

BlackRock Real Asset Equity Trust  
Form N-8F  
December 29, 2014

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM N-8F

APPLICATION FOR DEREGISTRATION OF CERTAIN REGISTERED  
INVESTMENT COMPANIES

I. General Identifying Information

1. Reason fund is applying to deregister (check only one; for descriptions, see Instruction 1 above):

Merger

Liquidation

Abandonment of Registration

Election of status as a Business Development Company

2. Name of fund:

BlackRock Real Asset Equity Trust (the "Fund")

3. Securities and Exchange Commission File No.:

811-21931

4. Is this an initial Form N-8F or an amendment to a previously filed Form N-8F?

Initial Application       Amendment

5. Address of Principal Executive Office (include No. & Street, City, State, Zip Code):

100 Bellevue Parkway  
Wilmington, Delaware 19809

6. Name, address and telephone number of individual the Commission staff should contact with any questions regarding this form:

Thomas A. DeCapo, Esq.  
Skadden, Arps, Slate, Meagher & Flom LLP  
500 Boylston Street, Boston, MA 02116  
(617) 573-4814

7.

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Name, address and telephone number of individual or entity responsible for maintenance and preservation of fund records in accordance with rules 31a-1 and 31a-2 under the Act [17 CFR 270.31a-1, .31a-2]:

BlackRock Advisors, LLC  
100 Bellevue Parkway  
Wilmington, Delaware 19809  
(888) 825-2257

8. Classification of fund (check only one):

- Management company;
  - Unit investment trust; or
  - Face-amount certificate company.
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9. Subclassification if the fund is a management company (check only one):

Open-end                       Closed-end

10. State law under which the fund was organized or formed (e.g., Delaware, Massachusetts):

Delaware

11. Provide the name and address of each investment adviser of the fund (including sub-advisers) during the last five years, even if the fund's contracts with those advisers have been terminated:

BlackRock Advisors, LLC  
100 Bellevue Parkway  
Wilmington, Delaware 19809

BlackRock Financial Management, Inc.  
40 East 52nd Street  
New York, New York 10022

12. Provide the name and address of each principal underwriter of the fund during the last five years, even if the fund's contracts with those underwriters have been terminated:

The Fund has not made a public offering of its securities in the past five years.

13. If the fund is a unit investment trust ("UIT") provide:

(a) Depositor's name(s) and address(es): Not applicable.

(b) Trustee's name(s) and address(es): Not applicable.

14. Is there a UIT registered under the Act that served as a vehicle for investment in the fund (e.g., an insurance company separate account)?

Yes                       No

If Yes, for each UIT state:

Name(s):

File No.:

Business Address:

15. (a) Did the fund obtain approval from the board of directors concerning the decision to engage in a Merger, Liquidation or Abandonment of Registration?

Yes                       No

If Yes, state the date on which the board vote took place:

July 30, 2014

If No, explain:

(b) Did the fund obtain approval from the shareholders concerning the decision to engage in a Merger, Liquidation or Abandonment of Registration?

Yes             No

If Yes, state the date on which the shareholder vote took place:

November 10, 2014

If No, explain:

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II. Distributions to Shareholders

16. Has the fund distributed any assets to its shareholders in connection with the Merger or Liquidation?

Yes  No

(a) If Yes, list the date(s) on which the fund made those distributions:

On December 8, 2014, the outstanding common shares of the Fund were exchanged for newly-issued common shares (the "Exchange of Shares") of BlackRock Resources & Commodities Strategy Trust (the "Surviving Fund") in connection with the reorganization of the Fund with the Surviving Fund (the "Merger").

(b) Were the distributions made on the basis of net assets?

Yes  No

Yes.

(c) Were the distributions made pro rata based on share ownership?

Yes  No

Yes.

(d) If No to (b) or (c) above, describe the method of distributions to shareholders. For Mergers, provide the exchange ratio(s) used and explain how it was calculated:

In the Merger, the Surviving Fund acquired substantially all of the assets and assumed substantially all of the liabilities of the Fund and the Fund's outstanding common shares were exchanged for newly-issued common shares of the Surviving Fund. The aggregate net asset value of the Surviving Fund's common shares received by the Fund's common shareholders in the Merger was equal to the aggregate net asset value of their holdings of the Fund's common shares as determined at the close of business on December 5, 2014, less the applicable cost of the Merger (although the Fund's common shareholders may have received cash for their fractional common shares).

The Fund's net asset value ("NAV") per common share as of December 5, 2014 was \$9.0440. The Surviving Fund's NAV per common share as of December 5, 2014 was \$11.9598. The conversion ratio was 0.75619994, which is the quotient of the Fund's NAV per common share divided by the Surviving Fund's NAV per common share.

(e) Liquidations only: Not applicable.

Were any distributions to shareholders made in kind?

Yes  No

If Yes, indicate the percentage of fund shares owned by affiliates, or any other affiliation of shareholders:

17. Closed-end funds only:

Has the fund issued senior securities?

Yes       No

If Yes, describe the method of calculating payments to senior security holders and distributions to other shareholders:

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18. Has the fund distributed all of its assets to the fund's shareholders?

Yes  No

If No,

(a) How many shareholders does the fund have as of the date this form is filed?

(b) Describe the relationship of each remaining shareholder to the fund:

19. Are there any shareholders who have not yet received distributions in complete liquidation of their interests?

Yes  No

If Yes, describe briefly the plans (if any) for distributing to, or preserving the interests of, those shareholders:

III. Assets and Liabilities

20. Does the fund have any assets as of the date this form is filed?

Yes  No

If Yes,

(a) Describe the type and amount of each asset retained by the fund as of the date this form is filed:

(b) Why has the fund retained the remaining assets?

(c) Will the remaining assets be invested in securities?

Yes  No

21. Does the fund have any outstanding debts (other than face-amount certificates if the fund is a face-amount certificate company) or any other liabilities?

Yes  No

If Yes,

(a) Describe the type and amount of each debt or other liability:

(b) How does the fund intend to pay these outstanding debts or other liabilities?

IV. Information About Event(s) Leading to Request For Deregistration

22. (a) List the expenses incurred in connection with the Merger or Liquidation:

(i) Legal expenses: approximately \$91,666.00

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(ii) Accounting expenses: None

(iii) Other expenses (list and identify separately):

- (a) Printing of N-14: approximately \$27,227.00
- (b) Audit and Tax Fees: approximately \$11,766.66
- (c) Transfer Agent Fees: approximately \$7,500.00
- (d) NYSE Listing Fees: approximately \$71,799.67
- (e) SEC Fees: approximately \$30,385.71
- (f) Mailing and Solicitation: approximately \$271,225.24
- (g) Press Releases: approximately \$2,500.00



(iv) Total expenses (sum of lines (i)-(iii) above): approximately \$514,070.28

(b) How were those expenses allocated?

The expenses incurred in connection with the Merger were allocated to the Fund.

(c) Who paid those expenses?

The Fund paid the expenses.

(d) How did the fund pay for unamortized expenses (if any)?

Not applicable.

23. Has the fund previously filed an application for an order of the Commission regarding the Merger or Liquidation?

Yes  No

If Yes, cite the release numbers of the Commission's notice and order or, if no notice or order has been issued, the file number and date the application was filed:

V. Conclusion of Fund Business

24. Is the fund a party to any litigation or administrative proceeding?

Yes  No

If Yes, describe the nature of any litigation or proceeding and the position taken by the fund in that litigation:

25. Is the fund now engaged, or intending to engage, in any business activities other than those necessary for winding up its affairs?

Yes  No

If Yes, describe the nature and extent of those activities:

VI. Mergers Only

26. (a) State the name of the fund surviving the Merger:

BlackRock Resources & Commodities Strategy Trust

(b) State the Investment Company Act file number of the fund surviving the merger:

811-22501

(c) If the merger or reorganization agreement has been filed with the Commission, state the file number(s), form type used and date the agreement was filed:

The Form of Agreement and Plan of Reorganization was filed with the Commission on Form N-14 (File No. 333-197857) on August 5, 2014, as amended on September 17, 2014. It was included as Appendix A to the Statement of Additional Information.

(d) If the merger or reorganization agreement has not been filed with the Commission, provide a copy of the agreement as an exhibit to this form.

VERIFICATION

The undersigned states that: (i) he has executed this Form N-8F application for an order under section 8(f) of the Investment Company Act of 1940 on behalf of BlackRock Real Asset Equity Trust; (ii) he is the President and Chief Executive Officer of BlackRock Real Asset Equity Trust; and (iii) all actions by shareholders, directors, and any other body necessary to authorize the undersigned to execute and file this Form N-8F application have been taken. The undersigned also states that the facts set forth in this Form N-8F application are true to the best of his knowledge, information and belief.

BLACKROCK REAL ASSET EQUITY TRUST

By: /s/ John M. Perlowski  
 Name: John M. Perlowski  
 Title: President and Chief Executive Officer

6 employees of Middleton which is also a violation of the existing employee non-compete agreements. The Company is seeking injunctive relief and damages. In October 2007, we also filed a lawsuit against one of our competitors for tortious interference as they hired these former employees knowing that they were in violation of our non-compete agreement. The lawsuits were recently filed and are in discovery stages. At this time it is too early to tell what the likelihood of the outcome will be as well as the amount of damages that we may be entitled to.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

No matter was submitted to the vote of security holders during the fourth quarter of fiscal 2007.

**PART II**

**ITEM 5. MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND SMALL BUSINESS ISSUER PURCHASES OF EQUITY SECURITIES**

The following table sets forth the high and low sale price of the Company's common stock as traded on the American Stock Exchange under the symbol SNR.

|                               | <b>High</b> | <b>Low</b> |
|-------------------------------|-------------|------------|
| Year ended September 30, 2007 |             |            |
| First quarter                 | 4.75        | 3.61       |
| Second quarter                | 3.81        | 3.00       |
| Third quarter                 | 3.70        | 3.11       |
| Fourth quarter                | 3.51        | 2.70       |
| Year ended September 30, 2006 |             |            |
| First quarter                 | 7.58        | 5.00       |
| Second quarter                | 6.13        | 4.97       |
| Third quarter                 | 5.31        | 4.10       |
| Fourth quarter                | 4.44        | 3.35       |

As of December 26, 2007, there were approximately 407 shareholders of record.

**Dividends**

We paid no dividends on our common stock in fiscal 2007 or fiscal 2006. The payment of cash dividends will depend upon our earnings, consolidated financial position and cash requirements, our compliance with loan agreements and other relevant factors. Management does not presently intend to pay cash dividends on our common stock.



**Table of Contents****Equity Compensation Plan Information**

The following table sets forth information, as of September 30, 2007, with respect to the Company's compensation plans under which the Company's common stock is authorized for issuance:

**Equity Compensation Plan Information**

| <b>Plan Category</b>                                   | <b>Number of securities to be issued upon exercise of outstanding options, warrants and rights<br/>(a)</b> | <b>Weighted-average exercise price of outstanding options, warrants and rights<br/>(b)</b> | <b>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))<br/>(c)</b> |
|--|--|--|--|
| Equity compensation plans approved by stockholders     | 11,585,092   | \$ 6.50  | 254,908  |
| Equity compensation plans not approved by stockholders | 0  | 0  | 0  |

**Total****Recent Sales of Unregistered Securities**

In connection with the acquisition of the assets of Ron Fee, Inc. in March 2006, we entered into a transition services agreement which included the issuance of 10,000 shares of our common stock to the former Executive Vice President of Ron Fee, Inc. We issued these shares to the former executive in reliance upon Section 4(2) of the Securities Act of 1933, as amended (the Securities Act), because she was knowledgeable, sophisticated, had access to comprehensive information about us and represented her intention to acquire the shares for investment only and not with a view to distribute or sell the shares. We placed restrictive legends on the certificates stating that the securities were not registered under the Securities Act and set forth their restrictions on transferability and sale.

On November 30, 2006, Middleton acquired substantially all of the assets of Archer Exterminators, Inc. for a purchase price of: (i) \$1.5 million in cash; (ii) \$1.5 million in the form of a subordinated promissory note, issued jointly by the Company and Middleton; and (iii) 73,529 shares of the Company's common stock valued at approximately \$300,000 (Acquisition Shares). The Acquisition Shares were issued pursuant to an exemption from registration under Section 4(2) of the Securities Act of 1933, as amended. Archer represented to us that it was acquiring the Acquisition Shares for its account and not with a view toward the sale or distribution thereof, and that Archer has the ability to bear the economic risk of acquiring the Acquisition Shares. The Acquisition Shares were stamped with a restrictive legend, and no rights were given to Archer to have any of the Acquisition Shares registered.

**Issuer Repurchases**

None.

**Table of Contents****Performance Graph**

The following graph shows the cumulative total shareholder return on our common stock over the last five fiscal years as compared to the total returns of the AMEX Composite Index and the S&P Small Cap Index. In accordance with Securities and Exchange Commission rules, the graph included in our proxy statement for the 2007 annual meeting of our shareholders includes indices that we believe are comparable and appropriate.

|                             | <b>Cumulative Total Return</b> |              |              |              |              |              |
|-----------------------------|--------------------------------|--------------|--------------|--------------|--------------|--------------|
|                             | <b>09-02</b>                   | <b>09-03</b> | <b>09-04</b> | <b>09-05</b> | <b>09-06</b> | <b>09-07</b> |
| Sunair Services Corporation | \$ 100.00                      | \$ 142.76    | \$ 180.34    | \$ 258.62    | \$ 148.28    | \$ 100.00    |
| AMEX Composite Index        | \$ 100.00                      | \$ 119.77    | \$ 153.74    | \$ 209.95    | \$ 230.50    | \$ 291.34    |
| S&P Small Cap Index         | \$ 100.00                      | \$ 125.68    | \$ 155.22    | \$ 186.42    | \$ 197.90    | \$ 225.40    |

Returns are based on the change in year-end to year-end price. The graph assumes \$100 was invested on September 30, 2002 in our common stock, the AMEX Composite Index and the S&P Small Cap Index and that all dividends were reinvested. Past performance is not necessarily an indicator of future results.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

The following selected consolidated financial data should be read in conjunction with the consolidated financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations appearing elsewhere in this Annual Report on Form 10-K.

|   | (Dollars in thousands)          |            |           |          |       |         |
|---|---------------------------------|------------|-----------|----------|-------|---------|
|   | Fiscal Year Ended September 30, |            |           |          |       |         |
|   | 2007                            | 2006       | 2005      | 2004     |       | 2003    |
| <b>Statement of Operations Data</b>                             |                                 |            |           |          |       |         |
| <b>(1):</b>   |                                 |            |           |          |       |         |
| Lawn and pest control services revenue (2)                      | \$ 52,439                       | \$ 46,447  | \$ 12,822 | \$       |       | \$      |
| Telephone communications  | 11,634                          | 3,867      | 5,499     |          | 1,175 |         |
| Total revenue   | 64,073                          | 50,314     | 18,321    |          | 1,175 |         |
| Cost of lawn and pest control services                          | 19,286                          | 18,132     | 4,547     |          |       |         |
| Cost of telephone communications                                | 5,557                           | 1,774      | 4,472     |          | 453   |         |
| Total cost of sales   | 24,843                          | 19,906     | 9,019     |          | 453   |         |
| Gross profit  | 39,230                          | 30,408     | 9,302     |          | 722   |         |
| Operating expenses  | 41,680                          | 33,300     | 10,614    |          | 338   |         |
| Operating (loss) income   | (2,450)                         | (2,892)    | (1,312)   |          | 384   |         |
| Other (expense) income  | (974)                           | (1,035)    | 29        |          |       |         |
| (Loss) income from continuing operations before income taxes    | (3,424)                         | (3,927)    | (1,283)   |          | 384   |         |
| Income (tax) benefit expense                                    | (337)                           | 174        | 434       |          | (115) |         |
| Net (loss) income from continuing operations                    | (3,761)                         | (3,753)    | (849)     |          | 269   |         |
| Income (loss) from discontinued operations, net of income taxes | 1,146                           | (2,027)    | 1,445     |          | 861   | 776     |
| Net (loss) income   | \$ (2,615)                      | \$ (5,780) | \$ 596    | \$ 1,130 |       | \$ 776  |
| (Loss) income per share from continuing operations:             |                                 |            |           |          |       |         |
| Basic   | \$ (0.29)                       | \$ (0.30)  | \$ (0.11) | \$ 0.07  |       | \$      |
| Diluted   | \$ (0.29)                       | \$ (0.30)  | \$ (0.11) | \$ 0.07  |       | \$      |
| (Loss) income per share from discontinued operations:           |                                 |            |           |          |       |         |
| Basic   | \$ 0.09                         | \$ (0.16)  | \$ 0.19   | \$ 0.22  |       | \$ 0.21 |
| Diluted   | \$ 0.09                         | \$ (0.16)  | \$ 0.19   | \$ 0.22  |       | \$ 0.21 |
| Weighted average number of shares outstanding:                  |                                 |            |           |          |       |         |

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|  |            |            |           |           |           |
|--|------------|------------|-----------|-----------|-----------|
| Basic  | 13,066,429 | 12,352,083 | 7,556,857 | 3,830,487 | 3,701,829 |
| Diluted                                      | 13,066,429 | 12,352,083 | 7,556,857 | 3,919,127 | 3,751,037 |
| <b>Balance Sheet Data:</b>                   |            |            |           |           |           |
| Working capital                              | \$ (862)   | \$ 1,860   | \$ 8,871  | \$ 13,157 | \$ 13,965 |
| Total assets                                 | \$ 86,777  | \$ 83,913  | \$ 78,116 | \$ 23,647 | \$ 15,477 |
| Long-term debt, excluding<br>current portion | \$ 17,278  | \$ 14,856  | \$ 17,294 | \$ 2,047  | \$        |
| Stockholders equity                          | \$ 58,361  | \$ 60,068  | \$ 51,925 | \$ 16,828 | \$ 14,524 |

(1) See Note 12  
Discontinued  
Operations in  
the Company's  
consolidated  
financial  
statements  
included herein  
in Item 8.

(2) Our operations  
in fiscal 2003  
and 2004 did  
not include lawn  
and pest control  
entities. The  
first acquisition  
in the lawn and  
pest control  
segment  
occurred in  
June 2005.



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**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION**

The following Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with our consolidated financial statements and related notes contained in Item 8 of this report Form 10-K. The following Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) includes the following sections:

Company Overview

Results of Operations

Liquidity and Capital Resources

Contractual Obligations and Commitments

Off-Balance Sheet Arrangements

Critical Accounting Policies

New Accounting Pronouncements

You should note that this MD&A discussion contains forward-looking statements that involve risks and uncertainties. Please see the section entitled *Risk Factors* at the beginning of Item 1A on pages 5 through 9 for important information to consider when evaluating such statements. You should read this MD&A in conjunction with the Company's financial statements and related notes included in Item 8.

**Company Overview**

Sunair Services Corporation is a Florida corporation organized in 1956. We changed our corporate name from Sunair Electronics, Inc. to Sunair Services Corporation in November of 2005. Previously, we operated through two business segments: Telephone Communications and High Frequency Radio. In June 2005 with the acquisition of Middleton we embarked on a new strategy to become a leading regional provider of lawn and pest control services focusing mainly on residential customers.

In order to execute our strategy we shifted our focus to the Lawn and Pest Control Services business segment, which resulted in a series of acquisitions and divestitures planned to enable us to shed our legacy businesses (Telephone Communications and High Frequency Radio) and grow our core business, lawn and pest control.

To date the acquisitions and divestitures have been as follows:

**Acquisitions:**

June 2005 we acquired the issued and outstanding stock of Middleton, our platform company, a leading provider of lawn and pest control services in Florida.

July 2005 we acquired substantially all the assets of Four Seasons.

December 2005 we acquired substantially all the assets of Spa Creek.

January 2006 we acquired substantially all the assets of Paragon.

February 2006 we acquired substantially all the assets of Pestec.

March 2006 we acquired substantially all the assets of Ron Fee.

November 2006 we acquired substantially all the assets of Archer.

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February 2007 we acquired substantially all the assets of Valentine.

April 2007 we acquired substantially all the assets of Florida Exterminating.

May 2007 we acquired substantially all the assets of Summer Rain.

August 2007 we acquired substantially all the assets of Howell.

September 2007 we acquired substantially all the assets of Longboat Key.

All of these acquisitions of lawn care and pest control companies have been made by Middleton, our platform company, and are being integrated into its operations.

**Table of Contents****Dispositions:**

September 2006 we sold substantially all the assets of Sunair Communications our high frequency radio business.

November 2006 we sold real estate associated with the previously sold high frequency radio business.

August 2007 we sold all the issued and outstanding stock of Percipia, a wholly owned subsidiary operating in our Telephone Communications business segment.

The divestiture of Percipia represents a key transaction for us. With the sale of this subsidiary, we continue to execute our strategy of divesting our non-core assets while growing our core Lawn and Pest Control Services business via acquisitions and internally generated growth. Approximately \$3.25 million of the \$4 million in proceeds from the Percipia sale were utilized to pay down the revolving line of credit thereby providing additional availability of funds for future targeted acquisitions.

In August 2007, the Company sold Percipia. In September 2006, the Company sold its high frequency single sideband communication business. For purposes of comparability, the results of operations for our telecommunications and high frequency radio segments have been reclassified from continuing operations to discontinued operations for all fiscal years presented in the accompanying consolidated statements of operations.

We intend to divest ourselves of our remaining telecommunications subsidiary, Telecom FM, as soon as is practicable. However, we cannot assure you of the timing of such disposition, or the amount of net proceeds we will receive upon such disposition.

**Results of Operations****Fiscal Year Ended September 30, 2007 ( fiscal 2007 ) compared to the Fiscal Year ended September 30, 2006 ( fiscal 2006 )****Revenue:**

|                                | (dollars in thousands) |           |
|--------------------------------|------------------------|-----------|
|                                | Year Ended September   |           |
|                                | 30,                    |           |
|                                | 2007                   | 2006      |
| Lawn and pest control services | \$ 52,439              | \$ 46,447 |
| Telephone communications       | 11,634                 | 3,868     |
| Total revenue                  | \$ 64,073              | \$ 50,315 |

***Lawn and Pest Control Services***

Revenue from the lawn and pest control services segment is comprised of lawn, pest control and termite services. Revenue in the segment increased \$6.0 million or 12.9% in fiscal 2007 as compared to fiscal 2006.

Renewals increased \$8.2 million or 22.9% in fiscal 2007 as compared to fiscal 2006. The most significant increase was in lawn and shrub spray services of \$5.6 million. Renewal of termite baiting services were immaterial in fiscal 2006. In fiscal 2007 the service increased by \$1.9 million or 1227.5% as compared to fiscal 2006.

New and one time sales declined \$1.5 million or 12.3% in fiscal 2007 as compared to fiscal 2006. New business leads and lead conversions did not occur in fiscal 2007 as expected.

Sales discounts and allowances increased by \$0.4 million or 46.7% in fiscal 2007 as compared to fiscal 2006 due to aggressive sales promotions.

**Table of Contents****Telephone Communications**

Our Telephone Communications segment installs and maintains telephone and fixed wireless services. Revenue from telephone communications increased by \$7.8 million or 200.8% in fiscal 2007 as compared to fiscal 2006:

CPE (Customer Premises Equipment) sales accounted for the majority of the year-over-year increase. CPE sales increased by \$7.8 million over the same period in the prior year due to a series of large orders received and fulfilled in the second and third quarter of fiscal 2007. We were able to meet a short-term demand for lead-free components, which complied with new legislation.

**Cost of Sales:**

|                                | (dollars in thousands) |           |
|--------------------------------|------------------------|-----------|
|                                | Year Ended September   |           |
|                                | 30,                    |           |
|                                | 2007                   | 2006      |
| Lawn and pest control services | \$ 19,286              | \$ 18,132 |
| Telephone communications       | 5,557                  | 1,774     |
| Total cost of sales            | \$ 24,843              | \$ 19,906 |

**Lawn and Pest Control Services**

Cost of sales in the lawn and pest control services segment increased \$1.2 million or 6.4% in fiscal 2007 as compared to fiscal 2006.

Chemicals and supplies increased slightly by \$0.2 million or 3.6% in fiscal 2007 as compared to fiscal 2006. Lawn service costs decreased by \$0.7 million as compared to the same period last year. A decrease in the label rate of some chemicals reduced the amount required for the same effect. Generic versions of lawn and shrub chemicals used in fiscal 2007 lowered costs while maintaining quality. Termite baiting chemicals increased \$0.6 million in fiscal 2007 primarily due to the growth in termite services related to the acquisition of Archer.

Direct payroll expenses increased \$0.9 million due to acquisitions and increased demand for services. The payroll associated with termite services increased \$0.7 million as termite baiting became a more significant source of revenue. The lawn service payroll increased by \$0.3 million while pest control service payroll decreased by \$0.1 million.

**Telephone Communications**

Cost of sales in our telephone communications segment increased \$3.8 million or 213.2% in fiscal 2007 as compared to fiscal 2006.

The increase in costs was directly related to the growth in CPE sales. Cellroute costs increased \$3.2 million and GSMBR (digital routing devices) costs increased \$1.1 million, consistent with the increase in sales volume. GSM route costs decreased by \$0.2 million.

**Gross Profit:**

|                                | (dollars in thousands) |           |
|--------------------------------|------------------------|-----------|
|                                | Year Ended September   |           |
|                                | 30,                    |           |
|                                | 2007                   | 2006      |
| Lawn and pest control services | \$ 33,153              | \$ 28,315 |
| Telephone communications       | 6,077                  | 2,093     |
| Total gross profit             | \$ 39,230              | \$ 30,408 |



**Table of Contents****Lawn and Pest Control Services**

The gross profit of the lawn and pest control services segment increased by \$4.8 million or 17.1% in fiscal 2007 as compared to fiscal 2006:

Our gross profit increased significantly as we grew sales by \$6.0 million while holding cost of sales to a \$1.2 million increase.

Our gross margin expanded to 63.2% in fiscal 2007 compared to a gross margin of 61.0% in fiscal 2006. At the end of fiscal 2006 we began providing a bimonthly versus quarterly service. Revenue generated from the service remained unchanged, however the more frequent care allowed us to use different, less expensive chemicals.

**Telephone Communications**

The gross profit in the telecommunications segment increased \$4.0 million or 190.3% in fiscal 2007 as compared to fiscal 2006.

Gross profit rose significantly, almost in direct proportion to the related sales revenue and cost of sales increases.

Our gross margin decreased slightly to 52.2% in fiscal 2007 as compared to 54.1% in fiscal 2006, due to a shift in product mix.

**Operating Expenses:****Selling, General and Administrative Expenses:**

|                               | (dollars in thousands) |           |
|-------------------------------|------------------------|-----------|
|                               | Year Ended September   |           |
|                               | 30,                    |           |
|                               | 2007                   | 2006      |
| Selling                       | \$ 9,040               | \$ 7,815  |
| General and administrative    | 29,240                 | 23,109    |
| Depreciation and amortization | 3,401                  | 2,376     |
| Total operating expenses      | \$ 41,681              | \$ 33,300 |

Selling, general and administrative expenses ( SG&A expense ) increased \$7.4 million or 23.8% in fiscal 2007 as compared to fiscal 2006.

Selling expenses increased by \$1.2 million or 15.7% in fiscal 2007 as compared to fiscal 2006.

Middleton's selling expenses increased by \$0.5 million or 7.4% in fiscal 2007 as compared to fiscal 2006. Total advertising expenses increased in fiscal 2007 by \$0.5 million due to a greater use of television media. The sales payroll decreased slightly by \$0.1 million as compared to the same period last year.

Selling expenses in the telephone communications segment increased by \$0.7 million. Sales commissions increased by \$0.7 million as compared to the same period last year, directly related to the strong growth in revenue.

General and administrative expenses increased by \$6.1 million or 26.5% in fiscal 2007 as compared to fiscal 2006.

Corporate general and administrative expenses increased by \$1.0 million or 27.0% in fiscal 2007 as compared to fiscal 2006. Professional and other administrative fees increased by \$0.7 million primarily due to increased activity related to Sarbanes Oxley compliance and other corporate governance matters including acquisitions and divestitures while corporate payroll increased by \$0.2 million as compared to the same period in the prior year.

Middleton's general and administrative expenses increased by \$4.2 million or 23.7% in fiscal 2007 as compared to fiscal 2006. The increase was primarily driven by payroll expenses which increased \$2.6 million in fiscal 2007 as compared to fiscal 2006 as a result of the purchase and integration of several acquisitions. Occupancy expenses increased by \$0.5 million due to our expansion and increased lease rates. Group health insurance costs increased by \$0.3 million directly related to our payroll growth and professional fees increased by \$0.2 million as compared to the same period last year due to efforts related to Sarbanes-Oxley compliance. Printed material costs increased by \$0.2 due to an increase in activity.

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Telephone communication general and administrative expenses increased by \$1.0 million or 52.6% in fiscal 2007 as compared to fiscal 2006. Administrative salaries increased by \$0.2 million, courier costs increased by \$0.2 million and subcontractor development costs increased by \$0.2 million as compared to the same period last year. The increase in general and administrative expenses in fiscal 2007 was directly related to the ramp up of the operations required to fulfill the large volume of orders received.

Depreciation and amortization expenses increased by \$1.0 million or 43.2% in fiscal 2007 as compared to fiscal 2006.

Corporate depreciation and amortization expenses increased by \$0.7 million or 49.6% in fiscal 2007 as compared to fiscal 2006 due to a significant increase in the amortization of intangible assets coupled with the change in estimated useful life for customer lists from 8 years to 5 years, which occurred during the fourth quarter of fiscal 2007. This change in estimate increased amortization expense by approximately \$0.4 million.

Middleton's depreciation and amortization expenses increased by \$0.1 million or 12.1% in fiscal 2007 as compared to fiscal 2006. The majority of the increase was related to increased depreciation for the acquired office and computer equipment and the increased use of handheld devices.

Telephone communication depreciation and amortization expenses increased by \$0.2 million or 79.9% in fiscal 2007 as compared to fiscal 2006 a result of increased amortization costs related to software intangibles.

**Other Income (Expense):**

|                               | (dollars in thousands) |            |
|-------------------------------|------------------------|------------|
|                               | Year Ended September   |            |
|                               | 30,                    |            |
|                               | 2007                   | 2006       |
| Interest income               | \$ 227                 | \$ 7       |
| Interest expense              | (1,229)                | (1,172)    |
| Gain on disposal of assets    | 28                     | 27         |
| Other income                  |                        | 103        |
| Total other income (expenses) | \$ (974)               | \$ (1,035) |

Other expense decreased by \$0.1 million or 5.9% in fiscal 2007 as compared to fiscal 2006.

Corporate interest income increased by \$0.2 million in fiscal 2007 as compared to the same period last year primarily due to the interest income earned on the \$2.0 million note receivable obtained through the sale of the high frequency radio business in September 2006.

Interest expense increased slightly by \$0.1 million or 4.8% in fiscal 2007 compared to fiscal 2006. Middleton's interest expense increased \$0.2 million or 219.0% in fiscal 2007 as compared to fiscal 2006. In fiscal 2007, the lawn and pest control services segment incurred an additional \$4.2 million in debt related to acquisitions. Middleton's interest expense increase was partially offset by the decrease in the outstanding balance on its revolving line of credit.

**Income Tax (Expense) Benefit from Continuing Operations:**

|                              | (dollars in thousands) |        |
|------------------------------|------------------------|--------|
|                              | Year Ended September   |        |
|                              | 30,                    |        |
|                              | 2007                   | 2006   |
| Income tax (expense) benefit | \$ (337)               | \$ 174 |



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Income tax (expense) from continuing operations increased by \$0.5 million in fiscal 2007 as compared to fiscal 2006. The increase in income tax expense in fiscal 2007 is primarily attributable to an increase in the valuation allowance of \$2.6 million. In fiscal 2007, the Company had no loss carrybacks available for federal income tax purposes and has had a two year history of taxable losses, thus the increase in the valuation allowance.

**Table of Contents****Discontinued Operations:**

|  | (dollars in thousands) |            |
|--|------------------------|------------|
|  | Year Ended September   |            |
|  | 30,                    |            |
|  | 2007                   | 2006       |
| Sunair Communications Net loss   | \$                     | \$ (973)   |
| Percipia Net loss  | (1,964)                | (799)      |
| Pre-tax (loss) from discontinued operations                                    | (1,964)                | (1,772)    |
| Income tax benefit   |                        | 357        |
| (Loss) from discontinued operations, net of income taxes                       | \$ (1,964)             | \$ (1,415) |
| Gain (loss) on sale of assets from discontinued operations                     | \$ 2,183               | \$ (612)   |
| Income tax (provision) benefit   | (822)                  |            |
| Gain(loss) on sale of assets from discontinued operations, net of income taxes | \$ 1,361               | \$ (612)   |
| Gain on sale of Percipia stock   | \$ 639                 | \$         |
| Income tax benefit   | 1,110                  |            |
| Gain on sale of Percipia stock, net of income taxes                            | \$ 1,749               | \$         |
| Total income (loss) from discontinued operations, net of income taxes          | \$ 1,146               | \$ (2,027) |

As indicated earlier, our significant divestitures have been recorded as discontinued operations:

On September 8, 2006, we completed our previously announced plan to exit the High Frequency Radio segment, when we completed the sale of substantially all of the assets of Sunair Communications, the wholly-owned subsidiary through which we operated our High Frequency Radio business, for an aggregate sale price of \$5.7 million, consisting of \$3.7 million in cash and \$2.0 million in the form of a three year subordinated promissory note. We recognized a loss in the amount of \$0.6 million on the sales transaction.

On November 20, 2006, we closed a transaction to sell the real estate property associated with the previously sold high frequency radio business for \$2.7 million in cash and a recognized gain in the amount of \$2.2 million, \$1.4 million net of income taxes.

On August 1, 2007, we sold all the outstanding shares of Percipia, a wholly-owned subsidiary, in our Telephone Communications segment for approximately \$4.0 million in cash, of which \$750,000 was placed in an escrow account pending the resolution of certain tax matters. We recognized a book gain in the amount of \$1.7 million which included an income tax benefit of \$1.1 million on the sales transaction. The income tax benefit arose as a result of the reversal of a net deferred tax liability of \$1.1 million.

Percipia incurred a book loss for fiscal 2007 of \$2.0 million and has a net tax of zero for the year ended September 30, 2007 as the net deferred tax asset has been fully reserved and here is no current income tax expense because of the taxable loss position.

**Table of Contents****Fiscal Year Ended September 30, 2006 Compared to the Fiscal Year Ended September 30, 2005 ( fiscal 2005 )**

Sales from continuing operations in fiscal 2006 were approximately \$50.3 million compared to \$18.3 million in fiscal 2005. This represents an increase of \$32.0 million or 174.6% from fiscal 2005. The majority of this increase was due to Middleton only being present for four months in fiscal 2005. Middleton's fiscal 2006 revenue was \$46.4 million compared to \$12.8 million in fiscal 2005. Additionally, in fiscal 2006 Middleton experienced significant growth generated both organically and through acquisitions within Middleton's existing service area while the Telephone Communications business revenue remained relatively flat in fiscal 2006 and 2005.

Cost of sales from continuing operations improved as a percentage of revenue to approximately 40% in fiscal 2006 compared to approximately 49% in fiscal 2005. This improvement is primarily due to the significant growth and emergence of Middleton as the dominant business segment.

Selling, general and administrative expenses from continuing operations increased to \$33.3 million in fiscal 2006 as compared to \$10.6 million in fiscal 2005 or approximately 66% of revenue for fiscal 2006 compared to approximately 58% for 2005. This increase was primarily due to Middleton only being present for four months in fiscal 2005 as compared to a full year in fiscal 2006 and the related increase of certain expenses year over year, including the amortization of customer lists associated with our acquisitions in the Lawn and Pest Control Services segment increased approximately \$1.0 million, management fee expenses paid to affiliates increased approximately \$1.0 million (refer to Note 11 Sale Of Securities - Private Placements in the accompanying financial statements), and professional fee expenses including accounting and legal fees related to regulatory filings and other corporate matters increased approximately \$600,000. Stock based compensation expense per SFAS No. 123(R) of \$620,842 was reflected as an expense beginning with the first quarter of fiscal 2006 as required. The aforementioned expenses are included in unallocated home office expenses as shown in Note-17 Segment and Geographic Information in the accompanying financial statements.

Other income and expenses reflected an expense of \$1.0 million in fiscal 2006 as compared to income of \$28,713 in fiscal 2005. This variance was due to interest expense in fiscal 2006 of approximately \$1.2 million related to the debt incurred in acquisitions made in our Lawn and Pest Control Services segment.

**Discontinued Operations Fiscal 2006 and Fiscal 2005**

|  | (dollars in thousands) |          |
|--|------------------------|----------|
|  | Year Ended September   |          |
|  | 30,                    |          |
|  | 2006                   | 2005     |
| Sunair Communications - Net loss   | \$ (973)               | \$ 1,424 |
| Percipia - Net loss  | (799)                  | 40       |
| Pre-tax (loss) from discontinued operations                              | (1,772)                | 1,464    |
| Income tax benefit (provision)   | 357                    | (19)     |
| (Loss) income from discontinued operations, net of income taxes          | \$ (1,415)             | \$ 1,445 |
| Loss on sale of assets from discontinued operations                      | \$ (612)               | \$       |
| Income tax (provision) benefit   |                        |          |
| Loss on sale of assets from discontinued operations, net of income taxes | \$ (612)               | \$       |
| Total (loss) income from discontinued operations, net of income taxes    | \$ (2,027)             | \$ 1,445 |

On September 8, 2006, Sunair Communications, a wholly-owned subsidiary through which we operated our High Frequency Radio business, sold substantially all of its assets to a related party, Sunair Holdings, for \$5.7 million. Of

the \$5.7 million, we received cash proceeds of \$3.7 million and \$2.0 million in the form of a three year subordinated promissory note issued by Sunair Holdings and made payable to Sunair Communications. Our former Chief Financial Officer, who also was the former Chief Financial Officer of Sunair Communications, and our former President, who also was the former President of Sunair Communications, are also affiliates of Sunair Holdings.

#### **Liquidity and Capital Resources**

Generally our working capital needs are funded from operations and advances under our revolving line of credit. In the lawn care and pest control business segment customers are billed when service is rendered and payment is usually received in less than thirty (30) days. In the telecommunication business segment customers are billed when orders are shipped and payment is usually received in sixty (60) to one hundred twenty (120) days from the billing date. Materials related to telecommunications equipment production must be purchased significantly in advance of the billing date and terms with vendors generally range between thirty (30) and sixty (60) days.

As of September 30, 2007, our liquidity and capital resources included cash and equivalents of \$2.8 million, a working capital deficit of \$(0.9) million and \$9.0 million was available under our revolving line of credit. As of September 30, 2006, our liquidity and capital resources included cash and equivalents of \$1.6 million, working capital of \$1.9 million and no monies were available under our revolving line of credit.

Cash flows from operating activities for fiscal 2007 were \$1.3 million compared to cash used in operating activities of \$1.7 million for fiscal 2006. In fiscal 2007 the primary sources of cash from operating activities were a decrease in accounts receivable of \$1.2 million, an increase of accounts payable of \$0.9 million, an increase in customer deposits of \$0.4 million, a decrease in income tax receivable of \$0.4 million, and a decrease in other assets of \$0.2 million. The primary uses of cash from operating activities for fiscal 2007 were an increase in prepaid expenses of \$0.9 million and the funding of operations in the amount of \$0.9 million, net of non-cash charges.

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Cash flows used in operating activities for fiscal 2006 were \$1.7 million compared to cash flows from operating activities of \$2.4 million for fiscal 2005. In fiscal 2006 the primary sources of cash were an increase in customer deposits of \$0.9 million, a decrease in prepaid expenses of \$0.4 million, a decrease in accounts receivable of \$0.4 million, and a decrease in unearned revenue of \$0.3 million. The primary uses of cash from operating activities for fiscal 2006 were a decrease in accounts payable of \$1.7 million, an increase in other assets of \$ 0.4 million, an increase in inventory of \$0.4 million, an increase in income tax receivable of \$0.3 million, and the funding of operations in the amount of \$0.8 million. In fiscal 2005 the primary sources of cash were cash generated from operations of \$2.1 million and an increase in accounts payable of \$1.4 million. The primary uses of cash in fiscal 2005 were an increase in prepaid expenses of \$0.7 million and an increase in accounts receivable of \$0.5 million.

Net cash used in investing activities for fiscal 2007 was \$2.0 million compared to \$9.0 million in fiscal 2006. In fiscal 2007 the primary sources of cash from investing activities were \$2.4 million from the sale of a building related to the discontinued high frequency radio business and \$1.0 million from the sale of the stock of Percipia, Inc. which was part of our telecommunications business segment. The primary uses of cash from investing activities in fiscal 2007 were \$4.6 million cash paid for business acquisitions (Archer Exterminators, Valentine, Florida Exterminating, Summer Rain, Howell, and Longboat Key) related to our core lawn care and pest control segment \$0.6 million for the purchase of property, plant and equipment primarily related to Middleton, and \$0.3 million for software development costs primarily related to our telecommunications business segment and more particularly to Percipia, Inc. which was sold in fiscal 2007.

Net cash used in investing activities for fiscal 2006 was \$9.0 million compared to \$37.4 million in fiscal 2005. In fiscal 2006 the primary source of cash from investing activities was \$3.6 million related to the sale of substantially all the assets of our high frequency radio business. The primary uses of cash in fiscal 2006 from investing activities were \$11.4 million cash paid for business acquisitions (Spa Creek, Paragon, Pestec, and Ron Fee) related to our core lawn care and pest control segment, \$0.8 million for the purchase of property, plant and equipment primarily related to Middleton, and \$0.3 million for software development costs primarily related to our telecommunications business segment and more particularly to Percipia which was disposed of in fiscal 2007. In fiscal 2005 the primary source of cash from investing activities was \$2.9 million of proceeds received from the redemption of a held to maturity investment. The primary uses of cash in fiscal 2005 from investing activities were \$39.5 million net cash paid for business acquisitions (Middleton and Four Seasons) related to our core lawn care and pest control segment, \$0.5 million for software development costs primarily related to our telecommunications business segment and more particularly to Percipia, Inc., \$0.3 million for the purchase of property, plant and equipment primarily related to Middleton.

Net cash provided by financing activities for fiscal 2007 was \$1.9 million compared to \$9.0 million in fiscal 2006. In fiscal 2007 the primary sources of cash from financing activities were \$3.0 million from the repayment of debt from Percipia and \$0.3 million from the repayment of a note receivable. The primary use of cash from financing activities in fiscal 2007 was \$1.4 million for the net repayment of our line of credit and other notes payable.

Net cash provided by financing activities for fiscal 2006 was \$9.0 million compared to \$34.4 million in fiscal 2005. In fiscal 2006 the primary sources of cash from financing activities was \$13.4 million from the sale of common stock. The primary uses of cash from financing activities in fiscal 2007 were \$4.2 for the net repayment of our line of credit and other notes payable and \$0.2 million for the repurchase of Sunair Services Corporation stock. In fiscal 2005 the primary sources of cash from financing activities were \$24.2 million proceeds from the sale of common stock, \$10.0 million net proceeds from our line of credit and \$0.3 million proceeds from the exercising of stock options. The primary use of cash for financing activities in fiscal 2005 was \$0.1 million for the repayment of notes payable.

Cash flows from discontinued operations are included in the consolidated statement of cash flows within operating, investing and financing activities. The absence of cash flows from discontinued operations is not expected to impact future liquidity or capital resources.

Our uses of cash for fiscal 2008 will be principally for working capital needs, capital expenditures and debt service. We are not anticipating significant acquisition activity in fiscal 2008. We believe that we can fund our planned business activities from a combination of cash flows from operations and funds available under our revolving line of credit which we are in the process of amending pursuant to a binding term sheet dated January 14, 2008 which has

been approved by the existing lender.

### Contractual Obligations and Commitments

The following table reflects our significant contractual obligations and other commitments as of September 30, 2007:

|                                | <b>Total</b>  | <b>Less Than<br/>1 Year</b> | <b>1 to 3<br/>Years</b> | <b>3 to 5<br/>Years</b> | <b>More<br/>Than<br/>5 Years</b> |
|--------------------------------|---------------|-----------------------------|-------------------------|-------------------------|----------------------------------|
| Long Term Debt<br>Obligations  | \$ 17,670,928 | \$ 405,484                  | \$ 16,701,172           | \$ 564,272              | \$                               |
| Capital Lease Obligations      | 16,353        | 3,545                       | 8,781                   | 4,027                   |                                  |
| Operating Lease<br>Obligations | 10,020,888    | 3,216,030                   | 4,637,775               | 2,033,967               | 133,116                          |
|                                | \$ 27,708,169 | \$ 3,625,059                | \$ 21,347,728           | \$ 2,602,266            | \$ 133,116                       |

### Off-Balance Sheet Arrangements

We do not have any significant off-balance sheet arrangements.

### Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and the disclosure of contingencies. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may be materially different from those estimates. The following policies are those that we consider to be the most critical. See Note 1, Summary of Significant Accounting Policies, for further description of these and all other accounting policies.

#### Accounts receivable

Accounts receivable consist of balances due from sales. We perform periodic credit evaluations of our customers and maintain an allowance for potential credit losses based on historical experience and other information available to management. As of September 30, 2007 and 2006, we established an allowance of \$334,419 and \$364,630, respectively.

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**Inventories**

Inventories, which consist of raw materials, work-in-process, and finished goods, are stated at the lower of cost or market value, cost being determined using the first in, first out method. We record reserves for inventory shrinkage and obsolescence when considered necessary. As of September 30, 2007 and 2006, we established an allowance of \$691,954 and \$432,413, respectively.

**Software costs**

We capitalize certain costs associated with software development in accordance with Financial Accounting Standards Board ( FASB ) No. 86 FASB No. 86 Accounting for the Costs of Computer Software to Be Sold, Leased, or Otherwise Marketed. We amortize software costs for periods of 5 to 10 years, the estimated useful life of the asset. At September 30, 2007 and 2006, the Company capitalized software costs amounting to \$359,375 and \$3,938,465, respectively. During 2007, the Company sold the outstanding shares of Percipia where most of the software costs were incurred.

**Goodwill and other intangible assets**

Goodwill represents the excess of costs over fair value of net assets of businesses acquired. Pursuant to FASB Statement No. 142 ( FASB No. 142 ), Goodwill and Other Intangible Assets, goodwill acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually in accordance with the provisions of FASB No. 142. The Company tests goodwill for impairment as of September 30 of each year and, more frequently, if a triggering event occurs utilizing a valuation study. Recoverability of goodwill is evaluated using a two-step process. The first step involves a comparison of the fair value of the reporting unit with its carrying amount. If a reporting unit s carrying amount exceeds its fair value, the second step is performed. The second step involves a comparison of the implied fair value and carrying value of that reporting unit s goodwill. To the extent that a reporting unit s carrying amount exceeds the implied fair value of its goodwill, an impairment loss is recognized.

In performing this assessment, management uses the income approach and the similar transactions method of the market approach to develop the fair value of the reporting unit in order to assess its potential impairment of goodwill. The income approach is based on a discounted cash flow model which relies on a number of factors, including operating results, business plans, economic projections and anticipated future cash flows. Rates used to discount future cash flows are dependent upon interest rates and the cost of capital at a point in time. The similar transactions method is a market approach methodology in which the fair value of a business is estimated by analyzing the prices at which companies similar to the subject, which are used as guidelines, have sold in controlling interest transactions (mergers and acquisitions). Target companies are compared to the subject company, and multiples paid in transactions are analyzed and applied to subject company data, resulting in value indications. Comparability can be affected by, among other things, the product or service produced or sold, geographic markets served, competitive position, profitability, growth expectations, size, risk perception, and capital structure. There are inherent uncertainties related to these factors and management s judgment in applying them to the analysis of goodwill impairment. It is possible that assumptions underlying the impairment analysis will change in such a manner that impairment in value may occur in the future.

As of September 30, 2007, we were not aware of any items or events that would cause us to adjust the recorded value of goodwill for impairment. Based upon the most recent assessment as of September 30, 2007, the estimated fair value of the reporting unit exceeded its carrying amount by approximately \$4.3 million. Asset impairment of \$852,683 was recorded relating to Percipia s goodwill during the year ended September 30, 2006. See Note 15 Goodwill and Intangible Assets to our consolidated financial statements included herein in Item 8. Management believes the most significant assumptions which would have an effect on the estimated fair value of goodwill are the growth rate and the weighted average cost of capital. At September 30, 2007, the Company used a growth rate of 15.3% for 2008, 7% for 2009, 8% for 2010, 9% for 2011 and 10% for 2012. The weighted average cost of capital used was 14.25%. Management estimates that a one percentage point increase in the weighted average cost of capital results in a \$2.1 million excess of carrying value of the reporting unit over estimated fair value and a one percentage decrease in the sales growth rate would result in a \$1.8 million excess of estimated fair value over carrying value of the reporting unit.

FASB No. 142 also requires that customer lists and intangible assets with estimable useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with FASB Statement No. 144, Accounting for Impairment or Disposal of Long-Lived Assets ( FASB No. 144 ). Customer lists are stated at fair value based on the discounted cash flows over the estimated life of the customer contracts and relationships. We used a consulting firm to perform a valuation study at the time of acquisition of Middleton to determine the value and estimated life of customer lists purchased in order to assist management in determining an appropriate method in which to amortize the asset. The amortization life is based on historic analysis of customer relationships combined with estimates of expected future revenues from customer accounts. Middleton has applied the same acquisition method on all of the subsequent acquisitions. We previously amortized customer lists on a straight-line basis over the expected life of the customer of 8 years.

In the fourth quarter of 2007, the Company performed an extensive analysis to reassess the expected life of the customer lists and concluded that the expected life of the customer should be adjusted from 8 years to 5 years. The change in the estimated useful life used to account for customer lists resulted from our ongoing analysis of all pertinent factors, including actual customer attrition data, demand, and competition. The pertinent factors have been influenced by management's ongoing customer retention programs, as well as tactical and strategic initiatives to improve service delivery, customer satisfaction, and the credit worthiness of the subscriber customer base. In accordance with FASB Statement No. 154, Accounting Changes and Error Corrections, ( FASB No. 154 ) the change in estimated useful life of customer lists is accounted for prospectively. The effect of the change in estimated useful life for customer lists increased the loss from continuing operations and net loss by approximately \$442,000 each and decreased basic and diluted earnings per share by \$0.03 for 2007.

Impairment of long-lived assets and long-lived assets to be disposed of

In accordance with FASB No. 144, we review long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying value of the assets exceed the estimated fair value. Assets to be disposed of are reported at the lower of the carrying amount or estimated fair value less costs to sell.

Revenue recognition

Service revenues are recorded and recognized at the date of service completion. Sales revenues are recorded when products are shipped, title has passed to unaffiliated customers, and collectibility is reasonably assured. Installation revenues are considered earned at the time the project is completed. Maintenance contracts are recorded as unearned revenues at the time of collection and are recognized as income monthly over the term of the contract. Interest and dividends earned on investments are recorded when earned.



**Table of Contents****Income Taxes**

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Valuation allowances are established when necessary to reduce tax assets to the amounts expected to be realized. In assessing the likelihood of realization, we consider estimates of future taxable income.

In July 2006, the FASB issued Interpretation No. (FIN) 48, *Accounting for Uncertainty in Income Taxes* and FSP FIN 48-1, which amended certain provisions of FIN 48. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in financial statements in accordance with FASB No. 109, *Accounting for Income Taxes*. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires that the Company determine whether the benefits of the Company's tax positions are more likely than not of being sustained upon audit based on the technical merits of the tax position. The provisions of FIN 48 also provide guidance on de-recognition, classification, interest and penalties, accounting in interim periods and disclosure. The provisions of FIN 48 are effective as of the beginning of the 2008 calendar year, with the cumulative effect of a change in accounting principle recorded as an adjustment to opening retained earnings. The Company is currently evaluating the impact that the adoption of FIN 48 will have on its future results of operations and financial position.

We currently have provided for a full valuation allowance against our net deferred tax assets. Based on the available objective evidence, management does not believe it is more likely than not that the net deferred tax assets will be realizable in the future. An adjustment to the valuation allowance would benefit net income in the period in which such determination is made if we determine that we would be able to realize our deferred tax assets in the foreseeable future. Our federal and state net operating loss carryforwards, amounting to approximately \$12.7 million, begin to expire in 2026.

**Recent Accounting Pronouncements**

See Note 1, *Summary of Significant Accounting Policies* in the Notes to Consolidated Financial Statements for a discussion of recent accounting pronouncements and their effect, if any, on the Company.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

Market risk represents the risk of loss that may impact our financial position, results of operations or cash flows due to adverse changes in financial and commodity market prices and rates. We are exposed to market risk in the areas of changes in United States and international borrowing rates and changes in foreign currency exchange rates. Historically and as of September 30, 2007, we have not used derivative instruments or engaged in hedging activities to minimize market risk.

**Interest Rate Risk**

Our exposure to market risk resulting from changes in interest rates results from the variable rate of our credit facility with Wachovia Bank, National Association. An increase in interest rates would result in lower earnings and increased cash outflow and lower borrowing capacity. The interest rate on our credit facility is compounded daily based upon the LIBOR rate, plus a variable percentage based on our leverage ratio. The effect of each 1% increase in the LIBOR rate on our credit facility would result in an annual increase in interest expense of less than \$0.1 million. We do not believe that near-term changes in the interest rates, if any, will result in a material effect on our financial condition or results of operation.

**Exchange Rate Risk**

We generally conduct business in U.S. dollars, and as a result, we have limited foreign currency exchange rate risk. However, we are exposed to foreign currency risk through our operations in the Telephone Communications business. Foreign currency risk arises from transactions denominated in a currency other than our functional currency and from foreign denominated revenue and profit translated into U.S. dollars. The primary foreign currency to which we are exposed is the British pound sterling, Telecom FM's functional local currency. We do not currently use forward

exchange contracts to limit potential losses in earnings or cash flows from foreign currency exchange rate movements. Our consolidated balance sheets are translated at exchange rates in effect as of the balance sheet date and income statement accounts are translated at average exchange rates for the period of the income statement. Translation gains and losses are included as a separate component of stockholders' equity as cumulative translation adjustments. Foreign currency transaction gains and losses are included in other income and expenses. The effect of an immediate change in foreign exchange rates would not have a material impact on our financial condition or results of operations.

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**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The financial statements and supplemental data required pursuant to this Item is as follows:

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| Financial Statements:   |                           |
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| Consolidated Statements of Operations for Each of the Years in the Three-Year Period Ended September 30, 2007   | 28                        |
| Consolidated Statements of Stockholders' Equity and Comprehensive (Loss) Income for Each of the Years in the Three-Year Period Ended September 30, 2007 | 29                        |
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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Audit Committee, Board of Directors  
and Stockholders of Sunair Services Corporation  
and Subsidiaries

We have audited the consolidated financial statements of Sunair Services Corporation and Subsidiaries as listed in the accompanying index. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Sunair Services Corporation and Subsidiaries as of September 30, 2007 and 2006, and the results of their operations and their cash flows for each of the years in the three-year period ended September 30, 2007 in conformity with accounting principles generally accepted in the United States of America.

Berenfeld Spritzer Shechter & Sheer

Certified Public Accountants

Fort Lauderdale, Florida

January 14, 2008

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**SUNAIR SERVICES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**SEPTEMBER 30,**

| <b>ASSETS</b>                              | <b>2007</b>          | <b>2006</b>          |
|--|----------------------|----------------------|
| <b>CURRENT ASSETS:</b>                     |                      |                      |
| Cash and cash equivalents                  | \$ 2,781,838         | \$ 1,601,110         |
| Accounts receivable, net                   | 3,481,064            | 4,919,595            |
| Income tax receivable                      |                      | 352,393              |
| Inventories, net                           | 1,826,636            | 2,328,205            |
| Deferred tax asset, net                    |                      | 137,387              |
| Prepaid and other current assets           | 2,185,909            | 1,174,592            |
| Note receivable - current portion          |                      | 334,986              |
| <b>Total Current Assets</b>                | <b>10,275,447</b>    | <b>10,848,268</b>    |
| <b>PROPERTY, PLANT, AND EQUIPMENT, net</b> | <b>2,118,552</b>     | <b>2,538,434</b>     |
| <b>OTHER ASSETS:</b>                       |                      |                      |
| Deferred tax asset                         |                      |                      |
| Note receivable                            | 2,000,000            | 2,000,000            |
| Software costs, net                        | 359,375              | 3,938,465            |
| Customer list, net                         | 10,958,234           | 11,247,099           |
| Goodwill                                   | 60,675,353           | 52,818,269           |
| Other assets                               | 390,294              | 522,427              |
| <b>Total Other Assets</b>                  | <b>74,383,256</b>    | <b>70,526,260</b>    |
| <b>TOTAL ASSETS</b>                        | <b>\$ 86,777,255</b> | <b>\$ 83,912,962</b> |

See accompanying notes to the consolidated financial statements.

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**SUNAIR SERVICES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**SEPTEMBER 30,**

| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>   | <b>2007</b>          | <b>2006</b>          |
|--|----------------------|----------------------|
| <b>CURRENT LIABILITIES:</b>  |                      |                      |
| Accounts payable   | \$ 2,346,395         | \$ 2,743,523         |
| Accrued expenses   | 4,263,674            | 2,831,162            |
| Unearned revenues  | 952,417              | 589,365              |
| Customer deposits  | 3,166,264            | 2,677,364            |
| Notes payable and capital leases, current portion  | 409,029              | 147,170              |
| <b>Total Current Liabilities</b>   | <b>11,137,779</b>    | <b>8,988,584</b>     |
| <b>LONG TERM LIABILITIES:</b>  |                      |                      |
| Notes payable and capital leases, net of current portion   | 5,545,456            | 1,743,669            |
| Note payable -related party  | 5,000,000            | 5,000,000            |
| Revolving line of credit   | 6,732,796            | 8,000,000            |
| Deferred tax liability   |                      | 112,226              |
| <b>Total Long Term Liabilities</b>   | <b>17,278,252</b>    | <b>14,855,895</b>    |
| <b>TOTAL LIABILITIES</b>   | <b>28,416,031</b>    | <b>23,844,479</b>    |
| <b>COMMITMENTS &amp; CONTINGENCIES</b>   |                      |                      |
| <b>STOCKHOLDERS EQUITY:</b>  |                      |                      |
| Preferred stock, no par value, 8,000,000 shares authorized, none issued and outstanding  |                      |                      |
| Common stock, \$.10 par value, 100,000,000 shares authorized, 13,091,088 and 13,007,559 shares issued and outstanding at September 30, 2007 and 2006, respectively | 1,309,110            | 1,300,757            |
| Additional paid-in capital   | 52,378,437           | 51,548,768           |
| Retained earnings  | 4,585,007            | 7,200,197            |
| Accumulated other comprehensive gain cumulative translation adjustment   | 88,670               | 18,761               |
| <b>Total Stockholders Equity</b>   | <b>58,361,224</b>    | <b>60,068,483</b>    |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>   | <b>\$ 86,777,255</b> | <b>\$ 83,912,962</b> |

See accompanying notes to the consolidated financial statements.



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**SUNAIR SERVICES CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE THREE YEARS ENDED SEPTEMBER 30,**

|  | <b>2007</b>           | <b>2006</b>           | <b>2005</b>        |
|--|-----------------------|-----------------------|--------------------|
| <b>SALES</b>   |                       |                       |                    |
| Lawn and pest control services sales   | \$ 52,439,089         | \$ 46,446,850         | \$ 12,822,000      |
| Telephone communications sales   | 11,634,300            | 3,867,858             | 5,498,622          |
| <b>Total sales</b>   | <b>64,073,389</b>     | <b>50,314,708</b>     | <b>18,320,622</b>  |
| <b>COST OF SALES</b>   |                       |                       |                    |
| Lawn and pest control services cost of sales   | 19,285,950            | 18,132,029            | 4,546,999          |
| Telephone communications cost of sales   | 5,557,335             | 1,774,289             | 4,472,029          |
| <b>Total cost of sales</b>   | <b>24,843,285</b>     | <b>19,906,318</b>     | <b>9,019,028</b>   |
| <b>GROSS PROFIT</b>  | <b>39,230,104</b>     | <b>30,408,390</b>     | <b>9,301,594</b>   |
| <b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b>  | <b>41,680,733</b>     | <b>33,300,276</b>     | <b>10,614,264</b>  |
| <b>LOSS FROM OPERATIONS</b>  | <b>(2,450,629)</b>    | <b>(2,891,886)</b>    | <b>(1,312,670)</b> |
| <b>OTHER INCOME (EXPENSES):</b>  |                       |                       |                    |
| Interest income  | 227,250               | 6,758                 | 34,338             |
| Interest expense   | (1,229,066)           | (1,172,222)           | (16,987)           |
| Gain on disposal of assets   | 27,896                | 27,421                | 11,362             |
| Other income   |                       | 102,948               |                    |
| <b>Total Other Income (Expenses)</b>   | <b>(973,920)</b>      | <b>(1,035,095)</b>    | <b>28,713</b>      |
| <b>LOSS FROM OPERATIONS BEFORE INCOME TAXES</b>  | <b>(3,424,549)</b>    | <b>(3,926,981)</b>    | <b>(1,283,957)</b> |
| <b>INCOME TAX (EXPENSE) BENEFIT</b>  | <b>(337,065)</b>      | <b>173,830</b>        | <b>434,215</b>     |
| <b>LOSS FROM CONTINUING OPERATIONS</b>   | <b>(3,761,614)</b>    | <b>(3,753,151)</b>    | <b>(849,742)</b>   |
| <b>INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF INCOME TAX BENEFIT/(PROVISION) OF \$288,062, \$356,632 AND \$(18,657) IN 2007, 2006 AND 2005, RESPECTIVELY</b> | <b>1,146,424</b>      | <b>(2,026,627)</b>    | <b>1,445,299</b>   |
| <b>NET (LOSS) INCOME</b>   | <b>\$ (2,615,190)</b> | <b>\$ (5,779,778)</b> | <b>\$ 595,557</b>  |



|   |            |            |           |
|---|------------|------------|-----------|
| <b>BASIC AND DILUTED INCOME (LOSS) PER SHARE:</b> |            |            |           |
| <b>CONTINUING OPERATIONS</b>                      | \$ (0.29)  | \$ (0.30)  | \$ (0.11) |
| <b>DISCONTINUED OPERATIONS</b>                    | \$ 0.09    | \$ (0.16)  | \$ 0.19   |
| <b>NET (LOSS) INCOME</b>                          | \$ (0.20)  | \$ (0.46)  | \$ 0.08   |
| <br>  |            |            |           |
| <b>WEIGHTED AVERAGE SHARES OUTSTANDING:</b>       |            |            |           |
| <b>BASIC</b>                                      | 13,066,429 | 12,352,083 | 7,556,857 |
| <b>DILUTED</b>                                    | 13,066,429 | 12,352,083 | 7,556,857 |

See accompanying notes to the consolidated financial statements.

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**SUNAIR SERVICES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**  
**AND COMPREHENSIVE (LOSS) INCOME**  
**FOR THE YEARS ENDED SEPTEMBER 30,**

|   | Common Stock |            | Additional         | Retained      | Accumulated                                | Total                  |
|---|--------------|------------|--------------------|---------------|--|------------------------|
|   | Shares       | Amount     | Paid-in<br>Capital | Earnings      | Other<br>Comprehensive<br>Income<br>(Loss) | Stockholders<br>Equity |
| Balance at<br>September 30, 2004                | 4,006,620    | \$ 400,662 | \$ 3,852,106       | \$ 12,575,217 | \$   | \$ 16,827,985          |
| Comprehensive<br>income:                        |              |            |                    |               |  |                        |
| Net income                                      |              |            |                    | 595,557       |  | 595,557                |
| Currency translation<br>adjustment              |              |            |                    |               | (24,429)                                   | (24,429)               |
| Comprehensive<br>income                         |              |            |                    | 595,557       | (24,429)                                   | 571,128                |
| Shares issued in<br>acquisition of<br>Middleton | 1,028,807    | 102,881    | 9,897,119          |               |  | 10,000,000             |
| Private placement,<br>net of issuance costs     | 5,000,000    | 500,000    | 23,673,203         |               |  | 24,173,203             |
| Stock options<br>exercised                      | 150,950      | 15,095     | 337,242            |               |  | 352,337                |
| Balance at<br>September 30, 2005                | 10,186,377   | 1,018,638  | 37,759,670         | 13,170,774    | (24,429)                                   | 51,924,653             |
| Comprehensive<br>income (loss):                 |              |            |                    |               |  |                        |
| Net loss  |              |            |                    | (5,779,778)   |  | (5,779,778)            |
| Currency translation<br>adjustment              |              |            |                    |               | 43,190                                     | 43,190                 |
| Comprehensive<br>income (loss)                  |              |            |                    | (5,779,778)   | 43,190                                     | (5,736,588)            |
| Private placement                               | 2,857,146    | 285,715    | 13,069,960         |               |  | 13,355,675             |
| Stock issued for<br>acquisitions                | 17,036       | 1,704      | 98,296             |               |  | 100,000                |
| Shares purchased<br>and cancelled               | (53,000)     | (5,300)    |                    | (190,799)     |  | (196,099)              |
| Stock-based<br>compensation<br>expense          |              |            | 620,842            |               |  | 620,842                |
| Balance at<br>September 30, 2006                | 13,007,559   | 1,300,757  | 51,548,768         | 7,200,197     | 18,761                                     | 60,068,483             |

|                                  |            |              |               |              |           |               |
|----------------------------------|------------|--------------|---------------|--------------|-----------|---------------|
| Comprehensive income (loss):     |            |              |               |              |           |               |
| Net loss                         |            |              |               | (2,615,190)  |           | (2,615,190)   |
| Currency translation adjustment  |            |              |               |              | 69,909    | 69,909        |
| Comprehensive income (loss)      |            |              |               | (2,615,190)  | 69,909    | (2,545,281)   |
| Stock issued for acquisitions    | 83,529     | 8,353        | 336,647       |              |           | 345,000       |
| Stock-based compensation expense |            |              | 493,022       |              |           | 493,022       |
| Balance at September 30, 2007    | 13,091,088 | \$ 1,309,110 | \$ 52,378,437 | \$ 4,585,007 | \$ 88,670 | \$ 58,361,224 |

See accompanying notes to the consolidated financial statements.

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**SUNAIR SERVICES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE THREE YEARS ENDED SEPTEMBER 30,**

|  | 2007                  | 2006                  | 2005                   |
|--|-----------------------|-----------------------|------------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                       |                       |                        |
| Net (loss) income  | \$ (2,615,190)        | \$ (5,779,778)        | \$ 595,557             |
| Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities: |                       |                       |                        |
| Depreciation   | 918,486               | 934,880               | 435,497                |
| Amortization   | 2,932,800             | 2,052,561             | 976,521                |
| Deferred taxes   | 25,161                | 102,276               | (145,712)              |
| Goodwill impairment  |                       | 852,863               |                        |
| Bad debt reserve   | (8,753)               | 155,437               | 160,381                |
| Inventories reserve  | 150,852               | (296,251)             | 99,360                 |
| Gain on sale of stock  | (639,107)             |                       |                        |
| Gain on sale of assets   | (2,211,214)           | 584,985               | (11,362)               |
| Stock-based compensation expense   | 493,022               | 620,842               |                        |
| Stock issued for services rendered   | 45,000                |                       |                        |
| (Increase) decrease in Assets:   |                       |                       |                        |
| Accounts receivable  | 1,150,982             | 383,650               | (499,412)              |
| Income tax receivable  | 352,393               | (352,393)             |                        |
| Inventories  | 52,896                | (435,168)             | 82,891                 |
| Prepaid and other current assets   | (940,099)             | 404,157               | (673,678)              |
| Other assets   | 170,443               | (442,033)             | (15,279)               |
| Increase (decrease) in Liabilities:  |                       |                       |                        |
| Accounts payable and accrued expenses  | 906,949               | (1,654,962)           | 1,414,198              |
| Unearned revenue   | 52,623                | 334,579               | 65,359                 |
| Customer deposits  | 433,954               | 873,236               | (86,921)               |
| <b>Net Cash Provided By (Used In) Operating Activities</b>   | <b>1,271,198</b>      | <b>(1,661,119)</b>    | <b>2,397,400</b>       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                       |                       |                        |
| Purchase of property, plant, and equipment   | (603,052)             | (832,267)             | (337,772)              |
| Software development costs   | (316,001)             | (360,703)             | (517,660)              |
| Cash paid for business acquisitions  | (4,546,650)           | (11,423,832)          | (40,934,301)           |
| Proceeds from sale of Percipia   | 1,034,196             |                       | 1,377,035              |
| Notes and loans stockholder  |                       |                       | 47,804                 |
| Proceeds from redemption of held-to-maturity investment  |                       |                       | 2,913,601              |
| Net proceeds from sale of assets   | 2,381,668             | 3,607,152             | 12,545                 |
| <b>Net Cash (Used In) Investing Activities</b>   | <b>\$ (2,049,839)</b> | <b>\$ (9,009,650)</b> | <b>\$ (37,438,748)</b> |

See accompanying notes to the consolidated financial statements.

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**SUNAIR SERVICES CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE THREE YEARS ENDED SEPTEMBER 30,**

|  | <b>2007</b>         | <b>2006</b>         | <b>2005</b>         |
|--|---------------------|---------------------|---------------------|
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                   |                     |                     |                     |
| Repayment of line of credit (net)  | (5,998,681)         | (4,000,000)         | (7,047,000)         |
| Proceeds from line of credit   | 4,731,477           |                     | 17,000,000          |
| Repayment of notes payable   | (130,807)           | (132,136)           | (33,585)            |
| Payment on capital leases  | (22,191)            | (19,450)            | (30,703)            |
| Proceeds from payment of Percipia debt   | 2,969,836           |                     |                     |
| Proceeds from exercise of stock options  |                     |                     | 352,337             |
| Stock repurchase   |                     | (196,099)           |                     |
| Proceeds from note receivable  | 334,986             |                     |                     |
| Proceeds from sale of common stock, net  |                     | 13,355,675          | 24,173,203          |
| <b>Net Cash Provided By Financing Activities</b>                               | <b>1,884,620</b>    | <b>9,007,990</b>    | <b>34,414,252</b>   |
| Effect of exchange rate fluctuations on cash                                   | 74,749              | 43,190              | (24,429)            |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                    | <b>1,180,728</b>    | <b>(1,619,589)</b>  | <b>(651,525)</b>    |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>                          | <b>1,601,110</b>    | <b>3,220,699</b>    | <b>3,872,224</b>    |
| <b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>                                | <b>\$ 2,781,838</b> | <b>\$ 1,601,110</b> | <b>\$ 3,220,699</b> |
| <b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>                       |                     |                     |                     |
| Cash paid during the period for income taxes                                   | \$                  | \$                  | \$ 400,000          |
| Cash paid during the period for interest                                       | \$ 1,321,023        | \$ 1,282,088        | \$ 242,905          |
| <b>SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:</b> |                     |                     |                     |
| Common stock issued in acquisitions  | \$ 345,000          | \$ 100,000          | \$ 10,000,000       |
| Debt incurred in acquisitions  | \$ 4,202,000        | \$ 1,475,000        | \$ 5,000,000        |
| Note receivable from disposition of business                                   | \$                  | \$ 2,000,000        | \$                  |

See accompanying notes to the consolidated financial statements.

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**SUNAIR SERVICES CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 BUSINESS ACTIVITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Business activity**

Sunair Services Corporation ( Sunair, the Company ) is a Florida corporation organized in 1956. In November 2005, the Company name was changed from Sunair Electronics, Inc. to Sunair Services Corporation. During 2007, the Company operated two business segments: Lawn and Pest Control Services and Telephone Communications. Middleton Pest Control, Inc. ( Middleton ), a Florida corporation, is a wholly owned subsidiary which provides pest control, lawn and shrub care, subterranean and drywood termite control and mosquito reduction services to both residential and commercial customers.

Percipia, Inc. and Subsidiary ( Percipia ), an Ohio corporation, is a wholly owned subsidiary which provides installation and maintenance of telephony systems, and develops and customizes software for telephone systems to various industries, most notably hospitality. On August 1, 2007, we sold all the outstanding shares of Percipia for approximately \$4.0 million in cash. See Note 12 Discontinued Operations.

CPM FM Limited, formerly known as Telecom FM Ltd. ( Telecom ), a United Kingdom corporation, is a wholly owned subsidiary which distributes and installs telecommunication devices providing fixed wireless access to network and data service providers.

Our High Frequency Radio segment designed, manufactured and sold high frequency single sideband communications equipment and developed software and performed the design, integration testing and documentation of Communications, Command, Control, Computers, Intelligence, Surveillance and Reconnaissance systems utilized for long range voice and data communications in fixed station, mobile and marine for military and governmental applications. On September 8, 2006 we completed our previously announced plan to exit the High Frequency Radio segment, when we completed the sale of substantially all of the assets of Sunair Communications, Inc.( Sunair Communications ), the wholly-owned subsidiary through which we operated our High Frequency Radio business.

**Principles of consolidation**

The accompanying consolidated financial statements include the accounts of Sunair Services Corporation and its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Use of estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

**Cash and cash equivalents**

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

**Table of Contents****Accounts receivable**

Accounts receivable consist of balances due from sales. The Company performs periodic credit evaluations of its customers and maintains an allowance for potential credit losses based on historical experience and other information available to management. At September 30, 2007 and 2006, the Company established an allowance of \$334,419 and \$364,630, respectively.

**Inventories**

Inventories, which consist of raw materials, work-in-process, and finished goods, are stated at the lower of cost or market value, cost being determined using the first in, first out method. The Company records reserves for inventory shrinkage and obsolescence, when considered necessary. At September 30, 2007 and 2006, the Company established a reserve of \$691,954 and \$432,413, respectively.

**Property, plant, and equipment**

Property, plant and equipment are carried at cost. Depreciation is provided over the estimated useful lives of the assets using the straight-line method. The estimated useful lives used to compute depreciation are as follows:

|                            |                   |
|----------------------------|-------------------|
| Buildings and improvements | 10 to<br>30 years |
| Machinery and equipment    | 4 to<br>10 years  |

The cost of maintenance and repairs is charged to expense as incurred; renewals and betterments are capitalized. When properties are retired or otherwise disposed of, the cost of such properties and the related accumulated depreciation are removed from the accounts.

**Software costs**

The Company capitalizes certain costs associated with software development in accordance with Financial Accounting Standards Board No. 86 ( FASB No. 86 ), *Accounting for the Costs of Computer Software to Be Sold, Leased, or Otherwise Marketed*. The Company amortizes software costs for periods of 5 to 10 years, the estimated useful life of the asset. At September 30, 2007 and 2006, the Company capitalized software costs amounting to \$359,375 and \$3,938,465, respectively. During 2007, the Company sold the outstanding shares of Percipia where most of the software costs were incurred.

**Customer Lists**

Customer lists are stated at fair value based on the discounted cash flows over the estimated life of the customer contracts and relationships. The Company obtained a valuation study at the time of acquisition of Middleton to determine the value and estimated life of customer lists purchased in order to assist management in determining an appropriate method in which to amortize the asset. The amortization life is based on historic analysis of customer relationships combined with estimates of expected future revenues from customer accounts. Middleton has applied the same valuation method on all of the subsequent acquisitions. Customer lists and intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with FASB Statement No. 144, *Accounting for Impairment or Disposal of Long-Lived Assets*, ( FASB No. 144 ).

The Company previously amortized customer lists on a straight-line basis over the weighted average expected life of the customer of 8 years. In the fourth quarter of 2007, the Company performed an extensive analysis to reassess the expected life of the customer lists and concluded that the expected life of the customer should be adjusted from 8 years to 5 years. The change in the estimated useful life used to account for customer lists resulted from our ongoing analysis of all pertinent factors, including actual customer attrition data, demand, and competition. The pertinent factors have been influenced by management's ongoing customer retention programs, as well as tactical and strategic initiatives to improve service delivery, customer satisfaction, and the credit worthiness of the subscriber customer base. In accordance with FASB Statement No. 154, *Accounting Changes and Error Corrections*, ( FASB No. 154 ), the change in estimated useful life of customer lists is accounted for prospectively. The effect of the change in estimated useful life for customer lists increased the loss from continuing operations and net loss by approximately \$442,000 each and decreased basic and diluted earnings per share by \$0.03 for 2007. Amortization expense for the years ended

September 30, 2007, 2006 and 2005 amounted to \$2,223,545, \$1,506,179 and \$441,750.



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### **Goodwill**

Goodwill represents the excess of costs over fair value of net assets of businesses acquired. Pursuant to FASB Statement No. 142 ( FASB No. 142 ), *Goodwill and Other Intangible Assets*, goodwill acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually in accordance with the provisions of FASB No. 142. The Company tests goodwill for impairment as of September 30 of each year and, more frequently, if a triggering event occurs utilizing a valuation study.

Recoverability of goodwill is evaluated using a two-step process. The first step involves a comparison of the fair value of the reporting unit with its carrying amount. If a reporting unit's carrying amount exceeds its fair value, the second step is performed. The second step involves a comparison of the implied fair value and carrying value of that reporting unit's goodwill. To the extent that a reporting unit's carrying amount exceeds the implied fair value of its goodwill, an impairment loss is recognized.

In performing this assessment, management uses the income approach and the similar transactions method of the market approach to develop the fair value of the Reporting Unit in order to assess its potential impairment of goodwill. The income approach is based on a discounted cash flow model which relies on a number of factors, including operating results, business plans, economic projections and anticipated future cash flows. Rates used to discount future cash flows are dependent upon interest rates and the cost of capital at a point in time. The similar transactions method is a market approach methodology in which the fair value of a business is estimated by analyzing the prices at which companies similar to the subject, which are used as guidelines, have sold in controlling interest transactions (mergers and acquisitions). Target companies are compared to the subject company, and multiples paid in transactions are analyzed and applied to subject company data, resulting in value indications. Comparability can be affected by, among other things, the product or service produced or sold, geographic markets served, competitive position, profitability, growth expectations, size, risk perception, and capital structure. There are inherent uncertainties related to these factors and management's judgment in applying them to the analysis of goodwill impairment. It is possible that assumptions underlying the impairment analysis will change in such a manner that impairment in value may occur in the future.

As of September 30, 2007, the Company was not aware of any items or events that would cause an adjustment to the recorded value of goodwill for impairment. Based upon the most recent assessment as of September 30, 2007, the estimated fair value of the reporting unit exceeded its carrying amount by approximately \$4.3 million. Asset impairment of \$852,683 was recorded relating to Percipia's goodwill during the year ended September 30, 2006. See Note 15 Goodwill and Intangible Assets. Management believes the most significant assumptions which would have an effect on the estimated fair value of goodwill are the sales growth rate and the weighted average cost of capital. At September 30, 2007, the Company used a growth rate of 15.3% for 2008, 7% for 2009, 8% for 2010, 9% for 2011 and 10% for 2012. The weighted average cost of capital used was 14.25%. Management estimates that a one percentage point increase in the weighted average cost of capital results in a \$2.1 million excess of carrying value of the reporting unit over estimated fair value and a one percentage decrease in the sales growth rate would result in a \$1.8 million excess of estimated fair value over carrying value of the reporting unit.

### **Impairment of long-lived assets and long-lived assets to be disposed of**

In accordance with FASB No. 144, the Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying value of the assets exceed the estimated fair value. Assets to be disposed of are reported at the lower of the carrying amount or estimated fair value less costs to sell. No asset impairment occurred during the years ended September 30, 2007, 2006, and 2005.

### **Income (loss) per share**

Basic earnings per share amounts are computed by dividing the net income by the weighted average number of common shares outstanding. Diluted earnings per share amounts are computed by dividing net income by the weighted average number of shares of common stock, common stock equivalents, and stock options outstanding during the period. Potential shares of common stock and their effects on income were excluded from the diluted

calculations if the effect was anti-dilutive.

Revenue recognition

Service revenues are recorded and recognized at the date of service completion. Sales revenues are recorded when products are shipped, title has passed to unaffiliated customers, and collectibility is reasonably assured. Installation revenues are considered earned at the time the project is completed. Maintenance contracts are recorded as unearned revenues at the time of collection and are recognized as income monthly over the term of the contract. Interest and dividends earned on investments are recorded when earned.

Leases

In accordance with FASB Statement No. 13, *Accounting for Leases*, ( FASB No. 13 ), the Company performs a review of newly acquired leases to determine whether a lease should be treated as a capital or operating lease. Capital lease assets are capitalized and depreciated over the term of the initial lease. A liability equal to the present value of the aggregated lease payments is recorded utilizing the stated lease interest rate. If an interest rate is not stated the Company will determine an estimated cost of capital and utilize that rate to calculate the present value. If the lease has an increasing rate over time and/or is an operating lease, all leasehold incentives, rent holidays, or other incentives will be considered in determining if a deferred rent liability is required. Leasehold incentives are capitalized and depreciated over the initial term of the lease. At September 30, 2007 and 2006, the outstanding capital lease payable amounted to \$16,353 and \$19,432 respectively.

Advertising costs

The Company expenses advertising costs as incurred. Advertising expenses totaled \$3,181,541, \$2,727,660 and \$1,230,226 for the years ended September 30, 2007, 2006 and 2005, respectively.

Research and development

Expenditures for research and development are charged to operations as incurred. Total research and development expenses amounted to \$-0-, \$325,043 and \$176,000 for the years ended September 30, 2007, 2006 and 2005, respectively. The expenditures for the years ended September 30, 2006 and 2005 related to Sunair Communications and are included in loss from discontinued operations for the respective years.

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### **Foreign currency translation**

Telecom's functional currency is the British pound sterling, its local currency. Accordingly, balance sheet accounts are translated at exchange rates in effect at the end of the year and income statement accounts are translated at average exchange rates for the year. Translation gains and losses are included as a separate component of stockholders' equity as cumulative translation adjustments. Foreign currency transaction gains and losses are included in other income and expenses.

### **Comprehensive Income**

Comprehensive income is comprised of net income and other comprehensive income. Other comprehensive income includes certain changes in equity that are excluded from net income. At September 30, 2007, 2006 and 2005, accumulated other comprehensive income was comprised of cumulative foreign currency translation adjustments which were immaterial.

### **Fair value of financial instruments**

The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, approximate fair value due to the short-term maturities of these assets and liabilities. The fair market value of other financial instruments is provided by the use of quoted market prices and other appropriate valuation techniques, based on information available at year-end.

### **Concentration of credit risk**

The Company at various times during the year maintains cash balances in excess of federally insured (FDIC) limits. The uninsured balances were \$2,462,838, \$1,284,026 and \$2,044,785 at September 30, 2007, 2006 and 2005, respectively.

### **Business Risk**

The Company derives a portion of its revenue from international operations, under U.S. dollar denominated contracts. Risks associated with operating in international markets include equipment seizure, political instability, expropriation, nationalization, modification or renegotiation of contracts, war and civil disturbances or other risks that may limit or disrupt markets. See Note 17 - Segment and Geographic Information.

### **Stock-based Compensation**

Effective January 1, 2006, the Company adopted FASB Statement No.123 (revised 2004), *Share-Based Payments* ( FASB No. 123R ). The Company adopted FASB No. 123R using the modified prospective basis. Under this method, compensation costs recognized beginning January 1, 2006 included costs related to 1) all share-based payments granted prior to but not yet vested as of January 1, 2006, based on previously estimated grant-date fair values and 2) all share-based payments granted subsequent to December 31, 2005 based on the grant-date fair value estimated in accordance with the provisions of FASB No. 123R. The Company has continued to use the Black-Scholes option pricing model to estimate the fair value of stock options granted subsequent to the date of adoption of FASB No. 123R.

Prior to January 1, 2006, the Company applied the intrinsic value-based method of accounting prescribed by Accounting Principles Board ( APB ) Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations, in accounting for its fixed plan stock options. As such, compensation expense would be recorded on the date of grant only if the current market price of the underlying stock exceeded the exercise price. All options granted under the Company's 2004 Stock Incentive Plan and the Company's prior stock option plan had exercise prices equal to the fair market value of the underlying common stock on the date of grant. Accordingly, for the year ended September 30, 2005, stock-based compensation was recorded in accordance with APB No. 25. See Note 10- Stock Options.

### **Income taxes**

The Company accounts for income taxes using FASB Statement No. 109, *Accounting for Income Taxes* ( FASB No. 109 ), which requires recognition of deferred tax liabilities and assets for expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between the financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. A valuation allowance is recorded for deferred tax assets if it is more likely than not that some portion or all of the deferred tax assets will not

be realized. In July 2006, the FASB issued Interpretation No. (FIN) 48, *Accounting for Uncertainty in Income Taxes* and FSP FIN 48-1, which amended certain provisions of FIN 48. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in financial statements in accordance with FASB No. 109. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires that the Company determine whether the benefits of the Company's tax positions are more likely than not of being sustained upon audit based on the technical merits of the tax position. The provisions of FIN 48 also provide guidance on de-recognition, classification, interest and penalties, accounting in interim periods and disclosure. The provisions of FIN 48 are effective as of the beginning of the 2008 calendar year, with the cumulative effect of a change in accounting principle recorded as an adjustment to opening retained earnings. The Company is currently evaluating the impact that the adoption of FIN 48 will have on its future results of operations and financial position.

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**Reclassification**

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements in order to maintain consistency and comparability between periods presented.

In August 2007, the Company sold Percipia and in September 2006, the Company sold substantially all the assets of Sunair Communications, Inc.. For purposes of comparability, the results of these operations have been reclassified from continuing operations to discontinued operations for all years presented in the accompanying consolidated statements of operations.

**Recent Accounting Pronouncements**

In June 2006, the FASB ratified the provisions of Emerging Issues Task Force ( EITF ) Issue No. 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)*. EITF Issue No. 06-3 requires that the presentation of taxes within revenue-producing transactions between a seller and a customer, including but not limited to sales, use, value added, and some excise taxes, should be on either a gross (included in revenue and cost) or a net (excluded from revenue) basis. In addition, for any such taxes that are reported on a gross basis, a company should disclose the amounts of those taxes in interim and annual financial statements for each period for which an income statement is presented if those amounts are significant. The disclosure of those taxes can be done on an aggregate basis. EITF Issue No. 06-3 is effective for fiscal years beginning after December 15, 2006, which will be the Company's fiscal 2008. The adoption of EITF Issue No. 06-3 did not have a material impact on the Company's consolidated results of operations or financial position.

In December 2007, the FASB issued SFAS No. 141 (revised 2007) *Business Combinations* ( FASB No. 141(R) ). FASB No. 141(R) retains the fundamental requirements of the original pronouncement requiring that the purchase method be used for all business combinations. FASB No. 141(R) defines the acquirer as the entity that obtains control of one or more businesses in the business combination, establishes the acquisition date as the date that the acquirer achieves control and requires the acquirer to recognize the assets acquired, liabilities assumed and any non-controlling interest at their fair values as of the acquisition date. FASB No. 141(R) also requires that acquisition-related costs be recognized separately from the acquisition. FASB No. 141(R) is effective for the Company for fiscal 2010. The Company is currently assessing the impact of FASB No. 141(R) on its consolidated financial position and results of operations.

In December 2007, the FASB issued Statement No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 ( FASB No. 160 )*. The objective of FASB No. 160 is to improve the relevance, comparability, and transparency of the financial information that a reporting entity provides in its consolidated financial statements by establishing accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This Statement applies to all entities that prepare consolidated financial statements, except not-for-profit organizations. FASB No. 160 amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It also amends certain of ARB 51's consolidation procedures for consistency with the requirements of FASB No. 141 (R). This Statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008 (that is, January 1, 2009, for entities with calendar year-ends). Earlier adoption is prohibited. The effective date of this Statement is the same as that of the related Statement 141(R). FASB No. 160 will be effective for the Company's fiscal 2010. This Statement shall be applied prospectively as of the beginning of the fiscal year in which this Statement is initially applied, except for the presentation and disclosure requirements. The presentation and disclosure requirements shall be applied retrospectively for all periods presented.

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In February 2007, the FASB issued Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – including an amendment of FASB Statement No. 115* ( FASB No. 159 ). FASB No. 159 gives the Company the irrevocable option to carry most financial assets and liabilities at fair value, with changes in fair value recognized in earnings. FASB No. 159 is effective for the Company’s 2009 fiscal year, although early adoption is permitted. The Company is currently assessing the potential effect of FASB No. 159 on its financial statements.

In September 2006, the FASB issued Statement No. 157, *Fair Value Measurements* ( FASB No. 157 ). FASB No. 157 provides a common definition of fair value and establishes a framework to make the measurement of fair value in generally accepted accounting principles more consistent and comparable. FASB No. 157 also requires expanded disclosures to provide information about the extent to which fair value is used to measure assets and liabilities, the methods and assumptions used to measure fair value, and the effect of fair value measures on earnings. On December 14, 2007, the FASB issued proposed FASB Staff Position No. FAS 157-b, *Effective Date of FASB No. 157* ( Proposed FSP). The Proposed FSP would amend FASB No. 157, to delay the effective date of FASB No. 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (that is, at least annually). The Proposed FSP defers the effective date of FASB No. 157 to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years for items within the scope of the Proposed FSP. FASB No. 157 will be effective for the Company’s 2010 fiscal year, although early adoption is permitted. The Company is currently assessing the potential effect of FASB No. 157 on its financial statements.

In September 2006, the SEC staff issued Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements* ( SAB 108 ). SAB 108 was issued in order to eliminate the diversity in practice surrounding how public companies quantify financial statement misstatements. SAB 108 requires that registrants quantify errors using both a balance sheet and income statement approach and evaluate whether either approach results in a misstated amount that, when all relevant quantitative and qualitative factors are considered, is material. The Company adopted SAB 108 at the end of fiscal 2007, and the adoption did not have a material impact on the Company’s financial statements.

**NOTE 2 ACQUISITIONS**

In fiscal 2007, Middleton acquired 6 pest control service and lawn care service companies.

Acquisition of Archer Exterminators, Inc. ( Archer )

On November 30, 2006 Middleton entered into an Asset Purchase Agreement to acquire substantially all of the assets of Archer for \$3,300,000 consisting of \$1,500,000 cash, \$1,500,000 in the form of a subordinated promissory note and 73,529 shares of the Company’s common stock valued at \$300,000. In addition, the company incurred approximately \$150,400 in transaction costs. The shares were issued in January, 2007.

Acquisition of Valentine’s Indoor Pest Management, Inc. ( Valentine )

On February 8, 2007 Middleton acquired substantially all the assets of Valentine, headquartered in St. Cloud, Florida for approximately \$43,400, consisting of \$18,432 in cash and \$25,000 in the form of a promissory note.

Acquisition of David Burke, Inc. D/B/A Florida Exterminating ( Florida Exterminating )

On April 30, 2007, Middleton acquired substantially all the assets of Florida Exterminating, a pest control company headquartered in Tampa, Florida for approximately \$815,000 consisting of \$580,000 in cash and \$235,000 in the form of a promissory note.

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**Acquisition of Summer Rain Fertilization Company ( Summer Rain )**

On May 31, 2007, Middleton acquired substantially all the assets of Summer Rain, a lawn care services company headquartered in Margate, Florida for approximately \$1.0 million, consisting of \$500,000 in cash and \$500,000 in the form of a promissory note.

**Acquisition of Howell Environmental, Inc. ( Howell )**

On August 21, 2007, Middleton acquired substantially all the assets of Howell, a lawn care and pest control services company located in West Palm Beach, Florida, for approximately \$2.3 million, consisting of \$925,000 in cash and \$1.4 million in the form of a promissory note with \$1.0 million secured by a letter of credit.

**Acquisition of Longboat Key Pest Control, Inc. ( Longboat Key )**

On September 20, 2007, Middleton acquired substantially all of the assets of Longboat Key, a lawn care and pest control services company located in Longboat, Florida for \$1.7 million, consisting of \$1.0 million in cash, \$542,000 in the form of a promissory note and \$158,000 to be paid over a two year period at 50% of the collections related to a large commercial customer. The \$158,000 is considered contingent purchase price and will be recorded as part of the purchase price allocation at the time it becomes probable that the contingency will be resolved and payment will be received.

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The following table sets forth the allocation of the purchase price for tangible and intangible assets associated with the above 2007 acquisitions and their related acquired assets and liabilities assumed as of September 30, 2007:

|                     |                   |
|---------------------|-------------------|
| Goodwill            | \$ 7,857,084      |
| Customer list       | 1,934,681         |
| Accounts receivable | 568,880           |
| Inventory           | 49,219            |
| Fixed assets        | 513,949           |
| Prepaid expenses    | 210,644           |
| Customer deposits   | (75,484)          |
| Deferred revenue    | (677,539)         |
| <br>Total           | <br>\$ 10,381,434 |

**Acquisition of Ron Fee, Inc. ( Ron Fee )**

On March 31, 2006 Middleton entered into an Asset Purchase Agreement to acquire substantially all of the assets of Ron Fee, for \$5,200,000 consisting of \$4,000,000 cash and \$1,200,000 in the form of a subordinated promissory note. In addition, the Company incurred approximately \$325,000 of transaction costs consisting of legal and accounting fees.

The following table sets forth the preliminary allocation of the purchase price to Ron Fee tangible and intangible assets acquired and liabilities assumed as of March 31, 2006:

|                     |                  |
|---------------------|------------------|
| Goodwill            | \$ 3,348,432     |
| Customer list       | 1,554,000        |
| Accounts receivable | 235,000          |
| Inventory           | 91,000           |
| Fixed assets        | 440,000          |
| Accounts payable    | (92,432)         |
| Customer deposits   | (22,000)         |
| Notes payable autos | (29,000)         |
| <br>Total           | <br>\$ 5,525,000 |

**Acquisition of Pestec Pest Control, Inc. ( Pestec )**

On February 28, 2006, Middleton entered into an Asset Purchase Agreement to acquire substantially all of the assets of Pestec for approximately \$800,000 consisting of \$600,000 cash, \$175,000 in the form of a subordinated promissory note, and \$25,000 in transaction costs.

**Acquisition of Par Pest Control, Inc., D/B/A Paragon Termite & Pest Control ( Paragon )**

On January 9, 2006, Middleton entered into an Asset Purchase Agreement to acquire substantially all of the assets of Paragon for approximately \$1,050,000 consisting of \$800,000 cash, \$100,000 in the form of a subordinated promissory note, \$50,000 in transaction costs and 17,036 shares of common stock valued at \$100,000.



**Table of Contents**Acquisition of Spa Creek Services, LLC, D/B/A Pest Environmental Services, Inc. ( Spa Creek )

On December 16, 2005 the Company, through its wholly-owned subsidiary, Middleton entered in an Asset Purchase Agreement to acquire substantially all the assets of Spa Creek for \$5,500,000.

In addition, the Company incurred \$233,419 of transaction costs consisting of legal and accounting fees.

The following table sets forth the allocation of the purchase price to Spa Creek tangible and intangible assets acquired and liabilities assumed as of December 16, 2005:

|                     |                     |
|---------------------|---------------------|
| Goodwill            | \$ 5,732,933        |
| Customer list       | 262,000             |
| Accounts Receivable | 132,929             |
| Inventory           | 66,475              |
| Fixed assets        | 30,000              |
| Customer deposits   | (279,917)           |
| Accrued expenses    | (211,001)           |
| <b>Total</b>        | <b>\$ 5,733,419</b> |

Acquisition of Four Seasons Lawn and Pest Control, Inc. ( Four Seasons )

On July 29, 2005 the Company, through its wholly-owned subsidiary, Middleton entered into an Asset Purchase Agreement to acquire substantially all of the assets of Four Seasons for \$1,423,760.

Acquisition of Middleton

On June 7, 2005, the Company, Sunair Southeast Pest Holdings, Inc., a wholly owned subsidiary of the Company ( Pest Holdings ), and the selling shareholders (collectively, the Sellers ) of Middleton, a Florida corporation, entered into a stock purchase agreement (the Stock Purchase Agreement ) pursuant to which, on the same date, Pest Holdings acquired from the Sellers 100% of the issued and outstanding shares of capital stock of Middleton. The aggregate purchase price for the outstanding capital stock of Middleton was \$50,000,000, which was comprised of: (i) \$35,000,000 in cash; (ii) \$5,000,000 in the form of a subordinated promissory note; and (iii) 1,028,807 shares of the Company s common stock. The Company also incurred closing costs of \$1,610,541 and assumed liabilities of approximately \$1.4 million for a total purchase price of \$53,015,541.

The following table sets forth the allocation of the purchase price to Middleton s tangible and intangible assets acquired and liabilities assumed as of May 31, 2005:

|                     |                      |
|---------------------|----------------------|
| Cash                | \$ 1,377,035         |
| Accounts receivable | 1,439,821            |
| Inventory           | 516,129              |
| Prepaid assets      | 339,761              |
| Fixed assets        | 1,587,781            |
| Other assets        | 63,762               |
| Customer list       | 10,500,000           |
| Goodwill            | 41,685,341           |
| Accounts payable    | (921,982)            |
| Accrued liabilities | (1,564,326)          |
| Customer deposits   | (1,550,611)          |
| Notes payable       | (457,170)            |
| <b>Total</b>        | <b>\$ 53,015,541</b> |

**Table of Contents****Reporting Period**

The accompanying consolidated financial statements for the year ended September 30, 2007 (the 2007 Financial Statements), depict the results of operations and cash flows of Sunair Services Corporation, Middleton and Telecom, for the twelve months ended September 30, 2007. The 2007 Financial Statements also includes the operations for the entities acquired in 2007 from the respective dates of acquisition. The accompanying consolidated financial statements for the year ended September 30, 2006 (the 2006 Financial Statements), depict the results of operations and cash flows of Sunair Services Corporation, Middleton, and Telecom for the twelve months ended September 30, 2006. The 2006 Financial Statements also include the operations for the entities acquired in 2006 from the respective dates of acquisition. The accompanying consolidated financial statements for the year ended September 30, 2005 depict the results of operations and cash flows of Sunair Services Corporation, and Telecom for the twelve months ended September 30, 2005 and the results of operations and cash flows of Middleton from June 1, 2005 (effective date of acquisition) to September 30, 2005. The results of operations for Sunair Communications and Percipia have been reclassified from continuing operations to discontinued operations for all years presented in the accompanying consolidated statements of operations.

**Pro-Forma Results of Operations**

The following set forth the Company's results of operations for the year ended September 30, 2007, 2006 and 2005 as if the acquisitions and dispositions (see Note 12-Discontinued Operations) had taken place on October 1, 2004.

|                             | <b>2007</b>   | <b>2006</b>    | <b>2005</b>   |
|-----------------------------|---------------|----------------|---------------|
| Revenues                    | \$ 68,617,701 | \$ 63,404,288  | \$ 57,863,308 |
| Net (loss) income           | (1,636,093)   | \$ (4,132,414) | \$ 3,205,472  |
| Net (loss) income per share |               |                |               |
| Basic                       | \$ (0.13)     | \$ (0.33)      | \$ 0.42       |
| Diluted                     | \$ (0.13)     | \$ (0.33)      | \$ 0.28       |

**NOTE 3 INVENTORIES**

Inventories consist of the following at September 30, 2007 and 2006:

|                  | <b>2007</b>  | <b>2006</b>  |
|------------------|--------------|--------------|
| Materials        | \$ 1,146,261 | \$ 1,430,453 |
| Work in progress |              | 170,491      |
| Finished goods   | 680,375      | 727,261      |
|                  | \$ 1,826,636 | \$ 2,328,205 |

The Company establishes reserves for inventory shrinkage and obsolescence. Reserves for inventory shrinkage and obsolescence amounted to \$691,954 and \$432,413 at September 30, 2007 and 2006, respectively.

**NOTE 4 NOTE RECEIVABLE**

As partial payment for goods and services delivered, a foreign government agency issued a note to one of the Company's high-frequency customers. The customer assigned an interest therein to the Company valued at approximately \$335,000 at September 30, 2006 and 2005, respectively. The note matured and was paid off on April 15, 2007.

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Pursuant to the Asset Purchase Agreement on September 8, 2006 between the Company and Sunair Holdings, LLC ( Sunair Holdings ), as disclosed in Note 12-Discontinued Operations, the Company received a three year subordinated promissory note as partial payment for the sale of substantially all of the assets of Sunair Communications. The \$2.0 million note issued by Sunair Holdings is guaranteed by the members of Sunair Holdings, matures on September 8, 2009 and bears interest at one year LIBOR plus 3% (8.275% at September 30, 2007) which is payable monthly starting on October 1, 2006. At September 30, 2007 interest receivable included in the accompanying consolidated balance sheets amounted to \$55,560, which was paid as of December 21, 2007. The interest receivable at September 30, 2006 was insignificant. The Company's former Chief Financial Officer, who also was the former Chief Financial Officer of Sunair Communications, and the Company's former President, who also was the former President of Sunair Communications, are also affiliates of Sunair Holdings.

**NOTE 5 PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment consist of the following at September 30:

|                           | 2007         | 2006         |
|---------------------------|--------------|--------------|
| Land                      | \$           | \$ 38,185    |
| Building and improvements | 1,146,561    | 1,920,565    |
| Automobiles               | 3,288,057    | 3,131,572    |
| Machinery and equipment   | 3,545,880    | 3,577,360    |
|                           | 7,980,498    | 8,667,682    |
| Accumulated Depreciation  | 5,861,946    | 6,129,248    |
|                           | \$ 2,118,552 | \$ 2,538,434 |

Depreciation expense consists of \$908,226, \$934,880 and \$435,497 during the years ended September 30, 2007, 2006 and 2005, respectively.

On November 20, 2006, the Company sold real estate property related to the discontinued high frequency radio segment (see Note 12-Discontinued Operations). The cost of property sold was comprised of: (i) land of \$38,185, (ii) building and improvements of \$1,119,813 and (iii) accumulated depreciation of \$990,724. Total net proceeds of the sale amounted to \$2.4 million.

**NOTE 6 REVOLVING LINE OF CREDIT**

The Company has a line of credit with a financial institution collateralized by substantially all of the assets of the Company. The maximum credit limit is \$16,000,000. Interest is compounded daily based upon the London Interbank Offering Rate (LIBOR) plus a variable percentage based on the leverage ratio. The interest rate at September 30, 2007 was approximately 7.62%. The revolving line of credit has a commitment fee in the amount of .375% per annum on the average daily unused amount of the aggregate revolving committed amount. The outstanding balance on the revolving line of credit at September 30, 2007 and 2006, respectively, amounted to \$6,732,796 and \$8,000,000. At September 30, 2007, the availability under the revolving line of credit amounted to \$9,005,462.

On May 14, 2007, the Company amended the terms of its credit agreement to extend the maturity date to April 1, 2008 and to reduce the capacity under the revolving line of credit from \$20.0 million to \$16.0 million. This amendment also modifies certain financial covenants. The leverage ratio was increased and the consolidated EBITDA requirement was reduced. On August 14, 2007, the Company obtained a subsequent extension of the maturity date on the credit agreement to October 1, 2008.

As of September 30, 2007, the Company was in compliance with its covenants. The Company is in the process of amending its existing credit agreement pursuant to a binding term sheet dated January 14, 2008. See Note 20-Subsequent Events for additional information.

**NOTE 7 NOTES PAYABLE**

Note payable with a financial institution for equipment purchases. The note is collateralized by certain automobile equipment and bears interest at 5.60% per annum, payable in monthly installments of principal and interest in the

amount of \$5,794 through September 29, 2008. This note was paid off during fiscal 2007. The balance at September 30, 2006, totaled \$131,589. The Company also has a capital lease for certain office equipment. The balance of the capital lease at September 30, 2007 and 2006 amounted to \$16,353 and \$19,432, respectively. Note payable with a financial institution for leased office build out costs. The note bears interest at 5.60% per annum, payable in monthly installments of principal and interest in the amount of \$3,285 through March 29, 2011. Balances at September 30, 2007 and 2006, totaled \$192,367 and \$156,212, respectively. Notes payable with financial institutions for automobile loans. Interest rates range from 0% to 9% per annum, payable in monthly installments of principal and interest ranging in the amounts of \$220 to \$687, expiring in various years through 2010. Balances at September 30, 2007 and 2006, totaled \$68,765 and \$99,215, respectively.

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The Company has notes payable relating to certain acquisitions as described in Note 2- Acquisitions. During fiscal 2007 and 2006, the Company entered into \$4,202,000 and \$1,475,000 of acquisition related notes payable which bear interest at 6% per annum, with interest payable in semi-annual installments ranging in the amounts of \$3,000 to \$36,000 and principal due at maturity. The notes expire in various years through 2011. The note payable balances for the acquisition debt at September 30, 2007 and 2006, totaled \$5,677,000 and \$1,475,000, respectively. At September 30, 2007, \$275,000 of these acquisition notes payable were classified as current portion and none were current at September 30, 2006..

Interest expense incurred for the notes payable amounted to \$232,605, \$72,511 and \$8,331 for the years ended September 30, 2007, 2006 and 2005, respectively.

Minimum future principal payments required under the above notes payable as of September 30, 2007, for each of the next five years and in the aggregate are:

| <b>Year ended September 30</b> |              |
|--------------------------------|--------------|
| 2008                           | \$ 409,029   |
| 2009                           | 1,788,275    |
| 2010                           | 3,188,882    |
| 2011                           | 568,299      |
| 2012                           |              |
| Thereafter                     |              |
|                                | 5,954,485    |
| Less: current portion          | 409,029      |
| Long term portion              | \$ 5,545,456 |

**NOTE 8 NOTE PAYABLE RELATED PARTY**

The Company has a \$5,000,000 subordinated note payable to related parties, in connection with the acquisition of Middleton (See Note 2-Acquisitions). These parties include the former CEO of Middleton and a Director of the Company. Interest is paid semi-annually at prime (7.75% as of September 30, 2007). The note payable is due in full on June 7, 2010. Interest expense related to this note payable amounted to \$288,867, \$281,709 and \$275,092, for the years ended September 30, 2007, 2006 and 2005, respectively.

**NOTE 9 INCOME TAXES**

The components of the Company's income tax (expense) benefit for the years ended September 30 are as follows:

|                              | <b>2007</b> | <b>2006</b> | <b>2005</b> |
|------------------------------|-------------|-------------|-------------|
| Current:                     |             |             |             |
| Federal                      | \$ (23,842) | \$ 632,738  | \$          |
| State                        |             |             |             |
| Foreign                      |             |             |             |
|                              | (23,842)    | 632,738     |             |
| Deferred:                    |             |             |             |
| Federal                      | 315,725     | (129,841)   | 373,658     |
| State                        | (340,886)   | 217,765     | 41,900      |
| Foreign                      |             | (190,200)   |             |
|                              | (25,161)    | (102,276)   | 415,558     |
| Income tax (expense) benefit | \$ (49,003) | \$ 530,462  | \$ 415,558  |



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The total provision for 2007, 2006 and 2005 vary from the amounts computed by applying the 35% statutory rates to income before income taxes for the following reasons:

|   | <b>2007</b>        | <b>2006</b>       | <b>2005</b>       |
|---|--------------------|-------------------|-------------------|
| Income tax (expense)/benefit at the statutory rates | \$ 898,165         | \$ 2,229,954      | \$ (61,200)       |
| State income tax, net of federal tax                | (221,576)          | 141,547           | (9,900)           |
| Intangibles   |                    | (766,294)         | 278,397           |
| Difference in book/tax gain on sale of Percipia     | 1,744,347          |                   |                   |
| Other   | 139,012            | (177,333)         | 208,261           |
| Change in valuation allowance                       | (2,608,951)        | (897,412)         |                   |
| <b>Income tax (expense)/benefit</b>                 | <b>\$ (49,003)</b> | <b>\$ 530,462</b> | <b>\$ 415,558</b> |
| <br>  |                    |                   |                   |
| Continuing operations                               | \$ (337,065)       | \$ 173,830        | \$ 434,215        |
| Discontinued operations                             | 288,062            | 356,632           | (18,657)          |
| <b>Income tax (expense)/benefit</b>                 | <b>\$ (49,003)</b> | <b>\$ 530,462</b> | <b>\$ 415,558</b> |

As of September 30, 2007, 2006 and 2005 the components of the deferred tax assets and liabilities consisted of the following:

|   | <b>2007</b>        | <b>2006</b>         | <b>2005</b>         |
|---|--------------------|---------------------|---------------------|
| <b>Deferred tax assets current:</b>           |                    |                     |                     |
| Net operating loss carryover                  | \$                 | \$                  | \$ 190,200          |
| Allowance for bad debt                        | 105,364            | 137,387             | 68,084              |
| Software costs                                |                    |                     | 42,500              |
| Warranty reserve                              | 56,445             |                     |                     |
| Inventory reserve                             |                    |                     | 15,053              |
| <b>Deferred tax assets current:</b>           | <b>\$ 161,809</b>  | <b>\$ 137,387</b>   | <b>\$ 315,837</b>   |
| <br>  |                    |                     |                     |
| <b>Deferred tax assets non-current:</b>       |                    |                     |                     |
| Net operating loss carryover                  | \$ 5,408,256       | \$ 3,315,084        | \$ 943,000          |
| Customer list                                 | 814,494            | 174,965             |                     |
| Charitable contribution credit carryover      | 53,628             | 8,275               |                     |
| Other   | 23,842             |                     |                     |
| <b>Deferred tax assets non-current</b>        | <b>6,300,220</b>   | <b>3,498,324</b>    | <b>943,000</b>      |
| Less: valuation allowance                     | (3,344,554)        | (897,412)           |                     |
| <b>Net deferred tax assets non-current</b>    | <b>2,955,666</b>   | <b>2,600,912</b>    | <b>943,000</b>      |
| <b>Deferred tax liabilities non-current:</b>  |                    |                     |                     |
| Software costs                                |                    | (1,120,984)         | (1,131,400)         |
| Goodwill                                      | (2,946,537)        | (1,592,154)         |                     |
| Property, Plant & Equipment                   | (9,129)            |                     |                     |
| <b>Deferred tax liabilities non-current</b>   | <b>(2,955,666)</b> | <b>(2,713,138)</b>  | <b>(1,131,400)</b>  |
| <br>  |                    |                     |                     |
| <b>Net deferred tax liability non-current</b> | <b>\$</b>          | <b>\$ (112,226)</b> | <b>\$ (188,400)</b> |

The Company has \$12,724,989 of net operating losses carryforwards which expire in 2026. Of this amount, the Company's wholly-owned subsidiary, Percipia, has approximately \$1,630,354 in pre-acquisition net operating loss carryforwards which expire beginning in 2021, however Percipia was sold in an asset sale for tax purposes under IRC 338(h)(10) on August 1, 2007, and as a result these net operating loss carryforwards will no longer be realizable to the Company.



**Table of Contents****NOTE 10 STOCK OPTIONS**

At the annual meeting of shareholders held on February 4, 2005, the shareholders approved the adoption of the Company's 2004 Stock Incentive Plan with an aggregate of 800,000 shares of the Company's unissued common stock, to replace the Company's 2000 Stock Option Plan, which was approved by the Company's shareholders at a shareholders meeting held on January 24, 2000. The 800,000 shares authorized under the 2004 Stock Incentive Plan are reserved for issuance to officers, directors, employees and prospective employees as incentive stock options, non-qualified stock options, restricted stock awards, other equity awards and performance based stock incentives. The option price, numbers of shares and grant date are determined at the discretion of the Company's board of directors or the committee overseeing the 2004 Stock Incentive Plan.

Stock options were granted in the amounts of 60,000, 142,500 and 540,836 at an average price of \$3.30, \$5.63 and \$9.22 for the years ended September 30, 2007, 2006 and 2005, respectively. There were no stock options exercised during the fiscal year ended September 30, 2007. During the fiscal year ended September 30, 2006 15,000 options were exercised at an average price of \$4.79 per share. During the year ended September 30, 2005, 150,950 stock options were exercised at an average price of \$2.33 per share. Included in the 540,836 options granted were 60,000 options that were granted outside of the plan.

Stock options activity for the years ended September 30, 2007, 2006 and 2005 are as follows:

|                                     | For the years ended September 30, |                              |                |           |                              |                |           |                              |                |
|-------------------------------------|-----------------------------------|------------------------------|----------------|-----------|------------------------------|----------------|-----------|------------------------------|----------------|
|                                     | 2007                              |                              |                | 2006      |                              |                | 2005      |                              |                |
|                                     | Shares                            | Weighted Avg. Exercise Price | Remaining Life | Shares    | Weighted Avg. Exercise Price | Remaining Life | Shares    | Weighted Avg. Exercise Price | Remaining Life |
| Balances, beginning of year         | 525,092                           | \$ 7.35                      |                | 535,836   | \$ 9.26                      |                | 145,950   | \$ 2.25                      |                |
| Granted                             | 60,000                            | \$ 3.30                      |                | 142,500   | \$ 5.63                      |                | 540,836   | \$ 9.22                      |                |
| Exercised                           |                                   | \$                           |                | (15,000)  | \$ 4.79                      |                | (150,950) | \$ 2.33                      |                |
| Expired/Forfeited                   |                                   | \$                           |                | (138,244) | \$ 13.26                     |                |           | \$                           |                |
| Options outstanding, end of year    | 585,092                           | \$ 6.94                      | 5.65           | 525,092   | \$ 7.35                      | 6.43           | 535,836   | \$ 9.26                      | 7.11           |
| Options exercisable, end of year    | 388,943                           | \$ 6.75                      | 5.43           | 361,906   | \$ 6.71                      | 6.09           | 177,813   | \$ 7.51                      | 6.34           |
| Options available for future grants | 254,908                           |                              |                | 314,908   |                              |                | 319,164   |                              |                |

Stock options outstanding and exercisable at September 30, 2007 are as follows:

| Exercise Price | Options Outstanding | Average Remaining Life | Exercise Price | Options Exercisable |
|----------------|---------------------|------------------------|----------------|---------------------|
| \$3.23         | 35,000              | 7.36                   | \$ 3.23        | 23,333              |
| \$3.40         | 25,000              | 7.87                   | \$ 3.40        | 1,042               |
| \$4.79         | 40,000              | 1.85                   | \$ 4.79        | 40,000              |
| \$5.00         | 166,667             | 5.34                   | \$ 5.00        | 121,528             |
| \$5.35         | 20,000              | 6.38                   | \$ 5.35        | 20,000              |
| \$5.60         | 100,000             | 6.21                   | \$ 5.60        | 70,208              |
| \$6.09         | 17,500              | 6.35                   | \$ 6.09        | 7,292               |

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|         |         |      |         |         |
|---------|---------|------|---------|---------|
| \$11.40 | 180,925 | 5.68 | \$11.40 | 105,540 |
|         | 585,092 |      |         | 388,943 |

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**Table of Contents****NOTE 10 STOCK OPTIONS (CONTINUED)****Fair Value**

On January 1, 2006, the Company adopted the provisions of FASB No. 123R which requires the Company to recognize expense related to the fair value of stock-based compensation awards. The Company elected the modified prospective transition method as permitted by FASB No. 123R and therefore has not been restated the financial results for prior periods. Under the modified prospective method, stock-based compensation for the years ended September 30, 2007 and 2006, is based on grant date fair value estimated in accordance with the provisions of FASB No. 123R and compensation expense for all stock-based compensation awards granted subsequent to January 1, 2006, as well as the unvested portion of previously granted awards that remained outstanding as of January 1, 2006 based on the grant date fair value estimated in accordance with the provisions of FASB No. 123R. In addition, options granted to certain members of the board of directors as payment for Board Services recorded in accordance with FASB No. 123R and the issuance of restricted stock awards and stock units are also included in stock-based compensation for the years ended September 30, 2007 and 2006. The Company recognizes compensation expense for restricted stock awards and restricted stock units on a straight-line basis over the requisite service period of the award. For the years ended September 30, 2007 and 2006, respectively, the Company recorded \$493,022 and \$620,842 of stock-based compensation expense which has been classified as selling, general and administrative expenses. The following table illustrates the effect on net income and net income per share of common stock as if the Company had applied the fair value recognition provisions of FASB No. 123 to stock-based compensation during the year ended September 30:

|   | <b>2006</b>    | <b>2005</b> |
|---|----------------|-------------|
| Net income (loss):                                  |                |             |
| As reported   | \$ (5,779,778) | \$ 595,557  |
| Add: Share-based compensation expense, as reported  | 620,842        |             |
| Deduct: Share-based compensation expense, pro forma | (715,773)      | (201,413)   |
| Net income (loss), pro forma                        | (5,874,709)    | 394,144     |
| Net income (loss), per share, basic:                |                |             |
| Basic, as reported                                  | \$ (0.46)      | \$ 0.08     |
| Stock-based compensation expense, pro forma         | \$ (0.01)      | \$ (0.03)   |
| Net income (loss) per share, basic, pro forma       | \$ (0.47)      | \$ 0.05     |
| Net income (loss) per share, diluted:               |                |             |
| Diluted, as reported                                | \$ (0.46)      | \$ 0.08     |
| Share-based compensation expense, pro forma         | \$ (0.01)      | \$ (0.03)   |
| Net income (loss) per share, diluted pro forma      | \$ (0.47)      | \$ 0.05     |

The fair value of stock-based awards was estimated using the Black-Scholes model with the following weighted-average assumptions for the years ended September 30, 2006 and 2005:

|                           | <b>For the Years Ended September 30,</b> |             |              |
|---------------------------|--|-------------|--------------|
|                           | <b>2007</b>                              | <b>2006</b> | <b>2005</b>  |
| Expected dividend yield   |  |             |              |
| Expected price volatility | 62-63%                                   | 66%         | 65-69%       |
| Risk-free interest rate   | 4.6-4.7%                                 | 4.41-4.61%  | 3.44-3.86%   |
| Expected life of options  | 8 years                                  | 8 years     | 5-8.25 years |

The Company's computation of the expected volatility for the years ended September 30, 2007, 2006, and 2005 is based primarily upon historical volatility and the expected term of the option. The expected term is based on the historical exercise experience under the share-based plans of the underlying award (including post-vesting

employment termination behavior) and represents the period of time the share-based awards are expected to be outstanding. The interest rate is based on the U.S. Treasury yield in effect at the time of grant for a period commensurate with the estimated expected life.

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As of September 30, 2007, approximately \$1,007,462 of total unrecognized compensation costs related to non-vested stock options is expected to be recognized over a weighted average period of 1.41 years.

**NOTE 11 SALE OF SECURITIES PRIVATE PLACEMENTS**

On February 8, 2005, the Company completed its sale of 5,000,000 units to Coconut Palm Capital Investors II, Ltd., a Florida limited partnership ( Coconut Palm ) pursuant to a Purchase Agreement dated as of November 17, 2004, by and between the Company and Coconut Palm (the Purchase Agreement ). The aggregate purchase price paid by Coconut Palm for the units was \$25 million. The units consist of five million shares of the Company s common stock, warrants to purchase an additional five million shares of the Company s common stock at an exercise price of \$6.00 per share, which are immediately exercisable and will expire after three years; and warrants to purchase an additional five million shares of the Company s common stock at an exercise price of \$7.00 per share, which are immediately exercisable and will expire after five years. Effective upon the closing of the Coconut Palm transaction, the Company entered into a management services agreement with an affiliate of Coconut Palm, RPC Financial Advisors, LLC ( RPC ), pursuant to which RPC agreed to provide management services to the Company. Richard C. Rochon and Mario B. Ferrari, both of whom are affiliates of Coconut Palm and each of whom are members of the Company s Board of Directors and principal shareholders of the Company, are also affiliates of RPC. See Note 20-Subsequent Events regarding the Company entering into a new management services agreement ( Amended Management Services ) with RPC to be effective as of February 8, 2008. On February 8, 2008, 5 million warrants to purchase an additional five million shares of the Company s common stock at an exercise price of \$6.00 per share will expire.

On January 27, 2006, the Company completed the sale of its securities to investors in a private placement pursuant to purchase agreements, dated December 15, 2005, by and among the Company and the investors of the common stock named therein (the Purchase Agreements ). Pursuant to the Purchase Agreements, the Company agreed to sell up to an aggregate of 2,857,146 shares of its common stock at a price per share of \$5.25 (the Private Placement ), with total gross proceeds (before fees and expenses) to the Company of approximately \$15 million and net proceeds to the Company of approximately \$13.5 million. In conjunction with the Private Placement, warrants to purchase 1,000,000 shares of common stock were issued, at an exercise price of \$6.30 (subject to adjustment). The shares and warrants have anti-dilution features. As of September 30, 2007 and 2006, none of the warrants issued as part of this private placement had been exercised. At September 30, 2007 and 2006, there were 11 million warrants to purchase the Company s common stock outstanding.

**Capitalization**

The Company s authorized capital stock consists of 100,000,000 shares of common stock, \$.10 par value per share, and 8,000,000 shares of preferred stock, with no par value. The preferred stock may be issued in one or more series. The Board of Directors of the corporation is hereby expressly authorized to issue the shares of preferred stock in such series and to fix from time to time before issuance the number of shares to be included in any series and the designation, relative rights, preferences and limitations of all shares of such series. The authority of the Board of Directors with respect to each series shall include, without limitation thereto, the determination of any or all of the following, and the shares of each series may vary from the shares of any other series in the following respects: (a) the number of shares constituting such series and the designation thereof to distinguish the shares of such series from the shares of all other series; (b) the annual dividend rate on the shares of that series and whether such dividends shall be cumulative and, if cumulative, the date from which dividends shall accumulate; (c) the redemption price or prices for the particular series, if redeemable, and the terms and conditions of such redemption; (d) the preference, if any, of shares of such series in the event of any voluntary or involuntary liquidation, dissolution or winding-up of the corporation; (e) the voting rights, if any, in addition to the voting rights prescribed by law and the terms of exercise of such voting rights; (f) the right, if any, of shares of such series to be converted into shares of any other series or class and the terms and conditions of such conversion; and (g) any other relative rights, preferences and limitations of that series. There were no shares of preferred stock outstanding as of September 30, 2007 and 2006.

**NOTE 12 DISCONTINUED OPERATIONS**

On August 1, 2007, we sold all the outstanding shares of Percipia, Inc., a wholly-owned subsidiary, in our Telephone Communications segment for approximately \$4.0 million in cash, of which \$750,000 was placed in an escrow account pending the resolution of certain tax matters.

On September 8, 2006, Sunair Communications, a wholly-owned subsidiary through which Sunair Services Corporation operated its high frequency single sideband communication business, sold substantially all of its assets to a related party, Sunair Holdings, LLC for \$5.7 million. Of the \$5.7 million, the Company received cash proceeds of \$3.7 million and \$2.0 million in the form of a three year subordinated promissory note issued by Sunair Holdings and made payable to Sunair Communications. The Company's former Chief Financial Officer, who also was the former Chief Financial Officer of Sunair Communications, and the Company's former President, who also was the former President of Sunair Communications, are also affiliates of Sunair Holdings.

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The accompanying consolidated statements of operations for all the years presented have been adjusted to classify the high frequency single sideband communication business and Percipia as discontinued operations. Selected statements of operations data for the Company's discontinued operations is as follows:

|   | <b>2007</b>  | <b>2006</b>    | <b>2005</b>   |
|---|--------------|----------------|---------------|
| Total net revenue   | \$ 3,845,823 | \$ 9,142,851   | \$ 13,131,148 |
| Pre-tax (loss) income from discontinued operations            | (1,963,647)  | (1,770,852)    | 1,463,956     |
| Gain (Loss) on sale of assets from discontinued operations    | 2,182,902    | (612,406)      |               |
| Gain on sale of stock of discontinued operations              | 639,107      |                |               |
| Income tax benefit (expense)                                  | 288,062      | 356,632        | (18,657)      |
| Income (Loss) on discontinued operations, net of income taxes | \$ 1,146,424 | \$ (2,026,626) | \$ 1,445,299  |

At September 30, 2006, the following assets related to discontinued operations reflected on the accompanying balance sheets.

|   |              |
|---|--------------|
| Cash                                      | \$ 106,920   |
| Accounts receivable                       | 1,024,854    |
| Inventory                                 | 428,847      |
| Prepaid expenses and other current assets | 1,029,944    |
| Property, plant & equipment               | 383,612      |
| Software costs                            | 3,202,810    |
| Total Assets                              | \$ 6,176,987 |

**NOTE 13 EMPLOYEE BENEFITS**

The Company has a profit sharing and 401(k) Plan. Under the Plan, eligible employees may contribute up to 15% of their annual compensation. During the years ended September 30, 2007, 2006 and 2005, the Company contributed \$ 259,860, \$196,430 and \$82,453, respectively.

**Table of Contents****NOTE 14 COMMITMENTS AND CONTINGENCIES**

The Company leases office space under operating leases expiring in various years through 2012, and vehicles under operating leases expiring in various years through 2014. Certain leases provide for renewal options for periods from one to five years at their fair rental value at the time of renewal. In the normal course of business, operating leases are generally renewed or replaced by other leases.

Minimum future rental and vehicle payments under non-cancelable operating leases as of September 30, 2007, for each of the next 5 years and in the aggregate are:

| <b>Year ended<br/>September 30,</b> | <b>Rent</b>  | <b>Vehicles</b> | <b>Total</b>  |
|-------------------------------------|--------------|-----------------|---------------|
| 2008                                | \$ 2,041,146 | \$ 1,174,883    | \$ 3,216,029  |
| 2009                                | 1,676,151    | 935,447         | 2,611,598     |
| 2010                                | 1,287,560    | 738,618         | 2,026,178     |
| 2011                                | 694,992      | 579,514         | 1,274,506     |
| 2012                                | 480,219      | 279,242         | 759,461       |
| Thereafter                          |              | 133,116         | 133,116       |
| Total minimum lease payments        | \$ 6,180,068 | \$ 3,840,820    | \$ 10,020,888 |

Rent expense was \$1,972,500, \$1,600,894, and \$979,641 for the years ended September 30, 2007, 2006 and 2005, respectively.

**Litigation**

We are involved in litigation from time to time in the ordinary course of our business. Except for the litigation described below, we do not believe that any litigation in which we are currently involved, individually or in the aggregate, is material to our financial condition or results of operations.

In October 2007, the Company filed a lawsuit in the Circuit Court for the Ninth Judicial Circuit in the State of Florida against a number of former employees of Middleton for violation of their non-compete agreements. In addition, certain of these former employees pursued and hired away employees of Middleton which is also a violation of the existing employee non-compete agreements. The Company is seeking injunctive relief and damages. In October 2007, the Company also filed a lawsuit against a competitor for tortious interference as they hired these former employees knowing that they were in violation of the Company's non-compete agreement. The lawsuits were recently filed and are in discovery stages. At this time it is too early to tell what the likelihood of the outcome will be as well as the amount of damages that the Company may be entitled to.



**Table of Contents****NOTE 15 GOODWILL AND INTANGIBLE ASSETS**

Goodwill and intangible assets consist of the following as of September 30, 2007 and September 30, 2006:

|  | <b>Goodwill</b> | <b>Customer<br/>Lists</b> | <b>Total</b>  |
|--|-----------------|---------------------------|---------------|
| Ending balance, September 30, 2005     | \$ 43,599,379   | \$ 10,262,250             | \$ 53,861,629 |
| Acquisition of businesses              | 10,126,428      | 2,491,028                 | 12,617,456    |
| Purchase price adjustment              | (54,855)        |                           | (54,855)      |
| Less impairment of Percipia's Goodwill | (852,683)       |                           | (852,683)     |
|  | 52,818,269      | 12,753,278                | 65,571,547    |
| Less amortization expense              |                 | (1,506,179)               | (1,506,179)   |
| Ending balance, September 30, 2006     | 52,818,269      | 11,247,099                | 64,065,368    |
| Acquisition of businesses              | 7,857,084       | 1,934,681                 | 9,791,765     |
| Purchase price adjustment              |                 |                           |               |
|  | 60,675,353      | 13,181,780                | 73,857,133    |
| Less amortization expense              |                 | (2,223,546)               | (2,223,546)   |
| Ending balance, September 30, 2007     | \$ 60,675,353   | \$ 10,958,234             | \$ 71,633,587 |

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The table below presents the weighted average life in years of the Company's intangible assets.

|                   | <b>2007</b> | <b>2006</b> |
|-------------------|-------------|-------------|
| Goodwill          | (a)         | (a)         |
| Customer lists(b) | 5           | 8           |
| Other             |             |             |
| Weighted average  | 5           | 8           |

(a) Goodwill is not amortized but, along with all other intangible assets, is reviewed for possible impairment each year at September 30<sup>th</sup> or when indicators of impairment exist.

(b) Change in estimated useful life for customer lists during the fourth quarter of 2007. See Note 1- Summary of Significant Accounting Policies.

The table below reflects the estimated aggregate customer account amortization for each of the five succeeding years of the Company's existing customer account base as of September 30, 2007.

| <b>Year Ended September 30,</b>      | <b>Aggregate Amortization Expense</b> |
|--------------------------------------|---------------------------------------|
| 2008                                 | \$ 3,679,409                          |
| 2009                                 | 3,679,409                             |
| 2010                                 | 2,785,704                             |
| 2011                                 | 634,424                               |
| 2012                                 | 179,288                               |
| Total Aggregate Amortization Expense | \$ 10,958,234                         |

**NOTE 16 NET INCOME (LOSS) PER SHARE**

Basic net income (loss) per share is computed using the weighted average number of shares outstanding during the period. Due to the Company's losses from continuing operations, dilutive potential common shares were excluded from the computation of diluted loss per share, as inclusion would be anti-dilutive for the periods presented.

Loss per share data for continuing operations were computed as follows:

|   | <b>2007</b>    | <b>2006</b>    | <b>2005</b>  |
|---|----------------|----------------|--------------|
| Basic and diluted net income (loss) per share from continuing operations: |                |                |              |
| Net income (loss) from continuing operations                              | \$ (3,761,614) | \$ (3,753,151) | \$ (849,742) |
| Shares used in computation:   |                |                |              |
| Weighted average shares outstanding                                       | 13,066,429     | 12,352,083     | 7,556,857    |
| Basic and diluted net income (loss) per share from continuing operations: | \$ (0.29)      | \$ (0.30)      | \$ (0.11)    |

The following table summarizes the weighted average dilutive securities that were excluded from the above computation of diluted net income (loss) per share because their inclusion would have an anti-dilutive effect:

|                            | <b>2007</b> | <b>2006</b> | <b>2005</b> |
|----------------------------|-------------|-------------|-------------|
| Dilutive securities:       |             |             |             |
| Options/warrants           | 11,000,000  | 11,000,000  | 3,921,217   |
| Total anti-dilutive shares | 11,000,000  | 11,000,000  | 3,921,217   |

**Table of Contents****NOTE 17 SEGMENT AND GEOGRAPHIC INFORMATION**

The Company manages its business and has segregated its activities into two business segments; Installation and maintenance of telephone communication systems, and pest control, lawn and shrub care, subterranean and drywood termite control and mosquito reduction services.

Certain financial information for each segment is provided below as of September 30:

|   | 2007           | 2006           | 2005           |
|---|----------------|----------------|----------------|
| Net revenues:                                   |                |                |                |
| Lawn and pest control services                  | \$ 52,439,089  | \$ 46,446,850  | \$ 12,822,000  |
| Telephone communications                        | 11,634,300     | 3,867,858      | 5,498,622      |
| Total net revenues                              | \$ 64,073,389  | \$ 50,314,708  | \$ 18,320,622  |
| Operating income (loss):                        |                |                |                |
| Lawn and pest control services                  | \$ 3,488,608   | \$ 3,394,748   | \$ 910,146     |
| Telephone communications                        | 845,530        | (1,216,853)    | (667,357)      |
| Unallocated home office expenses                | (6,784,767)    | (5,069,782)    | (1,555,459)    |
| Total operating loss                            | \$ (2,450,629) | \$ (2,891,887) | \$ (1,312,670) |
| Identifiable property plant and equipment:      |                |                |                |
| Lawn and pest control services                  | \$ 2,062,451   | \$ 2,116,800   | \$ 1,679,073   |
| Home Office                                     |                | 175,907        | 472,849        |
| Telephone communications                        | 56,101         | 245,727        | 169,086        |
| Total identifiable property plant and equipment | \$ 2,118,552   | \$ 2,538,434   | \$ 2,321,008   |

The Company operates worldwide, primarily in North America. No single country or geographic region, other than North America, is significant to the overall operations of the Company. Total sales for North America as of September 30, 2007, 2006 and 2005 were \$52,439,089, \$51,577,302 and \$9,459,162, respectively.

**NOTE 18 RELATED PARTIES**

The Company pays management fees to RPC, a related party as discussed in Note 11 Sale of Securities-Private Placement. Management fees for the years ended September 30, 2007, 2006 and 2005 totaled \$1,488,219, \$1,562,496 and \$390,626, respectively. On January 7, 2008, the Company entered into an Amended Management Services Agreement, see Note 20-Subsequent Events for additional information.

The Company issued a note payable to related parties in connection with the acquisition of Middleton, as discussed in Note 8-Note Payable-Related Party.

The Company received a note receivable from former related parties through the sale of Sunair Communications, the high frequency radio segment, as more fully described in Note 4-Note Receivable.

**Table of Contents****NOTE 19 SELECTED QUARTERLY DATA (Unaudited)**

(Amounts shown in thousands except share and per share data information)

|   | 2007 Quarters |           |           |            | 2006 Quarters |            |           |            |
|---|---------------|-----------|-----------|------------|---------------|------------|-----------|------------|
|   | 1st           | 2nd       | 3rd       | 4th        | 1st           | 2nd        | 3rd       | 4th        |
| Revenue                                     | \$ 14,948     | \$ 16,918 | \$ 17,441 | \$ 14,766  | \$ 10,347     | \$ 11,917  | \$ 12,897 | \$ 15,153  |
| Gross Profit                                | \$ 8,900      | \$ 10,784 | \$ 10,385 | \$ 9,161   | \$ 6,419      | \$ 7,370   | \$ 8,220  | \$ 8,399   |
| (Loss) income from:                         |               |           |           |            |               |            |           |            |
| Continuing operations                       | \$ (612)      | \$ 2      | \$ (334)  | \$ (2,817) | \$ (546)      | \$ (1,166) | \$ (275)  | \$ (1,766) |
| Discontinued operations                     | \$ 1,212      | \$ (221)  | \$ (332)  | \$ 487     | \$ 182        | \$ 368     | \$ (208)  | \$ (2,367) |
| Net (loss) income                           | \$ 600        | \$ (219)  | \$ (666)  | \$ (2,330) | \$ (365)      | \$ (798)   | \$ (484)  | \$ (4,133) |
| Net (loss) income per common share basic:   |               |           |           |            |               |            |           |            |
| Continuing operations                       | \$ (0.05)     | \$ 0.00   | \$ (0.03) | \$ (0.21)  | \$ (0.05)     | \$ (0.09)  | \$ (0.02) | \$ (0.14)  |
| Discontinued operations                     | \$ 0.10       | \$ (0.02) | \$ (0.02) | \$ 0.03    | \$ 0.02       | \$ 0.03    | \$ (0.02) | \$ (0.19)  |
| Net (loss) income                           | \$ 0.05       | \$ (0.02) | \$ (0.05) | \$ (0.18)  | \$ (0.03)     | \$ (0.06)  | \$ (0.04) | \$ (0.33)  |
| Net (loss) income per common share diluted: |               |           |           |            |               |            |           |            |
| Continuing operations                       | \$ (0.05)     | \$ 0.00   | \$ (0.03) | \$ (0.21)  | \$ (0.05)     | \$ (0.09)  | \$ (0.02) | \$ (0.14)  |
| Discontinued operations                     | \$ 0.10       | \$ (0.02) | \$ (0.03) | \$ 0.03    | \$ 0.02       | \$ 0.03    | \$ (0.02) | \$ (0.19)  |
| Net (loss) income                           | \$ 0.05       | \$ (0.02) | \$ (0.05) | \$ (0.18)  | \$ (0.03)     | \$ (0.06)  | \$ (0.04) | \$ (0.33)  |

**NOTE 20 SUBSEQUENT EVENTS**

On October 29, 2007, Gregory A. Clendenin, the Chief Executive Officer and President of Middleton and Sunair Southeast Pest Holdings, Inc. ( SSPH ), a wholly-owned subsidiary of the Company, announced that he was retiring from the industry and had resigned from his positions as the Chief Executive Officer of Sunair and SSPH. John J. Hayes, the Company's Chief Executive Officer, assumed Mr. Clendenin's responsibilities at Middleton and SSPH. In order to assist in the transition, Mr. Clendenin has agreed to serve as a consultant to the Company. Mr. Clendenin and SSPH entered into a consulting agreement for a period of twelve months to expire on October 28, 2008 in which Mr. Clendenin agreed to provide consulting services on a part-time basis during this time period.

On October 2, 2007, Middleton acquired substantially all of the assets of Marshall Pest Control of SW FL, Inc., a lawn care and pest control services company located in Naples, Florida for \$1.6 million, consisting of \$1.0 million in cash and \$600,000 in the form of a promissory note.

On January 7, 2008, the Company entered into a management services agreement ( Management Services Agreement or the Amended Management Services Agreement ) with RPC, which supersedes and replaces the management services agreement (the Previous Management Services Agreement ) dated February 8, 2005, as amended, between the Company and RPC. Pursuant to the Amended Management Services Agreement, the Company provided RPC with notice that the Previous Management Services Agreement would not be renewed and that the Amended Management Services Agreement would be effective as of February 8, 2008.

The Amended Management Services Agreement will be for a term of three years, commencing on February 8, 2008 and expiring on February 7, 2011. The Company will pay RPC a monthly management fee equal to one (1%) of the

monthly gross revenues of the Company, which will be payable monthly based on the average monthly revenues of the preceding quarter. RPC will also receive a transaction fee of up to 2% of the Aggregate Consideration receive by the Company in a Transaction (as such capitalized terms are defined in the Management Services Agreement).

Pursuant to the Management Services Agreement, RPC will provide the Company with services similar to those provided in the Previous Management Services Agreement. After the initial term of three years, the Management Services Agreement will automatically renew for successive one year terms, unless either RPC or the Company terminates the agreement upon 30 days notice.

The Company is in the process of amending its revolving line of credit pursuant to a binding term sheet dated January 14, 2008 for a second loan modification ( Second Amendment ) approved by the existing lender. The Second Amendment is subject to approval of the definitive documentation by the lender. The agreed upon changes to the credit agreement extend the maturity date to January 7, 2009 from October 1, 2008 and reduce the capacity under the credit agreement from \$16.0 million to up to \$13.5 million as of December 31, 2007, up to \$12.75 million as of June 30, 2008 and up to \$11.75 million as of September 30, 2008. The Second Amendment will also modify the financial covenants relating to consolidated EBITDA, the leverage ratio and the fixed coverage charge ratio, which amendments will be effective as of December 31, 2007 and may also include other terms and conditions. The Company is working with the lender to finalize the definitive documentation for the Second Amendment as soon as possible. Based on the revised financial covenants included in the binding term sheet dated January 14, 2008 which are to be included in the definitive documentation for the Second Amendment, the Company is in compliance with the covenants in its credit agreement as of December 31, 2007.

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**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

**(a) *Evaluation of Disclosure Controls and Procedures***

As of the end of the period covered by this Annual Report, we conducted an evaluation, under the supervision and with the participation of our Chief Executive Officer and Interim Chief Financial Officer of our disclosure controls and procedures (as defined in Rule 13a-15(e) and Rule 15d-15(e) of the Exchange Act). Based upon this evaluation, our Chief Executive Officer and Interim Chief Financial Officer concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms.

**(b) *Changes in Internal Controls***

There was no change in our internal controls or in other factors that could affect these controls during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**ITEM 9B. OTHER INFORMATION**

None.

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**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The items required by Part III, Item 10 are incorporated herein by reference from the Company's Proxy Statement for its 2007 Annual Meeting of Shareholders.

**ITEM 11. EXECUTIVE COMPENSATION**

The items required by Part III, Item 11 are incorporated herein by reference from the Company's Proxy Statement for its 2007 Annual Meeting of Shareholders.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The items required by Part III, Item 12 are incorporated herein by reference from the Company's Proxy Statement for its 2007 Annual Meeting of Shareholders.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

The items required by Part III, Item 13 are incorporated herein by reference from the Company's Proxy Statement for its 2007 Annual Meeting of Shareholders.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

The items required by Part III, Item 14 are incorporated herein by reference from the Company's Proxy Statement for its 2007 Annual Meeting of Shareholders.

**PART IV**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

|    |   |         |
|----|---|---------|
| 1. | Financial Statements filed as a part of the Form 10-K:  |         |
|    | Report of Independent Registered Public Accounting Firm   | Page 25 |
|    | Consolidated Balance Sheets as of September 30, 2007 and 2006   | Page 26 |
|    | Consolidated Statements of Operations for the Years Ended September 30, 2007, 2006 and 2005           | Page 28 |
|    | Consolidated Statements of Stockholders' Equity for the Years Ended September 30, 2007, 2006 and 2005 | Page 29 |
|    | Consolidated Statements of Cash Flows for the Years Ended September 30, 2007, 2006 and 2005           | Page 30 |
|    | Notes to Consolidated Financial Statements  | Page 32 |



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2. Exhibits

| <b>Exhibit No.</b> | <b>Exhibit Description</b>   |
|--------------------|--|
| 2.2                | Asset Purchase Agreement by and among Sunair Communications, Limited, a private limited company incorporated in England; Telecom FM, Limited, a private limited company incorporated in England; and TFM Group Limited, a private limited company incorporated in England and the sole shareholder of Telecom FM, Limited (incorporated by reference to Exhibit 2.2 in the Current Report on Form 8-K filed with the SEC on October 12, 2004). |
| 3.1                | Amended and Restated Articles of Incorporation of Sunair Services Corporation (incorporated by reference to Annex A in the Company's Definitive Proxy Statement filed with the SEC on January 26, 2006).   |
| 3.3                | Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to the Form 10-QSB filed with the SEC on May 16, 2005).  |
| 4.1                | First Tranche Warrant, dated February 8, 2005, issued by Sunair Electronics, Inc. to Coconut Palm Capital Investors II, Ltd. (incorporated by reference to Exhibit 4.1 in the Form 10-QSB filed with the SEC on May 16, 2005).   |
| 4.2                | Second Tranche Warrant, dated February 8, 2005, issued by Sunair Electronics, Inc. to Coconut Palm Capital Investors II, Ltd. (incorporated by reference to Exhibit 4.2 in the Form 10-QSB filed with the SEC on May 16, 2005).  |
| 10.1               | Purchase Agreement, dated November 17, 2004, by and between Sunair Electronics, Inc., a Florida corporation, and Coconut Palm Capital Investors II, Ltd., a Florida limited partnership (incorporated by reference to Exhibit 2.1 in the Form 8-K filed with the SEC on November 17, 2005).  |
| 10.2+              | Sunair Electronics, Inc. 2004 Stock Incentive Plan (incorporated by reference to Annex D to the Company's Proxy Statement filed with the SEC on January 18, 2005).   |
| 10.3+              | Form of Stock Option Agreement for the Company's 2004 Stock Incentive Plan (incorporated by reference to Exhibit 10.5 the Form 8-K filed with the SEC on March 29, 2005).  |
| 10.4+              | Form of Stock Option Agreement executed by each of the persons Set Forth on Schedule I thereto (incorporated by reference to Exhibit 10.4 in the Form 8-K filed with the SEC on March 29, 2005).   |
| 10.5               | Management Services Agreement (incorporated by reference to Exhibit 10.3 in the Form 8-K filed with the SEC on March 29, 2005).  |
| 10.6+              | Stock Option Agreement with John J. Hayes (incorporated by reference to Exhibit 10.3 to the Form S-8 filed with the SEC on May 26, 2005).  |
| 10.7+              | Employment Agreement between Sunair Electronics, Inc. and John Hayes (incorporated by reference to Exhibit 10.7 the Form 10-QSB filed with the SEC on May 16, 2005).   |

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- 10.8+ Employment Agreement between Sunair Southeast Pest Holdings, Inc. and Gregory Clendenin, dated as of June 7, 2005 (incorporated by reference to Exhibit 10.12 in the Form 8-K filed with the SEC on June 10, 2005).
- 10.9 Subordinated Promissory Note, dated as of June 7, 2005 (incorporated by reference to Exhibit 10.13 the Form 8-K filed with the SEC on June 10, 2005).
- 10.10 Credit Agreement, dated as of June 7, 2005, by and among Sunair Electronics, Inc., its Domestic Subsidiaries from time to time parties thereto, the Lenders parties thereto, and Wachovia Bank, National Association (incorporated by reference to Exhibit 10.14 in the Form 8-K filed with the SEC on June 10, 2005).
- 10.11 Form of Purchase Agreement, dated December 15, 2005, by and between Sunair Services Corporation and the investor named therein (incorporated by reference to Exhibit 10.15 the Form 8-K filed with the SEC on December 21, 2005).
- 10.12 Form of Warrant, dated December 15, 2005, issued by Sunair Services Corporation to the investor named therein (incorporated by reference to Exhibit 10.16 in the Form 8-K filed with the SEC on December 21, 2005).
- 10.13 Asset Purchase Agreement, December 16, 2005, by and between Spa Creek Services, LLC and Middleton Pest Control, Inc. (incorporated by reference to Exhibit 10.17 in the Form 8-K filed with the SEC on December 21, 2005).
- 10.14 Asset Purchase Agreement, March 31, 2006, by and between Spa Creek Services, LLC and Ron Fee, Inc. (incorporated by reference to Exhibit 10.18 in the Form 8-K filed with the SEC on April 5, 2006).
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| <b>Exhibit No.</b> | <b>Exhibit Description</b>  |
|--------------------|---|
| 10.15              | Subordinated Promissory Note, dated March 31, 2006, issued by Sunair Services Corporation to Ron Fee, Inc. (incorporated by reference to Exhibit 10.19 the Form 8-K filed with the SEC on April 5, 2006).   |
| 10.16              | Amendment No. 1 to Management Services Agreement, dated March 31, 2006, by and between Sunair Services Corporation and RPC Financial Advisors, LLC (incorporated by reference to Exhibit 10.20 in the Form 10-QSB filed with the SEC on May 16, 2006).  |
| 10.17              | Asset Purchase Agreement, dated September 5, 2006, by and between Sunair Communications, Inc. and Sunair Holdings, LLC (incorporated by reference to Exhibit 10.21 in Form 8-K filed with the SEC on September 11, 2006).   |
| 10.18              | First Amendment to Credit Agreement, dated May 14, 2007, by and among Sunair Services Corporation, its domestic subsidiaries from time to time parties thereto, the Lenders parties thereto, and Wachovia Bank, National Association, as administrative agent for the lenders (incorporated by reference to Exhibit 10.22 in the Form 10-Q filed with the SEC on May 15, 2007). |
| 14.1               | Code of Business Conduct and Ethics (incorporated by reference to Exhibit 14 in the Company's Form 10-QSB filed with the SEC on August 16, 2004).   |
| 21.1               | Subsidiaries.*  |
| 23.1               | Consent of Berenfeld Spritzer Shechter & Sheer.*  |
| 31.1               | Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*  |
| 31.2               | Certification by Interim Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*  |
| 32.1               | Certification by Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*  |
| 32.2               | Certification by Interim Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*  |

+ Management  
Contract or  
Compensatory  
Plan

\* Filed herewith

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**SUNAIR SERVICES CORPORATION**

By: /s/ John J. Hayes  
 JOHN J. HAYES  
 Chief Executive Officer and President

Date: January 15, 2008

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| <b>SIGNATURE</b>                                       | <b>TITLE</b>   | <b>DATE</b>      |
|--|--|------------------|
| /s/ John J. Hayes<br>John J. Hayes                     | President and Chief Executive Officer<br>(principal executive officer)   | January 15, 2008 |
| /s/ Edward M. Carriero, Jr.<br>Edward M. Carriero, Jr. | Interim Chief Financial Officer and Treasurer<br>(principal financial officer and principal<br>accounting officer) | January 15, 2008 |
| /s/ Joseph Burke<br>Joseph Burke                       | Director   | January 15, 2008 |
| /s/ Joseph S. DiMartino<br>Joseph S. DiMartino         | Director   | January 15, 2008 |
| /s/ Mario B. Ferrari<br>Mario B. Ferrari               | Director   | January 15, 2008 |
| /s/ Arnold Heggstad, Ph.D.<br>Arnold Heggstad, Ph. D   | Director   | January 15, 2008 |
| /s/ Steven P. Oppenheim<br>Steven P. Oppenheim         | Director   | January 15, 2008 |
| /s/ Richard C. Rochon<br>Richard C. Rochon             | Director   | January 15, 2008 |
| /s/ Charles P. Steinmetz<br>Charles P. Steinmetz       | Director   | January 15, 2008 |