

PEOPLES BANCORP INC  
Form 11-K  
June 19, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 11-K**

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**(Mark One)**

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**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF  
THE  
SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2006**

- o **TRANSITION REPORT PURSUANT TO SECTION 15(d) OF  
THE  
SECURITIES EXCHANGE ACT OF 1934  
For the transition period from to**

**Commission File No. 0-16772**

- A. Full title of the plan and address of the plan:

**Peoples Bancorp Inc. Retirement Savings Plan  
138 Putnam Street, P.O. Box 738  
Marietta, Ohio 45750  
Attn: The Retirement Planning Committee**

- B. Name of issuer of the securities held pursuant to the plan and address of its principal executive office:

**Peoples Bancorp Inc.  
138 Putnam Street, P.O. Box 738  
Marietta, Ohio 45750**

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**SIGNATURES**

The Plan. Pursuant to the requirements of the Securities and Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

PEOPLES BANCORP INC.  
RETIREMENT SAVINGS PLAN

Date: June 19,  
2007

By: /s/JOHN E. DAKESIAN

John E. Dakesian  
Chairperson, Retirement Plan  
Committee

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**Peoples Bancorp Inc. Retirement Savings Plan**

EIN 31-0987416 PN 002

Accountants' Report and Financial Statements

December 31, 2006 and 2005

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**Peoples Bancorp Inc. Retirement Savings Plan  
December 31, 2006 and 2005**

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### **Report of Independent Registered Public Accounting Firm**

Plan Administrator  
Peoples Bancorp Inc. Retirement Savings Plan  
Marietta, Ohio

We have audited the accompanying statements of net assets available for benefits of Peoples Bancorp Inc. Retirement Savings Plan as of December 31, 2006 and 2005 and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of Peoples Bancorp Inc. Retirement Savings Plan as of December 31, 2006 and 2005, and the changes in its net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The accompanying supplemental schedule is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

/s/BKD, LLP  
**BKD, LLP**

Cincinnati, Ohio  
June 14, 2007

Federal Employer Identification Number: 44-0160260

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**Peoples Bancorp Inc. Retirement Savings Plan  
Statements of Net Assets Available for Benefits  
December 31, 2006 and 2005**

**Assets**

|                                     | <b>2006</b>   | <b>2005</b>   |
|-------------------------------------|---------------|---------------|
| Investments, at fair value          | \$ 24,364,355 | \$ 22,392,505 |
| Employer's contributions receivable | 17,225        | 10,308        |
| Net Assets Available for Benefits   | \$ 24,381,580 | \$ 22,402,813 |

*See Notes to Financial Statements 2*

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**Peoples Bancorp Inc. Retirement Savings Plan**  
**Statements of Changes in Net Assets Available for Benefits**  
**Years Ended December 31, 2006 and 2005**

|   | 2006          | 2005          |
|---|---------------|---------------|
| <b>Investment Income</b>                                    |               |               |
| Net appreciation in fair value of investments               | \$ 1,580,508  | \$ 1,169,596  |
| Interest and dividends                                      | 821,875       | 467,165       |
| Net investment income                                       | 2,402,383     | 1,636,761     |
| <b>Contributions</b>  |               |               |
| Employer  | 680,966       | 641,666       |
| Participants  | 1,353,995     | 1,258,577     |
| Rollovers   | 187,122       | 229,406       |
|   | 2,222,083     | 2,129,649     |
| Total additions   | 4,624,466     | 3,766,410     |
| <b>Deductions</b>   |               |               |
| Benefits paid to participants                               | 2,588,791     | 1,683,539     |
| Administrative expenses                                     | 56,908        | 50,551        |
| Total deductions  | 2,645,699     | 1,734,090     |
| <b>Net Increase</b>   | 1,978,767     | 2,032,320     |
| <b>Net Assets Available for Benefits, Beginning of Year</b> | 22,402,813    | 20,370,493    |
| <b>Net Assets Available for Benefits, End of Year</b>       | \$ 24,381,580 | \$ 22,402,813 |

See Notes to Financial Statements 3

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**Peoples Bancorp Inc. Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2006 and 2005**

**Note 1. Description of the Plan**

The following description of the Plan provides only general information. Participants should refer to the *Plan Document and Summary Plan Description* for a more complete description of the Plan's provisions, which are available from the plan administrator.

***General***

The Plan is a defined contribution plan sponsored by Peoples Bancorp Inc. (Company) for the benefit of its full-time employees who have at least one hour of service and are age 21 or older. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). AMVESCAP National Trust Company is the trustee and serves as the custodian of the Plan.

***Contributions***

The Plan permits eligible employees through a salary deferral election to make annual contributions of up to 100% of eligible compensation. Employee rollover contributions are also permitted. The Company makes matching contributions of 100% of the employees' salary deferral amounts up to 3% of the employees' compensation and 50% of the employees' salary deferral amounts on the next 2% of the employees' compensation. Company profit-sharing contributions are discretionary as determined by the Company's Board of Directors. Contributions are subject to certain limitations. Forfeitures are used to reduce Company contributions.

***Participant Investment Account Options***

Investment account options available include various funds. Each participant has the option of directing his contributions into any of the separate investment accounts and may change the allocation daily.

The Plan document also includes an automatic deferral feature whereby a participant is treated as electing to defer a certain percentage of eligible compensation unless the participant made an affirmative election otherwise.

***Participant Accounts***

Each participant's account is credited with the participant's contribution, the Company's contribution and plan earnings and is charged with an allocation of administrative expenses. Allocations are based on participant earnings or account balances, as defined. The benefits to which a participant is entitled is the benefit that can be provided from the participant's vested account.



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**Peoples Bancorp Inc. Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2006 and 2005**

***Vesting***

Participants are immediately vested in their voluntary contributions and the Company's profit sharing and matching contributions plus earnings thereon.

***Payment of Benefits***

Upon termination of service, an employee may elect to receive either a lump-sum amount equal to the value of his account or a monthly, quarterly, or annual installments over a period of not more than the participant's assumed life expectancy.

***Participant Loans***

The Plan document includes provisions authorizing loans from the Plan to active eligible participants. Loans are made to any eligible participant demonstrating a qualifying need. The minimum amount of a loan shall be \$1,000. The maximum amount of a participant's loan is determined by the available loan balance restricted to the lesser of \$50,000 or 50% of the participant's vested account balance. All loans are covered by demand notes and are repayable over a period not to exceed five years (except for loans for the purchase of a principal residence) through payroll withholdings unless the participant is paying the loan in full. Interest on the loans is based on local prevailing rates as determined by the plan administrator.

***Plan Termination***

Although it has not expressed an intention to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan, subject to the provisions of ERISA.

**Note 2.        **Summary of Significant Accounting Policies****

***Method of Accounting***

The accompanying financial statements are prepared on the accrual method of accounting.

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**Peoples Bancorp Inc. Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2006 and 2005**

*Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of net assets and changes in net assets and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

*Valuation of Investments and Income Recognition*

Quoted market prices, if available, are used to value investments. Participant loans are valued at cost, which approximates fair value.

The investments in Peoples Bancorp Inc. Common Stock, has been unitized and is comprised of cash and Peoples Bancorp Inc. Common Stock. The Plan holds between 3% and 5% of these units in cash in order to provide liquidity for timely distributions. At December 31, 2006 and 2005 these units are comprised of 246,965 and 268,837 shares of Peoples Bancorp Inc. Common Stock and cash of \$262,107 and \$375,685, respectively.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

*Plan Tax Status*

The Plan obtained its latest determination letter on January 30, 2004, in which the Internal Revenue Service stated that the Plan and related trust, as then designed, were in compliance with the applicable requirements of the Internal Revenue Code and therefore not subject to tax.

*Payment of Benefits*

Benefit payments to participants are recorded upon distribution.

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**Peoples Bancorp Inc. Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2006 and 2005**

**Note 3. Investments**

The Plan's investments are held by a bank-administered trust. The Plan's investments (including investments bought, sold and held during the year) appreciated (depreciated) in fair value are presented in the following table. Investments that represented 5% or more of the Plan's assets are separately identified.

|   | 2006  |                              |
|---|---|------------------------------|
|   | Net<br>Appreciation in<br>Fair Value<br>During Year | Fair Value<br>at End of Year |
| <b>Investments at fair value as determined by<br/>quoted market price</b> |   |                              |
| Mutual funds  |   |                              |
| Columbia Acorn-Z  | \$ 102,857  | \$ 2,193,975                 |
| Neuberger Berman International  | 140,391   | 1,317,494                    |
| American Growth Fund of America   | 74,103  | 1,585,623                    |
| Dodge & Cox Common Stock  | 155,763   | 1,682,233                    |
| Dodge & Cox Balanced  | 148,270   | 2,438,674                    |
| Other   | 68,920  | 1,900,723                    |
| Common/collective trust funds   |   |                              |
| INVESCO 500 Index Trust   | 295,764   | 2,175,713                    |
| INVESCO Stable Value Trust  | 588   | 2,026,182                    |
| Other   | 79,838  | 1,094,463                    |
| Peoples Bancorp Inc. common stock units                                   | 514,014   | 7,645,276                    |
|   | 1,580,508   | 24,060,356                   |
| <b>Investments at cost which approximates<br/>market</b>                  |   |                              |
| Participant loans   | —   | 303,999                      |
| Total investments   | \$ 1,580,508  | \$ 24,364,355                |

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**Peoples Bancorp Inc. Retirement Savings Plan**  
**Notes to Financial Statements**  
**December 31, 2006 and 2005**

|   | <b>2005</b>  |  |
|---|--|--|
|   | <b>Net<br/>Appreciation<br/>(Depreciation)<br/>in Fair Value<br/>During Year</b> | <b>Fair Value<br/>at End of<br/>Year</b> |
| <b>Investments at fair value as determined by quoted market price</b> |  |  |
| Mutual funds  |  |  |
| Columbia Acorn-Z Fund   | \$ 116,683   | \$ 2,110,752                             |
| Neuberger Berman International  | 159,209  | 1,181,011                                |
| American Growth Fund of America                                       | 123,434  | 1,222,184                                |
| Dodge & Cox Common Stock  | 60,855   | 1,284,637                                |
| Dodge & Cox Balanced  | 46,580   | 1,944,220                                |
| Dreyfus Mid Cap Index   | 47,134   | 1,146,569                                |
| Other   | (57,374)   | 469,008                                  |
| Common/collective trust funds   |  |  |
| INVESCO 500 Index Trust   | 86,062   | 1,909,988                                |
| INVESCO Stable Value Trust  | —  | 1,885,650                                |
| Other   | 57,776   | 946,530                                  |
| Peoples Bancorp Inc. common stock units                               | 529,237  | 8,047,126                                |
|   | 1,169,596  | 22,147,675                               |
| <b>Investments at cost which approximates market</b>                  |  |  |
| Participant loans   | —  | 244,830                                  |
| <b>Total investments</b>  | <b>\$ 1,169,596</b>  | <b>\$ 22,392,505</b>                     |

Interest and dividends realized on the Plan's investments for the years ended 2006 and 2005 were \$821,875 and \$467,165, respectively.

**Note 4. Party-in-Interest Transactions**

Party-in-interest transactions include those with fiduciaries or employees of the Plan, any person who provides services to the Plan, an employer whose employees are covered by the Plan, an employee organization whose members are covered by the Plan, a person who owns 50 percent or more of such employer or employee association, or relatives of such persons.

The Plan holds common stock of Peoples Bancorp Inc., which is the plan sponsor. The Plan also invests in certain funds of the Plan trustee. The Plan paid \$56,908 and \$47,844 of recordkeeping fees to AMVESCAP National Trust

Company during 2006 and 2005, respectively. The Company provides certain administrative services at no cost to the plan.

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## **Supplemental Schedule**

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**Peoples Bancorp Inc. Retirement Savings Plan**  
**EIN 31-0987416 PN 002**  
**Schedule H, Line 4i – Schedule of Assets (Held at End of Year)**  
**December 31, 2006**

| Identity of Issuer                                      | Description of Investment                   | Current Value |
|---|---|---------------|
| American Century Strategic Allocation Conservative Fund | 22,454 Units                                | \$ 127,542    |
| American Century Strategic Allocation Moderate Fund     | 22,693 Units                                | 159,081       |
| American Century Strategic Allocation Aggressive Fund   | 47,735 Units                                | 397,158       |
| Columbia Acorn-Z Fund                                   | 73,846 Units                                | 2,193,975     |
| Neuberger Berman International                          | 49,013 Units                                | 1,317,494     |
| *Invesco 500 Index Trust                                | 57,711 Units                                | 2,175,713     |
| *Invesco Structured Small Cap Value Equity Trust        | 3,457 Units                                 | 449,230       |
| *Invesco Core Fixed Income Trust                        | 18,850 Units                                | 645,233       |
| *Invesco Stable Value Trust                             | 2,026,182 Units                             | 2,026,182     |
| *Peoples Bancorp Inc. Common Stock Units                | 417,319 Units                               | 7,645,276     |
| American Growth Fund of America                         | 48,239 Units                                | 1,585,623     |
| Dodge & Cox Common Stock Fund                           | 10,962 Units                                | 1,682,233     |
| Dodge & Cox Balanced Fund                               | 28,005 Units                                | 2,438,674     |
| Dreyfus Mid Cap Index                                   | 38,317 Units                                | 1,120,786     |
| American Funds Capital Income                           | 1,573 Units                                 | 96,156        |
| Participant loans                                       | Interest rates ranging from 6.00% to 10.25% | 303,999       |
|   |   | \$ 24,364,355 |

\*Parties-in-interest

