

ROCKY MOUNTAIN CHOCOLATE FACTORY INC  
Form 10-Q  
January 14, 2015  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the quarterly period ended November 30, 2014

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-14749

**Rocky Mountain Chocolate Factory, Inc.**

(Exact name of registrant as specified in its charter)



On January 14, 2015, the registrant had outstanding 6,092,626 shares of its common stock, \$.03 par value.

ROCKY MOUNTAIN CHOCOLATE FACTORY, INC. AND SUBSIDIARIES

FORM 10-Q

TABLE OF CONTENTS

<b>PART I.</b>	<b>FINANCIAL INFORMATION</b>	<b>3</b>
<b>ITEM 1.</b>	<b>FINANCIAL STATEMENTS</b>	<b>3</b>
	<i>CONSOLIDATED STATEMENTS OF INCOME</i>	<i>3</i>
	<i>CONSOLIDATED BALANCE SHEETS</i>	<i>4</i>
	<i>CONSOLIDATED STATEMENTS OF CASH FLOWS</i>	<i>5</i>
	<i>NOTES TO INTERIM (UNAUDITED) CONSOLIDATED FINANCIAL STATEMENTS</i>	<i>6</i>
<b>ITEM 2.</b>	<b>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</b>	<b>14</b>
<b>ITEM 3.</b>	<b>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</b>	<b>21</b>
<b>ITEM 4.</b>	<b>CONTROLS AND PROCEDURES</b>	<b>22</b>
<b>PART II.</b>	<b>OTHER INFORMATION</b>	<b>22</b>
<b>ITEM 1.</b>	<b>LEGAL PROCEEDINGS</b>	<b>22</b>
<b>ITEM 1A.</b>	<b>RISK FACTORS</b>	<b>22</b>
<b>ITEM 2.</b>	<b>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</b>	<b>22</b>
<b>ITEM 3.</b>	<b>DEFAULTS UPON SENIOR SECURITIES</b>	<b>23</b>
<b>ITEM 4.</b>	<b>MINE SAFETY DISCLOSURES</b>	<b>23</b>
<b>ITEM 5.</b>	<b>OTHER INFORMATION</b>	<b>23</b>
<b>ITEM 6.</b>	<b>EXHIBITS</b>	<b>24</b>
<b>SIGNATURES</b>		<b>25</b>

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

## ROCKY MOUNTAIN CHOCOLATE FACTORY, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(unaudited)

	Three Months Ended November 30,		Nine Months Ended November 30,	
	2014	2013	2014	2013
<b>Revenues</b>				
Sales	\$8,583,981	\$7,801,296	\$23,108,761	\$22,666,134
Franchise and royalty fees	1,977,581	1,478,698	7,232,455	5,454,883
Total revenues	10,561,562	9,279,994	30,341,216	28,121,017
<b>Costs and Expenses</b>				
Cost of sales, exclusive of depreciation and amortization expense of \$102,179, \$72,102, \$292,632 and \$214,425, respectively	5,527,876	5,061,615	14,229,018	13,789,705
Franchise costs	558,560	510,145	1,623,505	1,508,604
Sales and marketing	608,536	555,833	1,838,395	1,523,991
General and administrative	1,230,495	1,146,214	3,816,996	3,625,033
Retail operating	724,608	803,338	2,697,163	2,588,313
Depreciation and amortization	357,865	198,466	1,097,404	670,219
Restructuring and acquisition related charges	-	-	709,212	-
Total costs and expenses	9,007,940	8,275,611	26,011,693	23,705,865
<b>Income from Operations</b>	1,553,622	1,004,383	4,329,523	4,415,152
<b>Other Income (Expense)</b>				
Interest expense	(60,666 )	-	(183,333 )	-
Interest income	16,208	16,702	43,274	43,690
Other Income (Expense), net	(44,458 )	16,702	(140,059 )	43,690
<b>Income Before Income Taxes</b>	1,509,164	1,021,085	4,189,464	4,458,842
<b>Income Tax Provision</b>	554,500	406,886	1,368,165	1,501,608

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<b>Consolidated Net Income</b>	\$954,664	\$614,199	\$2,821,299	\$2,957,234
<b>Less: Net income (loss) attributable to non-controlling interest</b>	(7,714 )	(84,975 )	270,231	50,969
<b>Net Income attributable to RMCF</b>	\$962,378	\$699,174	\$2,551,068	\$2,906,265
<b>Basic Earnings per Common Share</b>	\$.16	\$.11	\$.41	