

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

Form 10-Q

November 01, 2018

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2018

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-6300

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PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

(Exact name of Registrant as specified in its charter)

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Pennsylvania	23-6216339
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

200 South Broad Street	19102
Philadelphia, PA	
(Address of principal executive offices)	(Zip Code)
Registrant's telephone number, including area code (215) 875-0700	

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common shares of beneficial interest, \$1.00 par value per share, outstanding at October 26, 2018: 70,465,156



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Except as the context otherwise requires, references in this Quarterly Report on Form 10-Q to “we,” “our,” “us,” the “Company” and “PREIT” refer to Pennsylvania Real Estate Investment Trust and its subsidiaries, including our operating partnership, PREIT Associates, L.P. References in this Quarterly Report on Form 10-Q to “PREIT Associates” or the “Operating Partnership” refer to PREIT Associates, L.P.

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## Item 1. FINANCIAL STATEMENTS

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)	September 30, 2018 (unaudited)	December 31, 2017
<b>ASSETS:</b>		
INVESTMENTS IN REAL ESTATE, at cost:		
Operating properties	\$ 3,184,656	\$ 3,180,212
Construction in progress	121,204	113,609
Land held for development	5,881	5,881
Total investments in real estate	3,311,741	3,299,702
Accumulated depreciation	(1,169,709 )	(1,111,007 )
Net investments in real estate	2,142,032	2,188,695
INVESTMENTS IN PARTNERSHIPS, at equity:		
<b>OTHER ASSETS:</b>		
Cash and cash equivalents	19,294	15,348
Tenant and other receivables (net of allowance for doubtful accounts of \$7,246 and \$7,248 at September 30, 2018 and December 31, 2017, respectively)	33,801	38,166
Intangible assets (net of accumulated amortization of \$14,791 and \$13,117 at September 30, 2018 and December 31, 2017, respectively)	17,360	17,693
Deferred costs and other assets, net	131,043	112,046
Assets held for sale	15,874	—
Total assets	\$ 2,480,319	\$ 2,588,771
<b>LIABILITIES:</b>		
Mortgage loans payable, net	\$ 1,052,138	\$ 1,056,084
Term Loans, net	547,108	547,758
Revolving Facilities	37,000	53,000
Tenants' deposits and deferred rent	10,155	11,446
Distributions in excess of partnership investments	92,682	97,868
Fair value of derivative liabilities	—	20
Accrued expenses and other liabilities	71,862	61,604
Total liabilities	1,810,945	1,827,780
<b>COMMITMENTS AND CONTINGENCIES (Note 6):</b>		
<b>EQUITY:</b>		
Series B Preferred Shares, \$.01 par value per share; 25,000 preferred shares authorized; 3,450 Series B Preferred Shares issued and outstanding at each of September 30, 2018 and December 31, 2017; liquidation preference of \$86,250	35	35
Series C Preferred Shares, \$.01 par value per share; 25,000 preferred shares authorized; 6,900 Series C Preferred Shares issued and outstanding at each of September 30, 2018 and December 31, 2017; liquidation preference of \$172,500	69	69
Series D Preferred Shares, \$.01 par value per share; 25,000 preferred shares authorized; 5,000 Series D Preferred Shares issued and outstanding at each of September 30, 2018 and December 31, 2017; liquidation preference of \$125,000	50	50
Shares of beneficial interest, \$1.00 par value per share; 200,000 shares authorized; 70,473 and 69,983 shares issued and outstanding at September 30, 2018 and December 31, 2017, respectively	70,473	69,983
Capital contributed in excess of par	1,669,239	1,663,966
Accumulated other comprehensive income	16,505	7,226

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Distributions in excess of net income	(1,205,896 )	(1,109,469 )
Total equity—Pennsylvania Real Estate Investment Trust	550,475	631,860
Noncontrolling interest	118,899	129,131
Total equity	669,374	760,991
Total liabilities and equity	\$ 2,480,319	\$ 2,588,771

See accompanying notes to the unaudited consolidated financial statements.

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PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

(in thousands of dollars)	Three Months Ended		Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
REVENUE:				
Real estate revenue:				
Base rent	\$56,372	\$56,874	\$167,714	\$171,078
Expense reimbursements	26,833	26,900	80,194	81,981
Percentage rent	646	593	902	1,223
Lease termination revenue	45	7	7,166	2,279
Other real estate revenue	2,493	2,345	6,928	6,992
Total real estate revenue	86,389	86,719	262,904	263,553
Other income	1,714	2,492	3,454	4,172
Total revenue	88,103	89,211	266,358	267,725
EXPENSES:				
Operating expenses:				
Property operating expenses:				
CAM and real estate taxes	(27,826 )	(25,772 )	(84,569 )	(83,985 )
Utilities	(4,430 )	(4,444 )	(12,143 )	(12,407 )
Other property operating expenses	(2,444 )	(3,087 )	(8,752 )	(9,117 )
Total property operating expenses	(34,700 )	(33,303 )	(105,464 )	(105,509 )
Depreciation and amortization	(33,119 )	(29,966 )	(100,505 )	(94,652 )
General and administrative expenses	(8,441 )	(8,288 )	(27,969 )	(26,561 )
Provision for employee separation expenses	(561 )	—	(956 )	(1,053 )
Project costs and other expenses	(214 )	(150 )	(465 )	(547 )
Total operating expenses	(77,035 )	(71,707 )	(235,359 )	(228,322 )
Interest expense, net	(15,181 )	(14,342 )	(46,064 )	(44,098 )
Impairment of assets	—	(1,825 )	(34,286 )	(55,742 )
Total expenses	(92,216 )	(87,874 )	(315,709 )	(328,162 )
(Loss) income before equity in income of partnerships, gain on sale of real estate by equity method investee, gains (adjustment to gains) on sales of interests in non operating real estate and gains (losses) on sales of interests in real estate, net	(4,113 )	1,337	(49,351 )	(60,437 )
Equity in income of partnerships	2,477	4,254	8,186	12,144
Gain on sale of real estate by equity method investee	—	6,718	2,773	6,718
(Adjustment to gains) gains on sales of interests in non operating real estate	—	—	(25 )	486
Losses (gains) on sales of interests in real estate, net	—	(9 )	748	(374 )
Net (loss) income	(1,636 )	12,300	(37,669 )	(41,463 )
Less: net loss (income) attributable to noncontrolling interest	891	(507 )	6,122	6,627
Net (loss) income attributable to PREIT	(745 )	11,793	(31,547 )	(34,836 )
Less: preferred share dividends	(6,843 )	(7,525 )	(20,531 )	(20,797 )
Net (loss) income attributable to PREIT common shareholders	\$(7,588 )	\$4,268	\$(52,078 )	\$(55,633 )

See accompanying notes to the unaudited consolidated financial statements.





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PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

(in thousands of dollars, except per share amounts)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
Net (loss) income	\$(1,636)	\$12,300	\$(37,669)	\$(41,463)
Noncontrolling interest	891	(507)	6,122	6,627
Preferred share dividends	(6,843)	(7,525)	(20,531)	(20,797)
Dividends on unvested restricted shares	(136)	(87)	(412)	(272)
Net (loss) income used to calculate loss per share—basic and diluted	\$(7,724)	\$4,181	\$(52,490)	\$(55,905)
Basic and diluted (loss) earnings per share:	\$(0.11)	\$0.06	\$(0.75)	\$(0.81)
(in thousands of shares)				
Weighted average shares outstanding—basic	69,803	69,424	69,718	69,319
Effect of common share equivalents <sup>(1)</sup>	—	—	—	—
Weighted average shares outstanding—diluted	69,803	69,424	69,718	69,319

The Company had net losses used to calculate earnings per share for the three months ended September 30, 2018 and the nine months ended September 30, 2018 and 2017. Therefore, the effects of common share equivalents of <sup>(1)</sup> 38 for the three months ended September 30, 2018 and 272 and 51 for the nine months ended September 30, 2018 and 2017, respectively, are excluded from the calculation of diluted loss per share for these periods because they would be antidilutive. There were no common share equivalents for the three months ended September 30, 2017.

See accompanying notes to the unaudited consolidated financial statements.

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PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited)

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Comprehensive income:				
Net (loss) income	\$(1,636)	\$12,300	\$(37,669)	\$(41,463)
Unrealized gain (loss) on derivatives	1,905	266	9,662	1,544
Amortization of settled swaps	180	259	719	597
Total comprehensive income (loss)	449	12,825	(27,288 )	(39,322 )
Less: comprehensive loss (income) attributable to noncontrolling interest	669	(563 )	5,020	6,398
Comprehensive income (loss) attributable to PREIT	\$1,118	\$12,262	\$(22,268)	\$(32,924)

See accompanying notes to the unaudited consolidated financial statements.

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CONSOLIDATED STATEMENT OF EQUITY

Nine Months Ended

September 30, 2018

(Unaudited)

(in thousands of dollars, except per share amounts)	Total Equity	PREIT Shareholders Preferred Shares \$.01 par			Shares of Capital Beneficial Interest, \$1.00 Par	Capital Contributed in Excess of Par	Accumulated Other Comprehensive Income	Distributions in Excess of Net Income	Non- controlling interest
		Series B	Series C	Series D					
Balance December 31, 2017	\$760,991	\$35	\$69	\$50	\$69,983	\$1,663,966	\$7,226	\$(1,109,469)	\$129,131
Net loss	(37,669 )	—	—	—	—	—	—	(31,547 )	(6,122 )
Other comprehensive income	10,381	—	—	—	—	—	9,279	—	1,102
Shares issued under employee compensation plans, net of shares retired	371	—	—	—	490	(119 )	—	—	—
Amortization of deferred compensation	5,392	—	—	—	—	5,392	—	—	—
Distributions paid to common shareholders (\$0.63 per share)	(44,349 )	—	—	—	—	—	—	(44,349 )	—
Distributions paid to Series B preferred shareholders (\$1.3827 per share)	(4,772 )	—	—	—	—	—	—	(4,772 )	—
Distributions paid to Series C preferred shareholders (\$1.35 per share)	(9,315 )	—	—	—	—	—	—	(9,315 )	—
Distributions paid to Series D preferred shareholders (\$1.2891 per share)	(6,444 )	—	—	—	—	—	—	(6,444 )	—
Noncontrolling interests: Distributions paid to Operating Partnership unit holders (\$0.63 per unit)	(5,212 )	—	—	—	—	—	—	—	(5,212 )
Balance September 30, 2018	\$669,374	\$35	\$69	\$50	\$70,473	\$1,669,239	\$16,505	\$(1,205,896)	\$118,899

See accompanying notes to the unaudited consolidated financial statements.



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CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended September 30,	
(in thousands of dollars)	2018	2017
Cash flows from operating activities:		
Net loss	\$(37,669)	\$(41,463)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation	92,063	87,963
Amortization	10,776	8,695
Straight-line rent adjustments	(1,753 )	(1,908 )
Provision for doubtful accounts	2,054	1,281
Non-cash lease termination revenue	(4,200 )	—
Amortization of deferred compensation	5,392	4,518
Gains on sales of interests in real estate, net	(723 )	(112 )
Equity in income of partnerships	(8,186 )	(12,144 )
Gain on sale of real estate by equity method investee	(2,773 )	(6,718 )
Cash distributions from partnerships	6,029	10,974
Amortization of historic tax credits	(810 )	(1,768 )
Impairment of assets	34,286	55,742
Change in assets and liabilities:		
Net change in other assets	(1,904 )	(5,641 )
Net change in other liabilities	1,632	(4,556 )
Net cash provided by operating activities	94,214	94,863
Cash flows from investing activities:		
Investments in consolidated real estate acquisitions	(11,400 )	—
Distribution of financing proceeds from equity method investee	123,000	—
Cash proceeds from sales of real estate	1,636	77,778
Cash distributions from partnerships of proceeds from real estate sold	19,727	30,265
Investments in partnerships	(47,074 )	(56,778 )
Investments in real estate improvements	(23,918 )	(36,850 )
Additions to construction in progress	(51,349 )	(93,178 )
Capitalized leasing costs	(10,423 )	(4,633 )
Additions to leasehold improvements and corporate fixed assets	(67 )	(511 )
Net cash provided by (used in) investing activities	132	(83,907 )
Cash flows from financing activities:		
Net proceeds from issuance of preferred shares	—	282,005
Borrowing from (repayment of) mortgage loans	10,185	(150,000)
Net (repayments) borrowings under revolving facility	(16,000 )	3,000
Dividends paid to common shareholders	(44,349 )	(43,959 )
Dividends paid to preferred shareholders	(20,531 )	(19,752 )
Distributions paid to Operating Partnership unit holders and noncontrolling interest	(5,212 )	(5,232 )
Principal installments on mortgage loans	(14,217 )	(12,581 )
Payment of deferred financing costs	(6,522 )	(71 )
Value of shares of beneficial interest issued	1,118	1,790
Value of shares retired under equity incentive plans, net of shares issued	(747 )	(1,328 )
Net cash (used in) provided by financing activities	(96,275 )	53,872
Net change in cash, cash equivalents, and restricted cash	(1,929 )	64,828
Cash, cash equivalents, and restricted cash, beginning of period	33,953	29,865

Cash, cash equivalents, and restricted cash, end of period	\$32,024	\$94,693
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See accompanying notes to the unaudited consolidated financial statements.

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PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2018

1. BASIS OF PRESENTATION

Nature of Operations

Pennsylvania Real Estate Investment Trust (“PREIT” or the “Company”) prepared the accompanying unaudited consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to such rules and regulations, although we believe that the included disclosures are adequate to make the information presented not misleading. Our unaudited consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in PREIT’s Annual Report on Form 10-K for the year ended December 31, 2017. In our opinion, all adjustments, consisting only of normal recurring adjustments, necessary to present fairly our consolidated financial position, the consolidated results of our operations, consolidated statements of other comprehensive income, consolidated statements of equity and our consolidated statements of cash flows are included. The results of operations for the interim periods presented are not necessarily indicative of the results for the full year.

PREIT, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts (“REITs”) in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region. Our portfolio currently consists of a total of 28 properties operating in nine states, including 21 shopping malls, four other retail properties and three development or redevelopment properties. We have one property under redevelopment classified as “retail” (redevelopment of The Gallery at Market East into Fashion District Philadelphia (“Fashion District Philadelphia”). Two properties in our portfolio are classified as under development; however, we do not currently have any activity occurring at these properties. We also have one undeveloped land parcel located in Gainesville, Florida that is classified as held-for-sale as of September 30, 2018.

We hold our interest in our portfolio of properties through our operating partnership, PREIT Associates, L.P. (“PREIT Associates” or the “Operating Partnership”). We are the sole general partner of the Operating Partnership and, as of September 30, 2018, we held an 89.5% controlling interest in the Operating Partnership, and consolidated it for reporting purposes. The presentation of consolidated financial statements does not itself imply that the assets of any consolidated entity (including any special-purpose entity formed for a particular project) are available to pay the liabilities of any other consolidated entity, or that the liabilities of any consolidated entity (including any special-purpose entity formed for a particular project) are obligations of any other consolidated entity.

Pursuant to the terms of the partnership agreement of the Operating Partnership, each of the limited partners has the right to redeem such partner’s units of limited partnership interest in the Operating Partnership (“OP Units”) for cash or, at our election, we may acquire such OP Units in exchange for our common shares on a one-for-one basis, in some cases beginning one year following the respective issue dates of the OP Units and in other cases immediately. If all of the outstanding OP Units held by limited partners had been redeemed for cash as of September 30, 2018, the total amount that would have been distributed would have been \$78.3 million, which is calculated using our September 28, 2018 (which was the last trading day in the third quarter of 2018) closing price on the New York Stock Exchange of \$9.46 per share multiplied by the number of outstanding OP Units held by limited partners, which was 8,272,636 as of September 30, 2018.

We provide management, leasing and real estate development services through two of our subsidiaries: PREIT Services, LLC (“PREIT Services”), which generally develops and manages properties that we consolidate for financial

reporting purposes, and PREIT-RUBIN, Inc. (“PRI”), which generally develops and manages properties that we do not consolidate for financial reporting purposes, including properties owned by partnerships in which we own an interest and properties that are owned by third parties in which we do not have an interest. PREIT Services and PRI are consolidated. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer an expanded menu of services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate our consolidated operations on a geographic basis. Due to the nature of our operating properties, which involve retail shopping, we have concluded that our individual properties have similar economic characteristics and meet all other aggregation criteria. Accordingly, we have aggregated our individual properties into one reportable segment. In addition, no single tenant accounts for 10% or more of consolidated revenue, and none of our properties are located outside the United States.



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### Fair Value

Fair value accounting applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements. Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, these accounting requirements establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs might include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs for the asset or liability, and are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. We utilize the fair value hierarchy in our accounting for derivatives (Level 2) and financial instruments (Level 2) and in our reviews for impairment of real estate assets (Level 3) and goodwill (Level 3).

### New Accounting Developments

In May 2014, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers (Topic 606). The objective of this new standard is to establish a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The core principle of this new standard is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration that the entity expects to receive in exchange for those goods or services. In March 2016, the FASB issued ASU No 2016-08, which updates Topic 606 to clarify principal versus agent considerations (reporting revenue gross versus net). The adoption of this new standard did not have a significant impact on our consolidated financial statements. We adopted the standard effective January 1, 2018 using the modified retrospective approach, which requires a cumulative adjustment as of the date of the adoption, if applicable. We did not record any such cumulative adjustment in connection with the implementation of the new pronouncement.

The new revenue recognition standard will not have a material effect on our property revenues, the majority of which are subject to accounting guidance for leases, and will be subject to ASC 2016-02 when we adopt that new standard effective January 1, 2019 (see below). We recognize revenue for property operations when earned. Property operating revenues are disaggregated on the consolidated statement of operations into the categories of base rent, expense reimbursements, percentage rent, lease termination revenue and other real estate revenue, primarily in the amounts that correspond to these different categories as documented in various tenant leases. The types of our revenues that

will be impacted by the new standard include property management revenues for services performed for third-party owned properties and for certain of our joint ventures, and certain billings to tenants for reimbursement of property marketing expenses. We expect that the amount and timing of the revenues that are impacted by this standard will be generally consistent with our previous measurement methodology and pattern of recognition.

Revenue from the reimbursement of marketing expenses, which is recorded in other real estate revenues in the consolidated statement of operations, is generated through tenant leases that require tenants to reimburse a defined amount of property marketing expenses. Our contract performance obligations are fulfilled throughout the calendar year when marketing expenditures are made for each property. Payments from the tenants are made on a regular periodic basis (usually monthly) as agreed upon within the respective leases. We aggregate the tenant payments for each property and defer income recognition if the reimbursements are lower than the aggregate marketing expenditures through that date. Deferred marketing reimbursement income is recorded in tenants' deposits and deferred rent on the consolidated balance sheet, and was \$1.4 million and \$0.3 million as of September 30, 2018 and December 31, 2017, respectively. The marketing reimbursements are recognized as revenue at the time that the marketing expenditures occur. Marketing reimbursement revenue was \$0.4 million and \$0.7 million for the three months ended September 30, 2018 and 2017, respectively, and \$1.7 million and \$2.0 million for the nine months ended September 30, 2018 and 2017, respectively.

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Property management revenue from management and development activities is generated through management contracts with third party owners of real estate properties or with certain of our joint ventures, and is recorded in other income in the consolidated statement of operations. In the case of management fees, our contract performance obligations are fulfilled at the time the management services are performed, which is usually on a monthly basis. Payments from the third party owners or joint ventures are usually made every month and generally not received in advance. Revenue is recognized on a monthly basis. In the case of development fees, these revenues are generated through development agreements with third parties or joint ventures. Our contract performance obligations are fulfilled each month as we perform certain stipulated development activities. Payments are generally made monthly, correspond to the volume of development activity or spending on the respective project and are not usually received in advance. Development fees are recognized as revenue, and are usually based upon spending levels or other activities, as defined in the respective agreements. Property management fee revenue was \$0.2 million for each of the three months ended September 30, 2018 and 2017, and \$0.5 million for each of the nine months ended September 30, 2018 and 2017. Development fee revenue was \$0.2 million for each of the three months ended September 30, 2018 and 2017, and was \$0.6 million for each of the nine months ended September 30, 2018 and 2017.

In February 2017, the FASB issued ASU 2017-05, Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance. ASU 2017-05 focuses on recognizing gains and losses from the transfer of nonfinancial assets with noncustomers. It provides guidance as to the definition of an “in substance nonfinancial asset,” and provides guidance for sales of real estate, including partial sales. The Company adopted this new guidance effective January 1, 2018. This new guidance did not have a significant impact on our financial statements because all previous property sales were considered to be complete contracts and the related practical expedient was elected. We expect that future sale transactions will likely meet the criteria for full gain recognition on sale if they are structured similarly to previous sale transactions. This treatment is not different from our historical position when selling our entire interest in real estate properties; however, this historical treatment could be different in future partial sale transactions, should they occur.

In August 2017, the FASB issued ASU 2017-12, Derivatives and Hedging: Targeted Improvements to Accounting for Hedging Activities. The purpose of this updated guidance is to better align a company’s financial reporting for hedging activities with the economic objectives of those activities. ASU 2017-12 is effective for public business entities for fiscal years beginning after December 15, 2018, with early adoption, including adoption in an interim period, permitted. The Company adopted ASU 2017-12 on January 1, 2018, utilizing a modified retrospective transition method in which the Company recognized the cumulative effect of the change on the opening balance of each affected component of equity in the statement of financial position as of January 1, 2018 (the date of adoption). The adoption of this standard did not have a material impact on our consolidated financial statements.

In November 2016, the FASB issued ASU No. 2016-18, Statement of Cash Flows (Topic 230), which provides guidance on the presentation of restricted cash or restricted cash equivalents within the statement of cash flows. Accordingly, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The Company adopted this standard effective January 1, 2018. The adoption of ASU No. 2016-18 changed the presentation of the statement of cash flows for the Company to provide additional details regarding changes in restricted cash and we utilized a retrospective transition method for each period presented within financial statements. In applying the retrospective transition method, net cash used in investing activities for the nine months ended September 30, 2017 increased by \$2.3 million as the change in escrow accounts is now included directly in net change in cash, cash equivalents and restricted cash. See note 5 for details regarding cash and restricted cash as presented within the consolidated statement of cash flows.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. ASU 2016-15 is intended to reduce diversity in the practice of how certain transactions

are classified in the statement of cash flows, including classification guidance for distributions received from equity method investments. The Company adopted this new standard effective January 1, 2018 using the retrospective transition method. The statement of cash flows for the nine months ended September 30, 2017 has been restated to reflect the adoption of ASU 2016-15. Upon adoption, we changed the prior period presentation of the statement of cash flows for \$1.9 million of cash distributions from partnerships that was previously presented within net cash used in investing activities to now be reflected within net cash provided by operating activities for the nine months ended September 30, 2017 using the nature of the distribution approach.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses, which introduces new guidance for an approach based on expected losses to estimate credit losses on certain types of financial instruments, and will affect our accounting for trade receivables and notes receivable. We will adopt this new standard on January 1, 2020. We are currently evaluating the impact that the adoption of the new standard will have on our consolidated financial statements.

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In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). ASU 2016-02 will result in lessees recognizing most leased assets and corresponding lease liabilities on the balance sheet. Leases of land and other arrangements where we are the lessee will be recognized on our balance sheet. Lessor accounting for us and for our equity method investments will remain substantially similar to the current accounting. Leasing costs that are eligible to be capitalized as initial direct costs are also limited by ASU 2016-02; such costs totaled approximately \$6.1 million for each of the years ended December 31, 2017 and 2016, respectively, of which \$0.7 million and \$1.0 million, for December 31, 2017 and 2016, respectively, represented leasing commissions paid to internal personnel for specific lease transactions, the capitalization of which is expected to continue to be permissible under the updated Topic 842. We will adopt ASU 2016-02 on January 1, 2019 using the modified retrospective approach required by the standard. We are currently evaluating the impact that the adoption of the new standard will have on our consolidated financial statements.

### Immaterial error correction

The Consolidated Statements of Operations and the Consolidated Statements of Comprehensive Income for the three-month period ended September 30, 2017 and the nine-month periods ended September 30, 2018 and 2017 include the impact of correcting the reporting of net loss (income) attributable to noncontrolling interest and common shareholders, respectively in the three months ended March 31, 2018 and 2017, June 30, 2018 and 2017 and September 30, 2017. Specifically, the correction adjusts for a computational error by reducing net income (and comprehensive income) or by increasing the net loss (and comprehensive loss) attributable to noncontrolling interest by \$0.7 million for each of the three months ended March 31, 2018 and 2017, respectively; \$0.7 million and \$0.8 million for the three months ended June 30, 2018 and 2017, respectively; and \$0.8 million for the three months ended September 30, 2017. The adjustments also increased the amount of net income (and comprehensive income) or decreased the amount of loss (and comprehensive loss) attributable to PREIT and PREIT common shareholders by the corresponding amounts. The adjustments also increased the amount of basic and diluted earnings per share or decreased the amount of basic and diluted loss per share by \$0.01 for each of the three months ended March 31, 2018 and 2017, respectively; \$0.01 for each of the three months ended June 30, 2018 and 2017, respectively; and \$0.01 for the three months ended September 30, 2017.

The Consolidated Balance Sheet as of December 31, 2017 and the Consolidated Statement of Equity for the nine-months ended September 30, 2018 includes the cumulative impact of correcting the reporting of noncontrolling interest through December 31, 2017. Specifically, noncontrolling interest decreased by \$7.8 million as of December 31, 2017 and Total equity - Pennsylvania Real Estate Investment Trust increased by the corresponding amount .

We will correct this error in our consolidated financial statements for the years ended December 31, 2017 and 2016 when they are presented in our filing on Form 10-K for the year ending December 31, 2018 and for the three months ending March 31, 2018 and June 30, 2018 in the Form 10-Q for the respective quarters ended March 31, 2019 and June 30, 2019.

These corrections had no impact on the previously reported amounts of net income (loss), total equity, and consolidated cash flows from operating, investing or financing activities.

We evaluated these corrections and determined, based on quantitative and qualitative factors, that the changes were not material to the consolidated financial statements taken as a whole for any previously filed consolidated financial statements.

## 2. REAL ESTATE ACTIVITIES

Investments in real estate as of September 30, 2018 and December 31, 2017 were comprised of the following:

(in thousands of dollars)	As of September 30, 2018	As of December 31, 2017
Buildings, improvements and construction in progress	\$ 2,839,040	\$ 2,808,622
Land, including land held for development	472,701	491,080
Total investments in real estate	3,311,741	3,299,702
Accumulated depreciation	(1,169,709 )	(1,111,007 )
Net investments in real estate	\$ 2,142,032	\$ 2,188,695

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## Capitalization of Costs

The following table summarizes our capitalized interest, compensation, including commissions, and real estate taxes for the three and nine months ended September 30, 2018 and 2017:

(in thousands of dollars)	Three Months Ended		Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
<b>Development/Redevelopment Activities:</b>				
Interest	\$ 1,821	\$ 2,209	\$ 4,728	\$ 5,358
Compensation, including commissions	352	362	1,067	1,058
Real estate taxes	430	496	810	651
<b>Leasing Activities:</b>				
Compensation, including commissions	1,482	1,536	5,423	4,633

## Acquisitions

In June 2018, we purchased certain real estate and related improvements at Valley Mall in Hagerstown, Maryland for \$11.4 million.

## Dispositions

In October 2018, we sold an outparcel on which two operating restaurants are located at Valley Mall in Hagerstown, Maryland for \$2.4 million. We expect to record a gain of approximately \$1.0 million on this sale in the fourth quarter of 2018.

In June 2018, we sold an operating restaurant located on an outparcel at Magnolia Mall in Florence, South Carolina for \$1.7 million. We recorded a gain of \$0.7 million on this sale.

## Impairment of Assets

In connection with the preparation of our financial statements as of and for the period ended June 30, 2018, we recorded a loss on impairment of assets on Wyoming Valley Mall, in Wilkes-Barre, Pennsylvania of \$32.2 million as we determined that the pending closure of two anchor stores at the property (as further discussed in Note 4) was a triggering event, leading us to conduct an analysis of possible impairment at this property. Based upon our estimates, we determined that the estimated undiscounted cash flows, net of capital expenditures for the property, were less than the carrying value of the property, and recorded a loss on impairment of assets after determining that the fair value was less than the carrying value. Our fair value analysis was based on discounted estimated future cash flows at the property, using a discount rate of 10.5% and a terminal capitalization rate of 9.0% for Wyoming Valley Mall, which was determined using management's assessment of property operating performance and general market conditions and were classified in Level 3 of the fair value hierarchy.

In May 2018, we recorded a loss on impairment of assets on a land parcel located in Gainesville, Florida of \$2.1 million in connection with negotiations with the potential buyer of the property. In connection with these negotiations, we determined that the expected proceeds from the sale of the property are expected to be less than the carrying

amount, which we concluded was a triggering event, leading us to conduct an analysis of possible impairment at this property. Based upon the negotiations, we determined that the estimated undiscounted cash flows, net of capital expenditures for the property, were less than the carrying value of the property, and recorded a loss on impairment of assets. This land parcel is classified as held-for-sale in our consolidated balance sheet.



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## 3. INVESTMENTS IN PARTNERSHIPS

The following table presents summarized financial information of the equity investments in our unconsolidated partnerships as of September 30, 2018 and December 31, 2017:

(in thousands of dollars)	September 30, 2018	December 31, 2017
<b>ASSETS:</b>		
Investments in real estate, at cost:		
Operating properties	\$ 569,508	\$ 612,689
Construction in progress	396,214	293,102
Total investments in real estate	965,722	905,791
Accumulated depreciation	(208,555	) (202,424 )
Net investments in real estate	757,167	703,367
Cash and cash equivalents	26,129	26,158
Deferred costs and other assets, net	33,310	34,345
Total assets	816,606	763,870
<b>LIABILITIES AND PARTNERS' INVESTMENT:</b>		
Mortgage loans payable, net	509,039	513,139
FDP Term Loan, net	247,772	—
Other liabilities	32,859	37,971
Total liabilities	789,670	551,110
Net investment	26,936	212,760
Partners' share	13,039	106,886
PREIT's share	13,897	105,874
Excess investment <sup>(1)</sup>	14,336	13,081
Net investments and advances	\$ 28,233	\$ 118,955
Investment in partnerships, at equity	\$ 120,915	\$ 216,823
Distributions in excess of partnership investments	(92,682	) (97,868 )
Net investments and advances	\$ 28,233	\$ 118,955

Excess investment represents the unamortized difference between our investment and our share of the equity in the <sup>(1)</sup> underlying net investment in the unconsolidated partnerships. The excess investment is amortized over the life of the properties, and the amortization is included in "Equity in income of partnerships."

We record distributions from our equity investments using the nature of the distribution approach.

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The following table summarizes our share of equity in income of partnerships for the three and nine months ended September 30, 2018 and 2017:

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Real estate revenue	\$23,848	\$29,395	\$73,826	\$87,089
Operating expenses:				
Property operating and other expenses	(7,659 )	(7,885 )	(23,512 )	(25,098 )
Interest expense	(5,872 )	(5,460 )	(17,440 )	(16,266 )
Depreciation and amortization	(4,763 )	(6,496 )	(14,715 )	(19,151 )
Total expenses	(18,294 )	(19,841 )	(55,667 )	(60,515 )
Net income	5,554	9,554	18,159	26,574
Partners' share	(3,057 )	(5,321 )	(9,971 )	(14,567 )
PREIT's share	2,497	4,233	8,188	12,007
Amortization of and adjustments to excess investment, net	(20 )	21	(2 )	137
Equity in income of partnerships	\$2,477	\$4,254	\$8,186	\$12,144

## Dispositions

In February 2018, a partnership in which we hold a 50% ownership share sold its office condominium interest in 907 Market Street in Philadelphia, Pennsylvania for \$41.8 million. The partnership recorded a gain on sale of \$5.5 million, of which our share was \$2.8 million, which is recorded in gain on sale of real estate by equity method investee in the accompanying consolidated statement of operations. The partnership distributed to us proceeds of \$19.7 million in connection with this transaction.

## Term Loan Activity

In January 2018, we along with The Macerich Company ("Macerich"), our partner in the Fashion District Philadelphia redevelopment project, entered into a \$250.0 million term loan (the "FDP Term Loan"). We own a 50% partnership interest in Fashion District Philadelphia. The FDP Term Loan matures in January 2023, and bears interest at a variable rate of LIBOR plus 2.00%. PREIT and Macerich have secured the FDP Term Loan by pledging their respective equity interests in the entities that own Fashion District Philadelphia. The entire \$250.0 million available under the FDP Term Loan was drawn during the first quarter of 2018, and we received an aggregate of \$123.0 million as a distribution of our share of the draws.

## Mortgage Activity

In February 2018, the mortgage loan secured by Pavilion at Market East in Philadelphia, Pennsylvania was amended and extended to February 2021, and bears interest at a variable rate of LIBOR plus 2.85%. We own a 40% partnership interest in Pavilion at Market East, which owns non-operating land held for development.

In March 2018, the unconsolidated partnership that owns Gloucester Premium Outlets in Blackwood, New Jersey, in which we own a 25% partnership interest, entered into a \$86.0 million interest only mortgage loan secured by the property, with an interest rate of LIBOR plus 1.50% and a maturity date of March 2022, with one option of the unconsolidated partnership to extend by 12 months. The proceeds were used to repay the existing \$84.1 million mortgage loan plus accrued interest.



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## Significant Unconsolidated Subsidiary

We have a 50% ownership interest in Lehigh Valley Associates L.P. (“LVA”), which met the definition of a significant unconsolidated subsidiary for the year ended December 31, 2016. LVA did not meet the definition of a significant subsidiary as of or for the year ended December 31, 2017. The financial information of LVA is included in the amounts above. Summarized balance sheet information as of September 30, 2018 and December 31, 2017, and summarized statement of operations information for the three and nine months ended September 30, 2018 and 2017 for this entity, which is accounted for using the equity method, are as follows:

(in thousands of dollars)	As of			
	September 30, 2018	December 31, 2017		
Summarized balance sheet information				
Total assets	\$52,175	\$ 43,850		
Mortgage loan payable, net	196,329	199,451		
			Three Months Ended	Nine Months Ended
			September 30,	September 30,
(in thousands of dollars)			2018	2017
Summarized statement of operations information				
Revenue	\$8,871	\$8,355	\$26,474	\$25,811
Property operating expenses	(2,249 )	(2,169 )	(6,778 )	(6,653 )
Interest expense	(2,062 )	(1,851 )	(6,158 )	(5,582 )
Net income	3,853	3,449	11,495	10,710
PREIT’s share of equity in income of partnership	1,927	1,724	5,748	5,355

## 4. FINANCING ACTIVITY

## Credit Agreements

As of September 30, 2018, we have entered into two credit agreements (collectively, as amended, the “Credit Agreements”): (1) the 2018 Credit Agreement, which, as described in more detail below, includes (a) the 2018 Revolving Facility, and (b) the 2018 Term Loan Facility, and (2) the 2014 7-Year Term Loan. As further discussed in our Annual Report on Form 10-K for the year ended December 31, 2017, as of that date, we had entered into four credit agreements : (1) the 2013 Revolving Facility, (2) the 2014 7-Year Term Loan, (3) the 2014 5-Year Term Loan, and (4) the 2015 5-Year Term Loan. The 2018 Term Loan Facility and the 2014 7-Year Term Loan are collectively referred to as the “Term Loans.”

On May 24, 2018, we entered into an Amended and Restated Credit Agreement (the “2018 Credit Agreement”) with Wells Fargo Bank, National Association, U.S. Bank National Association, Citizens Bank, N.A., and the other financial institutions signatory thereto, for an aggregate \$700.0 million senior unsecured facility consisting of (i) a \$400 million senior unsecured revolving credit facility (the “2018 Revolving Facility”), which replaced our previously existing \$400 million revolving credit agreement (the “2013 Revolving Facility”), and (ii) a \$300 million term loan facility (the “2018 Term Loan Facility”), which was used to pay off a previously existing \$150 million five year term loan (the “2014 5-Year Term Loan”), and a second \$150 million five year term loan (the “2015 5-Year Term Loan” and, collectively with the 2014 5-Year Term Loan, the “5-Year Term Loans”). The maturity date of the 2018 Revolving Facility is May 23, 2022, subject to two six-month extensions at our election, and the maturity date of the 2018 Term Loan Facility is May 23, 2023. In connection with this activity, we recorded accelerated amortization of financing costs of \$0.4 million.

On June 5, 2018, we entered into the Fifth Amendment (the “Amendment”) to the 2014 7-Year Term Loan with Wells Fargo Bank, National Association, and the other financial institutions signatory to the Amendment. The Amendment was entered into to make certain provisions of the 2014 7-Year Term Loan consistent with the 2018 Credit Agreement. Among other things, the Amendment (i) adds and updates certain definitions and provisions, including tax-related provisions, relating to foreign lenders under the 2014 7-Year Term Loan, (ii) updates the definition of “Existing Credit Agreement” to refer to the 2018 Credit Agreement, which updates the cross defaults between the 2014 7-Year Term Loan and the 2018 Credit Agreement (replacing such cross defaults to the agreements the 2018 Credit Agreement replaced), (iii) adds and amends provisions consistent with those provided in the 2018 Credit Agreement for determining an alternative rate of interest to LIBOR, when and if required, and (iv) adjusts or eliminates some of the covenants

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applicable to the Borrower, as defined therein. The Amendment does not extend the maturity date of the 2014 7-Year Term Loan or change the amounts that can be borrowed thereunder.

As of September 30, 2018, we had borrowed the full \$550.0 million available under the Term Loans in the aggregate, and \$37.0 million was borrowed under the 2018 Revolving Facility (with \$5.1 million pledged as collateral for letters of credit at September 30, 2018). The carrying value of the Term Loans on our consolidated balance sheet as of September 30, 2018 is net of \$2.9 million of unamortized debt issuance costs. Following recent property sales, the net operating income (“NOI”) from our remaining unencumbered properties is at a level such that pursuant to the Unencumbered Debt Yield covenant (as described below), the maximum unsecured amount that was available for us to borrow under the 2018 Revolving Facility as of September 30, 2018 was \$200.9 million.

Amounts borrowed under the Credit Agreements, either under the 2018 Revolving Facility or the Term Loans, which may be either LIBOR Loans or Base Rate Loans, bear interest at the rate specified below per annum, depending on our leverage, unless and until we receive an investment grade credit rating and provide notice to the Administrative Agent, as defined therein (the “Rating Date”), after which alternative rates would apply, as described in the 2018 Credit Agreement. In determining our leverage (the ratio of Total Liabilities to Gross Asset Value), the capitalization rate used to calculate Gross Asset Value is (a) 6.50% for each Property having an average sales per square foot of more than \$500 for the most recent period of 12 consecutive months, and (b) 7.50% for any other Property. The 2018 Revolving Facility is subject to a facility fee, which depends on leverage and was 0.30% as of September 30, 2018, and is recorded in interest expense in the consolidated statements of operations.

Level	Ratio of Total Liabilities to Gross Asset Value	Applicable Margin			
		Revolving Loans that are LIBOR Loans	Revolving Loans that are Base Rate Loans	Term Loans that are LIBOR Loans	Term Loans that are Base Rate Loans
1	Less than 0.450 to 1.00	1.20%	0.20%	1.35%	0.35%
2	Equal to or greater than 0.450 to 1.00 but less than 0.500 to 1.00	1.25%	0.25%	1.45%	0.45%
3	Equal to or greater than 0.500 to 1.00 but less than 0.550 to 1.00 <sup>(1)</sup>	1.30%	0.30%	1.60%	0.60%
4	Equal to or greater than 0.550 to 1.00	1.55%	0.55%	1.90%	0.90%

<sup>(1)</sup>The rates in effect under the Credit Agreements were based upon the Level 3 Ratio of Total Liabilities to Gross Asset Value as of September 30, 2018.

The Credit Agreements contain certain affirmative and negative covenants, including, without limitation, requirements that PREIT maintain, on a consolidated basis: (1) Minimum Tangible Net Worth of \$1,463.2 million, plus 75% of the Net Proceeds of all Equity Issuances effected at any time after March 31, 2018; (2) maximum ratio of Total Liabilities to Gross Asset Value of 0.60:1, provided that it will not be a Default if the ratio exceeds 0.60:1 but does not exceed 0.625:1 for more than two consecutive quarters on more than two occasions during the term; (3) minimum ratio of Adjusted EBITDA to Fixed Charges of 1.50:1; (4) minimum Unencumbered Debt Yield of (a) 11.0% through and including June 30, 2020, (b) 11.25% any time after June 30, 2020 through and including June 30, 2021, and (c) 11.50% any time thereafter; (5) minimum Unencumbered NOI to Unsecured Interest Expense of 1.75:1; (6) maximum ratio of Secured Indebtedness to Gross Asset Value of 0.60:1; and (7) Distributions may not exceed (a) with respect to our preferred shares, the amounts required by the terms of the preferred shares, and (b) with respect to our common shares, the greater of (i) 95.0% of Funds From Operations (FFO) and (ii) 110% of REIT taxable income for a fiscal year. The covenants and restrictions in the Credit Agreements limit our ability to incur additional indebtedness, grant liens on assets and enter into negative pledge agreements, merge, consolidate or sell all or substantially all of its

assets, and enter into transactions with affiliates. The Credit Agreements are subject to customary events of default and are cross-defaulted with one another.

As of September 30, 2018, the Borrower was in compliance with all financial covenants in the Credit Agreements.

We may prepay the amounts due under the Credit Agreements at any time without premium or penalty, subject to reimbursement obligations for the lenders' breakage costs for LIBOR borrowings.

Upon the expiration of any applicable cure period following an event of default (except with respect to bankruptcy as described in the next sentence), the lenders may declare all of the obligations in connection with the Credit Agreements immediately due and payable. Upon the occurrence of a voluntary or involuntary bankruptcy proceeding of PREIT, PALP, PRI, any material subsidiary, any subsidiary that owns or leases an Unencumbered Property or certain other subsidiaries, all outstanding amounts would automatically become immediately due and payable.

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Interest expense, deferred financing fee amortization and accelerated financing costs related to the Credit Agreements for the three and nine months ended September 30, 2018 and 2017 were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(in thousands of dollars)	2018	2017	2018	2017
Revolving Facilities <sup>(1)</sup>				
Interest expense	\$392	\$601	\$1,006	\$2,011
Deferred financing amortization	274	199	778	597
Term Loans <sup>(2)</sup>				
Interest expense	4,525	4,205	13,310	10,752
Deferred financing amortization	188	191	569	568
Accelerated financing costs	—	—	363	—

<sup>(1)</sup> Includes the 2018 Revolving Facility and the 2013 Revolving Facility (collectively, the “Revolving Facilities”).

<sup>(2)</sup> Includes the 2018 Term Loan Facility, the 2014 7-Year Term Loan, the 2014 5-Year Term Loan and the 2015 5-Year Term Loan.

## Mortgage Loans

The aggregate carrying values and estimated fair values of mortgage loans based on interest rates and market conditions at September 30, 2018 and December 31, 2017 were as follows:

	September 30, 2018		December 31, 2017	
(in millions of dollars)	Carrying Value	Fair Value	Carrying Value	Fair Value
Mortgage loans <sup>(1)</sup>	\$1,052.1	\$1,004.0	\$1,056.1	\$1,029.7

<sup>(1)</sup> The carrying value of mortgage loans is net of unamortized debt issuance costs of \$3.3 million and \$3.4 million as of September 30, 2018 and December 31, 2017, respectively.

The mortgage loans contain various customary default provisions. As of September 30, 2018, we were not in default on any of the mortgage loans.

## Mortgage Loan Activity

In January 2018, we extended the \$68.5 million mortgage loan secured by Francis Scott Key Mall in Frederick, Maryland to January 2022, with an additional extension option to January 2023. The rate on the mortgage loan is LIBOR plus 2.60%.

In February 2018, we borrowed an additional \$10.2 million on the mortgage loan secured by Viewmont Mall in Scranton, Pennsylvania. Following this borrowing, this mortgage loan has \$67.2 million outstanding with an interest rate of LIBOR plus 2.35% and a maturity date of March 2021.

As a result of its Chapter 11 bankruptcy filing, the Bon-Ton anchor store at Wyoming Valley Mall in Wilkes-Barre, Pennsylvania closed on August 31, 2018. In addition, the Sears store at Wyoming Valley Mall ceased operations on July 15, 2018 and Sears vacated the premises on August 1, 2018, the date its lease expired. We received a notice of transfer of servicing, dated July 9, 2018, from the special servicer to the borrower of the mortgage loan secured by



Wyoming Valley Mall. We have not received a notice of default on the loan, which had a balance of \$74.1 million as of September 30, 2018; however, the loan is subject to a cash sweep arrangement as a result of an anchor tenant trigger event.

#### Interest Rate Risk

We follow established risk management policies designed to limit our interest rate risk on our interest bearing liabilities, as further discussed in note 7 to our unaudited consolidated financial statements.

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## 5. CASH FLOW INFORMATION

Cash paid for interest was \$43.2 million (net of capitalized interest of \$4.7 million) and \$40.6 million (net of capitalized interest of \$5.5 million) for the nine months ended September 30, 2018 and 2017, respectively.

In our statement of cash flows, we show cash flows on our Revolving Facilities on a net basis. Aggregate borrowings on our Revolving Facilities were \$37.0 million and \$236.0 million for the nine months ended September 30, 2018 and 2017, respectively. Aggregate paydowns were \$53.0 million and \$233.0 million for the nine months ended September 30, 2018 and 2017, respectively.

During the second quarter of 2018, we received the building and improvements formerly occupied by one of our tenants as part of the consideration for the termination of that tenant's lease. We recorded non-cash lease termination income of \$4.2 million in connection with this transaction, which we determined was the fair value of the building and improvements.

Paydowns of the 2014 5-Year Term Loan and the 2015 5-Year Term Loan of \$150.0 million each were made in the nine months ended September 30, 2018, which were directly paid from the 2018 Term Loan Facility borrowing and are considered to be non-cash transactions.

The following table provides a summary of cash, cash equivalents, and restricted cash reported within the statement of cash flows as of September 30, 2018 and 2017.

(in thousands of dollars)	September 30, 2018	September 30, 2017
Cash and cash equivalents	\$ 19,294	\$ 76,942
Restricted cash included in other assets	12,730	17,751
Total cash, cash equivalents, and restricted cash shown in the statement of cash flows	\$ 32,024	\$ 94,693

Our restricted cash consists of cash held in escrow by banks for real estate taxes and other purposes.

## 6. COMMITMENTS AND CONTINGENCIES

## Contractual Obligations

As of September 30, 2018, we had unaccrued contractual and other commitments related to our capital improvement projects and development projects of \$128.0 million, including commitments related to the redevelopment of Fashion District Philadelphia, in the form of tenant allowances and contracts with general service providers and other professional service providers. In addition, our operating partnership, PREIT Associates, has jointly and severally guaranteed the obligations of the joint venture we formed with Macerich to develop Fashion District Philadelphia to commence and complete a comprehensive redevelopment of that property costing not less than \$300.0 million within 48 months after commencement of construction, which was March 14, 2016.

## Provision for Employee Separation Expense

In 2018 and 2017, we terminated the employment of certain employees and officers. In connection with the departure of those

employees and officers, we recorded \$0.6 million of employee separation expense in the three months ended September 30, 2018, and \$1.0 million and \$1.1 million of employee separation expense in the nine months ended September 30, 2018 and 2017, respectively. No amounts were recorded in the three months ended September 30, 2017. As of September 30, 2018, we had \$1.1 million of severance accrued and unpaid related to our 2018 and 2017 employee termination related activities.

#### Property Damage from Natural Disaster

During September 2018, Jacksonville Mall in Jacksonville, North Carolina incurred property damage and an interruption of business operations as a result of Hurricane Florence. The property was closed for business during and immediately after the natural disaster, however, significant remediation efforts were quickly undertaken and the mall was reopened shortly thereafter.

Based on our initial assessments, we have recorded estimated property impairment and remediation losses of \$1.667 million during the three and nine months ended September 30, 2018, partially offset by a corresponding insurance claim receivable of \$1.642 million for a net loss in excess of estimated insurance recoveries of \$25,000. Our current insurance policies also contain coverage for

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income lost due to business interruption from covered losses. Any recoveries obtained through business interruption coverage will be recorded at such time that the recovery is probable. The Company did not record any charges related to business interruption insurance coverage during the three and nine months ended September 30, 2018.

## 7. DERIVATIVES

In the normal course of business, we are exposed to financial market risks, including interest rate risk on our interest bearing liabilities. We attempt to limit these risks by following established risk management policies, procedures and strategies, including the use of financial instruments such as derivatives. We do not use financial instruments for trading or speculative purposes.

## Cash Flow Hedges of Interest Rate Risk

For derivatives that have been designated and that qualify as cash flow hedges of interest rate risk, the gain or loss on the derivative is recorded in “Accumulated other comprehensive income” and subsequently reclassified into “Interest expense, net” in the same periods during which the hedged transaction affects earnings. As of September 30, 2018, all of our outstanding derivatives are designated as cash flow hedges. We recognize all derivatives at fair value as either assets or liabilities in the accompanying consolidated balance sheets.

During the next 12 months, we estimate that \$6.1 million will be reclassified as a decrease to interest expense in connection with derivatives. The recognition of these amounts could be accelerated in the event that we repay amounts outstanding on the debt instruments and do not replace them with new borrowings.

## Interest Rate Swaps

As of September 30, 2018, we had interest rate swap agreements outstanding with a weighted average base interest rate of 1.55% on a notional amount of \$797.7 million, maturing on various dates through May 2023, and forward starting interest rate swap agreements with a weighted average interest rate of 2.71% on a notional amount of \$250.0 million, with effective dates from January 2019 to June 2020, and maturity dates in May 2023. We entered into these interest rate swap agreements in order to hedge the interest payments associated with our issuances of variable interest rate long term debt. The interest rate swap agreements are net settled monthly.

The following table summarizes the terms and estimated fair values of our interest rate swap derivative instruments designated as cash flow hedges of interest rate risk at September 30, 2018 and December 31, 2017 based on the year they mature. The notional values provide an indication of the extent of our involvement in these instruments, but do not represent exposure to credit, interest rate or market risks. In the accompanying consolidated balance sheets, the carrying amount of derivative assets is reflected in “Deferred costs and other assets, net” and the carrying amount of derivative liabilities is reflected in “Accrued expenses and other liabilities.”

Maturity Date	Aggregate			
	Notional Value at September 30, 2018 (in millions of dollars)	Aggregate Fair Value at September 30, 2018 <sup>(1)</sup> (in millions of dollars)	Aggregate Fair Value at December 31, 2017 <sup>(1)</sup> (in millions of dollars)	Weighted Average Interest Rate
Interest Rate Swaps 2018 <sup>(2)</sup>	N/A	N/A	\$ —	N/A

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2019	\$ 250.0	\$ 0.6	0.8	1.44	%
2020	100.0	2.6	1.9	1.23	%
2021	397.7	13.5	7.0	1.57	%
2022	—	—	N/A	—	%
2023	50.0	0.6	N/A	2.62	%
Forward Starting Swaps					
2023	250.0	2.1	N/A	2.71	%
Total	\$ 1,047.7	\$ 19.4	\$ 9.7	1.83	%

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As of September 30, 2018 and December 31, 2017, derivative valuations in their entirety were classified in Level 2<sup>(1)</sup> of the fair value hierarchy and we did not have any significant recurring fair value measurements related to derivative instruments using significant unobservable inputs (Level 3).



two stages of development. The Counterparty contributed equity of \$5.5 million to the first stage through December 31, 2013 and \$5.8 million to the second stage through September 30, 2014. In exchange for its contributions to the Project, the Counterparty received substantially all of the historic rehabilitation tax credits associated with the Project as a distribution. The Counterparty's contributions, other than the amounts allocated to a put option (whereby we might be obligated or entitled to repurchase the Counterparty's ownership interest in the Project), are classified as "Accrued expenses and other liabilities" and recognized as "Other income" in the consolidated financial statements, as our obligation to deliver tax credits is relieved.

The tax credits are subject to a five year credit recapture period, as defined in the Internal Revenue Code of 1986, as amended, beginning one year after the completion of the Project, which was the second quarter of 2012 for the first stage and the second quarter of 2013 for the second stage. Our obligation to the Counterparty with respect to the tax credits is ratably relieved annually in the third quarter of each year, upon the expiration of each portion of the recapture period and the satisfaction of other revenue recognition criteria.

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With regard to the first stage, we recognized the contribution received of \$0.9 million from the Counterparty as “Other income” in the third quarter of 2017 for the fifth and final recapture period and the fourth recapture period. With regard to the second stage, we recognized the contribution received of \$1.0 million in each of the third quarters of 2018 and 2017, respectively, related to the fourth recapture period. We also recorded \$0.2 million of priority returns earned by the Counterparty in each of the three and nine months ended September 30, 2018 and 2017. In the aggregate, we recorded net income of \$0.8 million and \$1.8 million, respectively, to “Other income” in the consolidated statements of operations in connection with the Project in each of the three and nine months ended September 30, 2018 and 2017, respectively.



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Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following analysis of our consolidated financial condition and results of operations should be read in conjunction with our unaudited consolidated financial statements and the notes thereto included elsewhere in this report.

OVERVIEW

Pennsylvania Real Estate Investment Trust, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts ("REITs") in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region.

We currently own interests in 28 retail properties, of which 25 are operating properties and three are development or redevelopment properties. The 25 operating properties include 21 shopping malls and four other retail properties, have a total of 19.9 million square feet and are located in nine states. We and partnerships in which we hold an interest own 15.4 million square feet at these properties (excluding space owned by anchors or third parties).

There are 19 operating retail properties in our portfolio that we consolidate for financial reporting purposes. These consolidated properties have a total of 15.8 million square feet, of which we own 12.6 million square feet. The six operating retail properties that are owned by unconsolidated partnerships with third parties have a total of 4.1 million square feet, of which 2.8 million square feet are owned by such partnerships. When we refer to "Same Store" properties, we are referring to properties that have been owned for the full periods presented and exclude properties acquired, disposed of, under redevelopment or designated as non-core during the periods presented. We also have one undeveloped land parcel located in Gainesville, Florida that is classified as held-for-sale as of September 30, 2018. We have one property under redevelopment classified as "retail" (redevelopment of The Gallery at Market East into Fashion District Philadelphia). We have two properties in our portfolio that are classified as under development; however, we do not currently have any activity occurring at these properties.

Our primary business is owning and operating retail shopping malls, which we do primarily through our operating partnership, PREIT Associates, L.P. ("PREIT Associates" or the "Operating Partnership"). We provide management, leasing and real estate development services through PREIT Services, LLC ("PREIT Services"), which generally develops and manages properties that we consolidate for financial reporting purposes, and PREIT-RUBIN, Inc. ("PRI"), which generally develops and manages properties that we do not consolidate for financial reporting purposes, including properties owned by partnerships in which we own an interest and properties that are owned by third parties in which we do not have an interest. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer additional services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

Our revenue consists primarily of fixed rental income, additional rent in the form of expense reimbursements, and percentage rent (rent that is based on a percentage of our tenants' sales or a percentage of sales in excess of thresholds that are specified in the leases) derived from our income producing properties. We also receive income from our real estate partnership investments and from the management and leasing services PRI provides.

Net loss for the three months ended September 30, 2018 was \$1.6 million, an increased loss of \$13.9 million compared to net income of \$12.3 million for the three months ended September 30, 2017. This increased loss was primarily due to a gain on sale of real estate by an equity method investee recorded in the 2017 period that did not repeat in 2018.

Net loss for the nine months ended September 30, 2018 was \$37.7 million, a decreased loss of \$3.8 million compared to net loss of \$41.5 million for the nine months ended September 30, 2017. This decreased loss was primarily due to lower impairment charges recorded in the 2018 period, partially offset by lower gains on the sale of real estate by an equity method investee, increased depreciation expense and higher interest expense.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate our consolidated operations on a geographic basis. Due to the nature of our operating properties, which involve retail shopping, we have concluded that our individual properties have similar economic characteristics and meet all other aggregation criteria. Accordingly, we have aggregated our individual properties into one reportable segment. In addition, no single tenant accounts for 10% or more of our consolidated revenue, and none of our properties are located outside the United States.

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## Current Economic and Industry Conditions

Conditions in the economy have caused fluctuations and variations in business and consumer confidence, retail sales, and consumer spending on retail goods. Further, traditional mall tenants, including department store anchors and smaller format retail tenants, face significant challenges resulting from changing consumer expectations, the convenience of e-commerce shopping, competition from fast fashion retailers, the expansion of outlet centers, and declining mall traffic, among other factors.

In recent years, there has been an increased level of tenant bankruptcies and store closings by tenants who have been significantly impacted by these factors.

The table below sets forth information related to our tenants in bankruptcy for our consolidated and unconsolidated properties (excluding tenants in bankruptcy at sold properties):

Year	Pre-bankruptcy			Units Closed			
	Number of Tenants (1)	Number of Locations impacted	GLA <sup>(2)</sup>	PREIT's Share of Annualized Gross Rent <sup>(3)</sup> (in thousands)	Number of locations closed	GLA <sup>(2)</sup>	PREIT's Share of Annualized Gross Rent <sup>(3)</sup> (in thousands)
2018 (Nine Months) <sup>(4)</sup>							
Consolidated properties	7	32	311,145	\$ 5,137	3	263,228	\$ 1,406
Unconsolidated properties	2	4	4,352	247	—	—	—
Total	7	36	315,497	\$ 5,384	3	263,228	\$ 1,406
2017 (Full Year)							
Consolidated properties	16	75	341,701	\$ 10,837	27	176,221	\$ 4,809
Unconsolidated properties	9	16	191,538	2,103	9	164,228	1,581
Total	18	91	533,239	\$ 12,940	36	340,449	\$ 6,390

(1) Totals represent number of unique tenants.

(2) Gross Leasable Area ("GLA") in square feet.

(3) Includes our share of tenant gross rent from partnership properties based on PREIT's ownership percentage in the respective equity method investments as of September 30, 2018.

(4) Totals do not include Sears Holding Corporation, which filed a voluntary Chapter 11 petition on October 15, 2018. We currently have six landlord-owned Sears stores (five department stores and one Sears Appliance and Mattress store) with GLA totaling 712,008 square feet and with annualized gross rent of \$1.3 million. In addition, there are two tenant-owned Sears Department Stores at Willow Grove Park and Valley View Mall. The Valley View Mall store is expected to close during the fourth quarter of 2018.

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## Anchor Replacements

In recent years, through property dispositions, proactive store recaptures, lease terminations and other activities, we have made efforts to reduce our risks associated with certain department store concentrations. In December 2016, we acquired the Sears property at Woodland Mall and in 2017 we recaptured the Sears premises at Capital City Mall and Magnolia Mall (we have since re-leased the Capital City Mall and Magnolia Mall spaces). Also in 2017, we purchased the Macy's locations at Moorestown Mall, Valley View Mall and Valley Mall locations. We have entered into a ground lease for the land associated with the Macy's store located at Plymouth Meeting Mall, and are in negotiations with replacement tenants for that location.

The table below sets forth information related to our anchor replacement program:

Property	Former Anchors				Replacement Tenant(s)		
	Name	GLA '000's	Date Store Closed	Decommission Date	Name	GLA '000's	Actual/Targeted Occupancy Date
<b>Completed:</b>							
Exton Square Mall	Kmart	96	Q1 16	Q2 16	Whole Foods	55	Q1 18
Magnolia Mall	Sears	91	Q1 17	Q2 17	Burlington	46	Q3 17
					HomeGoods	22	Q2 18
					Five Below	8	Q2 18
Moorestown Mall	Macy's	200	Q1 17	Q2 17	HomeSense	28	Q3 18
Valley Mall	Macy's	120	Q1 16	Q4 17	Five Below	9	Q4 18
Valley Mall	Macy's	see above	Q1 18	Q1 18	Tilt Studio	48	Q3 18
					One Life Fitness	70	Q3 18
Moorestown Mall	Macy's	see above	Q1 18	Q1 18	Belk	123	Q4 18
					Sierra Trading Post	19	Q1 19
					Arts & Crafts retailer	26	Q2 19
					Other uses	50	Q4 19
					Von Maur	86	Q4 19
Woodland Mall	Sears	313	Q2 17	Q2 17	REI	20	Q4 19
					Restaurants and small shop space	30	Q4 19
					Burlington	41	Q4 19
					Dick's Sporting Goods	58	Q4 19
Plymouth Meeting Mall	Macy's <sup>(1)</sup>	215	Q1 17	Q2 17	Edge Fitness	38	Q4 19
					Miller's Ale House	7	Q2 19
					Michael's	26	Q4 19
					Studio Movie Grill	49	Q4 19
					Restaurant and entertainment space	44	Q4 19
					Willow Grove Park	JC Penney	125
<b>Other</b>							
Valley View Mall	Herberger's	100	Q3 18	n/a	TBD	100	TBD
Wyoming Valley Mall	Sears	117	Q3 18	n/a	TBD	117	TBD
Valley Mall	Bon-Ton	155	Q3 18	n/a	TBD	155	TBD

(1)

Building and improvements are now owned by us. Property is subject to a ground lease dated June 23, 2017.

In response to anchor store closings and other trends in the retail space, we have been changing the mix of tenants at our properties. We have been reducing the percentage of traditional mall tenants and increasing the share of space dedicated to dining, entertainment, fast fashion, off price, and large format box tenants. Some of these changes may result in the redevelopment of all or a portion of our properties. See “—Capital Improvements, Redevelopment and Development Projects.”

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To fund the capital necessary to replace anchors and to maintain a reasonable level of leverage, we expect to use a variety of means available to us, subject to and in accordance with the terms of our Credit Agreements. These steps might include (i) making additional borrowings under our 2018 Revolving Facility, (ii) obtaining construction loans on specific projects, (iii) selling properties or interests in properties with values in excess of their mortgage loans (if applicable) and applying the excess proceeds to fund capital expenditures or for debt reduction, (iv) obtaining capital from joint ventures or other partnerships or arrangements involving our contribution of assets with institutional investors, private equity investors or other REITs, or (v) obtaining equity capital, including through the issuance of common or preferred equity securities if market conditions are favorable, or through other actions.

### Capital Improvements, Redevelopment and Development Projects

We might engage in various types of capital improvement projects at our operating properties. Such projects vary in cost and complexity, and can include building out new or existing space for individual tenants, upgrading common areas or exterior areas such as parking lots, or redeveloping the entire property, among other projects. Project costs are accumulated in “Construction in progress” on our consolidated balance sheet until the asset is placed into service, and amounted to \$121.2 million as of September 30, 2018.

In 2014, we entered into a 50/50 joint venture with The Macerich Company (“Macerich”) to redevelop Fashion District Philadelphia. As we redevelop Fashion District Philadelphia, operating results in the short term, as measured by sales, occupancy, real estate revenue, property operating expenses, Net Operating Income (“NOI”) and depreciation, will continue to be affected until the newly constructed space is completed, leased and occupied. Fashion District Philadelphia is scheduled to open in 2019.

In January 2018, we along with Macerich, entered into a \$250.0 million term loan (the “FDP Term Loan”). The initial term of the FDP Term Loan is five years, and bears interest at a variable rate of 2.00% over LIBOR. PREIT and Macerich have secured the FDP Term Loan by pledging their respective equity interests in the entities that own the Fashion District Philadelphia. The entire \$250.0 million available under the FDP Term Loan was drawn during the first quarter of 2018, and we received an aggregate of \$123.0 million as a distribution of our share of the draws.

## CRITICAL ACCOUNTING POLICIES

Critical Accounting Policies are those that require the application of management’s most difficult, subjective, or complex judgments, often because of the need to make estimates about the effect of matters that are inherently uncertain and that might change in subsequent periods. In preparing the consolidated financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods. In preparing the consolidated financial statements, management has utilized available information, including our past history, industry standards and the current economic environment, among other factors, in forming its estimates and judgments, giving due consideration to materiality. Management has also considered events and changes in property, market and economic conditions, estimated future cash flows from property operations and the risk of loss on specific accounts or amounts in determining its estimates and judgments. Actual results may differ from these estimates. In addition, other companies may utilize different estimates, which may affect comparability of our results of operations to those of companies in a similar business. The estimates and assumptions made by management in applying Critical Accounting Policies have not changed materially during 2018 or 2017, except as otherwise noted, and none of these estimates or assumptions have proven to be materially incorrect or resulted in our recording any significant adjustments relating to prior periods. We will continue to monitor the key factors underlying our estimates and judgments, but no change is currently expected.

For additional information regarding our Critical Accounting Policies, see “Critical Accounting Policies” in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2017.

## Asset Impairment

Real estate investments and related intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the property might not be recoverable. A property to be held and used is considered impaired only if management's estimate of the aggregate future cash flows, less estimated capital expenditures, to be generated by the property, undiscounted and without interest charges, are less than the carrying value of the property. This estimate takes into consideration factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other factors.

The determination of undiscounted cash flows requires significant estimates by management, including the expected course of action at the balance sheet date that would lead to such cash flows. Subsequent changes in estimated undiscounted cash flows arising from changes in the anticipated action to be taken with respect to the property could impact the determination of whether an impairment

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exists and whether the effects could materially affect our net income. To the extent estimated undiscounted cash flows are less than the carrying value of the property, the loss will be measured as the excess of the carrying amount of the property over the estimated fair value of the property.

Assessment of our ability to recover certain lease related costs must be made when we have a reason to believe that the tenant might not be able to perform under the terms of the lease as originally expected. This requires us to make estimates as to the recoverability of such costs.

An other than temporary impairment of an investment in an unconsolidated joint venture is recognized when the carrying value of the investment is not considered recoverable based on evaluation of the severity and duration of the decline in value. To the extent impairment has occurred, the excess carrying value of the asset over its estimated fair value is charged to income.

If there is a triggering event in relation to a property to be held and used, we will estimate the aggregate future cash flows, less estimated capital expenditures, to be generated by the property, undiscounted and without interest charges. In addition, this estimate may consider a probability weighted cash flow estimation approach when alternative courses of action to recover the carrying amount of a long-lived asset are under consideration or when a range of possible values is estimated.

In determining the estimated undiscounted cash flows of the property or properties that are being analyzed for impairment of assets, we take the sum of the estimated undiscounted cash flows, generally assuming a holding period of 10 years, plus a terminal value calculated using the estimated net operating income in the eleventh year and terminal capitalization rates, which through September 30, 2018, ranged from 9.25% to 13.0%.

New Accounting Developments

See note 1 to our unaudited consolidated financial statements for descriptions of new accounting developments.

OFF BALANCE SHEET ARRANGEMENTS

We have no material off-balance sheet items other than the unconsolidated partnerships described in note 3 to the unaudited consolidated financial statements and in the “Overview” section above.



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## RESULTS OF OPERATIONS

## Occupancy

The table below sets forth certain occupancy statistics for our properties as of September 30, 2018 and 2017:

	Occupancy <sup>(1)</sup> at September 30,					
	Consolidated Properties		Unconsolidated Properties <sup>(2)</sup>		Combined <sup>(2)(3)</sup>	
	2018	2017	2018	2017	2018	2017
Retail portfolio weighted average:						
Total excluding anchors	91.5 %	91.7%	89.0 %	92.1 %	90.9 %	91.8 %
Total including anchors	92.0 %	93.9%	91.0 %	93.5 %	91.8 %	93.8 %
Malls weighted average:						
Total excluding anchors	91.4 %	92.3%	89.0 %	89.5 %	91.2 %	92.0 %
Total including anchors	91.9 %	94.2%	92.4 %	92.9 %	92.0 %	94.1 %
Other retail properties	100.0%	36.7%	89.9 %	94.0 %	90.4 %	91.3 %

Occupancy for both periods presented includes all tenants irrespective of the term of their agreements. Fashion

<sup>(1)</sup> District Philadelphia is excluded for 2017 and 2018 because the property is currently partially closed and undergoing major reconstruction.

We own a 25% to 50% interest in each of our unconsolidated properties, and do not control such properties. Our <sup>(2)</sup> percentage ownership is not necessarily indicative of the legal and economic implications of our ownership interest. See "—Use of Non GAAP Measures" for further details on our ownership interests in our unconsolidated properties.

<sup>(3)</sup> Combined occupancy is calculated by using occupied gross leasable area ("GLA") for consolidated and unconsolidated properties and dividing by total GLA for consolidated and unconsolidated properties.

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## Leasing Activity

The table below sets forth summary leasing activity information with respect to our consolidated and unconsolidated properties for the three months ended September 30, 2018:

		Number	GLA in square feet ("sf")	Term (years)	Initial Rent per square foot ("psf")	Previous Rent psf	Initial Gross Rent Renewal Spread <sup>(1)</sup>		Average Rent Renewal Spread <sup>(2)</sup>	Annualized Tenant Improvements psf <sup>(3)</sup>
							\$	%	%	
Non Anchor										
New Leases										
Under 10k square feet ("sf")	Consolidated	31	117,254	7.8	\$41.58					\$ 10.62
	Unconsolidated <sup>(4)</sup>	3	7,085	9.2	42.29					6.40
Total Under 10k sf		34	124,339	7.9	41.62	n/a	n/a	n/a	n/a	10.34
Over 10k sf	Consolidated	6	231,047	10.8	16.05	n/a	n/a	n/a	n/a	3.69
Total New Leases		40	355,386	9.8	\$25.00	n/a	n/a	n/a	n/a	\$ 5.56
Renewal Leases										
Under 10k sf	Consolidated	21	46,293	4.1	\$56.60	\$54.37	\$2.23	4.1 %	11.5 %	\$ 0.39
	Unconsolidated <sup>(4)</sup>	7	18,760	2.9	47.66	54.38	(6.72 )	(12.4)%	(8.1 )%	—
Total Under 10k sf		28	65,053	3.8	\$54.02	\$54.37	\$(0.35)	(0.6 )%	5.4 %	\$ 0.30
Over 10k sf	Consolidated	6	171,785	4.3	\$20.01	\$18.84	\$1.17	6.2 %	8.7 %	\$ —
Total Fixed Rent		34	236,838	4.2	\$29.35	\$28.60	\$0.75	2.6 %	6.9 %	\$ 0.08
Percentage in Lieu	Consolidated	12	32,131	1.6	\$52.55	\$55.40	\$(2.85)	(5.1 )%	n/a	—
Total Renewal Leases		46	268,969	3.9	\$32.12	\$31.80	\$0.32	1.0 %	6.9 %	\$ 0.07
Total Non Anchor		86	624,355	7.2	\$28.07					
Anchor										
New Leases		1	41,883	10.0	\$16.38	n/a	n/a	n/a	n/a	\$ 9.17
Renewal Leases	Consolidated	3	410,033	5.0	\$2.91	\$2.85	0.06	2.1 %	n/a	\$ —
Total		4	451,916	6.3	\$4.16					

Initial gross rent renewal spread is computed by comparing the initial rent per square foot in the new lease to the final rent per square foot amount in the expiring lease. For purposes of this computation, the rent amount includes

(1) minimum rent, common area maintenance ("CAM") charges, estimated real estate tax reimbursements and marketing charges, but excludes percentage rent. In certain cases, a lower rent amount may be payable for a period of time until specified conditions in the lease are satisfied.

(2) Average rent renewal spread is computed by comparing the average rent per square foot over the new lease term to the final rent per square foot amount in the expiring lease. For purposes of this computation, the rent amount includes minimum rent and fixed CAM charges, but excludes pro rata CAM charges, estimated real estate tax reimbursements, marketing charges and percentage rent.

(3) Tenant improvements and certain other leasing costs are presented as annualized amounts per square foot and are spread uniformly over the initial lease term.

(4) We own a 25% to 50% interest in each of our unconsolidated properties and do not control such properties. Our percentage ownership is not necessarily indicative of the legal and economic implications of our ownership

interest. See “—Use of Non-GAAP Measures” for further details on our ownership interests in our unconsolidated properties.

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The table below sets forth summary leasing activity information with respect to our consolidated and unconsolidated properties for the nine months ended September 30, 2018:

			GLA in square feet ("sf")	Term (years)	Initial Rent per square foot ("psf")	Previous Rent psf	Initial Gross Rent Renewal Spread <sup>(1)</sup>		Average Rent Renewal Spread <sup>(2)</sup>	Annualized Tenant Improvements psf <sup>(3)</sup>
	Number						\$	%	%	
Non Anchor										
New Leases										
Under 10k square feet ("sf")	Consolidated	78	269,588	7.2	\$45.28					\$ 10.33
	Unconsolidated <sup>(4)</sup>	11	36,514	7.7	40.16					17.60
Total Under 10k sf		89	306,102	7.3	44.67	n/a	n/a	n/a	n/a	11.25
Over 10k sf	Consolidated	14	333,102	10.6	22.51	n/a	n/a	n/a	n/a	4.76
Total New Leases		103	639,204	9.0	\$33.12	n/a	n/a	n/a	n/a	\$ 7.27
Renewal Leases										
Under 10k sf	Consolidated	74	162,335	3.3	\$52.13	\$51.20	\$0.93	1.8 %	7.8 %	\$ 0.14
	Unconsolidated <sup>(4)</sup>	31	79,487	3.4	62.91	66.18	(3.27 )	(4.9 )%	(0.1 )%	0.46
Total Under 10k sf		105	241,822	3.3	\$55.67	\$56.12	\$(0.45)	(0.8 )%	4.7 %	\$ 0.25
Over 10k sf	Consolidated	10	281,432	5.5	\$21.49	\$20.34	\$1.15	5.7 %	15.8 %	\$ 1.29
	Unconsolidated <sup>(4)</sup>	1	11,306	1.0	14.15	25.72	(11.57 )	(45.0)%	(45.0)%	—
Total Over 10k sf		11	292,738	5.3	\$21.21	\$20.55	\$0.66	3.2 %	12.3 %	\$ 1.28
Total Fixed Rent		116	534,560	4.4	\$36.80	\$36.64	\$0.16	0.4 %	7.0 %	\$ 0.93
Percentage in Lieu	Consolidated	42	115,198	1.5	\$38.04	\$46.40	\$(8.36)	(18.0)%	n/a	\$ —
Total Renewal Leases <sup>(5)</sup>		158	649,758	3.9	\$37.02	\$38.37	\$(1.35)	(3.5 )%	7.0 %	\$ 0.87
Total Non Anchor		261	1,288,962	6.4	\$35.09					
Anchor										
New Leases		1	41,883	10.0	\$16.38	n/a	n/a	n/a	n/a	\$ 9.17
Renewal Leases	Consolidated	4	512,858	5.6	\$3.28	\$3.36	\$(0.08)	(2.4 )%	n/a	\$ —
Total		5	554,741	6.5	\$4.27					

(1) Initial gross rent renewal spread is computed by comparing the initial rent psf in the new lease to the final rent psf amount in the expiring lease. For purposes of this computation, the rent amount includes minimum rent, CAM charges, estimated real estate tax reimbursements and marketing charges, but excludes percentage rent. In certain cases, a lower rent amount may be payable for a period of time until specified conditions in the lease are satisfied.

(2) Average rent renewal spread is computed by comparing the average rent psf over the new lease term to the final rent psf amount in the expiring lease. For purposes of this computation, the rent amount includes minimum rent and fixed CAM charges, but excludes pro rata CAM charges, estimated real estate tax reimbursements, marketing charges and percentage rent.

(3) Tenant improvements and certain other leasing costs are presented as annualized amounts per square foot and are spread uniformly over the initial lease term.

(4) We own a 25% to 50% interest in each of our unconsolidated properties and do not control such properties. Our percentage ownership is not necessarily indicative of the legal and economic implications of our ownership

interest. See “—Use of Non-GAAP Measures” for further details on our ownership interests in our unconsolidated properties.

(5) Includes 7 leases and 11,102 square feet of GLA with respect to tenants whose leases were restructured and extended following a bankruptcy filing. Excluding those leases, the initial gross rent spread was 0.4% for leases under 10,000 square feet and (2.6%) for all non anchor leases. Excluding these leases, the average rent spreads were 6.1% for leases under 10,000 square feet and 8.1% for all non anchor leases.

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## Overview

Net loss for the three months ended September 30, 2018 was \$1.6 million, an increased loss of \$13.9 million compared to net income of \$12.3 million for the three months ended September 30, 2017. This increased loss was primarily due to a gain on sale of real estate by an equity method investee recorded in the 2017 period that did not repeat in 2018.

Net loss for the nine months ended September 30, 2018 was \$37.7 million, a decreased loss of \$3.8 million compared to net loss of \$41.5 million for the nine months ended September 30, 2017. This decreased loss was primarily due to lower impairment charges recorded in the 2018 period, partially offset by lower gains on the sale of real estate by an equity method investee, increased depreciation expense and higher interest expense.

See “Use of Non-GAAP Measures—Net Operating Income” for the definition and additional discussion about Net Operating Income, a non-GAAP measure.

The following table sets forth our results of operations for the three and nine months ended September 30, 2018 and 2017.

(in thousands of dollars)	Three Months Ended		% Change 2017 to 2018	Nine Months Ended		% Change 2017 to 2018
	September 30, 2018	September 30, 2017		September 30, 2018	September 30, 2017	
Real estate revenue	\$86,389	\$86,719	— %	\$262,904	\$263,553	— %
Property operating expenses	(34,700 )	(33,303 )	4 %	(105,464 )	(105,509 )	— %
Other income	1,714	2,492	(31 )%	3,454	4,172	(17 )%
Depreciation and amortization	(33,119 )	(29,966 )	11 %	(100,505 )	(94,652 )	6 %
General and administrative expenses	(8,441 )	(8,288 )	2 %	(27,969 )	(26,561 )	5 %
Provision for employee separation expense	(561 )	—	— %	(956 )	(1,053 )	(9 )%
Project costs and other expenses	(214 )	(150 )	43 %	(465 )	(547 )	(15 )%
Interest expense, net	(15,181 )	(14,342 )	6 %	(46,064 )	(44,098 )	4 %
Impairment of assets	—	(1,825 )	(100 )%	(34,286 )	(55,742 )	(38 )%
Equity in income of partnerships	2,477	4,254	(42 )%	8,186	12,144	(33 )%
Gain on sale of real estate by equity method investee	—	6,718	(100 )%	2,773	6,718	(59 )%
Gains (adjustment to gains) on sales of interests in non operating real estate	—	—	— %	(25 )	486	(105 )%
(Losses) gains on sales of interests in real estate, net	—	(9 )	(100 )%	748	(374 )	(300 )%
Net (loss) income	\$(1,636 )	\$12,300	(113 )%	\$(37,669 )	\$(41,463 )	(9 )%

The amounts in the preceding tables reflect our consolidated properties and our unconsolidated properties. Our unconsolidated properties are presented under the equity method of accounting in the line item “Equity in income of partnerships.”

## Real estate revenue

Real estate revenue decreased by \$0.3 million, or less than 1%, in the three months ended September 30, 2018 compared to the three months ended September 30, 2017, primarily due to:

a decrease of \$1.8 million in real estate revenue related to properties sold in 2017;

a decrease of \$0.5 million in same store common area expense reimbursements, due to a decrease in common area expense (see “—Property Operating Expenses”), as well as lower occupancy at some properties and rental concessions made to some tenants under which the terms of their leases were modified such that they no longer pay expense reimbursements; and

a decrease of \$0.3 million in same store utility reimbursements due to a decrease in electric consumption, partially offset by slightly higher electric billing rates as set by the Public Utility Commission; partially offset by

an increase of \$1.3 million in same store real estate tax reimbursements. The three months ended September 30, 2017 were

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impacted by a successful real estate tax appeal at one of our properties resulting in lower real estate tax expense (see “—Property Operating Expenses”) and a corresponding decrease in real estate tax reimbursements;

an increase of \$0.7 million in same store base rent due to \$1.2 million from net new store openings over the previous twelve months, partially offset by a \$0.3 million decrease related to tenant bankruptcies in 2017 and 2018, as well as a \$0.2 million decrease related to co-tenancy concessions due to anchor closings; and

an increase of \$0.3 million in same store other property revenue due to an increase corporate sponsorship revenue.

Real estate revenue decreased by \$0.6 million, or less than 1%, in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017, primarily due to:

a decrease of \$8.4 million in real estate revenue related to properties sold in 2017; and

- a decrease of \$1.3 million in same store common area expense reimbursements, due to a decrease in common area expense (see “—Property Operating Expenses”), as well as lower occupancy at some properties and rental concessions made to some tenants under which the terms of their leases were modified such that they no longer pay expense reimbursements; partially offset by

an increase of \$4.9 million in same store lease termination revenue, including \$7.1 million from the termination of leases with three tenants during the nine months ended September 30, 2018, partially offset by \$2.1 million received from three tenants during the nine months ended September 30, 2017;

an increase of \$2.2 million in same store base rent due to \$3.8 million from net new store openings over the previous twelve months, partially offset by a \$0.9 million decrease related to tenant bankruptcies in 2017 and 2018, as well as a \$0.7 million decrease related to co-tenancy concessions due to anchor closings;

an increase of \$1.8 million in same store real estate tax reimbursements, due to an increase in real estate tax expense (see “—Property Operating Expenses”), partially offset by lower occupancy at some properties and rental concessions made to some tenants under which the terms of their leases were modified such that they no longer pay expense reimbursements. Also, the nine months ended September 30, 2017 were impacted by a successful real estate tax appeal at one of our properties resulting in lower real estate tax expense and a corresponding decrease in real estate tax reimbursements; and

an increase of \$0.4 million in same store other property revenue due to an increase in corporate sponsorship revenue.

Property operating expenses

Property operating expenses increased by \$1.4 million, or 4%, in the three months ended September 30, 2018 compared to the three months ended September 30, 2017, primarily due to:

an increase of \$3.4 million in same store real estate tax expense. The three month period ended September 30, 2017 was favorably impacted by a successful real estate tax appeal at one of our properties resulting in lower real estate tax expense; partially offset by

a decrease of \$1.0 million in property operating expenses related to properties sold in 2017;

a decrease of \$0.7 million in same store common area maintenance expense, including a decrease of \$0.6 million in housekeeping, maintenance and loss prevention expense due to negotiated rate reductions with the service providers;



and

a decrease of \$0.4 million in same store other property expenses, including a \$0.2 million decrease in bad debt expense and a \$0.2 million decrease in personnel costs.

Property operating expenses remained at \$105.5 million in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017, primarily due to:

a decrease of \$4.0 million in property operating expenses related to properties sold in 2017; and

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a decrease of \$1.7 million in same store common area maintenance expense, including a \$1.3 million decrease in housekeeping, maintenance and loss prevention expense due to negotiated rate reductions with the service providers and a \$1.0 million decrease in personnel costs, partially offset by a \$0.4 million increase in snow removal expense due to higher snow fall amounts across the Mid-Atlantic States, where many of our properties are located; partially offset by

- an increase of \$5.3 million in same store real estate tax expense due to a combination of increases in the real estate tax assessment value and the real estate tax rate, as well as a successful real estate tax appeal at one of our properties resulting in lower real estate tax expense during the nine months ended September 30, 2017; and

• an increase of \$0.4 million in same store other property expenses, including a \$0.7 million increase in bad debt expense due to increased reserves for bankruptcy and other troubled tenants.

### Depreciation and amortization

Depreciation and amortization expense increased by \$3.2 million, or 11%, in the three months ended September 30, 2018 compared to the three months ended September 30, 2017, primarily due to:

• an increase of \$3.2 million due to a higher asset base resulting from capital improvements related to new tenants at our same store properties, as well as accelerated amortization of capital improvements associated with store closings.

Depreciation and amortization expense increased by \$5.9 million, or 6%, in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017, primarily due to:

• an increase of \$7.4 million due to a higher asset base resulting from capital improvements related to new tenants at our same store properties, as well as accelerated amortization of capital improvements associated with store closings; partially offset by

• a decrease of \$1.5 million related to properties sold in 2017.

### General and administrative expenses

General and administrative expenses increased by \$0.2 million, or 2%, in the three months ended September 30, 2018 compared to the three months ended September 30, 2017, and by \$1.4 million, or 5%, in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017, primarily due to increases in short-term incentive compensation expense and long-term deferred compensation amortization, as well as an increase in professional fee expense.

### Interest expense

Interest expense increased by \$0.8 million, or 6%, in the three months ended September 30, 2018 compared to the three months ended September 30, 2017. This increase was primarily due to a higher weighted average interest rate, partially offset by greater amounts of capitalized interest in 2018 and lower weighted average debt balances. Our weighted average effective borrowing rate was 4.21% for the three months ended September 30, 2018 compared to 4.00% for the three months ended September 30, 2017. Our weighted average debt balance was \$1,614.2 million for the three months ended September 30, 2018, compared to \$1,663.8 million for the three months ended September 30, 2017.

Interest expense increased by \$2.0 million, or 4%, in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017. This increase was primarily due to higher weighted average interest rates and the accelerated amortization of deferred financing fees of \$0.4 million recorded in June 2018 in connection with the 2018 Credit Agreement, partially offset by greater amounts of capitalized interest in 2018 and lower weighted average debt balances. Our weighted average effective borrowing rate was 4.16% for the nine months ended September 30, 2018 compared to 4.00% for the nine months ended September 30, 2017. Our weighted average debt balance was \$1,615.0 million for the nine months ended September 30, 2018, compared to \$1,650.5 million for the nine months ended September 30, 2017.

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Impairment of Assets

Impairment of assets for the three months ended September 30, 2017 was \$1.8 million and consisted of \$1.3 million in connection with negotiations with a prospective buyer of undeveloped land located in Gainesville, Florida, \$0.3 million in connection with the sale of Logan Valley Mall in Altoona, Pennsylvania, which was sold in August 2017, and \$0.2 million on a land parcel located at Sunrise Plaza in Forked River, New Jersey. There was no impairment of assets for the three months ended September 30, 2018.

Impairment of assets for the nine months ended September 30, 2018 was \$34.3 million and consisted of \$32.2 million related to Wyoming Valley Mall in Wilkes Barre, Pennsylvania and \$2.1 million in connection with sale negotiations with a prospective buyer of undeveloped land located in Gainesville, Florida. Impairment of assets for the nine months ended September 30, 2017 was \$55.7 million and consisted of \$38.7 million in connection with the sale of Logan Valley Mall in Altoona, Pennsylvania, which was sold in August 2017, \$15.5 million in connection with the marketing for sale of Valley View Mall in La Crosse, Wisconsin, \$1.3 million in connection with sale negotiations with a prospective buyer of undeveloped land located in Gainesville, Florida, and \$0.2 million in connection with the sale of a land parcel located at Sunrise Plaza in Forked River, New Jersey.

Equity in income of partnerships

Equity in income of partnerships decreased by \$1.8 million, or 42%, in the three months ended September 30, 2018 compared to the three months ended September 30, 2017, and by \$4.0 million, or 33%, in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017, primarily due to lower rent resulting from the sale of the 801 Market and 907 Market office condominium interests.

Gain on sale of real estate by equity method investee

Gain on sale of real estate by equity method investee was \$2.8 million in the nine months ended September 30, 2018, resulting from our 50% share of a \$5.5 million gain on the sale of a condominium interest in 907 Market Street in Philadelphia, Pennsylvania by a partnership in which we hold a 50% ownership interest.

Gain on sale of real estate by equity method investee was \$6.7 million in the nine months ended September 30, 2017, resulting from our 50% share of a \$13.4 million gain on the sale of a condominium interest in 801 Market Street in Philadelphia, Pennsylvania by a partnership in which we hold a 50% ownership interest.

NON-GAAP SUPPLEMENTAL FINANCIAL MEASURES

Overview

The preceding discussion analyzes our financial condition and results of operations in accordance with generally accepted accounting principles, or GAAP, for the periods presented. We also use Net Operating Income (“NOI”) and Funds from Operations (“FFO”) which are non-GAAP financial measures, to supplement our analysis and discussion of our operating performance:

❖We believe that NOI is helpful to management and investors as a measure of operating performance because it is an indicator of the return on property investment and provides a method of comparing property performance over time. When we use and present NOI, we also do so on a same store (“Same Store NOI”) and non-same store (“Non Same Store NOI”) basis to differentiate between properties that we have owned for the full periods presented and properties acquired, sold, under redevelopment or designated as non-core during those periods. Furthermore, our use and

presentation of NOI combines NOI from our consolidated properties and NOI attributable to our share of unconsolidated properties in order to arrive at total NOI. We believe that this is also helpful information because it reflects the pro rata contribution from our unconsolidated properties that are owned through investments accounted for under GAAP as equity in income of partnerships. See “Unconsolidated Properties and Proportionate Financial Information” below.

We believe that FFO is also helpful to management and investors as a measure of operating performance because it excludes various items included in net income that do not relate to or are not indicative of operating performance, such as gains on sales of operating real estate and depreciation and amortization of real estate, among others. In addition to FFO and FFO per diluted share and OP Unit, when applicable, we also present FFO, as adjusted and FFO per diluted share and OP Unit, as

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adjusted, which we believe is helpful to management and investors because they adjust FFO to exclude items that management does not believe are indicative of operating performance, such as provision for employee separation expense and accelerated amortization of financing costs.

We use both NOI and FFO, or related terms like Same Store NOI and, when applicable, Funds From Operations, as adjusted, for determining incentive compensation amounts under certain of our performance-based executive compensation programs.

NOI and FFO are commonly used non-GAAP financial measures of operating performance in the real estate industry, and we use them as supplemental non-GAAP measures to compare our performance between different periods and to compare our performance to that of our industry peers. Our computation of NOI, FFO and other non-GAAP financial measures, such as Same Store NOI, Non Same Store NOI, NOI attributable to our share of unconsolidated properties, and FFO, as adjusted, may not be comparable to other similarly titled measures used by our industry peers. None of these measures are measures of performance in accordance with GAAP, and they have limitations as analytical tools. They should not be considered as alternative measures of our net income, operating performance, cash flow or liquidity. They are not indicative of funds available for our cash needs, including our ability to make cash distributions. Please see below for a discussion of these non-GAAP measures and their respective reconciliation to the most directly comparable GAAP measure.

Unconsolidated Properties and Proportionate Financial Information

The non-GAAP financial measures presented below incorporate financial information attributable to our share of unconsolidated properties. This proportionate financial information is non-GAAP financial information, but we believe that it is helpful information because it reflects the pro rata contribution from our unconsolidated properties that are owned through investments accounted for under GAAP using the equity method of accounting. Under such method, earnings from these unconsolidated partnerships are recorded in our statements of operations prepared in accordance with GAAP under the caption entitled “Equity in income of partnerships.”

To derive the proportionate financial information reflected in the tables below as “unconsolidated,” we multiplied the percentage of our economic interest in each partnership on a property-by-property basis by each line item. Under the partnership agreements relating to our current unconsolidated partnerships with third parties, we own a 25% to 50% economic interest in such partnerships, and there are generally no provisions in such partnership agreements relating to special non-pro rata allocations of income or loss, and there are no preferred or priority returns of capital or other similar provisions. While this method approximates our indirect economic interest in our pro rata share of the revenue and expenses of our unconsolidated partnerships, we do not have a direct legal claim to the assets, liabilities, revenues or expenses of the unconsolidated partnerships beyond our rights as an equity owner in the event of any liquidation of such entity. Our percentage ownership is not necessarily indicative of the legal and economic implications of our ownership interest. Accordingly, NOI and FFO results based on our share of the results of unconsolidated partnerships do not represent cash generated from our investments in these partnerships.

We have determined that we hold a noncontrolling interest in each of our unconsolidated partnerships, and account for such partnerships using the equity method of accounting, because:

Except for two properties that we co-manage with our partner, all of the other entities are managed on a day-to-day basis by one of our other partners as the managing general partner in each of the respective partnerships. In the case of the co-managed properties, all decisions in the ordinary course of business are made jointly.

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The managing general partner is responsible for establishing the operating and capital decisions of the partnership, including budgets, in the ordinary course of business.

All major decisions of each partnership, such as the sale, refinancing, expansion or rehabilitation of the property, require the approval of all partners.

Voting rights and the sharing of profits and losses are generally in proportion to the ownership percentages of each partner.

We hold legal title to a property owned by one of our unconsolidated partnerships through a tenancy in common arrangement. For this property, such legal title is held by us and another entity, and each has an undivided interest in title to the property. With respect to this property, under the applicable agreements between us and the entity with ownership interests, we and such other entity have joint control because decisions regarding matters such as the sale, refinancing, expansion or rehabilitation of the property require the approval of both us and the other entity owning an interest in the property. Hence, we account for this property like our other

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unconsolidated partnerships using the equity method of accounting. The balance sheet items arising from this property appear under the caption “Investments in partnerships, at equity.”

For further information regarding our unconsolidated partnerships, see note 3 to our unaudited consolidated financial statements.

## Net Operating Income (“NOI”)

NOI (a non-GAAP measure) is derived from real estate revenue (determined in accordance with GAAP, including lease termination revenue), minus property operating expenses (determined in accordance with GAAP), plus our pro rata share of revenue and property operating expenses of our unconsolidated partnership investments. NOI excludes other income, general and administrative expenses, employee separation expenses, interest expense, depreciation and amortization, impairment of assets, gains/ adjustment to gains on sale of interest in non operating real estate, gain on sale of interest in real estate by equity method investee, gains/ losses on sales of interests in real estate, net, and project costs and other expenses. We believe that net income is the most directly comparable GAAP measure to NOI.

Same Store NOI is calculated using retail properties owned for the full periods presented and excludes properties acquired, disposed, under redevelopment or designated as non-core during the periods presented. Non Same Store NOI is calculated using the properties excluded from the calculation of Same Store NOI.

The table below reconciles net loss to NOI of our consolidated properties for the three and nine months ended September 30, 2018 and 2017:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
(in thousands of dollars)	2018	2017	2018	2017
Net (loss) income	\$(1,636 )	\$12,300	\$(37,669 )	\$(41,463 )
Other income	(1,714 )	(2,492 )	(3,454 )	(4,172 )
Depreciation and amortization	33,119	29,966	100,505	94,652
General and administrative expenses	8,441	8,288	27,969	26,561
Employee separation expenses	561	—	956	1,053
Project costs and other expenses	214	150	465	547
Interest expense, net	15,181	14,342	46,064	44,098
Impairment of assets	—	1,825	34,286	55,742
Equity in income of partnerships	(2,477 )	(4,254 )	(8,186 )	(12,144 )
Gain on sale of real estate by equity method investee	—	(6,718 )	(2,773 )	(6,718 )
(Adjustment to gains) gains on sales of interest in non operating real estate	—	—	25	(486 )
Losses (gains) on sales of interests in real estate, net	—	9	(748 )	374
NOI from consolidated properties	\$51,689	\$53,416	\$157,440	\$158,044

The table below reconciles equity in income of partnerships to NOI of our share of unconsolidated properties for the three and nine months ended September 30, 2018 and 2017:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
(in thousands of dollars)	2018	2017	2018	2017
Equity in income of partnerships	\$2,477	\$4,254	\$8,186	\$12,144



Other income	(12 )	(20 )	(35 )	(20 )
Depreciation and amortization	2,132	2,902	6,518	8,493
Interest and other expenses	2,713	2,566	8,090	7,683
NOI from equity method investments at ownership share	\$7,310	\$9,702	\$22,759	\$28,300

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The table below presents total NOI and total NOI excluding lease termination revenue for the three months ended September 30, 2018 and 2017:

(in thousands of dollars)	Same Store		Non Same Store		Total (non GAAP)	
	2018	2017	2018	2017	2018	2017
NOI from consolidated properties	\$49,925	\$50,858	\$1,764	\$2,558	\$51,689	\$53,416
NOI from equity method investments at ownership share	7,351	7,604	(41)	2,098	7,310	9,702
Total NOI	57,276	58,462	1,723	4,656	58,999	63,118
Less: lease termination revenue	252	282	14	—	266	282
Total NOI excluding lease termination revenue	\$57,024	\$58,180	\$1,709	\$4,656	\$58,733	\$62,836

Total NOI decreased by \$4.1 million in the three months ended September 30, 2018 compared to the three months ended September 30, 2017 primarily due to a decrease of \$1.2 million from Same Store Properties and a decrease of \$2.9 million in NOI from Non Same Store properties. The decrease in Non Same Store properties is primarily due to properties sold in 2017. See “—Real Estate Revenue” and “—Property Operating Expenses” above for further information about the factors affecting NOI from our consolidated properties.

The table below presents total NOI and total NOI excluding lease termination revenue for the nine months ended September 30, 2018 and 2017:

(in thousands of dollars)	Same Store		Non Same Store		Total (non GAAP)	
	2018	2017	2018	2017	2018	2017
NOI from consolidated properties	\$152,330	\$148,591	\$5,110	\$9,453	\$157,440	\$158,044
NOI from equity method investments at ownership share	22,280	22,340	479	5,960	22,759	28,300
Total NOI	174,610	170,931	5,589	15,413	180,199	186,344
Less: lease termination revenue	7,608	2,629	35	71	7,643	2,700
Total NOI excluding lease termination revenue	\$167,002	\$168,302	\$5,554	\$15,342	\$172,556	\$183,644

Total NOI decreased by \$6.1 million in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017 primarily due to a decrease of \$9.8 million in NOI from Non Same Store properties, partially offset by an increase of \$3.7 million from Same Store properties. The decrease in Non Same Store properties is primarily due to properties sold in 2017. The increase in Same Store properties is primarily due to lease termination revenue, as well as the factors discussed in “—Real Estate Revenue” and “—Property Operating Expenses” above, which provide further information about the factors affecting NOI from our consolidated properties.

### Funds From Operations (“FFO”)

The National Association of Real Estate Investment Trusts (“NAREIT”) defines FFO, which is a non-GAAP measure commonly used by REITs, as net income (computed in accordance with GAAP) excluding gains and losses on sales of operating properties, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures to reflect funds from operations on the same basis. We compute FFO in accordance with standards established by NAREIT, which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition, or that interpret the current NAREIT definition differently than we do. NAREIT’s established guidance provides that excluding impairment write downs of depreciable real estate is consistent with the NAREIT definition.

FFO is a commonly used measure of operating performance and profitability among REITs. We use FFO and FFO per diluted share and unit of limited partnership interest in our Operating Partnership (“OP Unit”) in measuring our

performance against our peers.

FFO does not include gains and losses on sales of operating real estate assets or impairment write downs of depreciable real estate, which are included in the determination of net income in accordance with GAAP. Accordingly, FFO is not a comprehensive measure of our operating cash flows. In addition, since FFO does not include depreciation on real estate assets, FFO may not be a useful performance measure when comparing our operating performance to that of other non-real estate commercial enterprises. We

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compensate for these limitations by using FFO in conjunction with other GAAP financial performance measures, such as net income and net cash provided by operating activities, and other non-GAAP financial performance measures, such as NOI. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered to be an alternative to net income (determined in accordance with GAAP) as an indication of our financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available for our cash needs, including our ability to make cash distributions. We believe that net income is the most directly comparable GAAP measurement to FFO.

We also present Funds From Operations, as adjusted, and Funds From Operations per diluted share and OP Unit, as adjusted, which are non-GAAP measures, for the three and nine months ended September 30, 2018 and 2017, respectively, to show the effect of such items as provision for employee separation expense and accelerated amortization of financing costs, which affected our results of operations, but are not, in our opinion, indicative of our operating performance.

The following table presents a reconciliation of net loss determined in accordance with GAAP to FFO attributable to common shareholders and OP Unit holders, FFO attributable to common shareholders and OP Unit holders per diluted share and OP Unit, FFO attributable to common shareholders and OP Unit holders, as adjusted, and FFO attributable to common shareholders and OP Unit holders per diluted share and OP Unit, as adjusted for the three and nine months ended September 30, 2018 and 2017:

(in thousands, except per share amounts)	Three Months Ended		Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Net (loss) income	\$(1,636 )	\$12,300	\$(37,669 )	\$(41,463 )
Depreciation and amortization on real estate:				
Consolidated properties	32,764	29,589	99,428	93,529
PREIT's share of equity method investments	2,132	2,902	6,518	8,493
Gain on sale of real estate by equity method investee	—	(6,718 )	(2,773 )	(6,718 )
Losses (gains) losses on sales of interests in real estate, net	—	9	(748 )	374
Impairment of assets	—	1,825	34,286	55,742
Preferred share dividends	(6,843 )	(7,525 )	(20,531 )	(20,797 )
Funds from operations attributable to common shareholders and OP Unit holders	26,417	32,382	78,511	89,160
Accelerated amortization of financing costs	—	—	363	—
Provision for employee separation expense	561	—	956	1,053
Funds from operations, as adjusted, attributable to common shareholders and OP Unit holders	\$26,978	\$32,382	\$79,830	\$90,213
Funds from operations attributable to common shareholders and OP Unit holders per diluted share and OP Unit	\$0.34	\$0.42	\$1.00	\$1.15
Funds from operations, as adjusted, attributable to common shareholders and OP Unit holders per diluted share and OP Unit	\$0.35	\$0.42	\$1.02	\$1.16
Weighted average number of shares outstanding	69,803	69,424	69,718	69,319
Weighted average effect of full conversion of OP Units	8,273	8,291	8,273	8,303
Effect of common share equivalents	38	—	272	51
Total weighted average shares outstanding, including OP Units	78,114	77,715	78,263	77,673

FFO attributable to common shareholders and OP Unit holders was \$26.4 million for the three months ended September 30, 2018, a decrease of \$6.0 million, or 18.4%, compared to \$32.4 million for the three months ended September 30, 2017.

FFO attributable to common shareholders and OP Unit holders per diluted share and OP Unit was \$0.34 and \$0.42 for the three months ended September 30, 2018 and 2017, respectively.

FFO attributable to common shareholders and OP Unit holders was \$78.5 million for the nine months ended September 30, 2018, a decrease of \$10.6 million, or 11.9%, compared to \$89.2 million for the nine months ended September 30, 2017. This decrease is primarily due to properties sold in 2017.

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FFO attributable to common shareholders and OP Unit holders per diluted share and OP Unit was \$1.00 and \$1.15 for the nine months ended September 30, 2018 and 2017, respectively.

LIQUIDITY AND CAPITAL RESOURCES

This “Liquidity and Capital Resources” section contains certain “forward-looking statements” that relate to expectations and projections that are not historical facts. These forward-looking statements reflect our current views about our future liquidity and capital resources, and are subject to risks and uncertainties that might cause our actual liquidity and capital resources to differ materially from the forward-looking statements. Additional factors that might affect our liquidity and capital resources include those discussed herein and in the section entitled “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2017 filed with the Securities and Exchange Commission. We do not intend to update or revise any forward-looking statements about our liquidity and capital resources to reflect new information, future events or otherwise.

Capital Resources

We expect to meet our short-term liquidity requirements, including distributions to shareholders, recurring capital expenditures, tenant improvements and leasing commissions, but excluding acquisitions and redevelopment and development projects, generally through our available working capital and net cash provided by operations and our 2018 Revolving Facility, subject to the terms and conditions of our 2018 Revolving Facility. We believe that our net cash provided by operations will be sufficient to allow us to make any distributions necessary to enable us to continue to qualify as a REIT under the Internal Revenue Code of 1986, as amended. The aggregate distributions made to preferred shareholders, common shareholders and OP Unit holders for the nine months ended September 30, 2018 were \$70.1 million, based on distributions of \$1.3827 per Series B Preferred Share, \$1.3500 per Series C Preferred Share, \$1.2891 per Series D Share, and \$0.63 per common share and OP Unit.

In December 2017, our universal shelf registration statement was filed with the SEC and became effective. We may use the availability under our shelf registration statement to offer and sell common shares of beneficial interest, preferred shares and various types of debt securities, among other types of securities, to the public.

The following are some of the factors that could affect our cash flows and require the funding of future cash distributions, recurring capital expenditures, tenant improvements or leasing commissions with sources other than operating cash flows:

- adverse changes or prolonged downturns in general, local or retail industry economic, financial, credit or capital market or competitive conditions, leading to a reduction in real estate revenue or cash flows or an increase in expenses;
- deterioration in our tenants’ business operations and financial stability, including anchor or non-anchor tenant bankruptcies, leasing delays or terminations, or lower sales, causing deferrals or declines in rent, percentage rent and cash flows;
- inability to achieve targets for, or decreases in, property occupancy and rental rates, resulting in lower or delayed real estate revenue and operating income;
- increases in operating costs, including increases that cannot be passed on to tenants, resulting in reduced operating income and cash flows; and
- increases in interest rates, resulting in higher borrowing costs.

We expect to meet certain of our longer-term requirements, such as obligations to fund redevelopment and development projects, certain capital requirements (including scheduled debt maturities), future property and portfolio acquisitions, renovations, expansions and other non-recurring capital improvements, through a variety of capital sources, subject to the terms and conditions of our Credit Agreements, as further described below.

## Credit Agreements

We have entered into two credit agreements (collectively, as amended, the “Credit Agreements”): (1) the 2018 Credit Agreement, which includes (a) the 2018 Revolving Facility and (b) the 2018 Term Loan Facility and (2) the 2014 7-Year Term Loan. The 2018 Term Loan Facility and the 2014 7-Year Term Loan are collectively referred to as the “Term Loans.”

See note 4 in the notes to our unaudited consolidated financial statements in this Quarterly Report on Form 10-Q for a description of the identical covenants and common provisions contained in the Credit Agreements.

As of September 30, 2018, we had borrowed \$550.0 million under the Term Loans, \$37.0 million was outstanding under our 2018 Revolving Facility, and \$5.1 million was pledged under the 2018 Revolving Facility as collateral for letters of credit. Pursuant to certain covenants in the 2018 Revolving Facility, the unused portion of the 2018 Revolving Facility that was available to us as of September 30, 2018 was \$200.9 million.

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## Interest Rate Derivative Agreements

As of September 30, 2018, we had interest rate swap agreements outstanding with a weighted average base interest rate of 1.55% on a notional amount of \$797.7 million, maturing on various dates through May 2023 and forward starting interest rate swap agreements with a weighted average interest rate of 2.71% on a notional amount of \$250.0 million, with effective dates from January 2019 to June 2020, and maturity dates in May 2023.

## Mortgage Loan Activity

In January 2018, we extended the \$68.5 million mortgage loan secured by Francis Scott Key Mall in Frederick, Maryland to January 2022, with an additional extension option to January 2023. The rate on the mortgage loan is LIBOR plus 2.60%.

In February 2018, we borrowed an additional \$10.2 million on the mortgage loan secured by Viewmont Mall in Scranton, Pennsylvania. Following this borrowing, this mortgage loan has \$67.2 million outstanding with an interest rate of LIBOR plus 2.35% and a maturity date of March 2021.

As a result of its Chapter 11 bankruptcy filing, the Bon-Ton anchor store at Wyoming Valley Mall, in Wilkes-Barre, Pennsylvania closed on August 31, 2018. In addition, the Sears store at Wyoming Valley Mall ceased operations on July 15, 2018 and Sears vacated the premises on August 1, 2018, the date its lease expired. We received a notice of transfer of servicing, dated July 9, 2018, from the special servicer to the borrower of the mortgage loan secured by Wyoming Valley Mall. We have not received a notice of default on the loan, which had a balance of \$74.1 million as of September 30, 2018; however, the loan is subject to a cash sweep arrangement as a result of an anchor tenant trigger event.

## Mortgage Loans

As of September 30, 2018, our mortgage loans, which are secured by 11 of our consolidated properties, are due in installments over various terms extending to October 2025. Eight of these mortgage loans bear interest at fixed interest rates that range from 3.88% to 5.95% and had a weighted average interest rate of 4.28% at September 30, 2018. Three of our mortgage loans bear interest at variable rates and had a weighted average interest rate of 4.35% at September 30, 2018. The weighted average interest rate of all consolidated mortgage loans was 4.26% at September 30, 2018. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in “Investments in partnerships, at equity” and “Distributions in excess of partnership investments” on the consolidated balance sheets and are not included in the table below.

The following table outlines the timing of principal payments related to our consolidated mortgage loans as of September 30, 2018:

(in thousands of dollars)	Total	Remainder of 2018	2019-2020	2021-2022	Thereafter
Principal payments	\$97,365	\$ 4,270	\$ 39,308	\$ 35,082	\$ 18,705
Balloon payments	958,042	—	27,161	599,489	331,392
Total	\$1,055,407	\$ 4,270	\$ 66,469	\$ 634,571	\$ 350,097
Less: unamortized debt issuance costs	3,269				
Carrying value of mortgage notes payable	\$1,052,138				





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## Contractual Obligations

The following table presents our aggregate contractual obligations as of September 30, 2018 for the periods presented:

(in thousands of dollars)	Total	Remainder of 2018	2019-2020	2021-2022	Thereafter
Mortgage loan principal payments	\$1,055,407	\$4,270	\$66,469	\$634,571	\$350,097
Term Loans	550,000	—	—	250,000	300,000
2018 Revolving Facility	37,000	—	—	—	37,000
Interest on indebtedness <sup>(1) (2)</sup>	274,092	31,430	127,551	86,535	28,576
Operating leases	2,904	513	2,165	226	—
Ground leases	41,575	296	2,568	3,168	35,543
Development and redevelopment commitments <sup>(3)</sup>	127,970	72,889	55,081	—	—
Total	\$2,088,948	\$109,398	\$253,834	\$974,500	\$751,216

<sup>(1)</sup> Includes payments expected to be made in connection with interest rate swaps.

<sup>(2)</sup> For interest payments associated with variable rate debt, these amounts are based on the rates in effect on September 30, 2018.

<sup>(3)</sup> The timing of the payments of these amounts is uncertain. We expect that these payments will be made during the remainder of 2018 and in 2019, but cannot provide any assurance that changed circumstances at these projects will not delay the settlement of these obligations. In addition, we included 100% of the obligations of the Fashion District Philadelphia redevelopment project because our Operating Partnership, PREIT Associates, and Macerich, have jointly and severally guaranteed the obligations of the joint venture we formed with Macerich to develop Fashion District Philadelphia to commence and complete a comprehensive redevelopment of that property costing not less than \$300.0 million within 48 months after commencement of construction, which was March 14, 2016.

## Preferred Share Dividends

Annual dividends on our 3,450,000 7.375% Series B Preferred Shares (\$25.00 liquidation preference), our 6,900,000 7.20% Series C Preferred Shares (\$25.00 liquidation preference) and our 5,000,000 6.875% Series D Preferred Shares (\$25.00 liquidation preference) are expected to be \$6.4 million, \$12.4 million and \$8.6 million, respectively, in the aggregate.

## CASH FLOWS

Net cash provided by operating activities totaled \$94.2 million for the nine months ended September 30, 2018 compared to \$94.9 million for the nine months ended September 30, 2017. This decrease was primarily due to dilution from asset sales in 2017 and 2018.

Cash flows provided by investing activities were \$0.1 million for the nine months ended September 30, 2018 compared to cash flows used in investing activities of \$83.9 million for the nine months ended September 30, 2017. Cash flows provided by investing activities for the nine months ended September 30, 2018 included \$123.0 million of distributions from our new Fashion District Philadelphia term loan and \$19.7 million of proceeds from our share of the sale of the condominium space at 907 Market Street, partially offset by additions to construction in progress of \$51.3 million, investments in partnerships of \$47.1 million (primarily at Fashion District Philadelphia), and real estate improvements of \$23.9 million (primarily related to ongoing improvements at our properties). Investing activities for the first nine months of 2017 included additions to construction in progress of \$93.2 million, investments in partnerships of \$56.8 million (primarily at Fashion District Philadelphia), and real estate improvements of \$36.9

million (primarily related to ongoing improvements at our properties), partially offset by \$77.8 million in proceeds from the sales of Logan Valley Mall, Beaver Valley Mall, Crossroads Mall and two non operating parcels, and \$30.3 million of distributions from partnerships of proceeds from real estate sold.

Cash flows used in financing activities were \$96.3 million for the nine months ended September 30, 2018 compared to cash flows provided by financing activities of \$53.9 million for the nine months ended September 30, 2017. Cash flows used in financing activities for the first nine months of 2018 included \$16.0 million of net repayments on our 2013 Revolving Facility, aggregate dividends and distributions of \$70.1 million, and principal installments on mortgage loans of \$14.2 million, partially offset by \$10.2 million of borrowing on our Viewmont Mall mortgage loan. Cash flows provided by financing activities for the nine months ended

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September 30, 2017 included \$282.0 million of net proceeds from our issuance of our 2017 Series C and D Preferred Share offerings and \$3.0 million of net 2013 Revolving Facility borrowings, partially offset by mortgage loan repayments of \$150.0 million, dividends and distributions of \$68.9 million, and principal installments on mortgage loans of \$12.6 million.

ENVIRONMENTAL

We are aware of certain environmental matters at some of our properties. We have, in the past, performed remediation of such environmental matters, and we are not aware of any significant remaining potential liability relating to these environmental matters or of any obligation to satisfy requirements for further remediation. We may be required in the future to perform testing relating to these matters. We have insurance coverage for certain environmental claims up to \$25.0 million per occurrence and up to \$25.0 million in the aggregate. See our Annual Report on Form 10-K for the year ended December 31, 2017, in the section entitled “Item 1A. Risk Factors —We might incur costs to comply with environmental laws, which could have an adverse effect on our results of operations.”

COMPETITION AND TENANT CREDIT RISK

Competition in the retail real estate market is intense. We compete with other public and private retail real estate companies, including companies that own or manage malls, power centers, strip centers, lifestyle centers, factory outlet centers, theme/festival centers and community centers, as well as other commercial real estate developers and real estate owners, particularly those with properties near our properties, on the basis of several factors, including location and rent charged. We compete with these companies to attract customers to our properties, as well as to attract anchor and non-anchor stores and other tenants. We also compete to acquire land for new site development or to acquire parcels or properties to add to our existing properties. Our malls and our other operating properties face competition from similar retail centers, including more recently developed or renovated centers that are near our retail properties. We also face competition from a variety of different retail formats, including internet retailers, discount or value retailers, home shopping networks, mail order operators, catalogs, and telemarketers. Our tenants face competition from companies at the same and other properties and from other retail formats as well, including internet retailers. This competition could have a material adverse effect on our ability to lease space and on the amount of rent and expense reimbursements that we receive.

The existence or development of competing retail properties and the related increased competition for tenants might, subject to the terms and conditions of the Credit Agreements, require us to make capital improvements to properties that we would have deferred or would not have otherwise planned to make and might also affect the total sales, sales per square foot, occupancy and net operating income of such properties. Any such capital improvements, undertaken individually or collectively, would involve costs and expenses that could adversely affect our results of operations. We compete with many other entities engaged in real estate investment activities for acquisitions of malls, other retail properties and prime development sites or sites adjacent to our properties, including institutional pension funds, other REITs and other owner-operators of retail properties. When we seek to make acquisitions, competitors might drive up the price we must pay for properties, parcels, other assets or other companies or might themselves succeed in acquiring those properties, parcels, assets or companies. In addition, our potential acquisition targets might find our competitors to be more attractive suitors if they have greater resources, are willing to pay more, or have a more compatible operating philosophy. In particular, larger REITs might enjoy significant competitive advantages that result from, among other things, a lower cost of capital, a better ability to raise capital, a better ability to finance an acquisition, better cash flow and enhanced operating efficiencies. We might not succeed in acquiring retail properties or development sites that we seek, or, if we pay a higher price for a property and/or generate lower cash flow from an acquired property than we expect, our investment returns will be reduced, which will adversely affect the value of our securities.

We receive a substantial portion of our operating income as rent under leases with tenants. At any time, any tenant having space in one or more of our properties could experience a downturn in its business that might weaken its financial condition. Such tenants might enter into or renew leases with relatively shorter terms. Such tenants might

also defer or fail to make rental payments when due, delay or defer lease commencement, voluntarily vacate the premises or declare bankruptcy, which could result in the termination of the tenant's lease or preclude the collection of rent in connection with the space for a period of time, and could result in material losses to us and harm to our results of operations. Also, it might take time to terminate leases of underperforming or nonperforming tenants and we might incur costs to remove such tenants. Some of our tenants occupy stores at multiple locations in our portfolio, and so the effect of any bankruptcy or store closings of those tenants might be more significant to us than the bankruptcy or store closings of other tenants. See "Item 2. Properties—Major Tenants" in our Annual Report on Form 10-K for the year ended December 31, 2017. In addition, under many of our leases, our tenants pay rent based, in whole or in part, on a percentage of their sales. Accordingly, declines in these tenants' sales directly affect our results of operations. Also, if tenants are unable to comply with the terms of their leases, or otherwise seek changes to the terms, including changes to the amount of rent, we might modify lease terms in ways that are less favorable to us. Given current conditions in the economy, certain industries and the capital markets, in some instances retailers that

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have sought protection from creditors under bankruptcy law have had difficulty in obtaining debtor-in-possession financing, which has decreased the likelihood that such retailers will emerge from bankruptcy protection and has limited their alternatives.

### SEASONALITY

There is seasonality in the retail real estate industry. Retail property leases often provide for the payment of all or a portion of rent based on a percentage of a tenant's sales revenue, or sales revenue over certain levels. Income from such rent is recorded only after the minimum sales levels have been met. The sales levels are often met in the fourth quarter, during the December holiday season. Also, many new and temporary leases are entered into later in the year in anticipation of the holiday season and a higher number of tenants vacate their space early in the year. As a result, our occupancy and cash flows are generally higher in the fourth quarter and lower in the first and second quarters. Our concentration in the retail sector increases our exposure to seasonality and has resulted, and is expected to continue to result, in a greater percentage of our cash flows being received in the fourth quarter.

### INFLATION

Inflation can have many effects on financial performance. Retail property leases often provide for the payment of rent based on a percentage of sales, which might increase with inflation. Leases might also provide for tenants to bear all or a portion of operating expenses, which might reduce the impact of such increases on us. However, rent increases might not keep up with inflation, or if we recover a smaller proportion of property operating expenses, we might bear more costs if such expenses increase because of inflation.

### FORWARD LOOKING STATEMENTS

This Quarterly Report on Form 10-Q for the quarter ended September 30, 2018, together with other statements and information publicly disseminated by us, contain certain forward-looking statements that can be identified by the use of words such as "anticipate," "believe," "estimate," "expect," "project," "intend," "may" or similar expressions. Forward-looking statements relate to expectations, beliefs, projections, future plans, strategies, anticipated events, trends and other matters that are not historical facts. These forward-looking statements reflect our current views about future events, achievements or results and are subject to risks, uncertainties and changes in circumstances that might cause future events, achievements or results to differ materially from those expressed or implied by the forward-looking statements. In particular, our business might be materially and adversely affected by the following:

- changes in the retail and real estate industries, including consolidation and store closings, particularly among anchor tenants;
- current economic conditions and the corresponding effects on tenant business performance, prospects, solvency and leasing decisions;
- our inability to collect rent due to the bankruptcy or insolvency of tenants or otherwise;
- our ability to maintain and increase property occupancy, sales and rental rates;
- increases in operating costs that cannot be passed on to tenants;
- the effects of online shopping and other uses of technology on our retail tenants;
- risks related to our development and redevelopment activities, including delays, cost overruns and our inability to reach projected occupancy or rental rates;
- acts of violence at malls, including our properties, or at other similar spaces, and the potential effect on traffic and sales;
- our ability to sell properties that we seek to dispose of or our ability to obtain prices we seek;
- our substantial debt and the liquidation preference of our preferred shares and our high leverage ratio;
- our ability to refinance our existing indebtedness when it matures, on favorable terms or at all;
- our ability to raise capital, including through sales of properties or interests in properties and through the issuance of equity or equity-related securities if market conditions are favorable; and
- potential dilution from any capital raising transactions or other equity issuances.

Additional factors that might cause future events, achievements or results to differ materially from those expressed or implied by our forward-looking statements include those discussed herein and in our Annual Report on Form 10-K for the year ended December 31, 2017 in the section entitled “Item 1A. Risk Factors.” We do not intend to update or revise any forward-looking statements to reflect new information, future events or otherwise.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market interest rates. As of September 30, 2018, our consolidated debt portfolio consisted of \$1,052.1 million of fixed and variable rate mortgage loans (net of debt issuance costs), \$300.0 million borrowed under our 2018 Term Loan Facility, which bore interest at a rate of 3.70% and \$250.0 million borrowed under our 2014 7-Year Term Loan, which bore interest at a rate of 3.70%. As of September 30, 2018, \$37.0 million was outstanding under our 2018 Revolving Facility, which bore interest at a rate of 3.49%.

Our mortgage loans, which are secured by 11 of our consolidated properties, are due in installments over various terms extending to October 2025. Eight of these mortgage loans bear interest at fixed interest rates that range from 3.88% to 5.95%, and had a weighted average interest rate of 4.28% at September 30, 2018. Three of our mortgage loans bear interest at variable rates and had a weighted average interest rate of 4.35% at September 30, 2018. The weighted average interest rate of all consolidated mortgage loans was 4.26% at September 30, 2018. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in “Investments in partnerships, at equity” and “Distributions in excess of partnership investments” on the consolidated balance sheets and are not included in the table below.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts of the expected annual maturities due in the respective years and the weighted average interest rates for the principal payments in the specified periods:

(in thousands of dollars) For the Year ended December 31,	Fixed Rate Debt			Variable Rate Debt		
	Principal Payments	Weighted Average Interest Rate <sup>(1)</sup>		Principal Payments	Weighted Average Interest Rate <sup>(1)</sup>	
2018	\$3,990	4.25	%	\$280	4.10	%
2019	17,837	4.25	%	1,680 <sup>(2)</sup>	4.10	%
2020	45,272	5.03	%	1,680 <sup>(2)</sup>	4.10	%
2021	18,602	4.20	%	440,902	3.80	%
2022 and thereafter	708,2534.21		%	403,911	3.70	%

<sup>(1)</sup> Based on the weighted average interest rates in effect as of September 30, 2018.

<sup>(2)</sup> Includes Term Loan debt balance of \$550.0 million with a weighted average interest rate of 3.70% as of September 30, 2018.

As of September 30, 2018, we had \$848.5 million of variable rate debt. Also, as of September 30, 2018, we had entered into interest rate swap agreements with an aggregate weighted average interest rate of 1.55% on a notional amount of \$797.7 million maturing on various dates through May 2023 and forward starting interest rate swap agreements with a weighted average interest rate of 2.71% on a notional amount of \$250.0 million, with effective dates from January 2019 to June 2020, and maturity dates in May 2023.

Changes in market interest rates have different effects on the fixed and variable rate portions of our debt portfolio. A change in market interest rates applicable to the fixed portion of the debt portfolio affects the fair value, but it has no effect on interest incurred or cash flows. A change in market interest rates applicable to the variable portion of the debt portfolio affects the interest incurred and cash flows, but does not affect the fair value. The following sensitivity analysis related to our debt portfolio, which includes the effects of our interest rate swap agreements, assumes an immediate 100 basis point change in interest rates from their actual September 30, 2018 levels, with all other variables held constant.



A 100 basis point increase in market interest rates would have resulted in a decrease in our net financial instrument position of \$52.0 million at September 30, 2018. A 100 basis point decrease in market interest rates would have resulted in an increase in our net financial instrument position of \$54.5 million at September 30, 2018. Based on the variable rate debt included in our debt portfolio at September 30, 2018, a 100 basis point increase in interest rates would have resulted in an additional \$0.5 million in interest expense annually. A 100 basis point decrease would have reduced interest incurred by \$0.5 million annually.

To manage interest rate risk and limit overall interest cost, we may employ interest rate swaps, options, forwards, caps and floors, or a combination thereof, depending on the underlying exposure. Interest rate differentials that arise under swap contracts are recognized in interest expense over the life of the contracts. If interest rates rise, the resulting cost of funds is expected to be lower than that which would have been available if debt with matching characteristics was issued directly. Conversely, if interest rates fall, the resulting costs would be expected to be, and in some cases have been, higher. We may also employ forwards or purchased options to hedge qualifying anticipated transactions. Gains and losses are deferred and recognized in net income in the same period that the underlying transaction occurs, expires or is otherwise terminated. See note 7 of the notes to our unaudited consolidated financial statements.

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Because the information presented above includes only those exposures that existed as of September 30, 2018, it does not consider changes, exposures or positions which have arisen or could arise after that date. The information presented herein has limited predictive value. As a result, the ultimate realized gain or loss or expense with respect to interest rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at the time and interest rates.

ITEM 4. CONTROLS AND PROCEDURES.

We are committed to providing accurate and timely disclosure in satisfaction of our SEC reporting obligations. In 2002, we established a Disclosure Committee to formalize our disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2018, and have concluded as follows:

Our disclosure controls and procedures are designed to ensure that the information that we are required to disclose in our reports under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Our disclosure controls and procedures are effective to ensure that information that we are required to disclose in our Exchange Act reports is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

There was no change in our internal controls over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

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## PART II—OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS.

In the normal course of business, we have become and might in the future become involved in legal actions relating to the ownership and operation of our properties and the properties that we manage for third parties. In management's opinion, the resolution of any such pending legal actions is not expected to have a material adverse effect on our consolidated financial position or results of operations.

## ITEM 1A. RISK FACTORS.

In addition to the other information set forth in this report, you should carefully consider the risks that could materially affect our business, financial condition or results of operations, which are discussed under the caption "Risk Factors" in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

## Issuer Purchases of Equity Securities

The following table shows the total number of shares that we acquired in the three months ended September 30, 2018 and the average price paid per share (in thousands of shares).

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs
July 1 - July 31, 2018	—	\$ —	—	\$ —
August 1 - August 31, 2018	—	—	—	—
September 1 - September 30, 2018	6,994	9.76	—	—
Total	6,994	\$ 9.76	—	\$ —

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ITEM 6. EXHIBITS.

- 10.1\* Separation of Employment Agreement dated September 7, 2018 by and between Pennsylvania Real Estate Investment Trust and Jonathen Bell.
- 31.1\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- 101\* The following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2018 is formatted in XBRL interactive data files: (i) Consolidated Statements of Operations for the three and nine months ended September 30, 2018 and 2017; (ii) Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2018 and 2017; (iii) Consolidated Balance Sheets as of September 30, 2018 and December 31, 2017; (iv) Consolidated Statement of Equity for the nine months ended September 30, 2018; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2018 and 2017; and (vi) Notes to Unaudited Consolidated Financial Statements.

\* Filed herewith

\*\* Furnished herewith

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SIGNATURE OF REGISTRANT

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PENNSYLVANIA REAL ESTATE INVESTMENT  
TRUST

Date: November 1, 2018

By: /s/ Joseph F. Coradino  
Joseph F. Coradino  
Chairman and Chief Executive Officer

By: /s/ Robert F. McCadden  
Robert F. McCadden  
Executive Vice President and Chief Financial Officer