

PARKER HANNIFIN CORP
Form 10-Q
November 03, 2015

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the quarterly period ended September 30, 2015
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the transition period from _____ to _____
Commission File number 1-4982

PARKER-HANNIFIN CORPORATION
(Exact name of registrant as specified in its charter)

OHIO 34-0451060
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification No.)

6035 Parkland Blvd., Cleveland, Ohio 44124-4141
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (216) 896-3000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of Common Shares outstanding at September 30, 2015 135,980,028

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

PARKER-HANNIFIN CORPORATION
CONSOLIDATED STATEMENT OF INCOME
(Dollars in thousands, except per share amounts)
(Unaudited)

| | Three Months Ended | |
|--|--------------------|-------------|
| | September 30, | |
| | 2015 | 2014 |
| Net sales | \$2,869,348 | \$3,269,932 |
| Cost of sales | 2,200,904 | 2,459,865 |
| Gross profit | 668,444 | 810,067 |
| Selling, general and administrative expenses | 370,214 | 400,840 |
| Interest expense | 35,760 | 20,961 |
| Other (income), net | (13,179 |) (8,369 |
| Income before income taxes | 275,649 | 396,635 |
| Income taxes | 80,623 | 116,464 |
| Net income | 195,026 | 280,171 |
| Less: Noncontrolling interest in subsidiaries' earnings | 48 | 82 |
| Net income attributable to common shareholders | \$194,978 | \$280,089 |
| Earnings per share attributable to common shareholders: | | |
| Basic | \$1.42 | \$1.88 |
| Diluted | \$1.41 | \$1.85 |
| Cash dividends per common share | \$0.63 | \$0.48 |
| See accompanying notes to consolidated financial statements. | | |

PARKER-HANNIFIN CORPORATION
 CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
 (Dollars in thousands)
 (Unaudited)

| | Three Months Ended | |
|--|--------------------|------------|
| | September 30, | |
| | 2015 | 2014 |
| Net income | \$ 195,026 | \$ 280,171 |
| Less: Noncontrolling interests in subsidiaries' earnings | 48 | 82 |
| Net income attributable to common shareholders | 194,978 | 280,089 |
| Other comprehensive income (loss), net of tax | | |
| Foreign currency translation adjustment and other | (112,180) | (302,027) |
| Retirement benefits plan activity | 28,896 | 26,858 |
| Other comprehensive (loss) | (83,284) | (275,169) |
| Less: Other comprehensive (loss) for noncontrolling interests | (97) | (101) |
| Other comprehensive (loss) attributable to common shareholders | (83,187) | (275,068) |
| Total comprehensive income attributable to common shareholders | \$ 111,791 | \$ 5,021 |
| See accompanying notes to consolidated financial statements. | | |

PARKER-HANNIFIN CORPORATION
CONSOLIDATED BALANCE SHEET
(Dollars in thousands)

| | (Unaudited) September 30, 2015 | June 30, 2015 |
|---|--------------------------------------|------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$974,268 | \$1,180,584 |
| Marketable securities and other investments | 815,483 | 733,490 |
| Trade accounts receivable, net | 1,561,054 | 1,620,194 |
| Non-trade and notes receivable | 315,943 | 364,534 |
| Inventories | 1,320,204 | 1,300,459 |
| Prepaid expenses | 196,917 | 241,684 |
| Deferred income taxes | 144,033 | 142,147 |
| Total current assets | 5,327,902 | 5,583,092 |
| Plant and equipment | 4,834,556 | 4,862,611 |
| Less: Accumulated depreciation | 3,201,753 | 3,198,589 |
| | 1,632,803 | 1,664,022 |
| Other assets | 1,089,508 | 1,091,805 |
| Intangible assets, net | 1,003,386 | 1,013,439 |
| Goodwill | 2,947,955 | 2,942,679 |
| Total assets | \$12,001,554 | \$12,295,037 |
| LIABILITIES | | |
| Current liabilities: | | |
| Notes payable and long-term debt payable within one year | \$630,650 | \$223,142 |
| Accounts payable, trade | 1,014,265 | 1,092,138 |
| Accrued payrolls and other compensation | 293,683 | 409,762 |
| Accrued domestic and foreign taxes | 130,981 | 140,295 |
| Other accrued liabilities | 480,462 | 484,793 |
| Total current liabilities | 2,550,041 | 2,350,130 |
| Long-term debt | 2,725,409 | 2,723,960 |
| Pensions and other postretirement benefits | 1,480,466 | 1,699,197 |
| Deferred income taxes | 78,019 | 77,967 |
| Other liabilities | 312,868 | 336,214 |
| Total liabilities | 7,146,803 | 7,187,468 |
| EQUITY | | |
| Shareholders' equity: | | |
| Serial preferred stock, \$.50 par value; authorized 3,000,000 shares; none issued | — | — |
| Common stock, \$.50 par value; authorized 600,000,000 shares; issued 181,046,128 shares at September 30 and June 30 | 90,523 | 90,523 |
| Additional capital | 637,787 | 622,729 |
| Retained earnings | 9,950,458 | 9,841,885 |
| Accumulated other comprehensive (loss) | (1,821,805) | (1,738,618) |
| Treasury shares, at cost; 45,066,100 shares at September 30 and 42,487,389 shares at June 30 | (4,005,445) | (3,712,232) |
| Total shareholders' equity | 4,851,518 | 5,104,287 |
| Noncontrolling interests | 3,233 | 3,282 |

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| | | |
|--|---------------|---------------|
| Total equity | 4,854,751 | 5,107,569 |
| Total liabilities and equity | \$ 12,001,554 | \$ 12,295,037 |
| See accompanying notes to consolidated financial statements. | | |

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PARKER-HANNIFIN CORPORATION
CONSOLIDATED STATEMENT OF CASH FLOWS

(Dollars in thousands)

(Unaudited)

| | Three Months Ended September 30, | |
|---|-------------------------------------|------------|
| | 2015 | 2014 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income | \$ 195,026 | \$ 280,171 |
| Adjustments to reconcile net income to net cash provided by operations: | | |
| Depreciation | 48,534 | 52,773 |
| Amortization | 29,688 | 28,995 |
| Share incentive plan compensation | 35,381 | 40,559 |
| Deferred income taxes | 2,970 | 47,166 |
| Foreign currency transaction gain | (5,254) | (12,725) |
| (Gain) loss on sale of plant and equipment | (1,071) | 7,262 |
| Gain on sale of businesses | — | (5,782) |
| Gain on sale of marketable securities | (54) | — |
| Changes in assets and liabilities, net of effect of acquisitions: | | |
| Accounts receivable, net | 66,355 | 77,908 |
| Inventories | (25,696) | (112,962) |
| Prepaid expenses | 44,517 | 10,130 |
| Other assets | 18,301 | (471) |
| Accounts payable, trade | (75,822) | (24,964) |
| Accrued payrolls and other compensation | (113,071) | (107,459) |
| Accrued domestic and foreign taxes | (11,264) | (60,241) |
| Other accrued liabilities | (10,765) | 439 |
| Pensions and other postretirement benefits | (167,457) | 45,815 |
| Other liabilities | (25,350) | (5,740) |
| Net cash provided by operating activities | 4,968 | 260,874 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Acquisitions (net of cash of \$3,814 in 2015) | (67,552) | — |
| Capital expenditures | (38,681) | (54,709) |
| Proceeds from sale of plant and equipment | 3,847 | 2,736 |
| Proceeds from sale of businesses | — | 22,770 |
| Purchases of marketable securities and other investments | (430,533) | (497,192) |
| Maturities of marketable securities and other investments | 371,766 | 50,528 |
| Other | (40,273) | (5,060) |
| Net cash (used in) investing activities | (201,426) | (480,927) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from exercise of stock options | 56 | 987 |
| Payments for common shares | (310,000) | (54,793) |
| Tax benefit from share incentive plan compensation | 5,480 | 9,312 |
| Proceeds from (payments for) notes payable, net | 406,799 | (113,272) |
| Proceeds from long-term borrowings | 395 | 1 |
| Payments for long-term borrowings | (2,407) | (294) |
| Dividends | (85,987) | (71,607) |
| Net cash provided by (used in) financing activities | 14,336 | (229,666) |
| Effect of exchange rate changes on cash | (24,194) | (71,699) |

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| | | | |
|--|-----------|-------------|---|
| Net (decrease) in cash and cash equivalents | (206,316 |) (521,418 |) |
| Cash and cash equivalents at beginning of year | 1,180,584 | 1,613,555 | |
| Cash and cash equivalents at end of period | \$974,268 | \$1,092,137 | |
| See accompanying notes to consolidated financial statements. | | | |

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PARKER-HANNIFIN CORPORATION
BUSINESS SEGMENT INFORMATION

(Dollars in thousands)

(Unaudited)

The Company operates in two reportable business segments: Diversified Industrial and Aerospace Systems.

Diversified Industrial - This segment produces a broad range of motion-control and fluid systems and components used in all kinds of manufacturing, packaging, processing, transportation, mobile construction, refrigeration and air conditioning, agricultural and military machinery and equipment and has a significant portion of international operations. Sales are made directly to major original equipment manufacturers (OEMs) and through a broad distribution network to smaller OEMs and the aftermarket.

Aerospace Systems - This segment designs and manufactures products and provides aftermarket support for commercial, business jet, military and general aviation aircraft, missile and spacecraft markets. The Aerospace Systems Segment provides a full range of systems and components for hydraulic, pneumatic and fuel applications.

| | Three Months Ended September 30, | |
|--|-------------------------------------|-------------|
| | 2015 | 2014 |
| Net sales | | |
| Diversified Industrial: | | |
| North America | \$1,286,330 | \$1,471,812 |
| International | 1,038,447 | 1,263,497 |
| Aerospace Systems | 544,571 | 534,623 |
| Total net sales | \$2,869,348 | \$3,269,932 |
| Segment operating income | | |
| Diversified Industrial: | | |
| North America | \$212,748 | \$264,236 |
| International | 129,295 | 189,805 |
| Aerospace Systems | 74,003 | 65,349 |
| Total segment operating income | 416,046 | 519,390 |
| Corporate general and administrative expenses | 53,051 | 55,444 |
| Income before interest expense and other expense | 362,995 | 463,946 |
| Interest expense | 35,760 | 20,961 |
| Other expense | 51,586 | 46,350 |
| Income before income taxes | \$275,649 | \$396,635 |

PARKER-HANNIFIN CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Dollars in thousands, except per share amounts

1. Management representation

In the opinion of the management of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the Company's financial position as of September 30, 2015, the results of operations for the three months ended September 30, 2015 and 2014 and cash flows for the three months then ended. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company's 2015 Annual Report on Form 10-K. Interim period results are not necessarily indicative of the results to be expected for the full fiscal year.

The Company has evaluated subsequent events that have occurred through the date these financial statements were issued. No subsequent events have occurred that required adjustment to these financial statements.

2. New accounting pronouncements

In September 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2015-16, "Business Combinations - Simplifying the Accounting for Measurement-Period Adjustments." ASU 2015-16 requires the recognition of adjustments to provisional amounts, that are identified during the measurement period, in the reporting period in which the adjustments are determined. The effects of the adjustments to provisional amounts on depreciation, amortization or other income effects should be recognized in current-period earnings as if the accounting had been completed at the acquisition date. Disclosure of the portion of the adjustment recorded in current-period earnings that would have been reported in prior reporting periods if the adjustment to the provisional amounts had been recognized at the acquisition date is also required. During the first quarter of fiscal 2016, the Company adopted ASU 2015-16. The adoption of ASU 2015-16 did not materially affect the Company's results of operations, statement of financial position or financial statement disclosures.

In July 2015, the FASB issued ASU 2015-11, "Inventory - Simplifying the Measurement of Inventory." ASU 2015-11 requires companies to measure inventory (valued using first-in, first-out or average cost methods) at the lower of cost or net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. The measurement of inventory valued using the last-in, first-out method is unchanged. ASU 2015-11 is effective for financial statements issued for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. The Company has not yet determined the effect that ASU 2015-11 will have on its results of operations, statement of financial position or financial statement disclosures.

In April 2015, the FASB issued ASU 2015-03, "Interest - Imputation of Interest." ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in the ASU. ASU 2015-03 is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. The Company does not expect ASU 2015-03 will have a material impact on its statement of financial position or financial statement disclosures.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." ASU 2014-09 requires revenue recognition to depict the transfer of goods or services to customers in an amount that reflects the consideration that a company expects to be entitled to in exchange for the goods or services. To achieve this principle, a company must apply five steps including identifying the contract with a customer, identifying the performance obligations in the contract, determining the transaction price, allocating the transaction price to the performance obligations, and recognizing revenue when (or as) the company satisfies the performance obligations. Additional quantitative and qualitative disclosure to enhance the understanding about the nature, amount, timing, and uncertainty of revenue and cash flows is also required. ASU 2014-09 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017. The Company has not yet determined the effect that ASU 2014-09 will have on its results of operations, statement of financial position or financial statement disclosures.

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3. Earnings per share

The following table presents a reconciliation of the numerator and denominator of basic and diluted earnings per share for the three months ended September 30, 2015 and 2014.

| | Three Months Ended September 30, | |
|--|-------------------------------------|-------------|
| | 2015 | 2014 |
| Numerator: | | |
| Net income attributable to common shareholders | \$ 194,978 | \$ 280,089 |
| Denominator: | | |
| Basic - weighted average common shares | 136,844,504 | 148,738,828 |
| Increase in weighted average common shares from dilutive effect of equity-based awards | 1,730,404 | 2,334,807 |
| Diluted - weighted average common shares, assuming exercise of equity-based awards | 138,574,908 | 151,073,635 |
| Basic earnings per share | \$ 1.42 | \$ 1.88 |
| Diluted earnings per share | \$ 1.41 | \$ 1.85 |

For the three months ended September 30, 2015 and 2014, 2,350,730 and 873,214 common shares subject to equity-based awards, respectively, were excluded from the computation of diluted earnings per share because the effect of their exercise would be anti-dilutive.

4. Share repurchase program

The Company has a program to repurchase its common shares. On October 22, 2014, the Board of Directors of the Company approved an increase in the overall number of shares authorized to repurchase under the program so that, beginning on such date, the aggregate number of shares authorized for repurchase was 35 million. There is no limitation on the number of shares that can be repurchased in a fiscal year. Repurchases may be funded primarily from operating cash flows and commercial paper borrowings and the shares are initially held as treasury stock. During the three-month period ended September 30, 2015, the Company repurchased 2,770,624 shares at an average price, including commissions, of \$111.89 per share.

5. Trade accounts receivable, net

Trade accounts receivable are initially recorded at their net collectible amount and are generally recorded at the time the revenue from the sales transaction is recorded. Receivables are written off to bad debt primarily when, in the judgment of the Company, the receivable is deemed to be uncollectible due to the insolvency of the debtor. Allowance for doubtful accounts was \$8,842 and \$9,284 at September 30, 2015 and June 30, 2015, respectively.

6. Non-trade and notes receivable

The non-trade and notes receivable caption in the Consolidated Balance Sheet is comprised of the following components:

| | September 30, 2015 | June 30, 2015 |
|-------------------------------|-----------------------|------------------|
| Notes receivable | \$ 79,166 | \$ 90,470 |
| Reverse repurchase agreements | 83,835 | 113,558 |
| Accounts receivable, other | 152,942 | 160,506 |
| Total | \$ 315,943 | \$ 364,534 |

Reverse repurchase agreements are collateralized lending arrangements and have a maturity longer than three months from the date of purchase. The Company does not record an asset or liability for the collateral associated with the

reverse repurchase agreements.

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7. Inventories

The inventories caption in the Consolidated Balance Sheet is comprised of the following components:

| | September 30, 2015 | June 30, 2015 |
|-------------------|-----------------------|------------------|
| Finished products | \$525,215 | \$526,708 |
| Work in process | 708,634 | 688,727 |
| Raw materials | 86,355 | 85,024 |
| Total | \$1,320,204 | \$1,300,459 |

8. Business realignment charges

The Company incurred business realignment charges in fiscal 2016 and fiscal 2015.

Business realignment charges by business segment are as follows:

| | Three Months Ended September 30, | |
|------------------------|-------------------------------------|---------|
| | 2015 | 2014 |
| Diversified Industrial | \$20,043 | \$5,849 |
| Aerospace Systems | 1,745 | — |

Work force reductions in connection with such business realignment charges by business segment are as follows:

| | Three Months Ended September 30, | |
|------------------------|-------------------------------------|------|
| | 2015 | 2014 |
| Diversified Industrial | 1,164 | 102 |
| Aerospace Systems | 57 | — |

The charges primarily consist of severance costs related to actions taken under the Company's Simplification initiative aimed at reducing organizational and process complexity, as well as plant closures, with the majority of the charges incurred in Europe and North America. In addition, asset write-downs of \$116 and \$1,915 for the three months ended September 30, 2015 and 2014, respectively, were recognized in connection with plant closures in the Diversified Industrial Segment and are reflected in the other expense caption in the Business Segment Information. The Company believes the realignment actions will positively impact future results of operations but will not have a material effect on liquidity and sources and uses of capital.

The business realignment charges are presented in the Consolidated Statement of Income as follows:

| | Three Months Ended September 30, | |
|--|-------------------------------------|---------|
| | 2015 | 2014 |
| Cost of sales | \$14,673 | \$5,118 |
| Selling, general and administrative expenses | 7,115 | 731 |
| Other (income), net | 116 | 1,915 |

As of September 30, 2015, approximately \$12 million in severance payments have been made relating to charges incurred during fiscal 2016, the remainder of which are expected to be paid by September 30, 2016. Severance payments relating to prior year actions are being made as required. Remaining severance payments related to current-year and prior-year actions of approximately \$32 million are primarily reflected within the other accrued liabilities caption in the Consolidated Balance Sheet. Additional charges may be recognized in future periods related to the realignment actions described above, the timing and amount of which are not known at this time.

9. Equity

Changes in equity for the three months ended September 30, 2015 and 2014 are as follows:

| | Shareholders' Equity | Noncontrolling Interests | Total Equity |
|-------------------------------|-------------------------|-----------------------------|--------------|
| Balance at June 30, 2015 | \$5,104,287 | \$3,282 | \$5,107,569 |
| Net income | 194,978 | 48 | 195,026 |
| Other comprehensive (loss) | (83,187 |) (97 |) (83,284 |
| Dividends paid | (85,987 |) — | (85,987 |
| Stock incentive plan activity | 31,427 | — | 31,427 |
| Shares purchased at cost | (310,000 |) — | (310,000 |
| Balance at September 30, 2015 | \$4,851,518 | \$3,233 | \$4,854,751 |
| | Shareholders' Equity | Noncontrolling Interests | Total Equity |
| Balance at June 30, 2014 | \$6,659,428 | \$3,380 | \$6,662,808 |
| Net income | 280,089 | 82 | 280,171 |
| Other comprehensive (loss) | (275,068 |) (101 |) (275,169 |
| Dividends paid | (71,607 |) — | (71,607 |
| Stock incentive plan activity | 36,161 | — | 36,161 |
| Shares purchased at cost | (50,000 |) — | (50,000 |
| Balance at September 30, 2014 | \$6,579,003 | \$3,361 | \$6,582,364 |

Changes in accumulated other comprehensive (loss) in shareholders' equity by component for the three months ended September 30, 2015 and 2014 are as follows:

| | Foreign Currency Translation Adjustment and Other | Retirement Benefit Plans | Total |
|--|---|-----------------------------|-----------------|
| Balance at June 30, 2015 | \$ (641,018 |) \$ (1,097,600 |) \$ (1,738,618 |
| Other comprehensive (loss) before reclassifications | (112,077 |) — | (112,077 |
| Amounts reclassified from accumulated other comprehensive (loss) | (6 |) 28,896 | 28,890 |
| Balance at September 30, 2015 | \$ (753,101 |) \$ (1,068,704 |) \$ (1,821,805 |
| | Foreign Currency Translation Adjustment and Other | Retirement Benefit Plans | Total |
| Balance at June 30, 2014 | \$ 124,392 | \$ (947,890 |) \$ (823,498 |
| Other comprehensive (loss) before reclassifications | (301,977 |) — | (301,977 |
| Amounts reclassified from accumulated other comprehensive (loss) | 51 | 26,858 | 26,909 |
| Balance at September 30, 2014 | \$ (177,534 |) \$ (921,032 |) \$ (1,098,566 |

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9. Equity, cont'd

Significant reclassifications out of accumulated other comprehensive (loss) in shareholders' equity for the three months ended September 30, 2015 and 2014 are as follows:

| Details about Accumulated Other Comprehensive (Loss) Components | Income (Expense) Reclassified from Accumulated Other Comprehensive (Loss) Three Months Ended September 30, 2015 | Consolidated Statement of Income Classification |
|---|---|---|
| Retirement benefit plans | | |
| Amortization of prior service cost and initial net obligation | \$ (2,043 |) See Note 11 |
| Recognized actuarial loss | (43,247 |) See Note 11 |
| Total before tax | (45,290 |) |
| Tax benefit | 16,394 | Income taxes |
| Net of tax | \$ (28,896 |) |

| Details about Accumulated Other Comprehensive (Loss) Components | Income (Expense) Reclassified from Accumulated Other Comprehensive (Loss) Three Months Ended September 30, 2014 | Consolidated Statement of Income Classification |
|---|---|---|
| Retirement benefit plans | | |
| Amortization of prior service cost and initial net obligation | \$ (2,644 |) See Note 11 |
| Recognized actuarial loss | (39,679 |) See Note 11 |
| Total before tax | (42,323 |) |
| Tax benefit | 15,465 | Income taxes |
| Net of tax | \$ (26,858 |) |

10. Goodwill and intangible assets

The changes in the carrying amount of goodwill for the three months ended September 30, 2015 are as follows:

| | Diversified Industrial Segment | Aerospace Systems Segment | Total |
|--|--------------------------------|---------------------------|-------------|
| Balance at June 30, 2015 | \$2,844,045 | \$98,634 | \$2,942,679 |
| Acquisitions | 31,134 | — | 31,134 |
| Foreign currency translation and other | (25,860 |) 2 | (25,858 |
| Balance at September 30, 2015 | \$2,849,319 | \$98,636 | \$2,947,955 |

Acquisitions represent the original goodwill allocation and final adjustments to purchase price allocations during the measurement period subsequent to the applicable acquisition dates. The impact of final purchase price allocation adjustments on the Company's results of operations and financial position were immaterial.

10. Goodwill and intangible assets cont'd

Intangible assets are amortized on the straight-line method over their legal or estimated useful lives. The following summarizes the gross carrying value and accumulated amortization for each major category of intangible assets:

| | September 30, 2015 | | June 30, 2015 | |
|--------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
| | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Patents | \$ 150,520 | \$ 90,077 | \$ 149,066 | \$ 88,540 |
| Trademarks | 346,655 | 169,624 | 355,108 | 172,187 |
| Customer lists and other | 1,368,703 | 602,791 | 1,369,380 | 599,388 |
| Total | \$ 1,865,878 | \$ 862,492 | \$ 1,873,554 | \$ 860,115 |

Total intangible amortization expense for the three months ended September 30, 2015 was \$27,472. The estimated amortization expense for the five years ending June 30, 2016 through 2020 is \$101,960, \$97,463, \$92,625, \$85,037 and \$77,393, respectively.

Intangible assets are evaluated for impairment whenever events or circumstances indicate that the undiscounted net cash flows to be generated by their use over their expected useful lives and eventual disposition may be less than their net carrying value. No such events or circumstances occurred during the three months ended September 30, 2015.

11. Retirement benefits

Net pension benefit cost recognized included the following components:

| | Three Months Ended | |
|--|--------------------|-----------|
| | September 30, 2015 | 2014 |
| Service cost | \$24,113 | \$25,074 |
| Interest cost | 46,071 | 46,493 |
| Expected return on plan assets | (55,649 |) (55,228 |
| Amortization of prior service cost | 2,069 | 2,670 |
| Amortization of net actuarial loss | 42,969 | 39,428 |
| Amortization of initial net obligation | 4 | 5 |
| Net pension benefit cost | \$59,577 | \$58,442 |

During the three months ended September 30, 2015 and 2014, the Company recognized \$1,087 and \$1,118, respectively, in expense related to other postretirement benefits.

12. Income taxes

The Company and its subsidiaries file federal and state income tax returns in the U.S. and in various foreign jurisdictions. In the normal course of business, the Company is subject to examination by taxing authorities throughout the world. The Company is open to assessment of its federal income tax returns by the U.S. Internal Revenue Service for fiscal years after 2011. The Company is also open to assessment for all significant state, local and foreign jurisdictions for fiscal years after 2006. Unrecognized tax benefits reflect the difference between positions taken or expected to be taken on income tax returns and the amounts reflected in the financial statements.

As of September 30, 2015, the Company had gross unrecognized tax benefits of \$138,281. The total amount of gross unrecognized tax benefits that, if recognized, would affect the effective tax rate was \$77,922. If recognized, a significant portion of the gross unrecognized tax benefits would be offset against an asset currently recorded in the Consolidated Balance Sheet. The accrued interest related to the gross unrecognized tax benefits, excluded from the amounts above, is \$10,325. It is reasonably possible that within the next 12 months the amount of gross unrecognized tax benefits could be reduced by up to approximately \$100,000 as a result of the revaluation of existing uncertain tax positions arising from developments in the examination process or the closure of tax statutes. Any increase in the amount of gross unrecognized tax benefits within the next 12 months is expected to be insignificant.

13. Financial instruments

The Company's financial instruments consist primarily of cash and cash equivalents, marketable securities and other investments, accounts receivable and long-term investments as well as obligations under accounts payable, trade, notes payable and long-term debt. Due to their short-term nature, the carrying values for cash and cash equivalents, accounts receivable, accounts payable, trade and notes payable approximate fair value.

Marketable securities and other investments include deposits, which are recorded at cost, and investments classified as available-for-sale, which are recorded at fair value with unrealized gains and losses recorded in accumulated other comprehensive (loss). Gross unrealized gains and losses were not material as of September 30, 2015 and June 30, 2015. All available-for-sale investments in an unrealized loss position have been in that position for less than twelve months. There were no facts or circumstances that indicated the unrealized losses were other than temporary.

The contractual maturities of available-for-sale investments at September 30, 2015 and June 30, 2015 are as follows:

| | September 30, 2015 | | June 30, 2015 | |
|--------------------|--------------------|------------|----------------|------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Less than one year | \$6,264 | \$6,256 | \$13,561 | \$13,555 |
| One to three years | 189,401 | 188,472 | 188,539 | 188,057 |
| Above three years | 22,990 | 22,829 | 15,673 | 15,587 |

Actual maturities of available-for-sale investments may differ from their contractual maturities as the Company has the ability to liquidate the available-for-sale investments after giving appropriate notice to the issuer.

The carrying value of long-term debt and estimated fair value of long-term debt are as follows:

| | September 30, 2015 | June 30, 2015 |
|--|--------------------|---------------|
| Carrying value of long-term debt | \$2,949,259 | \$2,947,102 |
| Estimated fair value of long-term debt | 3,144,010 | 3,107,735 |

The fair value of long-term debt was determined based on observable market prices in the active market in which the security is traded and is classified within level 2 of the fair value hierarchy.

13. Financial instruments cont'd

The Company utilizes derivative and non-derivative financial instruments, including, forward exchange contracts, costless collar contracts, cross-currency swap contracts and certain foreign denominated debt designated as net investment hedges, to manage foreign currency transaction and translation risk. The derivative financial instrument contracts are with major investment grade financial institutions and the Company does not anticipate any material non-performance by any of the counterparties. The Company does not hold or issue derivative financial instruments for trading purposes.

The Company's Euro bonds and Japanese Yen credit facility have each been designated as a hedge of the Company's net investment in certain foreign subsidiaries. The translation of the Euro bonds and Japanese Yen credit facility into U.S. dollars is recorded in accumulated other comprehensive (loss) and remains there until the underlying net investment is sold or substantially liquidated.

Derivative financial instruments are recognized on the Consolidated Balance Sheet as either assets or liabilities and are measured at fair value.

The following summarizes the location and fair value of significant derivative financial instruments reported in the Consolidated Balance Sheet as of September 30, 2015 and June 30, 2015:

| | Balance Sheet Caption | September 30, 2015 | June 30, 2015 |
|-------------------------------|--------------------------------|-----------------------|------------------|
| Net investment hedges | | | |
| Cross-currency swap contracts | Other assets | \$21,064 | \$17,994 |
| Cash flow hedges | | | |
| Costless collar contracts | Non-trade and notes receivable | 5,989 | 5,627 |
| Costless collar contracts | Other accrued liabilities | 2,199 | 1,970 |

The cross-currency swap and costless collar contracts are reflected on a gross basis in the Consolidated Balance Sheet. The Company has not entered into any master netting arrangements.

Gains or losses on derivatives that are not hedges are adjusted to fair value through the cost of sales caption in the Consolidated Statement of Income. Gains or losses on derivatives that are hedges are adjusted to fair value through accumulated other comprehensive (loss) in the Consolidated Balance Sheet until the hedged item is recognized in earnings.

Cross-currency swap contracts have been designated as hedging instruments. Costless collar contracts and forward exchange contracts have not been designated as hedging instruments and are considered to be economic hedges of forecasted transactions.

Gains (losses) on derivative financial instruments that were recorded in the Consolidated Statement of Income for the three months ended September 30, 2015 and 2014 were not material.

Gains (losses) on derivative and non-derivative financial instruments that were recorded in accumulated other comprehensive (loss) in the Consolidated Balance Sheet are as follows:

| | Three Months Ended | |
|-------------------------------|-----------------------|----------|
| | September 30, 2015 | 2014 |
| Cross-currency swap contracts | \$3,163 | \$11,895 |
| Foreign denominated debt | (1,134 |) 15,890 |

There was no ineffectiveness of the cross-currency swap contracts or foreign denominated debt, nor was any portion of these financial instruments excluded from the effectiveness testing, during the three months ended September 30, 2015 and 2014.

13. Financial instruments cont'd

A summary of financial assets and liabilities that were measured at fair value on a recurring basis at September 30, 2015 and June 30, 2015 are as follows:

| | Fair Value at September 30, 2015 | Quoted Prices In Active Markets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|---|----------------------------------|---|---|---|
| Assets: | | | | |
| Government bonds | \$15,782 | \$15,782 | \$— | \$— |
| Corporate bonds | 191,135 | 191,135 | — | — |
| Asset-backed and mortgage-backed securities | 10,640 | — | 10,640 | — |
| Derivatives | 27,037 | — | 27,037 | — |
| Investments measured at net asset value | 225,498 | | | |
| Liabilities: | | | | |
| Derivatives | 2,592 | — | 2,592 | — |

| | Fair Value at June 30, 2015 | Quoted Prices In Active Markets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|---|-----------------------------|---|---|---|
| Assets: | | | | |
| Government bonds | \$60,512 | \$60,512 | \$— | \$— |
| Corporate bonds | 145,717 | 145,717 | — | — |
| Asset-backed and mortgage-backed securities | 10,970 | — | 10,970 | — |
| Derivatives | 23,598 | — | 23,598 | — |
| Investments measured at net asset value | 187,534 | | | |
| Liabilities: | | | | |
| Derivatives | 1,970 | — | 1,970 | — |

The fair values of the government bonds, corporate bonds and asset-backed and mortgage-backed securities are determined using the closing market price reported in the active market in which the fund is traded or the market price for similar assets that are traded in an active market.

Derivatives consist of forward exchange, costless collar and cross-currency swap contracts, the fair values of which are calculated using market observable inputs including both spot and forward prices for the same underlying currencies. The calculation of fair value of the cross-currency swap contracts also utilizes a present value cash flow model that has been adjusted to reflect the credit risk of either the Company or the counterparty.

Investments measured at net asset value primarily consist of investments in fixed income mutual funds, which are measured at fair value using the net asset value per share practical expedient. These investments have not been categorized in the fair value hierarchy. The Company has the ability to liquidate these investments after giving appropriate notice to the issuer.

The primary investment objective for all investments is the preservation of principal and liquidity while earning income.

There are no other financial assets or financial liabilities that are marked to market on a recurring basis. Fair values are transferred between levels of the fair value hierarchy when facts and circumstances indicate that a change in the method of estimating the fair value of a financial asset or financial liability is warranted.

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PARKER-HANNIFIN CORPORATION
FORM 10-Q

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2015
AND COMPARABLE PERIOD ENDED SEPTEMBER 30, 2014
OVERVIEW

The Company is a leading worldwide diversified manufacturer of motion and control technologies and systems, providing precision engineered solutions for a wide variety of mobile, industrial and aerospace markets.

The Company's order rates provide a near-term perspective of the Company's outlook particularly when viewed in the context of prior and future order rates. The Company publishes its order rates on a quarterly basis. The lead time between the time an order is received and revenue is realized generally ranges from one day to 12 weeks for mobile and industrial orders and from one day to 18 months for aerospace orders. The Company believes the leading economic indicators of these markets that have a strong correlation to the Company's future order rates are as follows:

- Purchasing Managers Index (PMI) on manufacturing activity specific to regions around the world with respect to most mobile and industrial markets;

- Global aircraft miles flown and global revenue passenger miles for commercial aerospace markets and Department of Defense spending for military aerospace markets; and

- Housing starts with respect to the North American residential air conditioning market and certain mobile construction markets.

A PMI above 50 indicates that the manufacturing activity specific to a region of the world in the mobile and industrial markets is expanding. A PMI below 50 indicates the opposite. Recent PMI levels for some regions around the world were as follows:

| | September 30, 2015 | June 30, 2015 |
|--------------------|--------------------|---------------|
| United States | 50.2 | 53.5 |
| Eurozone countries | 52.0 | 52.5 |
| China | 47.2 | 49.4 |
| Brazil | 47.0 | 46.5 |

Global aircraft miles flown have increased approximately six percent from their comparable fiscal 2015 level and global revenue passenger miles have increased approximately seven percent from their comparable fiscal 2015 level. The Company anticipates that U.S. Department of Defense spending with regard to appropriations and operations and maintenance for the U.S. Government's fiscal year 2016 will be approximately 10 percent higher than the comparable fiscal 2015 level.

Housing starts in September 2015 were approximately 18 percent higher than housing starts in September 2014 and were approximately three percent higher than housing starts in June 2015.

The Company remains focused on maintaining its financial strength by adjusting its cost structure to reflect changing demand levels, maintaining a strong balance sheet and managing its cash. The Company has been able to borrow funds at affordable interest rates and had a debt to debt-shareholders' equity ratio of 40.9 percent at September 30, 2015 compared to 36.6 percent at June 30, 2015 and 24.9 percent at September 30, 2014. Net of cash and cash equivalents and marketable securities and other investments, the debt to debt-shareholders' equity ratio was 24.4 percent at September 30, 2015 compared to 16.8 percent at June 30, 2015 and 2.2 percent at September 30, 2014. The Company believes many opportunities for profitable growth are available. The Company intends to focus primarily on business opportunities in the areas of energy, water, food, environment, defense, life sciences, infrastructure and transportation.

The Company believes it can meet its strategic objectives by:

- Successfully executing its Win Strategy initiatives relating to engaged people, premier customer experience, profitable growth and financial performance;
- Successfully executing its Simplification initiative which is aimed at reducing organizational and process complexity;
- Serving the customer and continuously enhancing its experience with the Company;
- Maintaining its decentralized division and sales company structure;
- Fostering a safety first and entrepreneurial culture;
- Engineering innovative systems and products to provide superior customer value through improved service, efficiency and productivity;
- Delivering products, systems and services that have demonstrable savings to customers and are priced by the value they deliver;
- Acquiring strategic businesses;
- Organizing around targeted regions, technologies and markets;
- Driving efficiency by implementing lean enterprise principles; and
- Creating a culture of empowerment through its values, inclusion and diversity, accountability and teamwork.

Acquisitions will be considered from time to time to the extent there is a strong strategic fit while at the same time, maintaining the Company's strong financial position. In addition, the Company will continue to assess its existing businesses and initiate efforts to divest businesses that are not considered to be a good long-term strategic fit for the Company. Future business divestitures could have a negative effect on the Company's results of operations.

The discussion below is structured to separately discuss the Consolidated Statement of Income, Results by Business Segment, Consolidated Balance Sheet and Consolidated Statement of Cash Flows.

CONSOLIDATED STATEMENT OF INCOME

| (dollars in millions) | Three Months Ended | | |
|---|--------------------|-----------|---|
| | September 30, | | |
| | 2015 | 2014 | |
| Net sales | \$2,869.3 | \$3,269.9 | |
| Gross profit | \$668.4 | \$810.1 | |
| Gross profit margin | 23.3 | % 24.8 | % |
| Selling, general and administrative expenses | \$370.2 | \$400.8 | |
| Selling, general and administrative expenses, as a percent of sales | 12.9 | % 12.3 | % |
| Interest expense | 35.8 | 21.0 | |
| Other (income), net | \$(13.2) | \$(8.4) |) |
| Effective tax rate | 29.2 | % 29.4 | % |
| Net income | \$195.0 | \$280.2 | |
| Net income, as a percent of sales | 6.8 | % 8.6 | % |

Net sales for the current-year quarter decreased from the comparable prior-year quarter primarily due to lower sales in both the Diversified Industrial North America and International businesses more than offsetting higher volume experienced in the Aerospace Systems Segment. The effect of currency rate changes decreased net sales by approximately \$186 million in the current-year quarter (\$161 million of which was attributable to the Diversified Industrial International businesses). Acquisitions made in the last 12 months contributed approximately \$12 million in sales in the current-year quarter.

Gross profit margin decreased in the current-year quarter primarily due to the lower sales volume in the Diversified Industrial Segment and an unfavorable product mix in the Diversified Industrial International businesses, partially offset by a favorable product mix and lower product engineering expenses in the Aerospace Systems Segment. Foreign currency transaction (gain) (primarily relating to cash, marketable securities and other investments and intercompany transactions) included in cost of sales for the current-year quarter and prior-year quarter were \$(5.3)

million and \$(12.7) million, respectively. Pension cost included in cost of sales for the current-year quarter and prior-year quarter were \$41.2 million and \$42.6 million, respectively. Cost of sales for the current-year quarter and prior-year quarter also included business realignment charges of \$14.7 million and \$5.1 million, respectively.

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Selling, general and administrative expenses decreased for the current-year quarter primarily due to lower stock compensation expense and lower research and development expenses, partially offset by higher business realignment charges and higher net expenses associated with the Company's deferred compensation program, primarily resulting from a decrease in the market value of corporate owned life insurance. Stock compensation expense decreased primarily as a result of a lower number of stock awards granted in fiscal 2016. Pension cost included in selling, general and administrative expenses for the current-year quarter and prior-year quarter was \$19.7 million and \$16.8 million, respectively. Business realignment charges included in selling, general and administrative expenses were \$7.1 million and \$0.7 million for the current-year quarter and prior-year quarter, respectively.

Interest expense for the current-year quarter increased from the comparable prior-year period primarily due to both higher weighted-average borrowings and higher weighted-average interest rates on borrowings.

Other (income), net in the current-year quarter includes income of \$5.2 million related to equity method investments and income of \$4.7 million related to free trade incentives. Other (income), net in the prior-year quarter included income of \$5.9 million related to equity method investments, a gain of \$5.7 million related to the sale of a business and an expense of \$6.7 million related to asset writedowns.

Effective tax rate for the first three months of fiscal 2016 was lower than the comparable prior-year period primarily due to an increase in estimated foreign earnings in low tax jurisdictions and an increase in the Federal manufacturing deduction partially offset by a decrease in discrete tax benefits compared to the prior-year period. The Company expects the effective tax rate for fiscal 2016 will be approximately 29 percent.

RESULTS BY BUSINESS SEGMENT

Diversified Industrial Segment

| (dollars in millions) | Three Months Ended | | | |
|-----------------------|-----------------------|-----------|--|---|
| | September 30, 2015 | 2014 | | |
| Net sales | | | | |
| North America | \$1,286.3 | \$1,471.8 | | |
| International | 1,038.4 | 1,263.5 | | |
| Operating income | | | | |
| North America | 212.7 | 264.2 | | |
| International | \$129.3 | \$189.8 | | |
| Operating margin | | | | |
| North America | 16.5 | % 18.0 | | % |
| International | 12.5 | % 15.0 | | % |
| Backlog | \$1,455.6 | \$1,765.0 | | |

The Diversified Industrial Segment operations experienced the following percentage changes in net sales in the current-year period versus the comparable prior-year period:

| | Three Months Ended September 30, 2015 | |
|--|--|----|
| Diversified Industrial North America – as reported | (12.6 |)% |
| Acquisitions | 0.2 | % |
| Currency | (1.5 |)% |
| Diversified Industrial North America – without acquisitions and currency | (11.3 |)% |
| Diversified Industrial International – as reported | (17.8 |)% |
| Acquisitions | 0.7 | % |
| Currency | (12.7 |)% |
| Diversified Industrial International – without acquisitions and currency | (5.8 |)% |
| Total Diversified Industrial Segment – as reported | (15.0 |)% |
| Acquisitions | 0.4 | % |
| Currency | (6.7 |)% |
| Total Diversified Industrial Segment – without acquisitions and currency | (8.7 |)% |

The above presentation reconciles the percentage changes in net sales of the Diversified Industrial Segment reported in accordance with U.S. GAAP to percentage changes in net sales adjusted to remove the effects of acquisitions made within the prior four fiscal quarters as well as the effects of currency exchange rates. The effects of acquisitions and currency exchange rates are removed to allow investors and the Company to meaningfully evaluate the percentage changes in net sales on a comparable basis from period to period.

Excluding the effects of acquisitions and changes in currency exchange rates, Diversified Industrial North American sales decreased for the current-year quarter primarily due to lower demand from both distributors and end-users in most markets. The markets that experienced the largest decline in end-user demand were the oil and gas, farm and agriculture equipment and construction equipment markets. Excluding the effects of acquisitions and changes in currency exchange rates, Diversified Industrial International sales for the current-year quarter decreased primarily due to lower volume in all regions with approximately half of the decrease occurring in Europe and approximately one-third of the decrease occurring in the Asia Pacific region.

The decrease in operating margin in the Diversified Industrial North American businesses for the current-year quarter was primarily due to the lower sales volume, partially offset by lower expenses primarily resulting from the Company's Simplification initiative. The decrease in operating margin in the Diversified Industrial International businesses for the current-year quarter was primarily due to the lower sales volume and an unfavorable product mix, partially offset by lower expenses primarily resulting from the Company's Simplification initiative and prior-year restructuring activities.

The following business realignment expenses are included in Diversified Industrial North America and Diversified Industrial International operating income:

| | Three Months Ended September 30, | |
|--------------------------------------|-------------------------------------|--------|
| (dollars in millions) | 2015 | 2014 |
| Diversified Industrial North America | \$ 8.1 | \$ 0.2 |
| Diversified Industrial International | 11.9 | 5.6 |

The business realignment charges primarily consist of severance costs related to actions taken under the Company's Simplification initiative implemented by operating units throughout the world as well as plant closures. The majority of the Diversified Industrial International business realignment charges were incurred in Europe. The Company

anticipates that cost savings realized from the work force reduction measures taken during the first three months of fiscal 2016 will increase future annual operating income by approximately three percent in both the Diversified Industrial North American and Diversified Industrial International businesses. The Company expects to continue to take the actions necessary to structure appropriately the operations of the Diversified Industrial Segment. Such actions are expected to result in approximately \$80 million in additional business realignment charges in the remainder of fiscal 2016.

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Diversified Industrial Segment backlog decreased from the prior-year quarter and from the June 30, 2015 amount of \$1,585.8 million as shipments exceeded orders in all of the North American and International businesses.

Approximately half of the decrease in the International businesses from both the prior-year quarter and the June 30, 2015 amount was experienced in Europe. Backlog consists of written firm orders from a customer to deliver products and, in the case of blanket purchase orders, only includes the portion of the order for which a schedule or release date has been agreed to with the customer. The dollar value of backlog is equal to the amount that is expected to be billed to the customer and reported as a sale. The Company anticipates Diversified Industrial North American and Diversified Industrial International sales for fiscal 2016 will both decrease between 14 percent and 10 percent from their fiscal 2015 levels. Diversified Industrial North American operating margins in fiscal 2016 are expected to range from 15.3 percent to 15.7 percent and Diversified Industrial International operating margins in fiscal 2016 are expected to range from 11.5 percent to 11.9 percent.

Aerospace Systems Segment

| (dollars in millions) | Three Months Ended | | | |
|-----------------------|--------------------|-----------|---|---|
| | September 30, | | | |
| | 2015 | 2014 | | |
| Net sales | \$544.6 | \$534.6 | | |
| Operating income | \$74.0 | \$65.3 | | |
| Operating margin | 13.6 | % 12.2 | % | % |
| Backlog | \$1,701.6 | \$1,961.2 | | |

The increase in net sales in the Aerospace Systems Segment for the current-year quarter was primarily due to higher volume in the commercial and military aftermarket businesses, partially offset by lower volume in the military original equipment manufacturer (OEM) business. The higher margin in the current-year quarter was primarily due to higher commercial and military aftermarket sales volume, lower engineering development costs and favorable contract settlements, partially offset by an unfavorable product mix in the commercial OEM business.

The decrease in backlog from the prior-year quarter was primarily due to shipments exceeding orders in the military and commercial OEM businesses and in the commercial and military aftermarket businesses. The decrease in backlog from the June 30, 2015 amount of \$1,755.8 million was primarily due to shipments exceeding orders in the military and commercial OEM businesses and commercial aftermarket business, partially offset by orders exceeding shipments in the military aftermarket business. Backlog consists of written firm orders from a customer to deliver products and, in the case of blanket purchase orders, only includes the portion of the order for which a schedule or release date has been agreed to with the customer. The dollar value of backlog is equal to the amount that is expected to be billed to the customer and reported as a sale. For fiscal 2016, sales are expected to increase between one percent and three percent from the fiscal 2015 level and operating margins are expected to range from 14.3 percent to 14.7 percent. A higher concentration of commercial OEM volume in future product mix and higher than expected new product development costs could result in lower margins.

Corporate general and administrative expenses

Corporate general and administrative expenses were \$53.1 million in the current-year quarter compared to \$55.4 million in the comparable prior-year quarter. As a percent of sales, corporate general and administrative expenses increased to 1.8 percent in the current-year quarter from 1.7 percent in the prior-year quarter. The lower expense in the current-year quarter is primarily due to a decrease in research and development expenses, partially offset by higher net expenses associated with the Company's deferred compensation program, primarily resulting from a decrease in the market value of corporate owned life insurance.

Other expense (in the Results By Business Segment) included the following:

| (dollars in millions) | Three Months Ended, September 30, | |
|---|--------------------------------------|-----------|
| | 2015 | 2014 |
| Expense (income) | | |
| Foreign currency transaction | \$(5.3 |) \$(12.7 |
| Stock-based compensation | 24.4 | 29.5 |
| Pensions | 30.0 | 26.5 |
| Divestitures and asset sales and writedowns | (0.7 |) 1.5 |
| Other items, net | 3.2 | 1.6 |
| | \$51.6 | \$46.4 |

Foreign currency transaction primarily relates to the impact of changes in foreign exchange rates on cash, marketable securities and other investments and intercompany transactions.

CONSOLIDATED BALANCE SHEET

| (dollars in millions) | September 30, | June 30, |
|--|---------------|-----------|
| | 2015 | 2015 |
| Cash | \$1,789.8 | \$1,914.1 |
| Trade accounts receivable, net | 1,561.1 | 1,620.2 |
| Inventories | 1,320.2 | 1,300.5 |
| Notes payable and long-term debt payable within one year | 630.7 | 233.1 |
| Shareholders' equity | 4,851.5 | 5,104.3 |
| Working capital | \$2,777.9 | \$3,233.0 |
| Current ratio | 2.09 | 2.38 |

Cash (comprised of cash and cash equivalents and marketable securities and other investments) includes \$1,765 million and \$1,777 million held by the Company's foreign subsidiaries at September 30, 2015 and June 30, 2015, respectively. Generally, cash and cash equivalents and marketable securities and other investments held by foreign subsidiaries are not readily available for use in the United States without adverse tax consequences. The Company's principal sources of liquidity are its cash flows provided by operating activities, commercial paper borrowings or borrowings directly from its line of credit. The Company does not believe the amount of cash held outside the U.S. will have an adverse effect on working capital needs, planned growth, repayment of maturing debt, benefit plan funding, dividend payments or share repurchases.

Trade accounts receivable, net are receivables due from customers for sales of product. Days sales outstanding relating to trade accounts receivable was 50 days at September 30, 2015 and 48 days at June 30, 2015. The Company believes that its receivables are collectible and appropriate allowances for doubtful accounts have been recorded.

Inventories as of September 30, 2015 increased \$20 million (which includes a decrease of \$18 million from the effect of foreign currency translation and an increase of \$12 million from current-year acquisitions) compared to June 30, 2015. An increase in inventories was experienced in both the Diversified Industrial Segment and the Aerospace Systems Segment. Days' supply of inventory was 72 days at September 30, 2015, 65 days at June 30, 2015 and 69 days at September 30, 2014.

Notes payable and long-term debt payable within one year as of September 30, 2015 increased from the June 30, 2015 amount due primarily to an increase in commercial paper outstanding. The Company from time to time will utilize short-term intercompany loans to repay commercial paper borrowings. At times, the short-term intercompany loans are outstanding at the end of a fiscal quarter.

Shareholders' equity activity during the first three months of fiscal 2016 included a decrease of approximately \$310 million as a result of share repurchases and a decrease of approximately \$112 million related to foreign currency translation adjustments.

CONSOLIDATED STATEMENT OF CASH FLOWS

| (dollars in millions) | Three Months Ended | |
|---|--------------------|------------|
| | September 30, | |
| | 2015 | 2014 |
| Cash provided by (used in): | | |
| Operating activities | \$5.0 | \$260.9 |
| Investing activities | (201.4 |) (480.9 |
| Financing activities | 14.3 | (229.7 |
| Effect of exchange rates | (24.2 |) (71.7 |
| Net (decrease) in cash and cash equivalents | \$(206.3 |) \$(521.4 |

Cash flows provided by operating activities for the first three months of fiscal 2016 was lower than the prior-year quarter primarily due to a decrease in net income and a \$200 million voluntary cash contribution made to the Company's domestic qualified defined benefit pension plan in the current-year quarter. Cash flows provided by operating activities in the first three months of fiscal 2016 benefited from a decrease in cash used by working capital items. The Company continues to focus on managing its inventory and other working capital requirements.

Cash flows used in investing activities was lower than the prior-year quarter due primarily to a decrease in marketable securities and other investments activity partially offset by an increase in acquisition activity.

Cash flows used in financing activities for the first three months of fiscal 2016 includes \$407 million of net commercial paper borrowings versus \$113 million of net commercial paper repayments in the prior-year quarter. Cash flows used in financing activities included repurchase activity under the Company's share repurchase program. The Company repurchased 2.8 million common shares for \$310 million in the first three months of fiscal 2016 as compared to the repurchase of 0.4 million common shares for \$50 million in the first three months of fiscal 2015.

The Company's goal is to maintain no less than an "A" rating on senior debt to ensure availability and reasonable cost of external funds. As a means of achieving this objective, the Company has established a financial goal of maintaining a ratio of debt to debt-shareholders' equity of no more than 37 percent.

| (dollars in millions) | September 30, | June 30, |
|---|---------------|----------|
| | 2015 | 2015 |
| Debt to Debt-Shareholders' Equity Ratio | | |
| Debt | \$3,356 | \$2,947 |
| Debt & Shareholders' equity | \$8,208 | \$8,051 |
| Ratio | 40.9 | % 36.6 |

At September 30, 2015, the Company had a line of credit totaling \$2,000 million through a multi-currency revolving credit agreement with a group of banks, \$1,593 million of which was available. The credit agreement expires in October 2017; however, the Company has the right to request a one-year extension of the expiration date on an annual basis, which request may result in changes to the current terms and conditions of the credit agreement. Advances from the credit agreement can be used for general corporate purposes, including acquisitions, and for the refinancing of existing indebtedness. The credit agreement requires the payment of an annual facility fee, the amount of which would increase in the event the Company's credit ratings are lowered. Although a lowering of the Company's credit ratings would likely increase the cost of future debt, it would not limit the Company's ability to use the credit agreement nor would it accelerate the repayment of any outstanding borrowings.

As of September 30, 2015, the Company was authorized to sell up to \$1,850 million of short-term commercial paper notes. As of September 30, 2015, \$407 million commercial paper notes were outstanding and the largest amount of commercial paper notes outstanding during the first quarter of fiscal 2016 was \$489 million.

The Company's credit agreements and indentures governing certain debt securities contain various covenants, the violation of which would limit or preclude the use of the credit agreements for future borrowings, or might accelerate the maturity of the related outstanding borrowings covered by the indentures. Based on the Company's rating level at September 30, 2015, the most restrictive financial covenant provides that the ratio of secured debt to net tangible assets be less than 10 percent. However, the Company currently does not have secured debt in its debt portfolio. The Company is in compliance with all covenants and expects to remain in compliance during the term of the credit agreements and indentures.

FORWARD-LOOKING STATEMENTS

Forward-looking statements contained in this and other written and oral reports are made based on known events and circumstances at the time of release, and as such, are subject in the future to unforeseen uncertainties and risks. All statements regarding future performance, earnings projections, events or developments are forward-looking statements. It is possible that the future performance and earnings projections of the Company, including its individual segments, may differ materially from current expectations, depending on economic conditions within its mobile, industrial and aerospace markets, and the Company's ability to maintain and achieve anticipated benefits associated with announced realignment activities, strategic initiatives to improve operating margins, actions taken to combat the effects of the current economic environment, and growth, innovation and global diversification initiatives. A change in the economic conditions in individual markets may have a particularly volatile effect on segment performance.

Among other factors which may affect future performance are:

- changes in business relationships with and purchases by or from major customers, suppliers or distributors, including delays or cancellations in shipments, disputes regarding contract terms or significant changes in financial condition, changes in contract cost and revenue estimates for new development programs, and changes in product mix;
- ability to identify acceptable strategic acquisition targets;
- uncertainties surrounding timing, successful completion or integration of acquisitions and similar transactions;
- the ability to successfully divest businesses planned for divestiture and realize the anticipated benefits of such divestitures;
- the determination to undertake business realignment activities and the expected costs thereof and, if undertaken, the ability to complete such activities and realize the anticipated cost savings from such activities;
- ability to implement successfully the Company's capital allocation initiatives, including timing, price and execution of share repurchases;
- increases in raw material costs that cannot be recovered in product pricing;
- the Company's ability to manage costs related to insurance and employee retirement and health care benefits;
- threats associated with and efforts to combat terrorism and cyber-security risks;
- uncertainties surrounding the ultimate resolution of outstanding legal proceedings, including the outcome of any appeals;
- competitive market conditions and resulting effects on sales and pricing; and
- global economic factors, including manufacturing activity, air travel trends, currency exchange rates, difficulties entering new markets and general economic conditions such as inflation, deflation, interest rates and credit availability.

The Company makes these statements as of the date of this disclosure, and undertakes no obligation to update them unless otherwise required by law.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company manages foreign currency transaction and translation risk by utilizing derivative and non-derivative financial instruments, including forward exchange contracts, costless collar contracts, cross-currency swap contracts and certain foreign denominated debt designated as net investment hedges. The derivative financial instrument contracts are with major investment grade financial institutions and the Company does not anticipate any material non-performance by any of the counterparties. The Company does not hold or issue derivative financial instruments for trading purposes.

Derivative financial instruments are recognized on the Consolidated Balance Sheet as either assets or liabilities and are measured at fair value. Further information on the fair value of these contracts is provided in Note 13 to the Consolidated Financial Statements. Gains or losses on derivatives that are not hedges are adjusted to fair value through the Consolidated Statement of Income. Gains or losses on derivatives that are hedges are adjusted to fair value through accumulated other comprehensive (loss) in the Consolidated Balance Sheet until the hedged item is recognized in earnings. The translation of the foreign denominated debt that has been designated as a net investment hedge is recorded in accumulated other comprehensive (loss) and remains there until the underlying net investment is sold or substantially liquidated.

The Company's debt portfolio contains variable rate debt, inherently exposing the Company to interest rate risk. The Company's objective is to maintain a 60/40 mix between fixed rate and variable rate debt thereby limiting its exposure to changes in near-term interest rates.

ITEM 4. CONTROLS AND PROCEDURES

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure controls and procedures as of September 30, 2015. Based on this evaluation, the Company's principal executive officer and principal financial officer concluded that, as of September 30, 2015, the Company's disclosure controls and procedures were effective.

There was no change in the Company's internal control over financial reporting during the quarter ended September 30, 2015 that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PARKER-HANNIFIN CORPORATION
PART II - OTHER INFORMATION

ITEM 1. Legal Proceedings. Parker ITR S.r.l. (Parker ITR), a subsidiary acquired on January 31, 2002, has been the subject of a number of lawsuits and regulatory investigations. The lawsuits and investigations relate to allegations that for a period of up to 21 years, the Parker ITR business unit that manufactures and sells marine hose, typically used in oil transfer, conspired with competitors in unreasonable restraint of trade to artificially raise, fix, maintain or stabilize prices, rig bids and allocate markets and customers for marine oil and gas hose in the United States and in other jurisdictions. Parker ITR and the Company have cooperated with all of the regulatory authorities investigating the activities of the Parker ITR business unit that manufactures and sells marine hose and continue to cooperate with the investigations that remain ongoing. Several of the investigations and all of the lawsuits have concluded. The following investigation remains pending.

On May 15, 2007, the European Commission issued its initial Request for Information to the Company and Parker ITR. On January 28, 2009, the European Commission announced the results of its investigation of the alleged cartel activities. As part of its decision, the European Commission found that Parker ITR infringed Article 81 of the European Community Treaty from April 1986 to May 2, 2007 and fined Parker ITR 25.61 million euros. The European Commission also determined that the Company was jointly and severally responsible for 8.32 million euros of the total fine which related to the period from January 2002, when the Company acquired Parker ITR, to May 2, 2007, when the cartel activities ceased. Parker ITR and the Company filed an appeal to the General Court of the European Union on April 10, 2009. On May 12, 2013, the court reversed in part the decision of the European Commission, reducing the original fine of 25.61 million euros to 6.40 million euros and holding that the Company and Parker ITR are jointly and severally liable for payment of the fine up to 6.30 million euros. The European Commission appealed the ruling to the European Court of Justice. On December 18, 2014, the European Court of Justice reversed the ruling of the General Court and referred the case back to the General Court.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(a) Unregistered Sales of Equity Securities. Not applicable.

(b) Use of Proceeds. Not applicable.

(c) Issuer Purchases of Equity Securities.

| Period | (a) Total Number of Shares Purchased | (b) Average Price Paid Per Share | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1) | (d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (1) |
|--|--------------------------------------|----------------------------------|--|--|
| July 1, 2015 through July 31, 2015 | 150,700 | \$ 113.66 | 150,700 | 24,287,456 |
| August 1, 2015 through August 31, 2015 | 2,463,470 | \$ 112.22 | 2,463,470 | 21,823,986 |
| September 1, 2015 through September 30, 2015 | 156,454 | \$ 104.54 | 156,454 | 21,667,532 |
| Total: | 2,770,624 | \$ 111.87 | 2,770,624 | 21,667,532 |

On August 16, 1990, the Company publicly announced that its Board of Directors authorized the repurchase by the Company of up to 3 million shares of its common stock. From time to time thereafter, the Board of Directors has adjusted the overall maximum number of shares authorized for repurchase under this program. On October 22, (1) 2014, the Company publicly announced that the Board of Directors increased the overall maximum number of shares authorized for repurchase under this program so that, beginning on such date, the aggregate number of shares authorized for repurchase was 35 million shares. There is no limitation on the amount of shares that can be repurchased in a fiscal year. There is no expiration date for this program.

ITEM 6. Exhibits.

The following documents are furnished as exhibits and are numbered pursuant to Item 601 of Regulation S-K:

| Exhibit No. | Description of Exhibit |
|-------------|--|
| 3(a) | Amended Articles of Incorporation, as amended.* |
| 12 | Computation of Ratio of Earnings to Fixed Charges as of September 30, 2015.* |
| 31(a) | Certification of the Principal Executive Officer Pursuant to 17 CFR 240.13a-14(a), as Adopted Pursuant to §302 of the Sarbanes-Oxley Act of 2002.* |
| 31(b) | Certification of the Principal Financial Officer Pursuant to 17 CFR 240.13a-14(a), as Adopted Pursuant to §302 of the Sarbanes-Oxley Act of 2002.* |
| 32 | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to §906 of the Sarbanes-Oxley Act of 2002. * |
| 101.INS | XBRL Instance Document.* |
| 101.SCH | XBRL Taxonomy Extension Schema Document.* |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document.* |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document. * |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document.* |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document.* |

* Submitted electronically herewith.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statement of Income for the three months ended September 30, 2015 and 2014, (ii) Consolidated Statement of Comprehensive Income for the three months ended September 30, 2015 and 2014, (iii) Consolidated Balance Sheet at September 30, 2015 and June 30, 2015, (iv) Consolidated Statement of Cash Flows for the three months ended September 30, 2015 and 2014, and (v) Notes to Consolidated Financial Statements for the three months ended September 30, 2015.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PARKER-HANNIFIN CORPORATION
(Registrant)

/s/ Jon. P. Marten

Jon P. Marten

Executive Vice President - Finance & Administration and Chief Financial Officer

Date: November 3, 2015

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