

FIDELITY SOUTHERN CORP

Form 10-Q

November 06, 2009

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**▶ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

**For the quarterly period ended September 30, 2009**

**Commission File Number: 0-22374**

**Fidelity Southern Corporation**

(Exact name of registrant as specified in its charter)

Georgia

58-1416811

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

3490 Piedmont Road, Suite 1550, Atlanta GA

30305

(Address of principal executive offices)

(Zip Code)

(404) 639-6500

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

|                          |  |  |  |
|--------------------------|--|--|--|
| Large accelerated filer  | Accelerated filer <input type="checkbox"/> | Non-accelerated filer <input type="checkbox"/> | Smaller Reporting Company <input type="checkbox"/> |
| <input type="checkbox"/> | <input type="checkbox"/>                   | (Do not check if a Smaller Reporting Company)  |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Shares Outstanding at October 31, 2009

Common Stock, no par value

9,955,143

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**PART I FINANCIAL INFORMATION**  
**Item 1. Financial Statements**  
**FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

| <i>(Dollars in thousands)</i>   | <b>(Unaudited)</b><br><b>September</b><br><b>30,</b><br><b>2009</b> | <b>December</b><br><b>31,</b><br><b>2008</b> |
|---|---|--|
| <b>Assets</b>   |   |  |
| Cash and due from banks   | \$ 138,781  | \$ 58,988                                    |
| Interest-bearing deposits with banks  | 2,744   | 9,853  |
| Federal funds sold  | 5,558   | 23,184                                       |
| Cash and cash equivalents   | 147,083   | 92,025                                       |
| Investment securities available-for-sale (amortized cost of \$217,964 and \$126,599 at September 30, 2009, and December 31, 2008, respectively)     | 223,907   | 128,749                                      |
| Investment securities held-to-maturity (approximate fair value of \$21,243 and \$25,467 at September 30, 2009, and December 31, 2008, respectively) | 20,452  | 24,793                                       |
| Investment in FHLB stock  | 6,767   | 5,282  |
| Loans held-for-sale (loans at fair value: \$82,795 at September 30, 2009; \$0 at December 31, 2008)   | 125,045   | 55,840                                       |
| Loans   | 1,313,887   | 1,388,022                                    |
| Allowance for loan losses   | (35,548)  | (33,691)                                     |
| Loans, net of allowance for loan losses   | 1,278,339   | 1,354,331                                    |
| Premises and equipment, net   | 18,363  | 19,311                                       |
| Other real estate, net  | 21,239  | 15,063                                       |
| Accrued interest receivable   | 8,053   | 8,092  |
| Bank owned life insurance   | 28,745  | 27,868                                       |
| Other assets  | 34,401  | 31,759                                       |
| Total assets  | \$ 1,912,394  | \$ 1,763,113                                 |
| <b>Liabilities</b>  |   |  |
| Deposits:   |   |  |
| Noninterest-bearing demand deposits   | \$ 154,714  | \$ 138,634                                   |
| Interest-bearing deposits:  |   |  |
| Demand and money market   | 251,430   | 208,723                                      |
| Savings   | 416,126   | 199,465                                      |
| Time deposits, \$100,000 and over   | 294,714   | 317,540                                      |
| Other time deposits   | 381,574   | 389,566                                      |
| Brokered deposits   | 108,963   | 189,754                                      |
| Total deposits  | 1,607,521   | 1,443,682                                    |
| Other short-term borrowings   | 18,261  | 55,017                                       |
| Subordinated debt   | 67,527  | 67,527                                       |
| Other long-term debt  | 75,000  | 47,500                                       |

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|                          |           |           |
|--------------------------|-----------|-----------|
| Accrued interest payable | 4,319     | 7,038     |
| Other liabilities        | 7,743     | 5,745     |
| Total liabilities        | 1,780,371 | 1,626,509 |

**Shareholders Equity**

|  |              |              |
|--|--------------|--------------|
| Preferred stock, no par value. Authorized 10,000,000; 48,200 shares issued and outstanding.  | 44,475       | 43,813       |
| Common stock, no par value. Authorized 50,000,000; issued and outstanding 9,952,766 and 9,756,039 at September 30, 2009, and December 31, 2008, respectively | 52,810       | 51,886       |
| Accumulated other comprehensive income, net of taxes   | 3,685        | 1,333        |
| Retained earnings  | 31,053       | 39,572       |
| Total shareholders equity  | 132,023      | 136,604      |
| Total liabilities and shareholders equity  | \$ 1,912,394 | \$ 1,763,113 |

*See accompanying notes to consolidated financial statements.*

**Table of Contents****FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS  
(UNAUDITED)**

| <i>(Dollars in thousands except per share data)</i>        | <b>Nine Months Ended</b> |             | <b>Three Months Ended</b> |             |
|--|--------------------------|-------------|---------------------------|-------------|
|  | <b>September 30,</b>     |             | <b>September 30,</b>      |             |
|  | <b>2009</b>              | <b>2008</b> | <b>2009</b>               | <b>2008</b> |
| <b>Interest income</b>                                     |                          |             |                           |             |
| Loans, including fees                                      | \$ 65,112                | \$ 73,930   | \$ 22,208                 | \$ 24,082   |
| Investment securities                                      | 7,896                    | 5,606       | 2,824                     | 1,912       |
| Federal funds sold and bank deposits                       | 106                      | 189         | 44                        | 94          |
| Total interest income                                      | 73,114                   | 79,725      | 25,076                    | 26,088      |
| <b>Interest expense</b>                                    |                          |             |                           |             |
| Deposits   | 30,648                   | 37,204      | 9,478                     | 11,990      |
| Short-term borrowings                                      | 422                      | 1,680       | 44                        | 450         |
| Subordinated debt  | 3,527                    | 3,977       | 1,143                     | 1,291       |
| Other long-term debt                                       | 1,672                    | 1,146       | 610                       | 421         |
| Total interest expense                                     | 36,269                   | 44,007      | 11,275                    | 14,152      |
| <b>Net interest income</b>                                 | 36,845                   | 35,718      | 13,801                    | 11,936      |
| Provision for loan losses                                  | 21,300                   | 21,850      | 4,500                     | 11,400      |
| <b>Net interest income after provision for loan losses</b> | 15,545                   | 13,868      | 9,301                     | 536         |
| <b>Noninterest income</b>                                  |                          |             |                           |             |
| Service charges on deposit accounts                        | 3,264                    | 3,589       | 1,138                     | 1,226       |
| Other fees and charges                                     | 1,486                    | 1,474       | 509                       | 499         |
| Mortgage banking activities                                | 11,338                   | 245         | 3,081                     | 50          |
| Indirect lending activities                                | 3,237                    | 4,187       | 1,042                     | 1,091       |
| SBA lending activities                                     | 584                      | 1,164       | 147                       | 387         |
| Securities gains   | 519                      | 1,306       | 519                       | 42          |
| Bank owned life insurance                                  | 948                      | 904         | 321                       | 303         |
| (Loss) gain on sale of other real estate, net              | (50)                     | 133         | 259                       | (2)         |
| Other  | 462                      | 891         | 202                       | 255         |
| Total noninterest income                                   | 21,788                   | 13,893      | 7,218                     | 3,851       |
| <b>Noninterest expense</b>                                 |                          |             |                           |             |
| Salaries and employee benefits                             | 24,969                   | 19,787      | 8,127                     | 6,457       |
| Furniture and equipment                                    | 2,055                    | 2,277       | 709                       | 757         |
| Net occupancy  | 3,296                    | 3,066       | 1,114                     | 1,044       |
| Communication  | 1,195                    | 1,253       | 430                       | 435         |
| Professional and other services                            | 3,628                    | 2,792       | 1,292                     | 928         |
| Advertising and promotion                                  | 588                      | 409         | 155                       | 135         |

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|  |                |                |            |                |
|--|----------------|----------------|------------|----------------|
| Stationery, printing and supplies                        | 455            | 510            | 158        | 165            |
| Insurance  | 412            | 265            | 249        | 73             |
| FDIC insurance premiums                                  | 2,756          | 725            | 877        | 300            |
| Other  | 8,637          | 5,342          | 3,356      | 2,285          |
| Total noninterest expense                                | 47,991         | 36,426         | 16,467     | 12,579         |
| (Loss) income before income tax benefit                  | (10,658)       | (8,665)        | 52         | (8,192)        |
| Income tax benefit                                       | (4,875)        | (3,998)        | (346)      | (3,317)        |
| <b>Net (loss) income</b>                                 | <b>(5,783)</b> | <b>(4,667)</b> | <b>398</b> | <b>(4,875)</b> |
| Preferred stock dividends                                | (2,469)        |                | (823)      |                |
| Net loss available to common equity                      | \$ (8,252)     | \$ (4,667)     | \$ (425)   | \$ (4,875)     |
| (Loss) earnings per share:                               |                |                |            |                |
| Basic (loss) earnings per share                          | \$ (.83)       | \$ (.48)       | \$ (.04)   | \$ (.50)       |
| Diluted (loss) earnings per share                        | \$ (.83)       | \$ (.48)       | \$ (.04)   | \$ (.50)       |
| Dividends declared per share                             | \$             | \$ .19         | \$         | \$ .01         |
| Weighted average common shares outstanding-basic         | 9,933,391      | 9,641,463      | 9,993,958  | 9,680,295      |
| Weighted average common shares outstanding-fully diluted | 9,933,391      | 9,641,463      | 9,993,958  | 9,680,295      |

*See accompanying notes to consolidated financial statements.*



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(UNAUDITED)**

|   | <b>Nine Months Ended<br/>September 30,</b> |              |
|---|--|--------------|
|   | <b>2009</b>                                | <b>2008</b>  |
| <i>(Dollars in thousands)</i>   |  |              |
| <b>Operating Activities</b>   |  |              |
| Net loss  | \$ (5,783)                                 | \$ (4,667)   |
| Adjustments to reconcile net loss to net cash (used in) provided by operating activities: |  |              |
| Provision for loan losses   | 21,300                                     | 21,850       |
| Depreciation and amortization of premises and equipment                                   | 1,445                                      | 1,645        |
| Other amortization  | 617  | 319          |
| Reserve for impairment of other real estate   | 3,138                                      | 1,423        |
| Share-based compensation  | 181  | 100          |
| Proceeds from sales of loans  | 640,887                                    | 125,721      |
| Proceeds from sales of other real estate  | 12,624                                     | 5,220        |
| Loans originated for resale   | (704,106)                                  | (112,338)    |
| Gain on loan sales  | (5,986)                                    | (1,826)      |
| Gain on sales of investment securities  | (519)                                      | (1,306)      |
| Loss (gain) on sales of other real estate   | 50   | (133)        |
| Increase in cash value of bank owned life insurance                                       | (877)                                      | (819)        |
| Net (decrease) increase in deferred income taxes  | 1,609                                      | (4,956)      |
| Changes in assets and liabilities which provided (used) cash:                             |  |              |
| Accrued interest receivable   | 39   | 721          |
| Other assets  | (6,045)                                    | (874)        |
| Accrued interest payable  | (2,719)                                    | 240          |
| Other liabilities   | 1,771                                      | (712)        |
| <br>Net cash (used in) provided by operating activities                                   | <br>(42,374)                               | <br>29,608   |
| <b>Investing Activities</b>   |  |              |
| Purchases of investment securities available-for-sale                                     | (149,236)                                  | (44,314)     |
| Purchases of investment in FHLB stock   | (1,485)                                    | (4,927)      |
| Proceeds received from sale of investment securities available-for-sale                   | 26,069                                     | 5,703        |
| Maturities and calls of investment securities held-to-maturity                            | 4,350                                      | 3,231        |
| Maturities and calls of investment securities available-for-sale                          | 32,048                                     | 15,401       |
| Redemption of investment in FHLB stock  |  | 5,310        |
| Net decrease (increase) in loans  | 33,102                                     | (63,108)     |
| Capital improvements to other real estate   | (398)                                      | (541)        |
| Purchases of premises and equipment   | (497)                                      | (2,698)      |
| <br>Net cash used in investing activities   | <br>(56,047)                               | <br>(85,943) |
| <b>Financing Activities</b>   |  |              |
| Net increase (decrease) in transactional accounts   | 275,448                                    | (87,602)     |
| Net (decrease) increase in time deposits  | (111,609)                                  | 147,796      |

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|  |            |           |
|--|------------|-----------|
| Proceeds of issuance of other long-term debt       | 30,000     | 27,500    |
| Repayment of other long-term debt                  | (2,500)    | (5,000)   |
| Net decrease in short-term borrowings              | (36,756)   | (2,505)   |
| Dividends paid                                     | (2)        | (1,783)   |
| Proceeds from the issuance of common stock         | 478        | 544       |
| Preferred stock dividends paid                     | (1,580)    |           |
| Net cash provided by financing activities          | 153,479    | 78,950    |
| Net increase in cash and cash equivalents          | 55,058     | 22,615    |
| Cash and cash equivalents, beginning of period     | 92,025     | 30,047    |
| Cash and cash equivalents, end of period           | \$ 147,083 | \$ 52,662 |
| Supplemental disclosures of cash flow information: |            |           |
| Cash paid during the period for:                   |            |           |
| Interest   | \$ 38,988  | \$ 43,767 |
| Income taxes                                       | \$ 3,316   | \$ 1,350  |
| Non-cash transfers to other real estate            | \$ 21,590  | \$ 15,330 |
| Accrued but unpaid dividend on preferred stock     | \$ 308     | \$        |
| Accretion on U.S. Treasury preferred stock         | \$ 662     | \$        |
| Loans transferred from held-for-sale               | \$         | \$ 5,944  |

*See accompanying notes to consolidated financial statements.*

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**FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**SEPTEMBER 30, 2009**

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of Fidelity Southern Corporation and its wholly owned subsidiaries ( Fidelity ). Fidelity Southern Corporation ( FSC ) owns 100% of Fidelity Bank (the Bank ), and LionMark Insurance Company, an insurance agency offering consumer credit related insurance products. FSC also owns five subsidiaries established to issue trust preferred securities, which entities are not consolidated for financial reporting purposes in accordance with Financial Accounting Standards Board ( FASB ) Interpretation No. 46(R) Consolidation of Variable Interest Entities (revised December 2003) an interpretation of ARB No. 51 which is now codified in Accounting Standards Codification ( ASC ) 942-810-55, as FSC is not the primary beneficiary. The Company , as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

These unaudited consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles followed within the financial services industry for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required for complete financial statements.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods covered by the statements of operations. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of mortgage loans held-for-sale, the calculations of and the amortization of capitalized servicing rights, the valuation of net deferred income taxes and the valuation of real estate or other assets acquired in connection with foreclosures or in satisfaction of loans. In addition, the actual lives of certain amortizable assets and income items are estimates subject to change. The Company principally operates in one business segment, which is community banking.

In the opinion of management, all adjustments considered necessary for a fair presentation of the financial position and results of operations for the interim periods have been included. All such adjustments are normal recurring accruals. Certain previously reported amounts have been reclassified to conform to current presentation. These reclassifications had no impact on previously reported net income, or shareholders' equity or cash flows. The Company's significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in our 2008 Annual Report on Form 10-K filed with the Securities and Exchange Commission. Other than as discussed in Note 7, there were no new accounting policies or changes to existing policies adopted in the first nine months of 2009, which had a significant effect on the results of operations or statement of financial condition. For interim reporting purposes, the Company follows the same basic accounting policies and considers each interim period as an integral part of an annual period.

Operating results for the nine month period ended September 30, 2009, are not necessarily indicative of the results that may be expected for the year ended December 31, 2009. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K and Annual Report to Shareholders for the year ended December 31, 2008.

**Table of Contents****2. Shareholders Equity**

The Board of Governors of the Federal Reserve System (the FRB) is the primary regulator of FSC, a bank holding company. The Bank is a state chartered commercial bank subject to Federal and state statutes applicable to banks chartered under the banking laws of the State of Georgia and to banks whose deposits are insured by the Federal Deposit Insurance Corporation (the FDIC), the Bank's primary Federal regulator. The Bank is a wholly owned subsidiary of the Company. The Bank's state regulator is the Georgia Department of Banking and Finance (the GDBF). The FDIC and the GDBF examine and evaluate the financial condition, operations, and policies and procedures of state chartered commercial banks, such as the Bank, as part of their legally prescribed oversight responsibilities.

The FRB, FDIC, and GDBF have established capital adequacy requirements as a function of their oversight of bank holding companies and state chartered banks. Each bank holding company and each bank must maintain certain minimum capital ratios. At September 30, 2009, and December 31, 2008, the Company exceeded all capital ratios required by the FRB, FDIC, and GDBF to be considered well capitalized. In addition, the Bank's Tier 1 leverage ratio of 9.05% exceeded the 8% minimum required by a memorandum of understanding executed in 2008 between the Bank, the FDIC and the GDBF.

Earnings per share were calculated as follows:

|  | <b>For the Quarter Ended<br/>September 30,</b> |             |
|--|--|-------------|
|  | <b>2009</b>                                    | <b>2008</b> |
| Net income (loss)                          | \$ 398   | \$ (4,875)  |
| Less dividends on preferred stock          | (823)  |             |
| Net loss available to common equity        | \$ (425)                                       | \$ (4,875)  |
| Average common shares outstanding          | 9,895  | 9,442       |
| Effect of stock dividends                  | 99   | 238         |
| Average common shares outstanding basic    | 9,994  | 9,680       |
| Dilutive stock options and warrants        |  |             |
| Average common shares outstanding dilutive | 9,994  | 9,680       |
| Loss per share basic                       | \$ (.04)                                       | \$ (.50)    |
| Loss per share dilutive                    | \$ (.04)                                       | \$ (.50)    |

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|  | <b>For the Nine Months<br/>Ended<br/>September 30,</b> |             |
|--|--|-------------|
|  | <b>2009</b>  | <b>2008</b> |
| Net loss                                   | \$ (5,783)   | \$ (4,667)  |
| Less dividends on preferred stock          | (2,469)  |             |
| Net loss available to common equity        | \$ (8,252)   | \$ (4,667)  |
| <br>                                       |  |             |
| Average common shares outstanding          | 9,737  | 9,404       |
| Effect of stock dividends                  | 196  | 237         |
| <br>                                       |  |             |
| Average common shares outstanding basic    | 9,933  | 9,641       |
| <br>                                       |  |             |
| Dilutive stock options and warrants        |  |             |
| <br>                                       |  |             |
| Average common shares outstanding dilutive | 9,933  | 9,641       |
| <br>                                       |  |             |
| Loss per share basic                       | \$ (.83)   | \$ (.48)    |
| Loss per share dilutive                    | \$ (.83)   | \$ (.48)    |

2,771,197 options were excluded from the calculation of dilutive loss per share because the effect of including the options would be antidilutive.

**3. Contingencies**

Due to the nature of their activities, the Company and its subsidiaries are at times engaged in various legal proceedings that arise in the course of normal business, some of which were outstanding as of September 30, 2009. While it is difficult to predict or determine the outcome of these proceedings, it is the opinion of management, after consultation with its legal counsel, that the ultimate liabilities, if any, will not have a material adverse impact on the Company's consolidated results of operations, financial position or cash flows.

**4. Comprehensive Income (Loss)**

Comprehensive income (loss) includes net income (loss) and other comprehensive income (loss), related to unrealized gains and losses on investment securities classified as available-for-sale. All other comprehensive income (loss) items are tax effected at a rate of 38% for each period.

During the third quarter and first nine months of 2009, other comprehensive income net of tax was \$2.4 million. Other comprehensive income (loss), net of tax, was \$669,000 and \$(297,000) for the comparable periods in 2008. Comprehensive income (loss) for the third quarter and first nine months of 2009 was \$2.8 million and \$(3.4) million, respectively, compared to comprehensive loss of \$4.0 million and \$4.8 million for the same periods in 2008.

**5. Share-Based Compensation**

The Company's 1997 Stock Option Plan authorized the grant of options to management personnel for up to 500,000 shares of the Company's common stock. All options granted have three year to eight year terms and vest and become fully exercisable at the end of three years to five years of continued employment. No options may be or were granted after March 31, 2007, under this plan.

The Fidelity Southern Corporation Equity Incentive Plan (the 2006 Incentive Plan), permits the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and other incentive awards ( Incentive Awards ). The maximum number of shares of the Company's common stock that may be issued

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under the 2006 Incentive Plan is 750,000 shares, all of which may be stock options. Generally, no award shall be exercisable or become vested or payable more than 10 years after the date of grant. Options granted under the 2006 Incentive Plan have four year terms and become fully exercisable at the end of three years of continued employment. Incentive awards available under the 2006 Incentive Plan totaled 313,242 shares at September 30, 2009.

A summary of option activity as of September 30, 2009, and changes during the nine month period then ended is presented below:

|                                   | Number<br>of share<br>options | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Terms | Aggregate<br>Intrinsic<br>Value |
|-----------------------------------|-------------------------------|--|--|---------------------------------|
| Outstanding at January 1, 2009    | 517,074                       | \$ 8.99                                  |  |                                 |
| Granted                           |                               |  |  |                                 |
| Exercised                         |                               |  |  |                                 |
| Forfeited                         | 12,335                        | 17.42                                    |  |                                 |
| Outstanding at September 30, 2009 | 504,739                       | \$ 8.69                                  | 3.11 years   | \$                              |
| Exercisable at September 30, 2009 | 226,854                       | \$ 11.01                                 | 2.70 years   | \$                              |

Share-based compensation expense was not significant for the three month and nine month periods ended September 30, 2009.

**6. Other Long-Term Debt**

In March of 2009, the Bank entered into a leveraged purchase transaction to generate additional marginal net interest income to offset the cost of dividends associated with the preferred stock sold in the fourth quarter of 2008. The Bank purchased approximately \$128 million in FNMA and GNMA mortgage-backed securities in February and March of 2009. The securities purchase was partially funded with a \$15 million long-term 2.90% fixed rate FHLB advance maturing on March 11, 2013 and another \$15 million long-term 2.56% fixed rate FHLB advance maturing on April 13, 2012.

**7. Fair Value Election and Measurement**

Effective January 1, 2008, the Company adopted the provisions of SFAS No. 157, Fair Value Measurements, now codified in FASB ASC 820-10-35, for financial assets and financial liabilities. SFAS No. 157 establishes a common definition of fair value and framework for measuring fair value under U.S. GAAP. Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. FASB ASC 820-10-35 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10-35 are described below:

Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

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Level 2 Quoted prices in markets that are not active, or inputs that are observable, either directly, for substantially the full term of the asset or liability;

Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

A financial instrument's level within the hierarchy is based on the lowest level of input that is significant to the fair value measurement.

In certain circumstances, fair value enables a company to more accurately align its financial performance with the economic value of hedged assets. Fair value enables a company to mitigate the non-economic earnings volatility caused from financial assets and financial liabilities being carried at different bases of accounting, as well as to more accurately portray the active and dynamic management of a company's balance sheet.

In accordance with SFAS No. 159 The Fair Value Option for Financial Assets and Financial Liabilities which is now codified in ASC 825-10-25, the Company has elected to record newly originated mortgage loans held-for-sale at fair value. The following is a description of mortgage loans held-for-sale as of September 30, 2009 for which fair value has been elected, including the specific reasons for electing fair value and the strategies for managing these assets on a fair value basis.

**Loans Held-for-Sale**

In the first quarter of 2009, the Company began recording at fair value certain newly-originated mortgage loans held-for-sale. The Company chose to fair value these mortgage loans held-for-sale in order to eliminate the complexities and inherent difficulties of achieving hedge accounting and to better align reported results with the underlying economic changes in value of the loans and related hedge instruments. This election impacts the timing and recognition of origination fees and costs, as well as servicing value. Specifically, origination fees and costs, which had been appropriately deferred under SFAS No. 91 Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases now codified in ASC 310-20-25 and previously recognized as part of the gain/loss on sale of the loans, are now recognized in earnings at the time of origination. For the nine months ended September 30, 2009, approximately \$344,000 of loan origination fees were recognized in noninterest income and approximately \$90,000 of loan origination costs were recognized in noninterest expense due to this fair value election. Interest income on mortgage loans held-for-sale is recorded on an accrual basis in the consolidated statement of operations under the heading Interest income loans, including fees. The servicing value is included in the fair value of the mortgage loan held-for-sale and initially recognized at the time the Company enters into Interest Rate Lock Commitments ( IRLCs ) with borrowers. The mark to market adjustments related to loans held-for-sale and the associated economic hedges are captured in mortgage banking activities.

**Valuation Methodologies and Fair Value Hierarchy**

The primary financial instruments that the Company carries at fair value include investment securities, IRLCs, derivative instruments, and loans held-for-sale. Classification in the fair value hierarchy of financial instruments is based on the criteria set forth in SFAS No. 157, now codified in FASB ASC 820-10-35.

The Company classifies IRLCs on residential mortgage loans held-for-sale, which are derivatives under SFAS No. 133 now codified in ASC 815-10-15, on a gross basis within other liabilities or other assets. The fair value of these commitments, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans. These pull-through rates are based on both the Company's historical data and the current interest rate environment and reflect the Company's best estimate of the likelihood that a

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commitment will ultimately result in a closed loan. As a result of the adoption of Staff Accounting Bulletin No. 109 ( SAB No. 109 ), the loan servicing value is also included in the fair value of IRLCs.

Derivative instruments are primarily transacted in the secondary mortgage and institutional dealer markets and priced with observable market assumptions at a mid-market valuation point, with appropriate valuation adjustments for liquidity and credit risk. For purposes of valuation adjustments to its derivative positions under FASB ASC 820-10-35, the Company has evaluated liquidity premiums that may be demanded by market participants, as well as the credit risk of its counterparties and its own credit. To date, no material losses due to a counterparty's inability to pay any net uncollateralized position has been incurred.

The credit risk associated with the underlying cash flows of an instrument carried at fair value was a consideration in estimating the fair value of certain financial instruments. Credit risk was considered in the valuation through a variety of inputs, as applicable, including, the actual default and loss severity of the collateral, and level of subordination. The assumptions used to estimate credit risk applied relevant information that a market participant would likely use in valuing an instrument. Because mortgage loans held-for-sale are sold within a few weeks of origination, it is unlikely to demonstrate any of the credit weaknesses discussed above and as a result, there were no credit related adjustments to fair value at September 30, 2009.

The following tables present financial assets measured at fair value at September 30, 2009 and 2008 on a recurring basis and the change in fair value for those specific financial instruments in which fair value has been elected. The changes in the fair value of economic hedges were also recorded in mortgage banking activities and are designed to partially offset the change in fair value of the financial instruments referenced in the tables below.

|   | Fair Value Measurements at |           |             |              | For Items Measured at                  |            |
|---|----------------------------|-----------|-------------|--------------|--|------------|
|   | September 30, 2009         |           |             |              | Fair Value Pursuant to Election of the |            |
|   | Quoted                     | Active    | Significant |              | Fair Value                             | Fair Value |
|   | Prices                     | Markets   | Other       | Significant  | Gain                                   | Gain       |
|   | in                         | for       |             |              | (Loss) for                             | (Loss) for |
|   |                            |           |             |              | the Nine                               | the        |
|   | Assets                     | Assets    | Observable  | Unobservable | Months                                 | Three      |
|   | Measured                   | Identical | Inputs      | Inputs       | Ended                                  | Months     |
|   | at                         | Assets    | (Level 2)   | (Level 3)    | September                              | Ended      |
|   | Fair Value                 | (Level    |             |              | 30,                                    | September  |
|   | September                  | 1)        |             |              | 2009                                   | 30, 2009   |
|   | 30,                        |           |             |              | Mortgage                               | Mortgage   |
|   | 2009                       |           |             |              | Banking                                | Banking    |
|   |                            |           |             |              | Activities                             | Activities |
| <i>(Dollars in thousands)</i>                                       |                            |           |             |              |  |            |
| Debt securities issued by U.S. Government corporations and agencies | \$ 20,100                  | \$        | \$ 20,100   | \$           | \$                                     | \$         |
| Debt securities issued by states and political subdivisions         | 16,506                     |           | 16,506      |              |  |            |
| Residential mortgage-backed securities Agency                       | 191,742                    |           | 187,301     |              |  |            |
| Mortgage loans held-for-sale  | 82,795                     |           | 82,795      |              | 1,609                                  | 2,522      |
| Other Assets <sup>(1)</sup>   | 855                        |           |             | 855          |  |            |
| Other Liabilities <sup>(1)</sup>                                    | 1,186                      |           |             | 1,186        |  |            |

(1)



This amount includes mortgage related interest rate lock commitments and derivative financial instruments to hedge interest rate risk. Interest rate lock commitments were recorded on a gross basis.

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|   | <b>Fair Value Measurements at December 31, 2008</b>    |   |  |  |
|---|--|---|--|--|
|   | <b>Assets Measured at Fair Value December 31, 2008</b> | <b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b> | <b>Significant Other Observable Inputs (Level 2)</b> | <b>Significant Unobservable Inputs (Level 3)</b> |
| <i>(Dollars in thousands)</i>                                       |  |   |  |  |
| Debt securities issued by U.S. government corporations and agencies | \$ 9,954   | \$  | \$ 9,954   | \$   |
| Debt securities issued by states and political subdivisions         | 14,384   |   | 14,384   |  |
| Residential mortgage-backed securities Agency                       | 104,411  |   | 104,411  |  |

The fair value of mortgage loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies these loans as Level 2.

Investment Securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. The investments in the Company's portfolio are generally not quoted on an exchange but are actively traded in the secondary institutional markets.

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (level 3) during the quarter and nine months ended September 30, 2009 (dollars in thousands).

|   | <b>Other Assets<sup>(1)</sup></b> | <b>Other Liabilities<sup>(1)</sup></b> |
|---|-----------------------------------|--|
| Beginning Balance July 1, 2009                              | \$ 2,220                          | \$ (33)                                |
| Total gains (losses) included in earnings: <sup>(2)</sup>   |                                   |  |
| Issuances   | 855                               | (1,186)                                |
| Settlements and closed loans                                | (300)                             | 3                                      |
| Expirations   | (1,920)                           | 30                                     |
| Total gains (losses) included in other comprehensive income |                                   |  |
| Ending Balance September 30, 2009 <sup>(3)</sup>            | \$ 855                            | \$ (1,186)                             |

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|   | <b>Other<br/>Assets<sup>(1)</sup></b> | <b>Other<br/>Liabilities<sup>(1)</sup></b> |
|---|---------------------------------------|--|
| Beginning Balance January 1, 2009                           | \$                                    | \$   |
| Total gains (losses) included in earnings: <sup>(2)</sup>   |                                       |  |
| Issuances, settlements and expirations, net                 | 855                                   | (1,186)                                    |
| Total gains (losses) included in other comprehensive income |                                       |  |
| Ending Balance September 30, 2009 <sup>(3)</sup>            | \$ 855                                | \$ (1,186)                                 |

(1) Includes mortgage related interest rate lock commitments and derivative financial instruments entered into to hedge interest rate risk.

(2) Amounts included in earnings are recorded in mortgage banking activities.

(3) Represents the amount included in earnings attributable to the changes in unrealized gains/losses relating to IRLCs and derivatives still held at period end.

The following tables present the assets that are measured at fair value on a non-recurring basis by level within the fair value hierarchy as reported on the consolidated statements of financial position at September 30, 2009 and 2008 (dollars in thousands).

**Fair Value Measurements at September 30, 2009**

|                           |              | <b>Quoted<br/>Prices in<br/>Active<br/>Markets<br/>for<br/>Identical<br/>Assets<br/>Level 1</b> | <b>Significant<br/>Other<br/>Observable<br/>Inputs<br/>Level 2</b> | <b>Significant<br/>Unobservable<br/>Inputs<br/>Level 3</b> | <b>Valuation<br/>Allowance</b> |
|---------------------------|--------------|---|--|--|--------------------------------|
|                           | <b>Total</b> |   |  |  |                                |
| SBA loans held-for-sale   | \$ 5,497     | \$  | \$   | \$ 5,497   | \$ (89)                        |
| Impaired loans            | 49,247       |   |  | 49,247   | (8,369)                        |
| ORE                       | 21,239       |   |  | 21,239   | (4,061)                        |
| Mortgage servicing rights | 693          |   |  | 693  | (47)                           |

**Fair Value Measurements at December 31, 2008**

|                         |              | <b>Quoted<br/>Prices in<br/>Active<br/>Markets<br/>for<br/>Identical<br/>Assets<br/>Level 1</b> | <b>Significant<br/>Other<br/>Observable<br/>Inputs<br/>Level 2</b> | <b>Significant<br/>Unobservable<br/>Inputs<br/>Level 3</b> | <b>Valuation<br/>Allowance</b> |
|-------------------------|--------------|---|--|--|--------------------------------|
|                         | <b>Total</b> |   |  |  |                                |
| Impaired loans          | \$97,851     | \$  | \$   | \$97,851   | \$(9,940)                      |
| ORE                     | 15,063       |   |  | 15,063   | (2,438)                        |
| SBA loans held-for-sale | 14,033       |   |  | 14,033   | (192)                          |

SBA loans held-for-sale are measured at the lower of cost or fair value. Fair value is based on recent trades for similar loan pools as well as offering prices for similar assets provided by buyers in the SBA secondary market. If the cost of a loan is determined to be less than the fair value of similar loans, the impairment is recorded by the establishment of a reserve to reduce the value of the loan.

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans and is classified as a Level 3 in the fair value hierarchy. Collateral may include real estate or business assets, including equipment, inventory and accounts receivable. The value of real estate collateral is determined based on an appraisal by qualified licensed appraisers hired by the Company. If significant, the value of business equipment is based on an appraisal by qualified licensed appraisers hired by the Company otherwise, the equipment's net book value on the business financial statements is the basis for the value of business equipment. Inventory and accounts receivable collateral are valued based on independent field examiner

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review or aging reports. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business. Impaired loans are evaluated on at least a quarterly basis for additional impairment and adjusted accordingly.

Foreclosed assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value less estimated selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business.

The following table presents the difference between the aggregate fair value and the aggregate unpaid principal balance of loans held-for-sale for which the fair value option has been elected. The table also includes the difference between aggregate fair value and the aggregate unpaid principal balance of loans that are 90 days or more past due, as well as loans in nonaccrual status.

|                               | <b>Aggregate Fair<br/>Value<br/>September 30,<br/>2009</b> | <b>Aggregate Unpaid<br/>Principal Balance<br/>Under<br/>FVO September<br/>30,<br/>2009</b> | <b>Fair value<br/>over/<br/>(under)<br/>unpaid<br/>principal</b> |
|-------------------------------|--|--|--|
| <i>(Dollars in thousands)</i> |  |  |  |
| Loans held-for-sale           | \$ 82,795  | \$ 81,186  | \$ 1,609   |
| Past due loans of 90+days     |  |  |  |
| Nonaccrual loans              |  |  |  |

SFAS No. 107, Disclosures about Fair Value of Financial Instruments, ( SFAS No. 107 ) as amended by FASB Staff Position No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments now codified in ASC 825-10-50 requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on settlements using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets, and, in many cases, could not be realized in immediate settlement of the instrument. ASC 825-10-50 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

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|   | September 30, 2009 |              | December 31, 2008 |              |
|---|--------------------|--------------|-------------------|--------------|
|   | Carrying Amount    | Fair Value   | Carrying Amount   | Fair Value   |
| <i>(Dollars in thousands)</i>                                   |                    |              |                   |              |
| <b>Financial Instruments (Assets):</b>                          |                    |              |                   |              |
| Cash and due from banks   | \$ 141,525         | \$ 141,525   | \$ 68,841         | \$ 68,841    |
| Federal funds sold  | 5,558              | 5,558        | 23,184            | 23,184       |
| Investment securities available-for-sale                        | 223,907            | 223,907      | 128,749           | 128,749      |
| Investment securities held-to-maturity                          | 20,452             | 21,243       | 24,793            | 25,467       |
| Investment in FHLB stock  | 6,767              | 6,767        | 5,282             | 5,282        |
| Total loans   | 1,403,384          | 1,302,539    | 1,410,171         | 1,456,135    |
| Total financial instruments (assets)                            | 1,801,593          | \$ 1,701,539 | 1,661,020         | \$ 1,707,658 |
| Non-financial instruments (assets)                              | 110,801            |              | 102,093           |              |
| Total assets  | \$ 1,912,394       |              | \$ 1,763,113      |              |
| <b>Financial Instruments (Liabilities):</b>                     |                    |              |                   |              |
| Noninterest-bearing demand deposits                             | \$ 154,714         | \$ 154,714   | \$ 138,634        | \$ 138,634   |
| Interest-bearing deposits                                       | 1,452,807          | 1,462,332    | 1,305,048         | 1,314,211    |
| Total deposits  | 1,607,521          | 1,617,046    | 1,443,682         | 1,452,845    |
| Short-term borrowings   | 18,261             | 18,343       | 55,017            | 55,032       |
| Subordinated debt   | 67,527             | 56,265       | 67,527            | 48,069       |
| Other long-term debt  | 75,000             | 74,651       | 47,500            | 46,252       |
| Total financial instruments (liabilities)                       | 1,768,309          | \$ 1,766,305 | 1,613,726         | \$ 1,602,198 |
| Non-financial instruments (liabilities and shareholders equity) | 144,085            |              | 149,387           |              |
| Total liabilities and shareholders equity                       | \$ 1,912,394       |              | \$ 1,763,113      |              |

The carrying amounts reported in the consolidated balance sheets for cash, due from banks, and Federal funds sold approximate the fair values of those assets. For investment securities, fair value equals quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or dealer quotes.

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type. The fair value of performing loans is calculated by discounting scheduled cash flows through the remaining maturities using estimated market discount rates that reflect the credit and interest rate risk inherent in the loans.

Fair value for significant nonperforming loans is estimated taking into consideration recent external appraisals of the underlying collateral for loans that are collateral dependent. If appraisals are not available or if the loan is not collateral dependent, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows, and discount rates are judgmentally determined using available market information and specific borrower information.

The fair value of deposits with no stated maturities, such as noninterest-bearing demand deposits, savings, interest-bearing demand, and money market accounts, is equal to the amount payable on demand. The fair value of

time deposits is based on the discounted value of contractual cash flows based on the discounted rates currently offered for deposits of similar remaining maturities.

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The carrying amounts reported in the consolidated balance sheets for short-term debt approximate those liabilities fair values.

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to us for debt of the same remaining maturities.

For off-balance sheet instruments, fair values are based on rates currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing for loan commitments and letters of credit. Fees related to these instruments were immaterial at September 30, 2009 and December 31, 2008, and the carrying amounts represent a reasonable approximation of their fair values. Loan commitments, letters and lines of credit, and similar obligations typically have variable interest rates and clauses that deny funding if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the foregoing schedule.

This presentation excludes certain financial instruments and all nonfinancial instruments. The disclosures also do not include certain intangible assets, such as customer relationships, deposit base intangibles, and goodwill. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

**8. Other Real Estate**

Other real estate ( ORE ) consisted of the following (dollars in thousands):

|                         | <b>September<br/>30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
|-------------------------|-----------------------------------|----------------------------------|
| Commercial              | \$ 2,582                          | \$ 837                           |
| Residential homes       | 10,258                            | 9,197                            |
| Residential lots        | 12,460                            | 7,113                            |
| Gross other real estate | 25,300                            | 17,147                           |
| Valuation allowance     | (4,061)                           | (2,084)                          |
| Total other real estate | \$ 21,239                         | \$ 15,063                        |

Capitalized costs represent disbursements made to complete construction or development of foreclosed property and are added to the cost of the ORE recorded on the Consolidated Balance Sheets to the extent realizable. Net (losses) gains on sales are included in Other Income in the Consolidated Statements of Operations. Expensed costs are disbursements made for the maintenance or repair of properties held in ORE. Capitalized costs, net gains (losses) on sales, provision for ORE losses, and expensed costs related to ORE are summarized below (dollars in thousands):



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|  | <b>For the Nine Months<br/>Ended September 30,</b> |             |
|--|--|-------------|
|  | <b>2009</b>  | <b>2008</b> |
| Capitalized costs of other real estate           | \$ 398   | \$ 541      |
| Net (losses) gains on sales of other real estate | \$ (50)  | \$ 117      |
| Provision for ORE losses                         | \$ 3,138   | \$ 1,423    |
| Other ORE related expense                        | 881  | 569         |
| Total ORE related expense                        | \$ 4,019   | \$ 1,992    |

**9. Derivative Financial Instruments**

The Company maintains a risk management program to manage interest rate risk and pricing risk associated with its mortgage lending activities. The risk management program includes the use of forward contracts and other derivatives that are recorded in the financial statements at fair value and are used to offset changes in value of the mortgage inventory due to changes in market interest rates. As a normal part of its operations, the Company enters into derivative contracts to economically hedge risks associated with overall price risk related to IRLCs and mortgage loans held-for-sale carried at fair value under ASC 825-10-25. Fair value changes occur as a result of interest rate movements as well as changes in the value of the associated servicing. Derivative instruments used include forward sale commitments and IRLCs. All derivatives are carried at fair value in the Consolidated Balance Sheets in other assets or other liabilities. A gross gain of \$855,000 and a gross loss of \$1.2 million for the first nine months of 2009 associated with the forward sales commitments and IRLCs are recorded in the Consolidated Statements of Operations in mortgage banking activities. For the quarter ended September 30, 2009, gross gains decreased \$1.4 million and gross losses decreased \$1.2 million related to the forward sales commitments and IRLCs.

The Company's risk management derivatives are based on underlying risks primarily related to interest rates and forward sales commitments. Forwards are contracts for the delayed delivery or net settlement of an underlying, such as a mortgage loan, in which the seller agrees to deliver on a specified future date, either a specified instrument at a specified price or yield or the net cash equivalent of an underlying. These hedges are used to preserve the Company's position relative to future sales of loans to third parties in an effort to minimize the volatility of the expected gain on sale from changes in interest rate and the associated pricing changes.

**Credit and Market Risk Associated with Derivatives**

Derivatives expose the Company to credit risk. If the counterparty fails to perform, the credit risk at that time would be equal to the net derivative asset position, if any, for that counterparty. The Company minimizes the credit or repayment risk in derivative instruments by entering into transactions with high quality counterparties that are reviewed periodically by the Company's Risk Management area.

The Company's derivative positions as of September 30, 2009 were as follows:

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|                                |  |
|--------------------------------|--|
|                                | <b>Contract or<br/>Notional<br/>Amount</b> |
| <i>(Dollars in thousands)</i>  |  |
| Forward rate commitments       | \$ 126,404                                 |
| Interest rate lock commitments | 45,921                                     |
| Total derivatives contracts    | \$ 172,325                                 |

**10. Investments**

Investment securities at September 30, 2009 and December 31, 2008, are summarized as follows (dollars in thousands):

|   | <b>September 30, 2009</b> |                       | <b>December 31, 2008</b>  |                       |
|---|---------------------------|-----------------------|---------------------------|-----------------------|
|   | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> |
| <b>Available-for-Sale:</b>                                |                           |                       |                           |                       |
| Obligations of U.S. Government corporations and agencies: |                           |                       |                           |                       |
| Due in less than one year                                 | \$ 10,000                 | \$ 10,062             | \$ 9,830                  | \$ 9,954              |
| Due after one year through five years                     | 10,000                    | 10,038                |                           |                       |
| Municipal securities:                                     |                           |                       |                           |                       |
| Due after one year through five years                     | 3,009                     | 3,091                 | 3,012                     | 2,889                 |
| Due five years through ten years                          | 4,961                     | 5,189                 | 4,962                     | 4,889                 |
| Due after ten years                                       | 8,050                     | 8,226                 | 7,248                     | 6,606                 |
| Mortgage-backed securities:                               |                           |                       |                           |                       |
| Due after one year through five years                     | 181,944                   | 187,301               | 101,547                   | 104,411               |
| Due five years through ten years                          |                           |                       |                           |                       |
| Due after ten years                                       |                           |                       |                           |                       |
|   | \$ 217,964                | \$ 223,907            | \$ 126,599                | \$ 128,749            |
| <b>Held-to-Maturity:</b>                                  |                           |                       |                           |                       |
| Mortgage-backed securities:                               |                           |                       |                           |                       |
| Due after one year through five years                     | \$ 20,452                 | \$ 21,243             | \$ 24,661                 | \$ 25,334             |
| Due five years through ten years                          |                           |                       | 132                       | 133                   |
|   | \$ 20,452                 | \$ 21,243             | \$ 24,793                 | \$ 25,467             |

Four securities held-for-sale totaling \$15.5 million were sold during the nine months ended September 30, 2009. Proceeds received were \$16.1 million for a gross gain of \$519,000. The Bank had a \$5.0 million security called during the nine months ended September 30, 2008. Six securities held-for-sale totaling \$4.1 million were sold during the nine months ended September 30, 2008. Proceeds received were \$4.2 million for a gross gain of \$47,000. In addition, during the nine month period ended September 30, 2008, the Company redeemed 29,267 shares of Visa, Inc. common stock which resulted in a gain of \$1.3 million. There were no investments held in trading accounts during 2009 and 2008.



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| <b>September 30, 2009</b>                                |                           |                                       |  |  |                       |
|--|---------------------------|---------------------------------------|--|--|-----------------------|
|  | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Other<br/>than<br/>Temporary<br/>Impairment</b> | <b>Fair<br/>Value</b> |
| <b>Available-for-Sale:</b>                               |                           |                                       |  |  |                       |
| Obligations of U.S. Government corporations and agencies | \$ 20,000                 | \$ 100                                | \$                                     | \$   | \$ 20,100             |
| Municipal securities                                     | 16,020                    | 498                                   | (12)                                   |  | 16,506                |
| Residential mortgage-backed securities agency            | 181,944                   | 5,357                                 |  |  | 187,301               |
|  | \$ 217,964                | \$ 5,955                              | \$ (12)                                | \$   | \$ 223,907            |
| <b>Held-to-Maturity:</b>                                 |                           |                                       |  |  |                       |
| Residential mortgage-backed securities agency            | \$ 20,452                 | \$ 791                                | \$                                     | \$   | \$ 21,243             |
|  | \$ 20,452                 | \$ 791                                | \$                                     | \$   | \$ 21,243             |
| <b>December 31, 2008</b>                                 |                           |                                       |  |  |                       |
|  | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Other<br/>than<br/>Temporary<br/>Impairment</b> | <b>Fair<br/>Value</b> |
| <b>Available-for-Sale:</b>                               |                           |                                       |  |  |                       |
| Obligations of U.S. Government corporations and agencies | \$ 9,830                  | \$ 124                                | \$                                     | \$   | \$ 9,954              |
| Municipal securities                                     | 15,222                    | 52                                    | (890)                                  |  | 14,384                |
| Residential mortgage-backed securities agency            | 101,547                   | 2,864                                 |  |  | 104,411               |
|  | \$ 126,599                | \$ 3,040                              | \$ (890)                               | \$   | \$ 128,749            |
| <b>Held-to-Maturity:</b>                                 |                           |                                       |  |  |                       |
| Residential mortgage-backed securities agency            | \$ 24,793                 | \$ 674                                | \$                                     | \$   | \$ 25,467             |
|  | \$ 24,793                 | \$ 674                                | \$                                     | \$   | \$ 25,467             |

The following table reflects the gross unrealized losses and fair values of investment securities with unrealized losses at September 30, 2009 and December 31, 2008, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss and temporarily impaired position (dollars in thousands):

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|   | <b>12 Months or Less</b> |                          | <b>More Than 12 Months</b> |                          |
|---|--------------------------|--------------------------|----------------------------|--------------------------|
|   | <b>Fair Value</b>        | <b>Unrealized Losses</b> | <b>Fair Value</b>          | <b>Unrealized Losses</b> |
| <b>Available-for-Sale September 30, 2009:</b> |                          |                          |                            |                          |
| U.S. Government corporations and agencies     | \$                       | \$                       | \$                         | \$                       |
| Municipal securities                          |                          |                          | 1,156                      | 12                       |
| Residential mortgage-backed securities agency |                          |                          |                            |                          |
|   | \$                       | \$                       | \$ 1,156                   | \$ 12                    |
| <b>Held-to-Maturity September 30, 2009:</b>   |                          |                          |                            |                          |
| Residential mortgage-backed securities agency | \$                       | \$                       | \$                         | \$                       |
| <b>Available-for-Sale December 31, 2008:</b>  |                          |                          |                            |                          |
| U.S. Government corporations and agencies     | \$                       | \$                       | \$                         | \$                       |
| Municipal securities                          | 11,218                   | 890                      |                            |                          |
| Residential mortgage-backed securities agency |                          |                          |                            |                          |
|   | \$ 11,218                | \$ 890                   | \$                         | \$                       |
| <b>Held-to-Maturity December 31, 2008:</b>    |                          |                          |                            |                          |
| Residential mortgage-backed securities agency | \$                       | \$                       | \$                         | \$                       |

If fair value of a debt security is less than its amortized cost basis at the balance sheet date, management must determine if the security has an other than temporary impairment ( OTTI ). If management does not expect to recover the entire amortized cost basis of a security, an OTTI has occurred. If management's intention is to sell the security, an OTTI has occurred. If it is more likely than not that management will be required to sell a security before the recovery of the amortized cost basis, an OTTI has occurred. The Company will recognize the full OTTI in earnings if it intends to sell a security or will more likely than not be required to sell the security. Otherwise an OTTI will be separated into the amount representing a credit loss and the amount related to all other factors. The amount of an OTTI related to credit losses will be recognized in earnings. The amount related to other factors will be recognized in other comprehensive income, net of taxes.

Two individual investment securities were in a continuous unrealized loss position at September 30, 2009 for up to 19 months. Sixteen individual investment securities were in a continuous unrealized loss position at December 31, 2008 for up to ten months. All of these investment securities at September 30, 2009, were municipal securities and the unrealized loss positions resulted not from credit quality issues, but from market interest rate increases over the interest rates prevalent at the time the securities were purchased, and are considered temporary. In determining other-than-temporary impairment losses on municipal securities, management primarily considers the credit rating of the municipality itself as the primary source of repayment and secondarily the financial viability of the insurer of the obligation.

Also, as of September 30, 2009, management does not intend to sell the temporarily impaired securities and it is not more likely than not that the Company will be required to sell the investments before recovery of the amortized

cost basis. Accordingly, as of September 30, 2009, management believes the impairments detailed in the table above are temporary and no impairment loss has been recognized in the Company's Consolidated Statements of Operations.

**Table of Contents****11. Recent Accounting Pronouncements**

In September 2006, the FASB ratified the consensus on EITF issue No. 06-04, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements* now codified in ASC 715-60-05 ( EITF No. 06-04 ). EITF No. 06-04 requires recognition of a liability and related compensation costs for endorsement split dollar life insurance policies that provide a benefit to an employee that extends to postretirement periods. The Company adopted EITF No. 06-04 effective January 1, 2008. As a result, the Company recorded a charge to retained earnings of \$594,000, net of tax in the first quarter of 2008.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ) now codified in ASC 820-10-05. This statement defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. It does not require any new fair value measurements but applies whenever other accounting pronouncements require or permit fair value measurements. The statement was effective as of the beginning of a company's first fiscal year after November 15, 2007, and interim periods within that fiscal year. The Company adopted this statement effective January 1, 2008. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement. In September of 2008, the FASB and the SEC issued joint guidance on SFAS No. 157 to provide clarification for preparers and auditors regarding the appropriate use of internal assumptions when market quotes are based on disorderly market sales.

In October 2008, the FASB issued FSP No. 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active* ( FSP 157-3 ) now codified in ASC 820-10-35. FSP 157-3 clarified the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. (See Note 7.) There was no material impact on the Company's financial condition, results of operations or cash flow as a result of the adoption of this FSP.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ) now codified in ASC 825-10-05. This statement provides companies with an option to report selected financial assets and liabilities at fair value in an effort to reduce both complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. It also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. The statement was effective as of the beginning of a Company's first fiscal year after November 15, 2007. The Company adopted this statement effective January 1, 2008 and, with the exception of its first quarter 2009 election to fair value newly originated mortgage loans held-for-sale, has not elected the fair value option on any financial assets or liabilities. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement.

In December 2008, the FASB issued FSP No. 140-4 and FIN 46(R)-8, *Disclosures by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities* ( FSP FAS 140-4 and FIN 46(R)-8 ) now codified in ASC 860-10-50. The objective of this FSP is to provide financial statement users with more information on a transferor's continuing involvement with transfers of financial assets and public companies' involvement with variable interest entities. FSP FAS 140-4 and FIN 46(R)-8 also requires disclosures by public companies that (a) sponsor a qualifying special-purpose entity ( SPE ) that holds a variable interest in the qualifying SPE but was not the transferor of financial assets to the qualifying SPE. FSP

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FAS 140-4 and FIN 46(R)-8 is effective for the first interim or annual reporting period ending after December 15, 2008. The Company adopted FSP FAS 140-4 and FIN 46(R)-8, as required, in the fourth quarter of 2008 with no material impact on its results of operations, financial position, and liquidity.

In September 2008, the FASB issued FSP No. 133-1 and Financial Interpretation ( FIN ) 45-4, Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161 ( FSP FAS 133-1 and FIN 45-4 ) now codified in ASC 825-100-65. The intention of this FSP is to enhance disclosures about credit derivatives by requiring additional information about the potential adverse effects of changes in credit risk on the financial position, financial performance, and cash flows of the sellers of credit derivatives. It amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities and FASB Interpretation No. 45, Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indebtedness to Others, now codified in ASC 460-10-05 by requiring disclosures by sellers of credit derivatives, including credit derivatives embedded in hybrid instruments, as well as disclosures about the current status of the payment/performance risk of a guarantee. ASC 815-10-65 clarifies the disclosures required by Statement 161 now codified in ASC 815-10-15 should be provided for any reporting period beginning after November 15, 2008. This requirement was effective for annual or interim reporting periods ending after November 15, 2008. The Company adopted FSP FAS 133-1 and FIN 45-4, as required, in the fourth quarter of 2008 with no material impact on its results of operations, financial position, and liquidity.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an Amendment of FASB Statement No. 133 ( SFAS No. 161 ) now codified in ASC 815-10-15. This statement requires an entity to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related items are accounted for under ASC 815-10-15, accounting for derivative instruments and hedging activities and its related interpretations, and how derivative instruments and related hedged items affect an entity s financial position, financial performance, and cash flows. This statement is intended to enhance the current disclosure framework by requiring the objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation. The Company adopted SFAS No. 161 on January 1, 2009. There was no material impact on the Company s financial condition and statement of operations as a result of the adoption of this statement.

On November 5, 2007 the SEC issued Staff Accounting Bulletin No. 109, Written Loan Commitments Recorded at Fair Value Through Earnings ( SAB No. 109 ) effective for fiscal quarters beginning after December 15, 2007. This statement requires that the expected net future cash flows related to servicing of a loan be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The Company adopted SAB No. 109 effective January 1, 2008. The adoption of SAB No. 109 generally has resulted in higher fair values being recorded upon initial recognition of derivative interest rate lock commitments.

On April 9, 2009, the FASB issued FSP No. 107-1 and APB No. 28-1, Interim Disclosures about Fair Value of Financial Instruments ( FSP No. 107-1 and APB No. 28-1 ) now codified in ASC 825-10-65. This statement amends FASB Statement No. 107 to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as annual financial statements. The issuance is effective for interim reporting periods ending after June 15, 2009. The Company adopted FSP No. 107-1 and APB No. 28-1 on April 1, 2009. There was no material impact on the Company s financial condition and statement of operations as a result of the adoption of this statement.

On April 9, 2009, the FASB issued FSP No. 115-2 and FSP No. 124-2, Recognition and Presentation of Other-Than-Temporary Impairments ( FSP No. 115-2 and FSP No. 124-2 ) now codified in ASC 320-10-65. This statement incorporates the other-than-temporary impairment guidance from SEC Staff Accounting Bulletin ( SAB ) Topic 5M, Other Than Temporary Impairment of Certain Investments in Debt and Equity



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Securities and expands it to address the unique features of debt securities and clarifies the interaction of the factors that should be considered when determining whether a debt security is other than temporarily impaired. The issuance is effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted FSP No. 115-2 and FSP No. 124-2 on April 1, 2009. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement.

On April 9, 2009, the FASB issued FSP No. 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* ( FSP No. 157-4 ) now codified in ASC 820-10-65. This statement provides additional guidance for estimating fair value in accordance with FASB Statement No. 157 when the volume and level of activity for the asset or liability have significantly decreased and emphasizes that even if there has been a significant decrease in volume, the objective of a fair value measurement remains the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. The issuance is effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted FSP No. 157-4 on April 1, 2009. There was no material impact on the Company's financial condition and statement of operations as a result of the adoption of this statement.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* ( SFAS No. 165 ) now codified in ASC 855-10-05. This statement provides authoritative guidance on the period after the balance sheet date during which management shall evaluate subsequent events, the circumstances under which subsequent events should be recognized in the financial statements, and the associated required disclosures. The Company adopted SFAS No. 165 on April 1, 2009. This statement will only affect the Company's financial statements if an event occurs subsequent to the balance sheet date that would require adjustment to the financial statements or associated required disclosures. The Company evaluates subsequent events and transactions through the date the financial statements are filed.

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets* an amendment of FASB Statement No. 140 ( SFAS No. 166 ) to improve the relevance, representational faithfulness, and comparability of the information provided about a transfer of financial assets; the effects of a transfer on financial position, financial performance and cash flows; and a transferor's continuing involvement in the transferred financial assets. SFAS No. 166 is effective for annual reporting periods beginning after November 15, 2009. The Company is in the process of analyzing the impact of SFAS No. 166, if any, on its financial condition and statement of operations.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* ( SFAS No. 167 ) to improve financial reporting by companies with variable interest entities. SFAS No. 167 will address the effects on certain provisions of FASB Interpretation No. 46 (revised December 2003), *Consolidation of Variable Interest Entities*, as a result of the elimination of the qualifying special-purpose entity ( QSPE ) in FASB Statement No. 166,

*Accounting for Transfers of Financial Assets*, and the application of certain key provisions of Interpretation 46(R). SFAS No. 167 is effective for annual reporting periods beginning after November 15, 2009. The Company is in the process of analyzing the SFAS No. 167, but given the limited exposure to QSPEs and variable interest entities, does not expect a significant impact on its financial condition and statement of operations.

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* ( SFAS No. 168 ) now codified in ASC 105-10-05 to identify the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. SFAS No. 168 was effective for interim and annual reporting periods beginning after September 15, 2009. SFAS No. 168, did not have a material impact on the Company's financial condition and statement of operations.

**Table of Contents****12. Subsequent Event**

In October 2009, the Company approved the distribution of a stock dividend on November 12, 2009 of one share for every 200 shares owned on the record date of November 2, 2009. The stock dividend has been given retroactive effect in the accompanying consolidated financial statements. Subsequent events have been evaluated through November 6, 2009, which is the date the financial statements were issued.

**Item 2. Management's Discussion and Analysis of  
Financial Condition and Results of Operations**

The following analysis reviews important factors affecting our financial condition at September 30, 2009, compared to December 31, 2008, and compares the results of operations for the third quarters and nine months ended September 30, 2009 and 2008. These comments should be read in conjunction with our consolidated financial statements and accompanying notes appearing in this report and the Risk Factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2008. All percentage and dollar variances noted in the following analysis are calculated from the balances presented in the accompanying consolidated financial statements.

**Forward-Looking Statements**

This report on Form 10-Q may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect our current expectations relating to present or future trends or factors generally affecting the banking industry and specifically affecting our operations, markets and products. Without limiting the foregoing, the words believes, expects, anticipates, estimates, projects, intends, and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon assumptions we believe are reasonable and may relate to, among other things, the deteriorating economy and its impact on operating results and credit quality, the adequacy of the allowance for loan losses, changes in interest rates, and litigation results. These forward-looking statements are subject to risks and uncertainties. Actual results could differ materially from those projected for many reasons, including without limitation, changing events and trends that have influenced our assumptions. Actual results could differ materially from those projected for many reasons, including without limitation, changing events and trends that have influenced our assumptions. These trends and events include (1) changes in real estate values and economic conditions in the Atlanta, Georgia, metropolitan area and in eastern and northern Florida markets; (2) changes in political, legislative, general business and economic conditions; (3) conditions in the financial markets and economic conditions generally and the impact of recent efforts to address difficult market and economic conditions; (4) our liquidity and sources of liquidity; (5) the terms of the U.S. Treasury Department's (the Treasury) equity investment in us through the TARP Capital Purchase Program and its ability to unilaterally amend any provision of the agreement we entered into with it; (6) a deteriorating economy and its impact on operations and credit quality; (7) unique risks associated with our construction and land development loans; (8) our ability to raise capital; (9) the impact of a recession on our consumer loan portfolio and its potential impact on our commercial portfolio; (10) our ability to maintain and service relationships with automobile dealers and indirect automobile loan purchasers and our ability to profitably manage changes in our indirect automobile lending operations; (11) the accuracy and completeness of information from customers and our counterparties; (12) changes in the interest rate environment and their impact on our net interest margin; (13) difficulties in maintaining quality loan growth; (14) less favorable than anticipated changes in the national and local business environment, particularly in regard to the housing market in general and residential construction and new home sales in particular; (15) the impact of and adverse changes in the governmental regulatory requirements affecting us; (16) the effectiveness of our controls and procedures; (17) our ability to hire and retain skilled people; (18) greater competitive pressures among financial institutions in our market; (19) greater loan losses

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than historic levels and sufficiency of allowance for loan losses; (20) failure to achieve the revenue increases expected to result from our investments in our growth strategies, including our branch additions, and in our transaction deposit and lending businesses; (21) the volatility and limited trading of our common stock; (22) and the impact of dilution on our common stock.

This list is intended to identify some of the principal factors that could cause actual results to differ materially from those described in the forward-looking statements included herein and are not intended to represent a complete list of all risks and uncertainties in our business. Investors are encouraged to read the related section in our 2008 Annual Report on Form 10-K, including the Risk Factors set forth therein. Additional information and other factors that could affect future financial results are included in our filings with the Securities and Exchange Commission.

**Critical Accounting Policies**

Our accounting and reporting policies are in accordance with U.S. generally accepted accounting principles and conform to general practices within the financial services industry. Our financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies, or conditions significantly different from certain assumptions, could result in material changes in our consolidated financial position or consolidated results of operations. Critical accounting and reporting policies include those related to the allowance for loan losses, fair value of mortgage loans held-for-sale, the capitalization of servicing assets and liabilities and the related amortization, loan related revenue recognition, and income taxes. Our accounting policies are fundamental to understanding our consolidated financial position and consolidated results of operations. Significant accounting policies have been periodically discussed and reviewed with and approved by the Board of Directors.

Our critical accounting policies that are highly dependent on estimates, assumptions and judgment are substantially unchanged from the descriptions included in the notes to consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2008.

***Results of Operations***

**Earnings**

For the third quarter of 2009, the Company recorded net income of \$398,000 compared to net loss of \$4.9 million for the third quarter of 2008. Net loss available to common equity was \$425,000 for the quarter ended September 30, 2009. Per share losses (basic and diluted) for the third quarter of 2009 and 2008 were \$.04 and \$.50, respectively. Net loss for the nine months ended September 30, 2009 was \$5.8 million compared to \$4.7 million for the same period in 2008. Loss per share (basic and diluted) for the first nine months of 2009 and 2008 were \$.83 and \$.48, respectively. The increase in net income for the third quarter when compared to the same period in 2008 was primarily due to a \$6.9 million decrease in the provision for loan losses to \$4.5 million. The decrease in the provision for loan losses was due to decreased loan charge-offs as the consumer lending portfolio began to show signs of improvement and the construction loan portfolio began to stabilize as compared to the first and second quarters of 2009. The decrease in net income for the first nine months of 2009 when compared to the same period in 2008 was primarily due to higher noninterest expense somewhat offset by higher net interest income and noninterest income.

The Company benefited in the first nine months of 2008 from a pretax gain of \$1,252,000 on the mandatory redemption of 29,267 shares of Visa, Inc. common stock upon Visa's successful initial public offering. In addition, the Company reversed a pretax \$567,000 litigation expense accrual recorded in the fourth

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quarter of 2007 to recognize the Company's proportional share of Visa litigation settlements and litigation reserves. The \$567,000 reversal was somewhat offset by the third quarter of 2008 accrual of \$360,000 for the Company's proportional share of Visa's settlement with Discovery Financial Services.

**Net Interest Income**

Net interest income for the third quarter of 2009 increased \$1.9 million to \$13.8 million when compared to the same period in 2008. The average balance of interest-earning assets increased by \$104.6 million or 6.2% to \$1.783 billion for the third quarter of 2009, when compared to the same period in 2008. The yield on interest-earning assets for the third quarter of 2009 was 5.61%, a decrease of 60 basis points when compared to the yield on interest-earning assets for the same period in 2008. The average balance of loans outstanding for the third quarter of 2009 decreased \$41.9 million or 2.8% to \$1.460 billion when compared to the same period in 2008. Consumer installment and construction lending had the largest decrease from September 2008 to September 2009 as a result of the recession and rising unemployment. The yield on average loans outstanding for the period decreased 34 basis points to 6.05% when compared to the same period in 2008 as a result of a 175 basis point decrease in the average prime lending rate and the effects of an increase in the level of nonperforming loans from \$73.0 million at September 30, 2008 to \$83.5 million at September 30, 2009.

The average balance of interest-bearing liabilities increased \$81.9 million or 5.4% to \$1.610 billion for the third quarter of 2009 and the rate on this average balance decreased 90 basis points to 2.78% when compared to the same period in 2008. The 90 basis point decrease in the cost of interest-bearing liabilities was higher than the 60 basis point decrease in the yield on interest earning assets, resulting in a 30 basis point increase in net interest spread. Net interest margin increased 24 basis points to 3.10% for the third quarter of 2009 compared to 2.86% for the same period in 2008. The Bank manages its net interest spread and net interest margin based primarily on its loan and deposit pricing. Even with management's concerted effort to reduce the cost of funds on deposits, the Bank was able to grow its deposit base compared to the prior year and the quarter ended June 30, 2009. In addition, there was a shift in the mix of deposits from higher cost certificate of deposits to lower cost savings and money market accounts. Management will continue to review its deposit pricing in 2009 and forecasts a continued decrease to cost of funds as higher priced certificates of deposit and brokered deposits mature and reset to lower interest rates.

Net interest income increased \$1.1 million or 3.2% in the first nine months of 2009 to \$36.8 million compared to \$35.7 million for the same period in 2008 resulting primarily from a decrease in interest expense due to lower interest rates on deposits as discussed previously.

The average balance of interest-earning assets increased by \$102.3 million or 6.2% to \$1.754 billion for the first nine months of 2009, when compared to the same period in 2008. The yield on interest-earning assets for the first nine months of 2009 was 5.58%, a decrease of 89 basis points when compared to the yield on interest-earning assets for the same period in 2008. The average balance of loans outstanding for the first nine months of 2009 decreased \$30.5 million or 2.0% to \$1.458 billion when compared to the same period in 2008. In addition to the negative impact of the recession on lending activity, prior to receiving \$48.2 million in TARP capital, management actively worked to constrain lending in an effort to preserve capital ratios. The yield on average loans outstanding for the period decreased 69 basis points to 5.96% when compared to the same period in 2008 as a result of a 219 basis point decrease in the average prime lending rate and the effects of an increase in the level of nonperforming loans.

The average balance of interest-bearing liabilities increased \$69.1 million or 4.6% to \$1.568 billion for the first nine months of 2009 and the rate on this average balance decreased 84 basis points to 3.08% when compared to the same period in 2008. The 84 basis point decrease in the cost of interest-bearing liabilities was lower than the 89 basis point decrease in the yield on interest-earning assets, resulting in a five basis point decrease in net interest spread. Net interest margin decreased ten basis points to 2.82% for the first nine months

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of 2009 compared to 2.92% for the same period in 2008. Management offered competitive interest rates on select savings and money market accounts in 2009 to grow its market share and assist in liquidity management.

**Provision for Loan Losses**

The allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management's evaluation of the loan portfolio including loan portfolio concentrations, current economic conditions, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management's judgment, require consideration in estimating loan losses. Loans are charged off or charged down when, in the opinion of management, such loans are deemed to be uncollectible or not fully collectible. Subsequent recoveries are added to the allowance.

For all loan categories, historical loan loss experience, adjusted for changes in the risk characteristics of each loan category, current trends, and other factors, is used to determine the level of allowance required. Additional amounts are allocated based on the probable losses of individual impaired loans and the effect of economic conditions on both individual loans and loan categories. Since the allocation is based on estimates and subjective judgment, it is not necessarily indicative of the specific amounts of losses that may ultimately occur.

The allowance for loan losses for homogenous pools is allocated to loan types based on historical net charge-off rates adjusted for any current or anticipated changes in these trends. The specific allowance for individually reviewed nonperforming loans and loans having greater than normal risk characteristics is based on a specific loan impairment analysis.

In determining the appropriate level for the allowance, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of probable credit losses. This additional amount, if any, is reflected in the overall allowance. Management believes the allowance for loan losses is adequate to provide for losses inherent in the loan portfolio at September 30, 2009 (see Asset Quality).

The provision for loan losses for the third quarter and first nine months of 2009 was \$4.5 million and \$21.3 million, respectively, compared to \$11.4 million and \$21.9 million for the same periods in 2008. The allowance for loan losses as a percentage of loans at September 30, 2009, was 2.71% compared to 2.43% at December 31, 2008, and to 1.83% at September 30, 2008. The increase in the allowance as a percentage of loans at September 30, 2009, was due to management's assessment of the continued recession and slow housing market, as well as increased charge-offs in both the residential construction and consumer loan portfolios for the nine months ended September 30, 2009 compared to the same period in 2008. The ratio of net charge-offs to average loans on an annualized basis for the first nine months of 2009 increased to 1.95% compared to 1.16% for the same period in 2008. The ratio of net charge-offs to average loans for the year ended December 31, 2008 was 1.36%. The following schedule summarizes changes in the allowance for loan losses for the periods indicated (dollars in thousands):

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|   | <b>Nine Months Ended</b>      |                  | <b>Year Ended</b>                |
|---|-------------------------------|------------------|----------------------------------|
|   | <b>September 30,<br/>2009</b> | <b>2008</b>      | <b>December<br/>31,<br/>2008</b> |
| Balance at beginning of period                                      | \$ 33,691                     | \$ 16,557        | \$ 16,557                        |
| Charge-offs:  |                               |                  |                                  |
| Commercial, financial and agricultural                              | 301                           | 99               | 99                               |
| SBA   | 660                           | 244              | 220                              |
| Real estate-construction  | 9,867                         | 5,363            | 9,083                            |
| Real estate-mortgage  | 293                           | 261              | 332                              |
| Consumer installment  | 9,013                         | 7,349            | 10,841                           |
| <b>Total charge-offs</b>  | <b>20,134</b>                 | <b>13,316</b>    | <b>20,575</b>                    |
| Recoveries:   |                               |                  |                                  |
| Commercial, financial and agricultural                              | 8                             | 5                | 5                                |
| SBA   | 29                            | 215              | 215                              |
| Real estate-construction  | 35                            | 30               | 43                               |
| Real estate-mortgage  | 15                            | 13               | 14                               |
| Consumer installment  | 604                           | 669              | 882                              |
| <b>Total recoveries</b>   | <b>691</b>                    | <b>932</b>       | <b>1,159</b>                     |
| <b>Net charge-offs</b>  | <b>19,443</b>                 | <b>12,384</b>    | <b>19,416</b>                    |
| Provision for loan losses   | 21,300                        | 21,850           | 36,550                           |
| <b>Balance at end of period</b>                                     | <b>\$ 35,548</b>              | <b>\$ 26,023</b> | <b>\$ 33,691</b>                 |
| <br>  |                               |                  |                                  |
| Annualized ratio of net charge-offs to average loans                | 1.95%                         | 1.16%            | 1.36%                            |
| <br>  |                               |                  |                                  |
| Allowance for loan losses as a percentage of loans at end of period | 2.71%                         | 1.83%            | 2.43%                            |

Substantially all of the consumer installment loan net charge-offs in the first nine months of 2009 and 2008 were from the indirect automobile loan portfolio. Consumer installment loan net charge-offs increased \$1.7 million to \$9.0 million for the nine months ended September 30, 2009, compared to the same period in 2008. However, on a quarterly basis, the charge-off trend is improving with net charge-offs of \$3.6 million, \$2.7 million and \$2.2 million for first, second, and third quarter 2009, respectively. The annualized ratio of net charge-offs to average consumer loans outstanding was 1.25% and 1.18% during the first nine months of 2009 and 2008, respectively.

Construction loan net charge-offs were \$9.8 million in the first nine months of 2009 compared to \$5.3 million in the same period of 2008. The residential construction markets continued to show the effects of the recession and slow housing market, directly contributing to the increase in non-performing and charged-off real estate construction loans for the nine months ended September 30, 2009 compared to the same period in 2008. Management will continue to monitor closely and aggressively address credit quality and trends in the residential construction loan portfolio.

**Noninterest Income**

Noninterest income for the third quarter and first nine months of 2009 was \$7.2 million and \$21.8 million, respectively, compared to \$3.9 million and \$13.9 million for the same periods in 2008, an increase of \$3.4 million for the quarter and \$7.9 million for the nine month period. The increases were a result of the Bank's expansion of its mortgage banking division partially offset by decreases in indirect lending activities, SBA lending activities, and other operating income.

Income from mortgage banking activities increased \$3.0 million and \$11.1 million to \$3.1 million and \$11.3 million for the third quarter and first nine months of 2009, respectively, compared to the same periods in

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2008. In the first quarter of 2009, management made the strategic decision to expand the mortgage banking operation by hiring over 60 former employees of an Atlanta based mortgage company which closed down operations. As a result of this expansion and favorable mortgage interest rates, the Bank originated approximately \$217 million and \$674 million in mortgage loans during the third quarter and first nine months of 2009, respectively, compared to \$3.9 million and \$15.5 million for the same periods in 2008. Origination fee income for the third quarter and first nine months of 2009 was \$731,000 and \$3.1 million, respectively, compared to \$27,000 and \$110,000 for the same periods in 2008. Gain on loans sold increased from \$15,000 for the quarter ended September 30, 2008 to \$1.8 million for the same quarter in 2009 and \$107,000 to \$5.2 million for the first nine months of 2008 compared to 2009. In addition, on January 1, 2009 the Bank elected under ASC 825-10-25 to value its loans held-for-sale at fair value. This valuation along with the mark to market on the derivatives associated with interest rate lock commitments and related hedges resulted in the recognition of a mark to market gain of \$1.3 million during the first nine months of 2009 (See Note 7).

Income from indirect lending activities, which includes both net gains from the sale of indirect automobile loans and servicing and ancillary loan fees on loans sold, decreased \$49,000 and \$950,000 in the third quarter and first nine months of 2009, respectively, compared to the same periods in 2008. The decreases were a result of a reduction in gain on sales due to decreased loan sales and lower indirect automobile loans serviced for others. With the continued recession, automobile sales have been down and the secondary markets continued to show little activity during 2009 though management did begin to see some signs of improvement in the third quarter of 2009. Through September 30, 2009, there were servicing retained sales of \$41.1 million of indirect automobile loans, \$13.3 million of which occurred in the third quarter. In 2008 there were servicing retained sales of \$64.5 million during the first nine months, \$8.9 million in the third quarter, and a servicing released sale of \$24.0 million in the first quarter of 2008. The average amount of loans serviced for others decreased from \$270 million for the first nine months of 2008 to \$218 million for the same period in 2009, a decrease of \$52 million or 19.3% due to monthly principal payments which exceeded the additional loans serviced for others added because of fewer servicing retained loan sales.

For the third quarter and first nine months of 2009 compared to the same period in 2008, income from SBA lending activities decreased \$240,000 and \$580,000, respectively, due to a reduction in the gain on loans sold and a reduction in the volume of loans sold. SBA loans sold totaled \$1.3 million and \$10.2 million for the third quarter and first nine months of 2009, respectively, compared to \$5.7 million and \$18.1 million sold in the third quarter and first nine months of 2008. While the credit markets remain volatile, demand for loan sales has begun to increase, and therefore the market price and profit on loan sales have begun to improve though still less than they have been for us historically.

Securities gains decreased \$787,000 for the first nine months of 2009 compared to the same period in 2008 because the \$519,000 gain on the sale of four mortgage-based securities in the third quarter of 2009 was less than the 2008 mandatory redemption of 29,267 shares of Visa, Inc. common stock which resulted in the gain of \$1.3 million. Other operating income decreased \$612,000 for the first nine months of 2009 compared to 2008 because of lower brokerage fee income, lower gains on sale of ORE, and lower insurance sales commissions.

**Noninterest Expense**

Noninterest expense was \$16.5 million for the third quarter of 2009, compared to \$12.6 million for the same period in 2008, an increase of \$3.9 million. The increase was a result of higher salaries and benefits expense which increased \$1.7 million as a result of the expansion of the mortgage division and the associated commission expense and the hiring of new lenders in the SBA, Commercial, Private Banking and Indirect divisions of the Bank. Other operating expenses increased \$1.1 million primarily due to ORE related expenses, which were \$1.5 million in the third quarter of 2009, and \$701,000 higher than the same period in 2008. Foreclosure expense was \$633,000 for the quarter ended September 30, 2009 or \$598,000 higher than the same



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period last year. The increase was a result of higher foreclosed assets held by the Bank during 2009. The average ORE balance increased to \$23.5 million for the third quarter of 2009 compared to \$12.8 million for the same period in 2008. The ORE expense is made up of \$1.2 million in provision for other real estate losses and \$348,000 in maintenance, real estate taxes, and other related expenses. In addition, total FDIC insurance expense increased \$577,000 primarily due to growth in deposit balances.

Noninterest expense was \$48.0 million for the first nine months of 2009, compared to \$36.4 million for the same period in 2008, an increase of \$11.6 million. The increase was a result of higher salaries and benefits expense which increased \$5.2 million. Other noninterest expense was \$8.6 million for the first nine months of 2009 and \$3.3 million higher than the same period in 2008. ORE related expenses, which were \$4.0 million for the first nine months of 2009, increased \$2.0 million compared to the same period in 2008. The increase was a result of higher foreclosed assets held by the Bank during 2009. The average ORE balance increased 93.4% to \$21.6 million for the first nine months of 2009 compared to \$11.2 million for the same period in 2008. The ORE expense is made up of \$3.1 million in provision for other real estate losses and \$881,000 in maintenance, real estate taxes, and other related expenses.

Other significant variances include a \$733,000 increase in foreclosure expense and the net reversal of a \$207,000 accrual in 2008 related to the reserve for Fidelity's estimated proportional share of a settlement of the Visa litigation with Discover Financial Services which did not reoccur in 2009. FDIC insurance expense increased \$2.0 million due to growth in deposits and a special assessment of five basis points totaling \$863,000 in the second quarter of 2009. Management expects FDIC premiums to trend higher for the foreseeable future.

**Provision for Income Taxes**

The provision for income taxes for the third quarter and first nine months of 2009 was a benefit of \$346,000 and \$4.9 million, respectively, compared to a benefit of \$3.3 million and \$4.0 million for the same periods in 2008. The income tax benefit recorded in the third quarter and first nine months of 2009 was primarily the result of a pretax loss as well as the recognition of state income tax credits earned.

**Financial Condition****Assets**

Total assets were \$1.912 billion at September 30, 2009, compared to \$1.763 billion at December 31, 2008, an increase of \$149.3 million, or 8.5%. This increase was due to a \$95.2 million increase in investment securities available-for-sale, a \$69.2 million increase in loans held-for-sale and a \$55.1 million increase in cash and cash equivalents offset in part by a decrease of \$74.1 million in loans.

Investment securities available-for-sale increased \$95.2 million or 73.9% to \$223.9 million at September 30, 2009 compared to December 31, 2008. A leveraged purchase transaction allowed the Bank to quickly and prudently increase earning assets to generate interest income. In March, the Bank purchased \$127.7 million in FNMA and GNMA mortgage-backed securities and funded the purchases with \$30.0 million in fixed rate wholesale borrowings and the remainder from increased deposit balances and excess liquidity. In the third quarter of 2009, the Bank sold four mortgage-backed securities that had a 20% risk-based capital rating totaling \$15.5 million. Also in the third quarter, the Bank purchased three mortgage-backed securities that have a 0% risk-based capital rating totaling \$20.8 million. These transactions are part of our earnings and capital strategies.

Loans held-for-sale increased \$69.2 million or 123.9% to \$125.0 million at September 30, 2009 compared to December 31, 2008. The increase was due to an increase in mortgage loans held-for-sale as a

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result of refinancing activity generated by lower interest rates and the expanded mortgage operation in 2009 which resulted in new loan originations totaling \$674 million.

Cash and cash equivalents increased \$55.1 million or 59.8% to \$147.1 million at September 30, 2009 compared to December 31, 2008. This balance varies with the Bank's liquidity needs and is influenced by scheduled loan closings, investment purchases, timing of customer deposits, and loan sales.

Loans decreased \$74.1 million or 5.3% to \$1.314 billion at September 30, 2009 compared to \$1.388 billion at December 31, 2008. The decrease in loans was primarily the result of a decrease in consumer installment loans of \$50.1 million or 7.4% to \$629.3 million, and a decrease in real estate construction loans of \$57.9 million or 23.6% to \$187.2 million. These decreases were somewhat offset by an increase in commercial real estate loans of \$35.1 million or 17.3% to \$237.6 million. Until receiving the TARP Capital Purchase Program capital infusion in December of 2008, management actively engaged in reducing the level of the loan portfolio to preserve capital ratios. By slowing originations in the consumer installment portfolio, the normal monthly principal paydowns led to lower outstanding loans. After receiving the TARP capital infusion, the Bank initiated steps to begin to restore origination capacity. As the recession continued during the first nine months of 2009, demand for construction loans continued to be limited and the portfolio balance continued to decrease including \$21.6 million in loans that were transferred to other real estate. Management expects the trend of decreasing construction loans to continue due to continued payoffs and lack of demand for new residential construction.

**Loans**

The following schedule summarizes our total loans at September 30, 2009, and December 31, 2008 (dollars in thousands):

|  | <b>September<br/>30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
|--|-----------------------------------|----------------------------------|
| <b>Loans:</b>                          |                                   |                                  |
| Commercial, financial and agricultural | \$ 126,782                        | \$ 137,988                       |
| Tax exempt commercial                  | 6,453                             | 7,508                            |
| Real estate mortgage commercial        | 237,617                           | 202,516                          |
| Total commercial                       | 370,852                           | 348,012                          |
| Real estate construction               | 187,215                           | 245,153                          |
| Real estate mortgage residential       | 126,540                           | 115,527                          |
| Consumer installment                   | 629,280                           | 679,330                          |
| Loans                                  | 1,313,887                         | 1,388,022                        |
| Allowance for loan losses              | (35,548)                          | (33,691)                         |
| Loans, net of allowance                | \$ 1,278,339                      | \$ 1,354,331                     |
| <b>Total Loans:</b>                    |                                   |                                  |
| Loans                                  | \$ 1,313,887                      | \$ 1,388,022                     |
| <b>Loans Held-for-Sale:</b>            |                                   |                                  |
| Residential mortgage                   | 82,795                            | 967                              |
| Consumer installment                   | 15,000                            | 15,000                           |
| SBA                                    | 27,250                            | 39,873                           |
| Total loans held-for-sale              | 125,045                           | 55,840                           |

|             |              |              |
|-------------|--------------|--------------|
| Total loans | \$ 1,438,932 | \$ 1,443,862 |
|-------------|--------------|--------------|

**Table of Contents****Asset Quality**

The following schedule summarizes our asset quality position at September 30, 2009, and December 31, 2008 (dollars in thousands):

|   | <b>September<br/>30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
|---|-----------------------------------|----------------------------------|
| <b>Nonperforming assets:</b>  |                                   |                                  |
| Nonaccrual loans  | \$ 83,494                         | \$ 98,151                        |
| Repossessions   | 1,562                             | 2,016                            |
| Other real estate   | 21,239                            | 15,063                           |
| <b>Total nonperforming assets</b>                                   | <b>\$ 106,295</b>                 | <b>\$ 115,230</b>                |
| <br>  |                                   |                                  |
| Loans 90 days past due and still accruing                           | \$                                | \$                               |
| <br>  |                                   |                                  |
| Allowance for loan losses   | \$ 35,548                         | \$ 33,691                        |
| <br>  |                                   |                                  |
| Ratio of loans past due and still accruing to loans                 | %                                 | %                                |
| <br>  |                                   |                                  |
| Ratio of nonperforming assets to total loans ORE, and repossessions | 7.27%                             | 7.89%                            |
| <br>  |                                   |                                  |
| Allowance to period-end loans                                       | 2.71%                             | 2.43%                            |
| <br>  |                                   |                                  |
| Allowance to nonaccrual loans and repossessions (coverage ratio)    | .42x                              | .34x                             |

The decrease in nonperforming assets, approximately 96% of which totals are secured by real estate, from December 31, 2008 to September 30, 2009, reflects a \$6.2 million increase in other real estate as previously nonperforming real estate loans moved to foreclosure more than offset by a \$14.7 million reduction in previously performing loans (mostly secured by real estate) that were classified as nonperforming as a result of charge-offs and principal paydowns.

The \$83.5 million in nonaccrual loans at September 30, 2009, included \$73.9 million in residential construction related loans, \$5.3 million in commercial and SBA loans and \$4.3 million in retail and consumer loans. Of the \$73.9 million in residential construction related loans on nonaccrual, \$36.7 million was related to 176 single family construction loans with completed homes and homes in various stages of completion, \$34.3 million was related to 613 single family developed lots, and \$2.9 million related to other loans.

The \$21.2 million in other real estate at September 30, 2009, was made up of three commercial properties with a balance of \$2.5 million and the remainder were residential construction related balances which consisted of \$9.2 million in 52 residential single family homes completed or substantially completed, \$8.2 million in 208 single family developed lots, and \$1.3 million in two parcels of undeveloped land.

**Investment Securities**

Total unrealized gains on investment securities available-for-sale, net of unrealized losses of \$12,000, were \$6.0 million at September 30, 2009. Total unrealized gains on investment securities available-for-sale, net of

unrealized losses of \$890,000, were \$2.2 million at December 31, 2008. Net unrealized gains on investment securities available-for-sale increased \$3.8 million during the first nine months of 2009.

If fair value of a debt security is less than its amortized cost basis at the balance sheet date, management must determine if the security has an other than temporary impairment ( OTTI ). If management does not expect to recover the entire amortized cost basis of a security, an OTTI has occurred. If management's intention is to sell the security, an OTTI has occurred. If it is more likely than not that management will be

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required to sell a security before the recovery of the amortized cost basis, an OTTI has occurred. The Company will recognize the full OTTI in earnings if it intends to sell a security or will more likely than not be required to sell the security. Otherwise an OTTI will be separated into the amount representing a credit loss and the amount related to all other factors. The amount of an OTTI related to credit losses will be recognized in earnings. The amount related to other factors will be recognized in other comprehensive income, net of taxes.

Two individual investment securities were in a continuous unrealized loss position in excess of 12 months at September 30, 2009, with an aggregate unrealized loss of \$12,000. These securities were municipal securities and the unrealized loss positions resulted not from credit quality issues, but from market interest rate increases over the interest rates prevalent at the time the securities were purchased, and are considered temporary, with full collection of principal and interest anticipated.

Also, as of September 30, 2009, management does not intend to sell the temporarily impaired securities and it is not more likely than not that the Company will have to sell the securities before recovery of the amortized cost basis. Accordingly, as of September 30, 2009, management believes the impairments discussed above are temporary and no impairment loss has been recognized in our Consolidated Statements of Operations.

**Deposits**

| (\$ in millions)                           | September 30,<br>2009 |        | June 30, 2009 |        | March 31, 2009 |        | December 31,<br>2008 |        |
|--|-----------------------|--------|---------------|--------|----------------|--------|----------------------|--------|
|  | \$                    | %      | \$            | %      | \$             | %      | \$                   | %      |
| Core deposits <sup>(1)</sup>               | \$ 1,203.8            | 74.9%  | \$ 1,117.6    | 71.4%  | \$ 1,023.9     | 66.9%  | \$ 936.4             | 64.9%  |
| Time deposits<br>greater than<br>\$100,000 | 294.7                 | 18.3%  | 319.4         | 20.4%  | 308.3          | 20.1%  | 317.5                | 22.0%  |
| Brokered deposits                          | 109.0                 | 6.8%   | 128.9         | 8.2%   | 198.9          | 13.0%  | 189.8                | 13.1%  |
| Total deposits                             | \$ 1,607.5            | 100.0% | \$ 1,565.9    | 100.0% | \$ 1,531.1     | 100.0% | \$ 1,443.7           | 100.0% |

(1) Core deposits include noninterest-bearing demand, money market and interest-bearing demand, savings deposits, and time deposits less than \$100,000.

Total deposits at September 30, 2009, were \$1.608 billion compared to \$1.444 billion at December 31, 2008, a \$163.8 million or 11.3% increase. Along with the increase in total deposits, the designed change to the deposit mix and interest rate paid on deposits demonstrates the Company's commitment to improved net interest margin and liquidity. Savings deposits increased \$216.7 million or 108.6% to \$416.1 million. Interest-bearing demand and money market accounts increased \$42.7 million or 20.5% to \$251.4 million. Noninterest-bearing demand deposits increased \$16.1 million or 11.6% to \$154.7 million. Time deposits decreased \$88.8 million or 15.3% to \$490.5 million. Savings accounts increased in part due to an advertising campaign launched by the Bank in the first quarter of 2009 and in part from customers transferring money from maturing higher interest rate certificates of deposit. Noninterest-bearing demand accounts increased primarily due to higher business account balances in response to unlimited protection from the FDIC under the Temporary Liquidity Guarantee Program. Interest-bearing demand and money market account balances increased as a result of an advertising campaign for our promotional rate money market accounts during a

portion of 2009. Time deposits decreased as management allowed higher cost maturities to go unreplaced as a result of improved liquidity from higher transactional deposits.

**Table of Contents****Other Long-Term Debt**

Other long-term debt increased \$27.5 million or 57.9% to \$75.0 million at September 30, 2009 compared to \$47.5 million at December 31, 2008. The increase is a result of management's decision to enter into a leveraged purchase transaction that allowed the Bank to quickly and prudently increase earning assets to generate interest income. In March 2009, the Bank purchased \$127.7 million in FNMA and GNMA mortgage-backed securities and funded the purchases with \$30.0 million in long-term fixed rate FHLB advances, and the remainder from increased deposit balances and excess liquidity. The increase was partially offset by the reclassification of a \$2.5 million FHLB advance to short-term borrowings. The new long-term advances are discussed below.

On March 9, 2009, the Company entered into a \$15.0 million four year FHLB fixed rate advance collateralized with pledged qualifying real estate loans and maturing March 11, 2013. The advance bears interest at 2.90%. The Bank may prepay the advance subject to a prepayment penalty. However, should the FHLB receive compensation from its hedge parties upon repayment, that compensation would be payable to the Bank less an administrative fee.

On March 12, 2009, the Company entered into a \$15.0 million three year FHLB fixed rate advance collateralized with pledged qualifying real estate loans and maturing April 13, 2012. The advance bears interest at 2.56%. The Bank may prepay the advance subject to a prepayment penalty. However, should the FHLB receive compensation from its hedge parties upon repayment, that compensation would be payable to the Bank less an administrative fee.

**Subordinated Debt**

The Company has five unconsolidated business trust ( trust preferred ) subsidiaries that are variable interest entities. The Company's subordinated debt consists of the outstanding obligations of the five trust preferred issues and the amounts to fund the investments in the common stock of those entities.

The following schedule summarizes our subordinated debt at September 30, 2009 (dollars in thousands):

| <b>Type</b>     | <b>Issued<sup>(1)</sup></b> | <b>Subordinated<br/>Debt</b> | <b>Interest Rate</b>             |
|-----------------|-----------------------------|------------------------------|----------------------------------|
| Trust Preferred | March 8, 2000               | \$ 10,825                    | Fixed @ 10.875%                  |
| Trust Preferred | July 19, 2000               | 10,309                       | Fixed @ 11.045%                  |
| Trust Preferred | June 26, 2003               | 15,464                       | Variable @ 3.383% <sup>(2)</sup> |
| Trust Preferred | March 17, 2005              | 10,310                       | Variable @ 2.183% <sup>(3)</sup> |
| Trust Preferred | August 20, 2007             | 20,619                       | Fixed @ 6.620% <sup>(4)</sup>    |
|                 |                             | \$ 67,527                    |                                  |

- Each trust preferred security has a final maturity thirty years from the date of issuance.
- Reprices quarterly at a rate 310 basis points over three month LIBOR and is subject to refinancing or



repayment at  
par with  
regulatory  
approval.

3. Reprices  
quarterly at a  
rate 189 basis  
points over  
three month  
LIBOR.
4. Five year fixed  
rate, and then  
reprices  
quarterly at a  
rate 140 basis  
points over  
three month  
LIBOR.

**Table of Contents****Liquidity and Capital Resources**

Market and public confidence in our financial strength and that of financial institutions in general will largely determine the access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound credit quality and the ability to maintain appropriate levels of capital resources.

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. Management measures the liquidity position by giving consideration to both on-balance sheet and off-balance sheet sources of and demands for funds on a daily and weekly basis. In addition, because FSC is a separate entity and apart from the Bank, it must provide for its own liquidity. FSC is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities.

Sources of the Bank's liquidity include cash and cash equivalents, net of Federal requirements to maintain reserves against deposit liabilities; investment securities eligible for sale or pledging to secure borrowings from dealers and customers pursuant to securities sold under agreements to repurchase ( repurchase agreements ); loan repayments; loan sales; deposits and certain interest-sensitive deposits; brokered deposits; a collateralized line of credit at the Federal Reserve Bank of Atlanta ( FRB ) Discount Window; a collateralized line of credit from the Federal Home Loan Bank of Atlanta ( FHLB ); and borrowings under unsecured overnight Federal funds lines available from correspondent banks. Substantially all of FSC's liquidity is obtained from subsidiary service fees and dividends from the Bank, which is limited by applicable law. The principal demands for liquidity are new loans, anticipated fundings under credit commitments to customers and deposit withdrawals.

Management seeks to maintain a stable net liquidity position while optimizing operating results, as reflected in net interest income, the net yield on interest-earning assets and the cost of interest-bearing liabilities in particular. Our Asset/Liability Management Committee ( ALCO ) meets regularly to review the current and projected net liquidity positions and to review actions taken by management to achieve this liquidity objective. Managing the levels of total liquidity, short-term liquidity, and short-term liquidity sources continues to be an important exercise because of the coordination of the projected mortgage, SBA and indirect automobile loan production and sales, loans held-for-sale balances, and individual loans and pools of loans sold anticipated to increase from time to time during the year.

In addition to the ability to increase brokered deposits and retail deposits, as of September 30, 2009, we had the following sources of available unused liquidity (in thousands):

|  | <b>September<br/>30,<br/>2009</b> |
|--|-----------------------------------|
| Unpledged securities   | \$ 131,000                        |
| FHLB advances  | 18,000                            |
| FRB lines  | 215,000                           |
| Unsecured Federal funds lines                                  | 37,000                            |
| Additional FRB line based on eligible but unpledged collateral | 156,000                           |
| Total sources of available unused liquidity                    | \$ 557,000                        |

The Company's net liquid asset ratio, defined as federal funds sold, investments maturing within 30 days, unpledged securities, available unsecured federal funds lines of credit, FHLB borrowing capacity and

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available brokered certificates of deposit divided by total assets increased from 11.4% at September 30, 2008 and 13.1% at December 31, 2008 to 21.9% at September 30, 2009.

**Shareholders' Equity**

Shareholders' equity was \$132.0 million at September 30, 2009, and \$136.6 million at December 31, 2008. Shareholders' equity as a percent of total assets was 6.90% at September 30, 2009, compared to 7.75% at December 31, 2008. The decrease in shareholders' equity in the first nine months of 2009 was primarily the result of a net loss and preferred dividends paid. This decrease was somewhat offset by the issuance of common stock.

At September 30, 2009, and December 31, 2008, the Company exceeded all minimum capital ratios required by the FRB, as reflected in the following schedule:

|                    | FRB<br>Minimum | September<br>30,<br>2009 | December<br>31,<br>2008 |
|--------------------|----------------|--------------------------|-------------------------|
| Capital Ratios:    | Capital Ratio  |                          |                         |
| Leverage           | 4.00%          | 8.71%                    | 10.04%                  |
| Risk-Based Capital |                |                          |                         |
| Tier I             | 4.00           | 10.82                    | 11.18                   |
| Total              | 8.00           | 13.58                    | 13.67                   |

The following table sets forth the capital requirements for the Bank under FDIC regulations and the Bank's capital ratios at September 30, 2009, and December 31, 2008, respectively:

|                    | FDIC<br>Regulations  | September<br>30,<br>2009 | December<br>31,<br>2008 |
|--------------------|----------------------|--------------------------|-------------------------|
| Capital Ratios:    | Well Capitalized     |                          |                         |
| Leverage           | 5.00% <sup>(1)</sup> | 9.05%                    | 9.97%                   |
| Risk-Based Capital |                      |                          |                         |
| Tier I             | 6.00                 | 11.27                    | 11.01                   |
| Total              | 10.00                | 13.19                    | 12.92                   |

(1) 8% required by memorandum of understanding.

In December 2008, Fidelity Bank signed a memorandum of understanding ( MOU ) with the GDBF and the FDIC. The MOU, which relates primarily to the Bank's asset quality and loan loss reserves, requires that the Bank submit plans and report to the GDBF and the FDIC regarding its loan portfolio and profit plans, that the Bank maintain its Tier 1 Leverage Capital ratio at not less than 8% and an overall well-capitalized position as defined in applicable FDIC rules and regulations during the life of the MOU. Additionally, the MOU requires that, prior to declaring or paying any cash dividends to the Company, the Bank must obtain the written consent of the GDBF and the FDIC.

On October 14, 2008, the U.S. Treasury announced the Troubled Asset Relief Program ( TARP ) Capital Purchase Program (the Program ). The Program was instituted by the Treasury pursuant to the Emergency Economic Stabilization Act of 2008 ( EESA ), which provides up to \$700 billion to the Treasury to take equity positions in financial institutions. On December 19, 2008, as part of the Program, Fidelity entered into a Letter Agreement ( Letter Agreement ) and a Securities Purchase Agreement - Standard Terms with the Treasury, pursuant to which Fidelity agreed to issue and sell, and the Treasury agreed to purchase (1) 48,200 shares of Fidelity's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference



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of \$1,000 per share, and (2) a ten-year warrant to purchase up to 2,266,458 shares of the Company's common stock at an exercise price of \$3.19 per share, for an aggregate purchase price of \$48.2 million in cash. Pursuant to the terms of the Letter Agreement, the ability of Fidelity to declare or pay dividends or distributions of its common stock is subject to restrictions, including a restriction against increasing dividends from the last quarterly cash dividend per share (\$.01) declared on the common stock prior to December 19, 2008, as adjusted for subsequent stock dividends and other similar actions. In addition, as long as the preferred shares are outstanding, dividends payments are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. This restriction will terminate on the third anniversary of the date of issuance of the preferred shares or, if earlier, the date on which the preferred shares have been redeemed in whole or the Treasury has transferred all of the preferred shares to third parties.

During the first nine months of 2009, we did not pay any cash dividends on our common stock compared to the \$.19 per share paid in the same period in 2008. In October of 2009, the Company approved the distribution of a stock dividend on November 12, 2009 of one share for every 200 shares owned on the record date. Dividends for the remainder of 2009 will be reviewed quarterly, with the declared and paid dividend consistent with current earnings, capital requirements and forecasts of future earnings.

**Market Risk**

Our primary market risk exposures are credit risk and interest rate risk and, to a lesser extent, liquidity risk. We have little or no risk related to trading accounts, commodities, or foreign exchange.

Interest rate risk is the exposure of a banking organization's financial condition and earnings ability to withstand adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk can pose a significant threat to assets, earnings, and capital. Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to our success.

ALCO, which includes senior management representatives, monitors and considers methods of managing the rate and sensitivity repricing characteristics of the balance sheet components consistent with maintaining acceptable levels of changes in portfolio values and net interest income with changes in interest rates. The primary purposes of ALCO are to manage interest rate risk consistent with earnings and liquidity, to effectively invest our capital, and to preserve the value created by our core business operations. Our exposure to interest rate risk compared to established tolerances is reviewed on at least a quarterly basis by our Board of Directors.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization's quantitative levels of exposure. When assessing the interest rate risk management process, we seek to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires us to assess the existing and potential future effects of changes in interest rates on our consolidated financial condition, including capital adequacy, earnings, liquidity, and, where appropriate, asset quality.

Interest rate sensitivity analysis, referred to as equity at risk, is used to measure our interest rate risk by computing estimated changes in earnings and the net present value of our cash flows from assets, liabilities, and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net present value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in the

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market risk sensitive instruments in the event of a sudden and sustained 200 basis point increase or decrease in market interest rates.

Our policy states that a negative change in net present value (equity at risk) as a result of an immediate and sustained 200 basis point increase or decrease in interest rates should not exceed the lesser of 2% of total assets or 15% of total regulatory capital. It also states that a similar increase or decrease in interest rates should not negatively impact net interest income or net income by more than 5% or 15%, respectively.

The most recent rate shock analysis indicated that the effects of an immediate and sustained increase or decrease of 200 basis points in market rates of interest would fall within policy parameters and approved tolerances for equity at risk, net interest income, and net income.

We have historically been cumulatively asset sensitive to six months; however, we have been liability sensitive from six months to one year, largely mitigating the potential negative impact on net interest income and net income over a full year from a sudden and sustained decrease in interest rates. Likewise, historically the potential positive impact on net interest income and net income of a sudden and sustained increase in interest rates is reduced over a one-year period as a result of our liability sensitivity in the six month to one year time frame.

Rate shock analysis provides only a limited, point in time view of interest rate sensitivity. The gap analysis also does not reflect factors such as the magnitude (versus the timing) of future interest rate changes and asset prepayments. The actual impact of interest rate changes upon earnings and net present value may differ from that implied by any static rate shock or gap measurement. In addition, net interest income and net present value under various future interest rate scenarios are affected by multiple other factors not embodied in a static rate shock or gap analysis, including competition, changes in the shape of the Treasury yield curve, divergent movement among various interest rate indices, and the speed with which interest rates change.

**Interest Rate Sensitivity**

The major elements used to manage interest rate risk include the mix of fixed and variable rate assets and liabilities and the maturity and repricing patterns of these assets and liabilities. We perform a quarterly review of assets and liabilities that reprice and the time bands within which the repricing occurs. Balances generally are reported in the time band that corresponds to the instrument's next repricing date or contractual maturity, whichever occurs first. However, fixed rate indirect automobile loans, mortgage-backed securities, and residential mortgage loans are primarily included based on scheduled payments with a prepayment factor incorporated. Through such analyses, we monitor and manage our interest sensitivity gap to minimize the negative effects of changing interest rates.

The interest rate sensitivity structure within our balance sheet at September 30, 2009, indicated a cumulative net interest sensitivity liability gap of 6.94% when projecting out one year. In the near term, defined as 90 days, there was a cumulative net interest sensitivity asset gap of 4.16% at September 30, 2009. When projecting forward six months, there was a cumulative net interest sensitivity liability gap of .56%. This information represents a general indication of repricing characteristics over time; however, the sensitivity of certain deposit products may vary during extreme swings in the interest rate cycle. Since all interest rates and yields do not adjust at the same velocity, the interest rate sensitivity gap is only a general indicator of the potential effects of interest rate changes on net interest income. Our policy states that the cumulative gap at six months and one year should generally not exceed 15% and 10%, respectively. The Bank was within established tolerances at September 30, 2009.

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**Item 3. *Quantitative and Qualitative Disclosures About Market Risk***

See Item 2 Market Risk and Interest Rate Sensitivity for quantitative and qualitative discussion about our market risk.

**Item 4. *Controls and Procedures***

**Evaluation of Disclosure Controls and Procedures**

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, Fidelity's management supervised and participated in an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on, or as of the date of, that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

**Changes in Internal Control over Financial Reporting**

There has been no change in the Company's internal control over financial reporting during the nine months ended September 30, 2009, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. *Legal Proceedings***

We are a party to claims and lawsuits arising in the course of normal business activities. Although the ultimate outcome of all claims and lawsuits outstanding as of September 30, 2009, cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on our results of operations or financial condition.

**Item 1A. *Risk Factors***

While the Company attempts to identify, manage, and mitigate risks and uncertainties associated with its business to the extent practical under the circumstances, some level of risk and uncertainty will always be present. Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2008, describes some of the risks and uncertainties associated with our business. These risks and uncertainties have the potential to materially affect our cash flows, results of operations, and financial condition. We do not believe that there have been any material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008.

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**Item 6. Exhibits**

(a) Exhibits. The following exhibits are filed as part of this Report.

- 3(a) Amended and Restated Articles of Incorporation of Fidelity Southern Corporation, as amended effective December 16, 2008 (incorporated by reference from Exhibit 3(a) to Fidelity Southern Corporation's Annual Report on Form 10-K for the year ended December 31, 2008)
- 3(a) Amended and Restated Articles of Incorporation of Fidelity Southern Corporation, as amended effective December 16, 2008 (incorporated by reference from Exhibit 3(a) to Fidelity Southern Corporation's Annual Report on Form 10-K for the year ended December 31, 2008)
- 3(b) By-Laws of Fidelity Southern Corporation, as amended (incorporated by reference from Exhibit 3(b) to Fidelity Southern Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007)
- 31.1 Certification of Principal Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIDELITY SOUTHERN CORPORATION

(Registrant)

Date: November 5, 2009

BY: /s/ James B. Miller, Jr.  
James B. Miller, Jr.  
Chief Executive Officer

Date: November 5, 2009

BY: /s/ Stephen H. Brolly  
Stephen H. Brolly  
Chief Financial Officer