

WESTERN DIGITAL CORP

Form 10-Q

November 06, 2007

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 28, 2007

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission file number 1-8703

**WESTERN DIGITAL CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**

(State or Other Jurisdiction of  
Incorporation or Organization)

**33-0956711**

(I.R.S. Employer  
Identification No.)

**20511 Lake Forest Drive**  
**Lake Forest, California**

(Address of principal executive offices)

**92630**

(Zip Code)

**Registrant's telephone number, including area code: (949) 672-7000**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of the close of business on October 26, 2007, 220.1 million shares of common stock, par value \$.01 per share, were outstanding.

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Typically, our fiscal year ends on the Friday nearest to June 30 and consists of 52 weeks. However, approximately every six years, we report a 53-week fiscal year to align our fiscal quarters with calendar quarters by adding a week to our fourth fiscal quarter. The quarters ended September 28, 2007 and September 29, 2006 were 13 weeks. Fiscal year 2007 was comprised of 52 weeks and ended on June 29, 2007. Fiscal year 2008 will be comprised of 52 weeks and will end on June 27, 2008. Unless otherwise indicated, references herein to specific years and quarters are to our fiscal years and fiscal quarters, and references to financial information are on a consolidated basis. As used herein, the terms we, us and our refer to Western Digital Corporation and its subsidiaries.

We are a Delaware corporation that operates as the parent company of our hard drive business, Western Digital Technologies, Inc., which was formed in 1970.

Our principal executive offices are located at 20511 Lake Forest Drive, Lake Forest, California 92630. Our telephone number is (949) 672-7000 and our web site is <http://www.westerndigital.com>. The information on our web site is not incorporated into this Quarterly Report on Form 10-Q.

Western Digital®, WD®, the WD logo®, MioNet®, WD Caviar®, WD Raptor®, WD Scorpio®, WD Passport®, My Book®, World Edition®, Premium ES Edition®, WD AV®, WD RE2®, My DVR Expander® and GreenPower® are trademarks

of Western Digital Technologies, Inc. and/or its affiliates. All other trademarks mentioned are the property of their respective owners.

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS**

**WESTERN DIGITAL CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in millions, except par values; unaudited)

	<b>Sept. 28, 2007</b>	<b>Jun. 29, 2007</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 651	\$ 700
Short-term investments	200	207
Accounts receivable, net	985	697
Inventories	461	259
Advances to suppliers	42	63
Other current assets	108	103
<b>Total current assets</b>	<b>2,447</b>	<b>2,029</b>
Property and equipment, net	1,516	741
Goodwill and other intangible assets, net	187	4
Other non-current assets	224	127
<b>Total assets</b>	<b>\$ 4,374</b>	<b>\$ 2,901</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 1,106	\$ 882
Customer advances	59	
Accrued expenses	211	163
Accrued warranty	76	73
Short-term debt	999	
Current portion of long-term debt	12	12
<b>Total current liabilities</b>	<b>2,463</b>	<b>1,130</b>
Long-term debt	7	10
Other liabilities	117	45
<b>Total liabilities</b>	<b>2,587</b>	<b>1,185</b>
Commitments and contingencies (Note 6)		
Shareholders' equity:		
Preferred stock, \$.01 par value; authorized 5.0 shares; Outstanding None		
Common stock, \$.01 par value; authorized 450.0 shares; Outstanding 225.3 and 221.7 shares, respectively	2	2
Additional paid-in capital	811	811
Accumulated comprehensive income	2	(1)
Retained earnings	1,023	955
Treasury stock - common shares at cost; 2.9 and 3.0 shares, respectively	(51)	(51)

Total shareholders' equity	1,787	1,716
Total liabilities and shareholders' equity	\$ 4,374	\$ 2,901

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**WESTERN DIGITAL CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(in millions, except per share amounts; unaudited)

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 28, 2007</b>	<b>Sept. 29, 2006</b>
Revenue, net	\$ 1,766	\$ 1,264
Cost of revenue	1,443	1,046
Gross margin	323	218
Operating expenses:		
Research and development	91	75
Selling, general and administrative	48	44
Acquired in-process research and development	49	
Total operating expenses	188	119
Operating income	135	99
Non-operating income:		
Interest income	9	7
Interest and other expense	6	
Total non-operating income	3	7
Income before income taxes	138	106
Income tax provision	69	3
Net income	\$ 69	\$ 103
<b>Income per common share:</b>		
Basic	\$ .31	\$ .47
Diluted	\$ .31	\$ .46
<b>Weighted average shares outstanding:</b>		
Basic	219	219
Diluted	224	225

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**WESTERN DIGITAL CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in millions; unaudited)

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 28, 2007</b>	<b>Sept. 29, 2006</b>
<b>Cash flows from operating activities</b>		
Net income	\$ 69	\$ 103
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	78	45
In-process research and development	49	
Deferred income taxes	60	
Stock-based compensation	8	9
Changes in:		
Accounts receivable	(173)	(132)
Inventories	3	(11)
Accounts payable	72	105
Accrued expenses	12	(1)
Advances to suppliers	30	(3)
Prepaid expenses and other	11	
Net cash provided by operating activities	219	115
<b>Cash flows from investing activities</b>		
Acquisitions, net of cash acquired	(911)	
Capital expenditures	(163)	(59)
Purchases of short-term investments	(28)	(1)
Redemption of short-term investments	93	1
Net cash used in investing activities	(1,009)	(59)
<b>Cash flows from financing activities</b>		
Net proceeds from short-term debt	750	
Issuance of common stock under employee plans	10	2
Repurchase of common stock	(16)	
Repayment of long-term debt	(3)	(6)
Net cash provided by (used in) financing activities	741	(4)
Net (decrease) increase in cash and cash equivalents	(49)	52
Cash and cash equivalents, beginning of period	700	551
Cash and cash equivalents, end of period	\$ 651	\$ 603



**Supplemental disclosure of cash flow information:**

Cash paid during the period for income taxes	\$	2	\$	2
Cash paid during the period for interest	\$		\$	1

**Supplemental disclosure of non-cash investing and financing activities:**

Equipment acquired under capital lease	\$		\$	21
Acquired convertible debentures	\$	248	\$	

The accompanying notes are an integral part of these condensed consolidated financial statements

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**WESTERN DIGITAL CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

**1. Basis of Presentation**

The accounting policies followed by Western Digital Corporation (the Company) are set forth in Note 1 of the Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended June 29, 2007. In the opinion of management, all adjustments necessary to fairly state the unaudited condensed consolidated financial statements have been made. All such adjustments are of a normal, recurring nature. Certain information and footnote disclosures normally included in the consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended June 29, 2007. The results of operations for interim periods are not necessarily indicative of results to be expected for the full year.

On September 5, 2007, the Company completed its acquisition (the Acquisition) of Komag, Incorporated (Komag). The Acquisition is further described in Note 9 below. In connection with the Acquisition, Komag became an indirect wholly-owned subsidiary of the Company and changed its name to WD Media, Inc. WD Media's results of operations since the date of the Acquisition are included in the condensed consolidated financial statements. The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, including WD Media. All significant intercompany accounts and transactions have been eliminated in consolidation.

Company management makes estimates and assumptions relating to the reporting of certain assets and liabilities in conformity with GAAP. These estimates and assumptions are applied using methodologies that are consistent throughout the periods presented. However, actual results can differ from these estimates. The Company makes adjustments to these estimates and assumptions in subsequent reporting periods as more current information becomes available.

Beginning with the second quarter of 2007, the presentation within the condensed consolidated statement of cash flows for capital expenditures was changed to reflect capital expenditures on a cash disbursements basis in accordance with Statement of Financial Accounting Standards (SFAS) No. 95, Statement of Cash Flows. Previously, the Company presented capital expenditures on an incurred (accrual) basis. The comparative amounts in the prior period have been corrected to conform to the current period presentation as follows (in millions):

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 29, 2006</b>	
	<b>Current</b>	<b>Previous</b>
	<b>Classification</b>	<b>Classification</b>
Changes in accounts payable	<b>\$ 105</b>	\$ 118
Net cash provided by operating activities	<b>115</b>	128
Capital expenditures	<b>(59)</b>	(72)
Net cash used in investing activities	<b>(59)</b>	(72)

**2. Supplemental Financial Statement Data***Inventories*

	<b>Sept.</b>	<b>Jun. 29,</b>
	<b>28,</b>	<b>2007</b>
	<b>2007</b>	<b>2007</b>
	<b>(in millions)</b>	
Inventories:		
Raw materials and component parts	<b>\$ 165</b>	\$ 12

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Work in process	<b>145</b>	94
Finished goods	<b>151</b>	153
Total inventories	<b>\$ 461</b>	\$ 259

Total inventories at September 28, 2007 included \$197 million of inventory acquired through the Acquisition, consisting of \$152 million of raw materials, \$37 million of work in process and \$8 million of finished goods.

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**WESTERN DIGITAL CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

*Warranty*

The Company records an accrual for estimated warranty costs when revenue is recognized. The Company generally warrants its products for a period of one to five years. The warranty provision considers estimated product failure rates and trends, estimated repair or replacement costs and estimated costs for customer compensatory claims related to product quality issues, if any. The Company uses a statistical warranty tracking model to help with its estimates and the Company exercises judgment in determining the underlying estimates. The statistical tracking model captures specific detail on hard drive reliability, such as factory test data, historical field return rates, and costs to repair by product type. If actual product return trends, costs to repair returned products or costs of customer compensatory claims differ significantly from estimates, future results of operations could be materially affected. Management's judgment is subject to a greater degree of subjectivity with respect to newly introduced products because of limited field experience with those products upon which to base warranty estimates. Management reviews the warranty accrual quarterly for products shipped in prior periods and which are still under warranty. Any changes in the estimates underlying the accrual may result in adjustments that impact current period gross margin and income. Such changes are generally a result of differences between forecasted and actual return rate experience and costs to repair. Changes in the warranty accrual for the three months ended September 28, 2007 and September 29, 2006 were as follows (in millions):

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 28, 2007</b>	<b>Sept. 29, 2006</b>
Warranty accrual, beginning of period	\$ 90	\$ 89
Charges to operations	25	19
Utilization	(16)	(12)
Changes in estimate related to pre-existing warranties	(2)	(5)
Warranty accrual, end of period	\$ 97	\$ 91

Accrued warranty also includes amounts classified in non-current liabilities of \$21 million at September 28, 2007, \$17 million at June 29, 2007, and \$17 million at September 29, 2006.

**3. Income per Share**

The Company computes basic income per share using the net income and the weighted average number of common shares outstanding during the period. Diluted income per share is computed using the net income and the weighted average number of common shares and potentially dilutive common shares outstanding during the period. Potentially dilutive common shares include certain dilutive outstanding employee stock options, rights to purchase shares of common stock under our employee stock purchase plan and restricted stock and stock unit awards.

The following table illustrates the computation of basic and diluted income per common share (in millions, except per share data):

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 28, 2007</b>	<b>Sept. 29, 2006</b>
Net income	\$ 69	\$ 103

Weighted average shares outstanding:		
Basic	<b>219</b>	219
Employee stock options and other	<b>5</b>	6
Diluted	<b>224</b>	225
Income per common share:		
Basic	<b>\$ .31</b>	\$ .47
Diluted	<b>\$ .31</b>	\$ .46
Antidilutive common share equivalents excluded	<b>2</b>	2

For purposes of computing diluted income per share, common share equivalents with an exercise price that exceeded the average fair market value of common stock for the period are considered antidilutive and have been excluded from the calculation of diluted shares outstanding.

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**WESTERN DIGITAL CORPORATION**  
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**(unaudited)**

**4. Short-term Debt**

In August 2007, the Company entered into a credit agreement (the Bridge Facility ) with Goldman Sachs Credit Partners L.P.. The Bridge Facility provides for a \$1.25 billion unsecured bridge loan for which the proceeds must be used for funding the Acquisition, which included the conversion of shares into a right to receive \$32.25 per share in the Acquisition, the repurchase of Komag s outstanding convertible notes due 2014 in the amount of \$250 million and to pay for related fees and expenses. The Bridge Facility requires the Company to comply with a leverage ratio and a fixed charge coverage ratio, and contains customary covenants, including covenants that limit or restrict subsidiaries ability to incur liens, incur indebtedness, make certain restricted payments, merge or consolidate and enter into certain speculative hedging arrangements. At the Company s option, borrowings under the Bridge Facility bear interest at either a Base Rate plus a margin, or at LIBOR plus a margin. The Base Rate is calculated at the higher of (i) the Federal Funds Rate plus a margin, (ii) the prime rate, or (iii) a computed rate based on a three-week moving average rate of secondary market morning offering rates in the United States for three-month certificates of deposit of major United States money market banks. The Bridge Facility is scheduled to mature 364 days after the initial borrowing. At September 28, 2007, \$750 million had been drawn and \$500 million was available for borrowing. From September 5, 2007 to September 28, 2007, the average variable rate on the Bridge Facility was 6.088% based on LIBOR. As of September 28, 2007, the Company was in compliance with all covenants related to the Bridge Facility.

As a result of the Acquisition, the Company assumed \$250 million face value of additional debt in the form of Convertible Subordinated Notes ( the Notes ) issued by Komag on March 28, 2007. The original terms of the Notes have a maturity of April 1, 2014, and currently bear interest at an annual rate of 2.625%. In addition, the terms specify that upon the occurrence of a fundamental change of Komag (including a change of control) the Notes are to be repurchased for a value equal to 100% of the principal amount of the Notes, plus accrued and unpaid interest through the Fundamental Change Purchase Date, which the Company currently expects to be December 5, 2007. There are no financial covenants or guarantees and there is no collateral associated with the Notes.

**5. Stock-Based Compensation***Stock-Based Compensation Expense*

During the three months ended September 28, 2007, the Company charged to expense \$4 million for stock-based compensation related to options issued under stock option and ESPP plans, compared to \$4 million in the comparative prior year period. At September 28, 2007, total compensation cost related to unvested stock options and ESPP rights issued to employees but not yet recognized was \$29 million and will be amortized on a straight-line basis over a weighted average vesting period of approximately 2.6 years.

*Fair Value Disclosures*

The fair value of stock options granted during the three months ended September 28, 2007 was estimated using a binomial option pricing model. The binomial model requires the input of highly subjective assumptions including the expected stock price volatility, the expected price multiple at which employees are likely to exercise stock options and the expected employee termination rate. The Company uses historical data to estimate the rate at which employee options are exercised, employee terminations, and expected stock price volatility within the binomial model. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The fair value of stock options granted during the three months ended September 28, 2007 was estimated using the following weighted average assumptions:

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 28, 2007</b>	<b>Sept. 29, 2006</b>
Suboptimal exercise factor	<b>1.57</b>	1.64
Range of risk-free interest rates		

	<b>3.97%</b>	4.59% to
	<b>to</b>	4.91%
	<b>4.59%</b>	
	<b>0.33 to</b>	0.42 to
Range of expected stock price volatility	<b>0.75</b>	0.77
Weighted average expected volatility	<b>0.47</b>	0.63
Post-vesting termination rate	<b>5.35%</b>	5.25%
Expected term (in years)	<b>5.27</b>	5.22
Dividend yield		
Fair value	<b>\$8.78</b>	\$7.65

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The fair value of ESPP rights issued are estimated at the date of issue using the Black-Scholes-Merton option-pricing model. The Black-Scholes-Merton option-pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. The Black-Scholes-Merton option pricing model requires the input of highly subjective assumptions such as the expected stock price volatility and the expected period until options are exercised. Shares granted under the current ESPP provisions are issued on either June 1 or December 1, except for the initial offering period, which began on December 15, 2005. ESPP activity was immaterial to the condensed consolidated financial statements for the three months ended September 28, 2007.

*Stock Options*

The following table summarizes activity under the Company's stock option plans (in millions, except per share and remaining contractual life amounts):

	Number of Shares	Weighted Average Exercise Price Per Share	Remaining Contractual Life (in years)	Aggregate Intrinsic Value
Options outstanding at June 29, 2007	10.8	\$ 12.15		
Granted	1.2	23.41		
Exercised	(1.1)	9.54		
Canceled or expired	(0.6)	31.02		
Options outstanding at September 28, 2007	10.3	\$ 12.68	5.9	\$ 131
Exercisable at September 28, 2007	6.0	\$ 8.78	4.5	\$ 99

The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the quoted price of the Company's common stock for those awards that have an exercise price currently below the quoted price. As of September 28, 2007, the Company had options outstanding to purchase an aggregate of 6.0 million shares with an exercise price below the quoted price of the Company's stock resulting in an aggregate intrinsic value of \$99 million. During the three months ended September 28, 2007, the aggregate intrinsic value of options exercised under the Company's stock option plans was \$14 million determined as of the date of exercise. The aggregate intrinsic value of options exercised under the Company's stock option plans during the three months ended September 29, 2006 was \$2 million.

*Deferred Stock Compensation*

The Company granted approximately 0.5 million of restricted stock units during the three months ended September 28, 2007, which are payable in an equal number of shares of the Company's common stock at the time of vesting of the units. The aggregate market value of these awards was \$12 million. As of September 28, 2007, the aggregate unamortized fair value of all unvested restricted stock awards was \$46 million and will be amortized on a straight-line basis over a weighted average vesting period of approximately 2.9 years. For the three months ended September 28, 2007, the Company charged to expense approximately \$4 million related to restricted stock awards that were vested during the period, compared to \$5 million in the comparative prior year period.

**6. Legal Proceedings**

In the normal course of business, the Company is subject to legal proceedings, lawsuits and other claims. Although the ultimate aggregate amount of monetary liability or financial impact with respect to these matters is subject to many uncertainties and is therefore not predictable with assurance, management believes that any monetary liability or



financial impact to the Company from these matters or the specified matters below, individually and in the aggregate, beyond that provided at September 28, 2007, would not be material to the Company's financial condition. However, there can be no assurance with respect to such result, and monetary liability or financial impact to the Company from these legal proceedings, lawsuits and other claims could differ materially from those projected.

Since the Company's announcement on July 27, 2006 that it was conducting a company-initiated, voluntary review of its historical stock option grants, several purported derivative actions were filed nominally on behalf of the Company against certain current and former directors and officers of the Company in the United States District Court for the Central District of California and the Superior Court of the State of California for the County of

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**WESTERN DIGITAL CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

Orange. These complaints assert claims for violations of Sections 10(b), 14(a) and 20(a) of the Securities Exchange Act, accounting, breach of fiduciary duty and/or aiding and abetting, constructive fraud, waste of corporate assets, unjust enrichment, rescission, breach of contract, violation of the California Corporations Code, abuse of control, gross mismanagement, and constructive trust in connection with the Company's option granting practices. The complaints seek unspecified monetary damages and other relief against the individual defendants and certain governance reforms affecting the Company. The Company is named solely as a nominal defendant in each action. The parties in the actions engaged in a voluntary mediation on June 6, 2007, and these discussions are continuing.

On January 22, 2007, StorMedia Texas LLC filed a complaint against the Company and several other companies, including other disk drive manufacturers, for patent infringement in the Eastern District of Texas alleging infringement of U.S. Patent No. 6,805,891. The Company served an answer to the complaint denying all material allegations and asserting affirmative defenses, and has also filed counterclaims against StorMedia. The Company intends to defend itself vigorously in this matter. Prior to our acquisition, Komag had provided its customers with certain contractual indemnification undertakings for patent infringement involving its products and Komag had received claims for reimbursement of legal defense costs from its customers related to the StorMedia patent infringement litigation. The Company is evaluating the position of Komag in relation to this matter.

On October 9, 2007, the United States International Trade Commission (ITC) issued a notice of investigation In the Matter of Certain Hard Disk Drives, Components thereof, and Products Containing the Same (Inv. No. 337-TA-616) regarding a complaint filed on September 10, 2007 by Steven F. Reiber and Mary L. Reiber (the Reibers). The complaint alleges violations of 19 U.S.C. Section 1337 in the importation into the United States, the sale for importation, and the sale within the United States after importation of certain hard disk drives, components thereof, and products containing the same by reason of infringement of certain claims of U.S. Patent Nos. 6,354,479, 6,651,864, and 6,935,548. The complaint named as respondents the Company and several other companies, including certain other disk drive manufacturers and personal computer vendors. The Reibers also filed a complaint in the United States District Court for the Eastern District of California (Case No. 2:07-cv-01874) on September 10, 2007 that alleges infringement of unspecified claims of these same patents by the same entities named as respondents in the Reibers' ITC complaint. The district court complaint further alleges misappropriation of trade secret claims against the Company. The Company intends to defend itself vigorously in these matters.

**7. New Accounting Standards**

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157, Fair Value Measurements. SFAS 157 provides guidance for using fair value to measure assets and liabilities. It also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. SFAS 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. The standard does not expand the use of fair value in any new circumstances, but provides clarification on acceptable fair valuation methods and applications. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the impact the adoption of SFAS 157 will have on its consolidated financial statements beginning fiscal 2009.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159). SFAS 159 permits entities to choose to measure many financial assets and financial liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently assessing the impact SFAS 159 will have on its consolidated financial statements.

**8. Income Taxes**

The Company's income tax provision for the three months ended September 28, 2007 was \$69 million. This included the tax related to two discrete events: 1) approximately \$54 million in U.S. tax on the up front royalty payment related to the intercompany license of certain intellectual property rights to a foreign subsidiary; and 2) a net

increase to the reserve for uncertain tax positions of \$6 million. Differences between the effective tax rate and the U.S. Federal statutory rate are primarily due to tax holidays in Malaysia and Thailand that expire at various times ranging from 2008 to 2022 and the current year generation of income tax credits.

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**(unaudited)**

Effective as of June 30, 2007, the Company adopted the provision of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 contains a two-step approach to recognizing and measuring uncertain tax positions accounted for in accordance with SFAS No. 109,

Accounting for Income Taxes. First, the tax position is evaluated for recognition by determining if it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. If the tax position is deemed more-likely-than-not to be sustained, the tax position is then assessed to determine the amount of benefit to be recognized in the financial statements. The amount of the benefit that may be recognized is the largest amount that has a greater than 50% likelihood of being realized upon ultimate settlement.

The adoption of FIN 48 at the beginning of the quarter did not result in an adjustment for unrecognized tax benefits. The total amount of gross unrecognized tax benefits as of the date of adoption was \$58 million which had previously been presented as a reduction to deferred tax assets of \$47 million and an inclusion in other long term liabilities of \$11 million as of June 29, 2007. These unrecognized tax benefits are now presented gross in the Company's balance sheet. These gross unrecognized tax benefits will affect the future effective tax rate if realized. The Company's policy to include interest and penalties related to unrecognized tax benefits within the provision for taxes on the consolidated statements of income did not change as a result of implementing the provisions of FIN 48. As of the date of adoption of FIN 48, such amounts were not material.

Subsequent to the adoption of FIN 48, the Company recognized a \$6 million increase in the liability for unrecognized tax benefits. As of September 28, 2007, the Company had approximately \$78 million of unrecognized tax benefits which included \$14 million of gross unrecognized tax benefits related to Komag.

The Company files U.S. federal, U.S. state, and foreign tax returns. For federal tax returns, the Company is subject to examination for fiscal years 2004 through 2006. For state returns, with few exceptions, the Company is subject to tax examinations for 2003 through 2006. In foreign jurisdictions, also with few exceptions, the Company is subject to examination for all years subsequent to fiscal 2000. The tax years 2004 (2003 for some states) through 2006 remain open to examination by the major U.S. taxing jurisdictions to which the Company is subject. The Company is no longer subject to examination by the Internal Revenue Service ( IRS ) for periods prior to 2004 and by the state taxing authorities for periods prior to 2003, although carryforwards generated prior to those periods may still be adjusted upon examination by the IRS or state taxing authority if they either have been or will be used in a future period.

Although timing of the resolution of uncertain tax positions and/or closure on audits is highly uncertain, the Company does not believe it is reasonably possible that the unrecognized tax benefits would materially change in the next 12 months.

### **9. Komag Acquisition**

The Company completed the Acquisition on September, 5, 2007 through a cash tender offer by State M Corporation ( State M ), an indirect wholly-owned subsidiary of the Company, for all outstanding shares of Komag's common stock, which was followed by a merger of State M and Komag whereby Komag became an indirect wholly-owned subsidiary of the Company and changed its name to WD Media, Inc. The Acquisition is intended to strengthen the Company's production efficiencies, improve access to and control of technology and competitive position in the worldwide hard drive industry, while enhancing its hard drive manufacturing process by integrating media. WD Media's results of operations since the date of the Acquisition are included in the condensed consolidated financial statements.

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**WESTERN DIGITAL CORPORATION**  
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**(unaudited)**

*Purchase Price Allocation*

The aggregate purchase price for Komag was \$995 million, consisting of cash paid for outstanding shares, transaction fees, severance and other employee-related equity payments. The application of purchase accounting under SFAS No. 141, Business Combinations ( SFAS 141 ), requires that the total purchase price be allocated to the fair value of assets acquired and liabilities assumed based on their fair values at the acquisition date, with amounts exceeding the fair values being recorded as goodwill. The allocation process requires an analysis and valuation of acquired assets, including fixed assets, deferred tax assets, technologies, customer contracts and relationships, trade names and liabilities assumed, including contractual commitments and legal contingencies. In accordance with SFAS 141, the values assigned to certain acquired assets and liabilities are preliminary, are based on information available as of September 28, 2007, and may be adjusted as further information becomes available during the allocation period of up to 12 months from the date of the Acquisition.

Additional information that may become available subsequently and may result in changes in the values allocated to various assets and liabilities includes, but is not limited to, changes in the timing and actual number of employees terminated, unidentified claims from suppliers or other contingent obligations, the amounts required to settle them, the progress or outcomes of various litigation, and the value of deferred tax assets. Any changes in the values allocated to tangible and specifically identified intangible assets acquired and liabilities assumed during the allocation period may result in material adjustments to goodwill.

The Company identified and recorded the assets, including specifically identifiable intangible assets, and liabilities assumed from Komag at their estimated fair values at September 5, 2007, the date of the Acquisition, and allocated the residual value of approximately \$85 million to goodwill.

	<b>Sept. 5, 2007</b>
Tangible assets acquired and liabilities assumed:	
Cash and short-term investments	\$ 130
Accounts receivable	114
Inventories	205
Other current assets	6
Property and equipment	667
Other non-current assets	123
Accounts payable	(130)
Accrued liabilities	(79)
Debt assumed (note 4)	(248)
Other liabilities	(15)
Intangible assets	89
In-process research and development	49
Goodwill	84
Total	\$ 995

*Property, Equipment and Leasehold Improvements*

The plant and equipment acquired as part of the Acquisition continues to be utilized and was valued at current replacement cost for similar assets. Land and buildings have been estimated at fair value on September 5, 2007, the date of the Acquisition. The following table summarizes the estimated fair value of the property, plant and equipment

acquired from Komag and their estimated useful lives:

	<b>Estimated Fair Value (In millions)</b>	<b>Estimated Weighted-Average Useful Life (In Years)</b>
Land leases	\$ 17	36.8
Buildings and improvements	224	17.8
Equipment	426	5.0
Total property, plant and equipment	\$ 667	10.3

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*Inventories*

Total inventories at September 5, 2007 included \$205 million of inventory acquired through the Acquisition, of which \$11 million and \$40 million represent finished goods and work-in-process, respectively. Finished goods and work-in-process were valued at estimated selling prices less costs of disposal, estimated reseller profit and costs to complete. In addition, total inventories at September 5, 2007 included \$154 million in raw materials, primarily precious metals, acquired from Komag and is valued based on fair value at the date of the Acquisition. Raw materials were valued at estimated replacement cost.

*Identifiable Intangible Assets Acquired*

In accordance with SFAS 141, the Company identified intangible assets apart from goodwill if one of the following criteria was met: 1) the asset arises from contractual or other legal rights; or 2) the asset is capable of being separated or divided from the acquired enterprise and sold, transferred, licensed, rented, or exchanged, either individually or in conjunction with a related contract, asset, or liability. The recorded values and estimated useful lives of the intangibles acquired from Komag were:

	<b>Estimated Fair Value (In millions)</b>	<b>Weighted-Average Useful Life (In Years)</b>
Existing technology	\$ 79	9.7
Customer substrate relationships	10	5.0
Total acquired identifiable intangible assets	\$ 89	9.2

Existing technology relates to Komag's media and substrate products that have reached technological feasibility as well as a combination of Komag's processes, patents, and trade secrets developed through years of experience in the design and production of their products. Existing technology was valued using the Excess Earnings Method under the Income Approach. This approach reflects the present value of projected cash flows that a market participant would expect to generate from these technologies less charges related to the contribution of other assets to those cash flows. The fair value of the existing technology is being amortized to Cost of Revenue over the weighted average useful life of 9.7 years.

The fair value of customer substrate relationships was determined using the Excess Earnings Method under the Income Approach based on the estimated revenues to be derived from Komag's customers. This approach reflects the present value of projected cash flows that a market participant would expect to generate from these customer substrate relationships less charges related to the contribution of other assets to those cash flows. The fair values of the customer substrate relationships are being amortized to Cost of Revenue over the weighted average useful life of five years.

*In-Process Research and Development*

Komag had an in-process research and development project associated with technology for higher recording densities on advanced perpendicular recording media. The project is expected to incorporate significant changes in the magnetic structure of the media to achieve higher recording density. As these advanced products are not ready for commercial production and have no alternative future use, the development cost did not qualify for capitalization. Accordingly, the Company recorded \$49 million as a charge to research and development expense at the time of the Acquisition. Costs to complete the development of this technology are expected to approximate \$5 million and are expected to utilize existing engineering personnel. The technology may be necessary to remain competitive with anticipated industry advances in areal recording densities for thin-film media. The in-process research and

development was valued using the Excess Earnings Method under the Income Approach. This approach reflects the present value of projected cash flows that a market participant would expect to generate from these technologies less costs related to the contribution of other assets to those cash flows.



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*Debt Assumed*

As a result of the Acquisition, the Company assumed \$250 million face value of additional debt in the form of Convertible Subordinated Notes issued by Komag on March 28, 2007. The original terms of the Notes have a maturity of April 1, 2014, and currently bear interest at an annual rate of 2.625%. In addition, the terms specify that upon the occurrence of a fundamental change of Komag (including a change of control) the Notes, at the request of the Note holder must be repurchased for a value equal to 100% of the principal amount of the Notes, plus accrued and unpaid interest through the Fundamental Change Purchase Date, which the Company currently expects to be December 5, 2007. Fair value of the debt was estimated to be \$248 million, which represents the present value at current market interest rates considering the estimated repayment date of December 5, 2007. Other terms of the debt which might otherwise impact its market value have been effectively eliminated due to the change of control provisions. There are no financial covenants or guarantees and there is no collateral associated with the Notes.

*Adverse/Favorable Leasehold Interests*

In accordance with the guidance in SFAS 141, the Company analyzed its contractual facility lease to determine the fair value of the leasehold interest. An adverse leasehold position exists when the present value of the contractual rental obligation is greater than the present value of the market rental obligation, and conversely for a favorable leasehold interest. The Company recorded a favorable leasehold interest aggregating \$4 million and has been classified within Other Non-current Assets in the purchase price allocation table in this footnote. The \$4 million will be amortized to Cost of Revenue and Operating Expenses over the remaining duration of the lease, which ends December 31, 2014.

*Recognition of Liabilities in Connection with Komag Acquisition*

Under EITF 95-3, *Recognition of Liabilities in Connection with a Business Combination*, the Company has accrued certain exit costs aggregating \$33 million, which relate to employee severance and the cash payment for equity related liabilities due to the employment termination of Komag employees. The following table summarizes the Company's exit activities in connection with the Acquisition (in millions):

	<b>Severance and Related</b>
Accrued exit costs, September 5, 2007	\$ 33
Cash payments	(16)
Accrued exit costs, September 28, 2007	\$ 17

Accrued exit costs are included in Accrued Expenses on the Consolidated Balance Sheet, and are expected to be paid by the end of 2008.

*Stock-Based Compensation*

In connection with the Acquisition, each outstanding option to purchase shares of Komag's common stock with an exercise price below \$32.25 as of the date of the Acquisition was converted in to a right to receive \$32.25 in cash less the exercise price of the option. In addition, each share of Komag restricted common stock granted on or before September 5, 2007 was converted into \$32.25 per share in cash. These converted option and restricted stock awards are payable in cash according to their original vesting schedules. All shares of restricted stock and options remain subject to their original terms, including the terms and conditions of Komag's Amended and Restated 2002 Qualified Stock Plan, the applicable restricted stock and option agreement and the Merger Agreement. As of September 28, 2007, the future expense for the converted Komag unvested options and restricted stock awards is \$11 million to be paid in cash, which will be expensed based on individual award vesting terms between the date of the Acquisition and April 2010.

*Pro Forma Financial Information*

The unaudited financial information in the table below summarizes the combined results of operations of the Company and Komag prior to the Acquisition, on a pro forma basis, as though the companies had been combined as of July 1, 2006 for each period presented. The pro forma financial information presented includes

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adjustments to certain periods related to the fair value of acquired inventory and fixed assets, amortization charges from acquired intangible assets, stock-based compensation charges for unvested options and unvested restricted stock awards exchanged and to be paid in cash and the related tax effects of those adjustments. The pro forma financial information is presented for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition had taken place at the beginning of the earliest period presented, nor does it intend to be a projection of future results.

Due to the date of the Acquisition and differences in reporting periods, the following unaudited pro forma financial information is for the quarters ended September 28, 2007 and September 29, 2006. It combines the Company's financial results for the quarter ended September 28, 2007 with Komag's financial results from July 2, 2007 through the date of the Acquisition, and the Company's financial results for the quarter ended September 29, 2006 with the historical results of Komag for the quarter ended October 1, 2006.

<b>(in millions, except per share amounts)</b>	<b>2008</b>	<b>2007</b>
	<b>(Unaudited)</b>	
Revenue	<b>\$1,875</b>	\$1,423
Net income	<b>\$ 52</b>	\$ 134
Basic net income per share	<b>\$ .24</b>	\$ .61
Diluted net income per share	<b>\$ .23</b>	\$ .60

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**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

This information should be read in conjunction with the unaudited condensed consolidated financial statements and the notes thereto included in this Quarterly Report on Form 10-Q, and the audited consolidated financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the year ended June 29, 2007.

Unless otherwise indicated, references herein to specific years and quarters are to our fiscal years and fiscal quarters. As used herein, the terms we, us and our refer to Western Digital Corporation and its subsidiaries.

**Forward-Looking Statements**

*This document contains forward-looking statements within the meaning of the federal securities laws. Any statements that do not relate to historical or current facts or matters are forward-looking statements. You can identify some of the forward-looking statements by the use of forward-looking words, such as may, will, could, project, believe, anticipate, expect, estimate, continue, potential, plan, forecasts, and the like, or the use of future tense. Statements concerning current conditions may also be forward-looking if they imply a continuation of current conditions. Examples of forward-looking statements include, but are not limited to, statements concerning:*

*growth in demand for hard drives in the desktop, mobile, enterprise and consumer electronics markets and factors contributing to such growth;*

*our plans to develop new products and to continue our expansion into non-desktop hard drive markets, such as mobile, consumer electronics, retail, and enterprise markets, and into emerging geographic markets;*

*acceptance and emergence of the SATA and SAS interfaces in the enterprise market;*

*increase in demand for higher capacity hard drives;*

*our plans to design and manufacture a majority of the heads and media required for the hard drives we manufacture;*

*expectations regarding our financial results for the second quarter and traditional seasonal demand trends;*

*our share repurchase plans;*

*expectations regarding our capital expenditure plans and our depreciation and amortization expense in fiscal 2008 and our plans to implement a long-term financing arrangement during 2008;*

*beliefs regarding the sufficiency of our cash, cash equivalents and short-term investments to meet our working capital needs; and*

*beliefs concerning our acquisition of Komag, including that the acquisition will result in cost, operational and other efficiencies and synergies, and that we will be able to integrate Komag's media business into our overall operations.*

*Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. You are urged to carefully review the disclosures we make concerning risks and other factors that may affect our business and operating results, including those made in Part II, Item 1A of this Quarterly Report on Form 10-Q, and any of those made in our other reports filed with the SEC. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document. We do not intend, and undertake no obligation, to publish revised forward-looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.*



**Table of Contents****Our Company**

We design, develop, manufacture and sell hard drives. A hard drive is a device that uses one or more rotating magnetic disks ( media ) to store and allow fast access to data. Hard drives are key components of computers, including desktop and notebook computers ( PCs ), data storage subsystems and many consumer electronic ( CE ) devices.

We sell our products worldwide to original equipment manufacturers ( OEMs ) and original design manufacturers ( ODMs ) for use in computer systems, subsystems or CE devices, and to distributors, resellers and retailers. Our hard drives are used in desktop computers, notebook computers, and enterprise applications such as servers, workstations, network attached storage, storage area networks and video surveillance equipment. Additionally, our hard drives are used in CE applications such as digital video recorders ( DVRs ), and satellite and cable set-top boxes ( STBs ). We also sell our hard drives as stand-alone storage products by integrating them into external casings, embedding application software and presenting them as WD-branded external storage appliances for purposes such as personal data backup and portable or expanded storage of digital music, photography, video, and other data.

Hard drives provide non-volatile data storage, which means that the data remains present when power is no longer applied to the device. Our hard drives currently include 3.5-inch and 2.5-inch form factor drives, having capacities ranging from 40 gigabytes ( GB ) to 1 terabyte ( TB ), nominal rotation speeds of 5,400, 7,200 and 10,000 revolutions per minute ( RPM ), and offer interfaces including both Enhanced Integrated Drive Electronics ( EIDE ) and Serial Advanced Technology Attachment ( SATA ). We also embed our hard drives into WD-branded external storage appliances that utilize interfaces such as USB 2.0, external SATA, FireWire and Ethernet network connections. In addition, we recently announced a family of hard drives specifically designed to consume substantially less power than previous designs.

We manufacture hard drives and head stack assemblies ( HSAs ) in Malaysia and Thailand. We also design and manufacture a substantial portion of our required magnetic heads in California, and head gimbal assemblies ( HGAs ) in Thailand. With our acquisition of Komag, Incorporated ( Komag ) on September 5, 2007, which is further described below, we now design in California and manufacture in Malaysia most of our required media and substrates. For geographical financial data, see Part II, Item 8, Note 6 in the Notes to Consolidated Financial Statements, included in our 2007 Annual Report on Form 10-K.

*Technology and Product Development*

Hard drives record, store and retrieve digital data. Performance attributes of hard drives, such as their ability to access and transmit data and storage capacity, are currently better than removable or floppy disks, optical hard drives and tapes, and they are more cost effective than semiconductor technology.

All of our hard drive products employ similar technology. The main components of the hard drive are a head disk assembly and a printed circuit board. The head disk assembly includes heads, media ( disks or platters ), head positioning mechanism (actuator) and spindle motor. A base and top cover contain these components in a contamination-controlled environment. The printed circuit board includes both standard and custom integrated circuits, an interface connector to the host computer and a power connector.

Media is the primary storage medium for digital data. Media manufacturers have had significant influence over hard drive technology innovation by increasing storage capacities per square inch of disk surface, referred to as areal density, and improving reliability. The number of disks and each disk's areal density determines storage capacity of the hard drive. The higher the areal density, the more information can be stored on a single platter. Achieving a given drive capacity requires fewer disks as the areal density increases, potentially reducing product costs over time through reduced component requirements. Beginning in June 2007, we began shipping 3.5-inch hard drives with 188 GB per platter areal density and 2.5-inch hard drives with 125 GB per platter areal density. In July 2007, we introduced the WD Caviar® GP 3.5-inch hard drive which has 250 GB per platter areal density. By vertically integrating the technical expertise of media design and manufacturing, we now possess the ability to further improve the performance and storage capacity of our disk drives, while lowering our cost of materials.

**Table of Contents***Komag Acquisition*

On September 5, 2007, we completed our acquisition of Komag (the Acquisition) through a cash tender offer by State M Corporation (State M), our indirect wholly-owned subsidiary, for all outstanding shares of Komag's common stock, which was followed by a merger of State M and Komag (the Merger) whereby Komag became an indirect wholly-owned subsidiary and changed its name to WD Media, Inc. The Acquisition is intended to strengthen our production efficiencies, improve our access to and control of technology and competitive position in the worldwide hard drive industry, while enhancing our hard drive manufacturing process by integrating media. The aggregate purchase price for Komag was \$995 million, consisting of cash paid for outstanding shares, transaction fees, severance and other employee-related equity payments.

In addition to our various owned and leased properties utilized for our management, research and development, administrative and sales staff, head wafer fabrication, assembly of hard drives, printed circuit boards and HSAs, and warehousing, we have acquired, through the Acquisition, additional facilities in San Jose, California of approximately 190,000 square feet and four additional manufacturing facilities in Penang, Johor and Sarawak, Malaysia of approximately 1,300,000 square feet, which we use for our media operations. For additional information concerning our various property locations, see Part I, Item 2, included in our 2007 Annual Report on Form 10-K.

**First Quarter Overview**

The following table sets forth, for the periods indicated, selected summary information from our condensed consolidated statements of income and the related percentage of revenue (dollars in millions):

	<b>THREE MONTHS ENDED</b>			
	<b>Sept. 28, 2007</b>	<b>100.0%</b>	<b>Sept. 29, 2006</b>	
Net revenue	<b>\$1,766</b>		\$1,264	100.0%
Gross margin	<b>323</b>	<b>18.3</b>	218	17.3
Total operating expenses	<b>188</b>	<b>10.6</b>	119	9.3
Operating income	<b>135</b>	<b>7.6</b>	99	7.9
Net income	<b>69</b>	<b>3.9</b>	103	8.2

The following is a summary of our financial performance for the first quarter of 2008:

Consolidated net revenue for the first quarter of 2008 totaled \$1.8 billion, an increase of 40% over the prior year's first quarter.

Net revenue from our media operations from the date of the Acquisition through the end of the quarter totaled \$40 million.

During the September quarter, 53% of our hard drive revenue was derived from newer, non-desktop markets, including notebook computers, CE products, enterprise applications, and WD branded product sales, as compared to 35% in the prior year.

Unit shipments increased by 29% over the prior year to 29.4 million.

Gross margin increased to 18.3%, compared to 17.3% for the prior year's first quarter.

Operating income for the September quarter was \$135 million, an increase of 36% over the prior year's first quarter.

We generated \$219 million in cash flow from operations and we finished the quarter with \$851 million in cash, cash equivalents and short-term investments.

We expect demand for the December quarter to be seasonally strong. Our gross margin percentage is anticipated to increase from the September quarter given typical seasonal factors. Operating expenses will increase to reflect a full

quarter of media operations and as we continue to invest in new products and technology.



**Table of Contents****Results of Operations**

In accordance with U.S. generally accepted accounting principles, operating results for Komag prior to the Acquisition, including for the quarter ended September 29, 2006, are not included in our operating results and are therefore not discussed. Accordingly, our quarter ended September 28, 2007 revenues and expenses reflect the addition of results from our media operations since the date of the Acquisition (September 5, 2007) while our quarter ended September 29, 2006 results do not include operating results for Komag prior to the date of the Acquisition. This will affect our discussion of changes in our revenues and expenses comparing these periods. In connection with the Acquisition, we incurred accounting charges and other costs, which impacted our earnings for the September 2007 quarter.

**Net Revenue**

(in millions, except percentages & ASP)	THREE MONTHS ENDED		Percentage Change
	Sept. 28, 2007	Sept. 29, 2006	
Net revenue	\$1,766	\$1,264	40%
Unit shipments	29.4	22.7	29%
ASP (per HDD unit)	\$ 59	\$ 56	5%

**Revenues by Geography (%)**

Americas	33%	35%
Europe	32	28
Asia	35	37

**Revenues by Channel (%)**

OEM	51%	52%
Distributors	31	37
Branded products	18	11

**Revenues by Product (%)**

Desktop computers	47%	65%
Non-desktop sources	53	35

For the quarter ended September 28, 2007, net revenue was \$1.8 billion, an increase of 40% over the quarter ended September 29, 2006. Of this amount, our newly acquired media operations contributed \$40 million in net revenue since the date of the Acquisition through the end of the September quarter. Total unit shipments increased to 29.4 million for the first quarter of 2008 as compared to 22.7 million for the first quarter of 2007. These unit and revenue increases resulted from higher overall demand for hard drives with higher capacities and to our continuing diversification into non-desktop markets. For example, we shipped 5.9 million 2.5-inch mobile drives in the first quarter of 2008 as compared to 2.2 million units in the first quarter of 2007. We shipped 3.7 million units to the DVR market in the first quarter of 2008 as compared to 2.5 million units in the first quarter of 2007. In addition, revenue from branded products increased to \$321 million, or 18% of revenues for the three months ended September 28, 2007, as compared to \$138 million for the prior year's comparable period. This increase is attributable to the growing worldwide acceptance of our WD My Book and WD Passport external digital storage appliances. Revenue from all non-desktop markets comprised 53% of hard drive revenue for the quarter ended September 28, 2007 as compared to 35% for the year-ago quarter.

Average selling prices ( ASPs ) for the first quarter of 2008 were approximately \$3 higher than the prior year due to an improved mix of revenues by market segment, improved product mix and more favorable supply/demand conditions.

Changes in revenue by geography, by channel and by customer generally reflect normal fluctuations in market demand and competitive dynamics. In addition, our percentage of net revenue by channel was impacted by the significant increase in sales of our WD branded products as compared to the prior year. For the three months ended September 28, 2007, we had no customers that represented 10%, or more, of our revenue.

**Table of Contents****Gross Margin**

(in millions, except percentages)	THREE MONTHS ENDED		Percentage Change
	Sept. 28, 2007	Sept. 29, 2006	
Net revenue	\$1,766	\$1,264	40%
Gross margin	323	218	48
<i>Gross margin %</i>	18.3%	17.3%	

For the three months ended September 28, 2007, gross margin as a percentage of sales increased 100 basis points from the prior year quarter. These results reflect an improved mix of revenues by market segment, improved product mix and more favorable supply/demand conditions.

**Operating Expenses**

(in millions, except percentages)	THREE MONTHS ENDED		Percentage Change
	Sept. 28, 2007	Sept. 29, 2006	
R&D expense	\$ 91	\$ 75	21%
SG&A expense	48	44	9
Acquired in-process research and development	49		
Total operating expenses	188	119	58

Research and development ( R&D ) expense was \$91 million for the three months ended September 28, 2007 compared to \$75 million for the three months ended September 29, 2006. This increase includes \$6 million attributed to the acquired media operations and an increase in incentive compensation expense of \$5 million compared to the prior year period. The remainder of the increase in R&D expense was due to new product development.

Selling, general and administrative ( SG&A ) expense was \$48 million for the three months ended September 28, 2007, an increase of \$4 million from the prior year's comparable period. SG&A expense for the period ended September 28, 2007 included a \$7 million increase compared to the prior year period for incentive and other compensation related accruals. This was partially offset by a \$5 million decrease in SG&A expense primarily associated with prior year's independent stock option investigation.

In addition, we recorded a \$49 million charge to operating expense related to an in-process research and development project acquired from Komag involving technology for higher recording densities on advanced perpendicular recording media. As these advanced products are not ready for commercial production the fair value of the development effort did not qualify for capitalization and was immediately expensed.

**Non-operating Income**

Interest income was \$9 million for the September quarter, an increase of \$2 million over the September quarter from the prior year. This increase resulted from higher average daily invested cash balances for the period and an increase in the rates of return on our investments due to an increase in interest rates compared to the prior year. Interest expense increased \$6 million from the prior year as a result of the acquisition-related debt.

**Income Tax Provision**

Our income tax provision for the three months ended September 28, 2007 was \$69 million. This included the tax related to two discrete events: 1) approximately \$54 million in U.S. tax on the up front royalty payment related to the intercompany license of certain intellectual property rights to a foreign subsidiary; and 2) a net increase to the reserve for uncertain tax positions of \$6 million. Differences between the effective tax rate and the U.S. Federal statutory rate are primarily due to tax holidays in Malaysia and Thailand that expire at various times ranging from 2008 to 2022 and the current year generation of income tax credits.

We adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ) as of June 30, 2007. As a result of the implementation of FIN 48, we recognized no adjustment in the net liability for unrecognized tax benefits. The total amount of gross unrecognized tax benefits as of the date of adoption of FIN 48 was \$58 million, all of which would affect our

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effective tax rate if realized. Subsequent to the adoption of FIN 48, we recognized a \$6 million increase in the liability for unrecognized tax benefits. As of September 28, 2007, we had approximately \$78 million of unrecognized tax benefits which included \$14 million of gross unrecognized tax benefits related to Komag.

**Liquidity and Capital Resources**

Our investment policy is to manage our investment portfolio to preserve principal and liquidity while maximizing return through the full investment of available funds. A portion of our funds is invested in auction rate securities, which are short-term investments in bonds with original maturities greater than 90 days. We ended the first quarter of 2008 with total cash, cash equivalents and short-term investments of \$851 million. The following table summarizes our statements of cash flows for the three months ended September 28, 2007 and September 29, 2006 (in millions):

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 28, 2007</b>	<b>Sept. 29, 2006</b>
Net cash flow provided by (used in):		
Operating activities	\$ 219	\$ 115
Investing activities	(1,009)	(59)
Financing activities	741	(4)
Net (decrease) increase in cash and cash equivalents	\$ (49)	\$ 52

**Operating Activities**

Net cash provided by operating activities during the three months ended September 28, 2007 was \$219 million as compared to \$115 million during the three months ended September 29, 2006. Cash flow from operations consists of net income, adjusted for non-cash charges, plus or minus working capital changes. This represents our principal source of cash. Net cash used to fund working capital changes was \$45 million for the three months ended September 29, 2007 as compared to net cash used to fund working capital changes of \$42 million for the prior year.

Our working capital requirements primarily depend on the effective management of our cash conversion cycle, which measures how quickly we can convert our products into cash through sales. The cash conversion cycles for the three months ended September 28, 2007 and September 29, 2006 were as follows:

	<b>THREE MONTHS ENDED</b>	
	<b>Sept. 28, 2007</b>	<b>Sept. 29, 2006</b>
Days sales outstanding	51	44
Days in inventory	29	19
Days payables outstanding	(70)	(65)
Cash conversion cycle	10	(2)

For the three months ended September 28, 2007, our days sales outstanding ( DSOs ) increased by 7 days, days in inventory ( DIOs ) increased 10 days, and days payable outstanding ( DPOs ) increased 5 days compared to the prior year period. These increases were primarily due to the Acquisition. Excluding the impact of the Acquisition, DSOs increased to 48 days, DIOs decreased to 17 days, and DPOs decreased to 64 days. The change in DSOs reflects a change in the linearity of shipments as compared to the prior year comparable period, and increasing sales to customers who have longer payment terms. We expect DSOs to continue to be impacted by changes in customer mix. A substantial portion of the raw material inventory purchased in the Acquisition is comprised of precious metals. Precious metals are used in greater quantities for perpendicular recording technology. Our inventory of these precious

metals may continue to increase as we further transition to disk drives based on perpendicular recording technology.

From time to time, we modify the timing of payments to our vendors. We make modifications primarily to manage our vendor relationships and to manage our cash flows, including our cash balances. Generally, we make the payment modifications through negotiations with or by granting to or receiving from our vendors payment term accommodations.

***Investing Activities***

Net cash used in investing activities for the three months ended September 28, 2007 was approximately \$1.0 billion as compared to \$59 million for the three months ended September 29, 2006. Investment activities in the three-month period ended September 28, 2007, included capital expenditures of \$163 million and \$911 million used in the Acquisition, compared to \$59 million for capital expenditures in the prior year period.

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For fiscal 2008, capital additions are currently expected to be around \$700 million, including approximately \$100 million for newly acquired media operations. Depreciation and amortization expense for fiscal 2008 is expected to approximate \$400 million.

**Financing Activities**

Net cash provided by financing activities for the three months ended September 28, 2007 was \$741 million as compared to net cash used in financing activities of \$4 million in the prior year. Net cash provided by financing activities for the three months ended September 28, 2007 consisted of the \$750 million Bridge Facility utilized for the Acquisition and \$10 million received upon exercise of outstanding employee stock options, offset by \$16 million used to repurchase our common stock and \$3 utilized for debt repayment. Net cash used in financing activities for the three months ended September 29, 2006 consisted primarily of \$6 million used for debt repayments, offset by \$2 million received from issuance of stock under employee stock option and purchase plans.

**Off-Balance Sheet Arrangements**

Other than facility and equipment lease commitments incurred in the normal course of business and certain indemnification provisions (see **Capital Commitments** below), we do not have any off-balance sheet financing arrangements or liabilities, guarantee contracts, retained or contingent interests in transferred assets, or any obligation arising out of a material variable interest in an unconsolidated entity. We do not have any majority-owned subsidiaries that are not included in our unaudited condensed consolidated financial statements. Additionally, we do not have an interest in, or relationships with, any special-purpose entities.

**Capital Commitments**

**Short-term Debt** In August 2007, we entered into a credit agreement (the **Bridge Facility**) with Goldman Sachs Credit Partners L.P.. The Bridge Facility provides for a \$1.25 billion unsecured bridge loan for which the proceeds must be used for funding the Acquisition, the conversion of shares into a right to receive \$32.25 per share in the Acquisition, the repurchase of Komag's outstanding Convertible Subordinated Notes (the **Notes**) due 2014 and to pay for related fees and expenses. The Bridge Facility requires our compliance with a leverage ratio and a fixed charge coverage ratio, and contains customary covenants, including covenants that limit or restrict our subsidiaries' ability to incur liens, incur indebtedness, make certain restricted payments, merge or consolidate and enter into certain speculative hedging arrangements. At September 28, 2007, \$750 million had been drawn and \$500 million was available for borrowing. From September 5, 2007 to September 28, 2007, the average variable rate on the Bridge Facility was 6.088%. As of September 28, 2007, we were in compliance with all covenants related to the Bridge Facility.

As a result of the Acquisition, we assumed \$250 million face value of additional debt in the form of Convertible Subordinated Notes issued by Komag on March 28, 2007. The original terms of the Notes have a maturity of April 1, 2014, and currently bear interest at an annual rate of 2.625%. In addition, the terms specify that upon the occurrence of a fundamental change of Komag (including a change of control) the Notes must, at the request of the Note holder, be repurchased for a value equal to 100% of the principal amount of the Notes, plus accrued and unpaid interest through the Fundamental Change Purchase Date, which we currently expect to be December 5, 2007. There are no financial covenants or guarantees and there is no collateral associated with the Notes.

**Purchase Orders** In the normal course of business, we enter into purchase orders with suppliers for the purchase of hard drive components used to manufacture our products. These purchase orders generally cover forecasted component supplies needed for production during the next quarter, are recorded as a liability upon receipt of the components, and generally may be changed or canceled at any time prior to shipment of the components. In some cases, we may be obligated to pay for certain costs related to changes to, or cancellation of, a purchase order, such as costs incurred for raw materials or work in process.

We have entered into long-term purchase agreements with various component suppliers, which contain minimum quantity requirements. However, the dollar amount of the purchases may depend on the specific products ordered, achievement of pre-defined quantity or quality specifications or future price negotiations. In conjunction with these agreements, we have advanced approximately \$69 million, net of repayments, related to future purchase commitments, of which \$27 million has been classified as a long-term asset at September 28, 2007.





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See Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Capital Commitments in our Annual Report on Form 10-K for the year ended June 29, 2007, for further discussion of our purchase orders and purchase agreements and the associated dollar amounts.

We enter into, from time to time, other long-term purchase agreements for components with certain vendors. Generally, future purchases under these agreements are not fixed and determinable as they depend on our overall unit volume requirements and are contingent upon the prices, technology and quality of the supplier's products remaining competitive. See Part II, Item 1A of this Quarterly Report on Form 10-Q for a discussion of the risks associated with these commitments.

*Forward Exchange Contracts* We purchase short-term, forward exchange contracts to hedge the impact of foreign currency fluctuations on certain underlying assets, liabilities and commitments for operating expenses and product costs denominated in foreign currencies. See Part I, Item 3, of this Quarterly Report on Form 10-Q under the heading Disclosure About Foreign Currency Risk, for our current forward exchange contract commitments.

*Indemnifications* In the ordinary course of business, we may provide indemnifications of varying scope and terms to customers, vendors, lessors, business partners and other parties with respect to certain matters, including, but not limited to, losses arising out of our breach of agreements, products or services to be provided by us, or from intellectual property infringement claims made by third parties. In addition, we have entered into indemnification agreements with our directors and certain of our officers that will require us, among other things, to indemnify them against certain liabilities that may arise by reason of their status or service as directors or officers. We maintain director and officer insurance, which may cover certain liabilities arising from our obligation to indemnify our directors and officers in certain circumstances.

It is not possible to determine the maximum potential amount under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement. Such indemnification agreements may not be subject to maximum loss clauses. Historically, we have not incurred material costs as a result of obligations under these agreements.

*Stock Repurchase Program* Our Board of Directors has authorized us to repurchase \$250 million of our common stock in open market transactions. The term of the program is a five-year period from November 17, 2005 to November 17, 2010. We expect stock repurchases to be funded principally by operating cash flows. Since the inception of our stock repurchase program through October 26, 2007, we have repurchased 15.1 million shares for a total cost of \$204 million (including commissions). We may continue to repurchase our stock as we deem appropriate and market conditions allow.

We have a \$1.25 billion bridge financing arrangement available through August 2008, of which \$750 million was outstanding at September 28, 2007. We may use a portion of the remaining availability to refinance the \$250 million assumed Komag debt, currently expected to be paid on December 5, 2007. We expect to refinance amounts outstanding under the bridge facility on a long-term basis before the end of our fiscal year.

We believe our current cash, cash equivalents and short-term investments will be sufficient to meet our working capital needs through the foreseeable future. Our ability to sustain our working capital position is subject to a number of risks that we discuss in Part II, Item 1A of this Quarterly Report on Form 10-Q.

**Critical Accounting Policies**

We have prepared the accompanying unaudited condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. The preparation of the financial statements requires the use of judgment and estimates that affect the reported amounts of revenues, expenses, assets, liabilities and equity. We have adopted accounting policies and practices that are generally accepted in the industry in which we operate. We believe the following are our most critical accounting policies that affect significant areas and involve judgment and estimates made by us. If these estimates differ significantly from actual results, the impact to the consolidated financial statements may be material.

***Revenue and Accounts Receivable***

In accordance with standard industry practice, we have agreements with resellers that provide limited price protection for inventories held by resellers at the time of published list price reductions and other incentive programs. In accordance with current accounting standards, we recognize revenue upon delivery to OEMs, ODMs



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and resellers and record a reduction to revenue for estimated price protection and other programs in effect until the resellers sell such inventory to their customers. We base these adjustments on anticipated price decreases during the reseller holding period, estimated amounts to be reimbursed to qualifying customers, as well as historical pricing information. If end-market demand for hard drives declines significantly, we may have to increase sell-through incentive payments to resellers, resulting in an increase in our allowances, which could adversely impact operating results.

We record an allowance for doubtful accounts by analyzing specific customer accounts and assessing the risk of loss based on insolvency, disputes or other collection issues. In addition, we routinely analyze the different receivable aging categories and establish reserves based on a combination of past due receivables and expected future losses based primarily on our historical levels of bad debt losses. If the financial condition of a significant customer deteriorates resulting in its inability to pay its accounts when due, or if our overall loss history changes significantly, an adjustment in our allowance for doubtful accounts would be required, which could affect operating results.

We establish provisions against revenue and cost of revenue for sales returns in the same period that the related revenue is recognized. We base these provisions on existing product return notifications. If actual sales returns exceed expectations, an increase in the sales return accrual would be required, which could negatively affect operating results.

***Warranty***

We record an accrual for estimated warranty costs when revenue is recognized. We generally warrant our products for a period of one to five years. Our warranty provision considers estimated product failure rates and trends, estimated repair or replacement costs and estimated costs for customer compensatory claims related to product quality issues, if any. We use a statistical warranty tracking model to help with our estimates and we exercise judgment in determining the underlying estimates. Our statistical tracking model captures specific detail on hard drive reliability, such as factory test data, historical field return rates, and costs to repair by product type. If actual product return trends, costs to repair returned products or costs of customer compensatory claims differ significantly from our estimates, our future results of operations could be materially affected. Our judgment is subject to a greater degree of subjectivity with respect to newly introduced products because of limited field experience with those products upon which to base our warranty estimates. We review our warranty accrual quarterly for products shipped in prior periods and which are still under warranty. Any changes in the estimates underlying the accrual may result in adjustments that impact current period gross margin and income. Such changes are generally a result of differences between forecasted and actual return rate experience and costs to repair. For a summary of historical changes in estimates related to pre-existing warranty provisions, refer to Part I, Item 1, Note 2 of the Notes to Condensed Consolidated Financial Statements, included in this Quarterly Report on Form 10-Q.

***Inventory***

We value inventories at the lower of cost (first-in, first-out basis) or net realizable value. We record inventory write-downs for the valuation of inventory at the lower of cost or net realizable value by analyzing market conditions and estimates of future sales prices as compared to inventory costs and inventory balances.

We evaluate inventory balances for excess quantities and obsolescence on a regular basis by analyzing estimated demand, inventory on hand, sales levels and other information, and reduce inventory balances to net realizable value for excess and obsolete inventory based on this analysis. Unanticipated changes in technology or customer demand could result in a decrease in demand for one or more of our products, which may require a write down of inventory that could negatively affect operating results.

***Litigation and Other Contingencies***

We apply Statement of Financial Accounting Standards ( SFAS ) No. 5, Accounting for Contingencies, to determine when and how much to accrue for and disclose related to legal and other contingencies. Accordingly, we disclose material contingencies deemed to be reasonably possible and accrue loss contingencies when, in consultation with our legal advisors, we conclude that a loss is probable and reasonably estimable (Refer to Part I, Item 1, Note 5 of the Notes to Condensed Consolidated Financial Statements, included in this Quarterly Report on Form 10-Q). The ability to predict the ultimate outcome of such matters involves judgments, estimates and inherent uncertainties. The actual outcome of such matters could differ materially from management's estimates.



**Table of Contents*****Income Taxes***

We account for income taxes under the asset and liability method, which provides that deferred tax assets and liabilities be recognized for temporary differences between the financial reporting basis and the tax basis of our assets and liabilities and expected benefits of utilizing net operating loss and tax credit carryforwards. We record a valuation allowance where it is more likely than not that the deferred tax assets will not be realized. Each period we evaluate the need for a valuation allowance for our deferred tax assets and we adjust the valuation allowance so that we record net deferred tax assets only to the extent that we conclude it is more likely than not that these deferred tax assets will be realized.

As a result of the implementation of FIN 48, we recognize liabilities for uncertain tax positions based on the two step process prescribed in FIN 48. To the extent a tax position does not meet a more likely than not level of certainty, no benefit is recognized in the financial statements. If a position meets the more likely than not level of certainty, it is recognized in the financial statements at the largest amount that has a greater than 50% likelihood of being realized upon ultimate settlement. However, the actual liability for unrealized tax benefit in any such contingency may be materially different from our estimates, which could result in the need to record additional liability for unrecognized tax benefits or potentially adjust previously recorded liabilities for unrealized tax benefits.

***Stock-Based Compensation***

We account for all stock-based compensation in accordance with the fair value recognition provisions of SFAS No. 123-R, Share-Based Payment ( SFAS 123-R ). Under these provisions, stock-based compensation cost is measured at the grant date based on the value of the award and is recognized as expense over the vesting period. The fair values of all stock options granted are estimated using a binomial model, and the fair values of all ESPP shares are estimated using the Black-Scholes-Merton option pricing model. Both the binomial and the Black-Scholes-Merton models require the input of highly subjective assumptions. Under SFAS 123-R, we are required to use judgment in estimating the amount of stock-based awards that are expected to be forfeited. If actual forfeitures differ significantly from the original estimate, stock-based compensation expense and our results of operations could be materially impacted.

***New Accounting Standards***

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ( SFAS 157 ). SFAS 157 provides guidance for using fair value to measure assets and liabilities. It also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. SFAS 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. The standard does not expand the use of fair value in any new circumstances, but provides clarification on acceptable fair valuation methods and applications. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We are currently evaluating the impact the adoption of SFAS 157 will have on our consolidated financial statements beginning fiscal 2009.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ( SFAS 159 ). SFAS 159 permits entities to choose to measure many financial assets and financial liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently assessing the impact SFAS 159 will have on our consolidated financial statements.

**Table of Contents****Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK****Disclosure About Foreign Currency Risk**

Although the majority of our transactions are in U.S. Dollars, some transactions are based in various foreign currencies. We purchase short-term, forward exchange contracts to hedge the impact of foreign currency fluctuations on certain underlying assets, liabilities and commitments for operating expenses and product costs denominated in foreign currencies. The purpose of entering into these hedge transactions is to minimize the impact of foreign currency fluctuations on our results of operations. The contract maturity dates do not exceed nine months. We do not purchase short-term forward exchange contracts for trading purposes. Currently, we focus on hedging our foreign currency risk related to the Thai Baht, Malaysian Ringgit, Euro and the British Pound Sterling. Thai Baht and Malaysian Ringgit contracts are designated as cash flow hedges. All other contracts are designated as fair value hedges. See Part II, Item 8, Note 1 in the Notes to Consolidated Financial Statements, included in our Annual Report on Form 10-K for the year ended June 29, 2007.

As of September 28, 2007, we had the following purchased foreign currency forward exchange contracts outstanding (in millions, except weighted average contract rate):

	Contract Amount	Weighted Average Contract Rate*	Unrealized Gain (Loss)
<b>Foreign currency forward contracts:</b>			
Thai Bhat	\$496.2	34.07	\$ 1.0
Malaysian Ringgit	\$243.1	3.44	(1.6)
Euro	\$ 2.8	0.70	
British Pound Sterling	\$ 4.4	0.49	

During the three-month periods ended September 28, 2007 and September 29, 2006, total net realized transaction and forward exchange contract currency gains and losses were not material to the condensed consolidated financial statements.

**Disclosure About Other Market Risks***Variable Interest Rate Risk*

At our option, borrowings under the Bridge Facility bear interest at either a Base Rate plus a margin, or at LIBOR plus a margin. The Base Rate is calculated at the higher of (i) the Federal Funds Rate plus a margin, (ii) the prime rate, or (iii) a computed rate based on a three-week moving average rate of secondary market morning offering rates in the United States for three-month certificates of deposit of major United States money market banks. If either the base rate or LIBOR rate increase, our interest payments would also increase. A one percent increase in the variable rate of interest on the Bridge Facility would increase interest expense by approximately \$8 million annually.

**Item 4. CONTROLS AND PROCEDURES**

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures were effective. There were no changes in our internal control over financial reporting during the quarter ended September 28, 2007 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**Item 1. LEGAL PROCEEDINGS**

For a description of our legal proceedings, see Note 5 of our Unaudited Condensed Consolidated Financial Statements, which is incorporated by reference in response to this item.

**Item 1A. RISK FACTORS**

We have updated the risk factors discussed in Item 1A of our Annual Report on Form 10-K for the year ended June 29, 2007, as set forth below. We do not believe any of the updates constitute material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended June 29, 2007.

*Declines in average selling prices ( ASPs ) in the hard drive industry could adversely affect our operating results.*

The hard drive industry historically has experienced declining ASPs. Our ASPs tend to decline when competitors lower prices as a result of decreased costs or to absorb excess capacity, liquidate excess inventories, restructure or attempt to gain market share. Our ASPs also decline when there is a shift in the mix of product sales, and sales of lower priced products increase relative to those of higher priced products. When ASPs in the hard drive industry decline, our ASPs are also likely to decline, which adversely affects our operating results.

*If we fail to anticipate or timely respond to changes in the markets for hard drives, our operating results could be adversely affected.*

Over the past few years the consumer market for computers has shifted significantly towards lower priced systems. If we are not able to continue to offer a competitively priced hard drive for the low-cost PC market, our share of that market will likely fall, which could harm our operating results.

The market for hard drives is also fragmenting into a variety of devices and products. Many industry analysts expect, as do we, that as content increasingly converts to digital technology from the older, analog technology, the technology of computers and consumer electronics will continue to converge, and hard drives will be found in many CE products other than computers. In addition, we expect that the consumer market for multi-media applications, including audio-video products, incorporating high capacity, and handheld consumer storage will continue to grow. However, because this market remains relatively new, accurate forecasts for future growth remain challenging.

Moreover, some devices, such as personal video recorders and digital video recorders, or some new PC operating systems which allow greater consumer choice in levels of functionality, therefore allowing for greater market differentiation, may require attributes not currently offered in our products, resulting in a need to expend capital to develop new interfaces, form factors, technical specifications or hard drive features, increasing our overall operational expense without corresponding incremental revenue at this stage. If we are not successful in continuing to deploy our hard drive technology and expertise to develop new products for the emerging CE market, or if we are required to incur significant costs in developing such products, it may harm our operating results.

*Our prices and margins are subject to declines due to unpredictable end-user demand and oversupply of hard drives.*

Demand for our hard drives depends on the demand for systems manufactured by our customers and on storage upgrades to existing systems. The demand for systems has been volatile in the past and often has had an exaggerated effect on the demand for hard drives in any given period. As a result, the hard drive market has experienced periods of excess capacity which can lead to liquidation of excess inventories and intense price competition. If intense price competition occurs, we may be forced to lower prices sooner and more than expected, which could result in lower revenue and gross margins.

*Our failure to accurately forecast market and customer demand for our products could adversely affect our business and financial results.*

The hard drive industry faces difficulties in accurately forecasting market and customer demand for its products. The variety and volume of products we manufacture is based in part on these forecasts. If our forecasts exceed actual market demand, or if market demand decreases significantly from our forecasts, then we could experience periods of product oversupply and price decreases, which could impact our financial performance. If our forecasts

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do not meet actual market demand, or if market demand increases significantly beyond our forecasts, then we may not be able to satisfy customer product needs, which could result in a loss of market share if our competitors are able to meet customer demands.

We also use forecasts in making decisions regarding investment of our resources. For example, as the hard drive industry transitions from the Parallel Advanced Technology Attachment ( PATA ) interface to the SATA interface, we may invest more resources in the development of products using the SATA interface. If our forecasts regarding the replacement of the PATA interface with the SATA interface are inaccurate, we may not have products available to meet our customers' needs.

In addition, although we receive forecasts from our customers, they are not obligated to purchase the forecasted amounts. In particular, sales volumes in the distribution and retail channels are volatile and harder to predict than sales to our OEM or ODM customers. We consider these forecasts in determining our component needs and our inventory requirements. If we fail to accurately forecast our customers' product demands, we may have inadequate or excess inventory of our products or components, which could adversely affect our operating results.

*Increases in areal density may outpace customers' demand for storage capacity, which may lower the prices our customers are willing to pay for new products.*

Historically, the industry has experienced periods of variable areal density growth rates. When the rate of areal density growth increases, the rate of increase may exceed the increase in our customers' demand for aggregate storage capacity. Furthermore, our customers' demand for storage capacity may not continue to grow at current industry estimates as a result of developments in the regulation and enforcement of digital rights management or otherwise. These factors could lead to our customers' storage capacity needs being satisfied with lower capacity hard drives at lower prices, thereby decreasing our revenue. As a result, even with increasing aggregate demand for storage capacity, our ASPs could decline, which could adversely affect our results of operations.

*A low cost structure is critical to our operating results and increased costs may adversely affect our operating margin.*

A low cost structure for our products, including critical components, labor and overhead, is critical to the success of our business and our operating results depend on our ability to maintain competitive cost structures on new and established products. If our competitors are able to achieve a lower cost structure for manufacturing hard drives, and we are unable to match their cost structure, we could be at a competitive disadvantage to those competitors.

*Shortages of commodity materials, or use by other industries of materials used in the hard drive industry, may increase our cost structure.*

There are costs for certain commodity materials, an increase in which increases our costs of manufacturing and transporting hard drives and key components. Shortages of materials such as stainless steel, aluminum, nickel, neodymium, ruthenium or platinum increase our costs and may result in lower operating margins if we are unable to find ways to mitigate these increased costs. For example, perpendicular recording technology requires increased usage of precious metals such as platinum and ruthenium and the price of ruthenium has increased significantly and may continue to be volatile and adversely affect our operating margins. Additionally, if other high volume industries increase their demand for materials such as these, our costs may further increase which could have an adverse effect on our operating margins. The variability in the cost of oil also affects our transportation costs and may result in lower operating margins if we are unable to pass these increased costs through to our customers.

*Changes in product life cycles could adversely affect our financial results.*

Product life cycles lengthened over the four years beginning in calendar year 2002 due in large part to a decrease in the rate of hard drive areal density growth. However, with the use of perpendicular recording in hard drives beginning in calendar year 2006, we anticipate that the life cycle of these products may shorten. If product life cycles lengthen or shorten, we may need to develop new technologies or programs to reduce our costs on any particular product to maintain competitive pricing for that product. This may result in an increase in our overall expenses and a decrease in our gross margins, both of which could adversely affect our operating results. In addition, changes in product life cycles also make it more difficult to recover the cost of product development before the product becomes obsolete. Our failure to recover the cost of product development in the future could adversely affect our operating results.





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*If we fail to make the technical innovations necessary to continue to increase areal density, we may fail to remain competitive.*

New products in the hard drive market typically require higher areal densities than previous product generations, posing formidable technical and manufacturing challenges. Higher areal densities require existing head and media technology to be improved or new technology developed to accommodate more data on a single disk. In addition, our introduction of new products during a technology transition increases the likelihood of unexpected quality concerns. Our failure to bring high quality new products to market on time and at acceptable costs may put us at a competitive disadvantage to companies that achieve these results.

*A fundamental change in recording technology could result in significant increases in our operating expenses and could put us at a competitive disadvantage.*

The industry is developing and now implementing new recording technologies that enable greater recording densities than currently available using magnetoresistive head technology, including perpendicular and tunneling junction technology, each of which represent a significant change in fundamental recording technology. This shift in technology is difficult to implement and historically, when the industry experiences a fundamental change in technology, any manufacturer that fails to successfully and timely adjust their designs and processes to accommodate the new technology, fails to remain competitive.

There are some technologies, such as current-perpendicular-to-plane ( CPP ) and heat assisted magnetic recording ( HAMR ), discrete track recording ( DTR ) and other similar potentially break through technology that, if they can be implemented by a competitor on a commercially viable basis ahead of the industry, will represent a revolutionary recording technology that could put us at a competitive disadvantage.

As a result of these technology shifts, we could incur substantial costs in developing new technologies, such as, heads, media, and tools to remain competitive. If we fail to successfully implement these new technologies, or if we are significantly slower than our competitors at implementing new technologies, we may not be able to offer products with capacities that our customers desire. For example, new recording technology requires changes in the manufacturing process of heads and media, which may cause longer production times and reduce the overall availability of media in the industry. Additionally, the new technology requires a greater degree of integration between heads and media which may lengthen our time of development of hard drives using this technology. Furthermore, as we attempt to develop and implement new technologies, we may become more dependent on suppliers to ensure our access to components that accommodate the new technology. These results would increase our operating costs, which may negatively impact our operating results.

*The difficulty of introducing hard drives with higher levels of areal density and the challenges of reducing other costs may impact our ability to achieve historical levels of cost reduction.*

Storage capacity of the hard drive, as manufactured by us, is determined by the number of disks and each disk's areal density. Areal density is a measure of the amount of magnetic bits that can be stored on the recording surface of the disk. Generally, the higher the areal density, the more information can be stored on a single platter. Historically, we have been able to achieve a large percentage of cost reduction through increases in areal density. Increases in areal density mean that the average drive we sell has fewer heads and disks for the same capacity and, therefore, may result in a lower component cost. However, because increasing areal density has become more difficult in the hard drive industry, such increases may require increases in component costs and other opportunities to reduce costs may not continue at historical rates. Additionally, increases in areal density may require us to make further capital expenditures on items such as new testing equipment needed as a result of an increased number of GB per platter. Our inability to achieve cost reductions could adversely affect our operating results.

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*If we fail to maintain effective relationships with our major component suppliers, our supply of critical components may be at risk and our profitability could suffer.*

We do make most of our own heads and our own media for some of our product families, however we do not manufacture many of the component parts used in our hard drives. As a result, the success of our products depends on our ability to gain access to and integrate parts that are best in class from reliable component suppliers. To do so, we must effectively manage our relationships with our major component suppliers. We must also effectively integrate different products from a variety of suppliers, each of which employs variations on technology, which can impact, for example, feasible combinations of heads and media components. In August 2003, we settled litigation with a supplier who previously was the sole source of read channel devices for our hard drives. As a result of the disputes that gave rise to the litigation, our profitability was at risk until another supplier's read channel devices could be designed into our products. Similar disputes with other strategic component suppliers could adversely affect our operating results. *Dependence on a limited number of qualified suppliers of components and manufacturing equipment could lead to delays, lost revenue or increased costs.*

Certain components are available from a limited number of suppliers. Because we depend on a limited number of suppliers for certain hard drive components and manufacturing equipment, each of the following could significantly harm our operating results:

an increase in the cost of such components or equipment;

an extended shortage of required components or equipment;

consolidation of key suppliers, such as the acquisition of Brilliant Manufacturing Limited by Nidec Corporation, the acquisition of Agere Systems Inc. by LSI Logic Corporation, the planned acquisition of Alps Electric Co. Ltd.'s magnetic device division's assets and related intellectual property by TDK Corp, and the planned acquisition of Magnecomp Precision Technology Public Company Limited by TDK Corp;

failure of a key supplier's business process; or

the failure of key suppliers to remain in business, to remain independent merchant suppliers, to adjust to market conditions, or to meet our quality, yield or production requirements.

Our future operating results may also depend substantially on our suppliers' ability to timely qualify their components in our programs, and their ability to supply us with these components in sufficient volumes to meet our production requirements. A number of the components that we use are available from only a single or limited number of qualified outside suppliers, and may be used across multiple product lines. In addition, some of the components (or component types) used in our products are used in other devices, such as mobile telephones and digital cameras. If there is a significant simultaneous upswing in demand for such a component (or component type) from several high volume industries, resulting in a supply reduction, or a component is otherwise in short supply, or if a supplier fails to qualify or has a quality issue with a component, we may experience delays or increased costs in obtaining that component. For example, in the last year the hard drive industry faced a tightness in the availability of materials used in the manufacture of magnetic components, such as heads, media and magnets. If we are unable to obtain sufficient quantities of materials used in the manufacture of magnetic components, or other necessary components, we may experience production delays which could cause us loss of revenue. If a component becomes unavailable, we could suffer significant loss of revenue.

In addition, certain equipment we use in our manufacturing or testing processes is available only from a limited number of suppliers. Some of this equipment uses materials that at times could be in short supply. If these materials are not available, or are not available in the quantities we require for our manufacturing and testing processes, our ability to manufacture our products could be impacted, and we could suffer significant loss of revenue.

*Contractual commitments with component suppliers may result in us paying increased charges and cash advances for such components.*

To reduce the risk of component shortages, we attempt to provide significant lead times when buying components. As a result, we may be subject to cancellation charges if we cancel orders, which may occur when we make technology transitions or when our component needs change. In addition, we have entered into contractual commitments with component suppliers and may enter into contractual commitments with other component

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suppliers, in an effort to increase and stabilize the supply of those components, and enable us to purchase such components at favorable prices. Some of these commitments require or may require us to buy a substantial number of components from the supplier or make significant cash advances to the supplier, however these commitments may not result in a satisfactory increase or stabilization of the supply of such components.

*Our high-volume hard drive and media manufacturing facilities, and the manufacturing facilities of many of our suppliers, are concentrated in Asia, which subjects us to the risk of damage or loss of any of these facilities and localized risks to employees in these locations.*

Our high-volume hard drive and media manufacturing facilities are in Malaysia and Thailand and the manufacturing facilities of many of our suppliers are in Asia. A condition or event such as political instability, civil unrest or a power outage, or a fire, flood, earthquake or other disaster that adversely affects any of these facilities or our ability to manufacture could limit the total volume of hard drives we are able to manufacture and result in a loss of sales and revenue and harm our operating results. Similarly, a localized health risk affecting our employees or the staff of our suppliers, such as a new pandemic influenza in Asia, could impair the total volume of hard drives that we are able to manufacture.

*Our head manufacturing operations include a single wafer fabrication facility in California and a single head gimbal assembly facility in Thailand, and our media operations include four facilities in Malaysia, which subjects us to substantial risk of damage or loss if operations at either of these facilities are disrupted.*

As we have previously discussed in public statements, our business plan presently contemplates that we will design and manufacture approximately 70% to 80% of the heads and media required for the hard drives we manufacture. We fabricate wafers in our Fremont, California facility, and the wafers are then sent to our Thailand facility for slider fabrication and wafer slicing and HGA assembly and testing. Additionally, we manufacture the majority of our media and substrates in four facilities in Penang, Johor and Sarawak, Malaysia. A fire, flood, earthquake or other disaster, condition or event such as a power outage that adversely affects any of these facilities would significantly affect supply of our heads or media, and limit our ability to manufacture hard drives which would result in a substantial loss of sales and revenue and a substantial harm to our operating results.

*If we fail to successfully continue to integrate our recently acquired media business into our operations in the expected time frame, or at all, it may adversely affect our future results.*

We believe that the recent acquisition of our media business will result in certain benefits, including certain cost, operational and other efficiencies and synergies. The success of this acquisition will depend on our ability to realize the anticipated benefits from vertically integrating our media business into our operations and our media technology with our head technology. We may fail to realize the anticipated benefits of our media business on a timely basis, or at all, for a variety of reasons, including the following:

failure to integrate our media technology with our head technology, or failure to leverage such integration, quickly and effectively;

failure to successfully manage relationships with our media and substrate customers and the possibility of unanticipated claims from such parties or loss of sales and order cancellation risk; and

failure to successfully manage relationships with our other media suppliers.

If we are not able to successfully continue to integrate our media business and technology into our operations, the anticipated benefits and efficiencies of the acquisition may not be realized fully or at all, or may take longer to realize than expected, and our ability to compete, our profit margins and our results of operations may be adversely affected.

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*There are certain additional capital expenditure costs and asset utilization risks to our business associated with our strategy to vertically integrate our operations.*

Our vertical integration of head and media manufacturing resulted in a fundamental change in our operating structure, as we now manufacture heads and media for use in many of the hard drives we manufacture. Consequently, we make more capital investments than we would if we were not vertically integrated and carry a higher percentage of fixed costs than assumed in our prior financial business model. If the overall level of production decreases for any reason, and we are unable to reduce our fixed costs to match sales, our head or media manufacturing assets may face under-utilization that may impact our results of operations. We are therefore subject to additional risks related to overall asset utilization, including the need to operate at high levels of utilization to drive competitive costs, and the need for assured supply of components that we do not manufacture ourselves.

In addition, we may incur additional risks, including:

if we are unable to manufacture a sufficient supply of heads or media, there may be insufficient third party sources to satisfy our needs;

third party head or media suppliers may not continue to do business with us or may not do business with us on the same terms and conditions we have previously enjoyed;

claims that our manufacturing of heads or media may infringe certain intellectual property rights of other companies; and

difficulties locating in a timely manner suitable manufacturing equipment for our head or media manufacturing processes and replacement parts for such equipment.

If we do not adequately address the challenges related to our head or media manufacturing operations, our ongoing operations could be disrupted, resulting in a decrease in our revenue or profit margins and negatively impacting our operating results.

*Our operating results will be adversely affected if we fail to optimize the overall quality, time-to-market and time-to-volume of new and established products.*

To achieve consistent success with our customers, we must balance several key attributes such as time-to-market, time-to-volume, quality, cost, service, price and a broad product portfolio. If we fail to:

maintain overall quality of products on new and established programs;

produce sufficient quantities of products at the capacities our customers demand while managing the integration of new and established technologies;

develop and qualify new products that have changes in overall specifications or features that our customers may require for their business needs;

obtain commitments from our customers to qualify new products, redesigns of current products, or new components in our existing products;

obtain customer qualification of these products on a timely basis by meeting all of our customers needs for performance, quality and features;

maintain an adequate supply of components required to manufacture our products;

maintain the manufacturing capability to quickly change our product mix between different capacities, form factors and spin speeds in response to changes in customers product demands; or

consistently meet stated quality requirements on delivered products,

our operating results will be adversely affected.

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*If we are unable to timely and cost-effectively develop heads and media with leading technology and overall quality, our ability to sell our products may be significantly diminished, which could materially and adversely affect our business and financial results.*

Under our business plan, we are developing and manufacturing a substantial portion of the heads and media used in some of the hard drive products we manufacture. Consequently, we are more dependent upon our own development and execution efforts and less able to take advantage of head and media technologies developed by other manufacturers. Technology transition for head and media designs is critical to increasing our volume production of heads and media. There can be no assurance, however, that we will be successful in timely and cost-effectively developing and manufacturing heads or media for products using future technologies. We also may not effectively transition our head or media design and technology to achieve acceptable manufacturing yields using the technologies necessary to satisfy our customers' product needs, or we may encounter quality problems with the heads or media we manufacture. In addition, we may not have access to external sources of supply without incurring substantial costs. For example, we are currently in the process of converting some of our media equipment from LMR to PMR technology. We face various challenges in this conversion, and failure to effectively manage this conversion may cause us to incur substantial additional costs for new equipment and result in the need to purchase more media from the merchant market, which would negatively impact our business and financial results.

*Failure by certain suppliers to effectively and efficiently develop and manufacture components for our products may adversely affect our operations.*

We rely on suppliers for various component parts that we integrate into our hard drives but do not manufacture ourselves, such as semiconductors, motors, flex circuits and suspensions. We are dependent on the suppliers of these various components to be able and willing to dedicate adequate engineering resources to develop technology that can be successfully integrated with our products, and to manufacture these components efficiently. The failure of component suppliers to effectively and efficiently develop and manufacture technology that can be integrated into our products may cause us to experience inability or delay in our manufacturing and shipment of hard drive products, or our expansion into new technology and markets, therefore adversely affecting our business and financial results.

*If we fail to qualify our products with our customers, they may not purchase any units of a particular product line, which would have a significant adverse impact on our sales.*

We regularly engage in new product qualification with our customers. Once a product is accepted for qualification testing, failures or delays in the qualification process can result in our losing sales to that customer until the next generation of products is introduced. The effect of missing a product qualification opportunity is magnified by the limited number of high volume OEMs, which continue to consolidate their share of the PC and CE markets. If product life cycles lengthen, we may have a significantly longer period to wait before we have an opportunity to qualify a new product with a customer, which could harm our competitive position. These risks are increased because we expect cost improvements and competitive pressures to result in declining gross margins on our current generation products.

*We are subject to risks related to product defects, which could result in product recalls and could subject us to warranty claims in excess of our warranty provisions or which are greater than anticipated due to the unenforceability of liability limitations.*

We warrant the majority of our products for periods of one to five years. We test our hard drives in our manufacturing facilities through a variety of means. However, there can be no assurance that our testing will reveal latent defects in our products, which may not become apparent until after the products have been sold into the market. Accordingly, there is a risk that product defects will occur, which could require a product recall. Product recalls can be expensive to implement and, if a product recall occurs during the product's warranty period, we may be required to replace the defective product. In addition, a product recall may damage our relationship with our customers, and we may lose market share with our customers, including our OEM and ODM customers.



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Our standard warranties contain limits on damages and exclusions of liability for consequential damages and for misuse, improper installation, alteration, accident or mishandling while in the possession of someone other than us. We record an accrual for estimated warranty costs at the time revenue is recognized. We may incur additional operating expenses if our warranty provision does not reflect the actual cost of resolving issues related to defects in our products. If these additional expenses are significant, it could adversely affect our business, financial condition and results of operations.

*Current or future competitors may gain a technology advantage or develop an advantageous cost structure that we cannot match.*

It may be possible for our current or future competitors to gain an advantage in product technology, manufacturing technology, or process technology, which may allow them to offer products or services that have a significant advantage over the products and services that we offer. Advantages could be in capacity, performance, reliability, serviceability, or other attributes.

Higher capacity storage needs have typically been better served by magnetic hard drives than flash memory as hard drive manufacturers can offer better value at high capacities, while lower capacity needs have been successfully served by solid state storage such as flash memory technology. Advances in magnetic, optical, semiconductor or other data storage technologies could result in competitive products that have better performance or lower cost per unit of capacity than our products. If we fail to be cost competitive against flash memory, we could be at a competitive disadvantage to companies using semiconductor technology.

*Further industry consolidation could provide competitive advantages to our competitors.*

The hard drive industry has experienced consolidation over the past several years. Consolidation by our competitors may enhance their capacity, abilities and resources and lower their cost structure, causing us to be at a competitive disadvantage. Additionally, continued industry consolidation may lead to uncertainty in areas such as component availability, which could negatively impact our cost structure.

*Sales in the distribution channel are important to our business, and if we fail to maintain brand preference with our distributors or if distribution markets for hard drives weaken, our operating results could suffer.*

Our distribution customers typically sell to small computer manufacturers, dealers, systems integrators and other resellers. We face significant competition in this channel as a result of limited product qualification programs and a significant focus on price and availability of product. If we fail to remain competitive in terms of our technology, quality, service and support, our distribution customers may favor our competitors, and our operating results could suffer. We also face significant risk in the distribution market for hard drives. If the distribution market weakens as a result of a slowing PC growth rate, technology transitions or a significant change in consumer buying preference from white box to branded PCs, or we experience significant price declines due to oversupply in the distribution channel, then our operating results would be adversely affected.

*The hard drive industry is highly competitive and can be characterized by significant shifts in market share among the major competitors.*

The price of hard drives has fallen over time due to increases in supply, cost reductions, technological advances and price reductions by competitors seeking to liquidate excess inventories or attempting to gain market share. In addition, rapid technological changes often reduce the volume and profitability of sales of existing products and increase the risk of inventory obsolescence. We also face competition from other companies that produce alternative storage technologies like flash memory. These factors, taken together, may result in significant shifts in market share among the industry's major participants. In addition, product recalls can lead to a loss of market share, which could adversely affect our operating results.

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*Some of our competitors with diversified business units outside the hard drive industry periodically sell disk drives at prices that we cannot profitably match.*

Some of our competitors earn a significant portion of their revenue from business units outside the hard drive industry. Because they do not depend solely on sales of hard drives to achieve profitability, they periodically sell hard drives at lower prices and operate their hard drive business unit at a loss while still remaining profitable overall. In addition, if these competitors can increase sales of non-hard drive products to the same customers, they may benefit from selling their hard drives at low prices. Our results of operations may be adversely affected if we can not successfully compete with the pricing by these companies.

*If we do not successfully expand into new hard drive markets and manage the issues associated with new products and new markets, our business may suffer.*

To remain a significant supplier of hard drives, we will need to offer a broad range of hard drive products to our customers. We currently offer a variety of 3.5-inch hard drives for the desktop, enterprise, CE and external storage markets, and we also offer 2.5-inch form factor hard drives for the mobile, CE and external storage markets. However, demand for hard drives may shift to products in smaller form factors, which our competitors may already offer. Expansion into other hard drive markets and resulting increases in volume capacity requirements may require us to make substantial additional capital investments due in part because our operations are vertically integrated.

While we continue to develop new products and look to expand into other hard drive markets, the success of our new product introductions is dependent on a number of factors, including our ability to anticipate and manage a variety of issues associated with these new products and new markets, such as difficulties faced in manufacturing ramp, market acceptance, effective management of inventory levels in line with anticipated product demand, quality problems or other defects in the early stages of new product introduction that were not anticipated in the design of those products, and higher return rates of external storage products due to more lenient return policies in the retail market. Further, we need to identify how any of the hard drive markets that we are expanding into may have different characteristics from the markets in which we currently exist, such as, demand volume growth rates, demand seasonality, product generations development rates, customer concentrations, and cost and performance requirements, and we must properly address these differences. If we fail to successfully develop and manufacture new products and expand into new hard drive markets, customers may decrease the amount of our products that they purchase, and we may lose business to our competitors who offer these products.

*If we do not properly manage the technology transitions of our products, our operating results may be negatively affected.*

Many of the markets in which we offer our products are undergoing technology transitions. For example, in order to handle higher data transfer rates, the PC and enterprise markets are transitioning from parallel interfaces, such as PATA and SCSI, to serial interfaces, such as SATA and SAS, respectively. We must effectively manage the transition of the features of our products to serial interfaces in order to remain competitive and cost effective. In the PC market, we currently offer PATA and SATA products and must timely and efficiently manage both our manufacture of PATA products through their end of life and our ramp of SATA products and features. If we fail to successfully manage the transition from parallel interfaces to serial interfaces, our operating results may suffer.

*Expanding into new hard drive markets exposes our business to different seasonal demand cycles, which in turn could adversely affect our operating results.*

The CE and retail markets have different seasonal pricing and volume demand cycles as compared to the PC market. By expanding into these markets, we became exposed to seasonal fluctuations that are different from, and in addition to, those of the PC market. For example, because the primary customer for products such as our branded products are individual consumers, these markets experience a dramatic increase in demand during the winter holiday season. If we do not properly adjust our supply to new demand cycles such as this, we risk having excess inventory during periods of low demand and insufficient inventory during periods of high demand, therefore adversely affecting our operating results.

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*If we do not successfully continue to expand into the mobile market, or if we do not accurately predict the growth and demands of the mobile market, our business may suffer.*

We began shipping 2.5-inch form factor hard drives for the mobile market during calendar year 2004. If we are unable to successfully continue to expand into the mobile market, we would have a competitive disadvantage to companies that are successful in this regard, and our business and financial results could suffer. To increase the sale of our products in the mobile market, we must adapt to the differences between the desktop and mobile markets, such as different requirements, features and competitors. In addition, if we continue to incur significant costs in manufacturing and selling the 2.5-inch hard drives, and if we are unable to recover those costs from sales of the products, then we may not be able to compete successfully in this market and our operating results may suffer.

Furthermore, if we do not accurately predict the future growth and demands of the mobile market, our business may suffer. For example, if the volume demand of the PC market shifts from desktop computers to notebook computers at a faster rate than we anticipate, we would be at a more significant competitive disadvantage to companies who have been more successful in the mobile market.

*Selling to the retail market has become an important part of our business, and if we fail to maintain and grow our market share or gain market acceptance of our branded products, our operating results could suffer.*

We sell our branded products directly to a select group of major retailers, for example, computer superstores and CE stores, and authorize sales through distributors to other retailers and online resellers. Our current retail customer base is primarily in the United States, Canada and Europe. We are facing increased competition from other companies for shelf space at a small number of major retailers that have strong buying power and pricing leverage. If we fail to successfully maintain a customer preference for Western Digital brand products or fail to successfully expand into multiple channels, our operating results may be adversely affected. We face strong competition in maintaining and trying to grow our market share in the retail market, particularly because of the relatively low barriers to entry in this market. We will continue to introduce new products in the retail market that incorporate our disk drives, however there can be no assurance that these products will gain market acceptance, and if they do not, our operating results could suffer.

*Loss of market share with or by a key customer could harm our operating results.*

During the quarter ended September 28, 2007, a large percentage of our revenue came from sales to our top 10 customers, which accounted for 45% of our revenue. These customers have a variety of suppliers to choose from and therefore can make substantial demands on us, including demands on product pricing and on contractual terms, which often results in the allocation of risk to us as the supplier. Even if we successfully qualify a product with a customer, the customer generally is not obligated to purchase any minimum volume of products from us and may be able to cancel an order or terminate its relationship with us at any time. Our ability to maintain strong relationships with our principal customers is essential to our future performance. If we lose a key customer, if any of our key customers reduce their orders of our products or require us to reduce our prices before we are able to reduce costs, if a customer is acquired by one of our competitors or if a key customer suffers financial hardship then our operating results would likely be harmed. In addition, if customer pressures require us to reduce our pricing such that our gross margins are diminished, we could decide not to sell our products to a particular customer, which could result in a decrease in our revenue.

*We may be unable to retain our key staff and skilled employees.*

Our success depends upon the continued contributions of our key staff and skilled employees, many of whom would be extremely difficult to replace. Worldwide competition for skilled employees in the hard drive industry is intense. Volatility or lack of positive performance in our stock price may adversely affect our ability to retain key staff or skilled employees who have received equity compensation. If we are unable to retain our existing key staff or skilled employees, or hire and integrate new key staff or skilled employees, or if we fail to implement succession plans for our key staff, our operating results would likely be harmed.

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*Manufacturing and marketing our products abroad subjects us to numerous risks.*

We are subject to risks associated with our foreign manufacturing operations and foreign marketing efforts, including:

obtaining requisite United States of America and foreign governmental permits and approvals;

currency exchange rate fluctuations or restrictions;

political instability and civil unrest;

limited transportation availability, delays, and extended time required for shipping, which risks may be compounded in periods of price declines;

higher freight rates;

labor problems;

trade restrictions or higher tariffs;

exchange, currency and tax controls and reallocations;

increasing labor and overhead costs; and

loss or non-renewal of favorable tax treatment under agreements or treaties with foreign tax authorities.

While neither the 2006 Thai coup d'état nor terrorist bombings in Bangkok had any appreciable impact on our manufacturing operations, these events illustrate the risks associated with our foreign manufacturing operations and foreign marketing efforts and the importance to our business of stability in the countries in which we operate.

*Terrorist attacks may adversely affect our business and operating results.*

The continued threat of terrorist activity and other acts of war or hostility have created uncertainty in the financial and insurance markets and have significantly increased the political, economic and social instability in some of the geographic areas in which we operate. Additionally, it is uncertain what impact the reactions to such acts by various governmental agencies and security regulators worldwide will have on shipping costs. Acts of terrorism, either domestically or abroad, could create further uncertainties and instability. To the extent this results in disruption or delays of our manufacturing capabilities or shipments of our products, our business, operating results and financial condition could be adversely affected.

*Sudden disruptions to the availability of freight lanes could have an impact on our operations.*

We ship the majority of our products to our various customers via air freight. The sudden unavailability of air cargo operations used to ship our products would impair our ability to deliver our products in a timely and efficient manner, which could adversely impact our operating results. We also ship our product via ocean freight, and events or conditions at shipping ports, such as labor difficulties or disputes, could also impact our operating results by impairing our ability to timely and efficiently deliver these products.

*We face litigation risks relating to our historical stock option grants that could have a material adverse effect on the operation of our business.*

Several purported derivative actions were filed nominally on our behalf against certain of our current and former directors and officers in connection with our historical stock option granting practices. See Part II, Item 1, *Legal Proceedings* for a more detailed description of these proceedings. We are and may in the future be subject to other litigation or government investigations arising in connection with such option practices. These proceedings may be time-consuming, expensive and disruptive to normal business operations, and the outcome of any such proceeding is difficult to predict. The defense of such lawsuits or investigations could result in significant expense and the diversion of our management's time and attention from the operation of our business, which could impede our ability to achieve

our business objectives. Some or all of the amount we may be required to pay to defend or to satisfy a judgment or settlement of any or all of these proceedings may not be covered by insurance.

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Under indemnification agreements we have entered into with our current and former officers and directors, we are required to indemnify them, and advance expenses to them, in connection with their participation in proceedings arising out of their service to us. These payments may be material.

*The nature of our business and our reliance on intellectual property and other proprietary information subjects us to the risk of significant litigation.*

The hard drive industry has been characterized by significant litigation. This includes litigation relating to patent and other intellectual property rights, product liability claims and other types of litigation. Litigation can be expensive, lengthy and disruptive to normal business operations. Moreover, the results of litigation are inherently uncertain and may result in adverse rulings or decisions. We may enter into settlements or be subject to judgments that may, individually or in the aggregate, have a material adverse effect on our business, financial condition or results of operations.

We evaluate notices of alleged patent infringement and notices of patents from patent holders that we receive from time to time. If claims or actions are asserted against us, we may be required to obtain a license or cross-license, modify our existing technology or design a new non-infringing technology. Such licenses or design modifications can be extremely costly. In addition, we may decide to settle a claim or action against us, which settlement could be costly. We may also be liable for any past infringement. If there is an adverse ruling against us in an infringement lawsuit, an injunction could be issued barring production or sale of any infringing product. It could also result in a damage award equal to a reasonable royalty or lost profits or, if there is a finding of willful infringement, treble damages. Any of these results would increase our costs and harm our operating results.

*Our reliance on intellectual property and other proprietary information subjects us to the risk that these key ingredients of our business could be copied by competitors.*

Our success depends, in significant part, on the proprietary nature of our technology, including non-patentable intellectual property such as our process technology. Despite safeguards, to the extent that a competitor is able to reproduce or otherwise capitalize on our technology, it may be difficult, expensive or impossible for us to obtain necessary legal protection. Also, the laws of some foreign countries may not protect our intellectual property to the same extent as do the laws of the United States. In addition to patent protection of intellectual property rights, we consider elements of our product designs and processes to be proprietary and confidential. We rely upon employee, consultant and vendor non-disclosure agreements and contractual provisions and a system of internal safeguards to protect our proprietary information. However, any of our registered or unregistered intellectual property rights may be challenged or exploited by others in the industry, which might harm our operating results.

*Environmental regulation costs could harm our operating results.*

We may be subject to various state, federal and international laws and regulations governing the environment, including those restricting the presence of certain substances in electronic products and making producers of those products financially responsible for the collection, treatment, recycling and disposal of certain products. Such laws and regulations have been passed in several jurisdictions in which we operate, including various European Union member countries. For example, the European Union has enacted the Restriction of the Use of Certain Hazardous Substances in Electrical and Electronic Equipment ( RoHS ) and the Waste Electrical and Electronic Equipment ( WEEE ) directives. RoHS prohibits the use of certain substances, including lead, in certain products, including hard drives, and the WEEE directive obligates parties that place electrical and electronic equipment onto the market in the EU to put a clearly identifiable mark on the equipment, register with and report to EU member countries regarding distribution of the equipment, and provide a mechanism to take-back and properly dispose of the equipment. There is still some uncertainty in certain EU countries as to which party involved in the manufacture, distribution and sale of electronic equipment will be ultimately responsible for registration, reporting and disposal. Similar legislation may be enacted in other locations where we manufacture or sell our products, such as Asia. We will need to ensure that we comply with such laws and regulations as they are enacted, and that our component suppliers also timely comply with such laws and regulations. If we fail to timely comply with the legislation, our customers may refuse to purchase our products, which would have a materially adverse effect on our business, financial condition and results of operations.

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In connection with our compliance with such environmental laws and regulations, we could incur substantial costs and be subject to disruptions to our operations and logistics. In addition, if we were found to be in violation of these laws, we could be subject to governmental fines and liability to our customers. If we have to make significant capital expenditures to comply with environmental laws, or if we are subject to significant expenses in connection with a violation of these laws, our financial condition or operating results could suffer.

*Fluctuations in currency exchange rates as a result of our international operations may negatively affect our operating results.*

Because we manufacture our products abroad, our operating costs are subject to fluctuations in foreign currency exchange rates. Further fluctuations in the exchange rate of the Thai Baht and of the Malaysian Ringgit may negatively impact our operating results.

The Thai Baht is a free floating currency while the Malaysian Ringgit exchange rate policy is one of a managed float. We have attempted to manage the impact of foreign currency exchange rate changes by, among other things, entering into short-term, forward contracts. However, these contracts do not cover our full exposure and can be canceled by the issuer if currency controls are put in place. Currently, we hedge the Thai Baht, Malaysian Ringgit, Euro and British Pound Sterling with forward contracts.

If the U.S. dollar exhibits sustained weakness against most foreign currencies, the U.S. dollar equivalents of unhedged manufacturing costs could increase because a significant portion of our production costs are foreign-currency denominated. Conversely, there would not be an offsetting impact to revenues since revenues are substantially U.S. dollar denominated.

*Increases in our customers' credit risk could result in credit losses and an increase in our operating costs.*

Some of our OEM customers have adopted a subcontractor model that requires us to contract directly with companies, such as ODMs, that provide manufacturing services to our OEM customers. Because these subcontractors are generally not as well capitalized as our direct OEM customers, this subcontractor model exposes us to increased credit risks. Our agreements with our OEM customers may not permit us to increase our product prices to alleviate this increased credit risk. Additionally, as we attempt to expand our OEM and distribution channel sales into emerging economies such as Brazil, Russia, India and China, the customers in these regions may have relatively short operating histories, making it more difficult for us to accurately access the associated credit risks. Any credit losses we may suffer as a result of these increased risks, or as a result of credit losses from any significant customer, would increase our operating costs, which may negatively impact our operating results.

*Inaccurate projections of demand for our product can cause large fluctuations in our quarterly results.*

We often ship a high percentage of our total quarterly sales in the third month of the quarter, which makes it difficult for us to forecast our financial results before the end of the quarter. In addition, our quarterly projections and results may be subject to significant fluctuations as a result of a number of other factors including:

the timing of orders from and shipment of products to major customers;

our product mix;

changes in the prices of our products;

manufacturing delays or interruptions;

acceptance by customers of competing products in lieu of our products;

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variations in the cost of components for our products;  
limited availability of components that we obtain from a single or a limited number of suppliers;  
competition and consolidation in the data storage industry;  
seasonal and other fluctuations in demand for PCs often due to technological advances; and  
availability and rates of transportation.

*Rapidly changing conditions in the hard drive industry make it difficult to predict actual results.*

We have made and continue to make a number of estimates and assumptions relating to our consolidated financial reporting. The highly technical nature of our products and the rapidly changing market conditions with which we deal means that actual results may differ significantly from our estimates and assumptions. These changes have impacted our financial results in the past and may continue to do so in the future. Key estimates and assumptions for us include:  
price protection adjustments and other sales promotions and allowances on products sold to retailers, resellers and distributors;

inventory adjustments for write-down of inventories to lower of cost or market value (net realizable value);  
reserves for doubtful accounts;  
accruals for product returns;  
accruals for warranty costs related to product defects;  
accruals for litigation and other contingencies; and  
liabilities for unrecognized tax benefits.

*The market price of our common stock is volatile.*

The market price of our common stock has been, and may continue to be, extremely volatile. Factors such as the following may significantly affect the market price of our common stock:

actual or anticipated fluctuations in our operating results;  
announcements of technological innovations by us or our competitors which may decrease the volume and profitability of sales of our existing products and increase the risk of inventory obsolescence;  
new products introduced by us or our competitors;  
periods of severe pricing pressures due to oversupply or price erosion resulting from competitive pressures or industry consolidation;  
developments with respect to patents or proprietary rights;  
conditions and trends in the hard drive, computer, data and content management, storage and communication industries;  
changes in financial estimates by securities analysts relating specifically to us or the hard drive industry in general; and  
macroeconomic conditions that affect the market generally.





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In addition, general economic conditions may cause the stock market to experience extreme price and volume fluctuations from time to time that particularly affect the stock prices of many high technology companies. These fluctuations often appear to be unrelated to the operating performance of the companies.

Securities class action lawsuits are often brought against companies after periods of volatility in the market price of their securities. A number of such suits have been filed against us in the past, and should any new lawsuits be filed, such matters could result in substantial costs and a diversion of resources and management's attention.

*Our current plans for long-term financing are subject to the changing conditions of the financial lending markets.*

We funded the acquisition of our media operations in part through borrowings under a \$1.25 billion bridge loan facility. We plan to implement a long-term financing arrangement during 2008, but our ability to obtain long-term financing on commercially favorable terms, or at all, is subject to the changing conditions of the financial lending markets which have been negatively impacted by the collapse of the sub-prime lending market. If the lending markets continue to worsen, interest rates for commercial loans may rise or these loans may become unavailable. An increase in commercial loan interest rates would have a negative impact on the terms available to us for long-term financing, thus increasing the cost of our debt and decreasing our cash flow available for financing working capital.

*If our internal controls are found to be ineffective, our financial results or our stock price may be adversely affected.*

Our most recent evaluation resulted in our conclusion that as of September 28, 2007, in compliance with 302 of the Sarbanes-Oxley Act of 2002, our disclosure controls and procedures were effective. We believe that we currently have adequate internal control procedures in place for future periods; however, if our internal controls are found to be ineffective, our financial results or our stock price may be adversely affected.

**Table of Contents****Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

(c) The following table provides information about repurchases by us of our common stock during the quarter ended September 28, 2007:

		<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share(1)</b>	<b>Total Number of Shares Purchased As Part of Publicly Announced Program</b>	<b>Maximum Value of Shares that May Yet be Purchased Under the Program(2)</b>
Jun. 30, 2007	Jul. 27, 2007	2,502(3)	\$ 22.83		\$ 62,410,513
Jul. 28, 2007	Aug. 24, 2007	904,974(4)	\$ 19.11	841,200	\$ 46,475,324
Aug. 25, 2007	Sept. 28, 2007	35,648(3)	\$ 23.36		\$ 46,475,324
<b>Total</b>		<b>943,124</b>	<b>\$ 19.29</b>	<b>841,200</b>	<b>\$ 46,475,324</b>

(1) Average price paid per share excludes commissions.

(2) As announced on November 21, 2005, our Board of Directors has authorized us to repurchase \$250 million of our common stock in open market transactions. The term of the program is a five-year period from November 17, 2005 to November 17, 2010.

(3) Represents shares delivered

by our  
employees to us  
to satisfy  
tax-withholding  
obligations upon  
the vesting of  
restricted stock.

- (4) Represents  
841,200 shares  
purchased in  
open-market  
transactions and  
63,774 shares  
delivered by  
employees us to  
satisfy  
tax-withholding  
obligations upon  
the vesting of  
restricted stock.

**Item 4. *Submission of Matters to a Vote of Security Holders***

No matters were submitted to a vote of security holders during the first quarter of 2008.

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**Item 6. EXHIBITS**

<b>Exhibit No.</b>	<b>Description</b>
2.1	Agreement and Plan of Merger, dated as of June 28, 2007, by and among Western Digital Corporation, State M Corporation and Komag, Incorporated (Incorporated by reference to the Company's Current Report on Form 8-K (File No. 1-8703), as filed with the Securities and Exchange Commission on June 29, 2007)
3.1	Amended and Restated Certificate of Incorporation of Western Digital Corporation, as amended to date (Incorporated by reference to the Company's Quarterly Report on Form 10-Q (File No. 1-08703), as filed with the Securities and Exchange Commission on February 8, 2006)
3.2	Amended and Restated Bylaws of Western Digital Corporation, as amended effective as of May 10, 2006 (Incorporated by reference to the Company's Current Report on Form 8-K (File No. 1-08703), as filed with the Securities and Exchange Commission on May 16, 2006)
10.1.5	Form of Notice of Grant of Stock Units and Stock Unit Award Agreement – Executives, under the Western Digital Corporation Amended and Restated 2004 Performance Incentive Plan *
10.1.6	Form of Notice of Grant of Stock Units and Stock Unit Award Agreement, under the Western Digital Corporation Amended and Restated 2004 Performance Incentive Plan *
10.1.7	Form of Notice of Grant of Long-Term Cash Award and Long-Term Cash Award Agreement – Executives, under the Western Digital Corporation Amended and Restated 2004 Performance Incentive Plan *
10.1.8	Form of Notice of Grant of Long-Term Cash Award and Long-Term Cash Award Agreement – Employees, under the Western Digital Corporation Amended and Restated 2004 Performance Incentive Plan *
10.1.9	Western Digital Corporation Amended and Restated 2004 Performance Incentive Plan Non-Employee Director Option Grant Program, effective as of November 17, 2005, and Form of Notice of Grant of Stock Option and Option Agreement – Non-Employee Directors *
10.1.10	Western Digital Corporation Amended and Restated 2004 Performance Incentive Plan Non-Employee Director Restricted Stock Unit Grant Program, as amended November 9, 2006 *
10.9	Western Digital Corporation Summary of Compensation Arrangements for Named Executive Officers and Directors *
10.32	Lease Agreement dated May 24, 1996 between Sobrato Development Companies #871 and Komag, Incorporated
10.32.1	First Amendment to Lease dated February 21, 1997, between Sobrato Development Company #960 and Komag Incorporated
10.32.2	Second Amendment to Lease dated December 17, 2004, between DIVCO West Properties and Komag, Incorporated

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- 10.33 First Amendment to Credit Agreement, dated November 5, 2007, among Western Digital Technologies, Inc.; Goldman Sachs Credit Partners L.P., as administrative agent; and the lenders on the signature pages thereto
- 31.1 Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit filed  
with this Report.

- \* Management contract or compensatory plan or arrangement required to be filed as an exhibit pursuant to applicable rules of the Securities and Exchange Commission.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Quarterly Report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized.

WESTERN DIGITAL CORPORATION

Registrant

/s/ Timothy M. Leyden  
Timothy M. Leyden  
Executive Vice President and Chief  
Financial Officer (Principal Financial  
Officer)

/s/ Joseph R. Carrillo  
Joseph R. Carrillo  
Vice President and Corporate Controller  
(Principal Accounting Officer)

Date: November 5, 2007

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