

People's United Financial, Inc.  
Form 10-Q  
May 10, 2011  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF**  
**THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2011

Commission File Number 001-33326

**PEOPLE S UNITED FINANCIAL, INC.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of

20-8447891  
(I.R.S. Employer

Edgar Filing: People's United Financial, Inc. - Form 10-Q

incorporation or organization)

Identification No.)

**850 Main Street, Bridgeport, Connecticut**  
(Address of principal executive offices)

**06604**  
(Zip Code)

**(203) 338-7171**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 30, 2011, there were 358,063,820 shares of the registrant's common stock outstanding.

**Table of Contents**

**Table of Contents**

	Page
<b><u>Part I Financial Information</u></b>	
Item 1. <b><u>Financial Statements (Unaudited)</u></b>	
<u>Consolidated Statements of Condition as of March 31, 2011 and December 31, 2010</u>	1
<u>Consolidated Statements of Income for the Three Months Ended March 31, 2011 and 2010</u>	2
Consolidated Statements of Changes in Stockholders' Equity for the Three Months Ended March 31, 2011 and 2010	3
<u>Consolidated Statements of Cash Flows for the     Three Months Ended March 31, 2011 and 2010</u>	4
<u>Notes to Consolidated Financial Statements</u>	5
Item 2. <b><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	48
Item 3. Quantitative and Qualitative Disclosures About Market Risk	101
Item 4. Controls and Procedures	101
<b><u>Part II Other Information</u></b>	
Item 1. Legal Proceedings	102
Item 1A. Risk Factors	102
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	102
Item 3. Defaults Upon Senior Securities	103
Item 4. (Removed and Reserved)	103
Item 5. Other Information	103
Item 6. Exhibits	104
<b><u>Signatures</u></b>	105

**Table of Contents**

## Item 1 - Financial Statements

People's United Financial, Inc.

Consolidated Statements of Condition - (Unaudited)

(in millions)	March 31, 2011	December 31, 2010
<b>Assets</b>		
Cash and due from banks	\$ 315.2	\$ 354.7
Short-term investments (note 3)	926.2	599.8
Total cash and cash equivalents	1,241.4	954.5
Securities purchased under agreements to resell		520.0
Securities (note 3):		
Trading account securities, at fair value	84.9	83.5
Securities available for sale, at fair value	3,003.8	2,831.1
Securities held to maturity, at amortized cost (fair value of \$55.1 million at both dates)	55.1	55.1
Federal Home Loan Bank stock, at cost	59.5	63.6
Total securities	3,203.3	3,033.3
Residential mortgage loans held for sale	18.0	88.5
Loans (note 4):		
Commercial real estate	6,565.7	7,306.3
Commercial	6,046.7	5,196.0
Residential mortgage	2,783.6	2,647.5
Consumer	2,127.1	2,177.9
Total loans	17,523.1	17,327.7
Less allowance for loan losses	(177.5)	(172.5)
Total loans, net	17,345.6	17,155.2
Goodwill (note 7)	1,719.9	1,723.4
Other acquisition-related intangibles (note 7)	232.7	238.6
Premises and equipment	326.0	325.1
Bank-owned life insurance	291.8	291.8
Other assets (notes 2, 4 and 12)	583.6	706.7
Total assets	\$ 24,962.3	\$ 25,037.1
<b>Liabilities</b>		
Deposits:		
Non-interest-bearing	\$ 3,789.5	\$ 3,872.6
Savings, interest-bearing checking and money market	9,255.7	8,897.8
Time	5,064.9	5,162.7

Edgar Filing: People's United Financial, Inc. - Form 10-Q

Total deposits	18,110.1	17,933.1
<b>Borrowings:</b>		
Federal Home Loan Bank advances	481.6	509.3
Repurchase agreements	476.3	501.3
Federal funds purchased	200.0	
<b>Total borrowings</b>	<b>1,157.9</b>	<b>1,010.6</b>
Subordinated notes and debentures	176.3	182.2
Other liabilities (note 12)	357.7	691.9
<b>Total liabilities</b>	<b>19,802.0</b>	<b>19,817.8</b>
<b>Commitments and contingencies (notes 9 and 14)</b>		
<b>Stockholders Equity</b>		
Common stock (\$0.01 par value; 1.95 billion shares authorized; 377.0 million shares and 376.6 million shares issued)	3.7	3.7
Additional paid-in capital	4,981.5	4,978.8
Retained earnings	767.2	772.6
Treasury stock, at cost (22.0 million shares and 17.5 million shares) (note 5)	(307.6)	(248.9)
Accumulated other comprehensive loss (note 5)	(98.4)	(99.0)
Unallocated common stock of Employee Stock Ownership Plan, at cost (9.0 million shares and 9.1 million shares) (note 8)	(186.1)	(187.9)
<b>Total stockholders equity</b>	<b>5,160.3</b>	<b>5,219.3</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 24,962.3</b>	<b>\$ 25,037.1</b>

See accompanying notes to consolidated financial statements.

**Table of Contents**

People's United Financial, Inc.

Consolidated Statements of Income - (Unaudited)

(in millions, except per share data)	Three Months Ended	
	2011	March 31, 2010
<b>Interest and dividend income:</b>		
Commercial real estate	\$ 101.6	\$ 74.3
Commercial	78.6	58.0
Residential mortgage	29.3	28.1
Consumer	20.9	22.8
Total interest on loans	230.4	183.2
Securities	21.0	8.1
Residential mortgage loans held for sale	0.7	0.5
Short-term investments	0.6	1.7
Securities purchased under agreements to resell	0.1	0.1
Total interest and dividend income	252.8	193.6
<b>Interest expense:</b>		
Deposits	26.6	29.7
Borrowings	2.5	0.5
Subordinated notes and debentures	3.4	3.8
Total interest expense	32.5	34.0
Net interest income	220.3	159.6
Provision for loan losses (note 4)	14.6	9.5
Net interest income after provision for loan losses	205.7	150.1
<b>Non-interest income:</b>		
Investment management fees	8.2	7.9
Insurance revenue	7.9	7.3
Brokerage commissions	3.2	2.8
Total wealth management income	19.3	18.0
Bank service charges	31.0	31.2
Net gains on sales of loans	8.6	2.8
Bank-owned life insurance	1.2	1.8
Merchant services income, net	1.0	1.0
Net security gains	0.1	
Other non-interest income	13.4	9.4
Total non-interest income	74.6	64.2
<b>Non-interest expense:</b>		
Compensation and benefits	105.4	96.3
Occupancy and equipment	33.1	29.8

Edgar Filing: People's United Financial, Inc. - Form 10-Q

Professional and outside service fees	15.9	13.6
Merger-related expenses (note 2)	3.1	14.7
Other non-interest expense (note 7)	45.3	39.5
Total non-interest expense	202.8	193.9
Income before income tax expense	77.5	20.4
Income tax expense	25.8	6.8
Net income	\$ 51.7	\$ 13.6
<b>Earnings per common share (note 6):</b>		
Basic	\$ 0.15	\$ 0.04
Diluted	0.15	0.04
See accompanying notes to consolidated financial statements.		

**Table of Contents**

People's United Financial, Inc.

Consolidated Statements of Changes in Stockholders' Equity - (Unaudited)

For the three months ended March 31, 2011	Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Loss	Unallocated ESOP Common Stock	Total Stockholders Equity
(in millions, except per share data)							
Balance at December 31, 2010	\$ 3.7	\$ 4,978.8	\$ 772.6	\$ (248.9)	\$ (99.0)	\$ (187.9)	\$ 5,219.3
Comprehensive income:							
Net income			51.7				51.7
Other comprehensive income, net of tax (note 5)					0.6		0.6
<b>Total comprehensive income</b>							<b>52.3</b>
Cash dividends on common stock (\$0.1550 per share)			(54.2)				(54.2)
Restricted stock awards		0.8	(1.0)	2.0			1.8
ESOP common stock committed to be released (note 8)			(0.6)			1.8	1.2
Common stock repurchased (note 5)				(60.7)			(60.7)
Common stock repurchased and retired upon vesting of restricted stock awards			(1.3)				(1.3)
Stock options and related tax benefits		1.9					1.9
Balance at March 31, 2011	\$ 3.7	\$ 4,981.5	\$ 767.2	\$ (307.6)	\$ (98.4)	\$ (186.1)	\$ 5,160.3
For the three months ended March 31, 2010	Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Loss	Unallocated ESOP Common Stock	Total Stockholders Equity
(in millions, except per share data)							
Balance at December 31, 2009	\$ 3.5	\$ 4,511.3	\$ 914.5	\$ (58.6)	\$ (74.8)	\$ (195.2)	\$ 5,100.7
Comprehensive income:							
Net income			13.6				13.6
Other comprehensive income, net of tax					2.0		2.0
<b>Total comprehensive income</b>							<b>15.6</b>
Common stock issued in the Financial Federal acquisition, net (note 2)	0.3	405.2					405.5
Cash dividends on common stock (\$0.1525 per share)			(51.2)				(51.2)
Restricted stock awards		6.0	(0.1)	0.4			6.3
ESOP common stock committed to be released (note 8)			(0.4)			1.9	1.5
Common stock repurchased and retired upon vesting of restricted stock awards			(1.9)				(1.9)
Stock options and related tax benefits		2.1					2.1



Edgar Filing: People's United Financial, Inc. - Form 10-Q

Balance at March 31, 2010	\$ 3.8	\$ 4,924.6	\$ 874.5	\$ (58.2)	\$ (72.8)	\$ (193.3)	\$ 5,478.6
---------------------------	--------	------------	----------	-----------	-----------	------------	------------

See accompanying notes to consolidated financial statements.

**Table of Contents**

People's United Financial, Inc.

Consolidated Statements of Cash Flows - (Unaudited)

(in millions)	Three Months Ended March 31,	
	2011	2010
<b>Cash Flows from Operating Activities:</b>		
Net income	\$ 51.7	\$ 13.6
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Provision for loan losses	14.6	9.5
Depreciation and amortization of premises and equipment	9.1	9.4
Amortization of leased equipment	5.1	3.3
Amortization of other acquisition-related intangibles	5.9	4.7
Net security gains	(0.1)	
Net gains on sales of loans	(8.6)	(2.8)
ESOP common stock committed to be released	1.2	1.5
Expense related to share-based awards	5.4	6.3
Originations of residential mortgage loans held-for-sale	(119.9)	(185.3)
Proceeds from sales of residential mortgage loans held-for-sale	199.0	204.5
Net increase in trading account securities	(1.4)	
Net changes in other assets and liabilities	(222.2)	(40.8)
Net cash (used in) provided by operating activities	(60.2)	23.9
<b>Cash Flows from Investing Activities:</b>		
Net decrease in securities purchased under agreements to resell	520.0	400.0
Proceeds from sales of securities available for sale	7.9	
Proceeds from principal repayments of securities available for sale	434.7	29.8
Purchases of securities available for sale	(611.9)	(7.7)
Proceeds from sales of loans	(42.7)	
Net loan principal (disbursements) collections	(155.4)	118.1
Purchases of premises and equipment	(10.0)	(2.9)
Purchases of leased equipment	(5.5)	(0.5)
Proceeds from sales of real estate owned	4.6	4.4
Return of premiums on bank-owned life insurance, net	1.2	
Cash paid, net of cash acquired, in acquisitions		(291.6)
Net cash provided by investing activities	142.9	249.6
<b>Cash Flows from Financing Activities:</b>		
Net increase (decrease) in deposits	177.0	(48.2)
Net increase in borrowings with terms of three months or less	175.4	20.0
Repayments of borrowings with terms of more than three months	(26.1)	(786.7)
Repayments of subordinated notes and debentures	(6.0)	
Cash dividends paid on common stock	(54.2)	(51.2)
Common stock repurchases	(62.0)	(1.9)
Proceeds from stock options exercised, including excess income tax benefits	0.1	0.1
Net cash provided by (used in) financing activities	204.2	(867.9)
Net increase (decrease) in cash and cash equivalents	286.9	(594.4)

Edgar Filing: People's United Financial, Inc. - Form 10-Q

Cash and cash equivalents at beginning of period	954.5	3,418.0
Cash and cash equivalents at end of period	\$ 1,241.4	\$ 2,823.6

**Supplemental Information:**

Interest payments	\$ 36.6	\$ 36.9
Income tax payments	1.4	1.2
Real estate properties acquired by foreclosure	6.5	4.3
Assets acquired and liabilities assumed in acquisitions (note 2):		
Non-cash assets, excluding goodwill and other acquisition-related intangibles		1,254.1
Liabilities		825.1
Common stock issued in acquisitions		405.5
See accompanying notes to consolidated financial statements.		

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 1. GENERAL**

In the opinion of management, the accompanying unaudited consolidated financial statements of People's United Financial, Inc. (People's United Financial or the company) have been prepared to reflect all adjustments necessary to present fairly the financial position and results of operations as of the dates and for the periods shown. All significant intercompany transactions and balances are eliminated in consolidation.

Certain reclassifications have been made to prior period amounts to conform to the current period presentation. With regard to the Consolidated Statements of Condition, such reclassifications include the presentation of (i) loans held for sale as a separate line item (rather than as a component of total loans) and (ii) loans in process as a component of other assets (rather than as a component of total loans). In addition to these reclassifications, expenses related to the company's merchant services business and customer derivative activities have been presented on a net basis, along with the respective revenues, within non-interest income in the Consolidated Statements of Income for all periods presented.

In preparing the consolidated financial statements, management is required to make significant estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from management's current estimates, as a result of changing conditions and future events. The current economic environment has increased the degree of uncertainty inherent in these significant estimates.

Note 1 to People's United Financial's audited consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2010, as supplemented by this Quarterly Report for the period ended March 31, 2011, provides disclosure of People's United Financial's significant accounting policies. Several accounting estimates are particularly critical and are susceptible to significant near-term change, including the allowance for loan losses, the valuation of derivative financial instruments, and asset impairment judgments, such as the recoverability of goodwill and other intangible assets, and other-than-temporary declines in the value of securities. These significant accounting policies and critical estimates are reviewed with the Audit Committee of the Board of Directors.

The judgments used by management in applying these critical accounting policies may be affected by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. For example, subsequent evaluations of the loan portfolio, in light of the factors then prevailing, may result in significant changes in the allowance for loan losses in future periods, and the inability to collect outstanding principal may result in increased loan losses.

Certain information and footnote disclosures normally included in consolidated financial statements prepared in conformity with U.S. generally accepted accounting principles have been omitted or condensed. As a result, the accompanying consolidated financial statements should be read in conjunction with People's United Financial's Annual Report on Form 10-K for the year ended December 31, 2010. The results of operations for the three months ended March 31, 2011 are not necessarily indicative of the results of operations that may be expected for the entire year or any other interim period.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 2. ACQUISITIONS**

***Acquisitions Completed in 2010***

On November 30, 2010, People's United Financial completed its acquisitions of Smithtown Bancorp, Inc. ( Smithtown ) based in Hauppauge, New York and LSB Corporation ( LSB ) based in North Andover, Massachusetts. Total consideration paid in the Smithtown acquisition of approximately \$56 million consisted of approximately \$30 million in cash and 2.1 million shares of People's United Financial common stock with a fair value of approximately \$26 million. Cash consideration was paid at the rate of \$3.77 per share of Smithtown common stock and stock consideration was paid at the rate of 0.304 shares of People's United Financial common stock per share of Smithtown common stock. Total consideration paid in the LSB acquisition consisted of approximately \$95 million in cash.

On April 16, 2010, People's United Bank entered into a definitive purchase and assumption agreement (the Agreement ) with the Federal Deposit Insurance Corporation (the FDIC ) pursuant to which People's United Bank assumed all of the deposits, certain assets and the banking operations of Butler Bank, located in Lowell, Massachusetts.

The Agreement also provides for loss-share coverage by the FDIC, up to certain limits, on all covered assets (loans and real estate owned). The FDIC is obligated to reimburse People's United Bank for 80% of any future losses on covered assets up to \$34.0 million. People's United Bank will reimburse the FDIC for 80% of recoveries with respect to losses for which the FDIC paid 80% reimbursement under the loss-sharing coverage.

The asset arising from the loss-sharing coverage is referred to as the FDIC loss-share receivable and is included in other assets (\$23.3 million at March 31, 2011 and \$26.2 million at December 31, 2010) in the Consolidated Statements of Condition. The FDIC loss-share receivable is measured separately from the covered loans because the coverage is not contractually embedded in the loans and is not transferable should People's United Bank choose to dispose of the covered loans. The FDIC loss-share receivable will be reduced as losses are realized on covered assets and as the loss-sharing payments are received from the FDIC. Realized losses in excess of the acquisition date estimates will result in an increase in the FDIC loss-share receivable. Conversely, the FDIC loss-share receivable will be reduced if realized losses are less than the estimates at acquisition. The amount ultimately collected for the FDIC loss-share receivable is dependent upon the performance of the underlying covered assets over time and claims submitted to the FDIC. In the event that losses under the loss-share coverage do not reach expected levels, People's United Bank has agreed to make a cash payment to the FDIC on approximately the tenth anniversary of the Agreement.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

On February 19, 2010, People's United Financial completed its acquisition of Financial Federal Corporation (Financial Federal), a financial services company providing collateralized lending, financing and leasing services nationwide to small and medium sized businesses. Total consideration paid in the Financial Federal acquisition of approximately \$699 million consisted of approximately \$293 million in cash and 26.0 million shares of People's United Financial common stock with a fair value of approximately \$406 million. Cash consideration was paid at the rate of \$11.27 per share of Financial Federal common stock and stock consideration was paid at the rate of one share of People's United Financial common stock per share of Financial Federal common stock. Merger-related expenses recorded in the first quarter of 2010 totaled \$14.7 million.

The assets acquired and liabilities assumed in these transactions were recorded at their estimated fair values as of the respective closing dates based on management's best estimates using the information available at that time. While there may be changes in the respective acquisition-date fair values of certain balance sheet amounts and other items, management does not expect that such changes, if any, will be material. The excess of the respective purchase prices over the estimated fair value of the net assets acquired has been recorded as goodwill (see Note 7). People's United Financial's results of operations include the results of the acquired entities beginning with the respective closing dates.

***Pending Acquisition***

On January 20, 2011, People's United Financial announced the signing of a definitive agreement to acquire Danvers Bancorp, Inc. (Danvers) based in Danvers, Massachusetts. The acquisition is valued at approximately \$493 million, with approximately 55% to be paid in the form of shares of People's United Financial common stock and approximately 45% to be paid in cash. At March 31, 2011, Danvers reported total assets of \$2.77 billion and total deposits of \$2.13 billion and operates 28 branches in the greater Boston area.

The transaction, which is expected to close in the second quarter of 2011, is subject to approval by bank regulatory authorities. Danvers shareholders are scheduled to vote on the merger on May 13, 2011. People's United Financial shareholder approval is not required for the transaction.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)****NOTE 3. SECURITIES AND SHORT-TERM INVESTMENTS**

People's United Financial records security transactions on the trade date and uses the specific identification method to determine the cost of securities sold. The amortized cost, gross unrealized gains and losses, and fair value of People's United Financial's securities available for sale and securities held to maturity are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
As of March 31, 2011 (in millions)				
Securities available for sale:				
Debt securities:				
U.S. Treasury and agency	\$ 390.1	\$ 0.1	\$ (0.5)	\$ 389.7
GSE residential mortgage-backed securities and CMOs	2,552.5	13.9	(13.6)	2,552.8
State and municipal	57.5	1.3	(0.1)	58.7
Other	2.5			2.5
<b>Total debt securities</b>	<b>3,002.6</b>	<b>15.3</b>	<b>(14.2)</b>	<b>3,003.7</b>
Equity securities	0.1			0.1
<b>Total securities available for sale</b>	<b>\$ 3,002.7</b>	<b>\$ 15.3</b>	<b>\$ (14.2)</b>	<b>\$ 3,003.8</b>
Securities held to maturity:				
Debt securities:				
Corporate	\$ 55.0	\$	\$	\$ 55.0
Other	0.1			0.1
<b>Total securities held to maturity</b>	<b>\$ 55.1</b>	<b>\$</b>	<b>\$</b>	<b>\$ 55.1</b>
As of December 31, 2010 (in millions)				
Securities available for sale:				
Debt securities:				
U.S. Treasury and agency	\$ 476.2	\$ 0.3	\$ (0.2)	\$ 476.3
GSE residential mortgage-backed securities and CMOs	2,289.0	14.5	(12.9)	2,290.6
State and municipal	57.6	0.6		58.2
Other	4.5			4.5
<b>Total debt securities</b>	<b>2,827.3</b>	<b>15.4</b>	<b>(13.1)</b>	<b>2,829.6</b>
Equity securities	1.5			1.5
<b>Total securities available for sale</b>	<b>\$ 2,828.8</b>	<b>\$ 15.4</b>	<b>\$ (13.1)</b>	<b>\$ 2,831.1</b>
Securities held to maturity:				

Edgar Filing: People's United Financial, Inc. - Form 10-Q

Debt securities:										
Corporate	\$	55.0	\$	\$	\$	55.0				
Other		0.1				0.1				
Total securities held to maturity					\$	55.1	\$	\$	\$	55.1



**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

The following tables summarize debt securities available for sale with unrealized losses, segregated by the length of time the securities have been in a continuous unrealized loss position at the respective dates:

	Continuous Unrealized Loss Position				Total	
	Less Than 12 Months		12 Months Or Longer		Fair Value	Unrealized Losses
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		
As of March 31, 2011 (in millions)						
GSE residential mortgage-backed securities and CMOs	\$ 1,246.0	\$ (13.6)	\$	\$	\$ 1,246.0	\$ (13.6)
U.S. Treasury and agency	200.3	(0.5)			200.3	(0.5)
State and municipal (1)	1.4	(0.1)	0.3		1.7	(0.1)
Other (1)	2.5				2.5	
<b>Total</b>	<b>\$ 1,450.2</b>	<b>\$ (14.2)</b>	<b>\$ 0.3</b>	<b>\$</b>	<b>\$ 1,450.5</b>	<b>\$ (14.2)</b>

(1) Unrealized losses 12 months or longer totaled less than \$50,000.

	Continuous Unrealized Loss Position				Total	
	Less Than 12 Months		12 Months Or Longer		Fair Value	Unrealized Losses
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		
As of December 31, 2010 (in millions)						
GSE residential mortgage-backed securities and CMOs	\$ 1,125.7	\$ (12.9)	\$	\$	\$ 1,125.7	\$ (12.9)
U.S. Treasury and agency	198.0	(0.2)			198.0	(0.2)
State and municipal (1)	4.6		0.3		4.9	
<b>Total</b>	<b>\$ 1,328.3</b>	<b>\$ (13.1)</b>	<b>\$ 0.3</b>	<b>\$</b>	<b>\$ 1,328.6</b>	<b>\$ (13.1)</b>

(1) Unrealized losses totaled less than \$50,000.

Management conducts a periodic review and evaluation of the securities portfolio to determine if the decline in fair value of any security is deemed to be other-than-temporary. Other-than-temporary impairment losses are recognized on debt securities when: (i) the holder has an intention to sell the security; (ii) it is more likely than not that the security will be required to be sold prior to recovery; or (iii) the holder does not expect to recover the entire amortized cost basis of the security. Other-than-temporary losses are recognized in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to non-credit factors is recognized in other comprehensive income. Management has the ability and intent to hold the securities classified as held to maturity until they mature, at which time People's United Financial expects to receive all amounts contractually due. As of March 31, 2011, management believes that all impairments within the securities portfolio are temporary in nature. No other-than-temporary impairment losses were recognized in the Consolidated Statements of Income for the three months ended March 31, 2011 and 2010.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

At March 31, 2011, the amortized cost of debt securities by remaining period to contractual maturity, other than government sponsored enterprise ( GSE ) residential mortgage-backed securities and collateralized mortgage obligations ( CMOs ), are as follows: \$11.7 million within 1 year; \$384.3 million after 1 but within 5 years; \$83.1 million after 5 but within 10 years; and \$26.2 million after 10 years.

People's United Bank, as a member of the Federal Home Loan Bank ( FHLB ) of Boston, is currently required to purchase and hold shares of FHLB capital stock (total cost of \$45.7 million at March 31, 2011) in an amount equal to its membership base investment plus an activity based investment determined according to the company's level of outstanding FHLB advances. FHLB stock is a non-marketable equity security and is, therefore, reported at cost, which equals par value (the amount at which shares have been redeemed in the past). As with other investment securities, the investment is periodically evaluated for impairment based on, among other things, the capital adequacy of the FHLB and its overall financial condition. As a result of operating losses and a decline in capital, in February 2009 the FHLB of Boston suspended paying dividends and placed a moratorium on certain stock repurchases. In the first quarter of 2011, the FHLB of Boston once again began paying a dividend. Based on the current capital adequacy and liquidity position of the FHLB of Boston, management believes there is no impairment in the company's investment at March 31, 2011 and the cost of the investment approximates fair value. As a result of the Smithtown acquisition, People's United Financial acquired shares of capital stock in the FHLB of New York (total cost of \$13.8 million at March 31, 2011), which also pays a dividend.

In connection with the sale of its remaining Class B Visa, Inc shares in 2009, People's United Financial and the buyer entered into a derivative contract providing for cash settlements that will depend, in part, on the ultimate resolution of certain litigation involving Visa. The amounts recorded for the derivative contract were insignificant through March 31, 2011.

The balance of short-term investments at March 31, 2011 and December 31, 2010 principally consisted of \$901.2 million and \$570.3 million, respectively, of interest-earning deposits at the Federal Reserve Bank of New York. These deposits are an alternative to overnight federal funds sold and had a yield of 0.25% at both March 31, 2011 and December 31, 2010.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)****NOTE 4. LOANS**

People's United Financial maintains several policies with respect to loans, including:

- Income recognition (including the treatment of loan origination costs and the classification of a loan as non-accrual);
- Establishment of the allowance for loan losses (including the identification of impaired loans and related impairment measurement considerations); and
- Charge-offs.

The company did not change its policies with respect to loans or its methodology for determining the allowance for loan losses during the quarter ended March 31, 2011.

For purposes of disclosures related to the credit quality of financing receivables and the allowance for loan losses, People's United Financial has identified two loan portfolio segments: Commercial Banking and Retail. The classes of loans within the loan portfolio segments are: commercial real estate, commercial and industrial, and equipment financing for Commercial Banking; and residential mortgage, home equity and other consumer for Retail. Loans acquired in connection with acquisitions beginning in 2010 (see Note 2) are referred to as acquired loans as a result of the manner in which they are accounted for (see further discussion under Acquired Loans below). All other loans are referred to as originated loans. Accordingly, selected credit quality disclosures that follow are presented separately for the originated loan portfolio and the acquired loan portfolio. The net carrying amount of the acquired loans, included in the table below, totaled \$2.67 billion at March 31, 2011 and \$2.88 billion at December 31, 2010.

The following table summarizes People's United Financial's loans by loan portfolio segment and class:

(in millions)	March 31, 2011	December 31, 2010
<b>Commercial Banking:</b>		
Commercial real estate (1)	\$ 6,565.7	\$ 7,306.3
Commercial and industrial (1)	4,021.0	3,095.6
Equipment financing	2,025.7	2,100.4
<b>Total commercial</b>	<b>6,046.7</b>	<b>5,196.0</b>
<b>Total Commercial Banking</b>	<b>12,612.4</b>	<b>12,502.3</b>
<b>Retail:</b>		
Residential mortgage:		
Adjustable-rate	2,190.1	2,117.9
Fixed-rate	593.5	529.6
<b>Total residential mortgage</b>	<b>2,783.6</b>	<b>2,647.5</b>
Consumer:		

Edgar Filing: People's United Financial, Inc. - Form 10-Q

Home equity	1,935.3	1,976.8
Other consumer	191.8	201.1
<b>Total consumer</b>	<b>2,127.1</b>	<b>2,177.9</b>
Total Retail	4,910.7	4,825.4
<b>Total loans</b>	<b>\$ 17,523.1</b>	<b>\$ 17,327.7</b>

- (1) Following the company's 2010 acquisitions and core system conversion, the company undertook a portfolio review to ensure consistent classification of commercial loans in an effort to align policy across the company's expanded franchise and better conform to industry practice for such loans. As a result, approximately \$875 million of loans secured, in part, by owner-occupied commercial properties were reclassified from commercial real estate loans to commercial and industrial loans as of March 31, 2011. The primary collateral for these loans generally consists of the borrower's general business assets (i.e. non-real estate collateral) and the loans were underwritten principally on the basis of the adequacy of business cash flows. This reclassification is being applied prospectively as it was deemed impracticable to do so for prior periods due to the fact that the underlying loan information is no longer available as it previously resided on legacy loan systems that are no longer utilized or supported following the company's core system conversion.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

Net deferred loan costs that are included in total loans and accounted for as interest yield adjustments totaled \$26.7 million and \$26.5 million at March 31, 2011 and December 31, 2010, respectively.

The following table presents a summary, by loan portfolio segment, of activity in the allowance for loan losses. Allocation of a portion of the allowance to one segment does not preclude its availability to absorb losses in another segment.

For the three months ended March 31 (in millions)	Commercial		Total
	Banking	Retail	
Balance at December 31, 2010	\$ 161.5	\$ 11.0	\$ 172.5
Charge-offs	(7.1)	(3.3)	(10.4)
Recoveries	0.3	0.5	0.8
Net loan charge-offs	(6.8)	(2.8)	(9.6)
Provision for loan losses	11.0	3.6	14.6
Balance at March 31, 2011	\$ 165.7	\$ 11.8	\$ 177.5

The following is a summary, by loan portfolio segment and impairment methodology, of the allowance for loan losses and related portfolio balances:

As of March 31, 2011 (in millions)	Originated Loans Individually Evaluated for Impairment		Originated Loans Collectively Evaluated for Impairment		Acquired Loans (Discounts Related to Credit Quality)		Total	
	Portfolio	Allowance	Portfolio	Allowance	Portfolio	Allowance	Portfolio	Allowance
	Commercial Banking	\$ 188.1	\$ 32.5	\$ 10,114.2	\$ 133.2	\$ 2,310.1	\$	\$ 12,612.4
Retail	10.4		4,535.5	11.8	364.8		4,910.7	11.8
<b>Total</b>	<b>\$ 198.5</b>	<b>\$ 32.5</b>	<b>\$ 14,649.7</b>	<b>\$ 145.0</b>	<b>\$ 2,674.9</b>	<b>\$</b>	<b>\$ 17,523.1</b>	<b>\$ 177.5</b>

As of December 31, 2010 (in millions)	Originated Loans Individually Evaluated for Impairment		Originated Loans Collectively Evaluated for Impairment		Acquired Loans (Discounts Related to Credit Quality)		Total	
	Portfolio	Allowance	Portfolio	Allowance	Portfolio	Allowance	Portfolio	Allowance
	Commercial Banking	\$ 174.4	\$ 27.6	\$ 9,866.1	\$ 133.9	\$ 2,461.8	\$	\$ 12,502.3
Retail	8.2		4,401.5	11.0	415.7		4,825.4	11.0
<b>Total</b>	<b>\$ 182.6</b>	<b>\$ 27.6</b>	<b>\$ 14,267.6</b>	<b>\$ 144.9</b>	<b>\$ 2,877.5</b>	<b>\$</b>	<b>\$ 17,327.7</b>	<b>\$ 172.5</b>

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

The principal balances, by class of loan, of originated non-performing loans are summarized as follows:

(in millions)	March 31, 2011	December 31, 2010
<b>Commercial Banking:</b>		
Commercial real estate	\$ 71.7	\$ 82.5
Commercial and industrial	48.9	38.2
Equipment financing	38.6	36.0
<b>Total (1)</b>	<b>159.2</b>	<b>156.7</b>
<b>Retail:</b>		
Residential mortgage	70.4	78.8
Home equity	10.5	9.1
Other consumer	0.4	0.6
<b>Total</b>	<b>81.3</b>	<b>88.5</b>
<b>Total</b>	<b>\$ 240.5</b>	<b>\$ 245.2</b>

(1) Reported net of government guarantees totaling \$10.0 million and \$9.4 million at March 31, 2011 and December 31, 2010, respectively. The preceding table excludes \$324 million of acquired loans at March 31, 2011 that meet People's United Financial's definition of a non-performing loan but for which the risk of credit loss has been considered by virtue of our estimate of acquisition-date fair value and/or the existence of an FDIC loss-share agreement. The discounts arising from recording these loans at fair value were due, in part, to credit quality. The acquired loans are accounted for on a pool basis and the accretable yield on the pools is being recognized as interest income over the life of the loans based on expected cash flows at the pool level.

A loan is generally placed on non-accrual status when it becomes 90 days past due as to interest or principal payments. Past due status is based on the contractual payment terms of the loan. A loan may be placed on non-accrual status before it reaches 90 days past due if such loan has been identified as presenting uncertainty with respect to the collectibility of interest and principal. A loan past due 90 days or more may remain on accruing status if such loan is both well secured and in the process of collection. Loans past due 90 days or more and still accruing interest totaled \$3.1 million and \$1.2 million at March 31, 2011 and December 31, 2010, respectively.

People's United Financial's recorded investment in originated loans classified as troubled debt restructurings (TDRs) totaled \$76.0 million and \$62.6 million at March 31, 2011 and December 31, 2010, respectively. The related allowance for loan losses at March 31, 2011 and December 31, 2010 was \$7.8 million and \$8.4 million, respectively, and interest income recognized on these loans totaled \$0.7 million and \$0.1 million for the three months ended March 31, 2011 and 2010, respectively.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

People's United Financial's impaired loans consist of certain Commercial Banking and Retail loans, including TDRs. The following is a summary, by class of loan, of information related to impaired loans within the originated portfolio:

As of or for the three months ended March 31, 2011 (in millions)	Unpaid Principal Balance	Recorded Investment	Related Allowance for Loan Losses	Average Recorded Investment	Interest Income Recognized
<b>Without a related allowance for loan losses:</b>					
Commercial Banking:					
Commercial real estate	\$ 28.8	\$ 25.1	\$	\$ 28.3	\$ 0.2
Commercial and industrial	20.9	19.2		12.4	0.2
Equipment financing	36.6	31.7		25.3	0.2
Retail:					
Residential mortgage	9.8	9.7		8.4	0.1
Home equity	0.7	0.7		0.3	
Other consumer					
Total	96.8	86.4		74.7	0.7
<b>With a related allowance for loan losses:</b>					
Commercial Banking:					
Commercial real estate	85.9	66.9	21.2	69.3	0.1
Commercial and industrial	28.5	13.1	4.1	7.6	0.2
Equipment financing	34.6	32.1	7.2	29.4	0.2
Retail:					
Residential mortgage					
Home equity					
Other consumer					
Total	149.0	112.1	32.5	106.3	0.5
<b>Total impaired loans:</b>					
Commercial Banking:					
Commercial real estate	114.7	92.0	21.2	97.6	0.3
Commercial and industrial	49.4	32.3	4.1	20.0	0.4
Equipment financing	71.2	63.8	7.2	54.7	0.4
Total Commercial Banking	235.3	188.1	32.5	172.3	1.1
Retail:					
Residential mortgage	9.8	9.7		8.4	0.1
Home equity	0.7	0.7		0.3	
Other consumer					
Total Retail	10.5	10.4		8.7	0.1
Total	\$ 245.8	\$ 198.5	\$ 32.5	\$ 181.0	\$ 1.2





**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

As of December 31, 2010 (in millions)	Unpaid Principal Balance	Recorded Investment	Related Allowance for Loan Losses
<b>Without a related allowance for loan losses:</b>			
Commercial Banking:			
Commercial real estate	\$ 37.4	\$ 33.6	\$
Commercial and industrial	13.5	12.3	
Equipment financing	24.9	22.4	
Retail:			
Residential mortgage	8.1	8.0	
Home equity	0.2	0.2	
Other consumer			
Total	84.1	76.5	
<b>With a related allowance for loan losses:</b>			
Commercial Banking:			
Commercial real estate	89.5	70.5	18.1
Commercial and industrial	20.6	5.8	2.4
Equipment financing	31.1	29.8	7.1
Retail:			
Residential mortgage			
Home equity			
Other consumer			
Total	141.2	106.1	27.6
<b>Total impaired loans:</b>			
Commercial Banking:			
Commercial real estate	126.9	104.1	18.1
Commercial and industrial	34.1	18.1	2.4
Equipment financing	56.0	52.2	7.1
Total Commercial Banking	217.0	174.4	27.6
Retail:			
Residential mortgage	8.1	8.0	
Home equity	0.2	0.2	
Other consumer			
Total Retail	8.3	8.2	
Total	\$ 225.3	\$ 182.6	\$ 27.6

The following is a summary, by class of loan, of aging information for originated loans:

Edgar Filing: People's United Financial, Inc. - Form 10-Q

As of March 31, 2011 (in millions)	Current	30-89 Days	Past Due 90 Days or More(1)	Total Past Due	Total Originated
<b>Commercial Banking:</b>					
Commercial real estate	\$ 4,872.1	\$ 28.0	\$ 71.7	\$ 99.7	\$ 4,971.8
Commercial and industrial	3,807.6	22.9	48.9	71.8	3,879.4
Equipment financing	1,394.8	17.7	38.6	56.3	1,451.1
<b>Total</b>	<b>10,074.5</b>	<b>68.6</b>	<b>159.2</b>	<b>227.8</b>	<b>10,302.3</b>
<b>Retail:</b>					
Residential mortgage	2,338.1	68.4	70.4	138.8	2,476.9
Home equity	1,857.9	12.4	10.5	22.9	1,880.8
Other consumer	183.3	4.5	0.4	4.9	188.2
<b>Total</b>	<b>4,379.3</b>	<b>85.3</b>	<b>81.3</b>	<b>166.6</b>	<b>4,545.9</b>
<b>Total originated loans</b>	<b>\$ 14,453.8</b>	<b>\$ 153.9</b>	<b>\$ 240.5</b>	<b>\$ 394.4</b>	<b>\$ 14,848.2</b>

- (1) Reported net of government guarantees totaling \$10.0 million at March 31, 2011. In addition, approximately \$40 million of these loans have not yet reached 90 days past due but have been placed on non-accrual status as they present uncertainty with the respect to the collectibility of interest and principal.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

As of December 31, 2010 (in millions)	Current	30-89 Days	Past Due 90 Days or More(1)	Total Past Due	Total Originated
<b>Commercial Banking:</b>					
Commercial real estate	\$ 5,494.6	\$ 28.0	\$ 82.5	\$ 110.5	\$ 5,605.1
Commercial and industrial	2,955.3	22.5	38.2	60.7	3,016.0
Equipment financing	1,377.1	6.3	36.0	42.3	1,419.4
<b>Total</b>	<b>9,827.0</b>	<b>56.8</b>	<b>156.7</b>	<b>213.5</b>	<b>10,040.5</b>
<b>Retail:</b>					
Residential mortgage	2,141.3	73.9	78.8	152.7	2,294.0
Home equity	1,895.7	14.2	9.1	23.3	1,919.0
Other consumer	189.5	6.6	0.6	7.2	196.7
<b>Total</b>	<b>4,226.5</b>	<b>94.7</b>	<b>88.5</b>	<b>183.2</b>	<b>4,409.7</b>
<b>Total originated loans</b>	<b>\$ 14,053.5</b>	<b>\$ 151.5</b>	<b>\$ 245.2</b>	<b>\$ 396.7</b>	<b>\$ 14,450.2</b>

- (1) Reported net of government guarantees totaling \$9.4 million at December 31, 2010. In addition, approximately \$40 million of these loans have not yet reached 90 days past due but have been placed on non-accrual status as they present uncertainty with the respect to the collectibility of interest and principal.

The following is a summary, by class of loan, of credit quality indicators:

As of March 31, 2011 (in millions)	Commercial Real Estate	Commercial and Industrial	Equipment Financing	Total
<b>Commercial Banking:</b>				
Pass	\$ 4,549.8	\$ 3,533.1	\$ 1,175.9	\$ 9,258.8
Special mention	147.9	142.4	72.5	362.8
Substandard	181.6	169.1	138.9	489.6
Doubtful	0.5	2.5		3.0
Impaired	92.0	32.3	63.8	188.1
<b>Total originated loans</b>	<b>4,971.8</b>	<b>3,879.4</b>	<b>1,451.1</b>	<b>10,302.3</b>
Acquired loans	1,593.9	141.6	574.6	2,310.1
<b>Total</b>	<b>\$ 6,565.7</b>	<b>\$ 4,021.0</b>	<b>\$ 2,025.7</b>	<b>\$ 12,612.4</b>
<b>Retail:</b>				
Low risk	\$ 1,515.2	\$ 1,157.3	\$ 157.2	\$ 2,829.7
Moderate risk	934.7	655.6	7.9	1,598.2

Edgar Filing: People's United Financial, Inc. - Form 10-Q

High risk	17.3	67.2	23.1	107.6
Impaired	9.7	0.7		10.4
Total originated loans	2,476.9	1,880.8	188.2	4,545.9
Acquired loans	306.7	54.5	3.6	364.8
Total	\$ 2,783.6	\$ 1,935.3	\$ 191.8	\$ 4,910.7

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

As of December 31, 2010 (in millions)	Commercial Real Estate	Commercial and Industrial	Equipment Financing	Total
<b>Commercial Banking:</b>				
Pass	\$ 5,084.1	\$ 2,735.7	\$ 1,109.3	\$ 8,929.1
Special mention	232.3	116.7	79.0	428.0
Substandard	184.4	142.6	176.3	503.3
Doubtful	0.2	2.9	2.6	5.7
Impaired	104.1	18.1	52.2	174.4
<b>Total originated loans</b>	<b>5,605.1</b>	<b>3,016.0</b>	<b>1,419.4</b>	<b>10,040.5</b>
Acquired loans	1,701.3	79.6	680.9	2,461.8
<b>Total</b>	<b>\$ 7,306.4</b>	<b>\$ 3,095.6</b>	<b>\$ 2,100.3</b>	<b>\$ 12,502.3</b>
	Residential Mortgage	Home Equity	Other Consumer	Total
<b>Retail:</b>				
Low risk	\$ 1,391.2	\$ 1,215.4	\$ 165.6	\$ 2,772.2
Moderate risk	883.3	623.9	7.3	1,514.5
High risk	11.5	79.5	23.8	114.8
Impaired	8.0	0.2		8.2
<b>Total originated loans</b>	<b>2,294.0</b>	<b>1,919.0</b>	<b>196.7</b>	<b>4,409.7</b>
Acquired loans	353.5	57.8	4.4	415.7
<b>Total</b>	<b>\$ 2,647.5</b>	<b>\$ 1,976.8</b>	<b>\$ 201.1</b>	<b>\$ 4,825.4</b>

*Commercial Banking Credit Quality Indicators*

The company utilizes an internal loan risk rating system as a means of monitoring portfolio credit quality and identifying both problem and potential problem loans. Under the company's risk rating system, problem and potential problem loans are classified as either Special Mention, Substandard or Doubtful, which correspond to risk ratings six, seven, and eight, respectively. Substandard loans represent those credits characterized by the distinct possibility that the company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful possess all the weaknesses inherent in those classified Substandard with the added characteristic that collection or liquidation in full, on the basis of existing facts, conditions and values, is highly questionable and/or improbable. Loans that do not currently expose the company to sufficient enough risk of loss to warrant classification in one of the aforementioned categories but possess weaknesses that deserve management's close attention, are classified as Special Mention. Loans not meeting the aforementioned criteria are considered to be Pass-rated loans. Risk ratings are updated as warranted.

---

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

*Retail Credit Quality Indicators*

Smaller-balance, homogeneous loans possessing similar risk and loss characteristics, such as residential mortgage loans, home equity loans and other consumer loans, are not assigned individual loan risk ratings. As such, the company monitors the credit quality of these portfolios based upon portfolio trends and underlying risk elements.

The company's consideration of portfolio trends involves an analysis of recent loss experience as well as delinquency and non-performing loan levels. Supplementing the company's analysis of portfolio trends is a consideration of relevant portfolio-specific risk characteristics, the combination of which determines whether a loan is classified as High risk, Moderate risk or Low risk. Those risk characteristics include the following:

- (i) collateral values / loan-to-value ratios (above and below 70%);
- (ii) borrower credit scores under the FICO scoring system (above and below a score of 680); and
- (iii) other portfolio risk elements such as income verification at time of underwriting (stated income vs. non-stated income) and the property's intended use (owner occupied, non-owner occupied, second home, etc.).

Commercial banking and retail loans other than acquired loans are also evaluated to determine whether they are impaired loans, which are separately presented in the preceding tabular disclosures of credit quality indicators. Loans are considered impaired when, based on current information and events, it is probable that the company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impaired loans also include certain loans whose terms have been modified in such way that they are considered TDRs.

*Acquired Loans Credit Quality Indicators*

Acquired loans are risk rated, as appropriate, according to the company's internal loan risk rating system, but such ratings are not a determining factor in the establishment of the allowance for loan losses. Rather, acquired loans are initially recorded at fair value, determined based upon an estimate of the amount and timing of both principal and interest cash flows expected to be collected and discounted using a market interest rate. The difference between contractually required principal and interest payments at the acquisition date and the undiscounted cash flows expected to be collected at the acquisition date is referred to as the nonaccretable difference, which includes an estimate of future credit losses expected to be incurred over the life of the portfolio. A decrease in the expected cash flows in subsequent periods requires the establishment of an allowance for loan losses at that time. As such, the primary credit quality indicator for acquired loans is whether there has been a decrease in expected cash flows. At March 31, 2011 and December 31, 2010, there had not been such a decrease and therefore there was no allowance for losses on acquired loans.

---

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

*Acquired Loans*

Acquired loans that have evidence of deterioration in credit quality since origination and for which it is probable, at acquisition, that all contractually required payments will not be collected are initially recorded at fair value without a carryover of the respective allowance for loan losses. Fair value of the loans is determined using market participant assumptions in estimating the amount and timing of both principal and interest cash flows expected to be collected on such loans, as adjusted for an estimate of future credit losses and prepayments, and then applying a market-based discount rate to those cash flows. In doing so, the loans are segregated into pools based on their principal common risk characteristics such as broad asset types (i.e. loans, leases; construction, permanent), loan/collateral type (i.e. commercial, commercial real estate, residential mortgage) and accrual status (i.e. performing, non-performing). Each pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

Under the accounting model for acquired loans, the excess of cash flows expected to be collected over the carrying amount of the loans, referred to as the accretable yield, is accreted into interest income over the life of the loans in each pool using the effective yield method. Accordingly, acquired loans are not subject to classification as non-accrual in the same manner as originated loans. Rather, acquired loans are considered to be accruing loans because their interest income relates to the accretable yield recognized at the pool level in accordance with the applicable accounting model for such loans and not to contractual interest payments at the loan level. The difference between contractually required principal and interest payments and the cash flows expected to be collected, referred to as the nonaccretable difference, includes estimates of both the impact of prepayments and future credit losses expected to be incurred over the life of the loans in each pool. As such, charge-offs on acquired loans are first applied to the nonaccretable difference and then to any allowance for loan losses recognized subsequent to acquisition.

Subsequent to acquisition, the estimate of cash flows expected to be collected is regularly re-assessed. These re-assessments involve the use of key assumptions and estimates, similar to those used in the initial estimate of fair value. Generally speaking, expected cash flows are affected by:

*Changes in the expected principal and interest payments over the estimated life* Updates to changes in expected cash flows are driven by the credit outlook and actions taken with borrowers. Changes in expected future cash flows resulting from loan modifications are included in the assessment of expected cash flows;

*Changes in prepayment assumptions* Prepayments affect the estimated life of the loans which may change the amount of interest income, and possibly principal, expected to be collected; and

*Changes in interest rate indices for variable rate loans* Expected future cash flows are based, as applicable, on the variable rates in effect at the time of the assessment of expected cash flows.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

A decrease in expected cash flows in subsequent periods may indicate that the loan pool is impaired which would require the establishment of an allowance for loan losses by a charge to the provision for loan losses. An increase in expected cash flows in subsequent periods serves, first, to reduce any previously established allowance for loan losses by the increase in the present value of cash flows expected to be collected, and results in a recalculation of the amount of accretable yield for the loan pool. The adjustment of accretable yield due to an increase in expected cash flows is accounted for as a change in estimate. The additional cash flows expected to be collected are reclassified from the nonaccretable difference to the accretable yield, and the amount of periodic accretion is adjusted accordingly over the remaining life of the loans in the pool.

An acquired loan may be resolved either through receipt of payment (in full or in part) from the borrower, the sale of the loan to a third party, or foreclosure of the collateral. In the event of a sale of the loan, a gain or loss on sale is recognized and reported within non-interest income based on the difference between the sales proceeds and the carrying amount of the loan. In other cases, individual loans are removed from the pool based on comparing the amount received from its resolution (fair value of the underlying collateral less costs to sell in the case of a foreclosure) with its outstanding balance. Any difference between these amounts is absorbed by the nonaccretable difference established for the entire pool. For loans resolved by payment in full, there is no adjustment of the nonaccretable difference since there is no difference between the amount received at resolution and the outstanding balance of the loan. In these cases, the remaining accretable yield balance is unaffected and any material change in remaining effective yield caused by the removal of the loan from the pool is addressed in connection with the subsequent cash flow re-assessment for the pool. Acquired loans subject to modification are not removed from the pool even if those loans would otherwise be deemed TDRs as the pool, and not the individual loan, represents the unit of account.

At the respective acquisition dates in 2010, on an aggregate basis, the acquired loan portfolio had contractually required principal and interest payments receivable of \$5.04 billion; expected cash flows of \$4.53 billion; and a fair value (initial carrying amount) of \$3.49 billion. The difference between the contractually required principal and interest payments receivable and the expected cash flows (\$514.8 million) represented the initial nonaccretable difference. The difference between the expected cash flows and fair value (\$1.04 billion) represented the initial accretable yield. Both the contractually required principal and interest payments receivable and the expected cash flows reflect anticipated prepayments, determined based on historical portfolio experience. At March 31, 2011, the outstanding balance and the carrying amount of the acquired loan portfolios were \$2.93 billion and \$2.67 billion, respectively (\$3.21 billion and \$2.88 billion, respectively, at December 31, 2010). There was no related allowance for loan losses for acquired loans at either date, as there were no decreases in expected cash flows compared to the estimates made at the respective acquisition dates.



**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

The following table summarizes activity in the accretable yield for the acquired loan portfolio:

For the three months ended March 31 (in millions)	2011	2010
Balance at beginning of period	\$ 954.8	\$
Acquisitions		84.7
Reclassification from nonaccretable difference for loans with improved cash flows (1)	45.5	
Changes in expected cash flows that do not affect nonaccretable difference (2)	13.0	
Accretion	(60.8)	(10.2)
Loan sales (3)	(5.9)	
Balance at end of period	\$ 946.6	\$ 74.5

- (1) Results in increased interest income as a prospective yield adjustment over the remaining life of the corresponding pool of loans.
- (2) Represents changes in cash flows expected to be collected due to changes in prepayment assumptions and/or changes in interest rates on variable rate loans.
- (3) Represents remaining accretable yield eliminated upon the sale of loans with an outstanding balance of \$49.7 million (carrying amount of \$26.1 million) to third parties.

During the three months ended March 31, 2011, accretable yield adjustments totaling \$58.5 million were made to reflect better than expected credit experience (\$45.5 million) and slower than anticipated prepayment activity (\$13.0 million), as compared to the original acquisition date estimates, for certain loan pools recorded in connection with the February 2010 acquisition of Financial Federal. These accretable yield adjustments, which are subject to continued re-assessment, will be recognized over the remaining lives of those pools, or approximately 3 years.

At March 31, 2011, the aggregate remaining nonaccretable difference (representing both principal and interest) applicable to acquired loans totaled \$409.4 million.

*Other Real Estate Owned and Repossessed Assets (included in Other Assets)*

Other real estate owned ( REO ) was comprised of residential and commercial properties totaling \$18.6 million and \$19.5 million, respectively, at March 31, 2011, and \$21.3 million and \$18.5 million, respectively, at December 31, 2010. Repossessed assets totaled \$13.5 million and \$18.1 million at March 31, 2011 and December 31, 2010, respectively.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 5. STOCKHOLDERS' EQUITY**

***Treasury Stock***

Treasury stock includes (i) common stock repurchased in the open market by People's United Financial in connection with its stock repurchase programs authorized by its Board of Directors and (ii) common stock purchased for awards under the People's United Financial, Inc. 2007 Recognition and Retention Plan (the "RRP").

In April 2008, People's United Financial's Board of Directors authorized the repurchase of up to 5% of People's United Financial's then-outstanding common stock, or up to a maximum of 17.3 million shares. Such shares may be repurchased, either directly or through agents, in the open market at prices and terms satisfactory to management. In January 2011, People's United Financial's Board of Directors authorized an additional repurchase of common stock. Under the new repurchase authorization, up to 5% of People's United Financial's then-outstanding common stock, or up to 17.5 million shares, may be repurchased, either directly or through agents, in the open market at prices and terms satisfactory to management. In February 2011, People's United Financial completed the repurchase of the maximum number of common stock authorized in April 2008 and began repurchasing common stock under the authorization announced in January 2011. In the first three months of 2011, 4.6 million shares of People's United Financial common stock were repurchased under the stock repurchase programs at a total cost of \$60.7 million.

In conjunction with establishing the RRP in October 2007, a trustee purchased 7.0 million shares of People's United Financial common stock in the open market with funds provided by People's United Financial. At March 31, 2011, 3.1 million shares were available to be awarded in the form of restricted stock under the provisions of the RRP.

***Comprehensive Income***

Comprehensive income represents the sum of net income and items of other comprehensive income or loss that are reported directly in stockholders' equity on an after-tax basis. These items include: (i) net actuarial gains and losses, prior service credits and costs, and transition assets and obligations related to People's United Financial's pension and other postretirement benefit plans; (ii) net unrealized gains or losses on securities available for sale; and (iii) net gains or losses on derivatives accounted for as cash flow hedges. People's United Financial's total comprehensive income for the three months ended March 31, 2011 and 2010 is reported in the Consolidated Statements of Changes in Stockholders' Equity.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

The components of accumulated other comprehensive loss, which are included in People's United Financial's stockholders' equity on an after-tax basis, are as follows:

(in millions)	March 31, 2011	December 31, 2010
Net actuarial loss and other amounts related to pension and other postretirement benefit plans	\$ (99.0)	\$ (101.0)
Net unrealized gain on securities available for sale	0.6	1.5
Net gain on derivatives accounted for as cash flow hedges		0.5
 Total accumulated other comprehensive loss	 \$ (98.4)	 \$ (99.0)

The decrease in total accumulated other comprehensive loss from December 31, 2010 consisted of an after-tax decrease in the net actuarial loss and other amounts related to pension and other postretirement benefit plans (\$2.0 million), partially offset by after-tax decreases in the net unrealized gain on securities available for sale (\$0.9 million) and the net gain on derivatives accounted for as cash flow hedges (\$0.5 million). Other comprehensive income, which is presented net of tax, totaled \$0.6 million for the three months ended March 31, 2011. There are no other-than-temporary impairment losses recognized in accumulated other comprehensive loss at March 31, 2011 or December 31, 2010 (see Note 3).

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)****NOTE 6. EARNINGS PER COMMON SHARE**

The following is an analysis of People's United Financial's basic and diluted earnings per share (EPS), reflecting the application of the two-class method, as described below:

(in millions, except per share data)	Three Months Ended March 31,	
	2011	2010
Net income	\$ 51.7	\$ 13.6
Dividends on participating securities	(0.3)	(0.5)
<b>Income attributable to common shareholders</b>	<b>\$ 51.4</b>	<b>\$ 13.1</b>
Average common shares outstanding for basic EPS	345.9	344.6
Effect of dilutive equity-based awards	0.1	0.2
Average common and common-equivalent shares for diluted EPS	346.0	344.8
<b>Basic EPS</b>	<b>\$ 0.15</b>	<b>\$ 0.04</b>
Diluted EPS	\$ 0.15	\$ 0.04

Unvested share-based payment awards, which include the right to receive non-forfeitable dividends or dividend equivalents, are considered to participate with common stock in undistributed earnings for purposes of computing EPS. Accordingly, companies that issue share-based payment awards considered to be participating securities, including People's United Financial, are required to calculate basic and diluted EPS amounts under the two-class method. Restricted stock awards granted by People's United Financial are considered participating securities pursuant to this guidance. Calculations of EPS under the two-class method (i) exclude any dividends paid or owed on participating securities and any undistributed earnings considered to be attributable to participating securities from the numerator and (ii) exclude the dilutive impact of the participating securities from the denominator.

All unallocated ESOP common shares and all common shares accounted for as treasury shares have been excluded from the calculation of basic and diluted earnings per share. Anti-dilutive equity-based awards totaling 12.0 million and 10.7 million for the three months ended March 31, 2011 and 2010, respectively, have been excluded from the calculation of diluted EPS.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)****NOTE 7. GOODWILL AND OTHER ACQUISITION-RELATED INTANGIBLE ASSETS**

Changes in the carrying amount of goodwill are summarized as follows for the three months ended March 31, 2011 and 2010:

(in millions)	Business Segment			Total
	Commercial Banking	Retail and Business Banking	Wealth Management	
Balance at December 31, 2010	\$ 1,037.1	\$ 636.5	\$ 49.8	\$ 1,723.4
Other adjustments	(2.8)	(0.7)		(3.5)
Balance at March 31, 2011	\$ 1,034.3	\$ 635.8	\$ 49.8	\$ 1,719.9

(in millions)	Business Segment			Total
	Commercial Banking	Retail and Business Banking	Wealth Management	
Balance at December 31, 2009	\$ 616.9	\$ 595.0	\$ 49.8	\$ 1,261.7
Acquisition of Financial Federal	268.2			268.2
Other adjustments	(1.7)	(1.3)		(3.0)
Balance at March 31, 2010	\$ 883.4	\$ 593.7	\$ 49.8	\$ 1,526.9

People's United Financial's other acquisition-related intangible assets totaled \$232.7 million and \$238.6 million at March 31, 2011 and December 31, 2010, respectively. At March 31, 2011, the carrying amounts of other acquisition-related intangible assets were as follows: trade name intangible (\$118.2 million); core deposit intangible (\$78.7 million); trust relationship intangible (\$33.5 million); and insurance relationship intangible (\$2.3 million).

Amortization expense of other acquisition-related intangible assets, which is included in other non-interest expense in the Consolidated Statements of Income, totaled \$5.9 million and \$4.7 million for the three months ended March 31, 2011 and 2010, respectively. Scheduled amortization expense attributable to other acquisition-related intangible assets for the full-year of 2011 and each of the next five years is as follows: \$23.8 million in 2011; \$22.4 million in 2012; \$21.8 million in 2013; \$20.4 million in 2014; \$19.7 million in 2015; and \$9.8 million in 2016. There were no impairment losses relating to goodwill or other acquisition-related intangible assets recorded during the three months ended March 31, 2011 or 2010.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 8. EMPLOYEE BENEFIT PLANS**

*People's United Financial Employee Pension and Other Postretirement Benefit Plans*

People's United Financial maintains a qualified noncontributory defined benefit pension plan that covers substantially all full-time and part-time employees who meet certain age and length of service requirements and who were employed by People's United Bank prior to August 14, 2006. Benefits are based upon the employee's years of credited service and either the average compensation for the last five years or the average compensation for the five consecutive years of the last ten years that produce the highest average.

New employees of People's United Bank starting on or after August 14, 2006 are not eligible to participate in the defined benefit pension plan. Instead, People's United Financial makes contributions on behalf of these employees to a qualified defined contribution plan in an annual amount equal to 3% of the covered employee's eligible compensation. Employee participation in this plan is restricted to employees who are at least 21 years of age and worked at least 1,000 hours in a year. Both full-time and part-time employees are eligible to participate as long as they meet these requirements.

People's United Financial's funding policy is to contribute the amounts required by applicable regulations, although additional amounts may be contributed from time to time.

In addition, People's United Financial maintains (i) unfunded, nonqualified supplemental plans to provide retirement benefits to certain senior officers and (ii) an unfunded plan that provides retirees with optional medical, dental and life insurance benefits (other postretirement benefits). People's United Financial accrues the cost of these postretirement benefits over the employee's years of service to the date of their eligibility for such benefits.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

Components of the net periodic benefit expense and other amounts recognized in other comprehensive income or loss for the plans described above are as follows:

For the three months ended March 31 (in millions)	Pension Benefits		Other Postretirement Benefits	
	2011	2010	2011	2010
Net periodic benefit expense:				
Service cost	\$ 2.4	\$ 2.3	\$	\$
Interest cost	4.6	4.2	0.2	0.2
Expected return on plan assets	(6.6)	(6.3)		
Amortization of unrecognized net transition obligation			0.1	0.1
Recognized net actuarial loss	2.6	1.7		
Recognized prior service credit			(0.1)	(0.1)
Net periodic benefit expense	3.0	1.9	0.2	0.2
Other changes in plan assets and benefit obligations recognized in other comprehensive income or loss:				
Net actuarial loss	(2.6)	(1.7)		
Transition obligation			(0.1)	(0.1)
Prior service credit			0.1	0.1
Total pre-tax changes recognized in other comprehensive income or loss	(2.6)	(1.7)		
Total recognized in net periodic benefit expense and other comprehensive income or loss	\$ 0.4	\$ 0.2	\$ 0.2	\$ 0.2

**Chittenden Pension Plan**

In addition to the plans described above, People's United Financial continues to maintain a fully-funded qualified defined benefit pension plan that covers former Chittenden employees who meet certain eligibility requirements. Effective December 31, 2005, benefits accrued under this defined benefit plan were frozen based on participants' then current service and pay levels. During April 2010, participants in the Chittenden pension plan who were in payment status as of April 1, 2010 or whose accrued benefit as of that date was scheduled to be paid in the form of an annuity commencing May 1, 2010 (based upon elections made by April 15, 2010) were transferred into the People's United Financial pension plan. Net periodic benefit income for the Chittenden pension plan totaled \$0.1 million and \$0.6 million for the three months ended March 31, 2011 and 2010, respectively.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

***Employee Stock Ownership Plan***

In April 2007, People's United Financial established an Employee Stock Ownership Plan (the ESOP). At that time, People's United Financial loaned the ESOP \$216.8 million to purchase 10.5 million shares of People's United Financial common stock in the open market. In order for the ESOP to repay the loan, People's United Financial expects to make annual cash contributions of approximately \$18.8 million until 2036. Such cash contributions may be reduced by the cash dividends paid on unallocated ESOP shares. At March 31, 2011, the loan balance totaled \$203.5 million.

Shares of People's United Financial common stock are held by the ESOP and allocated to eligible participants annually based upon a percentage of each participant's eligible compensation. Since the ESOP was established, a total of 1.5 million shares of People's United Financial common stock have been allocated or committed to be released to participants' accounts. At March 31, 2011, a total of 9.0 million shares of People's United Financial common stock, with a fair value of \$112.9 million, have not been allocated or committed to be released.

Compensation expense related to the ESOP is recognized at an amount equal to the number of common shares committed to be released by the ESOP for allocation to participants' accounts multiplied by the average fair value of People's United Financial's common stock during the reporting period. The difference between the fair value of the shares of People's United Financial's common stock committed to be released and the cost of those common shares is recorded as a credit to additional paid-in capital (if fair value exceeds cost) or, to the extent that no such credits remain in additional paid-in capital, as a charge to retained earnings (if fair value is less than cost). Expense recognized for the ESOP totaled \$1.2 million and \$1.5 million for the three months ended March 31, 2011 and 2010, respectively.



**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 9. LEGAL PROCEEDINGS**

In the normal course of business, People's United Financial is subject to various legal proceedings. Management has discussed with legal counsel the nature of the pending actions described below, as well as other legal proceedings. Based on the information currently available, advice of counsel, available insurance coverage and the recorded liability for probable legal settlements and costs, People's United Financial believes that the eventual outcome of these matters will not (individually or in the aggregate) have a material adverse effect on its financial condition, results of operations or liquidity.

***Litigation Relating to the Smithtown Bancorp, Inc. Transaction***

People's United Financial was named as a defendant in a class-action lawsuit filed on behalf of Smithtown Bancorp, Inc. (Smithtown) stockholders in New York state court (*In re Smithtown Bancorp Shareholder Litigation ( In re Smithtown Bancorp )*). The primary claims in the complaint are directed towards the directors and certain executive officers of Smithtown, alleging that in approving the merger agreement between People's United Financial and Smithtown, those individuals did not maximize shareholder value and agreed to deal protection devices that impermissibly limit their ability to pursue and accept any competing offer for Smithtown. People's United Financial is alleged to have aided and abetted the actions of the individual defendants. The complaint also alleges that the proxy statement/prospectus relating to the proposed merger contains material omissions which, if not cured, would prevent Smithtown shareholders from casting an informed vote in connection with the proposed merger. The complaint seeks an order enjoining the defendants from proceeding with the transaction, other equitable relief, damages, and attorneys' fees.

On October 12, 2010, all parties to the proceedings entered into an agreement to settle the litigation. As part of that agreement, the defendants agreed (without admitting any wrongdoing or other liability) to make certain additional disclosures requested by the plaintiffs in the proxy statement/prospectus. The proposed settlement is subject to, among other things, court approval, plaintiffs conducting confirmatory discovery to confirm the fairness and adequacy of the terms of the settlement and the additional disclosures relating to the proposed merger, and the closing of the proposed merger. On February 4, 2011, a Preliminary Approval Order on the Stipulation of Settlement was signed by the court. On May 2, 2011, following a final settlement hearing on the Stipulation of Settlement, the New York Supreme Court issued an Order and Final Judgment dismissing the complaint with prejudice.

---

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

On February 25, 2010 and March 29, 2010, Smithtown and several of its officers and its directors were named in two lawsuits commenced in United States District Court, Eastern District of New York (*Waterford Township Police & Fire Retirement v. Smithtown Bancorp, Inc., et al.*) and *Yourgal v. Smithtown Bancorp, Inc. et al.*, respectively) on behalf of a putative class of all persons and entities who purchased Smithtown's common stock between March 13, 2008 and February 1, 2010, alleging claims under Section 10(b) and Section 20(a) of the Securities Exchange Act of 1934. The plaintiffs allege, among other things, that Smithtown's loan loss reserve, fair value of its assets, recognition of impaired assets and its internal and disclosure controls were materially false, misleading or incomplete. As a result of the consummation of the merger on November 30, 2010, People's United Financial has become the successor party to Smithtown in this matter.

On April 26, 2010, the named plaintiff in the *Waterford* action moved to consolidate its action with the *Yourgal* action, to have itself appointed lead plaintiff in the consolidated action and to obtain approval of its selection of lead counsel. These motions are currently pending.

In addition, on April 22, 2010, a Smithtown shareholder commenced an action in New York State Supreme Court, Kings County (*Toussie v. Smithtown Bancorp, Inc., et al.*) against Smithtown and several of its officers. The complaint alleges claims for fraud and aiding and abetting fraud based upon, among other things, the plaintiff's allegation that during 2008 and 2009, one or more defendants made material misrepresentations and incomplete statements to the plaintiff concerning Smithtown's loan losses, delinquent loans, capitalization, quarterly earnings and financial soundness. The complaint seeks compensatory and punitive damages against the defendants. As a result of the consummation of the merger on November 30, 2010, People's United Financial has become the successor party to Smithtown in this matter.

On May 12, 2010, the defendants removed the April 22, 2010 action to the United States District Court for the Eastern District of New York. The defendants notified the court that the action was related to the *Waterford* and *Yourgal* actions. On June 1, 2010, the plaintiff moved to have the action remanded to state court. The plaintiff's remand motion was granted on March 24, 2011.

***Litigation Relating to the Danvers Bancorp, Inc. Transaction***

People's United Financial was named as a defendant in two lawsuits instituted by Michael Rubin and Steven M. Knudsen, respectively, in the Court of Chancery of the State of Delaware on behalf of shareholders of Danvers Bancorp, Inc., in connection with People's United Financial's proposed acquisition of Danvers Bancorp, Inc. These two actions were consolidated into a single action on February 18, 2011, under the caption *In re Danvers Bancorp Inc. Shareholders Litigation*, C.A. No. 6162-VCS. The plaintiffs filed a consolidated amended complaint on March 10, 2011. The amended complaint generally alleges, among other things, that (i) the Danvers directors breached their fiduciary duties by approving the merger, (ii) People's United Financial and Danvers aided and abetted such breaches and (iii) the proxy statement relating to the merger was deficient in that it failed to disclose certain information. The amended complaint seeks, among other relief, injunctive relief, damages and attorneys' fees. Danvers, the Danvers board of directors and People's United Financial deny any wrongdoing in connection with the proposed merger and maintain that they diligently and scrupulously complied with any and all fiduciary and other legal duties.

On April 22, 2011, the defendants entered into a memorandum of understanding with the *In re Danvers Bancorp Inc. Shareholders Litigation* plaintiffs regarding the settlement of that action. In connection with the settlement contemplated by the memorandum of understanding, Danvers has agreed to make certain additional disclosures related to the proposed merger. Those disclosures were made in a Form 8-K filed by People's United Financial and by Danvers, respectively, on April 25, 2011. The memorandum of understanding contemplates that the parties will seek to enter into a stipulation of settlement.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

The stipulation of settlement will be subject to customary conditions, including court approval following notice to Danvers' stockholders. In the event that the parties enter into a stipulation of settlement, a hearing will be scheduled at which the Delaware Court of Chancery will consider the fairness, reasonableness, and adequacy of the settlement. There can be no assurance that the parties will ultimately enter into a stipulation of settlement or that the Delaware Court of Chancery will approve the settlement, even if the parties were to enter into such stipulation. However, management, in conjunction with counsel, believes the matter will be settled in the manner described above.

People's United Financial was named as a defendant in a lawsuit instituted by Ralph E. Swift in the Commonwealth of Massachusetts, Superior Court of Suffolk County on behalf of shareholders of Danvers Bancorp, Inc. in connection with People's United Financial's proposed acquisition of Danvers Bancorp, Inc. This action was transferred to the Business Litigation Section on February 17, 2011 under the caption *Swift v. Bottomley et al.*, Civ. A. No. 11-0575-BLS2. The plaintiff filed an amended complaint on March 9, 2011. The amended complaint generally alleges, among other things, that (i) the Danvers directors breached their fiduciary duties by approving the merger, (ii) People's United Financial and Danvers aided and abetted such breaches and (iii) the proxy statement relating to the merger was deficient in that it failed to disclose certain information. The amended complaint seeks, among other relief, injunctive relief, damages and attorneys' fees. Danvers, the Danvers board of directors and People's United Financial deny any wrongdoing in connection with the proposed merger and maintain that they diligently and scrupulously complied with any and all fiduciary and other legal duties. Management, in conjunction with counsel, has reviewed the allegations made in the complaint and intends to defend the action vigorously. Management believes the Plaintiff's claims against People's United Financial are without merit.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 10. BUSINESS SEGMENT INFORMATION**

See Business Segment Results included in Item 2 for segment information for the three months ended March 31, 2011 and 2010.

**NOTE 11. FAIR VALUE MEASUREMENTS**

Accounting standards related to fair value measurements define fair value, provide a framework for measuring fair value, and establish related disclosure requirements. Broadly, fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Accordingly, an exit price approach is required in determining fair value. In support of this principle, a fair value hierarchy has been established that prioritizes the inputs used to measure fair value, requiring entities to maximize the use of market or observable inputs (as more reliable measures) and minimize the use of unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs generally require significant management judgment. The three levels within the fair value hierarchy are as follows:

Level 1 Unadjusted quoted market prices for identical assets or liabilities in active markets that the entity has the ability to access at the measurement date (such as active exchange-traded equity securities and certain U.S. and government agency debt securities).

Level 2 Observable inputs other than quoted prices included in Level 1, such as:

quoted prices for similar assets or liabilities in active markets (such as U.S. agency and GSE issued mortgage-backed securities and CMOs);

quoted prices for identical or similar assets or liabilities in less active markets (such as certain U.S. and government agency debt securities, and corporate and municipal debt securities that trade infrequently); and

other inputs that: (i) are observable for substantially the full term of the asset or liability (e.g. interest rates, yield curves, prepayment speeds, default rates, etc.); or (ii) can be corroborated by observable market data (such as interest rate and currency derivatives and certain other securities).

Level 3 Valuation techniques that require unobservable inputs that are supported by little or no market activity and are significant to the fair value measurement of the asset or liability (such as pricing models, discounted cash flow methodologies and similar techniques that typically reflect management's own estimates of the assumptions a market participant would use in pricing the asset or liability).

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

People's United Financial maintains policies and procedures to value assets and liabilities using the most relevant data available. Described below are the valuation methodologies used by People's United Financial and the resulting fair value measurement of those financial instruments reported at fair value on both a recurring and a non-recurring basis.

**Recurring Fair Value Measurements**

***Investments in Debt and Equity Securities***

When available, People's United Financial uses quoted market prices for identical securities received from a third-party nationally recognized pricing service, to determine the fair value of investment securities such as U.S. Treasury and agency securities that are included in Level 1. When quoted market prices for identical securities are unavailable, People's United Financial uses prices provided by the independent pricing service based on recent trading activity and other observable information including, but not limited to, market interest rate curves, referenced credit spreads and estimated prepayment rates where applicable. These investments include certain U.S. and government agency debt securities, corporate and municipal debt securities, and GSE residential mortgage-backed securities and CMOs, all of which are included in Level 2.

***Other Assets***

People's United Financial maintains unfunded, nonqualified supplemental plans to provide retirement benefits to certain senior officers. People's United Financial has funded two trusts to provide benefit payments to the extent such benefits are not paid directly by People's United Financial, which are included in other assets in the Consolidated Statements of Condition. When available, People's United Financial uses quoted market prices for identical securities received from a third-party nationally recognized pricing service, to determine the fair value of the trust assets.

***Derivatives***

People's United Financial values its derivatives using internal models that are based on market or observable inputs including interest rate curves and forward/spot prices for selected currencies. Derivative assets and liabilities included in Level 2 represent interest rate swaps, foreign exchange contracts, interest rate-lock commitments on residential mortgage loans, and forward commitments to sell residential mortgage loans.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

The following tables summarize People's United Financial's assets and liabilities measured at fair value on a recurring basis:

As of March 31, 2011 (in millions)	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	
<b>Assets:</b>				
Trading account securities	\$ 73.8	\$ 11.1	\$	\$ 84.9
<b>Securities available for sale:</b>				
U.S. Treasury and agency	33.6	356.1		389.7
GSE residential mortgage-backed securities and CMOs		2,552.8		2,552.8
State and municipal		58.7		58.7
Other debt securities		2.5		2.5
Equity securities		0.1		0.1
<b>Other assets:</b>				
Fixed income securities		37.8		37.8
Equity mutual funds	0.3			0.3
Interest rate swaps		15.2		15.2
Forward commitments to sell residential mortgage loans		0.7		0.7
<b>Total</b>	<b>\$ 107.7</b>	<b>\$ 3,035.0</b>	<b>\$</b>	<b>\$ 3,142.7</b>
<b>Liabilities:</b>				
Interest rate swaps	\$	\$ 12.5	\$	\$ 12.5
Foreign exchange contracts		0.1		0.1
Interest rate-lock commitments on residential mortgage loans		0.9		0.9
<b>Total</b>	<b>\$</b>	<b>\$ 13.5</b>	<b>\$</b>	<b>\$ 13.5</b>

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

As of December 31, 2010 (in millions)	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	
<b>Assets:</b>				
Trading account securities	\$ 83.5	\$	\$	\$ 83.5
<b>Securities available for sale:</b>				
U.S. Treasury and agency	39.3	437.0		476.3
GSE residential mortgage-backed securities and CMOs		2,290.6		2,290.6
State and municipal		58.2		58.2
Other debt securities		4.5		4.5
Equity securities		1.5		1.5
<b>Other assets:</b>				
Fixed income securities		32.9		32.9
Equity mutual funds	0.3			0.3
Interest rate swaps		17.0		17.0
Forward commitments to sell residential mortgage loans		0.1		0.1
<b>Total</b>	<b>\$ 123.1</b>	<b>\$ 2,841.8</b>	<b>\$</b>	<b>\$ 2,964.9</b>
<b>Liabilities:</b>				
Interest rate swaps	\$	\$ 14.7	\$	\$ 14.7
Foreign exchange contracts		0.1		0.1
Interest rate-lock commitments on residential mortgage loans		0.1		0.1
<b>Total</b>	<b>\$</b>	<b>\$ 14.9</b>	<b>\$</b>	<b>\$ 14.9</b>

There were no significant transfers into or out of the Level 1 or Level 2 categories during the three months ended March 31, 2011.

**Non-Recurring Fair Value Measurements*****Loans Held for Sale***

Residential mortgage loans held for sale are recorded at the lower of cost or fair value and are therefore measured at fair value on a non-recurring basis. When available, People's United Financial uses observable secondary market data, including pricing on recent closed market transactions for loans with similar characteristics. Accordingly, such loans are classified as Level 2 measurements. When observable data is unavailable, valuation methodologies using current market interest rate data adjusted for inherent credit risk are used, and such loans are included in Level 3.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

***Impaired Loans***

Loan impairment is deemed to exist when full repayment of principal and interest according to the contractual terms of the loan is no longer probable. Impaired loans are reported based on one of three measures: the present value of expected future cash flows discounted at the loan's effective interest rate; the loan's observable market price; or the fair value of the collateral if the loan is collateral dependent. Accordingly, certain impaired loans may be subject to measurement at fair value on a non-recurring basis. Peoples United Financial has estimated the fair values of these assets using Level 3 inputs, such as the fair value of collateral based on independent third-party appraisals for collateral-dependent loans.

***Other Real Estate Owned and Repossessed Assets***

Other real estate owned and repossessed assets are recorded at the lower of cost or fair value, less estimated selling costs, and are therefore measured at fair value on a non-recurring basis. People's United Financial has estimated the fair values of these assets using Level 3 inputs, such as independent third-party appraisals and price opinions. Assets that are acquired through loan default are recorded as held for sale initially at the lower of the recorded investment in the loan or fair value (less estimated selling costs) upon the date of foreclosure/repossession. Subsequent to foreclosure/repossession, valuations are updated periodically and the carrying amounts of these assets may be reduced further.



**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

The following tables summarize People's United Financial's assets measured at fair value on a non-recurring basis:

As of March 31, 2011 (in millions)	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	
Loans held for sale (1)	\$	\$ 18.0	\$	\$ 18.0
Impaired loans (2)			112.1	112.1
Other real estate owned and repossessed assets (3)			51.6	51.6
Total	\$	\$ 18.0	\$ 163.7	\$ 181.7

As of December 31, 2010 (in millions)	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	
Loans held for sale (1)	\$	\$ 88.5	\$	\$ 88.5
Impaired loans (2)			106.1	106.1
Other real estate owned and repossessed assets (3)			57.9	57.9
Total	\$	\$ 88.5	\$ 164.0	\$ 252.5

- (1) Consists of residential mortgage loans; no fair value adjustments were recorded for the three months ended March 31, 2011 and 2010.
- (2) Represents the recorded investment in originated impaired loans with a related allowance for loan losses measured based on the fair value of the underlying collateral (\$66.9 million, \$32.1 million and \$13.1 million of commercial real estate, equipment financing and commercial loans, respectively, at March 31, 2011). Related impairment charges totaled \$4.9 million and \$3.0 million for the three months ended March 31, 2011 and 2010, respectively.
- (3) Represents: (i) \$18.6 million of residential real estate owned; (ii) \$19.5 million of commercial real estate owned; and (iii) \$13.5 million of repossessed assets at March 31, 2011. Charge-offs to the allowance for loan losses related to loans that were transferred to real estate owned and repossessed assets totaled \$1.1 million and \$1.5 million for the three months ended March 31, 2011 and 2010, respectively. Write downs and net loss (gain) on sale related to foreclosed/repossessed assets charged (credited) to non-interest expense totaled \$1.0 million and \$(0.1) million for the same periods.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)****Fair Values of Financial Instruments**

The following is a summary of the carrying amounts and estimated fair values of People's United Financial's financial instruments:

(in millions)	March 31, 2011		December 31, 2010	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Financial assets (other than derivatives):</b>				
Cash and cash equivalents	\$ 1,241.4	\$ 1,241.4	\$ 954.5	\$ 954.5
Securities purchased under agreements to resell			520.0	520.0
Securities (1)	3,203.3	3,203.3	3,033.3	3,033.3
Residential mortgage loans held for sale	18.0	18.0	88.5	88.5
Loans, net	17,345.6	17,718.3	17,155.2	17,685.1
Other assets (2)	39.0	39.0	39.0	39.0
Accrued interest receivable	69.0	69.0	67.6	67.6
<b>Financial liabilities (other than derivatives):</b>				
Time deposits	5,064.9	5,099.4	5,162.7	5,205.5
Other deposits	13,045.2	13,045.2	12,770.4	12,770.4
FHLB advances	481.6	477.4	509.3	504.0
Repurchase agreements	476.3	475.0	501.3	502.9
Federal funds purchased	200.0	200.0		
Subordinated notes and debentures	176.3	177.8	182.2	193.6
Accrued interest payable	6.4	6.4	9.1	9.1
<b>Derivative financial instruments: (3)</b>				
Recognized as an asset:				
Interest rate swaps	15.2	15.2	17.0	17.0
Forward commitments to sell residential mortgage loans	0.7	0.7	0.1	0.1
Recognized as a liability:				
Interest rate swaps	12.5	12.5	14.7	14.7
Foreign exchange contracts	0.1	0.1	0.1	0.1
Interest rate-lock commitments on residential mortgage loans	0.9	0.9	0.1	0.1

- (1) Includes (i) trading account securities of \$84.9 million and \$83.5 million at March 31, 2011 and December 31, 2010, respectively (no other financial instruments in this table were held for trading purposes) and (ii) FHLB stock, reported at cost, totaling \$59.5 million and \$63.6 million at March 31, 2011 and December 31, 2010, respectively.
- (2) Includes fixed income securities, cash and cash equivalents, and equity mutual funds of \$37.8 million, \$0.9 million and \$0.3 million, respectively, at March 31, 2011, and fixed income securities, cash and cash equivalents, and equity mutual funds of \$32.9 million, \$5.8 million and \$0.3 million, respectively, at December 31, 2010.
- (3) See Note 12 for a further discussion of derivative financial instruments.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

As discussed previously, fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date (an exit price approach to value).

Acceptable valuation techniques (when quoted market prices are not available) that might be used to estimate the fair value of financial instruments include discounted cash flow analyses and comparison to similar instruments. Such estimates are highly subjective and require judgments regarding significant matters such as the amount and timing of future cash flows and the selection of discount rates that appropriately reflect market and credit risks. Changes in these judgments often have a material impact on the fair value estimates. In addition, since these estimates are made as of a specific point in time, they are susceptible to material near-term changes. Fair values estimated in this manner do not reflect any premium or discount that could result from the sale of a large volume of a particular financial instrument, nor do they reflect possible tax ramifications or estimated transaction costs.

The following is a description of the principal valuation methods used by People's United Financial for financial instruments other than securities and derivatives, which were previously discussed:

***Loans***

For valuation purposes, the loan portfolio was segregated into its significant categories, which are commercial real estate, commercial and industrial, equipment financing, residential mortgage, home equity and other consumer. These categories were further segregated, where appropriate, into components based on significant financial characteristics such as type of interest rate (fixed or adjustable) and payment status (performing or non-performing). Fair values were estimated for each component using a valuation method selected by management.

The fair values of performing loans were estimated by discounting the anticipated cash flows from the respective portfolios. Estimates of the timing of these cash flows considered future loan prepayments. The discount rates reflected current market rates for loans with similar terms to borrowers of similar credit quality. As a result, the valuation method for performing loans, which is consistent with certain guidance provided in accounting standards, considers interest rate-related adjustments but does not fully incorporate the exit price approach to fair value which would also consider adjustments for liquidity and credit-related factors. The fair values of non-performing loans were based on recent collateral appraisals or management's analysis of estimated cash flows discounted at rates commensurate with the credit risk involved.

The fair value of home equity lines of credit was based on the outstanding loan balances, and therefore does not reflect the value associated with earnings from future loans to existing customers. Management believes that the fair value of these customer relationships has a substantial intangible value separate from the loan balances currently outstanding.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

***Deposit Liabilities***

The fair values of time deposits represent contractual cash flows discounted at current rates determined by reference to a LIBOR/swap curve over the remaining period to maturity. The fair values of other deposit liabilities (those with no stated maturity, such as checking and savings accounts) are equal to the carrying amounts payable on demand. Deposit fair values do not include the intangible value of core deposit relationships that comprise a significant portion of People's United Financial's deposit base. Management believes that People's United Financial's core deposit relationships provide a relatively stable, low-cost funding source that has a substantial intangible value separate from the deposit balances.

***Borrowings and Subordinated Notes***

The fair values of FHLB advances and repurchase agreements represent contractual repayments discounted using interest rates currently available on borrowings with similar characteristics and remaining maturities. The fair values of subordinated notes and debentures were based on dealer quotes.

***Other Financial Assets and Liabilities***

Cash and cash equivalents, securities purchased under agreements to resell, federal funds purchased and accrued interest receivable and payable have fair values that approximate the respective carrying amounts because the instruments are payable on demand or have short-term maturities, and present relatively low credit risk and interest rate risk.

***Off-Balance-Sheet Financial Instruments***

The estimated fair values of People's United Financial's off-balance-sheet financial instruments approximate the respective carrying amounts. These include commitments to extend credit and unadvanced lines of credit for which fair values were estimated based on an analysis of the interest rates and fees currently charged to enter into similar transactions, considering the remaining terms of the commitments and the creditworthiness of the potential borrowers.

**NOTE 12. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

People's United Financial uses derivative financial instruments as components of its market risk management (principally to manage interest rate risk). Certain other derivatives are entered into in connection with transactions with commercial customers. Derivatives are not used for speculative purposes.

All derivatives are recognized as either assets or liabilities and are measured at fair value. Until a derivative is settled, favorable changes in fair values result in unrealized gains that are recognized as assets, while unfavorable changes result in unrealized losses that are recognized as liabilities.

**Table of Contents**

**People s United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

People s United Financial generally applies hedge accounting to its derivatives used for market risk management purposes. Hedge accounting is permitted only if specific criteria are met, including a requirement that a highly effective relationship exist between the derivative instrument and the hedged item, both at inception of the hedge and on an ongoing basis. The hedge accounting method depends upon whether the derivative instrument is classified as a fair value hedge (i.e. hedging an exposure related to a recognized asset or liability, or a firm commitment) or a cash flow hedge (i.e. hedging an exposure related to the variability of future cash flows associated with a recognized asset or liability, or a forecasted transaction). Changes in the fair value of effective fair value hedges are recognized in current earnings (with the change in fair value of the hedged asset or liability also recorded in earnings). Changes in the fair value of effective cash flow hedges are recognized in other comprehensive income or loss until earnings are affected by the variability in cash flows of the designated hedged item. Ineffective portions of hedge results are recognized in current earnings. Changes in the fair value of derivatives for which hedge accounting is not applied are recognized in current earnings.

People s United Financial formally documents at inception all relationships between the derivative instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transactions. This process includes linking all derivatives that are designated as hedges to specific assets and liabilities, or to specific firm commitments or forecasted transactions. People s United Financial also formally assesses, both at inception of the hedge and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in the fair values or cash flows of the hedged items. If it is determined that a derivative is not highly effective or has ceased to be a highly effective hedge, People s United Financial would discontinue hedge accounting prospectively. Gains or losses resulting from the termination of a derivative accounted for as a cash flow hedge remain in accumulated other comprehensive income or loss and are amortized to earnings over the remaining period of the former hedging relationship, provided the hedged item continues to be outstanding.

People s United Financial uses the dollar offset method, regression analysis and scenario analysis to assess hedge effectiveness at inception and on an ongoing basis. Such methods are chosen based on the nature of the hedge strategy and are used consistently throughout the life of the hedging relationship.

Interest rate-lock commitments extended to borrowers relate to the origination of residential mortgage loans. To mitigate the interest rate risk inherent in these commitments, People s United Financial enters into mandatory delivery and best efforts contracts to sell adjustable-rate and fixed-rate residential mortgage loans (servicing released). Forward commitments to sell and interest rate-lock commitments on residential mortgage loans are considered derivatives and their respective estimated fair values are adjusted based on changes in interest rates.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

By using derivatives, People's United Financial is exposed to credit risk to the extent that counterparties to the derivative contracts do not perform as required. Should a counterparty fail to perform under the terms of a derivative contract, the company's counterparty credit risk is equal to the amount reported as a derivative asset in the Consolidated Statements of Condition. Amounts reported as derivative assets represent derivative contracts in a gain position, net of derivatives in a loss position with the same counterparty (to the extent subject to master netting arrangements) and posted collateral. People's United Financial seeks to minimize counterparty credit risk through credit approvals, limits, monitoring procedures, execution of master netting arrangements and obtaining collateral, where appropriate. Counterparties to People's United Financial's derivatives include major financial institutions with investment grade credit ratings from the major rating agencies. As such, management believes the risk of incurring credit losses on derivative contracts with those counterparties is remote and losses, if any, would be immaterial.

Certain of People's United Financial's derivative contracts contain provisions establishing collateral requirements (subject to minimum collateral posting thresholds) based on the company's external credit rating. If the company's senior unsecured debt rating were to fall below the level generally recognized as investment grade, the counterparties to such derivative contracts could require additional collateral on those derivative transactions in a net liability position (after considering the effect of bilateral netting arrangements and posted collateral). The aggregate fair value of derivative instruments with such credit-related contingent features that were in a net liability position at March 31, 2011 was \$2.0 million, for which People's United Financial had posted \$1.9 million of collateral in the normal course of business. If the company's senior unsecured debt rating had fallen below investment grade as of that date, \$0.3 million in additional collateral would have been required.

The following sections further discuss each class of derivative financial instrument used by People's United Financial, including management's principal objectives and risk management strategies.

***Interest Rate Floors***

An interest rate floor is a type of option contract that is exercised when the underlying interest rate falls below a specified strike rate. Previously, People's United Financial purchased interest rate floors for the purpose of partially managing its exposure to decreases in the one-month LIBOR-index rate used to reprice certain long-term commercial loans. The interest rate floors were accounted for as cash flow hedges.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

In the first quarter of 2009, People's United Financial terminated its remaining \$600 million (notional amount) interest rate floor contracts. The decision to do so was based on management's belief that, in light of the current interest rate environment, the derivative contracts had achieved their stated market risk management objective. Termination of the derivative contracts also served to reduce the company's counterparty credit risk. At the time of termination, the interest rate floors had an unrealized gain of \$40.1 million. The gain was included (on a net-of-tax basis) as a component of accumulated other comprehensive loss and was recognized in income over the period during which the hedged items (certain floating rate commercial loans) affected earnings (approximately 2 years). The remaining unrecognized gain at December 31, 2010 of \$0.6 million was recognized in income in the first quarter of 2011.

***Interest Rate Swaps***

People's United Financial has also entered into pay fixed/receive floating interest rate swaps that are used to manage interest rate risk associated with certain interest-earning assets. Specifically, the swaps are used to match more closely the repricing of fewer than five commercial real estate loans and the funding associated with these loans. Under interest rate swaps, People's United Financial agrees with other parties to exchange, at specified intervals, the difference between fixed rate and floating rate interest amounts calculated by reference to an agreed notional amount. As a result, the interest rate swaps effectively convert the fixed rate assets to a variable interest rate and consequently reduce People's United Financial's exposure to increases in interest rates. Interest rate swaps are accounted for as fair value hedges.

***Foreign Exchange Contracts***

Foreign exchange contracts are commitments to buy or sell foreign currency on a future date at a contractual price. People's United Financial uses these instruments on a limited basis to eliminate its exposure to fluctuations in currency exchange rates on certain of its commercial loans that are denominated in foreign currencies. Gains and losses on foreign exchange contracts substantially offset the translation gains and losses on the related loans. Effective in the first quarter of 2010, People's United Financial no longer designates foreign exchange contracts as hedging instruments.

***Customer Derivatives***

People's United Financial has entered into interest rate swaps with certain of its commercial customers. In order to minimize its risk, these customer derivatives have been offset with essentially matching interest rate swaps with People's United Financial's counterparties. Hedge accounting has not been applied for these derivatives. Accordingly, changes in the fair value of all such interest rate swaps are recognized in current earnings.

**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)*****Forward Commitments to Sell Residential Mortgage Loans and Related Interest Rate-Lock Commitments***

People's United Financial enters into forward commitments to sell adjustable-rate and fixed-rate residential mortgage loans (all to be sold servicing released) in order to reduce the market risk associated with originating loans for sale in the secondary market. In order to fulfill a forward commitment, People's United Financial delivers originated loans at prices or yields specified by the contract. The risks associated with such contracts arise from the possible inability of counterparties to meet the contract terms or People's United Financial's inability to originate the necessary loans. Gains and losses realized on the forward contracts are reported in the Consolidated Statements of Income as a component of the net gains on sales of residential mortgage loans. In the normal course of business, People's United Financial will commit to an interest rate on a mortgage loan application at a time after the application is approved by People's United Financial. The risks associated with these interest rate-lock commitments arise if market interest rates change prior to the closing of these loans. Both forward sales commitments and interest rate-lock commitments made to borrowers on held-for-sale loans are accounted for as derivatives, with changes in fair value recognized in current earnings.

The table below provides a summary of the notional amounts and fair values of derivatives outstanding:

(in millions)	Type of Hedge	Notional Amounts		Fair Values (1)			
		March 31, 2011	Dec. 31, 2010	Assets		Liabilities	
		March 31, 2011	Dec. 31, 2010	March 31, 2011	Dec. 31, 2010	March 31, 2011	Dec. 31, 2010
<b>Derivatives Not Designated as Hedging Instruments:</b>							
Interest rate swaps:							
Commercial customers	N/A	\$ 541.8	\$ 491.5	\$ 10.0	\$ 13.5	\$ 4.0	\$ 2.8
Other counterparties	N/A	541.8	491.5	5.2	3.5	8.3	11.5
Foreign exchange contracts	N/A	14.1	8.3			0.1	0.1
Forward commitments to sell residential mortgage loans	N/A	61.3	111.2	0.7	0.1		
Interest rate-lock commitments on residential mortgage loans	N/A	74.4	120.1			0.9	0.1
Total				15.9	17.1	13.3	14.5
<b>Derivatives Designated as Hedging Instruments:</b>							
Interest rate swaps:							
Loans	Fair value	4.2	5.7			0.2	0.4
Total						0.2	0.4
<b>Total derivatives</b>				<b>\$ 15.9</b>	<b>\$ 17.1</b>	<b>\$ 13.5</b>	<b>\$ 14.9</b>

(1) Assets are recorded in other assets and liabilities are recorded in other liabilities.



**Table of Contents****People's United Financial, Inc.****Notes to Consolidated Financial Statements (Unaudited)**

The following table summarizes the impact of People's United Financial's derivatives on pre-tax income and accumulated other comprehensive loss (AOCL) for the three months ended March 31, 2011 and 2010:

Three months ended March 31, (in millions)	Type of Hedge	Amount of Pre-Tax Gain (Loss) Recognized in Earnings (1)		Amount of Pre-Tax Gain (Loss) Recognized in AOCL	
		2011	2010	2011	2010
<b>Derivatives Not Designated as Hedging Instruments:</b>					
Interest rate swaps:					
Commercial customers	N/A	\$ (1.9)	\$ 6.2	\$	\$
Other counterparties	N/A	2.2	(6.0)		
Foreign exchange contracts	N/A		0.1		
Interest rate-lock commitments on residential mortgage loans	N/A	(0.2)	(0.1)		
<b>Total</b>		<b>0.1</b>	<b>0.2</b>		
<b>Derivatives Designated as Hedging Instruments:</b>					
Interest rate floors (2)	Cash flow	0.7	5.1		
Interest rate swaps	Fair value	(0.1)	(0.1)		
<b>Total</b>		<b>0.6</b>	<b>5.0</b>		
<b>Total derivatives</b>		<b>\$ 0.7</b>	<b>\$ 5.2</b>	<b>\$</b>	<b>\$</b>

(1) Amounts recognized in earnings are recorded in interest income on loans for derivatives designated as hedging instruments and other non-interest income for derivatives not designated as hedging instruments.

(2) Reflects income relating to interest rate floors terminated during 2008 and 2009. See Interest Rate Floors.

**NOTE 13. NEW ACCOUNTING STANDARDS*****Credit Quality and Allowance for Credit Losses Disclosures***

In July 2010, the Financial Accounting Standards Board (the FASB) amended its standards related to required disclosures about the credit quality of financing receivables and the allowance for credit losses. As a result, companies are required to provide expanded credit risk disclosures (such as aging information and credit quality indicators) and expanded disclosures related to the allowance for credit losses (such as a disaggregated rollforward of activity in the allowance). Both new and existing disclosures must be disaggregated either by portfolio segment or by class of financing receivable that are based, in part, on how a company develops its allowance for credit losses and manages its credit exposure. The amendments requiring disclosure as of the end of a reporting period were effective for People's United Financial at December 31, 2010. The amendments requiring disclosures about activity that occurs during a reporting period generally became effective for People's United Financial on January 1, 2011. In January 2011, the FASB temporarily deferred the effective date for disclosures related to TDRs to coincide with the effective date of the then proposed accounting standard update related to TDRs, which is discussed further below. The applicable required disclosures have been provided in Note 4.



**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

***Goodwill and Intangible Assets***

In December 2010, the FASB amended its standards related to intangible assets by modifying Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that a goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that an impairment may exist such as if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. This amendment became effective for People's United Financial on January 1, 2011 and is not expected to have a significant impact on the company's Consolidated Financial Statements.

***Business Combinations***

In December 2010, the FASB amended its standards related to business combinations by (i) providing clarification regarding the acquisition date that should be used for reporting the pro forma financial information disclosures required when comparative financial statements are presented and (ii) requiring entities to provide a description of the nature and amount of material, nonrecurring pro forma adjustments that are directly attributable to the business combination. For People's United Financial, these amendments are effective for business combinations for which the acquisition date is on or after January 1, 2011.

***Troubled Debt Restructurings***

In April 2011, the FASB amended its standards related to receivables to (i) clarify which loan modifications constitute TDRs and (ii) assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a TDR, both for purposes of recording an impairment loss and for disclosure of TDRs. In evaluating whether a loan modification constitutes a TDR, a creditor must separately conclude that (i) the modification constitutes a concession and (ii) the debtor is experiencing financial difficulties. For public companies, this clarifying guidance is effective for periods beginning on or after June 15, 2011 (July 1, 2011 for People's United Financial), and applies retrospectively to restructurings occurring on or after January 1, 2011. This amendment is not expected to have a significant impact on the company's Consolidated Financial Statements.

***Reconsideration of Effective Control for Repurchase Agreements***

In April 2011, the FASB amended its standards with respect to repurchase agreements. The amendments change (i) the effective control assessment by removing the criterion that required the transferor to have the ability to repurchase or redeem financial assets on substantially the agreed terms, even in the event of default by the transferee, and (ii) the collateral maintenance guidance related to that criterion. Instead, the amendments focus the assessment of effective control on the transferor's rights and obligations with respect to the transferred financial assets and not whether the transferor has the practical ability to perform in accordance with those rights or obligations. As a result, it is anticipated that most repurchase agreements will not qualify for derecognition from the transferor's financial statements. These amendments are effective for the first interim or annual period beginning on or after December 15, 2011 (January 1, 2012 for People's United Financial), and will be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. These amendments are not expected to have a significant impact on the company's Consolidated Financial Statements.

**Table of Contents**

**People's United Financial, Inc.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 14. SUBSEQUENT EVENT**

People's United Bank has been named as a defendant in a lawsuit arising from its assessment and collection of overdraft fees on checking accounts. The complaint was filed in the Superior Court of Connecticut, Judicial District of Waterbury, on April 22, 2011 and alleges that People's United Bank engaged in certain unfair practices in the posting of electronic debit card transactions from highest to lowest dollar amount. The complaint also alleges that such practices were inadequately disclosed to customers and were unfairly used by People's United Bank for the purpose of generating revenue by maximizing the number of overdraft fees a customer is assessed. The complaint seeks certification of a class of checking account holders residing in Connecticut and who have incurred at least one overdraft fee, injunctive relief, compensatory, punitive and treble damages, disgorgement and restitution of overdraft fees paid, and attorneys' fees.

Management has reviewed the allegations made in the complaint and intends to defend the action vigorously. Management is not currently in a position to assess the likelihood of success of the plaintiffs' claims against People's United Bank, or the extent (if any) to which these actions may affect People's United Financial's financial condition, results of operations or liquidity.

**Table of Contents**

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

**Forward-Looking Statements**

Periodic and other filings made by People's United Financial, Inc. ( "People's United Financial" or the "company" ) with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934 (the "Exchange Act" ) may from time to time contain information and statements that are forward-looking in nature. Such filings include the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and may include other forms such as proxy statements. Other written or oral statements made by People's United Financial or its representatives from time to time may also contain forward-looking statements.

In general, forward-looking statements usually use words such as "expect," "anticipate," "believe," "should," and similar expressions, and include all statements about People's United Financial's operating results or financial position for future periods. Forward-looking statements represent management's beliefs, based upon information available at the time the statements are made, with regard to the matters addressed; they are not guarantees of future performance.

All forward-looking statements are subject to risks and uncertainties that could cause People's United Financial's actual results or financial condition to differ materially from those expressed in or implied by such statements. Factors of particular importance to People's United Financial include, but are not limited to: (1) changes in general, national or regional economic conditions; (2) changes in interest rates; (3) changes in loan default and charge-off rates; (4) changes in deposit levels; (5) changes in levels of income and expense in non-interest income and expense related activities; (6) residential mortgage and secondary market activity; (7) changes in accounting and regulatory guidance applicable to banks; (8) price levels and conditions in the public securities markets generally; (9) competition and its effect on pricing, spending, third-party relationships and revenues; (10) the successful integration of acquired companies; and (11) possible changes in regulation resulting from or relating to recently enacted financial reform legislation.

All forward-looking statements can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Consequently, no forward-looking statement can be guaranteed. People's United Financial does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## **Table of Contents**

### **Recent Market Developments**

In response to the unprecedented challenges affecting the banking system, the Federal government began implementing several programs in late 2008 designed to address a variety of issues facing the financial sector. The most noteworthy of these initiatives was the Emergency Economic Stabilization Act of 2008 (the EESA). The EESA led to the Troubled Asset Relief Program (the TARP) and the TARP Capital Purchase Program, neither of which had a direct impact on People's United Financial as the company did not participate in these programs. People's United Financial did, however, experience a number of changes with respect to deposit insurance coverage and related assessments.

#### *FDIC Insurance Coverage / Assessments*

The Federal Deposit Insurance Corporation (the FDIC) insures deposits at FDIC insured financial institutions up to certain limits, charging premiums to maintain the Deposit Insurance Fund (the DIF) at specified levels. Such premiums may vary based on the risk profile of the insured institution and have historically ranged from 0.05% of deposits for an institution in the highest sub-category of the highest category to 0.43% of deposits for an institution in the lowest category. Current economic conditions have resulted in an increased number of bank failures and, consequently, greater use of DIF resources. In response, the FDIC authorized higher premium assessments for 2009 pursuant to a restoration plan designed to increase the DIF reserve ratio to required levels. Under the FDIC's restoration plan, the premium assessment rate was raised uniformly by seven basis points beginning on January 1, 2009 resulting in an initial base assessment rate of 12 basis points for People's United Bank. Furthermore, the premium assessment rate in effect beginning April 1, 2009 is subject to adjustments that are based on each institution's risk profile and may affect its initial base assessment rate.

On September 29, 2009, the FDIC adopted a plan that extended the DIF restoration plan from seven years to eight years and on November 12, 2009, the FDIC adopted a final rule that amended the assessment regulations to require insured financial institutions to prepay, on December 30, 2009, their estimated deposit insurance premiums for 2010, 2011 and 2012. Under this rule, which did not include any additional special assessments, the prepayment was based on an assumed 5% annual growth rate in each institution's insured deposits (the assessment base) and an assumed increase of three basis points in each institution's premium assessment rate beginning in 2011. As such, deposit insurance expense may continue to increase in the future. On December 30, 2009, People's United Bank prepaid its estimated deposit insurance premiums totaling \$69 million in accordance with FDIC regulations. The prepaid deposit insurance assessment totaled \$48 million at March 31, 2011.

## **Table of Contents**

The EESA increased the FDIC deposit insurance limit from \$100,000 to \$250,000 per depositor through December 31, 2009, and subsequent amendments extended the increased coverage through December 31, 2013. In addition, on October 14, 2008, the FDIC announced the Temporary Liquidity Guarantee Program, which consists of two components: temporary unlimited deposit insurance on funds in non-interest-bearing transaction deposit accounts not otherwise covered by the increased \$250,000 deposit insurance limit (the Transaction Account Guarantee Program ) and a temporary guarantee of certain newly-issued unsecured debt (the Debt Guarantee Program ). All eligible institutions were covered under both programs for the first 30 days without incurring any costs. After the initial 30 day period, institutions participating in the Transaction Account Guarantee Program are assessed a 10 basis point surcharge on the additional insured deposits and institutions participating in the Debt Guarantee Program are subject to an annualized charge equal to 75 basis points.

On August 26, 2009, the FDIC adopted a final rule extending the Transaction Account Guarantee Program from December 31, 2009 through June 30, 2010. In April 2010, the Transaction Account Guarantee Program was extended again through December 31, 2010. Institutions remaining in the Transaction Account Guarantee Program will be charged an assessment rate of either 15 basis points, 20 basis points or 25 basis points on the additional insured deposits, depending on the institution's risk category as assigned by the FDIC.

Through June 30, 2010, People's United Bank participated in the Transaction Account Guarantee Program as it had historically participated in all other FDIC deposit insurance programs. However, People's United Bank elected to opt out of future participation in the Transaction Account Guarantee Program effective July 1, 2010. While People's United Financial has retained its right to do so, the company does not, at this time, intend to issue senior unsecured debt securities under the Debt Guarantee Program.

In February 2011, the FDIC approved a final rule which: changes the assessment base from adjusted domestic deposits to a bank's average consolidated total assets minus average tangible equity (defined as Tier 1 capital); adopts a new large-bank pricing assessment scheme; and sets a target size for the DIF at 2% of insured deposits. The rule, which is effective for the quarterly assessment period ending June 30, 2011, also (i) implements a lower assessment rate schedule when the DIF reaches 1.15 percent and, in lieu of dividends, provides for a lower rate schedule when the reserve ratio reaches 2 percent and 2.5 percent and (ii) creates a scorecard-based assessment system for financial institutions with more than \$10 billion in assets, including People's United Bank.

**Table of Contents**

Based on the increase in the premium assessment rate, the special assessment announced in May 2009, and People's United Bank's participation in the Transaction Account Guarantee Program through June 30, 2010, the company's cost of deposit insurance increased significantly in 2009 and 2010, and further increases may occur. The actual amount of future assessments will be dependent on several factors, including: (i) deposit levels; (ii) People's United Bank's risk profile; (iii) changes resulting from the FDIC's February 2011 final rule; and (iv) whether additional special assessments are imposed in future periods and the manner in which such assessments are determined.

*Dodd-Frank Wall Street Reform and Consumer Protection Act*

As previously disclosed in the risk factors included in People's United Financial's Annual Report on Form 10-K for the year ended December 31, 2010, our business is subject to risk as a result of changes in Federal and State regulation. On July 21, 2010, financial regulatory reform was signed into law by the President as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Act"). The Act implements significant changes in the financial regulatory landscape and will impact all financial institutions and their holding companies, including People's United Bank and People's United Financial.

Among the Act's significant regulatory changes, it creates a new financial consumer protection agency, known as the Bureau of Consumer Financial Protection (the "Bureau"), that is empowered to promulgate new consumer protection regulations and revise existing regulations in many areas of consumer protection. The Bureau has exclusive authority to issue regulations, orders and guidance to administer and implement the objectives of federal consumer protection laws. The Bureau will also have exclusive supervision over our consumer compliance examinations. Moreover, the Act permits states to adopt stricter consumer protection laws and authorizes state attorneys general to enforce consumer protection rules issued by the Bureau. The Act restricts the authority of the Federal banking regulators to preempt state consumer protection laws applicable to the Bank, and limits the preemption of state laws as they affect subsidiaries and agents of federally-chartered banks.



**Table of Contents**

The Act provides that the amount of interchange fee that an issuer of debit cards may charge or receive must be reasonable and proportional to the cost of the transaction. The Act directs the Board of Governors of the Federal Reserve System (the Board) to issue regulations to implement this requirement, and further provides that in determining whether a charge is reasonable and proportional the issuer may generally consider only costs that are specific to the individual transaction. Separately, the Board is authorized to issue regulations that would allow an issuer to adjust interchange fees to reflect the costs associated with fraud mitigation related to debit card transactions, provided that the issuer must comply with fraud-related standards to be established by the Board. The Act further provides that a debit card issuer may not restrict the number of payment card networks on which a debit card transaction may be processed to a single network or limit the ability of a merchant to direct the routing of debit card payments for processing. The company expects that the Act's interchange fee provisions will reduce interchange fee revenue, beginning in the third quarter of 2011, but the full impact will not be known until the Board has completed its rule-making. It is anticipated that establishment of the Bureau and these other changes will significantly increase the company's regulatory compliance burden and costs and may restrict the financial products and services People's United Financial offers to its customers.

The Act also imposes stringent capital requirements on bank holding companies by, among other things, imposing leverage ratios on holding companies and prohibiting new trust preferred issuances from counting as Tier I capital. The Act also increases regulation of derivatives and hedging transactions, which could limit the ability of People's United Financial to enter into, or increase the costs associated with, interest rate and other hedging transactions.

Because many of the Act's provisions require subsequent regulatory rulemaking, the impact that the new regulations will have on People's United Bank and People's United Financial can not be predicted at this time.

The actions noted above, together with additional actions announced by the U.S. Treasury and other regulatory agencies, continue to develop. It is not clear at this time what impact such actions will have on the capital markets and the financial services industry. The extreme levels of market volatility and limited credit availability currently being experienced could continue to adversely affect the U.S. banking industry and the broader U.S. and global economies for the foreseeable future, which will have an effect on all financial institutions, including People's United Financial.

In July 2011, the Office of the Comptroller of the Currency is expected to assume responsibility for the supervision and regulation of all federally-chartered savings banks, and the Board of Governors of the Federal Reserve System is expected to assume responsibility for the supervision and regulation of all savings and loan holding companies.

**Table of Contents****Selected Consolidated Financial Data**

(dollars in millions, except per share data)	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
<b>Earnings Data:</b>			
Net interest income	\$ 220.3	\$ 189.8	\$ 159.6
Provision for loan losses	14.6	10.9	9.5
Non-interest income (1)	74.6	68.1	64.2
Non-interest expense (1), (2)	202.8	199.1	193.9
Income before income tax expense	77.5	47.9	20.4
Net income	51.7	32.0	13.6
<b>Selected Statistical Data:</b>			
Net interest margin (3)	4.16%	3.87%	3.49%
Return on average assets (3)	0.84	0.56	0.26
Return on average tangible assets (3)	0.91	0.61	0.28
Return on average stockholders' equity (3)	4.0	2.4	1.0
Return on average tangible stockholders' equity (3)	6.4	3.7	1.5
Efficiency ratio	66.2	71.1	75.2
<b>Per Common Share Data:</b>			
Basic and diluted earnings per share	\$ 0.15	\$ 0.09	\$ 0.04
Dividends paid per share	0.1550	0.1550	0.1525
Dividend payout ratio	104.9%	172.5%	376.2%
Book value (end of period)	\$ 14.92	\$ 14.91	\$ 15.12
Tangible book value (end of period)	9.27	9.30	10.25
Stock price:			
High	14.49	14.17	17.08
Low	12.17	12.20	15.07
Close (end of period)	12.58	14.01	15.62

- (1) Income and expenses associated with merchant services and customer derivatives are presented net in non-interest income for all periods.
- (2) Includes \$3.1 million, \$7.0 million and \$23.4 million of merger-related expenses, core system conversion costs and one-time charges for the three months ended March 31, 2011, December 31, 2010 and March 31, 2010, respectively.
- (3) Annualized.

**Table of Contents**

(dollars in millions)	As of and for the Three Months Ended				
	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010
<b>Financial Condition Data:</b>					
Total assets	\$ 24,962	\$ 25,037	\$ 21,897	\$ 21,950	\$ 21,588
Loans	17,523	17,328	15,120	15,140	15,253
Securities	3,203	3,033	2,478	1,787	886
Short-term investments (1)	926	1,120	1,218	1,944	2,527
Allowance for loan losses	178	173	173	173	173
Goodwill and other acquisition-related intangibles	1,953	1,962	1,772	1,778	1,767
Deposits	18,110	17,933	15,675	15,834	15,397
Borrowings	1,158	1,011	254	141	175
Subordinated notes and debentures	176	182	183	183	182
Stockholders' equity	5,160	5,219	5,365	5,413	5,479
Non-performing assets (2)	292	303	312	285	248
Net loan charge-offs	9.6	10.9	21.8	17.8	9.5
<b>Average Balances:</b>					
Loans	\$ 17,290	\$ 15,770	\$ 15,120	\$ 15,247	\$ 14,589
Securities	3,089	2,457	1,856	1,097	888
Short-term investments (1)	843	1,418	1,892	2,533	2,901
Residential mortgage loans held for sale	52	52	47	38	36
Total earning assets	21,274	19,697	18,915	18,915	18,414
Total assets	24,623	22,961	21,955	21,872	21,260
Deposits	17,944	16,531	15,801	15,704	15,202
Total funding liabilities	19,121	17,236	16,175	16,052	15,573
Stockholders' equity	5,185	5,335	5,404	5,458	5,275
<b>Ratios:</b>					
Net loan charge-offs to average loans (annualized)	0.22%	0.28%	0.58%	0.47%	0.26%
Non-performing assets to originated loans, real estate owned and repossessed assets (2)	1.96	2.09	2.19	2.02	1.75
Allowance for loan losses to:					
Originated loans (2)	1.19	1.19	1.22	1.23	1.22
Originated non-performing loans (2)	73.8	70.3	68.6	78.5	89.7
Average stockholders' equity to average total assets	21.1	23.2	24.6	25.0	24.8
Stockholders' equity to total assets	20.7	20.8	24.5	24.7	25.4
Tangible stockholders' equity to tangible assets	13.9	14.1	17.8	18.0	18.7
Total risk-based capital (3)	14.8	14.5	16.4	16.6	16.3

(1) Includes securities purchased under agreements to resell.

(2) Excludes acquired loans. See Asset Quality.

(3) Total risk-based capital ratios presented are for People's United Bank and, as such, do not reflect the additional capital residing at People's United Financial. See Regulatory Capital Requirements.

**Table of Contents**

**Non-GAAP Financial Measures and Reconciliation to GAAP**

In addition to evaluating People's United Financial's results of operations in accordance with U.S. generally accepted accounting principles (GAAP), management routinely supplements this evaluation with an analysis of certain non-GAAP financial measures, such as the efficiency and tangible equity ratios, tangible book value per share, and operating earnings. Management believes these non-GAAP financial measures provide information useful to investors in understanding People's United Financial's underlying operating performance and trends, and facilitates comparisons with the performance of other banks and thrifts. Further, the efficiency ratio and operating earnings are used by management in its assessment of financial performance including non-interest expense control, while the tangible equity ratio and tangible book value per share are used to analyze the relative strength of People's United Financial's capital position.

The efficiency ratio, which represents an approximate measure of the cost required by People's United Financial to generate a dollar of revenue, is the ratio of (i) total non-interest expense (excluding goodwill impairment charges, amortization of other acquisition-related intangibles and fair value adjustments, losses on real estate assets and non-recurring expenses) (the numerator) to (ii) net interest income on a fully taxable equivalent (FTE) basis (excluding fair value adjustments) plus total non-interest income (including the fully taxable equivalent adjustment on bank-owned life insurance (BOLI) income, and excluding gains and losses on sales of assets, other than residential mortgage loans, and non-recurring income) (the denominator). People's United Financial generally considers an item of income or expense to be non-recurring if it is not similar to an item of income or expense of a type recorded within the last two years and is not similar to an item of income or expense of a type reasonably expected to be recorded within the following two years.

Operating earnings exclude from net income those items that management considers to be of such a non-recurring or infrequent nature that, by excluding such items (net of income taxes), People's United Financial's results can be measured and assessed on a more consistent basis from period to period. Items excluded from operating earnings, which include, but are not limited to, merger-related expenses, core system conversion costs, and one-time charges related to executive-level management separation agreements, are generally also excluded when calculating the efficiency ratio. Operating earnings per share is calculated by dividing operating earnings by the weighted average number of dilutive common shares outstanding for the respective period.

**Table of Contents**

The tangible equity ratio is the ratio of (i) tangible stockholders' equity (total stockholders' equity less goodwill and other acquisition-related intangibles) (the numerator) to (ii) tangible assets (total assets less goodwill and other acquisition-related intangibles) (the denominator). Tangible book value per share is calculated by dividing tangible stockholders' equity by common shares (total common shares issued, less common shares classified as treasury shares and unallocated ESOP common shares).

In light of diversity in presentation among financial institutions, the methodologies used by People's United Financial for determining the non-GAAP financial measures discussed above may differ from those used by other financial institutions.

The following table summarizes People's United Financial's efficiency ratio derived from amounts reported in the Consolidated Statements of Income:

(dollars in millions)	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
Total non-interest expense	\$ 202.8	\$ 199.1	\$ 193.9
Less:			
Amortization of other acquisition-related intangibles	5.9	6.1	4.7
Merger-related expenses	3.1	4.8	14.7
Fair value adjustments	0.8	0.8	0.8
Other	2.1	2.7	2.9
<b>Total</b>	<b>\$ 190.9</b>	<b>\$ 184.7</b>	<b>\$ 170.8</b>
Net interest income (FTE basis)	\$ 221.5	\$ 190.7	\$ 160.4
Total non-interest income	74.6	68.1	64.2
Add:			
Fair value adjustments			1.6
Net security losses		1.0	
BOLI FTE adjustment	0.6	0.5	1.0
Less:			
Fair value adjustments	5.0	0.6	
Net security gains	0.1		
Other	3.3		
<b>Total</b>	<b>\$ 288.3</b>	<b>\$ 259.7</b>	<b>\$ 227.2</b>
<b>Efficiency ratio</b>	<b>66.2%</b>	<b>71.1%</b>	<b>75.2%</b>

**Table of Contents**

The following table summarizes People's United Financial's operating earnings and operating earnings per share:

(dollars in millions)	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
Net income, as reported	\$ 51.7	\$ 32.0	\$ 13.6
Adjustments, net of tax (1)	2.1	4.7	15.6
<b>Operating earnings</b>	<b>\$ 53.8</b>	<b>\$ 36.7</b>	<b>\$ 29.2</b>
Earnings per share, as reported	\$ 0.15	\$ 0.09	\$ 0.04
Adjustments		0.01	0.04
<b>Operating earnings per share</b>	<b>\$ 0.15</b>	<b>\$ 0.10</b>	<b>\$ 0.08</b>

- (1) Represents pre-tax merger-related expenses, core system conversion costs and one-time charges totaling \$3.1 million, \$7.0 million and \$23.4 million for the three months ended March 31, 2011, December 31, 2010 and March 31, 2010, respectively, less related income taxes.

The following tables summarize People's United Financial's tangible equity ratio and tangible book value per share derived from amounts reported in the Consolidated Statements of Condition:

<b>Tangible Equity Ratio</b> (in millions, except per share data)	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010
Total stockholders' equity	\$ 5,160	\$ 5,219	\$ 5,365	\$ 5,413	\$ 5,479
Less: goodwill and other acquisition-related intangibles	1,953	1,962	1,772	1,778	1,767
<b>Tangible stockholders' equity</b>	<b>\$ 3,207</b>	<b>\$ 3,257</b>	<b>\$ 3,593</b>	<b>\$ 3,635</b>	<b>\$ 3,712</b>
Total assets	\$ 24,962	\$ 25,037	\$ 21,897	\$ 21,950	\$ 21,588
Less: goodwill and other acquisition-related intangibles	1,953	1,962	1,772	1,778	1,767
<b>Tangible assets</b>	<b>\$ 23,009</b>	<b>\$ 23,075</b>	<b>\$ 20,125</b>	<b>\$ 20,172</b>	<b>\$ 19,821</b>
<b>Tangible equity ratio</b>	<b>13.9%</b>	<b>14.1%</b>	<b>17.8%</b>	<b>18.0%</b>	<b>18.7%</b>
<b>Tangible Book Value Per Share</b> (in millions, except per share data)	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010
<b>Tangible stockholders' equity</b>	<b>\$ 3,207</b>	<b>\$ 3,257</b>	<b>\$ 3,593</b>	<b>\$ 3,635</b>	<b>\$ 3,712</b>
Common shares issued	376.95	376.62	374.63	374.64	374.76
Less: Common shares classified as treasury shares	22.01	17.49	8.75	6.90	3.19
Unallocated ESOP common shares	8.97	9.06	9.15	9.23	9.32
<b>Common shares</b>	<b>345.97</b>	<b>350.07</b>	<b>356.73</b>	<b>358.51</b>	<b>362.25</b>
<b>Tangible book value per share</b>	<b>\$ 9.27</b>	<b>\$ 9.30</b>	<b>\$ 10.07</b>	<b>\$ 10.14</b>	<b>\$ 10.25</b>



## **Table of Contents**

### **Acquisitions Completed in 2010**

On February 19, 2010, People's United Financial completed its acquisition of Financial Federal Corporation ( Financial Federal ), a financial services company providing collateralized lending, financing and leasing services nationwide to small and medium sized businesses. On April 16, 2010, People's United Bank entered into a definitive purchase and assumption agreement with the FDIC pursuant to which People's United Bank assumed all of the deposits, certain assets and the banking operations of Butler Bank, located in Lowell, Massachusetts. On November 30, 2010, People's United Financial completed its acquisitions of Smithtown Bancorp, Inc. ( Smithtown ) based in Hauppauge, New York and LSB Corporation ( LSB ) based in North Andover, Massachusetts. The assets acquired and liabilities assumed in these transactions were recorded at their estimated fair values as of the respective closing dates. People's United Financial's results of operations include the results of these companies beginning with the respective closing dates. See Note 2 to the Consolidated Financial Statements for a further discussion of these acquisitions.

### **Pending Acquisition**

On January 20, 2011, People's United Financial announced the signing of a definitive agreement to acquire Danvers Bancorp, Inc. ( Danvers ) based in Danvers, Massachusetts. The acquisition is valued at approximately \$493 million, with approximately 55% to be paid in the form of shares of People's United Financial common stock and approximately 45% to be paid in cash. At March 31, 2011, Danvers reported total assets of \$2.77 billion and total deposits of \$2.13 billion and operates 28 branches in the greater Boston area.

The transaction, which is expected to close in the second quarter of 2011, is subject to approval by bank regulatory authorities. Danvers shareholders are scheduled to vote on the merger on May 13, 2011. People's United Financial shareholder approval is not required for this transaction.



## **Table of Contents**

### **Financial Overview**

People's United Financial reported net income of \$51.7 million, or \$0.15 per diluted share, for the three months ended March 31, 2011, compared to \$13.6 million, or \$0.04 per diluted share, for the year-ago period. First quarter 2011 earnings reflect higher net interest income, organic loan and deposit growth, and continued growth in wealth management income, partially offset by an increase in the provision for loan losses in response to loan growth.

As previously discussed, People's United Financial completed its acquisitions of Financial Federal on February 19, 2010, Butler Bank on April 16, 2010 and both Smithtown and LSB on November 30, 2010. Accordingly, the results of operations for these acquisitions are included beginning as of the respective acquisition dates, and prior period results have not been restated to include Financial Federal, Butler Bank, Smithtown and LSB.

People's United Financial's return on average tangible assets was 0.91% and return on average tangible stockholders' equity was 6.4% for the three months ended March 31, 2011, compared to 0.28% and 1.5%, respectively, in the year-ago quarter.

Net interest income increased \$60.7 million from the year-ago quarter while the net interest margin improved 67 basis points to 4.16%. The higher net interest margin reflects the benefit of the acquisitions completed in 2010 as well as a 19 basis point reduction in the cost of deposits, partially offset by the historically low interest rate environment, and the company's asset sensitive balance sheet, including its excess capital, a portion of which was invested in relatively low-yielding short-term investments and securities resale agreements for most of 2010. Compared to the fourth quarter of 2010, net interest income increased \$30.5 million and the net interest margin increased 29 basis points, primarily reflecting the benefit of the two acquisitions completed during the fourth quarter of 2010, an increase in investment income, a 5 basis point reduction in the cost of deposits, and additional interest accretion from the Financial Federal acquisition as a result of better than expected credit experience and slower than anticipated pre-payment activity.

Compared to the first quarter of 2010, average earning assets increased \$2.9 billion, reflecting increases of \$2.7 billion in average loans and \$2.2 billion in average securities, partially offset by a \$2.1 billion decrease in average short-term investments and securities resale agreements. Average funding liabilities increased \$3.5 billion, primarily reflecting increases of \$2.7 billion in average total deposits and \$808 million in average total borrowings.

Compared to the year-ago quarter, total non-interest income increased \$10.4 million and total non-interest expense increased \$8.9 million (see Non-Interest Income and Non-Interest Expense). The efficiency ratio was 66.2% in the first quarter of 2011 compared to 75.2% in the year-ago period.

**Table of Contents**

The provision for loan losses in the first quarter of 2011 totaled \$14.6 million compared to \$9.5 million in the year-ago period. The provision for loan losses in the first quarter of 2011 reflected net loan charge-offs of \$9.6 million and a \$5.0 million increase in the allowance for loan losses in response to loan growth. The provision for loan losses in the first quarter of 2010 reflected net loan charge-offs of \$9.5 million. Net loan charge-offs as a percentage of average total loans on an annualized basis were 0.22% in the first quarter of 2011 compared to 0.26% in the year-ago quarter.

The allowance for loan losses totaled \$177.5 million at March 31, 2011, reflecting a \$5.0 million increase from December 31, 2010 in response to loan growth. Non-performing assets totaled \$292.1 million at March 31, 2011, an \$11.0 million decrease from December 31, 2010. At March 31, 2011, the allowance for loan losses as a percentage of originated loans was 1.19% and as a percentage of originated non-performing loans was 73.8% (see Asset Quality).

People's United Financial's total stockholders' equity was \$5.2 billion at both March 31, 2011 and December 31, 2010 and as a percentage of total assets, stockholders' equity was 20.7% and 20.8%, respectively. Tangible stockholders' equity as a percentage of tangible assets was 13.9% at March 31, 2011 compared to 14.1% at December 31, 2010.

People's United Bank's total risk-based capital ratio was 14.8% at March 31, 2011 compared to 14.5% at December 31, 2010 (see Regulatory Capital Requirements).

## **Table of Contents**

### **Business Segment Results**

People's United Financial's operations are divided into three primary business segments that represent its core businesses: Commercial Banking, Retail and Business Banking, and Wealth Management. In addition, the Treasury area manages People's United Financial's securities portfolio, short-term investments and securities resale agreements, wholesale borrowings and the funding center.

People's United Financial uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing (FTP), the provision for loan losses, non-interest expense and income taxes. These estimates and allocations, some of which can be subjective in nature, are continually being reviewed and refined. Any changes in estimates and allocations that may affect the reported results of any business segment will not affect the consolidated financial position or results of operations of People's United Financial as a whole.

FTP is used in the calculation of each operating segment's net interest income, and measures the value of funds used in and provided by an operating segment. The difference between the interest income on earning assets and the interest expense on funding liabilities, and the corresponding FTP charge for interest income or credit for interest expense, results in net spread income (see Treasury).

A five-year rolling average net charge-off rate is used as the basis for the provision for loan losses for the respective segment. People's United Financial allocates a majority of non-interest expenses to each business segment using a full-absorption costing process. Direct and indirect costs are analyzed and pooled by process and assigned to the appropriate business segment and corporate overhead costs are allocated to the business segments. Income tax expense is allocated to each business segment using a constant rate, based on an estimate of the consolidated effective income tax rate for the year.

Total average assets and total average liabilities are reported for each business segment due to management's reliance, in part, on such average balances for purposes of assessing business segment performance. These averages include allocated goodwill and intangible assets.

The reported average assets of each business segment include allocated goodwill and intangible assets, both of which are reviewed for impairment at least annually. Goodwill is tested for impairment at the reporting unit level and involves a two-step test. The first step (Step 1) is used to identify potential impairment, and involves comparing each reporting unit's estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting unit exceeds its carrying amount, goodwill is not deemed to be impaired. Should the carrying amount of the reporting unit exceed its estimated fair value, an indicator of potential impairment is deemed to exist and a second step is performed to measure the amount of such impairment, if any. None of the company's identified reporting units are at risk of failing the Step 1 goodwill impairment test at this time.

**Table of Contents****Business Segment Performance Summary**

Three months ended March 31, 2011 (in millions)	Commercial Banking	Retail and Business Banking	Wealth Management	Total Segments	Treasury	Other	Total Consolidated
Net interest income	\$ 101.6	\$ 105.0	\$ 1.3	\$ 207.9	\$ 5.5	\$ 6.9	\$ 220.3
Provision for loan losses	8.7	2.5	0.1	11.3		3.3	14.6
Total non-interest income	21.8	33.9	19.6	75.3	0.8	(1.5)	74.6
Total non-interest expense	48.7	119.3	21.7	189.7	1.6	11.5	202.8
Income (loss) before income tax expense (benefit)	66.0	17.1	(0.9)	82.2	4.7	(9.4)	77.5
Income tax expense (benefit)	22.0	5.7	(0.3)	27.4	1.6	(3.2)	25.8
Net income (loss)	\$ 44.0	\$ 11.4	\$ (0.6)	\$ 54.8	\$ 3.1	\$ (6.2)	\$ 51.7
Total average assets	\$ 12,557.8	\$ 6,522.5	\$ 338.4	\$ 19,418.7	\$ 3,997.7	\$ 1,206.1	\$ 24,622.5
Total average liabilities	2,421.8	16,037.1	183.4	18,642.3	733.6	61.2	19,437.1
Three months ended March 31, 2010 (in millions)	Commercial Banking	Retail and Business Banking	Wealth Management	Total Segments	Treasury	Other	Total Consolidated
Net interest income (loss)	\$ 69.2	\$ 90.8	\$ 1.0	\$ 161.0	\$ (17.9)	\$ 16.5	\$ 159.6
Provision for loan losses	6.1	1.5		7.6		1.9	9.5
Total non-interest income	11.6	32.9	18.7	63.2	2.0	(1.0)	64.2
Total non-interest expense	43.3	101.8	21.3	166.4	1.2	26.3	193.9
Income (loss) before income tax expense (benefit)	31.4	20.4	(1.6)	50.2	(17.1)	(12.7)	20.4
Income tax expense (benefit)	10.4	6.8	(0.5)	16.7	(5.7)	(4.2)	6.8
Net income (loss)	\$ 21.0	\$ 13.6	\$ (1.1)	\$ 33.5	\$ (11.4)	\$ (8.5)	\$ 13.6
Total average assets	\$ 10,622.3	\$ 5,516.2	\$ 351.0	\$ 16,489.5	\$ 3,940.2	\$ 829.9	\$ 21,259.6
Total average liabilities	2,284.1	13,064.5	189.8	15,538.4	86.3	359.8	15,984.5

**Table of Contents**

**Commercial Banking** consists principally of commercial real estate lending, commercial and industrial lending, and commercial deposit gathering activities. This segment also includes the equipment financing operations of People's Capital and Leasing Corp. ( PCLC ) and People's United Equipment Finance Corp. ( PUEFC ), as well as cash management, correspondent banking and municipal banking.

(in millions)	Three Months Ended	
	March 31, 2011	March 31, 2010
Net interest income	\$ 101.6	\$ 69.2
Provision for loan losses	8.7	6.1
Total non-interest income	21.8	11.6
Total non-interest expense	48.7	43.3
Income before income tax expense	66.0	31.4
Income tax expense	22.0	10.4
Net income	\$ 44.0	\$ 21.0
Total average assets	\$ 12,557.8	\$ 10,622.3
Total average liabilities	2,421.8	2,284.1

Commercial Banking net income increased \$23.0 million in the first quarter of 2011 compared to the first quarter of 2010, reflecting the benefit from the acquisitions completed in 2010 as well as organic loan growth. The \$32.4 million increase in net interest income reflects an increase in average earning assets and improved spreads on commercial loans due to loan mix, partially offset by narrowing spreads on commercial deposits. The \$10.2 million increase in non-interest income, primarily reflects a \$5.5 million net gain on sale of acquired non-performing loans, and increases in operating lease income, resulting from a higher level of equipment leased to PCLC customers, and commercial banking fees. The \$5.4 million increase in non-interest expense reflects additional non-interest expenses resulting from the 2010 acquisitions, an increase in amortization expense on leased equipment and higher direct expenses due to the continued loan growth in Commercial Banking.

The average commercial banking loan portfolio increased \$1.9 billion in the first quarter of 2011 compared to the first quarter of 2010, reflecting organic loan growth and the acquisitions completed during 2010.

**Table of Contents**

**Retail and Business Banking** includes, as its principal business lines, business lending, consumer and business deposit gathering activities, consumer lending (including residential mortgage, home equity and indirect auto lending), and merchant services.

(in millions)	Three Months Ended	
	March 31, 2011	March 31, 2010
Net interest income	\$ 105.0	\$ 90.8
Provision for loan losses	2.5	1.5
Total non-interest income	33.9	32.9
Total non-interest expense	119.3	101.8
Income before income tax expense	17.1	20.4
Income tax expense	5.7	6.8
Net income	\$ 11.4	\$ 13.6
Total average assets	\$ 6,522.5	\$ 5,516.2
Total average liabilities	16,037.1	13,064.5

Retail and Business Banking net income decreased \$2.2 million in the first quarter of 2011 compared to the first quarter of 2010. The \$14.2 million increase in net interest income primarily reflects the growth in deposit balances and an increase in the spread on residential mortgages and consumer loans, partially offset by narrower spreads on deposit products resulting from the continued negative impact of a reduced interest rate environment initiated by the Federal Reserve Board in 2008. The \$17.5 million increase in non-interest expense reflects increases in direct and allocated expenses primarily due to the acquisitions completed in 2010.

Average assets increased \$1.0 billion in the first quarter of 2011 compared to the first quarter of 2010, reflecting organic loan growth and the acquisitions completed during 2010. Average liabilities increased \$3.0 billion compared to the first quarter of 2010, reflecting organic deposit growth and the acquisitions completed during 2010.

**Table of Contents**

**Wealth Management** consists of trust services, corporate trust, brokerage, financial advisory services, investment management services and life insurance provided by People's Securities, Inc., other insurance services provided through People's United Insurance Agency, Inc. and private banking.

(in millions)	Three Months Ended	
	March 31, 2011	March 31, 2010
Net interest income	\$ 1.3	\$ 1.0
Provision for loan losses	0.1	
Total non-interest income	19.6	18.7
Total non-interest expense	21.7	21.3
Loss before income tax benefit	(0.9)	(1.6)
Income tax benefit	(0.3)	(0.5)
Net loss	\$ (0.6)	\$ (1.1)
Total average assets	\$ 338.4	\$ 351.0
Total average liabilities	183.4	189.8

The decrease in Wealth Management's net loss in the first quarter of 2011 compared to the year-ago quarter reflects increases of \$0.3 million in net interest income and \$0.9 million in non-interest income, partially offset by a \$0.4 million increase in non-interest expense. Within non-interest income, insurance revenue increased \$0.6 million and investment management fees and brokerage commissions each increased \$0.3 million. The increase in non-interest expense reflects higher direct expenses in the first quarter of 2011.

Assets under administration and those under full discretionary management, which are not reported as assets of People's United Financial, totaled \$12.7 billion and \$4.3 billion, respectively, at March 31, 2011 compared to \$12.6 billion and \$4.2 billion, respectively, at December 31, 2010.

**Table of Contents**

**Treasury** encompasses the securities portfolio, short-term investments and securities resale agreements, wholesale borrowings, and the funding center, which includes the impact of derivative financial instruments used for risk management purposes.

The income or loss for the funding center represents the interest rate risk component of People's United Financial's net interest income as calculated by its FTP model in deriving each business segment's net interest income. Under this process, a money desk (the funding center) buys funds from liability-generating business lines (such as consumer deposits) and sells funds to asset-generating business lines (such as commercial lending). The price at which funds are bought and sold on any given day is set by People's United Financial's treasury group and is based on the wholesale cost to People's United Financial of assets and liabilities with similar maturities. Liability-generating businesses sell newly-originated liabilities to the money desk and recognize a funding credit, while asset-generating businesses buy funding for newly-originated assets from the money desk and recognize a funding charge. Once funding for an asset is purchased from or a liability is sold to the money desk, the price that is set by the treasury group will remain with that asset or liability until it matures or reprices, which effectively transfers responsibility for managing interest rate risk to the treasury group.

(in millions)	Three Months Ended	
	March 31, 2011	March 31, 2010
Net interest income (loss)	\$ 5.5	\$ (17.9)
Total non-interest income	0.8	2.0
Total non-interest expense	1.6	1.2
Income (loss) before income tax expense (benefit)	4.7	(17.1)
Income tax expense (benefit)	1.6	(5.7)
Net income (loss)	\$ 3.1	\$ (11.4)
Total average assets	\$ 3,997.7	\$ 3,940.2
Total average liabilities	733.6	86.3

Treasury's net income (loss) in the first quarter of 2011 improved by \$14.5 million compared to the 2010 period, reflecting an improvement in net interest income (loss), partially offset by a decrease in non-interest income and an increase in non-interest expense. The \$23.4 million improvement in net interest income (loss) reflects an increase in the funding center's net interest spread resulting from the benefit of an increase in investment income. The decrease in non-interest income reflects a decline in BOLI income due to a lower crediting rate as a result of the historically low interest rate environment.

Average securities increased \$2.2 billion in the first quarter of 2011 compared to the year-ago period, while short-term investments and securities resale agreements decreased \$2.0 billion. The increase in average liabilities reflects increases in total borrowings and subordinated notes and debentures assumed in connection with the acquisitions completed in the fourth quarter of 2010.



**Table of Contents**

**Other** includes the residual financial impact from the allocation of revenues and expenses (including the provision for loan losses) and certain revenues and expenses not attributable to a particular segment, reversal of the FTE adjustment since net interest income for each segment is presented on an FTE basis, and the FTP impact from excess capital. This category also includes certain nonrecurring items, including merger-related expenses, core system conversion costs and one-time charges totaling \$3.1 million in the first quarter of 2011 and \$23.4 million in the year ago period (included in total non-interest-expense). Included in **Other** are assets such as cash, premises and equipment, and other assets, including pension assets.

(in millions)	Three Months Ended	
	March 31, 2011	March 31, 2010
Net interest income	\$ 6.9	\$ 16.5
Provision for loan losses	3.3	1.9
Total non-interest income	(1.5)	(1.0)
Total non-interest expense	11.5	26.3
Loss before income tax benefit	(9.4)	(12.7)
Income tax benefit	(3.2)	(4.2)
Net loss	\$ (6.2)	\$ (8.5)
Total average assets	\$ 1,206.1	\$ 829.9
Total average liabilities	61.2	359.8

## **Table of Contents**

### **Net Interest Income**

Net interest income and net interest margin are affected by many factors, including changes in average balances; interest rate fluctuations and the slope of the yield curve; sales of loans and securities; residential mortgage loan and mortgage-backed security prepayment rates; product pricing; competitive forces; the relative mix, repricing characteristics and maturity of earning assets and interest-bearing liabilities; non-interest-bearing sources of funds; hedging activities; and asset quality.

In response to the significant disruptions in the capital markets brought about by the sub-prime mortgage crisis and its after-effects, turmoil in the financial sector, and the contracting U.S. economy, the Federal Reserve Board lowered the targeted federal funds rate ten times beginning in September 2007, and established a target range for the federal funds rate of 0 to 0.25 percent as of December 16, 2008, which did not change throughout 2009 or 2010. The improvement in the net interest margin in the first quarter of 2011 reflects the benefit from an increase in investment income, acquisitions and lower deposit costs. However, the net interest margin continues to be impacted by the historically low interest rate environment, given the asset sensitive position of People's United Financial's balance sheet, including the continued investment of a portion of the company's excess capital in relatively low-yielding short-term investments and securities resale agreements.

### **First Quarter 2011 Compared to First Quarter 2010**

The net interest margin increased 67 basis points to 4.16% compared to the first quarter of 2010. The higher net interest margin reflects the benefit of the acquisitions completed in 2010, an increase in investment income, lower deposit costs and additional interest accretion from the Financial Federal acquisition as a result of better than expected credit experience and slower than anticipated pre-payment activity. Net interest income (FTE basis) increased \$61.1 million, reflecting a \$59.6 million increase in total interest and dividend income and a \$1.5 million decrease in total interest expense.

Average earning assets totaled \$21.3 billion in the first quarter of 2011, a \$2.9 billion increase from the first quarter of 2010, reflecting increases of \$2.7 billion in average loans and \$2.2 billion in average securities, partially offset by a \$2.0 billion decrease in average short-term investments and securities resale agreements. Average loans, average securities, and average short-term investments and securities resale agreements comprised 81%, 15% and 4%, respectively, of average earning assets in the first quarter of 2011 compared to 79%, 5% and 16%, respectively, in the 2010 period. In the current quarter, the yield earned on the total loan portfolio was 5.35% and the yield earned on securities, short-term investments and securities resale agreements was 2.23%, compared to 5.04% and 1.05%, respectively, in the year-ago quarter. Excluding adjustable-rate residential mortgage loans, which are mostly of the hybrid variety, approximately 46% of the loan portfolio had floating interest rates at March 31, 2011 compared to approximately 45% at December 31, 2010.

## **Table of Contents**

The total average commercial banking loan portfolio increased \$2.5 billion compared to the year-ago quarter, reflecting the acquisitions completed in 2010 as well as organic growth. Average residential mortgage loans increased \$292 million compared to the year-ago quarter, reflecting the addition of the acquisitions completed in 2010 and People's United Financial's decision in May 2010 to begin retaining newly-originated residential mortgage loans. Average consumer loans decreased \$84 million compared to the year-ago quarter, reflecting declines of \$50 million in average indirect auto loans and \$28 million in average home equity loans.

Average funding liabilities increased \$3.5 billion compared to the year-ago quarter to \$19.1 billion, primarily due to the acquisitions completed in 2010. Average deposits increased \$2.7 billion, reflecting increases of \$530 million in average non-interest-bearing deposits and \$1.6 billion in average savings and money market deposits and \$615 million in average time deposits. Average deposits comprised 94% and 98% of average funding liabilities in the first quarter of 2011 and the year-ago period, respectively.

The 19 basis point decrease to 0.68% from 0.87% in the rate paid on average funding liabilities primarily reflects the decrease in market interest rates and the shift in deposit mix. The rate paid on average deposits decreased 19 basis points from the first quarter of 2010, reflecting decreases of 47 basis points in time deposits and 8 basis points in savings and money market deposits. Average savings and money market deposits and average time deposits comprised 50% and 29%, respectively, of average total deposits in the first quarter of 2011 compared to 49% and 30%, respectively, in the 2010 period.

### **First Quarter 2011 Compared to Fourth Quarter 2010**

The net interest margin improved 29 basis points and net interest income (FTE basis) increased \$30.8 million compared to the fourth quarter of 2010, primarily reflecting the benefit of the acquisitions completed during the fourth quarter of 2010, higher investment income, a 5 basis point decrease in the rate paid on average deposits in the first quarter, and additional interest accretion from the Financial Federal acquisition as a result of better than expected credit experience and slower than anticipated pre-payment activity. Total interest and dividend income increased \$32.3 million in the first quarter and total interest expense increased \$1.5 million.

Average earning assets increased \$1.6 billion, reflecting increases of \$1.5 billion in average loans (primarily due to the two acquisitions completed in the fourth quarter of 2010) and \$632 million in average securities, partially offset by a decrease of \$576 million in average short-term investments and securities resale agreements. Average funding liabilities increased \$1.9 billion (primarily due to the two acquisitions completed in the fourth quarter of 2010), reflecting a \$1.4 billion increase in average deposits and a \$464 million increase in average borrowings.

**Table of Contents**

The table on the following page presents average balance sheets, interest income, interest expense and the corresponding average yields earned and rates paid for the three months ended March 31, 2011, December 31, 2010 and March 31, 2010. The average balances are principally daily averages and, for loans, include both performing and non-performing balances. Interest income on loans includes the effect of deferred loan fees and costs accounted for as yield adjustments, but does not include interest on loans for which People's United Financial has ceased to accrue interest. The impact of People's United Financial's use of derivative instruments in managing interest rate risk is also reflected in the tables, classified according to the instrument hedged and the risk management objective.

**Table of Contents**
**Average Balance Sheet, Interest and Yield/Rate Analysis (1)**

Three months ended (dollars in millions)	March 31, 2011			December 31, 2010			March 31, 2010		
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
<b>Assets:</b>									
Short-term investments	\$ 732.4	\$ 0.6	0.31%	\$ 814.7	\$ 0.6	0.29%	\$ 2,673.5	\$ 1.7	0.26%
Securities purchased under agreements to resell	110.6	0.1	0.17	603.9	0.3	0.21	226.7	0.1	1.15
Securities (2)	3,088.5	21.2	2.75	2,456.7	13.6	2.22	888.3	8.1	3.65
Residential mortgage loans held for sale	52.5	0.7	5.78	51.7	0.7	5.74	36.3	0.5	5.51
<b>Loans:</b>									
Commercial real estate	7,053.3	101.6	5.76	6,054.3	85.9	5.67	5,392.7	74.2	5.51
Commercial	5,377.3	79.6	5.92	5,086.5	71.4	5.62	4,545.3	58.9	5.18
Residential mortgage	2,707.9	29.3	4.33	2,459.9	27.1	4.41	2,415.9	28.1	4.66
Consumer	2,151.2	20.9	3.88	2,169.5	22.1	4.07	2,235.5	22.8	4.07
<b>Total loans</b>	<b>17,289.7</b>	<b>231.4</b>	<b>5.35</b>	<b>15,770.2</b>	<b>206.5</b>	<b>5.24</b>	<b>14,589.4</b>	<b>184.0</b>	<b>5.04</b>
<b>Total earning assets</b>	<b>21,273.7</b>	<b>\$ 254.0</b>	<b>4.78%</b>	<b>19,697.2</b>	<b>\$ 221.7</b>	<b>4.50%</b>	<b>18,414.2</b>	<b>\$ 194.4</b>	<b>4.22%</b>
<b>Other assets</b>	<b>3,348.8</b>			<b>3,263.3</b>			<b>2,845.4</b>		
<b>Total assets</b>	<b>\$ 24,622.5</b>			<b>\$ 22,960.5</b>			<b>\$ 21,259.6</b>		
<b>Liabilities and stockholders' equity:</b>									
<b>Deposits:</b>									
Non-interest-bearing	\$ 3,797.4	\$	%	\$ 3,633.5	\$	%	\$ 3,267.2	\$	%
Savings, interest-bearing checking and money market	9,015.1	12.1	0.54	8,249.0	11.5	0.56	7,417.8	11.6	0.62
Time	5,131.5	14.5	1.13	4,648.4	15.0	1.29	4,516.8	18.1	1.60
<b>Total deposits</b>	<b>17,944.0</b>	<b>26.6</b>	<b>0.59</b>	<b>16,530.9</b>	<b>26.5</b>	<b>0.64</b>	<b>15,201.8</b>	<b>29.7</b>	<b>0.78</b>
<b>Borrowings:</b>									
FHLB advances	499.6	1.9	1.49	178.2	0.7	1.68	11.2	0.1	5.49
Repurchase agreements	492.8	0.6	0.46	350.0	0.5	0.54	164.6	0.2	0.45
Federal funds purchased/other	4.7		0.09	5.2		0.39	13.6	0.2	5.06
<b>Total borrowings</b>	<b>997.1</b>	<b>2.5</b>	<b>0.98</b>	<b>533.4</b>	<b>1.2</b>	<b>0.92</b>	<b>189.4</b>	<b>0.5</b>	<b>1.08</b>
Subordinated notes and debentures	179.7	3.4	7.61	171.3	3.3	7.75	182.0	3.8	8.31
<b>Total funding liabilities</b>	<b>19,120.8</b>	<b>\$ 32.5</b>	<b>0.68%</b>	<b>17,235.6</b>	<b>\$ 31.0</b>	<b>0.72%</b>	<b>15,573.2</b>	<b>\$ 34.0</b>	<b>0.87%</b>
Other liabilities	316.3			390.0			411.3		
<b>Total liabilities</b>	<b>19,437.1</b>			<b>17,625.6</b>			<b>15,984.5</b>		
Stockholders' equity	5,185.4			5,334.9			5,275.1		
	<b>\$ 24,622.5</b>			<b>\$ 22,960.5</b>			<b>\$ 21,259.6</b>		

Edgar Filing: People's United Financial, Inc. - Form 10-Q

Total liabilities and stockholders equity							
Net interest income/spread (3)	\$ 221.5	4.10%	\$ 190.7	3.78%	\$ 160.4	3.35%	
Net interest margin		4.16%		3.87%		3.49%	

- (1) Average yields earned and rates paid are annualized.
- (2) Average balances and yields for securities available for sale are based on amortized cost.
- (3) The FTE adjustment was \$1.2 million, \$0.9 million and \$0.8 million for the three months ended March 31, 2011, December 31, 2010 and March 31, 2010, respectively.

**Table of Contents****Volume and Rate Analysis**

The following table shows the extent to which changes in interest rates and changes in the volume of average earning assets and average interest-bearing liabilities have affected People's United Financial's net interest income. For each category of earning assets and interest-bearing liabilities, information is provided relating to: changes in volume (changes in average balances multiplied by the prior year's average interest rate); changes in rates (changes in average interest rates multiplied by the prior year's average balance); and the total change. Changes attributable to both volume and rate have been allocated proportionately.

(in millions)	Three Months Ended March 31, 2011 Compared To December 31, 2010			March 31, 2010		
	Increase (Decrease) Volume	Increase (Decrease) Rate	Total	Increase (Decrease) Volume	Increase (Decrease) Rate	Total
<b>Interest and dividend income:</b>						
Short-term investments	\$ (0.1)	\$ 0.1	\$	\$ (1.4)	\$ 0.3	\$ (1.1)
Securities purchased under agreements to resell	(0.2)		(0.2)			
Securities	3.9	3.7	7.6	15.6	(2.5)	13.1
Residential mortgage loans held for sale				0.2		0.2
<b>Loans:</b>						
Commercial real estate	14.4	1.3	15.7	23.8	3.6	27.4
Commercial	4.2	4.0	8.2	11.6	9.1	20.7
Residential mortgage	2.7	(0.5)	2.2	3.3	(2.1)	1.2
Consumer	(0.2)	(1.0)	(1.2)	(0.8)	(1.1)	(1.9)
<b>Total loans</b>	<b>21.1</b>	<b>3.8</b>	<b>24.9</b>	<b>37.9</b>	<b>9.5</b>	<b>47.4</b>
<b>Total change in interest and dividend income</b>	<b>24.7</b>	<b>7.6</b>	<b>32.3</b>	<b>52.3</b>	<b>7.3</b>	<b>59.6</b>
<b>Interest expense:</b>						
<b>Deposits:</b>						
Savings, interest-bearing checking and money market	1.0	(0.4)	0.6	2.3	(1.8)	0.5
Time	1.5	(2.0)	(0.5)	2.2	(5.8)	(3.6)
<b>Total deposits</b>	<b>2.5</b>	<b>(2.4)</b>	<b>0.1</b>	<b>4.5</b>	<b>(7.6)</b>	<b>(3.1)</b>
<b>Borrowings:</b>						
FHLB advances	1.2		1.2	1.9	(0.1)	1.8
Repurchase agreements	0.2	(0.1)	0.1	0.4		0.4
Federal funds purchased/other				(0.1)	(0.1)	(0.2)
<b>Total borrowings</b>	<b>1.4</b>	<b>(0.1)</b>	<b>1.3</b>	<b>2.2</b>	<b>(0.2)</b>	<b>2.0</b>
<b>Subordinated notes and debentures</b>	<b>0.3</b>	<b>(0.2)</b>	<b>0.1</b>		<b>(0.4)</b>	<b>(0.4)</b>
<b>Total change in interest expense</b>	<b>4.2</b>	<b>(2.7)</b>	<b>1.5</b>	<b>6.7</b>	<b>(8.2)</b>	<b>(1.5)</b>
<b>Change in net interest income</b>	<b>\$ 20.5</b>	<b>\$ 10.3</b>	<b>\$ 30.8</b>	<b>\$ 45.6</b>	<b>\$ 15.5</b>	<b>\$ 61.1</b>

**Table of Contents****Non-Interest Income**

(in millions)	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
Investment management fees	\$ 8.2	\$ 7.9	\$ 7.9
Insurance revenue	7.9	6.9	7.3
Brokerage commissions	3.2	2.9	2.8
 Total wealth management income	 19.3	 17.7	 18.0
Net security gains (losses):			
Equity securities			
Debt securities	0.1	(1.0)	
Trading account securities			
 Total net security gains (losses)	 0.1	 (1.0)	
Bank service charges	31.0	30.7	31.2
Net gains on sales of loans	8.6	4.2	2.8
Bank-owned life insurance	1.2	1.0	1.8
Merchant services income, net	1.0	1.1	1.0
Other non-interest income:			
Operating lease income	6.1	5.9	3.8
Commercial banking fees	5.1	5.2	2.0
Other	2.2	3.3	3.6
 Total other non-interest income	 13.4	 14.4	 9.4
 Total non-interest income	 \$ 74.6	 \$ 68.1	 \$ 64.2

Total non-interest income increased \$10.4 million compared to the first quarter of 2010 and \$6.5 million compared to the fourth quarter of 2010, primarily reflecting the increase in net gains on sales of loans (see below).

The revenue increases in all of the wealth management product lines this quarter are further evidence of the progress being made in this highly competitive area. The level of investment management fees and brokerage commissions in recent periods continues to reflect the uncertainty in the equity markets and broader economic weakness experienced throughout 2010 and 2011, while insurance revenues continue to reflect the seasonal nature of insurance renewals.



**Table of Contents**

Net gains on sales of loans in the first quarter of 2011 include a \$5.5 million gain resulting from the sale of acquired non-performing loans with a contractual balance of approximately \$50 million (carrying amount of approximately \$26 million).

BOLI income totaled \$1.2 million (\$1.8 million on a taxable-equivalent basis) in the first quarter of 2011, compared to \$1.8 million (\$2.8 million on a taxable-equivalent basis) in the year-ago quarter, and \$1.0 million in the fourth quarter of 2010 (\$1.5 million on a taxable-equivalent basis).

The fluctuation in payment processing volume is the primary driver for the variances in net merchant services income. Expenses related to the company's merchant services business and customer derivative activities are presented on a net basis for all periods, along with the respective revenues, within non-interest income.

The increases in operating lease income and commercial banking fees reflect higher levels of equipment leased to PCLC customers and commercial loan fees.

**Table of Contents****Non-Interest Expense**

(dollars in millions)	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
Compensation and benefits	\$ 105.4	\$ 98.3	\$ 96.3
Occupancy and equipment	33.1	28.1	29.8
Professional and outside service fees	15.9	19.8	13.6
Other non-interest expense:			
Regulatory	7.5	6.9	6.8
Amortization of other acquisition-related intangibles	5.9	6.1	4.7
Amortization of leased equipment	5.1	4.8	3.3
Advertising and promotion	3.3	5.1	3.0
Stationery, printing and postage	3.2	3.4	3.6
Other	20.3	21.8	18.1
<b>Total other non-interest expense</b>	<b>45.3</b>	<b>48.1</b>	<b>39.5</b>
<b>Total</b>	<b>199.7</b>	<b>194.3</b>	<b>179.2</b>
Merger-related expenses	3.1	4.8	14.7
<b>Total non-interest expense</b>	<b>\$ 202.8</b>	<b>\$ 199.1</b>	<b>\$ 193.9</b>
<b>Efficiency ratio</b>	<b>66.2%</b>	<b>71.1%</b>	<b>75.2%</b>

Excluding the effect of merger-related expenses, total non-interest expense in the first quarter of 2011 increased \$20.5 million compared to the first quarter of 2010 and \$5.4 million compared to the fourth quarter of 2010. Total non-interest expense in the first quarter of 2011 reflects the impact of a full quarter of expenses from the two acquisitions completed on November 30, 2010 (an approximate \$7.2 million increase from the fourth quarter of 2010). Included in both the fourth quarter and first quarter of 2010 are \$2.2 million and \$8.7 million, respectively, of core system conversion costs.

The efficiency ratio was 66.2% in the first quarter of 2011 compared to 75.2% in the year-ago quarter (see Non-GAAP Financial Measures and Reconciliation to GAAP).

Compensation and benefits increased \$9.1 million compared to the year-ago quarter and \$7.1 million compared to the fourth quarter of 2010. The year-over-year increase reflects additional compensation and benefit costs due to acquisitions completed in 2010, normal merit increases, higher benefit-related costs and costs related to the core system conversion. The increase from the fourth quarter of 2010 primarily reflects additional compensation and benefit costs due to the two acquisitions completed on November 30, 2010.

## **Table of Contents**

In March 2010, comprehensive health care reform legislation was signed into law under the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (the Acts). Included among the major provisions of the law is a change in tax treatment of the federal drug subsidy paid with respect to Medicare-eligible retirees. The effect of the Acts on the company's other postretirement benefits obligation, which totaled \$10.7 million at December 31, 2010, and related net periodic benefit expense, which totaled \$0.2 million for the three months ended March 31, 2011, depends on finalization of related regulatory requirements; however, the impact is not expected to be material. People's United Financial will continue to monitor and assess the effect of the Acts as the regulatory requirements are finalized.

Costs recorded in 2011 related to the core system conversion and expenses related to the trade name and rebranding initiative are the principal reason for the variances in professional and outside services, and advertising and promotion. The increase in amortization expense of leased equipment in 2010 and 2009 relates to the higher level of equipment leased to PCLC customers.

Scheduled amortization expense attributable to other acquisition-related intangible assets for the full-year of 2011 and each of the next five years is as follows: \$23.8 million in 2011; \$22.4 million in 2012; \$21.8 million in 2013; \$20.4 million in 2014; \$19.7 million in 2015; and \$9.8 million in 2016.

## **Income Taxes**

People's United Financial's effective income tax rate was 33.3% for the three months ended March 31, 2011, which approximates the expected income tax rate for the remainder of 2011, compared to 32.5% for the full-year of 2010. The increase in the effective rate primarily reflects the higher state effective rate resulting from the company's further expansion into states with higher corporate income tax rates.

The difference between People's United Financial's effective income tax rate for the three months ended March 31, 2011 and the U.S. federal statutory rate of 35% is primarily attributable to: (i) tax exempt income from bank-owned life insurance; (ii) federal income tax credits associated with the company's investment in affordable housing limited partnerships; and (iii) tax exempt interest earned on certain investments.

---

**Table of Contents**

**FINANCIAL CONDITION**

**General**

Total assets at March 31, 2011 were \$25.0 billion, unchanged from December 31, 2010, reflecting increases of \$326 million in short-term investments, \$195 million in total loans and \$170 million in total securities, offset by decreases of \$520 million in securities purchased under agreements to resell and \$123 million in other assets. At March 31, 2011, liabilities totaled \$19.8 billion, unchanged from December 31, 2010, reflecting increases of \$177 million in total deposits and \$147 million in borrowings, offset by a \$334 million decrease in other liabilities.

The increase in total loans from December 31, 2010 to March 31, 2011 reflects increases of \$136 million in residential mortgage loans and \$110 million in commercial banking loans, partially offset by a \$51 million decrease in consumer loans. Originated loans increased \$413 million from December 31, 2010 (commercial banking loans increased \$277 million and retail loans increased \$136 million) and acquired loans decreased \$218 million.

Non-performing assets (excluding acquired non-performing loans) totaled \$292.1 million at March 31, 2011, an \$11.0 million decrease from year-end 2010, primarily reflecting decreases of \$8.4 million in non-performing residential mortgage loans, \$4.6 million in repossessed assets and \$1.7 million in real estate owned ( REO ), partially offset by increases of \$2.5 million in non-performing commercial banking loans, and \$1.2 million in non-performing consumer loans. The level of the allowance for loan losses was \$177.5 million at March 31, 2011 compared to \$172.5 million at December 31, 2010. At March 31, 2011, the allowance for loan losses as a percent of originated loans was 1.19% and as a percent of originated non-performing loans was 73.8%, compared to 1.19% and 70.3%, respectively, at December 31, 2010.

People's United Financial's total stockholders' equity was \$5.2 billion at March 31, 2011, a \$59 million decrease from December 31, 2010. This decrease primarily reflects open market repurchases of 4.6 million shares of common stock at a total cost of \$60.7 million and dividends paid of \$54.2 million, partially offset by net income of \$51.7 million. As a percentage of total assets, stockholders' equity was 20.7% at March 31, 2011 compared to 20.8% at December 31, 2010. Tangible stockholders' equity as a percentage of tangible assets was 13.9% at March 31, 2011 compared to 14.1% at December 31, 2010.

People's United Bank's leverage (core) capital ratio, and tier 1 and total risk-based capital ratios were 11.5%, 13.9% and 14.8%, respectively, at March 31, 2011, compared to 11.4%, 13.6% and 14.5%, respectively, at December 31, 2010 (see Regulatory Capital Requirements).

**Table of Contents****Loans**

People's United Financial's lending activities consist of originating loans secured by commercial and residential properties, and extending secured and unsecured loans to commercial and consumer customers. The following tables summarize People's United Financial's loan portfolios. Approximately \$875 million of loans secured, in part, by owner-occupied commercial properties were reclassified from commercial real estate loans to commercial and industrial loans as of March 31, 2011. See Note 4 to the Consolidated Financial Statements for additional information regarding this loan portfolio reclassification.

*Commercial Real Estate*

(in millions)	March 31, 2011	December 31, 2010
Property Type:		
Office buildings	\$ 1,812.2	\$ 1,837.5
Residential (multi-family)	1,560.7	1,271.3
Retail	1,500.2	1,759.8
Industrial/manufacturing	405.7	670.6
Hospitality and entertainment	389.1	551.0
Mixed/Special use	357.7	590.7
Land	196.1	269.4
Self storage	136.3	151.6
Health care	82.0	114.2
Other properties	125.7	90.2
Total commercial real estate	\$ 6,565.7	\$ 7,306.3

*Commercial and Industrial*

(in millions)	March 31, 2011	December 31, 2010
Industry:		
Service	\$ 878.1	\$ 658.5
Finance, insurance and real estate	765.4	725.8
Manufacturing	658.8	531.6
Retail sales	454.4	223.6
Wholesale distribution	336.4	254.3
Health services	322.0	210.0
Construction	170.2	145.4
Arts/entertainment/recreation	123.3	65.2
Transportation/utility	83.4	76.9
Public administration	67.6	63.5
Agriculture	27.5	29.7
Other	133.9	111.1
Total commercial and industrial	\$ 4,021.0	\$ 3,095.6

**Table of Contents***Equipment Financing*

(in millions)	March 31, 2011	December 31, 2010
<b>Industry:</b>		
Transportation/utility	\$ 605.0	\$ 630.2
Construction	401.1	427.8
Printing	377.3	381.0
General manufacturing	176.7	176.4
Waste	129.7	135.0
Retail sales	103.0	103.6
Packaging	84.1	89.9
Service	43.3	43.9
Wholesale distribution	33.1	35.1
Food services	29.9	30.6
Health services	20.2	21.8
Other	22.3	25.1
<b>Total equipment financing</b>	<b>\$ 2,025.7</b>	<b>\$ 2,100.4</b>

*Residential Mortgage*

(in millions)	March 31, 2011	December 31, 2010
Adjustable rate	\$ 2,190.1	\$ 2,117.9
Fixed rate	593.5	529.6
<b>Total residential mortgage</b>	<b>\$ 2,783.6</b>	<b>\$ 2,647.5</b>

*Consumer*

(in millions)	March 31, 2011	December 31, 2010
Home equity credit lines	\$ 1,738.3	\$ 1,759.2
Second mortgages	197.0	217.6
Indirect auto	147.0	155.2
Other	44.8	45.9
<b>Total consumer</b>	<b>\$ 2,127.1</b>	<b>\$ 2,177.9</b>

## **Table of Contents**

### **Asset Quality**

#### *Recent Trends*

The past several years have been marked by significant volatility in the financial and capital markets initially brought about by the fallout associated with the subprime mortgage market. This disruption led to significant credit and liquidity concerns, which resulted in government intervention within the banking sector and a substantial decline in activity within the secondary mortgage market. All of these issues have been further exacerbated by an accelerated softening of the real estate market, a worsening recessionary economic environment and, in turn, weakness within the commercial sector.

While People's United Financial continues to adhere to prudent underwriting standards, the loan portfolio is geographically diverse and, therefore, is not immune to potential negative consequences arising as a result of general economic weakness and, in particular, a prolonged downturn in the housing market on a national scale. Decreases in real estate values could adversely affect the value of property used as collateral for loans. In addition, adverse changes in the economy could have a negative effect on the ability of borrowers to make scheduled loan payments, which would likely have an adverse impact on earnings. Further, an increase in loan delinquencies may serve to decrease net interest income and adversely impact loan loss experience, resulting in an increased provision and allowance for loan losses.

People's United Financial actively manages asset quality through its underwriting practices and collection operations. Underwriting practices tend to focus on optimizing the return of a given risk classification while collection operations focus on minimizing losses once an account becomes delinquent. People's United Financial attempts to minimize losses associated with commercial banking loans by requiring borrowers to pledge adequate collateral and/or provide for third-party guarantees. Loss mitigation within the residential mortgage loan portfolio is highly dependent on the value of the underlying real estate.

During the recent credit cycle, People's United Financial has experienced an increase in the number of loan modification requests. Certain loans whose terms have been modified are considered troubled debt restructurings ( TDRs ). Loans are considered TDRs if the borrower is experiencing financial difficulty and is afforded a concession by People's United Financial, such as, but not limited to: (i) a reduction of the stated interest rate for the remaining contractual life of the loan; (ii) an extension of the loan's original contractual term at a stated interest rate lower than the current market rate for a new loan with similar risk; (iii) capitalization of interest; or (iv) forgiveness of principal or interest. Generally, TDRs are placed on non-accrual status (and reported as non-performing loans) until the loan qualifies for return to accrual status. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. Loans may continue to be reported as TDRs after they are returned to accrual status.

**Table of Contents**

*Portfolio Risk Elements Residential Mortgage Lending*

People's United Financial does not engage in subprime mortgage lending, which has been the riskiest sector of the residential housing market. People's United Financial has virtually no exposure to subprime loans, or to similarly high-risk Alt-A loans and structured investment vehicles.

At March 31, 2011, the loan portfolio included \$423 million of interest-only residential mortgage loans, of which \$43 million are stated income loans. People's United Financial began originating interest-only residential mortgage loans in March 2003. The underwriting guidelines and requirements for such loans are generally more restrictive than those applied to other types of residential mortgage loans. In general, People's United Financial's underwriting guidelines for residential mortgage loans require the following: (i) properties must be single-family and owner-occupied primary residences; (ii) lower loan-to-value ratios (less than 60% on average); (iii) higher credit scores (greater than 700 on average); and (iv) sufficient post closing reserves. People's United Financial has not originated interest-only residential mortgage loans that permit negative amortization or optional payment amounts. Amortization of an interest-only residential mortgage loan begins after the initial interest rate changes (e.g. after 5 years for a 5/1 adjustable-rate mortgage).

Stated income loans, which People's United Financial has not offered since mid-2007, represent a form of reduced documentation loan that requires a potential borrower to complete a standard mortgage application with full verification of the borrower's asset information as contained in the loan application, but no verification of the provided income information. As with interest-only loans, underwriting guidelines for stated income loans require properties to be single-family and owner-occupied primary residences with lower loan-to-value ratios and higher credit scores. In addition, stated income loans require the receipt of an appraisal for the real estate used as collateral and a credit report on the prospective borrower.

People's United Financial orders updated independent third-party appraisals for residential mortgage loans once a loan becomes 90 days past due. At March 31, 2011, non-performing residential mortgage loans totaling \$6.9 million had current loan-to-value ratios of more than 100%.



## **Table of Contents**

The foreclosure practices of several of the nation's largest residential mortgage loan servicers have recently come under the scrutiny of state attorneys general and various regulatory authorities. Certain of these servicers had self-imposed moratoriums on foreclosure activities in light of allegations of robo-signing (signing foreclosure affidavits without an appropriate review) and other issues related to their foreclosure practices. In light of these developments, the company has reviewed its foreclosure policies and procedures and found no systemic concerns or instances of robo-signing with respect to its loan servicing activities. We believe that our established procedures for reviewing foreclosure affidavits and validating information contained in related loan documentation are sound and consistently applied, and that our foreclosure affidavits are accurate. As a result, People's United Bank has not found it necessary to interrupt or suspend foreclosure proceedings. We have also considered the effect of representations and warranties that we made to third-party investors in connection with whole loan sales, and believe our representations and warranties were true and correct and do not expose People's United Bank to any material loss.

The aforementioned foreclosure issues and the potential for additional legal and regulatory action could impact future foreclosure activities, including lengthening the time required for residential mortgage lenders, including People's United Bank, to initiate and complete the foreclosure process. In recent years, foreclosure timelines have increased as a result of, among other reasons, (i) delays associated with the significant increase in the number of foreclosure cases as a result of the economic crisis, (ii) additional consumer protection initiatives related to the foreclosure process and (iii) voluntary and/or mandatory programs intended to permit or require lenders to consider loan modifications or other alternatives to foreclosure. Further increases in the foreclosure timeline may have an adverse effect on collateral values and our ability to minimize losses.

### *Portfolio Risk Elements – Commercial Real Estate Lending*

In general, construction loans originated by People's United Financial are used to finance improvements to commercial, industrial or residential property. Repayment is typically derived from the sale of the property as a whole, the sale of smaller individual units, or by a take-out from a permanent mortgage. The term of the construction period generally does not exceed two years. Loan commitments are based on established construction budgets which represent an estimate of total costs to complete the proposed project, including both hard (direct) costs (building materials, labor, etc.) and soft (indirect) costs (legal and architectural fees, etc.). In addition, project costs may include an appropriate level of interest reserve to carry the project through to completion. If established, such interest reserves are determined based on (i) a percentage of the committed loan amount, (ii) the loan term, and (iii) the applicable interest rate. Regardless of whether a loan contains an interest reserve, the total project cost statement serves as the basis for underwriting and determining which items will be funded by the loan and which items will be funded through borrower equity.

**Table of Contents**

Construction loans are funded, at the request of the borrower, not more than once per month, based on the extent of work completed, and are monitored, throughout the life of the project, by an independent professional construction engineer and the company's commercial real estate lending department. Interest is advanced to the borrower, upon request, based upon the progress of the project toward completion. The amount of interest advanced is added to the total outstanding principal under the loan commitment. Should the project not progress as scheduled, the adequacy of the interest reserve necessary to carry the project through to completion is subject to close monitoring by management. Should the interest reserve be deemed to be inadequate, the borrower is required to fund the deficiency. Similarly, once a loan is fully funded, the borrower is required to fund all interest payments.

People's United Financial's outstanding construction loan portfolio totaled \$962 million (approximately 5% of total loans) at March 31, 2011. The total committed amount at that date, including both the outstanding balance and the unadvanced portion of such loans, totaled \$1.10 billion. In some cases, a portion of the total committed amount includes an accompanying interest reserve. At March 31, 2011, outstanding construction loans totaling \$259 million had remaining available interest reserves totaling \$16 million. At that date, the company had no construction loans with interest reserves that were on non-accrual status and included in non-performing loans.

The recent economic downturn has resulted in an increase in the number of extension requests for commercial real estate and construction loans, some of which have related repayment guarantees. Modifications of commercial real estate loans involving maturity extensions are evaluated according to the company's normal underwriting standards and are classified as TDRs if the company does not receive a current market interest rate commensurate with current underwriting for a new loan with similar risk. People's United Financial had approximately \$6 million of restructured construction loans as of March 31, 2011.

An extension may be granted to allow for the completion of the project, marketing or sales of completed units, or to provide for permanent financing, and is based on a re-underwriting of the loan and management's assessment of the borrower's ability to perform according to the agreed-upon terms. Typically, at the time of an extension, borrowers are performing in accordance with contractual loan terms. Extension terms generally do not exceed 12 to 18 months and typically require that the borrower provide additional economic support in the form of partial repayment, additional collateral or guarantees. In cases where the fair value of the collateral or the financial resources of the borrower are deemed insufficient to repay the loan, reliance may be placed on the support of a guarantee, if applicable. However, such guarantees are never considered the sole source of repayment.

## **Table of Contents**

People's United Financial evaluates the financial condition of guarantors based on the most current financial information available. Most often, such information takes the form of (i) personal financial statements of net worth, cash flow statements and tax returns (for individual guarantors) and (ii) financial and operating statements, tax returns and financial projections (for legal entity guarantors). The company's evaluation is primarily focused on various key financial metrics, including net worth, leverage ratios, and liquidity. It is the company's policy to update such information annually, or more frequently as warranted, over the life of the loan.

While People's United Financial does not specifically track the frequency with which it has pursued guarantor performance under a guarantee, the company's underwriting process, both at origination and upon extension, as applicable, includes an assessment of the guarantor's reputation, creditworthiness and willingness to perform. Historically, when the company has found it necessary to seek performance under a guarantee, it has been able to effectively mitigate its losses.

In considering the impairment status of such loans, an evaluation is made of the collateral and future cash flow of the borrower as well as the anticipated support of any repayment guarantor. In the event that the guarantor is unwilling or unable to perform, a legal remedy is pursued. When performance under the loan terms is deemed to be uncertain, including performance of the guarantor, all or a portion of the loan may be charged-off, typically based on the fair value of the collateral securing the loan.

### *Allowance and Provision for Loan Losses*

The allowance for loan losses is established through provisions for loan losses charged to income. Losses on loans, including impaired loans, are charged to the allowance for loan losses when all or a portion of a loan is deemed to be uncollectible. Recoveries of loans previously charged off are credited to the allowance for loan losses when realized.

People's United Financial maintains the allowance for loan losses at a level that is deemed to be adequate to absorb probable losses inherent in the respective loan portfolios, based on a quarterly evaluation of a variety of factors. These factors include, but are not limited to: People's United Financial's historical loan loss experience and recent trends in that experience; risk ratings assigned by lending personnel to commercial real estate, commercial and equipment financing loans, and the results of ongoing reviews of those ratings by People's United Financial's independent loan review function; an evaluation of delinquent and non-performing loans and related collateral values; the probability of loss in view of geographic and industry concentrations and other portfolio risk characteristics; the present financial condition of borrowers; and current economic conditions.

**Table of Contents**

The company's allowance for loan losses consists of three elements: (i) an allowance for larger-balance, non-homogeneous loans that are evaluated on an individual (loan-by-loan) basis; (ii) an allowance for smaller-balance homogeneous loans that are evaluated on a collective basis; and (iii) a specific allowance for individual loans deemed to be impaired.

The allowance for loan losses also includes specific allowances for individually impaired loans. Generally, the company's impaired loans consist of (i) classified commercial loans in excess of \$250,000 that have been placed on non-accrual status and (ii) loans classified as TDRs. Individually impaired loans are measured based upon observable market prices; the present value of expected future cash flows discounted at the loan's original effective interest rate; or, in the case of collateral dependent loans, fair values of the collateral (based on appraisals and other market information) less costs to sell. If the recorded investment in a loan exceeds the amount measured as described in the preceding sentence, a specific allowance for loan losses would be established as a component of the overall allowance for loan losses or, in the case of a collateral dependent loan, a charge-off would be recorded for the difference between the loan's recorded investment and management's estimate of the fair value of the collateral (less costs to sell). It would be rare for the company to identify a loan that meets the criteria stated above and requires a specific allowance or a charge-off and not deem it impaired solely as a result of the existence of a guarantee.

People's United Financial performs an analysis of its impaired loans, including collateral dependent impaired loans, on a quarterly basis. Individually impaired collateral dependent loans are measured based upon the appraised value of the underlying collateral and other market information. Generally, the company's policy is to obtain updated appraisals for commercial collateral dependent loans when the loan is downgraded to a risk rating of "substandard" or "doubtful", and the most recent appraisal is more than 12 months old or a determination has been made that the property has experienced a significant decline in value. Appraisals are prepared by independent, licensed third-party appraisers and are subject to review by the company's internal commercial appraisal department or external appraisers contracted by the commercial appraisal department. The conclusions of the external appraisal review are reviewed by the company's Chief Commercial Appraiser prior to acceptance. The company's policy with respect to impaired residential mortgage loans is to receive updated appraisals upon the loan being classified as non-performing (typically upon becoming 90 days past due).

## **Table of Contents**

In determining the allowance for loan losses, People's United Financial gives appropriate consideration to the age of appraisals through its regular evaluation of other relevant qualitative and quantitative information. Specifically, between scheduled appraisals, property values are monitored within the commercial portfolio by reference to current originations of collateral dependent loans and the related appraisals obtained during underwriting as well as by reference to recent trends in commercial property sales as published by leading industry sources. Property values are monitored within the residential mortgage portfolio by reference to available market indicators, including real estate price indices within the company's primary lending areas.

In most situations where a guarantee exists, the guarantee arrangement is not a specific factor in the assessment of the related allowance for loan losses. However, the assessment of a guarantor's credit strength is reflected in the company's internal loan risk ratings which, in turn, are an important factor in its allowance for loan loss methodology for loans within the commercial and commercial real estate portfolios.

People's United Financial did not change its practices with respect to determining the allowance for loan losses during the first quarter of 2011. While People's United Financial seeks to use the best available information to make these evaluations, future adjustments to the allowance for loan losses may be necessary based on changes in economic conditions, results of regulatory examinations, further information obtained regarding known problem loans, the identification of additional problem loans and other factors.

Acquired loans that have evidence of deterioration in credit quality since origination and for which it is probable, at acquisition, that all contractually required payments will not be collected are initially recorded at fair value without a carryover of the respective allowance for loan losses. Fair value of the loans is determined using market participant assumptions in estimating the amount and timing of both principal and interest cash flows expected to be collected on such loans, as adjusted for an estimate of future credit losses and prepayments, and then applying a market-based discount rate to those cash flows. In doing so, the loans are segregated into pools based on their principal common risk characteristics such as broad asset types (i.e. loans, leases; construction, permanent), loan/collateral type (i.e. commercial, commercial real estate, residential mortgage) and accrual status (i.e. performing, non-performing). Each pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

Under the accounting model for acquired loans, the excess of cash flows expected to be collected over the carrying amount of the loans, referred to as the accretable yield, is accreted into interest income over the life of the loans in each pool using the effective yield method. Accordingly, acquired loans are not subject to classification as non-accrual in the same manner as originated loans. Rather, acquired loans are considered to be accruing loans because their interest income relates to the accretable yield recognized at the pool level in accordance with the applicable accounting model for such loans and not to contractual interest payments at the loan level. The difference between contractually required principal and interest payments and the cash flows expected to be collected, referred to as the nonaccretable difference, includes estimates of both the impact of prepayments and future credit losses expected to be incurred over the life of the loans in each pool. As such, charge-offs on acquired loans are first applied to the nonaccretable difference and then to any allowance for loan losses recognized subsequent to acquisition. A decrease in expected cash flows in subsequent periods may indicate that the loan pool is impaired which would require the establishment of an allowance for loan losses by a charge to the provision for loan losses. There was no related allowance for loan losses for acquired loans at either date, as there were no decreases in expected cash flows compared to the estimates made at the respective acquisition dates.

**Table of Contents**

Selected asset quality metrics presented below distinguish between the originated portfolio and the acquired portfolio. All loans acquired in connection with acquisitions beginning in 2010 comprise the acquired loan portfolio; all other loans of the company comprise the originated portfolio, including originations subsequent to the respective acquisition dates.

**Provision and Allowance for Loan Losses**

(dollars in millions)	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
Balance at beginning of period	\$ 172.5	\$ 172.5	\$ 172.5
Charge-offs	(10.4)	(12.2)	(10.9)
Recoveries	0.8	1.3	1.4
Net loan charge-offs	(9.6)	(10.9)	(9.5)
Provision for loan losses	14.6	10.9	9.5
Balance at end of period	\$ 177.5	\$ 172.5	\$ 172.5
Allowance for loan losses as a percentage of:			
Originated loans	1.19%	1.19%	1.22%
Originated non-performing loans	73.8	70.3	89.7
Commercial banking allowance for loan losses as a percentage of originated commercial banking loans	1.61	1.61	1.73
Retail banking allowance for loan losses as a percentage of originated retail banking loans	0.26	0.25	0.18

The provision for loan losses totaled \$14.6 million in the first quarter of 2011, reflecting \$9.6 million in net loan charge-offs and a \$5.0 million increase in the allowance for loan losses due to loan growth. The provision for loan losses in the first quarter of 2010 reflected \$9.5 million in net loan charge-offs. The allowance for loan losses as a percentage of originated loans was 1.19% at both March 31, 2011 and December 31, 2010.

*Loan Charge-Offs*

The company's charge-off policies, which comply with standards established by banking regulators, are consistently applied from period to period. Charge-offs are recorded on a monthly basis. Partially charged-off loans continue to be evaluated on a monthly basis and additional charge-offs or loan loss provisions may be recorded on the remaining loan balance based on the same criteria.

For unsecured consumer loans, charge-offs generally occur when the loan is deemed to be uncollectible or 120 days past due, whichever occurs first. For consumer loans secured by real estate, including residential mortgage loans, charge-offs generally occur when the loan is deemed to be uncollectible or 180 days past due, whichever occurs first, unless it can be clearly demonstrated that repayment will occur regardless of the delinquency status. Factors that demonstrate an ability to repay may include (i) a loan that is secured by adequate collateral and is in the process of collection, (ii) a loan supported by a valid guarantee or insurance, or (iii) a loan supported by a valid claim against a solvent estate.

**Table of Contents**

For commercial banking loans, a charge-off is recorded when the company determines that it will not collect all amounts contractually due based on the fair value of the collateral (less costs to sell), or the present value of expected future cash flows.

The decision whether to charge-off all or a portion of a loan rather than record a specific or general loss allowance is based on an assessment of all available information which aids in determining the loan's net realizable value. Typically this involves consideration of both (i) the fair value of any collateral securing the loan, including whether the estimate of fair value has been derived from an appraisal or other market information, and (ii) other factors affecting the likelihood of repayment, including the existence of guarantees and insurance. If the amount by which the company's recorded investment in the loan exceeds its net realizable value is deemed to be a confirmed loss, a charge-off is recorded. Otherwise, a specific or general reserve is established, as applicable.

**Net Loan Charge-Offs**

(in millions)	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
<b>Commercial Banking:</b>			
Commercial real estate	\$ 3.3	\$ 2.6	\$ 5.8
Commercial and industrial	2.3	1.4	0.8
Equipment financing	1.2	3.0	0.9
<b>Total Commercial Banking</b>	<b>6.8</b>	<b>7.0</b>	<b>7.5</b>
<b>Retail:</b>			
Residential mortgage	1.6	2.0	0.1
Home equity	0.8	1.1	0.9
Other consumer	0.4	0.8	1.0
<b>Total Retail</b>	<b>2.8</b>	<b>3.9</b>	<b>2.0</b>
<b>Total</b>	<b>\$ 9.6</b>	<b>\$ 10.9</b>	<b>\$ 9.5</b>

**Table of Contents****Net Loan Charge-Offs as a Percentage of Average Loans (Annualized)**

	Three Months Ended		
	March 31, 2011	Dec. 31, 2010	March 31, 2010
<b>Commercial Banking:</b>			
Commercial real estate	0.19%	0.18%	0.43%
Commercial and industrial	0.27	0.18	0.12
Equipment financing	0.23	0.58	0.20
<b>Retail</b>			
Residential mortgage	0.23	0.32	0.01
Home equity	0.16	0.23	0.17
Other consumer	0.83	1.57	1.64
<b>Total portfolio</b>	<b>0.22%</b>	<b>0.28%</b>	<b>0.26%</b>

Net loan charge-offs as a percentage of average total loans decreased 4 basis points in the first quarter of 2011 compared to the year-ago period, primarily reflecting a \$2.7 billion increase in average loans resulting from the acquisitions completed in 2010. The relatively low level of net loan charge-offs in terms of absolute dollars and as a percentage of average loans is unlikely to be sustainable in the future. Management believes that the level of the allowance for loan losses at March 31, 2011 is adequate to cover probable losses.

*Non-Performing Assets*

A loan is generally considered non-performing when it is placed on non-accrual status. A loan is generally placed on non-accrual status when it becomes 90 days past due as to interest or principal payments. Past due status is based on the contractual payment terms of the loan. A loan may be placed on non-accrual status before it reaches 90 days past due if such loan has been identified as presenting uncertainty with respect to the collectability of interest and principal. A loan past due 90 days or more may remain on accruing status if such loan is both well secured and in the process of collection. All previously accrued but unpaid interest on non-accrual loans is reversed from interest income in the period in which interest accrual is discontinued. Interest payments received on non-accrual loans (including impaired loans) are generally applied as a reduction of principal if future collections are doubtful, although such interest payments may be recognized as income. A loan remains on non-accrual status until the factors that indicated doubtful collectability no longer exist or until a loan is determined to be uncollectible and is charged off against the allowance for loan losses.



**Table of Contents****Non-Performing Assets**

(dollars in millions)	March 31, 2011	Dec. 31 2010	Sept. 30 2010	June 30, 2010	March 31, 2010
Originated non-performing loans:					
Commercial Banking:					
Commercial real estate (1)	\$ 71.7	\$ 82.5	\$ 85.0	\$ 67.2	\$ 65.8
Commercial and industrial (1)	48.9	38.2	34.3	25.2	28.9
Equipment financing	38.6	36.0	35.1	37.0	23.1
Retail:					
Residential mortgage	70.4	78.8	87.0	80.9	66.7
Home equity	10.5	9.1	9.3	8.5	7.0
Other consumer	0.4	0.6	0.7	0.9	0.8
Total originated non-performing loans (2)	240.5	245.2	251.4	219.7	192.3
REO	38.1	39.8	34.9	37.2	23.4
Repossessed assets	13.5	18.1	25.7	27.6	31.8
Total non-performing assets	\$ 292.1	\$ 303.1	\$ 312.0	\$ 284.5	\$ 247.5
Originated non-performing loans as a percentage of originated loans	1.62%	1.70%	1.77%	1.57%	1.36%
Non-performing assets as a percentage of:					
Originated loans, REO and repossessed assets	1.96	2.09	2.19	2.02	1.75
Tangible stockholders' equity and allowance for loan losses	8.63	8.84	8.29	7.47	6.37

- (1) Non-performing commercial and industrial loans at March 31, 2011 include approximately \$10.7 million of loans secured, in part, by owner-occupied commercial properties that were previously classified as non-performing commercial real estate loans.
- (2) Reported net of government guarantees totaling \$10.0 million at March 31, 2011, \$9.4 million at Dec. 31, 2010, \$8.8 million at Sept. 30, 2010, \$6.8 million at June 30, 2010 and \$7.3 million at March 31, 2010.

The preceding table excludes \$324 million of acquired loans at March 31, 2011 that meet People's United Financial's definition of a non-performing loan but for which the risk of credit loss has been considered by virtue of our estimate of acquisition-date fair value and/or the existence of an FDIC loss-share agreement. The discounts arising from recording these loans at fair value were due, in part, to credit quality. The acquired loans are accounted for on a pool basis and the accretable yield on the pools is being recognized as interest income over the life of the loans based on expected cash flows at the pool level.

**Table of Contents**

Total non-performing assets decreased \$11.0 million from December 31, 2010 and equaled 1.96% of originated loans, REO and repossessed assets at March 31, 2011. The decline in total non-performing assets from December 31, 2010 reflects decreases in non-performing residential mortgage loans of \$8.4 million, non-performing commercial real estate loans of \$10.8 million, repossessed assets of \$4.6 million and REO of \$1.7 million, partially offset by increases in non-performing commercial loans of \$10.7 million, non-performing equipment financing loans of \$2.6 million and non-performing home equity loans of \$1.4 million. Loans that are past due 90 days and still accruing totaled \$3.1 million at March 31, 2011 compared to \$1.2 million at December 31, 2010.

All loans and REO acquired in the Butler Bank acquisition are subject to an FDIC loss-share agreement. The loss-share agreement provides for coverage by the FDIC, up to certain limits, on all such covered assets. The FDIC is obligated to reimburse the company for 80% of any future losses on covered assets up to \$34.0 million. The company will reimburse the FDIC for 80% of recoveries with respect to losses for which the FDIC paid the company 80% reimbursement under the loss-sharing coverage.

In addition to the originated non-performing loans discussed above, People's United Financial has also identified approximately \$500 million in originated potential problem loans at March 31, 2011. Originated potential problem loans represent loans that are currently performing, but for which known information about possible credit deterioration on the part of the related borrowers causes management to have concerns as to the ability of such borrowers to comply with contractual loan repayment terms and which may result in the disclosure of such loans as non-performing at some time in the future. The originated potential problem loans are generally loans that, although performing, have been classified as substandard in accordance with People's United Financial's loan rating system, which is consistent with guidelines established by banking regulators.

**Table of Contents**

At March 31, 2011, originated potential problem loans consisted of \$204 million of commercial real estate loans, \$167 million of commercial and industrial loans, and \$129 million of equipment financing loans. Such loans are closely monitored by management and have remained in performing status for a variety of reasons including, but not limited to, delinquency status, borrower payment history and fair value of the underlying collateral. Management cannot predict the extent to which economic conditions may worsen or whether other factors may adversely impact the ability of these borrowers to make payments. Accordingly, there can be no assurance that originated potential problem loans will not become 90 days or more past due, be placed on non-accrual status, be restructured, or require additional provisions for loan losses.

The levels of non-performing assets and potential problem loans are expected to fluctuate in response to changing economic and market conditions, and the relative sizes of the respective loan portfolios, along with management's degree of success in resolving problem assets. Management takes a proactive approach with respect to the identification and resolution of problem loans. However, given the current state of the U.S. economy and, more specifically, the real estate market, the level of non-performing assets may continue to increase in 2011.

## **Table of Contents**

### **Liquidity**

Liquidity is defined as the ability to generate sufficient cash flows to meet all present and future funding requirements at reasonable costs. Liquidity management addresses People's United Financial's and People's United Bank's ability to fund new loans and investments as opportunities arise, to meet customer deposit withdrawals, and to repay borrowings and subordinated notes as they mature. People's United Financial's, as well as People's United Bank's, liquidity positions are monitored daily by management. The Asset and Liability Management Committee (ALCO) of People's United Bank has been authorized by the Board of Directors of People's United Financial to set guidelines to ensure maintenance of prudent levels of liquidity for People's United Financial as well as for People's United Bank. ALCO reports to the Treasury and Finance Committee of the Board of Directors of People's United Bank.

Asset liquidity is provided by: cash; short-term investments and security resale agreements; proceeds from security sales, maturities and principal repayments; and proceeds from scheduled principal collections, prepayments and sales of loans. In addition, certain securities may be used to collateralize borrowings under repurchase agreements. The Consolidated Statements of Cash Flows present data on cash provided by and used in People's United Financial's operating, investing and financing activities. At March 31, 2011, People's United Financial (parent company) liquid assets included \$359 million in debt securities available for sale. People's United Bank's liquid assets included \$1.2 billion in cash and cash equivalents, \$2.6 billion in debt securities available for sale and \$85 million in trading account securities. Securities available for sale with a fair value of \$1.25 billion at March 31, 2011 were pledged as collateral for public deposits and for other purposes.

Liability liquidity is measured by People's United Financial's and People's United Bank's ability to obtain deposits and borrowings at cost-effective rates that are diversified with respect to markets and maturities. Deposits, which are considered the most stable source of liability liquidity, totaled \$18.1 billion at March 31, 2011 and represented 74% of total funding (the sum of total deposits, total borrowings, subordinated notes and debentures, and stockholders' equity). Borrowings are used to diversify People's United Financial's funding mix and to support asset growth. Borrowings and subordinated notes and debentures totaled \$1.2 billion and \$176 million, respectively, at March 31, 2011, representing 4.7% and 0.7%, respectively, of total funding at that date.

**Table of Contents**

People's United Bank's current sources of borrowings include: federal funds purchased, advances from the FHLB of Boston and the Federal Reserve Bank of New York, and repurchase agreements. At March 31, 2011, People's United Bank's total borrowing limit from the FHLB of Boston and Federal Reserve Bank of New York for advances, and repurchase agreements, was \$2.9 billion, based on the level of qualifying collateral available for these borrowings. In addition, People's United Bank had unsecured borrowing capacity of \$0.6 billion at that date.

At March 31, 2011, People's United Bank had outstanding commitments to originate loans totaling \$1.0 billion and approved, but unused, lines of credit extended to customers totaling \$3.7 billion (including \$1.8 billion of home equity lines of credit).

The sources of liquidity discussed above are deemed by management to be sufficient to fund outstanding loan commitments and to meet People's United Financial's and People's United Bank's other obligations.

**Table of Contents**

**Stockholders' Equity and Dividends**

People's United Financial's total stockholders' equity was \$5.16 billion at March 31, 2011, a \$59 million decrease compared to \$5.22 billion at December 31, 2010. This decrease primarily reflects open market repurchases of 4.6 million shares of common stock at a total cost of \$60.7 million and dividends paid of \$54.2 million, partially offset by net income of \$51.7 million.

Stockholders' equity equaled 20.7% of total assets at March 31, 2011 and 20.8% at December 31, 2010. Tangible stockholders' equity (total stockholders' equity less goodwill and other acquisition-related intangibles) equaled 13.9% of tangible assets (total assets less goodwill and other acquisition-related intangibles) at March 31, 2011 and 14.1% at December 31, 2010.

In January 2011, People's United Financial's Board of Directors authorized an additional repurchase of common stock. Under the new repurchase authorization, up to 5% of People's United Financial's then-outstanding common stock, or up to 17.5 million shares, may be repurchased, either directly or through agents, in the open market at prices and terms satisfactory to management.

In February 2011, People's United Financial completed the repurchase of the maximum number of common stock authorized in April 2008 and began repurchasing common stock under the authorization announced in January 2011. Also in February 2011, People's United Financial filed a registration statement with the Securities and Exchange Commission for 144,400 shares of its common stock. Such shares are issuable to the selling shareholders upon the exercise of outstanding warrants previously issued by Smithtown. The exercise price is approximately \$37.83 per share, subject to certain adjustments.

In April 2011, People's United Financial's Board of Directors declared a quarterly dividend on its common stock of \$0.1575 per share. The dividend is payable on May 15, 2011 to shareholders of record on May 1, 2011.

**Table of Contents****Regulatory Capital Requirements**

People's United Bank's tangible capital ratio was 11.5% at March 31, 2011, compared to the minimum ratio of 1.5% generally required by its regulator, the Office of Thrift Supervision (OTS).

People's United Bank is also subject to the OTS's risk-based capital regulations, which require minimum ratios of leverage capital and total risk-based capital of 4.0% and 8.0%, respectively. People's United Bank satisfied these requirements at March 31, 2011 with ratios of 11.5% and 14.8%, respectively, compared to 11.4% and 14.5%, respectively, at December 31, 2010. People's United Bank's regulatory capital ratios exceeded the OTS's numeric criteria for classification as a well-capitalized institution at March 31, 2011.

The following summary compares People's United Bank's regulatory capital amounts and ratios as of March 31, 2011 to the OTS minimum requirements. At March 31, 2011, People's United Bank's adjusted total assets, as defined, were \$22.6 billion and its total risk-weighted assets, as defined, were \$18.6 billion. At March 31, 2011, People's United Bank exceeded each of its regulatory capital requirements. Regulatory capital amounts and ratios presented are for People's United Bank and therefore do not reflect the additional capital residing at People's United Financial.

As of March 31, 2011 (dollars in millions)	People's United Bank		OTS Requirements		Minimum	
	Amount	Ratio	Classification as Well-Capitalized Amount	Ratio	Capital Adequacy Amount	Ratio
Tangible capital	\$ 2,587.8(1)	11.5%	n/a	n/a	\$ 339.2	1.5%
Leverage (core) capital	2,587.8(1)	11.5	\$ 1,130.5	5.0%	904.4	4.0
Total risk-based capital	2,752.9(2)	14.8	1,858.9	10.0	1,487.1	8.0

- (1) Represents total stockholder's equity, excluding: (i) after-tax net unrealized gains (losses) on certain securities classified as available for sale; (ii) after-tax net gains on derivatives qualifying as cash flow hedges; (iii) certain assets not recognized in tier 1 capital (principally goodwill and other acquisition-related intangibles); and (iv) the amount recorded in accumulated other comprehensive income (loss) relating to pension and other postretirement benefits.
- (2) Represents tier 1 capital plus subordinated notes and debentures, up to certain limits, and the allowance for loan losses up to 1.25% of total risk-weighted assets.

In September 2010, the Basel Committee on Banking Supervision released revisions to recommended capital requirements, which are referred to as Basel III. People's United Bank's capital ratios at March 31, 2011 were well in excess of these new capital requirements. These new capital ratio requirements are still considered preliminary, and there is a prolonged implementation time frame. Management will monitor any proposed clarifications of the benchmarks.

**Table of Contents****Market Risk Management**

Market risk is the risk of loss to earnings, capital and the fair values of certain assets and liabilities resulting from changes in interest rates, equity prices and foreign currency exchange rates.

**Interest Rate Risk**

For People's United Financial, the only relevant market risk at this time is interest rate risk ( IRR ), which is the potential exposure to earnings or capital that may result from changes in interest rates. People's United Financial manages its IRR to achieve a balance between risk, earnings volatility and capital preservation. ALCO has primary responsibility for managing People's United Financial's IRR. To evaluate People's United Financial's IRR profile, ALCO monitors economic conditions, interest rate trends, liquidity levels and capital ratios. Management also reviews assumptions periodically for projected customer and competitor behavior, in addition to the expected repricing characteristics and cash flow projections for assets, liabilities and off-balance-sheet financial instruments. Actual conditions may vary significantly from People's United Financial's assumptions.

Management evaluates the impact of IRR on Income at Risk using an earnings simulation model to project earnings under multiple interest rate environments over a one-year time horizon resulting in a quantification of IRR. Income at Risk includes significant interest rate sensitive income sources, such as net interest income, gains on sales of residential mortgage loans and BOLI income.

The earnings projections are based on a static balance sheet and estimates of pricing levels for People's United Financial's products under multiple scenarios intended to reflect instantaneous yield curve shocks. People's United Financial estimates its base case Income at Risk using current interest rates. Internal policy regarding IRR simulations currently specifies that for instantaneous parallel shifts of the yield curve, estimated Income at Risk for the subsequent one-year period should not decline by more than: 7% for a 100 basis point shift; 10% for a 200 basis point shift; and 15% for a 300 basis point shift.

The following table shows the estimated percentage change in People's United Financial's Income at Risk over a one-year simulation period beginning March 31, 2011. Given the interest rate environment at March 31, 2011, simulations for declines in interest rates below 25 basis points were not deemed to be meaningful.

Rate Change (basis points)	Percent Change in Income at Risk
+300	18.4%
+200	11.2
+100	4.8
-25	(1.2)



**Table of Contents**

While Income at Risk simulation identifies earnings exposure over a relatively short time horizon, Net Present Value of Equity at Risk takes a long-term economic perspective when quantifying IRR, thereby identifying possible margin behavior over a longer time horizon. Base case Net Present Value of Equity is calculated by estimating the net present value of all future cash flows from existing assets and liabilities using current interest rates. The base case scenario assumes that future interest rates remain unchanged.

Internal policy currently limits the exposure of a decrease in Net Present Value of Equity at Risk resulting from instantaneous parallel shifts of the yield curve in the following manner: 5% for 100 basis points shift; 10% for 200 basis points shift; and 15% for 300 basis points.

The following table shows the estimated percentage change in People's United Financial's Net Present Value of Equity at Risk, assuming various shifts in interest rates. Given the interest rate environment at March 31, 2011, simulations for declines in interest rates below 25 basis points were not deemed to be meaningful.

Rate Change (basis points)	Percent Change in Net Present Value of Equity
+300	(5.2)%
+200	(2.5)
+100	(1.1)
-25	

People's United Financial's interest rate risk position at March 31, 2011, as set forth in the Income at Risk and Net Present Value of Equity at Risk tables above, reflects its excess capital position at that date. Management's current posture is to invest a portion of such excess capital in liquid, short-term investments and securities resale agreements. While this strategy places pressure on net interest income in a low rate environment, management views such risk as an acceptable alternative in light of the current credit environment. Given the uncertainty of the magnitude, timing and direction of future interest rate movements and the shape of the yield curve, actual results may vary from those predicted by People's United Financial's models.

People's United Financial's asset-sensitive balance sheet includes more than just its excess capital position. In fact, a 100 basis point increase in the federal funds interest rate translates to an approximate \$40 million improvement in net interest income on an annualized basis.

People's United Financial uses derivative financial instruments, including interest rate floors (see below) and interest rate swaps, primarily for market risk management purposes (principally interest rate risk). Certain other derivatives are entered into in connection with transactions with commercial customers. Derivatives are not used for speculative purposes.

**Table of Contents**

At March 31, 2011, People's United Financial used interest rate swaps on a limited basis to manage IRR associated with certain interest-earning assets. Interest rate swaps are used to match more closely the repricing of fewer than five commercial real estate loans and the funding associated with these loans. The interest rate swaps effectively convert the fixed rate assets to a variable interest rate and consequently reduce People's United Financial's exposure to increases in interest rates. Interest rate swaps are accounted for as fair value hedges.

In the first quarter of 2009, People's United Financial terminated its remaining \$600 million (notional amount) interest rate floor contracts. The decision to do so was based on management's belief that, in light of the current interest rate environment, the derivative contracts had achieved their stated market risk management objective. Termination of the derivative contracts also served to reduce the company's counterparty credit risk. At the time of termination, the interest rate floors had an unrealized gain of \$40.1 million. The gain was included (on a net-of-tax basis) as a component of accumulated other comprehensive loss and was recognized in income over the period during which the hedged items (certain floating rate commercial loans) affected earnings (approximately 2 years). The remaining unrecognized gain at December 31, 2010 of \$0.6 million was recognized in income in the first quarter of 2011.

People's United Financial has written guidelines that have been approved by its Board of Directors and ALCO governing the use of derivative financial instruments, including approved counterparties and credit limits. Credit risk associated with these instruments is controlled and monitored through policies and procedures governing collateral management and credit approval.

By using derivatives, People's United Financial is exposed to credit risk to the extent that counterparties to the derivative contracts do not perform as required. Should a counterparty fail to perform under the terms of a derivative contract, the company's counterparty credit risk is equal to the amount reported as a derivative asset in the Consolidated Statements of Condition. Amounts reported as derivative assets represent derivative contracts in a gain position, net of derivatives in a loss position with the same counterparty (to the extent subject to master netting arrangements) and posted collateral. People's United Financial seeks to minimize counterparty credit risk through credit approvals, limits, monitoring procedures, execution of master netting arrangements and obtaining collateral, where appropriate. Counterparties to People's United Financial's derivatives include major financial institutions with investment grade credit ratings from the major rating agencies. As such, management believes the risk of incurring credit losses on derivative contracts with those counterparties is remote and losses, if any, would be immaterial.

**Table of Contents**

Certain of People's United Financial's derivative contracts contain provisions establishing collateral requirements (subject to minimum collateral posting thresholds) based on the company's external credit rating. If the company's senior unsecured debt rating were to fall below the level generally recognized as investment grade, the counterparties to such derivative contracts could require additional collateral on those derivative transactions in a net liability position (after considering the effect of bilateral netting arrangements and posted collateral). The aggregate fair value of derivative instruments with such credit-related contingent features that were in a net liability position at March 31, 2011 was \$2.0 million, for which People's United Financial had posted \$1.9 million of collateral in the normal course of business. If the company's senior unsecured debt rating had fallen below investment grade as of that date, \$0.3 million in additional collateral would have been required.

**Foreign Currency Risk**

Foreign exchange contracts are commitments to buy or sell foreign currency on a future date at a contractual price. People's United Financial uses these instruments on a limited basis to eliminate its exposure to fluctuations in currency exchange rates on certain of its commercial loans that are denominated in foreign currencies. Gains and losses on foreign exchange contracts substantially offset the translation gains and losses on the related loans. Effective in the first quarter of 2010, People's United Financial no longer designates foreign exchange contracts as hedging instruments.

**Derivative Financial Instruments**

The following table summarizes certain information concerning derivative financial instruments utilized by People's United Financial in its management of IRR and foreign currency risk:

As of March 31, 2011	Interest Rate Swaps	Foreign Exchange Contracts
(dollars in millions)		
Notional principal amounts	\$4.2	\$ 14.1
Weighted average interest rates:		
Pay fixed (receive floating)	5.66%(0.26%)	N/A
Weighted average remaining term		
to maturity (in months)	11	1
Fair value:		
Recognized as a liability	\$0.2	\$ 0.1

**Table of Contents**

People's United Financial has entered into interest rate swaps with certain of its commercial customers. In order to minimize its risk, these customer derivatives have been offset with essentially matching interest rate swaps with People's United Financial's counterparties. Changes in the fair value of all such interest rate swaps are recognized in current earnings.

The following table summarizes certain information concerning these interest rate swaps:

As of March 31, 2011  (dollars in millions)	Interest Rate Swaps	
	Commercial Customers	Other Counterparties
Notional principal amounts	\$ 541.8	\$ 541.8
Weighted average interest rates:		
Pay floating (receive fixed)	0.20%(2.88%)	
Pay fixed (receive floating)		2.80%(0.20%)
Weighted average remaining term to maturity (in months)	99	99
Fair value:		
Recognized as an asset	\$ 10.0	\$ 5.2
Recognized as a liability	4.0	8.3

See Note 12 to the Consolidated Financial Statements for further information relating to derivatives.

### Item 3 Quantitative and Qualitative Disclosures About Market Risk

The information required by this item appears on pages 97 through 101 of this report.

### Item 4 Controls and Procedures

People's United Financial's management, including the Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of People's United Financial's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that People's United Financial's disclosure controls and procedures are effective, as of March 31, 2011, to ensure that information relating to People's United Financial, which is required to be disclosed in the reports People's United Financial files with the Securities and Exchange Commission under the Exchange Act, is (i) recorded, processed, summarized and reported as and when required, and (ii) accumulated and communicated to management, including the principal executive officer and the principal financial officer, as appropriate to allow timely decisions regarding required disclosures.

During the quarter ended March 31, 2011, there has not been any change in People's United Financial's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, People's United Financial's internal control over financial reporting.

**Table of Contents**

Part II Other Information

Item 1 Legal Proceedings

In the normal course of business, People's United Financial is subject to various legal proceedings. Management has discussed with legal counsel the nature of these legal proceedings. In the opinion of management, People's United Financial's financial condition, results of operations or liquidity will not be affected materially as a result of the eventual outcome of these legal proceedings. See Note 9 to the Consolidated Financial Statements for a further discussion of legal proceedings.

Item 1A Risk Factors

There have been no material changes in risk factors since December 31, 2010.

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

(c) The following table provides information with respect to purchases made by People's United Financial of its common stock during the three months ended March 31, 2011.

Issuer Purchases of Equity Securities				
Period	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Maximum number of shares that may yet be purchased under the plans or programs
<b>January 1 - 31, 2011:</b>				
Tendered by employees (1)	19,039	\$ 14.30		
Publicly announced program (2)	818,622	\$ 13.22	818,622	19,610,414
<b>February 1 - 28, 2011:</b>				
Tendered by employees (1)	75,211	\$ 13.14		
Publicly announced program (2)	2,592,303	\$ 13.23	2,592,303	17,018,111
<b>March 1 - 31, 2011:</b>				
Tendered by employees (1)	3,506	\$ 12.58		
Publicly announced program (2)	1,227,933	\$ 12.70	1,227,933	15,790,178
<b>Total:</b>				
Tendered by employees (1)	97,756	\$ 13.34		
Publicly announced program (2)	4,638,858	\$ 13.09	4,638,858	15,790,178

**Table of Contents**

- (1) All shares listed were tendered by employees of People's United Financial in satisfaction of their related minimum tax withholding obligations upon the vesting of restricted stock awards granted in prior periods. The average price paid per share is equal to the average of the high and low trading price of People's United Financial's common stock on The NASDAQ Stock Market on the vesting date or, if no trades took place on that date, the most recent day for which trading data was available. There is no limit on the number of shares that may be tendered by employees of People's United Financial in the future to satisfy their related minimum tax withholding obligations. Shares acquired in satisfaction of minimum tax withholding obligations are not eligible for reissuance in connection with any subsequent grants made pursuant to equity compensation plans maintained by People's United Financial. All shares acquired in this manner are retired by People's United Financial, resuming the status of authorized but unissued shares of People's United Financial's common stock.
- (2) In April 2008, People's United Financial's Board of Directors authorized the repurchase of up to 5% of People's United Financial's then-outstanding common stock, or up to a maximum of 17.3 million shares. Such shares may be repurchased, either directly or through agents, in the open market at prices and terms satisfactory to management. In January 2011, People's United Financial's Board of Directors authorized an additional repurchase of common stock. Under the new repurchase authorization, up to 5% of People's United Financial's then-outstanding common stock, or up to 17.5 million shares, may be repurchased, either directly or through agents, in the open market at prices and terms satisfactory to management.

In February 2011, People's United Financial completed the repurchase of the maximum number of shares of common stock authorized in April 2008 and began repurchasing shares of common stock under the authorization announced in January 2011. As of March 31, 2011, 1.7 million shares, at a total cost of \$21.9 million, had been repurchased under this additional program. Shares acquired in this manner have not been retired by People's United Financial and, as a result, remain available for issuance in the future.

Item 3 Defaults Upon Senior Securities

None

Item 4 (Removed and Reserved)

Item 5 Other Information

None

**Table of Contents**

Item 6 Exhibits

The following Exhibits are filed herewith:

Exhibit No.	Description
31.1	Rule 13a-14(a)/15d-14(a) Certifications
31.2	Rule 13a-14(a)/15d-14(a) Certifications
32	Section 1350 Certifications
101.1**	The following financial information from People's United Financial, Inc.'s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2011 formatted in XBRL: (i) Consolidated Statements of Condition as of March 31, 2011 and December 31, 2010; (ii) Consolidated Statements of Income for the three months ended March 31, 2011 and 2010; (iii) Consolidated Statements of Changes in Stockholders' Equity for the three months ended March 31, 2011 and 2010; (iv) Consolidated Statements of Cash Flows for the three months ended March 31, 2011 and 2010; and (v) Notes to Consolidated Financial Statements.

\*\* As provided in Rule 406T of Regulation S-T, the Interactive Data File is deemed not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, People's United Financial, Inc. has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PEOPLE'S UNITED FINANCIAL, INC.

Date: May 10, 2011

By: /s/ John P. Barnes  
John P. Barnes

President and Chief Executive Officer

(Principal Executive Officer)

Date: May 10, 2011

By: /s/ Kirk W. Walters  
Kirk W. Walters

Senior Executive Vice President

and Chief Financial Officer

(Principal Financial Officer)

Date: May 10, 2011

By: /s/ Jeffrey Hoyt  
Jeffrey Hoyt

Senior Vice President and Controller

(Principal Accounting Officer)



**Table of Contents**

INDEX TO EXHIBITS

Designation	Description
31.1	Rule 13a-14(a)/15d-14(a) Certifications
31.2	Rule 13a-14(a)/15d-14(a) Certifications
32	Section 1350 Certifications
101.1**	The following financial information from People's United Financial, Inc.'s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2011 formatted in XBRL: (i) Consolidated Statements of Condition as of March 31, 2011 and December 31, 2010; (ii) Consolidated Statements of Income for the three months ended March 31, 2011 and 2010; (iii) Consolidated Statements of Changes in Stockholders' Equity for the three months ended March 31, 2011 and 2010; (iv) Consolidated Statements of Cash Flows for the three months ended March 31, 2011 and 2010; and (v) Notes to Consolidated Financial Statements.

\*\* As provided in Rule 406T of Regulation S-T, the Interactive Data File is deemed not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.