#### Edgar Filing: PITNEY BOWES INC /DE/ - Form 4

PITNEY BO Form 4 February 10,	WES INC /DE/ 2016										
OMB APPROVAL											
	UNITED STAT	STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES							3235-0287		
Check th if no long subject to Section 1 Form 4 o	6. <b>STATEMENT</b>								January 31, 2005 Iverage rs per 0.5		
Form 4 or Form 5 obligations may continue. See Instruction 1(b). Form 5 obligations May continue. See Instruction Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940											
(Print or Type Responses)											
1. Name and A Christoph S						5. Relationship of Reporting Person(s) to Issuer					
(1 4)	(First) (Middle)				יבי נו	DI	(Check	k all applicable	)		
(Last) 3001 SUMN	f Earliest Transaction Day/Year) Director 016Officer below) Exec					ve title 10% Owner Other (specify below) P, Enterprise Sol Group					
	nth/Day/Year)				<ul><li>6. Individual or Joint/Group Filing(Check</li><li>Applicable Line)</li><li>_X_ Form filed by One Reporting Person</li></ul>						
STAMFORD, CT 06926								Iore than One Re	porting		
(City)	(State) (Zip)	Tabl	e I - Non-D	erivative	Secur	ities Acq	uired, Disposed of	, or Beneficial	ly Owned		
1.Title of Security (Instr. 3)	(Month/Day/Year) Execut any	· / /			3. 4. Securities Acquired Transactior(A) or Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8) (A)			6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)			
C			Code V	Amount	or (D)	Price	Transaction(s) (Instr. 3 and 4)				
Common Stock	02/09/2016		М	1,281	А	\$0	4,320.7232	D			
Common Stock	02/09/2016		F	410	D	\$ 16.79	3,910.7232	D			

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactio Code (Instr. 8)	5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and A Underlying S (Instr. 3 and
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title
Restricted Stock Units	<u>(1)</u>	02/08/2016		А	5,945		(2)	(2)	Common Stock
Performance Stock Units	<u>(3)</u>	02/08/2016		А	17,836		(4)	<u>(4)</u>	Common Stock
Stock Option	<u>(5)</u>	02/08/2016		А	35,336		02/08/2017	02/08/2026	Common Stock
Restricted Stock Units	\$ 0	02/09/2016		М		1,281	02/09/2016 <u>(6)</u>	(6)	Common Stock

# **Reporting Owners**

Reporting Owner Name / Address	Relationships							
	Director	10% Owner	Officer	Other				
Christoph Stehmann 3001 SUMMER STREET STAMFORD, CT 06926			Exec VP, Enterprise Sol Group					
Signatures								
/s/ Laurie Bellocchio - POA fo	r Christor	h						

/s/ Laurie B	sellocchio	- PO/	4 10	or Chri	istoph		
Stehmann							

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each unit represents a contingent right to receive one share of Pitney Bowes common stock.
- (2) Each unit represents a contingent right to receive one share of Pitney Bowes common stock that will vest in three (3) equal annual installments.
- (3) Each performance stock unit represents a contingent right to receive Pitney Bowes common stock based upon pre-determined performance factors.

The performance stock units (PSUs) represent a contingent right to receive Pitney Bowes common stock with a 3 year cliff vesting. The shares that will vest are based on the pre-established performance standards set by the Board upon making each award, and could result in

02/10/2016

(4) shares that will vest are based on the pre-established performance standards set by the Board upon making each award, and could result in more of less shares being issued at the time of the vesting due to the pre-established performance standards. Depending on financial performance, the resulting number of shares released can range from zero to a maximum of 200% of grant.

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(5) The grant price for the stock option was calculated at 100% of the closing price on February 8, 2016 which was \$16.82

(6) The first of three vesting traunches vested, leaving 1,281 to vest on 2/14/2017 and 1,281 to vest on 2/13/2018.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.