#### MARCHESI VINCENT T

Form 4

August 17, 2018

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB 3235-0287

**OMB APPROVAL** 

Number: January 31, Expires: 2005

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

may continue. 30(h) of the Investment Company Act of 1940

See Instruction

1(b).

Common

Stock

08/15/2018

(Print or Type Responses)

1. Name and A MARCHES	Symbol	2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [EXEL]					5. Relationship of Reporting Person(s) to Issuer			
		EXELI2	as, inc.	[EXEL]			(Che	ck all applicable	e)	
(Last)	(First) (Middl	, 5. 2 4.0 51	Earliest Tr	ansaction				400		
C/O EXELI		(Month/Day/Year) 08/15/2018				X Director Officer (give		Owner er (specify		
	BAY PARKWAY	00/13/20	<i>)</i> 10				below)	below)		
	(Street)	4. If Ame	4. If Amendment, Date Original				6. Individual or Joint/Group Filing(Check			
		Filed(Month/Day/Year)				Applicable Line)				
ALAMEDA	, CA 94502						_X_ Form filed by I Form filed by I Person	One Reporting Pe More than One Re		
(City)	(State) (Zip)	) Table	e I - Non-D	erivative S	ecuri	ties Acq	uired, Disposed o	f, or Beneficial	ly Owned	
1.Title of Security (Instr. 3)	A. Deemed xecution Date, if				of (D)	•				
(111341. 3)		Month/Day/Year)	(Instr. 8)	(111511. 5,	· una c	·)	Owned	Indirect (I)	Ownership	
			Code V	Amount	(A) or (D)	Price	Following Reported Transaction(s) (Instr. 3 and 4)	(Instr. 4)	(Instr. 4)	
Common Stock	08/15/2018		M	40,000	A	\$ 3.38	173,850 <u>(1)</u>	D		

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

S

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D

\$

40,000 D

19.5 133,850

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# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security	2. Conversion or Exercise Price of	3. Transaction Date (Month/Day/Year)		4. Transaction Code (Instr. 8)	5. Number of orDerivative Securities	Expiration Date (Month/Day/Yea		7. Title and A Underlying S (Instr. 3 and	Securities
(Instr. 3)	Derivative Security			(111511, 6)	Acquired (A) or Disposed (D) (Instr. 3, 4, and 5)				
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Share
Option (right to buy)	\$ 3.38	08/15/2018		M	40,00	0 05/29/2014(3)	05/28/2021	Common Stock	40,000

## **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

MARCHESI VINCENT T C/O EXELIXIS, INC. 1851 HARBOR BAY PARKWAY ALAMEDA, CA 94502



## **Signatures**

/s/ Jennifer Drimmer Rokovich, Attorney in Fact 08/17/2018

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Includes 7,937 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.
  - Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$19.50 to \$19.52.
- (2) Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 2 to this Form 4.
- (3) The option, representing the right to purchase a total of 40,000 shares of Exelixis, Inc. common stock, became fully exercisable on May 29, 2014.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

Reporting Owners 2