MCJUNKIN RED MAN HOLDING CORP Form 10-Q August 15, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-O

(Mark One)

EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____TO____TO____

Commission file number: 333-153091 McJUNKIN RED MAN HOLDING CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 20-5956993

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

2 Houston Center, 909 Fannin, Suite 3100 Houston, Texas

77010 (Zip Code)

(Address of Principal Executive Offices)

(877) 294-7574

(Registrant s Telephone Number, including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No b

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer b Smaller reporting (Do not check if a smaller company o reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No \flat

There is no public market for the Company s common stock. There were 168,836,000 shares of the registrant s common stock, par value \$0.01 per share, issued and outstanding as of August 12, 2011.

INDEX TO QUARTERLY REPORT ON FORM 10-Q

	Page
PART I FINANCIAL INFORMATION	
ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)	1
CONDENSED CONSOLIDATED BALANCE SHEETS JUNE 30, 2011 AND DECEMBER 31, 2010	1
CONDENSED CONSOLIDATED STATEMENTS OF INCOME THREE AND SIX MONTHS ENDED	
<u>JUNE 30, 2011 AND JUNE 30, 2010</u>	3
CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY SIX MONTHS	
<u>ENDED JUNE 30, 2011 AND JUNE 30, 2010</u>	4
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS SIX MONTHS ENDED JUNE	
<u>30, 2011 AND JUNE 30, 2010</u>	5
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2011	6
ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION	
AND RESULTS OF OPERATIONS	22
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	39
ITEM 4. CONTROLS AND PROCEDURES	39
DADTH OTHER INFORMATION	
PART II OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS	40
	40
ITEM 1A. RISK FACTORS ITEM 2. UNDECLETEDED CALES OF FOURTY SECUDITIES AND LISE OF PROCEEDS	40
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS ITEM 3. DEFAULTS UPON SENIOR SECURITIES	40
ITEM 5. OTHER INFORMATION	40 40
ITEM 6. EXHIBITS	40
EX-31.1	40
EX-31.2	
<u>EX-32</u>	
EX-101 INSTANCE DOCUMENT	
EX-101 SCHEMA DOCUMENT	
EX-101 CALCULATION LINKBASE DOCUMENT EX-101 LABELS LINKBASE DOCUMENT	
EX-101 PRESENTATION LINKBASE DOCUMENT	
EX-101 DEFINITION LINKBASE DOCUMENT	

PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS McJUNKIN RED MAN HOLDING CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Amounts in thousands, except per share amounts)

	•	June 30, 2011	December 31, 2010 <i>Note 1</i>
Assets			
Current assets:			
Cash	\$	39,437	\$ 56,202
Accounts receivable, net		708,563	596,404
Inventories, net		852,161	765,367
Income taxes receivable		29,504	32,593
Other current assets		13,312	10,209
Total current assets		1,642,977	1,460,775
Other assets:			
Debt issuance costs, net		28,294	32,211
Assets held for sale		1,790	12,722
Other assets		13,337	14,212
		43,421	59,145
Fixed assets:			
Property, plant and equipment, net		108,921	104,725
Intangible assets:			
Goodwill		561,783	549,384
Other intangible assets, net		800,197	817,165
		1,361,980	1,366,549
	\$	3,157,299	\$ 2,991,194
	1		

Table of Contents

CONDENSED CONSOLIDATED BALANCE SHEETS

	June 30, 2011	December 31, 2010 <i>Note 1</i>
Liabilities and stockholders equity		
Current liabilities:		
Trade accounts payable	\$ 492,700	\$ 426,632
Accrued expenses and other liabilities	99,093	102,807
Deferred revenue	5,055	18,140
Deferred income taxes	70,877	70,636
Total current liabilities	667,725	618,215
Long-term obligations:		
Long-term debt, net	1,462,368	1,360,241
Deferred income taxes	298,847	303,083
Other liabilities	19,376	19,897
	1,780,591	1,683,221
Stockholders equity:		
Common stock, \$0.01 par value per share; 800,000 shares authorized; issued		
and outstanding June 2011 168,836, issued and outstanding December 2010		
168,808	1,688	1,688
Preferred stock, \$0.01 par value per share; 150,000 shares authorized; no shares		
issued and outstanding		
Additional paid-in capital	1,276,161	1,273,716
Retained (deficit)	(562,240)	(565,790)
Accumulated other comprehensive (loss)	(6,626)	(19,856)
	708,983	689,758
	\$3,157,299	\$ 2,991,194
See notes to condensed consolidated financial statements.		

See notes to condensed consolidated financial statements.

2

McJUNKIN RED MAN HOLDING CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Amounts in thousands, except per share amounts)

		Three Montl	ns Ended	Six Months Ended			
	J	June 30,	June 30,	J	June 30,	J	June 30,
		2011	2010		2011		2010
Sales	\$ 1	1,168,039	\$ 926,905		2,159,852		1,785,187
Cost of sales		995,341	809,485]	1,840,188]	1,538,295
Gross margin		172,698	117,420		319,664		246,892
Selling, general and administrative expenses		122,500	110,115		237,312		218,203
Operating income		50,198	7,305		82,352		28,689
Other income (expense):							
Interest expense		(34,524)	(34,350)		(68,024)		(69,689)
Write off of debt issuance costs		(9,450)			(9,450)		
Change in fair value of derivative instruments		1,624	(1,558)		3,492		(5,621)
Other, net		(695)	1,273		(3,035)		913
		(43,045)	(34,635)		(77,017)		(74,397)
Income (Loss) before income taxes		7,153	(27,330)		5,335		(45,708)
Income tax expense (benefit)		2,475	(11,407)		1,785		(17,885)
Net income (loss)	\$	4,678	\$ (15,923)	\$	3,550	\$	(27,823)
Effective tax rate		34.6%	41.7%		33.5%		39.1%
Basic earnings (loss) per common share	\$	0.03	\$ (0.09)	\$	0.02	\$	(0.16)
Diluted earnings (loss) per common share	\$	0.03	\$ (0.09)	\$	0.02	\$	(0.16)
Weighted-average common shares, basic		168,836	168,735		168,831		168,745
Weighted-average common shares, diluted		169,210	168,735		169,204		168,745
See notes to condensed consolidated financial st	atem	ents.					

McJUNKIN RED MAN HOLDING CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (UNAUDITED) (Amounts in thousands)

	Common Stock					Additional Retained Paid-in Earnings Con		Accumulated Other Comprehensive Income		Total ockholders
	Shares	Amount	Capital	(Deficit)		(Loss)		Equity		
Balance at December 31, 2009 Net (loss) Foreign currency translation	168,735	\$ 1,687	\$ 1,269,772	\$ (514,216) (27,823)	\$	(13,345) (24,184)	\$	743,898 (27,823)		
Pension adjustment						121		(24,184) 121		
Net comprehensive (loss)								(51,886)		
Restricted stock vested during period Equity-based	31	1						1		
compensation expense			2,166					2,166		
Balance at June 30, 2010	168,766	\$ 1,688	\$ 1,271,938	\$ (542,039)	\$	(37,408)	\$	694,179		
Balance at December 31, 2010 Net income Foreign currency	168,808	\$ 1,688	\$1,273,716	\$ (565,790) 3,550	\$	(19,856)	\$	689,758 3,550		
translation Pension adjustment						13,230		13,230		
Net comprehensive income								16,780		
Restricted stock vested during period Equity-based	28									
compensation expense Exercise of stock options			2,442					2,442 3		
Balance at June 30, 2011	168,836	\$ 1,688	\$ 1,276,161	\$ (562,240)	\$	(6,626)	\$	708,983		
Saa notes to condensed con	solidated fine	ancial statem	ants							

See notes to condensed consolidated financial statements

4

McJUNKIN RED MAN HOLDING CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(Amounts in thousands)

	Six Mor	nths Ended
	June 30,	June 30,
	2011	2010
Operating activities		+ (== o==)
Net income (loss)	\$ 3,550	\$ (27,823)
Adjustments to reconcile net income (loss) to net cash used in operations:	0.46	0.42=
Depreciation and amortization expense	8,165	8,137
Amortization of intangibles	25,068	27,360
Equity-based compensation expense	2,442	2,166
Deferred income tax (benefit) expense	(5,325)	3,001
Amortization of debt issuance costs	5,373	5,878
Write off of debt issuance costs	9,450	26.060
Increase in LIFO reserve	27,700	36,968
Change in fair value of derivative instruments	(3,492)	5,621
Hedge termination	215	(24,797)
Provision for uncollectible accounts	315	(2,044)
Write down of inventory	1 1 4 0	362
Nonoperating losses and other items not using cash	1,148	(1,148)
Changes in operating assets and liabilities:	(50.205)	(42.561)
Accounts receivable	(79,305)	(43,561)
Inventories	(73,137)	(902)
Income taxes	2,834	(7,675)
Other current assets	(1,511)	(22)
Accounts payable	39,654	27,402
Deferred revenue	(13,101)	(3,057)
Accrued expenses and other current liabilities	(7,184)	(6,771)
Net cash used in operations	(57,356)	(905)
Investing activities		
Purchases of property, plant and equipment	(5,318)	(7,269)
Proceeds from the disposition of property, plant and equipment	612	987
Acquisition of The South Texas Supply Company, Inc., net of cash acquired of \$781		(2,938)
Acquisition of Stainless Pipe and Fittings Australia Pty. Ltd., net of cash acquired of		
\$1,900	(35,305)	
Proceeds from the sale of assets held for sale	10,594	6,825
Other investment and notes receivable transactions	961	(818)
Net cash used in investing activities	(28,456)	(3,213)
Financing activities		
Net advances from (payments on) revolving credit facilities	77,676	(49,762)
Proceeds from issuance of senior secured notes		47,897
Debt issuance costs paid	(9,131)	(1,660)
Proceeds from exercise of stock options	3	

Net cash provided by (used in) financing activities	68,548	(3,525)
(Decrease) in cash Effect of foreign exchange rate on cash Cash beginning of period	(17,264) 499 56,202	(7,643) (3,742) 56,244
Cash end of period	\$ 39,437	\$ 44,859
Supplemental disclosures of cash flow information: Cash paid (received) for income taxes Cash paid for interest See notes to condensed consolidated financial statements. 5	\$ 2,908 62,119	\$ (12,621) 61,830

NOTE 1 SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: Our unaudited condensed consolidated financial statements have been prepared in accordance with Rule 10-01 of Regulation S-X for interim financial statements and do not include all information and footnotes required by generally accepted accounting principles for complete annual financial statements. However, the information furnished herein reflects all normal recurring adjustments which are, in our opinion, necessary for a fair presentation of the results for the interim periods. The results of operations for the three and six months ended June 30, 2011 are not necessarily indicative of the results that will be realized for the fiscal year ending December 31, 2011. The condensed consolidated balance sheet as of December 31, 2010 has been derived from audited financial statements for the year ended December 31, 2010. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2010. The condensed consolidated financial statements include the accounts of McJunkin Red Man Holding Corporation and its wholly owned and majority-owned subsidiaries (collectively referred to as the Company or by such terms as we, our or us). All material intercompany balances and transactions have been eliminated in consolidation.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. We believe that our most significant estimates and assumptions are related to uncollectible accounts receivable, realizable value of excess and obsolete inventories, inventory valuation (last-in, first-out), goodwill, other intangible assets, deferred taxes and self-insurance programs. Actual results could materially differ from those estimates.

<u>Cost of Sales</u>: Cost of sales includes the cost of inventory sold and related items, such as vendor rebates, inventory allowances, and shipping and handling costs associated with outbound freight.

Certain purchasing costs and warehousing activities (including receiving, inspection, and stocking costs), as well as general warehousing expenses, are included in selling, general and administrative expenses and not in the cost of sales. As such, our gross margin may not be comparable to others who may include these expenses as a component of cost of goods sold. Purchasing and warehousing activities costs approximated \$6.3 and \$6.5 million for the three months ended June 30, 2011 and 2010, and \$12.5 million and \$12.8 million for the six months ended June 30, 2011 and 2010.

<u>Concentration of Credit Risk</u>: Most of our business activity is with customers in the energy and industrial sectors. In the normal course of business, we grant credit to these customers in the form of trade accounts receivable. These receivables could potentially subject us to concentrations of credit risk; however, we seek to minimize such risk by monitoring extensions of trade credit. We generally do not require collateral on trade receivables.

We maintain the majority of our cash and cash equivalents with several reputable financial institutions. These financial institutions are located in many different geographical regions. Deposits held with banks may exceed insurance limits. We believe the likelihood of loss associated with our cash equivalents is remote.

We have a broad customer base doing business throughout North America, as well as internationally. During the three and six months ended June 30, 2011 and June 30, 2010, we did not have sales to any one customer that exceeded 10% of our gross sales. At June 30, 2011 and December 31, 2010, no individual customer balances exceeded 10% of our gross accounts receivable. Accordingly, no significant concentration of customer credit risk is considered to exist.

<u>Income Taxes</u>: We estimate the tax that will be provided for the fiscal year stated as a percentage of income before taxes. This estimated annual effective tax rate is applied to the year-to-date income before taxes at the end of each quarter to compute the year-to-date tax. The tax effects of significant, unusual or infrequently occurring items are recognized as discrete items in the interim period in which the events occur. This quarterly determination of the annual effective tax rate is based upon a number of significant estimates and judgments, including estimating the annual income before taxes in each tax jurisdiction in which we operate.

Segment Reporting: We have two operating segments, one consisting of our North American operations, including the United States and Canada, and one consisting of our International operations, including Europe, Asia and Australasia. These segments represent our business of providing pipe, valves, fittings and related products and services to the energy and industrial

Table of Contents

sectors, across each of the upstream (exploration, production and extraction of underground oil and natural gas), midstream (gathering and transmission of oil and natural gas, natural gas utilities, and the storage and distribution of oil and natural gas) and downstream (crude oil refining, petrochemical processing and general industrials) markets, through our distribution operations located throughout the world.

Recent Accounting Pronouncements: In May 2011, the FASB issued Accounting Standards Update (ASU No. 2011-04), Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, an amendment to ASC Topic 820, Fair Value Measurement. The amendments in this Update result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs. Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The guidance for public entities is effective during interim or annual periods beginning after December 15, 2011 and should be applied prospectively. We do not believe that ASU No. 2011-04 will have a material impact on our consolidated financial statements.

NOTE 2 TRANSACTIONS

Stainless Pipe and Fittings Australia Pty. Ltd.

On June 9, 2011, we acquired Stainless Pipe and Fittings Australia Pty. Ltd. (MRC SPF) for \$37 million, before consideration of \$2 million of cash acquired. MRC SPF, a distributor of stainless steel piping products, operates in seven locations across Australia, Korea, Italy, United Kingdom, and United Arab Emirates. Because the acquisition has recently been consummated, we have not yet determined the fair values of tangible and intangibles assets acquired or liabilities assumed.

NOTE 3 INVENTORIES

The composition of our inventory is as follows (in thousands):

	June 30,		cember 31,
	2011		2010
Finished goods inventory at average cost:			
Energy carbon steel tubular products	\$ 467,056	\$	396,611
Valves, fittings, flanges and all other products	528,246		481,137
	995,302		877,748
Less: Excess of average cost over LIFO cost (LIFO reserve)	(129,119)		(101,419)
Other inventory reserves	(14,022)		(10,962)
	\$ 852,161	\$	765,367

During 2011 and 2010, our inventory quantities were reduced, resulting in a liquidation of a LIFO inventory layer that was carried at a cost prevailing from a prior year, as compared with current costs in the current year (a LIFO decrement). The effect of this LIFO decrement decreased cost of sales by approximately \$6.7 million and \$0.2 million during the three months ended June 30, 2011 and 2010. The effect of this LIFO decrement decreased cost of sales by approximately \$6.9 million and \$0.4 million during the six months ended June 30, 2011 and 2010.

NOTE 4 LONG-TERM DEBT

The significant components of our long-term debt are as follows (in thousands):

	June 30,	Dec	ember 31,
	2011		2010
9.50% senior secured notes due 2016, net of discount	\$1,029,790	\$	1,027,938
North American asset based credit facility	343,957		
Asset based revolving credit facility			286,398
Midfield revolving credit facility			1,297
Midfield term loan facility			14,415

MRC Transmark revolving credit facility	58,832	23,214
MRC Transmark factoring facility	8,040	6,979
MRC SPF facility	19,990	
Other	1,759	
Less current portion	1,462,368	1,360,241
	\$ 1,462,368	\$ 1,360,241

7

At June 30, 2011, availability under our revolving credit facilities was as follows (in thousands):

	 ommitment Amount	Con	Eligible follateral (up to mmitment	Amount Outstanding		etters of Credit	Av	vailability
North American asset-based		1.		outstanding		Cicuit	11	unusmiy
revolving credit facility MRC Transmark revolving	\$ 1,053,615	\$	828,704	\$ 343,957	\$	4,809	\$	479,938
credit facility	98,578		98,578	58,832		19,727		20,019
MRC SPF facility	28,132		20,520	19,990				530
	\$ 1,180,325	\$	947,802	\$ 422,779	\$	24,536	\$	500,487
						Cash on		
						hand:		39,437
				Liquidity at	June	20, 2011:	\$	539,924

We were in compliance with the covenants contained in our indenture and each of our credit facilities as of and for the three and six months ended June 30, 2011.

North American ABL Credit Facility: On June 14, 2011, MRC and certain of its North American subsidiaries entered into an asset based revolving credit facility (North American ABL). The North American ABL consists of a U.S. tranche which provides for borrowings of up to \$900 million, and a Canadian tranche which provides for borrowings of up to CDN \$150 million (USD \$154 million). Up to \$80 million of the U.S. tranche may be used for letters of credit and up to \$75 million may be used for swingline loans. Up to CDN \$20 million (USD \$20 million) of the Canadian tranche may be used for letters of credit and up to CDN \$25 million (USD \$26 million) may be used for swingline loans. The North American ABL matures on June 14, 2016.

Availability under the U.S. and Canadian tranches is subject to a borrowing base. The borrowing bases for the U.S. and Canadian tranches, which are calculated separately, are each equal to 85% of the book value of eligible accounts receivable; plus the lesser of (i) 70% of the net book value of eligible inventory and (ii) net orderly liquidation value of eligible inventory multiplied by the advance rate of 85%; minus certain reserves.

Obligations under the U.S. tranche are guaranteed by the U.S. Borrowers. Obligations under the Canadian tranche are guaranteed by the U.S. Borrowers and the Canadian Borrowers. Obligations under the U.S. tranche are secured, subject to certain exceptions, by a first-priority security interest in the accounts receivable and inventory of the U.S. Borrowers. Obligations under the Canadian tranche are secured, subject to certain exceptions, by a first-priority security interest in the accounts receivable and inventory of the U.S. Borrowers and the Canadian Borrowers and pledges of indebtedness owing to the Canadian Borrowers and the capital stock of their wholly-owned subsidiaries. The security interest in accounts receivable and inventory of the U.S. Borrowers ranks prior to the security interest in this collateral which secures the Company s existing senior secured notes due 2016.

Borrowings under the U.S. tranche bear interest at a rate per annum equal to, at our option, either the adjusted LIBOR rate plus an applicable margin or a U.S. base rate plus an applicable margin. Borrowings under the Canadian tranche bear interest at a rate per annum equal to, at our option, either the adjusted Canadian BA Rate plus an applicable margin, a Canadian base rate plus an applicable margin or a Canadian prime rate plus an applicable margin. The applicable margin is initially 2.00% for LIBOR and Canadian BA Rate borrowings and 1.00% for U.S. base rate, Canadian base rate and Canadian prime rate borrowings, in each case

Table of Contents

subject to a 0.25% step-up or step-down based on a consolidated fixed charge coverage ratio as of the end of the most recent fiscal quarter. The applicable margin for U.S. base rate, Canadian base rate and Canadian prime rate borrowings is 100 basis points lower than the applicable margin for LIBOR and Canadian BA Rate borrowings. In addition to paying interest on outstanding principal under the North American ABL, we are required to pay a commitment fee in respect of unutilized commitments which is equal to 0.375% per annum.

The North American ABL contains customary covenants which require us to maintain a consolidated fixed charge coverage ratio (defined as the ratio of adjusted EBITDA to the sum of cash interest, principal payments on indebtedness, unfinanced capital expenditures and accrued income taxes) of at least 1.0 to 1.0 when excess availability is less than or equal to the greater of 10% of the total commitments under the North American ABL and \$75 million. The North American ABL also contains customary restrictive covenants (in each case, subject to exclusions) that limit the ability of the Borrowers and their restricted subsidiaries to: create any liens; incur any additional indebtedness; engage in consolidations, mergers or sales of assets; dispose of any subsidiary interests; make certain restricted payments; make investments; alter the terms of documents related to certain subordinated indebtedness; enter into transactions with affiliates; and prepay certain subordinated indebtedness. The facility also contains other customary restrictive covenants. The covenants are subject to various baskets and materiality thresholds, with various restrictions on the repayment of subordinated indebtedness, restricted payments and investments not being applicable when the Borrowers excess availability exceeds a certain threshold. The restriction on incurring unsecured indebtedness is not applicable when the Borrowers and their restricted subsidiaries total debt to adjusted EBITDA ratio is less than or equal to 5.5:1.0 and the restriction on incurring secured indebtedness is not applicable when the Borrowers and their restricted subsidiaries is less than or equal to 5.0:1.0.

The North American ABL contains certain customary representations and warranties, affirmative covenants and events of default, including, among other things, payment defaults, breach of representations and warranties, covenant defaults, cross-defaults to certain indebtedness, certain events of bankruptcy, certain events under ERISA, judgment defaults, actual or asserted failure of any material guaranty or security document supporting the facility to be in force and effect, and change of control. If such an event of default occurs, the Agent under the facility shall be entitled to take various actions, including the acceleration of amounts due under the facility, the termination of all revolver commitments and all other actions permitted to be taken by a secured creditor.

In connection with the closing of the North American ABL, the existing \$900 million asset based revolving credit facility, the CDN \$80 million Midfield Revolving Credit Facility, and the CDN \$15 million Midfield Term Loan Facility were terminated. Associated deferred financing costs of \$9.5 million were written off and expensed concurrent with the termination of these lines.

SPF Credit Facility: In conjunction with our acquisition of MRC SPF on June 9, 2011, MRC SPF entered into a credit facility consisting of Australian Dollar (AUD) sub-facilities which provide for aggregate borrowings of AUD \$20.5 million (USD \$21.7 million) and one British Pound (GBP) facility which provides for aggregate borrowing of £4.0 million (USD \$6.4 million). In addition, the facility provides bank guarantee lines totaling AUD \$6.4 million (USD \$6.8 million). The facility is secured by substantially all of the assets of MRC SPF and its wholly owned subsidiaries.

This facility contains customary restrictive covenants which require MRC SPF to maintain an interest coverage ratio of 2.5x in 2011, beginning September 30, 2011, and 3.5x thereafter; a tangible net worth of at least AUD \$20 million (USD \$21 million) in 2011 and AUD \$25 million (USD \$26 million) thereafter; a current ratio of not less than 1.3x to be measured quarterly beginning September 30, 2011; and a borrowing base ratio of no more than 80% of inventory value less retention of title. Capital expenditure funding, asset transfers and cash flow assistance to non-borrowing MRC SPF entities must be no more than 110% of the approved budget to be measured quarterly. From the date of acquisition no new intercompany loans may be made to members of MRC SPF with certain exceptions and no distribution of dividends may occur for the first six months following the acquisition of MRC SPF.

MRC Transmark Overdraft Facility: On June 30, 2011, MRC Transmark entered into an overdraft facility associated with an existing revolving credit facility. This facility consists of two components, a Collective Sterling Net Overdraft Facility and a Multi Currency Overdraft Facility. These facilities provide for aggregate borrowings of 10.0 million (USD \$14 million). The interest rate on the Collective Sterling Net Overdraft Facility is based on the

Bank of England Base Rate plus 2.00% per annum and the lending rate on the Multi Currency Overdraft Facility is based on the lending rate of HSBC as established on the HSBC website plus 2.00% per annum. The facility is secured by substantially all of the assets of MRC Transmark and its wholly owned subsidiaries.

9

Table of Contents

<u>Interest on Borrowings</u>: Our weighted-average effective interest rates on borrowings outstanding at June 30, 2011 and December 31, 2010 were as follows:

	June	December
	30,	31,
	2011	2010
9.50% senior secured notes due 2016, net of discount	9.88%	9.88%
North American ABL	2.93%	
Asset-based revolving credit facility		3.34%
Midfield revolving credit facility		5.00%
Midfield term loan facility		5.86%
MRC Transmark revolving credit facility	5.14%	2.61%
MRC Transmark factoring facility	1.98%	1.46%
MRC SPF facility	8.44%	
	7.99%	8.29%

<u>Interest Rate Swaps and Forward Foreign Exchange Contracts</u>: We use derivative financial instruments to help manage our exposure to interest rate risk and fluctuations in foreign currencies.

Effective March 31, 2009, we entered into a freestanding \$500 million interest rate swap derivative to pay interest at a fixed rate of approximately 1.77% and receive 1-month LIBOR variable interest rate payments monthly through March 31, 2012. We have several additional interest rate swap derivatives, with notional amounts approximating \$19.2 million in the aggregate. All of our derivative instruments are freestanding and, accordingly, changes in their fair market value are recorded in earnings.

We did not have any derivatives designated as hedging instruments at June 30, 2011 or December 31, 2010. The table below provides data about the fair value of our derivative instruments that are recorded in our condensed consolidated balance sheets (in thousands):

	June	December 31, 2010				
	Assets Liabilities		Assets I		Liabilities	
Derivatives not designated as hedging instruments:						
Forward foreign exchange contracts (1)	\$ 256	\$	\$	\$	209	
Interest rate contracts (1)		6,000			8,975	

(1) Included in Accrued expenses and other current liabilities in our condensed consolidated balance sheets. The total notional amount of our interest rate swaps was approximately \$0.5 billion at June 30, 2011 and December 31, 2010. The total notional amount of our forward foreign exchange contracts was approximately \$27 million and \$8 million at June 30, 2011 and December 31, 2010.

The table below provides data about the amount of gains and (losses) recognized in our condensed consolidated statements of operations on our derivative instruments (in thousands):

	Three Mo	Three Months Ended		ths Ended		
	June		June			
	30,	June 30,	30,	June 30,		
	2011	2010	2011	2010		
Derivatives not designated as hedging instruments:						
Forward foreign exchange contracts	\$ 200	\$ 768	\$ 477	\$ 954		
Interest rate contracts	1,424	(2,326)	3,015	(6,575)		
	10					

Table of Contents

NOTE 5 STOCKHOLDERS EQUITY

Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss in the accompanying condensed consolidated balance sheets consists of the following (in thousands):

		D	ecember	
	June 30,		31,	
	2011	2010		
Currency translation adjustments	\$ (5,473)	\$	(18,703)	
Pension-related adjustments	(1,153)		(1,153)	
Accumulated other comprehensive loss	\$ (6,626)	\$	(19,856)	

Earnings per Share

Earnings per share are calculated as follows (in thousands, except per share amounts):

	111100 111	onths Ended	Six Mont	hs Ended
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Net income (loss)	\$ 4,678	\$ (15,923)	\$ 3,550	\$ (27,823)
Average basic shares outstanding Effect of dilutive securities	168,836 374	168,735	168,831 373	168,745
Average diluted shares outstanding	169,210	168,735	169,204	168,745
Net income (loss) per share:				
Basic	\$ 0.03	\$ (0.09)	\$ 0.02	\$ (0.16)
Diluted	\$ 0.03	\$ (0.09)	\$ 0.02	\$ (0.16)

Stock options and restricted stock are disregarded in this calculation if they are determined to be antidilutive. For the three and six months ended June 30, 2011 and June 30, 2010, our anti-dilutive stock options totaled approximately 2.9 million and 4.1 million. For the three and six months ended June 30, 2010, our anti-dilutive restricted stock totaled approximately 0.2 million.

NOTE 6 EMPLOYEE BENEFIT PLANS

Restricted Stock and Stock Option Plans

Under the terms of the 2007 Stock Option Plan, options may not be granted at prices less than their fair market value on the date of the grant, nor for a term exceeding ten years. Vesting generally occurs in one-third increments on the third, fourth and fifth anniversaries of the date specified in the employees—respective option agreements, subject to accelerated vesting under certain circumstances set forth in the option agreements. We expense the fair value of the stock option grants on a straight-line basis over the vesting period. A Black-Scholes option-pricing model is used to estimate the fair value of the stock options.

11

Table of Contents

A summary of the status of stock option grants under the stock option plan for the six months ended June 30, 2011 and June 30, 2010 is as follows:

			Weighted- Average Exercise			Aggregate Intrinsic	
	Options]	Price			Value	
Outstanding at December 31, 2009 Granted Exercised	3,976,887 166,829	\$	9.66 11.09	(years)	(the	ousands)	
Forfeited Expired	(61,009)	\$	4.81				
Outstanding at June 30, 2010	4,082,707	\$	9.75	8.2	\$	8,497	
Outstanding at December 31, 2010 Granted Exercised Forfeited Expired	3,937,122 266,312 (635) (143,456) (5,084)	\$	9.95 7.51 4.81 9.69 4.81				
Outstanding at June 30, 2011	4,054,259	\$	9.81	7.4	\$	2,927	

Additional information regarding stock options outstanding at June 30, 2011 is provided in the following table:

Stock Options	Options	Av Ex	eighted verage ercise Price	Weighted Average Remaining Contractual Term (years)	Iı	ggregate ntrinsic Value ousands)
At June 30, 2011: Options exercisable	973,111	\$	8.43	6.5	\$	1,343
Options outstanding and vested	973,111	\$	8.43	6.5	\$	1,343
Options outstanding, vested and expected to vest	3,908,769	\$	9.84	7.3	\$	2,787

Under the terms of the 2007 Restricted Stock Plan, restricted stock may be granted at the direction of our Board of Directors and vesting generally occurs in one-fourth increments on the second, third, fourth and fifth anniversaries of the date specified in the employees—respective restricted stock agreements, subject to accelerated vesting under certain circumstances set forth in the restricted stock agreements. We expense the fair value of the restricted stock grants on a straight-line basis over the vesting period.

Table of Contents 22

12

Table of Contents

The following table summarizes restricted stock activity under the restricted stock plan during the six months ended June 30, 2011 and June 30, 2010:

		A	eighted verage t-Date Fair
	Shares	,	Value
Outstanding at December 31, 2009	227,885	\$	5.57
Vested	(30,191)		4.71
Forfeited	(6,193)		4.71
Outstanding at June 30, 2010	191,501	\$	5.73
Outstanding at December 31, 2010	155,465	\$	5.97
Vested	(28,584)		4.71
Forfeited	(4,765)		4.71
Outstanding at June 30, 2011	122,116	\$	6.32

Restricted Common Units: Certain of our key employees received restricted common units of our parent company, PVF Holdings LLC, that vest over a three-to-five-year requisite service period. At June 30, 2011, all of the restricted common units were either vested or forfeited. Prior to full vesting or forfeiture, the expense was being recognized on a straight-line basis over the vesting period.

<u>Profits Units</u>: Certain of our key employees received profits units in PVF Holdings LLC that vest over a five-year requisite service period. The holders of these units are entitled to their pro rata share of any distributions made by PVF Holdings LLC once common unit holders have received a return of all capital contributed to PVF Holdings LLC (for purposes of the limited liability company agreement of PVF Holdings LLC). Expense is being recognized on a straight-line basis over the vesting period.

Recognized compensation expense under our equity-based compensation plans is set forth in the table below (in thousands):

	Three	Months Ended	Six Months Ended		
	June		June		
	30,	June 30,	30,	June 30,	
	2011	2010	2011	2010	
Equity-based compensation expense:					
Stock options	\$ 683	\$ 752	\$ 1,705	\$ 1,536	
Restricted stock	62	70	170	147	
Restricted common units		2		(337)	
Profit units	214	368	567	820	
Total equity-based compensation expense	\$ 959	\$ 1,192	\$ 2,442	\$ 2,166	

Unrecognized compensation expense under our equity-based compensation plans is set forth in the table below (in thousands):

June 30,	June 30
2011	2010

Unrecognized equity-based compensation expense: Stock options Restricted stock Profit units	\$ 7,924 418 1,160	\$ 8,713 801 3,354
Total unrecognized equity-based compensation expense	\$ 9,502	\$ 12,868

13

NOTE 7 SEGMENT, GEOGRAPHIC AND PRODUCT LINE INFORMATION

We operate as two business segments, North America and International. Our North American segment consists of our operations in the United States and Canada. Our International segment consists of our operations outside of North America, principally Europe, Asia and Australasia. These segments represent our business of selling pipe, valves and fittings to the energy and industrial sectors, across each of the upstream (exploration, production and extraction of underground oil and natural gas), midstream (gathering and transmission of oil and natural gas, natural gas utilities, and the storage and distribution of oil and gas) and downstream (crude oil refining, petrochemical processing and general industrials) markets through our distribution operations located throughout the world.

The following table presents financial information for each segment (in millions):

	Three Months Ended		Six Months Ended			ded		
		ne 30,		ine 30,		ne 30,		ne 30,
C I	2	011		2010	2	2011		2010
Sales: North America	¢ 1	,093.0	•	861.5	\$ 2	,025.5	¢ 1	,642.2
International	φт	,093.0 75.0	Ф	65.4	φ 4	,023.3 134.4	φ.	143.0
mematona		75.0		03.4		137,7		143.0
Consolidated	\$1	,168.0	\$	926.9	\$2	,159.9	\$ 1	,785.2
Depreciation and amortization:								
North America	\$	3.6	\$	3.6	\$	7.1	\$	7.1
International		0.6		0.5		1.1		1.0
Consolidated	\$	4.2	\$	4.1	\$	8.2	\$	8.1
Amortization of intangibles:								
North America	\$	11.3	\$	11.1	\$	22.3	\$	22.1
International		1.4		2.5		2.8		5.3
Consolidated	\$	12.7	\$	13.6	\$	25.1	\$	27.4
Operating income:								
North America	\$	46.1	\$	1.9	\$	76.7	\$	15.9
International		4.1		5.4		5.7		12.8
Consolidated	\$	50.2	\$	7.3	\$	82.4	\$	28.7
Interest expense	\$	34.5	\$	34.3	\$	68.0	\$	69.7
Other expense		8.5		0.3		9.1		4.7
Income (loss) before income taxes	\$	7.2	\$	(27.3)	\$	5.3	\$	(45.7)

June 30, 31, 2011 2010

Edgar Filing: MCJUNKIN RED MAN HOLDING CORP - Form 10-Q

Goodwill: North America International	\$ 509.3 52.5	\$ 509.5 39.9
Consolidated goodwill	\$ 561.8	\$ 549.4
Total assets: North America International	\$ 2,810.1 347.2	\$ 2,748.7 242.5
Consolidated total assets	\$ 3,157.3	\$ 2,991.2
14		

Table of Contents

The percentages of our sales and assets relating to certain geographic areas are listed below:

	Three Months Ended		Six Months Ended	
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Sales: United States	81%	83%	80%	80%
Canada	13%	10%	14%	12%
International	6%	7%	6%	8%
	100%	100%	100%	100%
		Ju 30	0,	December 31,
Assets:		20	11	2010

	2011	2010
Assets:		
United States	80%	83%
Canada	9%	9%
International	11%	8%
	100%	100%

The percentages of our net sales by product line are as follows:

	Three Months Ended		Six Months Ended	
	June		June	
	30,	June 30,	30,	June 30,
Type	2011	2010	2011	2010
Energy carbon steel tubular products	39%	37%	37%	35%
Valves, fittings, flanges and other products	61%	63%	63%	65%
	100%	100%	100%	100%

NOTE 8 FAIR VALUE MEASUREMENTS

We used the following methods and significant assumptions to estimate fair value for assets and liabilities recorded at fair value.

<u>Derivatives</u>: Derivatives are reported at fair value utilizing Level 2 inputs. We obtain dealer quotations to value our interest rate swap agreements. These quotations rely on observable market inputs such as yield curves and other market based factors.

Forward Foreign Exchange Contracts: Forward foreign exchange contracts are reported at fair value utilizing Level 2 inputs, as the fair value is based on broker quotes for the same or similar derivative instruments.

The following table presents assets and liabilities measured at fair value on a recurring basis as of June 30, 2011 and December 31, 2010, and the basis for that measurement (in thousands):

1 5

June 30, 2011	Total Le	evel 1 Level 2	Level 3
Assets: Forward foreign exchange contracts Liabilities:	\$ 256	\$ 256	
Interest rate swap agreements	6,000	6,000	
December 31, 2010 Assets:			
Liabilities:			
Forward foreign exchange contracts	209	209	
Interest rate swap agreements	8,975	8,975	

The following table presents the carrying value and estimated fair value of our financial instruments that are carried at adjusted historical cost (in thousands):

	June 3	30, 2011	December 31, 2010		
	Carrying	Estimated	Carrying	Estimated	
	Value	Fair Value	Value	Fair Value	
Cash	\$ 39,437	\$ 39,437	\$ 56,202	\$ 56,202	
Accounts receivable, net	708,563	708,563	596,404	596,404	
Trade accounts payable	492,700	492,700	426,632	426,632	
Accrued expenses and other liabilities	99,093	99,093	102,807	102,807	
Long-term debt	1,462,368	1,476,805	1,360,241	1,292,826	

The carrying values of our financial instruments, including cash and cash equivalents, accounts receivable, trade accounts payable and accrued expenses and other liabilities, approximate fair value because of the short maturity of these financial instruments.

We estimated the fair value of the senior secured notes using dealer quotations as of June 30, 2011 and December 31, 2010.

The carrying value of our North American ABL approximates fair value as a result of having just been entered into on June 14, 2011. The carrying values of the remaining portions of our long-term debt approximate their fair values.

NOTE 9 COMMITMENTS AND CONTINGENCIES

Litigation

We are involved in various legal proceedings and claims, both as a plaintiff and a defendant, which arise in the ordinary course of business.

These legal proceedings include claims where we are named as a defendant in lawsuits brought against a large number of entities by individuals seeking damages for injuries allegedly caused by certain products containing asbestos. As of June 30, 2011, we are a defendant in lawsuits involving approximately 958 such claims. Each claim involves allegations of exposure to asbestos-containing materials by a single individual or an individual, his or her spouse and/or family members. The complaints typically name many other defendants. In a majority of these lawsuits, little or no information is known regarding the nature of the plaintiffs—alleged injuries or their connection with the products distributed by us. Through June 30, 2011, lawsuits involving over 11,786 claims have been brought against us with the majority being settled, dismissed or otherwise resolved. In total, since the first asbestos claim brought against us through June 30, 2011, approximately \$1.6 million has been paid to asbestos claimants in connection with settlements of claims against us without regard to insurance recoveries.

16

Table of Contents

On July 30, 2010, an action was brought against the Company in Delaware Chancery Court by a former shareholder of our predecessor, McJunkin Corporation, on his own behalf and as trustee for a trust, alleging the Company has not fully complied with a contractual obligation to divest of certain noncore assets contained in the December 2006 merger agreement and seeking damages and equitable relief. We have also received written notice from other former shareholders who similarly claim the Company has not fully complied with that contractual obligation. We believe that this action, and the related claim of other shareholders, is without merit and we intend to vigorously defend ourselves against the allegations. On September 28, 2010, we filed a motion to dismiss the action in its entirety. On February 11, 2011, the Court granted our motion to dismiss the claims for equitable relief with prejudice, but denied the motion to dismiss the contractual claims. We submitted our response to the remaining claims in March 2011. In the summer of 2010, our customer NiSource, Inc. notified McJunkin Red Man Corporation that certain polyethylene pipe manufactured by PolyPipe, Inc. may be defective. Because this matter is in the early stages, we are unable to determine the amount of liability, if any, that may result from the ultimate resolution this matter. There is a possibility that resolution of certain legal contingencies for which there are no liabilities recorded could result in a loss. Management is not able to estimate the amount of such loss, if any. However, in our opinion, after consultation with counsel, the ultimate resolution of all pending matters is not expected to have a material effect on our financial position or liquidity, although it is possible that such resolutions could have a material adverse impact on our results of operations in the period of resolution.

Customer Contracts

We have contracts and agreements with many of our customers that dictate certain terms of our sales arrangements (pricing, deliverables, etc.). While we make every effort to abide by the terms of these contracts, certain provisions are complex and often subject to varying interpretations. Under the terms of these contracts, our customers have the right to audit our adherence to the contract terms. Historically, any settlements that have resulted from these customer audits have been immaterial to our consolidated financial statements.

Purchase Commitments

We have purchase obligations consisting primarily of inventory purchases made in the normal course of business to meet operating needs. While our vendors often allow us to cancel these purchase orders without penalty, in certain cases, cancellations may subject us to cancellation fees or penalties depending on the terms of the contract.

Warranty Claims

We are involved from time to time in various warranty claims, which arise in the ordinary course of business. Historically, any settlements that have resulted from these warranty claims have been immaterial to our consolidated financial statements.

NOTE 10 GUARANTOR AND NON-GUARANTOR FINANCIAL STATEMENTS

In December 2009 and February 2010, McJunkin Red Man Corporation (presented as Issuer in the following tables), a 100% owned subsidiary of McJunkin Red Man Holding Corporation (presented as Parent in the following tables), issued senior secured notes due December 15, 2016. The senior secured notes are fully and unconditionally, and jointly and severally, guaranteed on a senior basis by McJunkin Red Man Holding Corporation and substantially all existing and future 100% owned domestic restricted subsidiaries of McJunkin Red Man Corporation (collectively, the Guarantors). All other subsidiaries of McJunkin Red Man Corporation, whether direct or indirect, do not guarantee the senior secured notes (the Non-Guarantors).

The following condensed consolidating financial statements present the results of operations, financial position and cash flows of (1) the Parent, (2) the Issuer, (3) the Guarantors, (4) the Non-Guarantors, and (5) eliminations to arrive at the information for McJunkin Red Man Holding Corporation on a consolidated basis. Separate financial statements and other disclosures concerning the Guarantors are not presented because management does not believe such information is material to investors. Therefore, each of the Guarantors is combined in the presentation below.

17

Table of Contents

Condensed Consolidated Balance Sheets (in millions)

	June 30, 2011								
	D 4	T	•	_		Non-	E11.	• 4•	7D 4 1
Cash	Parent \$ 0.1	Issuer \$ 4.6	Gua \$	rantors	Gua \$	arantors 34.7	En \$	minations	Total \$ 39.4
	\$ 0.1 0.7	\$ 4.0 493.6	Þ		Þ	34.7 214.3	Þ		\$ 39.4 708.6
Accounts receivable, net	U. 7	657.3				214.3 194.9			852.2
Inventory, net	0.2	46.5				4.5		(21.7)	29.5
Income taxes receivable	0.2	3.2		1.9		4.5 8.2		(21.7)	13.3
Other current assets		3.2		1.9		8.4			13.3
Total current assets	1.0	1,205.2		1.9		456.6		(21.7)	1,643.0
Investment in subsidiaries	706.3	408.0						(1,114.3)	
Intercompany receivable	7.8	93.6		364.1				(465.5)	
Other assets		34.6				8.8			43.4
Fixed assets, net		45.3		19.6		44.0			108.9
Goodwill		509.3				52.5			561.8
Other intangible assets,									
net		727.3				72.9			800.2
	\$ 715.1	\$ 3,023.3	\$	385.6	\$	634.8	\$	(1,601.5)	\$ 3,157.3
Trade accounts payable	\$	\$ 353.5	\$	1.3	\$	137.9	\$		\$ 492.7
Accrued expenses	φ 0.1	φ 333.3 58.5	Ψ	9.7	Ф	30.8	Φ		99.1
Income taxes payable	0.1	30.3		21.7		30.0		(21.7)	99.1
Deferred revenue		4.2		21.7		0.8		(21.7)	5.0
Deferred income taxes		70.9				0.0			70.9
Deferred income taxes		70.9							70.9
Total current liabilities	0.1	487.1		32.7		169.5		(21.7)	667.7
Long-term debt, net		1,350.2				112.2			1,462.4
Intercompany payable		187.5				278.0		(465.5)	
Other liabilities	6.0	292.2		2.3		17.7			318.2
Shareholders equity	709.0	706.3		350.6		57.4		(1,114.3)	709.0
	\$ 715.1	\$3,023.3	\$	385.6	\$	634.8	\$	(1,601.5)	\$3,157.3
			18						

Table of Contents

			Decemb	oer 31, 2010 Non-		
	Parent	Issuer	Guarantors	Guarantors	Eliminations	Total
Cash	\$ 1.1	\$ 4.4	\$	\$ 50.7	\$	\$ 56.2
Accounts receivable, net	0.7	447.1		148.6		596.4
Inventory, net		625.4		140.0		765.4
Income taxes receivable	1.0	89.8		1.9	(60.1)	32.6
Other current assets		2.7	2.1	5.4		10.2
Total current assets	2.8	1,169.4	2.1	346.6	(60.1)	1,460.8
Investment in subsidiaries	686.6	478.3			(1,164.9)	
Intercompany receivable	6.5		480.2		(486.7)	
Other assets		138.0	0.1	9.7	(88.7)	59.1
Fixed assets, net		46.3	19.9	38.5	(00.7)	104.7
Goodwill		509.5	17.7	39.9		549.4
Other intangible assets,		747.3		69.9		817.2
net		, , , , ,				
	\$ 695.9	\$ 3,088.8	\$ 502.3	\$ 504.6	\$ (1,800.4)	\$ 2,991.2
Trade accounts payable	\$	\$ 306.5	\$ 1.1	\$ 119.0	\$	\$ 426.6
Accrued expenses	0.1	67.2	11.1	24.4	Ψ	102.8
Income taxes payable	0.1	07. - 2	60.1		(60.1)	102.0
Deferred revenue		17.4		0.7	(***-)	18.1
Deferred income taxes		73.2	(0.6)	(2.0)		70.6
Total current liabilities	0.1	464.3	71.7	142.1	(60.1)	618.1
Long-term debt, net		1,314.3		134.6	(88.7)	1,360.2
Intercompany payable		327.6		159.1	(486.7)	1,500.2
Other liabilities	6.1	296.0	3.4	17.7	(100.7)	323.2
01 1 11 '	600.7	606.6	127.2	51.1	(1.164.0)	600 7
Shareholders equity	689.7	686.6	427.2	51.1	(1,164.9)	689.7
	\$ 695.9	\$ 3,088.8	\$ 502.3	\$ 504.6	\$ (1,800.4)	\$ 2,991.2

Condensed Consolidated Statements of Operations (in millions)

		Three Months Ended June 30, 2011					
				Non-			
	Parent	Issuer	Guarantors	Guarantors	Eliminations	Total	
Sales	\$	\$ 943.9	\$	\$ 224.1	\$	\$ 1,168.0	
Cost of sales		816.0	1.9	177.4		995.3	

Edgar Filing: MCJUNKIN RED MAN HOLDING CORP - Form 10-Q

Gross margin		127.9	(1.9)	46.7		172.7
Operating expenses	0.1	66.8	17.9	37.7		122.5
Operating (loss) income	(0.1)	61.1	(19.8)	9.0		50.2
Other (expense) income	(0.2)	(69.9)	35.7	(8.6)		(43.0)
(Loss) income before taxes Equity in earnings of subsidiary	(0.3) 4.8	(8.8) 8.9	15.9	0.4	(13.7)	7.2
Income tax (benefit)	(0.1)	(4.8)	5.9	1.5		2.5
Net income (loss)	\$ 4.6	\$ 4.9	\$ 10.0	\$ (1.1)	\$ (13.7)	\$ 4.7
			19			

	Three Months Ended June 30, 2010 Non-					
	Parent	Issuer	Guarantors	Guarantors	Eliminations	Total
Sales	\$	\$ 768.1	\$	\$ 158.8	\$	\$ 926.9
Cost of sales		682.5	0.9	126.1		809.5
Gross margin		85.6	(0.9)	32.7		117.4
Operating expenses		61.6	19.8	28.7		110.1
Operating (loss) income		24.0	(20.7)	4.0		7.3
Other (expense) income	(0.2)	(310.7)	284.8	(8.5)		(34.6)
(Loss) income before taxes Equity in earnings of	(0.2)	(286.7)	264.1	(4.5)		(27.3)
subsidiary	(15.8)	163.3			(147.5)	
Income tax (benefit)	(0.1)	(107.6)	98.3	(2.0)	(117.5)	(11.4)
Net income (loss)	\$ (15.9)	\$ (15.8)	\$ 165.8	\$ (2.5)	\$ (147.5)	\$ (15.9)
			Six Months E	nded June 30, 2 Non-	011	
	Parent	Issuer	Guarantors	Guarantors	Eliminations	Total
Sales	\$	\$ 1.715.4	\$	\$ 444.5	\$	\$ 2.159.9

	Non-						
Sales	Parent \$	Issuer \$ 1,715.4	Guarantors \$	Guarantors \$ 444.5	Eliminations \$	Total \$ 2,159.9	
Cost of sales		1,484.1	1.9	354.2		1,840.2	
Gross margin		231.3	(1.9)	90.3		319.7	
Operating expenses	0.1	126.8	39.3	71.1		237.3	
Operating (loss) income	(0.1)	104.5	(41.2)	19.2		82.4	
Other (expense) income	(0.4)	(164.3)	104.6	(16.9)		(77.0)	
(Loss) income before taxes Equity in earnings of	(0.5)	(59.8)	63.4	2.3		5.4	
subsidiary	3.9	38.9			(42.8)		
Income tax (benefit)	(0.2)	(24.7)	23.5	3.2		1.8	