

ENCORE WIRE CORP /DE/

Form 8-K

May 07, 2008

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported):

**May 6, 2008**

**ENCORE WIRE CORPORATION**

(Exact name of Registrant as specified in its charter)

**Delaware**

**0-20278**

**75-2274963**

(State or other jurisdiction of  
incorporation or organization)

Commission File Number

(I.R.S. Employer  
Identification No.)

**1329 Millwood Road  
McKinney, Texas**

**75069**

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: **(972) 562-9473**

(Former name, former address and former fiscal year, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Section 2 Financial Information****Item 2.02 Results of Operations and Financial Condition.**

On May 6, 2008, Encore Wire Corporation (the Company) held its 2008 Annual Meeting of Stockholders (Annual Meeting). At the Annual Meeting, Company representatives discussed, among other things, the financial results of the Company for fiscal 2007, as disclosed in the Company's Form 10-K for the year ended December 31, 2007.

During the Annual Meeting, the Company disclosed certain non-GAAP financial information related to the Company's operations. The non-GAAP financial information disclosed was a presentation slide that compared the Company's EBITDA for fiscal years 1996-2007 (the Slide). A copy of the Slide is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The Company is filing this Form 8-K to reconcile EBITDA (the non-GAAP financial information disclosed) with net income. EBITDA as presented is calculated as follows:

|                               | <b>2007</b>       | <b>2006</b>        | <b>2005</b>       | <b>2004</b>       | <b>2003</b>       |
|-------------------------------|-------------------|--------------------|-------------------|-------------------|-------------------|
| Net Income                    | \$ 30,796,477     | \$ 115,133,195     | \$ 50,078,456     | \$ 33,360,037     | \$ 14,375,665     |
| Add:                          |                   |                    |                   |                   |                   |
| Income Tax Expense            | \$ 16,013,857     | \$ 61,607,277      | \$ 24,898,441     | \$ 18,444,121     | \$ 8,086,600      |
| Interest Expense              | \$ 5,833,919      | \$ 7,686,013       | \$ 3,928,905      | \$ 2,856,718      | \$ 2,423,230      |
| Depreciation and Amortization | \$ 13,462,584     | \$ 12,222,060      | \$ 12,275,471     | \$ 11,626,004     | \$ 12,630,221     |
| <br>EBITDA                    | <br>\$ 66,106,837 | <br>\$ 196,648,545 | <br>\$ 91,181,273 | <br>\$ 66,286,880 | <br>\$ 37,515,716 |

|                               | <b>2002</b>       | <b>2001</b>       | <b>2000</b>       | <b>1999</b>       | <b>1998</b>       |
|-------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Net Income                    | \$ 5,964,060      | \$ 9,129,798      | \$ 8,049,845      | \$ 6,593,977      | \$ 17,567,340     |
| Add:                          |                   |                   |                   |                   |                   |
| Income Tax Expense            | \$ 3,354,700      | \$ 5,135,723      | \$ 4,528,100      | \$ 3,880,100      | \$ 11,602,400     |
| Interest Expense              | \$ 1,666,180      | \$ 1,832,966      | \$ 4,079,928      | \$ 2,921,762      | \$ 1,876,315      |
| Depreciation and Amortization | \$ 10,686,444     | \$ 9,633,040      | \$ 9,187,014      | \$ 8,088,036      | \$ 5,937,398      |
| <br>EBITDA                    | <br>\$ 21,671,384 | <br>\$ 25,731,527 | <br>\$ 25,844,887 | <br>\$ 21,483,875 | <br>\$ 36,983,453 |

|                               | <b>1997</b>       | <b>1996</b>       |
|-------------------------------|-------------------|-------------------|
| Net Income                    | \$ 21,692,775     | \$ 7,159,090      |
| Add:                          |                   |                   |
| Income Tax Expense            | \$ 14,163,061     | \$ 4,481,707      |
| Interest Expense              | \$ 1,367,068      | \$ 1,722,445      |
| Depreciation and Amortization | \$ 4,060,126      | \$ 3,396,017      |
| <br>EBITDA                    | <br>\$ 41,283,030 | <br>\$ 16,759,259 |

EBITDA is defined as net income before interest, income taxes, depreciation and amortization. EBITDA was presented because it is a required component of financial ratios reported by the Company to the Company's banks, and is also frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of Generally Accepted Accounting Principles (GAAP) results to compare to the performance of other companies who also publicize this information. Financial analysts frequently ask for EBITDA when it has not been presented. EBITDA is not a measurement of financial performance under GAAP and should not be considered an alternative to net income as an indicator of the Company's operating performance or any other measure of performance derived in accordance with GAAP.

Limitation on Incorporation by Reference:

The information in this report, including exhibits, shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section.

**Section 7 Regulation FD**

**Item 7.01 Regulation FD Disclosure.**

The information provided in Item 2.02 above is hereby incorporated herein by reference.

**Section 9 Financial Statements and Exhibits**

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

99.1 May 6, 2008 Slide from the Company's Annual Meeting.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENCORE WIRE CORPORATION

Date: May 6, 2008

By: /s/ FRANK J. BILBAN  
Frank J. Bilban, Vice President --  
Finance,  
Chief Financial Officer, Treasurer and  
Secretary

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**INDEX TO EXHIBITS**

| <b>Item</b> | <b>Exhibit</b>                                       |
|-------------|--|
| 99.1        | May 6, 2008 Slide from the Company's Annual Meeting. |