WRIGHT MEDICAL GROUP INC Form 10-O

October 30, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

(Mark One)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended September 30, 2009

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to\_\_\_\_

Commission file number: 000-32883 WRIGHT MEDICAL GROUP, INC.

(Exact name of registrant as specified in its charter)

**Delaware** 

(State or Other Jurisdiction of Incorporation or Organization)

13-4088127

(IRS Employer Identification Number)

5677 Airline Road Arlington, Tennessee

(Address of Principal Executive Offices)

38002

(Zip Code)

(901) 867-9971

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

b Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.)

o Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer accelerated filer o

Non-accelerated filer o

Smaller reporting company o

ccelerated filer o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

o Yes þ No

As of October 27, 2009, there were 38,629,287 shares of common stock outstanding.

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#### **SAFE-HARBOR STATEMENT**

This quarterly report contains forward-looking statements as defined under U.S. federal securities laws. These statements reflect management s current knowledge, assumptions, beliefs, estimates, and expectations and express management s current views of future performance, results, and trends and may be identified by their use of terms such believe, may, as anticipate, could, estimate, expect, intend, plan, predict, project, will, and oth Forward-looking statements are subject to a number of risks and uncertainties that could cause our actual results to materially differ from those described in the forward-looking statements. Such risks and uncertainties include those

discussed in our filings with the Securities and Exchange Commission (including those described in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2008, under the heading, Risk Factors and elsewhere in this report). Readers should not place undue reliance on forward-looking statements. Such statements are made as of the date of this quarterly report, and we undertake no obligation to update such statements after this date.

#### PART I FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS (unaudited).

# WRIGHT MEDICAL GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share data) (unaudited)

	September 30, 2009		December 31, 2008	
Assets:				
Current assets:				
Cash and cash equivalents	\$	121,234	\$	87,865
Marketable securities		40,440		57,614
Accounts receivable, net		110,288		102,046
Inventories		166,339		176,059
Prepaid expenses		10,916		14,263
Deferred income taxes		29,634		29,874
Other current assets		5,289		8,934
Total current assets		484,140		476,655
Property, plant and equipment, net		137,665		133,651
Goodwill		53,425		49,682
Intangible assets, net		18,072		21,090
Deferred income taxes		4,236		3,034
Other assets		7,818		8,018
Total assets	\$	705,356	\$	692,130
Liabilities and Stockholders Equity:				
Current liabilities:				
Accounts payable	\$	14,025	\$	15,877
Accrued expenses and other current liabilities		52,821		59,247
Current portion of long-term obligations		162		125
Total current liabilities		67,008		75,249
Long-term debt and capital lease obligations		200,144		200,136
Deferred income taxes		276		166
Other liabilities		3,663		4,951
Total liabilities		271,091		280,502
Commitments and contingencies (Note 10)				
Stockholders equity: Common stock, \$.01 par value, authorized: 100,000,000 shares; issued and outstanding: 38,734,805 shares at September 30, 2009 and 38,021,961 shares		374		372

at December 31, 2008			
Additional paid-in capital	3	374,464	364,594
Accumulated other comprehensive income		21,181	18,312
Retained earnings		38,246	28,350
Total stockholders equity	4	134,265	411,628
	\$ 7	705,356	\$ 692,130

The accompanying notes are an integral part of these condensed consolidated financial statements.

### WRIGHT MEDICAL GROUP, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,			30,	
		2009	2008		2009		2008
Net sales	\$ 1	117,742	\$ 111,096	\$3	357,580	\$ .	345,438
Cost of sales <sup>1</sup>		35,880	32,038	-	110,646		99,287
Gross profit		81,862	79,058	4	246,934	,	246,151
Operating expenses:							
Selling, general and administrative <sup>1</sup>		63,703	61,897		196,133		197,361
Research and development <sup>1</sup>		8,537	8,338		26,460		24,715
Amortization of intangible assets		1,274	1,287		3,899		3,604
Restructuring charges (Note 9)		131	685		991		5,595
Acquired in-process research and development							2,490
Total operating expenses		73,645	72,207	4	227,483	,	233,765
Operating income		8,217	6,851		19,451		12,386
Interest expense, net		1,435	717		3,974		1,127
Other expense (income), net		108	(284)		(358)		(907)
Income before income taxes		6,674	6,418		15,835		12,166
Provision for income taxes		2,522	2,231		5,939		6,278
Net income	\$	4,152	\$ 4,187	\$	9,896	\$	5,888
Net income per share (Note 7):							
Basic	\$	0.11	\$ 0.11	\$	0.27	\$	0.16
Diluted	\$	0.11	\$ 0.11	\$	0.26	\$	0.16
Weighted-average number of shares outstanding-basic		37,431	37,095		37,331		36,845
Weighted-average number of shares outstanding-diluted		37,551	38,037		37,395		37,536

These line items include the following amounts of non-cash, stock-based

compensation expense for the periods indicated:

	Three Mo	Nine Months Ende September 30,		
	Septen			
	2009	2008	2009	2008
Cost of sales	\$ 335	\$ 300	\$ 938	\$ 952
Selling, general and administrative	2,517	2,623	7,822	8,440
Research and development	480	430	1,440	1,096

The accompanying notes are an integral part of these condensed consolidated financial statements.

### WRIGHT MEDICAL GROUP, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (unaudited)

		ths Ended aber 30,
	2009	2008
Operating activities:		
Net income	\$ 9,896	\$ 5,888
Adjustments to reconcile net income to net cash provided by operating		
activities:		
Depreciation	23,865	19,308
Stock-based compensation expense	10,200	10,488
Amortization of intangible assets	3,899	3,604
Acquired in-process research and development		2,490
Amortization of deferred financing costs	738	744
Deferred income taxes	(2,709)	(9,226)
Excess tax benefit from stock-based compensation arrangements	(24)	(1,277)
Non-cash restructuring charges		(63)
Other	(14)	288
Changes in assets and liabilities (net of acquisitions):		
Accounts receivable	(5,925)	(12,349)
Inventories	10,418	(51,642)
Marketable securities (trading securities)		15,535
Prepaid expenses and other current assets	8,200	1,802
Accounts payable	(1,968)	8,692
Accrued expenses and other liabilities	(6,465)	10,533
Net cash provided by operating activities	50,111	4,815
Investing activities:		
Capital expenditures	(26,360)	(43,524)
Acquisitions of businesses	(5,973)	(28,912)
Purchase of intangible assets	(882)	(1,918)
Redemption of (investment in) available-for-sale marketable securities	16,868	(19,952)
Disposition of assets held for sale		2,363
Net cash used in investing activities	(16,347)	(91,943)
Financing activities:		
Issuance of common stock	231	11,688
Principal payments of bank and other financing	(107)	(256)
Financing under factoring agreements, net	(58)	(414)
Excess tax benefit from stock-based compensation arrangements	24	1,277
Net cash provided by financing activities	90	12,295

Effect of exchange rates on cash and cash equivalents	(485)	(818)
Net increase (decrease) in cash and cash equivalents	33,369	(75,651)
Cash and cash equivalents, beginning of period	87,865	229,026
Cash and cash equivalents, end of period	\$121,234	\$153,375

The accompanying notes are an integral part of these condensed consolidated financial statements.

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#### WRIGHT MEDICAL GROUP, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Summary of Significant Accounting Policies

Basis of Presentation. The unaudited condensed consolidated interim financial statements of Wright Medical Group, Inc. have been prepared in accordance with accounting principles generally accepted in the United States (U.S.) for interim financial information and the instructions to Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the U.S. have been condensed or omitted pursuant to these rules and regulations. Accordingly, these unaudited condensed consolidated interim financial statements should be read in conjunction with our consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2008, as filed with the U.S. Securities and Exchange Commission (SEC). In the opinion of management, these unaudited condensed consolidated interim financial statements reflect all adjustments necessary for a fair presentation of our interim financial results. All such adjustments are of a normal and recurring nature. The results of operations for any interim period are not indicative of results for the full fiscal year. The accompanying unaudited condensed consolidated interim financial statements include our accounts and those of our wholly-owned domestic and international subsidiaries. Intercompany accounts and transactions have been eliminated in consolidation.

*Fair Value of Financial Instruments*. The carrying values of cash and cash equivalents, accounts receivable, and accounts payable approximate the fair values of these financial instruments as of September 30, 2009 and December 31, 2008 due to their short maturities or variable rates.

Effective January 1, 2008, we adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements* (SFAS 157), for financial assets and liabilities measured at fair value on a recurring basis. Effective January 1, 2009, we adopted the provisions of SFAS 157 for nonfinancial assets and liabilities measured at fair value on a recurring basis. SFAS 157 applies to all financial and nonfinancial assets and liabilities that are being measured and reported on a fair value basis, establishes a framework for measuring the fair value of assets and liabilities, and expands disclosures about fair value measurements. The adoption of SFAS 157 had no impact to our condensed consolidated interim financial statements. Effective July 1, 2009, this standard was incorporated into the Financial Accounting Standards Board Accounting Standard Codification (ASC) Section 820, *Fair Value Measurements and Disclosures (FASB ASC 820)*. FASB ASC 820-10-50 requires fair value measurements be classified and disclosed in one of the following three categories:

- Level 1: Financial instruments with unadjusted, quoted prices listed on active market exchanges.
- Level 2: Financial instruments determined using prices for recently traded financial instruments with similar underlying terms as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals.
- Level 3: Financial instruments that are not actively traded on a market exchange. This category includes situations where there is little, if any, market activity for the financial instrument. The prices are determined using significant unobservable inputs or valuation techniques.

As of September 30, 2009 and December 31, 2008, we had available-for-sale marketable securities totaling \$40.4 million and \$57.6 million, respectively, consisting of investments in treasury bills, government and agency bonds, and certificates of deposits, all of which are valued at fair value using a market approach. A total of \$38.7 million of our available-for-sale securities is valued based on quoted prices in active exchange markets (Level 1). The remaining \$1.7 million is valued at fair value using other observable inputs (Level 2). The fair value of our Convertible Senior Notes due 2014 was \$170 million and \$155 million as of September 30, 2009

and December 31, 2008, respectively, based on a quoted price in an active market (Level 1). Subsequent Events. We adopted the provisions of SFAS No. 165, Subsequent Events (SFAS 165) during the

three-month period ended June 30, 2009. Effective July 1, 2009, this standard was incorporated into the FASB ASC Section 855, Subsequent Events (FASB ASC 855). FASB ASC 855 establishes general standards of accounting for

and disclosure of events that occur after the balance sheet date but before financial statements are issued. The

adoption of these standards did not impact our financial position or results of operations. We evaluated all events or transactions that occurred after September 30, 2009 through October 29, 2009, the date we issued these financial statements. See Note 11 to our condensed consolidated financial statements for further discussion of our subsequent event.

*Prior Period Reclassification*. Our condensed consolidated statement of cash flows for the nine-month period ended September 30, 2008 has been adjusted for an immaterial reclassification between operating activities and investing activities.

#### 2. Inventories

Inventories consist of the following (in thousands):

	3	September 30, 2009		
Raw materials	\$	8,939	\$	9,502
Work-in-process		26,490		34,811
Finished goods		130,910		131,746
	\$	166,339	\$	176,059

#### 3. Property, Plant and Equipment, Net

Property, plant and equipment consist of the following (in thousands):

	S	D	December 31, 2008		
Property, plant and equipment, at cost Less: Accumulated depreciation	\$	282,227 (144,562)	\$	254,543 (120,892)	
	\$	137,665	\$	133,651	

#### 4. Long-Term Debt and Capital Lease Obligations

Long-term debt and capital lease obligations consist of the following (in thousands):

	Se	September 30, 2009			
Capital lease obligations	\$	306	\$	261	
Convertible senior notes		200,000		200,000	
		200,306		200,261	
Less: current portion		(162)		(125)	
	\$	200,144	\$	200,136	

In November 2007, we issued \$200 million of Convertible Senior Notes due 2014. The notes will mature on December 1, 2014. The notes pay interest semiannually at an annual rate of 2.625% and are convertible into shares of

our common stock at an initial conversion rate of 30.6279 shares per \$1,000 principal amount of the notes, which represents a conversion price of \$32.65 per share. The notes are unsecured obligations and are subordinated to all existing and future secured debt, our revolving credit facility, and all liabilities of our subsidiaries.

On September 30, 2009, our revolving credit facility had availability of \$100 million, which can be increased by up to an additional \$50 million at our request and subject to the agreement of the lenders. We currently have no borrowings outstanding under the credit facility. Borrowings under the credit facility will bear interest at the sum of a base annual rate plus an applicable annual rate that ranges from 0% to 1.75% depending on the type of loan and our consolidated leverage ratio, with a current annual base rate of 3.25%. The term of the credit facility extends through June 30, 2011.

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#### 5. Goodwill and Intangible Assets

Changes in the carrying amount of goodwill occurring during the nine months ended September 30, 2009, are as follows (in thousands):

Goodwill at December 31, 2008	\$49,682
Goodwill from contingent consideration associated with acquisitions	3,346
Foreign currency translation	397
Goodwill at September 30, 2009	\$ 53,425

During the nine months ended September 30, 2009, we recognized contingent consideration of \$2.1 million associated with our acquisition of Inbone Technologies, Inc., completed in 2008, \$292,000 associated with the acquisition of the foot and ankle assets of A.M. Surgical, Inc., completed in 2008, \$877,000 associated with the acquisition of certain assets of R&R Medical, Inc., completed in 2007, and \$117,000 associated with the acquisition of the subtalar implant assets of Koby Ventures Ltd., d/b/a Metasurg, completed in 2007.

During the nine months ended September 30, 2009, we made payments for contingent consideration totaling \$6.0 million, of which \$2.6 million was accrued as of December 31, 2008.

The components of our identifiable intangible assets are as follows (in thousands):

	<b>September 30, 2009</b>			<b>December 31, 2008</b>		
	Accumulated				Accı	ımulated
	Cost	Amo	ortization	Cost	Amo	ortization
Distribution channels	\$ 22,669	\$	21,963	\$ 21,625	\$	19,316
Completed technology	12,205		4,972	12,163		4,006
Licenses	6,828		3,774	6,301		3,504
Customer relationships	3,750		629	3,650		371
Trademarks	2,733		525	2,733		373
Other	3,208		1,458	3,360		1,172
	51,393	\$	33,321	49,832	\$	28,742
Less: Accumulated amortization	(33,321)			(28,742)		
Intangible assets, net	\$ 18,072			\$ 21,090		

Based on the intangible assets held at September 30, 2009, we expect to amortize approximately \$5.2 million for the full year of 2009, \$2.3 million in 2010, \$2.3 million in 2011, \$2.1 million in 2012, and \$1.8 million in 2013.

#### 6. Stock-Based Compensation

Amounts recognized within the condensed consolidated financial statements are as follows:

	Three Months Ended September 30,				onths Ended ember 30,	
	2009	2008	2009	2008		
Total cost of share-based payment plans	\$ 3,399	\$ 3,240	\$ 10,314	\$ 10,209		
Amounts capitalized as inventory and intangible assets	(402)	(318)	(1,052)	(1,067)		
Amortization of capitalized amounts	335	431	938	1,346		

Charged against income before income taxes Amount of related income tax benefit	3,332 (968)	3,353 (1,118)	10,200 (3,005)	10,488 (3,098)
Impact to net income	2,364	2,235	7,195	7,390
Impact to basic earnings per share	\$ 0.06	\$ 0.06	\$ 0.19	\$ 0.20
Impact to diluted earnings per share	\$ 0.06	\$ 0.06	\$ 0.19	\$ 0.20
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In the nine-month period ended September 30, 2009, we granted approximately 660,000 non-vested shares of common stock, 12,000 shares of stock-settled phantom stock units, and 71,000 restricted stock units at weighted-average fair values of \$15.40, \$14.79 and \$15.47, respectively, which will be recognized on a straight line basis over the requisite service period that, for the substantial majority of these grants, is four years. As of September 30, 2009, we had approximately 4.2 million stock options outstanding (of which approximately 3.1 million were exercisable), 1.1 million non-vested shares of common stock outstanding, 39,000 stock-settled phantom stock units outstanding, and 68,000 restricted stock units outstanding.

As of September 30, 2009, we had \$26.0 million of total unrecognized compensation cost related to unvested stock-based compensation arrangements granted to employees. That cost is expected to be recognized over a weighted-average period of 2.7 years.

#### 7. Earnings Per Share

FASB ASC 260, *Earnings Per Share*, requires the presentation of basic and diluted earnings per share. Basic earnings per share is calculated based on the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per share is calculated to include any dilutive effect of our common stock equivalents. Our common stock equivalents consist of stock options, non-vested shares of common stock, stock-settled phantom stock units, restricted stock units, and convertible debt. The dilutive effect of the stock options, non-vested shares of common stock, stock-settled phantom stock units, and restricted stock units is calculated using the treasury-stock method. The dilutive effect of convertible debt is calculated by applying the if-converted method. This assumes an add-back of interest, net of income taxes, to net income as if the securities were converted at the beginning of the period. During the three-month and six-month periods ending September 30, 2009 and 2008, the convertible debt had an anti-dilutive effect on earnings per share and we therefore excluded it from the dilutive shares calculation. The weighted-average number of shares outstanding for basic and diluted earnings per share is as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ende September 30,	
	2009	2008	2009	2008
Weighted-average number of shares outstanding, basic	37,431	37,095	37,331	36,845
Common stock equivalents	120	942	64	691
Weighted-average number of shares outstanding, diluted	37,551	38,037	37,395	37,536

The following potential common shares were excluded from common stock equivalents as their effect would have been anti-dilutive (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Stock options	4,120	920	4,118	1,927
Non-vested shares, restricted stock units, and				
stock-settled phantom stock units	530	14	1,231	270
Convertible debt	6,126	6,126	6,126	6,126
	7			

#### **8. Other Comprehensive Income**

The difference between our net income and our comprehensive income (loss) is attributable to foreign currency translation, unrealized gains and losses on our available-for-sale marketable securities, and adjustments related to our minimum pension liability in Japan. The following table provides a reconciliation of net income to comprehensive income (loss) (in thousands):

	Three Months Ended September 30,		Nine Months Ender September 30,	
	2009	2008	2009	2008
Net income	\$ 4,152	\$ 4,187	\$ 9,896	\$ 5,888
Changes in foreign currency translation	2,449	(7,385)	3,251	(3,690)
Unrealized (loss) gain on marketable securities	(39)	62	(394)	75
Minimum pension liability adjustment	4	3	12	11
Comprehensive income (loss)	\$ 6,566	\$ (3,133)	\$ 12,765	\$ 2,284

#### 9. Restructuring

In June 2007, we announced plans to close our manufacturing, distribution, and administrative facility located in Toulon, France. The facility s closure affected approximately 130 Toulon-based employees. The majority of our restructuring activities were complete by the end of 2007, with production transferred to our existing manufacturing facility in Arlington, Tennessee and the distribution activities transferred to our European headquarters in Amsterdam, the Netherlands.

Management estimates that the pre-tax restructuring charges will ultimately total approximately \$28 million to \$32 million. These charges consist of the following estimates:

- \$14 million for severance and other termination benefits;
- \$3 million of non-cash asset impairments of property, plant and equipment;
- \$2 million of inventory write-offs and manufacturing period costs;
- \$3 million to \$4 million of external legal and professional fees; and
- \$6 million to \$9 million of other cash and non-cash charges (including employee litigation).

Charges associated with the restructuring are presented in the following table. All of the following amounts were recognized within Restructuring charges in our consolidated statement of operations, with the exception of the inventory write-offs and manufacturing period costs, which were recognized with Cost of sales restructuring.

	Three Months Ended September 30,	Nine Months Ended September 30,	Cumulative Charges as of September 30,
(in thousands)	2009	2009	2009
Severance and other termination benefits	\$ 46	\$ (51)	\$ 13,542
Employee litigation accrual		702	4,863
Asset impairment charges			3,093
Inventory write-offs and manufacturing period costs			2,139
Legal/professional fees	163	406	2,775
Other	(78)	(66)	157

Total restructuring charges \$131 \$991 \$26,569

Activity in the restructuring liability for the nine months ended September 30, 2009, is presented in the following table (in thousands):

Balance as of December 31, 2008	\$ 4,950
Charges: Severance and other termination benefits Legal/professional fees Employee Litigation Other	(51) 406 702 (66)
Total accruals	\$ 991
Payments: Severance and other termination benefits Legal/professional fees Employee litigation Other	(707) (360) (181) (13)
	\$ (1,261)
Changes in foreign currency translation	229
Restructuring liability at September 30, 2009	\$ 4,909

In connection with the closure of our Toulon, France facility, 103 of our former employees have filed claims to challenge the economic justification for their dismissal. To date, we have received judgments for 86 of those claims, the substantial majority of which were unfavorable to us. All of these judgments have been appealed, or are expected to be appealed, by both parties. Management has estimated the probable liability upon the ultimate resolution of these 103 claims to be \$4.5 million, and has therefore recorded this amount as a liability within Accrued expenses and other current liabilities in our condensed consolidated balance sheet as of September 30, 2009. However, it is possible that the actual resolution of these claims will be higher or lower than this estimated amount.

#### 10. Commitments and Contingencies

In 2000, Howmedica Osteonics Corp. (Howmedica), a subsidiary of Stryker Corporation, filed a lawsuit against us in the United States District Court for the District of New Jersey alleging that we infringed Howmedica s U.S. Patent No. 5,824,100 related to our ADVANCE® knee product line. The lawsuit seeks an order of infringement, injunctive relief, unspecified damages, and various other costs and relief and could impact a substantial portion of our knee product line. We believe, however, that we have strong defenses against Howmedica s claims and are vigorously defending this lawsuit. In November 2005, the District Court issued a Markman ruling on claim construction. Howmedica conceded to the District Court that, if the claim construction as issued was applied to our knee product line, our products do not infringe their patent. Howmedica appealed the Markman ruling. In September 2008, the U.S. Court of Appeals for the Federal Circuit overturned the District Court s Markman ruling on claim construction. The case was remanded to the District Court for further proceedings on alleged infringement and on our affirmative defenses, which include patent invalidity and unenforceability. Management is unable to estimate the potential liability, if any, with respect to the claims and accordingly, no provision has been made for this contingency as of September 30, 2009. These claims are covered in part by our patent infringement insurance. Management does not

believe that the outcome of this lawsuit will have a material adverse effect on our consolidated financial position or results of operations.

We are involved in separate disputes in Italy with a former agent and two former employees. Management believes that we have meritorious defenses to the claims related to these disputes. The payment of any amount related to these disputes is not probable and cannot be estimated at this time. Accordingly, no provisions have been made for these matters as of September 30, 2009.

In December 2007, we received a subpoena from the U.S. Department of Justice (DOJ) through the U.S. Attorney for the District of New Jersey requesting documents for the period January 1998 through the present related to any consulting and professional service agreements with orthopaedic surgeons in connection with hip or knee joint replacement procedures or products. This subpoena was served shortly after several of our knee and hip competitors agreed to resolutions with the DOJ after being subjects of investigation involving the same subject matter. We are cooperating fully with the DOJ s investigation, and we anticipate that we will continue to incur significant expenses

related to this investigation. The conclusion of the investigation could result in sanctions requiring the payment of criminal fines, civil fines, and/or settlement amounts. We cannot estimate what, if any, impact any results from this investigation could have on our consolidated results of operations or financial position.

In June 2008, we received a letter from the SEC informing us that it is conducting an informal investigation regarding potential violations of the Foreign Corrupt Practices Act in the sale of medical devices in a number of foreign countries by companies in the medical device industry. We understand that several other medical device companies have received similar letters. We are cooperating fully with the SEC request. We cannot estimate what, if any, impact any results from this inquiry could have on our consolidated results of operations or financial position. In late 2004 and early 2005, approximately 120 plaintiffs sued Dr. John King in the Circuit Court of Putnam County, West Virginia. Plaintiffs alleged that Dr. King was professionally negligent when he performed surgery on the plaintiffs at Putnam General Hospital in Putnam County, West Virginia between November 2002 and June 2003. In 33 of the lawsuits, plaintiffs alleged that Dr. King inappropriately used a biologic product sold by us. In these lawsuits, plaintiffs named us as a defendant and alleged that our products had not been properly cleared by the United States Food and Drug Administration, that we failed to warn that our products were not safe for their intended use, and that we knew that Dr. King was not properly trained or was performing the surgeries inappropriately. Plaintiffs also alleged that we and two other co-defendants entered into a joint venture with Dr. King and/or his physician assistant, David McNair, such that we could be held liable for his/their conduct. Plaintiffs further asserted claims based on strict liability, express and implied breach of warranty, civil conspiracy, and negligence. They sought damages related to alleged lost income, medical expenses, future medical and life care expenses, damages relating to pain and suffering, and punitive and other damages.

During the second quarter of 2009, we agreed to settle 29 of the 33 lawsuits pending against us, all of which were funded by our insurance carriers. Those 29 cases have now been dismissed. In October 2009, we agreed to settle the remaining four lawsuits pending against us, which were also funded by our insurance carrier.

One of our insurers has reserved the right to pursue payment from us for up to approximately \$10.5 million paid by the insurer. No provision has been made for these settlements or any claim by our insurer as of the date of this report. We have a dispute with a former distributor in Belgium claiming damages of approximately \$12.6 million. The case is scheduled to be pleaded during the fourth quarter of 2009. Management believes we have strong defenses against these claims and is vigorously contesting the allegations; thus, we do not believe the results of this decision will have a material impact on the Company s consolidated financial position or results of operations.

As of September 30, 2009, the net balance due from our stocking distributor in Turkey was \$10.6 million, or 9.6% of our net accounts receivable balance, of which a significant portion is past due. Based on current facts and expectations, we believe the entire balance is collectible. However, it is at least reasonably possible that changes in global economic conditions and/or local operating and economic conditions in Turkey, or other factors, could affect the future realization of this accounts receivable balance.

In addition to those noted above, we are subject to various other legal proceedings, product liability claims, and other matters which arise in the ordinary course of business. In the opinion of management, the amount of liability, if any, with respect to these matters, will not materially affect our consolidated results of operations or financial position.

#### 11. Subsequent Event

On October 15, 2009, executive management formally approved plans to change our French distribution and support model by migrating all relevant French distribution and support functions into our European organization, based out of our European Headquarters in Amsterdam, The Netherlands and subsequently close our distribution and finance support office in Créteil, France. Direct sales in France will continue and will be serviced by independent sales agents. We expect to complete these changes and, as a result, close our office in Créteil by December 31, 2009. Management estimates the pre-tax restructuring charges will total approximately \$4 million to \$5 million. These cash charges include severance and benefits costs, external legal and professional fees, and other costs. Meetings with local staff representatives must be completed before the total amount of the restructuring charges, timing, and

ongoing benefits of the targeted changes can be definitively known. This process may span several months; however we anticipate recording \$3 million to \$4 million of these charges during the fourth quarter of 2009. We anticipate that these actions will initially have a slightly negative impact on our consolidated net sales levels; however, excluding the restructuring charges, will be neutral to slightly accretive to earnings immediately.

#### General

The following management s discussion and analysis of financial condition and results of operations describes the principal factors affecting the results of our operations, financial condition and changes in financial condition for the three- and nine-month periods ended September 30, 2009. This discussion should be read in conjunction with the accompanying unaudited financial statements, our Annual Report on Form 10-K for the year ended December 31, 2008, which includes additional information about our critical accounting policies and practices and risk factors, and Item 1A of Part II of this report, which updates those risk factors.

#### **Executive Overview**

Company Description. We are a global orthopaedic medical device company specializing in the design, manufacture, and marketing of reconstructive joint devices and biologics products. Reconstructive joint devices are used to replace knee, hip, and other joints that have deteriorated through disease or injury. Biologics are used to replace damaged or diseased bone, to stimulate bone growth, to repair damaged or diseased soft tissue, and to provide other biological solutions for surgeons and their patients. We have been in business for over 50 years and have built a well-known and respected brand name and strong relationships with orthopaedic surgeons.

*Principal Products.* We primarily sell reconstructive joint devices and biologics products. Our reconstructive joint device sales are derived from three primary product lines: knees, hips, and extremities. Our biologics sales encompass a broad portfolio of products designed to stimulate and augment the natural regenerative capabilities of the human body. We also sell various orthopaedic products not considered to be part of our knee, hip, extremity, or biologics product lines.

Significant Quarterly Business Developments. Net sales increased 6% in the third quarter of 2009 to \$117.7 million, compared to net sales of \$111.1 million in the third quarter of 2008. Our net income remained relatively flat at \$4.2 million compared to the third quarter of 2008 as the income contribution of higher sales levels was offset by increased interest expense, net.

Our third quarter domestic sales increased 4% in 2009, as a result of 24% growth within our extremity line and relatively static sales in our knee business, partially offset by declines in our domestic hip and biologics product lines. Our domestic extremities growth is primarily attributable to higher levels of INBONE product sales, the continued success of our CHARLOTTE Foot and Ankle System, and sales attributable to our Rayhack® Osteotomy Systems, which we acquired in 2008.

Our international sales increased 9% to \$44.0 million in the third quarter of 2009, compared to \$40.2 million in the third quarter of 2008. This increase in sales in the third quarter of 2009 compared to 2008 is primarily the result of growth in our Japanese, Asian, and certain European markets.

Our third quarter 2009 gross profit declined as a percent of sales by 1.7 percentage points due to the negative impact that slowing production volumes are having on our absorption rates.

*Opportunities and Challenges.* Our results of operations can be substantially affected not only by global economic conditions, but also by local operating and economic conditions, which can vary substantially by market. Unfavorable conditions can depress sales in a given market and may result in actions that adversely affect our margins, constrain our operating flexibility, or result in charges which are unusual or non-recurring.

Given significant volatility in the financial markets and foreign currency exchange rates and depressed economic conditions in both domestic and international markets, we believe 2009 will continue to present significant business challenges. We expect 2009 revenues to reflect lower sales volumes in certain of our international stocking distributor markets where the local financial markets have impacted their borrowing capacity, and a significant unfavorable impact from foreign currency translation due to strengthening of the U.S. dollar, during the first half of 2009, as compared with currencies such as the euro. Additionally, the current state of the global economy has negatively impacted industry growth rates in both domestic and international markets in the first three quarters of 2009, and we are unable to predict when these markets will return to historical rates of growth.

*Significant Industry Factors.* Our industry is affected by numerous competitive, regulatory, and other significant factors. The growth of our business relies on our ability to continue to develop new products and innovative

technologies, obtain regulatory clearance and compliance for our products, protect the proprietary technology of our 12

products and our manufacturing processes, manufacture our products cost-effectively, respond to competitive pressures specific to each of our geographic markets, including our ability to enforce non-compete agreements, and successfully market and distribute our products in a profitable manner. We, and the entire industry, are subject to extensive governmental regulation, primarily by the United States Food and Drug Administration (FDA). Failure to comply with regulatory requirements could have a material adverse effect on our business. Additionally, our industry is highly competitive and has recently experienced increased pricing pressures, specifically in the areas of reconstructive joint devices. We devote significant resources to assessing and analyzing competitive, regulatory and economic risks and opportunities.

In December 2007, we received a subpoena from the U.S. Department of Justice (DOJ) through the U.S. Attorney for the District of New Jersey requesting documents for the period January 1998 through the present related to any consulting and professional service agreements with orthopaedic surgeons in connection with hip or knee joint replacement procedures or products. This subpoena was served shortly after several of our knee and hip competitors agreed to resolutions with the DOJ after being subjects of investigation involving the same subject matter. We are cooperating fully with the DOJ s investigation by the DOJ, and we anticipate that we will continue to incur significant expenses related to this investigation. The conclusion of the investigation could result in sanctions requiring the payment of criminal fines, civil fines, and/or settlement amounts. We cannot estimate what, if any, impact any results from this investigation could have on our consolidated results of operations or financial position.

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In June 2008, we received a letter from the U.S. Securities and Exchange Commission (SEC) informing us that it is conducting an informal investigation regarding potential violations of the Foreign Corrupt Practices Act in the sale of medical devices in a number of foreign countries by companies in the medical device industry. We understand that several other medical device companies have received similar letters. We are cooperating fully with the SEC inquiry. We cannot estimate what, if any, impact any results from this investigation could have on our consolidated results of operations or financial position.

A detailed discussion of these risks and other factors is provided in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2008, and elsewhere in this report.

#### **Results of Operations**

Comparison of three months ended September 30, 2009 to three months ended September 30, 2008

The following table sets forth, for the periods indicated, our results of operations expressed as dollar amounts (in thousands) and as percentages of net sales:

# Three Months Ended September 30, (unaudited)

		(unaut	iica)	
	200	2009		<b>)</b> 8
		% of		% of
	Amount	Sales	Amount	Sales
Net sales	\$117,742	100.0%	\$111,096	100.0%
Cost of sales <sup>1</sup>	35,880	30.5%	32,038	28.8%
Gross profit	81,862	69.5%	79,058	71.2%
Operating expenses:				
Selling, general and administrative <sup>1</sup>	63,703	54.1%	61,897	55.7%
Research and development <sup>1</sup>	8,537	7.3%	8,338	7.5%
Amortization of intangible assets	1,274	1.1%	1,287	1.2%
Restructuring charges	131	0.1%	685	0.6%
Total operating expenses	73,645	62.5%	72,207	65.0%
Operating income	8,217	7.0%	6,851	6.2%
Interest expense, net	1,435	1.2%	717	0.6%
Other expense (income), net	108	0.1%	(284)	(0.3%)
Income before income taxes	6,674	5.7%	6,418	5.8%
Provision for income taxes	2,522	2.1%	2,231	2.0%
Net income	\$ 4,152	3.5%	\$ 4,187	3.8%

These line items include the following amounts of non-cash, stock-based compensation expense, expressed in dollar amounts (in thousands) and as percentages of

net sales, for the periods indicated:

	Three Months Ended September 30,				
	2009			2008	
		% of		% of	
	Amount	Sales	Amount	Sales	
Cost of sales	\$ 335	0.3%	\$ 300	0.3%	
Selling, general and administrative	2,517	2.1%	2,623	2.4%	
Research and development	480	0.4%	430	0.4%	

The following table sets forth our net sales by product line for the periods indicated (in thousands) and the percentage of year-over-year change:

		Three Months Ended September 30,		
		2009	2008	% change
Hip products	\$	40,055	\$ 37,562	6.6%
Knee products		30,114	28,692	5.0%
Extremity products		25,546	21,706	17.7%
Biologics products		19,437	20,197	(3.8%)
Other		2,590	2,939	(11.9%)
Total net sales	\$	117,742	\$111,096	6.0%
	14			

The following graphs illustrate our product line net sales as a percentage of total net sales for the three months ended September 30, 2009 and 2008:

#### **Product Line Sales as a Percentage of Total Net Sales**

2009 2008

Net Sales. Overall, our net sales increased 6% in the third quarter of 2009 compared to the third quarter of 2008. We experienced continued growth in our extremity product line, which increased 18% over prior year, as well as growth in our hip and knee businesses of 7% and 5%, respectively, over prior year. We experienced a decline in the performance in our biologics product line, primarily due to continued declines in the sales of products containing demineralized bone matrix and due to reimbursement issues in Belgium. Geographically, our domestic net sales totaled \$73.8 million in the third quarter of 2009 and \$70.9 million in the third quarter of 2008, representing 62.7% and 63.8% of total net sales, respectively, and growth of 4% in 2009 compared to 2008. Our international net sales totaled \$44.0 million in the third quarter of 2009, compared to \$40.2 million in the third quarter of 2008, representing growth of 9%. This increase is primarily a result of increased sales in Japan, Asia, and certain European markets. Our hip product net sales totaled \$40.1 million during the third quarter of 2009, representing a 7% increase over the prior year. Our domestic hip sales decreased 4% over prior year attributable to sales declines in our revision stem and CONSERVE® products, while our international hip sales increased 17% over prior year. Our international results included increased sales of our PROFEMUR® hip systems in Japan and increased sales in most of our European markets, offset by sales declines in certain international stocking distributor markets. Additionally, international hip sales included a \$400,000 favorable currency impact in Q3 2009.

Our knee product net sales totaled \$30.1 million in the third quarter of 2009 as compared to \$28.7 in the same period in 2008. Domestically, knee sales remained relatively flat year-over-year. International knee sales increased 11% due to increased sales in Asia offset by declines in certain of our European markets.

Our extremity product net sales increased to \$25.5 million in the third quarter of 2009, representing growth of 18% over the third quarter of 2008. This year-over-year growth, driven by a 24% increase in our domestic extremities, is primarily attributable to higher levels of INBONE product sales, the continued success of our CHARLOTTE Foot and Ankle System, and sales attributable to our Rayhack acquisition of 2008. Our international extremity sales decreased 10% compared to the prior year period due to our distributor transition in Australia and an unfavorable currency impact of \$100,000.

Net sales of our biologics products totaled \$19.4 million in the third quarter of 2009, representing a year-over-year decline of 4%. In the U.S., biologics sales declined in 2009 as the continued success of our GRAFTJACKET® tissue repair and containment membranes and increased sales of our PRO-DENSE® injectable regenerative graft were

offset by the continued decline in sales of our ALLOMATRIX® line of injectable tissue-based bone graft substitutes. Our international biologics sales decline of 6% is primarily attributable to the suspension of our biologics distribution in Belgium early in 2009 due to changes in reimbursement.

Cost of Sales. Our cost of sales as a percentage of net sales increased from 28.8% in the third quarter of 2008 to 30.5% in the third quarter of 2009. This increase is primarily attributable to the impact that slowing production volumes are having on our absorption rates. Our cost of sales included 0.3 percentage points of non-cash, stock-based compensation expense in 2009 and 2008. Our cost of sales and corresponding gross profit percentages can be expected to fluctuate in future periods depending upon changes in our product sales mix and prices, distribution channels and geographies, manufacturing yields, period expenses, levels of production volume, cost of raw materials and currency exchange rates.

Selling, General and Administrative. Our selling, general and administrative expenses as a percentage of net sales totaled 54.1% in the third quarter of 2009, a 1.6 percentage point decrease from 55.7% in the third quarter of 2008. Our 2009 and 2008 selling, general and administrative expenses include \$1.6 million (1.3% of net sales) and \$1.5 million (1.4% of net sales), respectively, of costs, primarily legal fees, associated with the ongoing U.S. government inquiries. The remaining decrease in selling, general and administrative expenses as a percentage of sales was driven by cost savings initiatives, primarily in our European subsidiaries, and lower levels of cash incentive compensation, partially offset by increased expenses associated with global compliance efforts. We also recognized \$2.5 million and \$2.6 million of non-cash, stock-based compensation expense in the third quarter of 2009 and 2008, respectively, representing 2.1% and 2.4% of net sales, respectively.

We anticipate that our selling, general and administrative expenses will increase in absolute dollars to the extent that additional growth in net sales results in increases in sales commissions and royalty expense associated with those sales and requires us to expand our infrastructure. Further, in the near term, we anticipate that these expenses may increase as a percentage of net sales as we make strategic investments in order to grow our business, as we continue to incur expenses associated with the U.S. government inquiries, which we believe will continue to be significant, and as our spending related to the global compliance requirements of our industry increases.

*Research and Development.* Our investment in research and development activities represented approximately 7.3% of net sales in the third quarter of 2009, as compared to 7.5% of net sales in the third quarter of 2008. Our research and development expenses include approximately \$0.5 million (0.4% of net sales) and \$0.4 million (0.4% of net sales) of non-cash, stock-based compensation expense in the third quarter of 2009 and 2008, respectively.

We anticipate that our research and development expenditures may increase as a percentage of net sales and will increase in absolute dollars as we continue to increase our investment in product development initiatives and clinical studies to support regulatory approvals and provide expanded proof of the efficacy of our products.

Amortization of Intangible Assets. Charges associated with the amortization of intangible assets in the third quarter of 2009 remained flat compared to the same period in 2008. Based on the intangible assets held as of September 30, 2009, we expect to recognize amortization expense of approximately \$5.2 million for the full year of 2009, \$2.3 million in 2010, \$2.3 million in 2011, \$2.1 million in 2012, and \$1.8 million in 2013.

*Restructuring*. During the third quarter of 2009, our restructuring expenses as a percentage of net sales totaled 0.1%, compared to 0.6% during the third quarter of 2008. These charges are a result of the closure of our Toulon, France facilities, which was announced in the second quarter of 2007. These charges primarily included severance and termination benefits, legal and professional fees, and in 2008 employee litigation charges. See Note 9 to our condensed consolidated financial statements for further discussion of our restructuring charges.

*Interest Expense, Net.* Interest expense, net, consists of interest expense of \$1.6 million during 2009 and \$1.7 million in 2008, primarily from borrowings under our Convertible Senior Notes due 2014 issued in November 2007, offset by interest income of \$0.2 million and \$1.0 million during the third quarter of 2009 and 2008, respectively, generated by our invested cash balances and investments in marketable securities.

The amounts of interest income we realize in 2009 and beyond are subject to variability, dependent upon both the rate of invested returns we realize and the amount of excess cash balances on hand.

*Provision for Income Taxes.* We recorded tax provisions of \$2.5 million and \$2.2 million in the third quarter of 2009 and 2008, respectively. During the third quarter of 2009, our effective tax rate was approximately 37.8%, as compared to 34.8% in the third quarter of 2008. The effective tax rate in the third quarter of 2008 included a 2.8 percentage point impact due to the discrete tax effect of restructuring charges.

Nine Months Ended Sentember 30.

Comparison of nine months ended September 30, 2009 to nine months ended September 30, 2008

The following table sets forth, for the periods indicated, our results of operations expressed as dollar amounts (in thousands) and as percentages of net sales:

	(unaudited)			
	200	9	200	8
		% of		% of
	Amount	Sales	Amount	Sales
Net sales	\$357,580	100.0%	\$ 345,438	100.0%
Cost of sales <sup>1</sup>	110,646	30.9%	99,287	28.7%
Gross profit	246,934	69.1%	246,151	71.3%
Operating expenses:				
Selling, general and administrative <sup>1</sup>	196,133	54.9%	197,361	57.1%
Research and development <sup>1</sup>	26,460	7.4%	24,715	7.2%
Amortization of intangible assets	3,899	1.1%	3,604	1.0%
Restructuring charges	991	0.3%	5,595	1.6%
Acquired in-process research and development			2,490	0.7%
Total operating expenses	227,483	63.6%	233,765	67.7%
Operating income	19,451	5.4%	12,386	3.6%
Interest expense, net	3,974	1.1%	1,127	0.3%
Other income, net	(358)	(0.1%)	(907)	(0.3%)
Income before income taxes	15,835	4.4%	12,166	3.5%
Provision for income taxes	5,939	1.7%	6,278	1.8%
Net income	\$ 9,896	2.8%	\$ 5,888	1.7%

These line items include the following amounts of non-cash, stock-based compensation expense, expressed in dollar amounts

(in thousands) and as percentages of net sales, for the periods indicated:

	Nine Months Ended September 30,				
	2009		2009 2008		
	% of			% of	
	Amount	Sales	Amount	Sales	
Cost of sales	\$ 938	0.3%	\$ 952	0.3%	
Selling, general and administrative	7,822	2.2%	8,440	2.4%	
Research and development	1,440	0.4%	1,096	0.3%	
-	17				
	1 /				

The following table sets forth our net sales by product line for the periods indicated (in thousands) and the percentage of year-over-year change:

	Nine Months Ended September 30,		
			%
	2009	2008	change
Hip products	\$ 123,030	\$118,873	3.5%
Knee products	90,727	90,116	0.7%
Extremity products	77,116	64,070	20.4%
Biologics products	58,672	61,548	(4.7%)
Other	8,035	10,831	(25.8%)
Total net sales	\$357,580	\$ 345,438	3.5%

The following graphs illustrate our product line net sales as a percentage of total net sales for the nine months ended September 30, 2009 and 2008:

#### **Product Line Sales as a Percentage of Total Net Sales**

2009 2008

Net Sales. Net sales totaled \$357.6 million during the first nine months of 2009, representing a 4% increase over the first nine months in the prior year. The increase in net sales is primarily attributable to 20% growth in our extremity product line offset by an unfavorable currency impact of \$6.4 million. Specifically, the increase in our extremities product line can be attributed to sales of our DARCO® plating systems, the continued success of our CHARLOTTE Foot and Ankle system, sales of our INBONE products acquired in April 2008, and sales of our RAYHACR Osteotomy Systems acquired in September 2008.

In the first nine months of 2009, domestic net sales increased by 7% to \$221.3 million, or 61.9% of total net sales. International sales totaled \$136.3 million, including the aforementioned unfavorable currency impact of \$6.4 million, representing a decrease of 1% over the first nine months in the prior year. This decrease is attributable to the unfavorable currency, partially offset by growth in our Japanese and certain European markets.

Cost of Sales. Our cost of sales as a percentage of net sales increased from 28.7% in the first nine months of 2008 to 30.9% in the first nine months of 2009. This increase is attributable to higher levels of excess and obsolete inventory provisions, increased raw material and other manufacturing costs, and, in the first six months of 2009, unfavorable currency exchange rates compared to 2008.

*Operating Expenses*. As a percentage of net sales, our operating expenses decreased by 4.1 percentage points to 63.6% in the first nine months of 2009, as compared to 67.7% in the first nine months of 2008. This decrease is primarily due to lower restructuring expenses in 2009 and charges for acquired in-process research and development and the unfavorable appellate court ruling in 2008, partially offset by increased expenses associated with our global compliance efforts.

*Provision for Income Taxes.* We recorded tax provisions of \$5.9 million and \$6.3 million in the first nine months of 2009 and 2008, respectively. During the first nine months of 2009, our effective tax rate was approximately 37.5%, as compared to 51.6% in the first nine months of 2008, primarily attributable to the reinstatement of the U.S. Federal Research and Development tax credit during the fourth quarter of 2008.

#### **Seasonal Nature of Business**

As is typical in the industry, we traditionally experience lower sales volumes in the third quarter than throughout the rest of the year as many of our products are used in elective procedures, which generally decline during the summer months, typically resulting in selling, general and administrative expenses and research and development expenses as a percentage of sales that are higher than throughout the rest of the year. In addition, our first quarter selling, general and administrative expenses include additional expenses that we incur in connection with the annual meeting held by the American Academy of Orthopaedic Surgeons. This meeting, which is the largest orthopaedic meeting in the world, features the presentation of scientific papers and instructional courses for orthopaedic surgeons. During this 3-day event, we display our most recent and innovative products to these surgeons.

#### Restructuring

In June 2007, we announced our plans to close our facilities in Toulon, France. This announcement came after a thorough evaluation in which it was determined that we had excess manufacturing capacity and redundant distribution and administrative resources that would be best eliminated through the closure of this facility. The majority of our restructuring activities were complete by the end of 2007, with production now conducted solely in our existing manufacturing facility in Arlington, Tennessee and the distribution activities being carried out from our European headquarters in Amsterdam, the Netherlands. We have estimated that total pre-tax restructuring charges will be approximately \$28 million to \$32 million, of which we have recognized \$26.6 million through September 30, 2009. We anticipate that recording the remaining \$1.4 million to \$5.4 million of restructuring expenses could have a material impact on our results of operations in the period incurred, however we do not expect that the restructuring will have a material impact on our financial condition or liquidity. We have realized the benefits from this restructuring within selling, general and administrative expenses beginning in 2008. While the benefits from this restructuring have also been realized within cost of sales beginning in 2009, unfavorable currency exchange rates and increased raw material and other manufacturing costs have offset those benefits. See Note 9 to our condensed consolidated financial statements for further discussion of our restructuring charges.

On October 15, 2009, executive management formally approved plans to change our French distribution and support model by migrating all relevant French distribution and support functions into our European organization, based out of our European Headquarters in Amsterdam, The Netherlands and subsequently close our distribution and finance support office in Créteil, France. Direct sales in France will continue and will be serviced by independent sales agents. We expect to complete these changes and, as a result, close our office in Créteil by December 31, 2009. Management estimates the pre-tax restructuring charges will total approximately \$4 million to \$5 million. These cash charges include severance and benefits costs, external legal and professional fees, and other costs. Meetings with local staff representatives must be completed before the total amount of the restructuring charges, timing, and ongoing benefits of the targeted changes can be definitively known. This process may span several months; however we anticipate recording \$3 million to \$4 million of these charges during the fourth quarter of 2009.

We anticipate that these actions will initially have a slightly negative impact on our consolidated net sales levels; however, excluding the restructuring charges, will be neutral to slightly accretive to earnings immediately.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### **Liquidity and Capital Resources**

The following table sets forth, for the periods indicated, certain liquidity measures (in thousands):

	As of	As of	
	September		September
	30, 2009	December 31, 2008	
Cash and cash equivalents	\$121,234	\$ 87,865	
Marketable securities	40,440	57,614	
Working capital	417,132	401,406	
Line of credit availability	100,000	100,000	

Operating Activities. Cash provided by operating activities was \$50.1 million for the first nine months of 2009, as compared to \$4.8 million for the first nine months of 2008. The increase in operating cash flow is attributable to improved profitability and changes in working capital. Favorable changes in accounts receivable and inventory were partially offset by unfavorable changes in accounts payable, accrued expenses and marketable securities.

Investing Activities. Our capital expenditures totaled approximately \$26.4 million and \$43.5 million in the first nine months of 2009 and 2008, respectively. The decrease is attributable to lower levels of expenditures related to the expansion of our Arlington, Tennessee facilities. Our industry is capital intensive, particularly as it relates to surgical instrumentation. Historically, our capital expenditures have consisted of purchased manufacturing equipment, research and testing equipment, computer systems, office furniture and equipment, and surgical instruments. We expect to incur capital expenditures of approximately \$42 million in 2009 for routine capital expenditures, and approximately

We invested \$6.9 million and \$30.8 million in acquisitions of businesses and intellectual property during 2009 and 2008, respectively. Our 2009 payments for acquisitions relate to contingent consideration related to acquisitions prior to 2009. We are continuously evaluating opportunities to purchase technology and other forms of intellectual property and are, therefore, unable to predict the timing of future purchases.

\$6 million for the expansion of facilities in Arlington, Tennessee.

Financing Activities. During the first nine months of 2009, cash provided by financing activities totaled \$90,000 compared to the first nine months of 2008 when cash provided by financing activities totaled \$12.3 million. This decrease is primarily attributable to an \$11.5 million decrease in proceeds from stock option exercises. During the first nine months of 2009, we terminated certain accounts receivable factoring agreements. While these factoring agreements were active, the cash proceeds, net of the amount of factored receivables collected, were reflected as cash flows from financing activities in our consolidated statements of cash flows. This had an immaterial year-over-year impact on our cash flows.

On September 30, 2009, our revolving credit facility had availability of \$100 million, which can be increased by up to an additional \$50 million at our request and subject to the agreement of the lenders. We currently have no borrowings outstanding under the credit facility. Borrowings under the credit facility will bear interest at the sum of a base annual rate plus an applicable annual rate that ranges from 0% to 1.75% depending on the type of loan and our consolidated leverage ratio, with a current annual base rate of 3.25%.

During 2007, we issued \$200 million of Convertible Senior Notes due 2014, which generated net proceeds of \$193.5 million. The notes pay interest semiannually at an annual rate of 2.625%. The notes are convertible into shares of our common stock at an initial conversion rate of 30.6279 shares per \$1,000 principal amount of the notes, which represents a conversion price of \$32.65 per share. We will make scheduled interest payments in 2009 related to the notes totaling \$5.3 million.

### **Other Liquidity Information**

We have funded our cash needs since 2000 through various equity and debt issuances and through cash flow from operations. In 2007, we issued \$200 million of Convertible Senior Notes due 2014, which generated net proceeds totaling \$193.5 million.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Although it is difficult for us to predict our future liquidity requirements, we believe that our current cash and cash equivalents balance of \$121.2 million, our marketable securities balance of \$40.4 million, our existing available credit line of \$100 million, and our expected cash flow from our 2009 operations will be sufficient for the foreseeable future to fund our working capital requirements and operations, permit anticipated capital expenditures in 2009 of approximately \$48 million, and meet our contractual cash obligations in 2009.

### **Critical Accounting Policies and Estimates**

Information on judgments related to our most critical accounting policies and estimates is discussed in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2008. Certain of our more critical accounting estimates require the application of significant judgment by management in selecting the appropriate assumptions in determining the estimate. By their nature, these judgments are subject to an inherent degree of uncertainty. We develop these judgments based on our historical experience, terms of existing contracts, our observance of trends in the industry, information provided by our customers, and information available from other outside sources, as appropriate. Actual results may differ from these judgments under different assumptions or conditions. Different, reasonable estimates could have been used for the current period. Additionally, changes in accounting estimates are reasonably likely to occur from period to period. Both of these factors could have a material impact on the presentation of our financial condition, changes in financial condition or results of operations. All of our significant accounting policies are more fully described in Note 2 to our consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2008. There have been no significant modifications to the policies related to our critical accounting estimates since December 31, 2008.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Interest Rate Risk

Our exposure to interest rate risk arises principally from the interest rates associated with our invested cash balances. At September 30, 2009, we had short term cash and marketable securities investments totaling approximately \$158 million. Based on this level of investment, a change of 0.25% in interest rates would have an annual impact of \$395,000 on our interest income. We currently do not hedge our exposure to interest rate fluctuations, but may do so in the future.

Foreign Currency Exchange Rate Risk

Fluctuations in the rate of exchange between the U.S. dollar and foreign currencies could adversely affect our financial results. Approximately 27% and 28% of our total net sales were denominated in foreign currencies during the three months ended September 30, 2009, and for the year ended December 31, 2008, respectively, and we expect that foreign currencies will continue to represent a similarly significant percentage of our net sales in the future. Cost of sales related to these sales are primarily denominated in U.S. dollars; however, operating costs related to these sales are largely denominated in the same respective currencies, thereby partially limiting our transaction risk exposure. For sales not denominated in U.S. dollars, an increase in the rate at which a foreign currency is exchanged for U.S. dollars will require more of the foreign currency to equal a specified amount of U.S. dollars than before the rate increase. In such cases, if we price our products in the foreign currency, we will receive less in U.S. dollars than we did before the rate increase went into effect. If we price our products in U.S. dollars and our competitors price their products in local currency, an increase in the relative strength of the U.S. dollar could result in our prices not being competitive in a market where business is transacted in the local currency.

A substantial majority of our sales denominated in foreign currencies are derived from European Union countries, which are denominated in the euro; from Japan, which are denominated in the Japanese yen; and from the United Kingdom, which are denominated in the British pound. Additionally, we have significant intercompany receivables from our foreign subsidiaries which are denominated in foreign currencies, principally the euro, the yen, and the British pound. Our principal exchange rate risk, therefore, exists between the U.S. dollar and the euro, the U.S. dollar and the yen, and the U.S. dollar and the British pound. Fluctuations from the beginning to the end of any given reporting period result in the revaluation of our foreign currency-denominated intercompany receivables and payables, generating currency translation gains or losses that impact our non-operating income and expense levels in the respective period.

As discussed in Note 2 to our consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2008, we enter into certain short-term derivative financial instruments in the form of foreign currency forward contracts. These forward contracts are designed to mitigate our exposure to currency fluctuations in our intercompany balances denominated in euros, Japanese yen, British pounds, and Canadian dollars. Any change in the fair value of these forward contracts as a result of a fluctuation in a currency exchange rate is expected to be offset by a change in the value of the intercompany balance. These contracts are effectively closed at the end of each reporting period.

### ITEM 4. CONTROLS AND PROCEDURES.

Evaluation of Disclosure Controls and Procedures

We have established disclosure controls and procedures, as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934. Our disclosure controls and procedures are designed to ensure that material information relating to us, including our consolidated subsidiaries, is made known to our principal executive officer and principal financial officer by others within our organization. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of September 30, 2009 to ensure that the information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including our principal executive officer and principal financial officer as appropriate, to allow timely decisions regarding required disclosure. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of September 30, 2009.

Changes in Internal Control Over Financial Reporting

During the three months ended September 30, 2009, there were no significant changes in our internal control over financial reporting that materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

### PART II OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

Not applicable.

### ITEM 1A. RISK FACTORS.

We are subject to substantial government regulation that could have a material adverse effect on our business.

The production and marketing of our products and our ongoing research and development, pre-clinical testing and clinical trial activities are subject to extensive regulation and review by numerous governmental authorities both in the U.S. and abroad. See Business Government Regulation in our Annual Report on Form 10-K for the year ended December 31, 2008, for further details on this process. United States and foreign regulations govern the testing, marketing and registration of new medical devices, in addition to regulating manufacturing practices, reporting, labeling and recordkeeping procedures. The regulatory process requires significant time, effort and expenditures to bring our products to market, and we cannot be assured that any of our products will be approved. Our failure to comply with applicable regulatory requirements could result in these governmental authorities:

imposing fines and penalties on us;

preventing us from manufacturing or selling our products;

bringing civil or criminal charges against us;

delaying the introduction of our new products into the market;

recalling or seizing our products; or

withdrawing or denying approvals or clearances for our products.

Even if regulatory approval or clearance of a product is granted, this could result in limitations on the uses for which the product may be labeled and promoted. Further, for a marketed product, its manufacturer and manufacturing facilities are subject to periodic review and inspection. Subsequent discovery of problems with a product, manufacturer or facility may result in restrictions on the product, manufacturer or facility, including withdrawal of the product from the market or other enforcement actions.

In April 2009, the United States Food and Drug Administration (FDA) issued an order requiring the manufacturers of approximately 25 Class III devices to submit to the FDA a summary of any information known or otherwise available to them concerning the safety and efficacy of the products. Metal-on-metal hip products, including ours, are included in this order. The FDA has historically allowed these products to be marketed without the requirement of a premarket approval application (PMA), as they were marketed before May 28, 1976, or are substantially equivalent to devices that were marketed before May 28, 1976, when the Medical Device Amendments of 1976 were enacted. The FDA will determine, for each device, whether the classification of the device should (a) remain as Class III and require submission of a PMA or a notice of completion of a Product Development Protocol, or (b) be reclassified as Class I or II. We cannot predict the outcome of the FDA s review of these products; however, if we are required to submit a PMA for our metal-on-metal hip products, we may be unable to continue to market these products until the FDA approves the PMA.

We are currently conducting clinical studies of some of our products under an investigational device exemption. Clinical studies must be conducted in compliance with FDA regulations, or the FDA may take enforcement action. The data collected from these clinical studies will ultimately be used to support market clearance for these products. There is no assurance that the FDA will accept the data from these clinical studies or that it will ultimately allow market clearance for these products.

We are subject to various federal and state laws concerning health care fraud and abuse, including false claims laws, anti-kickback laws and physician self-referral laws. Violations of these laws can result in criminal and/or civil punishment, including fines, imprisonment and, in the U.S., exclusion from participation in government health care programs. Increased funding for enforcement of these laws and regulations has resulted in greater scrutiny of

marketing practices in our industry and resulted in several government investigations by various government authorities. If a governmental authority were to determine that we do not comply with these laws and regulations,

### PART II OTHER INFORMATION

then we and our officers and employees could be subject to criminal and civil sanctions, including exclusion from participation in federal health care reimbursement programs.

In order to market our devices in the member countries of the European Union, we are required to comply with the European Medical Devices Directive and obtain CE mark certification. CE mark certification is the European symbol of adherence to quality assurance standards and compliance with applicable European Medical Device Directives. Under the European Medical Devices Directive, all medical devices including active implants must qualify for CE marking. In August 2005, a European Medical Devices Directive changed the classification of hip, knee, and shoulder implants from class III to class III. The transition period for these changes began September 1, 2007 and continued through the September 2009 deadline. Upon reclassification to class III, manufacturers are required to assemble significantly more documentation into a dossier, and submit it to their Notified Body for formal approval prior to affixing the CE mark to their product and packaging.

In our Form 10-K for the period ended December 31, 2008, we reported that we were pursuing 27 upclassification dossiers to retain the CE mark certification. Subsequently, upon further analyzing our business goals and regulatory strategies associated with these products, we decided to reduce the number of upclassification dossiers we would pursue to 15. Through the date of this report, we have received approval for all of those 15 upclassification dossiers. Therefore, there is no longer a risk that we could experience a significant negative financial impact as a result of this European Medical Devices Directive.

Our business could be significantly and adversely impacted if certain types of healthcare reform programs are adopted and other legislative proposals are enacted into law.

Recently, President Obama and members of Congress have proposed significant reforms to the U.S. healthcare system. Both the U.S. Senate and House of Representatives have conducted hearings about U.S. healthcare reform, and proposed legislation has made it through the House and Senate committee process. The Obama administration s fiscal year 2010 budget included proposals to limit Medicare payments, reduce drug spending, and increase taxes. In addition, members of Congress have proposed a government health insurance option to compete with private plans and other expanded public healthcare measures.

Most recently, in October 2009, the U.S. Senate Finance Committee passed a version of the committee s healthcare reform bill, a bill which includes an excise tax on all medical devices, requiring the medical device industry to contribute \$4 billion each year for a period of 10 years. As proposed, this excise tax would not be tax deductible. Various healthcare reform proposals have also emerged at the state level. We cannot predict what healthcare initiatives, if any, will be implemented at the federal or state level, or the effect any future legislation or regulation will have on us. However, an expansion in government s role in the U.S. healthcare industry may lower reimbursements for our products, reduce procedure volumes, significantly increase our cost of doing business, and adversely affect our business and results of operations. In addition, if the excise tax contained in the proposed legislation from the U.S. Senate Finance Committee is enacted into law, and we are unable to increase the selling prices of our products to mitigate its impact, our results of operations may be materially and adversely affected.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS. Not applicable.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

Not applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

Not applicable.

ITEM 5. OTHER INFORMATION.

Not applicable.

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### ITEM 6. EXHIBITS.

(a) Exhibits.

The following exhibits are filed as a part of this quarterly report on Form 10-Q or are incorporated herein by reference:

Exhibit No.	Description
3.1	Fourth Amended and Restated Certificate of Incorporation of Wright Medical Group, Inc., <sup>(1)</sup> as amended by Certificate of Amendment of Fourth Amended and Restated Certificate of Incorporation of Wright Medical Group, Inc. <sup>(2)</sup>
3.2	Second Amended and Restated By-laws of Wright Medical Group, Inc. (3)
4.1	Form of Common Stock certificate. (1)
4.2	Indenture, dated as of November 26, 2007, between Wright Medical Group, Inc. and The Bank of New York, as trustee (including form of 2.625% Convertible Senior Notes due 2014). (4)
4.3	Underwriting Agreement, dated as of November 19, 2007, among Wright Medical Group, Inc. and J.P. Morgan Securities Inc., Piper Jaffray & Co., and Wachovia Capital Markets, LLC. (4)
10.1	Credit Agreement dated as of June 30, 2006, among Wright Medical Group, Inc., its domestic subsidiaries, the lenders named therein, Bank of America, N.A., and SunTrust Bank, (5) as amended by First Amendment to Credit Agreement dated as of November 16, 2007. (6)
10.2	Fifth Amended and Restated 1999 Equity Incentive Plan (1999 Plan), <sup>(7)</sup> as amended by First Amendment to 1999 Plan. <sup>(8)</sup>
10.3	2009 Equity Incentive Plan (2009 Plan) (9)
10.4*	Form of Executive Stock Option Agreement pursuant to the 2009 Plan. (10)
10.5*	Form of Non-US Employee Stock Option Agreement pursuant to the 2009 Plan. (10)
10.6*	Form of Non-Employee Director Stock Option Agreement (one year vesting) pursuant to the 2009 Plan. (10)
10.7*	Form of Non-Employee Director Stock Option Agreement (four year vesting) pursuant to the 2009 Plan. (10)
10.8*	Form of Executive Restricted Stock Grant Agreement pursuant to the 2009 Plan. (10)
10.9*	Form of Non-US Employee Restricted Stock Grant Agreement pursuant to the 2009 Plan. (10)
10.10*	Form of Non-Employee Director Restricted Stock Grant Agreement (one year vesting) pursuant to the 2009 Plan. (10)

10.11*	Form of Non-Employee Director Restricted Stock Grant Agreement (four year vesting) pursuant to the 2009 Plan. (10)
10.12*	Form of Non-US Employee Restricted Stock Unit Grant Agreement pursuant to the 2009 Plan. (10)
10.13*	Form of Executive Stock Option Agreement pursuant to the 1999 Plan. (10)
10.14*	Form of Non-US Employee Stock Option Agreement pursuant to the 1999 Plan. (10)
10.15*	Form of Non-Employee Director Stock Option Agreement (one year vesting) pursuant to the 1999 Plan. (10)
10.16*	Form of Non-Employee Director Stock Option Agreement (four year vesting) pursuant to the 1999 Plan. (10)
10.17*	Form of Executive Restricted Stock Grant Agreement pursuant to the 1999 Plan. (10)
10.18*	Form of Non-US Employee Phantom Stock Unit Grant Agreement pursuant to the 1999 Plan <sup>(10)</sup>
10.19*	Form of Non-Employee Director Restricted Stock Grant Agreement (four year vesting) pursuant to the 1999 Plan. (11)
10.20*	Wright Medical Group, Inc. Executive Performance Incentive Plan. (12)
10.21*	Form of Indemnification Agreement between Wright Medical Group, Inc. and its directors and executive officers. (13)
10.22*	Employment Agreement dated as of March 1, 2007, between Wright Medical Netherlands B.V. and Paul R. Kosters. (14)
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Exhibi	<del>1</del>
No.	Description
10.23*	Employment Agreement dated as of April 2, 2009, between Wright Medical Technology, Inc. and Gary D. Henley. (13)
10.24*	Separation Pay Agreement dated as of April 1, 2009 between Wright Medical Technology, Inc. and John K. Bakewell. (13)
10.25*	Separation Pay Agreement dated as of April 1, 2009 between Wright Medical Technology, Inc. and Eric A. Stookey. (13)
10.26*	Separation Pay Agreement dated as of April 1, 2009 between Wright Medical Technology, Inc. and Frank S. Bono. <sup>(15)</sup>
11	Computation of earnings per share (included in Note 7 of the Notes to Condensed Consolidated Financial Statements in Financial Statements and Supplementary Data ).
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.
32	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Rule 13a-14(b) Under the Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of the United States Code.
re Re St Fc (R Ne as	Corporated by Gerence to our Egistration Attement on Form S-1 Egistration D. 333-59732), Amended.  Corporated by
Re St Fe on	Serence to our egistration attement on orm S-8 filed May 14,
	Corporated by Ference to our

current report on Form 8-K filed

- on February 19, 2008.
- (4) Incorporated by reference to our current report on Form 8-K filed on November 26, 2007.
- (5) Incorporated by reference to our current report on Form 8-K filed on July 7, 2006.
- (6) Incorporated by reference to our current report on Form 8-K filed on November 21, 2007.
- (7) Incorporated by reference to our definitive Proxy Statement filed on April 14, 2008.
- (8) Incorporated by reference to our quarterly report on Form 10-Q for the quarter ended September 30, 2008.
- (9) Incorporated by reference to our definitive Proxy Statement filed on April 15, 2009.
- (10) Incorporated by reference to our quarterly report on Form 10-Q for the quarter

ended June 30, 2009.

- (11) Incorporated by reference to our Registration Statement on Form S-8 filed on June 18, 2008.
- (12) Incorporated by reference to our current report on Form 8-K filed on February 10, 2005.
- (13) Incorporated by reference to our current report on Form 8-K filed on April 7, 2009.
- (14) Incorporated by reference to our quarterly report on Form 10-Q filed on April 25, 2008.
- (15) Incorporated by reference to our quarterly report on Form 10-Q for the quarter ended March 31, 2009.
- \* Denotes management contract or compensatory plan or arrangement.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 29, 2009

### WRIGHT MEDICAL GROUP, INC.

By: /s/ Gary D. Henley
Gary D. Henley
President and Chief Executive Officer

By: /s/ John. K. Bakewell
 John K. Bakewell
 Executive Vice President and Chief Financial
 Officer
 (Principal Financial Officer and Chief Accounting
 Officer)

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### **EXHIBIT INDEX**

Exhibit Number 31.1	<b>DESCRIPTION</b> Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.
32	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Rule 13a-14(b) Under the Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of the United States Code.