Hilton Worldwide Holdings Inc.

Form 10-Q

April 27, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-O

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF $^{\rm X}$ 1934

For the quarterly period ended March 31, 2016

or

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-36243

Hilton Worldwide Holdings Inc.

(Exact name of registrant as specified in its charter)

Delaware 27-4384691

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

7930 Jones Branch Drive, Suite 1100, McLean, VA 22102 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (703) 883-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer x Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares outstanding of the registrant's common stock, par value \$0.01 per share, as of April 22, 2016 was 989,768,078.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

HILTON WORLDWIDE HOLDINGS INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions, except share data)

| ASSETS Current Assets: Cash and cash equivalents Restricted cash and cash equivalents Accounts receivable, net of allowance for doubtful accounts of \$32 and \$30 Inventories Current portion of financing receivables, net Prepaid expenses Income taxes receivable Other S 692 \$ 609 Restricted cash and cash equivalents 281 247 247 249 249 240 240 241 240 240 241 241 250 250 260 270 280 280 270 280 280 280 280 280 280 280 280 280 28 |
|--|
| Cash and cash equivalents\$ 692\$ 609Restricted cash and cash equivalents281247Accounts receivable, net of allowance for doubtful accounts of \$32 and \$30913876Inventories469442Current portion of financing receivables, net124129Prepaid expenses193147Income taxes receivable2897 |
| Restricted cash and cash equivalents Accounts receivable, net of allowance for doubtful accounts of \$32 and \$30 Inventories 469 Current portion of financing receivables, net Prepaid expenses 193 147 Income taxes receivable 281 247 247 247 247 247 247 247 247 247 247 |
| Accounts receivable, net of allowance for doubtful accounts of \$32 and \$30 913 876 Inventories 469 442 Current portion of financing receivables, net 124 129 Prepaid expenses 193 147 Income taxes receivable 28 97 |
| Inventories469442Current portion of financing receivables, net124129Prepaid expenses193147Income taxes receivable2897 |
| Current portion of financing receivables, net124129Prepaid expenses193147Income taxes receivable2897 |
| Prepaid expenses 193 147 Income taxes receivable 28 97 |
| Income taxes receivable 28 97 |
| |
| Other 38 38 |
| |
| Total current assets (variable interest entities - \$160 and \$141) 2,738 2,585 |
| Property, Intangibles and Other Assets: |
| Property and equipment, net 9,098 9,119 |
| Financing receivables, net 897 887 |
| Investments in affiliates 127 138 |
| Goodwill 5,890 5,887 |
| Brands 4,920 4,919 |
| Management and franchise contracts, net 1,114 1,149 |
| Other intangible assets, net 563 586 |
| Deferred income tax assets 77 78 |
| Other 297 274 |
| Total property, intangibles and other assets (variable interest entities - \$603 and \$481) 22,983 23,037 |
| TOTAL ASSETS \$ 25,622 |
| LIABILITIES AND EQUITY |
| Current Liabilities: |
| Accounts payable, accrued expenses and other \$2,251 \$2,206 |
| Current maturities of long-term debt 97 94 |
| Current maturities of timeshare debt 96 110 |
| Income taxes payable 101 33 |
| Total current liabilities (variable interest entities - \$250 and \$157) 2,545 2,443 |
| Long-term debt 9,878 9,857 |
| Timeshare debt 377 392 |
| Deferred revenues 228 283 |
| Deferred income tax liabilities 4,593 4,630 |
| Liability for guest loyalty program 803 784 |
| Other 1,092 1,282 |
| Total liabilities (variable interest entities - \$804 and \$627) 19,516 19,671 |
| Commitments and contingencies - see Note 18 |
| Equity: |

Preferred stock, \$0.01 par value; 3,000,000,000 authorized shares, none issued or outstanding as of March 31, 2016 and December 31, 2015 Common stock, \$0.01 par value; 30,000,000,000 authorized shares, 989,791,431 issued and 989,762,664 outstanding as of March 31, 2016 and 987,487,127 issued and 987,458,360 10 10 outstanding as of December 31, 2015 Additional paid-in capital 10,153 10,151 Accumulated deficit (3,152)) (3,392) Accumulated other comprehensive loss (774) (784) Total Hilton stockholders' equity 6,237 5,985 Noncontrolling interests (32) (34) Total equity 6,205 5,951 TOTAL LIABILITIES AND EQUITY \$ 25,721 \$ 25,622

See notes to condensed consolidated financial statements.

HILTON WORLDWIDE HOLDINGS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In millions, except per share data) (Unaudited)

| | Three I Ended March 2016 | Months 31, 2015 |
|---|--------------------------|-----------------|
| Revenues | | |
| Owned and leased hotels | \$967 | \$957 |
| Management and franchise fees and other | 386 | 371 |
| Timeshare | 326 | 321 |
| | 1,679 | 1,649 |
| Other revenues from managed and franchised properties | 1,071 | 950 |
| Total revenues | 2,750 | 2,599 |
| | | |
| Expenses | | |
| Owned and leased hotels | 756 | 768 |
| Timeshare | 217 | 234 |
| Depreciation and amortization | 169 | 175 |
| Impairment loss | 15 | _ |
| General, administrative and other | 113 | 127 |
| | 1,270 | 1,304 |
| Other expenses from managed and franchised properties | 1,071 | 950 |
| Total expenses | 2,341 | 2,254 |
| | | |
| Gain on sales of assets, net | _ | 145 |
| Operating income | 409 | 490 |
| • | | |
| Interest income | 3 | 6 |
| Interest expense | (139) | (144) |
| Equity in earnings from unconsolidated affiliates | 3 | 4 |
| Loss on foreign currency transactions | (12) | (18) |
| Other loss, net | _ | (25) |
| | | |
| Income before income taxes | 264 | 313 |
| | | |
| Income tax benefit (expense) | 46 | (163) |
| | | |
| Net income | 310 | 150 |
| Net income attributable to noncontrolling interests | (1) | |
| Net income attributable to Hilton stockholders | \$309 | \$150 |
| Faminas non share | | |
| Earnings per share | ¢0.21 | ¢0.15 |
| Basic | \$0.31 | \$0.15 |
| Diluted | \$0.31 | \$0.15 |

Cash dividends declared per share

\$0.07 \$—

See notes to condensed consolidated financial statements.

HILTON WORLDWIDE HOLDINGS INC.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(In millions)

(Unaudited)

| | Three | |
|--|-------|--------|
| | Month | S |
| | Ended | |
| | March | 31, |
| | 2016 | 2015 |
| Net income | \$310 | \$150 |
| Other comprehensive income (loss), net of tax benefit (expense): | | |
| Currency translation adjustment, net of tax of \$(3) and \$(91) | 13 | (234) |
| Pension liability adjustment, net of tax of \$(1) and \$(1) | 1 | 1 |
| Cash flow hedge adjustment, net of tax of \$4 and \$4 | (6) | (7) |
| Total other comprehensive income (loss) | 8 | (240) |
| Comprehensive income (loss) | 318 | (90) |
| Comprehensive loss attributable to noncontrolling interests | 1 | _ |
| Comprehensive income (loss) attributable to Hilton stockholders | \$319 | \$(90) |

See notes to condensed consolidated financial statements.

HILTON WORLDWIDE HOLDINGS INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

(Unaudited)

| | Three Months Ended March 31, 2016 2015 |
|---|---|
| Operating Activities Net income | \$310 \$150 |
| Adjustments to reconcile net income to net cash provided by operating Depreciation and amortization | ng activities: 169 175 |
| Impairment loss | 15 — |
| Gain on sales of assets, net | $\begin{array}{ccc} & - & (145) \end{array}$ |
| Equity in earnings from unconsolidated affiliates | (3) (4) |
| Loss on foreign currency transactions | 12 18 |
| Other loss, net | — 25 |
| Share-based compensation | 11 19 |
| Distributions from unconsolidated affiliates | 5 12 |
| Deferred income taxes | (32) 40 |
| Change in restricted cash and cash equivalents | (14)(2) |
| Working capital changes and other | (161)(2) |
| Net cash provided by operating activities | 312 286 |
| Investing Activities | |
| Capital expenditures for property and equipment | (84) (88) |
| Acquisitions, net of cash acquired | — (1,298) |
| Payments received on other financing receivables | 1 1 |
| Issuance of other financing receivables | (9) (2) |
| Distributions from unconsolidated affiliates | 2 2 |
| Proceeds from asset dispositions | — 1,869 |
| Change in restricted cash and cash equivalents | 14 — |
| Contract acquisition costs | (9) (11) |
| Capitalized software costs | (11) (8) |
| Net cash provided by (used in) investing activities | (96) 465 |
| Financing Activities | (22) (710) |
| Repayment of debt | (32)(710) |
| Change in restricted cash and cash equivalents | (34) (57) |
| Dividends paid Distributions to paraentralling interests | (69) — (2) (2) |
| Distributions to noncontrolling interests Excess tax benefits from share-based compensation | (2) (2) — 8 |
| * | — 8 (137) (761) |
| Net cash used in financing activities | (137) (701) |
| Effect of exchange rate changes on cash and cash equivalents | 4 (9) |
| Net increase (decrease) in cash and cash equivalents | 83 (19) |
| Cash and cash equivalents, beginning of period | 609 566 |
| | |

| Cash and cash equivalents, end of period | \$692 | \$547 |
|---|-------|-------|
| Supplemental Disclosures | | |
| Cash paid during the year: | | |
| Interest | \$86 | \$88 |
| Income taxes, net of refunds | 39 | 20 |
| Non-cash investing activities: Conversion of property and equipment to timeshare inventory Long-term debt assumed | (22) | (450) |
| Non-cash financing activities: Long-term debt assumed See notes to condensed consolidated financial statements. | _ | 450 |

HILTON WORLDWIDE HOLDINGS INC. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (In millions) (Unaudited)

| | Equity Attributable to Hilton Stockholders | | | | | | |
|--|--|---------------------------------|--------------------------|---------------------------------------|-----------------|-------|-------------|
| | Common Stock Sharesmoun | Additiona Paid-in Capital | l Accumula Deficit | Accumulated tedOther Comprehense Loss | 37 | olli | ng Total |
| Balance as of December 31, 2015 | 987 \$ 10 | \$ 10,151 | \$ (3,392 |) \$ (784) | \$ (34 |) | \$5,951 |
| Share-based compensation | 3 — | 2 | _ | _ | _ | | 2 |
| Net income | | _ | 309 | _ | 1 | | 310 |
| Other comprehensive income (loss), net or | f | | | | | | |
| tax: | | | | | | | |
| Currency translation adjustment | | _ | _ | 15 | (2 |) | 13 |
| Pension liability adjustment | | | _ | 1 | _ | | 1 |
| Cash flow hedge adjustment | | _ | _ | (6) | _ | | (6) |
| Other comprehensive income (loss) | | _ | _ | 10 | (2 |) | 8 |
| Dividends | | | (69 |) — | | | (69) |
| Cumulative effect of the adoption of ASU 2015-02 | | _ | _ | _ | 5 | | 5 |
| Distributions | | | _ | | (2 |) | (2) |
| Balance as of March 31, 2016 | 990 \$ 10 | \$ 10,153 | \$ (3,152 |) \$ (774) | \$ (32 |) | \$6,205 |
| Equity Attributable to Hilton Stockholders | | | | | | | |
| | Common Stock | Paid-in | Accumulate Deficit | Accumulated edOther Comprehensiv | Noncontro ve | ollir | ıg |

| | | Additiona | 1 | Accumulate | d | |
|--|---------------------|-----------|------------|--------------------|----------------|---------|
| | Common | Paid-in | Accumulate | dOther | . Noncontrolli | nσ |
| | Stock Sharesmour | Capital | Deficit | Comprehens Loss | Interests | Total |
| Balance as of December 31, 2014 | 985 \$ 10 | \$ 10,028 | \$ (4,658) | \$ (628 |) \$ (38) | \$4,714 |
| Share-based compensation | 2 — | | | | _ | _ |
| Net income | | | 150 | | _ | 150 |
| Other comprehensive income (loss), net | | | | | | |
| of tax: | | | | | | |
| Currency translation adjustment | | | | (234 |) — | (234) |
| Pension liability adjustment | | | | 1 | _ | 1 |
| Cash flow hedge adjustment | | | | (7 |) — | (7) |
| Other comprehensive loss | | _ | | (240 |) — | (240) |
| Distributions | | _ | | | (2) | (2) |
| Balance as of March 31, 2015 | 987 \$ 10 | \$ 10,028 | \$ (4,508) | \$ (868 |) \$ (40) | \$4,622 |

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