

SUPERIOR ENERGY SERVICES INC  
Form 10-Q  
July 25, 2018

Table Of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from        to

Commission File No. 001-34037

SUPERIOR ENERGY SERVICES, INC.

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

75-2379388  
(I.R.S. Employer  
Identification No.)

1001 Louisiana Street, Suite 2900  
Houston, TX  
(Address of principal executive offices)

77002  
(Zip Code)

Registrant's telephone number, including area code: (713) 654-2200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

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Non-accelerated filer      (Do not check if a smaller reporting company)      Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes      No

The number of shares of the registrant's common stock outstanding on July 20, 2018 was 154,525,627.

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Table Of Contents

SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

Quarterly Report on Form 10-Q for

the Quarterly Period Ended June 30, 2018

TABLE OF CONTENTS

	Page
PART I. FINANCIAL INFORMATION	
Item 1. <u>Condensed Consolidated Financial Statements and Notes</u>	3
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	23
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	28
Item 4. <u>Controls and Procedures</u>	29
PART II. OTHER INFORMATION	
Item 1 <u>Legal Proceedings</u>	30
Item 1A. <u>Risk Factors</u>	30
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	30
Item 6. <u>Exhibits</u>	30

Table Of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidated Balance Sheets

June 30, 2018 and December 31, 2017

(in thousands, except share data)

(unaudited)

	6/30/2018	12/31/2017
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 118,512	\$ 172,000
Accounts receivable, net of allowance for doubtful accounts of \$19,534 and \$29,037 at June 30, 2018 and December 31, 2017, respectively	441,983	398,056
Income taxes receivable	-	959
Prepaid expenses	43,188	42,128
Inventory and other current assets	158,765	134,032
Assets held for sale	-	13,644
Total current assets	762,448	760,819
Property, plant and equipment, net of accumulated depreciation and depletion of \$2,848,297 and \$2,736,620 at June 30, 2018 and December 31, 2017, respectively	1,240,703	1,316,944
Goodwill	806,813	807,860
Notes receivable	62,041	60,149
Restricted cash	11,631	20,483
Intangible and other long-term assets, net of accumulated amortization of \$89,561 and \$83,359 at June 30, 2018 and December 31, 2017, respectively	137,349	143,970
Total assets	\$ 3,020,985	\$ 3,110,225
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 162,125	\$ 119,716
Accrued expenses	201,665	221,757
Current portion of decommissioning liabilities	24,156	27,261
Liabilities held for sale	-	6,463
Total current liabilities	387,946	375,197
Deferred income taxes	41,758	61,058
Decommissioning liabilities	103,088	103,136

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Long-term debt, net	1,281,145	1,279,771
Other long-term liabilities	154,333	158,634
Stockholders' equity:		
Preferred stock of \$0.01 par value. Authorized - 5,000,000 shares; none issued	-	-
Common stock of \$0.001 par value		
Authorized - 250,000,000, Issued and Outstanding - 154,525,627 at June 30, 2018		
Authorized - 250,000,000, Issued and Outstanding - 153,263,097 at December 31, 2017	155	153
Additional paid in capital	2,722,224	2,713,161
Accumulated other comprehensive loss, net	(70,092)	(67,427)
Retained deficit	(1,599,572)	(1,513,458)
Total stockholders' equity	1,052,715	1,132,429
Total liabilities and stockholders' equity	\$ 3,020,985	\$ 3,110,225

See accompanying notes to condensed consolidated financial statements.

Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidated Statements of Operations

Three and Six Months Ended June 30, 2018 and 2017

(in thousands, except per share data)

(unaudited)

	Three Months		Six Months	
	2018	2017	2018	2017
Revenues:				
Services	\$ 446,812	\$ 404,131	\$ 846,580	\$ 738,581
Rentals	88,736	65,937	171,286	132,423
Total revenues	535,548	470,068	1,017,866	871,004
Costs and expenses:				
Cost of services (exclusive of depreciation, depletion, amortization and accretion)	333,126	322,795	644,265	619,229
Cost of rentals (exclusive of depreciation, depletion, amortization and accretion)	36,684	29,007	69,005	54,559
Depreciation, depletion, amortization and accretion - services	81,740	92,953	169,487	188,283
Depreciation, depletion, amortization and accretion - rentals	16,233	15,166	34,205	34,117
General and administrative expenses	69,896	76,708	145,716	152,201
Loss from operations	(2,131)	(66,561)	(44,812)	(177,385)
Other income (expense):				
Interest expense, net	(24,894)	(23,333)	(49,781)	(47,583)
Other income (expense)	(2,382)	(2,156)	(4,117)	(1,507)
Loss from continuing operations before income taxes	(29,407)	(92,050)	(98,710)	(226,475)
Income taxes	(3,970)	(30,011)	(13,325)	(74,775)
Net loss from continuing operations	(25,437)	(62,039)	(85,385)	(151,700)
Loss from discontinued operations, net of income tax	(953)	(1,767)	(729)	(3,765)
Net loss	\$ (26,390)	\$ (63,806)	\$ (86,114)	\$ (155,465)
Loss per share information:				
Basic and diluted:				
Net loss from continuing operations	\$ (0.16)	\$ (0.41)	\$ (0.56)	\$ (1.00)

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Loss from discontinued operations	(0.01)	(0.01)	-	(0.02)
Net loss	\$ (0.17)	\$ (0.42)	\$ (0.56)	\$ (1.02)

Weighted average common shares used in computing loss per share:

Basic and diluted	154,278	152,857	153,728	152,317
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SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Loss

Three and Six Months Ended June 30, 2018 and 2017

(in thousands)

(unaudited)

	Three Months		Six Months	
	2018	2017	2018	2017
Net loss	\$ (26,390)	\$ (63,806)	\$ (86,114)	\$ (155,465)
Change in cumulative translation adjustment, net of tax	(7,053)	6,022	(2,665)	7,746
Comprehensive loss	\$ (33,443)	\$ (57,784)	\$ (88,779)	\$ (147,719)

See accompanying notes to condensed consolidated financial statements.



Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidated Statements of Cash Flows

Six Months Ended June 30, 2018 and 2017

(in thousands)

(unaudited)

	2018	2017
Cash flows from operating activities:		
Net loss	\$ (86,114)	\$ (155,465)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation, depletion, amortization and accretion	203,692	222,400
Deferred income taxes	(19,300)	(61,322)
Stock based compensation expense	16,552	20,027
Other reconciling items, net	(2,595)	(1,603)
Changes in operating assets and liabilities:		
Accounts receivable	(44,415)	(89,324)
Inventory and other current assets	(24,854)	(10,192)
Accounts payable	32,852	26,499
Accrued expenses	(35,729)	(11,202)
Income taxes	1,255	98,561
Other, net	(1,929)	(21,232)
Net cash provided by operating activities	39,415	17,147
Cash flows from investing activities:		
Payments for capital expenditures	(119,841)	(56,649)
Proceeds from sales of assets	23,297	4,090
Net cash used in investing activities	(96,544)	(52,559)
Cash flows from financing activities:		
Tax withholdings for vested restricted stock units	(5,183)	(8,298)
Other	1,283	1,324
Net cash used in financing activities	(3,900)	(6,974)
Effect of exchange rate changes on cash	(1,311)	2,093
Net decrease in cash, cash equivalents, and restricted cash	(62,340)	(40,293)
Cash, cash equivalents, and restricted cash at beginning of period	192,483	246,092
Cash, cash equivalents, and restricted cash at end of period	\$ 130,143	\$ 205,799

See accompanying notes to condensed consolidated financial statements.



Table Of Contents

SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements

Six Months Ended June 30, 2018

(1)Basis of Presentation

Certain information and footnote disclosures normally in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (SEC); however, management believes the disclosures that are made are adequate to make the information presented not misleading. These financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in Superior Energy Services, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2017, and Management's Discussion and Analysis of Financial Condition and Results of Operations herein.

The financial information of Superior Energy Services, Inc. and its subsidiaries (the Company) for the three and six months ended June 30, 2018 and 2017 has not been audited. However, in the opinion of management, all adjustments necessary to present fairly the results of operations for the periods presented have been included therein. Certain previously reported amounts have been reclassified to conform to the 2018 presentation. The results of operations for the first six months of the year are not necessarily indicative of the results of operations that might be expected for the entire year.

Due to the nature of the Company's business, the Company is involved, from time to time, in routine litigation or subject to disputes or claims regarding its business activities. Legal costs related to these matters are expensed as incurred. In management's opinion, none of the pending litigation, disputes or claims is expected to have a material adverse effect on the Company's financial condition, results of operations or liquidity.

The Company evaluates events that occur after the balance sheet date but before the financial statements are issued for potential recognition or disclosure. Based on the evaluation, the Company determined that there were no material subsequent events for recognition or disclosure.

(2)Revenue

Adoption of Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers

Effective January 1, 2018, the Company adopted ASU 2014-09, Revenue from Contracts with Customers (Topic 606). The Company adopted this ASU using the modified retrospective adoption method. There was no impact on the condensed consolidated financial statements and no cumulative effect adjustment was recognized.

### Revenue Recognition

Revenues are recognized when performance obligations are satisfied in accordance with contractual terms, in an amount that reflects the consideration the Company expects to be entitled to in exchange for services rendered or rentals provided. Taxes collected from customers and remitted to governmental authorities and revenues are reported on a net basis in the Company's financial statements.

### Performance Obligations

A performance obligation arises under contracts with customers to render services or provide rentals, and is the unit of account under Topic 606. The Company accounts for services rendered and rentals provided separately if they are distinct and the service or rental is separately identifiable from other items provided to a customer and if a customer can benefit from the services rendered or rentals provided on its own or with other resources that are readily available to the customer. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. A contract's standalone selling prices are determined based on the prices that the Company charges for its services rendered and rentals provided. The majority of the Company's performance obligations are satisfied over time, which is generally represented by a period of 30 days or less. The Company's payment terms vary by the type of products or services offered. The term between invoicing and when the payment is due is typically 30 days.

Services revenue primarily represents amounts charged to customers for the completion of services rendered, including labor, products and supplies necessary to perform the service. Rates for these services vary depending on the type of services provided and can be based on a per job, per hour or per day basis.

Rentals revenue is, primarily priced on a per day, per man hour or similar basis and consists of fees charged to customers for use of the Company's rental equipment over the term of the rental period, which is generally less than twelve months.

The Company expenses sales commissions when incurred because the amortization period would have been one year or less.

6

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Table Of Contents

## Disaggregation of revenue

The following table presents the Company's revenues by segment disaggregated by geography (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
U.S. land				
Drilling Products and Services	\$ 43,394	\$ 27,770	\$ 84,111	\$ 48,932
Onshore Completion and Workover Services	276,242	249,079	507,731	454,058
Production Services	47,944	33,062	100,401	56,497
Technical Solutions	7,858	7,921	14,691	17,006
Total U.S. land	\$ 375,438	\$ 317,832	\$ 706,934	\$ 576,493
Gulf of Mexico				
Drilling Products and Services	\$ 23,261	\$ 22,266	\$ 44,250	\$ 45,751
Onshore Completion and Workover Services	-	-	-	-
Production Services	13,634	19,937	31,134	37,683
Technical Solutions	35,333	42,030	72,895	75,747
Total Gulf of Mexico	\$ 72,228	\$ 84,233	\$ 148,279	\$ 159,181
International				
Drilling Products and Services	\$ 27,378	\$ 18,791	\$ 50,874	\$ 42,575
Onshore Completion and Workover Services	-	-	-	-
Production Services	40,426	35,607	71,186	63,031
Technical Solutions	20,078	13,605	40,593	29,724
Total International	\$ 87,882	\$ 68,003	\$ 162,653	\$ 135,330
Total Revenues	\$ 535,548	\$ 470,068	\$ 1,017,866	\$ 871,004

The following table presents the Company's revenues by segment disaggregated by type (in thousands):

	Three Months Ended		Six Months Ended June	
	June 30, 2018	2017	30, 2018	2017
Services				
Drilling Products and Services	\$ 27,461	\$ 19,629	\$ 51,466	\$ 36,500
Onshore Completion and Workover Services	266,071	240,461	487,418	439,907
Production Services	93,678	82,575	188,292	145,857
Technical Solutions	59,602	61,466	119,404	116,317
Total services	\$ 446,812	\$ 404,131	\$ 846,580	\$ 738,581
Rentals				
Drilling Products and Services	\$ 66,572	\$ 49,198	\$ 127,769	\$ 100,758
Onshore Completion and Workover Services	10,171	8,618	20,313	14,151
Production Services	8,326	6,031	14,429	11,354
Technical Solutions	3,667	2,090	8,775	6,160
Total rentals	\$ 88,736	\$ 65,937	\$ 171,286	\$ 132,423
Total Revenues	\$ 535,548	\$ 470,068	\$ 1,017,866	\$ 871,004

Table Of Contents

## (3)Inventory

Inventories are stated at the lower of cost or net realizable value. The Company applies net realizable value and obsolescence to the gross value of the inventory. Cost is determined using the first-in, first-out or weighted-average cost methods for finished goods and work-in-process. Supplies and consumables primarily consist of products used in our services provided to customers. The components of the inventory balances are as follows (in thousands):

	June 30, 2018	December 31, 2017
Finished goods	\$ 72,884	\$ 61,764
Raw materials	14,955	13,727
Work-in-process	10,051	6,174
Supplies and consumables	26,309	24,923
Total	\$ 124,199	\$ 106,588

## (4)Notes Receivable

Notes receivable consist of a commitment from the seller of an oil and gas property acquired by the Company related to costs associated with the abandonment of the acquired property. Pursuant to an agreement with the seller, the Company will invoice the seller an agreed upon amount at the completion of certain decommissioning activities. The gross amount of this obligation totals \$115.0 million and is recorded at present value using an effective interest rate of 6.58%. The related discount is amortized to interest income based on the expected timing of completion of the decommissioning activities. The Company recorded interest income related to notes receivable of \$1.9 million and \$1.7 million for the six months ended June 30, 2018 and 2017, respectively.

## (5)Decommissioning Liabilities

The Company's decommissioning liabilities associated with an oil and gas property and its related assets consist of costs related to the plugging of wells, the removal of the related platform and equipment, and site restoration. The



Company reviews the adequacy of its decommissioning liabilities whenever indicators suggest that the estimated cash flows needed to satisfy the liabilities have changed materially. The Company had decommissioning liabilities of \$127.2 million and \$130.4 million at June 30, 2018 and December 31, 2017, respectively.

## (6)Debt

The Company's outstanding debt is as follows (in thousands):

	June 30, 2018	December 31, 2017
	Long-term	Long-term
Senior unsecured notes due September 2024	\$ 500,000	\$ 500,000
Senior unsecured notes due December 2021	800,000	800,000
Total debt, gross	1,300,000	1,300,000
Unamortized debt issuance costs	(18,855)	(20,229)
Total debt, net	\$ 1,281,145	\$ 1,279,771

## Credit Facility

The Company has a \$300 million asset-based revolving credit facility which matures in October 2022. The borrowing base under the credit facility is calculated based on a formula referencing the borrower's and the subsidiary guarantors' eligible accounts receivable, eligible inventory and eligible premium rental drill pipe less reserves. Availability under the credit facility is the lesser of (i) the commitments, (ii) the borrowing base and (iii) the highest principal amount permitted to be secured under the indenture governing the 7 1/8% senior unsecured notes due 2021. At June 30, 2018, the borrowing base was \$263.0 million and the Company had \$37.9 million of letters of credit outstanding that reduced its borrowing availability under the revolving credit facility. The credit agreement contains various covenants, including, but not limited to, limitations on the incurrence of indebtedness, permitted investments, liens on assets, making distributions, transactions with affiliates, merger, consolidations, dispositions of assets and other provisions customary in similar types of agreements.

Table Of Contents

Senior Unsecured Notes

The Company has outstanding \$500 million of 7 3/4% senior unsecured notes due September 2024. The indenture governing the 7 3/4% senior unsecured notes due 2024 requires semi-annual interest payments on March 15th and September 15th of each year, beginning on March 15, 2018, through the maturity date of September 15, 2024.

The Company also has outstanding \$800 million of 7 1/8% senior unsecured notes due December 2021. The indenture governing the 7 1/8% senior unsecured notes due 2021 requires semi-annual interest payments on June 15th and December 15th of each year through the maturity date of December 15, 2021.

(7) Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or the price paid to transfer a liability in an orderly transaction between market participants at the measurement date. Inputs used in determining fair value are characterized according to a hierarchy that prioritizes those inputs based on the degree to which they are observable. The three input levels of the fair value hierarchy are as follows.

Level 1: Unadjusted quoted prices in active markets for identical assets and liabilities.

Level 2: Observable inputs other than those included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical assets or liabilities in inactive markets; or model-derived valuations or other inputs that can be corroborated by observable market data.

Level 3: Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

The following tables provide a summary of the financial assets and liabilities measured at fair value on a recurring basis (in thousands):

	Fair Value at June 30, 2018			
	Level 1	Level 2	Level 3	Total
Intangible and other long-term assets, net				
Non-qualified deferred compensation assets	\$ 373	\$ 13,904	\$ -	\$ 14,277
Accounts payable				
Non-qualified deferred compensation liabilities	\$ -	\$ 1,163	\$ -	\$ 1,163
Other long-term liabilities				
Non-qualified deferred compensation liabilities	\$ -	\$ 21,081	\$ -	\$ 21,081
	Fair Value at December 31, 2017			
	Level 1	Level 2	Level 3	Total
Intangible and other long-term assets, net				
Non-qualified deferred compensation assets	\$ 370	\$ 13,817	\$ -	\$ 14,187
Accounts payable				
Non-qualified deferred compensation liabilities	\$ -	\$ 1,253	\$ -	\$ 1,253
Other long-term liabilities				
Non-qualified deferred compensation liabilities	\$ -	\$ 21,085	\$ -	\$ 21,085

The Company's non-qualified deferred compensation plans allow officers, certain highly compensated employees and non-employee directors to defer receipt of a portion of their compensation and contribute such amounts to one or more hypothetical investment funds. These investments are reported at fair value based on unadjusted quoted prices in active markets for identifiable assets and observable inputs for similar assets and liabilities, which represent Levels 1 and 2, respectively, in the fair value hierarchy.

The fair value of the Company's cash equivalents and accounts receivable approximates their carrying amounts. The fair value of the Company's long-term debt was approximately \$1,321.0 million and \$1,347.0 million as of June 30, 2018 and December 31, 2017, respectively. The fair value of these debt instruments is determined by reference to the market value of the instruments as quoted in over-the-counter markets, which are Level 1 inputs.

Table Of Contents

## (8) Segment Information

## Business Segments

The Drilling Products and Services segment rents and sells premium drill pipe, bottom hole assemblies, tubulars and specialized equipment for use with onshore and offshore oil and gas well drilling, completion, production and workover activities. It also provides on-site accommodations and machining services. The Onshore Completion and Workover Services segment provides pressure pumping services used to complete and stimulate production in new oil and gas wells, fluid handling services and well servicing rigs that provide a variety of well completion, workover and maintenance services. The Production Services segment provides intervention services such as coiled tubing, cased hole and mechanical wireline, hydraulic workover and snubbing, production testing and optimization, and remedial pumping services. The Technical Solutions segment provides services typically requiring specialized engineering, manufacturing or project planning, including well control services, stimulation and sand control services and well plug and abandonment services. It also includes production and sale of oil and gas.

The Company evaluates the performance of its reportable segments based on income or loss from operations excluding allocated corporate expenses. The segment measure is calculated as follows: segment revenues less segment operating expenses, depreciation, depletion, amortization and accretion expense and reduction in value of assets. The Company uses this segment measure to evaluate its reportable segments because it is the measure that is most consistent with how the Company organizes and manages its business operations. Corporate and other costs primarily include expenses related to support functions, salaries and benefits for corporate employees and stock-based compensation expense.

Summarized financial information for the Company's segments is as follows (in thousands):

Three Months Ended June 30, 2018

	Drilling Products and Services	Onshore Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated Total
Revenues	\$ 94,033	\$ 276,242	\$ 102,004	\$ 63,269	\$ -	\$ 535,548

Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	36,599	210,206	85,129	37,876	-	369,810
Depreciation, depletion, amortization and accretion	28,590	47,423	14,303	6,273	1,384	97,973
General and administrative expenses	13,843	11,102	9,696	13,323	21,932	69,896
Income (loss) from operations	15,001	7,511	(7,124)	5,797	(23,316)	(2,131)
Interest income (expense), net	-	-	-	971	(25,865)	(24,894)
Other expense	-	-	-	-	(2,382)	(2,382)
Income (loss) from continuing operations before income taxes	\$ 15,001	\$ 7,511	\$ (7,124)	\$ 6,768	\$ (51,563)	\$ (29,407)

Table Of Contents

## Three Months Ended June 30, 2017

	Drilling Products and Services	Onshore Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated Total
Revenues	\$ 68,827	\$ 249,079	\$ 88,606	\$ 63,556	\$ -	\$ 470,068
Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	33,002	207,021	71,377	40,402	-	351,802
Depreciation, depletion, amortization and accretion	33,619	44,621	20,193	8,255	1,431	108,119
General and administrative expenses	12,739	11,804	11,886	13,828	26,451	76,708
Income (loss) from operations	(10,533)	(14,367)	(14,850)	1,071	(27,882)	(66,561)
Interest income (expense), net	-	-	-	911	(24,244)	(23,333)
Other expense	-	-	-	-	(2,156)	(2,156)
Income (loss) from continuing operations before income taxes	\$ (10,533)	\$ (14,367)	\$ (14,850)	\$ 1,982	\$ (54,282)	\$ (92,050)

## Six Months Ended June 30, 2018

	Drilling Products and Services	Onshore Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated Total
Revenues	\$ 179,235	\$ 507,731	\$ 202,721	\$ 128,179	\$ -	\$ 1,017,866

Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	71,669	390,857	171,065	79,679	-	713,270
Depreciation, depletion, amortization and accretion	58,231	95,078	33,583	14,003	2,797	203,692
General and administrative expenses	26,367	24,328	19,289	27,383	48,349	145,716
Income/(loss) from operations	22,968	(2,532)	(21,216)	7,114	(51,146)	(44,812)
Interest income (expense), net	-	-	-	1,927	(51,708)	(49,781)
Other expense	-	-	-	-	(4,117)	(4,117)
Income/(loss) from continuing operations before income taxes	\$ 22,968	\$ (2,532)	\$ (21,216)	\$ 9,041	\$ (106,971)	\$ (98,710)

Table Of Contents

Six Months Ended June 30, 2017

	Drilling Products and Services	Onshore Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated Total
Revenues	\$ 137,258	\$ 454,058	\$ 157,211	\$ 122,477	\$ -	\$ 871,004
Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	62,060	400,710	132,157	78,861	-	673,788
Depreciation, depletion, amortization and accretion	68,348	93,768	40,782	16,631	2,871	222,400
General and administrative expenses	25,705	23,075	23,167	27,396	52,858	152,201
Loss from operations	(18,855)	(63,495)	(38,895)	(411)	(55,729)	(177,385)
Interest income (expense), net	-	-	-	1,701	(49,284)	(47,583)
Other income	-	-	-	-	(1,507)	(1,507)
Income (loss) from continuing operations						
before income taxes	\$ (18,855)	\$ (63,495)	\$ (38,895)	\$ 1,290	\$ (106,520)	\$ (226,475)

Identifiable Assets

Onshore



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	Drilling Products and Services	Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated Total
June 30, 2018	\$ 578,083	\$ 1,553,343	\$ 491,859	\$ 345,196	\$ 52,504	\$ 3,020,985
December 31, 2017	\$ 662,968	\$ 1,501,214	\$ 512,256	\$ 377,549	\$ 56,238	\$ 3,110,225

Geographic Segments

The Company attributes revenue to various countries based on the location of where services are performed or the destination of the drilling products or equipment sold or rented. Long-lived assets consist primarily of property, plant and equipment and are attributed to various countries based on the physical location of the asset at the end of a period. The Company's revenue attributed to the U.S. and to other countries and the value of its long-lived assets by those locations are as follows (in thousands):

Revenues

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
United States	\$ 447,666	\$ 402,065	\$ 855,213	\$ 735,674
Other countries	87,882	68,003	162,653	135,330
Total	\$ 535,548	\$ 470,068	\$ 1,017,866	\$ 871,004

Long-Lived Assets

	June 30, 2018	December 31, 2017
United States	\$ 1,001,738	\$ 1,064,823
Other countries	238,965	252,121
Total	\$ 1,240,703	\$ 1,316,944

Table Of Contents

(9) Stock-Based Compensation Plans

The Company maintains various stock incentive plans that provide long-term incentives to the Company's key employees, including officers, directors, consultants and advisors (Eligible Participants). Under the stock incentive plans, the Company may grant incentive stock options, restricted stock, restricted stock units, stock appreciation rights, other stock-based awards or any combination thereof to Eligible Participants. The Company's total compensation expense related to these plans was approximately \$16.3 million and \$19.7 million for the six months ended June 30, 2018 and 2017, respectively, which is reflected in general and administrative expenses.

(10) Income Taxes

The Company had \$30.7 million of unrecorded tax benefits as of June 30, 2018 and December 31, 2017, all of which would impact the Company's effective tax rate if recognized. It is the Company's policy to recognize interest and applicable penalties, if any, related to uncertain tax positions in income tax expense. The Company continues to evaluate the impact of the Tax Cuts and Jobs Act of 2017 and no revisions were recorded during the six months ended June 30, 2018.

(11) Earnings per Share

Basic earnings per share is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed in the same manner as basic earnings per share except that the denominator is increased to include the number of additional common shares that could have been outstanding assuming the exercise of stock options and the conversion of restricted stock units.

For the three and six months ended June 30, 2018 and 2017, the Company incurred a loss from continuing operations; therefore the impact of any incremental shares would be anti-dilutive.

(12) Supplemental Guarantor Information

SESI, L.L.C. (the Issuer), a 100% owned subsidiary of Superior Energy Services, Inc. (Parent), has \$500 million of 7 3/4% senior unsecured notes due 2024. The Parent, along with certain of its 100% owned domestic subsidiaries, fully and unconditionally guaranteed such senior unsecured notes, and such guarantees are joint and several.

Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Balance Sheets

June 30, 2018

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Assets						
Current assets:						
Cash and cash equivalents	\$ -	\$ 68,807	\$ 1,243	\$ 48,462	\$ -	\$ 118,512
Accounts receivable, net	-	(924)	372,274	70,633	-	441,983
Intercompany accounts receivable	-	8,920	68,283	5,533	(82,736)	-
Other current assets	-	12,190	153,887	35,876	-	201,953
Total current assets	-	88,993	595,687	160,504	(82,736)	762,448
Property, plant and equipment, net						
	-	10,609	1,035,229	194,865	-	1,240,703
Goodwill	-	-	657,099	149,714	-	806,813
Notes receivable	-	-	62,041	-	-	62,041
Long-term intercompany accounts receivable	2,230,531	-	2,058,093	180,246	(4,468,870)	-
Equity investments of consolidated subsidiaries	(1,177,514)	4,461,755	6,223	-	(3,290,464)	-
Restricted cash	-	-	11,586	45	-	11,631
Intangible and other long-term assets, net	-	21,217	108,503	7,629	-	137,349
Total assets	\$ 1,053,017	\$ 4,582,574	\$ 4,534,461	\$ 693,003	\$ (7,842,070)	\$ 3,020,985
Liabilities and Stockholders' Equity						
Current liabilities:						
Accounts payable	\$ -	\$ 12,184	\$ 128,478	\$ 21,463	\$ -	\$ 162,125

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Accrued expenses	302	103,998	74,908	22,457	-	201,665
Intercompany accounts payable	-	724	8,250	73,762	(82,736)	-
Current portion of decommissioning liabilities	-	-	20,670	3,486	-	24,156
Total current liabilities	302	116,906	232,306	121,168	(82,736)	387,946
Deferred income taxes	-	(156,705)	194,992	3,471	-	41,758
Decommissioning liabilities	-	-	103,088	-	-	103,088
Long-term debt, net	-	1,281,145	-	-	-	1,281,145
Long-term intercompany accounts payable	-	4,468,870	-	-	(4,468,870)	-
Other long-term liabilities	-	49,872	78,276	26,185	-	154,333
Total stockholders' equity (deficit)	1,052,715	(1,177,514)	3,925,799	542,179	(3,290,464)	1,052,715
Total liabilities and stockholders' equity	\$ 1,053,017	\$ 4,582,574	\$ 4,534,461	\$ 693,003	\$ (7,842,070)	\$ 3,020,985

Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Balance Sheets

December 31, 2017

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>						
<b>Current assets:</b>						
Cash and cash equivalents	\$ -	\$ 126,533	\$ 440	\$ 45,027	\$ -	\$ 172,000
Accounts receivable, net	-	-	332,402	70,889	(5,235)	398,056
Income taxes receivable	-	-	(221)	1,180	-	959
Intercompany accounts receivable	-	6,460	58,375	5,865	(70,700)	-
Other current assets	-	11,895	129,970	34,295	-	176,160
Assets held for sale	-	-	-	13,644	-	13,644
Total current assets	-	144,888	520,966	170,900	(75,935)	760,819
Property, plant and equipment, net	-	12,055	1,093,446	211,443	-	1,316,944
Goodwill	-	-	657,099	150,761	-	807,860
Notes receivable	-	-	60,149	-	-	60,149
Long-term intercompany accounts receivable	2,221,697	-	2,032,056	177,842	(4,431,595)	-
Equity investments of consolidated subsidiaries	(1,088,736)	4,481,702	6,590	-	(3,399,556)	-
Restricted cash	-	-	20,483	-	-	20,483
Intangible and other long-term assets, net	-	22,118	113,632	8,220	-	143,970
Total assets	\$ 1,132,961	\$ 4,660,763	\$ 4,504,421	\$ 719,166	\$ (7,907,086)	\$ 3,110,225
<b>Liabilities and Stockholders' Equity</b>						
<b>Current liabilities:</b>						
Accounts payable	\$ -	\$ 14,339	\$ 89,714	\$ 20,898	\$ (5,235)	\$ 119,716
Accrued expenses	532	116,767	80,825	23,633	-	221,757
Intercompany accounts payable	-	724	7,918	62,058	(70,700)	-
Current portion of decommissioning liabilities	-	-	25,670	1,591	-	27,261

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Liabilities held for sale	-	-	-	6,463	-	6,463
Total current liabilities	532	131,830	204,127	114,643	(75,935)	375,197
Deferred income taxes	-	(147,116)	205,386	2,788	-	61,058
Decommissioning liabilities	-	-	101,293	1,843	-	103,136
Long-term debt, net	-	1,279,771	-	-	-	1,279,771
Long-term intercompany accounts payable	-	4,431,595	-	-	(4,431,595)	-
Other long-term liabilities	-	53,419	79,061	26,154	-	158,634
Total stockholders' equity (deficit)	1,132,429	(1,088,736)	3,914,554	573,738	(3,399,556)	1,132,429
Total liabilities and stockholders' equity	\$ 1,132,961	\$ 4,660,763	\$ 4,504,421	\$ 719,166	\$ (7,907,086)	\$ 3,110,225

Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Statements of Operations

Three Months Ended June 30, 2018

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$ -	\$ -	\$ 473,724	\$ 73,289	\$ (11,465)	\$ 535,548
Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	-	(2,963)	334,169	50,069	(11,465)	369,810
Depreciation, depletion, amortization and accretion	-	990	85,501	11,482	-	97,973
General and administrative expenses	-	21,098	35,668	13,130	-	69,896
Loss from operations	-	(19,125)	18,386	(1,392)	-	(2,131)
Other income (expense):						
Interest expense, net	-	(25,884)	980	10	-	(24,894)
Other income (expense)	-	(186)	264	(2,460)	-	(2,382)
Equity in losses of consolidated subsidiaries	(26,390)	11,361	(200)	-	15,229	-
Loss from continuing operations before income taxes	(26,390)	(33,834)	19,430	(3,842)	15,229	(29,407)
Income taxes	-	(7,444)	3,001	473	-	(3,970)
Net loss from continuing operations	(26,390)	(26,390)	16,429	(4,315)	15,229	(25,437)
Loss from discontinued operations, net of income tax	-	-	-	(953)	-	(953)
Net loss	\$ (26,390)	\$ (26,390)	\$ 16,429	\$ (5,268)	\$ 15,229	\$ (26,390)

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Consolidating Statements of Comprehensive Loss

Three Months Ended June 30, 2018

(in thousands)

(unaudited)



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	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net loss	\$ (26,390)	\$ (26,390)	\$ 16,429	\$ (5,268)	\$ 15,229	\$ (26,390)
Change in cumulative translation adjustment, net of tax	(7,053)	(7,053)	-	(7,053)	14,106	(7,053)
Comprehensive loss	\$ (33,443)	\$ (33,443)	\$ 16,429	\$ (12,321)	\$ 29,335	\$ (33,443)

16

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Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Statements of Operations

Three Months Ended June 30, 2017

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$ -	\$ -	\$ 416,328	\$ 56,311	\$ (2,571)	\$ 470,068
Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	-	1,500	311,009	41,864	(2,571)	351,802
Depreciation, depletion, amortization and accretion	-	1,035	94,031	13,053	-	108,119
General and administrative expenses	-	25,948	37,732	13,028	-	76,708
Loss from operations	-	(28,483)	(26,444)	(11,634)	-	(66,561)
Other income (expense):						
Interest expense, net	-	(24,370)	957	80	-	(23,333)
Other income (expense)	-	(311)	206	(2,051)	-	(2,156)
Equity in losses of consolidated subsidiaries	(63,806)	(24,545)	(148)	-	88,499	-
Loss from continuing operations before income taxes	(63,806)	(77,709)	(25,429)	(13,605)	88,499	(92,050)
Income taxes	-	(13,903)	(15,278)	(830)	-	(30,011)
Net income (loss) from continuing operations	(63,806)	(63,806)	(10,151)	(12,775)	88,499	(62,039)
Loss from discontinued operations, net of income tax	-	-	-	(1,767)	-	(1,767)
Net loss	\$ (63,806)	\$ (63,806)	\$ (10,151)	\$ (14,542)	\$ 88,499	\$ (63,806)

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Consolidating Statements of Comprehensive Loss

Three Months Ended June 30, 2017

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net loss	\$ (63,806)	\$ (63,806)	\$ (10,151)	\$ (14,542)	\$ 88,499	\$ (63,806)
Change in cumulative translation adjustment, net of tax	6,022	6,022	-	6,022	(12,044)	6,022
Comprehensive loss	\$ (57,784)	\$ (57,784)	\$ (10,151)	\$ (8,520)	\$ 76,455	\$ (57,784)

17

Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Statements of Operations

Six Months Ended June 30, 2018

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$ -	\$ -	\$ 908,858	\$ 126,548	\$ (17,540)	\$ 1,017,866
Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	-	(5,589)	645,233	91,166	(17,540)	713,270
Depreciation, depletion, amortization and accretion	-	2,009	178,215	23,468	-	203,692
General and administrative expenses	-	46,762	74,357	24,597	-	145,716
Loss from operations	-	(43,182)	11,053	(12,683)	-	(44,812)
Other income (expense):						
Interest expense, net	-	(51,754)	1,947	26	-	(49,781)
Other income (expense)	-	(252)	538	(4,403)	-	(4,117)
Equity in losses of consolidated subsidiaries	(86,114)	(6,109)	(368)	-	92,591	-
Loss from continuing operations before income taxes	(86,114)	(101,297)	13,170	(17,060)	92,591	(98,710)
Income taxes	-	(15,183)	1,925	(67)	-	(13,325)
Net loss from continuing operations	(86,114)	(86,114)	11,245	(16,993)	92,591	(85,385)
Loss from discontinued operations, net of income tax	-	-	-	(729)	-	(729)
Net loss	\$ (86,114)	\$ (86,114)	\$ 11,245	\$ (17,722)	\$ 92,591	\$ (86,114)

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Consolidating Statements of Comprehensive Loss

Six Months Ended June 30, 2018

(in thousands)

(unaudited)

	Parent	Issuer		Eliminations	Consolidated
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			Guarantor Subsidiaries	Non- Guarantor Subsidiaries		
Net loss	\$ (86,114)	\$ (86,114)	\$ 11,245	\$ (17,722)	\$ 92,591	\$ (86,114)
Change in cumulative translation adjustment, net of tax	(2,665)	(2,665)	-	(2,665)	5,330	(2,665)
Comprehensive loss	\$ (88,779)	\$ (88,779)	\$ 11,245	\$ (20,387)	\$ 97,921	\$ (88,779)

18

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Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Statements of Operations

Six Months Ended June 30, 2017

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$ -	\$ -	\$ 770,188	\$ 108,499	\$ (7,683)	\$ 871,004
Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	-	2,260	595,969	83,242	(7,683)	673,788
Depreciation, depletion, amortization and accretion	-	2,081	194,599	25,720	-	222,400
General and administrative expenses	-	51,883	74,876	25,442	-	152,201
Loss from operations	-	(56,224)	(95,256)	(25,905)	-	(177,385)
Other income (expense):						
Interest expense, net	-	(49,611)	1,759	269	-	(47,583)
Other income (expense)	-	(722)	447	(1,232)	-	(1,507)
Equity in losses of consolidated subsidiaries	(155,465)	(79,107)	(208)	-	234,780	-
Loss from continuing operations before income taxes	(155,465)	(185,664)	(93,258)	(26,868)	234,780	(226,475)
Income taxes	-	(30,199)	(44,246)	(330)	-	(74,775)
Net income (loss) from continuing operations	(155,465)	(155,465)	(49,012)	(26,538)	234,780	(151,700)
Loss from discontinued operations, net of income tax	-	-	-	(3,765)	-	(3,765)
Net loss	\$ (155,465)	\$ (155,465)	\$ (49,012)	\$ (30,303)	\$ 234,780	\$ (155,465)

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Consolidating Statements of Comprehensive Loss

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Six Months Ended June 30, 2017  
 (in thousands)  
 (unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net loss	\$ (155,465)	\$ (155,465)	\$ (49,012)	\$ (30,303)	\$ 234,780	\$ (155,465)
Change in cumulative translation adjustment, net of tax	7,746	7,746	-	7,746	(15,492)	7,746
Comprehensive loss	\$ (147,719)	\$ (147,719)	\$ (49,012)	\$ (22,557)	\$ 219,288	\$ (147,719)

19

---

Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Statements of Cash Flows

Six Months Ended June 30, 2018

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:						
Net cash provided by (used in) operating activities	\$ 12,342	\$ (91,600)	\$ 131,729	\$ (1,787)	\$ (11,269)	\$ 39,415
Cash flows from investing activities:						
Payments for capital expenditures	-	(549)	(114,360)	(4,932)	-	(119,841)
Proceeds from sales of assets	-	-	10,150	13,147	-	23,297
Net cash used in investing activities	-	(549)	(104,210)	8,215	-	(96,544)
Cash flows from financing activities:						
Intercompany dividends	-	-	-	(11,269)	11,269	-
Changes in notes with affiliated companies, net	(8,834)	34,815	(35,613)	9,632	-	-
Other	(3,508)	(392)	-	-	-	(3,900)
Net cash provided by (used in) financing activities	(12,342)	34,423	(35,613)	(1,637)	11,269	(3,900)
Effect of exchange rate changes on cash	-	-	-	(1,311)	-	(1,311)
Net decrease in cash, cash equivalents, and restricted cash	-	(57,726)	(8,094)	3,480	-	(62,340)
Cash, cash equivalents, and restricted cash at beginning of period						
	-	126,533	20,923	45,027	-	192,483
Cash, cash equivalents, and restricted cash at end of period	\$ -	\$ 68,807	\$ 12,829	\$ 48,507	\$ -	\$ 130,143





Table Of Contents

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES

## Condensed Consolidating Statements of Cash Flows

Six Months Ended June 30, 2017

(in thousands)

(unaudited)

	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Consolidated
Cash flows from operating activities:					
Net cash provided by (used in) operating activities	\$ 13,572	\$ 11,674	\$ (520)	\$ (7,579)	\$ 17,147
Cash flows from investing activities:					
Payments for capital expenditures	-	(461)	(45,506)	(10,682)	(56,649)
Other	-	-	4,090	-	4,090
Net cash used in investing activities	-	(461)	(41,416)	(10,682)	(52,559)
Cash flows from financing activities:					
Changes in notes with affiliated companies, net	(6,822)	(7,812)	11,026	3,608	-
Other	(6,750)	(224)	-	-	(6,974)
Net cash used in financing activities	(13,572)	(8,036)	11,026	3,608	(6,974)
Effect of exchange rate changes on cash	-	-	-	2,093	2,093
Net decrease in cash, cash equivalents, and restricted cash	-	3,177	(30,910)	(12,560)	(40,293)
	-	127,445	51,789	66,858	246,092

Cash, cash equivalents, and restricted cash at beginning of period					
Cash, cash equivalents, and restricted cash at end of period	\$ -	\$ 130,622	\$ 20,879	\$ 54,298	\$ 205,799

### (13) Discontinued Operations

During the six months ended June 30, 2018, the remaining marine vessels and equipment of the Company's former subsea construction business were disposed of, resulting in \$0.8 million loss on sale. Loss from discontinued operations for the three and six months ended June 30, 2018 was \$1.0 million and \$0.7 million, respectively. Loss from discontinued operations for the three and six months ended June 30, 2017 was \$1.8 million and \$3.8 million, respectively.

### (14) New Accounting Pronouncements

#### Standards adopted

In May 2017, the Financial Accounting Standards Board (FASB) issued ASU 2017-09, Compensation – Stock Compensation (Topic 718): Scope of Modification Accounting. The guidance in this ASU applies to all entities that change the terms or conditions of a share-based payment award. The amendments provide clarity and reduce diversity in practice as well as cost and complexity when applying the guidance in Topic 718, Compensation – Stock Compensation, to the modification of the terms and conditions of a share-based payment award. The amendments in ASU 2017-09 include guidance on determining which changes to the terms and conditions of share-based payment awards require an entity to apply modification accounting under Topic 718. The Company adopted the accounting guidance as of January 1, 2018. The adoption of this ASU did not have a material impact on the Company's condensed consolidated financial statements.

In January 2017, the FASB issued ASU 2017-01, Business Combinations (Topic 805): Clarifying the Definition of a Business. The amendments affect all companies and other reporting organizations that must determine whether they have acquired or sold a business. The amendments are intended to help companies and other organizations evaluate

whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The amendments provide a more robust framework to use in determining when a set of assets and activities is a business. The Company adopted the accounting guidance as of January 1, 2018. The adoption of this ASU did not have a material impact on the Company's condensed consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, Statements of Cash Flows (Topic 230): Restricted Cash. The guidance in this ASU requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. As a result, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts

21

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Table Of Contents

shown on the statement of cash flows. The Company adopted the accounting guidance as of January 1, 2018 and applied it retrospectively to the periods presented in the Company's condensed consolidated statements of cash flows. For the six months ended June 30, 2017, net cash used in investing activities was adjusted to exclude the change in restricted cash related to cash held in escrow for the future decommissioning obligations associated with an oil and gas property. The adjustment resulted in a \$30.6 million decrease in net cash used in investing activities for the six months ended June 30, 2018.

In October 2016, the FASB issued ASU 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory. The guidance in this ASU requires entities to recognize at the transaction date the income tax consequences of intercompany asset transfers other than inventory. The Company adopted the accounting guidance as of January 1, 2018. The adoption of this ASU did not have a material impact on the Company's condensed consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which replaced most existing revenue recognition guidance in GAAP. The guidance in this ASU requires an entity to recognize the amount of revenue that it expects to be entitled for the transfer of promised goods or services to customers. The Company adopted the accounting guidance as of January 1, 2018. The Company adopted this ASU using the modified retrospective adoption method. There was no impact on the condensed consolidated financial statements and no cumulative effect adjustment was recognized.

Standards not yet adopted

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which requires lessees to recognize the assets and liabilities arising from leases on the balance sheet. This new ASU will require the lessee to recognize a lease liability equal to the present value of the lease payments and a right-of-use asset representing its right to use the underlying asset for the lease term for all leases longer than 12 months. For leases with a term of 12 month or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and liabilities and recognize the lease expense for such leases generally on a straight-line basis over the lease term. Under the new guidance, the Company will revise its leasing policies to require most of the leases, where the Company is the lessee, to be recognized on the balance sheet as a lease and lease liability. Further, the Company will separate leases from other contracts where the Company is either the lessor or lessee when the rights conveyed under the contracts indicate there is a lease. The Company is evaluating the effect ASU 2016-02 will have on its condensed consolidated financial statements. The Company anticipates that its assets and liabilities will increase by a significant amount. The new standard is effective for the Company beginning on January 1, 2019.



Table Of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

This Quarterly Report on Form 10-Q and other documents filed by us with the SEC contain, and future oral or written statements or press releases by us and our management may contain, forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Generally, the words “expects,” “anticipates,” “targets,” “goals,” “projects,” “intends,” “plans,” “believes,” “seeks” and “estimates,” variations of such words and similar expressions identify forward-looking statements, although not all forward-looking statements contain these identifying words. All statements other than statements of historical fact included in this Quarterly Report on Form 10-Q or such other materials regarding our financial position, financial performance, liquidity, strategic alternatives, market outlook, future capital needs, capital allocation plans, business strategies and other plans and objectives of our management for future operations and activities are forward-looking statements. These statements are based on certain assumptions and analyses made by our management in light of its experience and prevailing circumstances on the date such statements are made. Such forward-looking statements, and the assumptions on which they are based, are inherently speculative and are subject to a number of risks and uncertainties that could cause our actual results to differ materially from such statements. Such uncertainties include, but are not limited to: the cyclicity and volatility of the oil and gas industry, including changes in prevailing oil and gas prices or expectations about future prices; operating hazards, including the significant possibility of accidents resulting in personal injury or death, property damage or environmental damage for which we may have limited or no insurance coverage or indemnification rights; the effect of regulatory programs (including regarding worker health and safety laws) and environmental matters on our operations or prospects, including the risk that future changes in the regulation of hydraulic fracturing could reduce or eliminate demand for our pressure pumping and fluid management services, or that future changes in climate change legislation could result in increased operating costs or reduced commodity demand globally; counterparty risks associated with reliance on key suppliers; risks associated with the uncertainty of macroeconomic and business conditions worldwide; changes in competitive and technological factors affecting our operations; credit risk associated with our customer base; the potential inability to retain key employees and skilled workers; challenges with estimating our oil and natural gas reserves and potential liabilities related to our oil and natural gas property; risks associated with potential changes of Bureau of Ocean Energy management security and bonding requirements for offshore platforms; risks inherent in acquiring businesses; risks associated with cyber-attacks; risks associated with business growth during an industry recovery outpacing the capabilities of our infrastructure and workforce; political, legal, economic and other risks and uncertainties associated with our international operations; potential changes in tax laws, adverse positions taken by tax authorities or tax audits impacting our operating results; risks associated with our outstanding debt obligations and the potential effect of limiting our future growth and operations; our continued access to credit markets on favorable terms; the impact that unfavorable or unusual weather conditions could have on our operations; claims, litigation or other proceedings that require cash payments or could impair financial condition; not realizing the benefits of acquisitions or divestitures and volatility of the Company's common stock. These risks and other uncertainties related to our business are described in detail in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017. Although we believe that the expectations reflected in such forward-looking

statements are reasonable, we can give no assurance that such expectations will prove to be correct. Investors are cautioned that many of the assumptions on which our forward-looking statements are based are likely to change after such statements are made, including for example the market prices of oil and gas and regulations affecting oil and gas operations, which we cannot control or anticipate. Further, we may make changes to our business strategies and plans (including our capital spending and capital allocation plans) at any time and without notice, based on any changes in the above-listed factors, our assumptions or otherwise, any of which could or will affect our results. For all these reasons, actual events and results may differ materially from those anticipated, estimated, projected or implied by us in our forward-looking statements. We undertake no obligation to update any of our forward-looking statements for any reason and, notwithstanding any changes in our assumptions, changes in our business plans, our actual experience, or other changes. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

## Executive Summary

### General

We provide a wide variety of services and products to the energy industry. We serve major, national and independent oil and natural gas exploration and production companies around the world and offer products and services with respect to the various phases of a well's economic life cycle. We report our operating results in four business segments: Drilling Products and Services; Onshore Completion and Workover Services; Production Services; and Technical Solutions.

### Industry Trends

The oil and gas industry is both cyclical and seasonal. The level of spending by oil and gas companies is highly influenced by current and expected demand and future prices of oil and natural gas. Changes in spending result in an increased or decreased demand for our services and products. Rig count is an indicator of the level of spending by oil and gas companies. Our financial performance is significantly affected by the rig count in the U.S. land and offshore market areas as well as oil and natural gas prices and worldwide rig activity, which are summarized in the tables below.



Table Of Contents

Three	Six
Months	Months
Ended	Ended
June 30,	June 30,