

ALASKA AIR GROUP INC  
Form 10-Q  
May 04, 2011  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-8957  
ALASKA AIR GROUP, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

91-1292054  
(I.R.S. Employer  
Identification No.)

19300 International Boulevard, Seattle, Washington 98188  
(Address of principal executive offices)

Registrant's telephone number, including area code: (206) 392-5040

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes  No

The registrant has 35,828,450 common shares, par value \$1.00, outstanding at April 30, 2011.

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ALASKA AIR GROUP, INC.

Quarterly Report on Form 10-Q for the three months ended March 31, 2011

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As used in this Form 10-Q, the terms “Air Group,” “our,” “we” and the “Company” refer to Alaska Air Group, Inc. and its subsidiaries, unless the context indicates otherwise. Alaska Airlines, Inc. and Horizon Air Industries, Inc. are referred to as “Alaska” and “Horizon,” respectively, and together as our “airlines.”

Cautionary Note Regarding Forward-Looking Statements

In addition to historical information, this Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that predict or describe future events or trends and that do not relate solely to historical matters. You can generally identify forward-looking statements as statements containing the words "believe," "expect," "will," "anticipate," "intend," "estimate," "project," "assume" or other similar expressions, although not all forward-looking statements contain these identifying words. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from historical experience or the Company's present expectations. Some of the things that could cause our actual results to differ from our expectations are:

- changes in our operating costs, primarily fuel, which can be volatile;
- general economic conditions, including the impact of those conditions on customer travel behavior;
- the competitive environment in our industry;
- our significant indebtedness;
- our ability to meet our cost reduction goals;
- an aircraft accident or incident;
- labor disputes and our ability to attract and retain qualified personnel;
- operational disruptions;
- the concentration of our revenue from a few key markets;
- actual or threatened terrorist attacks, global instability and potential U.S. military actions or activities;
- our reliance on automated systems and the risks associated with changes made to those systems;
- changes in laws and regulations.

You should not place undue reliance on our forward-looking statements because the matters they describe are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond our control. Our forward-looking statements are based on the information currently available to us and speak only as of the date on which this report was filed with the SEC. We expressly disclaim any obligation to issue any updates or revisions to our forward-looking statements, even if subsequent events cause our expectations to change regarding the matters discussed in those statements. Over time, our actual results, performance or achievements will likely differ from the anticipated results, performance or achievements that are expressed or implied by our forward-looking statements, and such differences might be significant and materially adverse to our shareholders. For a discussion of these and other risk factors, see Item 1A "Risk Factors" of the Company's annual report on Form 10-K for the year ended December 31, 2010. Please consider our forward-looking statements in light of those risks as you read this report.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

Alaska Air Group, Inc.

| (in millions)                                  | March 31, 2011 | December 31, 2010 |
|--|----------------|-------------------|
| <b>ASSETS</b>                                  |                |                   |
| Current Assets                                 |                |                   |
| Cash and cash equivalents                      | \$60.2         | \$89.5            |
| Marketable securities                          | 982.3          | 1,118.7           |
| Total cash and marketable securities           | 1,042.5        | 1,208.2           |
| Receivables – net                              | 161.2          | 120.1             |
| Inventories and supplies – net                 | 45.7           | 45.1              |
| Deferred income taxes                          | 116.3          | 120.5             |
| Fuel hedge contracts                           | 118.9          | 61.4              |
| Prepaid expenses and other current assets      | 111.4          | 106.7             |
| Total Current Assets                           | 1,596.0        | 1,662.0           |
| Property and Equipment                         |                |                   |
| Aircraft and other flight equipment            | 4,002.7        | 3,807.6           |
| Other property and equipment                   | 614.3          | 616.5             |
| Deposits for future flight equipment           | 146.8          | 202.5             |
|  | 4,763.8        | 4,626.6           |
| Less accumulated depreciation and amortization | 1,561.6        | 1,509.5           |
| Total Property and Equipment – Net             | 3,202.2        | 3,117.1           |
| Fuel Hedge Contracts                           | 101.6          | 69.9              |
| Other Assets                                   | 211.6          | 167.6             |
| Total Assets                                   | \$5,111.4      | \$5,016.6         |

See accompanying notes to condensed consolidated financial statements.

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## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

Alaska Air Group, Inc.

| (in millions except share amounts)   | March 31, 2011   | December 31,<br>2010 |
|--|------------------|----------------------|
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                  |                      |
| <b>Current Liabilities</b>   |                  |                      |
| Accounts payable   | \$59.2           | \$60.2               |
| Accrued aircraft rent  | 20.6             | 43.1                 |
| Accrued wages, vacation and payroll taxes  | 116.0            | 176.6                |
| Other accrued liabilities  | 533.4            | 501.2                |
| Air traffic liability  | 585.4            | 422.4                |
| Current portion of long-term debt  | 169.8            | 221.2                |
| <b>Total Current Liabilities</b>   | <b>1,484.4</b>   | <b>1,424.7</b>       |
| <br>   |                  |                      |
| Long-Term Debt, Net of Current Portion   | 1,275.2          | 1,313.0              |
| <b>Other Liabilities and Credits</b>   |                  |                      |
| Deferred income taxes  | 321.3            | 279.9                |
| Deferred revenue   | 387.7            | 403.5                |
| Obligation for pension and postretirement medical benefits   | 364.1            | 367.1                |
| Other liabilities  | 108.6            | 123.0                |
|  | 1,181.7          | 1,173.5              |
| <br>   |                  |                      |
| <b>Commitments and Contingencies</b>   |                  |                      |
| <b>Shareholders' Equity</b>  |                  |                      |
| Preferred stock, \$1 par value Authorized: 5,000,000 shares, none issued or outstanding                                | —                | —                    |
| Common stock, \$1 par value Authorized: 100,000,000 shares, Issued: 2011 – 37,392,027 shares; 2010 – 37,010,140 shares | 37.4             | 37.0                 |
| Capital in excess of par value   | 828.3            | 815.5                |
| Treasury stock (common), at cost: 2011 – 1,517,173; 2010 – 1,086,172 shares  | (72.2)           | (46.0)               |
| Accumulated other comprehensive loss   | (263.7)          | (267.2)              |
| Retained earnings  | 640.3            | 566.1                |
|  | 1,170.1          | 1,105.4              |
| <b>Total Liabilities and Shareholders' Equity</b>  | <b>\$5,111.4</b> | <b>\$5,016.6</b>     |

See accompanying notes to condensed consolidated financial statements.

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## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

Alaska Air Group, Inc.

| (in millions except per share amounts)            | Three Months Ended March 31, |         |
|---|------------------------------|---------|
|   | 2011                         | 2010    |
| Operating Revenues                                |                              |         |
| Passenger   |                              |         |
| Mainline  | \$702.4                      | \$587.0 |
| Regional  | 176.5                        | 165.4   |
| Total passenger revenue                           | 878.9                        | 752.4   |
| Freight and mail                                  | 24.9                         | 23.0    |
| Other – net                                       | 61.4                         | 54.2    |
| Total Operating Revenues                          | 965.2                        | 829.6   |
| Operating Expenses                                |                              |         |
| Wages and benefits                                | 249.3                        | 239.3   |
| Variable incentive pay                            | 16.4                         | 17.9    |
| Aircraft fuel, including hedging gains and losses | 194.5                        | 207.3   |
| Aircraft maintenance                              | 53.3                         | 57.0    |
| Aircraft rent                                     | 30.5                         | 37.0    |
| Landing fees and other rentals                    | 57.9                         | 55.9    |
| Contracted services                               | 43.5                         | 39.6    |
| Selling expenses                                  | 39.8                         | 33.6    |
| Depreciation and amortization                     | 60.3                         | 56.2    |
| Food and beverage service                         | 15.1                         | 12.3    |
| Other   | 60.7                         | 47.8    |
| Fleet transition costs – CRJ-700                  | 10.1                         | —       |
| Total Operating Expenses                          | 831.4                        | 803.9   |
| Operating Income                                  | 133.8                        | 25.7    |
| Nonoperating Income (Expense)                     |                              |         |
| Interest income                                   | 7.6                          | 7.5     |
| Interest expense                                  | (23.4)                       | (25.6)  |
| Interest capitalized                              | 1.8                          | 1.7     |
| Other – net                                       | 0.9                          | 0.9     |
|   | (13.1)                       | (15.5)  |
| Income before income tax                          | 120.7                        | 10.2    |
| Income tax expense                                | 46.5                         | 4.9     |
| Net Income  | \$74.2                       | \$5.3   |
| Basic Earnings Per Share:                         | \$2.06                       | \$0.15  |
| Diluted Earnings Per Share:                       | \$2.01                       | \$0.15  |
| Shares used for computation:                      |                              |         |
| Basic   | 35.994                       | 35.667  |
| Diluted   | 36.841                       | 36.393  |

See accompanying notes to condensed consolidated financial statements.





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## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (unaudited)

Alaska Air Group, Inc.

| (in millions)   | Common<br>Shares<br>Outstanding | Common<br>Stock | Capital<br>in<br>Excess<br>of Par<br>Value | Treasury<br>Stock,<br>at Cost | Accumulated<br>Other<br>Comprehensive<br>Loss | Retained<br>Earnings | Total     |
|---|---------------------------------|-----------------|--|-------------------------------|---|----------------------|-----------|
| Balances at December 31, 2010                           | 35.924                          | \$37.0          | \$815.5                                    | \$(46.0 )                     | \$ (267.2 )                                   | \$566.1              | \$1,105.4 |
| Net income for the three months<br>ended March 31, 2011 |                                 |                 |  |                               |   | 74.2                 | 74.2      |
| Other comprehensive income<br>(loss):                   |                                 |                 |  |                               |   |                      |           |
| Related to marketable securities:                       |                                 |                 |  |                               |   |                      |           |
| Change in fair value                                    |                                 |                 |  |                               | (2.2 )  |                      |           |
| Reclassification to earnings                            |                                 |                 |  |                               | (0.6 )  |                      |           |
| Income tax effect                                       |                                 |                 |  |                               | 1.0   |                      |           |
|   |                                 |                 |  |                               | (1.8 )  |                      | (1.8 )    |
| Related to employee benefit<br>plans:                   |                                 |                 |  |                               | 6.3   |                      |           |
| Income tax effect                                       |                                 |                 |  |                               | (2.4 )  |                      |           |
|   |                                 |                 |  |                               | 3.9   |                      | 3.9       |
| Related to interest rate derivative<br>instruments:     |                                 |                 |  |                               |   |                      |           |
| Change in fair value                                    |                                 |                 |  |                               | 2.2   |                      |           |
| Income tax effect                                       |                                 |                 |  |                               | (0.8 )  |                      |           |
|   |                                 |                 |  |                               | 1.4   |                      | 1.4       |
| Total comprehensive income                              |                                 |                 |  |                               |   |                      | 77.7      |
| Purchase of treasury stock                              | (0.434 )                        | —               | —  | (26.3 )                       |   |                      | (26.3 )   |
| Stock-based compensation                                | —                               | —               | 4.6  | —                             |   |                      | 4.6       |
| Treasury stock issued under<br>stock plans              | 0.003                           | —               | —  | 0.1                           |   |                      | 0.1       |
| Stock issued for employee stock<br>purchase plan        | 0.033                           | 0.1             | 1.2  | —                             |   |                      | 1.3       |
| Stock issued under stock plans                          | 0.349                           | 0.3             | 7.0  | —                             |   |                      | 7.3       |
| Balances at March 31, 2011                              | 35.875                          | \$37.4          | \$828.3                                    | \$(72.2 )                     | \$ (263.7 )                                   | \$640.3              | \$1,170.1 |

See accompanying notes to condensed consolidated financial statements.

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## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

Alaska Air Group, Inc.

| (in millions)   | Three Months Ended March 31, |          |
|---|------------------------------|----------|
|   | 2011                         | 2010     |
| Cash flows from operating activities:   |                              |          |
| Net income  | \$74.2                       | \$5.3    |
| Adjustments to reconcile net income to net cash provided by operating activities: |                              |          |
| Fleet transition costs – CRJ-700  | 10.1                         | —        |
| Depreciation and amortization   | 60.3                         | 56.2     |
| Stock-based compensation  | 4.6                          | 5.0      |
| Increase in air traffic liability   | 163.0                        | 102.6    |
| Decrease in other assets and liabilities – net                                    | (193.4                       | ) (114.6 |
| Net cash provided by operating activities   | 118.8                        | 54.5     |
| Cash flows from investing activities:   |                              |          |
| Property and equipment additions:   |                              |          |
| Aircraft and aircraft purchase deposits   | (139.3                       | ) (5.0   |
| Other flight equipment  | (4.9                         | ) (14.2  |
| Other property and equipment  | (4.9                         | ) (6.7   |
| Total property and equipment additions  | (149.1                       | ) (25.9  |
| Proceeds from disposition of assets   | 1.4                          | 1.4      |
| Purchases of marketable securities  | (181.6                       | ) (284.0 |
| Sales and maturities of marketable securities                                     | 314.0                        | 261.0    |
| Restricted deposits and other   | (18.5                        | ) (0.4   |
| Net cash used in investing activities   | (33.8                        | ) (47.9  |
| Cash flows from financing activities:   |                              |          |
| Long-term debt payments   | (89.2                        | ) (39.8  |
| Purchase of treasury stock  | (26.3                        | ) (10.5  |
| Proceeds and tax benefit from issuance of common stock                            | 8.3                          | 11.1     |
| Other financing activities  | (7.1                         | ) (13.9  |
| Net cash used in financing activities   | (114.3                       | ) (53.1  |
| Net change in cash and cash equivalents   | (29.3                        | ) (46.5  |
| Cash and cash equivalents at beginning of year                                    | 89.5                         | 164.2    |
| Cash and cash equivalents at end of period  | \$60.2                       | \$117.7  |
| Supplemental disclosure of cash paid during the period for:                       |                              |          |
| Interest (net of amount capitalized)  | \$25.1                       | \$28.6   |
| Income taxes  | —                            | —        |

See accompanying notes to condensed consolidated financial statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Alaska Air Group, Inc.  
March 31, 2011

NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Alaska Air Group, Inc. (Air Group or the Company) include the accounts of the parent company, Alaska Air Group, Inc., and its principal subsidiaries, Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon), through which the Company conducts substantially all of its operations. These interim condensed consolidated financial statements are unaudited and should be read in conjunction with the consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. In the opinion of management, all adjustments have been made that are necessary to present fairly the Company's financial position as of March 31, 2011, as well as the results of operations for the three months ended March 31, 2011 and 2010. The adjustments made were of a normal recurring nature.

The Company's interim condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). In preparing these statements, the Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities, as well as the reported amounts of revenues and expenses. Significant estimates made include assumptions used to record expenses and revenues associated with the Company's Mileage Plan; assumptions used in the calculations of pension expense in the Company's defined-benefit plans; and the amounts of certain accrued liabilities. Actual results may differ from the Company's estimates.

Reclassifications

Certain reclassifications have been made to conform the prior year's data to the current format.

New and Prospective Accounting Pronouncements

In September 2009, the Financial Accounting Standards Board ("FASB") issued ASU 2009-13, Multiple Deliverable Revenue Arrangements - A Consensus of the FASB Emerging Issues Task Force. This update provides application guidance on whether multiple deliverables exist, how the deliverables should be separated and how the consideration should be allocated to one or more units of accounting. This guidance also eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method. This accounting standard was effective for the Company for revenue arrangements entered into or materially modified in fiscal years beginning on January 1, 2011. It primarily impacts the accounting for recognition of revenue associated with frequent flyer credits. There was no immediate significant impact of this new standard on the Company's financial position, results of operations, cash flows, or disclosures and there will be no impact until the Company materially modifies or enters into new contracts associated with its frequent flyer program.

The Financial Accounting Standards Board (FASB) has issued a number of proposed Accounting Standards Updates (ASUs). Those proposed ASUs are as follows:

Proposed ASU - Revenue Recognition - was issued in June 2010 and continues to evolve. We believe that a new revenue recognition standard could significantly impact the Company's accounting for the Company's Mileage Plan

miles earned by passengers who fly on us or our partners, or miles sold to third parties.

Proposed ASU - Leases - was issued in August 2010. This proposed standard overhauls accounting for leases and would apply a “right-of-use” model in accounting for nearly all leases. For lessees, this would result in recognizing an asset representing the lessee's right to use the leased asset for the lease term and a liability to make lease payments. This proposed standard eliminates the operating lease concept from an accounting perspective, thereby eliminating rent expense from the income statement. This proposed standard, if adopted, would significantly impact the Company's statement of operations, financial position, and disclosures. For example, we estimate the capitalized value of airplane leases to be approximately \$1.0 billion using a seven times annual rent factor.

These proposed ASUs are subject to change and no effective dates have been assigned.

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## NOTE 2. FAIR VALUE OF FINANCIAL INSTRUMENTS

## Fair Value Measurements

Accounting standards define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The standards also establish a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

No significant transfers between Level 1 and Level 2 occurred during the three months ended March 31, 2011.

## Cash, Cash Equivalents and Marketable Securities

The Company uses the “market approach” in determining the fair value of its cash, cash equivalents and marketable securities. The securities held by the Company are valued based on observable prices in active markets.

Amounts measured at fair value as of March 31, 2011 are as follows (in millions):

|                           | Level 1 | Level 2 | Level 3 | Total     |
|---------------------------|---------|---------|---------|-----------|
| Cash and cash equivalents | \$47.7  | \$12.5  | \$—     | \$60.2    |
| Marketable securities     | 183.0   | 799.3   | —       | 982.3     |
| Total                     | \$230.7 | \$811.8 | \$—     | \$1,042.5 |

All of the Company’s marketable securities are classified as available-for-sale. The securities are carried at fair value, with the unrealized gains and losses reported in shareholders’ equity under the caption “accumulated other comprehensive loss” (AOCL). Realized gains and losses are included in other nonoperating income (expense) in the condensed consolidated statements of operations.

The cost of securities sold is based on the specific identification method. Interest and dividends on marketable securities are included in interest income in the condensed consolidated statements of operations.

The Company’s overall investment strategy has a primary goal of maintaining and securing its investment principal. The Company’s investment portfolio is managed by well-known financial institutions and continually reviewed to ensure that the investments are aligned with the Company’s documented strategy.

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Marketable securities consisted of the following (in millions):

|                             | March 31, 2011 | December 31, 2010 |
|-----------------------------|----------------|-------------------|
| Amortized Cost:             |                |                   |
| U.S. government securities  | \$382.3        | \$514.8           |
| Asset-backed obligations    | 156.0          | 176.8             |
| Other corporate obligations | 433.9          | 414.2             |
|                             | \$972.2        | \$1,105.8         |
| Fair value:                 |                |                   |
| U.S. government securities  | \$384.9        | \$518.5           |
| Asset-backed obligations    | 155.5          | 176.7             |
| Other corporate obligations | 441.9          | 423.5             |
|                             | \$982.3        | \$1,118.7         |

Of the marketable securities on hand at March 31, 2011, 15% mature in 2011, 31% in 2012, and 54% thereafter. Gross gains and losses for the three months ended March 31, 2011 and 2010 were not material to the condensed consolidated financial statements.

Some of the Company's asset-backed securities held at March 31, 2011 had credit losses, as defined in the accounting standards. Credit losses of \$2.2 million were recorded through earnings in 2009 and represent the difference between the present value of future cash flows at the time and the amortized cost basis of the affected securities. No additional credit losses have been recorded since then.

Management does not believe the securities associated with the remaining \$3.0 million unrealized loss recorded in AOCL are "other-than-temporarily" impaired, as defined in the accounting standards, based on the current facts and circumstances. Management currently does not intend to sell these securities prior to their recovery nor does it believe that it will be more-likely-than-not that the Company would need to sell these securities for liquidity or other reasons.

Gross unrealized gains and losses at March 31, 2011 are presented in the table below (in millions):

|                             | Unrealized Losses        |                     |                        |                         |   |                               |                                       |          | Fair Value of Securities with Unrealized Losses |
|-----------------------------|--------------------------|---------------------|------------------------|-------------------------|---|-------------------------------|---------------------------------------|----------|---|
|                             | Unrealized Gains in AOCL | Less than 12 months | Greater than 12 months | Total Unrealized Losses | Less: Credit Loss Previously Recorded in Earnings | Net Unrealized Losses in AOCL | Net Unrealized Gains/(Losses) in AOCL |          |   |
| U.S. Government Securities  | \$3.6                    | \$(1.0)             | \$—                    | \$(1.0)                 | \$—   | \$(1.0)                       | \$ 2.6                                | \$ 167.7 |   |
| Asset-backed obligations    | 0.9                      | (0.4)               | (3.2)                  | (3.6)                   | (2.2)   | (1.4)                         | (0.5)                                 | 80.4     |   |
| Other corporate obligations | 8.6                      | (0.6)               | —                      | (0.6)                   | —   | (0.6)                         | 8.0                                   | 107.9    |   |
| Total                       | \$13.1                   | \$(2.0)             | \$(3.2)                | \$(5.2)                 | \$(2.2)   | \$(3.0)                       | \$ 10.1                               | \$ 356.0 |   |

## Fair Value of Financial Instruments

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The majority of the Company's financial instruments are carried at fair value. Those include cash, cash equivalents and marketable securities (Note 2), restricted deposits (Note 7), fuel hedge contracts (Note 3), and interest rate swap agreements (Note 3). The Company's long-term fixed-rate debt is not carried at fair value.

The estimated fair value of the Company's long-term debt was as follows (in millions):

|                                     | Carrying Amount | Fair Value |
|-------------------------------------|-----------------|------------|
| Long-term debt at March 31, 2011    | \$1,445.0       | \$1,427.0  |
| Long-term debt at December 31, 2010 | \$1,534.2       | \$1,531.0  |

The fair value of cash equivalents approximates carrying values due to the short maturity of these instruments. The fair value of marketable securities is based on market prices. The fair value of fuel hedge contracts is based on commodity exchange

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prices. The fair value of restricted deposits approximates the carrying amount. The fair value of interest rate swap agreements is based on quoted market swap rates. The fair value of long-term debt is based on a discounted cash flow analysis using the Company's current borrowing rate.

## NOTE 3. DERIVATIVE INSTRUMENTS

## Fuel Hedge Contracts

The Company's operations are inherently dependent upon the price and availability of aircraft fuel. To manage economic risks associated with fluctuations in aircraft fuel prices, the Company periodically enters into call options for crude oil and swap agreements for jet fuel refining margins, among other initiatives. The Company records these instruments on the balance sheet at their fair value. Changes in the fair value of these fuel hedge contracts are recorded each period in aircraft fuel expense.

The following table summarizes the components of aircraft fuel expense for the three months ended March 31, 2011 and 2010 (in millions):

|  | Three Months Ended March 31, |         |
|--|------------------------------|---------|
|  | 2011                         | 2010    |
| Raw or "into-plane" fuel cost                                      | \$289.0                      | \$195.2 |
| (Gains) or losses in value and settlements of fuel hedge contracts | (94.5                        | ) 12.1  |
| Aircraft fuel expense  | \$194.5                      | \$207.3 |

Cash received, net of premiums expensed, for hedges that settled during the three month periods ended March 31, 2011 and 2010 was \$12.5 million and \$0.4 million, respectively.

The Company uses the "market approach" in determining the fair value of its hedge portfolio. The Company's fuel hedging contracts consist of over-the-counter contracts, which are not traded on an exchange. The fair value of these contracts is determined based on observable inputs that are readily available in active markets or can be derived from information available in active, quoted markets. Therefore, the Company has categorized these contracts as Level 2 in the fair value hierarchy described in Note 2.

Outstanding fuel hedge positions as of are as follows:

|                     | Approximate % of<br>Expected Fuel<br>Requirements | Gallons Hedged<br>(in millions) | Approximate Crude<br>Oil<br>Price per Barrel | Approximate<br>Premium Price per<br>Barrel |
|---------------------|---|---------------------------------|--|--|
| Second Quarter 2011 | 50  | % 49.4                          | \$86   | \$10                                       |
| Third Quarter 2011  | 50  | % 51.9                          | \$86   | \$11                                       |
| Fourth Quarter 2011 | 50  | % 48.6                          | \$86   | \$11                                       |
| Remainder of 2011   | 50  | % 149.9                         | \$86   | \$11                                       |
| First Quarter 2012  | 50  | % 48.6                          | \$88   | \$12                                       |
| Second Quarter 2012 | 42  | % 43.0                          | \$91   | \$13                                       |
| Third Quarter 2012  | 37  | % 39.0                          | \$92   | \$13                                       |
| Fourth Quarter 2012 | 32  | % 32.3                          | \$91   | \$13                                       |
| Full Year 2012      | 40  | % 162.9                         | \$90   | \$12                                       |
| First Quarter 2013  | 27  | % 26.8                          | \$91   | \$14                                       |
| Second Quarter 2013 | 21  | % 22.6                          | \$91   | \$15                                       |
| Third Quarter 2013  | 16  | % 17.8                          | \$93   | \$15                                       |



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|                     |    |        |       |      |
|---------------------|----|--------|-------|------|
| Fourth Quarter 2013 | 11 | % 11.2 | \$97  | \$14 |
| Full Year 2013      | 19 | % 78.4 | \$92  | \$14 |
| First Quarter 2014  | 6  | % 5.7  | \$102 | \$15 |
| Full Year 2014      | 1  | % 5.7  | \$102 | \$15 |

The Company pays a premium to enter into crude oil option contracts. In order to receive economic benefit from the contract, the market price of crude oil must exceed the total of the contract strike price and the premium cost per barrel at the time of contract settlement.

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The Company also has financial swap agreements in place to fix the remaining margin component for approximately 50% of second quarter 2011 estimated jet fuel purchases at an average price of 59 cents per gallon and 22% of third quarter 2011 estimated purchases at an average price of 73 cents per gallon.

As of March 31, 2011 and December 31, 2010, the net fair values of the Company's fuel hedge positions were as follows (in millions):

|                                  | March 31, 2011 | December 31, 2010 |
|----------------------------------|----------------|-------------------|
| Crude oil call options or "caps" | \$213.5        | \$129.3           |
| Refining margin swap contracts   | 7.0            | 2.0               |
| Total                            | \$220.5        | \$131.3           |

The balance sheet amounts include capitalized premiums paid to enter into the contracts of \$115.7 million and \$108.6 million at March 31, 2011 and December 31, 2010, respectively.

#### Interest Rate Swap Agreements

The Company has interest rate swap agreements with a third party designed to hedge the volatility of the underlying variable interest rate in the Company's aircraft lease agreements for six B737-800 aircraft. The agreements stipulate that the Company pay a fixed interest rate over the term of the contract and receive a floating interest rate. All significant terms of the swap agreement match the terms of the lease agreements, including interest-rate index, rate reset dates, termination dates and underlying notional values. The agreements expire from September 2020 through March 2021 to coincide with the lease termination dates.

The Company has formally designated these swap agreements as hedging instruments and records the effective portion of the hedge as an adjustment to aircraft rent in the consolidated statement of operations in the period of contract settlement. The effective portion of the changes in fair value for instruments that settle in the future is recorded in AOCL in the condensed consolidated balance sheets.

At March 31, 2011, the Company had a liability of \$6.7 million, associated with these contracts, \$6.2 million of which is expected to be reclassified into earnings within the next twelve months. The fair value of these contracts is determined based on the difference between the fixed interest rate in the agreements and the observable LIBOR-based interest forward rates at period end, multiplied by the total notional value. As such, the Company places these contracts in Level 2 of the fair value hierarchy.

#### NOTE 4. LONG-TERM DEBT

Long-term debt obligations were as follows (in millions):

|  | March 31, 2011 | December 31, 2010 |
|--|----------------|-------------------|
| Fixed-rate notes payable due through 2024    | \$1,173.6      | \$1,233.6         |
| Variable-rate notes payable due through 2024 | 271.4          | 300.6             |
| Long-term debt                               | 1,445.0        | 1,534.2           |
| Less current portion                         | 169.8          | 221.2             |
|  | \$1,275.2      | \$1,313.0         |

During the first three months of 2011, the Company had no new debt borrowings and made scheduled debt payments of \$37.4 million. The Company also prepaid the full debt balance on two outstanding aircraft debt agreements totaling

\$51.8 million.

#### Bank Lines of Credit

The Company has two \$100 million credit facilities. Both facilities have variable interest rates based on LIBOR plus a specified margin. Borrowings on one of the \$100 million facilities, which expires in March 2013, are secured by aircraft. Borrowings on the other \$100 million facility, which expires in March 2014, are secured by certain accounts receivable, spare engines, spare parts and ground service equipment. The Company has no immediate plans to borrow using either of these

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facilities. These facilities have a requirement to maintain a minimum unrestricted cash and marketable securities balance of \$500 million. The Company is in compliance with this covenant at March 31, 2011.

## NOTE 5. COMMON STOCK REPURCHASE

In June 2010, the Board of Directors authorized the Company to repurchase up to \$50 million of its common stock. Through March 31, 2011 the Company had repurchased 789,000 shares of its common stock for \$45.1 million under this program. In the first quarter 2011, 434,000 shares were repurchased for \$26.3 million. The Company completed this repurchase program in early April. Since 2007, the Company has repurchased approximately 7.6 million shares of its common stock under such programs.

## NOTE 6. EMPLOYEE BENEFIT PLANS

## Pension Plans - Qualified Defined Benefit

Net pension expense for the three months ended March 31, 2011 and 2010 included the following components (in millions):

|                                    | Three Months Ended March 31, |         |
|------------------------------------|------------------------------|---------|
|                                    | 2011                         | 2010    |
| Service cost                       | \$9.0                        | \$8.1   |
| Interest cost                      | 18.3                         | 16.9    |
| Expected return on assets          | (22.1                        | ) (17.7 |
| Amortization of prior service cost | (0.2                         | ) (0.2  |
| Actuarial loss                     | 6.1                          | 5.5     |
| Net pension expense                | \$11.1                       | \$12.6  |

The Company contributed \$11.1 million and \$15.2 million to its qualified defined-benefit plans during the three months ended March 31, 2011 and 2010. There is no minimum required contribution in 2011, although the Company expects to contribute an additional \$22.2 million to these plans during the remainder of 2011.

## Pension Plans - Nonqualified Defined Benefit

Net pension expense for the unfunded, noncontributory defined-benefit plans for the three months ended March 31, 2011 and 2010 was \$0.9 million and \$0.8 million, respectively.

## Post-retirement Medical Benefits

Net periodic benefit cost for the post-retirement medical plans for the three months ended March 31, 2011 and 2010 was \$3.7 million and \$3.1 million, respectively.

## NOTE 7. OTHER ASSETS

Other assets consisted of the following (in millions):

|  | March 31, 2011 | December 31, 2010 |
|--|----------------|-------------------|
| Restricted deposits (primarily restricted investments) | \$83.8         | \$83.6            |
| Long-term asset related to Terminal 6 at LAX airport   | 49.6           | 31.3              |
| Deferred costs and other*                              | 78.2           | 52.7              |

\$211.6

\$167.6

\* Deferred costs and other includes deferred financing costs, long-term prepaid rent, lease deposits and other items.

In 2009, the Company announced plans to move from Terminal 3 to Terminal 6 at Los Angeles International Airport (LAX). As part of this move, the Company has agreed to manage and fund up to \$175 million of the project during the design and construction phase. The project is estimated to cost approximately \$250 million and is expected to be completed in 2012. The Company expects Los Angeles World Airports and the Transportation Security Administration to reimburse the Company for the majority of the construction costs either during the course of, or upon the completion of, construction. On April 19, 2011, the Company signed a funding agreement with the City of Los Angeles and Los Angeles World Airports. The Company

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anticipates that its proprietary non-reimbursable share will be approximately \$25 million of the total cost of the project. As of March 31, 2011, the Company recorded \$49.6 million associated with this project in other assets, which represents total project costs to date.

At March 31, 2011, the Company's restricted deposits were primarily restricted investments used to guarantee various letters of credit and workers compensation self-insurance programs. The restricted investments consist of highly liquid securities with original maturities of three months or less. They are carried at cost, which approximates fair value.

## NOTE 8. MILEAGE PLAN

Alaska's Mileage Plan deferrals and liabilities are included under the following balance sheet captions (in millions):

|                                | March 31, 2011 | December 31, 2010 |
|--------------------------------|----------------|-------------------|
| Current Liabilities:           |                |                   |
| Other accrued liabilities      | \$286.5        | \$278.0           |
| Other Liabilities and Credits: |                |                   |
| Deferred revenue               | 367.2          | 382.1             |
| Other liabilities              | 13.5           | 13.8              |
| Total                          | \$667.2        | \$673.9           |

Alaska's Mileage Plan revenue is included under the following condensed consolidated statement of operations captions for the three months ended March 31, 2011 and 2010 (in millions):

|                             | Three Months Ended March 31, |        |
|-----------------------------|------------------------------|--------|
|                             | 2011                         | 2010   |
| Passenger revenues          | \$50.3                       | \$41.1 |
| Other-net revenues          | 45.6                         | 42.0   |
| Total Mileage Plan revenues | \$95.9                       | \$83.1 |

## NOTE 9. STOCK-BASED COMPENSATION PLANS

The Company has stock awards outstanding under a number of long-term incentive equity plans, one of which actively provides for the grant of stock awards to directors, officers and employees of the Company and its subsidiaries. Compensation expense is recorded over the shorter of the vesting period or the period between the grant date and the date the employee becomes retirement-eligible as defined in the applicable plan. All stock-based compensation expense is recorded in wages and benefits in the condensed consolidated statements of operations.

## Stock Options

During the three months ended March 31, 2011, the Company granted 70,080 options with a weighted-average grant-date fair value of \$32.99 per share. During the same period in the prior year, the Company granted 129,970 options with a weighted-average grant-date fair value of \$18.05 per share.

The Company recorded stock-based compensation expense related to stock options of \$1.5 million and \$1.8 million for the three months ended March 31, 2011 and 2010 respectively. As of March 31, 2011, \$3.3 million of compensation cost associated with unvested stock option awards attributable to future service had not yet been recognized. This amount will be recognized as expense over a weighted-average period of 2.1 years.

As of March 31, 2011, options to purchase 978,366 shares of common stock were outstanding with a weighted-average exercise price of \$32.43. Of that total, 476,364 were exercisable at a weighted-average exercise price of \$32.28.

#### Restricted Stock Awards

During the three months ended March 31, 2011, the Company awarded 73,380 restricted stock units (RSUs) to certain employees, with a weighted-average grant date fair value of \$61.26. This amount reflects the value of the total RSU awards at the grant date based on the closing price of the Company's common stock.

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The Company recorded stock-based compensation expense related to RSUs of \$2.7 million and \$2.5 million for the three month period ended March 31, 2011 and 2010, respectively.

As of March 31, 2011 \$6.9 million of compensation cost associated with unvested restricted stock awards attributable to future service had not yet been recognized. This amount will be recognized as expense over a weighted-average period of two years.

## Performance Stock Awards

From time to time, the Company issues performance stock unit awards (PSUs) to certain executives. PSUs are similar to RSUs, but vesting is based on performance or market performance.

Currently outstanding PSUs were issued in 2010 and 2011. There are several tranches of PSUs that vest based on differing performance conditions including a market condition tied to the Company's total shareholder return relative to an airline peer group, and based on certain performance goals established by the Compensation Committee of the Board of Directors. The total grant-date fair value of PSUs issued during the first three months of 2011 was \$2.3 million.

The Company recorded \$0.4 million and \$0.6 million of compensation expense related to PSUs in the first three months of 2011 and 2010, respectively.

## Employee Stock Purchase Plan

Compensation expense recognized under the Employee Stock Purchase Plan was \$0.1 million for the three months ended March 31, 2010 and was negligible for the three months ended March 31, 2011.

## Summary of Stock-Based Compensation

The table below summarizes the components of total stock-based compensation for the three months ended March 31 (in millions):

|                                | Three Months Ended March 31, |       |
|--------------------------------|------------------------------|-------|
|                                | 2011                         | 2010  |
| Stock options                  | \$1.5                        | \$1.8 |
| Restricted stock units         | 2.7                          | 2.5   |
| Performance share units        | 0.4                          | 0.6   |
| Deferred stock awards          | —                            | —     |
| Employee stock purchase plan   | —                            | 0.1   |
| Total stock-based compensation | \$4.6                        | \$5.0 |

## NOTE 10. FLEET TRANSITION

## Horizon Fleet Transition to All-Q400 Fleet

Horizon's long-term goal has been to transition to an all-Q400 fleet. As of March 31, 2011, Horizon operated nine CRJ-700 aircraft. During the first quarter of 2011, the Company removed four CRJ-700 aircraft through sublease to a third party carrier. The total charge associated with removing these aircraft from operations was \$10.1 million for the three months ended March 31, 2011. The Company has an agreement to remove the remaining nine CRJ-700 aircraft



in the second quarter of 2011 through either sublease or lease assignment to a third party carrier. Management expects the related charge to be approximately \$18 million to \$20 million.

Horizon has 16 Q200 aircraft that are subleased to a third-party carrier, for which an accrual for the estimated sublease loss has been recorded. The Company is evaluating alternatives to the existing sublease arrangements for these aircraft. The Company may be required to record a charge if the original lease or sublease arrangements are modified in the future. However, the nature, timing or amount of any such charge cannot be reasonably estimated at this time.

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## NOTE 11. OPERATING SEGMENT INFORMATION

Effective January 1, 2011, Horizon's business model changed such that 100% of its capacity is sold to Alaska under a capacity purchase agreement (CPA). As is typical for similar arrangements, certain costs such as landing fees and aircraft rents, selling and distribution costs, and fuel costs directly related to regional flights operated by Horizon are now recorded by Alaska. Also, based on the terms of the new agreement, Horizon's revenues and Alaska's regional revenues have changed significantly on a year over year basis. All inter-company revenues and expenses are eliminated in consolidation, and these changes have no impact on the consolidated results.

Operating segment information for Alaska and Horizon for the three months ended March 31 was as follows (in millions):

|                                       | Three Months Ended March 31, |           |
|---------------------------------------|------------------------------|-----------|
|                                       | 2011                         | 2010      |
| Operating revenues:                   |                              |           |
| Alaska—mainline passenger             | \$702.4                      | \$587.0   |
| Alaska—regional passenger             | 176.5                        | 76.1      |
| Total Alaska passenger revenues       | \$878.9                      | \$663.1   |
| Alaska—other revenues                 | 83.9                         | 74.5      |
| Total Alaska operating revenues       | \$962.8                      | \$737.6   |
| Horizon—brand flying                  | —                            | 89.3      |
| Horizon—CPA                           | 94.6                         | 66.4      |
| Horizon—other revenues                | 2.4                          | 2.7       |
| Total Horizon operating revenues      | \$97.0                       | \$158.4   |
| Elimination of inter-company revenues | (94.6                        | ) (66.4   |
| Consolidated operating revenues       | \$965.2                      | \$829.6   |
| Operating expenses:                   |                              |           |
| Alaska—mainline, excluding fuel       | \$497.7                      | \$465.3   |
| Alaska—mainline fuel                  | 156.4                        | 171.7     |
| Alaska—regional                       | 171.0                        | 72.5      |
| Total Alaska operating expenses       | \$825.1                      | \$709.5   |
| Horizon <sup>(c)</sup>                | 100.3                        | 160.0     |
| Other <sup>(d)</sup>                  | 0.6                          | 0.8       |
| Elimination of inter-company expenses | (94.6                        | ) (66.4   |
| Consolidated operating expenses       | \$831.4                      | \$803.9   |
| Nonoperating expenses:                |                              |           |
| Alaska                                | \$(8.9                       | ) \$(10.9 |
| Horizon <sup>(c)</sup>                | (3.9                         | ) (4.6    |
| Other <sup>(d)</sup>                  | (0.3                         | ) —       |
| Consolidated nonoperating expenses    | \$(13.1                      | ) \$(15.5 |
| Income (loss) before income tax:      |                              |           |
| Alaska—mainline                       | \$122.5                      | \$13.2    |
| Alaska—regional                       | 6.3                          | 4.0       |
| Total Alaska                          | \$128.8                      | \$17.2    |
| Horizon <sup>(c)</sup>                | (7.2                         | ) (6.2    |
| Other <sup>(d)</sup>                  | (0.9                         | ) (0.8    |
| Consolidated income before income tax | \$120.7                      | \$10.2    |



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|                                       | March 31, 2011 | December 31, 2010 |
|---------------------------------------|----------------|-------------------|
| Total assets at end of period:        |                |                   |
| Alaska                                | \$4,758.3      | \$4,610.2         |
| Horizon                               | 795.9          | 747.2             |
| Other <sup>(d)</sup>                  | 1,466.5        | 1,375.6           |
| Elimination of inter-company accounts | (1,909.3       | ) (1,716.4        |
| Consolidated                          | \$5,111.4      | \$5,016.6         |

(a) Alaska mainline passenger revenue represents revenue from passengers aboard Alaska jets. Alaska regional passenger revenue represents revenue earned by Alaska on capacity provided by Horizon and a small third party under a capacity purchase arrangement.

(b) As 100% of Horizon's capacity is sold to Alaska under the CPA, Horizon no longer has brand flying revenue.

(c) Includes special charge of \$10.1 million as result of removing four CRJ-700 through sublease to a third party during the first quarter 2011.

(d) Includes parent company results and its investments in Alaska and Horizon, which are eliminated in consolidation.

## NOTE 12. CONTINGENCIES

The Company is a party to routine litigation matters incidental to its business and with respect to which no material liability is expected. Management believes the ultimate disposition of the matters is not likely to materially affect the Company's financial position or results of operations. This forward-looking statement is based on management's current understanding of the relevant law and facts, and it is subject to various contingencies, including the potential costs and risks associated with litigation and the actions of arbitrators, judges and juries.

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ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF  
2. OPERATIONS

OVERVIEW

The following Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to help the reader understand our Company, our operations and our present business environment. MD&A is provided as a supplement to - and should be read in conjunction with - our condensed consolidated financial statements and the accompanying notes. All statements in the following discussion that are not statements of historical information or descriptions of current accounting policy are forward-looking statements. Please consider our forward-looking statements in light of the risks referred to in this report's introductory cautionary note and the risks mentioned in the Company's filings with the Securities and Exchange Commission, including those listed in Item 1A "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010. This overview summarizes MD&A, which includes the following sections:

- First Quarter in Review - highlights from the first quarter of 2011 outlining some of the major events that happened during the period and how they affected our financial performance.
- Results of Operations - an in-depth analysis of the results of operations for the three months ended March 31, 2011. We believe this analysis will help the reader better understand our condensed consolidated statements of operations. This section also includes forward-looking statements regarding our view of the remainder of 2011.
- Critical Accounting Estimates - a discussion of our accounting estimates that involve significant judgment and uncertainties.
- Liquidity and Capital Resources - an analysis of cash flows, sources and uses of cash, contractual obligations, and commitments, and an overview of financial position.

Our filings with the Securities and Exchange Commission, including our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports are accessible free of charge at [www.alaskaair.com](http://www.alaskaair.com). The information contained on our website is not a part of this quarterly report on Form 10-Q.

FIRST QUARTER IN REVIEW

Our consolidated pretax income was \$120.7 million during the first quarter of 2011 compared to \$10.2 million in the first quarter of 2010. The increase in our pretax earnings was primarily due to the \$135.6 million increase in operating revenues, partially offset by increases in economic fuel costs and other operating costs. Higher economic fuel costs were partially offset by a mark-to-market fuel hedge gain of \$82.0 million.

Consolidated unit revenues increased 430.4% over the first quarter of 2010, stemming from increases in ticket yield and higher load factors.

Economic fuel averaged \$2.87 per gallon in the first quarter of 2011, compared to \$2.26 per gallon in 2010. This resulted in an \$81.7 million increase in our economic fuel expense compared to the first quarter of 2010.

Other significant developments during the first quarter of 2011 and through the filing of this Form 10-Q are described below.

#### Aircraft Purchase Commitments

In January 2011, we entered into an aircraft purchase agreement with Boeing to purchase 15 new B737 aircraft, including two B737-800 aircraft and 13 B737-900ER aircraft, with deliveries beginning in late 2012 and continuing through 2014. The agreement also includes options to purchase 15 additional B737-900ER aircraft with delivery positions in 2016 and 2017.

#### Update on Labor Negotiations

Alaska's employees represented by the International Association of Machinists, including customer service and reservation agents and certain clerical staff, ratified a new contract on January 31, 2011. Alaska also reached a tentative agreement on a new contract with its dispatchers, represented by the Transport Workers Union, on March 24, 2011.

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### Horizon Restructuring and Fleet Transition

Horizon's long-term goal has been to transition to an all-Q400 fleet. During the first quarter of 2011, we removed four CRJ-700 aircraft through sublease to a third party carrier, resulting in a charge of \$10.1 million. Horizon also has an agreement to remove the remaining nine CRJ-700 aircraft in the second quarter of 2011 through either sublease or lease assignment to a third party carrier. We expect the related charge to be approximately \$18 million to \$20 million. Five of the nine aircraft removed during the second quarter will be flown by SkyWest Airlines on behalf of Alaska Airlines pursuant to a capacity purchase agreement.

### Operational Performance

Alaska's operational results continue to be among the best in the industry. In January 2011, Alaska was awarded the On-Time Performance Service Award among major North American Airlines by FlightStats.com. In addition, Alaska Airlines held the No. 1 spot on the U.S. Department of Transportation on-time performance among the 10 largest U.S. airlines for the last twelve months ending in February. Our March on-time performance was negatively impacted by a system outage on March 26, 2011 that affected about 150 flights.

### New Markets

In the first quarter, Alaska began daily non-stop service between Bellingham and Honolulu, non-stop service between San Jose and Kauai three times per week, and non-stop service between Oakland and Kauai four times per week.

Alaska also recently announced daily regional non-stop seasonal service between Portland and Billings, and between Portland and Missoula beginning in June 2011.

### Stock Repurchase

In June 2010, the Board of Directors authorized the Company to repurchase up to \$50 million of its common stock. Through March 31, 2011 the Company had repurchased 789,000 shares of its common stock for \$45.1 million under this program. In the first quarter 2011, 434,000 shares were repurchased for \$26.3 million. The Company completed this repurchase program in early April. Since 2007, the Company has repurchased approximately 7.6 million shares of its common stock under such programs.

### Outlook

Our primary focus every year is to run safe, compliant and reliable operations at our airlines. In addition to our primary objective, our key initiative in 2011 is to maintain our focus on optimizing revenue. Our specific focus will be on the way we merchandise fares and ancillary products and services on our website and through mobile applications.

Our biggest concern for 2011 is the rising cost of fuel. Our economic fuel expense increased 41.9% from \$194.8 million, or \$2.26 per gallon, in the first quarter of 2010 to \$276.5 million, or \$2.87 per gallon, in the first quarter of 2011. We currently expect the economic fuel cost per gallon to continue to increase in the second quarter to approximately \$3.30 per gallon. However, because of our fuel-efficient aircraft and fuel hedge portfolio, we believe we are well prepared to handle these rising costs.

For the second quarter of 2011, our advance booked load factors are up 2 to 3 points compared to 2010 on a 7% expected increase in capacity.

## RESULTS OF OPERATIONS

### COMPARISON OF THREE MONTHS ENDED MARCH 31, 2011 TO THREE MONTHS ENDED MARCH 31, 2010

Our consolidated net income for the first quarter of 2011 was \$74.2 million, or \$2.01 per diluted share, compared to a net income of \$5.3 million, or \$0.15 per diluted share, in the first quarter of 2010. Significant items impacting the comparability between the periods are as follows:

Both periods include adjustments to reflect the timing of net unrealized mark-to-market gains or losses related to our fuel hedge positions. In the first quarter of 2011 we recognized net mark-to-market gains of \$82.0 million (\$51.0



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million after tax, or \$1.38 per share) compared to losses of \$12.5 million (\$7.8 million after tax, or \$0.21 per share) in the first quarter of 2010.

The first quarter of 2011 includes Horizon CRJ-700 fleet transition costs of \$10.1 million (\$6.3 million after tax, or \$0.17 per share).

We believe disclosure of the impact of these individual charges is useful information to investors and other readers because:

• It is consistent with how we present information in our quarterly earnings press releases;

• We believe it is the basis by which we are evaluated by industry analysts;

• Our results excluding these items are most often used in internal management and board reporting and decision-making;

• Our results excluding these adjustments serve as the basis for our various employee incentive plans, and thus the information allows investors to better understand the changes in variable incentive pay expense in our condensed consolidated statements of operations; and

• It is useful to monitor performance without these items as it improves a reader's ability to compare our results to those of other airlines.

Although we are presenting these non-GAAP amounts for the reasons above, investors and other readers should not necessarily conclude that these amounts are non-recurring, infrequent, or unusual in nature.

Excluding the mark-to-market adjustments and other noted items shown in the following table, our adjusted consolidated net income for the first quarter of 2011 was \$29.5 million, or \$0.80 per diluted share, compared to an adjusted consolidated net income of \$13.1 million, or \$0.36 per share, in the first quarter of 2010.

| (in millions except per share amounts)  | Three Months Ended March 31, |             |         |             |
|---|------------------------------|-------------|---------|-------------|
|   | 2011                         |             | 2010    |             |
|   | Dollars                      | Diluted EPS | Dollars | Diluted EPS |
| Net income and diluted EPS, excluding noted items   | \$29.5                       | \$0.80      | \$13.1  | \$0.36      |
| CRJ fleet transition costs, net of tax  | (6.3                         | ) (0.17     | ) —     | —           |
| Adjustments to reflect the timing of gain or loss recognition resulting from mark-to-market fuel-hedge accounting, net of tax | 51.0                         | 1.38        | (7.8    | ) (0.21     |
| Net income and diluted EPS as reported  | \$74.2                       | \$2.01      | \$5.3   | \$0.15      |

Table of ContentsOPERATING STATISTICS SUMMARY (unaudited)  
Alaska Air Group, Inc.

|  | Three Months Ended March 31, |         |         |     |
|--|------------------------------|---------|---------|-----|
|  | 2011                         | 2010    | Change  |     |
| Consolidated:  |                              |         |         |     |
| Revenue passengers (000)   | 5,752                        | 5,225   | 10.1    | %   |
| Revenue passenger miles (RPM) (000,000)  | 5,853                        | 5,048   | 15.9    | %   |
| Available seat miles (ASM) (000,000)   | 7,112                        | 6,350   | 12.0    | %   |
| Revenue passenger load factor  | 82.3                         | % 79.5  | % 2.8   | pts |
| Operating revenue per ASM (RASM)   | 13.57                        | ¢ 13.06 | ¢ 3.9   | %   |
| Passenger revenue per ASM (PRASM)  | 12.36                        | ¢ 11.85 | ¢ 4.3   | %   |
| Operating expense per ASM (CASM), excluding fuel and CRJ-700 fleet transition costs <sup>(a)</sup> | 8.81                         | ¢ 9.40  | ¢ (6.3) | ) % |
| Economic fuel cost per gallon <sup>(a)</sup>   | \$2.87                       | \$2.26  | 27.0    | %   |
| Fuel gallons (000,000)   | 96.3                         | 86.5    | 11.3    | %   |
| Average number of full-time equivalent employees   | 11,884                       | 11,698  | 1.6     | %   |
| Operating fleet at period-end  | 171                          | 170     | 1       | a/c |
| Mainline Jet Operating Statistics:   |                              |         |         |     |
| Revenue passengers (000)   | 4,107                        | 3,641   | 12.8    | %   |
| RPM (000,000)  | 5,279                        | 4,472   | 18.0    | %   |
| ASM (000,000)  | 6,353                        | 5,541   | 14.7    | %   |
| Revenue passenger load factor  | 83.1                         | % 80.7  | % 2.4   | pts |
| Yield per passenger mile   | 13.31                        | ¢ 13.13 | ¢ 1.4   | %   |
| PRASM  | 11.06                        | ¢ 10.59 | ¢ 4.4   | %   |
| CASM, excluding fuel <sup>(a)</sup>  | 7.83                         | ¢ 8.40  | ¢ (6.8) | ) % |
| Economic fuel cost per gallon <sup>(a)</sup>   | \$2.87                       | \$2.25  | 27.6    | %   |
| Fuel gallons (000,000)   | 83.1                         | 72.3    | 14.9    | %   |
| Average number of full-time equivalent employees   | 8,884                        | 8,537   | 4.1     | %   |
| Aircraft utilization (blk hrs/day)   | 10.4                         | 9.3     | 11.8    | %   |
| Average aircraft stage length (miles)  | 1,119                        | 1,068   | 4.8     | %   |
| Mainline operating fleet at period-end   | 117                          | 112     | 5       | a/c |
| Regional Operating Statistics:   |                              |         |         |     |
| RPM (000,000)  | 574                          | 576     | (0.3)   | ) % |
| ASM (000,000)  | 759                          | 809     | (6.2)   | ) % |
| Revenue passenger load factor  | 75.6                         | % 71.2  | % 4.4   | pts |
| PRASM  | 23.25                        | ¢ 20.44 | ¢ 13.7  | %   |

<sup>(a)</sup> See reconciliation of this measure to the most directly related GAAP measure in the "Results of Operations" section.

NM Not Meaningful

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## OPERATING REVENUES

Total operating revenues increased \$135.6 million, or 16.3%, during the first three months of 2011 compared to the same period in 2010. The changes are summarized in the following table:

| (in millions)            | Three Months Ended March 31, |         |         |
|--------------------------|------------------------------|---------|---------|
|                          | 2011                         | 2010    | %Change |
| Passenger                |                              |         |         |
| Mainline                 | \$702.4                      | \$587.0 | 19.7    |
| Regional                 | 176.5                        | 165.4   | 6.7     |
| Total passenger revenue  | \$878.9                      | \$752.4 | 16.8    |
| Freight and mail         | 24.9                         | 23.0    | 8.3     |
| Other - net              | 61.4                         | 54.2    | 13.3    |
| Total operating revenues | \$965.2                      | \$829.6 | 16.3    |

## Passenger Revenue – Mainline

Mainline passenger revenue for the first quarter 2011 improved by 19.7% on a 14.7% increase in capacity and a 4.4% increase in passenger revenue per available seat mile (PRASM) compared to 2010. The increase in capacity is driven by annualization of new routes added in 2010, much of which was Hawaii. The increase in PRASM was driven by a 1.4% rise in ticket yield and a 2.4-point increase in load factor compared to the prior year.

Our mainline load factor in April 2011 was 84.9% compared to 82.9% in April 2010. Our mainline advance bookings currently suggest that load factors will be up about 4.0 points in May and 1.5 points in June compared to the prior-year periods.

## Passenger Revenue – Regional

Regional passenger revenue increased by \$11.1 million or 6.7% compared to the first quarter 2010 on a 13.7% increase in PRASM compared to 2010, partially offset by a 6.2% decrease in capacity. The increase in PRASM was driven by an increase in ticket yield and a 4.4 point increase in load factor compared to the prior year.

## Freight and Mail

Freight and mail revenue increased \$1.9 million, or 8.3%, primarily as a result of higher volumes and yield and higher security and freight fuel surcharges.

## Other – Net

Other—net revenue increased \$7.2 million, or 13.3%, from 2010. The increase is primarily due to Mileage Plan revenues rising by \$3.6 million driven by a larger number of miles sold to our affinity card partner and a contractual rate increase for those sold miles.

## OPERATING EXPENSES

For the first quarter 2011, total operating expenses increased \$27.5 million, or 3.4%, compared to 2010 mostly as a result of significantly higher economic fuel costs and higher non-fuel costs, partially offset by a mark-to-market fuel hedge benefit. We believe it is useful to summarize operating expenses as follows, which is consistent with the way expenses are reported internally and evaluated by management:

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| (in millions)            | Three Months Ended March 31, |         | %Change |
|--------------------------|------------------------------|---------|---------|
|                          | 2011                         | 2010    |         |
| Fuel expense             | \$194.5                      | \$207.3 | (6.2 )  |
| Non-fuel expenses        | 636.9                        | 596.6   | 6.8     |
| Total Operating Expenses | \$831.4                      | \$803.9 | 3.4     |

Significant operating expense variances from 2010 are more fully described below.

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## Wages and Benefits

Wages and benefits increased during the first quarter 2011 by \$10.0 million, or 4.2%, compared to 2010. The primary components of wages and benefits are shown in the following table:

| (in millions)  | Three Months Ended March 31, |         |         |
|--|------------------------------|---------|---------|
|  | 2011                         | 2010    | %Change |
| Wages  | \$181.2                      | \$169.3 | 7.0     |
| Pension and defined-contribution retirement benefits | 25.9                         | 27.3    | (5.1)   |
| Medical benefits                                     | 22.6                         | 23.6    | (4.2)   |
| Other benefits and payroll taxes                     | 19.6                         | 19.1    | 2.6     |
| Total wages and benefits                             | \$249.3                      | \$239.3 | 4.2     |

Wages increased primarily due to increased pilot and flight attendant wages as a result of increased flying, higher wage rates, and a signing bonus to Alaska's clerical, office and passenger service employees in connection with a new contract ratified in January 2011. Productivity as measured by the number of passengers per FTE increased 8% compared to 2010.

The 5.1% decline in pension and other retirement-related benefits is primarily due to a reduction in our defined-benefit pension cost driven by the improved funded status at the end of 2010 as compared to the previous year partially offset by a slight increase in defined-contribution expense.

Medical benefits decreased 4.2% from the prior year primarily due to a decline in employee healthcare claims, partially offset by an increase in post-retirement medical expense. We expect medical benefits will be lower for the full year 2011 as a result of lower expected claims partially offset by more participants in the plan.

We expect wages and benefits to be higher in 2011 as compared to 2010 because of an increase in the number of FTEs as we bring back furloughed employees to handle the expected growth in 2011.

## Variable Incentive Pay

Variable incentive pay expense decreased from \$17.9 million in the first quarter 2010 to \$16.4 million in first quarter 2011. The decrease is partially due to the fact that in 2010 our financial and operational results exceeded targets established by our Board more so than in 2011. For the full year 2011, we currently expect incentive pay to be approximately \$61 million compared to the \$92 million ultimately recorded in 2010.

## Aircraft Fuel

Aircraft fuel expense includes both raw fuel expense (as defined below) plus the effect of mark-to-market adjustments to our fuel hedge portfolio included in our condensed consolidated statement of operations as the value of that portfolio increases and decreases. Our aircraft fuel expense is very volatile, even between quarters, because it includes these gains or losses in the value of the underlying instrument as crude oil prices and refining margins increase or decrease. Raw fuel expense is defined as the price that we generally pay at the airport, or the "into-plane" price, including taxes and fees. Raw fuel prices are impacted by world oil prices and refining costs, which can vary by region in the U.S. Raw fuel expense approximates cash paid to suppliers and does not reflect the effect of our fuel hedges.



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Aircraft fuel expense decreased \$12.8 million, or 6.2%, compared to the first quarter of 2010. The elements of the change are illustrated in the following table:

| (in millions, except per-gallon amounts)  | Three Months Ended March 31, |         |         |   |
|---|------------------------------|---------|---------|---|
|   | 2011                         | 2010    | %Change |   |
| Fuel gallons consumed   | 96.3                         | 86.5    | 11.3    |   |
| Raw price per gallon  | \$3.00                       | \$2.26  | 32.7    |   |
| Total raw fuel expense  | \$289.0                      | \$195.2 | 48.1    |   |
| Net impact on fuel expense from (gains) and losses arising from fuel-hedging activities | (94.5                        | ) 12.1  | NM      |   |
| Aircraft fuel expense   | \$194.5                      | \$207.3 | (6.2    | ) |
| NM = Not Meaningful   |                              |         |         |   |

Fuel gallons consumed increased 11.3%, primarily as a result of an 8.5% increase in block hours and a 2.3% increase in fuel burn per block hour as a result of higher load factors.

The raw fuel price per gallon increased 32.7% as a result of higher West Coast jet fuel prices. West Coast jet fuel prices are impacted by both the higher price of crude oil, as well as increased refinery margins associated with the conversion of crude oil to jet fuel.

We also evaluate economic fuel expense, which we define as raw fuel expense less the cash we receive from hedge counterparties for hedges that settle during the period, offset by the premium expense that we paid for those contracts. A key difference between aircraft fuel expense and economic fuel expense is the timing of gain or loss recognition on our hedge portfolio. When we refer to economic fuel expense, we include gains and losses only when they are realized for those contracts that were settled during the period based on their original contract terms. We believe this is the best measure of the effect that fuel prices are currently having on our business because it most closely approximates the net cash outflow associated with purchasing fuel for our operations. Accordingly, many industry analysts evaluate our results using this measure, and it is the basis for most internal management reporting and incentive pay plans.

Our economic fuel expense is calculated as follows:

| (in millions, except per-gallon amounts)                                       | Three Months Ended March 31, |         |         |
|--|------------------------------|---------|---------|
|  | 2011                         | 2010    | %Change |
| Raw fuel expense   | \$289.0                      | \$195.2 | 48.1    |
| Minus: net of cash received from settled hedges and premium expense recognized | (12.5                        | ) (0.4  | ) NM    |
| Economic fuel expense  | \$276.5                      | \$194.8 | 41.9    |
| Fuel gallons consumed  | 96.3                         | 86.5    | 11.3    |
| Economic fuel cost per gallon  | \$2.87                       | \$2.26  | 27.0    |
| NM = Not Meaningful  |                              |         |         |

As noted above, the total net benefit recognized for hedges that settled during the period was \$12.5 million in 2011, compared to a net benefit of \$0.4 million in 2010. These amounts represent the cash received net of the premium expense recognized for those hedges.

We currently expect our economic fuel price per gallon to be significantly higher for the remainder of 2011 than in 2010 because of higher jet fuel prices. We expect economic fuel cost per gallon to be \$3.30 in the second quarter 2011.

## Aircraft Maintenance

Aircraft maintenance declined by \$3.7 million, or 6.5%, compared to the prior-year quarter primarily because of lower component costs and reduced costs associated with aircraft returns. We expect aircraft maintenance to remain relatively flat for the full year 2011.

#### Aircraft Rent

Aircraft rent declined \$6.5 million, or 17.6%, compared to the prior-year quarter as a result of the return of three leased mainline aircraft in the first quarter of 2010 and removal of four regional aircraft from operations in first quarter of 2011. We expect aircraft rent will be lower for the full year 2011 for these same reasons.



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Contracted Services

Contracted services increased \$3.9 million, or 9.8%, compared to the prior-year quarter 2010 as a result of an increase in the number of flights to airports where vendors are used and an increase in contract labor. We expect contracted services will be higher for the full year 2011 due to increased volume.

Selling Expenses

Selling expenses increased by \$6.2 million, or 18.5%, compared to the first quarter in 2010 as a result of higher credit card and travel agency commissions and ticket distribution costs resulting from the increase in passenger traffic and average fares.

We expect selling expenses will be higher for the full year 2011 due to higher revenue-related costs.

Depreciation and Amortization

Depreciation and amortization increased \$4.1 million, or 7.3%, compared to the first quarter of 2010. This is primarily due to additional B737-800 aircraft and Q400 aircraft deliveries in the first three months of 2011 and a full period of depreciation for aircraft delivered in 2010. We expect depreciation and amortization will be higher for the full year 2011 due to the full-year impact of aircraft that were delivered in 2010 and for 2011 aircraft deliveries.

Food and Beverage Service

Food and beverage costs increased \$2.8 million, or 22.8%, from the prior-year quarter due to an increased number of passengers, the higher cost of some of our fresh food items served on board, and increased costs associated with food delivery. We expect food and beverage costs will be higher for the full year 2011 due to increased passenger and departure volume.

Other Operating Expenses

Other operating expenses increased \$12.9 million, or 27.0%, compared to the prior-year quarter. The increase is primarily driven by higher personnel non-wage costs such as hotels, meals and per diems, higher passenger remuneration costs and higher legal costs. We expect other operating expenses to be higher for the full year 2011.

Fleet Transition Costs

We recorded \$10.1 million during the first three months of 2011 related to the removal of four CRJ-700 aircraft from our operations. We expect to record additional expenses related to the sublease of the remaining CRJ-700 in the second quarter. We expect the charge for the second quarter to be approximately \$18 million to \$20 million.

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## Operating Costs per Available Seat Mile (CASM)

Our operating costs per ASM are summarized below:

|   | Three Months Ended March 31, |         |           |
|---|------------------------------|---------|-----------|
|   | 2011                         | 2010    | % Change  |
| Consolidated:   |                              |         |           |
| Total operating expenses per ASM (CASM)                 | 11.69                        | ¢ 12.66 | ¢ (7.7 )  |
| Less the following components:                          |                              |         |           |
| Aircraft fuel, including hedging gains and losses       | 2.74                         | ¢ 3.26  | ¢ (16.0 ) |
| CRJ-700 fleet transition costs                          | 0.14                         | —       | NM        |
| CASM, excluding fuel and CRJ-700 fleet transition costs | 8.81                         | ¢ 9.40  | ¢ (6.3 )  |

|   | Three Months Ended March 31, |         |           |
|---|------------------------------|---------|-----------|
|   | 2011                         | 2010    | % Change  |
| Mainline:   |                              |         |           |
| Total mainline operating expenses per ASM (CASM)  | 10.30                        | ¢ 11.50 | ¢ (10.4 ) |
| Less the following components:                    |                              |         |           |
| Aircraft fuel, including hedging gains and losses | 2.47                         | ¢ 3.10  | ¢ (20.3 ) |
| CASM, excluding fuel                              | 7.83                         | ¢ 8.40  | ¢ (6.8 )  |
| NM = Not Meaningful                               |                              |         |           |

We have listed separately in the above table our fuel costs per ASM and our unit costs, excluding fuel and other noted items. These amounts are included in CASM, but for internal purposes we consistently use unit cost metrics that exclude fuel and certain special items to measure our cost-reduction progress. We believe that such analysis may be important to investors and other readers of these financial statements for the following reasons:

By eliminating fuel expense and certain special items from our unit cost metrics, we believe that we have better visibility into the results of our non-fuel cost-reduction initiatives. Our industry is highly competitive and is characterized by high fixed costs, so even a small reduction in non-fuel operating costs can result in a significant improvement in operating results. In addition, we believe that all domestic carriers are similarly impacted by changes in jet fuel costs over the long run, so it is important for management (and thus investors) to understand the impact of (and trends in) company-specific cost drivers such as labor rates and productivity, airport costs, maintenance costs, etc., which are more controllable by management.

Cost per ASM (CASM) excluding fuel and certain special items is one of the most important measures used by management and by the Air Group Board of Directors in assessing quarterly and annual cost performance.

CASM excluding fuel (and other items as specified in our plan documents) is an important metric for the employee incentive plan that covers all employees.

CASM excluding fuel and certain special items is a measure commonly used by industry analysts, and we believe it is the basis by which they compare our airlines to others in the industry. The measure is also the subject of frequent questions from investors.

Disclosure of the individual impact of certain noted items provides investors the ability to measure and monitor performance both with and without these special items. We believe that disclosing the impact of certain items, such as fleet transition costs, is important because it provides information on significant items that are not necessarily

indicative of future performance. Industry analysts and investors consistently measure our performance without these items for better comparability between periods and among other airlines.

Although we disclose our passenger unit revenues, we do not (nor are we able to) evaluate unit revenues excluding the impact that changes in fuel costs have had on ticket prices. Fuel expense represents a large percentage of our total operating expenses. Fluctuations in fuel prices often drive changes in unit revenues in the mid-to-long term. Although we believe it is useful to evaluate non-fuel unit costs for the reasons noted above, we would caution readers of these financial statements not to place undue reliance on unit costs excluding fuel as a measure or predictor of future profitability because of the significant impact of fuel costs on our business.

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We currently forecast our mainline costs per ASM excluding fuel and other special items for the second quarter and full year of 2011 to be down approximately 3% to 4% and 3%, respectively, compared to 2010. We currently forecast our consolidated costs per ASM excluding fuel and other special items for the second quarter and full year of 2011 to be down approximately 3% to 4% and 4%, respectively, compared to 2010.

CONSOLIDATED NONOPERATING INCOME (EXPENSE)

Net nonoperating expense was \$13.1 million in the first quarter of 2011 compared to \$15.5 million in the first quarter of 2010. The \$2.2 million decrease in interest expense was primarily the result of lower interest rates and lower average debt balance, partially offset by swap breakage paid on debt instruments prepaid in the first quarter of 2011.

CONSOLIDATED INCOME TAX EXPENSE (BENEFIT)

We provide for income taxes based on either our estimate of the effective tax rate for the full year or the actual year-to-date effective rate if it is our best estimate of our annual rate. For the first three months of 2011, we used the estimated income tax rate based on our current full-year estimate of pretax earnings. Our effective income tax rate on pretax income for the first three months of 2011 was 38.5%, compared to 48.0% for the first three months of 2010. In arriving at this rate, we considered a variety of factors, including our forecasted full-year pretax results, the U.S. federal rate of 35%, expected nondeductible expenses and estimated state income taxes. We evaluate our tax rate each quarter and make adjustments when necessary. Our final effective tax rate for the full year is highly dependent on the level of pretax income or loss and the magnitude of any nondeductible expenses in relation to that pretax amount.

CRITICAL ACCOUNTING ESTIMATES

For information on our critical accounting estimates, see Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2010.

LIQUIDITY AND CAPITAL RESOURCES

Our primary sources of liquidity are our existing cash and marketable securities balance of \$1.0 billion (which represents 26% of trailing twelve months revenue) and our expected cash flow from operations. We also have other sources of liquidity such as the ability to finance unencumbered aircraft, our combined \$200 million bank line-of-credit facilities, and a “forward sale” of mileage credits to our affinity card bank partner.

During the first three months of 2011, we paid off the outstanding debt balances associated with two B737-800 aircraft totaling approximately \$51.8 million. In addition to debt prepayments, we repurchased \$26.3 million of our common stock in the first quarter of 2011. We will continue to focus on preserving a strong liquidity position and evaluate our cash needs as conditions change.

We believe that our current cash and marketable securities balance of over \$1.0 billion combined with future cash flows from operations and other sources of liquidity will be sufficient to fund our operations for the foreseeable future.

In our cash and marketable securities portfolio, we invest only in U.S. government securities, certain asset-backed obligations and corporate debt securities. We do not invest in equities or auction-rate securities. As of March 31, 2011, we had a \$10.1 million net unrealized gain on our cash and marketable securities balance.

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The table below presents the major indicators of financial condition and liquidity:

| (in millions, except per-share and debt-to-capital amounts)   | March 31,<br>2011 | December 31,<br>2010 | Change    |
|---|-------------------|----------------------|-----------|
| Cash and marketable securities  | \$1,042.5         | \$ 1,208.2           | (13.7 )%  |
| Cash and marketable securities as a percentage of trailing twelve months revenue                            | 26                | % 32                 | % (6) pts |
| Long-term debt, net of current portion  | \$1,275.2         | \$ 1,313.0           | (2.9 )%   |
| Shareholders' equity  | \$1,170.1         | \$ 1,105.4           | 5.9 %     |
| Long-term debt-to-capital assuming aircraft operating leases are capitalized at seven times annualized rent | 65%:35%           | 67%:33%              | (2) pts   |

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The following discussion summarizes the primary drivers of the increase in our cash and marketable securities balance and our expectation of future cash requirements.

## ANALYSIS OF OUR CASH FLOWS

## Cash Provided by Operating Activities

During the first three months of 2011, net cash provided by operating activities was \$118.8 million, compared to \$54.5 million during the same period in 2010. The increase in operating cash flow was primarily due to the improvement in earnings and increase of cash inflows from advance ticket sales compared to the prior-year period. These increases were partially offset by the payment of 2010 incentive pay in the first quarter of 2011, which was larger than the payment of 2009 incentive pay in the first quarter of 2010. We typically generate positive cash flows from operations and expect to do so in 2011.

## Cash Used in Investing Activities

Cash used in investing activities was \$33.8 million during the first three months of 2011, compared to \$47.9 million during the same period in 2010. Our capital expenditures were \$149.1 million, or \$123.2 million higher than in the same period of 2010, as we purchased three B737-800 aircraft and four Q400 aircraft. Our restricted deposits and other were \$18.1 million higher than the first quarter of 2010 due to our plans to move to Terminal 6 at the Los Angeles International Airport (LAX) discussed later under "Los Angeles International Airport Improvements".

We currently expect capital expenditures for 2011 and 2012 to be as follows (in millions):

|                             | 2011  | 2012  |
|-----------------------------|-------|-------|
| Aircraft-related            | \$330 | \$315 |
| Non-aircraft <sup>(1)</sup> | 55    | 55    |
| Total Air Group             | \$385 | \$370 |

<sup>(1)</sup> Includes our proprietary share of expenditures associated with Terminal 6 at LAX.

## Cash Used in Financing Activities

Net cash used in financing activities was \$114.3 million during the first three months of 2011 compared to \$53.1 million during the same period in 2010. The change is primarily due to \$51.8 million of debt prepayment in the first quarter of 2011. Additionally, we repurchased \$26.3 million of our common stock in 2011, compared to \$10.5 million repurchased in 2010.

## Bank Line-of-Credit Facility

We have two \$100 million credit facilities. Both facilities have variable interest rates based on LIBOR plus a specified margin. Borrowings on one of the \$100 million facilities, which expires in March 2013, are secured by aircraft. Borrowings on the other \$100 million facility, which expires in March 2014, are secured by certain accounts receivable, spare engines, spare parts and ground service equipment. There are no outstanding balances on these facilities at March 31, 2011. We have no immediate plans to borrow using either of these facilities. See Note 4 in the condensed consolidated financial statements for further discussion.

## CONTRACTUAL OBLIGATIONS AND COMMITMENTS

## Aircraft Purchase Commitments

In January 2011, we executed an aircraft purchase agreement with Boeing for 15 new B737 aircraft, two 737-800 aircraft and 13 new B737-900ER aircraft, with deliveries starting late in 2012 and going through 2014. The agreement also includes options to purchase additional aircraft with delivery positions in 2016 and 2017. The firm orders mentioned above were inclusive of the conversion of eleven existing options.

Overall, we have firm orders to purchase 29 aircraft requiring future aggregate payments of approximately \$1.0 billion, as set forth below. Alaska has options to acquire 42 additional B737s and Horizon has options to acquire 10 additional Q400s.

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The following table summarizes aircraft purchase commitments and payments by year:

| Aircraft             | Delivery Period - Firm Orders |         |         |         |        |                | Total   |
|----------------------|-------------------------------|---------|---------|---------|--------|----------------|---------|
|                      | Apr. 1 -<br>Dec. 31,<br>2011  | 2012    | 2013    | 2014    | 2015   | Beyond<br>2015 |         |
| Boeing 737-800       | —                             | 6       | 3       | 1       | 2      | —              | 12      |
| Boeing 737-900ER     | —                             | —       | 6       | 7       | —      | —              | 13      |
| Bombardier Q400      | 4                             | —       | —       | —       | —      | —              | 4       |
| Total                | 4                             | 6       | 9       | 8       | 2      | —              | 29      |
| Payments (millions)* | \$189.5                       | \$315.0 | \$291.8 | \$160.1 | \$34.6 | \$4.8          | \$995.8 |

\* Includes pre-delivery payments to Boeing and Bombardier as well as final aircraft payments.

We paid cash for three B737-800 aircraft and four Q400 aircraft deliveries in the first quarter of 2011. We expect to finance the four Q400 deliveries delivered in the first quarter and the four remaining 2011 deliveries because of the attractive interest rates available to us from Export Development Canada. We expect to pay for firm orders beyond 2011 and the option aircraft, if exercised, through internally generated cash, long-term debt, or operating lease arrangements.

#### Contractual Obligations

The following table provides a summary of our principal payments under current and long-term debt obligations, operating lease commitments, aircraft purchase commitments and other obligations as of March 31, 2011.

| (in millions)                          | Apr. 1 -<br>Dec. 31,<br>2011 | 2012    | 2013    | 2014    | 2015    | Beyond<br>2015 | Total     |
|--|------------------------------|---------|---------|---------|---------|----------------|-----------|
| Current and long-term debt obligations | \$131.9                      | \$216.9 | \$175.7 | \$141.9 | \$128.2 | \$650.3        | \$1,444.9 |
| Operating lease commitments (1)        | 103.4                        | 211.0   | 170.3   | 153.1   | 118.2   | 314.4          | 1,070.4   |
| Aircraft purchase commitments          | 189.5                        | 315.0   | 291.8   | 160.1   | 34.6    | 4.8            | 995.8     |
| Interest obligations (2)               | 52.7                         | 69.8    | 58.3    | 50.0    | 42.8    | 111.3          | 384.9     |
| Other obligations (3)                  | 39.2                         | 52.2    | 42.2    | 54.3    | —       | —              | 187.9     |
| Total                                  | \$516.7                      | \$864.9 | \$738.3 | \$559.4 | \$323.8 | \$1,080.8      | \$4,083.9 |

Operating lease commitments generally include aircraft operating leases, airport property and hangar leases, office space, and other equipment leases. The aircraft operating leases include lease obligations for 16 leased Q200 (1) aircraft and seven CRJ-700 aircraft, all of which are no longer in our operating fleets. We have accrued for these lease commitments based on their discounted future cash flows as we remain obligated under the existing lease contracts on these aircraft.

(2) For variable-rate debt, future obligations are shown above using interest rates in effect as of March 31, 2011.

(3) Includes minimum obligations under our long-term power-by-the-hour maintenance agreements for all B737 (3) engines other than the B737-800. Excludes obligations associated with Skywest capacity purchase agreement executed on April 13, 2011.

#### Pension Obligations

The table above excludes contributions to our various pension plans, which could be approximately \$35 million to \$50 million per year based on our historical funding practice. There is no minimum required contribution for 2011, although the company expects to contribute \$33.3 million in 2011.



### Los Angeles International Airport Improvements

In 2009, we announced plans to move from Terminal 3 to Terminal 6 at Los Angeles International Airport (LAX). As part of this move, we have agreed to manage and fund up to \$175 million of the project during the design and construction phase. The project is estimated to cost approximately \$250 million and is expected to be completed in 2012. We expect Los Angeles World Airports and the Transportation Security Administration to reimburse us for the majority of the construction costs either during the course of, or upon the completion of, construction. On April 19, 2011, we signed a funding agreement with the City of Los Angeles and Los Angeles World Airports. We anticipate that our proprietary non-reimbursable share will be approximately \$25 million of the total cost of the project. As of March 31, 2011, we recorded \$49.6 million associated with this project in other assets, which represents total project costs to date.

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in market risk from the information provided in Item 7A “Quantitative and Qualitative Disclosure About Market Risk” in our Annual Report on Form 10-K for the year ended December 31, 2010 except as follows:

**Market Risk – Aircraft Fuel**

We hedge our exposure to the volatility of jet fuel prices using crude oil call options and, recently, jet fuel refining margin swap contracts. Call options are designed to effectively cap our cost of the crude oil component of fuel prices, allowing us to limit our exposure to increasing fuel prices. With these call option contracts, we still benefit from the decline in crude oil prices as there is no downward exposure other than the premiums that we pay to enter into the contracts. We believe there is risk in not hedging against the possibility of fuel price increases. We estimate that a 10% increase or decrease in crude oil prices as of March 31, 2011 would increase or decrease the fair value of our crude oil hedge portfolio by approximately \$76.9 million and \$69.7 million, respectively.

We continue to believe that our fuel hedge program is an important part of our strategy to reduce our exposure to volatile fuel prices. We expect to continue to enter into these types of contracts prospectively, although significant changes in market conditions could affect our decisions. For more discussion, see Note 3 to our condensed consolidated financial statements.

**Financial Market Risk**

We have exposure to market risk associated with changes in interest rates related primarily to our debt obligations and short-term investment portfolio. Our debt obligations include variable-rate instruments, which have exposure to changes in interest rates. This exposure is somewhat mitigated through our variable-rate investment portfolio. We have investments in marketable securities, which are exposed to market risk associated with changes in interest rates and market values. We do not invest in equity securities or auction-rate securities, only government and corporate bond obligations.

**ITEM 4. CONTROLS AND PROCEDURES**

**EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

As of March 31, 2011, an evaluation was performed under the supervision and with the participation of our management, including our chief executive officer and chief financial officer (collectively, our “certifying officers”), of the effectiveness of the design and operation of our disclosure controls and procedures. These disclosure controls and procedures are designed to ensure that the information required to be disclosed by us in our periodic reports filed with or submitted to the Securities and Exchange Commission (the SEC) is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms, and includes, without limitation, controls and procedures designed to ensure that such information is accumulated and communicated to our management, including our certifying officers, as appropriate to allow timely decisions regarding required disclosure. Our certifying officers concluded, based on their evaluation, that disclosure controls and procedures were effective as of March 31, 2011.

**CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING**

We made no changes in our internal control over financial reporting during the quarter ended March 31, 2011, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are a party to routine litigation matters incidental to our business. We believe the ultimate disposition of these matters is not likely to materially affect our financial position or results of operations. This forward-looking statement is based on management's current understanding of the relevant law and facts; and it is subject to various contingencies, including the potential costs and risks associated with litigation and the actions of judges and juries.

ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors affecting our business, financial condition or future results from those set forth in Item 1A "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010. However, you should carefully consider the factors discussed in such section of our Annual Report on Form 10-K, which could materially

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affect our business, financial condition or future results. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

This table provides certain information with respect to our purchases of shares of our common stock during the first quarter of 2011.

| Issuer Purchases of Equity Securities    | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Total<br>Number of<br>Shares<br>Purchased | Maximum approximate<br>remaining<br>dollar value of shares<br>that can be<br>purchased under the<br>plan (1) |
|--|---|---------------------------------------|---|--|
| January 1, 2011 – January 31, 2011 (1)   | 140,000                                   | 60.83                                 | 140,000                                   |  |
| February 1, 2011 – February 28, 2011 (1) | 133,000                                   | 62.06                                 | 133,000                                   |  |
| March 1, 2011 – March 31, 2011 (1)       | 161,000                                   | 59.53                                 | 161,000                                   |  |
| Total                                    | 434,000                                   | \$60.73                               | 434,000                                   | \$4,846,992  |

(1) Purchased pursuant to a \$50 million repurchase plan authorized by the Board of Directors in June 2010. The Company completed this repurchase program in early April 2011.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. OTHER INFORMATION

None.

## ITEM 5. EXHIBITS

See Exhibit Index.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ALASKA AIR GROUP,  
INC.  
Registrant

Date: May 4, 2011

By: /s/ Brandon S. Pedersen  
Brandon S. Pedersen  
Vice President/Finance and Chief Financial Officer  
(Principal Financial Officer and Principal Accounting  
Officer)

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EXHIBIT INDEX

Pursuant to Item 601(a)(2) of Regulation S-K, this Exhibit Index immediately precedes the exhibits.

The following exhibits are numbered in accordance with Item 601 of Regulation S-K.

| Exhibit No. | Description   |
|-------------|---|
| 10.1*       | Supplemental Agreement No. 23 to Purchase Agreement No. 2497 between The Boeing Company and Alaska Airlines, Inc.*                                |
| 31.1**      | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2**      | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.1**      | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2**      | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS***  | XBRL Instance Document  |
| 101.SCH***  | XBRL Taxonomy Extension Schema Document   |
| 101.CAL***  | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF***  | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB***  | XBRL Taxonomy Extension Labels Linkbase Document  |
| 101.PRE***  | XBRL Taxonomy Extension Presentation Linkbase Document  |

Pursuant to 17 CFR 240.24b-2, confidential information has been omitted and has been filed separately with the Securities and Exchange Commission pursuant to a Confidential Treatment Application filed with the Commission.

\*\* Filed herewith.

Exhibits are being furnished pursuant to 18 U.S.C. Section 1350 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), or otherwise subject to the liability of that section. Such exhibits shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

