

ECHELON CORP  
Form 8-K  
January 20, 2005

**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 8-K**

Current Report Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 17, 2005

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Echelon Corporation

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(Exact name of registrant as specified in its charter)

|   |                                       |   |
|---|---------------------------------------|---|
| Delaware<br>(State or other jurisdiction of<br>incorporation) | 000-29748<br>(Commission File Number) | 77-0203595<br>(I.R.S. Employer<br>Identification No.) |
|---|---------------------------------------|---|

|   |                     |
|---|---------------------|
| 550 Meridian Ave., San Jose, California<br>(Address of principal executive offices) | 95126<br>(Zip Code) |
|---|---------------------|

Registrant's telephone number, including area code: (408) 938-5200

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(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02.**

**Results of Operations and Financial Condition**

The following information is furnished (not filed) as Exhibit 99.1 hereto. This information shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act), nor incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On January 17, 2005, Echelon Corporation issued a press release announcing its full year 2005 Business Outlook, which included comments regarding fourth quarter and full year 2004 operating results. The full text of this press release is furnished in this report as Exhibit 99.1.

**Item 9.01. Financial Statements and Exhibits**

(c) Exhibits

Exhibit

Number Description

99.1 Press Release dated January 17, 2005, of Echelon Corporation.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**ECHELON CORPORATION**

Dated: January 19, 2005

By: \_\_\_\_\_

Oliver R. Stanfield

Executive Vice President and Chief Financial Officer

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**EXHIBIT INDEX**

Exhibit Number Description

99.1 Press Release dated January 17, 2005, of Echelon Corporation.