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DATA I/O CORP Form 10-O November 12, 2015

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-Q**

| (Mark One)<br>(X)                                | _                            | EPORT PURSUANT TO SECTION 13 OR<br>SECURITIES EXCHANGE ACT OF 1934 |
|--|------------------------------|--|
| For the quarterly period ended                   |                              |  |
|  | or                           |  |
| ( )  | TRANSITION R<br>15(d) OF THE | EPORT PURSUANT TO SECTION 13 OR                                    |
| For the transition period from _                 |                              | CCHANGE ACT OF 1934  |
| Commission file number:                          |                              | 0-10394  |
|  | DATA I/O CORP                |  |
| (Exact nar                                       | ne of registrant as          | specified in its charter)  |
| Washington                                       |                              | 91-0864123   |
| (State or other jurisdiction of in organization) | ncorporation or              | (I.R.S. Employer Identification No.)                               |
| 6645 185 <sup>th</sup> Ave                       | NE. Suite 100. Re            | edmond. Washington, 98052  |

(Address of principal executive offices, including zip code)

(425) 881-6444

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months

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| (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.   |
|--|
| Yes X No   |
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $X$ No |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.   |
| Large accelerated filer $\_$ Accelerated filer $\_$ Non-accelerated filer $\_$ Smaller reporting company $\underline{X}$   |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\_$ No $\underline{X}$   |

Shares of Common Stock, no par value, outstanding as of November 1, 2015:

7,943,720

1

### **DATA I/O CORPORATION**

## FORM 10-Q For the Quarter Ended September 30, 2015

### **INDEX**

| Part I.   |          | Financial Information  | <u>Page</u> |
|-----------|----------|--|-------------|
|           | Item 1.  | Financial Statements   | 3           |
|           | Item 2.  | Management's Discussion and Analysis of Financial<br>Condition and Results of Operations | 14          |
|           | Item 3.  | Quantitative and Qualitative Disclosures About Market<br>Risk                            | 21          |
|           | Item 4.  | Controls and Procedures  | 21          |
| Part II   |          | Other Information  |             |
|           | Item 1.  | Legal Proceedings  | 22          |
|           | Item 1A. | Risk Factors   | 22          |
|           | Item 2.  | Unregistered Sales of Equity Securities and Use of Proceeds                              | 22          |
|           | Item 3.  | Defaults Upon Senior Securities  | 22          |
|           | Item 4.  | Mine Safety Disclosures  | 22          |
|           | Item 5.  | Other Information  | 22          |
|           | Item 6.  | Exhibits   | 22          |
| Signature | es       |  | 24          |

### **PART I - FINANCIAL INFORMATION**

### <u>Item 1.</u> <u>Financial Statements</u>

# DATA I/O CORPORATION CONSOLIDATED BALANCE SHEETS (in thousands, except share data) (UNAUDITED)

|   | September 30,<br>2015 | December 31,<br>2014 |
|---|-----------------------|----------------------|
| ASSETS CURRENT ASSETS:  |                       |                      |
| Cash and cash equivalents Trade accounts receivable, net of allowance for doubtful accounts of \$95 and \$93, | \$8,995               | \$9,361              |
| respectively  | 5,139                 | 4,109                |
| Inventories   | 3,623                 | 4,445                |
| Other current assets  | 311                   | 426                  |
| TOTAL CURRENT ASSETS  | 18,068                | 18,341               |
| Property, plant and equipment – net   | 973                   | 926                  |
| Other assets  | 63                    | 65                   |
| TOTAL ASSETS  | \$19,104              | \$19,332             |
| LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:   |                       |                      |
| Accounts payable  | \$994                 | \$968                |
| Accrued compensation  | 1,476                 | 1,756                |
| Deferred revenue  | 1,087                 | 1,801                |
| Other accrued liabilities   | 651                   | 640                  |
| Accrued costs of business restructuring   | -                     | 113                  |
| TOTAL CURRENT LIABILITIES   | 4,208                 | 5,278                |
| Long-term other payables  | 380                   | 183                  |
| COMMITMENTS   | -                     | -                    |
| STOCKHOLDERS' EQUITY  |                       |                      |
| Preferred stock -   |                       |                      |
| Authorized, 5,000,000 shares, including   |                       |                      |
| 200,000 shares of Series A Junior Participating   |                       |                      |
| Issued and outstanding, none  | -                     | -                    |
| Common stock, at stated value -   |                       |                      |
| Authorized, 30,000,000 shares   |                       |                      |

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Issued and outstanding, 7,930,867 shares as of September 30, 2015 and 7,861,141 shares as of December 31, 2014 18,964 18,704 Accumulated earnings (deficit) (5,354)(5,943)Accumulated other comprehensive income 906 1,110 TOTAL STOCKHOLDERS' EQUITY 14,516 13,871 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$19,104 \$19,332

See notes to consolidated financial statements

# DATA I/O CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts) (UNAUDITED)

|   | Three Months<br>Ended<br>September 30, |                           | Nine Months Ended<br>September 30, |                            |
|---|--|---------------------------|------------------------------------|----------------------------|
|   | 2015                                   | 2014                      | 2015                               | 2014                       |
| Net Sales<br>Cost of goods sold<br>Gross margin<br>Operating expenses:                            | \$6,159<br>2,990<br>3,169              | \$6,213<br>2,822<br>3,391 | \$17,019<br>8,270<br>8,749         | \$16,631<br>7,723<br>8,908 |
| Research and development Selling, general and administrative Provision for business restructuring | 1,188<br>1,505<br>-                    | 1,217<br>1,444<br>-       | 3,530<br>4,457<br>-                | 3,539<br>4,588<br>13       |
| Total operating expenses Operating income Non-operating income (expense):                         | 2,693<br>476                           | 2,661<br>730              | 7,987<br>762                       | 8,140<br>768               |
| Interest income Foreign currency transaction gain   | 30                                     | 50                        | 88                                 | 122                        |
| (loss) Total non-operating income (expense)   | (50)<br>(20)                           | (139)<br>(89)             | (237)<br>(149)                     | (113)<br>9                 |
| Income before income taxes Income tax (expense) benefit   | 456<br>(17)                            | 641<br>5                  | 613<br>(24)                        | 777<br>(27)                |
| Net income  | \$439                                  | \$646                     | \$589                              | \$750                      |
| Basic earnings per share  | \$0.06                                 | \$0.08                    |                                    |                            |