GLADSTONE COMMERCIAL CORP Form 10-K/A May 15, 2008

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-K/A (Amendment No. 1)

#### ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES þ **EXCHANGE ACT OF 1934 FOR THE FISCAL YEAR ENDED DECEMBER 31, 2007** OR

#### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES 0 **EXCHANGE ACT OF 1934**

## **COMMISSION FILE NUMBER: 0-50363**

## **GLADSTONE COMMERCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

### MARYLAND

(State or other jurisdiction of incorporation or

organization)

#### **1521 WESTBRANCH DRIVE, SUITE 200 MCLEAN, VIRGINIA 22102**

(Address of principal executive office)

(703) 287-5800

(*Registrant* s telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, par value \$0.001 per share NASDAQ Global Market 7.75% Series A Cumulative Redeemable Preferred Stock, par value NASDAQ Global Market \$0.001 per share 7.50% Series B Cumulative Redeemable Preferred Stock, par value NASDAQ Global Market \$0.001 per share

(Title of Each Class)

(Name of exchange on which registered)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No þ.

Indicate by check if the registrant is not required to file reports pursuant to Section 13 or Section 15 (d) of the Act. Yes o No b.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes b No o. Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant sknowledge, in definitive proxy or information statements incorporated by reference in Part III of this 10-K or any amendment to this Form 10-K. o

02-0681276

(I.R.S. Employer Identification No.)

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated	Accelerated filer þ	Non-accelerated filer o	Smaller reporting
filer o			company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ.

The aggregate market value of the voting stock held by non-affiliates of the registrant on June 30, 2007, based on the closing price on that date of \$19.60 on the Nasdaq Global Market, was \$156,540,552. For the purposes of calculating this amount only, all directors and executive officers of the registrant have been treated as affiliates.

The number of shares of the registrant s Common Stock, \$0.001 par value, outstanding as of February 22, 2008 was 8,565,264.

Documents Incorporated by Reference: Portions of the registrant s Proxy Statement relating to the Registrant s 2008 Annual Meeting of Stockholders are incorporated by reference into Part III of this Report.

## **EXPLANATORY NOTE**

This Amendment No. 1 on form 10-K/A (this Amendment ) amends the Registrant s Annual Report on Form 10-K for the year ended December 31, 2007, which the Registrant previously filed with the Securities and Exchange Commission on February 27, 2008 (the Original Filing ). The Registrant is filing this Amendment for the sole purpose of correcting a typographical error which resulted in a transposition within the columns in the table in Footnote No. 9 to the Consolidated Financial Statements. The percentages for the tax status of distributions for ordinary income and return of capital for the year ended December 31, 2007, as it related to common stock, were inadvertently transposed. In addition, as required by Rule 12b-15 under the Securities Exchange Act of 1934, new certifications by our principal executive officer and principal financial officer are filed as exhibits to this Amendment. Except as described above, the Original Filing has not been amended, updated or otherwise modified.

### PART II

#### Item 8. Financial Statements and Supplementary Data Index to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2007 and December 31, 2006

Consolidated Statements of Operations for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Stockholders Equity for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Cash Flows for the years ended December 31, 2007, 2006 and 2005

Notes to Financial Statements

Schedule III Real Estate and Accumulated Depreciation

Schedule IV Mortgage Loans on Real Estate

### **Report of Independent Registered Public Accounting Firm**

To the Stockholders and Board of Directors of

Gladstone Commercial Corporation:

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Gladstone Commercial Corporation and its subsidiaries at December 31, 2007 and December 31, 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedules listed in the accompanying index present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007 based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements and financial statement schedules, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management s Annual Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedules, and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.



Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. PricewaterhouseCoopers LLP McLean, VA

February 27, 2008

## GLADSTONE COMMERCIAL CORPORATION CONSOLIDATED BALANCE SHEETS

	Γ	December 31, 2007	December 31, 2006		
ASSETS					
Real estate, net of accumulated depreciation of \$15,738,634 and					
\$8,595,419, respectively	\$	324,761,772	\$	235,118,123	
Lease intangibles, net of accumulated amortization of \$7,560,928 and					
\$4,175,685, respectively		28,989,556		23,416,696	
Mortgage notes receivable		10,000,000		10,000,000	
Cash and cash equivalents		1,356,408		36,005,686	
Restricted cash		1,914,067		1,225,162	
Funds held in escrow		1,401,695		1,635,819	
Interest receivable mortgage note		86,111			
Interest receivable employees		39,280		43,716	
Deferred rent receivable		5,094,799		3,607,279	
Deferred financing costs, net of accumulated amortization of					
\$2,184,492 and \$1,467,297, respectively		4,405,129		3,713,004	
Prepaid expenses		522,348		521,290	
Deposits on real estate		300,000		300,000	
Accounts receivable		31,524		179,247	
TOTAL ASSETS	\$	378,902,689	\$	315,766,022	
LIABILITIES AND STOCKHOLDERS EQUITY					
LIABILITIES					
Mortgage notes payable	\$	202,120,471	\$	154,494,438	
Short-term loan and borrowings under line of credit		24,400,000			
Deferred rent liability		3,933,035		4,718,599	
Asset retirement obligation liability		1,811,752		1,631,294	
Accounts payable and accrued expenses		778,949		673,410	
Due to adviser		784,301		183,042	
Rent received in advance, security deposits and funds held in escrow		2,706,113		1,841,063	
Total Liabilities		236,534,621		163,541,846	
STOCKHOLDERS EQUITY					
Redeemable preferred stock, \$0.001 par value; \$25 liquidation					
preference; 2,300,000 shares authorized and 2,150,000 shares issued					
and outstanding		2,150		2,150	
Common stock, \$0.001 par value, 17,700,000 shares authorized and					
8,565,264 shares issued and outstanding		8,565		8,565	
Additional paid in capital		170,640,979		170,640,979	

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Notes receivable - employees Distributions in excess of accumulated earnings			(2,769,923) (25,513,703)		(3,201,322) (15,226,196)					
Total Stockholders Equity			142,368,068		152,224,176					
TOTAL LIABILITIES AND STOCKHOLDERS	EQUITY	\$	378,902,689	\$	315,766,022					
The accompanying notes are an integral part of these consolidated financial statements.										

## GLADSTONE COMMERCIAL CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

	For the year ended December 31,				
	2007	2006	2005		
Operating revenues					
Rental income	\$ 31,469,297	\$23,964,035	\$10,853,903		
Interest income from mortgage notes receivable	1,013,889	1,845,231	1,915,795		
Tenant recovery revenue	310,353	136,280	111,808		
Total operating revenues	32,793,539	25,945,546	12,881,506		
Operating expenses					
Depreciation and amortization	10,528,458	8,297,174	3,521,128		
Property operating expenses	821,790	645,792	406,277		
Base management fee	1,858,120	2,902,053	2,118,040		
Incentive fee	2,564,365	_,, _,, _,	_,,,		
Administration fee	837,898				
Professional fees	625,349	953,066	563,205		
Insurance	214,141	211,562	196,657		
Directors fees	229,000	140,000	96,219		
Stockholder related expenses	244,629	311,049	215,907		
Asset retirement obligation expense	116,478	129,142	210,507		
General and administrative	102,999	82,847	67,607		
Stock option compensation expense	102,999	394,411	07,007		
Stock option compensation expense		394,411			
Total operating expenses before credit from Adviser	18,143,227	14,067,096	7,185,040		
Credit to incentive fee	(2,321,597)				
Total operating expenses	15,821,630	14,067,096	7,185,040		
Total operating expenses	15,021,050	14,007,070	7,103,040		
Other income (expense)					
Interest income from temporary investments	354,249	76,772	126,826		
Interest income - employee loans	222,051	125,788	21,041		
Other income	47,847	380,915			
Interest expense	(11,564,541)	(9,104,894)	(2,333,376)		
Total other expense	(10,940,394)	(8,521,419)	(2,185,509)		
Income from continuing operations	6,031,515	3,357,031	3,510,957		
Discontinued operations					
(Loss) income from discontinued operations	(3,312)	112,145	309,545		

Net realized income (loss) from foreign currency transactions Net unrealized loss from foreign currency transactions		33,359		(202,938)		(6,278) (212,279)
Gain on sale of real estate		79 ((7		1,422,026		
Taxes refunded (paid) on sale of real estate		78,667		(315,436)		
Total discontinued operations		108,714		1,015,797		90,988
Net income		6,140,229		4,372,828		3,601,945
Dividends attributable to preferred stock		(4,093,750)	(	(2,186,890)		
Net income available to common stockholders	\$	2,046,479	\$	2,185,938	\$	3,601,945
Earnings per weighted average common share - basic						
Income from continuing operations (net of dividends attributable to preferred stock)	\$	0.23	\$	0.15	\$	0.46
Discontinued operations	Ŧ	0.01	Ŧ	0.13	Ŧ	0.01
Net income available to common stockholders	\$	0.24	\$	0.28	\$	0.47
Earnings per weighted average common share - diluted Income from continuing operations (net of dividends						
attributable to preferred stock)	\$	0.23	\$	0.14	\$	0.46
Discontinued operations		0.01		0.13		0.01
Net income available to common stockholders	\$	0.24	\$	0.27	\$	0.47
Weighted average shares outstanding Basic		8,565,264		7,827,781		7,670,219
Dasie		0,505,204		7,027,701		7,070,219
Diluted		8,565,264		7,986,690		7,723,220
The accompanying notes are an integral part of these consolidated financial statements.						

## GLADSTONE COMMERCIAL CORPORATION CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

	Common Stock	Preferred	Capital in Excess of Par Value	Notes Receivable From Sale of Common Stock	Distributions in Excess of Accumulated Earnings	Total Stockholders Equity
Issuance of Common Stock Under Stock Option Plan	5 Stock	SIOCK	74,995	(75,000)	Lannings	Equity
Repayment of Principal on Notes Receivable				17,718		17,718
Distributions Declared to Common Stockholders					(7,363,820)	(7,363,820)
Net income					3,601,945	3,601,945
Balance at December 31, 2005	\$ 7,672	\$	\$ 105,502,544	\$ (432,282)	\$ (6,129,398)	\$ 98,948,536
Issuance of Common Stock Under Stock Option Plan	893		13,650,453	(2,769,954)		10,881,392
Issuance of Preferred Stock		2,150	53,747,850			53,750,000
Public Offering Costs			(2,654,279)			(2,654,279)
Stock Option Compensation Expense			394,411			394,411
Repayment of Principal on Notes Receivable				914		914
Distributions Declared to Common and Preferred Stockholders					(13,469,626)	(13,469,626)

Net income					4,372,828	4,372,828
Balance at December 31, 2006	\$ 8,565	\$ 2,150	\$ 170,640,979	\$ (3,201,322)	\$ (15,226,196)	\$ 152,224,176
Repayment of Principal on Notes Receivable				431,399		431,399
Distributions Declared to Common and Preferred Stockholders					(16,427,736)	(16,427,736)
Net income					6,140,229	6,140,229
Balance at December 31, 2007	\$ 8,565	\$ 2,150	\$ 170,640,979	\$ (2,769,923)	\$ (25,513,703)	\$ 142,368,068
The accompanying notes are an integral part of these consolidated financial statements. $6$						

## GLADSTONE COMMERCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the year ended December 31,					
		2007	•	2006		2005
Cash flows from operating activities:						
Net income	\$	6,140,229	\$	4,372,828	\$	3,601,945
Adjustments to reconcile net income to net cash provided						
by operating activities:						
Depreciation and amortization, including discontinued						
operations		10,528,458		8,349,474		3,651,119
Amortization of deferred financing costs, including						
discontinued operations		717,195		1,207,198		260,099
Amortization of deferred rent asset		253,496		253,496		178,070
Amortization of deferred rent liability		(785,564)		(696,261)		
Asset retirement obligation expense, including						
discontinued operations		116,478		139,074		
Stock compensation				394,411		
Increase in mortgage notes payable due to change in						
value of foreign currency				202,066		209,395
Value of building acquired in excess of mortgage note						
satisfied, applied to interest income				(335,701)		
Gain on sale of real estate				(1,422,026)		
(Increase) decrease in mortgage interest receivable		(86,111)		70,749		(5,954)
Decrease (increase) in employee interest receivable		4,436		(43,716)		4,792
Increase in deferred rent receivable		(1,741,016)		(1,270,159)		(562,133)
Decrease (increase) in prepaid expenses and other assets		146,665		(89,913)		(425,120)
Increase in accounts payable, accrued expenses, and						
amount due adviser		625,398		196,294		359,537
Increase in rent received in advance		176,145		268,037		133,798
Net cash provided by operating activities		16,095,809		11,595,851		7,405,548
Cash flows from investing activities:						
Real estate investments	(	105,599,587)		(48,339,307)	(1	17,531,731)
Proceeds from sales of real estate	(	100,000,000)		2,102,567	(1	17,551,751)
Issuance of mortgage note receivable				2,102,007	(	(10,000,000)
Principal repayments on mortgage notes receivable				44,742	,	81,902
Net payments to lenders for reserves held in escrow		(1,338,904)		(3,346,216)		(1,041,292)
(Decrease) increase in restricted cash		(688,905)		749,274		(513,761)
Deposits on future acquisitions		(2,110,000)		(900,000)		(2,686,000)
Deposits applied against real estate investments		2,110,000		1,200,000		1,986,000
Refunds of deposits on real estate		_,,		-,,		150,000
Net cash used in investing activities	(	107,627,396)		(48,488,940)	(1	29,554,882)

Cash flows from financing activities:

Proceeds from share issuance Redemption of shares for payment of taxes Offering costs Borrowings under mortgage notes payable Principal repayments on mortgage notes payable	48,521,690 (895,657)		65,089,026 (457,634) (2,654,279) 68,055,000 (604,318)	61,419,179 (70,479)
Principal repayments on employee notes receivable from	(0)0,001)		(001,010)	(, 0, 177)
sale of common stock	431,399		914	17,718
Borrowings from short-term loan and line of credit	65,500,000		71,400,400	85,460,000
Repayments on line of credit	(41,100,000)	(	(114,960,400)	(41,900,000)
Increase in reserves from tenants	1,885,361		1,574,464	158,646
Increase in security deposits	376,572		427,951	355,115
Payments for deferred financing costs	(1,409,320)		(3,242,881)	(2,021,115)
Dividends paid for common and preferred	(16,427,736)		(13,469,627)	(8,283,860)
Net cash provided by financing activities	56,882,309		71,158,616	95,135,204
Net (decrease) increase in cash and cash equivalents	(34,649,278)		34,265,527	(27,014,130)
Cash and cash equivalents, beginning of period	36,005,686		1,740,159	28,754,289
Cash and cash equivalents, end of period	\$ 1,356,408	\$	36,005,686	\$ 1,740,159
Cash paid during period for interest	\$ 10,693,440	\$	8,045,342	\$ 2,014,236
NON-CASH INVESTING ACTIVITIES				
Increase in asset retirement obligation	\$ 180,458	\$	1,631,294	\$
Additions to real estate included in accounts payable, accrued expenses, and amount due adviser	\$ 81,400	\$		\$