

PALL CORP
Form 10-Q
March 03, 2014

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

R Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended January 31, 2014

or

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from to

Commission File Number: 001- 04311

PALL CORPORATION

(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of
incorporation or organization)

11-1541330
(I.R.S. Employer
Identification No.)

25 Harbor Park Drive, Port Washington, NY
(Address of principal executive offices)

11050
(Zip Code)

(516) 484-5400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of the registrant's common stock outstanding as of February 26, 2014 was 109,775,816.

Table of Contents

	Page No.
<u>PART I. FINANCIAL INFORMATION</u>	
<u>Item 1.</u> <u>Financial Statements (Unaudited).</u>	
<u>Condensed Consolidated Balance Sheets as of January 31, 2014 and July 31, 2013.</u>	<u>3</u>
<u>Condensed Consolidated Statements of Earnings for the three months and six months ended January 31, 2014 and January 31, 2013.</u>	<u>4</u>
<u>Condensed Consolidated Statements of Comprehensive Income for the three and six months ended January 31, 2014 and January 31, 2013.</u>	<u>5</u>
<u>Condensed Consolidated Statements of Cash Flows for the six months ended January 31, 2014 and January 31, 2013.</u>	<u>6</u>
<u>Notes to Condensed Consolidated Financial Statements.</u>	<u>7</u>
<u>Item 2.</u> <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations.</u>	<u>25</u>
<u>Item 3.</u> <u>Quantitative and Qualitative Disclosures About Market Risk.</u>	<u>39</u>
<u>Item 4.</u> <u>Controls and Procedures.</u>	<u>39</u>
<u>PART II. OTHER INFORMATION</u>	
<u>Item 1.</u> <u>Legal Proceedings.</u>	<u>40</u>
<u>Item 1A.</u> <u>Risk Factors.</u>	<u>40</u>
<u>Item 2.</u> <u>Unregistered Sales of Equity Securities and Use of Proceeds.</u>	<u>40</u>
<u>Item 6.</u> <u>Exhibits.</u>	<u>41</u>
<u>SIGNATURES</u>	

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

PALL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except per share data)

(Unaudited)

	Jan 31, 2014	Jul 31, 2013
Assets:		
Current assets:		
Cash and cash equivalents	\$951,834	\$936,886
Accounts receivable	536,755	566,335
Inventory	394,865	381,047
Prepaid expenses	74,471	72,808
Other current assets	80,924	92,953
Total current assets	2,038,849	2,050,029
Property, plant and equipment	789,342	774,948
Goodwill	348,080	342,492
Intangible assets	137,385	137,243
Other non-current assets	159,858	168,127
Total assets	\$3,473,514	\$3,472,839
Liabilities and Stockholders' Equity:		
Current liabilities:		
Notes payable	\$304,930	\$169,967
Accounts payable	134,295	157,176
Accrued liabilities	284,099	312,829
Income taxes payable	53,535	60,732
Current portion of long-term debt	405	420
Dividends payable	—	27,947
Total current liabilities	777,264	729,071
Long-term debt, net of current portion	463,674	467,319
Income taxes payable – non-current	145,905	141,843
Deferred taxes and other non-current liabilities	339,643	319,650
Total liabilities	1,726,486	1,657,883
Stockholders' equity:		
Common stock, par value \$.10 per share	12,796	12,796
Capital in excess of par value	295,106	298,150
Retained earnings	2,397,826	2,285,031
Treasury stock, at cost	(943,739	) (740,229
Accumulated other comprehensive income/(loss):		
Foreign currency translation	105,887	84,598
Pension liability adjustment	(125,876	) (125,211
Unrealized investment gains	1,749	2,123
Unrealized gains/(losses) on derivatives	3,279	(2,302
Total accumulated other comprehensive income/(loss)	(14,961	) (40,792

Total stockholders' equity	1,747,028	1,814,956
Total liabilities and stockholders' equity	\$3,473,514	\$3,472,839

See accompanying notes to condensed consolidated financial statements.

PALL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(In thousands, except per share data)

(Unaudited)

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Net sales	\$676,969	\$662,455	\$1,306,748	\$1,290,055
Cost of sales	332,710	320,492	636,775	621,009
Gross profit	344,259	341,963	669,973	669,046
Selling, general and administrative expenses	196,299	206,009	391,183	401,974
Research and development	24,979	23,399	48,246	45,974
Restructuring and other charges, net	9,170	4,399	18,368	8,673
Interest expense, net	5,195	6,017	11,172	5,449
Earnings from continuing operations before income taxes	108,616	102,139	201,004	206,976
Provision for income taxes	24,950	21,820	45,825	37,492
Net earnings from continuing operations	\$83,666	\$80,319	\$155,179	\$169,484
Earnings/(loss) from discontinued operations, net of income taxes	\$—	\$(3,549)	) \$—	\$246,758
Net earnings	\$83,666	\$76,770	\$155,179	\$416,242
Earnings per share from continuing operations:				
Basic	\$0.76	\$0.71	\$1.39	\$1.49
Diluted	\$0.75	\$0.70	\$1.38	\$1.48
Earnings/(loss) per share from discontinued operations:				
Basic	\$—	\$(0.03)	) \$—	\$2.18
Diluted	\$—	\$(0.03)	) \$—	\$2.15
Earnings per share:				
Basic	\$0.76	\$0.68	\$1.39	\$3.67
Diluted	\$0.75	\$0.67	\$1.38	\$3.63
Dividends declared per share	\$—	\$0.250	\$0.275	\$0.500
Average shares outstanding:				
Basic	110,720	112,420	111,263	113,398
Diluted	111,980	113,809	112,532	114,784

See accompanying notes to condensed consolidated financial statements.

PALL CORPORATION AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

(Unaudited)

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Net earnings	\$83,666	\$76,770	\$155,179	\$416,242
Other comprehensive income/(loss), net of income taxes:				
Foreign currency translation	(21,938)	7,570	21,289	41,322
Pension liability adjustment	(71)	3,375	(665)	4,563
Unrealized investment gains/(losses)	(292)	(344)	(374)	63
Unrealized gains/(losses) on derivatives	3,126	(1,825)	5,581	(3,777)
Total other comprehensive income/(loss), net of income taxes	(19,175)	8,776	25,831	42,171
Comprehensive income	\$64,491	\$85,546	\$181,010	\$458,413

See accompanying notes to condensed consolidated financial statements.

PALL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Six Months Ended	
	Jan 31, 2014	Jan 31, 2013
Operating activities:		
Net cash provided by operating activities	\$205,595	\$89,382
Investing activities:		
Capital expenditures	(34,663	) (42,403
Acquisition of businesses	(5,299) —
Purchases of retirement benefit assets	(14,312	) (28,166
Proceeds from retirement benefit assets	19,946	30,322
Proceeds from sale of assets	1,953	542,088
Other	(3,278	) (1,094
Net cash provided/(used) by investing activities	(35,653	) 500,747
Financing activities:		
Notes payable	134,963	30,024
Dividends paid	(58,408	) (52,634
Long-term borrowings	—	15
Repayments of short-term debt	(3,927) —
Repayments of long-term debt	(375	) (239
Net proceeds from stock plans	7,130	24,623
Purchase of treasury stock	(250,000	) (250,000
Excess tax benefits from stock-based compensation arrangements	9,444	8,426
Net cash used by financing activities	(161,173	) (239,785
Cash flow for period	8,769	350,344
Cash and cash equivalents at beginning of year	936,886	500,274
Effect of exchange rate changes on cash and cash equivalents	6,179	19,614
Cash and cash equivalents at end of period	\$951,834	\$870,232
Supplemental disclosures:		
Interest paid	\$11,844	\$22,612
Income taxes paid (net of refunds)	31,772	103,876

See accompanying notes to condensed consolidated financial statements.

PALL CORPORATION AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(In thousands, except per share data)
 (Unaudited)

NOTE 1 – BASIS OF PRESENTATION

The condensed consolidated financial information of Pall Corporation and its subsidiaries (hereinafter collectively called the “Company”) included herein is unaudited. Such information reflects all adjustments of a normal recurring nature, which are, in the opinion of Company management, necessary to present fairly the Company’s consolidated financial position, results of operations and cash flows as of the dates and for the periods presented herein. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes set forth in the Company’s Annual Report on Form 10-K for the fiscal year ended July 31, 2013 (“2013 Form 10-K”).

As discussed in Note 16, Discontinued Operations, on August 1, 2012, the Company sold certain assets of its blood collection, filtration and processing product line, which was a component of the Company’s Life Sciences segment, and met the criteria for discontinued operations and held for sale presentation during the third quarter of fiscal year 2012. As such, it has been reported as a discontinued operation in the Company’s condensed consolidated financial statements for all periods presented.

NOTE 2 – BALANCE SHEET DETAILS

The following tables provide details of selected balance sheet items:

	Jan 31, 2014	Jul 31, 2013
Accounts receivable:		
Billed	\$482,809	\$508,448
Unbilled	67,548	72,787
Total	550,357	581,235
Less: Allowances for doubtful accounts	(13,602)	(14,900)
	\$536,755	\$566,335

Unbilled receivables principally relate to revenues accrued for long-term contracts recorded under the percentage-of-completion method of accounting.

	Jan 31, 2014	Jul 31, 2013
Inventory:		
Raw materials and components	\$114,702	\$94,837
Work-in-process	105,484	94,998
Finished goods	174,679	191,212
	\$394,865	\$381,047
	Jan 31, 2014	July 31, 2013
Property, plant and equipment:		
Property, plant and equipment	\$1,719,826	\$1,650,274
Less: Accumulated depreciation and amortization	(930,484)	(875,326)
	\$789,342	\$774,948

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

NOTE 3 – GOODWILL AND INTANGIBLE ASSETS

The following table presents goodwill, allocated by reportable segment.

	Jan 31, 2014	Jul 31, 2013
Life Sciences	\$186,098	\$180,896
Industrial	161,982	161,596
	\$348,080	\$342,492

Intangible assets, net, consist of the following:

	Jan 31, 2014		
	Gross	Accumulated Amortization	Net
Patents and unpatented technology	\$112,559	\$62,044	\$50,515
Customer-related intangibles	106,290	27,354	78,936
Trademarks	13,353	6,573	6,780
Other	3,638	2,484	1,154
	\$235,840	\$98,455	\$137,385
	Jul 31, 2013		
	Gross	Accumulated Amortization	Net
Patents and unpatented technology	\$123,707	\$69,992	\$53,715
Customer-related intangibles	97,016	22,425	74,591
Trademarks	13,291	6,166	7,125
Other	4,425	2,613	1,812
	\$238,439	\$101,196	\$137,243

Goodwill and intangible assets were primarily impacted by changes in the foreign exchange rates used to translate goodwill and intangible assets of foreign subsidiaries. Intangible assets were additionally impacted by immaterial acquisitions of Medistad Holding BV, a European manufacturing entity and SoloHill Engineering, Inc., a United States (“U.S”) technology company in the first and second quarters of fiscal year 2014, respectively.

Amortization expense from continuing operations for intangible assets for the three and six months ended January 31, 2014 was \$4,655 and \$9,379, respectively. Amortization expense from continuing operations for intangible assets for the three and six months ended January 31, 2013 was \$4,857 and \$10,135, respectively. Amortization expense is estimated to be approximately \$9,296 for the remainder of fiscal year 2014, \$17,011 in fiscal year 2015, \$15,744 in fiscal year 2016, \$15,662 in fiscal year 2017, \$15,493 in fiscal year 2018, and \$13,170 in fiscal year 2019.

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

NOTE 4 – TREASURY STOCK

The following table highlights the share repurchase authorizations in effect during fiscal year 2014:

	Date of Authorization		
	Sep 26, 2011	Jan 17, 2013	Total
Amount available for repurchases as of July 31, 2013	\$81,873	\$250,000	\$331,873
New authorizations	—	—	—
Utilized	(81,873	) (168,127	) (250,000
Amount available for repurchases as of January 31, 2014	\$—	\$81,873	\$81,873

The Company's shares may be purchased over time as market and business conditions warrant. There is no time restriction on these authorizations. In September 2013, the Company entered into an Accelerated Share Repurchase ("ASR") agreement with a third-party financial institution to repurchase \$125,000 of the Company's common stock. This transaction was completed in the second quarter of fiscal year 2014. Under the agreement, the Company paid \$125,000 to the financial institution. Upon completion of the transaction, the Company received a total of 1,573 shares with an average price per share of \$79.45.

In December 2013, the Company entered into a second ASR agreement with a third-party financial institution to repurchase \$125,000 of the Company's common stock. Under the agreement, the Company paid \$125,000 to the financial institution and received an initial delivery of 1,249 shares at an aggregate cost of \$106,250, with an average price per share of \$85.05. These shares were included in treasury stock in the accompanying condensed consolidated balance sheet as of January 31, 2014. The remaining \$18,750 was included in additional paid in capital in the accompanying condensed consolidated balance sheets as of January 31, 2014. The December 2013 ASR agreement will be settled during the third quarter of fiscal year 2014. The final number of shares delivered upon settlement of the December 2013 ASR agreement will be determined with reference to the average price of the Company's common stock over the term of the ASR agreement.

During the six months ended January 31, 2014, 694 shares were issued under the Company's stock-based compensation plans. At January 31, 2014, the Company held 18,298 treasury shares.

NOTE 5 – CONTINGENCIES AND COMMITMENTS

With respect to the matters described in Note 14, Contingencies and Commitments, to the Company's consolidated financial statements included in the Company's 2013 Form 10-K and below, the Company has assessed the ultimate resolution of these matters and has reflected appropriate contingent liabilities in the condensed consolidated financial statements as of January 31, 2014 and July 31, 2013.

The Company and its subsidiaries are subject to certain other legal actions that arise in the normal course of business. Other than those legal proceedings and claims discussed in the 2013 Form 10-K and this Note, the Company is not facing any other legal proceedings and claims that would individually or in the aggregate have a reasonably possible material adverse effect on its financial condition or operating results. As such, any reasonably possible loss or range of loss, other than those legal proceedings discussed in the 2013 Form 10-K and this Note, is immaterial. However, the results of legal proceedings cannot be predicted with certainty. If the Company failed to prevail in several of these legal matters in the same reporting period, the operating results of a particular reporting period could be materially adversely affected.

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

Environmental Matters:

With respect to the environmental matters at the Company's Pinellas Park, Florida site, previously disclosed in Note 14, Contingencies and Commitments, to the Company's consolidated financial statements included in the Company's 2013 Form 10-K, the Florida Department of Environmental Protection approved the remedial action plan in September 2013. As a result of this, the Company added \$4,440 to its environmental reserves in the first quarter of fiscal year 2014.

The Company's condensed consolidated balance sheet at January 31, 2014 includes liabilities for environmental matters of approximately \$21,402 which relate primarily to the environmental proceedings discussed in the 2013 Form 10-K and as updated in this Note. In the opinion of management, the Company is in substantial compliance with applicable environmental laws and its current accruals for environmental remediation are adequate. However, as regulatory standards under environmental laws are becoming increasingly stringent, there can be no assurance that future developments, additional information and experience gained will not cause the Company to incur material environmental liabilities or costs beyond those accrued in its condensed consolidated financial statements.

NOTE 6 – RESTRUCTURING AND OTHER CHARGES, NET

The following tables summarize the restructuring and other charges (“ROTC”) recorded in the three and six months ended January 31, 2014 and January 31, 2013:

	Three Months Ended Jan 31, 2014			Six Months Ended Jan 31, 2014		
	Restructuring (1)	Other (Gains)/ Charges (2)	Total	Restructuring (1)	Other (Gains)/ Charges (2)	Total
Severance benefits and other employment contract obligations	\$7,347	\$(844)	) \$6,503	\$10,462	\$(402)	) \$10,060
Professional fees and other costs, net of receipt of insurance claim payments	894	2,053	2,947	2,137	2,195	4,332
(Gain)/loss on sale and impairment of assets, net	—	—	—	—	160	160
Environmental matters	—	—	—	—	4,440	4,440
Reversal of excess restructuring reserves	(280)	) —	(280)	) (624)	) —	(624)
	\$7,961	\$1,209	\$9,170	\$11,975	\$6,393	\$18,368
Cash	\$7,961	\$1,209	\$9,170	\$11,975	\$6,233	\$18,208
Non-cash	—	—	—	—	160	160
	\$7,961	\$1,209	\$9,170	\$11,975	\$6,393	\$18,368

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

	Three Months Ended Jan 31, 2013			Six Months Ended Jan 31, 2013			
	Restructuring (1)	Other (Gains)/ Charges (2)	Total	Restructuring (1)	Other (Gains)/ Charges (2)	Total	
Severance benefits and other employment contract obligations	\$1,916	\$1,451	\$3,367	\$5,195	\$1,451	\$6,646	
Professional fees and other costs, net of receipt of insurance claim payments	345	887	1,232	788	1,586	2,374	
(Gain)/loss on sale and impairment of assets, net	(49) —	(49) (6) —	(6)
Reversal of excess restructuring reserves	(151) —	(151) (341) —	(341)
	\$2,061	\$2,338	\$4,399	\$5,636	\$3,037	\$8,673	
Cash	\$1,705	\$1,825	\$3,530	\$5,237	\$2,524	\$7,761	
Non-cash	356	513	869	399	513	912	
	\$2,061	\$2,338	\$4,399	\$5,636	\$3,037	\$8,673	

(1) Restructuring:

In fiscal year 2012, the Company announced a multi-year strategic cost reduction initiative (“structural cost improvement initiative”). This initiative impacts both segments as well as the Corporate Services Group. The goal of this initiative is to properly position the Company’s cost structure globally to perform in the current economic environment without adversely impacting its growth or innovation potential.

Key components of the structural cost improvement initiative include:

- the strategic alignment of manufacturing, sales and R&D facilities to cost-effectively deliver high-quality products and superior service to the Company’s customers worldwide,
- creation of regional shared financial services centers for the handling of accounting transaction processing and other accounting functions,
- reorganization of sales functions, to more cost-efficiently deliver superior service to the Company’s customers globally, and
- reductions in headcount across all functional areas, enabled by efficiencies gained through the Company’s ERP systems, as well as in order to align to economic conditions.

Restructuring charges recorded in the three and six months ended January 31, 2014 and January 31, 2013 primarily reflect the expenses incurred in connection with the Company’s structural cost improvement initiative as discussed above.

(2) Other (Gains)/Charges:

Severance benefits and other employment contract obligations: In the three months ended January 31, 2013, the Company recorded charges related to certain employment contract obligations.

Professional fees and other: In the three months ended January 31, 2014, the Company recorded acquisition related legal and other professional fees. In the three and six months ended January 31, 2013, the Company recorded settlement related costs as well as legal and other professional fees, related to the Federal Securities Class Actions, Shareholder Derivative Lawsuits and Other Proceedings (see Note 14, Contingencies and Commitments, in the 2013 Form 10-K). The receipt of insurance claim payments partly offset these costs for the six months ended January 31,

2013.

Environmental matters: As discussed in Note 5, Contingencies and Commitments, in the six months ended January 31, 2014, the Company increased its previously established environmental reserve related to a matter in Pinellas Park, Florida.

11

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The following table summarizes the activity related to restructuring liabilities recorded for the Company's structural cost improvement initiative which began in fiscal year 2012:

	Severance	Other	Total
Original charge	\$61,852	\$3,448	\$65,300
Utilized	(27,365	) (2,798	) (30,163
Translation	(123	) (47	) (170
Balance at Jul 31, 2012	\$34,364	\$603	\$34,967
Additions	21,637	2,840	24,477
Utilized	(29,574	) (1,936	) (31,510
Reversal of excess reserves	(500	) (57	) (557
Translation	313	23	336
Balance at Jul 31, 2013	\$26,240	\$1,473	\$27,713
Additions	10,462	2,137	12,599
Utilized	(12,787	) (1,592	) (14,379
Reversal of excess reserves	(506	) (118	) (624
Translation	306	36	342
Balance at Jan 31, 2014	\$23,715	\$1,936	\$25,651

Excluded from the table above are restructuring liabilities relating to restructuring plans initiated in fiscal year 2010. At January 31, 2014, the balance of these liabilities was \$216.

NOTE 7 – INCOME TAXES

The Company's effective tax rates on continuing operations for the six months ended January 31, 2014 and January 31, 2013 were 22.8% and 18.1%, respectively. For the six months ended January 31, 2014, the effective tax rate varied from the U.S. federal statutory rate primarily due to the benefits of foreign operations. For the six months ended January 31, 2013, the effective tax rate varied from the U.S. federal statutory rate primarily due to the benefits of foreign operations and a net tax benefit of \$7,757 primarily from the resolution of a U.S. tax audit partly offset by the establishment of deferred tax liabilities for the repatriation of foreign earnings.

During the six months ended January 31, 2013, the Company reached a final agreement with the Internal Revenue Service ("IRS") resolving the outstanding tax positions for fiscal years ended 2006 through 2008. As a result, the Company reversed \$10,193 of previously recorded liabilities related to tax and penalties, as well as \$6,704 related to interest (\$4,268 net of income tax cost) that were accrued but not assessed as part of the IRS agreement.

At January 31, 2014 and July 31, 2013, the Company had gross unrecognized income tax benefits of \$211,463 and \$203,376, respectively. During the six months ended January 31, 2014, the amount of gross unrecognized tax benefits increased by \$8,087, primarily due to tax positions taken during the current period and the impact of foreign currency translation partially offset by the expiration of various foreign statutes of limitation. As of January 31, 2014, the amount of net unrecognized income tax benefits that, if recognized, would impact the effective tax rate was \$163,188. At January 31, 2014 and July 31, 2013, the Company had liabilities of \$20,767 and \$18,622, respectively, for potential payment of interest and penalties.

Due to the potential resolution of tax examinations and the expiration of various statutes of limitation, the Company believes that it is reasonably possible that the gross amount of unrecognized tax benefits may decrease within the next twelve months by a range of zero to \$66,183.

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

Subsequent to the balance sheet date, the Company received official notification of the resolution of a tax audit in the United Kingdom related to fiscal year 2010. This will result in the recognition of previously unrecognized income tax benefits of approximately \$8,000 and a reversal of interest of approximately \$1,000 in the Company's third fiscal quarter ending April 30, 2014.

NOTE 8 – COMPONENTS OF NET PERIODIC PENSION COST

Net periodic pension benefit cost for the Company's defined benefit pension plans includes the following components:

	Three Months Ended					
	U.S. Plans		Foreign Plans		Total	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Service cost	\$2,170	\$2,647	\$997	\$1,161	\$3,167	\$3,808
Interest cost	3,027	2,618	4,321	4,048	7,348	6,666
Expected return on plan assets	(2,324)	(2,384)	(3,542)	(4,118)	(5,866)	(6,502)
Amortization of prior service cost/(credit)	395	393	(10)	(15)	385	378
Amortization of actuarial loss	1,345	2,411	1,425	1,412	2,770	3,823
Loss due to curtailments and settlements	—	17	—	—	—	17
Net periodic benefit cost	\$4,613	\$5,702	\$3,191	\$2,488	\$7,804	\$8,190
	Six Months Ended					
	U.S. Plans		Foreign Plans		Total	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Service cost	\$4,340	\$5,295	\$1,993	\$2,350	\$6,333	\$7,645
Interest cost	6,055	5,235	8,525	8,066	14,580	13,301
Expected return on plan assets	(4,649)	(4,767)	(6,980)	(8,221)	(11,629)	(12,988)
Amortization of prior service cost/(credit)	790	786	(21)	(32)	769	754
Amortization of actuarial loss	2,689	4,822	2,811	2,812	5,500	7,634
Loss due to curtailments and settlements	—	33	—	—	—	33
Net periodic benefit cost	\$9,225	\$11,404	\$6,328	\$4,975	\$15,553	\$16,379

NOTE 9 – STOCK-BASED PAYMENT

The Company currently has four stock-based employee and director compensation award types (Restricted Stock Unit, Stock Option Plans, Management Stock Purchase Plan ("MSPP"), and Employee Stock Purchase Plan ("ESPP")), which are more fully described in Note 15, Common Stock, to the consolidated financial statements included in the 2013 Form 10-K.

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The detailed components of stock-based compensation expense recorded in the condensed consolidated statements of earnings for the three and six months ended January 31, 2014 and January 31, 2013 are reflected in the table below:

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Restricted stock units	\$6,254	\$4,609	\$10,447	\$7,917
Stock options	1,965	1,544	3,486	2,678
MSPP	972	937	1,164	1,787
ESPP	273	302	498	690
Total	\$9,464	\$7,392	\$15,595	\$13,072

NOTE 10 – EARNINGS PER SHARE

The condensed consolidated statements of earnings present basic and diluted earnings per share. Basic earnings per share is determined by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share considers the potential effect of dilution on basic earnings per share assuming potentially dilutive shares that meet certain criteria, such as those issuable upon exercise of stock options, were outstanding. The treasury stock method reduces the dilutive effect of potentially dilutive securities as it assumes that any cash proceeds (from the issuance of potentially dilutive securities) are used to buy back shares at the average share price during the period. Employee stock options and restricted stock units aggregating 506 and 1,254 shares were not included in the computation of diluted shares for the three months ended January 31, 2014 and January 31, 2013, respectively, because their effect would have been antidilutive. For the six months ended January 31, 2014 and January 31, 2013, 921 and 1,175 antidilutive shares, respectively, were excluded. The following is a reconciliation between basic shares outstanding and diluted shares outstanding:

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Basic shares outstanding	110,720	112,420	111,263	113,398
Effect of stock plans	1,260	1,389	1,269	1,386
Diluted shares outstanding	111,980	113,809	112,532	114,784

NOTE 11 – FAIR VALUE MEASUREMENTS

The Company records certain of its financial assets and liabilities at fair value, which is the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date.

The current authoritative guidance discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow), and the cost approach (cost to replace the service capacity of an asset or replacement cost). Authoritative guidance utilizes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those three levels:

Level 1: Use of observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Use of inputs other than quoted prices included in Level 1, which are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3: Use of inputs that are unobservable.

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The following table presents, for each of these hierarchy levels, the Company's financial assets and liabilities that are measured at fair value on a recurring basis as of January 31, 2014:

	Fair Value Measurements			
	As of Jan 31, 2014	Level 1	Level 2	Level 3
Financial assets carried at fair value				
Money market funds	\$2,469	\$2,469	\$—	\$—
Available-for-sale securities:				
Equity securities	203	203	—	—
Debt securities:				
Corporate	30,191	—	30,191	—
U.S. Treasury	10,793	—	10,793	—
Federal agency	18,574	—	18,574	—
Mortgage-backed	8,171	—	8,171	—
Commercial paper	700	—	700	—
Trading securities	216	216	—	—
Derivative financial instruments:				
Foreign exchange forward contracts	4,512	—	4,512	—
Financial liabilities carried at fair value				
Derivative financial instruments:				
Foreign exchange forward contracts	1,683	—	1,683	—

The following table presents, for each of these hierarchy levels, the Company's financial assets and liabilities that are measured at fair value on a recurring basis as of July 31, 2013:

	Fair Value Measurements			
	As of Jul 31, 2013	Level 1	Level 2	Level 3
Financial assets carried at fair value				
Money market funds	\$6,404	\$6,404	\$—	\$—
Available-for-sale securities:				
Equity securities	176	176	—	—
Debt securities:				
Corporate	32,393	—	32,393	—
U.S. Treasury	11,543	—	11,543	—
Federal agency	20,642	—	20,642	—
Mortgage-backed	5,990	—	5,990	—
Trading securities	190	190	—	—
Derivative financial instruments:				
Foreign exchange forward contracts	301	—	301	—
Financial liabilities carried at fair value				
Derivative financial instruments:				
Foreign exchange forward contracts	3,066	—	3,066	—

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The Company's money market funds and equity securities are valued using quoted market prices and, as such, are classified within Level 1 of the fair value hierarchy.

The fair value of the Company's investments in debt securities are valued utilizing third party pricing services and verified by management. The pricing services use inputs to determine fair value which are derived from observable market sources including reportable trades, benchmark curves, credit spreads, broker/dealer quotes, bids, offers, and other industry and economic events. These investments are included in Level 2 of the fair value hierarchy.

The fair values of the Company's foreign currency forward contracts are valued using pricing models, with all significant inputs derived from or corroborated by observable market data such as yield curves, currency spot and forward rates, and currency volatilities. These investments are included in Level 2 of the fair value hierarchy.

NOTE 12 – INVESTMENT SECURITIES

The following is a summary of the Company's available-for-sale investment securities by category which are classified within other non-current assets in the Company's condensed consolidated balance sheets. Contractual maturity dates of debt securities held by the benefits protection trusts at January 31, 2014 range from 2014 to 2046.

	Cost/ Amortized Cost Basis	Fair Value	Gross Unrealized Holding Gains	Gross Unrealized Holding Losses	Net Unrealized Holding Gains/(Losses)
January 31, 2014					
Equity securities	\$ 197	\$ 203	\$ 6	\$—	\$ 6
Debt securities:					
Corporate	29,452	30,191	1,168	(429	) 739
U.S. Treasury	10,741	10,793	206	(154	) 52
Federal agency	17,978	18,574	1,002	(406	) 596
Mortgage-backed	7,997	8,171	189	(15	) 174
Commercial paper	699	700	1	—	1
	\$67,064	\$68,632	\$2,572	\$(1,004	) \$1,568
July 31, 2013					
Equity securities	\$ 176	\$ 176	\$—	\$—	\$—
Debt securities:					
Corporate	31,546	32,393	1,274	(427	) 847
U.S. Treasury	11,339	11,543	294	(90	) 204
Federal agency	19,810	20,642	1,131	(299	) 832
Mortgage-backed	5,752	5,990	238	—	238
	\$68,623	\$70,744	\$2,937	\$(816	) \$2,121

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The following table shows the gross unrealized losses and fair value of the Company's available-for-sale investments with unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

	Less than 12 months		12 months or greater		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses
January 31, 2014						
Debt securities:						
Corporate	\$9,685	\$(429)	\$—	\$—	\$9,685	\$(429)
U.S. Treasury	4,328	(154)	—	—	4,328	(154)
Federal agency	3,785	(406)	—	—	3,785	(406)
Mortgage-backed	2,932	(15)	—	—	2,932	(15)
	\$20,730	\$(1,004)	\$—	\$—	\$20,730	\$(1,004)
	Less than 12 months		12 months or greater		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses
July 31, 2013						
Debt securities:						
Corporate	10,990	(427)	—	—	10,990	(427)
U.S. Treasury	3,778	(90)	—	—	3,778	(90)
Federal agency	3,701	(299)	—	—	3,701	(299)
	\$18,469	\$(816)	\$—	\$—	\$18,469	\$(816)

The following table shows the proceeds and gross gains and losses from the sale of available-for-sale investments for the three and six months ended January 31, 2014 and January 31, 2013:

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Proceeds from sales	\$2,558	\$6,689	\$3,058	\$12,286
Realized gross gains on sales	84	160	84	352
Realized gross losses on sales	99	3	100	5

The following is a summary of the Company's trading securities by category which are classified within other non-current assets in the Company's condensed consolidated balance sheets.

	Jan 31, 2014	Jul 31, 2013
Equity securities	\$216	\$190
Total trading securities	\$216	\$190

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The following table shows the net gains and losses recognized on trading securities for the three and six months ended January 31, 2014 and January 31, 2013:

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Gains, net recognized for securities held	\$7	\$—	\$23	\$—
Gains, net recognized for securities sold	—	—	—	—
Total gains, net recognized	\$7	\$—	\$23	\$—

NOTE 13 – DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company manages certain financial exposures through a risk management program that includes the use of foreign exchange derivative financial instruments. Derivatives are executed with counterparties with a minimum credit rating of “A” by Standard & Poors and “A2” by Moody’s Investor Services, in accordance with the Company’s policies. The Company does not utilize derivative instruments for trading or speculative purposes. As of January 31, 2014, the Company had foreign currency forward contracts outstanding with notional amounts aggregating \$477,156, whose fair values were a net asset of \$2,829.

Foreign Exchange Related:

a. Derivatives Not Designated as Hedging Instruments

The risk management objective of holding foreign exchange derivatives is to mitigate volatility to earnings and cash flows due to changes in foreign exchange rates. The Company and its subsidiaries conduct transactions in currencies other than their functional currencies. These transactions include non-functional intercompany and external sales as well as intercompany and external purchases. The Company uses foreign exchange forward contracts, matching the notional amounts and durations of the receivables and payables resulting from the aforementioned underlying foreign currency transactions, to mitigate the exposure to earnings and cash flows caused by the changes in fair value of these receivables and payables from fluctuating foreign exchange rates. The notional amount of foreign currency forward contracts not designated as hedging instruments entered into during the three and six months ended January 31, 2014 was \$607,273 and \$1,181,442, respectively. The notional amount of foreign currency forward contracts outstanding that were not designated as hedging instruments as of January 31, 2014 was \$369,219.

b. Cash Flow Hedges

The Company uses foreign exchange forward contracts for cash flow hedging on its future transactional exposure to the Euro due to changes in market rates to exchange Euros for British Pounds. The hedges cover a British subsidiary (British Pound functional) with Euro revenues and a Swiss subsidiary (Euro functional) with British Pound expenses. The probability of the occurrence of these transactions is high and the Company’s assessment is based on observable facts including the frequency and amounts of similar past transactions. The objective of the cash flow hedges is to lock the British Pound equivalent amount of Euro sales for the British subsidiary and the Euro equivalent amount of British Pound expenses for the Swiss subsidiary at the agreed upon exchange rates in the foreign exchange forward contracts. The notional amount of foreign currency forward contracts designated as hedging instruments entered into during the three and six months ended January 31, 2014 was \$54,767. The notional amount of foreign currency forward contracts outstanding designated as hedging instruments as of January 31, 2014 was \$107,937 and covers certain monthly transactional exposures through February 2015.

c. Net Investment Hedges

The risk management objective of designating the Company’s foreign currency loan as a hedge of a portion of its net investment in a wholly owned Japanese subsidiary is to mitigate the change in the fair value of the Company’s net investment due to changes in foreign exchange rates. The Company uses a JPY loan outstanding to hedge its equity of the same amount in the Japanese wholly owned subsidiary. The hedge of net investment consists of a JPY 9 billion loan.

PALL CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(In thousands, except per share data)
(Unaudited)

The fair values of the Company's derivative financial instruments included in the condensed consolidated balance sheets are presented as follows:

January 31, 2014	Asset Derivatives Balance Sheet Location	Fair Value	Liability Derivatives Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments				
Foreign exchange forward contracts	Other current assets	\$3,567	Other current liabilities	\$4
Derivatives not designated as hedging instruments				
Foreign exchange forward contracts	Other current assets	\$945	Other current liabilities	\$1,679
Total derivatives		\$4,512		\$1,683
Nonderivative instruments designated as hedging instruments				
Net investment hedge			Long-term debt, net of current portion	\$87,624
July 31, 2013	Asset Derivatives Balance Sheet Location	Fair Value	Liability Derivatives Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments				
Foreign exchange forward contracts	Other current assets	\$—	Other current liabilities	\$1,941
Derivatives not designated as hedging instruments				
Foreign exchange forward contracts	Other current assets	\$301	Other current liabilities	\$1,125
Total derivatives		\$301		\$3,066
Nonderivative instruments designated as hedging instruments				
Net investment hedge			Long-term debt, net of current portion	\$91,800

The amounts of the gains and losses related to the Company's derivative financial instruments designated as hedging instruments for the three and six months ended January 31, 2014 and January 31, 2013 are presented as follows:

	Amount of Gain or (Loss) Recognized in OCI on Derivatives (Effective Portion)		Location of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion) ^(a)	
				Three Months Ended Jan 31, 2014	Three Months Ended Jan 31, 2013
Derivatives in cash flow hedging relationships	\$3,489	\$(1,825)	) Net sales	\$113	\$(296)

Foreign exchange forward
contracts

			Cost of sales	(46	) (170)
Total derivatives	\$3,489	\$(1,825	)	\$67	\$(466)

19

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

	Amount of Gain or (Loss) Recognized in OCI on Derivatives (Effective Portion)		Location of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion) ^(a)	
				Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013	
Derivatives in cash flow hedging relationships					
Foreign exchange forward contracts	\$5,310	\$(3,777)	Net sales	\$112	\$(387)
			Cost of sales	(866)	(170)
Total derivatives	\$5,310	\$(3,777)		\$(754)	\$(557)

There were no gains or losses recognized in earnings related to the ineffective portion of the hedging relationship (a) or related to the amount excluded from the assessment of hedge effectiveness for the three and six months ended January 31, 2014 and January 31, 2013.

The amounts of the gains and losses related to the Company's derivative financial instruments not designated as hedging instruments for the three and six months ended January 31, 2014 and January 31, 2013 are presented as follows:

	Location of Gain or (Loss) Recognized in Earnings on Derivatives	Amount of Gain or (Loss) Recognized in Earnings on Derivatives			
		Three Months Ended		Six Months Ended	
		Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Derivatives not designated as hedging relationships					
Foreign exchange forward contracts	Selling, general and administrative expenses	\$(2,792)	\$(7,388)	\$(2,343)	\$(9,826)

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The amounts of the gains and losses related to the Company's nonderivative financial instruments designated as hedging instruments for the three and six months ended January 31, 2014 and January 31, 2013 are presented as follows:

	Amount of Gain or (Loss) Recognized in OCI on Derivatives (Effective Portion)		Location of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion) ^(b)	
	Three Months Ended Jan 31, 2014	Jan 31, 2013		Three Months Ended Jan 31, 2014	Jan 31, 2013
Nonderivatives designated as hedging relationships					
Net investment hedge	\$ (3,735	) \$ 9,100	N/A	\$—	\$—
	Amount of Gain or (Loss) Recognized in OCI on Derivatives (Effective Portion)		Location of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion) ^(b)	
	Six Months Ended Jan 31, 2014	Jan 31, 2013		Six Months Ended Jan 31, 2014	Jan 31, 2013
Nonderivatives designated as hedging relationships					
Net investment hedge	\$ (4,176	) \$ 10,437	N/A	\$—	\$—

There were no gains or losses recognized in earnings related to the ineffective portion of the hedging relationship (b) or related to the amount excluded from the assessment of hedge effectiveness for the three and six months ended January 31, 2014 and January 31, 2013.

NOTE 14 – ACCUMULATED OTHER COMPREHENSIVE INCOME/(LOSS)

Changes in accumulated other comprehensive income by component are presented below:

	Foreign Currency Translation	Defined Benefit Pension Plan	Unrealized investment gains/(losses)	Unrealized gains/(losses) on derivatives	Accumulated other comprehensive income/(loss)
Balance at July 31, 2013	\$ 84,598	\$ (125,211	) \$ 2,123	\$ (2,302	) \$ (40,792
Other comprehensive income/(loss) before reclassifications	21,289	—	(450	) 4,817	25,656
Amounts reclassified from accumulated other comprehensive income (loss)	—	4,330	76	764	5,170
Foreign exchange adjustments and other	—	(4,995	) —	—	(4,995
Balance at January 31, 2014	\$ 105,887	\$ (125,876	) \$ 1,749	\$ 3,279	\$ (14,961

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

Reclassifications out of accumulated other comprehensive income are presented below:

	Three Months Ended	Six Months Ended	Affected line item in the
	Jan 31, 2014	Jan 31, 2014	Condensed Consolidated
			Statement of Earnings
Defined Benefit Pension Plan			
Amortization of prior service cost	\$ (385	) \$ (769	) Note (a)
Recognized actuarial gain/(loss)	(2,770	) (5,500	) Note (a)
Total before tax	(3,155	) (6,269)
Tax benefit	974	1,939)
Net of tax	\$ (2,181	) \$ (4,330)
Unrealized investment gains/(losses)			
Realized investment gain/(losses)	\$ (62	) \$ (119	) Selling, general and administrative
Tax (expense)/benefit	23	43)
Net of tax	\$ (39	) \$ (76)
Unrealized gains/(losses) on derivatives			
Foreign exchange forward contracts	\$ 113	\$ 112	Sales
Foreign exchange forward contracts	(46	) (866	) Cost of sales
Total before tax	67	(754)
Tax benefit	(24	) (10)
Net of tax	\$ 43	\$ (764)

(a) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (see Note 8, Components of Net Periodic Pension Cost, for additional details).

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

NOTE 15 – SEGMENT INFORMATION

The Company's reportable segments, which are also its operating segments, consist of the Company's Life Sciences and Industrial businesses.

The following table presents sales and segment profit from continuing operations by business segment reconciled to earnings from continuing operations before income taxes for the three and six months ended January 31, 2014 and January 31, 2013.

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
SALES:				
Life Sciences	\$353,230	\$329,182	\$672,176	\$629,133
Industrial	323,739	333,273	634,572	660,922
Total	\$676,969	\$662,455	\$1,306,748	\$1,290,055
SEGMENT PROFIT:				
Life Sciences	\$90,856	\$82,477	\$163,901	\$152,319
Industrial	46,891	48,104	97,373	100,870
Total segment profit	137,747	130,581	261,274	253,189
Corporate Services Group	14,766	18,026	30,730	32,091
ROTC	9,170	4,399	18,368	8,673
Interest expense, net	5,195	6,017	11,172	5,449
Earnings from continuing operations before income taxes	\$108,616	\$102,139	\$201,004	\$206,976

NOTE 16 – DISCONTINUED OPERATIONS

On April 28, 2012, the Company entered into an asset purchase agreement (“APA”) to sell certain assets of its blood collection, filtration and processing product line (the “Product Line”) to Haemonetics Corporation (“Haemonetics”) for approximately \$550,000. The transaction involved the transfer of manufacturing facilities and equipment in Covina, California; Tijuana, Mexico; Ascoli, Italy and a portion of the Company's operations in Fajardo, Puerto Rico. In addition to the manufacturing facilities and related equipment, the Company transferred Product Line related inventory and intangible assets. Haemonetics also assumed certain employee-related liabilities. The sale closed on August 1, 2012, and approximately 1,400 employees transitioned to Haemonetics at that time.

Separate from these manufacturing facilities, the Company also agreed to transfer related blood media manufacturing capabilities and assets to Haemonetics. The transfer of the related media lines is expected to be completed by calendar year 2016. Until that time, the Company is providing these media products to Haemonetics under a supply agreement. Under the terms of the APA, approximately \$535,000 was paid upon closing, with the balance of the purchase price payable upon the Company's delivery of the aforementioned blood media manufacturing capability and related assets. The Product Line, which was a component of the Company's Life Sciences segment, met the criteria for discontinued operations and held for sale presentation during the third quarter of fiscal year 2012 and has been reported as a discontinued operation in the Company's condensed consolidated financial statements. The Company did not allocate any portion of the Company's interest expense to discontinued operations.

PALL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The key components of discontinued operations for the three and six months ended January 31, 2013 were as follows:

	Three Months Ended Jan 31, 2013	Six Months Ended Jan 31, 2013
Net sales	\$5,496	\$8,523
Earnings/(loss) from discontinued operations before income taxes	\$(5,663	) \$394,321
Provision/(benefit) for income taxes	(2,114	) 147,563
Earnings/(loss) from discontinued operations, net of income taxes	\$(3,549	) \$246,758

Included in earnings from discontinued operations before income taxes above are a (loss)/gain on the sale of the Product Line of \$(2,945) and \$397,338, respectively, for the three and six months ended January 31, 2013.

NOTE 17 - SUBSEQUENT EVENT

On February 20, 2014 (the "Closing Date"), the Company acquired the Life Sciences business of ATMI, Inc ("ATMI LifeSciences"). ATMI LifeSciences is a technology leader in the field of single-use bioprocess equipment and consumables for the biopharmaceutical and biotechnology industries. The acquisition includes the ATMI LifeSciences portfolio of custom-engineered, flexible packaging solutions, single-use storage systems, mixers and bioreactors. On the Closing Date, the Company paid a cash purchase price of \$185,000, subject to a post closing working capital adjustment.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion should be read together with the accompanying condensed consolidated financial statements and notes thereto and other financial information in this Form 10-Q and in the Pall Corporation and its subsidiaries (hereinafter collectively referred to as the "Company", "we" and "our") Annual Report on Form 10-K for the fiscal year ended July 31, 2013 ("2013 Form 10-K"). Certain information is presented below excluding the impact of foreign exchange translation ("translational FX") (i.e., had exchange rates not changed year over year). We consider year over year change excluding translational FX to be an important measure because by excluding the impact of volatility of exchange rates, underlying impact of volume and rate changes are evident. United States ("U.S.") Dollar amounts discussed below are in thousands, unless otherwise indicated, except per share dollar amounts. In addition, per share dollar amounts are discussed on a diluted basis. Our gross margin is impacted by the fluctuation of the costs of products that are sourced in a currency different from the currency they are sold in ("transactional FX") and our discussion of gross margin below may include references to this. We utilize certain estimates and assumptions that affect the reported financial information as well as to quantify the impact of various significant factors that contribute to the changes in our periodic results included in the discussion below.

FORWARD-LOOKING STATEMENTS AND RISK FACTORS

The matters discussed in this Quarterly Report contain "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future. All statements regarding future performance, earnings projections, earnings guidance, management's expectations about our future cash needs and effective tax rate, and other future events or developments are forward-looking statements. Forward-looking statements are those that use terms such as "may," "will," "expect," "believe," "intend," "should," "could," "anticipate," "estimate," "forecast," "project," "plan," "predict," "potential," and similar expressions. Forward-looking statements contained in this and other written and oral reports are based on management's assumptions and assessments in light of past experience and trends, current conditions, expected future developments and other relevant factors.

Our forward-looking statements are subject to risks and uncertainties and are not guarantees of future performance, and actual results, developments and business decisions may differ materially from those envisaged by our forward-looking statements. Such risks and uncertainties include, but are not limited to, those discussed in Part I-Item 1A.-Risk Factors in the 2013 Form 10-K, and other reports we file with the Securities and Exchange Commission, including: the impact of disruptions in the supply of raw materials and key components from suppliers, including limited or single source suppliers; the impact of terrorist acts, conflicts and wars or natural disasters; the extent to which special U.S. and foreign government laws and regulations may expose us to liability or impair our ability to compete in international markets; the impact of economic, political, social and regulatory instability in emerging markets, and other risks characteristic of doing business in emerging markets; fluctuations in foreign currency exchange rates and interest rates; the impact of a significant disruption in, or breach in security of, our information technology systems, or the failure to implement, manage or integrate new systems, software or technologies successfully; our ability to successfully complete or integrate acquisitions; our ability to develop innovative and competitive new products; the impact of global and regional economic conditions and legislative, regulatory and political developments; our ability to comply with a broad array of regulatory requirements; the loss of one or more members of our senior management team and our ability to recruit and retain qualified management personnel; changes in the demand for our products and the maintenance of business relationships with key customers; changes in product mix and product pricing, particularly with respect to systems products and associated hardware and devices for our consumable filtration products; product defects and unanticipated use or inadequate disclosure with respect to our products; our ability to deliver our backlog on time; increases in manufacturing and operating costs and/or our ability to achieve the savings anticipated from our structural cost improvement initiatives; the impact of environmental, health and safety laws and regulations and violations; our ability to enforce patents or protect proprietary products and manufacturing techniques; costs and outcomes of pending or future litigation and the availability of insurance or indemnification rights; changes in our effective tax rate; our ability to compete effectively in domestic and global markets; and the effect of the restrictive covenants in our debt facilities. Factors or events that

could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We make these statements as of the date of this disclosure and undertake no obligation to update them, whether as a result of new information, future developments or otherwise.

OVERVIEW

We are a leading supplier of filtration, separation and purification technologies. Our products are used to remove solid, liquid and gaseous contaminants from a variety of liquids and gases, and are principally made by us, using our engineering capability, fluid management expertise, proprietary filter media and manufacturing expertise. Our products primarily consist of consumable filtration products and filtration systems.

We serve customers through two businesses globally: Life Sciences and Industrial. The Life Sciences business group serves customers in the BioPharmaceutical, Food & Beverage and Medical markets. The Industrial business group serves customers in the Process Technologies, Aerospace and Microelectronics markets. We operate globally in three geographic regions: the Americas; Europe (in which we include the Middle East and Africa); and Asia.

Our reporting currency is the U.S. Dollar. Because we operate through subsidiaries or branches that transact in over thirty foreign currencies around the world, our earnings are exposed to translation risk when the financial statements of the subsidiaries or branches, as stated in their functional currencies, are translated into the U.S. Dollar. We estimate that translational FX decreased sales by approximately \$13,200 and earnings per share by approximately 4 cents in the three months ended January 31, 2014 when compared to the three months ended January 31, 2013. We estimate that translational FX decreased sales by approximately \$20,800 and earnings per share by approximately 6 cents in the six months ended January 31, 2014 when compared to the six months ended January 31, 2013.

On August 1, 2012, we sold our blood collection, filtration and processing product line (the "Blood Product Line") to Haemonetics Corporation for \$550,000. We received a total of approximately \$535,000 upon closing, with the balance payable upon transfer of related blood media manufacturing capabilities and assets. The Blood Product Line was a component of our Life Sciences segment and has been reported as a discontinued operation for all periods presented. During the first six months of fiscal year 2014, we completed the acquisitions of Medistad Holding BV ("Medistad") and SoloHill Engineering, Inc. ("SoloHill"). These acquisitions did not have a material impact on our results from operations or financial position.

RESULTS FROM CONTINUING OPERATIONS

Net Sales

By Segment	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Life Sciences	\$353,230	\$329,182	\$672,176	\$629,133
Industrial	323,739	333,273	634,572	660,922
Total Sales	\$676,969	\$662,455	\$1,306,748	\$1,290,055

By Product	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Consumables	\$589,301	\$572,224	\$1,139,970	\$1,124,654
Systems	87,668	90,231	166,778	165,401
Total Sales	\$676,969	\$662,455	\$1,306,748	\$1,290,055

The percentage change in sales for the three and six months ended January 31, 2014 compared to the three and six months ended January 31, 2013 by segment, with and without the impact of translational FX, are presented below:

By Segment	Three Months			Six Months		
	% Change excluding translational FX	Translational FX	Total % Change	% Change excluding translational FX	Translational FX	Total % Change
Life Sciences	8.3	(1.0)	) 7.3	7.5	(0.7)	) 6.8
Industrial	0.1	(3.0)	) (2.9)	(1.5)	(2.5)	) (4.0)
Total	4.2	(2.0)	) 2.2	2.9	(1.6)	) 1.3

The percentage change in sales for the three and six months ended January 31, 2014 compared to the three and six months ended January 31, 2013 by product, with and without the impact of translational FX, are presented below:

By Product	Three Months			Six Months		
	% Change excluding translational FX	Translational FX	Total % Change	% Change excluding translational FX	Translational FX	Total % Change
Consumables	4.7	(1.7	) 3.0	2.9	(1.5	) 1.4
Systems	0.6	(3.4	) (2.8	) 2.7	(1.9	) 0.8
Total	4.2	(2.0	) 2.2	2.9	(1.6	) 1.3

Three Months

Total sales increased approximately 4% (excluding translational FX) reflecting growth in all markets in the Life Sciences segment and in the Microelectronics market in the Industrial segment, partly offset by declines in the Process Technologies and Aerospace markets in the Industrial segment. More details regarding sales by segment can be found in the discussions under the section “Segment Review.”

The approximate 5% increase in consumables sales (excluding translational FX) reflects solid growth in the Medical and BioPharmaceuticals markets in the Life Sciences segment, and in the Microelectronics market in the Industrial segment, partly offset by a decline in the Aerospace market in the Industrial segment. Consumables sales in the Food & Beverage market in the Life Sciences segment and in the Process Technologies market in the Industrial segment were flat. Increased pricing contributed approximately \$4,300, or about 70 basis points, to consumables sales growth, reflecting increases in both segments.

The slight increase in system sales (excluding translational FX) reflects increases in capital spend in the Life Sciences segment, largely offset by timing of capital projects, principally in the Fuels & Chemicals submarket which is part of the Process Technologies market in the Industrial segment.

Six Months

Total sales increased approximately 3% (excluding translational FX) reflecting the same trend evident in the three months as discussed above.

The approximate 3% increase in consumables sales (excluding translational FX) reflects solid growth in the Life Sciences segment, in all three markets, and in the Microelectronics market in the Industrial segment, partly offset by declines in the Process Technologies and Aerospace markets. Increased pricing contributed approximately \$7,400, or about 70 basis points, to consumables sales growth, reflecting increases in both segments.

The increase in system sales of approximately 3% (excluding translational FX) reflects increases in capital spend in the Life Sciences segment, partly offset by a slight decline in the Industrial segment mainly due to timing of projects in the Fuels & Chemicals submarket which is part of the Process Technologies market.

Gross Margin

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Gross Profit	\$344,259	\$341,963	\$669,973	\$669,046
% of sales	50.9	51.6	51.3	51.9
% Change	0.7		0.1	

Three Months

The decrease in overall gross margin of 70 basis points primarily reflects the impact of transactional FX (principally Yen related), lower systems margins and lower gross margin rates from the Medistad acquisition, partly offset by improved pricing. More details regarding gross margin can be found in the discussions under the section “Segment Review.”

Six Months

The decrease in overall gross margin of 60 basis points primarily reflects the same factors discussed above for the three months.

Selling, General and Administrative

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Selling, general and administrative	\$ 196,299	\$ 206,009	\$ 391,183	\$ 401,974
% of sales	29.0	31.1	29.9	31.2
% Change	(4.7	)	(2.7)

Three Months

The decrease in selling, general and administrative expenses (“SG&A”) as a percent of sales of 210 basis points reflects savings generated by our structural cost improvement initiative as well as timing of certain selling expenses. These decreases were partly offset by:

- select investments in high growth markets; and
- inflationary increases in payroll and related costs.

Six Months

The decrease in SG&A as a percent of sales of 130 basis points reflects the same factors as discussed above in the three months.

Research & Development

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Research and development	\$ 24,979	\$ 23,399	\$ 48,246	\$ 45,974
% of sales	3.7	3.5	3.7	3.6
% Change	6.8		4.9	

Three Months

The increase in research and development expenses (“R&D”), reflects our strategy to increase innovation investment in the Life Sciences and Industrial segments. This was driven by our focus on new product development and development of our media and instrumentation capabilities.

Six Months

The increase in R&D reflects the same factors as discussed above in the three months.

Restructuring and Other Charges, Net

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Restructuring and other charges, net	\$ 9,170	\$ 4,399	\$ 18,368	\$ 8,673

In fiscal year 2012, we announced a multi-year strategic cost reduction initiative (“structural cost improvement initiative”). This initiative impacts both segments as well as the Corporate Services Group. Our goal is to properly position our cost structure globally to perform in the current economic environment without adversely impacting our growth or innovation potential.

Key components of the structural cost improvement initiative include:

- the strategic alignment of our manufacturing, sales and R&D facilities to cost-effectively deliver high-quality products and superior service to our customers worldwide,
- creation of regional shared financial services centers for the handling of accounting transaction processing and other accounting functions,
- reorganization of sales functions, to more cost- efficiently deliver superior service to our customers globally, and
- reductions in headcount across all functional areas, enabled by efficiencies gained through our ERP systems, as well as in order to align to economic conditions.

The structural cost improvement initiative is expected to generate \$100,000 in annualized cost savings over a three year period, which will allow us to invest in resources where needed. Approximately half of the targeted \$100,000 annualized savings were achieved by the end of fiscal year 2013. We expect to achieve the remainder of our target savings ratably in fiscal years 2014 and 2015. We expect to fund these restructuring activities with cash flows generated from operating activities.

Restructuring and other charges (“ROTC”) in the three and six months ended January 31, 2014 primarily reflect the expenses incurred in connection with our structural cost improvement initiative, as discussed above, including severance costs of \$7,347 and \$10,462 in the three and six months ended January 31, 2014, respectively. In addition, the six months ended January 31, 2014 includes an increase of \$4,440 to our previously established environmental reserves related to a matter in Pinellas Park, Florida.

ROTC in the three and six months ended January 31, 2013 primarily reflect the expenses incurred in connection with our structural cost improvement initiative, as discussed above, including severance costs of \$1,916 and \$5,195 in the three and six months ended January 31, 2013, respectively.

The details of ROTC, as well as the activity related to restructuring liabilities that were recorded related to our structural cost improvement initiative, can be found in Note 6, Restructuring and Other Charges, Net, to the accompanying condensed consolidated financial statements.

Interest Expense, Net

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Interest expense, net	\$5,195	\$6,017	\$11,172	\$5,449

Three Months

The decrease in net interest expense of \$822 in the three months was primarily driven by a reduction in income tax related interest expense.

Six Months

Interest expense, net, in the six months ended January 31, 2013 reflects the reversal of accrued interest of \$6,704, related to the resolution of a U.S. tax audit. Excluding this benefit, interest expense, net, in the six months ended January 31, 2013 would have been \$12,153. The resulting decrease in net interest expense of \$981 was primarily driven by a reduction in other income tax related interest expense (excluding the item referenced above).

Income Taxes

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Income taxes	\$24,950	\$21,820	\$45,825	\$37,492
Effective tax rate (%)	23.0	21.4	22.8	18.1

Our effective tax rate for the three months ended January 31, 2014 and 2013 was 23.0% and 21.4%, respectively. Our effective tax rate for the six months ended January 31, 2014 and 2013 was 22.8% and 18.1%, respectively. The effective tax rate for the six months ended January 31, 2013 reflects a net tax benefit of \$7,757 primarily from the resolution of a U.S. tax audit partly offset by the establishment of deferred tax liabilities for the repatriation of foreign earnings. Excluding these impacts, as well as the impact of ROTC discussed above, the effective tax rate for the six months ended January 31, 2014 and 2013 would have been 22.1% and 22.5%, respectively.

We expect our effective tax rate for the full fiscal year 2014 to be approximately 22.5%, exclusive of the impact of ROTC and discrete items. The actual effective tax rate for the full fiscal year 2014 may differ materially based on several factors, including the geographical mix of earnings in tax jurisdictions, enacted tax laws, the resolution of tax audits, the timing and amount of foreign dividends, state and local taxes, the ratio of permanent items to pretax book income, and the implementation of various global tax strategies as well as other factors.

Net Earnings

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Net Earnings	\$83,666	\$80,319	\$155,179	\$169,484
Diluted earnings per share	\$0.75	\$0.70	\$1.38	\$1.48

Three Months

We estimate that translational FX decreased earnings per share by approximately 4 cents in the three months ended January 31, 2014 when compared to the three months ended January 31, 2013. The decrease in share count increased diluted earnings per share by approximately 1 cent.

Six Months

We estimate that translational FX decreased earnings per share by approximately 6 cents in the six months ended January 31, 2014 when compared to the six months ended January 31, 2013. The decrease in share count increased diluted earnings per share by approximately 3 cents.

RESULTS FROM DISCONTINUED OPERATIONS

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Sales	\$—	\$5,496	\$—	\$8,523
Net Earnings	\$—	\$(3,549)	\$—	\$246,758
Diluted Earnings per share	\$—	\$(0.03)	\$—	\$2.15

Net earnings in the six months ended January 31, 2013 reflects the gain on the sale of the Blood Product Line. More details regarding discontinued operations can be found in Note 16, Discontinued Operations, to the accompanying condensed consolidated financial statements.

SEGMENT REVIEW

	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
Sales:				
Life Sciences	\$353,230	\$329,182	\$672,176	\$629,133
Industrial	323,739	333,273	634,572	660,922
Total	\$676,969	\$662,455	\$1,306,748	\$1,290,055
Segment profit:				
Life Sciences segment profit	\$90,856	\$82,477	\$163,901	\$152,319
Industrial segment profit	46,891	48,104	97,373	100,870
Total segment profit	137,747	130,581	261,274	253,189
Corporate Services Group	14,766	18,026	30,730	32,091
ROTC	9,170	4,399	18,368	8,673
Interest expense, net	5,195	6,017	11,172	5,449
Earnings before income taxes from continuing operations	\$108,616	\$102,139	\$201,004	\$206,976

Life Sciences

	Three Months Ended				Six Months Ended			
	Jan 31, 2014	% of Sales	Jan 31, 2013	% of Sales	Jan 31, 2014	% of Sales	Jan 31, 2013	% of Sales
Sales	\$353,230		\$329,182		\$672,176		\$629,133	
Cost of sales	153,167	43.4	137,046	41.6	290,034	43.1	261,043	41.5
Gross margin	200,063	56.6	192,136	58.4	382,142	56.9	368,090	58.5
SG&A	92,959	26.3	94,414	28.7	187,050	27.8	185,319	29.5
R&D	16,248	4.6	15,245	4.6	31,191	4.6	30,452	4.8
Segment profit	\$90,856	25.7	\$82,477	25.1	\$163,901	24.4	\$152,319	24.2

SALES:	Three Months Ended		Six Months Ended	
	Jan 31, 2014	Jan 31, 2013	Jan 31, 2014	Jan 31, 2013
By Market and Product				
BioPharmaceuticals	\$218,625	\$201,657	\$414,743	\$388,898
Food & Beverage	44,054	45,287	87,623	86,833
Medical	56,660	53,292	112,377	100,874
Total Consumables sales	\$319,339	\$300,236	\$614,743	\$576,605
Systems Sales	33,891	28,946	57,433	52,528
Total Life Sciences Sales	\$353,230	\$329,182	\$672,176	\$629,133
By Region				
Americas	\$102,313	\$104,018	\$200,089	\$201,816
Europe	186,825	159,360	348,755	303,025
Asia	64,092	65,804	123,332	124,292
Total Life Sciences Sales	\$353,230	\$329,182	\$672,176	\$629,133

Edgar Filing: PALL CORP - Form 10-Q

The percentage change in sales for the three and six months ended January 31, 2014 compared to the three and six months ended January 31, 2013, with and without the impact of translational FX, are presented below:

SALES % CHANGE	Three Months			Six Months		
	% Change excluding translational FX	Translational FX	Total % Change	% Change excluding translational FX	Translational FX	Total % Change
By Market and Product						
BioPharmaceuticals	9.1	(0.7	) 8.4	7.3	(0.7	) 6.6
Food & Beverage	(0.4	) (2.3	) (2.7	) 2.7	(1.8	) 0.9
Medical	6.6	(0.3	) 6.3	11.3	0.1	11.4
Total Consumables sales	7.2	(0.8	) 6.4	7.3	(0.7	) 6.6
Systems Sales	20.0	(2.9	) 17.1	10.5	(1.2	) 9.3
Total Life Sciences Sales	8.3	(1.0	) 7.3	7.5	(0.7	) 6.8