

SEMTECH CORP  
Form 10-Q  
December 05, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended October 26, 2008**

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission file number 1-6395

**SEMTECH CORPORATION**

(Exact name of registrant as specified in its charter)

Edgar Filing: SEMTECH CORP - Form 10-Q

**Delaware** **95-2119684**  
(State or other jurisdiction of **(I.R.S. Employer**  
incorporation or organization) **Identification No.)**  
**200 Flynn Road, Camarillo, California, 93012-8790**  
  
(Address of principal executive offices, Zip Code)  
  
**Registrant's telephone number, including area code: (805) 498-2111**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes  No

Number of shares of Common Stock, \$0.01 par value per share, outstanding at December 1, 2008: 60,413,034

**Table of Contents**

**SEMTECH CORPORATION**

**INDEX TO FORM 10-Q**

**FOR THE QUARTER ENDED OCTOBER 26, 2008**

<b><u>PART I - FINANCIAL INFORMATION</u></b>	3
ITEM 1. <u>Financial Statements</u>	3
ITEM 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	19
ITEM 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	29
ITEM 4. <u>Controls and Procedures</u>	30
<b><u>PART II - OTHER INFORMATION</u></b>	30
ITEM 1. <u>Legal Proceedings</u>	30
ITEM 1A. <u>Risk Factors</u>	30
ITEM 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	31
ITEM 3. <u>Defaults Upon Senior Securities</u>	31
ITEM 4. <u>Submission of Matters to a Vote of Security Holders</u>	31
ITEM 5. <u>Other Information</u>	31
ITEM 6. <u>Exhibits</u>	32

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. Financial Statements****SEMTECH CORPORATION AND SUBSIDIARIES****UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF INCOME**

(in thousands, except per share data)

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
<b>Net sales</b>	<b>\$ 79,721</b>	<b>\$ 78,556</b>	<b>\$ 232,125</b>	<b>\$ 206,170</b>
Cost of sales	37,070	35,695	105,888	93,066
<b>Gross profit</b>	<b>42,651</b>	<b>42,861</b>	<b>126,237</b>	<b>113,104</b>
<i>Operating costs and expenses:</i>				
Selling, general and administrative	19,358	17,764	56,766	53,888
Product development and engineering	10,127	11,206	31,634	31,792
Acquisition related items	273	276	818	827
Insurance related legal expenses		416		915
Restructuring charges			2,310	
Total operating costs and expenses	29,758	29,662	91,528	87,422
<b>Operating income</b>	<b>12,893</b>	<b>13,199</b>	<b>34,709</b>	<b>25,682</b>
Interest and other income, net	904	3,055	3,884	12,312
<b>Income before taxes</b>	<b>13,797</b>	<b>16,254</b>	<b>38,593</b>	<b>37,994</b>
Provision for taxes	2,287	284	7,343	5,071
<b>Net income</b>	<b>\$ 11,510</b>	<b>\$ 15,970</b>	<b>\$ 31,250</b>	<b>\$ 32,923</b>
<b>Earnings per share:</b>				
Basic	\$ 0.19	\$ 0.25	\$ 0.51	\$ 0.49
Diluted	\$ 0.19	\$ 0.24	\$ 0.50	\$ 0.47
<b>Weighted-average number of shares:</b>				
Basic	61,233	63,726	61,432	67,692
Diluted	61,727	66,347	62,253	69,612

*See accompanying notes. The accompanying notes are an integral part of these statements.*

**Table of Contents**

**SEMTECH CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**

(in thousands, except share data)

	October 26, 2008 (Unaudited)	January 27, 2008
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 147,254	\$ 172,889
Short-term investments	91,252	36,142
Receivables, less allowances of \$828 at October 26, 2008 and \$369 at January 27, 2008	35,866	32,975
Inventories	32,401	28,902
Deferred income taxes	4,251	4,350
Other current assets	5,569	16,326
<b>Total current assets</b>	<b>316,593</b>	<b>291,584</b>
Non-current assets:		
Property, plant and equipment, net of accumulated depreciation of \$68,790 as of October 26, 2008 and \$63,009 as of January 27, 2008	31,895	30,569
Investments, maturities in excess of 1 year	6,707	4,366
Deferred income taxes	26,471	26,307
Goodwill	32,418	32,418
Other intangibles, net	2,364	3,182
Other assets	5,210	6,986
<b>Total non-current assets</b>	<b>105,065</b>	<b>103,828</b>
<b>Total Assets</b>	<b>\$ 421,658</b>	<b>\$ 395,412</b>
<b>Liabilities and Stockholders Equity</b>		
Current liabilities:		
Accounts payable	\$ 18,211	\$ 13,922
Accrued liabilities	18,210	18,843
Income taxes payable	2,411	290
Deferred revenue	2,370	1,466
Deferred income taxes	1,439	1,501
<b>Total current liabilities</b>	<b>42,641</b>	<b>36,022</b>
Non-current liabilities:		
Deferred income taxes	106	111
Accrued taxes	3,531	3,400
Other long-term liabilities	5,307	7,169
Commitments and contingencies (Note 13)		
Stockholders equity:		
Common stock, \$0.01 par value, 250,000,000 shares authorized, 78,098,644 issued and 60,340,624 outstanding on October 26, 2008 and 78,079,894 issued and 61,190,587 outstanding on January 27, 2008	784	784
Treasury stock, at cost, 17,758,020 shares as of October 26, 2008 and 16,889,307 shares as of January 27, 2008	(296,912)	(291,605)
Additional paid-in capital	338,557	342,736
Retained earnings	327,476	296,226
Accumulated other comprehensive income	168	569

Edgar Filing: SEMTECH CORP - Form 10-Q

Total stockholders' equity	370,073	348,710
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 421,658</b>	<b>\$ 395,412</b>

*See accompanying notes. The accompanying notes are an integral part of these statements.*

**Table of Contents****SEMTECH CORPORATION AND SUBSIDIARIES****UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**

(in thousands)

	Nine Months Ended	
	October 26, 2008	October 28, 2007
<b>Cash flows from operating activities:</b>		
Net income	\$ 31,250	\$ 32,923
<i>Adjustments to reconcile net income to net cash provided by operating activities:</i>		
Depreciation and amortization	6,279	8,021
Deferred income taxes	(2,287)	(8,032)
Stock-based compensation	13,037	10,593
Tax benefit on stock based compensation	4,581	7,321
Excess tax benefits	(2,371)	(4,699)
Loss (Gain) on disposition of property, plant and equipment	1,391	(1,519)
<i>Changes in assets and liabilities:</i>		
Receivables, net	(2,892)	(6,014)
Inventories	(3,499)	(3,726)
Other assets	11,518	3,255
Accounts payable	4,289	4,422
Accrued liabilities	(632)	2,020
Deferred revenue	904	(699)
Income taxes payable	2,121	(478)
Other liabilities	(2,258)	5,076
<b>Net cash provided by operations</b>	<b>61,431</b>	<b>48,464</b>
<b>Cash flows from investing activities:</b>		
Purchase of available-for-sale investments	(122,583)	(111,300)
Proceeds from sales and maturities of available-for-sale investments	64,490	242,669
Proceeds from sale of property, plant and equipment		10,050
Purchases of property, plant and equipment	(7,175)	(2,049)
<b>Net cash (used in) provided by investing activities</b>	<b>(65,268)</b>	<b>139,370</b>
<b>Cash flows from financing activities:</b>		
Excess tax benefit received on stock based compensation	2,371	4,699
Exercise of stock options	7,323	15,793
Repurchase of outstanding common stock	(31,538)	(150,092)
<b>Net cash used in financing activities</b>	<b>(21,844)</b>	<b>(129,600)</b>
Effect of exchange rate changes on cash and cash equivalents	46	
<b>Net increase in cash and cash equivalents</b>	<b>(25,635)</b>	<b>58,234</b>
Cash and cash equivalents at beginning of period	172,889	162,674
<b>Cash and cash equivalents at end of period</b>	<b>\$ 147,254</b>	<b>\$ 220,908</b>

*See accompanying notes. The accompanying notes are an integral part of these statements.*

---

**Table of Contents**

**SEMTECH CORPORATION AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1: Basis of Presentation**

The accompanying interim consolidated condensed financial statements of Semtech Corporation ( Company ) have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. In the opinion of the Company, these unaudited statements contain all adjustments (consisting of normal recurring adjustments) necessary to present fairly, in all material respects, the financial position of Semtech Corporation and its subsidiaries for the interim periods presented. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the included disclosures are adequate to make the information presented not misleading.

These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's latest annual report on Form 10-K. The results reported in these consolidated condensed financial statements should not be regarded as necessarily indicative of results that may be expected for any subsequent period or for the entire year.

Certain amounts for prior periods have been reclassified to conform to the current presentation. These reclassifications had no effect on previously reported consolidated operating income, net income, net earnings or shareholder's equity.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The accounting estimates requiring management's most significant and subjective judgments include:

The recognition and measurement of current and deferred income tax assets and liabilities;

The valuation of inventory; and

The valuation and recognition of share-based compensation

**Note 2: Fiscal Year**

The Company reports on the basis of 52 and 53 week periods and ends its fiscal year on the last Sunday in January. The other quarters generally end on the last Sunday of April, July, and October. All quarters consist of 13 weeks except for one 14-week quarter in 53-week years. The third quarters and first nine months of fiscal years 2009 and 2008 each consisted of 13 weeks and 39 weeks, respectively.

**Note 3: Recent Accounting Pronouncements**

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS No. 141(R)). Under SFAS No. 141(R), an entity is required to recognize the assets acquired, liabilities assumed, contractual contingencies, and contingent consideration at their fair value on the acquisition date. It further requires that acquisition-related costs be recognized separately from the acquisition and expensed as incurred; that restructuring costs generally be expensed in periods subsequent to the acquisition date; and that changes in accounting for deferred tax asset valuation allowances and acquired income tax uncertainties after the measurement period be recognized as a component of provision for taxes. In addition, acquired in-process research and development (IPR&D) is capitalized as an intangible asset and amortized once the asset has been developed, over its estimated useful life. The adoption of SFAS No. 141(R) will change our accounting treatment for business combinations on a prospective basis beginning in the first quarter of fiscal year 2010.





**Table of Contents****Note 4: Adoption of New Accounting Pronouncement**

In the first quarter of fiscal year 2009, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements (SFAS No. 157) as amended by FASB Statement of Position (FSP) FAS 157-1, FSP FAS 157-2 and FSP FAS 157-3. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and enhances fair value measurement disclosure. FSP FAS 157-2 delays, until the first quarter of fiscal year 2010, the effective date for SFAS 157 for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). FSP FAS 157-3 clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP FAS 157-3 was effective upon issuance, including prior periods for which financial statements have not been issued. The adoption of SFAS No. 157 did not have a material impact on the Company's financial position or operations. Refer to Note 10 for further discussion regarding fair value.

**Note 5: Stock Repurchase Program; Treasury Shares**

In the first quarter of fiscal year 2009, the Company announced that the Board of Directors authorized the repurchase of up to \$50 million of the Company's common stock from time to time through negotiated or open market transactions (the 2008 Program). The 2008 Program does not have an expiration date.

Repurchase activity under this program was as follows:

	<b>Three Months Ended October 26, 2008</b>	<b>Nine Months Ended October 26, 2008</b>
Shares Repurchased	1,520,209	2,205,101
Total Consideration	\$ 20,285,448	\$ 30,224,230

In addition to the above repurchase activity, 5,962 shares and 73,753 shares were withheld from vested restricted stock in the third quarter and first nine months of fiscal year 2009, respectively, to cover employee payroll and income tax withholding liabilities.

The Company currently intends to hold both the repurchased and withheld shares as treasury stock. The Company typically reissues treasury shares as a result of stock option exercises and restricted stock issuances.

**Note 6: Comprehensive Income**

The components of comprehensive income, net of tax, were as follows:

<b>(in thousands)</b>	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>October 26, 2008</b>	<b>October 28, 2007</b>	<b>October 26, 2008</b>	<b>October 28, 2007</b>
Net income	\$ 11,510	\$ 15,970	\$ 31,250	\$ 32,923
Change in net unrealized holding gain (loss) on available-for-sale investments	(279)	129	(436)	490
Gain for translation adjustment	42		46	
Total comprehensive income	\$ 11,273	\$ 16,099	\$ 30,860	\$ 33,413

**Table of Contents****Note 7: Earnings Per Share**

The computation of basic and diluted earnings per common share was as follows:

(In thousands, except per share amounts)	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
Net income	\$ 11,510	\$ 15,970	\$ 31,250	\$ 32,923
Weighted average common shares outstanding - basic	61,233	63,726	61,432	67,692
Dilutive effect of employee equity incentive plans	494	1,264	821	1,192
Dilutive effect of accelerated stock buyback		1,357		728
Weighted average common shares outstanding - diluted	61,727	66,347	62,253	69,612
Basic earnings per common share	\$ 0.19	\$ 0.25	\$ 0.51	\$ 0.49
Diluted earnings per common share	\$ 0.19	\$ 0.24	\$ 0.50	\$ 0.47

Basic earnings per common share is computed using the weighted-average number of common shares outstanding during the reporting period. Diluted earnings per common share incorporates the incremental shares issuable, calculated using the treasury stock method, upon the assumed exercise of stock options and the vesting of restricted stock.

Options to purchase approximately 9.5 million shares and 6.0 million shares for the third quarter of fiscal years 2009 and 2008, respectively, were not included in the computation of diluted net income per share because the options were considered anti-dilutive. Options to purchase approximately 9.5 million shares and 10.2 million shares for the first nine months of fiscal years 2009 and 2008, respectively, were not included in the computation of diluted net income per share because the options were considered anti-dilutive.

**Note 8: Stock Based Compensation**

**Share-based Payment Arrangements.** The Company currently has one shareholder approved equity award plan (Plan) that provides for granting stock based awards to employees and non-employee directors of the Company. The Plan provides for the granting of several available forms of stock compensation. The Company has historically granted stock option awards ( Options ), restricted stock awards ( RSA ), and restricted stock unit awards ( RSU ). The Company has also issued some stock-based compensation outside of any plan, including options and restricted stock awards issued as inducements to join the Company.

**Grant Date Fair Values and Underlying Assumptions; Contractual Terms.** The Company uses the Black-Scholes pricing model to value Options. For awards classified as equity, stock-based compensation cost is measured at grant date, based on the fair value of the award, and is recognized as an expense over the employee's or director's requisite service period. For awards classified as liabilities, stock based compensation cost is measured at fair value at each reporting date until the date of settlement, and is recognized as an expense over the employee or director's requisite service period. Expected volatilities are based on historical volatility using daily and monthly stock price observations.

**Assumptions in Determining Fair Value of Options**

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
Expected lives, in years	5.0	5.0	4.0 - 5.0	4.0 - 5.0
Estimated volatility	38%	49%	38% - 65%	49%
Dividend yield				
Risk-free interest rate	3.2%	4.3%	2.7% - 4.6%	4.3% - 4.9%
Weighted-average fair value on grant date of options granted	\$ 6.13	\$ 7.61	\$ 5.86	\$ 7.76

**Table of Contents**

The estimated fair value of restricted stock (RSA and RSU) awards was calculated based on the market price of the Company's common stock on the date of grant. Some RSU awards are classified as liabilities rather than equity, due to the cash settlement feature of the awards. The value of awards classified as liabilities as remeasured on October 26, 2008 was approximately \$460,000.

**Financial Statement Effects and Presentation.** The following table shows total pre-tax, stock-based compensation expense included in the Consolidated Condensed Statements of Income for the three and nine months of fiscal years 2009 and 2008, respectively.

**Allocation of Stock-based Compensation**

(in thousands)

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
Cost of sales	\$ 382	\$ 379	\$ 1,168	\$ 871
Selling, general and administrative	2,475	2,627	8,859	6,705
Product development and engineering	979	994	3,062	2,848
Stock-based compensation, pre-tax	\$ 3,836	\$ 4,000	\$ 13,089	\$ 10,424
Net change in stock-based compensation capitalized into inventory	(30)	(37)	(52)	169
Total stock-based compensation	\$ 3,806	\$ 3,963	\$ 13,037	\$ 10,593

**Impact of Stock-based Compensation**

(in thousands)

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
Stock-based compensation	\$ 3,836	\$ 4,000	\$ 13,089	\$ 10,424
Associated tax effect	(634)	(1,174)	(3,095)	(3,001)
Net effect on net income	\$ 3,202	\$ 2,826	\$ 9,994	\$ 7,423
Net effect on earnings per share -				
Basic	\$ 0.05	\$ 0.04	\$ 0.16	\$ 0.11
Diluted	\$ 0.05	\$ 0.04	\$ 0.16	\$ 0.11
Weighted average number of shares -				
Basic	61,233	63,726	61,432	67,692
Diluted	61,727	66,347	62,253	69,612

For the third quarters of fiscal years 2009 and 2008, the tax benefit realized from option exercises was \$1.6 million and \$4.4 million, respectively. For the first nine months of fiscal years 2009 and 2008, the tax benefit realized from option exercises was \$4.6 million and \$7.3 million respectively.

**Note 9: Investments**

Short-term and long-term investments consist of government, bank and corporate obligations. Short-term investments have original maturities in excess of three months, but mature within twelve months of the balance sheet date. Long-term investments have maturities in excess of one year from the balance sheet date. Certain short-term, highly liquid investments are accounted for as cash and cash equivalents.

## Edgar Filing: SEMTECH CORP - Form 10-Q

The Company classifies its investments as available for sale because it expects to possibly sell some securities prior to maturity. The Company's investments are subject to market risk, primarily interest rate and credit risk. The Company's investments are managed by a limited number of outside professional managers within investment guidelines set by the Company. Such guidelines include security type, credit quality and duration and are intended to limit market risk by restricting the Company's investments to high quality debt instruments with relatively short-term maturities.

**Table of Contents**

The following table summarizes the Company's investments as of October 26, 2008 and January 27, 2008:

Investment category (in thousands)

	October 26, 2008			January 27, 2008		
	Market Value	Cost Basis	Unrealized Loss	Market Value	Cost Basis	Unrealized Gain
U.S. government issues	\$ 79,414	\$ 79,697	\$ (283)	\$ 11,203	\$ 11,200	\$ 3
Corporate issues	18,545	18,703	\$ (158)	29,305	29,118	187
<b>Investments</b>	<b>\$ 97,959</b>	<b>\$ 98,400</b>	<b>\$ (441)</b>	<b>\$ 40,508</b>	<b>\$ 40,318</b>	<b>\$ 190</b>

The following table summarizes the maturities of the Company's investments at October 26, 2008 and January 27, 2008:

Investment maturities (in thousands)

	October 26, 2008		January 27, 2008	
	Market Value	Cost Basis	Market Value	Cost Basis
Within 1 year	\$ 91,252	\$ 91,590	\$ 36,142	\$ 36,042
After 1 year through 5 years	6,707	6,810	4,366	4,276
	<b>\$ 97,959</b>	<b>\$ 98,400</b>	<b>\$ 40,508</b>	<b>\$ 40,318</b>

The Company did not hold any auction rate securities or structured investment vehicles as of October 26, 2008 or January 27, 2008.

In the third quarter of fiscal years 2009 and 2008, the Company incurred \$279,000 of unrealized loss and \$129,000 of unrealized gain, respectively (net of tax), on investments. In the first nine months of fiscal years 2009 and 2008, the Company incurred \$436,000 of unrealized loss and \$490,000 of unrealized gain, respectively (net of tax), on investments. These unrealized gains and losses are the result of fluctuations in the market value of our investments and are included in the accumulated other comprehensive income portion of the Consolidated Condensed Balance Sheets. The tax associated with these comprehensive income items for the third quarter of fiscal years 2009 and 2008 was an increase to the deferred tax asset of \$105,000 and an increase to the deferred tax liability of \$85,000, respectively. The tax associated with these comprehensive income items for the first nine months of fiscal years 2009 and 2008 was an increase to the deferred tax asset of \$206,000 and an increase to the deferred tax liability of \$331,000, respectively.

Investments and cash and cash equivalents generated interest income of \$1.7 million and \$3.3 million in the third quarter of fiscal years 2009 and 2008, respectively. Investments and cash and cash equivalents generated interest income of \$4.9 million and \$10.9 million in the first nine months of fiscal years 2009 and 2008, respectively.

**Note 10: Fair Value**

SFAS No. 157 defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required or permitted to be recorded at fair value, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance. SFAS No. 157 establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. SFAS No. 157 establishes three levels of inputs that may be used to measure fair value:

*Level 1 - Quoted prices in active markets for identical assets or liabilities.*

## Edgar Filing: SEMTECH CORP - Form 10-Q

*Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.*

*Level 3 - Unobservable inputs to the valuation methodology that are significant to the measurement of fair value of assets or liabilities.*

**Table of Contents**

To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement is disclosed is determined based on the lowest level input that is significant to the fair value measurement.

All items recorded or measured at fair value on a recurring basis in the accompanying consolidated condensed financial statements were based on the use of Level 1 inputs and consisted of the following items as of October 26, 2008:

(in thousands)	Total	Quoted Prices in Active Markets for Identical Instruments (Level 1)
<b>Assets</b>		
Temporary investments	\$ 91,252	\$ 91,252
Investments, maturities in excess of 1 year	6,707	6,707
Other investments-deferred compensation	4,471	4,471
	\$ 102,430	\$ 102,430
<b>Liabilities</b>		
Deferred compensation	\$ (4,910)	\$ (4,910)
	\$ (4,910)	\$ (4,910)

**Note 11: Inventories**

Inventories, consisting of material, labor, and manufacturing overhead, are stated at the lower of cost (first-in, first-out) or market and consist of the following:

Inventories (in thousands):

	October 26, 2008	January 27, 2008
Raw materials	\$ 1,922	\$ 1,681
Work in process	19,879	17,565
Finished goods	10,600	9,656
	\$ 32,401	\$ 28,902

**Note 12: Intangible Assets**

Goodwill is deemed to have an indefinite life and is not amortized, but it is subject to an annual impairment test.

(in thousands)	Balance as of January 27, 2008	Adjustments	Balance as of October 26, 2008
Goodwill	\$ 32,418	\$	\$ 32,418

Intangible assets consist of the following at October 26, 2008:



Edgar Filing: SEMTECH CORP - Form 10-Q

(in thousands)

	Gross Carrying Amount		Accumulated Amortization		Net	
	October 26, 2008	January 27, 2008	October 26, 2008	January 27, 2008	October 26, 2008	January 27, 2008
Core technologies	\$ 6,000	\$ 6,000	\$ (3,636)	\$ (2,818)	\$ 2,364	\$ 3,182

---

## **Table of Contents**

Intangibles are amortized on a straight-line basis over their estimated useful lives. Amortization expense related to intangible assets was approximately \$273,000 and \$276,000, respectively, for the third quarter of fiscal years 2009 and 2008. Amortization expense related to intangible assets was approximately \$818,000 and \$827,000, respectively, for the first nine months of fiscal years 2009 and 2008. No significant residual value is expected. There are no tax-related benefits from these acquisition related costs.

### **Note 13: Commitments and Contingencies**

#### **Retirement Plans**

The Company contributed approximately \$148,000 and \$151,000, respectively, in the third quarter of fiscal years 2009 and 2008 to the 401(k) retirement plan maintained for its U.S. employees. In addition, the Company contributed approximately \$162,000 and \$164,000, in the third quarter of fiscal years 2009 and 2008, respectively, to a defined contribution plan for Swiss employees.

The Company contributed approximately \$588,000 and \$569,000, respectively, in the first nine months of fiscal years 2009 and 2008 to the 401(k) retirement plan maintained for its U.S. employees. In addition, the Company contributed approximately \$527,000 and \$464,000, in the first nine months of fiscal years 2009 and 2008, respectively, to a defined contribution plan for Swiss employees.

#### **Legal Matters**

From time to time in the ordinary course of its business, the Company is involved in various claims, litigation, and other legal actions that are normal to the nature of its business, including with respect to intellectual property, contract, product liability, employment, and environmental matters.

The Company records any amounts recovered in these matters when collection is certain. Liabilities for claims against the Company are accrued when it is probable that a liability has been incurred and the amount can reasonably be estimated. Any amounts recorded are based on periodic reviews by outside counsel, in-house counsel and management and are adjusted as additional information becomes available or assessments change.

While some insurance coverage is maintained for such matters, there can be no assurance that the Company has a sufficient amount of insurance coverage, that asserted claims will be within the scope of coverage of the insurance, or that the Company will have sufficient resources to satisfy any amount due not covered by insurance.

Management is of the opinion that the ultimate resolution of such matters now pending will not, individually or in the aggregate, have a material adverse effect on the Company's consolidated results of operations, financial position or cash flows. However, the outcome of legal proceedings cannot be predicted with any degree of certainty.

The following discussion is limited to certain recent developments concerning our legal matters. This update should be read in conjunction with the discussion in Note 13 to the financial statements in Item 8 of the Company's Form 10-K for the year ended January 27, 2008 and, unless otherwise indicated, all proceedings discussed in the Form 10-K remain outstanding.

*Class Action Lawsuit.* In August 2007, a purported class action lawsuit was filed against the Company and certain current and former officers on behalf of persons who purchased or acquired Semtech securities from September 11, 2002 until July 19, 2006. The case alleges violations of Federal securities laws in connection with the Company's past stock option practices. A very similar lawsuit, filed in October 2007 by another plaintiff, has not been served. In February 2008, the Mississippi Public Employees' Retirement System (MPERS) filed a motion in the US District Court for the Central District of California for consolidation of the cases described above, appointment of MPERS as lead plaintiff, and approval of selection of counsel. The MPERS motion was granted in late March 2008. Recently, motions to dismiss and for other remedial actions were filed by the Company and all named individual defendants. Hearing on the motions is set for December 8, 2008. The Company is unable to predict the outcome of this litigation.

**Table of Contents**

*Environmental Matters.* In 2001, the Company was notified by the California Department of Toxic Substances Control ( State ) that it may have liability associated with the clean-up of the one-third acre Davis Chemical Company site in Los Angeles, California. The Company has been included in the clean-up program because it was one of the companies that used the Davis Chemical Company site for waste recycling and/or disposal between 1949 and 1990. The Company joined with other potentially responsible parties and entered into a Consent Order with the State that required the group to perform a soils investigation at the site and submit a remediation plan. The State has approved the remediation plan, which completes the group s obligations under the Consent Order. Although the Consent Order does not require the group to remediate the site and the State has indicated it intends to look to other parties for remediation, the State has not yet issued no further action letters to the group members. To date, the Company s share of the group s expenses has not been material and has been expensed as incurred.

We have used an environmental firm, specializing in hydrogeology, to perform monitoring of the groundwater at our former facility in Newbury Park, California that we leased for approximately forty years. We vacated the building in May 2002. Certain contaminants have been found in the local groundwater. Monitoring results to date over a number of years indicate that contaminants are from adjacent facilities. There are no claims pending with respect to environmental matters at the Newbury Park site, however, the applicable regulatory agency having authority over the site has issued joint instructions and orders to the Company and the current owner of the site to perform additional assessments and surveys, and to create ongoing groundwater monitoring plans before any final regulatory action for no further action may be approved. The anticipated costs to perform the actions most recently ordered by the regulatory body are not anticipated to be material, and may be jointly shared between the Company and the current owner. It is currently not possible to determine the ultimate amount of future clean-up costs, if any, that may be required of us for this site. Accordingly, no reserve for clean-up has been provided at this time.

**Indemnification**

In the normal course of its business, the Company indemnifies other parties, including customers, distributors, and lessors, with respect to certain matters. These obligations typically arise under contracts under which the Company customarily agrees to hold the other party harmless against losses arising from a breach of representations and covenants related to certain matters, such as acts or omissions of Company employees, infringement of third-party intellectual property rights, and certain environmental matters. Over at least the last decade, the Company has not incurred any significant expense as a result of agreements of this type. The Company cannot estimate the amount of potential future payments, if any, that it might be required to make as a result of these agreements. Accordingly, the Company has not accrued any amounts for such indemnification obligations in the first nine months of fiscal year 2009.

The Company has also entered into agreements with its current and former directors and some current and former Company executives indemnifying them against certain liabilities incurred in connection with their duties. The Company s Certificate of Incorporation and Bylaws contain similar indemnification obligations with respect to the Company s current and former directors and employees, as does the California Labor Code. In some cases there are limits on, and exceptions to, the Company s potential indemnification liability. In the third quarters of fiscal years 2009 and 2008, the Company incurred expense of \$41,000 and \$275,000, respectively, and in the first nine months of fiscal years 2009 and 2008, the Company incurred expense of \$167,000 and \$911,000, respectively, by advancing legal expenses to current and former directors, officers and executives under pre-existing indemnification agreements and to other current and former employees under the California Labor Code and a resolution of the Board authorizing such advances. These advances are associated with Government inquiries, derivative and class action litigation, and other matters related to or stemming from the Company s historical stock option practices. All such advances are subject to an undertaking to repay the funds to the Company in certain circumstances. The Company expects to continue to incur significant expense in connection with such advances associated with matters related to historical stock option practices. The Company cannot estimate the amount of potential future payments, if any, that it might be required to make as a result of these agreements with respect to other matters.

---

**Table of Contents**

**Note 14: Taxes**

The effective tax rate differs from the 35 percent statutory federal corporate income tax rate. The difference is primarily attributable to undistributed earnings of the Company's foreign operations that are subject to lower foreign tax rates. U.S. federal and state income taxes have not been provided for the undistributed earnings of the Company's foreign operations. The Company's policy is to leave the income permanently reinvested offshore. The amount of earnings designated as indefinitely reinvested offshore is based upon the actual deployment of such earnings in the Company's offshore assets and expectations of the future cash needs of the Company's U.S. and foreign entities. Income tax considerations are also a factor in determining the amount of foreign earnings to be repatriated.

The effective tax rate can be affected by changes in estimates of projected benefits from deferred tax assets. In the third quarter of fiscal year 2009, the tax provision was reduced by \$1.5 million due to a release of valuation allowances for federal tax credits based on higher levels of credit utilization resulting from tax elections made with the recently filed 2007 tax return.

As of October 26, 2008 and January 27, 2008, the gross liability for uncertain tax positions was \$11.7 million and \$11.1 million respectively. Included in these amounts are \$10.3 million and \$9.7 million respectively of net tax benefits that, if recognized, would impact the effective tax rate. The \$10.3 million and \$9.7 million include \$6.7 million and \$6.3 million as of October 26, 2008 and January 27, 2008, respectively, which has not yet reduced income tax payments and, therefore, has been netted against non-current deferred tax assets. The remaining \$3.6 million and \$3.4 million liability as of October 26, 2008 and January 27, 2008, respectively, is included in non-current Accrued Taxes.

The Company's policy is to include interest and penalties related to income tax matters within the provision for taxes on the Consolidated Statements of Income. As of October 26, 2008 and January 27, 2008 the Company had \$32,000 and \$26,000, respectively, accrued for interest and penalties.

Tax years prior to 2006 (fiscal year 2007) are generally not subject to examination by the Internal Revenue Service ( IRS ) except for items with tax attributes that could impact open tax years. The IRS completed its examination of tax years 2004 (fiscal year 2005) through 2006 (fiscal year 2007) in the third quarter, resulting in a \$24.2 million reduction of our net operating loss carryforward. No tax was payable as a result of this adjustment and there was no tax provision impact since the affected tax attributes were fully reserved.

For state returns, the Company is generally not subject to income tax examinations for years prior to 2003 (fiscal year 2004). Our significant foreign tax presence is in Switzerland. Our material Swiss tax filings have been examined through fiscal year 2008. The Company is also subject to routine examinations by various foreign tax jurisdictions in which it operates. The Company is not aware of any tax positions for which it was reasonably possible that the total amounts of unrecognized tax benefits will significantly increase or decrease within twelve months.

**Note 15: Restructuring Costs**

During the quarter ended April 27, 2008, the Company initiated a restructuring plan within the Standard Semiconductor Products segment to reorganize certain Company operations, consolidate research and development activities and reduce its workforce. The reorganization and consolidation were completed in the second quarter of fiscal year 2009. No employee severance or facility consolidation costs were recorded in the third quarter of fiscal year 2009. During the first nine months of fiscal year 2009, the Company recorded costs of \$2.3 million for employee severance and other facility consolidation costs. Restructuring charges are presented separately in operating costs and expenses on the Consolidated Condensed Statements of Income.

**Table of Contents**

The following table summarizes the restructuring charge and liability balance included in accrued liabilities and other long-term liabilities on the Consolidated Condensed Balance Sheet as of October 26, 2008.

(in thousands)	Restructuring Charge	Asset Writedown	Cash Payments	Balance at October 26, 2008
Severance and benefits	\$ 876.3	\$	\$ (876.3)	\$
Lease termination costs	641.5		(149.8)	491.7
Open commitments	294.1	(294.1)		
Asset impairment	486.6	(486.6)		
Other costs	11.7		(11.7)	
	\$ 2,310.2	\$ (780.7)	\$ (1,037.8)	\$ 491.7

The outstanding liability for restructuring costs is classified on the Company's Consolidated Condensed Balance Sheet as of October 26, 2008 as follows:

(in thousands)	
Accrued liabilities	\$ 296.1
Other long-term liabilities	195.6
	\$ 491.7

**Note 16: Business Segment and Concentration of Risk**

The Company operates in two reportable segments: Standard Semiconductor Products and Rectifier, Assembly and Other Products.

The Standard Semiconductor Products segment makes up the vast majority of overall sales and includes the power management, protection, advanced communication and sensing product lines. The Rectifier, Assembly and Other Products segment includes the Company's line of assembly and rectifier devices, which are the remaining products from its original founding as a supplier into the military, aerospace and industrial equipment markets.

The accounting policies of the segments are the same as those described above and in the Company's Form 10-K for the year ended January 27, 2008 in the summary of significant accounting policies. The Company evaluates segment performance based on the net sales and operating income of each segment. Management does not track segment data or evaluate segment performance on additional financial information. As such, there are no separately identifiable segment assets nor are there any separately identifiable statements of income data below operating income.

The Company does not track or assign assets to individual reportable segments. Accordingly, depreciation expense and capital additions are not tracked by reportable segments.

**Table of Contents**Net Sales (in thousands)

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
Standard Semiconductor Products	\$ 72,026	\$ 72,110	\$ 208,029	\$ 188,469
Rectifier, Assembly and Other Products	7,695	6,446	24,096	17,701
<b>Net Sales</b>	<b>\$ 79,721</b>	<b>\$ 78,556</b>	<b>\$ 232,125</b>	<b>\$ 206,170</b>

Operating Income (in thousands)

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
Standard Semiconductor Products	\$ 10,148	\$ 9,941	\$ 24,350	\$ 18,515
Rectifier, Assembly and Other Products	2,745	3,258	10,359	7,167
<b>Total Operating Income</b>	<b>\$ 12,893</b>	<b>\$ 13,199</b>	<b>\$ 34,709</b>	<b>\$ 25,682</b>

Certain corporate level expenses not directly attributable to a reportable segment are allocated to the segments based on percentage of sales. These include expenses associated with matters related to the Company's historical stock option practices, including the now-completed restatement of past financial statements and the on-going government inquiries, derivative litigation and class action litigation. Included in operating income in the third quarters of fiscal years 2009 and 2008 for the Standard Semiconductor Products segment is approximately \$78,000 and \$403,000 of expense, respectively, associated with matters related to the Company's historical stock option practices. Included in operating income in the first nine months of fiscal years 2009 and 2008 for the Standard Semiconductor Products segment is approximately \$90,000 (net of a \$250,000 insurance recovery received in the first quarter of fiscal year 2009 for certain investigative costs) and \$2.7 million of expense, respectively, associated with matters related to the Company's historical stock option practices.

Included in operating income for the Standard Semiconductor Products segment for the first nine months of fiscal years 2009 and 2008 are legal fees incurred by the Company in suing insurance companies to recover amounts associated with the resolution of a past customer dispute. All matters related to this dispute are now considered resolved and the Company does not expect to incur any further costs associated with this matter.

Sales to the Company's customers are generally made on open account, subject to credit limits the Company may impose, and the receivables are subject to the risk of being uncollectible.

A summary of net external sales by region follows. The Company does not track customer sales by region for each individual reporting segment.

Sales by Region

(percentage of net sales)

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
Domestic	26%	21%	26%	18%
Asia-Pacific	60%	66%	60%	65%
Europe	14%	13%	14%	17%

Edgar Filing: SEMTECH CORP - Form 10-Q

Total	100%	100%	100%	100%
-------	------	------	------	------

16

**Table of Contents****Concentration of Net Sales - Key Customers**

(percentage of net sales)

	Three Months Ended	
	October 26, 2008	October 28, 2007
Samsung Electronics (and affiliates)	16%	16%
Frontek Technology Corp	13%	18%

**Concentration of Accounts Receivable - Key Customers**

(percentage of net accounts receivable)

	Three Months Ended	
	October 26, 2008	October 28, 2007
Samsung Electronics (and affiliates)	13%	16%
Frontek Technology Corp	10%	13%

The Company relies on a limited number of outside subcontractors and suppliers for the production of silicon wafers, packaging and certain other tasks. Disruption or termination of supply sources or subcontractors, due to natural disasters or other causes, could delay shipments and could have a material adverse effect on the Company. Although there are generally alternate sources for these materials and services, qualification of the alternate sources could cause delays sufficient to have a material adverse effect on the Company. Several of the Company's outside subcontractors and suppliers, including third-party foundries that supply silicon wafers, are located in foreign countries, including China, Taiwan, Singapore, Thailand, Malaysia, the Philippines, Germany, Israel and Canada. The Company's largest source of silicon wafers is an outside foundry located in China and a significant amount of the Company's assembly and test operations are conducted by third-party contractors in Malaysia, the Philippines and China.

**Note 17: Matters Related to Historical Stock Option Practices**

Since May 2006, the Company has incurred substantial expenses for legal, accounting, tax and other professional services in connection with matters associated with or stemming from its historical stock option practices, including the now-completed internal review, Special Committee investigation, and restatement of past financial statements, and the on-going government inquiries, derivative litigation and class action litigation.

In the third quarters of fiscal years 2009 and 2008, respectively, approximately \$611,000 and \$788,000 of these expenses were charged to Selling, General and Administrative. In the first nine months of fiscal years 2009 and 2008, respectively, approximately \$1.1 million and \$3.7 million of these expenses were charged to Selling, General and Administrative. The Company expects to continue to incur significant expense in connection with these on-going matters. These expenses include claims for advancement of legal expenses to current and former directors, officers and executives under pre-existing indemnification agreements and to other current and former employees under the California Labor Code and a resolution of the Board authorizing such advances. See Note 13 for additional information regarding indemnification.



**Table of Contents****Note 18: Fire at Manufacturing Facility in Reynosa, Mexico**

On July 31, 2008, a fire occurred at the Company's Reynosa, Mexico manufacturing facility. The impact of the fire on sales for the third quarter of fiscal year 2009 was limited since the fire damage was contained to the fabrication segment of the facility, allowing back-end processing of existing material to proceed. Since limited amounts of material were processed in the fabrication segment during the retooling and retrofit of the damaged segment in the third quarter of fiscal year 2009, we expect inventory shortages to result in up to \$3.0 million of lost revenue in the fourth quarter of fiscal year 2009.

As of October 26, 2008, the Company has recorded the following expenses (insurance recoveries) related to the retooling and retrofit of the factory and the write-off of damaged equipment.

	<b>Expense Incurred</b>	<b>Insurance Recovery</b>	<b>Net Expense</b>
SG&A	\$ 880,184	\$ (370,302)	\$ 509,862
Other expense, net	208,371		208,371
	<b>\$ 1,088,555</b>	<b>\$ (370,302)</b>	<b>\$ 718,233</b>

The Company expects to incur approximately \$600,000 to complete the retooling and retrofit of the damaged segment in the fourth quarter of fiscal year 2009.

The Company is actively seeking recovery under the relevant insurance policies that it maintains for both property damage and business interruption. While the Company expects insurance recoveries to cover most of the costs, any insurance recovery may lag the quarter in which the expenses are incurred.

---

## **Table of Contents**

### **ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*You should read the following discussion of our financial condition and results of operations together with the consolidated condensed financial statements and the notes to the consolidated condensed financial statements included elsewhere in this Form 10-Q.*

#### **Forward Looking Statements**

*This Form 10-Q contains forward-looking statements. Forward-looking statements are statements other than historical information or statements of current condition and relate to matters such as our future financial performance, future operational performance and our plans, objectives and expectations. Some forward-looking statements may be identified by use of terms such as expects, anticipates, intends, estimates, believes, projects, should, will, plans and similar words. In light of the risks and uncertainties inherent in all such projected matters, forward-looking statements should not be regarded as a representation by the Company or any other person that our objectives or plans will be achieved or that any of our operating expectations or financial forecasts will be realized. Results could differ materially from those projected in forward-looking statements, due to factors including, but not limited to, those set forth in the Risk Factors and Quantitative and Qualitative Disclosure About Market Risk sections of this Form 10-Q and the Risk Factors section of our annual report on Form 10-K for the year ended January 27, 2008. We undertake no duty to update any forward-looking statements, whether as a result of new information, future events or otherwise.*

*In addition to regarding forward-looking statements with caution, you should consider that the preparation of financial statements requires us to draw conclusions and make interpretations, judgments, assumptions and estimates with respect to factual, legal, and accounting matters. Different conclusions, interpretations, judgments, assumptions, or estimates could result in materially different results. See Note 1 to the financial statements included in this report.*

#### **Overview**

We design, produce and market a broad range of products that are sold principally to customers in the consumer, industrial, computing and communications end-markets. The consumer market includes handheld products, set-top boxes, digital televisions, digital video recorders, Bluetooth headsets and other consumer equipment. Included in the industrial customer base is automated meter reading, military and aerospace, medical, automated test equipment, security, automotive, home automation, and other industrial equipment. The computing market includes desktops, servers, notebooks, graphics, printers, and other computer peripherals. The communications market includes base stations, optical networks, switches and routers, wireless LAN, and other communication infrastructure equipment. Our end-customers are primarily original equipment manufacturers and their suppliers, including Alcatel, Apple, Cisco, Compal Electronics, Dell, Hewlett Packard, Intel, LG Electronics, Motorola, Nokia Siemens Networks, Phonak, Quanta Computer, Research In Motion, Samsung, Sanyo, Siemens, and Sony.

We recognize product revenue when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable and collectability is probable. Product design and engineering revenue is recognized during the period in which services are performed. We defer revenue recognition on shipment of certain products to distributors where return privileges exist until the products are sold through to end-users. Gross profit is equal to our net sales less our cost of sales. Our cost of sales includes materials, depreciation on fixed assets used in the manufacturing process, shipping costs, direct labor and overhead. We determine the cost of inventory by the first-in, first-out method. Our operating costs and expenses generally consist of selling, general and administrative (SG&A), product development and engineering costs (R&D), costs associated with acquisitions, and other operating related charges.

Most of our sales to customers are made on the basis of individual customer purchase orders. Many customers include liberal cancellation provisions in their purchase orders. Trends within the industry

## **Table of Contents**

toward shorter lead-times and just-in-time deliveries have resulted in our reduced ability to predict future shipments. As a result, we rely on orders received and shipped within the same quarter for a significant portion of our sales. Sales made directly to original equipment manufacturers during the third quarter of fiscal year 2009 were 45% of net sales. The remaining 55% of net sales were made through independent distributors.

We divide and operate our business based on two reportable segments: Standard Semiconductor Products and Rectifier, Assembly and Other Products. We evaluate segment performance based on the net sales and operating income of each segment. We do not track segment data or evaluate segment performance on additional financial information. We do not track balance sheet items by individual reportable segments. As such, there are no separately identifiable segment assets nor are there any separately identifiable statements of income data (below operating income). The Standard Semiconductor Products segment makes up the vast majority of overall sales and includes our Power Management, Protection, Advanced Communication and Sensing product lines. The Rectifier, Assembly and Other Products segment includes our line of assembly and rectifier devices, which are the remaining products from our founding as a supplier into the military and aerospace market.

Our business involves reliance on foreign-based entities. Most of our outside subcontractors and suppliers, including third-party foundries that supply silicon wafers, are located in foreign countries, including China, Taiwan, Singapore, Thailand, Malaysia, the Philippines, Germany, Israel and Canada. During the third quarter of fiscal year 2009, approximately 41% of our silicon, in terms of cost of wafers purchased, was manufactured in China. Foreign sales for the third quarter of fiscal year 2009 constituted approximately 74% of our net sales compared to 79% in the third quarter of fiscal year 2008. Approximately 81% of foreign sales in the third quarter of fiscal year 2009 were to customers located in the Asia-Pacific region. The remaining foreign sales were primarily to customers in Europe.

Sales into the Computing and Consumer markets have historically been seasonal and generally experience weaker demand in the first and second fiscal quarters of each year followed by stronger demand in the third and fourth fiscal quarters.

## **Critical Accounting Policies and Estimates**

With the exception of the adoption of Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements (SFAS No. 157) in the first quarter of fiscal year 2009, there have been no significant changes to the our critical accounting policies during the nine month period ended October 26, 2008. Refer to the disclosures regarding other critical accounting policies in Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the fiscal year ended January 27, 2008.

**Table of Contents****RESULTS OF OPERATIONS**

The following table sets forth, for the periods indicated, our statements of operations data expressed as a percentage of revenues.

	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
<b>Net sales</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Cost of sales	46.5%	45.4%	45.6%	45.1%
<b>Gross profit</b>	<b>53.5%</b>	<b>54.6%</b>	<b>54.4%</b>	<b>54.9%</b>
<i>Operating costs and expenses:</i>				
Selling, general and administrative	24.3%	22.6%	24.5%	26.1%
Product development and engineering	12.7%	14.3%	13.6%	15.4%
Acquisition related items	0.3%	0.4%	0.4%	0.4%
Insurance related legal expenses	0.0%	0.5%	0.0%	0.4%
Restructuring charges	0.0%	0.0%	1.0%	0.0%
Total operating costs and expenses	37.3%	37.8%	39.4%	42.4%
<b>Operating income</b>	<b>16.2%</b>	<b>16.8%</b>	<b>15.0%</b>	<b>12.5%</b>
Interest and other income, net	1.1%	3.9%	1.7%	6.0%
<b>Income before taxes</b>	<b>17.3%</b>	<b>20.7%</b>	<b>16.7%</b>	<b>18.4%</b>
Provision for taxes	2.9%	0.4%	3.2%	2.5%
<b>Net income</b>	<b>14.4%</b>	<b>20.3%</b>	<b>13.5%</b>	<b>16.0%</b>

**Comparison of The Three Months Ended October 26, 2008 and October 28, 2007**

We report on the basis of 52 and 53 week periods and end our fiscal year on the last Sunday in January. All quarters consist of 13 weeks, except for one 14-week quarter in 53-week years. The third quarters of fiscal years 2009 and 2008 were both 13 week periods.

*Net Sales.* Net sales for the third quarter of fiscal year 2009 were \$79.7 million, an increase of 1% compared to \$78.6 million for the third quarter of fiscal year 2008. The increase was driven by strength in sales of our protection and power discrete products.

Sales in the third quarter of fiscal year 2009 compared to the third quarter of fiscal year 2008 were favorably impacted by stronger demand for protection products targeting handheld, high end consumer and networking applications. Net sales were also favorably impacted by demand for our protection product line into computing applications. Power discrete revenue, while impacted by the fire that occurred early in the third quarter of fiscal year 2009 at our Reynosa, Mexico manufacturing facility, was up 19% from the third quarter of fiscal year 2008. The third quarter impact of the fire was limited since the fire was contained to the fabrication segment of the facility, allowing back-end processing of existing material to proceed. Offsetting these strengths was weak demand for automated test equipment and advanced communication products.

**Table of Contents**

Our estimates of sales by major end-markets are detailed below:

**End-Market**

(% of net sales)

	Three Months Ended	
	October 26, 2008	October 28, 2007
Computer	19%	24%
Communications	17%	15%
Consumer	39%	33%
Industrial	25%	28%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Net sales summarized by reportable segment are detailed below:

**Net Sales by Reportable Segment**

(in thousands)

	Three Months Ended				
	October 26, 2008		October 28, 2007		Change
Standard Semiconductor Products	\$ 72,026	90%	\$ 72,110	92%	0%
Rectifier, Assembly and Other Products	7,695	10%	6,446	8%	19%
<b>Net sales</b>	<b>\$ 79,721</b>	<b>100%</b>	<b>\$ 78,556</b>	<b>100%</b>	<b>1%</b>

Sales of Standard Semiconductor Products in the third quarter of fiscal year 2009 were flat compared to the third quarter of fiscal year 2008. Protection product sales into cellular phone, computing and other high end consumer applications and demand for wireless and sensing products, largely sold into industrial and medical applications, remained strong. These strengths were offset by weakness in the demand for automated test equipment products.

Sales of our Rectifier, Assembly and Other Products, which are primarily sold into military and industrial applications, increased 19% in the third quarter of fiscal year 2009 compared to the third quarter of fiscal year 2008 as a result of continued strength in demand from specific industrial and military customers and increased internal production capacity. These products rely on older technology and historically have supported a very limited customer base.

*Cost of Sales and Gross Profit.* Cost of sales consists primarily of purchased materials and services, labor and overhead associated with product manufacturing. We have experienced long-term price reductions in our manufacturing costs, in part due to our outsourcing of most manufacturing functions. However, declines in the average selling prices of our parts, a trend which is typical in the semiconductor industry, tends to offset much of the manufacturing cost savings. Our gross margin is most impacted by the mix of products used in our customer's particular end-applications. During the third quarter of fiscal year 2009, gross profit decreased to \$42.7 million from \$42.9 million in the third quarter of fiscal year 2008. Gross profit margins as a percent of sales declined compared to the third quarter of fiscal year 2008 due to lower average selling prices within the high end consumer and computing end market segments as well as lower absorption levels of fixed manufacturing overhead in the comparable period.

*Operating Costs and Expenses.* Operating costs and expenses were \$29.8 million, or 37% of net sales in the third quarter of fiscal year 2009. Operating costs and expenses for the third quarter of fiscal year 2008 were \$29.7 million, or 38% of net sales. Operating costs and expenses in the third quarters of fiscal year 2009 and fiscal year 2008 were impacted by \$3.8 million and \$4.0 million, respectively, of stock-based compensation.



**Table of Contents****Operating Costs and Expenses**

(in thousands)

	Three Months Ended				Change
	October 26, 2008		October 28, 2007		
Selling, general and administrative	\$ 19,358	65%	\$ 17,764	60%	9%
Product development and engineering	10,127	34%	11,206	38%	-10%
Acquisition related items	273	1%	276	1%	-1%
Insurance related legal expenses		0%	416	1%	-100%
Restructuring charges		0%		0%	100%
Total operating costs and expenses	\$ 29,758	100%	\$ 29,662	100%	0%

*Operating Income.* Operating income was \$12.9 million in the third quarter of fiscal year 2009, down from \$13.2 million in the third quarter of fiscal year 2008. Operating income for the third quarter of fiscal year 2009 was unfavorably impacted by product mix which resulted in slightly lower gross margins.

We evaluate segment performance based on net sales and operating income of each segment. Operating income by reportable segment is detailed below.

**Operating Income by Reportable Segment**

(in thousands)

	Three Months Ended				Change
	October 26, 2008		October 28, 2007		
Standard Semiconductor Products	\$ 10,148	79%	\$ 9,941	75%	2%
Rectifier, Assembly and Other Products	2,745	21%	3,258	25%	-16%
Total operating income	\$ 12,893	100%	\$ 13,199	100%	-2%

Operating income in the third quarter of fiscal year 2009 for the Standard Semiconductor Products segment increased as a result of higher net sales and lower levels of stock based compensation expense.

Operating income in the third quarter of fiscal year 2009 for the Rectifier, Assembly and Other Products segment decreased as a result of lower gross margins. Operating income was unfavorably impacted by recovery expenses related to the fire at our Reynosa, Mexico manufacturing facility which occurred early in the third quarter of fiscal year 2009. Product demand for this segment remained strong and overall revenues increased year over year by 19 percent.

*Interest and Other Income, Net.* Interest and other income includes interest income from investments and other items. Net interest and other income was \$0.9 million in the third quarter of fiscal year 2009 compared to \$3.1 million in the third quarter of fiscal year 2008. In the third quarter of fiscal year 2009 we repurchased \$20.3 million of our common stock. Lower cash balances, resulting from this repurchase activity, and lower market rates of interest resulted in a 48% reduction of interest income (\$1.7 million in the third quarter of fiscal year 2009 compared with \$3.3 million in the third quarter of fiscal year 2008).

*Provision for Taxes.* Provision for income taxes was \$2.3 million for the third quarter of fiscal year 2009, compared to \$0.3 million in the third quarter of fiscal year 2008. The effective tax rate for the third quarters of fiscal years 2009 and 2008 were 16.6% and 1.7%, respectively. Factors that can influence this rate include variations in income, the source of that income, exchange rates, and changes in estimates of projected benefits from deferred tax assets. The rate was higher in the third quarter of the current year compared to the prior year primarily due to favorable tax treatment in Switzerland for a weak US dollar in relation to the Swiss Franc in the prior year that did not recur in the third quarter of the current year. In the third quarter of fiscal year 2009, the tax provision was reduced by \$1.5 million due to a release of valuation allowances for federal tax credits based on higher levels of credit utilization resulting from tax elections made with the recently filed 2007 tax return. There was no comparable valuation allowance release in the third quarter of fiscal year 2008.





**Table of Contents****Comparison of The Nine Months Ended October 26, 2008 and October 28, 2007**

We report on the basis of 52 and 53 week periods and end our fiscal year on the last Sunday in January. All quarters consist of 13 weeks, except for one 14-week quarter in 53-week years. The first nine months of fiscal years 2009 and 2008 were both 39 week periods.

*Net Sales.* Net sales for the first nine months of fiscal year 2009 were \$232.1 million, an increase of 13% compared to \$206.2 million for the first nine months of fiscal year 2008. The increase was driven by strength in sales of our protection, power discrete and power management products.

Our estimates of sales by major end-markets are detailed below:

**End-Market**

(% of net sales)

	Nine Months Ended	
	October 26, 2008	October 28, 2007
Computer	18%	22%
Communications	18%	17%
Consumer	38%	29%
Industrial	26%	32%
<b>Total</b>	<b>100%</b>	<b>100%</b>

Net sales summarized by reportable segment are detailed below:

**Net Sales by Reportable Segment**

(in thousands)

	Nine Months Ended				
	October 26, 2008		October 28, 2007		Change
Standard Semiconductor Products	\$ 208,029	90%	\$ 188,469	91%	10%
Rectifier, Assembly and Other Products	24,096	10%	17,701	9%	36%
<b>Net sales</b>	<b>\$ 232,125</b>	<b>100%</b>	<b>\$ 206,170</b>	<b>100%</b>	<b>13%</b>

End application demand for our Standard Semiconductor Products in the first nine months of fiscal year 2009 compared to the first nine months of fiscal year 2008 was impacted by stronger demand for protection product sales into cellular phone, computing and other high end consumer applications. Increased demand for wireless and sensing products, largely sold into industrial and medical applications, helped to offset continued weakness in demand for automated test equipment products.

Sales of our Rectifier, Assembly and Other Products, which are primarily sold into military and industrial applications, increased 36% in the first nine months of fiscal year 2009 compared to the first nine months of fiscal year 2008 as a result of continued strength in demand from specific industrial and military customers and increased internal production capacity. These products rely on older technology and historically have supported a very limited customer base.

*Cost of Sales and Gross Profit.* Cost of sales consists primarily of purchased materials and services, labor and overhead associated with product manufacturing. We have experienced long-term price reductions in our manufacturing costs, in part due to our outsourcing of most manufacturing functions. However, declines in the average selling prices of our parts, a trend which is typical in the semiconductor industry, tends to offset much of the manufacturing cost savings. Our gross margin is most impacted by the mix of products used in our customer's particular end-applications. During the first nine months of fiscal year 2009, gross profit increased to \$126.2 million from \$113.1 million in the first nine months of fiscal year



**Table of Contents**

2008. This 12% increase in gross profit reflects the benefit of higher sales. Gross profit margins were down slightly due to a less favorable mix of product sales.

*Operating Costs and Expenses.* Operating costs and expenses were \$91.5 million, or 39% of net sales in the first nine months of fiscal year 2009. Operating costs and expenses for the first nine months of fiscal year 2008 were \$87.4 million, or 42% of net sales. Operating costs and expenses in the first nine months of fiscal year 2009 and fiscal year 2008 were impacted by \$13.1 million and \$10.4 million, respectively, of stock-based compensation. During the first quarter of fiscal year 2009, we initiated a restructuring plan to reorganize certain Company operations, consolidate research and development activities and reduce our workforce. The reorganization and consolidation was completed in the second quarter of fiscal year 2009. During the first nine months of fiscal year 2009, the Company recorded costs of \$2.3 million for employee severance and other facility consolidation costs.

**Operating Costs and Expenses**

(in thousands)

	October 26, 2008		Nine Months Ended October 28, 2007		Change
Selling, general and administrative	\$ 56,766	61%	\$ 53,888	61%	5%
Product development and engineering	31,634	35%	31,792	36%	0%
Acquisition related items	818	1%	827	1%	-1%
Insurance related legal expenses		0%	915	1%	-100%
Restructuring charges	2,310	3%		0%	100%
Total operating costs and expenses	\$ 91,528	100%	\$ 87,422	100%	5%

*Operating Income.* Operating income was \$34.7 million in the first nine months of fiscal year 2009, up from \$25.7 million in the first nine months of fiscal year 2008. Operating income was favorably impacted by a 13% increase in net sales and unfavorably impacted by a 5% increase in operating expenses.

We evaluate segment performance based on net sales and operating income of each segment. Detailed below is operating income by reportable segment.

**Operating Income by Reportable Segment**

(in thousands)

	October 26, 2008		Nine Months Ended October 28, 2007		Change
Standard Semiconductor Products	\$ 24,350	70%	\$ 18,515	72%	32%
Rectifier, Assembly and Other Products	10,359	30%	7,167	28%	45%
Total operating income	\$ 34,709	100%	\$ 25,682	100%	35%

Operating income in the first nine months of fiscal year 2009 for the Standard Semiconductor Products segment increased as a result of higher net sales and lower costs related to certain legal expenses. The benefit of higher sales was partially offset by higher levels of stock based compensation expense and restructuring charges.

Operating income in the first nine months of fiscal year 2009 for the Rectifier, Assembly and Other Products segment increased as a result of higher net sales. Product demand for this segment remained strong and overall revenues increased year over year by 19 percent.

## Edgar Filing: SEMTECH CORP - Form 10-Q

*Interest and Other Income, Net.* Interest and other income includes interest income from investments and other items. Net interest and other income was \$3.9 million in the first nine months of fiscal year 2009 compared to \$12.3 million in the first nine months of fiscal year 2008. In the first nine months of fiscal year 2009 we repurchased \$30.2 million of our common stock. Lower cash balances, resulting from this repurchase activity, and lower market rates of interest resulted in a 55% reduction of interest income (\$4.9 million in the first nine months of fiscal year 2009 compared with \$10.9 million in the first nine months of

**Table of Contents**

fiscal year 2008). Additionally, a gain of approximately \$1.3 million on the disposal of property was recorded in the first quarter of fiscal year 2008.

*Provision for Taxes.* Provision for income taxes was \$7.3 million for the first nine months of fiscal year 2009, compared to \$5.1 million in the first nine months of fiscal year 2008. The effective tax rate for the first nine months of fiscal years 2009 and 2008 were 19% and 13%, respectively. Factors that can influence this rate include variations in income, the source of that income, exchange rates, and changes in estimates of projected benefits from deferred tax assets. The rate was higher for the first nine months of fiscal year 2009 primarily due to favorable tax treatment in Switzerland for a weak US dollar in relation to the Swiss Franc in the prior year that did not recur in the current year. In the first nine months of fiscal year 2009, the tax provision was reduced by \$1.5 million due to a release of valuation allowances for federal tax credits. The release of the valuation allowance relates to higher levels of credit utilization resulting from tax elections made with the 2007 tax return that was filed in the third quarter of fiscal year 2009. There was no comparable valuation allowance release in the first nine months of fiscal year 2008.

**Liquidity and Capital Resources**

Our capital requirements depend on a variety of factors, including but not limited to, the rate of increase or decrease in our existing business base; the success, timing and amount of investment required to bring new products to market; revenue growth or decline; and potential acquisitions. We believe that we have the financial resources necessary to meet business requirements for the next 12 months, including funds needed for working capital requirements, our stock repurchase program and potential future acquisitions or strategic investments. As of October 26, 2008, our total shareholders' equity was \$370.1 million. At that date we also had approximately \$238.5 million in cash and short-term investments, as well as \$6.7 million in long-term investments. We have no outstanding debt.

Our primary sources and uses of cash during the comparative fiscal quarters are presented below:

(in millions)	Three Months Ended		Nine Months Ended	
	October 26, 2008	October 28, 2007	October 26, 2008	October 28, 2007
<b>Sources of Cash</b>				
Operating activities, including working capital changes	\$ 26.1	\$ 22.3	\$ 61.4	\$ 48.5
Proceeds from exercise of compensatory stock plans, including tax benefits	2.2	9.7	9.7	20.5
Proceeds from disposal of land				9.5
	<b>\$ 28.3</b>	<b>\$ 32.0</b>	<b>\$ 71.1</b>	<b>\$ 78.5</b>
<b>Uses of Cash</b>				
<i>Business improvement investments</i>				
Capital expenditures, net of sale proceeds (excluding land sale)	\$ (2.2)	\$ (0.7)	\$ (7.2)	\$ (1.5)
<i>Returned to shareholders</i>				
Stock repurchases	\$ (20.3)	\$ (0.1)	\$ (31.5)	\$ (150.1)
<b>Cash/Investment Management Activities</b>				
Net (increase) decrease in investments and foreign exchange effects	\$ (59.7)	\$ 9.9	\$ (58.1)	\$ 131.4
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>\$ (53.9)</b>	<b>\$ 41.1</b>	<b>\$ (25.7)</b>	<b>\$ 58.3</b>

---

**Table of Contents**

In the quarter ended October 26, 2008, our sources of cash as summarized above, increased cash \$28.3 million compared to \$32.0 million in the quarter ended October 28, 2007, a decrease of \$3.7 million. This decrease is attributable to lower net income of \$4.5 million and lower proceeds from the exercise of stock options. For the quarter ended October 26, 2008, expenditures increased by approximately \$700,000 as a result of the repair activity at our Reynosa, Mexico manufacturing facility which suffered fire damage during the quarter.

In the nine months ended October 26, 2008, our sources of cash as summarized above increased cash \$71.1 million compared to \$78.5 million in the nine months ended October 28, 2007. This \$7.4 million decrease is attributable to proceeds of \$9.5 million from the sale of an unused parcel of land received in the first quarter of fiscal year 2008. The netting of the purchases of available-for-sale investments and the proceeds from the sale and maturities of available-for-sale investments reflect net cash used of \$58.1 million and provided of \$131.4 million for the first nine months of fiscal years 2009 and 2008, respectively.

During the quarter ended April 27, 2008, we initiated a restructuring plan within the Standard Semiconductor Products segment to reorganize certain operations, consolidate research and development activities and reduce our workforce. The reorganization and consolidation were completed in the second quarter of fiscal year 2009. During the third quarter of fiscal year 2009, no employee severance or other facility consolidation costs were recorded. During the first nine months of fiscal year 2009, we recorded costs of \$2.3 million for employee severance and other facility consolidation costs, including \$781,000 of asset write-downs and \$1.0 million of cash payments. Restructuring charges are presented separately in operating costs and expenses on the Consolidated Condensed Statements of Income.

In order to develop, design and manufacture new products, we have incurred significant expenditures during the past five years. We intend to continue to focus on those areas that have shown potential for viable and profitable market opportunities, which may require additional investment in equipment and will require continued, and perhaps additional, investment in design and application engineers aimed at developing new products. Certain of these expenditures, particularly the addition of design engineers, do not generate significant payback in the short-term. We plan to finance these expenditures with cash generated by our operations and our existing cash balances.

A meaningful portion of our capital resources, and the liquidity they represent, are held by our foreign subsidiaries. As of October 26, 2008, the amount held by our foreign subsidiaries was approximately \$180.9 million of cash, cash equivalents, and short-term investments compared to \$143.5 million as of January 28, 2008. If we needed these funds for investment in domestic operations, any repatriation could result in increased tax liabilities.

One of the primary goals of the Company is to constantly improve the cash flows from our existing business activities. As discussed above, we have historically used, and intend to continue to use, cash flow to fund the repurchase of our common stock. Additionally, we will continue to seek to maintain and improve our existing business performance with necessary capital expenditures and, potentially, acquisitions that may further improve our base business with prospects of a proper return. Acquisitions, should we undertake them to improve our business, might be made for either cash or stock consideration, or a combination of both.

Our cash, cash equivalents and investments noted above, when combined with lack of any outstanding debt obligations, give us the flexibility to continue to leverage our free cash flow to return value to shareholders (in the form of stock repurchases) while also pursuing business improvement opportunities.

*Non-cash Working Capital*

Trade accounts receivable, less valuation allowances, increased by \$2.9 million to \$35.9 million at October 26, 2008 from \$33.0 million at January 27, 2008. Inventories increased by \$3.5 million to \$32.4 million at October 26, 2008 from \$28.9 million at January 27, 2008. We believe non-cash working capital ratios, relative to our revenue and cost of revenue, will remain at levels approximately the same as they currently are.

---

## **Table of Contents**

### *Capital Expenditures*

Capital expenditures were \$2.2 million for the quarter ended October 26, 2008 and \$700,000 for the quarter ended October 28, 2007. Capital expenditures were \$7.2 million for the nine months ended October 26, 2008, and 2.0 million (\$1.5 million net of sale proceeds) for the nine months ended October 28, 2007. The increases in capital expenditures were made to expand our test capacity and support engineering functions, and to support our recovery effort related to the fire at our Reynosa, Mexico manufacturing facility.

We expect to incur additional costs of approximately \$600,000 in the fourth quarter of fiscal year 2009 to retool and retrofit the damaged Reynosa, Mexico manufacturing facility. While we expect insurance recoveries to cover most of the costs, any insurance recovery may lag the quarter in which the expenses are incurred.

### *Proceeds from exercises of Stock Options*

For the third quarter of fiscal year 2009, cash collected directly from grantee exercises of stock options was \$1.3 million as compared with \$7.8 million in the third quarter of 2008. For the first nine months of 2009, cash collected directly from grantee exercises of stock options was \$7.3 million as compared with \$15.8 million in the first nine months of 2008. We do not directly control the timing of the exercise of vested stock options by our grantees. Such exercises are decisions made by those grantees and are influenced most directly by the level of our stock price and, indirectly, by other considerations of those grantees. Such proceeds are difficult to forecast. While the level of such cash inflow to us is subject to these factors which we don't control, we believe that such proceeds will remain an important secondary source of cash after cash flow from operations.

### *Stock Repurchases*

We currently have in effect an active stock repurchase program. This program represents one of our major efforts to return value to our shareholders.

In the first quarter of fiscal year 2009, we announced that the Board of Directors authorized the repurchase of up to \$50 million of the Company's common stock. In the third quarter of fiscal year 2009, we repurchased 1,520,209 shares under this program for \$20.3 million. In the first nine months of fiscal year 2009, we repurchased 2,205,101 shares under this program for \$30.2 million. Under the accelerated stock repurchase program entered into and completed in fiscal year 2008 we paid approximately \$169.4 million dollars to Goldman Sachs in exchange for approximately 9.8 million shares of our common stock.

## **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements, as those arrangements are defined by the SEC, that are reasonably likely to have a material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

We do not have any unconsolidated subsidiaries or affiliated entities. We have no special purpose or limited purpose entities that provide off-balance sheet financing, liquidity or market or credit risk support, engage in leasing, hedging, research and development services, or other relationships that expose us to liability that is not reflected on the face of the financial statements.

## **Contractual Obligations**

There were no material changes in our contractual obligations during the third quarter of fiscal year 2009. Refer to the disclosures regarding other contractual obligations in Management's Discussion and Analysis of Financial Condition and Results of Operations included in the our Annual Report on Form 10-K for the fiscal year ended January 27, 2008.

---

## **Table of Contents**

### **Inflation**

Inflationary factors have not had a significant effect on our performance over the past several years. A significant increase in inflation would affect our future performance.

### **Available Information**

General information about us can be found on our website at [www.semtech.com](http://www.semtech.com). The information on our website is for informational purposes only and should not be relied on for investment purposes. The information on our website is not incorporated by reference into this Form 10-Q and should not be considered part of this or any other report filed with the Securities and Exchange Commission ( SEC ).

We make available free of charge, either by direct access on our website or by a link to the SEC website, our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC. Our reports filed with, or furnished to, the SEC are also available directly at the SEC's website at [www.sec.gov](http://www.sec.gov).

### ***ITEM 3. Quantitative and Qualitative Disclosures About Market Risk*** **Global Economic Conditions**

The current deterioration in global economic conditions, driven by uncertainty around tighter credit and negative financial news, could reduce demand for our products and affect other related matters. Demand for our products could be different from our expectations due to many factors, including changes in business and economic conditions, conditions in the credit market that affect consumer confidence, customer acceptance of our products, changes in customer order patterns including order cancellations and changes in the level of inventory held by vendors.

Credit markets are tightening as a result of the recent financial crises, resulting in lower liquidity in many financial markets and excess volatility in fixed income, credit and equity markets. We could experience a number of resulting effects, including pricing pressure, product delays due to effects experienced by key suppliers, reduced orders and payments as customers are affected by tighter credit markets and/or insolvency, decreased investing and financing options in a tighter market, increased expenses, increased impairments resulting from lower orders and sales as customers experience difficulties obtaining financing and volatility and extreme changes in the earnings and fair value of our investments.

We are subject to a variety of market risks, including commodity risk as discussed below and the risks related to foreign currency, interest rates and market performance that are discussed in item 7A of the Company's Form 10K for fiscal year 2008 that ended on January 27, 2008. Many of the factors that can have an impact on our market risk are external to the Company, and so we are unable to fully predict them.

### **Commodity Risk**

We are subject to risk from fluctuating market prices of certain commodity raw materials, particularly gold, that are incorporated into our end products or used by our suppliers to process our end products. Increased commodity prices are passed on to us in the form of higher prices from our suppliers, either in the form of general price increases or a commodity surcharge. Although we generally deal with our suppliers on a purchase order basis rather than on a long-term contract basis, we generally attempt to obtain firm pricing for volumes consistent with planned production. Our gross margins may decline if we are not able to increase selling prices of our products or obtain manufacturing efficiencies to offset the increased cost. We do not enter into formal hedging arrangements to mitigate against commodity risk.



---

**Table of Contents**

**ITEM 4. Controls and Procedures**

**Disclosure Controls and Procedures**

We carried out, under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that such disclosure controls and procedures were effective to ensure (a) that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and (b) that information required to be disclosed is accumulated and communicated to management to allow timely decisions regarding disclosure.

**Changes in Internal Control Over Financial Reporting**

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act) occurred during the fiscal quarter ended October 26, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1. Legal Proceedings**

Information about legal proceedings is set forth in Note 13 to the Consolidated Financial Statements included in this quarterly report.

**ITEM 1A. Risk Factors**

*You should carefully consider and evaluate all of the information in this Form 10-Q and the risk factors set forth in our Form 10-K for the fiscal year ended January 27, 2008. The risks in the Form 10-K are not the only ones facing our Company. Additional risks not now known to us or that we currently deem immaterial may also impair our business operations. If any of these risks actually occur, our business could be materially harmed. If our business is harmed, the trading price of our common stock could decline.*

During the period covered by this quarterly report, the risk factors associated with our business have not significantly changed, other than as set forth below in this Item 1A, as compared to the risk factors disclosed in our Annual Report on Form 10-K for the fiscal year ended January 27, 2008. Also see Management's Discussion and Analysis of Financial Condition and Results of Operations in this report for a discussion of certain factors that may affect our future performance.

**We could experience delays in returning to full production capacity at our Reynosa, Mexico fabrication facility**

On July 31, 2008, a fire at the Company's Reynosa, Mexico fabrication facility resulted in partial damage to the facility along with some loss of equipment. The Reynosa facility services the company's Power Discrete business unit. If we experience delays in returning to full production capacity, lost revenue opportunities may result and gross margins could be unfavorably impacted due to lower absorption levels.

**Table of Contents****ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**  
**Recent Sales of Unregistered Securities**

The Company did not make any sales of unregistered securities during the third quarter of fiscal year 2009.

**Issuer Purchase of Equity Securities**

This table provides information with respect to purchases by the Company of shares of common stock during the third quarter of fiscal year 2009.

Issuer Purchases of Equity Securities

<b>Fiscal Month/Year</b>	<b>Total Number of Shares Purchased (2)</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Program</b>	<b>Approximate Dollar Value of Shares That May Yet Be Purchased Under The Program (1)</b>
August 2008 (07/28/08 - 08/24/08)				\$ 40.1 million
September 2008 (08/25/08 - 09/21/08)	816,509	\$ 14.1971	816,509	\$ 28.5 million
October 2008 (09/22/08 - 10/26/08)	703,700	\$ 12.3539	703,700	\$ 19.8 million
Total third quarter	1,520,209		1,520,209	

- (1) On March 4, 2008, the Company announced that the Board of Directors authorized the repurchase of up to \$50 million of the Company's common stock from time to time through negotiated or open market transactions (the 2008 Program). The 2008 Program does not have an expiration date. 1,520,209 shares were repurchased for a total consideration of \$20,285,000 under this program in the third quarter of fiscal year 2009.
- (2) The table does not include shares surrendered to the Company in connection with the cashless exercise of stock options by employees and directors or shares surrendered to the Company to cover tax liabilities upon vesting of restricted stock.

**ITEM 3. Defaults Upon Senior Securities**

Not applicable.

**ITEM 4. Submission of Matters to a Vote of Security Holders**

Not applicable.

**ITEM 5. Other Information**

Not applicable.

**Table of Contents**

**ITEM 6. Exhibits**

Documents that are not physically filed with this report are incorporated herein by reference to the location indicated.

<b>Exhibit No.</b>	<b>Description</b>	<b>Location</b>
31.1	Certification of the Chief Executive Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Securities Exchange Act of 1934 as amended.	
31.2	Certification of the Chief Financial Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Securities Exchange Act of 1934 as amended.	
32.1	Certification of the Chief Executive Officer Pursuant to 18 U.S.C. 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (As set forth in Exhibit 32.1 hereof, Exhibit 32.1 is being furnished and shall not be deemed filed .)	
32.2	Certification of the Chief Financial Officer Pursuant 18 U.S.C. 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (As set forth in Exhibit 32.2 hereof, Exhibit 32.2 is being furnished and shall not be deemed filed .)	

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SEMTECH CORPORATION**

Registrant

Date: December 4, 2008

/s/ Mohan R. Maheswaran  
Mohan R. Maheswaran  
Chief Executive Officer

Date: December 4, 2008

/s/ Emeka N. Chukwu  
Emeka N. Chukwu  
Vice President Finance,

Chief Financial Officer