HEARTLAND FINANCIAL USA INC Form 10-Q August 09, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For quarterly period ended June 30, 2012

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For transition period ______ to _____

Commission File Number: 001-15393

HEARTLAND FINANCIAL USA, INC. (Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

42-1405748 (I.R.S. employer identification number)

1398 Central Avenue, Dubuque, Iowa 52001 (Address of principal executive offices)(Zip Code)

(563) 589-2000 (Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Act.

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Large accelerated ... filer

Accelerated Filer x

Non-accelerated .. filer (Do not check if a smaller reporting company) Smaller reporting ... company

Indicate by check mark whether the Registrant is a shell company (as defined by Rule 12b-2 of the Securities Exchange Act of 1934). Yes o No x

Indicate the number of shares outstanding of each of the classes of Registrant's common stock as of the latest practicable date: As of August 8, 2012, the Registrant had outstanding 16,485,576 shares of common stock, \$1.00 par value per share.

HEARTLAND FINANCIAL USA, INC. Form 10-Q Quarterly Report

Part I

- Item 1. Financial Statements
- Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
- Item 3. Quantitative and Qualitative Disclosures About Market Risk
- Item 4. <u>Controls and Procedures</u>
- Part II
- Item 1. Legal Proceedings
- Item 1A. Risk Factors
- Item 2. Unregistered Sales of Issuer Securities and Use of Proceeds
- Item 3. Defaults Upon Senior Securities
- Item 4. <u>Mine Safety Disclosures</u>
- Item 5. <u>Other Information</u>
- Item 6. <u>Exhibits</u>

31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a).

31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a).

<u>32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>

<u>32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>

101 Financial statements formatted in Extensible Business Reporting Language: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Cash Flows, (v) the Consolidated Statements of Changes in Equity, and (vi) the Notes to Consolidated Financial Statements.

PART I

ITEM 1. FINANCIAL STATEMENTS HEARTLAND FINANCIAL USA, INC. CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except per share data)

| | June 30, 2012 (Unaudited) | December 31, 2011 | |
|---|------------------------------|-------------------|--|
| ASSETS | | 2011 | |
| Cash and due from banks | \$75,116 | \$126,680 | |
| Federal funds sold and other short-term investments | 7,715 | 3,154 | |
| Cash and cash equivalents | 82,831 | 129,834 | |
| Securities: | | | |
| Trading, at fair value | 379 | 333 | |
| Available for sale, at fair value (cost of \$1,247,961 at June 30, 2012, and | 1,274,552 | 1,267,999 | |
| \$1,242,460 at December 31, 2011) | 1,274,332 | 1,207,999 | |
| Held to maturity, at cost (fair value of \$56,120 at June 30, 2012, and \$57,486 at | 56,157 | 58,260 | |
| December 31, 2011) | | · | |
| Loans held for sale | 73,284 | 53,528 | |
| Loans and leases receivable: | | | |
| Held to maturity | 2,629,597 | 2,481,284 | |
| Loans covered by loss share agreements | 9,567 | 13,347 | |
| Allowance for loan and lease losses | |) (36,808 | |
| Loans and leases receivable, net | 2,597,725 | 2,457,823 | |
| Premises, furniture and equipment, net | 114,823 | 110,206 | |
| Other real estate, net | 37,941 | 44,387 | |
| Goodwill | 25,909 | 25,909 | |
| Other intangible assets, net | 14,295 | 12,960 | |
| Cash surrender value on life insurance | 72,448 | 67,084 | |
| FDIC indemnification asset | 1,148 | 1,343 | |
| Other assets | 76,192 | 75,392 | |
| TOTAL ASSETS | \$4,427,684 | \$4,305,058 | |
| LIABILITIES AND EQUITY | | | |
| LIABILITIES: | | | |
| Deposits: | | | |
| Demand | \$799,548 | \$737,323 | |
| Savings | 1,734,155 | 1,678,154 | |
| Time | 801,204 | 794,636 | |
| Total deposits | 3,334,907 | 3,210,113 | |
| Short-term borrowings | 249,485 | 270,081 | |
| Other borrowings | 377,543 | 372,820 | |
| Accrued expenses and other liabilities | 90,755 | 99,151 | |
| TOTAL LIABILITIES | 4,052,690 | 3,952,165 | |
| STOCKHOLDERS' EQUITY: | | | |
| Preferred stock (par value \$1 per share; authorized 20,604 at June 30, 2012 and | _ | | |
| December 31, 2011; none issued or outstanding) | | | |
| Series A Junior Participating preferred stock (par value \$1 per share; authorized | | | |
| 16,000 shares; none issued or outstanding) | | | |

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| Series C Fixed Rate Non-Cumulative Perpetual preferred stock (par value \$1 per share; liquidation value \$81.7 million at June 30, 2012 and December 31, 2011; authorized, issued and outstanding 81,698 shares at June 30, 2012 and December 31, 2011) | 81,698 | 81,698 | |
|--|-------------|-------------|---|
| Common stock (par value \$1 per share; authorized 25,000,000 shares; issued | 16,612 | 16,612 | |
| 16,611,671 shares) | 10,012 | 10,012 | |
| Capital surplus | 44,223 | 43,333 | |
| Retained earnings | 219,643 | 198,182 | |
| Accumulated other comprehensive income | 12,101 | 12,147 | |
| Treasury stock at cost (143,782 shares at June 30, 2012, and 126,881 shares at December 31, 2011) | (1,939 |) (1,754 |) |
| TOTAL STOCKHOLDERS' EQUITY | 372,338 | 350,218 | |
| Noncontrolling interest | 2,656 | 2,675 | |
| TOTAL EQUITY | 374,994 | 352,893 | |
| TOTAL LIABILITIES AND EQUITY | \$4,427,684 | \$4,305,058 | |

See accompanying notes to consolidated financial statements.

HEARTLAND FINANCIAL USA, INC. CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (Dollars in thousands, except per share data)

| | Three Months Ended | | Six Months | Six Months Ended | |
|---|--------------------|----------|------------|------------------|--|
| | June 30, | June 30, | June 30, | June 30, | |
| | 2012 | 2011 | 2012 | 2011 | |
| INTEREST INCOME: | | | | | |
| Interest and fees on loans and leases | \$39,382 | \$37,480 | \$77,781 | \$74,446 | |
| Interest on securities: | | | | | |
| Taxable | 5,026 | 9,305 | 12,598 | 18,526 | |
| Nontaxable | 2,619 | 1,796 | 4,890 | 3,550 | |
| Interest on federal funds sold | 1 | — | 1 | 1 | |
| Interest on interest bearing deposits in other financial institutions | 2 | 1 | 2 | 1 | |
| TOTAL INTEREST INCOME | 47,030 | 48,582 | 95,272 | 96,524 | |
| INTEREST EXPENSE: | | | | | |