

CHINA TELECOM CORP LTD  
Form 6-K  
October 31, 2012

# **SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

## **FORM 6-K**

**Report of Foreign Private Issuer**

**Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934**

**For the Month of October 2012**

**Commission File Number 1-31517**

## **China Telecom Corporation Limited**

**(Translation of registrant's name into English)**

**31 Jinrong Street, Xicheng District**

**Beijing 100033, China**

**(Address of principal executive offices)**

Edgar Filing: CHINA TELECOM CORP LTD - Form 6-K

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F  Form 40-F

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): )

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): )

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes  No

(If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-.)

---

**EXHIBITS**

<b>Exhibit Number</b>		<b>Page Number</b>
1.1	Announcement of key financial and performance indicators for the first three quarters of 2012, dated October 29, 2012.	A-1

**FORWARD-LOOKING STATEMENTS**

Certain statements contained in this Form 6-K may be viewed as forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are, by their nature, subject to significant risks and uncertainties, and include, without limitation, statements relating to:

our business and operating strategies and our ability to successfully execute these strategies;

our network expansion and capital expenditure plans;

our operations and business prospects;

the expected benefit of any acquisitions or other strategic transactions;

our financial condition and results of operations;

the expected impact of new services on our business, financial condition and results of operations;

the future prospects of and our ability to integrate the acquired business or assets;

the industry regulatory environment as well as the industry outlook generally; and

future developments in the telecommunications industry in the People's Republic of China, or the PRC.

The words anticipate, believe, could, estimate, expect, intend, may, plan, seek, will, would and similar expressions, as they are used herein, are intended to identify a number of these forward-looking statements.

These forward-looking statements are subject to risks, uncertainties and assumptions, some of which are beyond our control. In addition, these forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. We are under no obligation to update these forward-looking statements and do not intend to do so. Actual results may differ materially from the information contained in the forward-looking statements as a result of a number of factors, including, without limitation, the following:

any changes in the regulations or policies of the Ministry of Industry and Information Technology, or the MIIT, and other relevant government authorities relating to, among other matters:

the granting and approval of licenses;

tariff policies;

interconnection and settlement arrangements;

capital investment priorities;

the provision of telephone and other telecommunications services to rural areas in the PRC;

the convergence of television broadcast, telecommunications and Internet access networks, or three-network convergence; and

spectrum and numbering resources allocation;

the effects of competition on the demand for and price of our services;

effects of our restructuring and integration following the completion of our acquisition of the Code Division Multiple Access technology, or CDMA, telecommunications business in 2008;

any potential further restructuring or consolidation of the PRC telecommunications industry;

changes in the PRC telecommunications industry as a result of the issuance of the third generation mobile telecommunications, or 3G, licenses by the MIIT;

the development of new technologies and applications or services affecting the PRC telecommunications industry and our current and future business; and

changes in political, economic, legal and social conditions in the PRC, including changes in the PRC government's specific policies with respect to foreign investment in and entry by foreign companies into the PRC telecommunications industry, economic growth, inflation, foreign exchange and the availability of credit.

Please also see the "Risk Factors" section of the Company's latest Annual Report on Form 20-F, as filed with the Securities and Exchange Commission.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHINA TELECOM CORPORATION LIMITED

Date: October 29, 2012

By: /s/ Wang Xiaochu  
Name: Wang Xiaochu  
Title: Chairman and Chief Executive Officer

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*

**China Telecom Corporation Limited**

*(A joint stock limited company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 728)**

**KEY FINANCIAL AND PERFORMANCE INDICATORS FOR THE FIRST**

**THREE QUARTERS OF 2012**

**The unaudited financial data of the Group for the first three quarters of 2012**

Operating revenues were RMB209,983 million, representing an increase of 15.1% over the corresponding period of last year

Operating revenues excluding mobile terminal sales were RMB191,572 million, representing an increase of 11.1% over the corresponding period of last year

EBITDA (before CDMA network capacity lease fees) was RMB73,126 million, representing an increase of 0.9% over the corresponding period of last year

Profit attributable to equity holders of the Company was RMB12,564 million, representing a decrease of 8.0% over the corresponding period of last year

In order to further enhance the transparency of the Group and to enable shareholders, investors and the general public to better appraise the operational performance of the Group, the board of directors (the Board) of China Telecom Corporation Limited (the Company), together with its subsidiaries, the Group announces certain selected unaudited key financial and performance indicators of the Group for the first three quarters of 2012.

**Financial Data (Extracted from financial records prepared in accordance with International Financial Reporting Standards)**

	For the period from 1 January 2012 to 30 September 2012 (RMB million)	For the period from 1 January 2011 to 30 September 2011 (RMB million) (restated)*	Increase/ (Decrease)
<b>Operating revenues</b>	209,983	182,475	15.1%
<b>Operating revenues excluding mobile terminal sales</b>	191,572	172,386	11.1%
<b>Operating expenses</b>			
Depreciation and amortisation	(36,939)	(38,471)	(4.0%)
Network operations and support	(47,185)	(39,261)	20.2%
Selling, general and administrative	(45,174)	(33,571)	34.6%
Personnel expenses	(32,807)	(29,955)	9.5%
Other operating expenses	(29,977)	(20,834)	43.9%
<b>Total operating expenses</b>	(192,082)	(162,092)	18.5%
<b>Operating profit</b>	17,901	20,383	(12.2%)
Finance costs and others	(1,131)	(1,782)	(36.5%)
<b>Profit before taxation</b>	16,770	18,601	(9.8%)
Income tax	(4,122)	(4,878)	(15.5%)
<b>Profit for the first three quarters</b>	12,648	13,723	(7.8%)
<b>Profit attributable to:</b>			
Equity holders of the Company	12,564	13,662	(8.0%)
Non-controlling interests	84	61	37.7%
	As at	As at	
	30 September 2012 (RMB million)	31 December 2011 (RMB million) (restated)*	
<b>Total Assets</b>	436,070	419,151	4.0%
<b>Total Liabilities</b>	(171,912)	(162,241)	6.0%
<b>Total Equity</b>	264,158	256,910	2.8%

\* Mainly due to the adoption of the amendment to IFRS 1 in 2011, certain financial figures were correspondingly and retrospectively adjusted and restated. Please refer to note 3 of the unaudited interim financial statements in the 2012 interim report for details.



**Business Data**

	As at 30 September 2012/ For the period from 1 January 2012 to 30 September 2012	As at 30 September 2011/ For the period from 1 January 2011 to 30 September 2011
Mobile Subscribers (Million)	152.62	116.95
of which 3G subscribers (Million)	59.72	28.43
Net Add of Mobile Subscribers (Million)	26.15	26.43
of which Net Add of 3G subscribers (Million)	23.43	16.14
Mobile Voice Usage (Billion Minutes)	371.9	294.5
Wireline Broadband Subscribers (Million)	86.96	73.69
Net Add of Wireline Broadband Subscribers (Million)	10.15	10.21
Local Access Lines in Service (Million)	165.96	170.96
including: Household (Million)	105.71	108.74
Government & Enterprise (Million)	38.44	36.11
Public Telephone (Million)	13.48	14.05
Wireless Local Access (Million)	8.33	12.06
Net Decrease of Local Access Lines in Service (Million)	(3.63)	(4.09)
Wireline Local Voice Usage (Billion Pulses)	131.8	158.1
Wireline Long Distance Usage (Billion Minutes)	32.5	41.7

For the first three quarters of 2012, the mobile services continued to grow rapidly, demonstrating concurrent achievements in rapid expansion in mobile customer scale and revenues as well as progressive increase in subscriber market share. The number of mobile subscribers reached a total of 153 million, of which 59.72 million were 3G subscribers. The net addition of mobile subscribers was 26.15 million for the first three quarters and the average mobile service revenue per user per month (ARPU) was around RMB52.7, which was primarily stable as compared to that for the full year of last year. Facing the challenges from the new Internet technology and the intensified mobile substitution, the number of local access lines in service of the Group declined by 3.63 million for the first three quarters. Services like Internet and data services continued its robust growth momentum, which effectively mitigated the impact of decline in the wireline voice services. The wireline broadband subscribers reached 86.96 million, representing a net addition of 10.15 million. The fundamentals of the overall wireline services continued to remain stable.

The Company's operation was on track as planned for the first three quarters of 2012. The operating revenues were RMB209,983 million, representing an increase of 15.1% from the same period of last year. Revenues from sale of mobile terminals were RMB18,411 million, an increase of 82.5% over the corresponding period of last year. Meanwhile, as a result of the corresponding significant increase in the costs of mobile terminals sold, other operating expenses increased significantly from the same period of last year. The operating revenues excluding mobile terminal sales were RMB191,572 million, representing an increase of 11.1% over the corresponding period of last year. As a result of the rapid growth in the mobile service revenue, CDMA network capacity lease fees increased significantly, leading to the growth rate of network operations and support expenses being higher than the growth rate of revenues. Following the launch of iPhone to expand the high-end market during the period, the Group made an appropriate increase in marketing initiatives for the profitable scale development of its mobile services, which is expected to significantly enhance its long term sustainable growth and value creation despite the short term pressure on its profitability. For the first three quarters of 2012, the profit attributable to equity holders of the Company was RMB12,564 million, representing a decrease of 8.0% over the corresponding period of last year. EBITDA (before CDMA network capacity lease fees) was RMB73,126 million, an increase of 0.9% from the same period of last year. EBITDA margin (EBITDA divided by the operating revenues excluding mobile terminal sales) was 38.2%, representing a decline of 3.8 percentage points from the same period of last year.

Aiming to achieve a breakthrough of its full services development, the Group will grasp the opportunities and cope with the challenges. The Group will adhere to its strategy of advancing its dual leadership in innovation and service quality. The Group will exert efforts in accelerating the scale development of its three core services, including 3G service, broadband service and informatisation applications, to increase revenue market shares of its full services. Furthermore, the Group will endeavour to enhance its management to strengthen four major capabilities, including innovation, services, efficient centralisation and operation. The Group will also consolidate its differentiated competitive edges of its products, services, networks and terminals to enhance both customer value and corporate value and create more value for shareholders.

The Board wishes to remind investors that the above financial and business data are based on the Group's unaudited management accounts. Investors are cautioned not to unduly rely on such data.

**In the meantime, investors are advised to exercise caution in dealing in the securities of the Company.**

By Order of the Board  
**China Telecom Corporation Limited**

**Wang Xiaochu**  
*Chairman and Chief Executive Officer*

Beijing, PRC, 29 October 2012

#### FORWARD-LOOKING STATEMENTS

*Certain statements contained in this announcement may be viewed as forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933 (as amended) and Section 21E of the U.S. Securities Exchange Act of 1934 (as amended). Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. In addition, we do not intend to update these forward-looking statements. Further information regarding these risks, uncertainties and other factors is included in the Company's most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the SEC) and in the Company's other filings with the SEC.*

As of the date of this announcement, the Board consists of Mr. Wang Xiaochu as the chairman and chief executive officer, Mr. Yang Jie as the president and chief operating officer, Madam Wu Andi as the executive vice president and chief financial officer, Mr. Zhang Jiping, Mr. Yang Xiaowei, Mr. Sun Kangmin and Mr. Ke Ruiwen as the executive vice presidents, Mr. Chen Liangxian as the non-executive director and Mr. Wu Jichuan, Mr. Qin Xiao, Mr. Tse Hau Yin, Aloysius, Madam Cha May Lung, Laura, Mr. Xu Erming as the independent non-executive directors.