

TREDEGAR CORP  
Form 10-Q  
November 06, 2014  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-10258

Tredegar Corporation  
(Exact Name of Registrant as Specified in Its Charter)

Virginia 54-1497771  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)  
1100 Boulders Parkway 23225  
Richmond, Virginia (Zip Code)  
(Address of Principal Executive Offices)  
Registrant's Telephone Number, Including Area Code: (804) 330-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of Common Stock, no par value, outstanding as of October 31, 2014: 32,388,541.

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements.

Tredegar Corporation

Consolidated Balance Sheets

(In Thousands, Except Share Data)

(Unaudited)

|   | September 30,<br>2014 | December 31,<br>2013 |
|---|-----------------------|----------------------|
| Assets  |                       |                      |
| Current assets:   |                       |                      |
| Cash and cash equivalents   | \$51,930              | \$52,617             |
| Accounts and other receivables, net of allowance for doubtful accounts and sales returns of \$3,076 in 2014 and \$3,327 in 2013 | 119,281               | 99,246               |
| Income taxes recoverable  | 1,749                 | —                    |
| Inventories   | 69,779                | 70,663               |
| Deferred income taxes   | 5,677                 | 5,628                |
| Prepaid expenses and other  | 10,290                | 6,353                |
| Total current assets  | 258,706               | 234,507              |
| Property, plant and equipment, at cost  | 801,141               | 798,839              |
| Less accumulated depreciation   | 522,127               | 516,279              |
| Net property, plant and equipment   | 279,014               | 282,560              |
| Goodwill and other intangibles, net   | 219,913               | 226,300              |
| Other assets and deferred charges   | 49,021                | 49,641               |
| Total assets  | \$806,654             | \$793,008            |
| Liabilities and Shareholders' Equity  |                       |                      |
| Current liabilities:  |                       |                      |
| Accounts payable  | \$97,595              | \$82,795             |
| Accrued expenses  | 34,769                | 42,158               |
| Income taxes payable  | —                     | 114                  |
| Total current liabilities   | 132,364               | 125,067              |
| Long-term debt  | 138,750               | 139,000              |
| Deferred income taxes   | 66,582                | 70,795               |
| Other noncurrent liabilities  | 53,919                | 55,482               |
| Total liabilities   | 391,615               | 390,344              |
| Commitments and contingencies (Notes 1, 3 and 14)   |                       |                      |
| Shareholders' equity:   |                       |                      |
| Common stock, no par value (issued and outstanding - 32,392,869 at September 30, 2014 and 32,305,145 at December 31, 2013)      | 23,077                | 20,641               |
| Common stock held in trust for savings restoration plan   | (1,434                | ) (1,418             |
| Foreign currency translation adjustment   | (29,845               | ) (19,205            |
| Gain (loss) on derivative financial instruments   | 982                   | 765                  |
| Pension and other post-retirement benefit adjustments   | (66,899               | ) (71,848            |
| Retained earnings   | 489,158               | 473,729              |
| Total shareholders' equity  | 415,039               | 402,664              |
| Total liabilities and shareholders' equity  | \$806,654             | \$793,008            |
| See accompanying notes to financial statements.   |                       |                      |



Tredegear Corporation  
Consolidated Statements of Income  
(In Thousands, Except Per Share Data)  
(Unaudited)

|  | Three Months Ended September |           | Nine Months Ended September |           |
|--|------------------------------|-----------|-----------------------------|-----------|
|  | 30,                          |           | 30,                         |           |
|  | 2014                         | 2013      | 2014                        | 2013      |
| Revenues and other items:  |                              |           |                             |           |
| Sales  | \$240,429                    | \$243,194 | \$712,607                   | \$728,250 |
| Other income (expense), net  | 3,912                        | (3,229)   | (6,318)                     | (1,559)   |
|  | 244,341                      | 239,965   | 706,289                     | 726,691   |
| Costs and expenses:  |                              |           |                             |           |
| Cost of goods sold   | 198,121                      | 198,433   | 580,899                     | 594,502   |
| Freight  | 7,726                        | 7,508     | 20,897                      | 22,119    |
| Selling, general and administrative                                      | 16,902                       | 17,842    | 51,733                      | 53,541    |
| Research and development   | 3,012                        | 3,189     | 9,003                       | 9,605     |
| Amortization of intangibles  | 1,415                        | 1,700     | 4,237                       | 5,233     |
| Interest expense   | 590                          | 727       | 1,751                       | 2,132     |
| Asset impairments and costs associated with exit and disposal activities | 461                          | 201       | 2,652                       | 839       |
| Total  | 228,227                      | 229,600   | 671,172                     | 687,971   |
| Income from continuing operations before income taxes                    | 16,114                       | 10,365    | 35,117                      | 38,720    |
| Income taxes from continuing operations                                  | 5,369                        | 2,937     | 12,141                      | 12,185    |
| Income from continuing operations  | 10,745                       | 7,428     | 22,976                      | 26,535    |
| Income (loss) from discontinued operations, net of tax                   | 850                          | (450)     | 850                         | (13,990)  |
| Net income   | \$11,595                     | \$6,978   | \$23,826                    | \$12,545  |
| Earnings (loss) per share:   |                              |           |                             |           |
| Basic  |                              |           |                             |           |
| Continuing operations  | \$0.33                       | \$0.23    | \$0.71                      | \$0.83    |
| Discontinued operations  | 0.03                         | (0.01)    | 0.03                        | (0.44)    |
| Net income   | \$0.36                       | \$0.22    | \$0.74                      | \$0.39    |
| Diluted  |                              |           |                             |           |
| Continuing operations  | \$0.33                       | \$0.23    | \$0.70                      | \$0.81    |
| Discontinued operations  | 0.03                         | (0.02)    | 0.03                        | (0.43)    |
| Net income   | \$0.36                       | \$0.21    | \$0.73                      | \$0.38    |
| Shares used to compute earnings per share:                               |                              |           |                             |           |
| Basic  | 32,319                       | 32,201    | 32,291                      | 32,155    |
| Diluted  | 32,507                       | 32,658    | 32,589                      | 32,591    |
| Dividends per share  | \$0.09                       | \$0.07    | \$0.25                      | \$0.21    |
| See accompanying notes to financial statements.                          |                              |           |                             |           |

Tredegear Corporation  
Consolidated Statements of Comprehensive Income (Loss)  
(In Thousands)  
(Unaudited)

|   | Three Months Ended September 30, |            |
|---|----------------------------------|------------|
|   | 2014                             | 2013       |
| Net income  | \$11,595                         | \$6,978    |
| Other comprehensive income (loss):  |                                  |            |
| Foreign currency translation adjustment (net of tax benefit of \$2,560 in 2014 and tax of \$608 in 2013)        | (19,880)                         | ) 337      |
| Derivative financial instruments adjustment (net of tax benefit of \$31 in 2014 and tax of \$140 in 2013)       | (56)                             | ) 236      |
| Amortization of prior service costs and net gains or losses (net of tax of \$842 in 2014 and \$1,410 in 2013)   | 1,469                            | 2,441      |
| Other comprehensive income (loss)   | (18,467)                         | ) 3,014    |
| Comprehensive income (loss)   | \$(6,872)                        | ) \$9,992  |
|   |                                  |            |
|   | Nine Months Ended September 30,  |            |
|   | 2014                             | 2013       |
| Net income  | \$23,826                         | \$12,545   |
| Other comprehensive income (loss):  |                                  |            |
| Foreign currency translation adjustment (net of tax benefit of \$2,310 in 2014 and tax of \$16 in 2013)         | (10,640)                         | ) (12,543) |
| Derivative financial instruments adjustment (net of tax of \$136 in 2014 and tax benefit of \$174 in 2013)      | 217                              | (304)      |
| Amortization of prior service costs and net gains or losses (net of tax of \$2,836 in 2014 and \$4,083 in 2013) | 4,949                            | 7,066      |
| Other comprehensive loss  | (5,474)                          | ) (5,781)  |
| Comprehensive income  | \$18,352                         | \$6,764    |
| See accompanying notes to financial statements.   |                                  |            |

Tredegear Corporation  
Consolidated Statements of Cash Flows  
(In Thousands)  
(Unaudited)

|   | Nine Months Ended September<br>30, |           |
|---|------------------------------------|-----------|
|   | 2014                               | 2013      |
| Cash flows from operating activities:   |                                    |           |
| Net income  | \$23,826                           | \$12,545  |
| Adjustments for noncash items:  |                                    |           |
| Depreciation  | 26,571                             | 28,608    |
| Amortization of intangibles   | 4,237                              | 5,233     |
| Deferred income taxes   | (4,063                             | ) (4,259  |
| Accrued pension and post-retirement benefits  | 5,265                              | 10,464    |
| Gain on investment accounted for under the fair value method                        | (2,900                             | ) (100    |
| Loss on asset impairments and divestitures  | 993                                | 1,254     |
| Net gain on disposal of assets  | (919                               | ) —       |
| Changes in assets and liabilities, net of effects of acquisitions and divestitures: |                                    |           |
| Accounts and other receivables  | (22,274                            | ) (13,258 |
| Inventories   | (1,885                             | ) (3,722  |
| Income taxes recoverable/payable  | (1,993                             | ) 2,728   |
| Prepaid expenses and other  | 535                                | (171      |
| Accounts payable and accrued expenses   | 7,940                              | 9,905     |
| Other, net  | 1,898                              | (4,346    |
| Net cash provided by operating activities   | 37,231                             | 44,881    |
| Cash flows from investing activities:   |                                    |           |
| Capital expenditures (net of accounts payable of \$2,687 in 2014)                   | (32,587                            | ) (54,734 |
| Acquisition, net of cash acquired   | —                                  | 561       |
| Proceeds from the sale of business  | —                                  | 306       |
| Proceeds from the sale of assets and other  | 5,053                              | 742       |
| Net cash used in investing activities   | (27,534                            | ) (53,125 |
| Cash flows from financing activities:   |                                    |           |
| Borrowings  | 67,250                             | 55,000    |
| Debt principal payments and financing costs   | (67,528                            | ) (49,000 |
| Dividends paid  | (8,090                             | ) (6,780  |
| Proceeds from exercise of stock options and other                                   | (106                               | ) 2,838   |
| Net cash provided by (used in) financing activities                                 | (8,474                             | ) 2,058   |
| Effect of exchange rate changes on cash   | (1,910                             | ) (32     |
| Increase (decrease) in cash and cash equivalents                                    | (687                               | ) (6,218  |
| Cash and cash equivalents at beginning of period                                    | 52,617                             | 48,822    |
| Cash and cash equivalents at end of period  | \$51,930                           | \$42,604  |
| See accompanying notes to financial statements.                                     |                                    |           |

Tredegear Corporation  
Consolidated Statement of Shareholders' Equity  
(In Thousands, Except Share and Per Share Data)  
(Unaudited)

|  | Common<br>Stock | Retained<br>Earnings | Trust for<br>Savings<br>Restoration<br>Plan | Accumulated Other<br>Comprehensive Income (Loss) |   |   | Total<br>Shareholders'<br>Equity |
|--|-----------------|----------------------|---|--|---|---|----------------------------------|
|  |                 |                      |   | Foreign<br>Currency<br>Translation               | Gain<br>(Loss) on<br>Derivative<br>Financial<br>Instruments | Pension &<br>Other<br>Post-retirement<br>Benefit<br>Adjust. |                                  |
| Balance December 31,<br>2013   | \$20,641        | \$473,729            | \$(1,418 )                                  | \$(19,205 )                                      | \$765   | \$ (71,848 )  | \$402,664                        |
| Net income   | —               | 23,826               | —   | —  | —   | —   | 23,826                           |
| Foreign currency<br>translation adjustment<br>(net of tax benefit of<br>\$2,310)             | —               | —                    | —   | (10,640 )  | —   | —   | (10,640 )                        |
| Derivative financial<br>instruments adjustment<br>(net of tax of \$136)                      | —               | —                    | —   | —  | 217   | —   | 217                              |
| Amortization of prior<br>service costs and net<br>gains or losses (net of<br>tax of \$2,836) | —               | —                    | —   | —  | —   | 4,949   | 4,949                            |
| Cash dividends declared<br>(\$0.25 per share)  | —               | (8,090 )             | —   | —  | —   | —   | (8,090 )                         |
| Stock-based<br>compensation expense  | 2,452           | —                    | —   | —  | —   | —   | 2,452                            |
| Shareholder Rights Plan<br>redemption  | —               | (323 )               | —   | —  | —   | —   | (323 )                           |
| Issued upon exercise of<br>stock options & other   | (16 )           | —                    | —   | —  | —   | —   | (16 )                            |
| Tredegear common stock<br>purchased by trust for<br>savings restoration plan                 | —               | 16                   | (16 )                                       | —  | —   | —   | —                                |
| Balance September 30,<br>2014  | \$23,077        | \$489,158            | \$(1,434 )                                  | \$(29,845 )                                      | \$982   | \$ (66,899 )  | \$415,039                        |

See accompanying notes to financial statements.

TREDEGAR CORPORATION  
 NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS  
 (Unaudited)

In the opinion of management, the accompanying consolidated financial statements of Tredegar Corporation and its subsidiaries (“Tredegar,” “the Company,” “we,” “us” or “our”) contain all adjustments necessary to state fairly, in all material respects, Tredegar’s consolidated financial position as of September 30, 2014, the consolidated results of operations for the three and nine months ended September 30, 2014 and 2013, the consolidated cash flows for the nine months ended September 30, 2014 and 2013, and the consolidated changes in shareholders’ equity for the nine months ended September 30, 2014. All such adjustments, unless otherwise detailed in the notes to the consolidated interim financial statements, are deemed to be of a normal, recurring nature. The financial position data as of December 31, 2013 that is included herein was derived from the audited consolidated financial statements provided in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013 (“2013 Form 10-K”) but does not include all disclosures required by United States generally accepted accounting principles (“U.S. GAAP”). These financial statements should be read in conjunction with the consolidated financial statements and related notes included in our 2013 Form 10-K. The results of operations for the three and nine months ended September 30, 2014, are not necessarily indicative of the results to be expected for the full year.

On October 1, 2012, The William L. Bonnell Company, Inc. acquired 100% ownership of AACOA, Inc. (“AACOA”). AACOA operates production facilities in Elkhart, Indiana and Niles, Michigan. Its primary markets include consumer durables, machinery and equipment and transportation. The acquisition added fabrication capabilities to Aluminum Extrusions’ current array of products and services, and provided AACOA with large press capabilities and enhanced geographic sales coverage in a variety of end-use markets.

In the second quarter of 2013, all post-closing adjustments to the purchase price were resolved. Adjustments to the purchase price were made retrospectively as if the accounting had been completed on the acquisition date. Upon completing these post-closing adjustments, which were primarily related to the resolution of contractual obligations related to income taxes, the total purchase price (net of cash acquired) was \$54.1 million, which includes \$0.6 million that was received from the seller during the third quarter of 2013. The purchase price was funded using financing secured from the Company’s existing \$350 million revolving credit facility. Based upon management’s valuation of the fair value of tangible and intangible assets (net of cash) acquired and liabilities assumed, the purchase price allocation was as follows:

(In Thousands)

|                                      |          |
|--------------------------------------|----------|
| Accounts receivable                  | \$12,477 |
| Inventories                          | 4,708    |
| Property, plant & equipment          | 15,116   |
| Identifiable intangible assets:      |          |
| Customer relationships               | 4,800    |
| Trade names                          | 4,800    |
| Proprietary technology               | 3,400    |
| Noncompete agreements                | 1,600    |
| Other assets (current & noncurrent)  | 42       |
| Trade payables & accrued expenses    | (6,574)  |
| Total identifiable net assets        | 40,369   |
| Purchase price, net of cash received | 54,065   |
| Goodwill                             | \$13,696 |

The goodwill and other intangible asset balances associated with this acquisition are expected to be deductible for tax purposes. Intangible assets acquired in the purchase of AACOA are being amortized over the following periods:

|                               |                   |
|-------------------------------|-------------------|
| Identifiable Intangible Asset | Useful Life (Yrs) |
|-------------------------------|-------------------|



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|                        |            |
|------------------------|------------|
| Customer relationships | 10         |
| Proprietary technology | 6-10       |
| Trade names            | Indefinite |
| Noncompete agreements  | 2          |

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On February 12, 2008, Tredegar sold its aluminum extrusions business in Canada for approximately \$25.0 million to an affiliate of H.I.G. Capital. All historical results for this business have been reflected as discontinued operations; however, cash flows for discontinued operations have not been separately disclosed in the consolidated statements of cash flows. Accruals for indemnifications under the purchase agreement related to environmental matters were adjusted in the third quarter and first nine months of 2014, resulting in income from discontinued operations of \$0.9 million (\$0.9 million after taxes) for both periods. Accruals of \$0.5 million (\$0.5 million after taxes) and \$14.0 million (\$14.0 million after taxes) were made for indemnifications under the purchase agreement related to environmental matters in the third quarter and the first nine months of 2013, respectively.

Plant shutdowns, asset impairments, restructurings and other charges are shown in the net sales and operating profit by segment table in Note 11, and unless otherwise noted below, are also included in “Asset impairments and costs associated with exit and disposal activities” in the consolidated statements of income.

Plant shutdowns, asset impairments, restructurings and other charges in the third quarter of 2014 include:

- Pretax charges of \$0.4 million associated with severance and other employee-related costs associated with restructurings in Film Products (\$0.4 million) and Aluminum Extrusions (\$31,000);

- Pretax charges of \$75,000 related to expected future environmental costs at the Company’s aluminum extrusions manufacturing facility in Newnan, Georgia (included in “Cost of goods sold” in the consolidated statements of income);

- Pretax charges of \$37,000 associated with the shutdown of the film products manufacturing facility in Red Springs, North Carolina; and

- Pretax charges of \$20,000 associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana.

Plant shutdowns, asset impairments, restructurings and other charges in the first nine months of 2014 include:

- Pretax charge of \$10.0 million (included in “Other income (expense), net” in the consolidated statements of income) associated with a one-time, lump sum license payment to the 3M Company (“3M”) after the Company settled all litigation issues associated with a patent infringement complaint (see Note 14 for additional detail on this legal matter);

- Pretax charges of \$1.8 million associated with severance and other employee-related costs associated with restructurings in Film Products (\$1.8 million) and Aluminum Extrusions (\$31,000);

- Pretax charges of \$0.8 million associated with the shutdown of the film products manufacturing facility in Red Springs, North Carolina, which includes severance and other employee-related costs of \$0.5 million and asset impairment and other shutdown-related charges of \$0.3 million;

- Pretax charges of \$0.2 million related to expected future environmental costs at the Company’s aluminum extrusions manufacturing facility in Newnan, Georgia (included in “Cost of goods sold” in the consolidated statements of income); and

- Pretax charges of \$43,000 associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana.

Results in the third quarter and first nine months of 2014 include an unrealized gain (included in “Other income (expense), net” in the consolidated statements of income) on the Company’s investment in kaleo, Inc. (“kaléo”), which is accounted for under the fair value method, of \$4.0 million (\$2.5 million after taxes) and \$2.9 million (\$1.8 million after taxes), respectively. Unrealized losses (included in “Other income (expense), net” in the consolidated statements of income and “Corporate expenses, net” in the statement of net sales and operating profit by segment) on the Company’s investment in Harbinger Capital Partners Special Situations Fund, L.P. (“Harbinger Fund”) of \$0.2 million (\$0.1 million after taxes) and \$0.8 million (\$0.5 million after taxes) were recorded in the third quarter and first nine months of 2014, respectively, as a result of a reduction in the value of the investment that is not expected to be temporary. The Company realized a gain (included in “Other income (expense), net” in the consolidated statements of income) of \$1.2 million (\$0.8 million after taxes) in the first nine months of 2014 on the sale of a portion of its investment property in Alleghany and Bath Counties, Virginia. See Note 8 for additional information on investments.



Plant shutdowns, asset impairments, restructurings and other charges in the third quarter of 2013 include:

• Pretax charges of \$0.2 million associated with severance and other employee-related costs associated with restructurings in Film Products;

• Pretax charge of \$0.1 million related to expected future environmental costs at our aluminum extrusions

• manufacturing facility in Newnan, Georgia (included in “Cost of goods sold” in the consolidated statements of income); and

• Net pretax charges of \$45,000 associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana.

Plant shutdowns, asset impairments, restructurings and other items in the first nine months of 2013 include:

• Net pretax charge of \$0.6 million associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana;

• Pretax charges of \$0.3 million associated with severance and other employee-related costs associated with restructurings in Film Products;

• Pretax charges of \$0.2 million for integration-related expenses and other non-recurring transactions (included in

• “Selling, general and administrative expenses” in the consolidated statements of income) associated with the acquisition of AACOA by Aluminum Extrusions;

• Pretax charge of \$0.2 million related to expected future environmental costs at our aluminum extrusions

• manufacturing facility in Newnan, Georgia (included in “Cost of goods sold” in the consolidated statements of income); and

• Pretax loss of \$0.1 million related to the sale of previously impaired machinery and equipment at our film products manufacturing facility in Shanghai, China (included in “Other income (expense), net” in the consolidated statements of income).

Results in the third quarter and first nine months of 2013 include an unrealized loss of \$3.1 million (\$1.9 million after taxes) and a net unrealized gain of \$0.1 million (\$0.1 million after taxes), respectively, (included in “Other income (expense), net” in the consolidated statements of income) on the Company’s investment in kaléo, which is accounted for under the fair value method. Unrealized losses (included in “Other income (expense), net” in the consolidated statements of income and “Corporate expenses, net” in the statement of net sales and operating profit by segment) on the Company’s investment in the Harbinger Fund of \$0.2 million (\$0.1 million after taxes) were recorded in both the third quarter and first nine months of 2013 as a result of a reduction in the value of the investment that is not expected to be temporary. An unrealized loss associated with the Company’s investment property in Alleghany and Bath Counties, Virginia (included in “Other income (expense), net” in the consolidated statements of income) of \$1.0 million (\$0.6 million after taxes) was recorded in first nine months of 2013 as a result of a reduction in the estimated fair value of our investment that is not expected to be temporary. See Note 8 for additional information on investments.

A reconciliation of the beginning and ending balances of accrued expenses associated with asset impairments and exit and disposal activities for the nine months ended September 30, 2014 is as follows:

| (In Thousands)                | Severance | Asset<br>Impairments | Other (a) | Total     |
|-------------------------------|-----------|----------------------|-----------|-----------|
| Balance at December 31, 2013  | \$331     | \$—                  | \$356     | \$687     |
| Changes in 2014:              |           |                      |           |           |
| Charges                       | 2,304     | 227                  | 121       | 2,652     |
| Cash spent                    | (1,673)   | ) —                  | (276)     | ) (1,949) |
| Charges against assets        | —         | (227)                | ) —       | (227)     |
| Balance at September 30, 2014 | \$962     | \$—                  | \$201     | \$1,163   |

(a) Other includes other shutdown-related costs associated with the shutdown of the Company’s aluminum extrusions manufacturing facility in Kentland, Indiana.

5. The components of inventories are as follows:

| (In Thousands)             | September 30,<br>2014 | December 31,<br>2013 |
|----------------------------|-----------------------|----------------------|
| Finished goods             | \$16,301              | \$14,953             |
| Work-in-process            | 6,321                 | 7,750                |
| Raw materials              | 24,309                | 24,477               |
| Stores, supplies and other | 22,848                | 23,483               |
| Total                      | \$69,779              | \$70,663             |

Basic earnings per share is computed by dividing net income by the weighted average number of shares of common stock outstanding. Diluted earnings per share is computed by dividing net income by the weighted average common and potentially dilutive common equivalent shares outstanding, determined as follows:

| (In Thousands)   | Three Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |        |
|--|-------------------------------------|--------|------------------------------------|--------|
|  | 2014                                | 2013   | 2014                               | 2013   |
| Weighted average shares outstanding used to compute basic earnings per share   | 32,319                              | 32,201 | 32,291                             | 32,155 |
| Incremental dilutive shares attributable to stock options and restricted stock | 188                                 | 457    | 298                                | 436    |
| Shares used to compute diluted earnings per share                              | 32,507                              | 32,658 | 32,589                             | 32,591 |

Incremental shares attributable to stock options and restricted stock are computed using the average market price during the related period. For the three and nine months ended September 30, 2014, average out-of-the-money options to purchase shares were excluded from the calculation of incremental shares attributable to stock options and restricted stock were 343,656 and 228,533, respectively. For the three and nine months ended September 30, 2013, average out-of-the-money options to purchase shares were excluded from the calculation of incremental shares attributable to stock options and restricted stock were 60,100 and 40,056, respectively.

7. The following table summarizes the after-tax changes in accumulated other comprehensive income (loss) for the nine months ended September 30, 2014:

| (In Thousands)  | Foreign<br>currency<br>translation<br>adjustment | Gain (loss) on<br>derivative<br>financial<br>instruments | Pension and<br>other<br>post-retirement<br>benefit<br>adjustments | Total        |
|---|--|--|---|--------------|
| Beginning balance, January 1, 2014                                      | \$(19,205)                                       | ) \$765  | \$(71,848)  | ) \$(90,288) |
| Other comprehensive income (loss) before reclassifications              | (10,640)   | ) 433  | —   | (10,207)     |
| Amounts reclassified from accumulated other comprehensive income (loss) | —  | (216)  | ) 4,949   | 4,733        |
| Net other comprehensive income (loss) - current period                  | (10,640)   | ) 217  | 4,949   | (5,474)      |
| Ending balance, September 30, 2014                                      | \$(29,845)                                       | ) \$982  | \$(66,899)  | ) \$(95,762) |

The following table summarizes the after-tax changes in accumulated other comprehensive income (loss) for the nine months ended September 30, 2013:

| (In Thousands)  | Foreign<br>currency<br>translation<br>adjustment | Gain (loss) on<br>derivative<br>financial<br>instruments | Pension and<br>other<br>post-retirement<br>benefit<br>adjustments | Total          |
|---|--|--|---|----------------|
| Beginning balance, January 1, 2013                                      | \$ 131   | \$ 993   | \$(103,471  | ) \$(102,347 ) |
| Other comprehensive income (loss) before reclassifications              | (12,543  | ) (564   | ) —   | (13,107 )      |
| Amounts reclassified from accumulated other comprehensive income (loss) | —  | 260  | 7,066   | 7,326          |
| Net other comprehensive income (loss) - current period                  | (12,543  | ) (304   | ) 7,066   | (5,781 )       |
| Ending balance, September 30, 2013                                      | \$(12,412  | ) \$ 689   | \$(96,405   | ) \$(108,128 ) |

Reclassifications of balances out of accumulated other comprehensive income (loss) into net income for the three months ended September 30, 2014 are summarized as follows:

| (In Thousands)  | Amount<br>reclassified from<br>other<br>comprehensive<br>income | Location of gain<br>(loss) reclassified<br>from accumulated<br>other<br>comprehensive<br>income to net<br>income |
|---|---|--|
| Gain (loss) on derivative financial instruments:            |   |  |
| Aluminum future contracts, before taxes                     | \$ 300  | Cost of sales  |
| Foreign currency forward contracts, before taxes            | —   |  |
| Total, before taxes   | 300   |  |
| Income tax expense (benefit)                                | 113   | Income taxes   |
| Total, net of tax   | \$ 187  |  |
| Amortization of pension and other post-retirement benefits: |   |  |
| Actuarial gain (loss) and prior service costs, before taxes | \$(2,311  | ) (a)  |
| Income tax expense (benefit)                                | (842  | ) Income taxes   |
| Total, net of tax   | \$(1,469  | )  |

(a) This component of accumulated other comprehensive income is included in the computation of net periodic pension cost (see Note 10 for additional detail).

Reclassifications of balances out of accumulated other comprehensive income (loss) into net income for the nine months ended September 30, 2014 are summarized as follows  
:

| (In Thousands)  | Amount<br>reclassified from<br>other<br>comprehensive<br>income | Location of gain<br>(loss) reclassified<br>from accumulated<br>other<br>comprehensive<br>income to net<br>income |
|---|---|--|
| Gain (loss) on derivative financial instruments:            |   |  |
| Aluminum future contracts, before taxes                     | \$346   | Cost of sales  |
| Foreign currency forward contracts, before taxes            | —   |  |
| Total, before taxes   | 346   |  |
| Income tax expense (benefit)                                | 130   | Income taxes   |
| Total, net of tax   | \$216   |  |
| Amortization of pension and other post-retirement benefits: |   |  |
| Actuarial gain (loss) and prior service costs, before taxes | \$(7,785  | ) (a)  |
| Income tax expense (benefit)                                | (2,836  | ) Income taxes   |
| Total, net of tax   | \$(4,949  | )  |

(a) This component of accumulated other comprehensive income is included in the computation of net periodic pension cost (see Note 10 for additional detail).

Reclassifications of balances out of accumulated other comprehensive income (loss) into net income for the three months ended September 30, 2013 are summarized as follows:

| (In Thousands)  | Amount<br>reclassified from<br>other<br>comprehensive<br>income | Location of gain<br>(loss) reclassified<br>from accumulated<br>other<br>comprehensive<br>income to net<br>income |
|---|---|--|
| Gain (loss) on derivative financial instruments:            |   |  |
| Aluminum future contracts, before taxes                     | \$(268  | ) Cost of sales  |
| Foreign currency forward contracts, before taxes            | —   |  |
| Total, before taxes   | (268  | )  |
| Income tax expense (benefit)                                | (101  | ) Income taxes   |
| Total, net of tax   | \$(167  | )  |
| Amortization of pension and other post-retirement benefits: |   |  |
| Actuarial gain (loss) and prior service costs, before taxes | \$(3,851  | ) (a)  |
| Income tax expense (benefit)                                | (1,410  | ) Income taxes   |
| Total, net of tax   | \$(2,441  | )  |

(a) This component of accumulated other comprehensive income is included in the computation of net periodic pension cost (see Note 10 for additional detail).

Reclassifications of balances out of accumulated other comprehensive income (loss) into net income for the nine months ended September 30, 2013 are summarized as follows:

| (In Thousands)  | Amount<br>reclassified from<br>other<br>comprehensive<br>income | Location of gain<br>(loss) reclassified<br>from accumulated<br>other<br>comprehensive<br>income to net<br>income |
|---|---|--|
| Gain (loss) on derivative financial instruments:            |   |  |
| Aluminum future contracts, before taxes                     | \$(417  | ) Cost of sales  |
| Foreign currency forward contracts, before taxes            | —   |  |
| Total, before taxes   | (417  | )  |
| Income tax expense (benefit)                                | (157  | ) Income taxes   |
| Total, net of tax   | \$(260  | )  |
| Amortization of pension and other post-retirement benefits: |   |  |
| Actuarial gain (loss) and prior service costs, before taxes | \$(11,149   | ) (a)  |
| Income tax expense (benefit)                                | (4,083  | ) Income taxes   |
| Total, net of tax   | \$(7,066  | )  |

(a) This component of accumulated other comprehensive income is included in the computation of net periodic pension cost (see Note 10 for additional detail).

In August 2007 and December 2008, the Company made an aggregate investment of \$7.5 million in kaléo, a privately held specialty pharmaceutical company. The mission of kaléo is to set a new standard in life-saving personal medical products designed to enable superior treatment outcomes, improved cost effectiveness and 8.intuitive patient administration. Tredegar's ownership interest on a fully diluted basis is approximately 20%, and the investment is accounted for under the fair value method. At the time of the initial investment, the Company elected the fair value option over the equity method of accounting since its investment objectives were similar to those of venture capitalists, which typically do not have controlling financial interests.

At September 30, 2014 and December 31, 2013, the estimated fair value of the investment in kaléo (also the carrying value, which is included in "Other assets and deferred charges" in the consolidated balance sheet) was \$40.0 million and \$37.1 million, respectively. The fair value estimates are based upon significant unobservable (Level 3) inputs since there is no secondary market for our ownership interest. Accordingly, until the next round of financing or other significant financial transaction, value estimates will primarily be based on assumptions relating to meeting product development and commercialization milestones, corresponding cash flow projections (projections of sales, costs, expenses, capital expenditures and working capital investment) and discounting of these factors for the high degree of risk. Adjustments to the estimated fair value of the Company's investment in kaléo will be made in the period during which changes can be quantified.

The Company recognized unrealized gains on its investment in kaléo (included in "Other income (expense), net" in the consolidated statements of income) of \$4.0 million in the third quarter of 2014 and \$2.9 million in first nine months of 2014. The unrealized gain in the third quarter of 2014 can be primarily attributed to favorable adjustments for the passage of time as cash flows associated with achieving product development and commercialization milestones are discounted at 45% for their high degree of risk. In addition to the passage of time for discounted cash flows, the year-to-date change in the fair value of kaléo reflected the impact of a lower weighted average cost of capital used to discount cash flow projections and adjustments to the amount and timing of cash flows associated with achieving product development and commercialization milestones. The Company recognized an unrealized loss on its investment in kaléo (included in "Other income (expense), net" in the consolidated statements of income) of \$3.1 million in the third quarter of 2013 and and unrealized gain of \$0.1 million in the first nine months of 2013. The



unrealized loss in the third quarter of 2013 was primarily related to adjustments in the fair value due to a reassessment of the amount and timing of the projected receipt of royalty and milestone payments from commercial sales of kaléo's licensed epinephrine auto-injector, which launched in early 2013, and increased development and commercialization expenses related to its pipeline products, partially offset by the impact of the passage of time as anticipated cash flows associated with achieving product development and commercialization milestones were discounted at 55% for their high degree of risk. The net unrealized gain in the first nine months of 2013 was primarily related to adjustments in the fair value for the passage of time as anticipated cash flows associated with achieving product development and commercialization milestones were



2010, were not known as of September 30, 2014. Gains on the Company's investment in the Harbinger Fund will be recognized when the amounts expected to be collected from any withdrawal from the investment are known, which will likely be when cash in excess of the remaining carrying value is received. Losses will be recognized when management believes it is probable that future withdrawal proceeds will not exceed the remaining carrying value.

Tredegear has investment property in Alleghany and Bath Counties, Virginia. The Company realized a gain (included in "Other income (expense), net" in the consolidated statements of income) of \$1.2 million (\$0.8 million after taxes) on the sale of a portion of this investment property in the second quarter of 2014. An unrealized loss associated with the Company's investment property in Alleghany and Bath Counties, Virginia (included in "Other income (expense), net" in the consolidated statements of income) of \$1.0 million (\$0.6 million after taxes) was recorded in the second quarter of 2013 as a result of a reduction in the estimated fair value of our investment that is not expected to be temporary. The carrying value in this investment property (included in "Other assets and deferred charges" on the consolidated balance sheets) was \$2.6 million at September 30, 2014 and \$5.9 million at December 31, 2013.

The Company uses derivative financial instruments for the purpose of hedging margin exposure from fixed-price forward sales contracts in Aluminum Extrusions and currency exchange rate exposures that exist due to specified transactions. When possible, derivative financial instruments utilized by Tredegear are designated as and qualify as cash flow hedges and are recognized in the balance sheet at fair value. A change in the fair value of derivatives that are highly effective and that are designated and qualify as cash flow hedges is recorded in other comprehensive income (loss). Gains and losses reported in other comprehensive income (loss) are reclassified to earnings in the periods in which earnings are affected by the variability of cash flows of the hedged transaction. Such gains and losses are reported on the same line as the underlying hedged item. Any hedge ineffectiveness (which represents the amount by which the changes in the fair value of the derivative exceed the variability in the cash flows of the forecasted transaction) is recorded in current period earnings. The amount of gains and losses recognized for hedge ineffectiveness was not material to the three and nine month periods ended September 30, 2014 and 2013.

The fair value of derivative instruments recorded on the consolidated balance sheets are based upon Level 2 inputs within the corresponding commodity or foreign currency markets. If individual derivative instruments with the same counterparty can be settled on a net basis, the Company records the corresponding derivative fair values as a net asset or net liability.

In the normal course of business, the Company enters into fixed-price forward sales contracts with certain customers for the future sale of fixed quantities of aluminum extrusions at scheduled intervals. In order to hedge the margin exposure created from the fixing of future sales prices relative to volatile raw material (aluminum) costs, the Company enters into a combination of forward purchase commitments and futures contracts to acquire or hedge aluminum, based on the scheduled purchases for the firm sales commitments. The fixed-price firm sales commitments and related hedging instruments generally have durations of not more than 12 months, and the notional amount of aluminum futures contracts that hedged future purchases of aluminum to meet fixed-price forward sales contract obligations was \$4.9 million (4.7 million pounds of aluminum) at September 30, 2014 and \$8.0 million (8.4 million pounds of aluminum) at December 31, 2013.

The table below summarizes the location and gross amounts of aluminum futures contract fair values in the consolidated balance sheets as of September 30, 2014 and December 31, 2013:

| (In Thousands)                                       | September 30, 2014         |            | December 31, 2013     |            |
|--|----------------------------|------------|-----------------------|------------|
|  | Balance Sheet Account      | Fair Value | Balance Sheet Account | Fair Value |
| <b>Derivatives Designated as Hedging Instruments</b> |                            |            |                       |            |
| <b>Asset derivatives:</b>                            |                            |            |                       |            |
| Aluminum futures contracts                           | Prepaid expenses and other | \$357      | Accrued expenses      | \$31       |
| <b>Liability derivatives:</b>                        |                            |            |                       |            |
| Aluminum futures contracts                           | Prepaid expenses and other | \$(33)     | Accrued expenses      | \$(178)    |
| Net asset (liability)                                |                            | \$324      |                       | \$(147)    |

In the event that the counterparty to an aluminum fixed-price forward sales contract chooses to not take delivery of its aluminum extrusions, the customer is contractually obligated to compensate us for any losses on the related aluminum futures and/or forward purchase contracts through the date of cancellation. The offsetting asset and liability positions for derivatives not designated as hedging instruments (none at September 30, 2014 and December 31, 2013) are associated with the unwinding of aluminum futures contracts that relate to such cancellations.

Film Products utilized future fixed Euro-denominated contractual payments for equipment being purchased as part of our multi-year capacity expansion project at our film products manufacturing facility in Cabo de Santo Agostinho, Brazil. The Company is using fixed-rate Euro forward contracts with various settlement dates through December 2014 to hedge exchange rate exposure on these obligations. The Company had fixed-rate forward contracts

with outstanding notional amounts of €2.0 million and €2.1 million as of September 30, 2014 and December 31, 2013, respectively.

The table below summarizes the location and gross amounts of foreign currency forward contract fair values in the consolidated balance sheets as of September 30, 2014 and December 31, 2013:

| (In Thousands)                                    | September 30, 2014    |            | December 31, 2013          |            |
|---|-----------------------|------------|----------------------------|------------|
|   | Balance Sheet Account | Fair Value | Balance Sheet Account      | Fair Value |
| Derivatives Designated as Hedging Instruments     |                       |            |                            |            |
| Asset derivatives:                                |                       |            |                            |            |
| Foreign currency forward contracts                |                       | \$—        | Prepaid expenses and other | \$47       |
| Derivatives Not Designated as Hedging Instruments |                       |            |                            |            |
| Liability derivatives:                            |                       |            |                            |            |
| Foreign currency forward contracts                | Accrued expenses      | \$(112 )   |                            | \$—        |
| Net asset (liability)                             |                       | \$(112 )   |                            | \$47       |

These derivative contracts involve elements of market risk that are not reflected on the consolidated balance sheet, including the risk of dealing with counterparties and their ability to meet the terms of the contracts. The counterparties to any forward purchase commitments are major aluminum brokers and suppliers, and the counterparties to any aluminum futures contracts are major financial institutions. Fixed-price forward sales contracts are only made available to the best and most credit-worthy customers. The counterparties to our foreign currency futures and zero-cost collar contracts are major financial institutions.

The effect on net income and other comprehensive income (loss) of derivative instruments classified as cash flow hedges and described in the previous paragraphs for the three and nine month periods ended September 30, 2014 and 2013 is summarized in the table below:

| (In Thousands)   | Cash Flow Derivative Hedges      |               |                           |          |
|--|----------------------------------|---------------|---------------------------|----------|
|  | Aluminum Futures Contracts       |               | Foreign Currency Forwards |          |
|  | Three Months Ended September 30, |               |                           |          |
|  | 2014                             | 2013          | 2014                      | 2013     |
| Amount of pre-tax gain (loss) recognized in other comprehensive income   | \$320                            | \$(11 )       | \$(112 )                  | \$122    |
| Location of gain (loss) reclassified from accumulated other comprehensive income into net income (effective portion)     | Cost of sales                    | Cost of sales |                           |          |
| Amount of pre-tax gain (loss) reclassified from accumulated other comprehensive income to net income (effective portion) | \$300                            | \$(268 )      | \$—                       | \$—      |
|  | Aluminum Futures Contracts       |               | Foreign Currency Forwards |          |
|  | Nine Months Ended September 30,  |               |                           |          |
|  | 2014                             | 2013          | 2014                      | 2013     |
| Amount of pre-tax gain (loss) recognized in other comprehensive income   | \$817                            | \$(775 )      | \$(117 )                  | \$(123 ) |
| Location of gain (loss) reclassified from accumulated other comprehensive income into net income (effective portion)     | Cost of sales                    | Cost of sales |                           |          |
| Amount of pre-tax gain (loss) reclassified from accumulated other comprehensive income to net income (effective portion) | \$346                            | \$(417 )      | \$—                       | \$—      |

As of September 30, 2014, the Company expects \$0.4 million of unrealized after-tax gains on derivative instruments reported in accumulated other comprehensive income (loss) to be reclassified to earnings within the next

twelve months. For the three and nine month periods ended September 30, 2014 and 2013, net gains or losses realized on previously unrealized net gains or losses from hedges that had been discontinued were not significant.

The Company sponsors noncontributory defined benefit (pension) plans covering most employees. The plans for salaried and hourly employees currently in effect are based on a formula using the participant's years of service and compensation or using the participant's years of service and a dollar amount. The plan is closed to new participants, and based on plan changes announced in 2006, pay for active plan participants was frozen as of December 31, 2007. Beginning in the first quarter of 2014, with the exception of plan participants at two of Tredegar's U.S. manufacturing facilities, the plan will no longer accrue benefits associated with crediting employees for service, thereby freezing future benefits under the plan.

The components of net periodic benefit cost for our pension and other post-retirement benefit programs reflected in consolidated results are shown below:

| (In Thousands)  | Pension Benefits                 |           | Other Post-Retirement Benefits   |        |
|---|----------------------------------|-----------|----------------------------------|--------|
|   | Three Months Ended September 30, |           | Three Months Ended September 30, |        |
|   | 2014                             | 2013      | 2014                             | 2013   |
| Service cost  | \$109                            | \$1,076   | \$13                             | \$18   |
| Interest cost   | 3,365                            | 3,039     | 93                               | 89     |
| Expected return on plan assets  | (4,610                           | ) (4,415  | ) —                              | —      |
| Amortization of prior service costs, gains or losses and net transition asset | 2,388                            | 3,892     | (76                              | ) (41  |
| Net periodic benefit cost   | \$1,252                          | \$3,592   | \$30                             | \$66   |
|   | Pension Benefits                 |           | Other Post-Retirement Benefits   |        |
|   | Nine Months Ended September 30,  |           | Nine Months Ended September 30,  |        |
|   | 2014                             | 2013      | 2014                             | 2013   |
| Service cost  | \$758                            | \$2,816   | \$39                             | \$53   |
| Interest cost   | 10,048                           | 9,253     | 279                              | 266    |
| Expected return on plan assets  | (13,726                          | ) (13,073 | ) —                              | —      |
| Amortization of prior service costs, gains or losses and net transition asset | 8,016                            | 11,271    | (230                             | ) (122 |
| Curtailment charge  | 81                               | —         | —                                | —      |
| Net periodic benefit cost   | \$5,177                          | \$10,267  | \$88                             | \$197  |

Pension and other post-retirement liabilities for continuing operations (included in "Other noncurrent liabilities" in the consolidated balance sheets) are \$44.8 million and \$50.3 million at September 30, 2014 and December 31, 2013, respectively. The Company's required contributions are expected to be approximately \$0.2 million in 2014. The Company made an additional discretionary contribution of \$2.6 million to its underfunded pension plan in September 2014. Tredegar funds its other post-retirement benefits (life insurance and health benefits) on a claims-made basis, which the Company anticipates will be consistent with amounts paid for the year ended December 31, 2013, or \$0.3 million.



The Company's business segments are Film Products and Aluminum Extrusions. Information by business segment is reported below. There are no accounting transactions between segments and no allocations to segments. Net sales (sales less freight) and operating profit from ongoing operations are the measures of sales and operating profit used by the chief operating decision maker for purposes of assessing performance. The following table presents net sales and operating profit by segment for the three and nine month periods ended September 30, 2014 and 2013:

| (In Thousands)  | Three Months Ended    |           | Nine Months Ended     |           |
|---|-----------------------|-----------|-----------------------|-----------|
|   | September 30,<br>2014 | 2013      | September 30,<br>2014 | 2013      |
| Net Sales   |                       |           |                       |           |
| Film Products   | \$143,098             | \$157,187 | \$438,274             | \$469,838 |
| Aluminum Extrusions   | 89,605                | 78,499    | 253,436               | 236,293   |
| Total net sales   | 232,703               | 235,686   | 691,710               | 706,131   |
| Add back freight  | 7,726                 | 7,508     | 20,897                | 22,119    |
| Sales as shown in the Consolidated Statements of Income         | 240,429               | 243,194   | 712,607               | 728,250   |
| Operating Profit  |                       |           |                       |           |
| Film Products:  |                       |           |                       |           |
| Ongoing operations  | 13,206                | 19,617    | 44,891                | 55,351    |
| Plant shutdowns, asset impairments, restructurings and other    | (410                  | ) (155    | ) (12,578             | ) (364    |
| Aluminum Extrusions:  |                       |           |                       |           |
| Ongoing operations  | 5,752                 | 3,426     | 18,563                | 12,351    |
| Plant shutdowns, asset impairments, restructurings and other    | (126                  | ) (160    | ) (300                | ) (958    |
| Total   | 18,422                | 22,728    | 50,576                | 66,380    |
| Interest income   | 117                   | 138       | 419                   | 307       |
| Interest expense  | 590                   | 727       | 1,751                 | 2,132     |
| Gain (loss) on investment accounted for under fair value method | 4,000                 | (3,100    | ) 2,900               | 100       |
| Gain on sale of investment property                             | —                     | —         | 1,208                 | —         |
| Unrealized loss on investment property                          | —                     | —         | —                     | (1,018    |
| Stock option-based compensation costs                           | 358                   | 260       | 944                   | 859       |
| Corporate expenses, net   | 5,477                 | 8,414     | 17,291                | 24,058    |
| Income from continuing operations before income taxes           | 16,114                | 10,365    | 35,117                | 38,720    |
| Income taxes from continuing operations                         | 5,369                 | 2,937     | 12,141                | 12,185    |
| Income from continuing operations                               | 10,745                | 7,428     | 22,976                | 26,535    |
| Income (loss) from discontinued operations, net of tax          | 850                   | (450      | ) 850                 | (13,990   |
| Net income  | \$11,595              | \$6,978   | \$23,826              | \$12,545  |

The following table presents identifiable assets by segment at September 30, 2014 and December 31, 2013:

| (In Thousands)            | September 30, 2014 | December 31, 2013 |
|---------------------------|--------------------|-------------------|
| Film Products             | \$561,403          | \$556,873         |
| Aluminum Extrusions       | 145,304            | 134,928           |
| Subtotal                  | 706,707            | 691,801           |
| General corporate         | 48,017             | 48,590            |
| Cash and cash equivalents | 51,930             | 52,617            |
| Total                     | \$806,654          | \$793,008         |



12. The effective tax rate for income from continuing operations in the first nine months of 2014 was 34.6% compared to 31.5% in the first nine months of 2013. The significant differences between the U.S. federal statutory rate and the effective income tax rate for continuing operations for the nine months ended September 30, 2014 and 2013 are as follows:

| Nine Months Ended September 30,                                 | Percent of Income   |       |
|---|---------------------|-------|
|   | Before Income Taxes |       |
|   | 2014                | 2013  |
| Income tax expense at federal statutory rate                    | 35.0                | 35.0  |
| Income tax contingency accruals and tax settlements             | 1.8                 | 0.9   |
| State taxes, net of federal income tax benefit                  | 1.6                 | 2.2   |
| Unremitted earnings from foreign operations                     | 1.2                 | 1.1   |
| Non-deductible expenses   | 0.2                 | 0.8   |
| Research and development tax credit                             | —                   | (1.4) |
| Foreign tax incentives  | (0.1)               | (4.8) |
| Valuation allowance for capital loss carry-forwards             | (0.2)               | 1.1   |
| Changes in estimates related to prior year tax provision        | (0.4)               | (0.3) |
| Valuation allowance for foreign operating loss carry-forwards   | (1.1)               | 0.9   |
| Foreign rate differences  | (1.2)               | (2.3) |
| Domestic production activities deduction                        | (2.1)               | (1.5) |
| Other   | (0.1)               | (0.2) |
| Effective income tax rate for income from continuing operations | 34.6                | 31.5  |

The Brazilian federal statutory income tax rate is a composite of 34.0% (25.0% of income tax and 9.0% of social contribution on income). Terphane Holdings, LLC's ("Terphane") manufacturing facility in Brazil is the beneficiary of certain income tax incentives that allow for a reduction in the statutory Brazilian federal income tax rate levied on the operating profit of its products. These incentives produce a current effective tax rate of 15.25% for Terphane Ltda. (6.25% of income tax and 9.0% social contribution on income). The current incentives will expire at the end of 2014, but the Company anticipates that it will qualify for additional incentives that will extend beyond 2014. The benefit from tax incentives was \$42,000 (0 cents per share) and \$1.9 million (6 cents per share) in the first nine months of 2014 and 2013, respectively.

In connection with its capacity expansion project in Brazil, the Company has paid certain social taxes associated with the purchase of machinery and equipment and construction of buildings and other long-term assets. Payments of these taxes in Brazil have been included in "Net cash used in investing activities" given the nature of the underlying use of cash (e.g. the purchase of property, plant and equipment). The Company can recover tax credits associated with the purchase of machinery and equipment at different points over period up to 24 months. Tax credits will be applied against various other taxes due in Brazil, with their recovery being reflected as cash received from investing activities, consistent with the classification of the original payment.

The Company has a valuation allowance for excess capital losses from investments and other related items of \$16 million at September 30, 2014. Tredegar continues to evaluate opportunities to utilize these loss carryforwards prior to their expiration at various dates in the future. As events and circumstances warrant, allowances will be reversed when it is more likely than not that future taxable income will exceed deductible amounts, thereby resulting in the realization of deferred tax assets.

Tredegar and its subsidiaries file income tax returns in the U.S., various states and jurisdictions outside the U.S. With few exceptions, Tredegar and its subsidiaries are no longer subject to state or non-U.S. income tax examinations by tax authorities for years before 2010.

Pursuant to the Second Amended and Restated Rights Agreement (the “Rights Agreement”), dated as of November 18, 2013, with Computershare Trust Company, N.A., as Rights Agent, one purchase right (a “Right”) was attached to each outstanding share of the Company’s Common Stock. All Rights previously issued under the original Rights Agreement, dated as of June 30, 1999, and the Amended and Restated Rights Agreement, dated as of June 30, 2009, that were appurtenant to shares of Common Stock outstanding at the effective time of the Rights Agreement remained outstanding.

Each Right entitled the registered holder to purchase from Tredegar one one-hundredth of a share of our Series A Participating Cumulative Preferred Stock (the “Preferred Stock”) at an exercise price of \$150, subject to adjustment (the “Purchase Price”). The Rights will become exercisable, if not earlier redeemed, only if a person or group (i) acquires beneficial ownership of 20% or more of the outstanding shares of our Common Stock or (ii) commences, or publicly discloses an intention to commence, a tender offer or exchange offer that would result in beneficial ownership by a person or group of 20% or more of the outstanding shares of our Common Stock (in each case thereby becoming an “Acquiring Person”). Any person or group that beneficially owned 20% or more of the outstanding shares of the Company’s Common Stock as of the first date of public announcement of the adoption of the Rights Agreement will not become an Acquiring Person unless and until such person or group acquires beneficial ownership of additional shares of Common Stock (other than beneficial ownership of any Common Stock which is acquired, whether in the form of options, restricted stock or other equity-linked securities, as compensation for services as an officer or director of the Company) representing 1% or more of the Common Stock then outstanding.

The Rights Agreement provided that if any person or group becomes an Acquiring Person, each holder of a Right (other than Rights held by an Acquiring Person) will become entitled to receive, upon exercise and payment of the Purchase Price, Preferred Stock or, at the option of Tredegar, Common Stock (or, in certain circumstances, cash, property or other securities of the Company) having a value equal to twice the amount of the Purchase Price. In addition, in the event that, at any time following the date that a person or group acquires beneficial ownership of 20% or more of the outstanding shares of the Company’s Common Stock, (i) Tredegar is acquired in a merger, statutory share exchange, or other business combination in which Tredegar is not the surviving corporation, or (ii) 50% or more of our assets or earning power is sold or transferred, each holder of a Right (other than Rights held by an Acquiring Person) shall thereafter have the right to receive, upon exercise and payment of the Purchase Price, common stock of the acquiring company (or comparable equity securities of an acquiring entity that is not a corporation) having a value equal to twice the Purchase Price.

The Rights were scheduled to expire on June 30, 2019. On February 19, 2014, the Company’s Board of Directors authorized the termination of the Rights Agreement and the redemption of all of the outstanding Rights, at a redemption price of \$.01 per Right to be paid in cash to shareholders of record as of the close of business on March 3, 2014. The corresponding redemption payment of \$0.3 million was made in the first quarter of 2014.

In November 2009, 3M filed a patent infringement complaint in the United States District Court for the District of Minnesota (“Minnesota District Court”) against the Company’s film products business. The complaint alleged infringement upon elastic film technology patents held by 3M and sought unspecified compensatory and enhanced damages associated with our sales of certain elastic film product lines, which include our FabriFlex™ and FlexFeel™ family of products.

The Company and 3M settled all pending matters between the parties related to the patent infringement lawsuits filed by 3M. While the Company is confident in its position on the issues, because of the inherent risks associated with litigating patent lawsuits and the significant legal expenses expected to be incurred, the Company, without any admission of wrongdoing or fault of any kind, entered into a non-exclusive worldwide license agreement with 3M on June 26, 2014 for certain elastic film products, and on June 30, 2014, made a one-time, lump-sum payment of \$10 million to 3M.

In 2011, Tredegar was notified by U.S. Customs and Border Protection (“U.S. Customs”) that certain film products exported by Terphane Holdings, LLC (“Terphane”) to the U.S. since November 6, 2008 could be subject to duties associated with an antidumping duty order on imported PET films from Brazil. The Company contested the

applicability of these antidumping duties to the films exported by Terphane, and it filed a request with the U.S. Department of Commerce (“Commerce”) for clarification about whether the film products at issue are within the scope of the antidumping duty order. On January 8, 2013, Commerce issued a scope ruling confirming that the films are not subject to the order, provided that Terphane can establish to the satisfaction of U.S. Customs that the performance enhancing layer on those films is greater than 0.00001 inches thick. The films at issue are manufactured to specifications that exceed that threshold. On February 6, 2013, certain U.S. producers of PET film filed a summons with the U.S. Court of International Trade to appeal the scope ruling from Commerce. If U.S. Customs ultimately were to require the collection of antidumping duties because Commerce’s scope ruling was overturned on appeal, or otherwise, indemnifications for related liabilities are specifically provided for under the Terphane purchase agreement.

15. In April 2014, the Financial Accounting Standards Board (“FASB”) issued a revised standard that changes current guidance for discontinued operations. Under the revised standard, to be a discontinued operation, a component or group of components must represent a strategic shift that has (or will have) a major effect on an entity’s operations and financial results. Failure to eliminate significant continuing cash flows of or involvement with a disposed component from an entity’s ongoing operations after a disposal no longer precludes presentation as a discontinued operation. Expanded disclosures for discontinued operations under the revised standard will also include more details about earnings and balance sheet accounts, total operating and investing cash flows and cash flows resulting from continuing involvement. New disclosures are also required for disposals of individually significant components that do not qualify as discontinued operations. The new guidance is to be applied prospectively to all new disposals of components and new classifications as held for sale for annual reporting periods beginning after December 15, 2014, with early adoption permitted. The Company will implement this revised standard as transactions and events warrant.
- In May 2014, the FASB and International Accounting Standards Board (“IASB”) issued their converged standard on revenue recognition. The revised revenue standard contains principles that an entity will apply to direct the measurement of revenue and timing of when it is recognized. The core principle of the guidance is that the recognition of revenue should depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods and services. To achieve that core principle, an entity will utilize a principle-based five-step approach model. The converged standard also includes more robust disclosure requirements which will require entities to provide sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The amendments in this revised standard are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early adoption is not permitted. The converged standard can be adopted either retrospectively or through the use of a practical expedient. The Company is still assessing the impact of this new guidance.
- In June 2014, the FASB issued a new standard to eliminate the concept of development stage entities and all specified presentation and reporting requirement under U.S. GAAP. In addition, the amended standard eliminated the scope exception for development stage entities when evaluating the sufficiency of equity at risk for a variable interest entity (“VIE”), thereby changing consolidation conclusions in some situations. Except for the elimination of the scope exception for development stage entities when evaluating the sufficiency of equity at risk for a VIE, the revised guidance is effective for annual reporting periods beginning after December 15, 2014, including interim periods within that reporting period. The amendments to the consolidation guidance are effective for annual reporting periods beginning after December 15, 2015, including interim periods within that reporting period. The new standard is not expected to impact the Company.
- In June 2014, the FASB amended the accounting for share-based payments when the terms of an award provide that a performance target could be achieved after the requisite service period. The amendments require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. As such, the performance target should not be reflected in estimating grant-date value of the award, and compensation expense should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. The amended standard is effective for annual reporting periods beginning after December 15, 2015, including interim periods within that reporting period. Early adoption is permitted. The new standard is not expected to impact the Company.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Forward-looking and Cautionary Statements

Some of the information contained in this Quarterly Report on Form 10-Q ("Form 10-Q") may constitute "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. When using the words "believe," "estimate," "anticipate," "expect," "project," "likely," "may" and similar expressions, Tredegar does so to identify forward-looking statements. Such statements are based on then current expectations and are subject to a number of risks and uncertainties that could cause actual results to differ materially from those addressed in the forward-looking statements. It is possible that actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Accordingly, you should not place undue reliance on these forward-looking statements. Factors that could cause actual results to differ from expectations include, without limitation: acquired businesses, including Terphane Holdings LLC ("Terphane") and AACOA, Inc. ("AACOA"), may not achieve the levels of revenue, profit, productivity or otherwise perform as we expect; acquisitions, including our acquisitions of Terphane and AACOA, involve special risks, including without limitation, diversion of management's time and attention to our existing businesses, the potential assumption of unanticipated liabilities and contingencies and potential difficulties in integrating acquired businesses and achieving anticipated operational improvements; Film Products is highly dependent on sales to one customer — The Procter & Gamble Company ("P&G"); growth of Film Products depends on its ability to develop and deliver new products at competitive prices; sales volume and profitability of Aluminum Extrusions are cyclical and highly dependent on economic conditions of end-use markets in the U.S., particularly in the building and construction sector, and are also subject to seasonal slowdowns; substantial international operations subject Tredegar to risks of doing business in foreign countries, which could adversely affect the business, financial condition and results of operations; future performance is influenced by costs incurred by Tredegar's operating companies including, for example, the cost of energy and raw materials; and the other factors discussed in the reports Tredegar files with or furnishes to the Securities and Exchange Commission (the "SEC") from time to time, including the risks and important factors set forth in additional detail in "Risk Factors" in Part I, Item 1A of Tredegar's 2013 Annual Report on Form 10-K (the "2013 Form 10-K") filed with the SEC. Readers are urged to review and carefully consider the disclosures Tredegar makes in its filings with the SEC, including the 2013 Form 10-K. Tredegar does not undertake, and expressly disclaims any duty, to update any forward-looking statement to reflect any change in management's expectations or any change in conditions, assumptions or circumstances on which such statements are based.

References herein to "Tredegar," "the Company," "we," "us" and "our" are to Tredegar Corporation and its subsidiaries, collectively, unless the context otherwise indicates or requires.

Executive Summary

Third-quarter 2014 net income from continuing operations was \$10.7 million (33 cents per share) compared with \$7.4 million (23 cents per share) in the third quarter of 2013. Net income from continuing operations was \$23.0 million (70 cents per share) in the first nine months of 2014 compared with \$26.5 million (81 cents per share) in the first nine months of 2013. Losses related to plant shutdowns, asset impairments, restructurings and other items are described in Note 4 on page 8. Net sales (sales less freight) and operating profit (loss) from ongoing operations are the measures of sales and operating profit used by the chief operating decision maker of each segment for purposes of assessing performance.

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The following table presents Tredegar's net sales and operating profit by segment for the three and nine months ended September 30, 2014 and 2013:

| (In Thousands)  | Three Months Ended    |            | Nine Months Ended     |            |
|---|-----------------------|------------|-----------------------|------------|
|   | September 30,<br>2014 | 2013       | September 30,<br>2014 | 2013       |
| Net Sales   |                       |            |                       |            |
| Film Products   | \$ 143,098            | \$ 157,187 | \$ 438,274            | \$ 469,838 |
| Aluminum Extrusions   | 89,605                | 78,499     | 253,436               | 236,293    |
| Total net sales   | 232,703               | 235,686    | 691,710               | 706,131    |
| Add back freight  | 7,726                 | 7,508      | 20,897                | 22,119     |
| Sales as shown in the Consolidated Statements of Income         | 240,429               | 243,194    | 712,607               | 728,250    |
| Operating Profit  |                       |            |                       |            |
| Film Products:  |                       |            |                       |            |
| Ongoing operations  | 13,206                | 19,617     | 44,891                | 55,351     |
| Plant shutdowns, asset impairments, restructurings and other    | (410 )                | (155 )     | (12,578 )             | (364 )     |
| Aluminum Extrusions:  |                       |            |                       |            |
| Ongoing operations  | 5,752                 | 3,426      | 18,563                | 12,351     |
| Plant shutdowns, asset impairments, restructurings and other    | (126 )                | (160 )     | (300 )                | (958 )     |
| Total   | 18,422                | 22,728     | 50,576                | 66,380     |
| Interest income   | 117                   | 138        | 419                   | 307        |
| Interest expense  | 590                   | 727        | 1,751                 | 2,132      |
| Gain (loss) on investment accounted for under fair value method | 4,000                 | (3,100 )   | 2,900                 | 100        |
| Gain on sale of investment property                             | —                     | —          | 1,208                 | —          |
| Unrealized loss on investment property                          | —                     | —          | —                     | (1,018 )   |
| Stock option-based compensation costs                           | 358                   | 260        | 944                   | 859        |
| Corporate expenses, net   | 5,477                 | 8,414      | 17,291                | 24,058     |
| Income from continuing operations before income taxes           | 16,114                | 10,365     | 35,117                | 38,720     |
| Income taxes from continuing operations                         | 5,369                 | 2,937      | 12,141                | 12,185     |
| Income from continuing operations                               | 10,745                | 7,428      | 22,976                | 26,535     |
| Income (loss) from discontinued operations, net of tax          | 850                   | (450 )     | 850                   | (13,990 )  |
| Net income  | \$ 11,595             | \$ 6,978   | \$ 23,826             | \$ 12,545  |

Film Products

A summary of operating results from ongoing operations for Film Products is provided below:

| (In Thousands, Except Percentages)       | Three Months Ended    |            | Favorable/<br>(Unfavorable)<br>% Change | Nine Months Ended     |            | Favorable/<br>(Unfavorable)<br>% Change |
|--|-----------------------|------------|---|-----------------------|------------|---|
|  | September 30,<br>2014 | 2013       |   | September 30,<br>2014 | 2013       |   |
| Sales volume (pounds)                    | 61,553                | 69,880     | (11.9 )%                                | 184,905               | 206,298    | (10.4 )%                                |
| Net sales                                | \$ 143,098            | \$ 157,187 | (9.0 )%                                 | \$ 438,274            | \$ 469,838 | (6.7 )%                                 |
| Operating profit from ongoing operations | \$ 13,206             | \$ 19,617  | (32.7 )%                                | \$ 44,891             | \$ 55,351  | (18.9 )%                                |

Third-Quarter Results Versus Prior Year Third Quarter

Net sales (sales less freight) in the third quarter of 2014 decreased in comparison to the same period in the prior year, primarily due to lower volumes, partially offset by an increase in average selling prices. Lower volumes had an unfavorable impact of approximately \$15.2 million on net sales, as lost business related to certain baby care elastic laminate films sold in





North America accounted for approximately \$10.8 million of the decrease in the current quarter. Net sales in Film Products were also impacted by lower sales volumes for polyethylene overwrap, flexible packaging and surface protection films, partially offset by higher volumes for other personal care materials. As noted in the previous quarter, lower volumes in surface protection films were primarily related to ongoing customer inventory corrections in the third quarter of 2014 compared to record-high volumes in the third quarter of 2013. The estimated change in average selling prices had a favorable impact of approximately \$1.3 million. Higher average selling prices due to the favorable impact of the contractual pass-through of certain costs, primarily an increase in average resin prices, were partially offset by competitive pricing pressures in flexible packaging films. The change in the U.S. dollar value of currencies for operations outside the U.S. had an insignificant impact in the current quarter.

Operating profit from ongoing operations in the third quarter of 2014 decreased by \$6.4 million in comparison to the third quarter of 2013. Lower sales volumes and a less favorable product mix had an estimated unfavorable impact on operating profit from ongoing operations of approximately \$5.9 million, which includes approximately \$2.5 million related to the loss of volumes for certain baby care elastic laminate films sold in North America. Lower volumes in surface protection and flexible packaging films were also a factor in the decrease in operating profit from ongoing operations. Higher manufacturing expenses, primarily in flexible packaging films, further reduced operating profit from ongoing operations by approximately \$2.1 million. Lower selling, general and administrative expenses and reduced research and development project costs in Film Products had a favorable impact of \$0.5 million on operating profit from ongoing operations in the third quarter of 2014 compared to the third quarter of 2013.

The change in the dollar value of currencies for operations outside the U.S. had a favorable impact on operating profit from ongoing operations of approximately \$0.4 million in the third quarter of 2014 compared to the same period in the prior year. The estimated impact on operating profit from ongoing operations of the quarterly lag in the pass-through of average resin costs was approximately a negative \$0.2 million in the third quarter of 2014 and a negative \$0.7 million in the third quarter of 2013.

#### Year-To-Date Results Versus Prior Year-To-Date

Net sales in the first nine months of 2014 decreased in comparison to the same period in the prior year as lower volumes were partially offset by an increase in average selling prices and the favorable impact of the change in the U.S. dollar value of currencies for operations outside the U.S. Lower volumes had an unfavorable impact of approximately \$34.4 million on net sales, as lost business related to certain baby care elastic laminate films sold in North America accounted for approximately \$23.3 million of this change. Net sales in Film Products were also impacted by reduced sales volumes for polyethylene overwrap, flexible packaging and surface protection films, partially offset by higher volumes for other personal care materials. Lower volumes in surface protection films were primarily related to customer inventory corrections in the current year and a minor loss of market share in lower-tier film due to competitive pricing. The estimated change in average selling prices had a favorable impact on net sales of approximately \$2.0 million. Higher average selling prices due to the favorable impact of the contractual pass-through of certain costs, primarily an increase in average resin prices, were partially offset by competitive pricing pressures in flexible packaging films and personal care materials. The change in the U.S. dollar value of currencies for operations outside the U.S. had a favorable impact on current year net sales of approximately \$0.9 million.

Operating profit from ongoing operations in the first nine months of 2014 decreased by \$10.5 million in comparison to the first nine months of 2013. Lower sales volumes and a less favorable product mix had an estimated unfavorable impact on operating profit from ongoing operations of approximately \$12.0 million, which include approximately \$5.9 million related to the loss of volumes for certain baby care elastic laminate films sold in North America. Lower volumes in surface protection and flexible packaging films were also a factor in the decrease in operating profit from ongoing operations. Competitive pricing pressures, primarily in flexible packaging films, had an estimated unfavorable impact on operating profit from ongoing operations of approximately \$2.2 million in the current year. Higher manufacturing expenses in flexible packaging films, partially offset by improved operational performance in personal care materials and surface protection films, decreased operating profit from ongoing operations by approximately \$1.5 million. Lower selling, general and administrative expenses and reduced research and development project costs within Film Products had a favorable impact on operating profit from ongoing operations of approximately \$0.7 million.

The change in the dollar value of currencies for operations outside the U.S. had a favorable impact on operating profit from ongoing operations of approximately \$3.8 million in the first nine months of 2014 compared to the same period in the prior year. The estimated impact on operating profit from ongoing operations of the quarterly lag in the pass-through of average resin costs was approximately negative \$0.5 million in the first nine months of 2014 and negative \$1.3 million in the first nine months of 2013.

Capital expenditures in Film Products were \$27.4 million in the first nine months of 2014 compared to \$47.2 million in the first nine months of 2013. Capital expenditures for the first nine months of 2014 and 2013 include approximately \$16 million and \$30 million, respectively, for a previously announced project that will expand capacity at the Company's manufacturing facility in Cabo de Santo Agostinho, Brazil. The additional capacity from this project became available for commercial production at the end of the third quarter of 2014, and production volumes will begin to ramp-up in the fourth quarter of 2014. Film Products currently estimates that capital expenditures in 2014 will total approximately \$40 million, including approximately \$15 million for routine capital expenditures required to support operations. Depreciation expense was \$20.3 million in the first nine months of 2014 and \$23.0 million in the first nine months of 2013. Depreciation expense is projected to be approximately \$28 million in 2014, which includes approximately \$1 million of additional depreciation expenses associated with the new flexible packaging production line in Brazil in the fourth quarter of 2014. Amortization expense was \$2.9 million in the first nine months of 2014 and \$3.9 million in the first nine months of 2013, and is projected to be approximately \$4 million in 2014.

#### Outlook

As disclosed in the previous quarter, the Company has characterized the current year as a building year due to various investments in additional capacity to support key growth initiatives, with volume growth heavily reliant on the timely ramp-up of new capacity. While the Company is making progress with many of its new product, key customer and emerging market growth initiatives, volumes in 2014 will fall short of those in 2013, primarily due to the delay in the start-up of the new flexible packaging line in Brazil. In addition, sales volumes in surface protection films are expected to be lower than previously anticipated due to the impact of customer inventory corrections and a minor loss of market share in lower-tier film due to competitive pricing pressures. As a result, current year sales volumes in Film Products are expected to be approximately 7-10% lower than 2013 levels. Lower sales volumes due to the factors noted above are expected to negatively impact operating profit from ongoing operations for the remainder of 2014 when compared to the prior year. Despite lower sales volumes in 2014, Film Products expects to meet its margin performance target as a result of operational efficiencies, favorable product mix and ongoing efforts to manage costs. The new production line in Cabo de Santo Agostinho, Brazil became available for commercial production at the end of the third quarter of 2014. Production volumes in flexible packaging films will begin to ramp-up in the fourth quarter of 2014 and are expected to increase in 2015. In addition, the Company expects that manufacturing performance in Brazil will improve. During 2015, the Company anticipates that the benefits of higher volumes and more efficient manufacturing operations will be lessened by a less favorable product mix and continued customer pricing pressures.

With the key investments made in 2014, the Company remains confident that Film Products is well positioned for future growth in attractive markets.

#### Aluminum Extrusions

A summary of operating results from ongoing operations for Aluminum Extrusions is provided below:

| (In Thousands, Except Percentages)       | Three Months Ended |          | Favorable/<br>(Unfavorable)<br>% Change | Nine Months Ended |           | Favorable/<br>(Unfavorable)<br>% Change |   |
|--|--------------------|----------|---|-------------------|-----------|---|---|
|  | September 30,      |          |   | September 30,     |           |   |   |
|  | 2014               | 2013     |   | 2014              | 2013      |   |   |
| Sales volume (pounds)                    | 39,535             | 37,016   | 6.8                                     | % 114,351         | 108,850   | 5.1                                     | % |
| Net sales                                | \$89,605           | \$78,499 | 14.1                                    | % \$253,436       | \$236,293 | 7.3                                     | % |
| Operating profit from ongoing operations | \$5,752            | \$3,426  | 67.9                                    | % \$18,563        | \$12,351  | 50.3                                    | % |

#### Third-Quarter Results Versus Prior Year Third Quarter

Net sales in the third quarter of 2014 increased in comparison to the third quarter of 2013 primarily due to higher sales volumes and an increase in average selling prices. Higher sales volumes had a favorable impact of approximately \$4.3 million in the third quarter of 2014. The increase in average selling prices, which had a positive impact on net sales of approximately \$6.5 million, can be attributed to various factors, including inflationary price increases, higher average aluminum costs and favorable changes in product mix due to a higher percentage of painted and anodized finished products as well as an increase in the sales of fabricated components.

Operating profit from ongoing operations increased by \$2.3 million in the third quarter of 2014 compared to the third quarter of 2013 primarily as a result of an improved product mix and higher sales volumes. A more favorable product

mix and higher sales volumes increased operating profit from ongoing operations by approximately \$1.9 million. The remaining portion

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of the current quarter change can be primarily attributed to the impact of favorable pricing from value-added services and manufacturing efficiencies.

#### Year-To-Date Results Versus Prior Year-To-Date

Net sales in the first nine months of 2014 increased in comparison to the first nine months of 2013 primarily due to higher sales volumes and an increase in average selling prices. Higher sales volumes had a favorable impact of approximately \$10.1 million in the first nine months of 2014. The increase in average selling prices, which had a positive impact on net sales of approximately \$7.1 million, can be attributed to inflationary price increases, higher average aluminum costs and favorable changes in product mix due to a higher percentage of painted and anodized finished products as well as an increase in the sales of fabricated components.

Operating profit from ongoing operations increased by \$6.2 million in the first nine months of 2014 compared to the first nine months of 2013 primarily as a result of an improved product mix, higher volumes, the favorable impact of manufacturing efficiencies and reduced selling, general and administrative expenses. Higher sales volumes and improved product mix had a favorable impact of approximately \$2.7 million in comparison to the prior year. Despite unanticipated utility, distribution and manufacturing costs as a result of adverse weather conditions in the first quarter of 2014, improved margins from manufacturing efficiencies and reduced selling, general and administrative expenses increased operating profit from ongoing operations by approximately \$1.8 million. In addition, operating profit from ongoing operations in the prior year includes one-time, construction-related expense of approximately \$0.5 million associated with the automotive press project at the Company's manufacturing facility in Newnan, Georgia. The remaining portion of the change in operating profit from ongoing operations for the first nine months of 2014 compared to the first nine months of 2013 is primarily related to favorable pricing from value-added services.

Capital expenditures for Aluminum Extrusions were \$5.2 million in the first nine months of 2014 compared to \$7.5 million in the first nine months of 2013. Capital expenditures are projected to be approximately \$8 million in 2014, which includes approximately \$5 million for routine capital expenditures required to support operations. Depreciation expense was \$6.2 million in the first nine months of 2014 compared to \$5.5 million in the first nine months of 2013, and is projected to be approximately \$8.5 million in 2014. Amortization expense was \$1.4 million in the first nine months of 2014 and \$1.4 million in the first nine months of 2013, and is projected to be approximately \$1.6 million in 2014.

#### Outlook

During the first nine months of 2014, volumes in Aluminum Extrusions increased in key non-construction end-markets such as machinery and equipment and distribution, along with incremental volume from the new automotive press. After a sluggish start to 2014, the year-to-date growth rate for nonresidential building and construction is approximately 4%, which is in line with estimated industry growth. In addition, a program delay for a key automotive customer has shifted the volume ramp-up for that automotive program from the third to the fourth quarter of 2014. Therefore, as disclosed in the previous quarter, volume growth in 2014 is expected to be in the range of 6-8% higher than 2013. The adjusted EBITDA margin is expected to be 9-10% in 2014 as a result of a favorable product mix and operational efficiencies.

#### Corporate Expenses, Interest and Taxes

Pension expense was \$5.2 million in the first nine months of 2014, a favorable change of \$5.1 million from the first nine months of 2013. Most of the pension impact on earnings is reflected in "Corporate expenses, net" in the net sales and operating profit by segment table. Corporate expenses, net decreased in 2014 versus 2013 primarily due to the reduction in pension expenses noted above, lower stock-based employee benefit costs and a reduction in performance incentive accruals, partially offset by the timing of certain non-recurring corporate expenditures. In 2014, corporate expenses, net included costs of \$0.9 million related to responding to a Schedule 13D filed with the SEC by certain shareholders.

Interest expense was \$1.8 million in the first nine months of 2014 in comparison to \$2.1 million in the first nine months of 2013.

The effective tax rate used to compute income taxes from continuing operations was 34.6% in the first nine months of 2014 compared to 31.5% in the first nine months of 2013. Income taxes from continuing operations in the first nine months of 2014 were relatively consistent with the federal statutory rate as a result of various mitigating factors, while

income taxes from continuing operations in the first nine months of 2013 primarily reflect the benefit of foreign tax incentives and the timing of a research and development tax credit, partially offset by the impact of differences in state tax rates. Significant differences

between the estimated effective tax rate for income from continuing operations and the U.S. federal statutory rate for 2014 and 2013 are provided in the table provided in Note 12 on page 19.

Net capitalization and other credit measures are provided in the liquidity and capital resources section beginning on page 31.

#### Critical Accounting Policies

In the ordinary course of business, the Company makes a number of estimates and assumptions relating to the reporting of results of operations and financial position in the preparation of financial statements in conformity with generally accepted accounting principles (“U.S. GAAP”). The Company believes the estimates, assumptions and judgments described in the section “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies” of the 2013 Form 10-K have the greatest potential impact on our financial statements, so Tredegar considers these to be its critical accounting policies. These policies include accounting for impairment of long-lived assets and goodwill, investment accounted for under the fair value method, pension benefits and income taxes. These policies require management to exercise judgments that are often difficult, subjective and complex due to the necessity of estimating the effect of matters that are inherently uncertain. Actual results could differ significantly from those estimates under different assumptions and conditions. The Company believes the consistent application of these policies enables it to provide readers of the financial statements with useful and reliable information about our operating results and financial condition. Since December 31, 2013, there have been no changes in these policies that have had a material impact on results of operations or financial position.

In April 2014, the Financial Accounting Standards Board (“FASB”) issued a revised standard that changes current guidance for discontinued operations. Under the revised standard, to be a discontinued operation, a component or group of components must represent a strategic shift that has (or will have) a major effect on an entity’s operations and financial results. Failure to eliminate significant continuing cash flows of or involvement with a disposed component from an entity’s ongoing operations after a disposal no longer precludes presentation as a discontinued operation. Expanded disclosures for discontinued operations under the revised standard will also include more details about earnings and balance sheet accounts, total operating and investing cash flows and cash flows resulting from continuing involvement. New disclosures are also required for disposals of individually significant components that do not qualify as discontinued operations. The new guidance is to be applied prospectively to all new disposals of components and new classifications as held for sale for annual reporting periods beginning after December 15, 2014, with early adoption permitted. The Company will implement this revised standard as transactions and events warrant. In May 2014, the FASB and International Accounting Standards Board (“IASB”) issued their converged standard on revenue recognition. The revised revenue standard contains principles that an entity will apply to direct the measurement of revenue and timing of when it is recognized. The core principle of the guidance is that the recognition of revenue should depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods and services. To achieve that core principle, an entity will utilize a principle-based five-step approach model. The converged standard also includes more robust disclosure requirements which will require entities to provide sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The amendments in this revised standard are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early adoption is not permitted. The converged standard can be adopted either retrospectively or through the use of a practical expedient. The Company is still assessing the impact of this new guidance.

In June 2014, the FASB issued a new standard to eliminate the concept of development stage entities and all specified presentation and reporting requirement under U.S. GAAP. In addition, the amended standard eliminated the scope exception for development stage entities when evaluating the sufficiency of equity at risk for a variable interest entity (“VIE”), thereby changing consolidation conclusions in some situations. Except for the elimination of the scope exception for development stage entities when evaluating the sufficiency of equity at risk for a VIE, the revised guidance is effective for annual reporting periods beginning after December 15, 2014, including interim periods within that reporting period. The amendments to the consolidation guidance are effective for annual reporting periods



beginning after December 15, 2015, including interim periods within that reporting period. The new standard is not expected to impact the Company.

In June 2014, the FASB amended the accounting for share-based payments when the terms of an award provide that a performance target could be achieved after the requisite service period. The amendments require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. As such, the performance target should not be reflected in estimating grant-date value of the award, and compensation expense should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the

compensation cost attributable to the period(s) for which the requisite service has already been rendered. The amended standard is effective for annual reporting periods beginning after December 15, 2015, including interim periods within that reporting period. Early adoption is permitted. The new standard is not expected to impact the Company.

#### Results of Operations

##### Third Quarter 2014 Compared with Third Quarter 2013

Overall, sales in the third quarter of 2014 decreased by 1.1% compared with the third quarter of 2013. Net sales (sales less freight) decreased 9.0% in Film Products due to lower volumes, partially offset by an increase in average selling prices. Net sales increased 14.1% in Aluminum Extrusions primarily due to higher sales volumes and an increase in average selling prices primarily driven by various factors, including inflationary price increases, higher average aluminum costs and favorable changes in product mix due to a higher percentage of painted and anodized finished products as well as an increase in fabricated components. For more information on net sales and volume, see the executive summary beginning on page 22.

Consolidated gross profit (sales minus cost of goods sold and freight) as a percentage of sales decreased to 14.4% in the third quarter of 2014 from 15.3% in the third quarter of 2013. The gross profit margin in Film Products decreased primarily due to lower sales volumes and higher manufacturing costs, primarily in flexible packaging films, partially offset by the favorable impact of the change in the U.S. dollar value of currencies for operations outside the U.S. Gross profit margin in Aluminum Extrusions increased as a result of higher volumes and an improved product mix. Gross profit as a percentage of sales for Film Products and Aluminum Extrusions does not include lower pension expenses. Gross profit margin in the third quarter of 2014 compared to the third quarter of 2013 was favorably impacted by lower pension expenses.

As a percentage of sales, selling, general and administrative and R&D expenses were 8.3% in the third quarter of 2014, which decreased from 8.6% in the third quarter of last year. The decrease can be primarily attributed to the reduction of selling, general and administrative costs in Aluminum Extrusions and lower performance-based incentive costs.

Plant shutdowns, asset impairments, restructurings and other items in the third quarter of 2014 shown in the segment operating profit table on page 23 include:

- Pretax charges of \$0.4 million associated with severance and other employee-related costs associated with restructurings in Film Products (\$0.4 million) and Aluminum Extrusions (\$31,000);
- Pretax charges of \$75,000 related to expected future environmental costs at the Company's aluminum extrusions manufacturing facility in Newnan, Georgia (included in "Cost of goods sold" in the consolidated statements of income);
- Pretax charges of \$37,000 associated with the shutdown of the film products manufacturing facility in Red Springs, North Carolina; and
- Pretax charges of \$20,000 associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana.

Plant shutdowns, asset impairments, restructurings and other items in the third quarter of 2013 shown in the segment operating profit table on page 23 include:

- Pretax charges of \$0.2 million associated with severance and other employee-related costs associated with restructurings in Film Products
- Pretax charge of \$0.1 million related to expected future environmental costs at our aluminum extrusions manufacturing facility in Newnan, Georgia (included in "Cost of goods sold" in the consolidated statements of income); and
- Net pretax charges of \$45,000 associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana.

Results include an unrealized gain on the Company's investment in kaléo (included in "Other income (expense), net" in the consolidated statements of income) of \$4.0 million (\$2.5 million after taxes) in the third quarter of 2014 and an unrealized loss of \$3.1 million (\$1.9 million after taxes) in the third quarter of 2013. Unrealized losses on the Company's investment in the Harbinger Fund (included in "Other income (expense), net" in the consolidated statements

of income and “Corporate

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expenses, net” in the statement of net sales and operating profit by segment) of \$0.2 million (\$0.1 million after taxes) and \$0.2 million (\$0.1 million after taxes) were recorded in the third quarters of 2014 and 2013, respectively, as a result of a reduction in the value of our investment that is not expected to be temporary. See Note 8 beginning on page 13 for additional information on investments.

On February 12, 2008, the Company sold its aluminum extrusions business in Canada for approximately \$25.0 million to an affiliate of H.I.G. Capital. Accruals for indemnifications under the purchase agreement related to environmental matters were adjusted in the third quarter of 2014, resulting in income from discontinued operations of \$0.9 million (\$0.9 million after taxes). An accrual of \$0.5 million (\$0.5 million after taxes) was made for indemnifications under the purchase agreement related to environmental matters in the third quarter of 2013. All historical results for this business have been reflected as discontinued operations.

Interest income, which is included in “Other income (expense), net” in the consolidated statements of income, was \$0.1 million and \$0.1 million in the third quarter of 2014 and 2013, respectively. Interest expense was \$0.6 million and \$0.7 million in the third quarter of 2014 and 2013, respectively. Average debt outstanding and interest rates were as follows:

| (In Millions)   | Three Months Ended September 30, |          |
|---|----------------------------------|----------|
|   | 2014                             | 2013     |
| Floating-rate debt with interest charged on a rollover basis at one-month LIBOR plus a credit spread: |                                  |          |
| Average outstanding debt balance  | \$ 137.2                         | \$ 139.9 |
| Average interest rate   | 1.9                              | % 2.0    |
| Fixed-rate and other debt:  |                                  |          |
| Average outstanding debt balance  | \$ —                             | \$ —     |
| Average interest rate   | n/a                              | n/a      |
| Total debt:   |                                  |          |
| Average outstanding debt balance  | \$ 137.2                         | \$ 139.9 |
| Average interest rate   | 1.9                              | % 2.0    |

The effective tax rate used to compute income taxes from continuing operations for the third quarter of 2014 was 33.3% compared to 28.3% in the third quarter of 2013. The change in the effective tax rate for the third quarter reflects the impact to income taxes during the third quarter to adjust the effective tax rate for the first nine months of the year to the rate estimated for the entire year. The significant differences between the U.S. federal statutory rate and the effective tax rate for income from continuing operations for the first nine months is shown in the table provided in Note 12 on page 19.

#### First Nine Months of 2014 Compared with First Nine Months of 2013

Overall, sales in the first nine months of 2014 decreased by 2.1% compared with the first nine months of 2013. Net sales decreased 6.7% in Film Products due to lower volumes, partially offset by an increase in average selling prices and the favorable impact of the change in the U.S. dollar value of currencies for operations outside the U.S. Net sales increased 7.3% in Aluminum Extrusions primarily due to higher sales volumes and an increase in average selling prices driven by various factors, primarily including inflationary price increases, higher average aluminum costs and favorable changes in product mix due to a higher percentage of painted and anodized finished products as well as an increase in fabricated components. For more information on net sales and volume, see the executive summary beginning on page 22.

Consolidated gross profit (sales minus cost of goods sold and freight) as a percentage of sales increased to 15.6% in the nine months of 2014 from 15.3% in the first nine months of 2013. Gross profit as a percentage of sales was favorably impacted by lower pension expenses in the first nine months of 2014 compared to the first nine months of 2013. As previously noted, most of the impact of lower pension expense is not allocated to Film Products and Aluminum Extrusions. The gross profit margin in Film Products decreased due to lower volumes, competitive pricing pressures, primarily in flexible packaging films, and higher manufacturing costs in flexible packaging films, partially offset by improved operational performance in personal care materials and surface protection films and favorable impact of the change in the U.S. dollar value of currencies for operations outside the U.S. The gross profit margin in

Aluminum Extrusions increased primarily as a result of improved product mix, higher volumes, additional manufacturing efficiencies and improved pricing on value-added services.

As a percentage of sales, selling, general and administrative and R&D expenses were 8.5% in the first nine months of 2014, which was lower than 8.7% in the first nine months of last year. The decrease can be primarily attributed to the reduction of selling, general and administrative costs in Aluminum Extrusions and lower performance-based incentive costs.

Plant shutdowns, asset impairments, restructurings and other items in the first nine months of 2014 shown in the segment operating profit table on page 23 include:

- Pretax charge of \$10.0 million (included in “Other income (expense), net” in the consolidated statements of income) associated with a one-time, lump sum license payment to 3M after the Company settled all litigation issues associated with a patent infringement complaint (see Note 14 for additional detail on this legal matter);

- Pretax charges of \$1.8 million associated with severance and other employee-related costs associated with restructurings in Film Products (\$1.8 million) and Aluminum Extrusions (\$31,000);

- Pretax charges of \$0.8 million associated with the shutdown of the film products manufacturing facility in Red Springs, North Carolina, which includes severance and other employee-related costs of \$0.5 million and asset impairment and other shutdown-related charges of \$0.3 million;

- Pretax charges of \$0.2 million related to expected future environmental costs at the Company’s aluminum extrusions manufacturing facility in Newnan, Georgia (included in “Cost of goods sold” in the consolidated statements of income); and

- Pretax charges of \$43,000 associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana.

Plant shutdowns, asset impairments, restructurings and other items in the first nine months of 2013 shown in the segment operating profit table on page 23 include:

- Net pretax charge of \$0.6 million associated with the shutdown of the aluminum extrusions manufacturing facility in Kentland, Indiana;

- Pretax charges of \$0.3 million associated with severance and other employee-related costs associated with restructurings in Film Products;

- Pretax charges of \$0.2 million for integration-related expenses and other non-recurring transactions (included in “Selling, general and administrative expenses” in the consolidated statements of income) associated with the acquisition of AACOA by Aluminum Extrusions;

- Pretax charge of \$0.2 million related to expected future environmental costs at our aluminum extrusions manufacturing facility in Newnan, Georgia (included in “Cost of goods sold” in the consolidated statements of income); and

- Pretax loss of \$0.1 million related to the sale of previously impaired machinery and equipment at our film products manufacturing facility in Shanghai, China (included in “Other income (expense), net” in the consolidated statements of income).

Results include unrealized gains on the Company’s investment in kaléo (included in “Other income (expense), net” in the consolidated statements of income) of \$2.9 million (\$1.8 million after taxes) in the first nine months of 2014 and \$0.1 million (\$0.1 million after taxes) in the first nine months of 2013. Unrealized losses on the Company’s investment in the Harbinger Fund (included in “Other income (expense), net” in the consolidated statements of income and “Corporate expenses, net” in the statement of net sales and operating profit by segment) of \$0.8 million (\$0.5 million after taxes) and \$0.2 million (\$0.1 million after taxes) was recorded in the first nine months of 2014 and 2013, respectively, as a result of a reduction in the value of our investment that is not expected to be temporary. The Company realized a gain on the sale of investment property in Alleghany and Bath Counties, Virginia (included in “Other income (expense), net” in the consolidated statements of income) of \$1.2 million (\$0.8 million after taxes) in the first nine months of 2014. The Company recorded an unrealized loss on this investment property (included in “Other income (expense), net” in the consolidated statements of income) of \$1.0 million (\$0.6 million after taxes) in the first nine months of 2013. See Note 8 beginning on page 13 for additional information on investments.

On February 12, 2008, the Company sold its aluminum extrusions business in Canada for approximately \$25.0 million to an affiliate of H.I.G. Capital. Accruals for indemnifications under the purchase agreement related to environmental matters were adjusted in the first nine months of 2014, resulting in income from discontinued operations of \$0.9

million (\$0.9 million after taxes). An accrual of \$14.0 million (\$14.0 million after taxes) was made for indemnifications under the purchase

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agreement related to environmental matters in the first nine months of 2013. All historical results for this business have been reflected as discontinued operations.

Interest income, which is included in "Other income (expense), net" in the consolidated statements of income, was \$0.4 million and \$0.3 million in the first nine months of 2014 and 2013, respectively. Interest expense was \$1.8 million and \$2.1 million in the first nine months of 2014 and 2013, respectively. Average debt outstanding and interest rates were as follows:

| (In Millions)   | Nine Months Ended September 30, |          |
|---|---------------------------------|----------|
|   | 2014                            | 2013     |
| Floating-rate debt with interest charged on a rollover basis at one-month LIBOR plus a credit spread: |                                 |          |
| Average outstanding debt balance  | \$ 134.6                        | \$ 130.6 |
| Average interest rate   | 1.9                             | % 1.9    |
| Fixed-rate and other debt:  |                                 |          |
| Average outstanding debt balance  | \$—                             | \$—      |
| Average interest rate   | n/a                             | n/a      |
| Total debt:   |                                 |          |
| Average outstanding debt balance  | \$ 134.6                        | \$ 130.6 |
| Average interest rate   | 1.9                             | % 1.9    |

The effective tax rate used to compute income taxes from continuing operations in the first nine months of 2014 was 34.6% compared to 31.5% in the first nine months of 2013. The significant differences between the U.S. federal statutory rate and the effective tax rate for income from continuing operations the first nine months is shown in the table provided in Note 12 on page 19.

#### Liquidity and Capital Resources

Changes in operating assets and liabilities from December 31, 2013 to September 30, 2014 are summarized below:

▲Accounts and other receivables increased \$20.0 million (20.2%).

▲Accounts receivable in Film Products increased by \$6.5 million primarily due to the timing of cash receipts.

▲Accounts receivable in Aluminum Extrusions increased by \$13.5 million primarily due to the timing of shipments and cash receipts.

◆Inventories decreased \$0.9 million (1.3%).

◆Inventories in Film Products decreased by approximately \$0.9 million primarily due to the timing of shipments.

◆Inventories in Aluminum Extrusions were relatively flat.

Net property, plant and equipment increased \$3.5 million (1.3%) primarily due to capital expenditures of \$32.6 million and accrued additions of \$2.7 million, partially offset by depreciation expenses of \$26.6 million and a change in the value of the U.S. Dollar relative to foreign currencies (\$6.8 million decrease).

▲Accounts payable increased \$14.8 million (17.9%).

▲Accounts payable in Film Products increased \$5.7 million due to the normal volatility associated with the timing of payments.

▲Accounts payable in Aluminum Extrusions increased by \$9.5 million primarily due the normal volatility associated with the timing of payments.

▲Accrued expenses decreased by \$7.4 million (17.5%) primarily due to lower accruals for performance incentive costs and timing differences associated with various miscellaneous accruals.

▲Income taxes payable became an income tax receivable balance of \$1.7 million primarily due to the timing of payments.

Cash provided by operating activities was \$37.2 million in the first nine months of 2014 compared with \$44.9 million in the first nine months of 2013. The change is primarily related to normal volatility of working capital components.





Cash used in investing activities was \$27.5 million in the first nine months of 2014 compared with \$53.1 million in the first nine months of 2013. Cash used in investing activities in 2014 primarily represents capital expenditures of \$32.6 million, partially offset by proceeds from the sale of a portion of the Company investment property in Alleghany and Bath Counties, Virginia.

Cash used in financing activities was \$8.5 million in the first nine months of 2014 and was primarily related to the payment of regular quarterly dividends of \$8.1 million (25 cents per share). Cash provided by financing activities was \$2.1 million in the first nine months of 2013 and was primarily related to net borrowings of \$6.0 million, partially offset by the payment of regular quarterly dividends of \$6.8 million (21 cents per share).

Further information on cash flows for the nine months ended September 30, 2014 and 2013 is provided in the consolidated statements of cash flows on page 5.

The Company has in place a five-year, unsecured revolving credit facility that expires on April 23, 2017. Net capitalization and indebtedness as defined under our existing revolving credit agreement as of September 30, 2014 were as follows:

Net Capitalization and Indebtedness as of September 30, 2014

(In Thousands)

Net capitalization:

|  |            |
|--|------------|
| Cash and cash equivalents  | \$51,930   |
| Debt:  |            |
| \$350 million revolving credit agreement maturing April 23, 2017 | 138,750    |
| Other debt   | —          |
| Total debt   | 138,750    |
| Debt, net of cash and cash equivalents                           | 86,820     |
| Shareholders' equity   | 415,039    |
| Net capitalization   | \$501,859  |
| Indebtedness as defined in revolving credit agreement:           |            |
| Total debt   | \$ 138,750 |
| Face value of letters of credit                                  | 2,934      |
| Other  | 219        |
| Indebtedness   | \$ 141,903 |

The credit spread and commitment fees charged on the unused amount under our revolving credit agreement at various indebtedness-to-adjusted EBITDA levels are as follows:

Pricing Under Revolving Credit Agreement (Basis Points)

| Indebtedness-to-Adjusted EBITDA Ratio | Credit Spread<br>Over LIBOR | Commitment<br>Fee |
|---------------------------------------|-----------------------------|-------------------|
| > 2.0x but <= 3.0x                    | 200                         | 35                |
| > 1.0x but <= 2.0x                    | 175                         | 30                |
| <= 1.0x                               | 150                         | 25                |

At September 30, 2014, the interest rate on debt under the revolving credit facility existing at that date was priced at one-month LIBOR plus the applicable credit spread of 175 basis points. Under the revolving credit agreement, borrowings are permitted up to \$350 million, and approximately \$156 million was available to borrow at September 30, 2014 based upon the most restrictive covenants.

The computations of adjusted EBITDA, adjusted EBIT, the leverage ratio and interest coverage ratio as defined in the revolving credit agreement are presented below. Adjusted EBITDA and adjusted EBIT as defined in the revolving credit agreement are not intended to represent net income (loss) or cash flow from operations as defined by U.S. GAAP and should not be considered as an alternative to either net income or to cash flow.

Computations of Adjusted EBITDA, Adjusted EBIT, Leverage Ratio and Interest Coverage Ratio as Defined in the Revolving Credit Agreement Along with Related Most Restrictive Covenants As of and for the Twelve Months Ended September 30, 2014 (In Thousands)

Computations of adjusted EBITDA and adjusted EBIT as defined in revolving credit agreement for the twelve months ended September 30, 2014:

|   |           |
|---|-----------|
| Net income  | \$33,228  |
| Plus:   |           |
| After-tax losses related to discontinued operations   | —         |
| Total income tax expense for continuing operations  | 16,951    |
| Interest expense  | 2,489     |
| Depreciation and amortization expense for continuing operations   | 41,622    |
| All non-cash losses and expenses, plus cash losses and expenses not to exceed \$10,000, for continuing operations that are classified as unusual, extraordinary or which are related to plant shutdowns, asset impairments and/or restructurings (cash-related of \$10,000) | 11,469    |
| Charges related to stock option grants and awards accounted for under the fair value-based method   | 1,240     |
| Losses related to the application of the equity method of accounting  | —         |
| Losses related to adjustments in the estimated fair value of assets accounted for under the fair value method of accounting   | —         |
| Minus:  |           |
| After-tax income related to discontinued operations   | (850 )    |
| Total income tax benefits for continuing operations   | —         |
| Interest income   | (706 )    |
| All non-cash gains and income, plus cash gains and income in excess of \$10,000, for continuing operations that are classified as unusual, extraordinary or which are related to plant shutdowns, asset impairments and/or restructurings                                   | —         |
| Income related to changes in estimates for stock option grants and awards accounted for under the fair value-based method   | —         |
| Income related to the application of the equity method of accounting  | —         |
| Income related to adjustments in the estimated fair value of assets accounted for under the fair value method of accounting   | (6,200 )  |
| Plus cash dividends declared on investments accounted for under the equity method of accounting   | —         |
| Plus or minus, as applicable, pro forma EBITDA adjustments associated with acquisitions and asset dispositions  | —         |
| Adjusted EBITDA as defined in revolving credit agreement  | 99,243    |
| Less: Depreciation and amortization expense for continuing operations (including pro forma for acquisitions and asset dispositions)   | (41,622 ) |
| Adjusted EBIT as defined in revolving credit agreement  | \$57,621  |
| Shareholders' equity at September 30, 2014 as defined in revolving credit agreement   | \$391,265 |
| Computations of leverage and interest coverage ratios as defined in revolving credit agreement at September 30, 2014:   |           |
| Leverage ratio (indebtedness-to-adjusted EBITDA)  | 1.43x     |
| Interest coverage ratio (adjusted EBIT-to-interest expense)   | 23.15x    |
| Most restrictive covenants as defined in revolving credit agreement:  |           |
| Maximum permitted aggregate amount of dividends that can be paid by Tredegar during the term of the revolving credit agreement (\$100,000 plus 50% of net income generated beginning January 1, 2012)   | \$137,012 |
| Minimum adjusted shareholders' equity permitted (\$320,000 plus 50% of net income generated, to the extent positive, beginning January 1, 2012)   | \$357,012 |
| Maximum leverage ratio permitted  | 3.00x     |
| Minimum interest coverage ratio permitted   | 2.50x     |



As of September 30, 2014, Tredegar was in compliance with all financial covenants outlined in our revolving credit agreement. Noncompliance with any one or more of the debt covenants may have a material adverse effect on the Company's financial condition or liquidity in the event such noncompliance cannot be cured or should the Company be unable to obtain a waiver from the lenders as we would not be permitted to borrow under the credit facility and any amounts outstanding would become due and payable. Renegotiation of the covenant(s) through an amendment to the revolving credit agreement could effectively cure the noncompliance, but could have an effect on financial condition or liquidity depending upon how the covenant is renegotiated.

At September 30, 2014, the Company had cash and cash equivalents of \$51.9 million, including funds held in locations outside the U.S. of \$41.9 million. Tredegar accrues U.S. federal income taxes on unremitted earnings of all foreign subsidiaries except Terphane Ltda. (a subsidiary of Film Products). Deferred U.S. federal income taxes have not been provided on the undistributed earnings for Terphane Ltda. because of the Company's intent to permanently reinvest these earnings. The Company has not recorded a deferred liability of approximately \$7.3 million related to the U.S. federal income taxes and foreign withholding taxes on approximately \$34.2 million of undistributed earnings indefinitely invested outside the U.S. at September 30, 2014.

The Company believes that existing borrowing availability, current cash balances and cash flow from operations will be sufficient to satisfy our working capital, capital expenditure and dividend requirements for the next twelve months.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Tredegar has exposure to the volatility of interest rates, polyethylene and polypropylene resin prices, Terephthalic Acid ("PTA") and Monoethylene Glycol ("MEG") prices, aluminum ingot and scrap prices, energy prices, foreign currencies and emerging markets. See the liquidity and capital resources section beginning on page 31 regarding credit agreement and interest rate exposures.

Changes in resin, PTA and MEG prices, and the timing of those changes, could have a significant impact on profit margins in Film Products. Profit margins in Aluminum Extrusions are sensitive to fluctuations in aluminum ingot and scrap prices as well as natural gas prices (natural gas is the principal energy source used to operate our casting furnaces). There is no assurance of our ability to pass through higher raw material and energy costs to our customers. See the executive summary beginning on page 22 for discussion regarding the impact of the lag in the pass-through of resin price changes. The volatility of average quarterly prices of low density polyethylene resin in the U.S. (a primary raw material for Film Products) is shown in the chart below.

Source: Quarterly averages computed by Tredegar using monthly data provided by Chemical Data Inc. ("CDI"). In January 2010, CDI reflected a 15 cents per pound non-market adjustment based on their estimate of the growth of discounts over the 2005 to 2009 period. The 4th quarter 2009 average rate of 61 cents per pound is shown on a pro forma basis as if the non-market adjustment was made in October 2009.

Resin prices in Europe, Asia and South America have exhibited similar long-term trends. The price of resin is driven by several factors including supply and demand and the price of oil, ethylene and natural gas. To address fluctuating resin prices, Film Products has index-based pass-through raw material cost agreements for the majority of its business. However, under certain agreements, changes in resin prices are not passed through for an average period of 90 days. Pricing on the remainder of the business is based upon raw material costs and supply/demand dynamics within the markets that the Company competes.

The volatility of average quarterly prices of PTA and MEG (raw materials for Film Products) is shown in the chart below.

Source: Quarterly averages computed by Tredegar using monthly data from CMAI Global Index data.

In the normal course of business, Aluminum Extrusions enters into fixed-price forward sales contracts with certain customers for the sale of fixed quantities of aluminum extrusions at scheduled intervals. In order to hedge its exposure to aluminum price volatility (see the chart below) under these fixed-price arrangements, which generally have a duration of not more than 12 months, the Company enters into a combination of forward purchase commitments and futures contracts to acquire or hedge aluminum, based on the scheduled deliveries. See Note 9 on page 15 for additional information. The volatility of quarterly average aluminum prices is shown in the chart below.

Source: Quarterly averages computed by Tredegar using daily closing data provided by Bloomberg.

From time-to-time, Aluminum Extrusions hedges a portion of its exposure to natural gas price volatility by entering into fixed-price forward purchase contracts with the Company's natural gas suppliers. The Company estimates that, in an unhedged situation, every \$1 per mmBtu per month change in the market price of natural gas has an \$80,000 impact on the continuing monthly operating profit in Aluminum Extrusions. The Company has an energy surcharge for its aluminum extrusions business in the U.S. to be applied when the NYMEX natural gas price is in excess of \$8.85 per mmBtu.

The volatility of quarterly average natural gas prices is shown in the chart below.

Source: Quarterly averages computed by Tredegar using monthly NYMEX settlement prices.

The Company sells to customers in foreign markets through its foreign operations and through exports from U.S. plants. The percentage of sales for manufacturing operations related to foreign markets for the first nine months of 2014 and 2013 are as follows:

Percentage of Net Sales from Ongoing  
Operations Related to Foreign Markets\*

|               | Nine Months Ended September 30, |                       |                      |                       |   |
|---------------|---------------------------------|-----------------------|----------------------|-----------------------|---|
|               | 2014                            |                       | 2013                 |                       |   |
|               | Exports<br>From U.S.            | Foreign<br>Operations | Exports<br>From U.S. | Foreign<br>Operations |   |
| Canada        | 5                               | % —                   | % 5                  | % —                   | % |
| Europe        | 1                               | 12                    | 1                    | 12                    |   |
| Latin America | —                               | 10                    | —                    | 12                    |   |
| Asia          | 8                               | 4                     | 9                    | 4                     |   |
| Total         | 14                              | % 26                  | % 15                 | % 28                  | % |

\*The percentages for foreign markets are relative to Tredegar's total net sales from ongoing operations. The Company attempts to match the pricing and cost of polyethylene and polypropylene resin-based products in the same currency and generally views the volatility of foreign currencies (see trends for the Euro and Chinese Yuan in the chart below) and emerging markets, and the corresponding impact on earnings and cash flow, as part of the overall risk of operating in a global environment. Exports from the U.S. are generally denominated in U.S. Dollars. Foreign currency exposure on income from foreign operations relates to the Euro, the Chinese Yuan, the Hungarian Forint, the Brazilian Real and the Indian Rupee.

For polyester film-based products manufactured in Brazil, the Company prices its products in U.S. Dollars, and key raw materials are also priced in U.S. Dollars. However, certain production costs, such as conversion costs and other fixed costs, are priced in Brazilian Real, which exposes our operating margins to some currency exposure. In general, when the U.S. Dollar is strengthening versus the Brazilian Real, operating results will benefit from relatively lower costs, and when the

U.S. Dollar is weakening versus the Brazilian Real, operating results will be negatively impacted from relatively higher costs. The Company is generally able to match the currency of its sales and costs for the remaining portion of its Film Products.

The Company estimates that the change in value of foreign currencies relative to the U.S. Dollar had a favorable impact on operating profit from ongoing operations of approximately \$0.4 million in the third quarter of 2014 compared with the third quarter of 2013 and approximately \$3.8 million in the first nine months of 2014 compared with the first nine months of 2013.

Trends for the Euro exchange rates relative to the U.S. Dollar are shown in the chart below.

Source: Quarterly averages computed by Tredegar using daily closing data provided by Bloomberg. Trends for the Brazilian Real and Chinese Yuan exchange rates relative to the U.S. Dollar are shown in the chart below.

Source: Quarterly averages computed by Tredegar using daily closing data provided by Bloomberg.

#### Item 4. Controls and Procedures.

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended, we carried out an evaluation, with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of our disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of



1934) as of the end of the period covered by this report. Based upon that evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

There has been no change in the Company's internal control over financial reporting during the quarter ended September 30, 2014, that has materially affected, or is reasonably likely to materially affect, its internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1A. Risk Factors.

There are a number of risks and uncertainties that can have a material effect on the operating results of our businesses and our financial condition. These risk factors have not changed materially since the filing of our 2013 Form 10-K.

### Item 6. Exhibits.

#### Exhibit

| Nos. |  |
|------|--|
| 31.1 | Certification of Nancy M. Taylor, President and Chief Executive Officer of Tredegar, pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2 | Certification of Kevin A. O'Leary, Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer) of Tredegar, pursuant to Rules 13a-14(a) and 15d-14(a) promulgated under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of Nancy M. Taylor, President and Chief Executive Officer of Tredegar, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2 | Certification of Kevin A. O'Leary, Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer) of Tredegar, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  |
| 101  | XBRL Instance Document and Related Items.  |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Tredegar Corporation  
(Registrant)

Date: November 6, 2014

/s/ Nancy M. Taylor  
Nancy M. Taylor  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: November 6, 2014

/s/ Kevin A. O'Leary  
Kevin A. O'Leary  
Vice President, Chief Financial Officer and  
Treasurer  
(Principal Financial Officer)

Date: November 6, 2014

/s/ Frasier W. Brickhouse, II  
Frasier W. Brickhouse, II  
Corporate Controller and Assistant Treasurer  
(Principal Accounting Officer)