

CONSOL Coal Resources LP  
Form 10-Q  
November 01, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q

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(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-14901

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CONSOL Coal Resources LP  
(Exact name of registrant as specified in its charter)

Delaware 47-3445032  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

1000 CONSOL Energy Drive, Suite 100  
Canonsburg, PA 15317-6506  
(724) 485-3300  
(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller Reporting Company  Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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CONSOL Coal Resources LP had 15,911,211 common units, 11,611,067 subordinated units and a 1.7% general partner interest outstanding at October 15, 2018.

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Significant Relationships and Other Terms Referenced in this Quarterly Report

“Affiliated Company Credit Agreement” refers to an agreement entered into on November 28, 2017 among the Partnership and certain of its subsidiaries (collectively, the “Credit Parties”), CONSOL Energy, as lender and administrative agent, and PNC Bank, National Association, as collateral agent (“PNC”). The Affiliated Company Credit Agreement provides for a revolving credit facility in an aggregate principal amount of up to \$275 million to be provided by CONSOL Energy, as lender;

“Class A Preferred Units” refers to the convertible preferred units representing limited partner interests in CONSOL Coal Resources LP. The Partnership issued 3,956,496 Class A Preferred Units to CNX on September 30, 2016. On October 2, 2017 the 3,956,496 Class A Preferred Units were converted to common units on a one-for-one basis, in accordance with our Partnership Agreement. The key terms of the Class A Preferred Units were described in our Annual Report on Form 10-K for the year ended December 31, 2016;

“CNX” refers to CNX Resources Corporation and its consolidated subsidiaries on or after November 28, 2017 and to CONSOL Energy Inc. and its consolidated subsidiaries prior to November 28, 2017;

“common units” refer to the limited partner interests in CONSOL Coal Resources LP. The holders of common units are entitled to participate in partnership distributions and are entitled to exercise the rights or privileges of limited partners under the Partnership Agreement. The common units are listed on the New York Stock Exchange under the symbol “CCR”;

“Conrhein” refers to Conrhein Coal Company, a Pennsylvania general partnership and a wholly owned subsidiary of CONSOL Energy;

“CONSOL Coal Finance” refers to CONSOL Coal Finance Corporation, a Delaware corporation and a direct, wholly owned subsidiary of the Partnership;

“CONSOL Coal Resources LP,” the “Partnership,” “we,” “our,” “us” and similar terms refer to CONSOL Coal Resources LP, Delaware limited partnership, and its subsidiaries, with common units listed for trading on the New York Stock Exchange under the ticker “CCR.” Prior to November 28, 2017, we were called CNX Coal Resources LP and our common units traded on the New York Stock Exchange under the ticker “CNXC”;

“CONSOL Energy” and our “sponsor” refer to CONSOL Energy Inc., a Delaware corporation and the parent of our general partner, and its subsidiaries other than our general partner, us and our subsidiaries;

“CONSOL Operating” refers to CONSOL Operating LLC, a Delaware limited liability company and a direct, wholly owned subsidiary of the Partnership;

“CONSOL Thermal Holdings” refers to CONSOL Thermal Holdings LLC, a Delaware limited liability company and a direct, wholly owned subsidiary of CONSOL Operating; following the PA Mining Acquisition, CONSOL Thermal Holdings owns a 25% undivided interest in the assets, liabilities, revenues and expenses comprising the Pennsylvania Mining Complex;

“CPCC” refers to CONSOL Pennsylvania Coal Company LLC, a Delaware limited liability company and a wholly owned subsidiary of CONSOL Energy;

“general partner” refers to CONSOL Coal Resources GP LLC, a Delaware limited liability company and our general partner;

“IPO” refers to the completion of the Partnership’s initial public offering on July 7, 2015;

“Omnibus Agreement” refers to the Omnibus Agreement dated July 7, 2015, as replaced by the First Amended and Restated Omnibus Agreement dated as of September 30, 2016, and as amended by the First Amendment to the First Amended and Restated Omnibus Agreement, dated November 28, 2017;

“PA Mining Acquisition” refers to a transaction which closed on September 30, 2016, wherein the Partnership and its wholly owned subsidiary, CONSOL Thermal Holdings, entered into a Contribution Agreement with CNX, CPCC and Conrhein, under which CONSOL Thermal Holdings acquired an undivided 6.25% of the contributing parties’ right,

title and interest in and to the Pennsylvania Mining Complex (which represents an aggregate 5% undivided interest in and to the Pennsylvania Mining Complex);

“Partnership Agreement” refers to the First Amended and Restated Agreement of Limited Partnership of the Partnership, as replaced by the Second Amended and Restated Agreement of Limited Partnership of the Partnership dated as of September 30, 2016, as replaced by the Third Amended and Restated Partnership Agreement dated as of November 28, 2017;

“Pennsylvania Mining Complex” refers to the coal mines, coal reserves and related assets and operations, located primarily in southwestern Pennsylvania. The Pennsylvania Mining Complex was owned 80% by CNX and 20% by CONSOL Thermal Holdings from July 2015 until the closing of the PA Mining Acquisition in September 2016. Following the PA Mining Acquisition until November 28, 2017, the Pennsylvania Mining Complex was owned 75% by CNX and its subsidiaries and 25% by CONSOL Thermal Holdings. In connection with the separation on November 28, 2017, CNX’s 75% undivided interest in the Pennsylvania Mining Complex was transferred to CONSOL Energy;

“PNC Revolving Credit Facility” refers to a credit agreement that the Partnership entered into on July 7, 2015, as borrower, and certain subsidiaries of the Partnership, as guarantors, for a \$400 million revolving credit facility with PNC, as administrative agent, and other lender parties. On November 28, 2017, in connection with the separation, the Partnership paid all fees and other amounts outstanding under the PNC Revolving Credit Facility and terminated the PNC Revolving Credit Facility and the related loan documents;

“preferred units” refer to any limited partnership interests, other than the common units and subordinated units, issued in accordance with the Partnership Agreement that, as determined by our general partner, have special voting rights to which our common units are not entitled. As of the date of this Quarterly Report on Form 10-Q, there are no outstanding preferred units;

“SEC” refers to the United States Securities and Exchange Commission;

“separation” refers to the separation of the coal business from CNX’s other businesses and the creation, as a result of the distribution, of an independent, publicly traded company (CONSOL Energy) to hold the assets and liabilities associated with the coal business (including CNX’s interest in the general partner and in us) after the distribution;

“sponsor” or “our sponsor” refers to CNX prior to the completion of the separation on November 28, 2017 and to CONSOL Energy following the completion of the separation; and

“subordinated units” refer to limited partner interests in CONSOL Coal Resources LP having the rights and obligations specified with respect to subordinated units in the Partnership Agreement. In connection with the completion of the IPO, we issued 11,611,067 subordinated units to CNX. In connection with the separation and the Affiliated Company Credit Agreement, all of the subordinated units were transferred directly to CONSOL Energy.

PART I : FINANCIAL INFORMATION  
ITEM 1. FINANCIAL STATEMENTS  
CONSOL COAL RESOURCES LP  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Dollars in thousands, except unit data)  
(unaudited)

|  | Three Months Ended |            | Nine Months Ended |            |
|--|--------------------|------------|-------------------|------------|
|  | September 30,      |            | September 30,     |            |
|  | 2018               | 2017       | 2018              | 2017       |
| Coal Revenue   | \$73,700           | \$ 69,811  | \$254,126         | \$ 224,850 |
| Freight Revenue  | 611                | 5,451      | 9,444             | 12,962     |
| Other Income   | 1,003              | 3,002      | 4,302             | 6,204      |
| Total Revenue and Other Income   | 75,314             | 78,264     | 267,872           | 244,016    |
| Operating and Other Costs <sup>1</sup>   | 49,540             | 52,160     | 159,126           | 152,275    |
| Depreciation, Depletion and Amortization   | 11,059             | 10,352     | 33,769            | 31,150     |
| Freight Expense  | 611                | 5,451      | 9,444             | 12,962     |
| Selling, General and Administrative Expenses <sup>2</sup>  | 3,899              | 4,283      | 10,260            | 11,218     |
| Interest Expense, Net <sup>3</sup>   | 1,560              | 2,404      | 5,295             | 7,257      |
| Total Costs  | 66,669             | 74,650     | 217,894           | 214,862    |
| Net Income   | \$8,645            | \$ 3,614   | \$49,978          | \$ 29,154  |
| Net Income Attributable to General and Limited Partner Ownership Interest in CONSOL Coal Resources | \$8,645            | \$ 3,614   | \$49,978          | \$ 29,154  |
| Less: General Partner Interest in Net Income   | 146                | 35         | 846               | 470        |
| Less: Net Income Allocable to Class A Preferred Units  | —                  | 1,851      | —                 | 5,553      |
| Limited Partner Interest in Net Income   | \$8,499            | \$ 1,728   | \$49,132          | \$ 23,131  |
| Less: Distribution Effect of Preferred Unit Conversion   | —                  | 173        | —                 | 173        |
| Net Income Allocable to Limited Partner Units - Basic & Diluted                                    | \$8,499            | \$ 1,555   | \$49,132          | \$ 22,958  |
| Net Income per Limited Partner Unit - Basic  | \$0.31             | \$ 0.07    | \$ 1.79           | \$ 0.98    |
| Net Income per Limited Partner Unit - Diluted  | \$0.31             | \$ 0.07    | \$ 1.78           | \$ 0.98    |
| Limited Partner Units Outstanding - Basic  | 27,521,513         | 23,339,457 | 27,508,275        | 23,320,593 |
| Limited Partner Units Outstanding - Diluted  | 27,628,202         | 23,501,164 | 27,592,838        | 23,452,827 |
| Cash Distributions Declared per Unit <sup>4</sup>  |                    |            |                   |            |
| Common Unit  | \$0.5125           | \$ 0.5125  | \$ 1.5375         | \$ 1.5375  |
| Subordinated Unit  | \$0.5125           | \$ 0.5125  | \$ 1.5375         | \$ 1.5375  |

<sup>1</sup> Related Party of \$725 and \$850 for the three months ended and \$2,172 and \$2,589 for the nine months ended September 30, 2018 and September 30, 2017, respectively.

<sup>2</sup> Related Party of \$2,345 and \$834 for the three months ended and \$5,943 and \$2,288 for the nine months ended September 30, 2018 and September 30, 2017, respectively.

<sup>3</sup> Related party of \$1,560 and \$0 for the three months ended and \$5,295 and \$0 for the nine months ended September 30, 2018 and September 30, 2017, respectively.

<sup>4</sup> Represents the cash distributions declared related to the period presented. See Note 15 - Subsequent Events.

The accompanying notes are an integral part of these consolidated financial statements.

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CONSOL COAL RESOURCES LP  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Dollars in thousands)  
 (unaudited)

|  | Three Months  |         | Nine Months   |          |
|--|---------------|---------|---------------|----------|
|  | Ended         |         | Ended         |          |
|  | September 30, |         | September 30, |          |
|  | 2018          | 2017    | 2018          | 2017     |
| Net Income   | \$8,645       | \$3,614 | \$49,978      | \$29,154 |
| Recognized Net Actuarial Gain (2 ) (39 ) (6 ) (118 ) |               |         |               |          |
| Other Comprehensive Loss (2 ) (39 ) (6 ) (118 )      |               |         |               |          |
| Comprehensive Income                                 | \$8,643       | \$3,575 | \$49,972      | \$29,036 |

The accompanying notes are an integral part of these consolidated financial statements.

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CONSOL COAL RESOURCES LP  
CONSOLIDATED BALANCE SHEETS  
(Dollars in thousands)

|  | (Unaudited)           |                            |
|--|-----------------------|----------------------------|
|  | September 30,<br>2018 | December 31,<br>2017       |
| <b>ASSETS</b>  |                       |                            |
| Current Assets:  |                       |                            |
| Cash   | \$ 920                | \$ 1,533                   |
| Trade Receivables  | 19,723                | 31,473                     |
| Other Receivables  | 327                   | 1,970                      |
| Inventories  | 12,025                | 12,303                     |
| Prepaid Expenses   | 6,136                 | 4,428                      |
| Total Current Assets   | 39,131                | 51,707                     |
| Property, Plant and Equipment:   |                       |                            |
| Property, Plant and Equipment  | 935,899               | 910,468                    |
| Less—Accumulated Depreciation, Depletion and Amortization  | 516,093               | 483,410                    |
| Total Property, Plant and Equipment—Net  | 419,806               | 427,058                    |
| Other Assets   | 14,943                | 15,474                     |
| <b>TOTAL ASSETS</b>  | <b>\$ 473,880</b>     | <b>\$ 494,239</b>          |
| <b>LIABILITIES AND PARTNERS' CAPITAL</b>   |                       |                            |
| Current Liabilities:   |                       |                            |
| Accounts Payable   |                       | \$20,656 \$19,718          |
| Accounts Payable—Related Party   |                       | 1,573 3,071                |
| Other Accrued Liabilities  |                       | 39,414 44,179              |
| Total Current Liabilities  |                       | 61,643 66,968              |
| Long-Term Debt:  |                       |                            |
| Affiliated Company Credit Agreement—Related Party  |                       | 167,000 196,583            |
| Capital Lease Obligations  |                       | 6,005 73                   |
| Total Long-Term Debt   |                       | 173,005 196,656            |
| Other Liabilities:   |                       |                            |
| Pneumoconiosis Benefits  |                       | 4,947 3,833                |
| Workers' Compensation  |                       | 3,530 3,404                |
| Asset Retirement Obligations   |                       | 9,605 9,615                |
| Other  |                       | 605 607                    |
| Total Other Liabilities  |                       | 18,687 17,459              |
| <b>TOTAL LIABILITIES</b>   |                       | <b>253,335 281,083</b>     |
| Partners' Capital:   |                       |                            |
| Common Units (15,911,211 Units Outstanding at September 30, 2018; 15,789,106 Units Outstanding at December 31, 2017) |                       | 210,376 205,974            |
| Subordinated Units (11,611,067 Units Outstanding at September 30, 2018 and December 31, 2017)                        |                       | (12,349 ) (15,225 )        |
| General Partner Interest   |                       | 12,081 11,964              |
| Accumulated Other Comprehensive Income   |                       | 10,437 10,443              |
| Total Partners' Capital  |                       | 220,545 213,156            |
| <b>TOTAL LIABILITIES AND PARTNERS' CAPITAL</b>   |                       | <b>\$473,880 \$494,239</b> |

The accompanying notes are an integral part of these consolidated financial statements.



CONSOL COAL RESOURCES LP  
CONSOLIDATED STATEMENT OF PARTNERS' CAPITAL  
(Dollars in thousands)

|   | Limited Partners |              |                    | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total     |
|---|------------------|--------------|--------------------|--|-----------|
|   | Common           | Subordinated | General<br>Partner |  |           |
| Balance at December 31, 2017<br>(unaudited)               | \$205,974        | \$ (15,225 ) | \$11,964           | \$ 10,443  | \$213,156 |
| Net Income  | 28,404           | 20,728       | 846                | —  | 49,978    |
| Unitholder Distributions                                  | (24,460 )        | (17,852 )    | (729 )             | —  | (43,041 ) |
| Unit-Based Compensation                                   | 1,370            | —            | —                  | —  | 1,370     |
| Units Withheld for Taxes                                  | (912 )           | —            | —                  | —  | (912 )    |
| Actuarially Determined Long-Term Liability<br>Adjustments | —                | —            | —                  | (6 )   | (6 )      |
| Balance at September 30, 2018                             | \$210,376        | \$ (12,349 ) | \$12,081           | \$ 10,437  | \$220,545 |

The accompanying notes are an integral part of these consolidated financial statements.

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CONSOL COAL RESOURCES LP  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Dollars in thousands)  
(unaudited)

|   | Nine Months<br>Ended<br>September 30, |           |
|---|---------------------------------------|-----------|
|   | 2018                                  | 2017      |
| Cash Flows from Operating Activities:   |                                       |           |
| Net Income  | \$49,978                              | \$29,154  |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |                                       |           |
| Depreciation, Depletion and Amortization  | 33,769                                | 31,150    |
| Gain on Sale of Assets  | (62 )                                 | (1,406 )  |
| Unit-Based Compensation   | 1,370                                 | 3,791     |
| Other Adjustments to Net Income   | —                                     | 673       |
| Changes in Operating Assets:  |                                       |           |
| Accounts and Notes Receivable   | 13,393                                | (329 )    |
| Inventories   | 278                                   | (457 )    |
| Prepaid Expenses  | (1,708 )                              | (1,553 )  |
| Changes in Other Assets   | 531                                   | 185       |
| Changes in Operating Liabilities:   |                                       |           |
| Accounts Payable  | 680                                   | 1,372     |
| Accounts Payable—Related Party  | (1,498 )                              | 240       |
| Other Operating Liabilities   | (2,483 )                              | (2,464 )  |
| Changes in Other Liabilities  | 886                                   | 427       |
| Net Cash Provided by Operating Activities   | 95,134                                | 60,783    |
| Cash Flows from Investing Activities:   |                                       |           |
| Capital Expenditures  | (20,256 )                             | (12,261 ) |
| Proceeds from Sales of Assets   | 170                                   | 1,500     |
| Net Cash Used in Investing Activities   | (20,086 )                             | (10,761 ) |
| Cash Flows from Financing Activities:   |                                       |           |
| Payments on Capitalized Leases  | (2,125 )                              | (74 )     |
| Net Payments on Related Party Long-Term Notes                                     | (29,583 )                             | —         |
| Net Payments on Revolver  | —                                     | (13,000 ) |
| Payments for Unitholder Distributions   | (43,041 )                             | (42,150 ) |
| Units Withheld for Taxes  | (912 )                                | (1,009 )  |
| Net Cash Used in Financing Activities   | (75,661 )                             | (56,233 ) |
| Net Decrease in Cash  | (613 )                                | (6,211 )  |
| Cash at Beginning of Period   | 1,533                                 | 9,785     |
| Cash at End of Period   | \$920                                 | \$3,574   |
| Non-Cash Investing and Financing Activities:                                      |                                       |           |
| Capital Lease   | \$11,495                              | \$—       |

The accompanying notes are an integral part of these consolidated financial statements.





CONSOL COAL RESOURCES LP  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per unit amounts)

NOTE 1—BASIS OF PRESENTATION:

The accompanying unaudited consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) for interim financial information. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included.

For the three and nine months ended September 30, 2018 and 2017, the unaudited Consolidated Financial Statements include the accounts of CONSOL Operating and CONSOL Thermal Holdings, wholly owned and controlled subsidiaries.

On November 28, 2017, CONSOL Energy was separated from CNX into an independent, publicly traded coal company via a pro rata distribution of all of CONSOL Energy’s common stock to CNX’s stockholders. CONSOL Energy was originally formed as CONSOL Mining Corporation in Delaware on June 21, 2017 to hold CNX’s coal business including its interest in the Pennsylvania Mining Complex and certain related coal assets, including CNX’s ownership interest in the Partnership and our general partner, CNX’s terminal operations at the Port of Baltimore and undeveloped coal reserves located in the Northern Appalachian, Central Appalachian and Illinois basins and certain related coal assets and liabilities. As part of the separation, CONSOL Mining Corporation changed its name to CONSOL Energy Inc. and began using the ticker “CEIX”, CNX changed its name to CNX Resources Corporation kept the ticker “CNX”, the Partnership changed its name to CONSOL Coal Resources LP and its ticker to “CCR” and the general partner changed its name to CONSOL Coal Resources GP LLC.

Recent Accounting Pronouncements:

In August 2018, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2018-14 - Compensation - Retirement Benefits - Defined Benefit Plans - General (Subtopic 715-20) to improve the effectiveness of disclosures in the notes to the financial statements by facilitating clear communication of the information required by GAAP. The amendments modify the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. These changes will be effective for fiscal years ending after December 15, 2020, including interim periods within those fiscal years. Management is currently evaluating the impact this guidance may have on the Partnership’s financial statements.

In August 2018, the FASB issued ASU 2018-13 - Fair Value Measurement (Topic 820) to improve the effectiveness of disclosures in the notes to the financial statements by facilitating clear communication of the information required by GAAP. The amendments modify the disclosure requirements on fair value measurements including the consideration of costs and benefits. These changes will be effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Management is currently evaluating the impact this guidance may have on the Partnership’s financial statements.

In July 2018, the FASB issued ASU 2018-11 - Leases (Topic 842) to assist stakeholders with implementation questions and issues as organizations prepare to adopt the new leasing standard. Under the amendments in ASU 2018-11, entities may elect not to recast the comparative periods presented when transitioning to ASC 842 and lessors may elect not to separate lease and nonlease components when certain conditions are met. These changes will be effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Management is currently evaluating the impact this guidance may have on the Partnership’s financial statements.

In June 2018, the FASB issued ASU 2018-07 - Stock Compensation (Topic 718) Improvements to Nonemployee Share-Based Payment Accounting. The amendments in this update seek to simplify accounting for nonemployee share-based payments by clarifying and improving the areas of the overall measurement objective, measurement date, and awards with performance conditions. For public business entities, the amendments in this update are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Management does not expect this update to have a material impact on the Partnership's financial statements.

In January 2018, the FASB issued ASU 2018-01 - Leases (Topic 842) Land Easement Practical Expedient for Transition to Topic 842. This update, if elected, would not require an entity to reassess the accounting treatment of existing land easements not currently accounted for as a lease under Topic 840. Once an entity adopts Topic 842, it should apply that Topic prospectively to all new (or modified) land easements to determine whether the arrangement should be accounted for as a lease.

For public business entities, the amendments in this update are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early application of the amendments in this update is permitted for all entities. Management is expecting to adopt this practical expedient and is currently evaluating the impact this guidance may have on the Partnership's financial statements.

In June 2016, the FASB issued ASU 2016-13 - Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which provides financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this, the amendments in this ASU replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The measurement of expected credit losses will be based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount. The amendments in this ASU will be applied using a modified-retrospective approach and, for public entities, are effective for fiscal years beginning after December 15, 2019 and interim periods within those annual periods. Early adoption is permitted for fiscal years beginning after December 15, 2018 and interim periods within those annual periods. Management does not expect this update to have a material impact on the Partnership's financial statements.

In 2016, the FASB issued a new lease accounting standard which requires lessees to put most leases on their balance sheets, but recognize the expenses in their income statements in a manner similar to current practice. The new standard states that a lessee will recognize a lease liability for the obligation to make lease payments and a right-of-use asset for the right to use the underlying asset for the lease term. Expenses related to leases determined to be operating leases will be recognized on a straight-line basis, while those determined to be financing leases will be recognized following a front-loaded expense profile in which interest and amortization are presented separately in the income statement. The ultimate impact of the standard will depend on the Partnership's lease portfolio as of the adoption date. The Partnership will adopt ASC 842 using a modified retrospective transition method. The Partnership continues to assess its current population of contracts classified as leases, which will be updated as the lease population changes, continues to evaluate new business processes related to internal controls for leases and is assessing and documenting the accounting impacts related to the new standard. In addition to monitoring FASB activity regarding ASU 2016-02, the Partnership continues to monitor various non-authoritative groups with respect to implementation issues that could affect its assessment. These changes will be effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Management is currently evaluating the impact this guidance may have on the Partnership's financial statements.

#### NOTE 2—REVENUE:

The following table disaggregates our revenue by major source for the three and nine months ended September 30, 2018:

|   | Three<br>Months<br>Ended<br>September<br>30, 2018 | Nine<br>Months<br>Ended<br>September<br>30, 2018 |
|---|---|--|
| Coal Revenue                                | \$ 73,700   | \$ 254,126                                       |
| Freight Revenue                             | 611   | 9,444  |
| Total Revenue from Contracts with Customers | \$ 74,311   | \$ 263,570                                       |

ASU 2014-09 - Revenue from Contracts with Customers. On January 1, 2018, we adopted the new accounting standard ASC 606, Revenue from Contracts with Customers and all the related amendments (“new revenue standard”) for all contracts using the modified retrospective method. There was no cumulative adjustment to the opening balance of retained earnings as a result of initially applying the new revenue standard. The comparative information has not been restated and continues to be reported under the accounting standards in effect for those periods. We do not expect the adoption of the new revenue standard to have a material impact to our net income on an ongoing basis. Our revenue continues to be recognized when title passes to the customer.

#### Coal Revenue

Revenues are recognized when title passes to the customers and the price is fixed and determinable. Generally, title passes when coal is loaded at the central preparation facility and, on occasion, at terminal locations or other customer destinations. Our coal contract revenue per ton is fixed and determinable and adjusted for nominal quality adjustments. Some coal contracts also contain positive electric power price-related adjustments in addition to a fixed base-price per ton. None of the Partnership's coal contracts allow for retroactive adjustments to pricing after title to the coal has passed.

Some of our contracts span multiple years and have annual pricing modification provisions, based upon market-driven or inflationary adjustments, where no additional value is exchanged. Also, our contracts contain favorable electric power price related adjustments, which represent market-driven price adjustments, wherein there is no additional value being exchanged. Management believes that the invoice price is the most appropriate rate at which to recognize revenue.

While we do, from time to time, experience costs of obtaining coal customer contracts with amortization periods greater than one year, those costs would be immaterial to our net income. As of and for the three and nine months ended September 30, 2018, we do not have any capitalized costs to obtain customer contracts on our balance sheet nor have we recognized any amortization of previously existing capitalized costs of obtaining customer contracts. Further, the Partnership has not recognized any revenue in the current period from performance obligations satisfied (or partially satisfied) in previous periods.

#### Freight Revenue

Some of our coal contracts require that we sell our coal at locations other than our central preparation plant. The cost to transport our coal to the ultimate sales point is passed through to our customers and we recognize the freight revenue equal to the transportation cost when title of the coal passes to the customer.

#### NOTE 3—NET INCOME PER LIMITED PARTNER AND GENERAL PARTNER INTEREST:

The Partnership allocates net income among our general partner and limited partners using the two-class method in accordance with applicable authoritative accounting guidance. Under the two-class method, we allocate our net income to our limited partners and our general partner in accordance with the terms of our Partnership Agreement. We also allocate any earnings in excess of distributions to our limited partners and our general partner in accordance with the terms of our Partnership Agreement. We allocate any distributions in excess of earnings for the period to our general partner and our limited partners based on their respective proportionate ownership interests in us, after taking into account distributions to be paid with respect to the incentive distribution rights, as set forth in the Partnership Agreement.

Diluted net income per limited partner unit reflects the potential dilution that could occur if securities or agreements to issue common units, such as awards under the long-term incentive plan, were exercised, settled or converted into common units. When it is determined that potential common units resulting from an award subject to performance or market conditions should be included in the diluted net income per limited partner unit calculation, the impact is reflected by applying the treasury stock method.

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The following table illustrates the Partnership's calculation of net income per unit for common units and subordinated units (in thousands, except for per unit information):

|   | Three Months<br>Ended September<br>30, |            | Nine Months Ended<br>September 30, |            |
|---|--|------------|------------------------------------|------------|
|   | 2018                                   | 2017       | 2018                               | 2017       |
| Net Income  | \$8,645                                | \$ 3,614   | \$49,978                           | \$ 29,154  |
| Less: General Partner Interest in Net Income                    | 146                                    | 35         | 846                                | 470        |
| Less: Net Income Allocable to Class A Preferred Units           | —                                      | 1,851      | —                                  | 5,553      |
| Less: Distribution Effect of Preferred Unit Conversion          | —                                      | 173        | —                                  | 173        |
| Net Income Allocable to Limited Partner Units - Basic & Diluted | \$8,499                                | \$ 1,555   | \$49,132                           | \$ 22,958  |
| Net Income Allocable to Common Units - Basic                    | \$4,914                                | \$ 882     | \$28,404                           | \$ 11,633  |
| Less: Effect of Preferred Unit Conversion                       | —                                      | 96         | —                                  | 96         |
| Net Income Allocable to Common Units - Basic & Diluted          | \$4,914                                | \$ 786     | \$28,404                           | \$ 11,537  |
| Limited Partner Interest in Net Income - Subordinated Units     | \$3,585                                | \$ 846     | \$20,728                           | \$ 11,498  |
| Less: Effect of Preferred Unit Conversion                       | —                                      | 77         | —                                  | 77         |
| Net Income Allocable to Subordinated Units - Basic & Diluted    | \$3,585                                | \$ 769     | \$20,728                           | \$ 11,421  |
| Weighted Average Limited Partner Units Outstanding - Basic      |  |            |                                    |            |
| Common Units  | 15,910,452                             | 15,728,390 | 15,897,208                         | 15,709,526 |
| Subordinated Units  | 11,611,067                             | 11,611,067 | 11,611,067                         | 11,611,067 |
| Total   | 27,521,519                             | 27,339,457 | 27,508,275                         | 27,320,593 |
| Weighted Average Limited Partner Units Outstanding - Diluted    |  |            |                                    |            |
| Common Units  | 16,017,135                             | 15,890,097 | 15,981,771                         | 15,841,760 |
| Subordinated Units  | 11,611,067                             | 11,611,067 | 11,611,067                         | 11,611,067 |
| Total   | 27,628,202                             | 27,501,164 | 27,592,838                         | 27,452,827 |
| Net Income Per Limited Partner Unit - Basic                     |  |            |                                    |            |
| Common Units  | \$0.31                                 | \$ 0.07    | \$1.79                             | \$ 0.99    |
| Subordinated Units  | \$0.31                                 | \$ 0.07    | \$1.79                             | \$ 0.98    |
| Net Income Per Limited Partner Unit - Basic                     | \$0.31                                 | \$ 0.07    | \$1.79                             | \$ 0.98    |
| Net Income Per Limited Partner Unit - Diluted                   |  |            |                                    |            |
| Common Units  | \$0.31                                 | \$ 0.07    | \$1.78                             | \$ 0.97    |
| Subordinated Units  | \$0.31                                 | \$ 0.07    | \$1.79                             | \$ 0.98    |
| Net Income Per Limited Partner Unit - Diluted                   | \$0.31                                 | \$ 0.07    | \$1.78                             | \$ 0.98    |

The outstanding Class A Preferred Units were converted on a one-to-one basis into common units on October 2, 2017, under the terms of the Partnership Agreement. As a result, the Partnership issued an aggregate of 3,956,496 Common Units to CNX and canceled the Class A Preferred Units. Following the conversion of the Class A Preferred Units into Common Units, no Class A Preferred Units are outstanding.

There were no phantom units excluded from the computation of the diluted earnings per unit, because their effect would be anti-dilutive for the three months ended September 30, 2018 and September 30, 2017. There were no phantom units excluded from the computation of the diluted earnings per unit, because their effect would be anti-dilutive for the nine months ended September 30, 2018. There were 333,943 phantom units excluded from the computation of the diluted earnings per unit, because their effect would be anti-dilutive for the nine months ended September 30, 2017. Diluted net income per limited partner unit does not reflect the potential dilution that could occur if the preferred units of the partnership were converted to common units, because the effect would be anti-dilutive for

the three and nine months ended September 30, 2017.

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## NOTE 4—INVENTORIES:

|                   | September 30, December 31, |           |
|-------------------|----------------------------|-----------|
|                   | 2018                       | 2017      |
| Coal              | \$ 2,393                   | \$ 2,853  |
| Supplies          | 9,632                      | 9,450     |
| Total Inventories | \$ 12,025                  | \$ 12,303 |

Inventories are stated at the lower of cost or net realizable value. The cost of coal inventories is determined by the first-in, first-out (FIFO) method. Coal inventory costs include labor, supplies, equipment costs, operating overhead, depreciation, depletion and amortization, and other related costs. The cost of supplies inventory is determined by the average cost method and includes operating and maintenance supplies to be used in our coal operations.

## NOTE 5—PROPERTY, PLANT AND EQUIPMENT:

|  | September 30, December 31, |            |
|--|----------------------------|------------|
|  | 2018                       | 2017       |
| Coal and Other Plant and Equipment                         | \$ 628,888                 | \$ 607,314 |
| Coal Properties and Surface Lands                          | 122,597                    | 122,377    |
| Airshafts  | 99,181                     | 95,566     |
| Mine Development   | 81,538                     | 81,538     |
| Coal Advance Mining Royalties                              | 3,695                      | 3,673      |
| Total Property, Plant and Equipment                        | 935,899                    | 910,468    |
| Less: Accumulated Depreciation, Depletion and Amortization | 516,093                    | 483,410    |
| Total Property, Plant and Equipment, Net                   | \$ 419,806                 | \$ 427,058 |

Coal reserves are controlled either through fee ownership or by lease. The duration of the leases vary; however, the lease terms generally are extended automatically to the exhaustion of economically recoverable reserves, as long as active mining continues. Coal interests held by lease provide the same rights as fee ownership for mineral extraction and are legally considered real property interests.

As of September 30, 2018 and December 31, 2017, property, plant and equipment includes gross assets under capital lease of \$11,867 and \$625, respectively. Accumulated amortization for capital leases was \$2,551 and \$473 at September 30, 2018 and December 31, 2017, respectively. Amortization expense for assets under capital leases approximated \$967 and \$24 for the three months ended and \$2,262 and \$72 for the nine months ended September 30, 2018 and 2017, respectively, and is included in Depreciation, Depletion and Amortization in the accompanying Consolidated Statements of Operations.



## NOTE 6—OTHER ACCRUED LIABILITIES:

|   | September 30, December |           |
|---|------------------------|-----------|
|   | 2018                   | 31, 2017  |
| Subsidence Liability                      | \$ 22,947              | \$ 22,430 |
| Accrued Payroll and Benefits              | 3,483                  | 3,219     |
| Accrued Interest (Related Party)          | 1,832                  | 824       |
| Accrued Other Taxes                       | 1,336                  | 1,399     |
| Equipment Lease Rental                    | 784                    | 2,906     |
| Longwall Equipment Buyout                 | —                      | 5,658     |
| Other                                     | 2,636                  | 5,069     |
| Current Portion of Long-Term Liabilities: |                        |           |
| Capital Leases                            | 3,453                  | 77        |
| Workers' Compensation                     | 1,446                  | 1,381     |
| Asset Retirement Obligations              | 1,202                  | 881       |
| Pneumoconiosis Benefits                   | 166                    | 195       |
| Long-Term Disability                      | 129                    | 140       |
| Total Other Accrued Liabilities           | \$ 39,414              | \$ 44,179 |

## NOTE 7—LONG-TERM DEBT:

|                                     | September 30, December 31, |            |
|-------------------------------------|----------------------------|------------|
|                                     | 2018                       | 2017       |
| Affiliated Company Credit Agreement | \$ 167,000                 | \$ 196,583 |
| Total Long-Term Debt                | \$ 167,000                 | \$ 196,583 |

## Affiliated Company Credit Agreement

On November 28, 2017, the Partnership and the other Credit Parties entered into the Affiliated Company Credit Agreement by and among the Credit Parties, CONSOL Energy, as lender and administrative agent, and PNC. The Affiliated Company Credit Agreement provides for a revolving credit facility in an aggregate principal amount of up to \$275,000 to be provided by CONSOL Energy, as lender. In connection with the completion of the separation and the Partnership's entry into the Affiliated Company Credit Agreement, the Partnership made an initial draw of \$200,583, the net proceeds of which were used to repay the PNC Revolving Credit Facility, to provide working capital for the Partnership following the separation and for other general corporate purposes. Additional drawings under the Affiliated Company Credit Agreement are available for general partnership purposes. The Affiliated Company Credit Agreement matures on February 27, 2023. The collateral obligations under the Affiliated Company Credit Agreement generally mirror the PNC Revolving Credit Facility, including the list of entities that act as guarantors thereunder. The obligations under the Affiliated Company Credit Agreement are guaranteed by the Partnership's subsidiaries and secured by substantially all of the assets of the Partnership and its subsidiaries pursuant to the security agreement and various mortgages.

Interest on outstanding obligations under our Affiliated Company Credit Agreement accrues at a fixed rate ranging from 3.75% to 4.75%, depending on the total net leverage ratio. The unused portion of our Affiliated Company Credit Agreement is subject to a commitment fee of 0.50% per annum.

The Partnership had available capacity under the Affiliated Company Credit Agreement of \$108,000 and \$78,417 as of September 30, 2018 and December 31, 2017, respectively. Interest on outstanding borrowings under the Affiliated Company Credit Agreement was accrued at a rate of 3.75% and 4.25% as of September 30, 2018 and

December 31, 2017, respectively. The Affiliated Company Credit Agreement contains certain covenants and conditions that, among other things, limit the Partnership's ability to: (i) incur or guarantee additional debt; (ii) make cash distributions (subject to certain limited exceptions); provided that we will be able to make cash distributions of available cash to partners so long as no event of default is continuing or would result therefrom; (iii) incur certain liens or permit them to exist; (iv) make particular investments and

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loans; provided that we will be able to increase our ownership percentage of our undivided interest in the Pennsylvania Mining Complex and make investments in the Pennsylvania Mining Complex in accordance with our ratable ownership; (v) enter into certain types of transactions with affiliates; (vi) merge or consolidate with another company; and (vii) transfer, sell or otherwise dispose of assets. The Partnership is also subject to covenants that require the Partnership to maintain certain financial ratios.

For example, the Partnership is obligated to maintain at the end of each fiscal quarter (a) maximum first lien gross leverage ratio of 2.75 to 1.00 and (b) a maximum total net leverage ratio of 3.25 to 1.00, each of which will be calculated on a consolidated basis for the Partnership and its restricted subsidiaries at the end of each fiscal quarter. At September 30, 2018, the Partnership was in compliance with its debt covenants with the first lien gross leverage ratio at 1.45 to 1.00 and the total net leverage ratio at 1.44 to 1.00.

**NOTE 8—COMPONENTS OF COAL WORKERS’ PNEUMOCONIOSIS (CWP) AND WORKERS’ COMPENSATION NET PERIODIC BENEFIT COSTS:**

The Partnership is obligated to CONSOL Energy for medical and disability benefits to certain CPCC employees and their dependents resulting from occurrences of coal workers’ pneumoconiosis disease and is also obligated to CONSOL Energy to compensate certain individuals who are entitled benefits under workers’ compensation laws.

|   | CWP                |                    |                    |                    | Workers’ Compensation |                    |                    |                    |
|---|--------------------|--------------------|--------------------|--------------------|-----------------------|--------------------|--------------------|--------------------|
|   | Three Months Ended |                    | Nine Months Ended  |                    | Three Months Ended    |                    | Nine Months Ended  |                    |
|   | September 30, 2018 | September 30, 2017 | September 30, 2018 | September 30, 2017 | September 30, 2018    | September 30, 2017 | September 30, 2018 | September 30, 2017 |
| Service Cost  | \$372              | \$283              | \$1,117            | \$849              | \$366                 | \$320              | \$1,098            | \$961              |
| Interest Cost   | 36                 | 18                 | 108                | 54                 | 35                    | 33                 | 105                | 98                 |
| Amortization of Actuarial Gain                        | (5 )               | (34 )              | (16 )              | (102 )             | (1 )                  | (8 )               | (4 )               | (25 )              |
| State Administrative Fees and Insurance Bond Premiums | —                  | —                  | —                  | —                  | 18                    | 44                 | 47                 | 142                |
| Net Periodic Benefit Cost                             | \$403              | \$267              | \$1,209            | \$801              | \$418                 | \$389              | \$1,246            | \$1,176            |

**NOTE 9—FAIR VALUE OF FINANCIAL INSTRUMENTS:**

The Partnership determines the fair value of assets and liabilities based on the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. The fair values are based on assumptions that market participants would use when pricing an asset or liability, including assumptions about risk and the risks inherent in valuation techniques and the inputs to valuations. The fair value hierarchy is based on whether the inputs to valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources (including LIBOR-based discount rates), while unobservable inputs reflect the Partnership’s own assumptions of what market participants would use.

The fair value hierarchy includes three levels of inputs that may be used to measure fair value as described below.

Level One - Quoted prices for identical instruments in active markets.

Level Two - The fair value of the assets and liabilities included in Level 2 are based on standard industry income approach models that use significant observable inputs, including LIBOR-based discount rates.

Level Three - Unobservable inputs significant to the fair value measurement supported by little or no market activity. The significant unobservable inputs used in the fair value measurement of the Partnership's third party guarantees are the credit risk of the third party and the third party surety bond markets.

In those cases when the inputs used to measure fair value meet the definition of more than one level of the fair value hierarchy, the lowest level input that is significant to the fair value measurement in its totality determines the applicable level in the fair value hierarchy.

The following methods and assumptions were used to estimate the fair value for which the fair value option was not elected:

Long-term debt: The fair value of long-term debt is measured using unadjusted quoted market prices or estimated using discounted cash flow analyses. The discounted cash flow analyses are based on current market rates for instruments with similar cash flows.

The carrying amounts and fair values of financial instruments for which the fair value option was not elected are as follows:

|   | September 30, 2018 |            | December 31, 2017 |            |
|---|--------------------|------------|-------------------|------------|
|   | Carrying Amount    | Fair Value | Carrying Amount   | Fair Value |
| Affiliated Company Credit Agreement - Related Party | \$167,000          | \$167,000  | \$196,583         | \$196,583  |

The Partnership's debt obligations are valued through reference to the applicable underlying benchmark rate and, as a result, constitute Level 2 fair value measurements.

#### NOTE 10—COMMITMENTS AND CONTINGENT LIABILITIES:

The Partnership is subject to various lawsuits and claims with respect to such matters as personal injury, wrongful death, damage to property, exposure to hazardous substances, governmental regulations (including environmental remediation), employment and contract disputes and other claims and actions arising out of the normal course of its business. We accrue the estimated loss for these lawsuits and claims when the loss is probable and can be estimated. Our current estimated accruals related to these pending claims, individually and in the aggregate, are immaterial to the financial position, results of operations or cash flows of the Partnership. It is possible that the aggregate loss in the future with respect to these lawsuits and claims could ultimately be material to the financial position, results of operations or cash flows of the Partnership; however, such amounts cannot be reasonably estimated.

At September 30, 2018, the Partnership was contractually obligated to CONSOL Energy for financial guarantees and letters of credit to certain third parties which were issued by CONSOL Energy on behalf of the Partnership. The maximum potential total of future payments that we could be required to make under these instruments is \$83,299. The instruments are comprised of \$301 of letters of credit expiring within the next year, \$73,536 of environmental surety bonds expiring within the next three years, and \$9,462 of employee-related and other surety bonds expiring within the next three years. Employee-related financial guarantees have primarily been provided to support various state workers' compensation and federal black lung self-insurance programs. Environmental financial guarantees have primarily been provided to support various performance bonds related to reclamation and other environmental issues. Other guarantees have been extended to support insurance policies, legal matters, full and timely payments of mining equipment leases, and various other items necessary in the normal course of business. These amounts have not been reduced for potential recoveries under recourse or collateralization provisions. Generally, recoveries under reclamation bonds would be limited to the extent of the work performed at the time of the default. No amounts related to these financial guarantees and letters of credit are recorded as liabilities on the financial statements. The Partnership's management believes that these guarantees will expire without being funded, and therefore the commitments will not have a material adverse effect on the financial condition of the Partnership.

#### NOTE 11—RECEIVABLES FINANCING AGREEMENT

On November 30, 2017, (i) CONSOL Marine Terminals LLC, formerly known as CNX Marine Terminals LLC, as an originator of receivables, (ii) CPCC, as an originator of receivables and as initial servicer of the receivables for itself and the other originators (collectively, the "Originators"), each a wholly owned subsidiary of CONSOL Energy, and (iii) CONSOL Funding LLC (the "SPV"), as buyer, entered into a Purchase and Sale Agreement (the "Purchase and Sale

Agreement”). Concurrently, (i) CONSOL Thermal Holdings, as sub-originator, and (ii) CPCC, as buyer and as initial servicer of the receivables for itself and CONSOL Thermal Holdings, entered into a Sub-Originator Agreement (the “Sub-Originator PSA”). In addition, on that date, the SPV entered into a Receivables Financing Agreement (the “Receivables Financing Agreement”) by and among (i) the SPV, as borrower, (ii) CPCC, as initial servicer, (iii) PNC, as administrative agent, LC Bank and lender, and (iv) the additional persons from time to time party thereto as lenders. Together, the Purchase and Sale Agreement, the Sub-Originator PSA and the Receivables Financing Agreement establish the primary terms and conditions of an accounts receivable securitization program (the “Securitization”). On August 30, 2018, the Securitization was amended, among other things, to extend the scheduled termination date to August 30, 2021.

Pursuant to the Securitization, (i) CONSOL Thermal Holdings will sell current and future trade receivables to CPCC and (ii) the Originators will sell and/or contribute current and future trade receivables (including receivables sold to CPCC by CONSOL Thermal Holdings) to the SPV and the SPV will, in turn, pledge its interests in the receivables to PNC, which will either make loans or issue letters of credit on behalf of the SPV. The maximum amount of advances and letters of credit outstanding under the Securitization may not exceed \$100,000. Loans under the Securitization will accrue interest at a reserve-adjusted LIBOR market index rate equal to the one-month Eurodollar rate. Loans and letters of credit under the Securitization also will accrue a program fee and participation fee, respectively, ranging from 2.00% to 2.50% per annum, depending on the total net leverage ratio of CONSOL Energy. In addition, the SPV paid certain structuring fees to PNC Capital Markets LLC and will pay other customary fees to the lenders, including a fee on unused commitments. The SPV's assets and credit are not available to satisfy the debts and obligations owed to the creditors of CONSOL Energy, CONSOL Thermal Holdings or any of the Originators. CONSOL Thermal Holdings, the Originators and CPCC as servicer are independently liable for their own customary representations, warranties, covenants and indemnities. In addition, CONSOL Energy has guaranteed the performance of the obligations of CONSOL Thermal Holdings, the Originators and CPCC as servicer, and will guarantee the obligations of any additional originators or successor servicer that may become party to the Securitization. However, neither CONSOL Energy nor its affiliates will guarantee collectability of receivables or the creditworthiness of obligors thereunder.

The Securitization contains various customary representations and warranties, covenants and default provisions which provide for the termination and acceleration of the commitments and loans under the Securitization in circumstances including, but not limited to, failure to make payments when due, breach of representation, warranty or covenant, certain insolvency events or failure to maintain the security interest in the trade receivables, and defaults under other material indebtedness.

As of September 30, 2018, the Partnership, through CONSOL Thermal Holdings, sold \$19,723 of trade receivables to CPCC. The Partnership has not derecognized the receivables due to its continued involvement in the collections efforts.

NOTE 12—RELATED PARTY:

CONSOL Energy

In conjunction with the IPO, the Partnership entered into several agreements, including an omnibus agreement, with CNX. In connection with the PA Mining Acquisition, on September 30, 2016, the then General Partner and the Partnership entered into the First Amended and Restated Omnibus Agreement (the "Amended Omnibus Agreement") with CNX and certain of its subsidiaries. Under the Amended Omnibus Agreement, CNX would indemnify the Partnership for certain liabilities, including those relating to:

all tax liabilities attributable to the assets contributed to the Partnership in connection with the PA Mining Acquisition (the "First Drop Down Assets") arising prior to the closing of the PA Mining Acquisition or otherwise related to the contributing parties' contribution of the First Drop Down Assets to the Partnership in connection with the PA Mining Acquisition; and

certain operational and title matters related to the First Drop Down Assets, including the failure to have (i) the ability to operate under any governmental license, permit or approval or (ii) such valid title to the First Drop Down Assets, in each case, that is necessary for the Partnership to own or operate the First Drop Down Assets in substantially the same manner as owned or operated by the Contributing Parties prior to the Acquisition.

The Partnership would indemnify CNX for certain liabilities relating to the First Drop Down Assets, including those relating to:

the use, ownership or operation of the First Drop Down Assets; and

the Partnership's operation of the First Drop Down Assets under permits and/or bonds, letters of credit, guarantees, deposits and other pre-payments held by CNX.

The Amended Omnibus Agreement amended the Partnership's obligations to CNX with respect to the payment of an annual administrative support fee and reimbursement for the provision of certain management and operating services provided by CNX, in each case to reflect structural changes in how those services are provided to the Partnership by CNX.

On November 28, 2017, in connection with the separation, the general partner, the Partnership, CNX, CONSOL Energy and certain of its subsidiaries entered into the First Amendment to the First Amended and Restated Omnibus Agreement (the "First Amendment to Omnibus Agreement"), dated September 30, 2016, to, among other things:

add CONSOL Energy as a party to the omnibus agreement;



eliminate the right-of-first offer to the Partnership for the 75% of the Pennsylvania Mining Complex not owned by the Partnership;  
 effect an assignment of all of CNX's rights and obligations under the omnibus agreement to CONSOL Energy and remove CNX as a party to and, except with respect to CNX's obligations under Article II of the omnibus agreement, eliminate all of CNX's obligations under, the omnibus agreement, as amended by the First Amendment to Omnibus Agreement; and  
 make certain adjustments to the indemnification obligations of the parties.

Charges for services from CONSOL Energy include the following:

|  | Three Months Ended |         | Nine Months Ended |         |
|--|--------------------|---------|-------------------|---------|
|  | September 30,      |         | September 30,     |         |
|  | 2018               | 2017    | 2018              | 2017    |
| Operating and Other Costs                    | \$725              | \$850   | \$2,172           | \$2,589 |
| Selling, General and Administrative Expenses | 2,345              | 834     | 5,943             | 2,288   |
| Total Services from CONSOL Energy            | \$3,070            | \$1,684 | \$8,115           | \$4,877 |

Operating and Other Costs includes service costs for pension and insurance expenses. Selling, General and Administrative Expenses include charges for incentive compensation, an annual administrative support fee and reimbursement for the provision of certain management and operating services provided by CONSOL Energy. Since November 28, 2017, certain administrative services historically incurred by the Partnership are now incurred by CONSOL Energy and the Partnership's portion is reimbursed to CONSOL Energy.

For the three months ended September 30, 2018, \$1,832 of interest was incurred under the Affiliated Company Credit Agreement, of which \$1,560 is included in Interest Expense in the Consolidated Statements of Operations, and \$272 was capitalized and included in Property, Plant and Equipment on the Consolidated Balance Sheets. For the nine months ended September 30, 2018, \$5,942 of interest was incurred under the Affiliated Company Credit Agreement, of which \$5,295 is included in Interest Expense in the Consolidated Statements of Operations, and \$647 was capitalized and included in Property, Plant and Equipment on the Consolidated Balance Sheets. Interest is calculated based upon a fixed rate, determined quarterly, depending on the total net leverage ratio. For the three and nine months ended September 30, 2018, the average interest rate was 3.87% and 4.04%, respectively. See Note 7 - Long-Term Debt for more information.

At September 30, 2018 and December 31, 2017, the Partnership had a net payable to CONSOL Energy in the amount of \$1,573 and \$3,071, respectively. This payable includes reimbursements for business expenses, executive fees, stock-based compensation and other items under the Omnibus Agreement.

In July 2018, CONSOL Energy's Board of Directors approved an expansion of its stock and debt repurchase program. The program expansion allows CONSOL Energy to use up to \$25 million of the program to purchase CONSOL Coal Resources LP's outstanding common units in the open market. The repurchase program does not obligate CONSOL Energy to repurchase any dollar amount or number of common units and CONSOL Energy's Board of Directors may modify, suspend or discontinue its authorization of the program at any time. During the nine months ended September 30, 2018, 77,536 common units were repurchased at an average price of \$17.86 per unit.

#### NOTE 13—LONG-TERM INCENTIVE PLAN:

Under the CONSOL Coal Resources LP 2015 Long-Term Incentive Plan (the "LTIP"), our general partner may issue long-term equity-based awards to directors, officers and employees of our general partner or its affiliates, or to any consultants, affiliates of our general partner or other individuals who perform services for us. These awards are intended to compensate the recipients thereof based on the performance of our common units and their continued

service during the vesting period, as well as to align their long-term interests with those of our unitholders. We are responsible for the cost of awards granted under the LTIP and all determinations with respect to awards to be made under the LTIP will be made by the board of directors of our general partner or any committee thereof that may be established for such purpose or by any delegate of the board of directors or such committee, subject to applicable law, which we refer to as the plan administrator.

The LTIP limits the number of units that may be delivered pursuant to vested awards to 2,300,000 common units, subject to proportionate adjustment in the event of unit splits and similar events. Common units subject to awards that are canceled, forfeited, withheld to satisfy exercise prices or tax withholding obligations or otherwise terminated without delivery of the common units will be available for delivery pursuant to other awards.

The general partner has granted equity-based phantom units that vest over a period of a recipient's continued service with the Partnership. The phantom units will be paid in common units or an amount of cash equal to the fair market value of a unit based on the vesting date. The awards may accelerate upon a change in control of the Partnership. Compensation expense is recognized on a straight-line basis over the requisite service period, which is generally the vesting term. The Partnership modified certain former employees' phantom awards to eliminate the service requirement. This resulted in \$40 and \$1,686 of incremental compensation costs for the three and nine months ended September 30, 2018 and 2017, respectively. The Partnership recognized compensation expense of \$503 and \$2,084 for the three months ended and \$1,370 and \$3,791 for the nine months ended September 30, 2018 and September 30, 2017, respectively, which is included in Selling, General and Administrative Expense in the Consolidated Statements of Operations. As of September 30, 2018, there is \$1,820 of unearned compensation that will vest over a weighted average period of 1.19 years. The total fair value of phantom units vested during the three months ended September 30, 2018 and September 30, 2017 was \$40 and \$638, respectively. The total fair value of phantom units vested during the nine months ended September 30, 2018 and September 30, 2017 was \$2,508 and \$1,771, respectively. The following represents the nonvested phantom units and their corresponding weighted average grant date fair value:

|                                 | Number<br>of Units | Weighted<br>Average<br>Grant<br>Date Fair<br>Value<br>per Unit |
|---------------------------------|--------------------|--|
| Nonvested at December 31, 2017  | 401,409            | \$ 14.87   |
| Granted                         | 18,807             | \$ 15.95   |
| Vested                          | (179,281)          | \$ 13.99   |
| Forfeited                       | (14,001)           | \$ 14.88   |
| Nonvested at September 30, 2018 | 226,934            | \$ 15.65   |

**NOTE 14—FINANCIAL INFORMATION FOR SUBSIDIARY GUARANTORS AND FINANCE SUBSIDIARY OF POSSIBLE FUTURE PUBLIC DEBT:**

The Partnership filed a Registration Statement on Form S-3 (333-215962) with the SEC on March 10, 2017, which was declared effective by the SEC on March 14, 2017, to register the offer and sale of various securities including debt securities. The registration statement registers guarantees of debt securities by CONSOL Operating and CONSOL Thermal Holdings ("Subsidiary Guarantors"). The Subsidiary Guarantors are 100% owned by the Partnership and any guarantees by the Subsidiary Guarantors will be full and unconditional and joint and several. In addition, the registration statement also includes CONSOL Coal Finance, which was formed for the sole purpose of co-issuing future debt securities with the Partnership. CONSOL Coal Finance is wholly owned by the Partnership, has no assets or any liabilities and its activities will be limited to co-issuing debt securities and engaging in other activities incidental thereto. The Partnership does not have any other subsidiaries other than the Subsidiary Guarantors and CONSOL Coal Finance. In addition, the Partnership has no assets or operations independent of the Subsidiary Guarantors, and there are no significant restrictions upon the ability of the Subsidiary Guarantors to distribute funds to the Partnership by dividend or loan other than under the Affiliated Company Credit Agreement described in these notes. In the event that more than one of the Subsidiary Guarantors guarantee public debt securities of the Partnership in the future, those guarantees will be full and unconditional and will constitute the joint and several obligations of the Subsidiary Guarantors. None of the assets of the Partnership, the Subsidiary Guarantors or CONSOL Coal Finance represent restricted net assets pursuant to Rule 4-08(e)(3) of Regulation S-X under the Securities Act of 1933, as amended.

**NOTE 15—SUBSEQUENT EVENTS:**

On October 25, 2018, the Board of Directors of our general partner declared a cash distribution of \$0.5125 per unit for the quarter ended September 30, 2018 to the limited partner unitholders and the holder of the general partner interest. The cash distribution will be paid on November 15, 2018 to the unitholders of record at the close of business on November 8, 2018.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Unless otherwise indicated, the following discussion and analysis of the financial condition and results of operations of our Partnership reflect a 25% undivided interest in the assets, liabilities and results of operations of the Pennsylvania Mining Complex. As used in the following discussion and analysis of the financial condition and results of operations of our Partnership, the terms "we," "our," "us," or like terms refer to the Partnership with respect to its 25% undivided interest in the Pennsylvania Mining Complex's combined assets, liabilities revenues and costs. All amounts except per unit or per ton are displayed in thousands.

### Overview

We are a master limited partnership formed by CNX in 2015 to manage and further develop all of its active coal operations in Pennsylvania. Our primary strategy for growing our business and increasing distributions to our unitholders is to increase operating efficiencies to maximize realizations and make acquisitions that increase our distributable cash flow. The primary component of our growth strategy is based upon our expectation of future divestitures by CONSOL Energy to us of portions of its retained 75% undivided interest in the Pennsylvania Mining Complex. At September 30, 2018, the Partnership's assets include a 25% undivided interest in, and operational control over, CONSOL Energy's Pennsylvania Mining Complex, which consists of three underground mines and related infrastructure that produce high-Btu bituminous coal that is sold primarily to electric utilities in the eastern United States. We believe that our ability to efficiently produce and deliver large volumes of high-quality coal at competitive prices, the strategic location of our mines, and the industry experience of our management team position us as a leading producer of high-Btu thermal coal in the Northern Appalachian Basin and the eastern United States.

On September 30, 2016, the Partnership and its wholly owned subsidiary, CONSOL Thermal Holdings, entered into a Contribution Agreement (the "Contribution Agreement") with CNX, CPCC and Conrhein (collectively, the "Contributing Parties"), under which CONSOL Thermal Holdings completed the PA Mining Acquisition to acquire an undivided 6.25% of the Contributing Parties' right, title and interest in and to the Pennsylvania Mining Complex (which represents an aggregate 5% undivided interest in and to the Pennsylvania Mining Complex). This acquisition was a transaction between entities under common control; therefore, the Partnership recorded the assets and liabilities of the acquired 5% of Pennsylvania Mining Complex at their carrying amounts on CNX's financial statements at the date of the transaction. The difference between CNX's net carrying amount and the total consideration paid to CNX was recorded as a capital transaction with CNX, which resulted in a reduction in partners' capital. The Partnership recast its historical consolidated financial statements to retrospectively reflect ownership of the additional 5% (a total 25%) interest in the Pennsylvania Mining Complex as if the business was owned for all periods presented; however, the consolidated financial statements are not necessarily indicative of the results of operations that would have occurred if the Partnership had owned it during the periods reported.

On November 28, 2017, CONSOL Energy was separated from CNX into an independent, publicly traded coal company via a pro rata distribution of all of CONSOL Energy's common stock to CNX's stockholders. CONSOL Energy was originally formed as CONSOL Mining Corporation in Delaware on June 21, 2017 to hold CNX's coal business including its interest in the Pennsylvania Mining Complex and certain related coal assets, including CNX's ownership interest in the Partnership and our general partner, CNX's terminal operations at the Port of Baltimore and undeveloped coal reserves located in the Northern Appalachian, Central Appalachian and Illinois basins and certain related coal assets and liabilities. As part of the separation, CONSOL Mining Corporation changed its name to CONSOL Energy Inc. began using the ticker "CEIX", CNX changed its name to CNX Resources Corporation kept the ticker "CNX", the Partnership changed its name to CONSOL Coal Resources LP and its ticker to "CCR" and the general partner changed its name to CONSOL Coal Resources GP LLC.

## How We Evaluate Our Operations

Our management team uses a variety of financial and operating metrics to analyze our performance. These metrics are significant factors in assessing our operating results and profitability. The metrics include: (i) coal production, sales volumes and average revenue per ton; (ii) cost of coal sold, a non-GAAP financial measure; (iii) cash cost of coal sold, a non-GAAP financial measure; (iv) average cash margin per ton, an operating ratio derived from non-GAAP financial measures; (v) adjusted EBITDA, a non-GAAP financial measure; and (vi) distributable cash flow, a non-GAAP financial measure.

Cost of coal sold, cash cost of coal sold, average cash margin per ton, adjusted EBITDA and distributable cash flow normalize the volatility contained within comparable GAAP measures by adjusting certain non-operating or non-cash

transactions. Each of these non-GAAP metrics are used as supplemental financial measures by management and by external users of our financial statements, such as investors, industry analysts, lenders and ratings agencies, to assess:

- our operating performance as compared to the operating performance of other companies in the coal industry, without regard to financing methods, historical cost basis or capital structure;
- the ability of our assets to generate sufficient cash flow to make distributions to our partners;
- our ability to incur and service debt and fund capital expenditures;
- the viability of acquisitions and other capital expenditure projects and the returns on investment of various investment opportunities; and
- the attractiveness of capital projects and acquisitions and the overall rates of return on alternative investment opportunities.

These non-GAAP financial measures should not be considered an alternative to total costs, net income, operating cash flow, or any other measure of financial performance or liquidity presented in accordance with GAAP. These measures exclude some, but not all, items that affect net income or net cash, and these measures and the way we calculate them may vary from those of other companies. As a result, the items presented below may not be comparable to similarly titled measures of other companies.

#### Reconciliation of Non-GAAP Financial Measures

We evaluate our cost of coal sold and cash cost of coal sold on a cost per ton basis. Our cost of coal sold per ton represents our costs of coal sold divided by the tons of coal we sell. We define cost of coal sold as operating and other production costs related to produced tons sold, along with changes in coal inventory, both in volumes and carrying values. The cost of coal sold per ton includes items such as direct operating costs, royalty and production taxes, direct administration, and depreciation, depletion and amortization costs on production assets. Our costs exclude any indirect costs such as selling, general and administrative costs, freight expenses, interest expenses, depreciation, depletion and amortization costs on non-production assets and other costs not directly attributable to the production of coal. The GAAP measure most directly comparable to cost of coal sold is total costs. The cash cost of coal sold includes cost of coal sold less depreciation, depletion and amortization cost on production assets. The GAAP measure most directly comparable to cash cost of coal sold is total costs.

We define average cash margin per ton as average coal revenue per ton, net of average cash cost of coal sold per ton. The GAAP measure most directly comparable to average cash margin per ton sold is total coal revenue.

We define adjusted EBITDA as (i) net income (loss) before net interest expense, depreciation, depletion and amortization, as adjusted for (ii) certain non-cash items, such as long-term incentive awards including phantom units under the CONSOL Coal Resources LP 2015 Long-Term Incentive Plan (“Unit-Based Compensation”). The GAAP measure most directly comparable to adjusted EBITDA is net income.

We define distributable cash flow as (i) net income (loss) before net interest expense, depreciation, depletion and amortization, as adjusted for (ii) certain non-cash items, such as Unit-Based Compensation, less net cash interest paid and estimated maintenance capital expenditures, which is defined as those forecasted average capital expenditures required to maintain, over the long-term, the operating capacity of our capital assets. These estimated capital expenditures do not reflect the actual cash capital incurred in the period presented. Distributable cash flow will not reflect changes in working capital balances. The GAAP measures most directly comparable to distributable cash flow are net income and net cash provided by operating activities. We define distribution coverage ratio as a ratio of the

distributable cash flow to the distributions, which is the \$0.5125 per quarter distribution for all limited partner units, including common and subordinated units, issued for the periods presented.

The following table presents a reconciliation of cash cost of coal sold to total costs, the most directly comparable GAAP financial measure, on a historical basis for each of the periods indicated (in thousands).



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|   | Three Months<br>Ended September<br>30, |          | Nine Months Ended<br>September 30, |           |
|---|--|----------|------------------------------------|-----------|
|   | 2018                                   | 2017     | 2018                               | 2017      |
| Total Costs   | \$66,669                               | \$74,650 | \$217,894                          | \$214,862 |
| Freight Expense   | (611 )                                 | (5,451 ) | (9,444 )                           | (12,962 ) |
| Selling, General and Administrative Expenses              | (3,899 )                               | (4,283 ) | (10,260 )                          | (11,218 ) |
| Interest Expense  | (1,560 )                               | (2,404 ) | (5,295 )                           | (7,257 )  |
| Other Costs (Non-Production)                              | (1,545 )                               | (2,965 ) | (9,810 )                           | (5,392 )  |
| Depreciation, Depletion and Amortization (Non-Production) | (542 )                                 | (544 )   | (1,625 )                           | (1,644 )  |
| Cost of Coal Sold   | \$58,512                               | \$59,003 | \$181,460                          | \$176,389 |
| Depreciation, Depletion and Amortization (Production)     | (10,517 )                              | (9,808 ) | (32,144 )                          | (29,506 ) |
| Cash Cost of Coal Sold                                    | \$47,995                               | \$49,195 | \$149,316                          | \$146,883 |

The following table presents a reconciliation of average cash margin per ton to coal revenue, the most directly comparable GAAP financial measure, on a historical basis for each of the periods indicated (in thousands, except per ton information).

|  | Three Months<br>Ended September<br>30, |          | Nine Months Ended<br>September 30, |           |
|--|--|----------|------------------------------------|-----------|
|  | 2018                                   | 2017     | 2018                               | 2017      |
| Coal Revenue   | \$73,700                               | \$69,811 | \$254,126                          | \$224,850 |
| Operating and Other Costs  | 49,540                                 | 52,160   | 159,126                            | 152,275   |
| Less: Other Costs (Non-Production)                                     | (1,545 )                               | (2,965 ) | (9,810 )                           | (5,392 )  |
| Cash Cost of Coal Sold   | 47,995                                 | 49,195   | 149,316                            | 146,883   |
| Add: Depreciation, Depletion and Amortization                          | 11,059                                 | 10,352   | 33,769                             | 31,150    |
| Less: Depreciation, Depletion and Amortization (Non-Production)        | (542 )                                 | (544 )   | (1,625 )                           | (1,644 )  |
| Cost of Coal Sold  | \$58,512                               | \$59,003 | \$181,460                          | \$176,389 |
| Total Tons Sold  | 1,561                                  | 1,581    | 5,175                              | 4,968     |
| Average Revenue Per Ton Sold   | \$47.21                                | \$44.16  | \$49.11                            | \$45.26   |
| Average Cash Cost Per Ton Sold   | 30.88                                  | 30.94    | 28.87                              | 29.57     |
| Add: Depreciation, Depletion and Amortization Per Ton Sold             | 6.60                                   | 6.38     | 6.20                               | 5.94      |
| Average Cost Per Ton Sold  | \$37.48                                | \$37.32  | \$35.07                            | \$35.51   |
| Average Margin Per Ton Sold  | 9.73                                   | 6.84     | 14.04                              | 9.75      |
| Add: Total Depreciation, Depletion and Amortization Costs Per Ton Sold | 6.60                                   | 6.38     | 6.20                               | 5.94      |
| Average Cash Margin Per Ton Sold                                       | \$16.33                                | \$13.22  | \$20.24                            | \$15.69   |

The following table presents a reconciliation of adjusted EBITDA to net income, the most directly comparable GAAP financial measure, on a historical basis for each of the periods indicated. The table also presents a reconciliation of distributable cash flow to net income and operating cash flows, the most directly comparable GAAP financial measures, on a historical basis for each of the periods indicated (in thousands).

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|   | Three Months<br>Ended September<br>30, |          | Nine Months<br>Ended September<br>30, |          |
|---|--|----------|---------------------------------------|----------|
|   | 2018                                   | 2017     | 2018                                  | 2017     |
| Net Income                                    | \$8,645                                | \$3,614  | \$49,978                              | \$29,154 |
| Plus:   |  |          |                                       |          |
| Interest Expense                              | 1,560                                  | 2,404    | 5,295                                 | 7,257    |
| Depreciation, Depletion and Amortization      | 11,059                                 | 10,352   | 33,769                                | 31,150   |
| Unit-Based Compensation                       | 503                                    | 2,084    | 1,370                                 | 3,791    |
| Adjusted EBITDA                               | \$21,767                               | \$18,454 | \$90,412                              | \$71,352 |
| Less:   |  |          |                                       |          |
| Cash Interest                                 | 2,107                                  | 1,962    | 5,265                                 | 6,662    |
| Distributions to Preferred Units <sup>1</sup> | —                                      | 1,851    | —                                     | 5,553    |
| Estimated Maintenance Capital Expenditures    | 8,921                                  | 8,893    | 26,969                                | 26,858   |
| Distributable Cash Flow                       | \$10,739                               | \$5,748  | \$58,178                              | \$32,279 |
| Net Cash Provided by Operating Activities     | \$16,921                               | \$20,029 | \$95,134                              | \$60,783 |
| Plus:   |  |          |                                       |          |
| Interest Expense                              | 1,560                                  | 2,404    | 5,295                                 | 7,257    |
| Other, Including Working Capital              | 3,286                                  | (3,979 ) | (10,017 )                             | 3,312    |
| Adjusted EBITDA                               | \$21,767                               | \$18,454 | \$90,412                              | \$71,352 |
| Less:   |  |          |                                       |          |
| Cash Interest                                 | 2,107                                  | 1,962    | 5,265                                 | 6,662    |
| Distributions to Preferred Units <sup>1</sup> | —                                      | 1,851    | —                                     | 5,553    |
| Estimated Maintenance Capital Expenditures    | 8,921                                  | 8,893    | 26,969                                | 26,858   |
| Distributable Cash Flow                       | \$10,739                               | \$5,748  | \$58,178                              | \$32,279 |
| Minimum Quarterly Distributions               | \$14,350                               | \$12,228 | \$43,044                              | \$36,684 |
| Distribution Coverage Ratio                   | 0.7                                    | 0.5      | 1.4                                   | 0.9      |

<sup>1</sup>Distributions to Preferred Units represents income attributable to preferred units prior to conversion.

## Results of Operations

Three Months Ended September 30, 2018 Compared with the Three Months Ended September 30, 2017

Total net income was \$8,645 for the three months ended September 30, 2018 compared to \$3,614 for the three months ended September 30, 2017. Our results of operations for each of these periods are presented in the table below.

Variations are discussed following the table.

|  | For the Three Months |          |          |
|--|----------------------|----------|----------|
|  | Ended                |          |          |
|  | September 30,        |          |          |
|  | 2018                 | 2017     | Variance |
|  | (in thousands)       |          |          |
| Revenue:                                     |                      |          |          |
| Coal Revenue                                 | \$73,700             | \$69,811 | \$3,889  |
| Freight Revenue                              | 611                  | 5,451    | (4,840 ) |
| Other Income                                 | 1,003                | 3,002    | (1,999 ) |
| Total Revenue and Other Income               | 75,314               | 78,264   | (2,950 ) |
| Cost of Coal Sold:                           |                      |          |          |
| Operating Costs                              | 47,995               | 49,195   | (1,200 ) |
| Depreciation, Depletion and Amortization     | 10,517               | 9,808    | 709      |
| Total Cost of Coal Sold                      | 58,512               | 59,003   | (491 )   |
| Other Costs:                                 |                      |          |          |
| Other Costs                                  | 1,545                | 2,965    | (1,420 ) |
| Depreciation, Depletion and Amortization     | 542                  | 544      | (2 )     |
| Total Other Costs                            | 2,087                | 3,509    | (1,422 ) |
| Freight Expense                              | 611                  | 5,451    | (4,840 ) |
| Selling, General and Administrative Expenses | 3,899                | 4,283    | (384 )   |
| Interest Expense                             | 1,560                | 2,404    | (844 )   |
| Total Costs                                  | 66,669               | 74,650   | (7,981 ) |
| Net Income                                   | \$8,645              | \$3,614  | \$5,031  |
| Adjusted EBITDA                              | \$21,767             | \$18,454 | \$3,313  |
| Distributable Cash Flow                      | \$10,739             | \$5,748  | \$4,991  |
| Distribution Coverage Ratio                  | 0.7                  | 0.5      | 0.2      |

## Coal Production

The table below presents total tons produced from the Pennsylvania Mining Complex on our 25% undivided interest basis for the periods indicated:

| Mine       | Three Months Ended |       |          |
|------------|--------------------|-------|----------|
|            | September 30,      |       |          |
|            | 2018               | 2017  | Variance |
| Bailey     | 599                | 691   | (92 )    |
| Enlow Fork | 646                | 486   | 160      |
| Harvey     | 348                | 359   | (11 )    |
| Total      | 1,593              | 1,536 | 57       |

Coal production was 1,593 tons for the three months ended September 30, 2018 compared to 1,536 tons for the three months ended September 30, 2017. The Partnership's coal production increased slightly due to increased production at the Enlow Fork mine, as geological conditions improved modestly compared to the same period in 2017, partially offset by reduced production resulting from three longwall moves at the other mines (compared to the more typical one-to-two longwall moves per quarter) and a miners' vacation period in July 2018.

## Coal Operations

Coal revenue and cost components on a per unit basis for the three months ended September 30, 2018 and 2017 are detailed in the table below. Our operations also include various costs such as selling, general and administrative, freight and other costs not included in our unit cost analysis because these costs are not directly associated with coal production.

|   | Three Months Ended |         |           |
|---|--------------------|---------|-----------|
|   | September 30,      |         |           |
|   | 2018               | 2017    | Variance  |
| Total Tons Sold (in thousands)  | 1,561              | 1,581   | (20 )     |
| Average Revenue Per Ton Sold  | \$47.21            | \$44.16 | \$ 3.05   |
| Average Cash Cost Per Ton Sold  | \$30.88            | \$30.94 | \$(0.06 ) |
| Depreciation, Depletion and Amortization Per Ton Sold (Non-Cash Cost) | 6.60               | 6.38    | 0.22      |
| Total Costs Per Ton Sold  | \$37.48            | \$37.32 | \$0.16    |
| Average Margin Per Ton Sold   | \$9.73             | \$6.84  | \$ 2.89   |
| Add: Depreciation, Depletion and Amortization Costs Per Ton Sold      | 6.60               | 6.38    | 0.22      |
| Average Cash Margin Per Ton Sold (1)                                  | \$16.33            | \$13.22 | \$ 3.11   |

(1) Average cash margin per ton is an operating ratio derived from non-GAAP measures. See “– How We Evaluate Our Operations – Reconciliation of Non-GAAP Financial Measures” for a reconciliation of non-GAAP measures to the most directly comparable GAAP measures.

## Revenue and Other Income

Coal revenue was \$73,700 for the three months ended September 30, 2018 compared to \$69,811 for the three months ended September 30, 2017. The \$3,889 increase was attributable to a \$3.05 per ton higher average revenue. The higher average sales price per ton sold in the 2018 period was primarily driven by improved export and domestic netback pricing compared to the three months ended September 30, 2017. The prompt month prices for the API 2 index (the benchmark price reference for coal imported into northwest Europe) averaged 15% higher than during the year-ago quarter.

Freight revenue, which is completely offset by freight expense, is the amount billed to customers based on the weight of coal shipped and negotiated freight rates for rail transportation. Freight revenue decreased \$4,840 in the period-to-period comparison due to decreased shipments to customers where we were contractually obligated to provide transportation services.

Other income is comprised of income generated by the Partnership not in the ordinary course of business. Other income was \$1,003 for the three months ended September 30, 2018, compared to \$3,002 for the three months ended September 30,

2017. The \$1,999 period-to-period decrease was primarily due to a \$2,102 contract buyout that occurred during the three months ended September 30, 2017.

#### Cost of Coal Sold

Cost of coal sold is comprised of operating costs related to produced tons sold, along with changes in both volumes and carrying values of coal inventory. The costs of coal sold per ton include items such as direct operating costs, royalty and production taxes, direct administration expenses, and depreciation, depletion, and amortization costs on production assets. Total cost of coal sold was \$58,512 for the three months ended September 30, 2018, or \$491 lower than the \$59,003 for the three months ended September 30, 2017, which is materially consistent in the period-to-period comparison. Total costs per ton sold were \$37.48 per ton for the three months ended September 30, 2018 compared to \$37.32 per ton for the three months ended September 30, 2017.

#### Total Other Costs

Total other costs is comprised of various costs that are not allocated to each individual mine and therefore are not included in unit costs. Total other costs decreased \$1,422 for the three months ended September 30, 2018 compared to the three months ended September 30, 2017. This was primarily attributable to prior year severance costs due to organizational restructuring.

#### Selling, General, and Administrative Expense

Selling, general, and administrative expenses remained materially consistent in the period-to-period comparison.

#### Interest Expense

Interest expense for the three months ended September 30, 2018 was \$1,560, which primarily relates to obligations under our Affiliated Company Credit Agreement. For the three months ended September 30, 2017, \$2,404 of interest expense was incurred, primarily on the PNC Revolving Credit Facility. The decrease was primarily attributable to a lower average daily balance outstanding under the Affiliated Company Credit Agreement than had been drawn on the PNC Revolving Credit Facility in the previous year. For a detailed explanation of our liquidity and financing arrangements, please read Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations — Capital Resources and Liquidity."

#### Adjusted EBITDA

Adjusted EBITDA was \$21,767 for the three months ended September 30, 2018 compared to \$18,454 for the three months ended September 30, 2017. The \$3,313 increase was primarily a result of a \$3.05 per ton increase in the average sales price and a \$0.06 per ton decrease in the average cash cost of coal sold, resulting in a \$4,855 increase in Adjusted EBITDA. The remaining variance is due to changes in other income and other costs as discussed above and various other transactions that occurred throughout both periods, none of which are individually material.

#### Distributable Cash Flow

Distributable cash flow was \$10,739 for the three months ended September 30, 2018 compared to \$5,748 for the three months ended September 30, 2017. The \$4,991 increase was primarily attributable to a \$3,313 increase in Adjusted EBITDA as discussed above and a \$1,851 decrease in distributions to holders of the Class A Preferred Units, which were all converted to common units on October 2, 2017.



## Nine Months Ended September 30, 2018 Compared with the Nine Months Ended September 30, 2017

Total net income was \$49,978 for the nine months ended September 30, 2018 compared to \$29,154 for the nine months ended September 30, 2017. Our results of operations for each of these periods are presented in the table below. Variances are discussed following the table.

|  | For the Nine Months Ended |           |          |
|--|---------------------------|-----------|----------|
|  | September 30,             |           |          |
|  | 2018                      | 2017      | Variance |
|  | (in thousands)            |           |          |
| Revenue:                                     |                           |           |          |
| Coal Revenue                                 | \$254,126                 | \$224,850 | 29,276   |
| Freight Revenue                              | 9,444                     | 12,962    | (3,518 ) |
| Other Income                                 | 4,302                     | 6,204     | (1,902 ) |
| Total Revenue and Other Income               | 267,872                   | 244,016   | 23,856   |
| Cost of Coal Sold:                           |                           |           |          |
| Operating Costs                              | 149,316                   | 146,883   | 2,433    |
| Depreciation, Depletion and Amortization     | 32,144                    | 29,506    | 2,638    |
| Total Cost of Coal Sold                      | 181,460                   | 176,389   | 5,071    |
| Other Costs:                                 |                           |           |          |
| Other Costs                                  | 9,810                     | 5,392     | 4,418    |
| Depreciation, Depletion and Amortization     | 1,625                     | 1,644     | (19 )    |
| Total Other Costs                            | 11,435                    | 7,036     | 4,399    |
| Freight Expense                              | 9,444                     | 12,962    | (3,518 ) |
| Selling, General and Administrative Expenses | 10,260                    | 11,218    | (958 )   |
| Interest Expense                             | 5,295                     | 7,257     | (1,962 ) |
| Total Costs                                  | 217,894                   | 214,862   | 3,032    |
| Net Income                                   | \$49,978                  | \$29,154  | \$20,824 |
| Adjusted EBITDA                              | \$90,412                  | \$71,352  | \$19,060 |
| Distributable Cash Flow                      | \$58,178                  | \$32,279  | \$25,899 |
| Distribution Coverage Ratio                  | 1.4                       | 0.9       | 0.5      |



## Coal Production

The table below presents total tons produced from the Pennsylvania Mining Complex on our 25% undivided interest basis for the periods indicated:

| Mine       | Nine Months Ended<br>September 30, |       |          |
|------------|------------------------------------|-------|----------|
|            | 2018                               | 2017  | Variance |
| Bailey     | 2,415                              | 2,250 | 165      |
| Enlow Fork | 1,846                              | 1,792 | 54       |
| Harvey     | 927                                | 924   | 3        |
| Total      | 5,188                              | 4,966 | 222      |

Coal production was 5,188 tons for the nine months ended September 30, 2018 compared to 4,966 tons for the nine months ended September 30, 2017. The Partnership's coal production increased 222 tons to satisfy demand.

## Coal Operations

Coal revenue and cost components on a per unit basis for the nine months ended September 30, 2018 and 2017 are detailed in the table below. Our operations also include various costs such as selling, general and administrative, freight and other costs not included in our unit cost analysis because these costs are not directly associated with coal production.

|   | Nine Months Ended<br>September 30, |         |          |
|---|------------------------------------|---------|----------|
|   | 2018                               | 2017    | Variance |
| Total Tons Sold (in thousands)  | 5,175                              | 4,968   | 207      |
| Average Revenue Per Ton Sold  | \$49.11                            | \$45.26 | \$3.85   |
| Average Cash Cost Per Ton Sold  | \$28.87                            | \$29.57 | \$(0.70) |
| Depreciation, Depletion and Amortization Per Ton Sold (Non-Cash Cost) | 6.20                               | 5.94    | 0.26     |
| Total Costs Per Ton Sold  | \$35.07                            | \$35.51 | \$(0.44) |
| Average Margin Per Ton Sold   | \$14.04                            | \$9.75  | \$4.29   |
| Add: Depreciation, Depletion and Amortization Costs Per Ton Sold      | 6.20                               | 5.94    | 0.26     |
| Average Cash Margin Per Ton Sold (1)                                  | \$20.24                            | \$15.69 | \$4.55   |

(1) Average cash margin per ton is an operating ratio derived from non-GAAP measures. See “– How We Evaluate Our Operations – Reconciliation of Non-GAAP Financial Measures” for a reconciliation of non-GAAP measures to the most directly comparable GAAP measures.

## Revenue and Other Income

Coal revenue was \$254,126 for the nine months ended September 30, 2018 compared to \$224,850 for the nine months ended September 30, 2017. The \$29,276 increase was attributable to a \$3.85 per ton higher average revenue and a 207 increase in tons sold. The increase in tons sold was primarily driven by improved production from our Bailey Mine, which was supported by strong demand from our customers in both the domestic and export markets. The higher average sales price per ton sold in the 2018 period was primarily driven by improved pricing under our netback contracts, which resulted from stronger PJM West power prices during the first half of 2018 as compared to the first half of 2017, and by improved realizations in the export markets. PJM West day-ahead power prices averaged 28% higher for the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017, and prompt month prices for the API 2 index (the benchmark price reference for coal imported into northwest Europe) averaged 13% higher than during the year-ago period.

Freight revenue, which is completely offset by freight expense, is the amount billed to customers based on the weight of coal shipped and negotiated freight rates for rail transportation. Freight revenue decreased \$3,518 in the period-to-period comparison due to decreased shipments to customers where we were contractually obligated to provide transportation services.

Other income is comprised of income generated by the Partnership not in the ordinary course of business. Other income was \$4,302 for the nine months ended September 30, 2018, compared to \$6,204 for the nine months ended September 30,

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2017. The \$1,902 period-to-period decrease was primarily due to a \$2,102 contract buyout and a \$1,410 gain related to an agreement to avoid mining approximately 85 acres of reserves, both of which occurred during the nine months ended September 30, 2017. These decreases were offset, in part, by an increase of \$1,430 in sales of externally purchased coal for blending purposes only.

#### Cost of Coal Sold

Cost of coal sold is comprised of operating costs related to produced tons sold, along with changes in both volumes and carrying values of coal inventory. The costs of coal sold per ton include items such as direct operating costs, royalty and production taxes, direct administration expenses, and depreciation, depletion, and amortization costs on production assets. Total cost of coal sold was \$181,460 for the nine months ended September 30, 2018, or \$5,071 higher than the \$176,389 for the nine months ended September 30, 2017. Total costs per ton sold were \$35.07 per ton for the nine months ended September 30, 2018 compared to \$35.51 per ton for the nine months ended September 30, 2017. The increase in the total cost of coal sold was primarily driven by an increase in production-related costs as more coal was mined to meet market demand. However, the increased production resulted in an overall decrease in the total cost per ton sold.

#### Total Other Costs

Total other costs is comprised of various costs that are not allocated to each individual mine and therefore are not included in unit costs. Total other costs increased \$4,399 for the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017. The increase was primarily attributable to an increase in current year costs related to discretionary employee benefit expense, demurrage charges, and externally purchased coal for blending purposes only. This increase was partially offset by a decrease in severance costs due to organizational restructuring that occurred in the prior-year period.

#### Selling, General, and Administrative Expense

Selling, general, and administrative expenses remained materially consistent in the period-to-period comparison.

#### Interest Expense

Interest expense for the nine months ended September 30, 2018 was \$5,295, which primarily relates to obligations under our Affiliated Company Credit Agreement. For the nine months ended September 30, 2017, \$7,257 of interest expense was incurred, primarily on the PNC Revolving Credit Facility. The decrease was primarily attributable to a lower average daily balance outstanding under the Affiliated Company Credit Agreement than had been drawn on the PNC Revolving Credit Facility in the previous year. For a detailed explanation of our liquidity and financing arrangements, please read Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations — Capital Resources and Liquidity."

#### Adjusted EBITDA

Adjusted EBITDA was \$90,412 for the nine months ended September 30, 2018 compared to \$71,352 for the nine months ended September 30, 2017. The \$19,060 increase was primarily a result of a \$3.85 per ton increase in the average sales price and a \$0.70 per ton decrease in the average cash cost of coal sold, resulting in a \$23,546 increase in Adjusted EBITDA. In addition, an increase of 207 tons sold resulted in a \$3,248 increase in Adjusted EBITDA. The remaining variance is due to changes in other income and other costs as discussed above and various other transactions that occurred throughout both periods, none of which are individually material.

Distributable Cash Flow

Distributable cash flow was \$58,178 for the nine months ended September 30, 2018 compared to \$32,279 for the nine months ended September 30, 2017. The \$25,899 increase was primarily attributable to a \$19,060 increase in Adjusted EBITDA as discussed above, a \$5,553 decrease in distributions to holders of the Class A Preferred Units, which were all converted to common units on October 2, 2017, and a \$1,397 decrease in cash interest paid.

## Capital Resources and Liquidity

### Liquidity and Financing Arrangements

We expect our ongoing sources of liquidity to include cash generated from operations, borrowings under our Affiliated Company Credit Agreement, and, if necessary, the issuance of additional equity or debt securities. We believe that cash generated from these sources will be sufficient to meet our short-term working capital requirements and our long-term capital expenditure requirements and to make quarterly cash distributions as declared by the board of directors of our general partner. The Partnership filed a universal shelf registration statement on Form S-3 (333-215962) with the SEC on March 10, 2017, which was declared effective by the SEC on March 14, 2017, for an aggregate amount of \$750,000 to provide the Partnership with additional flexibility to access capital markets quickly.

We expect the cash flow generated from operations in 2018 to be improved compared to 2017, as we expect strong demand from the export and domestic thermal markets. Additionally, in the first quarter of 2018, we took advantage of a strong leasing market and bought out longwall shields, terminating the operating leases and refinancing them as capital leases. The financing rates on the new capital leases are significantly below our weighted average cost of capital, and the transactions are immediately accretive to our cash flows. In aggregate, we expect an approximate \$2,500 reduction in 2018 cash spending as a result of these refinancings. The financing charges on these capital leases are fixed and will insulate us from future increases in interest rates. Furthermore, through consistent cost control measures, we expect to provide adequate cash flows to meet our maintenance capital requirements. We started the coarse refuse disposal area project in 2017, which is expected to continue through 2021. Our 2018 capital needs are expected to be between \$33,000 to \$36,000, which is increased from 2017 levels due to additional expected capital expenditures related to the refuse disposal area project, as well as additional equipment maintenance costs and other purchases.

From time to time we change our exposure to various countries depending on the economics and profitability of coal sales. Given that coal markets are global, we expect, if possible, to offset any adverse impact from tariffs that may be imposed by governments in the countries in which one or more of our end users are located, by reallocating our customer base to other countries or to the domestic US markets.

We expect to generate adequate cash flows and liquidity to meet reasonable increases in the cost of supplies that are passed on from our suppliers. We will also continue to seek alternate sources of supplies and replacement material to offset any unexpected increase in the cost of supplies.

Our Partnership Agreement requires that we distribute all of our available cash to our unitholders. As a result, we expect to rely primarily upon financing under the Affiliated Company Credit Agreement and the issuance of debt and equity securities to fund our acquisitions and expansion capital expenditures, if any.

On October 25, 2018, the Board of Directors of our general partner declared a cash distribution of \$0.5125 per unit for the quarter ended September 30, 2018 to the limited partner unitholders and the holder of the general partner interest. The cash distribution will be paid on November 15, 2018 to the unitholders of record at the close of business on November 8, 2018.

### Credit Facility (PNC Revolving Credit Facility and Affiliated Company Credit Agreement)

On July 7, 2015, the Partnership, as borrower, and certain subsidiaries of the Partnership, as guarantors, entered into the PNC Revolving Credit Facility for a \$400,000 revolving credit facility with PNC, as administrative agent, and other lender parties thereto. On November 28, 2017, in connection with the separation, the Partnership paid all fees and other amounts outstanding, which aggregated to \$200,583, under the PNC Revolving Credit Facility and

terminated the PNC Revolving Credit Facility and the related loan documents.

On November 28, 2017, the Partnership and the other Credit Parties entered into the Affiliated Company Credit Agreement by and among the Credit Parties, CONSOL Energy, as lender and administrative agent, and PNC, as collateral agent. The Affiliated Company Credit Agreement provides for a revolving credit facility in an aggregate principal amount of up to \$275,000 to be provided by CONSOL Energy, as lender. In connection with the completion of the separation and the Partnership's entry into the Affiliated Company Credit Agreement, the Partnership made an initial draw of \$200,583, the net proceeds of which were used to repay the PNC Revolving Credit Facility. Additional drawings under the Affiliated Company Credit Agreement are available for general partnership purposes. The Affiliated Company Credit Agreement matures on February 27, 2023. The collateral obligations under the Affiliated Company Credit Agreement generally mirror the PNC Revolving Credit Facility, including the list of entities that act as guarantors thereunder. The obligations under the Affiliated

Company Credit Agreement are guaranteed by the Partnership's subsidiaries and secured by substantially all of the assets of the Partnership and its subsidiaries pursuant to the security agreement and various mortgages.

Interest on outstanding obligations under our Affiliated Company Credit Agreement accrues at a fixed rate ranging from 3.75% to 4.75% depending on the total net leverage ratio. The unused portion of our Affiliated Company Credit Agreement is subject to a commitment fee of 0.50% per annum.

As of September 30, 2018, the Partnership had \$167,000 of borrowings outstanding under the Affiliated Company Credit Agreement, leaving \$108,000 of unused capacity. Interest on outstanding borrowings under the Affiliated Company Credit Agreement at September 30, 2018 was accrued at a rate of 3.75%.

The Affiliated Company Credit Agreement contains certain covenants and conditions that, among other things, limit the Partnership's ability to: (i) incur or guarantee additional debt; (ii) make cash distributions (subject to certain limited exceptions); provided that we will be able to make cash distributions of available cash to partners so long as no event of default

is continuing or would result therefrom; (iii) incur certain liens or permit them to exist; (iv) make particular investments and loans; provided that we will be able to increase our ownership percentage of our undivided interest in the Pennsylvania Mining Complex and make investments in the Pennsylvania Mining Complex in accordance with our ratable ownership; (v) enter into certain types of transactions with affiliates; (vi) merge or consolidate with another company; and (vii) transfer, sell or otherwise dispose of assets. The Partnership is also subject to covenants that require the Partnership to maintain certain financial ratios. For example, the Partnership is obligated to maintain at the end of each fiscal quarter (a) maximum first lien gross leverage ratio of 2.75 to 1.00 and (b) a maximum total net leverage ratio of 3.25 to 1.00, each of which will be calculated on a consolidated basis for the Partnership and its restricted subsidiaries at the end of each fiscal quarter. At September 30, 2018, the Partnership was in compliance with its debt covenants with the first lien gross leverage ratio at 1.45 to 1.00 and the total net leverage ratio at 1.44 to 1.00.

#### Receivables Financing Agreement

On November 30, 2017, (i) CONSOL Marine Terminals LLC, formerly known as CNX Marine Terminals LLC, as an originator of receivables, (ii) CPCC, as an originator of receivables and as initial servicer of the receivables for itself and the other Originators, each a wholly owned subsidiary of CONSOL Energy, and (iii) the SPV, a Delaware special purpose entity and wholly owned subsidiary of CONSOL Energy, as buyer, entered into the Purchase and Sale Agreement. Concurrently, (i) CONSOL Thermal Holdings, as sub-originator, and (ii) CPCC, as buyer and as initial servicer of the receivables for itself and CONSOL Thermal Holdings, entered into the Sub-Originator PSA. In addition, on that date, the SPV entered into the Receivables Financing Agreement by and among (i) the SPV, as borrower, (ii) CPCC, as initial servicer, (iii) PNC, as administrative agent, LC Bank and lender, and (iv) the additional persons from time to time party thereto as lenders. Together, the Purchase and Sale Agreement, the Sub-Originator PSA and the Receivables Financing Agreement establish the primary terms and conditions of the Securitization. On August 30, 2018, the Securitization was amended, among other things, to extend the scheduled termination date to August 30, 2021.

Pursuant to the Securitization, (i) CONSOL Thermal Holdings will sell current and future trade receivables to CPCC and (ii) the Originators will sell and/or contribute current and future trade receivables (including receivables sold to CPCC by CONSOL Thermal Holdings) to the SPV and the SPV will, in turn, pledge its interests in the receivables to PNC, which will either make loans or issue letters of credit on behalf of the SPV. The maximum amount of advances and letters of credit outstanding under the Securitization may not exceed \$100,000.

Loans under the Securitization will accrue interest at a reserve-adjusted LIBOR market index rate equal to the one-month Eurodollar rate. Loans and letters of credit under the Securitization also will accrue a program fee and a

letter of credit participation fee, respectively, ranging from 2.00% to 2.50% per annum, depending on the total net leverage ratio of CONSOL Energy. In addition, the SPV paid certain structuring fees to PNC Capital Markets LLC and will pay other customary fees to the lenders, including a fee on unused commitments equal to 0.60% per annum.

The SPV's assets and credit are not available to satisfy the debts and obligations owed to the creditors of CONSOL Energy, CONSOL Thermal Holdings or any of the Originators. CONSOL Thermal Holdings, the Originators and CPCC as servicer are independently liable for their own customary representations, warranties, covenants and indemnities. In addition, CONSOL Energy has guaranteed the performance of the obligations of CONSOL Thermal Holdings, the Originators and CPCC as servicer, and will guarantee the obligations of any additional originators or successor servicer that may become party to the Securitization. However, neither CONSOL Energy nor its affiliates will guarantee collectability of receivables or the creditworthiness of obligors thereunder.



The agreements comprising the Securitization contain various customary representations and warranties, covenants and default provisions which provide for the termination and acceleration of the commitments and loans under the Securitization in certain circumstances including, but not limited to, failure to make payments when due, breach of representation, warranty or covenant, certain insolvency events or failure to maintain the security interest in the trade receivables, and defaults under other material indebtedness.

As of September 30, 2018, the Partnership, through CONSOL Thermal Holdings, had sold \$19,723 of trade receivables to CPCC. The Partnership has not derecognized the receivables due to its continued involvement in the collection efforts.

Cash Flows

|   | Nine Months Ended September 30, |            |            |
|---|---------------------------------|------------|------------|
|   | 2018                            | 2017       | Variance   |
|   | (in thousands)                  |            |            |
| Cash flows provided by operating activities | \$95,134                        | \$60,783   | \$34,351   |
| Cash used in investing activities           | \$(20,086)                      | \$(10,761) | \$(9,325)  |
| Cash used in financing activities           | \$(75,661)                      | \$(56,233) | \$(19,428) |

Nine Months Ended September 30, 2018 Compared with the Nine Months Ended September 30, 2017:

Cash flows provided by operating activities increased \$34,351 in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017 primarily due to an increase in net income for the reasons set forth above and a change in working capital.

Cash used in investing activities increased \$9,325 in the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017 as a result of increased capital expenditures of \$7,995 and decreased proceeds from the sale of assets of \$1,330. The increase in capital expenditures is due to the following items:

|                                  | Nine Months Ended September 30, |          |          |
|----------------------------------|---------------------------------|----------|----------|
|                                  | 2018                            | 2017     | Variance |
|                                  | (in thousands)                  |          |          |
| Building and Infrastructure      | \$7,205                         | \$5,992  | \$ 1,213 |
| Refuse Storage Area              | 6,210                           | 4,207    | 2,003    |
| Equipment Purchases and Rebuilds | 5,423                           | 1,479    | 3,944    |
| Other                            | 1,418                           | 583      | 835      |
| Total Capital Expenditures       | \$20,256                        | \$12,261 | \$ 7,995 |

Cash flows used in financing activities increased by \$19,428 from \$56,233 for the nine months ended September 30, 2017 to \$75,661 for the nine months ended September 30, 2018. The increase was primarily due to \$29,583 of net payments made in the nine months ended September 30, 2018 under the Affiliated Company Credit Agreement, which was effective as of November 28, 2017. This increase was partially offset by \$13,000 of net payments that were made on the PNC Revolving Credit Facility during the nine months ended September 30, 2017. There was no activity on the PNC Revolving Credit Facility during the nine months ended September 30, 2018 due to its termination on November 28, 2017. In addition, payments on capitalized leases increased \$2,051 in the period-to-period comparison as a result of the refinancing of the longwall shields at the Bailey and Harvey mines. The remaining increase is attributable to various transactions that occurred throughout both periods.

Off-Balance Sheet Arrangements

We do not maintain off-balance sheet transactions, arrangements, obligations or other relationships with unconsolidated entities or others that have or are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources which are not disclosed in the Notes to the Unaudited Consolidated Financial Statements in this Form 10-Q.

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## Contractual Obligations

Our contractual obligations include borrowings under our Affiliated Company Credit Agreement, operating leases, capital leases, asset retirement obligations and other long-term liability commitments. Since June 30, 2018, there have been no material changes to our contractual obligations outside the ordinary course of business.

## FORWARD-LOOKING STATEMENTS

We are including the following cautionary statement in this Quarterly Report on Form 10-Q to make applicable and take advantage of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by, or on behalf of us. With the exception of historical matters, the matters discussed in this Quarterly Report on Form 10-Q are forward-looking statements (as defined in Section 21E of the Exchange Act) that involve risks and uncertainties that could cause actual results to differ materially from projected results. Accordingly, investors should not place undue reliance on forward-looking statements as a prediction of actual results. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenues, income and capital spending. When we use the words “believe,” “continue,” “intend,” “expect,” “may,” “should,” “anticipate,” “could,” “estimate,” “plan,” “predict,” “project,” “will,” or their other similar expressions, the statements which include those words are usually forward-looking statements. When we describe strategy that involves risks or uncertainties, we are making forward-looking statements. The forward-looking statements in this Quarterly Report on Form 10-Q speak only as of the date of this Quarterly Report on Form 10-Q; we disclaim any obligation to update these statements unless required by securities law, and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. These risks, contingencies and uncertainties relate to, among other matters, the following:

- changes in coal prices or the costs of mining or transporting coal;
- uncertainty in estimating economically recoverable coal reserves and replacement of reserves;
- our ability to develop our existing coal reserves, acquire additional reserves and successfully execute our mining plans;
- changes in general economic conditions, both domestically and globally;
- competitive conditions within the coal industry;
- changes in the consumption patterns of coal-fired power plants and steelmakers and other factors affecting the demand for coal by coal-fired power plants and steelmakers;
- the availability and price of coal to the consumer compared to the price of alternative and competing fuels;
- competition from the same and alternative energy sources;
- energy efficiency and technology trends;
- our ability to successfully implement our business plan;
- the price and availability of debt and equity financing;
- operating hazards and other risks incidental to coal mining;
  - major equipment failures and difficulties in obtaining equipment, parts and raw materials;
- availability, reliability and costs of transporting coal;
- adverse or abnormal geologic conditions, which may be unforeseen;
- natural disasters, weather-related delays, casualty losses and other matters beyond our control;
- operating in a single geographic area;
- interest rates;

- our reliance on a few major customers;
- labor availability, relations and other workforce factors;
- defaults by CONSOL Energy under our operating agreement, employee services agreement and Affiliated Company Credit Agreement;
- restrictions in our Affiliated Company Credit Agreement that may adversely affect our business;
- changes in our tax status;
  - delays in the receipt of, failure to receive or revocation of necessary governmental permits;
- the effect of existing and future laws and government regulations, including the enforcement and interpretation of environmental laws thereof;
- the effect of new or expanded greenhouse gas regulations;
- the effects of litigation;

adverse effect of cybersecurity threats;  
recent action and the possibility of future action on trade by U.S. and foreign governments;  
conflicts of interest that may cause our general partner or CONSOL Energy to favor their own interest to our detriment;  
the requirement that we distribute all of our available cash; and  
other factors discussed in our 2017 Annual Report on Form 10-K under “Risk Factors,” as updated by any subsequent Quarterly Reports on Forms 10-Q, which are on file at the SEC.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures about market risk, see Item 7A, “Quantitative and Qualitative Disclosures About Market Risk,” of our Annual Report on Form 10-K for the year ended December 31, 2017. There have been no material changes to our exposures to market risk since December 31, 2017.

### ITEM 4. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of the management of the Partnership’s general partner, including the Chief Executive Officer and the Chief Financial Officer of the general partner, an evaluation of the effectiveness of our disclosure controls and procedures pursuant to Rules 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), was conducted as of the end of the period covered by this report. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer of the Partnership’s general partner have concluded that the Partnership’s disclosure controls and procedures were effective as of the end of the period covered by this report.

#### Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the fiscal quarter ended September 30, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II: OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

Refer to paragraph one within Part I, Item 1. Financial Statements, “Note 10. Commitments and Contingent Liabilities,” which is incorporated herein by reference.

## ITEM 1A. RISK FACTORS

In addition to the other information set forth in this quarterly report, you should carefully consider the factors discussed in “Part I - Item 1A. Risk Factors” of our 2017 Form 10-K, as updated by any subsequent Form 10-Qs. These described risks are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth purchases of the Partnership’s common units during the three months ended September 30, 2018 made by CONSOL Energy:

| Period                                 | (a)<br>Total<br>Number of<br>Units<br>Purchased<br>(1) | (b)<br>Average<br>Price<br>Paid per<br>Unit | (c)<br>Total<br>Number of<br>Units<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | (d)<br>Maximum<br>Number (or<br>Approximate<br>Dollar Value)<br>of Units that<br>May Yet be<br>Purchased<br>Under the<br>Plans or<br>Programs (in<br>thousands) (2) |
|--|--|---|--|---|
| July 1, 2018 - July 31, 2018           | —  | \$ —  | —  | \$ 25,000   |
| August 1, 2018 - August 31, 2018       | —  | \$ —  | —  | \$ 25,000   |
| September 1, 2018 - September 30, 2018 | 77,536   | \$ 17.86                                    | 77,536   | \$ 23,615   |
| Total                                  | 77,536   | \$ 17.86                                    |  |   |

(1) In July 2018, the board of directors of CONSOL Energy approved an expansion of its existing stock and debt repurchase program to allow CONSOL Energy to purchase common units of the Partnership in the open market, subject to applicable limitations under the Affiliated Company Credit Agreement, in amount up to \$25 million. Thereafter, on September 14, 2018, the board of directors of CONSOL Energy adopted a Rule 10b5-1 trading plan to facilitate these purchases.

(2) Management of CONSOL Energy cannot estimate the number of common units that will be purchased because purchases are made based upon the price of the Partnership’s units, the Partnership’s financial outlook and alternative investment options.

## ITEM 4. MINE SAFETY DISCLOSURES

The information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K (17 CFR 229.104) is included in Exhibit 95 to this Quarterly Report on Form 10-Q.



ITEM 6. EXHIBITS

| Exhibits    | Description  | Method of Filing |
|-------------|--|------------------|
| <u>31.1</u> | Certification of Chief Executive Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002   | Filed herewith   |
| <u>31.2</u> | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002   | Filed herewith   |
| <u>32.1</u> | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. | Filed herewith   |
| <u>32.2</u> | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. | Filed herewith   |
| <u>95</u>   | Mine Safety and Health Administration Safety Data.   | Filed herewith   |
| 101         | Interactive Data File (Form 10-Q for the quarterly period ended September 30, 2018, furnished in XBRL).  | Filed herewith   |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 1, 2018

CONSOL Coal Resources LP

By: CONSOL Coal Resources GP LLC, its general partner

By: /s/ JAMES A. BROCK

James A. Brock

Chief Executive Officer, Chairman of the Board and Director

(Duly Authorized Officer and Principal Executive Officer)

By: CONSOL Coal Resources GP LLC, its general partner

By: /s/ DAVID M. KHANI

David M. Khani

Chief Financial Officer and Director

(Duly Authorized Officer and Principal Financial Officer)

By: CONSOL Coal Resources GP LLC, its general partner

By: /s/ JOHN M. ROTHKA

John M. Rothka

Chief Accounting Officer

(Duly Authorized Officer and Principal Accounting Officer)