

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

Form 10-Q

November 04, 2016

Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

Form 10-Q

---

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2016

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-6300

---

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

(Exact name of Registrant as specified in its charter)

---

Pennsylvania	23-6216339
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

200 South Broad Street	19102
Philadelphia, PA	
(Address of principal executive offices)	(Zip Code)
Registrant's telephone number, including area code (215) 875-0700	

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common shares of beneficial interest, \$1.00 par value per share, outstanding at October 31, 2016: 69,538,313



Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

CONTENTS

	Page
<u>PART I—FINANCIAL INFORMATION</u>	
Item 1. <u>Financial Statements (Unaudited):</u>	
<u>Consolidated Balance Sheets—September 30, 2016 and December 31, 2015</u>	1
<u>Consolidated Statements of Operations—Three and Nine Months Ended September 30, 2016 and 2015</u>	2
<u>Consolidated Statements of Comprehensive Income (Loss)—Three and Nine Months Ended September 30, 2016 and 2015</u>	4
<u>Consolidated Statements of Equity—Nine Months Ended September 30, 2016</u>	5
<u>Consolidated Statements of Cash Flows—Nine Months Ended September 30, 2016 and 2015</u>	6
<u>Notes to Unaudited Consolidated Financial Statements</u>	7
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	20
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	42
Item 4. <u>Controls and Procedures</u>	43
<u>PART II—OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	44
Item 1A. <u>Risk Factors</u>	44
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	44
Item 3. Not Applicable	—
Item 4. Not Applicable	—
Item 5. Not Applicable	—
Item 6. <u>Exhibits</u>	45
<u>Signatures</u>	46

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Except as the context otherwise requires, references in this Quarterly Report on Form 10-Q to “we,” “our,” “us,” the “Company” and “PREIT” refer to Pennsylvania Real Estate Investment Trust and its subsidiaries, including our operating partnership, PREIT Associates, L.P. References in this Quarterly Report on Form 10-Q to “PREIT Associates” or the “Operating Partnership” refer to PREIT Associates, L.P.

---

Table of Contents

## Item 1. FINANCIAL STATEMENTS

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)	September 30, 2016 (unaudited)	December 31, 2015
<b>ASSETS:</b>		
INVESTMENTS IN REAL ESTATE, at cost:		
Operating properties	\$ 3,207,221	\$ 3,297,520
Construction in progress	98,925	64,019
Land held for development	5,908	6,350
Total investments in real estate	3,312,054	3,367,889
Accumulated depreciation	(1,052,550 )	(1,015,647 )
Net investments in real estate	2,259,504	2,352,242
INVESTMENTS IN PARTNERSHIPS, at equity:	166,149	161,029
<b>OTHER ASSETS:</b>		
Cash and cash equivalents	25,384	22,855
Tenant and other receivables (net of allowance for doubtful accounts of \$7,128 and \$6,417 at September 30, 2016 and December 31, 2015, respectively)	31,721	40,324
Intangible assets (net of accumulated amortization of \$10,664 and \$13,441 at September 30, 2016 and December 31, 2015, respectively)	20,283	22,248
Deferred costs and other assets, net	90,975	75,450
Assets held for sale	30,715	126,244
Total assets	\$ 2,624,731	\$ 2,800,392
<b>LIABILITIES:</b>		
Mortgage loans payable	\$ 1,227,690	\$ 1,321,331
Term Loans	396,856	398,040
Revolving Facility	115,000	65,000
Tenants' deposits and deferred rent	15,374	14,631
Distributions in excess of partnership investments	61,617	65,547
Fair value of derivative liabilities	6,482	2,756
Liabilities related to assets held for sale	1,093	69,918
Accrued expenses and other liabilities	64,048	78,539
Total liabilities	1,888,160	2,015,762
<b>COMMITMENTS AND CONTINGENCIES (Note 6):</b>		
<b>EQUITY:</b>		
Series A Preferred Shares, \$.01 par value per share; 25,000 preferred shares authorized; 4,600 shares of Series A Preferred Shares issued and outstanding at each of September 30, 2016 and December 31, 2015; liquidation preference of \$115,000	46	46
Series B Preferred Shares, \$.01 par value per share; 25,000 preferred shares authorized; 3,450 shares of Series B Preferred Shares issued and outstanding at each of September 30, 2016 and December 31, 2015; liquidation preference of \$86,250	35	35
Shares of beneficial interest, \$1.00 par value per share; 200,000 shares authorized; issued and outstanding 69,537 shares at September 30, 2016 and 69,197 shares at December 31, 2015	69,537	69,197
Capital contributed in excess of par	1,479,945	1,476,397
Accumulated other comprehensive loss	(8,100 )	(4,193 )
Distributions in excess of net income	(955,364 )	(912,221 )
Total equity—Pennsylvania Real Estate Investment Trust	586,099	629,261

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Noncontrolling interest	150,472	155,369
Total equity	736,571	784,630
Total liabilities and equity	\$ 2,624,731	\$ 2,800,392

See accompanying notes to the unaudited consolidated financial statements.

1

---

Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

(in thousands of dollars)	Three Months Ended		Nine Months Ended	
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
<b>REVENUE:</b>				
Real estate revenue:				
Base rent	\$60,188	\$68,378	\$188,424	\$200,069
Expense reimbursements	29,059	31,790	89,063	93,840
Percentage rent	825	866	1,661	1,712
Lease termination revenue	3,012	1,431	3,263	1,898
Other real estate revenue	3,176	2,355	8,044	6,967
Total real estate revenue	96,260	104,820	290,455	304,486
Other income	2,600	2,216	4,630	4,300
Total revenue	98,860	107,036	295,085	308,786
<b>EXPENSES:</b>				
Operating expenses:				
Property operating expenses:				
CAM and real estate taxes	(29,373 )	(33,004 )	(94,058 )	(100,073 )
Utilities	(4,753 )	(5,311 )	(13,216 )	(15,419 )
Other property operating expenses	(3,123 )	(4,428 )	(10,618 )	(12,416 )
Total property operating expenses	(37,249 )	(42,743 )	(117,892 )	(127,908 )
Depreciation and amortization	(26,820 )	(36,108 )	(92,217 )	(105,938 )
General and administrative expenses	(8,244 )	(7,554 )	(25,713 )	(25,624 )
Provision for employee separation expenses	(162 )	(136 )	(1,355 )	(136 )
Acquisition costs and other expenses	(1,080 )	(427 )	(1,374 )	(5,696 )
Total operating expenses	(73,555 )	(86,968 )	(238,551 )	(265,302 )
Interest expense, net	(17,198 )	(19,668 )	(53,611 )	(60,939 )
Impairment of assets	(9,865 )	(51,412 )	(24,589 )	(86,319 )
Total expenses	(100,618 )	(158,048 )	(316,751 )	(412,560 )
Loss before equity in income of partnerships, gains on sales of interests in non operating real estate and gains on sales of real estate	(1,758 )	(51,012 )	(21,666 )	(103,774 )
Equity in income of partnerships	4,643	2,385	12,718	6,499
Gains on sales of interests in non operating real estate	—	—	9	43
Gain on sale of interests in real estate	31	12,386	22,953	12,386
Net income (loss)	2,916	(36,241 )	14,014	(84,846 )
Less: net (income) loss attributable to noncontrolling interest	(312 )	3,901	(1,502 )	8,073
Net income available (loss attributable) to PREIT	2,604	(32,340 )	12,512	(76,773 )
Less: preferred share dividends	(3,962 )	(3,962 )	(11,886 )	(11,886 )
Net (loss attributable) income available to PREIT common shareholders	\$(1,358 )	\$(36,302 )	\$626	\$(88,659 )

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

(in thousands of dollars, except per share amounts)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2016	2015	2016	2015
Net income (loss)	\$2,916	\$(36,241)	\$14,014	\$(84,846)
Noncontrolling interest	(312 )	3,901	(1,502 )	8,073
Dividends on preferred shares	(3,962 )	(3,962 )	(11,886 )	(11,886 )
Dividends on unvested restricted shares	(81 )	(76 )	(241 )	(240 )
Net (loss) income used to calculate earnings (loss) per share—basic and diluted	\$(1,439)	\$(36,378)	\$385	\$(88,899)
Basic and diluted (loss) earnings per share:	\$(0.02 )	\$(0.53 )	\$0.01	\$(1.29 )
(in thousands of shares)				
Weighted average shares outstanding—basic	69,129	68,807	69,065	68,710
Effect of common share equivalents <sup>(1)</sup>	—	—	386	—
Weighted average shares outstanding—diluted	69,129	68,807	69,451	68,710

The Company had net losses used to calculate earnings per share for the three months ended September 30, 2016 and the three and nine months ended September 30, 2015, therefore, the effects of common share equivalents of <sup>(1)</sup> 361 and 352 for the three months ended September 2016 and 2015, respectively, and 423 for the nine months ended September 30, 2015 are excluded from the calculation of diluted loss per share for these periods because they would be antidilutive.

See accompanying notes to the unaudited consolidated financial statements.



Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(Unaudited)

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Comprehensive income (loss):				
Net income (loss)	\$2,916	\$(36,241)	\$14,014	\$(84,846)
Unrealized gain (loss) on derivatives	3,823	(2,817 )	(4,755 )	(3,663 )
Amortization of losses on settled swaps, net of gains	123	202	375	1,212
Total comprehensive income (loss)	6,862	(38,856 )	9,634	(87,297 )
Less: comprehensive (income) loss attributable to noncontrolling interest	(729 )	4,184	(1,029 )	8,337
Comprehensive income (loss) PREIT	\$6,133	\$(34,672)	\$8,605	\$(78,960)

See accompanying notes to the unaudited consolidated financial statements.

4

---

Table of ContentsPENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF EQUITY

Nine Months Ended

September 30, 2016

(Unaudited)

(in thousands of dollars, except per share amounts)	Total Equity	PREIT Shareholders		Shares of Beneficial Interest, \$1.00 Par	Capital Contributed in Excess of Par	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Income	Noncontrolling interest
		Series A Preferred Shares, \$0.01 par	Series B Preferred Shares, \$0.01 par					
Balance December 31, 2015	\$784,630	\$46	\$35	\$69,197	\$1,476,397	\$ (4,193 )	\$ (912,221 )	\$ 155,369
Net income	14,014	—	—	—	—	—	12,512	1,502
Other comprehensive loss	(4,380 )	—	—	—	—	(3,907 )	—	(473 )
Shares issued upon redemption of Operating Partnership units	—	—	—	26	574	—	—	(600 )
Shares issued under employee compensation plans, net of shares retired	(1,230 )	—	—	314	(1,544 )	—	—	—
Amortization of deferred compensation	4,518	—	—	—	4,518	—	—	—
Distributions paid to common shareholders (\$0.63 per share)	(43,769 )	—	—	—	—	—	(43,769 )	—
Distributions paid to Series A preferred shareholders (\$1.5498 per share)	(7,116 )	—	—	—	—	—	(7,116 )	—
Distributions paid to Series B preferred shareholders (\$1.3827 per share)	(4,770 )	—	—	—	—	—	(4,770 )	—
Noncontrolling interests: Distributions paid to Operating Partnership unit holders (\$0.63 per unit)	(5,245 )	—	—	—	—	—	—	(5,245 )
Other distributions to noncontrolling interests, net	(81 )	—	—	—	—	—	—	(81 )
Balance September 30, 2016	\$736,571	\$46	\$35	\$69,537	\$1,479,945	\$ (8,100 )	\$ (955,364 )	\$ 150,472

See accompanying notes to the unaudited consolidated financial statements.

Table of ContentsPENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended September 30,	
(in thousands of dollars)	2016	2015
Cash flows from operating activities:		
Net income (loss)	\$14,014	\$(84,846)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation	93,561	99,271
Amortization	686	8,766
Straight-line rent adjustments	(1,953 )	(1,321 )
Provision for doubtful accounts	1,513	2,945
Amortization of deferred compensation	4,518	4,678
Loss on hedge ineffectiveness	143	512
Gains on sales of interests in real estate and non operating real estate, net	(22,962 )	(12,429 )
Equity in income of partnerships in excess of distributions	(5,070 )	(3,006 )
Amortization of historic tax credits	(1,768 )	(1,591 )
Impairment of assets and expensed project costs	24,589	86,648
Change in assets and liabilities:		
Net change in other assets	1,753	2,564
Net change in other liabilities	(4,872 )	(11,213 )
Net cash provided by operating activities	104,152	90,978
Cash flows from investing activities:		
Investments in consolidated real estate acquisitions	—	(319,986)
Additions to construction in progress	(48,312 )	(21,697 )
Investments in real estate improvements	(32,846 )	(33,922 )
Cash proceeds from sales of real estate	154,764	37,056
Additions to leasehold improvements	(449 )	(381 )
Investments in partnerships	(9,995 )	(18,906 )
Capitalized leasing costs	(4,394 )	(4,837 )
Decrease in cash escrows	3,098	1,803
Cash distributions from partnerships in excess of equity in income	6,014	4,873
Net cash provided by (used in) investing activities	67,880	(355,997)
Cash flows from financing activities:		
Borrowings from term loans	—	120,000
Net borrowings from revolving facility	50,000	210,000
Proceeds from mortgage loans	139,000	272,044
Principal installments on mortgage loans	(12,711 )	(14,945 )
Repayments of mortgage loans	(280,327)	(272,776)
Payment of deferred financing costs	(3,335 )	(3,634 )
Dividends paid to common shareholders	(43,769 )	(43,556 )
Dividends paid to preferred shareholders	(11,886 )	(11,886 )
Distributions paid to Operating Partnership unit holders and noncontrolling interest	(5,245 )	(3,951 )
Value of shares of beneficial interest issued	947	1,081
Value of shares retired under equity incentive plans, net of shares issued	(2,177 )	(5,655 )
Net cash (used in) provided by financing activities	(169,503)	246,722
Net change in cash and cash equivalents	2,529	(18,297 )
Cash and cash equivalents, beginning of period	22,855	40,433
Cash and cash equivalents, end of period	\$25,384	\$22,136

See accompanying notes to the unaudited consolidated financial statements.

6

---

Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2016

1. BASIS OF PRESENTATION

Nature of Operations

Pennsylvania Real Estate Investment Trust (“PREIT” or the “Company”) prepared the accompanying unaudited consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to such rules and regulations, although we believe that the included disclosures are adequate to make the information presented not misleading. Our unaudited consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in PREIT’s Annual Report on Form 10-K for the year ended December 31, 2015. In our opinion, all adjustments, consisting only of normal recurring adjustments, necessary to present fairly our consolidated financial position, the consolidated results of our operations, consolidated statements of other comprehensive income (loss), consolidated statements of equity and our consolidated statements of cash flows are included. The results of operations for the interim periods presented are not necessarily indicative of the results for the full year.

PREIT, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts (“REITs”) in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region. Our portfolio currently consists of a total of 31 properties in 11 states, including 23 operating shopping malls, four other operating retail properties and four development or redevelopment properties. Two of the development and redevelopment properties are classified as “mixed use” (a combination of retail and other uses), one is classified as “retail” (redevelopment of The Gallery at Market East into the Fashion Outlets of Philadelphia (“Fashion Outlets of Philadelphia”)), and one is classified as “other.” The above property counts do not include Beaver Valley Mall in Monaca, Pennsylvania because that property has been classified as “held for sale” as of September 30, 2016.

We hold our interest in our portfolio of properties through our operating partnership, PREIT Associates, L.P. (“PREIT Associates” or the “Operating Partnership”). We are the sole general partner of the Operating Partnership and, as of September 30, 2016, we held an 89.3% controlling interest in the Operating Partnership, and consolidated it for reporting purposes. The presentation of consolidated financial statements does not itself imply that the assets of any consolidated entity (including any special-purpose entity formed for a particular project) are available to pay the liabilities of any other consolidated entity, or that the liabilities of any consolidated entity (including any special-purpose entity formed for a particular project) are obligations of any other consolidated entity.

Pursuant to the terms of the partnership agreement of the Operating Partnership, each of the limited partners has the right to redeem such partner’s units of limited partnership interest in the Operating Partnership (“OP Units”) for cash or, at our election, we may acquire such OP Units in exchange for our common shares on a one-for-one basis, in some cases beginning one year following the respective issue dates of the OP Units and in other cases immediately. If all of the outstanding OP Units held by limited partners had been redeemed for cash as of September 30, 2016, the total amount that would have been distributed would have been \$191.4 million, which is calculated using our September 30, 2016 closing price on the New York Stock Exchange of \$23.03 per share multiplied by the number of outstanding OP Units held by limited partners, which was 8,312,676 as of September 30, 2016.

We provide management, leasing and real estate development services through two of our subsidiaries: PREIT Services, LLC (“PREIT Services”), which generally develops and manages properties that we consolidate for financial reporting purposes, and PREIT-RUBIN, Inc. (“PRI”), which generally develops and manages properties that we do not consolidate for financial reporting purposes, including properties owned by partnerships in which we own an interest and properties that are owned by third parties in which we do not have an interest. PREIT Services and PRI are consolidated. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer an expanded menu of services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate our consolidated operations on a geographic basis. Due to the nature of our operating properties, which involve retail shopping, we have concluded that our individual properties have similar economic characteristics and meet all other aggregation criteria. Accordingly, we have aggregated our individual properties into one reportable segment. In addition, no single tenant accounts for 10% or more of consolidated revenue, and none of our properties are located outside the United States.

## Table of Contents

### Fair Value

Fair value accounting applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements. Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, these accounting requirements establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs might include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs for the asset or liability, and are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. We utilize the fair value hierarchy in our accounting for derivatives (Level 2) and financial instruments (Level 2) and in our reviews for impairment of real estate assets (Level 3) and goodwill (Level 3).

### New Accounting Developments

In August 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-15 - Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments, which is intended to reduce diversity in practice in how certain transactions are classified in the statement of cash flows, including classification guidance for distributions received from equity method investments. The standard is effective for annual reporting periods beginning after December 15, 2017, however early adoption is permitted. The standard requires the use of the retrospective transition method. The Company is in the process of evaluating the impact of this new guidance.

In March 2016, the FASB issued guidance intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. The new guidance allows for entities to make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest or account for forfeitures when they occur. In addition, the guidance allows employers to withhold shares to satisfy minimum statutory tax withholding requirements up to the employees' maximum individual tax rate without causing the award to be classified as a liability. The guidance also stipulates that cash paid by an employer to a taxing authority when directly withholding shares for tax-withholding purposes should be classified as a financing activity on the statement of cash flows. This guidance is effective for annual reporting periods beginning after December 15, 2016, and interim periods within that reporting period. Early adoption is permitted in any interim or annual period, with any adjustments reflected as of the beginning of the fiscal year of adoption. The Company is in the process of evaluating the impact of

this new guidance.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which requires lessees to record operating and financing leases as assets and liabilities on the balance sheet and lessors to expense costs that are not initial direct leasing costs. This standard will be effective for the first annual reporting period beginning after December 15, 2018. The Company is evaluating the effect that ASU No. 2016-02 will have on its consolidated financial statements and related disclosures.

In 2016, the Company adopted Accounting Standards Update (“ASU”) No. 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis. The Company evaluated the application of ASU No. 2015-02 and concluded that no change was required to its accounting of its interests in less than wholly owned joint ventures, however, the Operating Partnership now meets the criteria as a variable interest entity. The Company’s significant asset is its investment in the Operating Partnership,

8

---



Table of Contents

and consequently, substantially all of the Company's assets and liabilities represent those assets and liabilities of the Operating Partnership. All of the Company's debt is also an obligation of the Operating Partnership.

In March 2015, the FASB issued "Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs" and "Interest—Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements," which intend to simplify the presentation of debt issuance costs. This guidance provides an amendment to the accounting guidance related to the presentation of debt issuance costs and is effective for fiscal years beginning after December 15, 2015, and we have adopted this guidance as of January 1, 2016. This guidance is applied retrospectively to all prior periods. Under the new guidance, debt issuance costs related to a note shall be reported in the Consolidated Balance Sheets as a direct deduction from the face amount of that note. In this regard, debt issuance costs shall not be classified separately from related debt obligations as a deferred charge. Therefore, as a result of adopting this guidance, the Company reclassified in its Consolidated Balance Sheets \$4.2 million of debt issuance costs, net of accumulated amortization, at December 31, 2015, from "Deferred costs and other assets, net" to "Mortgage loans payable," and \$2.0 million of debt issuance costs at December 31, 2015, from "Deferred costs and other assets, net" to "Term loans," thereby decreasing the carrying value of our recognized debt obligations for presentational purposes.

In May 2014, the FASB issued "Revenue from Contracts with Customers." The objective of this new standard is to establish a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The core principle of this new standard is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration that the entity expects to receive in exchange for those goods or services. The new guidance is effective for annual reporting periods beginning after December 15, 2017 for public companies. Entities have the option of using either a full retrospective or modified approach to adopt this standard. We are currently evaluating the new guidance and have not determined the impact this standard might have on our consolidated financial statements, nor have we decided upon the method of adoption.

## 2. REAL ESTATE ACTIVITIES

Investments in real estate as of September 30, 2016 and December 31, 2015 were comprised of the following:

(in thousands of dollars)	As of September 30, 2016	As of December 31, 2015
Buildings, improvements and construction in progress	\$ 2,806,529	\$ 2,847,986
Land, including land held for development	505,525	519,903
Total investments in real estate	3,312,054	3,367,889
Accumulated depreciation	(1,052,550 )	(1,015,647 )
Net investments in real estate	\$ 2,259,504	\$ 2,352,242

### Capitalization of Costs

The following table summarizes our capitalized salaries, commissions, benefits, real estate taxes and interest for the three and nine months ended September 30, 2016 and 2015:

Three Months Ended September 30,	Nine Months Ended September 30,
--	---

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

(in thousands of dollars)	2016	2015	2016	2015
Development/Redevelopment Activities:				
Salaries and benefits	\$339	\$309	\$880	\$683
Real estate taxes	176	323	202	599
Interest	851	758	2,221	1,562
Leasing Activities:				
Salaries, commissions and benefits	1,378	1,610	4,394	4,837

9

---

Table of Contents

## Dispositions

The following table presents our dispositions for the nine months ended September 30, 2016:

Sale Date	Property and Location	Description of Real Estate Sold	Capitalization Rate	Sale Price	(Loss) Gain
					(in millions)
2016	Activity:				
August 2016	Washington Crown Center Washington, Pennsylvania	Mall	14.5 %	\$20.0	\$(0.1)
June 2016	Street retail located on Walnut and Chestnut Streets, Philadelphia, Pennsylvania	Street Retail	3.2 %	45.0	20.3
March 2016	Lycoming Mall Pennsdale, Pennsylvania	Mall	18.0 %	26.4	0.3
March 2016	Gadsden Mall, Gadsden, Alabama, New River Valley Mall, Christiansburg, Virginia, and Wiregrass Commons Mall, Dothan, Alabama <sup>(1)</sup>	Three Malls (single combined transaction)	17.4 %	66.0	1.6
February 2016	Palmer Park Mall, Easton, Pennsylvania	Mall	13.6 %	18.0	0.1

<sup>(1)</sup> In connection with this transaction, we issued a mortgage loan to the buyer for \$17.0 million, which is recorded in “Deferred costs and other assets, net” on our consolidated balance sheet. The mortgage loan is secured by Wiregrass Commons Mall, bears interest at the rate of 6.00% per annum and has a maturity date of April 2026.

## Other Real Estate Activity

In September 2016, we sold an office building adjacent to Voorhees Town Center for \$4.0 million, and recorded a gain of \$0.1 million.

In July 2016, we sold a non operating parcel located at Beaver Valley Mall for \$0.8 million, and recorded no gain or loss on the sale of this parcel.

In June 2016, we sold an operating parcel located at Monroe Retail Center for \$2.1 million, and recorded a gain of \$0.6 million.

In January 2016, we sold a non operating parcel located at Sunrise Plaza for \$2.0 million, and recorded no gain or loss on the sale of this parcel.

## Impairment of Assets

In September 2016 we recorded a loss on impairment of assets on Beaver Valley Mall, in Monaca, Pennsylvania of \$9.9 million in connection with negotiations with a prospective buyer of the property. In connection with these negotiations, we determined that the holding period of the property was less than previously estimated, which we concluded was a triggering event, leading us to conduct an analysis of possible impairment at this property. Based upon the negotiations, we determined that the estimated undiscounted cash flows, net of capital expenditures for the property, were less than the carrying value of the property, and recorded a loss on impairment of assets.

In June 2016 we recorded a loss on impairment of assets on Washington Crown Center, in Washington, Pennsylvania of \$14.1 million in connection with negotiations with a prospective buyer of the property. In connection with these negotiations, we determined that the holding period of the property was less than previously estimated, which we concluded was a triggering event, leading us to conduct an analysis of possible impairment at this property. Based upon the negotiations, we determined

10

---

Table of Contents

that the estimated undiscounted cash flows, net of capital expenditures for the property, were less than the carrying value of the property, and recorded a loss on impairment of assets. The property was sold in August 2016.

In March 2016 we recorded a loss on impairment of assets on an office building located in Voorhees, New Jersey of \$0.6 million in connection with negotiations with a prospective buyer of the property. In connection with these negotiations, we determined that the holding period of the property was less than previously estimated, which we concluded was a triggering event, leading us to conduct an analysis of possible impairment at this property. Based upon the negotiations, we determined that the estimated undiscounted cash flows, net of capital expenditures for the property, were less than the carrying value of the property, and recorded a loss on impairment of assets. The property was sold in September 2016.

### 3. INVESTMENTS IN PARTNERSHIPS

The following table presents summarized financial information of the equity investments in our unconsolidated partnerships as of September 30, 2016 and December 31, 2015:

(in thousands of dollars)	As of September 30, 2016	As of December 31, 2015
<b>ASSETS:</b>		
Investments in real estate, at cost:		
Operating properties	\$ 646,247	\$ 636,774
Construction in progress	147,686	126,199
Total investments in real estate	793,933	762,973
Accumulated depreciation	(201,602	) (186,580
Net investments in real estate	592,331	576,393
Cash and cash equivalents	34,505	37,362
Deferred costs and other assets, net <sup>(1)</sup>	36,671	39,890
Total assets	663,507	653,645
<b>LIABILITIES AND PARTNERS' INVESTMENT:</b>		
Mortgage loans payable <sup>(1)</sup>	444,955	440,450
Other liabilities	22,131	30,425
Total liabilities	467,086	470,875
Net investment	196,421	182,770
Partners' share	100,374	95,165
PREIT's share	96,047	87,605
Excess investment <sup>(2)</sup>	8,485	7,877
Net investments and advances	\$ 104,532	\$ 95,482
Investment in partnerships, at equity	\$ 166,149	\$ 161,029
Distributions in excess of partnership investments	(61,617	) (65,547
Net investments and advances	\$ 104,532	\$ 95,482

(1) The December 31, 2015 balance has been adjusted in connection with the Company's adoption of ASU No. 2015-03 "Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs" (Note 1).

Excess investment represents the unamortized difference between our investment and our share of the equity in the (2) underlying net investment in the unconsolidated partnerships. The excess investment is amortized over the life of the properties, and the amortization is included in "Equity in income of partnerships."

We record distributions from our equity investments as cash from operating activities up to an amount equal to the equity in income of partnerships. Amounts in excess of our share of the income in the equity investments are treated as a return of partnership capital and recorded as cash from investing activities.

Table of Contents

The following table summarizes our share of equity in income of partnerships for the three and nine months ended September 30, 2016 and 2015:

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Real estate revenue	\$29,475	\$25,432	\$85,867	\$76,285
Operating expenses:				
Property operating expenses	(8,196 )	(8,768 )	(25,216 )	(28,819 )
Interest expense	(5,388 )	(5,211 )	(16,165 )	(15,653 )
Depreciation and amortization	(5,840 )	(6,508 )	(17,367 )	(18,806 )
Other expenses	(2 )	—	(4 )	—
Total expenses	(19,426 )	(20,487 )	(58,752 )	(63,278 )
Net income	10,049	4,945	27,115	13,007
Less: Partners' share	(5,397 )	(2,647 )	(14,496 )	(6,667 )
PREIT's share	4,652	2,298	12,619	6,340
Amortization of and adjustments to excess investment	(9 )	87	99	159
Equity in income of partnerships	\$4,643	\$2,385	\$12,718	\$6,499

## Significant Unconsolidated Subsidiary

One of our unconsolidated subsidiaries, Lehigh Valley Associates LP, the owner of the substantial majority of Lehigh Valley Mall, in which we have a 50% partnership interest, met the conditions of significant unconsolidated subsidiaries as of September 30, 2016. The financial information of this entity is included in the amounts above. Summarized balance sheet information as of September 30, 2016 and December 31, 2015 and summarized statement of operations information for the three and nine months ended September 30, 2016 and 2015 for this entity, which is accounted for using the equity method, are as follows:

(in thousands of dollars)	As of			
	September 30, 2016	December 31, 2015		
Summarized balance sheet information				
Total assets	\$50,765	\$ 48,352		
Mortgage loan payable	127,125	128,883		
(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Summarized statement of operations information				
Revenue	\$9,023	\$8,903	\$27,192	\$26,807
Property operating expenses	(2,204 )	(2,200 )	(6,386 )	(7,219 )
Interest expense	(1,888 )	(1,923 )	(5,691 )	(5,794 )
Net income	4,066	3,964	12,544	11,284
PREIT's share of equity in income of partnership	2,033	1,982	6,272	5,642





Table of Contents

## 4. FINANCING ACTIVITY

## Credit Agreements

We have entered into four credit agreements (collectively, as amended, the “Credit Agreements”), as further discussed in our Annual Report on Form 10-K for the year ended December 31, 2015: (1) the 2013 Revolving Facility, (2) the 2014 7-Year Term Loan, (3) the 2014 5-Year Term Loan, and (4) the 2015 5-Year Term Loan. The 2014 7-Year Term Loan, the 2014 5-Year Term Loan and the 2015 5-Year Term Loan are collectively referred to as the “Term Loans.”

On June 30, 2016, Pennsylvania Real Estate Investment Trust (“PREIT”), PREIT Associates, L.P. (“PREIT Associates”) and PREIT-RUBIN, Inc. (“PRI” and, collectively with PREIT and PREIT Associates, the “Borrower”) entered into an Amendment (the “Amendment”) to the 2014 7-Year Term Loan. The Amendment increased potential borrowing under the 2014 7-Year Term Loan from \$100.0 million to \$250.0 million, and expanded the accordion feature of the 2014 7-Year Term Loan from up to \$200.0 million to up to \$400.0 million. Among other things, the Amendment lowered the interest rates in the applicable pricing grid and extended the termination date from January 7, 2021 to December 29, 2021. Pursuant to the Amendment, amounts borrowed under the 2014 7-Year Term Loan bear interest at a rate between 1.35% and 1.90% per annum, depending on PREIT’s leverage, in excess of LIBOR, which is a reduction from the former range of 1.80% to 2.35%.

As of September 30, 2016, we had borrowed \$400.0 million under the Term Loans and \$115.0 million under the 2013 Revolving Facility (with \$7.4 million pledged as collateral for a letter of credit at September 30, 2016).

Interest expense and the deferred financing fee amortization related to the Credit Agreements for the three and nine months ended September 30, 2016 and 2015 were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
(in thousands of dollars)	2016	2015	2016	2015
2013 Revolving Facility				
Interest expense	\$805.0	\$649.6	\$2,277.4	\$2,357.1
Deferred financing amortization	198.7	209.8	596.2	1,181.3
Term Loans				
Interest expense	3,125.0	2,707.0	9,161.9	5,935.7
Deferred financing amortization	190.9	118.3	431.5	273.8

Each of the Credit Agreements contain certain affirmative and negative covenants, which are identical to those contained in the other Credit Agreements, and which are described in detail in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015. As of September 30, 2016, we were in compliance with all financial covenants in the Credit Agreements. Following recent property sales, the net operating income (“NOI”) from our remaining unencumbered properties is at a level such that pursuant to Unencumbered Debt Yield covenant (as described in our Annual Report on Form 10-K for the year ended December 31, 2015), the maximum unsecured amount that was available for us to borrow under the 2013 Revolving Facility as of September 30, 2016 was \$201.6 million.

Amounts borrowed under the Credit Agreements bear interest at the rate specified below per annum, depending on our leverage, in excess of LIBOR, unless and until we receive an investment grade credit rating and provide notice to the administrative agent (the “Rating Date”), after which alternative rates would apply. In determining our leverage (the ratio of Total Liabilities to Gross Asset Value), the capitalization rate used to calculate Gross Asset Value is 6.50% for

each property having an average sales per square foot of more than \$500 for the most recent period of 12 consecutive months, and (b) 7.50% for any other property. The 2013 Revolving Facility is subject to a facility fee, which depends on leverage and is currently 0.25%, and is recorded in interest expense in the consolidated statements of operations.

Table of Contents

The following table presents the applicable margin for each level for the Credit Agreements:

Level	Ratio of Total Liabilities to Gross Asset Value	Applicable Margin			
		2013 Revolving Facility	2014 7-Year Term Loan	2014 5-Year Term Loan	2015 5-Year Term Loan
1	Less than 0.450 to 1.00	1.20%	1.35%	1.35%	1.35%
2	Equal to or greater than 0.450 to 1.00 but less than 0.500 to 1.00	1.25%	1.45%	1.45%	1.45%
3	Equal to or greater than 0.500 to 1.00 but less than 0.550 to 1.00	1.30%	(1) 1.60%	(1) 1.60%	(1) 1.60% (1)
4	Equal to or greater than 0.550 to 1.00	1.55%	1.90%	1.90%	1.90%

(1) The rate in effect at September 30, 2016.

## Mortgage Loans

The aggregate carrying values and estimated fair values of mortgage loans based on interest rates and market conditions at September 30, 2016 and December 31, 2015 were as follows:

	September 30, 2016		December 31, 2015	
(in millions of dollars)	Carrying Value	Fair Value	Carrying Value	Fair Value
Mortgage loans	\$1,227.7	\$1,231.6	\$1,321.3	\$1,323.3

The mortgage loans contain various customary default provisions. As of September 30, 2016, we were not in default on any of the mortgage loans.

## Mortgage Loan Activity

In April 2016, we entered into a \$130.0 million mortgage loan secured by Woodland Mall in Grand Rapids, Michigan. The new mortgage loan bears interest at the rate of 2.00% plus LIBOR, and has a maturity date of April 2021. The proceeds from the new mortgage loan were used to pay down a portion of the Credit Facility borrowings that were used to repay the previous \$141.2 million mortgage loan.

In March 2016, we borrowed an additional \$9.0 million, lowered the interest rate to 2.35% plus LIBOR, and extended the maturity date to March 2021 on the mortgage loan secured by Viewmont Mall in Scranton, Pennsylvania.

In March 2016, we repaid a \$79.3 million mortgage loan plus accrued interest secured by Valley Mall in Hagerstown, Maryland using \$50.0 million from our 2013 Revolving Facility and the balance from available working capital.

In March 2016, we repaid a \$32.8 million mortgage loan plus accrued interest secured by Lycoming Mall in Pennsdale, Pennsylvania in connection with the March 2016 sale of the property using proceeds from the sale and available working capital.

In March 2016, we repaid a \$28.1 million mortgage loan plus accrued interest secured by New River Valley Mall in Christiansburg, Virginia in connection with the March 2016 sale of the property using proceeds from the sale.

## Interest Rate Risk

We follow established risk management policies designed to limit our interest rate risk on our interest bearing liabilities, as further discussed in note 7 to our unaudited consolidated financial statements.

#### 5. CASH FLOW INFORMATION

Cash paid for interest was \$50.2 million (net of capitalized interest of \$2.2 million) and \$56.2 million (net of capitalized interest of less than \$1.6 million) for the nine months ended September 30, 2016 and 2015, respectively.

In our statement of cash flows, we show cash flows on our revolving facility on a net basis. Aggregate borrowings on our 2013 Revolving Facility were \$250.0 million and \$290.0 million for the nine months ended September 30, 2016 and 2015,

## Table of Contents

respectively. Aggregate paydowns were \$200.0 million and \$230.0 million for the nine months ended September 30, 2016 and 2015, respectively.

In connection with the sale of Gadsden Mall, New River Valley Mall and Wiregrass Commons, we issued a mortgage note to the buyer in the amount of \$17.0 million. The mortgage loan is secured by Wiregrass Commons Mall, bears interest at the rate of 6.00% per annum and has a maturity date of April 2026.

## 6. COMMITMENTS AND CONTINGENCIES

### Contractual Obligations

As of September 30, 2016, we had unaccrued contractual and other commitments related to our capital improvement projects and development projects of \$56.5 million, including commitments related to the redevelopment of the Fashion Outlets of Philadelphia, in the form of tenant allowances and contracts with general service providers and other professional service providers. In addition, our operating partnership, PREIT Associates, has jointly and severally guaranteed the obligations of the joint venture we formed with Macerich to develop the Fashion Outlets of Philadelphia to commence and complete a comprehensive redevelopment of that property costing not less than \$300.0 million within 48 months after commencement of construction.

### Provision for Employee Separation Expense

In 2016 and 2015, we terminated the employment of certain employees. In connection with the departure of those employees, we recorded \$0.2 million and \$1.4 million of employee separations expenses, respectively, for the three and nine months ended September 30, 2016.

### Other

In 2015, in connection with the acquisition of Springfield Town Center in Springfield, Virginia, we recorded a contingent liability representing the estimated fair value of additional consideration that the seller would potentially be eligible to receive (the "Earnout"). As of December 31, 2015, the estimated fair value of the Earnout was \$8.6 million. As of September 30, 2016, based on revised leasing assumptions and other factors, we revised our estimate and determined that the entire contingent liability associated with the Earnout should be eliminated. The change in the estimated fair value of this contingent liability is recorded as a component of depreciation and amortization expense in the accompanying consolidated statement of operations.

## 7. DERIVATIVES

In the normal course of business, we are exposed to financial market risks, including interest rate risk on our interest bearing liabilities. We attempt to limit these risks by following established risk management policies, procedures and strategies, including the use of financial instruments such as derivatives. We do not use financial instruments for trading or speculative purposes.

### Cash Flow Hedges of Interest Rate Risk

Our outstanding derivatives have been designated under applicable accounting authority as cash flow hedges. The effective portion of changes in the fair value of derivatives designated as, and that qualify as, cash flow hedges is recorded in "Accumulated other comprehensive income (loss)" and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. To the extent these instruments are ineffective as cash

flow hedges, changes in the fair value of these instruments are recorded in "Interest expense, net." We recognize all derivatives at fair value as either assets or liabilities in the accompanying consolidated balance sheets. The carrying amount of the derivative assets is reflected in "Deferred costs and other assets, net," the amount of the associated liabilities is reflected in "Accrued expenses and other liabilities" and the amount of the net unrealized income or loss is reflected in "Accumulated other comprehensive income (loss)" in the accompanying balance sheets.

Amounts reported in "Accumulated other comprehensive income (loss)" that are related to derivatives will be reclassified to "Interest expense, net" as interest payments are made on our corresponding debt. During the next 12 months, we estimate that \$4.0 million will be reclassified as an increase to interest expense in connection with derivatives. The amortization of these amounts could be accelerated in the event that we repay amounts outstanding on the debt instruments and do not replace them with new borrowings.

Table of Contents

Interest Rate Swaps

As of September 30, 2016, we had entered into 26 interest rate swap agreements with a weighted average base interest rate of 1.25% on a notional amount of \$627.7 million, maturing on various dates through March 2021, and one forward starting interest rate swap agreement with a base interest rate of 1.42% on a notional amount of \$48.0 million, which will be effective starting January 2018 and will mature in February 2021.

We entered into these interest rate swap agreements in order to hedge the interest payments associated with our issuances of variable interest rate long term debt. We have assessed the effectiveness of these interest rate swap agreements as hedges at inception and on a quarterly basis. As of September 30, 2016, except as set forth below, we considered these interest rate swap agreements to be highly effective as cash flow hedges. The interest rate swap agreements are net settled monthly.

In March 2016, in connection with the sale of, and repayment of, the mortgage loan secured by Lycoming Mall, we recorded a loss on hedge ineffectiveness of \$0.1 million.

Accumulated other comprehensive loss as of September 30, 2016 includes a net loss of \$1.7 million relating to forward starting swaps that we cash settled in prior years that are being amortized over 10 year periods commencing on the closing dates of the debt instruments that are associated with these settled swaps.

Table of Contents

The following table summarizes the terms and estimated fair values of our interest rate swap derivative instruments at September 30, 2016 and December 31, 2015. The notional values provide an indication of the extent of our involvement in these instruments, but do not represent exposure to credit, interest rate or market risks.

(in millions of dollars) Notional Value	Fair Value at September 30, 2016 <sup>(1)</sup>	Fair Value at December 31, 2015 <sup>(1)</sup>	Interest Rate	Effective Date of Forward Starting Swap	Maturity Date
<b>Interest Rate Swaps</b>					
\$25.0	N/A <sup>(2)</sup>	\$ (0.1 )	1.10 %		July 31, 2016
28.1	\$ (0.1 )	(0.2 )	1.38 %		January 2, 2017
33.0	N/A <sup>(3)</sup>	—	3.72 %		December 1, 2017
48.0	(0.2 )	(0.1 )	1.12 %		January 1, 2018
7.6	0.1	—	1.00 %		January 1, 2018
55.0	(0.2 )	(0.1 )	1.12 %		January 1, 2018
30.0	(0.7 )	(0.5 )	1.78 %		January 2, 2019
25.0	(0.4 )	N/A	0.70 %		January 2, 2019
20.0	(0.4 )	(0.4 )	1.78 %		January 2, 2019
20.0	(0.4 )	(0.3 )	1.78 %		January 2, 2019
20.0	(0.4 )	(0.3 )	1.79 %		January 2, 2019
20.0	(0.4 )	(0.3 )	1.79 %		January 2, 2019
20.0	(0.4 )	(0.3 )	1.79 %		January 2, 2019
25.0	(0.2 )	—	1.16 %		January 2, 2019
25.0	(0.2 )	—	1.16 %		January 2, 2019
25.0	(0.2 )	—	1.16 %		January 2, 2019
20.0	(0.2 )	—	1.16 %		January 2, 2019
20.0	(0.2 )	0.1	1.23 %		June 26, 2020
20.0	(0.2 )	0.2	1.23 %		June 26, 2020
20.0	(0.2 )	0.2	1.23 %		June 26, 2020
20.0	(0.2 )	0.2	1.23 %		June 26, 2020
20.0	(0.2 )	0.2	1.24 %		June 26, 2020
9.0	(0.1 )	N/A	1.19 %		February 1, 2021
35.0	(0.1 )	N/A	1.01 %		March 1, 2021
35.0	(0.1 )	N/A	1.02 %		March 1, 2021
20.0	(0.1 )	N/A	1.01 %		March 1, 2021
20.0	(0.1 )	N/A	1.02 %		March 1, 2021
20.0	(0.1 )	N/A	1.02 %		March 1, 2021
<b>Forward Starting Swap</b>					
48.0	(0.5 )	N/A	1.42 %	January 2, 2018	February 1, 2021
	\$ (6.4 )	\$ (1.7 )			

As of September 30, 2016 and December 31, 2015, derivative valuations in their entirety were classified in Level 2 <sup>(1)</sup> of the fair value hierarchy and we did not have any significant recurring fair value measurements related to derivative instruments using significant unobservable inputs (Level 3).

<sup>(2)</sup> This interest rate swap matured in July 2016.

<sup>(3)</sup> This interest rate swap was terminated effective March 23, 2016.





Table of Contents

The table below presents the effect of derivative financial instruments on our consolidated statements of operations and on our share of our partnerships' statements of operations for the three and nine months ended September 30, 2016 and 2015:

(in millions of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,		Consolidated Statements of Operations Location
	2016	2015	2016	2015	
Derivatives in cash flow hedging relationships:					
Interest rate products					
Gain (loss) recognized in Other Comprehensive Income (Loss) on derivatives	\$2.6	\$(3.9)	\$(8.1)	\$(5.5)	N/A
Loss reclassified from Accumulated Other Comprehensive Income (Loss) into income (effective portion)	\$1.3	\$1.3	\$3.9	\$3.5	Interest expense
Loss recognized in income on derivatives (ineffective portion and amount excluded from effectiveness testing)	\$—	\$—	\$(0.1)	\$(0.5)	Interest expense

**Credit-Risk-Related Contingent Features**

We have agreements with some of our derivative counterparties that contain a provision pursuant to which, if our entity that originated such derivative instruments defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then we could also be declared in default on our derivative obligations. As of September 30, 2016, we were not in default on any of our derivative obligations.

We have an agreement with a derivative counterparty that incorporates the loan covenant provisions of our loan agreement with a lender affiliated with the derivative counterparty. Failure to comply with the loan covenant provisions would result in our being in default on any derivative instrument obligations covered by the agreement.

As of September 30, 2016, the fair value of derivatives in a net liability position, which excludes accrued interest but includes any adjustment for nonperformance risk related to these agreements, was \$6.4 million. If we had breached any of the default provisions in these agreements as of September 30, 2016, we might have been required to settle our obligations under the agreements at their termination value (including accrued interest) of \$7.0 million. We had not breached any of these provisions as of September 30, 2016.

**8. HISTORIC TAX CREDITS**

In the second quarter of 2012, we closed a transaction with a counterparty (the "Counterparty") related to the historic rehabilitation of an office building located at 801 Market Street in Philadelphia, Pennsylvania (the "Project"), which has two stages of development. The Counterparty contributed equity of \$5.5 million to the first stage through December 31, 2013 and \$5.8 million to the second stage through September 30, 2014. In exchange for its contributions into the Project, the Counterparty received substantially all of the historic rehabilitation tax credits associated with the Project as a distribution. The Counterparty's contributions, other than the amounts allocated to a put option (whereby we might be obligated or entitled to repurchase the Counterparty's ownership interest in the Project), are classified as "Accrued expenses and other liabilities" and recognized as "Other income" in the consolidated financial statements as our obligation to deliver tax credits is relieved.

The tax credits are subject to a five year credit recapture period, as defined in the Internal Revenue Code of 1986, as amended, beginning one year after the completion of the Project, of which the first stage was completed in the second quarter of 2012, and the second stage was completed in the second quarter of 2013. Our obligation to the Counterparty

with respect to the tax credits is ratably relieved annually in the third quarter of each year, upon the expiration of each portion of the recapture period and the satisfaction of other revenue recognition criteria. We recognized the contribution received of \$0.9 million from the Counterparty as “Other income” in the consolidated statements of operations related to the fourth recapture period of the first stage and \$1.0 million related to the third recapture period of the first stage in each of the three and nine months, respectively, ended September 30, 2016 and 2015. We recognized the contribution received of \$0.9 million related to the third recapture period of the second stage, and \$0.9 million related to the second recapture period of the second stage in each of the three and nine months, respectively, ended September 30, 2016 and 2015. We also recorded \$0.2 million and \$0.3 million, respectively, of priority returns earned by the Counterparty in each of the three and nine months ended September 30, 2016 and 2015.

Table of Contents

In the aggregate, we recorded net income of \$1.8 million to “Other income” in the consolidated statements of operations in connection with the Project in each of the three and nine months ended September 30, 2016 and 2015, respectively.

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following analysis of our consolidated financial condition and results of operations should be read in conjunction with our unaudited consolidated financial statements and the notes thereto included elsewhere in this report.

OVERVIEW

Pennsylvania Real Estate Investment Trust, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts ("REITs") in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region.

We currently own interests in 31 retail properties in 11 states, of which 27 are operating properties, three are development properties, and one is under redevelopment. The 27 operating properties include 23 shopping malls and four other operating retail properties, have a total of 22.1 million square feet and are located in 10 states. We and partnerships in which we own an interest own 16.5 million square feet at these properties (excluding space owned by anchors). The above property counts do not include Beaver Valley Mall in Monaca, Pennsylvania because that property has been classified as "held for sale" as of September 30, 2016.

There are 21 operating retail properties in our portfolio that we consolidate for financial reporting purposes. These consolidated operating properties have a total of 18.0 million square feet, of which we own 13.7 million square feet. The six operating retail properties that are owned by unconsolidated partnerships with third parties have a total of 4.1 million square feet, of which 2.8 million square feet are owned by such partnerships.

The development and redevelopment portion of our portfolio contains four properties in two states, with two classified as "mixed use" (a combination of retail and other uses), one is classified as "retail" (redevelopment of The Gallery at Market East into the Fashion Outlets of Philadelphia ("Fashion Outlets of Philadelphia")), and one classified as "other."

Our primary business is owning and operating retail shopping malls, which we primarily do through our operating partnership, PREIT Associates, L.P. ("PREIT Associates"). We provide management, leasing and real estate development services through PREIT Services, LLC ("PREIT Services"), which generally develops and manages properties that we consolidate for financial reporting purposes, and PREIT-RUBIN, Inc. ("PRI"), which generally develops and manages properties that we do not consolidate for financial reporting purposes, including properties in which we own interests through partnerships with third parties and properties that are owned by third parties in which we do not have an interest. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer additional services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

Net income for the three months ended September 30, 2016 was \$2.9 million, an increase of \$39.2 million compared to net loss of \$36.2 million for the three months ended September 30, 2015. This increase was primarily due to a decrease of impairment of assets from \$51.4 million in three months ended September 30, 2015 to \$9.9 million in the three months ended September 30, 2016, a \$13.6 million decrease in operating expenses (primarily due to property sales) and a decrease of \$2.5 million in interest expense, partially offset by a decrease in gains on sales of real estate of \$12.4 million, and an \$8.2 million decrease in base rent as compared to the three months ended September 30, 2015.

Net income for the nine months ended September 30, 2016 was \$14.0 million, an increase of \$98.9 million compared to net loss of \$84.8 million for the nine months ended September 30, 2015. This increase was primarily due to a decrease in impairment of assets from \$86.3 million in the nine months ended September 30, 2015 to \$24.6 million in the nine months ended September 30, 2016, \$23.0 million of gains on the sales of real estate assets in the nine months

ended September 30, 2016, decreases of \$13.7 million and \$7.3 million in depreciation and amortization expenses and interest expense, respectively, as compared to the nine months ended September 30, 2016, \$3.4 million in acquisition costs primarily related to Springfield Town Center in 2015 that did not recur in 2016, and \$1.8 million of shareholder activist defense costs incurred in 2015 that did not recur in 2016.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate our consolidated operations on a geographic basis. Due to the nature of our operating properties, which involve retail shopping, we have concluded that our individual properties have similar economic characteristics and meet all other aggregation criteria. Accordingly, we have aggregated our individual properties into one reportable segment. In addition, no single tenant accounts for 10% or more of consolidated revenue, and none of our properties are located outside the United States.

## Table of Contents

### Current Economic Conditions and Our Near Term Capital Needs

The conditions in the economy have caused relatively slow job growth and have caused fluctuations and variations in retail sales, business and consumer confidence, and consumer spending on retail goods. As a result, the sales and profit performance of certain retailers has fluctuated, and in some cases, has led to bankruptcy filings by them. We continue to adjust our plans and actions to take into account the current environment as it evolves. In particular, we continue to contemplate ways to maintain or reduce our leverage through a variety of means available to us, subject to and in accordance with the terms of our Credit Agreements. These steps might include (i) obtaining capital from joint ventures or other partnerships or arrangements involving our contribution of assets with institutional investors, private equity investors or other REITs, or through sales of properties or interests in properties with values in excess of their mortgage loans and application of the excess proceeds to debt reduction, and (ii) obtaining equity capital, including through the issuance of common or preferred equity securities if market conditions are favorable, or through other actions.

### Capital Improvements, Redevelopment and Development Projects

At our operating properties, we might engage in various types of capital improvement projects. Such projects vary in cost and complexity, and can include building out new or existing space for individual tenants, upgrading common areas or exterior areas such as parking lots, or redeveloping the entire property, among other projects. Project costs are accumulated in "Construction in progress" on our consolidated balance sheet until the asset is placed into service, and amounted to \$98.9 million as of September 30, 2016.

In 2014, we entered into a 50/50 joint venture with The Macerich Company ("Macerich") to redevelop the Fashion Outlets of Philadelphia. As we redevelop the Fashion Outlets of Philadelphia, operating results in the short term, as measured by sales, occupancy, real estate revenue, property operating expenses, NOI and depreciation, will likely be negatively affected until the newly constructed space is completed, leased and occupied.

We are also engaged in several types of development projects. However, we do not expect to make any significant investment in these projects in the short term, other than the redevelopment of the Fashion Outlets of Philadelphia.

## CRITICAL ACCOUNTING POLICIES

Critical Accounting Policies are those that require the application of management's most difficult, subjective or complex judgments, often because of the need to make estimates about the effect of matters that are inherently uncertain and that might change in subsequent periods. In preparing the unaudited consolidated financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting periods. In preparing the financial statements, management has utilized available information, including historical experience, industry standards and the current economic environment, among other factors, in forming its estimates and judgments, giving due consideration to materiality. Management has also considered events and changes in property, market and economic conditions, estimated future cash flows from property operations and the risk of loss on specific accounts or amounts in determining its estimates and judgments. Actual results may differ from these estimates. In addition, other companies may utilize different estimates, which may affect comparability of our results of operations to those of companies in similar businesses. The estimates and assumptions made by management in applying Critical Accounting Policies have not changed materially during 2016 or 2015 except as otherwise noted, and none of these estimates or assumptions have proven to be materially incorrect or resulted in our recording any significant adjustments relating to prior periods. We will continue to monitor the key factors underlying our estimates and judgments, but no change is currently expected.

For additional information regarding our Critical Accounting Policies, see “Critical Accounting Policies” in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2015.

#### Asset Impairment

Real estate investments and related intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the property might not be recoverable. A property to be held and used is considered impaired only if management’s estimate of the aggregate future cash flows, less estimated capital expenditures, to be generated by the property, undiscounted and without interest charges, are less than the carrying value of the property. This estimate takes into consideration factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other factors. In addition, these estimates may consider a probability weighted cash flow estimation approach



## Table of Contents

when alternative courses of action to recover the carrying amount of a long-lived asset are under consideration or when a range of possible values is estimated.

The determination of undiscounted cash flows requires significant estimates by management, including the expected course of action at the balance sheet date that would lead to such cash flows. Subsequent changes in estimated undiscounted cash flows arising from changes in the anticipated action to be taken with respect to the property could impact the determination of whether an impairment exists and whether the effects could materially affect our net income. To the extent estimated undiscounted cash flows are less than the carrying value of the property, the loss will be measured as the excess of the carrying amount of the property over the estimated fair value of the property. Assessment of our ability to recover certain lease related costs must be made when we have a reason to believe that the tenant might not be able to perform under the terms of the lease as originally expected. This requires us to make estimates as to the recoverability of such costs.

See “Results of Operations” for a description of the losses on impairment of assets recorded during the three and nine months ended September 30, 2016 and 2015.

### New Accounting Developments

In August 2016, the Financial Accounting Standards Board (“FASB”) issued ASU No. 2016-15 - Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments, which is intended to reduce diversity in practice in how certain transactions are classified in the statement of cash flows, including classification guidance for distributions received from equity method investments. The standard is effective for annual reporting periods beginning after December 15, 2017, however early adoption is permitted. The standard requires the use of the retrospective transition method. The Company is in the process of evaluating the impact of this new guidance.

In March 2016, the FASB issued guidance intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. The new guidance allows for entities to make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest or account for forfeitures when they occur. In addition, the guidance allows employers to withhold shares to satisfy minimum statutory tax withholding requirements up to the employees’ maximum individual tax rate without causing the award to be classified as a liability. The guidance also stipulates that cash paid by an employer to a taxing authority when directly withholding shares for tax-withholding purposes should be classified as a financing activity on the statement of cash flows. This guidance is effective for annual reporting periods beginning after December 15, 2016, and interim periods within that reporting period. Early adoption is permitted in any interim or annual period, with any adjustments reflected as of the beginning of the fiscal year of adoption. The Company is in the process of evaluating the impact of this new guidance.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which requires lessees to record operating and financing leases as assets and liabilities on the balance sheet and lessors to expense costs that are not initial direct leasing costs. This standard will be effective for the first annual reporting period beginning after December 15, 2018. The Company is evaluating the effect that ASU No. 2016-02 will have on its consolidated financial statements and related disclosures.

In 2016, the Company adopted Accounting Standards Update (“ASU”) No. 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis. The Company evaluated the application of ASU No. 2015-02 and concluded that no change was required to its accounting of its interests in less than wholly owned joint ventures, however, the Operating Partnership now meets the criteria as a variable interest entity. The Company’s significant asset is its investment in the Operating Partnership, and consequently, substantially all of the Company’s assets and liabilities represent those assets and liabilities of the Operating Partnership. All of the Company’s debt is also an obligation of the Operating Partnership.

In March 2015, the FASB issued “Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs” and “Interest—Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements,” which intend to simplify the presentation of debt issuance costs. This guidance provides an amendment to the accounting guidance related to the presentation of debt issuance costs and is effective for fiscal years beginning after December 15, 2015, and we have adopted this guidance as of January 1, 2016. This guidance is applied retrospectively to all prior periods. Under the new guidance, debt issuance costs related to a note shall be reported in the Consolidated Balance Sheets as a direct deduction from the face amount of that note. In this regard, debt issuance costs shall not be classified separately from related debt obligations as a deferred charge. Therefore, as a result of adopting this guidance, the Company reclassified in its Consolidated Balance Sheets \$4.2 million of debt issuance costs, net of

Table of Contents

accumulated amortization, at December 31, 2015, from “Deferred costs and other assets, net” to “Mortgage loans payable,” and \$2.0 million of debt issuance costs at December 31, 2015, from “Deferred costs and other assets, net” to “Term loans,” thereby decreasing the carrying value of our recognized debt obligations for presentational purposes.

In May 2014, the FASB issued “Revenue from Contracts with Customers.” The objective of this new standard is to establish a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The core principle of this new standard is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration that the entity expects to receive in exchange for those goods or services. The new guidance is effective for annual reporting periods beginning after December 15, 2017 for public companies. Entities have the option of using either a full retrospective or modified approach to adopt this standard. We are currently evaluating the new guidance and have not determined the impact this standard might have on our consolidated financial statements, nor have we decided upon the method of adoption.

OFF BALANCE SHEET ARRANGEMENTS

We have no material off-balance sheet items other than the unconsolidated partnerships described in note 3 to the unaudited consolidated financial statements and in the “Overview” section above.

Table of Contents

## RESULTS OF OPERATIONS

## Occupancy

The table below sets forth certain occupancy statistics for our properties as of September 30, 2016 and 2015:

	Occupancy <sup>(1)</sup> at September 30,					
	Consolidated Properties		Unconsolidated Properties <sup>(2)</sup>		Combined <sup>(2)(3)</sup>	
	2016	2015	2016	2015	2016	2015
Retail portfolio weighted average:						
Total excluding anchors	92.1 %	91.7 %	93.8 %	94.1 %	92.5 %	92.2 %
Total including anchors	94.6 %	94.2 %	95.0 %	95.2 %	94.7 %	94.4 %
Malls weighted average:						
Total excluding anchors	92.1 %	91.7 %	94.8 %	94.0 %	92.3 %	91.9 %
Total including anchors	94.6 %	94.2 %	96.4 %	95.9 %	94.8 %	94.4 %
Other retail properties	N/A	N/A	93.8 %	94.6 %	93.8 %	94.6 %

Occupancy for both periods presented includes all tenants irrespective of the term of their agreements. Retail <sup>(1)</sup> portfolio and mall occupancy for all periods presented excludes properties sold or classified as held for sale in 2016 and 2015, and the Fashion Outlets of Philadelphia because the property is under redevelopment.

We own a 25% to 50% interest in each of our unconsolidated properties and do not control such properties. Our <sup>(2)</sup> percentage ownership is not necessarily indicative of the legal and economic implications of our ownership interest. See "—Use of Non GAAP Measures" for further details on our ownership interests in our unconsolidated properties.

<sup>(3)</sup> Combined occupancy is calculated by using occupied gross leasable area ("GLA") for consolidated and unconsolidated properties and dividing by total GLA for consolidated and unconsolidated properties.

Table of Contents

## Leasing Activity

The table below sets forth summary leasing activity information with respect to our consolidated and unconsolidated properties for the three months ended September 30, 2016:

	Number	GLA	Term	Initial Rent psf	Previous Rent psf	Initial Gross Rent Spread <sup>(1)</sup>		Avg Rent Spread <sup>(2)</sup> %	Annualized Tenant Improvements psf <sup>(3)</sup>
						\$	%		
Non Anchor									
New Leases									
Under 10,000 sf	24	50,599	7.5	\$59.71	N/A	N/A	N/A	N/A	\$ 11.73
Over 10,000 sf	—	—	—	—	N/A	N/A	N/A	N/A	—
Total New Leases	24	50,599	7.5	\$59.71	N/A	N/A	N/A	N/A	\$ 11.73
Renewal Leases									
Under 10,000 sf	36	105,880	4.3	\$50.42	\$48.24	\$2.18	4.5%	12.0%	\$ 0.39
Over 10,000 sf	4	105,957	3.5	14.26	13.41	0.85	6.3%	8.0%	—
Total Fixed Rent	40	211,837	4.2	\$32.33	\$30.82	\$1.51	4.9%	11.2%	\$ 0.21
Percentage in Lieu	2	12,402	2.0	\$14.99	\$22.73	\$(7.74)	(34.1)%	N/A	\$ —
Total Renewal Leases	42	224,239	4.1	\$31.37	\$30.37	\$1.00	3.3%	N/A	\$ 0.21
Total Non Anchor <sup>(4)</sup>	66	274,838	5.3	\$36.59					
Anchor									
Renewal Leases	3	427,899	6.7	\$4.82	\$4.58	\$0.24	5.2%	N/A	\$ 0.27
Total	3	427,899	6.7	\$4.82					

Initial gross rent renewal spread is computed by comparing the initial rent per square foot in the new lease to the final rent per square foot amount in the expiring lease. For purposes of this computation, the rent amount includes

(1) minimum rent, common area maintenance (“CAM”) charges, estimated real estate tax reimbursements and marketing charges, but excludes percentage rent. In certain cases, a lower rent amount may be payable for a period of time until specified conditions in the lease are satisfied.

Average renewal spread is computed by comparing the average rent per square foot over the new lease term to the

(2) final rent per square foot amount in the expiring lease. For purposes of this computation, the rent amount includes minimum rent and fixed CAM charges, but excludes pro rata CAM charges, estimated real estate tax reimbursements, marketing charges and percentage rent.

(3) These leasing costs are presented as annualized costs per square foot and are spread uniformly over the initial lease term.

Includes seven leases and 26,111 square feet of GLA with respect to our unconsolidated partnerships. We own a

(4) 25% to 50% interest in each of our unconsolidated properties and do not control such properties. Our percentage ownership is not necessarily indicative of the legal and economic implications of our ownership interest. See “—Use of Non GAAP Measures” for further details on our ownership interests in our unconsolidated properties.



Table of Contents

The table below sets forth summary leasing activity information with respect to our consolidated and unconsolidated properties for the nine months ended September 30, 2016:

	Number	GLA	Term	Initial Rent psf	Previous Rent psf	Initial Gross Rent Spread <sup>(1)</sup>		Avg Rent Spread <sup>(2)</sup>		Annualized Tenant Improvements psf <sup>(3)</sup>
				\$		\$	%	%		
Non Anchor										
New Leases										
Under 10,000 sf	77	179,635	7.5	\$55.97	N/A	N/A	N/A	N/A		\$ 9.03
Over 10,000 sf	4	110,153	10.0	19.07	N/A	N/A	N/A	N/A		9.48
Total New Leases	81	289,788	7.6	\$41.94	N/A	N/A	N/A	N/A		\$ 9.20
Renewal Leases										
Under 10,000 sf	136	360,564	4.0	\$55.20	\$51.17	\$4.03	7.9%	15.5%		\$ 0.33
Over 10,000 sf	6	147,035	4.0	15.45	14.42	1.03	7.1%	8.5%		—
Total Fixed Rent	142	507,599	4.0	\$43.69	\$40.52	\$3.17	7.8%	14.8%		\$ 0.23
Percentage in Lieu	9	56,966	2.3	\$14.66	\$15.66	\$(1.00)	(6.4)%	N/A		\$ —
Total Renewal Leases	151	564,565	3.9	\$40.76	\$38.02	\$2.74	7.2%	N/A		\$ 0.22
Total Non Anchor <sup>(4)</sup>	232	854,353	5.2	\$41.16						
Anchor										
New Leases	1	90,000	10.0	\$16.60	N/A	N/A	N/A	N/A		\$ 3.68
Renewal Leases	9	916,298	5.1	4.10	\$3.97	\$0.13	3.3%	N/A		\$ 0.16
Total	10	1,006,298	5.5	\$5.22						

Initial gross rent renewal spread is computed by comparing the initial rent per square foot in the new lease to the final rent per square foot amount in the expiring lease. For purposes of this computation, the rent amount includes (1) minimum rent, common area maintenance (“CAM”) charges, estimated real estate tax reimbursements and marketing charges, but excludes percentage rent. In certain cases, a lower rent amount may be payable for a period of time until specified conditions in the lease are satisfied.

Average renewal spread is computed by comparing the average rent per square foot over the new lease term to the (2) final rent per square foot amount in the expiring lease. For purposes of this computation, the rent amount includes minimum rent and fixed CAM charges, but excludes pro rata CAM charges, estimated real estate tax reimbursements, marketing charges and percentage rent.

(3) These leasing costs are presented as annualized costs per square foot and are spread uniformly over the initial lease term.

(4) Includes 22 leases and 53,022 square feet of GLA with respect to our unconsolidated partnerships. We own a 25% to 50% interest in each of our unconsolidated properties and do not control such properties. Our percentage ownership is not necessarily indicative of the legal and economic implications of our ownership interest. See “—Use of Non GAAP Measures” for further details on our ownership interests in our unconsolidated properties.

As of September 30, 2016, for non anchor leases, the average gross rent per square foot as of the expiration date was \$40.07 for the renewing leases in “Holdover” status and \$51.29 for leases expiring in 2016.

Table of Contents

## Overview

Net income for the three months ended September 30, 2016 was \$2.9 million, an increase of \$39.2 million compared to net loss of \$36.2 million for the three months ended September 30, 2015. This increase was primarily due to a decrease of impairment of assets from \$51.4 million in three months ended September 30, 2015 to \$9.9 million in the three months ended September 30, 2016, a \$13.6 million decrease in operating expenses (primarily due to property sales) and a decrease of \$2.5 million in interest expense, partially offset by a decrease in gains on sales of real estate of \$12.4 million, and an \$8.2 million decrease in base rent as compared to the three months ended September 30, 2015.

Net income for the nine months ended September 30, 2016 was \$14.0 million, an increase of \$98.9 million compared to net loss of \$84.8 million for the nine months ended September 30, 2015. This increase was primarily due to a decrease in impairment of assets from \$86.3 million in the nine months ended September 30, 2015 to \$24.6 million in the nine months ended September 30, 2016, \$23.0 million of gains on the sales of real estate assets in the nine months ended September 30, 2016, decreases of \$13.7 million and \$7.3 million in depreciation and amortization expenses and interest expense, respectively, as compared to the nine months ended September 30, 2015, \$3.4 million in acquisition costs primarily related to Springfield Town Center in 2015 that did not recur in 2016, and \$1.8 million of shareholder activist defense costs incurred in 2015 that did not recur in 2016.

The following table sets forth our results of operations for the three and nine months ended September 30, 2016 and 2015.

(in thousands of dollars)	Three Months Ended		% Change		Nine Months Ended		% Change	
	September 30, 2016	September 30, 2015	2015 to 2016		September 30, 2016	September 30, 2015	2015 to 2016	
Real estate revenue	\$96,260	\$104,820	(8	)%	\$290,455	\$304,486	(5	)%
Property operating expenses	(37,249 )	(42,743 )	(13	)%	(117,892 )	(127,908 )	(8	)%
Other income	2,600	2,216	17	%	4,630	4,300	8	%
Depreciation and amortization	(26,820 )	(36,108 )	(26	)%	(92,217 )	(105,938 )	(13	)%
General and administrative expenses	(8,244 )	(7,554 )	9	%	(25,713 )	(25,624 )	—	%
Provision for employee separation expense	(162 )	(136 )	19	%	(1,355 )	(136 )	896	%
Acquisition costs and other expenses	(1,080 )	(427 )	153	%	(1,374 )	(5,696 )	(76	)%
Interest expense, net	(17,198 )	(19,668 )	(13	)%	(53,611 )	(60,939 )	(12	)%
Impairment of assets	(9,865 )	(51,412 )	(81	)%	(24,589 )	(86,319 )	(72	)%
Equity in income of partnerships	4,643	2,385	95	%	12,718	6,499	96	%
Gains on sales of interests in real estate	31	12,386	(100	)%	22,953	12,386	85	%
Gain on sales of interests in non operating real estate	—	—	—	%	9	43	(79	)%
Net income (loss)	\$2,916	\$(36,241 )	108	%	\$14,014	\$(84,846 )	117	%

The amounts in the preceding tables reflect our consolidated properties and our unconsolidated properties. Our unconsolidated properties are presented under the equity method of accounting in the line item “Equity in income of partnerships.”

## Real Estate Revenue

Real estate revenue decreased by \$8.6 million, or 8%, in the three months ended September 30, 2016 compared to the three months ended September 30, 2015, primarily due to:



- a decrease of \$10.7 million in real estate revenue related to properties and real estate interests sold in 2015 and 2016;
- a decrease of \$0.5 million in Same Store (properties owned for the full periods presented) expense reimbursements due to a decrease in real estate tax expense (see “—Property Operating Expenses”); partially offset by
- an increase of \$1.7 million in Same Store lease terminations, including a combined termination fee of \$2.8 million recorded in the three months ended September 30, 2016 from one tenant located at two of our properties;

Table of Contents

an increase of \$0.8 million in Same Store base rent due to increases from new store openings and lease renewals with higher base rental amounts, with notable increases at Springfield Town Center and Moorestown Mall.

Real estate revenue decreased by \$14.0 million, or 5%, in the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015, primarily due to:

a decrease of \$27.0 million in real estate revenue related to properties and real estate interests sold in 2015 and 2016;

a decrease of \$2.6 million in Same Store expense reimbursements, due to decreases in utility expense and snow removal expense (see “—Property Operating Expenses”), as well as lower occupancy at some properties, and rental concessions made to some tenants under which the terms of their leases were modified such that they no longer pay expense reimbursements; partially offset by

an increase of \$11.7 million in real estate revenue from the acquisition of Springfield Town Center in March 2015;

an increase of \$1.6 million in Same Store base rent due to increases from new store openings and lease renewals with higher base rental amounts, with notable increases at Moorestown Mall and Cherry Hill Mall;

an increase of \$1.5 million in Same Store lease terminations, including a combined \$2.8 million received from one tenant located at two of our properties in the nine months ended September 30, 2016; and

an increase of \$0.4 million in Same Store partnership marketing revenue.

Property Operating Expenses

Property operating expenses decreased by \$5.5 million or 13% in the three months ended September 30, 2016 compared to the three months ended September 30, 2015, primarily due to:

a decrease of \$5.2 million in property operating expenses related to properties and real estate interests sold in 2015 and 2016;

a decrease of \$0.7 million in Same Store real estate tax expense due to a real estate tax appeal refund at one property; and

a decrease of \$0.3 million in Same Store bad debt expense primarily due to the collection of previously reserved amounts from a bankrupt tenant; partially offset by

an increase of \$0.7 million in Same Store common area maintenance expense due to \$0.2 million of increased personnel costs, a \$0.2 million increase in common area utilities expense as a result of warmer temperatures across the Mid-Atlantic States, where many of our properties are located, resulting in higher electricity usage compared to the three months ended September 30, 2015, and increases in janitorial and loss prevention expenses.

Property operating expenses decreased by \$10.0 million or 8% in the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015, primarily due to:

a decrease of \$12.9 million in property operating expenses related to properties and real estate interests sold in 2015 and 2016;

•

a decrease of \$1.0 million in Same Store non-common area utility expense as a result of warmer temperatures across the Mid-Atlantic States during the first quarter of 2016, resulting in lower electricity usage compared to the first quarter of 2015. In addition, there was a significant increase in electric rates during February 2015 due to extreme cold weather that particularly affected our properties located in Pennsylvania, New Jersey and Maryland that did not recur in 2016. These effects were partially offset by a warmer summer in the three months ended September 30, 2016;

a decrease of \$0.9 million in Same Store common area maintenance expense, including a decrease of \$0.8 million in snow removal expense. During the three months ended March 31, 2016, weather across the Mid-Atlantic States, where many of our properties are located, was milder and drier compared to the three months ended March 31, 2015; and

• a decrease of \$0.4 million in Same Store bad debt expense; partially offset by

Table of Contents

an increase of \$5.0 million in property operating expenses from the acquisition of Springfield Town Center in March 2015.

Depreciation and Amortization

Depreciation and amortization expense decreased by \$9.3 million, or 26%, in the three months ended September 30, 2016 compared to the three months ended September 30, 2015, primarily due to:

a decrease of \$6.7 million due to a change in an estimated contingent liability recorded in connection with a property acquisition; and

a decrease of \$5.2 million related to properties sold in 2015 and 2016; partially offset by

an increase of \$2.5 million due to a higher asset base resulting from capital improvements related to new tenants at our Same Store properties, as well as accelerated amortization of capital improvements associated with several store closings in the three months ended September 30, 2016.

Depreciation and amortization expense decreased by \$13.7 million, or 13%, in the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015, primarily due to:

a decrease of \$15.2 million related to properties sold in 2015 and 2016; and

a decrease of \$8.7 million due to a change in an estimated contingent liability recorded in connection with a property acquisition; partially offset by

an increase of \$5.5 million related to the March 2015 acquisition of Springfield Town Center; and

an increase of \$4.6 million due to a higher asset base resulting from capital improvements related to new tenants at our Same Store properties, as well as accelerated amortization of capital improvements associated with store closings in the nine months ended September 30, 2016.

Impairment of Assets

Impairment of assets for the three months ended September 30, 2016 consisted of \$9.9 million in connection with sale negotiations with a prospective buyer of Beaver Valley Mall located in Monaca, Pennsylvania. Impairment of assets for the three months ended September 30, 2015 included \$39.1 million recorded on Voorhees Town Center in Voorhees, New Jersey and \$12.3 million recorded on Lycoming Mall in Pennsdale, Pennsylvania.

Impairment of assets for the nine months ended September 30, 2016 and 2015 included the items noted above, as well as \$14.1 million recorded in June 2016 in connection with sale negotiations with a prospective buyer of the Washington Crown Center in Washington, Pennsylvania, and \$0.6 million recorded in March 2016 in connection with sale negotiations with a prospective buyer of an office building that we owned in Voorhees, New Jersey. In 2015, \$7.5 million was recorded in connection with the sale of Uniontown Mall in Uniontown, Pennsylvania and an aggregate of \$27.3 million on Gadsden Mall in Gadsden, Alabama, New River Valley Mall in Christiansburg, Virginia and Wiregrass Commons Mall in Dothan, Alabama.

Acquisition Costs and Other Expenses

Acquisition costs and other expenses were \$1.1 million and \$0.4 million for the three months ended September 30, 2016 and 2015, respectively. Included in the three months ended September 30, 2016 were \$0.4 million of projects costs and \$0.6 million of professional fees related to property dispositions.

Acquisition costs and other expenses were \$1.4 million and \$5.7 million for the nine months ended September 30, 2016 and 2015, respectively. Included in the nine months ended September 30, 2015 were acquisition costs of \$3.4 million and shareholder activist defense costs of \$1.8 million.

## Table of Contents

### Interest Expense

Interest expense decreased by \$2.5 million, or 13%, in the three months ended September 30, 2016 compared to the three months ended September 30, 2015. This decrease was primarily due to lower weighted average interest rates and average debt balances. Our weighted average effective borrowing rate was 4.19% for the three months ended September 30, 2016 compared to 4.40% for the three months ended September 30, 2015. Our weighted average debt balance was \$1,721.9 million for the three months ended September 30, 2016, a decrease of \$135.6 million, compared to \$1,857.5 million for the three months ended September 30, 2015.

Interest expense decreased by \$7.3 million, or 12%, in the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015. This decrease was primarily due to lower interest rates and lower interest payments due to the sales of properties that were mortgaged. Our weighted average effective borrowing rate was 4.21% for the nine months ended September 30, 2016 compared to 4.69% for the nine months ended September 30, 2015. Our weighted average debt balance was \$1,765.1 million for the nine months ended September 30, 2016 compared to \$1,762.9 million for the nine months ended September 30, 2015. We also recorded a loss on hedge ineffectiveness of \$0.5 million, a \$0.8 million prepayment penalty and \$0.2 million of accelerated amortization of financing costs in the nine months ended September 30, 2015.

### Equity in Income of Partnerships

Equity in income of partnerships increased by \$2.3 million, or 95%, for the three months ended September 30, 2016 compared to the three months ended September 30, 2015. This increase was primarily due to an increase in equity in income from the Fashion Outlets of Philadelphia due to recovery of previously reserved amounts, and Gloucester Premium Outlets, which opened in 2015, partially offset by decreased income resulting from property sales in 2015.

Equity in income of partnerships increased by \$6.2 million, or 96%, for the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015. This increase was primarily due to an increase in equity in income from the Fashion Outlets of Philadelphia due to recovery of previously reserved amounts, Gloucester Premium Outlets, which opened in 2015, a decrease in depreciation and amortization from Metroplex, partially offset by income from properties sold in 2015.

## NON-GAAP SUPPLEMENTAL FINANCIAL MEASURES

### Overview

The preceding discussion analyzes our financial condition and results of operations in accordance with generally accepted accounting principles, or GAAP, for the periods presented. We also use Net Operating Income (NOI) and Funds from Operations (FFO) which are non-GAAP financial measures, to supplement our analysis and discussion of our operating performance:

• We believe that NOI is helpful to management and investors as a measure of operating performance because it is an indicator of the return on property investment and provides a method of comparing property performance over time. When we use and present NOI, we also do so on a same store (Same Store NOI) and non-same store (Non Same Store NOI) basis to differentiate between properties that we have owned for the full periods presented and properties acquired, sold or under redevelopment during those periods. Furthermore, our use and presentation of NOI combines NOI from our consolidated properties and NOI attributable to our share of unconsolidated properties in order to arrive at total NOI. We believe that this is also helpful information because it reflects the pro rata contribution from our

unconsolidated properties that are owned through investments accounted for under GAAP as equity in income of partnerships. See “Unconsolidated Properties and Proportionate Financial Information” below.

We believe that FFO is also helpful to management and investors as a measure of operating performance because it excludes various items included in net income that do not relate to or are not indicative of operating performance, such as gains on sales of operating real estate and depreciation and amortization of real estate, among others. In addition to FFO and FFO per diluted share and OP Unit, we also present FFO, as adjusted and FFO per diluted share and OP Unit, as adjusted to show the effect of items such as accelerated amortization of financing costs and prepayment penalties, acquisition costs, provision for employee separation expense, and loss on hedge ineffectiveness.

NOI and FFO are commonly used non-GAAP financial measures of operating performance in the real estate industry, and we use them as supplemental non-GAAP measures to compare our performance between different periods and to compare our performance to that of our industry peers. Our computation of NOI, FFO and other non-GAAP financial measures, such as Same Store NOI, Non Same

## Table of Contents

Store NOI, NOI attributable to our share of unconsolidated properties, and FFO, as adjusted, may not be comparable to other similarly titled measures used by our industry peers. None of these measures are measures of performance in accordance with GAAP, and they have limitations as analytical tools. They should not be considered as alternative measures of our net income, operating performance, cash flow or liquidity. They are not indicative of funds available for our cash needs, including our ability to make cash distributions. Please see below for a discussion of these non-GAAP measures and their respective reconciliation to the most directly comparable GAAP measure.

### Unconsolidated Properties and Proportionate Financial Information

The non-GAAP financial measures presented below incorporate financial information attributable to our share of unconsolidated properties. This proportionate financial information is non-GAAP financial information, but we believe that it is helpful information because it reflects the pro rata contribution from our unconsolidated properties that are owned through investments accounted for under GAAP using the equity method of accounting. Under such method, earnings from these unconsolidated partnerships are recorded in our statements of operations prepared in accordance with GAAP under the caption entitled "Equity in income of partnerships."

To derive the proportionate financial information reflected in the tables below as "unconsolidated," we multiplied the percentage of our economic interest in each partnership on a property-by-property basis by each line item. Under the partnership agreements relating to our current unconsolidated partnerships with third parties, we own a 25% to 50% economic interest in such partnerships, and there are generally no provisions in such partnership agreements relating to special non-pro rata allocations of income or loss, and there are no preferred or priority returns of capital or other similar provisions. While this method approximates our indirect economic interest in our pro rata share of the revenue and expenses of our unconsolidated partnerships, we do not have a direct legal claim to the assets, liabilities, revenues or expenses of the unconsolidated partnerships beyond our rights as an equity owner in the event of any liquidation of such entity. Our percentage ownership is not necessarily indicative of the legal and economic implications of our ownership interest. Accordingly, NOI and FFO results based on our share of the results of unconsolidated partnerships do not represent cash generated from our investments in these partnerships.

We have determined that we hold a noncontrolling interest in each of our unconsolidated partnerships, and account for such partnerships using the equity method of accounting, because:

Except for two properties that we co-manage with our partner, all of the other entities are managed on a day-to-day basis by one of our other partners as the managing general partner in each of the respective partnerships. In the case of the co-managed properties, all decisions in the ordinary course of business are made jointly.

The managing general partner is responsible for establishing the operating and capital decisions of the partnership, including budgets, in the ordinary course of business.

All major decisions of each partnership, such as the sale, refinancing, expansion or rehabilitation of the property, require the approval of all partners.

Voting rights and the sharing of profits and losses are generally in proportion to the ownership percentages of each partner.

We hold legal title to a property owned by one of our unconsolidated partnerships through a tenancy in common arrangement. For this property, such legal title is held by us and another entity, and each has an undivided interest in title to the property. With respect this property, under the applicable agreements between us and the entity with ownership interests, we and such other entity have joint control because decisions regarding matters such as the sale,



refinancing, expansion or rehabilitation of the property require the approval of both us and the other entity owning an interest in the property. Hence, we account for this property like our other unconsolidated partnerships using the equity method of accounting. The balance sheet items arising from this property appear under the caption "Investments in partnerships, at equity."

For further information regarding our unconsolidated partnerships, see note 3 to our unaudited consolidated financial statements.

Table of Contents

## Net Operating Income (“NOI”)

NOI (a non-GAAP measure) is derived from real estate revenue (determined in accordance with GAAP, including lease termination revenue), minus property operating expenses (determined in accordance with GAAP), plus our pro rata share of revenue and property operating expenses of our unconsolidated partnership investments. NOI excludes other income, general and administrative expenses, provision for employee separation expenses, interest expense, depreciation and amortization, gain on sale of interest in non operating real estate, gain on sale of interest in real estate, impairment of assets, acquisition costs and other expenses.

Same Store NOI is calculated using retail properties owned for the full periods presented and excludes properties acquired or disposed of or under redevelopment during the periods presented. Non Same Store NOI is calculated using the retail properties excluded from the calculation of Same Store NOI. Springfield Town Center is included in Same Store NOI for the three months ended September 30, 2016 and 2015, respectively, and excluded for the nine months ended September 30, 2016 and 2015, respectively.

The table below reconciles net income (loss) to NOI of our consolidated properties for the three and nine months ended September 30, 2016 and 2015:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
(in thousands)	2016	2015	2016	2015
Net income (loss)	\$2,916	\$(36,241)	\$14,014	\$(84,846)
Other income	(2,600)	(2,216)	(4,630)	(4,300)
Depreciation and amortization	26,820	36,108	92,217	105,938
General and administrative expenses	8,244	7,554	25,713	25,624
Employee separation expenses	162	136	1,355	136
Acquisition and other expenses	1,080	427	1,374	5,696
Interest expense	17,198	19,668	53,611	60,939
Impairment of assets	9,865	51,412	24,589	86,319
Equity in income of partnerships	(4,643)	(2,385)	(12,718)	(6,499)
Gains on sales of interests in real estate, net	(31)	(12,386)	(22,953)	(12,386)
Gains on sales of non operating real estate	—	—	(9)	(43)
NOI - consolidated properties	\$59,011	\$62,077	\$172,563	\$176,578

The table below reconciles equity in income of partnerships to NOI of our share of unconsolidated properties for the three and nine months ended September 30, 2016 and 2015:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
(in thousands)	2016	2015	2016	2015
Equity in income of partnerships	\$4,643	\$2,385	\$12,718	\$6,499
Depreciation and amortization	2,571	3,142	7,591	9,365
Interest and other expenses	2,571	2,579	7,729	7,826
Net operating income from equity method investments at ownership share	\$9,785	\$8,106	\$28,038	\$23,690

The table below presents total NOI and total NOI excluding lease terminations for the three months ended September 30, 2016:

32

---

Table of Contents

	Same Store		Non Same Store		Total (non GAAP)	
	2016	2015	2016	2015	2016	2015
(in thousands)						
NOI from consolidated properties	\$57,890	\$55,453	\$1,121	\$6,624	\$59,011	\$62,077
NOI from equity method investments at ownership share	7,486	6,672	2,299	1,434	9,785	8,106
Total NOI	\$65,376	\$62,125	\$3,420	\$8,058	\$68,796	\$70,183
Less: lease termination revenue	3,770	1,340	90	140	3,860	1,480
Total NOI - excluding lease termination revenue	\$61,606	\$60,785	\$3,330	\$7,918	\$64,936	\$68,703

Total NOI decreased by \$1.4 million in the three months ended September 30, 2016 compared to the three months ended September 30, 2015 primarily due to a decrease of \$4.6 million in NOI from Non Same Store properties. This decrease is primarily due to properties sold in 2015 and 2016 partially offset by recovery of previously reserved amounts. Same Store NOI increased by \$3.3 million primarily driven by an incremental \$1.1 million increase from Springfield Town Center and \$2.4 million increase in lease termination revenue, partially offset by \$0.7 million of lower revenue from tenants that filed for bankruptcy in 2016. See “—Real Estate Revenue” and “—Property Operating Expenses” above for further information about the factors affecting NOI from our consolidated properties.

The table below presents total NOI and total NOI excluding lease terminations for the nine months ended September 30, 2016:

	Total (non GAAP)	
	2016	2015
(in thousands of dollars)		
NOI from consolidated properties	\$172,563	\$176,578
NOI from equity method investments at ownership share	28,038	23,690
Total NOI	\$200,601	\$200,268
Less: lease termination revenue	4,158	1,961
Total NOI - excluding lease termination revenue	\$196,443	\$198,307

See “—Real Estate Revenue” and “—Property Operating Expenses” above for further information about the factors affecting NOI from our consolidated properties.

## Funds From Operations

The National Association of Real Estate Investment Trusts (“NAREIT”) defines Funds From Operations (“FFO”), which is a non-GAAP measure commonly used by REITs, as net income (computed in accordance with GAAP) excluding gains and losses on sales of operating properties, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures to reflect funds from operations on the same basis. We compute FFO in accordance with standards established by NAREIT, which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition, or that interpret the current NAREIT definition differently than we do. NAREIT’s established guidance provides that excluding impairment write downs of depreciable real estate is consistent with the NAREIT definition.

FFO is a commonly used measure of operating performance and profitability among REITs. We use FFO and FFO per diluted share and unit of limited partnership interest in our operating partnership (“OP Unit”) in measuring our performance against our peers and as one of the performance measures for determining incentive compensation amounts earned under certain of our performance-based executive compensation programs.

FFO does not include gains and losses on sales of operating real estate assets or impairment write downs of depreciable real estate, which are included in the determination of net income in accordance with GAAP. Accordingly, FFO is not a comprehensive measure of our operating cash flows. In addition, since FFO does not include depreciation on real estate assets, FFO may not be a useful performance measure when comparing our operating performance to that of other non-real estate commercial enterprises. We compensate for these limitations by using FFO in conjunction with other GAAP financial performance measures, such as net income and net cash provided by operating activities, and other non-GAAP financial performance measures, such as NOI. FFO does not represent cash generated from operating activities in accordance with

Table of Contents

GAAP and should not be considered to be an alternative to net income (determined in accordance with GAAP) as an indication of our financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available for our cash needs, including our ability to make cash distributions. We believe that net income is the most directly comparable GAAP measurement to FFO.

We also present Funds From Operations, as adjusted, and Funds From Operations per diluted share and OP Unit, as adjusted, which are non-GAAP measures, for the three and nine months ended September 30, 2016 and 2015, respectively, to show the effect of such items as accelerated amortization of deferred financing costs and prepayment penalties, acquisition costs, provision for employee separation expense, and loss on hedge ineffectiveness, which had a significant effect on our results of operations, but are not, in our opinion, indicative of our operating performance.

We believe that FFO is helpful to management and investors as a measure of operating performance because it excludes various items included in net income that do not relate to or are not indicative of operating performance, such as gains on sales of operating real estate and depreciation and amortization of real estate, among others. We believe that Funds From Operations, as adjusted, is helpful to management and investors as a measure of operating performance because it adjusts FFO to exclude items that management does not believe are indicative of our operating performance, such as accelerated amortization of deferred financing costs and prepayment penalties, acquisition costs, provision for employee separation expense, and loss on hedge ineffectiveness.

The following table presents a reconciliation of net income (loss) determined in accordance with GAAP to FFO attributable to common shareholders and OP Unit holders, FFO attributable to common shareholders and OP Unit holders per diluted share and OP Unit, FFO, as adjusted, attributable to common shareholders and OP Unit holders and FFO, as adjusted, attributable to common shareholders and OP Unit holders per diluted share and OP Unit, for the three and nine months ended September 30, 2016 and 2015:

Table of Contents

(in thousands, except per share amounts)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2016	2015	2016	2015
Net income (loss)	\$2,916	\$(36,241)	\$14,014	\$(84,846)
Depreciation and amortization on real estate				
Consolidated properties	26,448	35,730	91,109	104,802
PREIT's share of equity method investments	2,571	3,142	7,591	9,365
Gains on sales of interests in real estate	(31)	(12,386)	(22,953)	(12,386)
Impairment of assets	9,865	51,412	24,589	86,319
Dividends on preferred shares	(3,962)	(3,962)	(11,886)	(11,886)
Funds from operations attributable to common shareholders and OP Unit holders	\$37,807	\$37,695	\$102,464	\$91,368
Accelerated amortization of financing costs and prepayment penalty	—	41	—	1,071
Acquisition costs	—	2	—	3,470
Provision for employee separation expense	162	136	1,355	136
Loss on hedge ineffectiveness	—	—	143	512
Funds from operations, as adjusted, attributable to common shareholders and OP Unit holders	\$37,969	\$37,874	\$103,962	\$96,557
Funds from operations attributable to common shareholders and OP Unit holders per diluted share and OP Unit	\$0.49	\$0.49	\$1.32	\$1.21
Funds from operations, as adjusted, attributable to common shareholders and OP Unit holders per diluted share and OP Unit	\$0.49	\$0.49	\$1.34	\$1.28
Weighted average number of shares outstanding	69,129	68,807	69,065	68,710
Weighted average effect of full conversion of OP Units	8,319	8,345	8,328	6,320
Effect of common share equivalents	361	352	386	423
Total weighted average shares outstanding, including OP Units	77,809	77,504	77,779	75,453

FFO attributable to common shareholders and OP Unit holders was \$37.8 million for the three months ended September 30, 2016, an increase of \$0.1 million, or 0.3%, compared to \$37.7 million for the three months ended September 30, 2015. This increase is primarily due to the \$2.5 million decrease in interest expense, a \$3.3 million increase in Same Store NOI partially offset by a \$4.6 million decrease in Non Same Store NOI due primarily to property sales in 2015 and 2016 and increases in other expenses including general and administrative, and project and other expenses.

FFO attributable to common shareholders and OP Unit holders per diluted share and OP Unit was \$0.49 per share for the three months ended September 30, 2016 and the three months ended September 30, 2015.

FFO attributable to common shareholders and OP Unit holders was \$102.5 million for the nine months ended September 30, 2016, an increase of \$11.1 million, or 12.1%, compared to \$91.4 million for the nine months ended September 30, 2015. This increase is primarily due to a decrease of \$4.4 million in acquisition costs and other expenses, including \$1.8 million of activist defense costs and a decrease of \$7.4 million of interest expense.

FFO attributable to common shareholders and OP Unit holders per diluted share and OP Unit increased by \$0.11 to \$1.32 per share for the nine months ended September 30, 2016, compared to \$1.21 for the nine months ended September 30, 2015.

## LIQUIDITY AND CAPITAL RESOURCES

This “Liquidity and Capital Resources” section contains certain “forward-looking statements” that relate to expectations and projections that are not historical facts. These forward-looking statements reflect our current views about our future liquidity and capital resources, and are subject to risks and uncertainties that might cause our actual liquidity and capital resources to differ materially from the forward-looking statements. Additional factors that might affect our liquidity and capital resources

35

---



## Table of Contents

include those discussed herein and in the section entitled “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2015 filed with the Securities and Exchange Commission. We do not intend to update or revise any forward-looking statements about our liquidity and capital resources to reflect new information, future events or otherwise.

### Capital Resources

We expect to meet our short-term liquidity requirements, including distributions to common and preferred shareholders, recurring capital expenditures, tenant improvements and leasing commissions, but excluding acquisitions and development and redevelopment projects, generally through our available working capital and net cash provided by operations, subject to the terms and conditions of our 2013 Revolving Facility and our 2014 Term Loans and 2015 Term Loan (collectively, the “Credit Agreements”). We believe that our net cash provided by operations will be sufficient to allow us to make any distributions necessary to enable us to continue to qualify as a REIT under the Internal Revenue Code of 1986, as amended. The aggregate distributions made to preferred shareholders, common shareholders and OP Unit holders for the nine months ended September 30, 2016 were \$60.9 million, based on distributions of \$1.5498 per Series A Preferred Share, \$1.3827 per Series B Preferred Share and \$0.63 per common share and OP Unit. The following are some of the factors that could affect our cash flows and require the funding of future cash distributions, recurring capital expenditures, tenant improvements or leasing commissions with sources other than operating cash flows:

- adverse changes or prolonged downturns in general, local or retail industry economic, financial, credit or capital market or competitive conditions, leading to a reduction in real estate revenue or cash flows or an increase in expenses;
- deterioration in our tenants’ business operations and financial stability, including anchor or non anchor tenant bankruptcies, leasing delays or terminations, or lower sales, causing deferrals or declines in rent, percentage rent and cash flows;
- inability to achieve targets for, or decreases in, property occupancy and rental rates, resulting in lower or delayed real estate revenue and operating income;
- increases in operating costs, including increases that cannot be passed on to tenants, resulting in reduced operating income and cash flows; and
- increases in interest rates resulting in higher borrowing costs.

We expect to meet certain of our longer-term requirements, such as obligations to fund redevelopment and development projects and certain capital requirements (including scheduled debt maturities), future property and portfolio acquisitions, renovations, expansions and other non-recurring capital improvements, through a variety of capital sources, subject to the terms and conditions of our Credit Agreements.

In December 2014, our universal shelf registration statement was filed with the SEC and became effective. We may use the availability under our shelf registration statement to offer and sell common shares of beneficial interest, preferred shares and various types of debt securities, among other types of securities, to the public.

### Credit Agreements

We have entered into four credit agreements (collectively, as amended, the “Credit Agreements”): (1) the 2013 Revolving Facility, (2) the 2014 7-Year Term Loan, (3) the 2014 5-Year Term Loan, and (4) the 2015 5-Year Term Loan.

On June 30, 2016, Pennsylvania Real Estate Investment Trust (“PREIT”), PREIT Associates, L.P. (“PREIT Associates”) and PREIT-RUBIN, Inc. (“PRI” and, collectively with PREIT and PREIT Associates, the “Borrower”) entered into an

Amendment (the “Amendment”) to the 2014 7-Year Term Loan. The Amendment increased potential borrowing under the 2014 7-Year Term Loan from \$100.0 million to \$250.0 million, and expanded the accordion feature of the 2014 7-Year Term Loan from up to \$200.0 million to up to \$400.0 million. Among other things, the Amendment lowered the interest rates in the applicable pricing grid and extended the termination date from January 7, 2021 to December 29, 2021. Pursuant to the Amendment, amounts borrowed under the 2014 7-Year Term Loan bear interest at a rate between 1.35% and 1.90% per annum, depending on PREIT’s leverage, in excess of LIBOR, which is a reduction from the former range of 1.80% to 2.35%. At September 30, 2016, the rate in effect was 1.60% per annum in excess of LIBOR.

See note 4 in the notes to our audited consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2015 for a description of the identical covenants and common provisions contained in the Credit Agreements.

## Table of Contents

As of September 30, 2016, we had borrowed \$400.0 million under the Term Loans, and \$115.0 million was outstanding under our 2013 Revolving Facility, \$7.4 million was pledged as collateral for letters of credit, and, pursuant to certain covenants in the 2013 Revolving Facility, the unused portion of the 2013 Revolving Facility that was available to us was \$201.6 million.

### Interest Rate Derivative Agreements

As of September 30, 2016, we had entered into 26 interest rate swap agreements with a weighted average base interest rate of 1.25% on a notional amount of \$627.7 million, maturing on various dates through March 2021 and one forward starting interest rate swap agreement with an interest rate of 1.42% on a notional amount of \$48.0 million, which will be effective starting January 2018 and will mature in February 2021.

We entered into these interest rate swap agreements in order to hedge the interest payments associated with our issuances of variable interest rate long term debt. We have assessed the effectiveness of these interest rate swap agreements as hedges at inception and on a quarterly basis. As of September 30, 2016, except as set forth below, we considered these interest rate swap agreements to be highly effective as cash flow hedges. The interest rate swap agreements are net settled monthly.

Accumulated other comprehensive loss as of September 30, 2016 includes a net loss of \$1.7 million relating to forward starting swaps that we cash settled in prior years that are being amortized over 10 year periods commencing on the closing dates of the debt instruments that are associated with these settled swaps.

As of September 30, 2016, the fair value of derivatives in a net liability position, which excludes accrued interest but includes any adjustment for nonperformance risk related to these agreements, was \$6.4 million. If we had breached any of the default provisions in these agreements as of September 30, 2016, we might have been required to settle our obligations under the agreements at their termination value (including accrued interest) of \$7.0 million. We had not breached any of these provisions as of September 30, 2016.

### Mortgage Loan Activity

In April 2016, we entered into a \$130.0 million mortgage loan secured by Woodland Mall in Grand Rapids, Michigan. The new mortgage loan bears interest at the rate of 2.00% plus LIBOR and has a maturity date of April 2021. The proceeds from the new mortgage loan were used to pay down a portion of the Credit Facility borrowings that were used to repay the previous \$141.2 million mortgage loan.

In March 2016, we borrowed an additional \$9.0 million, lowered the interest rate to 2.35% plus LIBOR and extended the maturity date to March 2021 on the mortgage loan secured by Viewmont Mall in Scranton, Pennsylvania.

In March 2016, we repaid a \$79.3 million mortgage loan plus accrued interest secured by Valley Mall in Hagerstown, Maryland using \$50.0 million from our 2013 Revolving Facility and the balance from available working capital.

In March 2016, we repaid a \$32.8 million mortgage loan plus accrued interest secured by Lycoming Mall in Pennsdale, Pennsylvania in connection with the March 2016 sale of the property using proceeds from the sale and available working capital.

In March 2016, we repaid a \$28.1 million mortgage loan plus accrued interest secured by New River Valley Mall in Christiansburg, Virginia in connection with the March 2016 sale of the property using proceeds from the sale.

## Mortgage Loans

As of September 30, 2016, our mortgage loans, which are secured by 12 of our consolidated properties, are due in installments over various terms extending to October 2025. Nine of these mortgage loans bear interest at fixed interest rates that range from 3.88% to 5.95% and had a weighted average interest rate of 4.46% at September 30, 2016. Three of our mortgage loans bear interest at variable rates and had a weighted average interest rate of 2.76% at September 30, 2016. The weighted average interest rate of all consolidated mortgage loans was 4.11% at September 30, 2016. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in “Investments in partnerships, at equity” and “Distributions in excess of partnership investments” on the consolidated balance sheets and are not included in the table below.

Table of Contents

The following table outlines the timing of principal payments related to our consolidated mortgage loans as of September 30, 2016:

(in thousands of dollars)	Total	Remainder of 2016	2017-2018	2019-2020	Thereafter
Principal payments	\$ 132,929	\$ 4,637	\$ 36,556	\$ 39,142	\$ 52,594
Balloon payments	1,099,614	—	218,469	27,161	853,984
Total	\$ 1,232,543	\$ 4,637	\$ 255,025	\$ 66,303	\$ 906,578

## Contractual Obligations

The following table presents our aggregate contractual obligations as of September 30, 2016 for the periods presented:

(in thousands of dollars)	Total	Remainder of 2016	2017-2018	2019-2020	Thereafter
Mortgage loan principal payments	\$ 1,232,543	\$ 4,637	\$ 255,025	\$ 66,303	\$ 906,578
Term Loans	400,000	—	—	300,000	100,000
2013 Revolving Facility	115,000	—	115,000	—	—
Interest on indebtedness <sup>(1)</sup>	310,001	16,529	115,241	89,840	88,391
Operating leases	6,373	543	4,084	1,723	23
Ground leases	7,874	141	1,126	1,126	5,481
Development and redevelopment commitments <sup>(2)</sup>	56,458	22,653	30,805	3,000	—
Total	\$ 2,128,249	\$ 44,503	\$ 521,281	\$ 461,992	\$ 1,100,473

<sup>(1)</sup>Includes payments expected to be made in connection with interest rate swaps and forward starting interest rate swap agreements.

<sup>(2)</sup>The timing of the payments of these amounts is uncertain. We expect that the majority of such payments will be made prior to December 31, 2016, but cannot provide any assurance that changed circumstances at these projects will not delay the settlement of these obligations. In addition, our operating partnership, PREIT Associates, has jointly and severally guaranteed the obligations of the joint venture we formed with Macerich to develop the Fashion Outlets of Philadelphia to commence and complete a comprehensive redevelopment of that property costing not less than \$300.0 million within 48 months after commencement of construction.

## Preferred Share Dividends

Annual dividends on our 4,600,000 8.25% Series A Preferred Shares (\$25.00 liquidation preference) and our 3,450,000 7.375% Series B Preferred Shares (\$25.00 liquidation preference) are expected to be \$9.5 million and \$6.4 million, respectively.

## CASH FLOWS

Net cash provided by operating activities totaled \$104.2 million for the nine months ended September 30, 2016 compared to \$91.0 million for the nine months ended September 30, 2015. The increase in 2016 is primarily due to a decrease of \$7.3 million in interest expense, a decrease in property operating expenses of \$10.0 million, an increase in equity in income of partnerships of \$6.2 million, a decrease in acquisition costs and other expenses of \$4.3 million, primarily related to the acquisition of Springfield Town Center, partially offset by a decrease in revenue of \$14.0 million and an increase in provision for employee separation expense of \$1.2 million.

Cash flows provided by investing activities were \$67.9 million for the nine months ended September 30, 2016 compared to cash flows used in investing activities of \$356.0 million for the nine months ended September 30, 2015. Cash flows provided by investing activities for the nine months ended September 30, 2016 included \$154.8 million in proceeds from the sale of seven operating properties and two outparcels, investment in construction in progress of \$48.3 million and real estate improvements of \$32.8 million, primarily related to ongoing improvements at our properties. Investing activities for the first nine months of 2015 included \$320.0 million used in acquiring Springfield Town Center in Springfield, Virginia in 2015,

## Table of Contents

investment in construction in progress of \$21.7 million and real estate improvements of \$33.9 million, primarily related to ongoing improvements at our properties.

Cash flows used in financing activities were \$169.5 million for the nine months ended September 30, 2016 compared to cash flows provided by financing activities of \$246.7 million for the nine months ended September 30, 2015. Cash flows used in financing activities for the first nine months of 2016 included mortgage loan repayments of \$280.3 million, dividends and distributions of \$60.9 million, and principal installments on mortgage loans of \$12.7 million, partially offset by \$50.0 million of 2013 Revolving Facility borrowings, borrowing of \$130.0 million from the mortgage loan secured by Woodland Mall and additional borrowing of \$9.0 million from the mortgage loan secured by Viewmont Mall. Cash flows provided by financing activities for the nine months ended September 30, 2015 included \$210.0 million of 2013 Revolving Facility borrowings, \$120.0 million in Term Loan borrowing, a \$170.0 million mortgage loan secured by Willow Grove Park, a \$96.2 million mortgage loan secured by Patrick Henry Mall and \$5.8 million of additional borrowing from the mortgage loan secured by Francis Scott Key Mall, partially offset by cash flows used by financing activities of \$133.6 million used to repay the prior mortgage loan secured by Willow Grove Park, \$83.8 million to repay the prior mortgage loan secured by Patrick Henry Mall, \$55.3 million used to repay the mortgage loan secured by Magnolia Mall, dividends and distributions of \$59.4 million, and principal installment payments of \$14.9 million.

## ENVIRONMENTAL

We are aware of certain environmental matters at some of our properties. We have, in the past, performed remediation of such environmental matters, and we are not aware of any significant remaining potential liability relating to these environmental matters or of any obligation to satisfy requirements for further remediation. We may be required in the future to perform testing relating to these matters. We have insurance coverage for certain environmental claims up to \$25.0 million per occurrence and up to \$25.0 million in the aggregate. See our Annual Report on Form 10-K for the year ended December 31, 2015, in the section entitled “Item 1A. Risk Factors —We might incur costs to comply with environmental laws, which could have an adverse effect on our results of operations.”

## COMPETITION AND TENANT CREDIT RISK

Competition in the retail real estate market is intense. We compete with other public and private retail real estate companies, including companies that own or manage malls, power centers, strip centers, lifestyle centers, factory outlet centers, theme/festival centers and community centers, as well as other commercial real estate developers and real estate owners, particularly those with properties near our properties, on the basis of several factors, including location and rent charged. We compete with these companies to attract customers to our properties, as well as to attract anchor and in-line stores and other tenants. We also compete to acquire land for new site development or to acquire parcels or properties to add to our existing properties. Our malls and our other retail properties face competition from similar retail centers, including more recently developed or renovated centers that are near our retail properties. We also face competition from a variety of different retail formats, including internet retailers, discount or value retailers, home shopping networks, mail order operators, catalogs, and telemarketers. Our tenants face competition from companies at the same and other properties and from other retail channels or formats as well, including internet retailers. This competition could have a material adverse effect on our ability to lease space and on the amount of rent and expense reimbursements that we receive.

The existence or development of competing retail properties and the related increased competition for tenants might, subject to the terms and conditions of our Credit Agreements, lead us to make capital improvements to properties that we would have deferred or would not have otherwise planned to make and might affect occupancy and net operating income of such properties.

Any such capital improvements, undertaken individually or collectively, would involve costs and expenses that could adversely affect our results of operations.

We compete with many other entities engaged in real estate investment activities for acquisitions of malls, other retail properties and prime development sites or sites adjacent to our properties, including institutional pension funds, other REITs and other owner-operators of retail properties. When we seek to make acquisitions, competitors might drive up the price we must pay for properties, parcels, other assets or other companies or might themselves succeed in acquiring those properties, parcels, assets or companies. In addition, our potential acquisition targets might find our competitors to be more attractive suitors if they have greater resources, are willing to pay more, or have a more compatible operating philosophy. In particular, larger REITs might enjoy significant competitive advantages that result from, among other things, a lower cost of capital, a better ability to raise capital, a better ability to finance an acquisition, better cash flow and enhanced operating efficiencies. We might not succeed in acquiring retail properties or development sites that we seek, or, if we pay a higher price for a property or site, or generate lower cash flow from an acquired property or site than we expect, our investment returns will be reduced, which will adversely affect the value of our securities.



## Table of Contents

We receive a substantial portion of our operating income as rent under leases with tenants. At any time, any tenant having space in one or more of our properties could experience a downturn in its business that might weaken its financial condition, as was the case for a few of our tenants in recent periods. There are also a number of tenants that are based outside the U.S., and these tenants are affected by economic conditions in the country where their headquarters are located and internationally. Any of such tenants might enter into or renew leases with relatively shorter terms. Such tenants might also defer or fail to make rental payments when due, delay or defer lease commencement, voluntarily vacate the premises or declare bankruptcy, which could result in the termination of the tenant's lease, or preclude the collection of rent in connection with the space for a period of time, and could result in material losses to us and harm to our results of operations. Also, it might take time to terminate leases of underperforming or nonperforming tenants, and we might incur costs to remove such tenants. Some of our tenants occupy stores at multiple locations in our portfolio, and so the effect of any bankruptcy or store closing of those tenants might be more significant to us than the bankruptcy or store closings of other tenants. In addition, under many of our leases, our tenants pay rent based, in whole or in part, on a percentage of their sales. Accordingly, declines in these tenants' sales directly affect our results of operations. Also, if tenants are unable to comply with the terms of our leases, or otherwise seek changes to the terms, including changes to the amount of rent, we might modify lease terms in ways that are less favorable to us.

## SEASONALITY

There is seasonality in the retail real estate industry. Retail property leases often provide for the payment of all or a portion of rent based on a percentage of a tenant's sales revenue, or sales revenue over certain levels. Income from such rent is recorded only after the minimum sales levels have been met. The sales levels are often met in the fourth quarter, during the December holiday season. Also, many new and temporary leases are entered into later in the year in anticipation of the holiday season and a higher number of tenants vacate their space early in the year. As a result, our occupancy and cash flows are generally higher in the fourth quarter and lower in the first and second quarters. Our concentration in the retail sector increases our exposure to seasonality and has resulted, and is expected to continue to result, in a greater percentage of our cash flows being received in the fourth quarter.

## INFLATION

Inflation can have many effects on financial performance. Retail property leases often provide for the payment of rent based on a percentage of sales, which might increase with inflation. Leases may also provide for tenants to bear all or a portion of operating expenses, which might reduce the impact of such increases on us. However, rent increases might not keep up with inflation, or if we recover a smaller proportion of property operating expenses, we might bear more costs if such expenses increase because of inflation.

## FORWARD LOOKING STATEMENTS

This Quarterly Report on Form 10-Q for the quarter ended September 30, 2016, together with other statements and information publicly disseminated by us, contain certain "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans, strategies, anticipated events, trends and other matters that are not historical facts. These forward-looking statements reflect our current views about future events, achievements or results and are subject to risks, uncertainties and changes in circumstances that might cause future events, achievements or results to differ materially from those expressed or implied by the forward-looking statements. In particular, our business might be materially and adversely affected by uncertainties affecting real estate businesses generally as well as the following, among other factors:

- changes in the retail industry, including consolidation and store closings, particularly among anchor tenants;

our ability to maintain and increase property occupancy, sales and rental rates, in light of the relatively high number of leases that have expired or are expiring in the next two years;

increases in operating costs that cannot be passed on to tenants;

current economic conditions and the state of employment growth and consumer confidence and spending, and the corresponding effects on tenant business performance, prospects, solvency and leasing decisions and on our cash flows, and the value and potential impairment of our properties;

our ability to sell properties that we seek to dispose of or our ability to obtain estimated sale prices;

potential losses on impairment of certain long-lived assets, such as real estate, or of intangible assets, such as goodwill, including such losses that we might be required to record in connection with any dispositions of assets;

risks relating to development and redevelopment activities;

Table of Contents

our ability to identify and execute on suitable acquisition opportunities and to integrate acquired properties into our portfolio;

our partnerships and joint ventures with third parties to acquire or develop properties;

concentration of our properties in the Mid-Atlantic region;

changes in local market conditions, such as the supply of or demand for retail space, or other competitive factors;

changes to our corporate management team and any resulting modifications to our business strategies;

the effects of online shopping and other uses of technology on our retail tenants;

acts of violence at malls, including our properties, or at other similar spaces, and the potential effect on traffic and sales;

our substantial debt and stated value of preferred shares and our high leverage ratio;

constraining leverage, unencumbered debt yield, interest and tangible net worth covenants under our Credit Agreements;

our ability to refinance our existing indebtedness when it matures, on favorable terms or at all;

our ability to raise capital, including through the issuance of equity or equity-related securities if market conditions are favorable, through joint ventures or other partnerships, through sales of properties or interests in properties, or through other actions;

our short and long-term liquidity position;

potential dilution from any capital raising transactions or other equity issuances; and

general economic, financial and political conditions, including credit and capital market conditions, changes in interest rates or unemployment.

Additional factors that might cause future events, achievements or results to differ materially from those expressed or implied by our forward-looking statements include those discussed herein and in our Annual Report on Form 10-K for the year ended December 31, 2015 in the section entitled "Item 1A. Risk Factors." We do not intend to update or revise any forward-looking statements to reflect new information, future events or otherwise.

Table of Contents

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market interest rates. As of September 30, 2016, our consolidated debt portfolio consisted primarily of \$1,227.7 million of fixed and variable rate mortgage loans, \$115.0 million borrowed under our 2013 Revolving Facility which bore interest at a rate of 1.82%, \$150.0 million borrowed under our 2014 5-Year Term Loan which bore interest at a rate of 2.12%, \$150.0 million borrowed under our 2015 5-Year Term Loan which bore interest at a rate of 2.12% and \$100.0 million borrowed under our 2014 7-Year Term Loan which bore interest at a rate of 2.12%.

Our mortgage loans, which are secured by 12 of our consolidated properties, are due in installments over various terms extending to October 2025. Nine of these mortgage loans bear interest at fixed interest rates that range from 3.88% to 5.95% and had a weighted average interest rate of 4.46% at September 30, 2016. Three of our mortgage loans bear interest at variable rates and had a weighted average interest rate of 2.76% at September 30, 2016. The weighted average interest rate of all consolidated mortgage loans was 4.11% at September 30, 2016. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in “Investments in partnerships, at equity” and “Distributions in excess of partnership investments” on the consolidated balance sheets and are not included in the table below.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts of the expected annual maturities due in the respective years and the weighted average interest rates for the principal payments in the specified periods:

(in thousands of dollars) For the Year Ending December 31,	Fixed Rate Debt			Variable Rate Debt		
	Principal Payments	Weighted Average Interest Rate <sup>(1)</sup>	%	Principal Payments	Weighted Average Interest Rate <sup>(1)</sup>	%
2016	\$4,217	4.25	%	\$420	2.52	%
2017	166,244	5.29	%	1,680	2.52	%
2018	16,952	4.25	%	185,149	2.13	%
2019	17,692	4.25	%	151,680	2.17	%
2020 and thereafter	772,669	4.22	%	430,840	2.41	%

<sup>(1)</sup> Based on the weighted average interest rates in effect as of September 30, 2016.

<sup>(2)</sup> Includes 2013 Revolving Facility borrowings of \$115.0 million with an interest rate of 1.82% as of September 30, 2016.

<sup>(3)</sup> Includes Term Loan debt balance of \$150.0 million with a weighted average interest rate of 2.12% as of September 30, 2016.

<sup>(4)</sup> Includes Term Loan debt balance of \$250.0 million with a weighted average interest rate of 2.12% as of September 30, 2016.

As of September 30, 2016, we had \$769.8 million of variable rate debt. Also, as of September 30, 2016, we had entered into 26 interest rate swap agreements with an aggregate weighted average interest rate of 1.25% on a notional amount of \$627.7 million maturing on various dates through March 2021 and one forward starting interest rate swap agreement with an interest rate of 1.42% on a notional amount of \$48.0 million, which will be effective starting January 2018 and maturing in February 2021.

Changes in market interest rates have different effects on the fixed and variable rate portions of our debt portfolio. A change in market interest rates applicable to the fixed portion of the debt portfolio affects the fair value, but it has no effect on interest incurred or cash flows. A change in market interest rates applicable to the variable portion of the

debt portfolio affects the interest incurred and cash flows, but does not affect the fair value. The following sensitivity analysis related to our debt portfolio, which includes the effects of our interest rate swap agreements, assumes an immediate 100 basis point change in interest rates from their actual September 30, 2016 levels, with all other variables held constant.

A 100 basis point increase in market interest rates would have resulted in a decrease in our net financial instrument position of \$62.8 million at September 30, 2016. A 100 basis point decrease in market interest rates would have resulted in an increase in our net financial instrument position of \$64.2 million at September 30, 2016. Based on the variable rate debt included in our debt portfolio at September 30, 2016, a 100 basis point increase in interest rates would have resulted in an additional \$1.4 million in interest expense annually. A 100 basis point decrease would have reduced interest incurred by \$1.4 million annually.

Table of Contents

To manage interest rate risk and limit overall interest cost, we may employ interest rate swaps, options, forwards, caps and floors, or a combination thereof, depending on the underlying exposure. Interest rate differentials that arise under swap contracts are recognized in interest expense over the life of the contracts. If interest rates rise, the resulting cost of funds is expected to be lower than that which would have been available if debt with matching characteristics was issued directly. Conversely, if interest rates fall, the resulting costs would be expected to be, and in some cases have been, higher. We may also employ forwards or purchased options to hedge qualifying anticipated transactions. Gains and losses are deferred and recognized in net income in the same period that the underlying transaction occurs, expires or is otherwise terminated. See note 7 of the notes to our unaudited consolidated financial statements.

Because the information presented above includes only those exposures that existed as of September 30, 2016, it does not consider changes, exposures or positions which have arisen or could arise after that date. The information presented herein has limited predictive value. As a result, the ultimate realized gain or loss or expense with respect to interest rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at the time and interest rates.

ITEM 4. CONTROLS AND PROCEDURES.

We are committed to providing accurate and timely disclosure in satisfaction of our SEC reporting obligations. In 2002, we established a Disclosure Committee to formalize our disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2016, and have concluded as follows:

Our disclosure controls and procedures are designed to ensure that the information that we are required to disclose in our reports under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Our disclosure controls and procedures are effective to ensure that information that we are required to disclose in our Exchange Act reports is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

There was no change in our internal controls over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

Table of Contents

## PART II—OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS.

In the normal course of business, we have become and might in the future become involved in legal actions relating to the ownership and operation of our properties and the properties that we manage for third parties. In management's opinion, the resolution of any such pending legal actions is not expected to have a material adverse effect on our consolidated financial position or results of operations.

## ITEM 1A. RISK FACTORS.

In addition to the other information set forth in this report, you should carefully consider the risks that could materially affect our business, financial condition or results of operations, which are discussed under the caption "Risk Factors" in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2015.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

## Issuer Purchases of Equity Securities

The following table shows the total number of shares that we acquired in the three months ended September 30, 2016 and the average price paid per share.

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs
July 1 - July 31, 2016	2,236	\$ 21.62	—	\$ —
August 1 - August 31, 2016	—	—	—	—
September 1 - September 30, 2016	—	—	—	—
Total	2,236	\$ 21.62	—	\$ —

Table of Contents

ITEM 6. EXHIBITS.

- 31.1 Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2016 is formatted in XBRL interactive data files: (i) Consolidated Statements of Operations for the three and nine months ended September 30, 2016 and 2015; (ii) Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2016 and 2015; (iii) Consolidated Balance Sheets as of September 30, 2016 and December 31, 2015; (iv) Consolidated Statements of Equity for the nine months ended September 30, 2016; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2016 and 2015; and (vi) Notes to Unaudited Consolidated Financial Statements.



Table of Contents

SIGNATURE OF REGISTRANT

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PENNSYLVANIA REAL ESTATE INVESTMENT  
TRUST

Date: November 4, 2016

By: /s/ Joseph F. Coradino  
Joseph F. Coradino  
Chief Executive Officer

By: /s/ Robert F. McCadden  
Robert F. McCadden  
Executive Vice President and Chief Financial Officer

By: /s/ Jonathen Bell  
Jonathen Bell  
Senior Vice President and Chief Accounting Officer  
(Principal Accounting Officer)

Table of Contents

Exhibit Index

- 31.1\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2016 is formatted in XBRL interactive data files: (i) Consolidated Statements of Operations for the three and nine months ended September 30, 2016 and 2015; (ii) Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2016 and 2015; (iii) Consolidated Balance Sheets as of September 30, 2016 and December 31, 2015; (iv) 101\* Consolidated Statements of Equity for the nine months ended September 30, 2016; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2016 and 2015; and (vi) Notes to Unaudited Consolidated Financial Statements.

---

\* filed herewith

\*\* furnished herewith