SunOpta Inc. Form 424B5 September 28, 2015 Table of Contents

> File Pursuant to Rule 424(b)(5) Registration No. 333-197235

Prospectus Supplement

(To Prospectus dated August 7, 2014)

16,670,000 Common Shares

SunOpta Inc.

We are offering 16,670,000 of our common shares.

Our common shares are listed on the NASDAQ Global Select Market under the symbol STKL and the Toronto Stock Exchange under the symbol SOY. On September 24, 2015, the last reported sale price of our common shares on the NASDAQ Global Select Market and Toronto Stock Exchange was \$6.23 per share and C\$8.32 per share, respectively.

This offering is part of the financing for our proposed acquisition of Sunrise Holdings (Delaware), Inc. (Sunrise Holdings), the direct parent company of Sunrise Growers, Inc. (the Sunrise Acquisition). Upon consummation of the Sunrise Acquisition, Sunrise Holdings and its subsidiaries (collectively, Sunrise) will become our direct or indirect subsidiaries.

We intend to use the net proceeds from this offering, the net proceeds from senior secured debt financing of our subsidiary SunOpta Foods Inc. and borrowings under our North American credit facilities (as defined herein) to pay the cash purchase price for the Sunrise Acquisition, repay or refinance certain indebtedness of Sunrise, provide working capital to Sunrise and pay related transaction costs. The closing of the Sunrise Acquisition is not conditioned on the closing of this offering or any other financing, and this offering is not conditioned on the closing of the Sunrise Acquisition or any other financing. If we do not complete the Sunrise Acquisition, we intend to use the net proceeds from this offering for general corporate purposes, which may include announced or potential growth capital expenditures, future acquisitions and repayments of borrowings under our credit facilities. Accordingly, if you decide to purchase common shares in this offering, you should be willing to do so whether or not we consummate the Sunrise Acquisition. See Use of Proceeds.

Investing in our common shares involves risks. See <u>Risk Factors</u> beginning on page S-26 of this prospectus supplement and on page 7 of the accompanying base prospectus and the other risk factors incorporated by reference into this prospectus supplement and the accompanying base prospectus.

| | Per Common Share | Total |
|--|------------------|----------------|
| Public Offering Price | \$6.00 | \$ 100,020,000 |
| Underwriting Discount | \$0.27 | \$ 4,500,900 |
| Proceeds to SunOpta Inc. (before expenses) | \$5.73 | \$ 95,519,100 |

We have granted the underwriters an option to purchase, exercisable within 30 days from the date of this prospectus supplement, up to an additional 2,500,500 common shares at the public offering price, less the underwriting discount. If the underwriters exercise in full their option to purchase additional common shares, the additional gross proceeds to SunOpta Inc. (before underwriting discount and expenses) would be \$15,003,000.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus supplement or the accompanying base prospectus to which it relates. Any representation to the contrary is a criminal offense.

The underwriters expect to deliver the common shares to purchasers on or about September 30, 2015 through the book-entry facilities of the Canadian Depository for Securities Ltd. and The Depository Trust Company.

Joint Book-Running Managers

BMO Capital Markets Citigroup

Rabo Securities
Co-Managers

Canaccord Genuity CIBC Scotiabank Lake Street Capital Markets D.A. Davidson & Co.

Imperial Capital Octagon Capital Corporation PI Financial Corp.

Prospectus Supplement dated September 24, 2015.

You should rely only on the information contained in or incorporated by reference in this prospectus supplement and the accompanying base prospectus. Neither we nor the underwriters have authorized anyone to provide you with different or additional information. You should assume that the information appearing in this prospectus supplement, the accompanying base prospectus and the documents incorporated by reference into this prospectus supplement and the accompanying base prospectus is accurate only as of the date of those respective documents or as of the dates otherwise set forth therein. Our business, financial condition, results of operations and prospects may have changed since such dates.

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ABOUT THIS PROSPECTUS SUPPLEMENT

This document is in two parts. The first part is this prospectus supplement, which describes the specific terms of this offering of common shares. The second part is the accompanying base prospectus, some of which may not apply to this offering of common shares. Generally, when we refer only to the prospectus, we are referring to both parts combined. If the information about the offering varies between this prospectus supplement and the accompanying base prospectus, you should rely on the information in this prospectus supplement.

We operate on a fiscal calendar that results in a given fiscal year consisting of a 52- or 53-week period ending on the Saturday closest to December 31. Fiscal year 2015 is a 52-week period ending on January 2, 2016, with quarterly periods ending on April 4, July 4 and October 3, 2015. Fiscal year 2014 was a 53-week period ending on January 3, 2015, with quarterly periods ending on April 5, July 5 and October 4, 2014. Fiscal years 2013 and 2012 were 52-week periods ending on December 28, 2013 and December 29, 2012, respectively.

In this prospectus supplement, all currency amounts are stated in United States (U.S.) dollars (\$), unless otherwise stated. Amounts expressed in Canadian dollars are preceded by the symbol C\$, and amounts expressed in Euros are preceded by the symbol . As of July 4, 2015, the closing rates of exchange for the U.S. dollar, expressed in Canadian dollars and Euros, were \$1.00 = C\$1.2560 and \$1.00 = 0.9004, respectively. As of September 24, 2015, the rates of exchange for the U.S. dollar, expressed in Canadian dollars and Euros, were \$1.00 = C\$1.3318 and \$1.00 = 0.8910, respectively. These rates are provided solely for convenience and do not necessarily reflect the rates at which United States and Canadian dollars or United States dollars and Euros could actually be exchanged on any given date or otherwise reflect the rates used in the preparation of our financial statements.

Any statement made in this prospectus supplement, the accompanying base prospectus or in a document incorporated or deemed to be incorporated by reference into this prospectus supplement or the accompanying base prospectus will be deemed to be modified or superseded for purposes of this prospectus to the extent that a statement contained in this prospectus supplement or in any document filed subsequent to this prospectus supplement or the document containing that statement that is also incorporated by reference into this prospectus supplement or the accompanying base prospectus modifies or supersedes that statement. Any statement so modified or superseded will not be deemed, except as so modified or superseded, to constitute a part of this prospectus supplement or the accompanying base prospectus. Please read Incorporation of Certain Documents by Reference in this prospectus supplement.

This prospectus supplement contains summaries of certain provisions contained in some of the documents described herein, but reference is made to the actual documents for complete information. All of the summaries are qualified in their entirety by the actual documents. Copies of some of the documents referred to herein have been filed, will be filed or will be incorporated by reference as exhibits to the registration statement of which this prospectus supplement is a part, and you may obtain copies of those documents as described below under the section entitled Incorporation of Certain Documents by Reference.

This prospectus does not constitute an offer to sell or the solicitation of an offer to buy any securities in any jurisdiction where it is unlawful, where the person making the offer is not qualified to do so, or to any person who cannot legally be offered the securities.

In making an investment decision, prospective investors must rely on their own examination of SunOpta, Sunrise, the Sunrise Acquisition and the other Transactions (as each such term is defined below) described herein and the terms of the offering and the other Transactions, including the merits and risks involved. Prospective investors should not construe anything in this prospectus supplement as legal, business or tax advice. Each prospective investor should

consult its own advisors as needed to make its investment decision and to determine whether it is legally permitted to purchase the securities under applicable laws and regulations.

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The unaudited pro forma condensed combined financial information included and incorporated by reference in this prospectus supplement reflects adjustments to the consolidated historical financial statements of SunOpta to give effect to the Transactions, including the Sunrise Acquisition. This prospectus contains summaries believed to be accurate with respect to certain documents, but reference is made to the actual documents for complete information. All such summaries are qualified in their entirety by such reference.

CERTAIN DEFINITIONS

As used in this prospectus supplement, unless otherwise noted or the context otherwise requires:

we, our, us and SunOpta refer to SunOpta Inc. and its subsidiaries, taken together as a whole;

North American credit facilities refers to the secured revolving credit facilities provided under the Seventh Amended and Restated Credit Agreement, dated as of July 27, 2012, among SunOpta Inc. and SunOpta Foods Inc., as borrowers, certain affiliates of the borrowers, as obligors, Bank of Montreal, as agent, and the lenders and other financial institutions party thereto;

Opta Minerals refers to Opta Minerals Inc. and its subsidiaries, which produce, distribute and recycle industrial minerals, silica-free abrasives and specialty sands, of which we owned approximately 66% as of July 4, 2015;

SunOpta Foods refers to our core natural and organic food operations, made up of our Global Ingredients and Consumer Products reportable business segments, conducted through our consolidated subsidiaries (excluding Opta Minerals);

Sunrise refers to Sunrise Holdings and its subsidiaries;

Sunrise Acquisition refers to the acquisition of Sunrise described under Summary Sunrise Acquisition and Summary The Transactions Sunrise Acquisition ;

Sunrise Holdings refers to Sunrise Holdings (Delaware), Inc. and not any of its subsidiaries; and

Transactions collectively refers to (i) this offering and the use of net proceeds therefrom to fund a portion of the purchase price of the Sunrise Acquisition, (ii) the senior secured debt financing of our subsidiary SunOpta Foods Inc. and the use of net proceeds therefrom to fund a portion of the purchase price of the Sunrise Acquisition, (iii) borrowings of approximately \$65.5 million under our North American credit facilities to fund a portion of the purchase price of the Sunrise Acquisition, (iv) the consummation of the Sunrise Acquisition and (v) the payment of our estimated related fees and expenses in connection with each of the foregoing.

NON-GAAP FINANCIAL MEASURES

We have included certain non-GAAP financial measures in this prospectus, including segment operating income, EBITDA, Adjusted EBITDA, SunOpta Foods EBITDA, SunOpta Foods Adjusted EBITDA and adjusted earnings with respect to SunOpta (each as defined under Summary Summary Financial Data Non-GAAP Financial Measures) and EBITDA and Adjusted EBITDA with respect to Sunrise (each as defined under Summary Summary Historical Financial Data of Sunrise). We believe these non-GAAP financial measures provide information useful to investors in assessing our financial condition and results of operations in a way similar to our management.

However, these measures are not prescribed by accounting principles generally accepted in the United States of America (U.S. GAAP) and should not be considered in isolation or as a substitute for performance measures calculated in accordance with U.S. GAAP. Segment operating income, EBITDA, Adjusted EBITDA, SunOpta Foods EBITDA, SunOpta Foods Adjusted EBITDA and adjusted earnings have important limitations as

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analytical tools and should not be viewed in isolation. Segment operating income, EBITDA, Adjusted EBITDA, SunOpta Foods Adjusted EBITDA and adjusted earnings exclude some, but not all, items that affect net income, and these measures may be defined differently by other companies in our industry. See Summary Summary Financial Data Non-GAAP Financial Measures and Summary Summary Historical Financial Data of Sunrise for definitions of non-GAAP financial measures used in this prospectus and reconciliations thereof to the most directly comparable U.S. GAAP measures.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This prospectus contains forward-looking statements which are based on our current expectations and assumptions and involve a number of risks and uncertainties. Generally, forward-looking statements do not relate strictly to historical or current facts and are typically accompanied by words such as anticipate, estimate, intend, project, potential, continue, believe, expect, could, would, should, might, plan, will, may, predict, tl and words and phrases of similar impact and include, but are not limited to references to Sunrise, the Sunrise Acquisition and the completion of the other Transactions, including, without limitation, the transaction value, expected closing dates and our ability to consummate the Sunrise Acquisition and the other Transactions as planned and described herein or at all; future financial and operating results, plans, objectives, expectations and intentions, and other statements that are not historical facts; possible operational consolidation; reduction of non-core assets and operations; business strategies, plant and production capacities, revenue generation potential, anticipated construction costs; competitive strengths; goals; capital expenditure plans; business and operational growth and expansion plans; anticipated operating margins and operating income targets; gains or losses associated with business transactions; cost reductions; rationalization and improved efficiency initiatives; proposed new product offerings; and references to the future growth of our and Sunrise s respective businesses and global markets for our and Sunrise s products. These forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including Section 27A of the Securities Act of 1933, as amended (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). These forward-looking statements are based on certain assumptions, expectations and analyses we make in light of our experience and our interpretation of current conditions, historical trends and expected future developments, as well as other factors that we believe are appropriate in the circumstances.

Whether actual results and developments will agree with and meet our expectations and predictions is subject to many risks and uncertainties. Accordingly, there are or will be important factors that could cause our actual results to differ materially from our expectations and predictions. We believe these factors include, but are not limited to, the following:

our ability to complete the Sunrise Acquisition and to successfully integrate the operations of Sunrise into our business;

our additional capital needs and potential volatility in the capital markets, which may impact our ability to complete this offering and the senior secured debt financing of our subsidiary SunOpta Foods Inc. on favorable terms or at all, and therefore our ability to pay the purchase price payable in connection with the Sunrise Acquisition;

our ability to retain key management and employees of Sunrise;

our ability to renew our North American credit facilities when they become due on January 27, 2017;

restrictions in our credit agreements on how we may operate our business;

our ability to meet the covenants of our credit facilities or to obtain necessary waivers from our lenders;

the ability of Opta Minerals to continue to operate as a going concern and our ability to recover the carrying value of our investment in Opta Minerals;

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that our European credit facilities are due on demand with no set maturity date; that our customers may choose not to buy products from us; loss of one or more key customers; changes and difficulty in predicting consumer preferences for natural and organic food products; the highly competitive industry in which we operate; an interruption at one or more of our manufacturing facilities; the loss of service of our key management; labor shortages or increased labor costs; the effective management of our supply chain; volatility in the prices of raw materials and energy; enactment of climate change laws; unfavorable growing and operating conditions due to adverse weather conditions; dilution in the value of our common shares through the exercise of stock options, participation in our employee stock purchase plan and issuance of additional securities; impairment charges in goodwill or other intangible assets; technological innovation by our competitors; our ability to protect our intellectual property and proprietary rights;

substantial environmental regulation and policies to which we are subject;

significant food and health regulations to which SunOpta Foods and Sunrise are subject;

agricultural policies that influence our operations;

product liability suits, recalls and threatened market withdrawals that may be brought against us;

litigation and regulatory enforcement concerning marketing and labeling of food products;

our exposure to our international operations;

the performance of Sunrise following the closing of the Sunrise Acquisition;

that we do not currently intend to, and are restricted in our ability to, pay any cash dividends on our common shares in the foreseeable future:

fluctuations in exchange rates, interest rates and the prices of certain commodities;

our ability to effectively manage our growth and integrate acquired companies; and

the volatility of our operating results and share price.

Sunrise s business and operations are subject to similar risks, uncertainties and factors as SunOpta Foods and as set forth above, as well as others of which we may currently be unaware.

All forward-looking statements made herein are qualified by these cautionary statements, and our actual results or the developments we anticipate may not be realized. We do not undertake any obligation to update our forward-looking statements after the date of this prospectus supplement for any reason, even if new information becomes available or other events occur in the future, except as may be required under applicable securities law. The foregoing factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included or incorporated by reference in this prospectus, our Annual Report on

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Form 10-K for the fiscal year ended January 3, 2015 and our Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015, which are incorporated herein by reference.

INDUSTRY AND MARKET DATA

The market data and certain other statistical information presented or incorporated by reference in this prospectus are based on independent industry publications and reports, government and regulatory publications, filings, press releases and presentations by third parties, and other published independent sources. Some data is also based on our good-faith estimates. Although we believe these third-party sources (including data related to Sunrise) are reliable as of their respective dates, neither we nor the underwriters have independently verified the accuracy or completeness of this information.

TRADEMARKS AND SERVICE MARKS

We own or have rights to various trademarks, service marks and trade names that we use in connection with the operation of our business. Other trademarks, service marks and trade names appearing or incorporated by reference in this prospectus are the property of their respective owners. The trademarks we own or have the right to use include SunOptaTM. Solely for convenience, the trademarks, service marks and trade names referred to or incorporated by reference in this prospectus may appear without the [®], TM or SM symbols, but the absence of such references does not indicate the registration status of the trademarks, service marks and trade names and is not intended to indicate, in any way, that we will not assert, to the fullest extent under applicable law, our rights or the right of the applicable licensor to such trademarks, service marks and trade names.

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SUMMARY

This summary highlights selected information contained elsewhere in or incorporated by reference into this prospectus supplement and the accompanying base prospectus. It does not contain all of the information that you should consider before making an investment decision. For a more complete understanding of this offering of common shares, you should read this entire prospectus supplement, the accompanying base prospectus and the documents incorporated by reference herein and therein, including the financial statements and the notes thereto. Please read Where You Can Find More Information on page S-96 of this prospectus supplement. Please also read Risk Factors beginning on page S-26 of this prospectus supplement, on page 7 of the accompanying base prospectus and in the documents incorporated by reference herein and therein for more information about important factors that you should consider before investing in our common shares.

Our Company

We are a leading vertically integrated global company focused on both sourcing non-genetically modified (non-GMO) and organic ingredients and manufacturing healthy food and beverage products. We operate an integrated field-to-table business model leveraging our global ingredient sourcing platform to process and market non-GMO and organic ingredients for retailers, food manufacturers and foodservice operators and manufacture packaged products focused on the high growth healthy beverages, healthy fruit and healthy snacks categories for our retail, foodservice and branded food customers. We believe we are a North American market leader in non-dairy organic aseptic beverages, premium refrigerated private label orange juice, individually quick frozen (IQF) organic fruit, healthy premium fruit snacks, and the global sourcing and supply of non-GMO and organic raw materials and ingredients. Our scalable global sourcing platform makes us one of the leading suppliers of non-GMO and organic raw materials and ingredients in the food industry, and provides us leading insights into emerging food and beverage trends. Our product portfolio is strategically aligned with the fast-growing consumer demand for high quality, healthy non-GMO and organic food and beverage products. U.S. retail sales for non-GMO and organic food products achieved 12.4% and 11.0% annual growth, respectively, in 2014 according to Packaged Facts and the Organic Trade Association.

Our vertically integrated business model makes us a preferred partner to our retail (e.g., grocery, mass, club, natural and specialty chains), foodservice and branded food customers. We deliver a diverse, innovative portfolio of high quality, food and beverage products supported by our global sourcing platform, scalable operating footprint, manufacturing expertise and commitment to innovation. This platform enables us to consistently supply our customers with a broad range of non-GMO and organic ingredients as well as high quality healthy food and beverage products that cater to the evolving demands of today s consumers. As a leading supplier of non-GMO and organic ingredients to the food industry, we leverage our insights into emerging consumer tastes and preferences to develop innovative new food and beverage products.

Our Product Portfolio

Our diverse product portfolio utilizes non-GMO and organic raw materials and ingredients that are sourced primarily by our vertically integrated global ingredients platform, and consists of three main platforms:

Healthy Beverages. We offer a full line of aseptic beverages, including non-dairy beverages (e.g., soy, almond, coconut, rice and others), nutritional beverages, dairy beverages, broths and teas. We also offer refrigerated premium juices, shelf-stable juices and functional waters. We believe we are the leading North American provider of non-dairy organic aseptic beverages as well as premium refrigerated private label

organic orange juice following our recent acquisition of Citrusource LLC.

Healthy Fruit. We offer IQF fruit for retail (e.g., strawberries, blueberries, blends and other berries and fruit), IQF and bulk frozen fruit for foodservice (e.g., purées, fruit cups and smoothies) and fruit ingredients. We believe we are currently a leading North American provider of private label organic

IQF fruit and, with the completion of the Sunrise Acquisition, we believe we will be the North American market leader in both non-GMO (conventional) and organic private label IQF fruit.

Healthy Snacks. We offer fruit snacks (including bars, twists, rope and bite-sized varieties), roasted snacks, nutritional bars, and re-sealable pouch products (e.g., baby food, puddings, sauces and other healthy snacks). We believe we are a leading North American provider of premium healthy fruit snacks, which was further strengthened with the recent acquisition of Niagara Natural described below.

Our global ingredients platform is focused on the procurement and sale of non-GMO and organic grains and seeds (including ancient grains and seeds), fruits, vegetables, sweeteners, coffees, nuts and other products in both raw material and ingredient forms. In addition to supplying our own healthy food and beverage product portfolio, we are a leading supplier of raw materials and processed ingredients to a number of global food manufacturers and foodservice operators. Our vertically integrated model allows us to leverage our scalable and diverse supply of high quality non-GMO and organic ingredients, adding value to a product at multiple stages of the supply chain and delivering comprehensive non-GMO and organic food ingredients and packaged goods solutions to our customers—evolving demands. This model allows us to provide our global ingredients customers with high quality healthy food and beverage products.

Using our vertically integrated business model, we process non-GMO and organic food ingredients into consumer packaged products, primarily healthy beverages, healthy fruit and healthy snacks. Our food ingredients are converted from raw materials, and our raw materials are sourced from approximately 5,000 suppliers encompassing approximately 10,000 growers in over 65 countries. Our employees and assets, which include 23 processing and packaging facilities, are principally located in North America and Europe with smaller sourcing and processing operations in Africa and China. Our operations and capabilities provide the flexibility to modify our product portfolio to adapt to the changing consumer needs for non-GMO and organic food and beverage products.

Our commitment and proactive approach to new product development and innovation drives our ability to introduce new higher margin food and beverage products to the market. In June 2015, we expanded our research and development (R&D) platform by opening an advanced innovation center in Edina, Minnesota. This facility supports our dedicated team of food scientists, engineers and technicians, expands our product development capabilities, increases our speed to market and enables us to proactively engage customers in creating and developing new products. Our innovation platform supports our leadership position in non-GMO and organic food and strengthens our relationships with our retail, foodservice and contract manufacturing customers.

Recent Financial Results

Our business strategies have resulted in significant growth as we increased our revenue from \$1,140.1 million in the year ended December 28, 2013 (fiscal 2013) to \$1,242.6 million in the year ended January 3, 2015 (fiscal 2014). In fiscal 2014, we increased our revenue within our SunOpta Foods business by approximately 11.8% from fiscal 2013, excluding the impact of foreign exchange rates, commodity-related pricing, an additional week of sales in fiscal 2014, and other changes, including product rationalizations. Our earnings (loss) attributable to SunOpta Inc. increased from a loss of \$8.5 million in fiscal 2013 to income of \$13.1 million in fiscal 2014. Excluding the results of non-core and discontinued operations, an impairment loss on investment and other income primarily related to sales of assets in our sunflower operations and the settlement of acquisition-related contingencies, adjusted earnings were \$26.4 million, or \$0.39 per diluted common share, for fiscal 2014, as compared to adjusted earnings of \$16.4 million, or \$0.24 per diluted common share, for fiscal 2013.

In the first half of fiscal 2015, we reported revenue of \$610.7 million compared to \$650.0 million for the first half of 2014. During the first half of fiscal 2015, we increased our revenue within our SunOpta Foods business by approximately 3.2% from the first half of fiscal 2014, excluding the impact of foreign exchange rates, commodity-related pricing, an additional week of sales in the first half of fiscal 2014 and other changes, including product rationalizations and revenues from newly acquired businesses. Revenue growth slowed in the first half of fiscal 2015, primarily due to challenges facing our consumer products portfolio related to reduced volumes from a key non-dairy aseptic beverage customer who has lost market share, and timing of new customer and product opportunities that are expected to be realized in the second half of fiscal 2015 and into the first half of fiscal 2016. Our earnings attributable to SunOpta Inc. were \$7.3 million for the first half of fiscal 2015 compared to \$15.3 million for the first half of 2014. Excluding the results of non-core and discontinued operations, as well as severance and acquisition-related expenses, adjusted earnings for the first half of fiscal 2015 were \$11.2 million, or \$0.17 per diluted common share, as compared to adjusted earnings of \$14.5 million, or \$0.21 per diluted common share, for the first half of fiscal 2014. See Summary Financial Data Non-GAAP Financial Measures for a reconciliation of adjusted earnings to earnings (loss) reported in accordance with U.S. GAAP and for further explanation of the calculation of our revenue growth excluding the items described above.

Sunrise Acquisition

On July 30, 2015, we entered into an agreement to acquire Sunrise Holdings (Delaware), Inc., the direct parent of Sunrise Growers, Inc. Sunrise is the leading processor of conventional and organic IQF fruit in the United States, a category that grew 10.5% in the retail segment for the twelve months ended July 4, 2015, according to data provided by The Nielsen Company (Nielsen). Sunrise offers a full variety of frozen fruit products and packaging formats to retail private label and foodservice customers. Sunrise s global sourcing network provides consistent year-round access to fruit, and we believe its highly scalable, strategically located operational footprint provides a low-cost operating position that will be accretive to our global platform. Sunrise is headquartered in California with approximately 300 full-time and over 2,000 seasonal employees and distributes its products from five manufacturing facilities in California, Kansas and Mexico. In fiscal 2014, Sunrise generated \$256.8 million in revenue, reflecting strong double-digit growth from \$164.1 million for the successor period from March 19, 2013 to December 31, 2013 and \$33.2 million for the predecessor period from January 1, 2013 to March 18, 2013.

The completion of the Sunrise Acquisition will be transformative for our company as it provides us with a leading market position in conventional non-GMO and organic private label IQF fruit in the United States. Sunrise is expected to enhance our product mix, strengthen our revenue growth and Adjusted EBITDA margin profile, provide multiple synergy opportunities and leverage our strategic focus on integrated consumer food products. Key highlights of Sunrise include:

Leading processor of private label IQF fruit in the United States

Market leading position in high growth private label frozen fruit category

Strong financial profile, including robust Adjusted EBITDA margins and an attractive sales growth trajectory

Multi-year relationships with top retail and foodservice customers

Automated, strategically located processing facilities that help maintain a low-cost position

Loyal and long-term grower relationships

Diversified supply chain through strategic international sourcing initiatives

Experienced management team

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Our Industry

We operate primarily in the \$200 billion U.S. non-GMO (according to Packaged Facts) and \$35.9 billion U.S. organic food markets (according to the Organic Trade Association), focusing on non-GMO and organic raw materials and processed ingredients and the healthy beverage, healthy fruit and healthy snack packaged goods categories. U.S. retail sales for non-GMO and organic food products achieved annual growth of 12.4% (according to Packaged Facts) and 11.0% (according to the Organic Trade Association), respectively, in 2014. We believe these trends will continue as consumers increasingly seek healthier, sustainable food driven by favorable demographic shifts including an aging population, increased buying power of millennials and more health-conscious consumers. According to a January 2015 Nielsen report, 80% of North American consumers stated they would pay a premium for food with some degree of health attributes, and, according to Packaged Facts, sales of non-GMO products are estimated to represent 30% of total U.S. food and beverage sales by 2017.

Our core consumer product platforms include healthy beverages, healthy fruit and healthy snacks. Within healthy beverages, we compete primarily in non-dairy aseptic beverages, refrigerated premium juices, shelf-stable juices and functional waters. Non-dairy beverage is a \$1.4 billion market that increased 8.7% in the twelve months ended July 4, 2015, according to Nielsen data. The aseptic beverage category offers an array of benefits for food and beverage companies of various types by offering convenient and cost effective alternatives. We believe there are growth opportunities in the healthy beverage category driven by consumer demand for increased transparency with respect to healthier, convenient beverage products and the expansion into extended shelf-life products that reduces the need for refrigeration until the package is opened. We also participate in the refrigerated premium juice category, primarily in the Western region of the United States. This is a \$3.1 billion retail market that grew at 0.1% in the twelve months ended July 4, 2015, according to Nielsen data. Within this category, the Western U.S. organic segment, though small, achieved 47.8% growth over the same period.

According to Nielsen data, healthy frozen IQF fruit represents a \$1.1 billion U.S. retail market that grew 10.5% in the twelve months ended July 4, 2015. Within frozen fruit, conventional non-GMO and organic varieties account for 90.4% and 9.6% of category sales, respectively. Private label is the category leader with an estimated 64.4% retail dollar market share in the frozen fruit category. We believe frozen fruit will continue to represent one of the fastest growing categories in the frozen food aisle, underscored by its appeal to health-conscious consumers, due to lower household penetration than frozen vegetables and the increasing demand for use of frozen fruit in blended products such as fruit smoothies and as portable snacks.

Within our healthy snacks platform, we compete in fruit snacks, nutrition and protein bars, roasted snacks, and flexible, re-sealable pouches, including baby food pouches. According to Nielsen data, the fruit snacks and baby food pouch categories generated total U.S. retail sales of \$991 million and \$319 million, and exhibited annual growth rates of 0.8% and 12.5%, respectively, in the twelve months ended July 4, 2015 and May 9, 2015, respectively. Strong growth in the baby food pouch category has been driven by increased popularity of portable and lightweight packaging formats. The nutritional bar market generated U.S. retail sales of \$2.0 billion in the twelve months ended January 17, 2015, and nuts and trail mix generated \$5.8 billion in the twelve months ended September 27, 2014. These categories have benefitted from strong underlying growth, achieving annual growth rates of 10.4% and 4.9% for nutritional bars and nuts and trail mix, respectively, for the twelve month periods mentioned. In 2014, increased consumer demand for healthy snack products led to 30.9% more snacks becoming Non-GMO Project Verified and a 15.3% increase in the number of U.S. Department of Agriculture (USDA)-certified organic snack products in the market relative to 2013 (according to a non-profit retailer organization). We believe the organic and non-GMO trend will continue to influence the broader snacking category with more innovative products as consumers continue to seek better-for-you snack options. Focusing on snackers, 33% reported consuming healthier foods in 2014 than in the prior year, and 25% claimed to value snack products made with natural ingredients, according to an April 2015 Mintel

Report. There is also increased demand for portability and on-the-go snacks, as 45% of snackers consume snacks as meal alternatives, according to a 2014 Nielsen survey. We believe there is a significant opportunity in the nutritious, portable, and easy-to-eat meal alternative market for healthy snacks.

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Growth in the healthy beverage, healthy fruit and healthy snack industries is primarily being driven by evolving consumer taste, health considerations and shifting demographics. According to 2012 estimates from the Organic Trade Association, approximately 81% of U.S. families were reported to have purchased organic food. From a demographic perspective, the 2015 U.S. Census Bureau reports that millennials comprise greater than one quarter of the U.S. population, and, according to a 2012 report from the Boston Consulting Group, are twice as likely as non-millennials to care about organic food. According to a January 2015 Nielsen report, as the millennial demographic continues to demonstrate increased buying power, this is expected to contribute to future growth in the non-GMO and organic food market, especially for retailer brands. We believe that as non-GMO and organic products shift further into the mainstream, access to supply and innovation are critical to maintaining and increasing market share.

Unless otherwise indicated, the numerical growth and market size data provided in this section is derived from Nielsen.

Our Competitive Strengths

Leading Market Positions in High Growth Categories

We are a leader in non-GMO and organic food, with a focus on the high growth healthy beverages, healthy fruit and healthy snacks categories. We believe we hold leading market positions in multiple categories in North America, including non-dairy aseptic beverages, refrigerated premium private label organic juices and IQF organic fruit and we believe we are a market leader in healthy fruit snacks. These high growth product categories are aligned with growing consumer preferences for healthy, sustainable products and ingredients. As a result, we believe these product categories will continue to offer attractive growth opportunities relative to traditional food and beverage categories. We believe we are well positioned to capitalize on this growth and expand our market leadership positions based on our differentiated field-to-table integrated model that includes our global sourcing platform for non-GMO and organic inputs, our scalable operating platform with diverse product and packaging capabilities, and our commitment to and investment in new product innovation.

Vertically Integrated Global Platform

We believe we have achieved a preferred partner status with many of our retail, foodservice and branded food customers due to our vertically integrated capabilities. Our global sourcing platform provides a competitive advantage in raw material market dynamics. Our manufacturing footprint allows us to produce value-added ingredients to high-quality healthy food and beverage products. Our global sourcing and manufacturing footprint is strategically designed to process raw materials and ingredients in a cost-effective manner, and our consumer packaged products, are produced from a national manufacturing footprint in the United States.

Sourcing. We source from over 65 countries through a network of approximately 5,000 suppliers encompassing approximately 10,000 growers. Certainty and integrity of raw material supply is a primary consideration in the buying decisions of our customers. Non-GMO and organic products are no longer considered specialty niche products, as they now have national distribution and require the same sourcing certainty as conventional branded products, despite being in much shorter supply.

Innovation. We have a strong commitment to product development and innovation. We have consistently increased the utilization of our R&D capabilities by our customers, internally generating new product demand while deepening customer relationships. In June 2015, we opened an advanced innovation center in Edina, Minnesota with approximately 25 employees to engage customers in creating and developing new products to help meet consumer demand for healthier non-GMO and organic options.

Diverse, Long-standing Customer Relationships with Market Leaders

We have long-standing relationships with a diverse, global base of approximately 3,300 retail, foodservice, branded food and ingredient customers. We have served a number of our top 10 customers for over 10 years, and no customer accounted for greater than 10% of our sales in fiscal 2014. As a strategic partner, we seek to provide our retail customers with innovative private label solutions that create a differentiated value proposition for the consumer. In certain categories, including IQF frozen fruit, where a focused branded category leader is not a factor, our customers rely on us to provide category leadership and innovation to drive overall category growth. Our branded food customers entrust us with their brand equity and rely on us to deliver consistent, high-quality and innovative non-GMO and organic food products.

Strong Financial Performance

Through our recent infrastructure investment program, we have made significant investments in new facilities to drive margin enhancement as volumes grow. Since 2011, we have invested over \$60 million in new facilities and production lines in Alexandria, Minnesota; Allentown, Pennsylvania; Modesto, California; and San Bernardino, California in the United States as well as investments in The Netherlands and Bulgaria, all to support our next phase of organic growth. Our revenue in our SunOpta Foods business in fiscal 2014 grew approximately 11.8% from fiscal 2013, excluding the impact of foreign exchange rates, commodity-related pricing, an additional week of sales in fiscal 2014 and other changes, including product rationalizations. Following the completion of the Sunrise Acquisition, we expect to improve our margin profile on a pro forma basis, with approximately \$10 million in estimated run-rate cost synergies from the Sunrise Acquisition to be realized over the next three years, leading to a higher percentage of our pro forma Adjusted EBITDA being generated by our Consumer Products segment. Additionally, Sunrise s seasonal working capital demands are complementary to our existing business, which we expect to enhance our ability to manage our working capital.

Proven and Experienced Management Team

We are led by a proven and experienced management team with experience managing large multi-category food platforms. Our management team averages over 10 years of relevant industry experience, providing a combination of industry perspectives and institutional expertise. The depth of our management team also distinguishes our experience and expertise relative to a number of our core private label competitors. Following the completion of the Sunrise Acquisition, the addition of the Sunrise management team will provide proven leadership and expertise, as they grew Sunrise into a category leader, both organically and through add-on acquisitions.

Our Business Strategies

Our goal is to be a global leader in non-GMO and organic food products, driven by innovation, continuous improvement and category expertise. We have a focused strategic blueprint that outlines a disciplined approach to growth guided by these core strategies.

Focus where we have, or can gain, a competitive advantage

Invest in capabilities for core food platforms of healthy beverages, healthy fruit and healthy snacks

Expand into adjacent food categories with complementary attributes

In the short to medium-term, rationalize non-core assets and business lines and redirect capital into core operations

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Grow by delivering more value to our customers

Expand consumer products portfolio by leveraging our global sourcing platform and diverse production capabilities

Leverage commercial relationships to cross-sell products across our three main product platforms

Deliver comprehensive category solutions, including complete product offerings in organic and non-GMO varieties

Focus on proactive innovation and develop new proprietary products to maintain leadership positions and strengthen overall relationship with our core customers

Leverage our integrated food platform

Leverage significant infrastructure investments, our management team and our centralized back office to improve margins

Deploy integrated operating expertise to maximize safety and quality while minimizing delivery times and cost

Identify and execute continuous improvement and cost savings initiatives to drive profitability *Pursue strategic acquisitions that meet our disciplined criteria*

Seek non-GMO and organic food businesses that drive sustainable well-being

Capitalize on opportunities that afford us the ability to leverage our integrated business model by touching a product more than once, meaning:

Continuing to build our packaged goods consumer products portfolio benefitting from our strength in organic and conventional raw material and ingredient sourcing

Identifying sourcing and ingredient opportunities that can supply our existing manufacturing capabilities or expand on our capabilities by allowing us to create new and innovative products and/or processes

Prioritize strong financial performance, focusing on cash, earnings per share accretion and improved operating margins

The Transactions

Sunrise Acquisition

On July 30, 2015, we entered into a purchase and sale agreement (the PSA) to acquire Sunrise, as described in Sunrise Acquisition above. We agreed to purchase 100% of the issued and outstanding common shares of Sunrise Holdings in a transaction valued at approximately \$443.8 million. The transaction includes a cash purchase price of \$287.2 million, subject to certain adjustments, including for any pre-closing dividends or distributions between May 31, 2015 and the closing date, the repayment of indebtedness of Sunrise and payment of Sunrise s acquisition-related transaction expenses.

We currently expect to close the Sunrise Acquisition during the fall of 2015, concurrently with the consummation of the applicable debt financing described below, subject to customary closing conditions. The Federal Trade Commission has granted early termination of the waiting period under the Hart-Scott-Rodino Antitrust Improvements Act for the Sunrise Acquisition. The transaction is not subject to approval by our shareholders and was unanimously approved by our board of directors.

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We expect to report Sunrise s assets and operations in our SunOpta Foods operations and in our Consumer Products reportable segment from the date we consummate the Sunrise Acquisition.

For additional information regarding Sunrise s business, financial and operating results and the Sunrise Acquisition, see Summary Pro Forma Organizational Structure, Summary Financial Data Summary Historical Financial Data of Sunrise, Management s Discussion and Analysis of Financial Condition and Results of Operations and Business Sunrise included herein, and Sunrise s historical consolidated financial statements, and notes thereto, incorporated herein by reference to Exhibits 99.1, 99.2 and 99.3 of our Current Report on Form 8-K filed on September 15, 2015.

You should be aware that the Sunrise Acquisition may not be completed in the anticipated timeframe or on the anticipated terms (including the currently contemplated financings described below), or at all, and the anticipated benefits of the Sunrise Acquisition may not be realized. In addition, the closing of the Sunrise Acquisition is not conditioned on the closing of this offering, and this offering is not conditioned on, and is expected to be consummated before, the closing of the Sunrise Acquisition. Accordingly, if you decide to purchase common shares in this offering, you should be willing to do so whether or not we complete the Sunrise Acquisition.

Acquisition Financing Transactions

Upon completion of this offering and the application of the net proceeds therefrom to fund a portion of the purchase price of the Sunrise Acquisition, we expect that the remaining portion of the purchase price will be funded with the proceeds from the senior secured debt financing of our subsidiary SunOpta Foods Inc. described below and borrowings under our North American credit facilities. Prior to funding the Sunrise Acquisition, we may use the net proceeds of this offering to make short-term liquid investments. If we do not complete the Sunrise Acquisition, we intend to use the net proceeds from this offering for general corporate purposes, which may include announced or potential growth capital expenditures, future acquisitions and repayments of borrowings under our credit facilities. See Use of Proceeds.

SunOpta Foods Inc. Notes Offering

Following the completion of this offering, our subsidiary SunOpta Foods Inc. expects to offer, pursuant to a private offering memorandum, approximately \$330.0 million aggregate principal amount of senior secured second lien notes due 2022 (the Notes, and the offering of the Notes, the Notes Offering).

The Notes are expected to be issued under and governed by an indenture by and among SunOpta Foods Inc., as issuer, SunOpta and all of SunOpta Foods Inc. s subsidiaries that guarantee the North American credit facilities, as guarantors, and U.S. Bank, National Association, as trustee. The indenture is expected to contain customary terms, events of default and covenants for an issuer of senior secured, non-investment grade debt securities. The Notes will be senior secured second lien obligations of the issuer and the guarantors.

The Notes Offering will be made by a private offering memorandum and is not part of the offering to which this prospectus supplement relates. Consummation of the Notes Offering is dependent on market conditions and SunOpta Foods Inc. s ability to issue the Notes on terms acceptable to us and to it. SunOpta Foods Inc. may not complete the Notes Offering in the anticipated timeframe, or at all. In addition, the closing of the Notes Offering will not be conditioned on the closing of this offering, and this offering is not conditioned on, and is expected to be consummated before, the closing of the Notes Offering. Accordingly, if you decide to purchase common shares in this offering, you should be willing to do so whether or not we complete the Notes Offering.

This prospectus supplement shall not be deemed an offer to sell or a solicitation of an offer to buy the Notes in the Notes Offering. The Notes Offering has not been and will not be registered under the Securities Act, and

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the Notes may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

Bridge Facilities

On July 30, 2015, we entered into a commitment letter with Bank of Montreal and BMO Capital Markets Corp. providing for committed bridge financing of up to \$430.0 million in support of the Sunrise Acquisition, consisting of \$290.0 million (or up to \$330.0 million if we consummate this offering for gross proceeds of \$100.0 million) of second lien secured credit facilities of SunOpta Foods Inc. (the Opco Bridge) and up to \$140.0 million of unsecured senior subordinated credit facilities of SunOpta Inc. (the Holdco Bridge and, together with the Opco Bridge, the Bridge Facilities). We anticipate that this offering will be consummated in lieu of any borrowings under the Holdco Bridge. To the extent that the Notes Offering yields gross proceeds of less than \$330.0 million, SunOpta Foods Inc. expects to borrow the difference under the Opco Bridge up to a maximum of \$330.0 million.

Waiver and Consent of Lenders

On July 30, 2015, we obtained the waiver and consent of Bank of Montreal, in its capacity as agent on behalf of the lenders in connection with our North American credit facilities, for, among other things, the Sunrise Acquisition, our repayment and, as applicable, assumption of the indebtedness of Sunrise, this offering, the Notes Offering and our entry into the Holdco Bridge and Opco Bridge financings.

Other Recent Developments

Extension of North American credit facilities

On September 22, 2015, SunOpta Inc. and SunOpta Foods Inc. entered into a First Amending Agreement (the First Amending Agreement) that extends the maturity date of the North American credit facilities from July 27, 2016 to January 27, 2017.

Niagara Natural Acquisition

On August 11, 2015, we entered into an asset purchase agreement to acquire the assets of Niagara Natural Fruit Snack Company Inc. (Niagara Natural), a manufacturer of all-natural fruit snacks located in the Niagara Region of Ontario, for a total purchase price of approximately C\$12.1 million (approximately \$9.6 million, based on the rate of exchange as of July 4, 2015). The acquisition of Niagara Natural extends our market presence in fruit snacks and provides manufacturing operations in both eastern and western North America. The acquisition of Niagara Natural closed contemporaneously with the execution of the asset purchase agreement. We paid an initial cash purchase price of approximately C\$8.3 million (approximately \$6.7 million, based on the rate of exchange as of July 4, 2015). An additional C\$75,000 (approximately \$48,000, based on the rate of exchange as of July 4, 2015) will be payable upon resolution of a pending U.S. Customs Notice of Action. The remaining C\$3.7 million (approximately \$3.0 million, based on the rate of exchange as of July 4, 2015) of the purchase price is payable over a period of two years and is subject to adjustment based on certain performance targets.

Opta Minerals Waiver

Opta Minerals is a non-core, legacy holding that operates separately from our core SunOpta Foods business. In June 2014, the board of directors of Opta Minerals established a special committee of independent directors to conduct a review of strategic alternatives available for Opta Minerals.

Opta Minerals has a revolving term credit facility and non-revolving term credit facility pursuant to its credit agreement dated May 18, 2012, as amended from time to time, which are without recourse to SunOpta Inc. and its subsidiaries other than Opta Minerals. As of July 4, 2015, Opta Minerals was not in compliance with all of its financial covenants under its credit facilities. On August 11, 2015, Opta Minerals obtained a waiver in respect of the aforementioned covenant non-compliance from its lenders and an extension of the maturity date of the revolving term credit facility from August 14, 2015 to October 2, 2015, provided that Opta Minerals meets certain additional financial covenants. As of June 30, 2015, Opta Minerals had borrowings of \$14.1 million outstanding under its revolving term credit facility and \$30.7 million outstanding under its non-revolving term credit facility. The credit facilities of Opta Minerals are collateralized by a first priority security interest on substantially all of the assets of Opta Minerals.

Opta Minerals will require the continued support of its current financial lenders, and effective October 3, 2015, Opta Minerals will require another extension of its revolving credit facility and an additional waiver on future covenants, if breached, or an alternative source of financing. The factors noted above may cast significant doubt as to Opta Minerals ability to continue as a going concern. SunOpta Inc. has no obligation or plans to act as an alternative source of financing for Opta Minerals.

Opta Minerals ability to continue as a going concern could also have a significant impact on our ability to recover the carrying value of our investment in Opta Minerals, which amounted to approximately \$25.0 million as of July 4, 2015.

On September 10, 2015, Opta Minerals announced that it had received notice indicating that the Toronto Stock Exchange would be reviewing the continued listing of Opta Minerals on the basis that the market value of its publicly held securities had been less than C\$2.0 million for more than 30 consecutive trading days. The Toronto Stock Exchange is also reviewing the financial condition of Opta Minerals.

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Summary Pro Forma Organizational Structure

The following simplified diagram depicts our organizational structure after giving effect to the Transactions. This diagram is provided for illustrative purposes only and does not show all legal entities or obligations of such entities.

- (1) SunOpta Foods Inc. and SunOpta Inc. are the borrowers under our North American credit facilities, which provide for secured revolving borrowings of up to C\$10.0 million (or the equivalent U.S. dollar amount) and up to \$165.0 million, as well as up to an additional \$50.0 million in availability upon the exercise of an uncommitted accordion feature. As of July 4, 2015, there were \$29.5 million of borrowings outstanding under our North American credit facilities. SunOpta Foods Inc. expects to offer \$330.0 million of senior secured second lien notes and incur approximately \$65.5 million of additional borrowings under the North American credit facilities in connection with the Sunrise Acquisition. See Summary Acquisition Financing Transactions and Use of Proceeds.
- (2) The Organic Corporation B.V. is guarantor and Tradin Organic Agriculture B.V., SunOpta Foods Europe B.V., Tradin Organics USA Inc. and Trabocca B.V. are borrowers under our European credit facilities, which provide for a total of 92.5 million in financing through four main facilities: (a) an 80.0 million revolving credit facility covering working capital needs, (b) a 5.0 million facility covering commodity hedging requirements, (c) a 5.0 million facility designated for letters of credit and (d) a 2.5 million pre-settlement facility covering currency hedging requirements. As of July 4, 2015, 71.6 million was borrowed under these facilities (approximately \$79.5 million, based on the rate of exchange as of July 4, 2015).

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Principal Executive Offices and Internet Address

Our corporate offices are located at 2838 Bovaird Drive West, Brampton, Ontario, Canada L7A 0H2, and our telephone number is (905) 455-1990. Our website is located at *www.sunopta.com*. The information on or accessible through our website is not part of this prospectus supplement, and you should rely only on information contained in or incorporated by reference herein and any free writing prospectus filed in connection with this offering when making an investment decision.

THE OFFERING

Common Shares Offered by Us

16,670,000 common shares (or 19,170,500 common shares if the underwriters exercise in full their option to purchase additional common shares from us).

Common Shares Outstanding Before this Offering

68,663,892 common shares.

Common Shares Outstanding After this Offering

85,333,892 common shares (or 87,834,392 common shares if the underwriters exercise in full their option to purchase additional common shares from us).

Use of Proceeds

We expect to receive net proceeds of approximately \$94.0 million from this offering (or approximately \$108.3 million if the underwriters exercise in full their option to purchase additional common shares from us), in each case, after deducting underwriting discounts and commissions and estimated offering expenses payable by us.

We intend to use the net proceeds from this offering to fund a portion of the purchase price of the Sunrise Acquisition, including the repayment of certain indebtedness of Sunrise. Prior to funding the Sunrise Acquisition, we may use the net proceeds of this offering to make short-term liquid investments.

The closing of the Sunrise Acquisition is not conditioned on the closing of this offering, and this offering is not conditioned on, and is expected to be consummated before, the closing of the Sunrise Acquisition. If we do not complete the Sunrise Acquisition, we intend to use the net proceeds from this offering for general corporate purposes, which may include announced or potential growth capital expenditures, future acquisitions and repayment of borrowings under our credit facilities. See Use of Proceeds in this prospectus supplement.

Dividend Policy

We have never paid cash dividends on our common shares and do not currently intend to pay dividends in the foreseeable future. Our future dividend policy will depend on our earnings, capital requirements and financial condition, requirements of the financial agreements to which we are then a party and other factors considered relevant by our Board of Directors. Additionally, our existing credit facilities contain covenants

limiting our ability to pay dividends to shareholders.

Offers in Canada

This offering is also being made in the Provinces of Alberta, British Columbia, Manitoba, Ontario and Saskatchewan in Canada by a separate prospectus supplement pursuant to applicable Canadian securities laws. See also Underwriting (Conflicts of Interest).

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Tax Considerations For a discussion of certain Canadian and United States federal income

tax consequences that may be relevant to prospective shareholders, see

Tax Considerations in this prospectus supplement.

NASDAQ Global Select Market Symbol STKL.

Toronto Stock Exchange Symbol SOY.

Risk Factors Investing in our common shares involves risks. You should read the risk

factors beginning on page S-26 of this prospectus supplement and on page 7 of the accompanying base prospectus and in the documents incorporated herein by reference, as well as the other cautionary statements throughout this prospectus supplement and the accompanying

base prospectus, to ensure you understand the risks associated with an

investment in our common shares.

Conflicts of Interest We intend to use a portion of the net proceeds from this offering to repay

in full outstanding term loan and revolving borrowings under Sunrise s credit facilities. An affiliate of BMO Nesbitt Burns Inc. is a lender under Sunrise s credit facilities and will receive more than 5% of the net proceeds of this offering. As a result, BMO Nesbitt Burns Inc. is deemed to have a conflict of interest within the meaning of Rule 5121 of the Financial Industry Regulatory Authority (Rule 5121). Accordingly, this offering is being made in compliance with the requirements of Rule 5121. Because the common shares to be offered have a bona fide public market, pursuant to Rule 5121, the appointment of a qualified independent underwriter is not necessary. In accordance with Rule 5121, if an underwriter receives more than 5% of the net proceeds from this offering, it will not sell our common shares to a discretionary account without receiving the written approval from the account holder. See

Underwriting (Conflicts of Interest).

SUMMARY FINANCIAL DATA

Summary Historical and Pro Forma Financial Data of SunOpta

The following table shows summary historical and pro forma consolidated financial and operating data for SunOpta for the periods and as of the dates presented. The following table should be read together with, and is qualified in its entirety by reference to, the historical consolidated financial statements and the accompanying notes incorporated herein by reference. The table should also be read together with Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this prospectus supplement, Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations incorporated by reference from our Annual Report for the year ended January 3, 2015 and Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations incorporated by reference from our Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015.

The summary historical consolidated financial information as of January 3, 2015 and December 28, 2013 and for each of the three years ended January 3, 2015 has been derived from, and should be read together with, the audited historical consolidated financial statements and the accompanying notes incorporated by reference in this prospectus supplement. The summary historical consolidated financial information as of July 4, 2015 and for each of the two quarters ended July 4, 2015 and July 5, 2014 has been derived from, and should be read together with, the unaudited historical consolidated financial statements and the accompanying notes incorporated by reference in this prospectus supplement.

The summary unaudited pro forma condensed combined financial information as of and for the two quarters ended July 4, 2015 and July 5, 2014 and for the year ended January 3, 2015 have been derived by giving pro forma effect to the consummation of the Transactions as if they had occurred on December 29, 2013, in the case of the statement of operations data, and on July 4, 2015, in the case of the balance sheet data. See Unaudited Pro Forma Condensed Combined Financial Information included elsewhere in this prospectus supplement.

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itable to SunOpta Inc. \$

2,289 \$

14,204

\$

The unaudited pro forma condensed combined financial information has been prepared for illustrative purposes only and is not necessarily indicative of our financial position or our results of operations had the Transactions actually occurred on the given date, nor is such unaudited pro forma condensed combined financial information necessarily indicative of the operating results to be expected for any future period. A number of factors may affect our results. See Cautionary Statement Regarding Forward-Looking Statements and Risk Factors.

| usanda af II S. dallawa | | Pro Fo Two Qu End | uar | rters | | Two Qu End | | | | Pro Forma Year | Year Ended | | | | | |
|--|----|-------------------------|-----|---------|----|---------------|----|---------|----|----------------------|------------|------------|----|-------------|----|-------|
| usands of U.S. dollars, | | July 4, | | July 5, | | July 4, | | July 5, | J | Ended January 3, | J | January 3, | De | ecember 28, | De | ecemb |
| per share amounts) | | 2015 | | 2014 | | 2015 | | 2014 | | 2015 | | 2015 | | 2013 | | 201 |
| lidated Statements of | | | | | | | | | | | | | | | | |
| tions Data: | | | | | | | | | | | | | | | | |
| ues | \$ | 754,896 | \$ | 775,363 | \$ | 610,674 | \$ | , | \$ | 1,496,623 | \$ | 1,242,600 | \$ | 1,140,095 | \$ | 1,043 |
| ta Foods ⁽¹⁾ | | 695,765 | | 705,575 | | 551,543 | | 580,166 | | 1,356,768 | | 1,102,745 | | 998,660 | | 910 |
| Iinerals | | 59,131 | | 69,788 | | 59,131 | | 69,788 | | 139,855 | | 139,855 | | 141,435 | | 120 |
| f goods sold | | 668,645 | | 674,468 | | 544,072 | | 570,914 | | 1,310,229 | | 1,099,306 | | 1,014,493 | | 918 |
| profit | \$ | 86,251 | \$ | 100,895 | \$ | 66,602 | \$ | 79,040 | \$ | 186,394 | \$ | 143,294 | \$ | 125,602 | \$ | 124 |
| , general and | Ż | | Ú | | ij | | Ż | | Ż | | Ż | | Ż | | Ż | |
| strative expenses | | 55,216 | | 57,887 | | 46,126 | | 47,876 | | 113,117 | | 94,609 | | 84,762 | | 7 |
| ble asset amortization | | 6,126 | | 6,011 | | 2,326 | | 2,211 | | 11,854 | | 4,254 | | 4,709 | | |
| expense (income), net | | 2,420 | | (4,948) | | 2,132 | | (1,004) | | (1,197) | | 2,494 | | 6,577 | | |
| ill impairment | | | | | | | | | | 10,975 | | 10,975 | | 3,552 | | |
| n exchange (gain) loss | | (1,001) | | 223 | | (1,001) | | 223 | | (777) | | (777) | | (1,606) | | (|
| igs from continuing ions before the ing | \$ | 23,490 | \$ | 41,722 | \$ | 17,019 | \$ | 29,734 | \$ | 52,422 | \$ | 31,739 | \$ | 27,608 | \$ | 4 |
| t expense, net | ψ | 19,620 | ψ | 18,760 | Ψ | 4,916 | ψ | 4,158 | Ψ | 36,646 | ψ | 7,764 | ψ | 7,860 | ψ | |
| ment loss on investment | | 17,020 | | 10,700 | | 4,710 | | 4,150 | | 8,441 | | 8,441 | | 21,495 | | |
| igs (loss) from uing operations before e taxes | \$ | 3,870 | \$ | 22,962 | \$ | 12,103 | \$ | 25,576 | \$ | 7,335 | \$ | 15,534 | \$ | (1,747) | \$ | 31 |
| on for income taxes | Ψ | 3,037 | Ψ | 8,489 | Ψ | 6,380 | Ψ | 10,023 | Ψ | 4,682 | Ψ | 8,903 | Ψ | 7,439 | Ψ | 9 |
| igs (loss) from uing operations | \$ | 833 | \$ | 14,473 | \$ | 5,723 | \$ | 15,553 | \$ | 2,653 | \$ | 6,631 | \$ | (9,186) | \$ | 22 |
| arnings) attributable to ntrolling interests | \$ | 1,456 | | (269) | \$ | 1,694 | \$ | (269) | \$ | 4,764 | \$ | 4,716 | \$ | 490 | \$ | (|
| igs (loss) from uing operations | | | | | | | | | | | | | | | | |

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7,417 \$ 15,284 \$

7,417 \$

11,347 \$

(8,696) \$

igs per share from

| uing operations | | | | | | | | | | | | | | |
|---|----|------|------------|----|----------|-----------|----------|------------|----|----------|-----------|----------|----------|-----|
| | \$ | 0.03 | \$ 0.17 | \$ | 0.11 | \$ | 0.23 | \$ 0.09 | \$ | 0.17 | \$ | (0.13) | \$ | |
| ed | \$ | 0.03 | \$ 0.17 | \$ | 0.11 | \$ | 0.22 | \$ 0.09 | \$ | 0.17 | \$ | (0.13) | \$ | |
| lidated Statements of | | | | | | | | | | | | | | |
| lows: | | | | | | | | | | | | | | |
| sh flows (used in) ed by operating | | | | | | | | | | | | | | |
| es continuing operations | 5 | | | \$ | (16,630) | \$ | 20,848 | | \$ | 25,017 | \$ | 32,580 | \$ | 29 |
| sh flows (used in) ed by operating es discontinued | | | | | | | | | | | | | | |
| ons | | | | | (134) | | (262) | | | (202) | | (2,528) | | |
| | | | | \$ | (16,764) | \$ | 20,586 | | \$ | 24,815 | \$ | 30,052 | \$ | 30 |
| sh flows used in ng activities continuing | | | | \$ | (28,695) | \$ | (8,305) | | \$ | (14,970) | \$ | (30,920) | ¢ | (60 |
| ons sh flows provided by n) investing es discontinued | | | | Φ | (20,093) | φ | (0,303) | | φ | (14,770) | φ | (30,920) | Ф | (0 |
| ons | | | | | | | 262 | | | 37,058 | | (2,081) | | 10 |
| | | | | \$ | (28,695) | \$ | (8,043) | | \$ | 22,088 | \$ | (33,001) | \$ | (49 |
| sh flows provided by n) financing | | | | | | | | | | | | | | |
| es continuing operations | į. | | | \$ | 39,880 | \$ | (14,343) | | \$ | (45,661) | \$ | 4,495 | \$ | 23 |

| | Tr- | Pro For | | | | | | Pro Forma Year Ended | | | | | | | |
|---|------|-----------------|-----------------|----|-----------------|-----|-----------------|----------------------|------------------------|----|--------------------|------|-----------------------------|----|-------------------|
| (in thousands of U.S. dollars, | TV | | | | wo Quart | ers | Ended | | Forma Year Ended | | · | Y ea | ır Enaea | | |
| except per share amounts) | | July 4, 2015 | July 5, 2014 | | July 4, 2015 | | July 5, 2014 | Ja | anuary 3, 2015 | Ja | nuary 3, I 2015 | Dec | cember 2 8) 2013 | - | ember 29, 2012 |
| Balance Sheet Data (as of | | 2015 | 2014 | | 2015 | | 2014 | | 2015 | | 2015 | | 2013 | | 2012 |
| period end): | | | | | | | | | | | | | | | |
| Cash and cash equivalents | \$ | 4,675 | | \$ | 4,386 | | | | | \$ | 9,938 | \$ | 8,537 | | |
| Total assets | \$ 1 | 1,318,392 | | \$ | | | | | | \$ | 640,950 | \$ | | | |
| Total debt | \$ | 558,794 | | \$ | 157,887 | | | | | \$ | 131,265 | \$ | 190,861 | | |
| Non-controlling interests | \$ | 12,987 | | \$ | 10,801 | | | | | \$ | 12,639 | \$ | 17,308 | | |
| Total equity | \$ | 449,725 | | \$ | 363,719 | | | | | \$ | 353,328 | \$ | 342,612 | | |
| Other Financial Data: | | | | | | | | | | | | | | | |
| Segment operating income ⁽²⁾ | \$ | 25,910 | \$ 36,774 | \$ | 19,151 | \$ | 28,370 | \$ | 62,200 | \$ | 45,208 | \$ | 37,737 | \$ | 43,042 |
| EBITDA ⁽²⁾ | \$ | 42,916 | \$53,518 | \$ | 30,113 | \$ | 39,588 | \$ | 95,435 | \$ | 67,058 | \$ | 58,267 | \$ | 61,435 |
| Adjusted EBITDA ⁽²⁾ | \$ | 46,025 | \$58,381 | \$ | 32,352 | \$ | 41,393 | \$ | 104,451 | \$ | 71,459 | \$ | 61,522 | \$ | 64,188 |
| SunOpta Foods EBITDA ⁽²⁾ | \$ | 40,071 | \$47,829 | \$ | 27,268 | \$ | 33,899 | \$ | 85,715 | \$ | 57,338 | \$ | 45,279 | \$ | 45,642 |
| SunOpta Foods Adjusted | | | | | | | | | | | | | | | |
| EBITDA ⁽²⁾ | \$ | 42,968 | \$ 52,441 | \$ | 29,295 | \$ | 35,453 | \$ | 94,236 | \$ | 61,244 | \$ | 48,049 | \$ | 47,895 |
| Adjusted earnings ⁽²⁾ | \$ | 6,313 | \$10,780 | \$ | 11,243 | \$ | 14,464 | \$ | 20,025 | \$ | 26,442 | \$ | 16,427 | \$ | 17,686 |
| Adjusted earnings per | | | | | | | | | | | | | | | |
| diluted share ⁽²⁾ | \$ | 0.07 | \$ 0.13 | \$ | 0.17 | \$ | 0.21 | \$ | 0.24 | \$ | 0.39 | \$ | 0.24 | \$ | 0.27 |

(1) We reported revenue for SunOpta Foods in the year ended January 3, 2015 of \$1,102.7 million compared to \$998.7 million in the year ended December 28, 2013, resulting in an increase of \$104.0 million, or 10.4%. Changes in foreign exchange rates caused a decline in fiscal 2014 revenue of approximately \$0.2 million. Lower commodity-related pricing caused a decline in fiscal 2014 revenue of approximately \$28.1 million. An additional week of sales in fiscal 2014 led to an increase in fiscal 2014 revenue of approximately \$21.3 million. Product rationalizations and other changes caused a decrease in fiscal 2014 revenue of approximately \$6.3 million. Excluding the impact of these items affecting revenue from the fiscal period indicated, revenue grew 11.8% in fiscal 2014 compared to fiscal 2013.

We reported revenue for SunOpta Foods in the two quarters ended July 4, 2015 of \$551.5 million compared to \$580.2 million in the two quarters ended July 5, 2014, a decrease of \$28.7 million, or 4.9%. Changes in foreign exchange rates caused a decline in first half fiscal 2015 revenue of approximately \$18.8 million. Lower commodity-related pricing caused a decline in first half fiscal 2015 revenue of approximately \$5.1 million. An additional week of sales in fiscal 2014 led to an increase in revenue in the first half of 2014 of approximately \$21.3 million. Product rationalizations and other changes caused a decrease in first half fiscal 2015 revenue of approximately \$2.2 million. Excluding the impact of these items affecting revenue from the fiscal period indicated, revenue grew 3.2% in the first half of fiscal 2015 compared to the first half of fiscal 2014.

Our management believes that presenting revenue growth in this manner assists investors in comparing our revenue growth across reporting periods on a consistent basis by excluding items that are not indicative of our core performance.

(2) See Non-GAAP Financial Measures below.

Non-GAAP Financial Measures

Our management uses a variety of financial and operating measures to analyze operating segment performance. To supplement our financial information presented in accordance with U.S. GAAP, our management uses additional measures that are known as non-GAAP financial measures in its evaluation of past performance and prospects for the future. These non-GAAP financial measures include segment operating income, EBITDA, Adjusted EBITDA, SunOpta Foods EBITDA, SunOpta Foods Adjusted EBITDA and adjusted earnings, and we believe they are important measures in assessing our operating results and profitability.

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We believe that these non-GAAP financial measures assist investors in comparing our financial performance across reporting periods on a consistent basis by excluding items that are not indicative of our core operating performance. However, these non-GAAP financial measures should not be considered in isolation or as substitutes for performance measures calculated in accordance with U.S. GAAP. Because not all companies use identical calculations, our presentation of EBITDA and Adjusted EBITDA may not be comparable to other similarly titled measures of other companies, limiting its usefulness as a comparative measure.

When reviewing the results of our operating segments, our management reviews segment operating income, EBITDA and Adjusted EBITDA to assess performance and allocate resources. Segment operating income excludes other income/expense items and goodwill impairment losses. In addition, interest expense, impairment loss on investment and provisions for income taxes are not allocated to the operating segments. We define segment operating income as earnings (loss) from continuing operations before the following, excluding the impact of other income/expense items and goodwill impairments. We define EBITDA as segment operating income plus depreciation and amortization and Adjusted EBITDA as EBITDA plus non-cash stock compensation expense. The following is a tabular presentation of segment operating income, EBITDA and Adjusted EBITDA, including a reconciliation to earnings (loss) from continuing operations, which we believe to be the most directly comparable U.S. GAAP financial measure:

| mber 2 |
|--------------------|
| 2012 |
| |
| 22,265 |
| 9,498 |
| |
| 9,333 |
| |
| |
| |
| 1,096 |
| 1,946 |
| |
| |
| |
| 13,042 |
| 18,393 |
| |
| 51,435 |
| 2,753 |
| |
| |
| |
| 54,188 |
| 1 18 51 2 |

(1) Represents (a) an adjustment to add back the increase in Sunrise s costs associated with acquired inventory recorded at fair value in connection with the application of purchase accounting in prior acquisitions, (b) an accrual for settlement of a legal matter, (c) sponsor management fees paid by Sunrise to its current owner and (d) certain consulting and professional fees. See footnote (1) to the table set forth under Summary Historical Financial Data of Sunrise. Following the Sunrise Acquisition, we expect that any future expenses of the type specified in (b) through (d) would be recorded in other expense (income), net in our consolidated statements of operations.

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When reviewing the operating results of our core SunOpta Foods business excluding results from our non-core Opta Minerals business, management uses SunOpta Foods EBITDA and SunOpta Foods Adjusted EBITDA. SunOpta Foods EBITDA and SunOpta Foods Adjusted EBITDA are presented solely to allow investors to more fully understand how we assess the financial performance of our SunOpta Foods business. SunOpta Foods EBITDA and SunOpta Foods Adjusted EBITDA are not, and should not be viewed as, substitutes for earnings prepared under U.S. GAAP.

We define SunOpta Foods EBITDA as EBITDA less EBITDA from Opta Minerals (calculated in accordance with our definition of EBITDA) and SunOpta Foods Adjusted EBITDA as Adjusted EBITDA less Adjusted EBITDA from Opta Minerals (calculated in accordance with our definition of Adjusted EBITDA). The following is a tabular reconciliation of SunOpta Foods EBITDA and SunOpta Foods Adjusted EBITDA to EBITDA and Adjusted EBITDA, respectively, for each of which we have provided a reconciliation to earnings (loss) from continuing operations above:

| (in thousands of | | ma Two s Ended | - | uarters ded | Pro Forma Year Ended January | | Year Ended | |
|--|-----------------|-------------------|-----------------|-----------------|------------------------------------|--------------------|------------------------------|----------------------|
| U.S. dollars) | July 4, 2015 | July 5, 2014 | July 4, 2015 | July 5, 2014 | 3, 2015 | January 3, 2015 | December 28 5 2013 | December 29, 2012 |
| EBITDA | \$42,916 | \$53,518 | \$ 30,113 | \$39,588 | \$ 95,435 | \$67,058 | \$ 58,267 | \$ 61,435 |
| Opta Minerals EBITDA ⁽¹⁾ | 2,845 | 5,689 | 2,845 | 5,689 | 9,720 | 9,720 | 12,988 | 15,793 |
| SunOpta Foods EBITDA | \$ 40,071 | \$ 47,829 | \$ 27,268 | \$ 33,899 | \$ 85,715 | \$ 57,338 | \$ 45,279 | \$ 45,642 |
| Adjusted EBITDA | \$ 46,025 | \$ 58,381 | \$ 32,352 | \$41,393 | \$ 104,451 | \$71,459 | \$ 61,522 | \$ 64,188 |
| Opta Minerals Adjusted EBITDA ⁽¹⁾ | 3,057 | 5,940 | 3,057 | 5,940 | 10,215 | 10,215 | 13,473 | 16,293 |
| SunOpta Foods Adjusted EBITDA | \$42,968 | \$ 52,441 | \$ 29,295 | \$ 35,453 | \$ 94,236 | \$ 61,244 | \$ 48,049 | \$ 47,895 |

(1) We define Opta Minerals Adjusted EBITDA as Opta Minerals EBITDA plus non-cash stock compensation expense. We define Opta Minerals EBITDA as Opta Minerals segment operating income plus depreciation and amortization. We define Opta Minerals segment operating income (as used in the table below) as earnings (loss) from continuing operations before the following of Opta Minerals plus other income/expense items and goodwill impairments. In addition, Opta Minerals segment operating income excludes provision for income taxes and interest expense and income amounts. The following is a tabular presentation of Opta Minerals segment operating income, Opta Minerals EBITDA and Opta Minerals Adjusted EBITDA, including a reconciliation to earnings (loss) from continuing operations of Opta Minerals, which we believe to be the most directly comparable U.S. GAAP financial measure:

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| (in thousands | Pro Fori Quarters | | Op Two Qu End | | rals Pro Forma Year Ended January | Year Ended | | | | | | |
|--|----------------------|-----------------|---------------------|-----------------|--|--------------------|---------------------|---------------------|--|--|--|--|
| of U.S. dollars) | July 4, 2015 | July 5, 2014 | July 4, 2015 | July 5, 2014 | 3, 2015 | January 3J 2015 | December 2E 2013 | ecember 29, 2012 | | | | |
| Earnings (loss) from | | | | | | | | | | | | |
| continuing operations | \$ (5,005) | \$ 99 | \$ (5,005) | \$ 99 | \$ (12,812) | \$ (12,812) | \$ (603) | \$ 5,457 | | | | |
| Provision for income taxes | 974 | 402 | 974 | 402 | (3,146) | (3,146) | (984) | 417 | | | | |
| Interest expense, net | 2,848 | 1,814 | 2,848 | 1,814 | 3,821 | 3,821 | 3,644 | 3,013 | | | | |
| Earnings (loss) from continuing operations before the following | \$ (1,183) | \$2,315 | \$(1,183) | \$ 2.315 | \$ (12.137) | \$(12,137) | \$ 2,057 | \$ 8,887 | | | | |
| Other expense (income), net | 1,391 | 281 | 1,391 | 281 | 4,673 | 4,673 | 1,122 | 1,175 | | | | |
| Goodwill impairment | , | | , | | 10,975 | 10,975 | 3,552 | , | | | | |
| Opta Minerals segment operating | | | | | | | | | | | | |
| income Depreciation | \$ 208 | \$ 2,596 | \$ 208 | \$ 2,596 | \$ 3,511 | \$ 3,511 | \$ 6,731 | \$ 10,062 | | | | |
| and amortization | 2,637 | 3,093 | 2,637 | 3,093 | 6,209 | 6,209 | 6,257 | 5,731 | | | | |
| Opta Minerals EBITDA Stock | \$ 2,845 | \$ 5,689 | \$ 2,845 | \$ 5,689 | \$ 9,720 | \$ 9,720 | \$ 12,988 | \$ 15,793 | | | | |
| compensation expense | 212 | 251 | 212 | 251 | 495 | 495 | 485 | 500 | | | | |
| Opta Minerals Adjusted EBITDA | \$ 3,057 | \$ 5,940 | \$ 3,057 | \$ 5,940 | \$ 10,215 | \$ 10,215 | \$ 13,473 | \$ 16,293 | | | | |

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When assessing our financial performance, management uses adjusted earnings and adjusted earnings per diluted share as an internal measure that excludes (1) loss (earnings) from discontinued operations and gain on sale of discontinued operations, (2) loss (earnings) from our non-core Opta Minerals business, (3) any impairment loss on investment and (4) other expense (income) items related to our core SunOpta Foods business. We believe that the identification of these items enhances an analysis of the financial performance of our SunOpta Foods business when comparing those operating results between periods, as we do not consider these items to be reflective of our strategic focus on investing in our SunOpta Foods business. The following table presents a reconciliation of adjusted earnings to earnings (loss) attributable to SunOpta Inc., which we consider to be the most directly comparable U.S. GAAP financial measure:

| | Pro F | orma | | | | | | |
|---------------------------------------|----------|-----------|----------|-----------|------------|--------------------|------------------|---------------------|
| | Two Q | uarters | Two Q | uarters | Pro Forma | | | |
| | En | ded | En | ded | Year Ended | l Y | Year Ended | l |
| (in thousands of U.S. dollars, except | July 4, | July 5, | July 4, | July 5, | January 3, | January B , | ecember D | B çember 29, |
| per share amounts) | 2015 | 2014 | 2015 | 2014 | 2015 | 2015 | 2013 | 2012 |
| Earnings (loss) from continuing | | | | | | | | |
| operations attributable to SunOpta | | | | | | | | |
| Inc. | \$ 2,289 | \$ 14,204 | \$ 7,417 | \$ 15,284 | \$ 7,417 | \$ 11,347 | \$ (8,696) | \$ 20,722 |
| Adjusted for: | | | | | | | | |
| Loss (earnings) from non-core Opta | | | | | | | | |
| Minerals business | 3,333 | (51) | 3,333 | (51 | 7,948 | 7,948 | 300 | (3,605) |
| Impairment loss on investment | | | | | 8,441 | 8,441 | 21,495 | |
| Other expense (income) ⁽¹⁾ | 691 | (3,373) | 493 | (769 | (3,781) | (1,294) | 3,328 | 569 |
| | | | | | | | | |
| Adjusted earnings | \$ 6,313 | \$10,780 | \$11,243 | \$ 14,464 | \$ 20,025 | \$ 26,442 | \$ 16,427 | \$ 17,686 |
| | | | | | | | | |
| Weighted-average number of diluted | | | | | | | | |
| shares outstanding (in thousands) | 84,717 | 84,728 | 68,047 | 68,058 | 85,041 | 68,371 | 67,832 | 66,611 |
| Adjusted earnings per diluted share | \$ 0.07 | \$ 0.13 | \$ 0.17 | \$ 0.21 | \$ 0.24 | \$ 0.39 | \$ 0.24 | \$ 0.27 |

(1) Other expense (income) for the pro forma two quarters ended July 4, 2015 and July 5, 2014 and the pro forma year ended January 3, 2015 is net of taxes of \$338, \$(1,856) and \$(2,089), respectively. Other expense (income) for the two quarters ended July 4, 2015 and July 5, 2014 is net of taxes of \$248 and \$516, respectively. Other expense (income) for the years ended January 3, 2015, December 28, 2013 and December 29, 2012 is net of taxes of \$(885), \$2,200 and \$202, respectively.

We believe that investors understanding of the financial performance of our core SunOpta Foods business is enhanced by disclosing the specific items that we exclude from earnings attributable to SunOpta Inc. to compute adjusted earnings. However, adjusted earnings and adjusted earnings per diluted share are not, and should not be viewed as, substitutes for earnings and earnings per share prepared under U.S. GAAP. Adjusted earnings and adjusted earnings per diluted share are presented solely to allow investors to more fully understand how we assess the financial performance of our SunOpta Foods business.

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Summary Historical Financial Data of Sunrise

The following table shows summary historical consolidated financial and operating data for Sunrise for the periods and as of the dates presented. The following table should be read together with, and is qualified in its entirety by reference to, the historical consolidated financial statements of Sunrise and the accompanying notes incorporated herein by reference. The table should also be read together with Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this prospectus supplement.

The summary historical consolidated financial information as of December 31, 2014 and 2013 and for the year ended December 31, 2014 (Successor) and the period from March 19, 2013 to December 31, 2013 (Successor), has been derived from, and should be read together with, Sunrise s audited historical consolidated financial statements, and notes thereto, incorporated herein by reference to Exhibit 99.2 of our Current Report on Form 8-K filed on September 15, 2015. The summary historical consolidated financial information for the year ended December 31, 2012 (Predecessor) and the period from January 1, 2013 to March 18, 2013 (Predecessor) has been derived from, and should be read together with, Sunrise s audited historical consolidated financial statements, and notes thereto, incorporated herein by reference to Exhibit 99.3 of our Current Report on Form 8-K filed on September 15, 2015. The summary historical consolidated financial information as of June 30, 2015 and for each of the six months ended June 30, 2015 and 2014 has been derived from, and should be read together with, Sunrise s historical unaudited consolidated financial statements, and notes thereto, incorporated herein by reference to Exhibit 99.1 of our Current Report on Form 8-K filed on September 15, 2015.

| | | Suc | ccessor | | Predecessor | | | | | |
|----------------------------------|------------|---------------|-------------|----------------------------|--------------|-------------|--|--|--|--|
| | | | Year | Period from March 19 | Period from | Year | | | | |
| | Six Mont | | Ended | to | January 1 to | Ended | | | | |
| | June | e 30 , | December 31 | December 31, | March 18, D | ecember 31, | | | | |
| (in thousands of U.S. dollars) | 2015 | 2014 | 2014 | 2013 | 2013 | 2012 | | | | |
| Consolidated Statements of | | | | | | | | | | |
| Operations Data: | | | | | | | | | | |
| Revenues: | | | | | | | | | | |
| Product, net | \$ 139,297 | \$123,719 | \$ 249,358 | \$ 162,380 | \$ 32,858 | \$ 141,466 | | | | |
| Service, net | 4,553 | 1,740 | 4,199 | 1,498 | 224 | 1,923 | | | | |
| Rental | 1,427 | 1,637 | 3,202 | | | | | | | |
| Financing | 66 | 19 | 71 | 222 | 107 | 341 | | | | |
| Total revenues | 145,343 | 127,115 | 256,830 | 164,100 | 33,189 | 143,730 | | | | |
| Cost of revenues | 125,419 | 104,985 | 213,180 | 135,716 | 25,265 | 113,911 | | | | |
| Gross profit | 19,924 | 22,130 | 43,650 | 28,384 | 7,924 | 29,819 | | | | |
| Operating expenses: | | | | | | | | | | |
| Selling | 1,850 | 1,862 | 3,669 | 3,121 | 576 | 3,443 | | | | |
| General and administrative | 10,198 | 11,236 | 21,013 | 17,491 | 2,523 | 10,279 | | | | |
| Transaction and transition costs | 215 | 658 | 912 | 8,545 | 6,445 | 410 | | | | |

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| Total operating expenses | 12,263 | 13,756 | 25,594 | 29,157 | 9,544 | 14,132 |
|---|----------------|------------------|-------------------|----------------|------------------|-------------------|
| Income (loss) from operations | 7,661 | 8,374 | 18,056 | (773) | (1,620) | 15,687 |
| Other expense (income), net | 373 | (4,602) | (4,603) | | (1) | (15) |
| Interest expense, net | 5,068 | 3,915 | 8,395 | 4,170 | 3,485 | 5,000 |
| Income (loss) before income tax expense / benefit Income tax (expense) benefit | 2,220 (786) | 9,061 (3,078) | 14,264 (4,652) | (4,943) 330 | (5,104) 1,286 | 10,702 (4,051) |
| Net income (loss) from continuing operations | \$ 1,434 | \$ 5,983 | \$ 9,612 | \$ (4,613) | \$ (3,818) | \$ 6,651 |
| Net (income) loss attributed to non-controlling interest (Loss) income from discontinued operations, net | (238) | | 48 | (233) | 346 | 1,497 |
| Net income (loss) | \$ 1,196 | \$ 5,983 | \$ 9,660 | \$ (4,846) | \$ (3,472) | \$ 8,148 |

| | | Su | D • 1 | Predecessor | | | | | |
|--|---------------------------|-----------|-----------|-------------|----|--|--|-----|------------------------------------|
| (in thousands of U.S. dollars) | Six Montl June 2015 | | , Decembe | | | Period from Iarch 19 to tember 31, 2013 | Period from January 1 to March 18J 2013 | ece | Year Ended ember 31, 2012 |
| Consolidated Statements of Cash | | | | | | | | | |
| Flows Data: | | | | | | | | | |
| Net cash (used in) provided by | | | | | | | | | |
| operating activities | \$ (17,504) | \$ 4,653 | \$ | (3,097) | \$ | (3,953) | \$11,016 | \$ | 3,372 |
| Net cash used in investing activities | (8,556) | (14,088) |) | (25,855) | | (13,216) | (928) | | (1,593) |
| Net cash provided by (used in) | | | | | | | | | |
| financing activities | 25,988 | 1,298 | | 18,490 | | 26,793 | (9,198) | | (1,768) |
| Consolidated Balance Sheet Data | | | | | | | | | |
| (as of period end): | | | | | | | | | |
| Cash | \$ 289 | | \$ | 92 | \$ | 10,553 | | | |
| Total assets | \$ 303,593 | | \$ | 240,664 | \$ | 205,702 | | | |
| Total debt | \$ 164,737 | | \$ | 142,403 | \$ | 81,041 | | | |
| Non-controlling interest | \$ 2,186 | | \$ | 2,063 | \$ | | | | |
| Total stockholders equity | \$ 51,736 | | \$ | 50,364 | \$ | 78,286 | | | |
| Other Financial Data: | | | | | | | | | |
| EBITDA ⁽¹⁾ | \$ 12,803 | \$ 13,930 | \$ | 28,377 | \$ | 14,464 | \$ 5,087 | \$ | 17,468 |
| Adjusted EBITDA ⁽¹⁾ | \$ 13,673 | \$ 16,988 | \$ | 32,922 | \$ | 23,020 | \$ 5,744 | \$ | 18,921 |

(1) To supplement the financial information about Sunrise presented in accordance with U.S. GAAP, our management has used EBITDA and Adjusted EBITDA, non-GAAP financial measures, in its evaluation of Sunrise s past performance and prospects for the future and of the Sunrise Acquisition. We believe EBITDA and Adjusted EBITDA are important measures in assessing Sunrise s operating results and profitability.
We believe that Sunrise s EBITDA and Adjusted EBITDA assist investors in comparing its financial performance

across periods on a consistent basis by excluding items that are not indicative of its core operating performance. However, Sunrise s EBITDA and Adjusted EBITDA should not be considered in isolation or as a substitute for performance measures calculated in accordance with U.S. GAAP.

Because not all companies use identical calculations, our presentation of Sunrise s EBITDA and Adjusted EBITDA may not be comparable to other similarly titled measures of other companies, limiting its usefulness as a comparative measure.

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We define Sunrise s EBITDA as Sunrise s net income (loss) from continuing operations plus (i) interest expense, net, (ii) income taxes, (iii) depreciation and amortization, (iv) other expense (income), net and (v) transaction and transition expenses (which are reclassified to other expense (income), net in the unaudited pro forma condensed combined financial information included in this prospectus supplement, as described in footnote (b) to the table below). We define Sunrise s Adjusted EBITDA as Sunrise s EBITDA plus non-cash stock compensation expense and other items identified in the table below that we do not believe are reflective of Sunrise s core operations. The following is a tabular presentation of Sunrise s Adjusted EBITDA, including a reconciliation to Sunrise s net income (loss) from continuing operations, which we believe to be the most directly comparable U.S. GAAP financial measure:

| | | | Su | cces | sor | | Period from | | Pred | eces | sor |
|---|-----------|---------------|-----------|------|----------------------------|----|----------------------------|-----|-------------------------------------|------|----------------------------|
| (in thousands of U.S. | - | nths ine 3 | , | | Year Ended ember 31, | M | arch 19 to ember 31, | Jar | riod from nuary 1 to arch 18, |)] | Year Ended ember 31, |
| dollars) | 2015 | | 2014 | | 2014 | | 2013 | | 2013 | | 2012 |
| Net income (loss) from | | | | | | | | | | | |
| continuing operations | \$ 1,43 | | \$ 5,983 | \$ | 9,612 | \$ | (4,613) | \$ | (3,818) | \$ | 6,651 |
| Interest expense, net | 5,06 | | 3,915 | | 8,395 | | 4,170 | | 3,485 | | 5,000 |
| Income taxes | 780 | 5 | 3,078 | | 4,652 | | (330) | | (1,286) | | 4,051 |
| Depreciation and amortization | 4,92 | 7 | 4,898 | | 9,409 | | 6,692 | | 262 | | 1,371 |
| Other expense (income), | | | | | | | | | | | |
| net ^(a) | 37. | 3 | (4,602) | | (4,603) | | | | (1) | | (15) |
| Transaction and | | | | | | | | | | | |
| transition costs(b) | 21: | 5 | 658 | | 912 | | 8,545 | | 6,445 | | 410 |
| EBITDA | \$ 12,80 | 3 | \$ 13,930 | \$ | 28,377 | \$ | 14,464 | \$ | 5,087 | \$ | 17,468 |
| Non-cash purchase accounting inventory | | | | | | | | | | | |
| step-up ^(c) | | | 385 | | 438 | | 7,639 | | | | |
| Stock compensation | | | | | | | | | | | |
| expense(d) | 392 | 2 | 342 | | 692 | | 469 | | 104 | | 278 |
| Accrual for legal settlement ^(e) | | | | | 450 | | | | | | |
| Management fees(f) | 473 | 3 | 1,436 | | 2,025 | | 448 | | 553 | | 1,175 |
| Consultant fees ^(g) | | | 895 | | 1,010 | | | | | | , |
| Adjusted EBITDA | \$ 13,673 | 3 | \$ 16,988 | \$ | 32,992 | \$ | 23,020 | \$ | 5,744 | \$ | 18,921 |

⁽a) Other income for the six months ended June 30, 2014 and the year ended December 31, 2014 primarily represents (i) an insurance recovery received in March 2014 for out-of-period events and (ii) a gain on

bargain purchase recorded in connection with Sunrise s acquisition of Pacific Ridge Farms, LLC (Pacific Ridge) in January 2014. For further information, see notes 1 and 6 to Sunrise s audited consolidated financial statements for the year ended December 31, 2014 and the period from March 19, 2013 to December 31, 2013, incorporated herein by reference to Exhibit 99.2 of our Current Report on Form 8-K filed on September 15, 2015.

- (b) Represents transaction and transition costs, including legal, financial advisory and accounting costs, related to the acquisition of Sunrise by Paine & Partners, LLC (Paine) in March 2013 and Sunrise s acquisitions of Packers Food Products, Inc. (Packers) in June 2013, Pacific Ridge in January 2014 and Opus Foods, Mexico S.A. de C.V. (Opus) in December 2014. Costs of this nature are reclassified to other expense (income), net within the unaudited pro forma condensed combined financial information included in Unaudited Pro Forma Condensed Combined Financial Information included in this prospectus, and these types of costs fall within SunOpta s definition of EBITDA.
- (c) In connection with the acquisition of Sunrise by Paine and the acquisition of Pacific Ridge by Sunrise, Sunrise recorded acquired inventory at fair value in connection with the application of purchase accounting. As a result, Sunrise s costs associated with that inventory increased from recorded levels. This adjustment adds back the increase in costs that resulted from this application of purchase accounting.
- (d) Represents adjustments for non-cash expenses related to stock compensation.

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- (e) Represents an accrual for settlement of a legal matter that was included in general and administrative expenses for the year ended December 31, 2014.
- (f) Represents sponsor management fees paid to Paine (Successor) and Sun Capital Partners, Inc. (Predecessor) and advisory fees paid to Paine (Successor) in connection with the refinancing of Sunrise s credit facilities and Sunrise s acquisitions of Pacific Ridge and Opus.
- (g) Represents consulting and professional fees related to (i) a supply chain and market assessment study and (ii) analysis relating to earnings and profits, a special dividend payment and a potential acquisition that are included in general and administrative expenses.

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RISK FACTORS

Investing in our common shares involves risks. Before making an investment in the common shares offered hereby, you should carefully consider the risk factors described below and included under the caption Risk Factors on page 7 of the accompanying base prospectus, as well as the risk factors discussed in our Annual Report on Form 10-K for the fiscal year ended January 3, 2015 and our Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015, together with all of the other information included in, or incorporated by reference into, this prospectus supplement and the accompanying base prospectus. Additional risks and uncertainties that we are not presently aware of or that we currently believe are immaterial may also adversely impact our business operations. If any of these risks were to occur, our business, financial condition or results of operations could be materially and adversely affected. In such case, the trading price of the common shares could decline, and you could lose all or part of your investment.

Risks Related to Our Business

We operate in a highly competitive industry

We operate businesses in highly competitive product and geographic markets in the United States, Canada, Europe and various other international markets. SunOpta Foods competes with various U.S. and international commercial grain procurement marketers, major companies with food ingredient divisions, other food ingredient companies, trading companies, and consumer-packaged food companies that also engage in the development and sale of food ingredients and other food companies involved in natural and organic foods. These competitors may have financial resources and staff larger than ours and may be able to benefit from economies of scale, pricing advantages and greater resources to launch new products that compete with our offerings. We have little control over and cannot otherwise affect these competitive factors. If we are unable to effectively respond to these competitive factors or if the competition in any of our product markets results in price reductions or decreased demand for our products, our business, financial condition or results of operations may be materially and adversely affected.

Our customers generally are not obligated to continue purchasing products from us

Many of our customers buy from us under purchase orders, and we generally do not have long-term agreements with or commitments from these customers for the purchase of products. We cannot provide assurance that our customers will maintain or increase their sales volumes or orders for the products supplied by us or that we will be able to maintain or add to our existing customer base. Decreases in our customers—sales volumes or orders for products supplied by us may have a material adverse effect on our business, financial condition or results of operations.

Loss of a key customer could materially reduce revenues and earnings

Our relationships with our key customers are critical to the success of our business and our results of operations. After giving pro forma effect to the Transactions, one customer would have accounted for nearly 10% of revenues for the year ended January 3, 2015. The loss or cancellation of business with any of our larger customers could materially and adversely affect our business, financial condition or results of operations.

Consumer preferences for natural and organic food products are difficult to predict and may change

Approximately 89% of our fiscal 2014 revenues were derived from SunOpta Foods. Our success depends, in part, on our ability and our customers ability to offer products that anticipate the tastes and dietary habits of consumers and appeal to their preferences on a timely and affordable basis. A significant shift in consumer demand away from our

products or products that utilize our integrated foods platform, or our failure to maintain our current market position, could reduce our sales and harm our business. Consumer trends change based on a

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number of possible factors, including nutritional values, a change in consumer preferences or general economic conditions. Additionally, there is a growing focus among some consumers to buy local food products in an attempt to reduce the carbon footprint associated with transporting food products from longer distances, which could result in a decrease in the demand for food products and ingredients that we import from other countries or transport from remote processing locations or growing regions. Further, failures by us or our competitors to deliver quality products could erode consumer trust in the organic certification of foods. These changes could lead to, among other things, reduced demand and price decreases, which could have a material and adverse effect on our business, financial condition or results of operations.

If we do not manage our supply chain effectively, our operating results may be adversely affected

Our supply chain is complex. We rely on suppliers for our raw materials and for the manufacturing, processing, packaging and distribution of many of our products. The inability of any of these suppliers to deliver or perform for us in a timely or cost-effective manner could cause our operating costs to rise and our margins to fall. Many of our products are perishable and require timely processing and transportation to our customers. Many of our products can only be stored for a limited amount of time before they spoil and cannot be sold. We must continuously monitor our inventory and product mix against forecasted demand or risk having inadequate supplies to meet consumer demand as well as having too much inventory that may reach its expiration date. If we are unable to manage our supply chain efficiently and ensure that our products are available to meet consumer demand, our operating costs could increase and our margins could fall, which could have a material and adverse effect on our business, financial condition or results of operations.

Volatility in the prices of raw materials and energy could increase our cost of sales and reduce our gross margins

Raw materials used by SunOpta Foods and Opta Minerals represent a significant portion of our cost of sales. Our cost to purchase services and materials, such as grains, fruits and other commodities, processing aids, industrial minerals and natural gas, can fluctuate depending on many factors, including weather patterns, economic and political conditions and pricing volatility. In addition, we must compete for limited supplies of these raw materials and services with competitors having greater resources than us. If our cost of materials and services increases due to any of the above factors, we may not be able to pass along the increased costs to our customers.

SunOpta Foods enters into a number of exchange-traded commodity futures and options contracts to partially hedge its exposure to price fluctuations on transactions to the extent considered practicable for minimizing risk from market price fluctuations. Futures contracts used for hedging purposes are purchased and sold through regulated commodity exchanges. Inventories, however, may not be completely hedged, due in part to our assessment of exposure from expected price fluctuations and an inability to hedge a number of raw materials.

Exchange purchase and sales contracts may expose us to risks that a counterparty to a transaction is unable to fulfill its contractual obligation. We may be unable to hedge 100% of the price risk of each transaction due to timing and availability of hedge contracts and third party credit risk. In addition, we have a risk of loss from hedge activity if a grower does not deliver the commodity as scheduled. We also monitor the prices of natural gas and from time to time lock in a percentage of our natural gas needs based on current prices and expected trends.

An increase in our cost of sales resulting from an increase in the price of raw materials and energy would have a material and adverse effect on our business, financial condition or results of operations.

There is doubt as to the ability of Opta Minerals to continue to operate as a going concern

Over the last several years, Opta Minerals has periodically breached certain financial covenants under its credit agreement with a syndicate of financial institutions, including as of June 30, 2015, which, if not cured or

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waived, would constitute an event of default under its credit agreement. Opta Minerals is highly leveraged relative to its current level of operations. On August 11, 2015, Opta Minerals obtained a waiver for the June 30, 2015 breach. In connection with this waiver, certain additional covenants were added from the date of the waiver through October 2, 2015. In conjunction with this waiver, Opta Minerals also extended the maturity of its revolving term credit facility from August 14, 2015 to October 2, 2015.

Opta Minerals ability to continue to operate as a going concern will require the continued support of its current lenders. Effective October 3, 2015, Opta Minerals will require another extension of its revolving credit facility or an alternative source of financing and, if breached, an additional waiver of future covenants. Opta Minerals may be unable to obtain an additional extension or alternative sources of financing. See Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Opta Minerals Inc. Going Concern Uncertainty and notes 1 and 6 to the interim consolidated financial statements contained in our Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015.

Opta Minerals may not receive the continued support of its lenders, and alternative sources of funding may not be available on terms favorable to Opta Minerals or at all. Accordingly, there is doubt as to Opta Minerals ability to continue to operate as a going concern, which could, among other things, hinder Opta Minerals ability to execute its business plan and could adversely affect its ability to do business with customers and suppliers. In addition, the uncertainty as to Opta Minerals ability to continue to operate as a going concern could have a significant impact on our ability to recover the carrying value of our investment in Opta Minerals, which amounted to approximately \$25.0 million as of July 4, 2015.

The value of our ownership position in Opta Minerals is dependent on the ability of Opta Minerals management to enhance shareholder value within Opta Minerals

We have identified our investment in Opta Minerals as a non-core holding. The value of our ownership position in Opta Minerals is dependent on the ability of Opta Minerals management to enhance shareholder value within Opta Minerals by executing on growth opportunities that may be identified and pursued, including the effective integration of acquisitions, if any, in order to capitalize on synergy opportunities. Our ability to realize the value of our investment in Opta Minerals is dependent on our ability to identify and act on strategic alternatives, including a possible sale of Opta Minerals or our majority ownership interest in Opta Minerals in the future. However, available strategic alternatives, if any, will depend on market conditions from time to time, and there can be no assurance that any viable strategic alternatives will be identified or pursued.

We may require additional capital to maintain current growth rates, which may not be available on favorable terms or at all

We have grown via a combination of internal growth and acquisitions requiring available financial resources. Our ability to raise capital, through equity or debt financing, is directly related to our ability to both continue to grow and improve returns from our operations. Debt or equity financing may not be available to us on favorable terms or at all. In addition to this offering, any future equity financing would dilute our current shareholders and may result in a decrease in our share price if we are unable to realize returns equal to or above our current rate of return. We will not be able to maintain our growth rate and acquire complementary businesses within the natural and organic food industries without continued access to capital resources.

Adverse weather conditions and natural disasters could impose costs on our business

Our various food products, from seeds and grains to ingredients, fruits, vegetables and other inputs, are vulnerable to adverse weather conditions and natural disasters, including windstorms, hurricanes, floods, droughts, fires, temperature extremes and earthquakes, some of which are common but difficult to predict, as well as crop disease and infestation. Severe weather conditions may occur with higher frequency or may be less predictable in the future due to the effects of climate change. Unfavorable growing conditions could reduce both

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crop size and crop quality. In extreme cases, entire harvests may be lost in some geographic areas. Adverse weather conditions or natural disasters may adversely affect our supply of one or more food products or prevent or impair our ability to ship products as planned. These factors can increase costs, decrease our sales volumes and revenues and lead to additional charges to earnings, which may have a material adverse effect on our business, financial condition and results of operations.

An interruption at one or more of our manufacturing facilities could negatively affect our business, and our business continuity plan may prove inadequate

We own or lease, manage and operate a number of manufacturing, processing, packaging, storage and office facilities. We could be rendered unable to accept and fulfill customer orders as a result of disasters, epidemics, business interruptions or other similar events. Some of our inventory and manufacturing facilities are located in areas that are susceptible to harsh weather, and the production of certain of our products is concentrated in a few geographic areas. In addition, we store chemicals used in the equipment for quick freezing of fruit, and our storage of chemicals will increase following the Sunrise Acquisition, which could lead to risk of leaks, explosions or other events. Although we have a business continuity plan, we cannot provide assurance that our business continuity plan will address all of the issues we may encounter in the event of a disaster or other unanticipated issue. Our business interruption insurance may not adequately compensate us for losses that may occur from any of the foregoing. In the event that a natural disaster, or other catastrophic event were to destroy any part of any of our facilities or interrupt our operations for any extended period of time, or if harsh weather or epidemics prevent us from delivering products in a timely manner, our business, financial condition and results of operations could be materially and adversely affected. In addition, if we fail to maintain our labor force at one or more of our facilities, we could experience delays in production or delivery of our products, which could also have a material adverse effect on our business, financial condition and results of operations.

If we lose the services of our key management, our business could suffer

Our prospects depend to a significant extent on the continued service of our key executives, and our continued growth depends on our ability to identify, recruit and retain key management personnel. We are also dependent on our ability to continue to attract, retain and motivate our personnel. We do not typically carry key person life insurance on our executive officers. If we lose the services of our key management or fail to identify, recruit and retain key personnel, our business, financial condition or results of operations may be materially and adversely impacted.

If we face labor shortages or increased labor costs, our results of operations and our growth could be adversely affected.

Labor is a significant component of the cost of operating our business. Our ability to meet our labor needs while controlling labor costs is subject to external factors, such as employment levels, prevailing wage rates, minimum wage legislation, changing demographics, health and other insurance costs and governmental labor and employment requirements. In the event of increasing wage rates, if we fail to increase our wages competitively, the quality of our workforce could decline, while increasing our wages could cause our earnings to decrease. If we face labor shortages or increased labor costs because of increased competition for employees from our competitors and other industries, higher employee-turnover rates, unionization of farm workers or increases in the federal- or state-mandated minimum wage, change in exempt and non-exempt status, or other employee benefits costs (including costs associated with health insurance coverage or workers—compensation insurance), our operating expenses could increase and our business, financial condition and results of operations could be materially and adversely affected.

Climate change laws could have an impact on our financial condition and results of operations

Legislative and regulatory authorities in the United States, Canada and internationally will likely continue to consider numerous measures related to climate change and greenhouse gas emissions. In order to produce,

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manufacture and distribute our products, we and our suppliers, use fuels, electricity and various other inputs that result in the release of greenhouse gas emissions. Concerns about the environmental impacts of greenhouse gas emissions and global climate change may result in environmental taxes, charges, regulatory schemes, assessments or penalties, which could restrict or negatively impact our operations, as well as those of our suppliers, who would likely pass all or a portion of their costs along to us. We may not be able to pass any resulting cost increases along to our customers. Any enactment of laws or passage of regulations regarding greenhouse gas emissions or other climate change laws by the United States, Canada or any other international jurisdiction where we conduct business could materially and adversely affect our business, financial condition and results of operations.

Impairment charges in goodwill or other intangible assets could adversely impact our financial condition and results of operations

As a result of our acquisitions, a portion of our total assets is comprised of intangible assets and goodwill. We are required to perform impairment tests of our goodwill and other intangible assets annually, or at any time when events occur that could affect the value of our intangible assets and/or goodwill. We have previously recorded impairment charges to our consolidated statements of operations. In accordance with applicable acquisition accounting rules, we expect to record a significant increase in goodwill in connection with the Sunrise Acquisition in the amount of the excess of the purchase price over the net fair value of Sunrise s tangible and intangible assets and liabilities as of the closing date of the Sunrise Acquisition. If the financial performance of Sunrise is not as strong as we anticipate, we could be required to record significant impairments in that goodwill. We expect to engage in additional acquisitions, which may result in our recognition of additional intangible assets and goodwill. A determination that impairment has occurred would require us to write off the impaired portion of our goodwill or other intangible assets, resulting in a charge to our earnings. Such a write-off could materially and adversely impact our business, financial condition and results of operations.

Technological innovation by our competitors could make our food products less competitive

Our competitors include major food ingredient and consumer-packaged food companies that also engage in the development and sale of food and food ingredients. Many of these companies are engaged in the development of food ingredients and other packaged food products and frequently introduce new products into the market. Existing products or products under development by our competitors could prove to be more effective or less costly than our products.

We rely on protection of our intellectual property and proprietary rights

The success of SunOpta Foods depends in part on our ability to protect our intellectual property rights. We rely primarily on patent, copyright, trademark and trade secret laws to protect our proprietary technologies. Our policy is to protect our technology by, among other things, filing patent applications for technology relating to the development of our business in the United States and in selected foreign jurisdictions.

Our trademarks and brand names are registered in the United States, Canada and other jurisdictions. We intend to keep these filings current and seek protection for new trademarks to the extent consistent with business needs. We also rely on trade secrets and proprietary know-how and confidentiality agreements to protect certain of the technologies and processes used by SunOpta Foods.

The failure of any patents, trademarks, trade secrets or other intellectual property rights to provide protection to our technologies would make it easier for our competitors to offer similar products, which could result in lower sales or gross margins.

We are subject to substantial environmental regulation and policies

We are, and expect to continue to be, subject to substantial federal, state, provincial and local environmental regulation. Some of the key environmental regulations to which we are subject include air quality regulations of

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the United States Environmental Protection Agency (EPA) and certain city/state/provincial air pollution control groups, waste treatment/disposal regulations, including but not limited to specific regulations of the Ontario Ministry of Environment and Energy and the Commonwealth of Virginia, Department of Environmental Quality, sewer regulations under agreements with local city sewer districts, regulations governing hazardous substances, storm water regulations and bioterrorism regulations. For a more detailed summary of the environmental regulations and policies to which we are subject, see Item 1. Business Regulation SunOpta Foods and Item 1. Business Regulation Opta Minera in our Annual Report on Form 10-K for the fiscal year ended January 3, 2015 incorporated herein by reference. Our business also requires that we have certain permits from various state, provincial and local authorities related to air quality, storm water discharge, solid waste, land spreading and hazardous waste.

In the event that our safety procedures for handling and disposing of potentially hazardous materials in certain of our businesses were to fail, we could be held liable for any damages that result, and any such liability could exceed our resources. We may be required to incur significant costs to comply with environmental laws and regulations in the future. In addition, changes to environmental regulations may require us to modify our existing plant and processing facilities and could significantly increase the cost of those operations.

The foregoing environmental regulations, as well as others common to the industries in which we participate, can present delays and costs that can adversely affect business development and growth. If we fail to comply with applicable laws and regulations, we may be subject to civil remedies, including fines, injunctions, recalls or seizures, as well as potential criminal sanctions, which could have a material adverse effect on our business, financial condition and results of operations. In addition, any changes to current regulations may impact the development, manufacturing and marketing of our products, and may have a negative impact on our future results.

SunOpta Foods is subject to significant food and health regulations

SunOpta Foods is affected by a wide range of governmental regulations in Canada, the United States, and several countries in Europe, among others. These laws and regulations are implemented at the national level (including, among others, federal laws and regulation in Canada and the United States) and by local subdivisions (including, among others, state laws in the United States and provincial laws in Canada). We are also subject to regulations of the European Union (EU) and the regulatory authority of regulatory agencies in several different countries. Examples of regulatory agencies influencing our operations include: the USDA, the U.S. Food and Drug Administration (the FDA), the U.S. Department of Homeland Security, the EPA, the Canadian Food Inspection Agency, and Skal Biocontrole (a Netherlands organization that certifies organic production meeting the requirements of EU regulations), among others.

Examples of laws and regulations that affect SunOpta Foods include laws and regulations applicable to:

the use of seed, fertilizer and pesticides;

the purchasing, harvesting, transportation and warehousing of seeds, grain and other products;

the processing and sale of food, including wholesale operations; and

the product labeling and marketing of food and food products, food safety and food defense.

These laws and regulations affect various aspects of our business. For example, as described in more detail under Item 1. Business Regulation SunOpta Foods in our Annual Report on Form 10-K for the fiscal year ended January 3, 2015 incorporated herein by reference, certain food ingredient products manufactured by SunOpta Foods are regulated under the 1958 Food Additive Amendments of the Federal Food, Drug and Cosmetic Act (FDCA), as administered by the FDA. Under the FDCA, pre-marketing approval by the FDA is required for the sale of a food ingredient which is a food additive unless the substance is generally regarded as

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safe (GRAS), under the conditions of its intended use by qualified experts in food safety. We believe that most food ingredients for which we have commercial rights are GRAS. However, this status cannot be determined until actual formulations and uses are finalized. As a result, we may be adversely impacted if the FDA determines that our food ingredient products do not meet the criteria for GRAS.

In addition, certain USDA regulations set forth the minimum standards producers must meet in order to have their products labeled as certified organic, and we currently manufacture a number of organic products that are covered by these regulations. While we believe our products and our supply chain are in compliance with these regulations, changes to food regulations may increase our costs to remain in compliance. We could lose our organic certification if a facility becomes contaminated with non-organic materials or if we do not use raw materials that are certified organic. The loss of our organic certifications could materially and adversely affect our business, financial condition or results of operations.

Our SunOpta Foods business is subject to the Perishable Agricultural Commodities Act (PACA). PACA regulates fair trade standards in the fresh produce industry and governs our purchases of fresh produce and sales of frozen produce. We source fresh produce under licenses issued by the U.S. Department of Agriculture, as required by PACA. Our failure to comply with the PACA requirements could, among other things, result in civil penalties, suspension or revocation of our licenses to sell produce and in certain cases, criminal prosecution, which could have a material and adverse effect on our business, financial condition or results of operations.

Changes in any government laws and regulations applicable to our operations could increase our compliance costs, negatively affect our ability to sell certain products or otherwise adversely affect our results of operations. In addition, while we believe SunOpta Foods is in material compliance with all laws and regulations applicable to our operations, we cannot assure you that we have been, or will at all times be, in compliance with all food production and health requirements, or that we will not incur material costs or liabilities in connection with these requirements. Our failure to comply with any laws, regulations or policies applicable to our business could result in fines, lawsuits, enforcement actions, penalties or loss in the ability to sell certain products, any of which could materially and adversely affect our business, financial condition or results of operations.

Our operations are influenced by agricultural policies

SunOpta Foods is affected by governmental agricultural policies such as price supports and acreage set aside programs and these types of policies may affect our business. The production levels, markets and prices of the grains and other raw products that we use in our business are materially affected by government programs, which include acreage control and price support programs of the USDA. Revisions in these and other comparable programs, in the United States and elsewhere, could have a material and adverse effect on our business, financial condition or results of our operations.

Product liability suits, recalls and threatened market withdrawals, could have a material adverse effect on our business

Fresh and frozen fruits are susceptible to harmful bacteria, and the sale of food products for human consumption involves the risk of injury or illness to consumers. Such injuries may result from inadvertent mislabeling, tampering by unauthorized third parties, faulty packaging materials, product contamination, or spoilage. Under certain circumstances, we or our customers may be required to recall or withdraw products, which may lead to a material and adverse effect on our business, financial condition or result of operations. Our customers may also voluntarily recall or withdraw a product we manufactured or packaged, even without consulting us, which could increase our potential liability, costs or and result in lost sales. A product recall or withdrawal could result in significant losses due to the

costs of the recall, the destruction of product inventory, and lost sales due to the unavailability of product for a period of time. In addition, we could be forced to temporarily close some production facilities. Even if a situation does not necessitate a recall or market withdrawal, product liability claims might be asserted against us. If a product recall or withdrawal were to lead to

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a decline in sales of a similar or related product sold by a customer or other third party, that party could also initiate litigation against us. While we are subject to governmental inspection and regulations and believe our facilities and those of our co-packers comply in all material respects with all applicable laws and regulations, if the consumption of any of our products causes, or is alleged to have caused, a health-related illness in the future, we may become subject to claims or lawsuits relating to such matters. Even if a product liability claim is unsuccessful or is not fully pursued, the negative publicity surrounding any assertion that our products caused illness or physical harm could adversely affect our reputation with existing and potential customers and consumers and our corporate and brand image.

For example, in November 2013, one of our customers initiated a voluntary recall of certain products manufactured by one of our wholly-owned subsidiaries, stating that it initiated the recall in response to consumer complaints of bloated packaging and premature spoilage of certain products, which it alleges resulted from a post-processing issue at our subsidiary s Allentown facility. Although we dispute the allegations, we are involved in litigation regarding these claims and have incurred related costs. See Part II, Item 1. Legal Proceedings in our Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015, which is incorporated by reference in this prospectus.

Moreover, claims or liabilities of this sort might not be covered by our insurance or by any rights of indemnity or contribution that we may have against others. We maintain product liability insurance in an amount that we believe to be adequate. However, we cannot be sure that we will not incur claims or liabilities for which we are not insured or that exceed the amount of our insurance coverage. A product liability judgment against us or a product recall could have a material and adverse effect on our business, financial condition or results of operations.

Food safety concerns and instances of food-borne illnesses caused by third parties could harm our business

Our internal processes and training may not be fully effective in preventing contamination of food products that could lead to food-borne illnesses. We rely on third-party suppliers and distributors, which increases the risk that food-borne illness incidents (such as e. coli, salmonella or listeria) could occur outside of our control and at multiple locations. If consumers lose confidence in the safety and quality of our products or organic products generally, even in the absence of a recall or a product liability case, our business, financial condition or results of operations could be materially and adversely affected. Instances of food-borne illnesses, whether real or perceived, and whether or not traceable to our operations or a result of our actions or omissions, could cause negative publicity about us or the products we serve, which could adversely affect sales. Food safety concerns and instances of food-borne illnesses and injuries caused by contaminated products sold by third parties could adversely affect the price and availability of fruits and vegetables and cause customers to shift their preferences, even if no food-borne illnesses or injuries are traced to our products. As a result, our costs may increase and our sales may decline. Loss of customers as a result of these health concerns or negative publicity could harm our business.

Litigation and regulatory enforcement concerning marketing and labeling of food products could adversely affect our business and reputation

The marketing and labeling of any food product in recent years has brought increased risk that consumers will bring class action lawsuits and that the Federal Trade Commission (FTC) and/or state attorneys general will bring legal action concerning the truth and accuracy of the marketing and labeling of the product. Examples of causes of action that may be asserted in a consumer class action lawsuit include fraud, unfair trade practices, and breach of state consumer protection statutes (such as Proposition 65 in California). FTC and/or state attorneys general may bring legal action that seeks removal of a product from the marketplace, and impose fines and penalties. Even when not merited, class claims, action by the FTC or state attorneys general enforcement actions can be expensive to defend and adversely affect our reputation with existing and potential customers and consumers and our corporate and brand image, which could have a material and adverse effect on our business, financial condition or results of operations.

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back office accounting;

Fluctuations in exchange rates, interest rates and commodity prices could adversely affect our business, financial condition, results of operations or liquidity

We are exposed to foreign exchange rate fluctuations as our non-U.S.-based operations are translated into U.S. dollars for financial reporting purposes. We are exposed to changes in interest rates as a significant portion of our debt bears interest at variable rates. We are exposed to price fluctuations on a number of commodities as we hold inventory and enter into transactions to buy and sell products in a number of markets. Additional qualitative and quantitative disclosures about these risks can be found in Item 7A. Quantitative and Qualitative Disclosures About Market Risk of our Annual Report on Form 10-K for the fiscal year ended January 3, 2015 incorporated by reference herein. As a result of these exposures, fluctuations in exchange rates, interest rates and certain commodities could adversely affect our business, financial condition, results of operations or liquidity.

We may not be able to effectively manage our growth and integrate acquired companies

From time to time we may pursue acquisition opportunities that are consistent with our overall growth strategy. Our ability to effectively integrate acquisitions, including our ability to realize potentially available marketing opportunities and cost savings in a timely and efficient manner will have a direct impact on our future results. We may encounter problems in connection with the integration of any new businesses, such as challenges relating to the following:

integration of an acquired company s products into our product mix;

the amount of cost savings that may be realized as a result of our integration of an acquired product or business;

unanticipated quality and production issues with acquired products;

adverse effects on business relationships with suppliers and customers;

diversion of management attention;

integrating acquired operations that have management teams and company cultures that differ from our own;

difficulty with personnel and loss of key employees;

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implementation of an integrated enterprise-wide accounting and information system and consolidation of

compatibility of financial control and information systems;

exchange rate risk with respect to acquisitions outside the U.S.;

potential for patent and trademark claims or other litigation against or involving the acquired company;

integration of businesses that operate in new geographic areas, including difficulties in identifying and gaining access to customers in new markets; and

in the case of foreign acquisitions, uncertainty regarding foreign laws and regulations and difficulty integrating operations and systems as a result of cultural, systems and operational differences.

If we experience any of these problems in the integration of new acquisitions, they could have a material and adverse effect on our business, financial condition or results of operations.

Our international operations expose us to additional risks

We source our products from numerous suppliers and growers from around the world. Outside of North America, we have processing and packaging facilities in Europe, Africa and Asia. Approximately 20% of our

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customer base is outside of the United States and Canada. Our international operations and customers expose us to certain risks inherent in doing business abroad, including:

exposure to local economic conditions, expropriation and nationalization, foreign exchange rate fluctuations and currency controls;

withholding and other taxes on remittances and other payments by subsidiaries;

investment restrictions or requirements;

export and import restrictions;

compliance with anti-corruption and anti-bribery laws, including the U.S. Foreign Corrupt Practices Act;

compliance with export controls and economic sanctions laws;

increases in working capital requirements related to long supply chains; and

disruptions in our supply chain from unforeseen events, such as natural disasters, terrorism and political and civil unrest.

For example, through the Sunrise Acquisition, we expect to acquire significant operations in Mexico, including a facility in the State of Michoacán, near areas where there have been incidents of unrest. The Sunrise Acquisition may heighten the risks of our international operations described above.

As we continue to expand our business globally, including through the Sunrise Acquisition, we may have difficulty anticipating and effectively managing these and other risks that our international operations may face, which may adversely impact our business, financial condition and results of operations. In addition, any acquisition of businesses with operations outside of North America may exacerbate this risk.

A substantial portion of our assets and certain of our executive officers and directors are located outside of the United States; it may be difficult to effect service of process and enforce legal judgments upon us and certain of our executive officers and directors

A substantial portion of our assets and certain of our executive officers and directors are located outside of the United States. As a result, it may be difficult to effect service of process within the United States and enforce judgment of a U.S. court obtained against us or our executive officers and directors. Particularly, our stockholders may not be able to:

effect service of process within the United States on us or certain of our executive officers and directors;

enforce judgments obtained in U.S. courts against us or certain of our executive officers and directors based upon the civil liability provisions of the U.S. federal securities laws;

enforce, in a court outside of the United States, judgments of U.S. courts based on the civil liability provisions of the U.S. federal securities laws; or

bring an original action in a court outside of the United States to enforce liabilities against us or any of our executive officers and directors based upon the U.S. federal securities laws.

Risks Related to Our Indebtedness

Our business may be materially and adversely affected if we are unable to renew our North American credit facilities when they become due on January 27, 2017

Our North American credit facilities mature on January 27, 2017. We may not be able to renew these facilities to the same level or size, or on terms as favorable as in previous years. A reduced facility may impact

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our ability to finance our business, requiring us to scale back our operations and our use of working capital. Alternatively, obtaining credit on less favorable terms would have a direct impact on our profitability and operating flexibility.

Our credit agreements restrict how we may operate our business, and our business may be materially and adversely affected if these restrictions prevent us from implementing our business plan

We have a number of credit agreements providing for various credit facilities including a primary facility with a syndicate of lenders. Our credit agreements contain covenants that limit the discretion of our management with respect to certain business matters. These covenants place restrictions on, among other things, our ability to incur additional indebtedness, to create other liens, to complete a merger, amalgamation or consolidation, to make certain distributions or make certain payments, investments and guarantees and to sell or otherwise dispose of certain assets. These restrictions may hinder our ability to execute on our growth strategy or prevent us from implementing parts of our business plan.

Our business could be materially and adversely affected if we are unable to meet the covenants of our credit facilities

We are currently in compliance with the financial covenants under our North American and European credit facilities. Our ability to comply with these financial covenants in the future will depend on the success of our businesses, our operating results, and our ability to achieve our financial forecasts. Various risks uncertainties and events beyond our control could affect our ability to comply with the financial covenants and terms of our various credit agreements. Failure to comply with our financial covenants and other terms could result in an event of default and the acceleration of amounts owing under the credit agreements, unless we were able to negotiate a waiver. The lenders could condition any such waiver on an amendment to the credit agreements on terms (including, but not limited to, the payment of consent fees) that may be unfavorable to us. If we are unable to negotiate a covenant waiver or replace or refinance our credit agreements on favorable terms or at all, our business, financial condition or results of operations will be materially and adversely impacted.

Our European credit facilities are due on demand with no set maturity date and our business may be adversely affected if we cannot maintain these facilities on an ongoing basis

Our European credit facilities are due on demand with no set maturity date. We may not be able to replace these facilities in timely manner should the syndicate decide to not provide credit. If we were unable to replace the current facilities, this would impact our ability to finance our European-based operations, requiring us to scale back these operations and use of working capital. Alternatively, replacing the facilities on less favorable terms would have a material and adverse effect on our business, financial condition or results of operations.

If we are successful in completing the Transactions, our level of indebtedness could adversely affect our financial condition and prevent us from fulfilling our debt obligations

As of July 4, 2015, our total indebtedness was approximately \$157.9 million, or \$558.8 million on a pro forma basis after giving effect to the Transactions. Our indebtedness could adversely affect our business, financial condition or results of operations, including, without limitation, impairing our ability to obtain additional financing for working capital, capital expenditures, debt service requirements or other general corporate purposes. In addition, we will have to use a substantial portion of our cash flow to pay principal, premium (if any) and interest on the Notes and our other indebtedness which will reduce the funds available to us for other purposes. Our level of indebtedness will also make us more vulnerable to economic downturns and adverse industry conditions, and may compromise our ability to

capitalize on business opportunities and to react to competitive pressures as compared to our competitors.

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Risks Related to the Sunrise Acquisition

Even if this offering is completed, we may not complete the Sunrise Acquisition

On July 30, 2015, we entered into the PSA and agreed to acquire all of the issued and outstanding common shares of Sunrise Holdings. With a transaction value of approximately \$443.8 million, this is the largest acquisition we have undertaken.

We expect the Sunrise Acquisition to close during the fall of 2015, but the acquisition is subject to a number of customary closing conditions. Satisfaction of many of these conditions is beyond our control. If these conditions are not satisfied or waived, the Sunrise Acquisition will not be completed. Each of the parties to the PSA has made certain customary representations, warranties and covenants in the PSA, including, among others, covenants relating to (a) the operation of Sunrise and its subsidiaries in the ordinary course of business consistent with past practice, with limitations on certain pre-closing activities; and (b) actions required for closing. Certain of the conditions that remain to be satisfied include, but are not limited to, the continued accuracy of the representations and warranties in the PSA and performance by each party of its respective obligations under the PSA.

As a result, the Sunrise Acquisition may not close as scheduled or at all. The closing of this offering is not conditioned on, and is expected to be consummated before, the closing of the Sunrise Acquisition. Accordingly, if you decide to purchase common shares in this offering, you should be willing to do so whether or not we complete the Sunrise Acquisition.

Failure to complete the Sunrise Acquisition or any delays in completing the Sunrise Acquisition could have an adverse effect on our business, financial condition or results of operations and could negatively impact the price of our common shares.

The Sunrise Acquisition may also present certain risks to our business and operations prior to the closing of the transaction, including, among other things, risks that:

our operations will be restricted by certain contractual restrictions on the conduct of our business that may affect our ability to execute our business strategies and attain our financial goals;

our relationships with third parties, including customers, suppliers and other business partners may be adversely affected; and

potential distractions of the Sunrise Acquisition may adversely affect the ability of us, Sunrise or the combined company to attract, motivate and retain executives and other key employees and keep them focused on applicable strategies and goals.

We may be unable to successfully integrate the operations of Sunrise into our business

The Sunrise Acquisition is the largest acquisition we have undertaken to date, and our integration of Sunrise into our business is subject to a number of risks, including the following:

we may not be able to integrate successfully and to manage successfully the challenges presented by the integration process, which may result in our not fully achieving the operating efficiencies, synergies, cost savings, revenue enhancements and other benefits currently anticipated from the Sunrise Acquisition;

we may not be able to successfully manage our expanded business, including the substantial expansion of the scope and size of our business due to additions of \$256.8 million in fiscal 2014 revenue, approximately 300 full-time employees and five operating facilities, which will pose substantial challenges for management;

the significant indebtedness incurred in completing the Sunrise Acquisition may decrease our flexibility and increase our borrowing costs; and

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we may lose executives and other key employees and be unable to attract and retain such executives and employees.

If some or all of these risks were to materialize, we could experience a material adverse effect on our business, financial condition or results of operations.

We may not be able to obtain debt financing for the Sunrise Acquisition on expected or acceptable terms, which could make the Sunrise Acquisition less accretive to earnings per share

We intend to finance the Sunrise Acquisition with the proceeds of this offering and the Notes Offering and borrowings under our North American credit facilities. The assumptions underlying our estimate that the Sunrise Acquisition will be accretive to our cash flow includes assumptions about our ability to consummate this offering and the interest rate we will be able to obtain in connection with the issuance of the Notes in the Notes Offering. We may not be able to sell sufficient Notes to fund the total purchase price of the Sunrise Acquisition, in which case we would fund a portion of the Sunrise Acquisition through borrowings under the Opco Bridge, which would increase our cost of capital and make the Sunrise Acquisition less accretive to earnings per common share. Additionally, the interest rates that apply to any Notes Offering may be higher than we had anticipated, which would increase our cost of capital, resulting in the Sunrise Acquisition being less accretive to earnings per common share.

We may not have accurately estimated the benefits or synergies to be realized from the Sunrise Acquisition

Our expected benefits and synergies from the Sunrise Acquisition may not be realized if our cash flow estimates associated with the assets of Sunrise are materially inaccurate or if we fail to identify operating problems or liabilities prior to closing. For example, we have announced that we expect to realize synergies of \$10 million by 2017 as a result of the Sunrise Acquisition and our estimates may prove to be inaccurate. We have performed an inspection of assets to be acquired, which we believe to be generally consistent with industry practices. However, the accuracy of our assessments of the assets and our estimates are inherently uncertain. There could also be environmental or other problems that were not discovered in the course of our due diligence and inspections. If problems or risks are identified after closing of the Sunrise Acquisition, the PSA provides for limited recourse against Sunrise s former owners.

In addition, our estimate of the required working capital for Sunrise s business and targeted working capital set forth in the PSA may not be sufficient for the actual working capital needs of the Sunrise business. If our estimate of the targeted working capital was lower than the actual needs of the acquired business, we could be required to fund such additional working capital needs out of other operating cash flows or borrowings under our North American credit facilities or through alternative financing sources.

The Sunrise Acquisition may expose us to unknown liabilities

We will be subject to all of the liabilities of Sunrise, other than certain liabilities not assumed pursuant to the PSA. For example, Sunrise is subject to a number of legal and administrative proceedings, including a wage and hour lawsuit in California. See Business Sunrise Legal Proceedings. If there are unknown liabilities or other obligations, including contingent liabilities, our business could be materially affected. Moreover, we do not have the right to be indemnified under all of the agreements related to the Sunrise Acquisition or Sunrise s prior acquisitions, and, to the extent there is indemnification against such losses and liabilities in certain of the agreements, the amount of such indemnification is limited and may not be sufficient to cover the actual losses we may suffer.

The Sunrise Acquisition could result in unexpected disruptions on our business

In response to the announcement of the Sunrise Acquisition, Sunrise s customers may cease or reduce their business with Sunrise or some of our customers may cease or reduce their business with us, which could

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negatively affect our combined business operations. Similarly, current or prospective employees of us or of Sunrise may experience uncertainty about their future roles with the combined entity. This may adversely affect our ability to attract and retain key management, marketing and technical personnel. In addition, the diversion of the attention of our respective management teams away from day-to-day operations during the pendency of the Sunrise Acquisition could have an adverse effect on the financial condition and operating results of either us or of Sunrise.

Our historical and pro forma condensed combined financial information and operating data may not be representative of our results as a combined company

The pro forma condensed combined financial information included and incorporated by reference in this prospectus supplement is derived from the consolidated historical financial statements of SunOpta and the financial statements of Sunrise, and does not purport to be indicative of the future results of operations of the combined companies. Therefore, our pro forma condensed combined financial information included and incorporated by reference in this prospectus supplement may not be representative of our results as a combined company. The pro forma condensed combined financial information included and incorporated by reference in this prospectus supplement is also based in part on certain assumptions regarding the Sunrise Acquisition and the transactions relating thereto that we believe are reasonable. However, our assumptions may prove to be inaccurate. Accordingly, the historical and pro forma condensed combined financial information included and incorporated by reference in this prospectus supplement may not be indicative of what our results of operations and financial condition would have been had we been a consolidated entity during the periods presented, or what our results of operations and financial conditions will be in the future. The challenge of integrating previously independent businesses makes evaluating our business and our future financial prospects uncertain. Our potential for future business success and operating profitability must be considered in light of the risks, uncertainties, expenses and difficulties typically encountered by recently combined companies.

Our pro forma condensed combined financial information includes a preliminary allocation of the estimated purchase price for the Sunrise Acquisition. The price was allocated based on a preliminary assessment of the fair value of the assets acquired and liabilities assumed, pending the completion of an independent appraisal and other evaluations. While we believe that the assumptions underlying this preliminary allocation are reasonable, the final amounts could differ materially from these assumptions. Additionally, the results of the pending appraisal may reflect a value for certain customer contracts or other identifiable intangible assets, the quantification of which cannot be determined at this time. Further, as the Sunrise Acquisition has not closed, certain amounts of working capital and other closing adjustments reflected in the pro forma adjustments are not final.

Additional Risks Related to Sunrise s Business

The risks described below are additional risks faced by Sunrise s business that have not been fully discussed under Risks Related to Our Business above and of which we are currently aware. If we successfully complete the Sunrise Acquisition and any of these risks were to occur, Sunrise s business, financial condition and results of operations, and consequently our business, financial condition and results of operations, could be materially and adversely affected.

Recurring drought conditions in California could harm Sunrise s business

Sunrise s raw materials are subject to the availability of fresh and frozen fruit supply, which is based on conditions that are beyond its control. A significant portion of Sunrise s fruit supply is sourced from California, which continues to experience severe drought conditions for the fourth straight year in 2015 due to extremely low levels of rainfall. Such conditions have resulted in lost crops as well as increased water costs for growers in California. In particular, Sunrise depends on growers in California for strawberries, which accounted for more than half of Sunrise s product sales in

2014. In 2014, Governor Edmund Gerald Jerry Brown Jr. declared a

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drought state of emergency in California and, among other actions, passed legislation requiring monitoring of groundwater pumping, which limits the amount of groundwater for which farmers can drill. Strawberry growers are largely dependent on well water, and diminishing groundwater resources could lead to a reduced strawberry supply. In April 2015, Governor Brown imposed statewide mandatory water conservation measures, including increased water use reporting by agricultural water users, enhancing the state s ability to enforce against diversions and unreasonable use of water in an effort to curtail wasteful water practices in agricultural fields. While farms have been largely exempted from the strict water conservation measures imposed statewide, which have mostly targeted urban water use, continuing drought conditions could lead to more restrictive measures aimed at the agricultural industry. Recurring drought conditions and existing and future water conservation laws could negatively impact the agricultural industry in California and have a material adverse effect on Sunrise s business, financial condition or results of operations.

Due to fluctuations in the supply of fresh produce, in particular strawberries, Sunrise s results of operations are seasonal

Because of seasonal supply fluctuations, Sunrise has historically incurred a greater portion of its costs during the first six months of the year, as it purchases strawberries and other fruit from farmers during the peak California growing season. Such seasonal costs could materially and adversely affect Sunrise s results of operations in the first and second quarters. Sunrise only recently, in December 2014, secured a counter-seasonal Mexican supply source through its acquisition of Opus. Sunrise may not be successful in counteracting or smoothing out the effects of seasonality, and we expect that Sunrise s results of operations will continue to remain subject to significant seasonality.

Changes or disruptions could limit the seasonal worker population available for fruit farming and production and increase our labor costs

Sunrise s supply source depends in part on a seasonal temporary workforce comprised primarily of migrant workers. Changes in immigration laws that discourage migration to the United States and political or other events (such as war, terrorism or health emergencies) that make it more difficult for individuals to immigrate to or migrate throughout the United States could adversely affect the migrant worker population and reduce the workforce available for farms and production facilities in the United States. Additionally, increased competition from other industries for migrant workers could increase Sunrise s costs and adversely affect its business, financial condition or results of operations.

Risks Related to this Offering and Ownership of our Common Shares

Our operating results and share price are subject to significant volatility, which could cause the value of your investment to decline

Our net sales and operating results may vary significantly from period to period due to:

changes in our customers and/or their demand;

changes in our operating expenses;

management s ability to execute our business strategies focused on improved operating earnings;

organizational and personnel changes;
interruption in operations at our facilities;
product recalls or market withdrawals;
legal and administrative cases (whether civil, such as environmental or product related, or criminal), settlements, judgments and investigations;
foreign currency fluctuations;

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supply shortages or commodity price fluctuations; and

general economic conditions.

In addition, our share price may be highly volatile compared to larger public companies. Certain announcements could have a significant effect on our share price, including announcements regarding:

fluctuations in financial performance from period to period;

mergers, acquisitions and/or divestitures, either by us or key competitors;

changes in key personnel;

strategic partnerships or arrangements;

litigation and governmental inquiries;

changes in governmental regulation and policy;

patents or proprietary rights;

changes in consumer preferences and demand;

new financings; and

general market conditions.

Higher volatility increases the chance of larger than normal price swings which reduces predictability in the price of our common shares and could impair investment decisions. In addition, price and volume trading volatility in the stock markets can have a substantial effect on our share price, frequently for reasons other than our operating performance. These broad market fluctuations could adversely affect the market price of our common shares. You may be unable to resell your common shares at or above the public offering price.

In the past few years, stock markets have experienced extreme price and volume fluctuations. In the past, following periods of volatility in the overall market and the market price of a company s securities, securities class action litigation has often been instituted against these companies. Such litigation, if instituted against us, could result in substantial costs and a diversion of our management s attention and resources.

Our debt instruments restrict, and our future debt instruments will restrict, our ability to pay dividends to our shareholders, and we do not currently intend to pay any cash dividends on our common shares in the foreseeable future; therefore, our shareholders may not be able to receive a return on their common shares until their shares are sold

We have never paid or declared any cash dividends on our common shares. We do not anticipate paying any cash dividends on our common shares in the foreseeable future because, among other reasons, we currently intend to retain any future earnings to finance the growth of our business. In addition, the covenants included in our outstanding credit facilities restrict, and the covenants expected to be included in our future debt instruments, including the Notes expected to be offered by SunOpta Foods Inc. in connection with the Sunrise Acquisition, will restrict, SunOpta Inc. s ability to receive cash from its subsidiaries and pay dividends on our common shares. The future payment of dividends will be dependent on factors such as these covenant restrictions, cash on hand, or achieving and maintaining profitability, the financial requirements to fund growth, our general financial condition and other factors our board of directors may consider appropriate in the circumstances. Until we pay dividends, which we may never do, our shareholders will not receive a return on their common shares until their shares are sold.

The exercise of stock-based awards, participation in our employee stock purchase plan and issuance of additional securities could dilute the value of our common shares

The exercise of stock-based awards, participation in our employee stock purchase plan, and issuance of additional securities could result in dilution in the value of our common shares and the voting power represented thereby. Furthermore, to the extent common shares are issued pursuant to the exercise of stock-based awards, participation in our employee stock purchase plan and issuance of additional securities, our share price may decrease due to the additional amount of common shares available in the market. The subsequent sales of these shares could encourage short sales by our shareholders and others, which could place further downward pressure on our share price. Moreover, the holders of our stock options may hedge their positions in our common shares by short selling our common shares, which could further adversely affect our stock price.

You may be diluted by the future issuance of additional common shares in connection with our incentive plans, acquisitions or otherwise

As of July 4, 2015, we have unlimited common shares authorized but unissued. Our articles of amalgamation authorize us to issue these common shares, and we may also issue options, rights, warrants and appreciation rights relating to common shares for the consideration and on the terms and conditions established by our board of directors in its sole discretion. We may need to raise significant additional equity capital in connection with acquisitions or otherwise.

As of January 3, 2015, we had outstanding options issued under our 2013 Stock Incentive Plan to purchase an aggregate of 3,624,648 common shares. We also maintain an Employee Stock Purchase Plan, which allows our employees to purchase an aggregate of 3,000,000 common shares through payroll deductions. As of January 3, 2015, there was a balance of 1,311,825 common shares remaining to be granted under this plan. Any common shares that we issue, including under our 2013 Stock Incentive Plan or other equity incentive plans that we may adopt in the future, or upon exercise of outstanding option, restricted stock units or performance share units, would dilute the percentage ownership held by the investors who purchase common shares in this offering.

If we or our existing shareholders sell additional common shares after this offering, the market price of our common shares could decline

The sale of substantial amounts of common shares in the public market, or the perception that such sales could occur, could harm the prevailing market price of common shares. These sales, or the possibility that these sales may occur, also might make it more difficult for us to sell equity securities in the future at a time and at a price that we deem appropriate. Upon completion of this offering we will have a total of 85,333,892 common shares outstanding (or 87,834,392 common shares if the underwriters exercise in full their option to purchase additional common shares from us). Substantially all of our outstanding common shares freely tradable without restriction or further registration under the Securities Act, except that any shares held by any affiliate, as that term is defined under Rule 144 of the Securities Act, may be sold only in compliance with the limitations of Rule 144 or another applicable exemption from registration under the Securities Act.

We, our officers and our directors will sign lock-up agreements with the underwriters that will, subject to certain customary exceptions, restrict the sale of our common shares held by us or them for 90 days following the date of this prospectus. The representative of the underwriters may, in its sole discretion, release all or any portion of the common shares subject to lock-up agreements. See Underwriting (Conflicts of Interest) for a description of these lock-up agreements. Upon the expiration of the lock-up agreements, all of such common shares held by our officers and directors will be eligible for resale in a public market, subject, in the case of shares held by any affiliate, to volume,

manner of sale and other limitations under Rule 144.

We have filed a registration statement on Form S-8 under the Securities Act to register common shares or securities convertible into or exchangeable for common shares issued pursuant to our 2013 Stock Incentive Plan. Accordingly, shares registered under such registration statement will be available for sale in the open market.

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As restrictions on resale end, the market price of our common shares could drop significantly if the holders of these restricted shares sell them or are perceived by the market as intending to sell them. These factors could also make it more difficult for us to raise additional funds through future offerings of our common shares or other securities.

If securities or industry research analysts do not publish or cease publishing research or reports about our business or if they issue unfavorable commentary or downgrade our common shares, our share price and trading volume could decline

The trading market for our common shares relies in part on the research and reports that securities and industry research analysts publish about us, our industry, our competitors and our business. We do not have any control over these analysts. Our share price and trading volumes could decline if one or more securities or industry analysts downgrade our common shares, issue unfavorable commentary about us, our industry or our business, cease to cover our company or fail to regularly publish reports about us, our industry or our business.

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USE OF PROCEEDS

We expect to receive net proceeds of approximately \$94.0 million from this offering (or approximately \$108.3 million if the underwriters exercise in full their option to purchase additional common shares from us), in each case, after deducting underwriting discounts and commissions and estimated offering expenses payable by us.

The table below sets forth the estimated sources and uses of funds in connection with the Transactions assuming the Transactions were consummated as of July 4, 2015. Actual amounts will vary from the estimated amounts shown below depending on several factors, including, among others, changes in our cash and cash equivalents balances and changes in Sunrise s indebtedness between July 4, 2015 and the actual closing dates of the Transactions, accrued interest subsequent to July 4, 2015, changes made to the sources of the contemplated financings, including fluctuations in the amount of proceeds received from this offering, SunOpta Foods Inc. s senior secured debt financing and differences from our estimated fees and expenses. If we do not complete the Sunrise Acquisition, we intend to use the net proceeds from this offering for general corporate purposes, which may include announced or potential growth capital expenditures, future acquisitions and repayment of borrowings under our credit facilities. You should read the following together with the information included under the headings Summary The Transactions, Capitalization and Unaudited Pro Forma Condensed Combined Financial Information included elsewhere in this prospectus supplement.

| Sources of Funds: | | Uses of Funds: | |
|--|------------|---|------------|
| in thousands of U.S. dollars) | | | |
| Common shares offered hereby ⁽¹⁾ | \$ 100,020 | Sunrise Acquisition purchase price ⁽⁴⁾ | \$ 443,787 |
| Proceeds from SunOpta Foods Inc. senior secured debt | | | |
| inancing ⁽²⁾ | 330,000 | Sunrise Acquisition purchase price adjustments ⁽⁵⁾ | 22,000 |
| Borrowings under our North American credit facilities ⁽³⁾ | 65,467 | Estimated transaction costs ⁽⁶⁾ | 29,700 |
| | | | |
| Total sources of funds | \$ 495,487 | Total uses of funds | \$ 495,487 |

- (1) Represents the gross proceeds of this offering before payment of underwriting discounts and commissions and expenses.
- (2) Represents the assumed gross proceeds of the Notes Offering and/or borrowings under the Opco Bridge.
- (3) Represents expected borrowings under our North American credit facilities. See Capitalization.
- (4) Represents the estimated purchase consideration for the Sunrise Acquisition, comprised of a cash purchase price of \$287.2 million, the repayment of certain indebtedness of Sunrise and certain other purchase price adjustments under the PSA. Affiliates of certain of the underwriters are lenders under the Credit Agreement, dated as of March 19, 2013, among Sunrise Growers, Inc., Farm Capital Incorporated and Pacific Ridge as borrowers, Sunrise Holdings (Delaware), Inc., as a guarantor, certain financial institutions as lenders and Bank of Montreal, as administrative agent, which will be paid off in connection with the Transactions, and such affiliates of certain underwriters will therefore receive a portion of the proceeds from this offering.
- (5) Represents the estimated adjustments to the Sunrise Acquisition purchase price reflecting, among other items, Sunrise s transaction expenses between May 31, 2015 and the expected closing date.
- (6) Includes estimated underwriting discounts and commissions and expenses payable by us in connection with this offering and any original issue discounts, estimated underwriting discounts and commissions and expenses payable by SunOpta Foods Inc. in connection with the Notes Offering and estimated legal, accounting and other expenses of the Sunrise Acquisition and related financings, including this offering.

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CAPITALIZATION

The following table sets forth our cash and capitalization as of July 4, 2015 on

a historical basis;

an as adjusted basis after giving effect to this offering; and

a pro forma basis after giving effect to the Sunrise Acquisition and the other Transactions and the related pro forma adjustments described under Unaudited Pro Forma Condensed Combined Financial Information. The following table does not reflect any common shares that may be sold to the underwriters upon exercise of their option to purchase additional common shares. If the underwriters exercise their option to purchase additional common shares on or before the closing of the Sunrise Acquisition, we expect that the proceeds would be used to fund a portion of the purchase price of the Sunrise Acquisition, which would reduce, by a corresponding amount, the proposed borrowings under our North American credit facilities to fund a portion of the purchase price for the Sunrise Acquisition. If the underwriters option to purchase additional common shares is exercised after the closing of the Sunrise Acquisition, then those proceeds may be used for general corporate purposes.

You should read this table in conjunction with Summary The Transactions, Use of Proceeds and Unaudited Pro Forma Condensed Combined Financial Information in this prospectus supplement and our financial statements and notes thereto that are incorporated by reference into this prospectus supplement and the accompanying base prospectus. The closing of this offering is not conditioned on, and is expected to be consummated before, the closing of the Sunrise Acquisition and the closing of the Notes Offering (or any alternate source of financing). There can be no assurance that the Sunrise Acquisition or the Notes Offering will be completed.

| (in thousands of U.S. dollars, except share numbers) | Actual | July 4, 2015 As Adjusted | Pro Forma |
|---|-----------|--------------------------------|--------------|
| Cash and cash equivalents ⁽¹⁾⁽⁶⁾ | \$ 4,386 | \$ 98,406 | \$ 4,675 |
| Debt: | | | |
| North American credit facilities ⁽²⁾ | \$ 29,457 | \$ 29,457 | \$ 94,924 |
| European credit facilities ⁽³⁾ | 79,505 | 79,505 | 79,505 |
| SunOpta Foods Inc. senior secured debt financing ⁽⁴⁾ | | | 330,000 |
| Opta Minerals credit facilities ⁽⁵⁾ | 44,728 | 44,728 | 44,728 |
| Lease obligations | 4,046 | 4,046 | 9,186 |
| Other | 151 | 151 | 451 |
| | | | |
| Total debt ⁽⁶⁾ | 157,887 | 157,887 | 558,794 |
| | , | | |
| Equity: | | | |
| 1 7 | 201,189 | 296,409 | 296,409 |
| | , , , , | -, | -, |

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| Common shares, no par value, unlimited shares authorized, 68,594,342 shares issued and outstanding actual and 85,264,342 shares issued and outstanding adjusted and pro forma ⁽⁶⁾ | | | |
|--|-----------|------------|------------|
| Additional paid-in capital | 20,108 | 20,108 | 20,108 |
| Retained earnings | 136,592 | 136,592 | 125,192 |
| Accumulated other comprehensive loss | (4,971) | (4,971) | (4,971) |
| | | | |
| Total stockholders equit(9)(7) | 352,918 | 448,138 | 436,738 |
| Total capitalization ⁽⁶⁾⁽⁷⁾ | \$510,805 | \$ 606,025 | \$ 995,532 |

- (1) As of July 4, 2015, cash and cash equivalents included \$2.2 million that was specific to Opta Minerals and cannot be used by SunOpta Inc. or SunOpta Foods for general corporate purposes. Pro forma cash may increase or decrease depending on, among other things, actual fees and expenses incurred during the Transactions.
- (2) Our North American credit facilities support our core North American food operations. On July 27, 2012, we entered into an amended and restated credit agreement with a syndicate of lenders, providing for secured revolving credit facilities of up to C\$10.0 million (or the equivalent U.S. dollar amount) and up to \$165.0 million, as well as up to an additional \$50.0 million in availability upon the exercise of an uncommitted accordion feature. At July 4, 2015, we had \$29.5 million in borrowings outstanding under the North American credit facilities. These facilities are secured by substantially all of the assets of SunOpta Inc. and its subsidiaries, excluding Opta Minerals and our non-North American subsidiaries.
- (3) Our European credit facilities support the international sourcing and supply operations of our Global Ingredients segment. Our European credit facilities currently provide for a total of 92.5 million in financing through four main facilities: (1) an 80.0 million revolving credit facility covering working capital needs, (2) a 5.0 million facility covering commodity hedging requirements, (3) a 5.0 million facility designated for letters of credit and (4) a 2.5 million pre-settlement facility covering currency hedging requirements. As of July 4, 2015, 71.6 million was borrowed under these facilities (approximately \$79.5 million).
- (4) The pro forma amount represents the assumed gross proceeds of the Notes Offering, which we anticipate will occur following this offering, and/or borrowings under the Opco Bridge.
- (5) The Opta Minerals credit facilities are specific to the operations of Opta Minerals and are without recourse to SunOpta Inc. and its subsidiaries (excluding Opta Minerals). The Opta Minerals credit facilities currently provide for a C\$20.0 million revolving term credit facility and a C\$52.5 million non-revolving term credit facility. On August 11, 2015, Opta Minerals obtained a waiver in respect of its noncompliance with financial covenants under its credit agreement from its lenders and an extension of the maturity date of the revolving credit facility from August 14, 2015 to October 2, 2015, provided that Opta Minerals meets certain additional financial covenants. See Summary Other Recent Developments Opta Minerals Waiver. For further information, see notes 1 and 6 to our unaudited interim consolidated financial statements for the quarters and two quarters ended July 4, 2015 and July 5, 2014 included in our Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015, which is incorporated by reference in this prospectus. As of July 4, 2015, \$14.1 million was outstanding under the Opta Minerals revolving term credit facility, and \$30.6 million was outstanding under the non-revolving term credit facility of Opta Minerals.
- (6) If the underwriters—option to purchase additional shares is exercised in full, the as adjusted and pro forma amounts of each of cash and cash equivalents, stockholders—equity attributable to common shares, total stockholders—equity and total capitalization would increase by approximately \$14.3 million, after deducting underwriting discounts, and we would have 87,764,842 common shares issued and outstanding, as adjusted and pro forma.
- (7) Excludes non-controlling interests of \$10.8 million (actual and as adjusted) and \$13.0 million (pro forma).

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PRICE RANGE OF COMMON SHARES

Our common shares are traded on the NASDAQ Global Select Market under the symbol STKL and on the Toronto Stock Exchange under the symbol SOY. The following table sets forth, for the periods indicated, the high and low sales price for our common shares, as reported by the NASDAQ Global Select Market.

| Quarter Ended | High | Low |
|--|----------|----------|
| October 3, 2015 (through September 24, 2015) | \$11.39 | \$ 6.19 |
| July 4, 2015 | \$11.61 | \$ 9.69 |
| April 4, 2015 | \$ 12.04 | \$ 9.34 |
| January 3, 2015 | \$ 14.25 | \$ 10.69 |
| October 4, 2014 | \$ 14.09 | \$11.78 |
| July 5, 2014 | \$ 14.20 | \$ 10.77 |
| April 5, 2014 | \$ 12.24 | \$ 8.04 |
| December 28, 2013 | \$11.19 | \$ 8.27 |
| September 28, 2013 | \$ 10.40 | \$ 7.62 |
| June 29, 2013 | \$ 8.25 | \$ 6.90 |
| March 31, 2013 | \$ 7.57 | \$ 5.53 |
| December 29, 2012 | \$ 6.60 | \$ 5.27 |

On September 24, 2015, the last reported sale price of our common shares on the NASDAQ Global Select Market was \$6.23 per share. As of July 4, 2015, there were 68,594,342 common shares outstanding held by approximately 477 holders of record. These figures do not reflect the beneficial ownership of shares held in nominee name.

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UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

The unaudited pro forma condensed combined statements of operations for the year ended January 3, 2015, and for the two quarters ended July 4, 2015 and July 5, 2014, combine the historical consolidated statements of operations of SunOpta and Sunrise, giving effect to the acquisition of Sunrise as if it had occurred on December 29, 2013. The unaudited pro forma condensed combined balance sheet as of July 4, 2015 combines the historical consolidated balance sheets of SunOpta and Sunrise, giving effect to the acquisition as if it had occurred on July 4, 2015. The historical consolidated financial information has been adjusted to give effect to pro forma events that are (i) directly attributable to the acquisition of Sunrise and the financing of such acquisition; (ii) factually supportable; and (iii) with respect to the statements of operations, expected to have a continuing impact on the combined results. In particular, the unaudited pro forma condensed combined financial statements reflect the following adjustments:

the consummation of this offering of 16,670,000 common shares (assuming no exercise of the underwriters option to purchase additional common shares) by SunOpta at a public offering price per common share of \$6.00 for total gross proceeds of \$100.0 million;

the consummation of senior secured financing by SunOpta Foods Inc. consisting of senior secured second lien notes due 2022 for total estimated gross proceeds of \$330.0 million;

borrowings of approximately \$65.5 million under SunOpta s existing North American credit facilities;

the consummation of the Sunrise Acquisition; and

payment of acquisition-related and financing-related transaction costs in connection with the foregoing. The unaudited pro forma condensed combined financial information should be read in conjunction with the accompanying notes to the unaudited pro forma condensed combined financial statements. In addition, the unaudited pro forma condensed combined financial information was derived from and should be read in conjunction with the:

audited consolidated financial statements of SunOpta as of and for the year ended January 3, 2015 and the related notes included in SunOpta s Annual Report on Form 10-K for the year ended January 3, 2015;

audited consolidated financial statements of Sunrise as of and for the year ended December 31, 2014 and the related notes included in SunOpta s Current Report on Form 8-K filed on September 15, 2015;

unaudited interim consolidated financial statements of SunOpta as of and for the two quarters ended July 4, 2015 and July 5, 2014, and the related notes included in SunOpta s Quarterly Report on Form 10-Q for the quarter ended July 4, 2015; and

unaudited interim consolidated financial statements of Sunrise as of and for the two quarters ended June 30, 2015 and June 30, 2014, and the related notes included in SunOpta s Current Report on Form 8-K filed on September 15, 2015.

The unaudited pro forma condensed combined financial information has been presented for informational purposes only. The pro forma information is not necessarily indicative of what the combined company s financial position or results of operations actually would have been had the Sunrise Acquisition been completed as of the dates indicated. In addition, the unaudited pro forma condensed combined financial information does not purport to project the future financial position or operating results of the combined company.

The unaudited pro forma condensed combined financial information is based upon certain assumptions with respect to SunOpta s financing of the Sunrise Acquisition. Whether the assumed financing sources are available, and, if available, the terms of SunOpta s future financings, will be subject to market conditions. The actual sources of financing and the terms on which it is obtained may not be as favorable as those reflected in the unaudited pro forma condensed combined financial information. Differences between preliminary estimates in

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the unaudited pro forma condensed combined financial information and the final acquisition accounting, as well as between the assumed and actual financing sources and terms, will occur and could have a material impact on the unaudited pro forma condensed combined financial information and the combined company s financial position and future results of operations.

The unaudited pro forma condensed combined financial information has been prepared using the acquisition method of accounting under U.S. GAAP. The acquisition accounting is dependent upon certain valuations and other studies or events that have yet to progress to a stage where there is sufficient information for a definitive measurement. Accordingly, the pro forma adjustments are preliminary and have been made solely for the purpose of providing unaudited pro forma condensed combined financial information. Differences between these preliminary estimates and the final acquisition accounting will occur, and these differences could have a material impact on the accompanying unaudited pro forma condensed combined financial statements and the combined company s future results of operations and financial position.

The unaudited pro forma condensed combined financial information does not reflect any cost savings, operating synergies or revenue enhancements that the combined company may achieve as a result of the Sunrise Acquisition; costs necessary to achieve these cost savings, operating synergies and revenue enhancements; or costs to integrate the operations of Sunrise.

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UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS

FOR THE YEAR ENDED JANUARY 3, 2015

(Expressed in thousands of U.S. dollars, except share and per share amounts)

| | SunOpta | Sunrise | Re- classification Adjustments (note 6) | | Pro Forma Adjustments (note 7) | | Pro Forma Combined |
|---|-----------------|------------|--|---------------|---|--------|-----------------------|
| Revenues | \$ 1,242,600 | \$ 256,830 | \$ | | \$ (2,807) | (a) | \$ 1,496,623 |
| Cost of goods sold | 1,099,306 | 213,180 | | | (2,257) | (a)(b) | 1,310,229 |
| Gross profit | 143,294 | 43,650 | | | (550) | | 186,394 |
| Selling, general and administrative expenses Selling expenses | 94,609 | 3,669 | 18,508 (3,669) | (a)(b) (a) | | | 113,117 |
| General and administrative expenses | | 21,013 | (21,013) | (b)(c) | | | |
| Intangible asset amortization Other expense (income), net Transaction costs | 4,254 2,494 | 912 | 6,174 (3,691) | (c) (d)(e) | 1,426 | (c) | 11,854 (1,197) |
| Goodwill impairment Foreign exchange gain | 10,975 (777) | 912 | (912) | (d) | | | 10,975 (777) |
| Earnings from continuing operations before the following | 31,739 | 18,056 | 4,603 | | (1,976) | | 52,422 |
| Interest expense, net | 7,764 | 8,395 | | | 20,487 | (e) | 36,646 |
| Other income Impairment loss on | | (4,603) | 4,603 | (e) | , , , , , , , , , , , , , , , , , , , | | |
| investment | 8,441 | | | | | | 8,441 |
| Gross profit | 319,182 | | | | | | 319,182 |
| Selling, marketing, research and development expenses net | 134,697 | (134,697) |) 51 | | | | |
| Research and development expenses | | 30,770 | 51 | | | | 30,770 |
| Selling and administrative expenses | | 141,640 | 51 | | | | 141,640 |
| General and administrative expenses | 51,179 | (51,179) | 51 | | | | |

| Amortization of | | | | | | |
|----------------------------------|---------|----------|----|---------|----|---------|
| acquisition-related | | | | | | |
| intangibles | | 13,466 | 51 | | | 13,466 |
| Other expenses net | (315) | 315 | 51 | | | |
| Gain on sales of fixed assets | | (691) | 51 | | | (691) |
| Group s share of earnings of | | | | | | |
| companies accounted for at | | | | | | |
| equity | (1,326) | 1,326 | 51 | | | |
| | | | | | | |
| Income From Operations | 134,947 | (950) | | | | 133,997 |
| Financial Expenses net | 12,758 | (12,758) | 5m | | | |
| Interest Expense | | 12,758 | 5m | | | 12,758 |
| Other (income) expense, | | | | | | |
| net | | (950) | 51 | | | (950) |
| | | | | | | |
| Income Before Taxes on | | | | | | |
| Net Income | 122,189 | | | | | 122,189 |
| Income Tax | 23,600 | | | | | 23,600 |
| | | | | | | |
| Net income (Including | | | | | | |
| Noncontrolling Interests) | 98,589 | | | | | 98,589 |
| Less: noncontrolling interests | 756 | | | 2,449 | 5n | 3,205 |
| | | | | | | |
| Net Income | 97,833 | | | (2,449) | | 95,384 |
| | | | | | | |
| Net income per share basic | 1.64 | | | | | 1.61 |
| Net income per share diluted | 1.63 | | | | | 1.63 |

UNAUDITED FRUTAROM US GAAP STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31, 2017

| | Frutarom IFRS | Reclassification Adjustments | II Notes | FRS to U.S. GAAP Adjustments | Notes | Frutarom U.S. GAAP |
|---|------------------|---------------------------------|-------------|------------------------------|-------|--------------------------|
| Revenue: | | · | | · · | | |
| Net sales | \$ 1,362,396 | \$ | | \$ | | \$1,362,396 |
| Cost of Sales | 837,271 | (837,271) | 5k | | | |
| Cost of goods sold | | 837,271 | 5k | | | 837,271 |
| Gross profit | 525,125 | | | | | 525,125 |
| Selling, marketing, research and development expenses net | 220,014 | (220,014) | 51 | | | |
| Research and development expenses | | 43,644 | 51 | | | 43,644 |
| Selling and administrative expenses | | 246,332 | 51 | | | 246,332 |
| General and administrative expenses | 92,155 | (92,155) | 51 | | | |
| Amortization of acquisition-related intangibles | | 22,193 | 51 | | | 22,193 |
| Restructuring and other charges, net | | (340) | 51 | | | (340) |
| Other expenses net | 3,392 | (3,392) | 51 | | | 1.024 |
| Gain on sales of fixed assets | | 1,934 | 51 | | | 1,934 |
| Group s share of earnings of companies accounted for at | 44 40 - | | | | | |
| equity | (1,402) | 1,402 | 51 | | | |
| Income From Operations | 210,966 | 396 | | | | 211,362 |
| Financial Expenses net | 24,606 | (24,606) | 5m | | | |
| Interest Expense | | 10,075 | 5m | | | 10,075 |
| Other (income) expense, net | | 14,927 | 51, 5m | (1,602) | 5p | 13,325 |
| Income Before Taxes on Net | | | | | | |
| Income | 186,360 | | | 1,602 | | 187,962 |
| Income Tax | 34,797 | | | 308 | 5p | 35,105 |
| Net income (Including Noncontrolling Interests) | 151,563 | | | 1,294 | | 152,857 |
| Less: noncontrolling interests | 1,884 | | | 3,011 | 5n | 4,895 |
| Less. noncontrolling interests | 1,004 | | | 3,011 | JII | 4,093 |

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| Net Income | \$ 149,679 | \$ \$ | (1,717) | \$ 147,962 |
|------------------------------|---------------|----------|---------|---------------|
| | | | | |
| Net income per share basic | \$ 2.52 | | | \$ 2.49 |
| Net income per share diluted | \$ 2.51 | | | \$ 2.48 |

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Adjustments included in the column Reclassification Adjustments are as follows:

Represents certain reclassifications of historical Frutarom s financial statement line items to conform to the expected financial statement line items of the combined group including:

Balance sheet items:

- a) Accounts receivable: Trade and Other have been reclassified to Trade receivables, net;
- b) Prepaid expenses and advances to suppliers have been reclassified to Prepaid expenses and other current assets;
- c) The portion of intangible assets that relates to goodwill was classified separately as goodwill;
- d) Investment in associates and available for sale assets and Others have been reclassified to Other assets;
- e) Short term bank credit and loans and current maturities of long-term loans have been reclassified to Short-term borrowings;
- f) Accounts payable: Trade has been reclassified to Accounts Payable;
- g) Accounts payable: Other has been reclassified as follows: (i) an amount of \$34,932 that represents \$8,572 of Put-Option liability and \$26,360 of the current portion of Contingent consideration, has been reclassified to Other current liabilities, and (ii) the remaining balance of \$121,433 has been reclassified to Accounts Payable. See Note 5(h) for the reclassification for the long-term portion of the contingent consideration.
- h) The portion of liability for shareholders of subsidiaries and other that relates to long term portion of contingent consideration has been reclassified to Other liabilities;
- i) Other capital surplus has been reclassified to Capital in excess of par value; and
- j) Translation differences and Retained earnings have been condensed into other equity. Cost of company shares held by Frutarom have been reclassified to Treasury stock, at cost.

Statement of income items:

k) Cost of Sales have been reclassified to Cost of goods sold;

Selling, marketing, research and development expenses net, General and administrative expenses, Other
expenses net and Group s share of earnings of companies accounted for at equity have been reclassified in
accordance with IFF s presentation as below:

| | Year ended | Per | riod ended | | Ye | ar ended | Per | iod ended |
|---------------------------|--------------|-----|------------|---------------------------|----|------------|-----|------------|
| Frutarom s Presentation | Dec 31, 2017 | Jun | e 30, 2018 | IFF s Presentation | De | c 31, 2017 | Jun | e 30, 2018 |
| Selling, marketing, | | | | | | | | |
| research and | | | | Research and | | | | |
| development expenses net | \$ 220,014 | \$ | 134,697 | development expenses | \$ | 43,644 | \$ | 30,770 |
| General and | | | | Selling and | | | | |
| administrative expenses | 92,155 | | 51,179 | administrative expenses | | 246,332 | | 141,640 |
| Other expenses net | | | | Restructuring and other | | | | |
| | 3,392 | | (315) | charges, net | | (340) | | |
| Group s share of earnings | | | | Amortization of | | | | |
| of companies accounted | | | | acquisition-related | | | | |
| | (1,402) | | (1,326) | intangibles | | 22,193 | | 13,466 |
| | | | | Losses (Gain) on sales of | | | | |
| | | | | fixed assets | | 1,934 | | (691) |
| | | | | Other (income) expense, | | | | |
| | | | | net | | 396 | | (950) |
| | | | | | | | | |
| | \$ 314,159 | \$ | 184,235 | | \$ | 314,159 | \$ | 184,235 |

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m) The Portion of Financial Expenses — net that relates to expenses on debt have been reclassified to Interest Expense and the remaining portion that relates to foreign exchange gain or loss has been reclassified to Other (income) expenses, net.

Adjustments included in the column IFRS to U.S. GAAP Adjustments are as follows:

The following adjustments have been made to convert Frutarom s historical balance sheet as of June 30, 2018 and statement of operations for the six months ended June 30, 2018 and the year ended December 31, 2017 to U.S. GAAP for purposes of the pro forma presentation:

- Reflects an adjustment to reclassify put option liability as redeemable noncontrolling interest to mezzanine equity. As part of several acquisitions effected by Frutarom, the noncontrolling interest holders of the acquired entities were granted an option to sell (Put option) their respective interests to Frutarom. In accordance with IFRS, Frutarom recognized a liability for such put options. Under U.S. GAAP, IFF determined the put options cannot be separated from the noncontrolling interest and the combination of a noncontrolling interest and the redemption feature require classification of such noncontrolling interest as a redeemable noncontrolling interest in the combined balance sheet. Further, those noncontrolling interests which are not currently redeemable but are probable to become redeemable are measured using the present value of the redemption value as of the earliest redemption date and the noncontrolling interests which are currently redeemable are measured at the maximum redemption amount. IFF has reviewed the computation of liabilities for put option under IFRS and determined that the amounts to be recorded for redeemable non-controlling interest under U.S. GAAP would be materially the same as the amount of such liabilities for put option recorded under IFRS. Accordingly, the unaudited pro forma condensed combined balance sheet as at June 30, 2018 was adjusted to reclassify the current and non-current portion of liability for put option that represented redeemable portion of noncontrolling interest as mezzanine equity which is presented between total liabilities and shareholders equity. In addition, as a result of the reclassification to mezzanine equity, a portion of the profit has been allocated to the relevant NCI in accordance with U.S. GAAP.
- o) For the year ended December 31, 2017, Frutarom accounted for the lease arrangements entered into under IAS 17 Leases (IAS 17). Frutarom has elected to early adopt IFRS 16 Leases (IFRS 16) issued by the IASB, as of January 1, 2018, which requires entities to recognize a lease liability that reflects future lease payments and a right-of-use asset in all lease arrangements, with no distinction between capital/finance and operating leases subject to an exemption of certain short term leases or leases of low value assets. As a result of the early adoption of IFRS 16, Frutarom has recorded its operating leases as a right to use asset along with a corresponding lease liability in its historical balance sheet for the six months ended June 30, 2018. Regarding all leases, Frutarom applied the transitional provisions under IFRS 16 such that it initially recognized a liability at the commencement date at an amount equal to the present value of the lease payments during the lease, discounted using the effective interest rate as of that date, and concurrently recognized a right-of-use asset at an amount identical to the liability. As a result, adoption of the standard had no impact on equity and retained earnings of Frutarom as of initial application. IFF will adopt ASC 842 beginning January 1, 2019. Accordingly, IFF will reverse changes made by Frutarom under IFRS 16 and leases are accounted for under ASC 840 for the six months ending June 30, 2018.
- p) Expected return on plan assets Under IFRS, companies calculate a net interest cost (income) by applying the discount rate to the net pension benefit obligation or asset, while U.S. GAAP requires companies to calculate a separate return on plan assets using an estimated long-term rate of return on plan assets. The interest cost on the

pension benefit obligation is generally the same under both IFRS and U.S. GAAP.

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The following is a summary of the calculation of the pro forma statement of operations adjustment of \$1.6 million for the year ended December 31, 2017 relating to the expected return on plan assets. This adjustment is due to the different asset return rates used for IFRS versus U.S. GAAP and has been calculated using the following methodology:

| Plan Asset | \$ 28,699 |
|--------------------------------|--------------|
| Rate Differential: | |
| Expected rate on plan assets | 6.63% |
| Weighted average discount rate | 1.04% |
| Difference in rates | 5.58% |
| Pro forma adjustment | \$ 1,602 |

The expected long-term rate of return on pension plan assets was estimated based on the plan s investment strategy and asset allocation, historical capital market performance, and historical performance.

The tax impact of the pro forma statement of operations adjustment was estimated using Frutarom s statutory tax rate in the jurisdictions expected to be impacted.

An adjustment for the six months ended June 30, 2018 has not been calculated since management believes that the adjustment is not material.

No pro forma balance sheet adjustment is required because the amounts recorded for pension assets and obligations will not change materially as a result of purchase accounting.

Note 6 Pro Forma Adjustments

Adjustments included in the unaudited pro forma condensed combined balance sheet are represented by the following:

a) Represents the adjustments to recognize additional amortization expense related to the increased basis of intangible assets (see Note 4), which have been recorded at estimated fair value on a pro forma basis and will be amortized over the estimated useful lives on a straight line basis. As part of the preliminary valuation analysis, IFF identified intangible assets related to product formulas, trade name and customer relationships.

The following table summarizes the estimated fair values of Frutarom s identifiable intangible assets and their estimated useful lives and uses a straight line method of amortization (in USD thousands):

| | | | For the Six | |
|------------------------|-------------------------|--|----------------------------------|---|
| | Estimated Fair Value | Estimated Useful Life (in Years) | Months Ended June 30, 2018 | For the Year Ended December 31 2017 |
| Intangible assets | | _ 22, | | |
| Product formulas | 340,000 | 10 | 17,000 | 34,000 |
| Trade name | 130,000 | 20 | 3,250 | 6,500 |
| Customer relationships | 2,000,000 | 20 | 50,000 | 100,000 |

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| | 2,470,000 | 70,250 | 140,500 |
|---------------------------------------|-----------|--------------|---------------|
| Less: Historical amortization expense | | (11,838) | (23,676) |
| Pro forma adjustment | | \$ 58,412 | \$ 116,824 |

The estimated tax impact of the fair market value adjustments on the amortization expense is reflected in the statements of operations using the weighted average statutory tax rate of the jurisdictions expected to be impacted.

A 10% change in the valuation of definite lived intangible assets would cause a corresponding increase or decrease in the balance of goodwill and would also cause a corresponding increase or decrease in the annual amortization expense of approximately \$14,050.

- b) The pro forma condensed combined balance sheet has been adjusted to reflect the elimination of Frutarom s historical goodwill of \$589,250 and to record goodwill resulting from the merger of \$4,219,312. Recorded goodwill is calculated as the difference between the fair value of the purchase price paid and the preliminary values assigned to the identifiable tangible and intangible assets acquired and liabilities assumed. See Note 4 for the calculation of the amount of preliminary goodwill recognized in connection with the merger.
- c) The pro forma condensed combined balance sheet has been adjusted to step up Frutarom s inventory to a fair value of approximately \$372,000, an increase of \$33,119 from the carrying value. This fair value estimate of inventory is preliminary and is determined based on the assumptions that market participants would use in pricing an asset, based on the most advantageous market for the asset (i.e., its highest and best use). This preliminary fair value estimate could include assets that are not intended to be used, may be sold or are intended to be used in a manner other than their best use. The final fair value determination for inventories may differ from this preliminary determination. No adjustment to the unaudited pro forma condensed combined statement of operations has been recorded since the step up of inventory does not have a continuing impact on the combined company.
- d) The pro forma condensed balance sheet has been adjusted to include the adjustment to deferred tax liabilities, on a preliminary basis, of \$390,270 resulting from the pro forma fair value adjustments for inventory, intangible assets (excluding goodwill which is not tax deductible), and liabilities utilizing a weighted average statutory rate for the jurisdictions expected to be impacted. Because the tax rate used for these pro forma financial statements is an estimate, it will likely vary from the actual rate in periods subsequent to the completion of the merger and those differences may be material.
- e) The pro forma condensed combined balance sheet has been adjusted to reflect an adjustment of \$917,027 to eliminate Frutarom s historical shareholders equity, which represents the historical book value of Frutarom s net assets, as a result of the merger. The pro forma adjustment to equity also reflects the issue of IFF shares to Frutarom out of the treasury shares of the Company as part of the purchase consideration (Note 3). The cost to reissue treasury stock is determined using the average cost method. See table below for more details:

| | Reversal of | | |
|--------------------------------|-------------------|-----------------------------------|-------------------------|
| | Frutarom s equity | Issue of IFF s shares to Frutarom | Pro forma adjustment |
| Common Stock | (17,094) | | (17,094) |
| Capital in excess of par value | (116,132) | 1,202,579 | 1,086,447 |
| Treasury stock, at cost | 3,693 | 701,390 | 705,083 |
| Other equity | (787,494) | | (787,494) |

Total \$ (917,027) \$ 1,903,969 \$ 986,942

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In addition, other pro forma adjustments to other equity include the following adjustments:

| | Amount | Tax impact | o forma justment |
|---|---------|---------------|-------------------------|
| Adjustment related to extinguishment of IFF s debt | | | |
| (Note 6f) | 39,838 | (8,382) | 31,456 |
| Adjustment related to acquisition related cost | | | |
| (Note 6h) | 38,047 | | 38,047 |
| Adjustment related to bridge finance commitment | | | |
| fee (Note 6h) | 29,224 | (6,838) | 22,386 |
| Adjustment related to fair valuation of derivatives | | | |
| (Note 6g) | (1,322) | 278 | (1,044) |
| - | | | |
| Total | | \$ (14,942) | \$ 90,845 |

f) IFF expects to finance the merger with a combination of up to \$3.1 billion of new debt, cash on hand and up to \$2.1 billion in equity. The financing is expected to consist of (i) issuing new par value debt in the form of notes of approximately \$2,750 million at a weighted average interest rate of 3.3% per annum with maturities ranging from 2 30 years, a portion of which will be denominated in currencies other than the U.S. dollar (ii) obtaining a new term loan facility of up to \$350 million (iii) issuing new Tangible Equity Units (TEU) of approximately \$750 million, securities consisting of (a) 3-year prepaid common stock purchase contract of \$623 million and (b) 3-year amortizing bond of \$127 million at an effective interest rate of 5.71%, and (iv) issuance of new common shares for \$1,500 million.

Based on the expected structure of the TEUs, IFF expects the purchase contract component of the TEUs to meet equity classification which has been reflected as such in the unaudited pro forma condensed combined balance sheet. The classification of the TEU will be subject to detailed assessment once finalized and a different conclusion may result in a material impact on these unaudited pro forma condensed combined financial information.

IFF has entered into a debt commitment letter with Morgan Stanley Senior Funding, Inc. to obtain a 364-day bridge facility of up to \$5,450 million to the extent IFF does not receive \$5,450 million of net cash proceeds from the financing arrangements discussed above. This bridge facility is not expected to be utilized, and thus the fee of the bridge facility financing totaling \$39.8 million is not included in the calculation of pro forma interest expense but will be considered an acquisition related cost (see Note 6(g)). On June 6, 2018, IFF entered into a term loan credit agreement to replace a portion of the bridge facility, reducing the amount of the bridge facility by \$350 million. If IFF is not able to consummate the financing discussed above, and instead must utilize the bridge facility to fund the acquisition, the adjustment to annual interest expense is expected to be approximately \$104.6 million for the six months ended June 30, 2018 and \$209.1 million for the year ended December 31, 2017 respectively. Financial expenses related to the amortization of the fee for bridge financing recognized by IFF during the six months ended June 30, 2018, amounting to \$10.6 million, have been removed for pro forma purposes, since it does not have a continuing impact (see Note 6(h)). In addition, the accrual created by the Company for the bridge financing fee of \$12 million as of June 30, 2018 has been reversed to reflect the total impact of estimated bridge facility financing to cash and retained earnings on pro forma balance sheet (see Note 6(l)).

IFF intends to retire all of Frutarom s existing debt utilizing funds raised by the expected financing arrangements above. Additionally, in connection with the merger, IFF intends to prepay in full IFF s current outstanding senior secured notes due 2019-2027. Pursuant to this, IFF will incur certain pre-payment penalties and swap unwind costs. These transactions will be treated as an extinguishment of debt, with a loss of \$39.8 million associated with the pre-payment of senior secured notes due 2019-2027 along with swap unwind fee. The loss on extinguishment is reflected in the unaudited pro forma balance sheet as a reduction of retained earnings and a reduction of cash as it will be expensed by IFF. It is not reflected in the pro forma statement of operations due to its nonrecurring nature.

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The following pro forma adjustments have been recorded in the pro forma condensed combined balance sheet in relation to the new debt (in USD thousands):

| | As of June 30, 2018 |
|--|---------------------------|
| Term loan | 350,000 |
| Senior notes | 2,750,000 |
| Debt portion of TEUs | 127,322 |
| Debt issuance costs | (24,508) |
| Extinguishment of Frutarom s existing debt | (797,434) |
| Repayment of IFF s existing debt | (249,776) |
| Pro forma adjustment | \$ 2,155,604 |
| Allocated to: | |
| Short-term borrowings | 194,611 |
| Long-term debt | 1,960,993 |
| Pro forma adjustment | \$ 2,155,604 |

The following pro forma adjustments have been recorded in the pro forma condensed combined balance sheet in relation to the issuance of equity (in USD thousands):

| | Issue of common stock | Equity portion of Tangible equity units | Pro forma adjustment |
|--------------------------------|-----------------------|--|-------------------------|
| Common Stock | 1,468 | - ' | 1,468 |
| Capital in excess of par value | 1,454,782 | 602,856 | 2,057,638 |
| Total | \$ 1,456,250 | \$ 602,856 | \$ 2,059,106 |

The following pro forma adjustments have been recorded in the pro forma condensed combined statements of operations (in USD thousands):

| | Six Months | Year Ended |
|-------------------------------|----------------|--------------|
| | Ended June 30, | December 31, |
| | 2018 | 2017 |
| Interest expense on Term Loan | 4,528 | 12,679 |
| Interest expense TEU notes | 2,268 | 6,216 |
| Interest on Senior Notes | 41,057 | 91,465 |

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| Frutarom Interest Expense | (10,600) | (10,075) |
|---|--------------|--------------|
| Retirement of IFF Senior Notes | (8,219) | (16,438) |
| Reversal of fee recognized for bridge | | |
| financing | (10,576) | |
| Reversal of mark-to-market gain | | |
| recognized foreign currency forward (note | | |
| 6g) | 24,937 | |
| | | |
| Total pro forma adjustment | \$ 43,395 | \$ 83,847 |

The weighted-average interest rate on the new term loan, new senior notes and amortizing bond (TEU) as of the issuance is expected to be 3.60%. The actual financing and terms of the financing will be subject to market conditions. A 1/8% change in interest rates on the debt to be incurred as part of the merger would result in a change in interest expense of \$5.1 million annually.

- IFF entered into deal contingent foreign currency forward contract and interest rate swaps. The deal contingent foreign currency forward serves as an economic hedge of the Euro denominated portion of the senior notes to be issued, while the deal contingent interest rate swaps serve as an economic hedge of the underlying interest rate of the USD denominated senior notes. Upon securing the permanent financing, IFF intends to net settle these derivatives with the financial institutions by making or receiving payment. The foreign currency forward and interest rate swaps have not been considered to be designated as a hedge for the purposes of pro forma financial information. As of September 5, 2018, the foreign currency forward had a fair value of a gain of approximately \$18.6 million and the interest rate swaps had a fair value of a loss of approximately \$17.3 million. For the purpose of the unaudited pro forma financial statements, recognition of these derivatives have been considered an event that is directly attributable to the merger, however, since these are deal contingent, there is no continuing impact. Accordingly, the pro forma balance sheet has been adjusted to reflect the fair value of these derivatives as of September 5, 2018, as if these derivatives were settled on the said date increasing cash and retained earnings. No future impact on pro forma statement of operations is considered due its non-recurring nature. However, during the six months ended June 30, 2018, IFF recognized \$24,937 of mark-to-market gain related to interest rate swaps under Financing expenses net, and \$10,979 of mark-to-market loss relates to foreign current forward under Other (income) expenses, net. The unrealized gain/loss recognized by IFF on mark-to-market valuation of these derivatives during the six months ended June 30, 2018, has been eliminated from the pro forma statement of operations, since it does not have a continuing impact. The pro forma adjustments were tax effected using the worldwide weighted average statutory tax rate in the jurisdictions to which the adjustments are expected to relate.
- h) The pro forma condensed combined balance sheet has been adjusted to reflect an adjustment of \$93,802 for estimated acquisition-related costs consisting of bridge facility financing fees of \$39,800 and professional, legal and other acquisition-related fees of \$50,502. Pursuant to the requirements for the preparation of pro forma financial information under Article 11 of Regulation S-X, these acquisition-related costs are not included in the pro forma condensed combined statements of operations, since these costs are nonrecurring. During the six months ended June 30, 2018, IFF recognized \$12,455 as acquisition-related expenses. The Company paid \$2,605 of these expenses and \$9,850 are accrued as liability in the balance sheet as of June 30, 2018. The remaining costs expected to be paid in the future are reflected in the unaudited pro forma condensed combined balance sheet as a decrease to cash and cash equivalents, with the related tax benefits reflected as a decrease in other current liabilities and the after tax impact presented as a decrease to retained earnings. The acquisition-related costs recognized by IFF during the six months ended June 30, 2018, have been eliminated from the pro forma statement of operation, since it does not have a continuing impact. The adjustment related to acquisition-related cost in the pro forma financial statements is summarized below:

| | | | | Expense | |
|--------------------------|-----------|------------|------------|-------------------|---------------|
| | | | Pro | recognized during | Pro forma |
| | Total | Paid until | Forma | Six Months | adjustment to |
| | estimated | June 30, | adjustment | ended | retained |
| | cost | 2018 | to cash | June 30, 2018 | earnings |
| Bridge financing fee | 39,800 | (24,716) | 15,084 | (10,576) | 29,224 |
| Acquisition-related cost | 50,502 | (2,605) | 47,897 | (12,455) | 38,047 |
| - | | | | | |
| | | | \$ 62,981 | | \$ 67,271 |

i) The pro forma condensed combined statement of operation has been adjusted for the impact of the adoption of ASU 2017-07 Compensation Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost, to present the non-service components of periodic pension cost to Other (income) expense, net in the pro forma condensed combined statements of operations.

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- j) The estimated tax impact of the interest expense adjustments have been reflected in the pro forma condensed combined statement of operation using the weighted average statutory tax rate of the jurisdictions expected to be impacted. Because the tax rate used for these pro forma financial statements is an estimate, it will likely vary from the actual rate in periods subsequent to the completion of the business combination and those differences may be material.
- k) The following table summarizes the pro forma adjustments to cash and cash equivalent (in USD thousands):

| | Pro Forma adjustment |
|--|-------------------------|
| Proceeds from debt financing (Note 6f) | 2,155,605 |
| Proceeds from equity financing (Note 6f) | 2,059,106 |
| Prepayment penalty and loss-unwind fee (Note 6f) | (39,838) |
| Payment of Acquisition-related cost (Note 6h) | (62,981) |
| Net payment upon settlement of derivatives (Note 6g) | 1,322 |
| Total | \$ 4,113,214 |

1) The following table summarizes the pro forma adjustments to other current liabilities (in USD thousands):

| | o Forma justment |
|--|---------------------|
| Tax impact of adjustment posted (Note 6e) | 14,942 |
| Reversal of accrual created for bridge financing fee | |
| (Note 6f) | 12,000 |
| Reversal of accrual created for acquisition related cost | |
| (Note 6h) | 9,850 |
| | |
| Total | \$ 36,792 |

Note 7 Pro Forma Earnings Per Share

The following table presents the calculation of pro forma combined basic and diluted net loss per share of common stock, after giving effect to:

- (a) the preliminary estimated number of shares of IFF common stock to be issued as part of purchase consideration calculated using the exchange ratio;
- (b) the preliminary estimated number of shares of IFF common stock to be issued in order to finance the acquisition; and

(c) the dilutive impact of equity portion of the tangible equity units

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for the year ended December 31, 2017 and the six months ended June 30, 2018 (in USD thousands, except per share amounts):

| | Year Ended December 31, 2017 | Six Months Ended June 30, 2018 |
|---|---------------------------------|-----------------------------------|
| Pro forma net profit attributable to stockholders | 285,857 | 261,176 |
| Weighted average number of IFF shares outstanding Basic IFF shares issued to Frutarom as part of purchase consideration | 79,070 | 79,041 |
| (Note 3) | 14,907 | 14,907 |
| Fresh equity of common stock to finance the acquisition (Note 6f) | 11,744 | 11,744 |
| Common stock issuable upon conversion of Tangible equity units | 5,872 | 5,872 |
| Pro forma weighted average number shares outstanding Basic | 111,593 | 111,564 |
| Weighted average number of IFF shares outstanding Diluted | 79,370 | 79,347 |
| IFF shares issued to Frutarom as part of purchase consideration | | |
| (Note 3) | 14,907 | 14,907 |
| Fresh equity of common stock to finance the acquisition (Note 6f) | 11,744 | 11,744 |
| Diluted common stock issuable upon conversion of Tangible equity units | 7,047 | 7,047 |
| | 113,068 | 113,045 |
| Pro forma net income per share of common stock Basic | 2.56 | 2.34 |
| Pro forma net income per share of common stock Diluted | 2.54 | 2.31 |

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UNITED STATES FEDERAL INCOME TAX CONSEQUENCES

The following is a summary of the material U.S. federal income and, to a limited extent, estate tax consequences of the purchase, ownership and disposition of our Common Stock. This summary is based on the provisions of the Internal Revenue Code of 1986, as amended (the Code), and final, temporary and proposed regulations, rulings, administrative pronouncements and judicial decisions thereunder as of the date hereof. Those authorities may be changed, perhaps retroactively, so as to result in U.S. federal income and estate tax consequences different from those discussed below. This summary deals only with holders that will hold our Common Stock as a capital asset. This summary does not describe all of the income or estate tax consequences that may be relevant to a holder in light of the holder s particular circumstances or to holders subject to special rules, such as certain financial institutions; insurance companies; dealers or traders subject to a mark-to-market method of tax accounting with respect to our Common Stock; persons holding our Common Stock as part of a hedge, straddle, integrated transaction or similar transaction; U.S. holders (as defined below) whose functional currency is not the U.S. dollar; U.S. expatriates; non-resident alien individuals who are present in the United States for more than 182 days in a taxable year; any person that actually or constructively owns 10% or more of the total combined voting power of our stock entitled to vote; partnerships or other entities or arrangements classified as partnerships for U.S. federal income tax purposes; or tax exempt entities.

This summary addresses only U.S. federal income and, to a limited extent, estate tax consequences and does not address consequences arising under foreign, state, local or other tax laws, the alternative minimum tax or the Medicare tax on net investment income. Prospective investors should consult their own tax advisors in determining the tax consequences to them of holding our Common Stock under such tax laws, as well as the application to their particular situation of the U.S. federal income and estate tax considerations discussed below.

U.S. Holders

The following discussion applies only to a U.S. holder of our Common Stock. As used herein, a U.S. holder is a beneficial owner of our Common Stock that is a citizen or resident of the United States or a U.S. domestic corporation or that otherwise will be subject to U.S. federal income taxation on a net income basis in respect of the Common Stock.

Distributions on Common Stock. If we make a distribution of cash or property to a U.S. holder in respect of a share of our Common Stock (other than certain *pro rata* distributions of common shares), the distribution generally will be treated first as a dividend to the extent of our current and accumulated earnings and profits as determined under U.S. federal income tax principles, then as a tax-free return of capital to the extent of the U.S. holder s tax basis in the share, and thereafter as capital gain from the sale or exchange of the share as described below under Sale or Other Taxable Disposition of Common Stock. Dividends received by a non-corporate U.S. holder will be eligible to be taxed at reduced rates if the U.S. holder meets certain holding period and other applicable requirements. Dividends received by a corporate U.S. holder will be eligible for the dividends-received deduction if the U.S. holder meets certain holding period and other applicable requirements.

Sale or Other Taxable Disposition of Common Stock. A U.S. holder generally will recognize capital gain or loss upon the sale, exchange or other disposition of a share of our Common Stock equal to the difference between the amount realized and the U.S. holder s adjusted tax basis in the Common Stock. Any such capital gain or loss will be long-term capital gain or loss if the U.S. holder s holding period for the share exceeds one year. Long-term capital gains of a non-corporate U.S. holder are generally eligible for reduced rates of taxation. The deductibility of capital losses is subject to limitations.

Non-U.S. Holders

The following discussion applies only to non-U.S. holders. A non-U.S. holder is a beneficial owner of our Common Stock that is an individual, corporation, estate, or trust that is not a U.S. holder.

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Distributions on Common Stock. Any distribution on our Common Stock generally will be treated as a dividend, return of capital or capital gain (as described above under U.S. Holders Distributions on Common Stock). Dividends paid (or deemed paid) to a non-U.S. holder of our Common Stock generally will be subject to withholding tax, currently at a 30% rate or a lower rate provided by an applicable income tax treaty. In order to obtain a reduced treaty rate of withholding, a non-U.S. holder will be required to provide a properly executed IRS Form W-8BEN or Form W-8BEN-E (or appropriate substitute form) to the applicable withholding agent certifying the non-U.S. holder s entitlement to benefits under the relevant treaty.

Sale or Other Taxable Disposition of Common Stock. Subject to the discussions below under Information Reporting and Backup Withholding and FATCA, a non-U.S. holder generally will not be subject to U.S. federal income tax on gain recognized on a sale, exchange, or other disposition of our Common Stock, unless we are or have been a United States real property holding corporation for U.S. federal income tax purposes at any time within the five-year period preceding the disposition or the non-U.S. holder s holding period, whichever period is shorter. We believe that we are not, and do not anticipate becoming, a United States real property holding corporation.

Information Reporting and Backup Withholding

Information returns will be filed with the IRS in connection with payments on our Common Stock made to certain U.S. holders and may be filed in connection with the proceeds from a sale or other disposition (or deemed disposition) of our Common Stock by such U.S. holders. In addition, certain U.S. holders may be subject to backup withholding in respect of payments on our Common Stock or in connection with the proceeds from a sale or other disposition (or deemed disposition) of our Common Stock if they do not provide their taxpayer identification numbers to the applicable withholding agent. Non-U.S. holders may be required to comply with applicable certification procedures to establish that they are not U.S. holders in order to avoid the application of such information reporting requirements and backup withholding. The amount of any backup withholding from a payment to a U.S. or non-U.S. holder will be allowed as a credit against the holder s U.S. federal income tax liability and may entitle the holder to a refund, provided that the required information is timely furnished to the IRS.

FATCA

Under the U.S. tax rules known as the Foreign Account Tax Compliance Act (commonly known as FATCA), a holder of our Common Stock generally will be subject to 30% U.S. withholding tax on dividend payments made (or deemed made) on (and, after December 31, 2018, gross proceeds from the sale or other taxable disposition of) of our Common Stock if the holder (i) is, or holds our Common Stock through, a foreign financial institution that has not entered into an agreement with the U.S. government to report, on an annual basis, certain information regarding accounts with or interests in the institution held by certain United States persons and by certain non-U.S. entities that are wholly or partially owned by United States persons, or that has been designated as a nonparticipating foreign financial institution if it is subject to an intergovernmental agreement between the United States and a foreign country, or (ii) fails to provide certain documentation (usually an IRS Form W-8BEN or W-8BEN-E) containing information about its identity, its FATCA status, and if required, its direct and indirect U.S. owners. The adoption of, or implementation of, an intergovernmental agreement between the United States and an applicable foreign country, or future U.S. Treasury regulations, may modify these requirements. If any taxes were to be deducted or withheld from any payments in respect of our Common Stock as a result of a beneficial owner or intermediary s failure to comply with the foregoing rules, no additional amounts will be paid to holders as a result of the deduction or withholding of such tax. Prospective investors should consult their own tax advisors on how these rules may apply to their investment in our Common Stock.

U.S. Federal Estate Tax

Shares of our Common Stock owned by a non-U.S. holder at the time of the non-U.S. holder s death will be subject to U.S. federal estate tax unless an applicable estate tax treaty provides otherwise.

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UNDERWRITING

Under the terms and subject to the conditions in an underwriting agreement dated the date of this prospectus supplement, the underwriters named below, for whom Morgan Stanley & Co. LLC, Citigroup Global Markets Inc. and J.P. Morgan Securities LLC are acting as joint book-running managers and representatives, have severally agreed to purchase, and we have agreed to sell to them, severally, the number of shares indicated below:

| Underwriters | Number of Shares |
|--------------------------------|------------------|
| Morgan Stanley & Co. LLC | 5,234,689 |
| Citigroup Global Markets Inc. | 1,279,590 |
| J.P. Morgan Securities LLC | 1,279,590 |
| BNP Paribas Securities Corp. | 1,279,590 |
| BTIG, LLC | 465,306 |
| Citizens Capital Markets, Inc. | 465,306 |
| ING Financial Markets LLC | 465,306 |
| MUFG Securities Americas Inc. | 465,306 |
| Wells Fargo Securities, LLC | 465,306 |
| HSBC Securities (USA) Inc. | 116,326 |
| | |
| Total | 11,516,315 |

The underwriters and the representatives are collectively referred to as the underwriters and the representatives, respectively. The underwriters are offering the shares of Common Stock subject to their acceptance of the shares from us and subject to prior sale. The underwriting agreement provides that the obligations of the several underwriters to pay for and accept delivery of the shares of Common Stock offered by this prospectus supplement are subject to the approval of certain legal matters by their counsel and to certain other conditions. The underwriters are obligated to take and pay for all of the shares of Common Stock offered by this prospectus supplement if any such shares are taken. However, the underwriters are not required to take or pay for the shares covered by the underwriters—option to purchase additional shares described below.

The underwriters initially propose to offer part of the shares of Common Stock directly to the public at the offering price listed on the cover page of this prospectus supplement and part to certain dealers. After the initial offering of the shares of Common Stock, the offering price and other selling terms may from time to time be varied by the representatives.

We have granted to the underwriters an option, exercisable for 30 days from the date of this prospectus supplement, to purchase up to 1,151,632 additional shares of Common Stock at the public offering price listed on the cover page of this prospectus supplement, less underwriting discounts. To the extent the option is exercised, each underwriter will become obligated, subject to certain conditions, to purchase about the same percentage of the additional shares of Common Stock as the number listed next to the underwriter s name in the preceding table bears to the total number of shares of Common Stock listed next to the names of all underwriters in the preceding table.

The following table shows the per share and total public offering price, underwriting discounts, and proceeds before expenses to us. These amounts are shown assuming both no exercise and full exercise of the underwriters—option to purchase up to an additional 1,151,632 shares of Common Stock.

| | | Total | | |
|--------------------------------|---------------|---------------------|----------------------|--|
| | Per | | | |
| | Share | No Exercise | Full Exercise | |
| Public offering price | \$ 130.250000 | \$1,500,000,028.75 | \$1,650,000,096.75 | |
| Underwriting discounts to be | | | | |
| paid by us | \$ 3.712125 | \$ 42,750,000.82 | \$ 47,025,002.76 | |
| Proceeds before expenses to us | \$ 126 537875 | \$ 1 457 250 027 93 | \$ 1 602 975 093 99 | |

The estimated offering expenses payable by us, exclusive of the underwriting discounts, are approximately \$1,000,000. We have agreed to reimburse the underwriters for expense relating to clearance of this offering with the Financial Industry Regulatory Authority.

Our Common Stock is listed on the NYSE and Euronext Paris under the symbol IFF .

We and all of our directors and officers have agreed that, without the prior written consent of the representatives on behalf of the underwriters, we and they will not, during the period ending 90 days after the date of this prospectus supplement (the restricted period): (i) offer, pledge, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend or otherwise transfer or dispose of, directly or indirectly, any shares of Common Stock or any securities convertible into or exercisable or exchangeable for shares of Common Stock or make any public announcement of its intention to enter into any of the foregoing transactions; (ii) file any registration statement with the SEC relating to the offering of any shares of Common Stock or any securities convertible into or exercisable or exchangeable for Common Stock; or (iii) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of the Common Stock, whether any such transaction described above is to be settled by delivery of Common Stock or such other securities, in cash or otherwise. In addition, we and each such person agrees that, without the prior written consent of the representatives on behalf of the underwriters, we or such other person will not, during the restricted period, make any demand for, or exercise any right with respect to, the registration of any shares of Common Stock or any security convertible into or exercisable or exchangeable for Common Stock.

The restrictions described in the immediately preceding paragraph do not apply to:

the sale of shares of Common Stock in this offering or pursuant to the Merger Agreement;

transactions by any person other than us relating to shares of Common Stock or other securities acquired in open market transactions after the completion of this Common Stock offering; *provided* that no filing under Section 16(a) of the Securities Exchange Act of 1934, as amended (the Exchange Act), is required or voluntarily made in connection with subsequent sales of Common Stock or other securities acquired in such open market transactions;

transfers of shares of Common Stock or other securities as a bona fide gift or as a donation to a charitable organization; *provided* that the transferee will sign a substantially similar lock-up agreement; and *provided* further that no filing under Section 16(a) of the Exchange Act is required or voluntarily made;

distributions of shares of Common Stock (i) to a corporation, partnership, or limited liability company or other entity that controls or is controlled by, or is under common control with the signatory, or to any investment fund or other entity controlled or managed by the signatory, (ii) by operation of law, including by way of testate or intestate succession or in connection with any partition of community property or otherwise associated with a proceeding or settlement involving domestic relations or (iii) to any immediate family member, in each case in a transaction not involving a disposition for value; *provided* that in each case the transferee will sign a substantially similar lock-up agreement; and *provided further* that in the case of clauses (i) and (iii) no filing under Section 16(a) of the Exchange Act is required or voluntarily made,

the tangible equity units to be sold in the concurrent tangible equity unit offering and any shares of Common Stock issued pursuant to the terms of the purchase contracts;

the establishment of a trading plan pursuant to Rule 10b5-1 under the Exchange Act for the transfer of shares of common stock or sales of shares of Common Stock pursuant to a Rule 10b5-1 trading plan currently in effect; *provided* that (i) any such plan established after the date of the lock-up agreement does not provide for the transfer of Common Stock during the restricted period and (ii) to the extent a public announcement or filing under the Exchange Act, if any, is required or voluntarily made

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regarding the establishment of such plan, such announcement or filing shall include a statement to the effect that no transfer of common stock may be made under such plan during the restricted period;

the issuance by the Company of shares of Common Stock upon the exercise of an option or a warrant or the conversion of a security outstanding on the date of this prospectus supplement that is described in the registration statement to which this prospectus supplement relates; *provided* that the restrictions described above shall apply to Common Stock issued upon such exercise; and

dispositions or transfers of shares of Common Stock solely on a cashless or net exercise basis (i) to the Company upon a vesting event of the Company's restricted stock units to cover tax withholding obligations of the securityholder in connection with such vesting or (ii) relating to options to purchase Common Stock under a plan described in the registration statement to which this prospectus supplement relates that are scheduled to expire during the restricted period; *provided* that, in each case, to the extent a filing under the Exchange Act or public announcement, if any, is made regarding a reduction in beneficial ownership of shares of Common Stock during the restricted period, the securityholder shall include a statement in such report to the effect that such disposition was made pursuant to the foregoing circumstances; and *provided further* that no voluntary filing under the Exchange Act or other voluntary public announcement reporting a reduction in beneficial ownership of shares of Common Stock during the restricted period shall be made by any party in connection with such disposition.

The representatives, in their sole discretion, may release the common stock and other securities subject to the lock-up agreements described above in whole or in part at any time.

In order to facilitate the offering of the common stock, the underwriters may engage in transactions that stabilize, maintain or otherwise affect the price of the common stock. Specifically, the underwriters may sell more shares than they are obligated to purchase under the underwriting agreement, creating a short position. A short sale is covered if the short position is no greater than the number of shares available for purchase by the underwriters under the option. The underwriters can close out a covered short sale by exercising the option or purchasing shares in the open market. In determining the source of shares to close out a covered short sale, the underwriters will consider, among other things, the open market price of shares compared to the price available under the option. The underwriters may also sell shares in excess of the option, creating a naked short position. The underwriters must close out any naked short position by purchasing shares in the open market. A naked short position is more likely to be created if the underwriters are concerned that there may be downward pressure on the price of the common stock in the open market after pricing that could adversely affect investors who purchase in this offering. As an additional means of facilitating this offering, the underwriters may bid for, and purchase, shares of common stock in the open market to stabilize the price of the common stock. These activities may raise or maintain the market price of the common stock. The underwriters are not required to engage in these activities and may end any of these activities at any time.

We and the underwriters have agreed to indemnify each other against certain liabilities, including liabilities under the Securities Act, or to contribute to payments that underwriters may be required to make in respect of those liabilities.

A prospectus supplement in electronic format may be made available on websites maintained by one or more underwriters, or selling group members, if any, participating in this offering. The representatives may agree to allocate a number of shares of common stock to underwriters for sale to their online brokerage account holders. Internet distributions will be allocated by the representatives to underwriters that may make Internet distributions on the same basis as other allocations.

The underwriters and their respective affiliates are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging. financing and brokerage activities.

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Certain of the underwriters and their respective affiliates have, from time to time, performed, and may in the future perform, various financial advisory and investment banking services for us, for which they received or will receive customary fees and expenses. In addition, Morgan Stanley & Co. LLC has acted as our financial adviser in connection with the Merger. In connection with the Merger, we entered into a term loan credit agreement with an affiliate of Morgan Stanley & Co. LLC, as administrative agent, and the lenders party thereto, including affiliates of Morgan Stanley & Co. LLC, Citigroup Global Markets Inc. and J.P. Morgan Securities LLC, pursuant to which the lenders committed to provide, subject to certain conditions, a senior unsecured term loan facility in an original aggregate principal amount of up to \$350 million, maturing three years after the funding date thereunder. Also in connection with the Merger, we and certain of our subsidiaries entered into Amendment No. 2 to the Credit Agreement with Citibank, N.A. as administrative agent, and the lenders party thereto, including affiliates of Morgan Stanley & Co. LLC, Citigroup Global Markets Inc. and J.P. Morgan Securities LLC, which amended and restated the Credit Agreement, dated as of November 9, 2011, amended and restated as of December 2, 2016 and amended as of May 21, 2018 among us, certain of our subsidiaries, the lenders party thereto, and Citibank, N.A. as administrative agent (as so amended and restated, the Revolving Credit Agreement). The Revolving Credit Agreement, among other things, provides a five-year \$1.0 billion senior unsecured revolving loan credit facility. Some of the underwriters and their respective affiliates are or will be lenders under the senior unsecured term loan facility, the senior unsecured revolving loan credit facility and the Bridge Facility, and funding of the Merger with the proceeds from this Common Stock offering, the concurrent tangible equity units offering and the Debt Financing will result in the reduction of the lenders obligations under the Bridge Facility.

In addition, in the ordinary course of their various business activities, the underwriters and their respective affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers and may at any time hold long and short positions in such securities and instruments. Such investment and securities activities may involve our securities and instruments. The underwriters and their respective affiliates may also make investment recommendations or publish or express independent research views in respect of such securities or instruments and may at any time hold, or recommend to clients that they acquire, long or short positions in such securities and instruments.

Selling Restrictions

Canada

The shares of our Common Stock may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 Prospectus Exemptions or subsection 73.3(1) of the Securities Act (Ontario), and are permitted clients, as defined in National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. Any resale of the shares of our common stock must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if this prospectus (including any amendment thereto) contains a misrepresentation, provided that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser s province or territory. The purchaser should refer to any applicable provisions of the securities legislation of the purchaser s province or territory for particulars of these rights or consult with a legal advisor.

Pursuant to section 3A.3 (or, in the case of securities issued or guaranteed by the government of a non-Canadian jurisdiction, section 3A.4) of National Instrument 33-105 Underwriting Conflicts (NI 33-105), the underwriters are not required to comply with the disclosure requirements of NI 33-105 regarding underwriter conflicts of interest in connection with this offering.

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European Economic Area

The shares of Common Stock are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (EEA). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, MiFID II); or (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the Insurance Mediation Directive), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, the Prospectus Directive). Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the PRIIPs Regulation) for offering or selling the shares of Common Stock or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the shares of Common Stock or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation. This prospectus supplement and the accompanying prospectus have been prepared on the basis that any offer of shares of Common Stock in any Member State of the EEA will be made pursuant to an exemption under the Prospectus Directive from the requirement to publish a prospectus for offers of shares of Common Stock. This prospectus supplement and the accompanying prospectus for the purposes of the Prospectus Directive.

United Kingdom

In addition, this document is being distributed only to, and is directed only at, and any offer subsequently made may only be directed at: (i) in the United Kingdom, persons having professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the Order), and/or persons falling within Article 49(2)(a) to (d) of the Order; (ii) persons who are outside the United Kingdom; and (iii) any other persons to whom it may otherwise lawfully be distributed (all such persons together being referred to as relevant persons). This document must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to, and will be engaged in only with, relevant persons.

Israel

This prospectus does not constitute a prospectus under the Israeli Securities Law, 5728-1968, and has not been filed with or approved by the Israel Securities Authority. In Israel, this prospectus is being distributed only to, and is directed only at, qualified investors listed in the first addendum, or the Addendum, to the Israeli Securities Law. Qualified investors will be required to submit written confirmation that they fall within the scope of the Addendum.

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LEGAL MATTERS

Certain legal matters with respect to the validity of the Common Stock offered under this prospectus supplement will be passed upon for us by Cleary Gottlieb Steen & Hamilton, LLP, New York, New York. Certain legal matters relating to the offering will be passed upon for the underwriters by Davis Polk & Wardwell LLP, New York, New York.

EXPERTS

The financial statements of International Flavors & Fragrances Inc. and management s assessment of the effectiveness of internal control over financial reporting (which is included in Management s Report on Internal Control over Financial Reporting) incorporated in this prospectus supplement by reference to International Flavors & Fragrances Inc. s Annual Report on Form 10-K for the year ended December 31, 2017 have been so incorporated in reliance on the report of PricewaterhouseCoopers LLP, an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

The financial statements of Frutarom Industries Ltd. as of December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017 included in this prospectus supplement have been so included in reliance on the report of Kesselman & Kesselman, a member of PricewaterhouseCoopers International Limited, independent accountants, given on the authority of said firm as experts in auditing and accounting.

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INCORPORATION OF CERTAIN INFORMATION BY REFERENCE

We are incorporating by reference into this prospectus supplement specific documents that we file with the SEC, which means that we can disclose important information to you by referring you to those documents that are considered part of this prospectus supplement. Information that we file subsequently with the SEC will automatically update and supersede this information. We incorporate by reference the documents listed below, and any future documents that we file with the SEC under Section 13(a), 13(c), 14 or 15(d) of the Exchange Act until we sell all of the securities offered by this prospectus supplement.

We incorporate by reference into this prospectus supplement the following documents filed by us with the SEC, other than information furnished pursuant to Item 2.02 or Item 7.01 of Form 8-K, each of which should be considered an important part of this prospectus supplement:

Commission Filing (File No. 001-04858)

Annual Report on Form 10-K (including the portions of our Proxy Statement on Schedule 14A for our 2018 Annual Meeting of Shareholders filed with the Commission on March 23, 2018 that are incorporated herein by reference)

Quarterly Reports on Form 10-Q

Current Reports on Form 8-K

Period Covered or Date of Filing

Year Ended December 31, 2017

Quarter Ended March 31, 2018 and June 30, 2018

May 3, 2018, May 7, 2018, May 9, 2018, May 24, 2018, June 8, 2018, August 3, 2018, August 27, 2018 and September 10, 2018

All subsequent documents filed by us under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act until we sell all of the securities offered by this prospectus supplement

We will provide to each person to whom a prospectus supplement and the accompanying prospectus is delivered, a copy of any or all of the information that has been incorporated by reference in this prospectus supplement and the accompanying prospectus but not delivered with this prospectus supplement and the accompanying prospectus.

You may request a copy of each of our filings at no cost, by writing or telephoning us at the following address or telephone number:

International Flavors & Fragrances Inc.

Attention: Investor Relations

521 West 57th Street

New York, NY 10019

Phone: (212) 765-5500

FRUTAROM INDUSTRIES LTD. INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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REPORT OF INDEPENDENT AUDITORS

To the Shareholders of

FRUTAROM INDUSTRIES LTD.

We have audited the accompanying consolidated financial statements of Frutarom Industries Ltd. (hereafter the Company) which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of income, of comprehensive income, changes in equity and cash flows for each of the three years in the period ended on December 31, 2017.

Management and Board of Directors Responsibility for the Consolidated Financial Statements

Management and Board of Directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management and Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Frutarom Industries Ltd. as of December 31, 2017 and 2016, and their results of operations and their cash flows for each of the three years in the period ended on December 31, 2017, in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

Haifa, Israel /s/ Kesselman & Kesselman

June 14, 2018 Certified Public Accountant (Isr.)

A member firm of PricewaterhouseCoopers International Limited

Kesselman & Kesselman, Building 25, MATAM, P.O BOX 15084 Haifa, 3190500, Israel

Telephone: +972 -4- 8605000, Fax:+972 -4- 8605001, www.pwc.com/il

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FRUTAROM INDUSTRIES LTD.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | Note | As of Deco 2017 U.S. dol thous | 2016 llars in |
|--|------|---|------------------|
| Assets | | | |
| CURRENT ASSETS: | | | |
| Cash and cash equivalents | 19 | 118,214 | 113,528 |
| Accounts receivable: | 16 | | |
| Trade | | 248,043 | 200,106 |
| Other | | 23,647 | 29,888 |
| Prepaid expenses and advances to suppliers | | 21,265 | 20,248 |
| Inventory | 17 | 308,891 | 260,951 |
| | | 720,060 | 624,721 |
| NON-CURRENT ASSETS: | | | |
| Property, plant and equipment | 7 | 312,876 | 268,820 |
| Intangible assets | 2f.8 | 829,226 | 657,781 |
| Investment in associates and available for sale assets | 15 | 77,541 | 27,976 |
| Deferred income tax assets | 13d | 3,886 | 3,477 |
| Other | 18 | 3,599 | 2,686 |
| | | 1,227,128 | 960,740 |
| Total assets | | 1,947,188 | 1,585,461 |

Dr. John Farber)
Chairman of the Board

Ori Yehudai)
President and CEO

Alon Granot)
Executive Vice President and CFO

Date of approval of the financial statements by the Board of Directors: June 14, 2018.

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FRUTAROM INDUSTRIES LTD.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | Note | As of Dece 2017 U.S. doll thousa | 2016 lars in |
|--|------|---|-----------------|
| Liabilities and shareholders equity | | | |
| CURRENT LIABILITIES: | | | |
| Short-term bank credit and loans and current maturities of long-term loans | 9 | 372,135 | 234,204 |
| Accounts payable: | | | |
| Trade | 20a | 98,813 | 81,630 |
| Other | 20b | 140,560 | 109,607 |
| Put option liability for the shareholders of a Subsidiary | 5a.1 | | 40,350 |
| | | 611,508 | 465,791 |
| NON-CURRENT LIABILITIES: | | | |
| Long-term loans net of current maturities | 9 | 262,151 | 299,576 |
| Retirement benefit obligations, net | 10 | 34,006 | 35,041 |
| Deferred income tax liabilities | 13d | 58,306 | 50,147 |
| Liability for shareholders of a subsidiaries and other | 3 | 102,304 | 70,302 |
| | | 456,767 | 455,066 |
| COMMITMENTS AND CONTINGENT LIABILITIES | 11 | | |
| TOTAL LIABILITIES | | 1,068,275 | 920,857 |
| EQUITY: | 12 | | |
| Equity attributable to owners of the parent: | | | |
| Ordinary shares | | 17,086 | 16,997 |
| Other capital surplus | | 120,288 | 114,396 |
| Translation differences | 2c | (45,187) | (109,043) |
| Retained earnings | | 783,029 | 637,868 |
| Less cost of Company shares held by the company | | (3,409) | (3,765) |
| NON-CONTROLLING INTERESTS | | 7,106 | 8,151 |
| TOTAL EQUITY | | 878,913 | 664,604 |
| TOTAL EQUITY AND LIABILITIES | | 1,947,188 | 1,585,461 |

The accompanying notes are an integral part of these financial statements.

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FRUTAROM INDUSTRIES LTD.

CONSOLIDATED INCOME STATEMENT

| | Note | 2017 U.S. doll (excep | U.S. dollars in thousand (except for per share information) 1,362,396 1,147,041 8 | | | | |
|--|------|-----------------------------|--|-------------------|--|--|--|
| SALES | | 1,362,396 | 1,147,041 | 872,796 | | | |
| COST OF SALES | 21a | 837,271 | 709,488 | 534,737 | | | |
| GROSS PROFIT | | 525,125 | 437,553 | 338,059 | | | |
| Selling, marketing, research and development expenses net | 21b | 220,014 | 196,001 | 141,237 | | | |
| General and administrative expenses | 21c | 92,155 | 81,637 | 63,742 | | | |
| Other expenses net | 21d | 3,392 | 11,772 | 2,826 | | | |
| Group s share of earnings of investees accounted for at equity | 15 | 1,402 | 1,113 | | | | |
| INCOME FROM OPERATIONS | | 210,966 | 149,256 | 130,254 | | | |
| FINANCIAL EXPENSES net | 21e | 24,606 | 12,841 | 12,197 | | | |
| INCOME BEFORE TAXES ON INCOME INCOME TAX | 13e | 186,360 34,797 | 136,415 25,346 | 118,057 21,972 | | | |
| NET INCOME FOR THE YEAR | | 151,563 | 111,069 | 96,085 | | | |
| PROFIT ATTRIBUTED TO: | | | | | | | |
| Owners of the parent company | | 149,679 | 109,245 | 94,859 | | | |
| Non-controlling interest | | 1,884 | 1,824 | 1,226 | | | |
| TOTAL INCOME: | | 151,563 | 111,069 | 96,085 | | | |
| | | U.S dollars | | | | | |
| EARNINGS PER SHARE: | 2w | | | | | | |
| Basic | | 2.52 | 1.85 | 1.62 | | | |
| Fully diluted | | 2.51 | 1.84 | 1.60 | | | |

The accompanying notes are an integral part of these financial statements.

FRUTAROM INDUSTRIES LTD.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| | | Year ended December 31 | | | |
|---|-------|------------------------|--------------|----------|--|
| | Note | 2017 | 2016 | 2015 | |
| | | U.S. dol | lars in thou | ısands | |
| INCOME FOR THE YEAR | | 151,563 | 111,069 | 96,085 | |
| Other comprehensive income: | | | | | |
| Items that will not be reclassified subsequently to profit or loss: | | | | | |
| Remeasurement of net defined benefit Liability | | 2,716 | 1,123 | (858) | |
| ITEMS THAT COULD BE RECLASSIFIED SUBSEQUENTLY TO | | | | | |
| PROFIT OR LOSS | | | | | |
| Gain from available-for-sale financial assets | | | 41 | | |
| Transfer of available-for-sale financial assets to profit and loss | 15b.2 | (41) | | | |
| Translation differences | | 64,428 | 3,910 | (65,293) | |
| | | | | | |
| Total comprehensive income for the Year | | 218,666 | 116,143 | 29,934 | |
| | | | | | |
| ATTRIBUTABLE TO: | | | | | |
| Owners of the parent | | 216,210 | 114,615 | 28,911 | |
| Non-controlling interest | | 2,456 | 1,528 | 1,023 | |
| | | | | | |
| TOTAL INCOME | | 218,666 | 116,143 | 29,934 | |

The accompanying notes are an integral part of these financial statements.

(Continued) 1

FRUTAROM INDUSTRIES LTD.

CONSODLIATED STATEMENT OF CHANGES IN EQUITY

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

| | | | | IANI | 21 1 1 | To | tal attrib | ntad | |
|--------------------------------|------|----------|---------|-------------|--------------|------------|------------|-------------|----------|
| | | | | | Co | st of comp | | uitu | |
| | | | | | C 0, | shares | Owners - | | |
| | | | Other | | | held | of the | Non- | |
| | | Ordinary | capital | Translation | Retained | by the | parent o | controlling | |
| | Note | shares | surplus | differences | | company | | | Total |
| | | | - | U.S | . dollars ir | ı thousand | ls | | |
| BALANCE AT | | | | | | | | | |
| JANUARY 1, 2015 | | 16,822 | 106,664 | (48,159) | 445,653 | (2,587) | 518,393 | 3,626 | 522,019 |
| CHANGES DURING | | | | | | | | | |
| THE YEAR ENDED | | | | | | | | | |
| December 31, 2015: | | | | | | | | | |
| Comprehensive | | | | | | | | | |
| income: | | | | | | | | | |
| Income for the year | | | | | 94,859 | | 94,859 | 1,226 | 96,085 |
| Other comprehensive | | | | | | | | | |
| income | 2c | | | (65,090) | (858) | | (65,948) | (203) | (66,151) |
| | | | | | | | | | |
| Total comprehensive | | | | (| | | • | | |
| income for the year | | | | (65,090) | 94,001 | | 28,911 | 1,023 | 29,934 |
| Plan for allotment of | | | | | | | | | |
| Company shares to | | | | | | | | | |
| employees of | | | | | | | | | |
| subsidiary: Acquisition of the | | | | | | | | | |
| Company shares by the | | | | | | | | | |
| Company shares by the Company | 2s | | | | | (1,085) | (1,085) | | (1,085) |
| Receipts in respect of | 28 | | | | | (1,063) | (1,003) | | (1,003) |
| allotment of Company | | | | | | | | | |
| shares to employees | 12b | | (374) | \ | | 561 | 187 | | 187 |
| Allotment of shares and | 120 | | (371) | | | 501 | 107 | | 107 |
| options to senior | | | | | | | | | |
| employees-Recognition | | | | | | | | | |
| of compensation related | | | | | | | | | |
| to employee stock and | | | | | | | | | |
| option grants | 12b | | 1,541 | | | | 1,541 | | 1,541 |
| Proceeds from issuance | | 90 | 2,635 | | | | 2,725 | | 2,725 |
| of shares to senior | | | | | | | | | |
| | | | | | | | | | |

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| employees Dividend paid to the non-controlling interests | | | | | | | | | |
|--|-----|--------|---------|-----------|---------|---------|---------|-------|---------|
| in subsidiary | | | | | | | | (58) | (58) |
| Dividend paid | 12c | | | | (5,774) | | (5,774) | | (5,774) |
| | | 90 | 3,802 | | (5,774) | (524) | (2,406) | (58) | (2,464) |
| Non-controlling interest from business combination | 5j | | | | | | | 2,195 | 2,195 |
| BALANCE AT December 31, 2015 | -, | 16,912 | 110,466 | (113,249) | 533,880 | (3,111) | 544,898 | 6,786 | 551,684 |

The accompanying notes are an integral part of these financial statements.

(Continued) 2

FRUTAROM INDUSTRIES LTD.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

Cost of company shares

heldTotal attributed

| | | | 0.41 | | | ncia i o | ai atti ibut | ~ ~ T | |
|---|-----|--------------------|-----------------------|-------------------------|----------|-------------------------------------|--------------|---------------------------------|---------|
| | | Ordinary shares | Other capital surplus | Translation differences | earnings | by the compapyr n thousand | ent compa | Non- ontrolling ninterest | Total |
| BALANCE AT JANUARY 1, 2016 CHANGES DURING | | 16,912 | 110,466 | (113,249) | 533,880 | (3,111) | 544,898 | 6,786 | 551,684 |
| THE YEAR ENDED December 31, 2016: | | | | | | | | | |
| Comprehensive income: | | | | | | | | | |
| Income for the year Other comprehensive | | | | | 109,245 | | 109,245 | 1,824 | 111,069 |
| income | 2c | | 41 | 4,206 | 1,123 | | 5,370 | (296) | 5,074 |
| Total comprehensive income for the year | | | 41 | 4,206 | 110,368 | | 114,615 | 1,528 | 116,143 |
| Plan for allotment of Company shares to employees of subsidiary: | | | | | | | | | |
| Acquisition of the Company shares by the Company | 2s | | | | | (1,395) | (1,395) | | (1,395) |
| Receipts in respect of allotment of Company shares to employees | 12b | | (494) | | | 741 | 247 | | 247 |
| Allotment of shares and options to senior employees-Recognition of compensation related to employee stock and | | | | | | , 11 | 21, | | 2.7 |
| option grants Proceeds from issuance | 12b | | 1,577 | | | | 1,577 | | 1,577 |
| of shares to senior employees | | 85 | 2,729 | | | | 2,814 | | 2,814 |

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| Changes of ownership | | | | | | | | | |
|---------------------------|-----|--------|---------|-----------|---------|---------|---------|---------|---------|
| rights in subsidiary | | | 77 | | | | 77 | (973) | (896) |
| Dividend paid to the | | | | | | | | | |
| non-controlling interests | | | | | | | | | |
| in subsidiary | | | | | | | | (63) | (63) |
| Dividend paid | 12c | | | | (6,380) | | (6,380) | | (6,380) |
| _ | | | | | | | | | |
| | | 85 | 3,889 | | (6,380) | (654) | (3,060) | (1,036) | (4,096) |
| | | | | | | | | | |
| Non-controlling interest | | | | | | | | | |
| from business | | | | | | | | | |
| combination | 5b | | | | | | | 873 | 873 |
| | | | | | | | | | |
| BALANCE AT | | | | | | | | | |
| December 31, 2016 | | 16,997 | 114,396 | (109,043) | 637,868 | (3,765) | 656,453 | 8,151 | 664,604 |

The accompanying notes are an integral part of these financial statements.

(Concluded) 3

FRUTAROM INDUSTRIES LTD.

CONSODLIATED STATEMENT OF CHANGES IN EQUITY

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

Cost of company shares

heldTotal attributed

| | | | 0.4 | | | iicia i oi | ai attiibut | cu `` | |
|---|-----|--------------------|-----------------------|-------------------------|----------|--|-------------|----------|---------|
| | | Ordinary shares | Other capital surplus | Translation differences | earnings | by the compa py r n thousand | | U | Total |
| BALANCE AT JANUARY 1, 2017 CHANGES DURING THE YEAR ENDED | | 16,997 | 114,396 | (109,043) | 637,868 | (3,765) | 656,453 | 8,151 | 664,604 |
| December 31, 2017: Comprehensive | | | | | | | | | |
| Income: Other comprehensive | | | | | 149,679 | | 149,679 | 1,884 | 151,563 |
| Other comprehensive income | 2c | | (41) | 63,856 | 2,716 | | 66,531 | 572 | 67,103 |
| Total comprehensive income for the year | | | (41) | 63,856 | 152,395 | | 216,210 | 2,456 | 218,666 |
| Plan for allotment of Company shares to employees of subsidiary: | | | | | | | | | |
| Acquisition of the Company shares by the Company | 2s | | | | | (1,528) | (1,528) | | (1,528) |
| Receipts in respect of allotment of Company shares to employees | 12b | | (1,256) | | | 1,884 | 628 | | 628 |
| Allotment of shares and options to senior employees-Recognition of compensation related to employee stock and | | | (, | | | ,55. | | | |
| option grants Proceeds from issuance of shares to senior | 12b | | 1,838 | | | | 1,838 | | 1,838 |
| employees | | 89 | 4,296 | | | | 4,385 | | 4,385 |

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| Changes of ownership | | | | | | | | |
|---------------------------|--------|---------|----------|---------|---------|---------|---------|---------|
| rights in a subsidiary | | 1,055 | | | | 1,055 | (3,450) | (2,395) |
| Dividend paid to the | | | | | | | | |
| non-controlling interests | | | | | | | | |
| in subsidiary | | | | | | | (51) | (51) |
| Dividend paid 1 | 2c | | | (7,234) | | (7,234) | | (7,234) |
| | | | | | | | | |
| | 89 | 5,933 | | (7,234) | 356 | (856) | (3,501) | (4,357) |
| | | | | | | | | |
| BALANCE AT | | | | | | | | |
| December 31, 2017 | 17,086 | 120,288 | (45,187) | 783,029 | (3,409) | 871,807 | 7,106 | 878,913 |

The accompanying notes are an integral part of these financial statements.

FRUTAROM INDUSTRIES LTD.

CONSOLIDATED STATEMENT OF CASH FLOWS

| | Note | 2017 | Year ended December 2017 2016 U.S. dollars in thou | | | | |
|---|------|--------------|--|-----------|--|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | | | |
| Cash generated from operations (see Appendix) | | 223,210 | 139,235 | 112,625 | | | |
| Income tax paid net | | (35,681) | (14,610) | (20,963) | | | |
| Net cash provided by operating activities | | 187,529 | 124,625 | 91,662 | | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | | | |
| Purchase of property, plant and equipment | | (34,394) | (28,493) | (23,900) | | | |
| Purchase of intangibles | | (2,890) | (1,344) | (717) | | | |
| Interest received | | 1,294 | 656 | 428 | | | |
| Acquisition of subsidiaries net of cash acquired | 5 | (109,265) | (103,786) | (143,777) | | | |
| Payments on account of acquisition of subsidiary | | | | (131,838) | | | |
| Purchase of available for sale securities | | (40,169) | (2,199) | | | | |
| Proceeds from sale of property and other assets | | 454 | 11,099 | 2,191 | | | |
| Net cash used in investing activities | | (184,970) | (124,067) | (297,613) | | | |
| | | (== 1,2 , =) | (== 1,001) | (=>,,===) | | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | | | |
| Dividend paid to the non-controlling interests in subsidiary | | (51) | (1,434) | (542) | | | |
| Receipts from senior employees in respect of allotment of shares | | 4,385 | 2,814 | 2,725 | | | |
| Interest paid | | (8,929) | (7,324) | (3,973) | | | |
| Receipt of long-term bank loans | | 133,373 | 156,890 | 185,616 | | | |
| Settlement of Put option to shareholders in a subsidiary | 5a | (42,227) | | | | | |
| Acquisition of non-controlling interests in subsidiary | | (2,395) | (896) | | | | |
| Repayment of long-term bank and financial institutions loans | | (172,909) | (92,460) | (48,638) | | | |
| Receipt (repayment) of short-term bank loans and credit-net | | 88,455 | (3,056) | 87,463 | | | |
| Acquisition of the Company shares by the Company net of receipts in | | | | | | | |
| respect of the Shares | | (900) | (1,148) | (898) | | | |
| Dividend paid | | (7,234) | (6,380) | (5,774) | | | |
| Net cash provided (used) by financing activities | | (8,432) | 47,006 | 215,979 | | | |
| INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS | | (5,873) | 47,564 | 10,028 | | | |
| Balance of cash and cash equivalents and bank credit at beginning of | | | | | | | |
| year and bank credit | | 113,528 | 68,997 | 63,975 | | | |
| Profits (losses) from exchange differences on cash and cash Equivalents | | 10,559 | (3,033) | (5,006) | | | |
| BALANCE OF CASH AND CASH EQUIVALENTS AT END OF | | | | | | | |
| YEAR | | 118,214 | 113,528 | 68,997 | | | |

The accompanying notes are an integral part of these financial statements.

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FRUTAROM INDUSTRIES LTD.

CONSOLIDATED STATEMENT OF CASH FLOWS

APPENDIX TO CONDENSED CONSOLIDATED STATEMENT CASH FLOWS

| CASH GENERATED FROM OPERATIONS: | 2017 | ded Decem 2016 lars in thou | 2015 |
|--|----------|-----------------------------------|----------|
| Income before tax | 186,360 | 136,415 | 118,057 |
| Adjustments required to reflect the cash flows from operating activities: | | | |
| Depreciation and amortization | 46,797 | 43,115 | 31,385 |
| Recognition of compensation related to employee stock and option grants | 1,838 | 1,577 | 1,541 |
| Retirement benefit obligation net | (641) | 1,236 | 1,428 |
| Loss (gain) from sale and write-off of fixed assets and other assets | 1,934 | (4,003) | (250) |
| Dividend received from companies accounted for under the equity method | 2,250 | (1.112) | |
| Group s share of losses (earnings) of companies accounted for at equity, net | (1,402) | (1,113) | (2.006) |
| Erosion of long-term loans | (1,247) | 2,387 | (3,096) |
| Interest paid net | 7,635 | 6,668 | 3,545 |
| Erosion of Liability for put option for the shareholders of a subsidiary | | | 13,118 |
| | 57,164 | 49,867 | 47,671 |
| Changes in operating asset and liability items: | | | |
| Decrease (increase) in accounts receivable: | | | |
| Trade | (16,804) | (14,106) | 1,293 |
| Other | 9,263 | (49) | (13,447) |
| Decrease (increase) in other long-term receivables | (1,223) | (2,390) | (106) |
| Increase (decrease) in accounts payable: | , , , | , , , | ` , |
| Trade | 2,036 | (5,097) | (7,226) |
| Other | 3,385 | (3,685) | (5,484) |
| Increase (decrease) in other long-term payables | 1,815 | 336 | 321 |
| Increase in inventories | (18,786) | (22,056) | (28,454) |
| | (20,314) | (47,047) | (53,103) |
| Net cash flows from operating activities | 223,210 | 139,235 | 112,625 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 GENERAL

Information on the activities of Frutarom Industries Ltd. and its subsidiaries (hereafter the Group).

Frutarom Industries Ltd. (hereafter the Company) is a global company, founded in 1933. The Company itself and through its subsidiaries (Frutarom or the Group) develops, produces and markets flavors and fine ingredients used in the manufacture of food, beverages, flavors, fragrances, pharma/nutraceuticals, cosmetics and personal care products. On December 31, 2017, Frutarom operated 72 production sites, 90 research and development laboratories, and 109 sales offices in Europe, North America, Latin America, Israel, Asia, Africa and New Zealand, marketed and sold over 70,000 products to more than 30,000 customers in more than 150 countries and employed 5,250 people throughout the world.

Frutarom has two main activities: the Flavors activity and the Fine Ingredients activity (the core businesses). In addition, the Company imports and markets raw materials that it does not itself manufactured, as part of the service offered to customers, which includes providing them comprehensive solutions for their needs. This activity is presented as part of trade and marketing operations. Segment information for the reporting years is presented in note 6.

The Company is a limited liability company incorporated and domiciled in Israel. The address of its registered office is 2 Hamenofim St., Herzeliya. The Company s controlling shareholder is ICC Industries Inc.

The Company s shares have been listed on the Tel-Aviv Stock Exchange (the TASE) since 1996. Since February 2005, Company shares are also listed through Global Depository Receipts on the official list of the London Stock Exchange (the LSE).

In recent years, with Frutarom s internal growth and acquisitions, seasonal effects on its results have diminished. Nonetheless, increased demand for beverages, yogurts, ice cream and other food products during the summer months brings about higher sales and improvement to a certain extent in Frutarom s profitability margins in the second and third quarters of the year.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

a. Basis of Preparation:

1) The Group's financial statements as of December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017, are in compliance with International Financial Reporting Standards (hereafter IFRS) as issued by the International Accounting Standards Board (IASB) and interpretations to IFRS issued by the International Financial Reporting Interpretations Committee (IFRIC).

The significant accounting policies described below have been applied consistently in relation to all the years presented, unless otherwise stated.

The financial statements have been prepared under the historical cost convention, subject to adjustments in respect of revaluation of amounts funded for severance pay, financial assets at fair value through profit or loss or available for sale presented at fair value.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4. Actual results could differ significantly from those estimates and assumptions.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

- 2) The period of the Group s operating cycle is 12 months.
- 3) The Group analyses the expenses recognized in the income statements using the classification method based on the functional category to which the expense belongs.

b. Principles of Consolidation

1) Business combinations and subsidiaries

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary (hereafter the acquired company) is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group.

The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination (except for certain exceptional items specified in IFRS 3 Business Combinations) (as amended), hereafter IFRS 3R) are measured initially at their fair values at the acquisition date. The Group recognizes non-controlling interest in an acquired company which are present ownership instruments and entitle their holders to a pro rata share of the entity s net assets in the event of liquidation in accordance with the non-controlling interest s proportionate share of the recognized amounts of acquiree s identifiable net assets. All other components of non-controlling interest are measured at fair value unless another measurement basis is required by IFRSs

Any contingent consideration accrued to the Group as part of a business combination is measured at fair value at the date of business acquisition. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with IAS 39 Financial Instruments either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

The excess of the overall amount of the transferred consideration, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the Group s share of the identifiable net assets acquired and the liabilities assumed is recorded as goodwill (see also f(1)).

below).

In cases were the net amount at acquisition date of the identifiable assets acquired and of the liabilities assumed exceeds the overall consideration that was transferred, the amount of non-controlling interest in the acquiree and the fair value as of date of acquisition of any previous equity interest in the acquiree as above, the difference is recognized directly in income or loss at date of acquisition.

Inter-company transactions, balances, including income, expenses and dividends on transactions between group companies are eliminated. Profits and losses resulting from inter- company transactions that are recognized in assets (in respect of inventory and fixed assets) are also

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

2) Associate companies

An associate is any entity in which the Group has significant influence, but not control. Investment in an associate is accounted for using the equity method of accounting.

According to the equity method, an investment is initially recorded at cost and the carrying amount is subsequently adjusted to reflect the investor s share of the net assets of the associate or joint venture since acquisition date.

The Group determines on each reporting date whether indications exist of impairment of its investment in the associate. If such indications are present, the Group calculates the amount of impairment as a difference between the recoverable amount of investment (the higher of value in use and fair value less cost to sale) and its carrying amount, and recognizes an impairment loss in profit or loss near to the share in income (loss) of associates accounted for using the equity method item.

Income or loss arising from transactions between the Group and the companies are recognized in the financial statements of the Group only at the amount of the share in the associate or joint venture of investors that are unrelated to the Group. The share of the Group in the profit or loss of the associate or joint venture in relation to those transactions is eliminated. When the investment is no longer accounted as an associate or joint venture the Group would stop using the equity method and the investment would account as financial asset (IAS 39), as long as the associate or the joint venture has not became a subsidiary. The group would recognize profit or loss due to the difference between the fair-value of the remaining investment and returns for realization to the book value of the investment as of the time of losing the significant influence. All amounts recognized in other comprehensive income due to the investment would account as if the related assets or liabilities were realized (amounts that were recognized before as part of other comprehensive income might reclassified to profit or loss).

c. Translation of Foreign Currency Balances and Transactions:

1) Functional and Presentation Currency

Items included in the financial statements of each of the Group s entities are measured using the currency of the primary economic environment in which that entity operates (the Functional Currency). The consolidated financial statements are presented in U.S. dollars, which is the Company s functional and presentation currency.

2) Transactions and balances.

Foreign currency transactions in currencies different from the functional currency (hereafter foreign currency) are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are attributed to income or loss.

Gains and losses arising from changes in exchange rates are presented in the income statement among financial expenses .

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

3) Translation of Financial Statement of Group Companies

The results and financial position of all the Company s entities (none of which has the currency of hyperinflationary economy) that have a Functional Currency different from the presentation currency are translated into the presentation currency as follows:

- (a) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- (b) Income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates: in which case income and expenses are translated at the rate on the dates of the transactions);
- (c) All resulting exchange differences are recognized among other comprehensive income.

On consolidation of the financial statements, exchange differences arising from the translation of the net investment in foreign operations and from loans and other currency instruments designated to serve as hedges to those investments are carried to other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of foreign operations are treated as assets and liabilities of the foreign operations and translated at the closing rate. Exchange differences arising from translation as above are recognized in other comprehensive income.

4) Information regarding exchange rates:

| | NIS | Pound Sterling | Euro | Swiss Franc | Ruble |
|--|-------|-----------------------|--------|--------------------|--------|
| Exchange rate as of December 31: | | | | | |
| 2017 | 3.47 | 0.74 | 0.83 | 0.98 | 57.6 |
| 2016 | 3.85 | 0.81 | 0.95 | 1.02 | 61.27 |
| 2015 | 3.90 | 0.67 | 0.92 | 0.99 | 73.31 |
| Increase (decrease) of the dollar during the year: | % | % | % | % | % |
| | | | | | |
| 2017 | (9.8) | (9.0) | (12.2) | (4.4) | (5.9) |
| 2016 | (1.5) | 20.6 | 3.5 | 2.7 | (16.4) |
| | | | | | |

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| 2015 | 0.3 | 5.2 | 11.6 | 0.4 | 229 |
|------|-----|-----|------|-----|------|
| 2013 | 0.5 | J.4 | 11.0 | U.T | 44.) |

| | NIS | Pound Sterling | Euro | Swiss Franc | Ruble |
|---|-------|-------------------|-------|----------------|--------|
| Average exchange rate during the year: | | Š | | | |
| 2017 | 3.60 | 0.78 | 0.90 | 0.98 | 58.3 |
| 2016 | 3.84 | 0.74 | 0.90 | 0.99 | 66.23 |
| 2015 | 3.89 | 0.65 | 0.90 | 0.96 | 60.99 |
| Increase (decrease) during of the dollar during the | | | | | |
| year: | % | % | % | % | % |
| | | | | | |
| 2017 | (6.3) | 5.2 | (0.7) | (0.1) | (12.0) |
| 2016 | (1.2) | 12.7 | 0.3 | 2.5 | 8.6 |
| 2015 | 8.6 | 7.8 | 19.7 | 5.2 | 56.6 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

d. Segment Reporting (see also note 1)

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker in the Group, who is responsible for allocating resources and assessing performance of the operating segments.

The Group is organized and managed on a worldwide basis in two major operating activities: Flavors and the Fine Ingredients. Another operation is Trade and Marketing.

e. Property, Plant and Equipment:

The cost of a property, plant and equipment item is recognized as an assets only if: (a) it is probable that the future economic benefits associated with the item will flow to the Group and (b) the cost of the item can be measured reliably.

Property, plant and equipment is stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items and only when the two criteria mentioned above for recognition as assets are met.

The carrying amount of a replaced part is derecognized. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

The cost of a property, plant and equipment item includes:

- (a) Its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates.
- (b) Any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Subsequent costs are included in the asset s carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Depreciation and impairment of property, plant and equipment are recognized in the income statement.

Land owned by the Group is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost less their residual values over their estimated useful lives, as follows:

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| | Percentage of Annual Depreciation |
|--|---|
| Buildings and land under financial lease | 2-4 |
| Machinery and equipment | 5-10 |
| Vehicles and lifting equipment | 15-20 |
| Computers | 20-33 |
| Office furniture and equipment | 6-20 |
| Leasehold improvements | See below |

Leasehold improvements

Leasehold improvements are amortized by the shorter of straight-line method over the terms of the lease or estimated useful life of the improvements.

The asset s residual values, the depreciation method and useful lives are reviewed, and adjusted if appropriate, at least once a year.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

An asset s carrying amount is written down immediately to its recoverable amount if the asset s carrying amount is greater than its estimated recoverable amount (Note 2g).

Gains or losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement among other income net .

f. Intangible Assets:

1) The overall amount of goodwill arising on acquisition of a subsidiary, associated company or activity represents the excess of the consideration transferred in respect of acquisition of a subsidiary over the net amount as of acquisition date of the identifiable assets acquired and the liabilities assumed. Goodwill on acquisitions of subsidiaries is included in intangible assets.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash generating units (CGUs), or groups of CGUs that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes and which is not larger than an operating segment (before aggregation) (see also g. below).

Impairment reviews of CGUs (or groups of CGUs) are undertaken annually and whenever there is any indication of impairment of CGU or group of CGUs. The carrying value of the CGU (or group of CGUs) is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell.

Any impairment loss is allocated to write-down the carrying amount of the CGU s assets (or CGUs) in the following order: first, the write down of any goodwill allocated to a cash generating unit (or a group of CGUs); and afterwards to the remaining assets of the CGU or (group of CGUs) on a proportionate basis using the carrying amounts of each asset of the CGU (or group of CGUs). Any impairment is recognized immediately as an expense and impairment of goodwill is not subsequently reversed.

- 2) Product formulas acquired as part of a business combination transaction are initially recorded at fair value and amortized on a straight-line basis over their useful lives of 20 years.
- 3) Customer relationships acquired in a business combination are measured at fair value at the acquisition date. The customer relations have a finite useful life and are carried at the recognized amount less accumulated amortization. Amortization is calculated using the straight-line method over the expected

life of the customer relationship (10 years).

4) Separately acquired trademarks and licenses are shown at historical cost. Trademarks and licenses acquired in a business combination are recognized at fair value at the acquisition date. Trademarks and licenses have a definite useful life and are presented at cost less accumulated amortization. Amortization is calculated using the straight-line method to allocate the cost of trademarks over their estimated useful lives (20 years).

5) Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software licenses. These costs are amortized over their estimated useful lives (3-5 years) using the straight-line method.

Costs associated with maintaining computer software programs are recognized as an expense as incurred.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

Computer software development costs recognized as assets are amortized over their estimated useful lives using the straight line method (3-5 years) commencing the point in time when the asset is available for use, i.e., it is in the location and condition necessary for it to be capable of operating in the manner intended by management.

6) Research and Development

Research expenses are accounted for as expenses as incurred. Cost incurred in respect of development projects (attributable to the design and testing of new or improved products) are recognized as intangible assets when the following criteria are met:

It is technically feasible to complete the intangible assets so that it will be available for use;

Management intends to complete the intangible asset and use it or sell it;

There is an ability to use or sell the intangible asset;

It can be demonstrated how the software product will generate probable future economic benefits;

Adequate technical, financial and other resources to complete the development and to use or sell the intangible asset are available; and

The expenditure attributable to the intangible asset during its development can be reliably measured.

Other development costs that do not qualify for recognition as assets are recognized as cost as incurred. Development costs previously recognized as an expense are not recognized as an asset on a subsequent period.

The Group fully recognized the R&D expenses as incurred.

g. Impairment of non-financial assets

Assets that have an indefinite useful life, such as goodwill, are not subject to amortization and are tested annually for impairment or more often if events have occurred or changes in circumstances indicate that the carrying amount may not be recoverable.

Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognized for the amount by which the asset s carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset s fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets, other than goodwill, that were subject to impairment are reviewed for possible reversal of the impairment recognized in respect thereof at each statement of financial position date.

h. Government Grants

The group s research and development activities are supported in some of the countries in which it operates, and in Israel through the Israel innovation authority by way of grants. Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are recognized in the income statement on a systematic basis over the periods in which the Group recognizes the relating costs (the costs that the grants are intended to compensate).

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

i. Financial assets:

1) Classification

The Group classifies its financial assets in the following categories: Financial assets at fair value through profit or loss, available for sale assets, loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Group management determines the classification of its financial assets at initial recognition.

a) Financial assets at fair value through profit or loss

This category includes two sub-categories: financial assets held for trade and financial assets designated at fair value through profit or loss. A financial asset is classified into this category if it was acquired principally for the purpose of selling in the short term or if was designated to this category by management. Assets in this category are classified as current assets if expected to be settled within 12 months, otherwise they are classified as non-current.

b) Receivables

Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the statement of financial position date. These are classified as non-current assets. Receivables of the Group are classified as accounts receivable , Cash and cash equivalents and long-term loans and other receivables in the statement of financial position (Note 2k below).

c) Available-for-sale assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the date of the statement of financial position, in which case they are classified as current assets.

2) Recognition and measurement

Regular purchases and sales of financial assets are recognized on the settlement date, which is the date on which the asset is delivered to the Group or delivered by the Group. Investments are initially recognized at fair value plus transaction costs for all financial assets not measured at fair value through profit or loss. Financial assets measured at fair value through profit or loss, are initially recognized at fair value, and transaction costs are expensed in the income

statement. Financial assets are derecognized when the rights to receive cash flows there from have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Financial assets at fair value through profit or loss and available for sale assets are subsequently carried at fair value. Loans and receivables are measured in subsequent periods at amortized cost using the effective interest method.

Gains or losses that stem from changes in the fair value of financial assets at fair value through profit or loss are presented in income statement under financial expenses net in the period in which they incurred. Dividend income from financial assets at fair value through profit or loss are recognized in income statement under other income net when the group is eligible to these payments.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

Gains or losses that stem from changes in the fair value of financial assets at available for sale assets are presented in statement of comprehensive income in the period in which they incurred. When selling available for sale assets, the accumulated gain or losses are reclassified from the comprehensive income to the profit or loss in other expenses net .

3) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

4) Impairment of financial assets

a) Financial assets at fair value through profit or loss Financial assets are presented at amortized cost.

The Group assesses at the each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. The criteria that the Group uses to determine that there is objective evidence of an impairment of a financial assets or group of financial assets include observable information that came to the attention of the Group in connection with the following loss events:

Significant financial difficulty of the issuer or obligor;

breach of contract, such as a default or delinquency in interest or principal payments;

The Group, for economic or legal reasons relating to the borrower s financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;

The disappearance of an active market for that financial asset because of financial difficulties;

Observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio.

Where objective evidence for impairment exists, the amount of the loss is measured as the difference between the asset s carrying amount of the financial assets and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset s original effective interest rate (i.e., the effective interest rate computed for the asset upon initial recognition). The asset s carrying amount is reduced and the amount of the loss is recognized in the income statement.

If the amount of impairment loss in a subsequent period decreases, and this decrease may be attributed to an objective event that took place after the impairment was recognized (like improved credit rating of the borrower), reversing the previously recognized impairment loss is recorded in income statements.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

b) Available-for-sale financial assets

The group assesses at each date of the statement of financial position whether there is objective evidence that a financial asset or a group of financial assets is impaired. For testing whether there is objective evidence for impairment of a debt instrument, the Group uses the criteria in (a) above. For investments in equity securities, in addition to the criteria in (a) above, information regarding significant changes having adverse effect on the technological, economical or legal environment in which the issuer operates implicating that the cost of the equity investment might not be recovered as well as significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired.

If any such evidence exists, the cumulative loss (recognized in other comprehensive income) measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss is reclassified from equity and recognized in income or loss.

If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the income statement. Impairment losses that are recognized in profit or loss for investment in an equity instrument are not reversed through income or loss.

j. Derivatives financial instruments, embedded derivatives and hedging activity

Hedge of net investment

Hedges of a net investment in a foreign operation are accounted for similarly to cash flow hedges. Any gain or loss on the effective portion of the hedge is recognized in other comprehensive income. Gain or loss on the ineffective portion is recognized in profit or loss. Gains or losses accumulated in equity are recycled to profit or loss when the foreign operation is disposed of or sold.

k. Inventories

Inventories are measured at the lower of cost or net realizable value. Raw material cost is determined using the moving average method.

The cost of finished goods and work in progress comprises raw materials, direct labor, other direct costs and related production overheads (based on normal operating capacity) but excludes capitalization of borrowing costs.

Net realizable value is the estimated selling price in the ordinary course of business, less the applicable and variable selling expenses.

l. Trade Receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less they are classified as current assets. If not, they are classified as non-current assets.

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment of accounts receivable (hereafter provision for impairment or provision for impairment of accounts receivable). As to the way the impairment provision is determined and accounting treatment applied thereto subsequently see i4) above.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

m. Cash and Cash Equivalents

Cash and cash equivalents include cash in hand, short-term bank deposits and other highly liquid short-term investments, the maturity of which does not exceed three months, bank overdrafts (repayable upon demand).

n. Share Capital

Ordinary shares of the Company are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in the equity as a deduction, net of tax, from the proceeds of issuance.

Where any Group company purchases the Company s equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the company s equity holders until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects are included in equity. Any difference between the cost of acquisition of the treasury shares and the consideration is carried to premium on shares.

o. Trade Payables

Trade payables are obligations of the Group to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less.

If not, they are classified as non-current liabilities.

Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

p. Loans

Loans are recognized initially at their fair value, net of transaction costs incurred. Loans are subsequently measured at amortized cost; any difference between the consideration (net of transaction costs) and the redemption value is recognized in the income statement over the period of the loan using the effective interest method.

Loans are classified as current liabilities unless the Group has an unconditional right to defer settlement of the loans for at least 12 months after the end of the reporting period, in which case they are classified as non-current liabilities.

q. Current and Deferred Income Taxes

The tax expenses for the reported years comprise of current and deferred tax. Tax is recognized in the income statement, except for taxes related to equity and other comprehensive income items.

The current income tax charge is calculated on basis of the tax laws enacted or substantially enacted at the statement of financial position date in the countries where the Company and the subsidiaries operate and generate taxable income. Management periodically evaluates tax issues related to its taxable income, based on relevant tax law, and makes provisions in accordance with the amounts payable to the Income Tax Authorities.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

Deferred income tax is recognized using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Nevertheless, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affect neither accounting nor taxable income.

Deferred income tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized. The amount of deferred income taxes is determined using tax rates (and laws) that have been enacted or substantially enacted by the statement of financial position date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled. Deferred income tax is not calculated on temporary differences arising on investments in subsidiaries, as long as the timing of reversal of the differences is controlled by the Group and it is expected that no such reversal will take place in the foreseeable future.

The group recognizes deferred income tax assets in respect of temporary differences deductible for tax purposes only if it is expected that the temporary difference is revered in the foreseeable future and to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred income tax assets and liabilities are offset only if:

- There is a legally enforceable right to offset current tax assets against current tax liabilities; and
- When the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

As stated in Note 13c, upon distribution of dividends from tax-exempt income of approved enterprises or benefited enterprises , the amount distributed will be subject to tax at the rate that would have been applicable had the company not been exempted from payment thereof. The amount of the related tax is charged as an expense in the statement of comprehensive income, when such dividend is distributed.

r. Employee Benefits:

1) Pension Obligations and retirement benefits

The companies in the group operate a number of post-employment employee benefit plans, including defined benefit and defined contribution plans.

A defined contribution plan is a pension plan under which the group pays fixed contributions into a separate entity.

The group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

A defined benefit plan is a pension plan that is not a defined contribution plan.

The companies in the group operate a number of pension plans. The plans are funded through payments to insurance companies or pension funds that are managed in trust.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

According to their terms, those pension plans satisfy the above definition of a defined contribution plan.

According to labor laws and agreements in Israel and the practices of the companies in the Group, Group companies are obligated to pay retirement benefits to employees dismissed or retiring in certain circumstances.

According to the obligation of group companies to employees who participate in a defined benefit plan, the amounts of benefits those employees are entitled to upon retirement are based on the number of years of services and the last monthly salary.

The obligation of the group companies to all other employees is a defined contribution plan, in which regular contributions are made to a separate and independent entity, and the companies of the Group have no legal or constructive liability to make any further payments if the assets of the funds are insufficient to pay all employees the benefits for work services in the current and past periods.

The total retirement benefit obligation presented in the statement of financial position is the present value of defined benefit contribution as of the date of financial position, less the fair value of plan assets. The defined contributions benefit is measured on an annual basis by an actuary using the projected unit credit method.

The present value of the liability is determined by discounting expected future cash flows (after taking into account the expected rate of payroll hikes) based on the interest rate of government/corporate bonds denominated in the currency in which the benefits will be paid and whose terms to maturity approximate the term of retirement benefit obligation.

According to IAS 19 Employee Benefits , the discount rate used for calculating the actuarial obligation is determined by using the market return of high-quality corporate bonds on the date of the statement of financial position. However, IAS 19 indicates that in countries where there is no deep market in such bonds, the market rates on government bonds are used.

The group recognizes remeasurements of net obligations (the asset) for defined benefit plan to other comprehensive income in the period in which they incurred. Those remeasurements are created as a result of changes in actuary assumptions, difference between past assumptions and actual results and differences between plan assets return and the amounts included in net interest on net liabilities (the asset) for defined benefit. Past-service costs are recognized immediately in income. Amount funded for severance benefits are measured at fair value. The amounts funded are plan assets as defined by IAS 19, and therefore were offset from the balance of retirement benefit obligation for presentation purposes in the statement of financial position.

As discussed above, the group purchase insurance policies and make contributions to pension and severance pay funds to fund its obligation under defined contribution plan. The group has no further payment obligations once the contributions have been paid. The contributions are defined as an expense for employee benefits concurrently to receiving services from employees that entitle them for contributions. Prepaid contributions are recognized as an asset

to the extent that a cash refund or a reduction in the future payments is available.

2) Vacation and Recreation Fees

Under the law in various countries, employee is entitled for vacation days and recreation fees (in Israel), both computed on an annual basis. The entitlement is based on the period of employment.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

The Group records a liability and an expense in respect of vacation and recreation fees, based on the benefit accumulated for each employee.

3) Bonus plans

Some of the Group s employees are entitled to receive an annual bonus in accordance with the bonuses plan determined by Group management for that year. The Group provides for payment of the bonus in accordance with meeting the targets of the plan and in accordance with Group s estimate as to the total amount of bonuses to be paid to employees.

s. Share-Based Compensation

The group operates a number of equity-settled, share-based compensation plans, under which the entity receives services from employees as consideration for equity instruments (options) of the Company. The fair value of the employee services received in exchange for the grant of the options is recognized as an expense over the vesting period. The total amount to be expensed is determined by reference to the fair value of the options granted:

including any market performance conditions (for example, an entity s share price);

Excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period);

t. Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and it is possible to prepare a reliable estimation of the amount of liability.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole.

Provisions are measured at the present value of the cash flow expected to be required to settle the obligation using a pre-tax discount rate that reflects current market assessments of the time value of money and the risk specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

u. Revenue Recognition Policy

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods in the ordinary course of business. Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminating sales within the Group.

Revenues from sale of goods are recognized by the Group when all of the following conditions are met:

- (a) The significant risks and rewards of ownership of the goods have been transferred by the Group to the buyer;
- (b) The group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.
- (c) The amount of revenues can be reliably measured.
- (d) It is probable that future economic benefit relating to the transaction will flow to the Group; and
- (e) The costs incurred or to be incurred in respect of the transaction can be measured reliably.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

The amount of revenue is not considered to be reliably measurable until all contingencies relating to the transaction have been resolved. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

The products are occasionally sold with volume discounts; customers have a right to return faulty products. Sales are recorded based on the selling price, net of the estimated volume discounts and returns at the time of sale. Accumulated experience is used to estimate and provide for the discounts and returns. The volume discounts are assessed based on anticipated annual purchases. No element of financing is present as the sales are made with an average credit term, which is not higher than the market practice.

v. Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

Long-term lease contracts for lease of land from the Israel Land Administration and from other countries are presented among fixed assets.

w. Earnings per Share

Basic:

The computation of basic earnings per share is based, as a general rule, on the profit attributable to holders of ordinary Company shares divided by the weighted average number of ordinary shares in issue during the period, excluding Company shares held by group subsidiaries (Notes 2m).

Fully Diluted:

When calculating the diluted earnings per share, the Group adds to the average number of shares outstanding that was used to calculate the basic earnings per share also the weighted average of the number of shares to be issued assuming the all shares that have a potentially dilutive effect would be converted into shares. The potential shares, as above are only taken into account in cases where their effect is dilutive (reducing the earnings per share or increasing the loss per share).

The weighted average number of shares used in calculating Basic and Diluted earnings per share is as follows:

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| | Basic In thousands | Diluted In thousands |
|-----------------------|-----------------------|-------------------------|
| Year-end December 31: | | |
| 2017 | 59,342 | 59,632 |
| 2016 | 58,916 | 59,494 |
| 2015 | 58,573 | 59,141 |

x. Dividends

Dividend distribution to the Company s owners is recognized as a liability in the Group s statement of financial position on the date on which the dividends are approved by the Group s Board of Directors. Dividend paid includes an erosion component (from date of approval of dividend through date of payment thereof).

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

- y. New standards, amendments and interpretations of existing standards, which have not yet become effective and not been early adopted by the Company:
- 1. Amendment to IFRS 9 Financial Instruments (hereafter IFRS 9 or the standard): IFRS 9, Financial instruments, addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of IFRS 9 was issued in July 2014. It replaces the guidance in IAS 39 that relates to the classification and measurement of financial instruments. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortized cost, fair value through OCI and fair value through P&L. The basis of classification depends on the entity s business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI without recycling.

There is now a new expected credit losses model that replaces the incurred loss impairment model used in IAS 39. The new impairment model establishes a three-stage approach, based on changes in expected credit risk of a financial instrument. Each stage determines how to measure credit losses and how to apply the effective interest method. In addition, for financial assets that have no material financing element, such as receivables, it is possible to implement a simpler method. At initial recognition of a financial asset, an entity recognizes a loss allowance equal to 12 months expected credit losses, or the loss expected over the life of the instruments for accounts receivables, unless the asset is considered to have an credit impaired rating .

For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through other comprehensive income.

IFRS 9 simplifies the requirements for testing hedge effectiveness by dropping the strict quantitative thresholds for testing hedge effectiveness. IFRS 9 requires economic relationship between the underlying hedged risk component and the hedging instrument, and that the hedge ratio is the same used for risk management purposes. The standard retains the requirement for maintaining documentation throughout the hedge period, but documentation is different than that required by IAS 39.

IFRS 9 will be applied retrospectively for annual reporting periods beginning on or after January 1, 2018. Early adoption is permitted.

According to the Company assessment, the adoption of IFRS 9 is not expected to have material impact on the financial statements.

2. IFRS 15 Revenue from Contracts with Customers (hereinafter IFRS 15)

IFRS 15 will replace after its first-time adoption the guidance on revenue recognition in current IFRSs.

The core principle of IFRS 15 is that revenue from contracts with customers should be recognized using the method that best depicts the transfer of control of goods and services to the customer, the amount of consideration that the entity expects to be entitled to in exchange for transferring promised goods or services to a customer.

IFRS 15 has a single model for revenue recognition, based on a five-step approach:

(1) Identify the contract(s) with the customer

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

- (2) Identify the separate performance obligations in the contract
- (3) Determine the transaction price
- (4) Allocate the transaction price to separate performance obligations
- (5) Recognize revenue when (or as) each performance obligation is satisfied IFRS 15 covers accounting for a variety of issues related to implementation of that model, including: recognition of contractual variable consideration, adjustment of contractual transaction price to reflect the time value of money, and cost of obtaining and fulfilling the contract.

The standard expands the disclosure requirements about revenue, and, among other things, requires quantitative and qualitative information about significant management judgments that were considered for determining the amount of revenue recognized.

On July 22, 2015, the IASB decided to defer the effective date of the standard by one year, such that the standard will be applied retrospectively for annual periods beginning on or after January 1, 2018 with some exceptions as provided in the transition provisions of IFRS 15. According to the provisions of IFRS 15, early adoption is permitted.

Group management believes that the new standard is not expected to have material impact on the financial statements.

3. IFRS 16 Leases

IFRS 16 will replace upon first-time implementation the existing guidance in IAS 17 Leases (hereafter IAS 17). The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases, and is expected to have material impact mainly on the accounting treatment applied by the lessee in a lease transaction.

IFRS 16 changes the existing guidance in IAS 17 and requires lessees to recognize a lease liability that reflects future lease payments and a right-of-use asset in all lease contracts (except for the following), with no distinction between financing and capital leases. IFRS 16 exempts lessees in short-term leases or the when underlying asset has a low value.

IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

IFRS 16 also changes the definition of a lease and the manner of assessing whether a contract contains a lease.

IFRS 16 will be effective retrospectively for annual periods beginning on or after January 1, 2019, taking into account the reliefs specified in the transition provisions of IFRS 16. Under the provisions of IFRS 16, early adoption is permitted only if IFRS 15 has also been applied. The group has decided to early adopt the standard, while applying the accumulated impact as of January 1, 2018 and additional reliefs, as the standard allows. The implementation is expected to impact the accounting of lease agreements: real-estate, equipment and vehicles. Starting January 1, 2018, the Company is going to recognize assets and liabilities due to leases, which until then were accounted as operating leases.

According to the Company assessment and the information available as of the date of this report:

1) During the first-time implementation Increase of approx. \$37 million in assets and liabilities.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):

- 2) Decrease of operational expenses during 2018 amounting approx. \$9 million to \$11 million and an increase of depreciation and financial expenses in a Appx amount. Additional impact is expected to the increase of cash flow from operating activities and a decrease in the cash flow from financing activities amounting \$9 million to \$11 million.
- 3) The assessment is based on the information currently available and changes in lease agreements and additional examination could have impact on the final amounts.

NOTE 3 FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT:

a. Financial Risk Management

1) Financial Risk Factors

The Group s activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group s overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group s financial performance.

Risk management is carried out under policies approved by the Board of Directors and senior management. These policies cover specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of non-derivative financial instruments, and investment of excess liquidity. Group policies also cover areas such as cash management and raising short and long-term debt.

The Group s business is characterized by considerable dispersion. The Group produces tens of thousands of products intended for tens of thousands of customers throughout the world, using tens of thousands of raw materials purchased from a wide range of suppliers worldwide. As stated, the Group is not significantly dependent on any of its customers, products or suppliers.

Discussions on implementing the risk management policy as relates to currency exposure and interest are conducted by the Group s management once each quarter.

a) Market Risks:

1) Foreign Exchange Risk

The Group operates globally and is exposed to movements in foreign currencies affecting its net income and financial position, as expressed in U.S. dollars.

Transaction exposure arises because the equivalent amount in local currency paid or received in transactions denominated in foreign currencies may vary due to changes in exchange rates. Most Group entities produce their income primarily in the local currency. A significant amount of expenditures, especially for the purchase of goods for resale are in foreign currencies. Similarly, transaction exposure arises on net balances of financial assets held in foreign currencies. Since raw materials purchases for the Group s production are also conducted in various currencies, currency exposure is reduced.

The Group s subsidiaries manage this exposure locally. In addition, Group management monitors total global exposure of the Group.

Translation exposure arises from the consolidation of the Foreign Currency denominated financial statements of the Company s subsidiaries. The effect on the Group s consolidated comprehensive income is shown as a currency translation difference.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 3 FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (continued):

The following table presents currency exposure in respect of balance denominated in currencies that are different than the functional currency of the reporting company and also the effect on income after taxes. At December 31, 2017 and 2016, if the currencies specified below had weakened/strengthened by 1% against the other functional currencies of group companies, with all other variables unchanged:

| | | December U.S. dollars in | | |
|------------------------------------|----------|--------------------------|-----------|--------------|
| | | Pound | | Swiss |
| | NIS | Sterling | Euro | Franc |
| Financial asset (liabilities), net | (22,927) | 3,531 | (81,296) | 3,468 |
| | | | | |
| Gain (loss) from change: | | | | |
| Impact of 1% weakening | 229 | (35) | 813 | (35) |
| Impact 1% strengthening | (229) | 35 | (813) | 35 |
| | | | | |
| | | | | |
| | | December | 31 2016 | |
| | | U.S. dollars in | thousands | |
| | | Pound | | Swiss |
| | NIS | Sterling | Euro | Franc |
| Financial asset (liabilities), net | (3,444) | 711 | (195,240) | 911 |
| | | | | |
| Gain (loss) from change: | | | | |
| Impact of 1% weakening | 34 | (7) | 1,952 | (9) |
| Impact 1% strengthening | (34) | 7 | (1,952) | 9 |

^{*} Represents amounts lower than \$1 thousand.

2) Cash Flow Risk Relating to Interest Rates

Since on a current basis the Group does not have significant assets bearing interest, its revenues and operating cash flow are not dependent on changes in interest rates.

The Group s interest rate risk arises from long-term and short-term borrowings. Borrowings received at variable rates expose the Group to cash flow interest rate risk.

The Group analyses its interest rate exposure. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, the Group calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.

Based on the simulations performed, the impact on post tax profit for the year 2017 of a 0.1% shift in interest rate on loans would have been a change of \$362 thousand (2016 \$258 thousand; 2015 \$233 thousand).

b) Credit Risk

Credit risk arises from the possibility that the counter-party to a transaction may be unable or unwilling to meet their obligations causing a financial loss to the Group.

Trade receivables are subject to a policy of active risk management, which focuses on the assessment of country risk, credit limits, ongoing credit evaluation and accounting monitoring procedures.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 3 FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (continued):

There are no significant concentrations within trade receivables of counter-party credit risk due to the large number of customers that the Group deals with and their wide geographical spread. Country risk limits and exposures are continuously monitored. Collateral is generally not required.

The provision for impairment of trade receivables is determined on basis of a periodic test of all amounts due.

The exposure of other financial assets and liabilities to credit risk is controlled by setting a policy for limiting credit exposure to counter-parties, continuously reviewing credit ratings, and limiting individual aggregate credit exposure accordingly.

Group entities must have sufficient availability of cash to meet their obligations. Each company is responsible for its own cash management, including the short-term investment of cash surpluses and the raising of loans to cover cash deficits, subject to Group policies and to monitoring of Group management.

The table presented below classifies the Group s financial liabilities into relevant maturity groupings based on the remaining period at December 31, 2017 to the contractual maturity date. Group entities do not have derivative financial liabilities. The amounts presented in the table represent the projected undiscounted cash flows.

| | Less than 1 year | Between 1 and 3 years | Between 3 and 5 years |
|--|---------------------|-----------------------|-----------------------|
| | U.S. | dollars in thou | sands |
| As of December 31, 2017: | | | |
| Borrowings Variable interest | 311,215 | 157,598 | 31,973 |
| Borrowings Fixed interest | 67,030 | 54,774 | 22,112 |
| Liability for put option for the shareholders of a | | | |
| subsidiary | 7,560 | 50,367 | 51,011 |
| Accounts payable and accruals | 231,813 | 926 | |
| | | | |
| | 617,618 | 263,665 | 105,096 |
| | | | |
| As of December 31, 2016: | | | |
| Borrowings Variable interest | 203,233 | 157,406 | 48,282 |
| Borrowings Fixed interest | 34,074 | 71,959 | 28,418 |
| Liability for put option for the shareholders of a | | | |
| subsidiary | 40,350 | 18,261 | 31,746 |
| Accounts payable and accruals | 190,427 | 21,105 | |
| | | | |
| | 468,084 | 268,731 | 108,446 |

c) Liabilities in respect of put options

As part of several acquisition transactions, former owners of the acquired entities were granted an option to sell the Company their remaining shares, and the Company has an option to buy those shares; (the price and the conditions of the call options are identical to the price of the put option). This mechanism exists in the following acquisitions:

- 1. Sonarome Private Ltd. (Sonarome).
- 2. Amco SP (Amco), see note 5j.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 3 FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (continued):

- 3. Ingenieria Alimentaria S.A. De C.V (Piasa), see note 5p.
- 4. Western Flavors Fragrances Production Joint Stock Company, (WFF), see note 5d.
- 5. Brasil Industria E Comercio Ltda, (SDFLC), see note 5e.
- 6. Turpaz Perfume and Flavor Extracts Ltd. (Turpaz), see note 5h.

As of December 31, 2017, the total amount of the PUT options is \$93,984 thousand. This liability was estimated in accordance with the average EBITDA to be achieved during the period of the agreement. The annual weighted discount rate of the option is 3.3%.

The main unobservable data used by the Company for the purpose of valuing the option is the future EBITDA to be achieved. For the purpose of estimating the value of the liabilities for the options and their update, the Company used its current business results and its forecast.

b. Capital management

Group s objective is to maintain, as possible, stable capital structure. In the opinion of Group s management, its current capital structure is stable. Consistent with others in the industry, the Group monitors capital, on the basis of the gearing ratio.

This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including current and non-current borrowings as shown in the consolidated statement of financial position) less cash and cash equivalents. Total capital is calculated as equity as shown in the consolidated statement of financial position plus net debt.

The gearing ratios at December 31, 2017 and 2016 were as follows:

| | 2017 | 2016 |
|--|-----------------|-----------|
| | U.S. dollars in | thousands |
| Total borrowings (Note 9) | 634,286 | 533,780 |
| Less cash and cash equivalents (Note 19) | (118,214) | (113,528) |
| | | |
| Net debt | 516,072 | 420,252 |
| Total equity | 878,913 | 664,604 |

| Total capital | 1,394,985 | 1,084,856 |
|---------------|-----------|-----------|
| | | |
| Gearing ratio | 37.0% | 38.7% |

NOTE 4 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates, by definition, may not necessarily be equal to the related actual results. The estimates and assumptions with significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

a. Estimate of Impairment of Goodwill

The Group tests annually for impairment of goodwill, in accordance with the accounting policy states in note 2g. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates (Note 8).

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 4 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS (continued):

b. Taxes on Income and Deferred Taxes

The Group is subject to income taxes in a large number of countries. Judgment is required in determining the worldwide provision for income taxes. The Group is involved in transactions and computations in which final tax liabilities cannot be determined with certainty in the normal course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due as a result of the tax audits. Where the final tax outcome of these matters, determined by tax authority is different from the amounts that were initially recorded, such differences may impact the provisions for income tax and deferred tax liabilities in the period in which such determination is made.

The Group recognizes deferred tax assets and liabilities based on the differences between the financial statement carrying amounts and the tax bases of assets and liabilities. The Group regularly reviews its deferred tax assets for recoverability, based on historical taxable income, projected future taxable income, the expected timing of the reversals of existing temporary differences and the implementation of tax planning strategies. If the Group is unable to generate sufficient future taxable income, or if there is a material change in the actual effective tax rates or time period within which the underlying temporary differences become taxable or deductible, the Group could be required to eliminate a portion of the deferred tax asset resulting in an increase in its effective tax rate and an adverse impact on operating results.

c. Severance Pav

The present value of the liabilities in respect of severance pay is dependent on several factors that are determined on an actuarial basis in accordance with various assumptions. The assumptions used in the calculation of the net cost (income) in respect of severance pay include, inter alia, the yield rate and discount rate. Changes in those assumptions may influence the carrying amount of the assets and liabilities in respect of severance pay.

The assumption regarding the appropriate discount rate is determined by external actuaries at the end of each year. This discount rate is used in determining the estimated updated value of the future cash flows that would be required to cover the severance pay liabilities. The Company uses the market of high-quality corporate bonds when this market available, and when it is not, government bonds are used instead. Therefore, in determining this rate, the Group uses interest rate in the currency in which the benefits will be paid.

Other key assumptions relating to severance pay liabilities, such as future payroll raise and retirement rates, are partially based on existing market conditions on that time and on past experience.

d. Provisions

Provision for legal liabilities are recorded in the books of accounts in accordance with Group management s judgment, based on the opinion of its legal advisors, regarding the likelihood that cash outflows will needed to meet the

liabilities, and on the basis of the estimate determined by the management regarding the present value of the expected cash outflows required to meet the existing liabilities.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS:

a. Acquisition of remaining share capital of subsidiaries

1) Acquisition of the remaining holdings of Vantodio:

On February 1, 2017, The Company exercised its option to acquire the remaining 25% equity interest in Vantodio Holdings Limited, which holds the Russian group Protein Technologies Ingredients , from the end of the third year, at a multiple of between 6 and 7 of the average annual EBITDA achieved in the three years prior to the exercise of the option. The Company holds from that date 100% of the share capital of Vantodio. The option was exercised for a total consideration of approximately \$40 million. The purchase of the remaining 25% interest stake was financed through bank credit.

2) Acquisition of the remaining holdings of Nutrafur

On June 12, 2017, the Company signed, through a subsidiary, an agreement for the purchase of approx. 21% of the shares of the Spanish company Nutrafur S.A. (Nutrafur) from that company s founding families for US\$2.4 million (approx. 2.1 million) such that Frutarom now holds 100% of Nutrafur shares (On September 3, 2015, the Company acquired approx. 79% of the shares of Nutrafur). The transaction was closed upon signing.

3) Acquisition of the remaining holdings of BSA

On July 5, 2017, Frutarom purchased a 5% interest stake in the Canadian company Les Ingredients Alimentaires BSA Inc. (BSA) for approximately US\$2 million (approx. CAD 2.75 million) and thereby completed acquisition of 100% of the shares in BSA, and this is further to the purchase of 95% of BSA s share on May 15, 2015.

b. Acquisition of Unique

On February 8, 2017, the Company signed, through a subsidiary, an agreement for the purchase of 100% of the shares of the South African companies Unique Flavors Proprietary Limited and Unique Food Solutions Proprietary Limited (collectively: Unique) in consideration (including the taking on of debt) for approx. ZAR 90 million (approx. USD 6.4 million), of which approximately USD 1 million will be paid as deferred payment. The purchase agreement includes a mechanism for future consideration contingent on Unique s future business performance at approx. ZAR 6.1 million (approx. USD 493 thousand), which was paid after the balance sheet date. The transaction was financed through bank debt.

Unique, which was founded in 2001, is engaged in the development, production and marketing of flavors, with emphasis on savory flavors (the non-sweet spectrum of flavors) and on sweet taste solutions. Unique has an R&D, production and marketing site in Pretoria, South Africa, near Frutarom s new South African site, and a wide customer base in South Africa and other important emerging markets of the Sub-Saharan region like Ghana, Malawi, Zimbabwe and Mozambique. Unique has a workforce of 64 people.

The cost of acquisition was allocated to the tangible assets, intangible assets and liabilities acquired based on their fair value at the time of acquisition. The intangible assets that were recognized include: product formulas valued at ZAR 14,525 thousand (\$1,080 thousand), customer relations at ZAR 16,929 thousand (\$1,258 thousand), goodwill at ZAR 66,790 thousand (\$4,966 thousand) and software at ZAR 108 thousand (\$8 thousand). Product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

Set forth below are the assets and liabilities of Unique at the date of acquisition:

| | Fair value U.S. dollars In thousands |
|-------------------------------|--|
| Current assets: | |
| Trade | 2,114 |
| Inventory | 314 |
| Others | 97 |
| Non-current assets: | |
| Property, plant and equipment | 173 |
| Intangible assets | 7,312 |
| Current liabilities: | |
| Trade payables | (1,567) |
| Other account payables | (1,326) |
| Short-term loans | (48) |
| Non-current liabilities: | |
| Deferred taxes | (700) |
| | |
| | 6,369 |

From the date it was included in the consolidated financial statements of the Company through December 31, 2017, the acquired operations have yielded revenues of \$9,159 thousand. In the course period, Unique and Frutarom South Africa were merged into a single entity, which operates under a single management.

C. Acquisition of Rene Laurent

On April 4, 2017, the Company signed an agreement for the purchase of 100% of the French Company René Laurent in consideration of approx. EUR 20 million (approx. USD 21 million). The transaction was closed upon the signing of the agreement and was financed through bank debt.

Founded in 1885, René Laurent engages in the development, production and marketing of flavors and natural extracts. René Laurent has two production sites (one focusing on sweet flavors and the other on savory flavors), and an R&D center near Cannes, in Grasse, France, plus a production site near Casablanca, Morocco. René Laurent has approximately 100 employees.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities acquired based on their fair value at the time of the acquisition. The intangible assets that were recognized include: product formulas amounting to EUR 1,763 thousand (\$1,880 thousand), customer relations amounting to EUR 2,870 thousand (\$3,060 thousand) and goodwill amounting to EUR 9,553 thousand (\$10,186 thousand). Product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

Set forth below are the assets and liabilities of Rene Laurent at the date of acquisition:

| | Fair value |
|-------------------------------|--------------|
| | U.S. dollars |
| | In thousands |
| Current assets: | |
| Cash and cash equivalents | 969 |
| Trade | 3,665 |
| Inventory | 4,110 |
| Others | 232 |
| Non-current assets: | |
| Property, plant and equipment | 1,515 |
| Intangible assets | 15,126 |
| Current liabilities: | |
| Trade payables | (1,765) |
| Other payables | (784) |
| Non-current liabilities: | |
| Other long-term payables | (706) |
| Deferred taxes | (1,412) |
| | 20,950 |

From the date it was included in the consolidated financial statements of the Company through December 31, 2017, the acquired operations have generated revenues of \$10,891 thousand and net profit of \$142 thousand (net of acquisition costs).

d. Acquisition of WFF

On April 5, 2017, the Company signed an agreement for the purchase of 60% of the Vietnamese company Western Flavors Fragrances Production (WFF) for approx. VND 23.9 billion (approx. USD 1.1 million). The purchase agreement includes a mutual option for purchasing the remaining WFF shares beginning four years from closing the transaction at a price that is based on the business performance of WFF during that period. The transaction was financed by own resources.

WFF was founded in 2003, has 44 employees and engages in the development, production and marketing of flavors. WFF has a plant and laboratory in Ho Chi Minh City in southern Vietnam and a sales and marketing office in Hanoi, in the country s northern region. Frutarom intends to build a modern new flavors plant in Ho Chi Minh City, which

will enable it to significantly expand its activity in the Vietnamese market and in the emerging markets of the region.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities that were acquired based on their fair value at the time of the acquisition. The intangible assets that were recognized include: product formulas valued at VND 7,741 thousand (\$342 thousand), customer relations at VND 15,180 thousand (\$671 thousand) and goodwill at VND 10,445 thousand (\$462 thousand). Product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

Set forth below are the assets and liabilities of WFF at the date of acquisition:

| | Fair value U.S. dollars In thousands |
|-------------------------------|--|
| Current assets: | |
| Cash and cash equivalents | 114 |
| Trade | 351 |
| Inventory | 743 |
| Others | 140 |
| Non-current assets: | |
| Property, plant and equipment | 411 |
| Intangibles | 1,475 |
| Current liabilities: | |
| Trade payables | (392) |
| Other payables | (444) |
| Non-current liabilities: | |
| Other long-term payables | |
| Deferred taxes | (223) |
| Other long-term payables | (1,118) |
| | |
| | 1,057 |

From the date it was included in the consolidated financial statements of the Company through December 31, 2017, the acquired operations have generated \$726 thousand in revenue and \$74 thousand in net income (net of acquisition costs).

e. Acquisition of SDFLC

On June 22, 2017, the Company signed an agreement for the purchase of 80% of the shares of the Brazilian company SDFLC Brasil Indústria E Comércio Ltda. (SDFLC), in exchange for approx. BRL 98 million (approx. US\$29.5 million). The purchase agreement includes debt and a contingent consideration mechanism that is based on SDFLC future business performance, which, as of the date of acquisition, is estimated at approximately BRL 10 million. Additionally, the agreement includes a mutual option for acquiring the remaining shares starting two and a half years from closing date of the transaction at a price based on SFCLC s business performance. The transaction was closed upon signing and was financed through bank debt.

SDFLC was founded in 2001 in the city of Sete Lagoas in the Brazilian state of Minas Gerais and is a provider of taste solutions for ice creams and desserts in Brazil. SDFLC employs about 90 workers and serves around 2,250 customers in Brazil, including independent artisan ice cream makers, multinationals, food processing companies and leading dining chains.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities that were acquired based on their fair value at the time of the acquisition. The intangible assets that were recognized include: product formulas valued at BRL 16,049 thousand (\$4,812 thousand), customer relations at BRL 52,988 thousand (\$15,884 thousand), goodwill at BRL 120,983 thousand (\$36,271 thousand) and software at BRL 39 thousand (\$14 thousand). Product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

Set forth below are the assets and liabilities of SDFLC as at the date of acquisition:

| | Fair value U.S. dollars |
|----------------------------------|----------------------------|
| | In thousands |
| Current assets: | |
| Cash and cash equivalents | 38 |
| Trade | 2,154 |
| Inventory | 1,786 |
| Others | 264 |
| Non-current assets: | |
| Property, plant and equipment | 2,613 |
| Intangible assets | 56,981 |
| Current liabilities: | |
| Bank credit and loans | (219) |
| Trade payables | (717) |
| Other account payables | (7,036) |
| Non-current liabilities: | |
| Deferred taxes | (4,329) |
| Long-term other account payables | (20,198) |
| Long-term loans | (1,908) |
| | 29,429 |

From the date it was included in the consolidated financial statements of the Company through December 31, 2017, the acquired operations have generated \$15,983 thousand in revenue and \$3,844 thousand in net income (net of acquisition costs).

f. Acquisition of F&E

On August 14, 2017, the Company signed an agreement for the purchase of 100% of the shares of the UK Company Flavours and Essences (UK) Ltd. (F&E) for approximately £15.6 million (approximately US\$20.3 million) and a contingent consideration mechanism based on F&E s future business performance over the period of three years from the purchase date. The transaction was closed upon signing and was financed through bank debt.

F&E, which was founded in 1998, is engaged in the development, production and marketing of flavors and natural coloring. F&E operates a production site and R&D center in Blackburn, England, employs 41 people, and has a broad

customer base in Europe, particularly in the UK and Ireland.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities that were acquired based on their fair value at the time of the acquisition. The intangible assets that were recognized include: product formulas valued at GBP 2,516 thousand (\$3,269 thousand), customer relations at GBP 4,265 thousand (\$5,541 thousand) and goodwill at GBP 10,001 thousand (\$12,993 thousand). Product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

Set forth below are the assets and liabilities of F&E as at the date of acquisition:

| | Fair value |
|-------------------------------|------------------------------|
| | U.S. dollars In thousands |
| Current assets: | |
| Cash and cash equivalents | 2,529 |
| Trade | 3,879 |
| Inventory | 1,774 |
| Non-current assets: | |
| Property, plant and equipment | 575 |
| Intangible assets | 21,803 |
| Current liabilities: | |
| Trade payables | (1,855) |
| Other payables | (1,933) |
| Non-current liabilities: | |
| Long-term other payables | (5,010) |
| Deferred taxes | (1,459) |
| | |
| | 20,303 |

From the date it was included in the consolidated financial statements of the Company through December 31, 2017, the acquired operations have generated \$8,634 thousand in revenue and \$1,989 thousand in net income (net of acquisition costs).

g. Acquisition of Muhlehof

On August 21, 2017, the Company signed an agreement for the purchase of 100% of the shares of the Swiss company Mühlehof Gewürze AG (Muhlehof) for approx. CHF 6.7 million (approx. \$7 million). The transaction was closed upon signing and financed through bank debt.

Muhlehof, which was founded in 1979, is engaged in the development, production and marketing of savory taste solutions (the non-sweet spectrum of flavors), with emphasis on convenience foods and meats. Muhlehof, with 9 employees, has a site in Switzerland for development, manufacturing and marketing which is included among the acquired assets.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities that were acquired based on their fair value at the time of the acquisition. The intangible assets that were recognized include: product formulas valued at CHF 567 thousand (\$592 thousand), customer relations at CHF 593 thousands (\$618 thousand), goodwill amounting to CHF 4,407 thousand (\$4,597 thousand) and software at CHF 7 thousand (\$8 thousand). Product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively. The determination of the fair value of the assets and liabilities is subject to a final appraisal for the allocation of the purchase prices to the fair value of the assets and liabilities; this appraisal has not yet been completed as of the date of approval of these financial statements.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

Set forth below are the assets and liabilities of Muhlehof as at the date of acquisition:

| | Fair value U.S. dollars In thousands |
|-------------------------------|--|
| Current assets: | |
| Cash and cash equivalents | 463 |
| Trade | 257 |
| Inventory | 246 |
| Other receivables | 97 |
| Non-current assets: | |
| Property, plant and equipment | 480 |
| Intangible assets | 5,815 |
| Current liabilities: | |
| Trade payables | (117) |
| Other payables | (55) |
| Non-current liabilities: | |
| Deferred taxes | (211) |
| | |
| | 6,975 |

From the date it was included in the consolidated financial statements of the Company through December 31, 2017, the acquired operations have generated \$1,158 thousand in revenue and net income of \$108 thousand (net of acquisition costs).

h. Acquisition of Turpaz

On September 6, 2017, Frutarom invested in and purchased shares of Turpaz Perfume and Flavor Extracts Ltd. (Turpaz) and BKF Perfume Compounding Ltd. (a company that owns 80% of the share capital of Turpaz, BKF) and became owner of approx. 51% of share capital and voting rights in Turpaz. The consideration paid by Frutarom for the shares is approx. NIS 14.5 million (approx. US\$4.1 million), and in addition, Frutarom injected an investment of approx. NIS 27 million (approx. US\$7.4 million) into BKF. The purchase and investment agreement includes a mutual option for Frutarom to purchase the remaining shares of Turpaz and BKF starting four years from the date of closing the transaction at a price that will be based on their future business performance in the eighth quarters preceding the notification to realize the option. Considering the mutual option terms, the group has recognized 100% of the share capital of Turpaz and the related liability due to the capitalized value of the option. The transaction was financed through bank debt.

Turpaz is engaged mainly in the development, production and marketing of fragrance solutions. Turpaz, with 16 employees, has an R&D, manufacturing and marketing site in Israel and recently opened a center for R&D, production, sales and marketing in New Jersey.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities that were acquired based on their fair value at the time of the acquisition. The intangible assets that were recognized include: product formulas valued at NIS 6,834 thousand (\$1,900 thousand), customer relations at NIS 11,297 thousand (\$3,142 thousand) and goodwill at NIS 82,253 thousand (\$22,873 thousand). The product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively. The determination of the fair value of the assets and liabilities is subject to a final appraisal for the allocation of the purchase prices to the fair value of the assets and

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

liabilities; this appraisal has not yet been completed as of the date of approval of these financial statements.

Set forth below are the assets and liabilities of Turpaz as at the date of acquisition:

| | Fair value U.S. dollars In thousands |
|-------------------------------|--|
| Current assets: | |
| Cash and cash equivalents | 8,713 |
| Trade | 2,057 |
| Inventory | 1,171 |
| Other receivables | 239 |
| Non-current assets: | |
| Property, plant and equipment | 111 |
| Intangible assets | 27,915 |
| Current liabilities: | |
| Trade payables | (636) |
| Other payables | (1,672) |
| Non-current liabilities: | |
| Bank loans | (1,770) |
| Other long-term payables | (23,372) |
| Deferred taxes | (1,215) |
| | |
| | 11,541 |

From the date it was included in the consolidated financial statements of the Company through December 31, 2017, the acquired operations have generated revenues of \$2,520 thousand and net income of \$328 thousand (net of acquisition costs).

i. Acquisition of Pollena

On December 19, 2017, Frutarom purchased 99.96% of the shares in the Polish company Fabryka Substancji Zapachowych Pollena-Aroma Sp, z.o.o. (Pollena-Aroma) for approx. \$8.4 million (approx. PLN 29.2 million). The transaction was closed upon signing and financed from own sources.

Pollena-Aroma, established in 1956, is engaged in the development, production and marketing of flavors, fragrances and specialty ingredients for the aromatherapy and natural cosmetics industries. Pollena-Aroma operates a modern

advanced production site near Warsaw, which includes an R&D center and labs, and state-of-the-art production with robotic equipment in the US, and which will become a significant R&D, production, and sales and marketing center for Frutarom s European fragrances activity. Pollena-Aroma has 64 employees and a large customer base in Europe, particularly in Poland and Ukraine.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities that were acquired based on their fair value at the time of the acquisition. The intangible assets that were recognized include: product formulas valued at PLN 2,356 thousand (\$676 thousand), customer relations at PLN 30 thousand (\$9 thousand), goodwill at PLN 7,810 thousand (\$2,240 thousand) and software at PLN 62 thousand (\$17 thousand).

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

Product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively. The determination of the fair value of the assets and liabilities is subject to a final appraisal for the allocation of the purchase prices to the fair value of the assets and liabilities; this appraisal has not yet been completed as of the date of approval of these financial statements.

Set forth below are the assets and liabilities of Pollena as at the date of acquisition:

| | Fair value U.S. dollars |
|-------------------------------|----------------------------|
| | In thousands |
| Current assets: | |
| Cash and cash equivalents | 374 |
| Trade | 1,240 |
| Inventory | 893 |
| Other receivables | 57 |
| Non-current assets: | |
| Property, plant and equipment | 6,390 |
| Intangible assets | 2,942 |
| Current liabilities: | |
| Trade payables | (680) |
| Other payables | (782) |
| Non-current liabilities: | |
| Other long-term payables | (1,928) |
| Deferred taxes | (118) |
| | |
| | 8,388 |

The results of Pollena will be consolidated as of December 31, 2017. Therefore, the results of this company have no effect on income and loss for 2017.

Acquisitions carried out in 2016:

j. Acquisition of control in Amco SP.Z.O.O

On January 11, 2016, Frutarom completed acquisition of 75% of share capital of the Polish company Amco Sp. z.o.o, (hereafter Amco) in consideration of \$22.4 million (PLN 88.5 million). The purchase agreement includes a mutual option for acquiring the remaining shares starting two and a half years from closing date of the transaction at a price

that will be based on Amco s business performance. Considering the mutual terms of the option, the Company recognized the full implicit liability of the option realization.

k. Acquisition of Wiberg

On January 28, 2016, Frutarom completed the acquisition of 100% of the shares of Sagema GmbH of Austria and Wiberg GmbH of Germany (including Wiberg s 50% ownership stake in a Canadian subsidiary (Wiberg Corporation) and 51% ownership stake in a Turkish subsidiary (WIBERG BAHARAT SANAYİ VE TİCARET ANONİM SİRKETİ which was subsequently fully acquired) (hereafter collectively: Wiberg) in consideration of approx. \$129.9 million (119.1 million). The purchase was fully funded using bank funding.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

l. Acquisition of Grow Company Inc.

On January 11, 2016, the Company signed an agreement for the acquisition of 100% of the shares of the US-based company Grow Company Inc. (hereafter Grow) in consideration of \$20 million. The transaction was closed on the date of signing the agreement and was financed using bank debt. The purchase agreement included a contingent consideration mechanism based on the Company s business performance in 2016 and completed in late first quarter of 2017 in the amount of \$10,800 thousand.

m. Acquisition of Extrakt Chemie

On May 2, 2016, the Company signed an agreement for the acquisition of 100% of the rights and the general partner of the German partnership Extrakt Chemie Dr. Bruno Stellmach GmbH &Co. KG (hereafter Extrakt Chemie) as well as the property on which Extrakt Chemie s plant is situated in consideration for approx. \$6.3 million in cash (approx. 5.4 million) plus the assumption of debt (net) at approx. \$1.4 million (approx. 1.2 million). The purchase agreement includes a mechanism for future consideration conditional on the business performance of Extrakt Chemie that will be paid in 2018.

n. Acquisition of Redbrook Ingredient Services Limited

On August 2, 2016, the Company signed, through a subsidiary, an agreement for the purchase of 100% of shares in the Irish company Redbrook Ingredient Services Limited (Redbrook) in exchange for approximately USD 44.8 million (40 million). The purchase agreement includes a mechanism for additional consideration based on Redbrook s future business performance.

o. Acquisition of Nardi Aromas

On October 11, 2016, the Company signed, through a subsidiary, an agreement for the purchase of 100% of shares in the Brazilian company Nardi Aromas Ltda. (Nardi) in exchange for approximately USD 1.6 million (BRL 5.1 million).

p. Acquisition of Piasa

On November 9, 2016, Frutarom signed, through a subsidiary, an agreement to acquire 75% of share capital of the Mexican company Ingenieria Alimentaria, S.A. De C.V. (Piasa), as well as real estate in Monterrey, Mexico, where its central manufacturing site and headquarters are located, in exchange for a cash consideration (including debt) of \$15.1 million, and deferred consideration of \$2.3 million. The purchase agreement includes a mechanism for additional consideration based on business performance in 2016. Additionally, the agreement included a mutual option to acquire

the remaining shares beginning from 5 years after closing at a price that is based on business performance of the Company. Considering the mutual terms of the option, the Company recognized the full implicit liability of option realization.

q. Had the acquisitions carried out in 2017 and 2016 been completed on January 1, 2016, based on the unaudited information provided by owners of acquirees based on the pre-acquisition accounting activity, the revenue of the Group for the year ended December 31, 2016 would have been \$1,292,086 thousand, and net income for that year would have been \$137,736 thousand. Based on the above, the revenue of the Group for the year ended December 31, 2017 would have been \$1,401,960 thousand, and net income for that year would have been \$158,396 thousand.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 5 BUSINESS COMBINATIONS (continued):

The above results include interest expenses on loans to finance the acquisition that would have been registered in that period, depreciation and amortization that may have been recognized in that period for amortization of intangible assets and one-off expenses recognized on acquisition date. The aforesaid calculation does not take into account synergies that would result from merger of the acquisitions with activity of the company.

NOTE 6 SEGMENT REPORTING

a. Operating Segments

The core activity of the Group is organized to support management in implementing a worldwide strategy in two major operating activities: Flavors and Fine Ingredients. Another operating activity is Trade and Marketing (each operation is considered a separate reportable segment (Note 2d). Results of operating segments are measured based on operating income.

Frutarom s Flavors Activity develops, produces, markets and sells high-quality, value added sweet and savory flavors used mainly by manufacturers of food and beverages and other consumer products including flavors and Food Systems products (products combining fruits, vegetables and/or other natural ingredients, including sweet and non-sweet flavors). Frutarom s Specialty Fine Ingredients Activity develops, produces, markets and sells natural flavor extracts, natural functional food ingredients, natural pharma/nutraceutical extracts, natural algae based biotechnical products, aroma chemicals, specialty essential oils, unique citrus products, natural gums and stabilizers.

The Specialty Fine Ingredients products are sold primarily to the food and beverage, flavor and fragrance, pharmaceutical/nutraceutical, cosmetics and personal care industries.

The Trade and Marketing activity is not considered a core activity, and focuses on trade and marketing of raw materials that are produced by third parties, as part of providing a complete range of solutions and services to customers.

These operations are the basis on which the Group reports its primary segment information.

Segment as data provided to the chief operating decision-maker in respect of the reported segments are as follows:

December 31, 2017:

| Flavors | Fine | Trade | Elimination | Total |
|------------|-------------|-----------|-------------|--------------|
| operations | ingredients | and | | Consolidated |
| | operations | marketing | | |

operations

| Income statement information: | U.S. dollars in thousands | | | | | | | |
|--|---------------------------|---------|--------|----------|-----------|--|--|--|
| Sales net: | | | | | | | | |
| Unaffiliated customers | 1,025,359 | 246,075 | 90,962 | | 1,362,396 | | | |
| Intersegment | | 14,047 | | (14,047) | | | | |
| - | | | | | | | | |
| Total sales and other operating income | 1,025,359 | 260,122 | 90,962 | (14,047) | 1,362,396 | | | |
| | | | | | | | | |
| Segment results | 177,680 | 31,638 | 1,664 | (16) | 210,966 | | | |
| | | | | | | | | |
| Financial expenses net | | | | | 24,606 | | | |
| Taxes on income | | | | | 34,797 | | | |
| | | | | | | | | |
| Net income | | | | | 151,563 | | | |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 6 SEGMENT REPORTING (continued):

December 31, 2016:

| Income statement information: | Flavors operations | Fine ingredients operations U.S. | Trade and marketing operations dollars in th | | Total Consolidated |
|--|--------------------|----------------------------------|--|---------|-----------------------|
| Sales net: | | | | | |
| Unaffiliated customers | 846,517 | 221,030 | 79,494 | | 1,147,041 |
| Intersegment | | 6,830 | | (6,830) | |
| Total sales and other operating income | 846,517 | 227,860 | 79,494 | (6,830) | 1,147,041 |
| Segment results | 125,825 | 21,549 | 1,938 | (56) | 149,256 |
| Financial expenses net Taxes on income | | | | | 12,841 25,346 |
| Net income | | | | | 111,069 |

December 31, 2015:

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| Income statement information: | Flavors operations | - | U | | Total Consolidated |
|--|-----------------------|---------|--------|---------|-----------------------|
| Sales net: | | | | | |
| Unaffiliated customers | 607,534 | 180,918 | 84,344 | | 872,796 |
| Intersegment | | 4,026 | | (4,026) | |
| Total sales and other operating income | 607,534 | 184,944 | 84,344 | (4,026) | 872,796 |
| Segment results | 108,751 | 18,900 | 2,870 | (267) | 130,254 |
| Financial expenses net | | | | | 12,197 |

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Taxes on income 21,972

Net income 96,085

a. Additional information:

1) Geographical Segment Information

As of December 31, 2017, Frutarom operated 72 production sites, 90 research and development laboratories, and 109 sales offices in Europe, North America, Latin America, Israel, Asia, Africa and New Zealand, and markets and sells over 70,000 products to more than 30,000 customers in more than 150 territories.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 6 SEGMENT REPORTING (continued):

2) Sales by Destination Based on End Customer Location

The following is information on the distribution of the Company s sales by market:

| | Year e | Year ended December 31 | | | | | | |
|--------------------------|-----------|---------------------------|---------|--|--|--|--|--|
| | 2017 | 2016 | 2015 | | | | | |
| | U.S. d | U.S. dollars in thousands | | | | | | |
| Emerging Market* | 585,619 | 470,247 | 384,804 | | | | | |
| West Europe** | 494,149 | 424,292 | 281,745 | | | | | |
| USA and North America*** | 195,280 | 173,216 | 136,633 | | | | | |
| Other | 87,348 | 79,286 | 69,614 | | | | | |
| | | | | | | | | |
| Total consolidated sales | 1,362,396 | 1,147,041 | 872,796 | | | | | |

NOTE 7 PROPERTY, PLANT AND EQUIPMENT

a. Composition of assets, grouped by major classifications and changes therein in 2017 is as follows:

| | A | Addition | Cost Retirements | 5 | | Balance A | | ılated dep Retirement | |] | Depreciated balance |
|--------------------|------------------------------------|-----------------------|-----------------------|--------|------------------------------|----------------------------|-----------------------|--------------------------|-----------|--------------------------------|------------------------|
| | Balance at beginning of year | during the year | during the year | Other* | Balance at end of year | at beginning of year | during the year | during the year | Other* | Balance at end I of year | December 31 2017 |
| | | U.S. do | llars in tho | usands | | | U. | S. dollars | in thousa | nds | |
| Land and buildings | 223,850 | 9,106 | (863) | 32,869 | 264,962 | 71,686 | 3,583 | (59) | 8,471 | 83,681 | 181,281 |

^{*} Sales in Russia amounted to \$160,363 thousand, \$150,370 thousand and \$142,885 thousand in 2017, 2016 and 2015, respectively.

^{**} Sales in Germany amounted to \$134,964 thousand, \$121,261 thousand and \$66,018 thousand in 2017, 2016 and 2015, respectively.

^{***} Sales in the USA amounted to \$149,579 thousand, \$132,649 thousand and \$111,767 thousand in 2017, 2016 and 2015, respectively.

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| Machinery and | | | | | | | | | | | |
|---------------|---------|--------|----------|--------|---------|---------|--------|----------|--------|---------|---------|
| equipment | 265,112 | 18,867 | (10,949) | 31,443 | 304,473 | 183,469 | 14,078 | (10,248) | 22,064 | 209,363 | 95,110 |
| Vehicles and | | | | | | | | | | | |
| lifting | | | | | | | | | | | |
| equipment | 10,716 | 1,756 | (2,445) | 1,309 | 11,336 | 6,713 | 1,488 | (2,086) | 665 | 6,780 | 4,556 |
| Furniture and | | | | | | | | | | | |
| office | | | | | | | | | | | |
| equipment | | | | | | | | | | | |
| (including | | | | | | | | | | | |
| computers) | 48,595 | 3,498 | (1,572) | 3,895 | 54,416 | 24,236 | 2,568 | (1,290) | 3,772 | 29,286 | 25,130 |
| Leasehold | | | | | | | | | | | |
| improvements | 17,479 | 1,167 | (796) | 1,206 | 19,056 | 10,828 | 1,404 | (695) | 720 | 12,257 | 6,799 |
| | | | | | | | | | | | |
| | 565,752 | 34,394 | (16,625) | 70,722 | 654,243 | 296,932 | 23,121 | (14,378) | 35,692 | 341,367 | 312,876 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 7 PROPERTY, PLANT AND EQUIPMENT (continued):

a. Composition of assets, grouped by major classifications and changes therein in 2016 is as follows:

| | A | Addition | Cost etirements | | | Balance A | | lated depr etirements | | D | epreciated balance |
|---|------------------------------------|-------------|---------------------------------------|------------------|------------------------------|----------------------------|-----------------------------|---------------------------------------|---------------------|---------|-----------------------|
| | Balance at Beginning of year | the year | during the year llars in tho | Other* usands | Balance at end of year | at beginning of year | during the year U. | during the year S. dollars i | Other* n thousai | of year | ecember 31 2016 |
| Land and buildings | 188,582 | 6,440 | (1,328) | 30,156 | 223,850 | 55,705 | 6,804 | (38) | 9,215 | 71,686 | 152,164 |
| Machinery and equipment Vehicles and | 240,587 | 14,502 | (21,801) | 31,824 | 265,112 | 171,428 | 12,375 | (19,318) | 18,984 | 183,469 | 81,643 |
| lifting equipment | 8,963 | 2,016 | (1,628) | 1,365 | 10,716 | 5,689 | 1,326 | (1,197) | 895 | 6,713 | 4,003 |
| Furniture and office equipment (including | | | | | | | | | | | |
| computers) | 43,694 | 3,503 | (5,538) | 6,936 | 48,595 | 24,059 | 385 | (5,342) | 5,134 | 24,236 | 24,359 |
| Leasehold improvements | 19,033 | 2,032 | (5,880) | 2,294 | 17,479 | 11,192 | 1,366 | (3,289) | 1,559 | 10,828 | 6,651 |
| | 500,859 | 28,493 | (36,175) | 72,575 | 565,752 | 268,073 | 22,256 | (29,184) | 35,787 | 296,932 | 268,820 |

b. Lease of land

1) Frutarom Ltd. has a leasehold right in a land property located in the Akko Industrial Zone and the Haifa Bay. Net discounted lease payments as at December 31, 2017, in respect of the said land properties is \$981 thousand (2016 \$1,013 thousand). The lease period is 49 years ending in 2032 and 2042, respectively. Frutarom Ltd. has a right to extend the lease for an additional 49-year

^{*}Arising from acquisition of subsidiaries and operations and from translation of foreign-currency financial statements of subsidiaries.

period.

- 2) A subsidiary in China has Land Use Rights to land properties in China. The rights are for a period of 50 years ending in 2046 and 2052. Net discounted lease payments as at December 31, 2017 in respect of the said land properties is approximately \$135 thousand (2016 \$143 thousand) and \$1,062 (2016 \$1,041), respectively.
- 3) In 2015, a subsidiary in China acquired Land Use Rights . The rights are for a period of 50 years. Net discounted lease payments as at December 31, 2017, in respect of the land property is \$1,211 thousand.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 8 INTANGIBLE ASSETS:

| | U | nl amount nber 31 | Amortized balance December 31 | | |
|-------------------------------|---------|----------------------|----------------------------------|---------|--|
| | 2017 | 2016 | 2017 | 2016 | |
| Know-how and product formulas | 161,999 | 136,903 | 119,324 | 104,509 | |
| Goodwill | 593,168 | 456,944 | 589,250 | 454,687 | |
| Customer relations | 177,926 | 137,010 | 116,628 | 94,688 | |
| Trademarks | 309 | 500 | 18 | 58 | |
| Computer software | 30,607 | 31,305 | 4,006 | 3,839 | |
| • | | | | | |
| | 964,009 | 762,662 | 829,226 | 657,781 | |

Composition of Intangible Assets, Grouped by Major Classifications and Changes Therein is as Follows:

| | | Know- how and | | | | |
|--------------------------------------|----------|------------------|--------------|-------------|------------|----------|
| | Computer | product | | Customer | | |
| | software | formulas | Goodwill* | relations | Trademarks | Total |
| | | | U.S. dollars | in thousand | ls | |
| Balance as of January 1, 2016 net | 4,294 | 73,112 | 335,538 | 60,707 | 156 | 473,807 |
| | | | | | | |
| Changes in the year ended | | | | | | |
| December 31, 2016: | | | | | | |
| Acquisitions | 950 | 297 | | | 97 | 1,344 |
| Retirements during the year | (100) | | | | (5) | (105) |
| Additions due to business | | | | | | |
| combinations | 588 | 39,382 | 129,341 | 48,252 | | 217,563 |
| Foreign exchange gains and losses | (35) | (1,856) | (11,034) | (2,139) | (94) | (15,158) |
| Changes in the excess of cost of | | | | | | |
| acquisition | 347 | | 842 | | | 1,189 |
| Annual amortization charge (Note 2f) | (2,205) | (6,426) | | (12,132) | (96) | (20,859) |
| | | | | | | |
| Closing net book amount | 3,839 | 104,509 | 454,687 | 94,688 | 58 | 657,781 |
| | | | | | | |
| Changes in the year ended | | | | | | |
| December 31, 2017: | | | | | | |
| Acquisitions | 1,669 | 1,163 | | | 58 | 2,890 |
| • | · · | , | | | | |

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| Retirements during the year | (141) | | | | | (141) |
|--------------------------------------|---------|---------|---------|----------|-------|----------|
| Additions due to business | | | | | | |
| combinations | 47 | 14,549 | 95,295 | 30,269 | 17 | 140,177 |
| Foreign exchange gains and losses | 465 | 6,174 | 43,111 | 6,585 | (6) | 56,329 |
| Changes in the excess of cost of | | | | | | |
| acquisition | (499) | 262 | (3,843) | (54) | | (4,134) |
| Annual amortization charge (Note 2f) | (1,374) | (7,333) | | (14,860) | (109) | (23,676) |
| _ | | | | | | |
| Closing net book amount | 4,006 | 119,324 | 589,250 | 116,628 | 18 | 829,226 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 8 INTANGIBLE ASSETS (continued):

Test for impairment of goodwill

The goodwill recorded in the Group s books of accounts arises from acquisitions of subsidiaries and operations carried out by the Group over the years. Goodwill is allocated to the cash-generating units of the Group in accordance with the unit and the business segment from which it arises.

Set forth below is a summary of goodwill allocation between the various cash-generating units:

| | Decem | iber 31 |
|------------------------|---------|----------|
| | 2017 | 2016 |
| | U.S. do | llars in |
| | thou | sands |
| Cash-generating unit 1 | 331,870 | 242,383 |
| Cash-generating unit 2 | 156,677 | 115,628 |
| Cash-generating unit 3 | 58,325 | 56,276 |
| Cash-generating unit 4 | 42,378 | 40,400 |
| | | |
| Total | 589,250 | 454,687 |

The Company has 6 cash-generating-units, 4 of which have goodwill. The Company s management continuously reviews the structure of its cash-generating units and adjust it to allow development of its business.

The changes in goodwill between the years are due to acquisitions of new companies/operations, and changes in the exchange rate of the currencies of the foreign operations compared to the US dollar, as explained in Notes 5 and 2c-4.

The recoverable amount of a cash-generating unit is determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on past results of the unit, its budget for the following year and the projection for future years, cash flows from the fifth year are extrapolated using a grow rate of 2.5%-3%, according to the activity area of the cash generating unit, which does not exceed the long-term growth rate for the food business and the relevant areas, in which the Group operates.

The average discount rate taken into account in the calculation is 9.1% before taxes.

Group management determines profit margins based on past performance and its expectations for development of each cash-generating units.

The recoverable amounts of cash-generating unit 1, 2 and 3 were calculated and examined by an external assessor, whereas the recoverable amount of cash-generating unit 4 was calculated and examined by Group management.

The results of the above analysis show that the value of goodwill of each of the said cash-generating units has not been impaired, both according to the basic calculations and calculations performed for the purpose of sensitivity test.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 9 BORROWINGS

| | December 31 2017 2016 U.S. dollars in thousands | |
|---------------------------------------|--|---------|
| Non-current borrowings | 262,151 | 299,576 |
| Current borrowings: | | |
| Current maturities of long-term loans | 213,469 | 174,534 |
| Bank borrowings | 158,666 | 59,670 |
| | 372,135 | 234,204 |
| Total borrowings | 634,286 | 533,780 |

Bank borrowings as of December 31, 2017 mature until 2024 and bear average interest of 1.47% according to the loan terms and LIBOR rates as of December 31, 2017.

The exposure of the Group s cash flows to interest rate changes is dependent at the rate of LIBOR-Euro, LIBOR-Dollar, LIBOR-Swiss franc and LIBOR-Pound Sterling and it is updated on a quarterly basis.

Due to the above, the fair value of current and non-current borrowings is equal to their carrying amount, as the impact of discounting is not significant. The fair values are based on cash flows discounted by the borrowings discount rate.

The carrying amounts of the Group s borrowings are denominated in the following currencies:

| | | Decem | ber 31 |
|------------------|------------------|---------|----------|
| | Weighted | 2017 | 2016 |
| | average interest | U.S. do | llars in |
| | rates* | thous | ands |
| Pound sterling | 1.75% | 99,784 | 56,481 |
| Dollars | 2.71% | 170,008 | 121,087 |
| Euro | 1.04% | 263,789 | 282,647 |
| Swiss Franc | 0.54% | 96,088 | 71,357 |
| Other currencies | 6.50% | 4,617 | 2,208 |
| | | | |
| | | 634,286 | 533,780 |

Long-term liabilities (net of current maturities) mature in the following years after the balance sheet date:

| | 2017 U.S. do thous | |
|-------------|--------------------------|---------|
| Second year | 114,709 | 171,420 |
| Third year | 94,232 | 54,946 |
| Fourth year | 23,168 | 64,498 |
| Fifth year | 30,042 | 8,712 |
| | 262,151 | 299,576 |

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^{*} Interest rates as of December 31, 2017.

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 9 BORROWINGS (continued):

The Group has several loans, in respect of which it has undertaken to meet certain financial covenants (see note 14). As of December 31, 2017, the Group is in compliance with all required financial covenants.

NOTE 10 RETIREMENT BENEFIT OBLIGATION:

- Labor laws and agreements in Israel and abroad require the Company and part of its subsidiaries to pay severance pay and/or pensions to employees dismissed or retiring in certain other circumstances.
 Group companies liability is covered mainly by regular contributions to defined contribution plans.
 The amounts funded as above are not reflected in the balance sheet since they are not under the control and management of the companies.
- b. Under the agreement with its employees, the U.S. subsidiary had a defined benefit plan. As part of the collective agreement signed between the Company s subsidiary and the labor union on October 13, 2000, the U.S. subsidiary suspended the said plan and joined, as from that date, a comprehensive pension plan of the labor union, which is a defined contribution plan.

The U.S. subsidiary will continue funding its existing liabilities under the suspended pension plan. The amount of retirement benefit obligation and amounts funded, as presented in the consolidated accounts, reflect, inter alia, the U.S. subsidiary s liability in respect of the suspended plan.

- c. The Swiss and German subsidiaries have a liability for payment of pension to employees in Switzerland and Germany under a defined benefit plan. The said liabilities have been transferred to these subsidiaries as part of the acquisition of subsidiaries in 2003 and 2007, respectively. The subsidiaries make contributions to pension plans in respect of these liabilities. The amount of the liability for pension (net) in the balance sheet reflects the difference between the liability for pension payments and the assets of the pension fund.
- d. The Company s severance pay liability in respect of Israeli employees who are covered for that purpose under Section 14 of the Severance Pay Law is covered by regular contributions to defined contribution plans. The amounts funded as above are not reflected in the consolidated statement of financial position.
- e. Amounts charged to the income statement in respect of defined benefit plan in 2017, 2016 and 2015 are \$2,351 thousand, \$2,493 thousand and \$2,468 thousand, respectively.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 10 RETIREMENT BENEFIT OBLIGATION (continued):

Changes in net liability (asset):

| | Present value of obligation | Fair value of plan assets JS dollars in thous | Net liability (asset) |
|--|-----------------------------------|---|--------------------------|
| Balance as of January 1, 2017 | 63,739 | (28,699) | 35,040 |
| | 52,122 | (==,===) | 22,010 |
| Current service cost | 2,351 | | 2,351 |
| Interest expenses (income) | 733 | (295) | 438 |
| Past service cost | (1,837) | | (1,837) |
| | | | |
| | 1,247 | (295) | 952 |
| | | | |
| Remeasurements of the net liability (asset): | | | |
| Return on plan assets, excluding amounts | | | |
| included in interest expense (income) | | (1,655) | (1,655) |
| Loss (gain) from change in demographic | | | |
| assumptions | 8 | | 8 |
| Loss (gain) from change in financial | - | | |
| assumptions | (787) | | (787) |
| Loss (gain) from experience adjustments | (1,012) | | (1,012) |
| | (1,791) | (1,655) | (3,446) |
| | (1,791) | (1,033) | (3,440) |
| Financial statements translation gains and | | | |
| losses | 4,374 | (1,345) | 3,029 |
| Acquisition of subsidiaries | -, | (-,) | - , - - , |
| Employer s contributions | 745 | (1,706) | (961) |
| Benefit payments | (3,136) | 2,528 | (608) |
| | - | | |
| Balance as of December 31, 2017 | 65,178 | (31,172) | 34,006 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 10 RETIREMENT BENEFIT OBLIGATION (continued):

| | Present value | | |
|--|---------------|----------------------|---------------|
| | of | Fair value of | Net liability |
| | obligation | plan assets | (asset) |
| | U | IS dollars in thousa | ands |
| Balance as of January 1, 2016 | 61,499 | (29,279) | 32,220 |
| | | | |
| Current service cost | 2,493 | | 2,493 |
| Interest expenses (income) | 788 | (303) | 485 |
| Other | 63 | | 63 |
| | | | |
| | 3,344 | (303) | 3,041 |
| | | | |
| Remeasurements of the net liability (asset): | | | |
| Return on plan assets, excluding amounts | | | |
| included in interest expense (income) | | (358) | (358) |
| Loss (gain) from change in demographic | | | |
| assumptions | (980) | | (980) |
| Loss (gain) from change in financial | | | |
| assumptions | 1,179 | | 1,179 |
| Loss (gain) from experience adjustments | (1,200) | | (1,200) |
| | | | |
| | (1,001) | (358) | (1,359) |
| | | | |
| Financial statements translation gains and | | | |
| losses | (1,757) | 709 | (1,048) |
| Acquisition of subsidiaries | 3,855 | | 3,855 |
| Employer s contributions | 835 | (2,128) | (1,293) |
| Benefit payments | (3,036) | 2,661 | (375) |
| - | | | |
| Balance as of December 31, 2016 | 63,739 | (28,698) | 35,041 |

The following amounts were recognized in the statement of financial position in relation to post-employment defined benefit plans:

December 31 2017 2016

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| | U.S. dol thous | |
|---|-------------------|----------|
| Present value of obligations arising from fully or partially | | |
| funded plans | 65,178 | 63,739 |
| Fair value of plan assets | (31,172) | (28,698) |
| | | |
| Balance of liability recognized in the statement of financial | | |
| position | 34,006 | 35,041 |

Amounts recognized in the statement of financial position for post-employment defined benefit plans are predominantly non-current and are reported as non-current liabilities.

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 10 RETIREMENT BENEFIT OBLIGATION (continued):

The Group operates defined benefit schemes in several countries for which the actuarial assumptions vary based on local economic and social conditions. The assumptions used in the actuarial valuations of the defined benefit plans, were as follows:

| | | U.S.A. | | Germany and Austria | | \mathbf{S} | witzerlan | d | |
|-------------------------|-------|--------|-------|---------------------|-------|--------------|-----------|------|-------|
| | 2017 | 2016 | 2015 | 2017 | 2016 | 2015 | 2017 | 2016 | 2015 |
| Discount rates | 3.55% | 3.55% | 3.55% | 1.75% | 1.67% | 2.3% | 0.8% | 0.7% | 0.75% |
| Projected salary growth | | | | | | | | | |
| rate | | | | 1.5% | 1.17% | 1.17% | 1.5% | 1.5% | 1.5% |

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions, assuming all other assumptions remained unchanged, and which were reasonably possible at the end of the reported period is:

| | Increase (decrease) in defined benefit obligation December 31, 2017 US dollars in thousands |
|---------------------|---|
| Discount rate: | |
| 1% increase | (9,259) |
| 1% decrease | 12,042 |
| Salary growth rate: | |
| 1% increase | 2,236 |
| 1% decrease | (1,813) |

The assumptions concerning future mortality are based on public mortality tables.

Plan assets

The plan assets are composed as follows:

2017 2016

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| | US doll | ars in |
|-------------------------------|---------|--------|
| | thous | ands |
| Government bonds | 2,425 | 2,419 |
| Real estate held abroad | 3,122 | 2,847 |
| Qualifying insurance policies | 963 | 960 |
| Cash and cash equivalents | 21,941 | 19,994 |
| Other | 2,721 | 2,478 |
| | | |
| Total | 31,172 | 28,698 |

NOTE 11 COMMITMENTS AND CONTINGENT LIABILITIES

a. Commitments:

1) Lease Commitments:

Some of the premises, warehouses, sites and vehicles in the U.K., Germany, Belgium and Israel in the possession of the Group are rented under various operating lease agreements. The lease agreements for the premises will expire on various dates between 2018 and 2022.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 11 COMMITMENTS AND CONTINGENT LIABILITIES (continued):

Minimum lease commitments of the Group under the above leases, at rates in effect on December 31, 2017, are as follows:

| | \$ in thousands |
|--------------------------|-----------------|
| Year ending December 31: | |
| 2018 | 11,165 |
| 2019 | 8,885 |
| 2020 | 7,381 |
| 2021 | 6,816 |
| 2022 | 7,845 |
| 2023 | 4,436 |
| | |

46,528

Rental expenses totaled \$11,251 thousand, \$10,148 thousand and \$8,657 thousand, in the years ended December 31, 2017, 2016 and 2015, respectively.

2) Royalty Commitments:

Frutarom Ltd. is committed to pay royalties to the Government of Israel on proceeds from sales of products that were developed with partially funded by Israeli government grants. Under the terms of those grants, the Company is required to pay royalties of 3%-5% on sales of products developed from a project so funded, up to 100% of the amount of the grant received by Frutarom Ltd., linked to the dollar (as from January 1, 1999 with the addition of annual interest at LIBOR).

The maximum royalty payable by Frutarom Ltd. at December 31, 2017 is \$2,044 thousand. The Company has not recorded liability for these royalties due to low likelihood of payment.

In 2017 and 2016, Frutarom Ltd. Has not received Chief Scientist grants.

b. Contingent Liabilities:

The subsidiaries of the Group are not a party to legal procedures in the ordinary course of business, which in the opinion of Group s management, may have material impact on the Group s financial position.

NOTE 12 EQUITY:

a. Share Capital:

1) Composed of ordinary shares of NIS 1 par value, as follows:

| | the amount t denomina | Number of shares in thousands and the amount thereof, denominated in NIS | |
|--------------------|--------------------------|---|--|
| | December | r 31 | |
| | 2017 | 2016 | |
| Authorized | 100,000 | 100,000 | |
| Issued and paid up | 59,655 | 59,335 | |

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 12 EQUITY (continued):

The Company listed shares are quoted on TASE at NIS 320.5 (\$92.44) per share as of December 31, 2017. The global depository receipts (GDRs) representing the Company s shares are listed on LSE.

2) Ordinary Company shares of NIS 1 par value, are held by the Company and included within the issued and paid up share capital, which constitute 0.2% (142,633 shares) and 0.4% (235,907 shares) of the balance of ordinary issued and paid up shares of this type as of December 31, 2017 and 2016, respectively.

The purchase cost of those shares was deducted from equity within cost of treasury shares balance. The shares are held as treasury shares .

b. Employee Shares and Option Plans for Senior Employees of Subsidiaries:

1) Commencing in 2003 and on a semi-annual basis, the Board of Directors resolves to allot options to senior managers and other senior employees based on the recommendations of the remuneration committee. In accordance with the Board of Directors resolution, and taking into consideration the number of shares available to the Company for the purpose of allotment of options, the Company acquires Company shares in the Stock Exchange and grants the options against those shares.

Commencing in 2012, the options are granted in accordance with the 2012 option plan (plan 2012). The options are exercisable in three equal batches at every year-end in the 3 years from date of grant. The Board of Directors has the exclusive right to declare the exercise of the options at an earlier date, and with regards to senior office holders in accordance with compensation policy, in extraordinary cases and under comprehensive consideration.

The exercise price of the option granted in accordance with the said plans, as determined by the Board of Directors equals a third of the average purchase price paid by the Company for those shares. Options granted under this plan expire at the end of 6 years from date of grant. All tax liabilities arising from grant of options and/or from exercise thereof apply to the employee. The number of shares granted when exercising each option, as well as the exercise price are adjusted in accordance with the changes in the Company s share capital, including splits of shares, consolidation of shares, dividend distributed in shares and/or creation of new types of shares. This is excluding a number of exceptions where the employment relationship between the Company and an employee is terminated; and in such cases, the employee is entitled to exercise all options exercisable at the date of termination of employment relationship within 90 days from the said date. The remaining unexercised options granted to the employee expire. Options that are not exercisable at the time of termination of the employment relationship expire immediately upon termination of the relationship as above.

Commencing in 2013, the grant of options in accordance with plan 2012 to the Company s president and CEO (CEO) is included in the equity component of the annual bonus; (for details regarding the compensation policy for the CEO, see Company s report dated June 27, 2013 (reference 2013-01-076263)). Commencing in 2014, and in accordance with plan 2012 to all senior office holders including the Company s president and CEO is included in the equity component of the annual bonus; (for details regarding the compensation policy that was approved, see the Company s report dated December 29, 2013 (reference 2013-01-111694)).

The fair value of the options granted in 2012-2017, is based on the following assumptions: expected dividend yield of 0.35%-0.44%, expected standard deviation of 16.94%-25.63%;

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 12 EQUITY (continued):

risk-free interest rate of 0.67%-3.26% (based on the expected term of the option until exercise): two years in respect of the first batch, three years in respect of the second batch and four years in respect of the third batch.

The 2012 plan is managed in compliance with the provisions in Section 102 to the Israel Income Tax Ordinance. In accordance with the tax alternative chosen by the Company and pursuant to the terms thereof, the company is allowed to deduct the work income component credited to employees, and is not entitled to claim the amounts credited to employees as equity benefits.

2) The following is information on unexercised employee options granted under the 2012 plans as of December 31, 2017:

| Year of grant | Number of vested options | Number of unvested options | Exercise price (\$) |
|---------------|--------------------------|----------------------------------|---------------------|
| 2012 | 8,178 | | 3.46-3.50 |
| 2013 | 21,030 | | 4.79-5.80 |
| 2014 | 20,613 | | 8.27-8.68 |
| 2015 | 17,957 | 12,679 | 13.90-14.18 |
| 2016 | 11,234 | 23,338 | 19.00-19.21 |
| 2017 | | 27,347 | 19.87-26.44 |
| | | | |
| | 79,012 | 63,364 | |

As of December 31, 2017, the remaining amount of compensation, computed as the excess or the fair value of the said options granted to employees over the exercise price at the date of grant not yet recorded as expenses in the income statements is approximately \$815 thousand. The said remaining compensation will be accelerated and charged to income over the remaining vesting period.

As to options granted to the President of the Company Note 22.a.2.

The changes in the number of outstanding options and their related weighted average exercise prices are as follows:

2017 2016 2015

Average Options Average Options exercise price exercise price exercise price

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| | in U.S. \$ per share | | in U.S. \$ per share | | in U.S. \$ per share | |
|--------------------------|----------------------------|-----------|----------------------------|----------|----------------------------|----------|
| Outstanding at January 1 | 8.25 | 234,858 | 4.54 | 282,132 | 4.37 | 314,340 |
| Granted | 22.65 | 27,347 | 17.22 | 36,462 | 12.47 | 43,171 |
| Forfeited | 7.89 | (3,402) | 8.65 | (7,437) | 6.06 | (16,805) |
| Exercised | 5.42 | (116,427) | 3.51 | (76,299) | 3.55 | (58,574) |
| Balance at December 31 | 14.23 | 142,376 | 8.25 | 234,858 | 4.54 | 282,132 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 12 EQUITY (continued):

The following table summarizes information about exercise price and the contractual terms of options outstanding at December 31, 2017:

| | Share rights outstanding | ng | | Share rights exercisable | le |
|-------------|--|---|------------------------|---|---|
| Exercise | Number outstanding at December 31, | Weighted average of remaining contractual | Weighted average of | Number exercisable at December 31, | Weighted average of remaining contractual |
| price \$ | 2017 | life Years | exercise price \$ | 2017 | life Years |
| | 2.211 | | · | 2.211 | |
| 3.15 | 2,211 | 0.25 | 3.15 | 2,211 | 0.25 |
| 3.12 | 5,967 | 0.75 | 3.12 | 5,967 | 0.75 |
| 4.32 | 11,207 | 1.25 | 4.32 | 11,207 | 1.25 |
| 5.23 | 9,823 | 1.75 | 5.23 | 9,823 | 1.75 |
| 7.46 | 6,729 | 2.25 | 7.46 | 6,729 | 2.25 |
| 7.83 | 13,884 | 2.75 | 7.83 | 13,884 | 2.75 |
| 12.53 | 11,786 | 3.25 | 12.53 | 5,574 | 3.25 |
| 12.79 | 18,850 | 3.75 | 12.79 | 12,383 | 3.75 |
| 17.13 | 17,273 | 4.25 | 17.13 | 5,569 | 4.25 |
| 17.32 | 17,299 | 4.75 | 17.32 | 5,665 | 4.75 |
| 19.87 | 15,794 | 5.25 | 19.87 | | 5.25 |
| 26.44 | 11,553 | 5.75 | 26.44 | | 5.75 |
| | 142,376 | | | 79,012 | |

3) On 15 July 2010, the Company s Board of Directors approved a plan to grant options to senior managers (the 2010 plan).

The options granted under this plan are exercisable in three equal batches at the end of each year commencing in the end of the second year from date of grant thereof. The Board of Directors has the exclusive authority to declare the exercise of the options at an earlier date. Options granted under these plans expire within six years from date of grant. All tax liabilities arising from grant of options and/or from exercise thereof apply to the employee.

The number of shares granted with exercising each option, as well as the exercise price are adjusted in accordance with the changes in the Company s share capital, including splits of shares, consolidation of shares, dividend distributed in shares and/or creation of new types of shares. This is excluding a number of exceptions where the

employment relationship between the Company and an employee is terminated; and in such cases the employee is entitled to exercise all options exercisable at the date of termination of employment relationship within 90 days from the said date. The remaining unexercised options granted to the employee expire. Options that are not exercisable at the time of termination of the employment relationship expire immediately upon termination of the relationship as above. As of this date, every two years, the Board decides on allocation of options to the management and senior employees, based on the recommendation of the compensation committee.

The exercise prices of the options under 2010 plan granted in 2012 are based on the average closing prices of the ten consecutive trading days prior to a Board's resolution on such allocation. According to the Company's compensation committee approved on January 14, 2014 by the general meeting of the Company's shareholders, the exercise prices of any future allocation of options under the 2010 plan shall not be less than the average closing rate of the Company shares in the 30 days preceding the Company's Board of Directors' resolution regarding grant of options, plus 5%. The exercise price of

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 12 EQUITY (continued):

options granted in 2014 and 2016 is based on the compensation policy (applies to all offerees and not only to offerees who are subject to the compensation policy).

The fair value of the options at date of grant computed using the binomial model in respect to grants made in 2014 and 2016. This value is based on the following assumptions: adjusted standard deviation of 23%-30% per year, risk-free interest rate of 0.13%-1.96% and termination rate (prior to end of the vesting period) of 11.1%-13.5%. This rate is based on a sample of the changes in employment status and rank over several years prior to the grant.

As to the fair value of the options granted to President see note 22.a.2.

The 2010 plan is managed in compliance with the provisions in Section 102 to the Israel Income Tax Ordinance.

The Group creates deferred taxes for equity grants that are in the scope of IFRS 2 Share Based Payment in accordance with the proportionate part of the estimated amount deductible for tax purposes by the Group at date of exercise of benefit by the employee and in respect of which work services were provided by the employee through the date of the statement of financial position (i.e., the estimated overall amount deductible for tax purposes divided by the overall vesting period and multiplied by the vesting period that has elapsed through the date of the statement of financial position). The said deferred taxes are recognized in the income statement.

c. Dividend and Retained Earnings

1) The amounts of dividend paid presented in the statement of changes in shareholders equity are net the share of Group companies holding Company shares (Note 2n). The dividend on shares held by Group companies share is \$20 thousand, \$28 thousand and \$29 thousand in 2017, 2016 and 2015, respectively.

In determining the amount of retained earnings available for distribution as a dividend, the Companies Law stipulates that the cost of the Company s shares acquired by Group companies (that are presented as a separate item on the statement of changes in shareholders equity) has to be deducted from the amount of retained earnings presented within equity.

2) In its meeting on March 19, 2018, the Company s Board of Directors resolved to distribute a NIS 0.50 per share final cash dividend out of retained earnings as of December 31, 2017, totaling to \$8,604 thousand (NIS 29,840 thousand). Frutarom Ltd. does not intend to distribute dividend out of tax-exempt income arising from approved enterprise, as explained in Note 13c.

3) The dividend paid in 2017 and 2016 amounted to \$7,234 thousand (NIS 0.44 per share) and \$6,380 thousand (NIS 0.41 per share). The dividend in respect of the year ended December 31, 2017 at NIS 0.50 per share and totaling \$8,604 thousand was discussed in the Company s Board of Directors, as aforementioned above.

NOTE 13 TAXES ON INCOME:

a. Corporate tax in Israel

The Israeli companies of the Group are recognized as foreign-investor companies, and accordingly have elected to keep their books and records in dollars for tax purposes, as permitted under the Income Tax Regulations (Principles for the Bookkeeping of Foreign Invested Companies and of Certain Partnerships and the Determination of Their Taxable Income), 1986.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 13 TAXES ON INCOME (continued):

2) Tax rates

The income of the Company and its Israeli subsidiaries (except for income of approved enterprises or benefited enterprises, see c. below) is liable to normal corporate tax rate.

The Law for Change of National Priorities (Legislative Amendments for the Achievement of Fiscal Objectives for 2013 and 2014), 2013, which was published in the official gazette on August 5, 2013, enacted, among other things, that the corporate tax rate will be 26.5% in 2014 and thereafter (as to the increase of tax rates on income of preferred enterprises under the Encouragement of Capital Investment Law, 1959, see c. below).

In January 2016, the Law for the Amendment of the Income Tax Ordinance (No. 216) was published, enacting a reduction of corporate tax rate beginning in 2016 and thereafter, from 26.5% to 25%.

In December 2016, the Economic Efficiency Law (Legislative Amendments for Implementing the Economic Policy for the 2017 and 2018 Budget Year), 2016 was published, introducing a gradual reduction in corporate tax rate from 25% to 23%. However, the law also included a temporary provision setting the corporate tax rate in 2017 at 24%. As a result, the corporate tax rate will be 24% in 2017 and 23% in 2018 and thereafter.

As a result of lowering tax rates as above (including the reduction of tax rates on the income of a preferred enterprise, as indicated in b. below), no material change have taken place in deferred tax assets/liabilities of the Group.

Capital gains of the Company are liable to the corporate tax rate beginning in the tax year.

b. Subsidiaries outside Israel

Subsidiaries that are incorporated outside of Israel are assessed for tax under the tax laws in their countries of residence. The principal tax rates applicable to subsidiaries outside Israel are as follows:

Companies incorporated in the USA tax rate of 36%-42% (Commencing 2018 21%-27%)

Companies incorporated in Germany tax rate of 30%

Company incorporated in Belgium tax rate of 34%

Company incorporated in Italy tax rate of 31.4%

Companies incorporated in the UK tax rate of 19% (April 2016 through March 2017 tax rate of 20%; commencing April 2017 tax rate of 19%)

Company incorporated in the Switzerland tax rate of 22%

Company incorporated in Slovenia tax rate of 19%

Companies incorporated in China tax rate of 25%

Companies incorporated in Brazil tax rate of 34%

Company incorporated in South Africa tax rate of 28%

Companies incorporated in Russia tax rate of 20%

Companies incorporated in Guatemala tax rate of 7% of revenues

Company incorporated in the Peru tax rate of 29.5%

Company incorporated in Canada tax rate of 26.5%

Companies incorporated in Spain tax rate of 25%

Companies incorporated in Austria tax rate of 25%

Companies incorporated in Mexico tax rate of 30%

Companies incorporated in India tax rate of 34%

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 13 TAXES ON INCOME (continued):

c. Encouragement Laws in Israel

1) Tax benefits under the Israeli Law for the Encouragement of Capital Investments, 1959 (hereinafter the Law)

Under the law, including Amendment No. 60 to the law that was published in April 2005, by virtue of the approved enterprise or benefited enterprise status granted to certain enterprises of the Company, and by virtue of the Foreign Investor Company status it was granted, Frutarom Ltd. is entitled to various tax benefits.

2) Amendment to the Israel Capital Investment Encouragement Law, 1959

The Economic Policy Law for 2011 and 2012 (Legislation Amendments), 2011, which was approved by the Knesset (the Israeli Parliament) on December 29, 2010 includes an amendment to the Israel Capital Investments Encouragement Law, 1959 (hereinafter the amendment). The amendment became effective on January 1, 2011.

The amendment sets out new benefit programs to replace those previously provided by the Encouragement of Capital Investment Law, 1959 (hereinafter the Law) prior to the amendment, as follows: a grants program for entities in Development Area A, and two new tax benefit programs (preferred enterprise and special preferred enterprise), which mainly provide a uniform tax rate on the entire preferred income of an entity, as the term preferred income is defined in the Law.

In December 2016, the Economic Efficiency Law (Legislative Amendments for Implementing the Economic Policy for the 2017 and 2018 Budget Year), 2016 was published, introducing two new benefit tracks for the hi-tech industry: preferred technology enterprise and special preferred technology enterprise.

Frutarom Ltd elected to be governed by the amendment to the Law beginning in 2011, and to take advantage of tax benefits under the preferred enterprise track.

According to the Law for Change of National Priorities (Legislative Amendments for Achieving the Budgetary Objectives for 2013-2014), 2013, which was published in the Israeli government official gazette on August 5, 2013 (see a(2) above), the tax rate applicable to preferred income in 2014 and thereafter is as follows: the tax rate applicable to income of companies whose enterprises are located in Development Zone A will be 9% and the tax rate imposed on companies whose enterprises are located other than in Development Zone A will be 16%. As part of the Economic Efficiency Law (Legislative Amendments for Implementing the Economic Policy for the 2017 and 2018 Budget Year), 2016, which was published in December 2016, the tax rate applicable to preferred income of companies whose enterprises are located in Development Zone A will be 7.5% in 2017 and thereafter.

Until the 2010 tax year, the Company took advantage of tax benefits under the Encouragement of Capital Investments prior to its amendment, under which, income of the Company attributable to preferred enterprises or benefited

enterprises it owns were subject to reduced tax rates/tax exemption during the benefits period set by the Law.

In the event of cash dividend distribution from the exempted income, the companies will be liable to pay tax on the grossed-up amount of distributed dividend, according to the tax rate that would have applied to the income in the year it was earned had no exemption been applicable.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 13 TAXES ON INCOME (continued):

3) The Law for the Encouragement of Industry (Taxation), 1969:

Provisions for

- a. Frutarom Ltd. is an industrial company as defined by this law. As such, Frutarom Ltd. is entitled to claim amortization over 8 years of acquired product formulas, as well as depreciation at increased rates for equipment used in industrial activity as stipulated by regulations published under the inflationary adjustments law, and have done so.
- b. The Company and Frutarom Ltd. file a consolidated tax return in accordance with the Law for the Encouragement of Industry. Accordingly, each company is entitled to set-off its tax losses (created commencing the year in which consolidated reporting for tax purposes began) against the taxable income of the other company, subject to certain restrictions.

d. Deferred Income Taxes

1) Composition of deferred taxes as of dates of statement of financial position and changes therein in those years are as follows:

| | Depreciable fixed assets | employe e Severance pay | Vacation and recreation | - | Other | Depreciable intangibles | In respect of Sarry forward tax losses | Total |
|---|--------------------------|----------------------------------|-------------------------|---------|---------|-------------------------|--|---------|
| Balance at January 1, 2016 Changes in 2016: | 16,074 | (5,905) | (190) | (1,947) | (1,355) | 37,041 | (6,231) | 37,487 |
| Additional taxes as a result of acquisition of subsidiaries | (278) | (72) | | (167) | (61) | 17,429 | | 16,851 |
| Changes in the excess of cost of acquisition | f | | | | | | | |
| Gains and losses from translation of foreign currency financial | (198) | 202 | | (132) | (417) | (582) | (99) | (1,226) |

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| statements of subsidiaries | | | | | | | | |
|------------------------------|---------|---------|-------|---------|---------|---------|----------|----------|
| Recognized directly in | | 238 | | | 973 | | | 1 211 |
| equity Amounts recognized in | | 238 | | | 913 | | | 1,211 |
| income statement | (1,839) | (581) | (6) | 184 | (1,030) | (786) | (3,595) | (7,653) |
| | | , , | | | , | , , | , , , | |
| Balance at December 31, | | | | | | | | |
| 2016 | 13,759 | (6,118) | (196) | (2,062) | (1,890) | 53,102 | (9,925) | 46,670 |
| Changes in 2017: | | | | | | | | |
| Additional taxes as a | | | | | | | | |
| result of acquisition of | | | | | | | (220) | |
| subsidiaries | | | | | (12) | 12,386 | (320) | 12,054 |
| Changes in the excess of | | | | | | (1.520) | | (1.520) |
| cost of acquisition | | | | | | (1,538) | | (1,538) |
| Gains and losses from | | | | | | | | |
| translation of foreign | | | | | | | | |
| currency financial | 602 | (470) | | 64 | 155 | 4 1 1 4 | 200 | 4.675 |
| statements of subsidiaries | 603 | (470) | | 64 | 155 | 4,114 | 209 | 4,675 |
| Recognized directly in | | 720 | | | 510 | | | 1 242 |
| equity | | 730 | | | 512 | | | 1,242 |
| Amounts recognized in | (1.077) | 1 240 | (52) | 166 | (2(2) | (7.720) | (204) | (0, (02) |
| income statement | (1,977) | 1,248 | (53) | 466 | (263) | (7,720) | (384) | (8,683) |
| Balance at | | | | | | | | |
| December 31, 2017 | 12,385 | (4,610) | (249) | (1,532) | (1,498) | 60,344 | (10,420) | 54,420 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 13 TAXES ON INCOME (continued):

2) Deferred taxes are presented in the statements of financial position as follows:

| | December 31 | | |
|-------------------------------|---------------------------|----------|--|
| | 2017 | 2016 | |
| | U.S. dollars in thousands | | |
| Among non-current assets | 3,886 | 3,477 | |
| Among non-current liabilities | (58,306) | (50,147) | |
| | (54,420) | (46,670) | |

3) The deferred taxes in respect of Group activities in Israel are computed based on a tax rate of 12.0%. This rate is an average, taking into account the tax rates applicable to income from Frutarom Ltd. s preferred enterprises (in accordance with the amendment to the law, see also note 13c.2).

Deferred taxes of foreign subsidiaries not in Israel are computed at the tax rates applicable to these companies (see b above).

e. Taxes on Income Included in The Income Statements for the Presented Periods:

1) As follows:

| | 2017 U.S. do | 2016 llars in thou | 2015 sands |
|--|-----------------|-----------------------|---------------|
| Current taxes: | | | |
| For the reported year s income | 42,521 | 34,815 | 24,836 |
| Adjustments in respect of previous years | 958 | (1,816) | (2,466) |
| | 43,479 | 32,999 | 22,370 |
| Deferred taxes: | | | |
| Creation and reversal of deferred taxes | (8,682) | (7,653) | (398) |
| Total | 34,797 | 25,346 | 21,972 |

Current taxes are computed in accordance with the statutory tax rates of Group entities around the world (see above) and in accordance with relevant tax benefits in each country.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 13 TAXES ON INCOME (continued):

2) Following is a reconciliation of the theoretical tax expense, assuming all income is taxed at the regular tax rates applicable to companies in Israel (Note 13c above) and the actual tax expense:

| | 2017 U.S. do | 2016 Ollars in thous | 2015 sands |
|---|-----------------|-------------------------|---------------|
| Income before taxes on income, as reported in the income | | | |
| statements | 186,360 | 136,415 | 118,057 |
| | | | |
| Theoretical tax expense in respect of this income at 24% | | | |
| (2016 25.0%; 2015 26.5%) | 44,726 | 34,104 | 31,285 |
| Less tax benefit arising from approved | | | |
| enterprise/benefited enterprise status | (1,459) | (1,249) | (1,698) |
| Increase in taxes resulting from different tax rates | | | |
| applicable to foreign subsidiaries | (1,946) | (2,645) | (3,667) |
| Decrease in taxes arising from computation of deferred | | | |
| taxes at a rate different than theoretical rate | (944) | (2,114) | (2,530) |
| Increase (decrease) in deferred taxes as a result of future | | | |
| changes in the tax rates | (4,272) | | (208) |
| Increase (decrease) in taxes arising from permanent | | | |
| differences disallowable expenses (income) | (2,607) | 27 | 1,110 |
| Capital gains | 152 | | |
| Decrease in taxes resulting from utilization, in the | | | |
| reported year, of carry forward tax losses and other | | | |
| expenses for which deferred taxes were not created (net | | | |
| of increase in taxes in respect of tax losses incurred in the | | | |
| reported year for which deferred taxes were not created) | | (728) | (50) |
| Other | 191 | (233) | 196 |
| | | | |
| Taxes on income for the reported year | 33,841 | 27,162 | 24,438 |

f. Tax Assessments

The Company and its Israeli subsidiaries have received final tax assessments through the 2009 tax year.

g. Effect of adoption of IFRS in Israel on tax liability

As mentioned in Note 2a, the Group prepares its financial statements in accordance with IFRS.

As also indicated in the said note, IFRS id different from Generally Accepted Accounting Principles in Israel (Israeli GAAP) and accordingly, preparation of financial statements in accordance with IFRS may reflect a financial position, results of operations and cash flows that are materially different from the ones presented in financial statements presented in accordance with accounting principles generally accepted in Israel.

In accordance with the Law for the Amendment of the Income Tax Ordinance (No. 174 Temporary Provisions for Tax Years 2007, 2008 and 2009), 2010 that was passed in the Knesset on January 25, 2010 and published in the official gazette on February, 4, 2010 (hereafter the amendment to the ordinance), Accounting Standard No. 29 that was issued by the Israel Accounting Standard Board would not be used for determining the taxable income for tax purposes in respect of tax years 2007-2011; this would be the case even if the said accounting standard was applied for the said tax years in the financial statements.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 13 TAXES ON INCOME (continued):

The meaning of the amendment to the ordinance is that IFRS would actually not be used in computation of the taxable income for the said tax years.

On October 31, 2011, the Government of Israel published a law memorandum in connection with the amendment to the Income Tax Ordinance (hereafter the law memorandum) resulting from application of IFRS in the financial statements. The law memorandum adopts IFRS in principle. Nevertheless, the law memorandum suggests making several amendments to the Income Tax Ordinance, which will serve to clarify and determine the manner of computation of taxable income for tax purposes in cases where the manner of computation is not clear and IFRS do not correspond with the tax principles applied in Israel. At the same time, the law memorandum generally adopts IFRS. The legislation procedures relating to the law memorandum have not yet been completed and it is doubtful whether they will be completed in the near future.

Since the legislative proceedings relating to the law memorandum have not yet been completed, the Company estimates that the term of the temporary provision for 2007 to 2013 will be extended to 2014-2017 as well. Therefore, the Group s management expects that, at this stage, the new legislation will not apply to tax years preceding 2018.

h. US tax reform

On December 22, 2017, the President of the United States signed into law a legislation that overhauls the US tax system (the reform). The reform introduced significant changes to US tax law, including several provisions that are expected to have impact on the tax liability of the Company in the US.

The following are provisions in the reform that are relevant to the Company:

- a) US federal corporate tax rate was cut from 35% to 21%, effective January 1, 2018.
- b) Deduction of net operating losses is limited to 80% of taxable income.
- c) Interest expenses According to the new legislation, in 2018 through 2021, interest expense deductions are capped at 30% of EBITDA. After 2021, companies will no longer be able to deduct interest expenses that are 30% of their EBIT. Any non-deductible amount can be carried forward based on the same mechanism and without time limit.

d)

Bonus depreciation the reform includes a provision allowing companies to immediately write off expense of certain types of property acquired and placed in service between September 27, 2017 and January 1, 2028.

The impact on the financial statements of the Company as of December 31, 2017 and for the year then ended, as a result of the reform becoming effective, is as follows:

Deferred tax liabilities were reduced by \$4,249 thousand due to the tax rate reduction, which was recognized against deferred tax income in profit or loss.

NOTE 14 LIABILITIES SECURED BY PLEDGES AND RESTRICTIONS PLACED IN RESPECT OF LIABILITIES:

- a. To secure short-term borrowings and long-term loans received by a US subsidiary, this subsidiary recorded a negative pledge on its assets. Additional obligation for negative pledge on its assets carried out by a subsidiary in Israel.
- b. To secure long-term loans and other services received by subsidiaries in Israel and the UK, the subsidiary in Israel and the subsidiary in the UK recorded a negative pledge on their assets.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 14 LIABILITIES SECURED BY PLEDGES AND RESTRICTIONS PLACED IN RESPECT OF LIABILITIES (continued):

- c. To secure long-term loans from financial institutions received by subsidiaries in Switzerland and Spain, these subsidiaries recorded a negative pledge on their assets.
- d. To secure a long-term loan extended by local and international banks and financial institutions, the Group has undertaken upon itself to meet the following financial covenants:
 - 1) The amount representing the Group s equity would not be lower than \$375 million at any given time. As of December 31, 2017, the Group s equity was \$879 million.
 - 2) The amount representing the Group s equity would not be lower than 25% of total assets. As of December 31, 2017, the Company s equity was 45% of total net assets.
 - 3) The ratio between total financial liabilities of the Group and its pre-tax pro-forma operating profit from operating activities plus depreciation and amortization may not exceed 4.0 as of December 31, 2017. As of December 31, 2017, the above ratio is 1.85.
- e. The Company has undertaken upon itself to meet restrictions regarding dividend distribution. The Company would be allowed to distribute dividends as follows:
 - 1) Up to 50% of the retained earnings accumulated through December 31, 2011; based on the retained earnings balance recorded in the Company s balance sheet as of December 31, 2011.
 - 2) Up to 50% of the Company s net income for each calendar year based on the net income information recorded in the Company s income statement for the calendar year during which the said income was accumulated.

As mentioned above, as of December 31, 2017, the Group is in compliance with those covenants.

NOTE 15 INVESTMENTS IN ASSOCIATES:

a. Composition:

| | | December 31 2017 | | | | December 31 2016 |
|------------|--------|---|-------------|-----------------------------|--------|-------------------------|
| | C | ompany s share earnings (losses) of | e of | Translation gains and | | |
| | Cost | associates | Total | losses | Total | Total |
| | | | U.S. dollar | rs in thousands | | |
| Associates | 76,879 | 265 | 77,144 | 397 | 77,541 | 27,976 |

b. The following is information about associates of the Company, as of December 31, 2017. Those associates are accounted for using the equity method. Their share capital is composed of ordinary shares only. The rate of voting rights of the Company in the associates is identical to its interest in their ordinary shares. The nature of investment in material associates in 2017:

| Name of Company | Country of registration | Company s equity and voting rights |
|--------------------|-------------------------|------------------------------------|
| - · | 9 | U |
| Wiberg Corporation | Canada | 50% |
| Algalo | Israel | 50% |
| Enzymotec | Israel | 18.75% |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 15 INVESTMENTS IN ASSOCIATES (continued):

- 1) Wiberg and Algalo are private companies and their share prices are not quoted.
- 2) During the year, the Company completed a \$42 million investment in 18.75% of the share capital of Enzymotec Ltd, a Company listed on NASDAQ.

On October 28, 2017, the Company engaged by way of reverse triangular merger with Enzymotec, and following that merger transaction, the Company acquired the remaining shares of Enzymotec. Merger closing was subject to conditions precedent and approval of the merger agreement by the meeting of shareholders of Enzymotec. The meeting of shareholders approved the merger agreement on December 11, 2017. Following that approval by the meeting of shareholders, and given the right of the Company to appoint directors, the Company obtained significant influence, and therefore, this investment, at \$52 million, was accounted for using the equity method. Accordingly, a capital fund amounted \$9.9 million, which was recognized before in other comprehensive income was released to profit and loss in Other expenses net. The conditions precedent for the deal were satisfied on January 11, 2018. Accordingly, after balance sheet date, the acquisition closed and Enzymotec became a wholly-owned subsidiary of the Company.

NOTE 16 ACCOUNTS RECEIVABLE:

| | December 31 | |
|---|-------------|----------|
| | 2017 | 2016 |
| | U.S. dol | llars in |
| | thous | ands |
| a. Trade composed as follows: | | |
| Open accounts | 246,303 | 197,497 |
| Checks collectible | 1,740 | 2,609 |
| | | |
| | 248,043 | 200,106 |
| | | |
| The item includes provision for doubtful accounts | 7,873 | 6,709 |

As of December 31, 2017, certain trade receivable balances at \$47,376 thousand (2016 \$31,977 thousand) are overdue for up to 120 days after date in which payment was due. A provision for impairment of accounts receivable of \$214 thousand (2016 \$79 thousand) was made in respect of those balances.

Those balances include the accounts of a large number of customers, in respect of which the Company has not encountered lately any collection problems. The carrying amount of accounts receivable is a reasonable approximation

of their fair value since the effect of discounting is immaterial.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 16 ACCOUNTS RECEIVABLE (continued):

The aging analysis of these trade receivables balances is as follows:

| | Decemb | December 31 | |
|---|----------|-------------|--|
| | 2017 | 2016 | |
| | U.S. dol | lars in | |
| | thousa | ands | |
| Through 90 days | 44,313 | 29,287 | |
| 90 to 120 days | 3,063 | 2,690 | |
| | 47,376 | 31,977 | |
| Provision for impairment of accounts receivable | (214) | (79) | |
| | 47,162 | 31,898 | |

As of December 31, 2017, the Company made a provision for impairment of accounts receivable in respect of overdue balances for more than 120 days totaling \$10,463 thousand (2016 \$8,256 thousand). The amount of the provision as of December 31, 2017 was \$7,636 thousand (2016 \$6,530 thousand).

The aging of the said balances is presented below:

| | Decem | December 31 | |
|---|----------|-------------|--|
| | 2017 | 2016 | |
| | U.S. dol | lars in | |
| | thous | ands | |
| 120 days to 1 year | 3,742 | 3,491 | |
| Over 1 year | 6,721 | 4,765 | |
| | 10,463 | 8,256 | |
| Provision for impairment of receivables | (7,636) | (6,530) | |
| | 2,827 | 1,726 | |

Amounts charged to the provision for impairment of accounts receivable or released therefrom were included among selling, marketing, research and development expenses in the income statement (see note 21b).

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| | Decemb | oer 31 |
|----------------------------|------------------|-----------------|
| | 2017 U.S. dol | 2016 lars in |
| | thous | ands |
| b. Other: | | |
| Employees and institutions | 1,690 | 491 |
| Government institutions | 18,880 | 19,927 |
| Sundry | 3,077 | 9,470 |
| | | |
| | 23,647 | 29,888 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 17 INVENTORIES

| | December 31 | |
|--|-------------|----------|
| | 2017 | 2016 |
| | U.S. do | llars in |
| | thous | ands |
| Raw materials and supplies | 143,748 | 117,916 |
| Products in process | 22,518 | 16,827 |
| Finished products | 133,568 | 115,297 |
| | | |
| | 299,834 | 250,040 |
| Inventories for commercial operations purchased products | 9,057 | 10,911 |
| • • | | |
| | 308,891 | 260,951 |

NOTE 18 OTHER

| | Decem | ber 31 |
|--------------------|---------|----------|
| | 2017 | 2016 |
| | U.S. do | llars in |
| | thous | sands |
| Long-term deposits | 3,393 | 2,474 |
| Sundry | 206 | 212 |
| | | |
| | | |
| | 3,599 | 2,686 |

NOTE 19 CASH AND CASH EQUIVALENTS:

Classified by currency, cash and cash equivalents are as follows:

| | Decem | December 31 | |
|------------|---------|-------------|--|
| | 2017 | 2016 | |
| | U.S. do | llars in | |
| | thous | sands | |
| US Dollars | 20,950 | 20,290 | |

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| UK Pound | 12,026 | 5,972 |
|--------------------|---------|---------|
| Euro | 36,332 | 55,181 |
| Swiss Franc | 3,186 | 3,731 |
| Yuan | 5,069 | 3,726 |
| NIS | 858 | 97 |
| Guatemalan Quetzal | 1,832 | 741 |
| Peruvian Sol | 5,457 | 2,019 |
| Brazilian Real | 6,396 | 848 |
| Ruble | 7,321 | 13,046 |
| Canadian Dollar | 1,392 | 938 |
| New Zealand Dollar | 1,755 | 1,109 |
| Polish Zloty | 6,619 | 1,853 |
| Mexican Peso | 2,161 | 725 |
| South African Rand | 1,100 | 516 |
| Other | 5,760 | 2,736 |
| | 118,214 | 113,528 |

FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 20 ACCOUNTS PAYABLE:

| | Decem | ber 31 |
|---|--------------------------|---------|
| | 2017 U.S. do thous | |
| a. Trade: | | |
| Open accounts | 98,813 | 81,630 |
| b. Other: | | |
| Payroll and related expenses | 30,097 | 27,422 |
| Government institutions | 41,750 | 28,582 |
| Provision for commissions and discounts | 6,591 | 4,143 |
| Accrued expenses | 19,118 | 12,242 |
| Contingent consideration in respect of acquisition of | | |
| subsidiaries | 34,300 | 30,069 |
| Sundry | 8,704 | 7,149 |
| | 140,560 | 109,607 |

The carrying amount of accounts payable is a reasonable approximation of their fair value since the effect of discounting is immaterial.

NOTE 21 INCOME STATEMENT ANALYSIS:

| | Year ended December 31 | | | |
|---|------------------------|----------------|----------|--|
| | 2017 | 2016 | 2015 | |
| | U.S. do | ollars in thou | sands | |
| a. Cost of Sales: | | | | |
| Industrial operations: | | | | |
| Materials consumed | 614,677 | 496,729 | 362,402 | |
| Payroll and related expenses | 98,583 | 87,541 | 66,125 | |
| Depreciation and amortization | 17,970 | 15,838 | 13,182 | |
| Other production expenses | 53,399 | 49,206 | 41,265 | |
| | | | | |
| | 784,629 | 649,314 | 482,974 | |
| Decrease (increase) in work in process and finished | | | | |
| products inventories | (18,530) | 1,345 | (11,326) | |

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| | 766,099 | 650,659 | 471,648 |
|---|---------|---------|---------|
| Commercial operations cost of products sold | 71,172 | 58,829 | 63,089 |
| | | | |
| | 837,271 | 709,488 | 534,737 |

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 21 INCOME STATEMENT ANALYSIS (continued):

| | Year ended December 31 | | |
|--|------------------------|---------------|---------|
| | 2017 | 2016 | 2015 |
| | U.S. do | llars in thou | sands |
| b. Selling, Marketing, Research and Development | | | |
| Expenses net: | | | |
| Payroll and related expenses | 104,637 | 97,707 | 71,925 |
| Transportation and shipping | 27,243 | 23,785 | 18,849 |
| Marketing commissions | 24,081 | 16,957 | 11,788 |
| Doubtful accounts | 2,093 | 813 | 506 |
| Depreciation and amortization | 24,431 | 21,041 | 13,990 |
| Travel and entertainment | 17,300 | 17,014 | 11,105 |
| Office rent and maintenance | 6,660 | 6,254 | 5,787 |
| Other | 13,569 | 12,430 | 7,287 |
| | | | |
| | 220,014 | 196,001 | 141,237 |
| | | | |
| The item includes expenses for product development and | | | |
| research activities, net* | 50,977 | 44,372 | 37,200 |
| | | | |
| * Net of participation from government agencies and others | 180 | 204 | 219 |

| | Year en | Year ended December 31 | | |
|---|---------|------------------------|--------|--|
| | 2017 | 2016 | 2015 | |
| | U.S. do | llars in tho | usands | |
| c. General and Administrative Expenses: | | | | |
| Payroll and related expenses | 55,218 | 47,569 | 37,685 | |
| Depreciation and amortization | 4,396 | 6,236 | 5,754 | |
| Professional fees | 7,401 | 6,866 | 4,760 | |
| Rent and office maintenance | 4,106 | 3,889 | 3,177 | |
| Computer and communications | 6,191 | 4,935 | 3,864 | |
| Travel and entertainment | 2,851 | 2,529 | 2,078 | |
| Other | 11,992 | 9,613 | 6,424 | |
| | | | | |
| | 92,155 | 81,637 | 63,742 | |

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 21 INCOME STATEMENT ANALYSIS (continued):

| | Year ended December 31 | | |
|---|------------------------|--------------|-------|
| | 2017 | 2016 | 2015 |
| | U.S. dol | lars in thou | sands |
| d. Other Expenses (Income) net: | | | |
| Capital loss on disposal of property, plant and equipment | 966 | (4,003) | (250) |
| Expenses relating to acquisition of subsidiaries | 1,559 | 2,689 | 2,049 |
| Net impact of Enzymotec acquisition* | (2,250) | | |
| Expenses for site shutdown | 1,926 | 13,680 | 754 |
| Other | 1,191 | (594) | 273 |
| | | | |
| | 3,392 | 11,772 | 2,826 |

^{*} Release of capital fund due to available-for-sale asset net of reorganization and acquisition costs. For the acquisition of Enzymotec, see note 15b.2.

| e. Financial Expenses net: | | | |
|--|--------|--------|---------|
| In respect of long-term loans and borrowings | 8,707 | 6,686 | 3,208 |
| In respect of cash and cash equivalents, short-term deposits and | | | |
| loans, short-term credit and other net | 1,368 | 2,092 | 2,104 |
| In respect of exchange differences on trade receivables and | | | |
| trade payables balances net | 14,531 | 4,063 | (3,043) |
| revaluation of put option | | | 9,928 |
| | | | |
| | 24,606 | 12,841 | 12,197 |

NOTE 22 RELATED PARTIES TRANSACTIONS AND BALANCES:

a. Transactions with Related Parties:

Interested parties As this term is defined in Israel Securities Regulations (Annual Financial Statements), 2010.

A related party As this term is being defined in IAS 24 Related Party Disclosure (hereafter IAS 24R).

Key management personnel, who are included together with other officer holders, in the definition of related party as per IAS 24R) include the members of the board of directors and the president and CEO of the Company

The main shareholder of the company is ICC Industries Inc., which is holding 36.1% of company shares. The remaining shares are widely held. The controlling shareholder in ICC Industries Inc. is Dr. John Farber the Chairman of the Board of Directors, who also holds 0.08% of Company s shares.

1) Transactions with the controlling shareholder and its affiliates:
In the ordinary course of business, the Company and its affiliates conduct negligible transactions with the companies affiliated to the controlling shareholder. As part of these transactions, the Company s subsidiary sells to Fallek Chemical Japan, an affiliate of the controlling shareholder, products at arm s length for marketing to a specific customer in Japan. In addition, as part of these

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 22 RELATED PARTIES TRANSACTIONS AND BALANCES (continued):

transactions, the Company purchases from Azur S.A., an affiliate of the controlling shareholder, raw materials at cost and production services at arm s length. Additionally, subsidiaries of the Company purchase raw materials at arm s length from companies affiliated to the controlling shareholder. These transactions were approved by the Company s Audit Committee and Board of Directors and they are considered to be negligible as this term is defined by the Securities Regulations (Annual Financial Reports), 2010 and in accordance with the Company s Guidelines on Negligible Transactions as approved by the Company s Audit Committee and Board of Directors on March 19, 2017 and March 22, 2017, respectively.

| | 2017 U.S. dol | 2016 llars in thou | 2015 sands |
|---|------------------|-----------------------|---------------|
| Income (expenses): | | | |
| Sales affiliates (companies controlled by the controlling shareholder): | | | |
| Fallek Chemical Japan | 228 | 137 | 119 |
| Other | | 9 | 13 |
| | 228 | 146 | 132 |
| | | | |
| Purchases: | | | |
| Affiliates (companies controlled by the controlling shareholder): | | | |
| ICC | (56) | (26) | (157) |
| Azur S.A | (2,467) | (2,459) | (2,012) |
| Dividend | (2,662) | (2,348) | (2,091) |
| Other expenses: | | | |
| Affiliates | | | |
| Azur S.A. | | | (1) |
| Benefits to related parties: | | | |
| Wages and salaries | (3,285) | (3,100) | (3,023) |
| Director fees (in the Company) | (240) | (244) | (207) |

2) Shares granted to the President of the Company

On August 15, 2016, the Company s Board of Directors approved the grant of 60,845 options to the President of the Company. The value of the benefit is computed in accordance with the binomial model and was estimated at \$0.5 million at date of grant.

The total benefit component granted to the President (see note 12) in years 2017, 2016 and 2015, as computed at date of grant, is \$306 thousand, \$803 thousand and \$309 thousand, respectively.

Benefit costs that have been charged to the income statements, in respect of the said shares granted in the years 2017, 2016 and 2015 are \$586 thousand \$552 thousand and \$527 thousand, respectively.

3) Terms of the employment for the President of the Company

On January 14, 2014, the general meeting of the Company s shareholders approved the compensation policy for senior office holders in the Company, including the Company s

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 22 RELATED PARTIES TRANSACTIONS AND BALANCES (continued):

president; On January 10, 2017, the general assembly approved the compensation policy after it was approved by the compensation committee and the Company s Board of Directors (compensation policy). For details regarding the compensation policy, see Company s report dated December 29, 2013 (reference 2013-01-111694) and for details regarding the updated compensation policy see Company s report dated November 29, 2016 (reference 2016-01-133543).

Under the compensation policy, the components of the President s compensation package include the following:

The terms of employment of Mr. Yehudai include a monthly salary (index-linked), statutory benefits in Israel (including senior employees insurance, education fund, disability insurance, recuperation pay, sick leave and vacation pay), a 13th month salary, other benefits (including mobile phone, landline at home and newspapers), and an executive car. Mr. Yehudai is also entitled to an annual bonus and is allocated options. The employment of Mr. Yehudai will end 6 months from the date on which the Company serves notice of its desire to end the engagement and 3 months from the date on which Mr. Yehudai notifies the Company of his desire to end the engagement. In the case the employment of Mr. Yehudai ends within 12 months of the date from which ICC Handels AG holds less than 26% of the Company s share capital or voting rights, Mr. Yehudai will be entitled to receive his salary from the Company (save for vacation pay, sick leave, bonuses and options) for a period of 12 months starting at the end of the notice period. In such case, Mr. Yehudai will also be entitled to immediately exercise all options previously granted to him even if their vesting period has not yet ended. Upon termination of his employment with the Company, Mr. Yehudai is entitled to receive double the amount of severance pay stipulated by law.

4) The articles of incorporation of the Company allow insurance coverage to officials in the Company as permitted by Israeli law. The Company applied a policy of indemnifying officers and other officials in subsidiaries. The Company decided to buy insurance to cover officers in relation to their duties, subject to the law and other restrictions.

b. Balances with Related Parties:

| | December 31 | | |
|--|-------------|------------------------------------|-----------|
| | | 2016 S. dollars in thousands | 2015 n |
| 1) Current receivables presented among other receivables-other and trade receivables Affiliated companies: | | | |
| Fallek | 110 | 105 | |
| ICC | 7 | 7 | |

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| | 117 | 112 | |
|--|-----|-----|-----|
| Highest balance during the year | 292 | 116 | 122 |
| 2) Current payables shareholder and related parties: | | | |
| Azur S.A. | 50 | 55 | 347 |

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 23 SUBSEQUENT EVENTS

a. Distribution of dividend

On Mars 19, 2018, the Company s Board of Directors announced the distribution of NIS 0.50 per share dividend, totaling to \$8,604 thousand (at the exchange rate of approval date).

b. Acquisition of Enzymotec

Following a total investment of 18.75% in the share capital of Enzymotec Ltd. (Enzymotec), an Israeli public Company traded, in the NASDAQ (under the ticker symbol ENZY), at a total sum of approximately \$42 million, Frutarom signed an agreement on October 28, 2017, through its fully-owned subsidiary Frutarom Ltd. (the Acquiring Company), by way of a reverse triangular merger with Enzymotec Ltd. and with a subsidiary of the Acquiring Company (the Merger Sub). Under that merger transaction, the Acquiring Company acquired the outstanding shares of Enzymotec that were not already in its possession (approx. 81%) for a cash payment of \$11.9 per share by way of a full merger of the Merger Sub into Enzymotec, such that Enzymotec will become an indirectly wholly-owned subsidiary of Frutarom and its shares will be delisted from NASDAQ. The transaction was closed on January 11, 2018. On January 17, 2018, Frutarom sold Enzymotec Krill business, which is not a core activity, to the Norwegian Company Aker BioMarine Antarctic AS for approx. \$26.4 million. The overall net consideration (offsetting the cash and cash equivalents, deposits and tradeable securities in Enzymotec s treasury and net of the krill transaction consideration) that was paid by Frutarom for 100% of Enzymotec s shares, stands at approx. \$184 million (including cost of vested options, RSUs and estimated transaction expenses). The transaction was financed through bank debt.

c. Acquisition of Mighty

On October 18, 2017, Frutarom signed an agreement for the acquisition of 60% of the shares of the Thai company The Mighty CO. LTD. (including the activity of Maharaj Food Co. Ltd. and Mighty International Co. Ltd., and hereinafter collectively: Mighty) for approx. \$12 million (approx. THB 393 million) (not including debt), according to value of approx. \$20 million (net of debt) (approx. THB 655 million). Under the transaction, Frutarom initially acquired 49% of Mighty and, subject to a number of conditions precedent and regulatory approvals in Thailand, will raise its holdings to 60%.

The transaction includes a contingent consideration mechanism, subject to Mighty s future performance and an option for the acquisition of the remaining interest in Mighty in two stages in periods beginning three years and five years from the date the transaction is closed, at a price based on Mighty s future business performance. In February 2018, the conditions of the first part were met, hence the Company holds, as of the date of this report 49% of the share capital of Mighty. According to the Company expectation, raising the holdings to 60% will be completed in several months. The transaction will be financed through bank debt and by the Company own means.

d. Acquisition of Bremil

On December 20, 2017, Frutarom signed an agreement for the acquisition of 51% of the shares of the Brazilian company Bremil Indústria De Produtos Alimenticios Ltda. (Bremil), in exchange for approx. US\$31 million (approx. BRL 103 million) (including estimated asset adjustments to the date of completion). The transaction includes a contingent consideration mechanism based on Bremil s future business performance in 2017 and 2018. The purchase agreement includes an option for the acquisition of the remaining shares of Bremil starting five years from the date of the transaction s completion at a price based on Bremil s business performance during that period. The transaction has been closed on May 18, 2018 and financed through bank debt.

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FRUTAROM INDUSTRIES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

NOTE 23 SUBSEQUENT EVENTS (continued):

e. Acquisition of IBR

On February 1, 2018, after the balance sheet date, Frutarom signed an agreement for the acquisition of 100% of the shares capital of the Israeli company I.B.R Israeli Biotechnology Research Ltd. (IBR) in exchange for approx. US\$21 million. The transaction was closed upon signing and financed through bank debt.

f. Acquisition of Meroar

On March 13, 2018, Frutarom signed an agreement for the acquisition of 70% of the shares capital of the Argentinian company Meroar S.A. and Meroaromas S.A. (Meroar) in exchange of approx. \$11.2 million. The purchase agreement includes an option for the acquisition of the remaining shares of Meroar starting three years from the date of transaction closing at a price based on Meroar s business performance during that period. The transaction is expected to be closed in the coming few months and will be financed through bank debt.

NOTE 24 LIST OF MATERIAL SUBSIDIARIES AND INVESMENT IN SUBSIDIARIES

LIST OF MATERIAL SUBSIDIARIES

| Name of company | Percentage of shareholding and control December 31 | |
|--|---|------|
| | 2017 | 2016 |
| | % | % |
| Subsidiaries: | | |
| Frutarom Ltd. | 100 | 100 |
| Frutarom Switzerland Ltd. | 100 | 100 |
| Frutarom (UK) Ltd. | 100 | 100 |
| Frutarom U.S.A. Inc. | 100 | 100 |
| Frutarom Savory Solutions GmbH | 100 | 100 |
| Frutarom Etol Tovarna arom in etericnih d.o.o. | 100 | 100 |
| Vantodio Holdings Limited | 100 | 75 |
| Frutarom Italy S.R.L | 100 | 100 |
| Frutarom Germany GmbH | 100 | 100 |
| Frutarom Belgium N.V | 100 | 100 |
| Frutarom Peru | 100 | 100 |
| Taura Natural Ingredients Holding Pty Ltd | 100 | 100 |
| Frutarom Canada | 100 | 100 |

| Frutarom GmbH Austria | 100 | |
|-------------------------------------|-----|----|
| Ingenieria Alimentaria, S.A. De C.V | 75 | 75 |

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

30 JUNE 2018

| | | 30 Ju 2018 (Unaud U.S. o | 2017 | 31 December 2017 (Audited) ousands |
|---|----------------------------------|-----------------------------------|-----------|---|
| Assets | | | | |
| CURRENT ASSETS: | | | | |
| Cash and cash equivalents | | 119,807 | 108,317 | 118,214 |
| Accounts receivable: | | | | |
| Trade | | 296,906 | 248,360 | 248,043 |
| Other | | 24,891 | 30,750 | 23,647 |
| Prepaid expenses and advances to suppliers | | 27,949 | 21,826 | 21,265 |
| Inventory | | 338,881 | 290,901 | 308,891 |
| | | 808,434 | 700,154 | 720,060 |
| NON-CURRENT ASSETS: | | 260 517 | 202 221 | 212.076 |
| Property, plant and equipment | | 369,517 | 292,221 | 312,876 |
| Intangible assets Investment in associates and available for sale | | 1,031,897 | 757,796 | 829,226 |
| Deferred income tax assets | e assets | 27,481 | 33,348 | 77,541 |
| Other | | 4,512 | 4,039 | 3,886 |
| Other | | 13,573 | 2,514 | 3,599 |
| | | 1,446,980 | 1,089,918 | 1,227,128 |
| Total assets | | 2,255,414 | 1,790,072 | 1,947,188 |
| | | | | |
| | Dr. John Farber |) | | |
| | Chairman of the Board |) | | |
| | Ori Yehudai President and CEO |) | | |
| | Alon Granot Executive Vice |) | | |

Date of approval of the interim financial information by the board of directors: August 22, 2018

President and CFO

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

30 JUNE 2018

| | 30 Ju 2018 (Unaud U.S. d | 2017 | 31 December 2017 (Audited) ousands | |
|--|-----------------------------------|-----------|---|--|
| Liabilities and equity | | | | |
| CURRENT LIABILITIES: | | | | |
| Short-term bank credit and loans and current maturities of long-term | | | | |
| loans | 397,601 | 359,626 | 372,135 | |
| Accounts payable: | | | | |
| Trade | 104,565 | 96,526 | 98,813 | |
| Other | 156,365 | 115,789 | 140,560 | |
| Leases | 7,757 | | | |
| | 666,288 | 571,941 | 611,508 | |
| NON-CURRENT LIABILITIES: | | | | |
| Long-term loans, net of current maturities | 399,833 | 260,339 | 262,151 | |
| Retirement benefit obligations, net | 33,690 | 38,007 | 34,006 | |
| Deferred income tax liabilities | 66,234 | 58,093 | 58,306 | |
| Leases | 25,322 | | | |
| Liability for shareholders of subsidiaries and other | 142,627 | 92,836 | 102,304 | |
| | 667,706 | 449,275 | 456,767 | |
| TOTAL LIABILITIES | 1,333,994 | 1,021,216 | 1,068,275 | |
| EQUITY: | | | | |
| Equity attributable to owners of the parent: | | | | |
| Ordinary shares | 17,094 | 17,064 | 17,086 | |
| Other capital surplus | 116,132 | 118,200 | 120,288 | |
| Translation differences | (85,299) | (71,018) | (45,187) | |
| Retained earnings | 872,640 | 700,477 | 783,029 | |
| Less cost of company shares held by the company | (3,693) | (2,702) | (3,409) | |
| NON-CONTROLLING INTERESTS | 4,546 | 6,835 | 7,106 | |
| TOTAL EQUITY | 921,420 | 768,856 | 878,913 | |
| TOTAL EQUITY AND LIABILITIES | 2,255,414 | 1,790,072 | 1,947,188 | |

The accompanying notes are an integral part of these financial statements.

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FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2018

| | 6 months 30 Ju 2018 | | 3 month 30 J 2018 lited) | | Year ended 31 December 2017 (Audited) |
|---|---------------------------|---------|-----------------------------------|---------|--|
| | | , | ollars in th | ousands | (Auditeu) |
| | | | income pe | | ta |
| SALES | 786,110 | 646,120 | 401,305 | 343,589 | 1,362,396 |
| COST OF SALES | 466,928 | 398,243 | 237,861 | 211,426 | 837,271 |
| GROSS PROFIT | 319,182 | 247,877 | 163,444 | 132,163 | 525,125 |
| Selling, marketing, research and development | | | | | |
| expenses net | 134,697 | 101,792 | 67,290 | 52,629 | 220,014 |
| General and administrative expenses | 51,179 | 45,601 | 24,278 | 23,718 | 92,155 |
| Other expenses (income) net | (315) | 385 | 34 | 665 | 3,392 |
| Group s share of earnings of companies accounted for at | | | | | |
| equity | 1,326 | 444 | 636 | 45 | 1,402 |
| | | | | | |
| INCOME FROM OPERATIONS | 134,947 | 100,543 | 72,478 | 55,196 | 210,966 |
| FINANCIAL EXPENSES net | 12,758 | 10,204 | 6,793 | 8,031 | 24,606 |
| | | | | | |
| INCOME BEFORE TAXES ON INCOME | 122,189 | 90,339 | 65,685 | 47,165 | 186,360 |
| INCOME TAX | 23,600 | 19,413 | 12,777 | 9,974 | 34,797 |
| NET INCOME FOR THE PERIOD | 98,589 | 70,926 | 52,908 | 37,191 | 151,563 |
| PROFIT ATTRIBUTED TO: | | | | | |
| Owners of the parent company | 97,833 | 69,843 | 52,564 | 36,570 | 149,679 |
| Non-controlling interest | 756 | 1,083 | 344 | 621 | 1,884 |
| TOTAL INCOME | 98,589 | 70,926 | 52,908 | 37,191 | 151,563 |
| EARNINGS PER SHARE: | | | | | |
| Basic | 1.64 | 1.17 | 0.88 | 0.61 | 2.52 |
| Fully diluted | 1.63 | 1.17 | 0.88 | 0.61 | 2.51 |

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2018

| | 6 months | | 3 months 30 Ju | | Year ended 31 December |
|---|----------|---------|-------------------|---------|---------------------------|
| | 2018 | 2017 | 2018 | 2017 | 2017 |
| | (Unauc | dited) | (Unaud | lited) | (Audited) |
| | | U.S. d | ollars in the | ousands | |
| INCOME FOR THE PERIOD | 98,589 | 70,926 | 52,908 | 37,191 | 151,563 |
| Other Comprehensive Income: | | | | | |
| Items that will not be reclassified subsequently to | | | | | |
| profit or loss | | | | | |
| Remeasurement of net defined benefit liability | | | | | 2,716 |
| ITEMS THAT COULD BE RECLASSIFIED | | | | | |
| SUBSEQUENTLY TO PROFIT OR LOSS: | | | | | |
| Gain from available-for-sale financial assets | | 482 | | (471) | |
| Transfer of available-for-sale financial assets to profit | | | | | |
| and loss | | | | | (41) |
| Translation differences | (40,194) | 38,399 | (51,099) | 20,470 | 64,428 |
| | | | | | |
| Total comprehensive income for the Period | 58,395 | 109,807 | 1,809 | 57,190 | 218,666 |
| | | | | | |
| ATTRIBUTABLE TO: | | | | | |
| Owners of the parent | 57,721 | 108,350 | 1,688 | 56,274 | 216,210 |
| Non-controlling interest | 674 | 1,457 | 121 | 916 | 2,456 |
| | | | | | |
| TOTAL COMPREHENSIVE INCOME | 58,395 | 109,807 | 1,809 | 57,190 | 218,666 |

The accompanying notes are an integral part of these condensed financial statements.

(Continued) 1

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2018

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

| | LQUII | | oc midel i | 0 0 111121 | Cost of | Total | | |
|---|--------------------|-----------------------|---------------------------------|--------------------|---------------------------|--|------------------------------------|----------|
| | Ordinary Shares | Other capital surplus | Translation differences U | earning b y | company shares held | attributed to owners n y ent compa | Non- controlling anjmterests | Total |
| BALANCE AT 1 JANUARY 2018 (audited) | 17,086 | 120,288 | (45,187) | 783,029 | (3,409) | 871,807 | 7,106 | 878,913 |
| CHANGES DURING THE 6 MONTH PERIOD ENDED 30 JUNE 2018 (unaudited): | : | | | | | | | |
| Comprehensive | | | | | | | | |
| income: | | | | 07.022 | | 07.022 | 756 | 00.500 |
| Income for the period | | | | 97,833 | | 97,833 | 756 | 98,589 |
| Other comprehensive income for the period | | | (40,112) | | | (40,112 | (82) | (40,194) |
| Total comprehensive income for the period | | | (40,112) | 97,833 | | 57,721 | 674 | 58,395 |
| Plans for allotment of company shares to employees of subsidiary: | | | | | | | | |
| Acquisition of the Company shares by the Company | | | | | (662) | (662 |) | (662) |
| Receipts in respect of allotment of company shares to employees | | (252) | | | 378 | 126 | | 126 |
| Allotment of shares and options to senior employees: | | | | | | | | |
| | | 857 | | | | 857 | | 857 |

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| Recognition of compensation related to employee stock and options grants | | | | | | | | |
|--|--------|---------|----------|---------|---------|----------|---------|----------|
| Changes of ownership rights in subsidiary | | (5,585) | | | | (5,585) | (3,234) | (8,819) |
| Proceeds from issuance of shares to | | (-)) | | | | (-)) | (-, -, | (-)/ |
| senior employees | 8 | 824 | | | | 832 | | 832 |
| Dividend | | | | (8,222) | | (8,222) | | (8,222) |
| | 8 | (4,156) | | (8,222) | (284) | (12,654) | (3,234) | (15,888) |
| BALANCE AT 30 JUNE 2018 (unaudited) | 17,094 | 116,132 | (85,299) | 872,640 | (3,693) | 916,874 | 4,546 | 921,420 |

The accompanying notes are an integral part of these condensed financial statements.

(Continued) 2

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2018

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

Cost of

| | Ordinary | Other capital | Translation | Detained | company at | ttributed to owners co | | |
|---|----------|---------------|-------------|-------------|--------------|---------------------------|-------|---------------|
| | Shares | - | Differences | earningby | the company | ent compan | | Total |
| | | | U | .S. dollars | in thousands | S | | |
| BALANCE AT 1 APRIL 2018 (unaudited) | 17,093 | 115,794 | (34,423) | 819,827 | (3,833) | 914,458 | 4,425 | 918,883 |
| CHANGES DURING THE 3 MONTH PERIOD ENDED 30 JUNE 2018 (unaudited): | · | ŕ | ` , , | , | | | · | ĺ |
| Comprehensive | | | | | | | | |
| income: | | | | 50.564 | | 50.564 | 244 | 52 000 |
| Income for the period | | | | 52,564 | | 52,564 | 344 | 52,908 |
| Other comprehensive income for the period | | | (50,876) | | | (50,876) | (223) | (51,099) |
| ilicollie for the period | | | (30,870) | | | (30,870) | (223) | (31,099) |
| Total comprehensive income for the period | | | (50,876) | 52,564 | | 1,688 | 121 | 1,809 |
| Plans for allotment of company shares to employees of subsidiary: | | | | | | | | |
| Acquisition of the Company shares by the company | | | | | (1) | (1) | | (1) |
| Receipts in respect of allotment of Company shares to employees | | (94) | | | 141 | 47 | | 47 |
| Allotment of shares and options to senior employees: | | (94) | | | 141 | 4/ | | 4/ |
| Recognition of compensation related | | 432 | | | | 432 | | 432 |

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| to employee stock and options grants Proceeds from issuance of shares to senior | | | | | | | | |
|---|--------|---------|----------|---------|---------|---------|-------|---------|
| employees | 1 | | | | | 1 | | 1 |
| Dividend | | | | 249 | | 249 | | 249 |
| | 1 | 338 | | 249 | 140 | 728 | | 728 |
| BALANCE AT 30 JUNE 2018 (unaudited) | 17,094 | 116,132 | (85,299) | 872,640 | (3,693) | 916,874 | 4,546 | 921,420 |

The accompanying notes are an integral part of these condensed financial statements.

(Continued) 3

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2017

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

| | | | | | | Total attributed | l | |
|--|--------------------|--------------------|-------------------------|----------|--------------|---------------------|-----------------------|----------------|
| | | | | | Cost of | to | | |
| | Oudings | Other | Tuonalation | Datainad | company | owners | Non- | |
| | Ordinary Shares | capital surplus | Translation Differences | | | - | controlling interests | Total |
| | Shares | sui pius | | ~ • | in thousands | | merests | 10141 |
| BALANCE AT 1 | | | | | | | | |
| JANUARY 2017 | 16,997 | 114 206 | (100.042) | 627 969 | (2.765) | 656,453 | 8,151 | 664 604 |
| (audited) | 10,997 | 114,396 | (109,043) | 637,868 | (3,765) | 030,433 | 8,131 | 664,604 |
| CHANGES DURING THE 6 MONTH | | | | | | | | |
| PERIOD ENDED 30 | | | | | | | | |
| JUNE 2017 | | | | | | | | |
| (unaudited): | | | | | | | | |
| Comprehensive | | | | | | | | |
| income: | | | | 60.042 | | 60.042 | 1.000 | 7 0.006 |
| Income for the period | | | | 69,843 | | 69,843 | 1,083 | 70,926 |
| Other comprehensive | | 400 | 20.025 | | | 20.507 | 274 | 20.001 |
| income for the period | | 482 | 38,025 | | | 38,507 | 374 | 38,881 |
| Total comprehensive | | | | | | | | |
| income for the period | | 482 | 38,025 | 69,843 | | 108,350 | 1,457 | 109,807 |
| Plans for allotment of | | | | | | | | |
| company shares to | | | | | | | | |
| employees of | | | | | | | | |
| subsidiary: | | | | | | | | |
| Acquisition of the Company shares by the | | | | | | | | |
| Company Shares by the Company | | | | | (707) | (707) | 1 | (707) |
| Receipts in respect of | | | | | (101) | (101) | | (101) |
| allotment of company | | | | | | | | |
| shares to employees | | (1,180) | | | 1,770 | 590 | | 590 |
| Allotment of shares and | | | | | , | | | |
| options to senior | | | | | | | | |
| employees: | | | | | | | | |

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| Recognition of | | | | | | | | |
|-------------------------|--------|---------|----------|---------|---------|---------|---------|---------|
| compensation related to | | | | | | | | |
| employee stock and | | | | | | | | |
| options grants | | 928 | | | | 928 | | 928 |
| Proceeds from issuance | | | | | | | | |
| of shares to senior | | | | | | | | |
| employees | 67 | 3,196 | | | | 3,263 | | 3,263 |
| Changes of ownership | | | | | | | | |
| rights in subsidiary | | 378 | | | | 378 | (2,773) | (2,395) |
| Dividend, including | | | | | | | | |
| erosion | | | | (7,234) | | (7,234) | | (7,234) |
| | | | | | | | | |
| | | 3,322 | | (7,234) | 1,063 | (2,782) | (2,773) | (5,555) |
| | | | | | | | | |
| BALANCE AT | | | | | | | | |
| 30 JUNE 2017 | | | | | | | | |
| (unaudited) | 17,064 | 118,200 | (71,018) | 700,477 | (2,702) | 762,021 | 6,835 | 768,856 |

The accompanying notes are an integral part of these condensed financial statements.

(Continued) 4

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2017

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

Cost of

Total

| | Ordinary Shares | Other capital surplus | Translation Differences U | earning b y | company shares held the compar in thousand | rent compa | Non- controlling n j nterests | Total |
|---|--------------------|-----------------------|---------------------------------|--------------------|--|------------|--|---------|
| BALANCE AT 1 April 2017 (unaudited) | 17,027 | 116,817 | (91,193) | 663,977 | (3,791) | 702,837 | 8,692 | 711,529 |
| CHANGES DURING THE 3 MONTH PERIOD ENDED 30 JUNE 2017 (unaudited): | | | | | | | | |
| Comprehensive income: | | | | | | | | |
| Income for the period | | | | 36,570 | | 36,570 | 621 | 37,191 |
| Other comprehensive income for the period | | (471) | 20,175 | | | 19,704 | 295 | 19,999 |
| Total comprehensive income for the period Plans for allotment of company shares to employees of subsidiary: | | (471) | 20,175 | 36,570 | | 56,274 | 916 | 57,190 |
| Receipts in respect of allotment of company shares to employees | | (726) | | | 1,089 | 363 | | 363 |
| Allotment of shares and options to senior employees: | | (:=0) | | | , , , , , , | 110 | | 2.32 |
| Recognition of compensation related to employee stock and options grants | | 473 | | | | 473 | | 473 |

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| Proceeds from issuance of shares to | | | | | | | | |
|---|--------|---------|----------|---------|---------|---------|---------|---------|
| senior employees | 37 | 1,729 | | | | 1,766 | | 1,766 |
| Changes of ownership | | 2=0 | | | | 2=0 | (2 ==2) | (2.205) |
| rights in subsidiary | | 378 | | | | 378 | (2,773) | (2,395) |
| Dividend, including | | | | | | | | |
| erosion | | | | (70) | | (70) | | (70) |
| | 37 | 1,854 | | (70) | 1,089 | 2,910 | (2,773) | 137 |
| BALANCE AT 30 JUNE 2017 (unaudited) | 17,064 | 118,200 | (71,018) | 700,477 | (2,702) | 762,021 | 6,835 | 768,856 |

The accompanying notes are an integral part of these condensed financial statements.

(Concluded) 5

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT

Total

| | | | | | | attributed | | |
|--|-----------------|--------------------|-------------------------|-----------|-----------------------------------|--------------------|--------------------------|-------------|
| | | Other | | | Cost of Company shares | to owners of | | |
| | Ordinary shares | capital surplus | Translation differences | earningby | held the compar in thousand | K ompany | on-controlli Interest | ng Total |
| BALANCE AT 1 | | | | | | | | |
| JANUARY 2017 | 16,997 | 114,396 | (109,043) | 637,868 | (3,765) | 656,453 | 8,151 | 664,604 |
| CHANGES DURING THE YEAR ENDED 31 DECEMBER 2017: | | | | | | | | |
| Comprehensive income: | | | | | | | | |
| Income for the year | | | | 149,679 | | 149,679 | 1,884 | 151,563 |
| Other comprehensive income | | (41) | 63,856 | 2,716 | | 66,531 | 572 | 67,103 |
| Total comprehensive income for the year | | (41) | 63,856 | 152,395 | | 216,210 | 2,456 | 218,666 |
| Plan for allotment of Company shares to employees of subsidiary | | | | | | | | |
| Acquisition of the Company shares by the | • | | | | | | | |
| Company | | | | | (1,528) | (1,528) | | (1,528) |
| Receipts in respect of allotment of Company | | (1.05.0) | | | 1.004 | (20) | | 600 |
| shares to employees Allotment of shares and options to senior employees- Recognition of compensation related to employee stock and | | (1,256) | | | 1,884 | 628 | | 628 |
| option grants | | 1,838 | | | | 1,838 | | 1,838 |
| | 89 | 4,296 | | | | 4,385 | | 4,385 |

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| Proceeds from issuance of shares to senior employees | | | | | | | | |
|--|--------|---------|----------|---------|---------|---------|---------|---------|
| Changes of ownership rights in subsidiary | | 1,055 | | | | 1,055 | (3,450) | (2,395) |
| Dividend paid to the non-controlling interests in subsidiary | | | | | | | (51) | (51) |
| Dividend paid | | | | (7,234) | | (7,234) | (-) | (7,234) |
| Non-controlling interest from business | | | | | | | | |
| combination | 89 | 5,933 | | (7,234) | 356 | (856) | (3,501) | (4,357) |
| BALANCE AT 31 DECEMBER 2017 | 17,086 | 120,288 | (45,187) | 783,029 | (3,409) | 871,807 | 7,106 | 878,913 |

The accompanying notes are an integral part of these condensed financial statements.

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2018

| | 6 months ended 30 June | | 3 months 30 Ju | | Year ended 31 December |
|---|---------------------------|----------|-------------------|----------|---------------------------|
| | 2018 (Unaud | | 2018 (Unaud | | 2017 (Audited) |
| CACH ELOWG EDOM ODED A TING | | U.S. a | ollars in tho | usanas | |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | |
| Cash generated from operations (see appendix) | 96,153 | 88,985 | 48,521 | 41,630 | 223,210 |
| Income tax paid net | (18,721) | (13,596) | (6,507) | (8,775) | (35,681) |
| Net cash provided by operating activities | 77,432 | 75,389 | 42,014 | 32,855 | 187,529 |
| CASH FLOWS FROM INVESTING | | | | | |
| ACTIVITIES: | | | | | |
| Purchase of property, plant and equipment | (18,666) | (14,160) | (9,304) | (7,288) | (34,394) |
| Purchase of intangibles | (881) | (1,153) | (173) | (554) | (2,890) |
| Interest received | 385 | 448 | 188 | 218 | 1,294 |
| Acquisition of subsidiaries net of cash acquired | (214,229) | (68,254) | (30,549) | (48,799) | (109,265) |
| Prepayments due to acquisition of subsidiaries | (2,431) | , , , | , | | , , , |
| Purchase of available for sale securities | , , , | (5,606) | | (1,269) | (40,169) |
| Proceeds from sale of property and other assets | 14,168 | 210 | 2,158 | 152 | 454 |
| | | | | | |
| Net cash used in investing activities | (221,654) | (88,515) | (37,680) | (57,540) | (184,970) |
| CASH FLOWS FROM FINANCING | | | | | |
| ACTIVITIES: | | | | | |
| Dividend paid to the non-controlling interests in | | | | | |
| subsidiary | (802) | | (802) | | (51) |
| Receipts from senior employees in respect of | | | | | |
| allotment of shares | 831 | 3,263 | | 1,766 | 4,385 |
| Interest paid | (8,405) | (3,965) | (4,631) | (2,282) | (8,929) |
| Receipt of long-term bank loans | 257,016 | 59,406 | 415 | 5,014 | 133,373 |
| Repayment of Put option to shareholders in | | | | | |
| subsidiary | (2,915) | (40,226) | (2,915) | | (42,227) |
| Acquisition of non-controlling interests subsidiary | | (2,395) | | (2,395) | (2,395) |
| Repayment of long-term bank and financial | | | | | |
| institutions Loans | (154,096) | (89,842) | (113,619) | (47,428) | (172,909) |
| Receipt (repayment) of short-term bank loans and | | | | | |
| credit net | 73,279 | 82,412 | 94,490 | 65,052 | 88,455 |
| Operating Lease payments | (4,444) | | (2,040) | | |
| | | | | | |

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| Acquisition of the Company shares by the | | | | | |
|--|---------|----------|----------|----------|---------|
| Company net of receipts in respect of the shares | (582) | (117) | | 363 | (900) |
| Dividend paid | (8,222) | (7,234) | (8,222) | (7,234) | (7,234) |
| | | | | | |
| Net cash provided (used) in financing activities | 151,660 | 1,302 | (37,324) | 12,856 | (8,432) |
| | | | | | |
| INCREASE IN CASH, CASH EQUIVALENTS | 7,438 | (11,824) | (32,990) | (11,829) | (5,873) |
| Balance of cash and cash equivalents and bank credit | | | | | |
| at beginning of year and bank credit | 118,214 | 113,528 | 161,359 | 116,261 | 113,528 |
| Profits (losses) from exchange differences on cash | | | | | |
| and cash equivalents | (5,845) | 6,613 | (8,562) | 3,885 | 10,559 |
| | | | | | |
| BALANCE OF CASH AND CASH | | | | | |
| EQUIVALENTS AND AT END OF PERIOD | 119,807 | 108,317 | 119,807 | 108,317 | 118,214 |

The accompanying notes are an integral part of these condensed financial statements.

FRUTAROM INDUSTRIES LTD.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX AND THREE-MONTH PERIOD ENDED 30 JUNE 2018

APPENDIX TO CONDENSED CONSOLIDATED STATEMENTS CASH FLOWS

| | 6 months ended 30 June 2018 2017 (Unaudited) U.S. do | | 3 months ended 30 June 2018 2017 (Unaudited) ollars in thousands | | Year ended 31 December 2017 (Audited) |
|--|--|----------|--|----------|--|
| Cash generated from operations: | | | | | |
| Income before tax | 122,189 | 90,339 | 65,685 | 47,165 | 186,360 |
| Adjustments required to reflect the cash flows from | | | | | |
| operating activities: | | | | | |
| Depreciation and amortization | 34,913 | 21,169 | 17,361 | 11,230 | 46,797 |
| Recognition of compensation related to employee stock | | | | | |
| and options grants | 857 | 928 | 432 | 473 | 1,838 |
| Liability for employee rights upon retirement net | 3,171 | 439 | 2,970 | 139 | (641) |
| Loss (gain) from sale and write-off of fixed assets and | | | | | |
| other assets | (1,546) | 247 | (1,351) | (30) | 1,934 |
| Dividend received from companies accounted for at equity | | 2,250 | | | 2,250 |
| Group s share of losses (earnings) of companies | | 2,230 | | | 2,230 |
| accounted for at equity, net | (1,326) | (444) | (636) | (45) | (1,402) |
| Erosion of long term loans | (1,648) | 4,866 | (1,518) | 4,166 | (1,247) |
| Interest paid net | 8,020 | 3,517 | 4,443 | 2,064 | 7,635 |
| interest paid net | 0,020 | 3,317 | 7,773 | 2,004 | 7,033 |
| | 42,441 | 32,972 | 21,701 | 17,997 | 57,164 |
| Changes in operating asset and liability items: | | | | | |
| Decrease (increase) in accounts receivable: | | | | | |
| Trade | (39,030) | (29,333) | (30,341) | (15,005) | (16,804) |
| Other | (207) | 3,091 | 1,900 | 1,077 | 9,263 |
| Increase in other long-term receivables | (47) | (97) | 42 | 47 | (1,223) |
| Increase (decrease) in accounts payable: | | | | | |
| Trade | (2,260) | 5,298 | 3,215 | (3,382) | 2,036 |
| Other | (15,507) | (1,445) | (13,873) | (3,278) | |
| Increase (decrease) in other long-term payables | (2,039) | 14 | 511 | (20) | 1,815 |
| Increase in inventories | (9,387) | (11,854) | (319) | (2,971) | (18,786) |
| | (68,477) | (34,326) | (38,865) | (23,532) | (20,314) |

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Net Cash flows from operating activities

96,153

88,985

48,521

41,630

223,210

The accompanying notes are an integral part of these condensed financial statements.

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 1 GENERAL:

Frutarom Industries Ltd. is a global company, founded in 1933. The Company operates through the consolidated company (hereafter Frutarom Ltd.) and the companies under its control (hereafter the Group). The Group has two main operations: the Flavours activity and the Fine Ingredients activity, which are considered as core business by management.

In addition, the Company imports and markets raw materials produced by others as part of its services and strive to provide complete solutions for customers. This activity is presented as part of trade and marketing operations.

The Group develops, manufactures, markets and sells flavours and fine ingredients used by producers of food and beverage, pharma-nutraceutical, flavours and fragrances, and personal care and cosmetics products as well as other products.

NOTE 2 BASIS OF PREPARATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

a. The interim condensed consolidated financial information of the group as of 30 June 2018 and for the 6 and 3 month periods ended on that date (hereinafter the interim financial information) was prepared in accordance with International Accounting Standard No. 34 Interim Financial Reporting (hereafter IAS 34). The interim financial information should be read in conjunction with the audited annual financial statements as of 31 December, 2017 and for the year ended on that date and with the notes thereto, which were all prepared in accordance with International Financial Reporting Standards (hereafter IFRS).

The interim financial information is reviewed and is not audited.

b. Estimates

The preparation of interim financial statements requires management to exercise its judgment; it also requires the use of accounting estimates and assumptions that affect the application of the group s accounting policy and the amounts of reported assets, liabilities, income and expenses. Actual results may differ from those estimates.

In preparation of these condensed consolidated interim financial statements, the significant judgments that were exercised by the management in applying the group s accounting policy and the key sources of estimation uncertainty were similar to those applied in the consolidated annual financial statements for the year ended December 31, 2017.

NOTE 3 PRINCIPAL ACCOUNTING POLICIES:

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a. The significant accounting policies and computation methods used in preparing the interim financial information are consistent with those used in preparing the 2017 annual financial statements, except for the following:

Income tax in interim periods is recognized based on management s best estimate of the weighted average annual income tax rate expected.

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 3 PRINCIPAL ACCOUNTING POLICIES (continued):

- **b**. In conjunction with Note 2 to the audited financial statements for the year ended December 31, 2017, the Company has elected to early adopt IFRS 16, commencing January 1, 2018.
 - 1. The main impact of adopting the standard early is the elimination of existing requirement on lessees to classify leases as operating lease (off-balance sheet) or finance lease, and they are now required to use a single accounting model for all leases, similarly to how finance leases are currently accounted for. Accordingly, before first-time adoption, under IAS 17 (the previous standard for leases), the Group classified leases where it served as lessee as operating, because it did not have substantially all risks and rewards incidental to ownership of the asset.

In agreements where the Group is the lessor, it applies IFRS 16 using a single accounting model under which it recognizes a right-of-use asset and a lease liability upon inception of the lease contract. It does so for all leases in which the Group has right to control the use of identified assets for a period of time in exchange for consideration. Accordingly, the Group recognizes depreciation and depreciation charges on the right-of-use asset and tests the need for recognizing impairment of the right-of-use asset in compliance with IAS 36 Impairment of Assets , and also recognizes finance expenses in relation to a lease liability. Therefore, beginning on first-time adoption, rent expenses relating to properties rented under operating leases, which were presented within administrative and general expenses in the income statement, are now presented as assets that are depreciated through depreciation and depreciation assets.

The Group adopted the standard using the cumulative effect method, without restatement of comparative information.

Regarding all leases, the Group applied the transitional provisions such that it initially recognized a liability at the commencement day at an amount equal to the present value of the lease payments during the lease, discounted using the effective interest rate as of that date, and concurrently recognized a right-of-use asset at an amount identical to the liability. As a result, the standard had no impact on equity and retained earnings of the Group as of initial application.

As part of initial application, the Group elected to adopt the following practical expedients, as permitted by the standard:

- a. Use a single discount rate for a portfolio of leases with similar characteristics;
- b. Not to separate lease and non-lease components of a contract and account for all components as a single lease;

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- c. Exclude initial direct costs from the measurement of the right-of-use asset as of initial application;
- d. Use hindsight, such as determining the lease term if the contract contains options to extend or terminate the lease;

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 3 PRINCIPAL ACCOUNTING POLICIES (continued):

- 2. The new significant accounting policy for agreements in which the Group is the lessee as applied beginning on January 1, 2018 following initial application of the standard:
 - (1) Leased assets and lease liabilities

Contracts conveying the Group a right to control an identified asset for a period of time in exchange for consideration, are accounted for as leases. Upon initial recognition, the Group recognizes a liability for the present value of the minimum future lease payments (those payments do not include variable lease payments that are not index-dependent or change in any interest rate or change in exchange rate) and concurrently, the Group recognizes a right-of-use asset at the amount of the liability, adjusted by the amount of any previously recognized prepaid or accrued lease payments plus direct costs incurred in the lease. Since the interest rate implicit in a lease is not readily determined, the effective interest rate of the Group is used (the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment). Subsequent initial recognition, an asset is accounted for using the cost model, and is depreciated over the earlier of the term of the lease or the useful life of the assets.

(2) Lease term

The term of a lease is determined as the non-cancellable period for which a lessee has the right to use an underlying asset, together with both periods covered by an option to extend the lease if the lessee is reasonably certain to exercise that option periods covered by an option to terminate the lease if the lessee is reasonably certain not to exercise that option.

(3) Depreciation of a right-of-use asset

Subsequent to the inception of the lease, a right-of-use asset is measured using the cost method, less accumulated depreciation and accumulated impairment losses, and is adjusted for remeasurements of the lease liability. Depreciation is measured using the straight-line method over the useful life or contractual lease term, whichever ends earlier.

3. On the date of initial application of IFRS 16, the Group recognized right-of-use assets and lease liabilities at \$ 37,370 thousands.

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 3 PRINCIPAL ACCOUNTING POLICIES (continued):

- 4. The following tables present a summary of the impact on the consolidated condensed interim statement of financial position as of June 30, 2018 and the consolidated condensed interim income statement and consolidated condensed interim statement of cash flows for the six-month period then ended, assuming that the previous accounting policy of the Group for leases would have continued in that period.
 - a. The impact on the consolidated condensed interim statement of financial position as of June 30, 2018:

| | Under previous policy (Unaudited) | The change (Unaudited) \$ in thousands | Under IFRS 16 (Unaudited) |
|-------------------------------------|-----------------------------------|--|---------------------------------|
| Non-current assets: | | | |
| Property, plant and equipment (net) | 336,591 | 32,926 | 369,517 |
| Current liabilities: | | | |
| Liabilities for lease payment | | (7,757) | (7,757) |
| Non-current liabilities: | | | |
| Liabilities for lease payment | | (25,322) | (25,322) |

b. The impact on the consolidated condensed interim income statement for the six-month period ended June 30, 2018:

| | Under previous policy (Unaudited) | The change (Unaudited) \$ in thousands | Under IFRS 16 (Unaudited) |
|---------------------------------------|--|--|---------------------------------|
| Operating expenses | 155,092 | (4,444) | 150,648 |
| Depreciation and amortization charges | 30,469 | 4,444 | 34,913 |
| Operating income | 134,947 | | 134,947 |

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c. The impact on the consolidated condensed interim statement of cash flows for the six-month period ended June 30, 2018:

| | Under previous policy (Unaudited) | The change (Unaudited) \$ in thousands | Under IFRS 16 (Unaudited) |
|---|--|--|---------------------------------|
| Net cash provided by operating activity | 73,580 | 4,444 | 78,024 |
| Net cash provided by financing activity | 155,950 | (4,444) | 151,506 |

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 4 BUSINESS COMBINATIONS

a. Acquisition of Enzymotec

On January 11, 2018, Frutarom completed the acquisition of 100% of the share capital of Enzymotec Ltd., an Israeli public company whose shares were traded on NASDAQ (under the symbol ENZY) (Enzymotec) that upon the completion of the merger ceased from being a public company and became, an indirectly fully-owned subsidiary of Frutarom. The overall consideration that was paid by Frutarom for 100% of Enzymotec s shares, stands at approx. \$ 287 million (including cost of vested options RSU s). On May 14, 2018, Frutarom received approval from the tax authorities in Israel to merge Enzymotec into Frutarom, and the company is taking action to merge the companies; the merger will be completed over the following months.

In order to finance the merger transaction with Enzymotec, the company entered into loan agreements with banking corporations for the extending of loans totaling USD 235 million. According to the agreements, the loans bear interest of Libor plus 1.52% per year and shall be repaid in up to 5 years by quarterly amounts. Half of the loan will be repaid after 12 months from receiving the loan by 16 quarterly installments and the rest will be repaid in the end of the period.

Enzymotec, which was founded in 1998, develops, produces and markets nutritional ingredients and medical foods based on cutting-edge, proprietary technologies Enzymotec has developed a unique technology for processing lipids (organic compounds which includes fat) that are an important nutritional element, supporting various biological functions. Enzymotec s proprietary technology enables extraction of lipids from natural sources, separation and analysis of lipid molecules, and use enzymes to synthesize lipid molecules familiar to the human body. Enzymotec utilizes an innovative toolset that allows it to efficiently transform lipids from natural raw materials into those that have unique structural and functional characteristics, essential to the human body. Enzymotec, with approx. 127 employees, mainly in Israel and the United States, including 20 in R&D, has an advanced GMP certified factory in Migdal HaEmek, Israel which includes an R&D center, laboratories, a production plant and offices.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities which were acquired based on their fair value at the time of the acquisition. The intangible assets which were recognized include: product formulas, customer relations and goodwill. The product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively. The determination of the fair value of the assets and liabilities is subject to a final appraisal of the allocation of the purchase prices to the fair value of the assets and liabilities; this appraisal has not yet been completed as of the date of approval of these financial statements.

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 4 BUSINESS COMBINATIONS (continued):

Set forth below are the assets and liabilities of Enzymotec at date of acquisition:

| | Fair value U.S. dollars In thousands |
|-------------------------------|--|
| Current assets: | |
| Cash and cash equivalents | 76,291 |
| Trade | 12,426 |
| Inventory | 25,247 |
| Others | 1,843 |
| Non-current assets: | |
| Property, plant and equipment | 23,019 |
| Intangible assets | 176,417 |
| Other long-term assets | 95 |
| Investments | 2,664 |
| Current liabilities: | |
| Trade payables | (8,753) |
| Other payables | (19,370) |
| Non-current liabilities: | |
| Deferred taxes | (2,562) |
| | 287,317 |

From the date it was consolidated with the financial statements of the Company through June 30, 2018, the acquired operations have yielded revenues of \$44,101 thousands and net profit of \$8,159 thousands (net of acquisition costs).

b. Acquisition of IBR

On February 1, 2018, Frutarom purchased 100% of the share capital of the Israeli company I.B.R Israeli Biotechnology Research Ltd. (IBR) in exchange for approx. \$ 21 million. The transaction was completed upon signing and financed through bank debt.

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Established in 1995, IBR researches, develops, manufactures and markets innovative and proprietary natural active ingredients for the cosmetics and dietary supplements industries, mainly for cellular anti-aging, skin protection from UV rays and air pollution, skin whitening and pigmentation prevention. IBR has R&D labs and a production facility in the town of Yavne, Israel and it employs approx. 30 employees. IBR s activity has been added to Frutarom s existing activities in the fields of algae-growth and active ingredients extraction, for skin care and protection.

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 4 BUSINESS COMBINATIONS (continued):

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities which were acquired based on their fair value at the time of the acquisition. The intangible assets which were recognized include: product formulas, customer relations and goodwill. The product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively. The determination of the fair value of the assets and liabilities is subject to a final appraisal of the allocation of the purchase prices to the fair value of the assets and liabilities; this appraisal has not yet been completed as of the date of approval of these financial statements.

Set forth below are the assets and liabilities of IBR at date of acquisition:

| | Fair value |
|-------------------------------|--------------|
| | U.S. dollars |
| | In thousands |
| Current assets: | |
| Cash and cash equivalents | 471 |
| Trade | 715 |
| Inventory | 2,316 |
| Others | 582 |
| Non-current assets: | |
| Property, plant and equipment | 799 |
| Intangible assets | 17,631 |
| Other long-term assets | 24 |
| Current liabilities: | |
| Trade payables | (97) |
| Other payables | (1,019) |
| Non-current liabilities: | |
| Deferred taxes | (422) |
| | 21,000 |

From the date it was consolidated with the financial statements of the Company through June 30, 2018, the acquired operations have yielded revenues of \$ 3,057 thousands and net profit of \$ 1,280 thousands (net of acquisition costs).

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c. Acquisition of Bremil

On December 20, 2017 Frutarom signed an agreement for the purchase of 51% of the shares of the Brazilian company Bremil Indústria De Produtos Alimenticios Ltda. (**Bremil**). The purchase agreement includes a mutual option for the purchase of the balance of shares of Bremil to take effect starting five years from the date of the transaction s completion at a price based on Bremil s business performance during that period. On May 30, 2018, Frutarom completed the acquisition of 51% of Bremil s shares in exchange for approx. US\$ 21 million (BRL 78 million) and a future consideration based on Bremil s future business performance in 2017 and 2018, which as of the date of the transaction amounted approx. US\$ 9 million. The transaction was financed through bank debt.

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 4 BUSINESS COMBINATIONS (continued):

Bremil was established in 1987 in Brazil and operates in Brazil s savory solutions market, with an emphasis on convenience foods, prepared foods and processed meats. Bremil, which employs about 250 workers, serves about 450 customers in Brazil and countries of the region, with substantial presence among top processed meat producers, and has two production sites, in southern and central Brazil, with significant excess production capacity which Frutarom intends to utilize towards raising output and growth in Brazil and neighboring countries.

The cost of acquisition was allocated to tangible assets, intangible assets and liabilities which were acquired based on their fair value at the time of the acquisition. The intangible assets which were recognized include: product formulas, customer relations and goodwill. The product formulas and customer relations are amortized over economic useful lives of 20 years and 10 years, respectively. The determination of the fair value of the assets and liabilities is subject to a final appraisal of the allocation of the purchase prices to the fair value of the assets and liabilities; this appraisal has not yet been completed as of the date of approval of these financial statements.

Set forth below are the assets and liabilities of Bremil at date of acquisition:

| | Fair value U.S. dollars In thousands |
|-------------------------------|--|
| Current assets: | |
| Cash and cash equivalents | 262 |
| Trade | 8,272 |
| Inventory | 3,790 |
| Others | 1,329 |
| Non-current assets: | |
| Property, plant and equipment | 11,140 |
| Intangible assets | 74,325 |
| Other long-term assets | 117 |
| Current liabilities: | |
| Trade payables | (1,929) |
| Other payables | (9,604) |
| Non-current liabilities: | |
| Other non-current payables | (55,913) |
| Deferred taxes | (11,036) |

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20,753

From the date it was consolidated (May 30, 2018) with the financial statements of the Company through June 30, 2018, the acquired operations have yielded revenues of \$4,327 thousands and net profit of \$701 thousands (net of acquisition costs).

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 4 BUSINESS COMBINATIONS (continued):

d. Acquisition of Mighty

On October 18, 2017 Frutarom signed an agreement for the purchase of 60% of the shares of the Thai company The Mighty CO. LTD. (including the activity of Maharaj Food Co. Ltd. and Mighty International Co. Ltd., and hereinafter collectively: Mighty) for approx. \$ 12 million (approx. THB 393 million) (not including debt). All, according to value of approx. \$ 20 million (net of debt) (approx. THB 655 million).

In the framework of the transaction Frutarom initially acquired 49% of Mighty and, subject to a number of conditions precedent and regulatory approvals in Thailand, will raise its holdings to 60%.

The transaction includes a mechanism for future consideration subject to Mighty s future performance and a mutual option for the purchase of the balance of holdings in Mighty in two stages in periods beginning three years and five years from the date the transaction is completed, at a price based on Mighty s future business performance.

In February 2018, the conditions of the first part were met, hence the Company holds, as of the date of this report 49% of the share capital of Mighty. According to the Company expectation, raising the holdings to 60% will be completed in several months. The transaction will be financed through bank debt and by the Company own means.

e. On a proforma basis assuming that the companies acquired in 2017 has been consolidated as from 1.1.2017 and the companies acquired in 2018 had been consolidated in the corresponding period in 2017 the H1 2017 sale would have amounted to approx. \$ 708.0 million. This figure is based on unaudited data provided by the owners of the acquired activities in accordance with the pre-acquisition accounting policies of the acquired activities.

NOTE 5 DIVIDEND:

On March 19, 2018 the Company s Board of Directors announced the distribution of dividend in the amount of NIS 0.50 per share, the dividend was paid to the shareholders on 7 of May, 2018 in the total amount of approx. \$8,222 thousands.

NOTE 6 SEGMENT REPORTING

For management purposes, the Group is organized on a worldwide basis into two major operating activities: Flavour and Fine Ingredients. Another operating activity is Trade and Marketing.

Results of operation of the segments are being measured based on operating profit.

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FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 6 SEGMENT REPORTING (continued):

Segment data provided to the President and the CEO in respect of the reported segments is as follows:

| | Flavors operations | Fine ingredients operations U.S. | | Eliminations ousands | Total consolidated |
|---|-----------------------|----------------------------------|--------|-------------------------|-----------------------|
| 6 months ended 30 June 2018: (unaudited): | | | | | |
| Revenues | 577,524 | 175,486 | 40,054 | (6,954) | 786,110 |
| Segment results | 101,410 | 33,229 | 308 | | 134,947 |
| 6 months ended 30 June 2017: (unaudited): | | | | | |
| Revenues | 473,612 | 133,157 | 44,304 | (4,953) | 646,120 |
| Segment results | 81,656 | 18,037 | 880 | (30) | 100,543 |
| 3 months ended 30 June 2018 (unaudited): | | | | | |
| Revenues | 296,044 | 88,777 | 20,947 | (4,463) | 401,305 |
| Segment results | 55,071 | 17,109 | 298 | | 72,478 |
| 3 months ended 30 June 2017 (unaudited): | | | | | |
| Revenues | 254,260 | 66,404 | 25,259 | (2,334) | 343,589 |
| Segment results | 45,707 | 9,099 | 378 | 12 | 55,196 |
| Year ended 31 December 2017 (audited): | | | | | |
| Revenues | 1,025,359 | 260,122 | 90,962 | (14,047) | 1,362,396 |
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| Segment results | 177,680 | 31,638 | 1.664 | (16) | 210,966 |
|-----------------|------------|--------|-------|------|---------|
| Segment results | 1 / / ,000 | 31,030 | 1,004 | (10) | 210,900 |

The reconciliation of the reported profits and total profits before taxes for the reported periods is described below:

| | 6 months ended 30 June | | 3 months ended 30 June | | Year ended 31 December | |
|-------------------------------|---------------------------|----------------|---------------------------|---------|---------------------------|--|
| | 2018 (Unau | 2017 dited) | 2018 2017 (Unaudited) | | 2017 (Audited) | |
| | · | U.S. d | ollars in the | ousands | , | |
| Reported segment profits | 134,947 | 100,543 | 72,478 | 55,196 | 210,966 | |
| Financing expenses | 12,758 | 10,204 | 6,793 | 8,031 | 24,606 | |
| Profit before taxes on income | 122,189 | 90,399 | 65,685 | 47,165 | 186,360 | |

FRUTAROM INDUSTRIES LTD.

EXPLANATORY NOTES TO THE CONDENSED CONSOLDIATED FINANCIAL INFORMATION

30 JUNE 2018

(UNAUDITED)

NOTE 7 SUBSEQUENT EVENTS

a. Termination of agreement to acquire Meroar

On July 1, 2018 the company announced that following its entering into an agreement to acquire 70% of the Argentinean companies Meroar S.A. and Meroaromas S.A. (Meroar) on March 13, 2018, the parties have reached a mutual consent to terminate the agreement without costs due to significant changes in the business environment in Argentina, including a significant devaluation of the local currency.

b. Shareholders approval of the merger agreement with IFF:

Following the signing of the agreement, on May 7, 2018, with IFF (the Merger Agreement), an international public company whose securities are listed for trading on the New York Stock Exchange (the Purchaser) and Icon Newco Ltd., a private company incorporated under the laws of the State of Israel that is wholly-owned by the Purchaser (Merger Sub), the general meeting of the shareholders approved the merger with IFF on August 6, 2018, according to the merger agreement and all transactions and actions related to the merger agreement.

Under the Merger Agreement, a reverse triangular merger (the Merger) shall take place, pursuant to which, upon closing, the Merger Sub shall be merged with and into Frutarom (as a result of the merger, Frutarom will turn into a subsidiary (100%) of the purchaser), such that for each Ordinary Share, par value NIS 1.00, of the Company immediately prior to the consummation of the Merger, the Purchaser shall (a) pay a cash amount of US\$ 71.19; and (b) issue 0.249 shares of the Purchaser s common stock.

The Merger Consideration reflects a Company valuation of approximately US\$ 6.37 billion, on a fully-diluted basis, and an enterprise value (taking into account estimated amount of the Company s net debt) of approximately US\$ 7.1 billion.

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PROSPECTUS

INTERNATIONAL FLAVORS & FRAGRANCES INC.

Common Stock

Debt Securities

Purchase Contracts

Units

We may offer and sell from time to time, in one or more offerings, shares of our common stock, par value \$0.125 per share, debt securities, purchase contracts and units. This prospectus describes the general terms of these securities and the general manner in which we will offer and sell them.

The specific terms and amounts of these securities and the specific manner for their offer and sale will be included in a prospectus supplement, which we will deliver together with this prospectus at the time of the sale. The prospectus supplement may also supplement, update or amend information contained in this prospectus. You should carefully read this prospectus, any related prospectus supplement and the documents incorporated by reference herein and therein, if any, before you invest in our securities. This prospectus may not be used to sell these securities unless it is accompanied by a prospectus supplement.

We may sell these securities on a continuous or delayed basis directly to investors, through underwriters, dealers or agents, as designated from time to time, or through a combination of these methods. We reserve the sole right to accept, and together with any underwriters, dealers and agents, reserve the right to reject, in whole or in part, any proposed purchase of securities. More information about the way we will distribute these securities is in the section titled Plan of Distribution. The names of any underwriters, dealers or agents that will participate in a sale of securities to you, and any applicable commissions or discounts, will be stated in an accompanying prospectus supplement.

Our common stock is listed on the New York Stock Exchange and on Euronext Paris under the symbol IFF. Unless we state otherwise in a prospectus supplement, we will not list any other securities on any securities exchange.

Investing in our securities involves risks. For a discussion of the risks you should consider before deciding to purchase these securities, please see the section titled <u>Risk Factors</u>, on page 3 of this prospectus.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus is August 6, 2018.

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ABOUT THIS PROSPECTUS

This prospectus is part of a shelf registration statement that we have filed with the SEC. By using a shelf registration statement, we may sell the securities described in this prospectus at any time and from time to time in one or more offerings. The exhibits to our registration statement contain the full text of certain contracts and other important documents we have summarized in this prospectus. Since these summaries may not contain all the information that you may find important in deciding whether to purchase the securities we offer, you should review the full text of these documents. The registration statement and the exhibits can be obtained from the SEC as indicated under the heading Where You Can Find More Information; Incorporation By Reference.

This prospectus only provides you with a general description of the securities we may offer. Each time we sell securities, we will provide a prospectus supplement that contains specific information about the terms of those securities. The prospectus supplement may also add, update or change information contained in this prospectus. You should read both this prospectus and any prospectus supplement together with the additional information described below under the heading Where You Can Find More Information; Incorporation By Reference.

We are not making an offer of these securities in any jurisdiction where the offer is not permitted. You should not assume that the information in this prospectus or a prospectus supplement is accurate as of any date other than the date on the front of the document.

References in this prospectus to IFF, the Company, we, us and our are to International Flavors & Fragrances Inc (together with its subsidiaries) unless the context otherwise provides.

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THE COMPANY

IFF is a leading innovator of sensory experiences that move the world. We co-create unique products that consumers taste, smell, or feel in fine fragrances and beauty, detergents and household goods, and food and beverages. Our approximately 7,300 team members globally take advantage of our capabilities in consumer insights, research and product development (R&D), creative expertise and customer intimacy to partner with our customers in developing innovative and differentiated offerings for consumer products. We believe that our collaborative approach will generate market share gains for our customers.

Our international presence positions us to serve both our global customers and the increasing number of regional and high-end and middle-market specialty consumer goods producers. We operate thirty-seven manufacturing facilities and sixty-nine creative centers and application laboratories located in thirty-seven different countries. We partner with our customers to develop over 46,000 products that are provided to customers in approximately 162 countries.

We principally compete in the flavors and fragrances market, which is part of a larger market that supplies a wide variety of ingredients and compounds used in consumer products. The broader market includes large multi-national companies and smaller regional and local participants that supply products such as seasonings, texturizers, spices, enzymes, certain food-related commodities, fortified products and cosmetic ingredients.

Our principal executive offices are located at 521 West 57th Street, New York, New York 10019, and our telephone number is (212) 765-5500.

On May 7, 2018, IFF entered into an Agreement and Plan of Merger (the Merger Agreement) with Frutarom Industries Ltd., a company organized under the laws of the State of Israel (Frutarom), and Icon Newco Ltd., a company organized under the laws of the State of Israel and a wholly owned subsidiary of IFF (Merger Sub). Pursuant to the Merger Agreement, subject to the satisfaction or waiver of specified conditions, Merger Sub will merge with and into Frutarom (the Merger), with Frutarom continuing as the surviving company in the Merger and a wholly owned subsidiary of IFF. Frutarom is a global company established in Israel in 1933 and operating in the global flavors and specialty fine ingredients markets. Under the terms of the Merger Agreement, for each share of outstanding stock of Frutarom, Frutarom shareholders will receive \$71.19 in cash and 0.2490 of a share of IFF s common stock.

Consummation of the Merger is subject to customary closing conditions. The completion of the Merger is not subject to the approval of IFF shareholders or the receipt of financing by IFF. The Merger Agreement also contains certain termination rights for IFF and Frutarom.

The foregoing description of the Merger Agreement does not purport to be complete and is qualified in its entirety by the full text of such agreement. The Merger Agreement is an exhibit to the registration statement to which this prospectus is a part.

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RISK FACTORS

Investing in our securities involves risks. Before you decide whether to purchase any of our securities, you should be aware of the risk factors discussed in the section titled Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2017 and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2018, as updated and modified periodically in our reports filed with the SEC. See Where You Can Find More Information; Incorporation By Reference for more information on these reports. The occurrence of any of these risks might cause you to lose all or part of your investment in our securities. You should carefully consider these risk factors together with all other information in this prospectus, incorporated by reference in this prospectus and the applicable prospectus supplement before deciding to invest in our securities.

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SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

Statements in this prospectus and the documents incorporated by reference, which are not historical facts or information, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based on management s current assumptions, estimates and expectations and include statements concerning (i) our ability to achieve long-term sustainable growth and increase shareholder value, (ii) growth potential in the emerging markets, (iii) the anticipated impact of our acquisitions on our market position within key markets, (iv) our competitive position in the market and expected financial results in 2018, (v) expected savings from profit improvement initiatives, (vi) expected capital expenditures and cost pressures in 2018, (vii) the impact of the Tax Cuts and Jobs Act (the Tax Act) on the Company s effective tax rate in 2018, (viii) the expected level of share repurchases under the Company s share repurchase program, (ix) our ability to innovate and execute on specific consumer trends and demands, (x) timing of completion or relocation of our plants in China, (xi) expected increases in raw material costs in 2018, (xi) the impact of operational performance, cost reduction efforts and mix enhancement on margin improvement, and (iv) the amount of expected pension contributions in 2018. These forward-looking statements should be evaluated with consideration given to the many risks and uncertainties inherent in our business that could cause actual results and events to differ materially from those in the forward-looking statements. Certain of such forward-looking information may be identified by such terms as expect, anticipate, believe, intend, outlook, may, estimate, should, and predict and similar terms or variations the forward-looking statements are based on a series of expectations, assumptions, estimates and projections about the Company, are not guarantees of future results or performance, and involve significant risks, uncertainties and other factors, including assumptions and projections, for all forward periods. Our actual results may differ materially from any future results expressed or implied by such forward-looking statements. Such factors include, among others, the following:

the impact of the planned acquisition of Frutarom;

our ability to effectively compete in our market, and to successfully develop new products that appeal to our customers and consumers;

our ability to provide our customers with innovative, cost-effective products;

the impact of a disruption in our manufacturing operations;

the impact of the BASF Group supply chain disruption on the supply and price of a key ingredient in 2018;

our ability to implement our Vision 2020 strategy;

the impact of the recently-enacted Tax Act on our effective tax rate in 2018 and beyond;

our ability to successfully market to our expanding and decentralized Flavors customer base;

our ability to react in a timely manner to changes in the consumer products industry related to health and wellness;

our ability to establish and maintain collaborations, joint ventures or partnerships, which lead to the development or commercialization of products;

our ability to benefit from our investments and expansion in emerging markets;

the impact of international operations that are subject to regulatory, political and other risks;

the impact of economic uncertainty which may adversely affect demand for consumer products using flavors and fragrances;

our ability to attract and retain talented employees;

our ability to comply with, and the costs associated with compliance with, U.S. and foreign environmental protection laws;

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our ability to realize the expected cost savings and efficiencies from our profitability improvement initiatives and the optimization of our manufacturing facilities;

volatility and increases in the price of raw materials, energy and transportation;

our ability to maintain the integrity of our raw materials, supply chain and finished goods, and comply with applicable regulations;

our ability to successfully manage our inventory and/or working capital balances;

the impact of violations of the U.S. Foreign Corrupt Practices Act or similar U.S. or foreign anti-bribery and anti-corruption laws and regulations in the markets in which we operate;

our ability to protect our intellectual property rights;

uncertainties regarding the outcome of, or funding requirements, related to litigation or settlement of pending litigation, uncertain tax positions or other contingencies;

the impact of any future impairment of our tangible or intangible long-lived assets;

the impact of changes in our tax rates, tax liabilities, the adoption of new United States or international tax legislation, or changes in existing tax laws;

our ability to successfully estimate the impact of certain accounting and tax matters; and

the potential adverse impact of Brexit on currency exchange rates, global economic conditions and cross-border agreements that affect our business.

The foregoing list of important factors does not include all such factors, nor necessarily present them in order of importance. In addition, you should consult other disclosures made by the Company (such as in our other filings with the SEC or in company press releases) for other factors that may cause actual results to differ materially from those projected by the Company. For additional information regarding factors that could affect the Company s results of operations, financial condition and liquidity, see Risk Factors in this prospectus and in any prospectus supplement, as well as the risks described in the Risk Factors section of the Company s most recent Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q and as may be included from time to time in our reports filed with the SEC.

The Company intends its forward-looking statements to speak only as of the time of such statements and does not undertake or plan to update or revise them as more information becomes available or to reflect changes in expectations, assumptions or results. The Company can give no assurance that such expectations or forward-looking

statements will prove to be correct. An occurrence of, or any material adverse change in, one or more of the risk factors or risks and uncertainties referred to in this prospectus or included in any of our periodic reports filed with the SEC and incorporated by reference into this prospectus could materially and adversely impact our results of operations, financial condition and liquidity and our future financial results.

Any public statements or disclosures by the Company following this prospectus that modify or impact any of the forward-looking statements contained in or accompanying this prospectus will be deemed to modify or supersede such outlook or other forward-looking statements in or accompanying this prospectus.

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USE OF PROCEEDS

Unless otherwise specified in the applicable prospectus supplement, we will use the net proceeds from the sale of our securities for general corporate purposes, including working capital. The prospectus supplement relating to an offering will contain a more detailed description of the use of proceeds of any specific offering of our securities.

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RATIO OF EARNINGS TO FIXED CHARGES

The following table sets forth our ratio of earnings to fixed charges for each of the periods indicated. This information should be read in conjunction with the consolidated financial statements and the accompanying notes incorporated by reference into this prospectus and any prospectus supplement. See Where You Can Find More Information; Incorporation By Reference.

| Three Months Ended | | Fiscal Year Ended | | | | | |
|--------------------|--------------|-------------------|--------------|--------------|--------------|--|--|
| | December 31, | December 31, | December 31, | December 31, | December 31, | | |
| March 31, 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | | |
| 8.54x | 7.55x | 8.62x | 9.51x | 9.67x | 8.50x | | |

For purposes of this ratio, earnings consist of income before income taxes plus fixed charges and amortization of capitalized interest and excluding capitalized interest. Fixed charges consist of interest expense, including capitalized interest and one-third of rental expense, which we deem to be a reasonable estimate of the portion of our rental expense that is attributable to interest. Interest expense excludes interest related to unrecognized tax benefits, which is recognized as a component of income tax expense.

DESCRIPTION OF COMMON STOCK

The description below summarizes the general terms of our common stock. This section is a summary, and it does not describe every aspect of our common stock. This summary is subject to and qualified in its entirety by reference to the provisions of our Restated Certificate of Incorporation (the Certificate of Incorporation) and our By-Laws (the By-Laws), each as may be amended from time to time. The Certificate of Incorporation and By-Laws are both exhibits to the registration statement to which this prospectus is a part.

Authorized Shares

As of August 6, 2018, our authorized common stock consists of Five Hundred Million (500,000,000) shares, each with a par value of \$0.125 per share (common stock).

Dividends

Holders of Common Stock are entitled to receive such dividends as the Company s Board of Directors (the Board) may from time to time declare out of funds legally available therefore under the laws of the State of New York, in amounts that the Board may determine in its sole discretion. Covenants and other restrictions in loan agreements entered into by the Company from time to time may restrict our ability to pay dividends without lender consent.

Voting Rights

Holders of common stock are entitled to one vote per share on the election of directors and all matters submitted to a vote of stockholders. There is no cumulative voting. With respect to the election of directors, at each meeting of stockholders for the election of directors at which a quorum is present, except in the case of a contested election, the vote required for election of a director will be the affirmative vote of a majority of the votes cast in favor of or against the election of a nominee. In a contested election, the persons receiving a plurality of the votes cast at the meeting will be elected as directors. An election will be deemed to be contested if, as of the record date for the stockholder meeting in question, there are more nominees for election than positions on the Board to be filled by election at the meeting. For all other matters put to a vote of stockholders, assuming a quorum is present, the vote of the holders of a majority of the votes cast will decide any question brought before such meeting, except as otherwise expressly provided by the Certificate of Incorporation, By-laws or the laws of the State of New York.

Rights Upon Liquidation, Dissolution or Winding Up

On liquidation, dissolution or winding up, holders of common stock are entitled to share ratably in the assets available for distribution to holders of common stock, as determined by applicable law.

Preemptive Rights

Except as may otherwise be determined by a two-thirds vote of the Board, holders of common stock may be entitled to purchase any new or additional issue of any equity or voting shares of the Company or of any security convertible into equity or voting shares, if and to the extent required by the laws of the State of New York and applicable provisions of our Certificate of Incorporation. Such rights do not apply to shares issued upon the exercise of stock options.

Other Provisions

Under the Certificate of Incorporation, except as otherwise provided by the laws of the State of New York, the Board is authorized, without the approval of the stockholders, to authorize and issue obligations of the Company and to determine the associated rights as to redeemability, convertibility or otherwise in its sole discretion.

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Certain Statutory Provisions

Certain provisions of the law of the State of New York may place restrictions on Company stockholders based on their ownership of a substantial amount of the Company s outstanding shares of common stock or otherwise have the effect of delaying or preventing a change in control of the Company. As a general matter, New York law places restrictions on the ability of the Company to engage in a business combination with a beneficial holder of twenty percent or more of the Company s outstanding common stock unless the approval of the Board or disinterested shareholders is timely obtained or other specified conditions are met.

Listing

The common stock is currently listed on the New York Stock Exchange and on Euronext Paris under the symbol IFF.

Transfer Agent and Registrar

The transfer agent and registrar for the common stock is American Stock Transfer & Trust Company.

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DESCRIPTION OF DEBT SECURITIES

We may offer and issue our debt securities from time to time in one or more series. The debt securities will be our unsecured direct obligations. The debt securities will be issued under an indenture, dated as of March 2, 2016, between us and U.S. Bank National Association, as trustee. The indenture is subject to, and governed by, the Trust Indenture Act of 1939, as amended, or the Trust Indenture Act. The statements made in this prospectus relating to the indenture and the debt securities to be issued under the indenture are summaries of certain provisions of the indenture, do not purport to be complete and are subject to, and are qualified in their entirety by reference to, all provisions of the indenture and the debt securities. The indenture is an exhibit to the registration statement to which this prospectus is a part.

General

The debt securities will rank equally and ratably in right of payment with other unsecured indebtedness of ours that is not subordinated. While such debt securities rank equally and ratably with our other unsecured indebtedness that is not subordinated, it is effectively junior to secured debt or debt on the level of our subsidiaries. We may issue the debt securities without limit as to aggregate principal amount, in one or more series, in each case as established from time to time in or pursuant to authority granted by a resolution of our Board of Directors or as established in the indenture. We need not issue all debt securities of one series at the same time. Unless we otherwise provide, we may reopen a series, without the consent of the holders of such series, for issuances of additional securities of that series.

The applicable prospectus supplement will describe the specific terms relating to the series of debt securities we will offer, including, where applicable, the following:

the title of the debt securities;

any limit on the aggregate principal amount of the debt securities;

the date or dates on which we will pay the principal of and premium, if any, on the debt securities or the method of determination thereof;

the place or places where payments will be made;

the place or places where the debt securities may be exchanged or transferred;

the rate or rates at which the debt securities will bear interest or the manner or calculation of such rate or rates, if any;

the date or dates from which interest will accrue, the interest payment dates on which interest will be payable or the manner of determination of such interest payment dates, and the record date for the determination of

holders to whom interest is payable on any interest payment date;

the right, if any, to extend the interest payment periods and the duration of such extension;

the period or periods within which (or manner of determining the same), the price or prices at which (or manner of determining the same) and the terms and conditions upon which, debt securities of the series may be redeemed, in whole or in part, at our option, and any remarketing arrangements with respect to the debt securities of that series;

the obligation, if any, of the Company to redeem or purchase debt securities of the series pursuant to any sinking fund or analogous provisions (including payments made in cash in participation of future sinking fund obligations) or at the option of a holder thereof and the period or periods within which (or manner of determining the same), the price or prices at which (or manner of determining the same), and the terms and conditions upon which, debt securities of the series shall be redeemed or purchased, in whole or in part, pursuant to such obligation;

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the form of the debt securities of the series, including the form of the Trustee s certificate of authentication for such series and any legends or endorsements to be placed thereon;

if other than denominations of \$2,000 and any integral multiple of \$1,000 in excess thereof, the denominations in which the debt securities of the series shall be issuable;

any and all other terms with respect to such series (which terms shall not be inconsistent with the terms of the indenture), including any terms which may be required by or advisable under U.S. laws or regulations or advisable in connection with the marketing of debt securities of that series;

whether the debt securities are issuable as global securities or definitive form or both and any restrictions on the exchange of one form of the debt securities for another and on the offer, sale and delivery of the debt securities in either form, and, if issuable as global securities, the identity for the depositary for such series;

if other than the principal amount thereof, the portion of the principal amount of debt securities of the series which shall be payable upon declaration of acceleration of the maturity thereof pursuant to the indenture;

any additional or different events of default or restrictive covenants provided for with respect to the debt securities of the series;

any provisions granting special rights to holders when a specified event occurs;

if other than such coin or currency of the United States of America as at the time of payment is legal tender for payment of public or private debts, the coin or currency or currency unit in which payment of the principal of, or premium, if any, or interest on the debt securities of the series shall be payable;

if payments of principal of or interest, if any, on the debt securities are to be made in one or more currencies or currency units other than that or those in which the debt securities are denominated, the manner in which the exchange rate with respect to such payments will be determined;

the manner in which the amounts of payment of principal of or interest, if any, on the debt securities will be determined, if such amounts may be determined by reference to an index based on a currency or currencies or by reference to a commodity, commodity index, stock exchange index or financial index;

if a person other than U.S. Bank National Association is to act as trustee for the debt securities of that series, the name and location of the corporate trust office of such trustee;

whether payment of any amount due under the debt securities will be guaranteed by one or more guarantors, including subsidiaries of the Company;

whether the debt securities will be subject to defeasance as provided in the indenture;

if other than the trustee, the identity of the registrar, paying agent and custodian for the depositary;

if other than The Depository Trust Company, the identity of the depositary; and

any other terms of the debt securities of that series (which terms shall not be inconsistent with the requirements of the Trust Indenture Act).

In addition, the indenture does not limit our ability to issue convertible or exchangeable or subordinated debt securities. We may also issue debt securities that provide for an amount less than their stated principal amount to be due and payable upon declaration of acceleration of their maturity pursuant to the terms of the indenture. We will provide you with information on the federal income tax considerations and other special considerations applicable to any of these debt securities in the applicable prospectus supplement.

Denomination, Interest, Registration and Transfer

Unless otherwise described in the applicable prospectus supplement, we will issue the debt securities of any series that are registered securities in denominations of \$2,000 and integral multiples of \$1,000 in excess of \$1,000.

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Unless otherwise specified in the applicable prospectus supplement, we will pay the interest on, principal of, and premium, if any, on any debt securities at the corporate trust office of the trustee. If we do not punctually pay or duly provide for interest on any interest payment date, the defaulted interest will be paid either:

to the person in whose name the debt security is registered at the close of business on a special record date to be fixed by the trustee; or

in any other lawful manner, all as more completely described in the indenture.

You may have your debt securities broken into more debt securities of smaller denominations or combined into fewer debt securities of larger denominations, as long as the total principal amount is not changed. This is called an exchange. You may exchange or transfer debt securities at the corporate trust office of the trustee, unless otherwise specified in the applicable prospectus supplement. The trustee acts as our agent for registering debt securities in the names of holders and transferring debt securities. We may change this appointment to another entity or perform it ourselves. The entity performing the role of maintaining the list of registered holders is called the registrar. The registrar will also perform transfers of debt securities.

You will not be required to pay a service charge to transfer or exchange debt securities, but you may be required to pay for any tax or other governmental charge associated with the exchange or transfer. The registrar will make the transfer or exchange only if it is satisfied with your proof of ownership.

Consolidation, Merger and Sale of Assets

Under the indenture, we are permitted to consolidate or merge with another company. We are also permitted to sell substantially all of our assets to another company, or to buy substantially all of the assets of another company. However, if we take any of these actions, we must meet the following conditions:

The successor entity to such consolidation or merger, or the entity which acquires substantially all of our assets, shall expressly assume by supplemental indenture (which shall conform to the provisions of the Trust Indenture Act, as then in effect), satisfactory in form to the trustee and executed and delivered to the trustee, the due and punctual payment of the principal of (and premium, if any) and interest on all debt securities in accordance with the terms of such securities, and the due and punctual performance and observance of all the covenants and conditions of the indenture with respect to such securities to be kept or performed by us; and

Any other condition described in the applicable prospectus supplement.

Covenants

We will set forth in the applicable prospectus supplement any restrictive covenants applicable to any series of debt securities.

Events of Default

The indenture defines an Event of Default with respect to any series of debt securities issued pursuant to the indenture. Events of Default on debt securities are any of the following:

default in the payment of any interest upon any debt security of that series when it becomes due and payable, and continuance of that default for a period of 30 days;

default in the payment of principal of or premium on any debt security of that series when due and payable;

default in the performance or breach of any other covenant by us in the indenture (other than a covenant that has been included in the indenture solely for the benefit of a series of debt securities other than that series), which default continues uncured for a period of 30 days after we receive written notice from the trustee or we and the trustee receive written notice from the holders of at least 25% in principal amount of the outstanding debt securities of that series as provided in the indenture;

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certain events of bankruptcy, insolvency or reorganization involving us; and

any other Event of Default provided with respect to debt securities of that series that is described in the applicable prospectus supplement accompanying this prospectus.

No Event of Default with respect to a particular series of debt securities (except as to certain events of bankruptcy, insolvency or reorganization) necessarily constitutes an Event of Default with respect to any other series of debt securities. The occurrence of certain Events of Default or an acceleration under the indenture may constitute an event of default under certain of our other indebtedness outstanding from time to time.

If an Event of Default with respect to debt securities of any series at the time outstanding occurs and is continuing, then the trustee or the holders of not less than 25% in principal amount of the outstanding debt securities of that series may, by a notice in writing to us (and to the trustee if given by the holders), declare to be due and payable immediately the principal of and accrued and unpaid interest, if any, on all debt securities of that series. In the case of an Event of Default resulting from certain events of bankruptcy, insolvency or reorganization, the principal (or such specified amount) of and accrued and unpaid interest, if any, on all outstanding debt securities will become and be immediately due and payable without any declaration or other act on the part of the trustee or any holder of outstanding debt securities. At any time after a declaration of acceleration with respect to debt securities of any series has been made, but before a judgment or decree for payment of the money due has been obtained by the trustee, the holders of a majority in principal amount of the outstanding debt securities of that series may rescind and annul the acceleration if (1) we have paid or deposited with the trustee a sum sufficient to pay (i) all matured installments of interest on such debt securities, (ii) all principal of (and premium, if any, on) such debt securities, (iii) to the extent enforceable under applicable law, interest upon overdue installments of interest, and (iv) amounts payable to the trustee and (2) all Events of Default, other than the non-payment of the principal with respect to debt securities of that series which have become due solely by such declaration of acceleration, have been remedied or waived as provided in the indenture and the trustee s fees and expenses have been paid in full.

The indenture provides that the trustee will be under no obligation to exercise any of its rights or powers under the indenture unless the trustee receives security or indemnity satisfactory to it against any loss, liability or expense. Subject to certain rights of the trustee, the holders of a majority in principal amount of the outstanding debt securities of any series will have the right to direct the time, method and place of conducting any proceeding for any remedy available to the trustee or exercising any trust or power conferred on the trustee with respect to the debt securities of that series.

No holder of any debt security of any series will have any right to institute any proceeding, judicial or otherwise, with respect to the indenture or for the appointment of a receiver or trustee, or for any remedy under the indenture, unless:

that holder has previously given to the trustee written notice of a continuing Event of Default with respect to debt securities of that series; and

the holders of not less than 25% in principal amount of the outstanding debt securities of that series have made written request, and offered reasonable indemnity, to the trustee to institute the proceeding as trustee, and after receipt of such request the trustee has not received from the holders of a majority in principal amount of the outstanding debt securities of that series a direction inconsistent with that request and has failed to institute the proceeding within 60 days.

Notwithstanding the foregoing, the holder of any debt security will have an absolute and unconditional right to receive payment of the principal of, premium and any interest on that debt security on or after the due dates expressed in that debt security and to institute suit for the enforcement of payment.

The indenture requires us to furnish to the trustee upon request a statement as to compliance with the indenture. The indenture provides that the trustee may withhold notice to the holders of debt securities of any series of any default or Event of Default (except in payment on any debt securities of that series) with respect to debt securities of that series if it in good faith determines that withholding notice is in the interest of the holders of those debt securities.

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Modification and Waiver

We and the trustee may amend or supplement the indenture or the debt securities of one or more series without the consent of the holders of the outstanding debt securities under the indenture:

to cure any ambiguity, mistake or inconsistency in the indenture;

to correct or supplement any provision contained in the indenture or in any supplemental indenture which may be defective or inconsistent with any other provision contained in the indenture or in any supplemental indenture, or to make such other provisions in regard to matters or questions arising under the indenture or under any supplemental indenture as the Board of Directors may deem necessary or desirable and which shall not materially and adversely affect the interests of the holders of debt securities;

evidence the succession of another corporation to the Company, or successive successions and the assumption by the successor corporation of the covenants, agreements and obligations of the Company;

to provide for uncertificated debt securities in addition to or in place of certificated debt securities;

to add to the covenants of the Company for the benefit of the holders of all or any series of debt securities (and if such covenants are to be for the benefit of less than all series of debt securities, stating that such covenants are expressly being included solely for the benefit of such series) or to surrender any right or power herein conferred upon the Company;

to add to, delete from, or revise the conditions, limitations, and restrictions on the authorized amount, terms, or purposes of issue, authentication, and delivery of debt securities, as set forth in the indenture;

to make any change that does not adversely affect the rights of any holder of debt securities in any material respect;

to provide for the issuance of and establish the form and terms and conditions of the debt securities of any series, to establish the form of any certifications required to be furnished pursuant to the terms of the indenture or any series of debt securities, or to add to the rights of the holders of any series of debt securities;

to add or change CUSIP numbers or other identifying numbers of the debt securities of any series upon notice to holders of such debt securities;

to remove any legends placed on a debt security in accordance with the indenture;

to add any additional Events of Default;

to change or eliminate any of the provisions of the indenture, provided that any such change or elimination shall become effective only when there is no debt security of any series outstanding created prior to the execution of such supplemental indenture which is entitled to the benefit of such provision; and

to evidence and provide for the acceptance of appointment under the indenture by a successor trustee with respect to any debt securities of one or more series and to add to or change any of the provisions of the indenture as shall be necessary to provide for or facilitate the administration of the trusts under the indenture by more than the one Trustee.

In addition, we may modify and amend the indenture as to all other matters with the consent of the holders of at least a majority in principal amount of the outstanding debt securities of each series affected by the modifications or amendments; provided however that we may not make any modification or amendment without the consent of the holders of each affected debt security then outstanding if that amendment will:

extend the fixed maturity of any debt securities of any series;

reduce the principal amount of such debt securities;

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reduce the rate or extend the time of payment of interest on such debt securities;

reduce any premium payable upon the redemption of such debt securities;

reduce the percentage of the holders of debt securities required to consent to any such supplemental indenture;

modify the right of any holder to receive or sue for payment of principal, premium or interest that would be due at the stated maturity; or

expressly subordinate the obligations of any series of debt securities to other indebtedness of the Company. Except for certain specified provisions, the holders of at least a majority in principal amount of the outstanding debt securities of any series may on behalf of the holders of all debt securities of that series, waive our compliance with provisions of the indenture. The holders of a majority in principal amount of the outstanding debt securities of any series may also, on behalf of the holders of all the debt securities of such series, waive any past default under the indenture with respect to that series and its consequences, except a default in the payment of the principal of, premium or any interest on any debt security of that series; provided, however, that the holders of a majority in principal amount of the outstanding debt securities of any series may rescind an acceleration and its consequences, including any related payment default that resulted from the acceleration.

Discharge, Defeasance and Covenant Defeasance

Discharge. We may discharge some obligations to holders of any series of debt securities that either have become due and payable or will become due and payable within one year, or scheduled for redemption within one year, by irrevocably depositing with the trustee, in trust, funds in the applicable currency in an amount sufficient to pay the debt securities, including any premium and interest.

Full Defeasance. We can, under particular circumstances, effect a full defeasance of your series of debt securities. By this we mean we can legally release ourselves from any payment or other obligations on the debt securities if we put in place the following arrangements to repay you:

We must deposit in trust for your benefit and the benefit of all other direct holders of the debt securities a combination of money and U.S. government or U.S. government agency notes or bonds that will generate enough cash to make interest, principal and any other payments on the debt securities on their various due dates.

We must deliver to the trustee a legal opinion confirming that the holders of outstanding debt securities of such series will not recognize income, gain or loss for U.S. federal income tax purposes as a result of such deposit, defeasance and discharge and will be subject to U.S. federal income tax on the same amount and in the same manner and at the same times as would have been the case if such deposit, defeasance and discharge had not occurred, based on the fact that (i) the Company has received from, or there has been

published by, the Internal Revenue Service a ruling (which ruling may be, but need not be, issued with respect to the Company) or (ii) since the date of the indenture, there has been a change in the applicable U.S. federal income tax law.

If we did accomplish full defeasance, you would have to rely solely on the trust deposit for repayment on the debt securities. You could not look to us for repayment in the unlikely event of any shortfall. Conversely, the trust deposit would most likely be protected from claims of our lenders and other creditors if we ever become bankrupt or insolvent.

Covenant Defeasance. Under current federal tax law, we can make the same type of deposit described above and be released from some of the restrictive covenants in the debt securities. This is called covenant defeasance. In that event, you would lose the protection of those restrictive covenants but would gain the

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protection of having money and securities set aside in trust to repay the securities and you would be released from any subordination provisions. In order to achieve covenant defeasance, we must do the following:

We must deposit in trust for your benefit and the benefit of all other direct holders of the debt securities a combination of money and U.S. government or U.S. government agency notes or bonds that will generate enough cash to make interest, principal and any other payments on the debt securities on their various due dates.

We must deliver to the trustee a legal opinion confirming that under current federal income tax law we may make the above deposit without causing you to be taxed on the debt securities any differently than if we did not make the deposit and just repaid the debt securities ourselves.

If we accomplish covenant defeasance, the following provisions of the indenture and the debt securities would no longer apply:

any covenants applicable to the series of debt securities and described in the applicable prospectus supplement;

certain events of default relating to breach of covenants and acceleration of the maturity of other debt set forth in any prospectus supplement.

If we accomplish covenant defeasance, you can still look to us for repayment of the debt securities if there were a shortfall in the trust deposit. If one of the remaining events of default occurs, for example, our bankruptcy, and the debt securities become immediately due and payable, there may be a shortfall. Depending on the event causing the default, you may not be able to obtain payment of the shortfall.

Governing Law

The indenture and the debt securities will be governed by, and construed in accordance with, the laws of the State of New York.

Forms of Securities

Each security will be represented either by a certificate issued in definitive form to a particular investor or by one or more global securities representing the entire issuance of securities. Certificated securities will be in definitive form and global securities will be issued in registered form. Definitive securities name you or your nominee as the owner of the security, and in order to transfer or exchange these securities or to receive payments other than interest or other interim payments, you or your nominee must physically deliver the securities to the trustee, registrar, paying agent or other agent, as applicable. Global securities name a depositary or its nominee as the owner of the securities represented by these global securities. The depositary maintains a computerized system that will reflect each investor s beneficial ownership of the securities through an account maintained by the investor with its broker/dealer, bank, trust company or other representative, as we explain more fully below.

Global Securities

We may issue the registered securities in the form of one or more fully registered global securities that will be deposited with a depositary or its nominee identified in the applicable prospectus supplement and registered in the name of that depositary or its nominee. In those cases, one or more registered global securities will be issued in a denomination or aggregate denominations equal to the portion of the aggregate principal or face amount of the securities to be represented by registered global securities. Unless and until it is exchanged in whole for securities in definitive registered form, a registered global security may not be transferred except as a whole by and among the depositary for the registered global security, the nominees of the depositary or any successors of the depositary or those nominees.

If not described below, any specific terms of the depositary arrangement with respect to any securities to be represented by a registered global security will be described in the prospectus supplement relating to those securities. We anticipate that the following provisions will apply to all depositary arrangements.

Ownership of beneficial interests in a registered global security will be limited to persons, called participants, that have accounts with the depositary or persons that may hold interests through participants. Upon the issuance of a registered global security, the depositary will credit, on its book-entry registration and transfer system, the participants accounts with the respective principal or face amounts of the securities beneficially owned by the participants. Any dealers, underwriters or agents participating in the distribution of the securities will designate the accounts to be credited. Ownership of beneficial interests in a registered global security will be shown on, and the transfer of ownership interests will be effected only through, records maintained by the depositary, with respect to interests of participants, and on the records of participants, with respect to interests of persons holding through participants. The laws of some states may require that some purchasers of securities take physical delivery of these securities in definitive form. These laws may impair your ability to own, transfer or pledge beneficial interests in registered global securities.

So long as the depositary, or its nominee, is the registered owner of a registered global security, that depositary or its nominee, as the case may be, will be considered the sole owner or holder of the securities represented by the registered global security for all purposes under the indenture. Except as described below, owners of beneficial interests in a registered global security will not be entitled to have the securities represented by the registered global security registered in their names, will not receive or be entitled to receive physical delivery of the securities in definitive form and will not be considered the owners or holders of the securities under the indenture. Accordingly, each person owning a beneficial interest in a registered global security must rely on the procedures of the depositary for that registered global security and, if that person is not a participant, on the procedures of the participant through which the person owns its interest, to exercise any rights of a holder under the indenture. We understand that under existing industry practices, if we request any action of holders or if an owner of a beneficial interest in a registered global security desires to give or take any action that a holder is entitled to give or take under the indenture, the depositary for the registered global security would authorize the participants holding the relevant beneficial interests to give or take that action, and the participants would authorize beneficial owners owning through them to give or take that action or would otherwise act upon the instructions of beneficial owners holding through them.

Principal or premium, if any, and interest payments on debt securities represented by a registered global security registered in the name of a depositary or its nominee will be made to the depositary or its nominee, as the case may be, as the registered owner of the registered global security. None of the Company, the trustee, or any other agent of the Company or the trustee will have any responsibility or liability for any aspect of the records relating to payments made on account of beneficial ownership interests in the registered global security or for maintaining, supervising or reviewing any records relating to those beneficial ownership interests.

We expect that the depositary for any of the securities represented by a registered global security, upon receipt of any payment of principal, premium, interest or other distribution of underlying securities or other property to holders of that registered global security, will immediately credit participants—accounts in amounts proportionate to their respective beneficial interests in that registered global security as shown on the records of the depositary. We also expect that payments by participants to owners of beneficial interests in a registered global security held through participants will be governed by standing customer instructions and customary practices, as is now the case with the securities held for the accounts of customers in bearer form or registered in—street name,—and will be the responsibility of those participants.

If the depositary for any of these securities represented by a registered global security is at any time unwilling or unable to continue as depositary or ceases to be a clearing agency registered under the Securities Exchange Act of 1934, as amended (the Exchange Act), and a successor depositary registered as a clearing agency under the Exchange Act is not appointed by us within 90 days, we will issue securities in definitive form

in exchange for the registered global security that had been held by the depositary. If an Event of Default has occurred and is continuing with respect to any debt securities represented by a registered global security and the depositary requests the issuance of certificated debt securities, we will issue securities in definitive form in exchange for the registered global security that had been held by the depositary. In addition, we may, at any time and in our sole discretion, determine not to have securities represented by registered global securities and, in that event, will issue securities in definitive form for the registered global securities of that series. Any securities issued in definitive form in exchange for a registered global security will be registered in the name or names that the depositary gives to the trustee. It is expected that the depositary s instructions will be based on directions received by the depositary from participants with respect to ownership of beneficial interests in the registered global security that had been held by the depositary.

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DESCRIPTION OF PURCHASE CONTRACTS

We may issue purchase contracts for the purchase or sale of:

debt or equity securities issued by us or securities of third parties, a basket of such securities, an index or indices or such securities or any combination of the above as specified in the applicable prospectus supplement;

currencies; or

commodities.

Each purchase contract will entitle or obligate the holder thereof to purchase or sell, and obligate us to sell or purchase, on specified dates, such securities, currencies or commodities at a specified purchase price, which may be based on a formula, all as set forth in the applicable prospectus supplement. We may, however, satisfy our obligations, if any, with respect to any purchase contract by delivering the cash value of such purchase contract or the cash value of the property otherwise deliverable or, in the case of purchase contracts on underlying currencies, by delivering the underlying currencies, as set forth in the applicable prospectus supplement. The applicable prospectus supplement will also specify the methods by which the holders may purchase or sell such securities, currencies or commodities and any acceleration, cancellation or termination provisions or other provisions relating to the settlement of a purchase contract.

The purchase contracts may require us to make periodic payments to the holders thereof or vice versa, which payments may be deferred to the extent set forth in the applicable prospectus supplement, and those payments may be unsecured or prefunded on some basis. The purchase contracts may require the holders thereof to secure their obligations in a specified manner to be described in the applicable prospectus supplement. Alternatively, purchase contracts may require holders to satisfy their obligations thereunder when the purchase contracts are issued.

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DESCRIPTION OF UNITS

As specified in the applicable prospectus supplement, we may issue units consisting of one or more purchase contracts, debt securities, shares of common stock or any combination of such securities. The applicable supplement will describe:

the terms of the units and of the purchase contracts, debt securities and shares of common stock comprising the units, including whether and under what circumstances the securities comprising the units may be traded separately;

if applicable, a discussion of any material United States federal income tax considerations;

a description of the terms of any unit agreement governing the units; and

a description of the provisions for the payment, settlement, transfer or exchange of the units.

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PLAN OF DISTRIBUTION

| We may | sell the securities being offered: |
|------------------------------------|--|
| | directly to purchasers, |
| | through agents, |
| | through dealers, |
| | through underwriters, or |
| The distr | through a combination of any of the above methods of sale. ibution of the securities may be effected from time to time in one or more transactions either: |
| | at a fixed price or prices, which may be changed, |
| | at market prices prevailing at the time of sale, |
| | at prices related to such prevailing market prices, or |
| prospecti underwri and any o | at negotiated prices. Icable prospectus supplement will set forth the terms of the offering of the securities covered by this as, including the name or names of any underwriters, dealers or agents and the amounts of securities tten or purchased by each of them and the initial public offering price of the securities and the proceeds to us discounts, commissions or concessions allowed or reallowed or paid to dealers. Any initial public offering any discounts or concessions allowed or reallowed or paid to dealers may be changed from time to time. |
| 066 | |

Offers to purchase the securities may be solicited directly by us or by agents designated by us from time to time. Such agents may be deemed to be underwriters as that term is defined in the Securities Act of 1933, as amended (the Securities Act). Unless otherwise indicated in the applicable prospectus supplement, any agent will be acting on a best efforts basis for the period of its appointment.

If a dealer is utilized in the sale of the securities in respect of which this prospectus is delivered, we will sell the securities to the dealer, as principal. The dealer, which may be deemed to be an underwriter as that term is defined in the Securities Act, may then resell the securities to the public at varying prices to be determined by the dealer at the time of resale. Dealer trading may take place in certain of the securities, including securities not listed on any

securities exchange.

If an underwriter or underwriters are utilized in the sale, we will execute an underwriting agreement with the underwriters at the time of sale to them and the names of the underwriters will be set forth in the applicable prospectus supplement, which will be used by the underwriters to make resales of the securities in respect of which this prospectus is delivered to the public. The obligations of underwriters to purchase securities will be subject to certain conditions precedent and the underwriters will be obligated to purchase all of the securities of a series if any are purchased.

Underwriters, dealers, agents and other persons may be entitled, under agreements that may be entered into with us, to indemnification against certain civil liabilities, including liabilities under the Securities Act, or to contribution with respect to payments that they may be required to make in respect thereof. Underwriters, dealers and agents may engage in transactions with, or perform services for, us in the ordinary course of business.

Our common stock is listed on the New York Stock Exchange and on Euronext Paris under the symbol IFF. Except as indicated in the applicable prospectus supplement, any securities other than our common stock are not expected to be listed on a securities exchange, and any underwriters or dealers will not be obligated to make a market in securities. We cannot predict the activity or liquidity of any trading in the securities.

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In connection with an offering of securities, the underwriters may purchase and sell securities in the open market. These transactions may include over-allotment, syndicate covering transactions and stabilizing transactions. Over-allotment involves sales of securities in excess of the principal amount of securities to be purchased by the underwriters in an offering, which creates a short position for the underwriters. Covering transactions involve purchases of the securities in the open market after the distribution has been completed in order to cover short positions. Stabilizing transactions consist of certain bids or purchases of securities made for the purpose of preventing or retarding a decline in the market price of the securities while the offering is in progress. Any of these activities may have the effect of preventing or retarding a decline in the market price of the securities being offered. They may also cause the price of the securities being offered to be higher than the price that otherwise would exist in the open market in the absence of these transactions. The underwriters may conduct these transactions in the over-the-counter market or otherwise. If the underwriters commence any of these transactions, they may discontinue them at any time.

LEGAL MATTERS

The validity of the securities in respect of which this prospectus is being delivered will be passed on for us by Greenberg Traurig, LLP, New York, New York, by Cleary Gottlieb Steen & Hamilton LLP, New York, New York, or by such other counsel as may be specified in the applicable prospectus supplement. The legality of the securities for any underwriters, dealers or agents will be passed upon by counsel as may be specified in the applicable prospectus supplement.

EXPERTS

The financial statements of International Flavors & Fragrances Inc. and management s assessment of the effectiveness of internal control over financial reporting (which is included in Management s Report on Internal Control over Financial Reporting) incorporated in this prospectus by reference to International Flavors & Fragrances Inc. s Annual Report on Form 10-K for the year ended December 31, 2017 have been so incorporated in reliance on the report of PricewaterhouseCoopers LLP, an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

The financial statements of Frutarom Industries Ltd. as of December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017 incorporated by reference in this prospectus have been so incorporated in reliance on the report of Kesselman & Kesselman, a member of PricewaterhouseCoopers International Limited, independent accountants, given on the authority of said firm as experts in auditing and accounting.

WHERE YOU CAN FIND MORE INFORMATION; INCORPORATION BY REFERENCE

We file annual, quarterly and current reports and certain other information with the SEC. Our SEC filings are available over the internet at the SEC s web site at http://www.sec.gov. You may also read and copy any document we file at the SEC s Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for more information on the Public Reference Room and its copy charges.

We are incorporating by reference into this prospectus specific documents that we file with the SEC, which means that we can disclose important information to you by referring you to those documents that are considered part of this prospectus. Information that we file subsequently with the SEC will automatically update and supersede this information. We incorporate by reference the documents listed below, and any future documents that we file with the SEC under Section 13(a), 13(c), 14 or 15(d) of the Exchange Act from the date of this prospectus until the completion of the offering in the relevant prospectus supplement to which this prospectus relates or such offering is terminated. This prospectus is part of a registration statement filed with the SEC.

We incorporate by reference into this prospectus the following documents filed by us with the SEC, other than information furnished pursuant to Item 2.02 or Item 7.01 of Form 8-K, each of which should be considered an important part of this prospectus supplement:

The Annual Report on Form 10-K for the fiscal year ended December 31, 2017;

The Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2018;

All information in our proxy statement filed on March 23, 2018, to the extent incorporated by reference in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017;

The Current Reports on Form 8-K filed on May 3, 2018, May 7, 2018 (Item 8.01 only), May 9, 2018 (excluding Item 7.01), May 24, 2018, June 8, 2018 and August 3, 2018;

The description of the common stock contained in Exhibit 99.1 to our Current Report on Form 8-K filed on April 30, 2010; and

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All subsequent documents filed by us under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act from the date of this prospectus until the completion of the offering in the relevant prospectus supplement to which this prospectus relates or such offering is terminated.

We will provide to each person, including any beneficial owner, to whom a prospectus is delivered, a copy of any or all of the information that has been incorporated by reference in this prospectus but not delivered with the prospectus.

You may request a copy of each of our filings at no cost, by writing or telephoning us at the following address or telephone number:

International Flavors & Fragrances Inc.

Attention: Investor Relations

521 West 57th Street

New York, NY 10019

Phone: (212) 765-5500

We maintain an internet website at www.iff.com, which contains information relating to us and our business. We do not incorporate the information on our internet website by reference.

You should rely only on the information contained or incorporated by reference in this prospectus and any prospectus supplement. We have not authorized any other person to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. We are not making an offer to sell these securities in any jurisdiction where the offer or sale is not permitted. You should not assume that the information in or incorporated by reference in this prospectus and any prospectus supplement is accurate as of any date other than the date on the front of those documents. Our business, financial condition, results of operations and prospects may have changed since that date.

The information in or incorporated by reference in this prospectus and any prospectus supplement may not contain all of the information that may be important to you. You should read the entire prospectus and any prospectus supplement, as well as the documents incorporated by reference in the prospectus and any prospectus supplement, before making an investment decision.

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11,516,315 Shares

INTERNATIONAL FLAVORS & FRAGRANCES INC.

Common Stock

PROSPECTUS SUPPLEMENT

Joint Book-Running Managers

Morgan Stanley Citigroup J.P. Morgan

Senior Lead Manager

BNP PARIBAS

Co-Managers

BTIG Citizens Capital Markets ING

MUFG Wells Fargo Securities HSBC

September 12, 2018