

FIRST HORIZON NATIONAL CORP

Form 10-Q

November 06, 2014

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2014**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from                      to**

**Commission File Number 001-15185**

**First Horizon National Corporation**

**(Exact name of registrant as specified in its charter)**

<p><b>TN</b>  <b>(State or other jurisdiction of</b>  <b>incorporation or organization)</b></p> <p><b>165 MADISON AVENUE</b></p> <p><b>MEMPHIS, TENNESSEE</b>  <b>(Address of principal executive office)</b>  <b>(Registrant's telephone number, including area code) (901) 523-4444</b></p> <p><b>(Former name, former address and former fiscal year, if changed since last report)</b></p>	<p><b>62-0803242</b>  <b>(IRS Employer</b>  <b>Identification No.)</b></p> <p><b>38103</b>  <b>(Zip Code)</b></p>
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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input checked="" type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<b>Class</b>	<b>Outstanding on September 30, 2014</b>
Common Stock, \$.625 par value	235,248,564



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PART I.

FINANCIAL INFORMATION

Item 1. Financial Statements

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This financial information reflects all adjustments that are, in the opinion of management, necessary for a fair presentation of the financial condition and results of operations for the interim periods presented.

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	<b>First Horizon National Corporation</b>		
	September 30 <b>2014</b>	2013	December 31 2013
<i>(Dollars in thousands, except restricted and per share amounts)(Unaudited)</i>			
<b>Assets:</b>			
Cash and due from banks (Restricted \$0.3 million on September 30, 2014; \$1.5 million on September 30, 2013; and \$1.2 million on December 31, 2013)	\$ 292,687	\$ 395,631	\$ 349,216
Federal funds sold	55,242	52,830	66,079
Securities purchased under agreements to resell (Note 16)	561,802	576,355	412,614
<b>Total cash and cash equivalents (Restricted \$0.3 million on September 30, 2014; \$1.5 million on September 30, 2013; and \$1.2 million on December 31, 2013)</b>	<b>909,731</b>	1,024,816	827,909
Interest-bearing cash	275,485	184,179	730,297
Trading securities	1,338,022	1,343,134	801,718
Loans held-for-sale (Note 17)	151,915	371,640	370,152
Securities available-for-sale (Note 3)	3,534,671	3,186,943	3,398,457
Securities held-to-maturity (Note 3)	4,286		
Loans, net of unearned income (Restricted \$0.1 billion on September 30, 2014; September 30, 2013; and December 31, 2013) (Note 4)	15,812,017	15,408,556	15,389,074
Less: Allowance for loan losses (Restricted \$0.8 million on September 30, 2014; \$3.2 million on September 30, 2013; and \$4.4 million on December 31, 2013) (Note 5)	238,641	255,710	253,809
<b>Total net loans (Restricted \$0.1 billion on September 30, 2014; September 30, 2013; and December 31, 2013)</b>	<b>15,573,376</b>	15,152,846	15,135,265
Mortgage servicing rights (Note 6)	2,880	116,686	72,793
Goodwill (Note 7)	141,943	140,479	141,943
Other intangible assets, net (Note 7)	19,044	22,216	21,988
Capital markets receivables	197,507	83,154	45,255
Premises and equipment, net	295,833	308,779	305,244
Real estate acquired by foreclosure	47,996	71,626	71,562
Derivative assets (Note 15)	137,742	215,116	181,866
Other assets (Restricted \$0.4 million on September 30, 2014; \$1.4 million on September 30, 2013; and \$1.9 million on December 31, 2013)	1,356,356	1,637,139	1,685,384
<b>Total assets (Restricted \$0.1 billion on September 30, 2014; September 30, 2013; and December 31, 2013)</b>	<b>\$ 23,986,787</b>	\$ 23,858,753	\$ 23,789,833
<b>Liabilities and equity:</b>			
Deposits:			
Savings	\$ 6,371,156	\$ 6,781,522	\$ 6,732,326
Time deposits	767,699	997,726	951,755

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Other interest-bearing deposits	<b>3,955,152</b>	3,494,236	3,859,079
Certificates of deposit \$100,000 and more	<b>446,938</b>	575,679	553,957
<b>Interest-bearing</b>	<b>11,540,945</b>	11,849,163	12,097,117
Noninterest-bearing	<b>4,603,826</b>	4,434,746	4,637,839
<b>Total deposits</b>	<b>16,144,771</b>	16,283,909	16,734,956
Federal funds purchased	<b>928,159</b>	1,062,901	1,042,633
Securities sold under agreements to repurchase (Note 16)	<b>479,384</b>	427,232	442,789
Trading liabilities	<b>532,234</b>	585,969	368,348
Other short-term borrowings	<b>790,080</b>	303,686	181,146
Term borrowings (Restricted \$1 billion on September 30, 2014; September 30, 2013; and December 31, 2013)	<b>1,491,138</b>	1,771,288	1,739,859
Capital markets payables	<b>329,960</b>	53,784	21,173
Derivative liabilities (Note 15)	<b>123,442</b>	165,918	154,280
Other liabilities	<b>545,678</b>	770,773	603,898
<b>Total liabilities (Restricted \$1 billion on September 30, 2014; September 30, 2013; and December 31, 2013)</b>	<b>21,364,846</b>	21,425,460	21,289,082
<b>Equity:</b>			
First Horizon National Corporation Shareholders Equity:			
Preferred stock Series A, non-cumulative perpetual, no par value, liquidation preference of \$100,000 per share (shares authorized 1,000; shares issued 1,000 on September 30, 2014, September 30, 2013 and December 31, 2013)	<b>95,624</b>	95,624	95,624
Common stock \$.625 par value (shares authorized 400,000,000; shares issued 235,248,564 on September 30, 2014; 236,328,090 on September 30, 2013; and 236,369,554 on December 31, 2013)	<b>147,030</b>	147,705	147,731
Capital surplus	<b>1,390,081</b>	1,413,248	1,416,767
Undivided profits	<b>826,610</b>	657,676	695,207
Accumulated other comprehensive loss, net (Note 9)	<b>(132,835)</b>	(176,391)	(150,009)
<b>Total First Horizon National Corporation Shareholders Equity</b>	<b>2,326,510</b>	2,137,862	2,205,320
<b>Noncontrolling interest</b>	<b>295,431</b>	295,431	295,431
<b>Total equity</b>	<b>2,621,941</b>	2,433,293	2,500,751
<b>Total liabilities and equity (Restricted \$1 billion on September 30, 2014; September 30, 2013; and December 31, 2013)</b>	<b>\$ 23,986,787</b>	\$ 23,858,753	\$ 23,789,833

See accompanying notes to consolidated condensed financial statements.

**Table of Contents****CONSOLIDATED CONDENSED STATEMENTS OF INCOME**

	<b>First Horizon National Corporation</b>			
	Three Months Ended September 30		Nine Months Ended September 30	
<i>Amounts in thousands except per share data, unless otherwise noted)(Unaudited)</i>	<b>2014</b>	2013	<b>2014</b>	2013
<b>Interest income:</b>				
Interest and fees on loans	\$ 144,675	\$ 149,698	\$ 426,042	\$ 454,698
Interest on investment securities available-for-sale	23,254	20,916	70,038	62,038
Interest on investment securities held-to-maturity	66		198	
Interest on loans held-for-sale	3,263	3,058	9,687	9,687
Interest on trading securities	7,737	8,747	23,529	25,529
Interest on other earning assets	(137)	191	307	
<b>Interest income</b>	<b>178,858</b>	<b>182,610</b>	<b>529,801</b>	<b>553,052</b>
<b>Interest expense:</b>				
Interest on deposits:				
Savings	2,600	3,471	8,475	11,475
Time deposits	1,786	4,013	7,334	12,334
Interest-bearing deposits	754	817	2,318	2,318
Certificates of deposit \$100,000 and more	685	1,658	2,577	4,577
Interest on trading liabilities	3,782	3,632	11,440	10,440
Interest on short-term borrowings	1,265	1,103	3,565	3,565
Interest on term borrowings	8,445	9,078	25,424	27,424
<b>Interest expense</b>	<b>19,317</b>	<b>23,772</b>	<b>61,133</b>	<b>72,133</b>
<b>Interest income</b>	<b>159,541</b>	<b>158,838</b>	<b>468,668</b>	<b>480,919</b>
Provision for loan losses	6,000	10,000	21,000	40,000
<b>Interest income after provision for loan losses</b>	<b>153,541</b>	<b>148,838</b>	<b>447,668</b>	<b>440,919</b>
<b>Other income:</b>				
Financial markets	47,589	64,283	152,109	212,109
Agency banking	41,559	14,460	69,449	29,449
Deposit transactions and cash management	28,546	29,279	82,913	85,913
Insurance, management fees and commissions	12,333	10,868	37,452	30,868
Investment services and investment management	6,779	6,649	20,832	19,649
Merchant card income	5,521	5,303	17,960	15,303
Company-owned life insurance	3,547	3,560	12,891	12,891
Service charges	3,064	3,707	9,052	10,707
Insurance commissions	593	733	1,641	2,733
Gain on divestiture		115		
Securities gains/(losses), net		(96)		
Other securities gains/(losses), net	(862)		2,872	



Other income and commissions (Note 8)	9,146	11,614	23,275	31,146
Noninterest income	157,815	150,475	430,446	449,311
<b>Adjusted gross income after provision for loan losses</b>	<b>311,356</b>	<b>299,313</b>	<b>878,114</b>	<b>889,311</b>
<b>Interest expense:</b>				
Employee compensation, incentives, and benefits (three and nine months ended September 30, 2014, include \$.9 million and \$2.6 million, respectively, and three and nine months ended September 30, 2013, include \$2.7 million and \$8.1 million, respectively, of expense associated with pension and post-retirement plans reclassified from accumulated other comprehensive income)	120,742	132,213	359,630	401,146
Lease expense	12,405	13,147	41,941	37,146
Computer software	10,614	10,446	32,357	30,146
Travel and professional fees	10,463	12,704	31,653	37,146
Communications services	9,044	9,199	26,830	26,146
Equipment rentals, depreciation, and maintenance	7,150	7,890	22,441	23,146
Contract employment and outsourcing	5,199	9,241	14,842	26,146
Advertising and public relations	4,386	5,486	14,606	13,146
Postage, communications and courier	3,628	4,517	11,800	13,146
Insurance premium expense	3,456	4,631	8,583	15,146
Amortization of intangible assets	982	928	2,945	2,146
Impairment of real estate	788	523	2,011	3,146
Provision for purchase and foreclosure	(4,300)	200,000	(4,300)	200,000
Other expense (Note 8)	61,629	22,631	66,393	68,146
Noninterest expense	246,186	433,556	631,732	901,146
<b>Income/(loss) before income taxes</b>	<b>65,170</b>	<b>(134,243)</b>	<b>246,382</b>	<b>(11,146)</b>
Provision/(benefit) for income taxes (three and nine months ended September 30, 2014, include \$.3 million and \$1.0 million, respectively, and three and nine months ended September 30, 2013, include \$1.0 million and \$3.1 million, respectively, of income tax benefit reclassified from accumulated other comprehensive income)	15,421	(31,094)	66,223	1,146
<b>Income/(loss) from continuing operations</b>	<b>49,749</b>	<b>(103,149)</b>	<b>180,159</b>	<b>(13,146)</b>
Income/(loss) from discontinued operations, net of tax (a)		123		
<b>Income/(loss)</b>	<b>\$ 49,749</b>	<b>\$ (103,026)</b>	<b>\$ 180,159</b>	<b>\$ (12,146)</b>
Income attributable to noncontrolling interest	2,875	2,875	8,547	8,146
<b>Income/(loss) attributable to controlling interest</b>	<b>\$ 46,874</b>	<b>\$ (105,901)</b>	<b>\$ 171,612</b>	<b>\$ (21,146)</b>
Preferred stock dividends	1,550	1,550	4,650	4,146
<b>Income/(loss) available to common shareholders</b>	<b>\$ 45,324</b>	<b>\$ (107,451)</b>	<b>\$ 166,962</b>	<b>\$ (25,146)</b>
<b>Earnings/(loss) per share from continuing operations (Note 10)</b>	<b>\$ 0.19</b>	<b>\$ (0.45)</b>	<b>\$ 0.71</b>	<b>\$ (0.05)</b>
<b>Adjusted earnings/(loss) per share from continuing operations (Note 10)</b>	<b>\$ 0.19</b>	<b>\$ (0.45)</b>	<b>\$ 0.70</b>	<b>\$ (0.05)</b>

<b>earnings/(loss) per share (Note 10)</b>	<b>\$ 0.19</b>	<b>\$ (0.45)</b>	<b>\$ 0.71</b>	<b>\$ (</b>
<b>ed earnings/(loss) per share (Note 10)</b>	<b>\$ 0.19</b>	<b>\$ (0.45)</b>	<b>\$ 0.70</b>	<b>\$ (</b>
<b>hted average common shares (Note 10)</b>	<b>235,329</b>	<b>236,895</b>	<b>235,437</b>	<b>238,</b>
<b>ed average common shares (Note 10)</b>	<b>236,862</b>	<b>236,895</b>	<b>237,169</b>	<b>238,</b>

See accompanying notes to consolidated condensed financial statements.

Certain previously reported amounts have reclassified to agree with current presentation.

- (a) Due to the nature of the preferred stock issued by FHN and its subsidiaries, all components of Income/(loss) from discontinued operations, net of tax have been attributed solely to FHN as the controlling interest holder.

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<i>(Dollars in thousands) (Unaudited)</i>	<b>First Horizon National Corporation</b>			
	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	<b>2014</b>	2013	<b>2014</b>	2013
Net income/(loss)	<b>\$ 49,749</b>	\$ (103,026)	<b>\$ 180,159</b>	\$ (12,821)
Other comprehensive income/(loss), net of tax:				
Unrealized fair value adjustments:				
Securities available-for-sale	<b>(11,288)</b>	1,714	15,549	(44,097)
Recognized pension and other employee benefit plans net periodic benefit costs	<b>564</b>	10,560	1,625	14,049
Other comprehensive income/(loss)	<b>(10,724)</b>	12,274	<b>17,174</b>	(30,048)
Comprehensive income/(loss)	<b>39,025</b>	(90,752)	<b>197,333</b>	(42,869)
Comprehensive income attributable to noncontrolling interest	<b>2,875</b>	2,875	<b>8,547</b>	8,531
Comprehensive income/(loss) attributable to controlling interest	<b>\$ 36,150</b>	\$ (93,627)	<b>\$ 188,786</b>	\$ (51,400)

See accompanying notes to consolidated condensed financial statements.

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	First Horizon National Corporation					
	2014			2013		
	Controlling Interest	Noncontrolling Interest	Total	Controlling Interest	Noncontrolling Interest	Total
<i>(dollars in thousands except per share data)(Unaudited)</i>						
Balance, January 1	\$ 2,205,320	\$ 295,431	\$ 2,500,751	\$ 2,214,041	\$ 295,165	\$ 2,509,206
Net income/(loss)	171,612	8,547	180,159	(21,352)	8,531	(12,821)
Other comprehensive income/(loss) (a)	17,174		17,174	(30,048)		(30,048)
Comprehensive income/(loss)	188,786	8,547	197,333	(51,400)	8,531	(42,869)
Preferred stock issuance (1,000 shares issued at \$100,000 per share net of offering costs)				95,624		95,624
Cash dividends declared:						
Preferred stock (\$4,650 per share and \$4,288 per share for the nine months ended September 30, 2014 and 2013, respectively)	(4,650)		(4,650)	(4,288)		(4,288)
Common stock (\$.15 per share)	(35,560)		(35,560)	(36,345)		(36,345)
Common stock repurchased (b)	(28,903)		(28,903)	(91,395)		(91,395)
Common stock issued for:						
Stock options and restricted stock equity awards	935		935	608		608
Stock-based compensation expense	8,355		8,355	12,452		12,452
Dividends declared noncontrolling interest of subsidiary preferred stock		(8,547)	(8,547)		(8,531)	(8,531)
Tax benefit reversals stock-based compensation plans	(7,773)		(7,773)	(1,509)		(1,509)
Real estate investment trust ( REIT ) preferred stock issuance					92	92
Required noncontrolling interest-REIT					174	174
Other changes in equity				74		74
<b>Balance, September 30</b>	<b>\$ 2,326,510</b>	<b>\$ 295,431</b>	<b>\$ 2,621,941</b>	<b>\$ 2,137,862</b>	<b>\$ 295,431</b>	<b>\$ 2,433,293</b>

See accompanying notes to consolidated condensed financial statements.

- (a) Due to the nature of the preferred stock issued by FHN and its subsidiaries, all components of Other comprehensive income/(loss) have been attributed solely to FHN as the controlling interest holder.
- (b) 2014 includes \$24.0 million repurchased under the share repurchase program launched in January 2014. 2013 includes \$87.6 million repurchased under the share repurchase program launched in 2011.

**Table of Contents****CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**

	<b>First Horizon National Corporation</b>	
	Nine Months Ended September 30	
<i>(Dollars in thousands)(Unaudited)</i>	<b>2014</b>	<b>2013</b>
<b>Operating Activities</b>		
Net income/(loss)	\$ 180,159	\$ (12,821)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:		
Provision for loan losses	21,000	40,000
Provision/(benefit) for deferred income taxes	1,557	(26,779)
Depreciation and amortization of premises and equipment	26,791	26,507
Amortization of intangible assets	2,945	2,784
Net other amortization and accretion	12,586	26,387
Net (increase)/decrease in derivatives	2,887	(7,858)
Fair value adjustment on mortgage servicing rights	(1,265)	(20,267)
Repurchase and foreclosure provision	(4,300)	200,000
Fair value adjustment to foreclosed real estate	2,098	3,278
Litigation and regulatory matters	(2,720)	6,299
(Gains)/losses on divestitures		(638)
Stock-based compensation expense	8,355	12,452
Tax benefit reversals stock-based compensation plans	7,773	1,509
Equity securities (gains)/losses, net	(2,872)	(28)
Debt securities (gains)/losses, net		451
(Gains)/losses on extinguishment of debt	4,350	
Loss on deconsolidation of debt	1,960	
Net (gains)/losses on sale/disposal of fixed assets	3,256	1,050
Proceeds from sale of mortgage servicing rights	70,071	
Net (increase)/decrease in:		
Trading securities	(535,921)	(84,502)
Loans held-for-sale	218,237	30,297
Capital markets receivables	(152,252)	34,618
Interest receivable	(2,547)	890
Other assets	319,017	87,022
Net increase/(decrease) in:		
Capital markets payables	308,787	(56,545)
Interest payable	7,171	5,810
Other liabilities	(75,434)	(177,245)
Trading liabilities	163,886	21,540
Total adjustments	405,416	127,032
Net cash provided/(used) by operating activities	585,575	114,211
<b>Investing Activities</b>		
Available-for-sale securities:		

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Sales	7,829	63,787
Maturities	497,144	783,033
Purchases	(620,329)	(977,723)
<b>Premises and equipment:</b>		
Sales	1,283	
Purchases	(21,919)	(18,949)
<b>Net (increase)/decrease in:</b>		
Loans	(449,223)	1,461,678
Interests retained from securitizations classified as trading securities	1,176	4,088
Interest-bearing cash	454,812	196,178
Cash receipts related to divestitures		1,638
Cash received for acquisition		50,934
<b>Net cash provided/(used) by investing activities</b>	<b>(129,227)</b>	<b>1,564,664</b>
<b>Financing Activities</b>		
<b>Common stock:</b>		
Stock options exercised	944	608
Cash dividends paid	(35,659)	(26,467)
Repurchase of shares (a)	(28,903)	(91,395)
Tax benefit reversals stock-based compensation plans	(7,773)	(1,509)
Preferred stock issuance		95,624
Cash dividends paid preferred stock noncontrolling interest	(8,531)	(8,531)
Cash dividends paid Series A preferred stock	(4,650)	(2,738)
<b>Term borrowings:</b>		
Payments/maturities	(231,913)	(411,027)
Increases in restricted and secured term borrowings	2,089	4,411
<b>Net increase/(decrease) in:</b>		
Deposits	(591,185)	(707,898)
Short-term borrowings	531,055	(611,399)
<b>Net cash provided/(used) by financing activities</b>	<b>(374,526)</b>	<b>(1,760,321)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>81,822</b>	<b>(81,446)</b>
Cash and cash equivalents at beginning of period	827,909	1,106,262
Cash and cash equivalents at end of period	\$ 909,731	\$ 1,024,816
<b>Supplemental Disclosures</b>		
Total interest paid	\$ 52,785	\$ 65,750
Total taxes paid	54,540	5,044
Total taxes refunded	1,966	26,035
Transfer from loans to other real estate owned	17,010	14,481

Certain previously reported amounts have been reclassified to agree with current presentation.

See accompanying notes to consolidated condensed financial statements.

- (a) 2014 includes \$24.0 million repurchased under the share repurchase program launched in January 2014. 2013 includes \$87.6 million repurchased under the share repurchase program launched in 2011.

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**Table of Contents****Notes to the Consolidated Condensed Financial Statements (Unaudited)****Note 1 Financial Information**

***Basis of Accounting.*** The unaudited interim consolidated condensed financial statements of First Horizon National Corporation ( FHN ), including its subsidiaries, have been prepared in conformity with accounting principles generally accepted in the United States of America and follow general practices within the industries in which it operates. This preparation requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. These estimates and assumptions are based on information available as of the date of the financial statements and could differ from actual results. In the opinion of management, all necessary adjustments have been made for a fair presentation of financial position and results of operations for the periods presented. These adjustments are of a normal recurring nature unless otherwise disclosed in this Quarterly Report on Form 10-Q. The operating results for the interim 2014 periods are not necessarily indicative of the results that may be expected going forward. For further information, refer to the audited consolidated financial statements in the 2013 Annual Report to shareholders, which were filed as Exhibit 13 to FHN 's Annual Report on Form 10-K for the year ended December 31, 2013.

***Summary of Accounting Changes.*** Effective January 2014, FHN adopted provisions of FASB ASU 2013-11 Income Taxes: Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. ASU 2013-11 provides guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. Generally, ASU 2013-11 requires that an unrecognized tax benefit should reduce a deferred tax asset ( DTA ) that has been established for a net operating loss ( NOL ), a tax credit carryforward, or other similar tax losses. However, if a filer does not have such carryforwards or similar tax losses at the reporting date, the uncertain tax position should be recorded as a liability. If a filer does have a DTA, but is not required by tax law of the applicable jurisdiction to use the DTA to settle additional taxes from the disallowance of a tax position and that is the filer 's intent, the uncertain tax position should be recognized as a liability in that situation as well and not netted with the DTA. The assessment of whether a DTA is available is based on the unrecognized tax benefit and DTA that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. The adoption of provisions of ASU 2013-11, did not have a material effect on FHN 's statement of condition, results of operations, or cash flows.

***Accounting Changes Issued but Not Currently Effective.*** In January 2014, the FASB issued ASU 2014-01, Equity Method and Joint Ventures: Accounting for Investments in Qualified Affordable Housing Projects. ASU 2014-01 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using a proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense/(benefit). A reporting entity should evaluate whether the conditions have been met to apply the proportional amortization method to an investment in a qualified affordable housing project through a limited liability entity at the time of initial investment on the basis of facts and circumstances that exist at that time. A reporting entity should reevaluate the conditions upon the occurrence of certain specified events. An investment in a qualified affordable housing project through a limited liability entity should be tested for impairment when there are events or changes in circumstances indicating that it is more likely than not that the carrying amount of the investment will not be realized. For those investments in qualified affordable housing projects not accounted for using the proportional amortization method, the investment should be accounted for as an equity method investment or a cost method investment. The decision to apply the proportional amortization method of accounting is an accounting policy decision that should be applied consistently to all qualifying affordable housing project investments rather than a decision to be applied to individual investments. The provisions of ASU 2014-01 are effective for annual periods, and



interim reporting periods within those annual periods, beginning after December 15, 2014, and will be applied retrospectively to all periods presented. Early adoption is permitted. FHN is evaluating the effects of ASU 2014-01 on its portfolio of low income housing investments.

In January 2014, the FASB issued ASU 2014-04, *Receivables - Troubled Debt Restructurings by Creditors: Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure*. ASU 2014-04 clarifies that an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. ASU 2014-04 is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. An entity can elect to adopt ASU 2014-04 using either a modified retrospective transition method or a prospective transition method. Under the modified retrospective transition method, an entity should apply ASU 2014-04 by means of a cumulative-effect adjustment to residential consumer mortgage loans and foreclosed residential real estate properties existing as of the beginning of the annual period for which the amendments are effective. Early adoption is permitted. FHN is evaluating the requirements of ASU 2014-04 with respect to its current foreclosure accounting practices.

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**Table of Contents****Note 1 Financial Information (Continued)**

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. ASU 2014-09 does not change revenue recognition for financial instruments. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This is accomplished through a five-step recognition framework involving 1) the identification of contracts with customers, 2) identification of performance obligations, 3) determination of the transaction price, 4) allocation of the transaction price to the performance obligations and 5) recognition of revenue as performance obligations are satisfied. Additionally, qualitative and quantitative information is required for disclosure regarding the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. Transition to the new requirements may be made by retroactively revising prior financial statements (with certain practical expedients permitted) or by a cumulative effect through retained earnings. If the latter option is selected, additional disclosures are required for comparability. FHN is evaluating the effects of ASU 2014-09 on its revenue recognition practices.

In June 2014, the FASB issued ASU 2014-11, Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. ASU 2014-11 makes two changes to accounting for repurchase agreements. First, it requires secured borrowing accounting for repurchase-to-maturity transactions. Second, it requires separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing accounting for the repurchase agreement. ASU 2014-11 also requires additional disclosures for repurchase transactions that are recognized as secured borrowings, including disaggregation by class of collateral, the remaining contractual tenor of the arrangements and the risks inherent in the agreements. Adoption of ASU 2014-11 will only affect FHN's disclosures as it does not execute repurchase-to maturity or repurchase financing transactions. These disclosure revisions are effective for annual periods beginning after December 15, 2014, and for interim periods beginning after March 15, 2015.

In June 2014, the FASB issued ASU 2014-12, Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period. ASU 2014-12 requires that a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition in determining expense recognition for the award. Thus, compensation cost is recognized over the requisite service period based on the probability of achievement of the performance condition. Expense is adjusted after the requisite service period for changes in the probability of achievement. ASU 2014-12 is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. The adoption of ASU 2014-12 will have no effect on FHN.

In August 2014, the FASB issued ASU 2014-14, Classification of Certain Government-Guaranteed Mortgage Loan upon Foreclosure. ASU 2014-14 requires that a mortgage loan be derecognized and that a separate other receivable be recognized upon foreclosure if 1) the loan has a government guarantee that it not separable from the loan before foreclosure, 2) at the time of foreclosure the creditor has the intent to convey the real estate to the guarantor and make a recoverable claim on the guarantee and 3) at the time of foreclosure any amount of the claim that is based on the fair value of the real estate is fixed. For qualifying foreclosures, the amount of the receivable recognized should be measured based on the amount of the loan balance expected to be recovered from the guarantor. ASU 2014-14 is effective for annual and interim periods beginning after December 15, 2014 and may be adopted through either a prospective only approach or through a reclassification from other real estate owned to other receivable on the

effective date. FHN currently classifies foreclosed properties with government guarantees within other real estate owned and is evaluating the transition alternatives.

In August 2014, the FASB issued ASU 2014-15, Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. ASU 2014-15 requires an entity's management to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued. If such events or conditions exist, additional disclosures are required and management should evaluate whether its plans sufficiently alleviate the substantial doubt. ASU 2014-15 is effective for the annual period ending after December 15, 2015 and all interim and annual periods thereafter. The provisions of ASU 2014-15 are not anticipated to affect FHN.

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**Note 2 Acquisitions and Divestitures**

On June 7, 2013, First Tennessee Bank National Association ( FTBNA ) acquired substantially all of the assets and liabilities of Mountain National Bank ( MNB ) a community bank headquartered in Sevierville, Tennessee from the Federal Deposit Insurance Corporation ( FDIC ), as receiver, pursuant to a purchase and assumption agreement. Prior to the acquisition, MNB operated 12 branches in Sevier and Blount counties in eastern Tennessee.

Excluding purchase accounting adjustments, FHN acquired approximately \$452 million in assets, including approximately \$249 million in loans, and assumed approximately \$362 million of MNB deposits. There was no premium associated with the acquired deposits and assets were acquired at a discount of \$33 million from book value. FHN did not enter into a loss-sharing agreement with the FDIC associated with the MNB purchase. In relation to the acquisition FHN recorded \$7.7 million in goodwill, representing the excess of the estimated fair value of liabilities assumed over the estimated fair value of the assets acquired.

See Note 2 Acquisitions and Divestitures in the Notes to Consolidated Financial Statements on Form 10-K for the year ended December 31, 2013, for additional information about the MNB acquisition.

On May 27, 2014, FTBNA entered into an agreement to purchase thirteen bank branches. The purchase of the branches closed on October 17, 2014. The branches are in communities in Middle and East Tennessee including Waverly, Columbia, Lawrenceburg, Lewisburg, Sparta, Rockwood, Greeneville, Kingston, Bristol, Johnson City, and Kingsport. FTBNA paid a deposit premium of 3.32 percent based on deposit balances near the time the transaction closed; those balances approximated \$440 million. FTBNA acquired an immaterial amount of loans as part of the transaction.

On October 21, 2014, FHN entered into an agreement with TrustAtlantic Financial Corporation ( TrustAtlantic Financial ) by which TrustAtlantic Financial will merge into a subsidiary of FHN. TrustAtlantic Financial owns all the capital stock of TrustAtlantic Bank. Trust Atlantic Financial and TrustAtlantic Bank are headquartered in Raleigh, North Carolina. TrustAtlantic Bank has five branches located in North Carolina in the communities of Raleigh, Cary and Greenville. At September 30, 2014, TrustAtlantic Financial reported on a consolidated basis approximately \$453 million of total assets and approximately \$395 million of total deposits. The aggregate transaction value is estimated to be approximately \$80 million, based on FHN's common stock value at the time the agreement was signed. The transaction is expected to close in the first half of 2015, subject to the approval of the shareholders of TrustAtlantic Financial as well as regulatory approvals and other customary conditions to closing.

FHN acquires or divests assets from time to time in transactions that are considered business combinations or divestitures but are not material to FHN individually or in the aggregate.

**Table of Contents****Note 3 Investment Securities**

The following tables summarize FHN's investment securities on September 30, 2014 and 2013:

<i>(Dollars in thousands)</i>	Amortized Cost	September 30, 2014		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
<b>Securities available-for-sale ( AFS ):</b>				
U.S. treasuries	\$ 100	\$	\$	\$ 100
Government agency issued mortgage-backed securities ( MBS )	685,426	33,820	(2,381)	716,865
Government agency issued collateralized mortgage obligations ( CMO )	2,648,047	15,637	(39,999)	2,623,685
Other U.S. government agencies	1,859	70		1,929
States and municipalities	10,205			10,205
Equity and other (a)	182,119		(232)	181,887
<b>Total securities available-for-sale (b)</b>	<b>\$ 3,527,756</b>	<b>\$ 49,527</b>	<b>\$ (42,612)</b>	<b>\$ 3,534,671</b>
<b>Securities held-to-maturity ( HTM ):</b>				
States and municipalities	\$ 4,286	\$ 1,094	\$	\$ 5,380
<b>Total securities held-to-maturity</b>	<b>\$ 4,286</b>	<b>\$ 1,094</b>	<b>\$</b>	<b>\$ 5,380</b>

- (a) Includes restricted investments in FHLB-Cincinnati stock of \$87.9 million and FRB stock of \$66.0 million. The remainder is money market and cost method investments.
- (b) Includes \$3.2 billion of securities pledged to secure public deposits, securities sold under agreements to repurchase, and for other purposes.

<i>(Dollars in thousands)</i>	Amortized Cost	September 30, 2013		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
<b>Securities available-for-sale:</b>				
U.S. treasuries	\$ 39,993	\$ 3	\$	\$ 39,996
Government agency issued MBS	838,077	40,944	(3,570)	875,451
Government agency issued CMO	2,043,803	17,420	(36,102)	2,025,121
Other U.S. government agencies	2,381	147		2,528
States and municipalities	15,155			15,155
Equity and other (a)	228,709		(17)	228,692
<b>Total securities available-for-sale (b)</b>	<b>\$ 3,168,118</b>	<b>\$ 58,514</b>	<b>\$ (39,689)</b>	<b>\$ 3,186,943</b>

- (a) Includes restricted investments in FHLB-Cincinnati stock of \$128.0 million and FRB stock of \$66.0 million. The remainder is money market, venture capital, and cost method investments.
- (b) Includes \$2.9 billion of securities pledged to secure public deposits, securities sold under agreements to repurchase, and for other purposes.

The amortized cost and fair value by contractual maturity for the available-for-sale and held-to-maturity securities portfolios on September 30, 2014, are provided below:

<i>(Dollars in thousands)</i>	Held-to-Maturity		Available-for-Sale	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Within 1 year	\$	\$	\$	\$
After 1 year; within 5 years			3,459	3,529
After 5 years; within 10 years				
After 10 years	4,286	5,380	8,705	8,705
<b>Subtotal</b>	<b>4,286</b>	<b>5,380</b>	<b>12,164</b>	<b>12,234</b>
Government agency issued MBS and CMO			3,333,473	3,340,550
Equity and other			182,119	181,887
<b>Total</b>	<b>\$ 4,286</b>	<b>\$ 5,380</b>	<b>\$ 3,527,756</b>	<b>\$ 3,534,671</b>

Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

**Table of Contents****Note 3 Investment Securities (Continued)**

The table below provides information on gross gains and gross losses from investment securities for the three and nine months ended September 30:

<i>(Dollars in thousands)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
Gross gains on sales of securities	\$ 133	\$ 728	\$ 5,867	\$ 770
Gross losses on sales of securities		(824)		(1,193)
Net gain/(loss) on sales of securities (a)	133	(96)	5,867	(423)
Venture capital investments (b)	(995)		(2,995)	
Total securities gain/(loss), net	\$ (862)	\$ (96)	\$ 2,872	\$ (423)

- (a) Proceeds from sales for the three months ended September 30, 2014 were \$3.3 million. Proceeds for the nine months ended September 30, 2014 were \$9.2 million, inclusive of \$1.4 million of equity securities. Proceeds from the three and nine months ended September 30, 2013, were \$44.9 million and \$63.8 million, respectively.
- (b) Includes losses on sales, write-offs and /or unrealized fair value adjustments related to venture capital investments.

The following tables provide information on investments within the available-for-sale portfolio that had unrealized losses as of September 30, 2014 and 2013:

<i>(Dollars in thousands)</i>	As of September 30, 2014					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Government agency issued CMO	\$ 724,834	\$ (5,113)	\$ 949,556	\$ (34,886)	\$ 1,674,390	\$ (39,999)
Government agency issued MBS	32,621	(244)	103,858	(2,137)	136,479	(2,381)
Total debt securities	757,455	(5,357)	1,053,414	(37,023)	1,810,869	(42,380)
Equity	849	(198)	10	(34)	859	(232)
Total temporarily impaired securities	\$ 758,304	\$ (5,555)	\$ 1,053,424	\$ (37,057)	\$ 1,811,728	\$ (42,612)

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<i>(Dollars in thousands)</i>	As of September 30, 2013					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Government agency issued CMO	\$ 1,241,836	\$ (36,025)	\$ 12,018	\$ (77)	\$ 1,253,854	\$ (36,102)
Government agency issued MBS	154,299	(3,570)			154,299	(3,570)
<b>Total Debt Securities</b>	<b>1,396,135</b>	<b>(39,595)</b>	<b>12,018</b>	<b>(77)</b>	<b>1,408,153</b>	<b>(39,672)</b>
Equity	43	(17)			43	(17)
<b>Total temporarily impaired securities</b>	<b>\$ 1,396,178</b>	<b>\$ (39,612)</b>	<b>\$ 12,018</b>	<b>\$ (77)</b>	<b>\$ 1,408,196</b>	<b>\$ (39,689)</b>

FHN has reviewed investment securities that were in unrealized loss positions in accordance with its accounting policy for other than temporary impairment (OTTI) and does not consider them other-than-temporarily impaired. For debt securities with unrealized losses, FHN does not intend to sell them and it is more-likely-than-not that FHN will not be required to sell them prior to recovery. The decline in value is primarily attributable to interest rates and not credit losses. For equity securities, FHN has both the ability and intent to hold these securities for the time necessary to recover the amortized cost.



**Table of Contents****Note 4 Loans**

The following table provides the balance of loans by portfolio segment as of September 30, 2014 and 2013, and December 31, 2013:

<i>(Dollars in thousands)</i>	September 30		December 31
	2014	2013	2013
Commercial:			
Commercial, financial, and industrial	\$ 8,477,329	\$ 7,746,942	\$ 7,923,576
Commercial real estate	1,278,394	1,173,711	1,133,279
Retail:			
Consumer real estate (a)	5,130,988	5,458,047	5,333,371
Permanent mortgage (b)	572,789	697,694	662,242
Credit card & other	352,517	332,162	336,606
Loans, net of unearned income	\$ 15,812,017	\$ 15,408,556	\$ 15,389,074
Allowance for loan losses	238,641	255,710	253,809
Total net loans	\$ 15,573,376	\$ 15,152,846	\$ 15,135,265

- (a) Balances as of September 30, 2014 and 2013, and December 31, 2013 include \$81.1 million, \$349.3 million, and \$333.8 million of restricted and secured real estate loans, respectively. See Note 14 Variable Interest Entities for additional information.
- (b) Balances as of September 30, 2013, and December 31, 2013 include \$11.7 million and \$11.2 million of restricted and secured real estate loans, respectively. See Note 14 Variable Interest Entities for additional information.

**COMPONENTS OF THE LOAN PORTFOLIO**

The loan portfolio is disaggregated into segments and then further disaggregated into classes for certain disclosures. GAAP defines a portfolio segment as the level at which an entity develops and documents a systematic method for determining its allowance for credit losses. A class is generally determined based on the initial measurement attribute (i.e., amortized cost or purchased credit-impaired ( PCI )), risk characteristics of the loan, and FHN's method for monitoring and assessing credit risk. Commercial loan portfolio segments include commercial, financial and industrial ( C&I ) and commercial real estate ( CRE ). Commercial classes within C&I include general C&I, loans to mortgage companies, the trust preferred loans ( TRUPS ) (i.e. long-term unsecured loans to bank and insurance related businesses) portfolio and PCI loans. Loans to mortgage companies includes commercial lines of credit to qualified mortgage companies exclusively for the temporary warehousing of eligible mortgage loans prior to the borrower's sale of those mortgage loans to third party investors. Commercial classes within commercial real estate include income CRE, residential CRE and PCI loans. Retail loan portfolio segments include consumer real estate, permanent mortgage, and the credit card and other portfolio. Retail classes include HELOC, real estate ( R/E ) installment and PCI loans within the consumer real estate segment, permanent mortgage (which is both a segment and a class), and credit card and other.

**Concentrations**

FHN has a concentration of residential real estate loans (36 percent of total loans), the majority of which is in the consumer real estate portfolio (32 percent of total loans). Loans to finance and insurance companies total \$1.9 billion (22 percent of the C&I portfolio, or 12 percent of the total loans). FHN had loans to mortgage companies totaling \$1.0 billion (11 percent of the C&I portfolio, or 6 percent of total loans) as of September 30, 2014. As a result, 33 percent of the C&I category was sensitive to impacts on the financial services industry.

### **Acquisition**

On June 7, 2013, FHN acquired substantially all of the assets and liabilities of MNB from the FDIC. The acquisition included approximately \$249 million of loans. These loans were initially recorded at fair value which incorporates expected credit losses, among other things, in accordance with ASC 805 resulting in no carryover of allowance for loan loss ( ALLL ) from the acquiree. At acquisition, FHN designated certain loans as PCI (see discussion below) with the remaining loans accounted for under ASC 310-20, Nonrefundable Fees and Other Costs . For loans accounted for under ASC 310-20, the difference between the loans book value to MNB and the estimated fair value at the time of the acquisition will be accreted back into interest income over the remaining contractual life and the subsequent accounting and reporting will be similar to FHN s originated loan portfolio.

### **PCI Loans**

ASC 310-30, Accounting for Certain Loans or Debt Securities Acquired in a Transfer, provides guidance for acquired loans that have experienced deterioration of credit quality between origination and the time of acquisition and for which the timely collection of the interest and principal is no longer reasonably assured. FHN considered several factors when determining whether a loan met the definition of a PCI loan at the time of acquisition including accrual status, loan grade, delinquency trends, prior partial charge-offs, as well as both originated versus refreshed credit scores and ratios when available.

**Table of Contents****Note 4 Loans (Continued)**

PCI loans were initially recorded at fair value which was estimated by discounting expected cash flows at acquisition date. The expected cash flow includes all contractually expected amounts and incorporates an estimate for future expected credit losses, pre-payment assumptions, and yield requirement for a market participant, among other things. To the extent possible, certain PCI loans were aggregated into pools with composite interest rate and cash flows expected to be collected for the pool. Aggregation into loan pools is based on common risk characteristics that include similar credit risk or risk ratings, and one or more predominant risk characteristics. Generally, FHN pooled loans with smaller balances and common internal loan grades and portfolio types. Subsequent to the initial accounting at acquisition, each PCI pool is accounted for as a single unit.

Accretable yield is initially established at acquisition and is the excess of cash flows expected to be collected over the initial investment in the loan and is recognized in interest income over the remaining life of the loan, or pool of loans. Nonaccretable difference is the difference between the contractually required payments at acquisition and the cash flows expected to be collected at acquisition. FHN estimates expected cash flows for PCI loans on a quarterly basis. Increases in expected cash flows from the last measurement will result in reversal of any nonaccretable difference (or allowance for loan losses to the extent any has been recorded) with a prospective positive impact on interest income. Decreases to the expected cash flows will result in an increase in the allowance for loan losses through increased provision expense.

FHN does not report PCI loans as nonperforming loans due to the accretion of interest income. Additionally, PCI loans that have been pooled and subsequently modified will not be reported as troubled debt restructurings since the pool is the unit of measurement.

The following table presents a rollforward of the accretable yield for the three and nine months ended September 30, 2014 and 2013:

<i>(Dollars in thousands)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
Balance, beginning of period	\$ 16,509	\$ 6,432	\$ 13,490	\$
Additions			335	6,650
Accretion	(1,829)	(821)	(5,413)	(1,039)
Adjustment for payoffs	(828)	(40)	(1,550)	(40)
Adjustment for charge-offs	(10)		(79)	
Increase in accretable yield (a)	2,231		9,290	
<b>Balance, end of period</b>	<b>\$ 16,073</b>	<b>\$ 5,571</b>	<b>\$ 16,073</b>	<b>\$ 5,571</b>

(a) Includes changes in the accretable yield due to both transfers from the nonaccretable difference and the impact of changes in the expected timing of the cash flows.

At September 30, 2014, the ALLL related to PCI loans was \$2.8 million and loan loss provision recognized during the three and nine months ended September 30, 2014 was \$.4 million and \$2.1 million, respectively. The following table reflects the outstanding principal balance and carrying amounts of the PCI loans as of September 30, 2014, and 2013, and December 31, 2013:

<i>(Dollars in thousands)</i>	<b>September 30, 2014</b>		September 30, 2013		December 31, 2013	
	<b>Carrying value</b>	<b>Unpaid balance</b>	Carrying value	Unpaid balance	Carrying value	Unpaid balance
Commercial, financial and industrial (a)	\$ 5,028	\$ 6,155	\$ 7,712	\$ 9,509	\$ 7,077	\$ 9,169
Commercial real estate (a)	31,660	42,890	39,645	55,789	38,042	53,648
Consumer real estate (a)	585	875	888	1,300	878	1,291
Credit card and other (a)	11	16	15	22	12	21
<b>Total</b>	<b>\$ 37,284</b>	<b>\$ 49,936</b>	\$ 48,260	\$ 66,620	\$ 46,009	\$ 64,129

(a) September 30, 2013 balances by portfolio have been re-presented to agree with current presentation.

**Table of Contents****Note 4 Loans (Continued)****Impaired Loans**

The following tables provide information at September 30, 2014 and 2013, by class related to individually impaired loans and consumer TDR s. Recorded investment is defined as the amount of the investment in a loan, before valuation allowance but which does not reflect any direct write-down of the investment. For purposes of this disclosure, PCI loans and LOCOM have been excluded.

<i>(Dollars in thousands)</i>	September 30, 2014			Three Months Ended September 30, 2014		Nine Months Ended September 30, 2014	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
<b>Impaired loans with no related allowance recorded:</b>							
Commercial:							
General C&I	\$ 15,594	\$ 17,185	\$	\$ 15,542	\$	\$ 16,910	\$
TRUPS						1,083	
Income CRE	6,819	14,379		6,829		7,670	
Residential CRE	1,148	1,827		1,148		574	
<b>Total</b>	<b>\$ 23,561</b>	<b>\$ 33,391</b>	<b>\$</b>	<b>\$ 23,519</b>	<b>\$</b>	<b>\$ 26,237</b>	<b>\$</b>
Retail:							
HELOC (a)	\$ 14,036	\$ 34,693	\$	\$ 15,713	\$	\$ 16,324	\$
R/E installment loans (a)	5,640	7,221		6,552		8,729	
Permanent mortgage (a)	7,616	10,023		7,739		7,918	
<b>Total</b>	<b>\$ 27,292</b>	<b>\$ 51,937</b>	<b>\$</b>	<b>\$ 30,004</b>	<b>\$</b>	<b>\$ 32,971</b>	<b>\$</b>
<b>Impaired loans with related allowance recorded:</b>							
Commercial:							
General C&I	\$ 18,393	\$ 22,579	\$ 2,229	\$ 25,394	\$ 79	\$ 25,895	\$ 236
TRUPS	13,490	13,700	3,810	8,505		13,540	
Income CRE	8,735	10,107	481	8,789	62	10,406	226
Residential CRE	5,663	11,111	623	5,846	59	6,233	183
<b>Total</b>	<b>\$ 46,281</b>	<b>\$ 57,497</b>	<b>\$ 7,143</b>	<b>\$ 48,534</b>	<b>\$ 200</b>	<b>\$ 56,074</b>	<b>\$ 645</b>
Retail:							
HELOC	\$ 81,422	\$ 82,813	\$ 17,061	\$ 79,352	\$ 448	\$ 75,476	\$ 1,339
R/E installment loans	73,434	74,690	24,431	74,091	306	73,783	872

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Permanent mortgage	110,921	124,429	17,329	111,263	709	112,518	2,138
Credit card & other	548	548	255	536	5	614	21
<b>Total</b>	<b>\$ 266,325</b>	<b>\$ 282,480</b>	<b>\$ 59,076</b>	<b>\$ 265,242</b>	<b>\$ 1,468</b>	<b>\$ 262,391</b>	<b>\$ 4,370</b>
Total commercial	\$ 69,842	\$ 90,888	\$ 7,143	\$ 72,053	\$ 200	\$ 82,311	\$ 645
<b>Total retail</b>	<b>\$ 293,617</b>	<b>\$ 334,417</b>	<b>\$ 59,076</b>	<b>\$ 295,246</b>	<b>\$ 1,468</b>	<b>\$ 295,362</b>	<b>\$ 4,370</b>
Total impaired loans	\$ 363,459	\$ 425,305	\$ 66,219	\$ 367,299	\$ 1,668	\$ 377,673	\$ 5,015

- (a) All discharged bankruptcy loans are charged down to an estimate of net realizable value and do not carry any allowance.

**Table of Contents****Note 4 Loans (Continued)**

	September 30, 2013			Three Months Ended September 30, 2013		Nine Months Ended September 30, 2013	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
<i>(Dollars in thousands)</i>							
<b>Impaired loans with no related allowance recorded:</b>							
Commercial:							
General C&I	\$ 34,193	\$ 43,677	\$	\$ 40,812	\$	\$ 51,845	\$ 108
TRUPS	6,500	6,500		6,500		10,583	
Income CRE	12,939	24,219		17,959		24,828	168
Residential CRE		182		5,483		10,860	122
<b>Total</b>	<b>\$ 53,632</b>	<b>\$ 74,578</b>	<b>\$</b>	<b>\$ 70,754</b>	<b>\$</b>	<b>\$ 98,116</b>	<b>\$ 398</b>
Retail:							
HELOC (a)	\$ 18,323	\$ 40,867	\$	\$ 19,016	\$	\$ 20,032	\$
R/E installment loans (a)	11,632	15,102		11,913		12,166	
Permanent mortgage (a)	11,120	14,531		11,127		10,690	
<b>Total</b>	<b>\$ 41,075</b>	<b>\$ 70,500</b>	<b>\$</b>	<b>\$ 42,056</b>	<b>\$</b>	<b>\$ 42,888</b>	<b>\$</b>
<b>Impaired loans with related allowance recorded:</b>							
Commercial:							
General C&I	\$ 31,672	\$ 38,075	\$ 2,447	\$ 27,944	\$ 71	\$ 16,319	\$ 108
TRUPS	33,610	33,610	13,255	38,655		39,185	
Income CRE	10,274	11,330	765	7,552	70	3,859	96
Residential CRE	7,053	12,383	816	4,567	68	1,869	84
<b>Total</b>	<b>\$ 82,609</b>	<b>\$ 95,398</b>	<b>\$ 17,283</b>	<b>\$ 78,718</b>	<b>\$ 209</b>	<b>\$ 61,232</b>	<b>\$ 288</b>
Retail:							
HELOC	\$ 68,903	\$ 71,708	\$ 15,702	\$ 68,287	\$ 483	\$ 65,005	\$ 1,373
R/E installment loans	71,543	72,686	22,724	75,084	336	72,571	1,025
Permanent mortgage	117,004	129,702	18,646	114,501	776	111,880	2,164
Credit card & other	648	648	212	682	7	732	23
<b>Total</b>	<b>\$ 258,098</b>	<b>\$ 274,744</b>	<b>\$ 57,284</b>	<b>\$ 258,554</b>	<b>\$ 1,602</b>	<b>\$ 250,188</b>	<b>\$ 4,585</b>
<b>Total commercial</b>	<b>\$ 136,241</b>	<b>\$ 169,976</b>	<b>\$ 17,283</b>	<b>\$ 149,472</b>	<b>\$ 209</b>	<b>\$ 159,348</b>	<b>\$ 686</b>
<b>Total retail</b>	<b>\$ 299,173</b>	<b>\$ 345,244</b>	<b>\$ 57,284</b>	<b>\$ 300,610</b>	<b>\$ 1,602</b>	<b>\$ 293,076</b>	<b>\$ 4,585</b>

Total impaired loans	\$ 435,414	\$ 515,220	\$ 74,567	\$ 450,082	\$ 1,811	\$ 452,424	\$ 5,271
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Certain previously reported amounts have been reclassified to agree with current presentation.

- (a) All discharged bankruptcy loans are charged down to an estimate of net realizable value and do not carry any allowance.

### **Asset Quality Indicators**

FHN employs a dual grade commercial risk grading methodology to assign an estimate for the probability of default ( PD ) and the loss given default ( LGD ) for each commercial loan using factors specific to various industry, portfolio, or product segments that result in a rank ordering of risk and the assignment of grades PD 1 to PD 16. Each PD grade corresponds to an estimated one-year default probability percentage; a PD 1 has the lowest expected default probability, and probabilities increase as grades progress down the scale. PD 1 through PD 12 are pass grades. PD grades 13-16 correspond to the regulatory-defined categories of special mention (13), substandard (14), doubtful (15), and loss (16). Pass loan grades are required to be reassessed annually or earlier whenever there has been a material change in the financial condition of the borrower or risk characteristics of the relationship. All commercial loans over \$1 million and certain commercial loans over \$500,000 that are graded 13 or worse are reassessed on a quarterly basis. LGD grades are assigned based on a scale of 1-12 and represent FHN's expected recovery based on collateral type in the event a loan defaults. See Note 5 Allowance for Loan Losses for further discussion on the credit grading system.



**Table of Contents****Note 4 Loans (Continued)**

The following tables provide the balances of commercial loan portfolio classes with associated allowance, disaggregated by PD grade as of September 30, 2014 and 2013.

September 30, 2014								
<i>(Dollars in thousands)</i>	General	Loans to		Income	Residential		Percentage	Allowance
PD Grade:	C&I	Mortgage	TRUPS (a)	CRE	CRE	Total	of	for
		Companies					Total	Loan
								Losses
1	\$ 441,590	\$	\$	\$ 221	\$ 63	\$ 441,874	5%	\$
2	355,805			2,854	244	358,903	4	338
3	412,110	46,838		28,750	93	487,791	5	264
4	446,092	148,852		28,815	296	624,055	6	671
5	947,041	177,435		239,166	4,717	1,368,359	14	2,741
6	1,090,900	275,710		184,961	5,579	1,557,150	16	1,790
7	1,178,283	193,667		262,318	6,405	1,640,673	17	2,777
8	747,305	88,114		183,145	4,195	1,022,759	10	2,339
9	540,472	18,251		107,636	2,619	668,978	7	4,559
10	291,984	8,774		39,306	1,216	341,280	3	4,001
11	314,927			33,214	2,825	350,966	4	7,538
12	106,550			29,250	928	136,728	1	1,383
13	115,198		325,882	8,085	1,938	451,103	5	6,716
14,15,16	153,611			37,882	4,915	196,408	2	40,279
Collectively evaluated for impairment	7,141,868	957,641	325,882	1,185,603	36,033	9,647,027	99	75,396
Individually evaluated for impairment	33,987		12,875	15,554	6,811	69,227	1	7,143
Purchased credit-impaired loans	5,076			32,588	1,805	39,469		2,781
Total commercial loans	\$ 7,180,931	\$ 957,641	\$ 338,757	\$ 1,233,745	\$ 44,649	\$ 9,755,723	100%	\$ 85,320

**Table of Contents****Note 4 Loans (Continued)**

(Dollars in thousands)	September 30, 2013						Allowance	
	General C&I	Loans to Mortgage Companies	TRUPS (a)	Income CRE	Residential CRE	Total	Percent of Total	for Loan Losses
PD Grade:								
1	\$ 228,555	\$	\$	\$	\$	\$ 228,555	3%	\$ 81
2	179,955					179,955	2	79
3	194,880			2,687		197,567	2	224
4	311,097					311,097	4	517
5	790,748			11,823	216	802,787	9	1,363
6	938,609	40,200		44,311	286	1,023,406	12	1,973
7	1,125,031	202,128		228,814	9,978	1,565,951	17	3,377
8	881,668	308,282		202,417	5,058	1,397,425	16	4,895
9	615,180	152,275		203,308	1,499	972,262	11	7,981
10	451,318	29,008		139,026	1,066	620,418	7	8,640
11	399,082	473		69,945	277	469,777	5	10,338
12	124,916			57,534	1,224	183,674	2	2,425
13	159,675		332,707	33,439	1,324	527,145	6	8,596
14,15,16	172,346	335	3,335	73,737	10,033	259,786	3	34,601
Collectively evaluated for impairment	6,573,060	732,701	336,042	1,067,041	30,961	8,739,805	99	85,090
Individually evaluated for impairment	65,865		36,864	23,213	7,053	132,995	1	17,283
Total commercial loans (b)	\$ 6,638,925	\$ 732,701	\$ 372,906	\$ 1,090,254	\$ 38,014	\$ 8,872,800	100%	\$ 102,373

(a) Balances as of September 30, 2014 and 2013, presented net of \$26.2 million and \$29.4 million, respectively, in lower of cost or market ( LOCOM ) valuation allowance. Based on the underlying structure of the notes, the highest possible internal grade is 13 .

(b) September 30, 2013 table excludes PCI loans.

The retail portfolio is comprised primarily of smaller-balance loans which are very similar in nature in that most are standard products and are backed by residential real estate. Because of the similarities of retail loan-types, FHN is able to utilize the Fair Isaac Corporation ( FICO ) score, among other attributes, to assess the quality of consumer borrowers. FICO scores are refreshed on a quarterly basis in an attempt to reflect the recent risk profile of the borrowers. Accruing delinquency amounts are indicators of asset quality within the credit card and other retail portfolio.

**Table of Contents****Note 4 Loans (Continued)**

The following tables reflect period end balances and average FICO scores by origination vintage for the HELOC, real estate installment, and permanent mortgage classes of loans as of September 30, 2014 and 2013:

<b>HELOC</b> <i>(Dollars in thousands)</i>	<b>September 30, 2014</b>			<b>September 30, 2013</b>		
	<b>Period End</b>	<b>Average</b>	<b>Average</b>	<b>Period End</b>	<b>Average</b>	<b>Average</b>
		<b>Balance</b>	<b>Origination FICO</b>		<b>Refreshed FICO</b>	<b>Balance</b>
<b>Origination Vintage</b>						
pre-2003	\$ 61,659	708	703	\$ 88,416	711	702
2003	111,031	722	709	163,576	728	714
2004	312,590	724	711	421,542	727	717
2005	476,226	732	722	548,756	733	720
2006	351,818	740	727	400,023	741	725
2007	369,635	744	729	421,964	744	728
2008	200,908	753	748	233,642	754	747
2009	105,576	752	743	121,555	750	744
2010	100,727	754	749	120,022	753	750
2011	100,842	759	753	119,553	758	754
2012	121,149	759	757	145,507	759	759
2013	158,256	759	760	111,976	762	761
2014	87,878	761	761			
Total	\$ 2,558,295	741	732	\$ 2,896,532	741	730

<b>R/E Installment Loans</b> <i>(Dollars in thousands)</i>	<b>September 30, 2014</b>			<b>September 30, 2013</b>		
	<b>Period End</b>	<b>Average</b>	<b>Average</b>	<b>Period End</b>	<b>Average</b>	<b>Average</b>
		<b>Balance</b>	<b>Origination FICO</b>		<b>Refreshed FICO</b>	<b>Balance</b>
<b>Origination Vintage</b>						
pre-2003	\$ 16,278	680	684	\$ 26,603	682	684
2003	55,361	715	724	81,915	716	725
2004	44,484	700	697	58,244	701	699
2005	132,276	715	713	170,742	717	711
2006	143,601	714	701	183,847	716	701
2007	211,780	723	709	264,851	725	709
2008	67,730	721	715	91,883	723	720
2009	31,524	739	728	39,549	742	736
2010	107,417	748	755	131,004	747	754
2011	296,440	760	759	347,315	761	761
2012	628,622	764	765	707,972	764	764
2013	486,553	756	757	457,590	758	754
2014	350,627	755	754			

Total	\$ 2,572,693	748	746	\$ 2,561,515	746	742
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<b>Permanent Mortgage</b>	<b>September 30, 2014</b>			<b>September 30, 2013</b>		
		<b>Average</b>			<b>Average</b>	<b>Average</b>
<i>(Dollars in thousands)</i>	<b>Period End</b>	<b>Origination</b>	<b>Refreshed</b>	<b>Period End</b>	<b>Origination</b>	<b>Refreshed</b>
<b>Origination Vintage</b>	<b>Balance</b>	<b>FICO</b>	<b>FICO</b>	<b>Balance</b>	<b>FICO</b>	<b>FICO</b>
pre-2004	\$ 161,037	724	723	\$ 205,111	725	725
2004	18,190	713	713	24,595	712	693
2005	35,503	737	733	41,643	738	712
2006	65,722	731	734	81,932	731	711
2007	201,640	734	735	236,819	733	710
2008	90,697	742	736	107,594	741	714
<b>Total</b>	<b>\$ 572,789</b>	<b>730</b>	<b>731</b>	<b>\$ 697,694</b>	<b>731</b>	<b>713</b>

**Table of Contents****Note 4 Loans (Continued)****Nonaccrual and Past Due Loans**

For all portfolio segments and classes other than PCI loans, loans are placed on nonaccrual status if it becomes evident that full collection of principal and interest is at risk, impairment has been recognized as a partial charge-off of principal balance, or on a case-by-case basis if FHN continues to receive payments, but there are atypical loan structures or other borrower-specific issues. PCI loans are classified in the table below as accruing because of the accretion of interest. FHN has a meaningful portion of loans that are classified as nonaccrual even though loan payments are being received; these include residential real estate loans where the borrower has been discharged of personal obligation through bankruptcy, and also current second lien loans behind first lien loans with performance issues. The determination of whether a TDR is placed on nonaccrual status generally follows the same internal policies and procedures as other portfolio loans. However, FHN will typically place a consumer real estate loan on nonaccrual status if it is 30 or more days delinquent at the time of modification and is determined to be a TDR, except for residential real estate secured loans discharged in bankruptcy ( discharged bankruptcies ) that are placed on nonaccrual regardless of delinquency status. Current stand-alone second liens are placed on nonaccrual status if they are junior to first liens that are 90 days or more past due or the first lien has been modified into a TDR.

The following table reflects accruing and non-accruing loans by class on September 30, 2014:

	Current	Accruing		Total Accruing	Current	Non-Accruing		Total Non- Accruing	Total Loans
		30-89 Days Past Due	90+ Days Past Due			30-89 Days Past Due	90+ Days Past Due		
<i>(Dollars in thousands)</i>									
<b>Commercial (C&amp;I):</b>									
General C&I	\$ 7,140,246	\$ 5,515	\$ 1,717	\$ 7,147,478	\$ 5,603	\$ 1,469	\$ 21,305	\$ 28,377	\$ 7,175,855
Loans to mortgage companies	956,861	650		957,511			130	130	957,641
UPS (a)	325,882			325,882	12,875			12,875	338,757
Acquired credit-impaired loans	4,710	366		5,076					5,076
Total commercial (C&I)	8,427,699	6,531	1,717	8,435,947	18,478	1,469	21,435	41,382	8,477,329
<b>Commercial real estate:</b>									
Home CRE	1,186,595	2,781		1,189,376	217	1,068	10,496	11,781	1,201,157
Residential CRE	40,249	189		40,438	1,254		1,152	2,406	42,842
Acquired credit-impaired loans	33,185	669	539	34,393					34,393
	1,260,029	3,639	539	1,264,207	1,471	1,068	11,648	14,187	1,278,394

Commercial real estate									
<b>Consumer real estate:</b>									
LOC	2,437,982	23,816	11,645	<b>2,473,443</b>	68,785	5,784	10,283	<b>84,852</b>	<b>2,558,223</b>
Installment loans	2,515,705	12,721	4,965	<b>2,533,391</b>	29,306	2,585	6,768	<b>38,659</b>	<b>2,572,046</b>
Acquired credit-impaired loans	643			<b>643</b>					<b>643</b>
Commercial consumer real estate	4,954,330	36,537	16,610	<b>5,007,477</b>	98,091	8,369	17,051	<b>123,511</b>	<b>5,130,938</b>
Permanent mortgage	523,150	7,635	8,030	<b>538,815</b>	15,215	4,063	14,696	<b>33,974</b>	<b>572,719</b>
<b>Credit card &amp; other:</b>									
Credit card	184,650	1,900	1,822	<b>188,372</b>					<b>188,372</b>
Other	162,088	1,190	164	<b>163,442</b>			692	<b>692</b>	<b>164,134</b>
Acquired credit-impaired loans	11			<b>11</b>					<b>11</b>
Commercial credit card & other	346,749	3,090	1,986	<b>351,825</b>			692	<b>692</b>	<b>352,517</b>
<b>Total loans, net of allowance</b>	<b>\$ 15,511,957</b>	<b>\$ 57,432</b>	<b>\$ 28,882</b>	<b>\$ 15,598,271</b>	<b>\$ 133,255</b>	<b>\$ 14,969</b>	<b>\$ 65,522</b>	<b>\$ 213,746</b>	<b>\$ 15,812,017</b>

(a) Total TRUPS includes LOCOM valuation allowance of \$26.2 million.

**Table of Contents****Note 4 Loans (Continued)**

The following table reflects accruing and non-accruing loans by class on September 30, 2013:

<i>(Dollars in thousands)</i>	Current	Accruing		Total Accruing	Current	Non-Accruing		Total Non- Accruing	Total Loans
		30-89 Days Past Due	90+ Days Past Due			30-89 Days Past Due	90+ Days Past Due		
<b>Commercial (C&amp;I):</b>									
General C&I	\$ 6,560,688	\$ 7,314	\$ 95	\$ 6,568,097	\$ 33,582	\$ 3,610	\$ 28,334	\$ 65,526	\$ 6,633,623
Loans to mortgage companies	731,684	682		732,366			335	335	732,701
TRUPS (a)	336,042			336,042			36,864	36,864	372,906
Purchased credit-impaired loans	7,092	468	152	7,712					7,712
Total commercial (C&I)	7,635,506	8,464	247	7,644,217	33,582	3,610	65,533	102,725	7,746,942
<b>Commercial real estate:</b>									
Income CRE	1,071,839	5,438	435	1,077,712	6,791		13,802	20,593	1,098,305
Residential CRE	31,189	177		31,366	285		4,110	4,395	35,761
Purchased credit-impaired loans	38,595	637	413	39,645					39,645
Total commercial real estate	1,141,623	6,252	848	1,148,723	7,076		17,912	24,988	1,173,711
<b>Consumer real estate:</b>									
HELOC	2,778,336	24,072	12,641	2,815,049	61,733	5,521	14,229	81,483	2,896,532
1/E installment loans	2,499,522	14,156	6,475	2,520,153	29,549	3,048	7,877	40,474	2,560,627
Purchased credit-impaired loans	888			888					888
Total consumer real estate	5,278,746	38,228	19,116	5,336,090	91,282	8,569	22,106	121,957	5,458,047
Permanent mortgage	643,385	5,097	12,239	660,721	13,518	1,321	22,134	36,973	697,694
<b>Credit card &amp; other</b>									
Credit card	186,749	1,480	1,258	189,487					189,487

Other	140,320	803	138	<b>141,261</b>	1,399			<b>1,399</b>	<b>142,660</b>
Purchased									
credit-impaired loans	15			<b>15</b>					<b>15</b>
Total credit card & other	327,084	2,283	1,396	<b>330,763</b>	1,399			<b>1,399</b>	<b>332,162</b>
<b>Total loans, net of</b>									
<b>earned</b>	<b>\$ 15,026,344</b>	<b>\$ 60,324</b>	<b>\$ 33,846</b>	<b>\$ 15,120,514</b>	<b>\$ 146,857</b>	<b>\$ 13,500</b>	<b>\$ 127,685</b>	<b>\$ 288,042</b>	<b>\$ 15,408,556</b>

(a) Total TRUPS includes LOCOM valuation allowance of \$29.4 million.

### Troubled Debt Restructurings

As part of FHN's ongoing risk management practices, FHN attempts to work with borrowers when necessary to extend or modify loan terms to better align with their current ability to repay. Extensions and modifications to loans are made in accordance with internal policies and guidelines which conform to regulatory guidance. Each occurrence is unique to the borrower and is evaluated separately. FHN considers regulatory guidelines when restructuring loans to ensure that prudent lending practices are followed. As such, qualification criteria and payment terms consider the borrower's current and prospective ability to comply with the modified terms of the loan.

A modification is classified as a TDR if the borrower is experiencing financial difficulty and it is determined that FHN has granted a concession to the borrower. FHN may determine that a borrower is experiencing financial difficulty if the borrower is currently in default on any of its debt, or if it is probable that a borrower may default in the foreseeable future. Many aspects of a borrower's financial situation are assessed when determining whether they are experiencing financial difficulty, particularly as it relates to commercial borrowers due to the complex nature of loan structures, business/industry risk, and borrower/guarantor structures. Concessions could include extension of the maturity date, reductions of the interest rate (which may make the rate lower than current market for a new loan with similar risk), reduction of accrued interest, or principal forgiveness. When evaluating whether a concession has been granted, FHN also considers whether the borrower has provided additional collateral or guarantors, among other things, and whether such additions adequately compensate FHN for the restructured terms. The assessments of whether a borrower is experiencing (or is likely to experience) financial difficulty and whether a concession has been granted is subjective in nature and management's judgment is required when determining whether a modification is classified as a TDR.

For all classes within the commercial portfolio segment, TDRs are typically modified through forbearance agreements (generally 6 to 12 months). Forbearance agreements could include reduced interest rates, reduced payments, release of guarantor, or entering into short sale agreements. FHN's proprietary modification programs for consumer loans are generally structured using parameters of U.S. government-sponsored programs such as Home Affordable Modification Program (HAMP). Within the HELOC and R/E installment loans classes of the consumer portfolio segment, TDRs are typically modified by reducing the interest rate (in increments



**Table of Contents****Note 4 Loans (Continued)**

of 25 basis points to a minimum of 1 percent for up to 5 years) and a possible maturity date extension to reach an affordable housing debt ratio. Permanent mortgage TDRs are typically modified by reducing the interest rate (in increments of 25 basis points to a minimum of 2 percent for up to 5 years) and a possible maturity date extension to reach an affordable housing debt ratio. After 5 years the interest rate steps up 1 percent every year thereafter until it reaches the Federal Home Loan Mortgage Corporation ( Freddie Mac, Freddie, or FHLMC ) Weekly Survey Rate cap. Contractual maturities may be extended to 40 years on permanent mortgages and to 30 years for consumer real estate loans. Within the credit card class of the consumer portfolio segment, TDRs are typically modified through either a short-term credit card hardship program or a longer-term credit card workout program. In the credit card hardship program, borrowers may be granted rate and payment reductions for 6 months to 1 year. In the credit card workout program, customers are granted a rate reduction to 0 percent and term extensions for up to 5 years to pay off the remaining balance.

Despite the absence of a loan modification, the discharge of personal liability through bankruptcy proceedings is considered a concession and as a result, FHN classifies all non-reaffirmed residential real estate loans after bankruptcy as nonaccruing TDRs.

On September 30, 2014 and 2013, FHN had \$346.0 million and \$369.4 million portfolio loans classified as TDRs, respectively. For TDRs in the loan portfolio, FHN had loan loss reserves of \$60.9 million and \$61.3 million, or 18 percent as of September 30, 2014, and 17 percent as of September 30, 2013. Additionally, \$83.1 million and \$133.9 million of loans held-for-sale as of September 30, 2014 and 2013, respectively were classified as TDRs.

The following table reflects portfolio loans that were classified as TDRs during the three and nine months ended September 30, 2014 and 2013:

	Three Months Ended September 30, 2014			Nine Months Ended September 30, 2014		
		Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment		Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<i>(Dollars in thousands)</i>	Number			Number		
<b>Commercial (C&amp;I):</b>						
General C&I	2	\$ 1,031	\$ 970	4	\$ 1,767	\$ 1,492
Total commercial (C&I)	2	1,031	970	4	1,767	1,492
<b>Commercial real estate:</b>						
Income CRE				2	421	421
Residential CRE				1	976	960
Total commercial real estate				3	1,397	1,381

**Consumer real estate:**

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HELOC	89	6,930	6,883	253	20,999	21,208
R/E installment loans	21	1,269	1,255	138	9,544	9,450
<b>Total consumer real estate</b>	<b>110</b>	<b>8,199</b>	<b>8,138</b>	<b>391</b>	<b>30,543</b>	<b>30,658</b>
<b>Permanent mortgage</b>	<b>6</b>	<b>1,639</b>	<b>1,672</b>	<b>30</b>	<b>8,314</b>	<b>7,839</b>
<b>Credit card &amp; other</b>	<b>16</b>	<b>107</b>	<b>103</b>	<b>50</b>	<b>254</b>	<b>245</b>
<b>Total troubled debt restructurings</b>	<b>134</b>	<b>\$ 10,976</b>	<b>\$ 10,883</b>	<b>478</b>	<b>\$ 42,275</b>	<b>\$ 41,615</b>

	Three Months Ended September 30, 2013			Nine Months Ended September 30, 2013		
	Number	Pre-Modification	Post-Modification	Number	Pre-Modification	Post-Modification
		Outstanding Recorded Investment	Outstanding Recorded Investment		Outstanding Recorded Investment	Outstanding Recorded Investment
<i>(Dollars in thousands)</i>						
<b>Commercial (C&amp;I):</b>						
General C&I	2	\$ 1,161	\$ 1,134	10	\$ 17,350	\$ 17,313
<b>Total commercial (C&amp;I)</b>	<b>2</b>	<b>1,161</b>	<b>1,134</b>	<b>10</b>	<b>17,350</b>	<b>17,313</b>
<b>Commercial real estate:</b>						
Income CRE				1	288	288
Residential CRE						
<b>Total commercial real estate</b>				<b>1</b>	<b>288</b>	<b>288</b>
<b>Consumer real estate:</b>						
HELOC	72	5,212	5,194	279	21,729	21,479
R/E installment loans	70	4,589	4,541	346	24,264	24,100
<b>Total consumer real estate</b>	<b>142</b>	<b>9,801</b>	<b>9,735</b>	<b>625</b>	<b>45,993</b>	<b>45,579</b>
<b>Permanent mortgage</b>	<b>15</b>	<b>3,864</b>	<b>4,074</b>	<b>41</b>	<b>16,907</b>	<b>17,311</b>
<b>Credit card &amp; other</b>	<b>13</b>	<b>44</b>	<b>39</b>	<b>41</b>	<b>198</b>	<b>187</b>
<b>Total troubled debt restructurings</b>	<b>172</b>	<b>\$ 14,870</b>	<b>\$ 14,982</b>	<b>718</b>	<b>\$ 80,736</b>	<b>\$ 80,678</b>



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General C&I	6	\$ 1,870	8	\$ 5,977
<b>Total commercial (C&amp;I)</b>	<b>6</b>	<b>1,870</b>	<b>8</b>	<b>5,977</b>
<b>Commercial real estate:</b>				
Income CRE	3	750	4	1,548
Residential CRE			1	33
<b>Total commercial real estate</b>	<b>3</b>	<b>750</b>	<b>5</b>	<b>1,581</b>
<b>Consumer real estate:</b>				
HELOC	1	35	10	512
R/E installment loans	3	229	6	350
<b>Total consumer real estate</b>	<b>4</b>	<b>264</b>	<b>16</b>	<b>862</b>
<b>Permanent mortgage</b>	<b>4</b>	<b>2,071</b>	<b>14</b>	<b>6,507</b>
<b>Credit card &amp; other</b>	<b>8</b>	<b>34</b>	<b>15</b>	<b>61</b>
<b>Total troubled debt restructurings</b>	<b>25</b>	<b>\$ 4,989</b>	<b>58</b>	<b>\$ 14,988</b>

The determination of whether a TDR is placed on nonaccrual status generally follows the same internal policies and procedures as other portfolio loans. However, FHN will typically place a consumer real estate loan on nonaccrual status if it is 30 or more days delinquent upon modification into a TDR. For commercial loans, nonaccrual TDRs that are reasonably assured of repayment according to their modified terms may be returned to accrual status by FHN upon a detailed credit evaluation of the borrower's financial condition and prospects for repayment under the revised terms. For consumer loans, FHN's evaluation supporting the decision to return a modified loan to accrual status includes consideration of the borrower's sustained historical repayment performance for a reasonable period prior to the date on which the loan is returned to accrual status, which is generally a minimum of six months. FHN may also consider a borrower's sustained historical repayment performance for a reasonable time prior to the restructuring in assessing whether the borrower can meet the restructured terms, as it may indicate that the borrower is capable of servicing the level of debt under the modified terms. Otherwise, FHN will continue to classify restructured loans as nonaccrual. Consistent with regulatory guidance, upon sustained performance and classification as a TDR over FHN's year-end, the loan will be removed from TDR status as long as the modified terms were market-based at the time of modification.

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**Table of Contents****Note 5 Allowance for Loan Losses**

The ALLL includes the following components: reserves for commercial loans evaluated based on pools of credit graded loans and reserves for pools of smaller-balance homogeneous retail loans, both determined in accordance with ASC 450-20-50. The reserve factors applied to these pools are an estimate of probable incurred losses based on management's evaluation of historical net losses from loans with similar characteristics and are subject to qualitative adjustments by management to reflect current events, trends, and conditions (including economic considerations and trends). The slow economic recovery, performance of the housing market, unemployment levels, labor participation rate, the regulatory environment, regulatory guidance, and both positive and negative portfolio segment-specific trends, are examples of additional factors considered by management in determining the ALLL. Additionally, management considers the inherent uncertainty of quantitative models that are driven by historical loss data. The ALLL also includes reserves determined in accordance with ASC 310-10-35 for loans determined by management to be individually impaired and an allowance associated with PCI loans.

**Commercial**

For commercial loans, reserves are established using historical net loss factors by grade level, loan product, and business segment. An assessment of the quality of individual commercial loans is made utilizing credit grades assigned internally based on a dual grading system which estimates both the PD and loss severity in the event of default. PD grades range from 1-16 while estimated loss severities, or LGD grades, range from 1-12. This credit grading system is intended to identify and measure the credit quality of the loan portfolio by analyzing the migration of loans between grading categories. It is also integral to the estimation methodology utilized in determining the allowance for loan losses since an allowance is established for pools of commercial loans based on the credit grade assigned. The appropriate relationship team performs the process of categorizing commercial loans into the appropriate credit grades, initially as a component of the approval of the loan, and subsequently throughout the life of the loan as part of the servicing regimen. The proper loan grade for larger exposures is confirmed by a senior credit officer in the approval process. To determine the most appropriate credit grade for each loan, the credit risk grading system employs scorecards for particular categories of loans that consist of a number of objective and subjective measures that are weighted in a manner that produces a rank ordering of risk within pass-graded credits. Loan grading discipline is regularly reviewed by Credit Risk Assurance to determine if the process continues to result in accurate loan grading across the portfolio. FHN may utilize availability of guarantors/sponsors to support lending decisions during the credit underwriting process and when determining the assignment of internal loan grades.

**Retail**

The ALLL for smaller-balance homogeneous retail loans is determined based on pools of similar loan types that have similar credit risk characteristics. FHN manages retail loan credit risk on a class basis. Reserves by portfolio are determined using segmented roll-rate models that incorporate various factors including historical delinquency trends, experienced loss frequencies, and experienced loss severities. Generally, reserves for retail loans reflect inherent losses in the portfolio that are expected to be recognized over the following twelve months.

**Individually Impaired**

Generally, classified nonaccrual commercial loans over \$1 million and all commercial and consumer loans classified as TDRs are deemed to be impaired and are individually assessed for impairment measurement in accordance with ASC 310-10-35. For all commercial portfolio segments, TDRs and other individually impaired commercial loans are measured based on the present value of expected future payments discounted at the loan's effective interest rate (the DCF method), observable market prices, or for loans that are solely dependent on the collateral for repayment, the net

realizable value. For loans measured using the DCF method or by observable market prices, if the recorded investment in the impaired loan exceeds this amount, a specific allowance is established as a component of the ALLL until such time as a loss is expected and recognized; for impaired collateral-dependent loans, FHN will charge off the full difference between the book value and the best estimate of net realizable value.

Generally, the allowance for TDRs in all consumer portfolio segments is determined by estimating the expected future cash flows using the modified interest rate (if an interest rate concession), incorporating payoff and net charge-off rates specific to the TDRs within the portfolio segment being assessed, and discounted using the pre-modification interest rate. The discount rates of variable rate TDRs are adjusted to reflect changes in the interest rate index to which the rates are tied. The discounted cash flows are then compared to the outstanding principal balance in order to determine required reserves. Residential real estate loans discharged through bankruptcy are collateral-dependent and are charged down to net realizable value.

**Table of Contents****Note 5 Allowance for Loan Losses (Continued)**

The following table provides a rollforward of the allowance for loan losses by portfolio segment for the three and nine months ended September 30, 2014 and 2013:

<i>(Dollars in thousands)</i>	<b>C&amp;I</b>	<b>Commercial Real Estate</b>	<b>Consumer Real Estate</b>	<b>Permanent Mortgage</b>	<b>Credit Card and Other</b>	<b>Total</b>
Balance as of July 1, 2013	\$ 93,502	\$ 13,931	\$ 120,848	\$ 27,103	\$ 6,550	\$ 261,934
Charge-offs	(4,869)	(515)	(16,412)	(1,366)	(2,884)	(26,046)
Recoveries	3,242	587	4,398	841	754	9,822
Provision	(495)	(3,010)	11,992	(1,022)	2,535	10,000
<b>Balance as of September 30, 2013</b>	<b>91,380</b>	<b>10,993</b>	<b>120,826</b>	<b>25,556</b>	<b>6,955</b>	<b>255,710</b>
Balance as of January 1, 2013	\$ 96,191	\$ 19,997	\$ 128,949	\$ 24,928	\$ 6,898	\$ 276,963
Charge-offs	(16,201)	(2,612)	(58,792)	(6,577)	(8,236)	(92,418)
Recoveries	9,839	2,703	14,932	1,609	2,082	31,165
Provision	1,551	(9,095)	35,737	5,596	6,211	40,000
<b>Balance as of September 30, 2013</b>	<b>91,380</b>	<b>10,993</b>	<b>120,826</b>	<b>25,556</b>	<b>6,955</b>	<b>255,710</b>
Allowance individually evaluated for impairment	15,702	1,581	38,426	18,646	212	74,567
Allowance collectively evaluated for impairment	75,678	9,412	82,400	6,910	6,743	181,143
Loans, net of unearned as of September 30, 2013:						
Individually evaluated for impairment	102,729	30,266	170,401	128,124	648	432,168
Collectively evaluated for impairment	7,636,501	1,103,800	5,286,758	569,570	331,499	14,928,128
Purchased credit-impaired loans (a)	7,712	39,645	888		15	48,260
<b>Total loans, net of unearned</b>	<b>\$ 7,746,942</b>	<b>\$ 1,173,711</b>	<b>\$ 5,458,047</b>	<b>\$ 697,694</b>	<b>\$ 332,162</b>	<b>\$ 15,408,556</b>
<b>Balance as of July 1, 2014</b>	<b>\$ 68,591</b>	<b>\$ 15,821</b>	<b>\$ 118,037</b>	<b>\$ 23,727</b>	<b>\$ 17,452</b>	<b>\$ 243,628</b>
<b>Charge-offs</b>	<b>(3,741)</b>	<b>(1,789)</b>	<b>(13,465)</b>	<b>(1,047)</b>	<b>(3,642)</b>	<b>(23,684)</b>
<b>Recoveries</b>	<b>5,219</b>	<b>312</b>	<b>5,669</b>	<b>686</b>	<b>811</b>	<b>12,697</b>
<b>Provision</b>	<b>(199)</b>	<b>1,106</b>	<b>8,154</b>	<b>(3,145)</b>	<b>84</b>	<b>6,000</b>

<b>Balance as of September 30, 2014</b>	<b>69,870</b>	<b>15,450</b>	<b>118,395</b>	<b>20,221</b>	<b>14,705</b>	<b>238,641</b>
<b>Balance as of January 1, 2014</b>	<b>\$ 86,446</b>	<b>\$ 10,603</b>	<b>\$ 126,785</b>	<b>\$ 22,491</b>	<b>\$ 7,484</b>	<b>\$ 253,809</b>
<b>Charge-offs</b>	<b>(14,997)</b>	<b>(3,163)</b>	<b>(33,803)</b>	<b>(4,144)</b>	<b>(11,033)</b>	<b>(67,140)</b>
<b>Recoveries</b>	<b>8,338</b>	<b>2,323</b>	<b>16,113</b>	<b>1,958</b>	<b>2,240</b>	<b>30,972</b>
<b>Provision</b>	<b>(9,917)</b>	<b>5,687</b>	<b>9,300</b>	<b>(84)</b>	<b>16,014</b>	<b>21,000</b>
<b>Balance as of September 30, 2014</b>	<b>69,870</b>	<b>15,450</b>	<b>118,395</b>	<b>20,221</b>	<b>14,705</b>	<b>238,641</b>
<b>Allowance individually evaluated for impairment</b>	<b>6,039</b>	<b>1,104</b>	<b>41,492</b>	<b>17,329</b>	<b>255</b>	<b>66,219</b>
<b>Allowance collectively evaluated for impairment</b>	<b>63,783</b>	<b>11,613</b>	<b>76,845</b>	<b>2,892</b>	<b>14,450</b>	<b>169,583</b>
<b>Allowance purchased credit-impaired loans</b>	<b>48</b>	<b>2,733</b>	<b>58</b>			<b>2,839</b>
<b>Loans, net of unearned as of September 30, 2014:</b>						
<b>Individually evaluated for impairment</b>	<b>46,862</b>	<b>22,365</b>	<b>174,532</b>	<b>118,537</b>	<b>548</b>	<b>362,844</b>
<b>Collectively evaluated for impairment</b>	<b>8,425,391</b>	<b>1,221,636</b>	<b>4,955,813</b>	<b>454,252</b>	<b>351,958</b>	<b>15,409,050</b>
<b>Purchased credit-impaired loans</b>	<b>5,076</b>	<b>34,393</b>	<b>643</b>		<b>11</b>	<b>40,123</b>
<b>Total loans, net of unearned</b>	<b>\$ 8,477,329</b>	<b>\$ 1,278,394</b>	<b>\$ 5,130,988</b>	<b>\$ 572,789</b>	<b>\$ 352,517</b>	<b>\$ 15,812,017</b>

Certain previously reported amounts have been reclassified to agree with current presentation.

(a) September 30, 2013 balances by portfolio have been re-presented to agree with current presentation.



**Table of Contents****Note 6 Mortgage Servicing Rights**

FHN recognizes all classes of mortgage servicing rights ( MSR ) at fair value. Classes of MSR are established based on market inputs used to determine the fair value of the servicing asset and FHN's risk management practices. See Note 17 Fair Value of Assets & Liabilities, the Determination of Fair Value section for a discussion of FHN's MSR valuation methodology. In third quarter 2013, FHN agreed to sell substantially all remaining legacy mortgage servicing which resulted in de-recognition of substantially all first lien MSR by the end of first quarter 2014. Accordingly the rollforward of MSR is presented for the comparative period only. See Note 15 Derivatives for a discussion of how FHN hedged the fair value of MSR prior to signing the definitive sales agreement. The balance of MSR included on the Consolidated Condensed Statements of Condition represented the rights to service approximately \$15 billion of mortgage loans on September 30, 2013, for which a servicing right had been capitalized.

Following is a summary of changes in capitalized MSR as of September 30, 2013:

<i>(Dollars in thousands)</i>	First Liens	Second Liens	HELOC	Total
Fair value on January 1, 2013	\$ 111,314	\$ 196	\$ 2,801	\$ 114,311
Reductions due to loan payments	(16,980)	(75)	(342)	(17,397)
Reductions due to exercise of cleanup calls	(495)			(495)
Changes in fair value due to:				
Changes in valuation model inputs or assumptions	20,267			20,267
Other changes in fair value	(89)	45	44	
<b>Fair value on September 30, 2013</b>	<b>\$ 114,017</b>	<b>\$ 166</b>	<b>\$ 2,503</b>	<b>\$ 116,686</b>

The ending balance of MSR as of September 30, 2014 was \$2.9 million. In first quarter 2014, FHN sold \$68.5 million of first lien MSR. Servicing, late, and other ancillary fees recognized within mortgage banking income were not material for the three months ended September 30, 2014. For the nine months ended September 30, 2014, servicing, late, and other ancillary fees recognized within mortgage banking income were \$20.9 million and primarily represent previously unrecognized servicing fees in conjunction with servicing sales. Servicing, late, and other ancillary fees recognized within mortgage banking income were \$10.9 million and \$35.3 million for the three and nine months ended September 30, 2013, respectively. During third quarter 2013, FHN received annual servicing fees approximating .29 percent of the outstanding balance of underlying single-family residential mortgage loans and .34 percent inclusive of income related to excess interest.

In prior periods, FHN transferred MSR to third parties in transactions that did not qualify for sales treatment due to certain recourse provisions that were included within the sale agreements. In fourth quarter 2013, FHN determined that these provisions had lapsed and the balances related to these transactions were removed from FHN's Consolidated Condensed Statements of Condition. On September 30, 2013, FHN had \$11.7 million of MSR related to these transactions, which were included within the first liens mortgage loans column of the rollforward of MSR. The proceeds from these transfers were recognized within Other short-term borrowings in the Consolidated Condensed Statements of Condition.

**Table of Contents****Note 7 Intangible Assets**

The following is a summary of intangible assets, net of accumulated amortization, included in the Consolidated Condensed Statements of Condition:

<i>(Dollars in thousands)</i>	Goodwill	Other Intangible Assets (a)
December 31, 2012	\$ 134,242	\$ 22,700
Amortization expense		(2,784)
Additions	6,237	2,300
September 30, 2013	\$ 140,479	\$ 22,216
December 31, 2013	\$ 141,943	\$ 21,988
Amortization expense		(2,944)
<b>September 30, 2014</b>	<b>\$ 141,943</b>	<b>\$ 19,044</b>

(a) Represents customer lists, acquired contracts, core deposit intangibles, and covenants not to compete. The gross carrying amount of other intangible assets subject to amortization is \$58.6 million on September 30, 2014, net of \$39.6 million of accumulated amortization. Estimated aggregate amortization expense is expected to be \$1.0 million for the remainder of 2014, and \$3.7 million, \$3.6 million, \$3.3 million, \$3.2 million, and \$3.0 million for the twelve-month periods of 2015, 2016, 2017, 2018, and 2019, respectively.

The following is a summary of gross goodwill and accumulated impairment losses and write-offs detailed by reportable segments included in the Consolidated Condensed Statements of Condition through September 30, 2014. Gross goodwill, accumulated impairments, and accumulated divestiture related write-offs were determined beginning on January 1, 2002, when a change in accounting requirements resulted in goodwill being assessed for impairment rather than being amortized.

<i>(Dollars in thousands)</i>	Non-Strategic	Regional Banking	Capital Markets	Total
Gross goodwill	\$ 199,995	\$ 36,238	\$ 98,004	\$ 334,237
Accumulated impairments	(114,123)			(114,123)
Accumulated divestiture related write-offs	(85,872)			(85,872)
December 31, 2012	\$	\$ 36,238	\$ 98,004	\$ 134,242
Additions		6,237		6,237
Impairments				
Divestitures				

Net change in goodwill during 2013		6,237		6,237
Gross goodwill	\$ 199,995	\$ 42,475	\$ 98,004	\$ 340,474
Accumulated impairments	(114,123)			(114,123)
Accumulated divestiture related write-offs	(85,872)			(85,872)
September 30, 2013	\$	\$ 42,475	\$ 98,004	\$ 140,479
Gross goodwill	\$ 199,995	\$ 43,939	\$ 98,004	\$ 341,938
Accumulated impairments	(114,123)			(114,123)
Accumulated divestiture related write-offs	(85,872)			(85,872)
December 31, 2013	\$	\$ 43,939	\$ 98,004	\$ 141,943
Additions				
Impairments				
Divestitures				
Net change in goodwill during 2014				
Gross goodwill	\$ 199,995	\$ 43,939	\$ 98,004	\$ 341,938
Accumulated impairments	(114,123)			(114,123)
Accumulated divestiture related write-offs	(85,872)			(85,872)
<b>September 30, 2014</b>	<b>\$</b>	<b>\$ 43,939</b>	<b>\$ 98,004</b>	<b>\$ 141,943</b>

**Table of Contents****Note 8 Other Income and Other Expense**

Following is detail of All other income and commissions and All other expense as presented in the Consolidated Condensed Statements of Income:

<i>(Dollars in thousands)</i>	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2014	2013	2014	2013
<b>All other income and commissions:</b>				
ATM interchange fees	\$ 2,739	\$ 2,680	\$ 7,982	\$ 7,691
Electronic banking fees	1,560	1,607	4,629	4,754
Letter of credit fees	917	1,171	3,753	3,866
Gain/(loss) on extinguishment of debt (a)			(4,350)	
Deferred compensation (b)	(41)	2,160	1,800	3,475
Other	3,971	3,996	9,461	11,230
<b>Total</b>	<b>\$ 9,146</b>	<b>\$ 11,614</b>	<b>\$ 23,275</b>	<b>\$ 31,016</b>
<b>All other expense:</b>				
Litigation and regulatory matters	\$ 35,390	\$ 229	\$ (2,720)	\$ 6,299
Other insurance and taxes	3,909	3,215	10,178	9,337
Tax credit investments	2,481	3,079	8,008	9,040
Travel and entertainment	2,164	2,400	6,633	6,620
Customer relations	1,406	1,204	4,329	3,737
Employee training and dues	1,194	1,244	3,260	3,727
Supplies	779	950	2,699	2,710
Miscellaneous loan costs	597	1,349	2,150	3,508
Other	13,709	8,961	31,856	23,775
<b>Total</b>	<b>\$ 61,629</b>	<b>\$ 22,631</b>	<b>\$ 66,393</b>	<b>\$ 68,753</b>

- (a) Nine months ended September 30, 2014 loss is associated with the collapse of two HELOC securitization trusts.  
(b) Deferred compensation market value adjustments are mirrored by adjustments to employee compensation, incentives, and benefits expense.

**Table of Contents****Note 9 Changes in Accumulated Other Comprehensive Income Balances**

The following table provides the changes in accumulated other comprehensive income by component, net of tax, for the three and nine months ended September 30, 2014:

<i>(Dollars in thousands, unless otherwise noted)</i>	<b>Unrealized Gain/(Loss) On Securities Available-Pension and Post</b>		
	<b>For-Sale</b>	<b>Retirement Plans</b>	<b>Total</b>
Balance as of July 1, 2014	\$ 15,596	\$ (137,707)	\$ (122,111)
Other comprehensive income before reclassifications, Net of tax benefit of \$7.0 million for unrealized gain/(loss) on securities available-for-sale	(11,288)		(11,288)
Amounts reclassified from accumulated other comprehensive income, Net of tax expense of \$.3 million for pension and post retirement plans		564	564
Net current period other comprehensive income, Net of tax benefit of \$7.0 million and tax expense of \$.3 million for unrealized gain/(loss) on securities available-for-sale and pension and post retirement plans, respectively	(11,288)	564	(10,724)
<b>Balance as of September 30, 2014</b>	<b>\$ 4,308</b>	<b>\$ (137,143)</b>	<b>\$ (132,835)</b>
Balance as of January 1, 2014	\$ (11,241)	\$ (138,768)	\$ (150,009)
Other comprehensive income before reclassifications, Net of tax expense of \$9.8 million for unrealized gain/(loss) on securities available-for-sale	15,549		15,549
Amounts reclassified from accumulated other comprehensive income, Net of tax expense of \$1.0 million for pension and post retirement plans		1,625	1,625
Net current period other comprehensive income, Net of tax expense of \$9.8 million and \$1.0 million for unrealized gain/(loss) on securities available-for-sale and pension and post retirement plans, respectively	15,549	1,625	17,174
<b>Balance as of September 30, 2014</b>	<b>\$ 4,308</b>	<b>\$ (137,143)</b>	<b>\$ (132,835)</b>

**Table of Contents****Note 9 Changes in Accumulated Other Comprehensive Income Balances (Continued)**

The following table provides the changes in accumulated other comprehensive income by component, net of tax, for the three and nine months ended September 30, 2013:

<i>(Dollars in thousands, unless otherwise noted)</i>	<b>Unrealized Gain/(Loss) On Securities Available- For-Sale</b>	<b>Pension and Post Retirement Plans</b>	<b>Total</b>
Balance as of July 1, 2013	\$ 9,439	\$ (198,104)	\$ (188,665)
Other comprehensive income before reclassifications, Net of tax expense of \$1.1 million and \$5.6 million for unrealized gain/(loss) on securities available-for-sale and pension and post retirement plans, respectively	1,714	8,907	10,621
Amounts reclassified from accumulated other comprehensive income, Net of tax expense of \$1.0 million for pension and post retirement plans		1,653	1,653
Net current period other comprehensive income, Net of tax expense of \$1.1 million and \$6.6 million for unrealized gain/(loss) on securities available-for-sale and pension and post retirement plans, respectively	1,714	10,560	12,274
Balance as of September 30, 2013	\$ 11,153	\$ (187,544)	\$ (176,391)
Balance as of January 1, 2013	\$ 55,250	\$ (201,593)	\$ (146,343)
Other comprehensive income before reclassifications, Net of tax benefit of \$27.6 million and tax expense of \$5.7 million for unrealized gain/(loss) on securities available-for-sale and pension and post retirement plans, respectively	(44,097)	9,076	(35,021)
Amounts reclassified from accumulated other comprehensive income, Net of tax expense of \$3.1 million for pension and post retirement plans		4,973	4,973
Net current period other comprehensive income, Net of tax benefit of \$27.6 million and tax expense of \$8.8 million for unrealized gain/(loss) on securities available-for-sale and pension and post retirement plans, respectively	(44,097)	14,049	(30,048)
Balance as of September 30, 2013	\$ 11,153	\$ (187,544)	\$ (176,391)

Certain previously reported amounts have been reclassified to agree with current presentation.



**Table of Contents****Note 10 Earnings Per Share**

The following tables provide a reconciliation of the numerators used in calculating earnings/(loss) per share attributable to common shareholders:

<i>(Dollars in thousands)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
Income/(loss) from continuing operations	\$ 49,749	\$ (103,149)	\$ 180,159	\$ (13,375)
Income/(loss) from discontinued operations, net of tax		123		554
<b>Net income/(loss)</b>	<b>49,749</b>	<b>(103,026)</b>	<b>180,159</b>	<b>(12,821)</b>
Net income attributable to noncontrolling interest	2,875	2,875	8,547	8,531
Net income/(loss) attributable to controlling interest	46,874	(105,901)	171,612	(21,352)
Preferred stock dividends	1,550	1,550	4,650	4,288
<b>Net income/(loss) available to common shareholders</b>	<b>\$ 45,324</b>	<b>\$ (107,451)</b>	<b>\$ 166,962</b>	<b>\$ (25,640)</b>
Income/(loss) from continuing operations	\$ 49,749	\$ (103,149)	\$ 180,159	\$ (13,375)
Net income attributable to noncontrolling interest	2,875	2,875	8,547	8,531
Preferred stock dividends	1,550	1,550	4,650	4,288
<b>Net income/(loss) from continuing operations available to common shareholders</b>	<b>\$ 45,324</b>	<b>\$ (107,574)</b>	<b>\$ 166,962</b>	<b>\$ (26,194)</b>

The component of Income/(loss) from continuing operations attributable to FHN as the controlling interest holder was \$46.9 million and \$(106.0) million during the three months ended September 30, 2014 and 2013, respectively, and \$171.6 million and \$(21.9) million during the nine months ended September 30, 2014 and 2013, respectively.

The following table provides a reconciliation of weighted average common shares to diluted average common shares:

<i>(Shares in thousands)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
Weighted average common shares outstanding basic	235,329	236,895	235,437	238,990
Effect of dilutive securities	1,533		1,732	
<b>Weighted average common shares outstanding diluted</b>	<b>236,862</b>	<b>236,895</b>	<b>237,169</b>	<b>238,990</b>

The following tables provide a reconciliation of earnings/(loss) per common and diluted share:



	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
<b><u>Earnings/(loss) per common share:</u></b>				
Income/(loss) per share from continuing operations available to common shareholders	\$ 0.19	\$ (0.45)	\$ 0.71	\$ (0.11)
<b>Net income/(loss) per share available to common shareholders</b>	<b>\$ 0.19</b>	<b>\$ (0.45)</b>	<b>\$ 0.71</b>	<b>\$ (0.11)</b>
<b><u>Diluted earnings/(loss) per common share:</u></b>				
Diluted income/(loss) per share from continuing operations available to common shareholders	\$ 0.19	\$ (0.45)	\$ 0.70	\$ (0.11)
<b>Diluted income/(loss) per share available to common shareholders</b>	<b>\$ 0.19</b>	<b>\$ (0.45)</b>	<b>\$ 0.70</b>	<b>\$ (0.11)</b>

For the three and nine months ended September 30, 2014, the dilutive effect for all potential common shares was 1.5 million and 1.7 million, respectively. Stock options of 4.3 million and 9.4 million with weighted average exercise prices of \$22.74 and \$19.55 per share for the three months ended September 30, 2014 and 2013, respectively, were excluded from diluted shares because including such shares would be antidilutive. Stock options of 4.6 million and 9.8 million with weighted average exercise prices of \$23.79 and \$20.00 per share for the nine months ended September 30, 2014 and 2013, respectively, were also excluded from diluted shares. For the three and nine months ended September 30, 2013, all potential common shares were antidilutive due to the net loss attributable to common shareholders for these periods.

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**Table of Contents****Note 11 Contingencies and Other Disclosures*****Contingencies******General***

Contingent liabilities arise in the ordinary course of business. Often they are related to lawsuits, arbitration, mediation, and other forms of litigation. Various litigation matters are threatened or pending against FHN and its subsidiaries. Also, FHN at times receives requests for information, subpoenas, or other inquiries from federal, state, and local regulators, from other government authorities, and from other parties concerning various matters relating to FHN's current or former lines of business. Certain matters of that sort are pending at this time, and FHN is cooperating in those matters. Pending and threatened litigation matters sometimes are resolved in court or before an arbitrator, and sometimes are settled by the parties. Regardless of the manner of resolution, frequently the most significant changes in status of a matter occur over a short time period, often following a lengthy period of little substantive activity. In view of the inherent difficulty of predicting the outcome of these matters, particularly where the claimants seek very large or indeterminate damages, or where the cases present novel legal theories or involve a large number of parties, or where claims or other actions may be possible but have not been brought, FHN cannot reasonably determine what the eventual outcome of the pending matters will be, what the timing of the ultimate resolution of these matters may be, or what the eventual loss or impact related to each matter may be. FHN establishes loss contingency liabilities for litigation matters when loss is both probable and reasonably estimable as prescribed by applicable financial accounting guidance. A liability generally is not established when loss for a matter either is not probable or its amount is not reasonably estimable. If loss for a matter is probable and a range of possible loss outcomes is the best estimate available, accounting guidance requires a liability to be established at the low end of the range.

Disclosure in this Note is provided in respect of several types of matters. (a) Disclosure is provided for each matter as to which FHN has determined that material loss is probable, which can include matters for which material loss liability has been established as of period-end and matters for which the amount of loss cannot be estimated. (b) Disclosure of an aggregate range of reasonably possible loss ( RPL ) associated with contingent liabilities is provided as to matters where there is more than a remote chance of an estimable, material loss outcome for FHN in excess of currently established loss liabilities, whether or not those established loss liabilities are material. Additional disclosure is provided for certain of those matters. (c) Disclosure is provided for several loss contingency litigation matters related to FHN's former mortgage securitizations not falling within loss categories (a) or (b). As a result, disclosure is provided for each pending litigation matter concerning a First Horizon proprietary securitization which FHN is defending.

Based on current knowledge, and after consultation with counsel, management is of the opinion that loss contingencies related to threatened or pending litigation matters should not have a material adverse effect on the consolidated financial condition of FHN, but may be material to FHN's operating results for any particular reporting period depending, in part, on the results from that period.

***Litigation Loss Contingencies***

As used in this Note, material loss contingency matters generally fall into at least one of the following categories: (i) FHN has determined material loss to be probable and has established a material loss liability in accordance with applicable financial accounting guidance, other than matters reported as having been substantially settled or otherwise substantially resolved; (ii) FHN has determined material loss to be probable but is unable to determine an amount or range of material loss liability; or (iii) FHN has determined that material loss is not probable but is reasonably possible, and that the amount or range of that material loss is estimable. As defined in applicable accounting guidance,

loss is reasonably possible if there is more than a remote chance of a material loss outcome for FHN. Set forth below are disclosures for certain pending or threatened litigation matters, including all matters mentioned in clauses (i) or (ii) and certain matters mentioned in (iii). In addition, certain other matters are discussed relating to FHN's former mortgage origination and servicing businesses. In all litigation matters discussed, unless settled or otherwise resolved, FHN believes it has meritorious defenses and intends to pursue those defenses vigorously.

FHN reassesses the liability for litigation matters each quarter as the matters progress. At September 30, 2014, the aggregate amount of liabilities established for all material loss contingency matters was \$56.3 million. Of the matters discussed under the heading "First Horizon Branded Mortgage Securitization Litigation Matters" below, only the Charles Schwab suit is among those matters for which a liability has been established. The liabilities discussed in this paragraph are separate from those discussed under the heading "Established Repurchase Liability" below.

In each material loss contingency matter, except as otherwise noted, there is a more than slight chance that each of the following outcomes will occur: the plaintiff will substantially prevail; the defense will substantially prevail; the plaintiff will prevail in part; or the matter will be settled by the parties. At September 30, 2014, FHN estimates that for all material loss contingency matters, estimable reasonably possible losses in future periods in excess of currently established liabilities could aggregate in a range from zero to approximately \$118 million. Of those matters discussed under the heading "First Horizon Branded Mortgage Securitization Litigation Matters," only the Charles Schwab and the two FDIC suits are included in that range.

**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)***Certain Matters Included in Reasonably Possible Loss Range*

*Debit Transaction Sequencing Litigation Matter.* FTBNA is a defendant in a putative class action lawsuit concerning overdraft fees charged in connection with debit card transactions. A key claim is that the method used to order or sequence the transactions posted each day was improper. The case is styled as *Hawkins v. First Tennessee Bank National Association*, before the Circuit Court for Shelby County, Tennessee, Case No. CT-004085-11. The plaintiff seeks actual damages of at least \$5 million, unspecified restitution of fees charged, and unspecified punitive damages, among other things. FHN's estimate of reasonably possible loss for this matter is subject to significant uncertainties regarding: whether a class will be certified and, if so, the definition of the class; claims as to which no dollar amount is specified; the potential remedies that might be available or awarded; the ultimate outcome of potentially dispositive early-stage motions such as motions to dismiss; and the incomplete status of the discovery process.

*RPL-Included First Horizon Branded Mortgage Securitization Litigation Matters.* Several pending litigation matters are discussed under the heading "First Horizon Branded Mortgage Securitization Litigation Matters" below. For certain of those FHN has been able to estimate reasonably possible loss. Those estimable matters are the Charles Schwab, FDIC (NY), and FDIC (AL) cases. The estimates for those matters are included in the range of reasonably possible loss discussed above. The estimates are subject to significant uncertainties regarding: the dollar amount claimed; the potential remedies that might be available or awarded; the outcome of any settlement discussions; the outcome of potentially significant motions; the availability of significantly dispositive defenses; the identity and value of assets that FHN may be required to repurchase to the extent asset repurchase is sought; the incomplete status of the discovery process; and the lack of precedent claims.

*Certain Matters Not Included in Reasonably Possible Loss Range*

*RPL-Excluded First Horizon Branded Mortgage Securitization Litigation Matters.* Several pending litigation matters are discussed under the heading "First Horizon Branded Mortgage Securitization Litigation Matters" below. For certain of those FHN has been able to estimate reasonably possible loss as mentioned in the preceding paragraph, and for others FHN has not. Those matters which currently are not estimable are the FHLB of San Francisco, Metropolitan Life, Royal Park, and Integra REC indemnity cases. FHN is unable to estimate a range of reasonably possible loss due to significant uncertainties regarding: claims as to which the claimant specifies no dollar amount; the potential remedies that might be available or awarded; the availability of significantly dispositive defenses such as statutes of limitations or repose; the outcome of potentially dispositive early-stage motions such as motions to dismiss; the identity and value of assets that FHN may be required to repurchase for those claims seeking asset repurchase; the non-started or incomplete status of the discovery process; the lack of a precise statement of damages; and lack of precedent claims.

*Inquiry Regarding FHA-Insured Loans.* Since second quarter 2012 FHN has been cooperating with the U.S. Department of Justice (DOJ) and the Office of the Inspector General for the Department of Housing and Urban Development (HUD) in a civil investigation regarding compliance with requirements relating to certain residential mortgage loans insured by the Federal Housing Administration (FHA). During second quarter 2013 DOJ and HUD provided FHN with preliminary findings of the investigation, which focused on a small sample of loans and remained incomplete. FHN prepared its own analysis of the sample and has provided certain information to DOJ and HUD. Discussions between the parties are continuing as to various matters, including certain factual information. The investigation could lead to a demand or claim under the federal False Claims Act and the federal Financial Institutions

Reform, Recovery, and Enforcement Act of 1989, which allow treble and other special damages substantially in excess of actual losses. Currently FHN is not able to predict the eventual outcome of this matter. In anticipation of future discussions between the parties, this investigation has been added to those matters for which a liability has been established. However, FHN continues to be unable to estimate a range of reasonably possible loss in excess of established liabilities due to significant uncertainties regarding: the potential remedies, including any amount of enhanced damages, that might be available or awarded; the availability of significantly dispositive defenses; FHN's lack of information that would enable FHN to assess performance concerning its FHA-insured originations, nearly all of which FHN does not service; and the limited number of reported precedent claims and resolutions (involving other banking organizations) combined with a lack of underlying data connected with those resolutions.

The investigation has focused on loans originated by FHN on or after January 1, 2006. FHA-insured originations from January 1, 2006 through the August 31, 2008 divestiture of FHN's national mortgage platform totaled 47,817 loans with an aggregate original principal balance of \$8.2 billion. The amount of FHA-insured originations each year has declined substantially following the divestiture.

#### *First Horizon Branded Mortgage Securitization Litigation Matters*

Prior to September 2008 FHN originated and sold home loan products through various channels and conducted its servicing business under the First Horizon Home Loans and First Tennessee Mortgage Servicing brands. Those sales channels included the securitization of loans into pools held by trustees and the sale of the resulting securities, sometimes called certificates, to investors. These activities are discussed in more detail below under the heading Legacy Home Loan Sales and Servicing.

At the time this report is filed, FHN, along with multiple co-defendants, is defending several lawsuits brought by investors which claim that the offering documents under which certificates relating to First Horizon branded securitizations ( FH proprietary securitizations ) were sold to them were materially deficient. The plaintiffs and venues of these suits are: (1) Charles Schwab Corp. in

**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)**

the Superior Court of San Francisco, California (Case No. 10-501610); (2) Federal Deposit Insurance Corporation ( FDIC ) as receiver for Colonial Bank, in the U.S. District Court for the Middle District of Alabama (Case No. CV-12-791-WKW-WC); and (3) FDIC as a receiver for Colonial Bank, in the U.S. District Court for the Southern District of New York (Case No. 12 Civ. 6166 (LLS)(MHD)). The plaintiffs in the pending suits claim to have purchased certificates in a number of separate FH proprietary securitizations and demand that FHN repurchase their investments, or answer in damages or rescission, among other remedies sought.

In some of the pending suits underwriters are co-defendants and have demanded, under provisions in the applicable underwriting agreements, that FHN indemnify them for their expenses and any losses they may incur. In addition, FHN has received indemnity demands from underwriters in certain other suits as to which investors claim to have purchased senior certificates in FH proprietary securitizations. FHN has not been named a defendant in these suits, which FHN is defending indirectly as indemnitor. The plaintiffs and venues of these other suits are: (4) FHLB of San Francisco, in the Superior Court of San Francisco County, California (Case No. CGC-10-497840); (5) Metropolitan Life Insurance Co., in the Supreme Court of New York County, New York (No. 651360-2012); (6) Royal Park Invs. SA/NV, in the Supreme Court of New York County, New York (No. 652607-2012); and (7) Commonwealth of Virginia *ex rel.* Integra REC LLC, in the Circuit Court for the City of Richmond (No. CL14-399).

Details concerning the original purchase amounts and ending balances of the investments at issue in most of these pending suits, as to which FHN is a named defendant or as to which FHN has an agreement to indemnify an underwriter defendant, are set forth below. Information about the performance of the FH proprietary securitizations related to these suits is available in monthly reports published by the trustee for the securitization trusts. FHN believes that certain plaintiffs did not purchase the entire certificate in the securitizations in which they invested. Reporting by the trustee is at a certificate level and, as a result, ending certificate balances in the following table were adjusted to reflect FHN's estimate of the ending balance of each partial certificate purchased by these plaintiffs. Plaintiffs in the pending lawsuits claim to have purchased a total of \$225.7 million of certificates and the purchase prices of the certificates subject to the indemnification requests total \$331.4 million. Senior and Junior refer to the ranking of the investments in broad terms; in most cases the securitization provided for sub-classifications within the Senior or Junior groups. Excluded from the information above and the table below is information related to the Integra case. Although FHN is aware that one of its Alt-A securitizations from 2005 is at issue in Integra, FHN does not know which certificate(s), or portion(s) of certificate(s), are involved.

<i>(Dollars in thousands)</i>	Alt-A		Jumbo	
	Senior	Junior	Senior	Junior
<b>Vintage</b>				
Original Purchase Price:				
2005	\$ 200,117	\$	\$ 30,000	\$
2006	77,906			
2007	199,012		50,000	
Total	\$ 477,035	\$	\$ 80,000	\$
Ending Balance per the September 25, 2014, trust statements:				

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2005	\$ 54,732	\$	\$ 10,659	\$
2006	34,164			
2007	89,610		15,086	
Total	\$ 178,506	\$	\$ 25,745	\$

If FHN were to repurchase certificates, it would recognize as a loss the difference between the amount paid (adjusted for any related litigation liability previously established) and the fair value of the certificates at that time.

The total ending certificate balance of the investments which are the subject of the current pending lawsuits was \$204.3 million as reported on the September 25, 2014, trust statements, with approximately 85 percent of the remaining balances performing. Cumulative losses on the investments which are the subject of the remaining lawsuits, as reported on the trust statements, represent approximately 6 percent of the original principal amount underlying the certificates purchased. Ending certificate balances reflect the remaining principal balance on the certificates, after the monthly principal and interest distributions and after reduction for applicable cumulative and current realized losses. Recognized cumulative losses may not take into account all outstanding principal and interest amounts advanced by the servicer due to nonpayment by the borrowers; reimbursement of those advances to the servicer may increase cumulative losses. Losses often are reported by the trustee based on each certificate within a pool or group, which limits FHN's ability to ascertain losses at the individual investor level.

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**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)**

As discussed below under Legacy Home Loan Sales and Servicing, similar claims may be pursued by other investors, and loan repurchase, make-whole, or indemnity claims may be pursued by securitization trustees or other parties to transactions seeking indemnity. At September 30, 2014, except for the Charles Schwab case, FHN had not recognized a liability for exposure for investment rescission or damages arising from the foregoing or other potential claims by investors that the offering documents under which the loans were securitized were materially deficient, nor for exposure for repurchase of loans arising from potential claims that FHN breached its representations and warranties made in FH proprietary securitizations at closing.

**Legacy Home Loan Sales and Servicing***Overview*

Prior to September 2008, as a means to provide liquidity for its legacy mortgage banking business, FHN originated loans through its legacy mortgage business, primarily first lien home loans, with the intention of selling them. Some government-insured and government-guaranteed loans were originated with credit recourse retained by FHN and some other mortgages were originated to be held, but predominantly mortgage loans were intended to be sold without recourse for credit default. Sales typically were effected either as non-recourse whole-loan sales or through non-recourse proprietary securitizations. Conventional conforming single-family residential mortgage loans were sold predominately to two GSEs: the Federal National Mortgage Association ( Fannie Mae, Fannie, or FNMA ), and the Federal Home Loan Mortgage Corporation ( Freddie Mac, Freddie, or FHLMC ). Federally insured or guaranteed whole-loans were pooled, and payments to investors were guaranteed through the Government National Mortgage Association ( Ginnie Mae, Ginnie, or GNMA ). Collectively, Fannie Mae, Freddie Mac, and Ginnie Mae are referred to as the Agencies. Many mortgage loan originations, especially those nonconforming mortgage loans that did not meet criteria for whole-loan sales to the GSEs or insurance through Ginnie Mae, were sold to investors, or certificate-holders, predominantly through First Horizon ( FH ) branded proprietary securitizations but also, to a lesser extent, through whole-loan sales to private non-Agency purchasers. In addition, FHN originated with the intent to sell and sold HELOCs and second lien mortgages through whole-loan sales to private purchasers and, to a lesser extent, through FH proprietary securitizations.

Regarding these past first lien loan sale activities, FHN has exposure to potential loss primarily through two avenues. First, purchasers of these mortgage loans may request that FHN repurchase loans or make the purchaser whole for economic losses incurred if it is determined that FHN violated certain contractual representations and warranties made at the time of these sales. Contractual representations and warranties differ based on deal structure and counterparty. For whole-loan sales, a claimant generally would be the purchaser or its assignee. For securitizations, a repurchase claimant generally would be the trustee. Second, investors in securitizations may attempt to achieve rescission of their investments or damages through litigation by claiming that the applicable offering documents were materially deficient. In addition, augmenting these avenues: the trustee for the securitized loans may seek repurchase of loans under contractual remedies; some of the loans that were sold or securitized were insured and the insurance carrier may seek repurchase or make-whole remedies by claiming that FHN violated certain contractual representations and warranties made in connection with the insurance contract; some of the loans sold to non-Agency whole-loan purchasers were included in securitizations of the purchasers, and the purchasers may seek repurchase or indemnification for losses and expenses caused by such a violation by FHN; and, some loans were originated under government insurance or guarantee programs and the government agency, or a person acting on its behalf, may seek contractual or statutory remedies based on claimed violations of the requirements of the respective program. In some



cases FHN retained the servicing of the loans sold or securitized and so retained substantial visibility into the status of the loans; in many cases FHN did not retain servicing and has had very limited or no such direct visibility. Moreover, since 2008 FHN has sold significant amounts of servicing rights in several transactions. Under the most recent servicing sale agreement FHN sold, in late 2013 and early 2014, substantially all its remaining legacy servicing.

For many years ending in 2008, FHN originated and sold mortgage loans to the Agencies without recourse. From 2005 through 2008, \$69.5 billion of mortgage loans were sold to the Agencies, including \$57.6 billion of loans sold to GSEs and \$11.9 billion of loans guaranteed by Ginnie Mae. In addition, for many years ending in 2007, FHN securitized mortgage loans without recourse in FH proprietary transactions. From 2005 through 2007, FHN securitized \$26.7 billion of mortgage loans under the FH brand.

On August 31, 2008 FHN sold its national mortgage origination and servicing platforms along with a portion of its servicing assets and obligations. This is sometimes referred to as the 2008 sale, the 2008 divestiture, the platform sale, or other similar terms. FHN contracted to have its remaining servicing obligations sub-serviced. Since the platform sale FHN has sold substantially all remaining servicing assets and obligations, as mentioned above.

#### *Loans Sold With Full or Limited Recourse*

FHN also sold certain Agency mortgage loans with full recourse under agreements to repurchase the loans upon default. Loans sold with full recourse generally included mortgage loans sold to investors in the secondary market which were uninsurable under government mortgage loan programs due to issues associated with underwriting activities, documentation, or other concerns. For mortgage insured single-family residential loans, in the event of borrower nonperformance, FHN would assume losses to the extent they exceed the value of the collateral and private mortgage insurance ( MI ), the FHA insurance, or the Veteran s Administration ( VA ) guaranty. As mentioned above, in late 2013 and early 2014 FHN sold substantially all remaining servicing. Therefore, FHN no longer has direct visibility into the status of single-family residential loans that were sold on a full or limited recourse basis.

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**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)**

Loans sold with limited recourse include loans sold under government insured or guaranteed mortgage loan programs including the FHA and VA. FHN may absorb losses due to uncollected interest and foreclosure costs but has limited risk of credit losses in the event of foreclosure of the mortgage loan sold. Generally, the amount of recourse liability in the event of foreclosure is determined based upon the respective government program and/or the sale or disposal of the foreclosed property collateralizing the mortgage loan. Another instance of limited recourse is the VA/No bid. In this case, the VA guarantee is limited and FHN may be required to fund any deficiency in excess of the VA guarantee if the loan goes to foreclosure.

FHN also has potential loss exposure from claims that FHN violated FHA or VA requirements related to the origination of the loans and insurance or guarantee claims filed related to the loans. Additional information concerning a pending investigation related to FHA-insured lending is provided in [Inquiry Regarding FHA-Insured Loans](#) above.

Unless otherwise noted, the remaining discussion under this section, [Legacy Home Loan Sales and Servicing](#), excludes information concerning full or limited recourse loan sales.

*Agency Whole-Loan Sales*

Each Agency has specific guidelines and criteria for originators and servicers of loans backing their respective securities, and the risk of credit loss with regard to the principal amount of the loans sold was generally transferred to the GSEs upon sale, or resides with the insuring government agency if the loans were guaranteed through Ginnie.

Even though these loans were sold without recourse for credit loss, FHN may be obligated to either repurchase a loan for the unpaid principal balance ( UPB ) or make the purchaser whole for the economic loss incurred if FHN breached representations or warranties made by FHN to the purchaser at the time of the sale. Such representations and warranties typically covered both substantive and process matters, such as the existence and sufficiency of file documentation and the absence of fraud by borrowers or other third parties such as appraisers. Since the mortgage platform sale in 2008 through September 30, 2014, Agencies, primarily the two GSEs, have accounted for the vast majority of repurchase/make-whole claims received.

*GSE Definitive Resolution Agreements*

In the fourth quarter of 2013 FHN entered into a definitive resolution agreement ( DRA ) with Fannie Mae, and in the first quarter of 2014 FHN entered into a DRA with Freddie Mac, in each case resolving certain legacy selling representation and warranty repurchase obligations associated with loans originated from 2000 to 2008 excluding certain loans FHN no longer serviced at the time of the DRA. Under each DRA, FHN remains responsible for repurchase obligations related to certain excluded defects (such as title defects and violations of the GSE's Charter Act) and FHN continues to have obligations related to mortgage insurance rescissions, cancellations, and denials. With respect to loans where there has been a prior bulk sale of servicing, FHN is not responsible for mortgage insurance cancellations and denials to the extent attributable to the acts of the current servicer.

As a result of the DRAs, the repurchase pipeline overall is smaller, and the proportion of GSE-related repurchase requests in the pipeline also is smaller, than in periods pre-dating the DRAs. The repurchase liability FHN has recorded as of September 30, 2014 contemplates, among other things, estimates of FHN's repurchase exposure related to loans excluded from the DRAs and estimates of FHN's repurchase exposure related to certain other whole-loan

sales. See *Other Whole-Loan Sales* and *Established Repurchase Liability* below for additional information.

*Other Whole-Loan Sales*

Prior to the 2008 divestiture FHN sold first lien mortgage loans without recourse through whole-loan sales to non-Agency purchasers. FHN made contractual representations and warranties to the purchasers generally similar to those made to Agency purchasers. As of September 30, 2014, 38 percent of repurchase/make-whole claims in the pipeline relate to other whole-loan sales. These claims are included in FHN's liability methodology and the assessment of the adequacy of the repurchase and foreclosure liability.

Many of these loans were included by the purchasers in their own securitizations, not using the First Horizon brand. FHN's contractual representations and warranties to these loan purchasers generally included repurchase and indemnity covenants for losses and expenses applicable to the securitization caused by FHN's breach. Currently the following categories of actions are pending which involve FHN and non-Agency whole-loan sales: (i) FHN has received indemnification requests from purchasers of loans or their assignees in cases where FHN is not a defendant; (ii) FHN has received subpoenas seeking loan reviews in cases where FHN is not a defendant; (iii) FHN has received repurchase or make-whole demands from purchasers or their assignees; and (iv) FHN is a defendant in certain legal actions involving FHN-originated loans. In some cases the loans to be reviewed, or which otherwise are at issue, have not been identified specifically. Assignees can include securitizers or securitization trustees, among others. A loan is included in the repurchase pipeline only when an identifiable demand for repurchase has been made outside of active litigation.

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**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)***First Horizon Branded Proprietary Mortgage Securitizations*

From 2005 through 2007 FHN originated and sold certain non-agency, nonconforming mortgage loans, consisting of Jumbo and Alternative-A ( Alt A ) first lien mortgage loans, to private investors through 80 proprietary securitization trusts under the FH brand. Securitized loans generally were sold indirectly to investors as interests, commonly known as certificates, in the trusts. The certificates were sold to a variety of investors, including GSEs in some cases, through securities offerings under a prospectus or other offering documents. In most cases, the certificates were tiered into different risk classes, with junior classes exposed to trust losses first and senior classes exposed after junior classes were exhausted. Through third quarter 2013, FHN continued to service substantially all of the remaining loans sold through FH proprietary securitizations. In third quarter FHN contracted to sell substantially all such servicing rights and obligations, with transfers occurring largely in fourth quarter 2013 and first quarter 2014. As of September 30, 2014, the aggregate remaining UPB in active FH proprietary securitizations from 2005 through 2007 was \$6.4 billion consisting of \$4.4 billion Alt-A mortgage loans and \$2.0 billion Jumbo mortgage loans.

Representations and warranties were made to the securitization trustee, as the nominal purchaser of the loans, for the benefit of investors. As such, FHN has exposure to the trustee for repurchase of loans arising from claims that FHN breached its representations and warranties made at closing. As of September 30, 2014, the repurchase request pipeline contained no repurchase requests related to FH proprietary first lien securitizations based on breaches of representations and warranties to the trustee.

Unlike loans sold to GSEs, contractual representations and warranties for FH proprietary first lien securitizations do not include specific representations regarding the absence of other-party fraud or negligence in the underwriting or origination of the mortgage loans. Securitization documents typically provide the investors with a right to request that the trustee investigate and initiate repurchase of a mortgage loan if FHN breached certain representations and warranties made at the time the securitization closed and such breach materially and adversely affects the interests of the investors in such mortgage loan. The securitization documents do not require the trustee to make an investigation into the facts or matters stated in any investor request or notice unless requested in writing to do so by the holders of certificates evidencing not less than 25 percent of the voting rights allocated to each class of certificates. The certificate holders also may be required to indemnify the trustee for its costs related to investigations made in connection with repurchase actions.

GSEs and certain other quasi-governmental entities were among the purchasers of certificates in FH proprietary securitizations. As such, they are entitled to the benefits of the same representations and warranties as other investors. However, under federal law some entities of that sort are permitted to undertake, independently of other investors, reviews of FHN's mortgage loan origination and servicing files. Such reviews are commenced using a subpoena process. If, because of such reviews, an entity determines there has been a breach of a representation or warranty that has had a material and adverse effect on the interests of the investors in any mortgage loan, the entity may attempt to persuade or compel enforcement of a repurchase obligation against FHN by the securitization trustee. As discussed in more detail below in Other Government Entity Loan Reviews, FHN has received several such subpoenas.

In addition, the FH proprietary securitization trustee generally may initiate a loan review, without prior official action by investors, for the purpose of determining compliance with applicable representations and warranties with respect to any or all of the active FH proprietary securitizations. If non-compliance is discovered, the trustee may seek repurchase or other relief. At September 30, 2014, FHN's trustee had made no claims against FHN and no litigation by

the trustee was pending against FHN. Accordingly, FHN is not able to estimate any liability for this risk. FHN similarly is not able to estimate a range of reasonably possible losses associated with this risk, and no such amounts are included in the aggregate range discussed above. Those inabilities are due to significant uncertainties regarding: the absence of claims made; the nature and outcome of any claims process or related settlement discussions if pursued; the outcome of litigation if litigation is pursued; the identity and value of assets that FHN may be required to repurchase to the extent asset repurchase is sought; and the lack of precedent claims.

Also unlike loans sold to the GSEs, interests in securitized loans were sold as securities under prospectuses or other offering documents subject to the disclosure requirements of applicable federal and state securities laws. As an alternative to pursuing a claim for breach of representations and warranties through the trustee as mentioned above, an investor could pursue (and in certain cases mentioned below, have pursued or are pursuing) a claim alleging that the prospectus or other disclosure documents were deficient by containing materially false or misleading information or by omitting material information. A claim for such disclosure deficiencies typically could be brought under applicable federal or state securities statutes. Statutory remedies typically include rescission of the investment or monetary damages measured in relation to the original investment made. Any such statutory claim would be subject to applicable limitation periods and other statutory defenses. If a plaintiff properly made and proved its allegations, the plaintiff might attempt to claim that damages could include loss of market value on the investment even if there were little or no credit loss in the underlying loans. Claims based on alleged disclosure deficiencies also could be brought as traditional fraud or negligence claims with a wider scope of damages possible. Each investor could bring such a claim individually, without acting through the trustee to pursue a claim for breach of representations and warranties, and investors could attempt joint claims or attempt to pursue claims on a class-

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**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)**

action basis. Claims of this sort have been resolved in a litigation context, unlike FHN's GSE repurchase experience, and several claims still are pending. FHN's analysis of loss content and establishment of appropriate liabilities in these cases follow principles and practices associated with litigation matters, including an analysis of available procedural and substantive defenses in each particular case, a determination of whether material loss is probable, and (if so) an estimation of the amount of ultimate loss, if any can be estimated. Alternatively, under applicable financial accounting guidance, a liability may be established or increased in the course of negotiations for settlement of a matter, whether or not a settlement results.

*Monoline Insurance*

Monoline insurance was a form of credit enhancement provided to a securitization by an insurer not affiliated with FHN. Subject to the terms and conditions of the policy, the insurer guaranteed payments of accrued interest and principal due to the investors. None of the FH proprietary first lien securitizations involved the use of monoline insurance for the benefit of all classes of security holders. In certain limited situations, insurance was provided for a specific senior retail class of holders within an individual securitization. The only insured certificate more recent than 2004 is from 2005 and covered \$25.0 million of original certificate balance. The trustee statement dated September 25, 2014, reported to FHN that the remaining outstanding certificate balance for that class was \$23.2 million.

FHN understands that some monoline insurers have commenced lawsuits against others in the industry seeking to rescind policies of this sort due to alleged misrepresentations as to the quality of the loan portfolio insured. FHN has not received notice of a monoline lawsuit against FHN involving the certificates mentioned above or the HELOC securitizations mentioned in the next section.

*Other First Horizon Branded Proprietary Securitizations*

FHN originated and sold home equity lines and second lien loans through certain FH proprietary securitization trusts, most of which related to home equity line of credit ( HELOC ) loans. As of September 30, 2014, only one of those securitizations remains active; the rest have been resolved through clean-up calls or other means. The remaining trust issued notes backed by HELOC loans and publicly offered the asset-backed notes to investors pursuant to a prospectus. The Trustee statement dated September 25, 2014, reported that the original and current outstanding certificate balance of the remaining FH proprietary HELOC securitization is \$299.8 million and \$68.8 million, respectively.

The loans in the remaining FH HELOC securitization trust are included on FHN's balance sheet in accordance with GAAP as a consolidated variable interest entity ( VIE ). These loans and the associated credit risk are reflected in FHN's consolidated condensed financial statements.

The asset-backed notes issued in the FH proprietary HELOC securitizations were wrapped by monoline insurers. The monoline insurers also have certain contractual rights to pursue repurchase and indemnification. Because the underlying loans and their associated loss content are recorded on FHN's balance sheet, FHN reviews the portfolio each quarter for inherent loss and has established reserves for loss content. For that reason, FHN does not include these requests in the repurchase pipeline reported for first lien mortgages, and FHN believes that any ultimate cash payouts related to these loans are unlikely to have any material impact upon FHN's financial results as such payouts

would be reflected as reductions to the existing balance of restricted or secured term borrowings.

*Other Government Entity Loan Reviews*

Certain government entities acting on behalf of several purchasers of FH proprietary and other securitizations have subpoenaed information from FHN and others. In 2009 FHN was subpoenaed by the federal regulator of credit unions, the National Credit Union Administration ( NCUA ), related to FH proprietary securitization investments by certain federal credit unions. There has been little communication with FHN associated with this matter since 2010. FHN has been subpoenaed by the Federal Housing Finance Agency ( FHFA ) acting as conservator for Fannie Mae and Freddie Mac related to securitization investments by those institutions. In addition, the FHLB of San Francisco and FHLB of Atlanta have subpoenaed FHN for purposes of a loan origination review related to certain of their securitization investments. Collectively, the NCUA, FHFA, and FHLB subpoenas seek information concerning a number of FH proprietary first lien securitizations and a FH proprietary HELOC securitization during 2005 and 2006. In addition, the FDIC, acting on behalf of certain failed banks, has also subpoenaed FHN related to FH proprietary securitization investments by those institutions.

The FDIC, FHFA and FHLB of San Francisco subpoenas also concern loans sold by FHN to non-Agency purchasers on a whole-loan basis which were included by those purchasers in non-FH securitizations. See Other Whole-Loan Sales above for additional information concerning loans originated and sold by FHN that were included in the purchasers own securitizations. In addition, the FHLB of Seattle has subpoenaed FHN in connection with FHN-originated loans that were included in non-FH securitizations. The FDIC subpoena fails to identify the specific investments made by the failed banks. Other than the dollar amounts of those investments which are the subject of the FDIC s active litigation as receiver for Colonial Bank, FHN has limited information regarding at least some of the loans under review or the dollar amounts invested in relation to the FDIC, FHFA, and FHLB subpoenas. The FDIC subpoenas partially overlap with the ongoing litigation matters mentioned above under Litigation Loss Contingencies, and with the now-settled litigation matter with the FHFA.

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**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)**

The subpoenas discussed above relate to ongoing reviews which ultimately could result in claims against FHN. The original and current (as of September 25, 2014 trust statements) combined first lien certificate balances of the related FH proprietary securitizations in which the credit unions invested were \$321.6 million and \$99.7 million, respectively. The original and current (as of September 25, 2014 trust statements) HELOC certificate balances of the related FH proprietary HELOC securitization in which the credit unions invested was \$299.8 million and \$68.8 million. The original and current certificate balances of the FH proprietary securitizations in which the FHLB of San Francisco invested are \$501.1 million and \$144.3 million, respectively. The original and current certificate balances of the FH proprietary securitizations in which the FHLB of Atlanta invested are \$56.1 million and \$7.0 million, respectively. There are limitations as to FHN's knowledge of the amount of FH proprietary securitizations investments that are subject to the FDIC, FHFA and FHLB of San Francisco subpoenas. Since the reviews at this time are not repurchase claims, the associated loans are not considered part of the repurchase pipeline.

*Private Mortgage Insurance*

MI was required by GSE rules for certain of the loans sold to GSEs and was also provided for certain of the loans that were securitized. MI generally was provided for the first lien loans sold or securitized having a loan-to-value ratio at origination of greater than 80 percent. Although unresolved MI cancellation notices related to GSE-owned loans are not formal repurchase requests, FHN includes these in the active repurchase request pipeline. FHN tracks and monitors MI cancellation notices received and considers the amount of loans sold to GSEs where MI coverage has ultimately been lost when assessing the overall adequacy of FHN's repurchase liability. As of September 30, 2014 and 2013, \$516.0 million and \$481.7 million, respectively, of loans sold or securitized have lost MI coverage.

*Established Repurchase Liability*

In fourth quarter 2013, FHN entered into a DRA, discussed above in GSE Definitive Resolution Agreements, to resolve certain selling representation and warranty repurchase obligations with Fannie Mae. In connection with the DRA, FHN received additional information which has been used to estimate repurchase liability levels at September 30, 2013 and later periods. Compared with earlier periods, that information encompassed a broader population of loans including older vintages and expanded selection criteria from the remaining loan populations. The new information added the origination vintages of 2000 through 2004, expanded the scope of selections, and included estimates for losses from loans in early stage delinquency, modifications, and loans determined to have a higher probability of default. In first quarter 2014, FHN entered into a DRA, also discussed above, with Freddie Mac. In connection with that DRA FHN also received certain additional information which FHN used to estimate repurchase liability levels at year-end 2013 and afterward. FHN used all available information to estimate losses related to potential repurchase obligations not included in the DRAs including future MI rescissions, prior bulk servicing sales where FHN is no longer the directly responsible party but still has repurchase obligations, and obligations related to certain other loan sales, including repurchase obligations related to non-GSE loan sales. Additionally, FHN continues to monitor claims included in the active pipeline, historical repurchase rates, and loss severities.

Based on currently available information and experience to date, FHN has evaluated its exposure under these obligations and accordingly has accrued for losses of \$126.2 million and \$295.2 million as of September 30, 2014 and 2013, respectively, including a smaller amount related to equity-lending junior lien loan sales. Accrued liabilities for FHN's estimate of these obligations are reflected in Other liabilities on the Consolidated Condensed Statements of Condition. Charges to increase the liability are included within Repurchase and foreclosure provision on the



Consolidated Condensed Statements of Income. The estimates are based upon currently available information and fact patterns that exist as of the balance sheet dates and could be subject to future changes. Changes to any one of these factors could significantly impact the estimate of FHN's liability.

*Servicing and Foreclosure Practices*

Through third quarter 2013, FHN serviced a predominately first lien mortgage loan portfolio with an unpaid principal balance of approximately \$15 billion as of September 30, 2013. In fourth quarter 2013 and first quarter 2014, sales of substantially all remaining servicing were consummated under a contract discussed below. As a result, the loan portfolio serviced by FHN at September 30, 2014 had an unpaid principal balance of \$265.5 million.

Prior to those recent sales, a substantial portion of FHN's first lien portfolio was serviced through subservicing arrangements. FHN's national mortgage and servicing platforms were sold in August 2008 and the related servicing activities, including foreclosure and loss mitigation practices, of the then-remaining portion of FHN's mortgage servicing portfolio were outsourced through a three year subservicing arrangement (the 2008 subservicing agreement) with the platform buyer (the 2008 subservicer). FHN entered into a replacement agreement in 2011 with a new subservicer (the 2011 subservicer). In third quarter 2013 FHN contracted to sell substantially all of its remaining servicing obligations and servicing assets (including advances) to the 2011 subservicer. The servicing was transferred to the buyer in stages, with substantial completion occurring during first quarter 2014. Servicing still retained by FHN continues to be subserviced by the 2011 subservicer.

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**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)**

The first lien loan portfolio is held primarily by private security holders and GSEs, with less significant portions held by other private investors. In connection with its servicing activities, FHN collected and remitted the principal and interest payments on the underlying loans for the account of the appropriate investor. In the event of delinquency or non-payment on a loan in a private or agency securitization: (1) the terms of the private securities agreements generally require the servicer to continue to make monthly advances of principal and interest ( P&I ) to the trustee for the benefit of the investors; (2) the terms of the majority of the agency agreements may require the servicer to make advances of P&I, or in certain circumstances to repurchase the loan out of the trust pool; and (3) the servicer may be required to advance escrow and other payments. In the event advances are ultimately made by the servicer to satisfy these servicing obligations, these servicing advances are recoverable from: (a) the liquidation proceeds of the property securing the loan, in the case of private securitizations; (b) the proceeds of the foreclosure sale by the government agency, in the case of government agency-owned loans; and (c) in certain circumstances, mortgage payment pool funds. As of September 30, 2014 and 2013, FHN has recognized servicing advances of \$19.9 million and \$289.1 million, respectively. Servicing advances are included in Other assets on the Consolidated Condensed Statements of Condition. Those advances are part of the assets sold under the servicing sale agreement FHN entered into late in 2013; substantially all transfers under that agreement occurred in fourth quarter 2013 and first quarter 2014.

FHN is subject to losses in its current and former loan servicing portfolio due to loan foreclosures. Foreclosure exposure arises from certain government agency agreements, as well as agreements with MI insurers, which limit the agency's repayment guarantees on foreclosed loans and allow compensatory fees and penalties and curtailments of claims for violations of agreements or insurance policies, resulting in losses to the servicer. Foreclosure exposure also includes real estate costs, marketing costs, and costs to maintain properties, especially during protracted resale periods in geographic areas of the country negatively impacted by declining home values.

In 2011 regulators entered into consent decrees with several institutions, including the 2008 subservicer, requiring comprehensive revision of loan modification and foreclosure processes, including the remediation of borrowers that have experienced financial harm. In 2012 the 2008 subservicer, along with certain others, entered into a settlement agreement with the OCC which replaced the consent decree.

Under FHN's 2008 subservicing agreement, the 2008 subservicer had the contractual right to follow FHN's prior servicing practices as they existed 180 days prior to August 2008 until the 2008 subservicer became aware that such practices did not comply with applicable servicing requirements, subject to the subservicer's obligation to follow accepted servicing practices, applicable law, and new requirements, including evolving interpretations of such practices, law and requirements. In the event of a dispute such as that described below between FHN and the 2008 subservicer over any liabilities for the subservicer's servicing and management of foreclosure or loss mitigation processes, FHN cannot predict the costs that may be incurred.

FHN's 2008 subservicer has presented invoices and made demands under the 2008 subservicing agreement that FHN pay certain costs related to tax service contracts, miscellaneous transfer costs, servicing timeline penalties, compensatory damages, and curtailments charged by GSEs and a government agency prior to FHN's transfer of subservicing to its 2011 subservicer in the amount of \$8.6 million. The 2008 subservicer also is seeking reimbursement from FHN for expenditures the 2008 subservicer has incurred or anticipates it will incur under the consent decree and supervisory guidance relating to foreclosure review (collectively, foreclosure review expenditures). The foreclosure review expenditures for which the 2008 subservicer has sought reimbursement total \$34.9 million. Although the most recent request was made in 2012, additional reimbursement requests may be made.

FHN disagrees with the 2008 subservicer's position and has made no reimbursements. In the event that the 2008 subservicer pursues its position through litigation, FHN believes it has meritorious defenses and intends to defend itself vigorously. FHN also believes that certain amounts billed to FHN by agencies for penalties and curtailments on claims by MI insurers for actions by the 2008 subservicer prior to the 2011 subservicing transfer but billed after that date are owed by the 2008 subservicer. This disagreement has the potential to result in litigation and, in any such future litigation, the claim against FHN may be substantial.

***Other Disclosures – Visa Matters***

FHN is a member of the Visa USA network. In October 2007, the Visa organization of affiliated entities completed a series of global restructuring transactions to combine its affiliated operating companies, including Visa USA, under a single holding company, Visa Inc. ( "Visa" ). Upon completion of the reorganization, the members of the Visa USA network remained contingently liable for certain Visa litigation matters (the "Covered Litigation" ). Based on its proportionate membership share of Visa USA, FHN recognized a contingent liability in fourth quarter 2007 related to this contingent obligation. In March 2008, Visa completed its initial public offering ( "IPO" ) and funded an escrow account from its IPO proceeds to be used to make payments related to the Visa litigation matters. FHN received approximately 2.4 million Class B shares in conjunction with Visa's IPO.

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**Table of Contents****Note 11 Contingencies and Other Disclosures (Continued)**

Conversion of these shares into Class A shares of Visa and, with limited exceptions, transfer of these shares is restricted until the final resolution of the covered litigation. In conjunction with the prior sales of Visa Class B shares in December 2010 and September 2011, FHN and the purchasers entered into derivative transactions whereby FHN will make, or receive, cash payments whenever the conversion ratio of the Visa Class B shares into Visa Class A shares is adjusted. The conversion ratio is adjusted when Visa deposits funds into the escrow account to cover certain litigation.

In July 2012, Visa and MasterCard announced a joint settlement (the Settlement) related to the Payment Card Interchange matter, one of the Covered Litigation matters. Based on the amount of the Settlement attributable to Visa and an assessment of FHN's contingent liability accrued for Visa litigation matters, the Settlement did not have a material impact on FHN. In September 2014, Visa funded \$450 million into the escrow account, and as a result FHN made a payment to the derivative counterparty of \$2.4 million in October 2014. As of September 30, 2014, the conversion ratio is 41 percent, and the contingent liability is \$.8 million. Future funding of the escrow would dilute this exchange rate by an amount that is not determinable at present.

As of September 30, 2014 and 2013, the derivative liabilities were \$7.6 million and \$2.7 million, respectively.

FHN now holds approximately 1.1 million Visa Class B shares. FHN's Visa shares are not considered to be marketable and therefore are included in the Consolidated Condensed Statements of Condition at their historical cost of \$0. The Settlement has been approved by the court but that approval has been appealed by certain of the plaintiffs. Accordingly, the outcome of this matter remains uncertain. Additionally, other Covered Litigation matters are also pending judicial resolution, including new matters filed by class members who opted-out of the Settlement. So long as any Covered Litigation matter remains pending, FHN's ability to transfer its Visa holdings continues to be restricted.

***Other Disclosures Indemnification Agreements and Guarantees***

In the ordinary course of business, FHN enters into indemnification agreements for legal proceedings against its directors and officers and standard representations and warranties for underwriting agreements, merger and acquisition agreements, loan sales, contractual commitments, and various other business transactions or arrangements. The extent of FHN's obligations under these agreements depends upon the occurrence of future events; therefore, it is not possible to estimate a maximum potential amount of payouts that could be required with such agreements.

**Table of Contents****Note 12 Pension, Savings, and Other Employee Benefits**

**Pension plan.** FHN sponsors a noncontributory, qualified defined benefit pension plan to employees hired or re-hired on or before September 1, 2007. Pension benefits are based on years of service, average compensation near retirement or other termination, and estimated social security benefits at age 65. Benefits under the plan are frozen so that years of service and compensation changes after 2012 do not affect the benefit owed. The contributions are based upon actuarially determined amounts necessary to fund the total benefit obligation. FHN did not make any contributions to the qualified pension plan in 2013. Future decisions to contribute to the plan will be based upon pension funding requirements under the Pension Protection Act, the maximum deductible under the Internal Revenue Code, and the actual performance of plan assets. Management has assessed the need for future contributions, and does not currently anticipate that FHN will make a contribution to the qualified pension plan in 2014.

FHN also maintains non-qualified plans including a supplemental retirement plan that covers certain employees whose benefits under the qualified pension plan have been limited by tax rules. These other non-qualified plans are unfunded, and contributions to these plans cover all benefits paid under the non-qualified plans. Payments made under the non-qualified plans were \$5.4 million for 2013. FHN anticipates making benefit payments under the non-qualified plans of \$5.1 million in 2014.

**Savings plan.** FHN provides all qualifying full-time employees with the opportunity to participate in the FHN tax qualified 401(k) savings plan. The qualified plan allows employees to defer receipt of earned salary, up to tax law limits, on a tax-advantaged basis. Accounts, which are held in trust, may be invested in a wide range of mutual funds and in FHN common stock. Up to tax law limits, FHN provides a 100 percent match for the first 6 percent of salary deferred. Through a non-qualified savings restoration plan, FHN provides a restorative benefit to certain highly-compensated employees who participate in the savings plan and whose contribution elections are capped by tax limitations.

**Other employee benefits.** FHN provides postretirement life insurance benefits to certain employees and also provides postretirement medical insurance benefits to retirement-eligible employees. The postretirement medical plan is contributory. For the 2013 plan year, certain retiree contributions were adjusted based on criteria that were a combination of the employee's age and/or years of service. For the 2014 plan year FHN contributes a fixed amount for each participant. FHN's postretirement benefits include prescription drug benefits. The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (the Act) introduced a prescription drug benefit under Medicare Part D as well as a federal subsidy to sponsors of retiree health care that provide a benefit that is actuarially equivalent to Medicare Part D. Beginning in 2014, FHN does not currently anticipate receiving a prescription drug subsidy under the Act.

The components of net periodic benefit cost for the three months ended September 30 are as follows:

<i>(Dollars in thousands)</i>	Pension Benefits		Other Benefits	
	2014	2013	2014	2013
<b>Components of net periodic benefit cost</b>				
Service cost	\$ 8	\$ (77)	\$ 45	\$ 114
Interest cost	8,866	8,097	400	505
Expected return on plan assets	(10,034)	(8,756)	(259)	(199)
Amortization of unrecognized:				
Prior service cost/(credit)	86	89	(290)	(25)

Actuarial (gain)/loss	<b>1,904</b>	2,585	<b>(377)</b>	(106)
<b>Net periodic benefit cost</b>	<b>\$ 830</b>	\$ 1,938	<b>\$ (481)</b>	\$ 289
<b>ASC 715 settlement expense</b>				
<b>ASC 715 special termination benefits (a)</b>	<b>1,009</b>			
<b>Total periodic benefit costs</b>	<b>\$ 1,839</b>	\$ 1,938	<b>\$ (481)</b>	\$ 289

- (a) In third quarter 2014, a one-time special termination benefits charge was recognized related to recalculation of a participant's benefit under a non-qualified plan upon retirement.

**Table of Contents****Note 12 Pension, Savings, and Other Employee Benefits (Continued)**

The components of net periodic benefit cost for the nine months ended September 30 are as follows:

<i>(Dollars in thousands)</i>	Pension Benefits		Other Benefits	
	2014	2013	2014	2013
<b>Components of net periodic benefit cost</b>				
Service cost	\$ 42	\$ 47	\$ 155	\$ 382
Interest cost	26,186	24,271	1,316	1,601
Expected return on plan assets	(30,070)	(26,210)	(769)	(593)
Amortization of unrecognized:				
Prior service cost/(credit)	260	265	(872)	(9)
Actuarial (gain)/loss	5,174	7,374	(755)	(72)
<b>Net periodic benefit cost</b>	<b>1,592</b>	<b>5,747</b>	<b>(925)</b>	<b>1,309</b>
<b>ASC 715 settlement expense</b>		370		
<b>ASC 715 special termination benefits (a)</b>	<b>1,009</b>			
<b>Total periodic benefit costs</b>	<b>\$ 2,601</b>	<b>\$ 6,117</b>	<b>\$ (925)</b>	<b>\$ 1,309</b>

- (a) In third quarter 2014, a one-time special termination benefits charge was recognized related to recalculation of a participant's benefit under a non-qualified plan upon retirement.

**Table of Contents****Note 13 Business Segment Information**

FHN has four business segments: regional banking, capital markets, corporate, and non-strategic. The regional banking segment offers financial products and services, including traditional lending and deposit taking, to retail and commercial customers largely in Tennessee and other selected markets. Regional banking provides investments, financial planning, trust services and asset management, credit card, and cash management. Additionally, the regional banking segment includes correspondent banking which provides credit, depository, and other banking related services to other financial institutions nationally. The capital markets segment consists of fixed income sales, trading, and strategies for institutional clients in the U.S. and abroad, as well as loan sales, portfolio advisory, and derivative sales. The corporate segment consists of unallocated corporate expenses, expense on subordinated debt issuances, bank-owned life insurance, unallocated interest income associated with excess equity, net impact of raising incremental capital, revenue and expense associated with deferred compensation plans, funds management, tax credit investment activities, acquisition-related costs, and various charges related to restructuring, repositioning, and efficiency initiatives. The non-strategic segment consists of the wind-down national consumer lending activities, legacy mortgage banking elements including servicing fees (in periods subsequent to first quarter 2014 these amounts are significantly lower), and the associated ancillary revenues and expenses related to these businesses. Non-strategic also includes the wind-down trust preferred loan portfolio and exited businesses along with the associated restructuring, repositioning, and efficiency charges.

Periodically, FHN adapts its segments to reflect managerial or strategic changes. FHN may also modify its methodology of allocating expenses and equity among segments which could change historical segment results. Total revenue, expense, and asset levels reflect those which are specifically identifiable or which are allocated based on an internal allocation method. Because the allocations are based on internally developed assignments and allocations, they are to an extent subjective. Generally, all assignments and allocations have been consistently applied for all periods presented. The following table reflects the amounts of consolidated revenue, expense, tax, and assets for each segment for the three and nine months ended September 30:

<i>(Dollars in thousands)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
<b>Consolidated</b>				
Net interest income	\$ 159,541	\$ 158,838	\$ 468,668	\$ 480,239
Provision for loan losses	6,000	10,000	21,000	40,000
Noninterest income	157,815	150,475	430,446	449,534
Noninterest expense	246,186	433,556	631,732	901,504
Income/(loss) before income taxes	65,170	(134,243)	246,382	(11,731)
Provision/(benefit) for income taxes	15,421	(31,094)	66,223	1,644
Income/(loss) from continuing operations	49,749	(103,149)	180,159	(13,375)
Income/(loss) from discontinued operations, net of tax		123		554
Net income/(loss)	\$ 49,749	\$ (103,026)	\$ 180,159	\$ (12,821)
Average assets	\$ 23,804,957	\$ 24,181,633	\$ 23,790,586	\$ 24,599,839



Certain previously reported amounts have been reclassified to agree with current presentation.

**Table of Contents****Note 13 Business Segment Information (Continued)**

<i>(Dollars in thousands)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
<b>Regional Banking</b>				
Net interest income	\$ 153,855	\$ 149,541	\$ 444,519	\$ 444,881
Provision/(provision credit) for loan losses	2,204	5,159	23,619	15,875
Noninterest income	64,159	63,883	190,377	184,912
Noninterest expense	136,253	131,961	402,867	392,622
Income/(loss) before income taxes	79,557	76,304	208,410	221,296
Provision/(benefit) for income taxes	28,422	27,554	74,145	79,921
Net income/(loss)	\$ 51,135	\$ 48,750	\$ 134,265	\$ 141,375
Average assets	\$ 13,577,560	\$ 12,923,245	\$ 13,086,901	\$ 12,940,127
<b>Capital Markets</b>				
Net interest income	\$ 2,952	\$ 3,811	\$ 9,020	\$ 11,876
Noninterest income	49,895	64,115	154,217	208,926
Noninterest expense	47,910	57,930	100,615	179,285
Income/(loss) before income taxes	4,937	9,996	62,622	41,517
Provision/(benefit) for income taxes	1,697	3,765	23,688	15,638
Net income/(loss)	\$ 3,240	\$ 6,231	\$ 38,934	\$ 25,879
Average assets	\$ 2,002,913	\$ 2,104,991	\$ 2,038,136	\$ 2,322,060
<b>Corporate</b>				
Net interest income/(expense)	\$ (12,523)	\$ (11,654)	\$ (32,158)	\$ (32,895)
Noninterest income	4,139	6,558	22,568	18,224
Noninterest expense	18,783	21,739	54,159	56,493
Income/(loss) before income taxes	(27,167)	(26,835)	(63,749)	(71,164)
Provision/(benefit) for income taxes	(17,723)	(16,593)	(46,759)	(44,374)
Net income/(loss)	\$ (9,444)	\$ (10,242)	\$ (16,990)	\$ (26,790)
Average assets	\$ 5,229,804	\$ 5,166,494	\$ 5,474,810	\$ 5,162,989
<b>Non-Strategic</b>				
Net interest income	\$ 15,257	\$ 17,140	\$ 47,287	\$ 56,377
	3,796	4,841	(2,619)	24,125

Provision/(provision credit) for loan losses				
Noninterest income	<b>39,622</b>	15,919	<b>63,284</b>	37,472
Noninterest expense	<b>43,240</b>	221,926	<b>74,091</b>	273,104
Income/(loss) before income taxes	<b>7,843</b>	(193,708)	<b>39,099</b>	(203,380)
Provision/(benefit) for income taxes	<b>3,025</b>	(45,820)	<b>15,149</b>	(49,541)
Income/(loss) from continuing operations	<b>4,818</b>	(147,888)	<b>23,950</b>	(153,839)
Income/(loss) from discontinued operations, net of tax		123		554
Net income/(loss)	<b>\$ 4,818</b>	<b>\$ (147,765)</b>	<b>\$ 23,950</b>	<b>\$ (153,285)</b>
Average assets	<b>\$ 2,994,680</b>	<b>\$ 3,986,903</b>	<b>\$ 3,190,739</b>	<b>\$ 4,174,663</b>

Certain previously reported amounts have been reclassified to agree with current presentation.

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**Table of Contents****Note 14 Variable Interest Entities**

ASC 810 defines a VIE as an entity where the equity investors, as a group, lack either (1) the power through voting rights, or similar rights, to direct the activities of an entity that most significantly impact the entity's economic performance, (2) the obligation to absorb the expected losses of the entity, (3) the right to receive the expected residual returns of the entity, or (4) when the equity investors, as a group, do not have sufficient equity at risk for the entity to finance its activities by itself. A variable interest is a contractual ownership, or other interest, that fluctuates with changes in the fair value of the VIE's net assets exclusive of variable interests. Under ASC 810, as amended, a primary beneficiary is required to consolidate a VIE when it has a variable interest in a VIE that provides it with a controlling financial interest. For such purposes, the determination of whether a controlling financial interest exists is based on whether a single party has both the power to direct the activities of the VIE that most significantly impact the VIE's economic performance and the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could potentially be significant.

**Consolidated Variable Interest Entities**

FHN holds variable interests in proprietary residential mortgage securitization trusts it established prior to 2008 as a source of liquidity for its mortgage banking and consumer lending operations. Based on their restrictive nature, the trusts are considered VIEs as the holders of equity at risk do not have the power through voting rights or similar rights to direct the activities that most significantly impact the trusts' economic performance. In situations where the retention of MSR and other retained interests, including residual interests and subordinated bonds, results in FHN potentially absorbing losses or receiving benefits that are significant to the trusts, FHN is considered the primary beneficiary, as it is also assumed to have the power as servicer to most significantly impact the activities of such VIEs. Consolidation of the trusts results in the recognition of the trusts' proceeds as restricted borrowings since the cash flows on the securitized loans can only be used to settle the obligations due to the holders of the trusts' securities. In third quarter 2013, FHN agreed to sell the servicing related to one of these securitization trusts that was previously consolidated. Upon closing of this sale in January 2014, the securitization trust was de-consolidated and prospectively considered a non-consolidated VIE. Except for recourse due to breaches of representations and warranties made by FHN in connection with the sale of the loans to the trusts, the creditors of the trusts hold no recourse to the assets of FHN.

The only trust included in the September 30, 2014 balance of consolidated proprietary residential mortgage securitizations is a HELOC securitization trust that has entered a rapid amortization period and for which FHN is obligated to provide subordinated funding. During this period, cash payments from borrowers are accumulated to repay outstanding debt securities while FHN continues to make advances to borrowers when they draw on their lines of credit. FHN then transfers the newly generated receivables into the securitization trust and is reimbursed only after other parties in the securitization have received all of the cash flows to which they are entitled. If loan losses requiring draws on the related monoline insurers' policies, which protect bondholders in the securitization, exceed a certain level, FHN may not receive reimbursement for all of the funds advanced to borrowers, as the senior bondholders and the monoline insurers typically have priority for repayment. This securitization trust is currently consolidated by FHN due to FHN's status as the Master Servicer for the securitization and the retention of a significant residual interest. Because the trust is consolidated, amounts funded from monoline insurance policies are considered as additional restricted term borrowings in FHN's Consolidated Condensed Statements of Condition.

FHN has established certain rabbi trusts related to deferred compensation plans offered to its employees. FHN contributes employee cash compensation deferrals to the trusts and directs the underlying investments made by the trusts. The assets of these trusts are available to FHN's creditors only in the event that FHN becomes insolvent. These trusts are considered VIEs as there is no equity at risk in the trusts since FHN provided the equity interest to its employees in exchange for services rendered. FHN is considered the primary beneficiary of the rabbi trusts as it has

the power to direct the activities that most significantly impact the economic performance of the rabbi trusts through its ability to direct the underlying investments made by the trusts. Additionally, FHN could potentially receive benefits or absorb losses that are significant to the trusts due to its right to receive any asset values in excess of liability payoffs and its obligation to fund any liabilities to employees that are in excess of a rabbi trust's assets.

**Table of Contents****Note 14 Variable Interest Entities (Continued)**

The following table summarizes VIEs consolidated by FHN as of September 30, 2014 and 2013:

	September 30, 2014		September 30, 2013	
	On-Balance Sheer Consumer Loan Securitizations Carrying Value	Rabbi Trusts Used for Deferred Compensation Plans Carrying Value	On-Balance Sheer Consumer Loan Securitizations Carrying Value	Rabbi Trusts Used for Deferred Compensation Plans Carrying Value
<i>(Dollars in thousands)</i>				
<b>Assets:</b>				
Cash and due from banks	\$ 300	N/A	\$ 1,494	N/A
Loans, net of unearned income	81,111	N/A	104,052	N/A
Less: Allowance for loan losses	812	N/A	3,217	N/A
<b>Total net loans</b>	<b>80,299</b>	<b>N/A</b>	<b>100,835</b>	<b>N/A</b>
Other assets	438	\$ 66,290	1,435	\$ 63,238
<b>Total assets</b>	<b>\$ 81,037</b>	<b>\$ 66,290</b>	<b>\$ 103,764</b>	<b>\$ 63,238</b>
<b>Liabilities:</b>				
Term borrowings	\$ 70,720	N/A	\$ 93,700	N/A
Other liabilities	4	\$ 50,477	19	\$ 49,469
<b>Total liabilities</b>	<b>\$ 70,724</b>	<b>\$ 50,477</b>	<b>\$ 93,719</b>	<b>\$ 49,469</b>

**Nonconsolidated Variable Interest Entities**

**Low Income Housing Partnerships.** First Tennessee Housing Corporation ( FTHC ), a wholly-owned subsidiary of FTBNA, makes equity investments as a limited partner in various partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit ( LIHTC ) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital and to support FHN's community reinvestment initiatives. The activities of the limited partnerships include the identification, development, and operation of multi-family housing that is leased to qualifying residential tenants generally within FHN's primary geographic region. LIHTC partnerships are considered VIEs as FTHC, the holder of the equity investment at risk, does not have the ability to direct the activities that most significantly affect the performance of the entity through voting rights or similar rights. FTHC could absorb losses that are significant to the LIHTC partnerships as it has a risk of loss for its initial capital contributions and funding commitments to each partnership. The general partners are considered the primary beneficiaries as managerial functions give them the power to direct the activities that most significantly impact the partnerships' economic performance and the general partners are exposed to all losses beyond FTHC's initial capital contributions and funding commitments.

***New Market Tax Credit LLCs.*** First Tennessee New Markets Corporation ( FTNMC ), a wholly-owned subsidiary of FTBNA, makes equity investments through wholly-owned subsidiaries as a non-managing member in various limited liability companies ( LLCs ) that sponsor community development projects utilizing the New Market Tax Credit ( NMTC ) pursuant to Section 45 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital and to support FHN 's community reinvestment initiatives. The activities of the LLCs include providing investment capital for low-income communities within FHN 's primary geographic region. A portion of the funding of FTNMC 's investment in a NMTC LLC is obtained via a loan from an unrelated third-party that is typically a community development enterprise. The NMTC LLCs are considered VIEs as FTNMC, the holder of the equity investment at risk, does not have the ability to direct the activities that most significantly affect the performance of the entity through voting rights or similar rights. While FTNMC could absorb losses that are significant to the NMTC LLCs as it has a risk of loss for its initial capital contributions, the managing members are considered the primary beneficiaries as managerial functions give them the power to direct the activities that most significantly impact the NMTC LLCs ' economic performance and the managing members are exposed to all losses beyond FTNMC 's initial capital contributions.

***Small Issuer Trust Preferred Holdings.*** FTBNA holds variable interests in trusts which have issued mandatorily redeemable preferred capital securities ( trust preferreds ) for smaller banking and insurance enterprises. FTBNA has no voting rights for the trusts ' activities. The trusts ' only assets are junior subordinated debentures of the issuing enterprises. The creditors of the trusts hold no recourse to the assets of FTBNA. These trusts meet the definition of a VIE as the holders of the equity investment at risk do not have the power through voting rights, or similar rights, to direct the activities that most significantly impact the trusts ' economic performance. Based on the nature of the trusts activities and the size of FTBNA 's holdings, FTBNA could potentially receive benefits or absorb losses that are significant to the trusts regardless of whether a majority of a trust 's securities are held by FTBNA. However, since FTBNA is solely a holder of the trusts ' securities, it has no rights which would give it the power to direct the activities that most significantly impact the trusts ' economic performance and thus it is not considered the primary beneficiary of the trusts. FTBNA has no contractual requirements to provide financial support to the trusts.

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**Table of Contents****Note 14 Variable Interest Entities (Continued)**

***On-Balance Sheet Trust Preferred Securitization.*** In 2007, FTBNA executed a securitization of certain small issuer trust preferreds for which the underlying trust meets the definition of a VIE as the holders of the equity investment at risk do not have the power through voting rights, or similar rights, to direct the activities that most significantly impact the entity's economic performance. FTBNA could potentially receive benefits or absorb losses that are significant to the trust based on the size and priority of the interests it retained in the securities issued by the trust. However, since FTBNA did not retain servicing or other decision making rights, FTBNA is not the primary beneficiary as it does not have the power to direct the activities that most significantly impact the trust's economic performance. Accordingly, FTBNA has accounted for the funds received through the securitization as a term borrowing in its Consolidated Condensed Statements of Condition. FTBNA has no contractual requirements to provide financial support to the trust.

***Proprietary Trust Preferred Issuances.*** FHN has previously issued junior subordinated debt to First Tennessee Capital II (Capital II). Capital II is considered a VIE as FHN's capital contributions to this trust are not considered at risk in evaluating whether the holders of the equity investments at risk in the trust have the power through voting rights, or similar rights, to direct the activities that most significantly impact the entity's economic performance. FHN is not the trust's primary beneficiary as FHN's capital contributions to the trust are not considered variable interests as they are not at risk. Consequently, Capital II is not consolidated by FHN.

***Proprietary Residential Mortgage Securitizations.*** FHN holds variable interests in proprietary residential mortgage securitization trusts it established prior to 2008 as a source of liquidity for its mortgage banking operations. Except for recourse due to breaches of representations and warranties made by FHN in connection with the sale of the loans to the trusts, the creditors of the trusts hold no recourse to the assets of FHN. Additionally, FHN has no contractual requirements to provide financial support to the trusts. Based on their restrictive nature, the trusts are considered VIEs as the holders of equity at risk do not have the power through voting rights, or similar rights, to direct the activities that most significantly impact the trusts' economic performance. While FHN is assumed to have the power as servicer to most significantly impact the activities of such VIEs, in situations where FHN does not have the ability to participate in significant portions of a securitization trust's cash flows, it is not considered the primary beneficiary of the trust. Therefore, these trusts are not consolidated by FHN. Upon closing of the servicing sales in first quarter 2014, FHN's interests in these securitizations declined substantially.

***Agency Residential Mortgage Securitizations.*** During fourth quarter 2013, FHN completed the sale of substantially all servicing for Agency securitizations resulting in the de-recognition of its interests in these trusts.

Prior to third quarter 2008, FHN transferred first lien mortgages that were included in Agency-sponsored securitizations and retained MSR and in certain situations various other interests. Except for recourse due to breaches of standard representations and warranties made by FHN in connection with the sale of the loans to the trusts, the creditors of the trusts held no recourse to the assets of FHN. Additionally, FHN had no contractual requirements to provide financial support to the trusts. The Agencies or designated third parties status as Master Servicer and the rights they hold consistent with their guarantees on the securities issued provide them with the power to direct the activities that most significantly impact the trusts' economic performance. Thus, such trusts were not consolidated by FHN as it was not considered the primary beneficiary even in situations where it could potentially receive benefits or absorb losses that were significant to the trusts.

In relation to certain Agency securitizations, FHN purchased the servicing rights on securitized loans from the loan originator and held other retained interests. Based on their restrictive nature, the trusts meet the definition of a VIE



since the holders of the equity investments at risk do not have the power through voting rights, or similar rights, to direct the activities that most significantly impact the trusts' economic performance. As the Agencies serve as Master Servicer for the securitized loans and hold rights consistent with their guarantees on the securities issued, they have the power to direct the activities that most significantly impact the trusts' economic performance. Thus, FHN was not considered the primary beneficiary even in situations where it could potentially receive benefits or absorb losses that were significant to the trusts. FHN had no contractual requirements to provide financial support to the trusts.

***On-Balance Sheet Consumer Loan Securitizations.*** Prior to March 31, 2014 FHN held variable interests in proprietary residential mortgage securitization trusts it established prior to 2008 as a source of liquidity for its consumer lending operations. Except for recourse due to breaches of representations and warranties made by FHN in connection with the sale of the loans to the trusts, the creditors of the trusts held no recourse to the assets of FHN. Based on their restrictive nature, the trusts were considered VIEs as the holders of equity at risk did not have the power through voting rights or similar rights to direct the activities that most significantly impact the trusts' economic performance. The nonconsolidated proprietary residential mortgage securitizations as of September 30, 2013, consisted of two HELOC securitization trusts that had entered a rapid amortization period and for which FHN was obligated to provide subordinated funding. These securitization trusts were not consolidated by FHN as it was not the Master Servicer for the securitizations. FHN's holding of a unilateral call right to reclaim specific assets in the trusts precluded sale accounting for the related securitization transactions. Thus, even though FHN was not the Master Servicer, the related transactions were accounted for as secured borrowings, with the associated loans and secured debt remaining within FHN's Consolidated Condensed Financial Statements. These trusts were collapsed in first quarter 2014 as the collateral (loans) of the trust were repurchased and FHN eliminated the associated secured borrowing on the Consolidated Condensed Statements of Condition.

**Table of Contents****Note 14 Variable Interest Entities (Continued)**

**Holdings & Short Positions in Agency Mortgage-Backed Securities.** FHN holds securities issued by various Agency securitization trusts. Based on their restrictive nature, the trusts meet the definition of a VIE since the holders of the equity investments at risk do not have the power through voting rights, or similar rights, to direct the activities that most significantly impact the entities' economic performance. FHN could potentially receive benefits or absorb losses that are significant to the trusts based on the nature of the trusts' activities and the size of FHN's holdings. However, FHN is solely a holder of the trusts' securities and does not have the power to direct the activities that most significantly impact the trusts' economic performance, and is not considered the primary beneficiary of the trusts. FHN has no contractual requirements to provide financial support to the trusts.

**Commercial Loan Troubled Debt Restructurings.** For certain troubled commercial loans, FTBNA restructures the terms of the borrower's debt in an effort to increase the probability of receipt of amounts contractually due. Following a troubled debt restructuring, the borrower entity typically meets the definition of a VIE as the initial determination of whether an entity is a VIE must be reconsidered as events have proven that the entity's equity is not sufficient to permit it to finance its activities without additional subordinated financial support or a restructuring of the terms of its financing. As FTBNA does not have the power to direct the activities that most significantly impact such troubled commercial borrowers' operations, it is not considered the primary beneficiary even in situations where, based on the size of the financing provided, FTBNA is exposed to potentially significant benefits and losses of the borrowing entity. FTBNA has no contractual requirements to provide financial support to the borrowing entities beyond certain funding commitments established upon restructuring of the terms of the debt that allows for preparation of the underlying collateral for sale.

**Managed Discretionary Trusts.** FHN serves as manager over certain discretionary trusts for which it makes investment decisions on behalf of the trusts' beneficiaries in return for a reasonable management fee. The trusts meet the definition of a VIE since the holders of the equity investments at risk do not have the power, through voting rights or similar rights, to direct the activities that most significantly impact the entities' economic performance. The management fees FHN receives are not considered variable interests in the trusts as all of the requirements related to permitted levels of decision maker fees are met. Therefore, the VIEs are not consolidated by FHN as it is not the trusts' primary beneficiary. FHN has no contractual requirements to provide financial support to the trusts.

The following table summarizes FHN's nonconsolidated VIEs as of September 30, 2014:

<i>(Dollars in thousands)</i>	Maximum Loss Exposure	Liability Recognized	Classification
<b>Type</b>			
Low income housing partnerships (a) (b)	\$ 49,317	\$	Other assets
New market tax credit LLCs (b) (c)	21,929		Other assets
Small issuer trust preferred holdings (d)	364,912		Loans, net of unearned income
On-balance sheet trust preferred securitization	52,320	61,853	(e)

Proprietary trust preferred issuances (f)	N/A	206,186	Term borrowings
Proprietary and agency residential mortgage securitizations	26,973		(g)
Holdings of agency mortgage-backed securities (d)	3,843,125		(h)
Commercial loan troubled debt restructurings (i) (j)	55,539		Loans, net of unearned income
Managed discretionary trusts (f)	N/A	N/A	N/A

- (a) Maximum loss exposure represents \$43.5 million of current investments and \$5.9 million of contractual funding commitments. Only the current investment amount is included in Other assets.
- (b) A liability is not recognized as investments are written down over the life of the related tax credit.
- (c) Maximum loss exposure represents current investment balance. Of the initial investment, \$18.0 million was funded through loans from community development enterprises.
- (d) Maximum loss exposure represents the value of current investments. A liability is not recognized as FHN is solely a holder of the trusts' securities.
- (e) Includes \$112.5 million classified as Loans, net of unearned income, and \$1.7 million classified as Trading securities which are offset by \$61.9 million classified as Term borrowings.
- (f) No exposure to loss due to the nature of FHN's involvement.
- (g) Includes \$.7 million and \$.2 million classified as MSR related to proprietary and agency residential mortgage securitizations, respectively, and \$6.1 million classified as Trading securities related to proprietary residential mortgage securitizations. Aggregate servicing advances of \$19.9 million are classified as Other assets.
- (h) Includes \$502.6 million classified as Trading securities and \$3.3 billion classified as Securities available-for-sale.
- (i) Maximum loss exposure represents \$52.4 million of current receivables and \$3.1 million of contractual funding commitments on loans related to commercial borrowers involved in a troubled debt restructuring.
- (j) A liability is not recognized as the loans are the only variable interests held in the troubled commercial borrowers operations.

**Table of Contents****Note 14 Variable Interest Entities (Continued)**

The following table summarizes FHN's nonconsolidated VIEs as of September 30, 2013:

<i>(Dollars in thousands)</i>	Maximum Loss Exposure	Liability Recognized	Classification
<b>Type</b>			
Low income housing partnerships (a) (b)	\$ 53,123	\$	Other assets
New market tax credit LLCs (b) (c)	23,014		Other assets
Small issuer trust preferred holdings (d)	402,307		Loans, net of unearned income
On-balance sheet trust preferred securitization	54,314	59,860	(e)
Proprietary trust preferred issuances (f)	N/A	206,186	Term borrowings
Proprietary and agency residential mortgage securitizations	409,429		(g)
On-balance sheet consumer loan securitizations	21,084	235,874	(h)
Holdings of agency mortgage-backed securities (d)	3,398,870		(i)
Short positions in agency mortgage-backed securities (f)	N/A	1,545	Trading liabilities
Commercial loan troubled debt restructurings (j) (k)	73,127		Loans, net of unearned income
Managed discretionary trusts (f)	N/A	N/A	N/A

- (a) Maximum loss exposure represents \$46.1 million of current investments and \$7.0 million of contractual funding commitments. Only the current investment amount is included in Other assets.
- (b) A liability is not recognized as investments are written down over the life of the related tax credit.
- (c) Maximum loss exposure represents current investment balance. Of the initial investment, \$18.0 million was funded through loans from community development enterprises.
- (d) Maximum loss exposure represents the value of current investments. A liability is not recognized as FHN is solely a holder of the trusts' securities.
- (e) Includes \$112.5 million classified as Loans, net of unearned income, and \$1.7 million classified as Trading securities which are offset by \$59.9 million classified as Term borrowings.
- (f) No exposure to loss due to the nature of FHN's involvement.
- (g) Includes \$72.9 million and \$31.8 million classified as MSR and \$7.3 million and \$8.4 million classified as Trading securities related to proprietary and agency residential mortgage securitizations, respectively. Aggregate servicing advances of \$289.1 million are classified as Other assets.

- (h) Includes \$257.0 million classified as Loans, net of unearned income which are offset by \$235.9 million classified as Term borrowings.
- (i) Includes \$498.3 million classified as Trading securities and \$2.9 billion classified as Securities available-for-sale.
- (j) Maximum loss exposure represents \$70.2 million of current receivables and \$2.9 million of contractual funding commitments on loans related to commercial borrowers involved in a troubled debt restructuring.
- (k) A liability is not recognized as the loans are the only variable interests held in the troubled commercial borrowers operations.

Prior to 2009, FHN utilized loan sales and securitizations as a significant source of liquidity for its mortgage banking operations. FHN no longer retains financial interests in loans it transfers to third parties.

### ***Retained Interests***

With the sales of substantially all servicing by the end of first quarter 2014, prior transfers of financial assets in which FHN has continuing involvement are no longer significant. See Note 11 Contingencies and Other Disclosures for information regarding FHN's repurchase exposure for claims that FHN breached its standard representations and warranties made in connection with the sale of loans to proprietary and agency residential mortgage securitization trusts.

For the three and nine months ended September 30, 2013, cash flows received and paid related to loan sales and securitizations where FHN had continuing involvement were as follows:

<i>(Dollars in thousands)</i>	Three Months Ended September 30, 2013	Nine Months Ended September 30, 2013
Proceeds from initial sales	\$	\$ 10,843
Servicing fees retained (a)	11,261	36,542
Purchases of GNMA guaranteed mortgages	17,797	88,652
Purchases of previously transferred financial assets (b) (c)	41,916	266,266
Other cash flows received on retained interests	1,260	4,088

- (a) Included servicing fees on MSR associated with loan sales and purchased MSR.
- (b) Included repurchases of delinquent and performing loans, foreclosed assets, and make-whole payments for economic losses incurred by purchaser. Also included buyouts from GSEs in order to facilitate foreclosures.
- (c) Nine months ended September 30, 2013, included \$74.7 million of cash paid related to clean-up calls exercised by FHN.

**Table of Contents****Note 14 Variable Interest Entities (Continued)**

The principal amount of loans transferred through loan sales and securitizations and other loans managed with them in which FHN had continuing involvement, the principal amount of delinquent loans, and the net credit losses during the three and nine months ended September 30, 2013 are as follows:

	Principal Amount of Residential Real Estate			Net Credit Losses (c)	
	Loans (a)	(b)	(c)	Three Months Ended	Nine Months Ended
	September 30,			September 30,	
<i>(Dollars in thousands)</i>	2013			2013	September 30, 2013
Total loans managed or transferred	\$	13,016,536		\$ 47,832	\$ 185,443

- (a) Amounts represent real estate residential loans in FHN's portfolio, held-for-sale, and loans that have been transferred in proprietary securitizations and whole loan sales in which FHN had a retained interest other than servicing rights. Also included \$4.4 billion of loans transferred to GSEs with any type of retained interest other than servicing rights.
- (b) Includes \$.7 billion where the principal amount is 90 days or more past due or nonaccrual. Included in this amount was \$41.9 million of GNMA guaranteed mortgages.
- (c) No delinquency or net credit loss data is provided for the loans transferred to FNMA or FHLMC because these agencies retain credit risk. See Note 11 Contingencies and Other Disclosures for discussion related to repurchase obligations for loans transferred to GSEs or private investors.

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**Table of Contents****Note 15 Derivatives**

In the normal course of business, FHN utilizes various financial instruments (including derivative contracts and credit-related agreements) through its capital markets and risk management operations, as part of its risk management strategy and as a means to meet customers' needs. Additionally, FHN used derivatives to hedge MSR, but such hedges were terminated in third quarter 2013 when FHN entered into an agreement to sell substantially all MSR. Derivative instruments are subject to credit and market risks in excess of the amount recorded on the balance sheet as required by GAAP. The contractual or notional amounts of these financial instruments do not necessarily represent credit or market risk. However, they can be used to measure the extent of involvement in various types of financial instruments. Controls and monitoring procedures for these instruments have been established and are routinely reevaluated. The Asset/Liability Committee (ALCO) monitors the usage and effectiveness of these financial instruments.

Credit risk represents the potential loss that may occur if a party to a transaction fails to perform according to the terms of the contract. The measure of credit exposure is the replacement cost of contracts with a positive fair value. FHN manages credit risk by entering into financial instrument transactions through national exchanges, primary dealers or approved counterparties, and using mutual margining and master netting agreements whenever possible to limit potential exposure. FHN also maintains collateral posting requirements with certain counterparties to limit credit risk. On September 30, 2014 and 2013, respectively, FHN had \$89.8 million and \$111.7 million of cash receivables and \$68.1 million and \$90.1 million of cash payables related to collateral posting under master netting arrangements, inclusive of collateral posted related to contracts with adjustable collateral posting thresholds and over collateralized positions, with derivative counterparties. With exchange-traded contracts, the credit risk is limited to the clearinghouse used. For non-exchange traded instruments, credit risk may occur when there is a gain in the fair value of the financial instrument and the counterparty fails to perform according to the terms of the contract and/or when the collateral proves to be of insufficient value. See additional discussion regarding master netting agreements and collateral posting requirements later in this note under the heading Master Netting and Similar Agreements. Market risk represents the potential loss due to the decrease in the value of a financial instrument caused primarily by changes in interest rates or the prices of debt instruments. FHN manages market risk by establishing and monitoring limits on the types and degree of risk that may be undertaken. FHN continually measures this risk through the use of models that measure value-at-risk and earnings-at-risk.

***Derivative Instruments.*** FHN enters into various derivative contracts both in a dealer capacity, to facilitate customer transactions, and as a risk management tool. Where contracts have been created for customers, FHN enters into transactions with dealers to offset its risk exposure. Contracts with dealers that require central clearing are novated to a clearing agent who becomes FHN's counterparty. Derivatives are also used as a risk management tool to hedge FHN's exposure to changes in interest rates or other defined market risks.

Forward contracts are over-the-counter contracts where two parties agree to purchase and sell a specific quantity of a financial instrument at a specified price, with delivery or settlement at a specified date. Futures contracts are exchange-traded contracts where two parties agree to purchase and sell a specific quantity of a financial instrument at a specified price, with delivery or settlement at a specified date. Interest rate option contracts give the purchaser the right, but not the obligation, to buy or sell a specified quantity of a financial instrument, at a specified price, during a specified period of time. Caps and floors are options that are linked to a notional principal amount and an underlying indexed interest rate. Interest rate swaps involve the exchange of interest payments at specified intervals between two parties without the exchange of any underlying principal. Swaptions are options on interest rate swaps that give the purchaser the right, but not the obligation, to enter into an interest rate swap agreement during a specified period of time.

**Capital Markets**

Capital markets trades U.S. Treasury, U.S. Agency, mortgage-backed, corporate and municipal fixed income securities, and other securities principally for distribution to customers. When these securities settle on a delayed basis, they are considered forward contracts. Capital markets also enters into interest rate contracts, including caps, swaps, and floors, for its customers. In addition, capital markets enters into futures and option contracts to economically hedge interest rate risk associated with a portion of its securities inventory. These transactions are measured at fair value, with changes in fair value recognized currently in Capital markets noninterest income. Related assets and liabilities are recorded on the Consolidated Condensed Statements of Condition as Derivative assets and Derivative liabilities. The FTN Financial Risk Committee and the Credit Risk Management Committee collaborate to mitigate credit risk related to these transactions. Credit risk is controlled through credit approvals, risk control limits, and ongoing monitoring procedures. Total trading revenues were \$41.2 million and \$54.4 million for the three months ended September 30, 2014 and 2013, respectively, and \$131.3 million and \$180.9 million for the nine months ended September 30, 2014 and 2013, respectively. Total revenues are inclusive of both derivative and non-derivative financial instruments, and are included in Capital markets noninterest income.



**Table of Contents****Note 15 Derivatives (Continued)**

The following tables summarize FHN's derivatives associated with capital markets trading activities as of September 30, 2014 and 2013:

	<b>September 30, 2014</b>		
<i>(Dollars in thousands)</i>	<b>Notional</b>	<b>Assets</b>	<b>Liabilities</b>
Customer Interest Rate Contracts	\$ 1,731,047	\$ 69,878	\$ 5,778
Offsetting Upstream Interest Rate Contracts	1,731,047	5,778	69,878
Option Contracts Purchased	10,000	27	
Option Contracts Written	7,500		6
Forwards and Futures Purchased	1,866,521	2,047	614
Forwards and Futures Sold	2,311,144	1,134	2,281

	<b>September 30, 2013</b>		
<i>(Dollars in thousands)</i>	<b>Notional</b>	<b>Assets</b>	<b>Liabilities</b>
Customer Interest Rate Contracts	\$ 1,742,060	\$ 88,154	\$ 6,880
Offsetting Upstream Interest Rate Contracts	1,742,060	6,880	88,154
Forwards and Futures Purchased	1,664,813	208	9,296
Forwards and Futures Sold	2,038,677	16,669	474

**Interest Rate Risk Management**

FHN's ALCO focuses on managing market risk by controlling and limiting earnings volatility attributable to changes in interest rates. Interest rate risk exists to the extent that interest-earning assets and interest-bearing liabilities have different maturity or repricing characteristics. FHN uses derivatives, including swaps, caps, options, and collars, that are designed to moderate the impact on earnings as interest rates change. Interest paid or received for swaps utilized by FHN to hedge the fair value of long term debt is recognized as an adjustment of the interest expense of the liabilities whose risk is being managed. FHN's interest rate risk management policy is to use derivatives to hedge interest rate risk or market value of assets or liabilities, not to speculate. In addition, FHN has entered into certain interest rate swaps and caps as a part of a product offering to commercial customers that includes customer derivatives paired with upstream offsetting market instruments that, when completed, are designed to mitigate interest rate risk. These contracts do not qualify for hedge accounting and are measured at fair value with gains or losses included in current earnings in Noninterest expense on the Consolidated Condensed Statements of Income.

FHN has entered into pay floating, receive fixed interest rate swaps to hedge the interest rate risk of certain term borrowings totaling \$554.0 million on September 30, 2014 and 2013, respectively. These swaps have been accounted for as fair value hedges under the shortcut method. The balance sheet amount of these swaps was \$21.4 million and \$46.1 million in Derivative assets on September 30, 2014 and 2013, respectively.

FHN has designated a derivative transaction in a hedging strategy to manage interest rate risk on its \$500 million noncallable senior debt maturing in December 2015. This derivative qualifies for hedge accounting under ASC 815-20 using the long-haul method. FHN entered into a pay floating, receive fixed interest rate swap to hedge the interest rate risk on this debt. The balance sheet amount of this swap was \$11.3 million and \$20.0 million in Derivative assets as of

September 30, 2014 and 2013, respectively. There was no ineffectiveness related to this hedge.

FHN designates derivative transactions in hedging strategies to manage interest rate risk on subordinated debt related to its trust preferred securities. These qualify for hedge accounting under ASC 815-20 using the long-haul method. FHN hedges the interest rate risk of the subordinated debt totaling \$200 million using pay floating, receive fixed interest rate swaps. The balance sheet amount of these swaps was \$9.8 million and \$19.6 million in Derivative liabilities as of September 30, 2014 and 2013, respectively. There was no ineffectiveness related to these hedges.

**Table of Contents****Note 15 Derivatives (Continued)**

The following tables summarize FHN's derivatives associated with interest rate risk management activities as of and for the three and nine months ended September 30, 2014 and 2013:

<i>(Dollars in thousands)</i>	Notional	Assets	Liabilities	Gains/(Losses)	
				Three Months Ended September 30, 2014	Nine Months Ended September 30, 2014
<b>Customer Interest Rate Contracts Hedging</b>					
<i>Hedging Instruments and Hedged Items:</i>					
Customer Interest Rate Contracts (a)	\$ 742,065	\$ 25,039	\$ 1,128	\$ (3,235)	\$ (1,166)
Offsetting Upstream Interest Rate Contracts (a)	742,065	1,128	25,539	3,235	1,166
<b>Debt Hedging</b>					
<i>Hedging Instruments:</i>					
Interest Rate Swaps (b)	\$ 1,254,000	\$ 32,711	\$ 9,787	\$ (7,074)	\$ (10,313)
<i>Hedged Items:</i>					
Term Borrowings (b)	N/A	N/A	\$ 1,254,000(c)	\$ 7,074(d)	\$ 10,313(d)

<i>(Dollars in thousands)</i>	Notional	Assets	Liabilities	Gains/(Losses)	
				Three Months Ended September 30, 2013	Nine Months Ended September 30, 2013
<b>Customer Interest Rate Contracts Hedging</b>					
<i>Hedging Instruments and Hedged Items:</i>					
Customer Interest Rate Contracts (a)	\$ 801,260	\$ 34,703	\$ 2,452	\$ (1,464)	\$ (22,673)
Offsetting Upstream Interest Rate Contracts (a)	817,901	2,453	35,203	1,465	23,374
<b>Debt Hedging</b>					
<i>Hedging Instruments:</i>					
Interest Rate Swaps (b)	\$ 1,254,000	\$ 66,049	\$ 19,622	\$ (6,430)	\$ (48,777)
<i>Hedged Items:</i>					
Term Borrowings (b)	N/A	N/A	\$ 1,254,000(c)	\$ 6,430(d)	\$ 48,777(d)

(a) Gains/losses included in the Other expense section of the Consolidated Condensed Statements of Income.

(b) Gains/losses included in the All other income and commissions section of the Consolidated Condensed Statements of Income.

(c) Represents par value of term borrowings being hedged.

(d)

Represents gains and losses attributable to changes in fair value due to interest rate risk as designated in ASC 815-20 hedging relationships.

FHN hedges held-to-maturity trust preferred loans with a principal balance of \$6.5 million as of September 30, 2014 and 2013, which have an initial fixed rate term before conversion to a floating rate. FHN has entered into pay fixed, receive floating interest rate swaps to hedge the interest rate risk associated with this initial term. These hedge relationships qualify as fair value hedges under ASC 815-20. The impact of these swaps was \$.8 million and \$1.1 million in Derivative liabilities on the Consolidated Condensed Statements of Condition as of September 30, 2014 and 2013, respectively. Interest paid or received for these swaps is recognized as an adjustment of the interest income of the assets whose risk is being hedged. Basis adjustments remaining at the end of the hedge term are being amortized as an adjustment to interest income over the remaining life of the loans. Gains or losses are included in Other income and commissions on the Consolidated Condensed Statements of Income.

**Table of Contents****Note 15 Derivatives (Continued)**

The following tables summarize FHN's derivative activities associated with held-to-maturity trust preferred loans as of and for the three and nine months ended September 30, 2014 and 2013:

<i>(Dollars in thousands)</i>	Notional	Assets	Liabilities	Gains/(Losses)	
				Three Months Ended September 30, 2014	Nine Months Ended September 30, 2014
<b>Loan Portfolio Hedging</b>					
<i>Hedging Instruments:</i>					
Interest Rate Swaps	\$ 6,500	N/A	\$ 791	\$ 110	\$ 215
<i>Hedged Items:</i>					
Trust Preferred Loans (a)	N/A	\$ 6,500(b)	N/A	\$ (109)(c)	\$ (213)(c)

<i>(Dollars in thousands)</i>	Notional	Assets	Liabilities	Gains/(Losses)	
				Three Months Ended September 30, 2013	Nine Months Ended September 30, 2013
<b>Loan Portfolio Hedging</b>					
<i>Hedging Instruments:</i>					
Interest Rate Swaps	\$ 6,500	N/A	\$ 1,091	\$ 27	\$ 951
<i>Hedged Items:</i>					
Trust Preferred Loans (a)	N/A	\$ 6,500(b)	N/A	\$ (25)(c)	\$ (946)(c)

- (a) Assets included in the Loans, net of unearned income section of the Consolidated Condensed Statements of Condition.
- (b) Represents principal balance being hedged.
- (c) Represents gains and losses attributable to changes in fair value due to interest rate risk as designated in ASC 815-20 hedging relationships.

**Other Derivatives**

In conjunction with the sales of a portion of its Visa Class B shares, FHN and the purchaser entered into derivative transactions whereby FHN will make or receive cash payments whenever the conversion ratio of the Visa Class B shares into Visa Class A shares is adjusted. As of September 30, 2014, the derivative liabilities associated with the sales of Visa Class B shares were \$7.6 million compared to \$2.7 million as of September 30, 2013. See the Visa Matters section of Note 11 Contingencies and Other Disclosures for more information regarding FHN's Visa shares.

FHN utilizes cross currency swaps and cross currency interest rate swaps to economically hedge its exposure to foreign currency risk and interest rate risk associated with non-U.S. dollar denominated loans. As of September 30, 2014, these loans were settled and so were the derivatives associated with them. As of September 30, 2013, these loans were valued at \$.6 million, the balance sheet amount and the gains/losses associated with these derivatives were

not material.

### Legacy Mortgage Servicing Operations

#### *Retained Interests*

Prior to first quarter 2014, FHN had significantly larger amounts of retained mortgage servicing rights. FHN revalued MSR to current fair value each month with changes in fair value included in servicing income in Mortgage banking noninterest income on the Consolidated Condensed Statements of Income. FHN entered into interest rate contracts (potentially including swaps, swaptions, and mortgage forward purchase contracts) to hedge against the effects of changes in fair value of its MSR associated with increased prepayment activity that generally results from declining interest rates. Substantially all capitalized MSR were hedged for economic purposes. In third quarter 2013, in conjunction with the agreement to sell legacy mortgage servicing, FHN removed all hedges associated with MSR and interest-only securities.

FHN utilized derivatives as an economic hedge (potentially including swaps, swaptions, and mortgage forward purchase contracts) to protect the value of its interest-only securities that change in value inversely to the movement of interest rates. Interest-only securities are included in Trading securities on the Consolidated Condensed Statements of Condition. Changes in the fair value of these derivatives and the hedged interest-only securities are recognized currently in earnings in Mortgage banking noninterest income as a component of servicing income on the Consolidated Condensed Statements of Income.

**Table of Contents****Note 15 Derivatives (Continued)**

The following table summarizes FHN's derivatives associated with legacy mortgage servicing activities as of and for the three and nine months ended September 30, 2013:

<i>(Dollars in thousands)</i>	Notional	Assets	Liabilities	Gains/(Losses)	
				Three Months Ended September 30, 2013	Nine Months Ended September 30, 2013
<b>Retained Interests Hedging</b>					
<i>Hedging Instruments:</i>					
Forwards and Futures	\$	\$	\$	\$ 159	\$ (3,047)
Interest Rate Swaps and Swaptions				1,305	(4,275)
<i>Hedged Items:</i>					
Mortgage Servicing Rights	N/A	\$ 114,318	N/A	\$ 9,844	\$ 20,174
Other Retained Interests	N/A	15,714	N/A	1,628	3,422
<b>Master Netting and Similar Agreements</b>					

As previously discussed, FHN uses master netting agreements, mutual margining agreements and collateral posting requirements to minimize credit risk on derivative contracts. Master netting and similar agreements are used when counterparties have multiple derivatives contracts that allow for a right of setoff, meaning that a counterparty may net offsetting positions and collateral with the same counterparty under the contract to determine a net receivable or payable. The following discussion provides an overview of these arrangements which may vary due to the derivative type and market in which a derivative transaction is executed.

Interest rate derivatives are subject to agreements consistent with standard agreement forms of the International Swap and Derivatives Association (ISDA). Currently, all interest rate derivative contracts are entered into as over-the-counter transactions and collateral posting requirements are based on the net asset or liability position with each respective counterparty. For contracts that require central clearing, novation to a central counterparty clearinghouse occurs and collateral is posted. Cash collateral received (posted) for interest rate derivatives is recognized as a liability (asset) on FHN's balance sheet.

Interest rate derivatives with customers that are smaller financial institutions typically require posting of collateral by the counterparty to FHN. This collateral is subject to a threshold with daily adjustments based upon changes in the level or fair value of the derivative position. Positions and related collateral can be netted in the event of default. Collateral pledged by a counterparty is typically cash or securities. The securities pledged as collateral are not recognized within FHN's Consolidated Condensed Statements of Condition. Interest rate derivatives associated with lending arrangements share the collateral with the related loan(s). The derivative and loan positions may be netted in the event of default. For disclosure purposes, the entire collateral amount is allocated to the loan.

Interest rate derivatives with larger financial institutions entered into prior to required central clearing typically contain provisions whereby the collateral posting thresholds under the agreements adjust based on the credit ratings of both counterparties. If the credit rating of FHN and/or FTBNA is lowered, FHN could be required to post additional collateral with the counterparties. Conversely, if the credit rating of FHN and/or FTBNA is increased, FHN could

have collateral released and be required to post less collateral in the future. Also, if a counterparty's credit ratings were to decrease, FHN and/or FTBNA could request the posting of additional collateral; whereas if a counterparty's credit ratings were to increase, the counterparty could request the release of excess collateral. Collateral for these arrangements is adjusted daily based on changes in the net fair value position with each counterparty.

The net fair value, determined by individual counterparty, of all derivative instruments with adjustable collateral posting thresholds was \$104.7 million of assets and \$77.6 million of liabilities on September 30, 2014, and \$144.5 million of assets and \$110.3 million of liabilities on September 30, 2013. As of September 30, 2014 and 2013, FHN had received collateral of \$191.5 million and \$213.2 million and posted collateral of \$80.6 million and \$102.5 million, respectively, in the normal course of business related to these agreements.

Certain agreements entered into prior to required central clearing also contain accelerated termination provisions, inclusive of the right of offset, if a counterparty's credit rating falls below a specified level. If a counterparty's debt rating (including FHN's and FTBNA's) were to fall below these minimums, these provisions would be triggered, and the counterparties could terminate the agreements and request immediate settlement of all derivative contracts under the agreements. The net fair value, determined by individual counterparty, of all derivative instruments with credit-risk-related contingent accelerated termination provisions was \$104.7 million of assets and \$19.1 million of liabilities on September 30, 2014, and \$144.5 million of assets and \$27.1 million of liabilities on September 30, 2013. As of September 30, 2014 and 2013, FHN had received collateral of \$191.5 million and \$213.2 million and posted collateral of \$26.3 million and \$24.4 million, respectively, in the normal course of business related to these contracts.



**Table of Contents****Note 15 Derivatives (Continued)**

Capital Markets buys and sells various types of securities for its customers. When these securities settle on a delayed basis, they are considered forward contracts, and are generally not subject to master netting agreements. Forwards purchased and sold through legacy mortgage banking activities typically consisted of mortgage to be announced ( TBA ) trades for which FHN utilized a clearinghouse for settlement. In the event of default, all open positions can be offset. For futures and options, FHN transacts through a third party, and the transactions are subject to margin and collateral maintenance requirements. In the event of default, open positions can be offset along with the associated collateral.

For this disclosure, FHN considers the impact of master netting and other similar agreements which allow FHN to settle all contracts with a single counterparty on a net basis and to offset the net derivative asset or liability position with the related securities and cash collateral. The application of the collateral cannot reduce the net derivative asset or liability position below zero, and therefore any excess collateral is not reflected in the tables below.

The following table provides a detail of derivative assets and collateral received as presented on the Consolidated Condensed Statements of Condition as of September 30:

<i>(Dollars in thousands)</i>	Gross amounts of recognized assets		Net amounts of the Statement of Condition (a)		Gross amounts not offset in the Statement of Condition Collateral Received		Derivative liabilities available for offset Net amount
	assets	Condition of	Statement of	Condition (a)	Collateral Received	Net amount	
<b>Derivative assets:</b>							
<b>2014 (b)</b>	\$ 134,534	\$	\$ 134,534	\$ (24,210)	\$ (110,262)	\$ 62	
2013 (b)	198,238		198,238	(36,770)	(161,468)		

(a) Included in Derivative Assets on the Consolidated Condensed Statements of Condition. As of September 30, 2014 and 2013, \$3.2 million and \$16.9 million, respectively, of derivative assets (primarily capital markets forward contracts) have been excluded from these tables because they are generally not subject to master netting or similar agreements.

(b) 2014 and 2013 are comprised entirely of interest rate derivative contracts.

The following table provides a detail of derivative liabilities and collateral pledged as presented on the Consolidated Condensed Statements of Condition as of September 30:

Gross amounts not offset in  
the Statement of Condition

<i>(Dollars in thousands)</i>	Gross amount <del>Net amounts of</del> offset liabilities presented		Derivative assets available for offset	Collateral pledged	Net amount
	Gross amounts of recognized liabilities	in the Statement of Condition			
<b>Derivative liabilities:</b>					
<b>2014 (b)</b>	<b>\$ 112,901</b>	<b>\$</b>	<b>\$ (24,210)</b>	<b>\$ (77,755)</b>	<b>\$ 10,936</b>
2013 (b)	153,403		(36,770)	(109,079)	7,554

- (a) Included in Derivative Liabilities on the Consolidated Condensed Statements of Condition. As of September 30, 2014 and 2013, \$10.5 million and \$12.5 million, respectively, of derivative liabilities (primarily capital markets forward contracts) have been excluded from these tables because they are generally not subject to master netting or similar agreements.
- (b) 2014 and 2013 are comprised entirely of interest rate derivative contracts.

**Table of Contents****Note 16 Master Netting and Similar Agreements Repurchase, Reverse Repurchase, and Securities Borrowing and Lending Transactions**

For repurchase, reverse repurchase and securities borrowing and lending transactions, FHN and each counterparty have the ability to offset all open positions and related collateral in the event of default. Due to the nature of these transactions, the value of the collateral for each transaction approximates the value of the corresponding receivable or payable. For repurchase agreements within FHN's capital markets business, transactions are collateralized by securities which are delivered on the settlement date and are maintained throughout the term of the transaction. For FHN's repurchase agreements through banking activities, securities are typically pledged at the time of the transaction and not released until settlement. For asset positions, the collateral is not included on FHN's Consolidated Condensed Statements of Condition. For liability positions, securities collateral pledged by FHN is generally represented within FHN's trading or available-for-sale securities portfolios.

For this disclosure, FHN considers the impact of master netting and other similar agreements that allow FHN to settle all contracts with a single counterparty on a net basis and to offset the net asset or liability position with the related securities collateral. The application of the collateral cannot reduce the net asset or liability position below zero, and therefore any excess collateral is not reflected in the tables below.

The following table provides a detail of Securities purchased under agreements to resell as presented on the Consolidated Condensed Statements of Condition and collateral pledged by FHN as of September 30:

<i>(Dollars in thousands)</i>	Gross amounts of recognized assets	Gross amounts offset in the Statement of Condition	Net amounts of assets presented in the Statement of Condition	Offsetting securities sold to repurchase	Gross amounts not offset in the Statement of Condition Securities collateral (not recognized on FHN's Statement of Condition)		Net amount
Securities purchased under agreements to resell:							
<b>2014</b>	<b>\$ 561,802</b>	<b>\$</b>	<b>\$ 561,802</b>	<b>\$ (53,382)</b>	<b>\$</b>	<b>(500,659)</b>	<b>\$ 7,761</b>
2013	576,355		576,355	(30,584)		(537,810)	7,961

The following table provides a detail of Securities sold under agreements to repurchase as presented on the Consolidated Condensed Statements of Condition and collateral pledged by counterparties as of September 30:

<i>(Dollars in thousands)</i>	Gross amounts of	Gross amounts offset	Net amounts of liabilities presented	Offsetting securities	Gross amounts not offset in the Statement of Condition Securities Collateral		Net amount

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	recognized liabilities	in the Statement of Condition	in the Statement of Condition	purchased under agreements to resell		
Securities sold under agreements to repurchase:						
<b>2014</b>	<b>\$ 479,384</b>	<b>\$</b>	<b>\$ 479,384</b>	<b>\$ (53,382)</b>	<b>\$ (425,986)</b>	<b>\$ 16</b>
2013	427,232		427,232	(30,584)	(396,639)	9

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**Note 17 Fair Value of Assets & Liabilities**

FHN groups its assets and liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. This hierarchy requires FHN to maximize the use of observable market data, when available, and to minimize the use of unobservable inputs when determining fair value. Each fair value measurement is placed into the proper level based on the lowest level of significant input. These levels are:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models, and similar techniques.

Transfers between fair value levels are recognized at the end of the fiscal quarter in which the associated change in inputs occurs.

**Table of Contents****Note 17 Fair Value of Assets & Liabilities (Continued)****Recurring Fair Value Measurements**

The following table presents the balance of assets and liabilities measured at fair value on a recurring basis as of September 30, 2014:

<i>(Dollars in thousands)</i>	September 30, 2014			Total
	Level 1	Level 2	Level 3	
<b>Trading securities capital markets:</b>				
U.S. treasuries	\$	\$ 247,796	\$	\$ 247,796
Government agency issued MBS		301,559		301,559
Government agency issued CMO		201,016		201,016
Other U.S. government agencies		108,874		108,874
States and municipalities		42,900		42,900
Corporate and other debt		379,768	5	379,773
Equity, mutual funds, and other		49,986		49,986
<b>Total trading securities capital markets</b>		<b>1,331,899</b>	<b>5</b>	<b>1,331,904</b>
<b>Trading securities mortgage banking:</b>				
Principal only			4,415	4,415
Interest only			232	232
Subordinated bonds			1,471	1,471
<b>Total trading securities mortgage banking</b>			<b>6,118</b>	<b>6,118</b>
<b>Loans held-for-sale</b>			<b>31,443</b>	<b>31,443</b>
<b>Securities available-for-sale:</b>				
U.S. treasuries		100		100
Government agency issued MBS		716,865		716,865
Government agency issued CMO		2,623,685		2,623,685
Other U.S. government agencies			1,929	1,929
States and municipalities		8,705	1,500	10,205
Equity, mutual funds, and other	26,080			26,080
<b>Total securities available-for-sale</b>	<b>26,080</b>	<b>3,349,355</b>	<b>3,429</b>	<b>3,378,864</b>
Mortgage servicing rights			2,880	2,880
<b>Other assets:</b>				
Deferred compensation assets	24,901			24,901
Derivatives, forwards and futures	3,181			3,181
Derivatives, interest rate contracts		134,561		134,561

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Total other assets	28,082	134,561		162,643
Total assets	\$ 54,162	\$ 4,815,815	\$ 43,875	\$ 4,913,852
Trading liabilities capital markets:				
U.S. treasuries	\$	\$ 278,306	\$	\$ 278,306
Other U.S. government agencies		4,964		4,964
States and municipalities		543		543
Corporate and other debt		248,421		248,421
Total trading liabilities capital markets		532,234		532,234
Other liabilities:				
Derivatives, forwards and futures	2,895			2,895
Derivatives, interest rate contracts		112,907		112,907
Derivatives, other			7,640	7,640
Total other liabilities	2,895	112,907	7,640	123,442
Total liabilities	\$ 2,895	\$ 645,141	\$ 7,640	\$ 655,676

**Table of Contents****Note 17 Fair Value of Assets & Liabilities (Continued)**

The following table presents the balance of assets and liabilities measured at fair value on a recurring basis as of September 30, 2013:

<i>(Dollars in thousands)</i>	September 30, 2013			Total
	Level 1	Level 2	Level 3	
<b>Trading securities capital markets:</b>				
U.S. treasuries	\$	\$ 86,986	\$	\$ 86,986
Government agency issued MBS		407,876		407,876
Government agency issued CMO		90,420		90,420
Other U.S. government agencies		149,867		149,867
States and municipalities		17,828		17,828
Trading Loans		145,505		145,505
Corporate and other debt		427,559	5	427,564
Equity, mutual funds, and other		1,374		1,374
Total trading securities capital markets		1,327,415	5	1,327,420
<b>Trading securities mortgage banking:</b>				
Principal only			5,096	5,096
Interest only			10,618	10,618
Total trading securities mortgage banking			15,714	15,714
<b>Loans held-for-sale</b>				
			229,760	229,760
<b>Securities available-for-sale:</b>				
U.S. treasuries		39,996		39,996
Government agency issued MBS		875,452		875,452
Government agency issued CMO		2,025,121		2,025,121
Other U.S. government agencies			2,528	2,528
States and municipalities		13,655	1,500	15,155
Venture capital			4,300	4,300
Equity, mutual funds, and other	20,267			20,267
Total securities available-for-sale	20,267	2,954,224	8,328	2,982,819
<b>Mortgage servicing rights</b>				
			116,686	116,686
<b>Other assets:</b>				
Deferred compensation assets	23,193			23,193
Derivatives, forwards and futures	16,877			16,877
Derivatives, interest rate contracts		198,239		198,239
Total other assets	40,070	198,239		238,309



Total assets	\$ 60,337	\$ 4,479,878	\$ 370,493	\$ 4,910,708
Trading liabilities capital markets:				
U.S. treasuries	\$	\$ 312,315	\$	\$ 312,315
Government agency issued MBS		521		521
Government agency issued CMO		1,024		1,024
Other U.S. government agencies		30,253		30,253
States and municipalities		335		335
Corporate and other debt		237,953		237,953
Equity, mutual funds, and other		3,568		3,568
Total trading liabilities capital markets		585,969		585,969
Other short-term borrowings			11,715	11,715
Other liabilities:				
Derivatives, forwards and futures	9,770			9,770
Derivatives, interest rate contracts		153,402		153,402
Derivatives, other		1	2,745	2,746
Total other liabilities	9,770	153,403	2,745	165,918
Total liabilities	\$ 9,770	\$ 739,372	\$ 14,460	\$ 763,602

**Table of Contents****Note 17 Fair Value of Assets & Liabilities (Continued)****Changes in Recurring Level 3 Fair Value Measurements**

The changes in Level 3 assets and liabilities measured at fair value for the three months ended September 30, 2014 and 2013, on a recurring basis are summarized as follows:

<i>(Dollars in thousands)</i>	Three Months Ended September 30, 2014					
	Trading securities	Loans held-for-sale	Investment portfolio	Venture Capital	Securities available-for-sale Mortgage servicing rights, net	Net derivative liabilities
Balance on July 1, 2014	\$ 6,421	\$ 232,487	\$ 3,561	\$ 2,300	\$ 3,197	\$ (4,725)
Total net gains/(losses) included in:						
Net income	191	41,757		(995)	19	(3,236)
Other comprehensive income /(loss)			(16)			
Purchases		522				
Issuances						
Sales		(236,975)		(5)	(152)	
Settlements	(489)	(5,967)	(116)	(1,300)	(184)	321
Net transfers into/(out of) Level 3		(381)(b)				
Balance on September 30, 2014	\$ 6,123	\$ 31,443	\$ 3,429	\$	\$ 2,880	\$ (7,640)
Net unrealized gains/(losses) included in net income	\$ 191(a)	\$ 1,828(a)	\$	\$	\$ 17(a)	\$ (3,236)(c)

<i>(Dollars in thousands)</i>	Three Months Ended September 30, 2013						
	Trading securities	Loans held-for-sale	Investment portfolio	Venture Capital	Securities available-for-sale Mortgage servicing rights, net	Net derivative liabilities	Other short-term borrowings
Balance on July 1, 2013	\$ 15,877	\$ 235,080	\$ 4,354	\$ 4,300	\$ 113,853	\$ (2,195)	\$ (12,349)
Total net gains/(losses) included in:							
Net income	1,944	(1,805)			8,932	(871)	634
Other comprehensive income /(loss)			(17)				
Purchases		12,338					
Issuances							
Sales							
Settlements	(2,102)	(11,390)	(309)		(6,099)	321	
Net transfers into/(out of) Level 3		(4,463)(b)					
Balance on September 30, 2013	\$ 15,719	\$ 229,760	\$ 4,028	\$ 4,300	\$ 116,686	\$ (2,745)	\$ (11,715)

Net unrealized gains/(losses) included in net income	\$ (1,540)(a)	\$ (1,805)(a)	\$	\$	\$ 9,107(a)	\$ (871)(c)	\$ 634(a)
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- (a) Primarily included in mortgage banking income on the Consolidated Condensed Statements of Income.
- (b) Transfers out of recurring loans held-for-sale level 3 balances reflect movements out of loans held-for-sale and into real estate acquired by foreclosure (level 3 nonrecurring).
- (c) Included in Other expense.

**Table of Contents****Note 17 Fair Value of Assets & Liabilities (Continued)****Changes in Recurring Level 3 Fair Value Measurements**

The changes in Level 3 assets and liabilities measured at fair value for the nine months ended September 30, 2014 and 2013, on a recurring basis are summarized as follows:

<i>(Dollars in thousands)</i>	Nine Months Ended September 30, 2014					
	Trading securities	Loans held-for-sale	Investment portfolio	Venture Capital	Securities available-for-sale Mortgage servicing rights, net	Net derivative liabilities
Balance on January 1, 2014	\$ 7,200	\$ 230,456	\$ 3,826	\$ 4,300	\$ 72,793	\$ (2,915)
Total net gains/(losses) included in:						
Net income	149	51,158		(2,995)	1,265	(5,678)
Other comprehensive income / (loss)			(48)			
Purchases	1,559	5,104				
Issuances						
Sales	(1,715)	(236,975)		(5)	(70,071)	
Settlements	(1,070)	(14,767)	(349)	(1,300)	(1,107)	953
Net transfers into/(out of) Level 3		(3,533)(b)				
Balance on September 30, 2014	\$ 6,123	\$ 31,443	\$ 3,429	\$	\$ 2,880	\$ (7,640)
Net unrealized gains/(losses) included in net income	\$ 225(a)	\$ 1,828(a)	\$	\$	\$ 50(a)	\$ (5,678)(c)

<i>(Dollars in thousands)</i>	Nine Months Ended September 30, 2013						
	Trading securities	Loans held-for-sale	Investment portfolio	Venture Capital	Securities available-for-sale Mortgage servicing rights, net	Net derivative liabilities	Other short-term borrowings
Balance on January 1, 2013	\$ 17,992	\$ 221,094	\$ 5,253	\$ 4,300	\$ 114,311	\$ (2,175)	\$ (11,156)
Total net gains/(losses) included in:							
Net income	4,474	(3,940)			20,267	(1,522)	(559)
Other comprehensive income / (loss)			(93)				
Purchases		49,847					
Issuances							
Sales							

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Settlements	(6,747)	(25,990)	(1,132)		(17,892)	952	
Net transfers into/(out of) Level 3		(11,251)(b)					
Balance on September 30, 2013	\$ 15,719	\$ 229,760	\$ 4,028	\$ 4,300	\$ 116,686	\$ (2,745)	\$ (11,715)
Net unrealized gains/(losses) included in net income	\$ 3,127(a)	\$ (3,940)(a)	\$	\$	\$ 20,424(a)	\$ (1,523)(c)	\$ (559)(a)

(a) Primarily included in mortgage banking income on the Consolidated Condensed Statements of Income.

(b) Transfers out of recurring loans held-for-sale level 3 balances reflect movements out of loans held-for-sale and into real estate acquired by foreclosure (level 3 nonrecurring).

(c) Included in Other expense.

In third quarter 2014, FHN completed sales of first lien mortgage loans from its loans held-for-sale portfolio. The sale populations primarily represented loans that had been originated with the intent to sell to FNMA or FHLMC and consisted of repurchased loans as well as loans that remained after FHN's exit of mortgage origination activities in 2008. Smaller amounts of jumbo loans were also included in the sale, along with some loans insured under government programs. Almost all of these loans had been accounted for at elected fair value (a recurring measurement) with a small amount having been accounted for as LOCOM loans (a nonrecurring measurement). The contracted sale values for the loans reflected a substantial improvement in pricing for pre-2009 vintage first lien mortgages in comparison to FHN's historical methodologies used to estimate fair value, which incorporate significant Level 3 inputs within a discounted cash flow model. Accordingly, the loans being sold were marked to the revised estimate of fair value during the quarter and the pricing evidence from the sale transactions is considered a Level 2 input within the valuation process for the remaining non-governmental guaranteed portion of first lien mortgage loans held-for-sale.

**Table of Contents****Note 17 Fair Value of Assets & Liabilities (Continued)****Nonrecurring Fair Value Measurements**

From time to time, FHN may be required to measure certain other financial assets at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of LOCOM accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis which were still held on the balance sheet at September 30, 2014 and 2013, respectively, the following tables provide the level of valuation assumptions used to determine each adjustment, the related carrying value, and the fair value adjustments recorded during the respective periods.

	Carrying value at September 30, 2014				Three Months Ended September 30, 2014	Nine Months Ended September 30, 2014
	Level 1	Level 2	Level 3	Total	Net gains/(losses)	Net gains/(losses)
<i>(Dollars in thousands)</i>						
Loans held-for-sale SBAs	\$	\$ 7,552	\$	\$ 7,552	\$ (4)	\$ 39
Loans held-for-sale first mortgages			981	981	(351)	(361)
Loans, net of unearned income (a)			46,634	46,634	1,259	2,504
Real estate acquired by foreclosure (b)			35,261	35,261	(707)	(2,098)
Other assets (c)			65,393	65,393	(698)	(2,779)
					\$ (501)	\$ (2,695)

	Carrying value at September 30, 2013				Three Months Ended September 30, 2013	Nine Months Ended September 30, 2013
	Level 1	Level 2	Level 3	Total	Net gains/(losses)	Net gains/(losses)
<i>(Dollars in thousands)</i>						
Loans held-for-sale first mortgages	\$	\$	\$ 9,632	\$ 9,632	\$ 364	\$ 304
Loans, net of unearned income (a)			82,254	82,254	(1,177)	(3,154)
Real estate acquired by foreclosure (b)			50,030	50,030	(327)	(3,278)
Other assets (c)			69,115	69,115	(1,153)	(4,199)
					\$ (2,293)	\$ (10,327)

Certain previously reported amount have been reclassified to agree with current presentation.

- (a) Represents carrying value of loans for which adjustments are required to be based on the appraised value of the collateral. Write-downs on these loans are recognized as part of provision.
- (b) Represents the fair value and related losses of foreclosed properties that were measured subsequent to their initial classification as foreclosed assets. Balance excludes foreclosed real estate related to government insured mortgages.
- (c) Represents tax credit investments.

In first quarter 2013, FHN exercised clean-up calls on first lien mortgage proprietary securitization trusts. In accordance with accounting requirements, FHN initially recognized the associated loans at fair value. Fair value was primarily determined through reference to observable inputs, including current market prices for similar loans. Since these loans were from the 2003 vintage, adjustments were made for the higher yields associated with the loans in comparison to more currently originated loans being sold. This resulted in recognition of an immaterial premium for these transactions.

**Table of Contents****Note 17 Fair Value of Assets & Liabilities (Continued)****Level 3 Measurements**

The following tables provide information regarding the unobservable inputs utilized in determining the fair value of level 3 recurring and non-recurring measurements as of September 30, 2014 and 2013:

*(Dollars in Thousands)*

<b>Level 3 Class</b>	<b>Fair Value at September 30, 2014</b>	<b>Valuation Techniques</b>	<b>Unobservable Input</b>	<b>Values Utilized</b>
Trading securities mortgage (a)	\$ 6,118	Discounted cash flow	Prepayment speeds	42% - 46%
			Discount rate	42% - 69%
Loans held-for-sale residential real estate	32,424	Discounted cash flow	Prepayment speeds - First mortgage	6% - 10%
			Prepayment speeds - Heloc	5% - 15%