

PEAPACK GLADSTONE FINANCIAL CORP
Form 10-Q
November 09, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the Quarter Ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from to

Commission File No. 001-16197

PEAPACK-GLADSTONE FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction of
incorporation or organization)

22-3537895
(I.R.S. Employer
Identification No.)

158 Route 206 North
Gladstone, New Jersey 07934
(Address of principal executive offices, including zip code)

(908) 234-0700
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

Yes No .

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer (do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No .

Number of shares of Common Stock outstanding as of November 2, 2009:

8,717,150

PEAPACK-GLADSTONE FINANCIAL CORPORATION
PART 1 FINANCIAL INFORMATION

Item 1	Financial Statements (Unaudited):	
	Consolidated Statements of Condition September 30, 2009 and December 31, 2008	Page 3
	Consolidated Statements of Income for the three and nine months ended September 30, 2009 and 2008	Page 4
	Consolidated Statements of Changes in Shareholders' Equity for the nine months ended September 30, 2009 and 2008	Page 5
	Consolidated Statements of Cash Flows for the nine months ended September 30, 2009 and 2008	Page 7
	Notes to Consolidated Financial Statements	Page 8
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	Page 22
Item 3	Quantitative and Qualitative Disclosures about Market Risk	Page 35
Item 4	Controls and Procedures	Page 35

PART 2 OTHER INFORMATION

Item 1A	Risk Factors	Page 36
Item 2	Unregistered Sales of Equity Securities and Use of Proceeds	Page 36
Item 6	Exhibits	Page 36

Item 1. Financial Statements (Unaudited)

PEAPACK-GLADSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CONDITION
(Dollars in thousands)
(Unaudited)

	September 30, 2009	December 31, 2008
ASSETS		
Cash and due from banks	\$ 9,343	\$ 25,686
Federal funds sold	200	200
Interest-earning deposits	46,876	1,003
Total cash and cash equivalents	56,419	26,889
Investment securities held to maturity (approximate fair value \$86,698 in 2009 and \$52,175 in 2008)	86,703	51,731
Securities available for sale	252,786	173,543
FHLB and FRB Stock, at cost	5,329	4,902
Loans	1,007,981	1,052,982
Less: Allowance for loan losses	12,947	9,688
Net Loans	995,034	1,043,294
Premises and equipment	28,011	26,936
Other real estate owned	680	1,211
Accrued interest receivable	5,359	4,117
Cash surrender value of life insurance	26,087	25,480
Deferred tax assets, net	22,154	23,143
Other assets	9,117	4,179
TOTAL ASSETS	\$ 1,487,679	\$ 1,385,425
LIABILITIES		
Deposits:		
Noninterest-bearing demand deposits	\$ 199,804	\$ 210,030
Interest-bearing deposits:		
Checking	212,687	167,727
Savings	73,308	67,453
Money market accounts	470,123	364,628
Certificates of deposit \$100,000 and over	159,942	195,826
Certificates of deposit less than \$100,000	209,994	232,224
Total deposits	1,325,858	1,237,888
Overnight borrowings	-	15,250
Federal Home Loan Bank advances	36,815	39,748
Accrued expenses and other liabilities	5,862	8,645
TOTAL LIABILITIES	1,368,535	1,301,531
SHAREHOLDERS' EQUITY *		
Preferred stock (no par value; authorized 500,000 shares; issued 28,685		

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

shares at September 30, 2009 and none at December 31, 2008; liquidation preference of \$1,000 per share)	27,286	-
Common stock (no par value; \$0.83 per share; authorized 21,000,000 shares; issued shares, 9,125,328 at September 30, 2009 and 9,060,165 at December 31, 2008; outstanding shares, 8,715,907 at September 30, 2009 and 8,704,314 at December 31, 2008)	9,189	7,190
Surplus	93,185	92,169
Treasury stock at cost, 408,178 shares at September 30, 2009 and 355,851 shares at December 31, 2008	(8,988)	(7,894)
Retained earnings	(65)	(6,063)
Accumulated other comprehensive loss, net of income tax	(1,463)	(1,508)
TOTAL SHAREHOLDERS' EQUITY	119,144	83,894
TOTAL LIABILITIES & SHAREHOLDERS' EQUITY	\$ 1,487,679	\$ 1,385,425

* Share data reflects the five percent common stock dividend declared on June 18, 2009, and issued August 3, 2009 to shareholders of record on July 9, 2009.
See accompanying notes to consolidated financial statements.

PEAPACK-GLADSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(Dollars in thousands, except share data)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
INTEREST INCOME				
Interest and fees on loans	\$13,502	\$14,878	\$41,764	\$43,845
Interest on investment securities:				
Taxable	421	905	933	1,235
Tax-exempt	237	225	695	699
Interest on securities available for sale:				
Taxable	2,041	1,727	5,955	7,083
Tax-exempt	153	164	492	758
Interest-earning deposits	25	10	44	134
Interest on federal funds sold	-	3	-	115
Total interest income	16,379	17,912	49,883	53,869
INTEREST EXPENSE				
Interest on savings and interest-bearing deposit				
accounts	1,598	2,307	4,701	7,427
Interest on certificates of deposit over \$100,000	909	1,295	3,423	4,696
Interest on other time deposits	1,286	1,696	4,500	6,440
Interest on borrowed funds	336	461	1,035	1,222
Total interest expense	4,129	5,759	13,659	19,785
NET INTEREST INCOME BEFORE				
PROVISION FOR LOAN LOSSES	12,250	12,153	36,224	34,084
Provision for loan losses	2,750	780	6,750	1,800
NET INTEREST INCOME AFTER				
PROVISION FOR LOAN LOSSES	9,500	11,373	29,474	32,284
OTHER INCOME				
Trust department income	2,200	2,489	7,082	7,640
Service charges and fees	554	554	1,624	1,583
Bank owned life insurance	240	293	668	865
Securities gains, net	(2)	104	111	483
Other income	343	117	942	376
Total other income	3,335	3,557	10,427	10,947
OTHER EXPENSES				
Salaries and employee benefits	5,622	5,509	16,585	15,253
Premises and equipment	2,185	2,116	6,444	6,264
Other expenses	3,133	1,966	8,629	5,812
Total other expenses	10,940	9,591	31,658	27,329
INCOME BEFORE INCOME TAX EXPENSE	1,895	5,339	8,243	15,902
Income tax expense	583	1,822	2,519	5,343
NET INCOME	1,312	3,517	5,724	10,559

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

Dividends on preferred stock and accretion	430	-	1,063	-
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$882	\$3,517	\$4,661	\$10,559
EARNINGS PER COMMON SHARE *				
Basic	\$0.10	\$0.40	\$0.53	\$1.21
Diluted	\$0.10	\$0.40	\$0.53	\$1.20
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING *				
Basic	8,715,549	8,702,106	8,713,662	8,708,658
Diluted	8,773,874	8,813,327	8,774,113	8,812,421

* Share data reflects the five percent common stock dividend declared on June 18, 2009, and issued August 3, 2009 to shareholders of record on July 9, 2009.

See accompanying notes to consolidated financial statements.

PEAPACK-GLADSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(Dollars in thousands)
(Unaudited)
Nine Months Ended September 30, 2009

(In Thousands, Except Per Share Data)	Common Stock	Preferred Stock	Surplus	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total
Balance at December 31, 2008							
8,704,314 Shares Outstanding	\$7,190	\$-	\$92,169	\$(7,894)	\$(6,063)	\$ (1,508)	\$83,894
Comprehensive Income:							
Net Income 2009					5,724		5,724
Unrealized Holding Gains on Securities Arising During the Period, Net of Amortization (Net of Income Tax Expense of \$2,468)						3,217	
Less: Reclassification Adjustment for Gains Included in Net Income (Net of Income Tax Expense of \$39)						72	
Net Unrealized Holding Gains on Securities Arising During the Period (Net of Income Tax Expense of \$2,429)						3,145	3,145
Total Comprehensive Income							8,869
Gross Proceeds from Issuance of Preferred Stocks and Warrants	1,601	27,084					28,685
Accretion of Discount on Preferred Stock		202			(202)		-

Costs Related to Issuance of							
Preferred Stock				(112)			(112)
Cash Dividends Declared on							
Common Stock				(1,764)			(1,764)
Cash Dividends Declared on							
Preferred Stock				(860)			(860)
Common Stock Option Expense							
				396			396
Common Stock Options							
Exercised	51			1,057			1,108
Stock Dividend 5 Percent	346			(346)			-
Sales of Shares (Dividend Reinvestment Program)							
	1			21			22
Adjustment to Initially Apply							
“Recognition and Presentation Of Other-Than-Temporary Impairments” Under ASC 320-10-65 (Net of Income Tax Benefit of \$1,669)							
				3,100		(3,100)	-
Increase in Treasury Shares							
Associated with Common Stock Options Exercised							
				(1,094)			(1,094)
Balance at September 30, 2009							
8,715,907 Shares Outstanding	\$9,189	\$27,286	\$93,185	\$(8,988)	\$(65)	\$ (1,463)	\$119,144

PEAPACK-GLADSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(Dollars in thousands)
(Unaudited)
Nine Months Ended September 30, 2008

(In Thousands, Except Per Share Data)	Common Stock	Preferred Stock	Surplus	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total
Balance at December 31, 2007							
8,719,710 Shares Outstanding	\$7,148	\$-	\$90,677	\$(6,255)	\$21,750	\$ (5,891)	\$107,429
Cumulative Effect Adjustment							
					(449)		(449)
Balance at January 1, 2008,							
As adjusted	\$7,148	\$-	\$90,677	\$(6,255)	\$21,301	\$ (5,891)	\$106,980
Comprehensive Income:							
Net Income 2008					10,559		10,559
Unrealized Holding Gains on Securities Arising During the Period (Net of Income Tax Benefit of \$1,740)							
						(8,353)	
Less: Reclassification Adjustment for Gains Included in Net Income (Net of Income Tax Expense of \$169)							
						314	
Less: Reclassification Adjustment of Amortization of Accumulated Other Comprehensive Income							
						123	
Net Unrealized Holding Gains on Securities Arising During the Period (Net of							
						(8,790)	(8,790)

Income Tax Benefit of \$1,571)							
Pension Costs (Net of Tax Of \$875)				1,267		1,267	
Total Comprehensive Income						3,036	
Cash Dividends Declared on Common Stock				(3,977)		(3,977)	
Common Stock Option Expense			554			554	
Common Stock Options Exercised	39		803			842	
Increase in Treasury Shares Associated with Common Stock Options Exercised/ Purchase of Treasury Stock				(1,583)		(1,583)	
Balance at September 30, 2008							
8,702,786 Shares Outstanding	\$7,187	\$-	\$92,034	\$(7,838)	\$27,883	\$ (13,414)	\$105,852

PEAPACK-GLADSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
(Unaudited)

	Nine Months Ended September 30,	
	2009	2008
OPERATING ACTIVITIES:		
Net income:	\$ 5,724	\$ 10,559
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	1,794	1,702
Amortization of premium and accretion of discount on securities, net	(21)	128
Provision for loan losses	6,750	1,800
Provision for other real estate owned losses	640	-
Provision for deferred taxes	989	-
Stock-based compensation	230	265
Gains on called securities, held to maturity	(2)	-
Gains on security sales, available for sale	(109)	(483)
Loans originated for sale	(39,008)	(8,759)
Proceeds from sales of loans	39,541	8,863
Gains on loans sold	(533)	(104)
Gain on sale of other real estate owned	(16)	7
Loss on disposal of fixed assets	13	153
Increase in cash surrender value of life insurance, net	(607)	(775)
(Increase)/decrease in accrued interest receivable	(1,242)	238
(Increase)/decrease in other assets	(7,044)	(403)
(Decrease) in accrued expenses and other liabilities	(1,588)	(5,758)
NET CASH PROVIDED BY OPERATING ACTIVITIES	5,511	7,433
INVESTING ACTIVITIES:		
Proceeds from maturities of investment securities	7,376	6,817
Proceeds from maturities of securities available for sale	29,282	35,045
Proceeds from calls of investment securities	759	593
Proceeds from calls of securities available for sale	900	28,477
Proceeds from sales of securities available for sale	538	7,642
Purchase of investment securities	(43,806)	-
Purchase of securities available for sale	(104,198)	(45,530)
Purchase of life insurance	-	(5,000)
Net decrease/(increase) in loans	41,155	(57,143)
Proceeds from sales of other real estate owned	262	514
Purchases of premises and equipment	(2,884)	(2,090)
Disposal of premises and equipment	2	32
NET CASH USED IN INVESTING ACTIVITIES	(70,614)	(30,643)
FINANCING ACTIVITIES:		
Net increase/(decrease) in deposits	87,970	(19,282)
Net (decrease)/increase in other borrowings	(15,250)	39,350
Proceeds from Federal Home Loan Bank advances	-	12,000
Repayments of Federal Home Loan Bank advances	(2,933)	(1,115)
Gross proceeds from preferred stock and warrants	28,685	-

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

Costs related to issuance of preferred stock	(112)	-
Cash dividends paid on preferred stock	(860)	-
Cash dividends paid on common stock	(3,069)	(3,981)
Tax benefit on stock option exercises	166	289
Exercise of stock options	1,108	843
Sales of Shares (DRIP Program)	22	-
Increase in treasury shares associated with common stock options exercised/purchase of treasury shares	(1,094)	(1,583)
NET CASH PROVIDED BY FINANCING ACTIVITIES	94,633	26,521
Net increase/(decrease) in cash and cash equivalents	29,530	3,311
Cash and cash equivalents at beginning of period	26,889	28,187
Cash and cash equivalents at end of period	\$ 56,419	\$ 31,498
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest	\$ 14,856	\$ 23,232
Income taxes	3,993	6,881
Transfer of loans to Other Real Estate Owned	355	-
See accompanying notes to consolidated financial statements.		

PEAPACK-GLADSTONE FINANCIAL CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Certain information and footnote disclosures normally included in the unaudited consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the period ended December 31, 2008 for Peapack-Gladstone Financial Corporation (the "Corporation").

Principles of Consolidation: The Corporation considers that all adjustments necessary for a fair presentation of the statement of the financial position and results of operations in accordance with U.S. generally accepted accounting principles for these periods have been made. Results for such interim periods are not necessarily indicative of results for a full year.

The consolidated financial statements of Peapack-Gladstone Financial Corporation are prepared on the accrual basis and include the accounts of the Corporation and its wholly owned subsidiary, Peapack-Gladstone Bank. All significant intercompany balances and transactions have been eliminated from the accompanying consolidated financial statements.

Securities: The Corporation accounts for its securities in accordance with "Accounting for Certain Investments in Debt and Equity Securities" - Accounting Standards Codification Section ("ASC") 320. Debt securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities are classified as available for sale when they might be sold before maturity due to changes in interest rates, prepayment risk, liquidity or other factors. Equity securities with readily determinable fair values are classified as available for sale. Securities available for sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage-backed securities where prepayments are anticipated. Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

Declines in the fair value of securities below their cost that are other than temporary are reflected as realized losses and results in a new cost basis being established. In estimating other-than-temporary losses, management considers the length of time and extent that fair value has been less than cost; the financial condition and near-term prospects of the issuer; and the Corporation's ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value.

Securities are evaluated on at least a quarterly basis to determine whether a decline in their value is other-than-temporary. To determine whether a loss in value is other-than-temporary, Management utilizes criteria such as the reasons underlying the decline, the magnitude and the duration of the decline and the intent and ability of the Corporation to retain its investment in the security for a period of time sufficient to allow for an anticipated recovery in the fair value. "Other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is

determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized. No other-than-temporary impairment charges have been recognized

for the three or nine months ended September 30, 2009, however, impairment charges of \$56.1 million were recognized in the fourth quarter of 2008.

The Corporation adopted “Recognition and Presentation of Other-Than-Temporary Impairments” (ASC Section 320-10-65) and recorded a \$3.1 million, net of tax, increase to retained earnings and accumulated other comprehensive loss as of April 1, 2009 relating to the non-credit related portion of the impairment loss recorded at December 31, 2008 on the Corporation’s trust preferred pooled securities.

Allowance for Loan Losses: The allowance for loan losses is maintained at a level considered adequate to provide for probable incurred loan losses in the Corporation’s loan portfolio. The allowance is based on management’s evaluation of the loan portfolio considering, among other things, current economic conditions, the volume and nature of the loan portfolio, historical loan loss experience, and individual credit situations. The allowance is increased by provisions charged to expense and reduced by charge-offs net of recoveries.

Stock Option Plans: The Corporation has stock option plans that allow the granting of shares of the Corporation’s common stock as incentive stock options, nonqualified stock options, restricted stock awards and stock appreciation rights to directors, officers, employees and independent contractors of the Corporation and its subsidiaries. The options granted under these plans are exercisable at a price equal to the fair market value of common stock on the date of grant and expire not more than ten years after the date of grant. Stock options may vest during a period of up to five years after the date of grant.

For the three months ended September 30, 2009 and 2008, the Corporation recorded total compensation cost for share-based payment arrangements of \$77 thousand and \$83 thousand, respectively, with a recognized tax benefit of \$6 thousand for each of the three months ended September 30, 2009 and 2008, respectively. For the nine months ended September 30, 2009, the Corporation recognized \$230 thousand of compensation cost for share-based payment arrangements as compared to \$265 thousand for the same period in 2008. The Corporation recognized tax benefit of \$19 thousand for each of the nine months ended September 30, 2009 and 2008.

There was approximately \$847 thousand of unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Corporation’s stock incentive plans at September 30, 2009. That cost is expected to be recognized over a weighted average period of 1.6 years.

For the Corporation’s stock option plans, changes in options outstanding during the nine months ended September 30, 2009 were as follows:

	Number of Shares	Exercise Price Per Share	Weighted Average Exercise Price	Aggregate Intrinsic Value
(Dollars in thousands except share data)				
Balance, December 31, 2008	629,591	\$ 12.97-\$31.60	\$ 24.20	
Granted	6,480	13.46-24.14	19.01	
Exercised	(63,921)	14.93-17.77	17.33	
Forfeited	(17,072)	12.97-28.10	24.01	
Balance, September 30, 2009	555,078	\$ 12.97-\$31.60	\$ 24.93	\$ 65
Vested and Expected to Vest (1)	548,462	\$ 13.46-\$31.60	\$ 24.95	\$ 65
Exercisable at September 30, 2009	449,475	\$ 12.97-\$31.43	\$ 24.99	\$ 64

(1) The difference between the shares which are exercisable (fully vested) and those which are expected to vest is due to anticipated forfeitures.

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Corporation's closing stock price on the last trading day of the third quarter of 2009 and the exercise price, multiplied by the number of in-the-money options).

The aggregate intrinsic value of options exercised during the nine months ended September 30, 2009 and 2008 was \$230 thousand and \$392 thousand, respectively.

The per share weighted-average fair value of stock options granted during the first nine months of 2009 and 2008 for all plans was \$8.43 and \$13.42, respectively, on the date of grant using the Black Scholes option-pricing model with the following weighted average assumptions:

	2009	2008
Dividend yield	2.35%	2.40%
Expected volatility	51%	50%
Expected life	7 years	7 years
Risk-free interest rate	2.30%	3.81%

Earnings per Common Share – Basic and Diluted: The following is a reconciliation of the calculation of basic and diluted earnings per share. Basic net income per common share is calculated by dividing net income to common shareholders by the weighted average common shares outstanding during the reporting period. Diluted net income per common share is computed similarly to that of basic net income per common share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if all potentially dilutive common shares, principally stock options, were issued during the reporting period utilizing the Treasury stock method.

All share and per share amounts have been restated to reflect the five percent stock dividend declared on June 18, 2009. The Corporation recorded the dividend at the fair value of the stock issued. The Corporation did not have sufficient retained earnings to fully record the fair value and charged \$346 thousand to surplus.

(In Thousands, except per share data)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2009	2008	2009	2008
Net Income to Common Shareholders	\$882	\$3,517	\$4,661	\$10,559
Basic Weighted-Average Common				
Shares Outstanding	8,715,549	8,702,106	8,713,662	8,708,658
Plus: Common Stock Equivalents	58,325	111,221	60,451	103,763
Diluted Weighted-Average Common				
Shares Outstanding	8,773,874	8,813,327	8,774,113	8,812,421
Net Income Per Common Share				
Basic	\$0.10	\$0.40	\$0.53	\$1.21
Diluted	0.10	0.40	0.53	1.20

Stock options and warrants with an exercise price below the Corporation's market price equal to 492,603 and 331,153 shares were not included in the computation of diluted earnings per share in the third quarters of 2009 and 2008,

respectively because they were antidilutive to the earnings per share calculation. Stock options and warrants with an exercise price below the Corporation's market price equal to 474,971 and 401,565 shares were not included in the computation to the earnings per share calculation of diluted earnings per share in the nine months ended September 30, 2009 and 2008, respectively, because they were antidilutive to the earnings per share calculation.

Income Taxes: The Corporation files a consolidated Federal income tax return and separate state income tax returns for each subsidiary based on current laws and regulations.

The Corporation is no longer subject to examination by the U.S. Federal tax authorities for years prior to 2007 or by New Jersey tax authorities for years prior to 2004. In 2008, the Corporation was audited by the U.S. Federal tax authorities for 2006. No changes were made to the tax return as a result of such audit.

The Corporation recognizes interest related to income tax matters as interest expense and penalties related to income tax matters as other expense. The Corporation did not have any amounts accrued for interest and penalties at September 30, 2009.

Comprehensive Income: Comprehensive income consists of net income and the change during the period in the Corporation's net unrealized gains and losses on securities available for sale during the applicable period of time less adjustments for realized gains and losses and net amortization of the unrealized loss on securities transferred to held to maturity from available for sale. Total comprehensive income for the third quarter of 2009 was \$3.7 million as compared to total comprehensive income of \$1.1 million for the same quarter in 2008. Total comprehensive income for the nine months ended September 30, 2009 was \$8.9 million and the total comprehensive income for the same period in 2008 was \$3.0 million.

Reclassification: Certain reclassifications have been made in the prior periods' financial statements in order to conform to the 2009 presentation.

2. LOANS

Loans outstanding as of September 30, 2009 and December 31, 2008 consisted of the following:

(In thousands)	September 30, 2009	December 31, 2008
Residential mortgage	\$ 466,601	\$ 505,150
Commercial mortgage	279,336	274,640
Commercial loans	129,671	143,188
Construction loans	65,760	66,785
Consumer loans	26,571	29,789
Home equity loans	38,450	31,054
Other loans	1,592	2,376
Total loans	\$ 1,007,981	\$ 1,052,982

Non-performing loans, which are loans past due in excess of 90 days and still accruing and non-accrual loans, totaled \$14.2 million at September 30, 2009 and \$5.4 million at December 31, 2008.

Troubled debt restructured loans totaled \$18.7 million at September 30, 2009. There were no troubled debt restructured loans at December 31, 2008.

At September 30, 2009, the impaired loan portfolio totaled \$38.0 million and consisted of seven residential loans for \$3.5 million, one construction loan relationship for \$9.4 million, nine commercial mortgage loan relationships for \$18.0 million and 12 commercial loan relationships for \$7.1 million for which there was \$2.9 million of specific allocation in the allowance for loan losses. At December 31, 2008, the impaired loan portfolio totaled \$14.6 million and consisted of four residential loans for \$1.1 million, one construction loan relationship for \$6.3 million, four commercial mortgage loan relationships for \$5.4 million and three commercial loan relationships for \$1.8 million for which there was \$949 thousand of specific allocation in the allowance for loan losses. The majority of impaired loans are secured by real estate, which has declined in value.

The Corporation has not made nor invested in subprime loans or “Alt-A” type mortgages.

3. INVESTMENT SECURITIES HELD TO MATURITY

A summary of amortized cost and approximate fair value of investment securities held to maturity included in the consolidated statements of condition as of September 30, 2009 and December 31, 2008 follows:

(In Thousands)	September 30, 2009			Approximate Fair Value
	Carrying Amount	Gross Unrecognized Gains	Gross Unrecognized Losses	
U.S. Treasury	\$5,000	\$ 11	\$ -	\$ 5,011
Mortgage-Backed Securities	39,499	715	(20)	40,194
State and Political Subdivisions	32,165	481	-	32,646
Trust Preferred Pooled Securities	10,039	-	(1,192)	8,847
Total	\$86,703	\$ 1,207	\$ (1,212)	\$ 86,698

(In Thousands)	December 31, 2008			Approximate Fair Value
	Carrying Amount	Gross Unrecognized Gains	Gross Unrecognized Losses	
U.S. Treasury	\$500	\$ 14	\$ -	\$ 514
Mortgage-Backed Securities	10,007	214	(34)	10,187
State and Political Subdivisions	29,670	257	(7)	29,920
Trust Preferred Pooled Securities	11,554	-	-	11,554
Total	\$51,731	\$ 485	\$ (41)	\$ 52,175

The following tables present the Corporation's investment securities held to maturity with continuous unrealized losses and the approximate fair value of these investments as of September 30, 2009 and December 31, 2008.

(In Thousands)	September 30, 2009					
	Duration of Unrealized Loss					
	Less Than 12 Months		12 Months or Longer		Total	
	Approximate Fair Value	Unrecognized Losses	Approximate Fair Value	Unrecognized Losses	Approximate Fair Value	Unrecognized Losses
Mortgage-Backed Securities	\$ 7,465	\$ (19)	\$ 13	\$ (1)	\$ 7,478	\$ (20)
Trust Preferred Securities	-	-	649	(1,192)	649	(1,192)
Total	\$ 7,465	\$ (19)	\$ 662	\$ (1,193)	\$ 8,127	\$ (1,212)

(In Thousands)	December 31, 2008					
	Duration of Unrealized Loss					
	Less Than 12 Months		12 Months or Longer		Total	
	Approximate Fair Value	Unrecognized Losses	Approximate Fair Value	Unrecognized Losses	Approximate Fair Value	Unrecognized Losses
Mortgage-Backed Securities	\$ 7,465	\$ (19)	\$ 13	\$ (1)	\$ 7,478	\$ (20)
Trust Preferred Securities	-	-	649	(1,192)	649	(1,192)
Total	\$ 7,465	\$ (19)	\$ 662	\$ (1,193)	\$ 8,127	\$ (1,212)

Mortgage-Backed						
Securities	\$ 1,736	\$ (34)	\$ -	\$ -	\$ 1,736	\$ (34)
State and Political						
Subdivisions	3,146	(6)	349	(1)	3,495	(7)
Total	\$ 4,882	\$ (40)	\$ 349	\$ (1)	\$ 5,231	\$ (41)

The trust preferred pooled securities within the Corporation's held to maturity investment portfolio are collateralized by trust preferred securities issued primarily by individual banks, but also by insurance companies and real estate investment trusts. There has been little or no active trading in these securities for a period of time; therefore the Corporation believes it is more appropriate to determine fair value using discounted cash flow analysis. To determine fair value, and determine whether the securities were other than temporarily impaired, the Corporation retained and worked with a third party to review the issuers (the collateral) underlying each of the securities. Among the factors analyzed were the issuers' profitability, credit quality, asset mix, capital adequacy, leverage and liquidity position, as well as an overall assessment of credit, profitability and capital trends within the portfolio's issuer

universe. These factors provided an assessment of the portion of the collateral of each security which was likely to default in future periods. The cash flows associated with the collateral likely to default, together with the cash flows associated with collateral which had already deferred or defaulted, were then eliminated. In addition, the Corporation assumed constant rates of default in excess of those based upon the historic performance of the underlying collateral. The resulting cash flows were then discounted to the current period to determine fair value for each security. The discount rate utilized was based on a risk-free rate (LIBOR) plus spreads appropriate for the product, which include consideration of liquidity and credit uncertainty.

To periodically assess the credit assumptions and related input data that could affect the fair value of each security, each quarter Management compares actual deferrals and defaults to the assumed deferrals and defaults included in the valuation model. To date, actual deferrals and defaults are in line with assumptions.

In periods prior to the fourth quarter of 2008, the Corporation used a constant rate of default derived from the historic performance of the underlying collateral to assess other-than-temporary impairment. As of November 7, 2008, when the September 30, 2008 Form 10-Q was filed, Management expected the securities to return 100% of their principal and interest. At that time, over 91% of the Corporation's trust preferred pooled securities still carried investment grade ratings. As noted in a December 30, 2008 Press Release and Form 8-K, it was not until November 12, 2008 that Moody's downgraded 180 tranches of 44 trust preferred pooled securities including many of the securities held by the Corporation. Additionally, Moody's placed most of the Corporation's remaining investment grade trust preferred pooled securities on credit watch for possible future downgrade. The market value of these securities continued to sharply decline during the quarter as the liquidity in the debt markets dropped to unprecedented levels. At that time, the Corporation did not believe the market values would recover within the foreseeable future. The number of notices of deferral and default by the underlying institutions accelerated during this period. As a result, in the fourth quarter of 2008 the Corporation chose to employ the valuation methodology set forth in the preceding paragraphs to assess fair value and other-than-temporary impairment with respect to the pooled trust preferred securities. Other-than-temporary impairment charges of \$56.1 million were recognized for the fourth quarter of 2008. No such impairment charges have been recognized for the three or nine months ended September 30, 2009.

Further significant downturns in the real estate markets and/or the economy could cause additional banks to defer paying dividends on these securities and/or ultimately default; however, the Corporation has already recorded a substantial write-down of its trust preferred pooled securities portfolio. Such occurrences, if beyond those assumed in the current valuation, could cause an additional write-down of the portfolio, with a negative impact on earnings. We do not expect that an additional write-down would have a material effect on the cash flows from the securities or on our liquidity position.

Management has determined that any unrecognized losses on the mortgage-backed securities held to maturity at September 30, 2009, are temporary and due to interest rate fluctuations and/or volatile market conditions, rather than the creditworthiness of the issuers. The Corporation monitors creditworthiness of issuers periodically, including issuers of trust preferred securities on a quarterly basis. The Corporation believes it has the ability and intends to hold these securities for a period of time sufficient to recover any gross unrecognized losses.

4. INVESTMENT SECURITIES AVAILABLE FOR SALE

A summary of amortized cost and approximate fair value of securities available for sale included in the consolidated statements of condition as of September 30, 2009 and December 31, 2008 follows:

(In Thousands)	Amortized Cost	September 30, 2009		Approximate Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
U.S. Government-Sponsored				
Agencies	\$ 100,501	\$ 537	\$ (1)	\$ 101,037
Mortgage-Backed Securities	121,196	4,942	(702)	125,436
State and Political				
Subdivisions	19,564	422	(43)	19,943
Other Securities	3,999	-	(1,137)	2,862
Marketable Equity Securities	4,069	83	(644)	3,508
Total	\$ 249,329	\$ 5,984	\$ (2,527)	\$ 252,786

(In Thousands)	Amortized Cost	December 31, 2008		Approximate Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
Mortgage-Backed Securities				
	\$ 146,456	\$ 2,952	\$ (3,333)	\$ 146,075
State and Political				
Subdivisions	21,282	141	(431)	20,992
Other Securities	4,319	-	(1,209)	3,110
Marketable Equity Securities	4,069	15	(718)	3,366
Total	\$ 176,126	\$ 3,108	\$ (5,691)	\$ 173,543

The following tables present the Corporation's available for sale securities with continuous unrealized losses and the approximate fair value of these investments as of September 30, 2009 and December 31, 2008.

(In Thousands)	September 30, 2009					
	Duration of Unrealized Loss					
	Less Than 12 Months		12 Months or Longer		Total	
	Approximate Fair Value	Unrealized Losses	Approximate Fair Value	Unrealized Losses	Approximate Fair Value	Unrealized Losses
U.S. Government-Sponsored Agencies						
	\$ 5,030	\$ (1)	\$ -	\$ -	\$ 5,030	\$ (1)
Mortgage-Backed Securities						
	3,596	(68)	9,703	(634)	13,299	(702)
State and Political						
Subdivisions	-	-	731	(43)	731	(43)
Other Securities	-	-	1,862	(1,137)	1,862	(1,137)
Marketable Equity Securities						

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

Securities	697	(332)	1,828	(312)	2,525	(644)
Total	\$ 9,323	\$ (401)	\$ 14,124	\$ (2,126)	\$ 23,447	\$ (2,527)

December 31, 2008
Duration of Unrealized
Loss

(In Thousands)	Less Than 12 Months		12 Months or Longer		Total	
	Approximate Fair Value	Unrealized Losses	Approximate Fair Value	Unrealized Losses	Approximate Fair Value	Unrealized Losses
U.S. Government- Sponsored Agencies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Mortgage-Backed Securities	24,019	(3,157)	5,354	(176)	29,373	(3,333)
State and Political Subdivisions	7,513	(431)	-	-	7,513	(431)
Other Securities	-	-	1,790	(1,209)	1,790	(1,209)
Marketable Equity Securities	1,843	(366)	800	(352)	2,643	(718)
Total	\$ 33,375	\$ (3,954)	\$ 7,944	\$ (1,737)	\$ 41,319	\$ (5,691)

Management believes that the unrealized losses on investment securities available for sale are temporary and due to interest rate fluctuations and/or volatile market conditions rather than the creditworthiness of the issuers. The Corporation believes it has the ability and intends to hold these securities for a period of time sufficient to recover all gross unrealized losses. At September 30, 2009, the unrealized loss on the other securities is related to one trust preferred security, which was issued by a large bank holding company. The turmoil in the financial markets and a merger resulted in sharp declines in all the securities of this bank holding company. The security continues to be rated investment grade by Moody's. Additionally, at September 30, 2009, the market value of this security has improved from the market value at June 30, 2009 and December 31, 2008. It is not currently considered other-than-temporarily impaired.

5. FEDERAL HOME LOAN BANK ADVANCES AND OTHER BORROWINGS

Advances from the Federal Home Loan Bank of New York (FHLB) totaled \$36.8 million and \$39.7 million at September 30, 2009 and December 31, 2008, respectively, with a weighted average interest rate of 3.64 percent and 3.59 percent, respectively. Advances totaling \$11.0 million at September 30, 2009, have fixed maturity dates, while advances totaling \$2.8 million were amortizing advances with monthly payments of principal and interest. These advances are secured by blanket pledges of certain 1-4 family residential mortgages totaling \$157.9 million at September 30, 2009.

At September 30, 2009, the Corporation had \$23.0 million in fixed rate advances that are noncallable for one, two or three years and then callable quarterly within final maturities of three, five or ten years. These advances are secured by pledges of investment securities totaling \$27.8 million at September 30, 2009.

There were no overnight borrowings at September 30, 2009, while overnight borrowings at December 31, 2008 totaled \$15.3 million. There were no average overnight borrowings from the FHLB for the three months ended September 30, 2009, while overnight borrowings averaged \$692 thousand with a weighted average interest rate of 0.48 percent for the nine months ended September 30, 2009. Overnight borrowings for the third quarter last year averaged \$13.9 million with a weighted average interest rate of 2.21 percent and for the nine months ended September 30, 2008, overnight borrowings averaged \$7.1 million with a weighted average interest rate of 2.36 percent.

The final maturity dates of the advances and other borrowings are scheduled as follows:

(In thousands)	
2009	\$-
2010	12,155
2011	3,000
2012	5,000
2013	1,660
Over 5 years	15,000
Total	\$36,815

6. BENEFIT PLANS

The Corporation had a defined benefit pension plan covering substantially all of its salaried employees which was discontinued on May 12, 2008. The Plan was settled and substantially all benefits were paid to employees during September 2008. No contributions were made in 2009. The Corporation amended its existing 401-K profit-sharing and investment plan to enhance its matching contributions to its salaried employees starting in May 2008.

The net periodic pension (benefit) expense for the three and nine months ended September 30, 2008 included the following components:

(In thousands)	Three Months Ended September 30, 2008	Nine Months Ended September 30, 2008
Service cost	\$ -	\$ 637
Interest cost	176	633
Expected return on plan assets	(261)	(839)
Amortization of:		
Net loss	-	17
Unrecognized remaining net assets	-	(3)
Net periodic (benefit) cost	\$ (85)	\$ 445

7. BUSINESS SEGMENTS

The Corporation assesses its results among two operating segments, Banking and PGB Trust and Investments. Management uses certain methodologies to allocate income and expense to the business segments. A funds transfer pricing methodology is used to assign interest income and interest expense to each interest-earning asset and interest-bearing liability on a matched maturity funding basis. Certain indirect expenses are allocated to segments. These include support unit expenses such as technology and operations and other support functions. Taxes are allocated to each segment based on the effective rate for the period shown.

Banking

The Banking segment includes commercial, commercial real estate, residential and consumer lending activities; deposit generation; operation of ATMs; telephone and internet banking services; merchant credit card services and customer support and sales.

PGB Trust & Investments

PGB Trust & Investments includes asset management services provided for individuals and institutions; personal trust services, including services as executor, trustee, administrator, custodian and guardian; corporate trust services including services as trustee for pension and profit sharing plans; and other financial planning and advisory services.

The following table presents the statements of income and total assets for the Corporation's reportable segments for the three months ended September 30, 2009 and 2008.

(in thousands)	Three Months Ended September 30, 2009		
	Banking	PGB Trust & Investments	Total
Net interest income	\$ 11,514	\$ 736	\$ 12,250
Noninterest income	1,088	2,247	3,335
Total income	12,602	2,983	15,585
Provision for loan losses	2,750	-	2,750
Salaries and benefits	4,509	1,113	5,622

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

Premises and equipment expense	1,999	186	2,185
Other noninterest expense	2,357	776	3,133
Total noninterest expense	11,615	2,075	13,690
Income before income tax expense	987	908	1,895
Income tax expense	303	280	583
Net income	\$ 684	\$ 628	\$ 1,312

(in thousands)	Three Months Ended September 30, 2008		
	PGB Trust &		
	Banking	Investments	Total
Net interest income	\$ 11,519	\$ 634	\$ 12,153
Noninterest income	1,028	2,529	3,557
Total income	12,547	3,163	15,710
Provision for loan losses	780	-	780
Salaries and benefits	4,343	1,166	5,509
Premises and equipment expense	1,923	193	2,116
Other noninterest expense	1,401	565	1,966
Total noninterest expense	8,447	1,924	10,371
Income before income tax expense	4,100	1,239	5,339
Income tax expense	1,405	417	1,822
Net income	\$ 2,695	\$ 822	\$ 3,517

The following table presents the statements of income and total assets for the Corporation's reportable segments for the nine months ended September 30, 2009 and 2008.

(in thousands)	Nine Months Ended September 30, 2009		
	PGB Trust &		
	Banking	Investments	Total
Net interest income	\$ 33,943	\$ 2,281	\$ 36,224
Noninterest income	3,215	7,212	10,427
Total income	37,158	9,493	46,651
Provision for loan losses	6,750	-	6,750
Salaries and benefits	13,182	3,403	16,585
Premises and equipment expense	5,884	560	6,444
Other noninterest expense	6,534	2,095	8,629
Total noninterest expense	32,350	6,058	38,408
Income before income tax expense	4,808	3,435	8,243
Income tax expense	1,469	1,050	2,519
Net income	\$ 3,339	\$ 2,385	\$ 5,724
Total assets at period end	\$ 1,485,978	\$ 1,701	\$ 1,487,679

(in thousands)	Nine Months Ended September 30, 2008		
	PGB Trust &		
	Banking	Investments	Total
Net interest income	\$ 31,953	\$ 2,131	\$ 34,084
Noninterest income	3,166	7,781	10,947
Total income	35,119	9,912	45,031

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

Provision for loan losses	1,800	-	1,800
Salaries and benefits	12,082	3,171	15,253
Premises and equipment expense	5,684	580	6,264
Other noninterest expense	3,940	1,872	5,812
Total noninterest expense	23,506	5,623	29,129
Income before income tax expense	11,613	4,289	15,902
Income tax expense	3,910	1,433	5,343
Net income	\$ 7,703	\$ 2,856	\$ 10,559
<hr/>			
Total assets at period end	\$ 1,367,889	\$ 1,009	\$ 1,368,898

8. FAIR VALUE

The following methods and assumptions were used to estimate the fair value of significant financial instruments:

The carrying amount of cash, cash equivalents, interest-bearing deposits, Federal Home Loan Bank and Federal Reserve Bank stock and overnight borrowings is considered to be fair value. The carrying amount of deposits with no stated maturity, such as demand deposits, checking accounts, savings and money market accounts, is equal to fair value.

The fair value of securities is based upon market prices or dealer quotes. If no such information is available, fair value is based on the rate and term of the security and information about the issuer.

The fair value of loans is based on the estimated future cash flows discounted at market replacement rates for similar terms.

The fair value of certificates of deposit is based on the contractual future cash flows discounted at the current Federal Home Loan Bank advance rates for similar terms.

The fair value of FHLB Advances is based on the contractual future cash flows discounted at the current FHLB market rates for similar term advances.

The following table summarizes carrying amounts and fair values for financial instruments for the periods indicated:

(In Thousands)	September 30, 2009		December 31, 2008	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets:				
Cash and Cash Equivalents	\$56,419	\$56,419	\$26,889	\$26,889
Investment Securities, Held to Maturity	86,703	86,698	51,731	52,175
Securities Available for Sale	252,786	252,786	173,543	173,543
FHLB and FRB Stock	5,329	5,329	4,902	4,902
Loans, Net of Allowance for				
Loan Losses	995,034	1,008,716	1,043,294	1,052,320
Financial Liabilities:				
Deposits	1,325,858	1,329,376	1,237,888	1,243,230
Overnight Borrowings	-	-	15,250	15,250
Federal Home Loan Bank Advances	36,815	38,388	39,748	41,310

Accounting guidance under ASC Section 820-10 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

Assets Measured on a Recurring Basis

	Fair Value Measurements Using			
	Quoted Prices in Active Markets For Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
	September 30, 2009			
Assets:				
U.S. Government-Sponsored				
Agencies	\$ 101,037	\$ -	\$ 101,037	\$ -
Mortgage-Backed Securities	125,436	-	125,436	-
State and Political Subdivisions	19,943	-	19,943	-
Other Securities	2,862	-	2,862	-
Marketable Equity Securities	3,508	3,508	-	-
Total	\$ 252,786	\$ 3,508	\$ 249,278	\$ -
	December 31, 2008			
Assets:				
Mortgage-Backed Securities	\$ 146,075	\$ -	\$ 146,075	\$ -
State and Political Subdivisions	20,992	-	20,992	-
Other Securities	3,110	-	3,110	-
Marketable Equity Securities	3,366	3,366	-	-
Total	\$ 173,543	\$ 3,366	\$ 170,177	\$ -

Assets Measured on a Non-Recurring Basis

		Fair Value Measurements Using		
		Quoted Prices in Active Markets For Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	September 30, 2009			
Assets:				
Impaired Loans	\$ 37,961	\$-	\$ -	\$ 37,961
Other Real Estate Owned	680	-	-	680
	December 31, 2008			
Assets:				
Trust Preferred Pooled Securities	\$ 11,554	\$-	\$ -	\$ 11,554
Impaired Loans	14,600	-	-	14,600

At December 31, 2008, the trust preferred pooled securities within the Corporation's held to maturity investment portfolio are collateralized by trust preferred securities issued primarily by individual banks, but also by insurance companies and real estate investment trusts. There has been little or no active trading in these securities for a period of time; therefore the Corporation believes it is more appropriate to determine fair value using discounted cash flow analysis. To determine fair value, and determine whether the securities were other than temporarily impaired, the Corporation retained and worked with a third party to review the issuers (the collateral) underlying each of the securities. Among the factors analyzed were the issuers' profitability, credit quality, asset mix, capital adequacy, leverage and liquidity position, as well as an overall assessment of credit, profitability and capital trends within the portfolio's issuer universe. These factors provided an assessment of the portion of the collateral of each security which was likely to default in future periods. The cash flows associated with the collateral likely to default, together with the cash flows associated with collateral which had already deferred or defaulted, were then eliminated. In addition, the Corporation assumed constant rates of default in excess of those based upon the historic performance of the underlying collateral. The resulting cash flows were then discounted to the current period to determine fair value for each security. The discount rate utilized was based on a risk-free rate (LIBOR) plus spreads appropriate for the product, which include consideration of liquidity and credit uncertainty.

To periodically assess the credit assumptions and related input data that could affect the fair value of each security, each quarter Management compares actual deferrals and defaults to the assumed deferrals and defaults included in the valuation model. To date, the actual deferrals and defaults are in line with assumptions.

In periods prior to the fourth quarter of 2008, the Corporation used a constant rate of default derived from the historic performance of the underlying collateral to assess other-than-temporary impairment. As of November 7, 2008, when the September 30, 2008 Form 10-Q was filed, Management expected the securities to return 100% of their principal

and interest. At that time, over 91% of the Corporation's trust preferred pooled securities still carried investment grade ratings. As noted in a December 30, 2008 Press Release and Form 8-K, it was not until November 12, 2008 that Moody's downgraded 180 tranches of 44 trust preferred pooled securities including many of the securities held by the Corporation. Additionally, Moody's placed most of the Corporation's remaining investment grade trust preferred pooled securities on credit watch for possible future downgrade. The market value of these securities continued to sharply decline during the quarter as the liquidity in the debt markets dropped to

unprecedented levels and the Corporation did not believe the market values would recover within the foreseeable future. The number of notices of deferral and default by the underlying institutions accelerated during this period. As a result, in the fourth quarter of 2008 the Corporation chose to employ the valuation methodology set forth in the preceding paragraphs to assess fair value and other-than-temporary impairment with respect to the pooled trust preferred securities.

The impaired loan balances and other real estate owned balances were compared to current appraisals of the underlying collateral to determine the current fair value.

9. PREFERRED STOCK

On January 9, 2009, as part of the U.S. Department of the Treasury (the "Treasury") Troubled Asset Relief Program ("TARP") Capital Purchase Program, the Corporation sold 28,685 shares of the Corporation's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share, and a ten-year warrant to purchase up to 150,295 shares of the Corporation's common stock, no par value at an exercise price of \$28.63 per share, after adjusting for the five percent stock dividend declared on June 18, 2009, for an aggregate purchase price of \$28,685,000 in cash, allocated \$1,601,000 to warrants and \$27,084,000 to preferred stock.

Cumulative dividends on the Preferred Shares will accrue on the liquidation preference at a rate of 5 percent per annum for the first five years, and at a rate of 9 percent per annum thereafter. Subject to the approval of the Board of Governors of the Federal Reserve System, the Preferred Shares are redeemable at the option of the Corporation at 100 percent of their liquidation preference. If the Corporation redeems the Preferred Stock and the Treasury still owns the Warrant, the Corporation could repurchase the Warrant from the Treasury for its fair market value. Unless both the holder and the Corporation agree otherwise, the exercise of the Warrant will be a net exercise (i.e., the holder does not pay cash but gives up shares with a market value at the time of exercise equal to the exercise price, resulting in a net settlement with significantly fewer than the 150,295 shares of Common Stock being issued).

The Securities Purchase Agreement, pursuant to which the Preferred Shares and the Warrant were sold, contains limitations on the payment of dividends on the Common Stock, including with respect to the payment of cash dividends in excess of \$0.16 per share, which was the amount of the last regular dividend declared by the Corporation prior to October 14, 2008 and on the Corporation's ability to repurchase its Common Stock. The Corporation is also subject to certain executive compensation limitations included in the Emergency Economic Stabilization Act of 2008 (the "EESA").

10. SUBSEQUENT EVENTS

As defined in ASC Section 855-10, subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued or available to be issued. Financial statements are considered issued when they are widely distributed to shareholders and other financial statement users for general use and reliance in a form and format that complies with generally accepted accounting principles. The Corporation has evaluated subsequent events through November 9, 2009, which is the date that the Corporation's financial statements are being issued.

Item 2

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS

GENERAL: The following discussion and analysis contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are not historical facts and include expressions about management's view of future interest income and net loans, management's confidence and strategies and management's expectations about new and existing programs and products, relationships, opportunities and market conditions. These statements may be identified by such forward-looking terminology as "expect", "look", "believe", "anticipate", "may", "will", or similar statements or variations of such terms. Actual results may differ materially from such forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among others, those risk factors identified in the Corporation's Form 10-K for the year ended December 31, 2008 and those risk factors included in any subsequent Forms 10-Q in 2009.

The Corporation assumes no responsibility to update such forward-looking statements in the future.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES: "Management's Discussion and Analysis of Financial Condition and Results of Operations" is based upon the Corporation's consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires the Corporation to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. Note 1 to the Corporation's Audited Consolidated Financial Statements included in the December 31, 2008 Annual Report on Form 10-K, contains a summary of the Corporation's significant accounting policies. Management believes the Corporation's policy with respect to the methodology for the determination of the allowance for loan losses involves a higher degree of complexity and requires management to make difficult and subjective judgments, which often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could materially impact results of operations. This critical policy and its application are periodically reviewed with the Audit Committee and the Board of Directors.

The provision for loan losses is based upon management's evaluation of the adequacy of the allowance, including an assessment of known and inherent risks in the portfolio, giving consideration to the size and composition of the loan portfolio, actual loan loss experience, level of delinquencies, detailed analysis of individual loans for which full collectibility may not be assured, the existence and estimated net realizable value of any underlying collateral and guarantees securing the loans, and current economic and market conditions. Although management uses the best information available, the level of the allowance for loan losses remains an estimate, which is subject to significant judgment and short-term change. Various regulatory agencies, as an integral part of their examination process, periodically review the Corporation's provision for loan losses. Such agencies may require the Corporation to make additional provisions for loan losses based upon information available to them at the time of their examination. Furthermore, the majority of the Corporation's loans are secured by real estate in the State of New Jersey. Accordingly, the collectibility of a substantial portion of the carrying value of the Corporation's loan portfolio is susceptible to changes in local market conditions and may be adversely affected should real estate values decline or should New Jersey experience adverse economic conditions. Future adjustments to the provision for loan losses may be necessary due to economic, operating, regulatory and other conditions beyond the Corporation's control.

Securities are evaluated on at least a quarterly basis to determine whether a decline in their value is other-than-temporary. To determine whether a loss in value is other-than-temporary, Management utilizes criteria such as the reasons underlying the decline, the magnitude and the duration of the decline and the intent and ability of the Corporation to retain its investment in the security for a period of time sufficient to allow for an anticipated recovery in the fair value. "Other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term

recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized. No other-than-temporary impairment charges have been recognized for the three or nine months ended September 30, 2009 and 2008. However, impairment charges of \$56.1 million were recognized for the fourth quarter of 2008.

EXECUTIVE SUMMARY: For the third quarter of 2009, the Corporation recorded net income of \$1.3 million as compared to \$3.5 million for the same quarter of 2008, a decline of \$2.2 million, or 62.7 percent. Diluted earnings per common share, after giving effect for the preferred dividend, were \$0.10 in the third quarter of 2009 as compared to \$0.40 per diluted share for the same quarter of 2008. The decrease in 2009 earnings per share was primarily due to an increase in the provision for loan losses, an increase in the provision for losses on OREO, an increase in the industry-wide FDIC assessment and the dividends on preferred stock. Annualized return on average assets for the quarter was 0.36 percent and annualized return on average common equity was 3.89 percent for the three months ended September 30, 2009.

Net interest income, on a fully tax-equivalent basis, was \$12.5 million for the third quarter of 2009, an increase of \$74 thousand or 0.6 percent from the same quarter last year. On a fully tax-equivalent basis, the net interest margin was 3.61 percent for the third quarter of 2009 as compared to 3.92 percent for the third quarter of 2008.

For the third quarter of 2009, total loans averaged \$1.01 billion, declining \$10.4 million or 1.0 percent from \$1.02 billion for the same quarter of 2008. The yield on loans was 5.36 percent for the third quarter of 2009, declining 49 basis points from the third quarter of 2008.

Average deposits of \$1.31 billion for the third quarter of 2009 rose \$131.4 million or 11.2 percent over the levels of the same quarter in 2008. Average costs of interest-bearing deposits were 1.37 percent and 2.15 percent in the third quarters of 2009 and 2008, respectively, reflecting a decline of 78 basis points.

The Corporation recorded net income of \$5.7 million and \$10.6 million for the nine months ended September 30, 2009 and 2008 respectively, a decline of \$4.8 million, or 45.8 percent. Diluted earnings per common share after effect of the preferred stock dividend were \$0.53 for the first nine months of 2009 as compared to \$1.20 per diluted share for the same period in 2008. As noted above, the increases in the provision for loan losses, provision for losses on OREO, FDIC assessment and dividends on preferred stock have reduced the Corporation's earnings per share. Annualized return on average assets for the nine months ended September 30, 2009 was 0.53 percent and annualized return on average common equity was 6.98 percent.

On a fully tax-equivalent basis, net interest income was \$37.0 million and \$34.9 million for the nine months ended September 30, 2009 and 2008, respectively, an increase of \$2.1 million or 5.9 percent. On a fully tax-equivalent basis, the net interest margin was 3.64 percent for the first nine months of 2009 as compared to 3.63 percent for the same period of 2008.

Loans averaged \$1.03 billion for the nine months ended September 30, 2009, an increase of \$31.6 million or 3.2 percent over the same period last year. The yield on loans was 5.42 percent for the first nine months of 2009, declining 45 basis points from the same nine months of 2008.

For the nine months ended September 30, 2009, deposits averaged \$1.28 billion as compared to \$1.19 billion for the same period of 2008, rising \$87.2 million or 7.3 percent. Average costs of interest-bearing deposits were 1.56 percent for the nine months ended September 30, 2009, declining 92 basis points from the 2.48 percent in the same nine-month period of 2008.

EARNINGS ANALYSIS

NET INTEREST INCOME: For the third quarter of 2009, the Corporation recorded net interest income, on a tax-equivalent basis, of \$12.5 million as compared to \$12.4 million for the same quarter of 2008, an increase of \$74 thousand or 0.6 percent. On a fully tax-equivalent basis, the net interest margin was 3.61 percent and 3.92 percent in the third quarters of 2009 and 2008, respectively, a decline of 31 basis points. The effect of growth in overall interest earning assets funding by growth in core deposits contributed to improved net interest income. The effect of asset growth specifically in lower yielding, but less risky and shorter duration interest-earning cash deposits and investment securities coupled with declining loan balances, partially offset by the effect of growth in lower costing core deposits, contributed to the reduced margin.

Average investments, federal funds sold and interest-earning deposits increased to \$377.0 million for the quarter ended September 30, 2009 from \$249.2 million for the same 2008 quarter, reflecting an increase of \$127.8 million or 51.3 percent. Deposit inflows and loan and mortgage-backed security principal paydowns exceeded loan demand and accounted for the growth in these categories.

Average loans declined \$10.4 million or 1.0 percent to \$1.01 billion for the third quarter of 2009, from \$1.02 billion for the same quarter of 2008. The average residential mortgage loan portfolio declined \$31.9 million or 6.3 percent to \$472.8 million, as the Corporation has opted to sell its longer-term, fixed-rate production as an interest rate risk management strategy in the lower rate environment, and loan payments have outpaced originations put into the portfolio. The commercial mortgage loan portfolio averaged \$273.0 million for the third quarter of 2009 as compared to \$260.7 million for the same quarter of 2008, an increase of \$12.3 million or 4.7 percent. The average commercial construction loan portfolio grew \$13.4 million or 24.9 percent while the average home equity portfolio grew \$10.8 million or 42.5 percent. The Corporation focused on the origination of these higher-yielding, shorter-maturity loans in the first nine months of 2009. In comparing balances at September 30, 2009 to December 31, 2008, the decline in the Corporation's loan portfolio has been in not only the residential mortgage loan portfolio for the same reasons described above, but also in the commercial and construction loan portfolios, as loan demand and quality borrowers on these fronts have been scarce during 2009, and loan paydowns have outpaced originations.

For the quarter ended September 30, 2009, deposits averaged \$1.31 billion as compared to \$1.18 billion for the same period in 2008, an increase of \$131.4 million, or 11.2 percent. Interest-bearing checking accounts averaged \$216.6 million for the third quarter of 2009, an increase of \$70.0 million or 47.7 percent from the same period in 2008 due to the Corporation's focus on core deposit growth coupled with the introduction of the Ultimate Checking product, which provides customers with a low-cost checking product and a higher yield for greater balances. Money market accounts averaged \$445.8 million for the three months ended September 30, 2009, an increase of \$48.1 million or 12.1 percent from the third quarter in 2008 as certain customers tend to "park" funds in money market accounts in the lower interest rate environment. Average savings accounts grew \$5.5 million or 8.3 percent since the third quarter of 2008 to \$72.1 million for the third quarter of 2009. Average non-interest bearing demand deposits increased \$5.8 million to \$198.8 million for the third quarter of 2009. Certificates of deposit averaged \$374.5 million for the quarter ended September 30, 2009, rising \$2.1 million or 0.6 percent when compared to the 2008 quarter. Since December 2008, lower costing interest-bearing checking accounts and money market accounts have continued to increase and higher costing certificates of deposit have declined as the Corporation has opted not to pay higher rates on maturing certificates of deposit, as the Corporation believes it has ample liquidity from other core deposits and principal pay downs on loans. Average borrowings decreased \$21.2 million to \$36.9 million for the third quarter of 2009 as compared to the same period a year ago, as the Corporation maintained an overnight borrowing position in 2008 compared to an overnight investing position in 2009.

For the third quarter of 2009, average yields on interest-earning assets, on a tax-equivalent basis, declined 93 basis points to 4.80 percent from 5.73 percent for the same quarter of 2008. Average yields earned on investment securities declined 154 basis points to 3.78 percent for the third quarter of 2009 as compared to the same prior year period. Average yields on the loan portfolio were 5.36 percent for the third quarter of 2009 as compared to 5.85 percent for the same quarter of 2008, a 49 basis point decline.

The cost of funds, including the effect of noninterest bearing demand deposits, was 1.23 percent and 1.87 percent for the third quarters of 2009 and 2008, respectively, decreasing 64 basis points. The average costs of interest-bearing deposits declined 78 basis points to 1.37 percent for the quarter ended September 30, 2009 as compared to 2.15 percent for the same quarter of 2008. For the third quarter of 2009, costs of money market products averaged 0.99 percent, declining 92 basis points, while certificates of deposit costs averaged 2.34 percent, declining 88 basis points, each as compared to the same quarter of 2008.

The effect of the declining rate environment on market rates and the Corporation's repricing of its assets and liabilities contributed to the decline in yields and costs of the Corporation's interest-bearing assets and liabilities.

Net interest income for the first nine months of 2009 and 2008, on a tax-equivalent basis, was \$37.0 million and \$34.9 million, respectively, an increase of \$2.1 million or 5.9 percent. On a fully tax-equivalent basis, the net interest margin remained relatively flat at 3.64 percent for the nine months ended September 30, 2009 as compared to 3.63 percent for the same period of 2008. The increase in net interest income is due to the growth in overall interest-earning assets funded by growth in core deposits. However, with the majority of asset growth specifically in lower yielding but less risky and shorter duration interest-earning cash deposits and investment securities, partially offset by the effect of growth in lower costing core deposits, the margin remained relatively flat.

Average investments, federal funds sold and interest-earning deposits increased to \$326.3 million for the nine months ended September 30, 2009 from \$286.2 million for the same period in 2008, reflecting an increase of \$40.1 million, or 14.0 percent. Deposit inflows and loan and mortgage-backed security principal paydowns exceeded loan demand and accounted for the growth in these categories.

For the nine months ended September 30, 2009, average loans increased by \$31.6 million or 3.2 percent to \$1.03 billion over the same period last year. The average residential mortgage loan portfolio declined \$10.6 million or 2.1 percent to \$487.9 million for the first nine months of 2009, as the Corporation has opted to sell its longer term, fixed rate production as an interest rate risk management strategy in the lower rate environment, and loan payments have outpaced originations put into portfolio. The average commercial mortgage loan portfolio grew \$22.4 million or 8.9 percent to \$274.1 million and the average commercial construction loan portfolio grew \$14.8 million or 27.3 percent to \$68.9 million for the first nine months of 2009 from the prior year period. The home equity portfolio averaged \$34.2 million during this nine-month period, increasing \$12.5 million or 57.9 percent from 2008. The Corporation focused on the origination of these higher-yielding, shorter maturity loans in 2009.

Total deposits averaged \$1.28 billion for the nine months ended September 30, 2009 as compared to \$1.19 billion for the same period of 2008, increasing \$87.2 million or 7.3 percent. For the first nine months of 2009, average interest-bearing checking grew \$52.9 million or 37.8 percent over the same period of 2008 to \$192.8 million. Money market accounts averaged \$414.1 million for the first nine months of 2009, an increase of \$14.7 million or 3.7 percent over the same period of 2008. Additionally, average savings accounts grew \$4.6 million or 7.0 percent during the first nine months of 2009 as compared to the same prior year period. Certificates of deposit averaged \$402.5 million, an increase of \$11.5 million or 2.9 percent in the nine month period ended September 30, 2009 compared to the same 2008 period.

Average yields on interest-earning assets, on a tax-equivalent basis, were 4.98 percent and 5.68 percent for the nine months ended September 30, 2009 and 2008, respectively, declining 70 basis points. Average yields earned on investment securities declined 95 basis points to 4.20 percent for the first nine months of 2009 as compared to the same prior year period. Average yields on the loan portfolio for the nine months ended September 30, 2009 were 5.42 percent as compared to 5.87 percent, a 45 basis point decline from the same prior year period.

The cost of funds, including the effect of noninterest bearing demand deposits, was 1.38 percent for the nine months ended September 30, 2009 from 2.13 percent for the same period of 2008, a decrease of 75 basis points. For the first nine months of 2009, average costs of interest-bearing deposits declined 92 basis points to 1.56 percent as compared to 2.48 percent for the same period of 2008. The rates on money market products averaged 1.10 percent and 2.13 percent for the nine months ended September 30, 2009 and 2008, respectively, declining 103 basis points, while certificates of deposit costs averaged 2.62 percent for the first nine months of 2009, declining 118 basis points, from the same period of 2008.

The effect of the declining rate environment on market rates and the Corporation's repricing of its assets and liabilities contributed to the decline in yields and costs of the Corporation's interest-bearing assets and liabilities.

The following tables reflect the components of net interest income for the periods indicated:

Average Balance Sheet
Unaudited
Three Months Ended
(Tax-Equivalent Basis, Dollars in Thousands)

	September 30, 2009			September 30, 2008		
	Average Balance	Income/ Expense	Yield	Average Balance	Income/ Expense	Yield
ASSETS:						
Interest-earnings assets:						
Investments:						
Taxable (1)	\$275,325	\$2,462	3.58 %	\$202,248	\$2,632	5.21 %
Tax-exempt (1) (2)	51,853	626	4.84	44,121	643	5.83
Loans (2) (3)	1,009,348	13,521	5.36	1,019,791	14,903	5.85
Federal funds sold	201	-	0.20	716	3	1.94
Interest-earning deposits	49,639	25	0.20	2,085	10	1.91
Total interest-earning assets	1,386,366	\$16,634	4.80 %	1,268,961	\$18,191	5.73 %
Noninterest -earning assets:						
Cash and due from banks	8,301			20,586		
Allowance for loan losses	(11,140)			(8,313)		
Premises and equipment	27,705			26,507		
Other assets	58,157			41,338		
Total noninterest-earning assets	83,023			80,118		
Total assets	\$1,469,389			\$1,349,079		
LIABILITIES:						
Interest-bearing deposits:						
Checking	\$216,646	\$405	0.75 %	\$146,673	\$309	0.84 %
Money markets	445,839	1,108	0.99	397,778	1,896	1.91
Savings	72,126	85	0.47	66,586	102	0.61
Certificates of deposit	374,548	2,195	2.34	372,465	2,991	3.21
Total interest-bearing deposits	1,109,159	3,793	1.37	983,502	5,298	2.15
Borrowings	36,923	336	3.64	58,076	461	3.18
Total interest-bearing liabilities	1,146,082	4,129	1.44	1,041,578	5,759	2.21
Noninterest bearing liabilities						
Demand deposits	198,800			193,050		
Accrued expenses and other liabilities	6,579			9,951		
Total noninterest-bearing liabilities	205,379			203,001		
Shareholders' equity	117,928			104,500		
Total liabilities and shareholders' equity	\$1,469,389			\$1,349,079		
Net Interest income						
(tax-equivalent basis)		12,505			12,432	
Net interest spread			3.36 %			3.52 %
Net interest margin (4)			3.61 %			3.92 %

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

Tax equivalent adjustment	(255)	(279)
Net interest income	\$12,250	\$12,153

- (1) Average balances for available-for sale securities are based on amortized cost.
- (2) Interest income is presented on a tax-equivalent basis using a 35 percent federal tax rate.
- (3) Loans are stated net of unearned income and include non-accrual loans.
- (4) Net interest income on a tax-equivalent basis as a percentage of total average interest-earning assets.

Average Balance Sheet
Unaudited
Nine Months Ended
(Tax-Equivalent Basis, Dollars in Thousands)

	September 30, 2009			September 30, 2008		
	Average Balance	Income/ Expense	Yield	Average Balance	Income/ Expense	Yield
ASSETS:						
Interest-earnings assets:						
Investments:						
Taxable (1)	\$228,359	\$6,887	4.02 %	\$220,120	\$8,317	5.04 %
Tax-exempt (1) (2)	50,293	1,898	5.03	53,153	2,248	5.64
Loans (2) (3)	1,029,833	41,825	5.42	998,228	43,917	5.87
Federal funds sold	200	-	0.20	4,891	115	3.14
Interest-earning deposits	47,479	43	0.12	8,081	134	2.20
Total interest-earning assets	1,356,164	\$50,653	4.98 %	1,284,473	\$54,731	5.68 %
Noninterest -earning assets:						
Cash and due from banks	7,441			20,708		
Allowance for loan losses	(10,207)			(7,850)		
Premises and equipment	27,153			26,488		
Other assets	56,173			31,954		
Total noninterest-earning assets	80,560			71,300		
Total assets	\$1,436,724			\$1,355,773		
LIABILITIES:						
Interest-bearing deposits:						
Checking	\$192,822	\$1,050	0.73 %	\$139,945	\$733	0.70 %
Money markets	414,054	3,407	1.10	399,367	6,392	2.13
Savings	70,353	244	0.46	65,780	301	0.61
Certificates of deposit	402,500	7,923	2.62	391,047	11,137	3.80
Total interest-bearing deposits	1,079,729	12,624	1.56	996,139	18,563	2.48
Borrowings	39,147	1,035	3.52	48,390	1,122	3.37
Total interest-bearing liabilities	1,118,876	13,659	1.63	1,044,529	19,785	2.53
Noninterest bearing liabilities						
Demand deposits	196,201			192,599		
Accrued expenses and other liabilities	6,310			12,472		
Total noninterest-bearing liabilities	202,511			205,071		
Shareholders' equity	115,337			106,173		
Total liabilities and shareholders' equity	\$1,436,724			\$1,355,773		
Net Interest income						
(tax-equivalent basis)		36,994			34,946	
Net interest spread			3.35 %			3.15 %
Net interest margin (4)			3.64 %			3.63 %
Tax equivalent adjustment		(770)			(862)	
Net interest income		\$36,224			\$34,084	

- (1) Average balances for available-for sale securities are based on amortized cost.
- (2) Interest income is presented on a tax-equivalent basis using a 35 percent federal tax rate.
- (3) Loans are stated net of unearned income and include non-accrual loans.
- (4) Net interest income on a tax-equivalent basis as a percentage of total average interest-earning assets.

OTHER INCOME: Other income, excluding fee income from the Trust Division, totaled \$1.1 million for the third quarter of 2009 as compared to \$1.1 million for the same quarter of 2008, rising \$67 thousand or 6.3 percent. For the third quarter of 2009, income from bank owned life insurance declined \$53 thousand or 18.1 percent to \$240 thousand as compared to \$293 thousand in 2008 due primarily to the lower interest rate environment. The Corporation recorded net securities losses of \$2 thousand in the 2009 third quarter and net securities gains of \$104 thousand for the third quarter of 2008. Income earned on the sale of mortgage loans at origination totaled \$200 thousand for the third quarter of 2009 as compared to \$24 thousand for the same three-month period in 2008. More customers are interested in longer-term, fixed-rate mortgages in the current low rate environment. These mortgages are sold rather than retained in portfolio for interest rate risk management purposes. Other income for the third quarter of 2008 also includes a \$30 thousand loss on a sale of an OREO property.

The Corporation recorded other income, excluding the Trust Division income, of \$3.3 million for both nine month periods ended September 30, 2009 and 2008. Income from bank owned life insurance declined \$197 thousand or 22.8 percent from \$865 thousand for the first nine months of 2008 to \$668 thousand for the same period in 2009. In the first nine months of 2009, the Corporation recorded net securities gains of \$111 thousand as compared \$483 thousand for the same period last year. Income earned on the sale of mortgage loans at origination totaled \$533 thousand for the nine months ended September 30, 2009 and \$104 thousand for the same nine-month period in 2008. In 2008, relocating the Shunpike Branch to Green Village Road and closing the New Vernon Branch resulted in a \$153 thousand loss on disposal of fixed assets.

OTHER EXPENSES: For the third quarter of 2009, other expenses totaled \$10.9 million, an increase of \$1.3 million or 14.1 percent when compared to the \$9.6 million recorded in the same quarter of 2008. A large portion of this increase was due to an increase in the industry-wide FDIC assessment. Due to a substantial increase in the FDIC assessment rates, total FDIC assessment expense of \$724 thousand was recorded for the third quarter of 2009 as compared to \$211 thousand for the same period in 2008. Salary and benefit expense in the third quarters of 2009 and 2008 was \$5.6 million and \$5.5 million, respectively, increasing by \$113 thousand or 2.1 percent. In addition to salary increases, the Corporation added staff for several new branches/offices. In addition, during the third quarter of 2009, the Corporation recorded a provision for losses on OREO of \$375 thousand, associated with a contract for sale. There was no such provision in the 2008 quarter.

The Corporation recorded other expense of \$31.7 million and \$27.3 million in the first nine months of 2009 and 2008, respectively. As with the third quarter the primary reasons for the increase were the increased FDIC assessments, the additional staff required for new offices and the provisions for losses on OREO.

The following table presents the components of other expense for the periods indicated:

(In thousands)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2009	2008	2009	2008
Salaries and employee benefits	\$5,622	\$5,509	16,585	15,253
Premises and equipment	2,185	2,116	6,444	6,264
FDIC assessment	724	211	2,475	374
Provision for losses on OREO	375	-	640	-
Professional and legal fees	368	269	1,062	889
Advertising	221	254	632	787
Trust department expense	197	153	559	490
Telephone	143	121	394	350
Stationery and supplies	127	114	357	355
Postage	84	76	281	273
Other expense	894	768	2,229	2,294
Total other expense	\$10,940	\$9,591	31,658	27,329

PGB TRUST AND INVESTMENTS: PGB Trust and Investments, a division of the Bank, has served in the roles of executor and trustee while providing investment management, custodial, tax, retirement and financial services to its growing client base. Officers from PGB Trust and Investments are available to provide investment services at the Bank's Gladstone, Clinton, Morristown and Summit, New Jersey branches as well as the newest location in Bethlehem, Pennsylvania.

The market value of trust assets under administration for PGB Trust and Investments was approximately \$1.80 billion at September 30, 2009.

PGB Trust and Investments generated \$2.2 million in fee income in the third quarter of 2009 as compared to \$2.5 million for the same quarter of 2008, a decline of \$289 thousand or 11.6 percent. The decrease reflects the lower market values on assets under management, due to the current recession, on which the investment management fees are based as well as reduction of certain fees earned on placement of funds in money market instruments, due to the reduced interest rate environment. For the nine months ended September 30, 2009 and 2008, the Trust Division generated \$7.1 million and \$7.6 million in fee income, respectively.

While the "Other Expenses" section above offers an overall discussion of the Corporation's expenses including the Trust Division, other expenses relative to PGB Trust and Investments was \$2.1 million and \$1.9 million for the third quarters of 2009 and 2008, respectively, an increase of \$151 thousand or 7.8 percent. For the nine months ended September 30, 2009, the Division recorded \$6.1 million of other expenses as compared to \$5.6 million for the same period in 2008, an increase of \$435 thousand or 7.7 percent. Salaries and benefits accounts for much of the increase, rising \$232 thousand for the first nine months of 2009 when compared to the same period in 2008. The increase is due to salary increases and salaries for the staff hired for the new trust office in Bethlehem, Pennsylvania.

The Trust Division currently generates adequate revenue to support the salaries, benefits and other expenses of the Division; however, Management believes that the Bank generates adequate liquidity to support the expenses of the Division should it be necessary.

NON-PERFORMING ASSETS: Other real estate owned (OREO), loans past due in excess of 90 days and still accruing, and non-accrual loans are considered non-performing assets. These assets totaled \$14.9 million and \$6.6 million at September 30, 2009 and December 31, 2008 respectively. Non-performing loans have increased during the first nine months of 2009 primarily due to two construction loans to one borrower, totaling \$6.0 million, and one large residential mortgage loan, totaling \$2.1 million. Both borrowers were affected by the current economic downturn, but continued to make interest payments on these loans through August 2009. However, the loans are on non-accrual status and \$868 thousand in charge offs have been recorded in 2009 relating to these loans.

The following table sets forth asset quality data on the dates indicated:

	September 30, 2009	June 30, 2009	March 31, 2009	December 31, 2008	September 30, 2008
Loans past due over 90 days and still accruing	\$ 1,118	\$104	\$ -	\$ -	\$ -
Non-accrual loans	13,082	12,998	11,139	5,393	3,804
Other real estate owned	680	700	965	1,211	1,211
Total non-performing assets	\$ 14,880	\$13,802	\$ 12,104	\$ 6,604	\$ 5,015
Troubled debt restructured loans	\$ 18,671	\$7,766	\$ -	\$ -	\$ -
Non-performing loans as a % of total loans	1.41 %	1.28 %	1.07 %	0.51 %	0.37 %
Non-performing assets as a % of total assets	1.00 %	0.95 %	0.85 %	0.48 %	0.37 %
Non-performing assets as a % of total loans plus other real estate owned	1.48 %	1.35 %	1.16 %	0.63 %	0.48 %
Allowance for loan losses as a % of total loans	1.28 %	1.08 %	0.94 %	0.92 %	0.88 %
Allowance for loan losses as a % of non-performing loans	91.18 %	84.37 %	87.64 %	179.64 %	238.91 %

We do not hold, have not made nor invested in subprime loans or "Alt-A" type mortgages.

PROVISION FOR LOAN LOSSES: The provision for loan losses was \$2.8 million for the third quarter of 2009 as compared to \$780 thousand for the same period of 2008 and was \$6.8 million for the first nine months of 2009 as compared to \$1.8 million for the same nine months of 2008. The amount of the loan loss provision and the level of the allowance for loan losses are based upon a number of factors including management's evaluation of probable losses inherent in the portfolio, after consideration of appraised collateral values, financial condition and past credit history of the borrowers as well as prevailing economic conditions. The higher provision reflects the increased percentage of commercial credits in relation to the entire loan portfolio as well as increases in loan delinquencies. Commercial credits carry a higher risk profile, which is reflected in Management's determination of the proper level of the allowance for loan losses. In addition, Management has determined a higher provision is warranted in 2009 because of the increase in nonperforming loans and the continued weakness in the housing markets and the overall economy.

A summary of the allowance for loan losses for the nine month period of 2009 and 2008:

Edgar Filing: PEAPACK GLADSTONE FINANCIAL CORP - Form 10-Q

(In thousands)	2009	2008
Balance, January 1,	\$9,688	\$7,500
Provision charged to expense	6,750	1,800
Charge-offs	(3,550)	(239)
Recoveries	59	27
Balance, September 30,	\$12,947	\$9,088

A summary of the allowance for loan losses for the quarterly periods indicated follows:

	September 30, 2009	June 30, 2009	March 31, 2009	December 31, 2008	September 30, 2008
Allowance for loan losses:					
Beginning of period	\$ 11,054	\$9,762	\$ 9,688	\$ 9,088	\$ 8,295
Provision for loan losses	2,750	2,000	2,000	600	780
Charge-offs, net	(857)	(708)	(1,926)	-	13
End of period	\$ 12,947	\$11,054	\$ 9,762	\$ 9,688	\$ 9,088

INCOME TAXES: Income tax expense as a percentage of pre-tax income was 31 percent and 34 percent for the quarters ended September 30, 2009 and 2008, respectively. Pre-tax income decreased from \$5.3 million for the third quarter in 2008 to \$1.9 million for the same period in 2009. For the nine months ended September 30, 2009, income tax expense as a percentage of pre-tax income was 31 percent as compared to 34 percent for the same nine month period of 2008.

CAPITAL RESOURCES: At September 30, 2009, total shareholders' equity was \$119.1 million as compared to \$83.9 million at December 31, 2008. The primary reason for the increase is the Corporation's participation in the U.S. Treasury's Capital Purchase Plan, described fully in Note 9 to the Consolidated Financial Statements.

The Federal Reserve Board has adopted risk-based capital guidelines for banks and bank holding companies. Tier 1 Capital consists of common stock, retained earnings, minority interests in the equity accounts of consolidated subsidiaries non-cumulative preferred stock, and cumulative preferred stock issued to the U.S. Treasury in the Capital Purchase Program, less goodwill and certain other intangibles. The remainder of capital may consist of other preferred stock, certain other instruments and a portion of the allowance for loan loss. At September 30, 2009, the Corporation's Tier 1 Capital and Total Capital ratios to risk-weighted assets were 12.23 percent and 13.48 percent, respectively, both in excess of the well-capitalized standards of 6.0 percent and 10.0 percent, respectively.

In addition, the Federal Reserve Board has established minimum leverage ratio guidelines. The Corporation's leverage ratio at September 30, 2009, was 8.17 percent, in excess of the well-capitalized standard of 5.0 percent.

LIQUIDITY: Liquidity refers to an institution's ability to meet short-term requirements in the form of loan requests, deposit withdrawals and maturing obligations. Principal sources of liquidity include cash, temporary investments and securities available for sale.

Management believes that the Corporation's liquidity position is sufficient to meet future needs. Cash and cash equivalents, interest earning deposits and federal funds sold totaled \$56.4 million at September 30, 2009. In addition, the Corporation has \$252.8 million in securities designated as available for sale. These securities can be sold in response to liquidity concerns or pledged as collateral for borrowings as discussed below. Carrying value as of September 30, 2009, of investment securities and securities available for sale maturing within one year totals \$27.4 million.

The primary source of funds available to meet liquidity needs is the Corporation's core deposit base, which excludes certificates of deposit greater than \$100 thousand. As of September 30, 2009, core deposits equaled \$1.17 billion.

Another source of liquidity is borrowing capacity. The Corporation has a variety of sources of short-term liquidity available, including federal funds purchased from correspondent banks, short-term and long-term borrowings from the

Federal Home Loan Bank of New York, access to the Federal Reserve Bank discount window and loan participations of sales of loans. The Corporation also generates liquidity from the regular principal payments made on its mortgage-backed securities and loan portfolios.

RECENT ACCOUNTING PRONOUNCEMENTS:

In December 2007, guidance was issued regarding Business Combinations (ASC Section 805-20), which establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any no controlling interest in an acquiree, including the recognition and measurement of goodwill acquired in a business combination. It is effective for fiscal years beginning on or after December 15, 2008. Earlier adoption is prohibited. The adoption of this standard did not have a material effect on the Corporation's results of operations or financial position.

In December 2007, guidance was issued regarding "Noncontrolling Interest in Consolidated Financial Statements" (ASC Section 810-10-65), which will change the accounting and reporting for minority interests, which will be recharacterized as noncontrolling interests and classified as a component of equity within the consolidated balance sheets. It is effective as of the beginning of the first fiscal year beginning on or after December 15, 2008. Adoption did not have a significant impact on the Corporation's results of operations or financial position.

In March 2008, guidance was issued regarding "Disclosures about Derivative Instruments and Hedging Activities" (ASC Section 815-10). It amends and expands the disclosure requirements for derivative instruments and hedging activities and requires qualitative disclosure about objectives and strategies for using derivative and hedging instruments, quantitative disclosures about fair value amounts of the instruments and gains and losses on such instruments, as well as disclosures about credit-risk features in derivative agreements. It is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The adoption of this standard did not have a material effect on the Corporation's results of operations or financial position.

In February 2008, guidance was issued regarding "Fair Value for Non-Financial Assets and Liabilities" (ASC Section 820-10). The Corporation adopted this for non-financial assets and liabilities that are not recognized or disclosed at fair value in the financial statements, effective January 1, 2009. The adoption of this did not have a material impact on the Corporation's financial condition or results of operation.

In April 2009, guidance was issued regarding, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly" (ASC Section 820-10-65-4). It provides factors to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability and circumstances that may indicate that a transaction is not orderly. In those instances, adjustments to the transactions or quoted prices may be necessary to estimate fair value. It does not apply to Level 1 inputs. It also requires additional disclosures, including inputs and valuation techniques used, and changes thereof, to measure the fair value. It is effective for interim and annual reporting periods ending after June 15, 2009. Early adoption is permitted for periods ending after March 15, 2009. Adoption did not have a material impact on the Corporation's financial position or results of operation.

In April 2009, guidance was issued regarding, "Recognition and Presentation of Other-Than-Temporary Impairments" (ASC Section 320-10-65-65). It applies to debt securities classified as available-for-sale and held-to-maturity and makes other-than-temporary impairment guidance more operational and improves related presentation and disclosure requirements. This requires that impairment losses related to credit losses will be included in earnings. Impairments related to other factors will be included in other comprehensive income, when management asserts it does not have the intent to sell the security and it is not more likely than not that it will have to sell the security before its recovery.

For debt securities held at the beginning of the interim period of adoption for which an other-than-temporary impairment was previously recognized, if the entity does not intend to sell and it is not more likely than not that it will

be required to sell the security before recovery of its amortized cost basis, the

entity will recognize the cumulative-effect adjustment, including related tax effects, to the beginning balance of retained earnings and corresponding adjustment to accumulated other comprehensive income. This is effective for interim and annual periods ending after June 15, 2009. Early adoption is permitted for periods ending after March 15, 2009. Upon adoption at June 30, 2009, the Corporation recorded a \$3.1 million increase to retained earnings and accumulated other comprehensive loss as of April 1, 2009 relating to the non-credit related portion of the impairment loss recorded at December 31, 2008 on the Corporation's trust preferred pooled securities.

In April 2009, guidance was issued regarding, "Interim Disclosures about Fair Value of Financial Instruments" (ASC Section 825), requiring disclosures about fair value of financial instruments in interim reporting periods of publicly traded companies that were previously only required to be disclosed in annual financial statements. The provisions are effective for the Corporation's interim period ending on June 30, 2009. As this amends only the disclosure requirements about fair value of financial instruments in interim periods, the adoption did not have a material impact on the Corporation's financial statements.

In April 2009, guidance was issued to amend or rescind portions of the interpretive guidance included in the Staff Accounting Bulletin Series to make the relevant interpretive guidance consistent with current authoritative accounting and auditing guidance and SEC rules and regulations. Specifically, this aims to bring existing guidance into conformity with recent pronouncements, including, Business Combinations and Noncontrolling Interests in Consolidated Financial Statements. It was effective June 10, 2009 and did not have a material impact on the Corporation's financial statements.

In May 2009, guidance was issued regarding Subsequent Events that establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. This establishes (i) the period after the balance sheet date during which a reporting entity's management should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements (ii) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and (iii) disclosures an entity should make about events or transactions that occurred after the balance sheet date. This became effective for the Corporation's financial statements for periods ending after June 15, 2009 and did not have a significant impact on the Corporation's financial statements. The Corporation evaluates subsequent events through the date that the financial statements are issued.

Accounting for Transfers of Financial Assets amends Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. It also eliminates the concept of a "qualifying special-purpose entity," changes the requirements for derecognizing financial assets and requires additional disclosures about all continuing involvements with transferred financial information about gains and losses (resulting from transfers) during the period. This will be effective January 1, 2010 and is not expected to have a significant impact on the Corporation's financial statements.

The Financial Accounting Standards Board Accounting Standards Codification system (FASB ASC) recently became the official authoritative source of nongovernmental generally accepted accounting principles (GAAP). Rules and interpretive releases of the U.S. Securities and Exchange Commission (SEC) also remain sources of authoritative GAAP for SEC registrants. The codification is not intended to change GAAP or any requirements of the SEC, but rather it is intended to make the accounting and reporting standards easier to find and use by organizing them by topic. The codification was effective for nongovernmental financial statements issued for interim and annual periods ending after September 15, 2009, and supersedes previously existing non-SEC accounting and reporting standards. The GAAP hierarchy now consists of just two levels: authoritative, represented by the FASB ASC; and

nonauthoritative, represented by all other accounting literature. All non-SEC guidance in the codification carries an equal level of authority. All nongrandfathered, non-SEC accounting literature not included in the Codification is superseded and deemed nonauthoritative. Adoption did not have a significant impact on the Corporation's financial statements.

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

There have been no material changes to information required regarding quantitative and qualitative disclosures about market risk from the end of the preceding fiscal year to the date of the most recent interim financial statements (September 30, 2009).

ITEM 4. Controls and Procedures

The Corporation's Chief Executive Officer and Chief Financial Officer, with the assistance of other members of the Corporation's management, have evaluated the effectiveness of the Corporation's disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer have concluded that the Corporation's disclosure controls and procedures are effective.

The Corporation's Chief Executive Officer and Chief Financial Officer have also concluded that there have not been any changes in the Corporation's internal control over financial reporting during the quarter ended September 30, 2009 that have materially affected, or is reasonable likely to materially affect, the Corporation's internal control over financial reporting.

The Corporation's management, including the CEO and CFO, does not expect that our disclosure controls and procedures of our internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, provides reasonable, not absolute, assurance that the objectives of the control system are met. The design of a control system reflects resource constraints; the benefits of controls must be considered relative to their costs. Because there are inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been or will be detected. These inherent limitations include the realities that judgments in decision-making can be faulty that breakdowns occur because of simple error or mistake. Controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all future conditions; over time, control may become inadequate because of changes in conditions or deterioration in the degree of compliance with the policies or procedures. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

PART II. OTHER INFORMATION

ITEM 1A. Risk Factors

There were no material changes in the Corporation's risk factors during the three months ended September 30, 2009 from the risk factors disclosed in Part I, Item 1A of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2008 as supplemented by the risk factors disclosed in the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

There were no purchases or sales of the Corporation's stock during the quarter.

ITEM 6. Exhibits

- 3 Articles of Incorporation and By-Laws:
 - A. Certificate of Incorporation of the Registrant, as amended.
 - B. By-Laws of the Registrant, incorporated herein by reference to the Registrant's Current Report on Form 8-K filed on April 23, 2007.

- 31.1 Certification of Frank A. Kissel, Chief Executive Officer of the Corporation, pursuant to Securities Exchange Act Rule 13a-14(a).

- 31.2 Certification of Jeffrey J. Carfora, Chief Financial Officer of the Corporation, pursuant to Securities Exchange Act Rule 13a-14(a).

- 32 Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002, signed by Frank A. Kissel, Chief Executive Officer of the Corporation, and Jeffrey J. Carfora, Chief Financial Officer of the Corporation.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PEAPACK-GLADSTONE FINANCIAL
CORPORATION
(Registrant)

DATE: November 9, 2009

By: /s/ Frank A. Kissel
Frank A. Kissel
Chairman of the Board and Chief Executive
Officer

DATE: November 9, 2009

By: /s/ Jeffrey J. Carfora
Jeffrey J. Carfora
Executive Vice President and Chief Financial
Officer and
Chief Accounting Officer

EXHIBIT INDEX

Number	Description
3	Articles of Incorporation and By-Laws: A. Certificate of Incorporation of the Registrant, as amended. B. By-Laws of the Registrant, incorporated herein by reference to the Registrant's Current Report on Form 8-K filed on April 23, 2007.
31.1	Certification of Frank A. Kissel, Chief Executive Officer of the Corporation, pursuant to Securities Exchange Act Rule 13a-14(a).
31.2	Certification of Jeffrey J. Carfora, Chief Financial Officer of the Corporation, pursuant to Securities Exchange Act Rule 13a-14(a).
32	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002, signed by Frank A. Kissel, Chief Executive Officer of the Corporation, and Jeffrey J. Carfora, Chief Financial Officer of the Corporation.