

BERRY PLASTICS GROUP INC
Form 10-Q
May 05, 2015

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 28, 2015
or

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 001-35672
BERRY PLASTICS GROUP, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation or organization)

20-5234618
(IRS employer
identification number)

101 Oakley Street
Evansville, Indiana
(Address of principal executive offices)

47710
(Zip code)

Registrant's telephone number, including area code: (812) 424-2904

Securities registered pursuant to Section 12(b) of the Act:

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, or non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Edgar Filing: BERRY PLASTICS GROUP INC - Form 10-Q

Large accelerated filer [☒] Accelerated filer [☐] Non-accelerated filer [☐] Small reporting company [☐]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes [☐] No [☒]

Class	Outstanding at May 5, 2015
Common Stock, \$.01 par value per share	119.4 million shares

CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This Form 10-Q includes “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 with respect to our financial condition, results of operations and business and our expectations or beliefs concerning future events. The forward-looking statements include, in particular, statements about our plans, strategies and prospects under the heading “Management’s Discussion and Analysis of Financial Condition and Results of Operations”. You can identify forward-looking statements because they contain words such as “believes,” “expects,” “may,” “will,” “should,” “would,” “could,” “seeks,” “approximately,” “intends,” “plans,” “estimates,” “outlook,” “anticipates” or “looking forward” or similar expressions that relate to our strategy, plans or intentions. All statements we make relating to our estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results or to our expectations regarding future industry trends are forward-looking statements. In addition, we, through our senior management, from time to time make forward-looking public statements concerning our expected future operations and performance and other developments. These forward-looking statements are subject to risks and uncertainties that may change at any time, and, therefore, our actual results may differ materially from those that we expected. We derive many of our forward-looking statements from our operating budgets and forecasts, which are based upon many detailed assumptions. While we believe that our assumptions are reasonable, we caution that it is very difficult to predict the impact of known factors, and it is impossible for us to anticipate all factors that could affect our actual results. All forward-looking statements are based upon information available to us on the date of this Form 10-Q.

Readers should carefully review the factors discussed in our most recent Form 10-K in the section titled “Risk Factors” and other risk factors identified from time to time in our periodic filings with the Securities and Exchange Commission.

Berry Plastics Group, Inc.
Form 10-Q Index
For Quarterly Period Ended March 28, 2015

Part I. Financial Information		Page No.
Item 1.	Financial Statements:	
	<u>Consolidated Statements of Income and Comprehensive Income</u>	<u>4</u>
	<u>Consolidated Balance Sheets</u>	<u>5</u>
	<u>Consolidated Statements of Changes in Stockholders' Equity (Deficit)</u>	<u>6</u>
	<u>Consolidated Statements of Cash Flows</u>	<u>7</u>
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>18</u>
Item 3.	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	<u>25</u>
Item 4.	<u>Controls and Procedures</u>	<u>26</u>
Part II. Other Information		
Item 1.	<u>Legal Proceedings</u>	<u>26</u>
Item 1A.	<u>Risk Factors</u>	<u>26</u>
Item 6.	<u>Exhibits</u>	<u>27</u>
<u>Signature</u>		<u>28</u>

Part I. Financial Information

Item 1. Financial Statements

Berry Plastics Group, Inc.
Consolidated Statements of Income
(Unaudited)
(in millions of dollars, except per share amounts)

	Quarterly Period Ended		Two Quarterly Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Net sales	\$ 1,224	\$ 1,210	\$ 2,444	\$ 2,350
Costs and expenses:				
Cost of goods sold	1,000	1,023	2,037	1,987
Selling, general and administrative	86	82	171	159
Amortization of intangibles	23	25	48	51
Restructuring and impairment charges	3	3	8	13
Operating income	112	77	180	140
Debt extinguishment	—	2	—	2
Other expense (income), net	1	—	—	(1)
Interest expense, net	52	57	105	112
Income before income taxes	59	18	75	27
Income tax expense	21	6	24	9
Consolidated net income	\$ 38	\$ 12	\$ 51	\$ 18
Net income per share:				
Basic	\$ 0.32	\$ 0.10	\$ 0.43	\$ 0.15
Diluted	0.31	0.10	0.41	0.15
Outstanding weighted-average shares:				
Basic	119.0	116.6	118.7	116.3
Diluted	124.1	121.7	123.4	120.5

Berry Plastics Group, Inc.
Consolidated Statements of Comprehensive Income
(Unaudited)
(in millions of dollars)

	Quarterly Period Ended		Two Quarterly Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Consolidated net income	\$ 38	\$ 12	\$ 51	\$ 18
Currency translation	(20)	(3)	(34)	(4)
Interest rate hedge	(13)	3	(20)	3
Provision for income taxes related to other comprehensive income items	4	(1)	6	(1)
Comprehensive income	\$ 9	\$ 11	\$ 3	\$ 16

See notes to consolidated financial statements.

Berry Plastics Group, Inc.
Consolidated Balance Sheets
(in millions of dollars)

	March 28, 2015	September 27, 2014
	(Unaudited)	
Assets		
Current assets:		
Cash and cash equivalents	\$ 119	\$ 129
Accounts receivable (less allowance of \$2 at March 28, 2015 and \$3 at September 27, 2014)	481	491
Inventories:		
Finished goods	348	353
Raw materials and supplies	261	251
	609	604
Deferred income taxes	246	166
Prepaid expenses and other current assets	33	42
Total current assets	1,488	1,432
Property, plant, and equipment, net	1,315	1,364
Goodwill, intangible assets and deferred costs, net	2,410	2,471
Other assets	1	1
Total assets	\$ 5,214	\$ 5,268
Liabilities		
Current liabilities:		
Accounts payable	\$ 365	\$ 395
Accrued expenses and other current liabilities	322	314
Current portion of long-term debt	43	58
Total current liabilities	730	767
Long-term debt, less current portion	3,767	3,860
Deferred income taxes	480	386
Other long-term liabilities	310	356
Total liabilities	5,287	5,369
Redeemable non-controlling interest	13	13
Stockholders' equity (deficit)		
Common stock (119.4 and 118.0 shares issued, respectively)	1	1
Additional paid-in capital	392	367
Non-controlling interest	3	3
Accumulated deficit	(391)	(442)
Accumulated other comprehensive loss	(91)	(43)
Total stockholders' equity (deficit)	(86)	(114)
Total liabilities and stockholders' equity (deficit)	\$ 5,214	\$ 5,268

See notes to consolidated financial statements.

Berry Plastics Group, Inc.

Consolidated Statement of Changes in Stockholders' Equity (Deficit)

For the Two Quarterly Period Ended March 28, 2015 and March 29, 2014

(Unaudited)

(in millions of dollars)

	Common Stock	Additional Paid-in Capital	Non-controlling Interest	Accumulated Other Comprehensive Loss	Accumulated Deficit	Total
Balance at September 28, 2013	\$ 1	\$ 322	\$ 3	\$ (18)	\$ (504)	\$ (196)
Proceeds from issuance of common stock	—	10	—	—	—	10
Obligation under tax receivable agreement	—	13	—	—	—	13
Stock compensation expense	—	10	—	—	—	10
Consolidated net income	—	—	—	—	18	18
Interest rate hedge, net of tax	—	—	—	2	—	2
Currency translation	—	—	—	(4)	—	(4)
Balance at March 29, 2014	\$ 1	\$ 355	\$ 3	\$ (20)	\$ (486)	\$ (147)
Balance at September 27, 2014	\$ 1	\$ 367	\$ 3	\$ (43)	\$ (442)	\$ (114)
Proceeds from issuance of common stock	—	13	—	—	—	13
Stock compensation expense	—	12	—	—	—	12
Consolidated net income	—	—	—	—	51	51
Interest rate hedge, net of tax	—	—	—	(14)	—	(14)
Currency translation	—	—	—	(34)	—	(34)
Balance at March 28, 2015	\$ 1	\$ 392	\$ 3	\$ (91)	\$ (391)	\$ (86)

See notes to consolidated financial statements.

Berry Plastics Group, Inc.
Consolidated Statements of Cash Flows
(Unaudited)

	Two Quarterly Periods Ended	
	March 28, 2015	March 29, 2014
Cash Flows from Operating Activities:		
Consolidated net income	\$ 51	\$ 18
Adjustments to reconcile net cash provided by operating activities:		
Depreciation	128	119
Amortization of intangibles	48	51
Non-cash interest expense	3	4
Deferred income tax	22	10
Debt extinguishment	—	2
Stock compensation expense	12	10
Impairment of long-lived assets	2	2
Other non-cash items	(1)	—
Changes in operating assets and liabilities:		
Accounts receivable, net	(1)	(8)
Inventories	(10)	(35)
Prepaid expenses and other assets	(2)	1
Accounts payable and other liabilities	(40)	76
Net cash from operating activities	212	250
Cash Flows from Investing Activities:		
Additions to property, plant and equipment	(79)	(114)
Proceeds from sale of assets	13	1
Acquisition of business, net of cash acquired	—	(96)
Net cash from investing activities	(66)	(209)
Cash Flows from Financing Activities:		
Proceeds from long-term borrowings	—	1,126
Repayments on long-term borrowings	(125)	(1,150)
Proceeds from issuance of common stock	13	10
Payment of tax receivable agreement	(39)	(32)
Debt financing costs	—	(11)
Net cash from financing activities	(151)	(57)
Effect of exchange rate changes on cash	(5)	—
Net change in cash	(10)	(16)
Cash and cash equivalents at beginning of period	129	142
Cash and cash equivalents at end of period	\$ 119	\$ 126

See notes to consolidated financial statements.

Berry Plastics Group, Inc.
Notes to Consolidated Financial Statements
(Unaudited)
(tables in millions of dollars, except per share data)

1. Basis of Presentation

The accompanying unaudited Consolidated Financial Statements of Berry Plastics Group, Inc. ("the Company") have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") pursuant to the rules and regulations of the Securities and Exchange Commission for interim reporting. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included, and all subsequent events up to the time of the filing have been evaluated. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's most recent Form 10-K filed with the Securities and Exchange Commission.

2. Recently Issued Accounting Pronouncements

Revenue Recognition

In May 2014, the Financial Accounting Standards Board (FASB) issued a final standard on revenue recognition. Under the new standard, an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In order to do so, an entity would follow the five-step process for in-scope transactions: 1) identify the contract with a customer, 2) identify the separate performance obligations in the contract, 3) determine the transaction price, 4) allocate the transaction price to the separate performance obligations in the contract, and 5) recognize revenue when (or as) the entity satisfies a performance obligation. For public entities, the provisions of the new standard are effective for annual reporting periods beginning after December 15, 2016 and early adoption is not permitted. In April 2015, the FASB proposed to defer the effective date of the new revenue recognition standard by one year, but to permit entities to adopt one year earlier if they choose. An entity can apply the new revenue standard retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying the standard recognized at the date of initial application in retained earnings. There are areas within the standard that are currently under review and reconsideration by the FASB, which could lead to future updates to the standard. As the outcomes of this process could lead to changes to the standard, we are still in the process of determining our approach to the adoption of this new standard, and the anticipated impact to the consolidated financial statements.

Classification of Debt Issuance Costs

In April 2015, the FASB issued Accounting Standards Update No. 2015-03, Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. This standard amends existing guidance to require the presentation of debt issuance costs in the balance sheet as a deduction from the carrying amount of the related debt liability instead of a deferred charge. It is effective for annual reporting periods beginning after December 15, 2015, but early adoption is permitted. The Company is evaluating the impact the adoption of this standard will have on its financial statements.

3. Acquisitions

Rexam Healthcare Containers and Closures

In June 2014, the Company acquired Rexam's Healthcare Containers and Closures business ("C&C") for a purchase price of \$130 million, net of cash acquired. The C&C business produces bottles, closures, and specialty products for pharmaceutical and over-the-counter healthcare applications. The C&C acquisition has been accounted for under the purchase method of accounting, and accordingly, the purchase price has been allocated to the identifiable assets and liabilities based on estimated fair values at the acquisition date. The acquired assets and assumed liabilities consisted of working capital of \$29 million, property and equipment of \$85 million, non-current deferred tax benefit of \$4 million, intangible assets of \$9 million, goodwill of \$6 million, and other long-term liabilities of \$3 million. The Company has not finalized the purchase price allocation to deferred income taxes, other long-term liabilities, and is reviewing the working capital acquired.

4. Restructuring and Impairment Charges

The Company incurred restructuring costs related to severance, asset impairment, and facility exit costs of \$3 million and \$3 million for the quarterly periods ended and \$8 million and \$13 million for the two quarterly periods ended March 28, 2015 and March 29, 2014, respectively. The tables below set forth the significant components of the restructuring charges recognized, by segment:

	Quarterly Period Ended		Two Quarterly Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Rigid Open Top	\$ 1	\$ 1	\$ 2	\$ 2
Rigid Closed Top	2	1	3	1
Engineered Materials	—	1	—	4
Flexible Packaging	—	—	3	6
Consolidated	\$ 3	\$ 3	\$ 8	\$ 13

The table below sets forth the activity with respect to the restructuring accrual at March 28, 2015:

	Severance and termination benefits	Facilities exit costs and other	Non-cash	Total
Balance at September 27, 2014	\$ 5	\$ 8	\$ —	\$ 13
Charges	1	5	2	8
Non-cash asset impairment	—	—	(2)	(2)
Cash payments	(4)	(4)	—	(8)
Balance at March 28, 2015	\$ 2	\$ 9	\$ —	\$ 11

5. Accrued Expenses, Other Current Liabilities and Other Long-Term Liabilities

The following table sets forth the totals included in Accrued expenses and other current liabilities on the Consolidated Balance Sheets:

	March 28, 2015	September 27, 2014
Employee compensation, payroll and other taxes	\$ 87	\$ 99
Interest	42	44
Rebates	48	50
Restructuring	11	13
Tax receivable agreement obligation	63	39
Other	71	69
	\$ 322	\$ 314

The following table sets forth the totals included in Other long-term liabilities on the Consolidated Balance Sheets:

	March 28, 2015	September 27, 2014
Lease retirement obligation	\$ 31	\$ 31
Sale-lease back deferred gain	29	30
Pension liability	43	45

Tax receivable agreement obligation	171	234
Other	36	16
	\$ 310	\$ 356

The Company made \$39 million of payments related to the income tax receivable agreement ("TRA") in the first fiscal quarter of 2015, of which Apollo Global Management, LLC received \$33 million. The TRA provides for the payment to TRA holders 85% of the amount of cash savings, if any, in U.S. federal, foreign, state and local income tax that are actually realized as a result of the utilization of our net operating losses attributable to periods prior to the initial public offering.

6. Long-Term Debt

Long-term debt consists of the following:

	Maturity Date	March 28, 2015	September 27, 2014
Term loan	February 2020	\$ 1,376	\$ 1,383
Term loan	January 2021	1,019	1,122
Revolving line of credit	June 2016	—	—
9¾% Second Priority Senior Secured Notes	January 2021	800	800
51/2% Second Priority Senior Secured Notes	May 2022	500	500
Capital leases and other	Various	115	113
Total long-term debt		3,810	3,918
Current portion of long-term debt		(43)	(58)
Long-term debt, less current portion		\$ 3,767	\$ 3,860

The Company's senior secured credit facilities consist of \$2.4 billion of term loans and a \$650 million asset based revolving line of credit. The Company was in compliance with all covenants as of March 28, 2015.

In October 2014, the Company elected to make a voluntary one-time \$100 million principal payment on the outstanding term loan using existing liquidity.

7. Financial Instruments and Fair Value Measurements

As part of the overall risk management, the Company uses derivative instruments to reduce exposure to changes in interest rates attributed to the Company's floating-rate borrowings. For those derivative instruments that are designated and qualify as hedging instruments, the Company must designate the hedging instrument, based upon the exposure being hedged, as a fair value hedge, cash flow hedge, or a hedge of a net investment in a foreign operation. To the extent hedging relationships are found to be effective, as determined by FASB guidance, changes in the fair value of the derivatives are offset by changes in the fair value of the related hedged item and recorded to Accumulated other comprehensive loss. Management believes hedge effectiveness is evaluated properly in preparation of the financial statements.

Cash Flow Hedging Strategy

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative instrument is reported as a component of Accumulated other comprehensive loss and reclassified into earnings in the same line item associated with the forecasted transaction and in the same period or periods during which the hedged transaction affects earnings. The categorization of the framework used to price these derivative instruments is considered a Level 3, due to the subjective nature of the unobservable inputs used to determine the fair value.

In February 2013, the Company entered into an interest rate swap transaction to manage cash flow variability associated with \$1 billion of outstanding variable rate term loan debt. The agreement swapped the greater of a three-month variable LIBOR contract or 1.00% for a fixed three-year rate of 2.355%, with an effective date in May 2016 and expiration in May 2019. In June 2013, the Company elected to settle this derivative instrument and received \$16 million as a result of this settlement. The offset is included in Accumulated other comprehensive income and will be amortized to Interest expense from May 2016 through May 2019, the original term of the swap agreement.

In March 2014, the Company entered into an interest rate swap transaction to manage cash flow variability associated with \$1 billion of outstanding variable rate term loan debt. The agreement swaps the greater of a three-month variable LIBOR contract or 1.00% for a fixed three-year rate of 2.59%, with an effective date in February 2016 and expiration in February 2019. The Company records changes in fair value in Accumulated other comprehensive income and Deferred income taxes.

		March 28, 2015	September 27, 2014
Derivatives instruments	Balance Sheet Location		
Interest rate swap	Other long-term liabilities	\$ 23	\$ 3

Non-recurring Fair Value Measurements

The Company has certain assets that are measured at fair value on a non-recurring basis when impairment indicators are present. The assets are adjusted to fair value only when the carrying values exceed the fair values. The categorization of the framework used to price the assets is considered Level 3, due to the subjective nature of the unobservable inputs used to determine the fair value. These assets include primarily our definite lived and indefinite lived intangible assets, including Goodwill and our property plant and equipment. The Company reviews Goodwill and other indefinite lived assets for impairment as of the first day of the fourth fiscal quarter each year, and more frequently if impairment indicators exist. The Company determined Goodwill and other indefinite lived assets were not impaired in our annual fiscal 2014 assessment and no impairment indicators existed in the current quarter.

Included in the following table are the major categories of assets measured at fair value on a non-recurring basis as of March 28, 2015 and September 27, 2014, along with the impairment loss recognized on the fair value measurement during the period:

As of March 28, 2015					
	Level 1	Level 2	Level 3	Total	Impairment
Indefinite-lived trademarks	\$ —	\$ —	\$ 207	\$ 207	\$ —
Goodwill	—	—	1,652	1,652	—
Definite lived intangible assets	—	—	533	533	—
Property, plant, and equipment	—	—	1,315	1,315	2
Total	\$ —	\$ —	\$ 3,707	\$ 3,707	\$ 2

As of September 27, 2014					
	Level 1	Level 2	Level 3	Total	Impairment
Indefinite-lived trademarks	\$ —	\$ —	\$ 207	\$ 207	\$ —
Goodwill	—	—	1,659	1,659	—
Definite lived intangible assets	—	—	585	585	—
Property, plant, and equipment	—	—	1,364	1,364	7
Total	\$ —	\$ —	\$ 3,815	\$ 3,815	\$ 7

The Company's financial instruments consist primarily of cash and cash equivalents, long-term debt, and capital lease obligations. The fair value of our long-term indebtedness exceeded book value by \$86 million as of March 28, 2015. The Company's long-term debt fair values were determined using Level 2 inputs as other significant observable inputs were not available.

8. Income Taxes

A reconciliation of Income tax expense, computed at the federal statutory rate, to Income tax expense, as provided for in the financial statements, is as follows:

	Quarterly Period Ended		Two Quarterly Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Income tax expense computed at statutory rate	\$ 22	\$ 7	\$ 28	\$ 10

Edgar Filing: BERRY PLASTICS GROUP INC - Form 10-Q

Research and development credits	—	—	(3)	—
Uncertain tax positions	—	—	—	(1)
Other	(1)	(1)	(1)	—
Income tax expense	\$ 21	\$ 6	\$ 24	\$ 9

9. Operating Segments

The Company's operations are organized into four reportable segments: Rigid Open Top, Rigid Closed Top, Engineered Materials, and Flexible Packaging. We have manufacturing and distribution centers in the United States, Canada, Mexico, Belgium, France, Australia, Germany, Brazil, Malaysia, India, China, and the Netherlands. The North American operation represents 95% of net sales, 96% of total long-lived assets, and 95% of the total assets. Selected information by reportable segment is presented in the following table:

	Quarterly Period Ended		Two Quarterly Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Net sales:				
Rigid Open Top	\$ 251	\$ 256	\$ 508	\$ 517
Rigid Closed Top	380	360	753	692
Engineered Materials	344	368	693	710
Flexible Packaging	249	226	490	431
Total net sales	\$ 1,224	\$ 1,210	\$ 2,444	\$ 2,350
Operating income (loss):				
Rigid Open Top	\$ 18	\$ 6	\$ 25	\$ 19
Rigid Closed Top	41	33	62	63
Engineered Materials	35	32	67	57
Flexible Packaging	18	6	26	1
Total operating income	\$ 112	\$ 77	\$ 180	\$ 140
Depreciation and amortization:				
Rigid Open Top	\$ 22	\$ 23	\$ 45	\$ 46
Rigid Closed Top	31	31	67	61
Engineered Materials	18	18	35	37
Flexible Packaging	14	13	29	26
Total depreciation and amortization	\$ 85	\$ 85	\$ 176	\$ 170

	March 28, 2015	September 27, 2014
Total assets:		
Rigid Open Top	\$ 1,811	\$ 1,808
Rigid Closed Top	1,912	1,966
Engineered Materials	724	722
Flexible Packaging	767	772
Total assets	\$ 5,214	\$ 5,268
Goodwill:		
Rigid Open Top	\$ 681	\$ 681
Rigid Closed Top	825	827
Engineered Materials	68	71
Flexible Packaging	78	80
Total goodwill	\$ 1,652	\$ 1,659

10. Contingencies and Commitments

The Company is party to various legal proceedings involving routine claims which are incidental to the business. Although the legal and financial liability with respect to such proceedings cannot be estimated with

certainty, the Company believes that any ultimate liability would not be material to the business, financial condition, results of operations, or cash flows of the Company.

11. Basic and Diluted Net Income per Share

Basic net income per share is calculated by dividing the net income attributable to common stockholders by the weighted-average number of common shares outstanding during the period, without consideration for common stock equivalents. Diluted net income per share is computed by dividing the net income attributable to common stockholders by the weighted-average number of common share equivalents outstanding for the period determined using the treasury-stock method and the if-converted method. For purposes of this calculation, stock options are considered to be common stock equivalents and are only included in the calculation of diluted net income per share when their effect is dilutive. The Company's redeemable common stock is included in the weighted-average number of common shares outstanding for calculating basic and diluted net income per share.

The following tables and discussion provide a reconciliation of the numerator and denominator of the basic and diluted net income per share computations. The calculation below provides net income on both basic and diluted basis for the quarterly period ended March 28, 2015 and March 29, 2014:

	Quarterly Period Ended		Two Quarterly Periods Ended	
	March	March 29,	March 28,	March 29,
(in millions, except per share amounts)	28, 2015	2014	2015	2014
Numerator				
Net income	\$ 38	\$ 12	\$ 51	\$ 18
Denominator				
Weighted average common shares outstanding - basic	119.0	116.6	118.7	116.3
Dilutive shares	5.1	5.1	4.7	4.2
Weighted average common and common equivalent shares outstanding - diluted	124.1	121.7	123.4	120.5
Per common share income				
Basic	\$ 0.32	\$ 0.10	\$ 0.43	\$ 0.15
Diluted	\$ 0.31	\$ 0.10	\$ 0.41	\$ 0.15

12. Comprehensive Income

Comprehensive income is comprised of Consolidated net income and Other comprehensive income (loss). Other comprehensive losses include net unrealized gains or losses resulting from currency translations of foreign subsidiaries, changes in the value of our derivative instruments and adjustments to the pension liability.

The balances related to each component of Other comprehensive income (loss) during the six months ended March 28, 2015 were as follows:

	Currency Translation	Defined Benefit Pension and Retiree Health Benefit Plans	Derivative Instruments	Accumulated Other Comprehensive Loss
Balance at September 27, 2014	\$ (36)	\$ (15)	\$ 8	\$ (43)
Other comprehensive loss	(34)	—	(20)	(54)
Tax expense	—	—	6	6
Balance at March 28, 2015	\$ (70)	\$ (15)	\$ (6)	\$ (91)

13. Guarantor and Non-Guarantor Financial Information

Berry Plastics Corporation (“Issuer”) has notes outstanding which are fully, jointly, severally, and unconditionally guaranteed by substantially all of Berry’s domestic subsidiaries. Separate narrative information or financial statements of the guarantor subsidiaries have not been included because they are 100% owned by the parent company and the guarantor subsidiaries unconditionally guarantee such debt on a joint and several basis. A guarantee of a guarantor of the securities will terminate upon the following customary circumstances: the sale of the capital stock of such guarantor if such sale complies with the indenture, the designation of such guarantor as an unrestricted subsidiary, the defeasance or discharge of the indenture, as a result of the holders of certain other indebtedness foreclosing on a pledge of the shares of a guarantor subsidiary or if such guarantor no longer guarantees certain other indebtedness of the issuer. The guarantees are also limited as necessary to prevent them from constituting a fraudulent conveyance under applicable law and guarantees guaranteeing subordinated debt are subordinated to certain other of the Company’s debts. Presented below is condensed consolidating financial information for the parent, issuer, guarantor subsidiaries and non-guarantor subsidiaries. Our issuer and guarantor financial information includes all of our domestic operating subsidiaries, our non-guarantor subsidiaries include our foreign subsidiaries and BP Parallel, LLC. Berry Plastics Group, Inc. uses the equity method to account for its ownership in Berry Plastics Corporation in the Condensed Consolidating Supplemental Financial Statements. Berry Plastics Corporation uses the equity method to account for its ownership in the guarantor and non-guarantor subsidiaries. All consolidating entries are included in the eliminations column along with the elimination of intercompany balances.

Condensed Supplemental Consolidated Balance Sheet

March 28, 2015						
	Parent	Issuer	Guarantor Subsidiaries	Non— Guarantor Subsidiaries	Eliminations	Total
Current assets	246	140	894	208	—	1,488
Intercompany receivable	—	3,258	—	92	(3,350)	—
Property, plant, and equipment, net	—	81	1,126	108	—	1,315
Other assets	104	1,407	2,190	107	(1,397)	2,411
Total assets	\$ 350	\$ 4,886	\$ 4,210	\$ 515	\$ (4,747)	\$ 5,214
Current liabilities	59	179	402	90	—	730
Intercompany payable	(287)	—	3,637	—	(3,350)	—
Other long-term liabilities	651	3,861	38	7	—	4,557
Redeemable non-controlling interest	13	—	—	13	(13)	13
Stockholders' equity (deficit)	(86)	846	133	405	(1,384)	(86)
Total liabilities and stockholders' equity (deficit)	\$ 350	\$ 4,886	\$ 4,210	\$ 515	\$ (4,747)	\$ 5,214
September 27, 2014						
	Parent	Issuer	Guarantor Subsidiaries	Non— Guarantor Subsidiaries	Eliminations	Total
Current assets	166	171	901	194	—	1,432
Intercompany receivable	—	3,343	—	87	(3,430)	—
Property, plant and equipment, net	—	84	1,162	118	—	1,364
Other assets	69	1,357	2,227	125	(1,306)	2,472
Total assets	\$ 235	\$ 4,955	\$ 4,290	\$ 524	\$ (4,736)	\$ 5,268
Current liabilities	35	212	435	85	—	767
Intercompany payable	(319)	—	3,749	—	(3,430)	—
Other long-term liabilities	620	3,934	42	6	—	4,602
Non-controlling interest	13	—	—	13	(13)	13
Stockholders' equity (deficit)	(114)	809	64	420	(1,293)	(114)
Total liabilities and stockholders' equity (deficit)	\$ 235	\$ 4,955	\$ 4,290	\$ 524	\$ (4,736)	\$ 5,268

Condensed Supplemental Consolidated Statements of Operations

Quarterly Period Ended March 28, 2015						
	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Net sales	\$ —	\$ 150	\$ 962	\$ 112	\$ —	\$ 1,224
Cost of goods sold	—	126	787	87	—	1,000
Selling, general and administrative	—	17	58	11	—	86
Amortization of intangibles	—	2	19	2	—	23
Restructuring and impairment charges	—	—	3	—	—	3
Operating income	—	5	95	12	—	112
Other expense (income), net	—	2	(1)	—	—	1
Interest expense, net	—	6	41	5	—	52
Equity in net income of subsidiaries	(59)	(60)	—	—	119	—
Income (loss) before income taxes	59	57	55	7	(119)	59
Income tax expense (benefit)	21	20	—	1	(21)	21
Consolidated net income (loss)	\$ 38	\$ 37	\$ 55	\$ 6	\$ (98)	\$ 38
Comprehensive net income (loss)	\$ 38	\$ 24	\$ 59	\$ (14)	\$ (98)	\$ 9

Quarterly Period Ended March 29, 2014						
	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Net sales	\$ —	\$ 155	\$ 958	\$ 97	\$ —	\$ 1,210
Cost of goods sold	—	141	808	74	—	1,023
Selling, general and administrative	—	15	59	8	—	82
Amortization of intangibles	—	1	22	2	—	25
Restructuring and impairment charges	—	—	3	—	—	3
Operating income (loss)	—	(2)	66	13	—	77
Debt extinguishment	—	2	—	—	—	2
Other income, net	—	—	—	—	—	—
Interest expense, net	11	7	46	(34)	27	57
Equity in net income of subsidiaries	(29)	(65)	—	—	94	—
Income (loss) before income taxes	18	54	20	47	(121)	18

Edgar Filing: BERRY PLASTICS GROUP INC - Form 10-Q

Income tax expense (benefit)	6	20	—	1	(21)	6
Net income (loss)	\$ 12	\$ 34	\$ 20	\$ 46	\$ (100)	\$ 12
Comprehensive income (loss)	\$ 12	\$ 36	\$ 20	\$ 43	\$ (100)	\$ 11

15

Two Quarterly Periods Ended March 28, 2015						
	Parent	Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Net sales	\$ —	\$ 309	\$ 1910	\$ 225	\$ —	\$ 2,444
Cost of goods sold	—	273	1,596	168	—	2,037
Selling, general and administrative	—	33	117	21	—	171
Amortization of intangibles	—	4	40	4	—	48
Restructuring and impairment charges	—	—	8	—	—	8
Operating income (loss)	—	(1)	149	32	—	180
Other expense (income), net	—	1	(1)	—	—	—
Interest expense, net	—	13	82	10	—	105
Equity in net income of subsidiaries	(75)	(88)	—	—	163	—
Income (loss) before income taxes	75	73	68	22	(163)	75
Income tax expense (benefit)	24	22	—	2	(24)	24
Consolidated net income (loss)	\$ 51	\$ 51	\$ 68	\$ 20	\$ (139)	\$ 51
Comprehensive net income (loss)	\$ 51	\$ 37	\$ 68	\$ (14)	\$ (139)	\$ 3

Consolidating Statement of Cash Flows

Cash Flow from Operating Activities	\$ —	\$ (35)	\$ 230	\$ 18	\$ (1)	\$ 212
Cash Flow from Investing Activities						
Additions to property, plant, and equipment	—	(10)	(66)	(3)	—	(79)
Proceeds from sale of assets	—	—	13	—	—	13
(Contributions) distributions to/from subsidiaries	(13)	13	—	—	—	—
Intercompany advances (repayments)	—	136	—	—	(136)	—
Acquisition of business, net of cash acquired	—	—	—	—	—	—
Net cash from investing activities	(13)	139	(53)	(3)	(136)	(66)

Cash Flow from Financing Activities						
Proceeds from issuance of common stock	13	—	—	—	—	13
Payment of tax receivable agreement	(39)	—	—	—	—	(39)
Repayments on long-term borrowings	—	(124)	—	(1)	—	(125)
Changes in intercompany balances	39	—	(179)	3	137	—
Net cash from financing activities	13	(124)	(179)	2	137	(151)
Effect of exchange rate changes on cash						
	—	—	—	(5)	—	(5)
Net change in cash	—	(20)	(2)	12	—	(10)
Cash and cash equivalents at beginning of period	—	70	15	44	—	129
Cash and cash equivalents at end of period	\$ —	\$ 50	\$ 13	\$ 56	\$ —	\$ 119

Two Quarterly Periods Ended March 29, 2014

	Parent	Issuer	Guarantor Subsidiaries	Non— Guarantor Subsidiaries	Eliminations	Total
Net sales	\$ —	\$ 301	\$ 1,865	\$ 184	\$ —	\$ 2,350
Cost of goods sold	—	272	1,570	145	—	1,987
Selling, general and administrative	—	34	110	15	—	159
Amortization of intangibles	—	4	43	4	—	51
Restructuring and impairment charges	—	—	13	—	—	13
Operating income (loss)	—	(9)	129	20	—	140
Debt extinguishment	—	2	—	—	—	2
Other income, net	—	(1)	—	—	—	(1)
Interest expense, net	24	13	90	(67)	52	112
Equity in net income of subsidiaries	(51)	(123)	—	—	174	—
Income (loss) before income taxes	27	100	39	87	(226)	27
Income tax expense (benefit)	9	36	—	2	(38)	9
Consolidated net income (loss)	\$ 18	\$ 64	\$ 39	\$ 85	\$ (188)	\$ 18
Comprehensive net income (loss)	\$ 18	\$ 66	\$ 39	\$ 81	\$ (188)	\$ 16)

Consolidating Statement
of Cash Flows

Cash Flows from Operating Activities	\$ —	\$ (7)	\$ 239	\$ 18	\$ —	\$ 250
Cash Flows from Investing Activities						
Additions to property, plant, and equipment	—	(7)	(102)	(5)	—	(114)
Proceeds from sale of assets	—	—	1	—	—	1
(Contributions) distributions to/from subsidiaries	(10)	10	—	—	—	—
Intercompany advances (repayments)	—	13	—	—	(13)	—
Acquisition of businesses, net of cash acquired	—	—	(61)	(35)	—	(96)
Net cash from investing activities	(10)	16	(162)	(40)	(13)	(209)

Cash Flows from
Financing Activities

Edgar Filing: BERRY PLASTICS GROUP INC - Form 10-Q

Proceeds from long-term borrowings	—	1,123	—	3	—	1,126
Proceeds from issuance of common stock	10	—	—	—	—	10
Payment of tax receivable agreement	(32)	—	—	—	—	(32)
Debt financing costs	—	(11)	—	—	—	(11)
Repayments on long-term borrowings	—	(1,150)	—	—	—	(1,150)
Changes in intercompany balances	32	—	(77)	32	13	—
Net cash from financing activities	10	(38)	(77)	35	13	(57)
Net change in cash	—	(29)	—	13	—	(16)
Cash and cash equivalents at beginning of period	—	116	—	26	—	142
Cash and cash equivalents at end of period	\$ —	\$ 87	\$ —	\$ 39	\$ —	\$ 126

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This discussion contains forward-looking statements and involves numerous risks and uncertainties, including, but not limited to, those described in our most recent Form 10-K in the section titled "Risk Factors" and other risk factors identified from time to time in our periodic filings with the SEC. As a result, our actual results may differ materially from those contained in any forward-looking statements. You should read the explanation of the qualifications and limitations on these forward-looking statements referenced within this report.

Executive Summary

Business. We operate in the following four segments: Rigid Open Top, Rigid Closed Top, Engineered Materials, and Flexible Packaging. The Rigid Open Top segment sell primarily containers and foodservice items. The Rigid Closed Top segment sells closures, overcaps, bottles, prescription containers, and tubes. Our Engineered Materials segment primarily sells pipeline corrosion protection solutions, tapes and adhesives, PE-based film products, and can liners. The Flexible Packaging segment primarily sells high barrier, multilayer film products as well as finished flexible packages such as printed bags and pouches.

Acquisitions. We maintain an opportunistic acquisition strategy, which is focused on improving our long-term financial performance, enhancing our market positions, and expanding our product lines, or in some cases, providing us with a new or complementary product line. In our acquisitions, we seek to obtain businesses for attractive post-synergy multiples, creating value for our stockholders from synergy realization, leveraging the acquired products across our customer base, creating new platforms for future growth, and assuming best practices from the businesses we acquire. The Company has included the expected benefits of acquisition integrations and restructuring plans within our unrealized synergies, which are in turn recognized in earnings after an acquisition has been fully integrated or the restructuring plan is completed. While the expected benefits on earnings is estimated at the commencement of each transaction, once the execution of the plan and integration occur, we are generally unable to accurately estimate or track what the ultimate effects have been due to system integrations and movements of activities to multiple facilities. As historical business combinations and restructuring plans have not allowed us to accurately separate realized synergies compared to what was initially identified, we measure the synergy realization based on the overall segment profitability post integration.

Raw Material Trends. Our primary raw material is plastic resin. Polypropylene and polyethylene account for approximately 90% of our plastic resin purchases based on the pounds purchased. Plastic resins are subject to price fluctuations, including those arising from supply shortages and changes in the prices of natural gas, crude oil and other petrochemical intermediates from which resins are produced. The three month simple average, as published in Chem Data, price per pound were as follows by fiscal year:

Fiscal Quarter	Polyethylene Butene Film			Polypropylene		
	2015	2014	2013	2015	2014	2013
1st quarter	\$.86	\$.82	\$.69	\$.92	\$.89	\$.76
2nd quarter	.75	.85	.74	.73	.95	.96
3rd quarter	—	.86	.77	—	.91	.84
4th quarter	—	.87	.79	—	.92	.89

Due to differences in the timing of passing through resin cost changes to our customers on escalator/de-escalator programs, segments are negatively impacted in the short term when plastic resin costs increase and are positively impacted when plastic resin costs decrease. This timing lag in passing through raw material cost changes could affect our results as plastic resin costs fluctuate.

Outlook. The Company is impacted by general economic and industrial growth, plastic resin availability and affordability, and general industrial production. Our business has both geographic and end market diversity, which reduces the effect of any one of these factors on our overall performance. Our results are affected by our ability to pass through raw material cost changes to our customers, improve manufacturing productivity and adapt to volume changes of our customers. Consumer demand for packaged food products has been under pressure for over two years. This has put pressure on industry margins and asset utilization rates, which the Company has been able to partially offset by pricing actions, asset consolidations, introduction of new products and synergies from acquisitions. In calendar 2014, commodity grain prices began to fall significantly, and then in December 2014, oil prices dropped precipitously. Just as raw material price increases have negatively impacted our working capital over the past two years, declining resin prices had a favorable impact on cash from operating activities during the quarter. We expect to receive a favorable impact during the June ending quarter related to the continued resin declines through March 2015.

The Company continually monitors the credit markets and has a potential refinancing opportunity of the 9¾% Second Priority Senior Secured Notes. This opportunity at current market prices would cost approximately \$90 million in bond premiums, plus accrued interest and would provide annual interest expense savings in excess of \$30 million. We will continue to monitor the opportunity and will take action when and if appropriate.

Results of Operations

Comparison of the Quarterly Period Ended March 28, 2015 (the “Quarter”) and the Quarterly Period Ended March 29, 2014 (the “Prior Quarter”)

Consolidated Overview

	Quarter	Prior Quarter	\$ Change	% Change
Net sales	\$ 1,224	\$ 1,210	\$ 14	1 %
Operating income	\$ 112	\$ 77	\$ 35	45 %
Operating income percentage of net sales	9 %	6 %		

Net sales increased from \$1,210 million in the Prior Quarter to \$1,224 million in the Quarter. This increase is primarily attributed to net sales from businesses acquired in the last twelve months of 6% partially offset by a 4% volume decline primarily attributed to soft customer demand and a 1% negative impact from foreign currency changes.

Operating income increased from \$77 million in the Prior Quarter to \$112 million in the Quarter. This increase is primarily attributed to a \$15 million improvement in the relationship of net selling price to raw material costs, a \$9 million improvement in operating performance in manufacturing, \$6 million of operating income from businesses acquired in the last twelve months, and a \$19 million decrease in business integration expenses primarily attributed to manufacturing inefficiencies associated with the 2014 cost reduction plan that were incurred in the Prior Quarter. These improvements were partially offset by \$8 million from base volume declines, a \$5 million increase in selling, general and administrative expenses, and a \$2 million negative impact from foreign currency changes. Business integration expenses consist of restructuring and impairment charges, manufacturing inefficiencies associated with cost reduction plans, major innovation start-up and other business optimization costs. Acquisition operating income (loss) is generally analyzed in total until the acquisition has been included in our results for a full year.

Rigid Open Top

	Quarter	Prior Quarter	\$ Change	% Change
Net sales	\$ 251	\$ 256	\$ (5)	(2 %)
Operating income	\$ 18	\$ 6	\$ 12	200 %
Operating income percentage of net sales	7 %	2 %		

Net sales in the Rigid Open Top segment decreased from \$256 million in the Prior Quarter to \$251 million in the Quarter as a result of a volume decline of 4%. The volume decline is primarily related to a decline in dairy container product sales. The volume decline was partially offset by net selling price increases of 2% due to general price increases to cover non-resin related cost inflation.

Operating income for the Rigid Open Top segment increased from \$6 million in the Prior Quarter to \$18 million in the Quarter. This increase is primarily attributed to \$11 million of decreased business integration expenses primarily attributed to manufacturing inefficiencies associated with the 2014 cost reduction plan and a \$6 million of improvement in the relationship of net selling price to raw material costs partially offset by \$2 million from base volume declines and a \$3 million decline in operating performance in manufacturing.

Rigid Closed Top

	Quarter	Prior Quarter	\$ Change	% Change	
Net sales	\$ 380	\$ 360	\$ 20	6	%
Operating income	\$ 41	\$ 33	\$ 8	24	%
Operating income percentage of net sales	11	% 9	%		

Net sales in the Rigid Closed Top segment increased from \$360 million in the Prior Quarter to \$380 million in the Quarter primarily as a result of acquisition volume of 12% attributed to the United States portion of the Healthcare Containers and Closures business purchased from Rexam (“C&C”) partially offset by a volume decline of 3% and selling price decreases of 3% due to the pass through of lower raw material costs. The volume decline is primarily related to general market softness in our closure product offerings.

Operating income for the Rigid Closed Top segment increased from \$33 million in the Prior Quarter to \$41 million in the Quarter. This increase is primarily attributed to a \$2 million of operating income from the C&C acquisition, a \$4 million improvement in operating performance in manufacturing, \$2 million of improvement in the relationship of net selling price to raw material costs and lower business integration expenses partially offset by \$3 million from base volume declines.

Engineered Materials

	Quarter	Prior Quarter	\$ Change	% Change
Net sales	\$ 344	\$ 368	\$ (24)	(7 %)
Operating income	\$ 35	\$ 32	\$ 3	9 %
Operating income percentage of net sales	10	9	%	%

The Engineered Materials segment net sales decreased from \$368 million in the Prior Quarter to \$344 million in the Quarter primarily as a result of a 5% base volume decline and a 2% negative impact from foreign currency changes. The volume decline was primarily attributed to general market softness and lost import revenues in our home and party product offerings.

Operating income for the Engineered Materials segment improved from \$32 million in the Prior Quarter to \$35 million in the Quarter. This increase is primarily attributed to a \$4 million of improvement in the relationship of net selling price to raw material costs, a \$2 million reduction of business integration costs and a \$2 million improvement in operating performance in manufacturing partially offset by \$2 million from base volume declines, a \$1 million negative impact from foreign currency changes, and a \$2 million increase in selling, general and administrative expenses.

Flexible Packaging

	Quarter	Prior Quarter	\$ Change	% Change
Net sales	\$ 249	\$ 226	\$ 23	10 %
Operating income	\$ 18	\$ 6	\$ 12	200 %
Operating income percentage of net sales	3	2	%	%

The Flexible Packaging segment net sales increased from \$226 million in the Prior Quarter to \$249 million in the Quarter primarily as a result of acquisition volume of 14% and selling price increases of 2% due to general price increases to cover non-resin related cost inflation partially offset by a 3% base volume decline and a 3% negative impact from foreign currency changes. The volume decline was primarily attributed to soft customer demand in our converter product offerings.

Operating income for the Flexible Packaging segment improved from \$6 million in the Prior Quarter to \$18 million in the Quarter. This increase is primarily attributed to a \$6 million improvement in operating performance in manufacturing, \$3 million improvement in the relationship of net selling price to raw material costs, \$4 million benefit from businesses acquired in the last twelve months, and a \$4 million reduction in business integration primarily attributed to manufacturing inefficiencies associated with the 2014 cost reduction plan partially offset by \$1 million from base volume declines and a \$3 million increase in selling, general and administrative expenses.

Other expense (income)

	Quarter	Prior Quarter	\$ Change	% Change
Other expense (income), net	\$ 1	\$ -	\$ 1	100 %

Other expense was \$1 million in the current Quarter due to loss realized on the sale of assets.

Interest expense

	Quarter	Prior Quarter	\$ Change	% Change
Interest expense, net	\$ 52	\$ 57	\$ (5)	(9 %)

Interest expense decreased from \$57 million in the Prior Quarter to \$52 million in the Quarter primarily as the result of the retirement of the 9½% second priority senior secured notes and corresponding issuance of the 5½% second priority senior secured notes in May 2014.

Income tax expense				
	Quarter	Prior Quarter	\$ Change	% Change
Income tax expense	\$ 21	\$ 6	15	250%

For the Quarter, we recorded an income tax expense of \$21 million compared to income tax expense of \$6 million in the Prior Quarter. The effective tax rate for the Quarter is impacted by higher net income, discrete items, and the inclusion of certain international entities for which a full valuation allowance is recognized.

Comparison of the Two Quarterly Periods Ended March 28, 2015 (the “YTD”) and the Two Quarterly Periods Ended March 29, 2014 (the “Prior YTD”)

Consolidated Overview					
		YTD	Prior YTD	\$ Change	% Change
Net sales	\$	2,444	\$ 2,350	\$ 94	4 %
Operating income	\$	180	\$ 140	\$ 40	29 %
Operating income percentage of net sales		7 %	6 %		

Net sales increased from \$2,350 million in the Prior YTD to \$2,444 million in the YTD. This increase is primarily attributed to net sales from businesses acquired in the last twelve months of 6% and selling price increases of 2% due to general price increases to cover non-resin related cost inflation partially offset by a 3% volume decline primarily related to soft customer demand and a 1% negative impact from foreign currency changes.

Operating income increased from \$140 million in the Prior YTD to \$180 million in the YTD. This increase is primarily attributed to a \$20 million improvement in the relationship of net selling price to raw material costs, a \$14 million improvement in operating performance in manufacturing, \$2 million of operating income from businesses acquired in the last twelve months, and a \$25 million decrease in business integration expenses. The \$25 million decrease in business integration expenses primarily consisted of a decrease in restructuring and impairment costs of \$5 million and a \$18 million decrease in costs with manufacturing inefficiencies associated with the 2014 cost reduction plan. These improvements were partially offset by \$15 million from base volume declines, \$3 million negative impact from foreign currency changes, and increased selling, general and administrative expenses. Business integration expenses consist of restructuring and impairment charges, manufacturing inefficiencies associated with cost reduction plans, major innovation start-up and other business optimization costs. Acquisition operating income (loss) is generally analyzed in total until the acquisition has been included in our results for a full year.

Rigid Open Top					
		YTD	Prior YTD	\$ Change	% Change
Net sales	\$	508	\$ 517	\$ (9)	(2 %)
Operating income	\$	25	\$ 19	\$ 6	32 %
Operating income percentage of net sales		5 %	4 %		

Net sales in the Rigid Open Top segment decreased from \$517 million in the Prior YTD to \$508 million in the YTD as a result of a volume decline of 5%. The volume decline is related to general market softness and the impact in the first fiscal quarter of the Company entering into new agreements in the Prior YTD with several existing thermoformed drink cup customers where our prior contracts provided high market shares at those accounts. The volume decline was partially offset by net selling price increases of 3% due to the pass through of higher raw material and general price increases to cover non-resin related cost inflation.

Operating income for the Rigid Open Top segment increased from \$19 million in the Prior YTD to \$25 million in the YTD. This increase is primarily attributed to a decrease in depreciation and amortization of \$1 million, an \$8 million decrease in business integration costs primarily associated with manufacturing inefficiencies associated with the 2014 cost reduction plan, and a \$6 million of improvement in the relationship of net selling price to raw material costs partially offset by \$5 million from base volume declines, and a \$4 million decline in operating performance in manufacturing.

Rigid Closed Top

	YTD	Prior YTD	\$ Change	% Change
Net sales	\$ 753	\$ 692	\$ 61	9 %
Operating income	\$ 62	\$ 63	\$ (1)	(2 %)
Operating income percentage of net sales	8 %	9 %		

Net sales in the Rigid Closed Top segment increased from \$692 million in the Prior YTD to \$753 million in the YTD primarily as a result of acquisition volume of 11% attributed to the United States portion of the Healthcare Containers and Closures business purchased from Rexam ("C&C") partially offset by a volume decline of 2%. The volume decline is primarily attributed to general market softness in our closure product offerings.

Operating income for the Rigid Closed Top segment decreased from \$63 million in the Prior YTD to a \$62 million in the YTD. This decrease is primarily attributed to \$6 million of operating losses from the C&C acquisition, \$5 million from base volume declines, and \$2 million in increased depreciation and amortization partially offset by a \$6 million decline in selling, general, and administrative expenses, and a \$5 million improvement in operating performance in manufacturing.

Engineered Materials

	YTD	Prior YTD	\$ Change	% Change
Net sales	\$ 693	\$ 710	\$ (17)	(2)%
Operating income	\$ 67	\$ 57	\$ 10	18 %
Operating income percentage of net sales	10 %	8 %		

The Engineered Materials segment net sales decreased from \$710 million in the Prior YTD to \$693 million in the YTD primarily as a result of a 3% base volume decline and a 1% negative impact from foreign currency changes partially offset by net selling price increases of 2% due to the pass through of higher raw material costs. The volume decline is primarily attributed to general market softness and lost import revenues in our home and party product offerings.

Operating income for the Engineered Materials segment improved from \$57 million in the Prior YTD to \$67 million in the YTD. This increase is primarily attributed to a decrease in restructuring and impairment costs of \$4 million, a \$4 million improvement in operating performance in manufacturing, a \$6 million improvement in the relationship of net selling price to raw material costs, and a \$2 million decrease in depreciation and amortization expense partially offset by \$3 million from base volume declines, a \$3 million increase in selling, general, and administrative expenses and a negative impact from foreign currency changes.

Flexible Packaging

	YTD	Prior YTD	\$ Change	% Change	
Net sales	\$ 490	\$ 431	\$ 59	14	%
Operating income	\$ 26	\$ 1	\$ 25	2500	%
Operating income percentage of net sales	5	% 0	%		

The Flexible Packaging segment net sales increased from \$431 million in the Prior YTD to \$490 million in the YTD as a result of acquisition volume of 16% and selling price increases of 3% partially offset by base volume declines of 3% and 2% negative impact from foreign currency changes. The volume decline was primarily attributed to soft customer demand in our converter product offerings.

Operating income for the Flexible Packaging segment improved from \$1 million in the Prior YTD to \$26 million in the YTD. This increase is primarily attributed to a \$9 million improvement in operating performance in manufacturing, a \$7 million improvement in the relationship of net selling price to raw material and freight costs, a \$8 million benefit from businesses acquired in the last 12 months, a decrease in restructuring and impairment costs of \$3 million, and a \$6 million decrease of costs primarily associated with manufacturing inefficiencies associated with the 2014 cost reduction plan partially offset by \$2 million from base volume declines, \$3 million increased in selling general and administrative expenses, and a \$2 million negative impact from foreign currency changes.

Other income

	YTD	Prior YTD	\$ Change	% Change	
Other income, net	\$ —	\$ (1)	1	100	%

Other income was \$1 million in the Prior YTD due to gains realized on the sale of assets.

Interest expense

	YTD	Prior YTD	\$ Change	% Change	
Interest expense, net	\$ 105	\$ 112	\$ (7)	(6	%)

Interest expense decreased from \$112 million in the Prior YTD to \$105 million in the YTD primarily as the result of the retirement of the 9½% second priority senior secured notes and corresponding issuance of the 5½% second priority senior secured notes in May 2014.

Income tax expense					
	YTD	Prior YTD	\$ Change	% Change	
Income tax expense	\$ 24	\$ 9	15	167	%

For the YTD, we recorded an income tax expense of \$24 million compared to income tax expense of \$9 million in the Prior YTD. The effective tax rate for the YTD is impacted by discrete items, including certain international entities for which a full valuation allowance is recognized and \$3 million of federal and state research and development tax credits recognized in the YTD due to the extension of the research and development credit through the end of calendar 2014.

Liquidity and Capital Resources

Senior Secured Credit Facility

We manage our global cash requirements considering (i) available funds among the many subsidiaries through which we conduct business, (ii) the geographic location of our liquidity needs, and (iii) the cost to access international cash balances. Our U.S. operations generate sufficient cash flows to fund their liquidity needs and do not depend on cash located outside the U.S. for their operation. In the U.S., we have a \$650 million asset based revolving line of credit (“Credit Facility”), which matures in June 2016. The availability under the revolving line of credit is the lesser of \$650 million or based on a defined borrowing base which is calculated based on available accounts receivable and inventory. In October 2014, the Company elected to make a voluntary one-time \$100 million principal payment on the outstanding term loan, using existing liquidity.

Our fixed charge coverage ratio, as defined in the revolving credit facility, is calculated based on a numerator consisting of adjusted EBITDA less pro forma adjustments, income taxes paid in cash and capital expenditures, and a denominator consisting of scheduled principal payments in respect of indebtedness for borrowed money, interest expense and certain distributions. We are obligated to sustain a minimum fixed charge coverage ratio of 1.0 to 1.0 under the revolving credit facility at any time when the aggregate unused capacity under the revolving credit facility is less than 10% of the lesser of the revolving credit facility commitments and the borrowing base (and for 10 business days following the date upon which availability exceeds such threshold) or during the continuation of an event of default. Our fixed charge ratio was 2.6 to 1.0 at March 28, 2015.

Despite not having financial maintenance covenants, our debt agreements contain certain negative covenants. The failure to comply with these negative covenants could restrict our ability to incur additional indebtedness, effect acquisitions, enter into certain significant business combinations, make distributions or redeem indebtedness. The term loan facility contains a negative covenant first lien secured leverage ratio covenant of 4.0 to 1.0 on a pro forma basis for a proposed transaction, such as an acquisition or incurrence of additional first lien debt. Our first lien secured leverage ratio was 2.9 to 1.0 at March 28, 2015.

A key financial metric utilized in the calculation of the first lien leverage ratio is Adjusted EBITDA as defined in the Company’s senior secured credit facilities. The following table reconciles (i) our Adjusted EBITDA to operating income and (ii) our Adjusted Free Cash Flow to cash flow from operating activities, in each case, for the four quarters and quarterly period ended March 28, 2015:

	March 28, 2015	
	Four Quarters Ended	Quarterly Period Ended
Adjusted EBITDA	\$ 831	\$ 210
Depreciation and amortization	(364)	(85)
Business optimization and other expense (a)	(68)	(10)
Restructuring and impairment	(25)	(3)
Pro forma acquisitions	(6)	—
Unrealized cost savings	(12)	—
Operating income	\$ 356	\$ 112
Cash flow from operating activities	\$ 492	\$ 112
Net additions to property, plant and equipment	(149)	(41)
Payments of tax receivable agreement	(39)	—
Adjusted free cash flow	\$ 304	\$ 71
Cash flow from investing activities	(279)	(41)
Cash flow from financing activities	(213)	(3)

(a) Includes business optimization, integration expenses and non-cash charges

Adjusted EBITDA and Adjusted Free Cash Flow, as presented in this document, are supplemental financial measures that are not required by, or presented in accordance with, generally accepted accounting principles in the United States (“GAAP”). Adjusted EBITDA and Adjusted Free Cash Flow are not GAAP financial measures and should not be considered as an alternative to operating or net income or cash flows from operating activities, in each case determined in accordance with GAAP. We define “Adjusted EBITDA” as operating income before depreciation, amortization, and certain restructuring and business optimization charges and as adjusted for unrealized cost reductions and acquired businesses, including unrealized synergies, which are more particularly defined in our credit documents and the indentures governing our notes. Adjusted EBITDA is used by our lenders for debt covenant compliance purposes and by our management as one of several measures to evaluate management performance. While the determination of appropriate adjustments in the calculation of Adjusted EBITDA is subject to interpretation under the terms of the Credit Facility, management believes the adjustments described above are in accordance with the covenants in the Credit Facility. Adjusted EBITDA eliminates certain charges that we believe do not reflect operations and underlying operational performance. Although we use Adjusted EBITDA as a financial measure to assess the performance of our business, the use of Adjusted EBITDA has important limitations, including that (1) Adjusted EBITDA does not represent funds available for dividends, reinvestment or other discretionary uses; (2) Adjusted EBITDA does not reflect cash outlays for capital expenditures or contractual commitments; (3) Adjusted EBITDA does not reflect changes in, or cash requirements for, working capital; (4) Adjusted EBITDA does not reflect the interest expense or the cash requirements necessary to service interest or principal payments on indebtedness; (5) Adjusted EBITDA does not reflect income tax expense or the cash necessary to pay income taxes; (6) Adjusted EBITDA excludes depreciation and amortization and, although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect cash requirements for such replacements; and (7) Adjusted EBITDA does not reflect the impact of earnings or charges resulting from matters we consider not to be indicative of our ongoing operations.

We define “Adjusted Free Cash Flow” as cash flow from operating activities less additions to property, plant and equipment and payments of the tax receivable agreement. We use Adjusted Free Cash Flow as a measure of liquidity because it assists us in assessing our company’s ability to fund its growth through its generation of cash. We believe Adjusted Free Cash Flow is useful to an investor in evaluating our liquidity because Adjusted Free Cash Flow and similar measures are widely used by investors, securities analysts and other interested parties in our industry to measure a company’s liquidity without regard to revenue and expense recognition, which can vary depending upon

accounting methods. Although we use Adjusted Free Cash Flow as a liquidity measure to assess our ability to generate cash, the use of Adjusted Free Cash Flow has important limitations, including that: (1) Adjusted Free Cash Flow does not reflect the cash requirements necessary to service principal payments on our indebtedness; and (2) Adjusted Free Cash Flow removes the impact of accrual basis accounting on asset accounts and non-debt liability accounts. Our projected Adjusted Free Cash flow for fiscal 2015 assumes \$609 million of cash flow from operations, \$220 million of net additions to property, plant, and equipment and \$39 million of payment under our tax receivable agreement.

These non-GAAP financial measures may be calculated differently by other companies, including other companies in our industry, limiting their usefulness as comparative measures. Because of these limitations, you should consider Adjusted EBITDA and Adjusted Free Cash Flow alongside other performance measures and liquidity measures, including operating income, various cash flow metrics, net income and our other GAAP results.

Tax Receivable Agreement

The Company made \$39 million of payments related to the income tax receivable agreement ("TRA") in the first fiscal quarter of 2015, of which Apollo Global Management, LLC received \$33 million. The \$39 million payment represents the only TRA payment required in fiscal 2015.

Cash Flows

Net cash provided by operating activities decreased from \$250 million in the Prior YTD to \$212 million in the YTD. The change is primarily attributed to a decrease in working capital primarily as a result of timing on inventories and accounts payable partially offset by improved operating performance.

Net cash used in investing activities decreased from \$209 million in the Prior YTD to \$66 million in the YTD primarily as a result of lower capital expenditures in the YTD and the acquisition of Graphic Flexible Packaging LLC's flexible plastics and films business and Qingdao P&B Co. Ltd in the Prior YTD. Our capital expenditures are forecasted at \$220 million for fiscal 2015 and will be funded from cash flows from operating activities and existing liquidity.

Net cash used in financing activities increased from \$57 million in the Prior YTD compared to \$151 million in the YTD. The change is primarily attributed to a \$100 million voluntary principal payment made on our term debt in the YTD.

Based on our current level of operations, we believe that cash flow from operations and available cash, together with available borrowings under our senior secured credit facilities, will be adequate to meet our short-term liquidity needs over the next twelve months. We base such belief on historical experience and the funds available under the revolving credit facility. However, we cannot predict our future results of operations and our ability to meet our obligations involves numerous risks and uncertainties, including, but not limited to, those described in the "Risk Factors" section of our most recent Form 10-K filed with the SEC. In particular, increases in the cost of resin which we are unable to pass through to our customers on a timely basis or significant acquisitions could severely impact our liquidity.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Interest Rate Sensitivity

We are exposed to market risk from changes in interest rates primarily through our senior secured credit facilities. Our senior secured credit facilities are comprised of (i) \$2.4 billion term loans and (ii) a \$650 million revolving credit facility. At March 28, 2015, the Company had no outstanding balance on the revolving credit facility. Borrowings under our senior secured credit facilities bear interest, at our option, at either an alternate base rate or an adjusted LIBOR rate for a one-, two-, three- or six month interest period, or a nine- or twelve-month period, if available to all relevant lenders, in each case, plus an applicable margin. The alternate base rate is the greater of (i) in the case of our term loans, Credit Suisse's prime rate or, in the case of our revolving credit facility, Bank of America's prime rate and (ii) one-half of 1.0% over the weighted average of rates on overnight Federal Funds as published by the Federal Reserve Bank of New York. At March 28, 2015, the LIBOR rate of 0.3% applicable to the term loan was below the LIBOR floor of 1.00%. A 0.25% change in LIBOR would not have a material impact on our interest expense.

In March 2014, the Company entered into an interest rate swap transaction to manage cash flow variability associated with \$1 billion of outstanding variable rate term loan debt. The agreement swaps the greater of a three-month variable LIBOR contract or 1.00% for a fixed three-year rate of 2.59%, with an effective date in February 2016 and expiration

in February 2019. The Company records any changes in fair value in Accumulated other comprehensive income and Deferred income taxes.

Resin Cost Sensitivity

We are exposed to market risk from changes in plastic resin prices that could impact our results of operations and financial condition. Our plastic resin purchasing strategy is to deal with only high-quality, dependable suppliers. We believe that we have maintained strong relationships with these key suppliers and expect that such relationships will continue into the foreseeable future. The resin market is a global market and, based on our experience, we believe that adequate quantities of plastic resins will be available at market prices, but we can give you no assurances as to such availability or the prices thereof. If the price of resin increased or decreased by 5% it would result in a material change to our cost of goods sold.

Item 4. Controls and Procedures

(a) Evaluation of disclosure controls and procedures.

Under applicable SEC regulations, management of a reporting company, with the participation of the principal executive officer and principal financial officer, must periodically evaluate the company's "disclosure controls and procedures," which are defined generally as controls and other procedures of a reporting company designed to ensure that information required to be disclosed by the reporting company in its periodic reports filed with the commission (such as this Form 10-Q) is recorded, processed, summarized, and reported on a timely basis.

The Company's management, with the participation of the Chief Executive Officer and the Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of the disclosure controls and procedures as of March 28, 2015. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of March 28, 2015, the design and operation of our disclosure controls and procedures were effective at the reasonable assurance level.

(b) Changes in internal controls.

There were no changes in our internal control over financial reporting that occurred during the quarter ended March 28, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Part II. Other Information

Item 1. Legal Proceedings

There have been no material changes in legal proceedings from the items disclosed in our Form 10-K filed with the Securities and Exchange Commission.

Item 1A. Risk Factors

You should carefully consider the risks described in our most recent Form 10-K filed with the SEC, including those under the heading "Risk Factors" and other information contained in this Quarterly Report before investing in our securities. Realization of any of these risks could have a material adverse effect on our business, financial condition, cash flows and results of operations. There were no material changes in the Company's risk factors since described in our most recent Form 10-K filed with the SEC.

All forward-looking information and subsequent written and oral forward-looking statements attributable to us, or to persons acting on our behalf, are expressly qualified in their entirety by the cautionary statements. Some of the factors that we believe could affect our results include:

- risks associated with our substantial indebtedness and debt service;
- changes in prices and availability of resin and other raw materials and our ability to pass on changes in raw material prices on a timely basis;
- performance of our business and future operating results;
- risks related to our acquisition strategy and integration of acquired businesses;
- reliance on unpatented know-how and trade secrets;
- increases in the cost of compliance with laws and regulations, including environmental, safety, and production and product laws and regulations;

risks related to disruptions in the overall economy and the financial markets that may adversely impact our business;

catastrophic loss of one of our key manufacturing facilities, natural disasters, and other unplanned business interruptions;

risks of competition, including foreign competition, in our existing and future markets;

general business and economic conditions, particularly an economic downturn;

risks that our restructuring program may entail greater implementation costs or result in lower cost savings than anticipated;

the ability of our insurance to cover fully our potential exposures; and

the other factors discussed in our most recent Form 10-K in the section titled “Risk Factors.”

We caution readers that the foregoing list of important factors may not contain all of the material factors that are important to you. In addition, in light of these risks and uncertainties, the matters referred to in the forward-looking statements contained in this Form 10-Q may not in fact occur. Accordingly, investors should not place undue reliance on those statements. We undertake no obligation to publicly update or revise any forward-looking statement as a result of new information, future events or otherwise, except as otherwise required by law.

Item 6.Exhibits

- 3.1 Amended and Restated Certificate of Incorporation, as filed with the Secretary of State of the State of Delaware on March 6, 2015 (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K filed with the SEC on March 10, 2015)
- 10.1 Amendment No. 3 to Berry Plastics Group, Inc. 2006 Equity Incentive Plan (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed with the SEC on March 10, 2015)
- 10.2 Amendment No. 2 to the Berry Plastics Group, Inc. 2012 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed with the SEC on March 10, 2015)
- 10.3 2015 Berry Plastics Group, Inc. Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.3 to the Company's Form 8-K filed with the SEC on March 10, 2015)
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer
- 32.1 Section 1350 Certification of the Chief Executive Officer
- 32.2 Section 1350 Certification of the Chief Financial Officer
- 101. Interactive Data Files

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Berry Plastics Group, Inc.

May 5, 2015

By: /s/ Mark W. Miles
Mark W. Miles
Chief Financial Officer

28
