ANDERSONS INC Form 10-Q August 07, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended June 30, 2009

OHIO 34-1562374 (State of incorporation or organization) (I.R.S. Employer Identification No.)

480 W. Dussel Drive, Maumee, Ohio (Address of principal executive offices)

(419) 893-5050

43537

(Zip Code)

(Telephone Number)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files. Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The registrant had approximately 18.3 million common shares outstanding, no par value, at July 31, 2009.

### THE ANDERSONS, INC. $\underline{\text{INDEX}}$

PART I. FINANCIAL INFORMATION	Page No.
Item 1. Financial Statements Condensed Consolidated Balance Sheets June 30, 2009 December 31, 2008 and June 30, 2008	3
Condensed Consolidated Statements of Income - Three and six months ended June 30, 2009 and 2008	5
Condensed Consolidated Statement of Cash Flows - Six months ended June 30, 2009 and 2008	6
Condensed Consolidated Statements of Shareholders Equity Six months ended June 30, 2009 and 2008	7
Notes to Condensed Consolidated Financial Statements	8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	20
Item 3. Quantitative and Qualitative Disclosures about Market Risk	33
Item 4. Controls and Procedures	34
PART II. OTHER INFORMATION	
Item 1A. Risk Factors	34
Item 4. Submission of Matters to a Vote of Security Holders	34
<u>Item 6. Exhibits</u> <u>EX-31.1</u> <u>EX-31.2</u> <u>EX-31.3</u>	35
<u>EX-32.1</u> 2	

### Part I. Financial Information

### **Item 1. Financial Statements**

## The Andersons, Inc. Condensed Consolidated Balance Sheets (Unaudited)(In thousands)

	June 30, 2009	December 31, 2008	June 30, 2008
Current assets:			
Cash and cash equivalents	\$ 179,752	\$ 81,682	\$ 33,379
Restricted cash	4,243	3,927	3,664
Accounts and notes receivable, net	130,824	126,255	187,184
Margin deposits, net	38,009	13,094	79,017
Inventories:	105 500	222 107	220 501
Grain	107,722	223,107	230,781
Agricultural fertilizer and supplies	41,784	144,536	119,680
Lawn and garden fertilizer and corncob products	22,906	38,011	22,043
Retail merchandise	29,615	27,579	30,463
Other	3,057	3,687	3,872
	205,084	436,920	406,839
Commodity derivative assets current	48,635	84,919	493,571
Deferred income taxes	8,478	15,338	4,827
Prepaid expenses and other current assets	32,086	93,827	42,662
Total current assets	647,111	855,962	1,251,143
Other assets:			
Pension asset			7,229
Commodity derivative assets noncurrent	1,354	3,662	84,297
Other assets and notes receivable, net	15,386	12,433	11,655
Investments in and advances to affiliates	137,895	141,055	137,121
	154,635	157,150	240,302
Railcar assets leased to others, net	176,656	174,132	152,879
Property, plant and equipment:			
Land	14,566	14,524	13,560
Land improvements and leasehold improvements	39,524	39,040	37,224
Buildings and storage facilities	121,548	119,174	114,786
Machinery and equipment	156,005	151,401	144,767
Software	9,527	8,899	8,631
Construction in progress	3,822	6,597	3,258
	344,992	339,635	322,226
Less allowances for depreciation and amortization	(224,457)	(218,106)	(212,080)
	120,535	121,529	110,146

Total assets \$1,098,937 \$1,308,773 \$1,754,470

See notes to condensed consolidated financial statements

3

The Andersons, Inc.
Condensed Consolidated Balance Sheets (continued)
(Unaudited)(In thousands)

	June 30, 2009	December 31, 2008	June 30, 2008
Current liabilities:			
Short-term borrowings	<b>\$</b>	\$	\$ 432,500
Accounts payable for grain	63,475	216,307	76,409
Other accounts payable	90,907	97,770	135,294
Customer prepayments and deferred revenue	18,344	55,953	30,992
Commodity derivative liabilities current	66,698	67,055	160,611
Accrued expenses and other current liabilities	35,047	60,437	83,444
Current maturities of long-term debt non-recourse	13,336	13,147	13,175
Current maturities of long-term debt	21,947	14,594	11,481
Total current liabilities	309,754	525,263	943,906
Deferred income and other long-term liabilities	12,026	12,977	3,910
Commodity derivative liabilities noncurrent	4,555	3,706	19,923
Employee benefit plan obligations	36,875	35,513	19,880
Long-term debt non-recourse, less current maturities	28,938	40,055	47,934
Long-term debt, less current maturities	285,619	293,955	281,496
Deferred income taxes	36,871	32,197	29,268
Total liabilities	714,638	943,666	1,346,317
Shareholders equity: The Andersons, Inc. shareholders equity: Common shares, without par value (25,000 shares authorized; 19,198 shares issued and outstanding)	96	96	96
Preferred shares, without par value (1,000 shares			
authorized; none issued) Additional paid-in-capital	174,108	173,393	171,571
Treasury shares (941; 1,069 and 1,074 shares at 6/30/09,	,	-,-,-,-	- , - , - , -
12/31/08 and 6/30/08, respectively; at cost)	(15,408)	(16,737)	(16,242)
Accumulated other comprehensive loss	(29,266)	(30,046)	(10,099)
Retained earnings	244,386	226,707	250,355
Total shareholders equity of The Andersons, Inc.	373,916	353,413	395,681
Noncontrolling interest	10,383	11,694	12,472
Total shareholders equity	384,299	365,107	408,153
Total liabilities, and shareholders equity	\$1,098,937	\$1,308,773	\$1,754,470

See notes to condensed consolidated financial statements

The Andersons, Inc.
Condensed Consolidated Statements of Income
(Unaudited)(In thousands, except per share data)

		onths ended ne 30,	Six months ended June 30,			
	2009	2008	2009	2008		
Sales and merchandising revenues	\$810,954	\$1,100,700	\$1,508,346	\$1,813,701		
Cost of sales and merchandising revenues	737,620	980,363	1,373,638	1,641,123		
Gross profit	73,334	120,337	134,708	172,578		
Operating, administrative and general						
expenses	46,723	49,973	93,253	91,264		
Interest expense Other income (loss):	5,161	8,521	10,851	17,643		
Equity in earnings (loss) of affiliates	784	7,781	(2,890)	16,420		
Other income, net	2,724	2,155	3,963	5,039		
Income before income taxes	24,958	71,779	31,677	85,130		
Income tax expense	9,312	26,835	12,118	31,428		
Net income Net (income) loss attributable to the	15,646	44,944	19,559	53,702		
noncontrolling interest	272	682	1,311	(253)		
Net income attributable to The Andersons,	<b>.</b>		<b>.</b>			
Inc.	\$ 15,918	\$ 45,626	\$ 20,870	\$ 53,449		
Earnings per common share: Basic earnings attributable to The	¢ 0.97	¢ 2.52	¢ 115	¢ 2.05		
Andersons, Inc. common shareholders	\$ 0.87	\$ 2.52	\$ 1.15	\$ 2.95		
Diluted earnings attributable to The						
Andersons, Inc. common shareholders	\$ 0.87	\$ 2.48	<b>\$</b> 1.14	\$ 2.90		
Dividends paid	\$ 0.0875	\$ 0.0775	\$ 0.1725	\$ 0.155		
See notes to condensed consolidated financial	l statements 5					

### The Andersons, Inc. Condensed Consolidated Statements of Cash Flows (Unaudited)(In thousands)

	Six months ended June 30,	
	2009	2008
Operating Activities		
Operating Activities Net income	\$ 19,559	\$ 53,702
	\$ 19,559	\$ 33,702
Adjustments to reconcile net income to cash provided by (used in) operating activities:		
Depreciation and amortization	16,212	13,900
Bad debt expense	90	2,569
Equity in earnings/loss of unconsolidated affiliates, net of distributions	<del>9</del> 0	2,309
received	3,260	2,391
Realized gains on sales of railcars and related leases	(1,168)	(3,317)
Excess tax benefit from share-based payment arrangement	(340)	(1,502)
Deferred income taxes	11,080	2,010
Stock based compensation expense	1,518	2,657
Lower of cost or market inventory and contract adjustment	2,944	2,037
Other	15	6
Changes in operating assets and liabilities:	10	O .
Accounts and notes receivable	(4,535)	(65,976)
Inventories	228,892	102,443
Commodity derivatives and margin deposits	14,169	(345,048)
Prepaid expenses and other assets	60,214	616
Accounts payable for grain	(152,832)	(67,071)
Other accounts payable and accrued expenses	(67,801)	46,559
Net cash provided by (used in) operating activities	131,277	(256,061)
Investing Activities		
Acquisition of business, net of \$0.3 million cash acquired		(6,699)
Purchases of railcars	(11,884)	(55,123)
Proceeds from sale of railcars and related leases	4,943	41,331
Purchases of property, plant and equipment	(7,290)	(7,833)
Proceeds from sale of property, plant and equipment	128	67
Change in restricted cash	(316)	62
Investments in affiliates	(100)	(20,600)
Net cash used in investing activities	(14,519)	(48,795)
Financing Activities		
Net increase in short-term borrowings		187,000
Proceeds received from issuance of long-term debt	4,744	201,535
Payments on long-term debt	(5,727)	(61,574)
Payments of non-recourse long-term debt	(10,928)	(8,891)
Proceeds from sale of treasury shares to employees and directors	755	1,057

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Purchase of treasury stock Payments of debt issuance costs Dividends paid Excess tax benefit from share-based payment arrangement	(229) (4,494) (3,149) 340	(1,893) (2,801) 1,502
Net cash provided by (used in) financing activities	(18,688)	315,935
Increase in cash and cash equivalents Cash and cash equivalents at beginning of period	98,070 81,682	11,079 22,300
Cash and cash equivalents at end of period	\$ 179,752	\$ 33,379
See notes to condensed consolidated financial statements	6	

**Table of Contents** 

### The Andersons, Inc. Condensed Consolidated Statements of Shareholders Equity (Unaudited)(In thousands)

The Andersons, Inc. Shareholders

		Additional	macroons, m	Accumula Other	ated			
	Common Shares	Paid-in Capital	Treasury Shares	Compreher		Retained Earnings	ontrolling	Total
Balance at December 31, 2007	\$ 96	\$ 168,286	\$ (16,670)	\$ (7	,197)	\$ 199,849	\$ 12,219	\$ 356,583
Net income (loss) Other comprehensive income: Unrecognized actuarial loss and prior service costs (net of income tax of	,					53,449	253	53,702
\$1,716) Cash flow hedge				(2	,921)			(2,921)
activity (net of income tax of \$11)					19			19
Comprehensive income Stock awards, stock option exercises and other shares issued to employees and directors, net of income tax of								50,800
\$1,821 (121 shares) Dividends declared		3,285	428					3,713
(\$0.1625 per common share)						(2,943)		(2,943)
Balance at June 30, 2008	96	171,571	(16,242)	(10	,099)	250,355	12,472	408,153
Balance at December 31, 2008	96	173,393	(16,737)	(30	,046)	226,707	11,694	365,107
Net income (loss) Other comprehensive						20,870	(1,311)	19,559

11

income: Unrecognized actuarial loss and prior service costs (not of income toy of									
(net of income tax of \$263) Cash flow hedge						452			452
activity (net of income tax of \$192)						328			328
Comprehensive income Purchase of treasury									20,339
shares (20 shares) Stock awards, stock				(229)					(229)
option exercises and other shares issued to employees and									
directors, net of income tax of \$478 (149 shares) Dividends declared (\$0.175 per common			715	1,558					2,273
share)							(3,191)		(3,191)
Balance at June 30, 2009	\$	96	\$ 174,108	\$ (15,408)	\$	(29,266)	\$ 244,386	\$ 10,383	\$ 384,299
See notes to condense	d co	nsoli	dated financia	l statements	7				

### **Table of Contents**

### The Andersons, Inc. Notes to Condensed Consolidated Financial Statements (unaudited)

#### **Note A: Basis of Presentation and Consolidation**

These consolidated financial statements include the accounts of The Andersons, Inc. and its wholly and majority-owned subsidiaries (the Company ). All significant intercompany accounts and transactions are eliminated in consolidation.

Investments in unconsolidated entities in which the Company has significant influence, but not control, are accounted for using the equity method of accounting.

In the opinion of management, all adjustments, consisting of normal recurring items, considered necessary for a fair presentation of the results of operations for the periods indicated, have been made. The Company has evaluated subsequent events through the date of issuance, which is August 7, 2009. Operating results for the three and six months ended June 30, 2009 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2009.

The condensed consolidated balance sheet data at December 31, 2008 was derived from audited consolidated financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. A condensed consolidated balance sheet as of June 30, 2008 has been included as the Company operates in several seasonal industries.

In December 2007, the Financial Accounting Standards Board (FASB) released Statement No. 160 (SFAS 160), Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51. SFAS 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS 160 requires the noncontrolling interest in a subsidiary to be presented within equity, separate from the parent's equity. In addition, the amount of consolidated net income attributable to the parent and the noncontrolling interest must be clearly identified and presented on the face of the income statement with the caption net income being defined as net income attributable to the consolidated group. SFAS 160 became effective for the Company beginning with the first quarter of 2009. Prior periods have been revised to reflect the current presentation.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in The Andersons, Inc. Annual Report on Form 10-K for the year ended December 31, 2008 (the 2008 Form 10-K).

Certain balance sheet items have been reclassified from their prior presentation to more appropriately reflect the nature of such items. These reclassifications are not considered material and had no effect on the income statement, statement of shareholders equity, current assets, current liabilities, or operating cash flows as previously reported. *New Accounting Pronouncements* 

In April 2009, the FASB issued FSP No. FAS 157-4 Determining Whether a Market is Not Active and a Transaction is Not Distressed . This FSP provides additional guidance to highlight and expand on the factors that should be considered in estimating fair value where there has been a significant decrease in market activity for a financial asset. This FSP became effective during the second quarter ended June 30, 2009 and did not have a material impact on the Company s consolidated financial statements.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1 Interim Disclosures about Fair Value of Financial Instruments . This FSP requires an entity to provide disclosures about fair value of financial instruments in interim financial information. This FSP became effective during the second quarter ended

8

### **Table of Contents**

June 30, 2009 and the Company has provided the required fair value disclosures in our notes to the financial statements

In May 2009, the FASB issued FAS 165 Subsequent Events . FAS 165 requires entities to evaluate subsequent events through the date that the financial statements are issued or are available to be issued. A Company must disclose within their Quarterly Reports on Form 10Q and Annual Report on Form 10K the date through which subsequent events have been evaluated. This FAS became effective during the second quarter ended June 30, 2009 and the Company has provided the required disclosures.

In June 2009, the FASB issued FAS 167 Amendments to FASB Interpretation No. 46(R) . FAS 167 amends the analysis an entity must perform to determine if it has a controlling financial interest in a variable interest entity (VIE). FAS 167 provides that the primary beneficiary of a VIE must have both of the following characteristics:

The power to direct the activities of the VIE that most significantly impact the VIE s economic performance.

The obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE.

FAS 167 will be effective for the Company beginning January 1, 2010. The Company is currently assessing what the impact, if any, there will be.

In June 2009, the FASB issued FAS 168 The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FAS No. 162. The FASB Codification will become the source of authoritative U.S. generally accepted accounting principles. On the effective date of this statement, the Codification will supersede all then-existing non-SEC accounting and reporting standards. The Codification will not change the current accounting rules, only how they are referenced. FAS 168 will be effective for the Company beginning with the third quarter of 2009.

### **Note B: Master Netting Arrangements**

FASB Staff Position No. FIN 39-1 (FSP FIN 39-1), permits a party to a master netting arrangement to offset fair value amounts recognized for derivative instruments against the right to reclaim cash collateral or obligation to return cash collateral under the same master netting arrangement. Note 1 of the Company s 2008 Form 10-K provides information surrounding the Company s various master netting arrangements related to its futures, options and over-the-counter contracts. At June 30, 2009, December 31, 2008 and June 30, 2008, the Company s margin deposit assets and margin deposit liabilities consisted of the following:

	June 30,	, 2009	December	r 31, 2008	<b>June 30, 2008</b>		
(in thousands)	Margin deposit assets	Margin deposit liabilities	Margin deposit assets	Margin deposit liabilities	Margin deposit assets	Margin deposit liabilities	
Collateral posted Collateral received	\$ 7,838 (14,210)	\$	\$ 26,023	\$ (5,858)	\$ 276,285	\$ 45,884	
Fair value of derivatives	44,381		(12,929)	4,080	(197,268)	(70,257)	
Balance at end of period	\$ 38,009	\$	\$ 13,094	\$(1,778)	\$ 79,017	\$(24,373)	

### **Note C: Derivatives**

In March 2008, the FASB issued SFAS 161 Disclosures about Derivative Instruments and Hedging Activities which requires companies with derivative instruments to disclose additional information that will enable users of financial statements to understand how and why a company uses derivative instruments, how

### **Table of Contents**

derivative instruments and related hedged items are accounted for under FASB Statement No. 133, as amended, Accounting for Derivative Instruments and Hedging Activities (SFAS 133), and how derivative instruments and related hedged items affect a company s financial position, financial performance and cash flows.

The Company s operating results are affected by changes to commodity prices. The Company has established unhedged grain position limits (the amount of grain, either owned or contracted for, that does not have an offsetting derivative contract to lock in the price). To reduce the exposure to market price risk on grain owned and forward grain and ethanol purchase and sale contracts, the Company enters into regulated commodity futures contracts for corn, soybeans, wheat and oats and over-the-counter contracts for ethanol. The forward contracts are for physical delivery of the commodity in a future period. Contracts to purchase grain from producers generally relate to the current or future crop years for delivery periods quoted by regulated commodity exchanges. Contracts for the sale of grain to processors or other consumers generally do not extend beyond one year. Contracts for the purchase and sale of ethanol currently do not extend beyond one year. The terms of the contracts for the purchase and sale of grain and ethanol are consistent with industry standards. The Company, although to a lesser extent, also enters into option contracts for the purpose of providing pricing features to its customers.

All of these contracts are considered derivatives under SFAS 133. While the Company considers its commodity contracts to be effective economic hedges, the Company does not designate or account for its commodity contracts as hedges. The Company records forward commodity contracts on the balance sheet as assets or liabilities, as appropriate, and accounts for them at estimated fair value, the same method it uses to value its grain inventory. The estimated fair value of the regulated commodity futures and options contracts as well as the over-the-counter contracts is recorded on a net basis (offset against cash collateral posted or received) within Margin deposits on the balance sheet. Management determines fair value based on exchange-quoted prices and in the case of its forward purchase and sale contracts, estimated fair value is adjusted for differences in local markets and non-performance risk. Realized and unrealized gains and losses in the value of commodity contracts (whether due to changes in commodity prices, changes in performance or credit risk, or due to sale, maturity or extinguishment of the commodity contract) and grain inventories are included in sales and merchandising revenues in the statements of income. The following table presents the fair value of the Company s commodity derivatives as of June 30, 2009, and the balance sheet line item in which they are located:

(in thousands)	Jun	e 30, 2009
Forward commodity contracts included in Commodity derivative assets current	\$	48,635
Forward commodity contracts included in Commodity derivative assets noncurrent		1,354
Forward commodity contracts included in Commodity derivative liabilities current		(66,698)
Forward commodity contracts included in Commodity derivative liabilities noncurrent		(4,555)
Regulated futures and options contracts included in Margin deposits (a)		38,566
Over		