

Edgar Filing: PEOPLES BANCORP INC - Form 13F-HR

PEOPLES BANCORP INC  
Form 13F-HR  
April 23, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 13F

FORM 13F COVER PAGE

Report for the Calendar Year or Quarter Ended: March 31, 2004

Check here if Amendment [ ] ; Amendment Number: \_\_\_\_\_  
This Amendment (Check only one.): [ ] is a restatement.  
[ ] adds new holdings entries.

Institutional Investment Manager Filing this Report:

Name: PEOPLES BANK, NATIONAL ASSOCIATION  
Address: 138 PUTNAM STREET  
MARIETTA, OH 45750

13F File Number:28 - \_\_\_\_\_

The institutional investment manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Name: DAVID B. BAKER  
Title: PRESIDENT, INVESTMENT & INSURANCE SERVICE  
Phone: 740-374-6108

Signature, Place, and Date of Signing:

/s/ DAVID B. BAKER      MARIETTA, OH      APRIL 20, 2004  
\_\_\_\_\_  
[Signature]      [City, State]      [Date]

Report Type (Check only one.):

- [ X ] 13F HOLDINGS REPORT. (Check here if all holdings of this reporting manager are reported in this report).
- [ ] 13F NOTICE. (Check here is no holdings reported are in this report, and all holdings are reported by other reporting manager(s).)
- [ ] 13F COMBINATION REPORT. (Check here is a portion of the holdings for this reporting manager are reported in this report, and a portion are reported by other reporting manager(s).)

# Edgar Filing: PEOPLES BANCORP INC - Form 13F-HR

## FORM 13F SUMMARY PAGE

Report Summary:

Number of Other Included Managers: 0

Form 13F Information Table Entry Total: 181

Form 13F Information Table Entry Total: \$160,082  
 [Thousands]

List of Other Included Managers: NONE

| NAME OF ISSUER               | TITLE OF CLASS | CUSIP     | FORM 13F INFORMATION TABLE |                    |                 |                 |         | O |
|------------------------------|----------------|-----------|----------------------------|--------------------|-----------------|-----------------|---------|---|
|                              |                |           | VALUE<br>(x\$1000)         | SHARES/<br>PRN AMT | SH/<br>PRN CALL | PUT/<br>DSCRETN | INVSTMT |   |
| ABBOTT LABORATORIES          | COM            | 002824100 | 922                        | 22450              | SH              |                 | SOLE    |   |
| ABBOTT LABORATORIES          | COM            | 002824100 | 12                         | 301                | SH              |                 | OTHER   |   |
| ALTRIA GROUP INC             | COM            | 02209S103 | 189                        | 3475               | SH              |                 | SOLE    |   |
| ALTRIA GROUP INC             | COM            | 02209S103 | 10                         | 200                | SH              |                 | OTHER   |   |
| AMERICAN EXPRESS             | COM            | 025816109 | 239                        | 4623               | SH              |                 | SOLE    |   |
| AMERICAN EXPRESS             | COM            | 025816109 | 10                         | 200                | SH              |                 | OTHER   |   |
| AMERICAN INTL GROUP INC      | COM            | 026874107 | 775                        | 10864              | SH              |                 | SOLE    |   |
| AMERICAN INTL GROUP INC      | COM            | 026874107 | 58                         | 824                | SH              |                 | OTHER   |   |
| ANHEUSER-BUSCH               | COM            | 035229103 | 323                        | 6351               | SH              |                 | SOLE    |   |
| ANHEUSER-BUSCH               | COM            | 035229103 | 71                         | 1402               | SH              |                 | OTHER   |   |
| APACHE CORPORATION           | COM            | 037411105 | 290                        | 6720               | SH              |                 | SOLE    |   |
| APACHE CORPORATION           | COM            | 037411105 | 22                         | 514                | SH              |                 | OTHER   |   |
| BP AMOCO PLC SPONS ADR       | COM            | 055622104 | 1266                       | 24741              | SH              |                 | SOLE    |   |
| BP AMOCO PLC SPONS ADR       | COM            | 055622104 | 376                        | 7346               | SH              |                 | OTHER   |   |
| BANK OF AMERICA CORP         | COM            | 060505104 | 3617                       | 44670              | SH              |                 | SOLE    |   |
| BANK OF AMERICA CORP         | COM            | 060505104 | 64                         | 800                | SH              |                 | OTHER   |   |
| BANK ONE CORPORATION         | COM            | 06423A103 | 258                        | 4733               | SH              |                 | SOLE    |   |
| BANK ONE CORPORATION         | COM            | 06423A103 | 74                         | 1374               | SH              |                 | OTHER   |   |
| BELLSOUTH CORP COMMON        | COM            | 079860102 | 432                        | 15604              | SH              |                 | SOLE    |   |
| BELLSOUTH CORP COMMON        | COM            | 079860102 | 24                         | 876                | SH              |                 | OTHER   |   |
| BELMONT BANCORP              | COM            | 080162100 | 180                        | 32900              | SH              |                 | DEFINED |   |
| BLACK & DECKER               | COM            | 091797100 | 279                        | 4915               | SH              |                 | SOLE    |   |
| BLACK & DECKER               | COM            | 091797100 | 29                         | 525                | SH              |                 | OTHER   |   |
| BOB EVANS FARMS INC COMMON   | COM            | 096761101 | 4807                       | 148690             | SH              |                 | SOLE    |   |
| BRISTOL-MYERS SQUIBB COMPANY | COM            | 110122108 | 648                        | 26780              | SH              |                 | SOLE    |   |
| BRISTOL-MYERS SQUIBB COMPANY | COM            | 110122108 | 9                          | 400                | SH              |                 | OTHER   |   |
| CAMCO FINANCIAL CORP         | COM            | 132618109 | 676                        | 41262              | SH              |                 | SOLE    |   |
| CARDINAL HEALTH INC          | COM            | 14149Y108 | 361                        | 5250               | SH              |                 | SOLE    |   |
| CARDINAL HEALTH INC          | COM            | 14149Y108 | 68                         | 1000               | SH              |                 | OTHER   |   |
| CATERPILLAR INC              | COM            | 149123101 | 262                        | 3325               | SH              |                 | SOLE    |   |
| CHEVRONTEXACO CORP COM       | COM            | 166764100 | 2379                       | 27103              | SH              |                 | SOLE    |   |
| CHEVRONTEXACO CORP COM       | COM            | 166764100 | 287                        | 3275               | SH              |                 | OTHER   |   |
| CISCO SYSTEMS                | COM            | 17275R102 | 1406                       | 59684              | SH              |                 | SOLE    |   |
| CISCO SYSTEMS                | COM            | 17275R102 | 79                         | 3362               | SH              |                 | OTHER   |   |

Edgar Filing: PEOPLES BANCORP INC - Form 13F-HR

|                                |     |           |      |        |    |         |
|--------------------------------|-----|-----------|------|--------|----|---------|
| CITIGROUP INC COMMON           | COM | 172967101 | 1216 | 23539  | SH | SOLE    |
| CITIGROUP INC COMMON           | COM | 172967101 | 97   | 1885   | SH | OTHER   |
| COCA COLA CO COMMON            | COM | 191216100 | 1023 | 20338  | SH | SOLE    |
| COCA COLA CO COMMON            | COM | 191216100 | 67   | 1340   | SH | OTHER   |
| DANAHER CORP                   | COM | 235851102 | 485  | 5205   | SH | SOLE    |
| DANAHER CORP                   | COM | 235851102 | 32   | 345    | SH | OTHER   |
| DELL INC                       | COM | 24702R101 | 438  | 13054  | SH | SOLE    |
| DELL INC                       | COM | 24702R101 | 31   | 940    | SH | OTHER   |
| DOW JONES INDUSTRIAL TRUST SER | COM | 252787106 | 3666 | 35284  | SH | SOLE    |
| DOW JONES INDUSTRIAL TRUST SER | COM | 252787106 | 244  | 2353   | SH | OTHER   |
| DOW CHEMICAL CO COMMON         | COM | 260543103 | 1141 | 28345  | SH | SOLE    |
| DOW CHEMICAL CO COMMON         | COM | 260543103 | 24   | 600    | SH | OTHER   |
| DU PONT E I DE NEMOURS & CO CO | COM | 263534109 | 827  | 19607  | SH | SOLE    |
| DU PONT E I DE NEMOURS & CO CO | COM | 263534109 | 86   | 2057   | SH | OTHER   |
| EXXON MOBIL CORPORATION        | COM | 30231G102 | 5378 | 129326 | SH | SOLE    |
| EXXON MOBIL CORPORATION        | COM | 30231G102 | 238  | 5745   | SH | OTHER   |
| FIRST FEDERAL DOVER FINANCIAL  | COM | 30243C107 | 206  | 15150  | SH | DEFINED |
| FIRST FEDERAL DOVER FINANCIAL  | COM | 30243C107 | 11   | 850    | SH | OTHER   |
| FNMA COMMON                    | COM | 313586109 | 525  | 7069   | SH | SOLE    |
| FNMA COMMON                    | COM | 313586109 | 13   | 176    | SH | OTHER   |
| FIFTH THIRD BANCORP            | COM | 316773100 | 967  | 17467  | SH | SOLE    |
| FIRST DATA CORPORATION         | COM | 319963104 | 210  | 4989   | SH | SOLE    |
| FIRST DATA CORPORATION         | COM | 319963104 | 28   | 685    | SH | OTHER   |
| FIRST FEDERAL BANCORP INC OHIO | COM | 319966107 | 17   | 2000   | SH | SOLE    |
| FIRST FEDERAL BANCORP INC OHIO | COM | 319966107 | 384  | 42800  | SH | DEFINED |
| FORD MOTOR COMPANY             | COM | 345370860 | 145  | 10704  | SH | SOLE    |
| GANNETT CO INC COMMON          | COM | 364730101 | 803  | 9116   | SH | SOLE    |
| GANNETT CO INC COMMON          | COM | 364730101 | 1253 | 14226  | SH | OTHER   |
| GENERAL ELECTRIC CO COMMON     | COM | 369604103 | 5582 | 182910 | SH | SOLE    |
| GENERAL ELECTRIC CO COMMON     | COM | 369604103 | 272  | 8917   | SH | OTHER   |
| GENERAL MILLS                  | COM | 370334104 | 264  | 5676   | SH | SOLE    |
| GENERAL MOTORS CORP COMMON     | COM | 370442105 | 156  | 3326   | SH | SOLE    |
| GENERAL MOTORS CORP COMMON     | COM | 370442105 | 52   | 1106   | SH | OTHER   |
| GLAXO SMITHKLINE PLC ADR       | COM | 37733W105 | 161  | 4046   | SH | SOLE    |
| GLAXO SMITHKLINE PLC ADR       | COM | 37733W105 | 43   | 1089   | SH | OTHER   |
| GOLDMAN SACHS GROUP            | COM | 38141G104 | 260  | 2500   | SH | SOLE    |
| GOLDMAN SACHS GROUP            | COM | 38141G104 | 10   | 100    | SH | OTHER   |
| HEARTLAND BANCORP              | COM | 421962101 | 4374 | 102820 | SH | DEFINED |
| HEWLETT PACKARD                | COM | 428236103 | 834  | 36552  | SH | SOLE    |
| HEWLETT PACKARD                | COM | 428236103 | 19   | 851    | SH | OTHER   |
| HOCKING VALLEY BANCSHARES      | COM | 434160107 | 148  | 358    | SH | SOLE    |
| HOCKING VALLEY BANCSHARES      | COM | 434160107 | 67   | 162    | SH | OTHER   |
| HOME DEPOT                     | COM | 437076102 | 1071 | 28669  | SH | SOLE    |
| HOME DEPOT                     | COM | 437076102 | 14   | 400    | SH | OTHER   |
| INTEL CORP                     | COM | 458140100 | 3093 | 113723 | SH | SOLE    |
| INTEL CORP                     | COM | 458140100 | 84   | 3120   | SH | OTHER   |
| INTERNATIONAL BUSINESS MACH CO | COM | 459200101 | 1125 | 12251  | SH | SOLE    |
| INTERNATIONAL BUSINESS MACH CO | COM | 459200101 | 117  | 1280   | SH | OTHER   |
| INVITROGEN CORP                | COM | 46185R100 | 215  | 3000   | SH | SOLE    |
| ISHARES DJ SELECT DIV          | COM | 464287168 | 825  | 14930  | SH | SOLE    |
| ISHARES DJ SELECT DIV          | COM | 464287168 | 103  | 1880   | SH | OTHER   |
| I SHARES S & P 500 INDEX       | COM | 464287200 | 1646 | 14538  | SH | SOLE    |
| I SHARES S&P 500 BARRA GROWTH  | COM | 464287309 | 772  | 13912  | SH | SOLE    |
| I SHARES S&P 500 BARRA VALUE   | COM | 464287408 | 1813 | 31765  | SH | SOLE    |
| ISHARES MSCI INDEX - FOREIGN S | COM | 464287465 | 4170 | 29450  | SH | SOLE    |
| ISHARES MSCI INDEX - FOREIGN S | COM | 464287465 | 224  | 1582   | SH | OTHER   |
| I SHARES RUSSELL MIDCAP GROWTH | COM | 464287481 | 2091 | 27095  | SH | SOLE    |
| I SHARES RUSSELL MIDCAP GROWTH | COM | 464287481 | 56   | 735    | SH | OTHER   |
| I SHARES S&P 400 MIDCAP        | COM | 464287507 | 3568 | 29503  | SH | SOLE    |
| I SHARES S&P 400 MIDCAP        | COM | 464287507 | 419  | 3468   | SH | OTHER   |
| I SHARES RUSSELL 1000 VALUE    | COM | 464287598 | 2481 | 41423  | SH | SOLE    |
| I SHARES RUSSELL 1000 VALUE    | COM | 464287598 | 645  | 10775  | SH | OTHER   |

Edgar Filing: PEOPLES BANCORP INC - Form 13F-HR

|                                    |           |       |           |       |
|------------------------------------|-----------|-------|-----------|-------|
| I SHARES S&P 400 MIDCAP GROWTH COM | 464287606 | 455   | 3675 SH   | SOLE  |
| I SHARES S&P 400 MIDCAP GROWTH COM | 464287606 | 61    | 495 SH    | OTHER |
| I SHARES RUSSELL 1000 GROWTH COM   | 464287614 | 3171  | 67334 SH  | SOLE  |
| I SHARES RUSSELL 1000 GROWTH COM   | 464287614 | 168   | 3570 SH   | OTHER |
| I SHARES RUSSELL 1000 COM          | 464287622 | 2087  | 34505 SH  | SOLE  |
| I SHARES RUSSELL 1000 COM          | 464287622 | 175   | 2895 SH   | OTHER |
| ISHARES RUSSELL 2000 VALUE COM     | 464287630 | 695   | 4065 SH   | SOLE  |
| I SHARES RUSSELL 2000 GROWTH COM   | 464287648 | 556   | 8910 SH   | SOLE  |
| I SHARES RUSSELL 2000 COM          | 464287655 | 281   | 2397 SH   | SOLE  |
| I SHARES RUSSELL 2000 COM          | 464287655 | 129   | 1102 SH   | OTHER |
| I SHARES S&P 400 MIDCAP VALUE COM  | 464287705 | 2722  | 23554 SH  | SOLE  |
| I SHARES S&P 400 MIDCAP VALUE COM  | 464287705 | 98    | 855 SH    | OTHER |
| ISHARES DJ US TECHNOLOGY COM       | 464287721 | 650   | 13719 SH  | SOLE  |
| ISHARES DJ US TECHNOLOGY COM       | 464287721 | 44    | 933 SH    | OTHER |
| I SHARES S&P 600 SMALL CAP COM     | 464287804 | 1507  | 10585 SH  | SOLE  |
| I SHARES S&P 600 SMALL CAP COM     | 464287804 | 81    | 570 SH    | OTHER |
| I SHARES S&P 600 SMALL CAP VAL COM | 464287879 | 699   | 6536 SH   | SOLE  |
| I SHARES S&P 600 SMALL CAP GRO COM | 464287887 | 833   | 8900 SH   | SOLE  |
| JOHNSON & JOHNSON COM              | 478160104 | 1897  | 37413 SH  | SOLE  |
| JOHNSON & JOHNSON COM              | 478160104 | 32    | 650 SH    | OTHER |
| JOHNSON CONTROLS COM               | 478366107 | 227   | 3850 SH   | SOLE  |
| JOHNSON CONTROLS COM               | 478366107 | 5     | 90 SH     | OTHER |
| KIMBERLY-CLARK CORP COMMON COM     | 494368103 | 229   | 3630 SH   | SOLE  |
| KIMBERLY-CLARK CORP COMMON COM     | 494368103 | 31    | 500 SH    | OTHER |
| ELI LILLY COM                      | 532457108 | 411   | 6153 SH   | SOLE  |
| ELI LILLY COM                      | 532457108 | 46    | 700 SH    | OTHER |
| LUCENT TECHNOLOGIES COM            | 549463107 | 37    | 9072 SH   | SOLE  |
| LUCENT TECHNOLOGIES COM            | 549463107 | 23    | 5792 SH   | OTHER |
| MERCK & CO INC COM                 | 589331107 | 380   | 8602 SH   | SOLE  |
| MICROSOFT COM                      | 594918104 | 1044  | 41879 SH  | SOLE  |
| MICROSOFT COM                      | 594918104 | 75    | 3035 SH   | OTHER |
| MORGAN STANLEY COM                 | 617446448 | 257   | 4497 SH   | SOLE  |
| MORGAN STANLEY COM                 | 617446448 | 20    | 357 SH    | OTHER |
| MOTOROLA INC COM                   | 620076109 | 136   | 7769 SH   | SOLE  |
| MOTOROLA INC COM                   | 620076109 | 44    | 2550 SH   | OTHER |
| NASDAQ 100 SHARE INDEX COM         | 631100104 | 574   | 16018 SH  | SOLE  |
| NASDAQ 100 SHARE INDEX COM         | 631100104 | 15    | 445 SH    | OTHER |
| NATL CITY CORP CLEVELAND COMMO COM | 635405103 | 192   | 5411 SH   | SOLE  |
| NATL CITY CORP CLEVELAND COMMO COM | 635405103 | 12    | 360 SH    | OTHER |
| OMNICOM GROUP INC. COM             | 681919106 | 187   | 2335 SH   | SOLE  |
| OMNICOM GROUP INC. COM             | 681919106 | 12    | 159 SH    | OTHER |
| ORACLE CORPORATION COM             | 68389X105 | 290   | 24217 SH  | SOLE  |
| ORACLE CORPORATION COM             | 68389X105 | 13    | 1100 SH   | OTHER |
| P P G INDUSTRIES INC COMMON COM    | 693506107 | 315   | 5416 SH   | SOLE  |
| PEOPLES BANCORP INC. COM           | 709789101 | 6060  | 216671 SH | SOLE  |
| PEOPLES BANCORP INC. COM           | 709789101 | 23319 | 833716 SH | OTHER |
| PEPSICO COM                        | 713448108 | 1258  | 23367 SH  | SOLE  |
| PEPSICO COM                        | 713448108 | 43    | 812 SH    | OTHER |
| PFIZER INC COMMON COM              | 717081103 | 1480  | 42241 SH  | SOLE  |
| PFIZER INC COMMON COM              | 717081103 | 156   | 4478 SH   | OTHER |
| PROCTER & GAMBLE COMPANY COMMO COM | 742718109 | 1965  | 18745 SH  | SOLE  |
| PROCTER & GAMBLE COMPANY COMMO COM | 742718109 | 133   | 1270 SH   | OTHER |
| ROCKY SHOES & BOOTS COM            | 774830103 | 5503  | 227777 SH | OTHER |
| ISHARES RYDEX S & P EQUAL WEIG COM | 78355W106 | 3266  | 23335 SH  | SOLE  |
| ISHARES RYDEX S & P EQUAL WEIG COM | 78355W106 | 413   | 2955 SH   | OTHER |
| SBC COMMUNICATIONS INC COM         | 78387G103 | 517   | 21085 SH  | SOLE  |
| SBC COMMUNICATIONS INC COM         | 78387G103 | 31    | 1300 SH   | OTHER |
| S & P 500 DEPOSITARY RECEIPT S COM | 78462F103 | 3255  | 28780 SH  | SOLE  |
| S & P 500 DEPOSITARY RECEIPT S COM | 78462F103 | 200   | 1770 SH   | OTHER |
| STELLAR TECHNOLOGIES INC COM       | 85856E105 | 44    | 12500 SH  | SOLE  |
| STRYKER COM                        | 863667101 | 177   | 2000 SH   | SOLE  |
| STRYKER COM                        | 863667101 | 88    | 1000 SH   | OTHER |

Edgar Filing: PEOPLES BANCORP INC - Form 13F-HR

|                         |     |           |      |       |    |       |
|-------------------------|-----|-----------|------|-------|----|-------|
| TARGET CORPORATION      | COM | 87612E106 | 513  | 11408 | SH | SOLE  |
| TARGET CORPORATION      | COM | 87612E106 | 30   | 680   | SH | OTHER |
| 3M COMPANY              | COM | 88579Y101 | 2080 | 25410 | SH | SOLE  |
| 3M COMPANY              | COM | 88579Y101 | 17   | 208   | SH | OTHER |
| UNITED BANKSHARES INC   | COM | 909907107 | 997  | 32700 | SH | SOLE  |
| UNITED TECHNOLOGIES INC | COM | 913017109 | 1383 | 16035 | SH | SOLE  |
| UNITED TECHNOLOGIES INC | COM | 913017109 | 46   | 543   | SH | OTHER |
| UNIZAN FINANCIAL CORP   | COM | 91528W101 | 931  | 37380 | SH | SOLE  |
| VERIZON COMMUNICATIONS  | COM | 92343V104 | 775  | 21235 | SH | SOLE  |
| VERIZON COMMUNICATIONS  | COM | 92343V104 | 54   | 1478  | SH | OTHER |
| WACHOVIA CORP           | COM | 929903102 | 834  | 17749 | SH | SOLE  |
| WACHOVIA CORP           | COM | 929903102 | 14   | 300   | SH | OTHER |
| WAL MART STORES INC     | COM | 931142103 | 1167 | 19560 | SH | SOLE  |
| WAL MART STORES INC     | COM | 931142103 | 62   | 1040  | SH | OTHER |
| WALGREEN CO COMMON      | COM | 931422109 | 525  | 15950 | SH | SOLE  |
| WALGREEN CO COMMON      | COM | 931422109 | 25   | 759   | SH | OTHER |
| WELLS FARGO AND COMPANY | COM | 949746101 | 1139 | 20104 | SH | SOLE  |
| WELLS FARGO AND COMPANY | COM | 949746101 | 47   | 831   | SH | OTHER |
| WESBANCO                | COM | 950810101 | 382  | 12591 | SH | SOLE  |
| WESBANCO                | COM | 950810101 | 53   | 1760  | SH | OTHER |
| WISER OIL CO DEL        | COM | 977284108 | 100  | 12500 | SH | SOLE  |
| WYETH COMM              | COM | 983024100 | 3140 | 83633 | SH | SOLE  |
| WYETH COMM              | COM | 983024100 | 113  | 3018  | SH | OTHER |