ESSEX PROPERTY TRUST INC Form 10-Q August 06, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

 $\circ$  QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_to \_\_\_\_

Commission file number 001-13106

ESSEX PROPERTY TRUST, INC.

ESSEX PORTFOLIO, L.P.

(Exact name of Registrant as Specified in its Charter)

Maryland (Essex Property Trust, Inc.)

California (Essex Portfolio, L.P.)

77-0369576 (Essex Property Trust, Inc.)

77-0369575 (Essex Portfolio, L.P.)

(State or Other Jurisdiction of Incorporation or

Organization)

925 East Meadow Drive

Palo Alto, California 94303

(Address of Principal Executive Offices including Zip Code)

(650) 494-3700

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file reports), and (2) has been subject to such filing requirements for the past 90 days.

Essex Property Trust, Inc. Yes x No o

Essex Portfolio, L.P. Yes x No o

(I.R.S. Employer Identification Number)

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Essex Property Trust, Inc. Yes x No o

Essex Portfolio, L.P. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Essex Property Trust, Inc.:

Large accelerated filer x Accelerated filer o

Non-accelerated filer o (Do not check

Smaller reporting company o

Smaller reporting company o

if a smaller reporting company)

Essex Portfolio, L.P.:

Large accelerated filer o Accelerated filer o

Non-accelerated filer x (Do not check

if a smaller reporting company)
(Do not check if a smaller reporting

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Essex Property Trust, Inc. Yes o No x Essex Portfolio, L.P. Yes o No x

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 65,744,325 shares of Common Stock (\$0.0001 par value) of Essex Property Trust, Inc. were outstanding as of August 3, 2015.

ii

#### **EXPLANATORY NOTE**

This report combines the reports on Form 10-Q for the three and six month periods ended June 30, 2015 of Essex Property Trust, Inc. and Essex Portfolio, L.P. Unless stated otherwise or the context otherwise requires, references to "Essex" mean Essex Property Trust, Inc., a Maryland corporation that operates as a self-administered and self-managed real estate investment trust ("REIT"), and references to "EPLP" mean Essex Portfolio, L.P. (the "Operating Partnership"). References to the "Company," "we," "us" or "our" mean collectively Essex, EPLP and those entities/subsidiaries owned or controlled by Essex and/or EPLP. References to the "Operating Partnership" mean collectively EPLP and those entities/subsidiaries owned or controlled by EPLP.

Essex is the general partner of EPLP and as the sole general partner of EPLP, Essex has exclusive control of EPLP's day-to-day management.

The Company is structured as an umbrella partnership REIT ("UPREIT") and Essex contributes all net proceeds from its various equity offerings to the Operating Partnership. In return for those contributions, Essex receives a number of OP Units (see definition below) in the Operating Partnership equal to the number of shares of common stock it has issued in the equity offering. Contributions of properties to the Company can be structured as tax-deferred transactions through the issuance of OP Units in the Operating Partnership, which is one of the reasons why the Company is structured in the manner outlined above. Based on the terms of EPLP's partnership agreement, OP Units can be exchanged with Essex common stock on a one-for-one basis. The Company maintains a one-for-one relationship between the OP Units of the Operating Partnership issued to Essex and shares of common stock.

The Company believes that combining the reports on Form 10-Q of Essex and EPLP into this single report provides the following benefits:

enhances investors' understanding of the Company and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business; eliminates duplicative disclosure and provides a more streamlined and readable presentation since a substantial portion of the disclosure applies to both the Company and the Operating Partnership; and creates time and cost efficiencies through the preparation of one combined report instead of two separate reports

Management operates the Company and the Operating Partnership as one business. The management of Essex consists of the same members as the management of EPLP.

All of the Company's property ownership, development and related business operations are conducted through the Operating Partnership and Essex has no material assets, other than its investment in EPLP. Essex's primary function is acting as the general partner of EPLP. As general partner with control of the Operating Partnership, the Company consolidates the Operating Partnership for financial reporting purposes. Therefore, the assets and liabilities of the Company and the Operating Partnership are the same on their respective financial statements. Essex also issues equity from time to time and guarantees certain debt of EPLP, as disclosed in this report. The Operating Partnership holds substantially all of the assets of the Company, including the Company's ownership interests in its joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for the net proceeds from equity offerings by the Company, which are contributed to the capital of the Operating Partnership in exchange for additional limited partnership interests in the Operating Partnership ("OP Units") (on a one-for-one share of common stock per OP Unit basis), the Operating Partnership generates all remaining capital required by the Company's business. These sources include the Operating Partnership's working capital, net cash provided by operating activities, borrowings under its revolving credit facilities, the issuance of secured and unsecured debt and equity securities and proceeds received from disposition of certain properties and joint ventures.

The Company believes it is important to understand the few differences between Essex and EPLP in the context of how Essex and EPLP operate as a consolidated company. Stockholders' equity, partners' capital and noncontrolling interest are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The limited partners of the Operating Partnership are accounted for as partners' capital in the Operating Partnership's consolidated financial statements and as noncontrolling interest in Essex's consolidated financial statements. The noncontrolling interest in the Operating Partnership's consolidated financial statements include the interest of unaffiliated partners in various consolidated partnerships and joint venture partners. The noncontrolling interest in the Company's consolidated financial statements include (i) the same noncontrolling interest as presented in the Operating Partnership's consolidated financial statements and (ii) limited partner OP Unitholders of the Operating Partnership. The differences between stockholders' equity and partners' capital result from differences in the equity issued at the Company and Operating Partnership levels.

iii

To help investors understand the significant differences between the Company and the Operating Partnership, this report provides separate consolidated financial statements for the Company and the Operating Partnership; a single set of consolidated notes to such financial statements that includes separate discussions of stockholders' equity or partners' capital, and earnings per share/unit, as applicable; and a combined Management's Discussion and Analysis of Financial Condition and Results of Operations.

This report also includes separate Part I, Item 4. Controls and Procedures sections and separate Exhibits 31 and 32 certifications for each of the Company and the Operating Partnership in order to establish that the requisite certifications have been made and that the Company and the Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 and 18 U.S.C. §1350.

In order to highlight the differences between the Company and the Operating Partnership, the separate sections in this report for the Company and the Operating Partnership specifically refer to the Company and the Operating Partnership. In the sections that combine disclosure of the Company and the Operating Partnership, this report refers to actions or holdings as being actions or holdings of the Company. Although the Operating Partnership is generally the entity that directly or indirectly enters into contracts and joint ventures and holds assets and debt, reference to the Company is appropriate because the Company is one business and the Company operates that business through the Operating Partnership. The separate discussions of the Company and the Operating Partnership in this report should be read in conjunction with each other to understand the results of the Company on a consolidated basis and how management operates the Company.

The information furnished in the accompanying unaudited condensed consolidated balance sheets, statements of income and comprehensive income, equity, capital, and cash flows of the Company and the Operating Partnership reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the aforementioned condensed consolidated financial statements for the interim periods and are normal and recurring in nature, except as otherwise noted.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the notes to such unaudited condensed consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations herein. Additionally, these unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the Company's annual report on Form 10-K for the year ended December 31, 2014.

iv

ESSEX PROPERTY TRUST, INC. ESSEX PORTFOLIO, L.P. FORM 10-Q INDEX

PART I. FINA	ANCIAL INFORMATION	Page No
Item 1.	Condensed Consolidated Financial Statements of Essex Property Trust, Inc. (Unaudited)	
	Condensed Consolidated Balance Sheets as of June 30, 2015 and December 31, 2014	2
	Condensed Consolidated Statements of Income and Comprehensive Income for the three and six months ended June 30, 2015 and 2014	<u>3</u>
	Condensed Consolidated Statement of Equity for the six months ended June 30, 2015	<u>4</u>
	Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014	<u>5</u>
	Condensed Consolidated Financial Statements of Essex Portfolio L.P. (Unaudited)	
	Condensed Consolidated Balance Sheets as of June 30, 2015 and December 31, 2014	7
	Condensed Consolidated Statements of Income and Comprehensive Income for the three and six months ended June 30, 2015 and 2014	8
	Condensed Consolidated Statement of Capital for the six months ended June 30, 2015	9
	Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014	<u>10</u>
	Notes to Consolidated Financial Statements	<u>12</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>24</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risks	<u>33</u>
Item 4.	Controls and Procedures	<u>34</u>
PART II. OTH	HER INFORMATION	
Item 1.	Legal Proceedings	<u>35</u>
Item 1A.	Risk Factors	<u>35</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>35</u>
Item 5.	Other Information	<u>35</u>

Item 6.	<u>Exhibits</u>	<u>36</u>
<u>Signatures</u>		<u>37</u>
1		

## Part I – Financial Information

No

## Item 1. Condensed Financial Statements

ESSEX PROPERTY TRUST, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets (Unaudited) (In thousands, except share amounts)		
ASSETS	June 30, 2015	December 31, 2014
Real estate:		
Rental properties:		
Land and land improvements	\$2,569,733	\$2,424,930
Buildings and improvements	9,700,056	8,819,751
	12,269,789	11,244,681
Less accumulated depreciation		(1,564,806 )
	10,510,902	9,679,875
Real estate under development	220,911	429,096
Co-investments	1,044,208	1,042,423
Real estate held for sale, net		56,300
	11,776,021	11,207,694
Cash and cash equivalents-unrestricted	30,242	25,610
Cash and cash equivalents-restricted	34,910	70,139
Marketable securities and other investments	121,244	117,240
Notes and other receivables	25,676	24,923
Acquired in place lease value	25,907	47,748
Prepaid expenses and other assets	31,004	33,378
Total assets	\$12,045,004	\$11,526,732
LIABILITIES AND EQUITY		
Mortgage notes payable, net	\$2,247,463	\$2,234,317
Unsecured debt, net	3,093,106	2,603,548
Lines of credit, net	28,762	242,824
Accounts payable and accrued liabilities	146,251	135,162
Construction payable	26,596	30,892
Dividends payable	99,687	88,221
Other liabilities	34,669	32,444
Total liabilities	5,676,534	5,367,408
Commitments and contingencies		
Redeemable noncontrolling interest	23,830	23,256
Equity:		
Common stock; \$0.0001 par value, 656,020,000 shares authorized; 65,042,681 and	6	6
63,682,646 shares issued and outstanding, respectively		
Cumulative redeemable 7.125% Series H preferred stock at liquidation value	73,750	73,750
Additional paid-in capital	6,941,629	6,651,165
Distributions in excess of accumulated earnings		(650,797 )
Accumulated other comprehensive loss, net	(50,152)	(51,452)
Total stockholders' equity	6,234,052	6,022,672