**BROWN FORMAN CORP** Form 10-O December 07, 2016 United States Securities and Exchange Commission Washington, D.C. 20549 FORM 10-Q (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT þ OF 1934 For the quarterly period ended October 31, 2016 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission File No. 001-00123 **Brown-Forman Corporation** (Exact name of Registrant as specified in its Charter) Delaware 61-0143150 (State or other jurisdiction of (IRS Employer incorporation or organization) Identification No.) 850 Dixie Highway Louisville, Kentucky 40210 (Address of principal executive offices) (Zip Code) (502) 585-1100 (Registrant's telephone number, including area code) N/A (Former name, former address and former fiscal year, if changed since last report) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer bAccelerated filer oNon-accelerated filer o (Do not check if a smaller reporting company)Smaller reporting company o

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicabledate: November 30, 2016Class A Common Stock (\$.15 par value, voting)169,054,545Class B Common Stock (\$.15 par value, nonvoting)215,717,222

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### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

#### **BROWN-FORMAN CORPORATION**

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(Dollars in millions, except per share amounts)

	Three Months Ended		Six Months Ended			
	October 31,		October 3	31,		
	2015	2016	2015	2016		
Sales	\$1,096	\$1,055	\$1,995	\$1,911		
Excise taxes	242	225	444	420		
Net sales	854	830	1,551	1,491		
Cost of sales	268	278	475	486		
Gross profit	586	552	1,076	1,005		
Advertising expenses	115	107	209	190		
Selling, general, and administrative expenses	171	163	340	326		
Other expense (income), net	(2)	(9)	(2)	(15)		
Operating income	302	291	529	504		
Interest income		1	1	1		
Interest expense	12	16	22	28		
Income before income taxes	290	276	508	477		
Income taxes	90	79	152	135		
Net income	\$200	\$197	\$356	\$342		
Earnings per share:						
Basic	\$0.49	\$0.51	\$0.87	\$0.87		
Diluted	\$0.49	\$0.50	\$0.86	\$0.87		
Cash dividends per common share:						
Declared	\$—	\$—	\$0.3150	\$0.3400		
Paid	\$0.1575	\$0.1700	\$0.3150	\$0.3400		
See notes to the condensed consolidated financial statements.						

# **BROWN-FORMAN CORPORATION**

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(Dollars in millions)

	Three Months Ended	Six Months Ended	
	October 31,		
	2015 2016	2015 2016	
Net income	\$200 \$197	\$356 \$342	
Other comprehensive income (loss), net of tax:			
Currency translation adjustments	(4) (18)	(28) (85)	
Cash flow hedge adjustments	(4) 9	12 21	
Postretirement benefits adjustments	6 4	10 7	
Net other comprehensive income (loss)	(2)(5)	(6) (57)	
Comprehensive income	\$198 \$192	\$350	