

STEMCELLS INC  
Form 10-Q/A  
August 01, 2005



**Table of Contents**

Explanatory Note

This Form 10-Q/A amends our Form 10-Q for the quarter ended June 30, 2005, which was filed with the Securities and Exchange Commission on Friday, July 29, 2005. We are filing this Form 10-Q/A to clarify that confidential treatment has been requested for portions of Exhibit 10.71 to the Form 10-Q. There are no updates or other changes to the Form 10-Q, which is otherwise being refiled in its entirety as originally filed.

---

**Table of Contents**

STEMCELLS, INC.  
INDEX

	Page Number
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
<b><u>Item 1. Financial Statements (Unaudited)</u></b>	3
<u>Condensed Consolidated Balance Sheets at June 30, 2005 and December 31, 2004</u>	3
<u>Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2005 and 2004</u>	4
<u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2005 and 2004</u>	5
<u>Notes to Condensed Consolidated Financial Statements</u>	6
<b><u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	12
<b><u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>	20
<b><u>Item 4. Controls and Procedures</u></b>	20
<b><u>PART II. OTHER INFORMATION</u></b>	20
<b><u>Item 1. Legal Proceedings</u></b>	20
<b><u>Item 2. Changes in Securities and Use of Proceeds</u></b>	20
<b><u>Item 3. Defaults Upon Senior Securities</u></b>	20
<b><u>Item 4. Submission of Matters to a Vote of Security-Holders</u></b>	21
<b><u>Item 5. Other Information</u></b>	21
<b><u>Item 6. Exhibits</u></b>	21
<b><u>SIGNATURES</u></b>	22
<u>EXHIBIT 10.71</u>	
<u>EXHIBIT 31.1</u>	
<u>EXHIBIT 31.2</u>	
<u>EXHIBIT 32.1</u>	
<u>EXHIBIT 32.2</u>	

**Table of Contents**

PART I ITEM 1 FINANCIAL STATEMENTS  
 STEMCELLS, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS

	June 30, 2005 (unaudited)	December 31, 2004
Assets		
Current assets:		
Cash and cash equivalents	\$ 36,395,545	\$ 41,059,532
Receivables	146,153	180,963
Other current assets	546,659	209,074
 Total current assets	 37,088,357	 41,449,569
Property, plant and equipment, net	3,175,176	3,424,294
Other assets, net	2,682,633	2,753,419
 Total assets	 \$ 42,946,166	 \$ 47,627,282
 Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$ 424,433	\$ 524,917
Accrued expenses	935,500	1,547,370
Accrued wind-down expenses, current portion	1,095,448	1,013,460
Capital lease obligations, current portion	55,001	52,843
Bonds payable, current portion	249,083	244,167
 Total current liabilities	 2,759,465	 3,382,757
Capital lease obligations less current maturities	13,017	41,065
Bonds payable, less current maturities	1,480,752	1,605,417
Deposits & other long-term liabilities	533,185	610,126
Accrued wind-down expenses, non-current portion	5,578,922	4,514,569
Deferred rent	566,640	523,801
 Total liabilities	 10,931,981	 10,677,735
 Stockholders' equity:		
Common stock, \$.01 par value; 125,000,000 shares authorized; 63,545,160 and 62,129,407 shares issued and outstanding at June 30, 2005 and December 31, 2004, respectively	635,451	621,293
Additional paid in capital	213,600,451	211,419,300
Accumulated deficit	(181,522,333)	(174,205,214)
Deferred compensation	(699,384)	(885,832)
 Total stockholders' equity	 32,014,185	 36,949,547

Edgar Filing: STEMCELLS INC - Form 10-Q/A

Total liabilities and stockholders' equity	\$ 42,946,166	\$ 47,627,282
--	---------------	---------------

See accompanying notes to condensed consolidated financial statements .

3

---

**Table of Contents**

PART I ITEM 1 FINANCIAL STATEMENTS  
STEMCELLS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(unaudited)

	Three months ended		Six months ended	
	June 30,		June 30,	
	2005	2004	2005	2004
Revenue:				
Revenue from grants	\$ 26,092		\$ 52,184	\$ 92,593
Revenue from licensing agreements	10,677	\$ 5,837	19,906	6,336
Total revenue	36,769	5,837	72,090	98,929
Operating expenses:				
Research and development	2,102,362	1,939,415	3,927,293	3,807,341
General and administrative	821,276	877,158	2,120,480	1,740,988
Wind-down expenses	1,197,226	467,574	1,718,200	598,143
Total operating expenses	4,120,864	3,284,147	7,765,973	6,146,472
Loss from operations	(4,084,095)	(3,278,310)	(7,693,883)	(6,047,543)
Other income (expense):				
Interest income	261,389	27,283	489,152	76,410
Interest expense	(45,345)	(49,436)	(91,756)	(98,931)
Other income (expense)	(235)	(2,184)	(20,632)	(3,195)
Total other income (expense)	215,809	(24,337)	376,764	(25,716)
Net loss applicable to common stockholders	(3,868,286)	(\$ 3,302,647)	(7,317,119)	(\$ 6,073,259)
Net loss per share applicable to common stockholders; basic and diluted	(\$ 0.06)	(\$ 0.08)	(\$ 0.12)	(\$ 0.14)
Weighted average shares used to compute net loss per share applicable to common stockholders; basic and diluted	63,072,873	43,066,807	62,741,639	42,038,437

See accompanying notes to condensed consolidated financial statements.

**Table of Contents**

PART I ITEM 1 FINANCIAL STATEMENTS  
STEMCELLS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)

	Six months ended June 30,	
	2005	2004
Cash flows from operating activities:		
Net loss	(\$ 7,317,119)	(\$ 6,073,259)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	552,237	508,098
Amortization of deferred compensation	69,501	10,442
Stock-based compensation expense	65,280	134,966
Changes in operating assets and liabilities:		
Accrued interest receivable	(4,481)	(4,327)
Receivables	39,289	81,107
Other current assets	(337,584)	33,822
Other assets, net	52,947	
Accounts payable and accrued expenses	(712,355)	(109,988)
Accrued wind-down expenses	1,146,341	18,919
Deposits received (refunded)	(76,941)	
Deferred rent	42,839	(186,200)
Net cash used in operating activities	(6,480,046)	(5,586,420)
Cash flows from investing activities:		
Purchase of property, plant and equipment	(235,280)	(63,380)
Acquisition of other assets	(50,000)	
Net cash used in investing activities	(285,280)	(63,380)
Cash flows from financing activities:		
Proceeds from the exercise of stock options	309,026	
Proceeds from the exercise of warrants	1,937,952	
Proceeds from issuance of common stock, net		18,707,730
Repayments of capital lease obligations	(25,890)	
Repayment of debt obligations	(119,749)	(117,500)
Net cash provided by financing activities	2,101,339	18,590,230
Increase (decrease) in cash and cash equivalents	(4,663,987)	12,940,430
Cash and cash equivalents, beginning of period	41,059,532	13,081,703



Edgar Filing: STEMCELLS INC - Form 10-Q/A

Cash and cash equivalents, end of period	\$36,395,545	\$26,022,133
--	--------------	--------------

Supplemental disclosure of cash flow information:

Interest paid	\$ 91,756	\$ 98,931
See accompanying notes to condensed consolidated financial statements		

5

---

**Table of Contents**

**PART I ITEM 1. FINANCIAL STATEMENTS**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

June 30, 2005 and 2004

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**

The terms StemCells , the Company , our , we and us as used in this report refer to StemCells Inc. The accompanying unaudited, condensed consolidated financial statements have been prepared by the Company in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the accompanying financial statements include all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation of the financial position, results of operations and cash flows for the periods presented. Results of operations for the six months ended June 30, 2005, are not necessarily indicative of the results that may be expected for the entire fiscal year ending December 31, 2005.

The balance sheet at December 31, 2004 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required for complete financial statements in accordance with accounting principles generally accepted in the United States of America. For the complete financial statements, refer to the audited financial statements and footnotes thereto as of December 31, 2004, included on Form 10-K.

The Company has incurred significant operating losses and negative cash flows since inception. It has not achieved profitability and may not be able to realize sufficient revenues to achieve or sustain profitability in the future. The Company has limited capital resources and it will need to raise additional capital from time to time to sustain its product development efforts, acquisition of technologies and intellectual property rights, preclinical and clinical testing of anticipated products, pursuit of regulatory approvals, acquisition of capital equipment, laboratory and office facilities, establishment of production capabilities, general and administrative expenses and other working capital requirements. To fund its operations, the Company relies on cash balances, proceeds from equity and debt offerings, proceeds from the transfer or sale of intellectual property rights, equipment, facilities or investments, and on government grants and collaborative arrangements. The Company cannot be certain that such funding will be available when needed. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

**Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements. Actual results could differ from these estimates. Significant estimates include the accrued wind-down expenses.

**Net Loss Per Share**

The Company has computed net loss per common share according to the Financial Accounting Standards Board Statement ( SFAS ) No. 128, Earnings Per Share, which requires disclosure of basic and diluted earnings per share. Basic earnings per share excludes any dilutive effects of options, warrants and convertible securities, and is computed using the weighted average number of common shares outstanding during the period. Diluted earnings per share includes the impact of potentially dilutive securities and is computed using the weighted average of common and diluted equivalent stock options, warrants and convertible securities outstanding during the period. Stock options, warrants and convertible securities that are antidilutive are excluded from the calculation of diluted loss per common share.

**Table of Contents**

	Three months ended June 30,		Six months ended June 30,	
	2005	2004	2005	2004
Net loss applicable to common stockholders	\$ (3,868,286)	\$ (3,302,647)	(7,317,119)	\$ (6,073,259)
Weighted average shares used in computing net loss per share applicable to common stockholders, basic and diluted	63,072,873	43,066,807	62,741,639	42,038,437
Net loss per share applicable to common stockholders, basic and diluted	\$ (0.06)	\$ (0.08)	\$ (0.12)	\$ (0.14)

The Company has excluded outstanding stock options, warrants and convertible securities from the calculation of diluted loss per common share because all such securities are anti-dilutive for all applicable periods presented. These outstanding securities consist of the following potential common shares:

	Outstanding at June 30,	
	2005	2004
Outstanding options	6,741,787	5,095,389
Outstanding warrants	4,187,439	6,038,430
Total	10,929,226	11,133,819

**Stock-Based Compensation**

The Company's employee stock option plan is accounted for under Accounting Principles Board Opinion No. 25 ( APB 25 ), *Accounting for Stock Issued to Employees*. The Company grants qualified stock options for a fixed number of shares to employees with an exercise price equal to the fair market value of the shares at the date of grant. In these circumstances in accordance with APB 25, the Company recognizes no compensation expense for qualified stock option grants. The Company also issues non-qualified stock options for a fixed number of shares to employees with an exercise price less than the fair market value of the shares at the date of grant. When such options vest, the Company recognizes the difference between the exercise price and fair market value as compensation expense in accordance with APB 25.

For purposes of disclosures pursuant to Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation*, ( SFAS 123 ) as amended by Statement of Financial Accounting Standards No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure*, ( SFAS 148 ), the estimated fair value of options is amortized to expense over the options' vesting period. The following table illustrates the effect on net loss and net loss per share if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based employee compensation:

	Three months ended June 30,		Six months ended June 30,	
	2005	2004	2005	2004
Net loss applicable to common stockholders as reported	\$ (3,868,286)	\$ (3,302,647)	\$ (7,317,119)	\$ (6,073,259)
Add: Stock-based employee/director compensation expense included in reported net loss				38,728
Deduct: Total stock-based employee/director compensation expense under the fair value based	(101,231)	(178,828)	(238,693)	(420,489)

Edgar Filing: STEMCELLS INC - Form 10-Q/A

method for all awards				
Net loss applicable to common stockholders pro forma	\$ (3,969,517)	\$ (3,481,475)	\$ (7,555,812)	\$ (6,455,020)
Basic and diluted net loss per share applicable to common stockholders as reported	\$ (0.06)	\$ (0.08)	\$ (0.12)	\$ (0.14)
Basic and diluted net loss per share applicable to common stockholders pro forma	\$ (0.06)	\$ (0.08)	\$ (0.12)	\$ (0.15)
Shares used in basic and diluted loss per share applicable to common stockholder amounts	63,072,873	43,066,807	62,741,639	42,038,437

7

**Table of Contents**

The effects on pro forma net loss and net loss per share of expensing the estimated fair value of stock options are not necessarily representative of the effects on reporting the results of operations for future years. As required by SFAS 123, the Company has used the Black-Scholes model for option valuation, which method may not accurately value the options described.

The Company accounts for stock options granted to non-employees in accordance with SFAS 123 and Emerging Issues Task Force (EITF) 96-18 *Accounting For Equity Instruments That Are Issued To Other Than Employees For Acquiring, Or In Conjunction With Selling, Goods Or Services*, and accordingly, recognizes as expense the estimated fair value of such options as calculated using the Black-Scholes valuation model. The fair value is remeasured during the service period and is amortized over the vesting period of each option or the recipient's contractual arrangement, if shorter.

In December 2004, FASB issued SFAS No. 123R (revised 2004), *Share-Based Payment* (SFAS 123R). This Statement is a revision of SFAS 123 and amends SFAS No. 95, *Statement of Cash Flows*. This Statement supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and its related implementation guidance. SFAS 123R covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. The new standard is effective as of the beginning of the first interim or annual reporting period that begins after December 15, 2005. Based on the aforementioned effective date, the Company will begin expensing stock options granted to its employees in its Statement of Operations using a fair-value based method effective the period beginning January 1, 2006. Adoption of the expensing requirements will increase the Company's operating expenses.

**Revenue Recognition**

Revenues from collaborative agreements and grants are recognized as earned upon either the incurring of reimbursable expenses directly related to the particular research plan or the completion of certain development milestones as defined within the terms of the collaborative agreement. Payments received in advance of research performed are designated as deferred revenue. Fees associated with substantive at risk, performance-based milestones are recognized as revenue upon their completion, as defined in the respective agreements. Incidental assignment of technology rights is recognized as revenue at the time of receipt.

**Recent Accounting Pronouncements**

In June 2005, the FASB issued Statement of Financial Accounting Standards No. 154, *Accounting Changes and Error Corrections* (SFAS 154). SFAS 154 replaces APB Opinion No. 20, *Accounting Changes* and SFAS No. 3, *Reporting Accounting Changes in Interim Financial Statements*. SFAS 154 requires that a voluntary change in accounting principle be applied retrospectively with all prior period financial statements presented on the new accounting principle. SFAS 154 also requires that a change in method of depreciating or amortizing a long-lived nonfinancial asset be accounted for prospectively as a change in estimate, and correction of errors in previously issued financial statements should be termed a restatement. SFAS 154 is effective for accounting changes and correction of errors made in fiscal years beginning after December 15, 2005. The implementation of FAS 154 is not expected to have a material impact on the Company's consolidated financial statements.

In March 2005, Staff Accounting Bulletin No. 107 (SAB 107) was issued which expressed views of the Securities and Exchange Commission (SEC) regarding the interaction between SFAS 123R, and certain SEC rules and regulations and provides the staff's views regarding the valuation of share-based payment arrangements for public companies. FASB issued SFAS No. 123R in December 2004. This Statement is a revision of SFAS No. 123,

**Table of Contents**

Accounting for Stock-Based Compensation and amends SFAS No. 95, *Statement of Cash Flows*. This Statement supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and its related implementation guidance. SFAS 123R covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. The new standard is effective as of the beginning of the first interim or annual reporting period that begins after December 15, 2005. Based on the aforementioned effective date, the Company will begin expensing stock options granted to its employees in its Statement of Operations using a fair-value based method effective the period beginning January 1, 2006. Adoption of the expensing requirements will reduce the Company's reported earnings. See

Stock-based Compensation above in this Note 1 for disclosures regarding the effect on net earnings and earnings per share if we had applied the fair value recognition provisions of the exposure draft and SFAS 123. Depending on the model used to calculate stock-based compensation expense in the future, that disclosure may not prove indicative of the stock-based compensation expense to be recognized in future financial statements.

**NOTE 2. LEASES**

The Company, which was originally resident in Rhode Island, had undertaken direct financing transactions with the State of Rhode Island and received proceeds from the issuance of industrial revenue bonds totaling \$5,000,000 to finance the construction of a pilot manufacturing facility related to its former encapsulated cell technology. The related leases are structured such that lease payments will fully fund all semiannual interest payments and annual principal payments through maturity in August 2014. Interest rates vary with the respective bonds' maturities, ranging currently from 8.1% to 9.5%. The outstanding principal at June 30, 2005 was approximately \$1,730,000. The bonds contain certain restrictive covenants, which limit among other things, the payment of cash dividends and the sale of the related assets.

The Company entered into a fifteen-year lease for a laboratory facility in connection with a sale and leaseback arrangement in 1997. The lease has escalating rent payments and accordingly, the Company is recognizing rent expense on a straight-line basis. At December 31, 2004 and June 30, 2005, the Company had deferred rent liability for this facility of \$1,177,000 and \$1,192,000 respectively; the deferred rent liability is presented as part of the wind-down accrual.

Although the Company previously discontinued activities relating to encapsulated cell technology, the Company remains obligated under the leases for the pilot manufacturing facility and the laboratory facility. The Company has succeeded in subleasing the pilot manufacturing facility and part of the laboratory facility. The aggregate income received by the Company is significantly less than the Company's aggregate obligations under the leases, and the Company's continued receipt of rental income is dependent on the financial ability of the occupants to comply with their obligations under the subleases. The Company continues to seek to sublet the vacant portions of the Rhode Island facilities, to assign or sell its interests in all of these properties, or to otherwise arrange for the termination of its obligations under the lease obligations on these facilities. There can be no assurance, however, that the Company will be able to dispose of these properties in a reasonable time, if at all, or to terminate its lease obligations without the payment of substantial consideration.

As of February 1, 2001, the Company entered into a 5-year lease for a 40,000 square foot facility located in the Stanford Research Park in Palo Alto, CA. The facility includes space for animals, laboratories, offices, and a GMP (Good Manufacturing Practices) suite. GMP facilities can be used to manufacture materials for clinical trials. On December 19, 2002 the Company negotiated an amendment to the lease, which resulted in reducing the average annual rent over the remaining term of the lease from approximately \$3.7 million to \$2.0 million. As part of the amendment the Company issued a letter of credit on January 2, 2003 for \$503,079, which was an addition to the letter of credit in the amount of \$275,000 issued at commencement of the lease, to serve as a deposit for the duration of the lease. The Company negotiated an amendment to the lease effective April 1, 2005, which extends the term of the lease through March 31, 2010, includes an immediate reduction in the rent per square foot, and provides for an expansion of the leased premises by approximately 28,000 additional square feet effective July 1, 2006. In addition, the Company has sublet some of the additional space for the period from April 1, 2005 through June 30, 2006. The average annual rent for the period commencing April 1, 2005 to March 31, 2010 will be approximately \$2 million before subtenant income. As the lease involves escalating rent payments, the Company is recognizing rent expense on a straight-line

basis. At December 31, 2004 and June 30, 2005, the Company had deferred rent liability for this facility of \$524,000 and \$567,000 respectively. At June 30, 2005 the Company has space-sharing agreements covering in total approximately 13,000 square feet of the 40,000 square foot facility. The Company receives the amount of base rent plus the proportionate share of the operating expenses that it pays for such space over the term of these agreements.

**Table of Contents****NOTE 3. RELOCATION TO CALIFORNIA FROM RHODE ISLAND**

In October 1999 the Company relocated to California from Rhode Island and established a wind down reserve for the estimated lease payments and operating costs of the Rhode Island facilities through an expected disposal date of June 30, 2000. The Company did not fully sublet the Rhode Island facilities in 2000. Even though it is the intent of the Company to dispose the facility at the earliest possible time, it cannot determine with certainty a fixed date by which such disposal will occur. In light of this uncertainty, based on estimates, the Company periodically re-evaluates and adjusts the reserve. The Company considers various factors such as the Company's lease payments through to the end of the lease, operating expenses, the current real estate market in Rhode Island, and estimated subtenant income based on occupancy both actual and projected. At December 31, 2004 the reserve was \$4,350,000. The Company incurred \$586,000 in operating expenses for the six month period ending June 30, 2005, which was recorded against the reserve. After evaluating the afore-mentioned factors the Company re-evaluated its estimate to \$4,568,000 and \$5,482,000 at March 31, 2005 and June 30, 2005 respectively, by booking an additional \$521,000 and \$1,197,000 respectively as wind-down expenses.

**Wind-down reserve**

	January to March 31, 2005	April to June 30, 2005	January to June 30, 2005
Accrued wind-down reserve at beginning of period	\$4,350,000	\$4,568,000	\$4,350,000
Less actual expenses recorded against estimated reserve during the period	(303,000)	(283,000)	(586,000)
Additional expense recorded to revise estimated reserve at period-end	521,000	1,197,000	1,718,000
Revised reserve at period-end	4,568,000	5,482,000	5,482,000
Add deferred rent at period end (Note 2)	1,185,000	1,192,000	1,192,000
Total accrued wind-down expenses at period-end (current and non current portion)	\$5,753,000	\$6,674,000	\$6,674,000
Accrued wind-down expenses			
Current portion	\$1,034,000	\$1,095,000	\$1,095,000
Non current portion	4,719,000	5,579,000	5,579,000
Total accrued wind-down expenses	\$5,753,000	\$6,674,000	\$6,674,000

**NOTE 4. GRANTS**

In September 2003 the Company was awarded a one year, \$342,000, Small Business Innovation Research grant from the National Institute of Neurological Disease and Stroke (NINDS), to further its work in the treatment of spinal cord injuries. For this award, the Company has recognized revenue of \$143,000 in 2003, and \$93,000 in 2004. No revenue from this grant was recognized in 2005 as the remaining \$107,000 was paid to a subcontractor. In September 2004, the National Institutes of Health (NIH) awarded the Company a Small Business Technology Transfer grant of \$464,000 for studies in Alzheimer's disease, consisting of \$308,000 for the first year and \$156,000 for the remainder of the grant term, September 2005 through March 2006. The studies will be conducted by Dr. George A. Carlson of the McLaughlin Research Institute (MRI) in Great Falls, Montana, which will receive



approximately \$222,000 of the total award. The balance will be recognized by the Company as grant revenue as and when resources are expended for this study. The Company recognized \$26,000 in the last quarter of 2004 and \$52,000 for the six month period ended June 30, 2005.

**Table of Contents****NOTE 5. STOCKHOLDERS EQUITY**

During the six-month period ended June 30, 2005, warrants issued as part of the June 16, 2004 financing arrangement were exercised to purchase an aggregate of 258,342 shares of the Company's common stock at \$1.90 per share. The Company issued 258,342 shares of its common stock and received proceeds of \$490,850. In May 2005, warrants issued as part of a Stock Purchase Agreement dated May 7, 2003, were exercised to purchase an aggregate of 800,000 shares of the Company's common stock at \$1.50 per share. The Company issued 800,000 shares of its common stock and received proceeds of \$1,200,000. Also in January 2005, 79,899 shares of unregistered stock (which the Company has no obligation to register) were issued upon the cashless exercise by the holder of a warrant acquired as partial compensation for services to the Company.

On April 13, 2000 the Company issued 1,500 shares of 6% cumulative convertible preferred stock plus adjustable warrants to two members of its Board of Directors. The preferred shares were converted into common shares in 2002. In March 2005, one of the members exercised his adjustable warrant in full for 72,252 shares at \$3.42 per share. The Company issued 72,252 shares and received proceeds of \$247,000. In May 2005 the other member through a cashless exercise, exercised in full, his adjustable warrant for 72,252 shares for which, the Company issued 10,784 shares.

For the six month period ended June 30, 2005, the Company issued 194,475 shares from activity related to its stock option plans. The following table presents the activity of the Company's stock option plans for the six month period ended June 30, 2005:

	2005	Weighted Average Exercise Price
Outstanding at January 1	6,682,201	\$ 2.67
Granted	384,895	\$ 4.08
Exercised	(194,475)	\$ 1.62
Canceled	(130,834)	\$ 2.27
Outstanding at June 30	6,741,787	\$ 2.79
Options exercisable at June 30	3,687,643	\$ 2.97

**NOTE 6. SUBSEQUENT EVENTS**

On July 1, 2005, the Company entered a license agreement with ReNeuron Limited, a privately-owned UK biotech corporation, permitting ReNeuron to use the Company's neural stem cell technology only in connection with ReNeuron's c-mycER conditionally immortalized adult human neural stem cell technology. In return for the license, StemCells received an equity interest in ReNeuron and a cross-license to the exclusive use of ReNeuron's c-mycER technology for certain diseases and conditions, including lysosomal storage diseases, spinal cord injury, cerebral palsy and multiple sclerosis. ReNeuron will supply cells for StemCells use under the cross-license. The agreement also provides for royalties and milestone payments by each party on the achievement of various goals under the license and cross-license. The agreement is attached as an exhibit to this Report.

In July 2005, warrants issued as part of the June 16, 2004 financing arrangement, were exercised to purchase an aggregate of 351,710 of the Company's common stock at \$1.90 per share. The Company issued 351,710 shares of its common stock and received proceeds of \$668,249.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion of our financial condition and the results of our operations for the three and six month periods ended June 30, 2005 and 2004 should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and the related footnotes thereto.

This report contains forward looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act that involve substantial risks and uncertainties. Such statements include, without limitation, all statements as to expectation or belief and statements as to our future results of operations, the progress of our research, product development and clinical programs, the need for, and timing of, additional capital and capital expenditures, partnering prospects, costs of manufacture of products, the protection of and the need for additional intellectual property rights, effects of regulations, the need for additional facilities and potential market opportunities, expectations regarding ReNeuron's technology, the Company's ability to develop products using the ReNeuron technology, the likelihood of obtaining milestone or royalty payments from ReNeuron under the license agreement, the likelihood of any future collaborations with ReNeuron, and the value of the Company's equity interest in ReNeuron. Our actual results may vary materially from those contained in such forward-looking statements because of risks to which we are subject, including uncertainty as to whether the U.S. Food and Drug Administration will remove the clinical hold on our proposed initial clinical trial and permit us to proceed to clinical testing despite the novel and unproven nature of the Company's technology; the risk that, even if approved, our initial clinical trial could be substantially delayed beyond its expected dates or cause us to incur substantial unanticipated costs; uncertainties regarding our ability to obtain the capital resources needed to continue our current research and development operations and to conduct the research, preclinical development and clinical trials necessary for regulatory approvals; the risk of failure to obtain a corporate partner or partners to support the development of our stem cell programs, the uncertainty regarding the outcome of the Phase I clinical trial and any other trials the Company may conduct in the future; the uncertainty regarding the validity and enforceability of issued patents; the uncertainty whether any products that may be generated in the Company's stem cell programs will prove clinically effective and not cause tumors or other side effects; the uncertainty whether the Company will achieve revenues from product sales or become profitable; uncertainties regarding the Company's obligations in regard to its former facilities in Rhode Island; obsolescence of our technology; competition from third parties; intellectual property rights of third parties; litigation and other risks to which we are subject. Before you invest in our common stock, you should be aware that the occurrence of the events described in the **Cautionary Factors Relevant to Forward Looking Information** and **Business** sections included in our Form 10-K report as of December 31, 2004 could harm our business, operating results and financial condition. All forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the cautionary statements and risk factors contained or referred to herein.

**OVERVIEW**

Since our inception in 1988, we have been primarily engaged in research and development of human therapeutic products. Since the second half of 1999, our sole focus has been on our stem cell technology. In the last quarter of 2004 we filed the first in a planned series of INDs (Investigational New Drug Applications) for CNS (Central Nervous System) diseases or conditions with the FDA (U.S. Food and Drug Administration). This IND, which is for a Phase I clinical trial of our human neural stem cells in Batten disease, is currently on clinical hold until questions and issues raised by the FDA have been resolved. Batten disease is included among the neuronal ceroid lipofuscinoses (NCLs), a set of several closely related genetic lysosomal storage disorders caused by a deficiency of specific enzymes required for normal cell metabolism. The deficiency results in storage of toxic waste materials and the death of certain neurons. The NCLs primarily affect infants and young children, and are always fatal. There can be no assurance that the FDA will lift the clinical hold and permit the trial to go forward.

We have not derived any revenues from the sale of any products apart from license revenue for the research use of our human neural stem cells and other patented cells and media, and we do not expect to receive revenues from product sales for at least several years. We have not commercialized any product and in order to do so we must, among other things, substantially increase our research and development expenditures as research and product development efforts accelerate and clinical trials are initiated. We had expenditures for toxicology and other studies



**Table of Contents**

in preparation for submitting the Batten disease IND to the FDA, and will incur more such expenditures for any future INDs. We have incurred annual operating losses since inception and expect to incur substantial operating losses in the future. As a result, we are dependent upon external financing from equity and debt offerings and revenues from collaborative research arrangements with corporate sponsors to finance our operations. There are no such collaborative research arrangements at this time and there can be no assurance that such financing or partnering revenues will be available when needed or on terms acceptable to us.

Since 2001, we have entered into a number of financing arrangements including an equity line (which has now expired) from which we drew \$4.6 million; sale of 1 million shares of common stock for \$1.1 million; sale of 4 million shares of common stock for \$6.5 million; issuance of convertible preferred stock for \$5 million (all of which has now been converted); sale of 5 million shares of common stock for a total of \$9.5 million, and in 2004, two financing arrangements for gross proceeds of \$20 million and \$22.5 million in June and October respectively. (See **Liquidity and Capital Resources** below for further detail on each of these transactions.

Our results of operations have varied significantly from year to year and quarter to quarter and may vary significantly in the future due to the occurrence of material recurring and nonrecurring events including, without limitation, the receipt and payment of licensing payments, the initiation or termination of research collaborations, the changes in the sublease income and rental and other expenses to lease and maintain our facilities in Rhode Island and changes in the costs associated with our move to a larger facility in California. To expand and provide high quality systems and support to our research and development programs, we would need to hire more personnel, which would lead to higher operating expenses.

**CRITICAL ACCOUNTING POLICIES**

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements:

**Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements. Actual results could differ from these estimates. The significant estimates include the accrued wind-down expenses related to our Rhode Island facilities.

**Stock-Based Compensation**

As permitted by the provisions of Statement of Financial Accounting Standards ( SFAS ) No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure*, and Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation*, our employee stock option plan is accounted for under Accounting Principles Board Opinion No. 25 ( APB 25 ), *Accounting for Stock Issued to Employees*. We grant qualified stock options for a fixed number of shares to employees with an exercise price equal to the fair market value of the shares at the date of grant. In these circumstances in accordance with APB 25, we recognize no compensation expense for qualified stock option grants. We also issue non-qualified stock options for a fixed number of shares to employees with an exercise price less than the fair market value of the shares at the date of grant. When such options vest, we recognize the difference between the exercise price and fair market value as compensation expense in accordance with APB 25. Note 9 of the Notes to the Consolidated Financial Statements, included in our 2004 Annual Report on Form 10-K, describes our equity compensation plans, and Note 1 of the Notes to the Condensed Consolidated Financial Statements elsewhere in this report contains a summary of the pro forma effects to reported net loss and loss per share for the three and six months ended June 30, 2005 and 2004 as if we had elected to recognize compensation cost based on the fair value of the options granted at grant date, as prescribed by SFAS 123. We account for certain stock options granted to non-employees in accordance with SFAS No. 123 and Emerging Issues Task Force ( EITF ) 96-18 accounting for equity instruments that are issued to other than employees for acquiring, or in conjunction with selling, goods or services, and accordingly, we recognize as expense the estimated fair value of such options as calculated using the Black-Scholes valuation model, and as re-measured during the service period. Fair value is determined using methodologies allowable by SFAS No. 123. The cost is amortized over the vesting period of each option or the recipient's contractual arrangement, if shorter.



**Table of Contents**

In December 2004, FASB issued SFAS 123R (revised 2004), *Share-Based Payment*. This Statement is a revision of SFAS 123, *Accounting for Stock-Based Compensation* and amends SFAS No. 95, *Statement of Cash Flows*. This Statement supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and its related implementation guidance. SFAS 123R covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. The new standard is effective as of the beginning of the first interim or annual reporting period that begins after December 15, 2005. Based on the afore mentioned effective date, we will begin expensing stock options granted to our employees in our Statement of Operations using a fair-value based method effective the period beginning January 1, 2006. Adoption of the expensing requirements will reduce the Company's reported earnings.

**Research and Development Costs**

We expense all research and development costs as incurred. Research and Development costs include costs of personnel, external services, supplies, facilities and miscellaneous other costs.

**Wind-down and Exit Costs**

In connection with the wind-down of our operations in Lincoln, Rhode Island, and the relocation of our activities and corporate headquarters to California, in October 1999, we provided a reserve for our estimate of the exit cost obligation in accordance with EITF 94-3, *Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity*. As the lease for our former research facility in Rhode Island terminates in 2013, we will adjust our reserve on an ongoing basis by reevaluating our estimated costs to exit this facility. The estimates are based on assumptions and experience relevant to the real estate market conditions for the facility. Such re-evaluation will include lease payments over the lease term, occupancy and sublease rental rates, and facility operating expenses. We are seeking to sublease, assign, sell or otherwise divest itself of our interest in the facility at the earliest possible time, but we cannot determine with certainty a fixed date by which such events will occur, if at all.

**RESULTS OF OPERATIONS****Three months ended June 30, 2005 and 2004**

	2005	2004	Change from previous year	
			\$	%
Revenue:				
Revenue from grants	\$26,092		\$26,092	
Revenue from licensing agreements	10,677	\$5,837	4,840	83%
Total revenue	\$36,769	\$5,837	\$30,932	530%

For the three months ended June 30, 2005 revenue from grants and licensing agreements totaled approximately \$37,000 of which \$26,000 was part of a \$464,000 Small Business Technology Transfer grant for studies in Alzheimer's disease and approximately \$11,000 in licensing revenue. For the three months ended June 30, 2004, no revenue from grants was recognized and revenue from licensing agreements totaled approximately \$6,000.

	2005	2004	Change from previous year	
			\$	%
Operating expenses:				
Research and development	\$2,102,362	\$1,939,415	\$162,947	8%
General and administrative	821,276	877,158	(55,882)	(6)%
Wind-down expenses	1,197,226	467,574	729,652	156%
Total operating expenses	\$4,120,864	\$3,284,147	\$836,717	25%





**Table of Contents**

Research and development expenses totaled approximately \$2,102,000 for the three months ended June 30, 2005, compared with approximately \$1,939,000 for the same period in 2004. The increase of \$163,000 or approximately 8% from 2004 to 2005 was primarily attributable to the costs associated with a higher head count in the three-month period ended June 30, 2005 as compared to the same period in 2004. At June 30, 2005, we had thirty full-time employees working in research and development and laboratory support services as compared to twenty-four at June 30, 2004. The increase in expenses was offset by a decrease in expenses for external services in 2005 as compared to 2004. In 2004, our external services included required toxicology studies and other outside services in preparing the submission of our first IND to the FDA, to evaluate the safety and efficacy of our human neural stem cells as a treatment for Batten disease.

General and administrative expenses were approximately \$821,000 for the three months ended June 30, 2005, compared with approximately \$877,000 for the same period in 2004. The decrease of \$56,000 or approximately 6%, from 2004 to 2005 was primarily attributable to a credit received in the current quarter for the cost of external services incurred in the evaluation and testing of our internal financial control systems, offset by higher costs attributable to an increase in head count required in part, to meet the requirements of and be in compliance with the new Securities and Exchange Commission rules issued under section 404 of the Sarbanes-Oxley Act.

In 1999, in connection with exiting our former research facility in Rhode Island, we created a reserve for the estimated lease payments and operating expenses related to it. The reserve has been re-evaluated and adjusted based on assumptions relevant to real estate market conditions and the estimated time until we could either fully sublease, assign or sell our remaining interests in the property. At March 31, 2005 the reserve was \$4,568,000. For the three months ended June 30, 2005, expenses of \$283,000 net of subtenant income was recorded against this reserve. At June 30, 2005 we re-evaluated the estimate and adjusted the reserve to \$5,482,000 by recording an additional \$1,197,000 as wind-down expenses. Wind-down expenses for the same period in 2004 were \$468,000. Expenses for this facility will fluctuate based on changes in tenant occupancy rates and other operating expenses related to the lease. Even though it is our intent to sublease, assign, sell or otherwise divest ourselves of our interests in the facility at the earliest possible time, we cannot determine with certainty a fixed date by which such events will occur, if at all. In light of this uncertainty, based on estimates, we will periodically re-evaluate and adjust the reserve, as necessary.

	2005	2004	Change from previous year	
			\$	%
Other income (expense):				
Interest income	\$261,389	\$ 27,283	\$234,106	858%
Interest expense	(45,345)	(49,436)	4,091	8%
Other income (expense)	(235)	(2,184)	1,949	89%
Total other income (expense)	\$215,809	\$(24,337)	\$240,146	987%

Interest income for the three months ended June 30, 2005 and 2004 was approximately \$261,000 and \$27,000 respectively. The increase in interest income in 2005 was primarily attributable to a higher average investment balance. Interest expense for the three months ended June 30, 2005 and 2004 was approximately \$45,000 and \$49,000 respectively. The decrease in interest expense in 2005 was attributable to lower outstanding debt and capital lease balances in 2005 compared to 2004. Other expenses include state franchise taxes paid.

**Six months ended June 30, 2005 and 2004**

	2005	2004	Change from previous year	
			\$	%
Revenue:				
Revenue from grants	\$52,184	\$92,593	\$(40,409)	(44)%

Edgar Filing: STEMCELLS INC - Form 10-Q/A

Revenue from licensing agreements	19,906	6,336	13,570	214%
Total revenue	\$72,090 15	\$98,929	\$(26,839)	(27)%

---

**Table of Contents**

For the six months ended June 30, 2005 revenue from grants and licensing agreements totaled approximately \$72,000 of which \$52,000 was part of a \$464,000 Small Business Technology Transfer grant for studies in Alzheimer's disease and approximately \$20,000 in licensing revenue. For the six months ended June 30, 2004, revenue from grants and licensing agreements totaled approximately \$99,000 of which \$93,000 was part of the \$342,000 Small Business Innovation Research grant from the National Institute of Neurological Disease and Stroke, and \$6,000 in licensing revenue.

	2005	2004	Change from previous year	
			\$	%
Operating expenses:				
Research and development	\$3,927,293	\$3,807,341	\$ 119,952	3%
General and administrative	2,120,480	1,740,988	379,492	22%
Wind-down expenses	1,718,200	598,143	1,120,057	187%
Total operating expenses	\$7,765,973	\$6,146,472	\$1,619,501	26%

Research and development expenses totaled approximately \$3,927,000 for the six months ended June 30, 2005, compared with approximately \$3,807,000 for the same period in 2004. The increase of \$120,000 or approximately 3% from 2004 to 2005 was primarily attributable to the costs associated with a higher head count in the six-month period ended June 30, 2005 as compared to the same period in 2004. At June 30, 2005, we had thirty full-time employees working in research and development and laboratory support services as compared to twenty-four at June 30, 2004. The increase in expenses was offset by a decrease in expenses for external services in 2005 as compared to 2004. In 2004, our external services included required toxicology studies and other outside services in preparing the submission of our first IND to the FDA, to evaluate the safety and efficacy of our human neural stem cells as a treatment for Batten disease.

General and administrative expenses were approximately \$2,120,000 for the six months ended June 30, 2005, compared with approximately \$1,740,000 for the same period in 2004. The increase of \$379,000 or approximately 22%, from 2004 to 2005 was primarily attributable to the cost of external services incurred in the evaluation and testing of our internal financial control systems so as to meet the requirements of and be in compliance with the new Securities and Exchange Commission rules issued under section 404 of the Sarbanes-Oxley Act. The increase in general and administrative expenses was also attributable to costs related to an increase in head count and recruiting.

In 1999, in connection with exiting our former research facility in Rhode Island, we created a reserve for the estimated lease payments and operating expenses related to it. The reserve has been re-evaluated and adjusted based on assumptions relevant to real estate market conditions and the estimated time until we could either fully sublease, assign or sell our remaining interests in the property. At December 31, 2004 the reserve was \$4,350,000. For the six month period ended June 30, 2005, expenses of \$586,000 net of subtenant income were recorded against this reserve. At March 31, 2005 and June 30, 2005, we re-evaluated the estimate and adjusted the reserve to \$4,568,000 and \$5,482,000, respectively, by recording an additional \$521,000 at March 31, 2005 and \$ 1,197,000 at June 30, 2005 for an aggregate of \$1,718,000 as wind-down expenses. Aggregate wind-down expenses for the same six-month period ended June 30, 2004 were \$598,000. Expenses for this facility will fluctuate based on changes in tenant occupancy rates and other operating expenses related to the lease. Even though it is our intent to sublease, assign, sell or otherwise divest ourselves of our interests in the facility at the earliest possible time, we cannot determine with certainty a fixed date by which such events will occur, if at all. In light of this uncertainty, based on estimates, we will periodically re-evaluate and adjust the reserve, as necessary.

	2005	2004	Change from previous year	
			\$	%

Edgar Filing: STEMCELLS INC - Form 10-Q/A

Other income (expense):				
Interest income	\$489,152	\$ 76,410	\$412,742	540%
Interest expense	(91,756)	(98,931)	7,175	7%
Other income (expense)	(20,632)	(3,195)	(17,437)	(546)%
Total other income (expense)	\$376,764	\$(25,716)	\$402,480	1,565%
	16			

---

**Table of Contents**

Interest income for the six months ended June 30, 2005 and 2004 was approximately \$489,000 and \$76,000 respectively. The increase in interest income in 2005 was primarily attributable to a higher average investment balance. Interest expense for the six months ended June 30, 2005 and 2004 was approximately \$92,000 and \$99,000 respectively. The decrease in interest expense in 2005 was attributable to lower outstanding debt and capital lease balances in 2005 compared to 2004. Increase in other expense from approximately \$3,000 to \$26,000 was primarily attributable to an increase in franchise tax paid to the State of Delaware as a result of a higher total value of assets in 2005 as compared to 2004.

**Liquidity and Capital Resources**

Since our inception, we have financed our operations through the sale of common and preferred stock, the issuance of long-term debt and capitalized lease obligations, revenues from collaborative agreements, research grants and interest income.

We had cash and cash equivalents totaling \$36,396,000 at June 30, 2005. Cash equivalents are invested in US Treasuries with maturities of less than 90 days. The table below summarizes our cash flows for the respective six month periods.

	2005	2004	Change from previous year	
			\$	%
Net cash used in operating activities	\$(6,480,046)	\$ (5,586,420)	\$ (893,626)	(16)%
Net cash used in investing activities	(285,280)	(63,380)	(221,900)	(350)%
Net cash provided (used) by financing activities	2,101,339	18,590,230	(16,488,891)	(89)%
Increase (decrease) in cash and cash equivalents	\$(4,663,987)	\$ 12,940,430	\$(17,604,417)	(136)%

We used \$6,480,000 and \$5,586,000 of cash in operating activities for the six months ended June 30, 2005 and 2004 respectively. The increase in cash used in operating activities in 2005 in comparison to the same period in 2004 was primarily attributable to the increase in operating expenses attributable to the costs associated with a higher head count including recruiting fees, the cost of external services incurred in the evaluation and testing of our internal financial control systems so as to meet the requirements of and be in compliance with the new Securities and Exchange Commission rules issued under section 404 of the Sarbanes-Oxley Act, prepayment of our Directors and Officers Insurance Policy and the payout of higher bonus and external service accruals in 2005 as compared to 2004. The increase in expenses was offset by a decrease in expenses for our external services related to toxicology studies and other outside services required in preparing the submission of our first IND to the FDA, to evaluate the safety and efficacy of our human neural stem cells as a treatment for Batten disease.

We used \$285,000 and \$63,000 of cash in investing activities for the six months ended June 30, 2005 and 2004 respectively. The increase in cash used in investing activities in 2005 in comparison to the same period in 2004 was primarily attributable to an increase in capital expenditures primarily for lab and support equipment and a payment towards a licensing agreement.

For the six-month period ended June 30, 2005 cash provided by financing activities was primarily attributable to the exercise of warrants. A total of 1,282,745 warrants were exercised for gross proceeds of \$1,938,000 (See Note 5 to the financial statements for further details on these transactions). For the same period in 2004 cash provided by financing activities was primarily attributable to the June 16, 2004 financing in which we issued 13,160,000 shares for a net amount of approximately \$19,000,000.

On October 26, 2004, the Company entered into an agreement with institutional investors with respect to the registered direct placement of 7,500,000 shares of its common stock at a purchase price of \$3.00 per share, for gross proceeds of \$22,500,000. C.E. Unterberg, Towbin LLC (Unterberg) and Shoreline Pacific, LLC (Shoreline) served as placement agents for the transaction. The Company sold these shares under a shelf registration statement



**Table of Contents**

previously filed with and declared effective by the U.S. Securities and Exchange Commission. For acting as our placement agent Unterberg and Shoreline received fees of approximately \$1,350,000 and expense reimbursement of approximately \$40,000. No warrants were issued as part of this financing transaction.

On June 16, 2004, we entered into a definitive agreement with institutional and other accredited investors with respect to the private placement of approximately 13,160,000 shares of our common stock at a purchase price of \$1.52 per share, for gross proceeds of approximately \$20,000,000. Investors also received warrants exercisable for five years to purchase approximately 3,290,000 shares of common stock at an exercise price of \$1.90 per share. Unterberg served as placement agent for the transaction. For acting as our placement agent Unterberg, received fees totaling \$1,200,192, expense reimbursement of approximately \$25,000 and a five year warrant to purchase 526,400 shares of our common stock at an exercise price of \$1.89 per share.

On December 10, 2003 we completed a \$9.5 million financing transaction with Riverview Group L.L.C. (Riverview), through the sale of 5 million shares of common stock at a price of \$1.90 per share. The closing price of our common stock on that date was \$2.00 per share.

Pursuant to a Stock Purchase Agreement dated May 7, 2003, we issued 4 million shares of our common stock to Riverview for \$6.5 million, or \$1.625 per share. On the date of the agreement, the price was above the trading price of our common stock, which closed at \$1.43 per share on that date. We also agreed to issue a 2-year warrant to Riverview to purchase 1,898,000 shares of common stock at \$1.50 per share. The exercise price is subject to adjustment for stock splits, dividends, distributions, reclassifications and similar events. The exercise price may be below the trading market price at the time of the exercise. In the event that certain conditions are met, including the closing sale price of the Common Stock remaining at or above \$2.50 per share for 10 consecutive trading days, we may require Riverview to exercise the warrant with respect to any remaining warrant shares or relinquish the right to do so. We registered the resale of the purchased shares and the shares to be issued on exercise of the warrants. On November 7, 2003 and November 11, 2003 Riverview exercised a total of 1,098,000 of these warrants at \$1.50 by which, we received gross proceeds of \$1,647,000.

On August 23, 2002, pursuant to an agreement with Triton West Group, Inc. (Triton), we sold 1,028,038 shares of common stock for aggregate proceeds of \$1,100,000, or approximately \$1.07 per share.

On December 4, 2001, we issued 5,000 shares of 3% Cumulative Convertible Preferred Stock to Riverview. We received total proceeds of \$4,727,515 net of applicable fees and other associated costs. Riverview converted 1,000 of the preferred shares on December 7, 2001, at a conversion price of \$2.00 per share of common stock, receiving 500,125 shares of common stock; 2,000 of the preferred shares on April 9, 2003, at \$0.80 per share, receiving 2,521,042 shares of common stock; and the remaining 2,000 preferred shares on November 11, 2003, for 1,010,833 shares of the Company's common stock, all inclusive of accrued dividends. As a result of the above transactions all of the 3% cumulative convertible preferred stock was fully converted into our common stock before the mandatory redemption date of December 4, 2003.

On May 10, 2001, we entered into a common stock purchase agreement with Sativum Investments Limited for the potential future issuance and sale of up to \$30,000,000 of our common stock, at our discretion and subject to restrictions and other obligations. We drew down \$4,000,000, \$118,000 and \$441,000 before applicable fees in 2001, 2002 and 2003 respectively. The equity line terminated in January of 2004.

We continue to have outstanding obligations in regard to our former facilities in Lincoln, Rhode Island, and expect to pay in 2005, based on past experience and current assumptions, approximately \$1,000,000 in lease payments and other operating expenses net of subtenant income. We have subleased a portion of these facilities and are actively seeking to sublease, assign or sell our remaining interests in these facilities. Failure to do so within a reasonable period of time will have a material adverse effect on our liquidity and capital resources.

**Table of Contents**

The following table summarizes our future contractual cash obligations (including both Rhode Island and California leases, but excluding interest income and sub-lease income):

	Total	Payable in the remainder of fiscal (July to December) 2005	Payable in 2006	Payable in 2007	Payable in 2008	Payable in 2009	Payable in 2010 and beyond
Capital lease payments	\$ 2,601,422	\$ 234,297	\$ 445,486	\$ 332,545	\$ 244,531	\$ 244,572	\$ 1,099,991
Operating lease payments	19,106,802	1,260,374	2,831,930	3,165,162	3,469,017	3,536,843	4,843,476
Total contractual cash obligations	\$21,708,224	\$ 1,494,671	\$3,277,416	\$3,497,707	\$3,713,548	\$3,781,415	\$5,943,467

We have incurred significant operating losses and negative cash flows since inception. We have not achieved profitability and may not be able to realize sufficient revenues to achieve or sustain profitability in the future. We have limited capital resources and we will need to raise additional capital from time to time to sustain our product development efforts, acquisition of technologies and intellectual property rights, preclinical and clinical testing of anticipated products, pursuit of regulatory approvals, acquisition of capital equipment, laboratory and office facilities, establishment of production capabilities, general and administrative expenses and other working capital requirements. To fund our operations, we rely on cash balances, proceeds from equity and debt offerings, proceeds from the transfer or sale of intellectual property rights, equipment, facilities or investments, and on government grants and collaborative arrangements. We cannot be certain that such funding will be available when needed. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

We intend to pursue opportunities to obtain additional financing in the future through equity and debt financings, grants and collaborative research arrangements. The source, timing and availability of any future financing will depend principally upon market conditions, interest rates and, more specifically, on our progress in our exploratory, preclinical and future clinical development programs. Lack of necessary funds may require us to delay, scale back or eliminate some or all of our research and product development programs and/or our capital expenditures or to license our potential products or technologies to third parties.

With the exception of operating leases for facilities, we have not entered into any off-balance sheet financial arrangements and have not established any special purpose entities. We have not guaranteed any debts or commitments of other entities or entered into any options on non-financial assets.



**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

No significant changes in our quantitative and qualitative disclosures from the Form 10-K.

**ITEM 4. CONTROLS AND PROCEDURES**

In response to the requirement of the Sarbanes-Oxley Act of 2002, as of the end of the period covered by this report, our chief executive officer and chief financial officer, along with other members of management, reviewed the effectiveness of the design and operation of our disclosure controls and procedures. Such controls and procedures are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the chief executive officer and the chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. Based on this evaluation, the chief executive officer and chief financial officer have concluded that the Company's disclosure controls and procedures are effective.

During the most recent quarter, there were no changes in internal controls over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, these controls of the Company. As reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2004, management was unable to conclude that the Company's internal controls over financial reporting were then effective, as a result of a material weakness resulting from a lack of segregation of duties. We are continuing to evaluate and test the operating effectiveness of our internal controls over financial reporting.

**PART II ITEM 1**

**LEGAL PROCEEDINGS**

One party has opposed two of our issued European patent cases. While we are confident that we will overcome the opposition, there is no guarantee that we will prevail. If we are unsuccessful in our defense of the opposed patents, all claimed rights in the opposed patents will be lost in Europe.

**PART II ITEM 2**

**CHANGES IN SECURITIES, USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY SECURITIES**

None

**PART II ITEM 3**

**DEFAULTS UPON SENIOR SECURITIES**

None

**Table of Contents****PART II ITEM 4****SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

On May 10, 2005, we held our Annual Meeting of Shareholders. Irving Weissman, M.D., and Ricardo Levy, Ph.D., were re-elected to the Board as Class II directors, with terms expiring in 2008. The remaining members of the Board, whose terms continued after the Annual Meeting, are Eric Bjerkholt, MBA, Roger Perlmutter, M.D., Ph.D., John Schwartz, Ph.D., and Martin McGlynn, President and CEO of StemCells. The shareholders also ratified the selection of Grant Thornton LLP as StemCells' independent public accountants for the fiscal year ending December 31, 2005. The number of proxies finally tabulated represented 55,712,353 of the 62,498,244 eligible shares, or 89.14 percent of eligible shares. The votes on each of the proposals were as follows:

	For	Authority Withheld	Against	Abstain	No
Election of Irving Weissman, M.D., as director	55,399,776	312,577			
Election of Ricardo Levy, Ph.D., as director	55,363,833	348,520			
Ratification of Grant Thornton LLP as independent accountants for 2005	55,362,812		208,811	140,729	1

**PART II ITEM 5****OTHER INFORMATION**

There were no matters required to be disclosed in a current report on Form 8-K during the fiscal quarter covered by this report that were not so disclosed.

**PART II ITEM 6****EXHIBITS**

**Exhibit 10.71\*** License Agreement between StemCells, Inc. and ReNeuron Limited

**Exhibit 31.1** Certification of Martin McGlynn under Section 302 of the Sarbanes-Oxley Act of 2002

**Exhibit 31.2** Certification of Judi Lum under Section 302 of the Sarbanes-Oxley Act of 2002

**Exhibit 32.1** Certification of Martin McGlynn Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**Exhibit 32.2** Certification of Judi Lum Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\*Confidential treatment requested for portions of this exhibit. An unredacted version of this exhibit has been filed separately with the Securities and Exchange Commission.

**Table of Contents**

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

STEMCELLS, INC.

(name of Registrant)

July 29, 2005

/s/ Judi Lum

Judi Lum  
Chief Financial Officer

22

---

**Table of Contents**

EXHIBIT INDEX

**Exhibit 10.71\*** License Agreement between StemCells, Inc. and ReNeuron Limited

**Exhibit 31.1** Certification of Martin McGlynn under Section 302 of the Sarbanes-Oxley Act of 2002

**Exhibit 31.2** Certification of Judi Lum under Section 302 of the Sarbanes-Oxley Act of 2002

**Exhibit 32.1** Certification of Martin McGlynn Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**Exhibit 32.2** Certification of Judi Lum Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* Confidential treatment requested for portions of this exhibit. An unredacted version of this exhibit has been filed separately with the Securities and Exchange Commission.