## KANKAKEE BANCORP INC

Form 10-Q
May 08, 2001

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, DC 20549

FORM 10-Q

## (Mark One)

[X] Quarterly Report Under Section 13 or $15(d)$ of the Securities Exchange Act of 1934 For the Quarterly Period Ended March 31, 2001.
or
[_] Transition Report Under Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 For the Transition Period From $\qquad$ to $\qquad$ _.

Commission File Number 1-13676
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KANKAKEE BANCORP, INC.
(Exact Name of Registrant as Specified in its Charter)

| Delaware | $36-3846489$ |
| :--- | :---: |
| (State or Other Jurisdiction of Incorporation <br> or Organization) | (I.R.S. Employer Identification Number) |
|  |  |
| 310 South Schuyler Avenue, Kankakee, Illinois |  |
| (Address of Principal Executive Offices) |  |

(815) 937-4440
(Registrant's telephone number, including area code)

Check whether the Issuer (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \quad \mathrm{X} \quad \text { No }
$$

As of May 8, 2001, there were $1,208,908$ issued and outstanding shares of the Issuer's common stock (exclusive of 541,092 shares of the Issuer's common stock held as treasury stock).

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CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)
KANKAKEE BANCORP, INC. AND SUBSIDIARY

Assets
Cash and due from banks
Federal funds sold

December 31, 2000

$\$ 16,718,532 \$ 18,707,762$
$16,881,618 \quad 1,329,776$

| Money market funds | 4,540,338 | 5,109,735 |
| :---: | :---: | :---: |
| Cash and cash equivalents | 38,140,488 | 25,147,273 |
| Certificates of deposit | 50,000 | 50,000 |
| Securities: |  |  |
| Investment securities: <br> Available-for-sale, at fair value <br> Held-to-maturity, at cost (fair value: March 31, 2001 \$1,441,849; December 31, 2000 - \$1,434,708) | $39,678,351$ $1,447,743$ | $57,169,644$ $1,447,846$ |
| Total investment securities | 41,126,094 | 58,617,490 |
| Mortgage-backed securities: |  |  |
| ```Available-for-sale, at fair value Held-to-maturity, at cost (fair value: March 31, 2001 - $60,382; December 31, 2000 - $67,727)``` | $15,232,028$ 59,345 | $16,050,792$ 66,867 |
| Total mortgage-backed securities | 15,291,373 | 16,117,659 |
| Non-marketable equity securities | 501,000 | 501,000 |
| Loans, net of allowance for losses on loans (\$2,160,321 at March 31, 2001; $\$ 2,156,420$ at December 31, 2000) | 350,220,911 | 338,956,136 |
| Loans held for sale | - | - |
| Real estate held for sale | 515,087 | 484,320 |
| Federal Home Loan Bank stock, at cost | 2,154,000 | 2,112,000 |
| Office properties and equipment | 8,584,686 | 8,594,823 |
| Accrued interest receivable | 2,912,938 | 3,282,214 |
| Prepaid expenses and other assets | 1,214,383 | 1,225,070 |
| Intangible assets | 4,712,162 | 4,805,849 |
| Total assets | \$465,423,122 | \$459,893, 834 |

(Continued)

| Liabilities: |  |  |
| :---: | :---: | :---: |
| Deposits |  |  |
| Noninterest bearing | \$ 25,736,020 | \$ 25, 357, 749 |
| Interest bearing | 369,124,965 | 362,692,592 |
| Short term borrowings | - - | 14,000,000 |
| Other borrowings | 27,000,000 | 15,000,000 |
| Advance payments by borrowers for taxes and insurance | 3,081,285 | 1,813,412 |
| Other liabilities | 1,220,465 | 1,740,938 |
| Total liabilities | 426,162,735 | 420,604,691 |

```
Stockholders' equity
    Preferred stock, $.01 par value; authorized, 500,000
        shares; none outstanding
    Common stock, $.01 par value; authorized, 3,500,000
        shares; issued 1,750,000
    Additional paid-in capital
    Retained income, partially restricted
    Treasury stock (526,592 shares at March 31,
        2001; 486,892 shares at December 31, 2000)
    Accumulated other comprehensive income
    Total stockholders' equity
\begin{tabular}{|c|c|}
\hline 17,500 & 17,500 \\
\hline 15,304,393 & 15,328,249 \\
\hline 34,770,274 & 34,285,960 \\
\hline \((11,421,391)\) & \((10,458,535)\) \\
\hline 589,611 & 115,969 \\
\hline 39,260,387 & 39,289,143 \\
\hline \$ \(465,423,122\) & \$459, 893, 834 \\
\hline
\end{tabular}
```

See notes to consolidated financial statements (unaudited)
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CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (UNAUDITED) KANKAKEE BANCORP, INC. AND SUBSIDIARY

| Interest income: |  |  |
| :---: | :---: | :---: |
| Loans | \$6,855,666 | \$5,272,718 |
| Investment securities and other | 1,057,244 | 1,314,539 |
| Mortgage-backed securities | 281,830 | 308,684 |
| Total interest income | 8,194,740 | 6,895,941 |
| Interest expense: |  |  |
| Deposits | 4,487,054 | 3,685,493 |
| Borrowed funds | 362,402 | 140,250 |
| Total interest expense | 4,849,456 | 3,825,743 |
| Net interest income | 3,345,284 | 3,070,198 |
| Provision for losses on loans | 15,000 | - |
| Net interest income after provision for losses on loans | 3,330,284 | 3,070,198 |
| Other income: |  |  |
| Net gain on sales of real estate held for sale | 10,383 | 6,745 |
| Net gain on sales of loans held for sale | - | 1,592 |
| Net gain on sales of property held for expansion | - | 11,552 |
| Fee income | 472,903 | 411,175 |
| Insurance commissions | 26,627 | 86,010 |
| Other | 87,652 | 84,228 |
| Total other income | 597,565 | 601,302 |


| Other expenses: |  |  |
| :---: | :---: | :---: |
| Compensation and benefits | 1,555,156 | 1,574,551 |
| Occupancy | 304,019 | 266,813 |
| Furniture and equipment | 184,021 | 176,286 |
| Federal deposit insurance premiums | 18,327 | 18,148 |
| Advertising | 68,518 | 78,011 |
| Provision for losses on foreclosed assets | 16,700 | 18,422 |
| Data processing services | 100,702 | 87,955 |
| Telephone and postage | 101,980 | 102,010 |
| Amortization of intangible assets | 93,687 | 94,617 |
| Other general and administrative | 536,436 | 502,906 |
| Total other expenses | 2,979,546 | 2,919,719 |
| Income before income taxes | 948,303 | 751,781 |
| Income taxes | 317,300 | 251,500 |
| Net income | \$ 631,003 | \$ 500,281 |
| Net income | \$ 631,003 | \$ 500,281 |
| ```Other comprehensive income: Unrealized gains (losses) on available-for-sale securities, net of related income taxes``` | 473,642 | $(241,167)$ |
| Comprehensive income | \$1,104,645 | \$ 259,114 |
| Basic earnings per share | \$ 0.51 | \$ 0.40 |
| Diluted earnings per share | \$ 0.50 | \$ 0.39 |

See notes to consolidated financial statements (unaudited)

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CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
KANKAKEE BANCORP, INC. AND SUBSIDIARY

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net
cash provided by operating activities:
$\begin{array}{ll}\text { Provision for losses on loans } & 15,000\end{array}$
Provisions for losses on real estate held for sale
Depreciation and amortization
Amortization of investment premiums and discounts, net
Accretion of loan fees and discounts, net
Deferred income tax provision (benefit)
Originations of loans held for sale
Proceeds from sales of loans
Increase in interest receivable
Increase (decrease) in interest payable on deposits
$\$ \quad 631,003 \quad \$ \quad 500,281$

| 15,000 | - |
| :---: | ---: |
| 16,700 | 18,422 |
| 341,464 | 323,188 |
| $(8,811)$ | 5,260 |
| 13,391 | 18,789 |
| 23,858 | $(41,838)$ |
| $(1,741,425)$ | $(74,058)$ |
| $1,741,425$ | 75,650 |
| 369,276 | 250,265 |
| 72,663 | $(38,511)$ |

Three Months Ended March 31,

| 2001 | 2000 |
| :---: | :---: |


| Net gain on sales of loans | - | $(1,592)$ |
| :---: | :---: | :---: |
| Net gain on sales of real estate held for sale | $(10,383)$ | $(6,745)$ |
| Net income on sales of office related property | - | $(11,553)$ |
| Federal Home Loan Bank of Chicago, stock dividend | $(42,000)$ | - |
| Other, net | $(790,184)$ | 528,149 |
| Net cash from operating activities | 631,977 | 1,545,707 |
| Cash flows from investing activities |  |  |
| Investment securities |  |  |
| Available-for sale: |  |  |
| Purchases | $(2,008,944)$ | $(4,999,906)$ |
| Proceeds from calls and maturities | 20,070,000 | 8,500,000 |
| Held-to-maturity: |  |  |
| Purchases | - | $(100,000)$ |
| Mortgage-backed securities: |  |  |
| Available-for-sale: |  |  |
| Purchases | $(300,890)$ | $(1,962,724)$ |
| Proceeds from maturities and pay downs | 1,276,429 | 823,601 |
| Held-to-maturity: |  |  |
| Proceeds from maturities and pay downs | 7,522 | 8,063 |
| Proceeds from sales of real estate | 58,484 | 55,331 |
| Deferred loan fees and costs, net | 57,174 | 31,038 |
| Loans originated | $(39,458,334)$ | $(37,373,762)$ |
| Principal collected on loans | 28,014,035 | 28,187,818 |
| Purchases of office properties and equipment, net | $(237,640)$ | $(59,647)$ |
| Net cash from investing activities | 7,477,836 | $(6,890,188)$ |

See notes to consolidated financial statements (unaudited).

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CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) (continued)
KANKAKEE BANCORP, INC. AND SUBSIDIARY


```
Increase (decrease) in cash and cash equivalents
Cash and cash equivalents:
    Beginning of period
    End of period
Supplemental disclosures of cash flow information
    Cash paid during the period for:
    Interest on deposits
    Interest on borrowed funds
    Income taxes
Supplemental disclosures of non-cash investing activities:
    Real estate acquired through foreclosure
Increase in unrealized gains on
    securities available-for-sale
Increase in deferred taxes attributable to the
    unrealized gains on securities available-for-sale
```

See notes to consolidated financial statements (unaudited).

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| $12,993,215$ | $(10,103,429)$ |
| ---: | ---: |
| $25,147,273$ | $30,093,583$ |
| ----------- | -----------1 |
| $\$ 38,140,488$ | $\$ 9,990,154$ |
| $============$ | $============$ |


| \$ | 414,400 | \$ 3,647,700 |  |
| :---: | :---: | :---: | :---: |
| \$ | 378,700 | \$ | 141,000 |
| \$ | 55,218 | \$ | 73,144 |
| \$ | 65,899 | \$ | - |
| \$ | 717,638 | \$ | 359,952 |
| \$ | 243,996 | \$ | 118,784 |

KANKAKEE BANCORP, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

March 31, 2001

Note 1 - Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The statement of condition at December 31, 2000 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. Operating results for the three-month period ended March 31, 2001 are not necessarily indicative of the results that may be expected for the year ending December 31, 2001. For further information, refer to the consolidated financial statements and footnotes thereto included in the annual report for Kankakee Bancorp, Inc. (the "Company") on Form 10-K for the year ended December 31, 2000.

Note 2 - Earnings Per Share

Basic earnings per share of common stock have been determined by dividing net income for the period by the average number of shares of common stock outstanding. Diluted earnings per share of common stock have been determined by dividing net income for the period by the average number of shares of common stock and common stock equivalents outstanding. Common stock equivalents assume

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exercise of stock options, and the calculation assumes purchase of treasury stock with the option proceeds at the average market price for the period (when dilutive). The Company has an incentive stock option plan for the benefit of directors, officers and employees. Diluted earnings per share have been determined considering the stock options granted, net of stock options which have been exercised.

Note 3 - Accounting for Certain Investments in Debt and Equity Securities
At March 31, 2001, stockholders' equity included a positive $\$ 590,000$, which represents the amount by which the market value of the available-for-sale securities and the available-for-sale mortgage-backed securities exceeded the book value, net of income tax of $\$ 309,000$. A decrease in market interest rates during the three months ended March 31,2001 resulted in a $\$ 474,000$ increase in the market value, net of income tax effect, of the available-for-sale securities and the available-for-sale mortgage-backed securities. At the end of 2000 , the market value of the available-for-sale securities portfolio exceeded the book value by $\$ 116,000$, net of income tax benefit.

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KANKAKEE BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

The Company is a Delaware company formed in 1992 for the purpose of becoming the savings and loan holding company of Kankakee Federal Savings Bank (the "Bank"), the Company's principal subsidiary. The Bank was originally chartered in 1885 as an Illinois savings and loan association and was converted to a federally chartered thrift institution in 1937.

The Company serves the financial needs of families and local businesses in its primary market areas through its main office at 310 South Schuyler Avenue, Kankakee, Illinois and fourteen branch offices located in the communities of Ashkum, Bourbonnais, Bradley, Braidwood, Champaign, Coal City (2), Diamond, Dwight, Herscher, Hoopeston, Manteno, Momence and Urbana, Illinois. The Company's business involves attracting deposits from the general public and using such deposits to originate residential mortgage loans and, to a lesser extent, commercial real estate, consumer, commercial business, multi-family and construction loans in its market areas. The Company also invests in investment securities, mortgage-backed securities and various types of short term liquid assets.

## ECONOMIC CLIMATE AND BUSINESS DEVELOPMENTS

During the first quarter of 2001, the Federal Open Market Committee (the "FOMC") lowered its target short-term interest rates three times, by a total of one and one-half percentage points. In April 2001 , the FOMC lowered those same rates by an additional one-half percentage point. The federal funds target became $4.50 \%$ and the Federal Reserve discount rate became $4.00 \%$. The federal funds rate is the rate at which financial institutions borrow from each other, while the discount rate is the rate at which member institutions borrow from the Federal Reserve. The FOMC continues to cite a slowing economy and the risk of recession as the motivating factors for lowering interest rates. Lower rates should provide stimulus to the economy by reducing borrowing costs for both businesses and individuals.

A slowing economy could adversely affect cash flows for both commercial and individual borrowers, as a result of which, the Company could experience
increases in problem assets, delinquencies and losses on loans.

Lower market interest rates could benefit the Company by reducing its cost of funds, as term deposits and borrowed money reprice to lower rates at maturity. However, lower interest rates could also reduce the Company's return on interest-earning assets. As investments mature or are called, and as loans are repaid or prepaid, the reinvestment rates on those funds are lower. The impact of changes in market interest rates on the Company's financial condition and results of operations is the Company's interest rate sensitivity. While management believes that the Company's current level of interest rate sensitivity is reasonable, significant fluctuations in interest rates may have an adverse effect on the Company's financial condition and results of operations.

During 2000, the Company initiated an aggressive growth strategy which was aimed at increasing deposits and growing the loan portfolio, while continuing to reduce the size of the investment portfolio. While committed to continuing profitable growth of its assets and liabilities, the Company, during the second quarter of 2001 , will resume selling most of the long-term, fixed-rate singlefamily mortgage loans it originates. Such loans with terms of less than 20 years will continue to be retained in the portfolio.

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## FINANCIAL CONDITION

Total assets of the Company increased by $\$ 5.5$ million, or $1.2 \%$ to $\$ 465.4$ million at March 31, 2001 from $\$ 459.9$ million at December 31, 2000.

Cash and cash equivalents increased by $\$ 13.0$ million, or $51.7 \%$ from $\$ 25.1$ million at December 31, 2000 to $\$ 38.1$ million at March 31, 2001. The increase was primarily attributable to an increase in deposit balances and a decrease in investment securities during the period.

During the three-month period ended March 31, 2001, net loans receivable increased by $\$ 11.2$ million, or $3.3 \%$ from $\$ 339.0$ million to $\$ 350.2$ million. This was primarily the result of the origination of $\$ 27.2$ million of real estate loans and the origination of $\$ 12.3$ million of consumer and commercial business loans, offset by loan repayments which totaled $\$ 28.0$ million.

There were no loans held for sale at either March 31, 2001, or at December 31, 2000. During the three months ended March 31, 2001, $\$ 1.7$ million in commercial real estate loans were originated for sale and sold.

Securities available-for-sale decreased by $\$ 17.5 \mathrm{million}$, or $30.6 \%$ to $\$ 39.7$ million at March 31, 2001 from $\$ 57.2$ million at December 31, 2000 as the result of the maturity, or the exercise of call options by issuers, of $\$ 20.1$ million of securities, which was partially offset by the purchase of $\$ 2.0$ million of securities and by the net change in market value adjustment.

Mortgage-backed securities available-for-sale decreased by $\$ 819,000$, or $5.1 \%$, to $\$ 15.2$ million at March 31,2001 from $\$ 16.1$ million at December 31, 2000 . The decrease resulted from the maturity of $\$ 1.3$ million of securities, which was partially offset by the purchase of $\$ 301,000$ of securities and by the net change in market value adjustments.

Deposits increased by $\$ 6.8$ million, or $1.8 \%$ from $\$ 388.1$ million at December 31, 2000 to $\$ 394.9$ million at March 31, 2001 . During the three month period, there was a $\$ 3.4$ million increase in certificate of deposit accounts and a \$3.4 million increase in passbook, checking and money market accounts.

Total borrowings decreased by $\$ 2.0$ million, or $6.9 \%$ from $\$ 29.0$ million at December 31, 2000 to $\$ 27.0$ million at March 31, 2001. The decrease was the result of $\$ 19.0$ million in repayments, which were partially offset by new borrowings of $\$ 17.0$ million. Borrowings consisted entirely of advances from the Federal Home Loan Bank of Chicago.

## ASSET/LIABILITY MANAGEMENT


#### Abstract

Management attempts to control fluctuations in net interest income which result from an imbalance in the amounts of assets and liabilities that reprice during a period of time. The Company attempts to mitigate its interest rate exposure, to the extent consistent with the maintenance of an adequate interest rate spread. Adjustable rate mortgage loans, and loans with typically shorter terms, such as commercial real estate loans, commercial business loans and consumer loans, have historically been, and continue to be, retained. Historically, most fixed-rate mortgage loans, particularly those with terms of 20-years or longer, have been sold in the secondary market (with servicing usually retained). Since the beginning of 2000 , the Company has retained virtually all the fixed-rate mortgage loans it has originated. Those with terms of 20 -years or longer totaled approximately $\$ 10.3$ million during the three month period. While the Company continues to promote the origination of adjustable rate mortgages, commercial real estate loans, commercial


business loans and consumer loans, management determined that the Company's asset/liability position was such that retention of additional longer term fixed-rate mortgage loans was appropriate. In light of the changing economic climate and the current interest rate environment, the Company will, during the second quarter of 2001, resume selling fixed-rate mortgage loans with terms of 20 years or longer in the secondary market. Management reviews the Company's asset/liability position on a regular basis.

The Company has not entered into derivative financial instruments including futures, forwards, interest rate risk swaps, option contracts, or other financial instruments with similar characteristics. However, the Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers such as commitments to extend credit and letters of credit.

NON-PERFORMING ASSETS AND ALLOWANCE FOR LOSSES ON LOANS
The Company's non-performing assets decreased to $\$ 2.0$ million, or $0.43 \%$, of total assets at March 31, 2001 from $\$ 3.5$ million, or $0.76 \%$ of total assets at December 31, 2000. During the three month period ended March 31, 2001, nonperforming construction and development loans, non-performing one-to-four family loans and non-performing commercial business loans decreased by $\$ 900,000$, $\$ 79,000$ and $\$ 816,000$, respectively. These decreases were partially offset by increases in non-performing commercial real estate loans and non-performing consumer loans of $\$ 202,000$ and $\$ 93,000$, respectively. In addition, foreclosed assets increased by $\$ 31,000$ and restructured troubled debts decreased by $\$ 17,000$. The decrease in non-performing construction and development loans was due to the repayment in full of a single loan. The decrease in non-performing commercial business loans was due to the loans involved having been brought current. The ratio of the allowance for losses on loans to non-performing loans increased to $201.9 \%$ as of March 31, 2001 compared to 83.9\% as of December 31, 2000. The increase in this ratio, which excludes foreclosed assets and restructured troubled debt, was primarily the result of the decrease of $\$ 1.5$ million in non-performing loans.

The Company classified $\$ 3.1$ million of its assets as Special Mention, $\$ 2.5$
million as Substandard and $\$ 78,000$ as Loss as of March 31, 2001. No assets were classified as Doubtful at March 31, 2001. This represents a decrease of $\$ 496,000$ in the Special Mention category and a net increase of $\$ 253,000$ in the other categories from the December 31, 2000 totals for classified assets. The ratio of classified assets to total assets (including items classified as Special Mention) was $1.22 \%$ at March 31, 2001 as compared to $1.29 \%$ at December 31, 2000. The ratio of the allowance for losses on loans to classified assets increased to $38.0 \%$ as of March 31, 2001 compared to $36.3 \%$ as of December 31, 2000 .

The allowance for losses on loans is established through a provision for losses on loans based on management's evaluation of the risk inherent in the loan portfolio and changes in the nature and volume of its loan activity. Such evaluation, which includes a review of all loans with respect to which full collectibility may not be reasonably assured, considers the fair value of the underlying collateral, economic conditions, historical loan loss experience, level of classified loans and other factors that warrant recognition in providing for an adequate allowance for losses on loans.

While management believes that it uses the best information available to determine the allowance for losses on loans, unforeseen market conditions could result in adjustments to the allowance for losses on loans and net earnings could be significantly affected if circumstances differ substantially from the assumptions used in establishing the allowance for losses on loans.

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## RESULTS OF OPERATIONS

THREE MONTHS ENDED MARCH 31, 2001 AND 2000
Net income for the quarter ended March 31, 2001 was $\$ 631,000$ compared to $\$ 500,000$ for the same period in 2000 . This represented a $\$ 131,000$, or $26.1 \%$, increase. The increase in net income resulted from an increase of $\$ 275,000$ in net interest income, which was partially offset by increases of $\$ 15,000$ in provisions for losses on loans, $\$ 59,000$ in other expenses and $\$ 66,000$ in income tax expense, and by a decrease of $\$ 4,000$ in other income.

Basic earnings per share were $\$ .51$ for the quarter ended March 31, 2001 compared to $\$ .40$ for the 2000 period. Diluted earnings per share were $\$ .50$ for the quarter ended March 31, 2001 compared to $\$ .39$ for the comparable 2000 period.

Net interest income increased $\$ 275,000$, or $9.0 \%$, during the quarter ended March 31, 2001, compared to the quarter ended March 31, 2000.

The table presented on page 14 ("Table I"), sets forth an analysis of the Company's net interest income for the three-month periods ended March 31, 2001 and 2000.

As Table I indicates, interest income increased $\$ 1.3$ million, or $18.8 \%$, to $\$ 8.2$ million for the three-month period ended March 31, 2001 from $\$ 6.9$ million for the same period in 2000. The increase in interest income was the result of an increase in the yield earned on interest-earning assets to 7.73\% during the 2001 period from $7.45 \%$ during the 2000 period, and an increase in the average balance of interest-earning assets to $\$ 429.7$ million during the 2001 period from $\$ 372.2$ million during the 2000 period. The increase in the average balance of interest-earning assets was due to an increase in balances of loans, which was partially offset by decreases in balances of mortgage-backed securities, investment securities and other interest-earning assets during the quarter. The increase in the yield earned on interest-earning assets was the result of increasing market interest rates during 2000, which resulted in higher yields on
short term assets and a higher yield on both the reinvestment of principal repayments on loans and newly originated loans. The increase in average loans was primarily the result of an aggressive lending program during 2000 and the first quarter of 2001.

Interest expense increased $\$ 1.0$ million, or $26.8 \%$ to $\$ 4.8$ million during the first quarter from $\$ 3.8$ million in the same period in 2000 . The increase in interest expense was the result of an increase in the average outstanding balance of interest-bearing liabilities to $\$ 415.5$ million during the 2001 period from $\$ 363.9$ million during the 2000 period, and, by an increase in the average yield on interest-bearing liabilities to $4.73 \%$ during the 2001 period from $4.23 \%$ during the 2000 period. The increase in average interest-bearing liabilities resulted primarily from a more aggressive pricing policy and the continuing movement to a sales oriented operation. The increase in the average yield on interest-bearing liabilities resulted primarily from a more aggressive pricing policy.

Based on management's review of the adequacy of the allowance for losses on loans, a provision for losses on loans of $\$ 15,000$ was recorded during the first quarter of 2001 . There was no provision for losses on loans recorded during the first quarter of 2000 .

Other income for the three-month period ended March 31, 2001 decreased $\$ 4,000$, or $0.6 \%$, to $\$ 597,000$ compared to $\$ 601,000$ for the same period in 2000 . The decrease was attributable to decreases of $\$ 59,000$ in insurance commissions, $\$ 2,000$ in gain on the sale of loans held for sale and $\$ 12,000$ in gain on sale of property held for expansion. These decreases were partially offset by increases of $\$ 62,000$ in fee income, $\$ 4,000$ in gain on sale of real estate held for sale and $\$ 3,000$ in other income. The $\$ 59,000$ decrease in insurance commissions resulted primarily from a

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corresponding decrease in sales of annuity products during the first quarter of 2001 compared to the same period in 2000.

Other expenses for the first quarter of 2001 increased $\$ 60,000$ or $2.0 \%$, to $\$ 3.0$ million from $\$ 2.9$ million for the first quarter of 2000 . There were increases of $\$ 37,000$ (13.9\%) in occupancy costs, $\$ 34,000$ ( $6.7 \%$ ) in other expenses, $\$ 13,000$ (14.5\%) in data processing services and $\$ 8,000$ (4.4\%) in furniture and equipment expenses. These increases were partially offset by decreases of $\$ 19,000(1.2 \%)$ in compensation and benefits, $\$ 9,000$ ( $12.2 \%$ in advertising and $\$ 2,000$ (9.3\%) in provision for losses on foreclosed assets. A contributing factor in the increase in occupancy costs was higher energy costs associated with heating the Company's office buildings.

Federal income taxes increased $\$ 66,000$ to $\$ 317,000$ for the three-month period ended March 31, 2001, compared to $\$ 251,000$ for the same period in 2000 . The primary reason for this increase was the increase in pre-tax income.

## LIQUIDITY AND CAPITAL RESOURCES

The Company maintains a certain level of cash and other liquid assets to fund normal volumes of loan commitments, deposit withdrawals and other obligations. The Office of Thrift Supervision (the "OTS") regulations currently require each savings association to maintain sufficient liquidity to ensure its safe and sound operation.

The Company's primary sources of funds are deposits and proceeds from payments of principal and interest on loans and the sale or maturity of investment securities and mortgage-backed securities. Management considers

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current liquidity and additional sources of funds adequate to meet outstanding liquidity needs.

Federally insured savings banks, such as the Bank, are required by federal law and OTS regulations to maintain minimum levels of regulatory capital. The OTS has established the following minimum capital requirements: a risk-based capital ratio, a core capital ratio and a tangible capital ratio. In addition to these minimum regulatory capital requirements, another provision of federal law grants the OTS broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The OTS regulations implementing this statutory authority (the "prompt corrective action regulations") establish other capital thresholds which determine whether an institution will be deemed to be "well capitalized", "adequately capitalized", "undercapitalized", "significantly undercapitalized" or "critically undercapitalized". The capital category to which an institution is assigned in turn determines the actions the oTS may take to address the institution's undercapitalization. The capital regulations of the OTS exclude the effect of SFAS 115 for the purpose of calculating regulatory capital.

The capital regulations currently require tangible capital of at least $1.5 \%$ of adjusted total assets (as defined by regulation). Under the prompt corrective action regulations, however, an institution with a ratio of tangible capital to total assets below $2.0 \%$ is deemed to be "critically undercapital ized" and, as such, will be subject to a variety of sanctions under the prompt corrective action regulations, including, without limitation, limits on asset growth, restrictions on activities and, ultimately, the appointment of a receiver. Tangible capital generally includes common stockholders' equity and retained income and certain non-cumulative perpetual preferred stock and related income less intangible assets (other than specified amounts of mortgage servicing rights) and certain non-includable investments in subsidiaries.

The capital regulations also currently require core capital equal to at least $3.0 \%$ of adjusted total assets (as defined by regulation). Under the prompt corrective action regulations, however, an
institution with a ratio of core capital to adjusted total assets of $3.0 \%$ will be deemed to be "adequately capitalized" only if the institution also has a composite rating of "1" under the Uniform Financial Institutions Rating System ("UFIRS"). All other institutions must maintain a minimum ratio of core capital to adjusted total assets of $4.0 \%$ in order to be deemed to be "adequately capitalized", and an institution, regardless of its UFIRS rating, will be deemed to be "well capitalized" only if it maintains a ratio of core capital to adjusted total assets of at least 5.0\%. If an institution fails to remain at least "adequately capitalized", the OTS may impose one or more of a variety of sanctions on the institution to address its undercapitalized condition, including, without limitation, requiring the submission of a capital plan, restricting growth and restricting the payment of capital distributions (such as dividends). Core capital generally consists of tangible capital plus specified amounts of certain intangible assets.

The OTS risk-based requirement currently requires associations to have total capital of at least $8.0 \%$ of risk-weighted assets. In order to be considered "well capitalized" under the prompt corrective action regulations, however, an institution must maintain a ratio of total capital to total riskweighted assets of at least $10.0 \%$ and a ratio of core capital to total riskweighted assets of at least $6.0 \%$. Total capital consists of core capital plus supplementary capital, which consists of, among other things, maturing capital instruments, such as subordinated debt and mandatorily redeemable preferred stock, and a portion of the Bank's general allowance for losses on loans.

As of March 31, 2001, the Bank exceeded all current minimum regulatory capital standards and was deemed to be "well capitalized" for purposes of the OTS's prompt corrective action regulations. At March 31, 2001, the Bank's tangible capital was $\$ 31.7$ million, or $6.9 \%$, of adjusted total assets, which exceeded the $1.5 \%$ requirement by $\$ 24.8$ million and exceeded the $2.0 \%$ "critically undercapitalized" threshold by $\$ 22.5$ million. In addition, at March 31, 2001, the Bank had core capital of $\$ 31.7$ million, or $6.9 \%$ of adjusted total assets, which exceeded the $4.0 \%$ requirement by $\$ 13.4$ million and exceeded the $5.0 \%$ "well capitalized" threshold by $\$ 8.8$ million. The Bank had risk-based capital of $\$ 33.8$ million at March 31, 2001, or 11.7\%, of risk-adjusted assets, which exceeded the minimum risk-based capital requirement by $\$ 10.7$ million and exceeded the $10.0 \%$ "well capitalized" threshold by $\$ 4.9$ million. Additionally, the Bank's $\$ 31.7$ million of core capital equaled $11.0 \%$ of total risk-weighted assets, which exceeded the 6.0\% "well capitalized" threshold by $\$ 14.4$ million.

## STOCK REPURCHASE

During the quarter ended March 31, 2001, the Company completed the repurchase of common stock approved by the Board of Directors in January 2000, when it repurchased 43,700 shares of common stock at a total cost of $\$ 1.0$ million. On January 9, 2001, the Company's Board of Directors authorized the repurchase through January 31, 2002, of up to 90,000 shares of its common stock. There were no purchases under this program during the quarter. Through March 31, 2001, a total of 649,007 shares of common stock of the Company had been purchased under the current and previous repurchase programs at a total cost of $\$ 13.9$ million. As of March 31, 2001, the Company held 526,592 shares of its common stock as treasury stock. During the period from March 31, 2001 through May 8 , 2001, an additional 14,500 shares of common stock were repurchased at a total cost of $\$ 341,000$.

## STOCK OPTIONS

During the first quarter of 2001, options on 4,000 shares of common stock were exercised. Between March 31, 2001 and May 8, 2001, no options on shares of common stock were exercised. Through May 8, 2001, no notice was received from holders of options of their intent to exercise options.

## DIVIDENDS

On April 9, 2001, a cash dividend of $\$ .12$ per share was declared, payable on May 31, 2001 to stockholders of record as of May 15, 2001. Future dividends will depend primarily upon earnings, financial condition and need for funds, as well as restrictions imposed by regulatory authorities regarding dividend payments and capital requirements.

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forwardlooking statements to be covered by the safe harbor provisions for forwardlooking statements contained in the Private Securities Reform Act of 1995, and is including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate,"

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"estimate," "project" or similar expressions. The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects of the Company and its subsidiaries include, but are not limited to, changes in: interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U. S. Government, including policies of the U. S. Treasury and the Federal Reserve Board, the quality of composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area, implementation by the Company of new technologies, the Company's ability to develop and maintain secure and reliable electronic systems and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning the Company and its business, including additional factors that could materially affect the Company's financial results, is included in the Company's filings with the Securities and Exchange Commission.

TABLE I
NET INTEREST INCOME ANALYS KANKAKEE BANCORP, INC.

Three Months Ended

2001

| Average |  |  |
| :---: | :---: | :---: |
| Outstanding | Interest | Yield/ |
| Balance | Earned/Paid | Rate |


| Interest-earning assets: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans receivable (1) | \$343,504 | \$ | 6,856 | 8.09\% |
| Mortgage-backed securities (2) | 15,721 |  | 282 | $7.27 \%$ |
| Investments securities (3) | 50,728 |  | 776 | 6.20\% |
| Other interest-earning assets | 17,589 |  | 244 | 5.63\% |
| FHLB stock | 2,144 |  | 37 | $7.00 \%$ |
| Total interest-earning assets | 429,686 |  | 8,195 | $7.73 \%$ |
| Other assets | 28,976 |  |  |  |
| Total assets | \$458,662 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |
| Certificate accounts | \$246,581 |  | 3,607 | 5.93\% |
| Savings deposits | 57,080 |  | 357 | $2.54 \%$ |
| Demand and NOW deposits | 85,622 |  | 523 | $2.48 \%$ |
| Borrowings | 26,250 |  | 363 | 5.61\% |
| Total interest-bearing liabilities | 415,533 |  | 4,850 | 4.73\% |



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Item 5. Other Information - None
Item 6. Exhibits and Reports on Form 8-K
    a. Exhibits
        --------
        10.1 employment contract between the Company and Larry D.
        Huffman, dated April 1, 2001.
        b. Reports on Form 8-K
        On January 29, 2001, the Company filed a report on Form 8-K
        stating under Item 5 that the Company had, on January 29, 2001,
        issued a news release announcing its earnings for the quarter
        ending December 31, 2000, its payment of a quarterly dividend to
        its stockholders and the date of its annual meeting of
        stockholders.
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                KANKAKEE BANCORP, INC.
                    SIGNATURES
    In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.


KANKAKEE BANCORP, INC. Registrant

