Dine Brands Global, Inc. Form 10-O May 01, 2019 Table of Contents UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-O (Mark One) OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT х OF 1934 For the quarterly period ended March 31, 2019 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT 0 OF 1934 For the transition period from to Commission File Number 001-15283 Dine Brands Global, Inc. (Exact name of registrant as specified in its charter) Delaware 95-3038279 (I.R.S. Employer (State or other jurisdiction of incorporation or organization) Identification No.) 450 North Brand Boulevard, Glendale, California (Address of principal executive 91203-1903 (Zip Code) offices)

(818) 240-6055 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes x No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o

Smaller reporting company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Securities registered pursuant to Section 12(b) of the Act:Title of each classTrading symbol(s) Name of each exchange on which registeredCommon Stock, \$0.01 par valueDINNew York Stock Exchange

As of April 25, 2019, the Registrant had 17,535,046 shares of Common Stock outstanding.

Dine Brands Global, Inc. and Subsidiaries Index

| | Page |
|--|-------------------------------------|
| PART I. FINANCIAL INFORMATION | <u>3</u> |
| Item 1—Financial Statements | <u>3</u> |
| Consolidated Balance Sheets— March 31, 2019 (unaudited) and December 31, 2018 | <u>3</u> |
| Consolidated Statements of Comprehensive Income (unaudited)—Three Months Ended March | <u>h 31, 20</u> 19 ₄ |
| and 2018 | <u>±</u> |
| Consolidated Statements of Stockholders' Deficit (unaudited) - Three Months ended March 31 | <u>1, 2019</u> <u>5</u> |
| and 2018 | <u> </u> |
| Consolidated Statements of Cash Flows (unaudited)-Three Months Ended March 31, 2019 a | <u>nd 20</u> 18 <u>6</u> |
| Notes to Consolidated Financial Statements (unaudited) | 7 |
| Item 2-Management's Discussion and Analysis of Financial Condition and Results of Opera | <u>ti</u> ons <u>20</u> |
| Item 3—Quantitative and Qualitative Disclosures about Market Risk | <u>34</u> |
| Item 4—Controls and Procedures | <u>34</u> <u>34</u> |
| PART II. OTHER INFORMATION | <u>34</u> |
| Item 1—Legal Proceedings | <u>34</u> |
| Item 1A—Risk Factors | <u>34</u> |
| Item 2—Unregistered Sales of Equity Securities and Use of Proceeds | <u>35</u> |
| Item 3—Defaults Upon Senior Securities | <u>35</u> |
| Item 4—Mine Safety Disclosures | <u>35</u> <u>35</u> <u>35</u> |
| Item 5—Other Information | <u>35</u> |
| Item 6—Exhibits | <u>36</u> |
| Signatures | <u>37</u> |

Cautionary Statement Regarding Forward-Looking Statements

Statements contained in this Quarterly Report on Form 10-Q may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements involve known and unknown risks, uncertainties and other factors, which may cause actual results to be materially different from those expressed or implied in such statements. You can identify these forward-looking statements by words such as "may," "will," "would," "should," "could," "expect," "anticipate," "believe "estimate," "intend," "plan," "goal" and other similar expressions. You should consider our forward-looking statements in ligh of the risks discussed under the heading "Risk Factors," as well as our consolidated financial statements, related notes, and the other financial information appearing elsewhere in this report and our other filings with the United States Securities and Exchange Commission. The forward-looking statements contained in this report are made as of the date hereof and Dine Brands Global, Inc. does not intend to, nor does it assume any obligation to, update or supplement any forward-looking statements after the date of this report to reflect actual results or future events or circumstances.

Factors that could cause actual results to differ materially from the projections, forecasts, estimates and expectations discussed in this Quarterly Report on Form 10-Q include, among other things: general economic conditions; our level of indebtedness; compliance with the terms of our securitized debt; our ability to refinance our current indebtedness or obtain additional financing; our dependence on information technology; potential cyber incidents; the implementation of restaurant development plans; our dependence on our franchisees; the concentration of our Applebee's franchised restaurants in a limited number of franchisees; the financial health of our franchisees, including any insolvency or bankruptcy; credit risks from our IHOP franchisees operating under our Previous IHOP Business Model; insufficient insurance coverage to cover potential risks associated with the ownership and operation of restaurants; our franchisees' and other licensees' compliance with our quality standards and trademark usage; general risks associated with the restaurant industry; potential harm to our brands' reputation; risks of food-borne illness or food tampering; possible

Edgar Filing: Dine Brands Global, Inc. - Form 10-Q

future impairment charges; trading volatility and fluctuations in the price of our stock; our ability to achieve the financial guidance we provide to investors; successful implementation of our business strategy; the availability of suitable locations for new restaurants; shortages or interruptions in the supply or delivery of products from third parties or availability of utilities; the management and forecasting of appropriate inventory levels; development and implementation of innovative marketing and use of social media; changing health or dietary preference of consumers; risks associated with doing business in international markets; the results of litigation and other legal proceedings; third-party claims with respect to intellectual property assets; delivery initiatives and use of third-party delivery vendors; our

allocation of human capital and our ability to attract and retain management and other key employees; compliance with federal, state and local governmental regulations; risks associated with our self-insurance; natural disasters or other serious incidents; our success with development initiatives outside of our core business; the adequacy of our internal controls over financial reporting and future changes in accounting standards.

Fiscal Quarter End

The Company's fiscal quarters end on the Sunday closest to the last day of each calendar quarter. For convenience, the fiscal quarters of each year are referred to as ending on March 31, June 30, September 30 and December 31. The first fiscal quarter of 2019 began on December 31, 2018 and ended on March 31, 2019. The first fiscal quarter of 2018 began on January 1, 2018 and ended on April 1, 2018.

PART I. FINANCIAL INFORMATION

| Item 1. Financial Statements. |
|--|
| Dine Brands Global, Inc. and Subsidiaries |
| Consolidated Balance Sheets |
| (In thousands, except share and per share amounts) |

| (in mousands, except share and per share amounts) | | |
|---|--------------|--------------|
| Assets | March 31, | December 31, |
| | 2019 | 2018 |
| | (Unaudited) | |
| Current assets: | | |
| Cash and cash equivalents | \$132,932 | \$137,164 |
| Receivables, net | 97,786 | 137,504 |
| Restricted cash | 36,654 | 48,515 |
| Prepaid gift card costs | 30,045 | 38,195 |
| Prepaid income taxes | 19,370 | 17,402 |
| Other current assets | 5,980 | 3,410 |
| Total current assets | 322,767 | 382,190 |
| Other intangible assets, net | 583,040 | 585,889 |
| Operating lease right-of-use assets | 383,962 | |
| Goodwill | 343,862 | 345,314 |
| Property and equipment, net | 225,396 | 240,264 |
| Long-term receivables, net | 99,582 | 103,102 |
| Deferred rent receivable | 75,569 | 77,069 |
| Non-current restricted cash | 14,700 | 14,700 |
| Other non-current assets, net | 27,239 | 26,152 |
| Total assets | \$2,076,117 | \$1,774,680 |
| Liabilities and Stockholders' Deficit | ψ2,070,117 | ψ1,774,000 |
| Current liabilities: | | |
| Current maturities of long-term debt | \$— | \$25,000 |
| | ş— 37,726 | 43,468 |
| Accounts payable | | |
| Gift card liability | 115,974 | 160,438 |
| Current maturities of operating lease obligations | 67,340 | |
| Current maturities of finance lease and financing obligations | 13,708 | 14,031 |
| Accrued employee compensation and benefits | 15,338 | 27,479 |
| Dividends payable | 12,461 | 11,389 |
| Deferred franchise revenue, short-term | 10,376 | 10,138 |
| Other accrued expenses | 30,167 | 24,243 |
| Total current liabilities | 303,090 | 316,186 |
| Long-term debt, less current maturities | 1,274,916 | 1,274,087 |
| Operating lease obligations, less current maturities | 386,364 | — |
| Finance lease obligations, less current maturities | 87,624 | 87,762 |
| Financing obligations, less current maturities | 38,306 | 38,482 |
| Deferred income taxes, net | 102,074 | 105,816 |
| Deferred franchise revenue, long-term | 62,472 | 64,557 |
| Other non-current liabilities | 12,092 | 90,063 |
| Total liabilities | 2,266,938 | 1,976,953 |
| Commitments and contingencies | | |
| Stockholders' deficit: | | |
| | 250 | 250 |
| | | |

Common stock, \$0.01 par value; shares: 40,000,000 authorized; March 31, 2019 -24,974,665 issued, 17,650,765 outstanding; December 31, 2018 - 24,984,898 issued, 17,644,267 outstanding Additional paid-in-capital 239,585 237,726 **Retained earnings** 24,588 10,414 Accumulated other comprehensive loss (61) (60) Treasury stock, at cost; shares: March 31, 2019 - 7,323,900; December 31, 2018 -(455,183) (450,603) 7,340,631 Total stockholders' deficit (190,821) (202,273) Total liabilities and stockholders' deficit \$2,076,117 \$1,774,680

See the accompanying Notes to Consolidated Financial Statements.

3

Dine Brands Global, Inc. and Subsidiaries Consolidated Statements of Comprehensive Income (In thousands, except per share amounts) (Unaudited) Three Months Ended March 31, 2019