

INDEPENDENT BANK CORP /MI/

Form 8-K

April 16, 2003

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 16, 2003

INDEPENDENT BANK CORPORATION

---

(Exact name of registrant as specified in its charter)

Michigan

---

(State or Jurisdiction of Incorporation or Organization)

0-7818

38-2032782

---

(Commission File Number)

(I.R.S. Employer Identification No.)

230 West Main Street, Ionia, Michigan 48846

---

(Address of principal executive offices)

(616) 527-9450

(Registrant's telephone number, including area code)

NONE

---

Former name, address and fiscal year, if changed since last report.

---

Item 9. Regulation FD Disclosure

The information attached at Exhibit A is supplemental data to the Registrant's press release dated April 16, 2003 regarding its earnings during the quarter ended March 31, 2003.

**INDEPENDENT BANK CORPORATION AND SUBSIDIARIES**  
Consolidated Statements of Financial Condition

	March 31, 2003
	(u)
<b>Assets</b>	(in
Cash and due from banks	\$ 59,798
Securities available for sale	386,291
Federal Home Loan Bank stock, at cost	10,369
Loans held for sale	106,695
<b>Loans</b>	
Commercial	561,096
Real estate mortgage	593,075
Installment	235,720
	-----
Total Loans	1,389,891
Allowance for loan losses	(17,128)
	-----
Net Loans	1,372,763
Property and equipment, net	40,894
Bank owned life insurance	35,800
Accrued income and other assets	48,883
	-----
Total Assets	\$ 2,061,493
	=====
<b>Liabilities and Shareholders' Equity</b>	
<b>Deposits</b>	
Non-interest bearing	\$ 184,379
Savings and NOW	688,498
Time	687,468
	-----
Total Deposits	1,560,345
Federal funds purchased	25,245
Other borrowings	225,256
Guaranteed preferred beneficial interests in Company's subordinated debentures	67,850
Accrued expenses and other liabilities	37,404
	-----
Total Liabilities	1,916,100
	-----

Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K

Shareholders' Equity	
Preferred stock, no par value--200,000 shares authorized; none outstanding	
Common stock, \$1.00 par value--30,000,000 shares authorized; issued and outstanding: 17,922,268 shares at March 31, 2003 and 17,822,090 shares at December 31, 2002	17,922
Capital surplus	75,863
Retained earnings	48,081
Accumulated other comprehensive income	3,527
	-----
Total Shareholders' Equity	145,393
	-----
Total Liabilities and Shareholders' Equity \$	2,061,493
	=====

2

---

INDEPENDENT BANK CORPORATION AND SUBSIDIARIES  
Consolidated Statements of Operations

	Three Month March 31 2003
	----- (unaudit ----- (in thous except per sha
Interest Income	
Interest and fees on loans	\$ 26,661 \$
Securities available for sale	
Taxable	2,899
Tax-exempt	1,918
Other investments	142
	-----
Total Interest Income	31,620
	-----
Interest Expense	
Deposits	7,171
Other borrowings	3,642
	-----
Total Interest Expense	10,813
	-----
Net Interest Income	20,807
Provision for loan losses	1,000
	-----
Net Interest Income After Provision for Loan Losses	19,807
	-----
Non-interest Income	
Service charges on deposit accounts	3,271
Net gains (losses) on assets	
Real estate mortgage loans	4,032
Securities	512

3

Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K

Title insurance fees		743	
Manufactured home loan origination fees and commissions		358	
Other income		1,499	
	Total Non-interest Income	10,415	
-----			
Non-interest Expense			
Compensation and employee benefits		9,641	
Occupancy, net		1,598	
Furniture and fixtures		1,320	
Other expenses		5,496	
	Total Non-interest Expense	18,055	
-----			
	Income Before Federal Income Tax	12,167	
Federal income tax expense		3,350	
	Net Income	\$ 8,817	\$
=====			
Net Income Per Share			
Basic		\$ .49	\$
Diluted		.49	
Dividends Per Common Share			
Declared		\$ .14	\$
Paid		.14	

3

---

**Non-performing assets**

	March 31, 2003	December 31, 2002
	-----	-----
	(dollars in thousands)	
Non-accrual loans	\$6,371	\$5,738
Loans 90 days or more past due and still accruing interest	2,400	3,961
Restructured loans	163	270
	-----	-----
Total non-performing loans	8,934	9,969
Other real estate	3,910	3,908
	-----	-----
Total non-performing assets	\$12,844	\$13,877
=====		
As a percent of Portfolio Loans		
Non-performing loans	0.64 %	0.72 %
Allowance for loan losses	1.23	1.21
Non-performing assets to total assets	0.62	0.67
Allowance for loan losses as a percent of non-performing loans	192	168

**Allowance for loan losses**

	Three months ended March 31,	
	2003	2002
	-----	
	(in thousands)	
Balance at beginning of period	\$16,705	\$16,167
Additions (deduction)		
Provision charged to operating expense	1,000	927
Recoveries credited to allowance	340	203
Loans charged against the allowance	(917)	(493)
	-----	-----
Balance at end of period	\$17,128	\$16,804
	=====	=====
 Net loans charged against the allowance to average Portfolio Loans (annualized)	 0.17 %	 0.08 %

	March 31, 2003			December 31, 2002	
	Amount	Average Maturity	Rate	Amount	Average Maturity
	-----				
	(dollars in thousands)				
Brokered CDs(1)	\$272,284	1.5 years	2.58%	\$278,012	1.9 years
Fixed rate FHLB advances(1)	75,856	6.6 years	5.16	62,861	7.9 years
Variable rate FHLB advances(1)	63,700	0.3 years	1.52	131,200	0.3 years
Securities sold under agreements to Repurchase(1)	85,221	0.2 years	1.41	98,712	0.1 years
Federal funds purchased	25,245	1 day	1.56	23,840	1 day
	-----			-----	
Total	\$522,306	1.8 years	2.58%	\$594,625	1.8 years
	=====			=====	

(1) Certain of these items have had their average maturity and rate altered through the use of derivative instruments, including pay-fixed and pay-variable interest rate swaps.

**Capitalization**

	March 31, 2003	December 31, 2002
	-----	
	(in thousands)	
Unsecured debt		\$ 12,600

Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K

Preferred Securities	\$67,850	17,250
	-----	-----
Shareholders' Equity		
Preferred stock, no par value		
Common Stock, par value \$1.00 per share	17,922	17,822
Capital surplus	75,863	75,076
Retained earnings	48,081	41,785
Accumulated other comprehensive income (loss)	3,527	3,364
	-----	-----
Total shareholders' equity	145,393	138,047
	-----	-----
Total capitalization	\$213,243	\$167,897
	=====	=====

**Non-Interest Income**

	Three months ended March 31,	
	2003	2002
	-----	-----
	(in thousands)	
Service charges on deposit accounts	\$3,271	\$2,712
Net gains (losses) on assets		
Real estate mortgage loans	4,032	1,806
Securities	512	(34)
Title insurance fees	743	623
Bank owned life insurance	378	
Manufactured home loan origination fees and commissions	358	434
Mutual fund and annuity commissions	256	229
Real estate mortgage loan servicing fees	(350)	295
Other	1,215	1,060
	-----	-----
Total non-interest income	\$10,415	\$7,125
	=====	=====

Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K

Real estate mortgage loans originated	\$262,128	\$140,72
Real estate mortgage loans sold	229,744	147,31
Real estate mortgage loans sold with servicing rights released	16,757	12,33
Net gains on the sale of real estate mortgage loans	4,032	1,80
Net gains as a percent of real estate mortgage loans sold ("Loans Sale Margin")	1.75%	1.2
Impact of SFAS #133 adjustments on the Loan Sale Margin		

**Non-Interest Expense**

	Three months ended March 31,	
	2003	2002
	-----	-----
	(in thousands)	
Salaries	\$ 6,291	\$ 5,818
Performance-based compensation and benefits	1,304	1,190
Other benefits	2,046	1,780
	-----	-----
Compensation and employee benefits	9,641	8,788
Occupancy, net	1,598	1,306
Furniture and fixtures	1,320	1,106
Data processing	923	713
Communications	684	646
Advertising	769	612
Loan and collection	942	505
Supplies	464	333
Amortization of intangible assets	276	246
Other	1,438	1,487
	-----	-----
Total non-interest expense	\$18,055	\$15,742
	=====	=====

6

**Average Balances and Tax Equivalent Rates**

	Three Months Ended March 31,		
	2003		
	Average Balance	Interest	Rate
	-----	-----	-----
Assets			
			(dollars in thousands)
	-----	-----	-----

Average Balances and Tax Equivalent Rates

7

**Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K**

Taxable loans (1)	\$ 1,467,558	\$ 26,504	7.28	%	\$ 1,405,75
Tax-exempt loans (1,2)	11,988	242	8.19		11,62
Taxable securities	210,108	2,899	5.60		181,54
Tax-exempt securities (2)	165,236	3,037	7.45		133,04
Other investments	10,111	142	5.70		21,59
	-----	-----			-----
Interest Earning Assets	1,865,001	32,824	7.10		1,753,56
		-----			-----
Cash and due from banks	41,139				37,99
Other assets, net	104,742				65,69
	-----				-----
Total Assets	\$ 2,010,882				\$ 1,857,25
	=====				=====
Liabilities					
Savings and NOW	\$ 679,372	1,420	0.85		\$ 623,81
Time deposits	662,630	5,751	3.52		640,05
Other borrowings	336,681	3,642	4.39		288,38
	-----	-----			-----
Interest Bearing Liabilities	1,678,683	10,813	2.61		1,552,25
		-----			-----
Demand deposits	160,241				142,86
Other liabilities	29,994				27,05
Shareholders' equity	141,964				135,07
	-----				-----
Total liabilities and shareholders' equity	\$ 2,010,882				\$ 1,857,25
	=====				=====
Tax Equivalent Net Interest Income		\$ 22,011			
		=====			
Tax Equivalent Net Interest Income as a Percent of Earning Assets			4.75	%	
			=====		

- (1) All domestic  
(2) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of 35%

7

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date April 16, 2003

By s/ Robert N. Shuster

Robert N. Shuster, Principal Financial Officer



Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K

Date April 16, 2003

By s/ James J. Twarozynski

James J. Twarozynski, Principal Accounting  
Officer