VIRTUS INVESTMENT PARTNERS, INC. Form SC 13D January 12, 2009

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 13D**

**Under the Securities Exchange Act of 1934** 

# Virtus Investment Partners, Inc.

(Name of Issuer)

Common Stock, par value \$0.01 per share

(Title of Class of Securities)

92828Q109

(CUSIP Number)

**Bank of Montreal** 

Laura Ryan

111 W. Monroe Street

Chicago, IL 60603

Tel. No.: (312) 461-2575

(Name, Address and Telephone Number of Person Authorized to

**Receive Notices and Communications)** 

# **December 31, 2008**

#### (Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box.

\* The remainder of this cover page shall be filled out for a reporting person s initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 (Act) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

# **CUSIP No.** 92828O109

COSH 110. 92020Q	10)	
1 Names of Repor	ting l	Persons.
2 CHECK THE A		Montreal OPRIATE BOX IF A MEMBER OF A GROUP
(a) "		
(b) 3 SEC Use Only		
4 Source of Funds	(See	Instructions)
		of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)
6 Citizenship or P	lace o	of Organization
Canad	la 7	Sole Voting Power
NUMBER OF		
SHARES	8	1,724,128** Shared Voting Power
BENEFICIALLY		
OWNED BY		100***
EACH	9	Sole Dispositive Power
REPORTING		
PERSON	10	1,724,128** Shared Dispositive Power
WITH		

100\*\*\*

11 Aggregate Amount Beneficially Owned by Each Reporting Person

 $\mathbf{X}$ 

#### 1,724,228 Shares

12 Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)

#### Not applicable

13 Percent of Class Represented by Amount in Row (11)

23.0%\*\*

14 Type of Reporting Person (See Instructions)

#### HC, BK

- \* The source of funds for acquiring the shares of Series B Preferred Stock (as defined below) was the working capital of Harris Bankcorp, Inc. (Harris ), a wholly-owned subsidiary of Harris Financial Corp. (HFC), which is a wholly-owned subsidiary of Bank of Montreal (BMO), and together with Harris and HFC, the Reporting Persons ).
- BMO, Bank of Montreal Holding Inc. (a wholly-owned subsidiary of BMO), Bank of Montreal Securities Canada Limited (a wholly-owned subsidiary of Bank of Montreal Securities Canada Limited) and BMO Nesbitt Burns Inc. (a wholly-owned subsidiary of BMO Nesbitt Burns Corporation Limited) are the beneficial owners of 2 shares of common stock of Virtus Investment Partners, Inc., formerly known as Virtus Holdings, Inc. (the Issuer). The Reporting Persons are the beneficial owners of 45,000 shares of Series B Voting Convertible Preferred Stock (the Series B Preferred Stock) of the Issuer. As of the date of this Statement on Schedule 13D, each share of Series B Preferred Stock is convertible into 38.3139 shares of common stock of the Issuer, and the entire 45,000 shares of Series B Preferred Stock beneficially owned by the Reporting Persons are convertible, in the aggregate, into 1,724,126 shares of common stock covered by this report. The number of shares issuable upon the conversion of the Series B Preferred Stock may be adjusted from time to time in accordance with certain customary anti-dilution protection provisions and the amount of accumulated and unpaid dividends as set forth in the certificate of designations of the Series A Non-Voting Convertible Preferred Stock and the Series B Preferred Stock. In the event that all of the shares of the Series B Preferred Stock beneficially

owned by the Reporting Persons are converted into common stock of the Issuer at the current conversion rate of 38.3139 shares of common stock per each share of Series B Preferred Stock, based upon the 7,496,202 shares of common stock of the Issuer outstanding as of December 31, 2008 (including the shares of common stock issuable upon conversion of the Series B Preferred Stock beneficially owned by the Reporting Persons), the Reporting Persons would own 23.0% of the outstanding shares of common stock of the Issuer.

\*\*\* 100 shares of common stock of the Issuer (the Trust Shares ) are held in a bona fide fiduciary capacity in certain trust or investment accounts for the account of third parties. 91 shares of the Trust Shares are beneficially owned by the Reporting Persons and Harris N.A., which is a wholly-owned subsidiary of Harris, and 9 shares of the Trust Shares are beneficially owned by BMO, HFC, Harris RIA Holdings, Inc., a wholly-owned subsidiary of HFC, and Sullivan, Bruyette, Speros & Blayney, Inc. (Harris SBSB), a wholly-owned subsidiary of Harris RIA Holdings, Inc.

# CUSIP No. 92828Q109

	-	
1 Names of Repo	rting ]	Persons.
Harri 2 CHECK THE A	s Fin	ancial Corp. DPRIATE BOX IF A MEMBER OF A GROUP
(b) " 3 SEC Use Only		
4 Source of Fund	s (See	Instructions)
WC* 5 Check if Disclo		of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)
6 Citizenship or F	Place o	of Organization
Delav	ware 7	Sole Voting Power
NUMBER OF		
SHARES	8	1,724,126** Shared Voting Power
BENEFICIALLY		
OWNED BY		100***
EACH	9	Sole Dispositive Power
REPORTING		
PERSON	10	1,724,126** Shared Dispositive Power
WITH	10	onated Dispositive Fower

100\*\*\*

11 Aggregate Amount Beneficially Owned by Each Reporting Person

 $\mathbf{X}$ 

#### 1,724,226 Shares

12 Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)

#### Not applicable

13 Percent of Class Represented by Amount in Row (11)

23.0%\*\*

14 Type of Reporting Person (See Instructions)

HC, CO

- \* The source of funds for acquiring the shares of Series B Preferred Stock was the working capital of Harris.
- \*\* The Reporting Persons are the beneficial owners of 45,000 shares of Series B Preferred Stock of the Issuer. As of the date of this Statement on Schedule 13D, each share of Series B Preferred Stock is convertible into 38.3139 shares of common stock of the Issuer, and the entire 45,000 shares of Series B Preferred Stock beneficially owned by the Reporting Persons are convertible, in the aggregate, into 1,724,126 shares of common stock covered by this report. The number of shares issuable upon the conversion of the Series B Preferred Stock may be adjusted from time to time in accordance with certain customary anti-dilution protection provisions and the amount of accumulated and unpaid dividends as set forth in the certificate of designations of the Series A Non-Voting Convertible Preferred Stock and the Series B Preferred Stock. In the event that all of the shares of the Series B Preferred Stock beneficially owned by the Reporting Persons are converted into common stock of the Issuer at the current conversion rate of 38.3139 shares of common stock per each share of Series B Preferred Stock, based upon the 7,496,202 shares of common stock of the

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Issuer outstanding as of December 31, 2008 (including the shares of common stock issuable upon conversion of the Series B Preferred Stock beneficially owned by the Reporting Persons), the Reporting Persons would own 23.0% of the outstanding shares of common stock of the Issuer.

\*\*\* The Trust Shares are held in a bona fide fiduciary capacity in certain trust or investment accounts for the account of third parties. 91 shares of the Trust Shares are beneficially owned by the Reporting Persons and Harris N.A. and 9 shares of the Trust Shares are beneficially owned by BMO, HFC, Harris RIA Holdings, Inc. and Harris SBSB.

# CUSIP No. 92828Q109 1 Names of Reporting Persons. Harris Bankcorp, Inc. 2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (a) " (b) " 3 SEC Use Only 4 Source of Funds (See Instructions) WC 5 Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) 6 Citizenship or Place of Organization Delaware Sole Voting Power 7 NUMBER OF 1,724,126\* **SHARES** 8 Shared Voting Power BENEFICIALLY OWNED BY 91\*\* 9 Sole Dispositive Power **EACH**

PERSON 1,724,126\*
10 Shared Dispositive Power

WITH

REPORTING

91\*\*

11 Aggregate Amount Beneficially Owned by Each Reporting Person

X

#### 1,724,217 Shares

12 Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)

#### Not applicable

13 Percent of Class Represented by Amount in Row (11)

23.0%\*

14 Type of Reporting Person (See Instructions)

HC, CO

\* The Reporting Persons are the beneficial owners of 45,000 shares of Series B Preferred Stock of the Issuer. As of the date of this Statement on Schedule 13D, each share of Series B Preferred Stock is convertible into 38.3139 shares of common stock of the Issuer, and the entire 45,000 shares of Series B Preferred Stock beneficially owned by the Reporting Persons are convertible, in the aggregate, into 1,724,126 shares of common stock covered by this report. The number of shares issuable upon the conversion of the Series B Preferred Stock may be adjusted from time to time in accordance with certain customary anti-dilution protection provisions and the amount of accumulated and unpaid dividends as set forth in the certificate of designations of the Series A Non-Voting Convertible Preferred Stock and the Series B Preferred Stock. In the event that all of the shares of the Series B Preferred Stock beneficially owned by the Reporting Persons are converted into common stock of the Issuer at the current conversion rate of 38.3139 shares of common stock per each share of Series B Preferred Stock, based upon the 7,496,202 shares of common stock of the Issuer outstanding as of December 31, 2008 (including the shares of common stock issuable upon conversion of the Series B Preferred Stock beneficially owned by the Reporting Persons), the Reporting Persons would own 23.0% of the outstanding shares of common stock of the Issuer.

\*\* The Trust Shares are held in a bona fide fiduciary capacity in certain trust or investment accounts for the account of third parties. 91 shares of the Trust Shares are beneficially owned by the Reporting Persons and Harris N.A.

#### Item 1. Security and Issuer

The class of equity securities to which this Statement on Schedule 13D relates are the common stock, par value \$0.01 per share (the Common Stock), of Virtus Investment Partners, Inc., a Delaware corporation, formerly known as Virtus Holdings, Inc. (the Issuer). The principal executive offices of the Issuer are located at 100 Pearl St., 9th Floor, Hartford, CT 06103.

The information set forth in the Exhibits to this Statement on Schedule 13D is hereby expressly incorporated herein by reference, and the responses to each item of this Statement on Schedule 13D are qualified in their entirety by the provisions of such Exhibits.

#### Item 2. Identity and Background

This Statement on Schedule 13D is being filed by Bank of Montreal (BMO), a chartered bank in Canada, Harris Financial Corp. (HFC), a Delaware corporation, and Harris Bankcorp, Inc. (Harris), a Delaware corporation (collectively, the Reporting Persons). The Reporting Persons entered into an agreement of joint filing, dated January 12, 2009, a copy of which is attached as Exhibit 2.01.

BMO wholly owns HFC. HFC wholly owns Harris. Bank of Montreal Holding Inc. is a wholly-owned subsidiary of BMO. Bank of Montreal Securities Canada Limited is a wholly-owned subsidiary of Bank of Montreal Holding Inc. BMO Nesbitt Burns Corporation Limited is a wholly-owned subsidiary of Bank of Montreal Securities Canada Limited. BMO Nesbitt Burns Inc. is a wholly-owned subsidiary of BMO Nesbitt Burns Corporation Limited. Harris N.A. is a wholly-owned subsidiary of Harris. Sullivan, Bruyette, Speros & Blayney, Inc. (Harris SBSB) is a wholly-owned subsidiary of Harris RIA Holdings, Inc., which in turn is a wholly-owned subsidiary of HFC.

The principal office of BMO is 100 King Street West, 1 First Canadian Place, Toronto, Ontario, M5X 1A1. The principal office of HFC is 111 W. Monroe Street, Chicago, Illinois 60603. The principal office of Harris is 111 W. Monroe Street, Chicago, Illinois 60603.

BMO is a chartered bank under the Bank Act of Canada. HFC is a financial holding company. Harris is a bank holding company headquartered in Chicago.

The name, residence or business address, position, present principal occupation or employment, the name and, if other than any Reporting Person, the principal business and address of any corporation or organization in which such employment is conducted and citizenship of each director and executive officer of each Reporting Person are set forth in the attached Schedule A.

Except as described below, during the last five years, none of the Reporting Persons and, to the best of the Reporting Persons knowledge, none of the persons listed on Schedule A attached hereto, has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) or was a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

During the period Ms. Guylaine Saucier was a director of Nortel Networks Corporation (Nortel), Nortel and its principal operating subsidiary Nortel Networks Limited (NNL) failed to file certain of their financial statements on a timely basis. In light of the foregoing, on May 17, 2004 the Ontario Securities Commission issued an order prohibiting, effective immediately, all trading by directors, officers and certain then current and former employees in the securities of Nortel and NNL. Two other Canadian securities commissions issued similar orders. The last of the cease trade orders were lifted by the relevant securities commissions in Canada on June 23, 2005. Ms. Guylaine Saucier is no longer a director of Nortel.

#### Item 3. Source and Amount of Funds or Other Consideration

Of the shares reported hereby as beneficially owned by the Reporting Persons, 100 shares of Common Stock (the Trust Shares ) are held in a bona fide fiduciary capacity in certain trust or investment accounts for the account of third parties. 91 shares of the Trust Shares are beneficially owned by the Reporting Persons and Harris N.A. and 9 shares of the Trust Shares are beneficially owned by BMO, HFC, Harris RIA Holdings, Inc. and Harris SBSB. The Trust Shares and the 2 shares of Common Stock (the Allocated Shares ) reported hereby as beneficially owned by BMO, Bank of Montreal Holding Inc., Bank of Montreal Securities Canada Limited, BMO Nesbitt Burns Corporation Limited and BMO Nesbitt Burns Inc. were received by the Reporting Persons or their subsidiaries through pro rata distribution of the Common Stock as part of the spin-off of the Issuer from The Phoenix Companies, Inc. on December 31, 2008. No consideration was paid by the Reporting Persons or their subsidiaries in receipt of the Trust Shares.

On October 30, 2008, Harris entered into an Investment and Contribution Agreement (the Investment Agreement), by and among Harris, Phoenix Investment Management Company, the Issuer and The Phoenix Companies, Inc. Pursuant to the Investment Agreement, Harris agreed to purchase certain securities of the Issuer in a two step transaction as follows: (i) 9,783 shares of Series A Non-Voting Convertible Preferred Stock, par value \$0.01 per share (the Series A Preferred Stock), for an aggregate purchase price of \$1 at the first closing (which occurred on October 31, 2008), and (ii) 35,217 shares of the Series B Voting Convertible Preferred Stock, par value \$0.01 per share (the Series B Preferred Stock and, together with the Series A Preferred Stock, the Preferred Stock), for an aggregate purchase price of \$35 million at the second closing (which occurred on December 31, 2008). In accordance with the Investment Agreement, at the second closing, Harris also exchanged all of the shares of Series A Preferred Stock it acquired at the first closing for the same number of shares of the Series B Preferred Stock. After giving effect to the purchase at the second closing and the exchange, the Reporting Persons beneficially own in the aggregate 45,000 shares of Series B Preferred Stock. The source of the consideration paid to acquire the Series A Preferred Stock on October 31, 2008 and the Series B Preferred Stock on December 31, 2008 was working capital of Harris.

#### Item 4. Purpose of Transaction

As of the date of this Statement on Schedule 13D, except as set forth below, none of the Reporting Persons nor, to the best knowledge of the Reporting Persons, any of the persons listed in Schedule A, has any current plans or proposals that relate to or would result in any of the actions set forth in subparagraphs (a) through (j) of Item 4 of Schedule 13D. However, as part of their ongoing evaluation of this investment, the Reporting Persons may formulate new plans or proposals which could relate to or which could result in one or more of the actions referred to in subparagraphs (a) through (j) of Item 4 of Schedule 13D.

The Trust Shares and the Allocated Shares were received by the Reporting Persons or their subsidiaries through pro rata distribution of the Common Stock as part of the spin-off of the Issuer from The Phoenix Companies, Inc. on December 31, 2008. The shares of Preferred Stock were acquired for investment purposes only. The 45,000 shares of Series B Preferred Stock beneficially owned by the Reporting Persons, if converted into Common Stock at the current conversion rate of 38.3139 shares of Common Stock per each share of Preferred Stock, will result in the Reporting Persons beneficially owning, in the aggregate, 1,724,126 shares of Common Stock (in addition to the Trust Shares and the Allocated Shares). The Reporting Persons currently intend to hold any shares of Common Stock to be issued upon conversion of any shares of the Series B Preferred Stock or to be acquired in the future for investment purposes only.

#### Board of Directors Membership

In accordance with the Investment Agreement, the Issuer has agreed to promptly cause one person nominated by Harris and one person elected by the holders of the Preferred Stock in accordance with the certificate of designations of the Preferred Stock to be elected or appointed to the board of directors of the Issuer (the Board of Directors ). So

long as Harris beneficially owns at least 10% of the outstanding shares of Common Stock (including for this purpose any shares of Common Stock issuable upon the conversion of the Preferred Stock and certain additional securities Harris may acquire pursuant to its additional financing right (as described below)), subject to satisfaction of certain requirements, the Issuer will be required to recommend to its stockholders the election of a designate of Harris to the Board of Directors at the Issuer s annual meeting. For as long as at least 66 2/3% of the aggregate shares of the Series B Preferred Stock issued on the second closing remain outstanding, the holders of a majority of the then outstanding shares of the Series B Preferred Stock shall have the exclusive right, voting separately as a class, to appoint and elect one director.

#### Restrictions On Transfer

Until the thirty-month anniversary of the date of the second closing, Harris is not permitted to transfer, sell, assign or otherwise dispose of (Transfer) any Preferred Stock, or shares of Common Stock issuable upon conversion of any shares of Preferred Stock, acquired pursuant to the Investment Agreement; provided, that, except for Transfers pursuant to Rule 144 under the Securities Act of 1933 or a registered offering, any Transfer permitted in accordance with the provisions of the Investment Agreement must not (i) cause certain regulatory events or consequences set forth in the Investment Agreement or (ii) be made to certain competitors of the Issuer or their controlled affiliates. Notwithstanding the foregoing, Harris will be permitted to Transfer any portion or all of its Preferred Stock or shares of Common Stock issuable upon conversion of any shares of Preferred Stock at any time under the following circumstances: (1) Transfers to any affiliate under common control with Harris ultimate parent entity but only if the transferee agrees in writing for the benefit of the Issuer to be bound by the terms of the Investment Agreement; (2) Transfers pursuant to a merger, tender offer or exchange offer or other business combination, acquisition of assets or similar transaction or change of control involving the Issuer or certain of its subsidiaries; (3) Transfers commenced after the commencement of bankruptcy or insolvency proceedings; (4) Transfers made in connection with a pledge to a financial institution to secure a bona fide debt financing and any foreclosure of such pledge and subsequent sale of the securities; and (5) Transfers made with the prior written consent of the Issuer.

#### Standstill and Voting Limitations

In addition, pursuant to the Investment Agreement, Harris agreed that, until the three-year anniversary of the second closing date, without the prior written approval of the Issuer, neither Harris nor any of its controlled affiliates will (a) acquire beneficial ownership of any Common Stock or other securities issued by the Issuer if such acquisition would result in Harris and its affiliates having beneficial ownership of more than 23.0% of the outstanding shares of Common Stock, other than solely as a result of the exercise of the additional financing right or any other rights, entitlements or obligations set forth in the Investment Agreement, the certificate of incorporation of the Issuer or the certificate of designations of the Preferred Stock; provided, however, that Harris or its controlled affiliates will, directly or indirectly, be entitled to acquire in any trading market on which securities issued by the Issuer or certain of its subsidiaries are listed or quoted beneficial ownership of any Common Stock or other securities issued by the Issuer, so long as such acquisition would not result in Harris having beneficial ownership of Common Stock representing more than 24.9% of the outstanding shares of Common Stock (calculated on a fully diluted basis) at the time of acquisition or, subject to certain exceptions, so long as any resulting increase in the beneficial ownership of Harris and its affiliates (as a percentage of the outstanding fully-diluted Common Stock) is less than or equal to a prior reduction in such beneficial ownership resulting from the issuance by the Issuer of shares of Common Stock (or securities convertible into or exchangeable therefor) pursuant to any employee benefit plan or other equity-based awards to employees or directors; (b) enter into or otherwise be involved in or part of, any acquisition transaction, merger or other business combination relating to all or part of the Issuer or certain of its subsidiaries or any acquisition transaction for all or part of the assets of the Issuer or certain of its subsidiaries or any of their respective businesses; (c) make, or in any way participate in, certain solicitations of proxies to vote, or seek to advise or influence any person or entity with respect to the voting of, any voting securities of the Issuer or certain of its subsidiaries; (d) call or seek to call a meeting of the stockholders of the Issuer or certain of its subsidiaries or initiate any stockholder proposal for action by stockholders of the Issuer or certain of its subsidiaries, form, join or in any way participate in a group with respect to any voting securities of the Issuer, or seek, propose or otherwise act alone or in concert with others, to influence or control the management, the Board of Directors or policies of the Issuer or certain of its subsidiaries; or (e) bring any action or otherwise act to contest the validity of the standstill provisions of the Investment Agreement described above or seek a release of the restrictions contained therein, or make a request to amend or waive any provision of such provision. Harris also agreed that until the three year anniversary of the second closing date it

vote in favor of the slate of directors recommended by the Board of Directors at each meeting of the Issuer s stockholders for the election of such directors. Notwithstanding the aforementioned, the restrictions set forth above will be suspended upon the occurrence of certain events, including without limitation, if it is publicly disclosed that the Issuer is seeking any purchaser for a controlling interest in its business; another person or group which is unaffiliated with Harris has offered or proposed to acquire a controlling interest in the Issuer or assets representing, at least fifty percent of the market capitalization of the Issuer and the Issuer has approved or recommended that the stockholders of the Issuer accept such offer; if a party unaffiliated with Harris shall have acquired control of the Board of Directors through the solicitation of proxies or otherwise; with respect to any acquisition by Harris of any assets or securities of the Issuer as debtor, in a transaction subject to the approval of the United States Bankruptcy Code; with respect to the sale or exchange by Harris of securities in a tender or exchange offer initiated by a person other than Harris or its affiliates, or with respect to any action by the Investment Agreement or necessary to consummate the transactions contemplated thereby.

In accordance with the certificate of designations of the Preferred Stock, at any time that any person or group holds directly or indirectly shares of Preferred Stock representing in the aggregate in excess of 24.9% of the total voting power of the outstanding shares of Common Stock, such number of shares as represents such excess voting power will become nonvoting for all purposes, except as may be required by the General Corporation Law of the State of Delaware, and will, without limitation, not have any right to vote or consent under the provisions of the certificate of designations of the Preferred Stock and will not be considered outstanding for purposes of any vote or consent; provided, that such voting limitation will terminate (i) if at any time Harris beneficially owns securities of the Issuer representing in excess of 33 1/3% of the outstanding shares of Common Stock but clause (iii) below is not applicable, provided, however, that the exception set forth in this clause (i) will not apply (A) if Harris s beneficial ownership of securities representing such excess voting power will not have resulted in and will not constitute an assignment of the investment advisory contracts to which the Issuer or any subsidiary that is a registered investment adviser is a party or (B) in the event that the Issuer or any such subsidiary shall have received the requisite approvals of the board of directors or trustees and shareholder of such entity in respect of any such assignment; (ii) if at any time a person or group other than Harris and its affiliates acquires beneficial ownership in excess of 24.9% of the outstanding shares of Common Stock or (iii) if at any time Harris beneficially owns securities of the Issuer representing in excess of 50% of the outstanding shares of Common Stock Common Stock.

#### Additional Financing Right and Right to Appoint an Additional Director

In accordance with the Investment Agreement, subject to certain conditions, if at any time prior to the twenty-four month anniversary of the second closing, the Issuer proposes to issue to any person any Common Stock or a Common Stock equivalent security of the Issuer (such issuance, a Qualifying Issuance) other than in connection with certain equity compensation arrangements, for mergers or acquisitions in which shares of Common Stock are exchanged for equity securities of the acquired entity, or pursuant to any stock split, stock dividend or recapitalization by the Issuer, Harris will be afforded the right to provide additional financing to the Issuer in lieu of the Qualifying Issuance through a purchase of additional shares of Series B Preferred Stock or a new series of Preferred Stock identical to the Series B Preferred Stock (except with respect to conversion price) up to a principal amount of \$25 million. Harris must exercise such additional financing right within twenty business days after receipt of any notice of intention to initiate a Qualifying Issuance from the Issuer. In the event that Harris exercises its additional financing right and beneficially owns in excess of 33% of the outstanding shares of Common Stock (including for this purpose shares of Common Stock issuable upon conversion of the Preferred Stock) after giving effect to such additional financing right, it will be granted the right to appoint one additional member to the Board of Directors so long as such additional right would not give rise to certain regulatory events or consequences set forth in the Investment Agreement.

#### The Put Right and the Call Option

Pursuant to the Investment Agreement, at any time on or after the three-year anniversary of the first closing, Harris will have the right (the Put Right ), to require the Issuer to repurchase, all of the Series A Preferred Stock purchased by Harris in the first closing (or the shares of Series B Preferred Stock which were issued and delivered to Harris on the second closing in exchange for all the Series A Preferred Stock held

by Harris) on not less than five days notice from Harris to the Issuer, for a purchase price (the Put Price ) equal to the liquidation preference of such shares of Series A Preferred Stock (including all accumulated and unpaid dividends and accrued interest thereon to the closing date of the Put Right). The Put Price will be payable by the Issuer in cash or, at the election of the Issuer, in the form of two senior promissory notes of the Issuer each having an aggregate principal amount equal to one half of the Put Price of the Issuer, paying interest at LIBOR plus 300 basis points per annum, the first maturing on the one-year anniversary of the closing date of the Put Right and the second maturing on the two-year anniversary of the closing date for the Put Right. In addition, the Issuer will have the option at any time after the consummation of the first closing and prior to any exercise of the Put Right by Harris to repurchase from Harris, all of the shares of Series A Preferred Stock (or the shares of Series B Preferred Stock which were issued and delivered to Harris on the second closing in exchange for all the Series A Preferred Stock held by Harris, then held by Harris, on not less than five days notice from the Issuer to Harris, for a purchase price (the Call Price ) equal to the liquidation preference of such shares of Preferred Stock (including all accumulated and unpaid dividends and accrued interest thereon to the Put Closing Date) and payable in cash on the date of the closing of the Call Option. Notwithstanding the aforementioned, the Put Right and the Call Option will expire if at the time that the second closing is consummated or at anytime thereafter the average closing price for the Common Stock during any five consecutive trading day period exceeds the conversion price per share of the Preferred Stock, as adjusted from time to time, or in the event that Harris converts any or all of the Series A Preferred Stock received by it in the first closing or the shares of Series B Preferred Stock which were issued and delivered to Harris on the second closing in exchange for all the Series A Preferred Stock held by Harris into Common Stock. In the event that Harris converts less than all of such shares of Preferred Stock, the Put Right and the Call Option will expire only with respect to such converted shares. If all or any part of the Issuer s obligations pursuant to the Put Right and the Call Option will not be punctually paid when due, The Phoenix Companies, Inc. will, immediately upon demand by Harris, pay the amount due to Harris.

#### Registration Right

Pursuant to the Investment Agreement, the Issuer has granted Harris certain rights to require the Issuer to register the shares of Common Stock issuable upon conversion of the Preferred Stock under the Securities Act of 1933 for public resale.

#### Other

Information set forth in response to this Item 4 is qualified in its entirety by reference to the Investment Agreement and the certificate of designations of the Preferred Stock which are attached as Exhibit 4.01 and Exhibit 4.02, respectively, to this Statement on Schedule 13D and are incorporated herein by reference.

The Reporting Persons expect to evaluate on an ongoing basis the Issuer s financial condition, results of operations, business and prospects, the market price of the Common Stock, conditions in securities markets generally and in the market for shares of companies like the Issuer, general economic and industry conditions and other factors that the Reporting Persons deem relevant to their investment decisions. Based on such evaluations, and subject to the provisions of the Investment Agreement, the Reporting Persons may at any time or from time to time determine to acquire additional Common Stock, or Preferred Stock or other securities convertible into or exchangeable for Common Stock or derivatives relating to Common Stock, or dispose of Common Stock, Preferred Stock or other securities convertible into or exchangeable for Common Stock or derivatives relating to Common Stock that the Reporting Persons own or may hereafter acquire, through open market or privately negotiated transactions or otherwise, at such prices and on such terms as they deem advisable. The Reporting Persons intend to monitor closely their investment in the Issuer. The Reporting Persons and their representatives and advisers intend to discuss from time to time with members of the Board of Directors and management of the Issuer the performance of the Issuer, personnel matters, strategic or extraordinary transactions and similar matters, in each case subject to Harris s rights and obligations under the Investment Agreement. The Reporting Persons and their representatives and advisers may communicate with other shareholders, industry participants and other interested parties concerning the Issuer. Based on the Reporting Persons continuing evaluation of the foregoing factors, the Reporting Persons reserve the right to change their plans and intentions at any time or from time to time, as they deem appropriate. In addition, the Reporting Persons or their subsidiaries may from time to time purchase and sell equity securities of the Issuer in a fid

#### Item 5. Interest in Securities of the Issuer

(a) As of the date of this Statement on Schedule 13D, the Trust Shares are held in a bona fide fiduciary capacity in certain trust or investment accounts for the account of third parties. 91 shares of the Trust Shares are beneficially owned by the Reporting Persons and Harris N.A. and 9 shares of the Trust Shares are beneficially owned by BMO, HFC, Harris RIA Holdings, Inc. and Harris SBSB.

As of the date of this Statement on Schedule 13D, the Allocated Shares are beneficially owned by BMO, Bank of Montreal Holding Inc., Bank of Montreal Securities Canada Limited, BMO Nesbitt Burns Corporation Limited and BMO Nesbitt Burns Inc.

As of the date of this Statement on Schedule 13D, the Reporting Persons beneficially own, in the aggregate, 45,000 shares of Series B Preferred Stock for their own account. As of the date of this Statement on Schedule 13D, each share of Series B Preferred Stock is convertible into 38.3139 shares of Common Stock, and the entire 45,000 shares of Series B Preferred Stock beneficially owned by the Reporting Persons are convertible, in the aggregate, into 1,724,126 shares of Common Stock. The number of shares issuable upon the conversion of the Series B Preferred Stock may be adjusted from time to time in accordance with certain customary anti-dilution protection provisions and the amount of accumulated and unpaid dividends as set forth in the certificate of designations of the Preferred Stock. In the event that all of the shares of the Series B Preferred Stock beneficially owned by the Reporting Persons are converted into Common Stock at the current conversion rate of 38.3139 shares of Common Stock per one share of Series B Preferred Stock, based upon the 7,496,202 shares of Common Stock of the Issuer outstanding as of December 31, 2008 (including the shares of Common Stock issuable upon conversion of the Series B Preferred Stock beneficially owned by the Reporting Persons), the Reporting Persons would own 23.0% of the outstanding shares of Common Stock.

Harris may convert the shares of Series B Preferred Stock at any time. Upon the delivery to the Issuer of a written consent or consents by holders of a majority in liquidation preference of the then outstanding shares of Preferred Stock approving a mandatory conversion of the Preferred Stock, all of the shares of the Preferred Stock then outstanding will be automatically converted into shares of Common Stock. Under certain circumstances, no holder of Preferred Stock will be entitled to receive shares of Common Stock upon their conversion to the extent (but only to the extent) that such receipt would cause such converting holder to become, directly or indirectly, a beneficial owner of more than 24.9% of the shares of Common Stock outstanding and such receipt would result in the assignment of the investment advisory contracts to which the Issuer or any of its subsidiaries that is a registered investment adviser is a party. In addition, if for twenty trading days in any thirty consecutive trading day period the aggregate closing price of the Common Stock exceeds 175% of the then applicable conversion price of the Preferred Stock, the Issuer may elect to cause each share of the Preferred Stock held by a holder of the Preferred Stock to be converted into shares of Common Stock, unless such holder of the Preferred Stock elects instead to forfeit thereafter its right to receive dividends paid on outstanding shares of Common Stock based on the number of shares of Common Stock into which such shares of Preferred Stock could be converted.

At any time after the six-year anniversary of the date of the first closing, all (but not less than all) of the outstanding shares of Preferred Stock will be redeemed at a price per share equal to the liquidation preference of the Preferred Stock thereof plus interest thereon, from the last dividend payment date to the effective date of such redemption, at a rate of LIBOR plus 3 percent per annum pursuant to written notice delivered to the holders of Preferred Stock by the Issuer, in its sole discretion. In addition, at any time and from time to time no earlier than the seven-year anniversary of the date of the first closing, shares of Preferred Stock will be redeemed by the Issuer, at the option of the holder, at a price per share equal to the liquidation preference of the Preferred Stock plus interest from the last dividend payment date to the effective date of such redemption, at a rate of LIBOR plus 3 percent per annum after receipt by the Issuer from any holder of Preferred Stock of written notice requesting redemption of all or any portion of the outstanding shares of Preferred Stock held by such holder.

The terms of the Preferred Stock are provided in the certificates of designations of the Preferred Stock, which is filed as Exhibit 4.02 and is hereby incorporated by reference herein.

- (b) BMO, Bank of Montreal Holding Inc., Bank of Montreal Securities Canada Limited, BMO Nesbitt Burns Corporation Limited and BMO Nesbitt Burns Inc. have the sole power to vote and to dispose of the Allocated Shares. The Reporting Persons and Harris N.A. have shared power to vote and to dispose of 91 shares of the Trust Shares. BMO, HFC, Harris RIA Holdings, Inc. and Harris SBSB have shared power to vote and to dispose of 9 shares of the Trust Shares. The Reporting Persons have the sole power to vote and to dispose of the 45,000 Preferred Shares and would have sole power to vote and to dispose of the shares of Common Stock issuable upon the conversion of the Preferred Stock.
- (c) Pursuant to the Investment Agreement and in accordance with a certain escrow agreement, dated as of December 30, 2008 and entered into between Harris, Phoenix Investment Management Company and Computershare Trust Company, N.A. as escrow agent, on December 31, 20008, Harris purchased 35,000 shares of Series B Preferred Stock for an aggregate purchase price of \$35 million from Phoenix Investment Management Company. The shares of Preferred Stock and the consideration paid by Harris for the purchase of such shares were delivered by the escrow agent to Harris and Phoenix Investment Management Company, respectively, promptly following the date of the second closing.

- (d) Not applicable.
- (e) Not applicable.

#### Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer

The information set forth, or incorporated by reference, in Items 3, 4 and 5 hereof is incorporated by reference in response to this Item 6.

On May 18, 2006, Phoenix Investment Counsel, Inc. ( PIC ), a wholly-owned subsidiary of Phoenix Equity Planning Corporation, which is a wholly-owned subsidiary of the Issuer, acquired the rights to advise, distribute and administer the Insight Funds from Harris Investment Management, Inc. ( HIM ), which is a wholly-owned subsidiary of Harris, for \$4.1 million.

Pursuant to the Transaction Agreement (the Transaction Agreement ), dated March 28, 2006, by and among HIM, PIC, HFC and the Issuer (formerly known as Phoenix Investment Partners, Ltd.), during its first four years, PIC is required to make additional annual payments to HIM related to the purchase of contracts of certain money market funds based upon the net profits earned on those funds (as defined in the Transaction Agreement). PIC made an annual payment of \$1.1 million in 2007 related to the first year of the Transaction Agreement and made an annual payment of \$1.2 million in 2008 related to the second year of the Transaction Agreement. HIM continues to act as sub-advisor to majority of the Insight Funds. Provisions of the Transaction Agreement require that PIC make additional payments to HIM should PIC terminate HIM for reasons other than cause.

Additionally, HIM and PIC entered into a Strategic Partnership Agreement (the Strategic Partnership Agreement), dated March 28, 2006, whereby HIM would be available to PIC as a sub-advisor for non-Harris funds. HIM was subsequently appointed a sub-advisor to certain funds. In accordance with the Strategic Agreement, if the sub-advisory fees HIM earns in the first five years of the agreement do not reach a specified amount, PIC must pay HIM an amount as predetermined by the agreement. PIC would be required to pay a maximum amount of \$20.0 million under the agreement. If PIC were to terminate the contracts without cause, the termination costs would be based on \$35.0 million, adjusted by a factor for the percentage of original assets that remain. To date PIC has made payments totalling \$12.0 million.

Information set forth in response to this Item 6 is qualified in its entirety by reference to the Transaction Agreement and the Strategic Partnership Agreement which are attached as Exhibit 6.01 and Exhibit 6.02, respectively, to this Statement on Schedule 13D and are incorporated herein by reference.

Except as described in this Item 6, to the best knowledge of the Reporting Persons, there are no contracts, arrangements, understandings or relationships (legal or otherwise), including, but not limited to, transfer or voting of any of the securities, finder s fees, joint ventures, loan or option arrangements, puts or calls, guarantees of profits, division of profits or loss, or the giving or withholding of proxies, between the persons enumerated in Item 2, and any other person, with respect to any securities of the Issuer, including any securities pledged or otherwise subject to a contingency the occurrence of which would give another person voting power or investment power over such securities other than standard default and similar provisions contained in loan agreements.

#### Item 7. Material to be Filed as Exhibits

Exhibit 2.01: Agreement of Joint Filing among the Reporting Persons, dated January 12, 2009.

Exhibit 4.01: Investment and Contribution Agreement, dated as of October 30, 2008, by and among Harris, Phoenix Investment Management Company, the Issuer and The Phoenix Companies, Inc.

Exhibit 4.02: Certificate of Designations of Series A Non-Voting Convertible Preferred Stock and Series B Voting Convertible Preferred Stock of the Issuer.

Exhibit 6.01: Transaction Agreement, dated as of March 28, 2006, by and among Harris Investment Management, Inc., Phoenix Investment Counsel, Inc., HFC and the Issuer.

Exhibit 6.02: Strategic Partnership Agreement, dated as of March 28, 2006, by and between Harris Investment Management, Inc. and Phoenix Investment Counsel, Inc.

SCHEDULE A

# DIRECTORS AND EXECUTIVE OFFICERS OF

#### BANK OF MONTREAL

The name, address, position, present principal occupation or employment of each of the directors and executive officers of Bank of Montreal (BMO) are set forth below.

Name Robert Murray Astley	Address 574 Strathmere Court	Position/Principal Occupation/Employment Director of BMO; Corporate Director	<b>Citizenship</b> Canadian
	Waterloo, Ontario, Canada N2T 2K2		
Stephen E. Bachand	325 Ponte Vedra Blvd.	Director of BMO; Director of Harris Financial Corp.; Corporate Director	American
	Ponte Vedra Beach, FL 32082		
David Ross Beatty	c/o Beatinvest Limited	Director of BMO; Chairman and Chief Executive Officer of Beatinvest Limited, an	Canadian
	98 Teddington Park	investment services company	
	Toronto, Ontario, Canada M4N 2C8		
Robert Chevrier	c/o Société de gestion Roche Inc.	Director of BMO; President of Société de	Canadian
	200, Avenue des Sommets, Apt 2001	gestion Roche Inc., a management and investment company	
	Ile des Soeurs, Verdun, Quebec, Canada H3E 2B4		
George A. Cope	c/o Bell Canada	Director of BMO; President and Chief	Canadian
	483 Bay Street, Floor 6N	Executive Officer of BCE Inc. and Bell Canada, each a telecommunications company	
	Toronto, Ontario, Canada M5G 2C9		
William A. Downe	c/o Bank of Montreal	Director, President and Chief Executive Officer	American and Canadian
	100 King Street West, 1 First Canadian Place	of BMO; Director and Vice Chairman of the Board of Directors of Harris Financial Corp.	Canauian
	Toronto, Ontario, Canada M5X 1A1		
Ronald Farmer	c/o Mosaic Capital Partners	Director of BMO; Managing Director of Mosaic Capital Partners, a Toronto-based	Canadian
	65 Front St. E Suite 200	holding company with interests in several private companies	
	Toronto, Ontario, Canada M5E 1B5		
David Galloway	c/o Bank of Montreal	Director and Chairman of the Board of Directors of BMO; Director of Harris Financial	Canadian
	100 King Street West, 1 First Canadian Place	Corp.	
	Toronto, Ontario, Canada M5X 1A1		
Harold N. Kvisle	c/o TransCanada Corporation	Director of BMO; President and Chief Executive Officer of TransCanada Corporation,	Canadian
	450 1st St. SW	a North American energy company focused on natural gas transmission and power generation	

Calgary, Alberta, Canada T2P 5H1

Eva Lee Kwok c/o Amara International Investment Corp. Director of BMO; Chairman and Chief

Executive Officer of Amara International
Ste 238-1501,
Investment Corp., a private corporation focused

on real estate and land development, cross-cultural management and strategic Canadian

Canadian

West Broadway, Vancouver, British Columbia, partnerships

Canada V6J 4Z6

Bruce H. Mitchell c/o Permian Industries Limited Director of BMO; President and Chief

Executive Officer of Permian Industries
Limited, a management and holding company
with interests in the North American food

Toronto, Ontario, Canada M5X 1A6 processing and technology industries

Philip S. Orsino 61 Yorkville Avenue Director of BMO; Corporate Director Canadian

Suite 1001

Toronto, Ontario, Canada M5R 1B7

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Name Martha C. Piper	Address 6028 Chancellor Boulevard	Position/Principal Occupation/Employment Director of BMO; Corporate Director	Citizenship American and Canadian
	Vancouver, British Columbia, Canada V6T 1E7		
Robert Prichard	c/o Torstar Corp.	Director of BMO; President and Chief	British and
	1 Yonge Street	Executive Officer of Torstar Corporation, a media company	Canadian
	Toronto, Ontario, Canada M5E 1P9		
Jeremy H. Reitman	c/o Reitmans (Canada) Limited	Director of BMO; President and Chief	Canadian
	250 Sauvé Street West	Executive Officer of Reitmans (Canada) Limited, a retailer of apparel and accessories for women and men	
	Montreal, Quebec, Canada H3L 1Z2		
Guylaine Saucier	c/o Bank of Montreal	Director of BMO; Corporate Director	Canadian
	100 King Street West, 1 First Canadian Place		
	Toronto, Ontario, Canada M5X 1A1		
Nancy Christine Southern	c/o ATCO Ltd and Canadian Utilities Limited	Director of BMO; President and Chief Executive Officer of ATCO Ltd. and	Canadian
	909-11 <sup>th</sup> Avenue SW	Canadian Utilities Limited, which are part of the ATCO Group; ATCO Group is a holding	
	Suite 1600	company, with companies actively engaged in power generation, utilities, logistics and	
	Calgary, Alberta, Canada T2R 1N6	energy services, industrials and technologies	
Don M. Wilson III	543 North Street	Director of BMO; Corporate Director	American
	Greenwich, Connecticut 06830		
Ellen Costello	c/o Harris Bank	Executive Officer, Personal and Commercial	American
	111 W. Monroe Street	Banking US of BMO; President and Chief Executive Officer of Harris Financial Corp.; Chairman of the Board of Directors of	
	Chicago, IL 60603	Harris Bankcorp, Inc. and Chief Executive Officer of Harris Bankcorp, Inc.	
Simon Fish	c/o Bank of Montreal	Executive Vice President and General Counsel of BMO Financial Group	British
	100 King Street West, 1 First Canadian Place	1	
	Toronto, Ontario, Canada M5X 1A1		
Thomas E. Flynn	c/o Bank of Montreal	Executive Vice President and Chief Risk	Canadian
	100 King Street West, 1 First Canadian Place	Officer of BMO Financial Group; Director of Harris Financial Corp.	
	Toronto, Ontario, Canada M5X 1A1		
Barry K. Gilmour	c/o Bank of Montreal	Group Head, Technology and Operations of	Canadian
	100 King Street West, 1 First Canadian Place	BMO Financial Group	
	Toronto, Ontario, Canada M5X 1A1		
Гhomas Voysey Milroy	c/o Bank of Montreal		Canadian

	100 King Street West, 1 First Canadian Place Toronto, Ontario, Canada M5X 1A1	Chief Executive Officer, Deputy Chairman of BMO Capital Markets, BMO Financial Group	
Gilles G. Ouellette	c/o Bank of Montreal	President and Chief Executive Officer of Private Client Group of BMO; Executive	Canadian
	100 King Street West, 1 First Canadian Place	Vice President of Harris Financial Corp. and Harris Bankcorp, Inc.	
	Toronto, Ontario, Canada M5X 1A1		
Rose M. Patten	c/o Bank of Montreal	Senior Executive Vice President, Head of Human Resources and Senior Leadership	Canadian
	100 King Street West, 1 First Canadian Place	Advisor of BMO Financial Group	
	Toronto, Ontario, Canada M5X 1A1		
Russel C. Robertson	c/o Bank of Montreal	Interim Chief Financial Officer of BMO Financial Group	Canadian
	100 King Street West, 1 First Canadian Place		
	Toronto, Ontario, Canada M5X 1A1		
Franklin J. Techar	c/o Bank of Montreal	President and Chief Executive Officer, Personal and Commercial Banking Canada	American
	55 Bloor Street West, 16 <sup>th</sup> floor	of BMO Financial Group	
	Toronto, Ontario M4W 3N5		

### DIRECTORS AND EXECUTIVE OFFICERS OF

# HARRIS FINANCIAL CORP.

The name, address, position, present principal occupation or employment of each of the directors and executive officers of Harris Financial Corp. ( HFC ) are set forth below.

Name Stephen E. Bachand	Address 325 Ponte Vedra Blvd.	Position/Principal Occupation/Employment Director of HFC; Director of Bank of Montreal; Corporate Director	Citizenship American
Pastora San Juan Cafferty	Ponte Vedra Beach, FL 32082 c/o University of Chicago	Director of HFC; Professor Emerita of	American
Tustoru bari batai Carrotty	School of Social Service Administration	University of Chicago	7 Microan
	969 East 60 <sup>th</sup> Street		
	Chicago, IL 60637		
Frank M. Clark	c/o Commonwealth Edison	Director of HFC; Chairman and Chief Executive Officer of Commonwealth Edison,	American
	440 South LaSalle Street, 33 <sup>rd</sup> Floor	a utilities company	
	Chicago, IL 60605		
Susan T. Congalton	c/o California Amforge Corporation	Director of HFC; Chairman and Chief Executive Officer of California Amforge	American
	1520 Kensington Rd, Suite 112	Corporation, a forgings production company	
	Oak Brook, IL 60523		
Ellen Costello	c/o Harris Bank	President and Chief Executive Officer of HFC; Chairman of the Board of Directors of	American
	111 W. Monroe Street	Harris Bankcorp, Inc. and Chief Executive Officer of Harris Bankcorp, Inc.; Executive	
	Chicago, IL 60603	Officer, Personal and Commercial Banking US of Bank of Montreal	
William A. Downe	c/o Bank of Montreal	Director and Vice Chairman of the Board of Directors of HFC; Director, President and	American and Canadian
	100 King Street West, 1 First Canadian Place	Chief Executive Officer of Bank of Montreal	Cumurum
	Toronto, Ontario, Canada M5X 1A1		
Thomas E. Flynn	c/o Bank of Montreal	Director of HFC; Executive Vice President and Chief Risk Officer of BMO Financial	Canadian
	100 King Street West, 1 First Canadian Place	Group	
	Toronto, Ontario, Canada M5X 1A1		
David Galloway	c/o Bank of Montreal	Director of HFC; Director and Chairman of the Board of Directors of Bank of Montreal	Canadian
	100 King Street West, 1 First Canadian Place	the Board of Directors of Bank of Wontfed	
	Toronto, Ontario, Canada M5X 1A1		
Wilbur H. Gantz	c/o Ovation Pharmaceuticals, Inc.		American

4 Parkway North Suite 200 Director of HFC; Executive Chairman of Ovation Pharmaceuticals, Inc., a biopharmaceutical company Deerfield, IL 60015 Director and Chairman of the Board of Leo M. Henikoff c/o Harris Bank American Directors of HFC 111 W. Monroe Street Chicago, IL 60603 Karen E. Maidment c/o Bank of Montreal Director of HFC; Chief Financial and Canadian Administrative Officer of Bank of Montreal 100 King Street West, 1 First Canadian Place Toronto, Ontario, Canada M5X 1A1 Jerome A. Peribere Director of HFC; President and Chief c/o Dow AgroSciences French Executive Officer of Dow AgroSciences, an agricultural company 9330 Zionsville Road Indianapolis, IN 46268 Director of HFC; President and Chief John Rau c/o Miami Corporation American Executive Officer of Miami Corporation, a distributor of automotive and marine interior 410 North Michigan Avenue, Suite 590 and exterior trim products Chicago, IL 60611 Richard E. Terry c/o Harris Bank Director of HFC American

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111 W. Monroe Street

Chicago, IL 60603

Name Michael J. Van Handel	Address c/o Manpower Inc.	Position/Principal Occupation/Employment Director of HFC; Executive Vice President and Chief Financial Officer of Manpower Inc., an	Citizenship American
	100 Manpower Place	employment service provider	
	Milwaukee, WI 53212		
Peter B. McNitt	c/o Harris Bank,	Director and Vice Chairman of the Board of Directors of HFC and Harris Bankcorp, Inc.;	American
	111 W. Monroe Street	Head of Business Banking of HFC and Harris Bankcorp, Inc.	
	Chicago, IL 60603		
Charles R. Tonge	c/o Harris Bank,	Director and Vice Chairman of the Board of Directors of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Yasmin T. Bates-Brown	c/o Harris Bank	Executive Vice President, Community Affairs and Economic Development of HFC and	American
	111 W. Monroe Street	Harris Bankcorp, Inc.; Director of Harris Bankcorp, Inc.	
	Chicago, IL 60603		
Christopher J. McComish	c/o Harris Bank	Executive Vice President, Head of Retail of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
David R. Casper	c/o Harris Bank	Executive Managing Director Co-Head of U.S.	American
	111 W. Monroe Street	Investment and Corporate Banking of HFC and Harris Bankcorp, Inc.; Director of Harris Bankcorp, Inc.	
	Chicago, IL 60603		
Emilia DiMenco	c/o Harris Bank	Executive Vice President of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street	•	
	Chicago, IL 60603		
Terry Jenkins	c/o Harris Bank	Executive Vice President, President of Private	Canadian
	111 W. Monroe Street	Banking of HFC and Harris Bankcorp, Inc.; Director of Harris Bankcorp, Inc.	
	Chicago, IL 60603		
Marnie Jane Kinsley	c/o Harris Bank	Executive Vice President of HFC and Harris	Canadian
	111 W. Monroe Street	Bankcorp, Inc.; Executive Managing Director of BMO Capital Markets Corp., a subsidiary of Bank of Montreal	
	Chicago, IL 60603		
Michael W. Lewis	c/o Harris Bank	Executive Vice President of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street	•	
	Chicago, IL 60603		

Cecily Mistarz	c/o Harris Bank	Executive Vice President of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Gilles G. Ouellette	c/o Bank of Montreal	Executive Vice President of HFC and Harris Bankcorp, Inc.; President and Chief Executive	Canadian
	100 King Street West, 1 First Canadian Place	Officer of Private Client Group Bank of Montreal	
	Toronto, Ontario, Canada M5X 1A1		
Deirdre C. Drake	c/o Harris Bank	Senior Vice President, Human Resources of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Pamela C. Piarowski	c/o Harris Bank	Senior Vice President, Chief Financial Officer, Treasurer of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Michael R. Oberholtzer	c/o Harris Bank	Senior Vice President, Information Technology of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street	•	
	Chicago, IL 60603		
Pamela L. Salaway	c/o Harris Bank	Chief Risk Officer of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street	-	
	Chicago, IL 60603		

Name Justine Fedak	Address c/o Harris Bank	Position/Principal Occupation/Employment Senior Vice President, Head of Marketing and Customer Strategies of HFC and Harris Bankcorp,	Citizenship Canadian
	111 W. Monroe Street	Inc.	
	Chicago, IL 60603		
Julia Fredricks	c/o Harris Bank	Chief Compliance Officer of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Gail S. Palac	c/o Harris Bank	Senior Vice President, Chief Auditor of US Operations of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Craig T. Ingram	c/o Harris Bank	Senior Vice President, Business Continuity Planning of HFC and Harris Bankcorp, Inc.	American
	111 W. Monroe Street	•	
	Chicago, IL 60603		

# DIRECTORS AND EXECUTIVE OFFICERS OF

# HARRIS BANKCORP, INC.

The name, address, position, present principal occupation or employment of each of the directors and executive officers of Harris Bankcorp, Inc.( Harris ) are set forth below.

Name Yasmin T. Bates-Brown	Addr c/o Harris Bank	Director of Harris; Exe Community Affairs and	ecutive Vice President, A d Economic	C <b>itizenship</b> American
	111 W. Monroe Street	Development of Harris Corp.	and Harris Financial	
	Chicago, IL 60603			
David R. Casper	c/o Harris Bank	Director of Harris; Exe Director Co-Head of U	.S. Investment and	American
	111 W. Monroe Street	Corporate Banking of Financial Corp.	Harris and Harris	
	Chicago, IL 60603			
Ellen Costello	c/o Harris Bank	Chairman of the Board and Chief Executive On	fficer of Harris;	American
	111 W. Monroe Street	President and Chief Ex Harris Financial Corp.;		
	Chicago, IL 60603		cial Banking US of Bank	
Terry Jenkins	c/o Harris Bank	Director of Harris; Exe	The state of the s	Canadian
	111 W. Monroe Street	President of Private Ba Harris Financial Corp.	nking of Harris and	
	Chicago, IL 60603			
Peter B. McNitt	c/o Harris Bank	Director and Vice Chai Directors of Harris and	irman of the Board of A Harris Financial Corp.;	American
	111 W. Monroe Street	Head of Business Bank Financial Corp.	cing of Harris and Harris	
	Chicago, IL 60603			
Charles R. Tonge	c/o Harris Bank	Director and Vice Chai Directors of Harris and		American
	111 W. Monroe Street			
	Chicago, IL 60603			
Christopher J. McComish	c/o Harris Bank	Executive Vice Preside Harris and Harris Finar	*	American
	111 W. Monroe Street			
	Chicago, IL 60603			
Emilia DiMenco	c/o Harris Bank	Executive Vice Preside Financial Corp.	ent of Harris and Harris A	American
	111 W. Monroe Street			
	Chicago, IL 60603			
Marnie Jane Kinsley	c/o Harris Bank		C	Canadian

111 W. Monroe Street Executive Vice President of Harris and Harris Financial Corp.; Executive Managing Director of BMO Capital Markets Corp., a subsidiary of Chicago, IL 60603 Bank of Montreal Executive Vice President of Harris and Harris Michael W. Lewis c/o Harris Bank American Financial Corp. 111 W. Monroe Street Chicago, IL 60603 Cecily Mistarz Executive Vice President of Harris and Harris c/o Harris Bank American Financial Corp. 111 W. Monroe Street Chicago, IL 60603 Gilles G. Ouellette c/o Bank of Montreal Executive Vice President of Harris and Harris Canadian Financial Corp.; President and Chief Executive Officer of Private Client Group of Bank of 100 King Street West, 1 First Canadian Place Montreal Toronto, Ontario, Canada M5X 1A1 c/o Harris Bank Deirdre C. Drake Senior Vice President, Human Resources of American Harris and Harris Financial Corp. 111 W. Monroe Street Chicago, IL 60603 Pamela C. Piarowski c/o Harris Bank Senior Vice President, Chief Financial Officer, American Treasurer of Harris and Harris Financial Corp. 111 W. Monroe Street Chicago, IL 60603 Michael R. Oberholtzer c/o Harris Bank Senior Vice President, Information Technology American of Harris and Harris Financial Corp. 111 W. Monroe Street Chicago, IL 60603

Name Pamela L. Salaway	Address c/o Harris Bank	Position/Principal Occupation/Employment Chief Risk Officer of Harris and Harris Financial Corp.	Citizenship American
	111 W. Monroe Street	•	
	Chicago, IL 60603		
Justine Fedak	c/o Harris Bank	Senior Vice President, Head of Marketing and Customer Strategies of Harris and Harris Financial	Canadian
	111 W. Monroe Street	Corp.	
	Chicago, IL 60603		
Julia Fredricks	c/o Harris Bank	Chief Compliance Officer of Harris and Harris Financial Corp.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Gail S. Palac	c/o Harris Bank	Senior Vice President, Chief Auditor of US Operations of Harris and Harris Financial Corp.	American
	111 W. Monroe Street		
	Chicago, IL 60603		
Craig T. Ingram	c/o Harris Bank	Senior Vice President, Business Continuity Planning of Harris and Harris Financial Corp.	American
	111 W. Monroe Street		
	Chicago, IL 60603		

#### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: January 12, 2009

Bank of Montreal

/s/ Blair Morrison Signature

Blair Morrison Vice-President and Corporate Secretary (Name/Title)

Harris Financial Corp.

/s/ Terry Jenkins Signature

Terry Jenkins Executive Vice President (Name/Title)

Harris Bankcorp, Inc.

/s/ Terry Jenkins Signature

Terry Jenkins Executive Vice President (Name/Title)

Exhibit 2.01

#### AGREEMENT OF JOINT FILING

In accordance with Rule 13d-1(k), promulgated under the Securities Exchange Act of 1934, as amended, each of the undersigned hereby agrees to the joint filing of a Statement on Schedule 13D, and any amendments thereto, with respect to the shares of Series B Voting Convertible Preferred Stock and common stock, par value \$0.01, of Virtus Investment Partners, Inc., a Delaware corporation, and that this Agreement of Joint Filing may be included as an Exhibit to such filing and each amendment thereto; provided that, as contemplated by Rule 13d-1(k)(1)(ii), no person shall be responsible for the completeness or accuracy of the information concerning the other persons making the filing, unless such person knows or has reason to believe that such information is inaccurate.

This Agreement of Joint Filing may be executed in any number of counterparts, each of which shall be deemed to be an original and all of which together shall be deemed to constitute one and the same Agreement of Joint Filing.

IN WITNESS WHEREOF, each of the undersigned hereby executes this Agreement of Joint Filing as of January 12, 2009.

Bank of Montreal

/s/ Blair Morrison Signature

Blair Morrison Vice-President and Corporate Secretary (Name/Title)

Harris Financial Corp.

/s/ Terry Jenkins Signature

Terry Jenkins Executive Vice President (Name/Title)

Harris Bankcorp, Inc.

/s/ Terry Jenkins Signature

Terry Jenkins Executive Vice President (Name/Title)

Exhibit 4.01

### **EXECUTION VERSION**

### INVESTMENT AND CONTRIBUTION AGREEMENT

BY AND AMONG

PHOENIX INVESTMENT MANAGEMENT COMPANY,

VIRTUS HOLDINGS, INC.,

HARRIS BANKCORP, INC.

AND

THE PHOENIX COMPANIES, INC.

Dated as of

October 30, 2008

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INVESTMENT AND CONTRIBUTION AGREEMENT (this \_Agreement ), dated as of October 30, 2008, by and among PHOENIX INVESTMENT MANAGEMENT COMPANY, a Delaware corporation (\_PIMCO ), VIRTUS HOLDINGS, INC., a Delaware corporation (the \_Investor ), and THE PHOENIX COMPANIES, INC., a Delaware corporation (\_PNX ).

**WHEREAS**, PIMCO owns all of the shares of common stock, par value \$0.01, of Virtus Investment Partners, Inc., a Delaware corporation (<u>Virtus</u> and the common stock thereof, <u>Virtus Common S</u>tock);

WHEREAS, PIMCO desires to contribute (the <u>Contribution</u>) to the Company all of the Virtus Common Stock owned by it in exchange for all of the issued and outstanding shares of common stock, par value \$0.01 per share, of the Company (<u>Common Stock</u>) and all of the issued and outstanding shares of Series A Non-Voting Participating Convertible Prefe