

Macy's, Inc.  
Form 10-Q  
December 01, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended October 31, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 1-13536

Incorporated in Delaware

I.R.S. Employer Identification No.  
13-3324058

7 West Seventh Street  
Cincinnati, Ohio 45202  
(513) 579-7000

and  
151 West 34th Street  
New York, New York 10001  
(212) 494-1602

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                                    | Outstanding at October 31, 2015 |
|--|---------------------------------|
| Common Stock, \$0.01 par value per share | 314,367,528 shares              |

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## MACY'S, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(millions, except per share figures)

|  | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|--|---------------------|---------------------|---------------------|---------------------|
|  | October 31,<br>2015 | November 1,<br>2014 | October 31,<br>2015 | November 1,<br>2014 |
| Net sales  | \$5,874             | \$ 6,195            | \$18,210            | \$ 18,741           |
| Cost of sales  | (3,537 )            | (3,766 )            | (10,947 )           | (11,274 )           |
| Gross margin   | 2,337               | 2,429               | 7,263               | 7,467               |
| Selling, general and administrative expenses                         | (1,968 )            | (2,007 )            | (6,049 )            | (6,031 )            |
| Asset impairments  | (111 )              | —                   | (111 )              | —                   |
| Operating income   | 258                 | 422                 | 1,103               | 1,436               |
| Interest expense   | (80 )               | (97 )               | (269 )              | (298 )              |
| Interest income  | —                   | 1                   | 1                   | 2                   |
| Income before income taxes   | 178                 | 326                 | 835                 | 1,140               |
| Federal, state and local income tax expense                          | (61 )               | (109 )              | (308 )              | (407 )              |
| Net income   | 117                 | 217                 | 527                 | 733                 |
| Net loss attributable to noncontrolling interest                     | 1                   | —                   | 1                   | —                   |
| Net income attributable to Macy's, Inc. shareholders                 | \$ 118              | \$ 217              | \$ 528              | \$ 733              |
| Basic earnings per share attributable to Macy's, Inc. shareholders   | \$.36               | \$.62               | \$ 1.58             | \$ 2.04             |
| Diluted earnings per share attributable to Macy's, Inc. shareholders | \$.36               | \$.61               | \$ 1.56             | \$ 2.01             |

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited)

(millions)

|   | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|---|---------------------|---------------------|---------------------|---------------------|
|   | October 31,<br>2015 | November 1,<br>2014 | October 31,<br>2015 | November 1,<br>2014 |
| Net income  | \$117               | \$ 217              | \$527               | \$ 733              |
| Other comprehensive income:   |                     |                     |                     |                     |
| Amortization of net actuarial loss on post employment and postretirement benefit plans included in net income, before tax | 12                  | 5                   | 36                  | 18                  |
| Tax effect related to items of other comprehensive income   | (5 )                | (2 )                | (14 )               | (7 )                |
| Total other comprehensive income, net of tax effect   | 7                   | 3                   | 22                  | 11                  |
| Comprehensive income  | 124                 | 220                 | 549                 | 744                 |
| Comprehensive loss attributable to noncontrolling interest  | 1                   | —                   | 1                   | —                   |
| Comprehensive income attributable to Macy's, Inc. shareholders  | \$ 125              | \$ 220              | \$550               | \$ 744              |

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)

(millions)

|   | October 31,<br>2015 | January 31,<br>2015 | November<br>1,<br>2014 |
|---|---------------------|---------------------|------------------------|
| <b>ASSETS</b>   |                     |                     |                        |
| Current Assets:   |                     |                     |                        |
| Cash and cash equivalents   | \$474               | \$2,246             | \$1,048                |
| Receivables   | 200                 | 424                 | 292                    |
| Merchandise inventories   | 8,145               | 5,516               | 7,789                  |
| Prepaid expenses and other current assets   | 425                 | 493                 | 424                    |
| Total Current Assets  | 9,244               | 8,679               | 9,553                  |
| Property and Equipment - net of accumulated depreciation and amortization of \$6,086, \$5,594 and \$6,633 | 7,629               | 7,800               | 7,787                  |
| Goodwill  | 3,897               | 3,743               | 3,743                  |
| Other Intangible Assets – net   | 518                 | 496                 | 504                    |
| Other Assets  | 798                 | 743                 | 825                    |
| Total Assets  | \$22,086            | \$21,461            | \$22,412               |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                     |                     |                        |
| Current Liabilities:  |                     |                     |                        |
| Short-term debt   | \$857               | \$76                | \$76                   |
| Merchandise accounts payable  | 3,776               | 1,693               | 3,814                  |
| Accounts payable and accrued liabilities  | 2,692               | 3,109               | 2,563                  |
| Income taxes  | 102                 | 296                 | 114                    |
| Deferred income taxes   | 375                 | 362                 | 396                    |
| Total Current Liabilities   | 7,802               | 5,536               | 6,963                  |
| Long-Term Debt  | 7,106               | 7,265               | 7,130                  |
| Deferred Income Taxes   | 1,078               | 1,081               | 1,314                  |
| Other Liabilities   | 2,125               | 2,201               | 1,654                  |
| Shareholders' Equity:   |                     |                     |                        |
| Macy's, Inc.  | 3,971               | 5,378               | 5,351                  |
| Noncontrolling interest   | 4                   | —                   | —                      |
| Total Shareholders' Equity  | 3,975               | 5,378               | 5,351                  |
| Total Liabilities and Shareholders' Equity  | \$22,086            | \$21,461            | \$22,412               |

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

(millions)

|   | 39 Weeks Ended      |                     |
|---|---------------------|---------------------|
|   | October 31,<br>2015 | November 1,<br>2014 |
| Cash flows from operating activities:   |                     |                     |
| Net income  | \$527               | \$733               |
| Adjustments to reconcile net income to net cash provided by operating activities:           |                     |                     |
| Asset impairments   | 111                 | —                   |
| Depreciation and amortization   | 791                 | 770                 |
| Stock-based compensation expense  | 65                  | 55                  |
| Amortization of financing costs and premium on acquired debt                                | (14)                | (4)                 |
| Changes in assets and liabilities:  |                     |                     |
| Decrease in receivables   | 226                 | 154                 |
| Increase in merchandise inventories   | (2,600)             | (2,232)             |
| Increase in prepaid expenses and other current assets                                       | (36)                | (4)                 |
| Increase in other assets not separately identified  | (1)                 | (46)                |
| Increase in merchandise accounts payable  | 1,843               | 1,935               |
| Decrease in accounts payable, accrued liabilities and other items not separately identified | (380)               | (298)               |
| Decrease in current income taxes  | (194)               | (248)               |
| Increase (decrease) in deferred income taxes  | (21)                | 29                  |
| Decrease in other liabilities not separately identified                                     | (39)                | (3)                 |
| Net cash provided by operating activities   | 278                 | 841                 |
| Cash flows from investing activities:   |                     |                     |
| Purchase of property and equipment  | (591)               | (547)               |
| Capitalized software  | (249)               | (190)               |
| Acquisition of Bluemercury, Inc., net of cash acquired                                      | (212)               | —                   |
| Disposition of property and equipment   | 94                  | 79                  |
| Other, net  | 97                  | (2)                 |
| Net cash used by investing activities   | (861)               | (660)               |
| Cash flows from financing activities:   |                     |                     |
| Debt issued   | 791                 | 500                 |
| Financing costs   | —                   | (5)                 |
| Debt repaid   | (152)               | (462)               |
| Dividends paid  | (344)               | (314)               |
| Increase in outstanding checks  | 136                 | 123                 |
| Acquisition of treasury stock   | (1,785)             | (1,456)             |
| Issuance of common stock  | 160                 | 208                 |
| Proceeds from noncontrolling interest   | 5                   | —                   |
| Net cash used by financing activities   | (1,189)             | (1,406)             |
| Net decrease in cash and cash equivalents   | (1,772)             | (1,225)             |
| Cash and cash equivalents beginning of period   | 2,246               | 2,273               |
| Cash and cash equivalents end of period   | \$474               | \$1,048             |
| Supplemental cash flow information:   |                     |                     |

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|   |       |       |
|---|-------|-------|
| Interest paid                               | \$274 | \$284 |
| Interest received                           | 2     | 2     |
| Income taxes paid (net of refunds received) | 474   | 565   |

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. Summary of Significant Accounting Policies

Nature of Operations

Macy's, Inc. and subsidiaries (the "Company") is an omnichannel retail organization operating stores, websites and mobile applications under three brands (Macy's, Bloomingdale's and Bluemercury) that sell a wide range of merchandise, including apparel and accessories (men's, women's and children's), cosmetics, home furnishings and other consumer goods. The Company's operations include approximately 900 Macy's, Macy's Backstage, Bloomingdale's, Bloomingdales Outlet and Bluemercury stores in 45 states, the District of Columbia, Guam and Puerto Rico, as well as macys.com, bloomingdales.com and bluemercury.com. In addition, Bloomingdale's in Dubai, United Arab Emirates is operated under a license agreement with Al Tayer Insignia, a company of Al Tayer Group, LLC.

In August 2015, the Company established a joint venture, Macy's China Limited, of which the Company holds a sixty-five percent ownership interest and Hong Kong-based Fung Retailing Limited holds the remaining thirty-five percent ownership interest. Macy's China Limited will begin selling merchandise in China in the fourth quarter of 2015 through an e-commerce presence on Alibaba Group's Tmall Global. The Consolidated Financial Statements include the accounts of Macy's, Inc. and the newly established majority-owned subsidiary, Macy's China Limited. The noncontrolling interest represents the Fung Retailing Limited's thirty-five percent proportionate share of the results of Macy's China Limited. All intercompany transactions and balances have been eliminated in consolidation.

A description of the Company's significant accounting policies is included in the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 2015 (the "2014 10-K"). The accompanying Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto in the 2014 10-K.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Such estimates and assumptions are subject to inherent uncertainties, which may result in actual amounts differing from reported amounts.

The Consolidated Financial Statements for the 13 and 39 weeks ended October 31, 2015 and November 1, 2014, in the opinion of management, include all adjustments (consisting only of normal recurring adjustments) considered necessary to present fairly, in all material respects, the consolidated financial position and results of operations of the Company.

Seasonality

Because of the seasonal nature of the retail business, the results of operations for the 13 and 39 weeks ended October 31, 2015 and November 1, 2014 (which do not include the Christmas season) are not necessarily indicative of such results for the full fiscal year.

Reclassifications

Certain reclassifications were made to prior years' amounts to conform with the classifications of such amounts for the most recent fiscal period.

Comprehensive Income

Total comprehensive income represents the change in equity during a period from sources other than transactions with shareholders and, as such, includes net income. For the Company, the only other component of total comprehensive income for the 13 and 39 weeks ended October 31, 2015 and November 1, 2014 is the amortization of post employment and postretirement plan items. These reclassifications out of accumulated other comprehensive loss are included in the computation of net periodic benefit cost (income) and are included in selling, general and administrative expenses on the Consolidated Statements of Income. See Note 4, "Benefit Plans," for further



information.

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## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## 2. Earnings Per Share Attributable to Macy's, Inc. Shareholders

The following tables set forth the computation of basic and diluted earnings per share attributable to Macy's, Inc. shareholders:

|   | 13 Weeks Ended                    |        | November 1, 2014 |        |
|---|-----------------------------------|--------|------------------|--------|
|   | October 31, 2015                  |        | Net              | Shares |
|   | Net                               | Shares | Income           |        |
|   | Income                            |        | Income           | Shares |
|   | (millions, except per share data) |        |                  |        |
| Net income attributable to Macy's, Inc. shareholders and average number of shares outstanding | \$ 118                            | 324.5  | \$ 217           | 350.8  |
| Shares to be issued under deferred compensation and other plans                               |                                   | 0.8    |                  | 0.8    |
|   | \$ 118                            | 325.3  | \$ 217           | 351.6  |
| Basic earnings per share attributable to Macy's, Inc. shareholders                            |                                   | \$ .36 |                  | \$ .62 |
| Effect of dilutive securities:  |                                   |        |                  |        |
| Stock options, restricted stock and restricted stock units                                    |                                   | 4.4    |                  | 6.1    |
|   | \$ 118                            | 329.7  | \$ 217           | 357.7  |
| Diluted earnings per share attributable to Macy's, Inc. shareholders                          |                                   | \$ .36 |                  | \$ .61 |

|   | 39 Weeks Ended                    |         | November 1, 2014 |         |
|---|-----------------------------------|---------|------------------|---------|
|   | October 31, 2015                  |         | Net              | Shares  |
|   | Net                               | Shares  | Income           |         |
|   | Income                            |         | Income           | Shares  |
|   | (millions, except per share data) |         |                  |         |
| Net income attributable to Macy's, Inc. shareholders and average number of shares outstanding | \$ 528                            | 333.0   | \$ 733           | 358.0   |
| Shares to be issued under deferred compensation and other plans                               |                                   | 0.9     |                  | 0.9     |
|   | \$ 528                            | 333.9   | \$ 733           | 358.9   |
| Basic earnings per share attributable to Macy's, Inc. shareholders                            |                                   | \$ 1.58 |                  | \$ 2.04 |
| Effect of dilutive securities:  |                                   |         |                  |         |
| Stock options, restricted stock and restricted stock units                                    |                                   | 5.1     |                  | 6.3     |
|   | \$ 528                            | 339.0   | \$ 733           | 365.2   |
| Diluted earnings per share attributable to Macy's, Inc. shareholders                          |                                   | \$ 1.56 |                  | \$ 2.01 |

In addition to the stock options, restricted stock and restricted stock units reflected in the foregoing tables, stock options to purchase 6.2 million shares of common stock and restricted stock units relating to 0.7 million shares of common stock were outstanding at October 31, 2015, but were not included in the computation of diluted earnings per share for the 13 or 39 weeks ended October 31, 2015 because their inclusion would have been antidilutive or they were subject to performance conditions that had not been met.

In addition to the stock options, restricted stock and restricted stock units reflected in the foregoing tables, stock options to purchase 3.2 million shares of common stock and restricted stock units relating to 0.9 million shares of common stock were outstanding at November 1, 2014, but were not included in the computation of diluted earnings per share for the 13 or 39 weeks ended November 1, 2014 because their inclusion would have been antidilutive or they were subject to performance conditions that had not been met.

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

### 3. Financing Activities

The following table shows the detail of debt repayments:

|                                      | 39 Weeks Ended      |                     |
|--------------------------------------|---------------------|---------------------|
|                                      | October 31,<br>2015 | November 1,<br>2014 |
|                                      | (millions)          |                     |
| 7.5% Senior debentures due 2015      | \$69                | \$—                 |
| 8.125% Senior debentures due 2035    | 76                  | —                   |
| 5.75% Senior notes due 2014          | —                   | 453                 |
| 9.5% amortizing debentures due 2021  | 4                   | 4                   |
| 9.75% amortizing debentures due 2021 | 2                   | 2                   |
| Capital leases and other obligations | 1                   | 3                   |
|                                      | \$152               | \$462               |

On June 1, 2015, the Company repaid \$69 million of 7.5% senior debentures at maturity. On August 17, 2015, the Company redeemed at par the principal amount of \$76 million of 8.125% senior debentures due 2035, pursuant to the terms of the debentures. Interest expense in 2015 benefited from the recognition of unamortized debt premium associated with this debt.

On May 23, 2014, the Company issued \$500 million aggregate principal amount of 3.625% senior unsecured notes due 2024. On July 15, 2014, the Company repaid \$453 million of 5.75% senior unsecured notes at maturity.

The Company is party to a \$1,500 million unsecured commercial paper program. The Company may issue and sell commercial paper in an aggregate amount outstanding at any particular time not to exceed its then-current combined borrowing availability under the bank credit agreement with certain financial institutions. As of October 31, 2015, the Company had \$791 million of seasonal borrowings outstanding under this commercial paper program at a weighted average interest rate of 0.42% and with a weighted average maturity of less than ten days.

During the 39 weeks ended October 31, 2015, the Company repurchased approximately 30.6 million shares of its common stock pursuant to existing stock purchase authorizations for a total of approximately \$1,837 million. As of October 31, 2015, the Company had \$695 million of authorization remaining under its share repurchase program. The Company may continue or, from time to time, suspend repurchases of shares under its share repurchase program, depending on prevailing market conditions, alternate uses of capital and other factors.

### 4. Benefit Plans

The Company has defined contribution plans which cover substantially all employees who work 1,000 hours or more in a year. In addition, the Company has a funded defined benefit plan ("Pension Plan") and an unfunded defined benefit supplementary retirement plan ("SERP"), which provides benefits, for certain employees, in excess of qualified plan limitations. Effective January 1, 2012, the Pension Plan was closed to new participants, with limited exceptions, and effective January 2, 2012, the SERP was closed to new participants.

In February 2013, the Company announced changes to the Pension Plan and SERP whereby eligible employees no longer earn future pension service credits after December 31, 2013, with limited exceptions. All retirement benefits attributable to service in subsequent periods are provided through defined contribution plans.

In addition, certain retired employees currently are provided with specified health care and life insurance benefits ("Postretirement Obligations"). Eligibility requirements for such benefits vary, but generally state that benefits are available to eligible employees who were hired prior to a certain date and retire after a certain age with specified years of service. Certain employees are subject to having such benefits modified or terminated.



## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

The defined contribution plan expense and actuarially determined components of the net periodic benefit cost (income) associated with the defined benefit plans are as follows:

|                                      | 13 Weeks Ended      |                     | 39 Weeks Ended      |                     |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|
|                                      | October 31,<br>2015 | November 1,<br>2014 | October 31,<br>2015 | November 1,<br>2014 |
| 401(k) Defined Contribution Plan     | \$22                | \$ 21               | \$69                | \$ 71               |
| Pension Plan                         |                     |                     |                     |                     |
| Service cost                         | \$2                 | \$ 2                | \$5                 | \$ 5                |
| Interest cost                        | 35                  | 38                  | 103                 | 113                 |
| Expected return on assets            | (59 )               | (62 )               | (176 )              | (185 )              |
| Recognition of net actuarial loss    | 9                   | 6                   | 28                  | 19                  |
| Amortization of prior service credit | —                   | —                   | —                   | —                   |
|                                      | \$(13 )             | \$(16 )             | \$(40 )             | \$(48 )             |
| Supplementary Retirement Plan        |                     |                     |                     |                     |
| Service cost                         | \$—                 | \$—                 | \$—                 | \$—                 |
| Interest cost                        | 7                   | 8                   | 23                  | 25                  |
| Recognition of net actuarial loss    | 3                   | 1                   | 8                   | 3                   |
| Amortization of prior service cost   | —                   | —                   | —                   | —                   |
|                                      | \$10                | \$ 9                | \$31                | \$ 28               |
| Total Retirement Expense             | \$19                | \$ 14               | \$60                | \$ 51               |
| Postretirement Obligations           |                     |                     |                     |                     |
| Service cost                         | \$—                 | \$—                 | \$—                 | \$—                 |
| Interest cost                        | 2                   | 3                   | 6                   | 7                   |
| Recognition of net actuarial gain    | —                   | (2 )                | —                   | (4 )                |
| Amortization of prior service cost   | —                   | —                   | —                   | —                   |
|                                      | \$2                 | \$ 1                | \$6                 | \$ 3                |

## 5. Fair Value Measurements

The following table shows the Company's financial assets that are required to be measured at fair value on a recurring basis, by level within the hierarchy as defined by applicable accounting standards:

|                            | October 31, 2015 |  |   |   | November 1, 2014 |  |   |   |
|----------------------------|------------------|--|---|---|------------------|--|---|---|
|                            | Total            | Fair Value Measurements  |   | Significant Unobservable Inputs (Level 3) | Total            | Fair Value Measurements  |   | Significant Unobservable Inputs (Level 3) |
|                            |                  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) |   |                  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) |   |
| Marketable equity and debt | \$98             | \$—  | \$98                                    | \$—                                       | \$94             | \$—  | \$94                                    | \$—                                       |

securities

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## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, receivables, short-term debt, merchandise accounts payable, accounts payable and accrued liabilities and long-term debt. With the exception of long-term debt, the carrying amount approximates fair value because of the short maturity of these instruments. The fair values of long-term debt, excluding capitalized leases, are generally estimated based on quoted market prices for identical or similar instruments, and are classified as Level 2 measurements within the hierarchy as defined by applicable accounting standards.

The following table shows the estimated fair value of the Company's long-term debt:

|                | October 31, 2015           |                 |            | November 1, 2014 |                 |            |
|----------------|----------------------------|-----------------|------------|------------------|-----------------|------------|
|                | Notional Amount (millions) | Carrying Amount | Fair Value | Notional Amount  | Carrying Amount | Fair Value |
| Long-term debt | \$6,933                    | \$7,078         | \$7,268    | \$6,947          | \$7,114         | \$7,747    |

The following table shows certain of the Company's non-financial assets that were measured at fair value on a nonrecurring basis during 2015:

|                                 | October 31, 2015   |  |   |   |
|---------------------------------|--------------------|--|---|---|
|                                 | Total              | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Long-lived assets held and used | (millions)<br>\$39 | \$—  | \$—                                     | \$39                                      |

The carrying value of long-lived assets is periodically reviewed by the Company whenever events or changes in circumstances indicate that a potential impairment has occurred. For long-lived assets held for use, a potential impairment has occurred if projected future undiscounted cash flows are less than the carrying value of the assets. The estimate of cash flows includes management's assumptions of cash inflows and outflows directly resulting from the use of those assets in operations. When a potential impairment has occurred, an impairment write-down is recorded if the carrying value of the

long-lived asset exceeds its fair value.

The Company has announced a plan to dispose of certain underperforming Macy's stores before the end of their previously estimated useful lives as the Company works to optimize its omnichannel approach to customers across America. As a result, impairment reviews of the Company's long-lived assets were required and estimated cash flows have been revised accordingly. As part of this impairment review during the third quarter of 2015, long-lived assets held and used with a carrying value of \$150 million were written down to their fair value of \$39 million, resulting in asset impairment charges of \$111 million. Additionally, related liabilities will arise such as severance, contractual obligations and other accruals associated with store closings when the final determination is made regarding which Macy's stores will be closed. The Company estimates these liabilities based on the facts and circumstances in existence for each restructuring decision. The amounts the Company will ultimately realize or disburse could differ from the amounts assumed in arriving at the asset impairment charges recorded and any restructuring charge recorded in the future.

The Company believes its estimated cash flows are sufficient to support the carrying value of its long-lived assets. If estimated cash flows significantly differ in the future, the Company may be required to record additional asset



impairment write-downs.

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MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

6. Condensed Consolidating Financial Information

Certain debt obligations of the Company, which constitute debt obligations of Macy's Retail Holdings, Inc. ("Subsidiary Issuer"), a 100%-owned subsidiary of Macy's, Inc. ("Parent"), are fully and unconditionally guaranteed by Parent. In the following condensed consolidating financial statements, "Other Subsidiaries" includes all other direct subsidiaries of Parent, including Bluemercury, Inc., FDS Bank, West 34th Street Insurance Company and its subsidiary West 34th Street Insurance Company New York, Macy's Merchandising Corporation, Macy's Merchandising Group, Inc. and its subsidiaries Macy's Merchandising Group Procurement, LLC, Macy's Merchandising Group International, LLC, Macy's Merchandising Group International (Hong Kong) Limited, Macy's Merchandising Group (Hong Kong) Limited, and its majority-owned subsidiary Macy's China Limited. "Subsidiary Issuer" includes operating divisions and non-guarantor subsidiaries of the Subsidiary Issuer on an equity basis. The assets and liabilities and results of operations of the non-guarantor subsidiaries of the Subsidiary Issuer are also reflected in "Other Subsidiaries."

Condensed Consolidating Balance Sheets as of October 31, 2015, November 1, 2014 and January 31, 2015, the related Condensed Consolidating Statements of Comprehensive Income for the 13 and 39 weeks ended October 31, 2015 and November 1, 2014, and the related Condensed Consolidating Statements of Cash Flows for the 39 weeks ended October 31, 2015 and November 1, 2014 are presented on the following pages.

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of October 31, 2015

(millions)

|  | Parent   | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|----------|----------------------|-----------------------|------------------------------|--------------|
| <b>ASSETS:</b>                               |          |                      |                       |                              |              |
| Current Assets:                              |          |                      |                       |                              |              |
| Cash and cash equivalents                    | \$ 11    | \$ 94                | \$ 369                | \$ —                         | \$ 474       |
| Receivables                                  | —        | 38                   | 162                   | —                            | 200          |
| Merchandise inventories                      | —        | 4,053                | 4,092                 | —                            | 8,145        |
| Prepaid expenses and other current assets    | —        | 92                   | 333                   | —                            | 425          |
| Income taxes                                 | 32       | —                    | —                     | (32 )                        | —            |
| Total Current Assets                         | 43       | 4,277                | 4,956                 | (32 )                        | 9,244        |
| Property and Equipment – net                 | —        | 4,112                | 3,517                 | —                            | 7,629        |
| Goodwill                                     | —        | 3,315                | 582                   | —                            | 3,897        |
| Other Intangible Assets – net                | —        | 59                   | 459                   | —                            | 518          |
| Other Assets                                 | 2        | 74                   | 722                   | —                            | 798          |
| Deferred Income Taxes                        | 17       | —                    | —                     | (17 )                        | —            |
| Intercompany Receivable                      | —        | —                    | 3,413                 | (3,413 )                     | —            |
| Investment in Subsidiaries                   | 4,644    | 3,621                | —                     | (8,265 )                     | —            |
| Total Assets                                 | \$ 4,706 | \$ 15,458            | \$ 13,649             | \$ (11,727 )                 | \$ 22,086    |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b> |          |                      |                       |                              |              |
| Current Liabilities:                         |          |                      |                       |                              |              |
| Short-term debt                              | \$ —     | \$ 856               | \$ 1                  | \$ —                         | \$ 857       |
| Merchandise accounts payable                 | —        | 1,825                | 1,951                 | —                            | 3,776        |
| Accounts payable and accrued liabilities     | 103      | 1,118                | 1,471                 | —                            | 2,692        |
| Income taxes                                 | —        | 4                    | 130                   | (32 )                        | 102          |
| Deferred income taxes                        | —        | 304                  | 71                    | —                            | 375          |
| Total Current Liabilities                    | 103      | 4,107                | 3,624                 | (32 )                        | 7,802        |
| Long-Term Debt                               | —        | 7,087                | 19                    | —                            | 7,106        |
| Intercompany Payable                         | 601      | 2,812                | —                     | (3,413 )                     | —            |
| Deferred Income Taxes                        | —        | 396                  | 699                   | (17 )                        | 1,078        |
| Other Liabilities                            | 31       | 580                  | 1,514                 | —                            | 2,125        |
| Shareholders' Equity:                        |          |                      |                       |                              |              |
| Macy's, Inc.                                 | 3,971    | 476                  | 7,789                 | (8,265 )                     | 3,971        |
| Noncontrolling Interest                      | —        | —                    | 4                     | —                            | 4            |
| Total Shareholders' Equity                   | 3,971    | 476                  | 7,793                 | (8,265 )                     | 3,975        |
| Total Liabilities and Shareholders' Equity   | \$ 4,706 | \$ 15,458            | \$ 13,649             | \$ (11,727 )                 | \$ 22,086    |

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 13 Weeks Ended October 31, 2015

(millions)

|  | Parent | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|--------|----------------------|-----------------------|------------------------------|--------------|
| Net sales  | \$—    | \$2,654              | \$6,366               | \$ (3,146 )                  | \$5,874      |
| Cost of sales  | —      | (1,761 )             | (4,922 )              | 3,146                        | (3,537 )     |
| Gross margin   | —      | 893                  | 1,444                 | —                            | 2,337        |
| Selling, general and administrative expenses                             | —      | (957 )               | (1,011 )              | —                            | (1,968 )     |
| Asset impairments  | —      | (102 )               | (9 )                  | —                            | (111 )       |
| Operating income (loss)  | —      | (166 )               | 424                   | —                            | 258          |
| Interest (expense) income, net:  |        |                      |                       |                              |              |
| External   | —      | (79 )                | (1 )                  | —                            | (80 )        |
| Intercompany   | —      | (58 )                | 58                    | —                            | —            |
| Equity in earnings of subsidiaries                                       | 117    | (9 )                 | —                     | (108 )                       | —            |
| Income (loss) before income taxes  | 117    | (312 )               | 481                   | (108 )                       | 178          |
| Federal, state and local income<br>tax benefit (expense)                 | 1      | 84                   | (146 )                | —                            | (61 )        |
| Net income (loss)  | 118    | (228 )               | 335                   | (108 )                       | 117          |
| Net loss attributable to noncontrolling interest                         | —      | —                    | 1                     | —                            | 1            |
| Net income (loss) attributable to<br>Macy's, Inc. shareholders           | \$118  | \$(228 )             | \$336                 | \$(108 )                     | \$118        |
| Comprehensive income (loss)  | \$125  | \$(221 )             | \$339                 | \$(119 )                     | \$124        |
| Comprehensive loss attributable to<br>noncontrolling interest            | —      | —                    | 1                     | —                            | 1            |
| Comprehensive income (loss) attributable to<br>Macy's, Inc. shareholders | \$125  | \$(221 )             | \$340                 | \$(119 )                     | \$125        |

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 39 Weeks Ended October 31, 2015

(millions)

|  | Parent | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|--------|----------------------|-----------------------|------------------------------|--------------|
| Net sales  | \$—    | \$8,191              | \$17,106              | \$ (7,087 )                  | \$18,210     |
| Cost of sales  | —      | (5,258 )             | (12,776 )             | 7,087                        | (10,947 )    |
| Gross margin   | —      | 2,933                | 4,330                 | —                            | 7,263        |
| Selling, general and administrative expenses                             | (1 )   | (2,962 )             | (3,086 )              | —                            | (6,049 )     |
| Asset impairments  | —      | (102 )               | (9 )                  | —                            | (111 )       |
| Operating income (loss)  | (1 )   | (131 )               | 1,235                 | —                            | 1,103        |
| Interest (expense) income, net:  |        |                      |                       |                              |              |
| External   | —      | (267 )               | (1 )                  | —                            | (268 )       |
| Intercompany   | —      | (173 )               | 173                   | —                            | —            |
| Equity in earnings of subsidiaries                                       | 528    | 137                  | —                     | (665 )                       | —            |
| Income (loss) before income taxes  | 527    | (434 )               | 1,407                 | (665 )                       | 835          |
| Federal, state and local income<br>tax benefit (expense)                 | 1      | 163                  | (472 )                | —                            | (308 )       |
| Net income (loss)  | 528    | (271 )               | 935                   | (665 )                       | 527          |
| Net loss attributable to noncontrolling interest                         | —      | —                    | 1                     | —                            | 1            |
| Net income (loss) attributable to<br>Macy's, Inc. shareholders           | \$528  | \$(271 )             | \$936                 | \$(665 )                     | \$528        |
| Comprehensive income (loss)  | \$550  | \$(249 )             | \$948                 | \$(700 )                     | \$549        |
| Comprehensive loss attributable to<br>noncontrolling interest            | —      | —                    | 1                     | —                            | 1            |
| Comprehensive income (loss) attributable to<br>Macy's, Inc. shareholders | \$550  | \$(249 )             | \$949                 | \$(700 )                     | \$550        |

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended October 31, 2015

(millions)

|  | Parent  | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|---------|----------------------|-----------------------|------------------------------|--------------|
| Cash flows from operating activities:                            |         |                      |                       |                              |              |
| Net income (loss)  | \$528   | \$(271)              | ) \$935               | \$ (665)                     | ) \$527      |
| Asset impairments  | —       | 102                  | ) 9                   | —                            | ) 111        |
| Equity in earnings of subsidiaries                               | (528)   | ) (137)              | ) —                   | 665                          | —            |
| Dividends received from subsidiaries                             | 597     | —                    | —                     | (597)                        | ) —          |
| Depreciation and amortization                                    | —       | 330                  | ) 461                 | —                            | ) 791        |
| (Increase) decrease in working capital                           | 55      | (329)                | ) (867)               | ) —                          | (1,141)      |
| Other, net   | (3)     | ) 2                  | ) (9)                 | ) —                          | (10)         |
| Net cash provided (used) by operating activities                 | 649     | (303)                | ) 529                 | (597)                        | ) 278        |
| Cash flows from investing activities:                            |         |                      |                       |                              |              |
| Purchase of property and equipment and capitalized software, net | —       | (216)                | ) (530)               | ) —                          | (746)        |
| Other, net   | —       | 14                   | ) (129)               | ) —                          | (115)        |
| Net cash used by investing activities                            | —       | (202)                | ) (659)               | ) —                          | (861)        |
| Cash flows from financing activities:                            |         |                      |                       |                              |              |
| Debt issued, net of debt repaid                                  | —       | 640                  | ) (1)                 | ) —                          | 639          |
| Dividends paid   | (344)   | ) —                  | ) (597)               | ) 597                        | (344)        |
| Common stock acquired, net of issuance of common stock           | (1,625) | ) —                  | —                     | —                            | (1,625)      |
| Proceeds from noncontrolling interest                            | —       | —                    | ) 5                   | —                            | 5            |
| Intercompany activity, net                                       | (587)   | ) (73)               | ) 660                 | —                            | —            |
| Other, net   | 10      | (62)                 | ) 188                 | —                            | 136          |
| Net cash provided (used) by financing activities                 | (2,546) | ) 505                | 255                   | 597                          | (1,189)      |
| Net increase (decrease) in cash and cash equivalents             | (1,897) | ) —                  | 125                   | —                            | (1,772)      |
| Cash and cash equivalents at beginning of period                 | 1,908   | 94                   | 244                   | —                            | 2,246        |
| Cash and cash equivalents at end of period                       | \$11    | \$94                 | \$369                 | \$—                          | \$474        |

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of November 1, 2014

(millions)

|  | Parent   | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|----------|----------------------|-----------------------|------------------------------|--------------|
| <b>ASSETS:</b>                               |          |                      |                       |                              |              |
| Current Assets:                              |          |                      |                       |                              |              |
| Cash and cash equivalents                    | \$ 650   | \$ 105               | \$ 293                | \$ —                         | \$ 1,048     |
| Receivables                                  | —        | 58                   | 234                   | —                            | 292          |
| Merchandise inventories                      | —        | 3,997                | 3,792                 | —                            | 7,789        |
| Prepaid expenses and other current assets    | —        | 95                   | 329                   | —                            | 424          |
| Income taxes                                 | —        | —                    | —                     | —                            | —            |
| Total Current Assets                         | 650      | 4,255                | 4,648                 | —                            | 9,553        |
| Property and Equipment – net                 | —        | 4,447                | 3,340                 | —                            | 7,787        |
| Goodwill                                     | —        | 3,315                | 428                   | —                            | 3,743        |
| Other Intangible Assets – net                | —        | 80                   | 424                   | —                            | 504          |
| Other Assets                                 | 3        | 122                  | 700                   | —                            | 825          |
| Deferred Income Taxes                        | 15       | —                    | —                     | (15 )                        | —            |
| Intercompany Receivable                      | 245      | —                    | 3,396                 | (3,641 )                     | —            |
| Investment in Subsidiaries                   | 4,596    | 3,362                | —                     | (7,958 )                     | —            |
| Total Assets                                 | \$ 5,509 | \$ 15,581            | \$ 12,936             | \$ (11,614 )                 | \$ 22,412    |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b> |          |                      |                       |                              |              |
| Current Liabilities:                         |          |                      |                       |                              |              |
| Short-term debt                              | \$ —     | \$ 75                | \$ 1                  | \$ —                         | \$ 76        |
| Merchandise accounts payable                 | —        | 1,763                | 2,051                 | —                            | 3,814        |
| Accounts payable and accrued liabilities     | 115      | 1,067                | 1,381                 | —                            | 2,563        |
| Income taxes                                 | 3        | 38                   | 73                    | —                            | 114          |
| Deferred income taxes                        | —        | 310                  | 86                    | —                            | 396          |
| Total Current Liabilities                    | 118      | 3,253                | 3,592                 | —                            | 6,963        |
| Long-Term Debt                               | —        | 7,110                | 20                    | —                            | 7,130        |
| Intercompany Payable                         | —        | 3,641                | —                     | (3,641 )                     | —            |
| Deferred Income Taxes                        | —        | 524                  | 805                   | (15 )                        | 1,314        |
| Other Liabilities                            | 40       | 520                  | 1,094                 | —                            | 1,654        |
| Shareholders' Equity:                        |          |                      |                       |                              |              |
| Macy's, Inc.                                 | 5,351    | 533                  | 7,425                 | (7,958 )                     | 5,351        |
| Noncontrolling Interest                      | —        | —                    | —                     | —                            | —            |
| Total Shareholders' Equity                   | 5,351    | 533                  | 7,425                 | (7,958 )                     | 5,351        |
| Total Liabilities and Shareholders' Equity   | \$ 5,509 | \$ 15,581            | \$ 12,936             | \$ (11,614 )                 | \$ 22,412    |

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 13 Weeks Ended November 1, 2014

(millions)

|  | Parent | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|--------|----------------------|-----------------------|------------------------------|--------------|
| Net sales  | \$—    | \$2,920              | \$6,365               | \$ (3,090 )                  | \$6,195      |
| Cost of sales  | —      | (1,916 )             | (4,940 )              | 3,090                        | (3,766 )     |
| Gross margin   | —      | 1,004                | 1,425                 | —                            | 2,429        |
| Selling, general and administrative expenses                             | —      | (1,069 )             | (938 )                | —                            | (2,007 )     |
| Operating income (loss)  | —      | (65 )                | 487                   | —                            | 422          |
| Interest (expense) income, net:  |        |                      |                       |                              |              |
| External   | —      | (96 )                | —                     | —                            | (96 )        |
| Intercompany   | —      | (56 )                | 56                    | —                            | —            |
| Equity in earnings of subsidiaries                                       | 217    | 21                   | —                     | (238 )                       | —            |
| Income (loss) before income taxes  | 217    | (196 )               | 543                   | (238 )                       | 326          |
| Federal, state and local income<br>tax benefit (expense)                 | —      | 60                   | (169 )                | —                            | (109 )       |
| Net income (loss)  | 217    | (136 )               | 374                   | (238 )                       | 217          |
| Net loss attributable to noncontrolling interest                         | —      | —                    | —                     | —                            | —            |
| Net income (loss) attributable to<br>Macy's, Inc. shareholders           | \$217  | \$(136 )             | \$374                 | \$(238 )                     | \$217        |
| Comprehensive income (loss)  | \$220  | \$(133 )             | \$377                 | \$(244 )                     | \$220        |
| Comprehensive loss attributable to<br>noncontrolling interest            | —      | —                    | —                     | —                            | —            |
| Comprehensive income (loss) attributable to<br>Macy's, Inc. shareholders | \$220  | \$(133 )             | \$377                 | \$(244 )                     | \$220        |



MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 39 Weeks Ended November 1, 2014

(millions)

|  | Parent | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|--------|----------------------|-----------------------|------------------------------|--------------|
| Net sales  | \$—    | \$8,799              | \$16,816              | \$ (6,874 )                  | \$18,741     |
| Cost of sales  | —      | (5,580 )             | (12,568 )             | 6,874                        | (11,274 )    |
| Gross margin   | —      | 3,219                | 4,248                 | —                            | 7,467        |
| Selling, general and administrative expenses                             | (2 )   | (3,122 )             | (2,907 )              | —                            | (6,031 )     |
| Operating income (loss)  | (2 )   | 97                   | 1,341                 | —                            | 1,436        |
| Interest (expense) income, net:  |        |                      |                       |                              |              |
| External   | —      | (296 )               | —                     | —                            | (296 )       |
| Intercompany   | —      | (172 )               | 172                   | —                            | —            |
| Equity in earnings of subsidiaries                                       | 735    | 200                  | —                     | (935 )                       | —            |
| Income (loss) before income taxes  | 733    | (171 )               | 1,513                 | (935 )                       | 1,140        |
| Federal, state and local income<br>tax benefit (expense)                 | —      | 102                  | (509 )                | —                            | (407 )       |
| Net income (loss)  | 733    | (69 )                | 1,004                 | (935 )                       | 733          |
| Net loss attributable to noncontrolling interest                         | —      | —                    | —                     | —                            | —            |
| Net income (loss) attributable to<br>Macy's, Inc. shareholders           | \$733  | \$(69 )              | \$1,004               | \$(935 )                     | \$733        |
| Comprehensive income (loss)  | \$744  | \$(58 )              | \$1,011               | \$(953 )                     | \$744        |
| Comprehensive loss attributable to<br>noncontrolling interest            | —      | —                    | —                     | —                            | —            |
| Comprehensive income (loss) attributable to<br>Macy's, Inc. shareholders | \$744  | \$(58 )              | \$1,011               | \$(953 )                     | \$744        |

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended November 1, 2014

(millions)

|  | Parent  | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |   |
|--|---------|----------------------|-----------------------|------------------------------|--------------|---|
| Cash flows from operating activities:                            |         |                      |                       |                              |              |   |
| Net income (loss)  | \$733   | \$(69)               | ) \$1,004             | \$ (935)                     | ) \$733      |   |
| Equity in earnings of subsidiaries                               | (735)   | ) (200)              | ) —                   | 935                          | —            |   |
| Dividends received from subsidiaries                             | 775     | 1                    | —                     | (776)                        | ) —          |   |
| Depreciation and amortization                                    | —       | 331                  | 439                   | —                            | 770          |   |
| (Increase) decrease in working capital                           | 99      | (250)                | ) (542)               | ) —                          | (693)        | ) |
| Other, net   | (14)    | ) (29)               | ) 74                  | —                            | 31           |   |
| Net cash provided (used) by operating activities                 | 858     | (216)                | ) 975                 | (776)                        | ) 841        |   |
| Cash flows from investing activities:                            |         |                      |                       |                              |              |   |
| Purchase of property and equipment and capitalized software, net | —       | (209)                | ) (449)               | ) —                          | (658)        | ) |
| Other, net   | —       | 6                    | (8)                   | ) —                          | (2)          | ) |
| Net cash used by investing activities                            | —       | (203)                | ) (457)               | ) —                          | (660)        | ) |
| Cash flows from financing activities:                            |         |                      |                       |                              |              |   |
| Debt issued, net of debt repaid                                  | —       | 39                   | (1)                   | ) —                          | 38           |   |
| Dividends paid   | (314)   | ) —                  | (776)                 | ) 776                        | (314)        | ) |
| Common stock acquired, net of issuance of common stock           | (1,248) | ) —                  | —                     | —                            | (1,248)      | ) |
| Intercompany activity, net                                       | (553)   | ) 416                | 137                   | —                            | —            |   |
| Other, net   | (48)    | ) (15)               | ) 181                 | —                            | 118          |   |
| Net cash provided (used) by financing activities                 | (2,163) | ) 440                | (459)                 | ) 776                        | (1,406)      | ) |
| Net increase (decrease) in cash and cash equivalents             | (1,305) | ) 21                 | 59                    | —                            | (1,225)      | ) |
| Cash and cash equivalents at beginning of period                 | 1,955   | 84                   | 234                   | —                            | 2,273        |   |
| Cash and cash equivalents at end of period                       | \$650   | \$105                | \$293                 | \$—                          | \$1,048      |   |

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of January 31, 2015

(millions)

|  | Parent  | Subsidiary<br>Issuer | Other<br>Subsidiaries | Consolidating<br>Adjustments | Consolidated |
|--|---------|----------------------|-----------------------|------------------------------|--------------|
| <b>ASSETS:</b>                               |         |                      |                       |                              |              |
| Current Assets:                              |         |                      |                       |                              |              |
| Cash and cash equivalents                    | \$1,908 | \$94                 | \$244                 | \$—                          | \$2,246      |
| Receivables                                  | —       | 97                   | 327                   | —                            | 424          |
| Merchandise inventories                      | —       | 2,817                | 2,699                 | —                            | 5,516        |
| Prepaid expenses and other current assets    | —       | 113                  | 380                   | —                            | 493          |
| Income taxes                                 | 88      | —                    | —                     | (88                          | ) —          |
| Total Current Assets                         | 1,996   | 3,121                | 3,650                 | (88                          | ) 8,679      |
| Property and Equipment – net                 | —       | 4,315                | 3,485                 | —                            | 7,800        |
| Goodwill                                     | —       | 3,315                | 428                   | —                            | 3,743        |
| Other Intangible Assets – net                | —       | 73                   | 423                   | —                            | 496          |
| Other Assets                                 | 1       | 74                   | 668                   | —                            | 743          |
| Deferred Income Taxes                        | 10      | —                    | —                     | (10                          | ) —          |
| Intercompany Receivable                      | —       | —                    | 4,140                 | (4,140                       | ) —          |
| Investment in Subsidiaries                   | 4,655   | 3,526                | —                     | (8,181                       | ) —          |
| Total Assets                                 | \$6,662 | \$14,424             | \$12,794              | \$(12,419                    | ) \$21,461   |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b> |         |                      |                       |                              |              |
| Current Liabilities:                         |         |                      |                       |                              |              |
| Short-term debt                              | \$—     | \$75                 | \$1                   | \$—                          | \$76         |
| Merchandise accounts payable                 | —       | 784                  | 909                   | —                            | 1,693        |
| Accounts payable and accrued liabilities     | 42      | 1,360                | 1,707                 | —                            | 3,109        |
| Income taxes                                 | —       | 22                   | 362                   | (88                          | ) 296        |
| Deferred income taxes                        | —       | 295                  | 67                    | —                            | 362          |
| Total Current Liabilities                    | 42      | 2,536                | 3,046                 | (88                          | ) 5,536      |
| Long-Term Debt                               | —       | 7,245                | 20                    | —                            | 7,265        |
| Intercompany Payable                         | 1,215   | 2,925                | —                     | (4,140                       | ) —          |
| Deferred Income Taxes                        | —       | 414                  | 677                   | (10                          | ) 1,081      |
| Other Liabilities                            | 27      | 593                  | 1,581                 | —                            | 2,201        |
| Shareholders' Equity:                        |         |                      |                       |                              |              |
| Macy's, Inc.                                 | 5,378   | 711                  | 7,470                 | (8,181                       | ) 5,378      |
| Noncontrolling Interest                      | —       | —                    | —                     | —                            | —            |
| Total Shareholders' Equity                   | 5,378   | 711                  | 7,470                 | (8,181                       | ) 5,378      |
| Total Liabilities and Shareholders' Equity   | \$6,662 | \$14,424             | \$12,794              | \$(12,419                    | ) \$21,461   |



MACY'S, INC.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

For purposes of the following discussion, all references to "third quarter of 2015" and "third quarter of 2014" are to the Company's 13-week fiscal periods ended October 31, 2015 and November 1, 2014, respectively, and all references to "2015" and "2014" are to the Company's 39-week fiscal periods ended October 31, 2015 and November 1, 2014, respectively.

The following discussion should be read in conjunction with the Consolidated Financial Statements and the related notes included elsewhere in this report, as well as the financial and other information included in the 2014 10-K. The following discussion contains forward-looking statements that reflect the Company's plans, estimates and beliefs. The Company's actual results could materially differ from those discussed in these forward-looking statements. Factors that could cause or contribute to those differences include, but are not limited to, those discussed below and elsewhere in this report (particularly in "Forward-Looking Statements") and in the 2014 10-K (particularly in "Risk Factors"). This discussion includes non-GAAP financial measures. For information about these measures, see the disclosure under the caption "Important Information Regarding Non-GAAP Financial Measures" on page 27.

Overview

The Company is an omnichannel retail organization operating stores, websites and mobile applications under three brands (Macy's, Bloomingdale's and Bluemercury) that sell a wide range of merchandise, including apparel and accessories (men's, women's and children's), cosmetics, home furnishings and other consumer goods. The Company's operations include approximately 900 Macy's, Macy's Backstage, Bloomingdale's, Bloomingdales Outlet and Bluemercury stores in 45 states, the District of Columbia, Guam and Puerto Rico, as well as macys.com, bloomingdales.com and bluemercury.com. In addition, Bloomingdale's in Dubai, United Arab Emirates is operated under a license agreement with Al Tayer Insignia, a company of Al Tayer Group, LLC.

The Company continues to be focused on three key strategies for continued growth in sales, earnings and cash flow in the years ahead: (i) maximizing the My Macy's localization initiative; (ii) driving the omnichannel business; and (iii) embracing customer centricity, including engaging customers on the selling floor through the Magic Selling program.

Through the My Macy's localization initiative, the Company has invested in talent, technology and marketing which ensures that core customers surrounding each Macy's store find merchandise assortments, size ranges, marketing programs and shopping experiences that are custom-tailored to their needs. My Macy's has provided for more local decision-making in every Macy's community, and involves tailoring merchandise assortments, space allocations, service levels, visual merchandising and special events on a store-by-store basis.

The Company's omnichannel strategy allows customers to shop seamlessly in stores and online, via desktops, laptops or mobile devices. A pivotal part of the omnichannel strategy is the Company's ability to allow associates in any store to sell a product that may be unavailable locally by shipping merchandise from other stores or customer fulfillment centers to the customer's door. Likewise, the Company's customer fulfillment centers can draw on store inventories nationwide to fill orders that originate online, via desktops, laptops or mobile devices. Nearly all Macy's and Bloomingdale's stores are fulfilling orders from other stores and/or online for shipment and fulfilling orders for store pick-up related to online purchases. Starting November 1, 2014, same-day delivery pilots were tested in eight Macy's markets and four Bloomingdale's markets. As of October 31, 2015, the Company currently operates same-day delivery in 17 markets.

Macy's Magic Selling program is an approach to customer engagement that helps Macy's to better understand the needs of customers, as well as to provide options and advice. This comprehensive ongoing training and coaching program is designed to improve the in-store shopping experience and all other customer interactions.

In January 2015, the Company announced a series of initiatives, including a restructuring of merchandising and marketing functions consistent with its omnichannel approach to retailing, as well as a series of adjustments to its field and store operations designed to increase productivity and efficiency. These changes are intended to support continued growth and an enhanced shopping experience online and via mobile, as well as in stores.

The Company is also focused on driving additional profitable sales growth through a series of organic and new business initiatives. The initiatives include a focus on key categories (e.g., active, dresses and jewelry), key store locations, loyalty programs, gift registry and wedding offerings, best and private brands, off-price, international and new store formats.

## MACY'S, INC.

In March 2015, the Company completed its acquisition of Bluemercury, Inc., a luxury beauty products and spa retailer. The Company is focused on accelerating the growth of sales in self-standing Bluemercury stores in urban and suburban markets, enhancing Bluemercury's online capabilities and adding selected Bluemercury products and boutiques to Macy's stores nationwide.

In May 2015, the Company helped launch Plenti, the innovative loyalty program that brings powerful brands together to give customers the chance to earn and redeem points where they choose. The loyalty program is free to join and members earn points on virtually all purchases at Macy's and other businesses that have joined as Plenti partners. Additionally, in May and June 2015, the Company announced the first six pilot stores in Macy's new off-price business, Macy's Backstage, to be opened in the New York City metro area. As of October 31, 2015, five Macy's Backstage stores are open, and the sixth is expected to open in the fourth quarter of 2015. The Macy's Backstage locations average about 30,000 square feet and sell an assortment of women's, men's and children's apparel, shoes, fashion accessories, housewares, home textiles, intimate apparel and jewelry.

In August 2015, the Company established a joint venture, Macy's China Limited, of which the Company holds a sixty-five percent ownership interest and Hong Kong-based Fung Retailing Limited holds the remaining thirty-five percent ownership interest. Macy's China Limited began selling merchandise in China in the fourth quarter of 2015 through an e-commerce presence on Alibaba Group's Tmall Global. The Company's periodic reporting now includes the consolidated results of operations of Macy's China Limited, with the thirty-five percent ownership reported as a noncontrolling interest.

Also in August 2015, the Company announced a real estate transaction related to its Brooklyn store location. The Company is selling the top five floors of its nine-story retail location as well as the air rights above the store and a related parking garage facility. Upon closing, the Company will receive \$170 million in fiscal 2015 and is expected to receive another \$100 million over the next three years to be used towards a redevelopment of this Macy's store location. As a result of this transaction, the Company is expected to record a gain of approximately \$250 million in the fourth quarter of fiscal 2015.

In October 2015, the Company announced a real estate transaction related to its downtown Seattle store location. The Company has sold the top four floors of underutilized space in this retail location for \$65 million in cash. As a result of this transaction, the Company recorded a gain of approximately \$57 million in the third quarter of 2015.

The Company has begun to explore joint ventures or other deal structures with third parties to redevelop Macy's flagship real estate assets in Manhattan (Herald Square), San Francisco (Union Square), Chicago (State Street) and Minneapolis (downtown Nicollet Mall) in a manner that maintains Macy's retail store presence while also bringing alternative use into those buildings. This exploration will also include other assets, including mall-based properties. The Company will also continue to pursue selected real estate dispositions and monetize assets in instances where the business is simultaneously enhanced or where the value of real estate significantly outweighs the value of the retail business. After extensive review with the assistance of experienced financial, tax, legal and real estate advisors, the Company has decided not to pursue the formation of a REIT at this time.

During 2015, the Company opened one new Macy's store and five new Macy's Backstage stores. Additionally, 16 new Bluemercury stores have opened since the acquisition in March. In November 2015, the Company opened a new Bloomingdale's store, and in the remainder of fiscal 2015, the Company intends to open three new Bloomingdale's Outlet stores and one new Macy's Backstage store. The Company has closed four Macy's stores in 2015 and plans to close 35 to 40 of its Macy's and Bloomingdale's stores in early 2016. The Company opened three new Macy's stores and one Bloomingdale's replacement store and closed six Macy's stores and one Bloomingdale's store in 2014.

The Company's operations are impacted by competitive pressures from department stores, specialty stores, mass merchandisers, online retailers and all other retail channels. The Company's operations are also impacted by general consumer spending levels, including the impact of general economic conditions, consumer disposable income levels, consumer confidence levels, the availability, cost and level of consumer debt, the costs of basic necessities and other goods and the effects of weather or natural disasters and other factors over which the Company has little or no control. In recent years, consumer spending levels have been affected to varying degrees by a number of factors, including modest economic growth, uncertainty regarding governmental spending and tax policies, employment levels,

tightened consumer credit, an improving housing market and a rising stock market. In addition, consumer spending levels of international customers are impacted by the strength of the U.S. dollar relative to foreign currencies. These factors have affected to varying degrees the amount of funds that consumers are willing and able to spend for discretionary purchases, including purchases of some of the merchandise offered by the Company.



## MACY'S, INC.

All economic conditions ultimately affect the Company's overall operations. However, the effects of economic conditions can be experienced differently and at different times, in the various geographic regions in which the Company operates, in relation to the different types of merchandise that the Company offers for sale, or in relation to each of the Company's branded operations.

Based on its assessment of current and anticipated market conditions and its recent performance, the Company now expects comparable sales on an owned plus licensed basis for fiscal 2015 to be down approximately 1.8% to 2.2% from 2014 levels, with comparable sales on an owned basis approximately 50 basis points lower. The Company currently expects that its total sales in fiscal 2015 will decrease approximately 2.7% to 3.1% from 2014 levels, reflecting Macy's store locations closed at the end of fiscal 2014 and a reduction in sales of private label goods to third parties, as well as lower comparable sales. The Company currently expects that its earnings per share attributable to Macy's, Inc. in fiscal 2015 will be in the range of \$4.20 to \$4.30, excluding the impact of asset impairment charges associated primarily with previously announced store closings. Earnings guidance for 2015 includes gains from asset sales, including approximately \$60 million from the sale of real estate in Seattle and an expected \$250 million gain on the sale of real estate in downtown Brooklyn.

In addition, the Company intends to reduce expenses and tighten capital expenditures to operate more efficiently in the coming years, while continuing to fund the highest-potential growth initiatives.

## Results of Operations

## Comparison of the Third Quarter of 2015 and the Third Quarter of 2014

|  | Third Quarter of 2015                           |            | Third Quarter of 2014 |            |
|--|---|------------|-----------------------|------------|
|  | Amount  | % to Sales | Amount                | % to Sales |
|  | (dollars in millions, except per share figures) |            |                       |            |
| Net sales  | \$5,874   |            | \$6,195               |            |
| Decrease in sales  | (5.2)   | )%         | (1.3)                 | )%         |
| Decrease in comparable sales   | (3.9)   | )%         | (1.4)                 | )%         |
| Cost of sales  | (3,537)   | ) (60.2 )% | (3,766)               | ) (60.8 )% |
| Gross margin   | 2,337   | 39.8 %     | 2,429                 | 39.2 %     |
| Selling, general and administrative expenses                         | (1,968)   | ) (33.5 )% | (2,007)               | ) (32.4 )% |
| Asset impairments  | (111)   | ) (1.9 )%  | —                     | — %        |
| Operating income   | 258   | 4.4 %      | 422                   | 6.8 %      |
| Interest expense - net   | (80)  | )          | (96)                  | )          |
| Income before income taxes   | 178   |            | 326                   |            |
| Federal, state and local income tax expense                          | (61)  | )          | (109)                 | )          |
| Net income   | 117   |            | 217                   |            |
| Net loss attributable to noncontrolling interest                     | 1   |            | —                     |            |
| Net income attributable to Macy's, Inc. shareholders                 | \$118   | 2.0 %      | \$217                 | 3.5 %      |
| Diluted earnings per share attributable to Macy's, Inc. shareholders | \$0.36  |            | \$0.61                |            |

## Diluted Earnings Per Share Attributable to Macy's, Inc. Shareholders

Diluted earnings per share for the third quarter of 2015 decreased \$0.25 or 41% compared to the third quarter of 2014, reflecting lower net income, partially offset by lower average diluted shares.

## Net Income Attributable to Macy's, Inc. Shareholders

Net income attributable to Macy's, Inc. shareholders for the third quarter of 2015 decreased \$99 million or 45.6% compared to the third quarter of 2014, reflecting lower net sales and gross margin in dollars and asset impairment charges, partially offset by lower selling, general and administrative ("SG&A") expenses in dollars and lower interest and tax expenses.



## MACY'S, INC.

## Net Sales

Net sales for the third quarter of 2015 decreased \$321 million or 5.2% compared to the third quarter of 2014. The decrease in comparable sales on an owned basis for the third quarter of 2015 was 3.9% compared to the third quarter of 2014. The decrease in comparable sales on an owned plus licensed basis for the third quarter of 2015 was 3.6% compared to the third quarter of 2014. The warm weather across the country negatively impacted sales in the third quarter of 2015, although sales in the western regions performed better relative to the rest of the country. Sales at locations that are frequented by international tourists, such as New York City, Las Vegas, San Francisco and Chicago, continued to be negatively impacted by lower levels of spending by these tourists. Sales in the third quarter of 2015 were also impacted by a reduction in sales of private label goods to third parties. By family of business, sales in the third quarter of 2015 were strongest in the active apparel for men, women and kids, furniture, mattresses and soft home, including textiles and tabletop. Sales in the third quarter of 2015 were weaker in cold weather categories.

## Cost of Sales

Cost of sales for the third quarter of 2015 decreased \$229 million and the cost of sales rate as a percent to net sales decreased 60 basis points from the third quarter of 2014 to 60.2% for the third quarter of 2015. The cost of sales rate benefited from the reduction in sales of our private brand merchandise to third parties during the third quarter of 2015. The application of the last-in, first-out (LIFO) retail inventory method did not result in the recognition of any LIFO charges or credits affecting cost of sales in either period.

## Selling, General and Administrative Expenses

SG&A expenses for the third quarter of 2015 decreased \$39 million or 1.9% from the third quarter of 2014. Although SG&A expenses decreased on a dollar basis, the SG&A rate as a percent to net sales of 33.5% was 110 basis points higher in the third quarter of 2015, as compared to the third quarter of 2014 due to lower net sales in the third quarter of 2015. SG&A expenses in the third quarter of 2015 benefited from a shift in marketing expense from the third quarter of 2015 into the fourth quarter of 2015, expense benefits from the restructuring initiatives announced in January 2015, and also included \$78 million of gains on the sales of office buildings, stores and surplus properties, partially offset by start-up expenses associated with the Company's growth initiatives, continued investments in the Company's omnichannel operations, investments in Bluemercury, Macy's Backstage and Macy's China Limited, higher depreciation and amortization expense, and lower income from credit operations. The third quarter of 2014 included gains on the sale of or lease settlements related to office buildings, stores and surplus properties of \$48 million. Depreciation and amortization expense was \$271 million for the third quarter of 2015, compared to \$263 million for the third quarter of 2014. Income from credit operations was \$177 million in the third quarter of 2015, compared to \$182 million in the third quarter of 2014, reflecting the reissuance of chip enhanced co-branded credit cards during the third quarter of 2015.

## Asset Impairments

Asset impairment charges were \$111 million for the third quarter of 2015 and related primarily to the Company's previously announced plans to close 35 to 40 stores in early 2016.

## Net Interest Expense

Net interest expense for the third quarter of 2015 decreased \$16 million from the third quarter of 2014 and benefited from the recognition of unamortized debt premium associated with the \$76 million of 8.125% senior debentures due 2035 which were redeemed at par on August 17, 2015, pursuant to the terms of the debentures.

## Effective Tax Rate

The Company's effective tax rate of 34.6% for the third quarter of 2015 and 33.5% for the third quarter of 2014 differ from the federal income tax statutory rate of 35%, and on a comparative basis, principally because of the effect of state and local income taxes, including the settlement of various tax issues and tax examinations.

## MACY'S, INC.

## Comparison of the 39 Weeks Ended October 31, 2015 and November 1, 2014

|  | 2015  |            | 2014      |            |
|--|---|------------|-----------|------------|
|  | Amount  | % to Sales | Amount    | % to Sales |
|  | (dollars in millions, except per share figures) |            |           |            |
| Net sales  | \$18,210  |            | \$18,741  |            |
| Increase (decrease) in sales   | (2.8 )  | %          | 0.1       | %          |
| Increase (decrease) in comparable sales                              | (2.2 )  | %          | 0.1       | %          |
| Cost of sales  | (10,947 )                                       | (60.1 )%   | (11,274 ) | (60.2 )%   |
| Gross margin   | 7,263   | 39.9 %     | 7,467     | 39.8 %     |
| Selling, general and administrative expenses                         | (6,049 )  | (33.2 )%   | (6,031 )  | (32.1 )%   |
| Asset impairments  | (111 )  | (0.6 )%    | —         | — %        |
| Operating income   | 1,103   | 6.1 %      | 1,436     | 7.7 %      |
| Interest expense - net   | (268 )  |            | (296 )    |            |
| Income before income taxes   | 835   |            | 1,140     |            |
| Federal, state and local income tax expense                          | (308 )  |            | (407 )    |            |
| Net income   | 527   |            | 733       |            |
| Net loss attributable to noncontrolling interest                     | 1   |            | —         |            |
| Net income attributable to Macy's, Inc. shareholders                 | \$528   | 2.9 %      | \$733     | 3.9 %      |
| Diluted earnings per share attributable to Macy's, Inc. shareholders | \$1.56  |            | \$2.01    |            |

## Diluted Earnings Per Share Attributable to Macy's, Inc. Shareholders

Diluted earnings per share for 2015 decreased \$.45 or 22.4% compared to 2014, reflecting lower net income, partially offset by lower average diluted shares.

## Net Income Attributable to Macy's, Inc. Shareholders

Net income attributable to Macy's, Inc. shareholders for 2015 decreased \$205 million or 28% compared to 2014, reflecting lower net sales and gross margin in dollars, higher SG&A expenses and asset impairment charges, partially offset by lower interest and tax expenses.

## Net Sales

Net sales for 2015 decreased \$531 million or 2.8% compared to 2014. The decrease in comparable sales on an owned basis for 2015 was 2.2% compared to 2014. The decrease in comparable sales on an owned plus licensed basis for 2015 was 1.7% compared to 2014. Sales in the southern regions continued to perform better relative to northern regions in 2015, while sales at locations that are frequented by international tourists, such as New York City, Las Vegas, San Francisco and Chicago, were negatively impacted by lower levels of spending by these tourists. Sales in 2015 were also negatively impacted by unseasonable weather and a reduction in sales of private label goods to third parties. By family of business, sales in 2015 were strongest in active apparel, furniture and mattresses. Sales in 2015 were weaker in fashion jewelry, watches, tabletop and housewares.

## Cost of Sales

Cost of sales for 2015 decreased \$327 million and the cost of sales rate as a percent to net sales decreased 10 basis points from 2014 to 60.1% for 2015. The application of the last-in, first-out (LIFO) retail inventory method did not result in the recognition of any LIFO charges or credits affecting cost of sales in either period.

MACY'S, INC.

Selling, General and Administrative Expenses

SG&A expenses for 2015 increased \$18 million or 0.3% from 2014. The SG&A rate as a percent to net sales of 33.2% was 110 basis points higher in 2015, as compared to 2014. SG&A expenses in 2015 were negatively impacted by expenses associated with the Company's growth initiatives, continued investments in the Company's omnichannel operations, investments in Bluemercury, Macy's Backstage and Macy's China Limited and higher depreciation and amortization expense, partially offset by higher gains on the sales of or lease settlements related to office buildings, stores and surplus properties, higher income from credit operations and expense benefits from the restructuring initiatives announced in January 2015. SG&A expenses included \$100 million and \$56 million, respectively, of gains on the sales of or lease settlements related to office buildings, stores and surplus properties in 2015 and 2014. Depreciation and amortization expense was \$791 million in 2015, compared to \$770 million in 2014. Income from credit operations was \$551 million in 2015, compared to \$536 million in 2014, reflecting continued profitability of the portfolio.

Asset Impairments

Asset impairment charges were \$111 million for 2015 and related primarily to the Company's previously announced plans to close 35 to 40 stores in early 2016.

Net Interest Expense

Net interest expense for 2015 decreased \$28 million from 2014. Net interest expense for 2015 benefited from lower rates on outstanding borrowings as compared to 2014 and from the recognition of unamortized debt premium associated with the \$76 million of 8.125% senior debentures due 2035 which were redeemed at par on August 17, 2015, pursuant to the terms of the debentures.

Effective Tax Rate

The Company's effective tax rate of 36.9% for 2015 and 35.7% for 2014 differ from the federal income tax statutory rate of 35%, and on a comparative basis, principally because of the effect of state and local income taxes, including the settlement of various tax issues and tax examinations.

## MACY'S, INC.

## Important Information Regarding Non-GAAP Financial Measures

The Company reports its financial results in accordance with generally accepted accounting principles (GAAP). However, management believes that certain non-GAAP financial measures provide users of the Company's financial information with additional useful information in evaluating operating performance. Management believes that providing changes in comparable sales on an owned plus licensed basis, which includes the impact of growth in comparable sales of departments licensed to third parties, supplementally to its results of operations calculated in accordance with GAAP assists in evaluating the Company's ability to generate sales growth, whether through owned businesses or departments licensed to third parties, on a comparable basis, and in evaluating the impact of changes in the manner in which certain departments are operated. Management also believes that the combined measure is useful in assessing changes in total customer demand at Macy's and Bloomingdale's stores.

See the table below for supplemental financial data and a corresponding reconciliation to the most directly comparable GAAP financial measure. The Company's non-GAAP financial measures should be viewed as supplementing, and not as an alternative or substitute for, the Company's financial results prepared in accordance with GAAP. Certain of the items that may be excluded or included in this non-GAAP financial measure may be significant items that could impact the Company's financial position, results of operations and cash flows and should therefore be considered in assessing the Company's actual financial condition and performance. Additionally, the amounts received by the Company on account of sales of departments licensed to third parties are limited to commissions received on such sales. The methods used by the Company to calculate its non-GAAP financial measures may differ significantly from methods used by other companies to compute similar measures. As a result, any non-GAAP financial measures presented herein may not be comparable to similar measures provided by other companies.

|  | Third<br>Quarter of<br>2015 |    | Third<br>Quarter of<br>2014 |    |
|--|-----------------------------|----|-----------------------------|----|
| Decrease in comparable sales on an owned basis (note 1)                                | (3.9                        | )% | (1.4                        | )% |
| Impact of growth in comparable sales of departments licensed to third parties (note 2) | 0.3                         | %  | 0.7                         | %  |
| Decrease in comparable sales on an owned plus licensed basis                           | (3.6                        | )% | (0.7                        | )% |
|  | 2015                        |    | 2014                        |    |
| Increase (decrease) in comparable sales on an owned basis (note 1)                     | (2.2                        | )% | 0.1                         | %  |
| Impact of growth in comparable sales of departments licensed to third parties (note 2) | 0.5                         | %  | 0.7                         | %  |
| Increase (decrease) in comparable sales on an owned plus licensed basis                | (1.7                        | )% | 0.8                         | %  |

## Notes:

- Represents the period-to-period percentage change in net sales from stores in operation throughout the year presented and the immediately preceding year and all online sales, excluding commissions from departments (1) licensed to third parties. Stores undergoing remodeling, expansion or relocation remain in the comparable sales calculation unless the store is closed for a significant period of time. Definitions and calculations of comparable sales differ among companies in the retail industry.
- (2) Represents the impact of including the sales of departments licensed to third parties occurring in stores in operation throughout the year presented and the immediately preceding year and via the Internet in the calculation of comparable sales. The Company licenses third parties to operate certain departments in its stores and online and receives commissions from these third parties based on a percentage of their net sales. In its financial statements prepared in conformity with GAAP, the Company includes these commissions (rather than the sales of the departments licensed to third parties) in its net sales. The Company does not, however, include any amounts in respect of licensed department sales (or any commissions earned on such sales) in its comparable sales in accordance with GAAP (i.e., on an owned basis). The Company believes that the amounts of commissions earned

on sales of departments licensed to third parties are not material to its results of operations for the periods presented.

MACY'S, INC.

Liquidity and Capital Resources

The Company's principal sources of liquidity are cash from operations, cash on hand and the credit facility described below.

Operating Activities

Net cash provided by operating activities in 2015 was \$278 million, compared to \$841 million provided in 2014, and reflects lower net income, a larger increase in merchandise inventories net of merchandise accounts payable, and a larger decrease in accounts payable, accrued liabilities and other items not separately identified in 2015 as compared to 2014.

Investing Activities

Net cash used by investing activities was \$861 million in 2015, compared to net cash used by investing activities of \$660 million in 2014. Investing activities for 2015 include the acquisition of Bluemercury, Inc., net of cash acquired, for \$212 million. Investing activities for 2015 also include purchases of property and equipment totaling \$591 million and capitalized software of \$249 million, compared to purchases of property and equipment totaling \$547 million and capitalized software of \$190 million for 2014. Investing activities in 2015 included the impact of a real estate transaction related to the Company's downtown Seattle store location. The Company has sold the top four floors of underutilized space in this retail location for \$65 million in cash. As a result of this transaction, the Company recorded a gain of approximately \$57 million in the third quarter of 2015. Investing activities for 2015 and 2014 also include the impact of qualified escrow accounts that are utilized for potential tax deferred like-kind exchange transactions. In August 2015, the Company announced a real estate transaction related to its Brooklyn store location. The Company is selling the top five floors of its nine-story retail location as well as the air rights above it and a related parking garage facility. Upon closing, the Company will receive \$170 million in fiscal 2015 and is expected to receive another \$100 million over the next three years to be used towards a redevelopment of this Macy's store location. As a result of this transaction, the Company is expected to record a gain of approximately \$250 million in the fourth quarter of fiscal 2015.

The Company has begun to explore joint ventures or other deal structures with third parties to redevelop Macy's flagship real estate assets in Manhattan (Herald Square), San Francisco (Union Square), Chicago (State Street) and Minneapolis (downtown Nicollet Mall) in a manner that maintains Macy's retail store presence while also bringing alternative use into those buildings. This exploration will also include other assets, including mall-based properties. The Company will also continue to pursue selected real estate dispositions and monetize assets in instances where the business is simultaneously enhanced or where the value of real estate significantly outweighs the value of the retail business. After extensive review with the assistance of experienced financial, tax, legal and real estate advisors, the Company has decided not to pursue the formation of a REIT at this time.

Financing Activities

Net cash used by the Company for financing activities was \$1,189 million for 2015, including \$1,785 million for the acquisition of the Company's common stock, primarily under its share repurchase program, the payment of \$344 million of cash dividends, and \$152 million of debt repayments, partially offset by the issuance of \$791 million of commercial paper debt, an increase in outstanding checks of \$136 million and \$160 million from the issuance of common stock, primarily related to the exercise of stock options.

During 2015, the Company repurchased approximately 30.6 million shares of its common stock pursuant to existing stock purchase authorizations for a total of approximately \$1,837 million. As of October 31, 2015, the Company had \$695 million of authorization remaining under its share repurchase program. The Company may continue or, from time to time, suspend repurchases of shares under its share repurchase program, depending on prevailing market conditions, alternate uses of capital and other factors.

On June 1, 2015, the Company repaid \$69 million of 7.5% senior debentures at maturity. On August 17, 2015, the Company redeemed at par the principal amount of \$76 million of 8.125% senior debentures due 2035, pursuant to the terms of the debentures. Interest expense in 2015 benefited from the recognition of unamortized debt premium associated with the \$76 million of 8.125% senior debentures.



The Company is party to a \$1,500 million unsecured commercial paper program. The Company may issue and sell commercial paper in an aggregate amount outstanding at any particular time not to exceed its then-current combined borrowing availability under the bank credit agreement with certain financial institutions. As of October 31, 2015, the Company had \$791 million of seasonal borrowings outstanding under this commercial paper program at a weighted average interest rate of 0.42% and with a weighted average maturity of less than ten days.

MACY'S, INC.

Net cash used by the Company for financing activities was \$1,406 million for 2014, including \$1,456 million for the acquisition of the Company's common stock, primarily under its share repurchase program, the payment of \$314 million of cash dividends and the repayment of \$462 million of debt, partially offset by the issuance of \$500 million aggregate principal amount of 3.625% senior unsecured notes due 2024, an increase in outstanding checks of \$123 million and \$208 million from the issuance of common stock, primarily related to the exercise of stock options.

The Company is a party to a credit agreement with certain financial institutions that requires the Company to maintain a specified interest coverage ratio for the latest four quarters of no less than 3.25 and a specified leverage ratio as of and for the latest four quarters of no more than 3.75. The Company's interest coverage ratio for the third quarter of 2015 was 9.62 and its leverage ratio at October 31, 2015 was 2.10, in each case as calculated in accordance with the credit agreement.

On November 9, 2015, the Company's Board of Directors declared a quarterly dividend of 36 cents per share on its common stock, payable January 4, 2016 to Macy's shareholders of record at the close of business on December 15, 2015.

Liquidity and Capital Resources Outlook

Management believes that, with respect to the Company's current operations, cash on hand and funds from operations, together with its credit facility and other capital resources, will be sufficient to cover the Company's reasonably foreseeable working capital, capital expenditure and debt service requirements and other cash requirements in both the near term and over the longer term. The Company's ability to generate funds from operations may be affected by numerous factors, including general economic conditions and levels of consumer confidence and demand; however, the Company expects to be able to manage its working capital levels and capital expenditure amounts so as to maintain sufficient levels of liquidity. To the extent that the Company's cash balances from time to time exceed amounts that are needed to fund its immediate liquidity requirements, the Company will consider alternative uses of some or all of such excess cash. Such alternative uses may include, among others, the redemption or repurchase of debt, equity or other securities through open market purchases, privately negotiated transactions or otherwise, and the funding of pension related obligations. Depending upon its actual and anticipated sources and uses of liquidity, conditions in the capital markets and other factors, the Company will from time to time consider the issuance of debt or other securities, or other possible capital markets transactions, for the purpose of raising capital which could be used to refinance current indebtedness or for other corporate purposes, including the redemption or repurchase of debt, equity or other securities through open market purchases, privately negotiated transactions or otherwise, and the funding of pension related obligations.

The Company intends from time to time to consider additional acquisitions of, and investments in, retail businesses and other complementary assets and companies. Acquisition transactions, if any, are expected to be financed from one or more of the following sources: cash on hand, cash from operations, borrowings under existing or new credit facilities and the issuance of long-term debt or other securities, including common stock.

MACY'S, INC.

Item 4. Controls and Procedures.

The Company's Chief Executive Officer and Chief Financial Officer have carried out, as of October 31, 2015, with the participation of the Company's management, an evaluation of the effectiveness of the Company's disclosure controls and procedures, as defined in Rule 13a-15(e) under the Exchange Act. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in reports the Company files under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC rules and forms, and that information required to be disclosed by the Company in the reports the Company files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal controls over financial reporting that occurred during the Company's most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

MACY'S, INC.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings.

The Company and its subsidiaries are involved in various proceedings that are incidental to the normal course of their businesses. As of the date of this report, the Company does not expect that any of such proceedings will have a material adverse effect on the Company's financial position or results of operations.

## Item 1A. Risk Factors.

There have been no material changes to the Risk Factors described in Part I, "Item 1A. Risk Factors" in the Company's Annual Report of Form 10-K for the fiscal year ended January 31, 2015 as filed with the SEC.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table provides information regarding the Company's purchases of Common Stock during the third quarter of 2015.

|                                    | Total<br>Number<br>of Shares<br>Purchased | Average<br>Price Paid<br>per Share<br>(\$) | Total<br>Number of Shares<br>Purchased as Part<br>of Publicly<br>Announced Plans<br>or Programs (1) | Maximum<br>Dollar Value of<br>Shares that may<br>yet be<br>Purchased<br>Under the Plans<br>or<br>Programs (1)(\$)<br>(millions) |
|------------------------------------|---|--|---|---|
| August 2, 2015 – August 29, 2015   | (thousands)<br>2,631                      | 60.18                                      | (thousands)<br>2,631  | 1,437   |
| August 30, 2015 – October 3, 2015  | 7,009                                     | 55.18                                      | 7,009   | 1,050   |
| October 4, 2015 – October 31, 2015 | 7,069                                     | 50.25                                      | 7,069   | 695   |
|                                    | 16,709                                    | 53.88                                      | 16,709  |   |

Commencing in January 2000, the Company's Board of Directors has from time to time approved authorizations to purchase, in the aggregate, up to \$15 billion of Common Stock as of October 31, 2015. All authorizations are cumulative and do not have an expiration date. As of October 31, 2015, \$695 million of authorization remained unused. The Company may continue, discontinue or resume purchases of Common Stock under these or possible future authorizations in the open market, in privately negotiated transactions or otherwise at any time and from time to time without prior notice.

## Item 4. Mine Safety Disclosures.

Not Applicable.

## MACY'S, INC.

## Item 5. Other Information.

## Forward-Looking Statements

This report and other reports, statements and information previously or subsequently filed by the Company with the Securities and Exchange Commission (the "SEC") contain or may contain forward-looking statements. Such statements are based upon the beliefs and assumptions of, and on information available to, the management of the Company at the time such statements are made. The following are or may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995: (i) statements preceded by, followed by or that include the words "may," "will," "could," "should," "believe," "expect," "future," "potential," "anticipate," "intend," "plan," "think," "estimate" or "continue" or the negative or other variations thereof, and (ii) statements regarding matters that are not historical facts. Such forward-looking statements are subject to various risks and uncertainties, including risks and uncertainties relating to:

- the possible invalidity of the underlying beliefs and assumptions;
- competitive pressures from department and specialty stores, general merchandise stores, manufacturers' outlets, off-price and discount stores, and all other retail channels, including the Internet, mail-order catalogs and television;
- general consumer-spending levels, including the impact of general economic conditions, consumer disposable income levels, consumer confidence levels, the availability, cost and level of consumer debt, the costs of basic necessities and other goods and the effects of the weather or natural disasters;
- conditions to, or changes in the timing of, proposed transactions and changes in expected synergies, cost savings and non-recurring charges;
- our consideration of transactions involving our real estate portfolio;
- possible changes or developments in social, economic, business, industry, market, legal and regulatory circumstances and conditions;
- possible actions taken or omitted to be taken by third parties, including customers, suppliers, business partners, competitors and legislative, regulatory, judicial and other governmental authorities and officials;
- changes in relationships with vendors and other product and service providers;
- currency, interest and exchange rates and other capital market, economic and geo-political conditions;
- severe or unseasonable weather, possible outbreaks of epidemic or pandemic diseases and natural disasters;
- unstable political conditions, civil unrest, terrorist activities and armed conflicts;
- the possible inability of the Company's manufacturers or transporters to deliver products in a timely manner or meet the Company's quality standards;
- the Company's reliance on foreign sources of production, including risks related to the disruption of imports by labor disputes, regional health pandemics, and regional political and economic conditions;
- duties, taxes, other charges and quotas on imports; and
  - possible systems failures and/or security breaches, including, any security breach that results in the theft, transfer or unauthorized disclosure of customer, employee or company information, or the failure to comply with various laws applicable to the Company in the event of such a breach.

In addition to any risks and uncertainties specifically identified in the text surrounding such forward-looking statements, the statements in the immediately preceding sentence and the statements under captions such as "Risk Factors" and "Special Considerations" in reports, statements and information filed by the Company with the SEC from time to time constitute cautionary statements identifying important factors that could cause actual amounts, results, events and circumstances to differ materially from those expressed in or implied by such forward-looking statements.

MACY'S, INC.

Item 6. Exhibits.

- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)
- 32.1 Certification by Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act
- 32.2 Certification by Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act

101\*\* The following financial statements from Macy's, Inc.'s Quarterly Report on Form 10-Q for the quarter ended October 31, 2015, filed on December 1, 2015, formatted in XBRL: (i) Consolidated Statements of Income, (ii) Consolidated Statements of Comprehensive Income, (iii) Consolidated Balance Sheets, (iv) Consolidated Statements of Cash Flows, and (v) the Notes to Consolidated Financial Statements, tagged as blocks of text and in detail.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**MACY'S, INC.**

By: /s/ DENNIS J. BRODERICK  
Dennis J. Broderick  
Executive Vice President, General Counsel  
and  
Secretary

By: /s/ JOEL A. BELSKY  
Joel A. Belsky  
Executive Vice President and Controller  
(Principal Accounting Officer)

Date: December 1, 2015