

BANK OF AMERICA CORP /DE/
Form 10-Q
August 08, 2007
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2007

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

Commission file number:

1-6523

Exact name of registrant as specified in its charter:

Bank of America Corporation

State of incorporation:

Delaware

IRS Employer Identification Number:

56-0906609

Address of principal executive offices:

Bank of America Corporate Center

100 N. Tryon Street

Charlotte, North Carolina 28255

Registrant's telephone number, including area code:

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

(704) 386-5681

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes No

On July 31, 2007, there were 4,437,353,406 shares of Bank of America Corporation Common Stock outstanding.

Table of Contents

Bank of America Corporation

June 30, 2007 Form 10-Q

INDEX

| | <u>Page</u> |
|--|-------------|
| Part I. | |
| Financial | |
| Information | |
| Item 1. Financial Statements: | |
| <u>Consolidated Statement of Income for the Three and Six Months Ended June 30, 2007 and 2006</u> | 3 |
| <u>Consolidated Balance Sheet at June 30, 2007 and December 31, 2006</u> | 4 |
| <u>Consolidated Statement of Changes in Shareholders' Equity for the Six Months Ended June 30, 2007 and 2006</u> | 5 |
| <u>Consolidated Statement of Cash Flows for the Six Months Ended June 30, 2007 and 2006</u> | 6 |
| <u>Notes to Consolidated Financial Statements</u> | 7 |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | |
| <u>Table of Contents</u> | 39 |
| <u>Discussion and Analysis</u> | 40 |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u> | 118 |
| Item 4. <u>Controls and Procedures</u> | 118 |
| | |
| Part II. | |
| | |
| Other | |
| | |
| Information | |
| <u>Item 1. Legal Proceedings</u> | 119 |
| <u>Item 1A. Risk Factors</u> | 119 |
| <u>Item 2. Unregistered Sales of Equity Securities and the Use of Proceeds</u> | 119 |
| <u>Item 4. Submission of Matters to a Vote of Security Holders</u> | 120 |
| <u>Item 6. Exhibits</u> | 121 |
| <u>Signature</u> | 122 |
| <u>Index to Exhibits</u> | 123 |

Table of Contents**Bank of America Corporation and Subsidiaries****Consolidated Statement of Income**

| (Dollars in millions, except per share information) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|------------------|--------------------------|------------------|
| | 2007 | 2006 | 2007 | 2006 |
| Interest income | | | | |
| Interest and fees on loans and leases | \$13,323 | \$11,804 | \$26,207 | \$22,931 |
| Interest on debt securities | 2,332 | 3,121 | 4,712 | 6,135 |
| Federal funds sold and securities purchased under agreements to resell | 2,156 | 1,900 | 4,135 | 3,609 |
| Trading account assets | 2,267 | 1,627 | 4,540 | 3,175 |
| Other interest income | 1,154 | 845 | 2,198 | 1,572 |
| Total interest income | 21,232 | 19,297 | 41,792 | 37,422 |
| Interest expense | | | | |
| Deposits | 4,261 | 3,508 | 8,295 | 6,515 |
| Short-term borrowings | 5,537 | 4,842 | 10,855 | 9,151 |
| Trading account liabilities | 821 | 596 | 1,713 | 1,113 |
| Long-term debt | 2,227 | 1,721 | 4,275 | 3,237 |
| Total interest expense | 12,846 | 10,667 | 25,138 | 20,016 |
| Net interest income | 8,386 | 8,630 | 16,654 | 17,406 |
| Noninterest income | | | | |
| Card income | 3,558 | 3,664 | 6,891 | 7,098 |
| Service charges | 2,200 | 2,077 | 4,272 | 3,978 |
| Investment and brokerage services | 1,193 | 1,146 | 2,342 | 2,249 |
| Investment banking income | 774 | 612 | 1,412 | 1,113 |
| Equity investment income | 1,829 | 699 | 2,843 | 1,417 |
| Trading account profits | 890 | 915 | 1,762 | 1,975 |
| Mortgage banking income | 148 | 89 | 361 | 226 |
| Gains (losses) on sales of debt securities | 2 | (9) | 64 | 5 |
| Other income | 583 | 396 | 1,117 | 443 |
| Total noninterest income | 11,177 | 9,589 | 21,064 | 18,504 |
| Total revenue, net of interest expense | 19,563 | 18,219 | 37,718 | 35,910 |
| Provision for credit losses | 1,810 | 1,005 | 3,045 | 2,275 |
| Noninterest expense | | | | |
| Personnel | 4,737 | 4,480 | 9,762 | 9,293 |
| Occupancy | 744 | 703 | 1,457 | 1,404 |
| Equipment | 332 | 316 | 682 | 660 |
| Marketing | 537 | 551 | 1,092 | 1,126 |
| Professional fees | 283 | 233 | 512 | 451 |
| Amortization of intangibles | 391 | 441 | 780 | 881 |
| Data processing | 472 | 409 | 909 | 819 |
| Telecommunications | 244 | 228 | 495 | 448 |
| Other general operating | 1,278 | 1,162 | 2,315 | 2,267 |
| Merger and restructuring charges | 75 | 194 | 186 | 292 |
| Total noninterest expense | 9,093 | 8,717 | 18,190 | 17,641 |
| Income before income taxes | 8,660 | 8,497 | 16,483 | 15,994 |
| Income tax expense | 2,899 | 3,022 | 5,467 | 5,533 |
| Net income | \$5,761 | \$5,475 | \$11,016 | \$10,461 |
| Preferred stock dividends | 40 | 4 | 86 | 9 |
| Net income available to common shareholders | \$5,721 | \$5,471 | \$10,930 | \$10,452 |
| Per common share information | | | | |
| Earnings | \$1.29 | \$1.21 | \$2.47 | \$2.29 |
| Diluted earnings | 1.28 | 1.19 | 2.44 | 2.25 |
| Dividends paid | 0.56 | 0.50 | 1.12 | 1.00 |
| Average common shares issued and outstanding | | | | |
| (in thousands) | 4,419,246 | 4,534,627 | 4,426,046 | 4,572,013 |
| | 4,476,799 | 4,601,169 | 4,487,224 | 4,636,959 |

**Average diluted common shares issued and outstanding
(in thousands)**

See accompanying Notes to Consolidated Financial Statements.

Table of Contents**Bank of America Corporation and Subsidiaries****Consolidated Balance Sheet**

| | June 30 | December 31 |
|---|--------------------|--------------------|
| (Dollars in millions) | 2007 | 2006 |
| Assets | | |
| Cash and cash equivalents | \$35,499 | \$36,429 |
| Time deposits placed and other short-term investments | 13,151 | 13,952 |
| Federal funds sold and securities purchased under agreements to resell (includes \$1,970 measured at fair value at June 30, 2007 and \$131,149 and \$135,409 pledged as collateral) | 131,658 | 135,478 |
| Trading account assets (includes \$65,768 and \$92,274 pledged as collateral) | 182,404 | 153,052 |
| Derivative assets | 29,810 | 23,439 |
| Debt securities: | | |
| Available-for-sale (includes \$116,020 and \$83,785 pledged as collateral) | 172,332 | 192,806 |
| Held-to-maturity, at cost (market value \$995 and \$40) | 995 | 40 |
| Total debt securities | 173,327 | 192,846 |
| Loans and leases (includes \$3,606 measured at fair value at June 30, 2007 and \$55,097 and \$14,290 pledged as collateral) | 758,635 | 706,490 |
| Allowance for loan and lease losses | (9,060) | (9,016) |
| Loans and leases, net of allowance | 749,575 | 697,474 |
| Premises and equipment, net | 9,482 | 9,255 |
| Mortgage servicing rights (includes \$3,269 and \$2,869 measured at fair value) | 3,508 | 3,045 |
| Goodwill | 65,845 | 65,662 |
| Intangible assets | 8,720 | 9,422 |
| Other assets (includes \$30,591 measured at fair value at June 30, 2007) | 131,380 | 119,683 |
| Total assets | \$1,534,359 | \$1,459,737 |
| Liabilities | | |
| Deposits in domestic offices: | | |
| Noninterest-bearing | \$172,573 | \$180,231 |
| Interest-bearing (includes \$521 measured at fair value at June 30, 2007) | 422,201 | 418,100 |
| Deposits in foreign offices: | | |
| Noninterest-bearing | 3,006 | 4,577 |
| Interest-bearing | 101,629 | 90,589 |
| Total deposits | 699,409 | 693,497 |
| Federal funds purchased and securities sold under agreements to repurchase | 221,064 | 217,527 |
| Trading account liabilities | 75,070 | 67,670 |
| Derivative liabilities | 25,141 | 16,339 |
| Commercial paper and other short-term borrowings | 159,542 | 141,300 |
| Accrued expenses and other liabilities (includes \$391 measured at fair value at June 30, 2007 and \$376 and \$397 of reserve for unfunded lending commitments) | 49,065 | 42,132 |
| Long-term debt | 169,317 | 146,000 |
| Total liabilities | 1,398,608 | 1,324,465 |
| Commitments and contingencies (<i>Note 8 Securitizations and Note 10 Commitments and Contingencies</i>) | | |
| Shareholders equity | | |
| Preferred stock, \$0.01 par value; authorized 100,000,000 shares; issued and outstanding 121,739 shares | 2,851 | 2,851 |
| Common stock and additional paid-in capital, \$0.01 par value; authorized 7,500,000,000 shares; issued and outstanding 4,436,935,963 and 4,458,151,391 shares | 60,349 | 61,574 |
| Retained earnings | 83,223 | 79,024 |
| Accumulated other comprehensive income (loss) | (9,957) | (7,711) |
| Other | (715) | (466) |
| Total shareholders equity | 135,751 | 135,272 |
| Total liabilities and shareholders equity | \$1,534,359 | \$1,459,737 |

See accompanying Notes to Consolidated Financial Statements.

Table of Contents**Bank of America Corporation and Subsidiaries****Consolidated Statement of Changes in Shareholders' Equity**
Common Stock and

| (Dollars in millions, shares in thousands) | Additional Paid-in Capital | | | Retained Earnings | Accumulated Other Comprehensive Income (Loss) ⁽¹⁾ | Other | Total | |
|---|----------------------------|-----------|----------|----------------------|--|---------|------------------------|-------------------------|
| | Preferred Stock | Shares | Amount | | | | Shareholders Equity | Comprehensive Income |
| Balance, December 31, 2005 | \$271 | 3,999,688 | \$41,693 | \$67,552 | \$(7,556) | \$(427) | \$101,533 | |
| Net income | | | | 10,461 | | | 10,461 | \$10,461 |
| Net changes in available-for-sale debt and marketable equity securities | | | | | (4,373) | | (4,373) | (4,373) |
| Net changes in foreign currency translation adjustments | | | | | 90 | | 90 | 90 |
| Net changes in derivatives | | | | | 866 | | 866 | 866 |
| Cash dividends paid: | | | | | | | | |
| Common | | | | (4,611) | | | (4,611) | |
| Preferred | | | | (9) | | | (9) | |
| Common stock issued under employee plans and related tax benefits | | 68,608 | 2,818 | | | (245) | 2,573 | |
| Stock issued in acquisition ⁽²⁾ | | 631,145 | 29,377 | | | | 29,377 | |
| Common stock repurchased | | (171,500) | (8,066) | | | | (8,066) | |
| Balance, June 30, 2006 | \$271 | 4,527,941 | \$65,822 | \$73,393 | \$(10,973) | \$(672) | \$127,841 | \$7,044 |
| Balance, December 31, 2006 | \$2,851 | 4,458,151 | \$61,574 | \$79,024 | \$(7,711) | \$(466) | \$135,272 | |
| Cumulative adjustment for accounting changes ⁽³⁾ : | | | | | | | | |
| Leveraged leases | | | | (1,381) | | | (1,381) | |
| Fair value option and measurement | | | | (208) | | | (208) | |
| Income tax uncertainties | | | | (146) | | | (146) | |
| Net income | | | | 11,016 | | | 11,016 | \$11,016 |
| Net changes in available-for-sale debt and marketable equity securities | | | | | (2,823) | | (2,823) | (2,823) |
| Net changes in foreign currency translation adjustments | | | | | 103 | | 103 | 103 |
| Net changes in derivatives | | | | | 416 | | 416 | 416 |
| Amortization of costs included in net periodic benefit costs | | | | | 58 | | 58 | 58 |
| Cash dividends paid: | | | | | | | | |
| Common | | | | (4,996) | | | (4,996) | |
| Preferred | | | | (86) | | | (86) | |
| Common stock issued under employee plans and related tax benefits | | 40,235 | 1,965 | | | (249) | 1,716 | |
| Common stock repurchased | | (61,450) | (3,190) | | | | (3,190) | |
| Balance, June 30, 2007 | \$2,851 | 4,436,936 | \$60,349 | \$83,223 | \$(9,957) | \$(715) | \$135,751 | \$8,770 |

⁽¹⁾ Amounts shown are net of tax. For additional information on accumulated OCI, see *Note 11 Shareholders' Equity and Earnings Per Common Share* to the Consolidated Financial Statements.

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

⁽²⁾Includes adjustment for the fair value of outstanding MBNA Corporation (MBNA) stock options of \$435 million.

⁽³⁾Effective January 1, 2007, the Corporation adopted FSP 13-2, SFAS 157, SFAS 159 and FIN 48. For additional information on the adoption of these accounting pronouncements, see *Note 1 Summary of Significant Accounting Principles* to the Consolidated Financial Statements. See accompanying Notes to Consolidated Financial Statements.

Table of Contents**Bank of America Corporation and Subsidiaries****Consolidated Statement of Cash Flows**

| (Dollars in millions) | Six Months Ended June 30 | |
|--|--------------------------|-----------------|
| | 2007 | 2006 |
| Operating activities | | |
| Net income | \$11,016 | \$10,461 |
| Reconciliation of net income to net cash provided by (used in) operating activities: | | |
| Provision for credit losses | 3,045 | 2,275 |
| Gains on sales of debt securities | (64) | (5) |
| Depreciation and premises improvements amortization | 555 | 557 |
| Amortization of intangibles | 780 | 881 |
| Deferred income tax expense | 210 | 503 |
| Net (increase) decrease in trading and derivative instruments | (16,029) | 9,670 |
| Net increase in other assets | (10,172) | (14,912) |
| Net increase in accrued expenses and other liabilities | 8,346 | 4,320 |
| Other operating activities, net | (408) | (3,720) |
| Net cash provided by (used in) operating activities | (2,721) | 10,030 |
| Investing activities | | |
| Net (increase) decrease in time deposits placed and other short-term investments | 813 | (824) |
| Net decrease in federal funds sold and securities purchased under agreements to resell | 3,640 | 13,140 |
| Proceeds from sales of available-for-sale debt securities | 6,078 | 7,341 |
| Proceeds from paydowns and maturities of available-for-sale debt securities | 10,713 | 11,616 |
| Purchases of available-for-sale debt securities | (5,874) | (34,795) |
| Proceeds from maturities of held-to-maturity debt securities | 24 | |
| Purchases of held-to-maturity debt securities | (70) | |
| Proceeds from sales of loans and leases | 29,309 | 12,111 |
| Other changes in loans and leases, net | (91,018) | (71,238) |
| Net purchases of premises and equipment | (849) | (206) |
| Proceeds from sales of foreclosed properties | 52 | 71 |
| (Acquisition) divestiture of business activities, net | (685) | (3,519) |
| Other investing activities, net | (631) | (516) |
| Net cash used in investing activities | (48,498) | (66,819) |
| Financing activities | | |
| Net increase in deposits | 11,079 | 13,437 |
| Net increase in federal funds purchased and securities sold under agreements to repurchase | 3,636 | 17,668 |
| Net increase in commercial paper and other short-term borrowings | 18,315 | 18,669 |
| Proceeds from issuance of long-term debt | 41,374 | 21,886 |
| Retirement of long-term debt | (16,728) | (6,744) |
| Proceeds from issuance of common stock | 682 | 1,734 |
| Common stock repurchased | (3,190) | (8,066) |
| Cash dividends paid | (5,082) | (4,620) |
| Excess tax benefits related to share-based payments | 190 | 203 |
| Other financing activities, net | (36) | 111 |
| Net cash provided by financing activities | 50,240 | 54,278 |
| Effect of exchange rate changes on cash and cash equivalents | 49 | 57 |
| Net decrease in cash and cash equivalents | (930) | (2,454) |
| Cash and cash equivalents at January 1 | 36,429 | 36,999 |
| Cash and cash equivalents at June 30 | \$35,499 | \$34,545 |

During the six months ended June 30, 2007, the Corporation sold its operations in Chile and Uruguay for approximately \$750 million in equity in Banco Itaú Holding Financeira S.A., and its assets in BankBoston Argentina for the assumption of its liabilities. The total assets and liabilities in these divestitures were \$6.1 billion and \$5.6 billion.

On January 1, 2007, the Corporation transferred \$3.7 billion of AFS debt securities to trading account assets following the adoption of SFAS 159.

The fair values of noncash assets acquired and liabilities assumed in the MBNA merger were \$83.3 billion and \$50.4 billion at January 1, 2006.

Approximately 631 million shares of common stock, valued at approximately \$28.9 billion were issued in connection with the MBNA merger at January 1, 2006.

See accompanying Notes to Consolidated Financial Statements.

Table of Contents

Bank of America Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Bank of America Corporation and its subsidiaries (the Corporation), through its banking and nonbanking subsidiaries, provides a diverse range of financial services and products throughout the U.S. and in selected international markets. At June 30, 2007, the Corporation operated its banking activities primarily under two charters: Bank of America, National Association (Bank of America, N.A.) and FIA Card Services, N.A.

NOTE 1 Summary of Significant Accounting Principles

Principles of Consolidation and Basis of Presentation

The Consolidated Financial Statements include the accounts of the Corporation and its majority-owned subsidiaries, and those variable interest entities (VIEs) where the Corporation is the primary beneficiary. All significant intercompany accounts and transactions have been eliminated.

The information contained in the Consolidated Financial Statements is unaudited. In the opinion of management, normal recurring adjustments necessary for a fair statement of the interim period results have been made. Results of operations of companies purchased are included from the dates of acquisition.

Effective January 1, 2007, the Corporation changed its basis of presentation for its business segments. For additional information, see *Note 16 Business Segment Information* to the Consolidated Financial Statements.

Effective April 1, 2007, the Corporation changed the current and historical presentation of its Consolidated Statement of Income to present gains (losses) on sales of debt securities as a component of noninterest income.

Prior period amounts have been reclassified to conform to current period presentation.

Recently Issued Accounting Pronouncements

On June 27, 2007, the Financial Accounting Standards Board (FASB) ratified the Emerging Issues Task Force (EITF) consensus on Issue No. 06-11, *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards* (EITF 06-11). EITF 06-11 requires that the tax benefit related to dividend equivalents paid on restricted stock and restricted stock units which are expected to vest be recorded as an increase to additional paid-in capital. The Corporation currently accounts for this tax benefit as a reduction to income tax expense. EITF 06-11 is to be applied prospectively for tax benefits on dividends declared by the Corporation on or after January 1, 2008. The Corporation expects to adopt the provisions of EITF 06-11 on January 1, 2008. The adoption of EITF 06-11 will not have a material impact on the Corporation's financial condition and results of operations.

On June 11, 2007, the American Institute of Certified Public Accountants (AICPA) issued Statement of Position (SOP) No. 07-1, *Clarification of the Scope of the Audit and Accounting Guide Audits of Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies* (SOP 07-1). SOP 07-1 clarifies when an entity may apply the provisions of the Audit and Accounting Guide for Investment Companies. SOP 07-1 is effective for the Corporation on January 1, 2008. The adoption of SOP 07-1 is not expected to have a material impact on the Corporation's financial condition and results of operations.

Effective January 1, 2007, the Corporation adopted Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements* (SFAS 157) and SFAS No. 159 *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS 159). SFAS 157 defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States (GAAP) and enhances disclosures about fair value measurements. Fair value is defined under SFAS 157 as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 159 allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis. The impact of adopting both SFAS

Table of Contents

157 and SFAS 159 reduced the beginning balance of retained earnings as of January 1, 2007 by \$208 million, net of tax. Subsequent changes in fair value of these financial assets and liabilities are recognized in earnings when they occur. For additional information on the fair value of certain financial assets and liabilities, see *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements.

Effective January 1, 2007, the Corporation adopted FASB Staff Position (FSP) No. FAS 13-2, *Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction* (FSP 13-2). The principal provision of FSP 13-2 is the requirement that a lessor recalculate the recognition of lease income when there is a change in the estimated timing of the cash flows relating to income taxes generated by such leveraged lease. The adoption of FSP 13-2 reduced the beginning balance of retained earnings as of January 1, 2007 by \$1,381 million, net of tax, with a corresponding offset decreasing the net investment in leveraged leases recorded as part of loans and leases. Following the adoption, if during the remainder of the lease term the timing of the income tax cash flows generated by the leveraged leases are revised as a result of final determination by the Internal Revenue Service on certain leveraged leases or management changes its assumption about the timing of the tax cash flows, the rate of return shall be recalculated from the inception of the lease using the revised assumption and the change in the net investment shall be recognized as a gain or loss in the year in which the assumption is changed.

Effective January 1, 2007, the Corporation adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, an interpretation of FASB Statement No. 109 (FIN 48). FIN 48 clarifies the accounting and reporting for income taxes where interpretation of the tax law may be uncertain. FIN 48 prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of income tax uncertainties with respect to positions taken or expected to be taken in income tax returns. The adoption of FIN 48 reduced the beginning balance of retained earnings as of January 1, 2007 by \$146 million and increased goodwill by \$52 million. For additional information on income taxes, see *Note 13 Income Taxes* to the Consolidated Financial Statements.

For additional information on recently issued accounting pronouncements and other significant accounting principles, see *Note 1 Summary of Significant Accounting Principles* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

NOTE 2 Merger and Restructuring Activity

In April 2007, the Corporation announced an agreement to purchase ABN AMRO North America Holding Company, parent company of LaSalle Bank Corporation (LaSalle), from ABN AMRO Bank N.V. for \$21 billion in cash. The transaction has been approved by both companies' boards of directors. The transaction will be subject to obtaining all necessary regulatory approvals and is expected to close in the fourth quarter of 2007.

In July 2007, the Corporation completed the acquisition of U.S. Trust Corporation (U.S. Trust) for \$3.3 billion in cash. U.S. Trust focuses exclusively on managing wealth for high net-worth and ultra high net-worth individuals and families. The acquisition increases the size and capabilities of the Corporation's wealth management business.

On January 1, 2006, the Corporation acquired 100 percent of the outstanding stock of MBNA through a merger that was tax-free to the Corporation. MBNA's results of operations were included in the Corporation's results beginning January 1, 2006.

Table of Contents**Merger and Restructuring Charges**

Merger and restructuring charges are recorded in the Consolidated Statement of Income and include incremental costs to integrate the operations of the Corporation and those of acquired entities. These charges represent costs associated with these one-time activities and do not represent ongoing costs of the fully integrated combined organization. The following table presents severance and employee-related charges, systems integrations and related charges, and other merger-related charges for the three and six months ended June 30, 2007 and 2006.

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|--------------|--------------------------|--------------|
| | 2007 | 2006 | 2007 | 2006 |
| Severance and employee-related charges | \$5 | \$20 | \$17 | \$33 |
| Systems integrations and related charges | 58 | 132 | 137 | 180 |
| Other | 12 | 42 | 32 | 79 |
| Total merger and restructuring charges ⁽¹⁾ | \$75 | \$194 | \$186 | \$292 |

⁽¹⁾Included for the three and six months ended June 30, 2007, are merger-related charges of \$60 million and \$171 million related to the MBNA acquisition and \$15 million for both periods related to the U.S. Trust acquisition. The Corporation has not incurred any merger-related charges related to the LaSalle transaction.

Exit Cost and Restructuring Reserves

As of December 31, 2006, there were \$125 million of exit cost reserves, including \$121 million for severance, relocation and other employee-related expenses and \$4 million for contract terminations. Cash payments of \$19 million and \$45 million during the three and six months ended June 30, 2007, consisted of \$19 million and \$43 million of severance, relocation and other employee-related costs. In addition, cash payments of \$2 million for contract terminations were recorded during the six months ended June 30, 2007.

As of December 31, 2006, there were \$67 million of restructuring reserves remaining, including \$58 million related to severance and other employee-related expenses and \$9 million related to contract terminations. During the three and six months ended June 30, 2007, \$5 million and \$16 million were recorded to the restructuring reserves. During the three and six months ended June 30, 2007, cash payments of \$14 million and \$42 million for severance and other employee-related costs were recorded. In addition, cash payments of \$5 million for contract terminations have reduced this liability during the six months ended June 30, 2007.

Payments under exit cost and restructuring reserves associated with the MBNA merger are expected to be substantially completed in 2007. The following table presents the changes in exit cost and restructuring reserves for the three and six months ended June 30, 2007 and 2006.

| (Dollars in millions) | Exit Cost Reserves ^(1, 2) | | Restructuring Reserves ^(2, 3) | |
|---------------------------|--------------------------------------|--------------|--|-------------|
| | 2007 | 2006 | 2007 | 2006 |
| Balance, January 1 | \$125 | \$ | \$67 | \$ |
| MBNA exit costs | | 269 | | |
| Restructuring charges | | | 11 | 34 |
| Cash payments | (26) | (22) | (33) | |
| Balance, March 31 | 99 | 247 | 45 | 34 |
| MBNA exit costs | | 99 | | |
| Restructuring charges | | | 5 | 40 |
| Cash payments | (19) | (45) | (14) | (4) |
| Balance, June 30 | \$80 | \$301 | \$36 | \$70 |

⁽¹⁾ Exit cost reserves were established in purchase accounting resulting in an increase in goodwill.

⁽²⁾ At June 30, 2007, there were no exit cost and restructuring reserves related to the U.S. Trust and LaSalle transactions.

(3) Restructuring reserves were established by a charge to merger and restructuring charges.

Table of Contents**NOTE 3 Trading Account Assets and Liabilities**

The following table presents the fair values of the components of trading account assets and liabilities at June 30, 2007 and December 31, 2006.

| (Dollars in millions) | June 30 2007 | December 31 2006 |
|--|------------------|---------------------|
| Trading account assets | | |
| Corporate securities, trading loans and other | \$66,006 | \$53,923 |
| U.S. Government and agency securities ⁽¹⁾ | 47,509 | 36,656 |
| Equity securities | 29,756 | 27,103 |
| Mortgage trading loans and asset-backed securities | 20,598 | 15,449 |
| Foreign sovereign debt | 18,535 | 19,921 |
| Total trading account assets | \$182,404 | \$153,052 |
| Trading account liabilities | | |
| U.S. Government and agency securities | \$26,805 | \$26,760 |
| Equity securities | 31,016 | 23,908 |
| Foreign sovereign debt | 9,292 | 9,261 |
| Corporate securities and other | 7,957 | 7,741 |
| Total trading account liabilities | \$75,070 | \$67,670 |

⁽¹⁾ Includes \$21.9 billion and \$22.7 billion at June 30, 2007 and December 31, 2006 of government-sponsored enterprise obligations that are not backed by the full faith and credit of the U.S. government.

NOTE 4 Derivatives

All derivatives are recognized on the Consolidated Balance Sheet at fair value, taking into consideration the effects of legally enforceable master netting agreements that allow the Corporation to settle positive and negative positions and offset cash collateral held with the same counterparty on a net basis. For exchange-traded contracts, fair value is based on quoted market prices. For non-exchange traded contracts, fair value is based on dealer quotes, pricing models or quoted prices for instruments with similar characteristics. The Corporation designates at inception whether the derivative contract is considered hedging or non-hedging for SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133) accounting purposes. Derivatives held for trading purposes are included in derivative assets or derivative liabilities with changes in fair value reflected in trading account profits. Other derivatives that are used as economic hedges, but not designated in a hedging relationship for accounting purposes, are also included in derivative assets or derivative liabilities with changes in fair value recorded in mortgage banking income or other income. A detailed discussion of derivative trading activities and asset and liability management (ALM) activities are presented in *Note 1 Summary of Significant Accounting Principles* and *Note 4 Derivatives* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Table of Contents

The following table presents the contract/notional amounts and credit risk amounts at June 30, 2007 and December 31, 2006 of all the Corporation's derivative positions. These derivative positions are primarily executed in the over-the-counter market. Credit risk associated with derivatives is measured as the net replacement cost in the event the counterparties with contracts in a gain position to the Corporation completely fail to perform under the terms of those contracts. The credit risk amounts take into consideration the effects of legally enforceable master netting agreements, and on an aggregate basis have been reduced by the cash collateral applied against derivative assets. At June 30, 2007 and December 31, 2006, the cash collateral applied against derivative assets on the Consolidated Balance Sheet was \$7.3 billion. In addition, at June 30, 2007 and December 31, 2006, the cash collateral placed against derivative liabilities was \$7.0 billion and \$6.5 billion.

| (Dollars in millions) | June 30, 2007 | | December 31, 2006 | |
|------------------------------------|--------------------------------------|------------------|--------------------------------------|----------------|
| | Contract/ Notional ⁽¹⁾ | Credit Risk | Contract/ Notional ⁽¹⁾ | Credit Risk |
| Interest rate contracts | | | | |
| Swaps | \$ 19,872,341 | \$8,536 | \$ 18,185,655 | \$9,601 |
| Futures and forwards | 2,498,237 | 131 | 2,283,579 | 103 |
| Written options | 1,482,254 | | 1,043,933 | |
| Purchased options | 1,795,174 | 1,866 | 1,308,888 | 2,212 |
| Foreign exchange contracts | | | | |
| Swaps | 521,926 | 4,546 | 451,462 | 4,241 |
| Spot, futures and forwards | 1,619,591 | 2,484 | 1,234,009 | 2,995 |
| Written options | 406,368 | | 464,420 | |
| Purchased options | 492,154 | 1,306 | 414,004 | 1,391 |
| Equity contracts | | | | |
| Swaps | 50,991 | 1,697 | 32,247 | 577 |
| Futures and forwards | 17,880 | 8 | 19,947 | 24 |
| Written options | 246,441 | | 102,902 | |
| Purchased options | 275,791 | 13,326 | 104,958 | 7,513 |
| Commodity contracts | | | | |
| Swaps | 11,077 | 812 | 4,868 | 1,129 |
| Futures and forwards | 18,259 | 6 | 13,513 | 2 |
| Written options | 15,017 | | 9,947 | |
| Purchased options | 12,902 | 212 | 6,796 | 184 |
| Credit derivatives | 2,384,391 | 2,219 | 1,497,869 | 756 |
| Credit risk before cash collateral | | 37,149 | | 30,728 |
| Less: Cash collateral applied | | 7,339 | | 7,289 |
| Total derivative assets | | \$ 29,810 | | \$23,439 |

⁽¹⁾ Represents the total contract/notional amount of the derivatives outstanding and includes both short and long positions.

The average fair value of derivative assets, less cash collateral, for the three months ended June 30, 2007 and December 31, 2006 was \$28.9 billion and \$24.3 billion. The average fair value of derivative liabilities for the three months ended June 30, 2007 and December 31, 2006 was \$22.6 billion and \$17.1 billion.

Fair Value and Cash Flow Hedges

The Corporation uses various types of interest rate and foreign exchange derivative contracts to protect against changes in the fair value of its assets and liabilities due to fluctuations in interest rates and exchange rates (fair value hedges). The Corporation also uses these types of contracts to protect against changes in the cash flows of its assets and liabilities, and other forecasted transactions (cash flow hedges). During the next 12 months, net losses on derivative instruments included in accumulated other comprehensive income (OCI) of approximately \$1.0 billion (\$630 million after-tax) are expected to be reclassified into earnings. These net losses reclassified into earnings are expected to decrease income or increase expense on the respective hedged items.

Table of Contents

The following table summarizes certain information related to the Corporation's derivative hedges accounted for under SFAS 133 for the three and six months ended June 30, 2007 and 2006.

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|---|----------------------------|------|--------------------------|-------|
| | 2007 | 2006 | 2007 | 2006 |
| Fair value hedges | | | | |
| Hedge ineffectiveness recognized in net interest income | \$(38) | \$18 | \$(36) | \$(1) |
| Cash flow hedges | | | | |
| Hedge ineffectiveness recognized in net interest income | 7 | 4 | 7 | 3 |
| Net losses on transactions which are probable of not occurring recognized in other income | (14) | | (14) | |

The Corporation hedges its net investment in foreign operations determined to have functional currencies other than the U.S. dollar using forward foreign exchange contracts that typically settle in 90 days. The Corporation recorded net derivative losses in accumulated OCI associated with net investment hedges of \$267 million and \$302 million for the three and six months ended June 30, 2007 as compared to losses of \$212 million and \$202 million for the same periods in the prior year.

NOTE 5 Securities

The amortized cost, gross unrealized gains and losses, and fair value of available-for-sale (AFS) debt and marketable equity securities at June 30, 2007 and December 31, 2006 were:

| (Dollars in millions) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|---|-------------------|------------------------------|-------------------------------|------------------|
| Available-for-sale debt securities, June 30, 2007 | | | | |
| U.S. Treasury securities and agency debentures | \$698 | \$ | \$(11) | \$687 |
| Mortgage-backed securities | 152,495 | 1 | (8,530) | 143,966 |
| Foreign securities | 7,752 | 8 | (130) | 7,630 |
| Corporate/Agency bonds | 3,858 | 1 | (128) | 3,731 |
| Other taxable securities ⁽¹⁾ | 10,054 | 5 | (51) | 10,008 |
| Total taxable securities | 174,857 | 15 | (8,850) | 166,022 |
| Tax-exempt securities | 6,446 | 3 | (139) | 6,310 |
| Total available-for-sale debt securities | \$181,303 | \$18 | \$(8,989) | \$172,332 |
| Available-for-sale marketable equity securities ⁽²⁾ | \$2,530 | \$236 | \$(69) | \$2,697 |
| Available-for-sale debt securities, December 31, 2006 | | | | |
| U.S. Treasury securities and agency debentures | \$697 | \$ | \$(9) | \$688 |
| Mortgage-backed securities | 161,693 | 4 | (4,804) | 156,893 |
| Foreign securities | 12,126 | 2 | (78) | 12,050 |
| Corporate/Agency bonds | 4,699 | | (96) | 4,603 |
| Other taxable securities ⁽¹⁾ | 12,077 | 10 | (38) | 12,049 |
| Total taxable securities | 191,292 | 16 | (5,025) | 186,283 |
| Tax-exempt securities | 6,493 | 64 | (34) | 6,523 |
| Total available-for-sale debt securities | \$197,785 | \$80 | \$(5,059) | \$192,806 |
| Available-for-sale marketable equity securities ⁽²⁾ | \$2,799 | \$408 | \$(10) | \$3,197 |

⁽¹⁾ Includes asset-backed securities.

⁽²⁾ Represents those AFS marketable equity securities that are recorded in other assets on the Consolidated Balance Sheet.

At June 30, 2007, the amortized cost and fair value of both taxable and tax-exempt held-to-maturity securities were \$995 million. At December 31, 2006, the amortized cost and fair value of both taxable and tax-exempt held-to-maturity securities were \$40 million. Effective January 1, 2007, the Corporation redesignated \$909 million of securities at amortized cost from AFS to held-to-maturity.

Table of Contents

At June 30, 2007 and December 31, 2006, accumulated net unrealized losses on AFS debt and marketable equity securities included in accumulated OCI were \$5.6 billion and \$2.9 billion, net of the related income tax benefit of \$3.2 billion and \$1.7 billion, respectively.

For all AFS debt and marketable equity securities that are in an unrealized loss position, we have the intent and ability to hold these securities to recovery.

Strategic Investments

The Corporation owns approximately nine percent, or 19.1 billion shares, of the stock of China Construction Bank (CCB) which is recorded in other assets. These shares are accounted for at cost as they are non-transferable until October 2008. The Corporation also holds an option to increase its ownership interest in CCB to 19.9 percent. This option expires in February 2011.

Additionally, the Corporation owns approximately 68.5 million and 20.5 million of preferred and common shares, respectively, of Banco Itaú Holding Financeira S.A. (Banco Itaú) at June 30, 2007 which are recorded in other assets. These shares are accounted for at cost as they are non-transferable until May 2009.

The shares of CCB and Banco Itaú are currently carried at cost but, in accordance with GAAP, will be accounted for as AFS marketable equity securities and carried at fair value with an offset to accumulated OCI beginning in the fourth quarter of 2007 and second quarter of 2008, respectively. Dividend income on these investments is accounted for as part of equity investment income. The fair values of the CCB shares and Banco Itaú shares were approximately \$13.2 billion and \$4.0 billion at June 30, 2007.

The Corporation has a 24.9 percent, or \$2.7 billion, investment in Grupo Financiero Santander Serfin (Santander) which is recorded in other assets. This investment is accounted for under the equity method of accounting and income is recorded in equity investment income.

For additional information on securities, see *Note 1 Summary of Significant Accounting Principles* and *Note 5 Securities* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Table of Contents**NOTE 6 Outstanding Loans and Leases**

Outstanding loans and leases at June 30, 2007 and December 31, 2006 were:

| (Dollars in millions) | June 30 2007 | December 31 2006 |
|--|------------------|---------------------|
| Consumer | | |
| Residential mortgage | \$269,721 | \$241,181 |
| Credit card domestic | 57,036 | 61,195 |
| Credit card foreign | 12,205 | 10,999 |
| Home equity ⁽¹⁾ | 96,467 | 87,893 |
| Direct/Indirect consumer ⁽¹⁾ | 66,181 | 55,504 |
| Other consumer ^(1, 2) | 8,041 | 8,933 |
| Total consumer | 509,651 | 465,705 |
| Commercial | | |
| Commercial domestic ⁽³⁾ | 164,620 | 161,982 |
| Commercial real estate ⁽⁴⁾ | 36,950 | 36,258 |
| Commercial lease financing | 20,053 | 21,864 |
| Commercial foreign | 23,755 | 20,681 |
| Total commercial loans measured at historical cost | 245,378 | 240,785 |
| Commercial loans measured at fair value ⁽⁵⁾ | 3,606 | n/a |
| Total commercial | 248,984 | 240,785 |
| Total loans and leases | \$758,635 | \$706,490 |

⁽¹⁾ Home equity loans of \$13.0 billion at December 31, 2006 have been reclassified to home equity from direct/indirect consumer and other consumer to conform to the current period presentation.

⁽²⁾ Includes foreign consumer loans of \$4.7 billion and \$6.2 billion, and consumer finance loans of \$3.3 billion and \$2.8 billion at June 30, 2007 and December 31, 2006.

⁽³⁾ Includes small business commercial domestic loans of \$15.5 billion and \$13.7 billion at June 30, 2007 and December 31, 2006.

⁽⁴⁾ Includes domestic commercial real estate loans of \$36.2 billion and \$35.7 billion, and foreign commercial real estate loans of \$674 million and \$578 million at June 30, 2007 and December 31, 2006.

⁽⁵⁾ Certain commercial loans are measured at fair value in accordance with SFAS 159 and include commercial domestic loans of \$2.61 billion, commercial foreign loans of \$795 million and commercial real estate loans of \$198 million at June 30, 2007. See *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements for additional discussion of fair value for certain financial instruments.

n/a= not applicable

The following table presents the recorded loan amounts, without consideration for the specific component of the allowance for loan and lease losses, that were considered individually impaired in accordance with SFAS No. 114, Accounting by Creditors for Impairment of a Loan, (SFAS 114) at June 30, 2007 and December 31, 2006. SFAS 114 impairment includes performing troubled debt restructurings and excludes all commercial leases.

| (Dollars in millions) | June 30 2007 | December 31 2006 |
|------------------------------------|-----------------|---------------------|
| Commercial domestic ⁽¹⁾ | \$ 514 | \$ 586 |
| Commercial real estate | 280 | 118 |
| Commercial foreign | 17 | 13 |
| Total impaired loans | \$ 811 | \$ 717 |

⁽¹⁾ Includes small business commercial - domestic loans of \$101 million and \$79 million at June 30, 2007 and December 31, 2006.

At June 30, 2007 and December 31, 2006, nonperforming loans and leases, including impaired and nonaccrual consumer loans, totaled \$2.3 billion and \$1.8 billion. In addition, included in other assets were consumer and commercial nonperforming loans held-for-sale of \$73 million and \$80 million at June 30, 2007 and December 31, 2006.

Table of Contents**NOTE 7 Allowance for Credit Losses**

The following table summarizes the changes in the allowance for credit losses for the three and six months ended June 30, 2007 and 2006.

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|----------------|--------------------------|----------------|
| | 2007 | 2006 | 2007 | 2006 |
| Allowance for loan and lease losses, beginning of period | \$8,732 | \$9,067 | \$9,016 | \$8,045 |
| Transition adjustment due to the adoption of SFAS 159 | | | (32) | |
| MBNA balance, January 1, 2006 | | | | 577 |
| Loans and leases charged off | (1,805) | (1,407) | (3,548) | (2,524) |
| Recoveries of loans and leases previously charged off | 310 | 384 | 626 | 679 |
| Net charge-offs | (1,495) | (1,023) | (2,922) | (1,845) |
| Provision for loan and lease losses | 1,808 | 1,005 | 3,036 | 2,275 |
| Other | 15 | 31 | (38) | 28 |
| Allowance for loan and lease losses, June 30 | 9,060 | 9,080 | 9,060 | 9,080 |
| Reserve for unfunded lending commitments, beginning of period | 374 | 395 | 397 | 395 |
| Transition adjustment due to the adoption of SFAS 159 | | | (28) | |
| Provision for unfunded lending commitments | 2 | | 9 | |
| Other | | | (2) | |
| Reserve for unfunded lending commitments, June 30 | 376 | 395 | 376 | 395 |
| Allowance for credit losses, June 30 | \$9,436 | \$9,475 | \$9,436 | \$9,475 |

NOTE 8 Securitizations

The Corporation securitizes loans which may be serviced by the Corporation or by third parties. With each securitization the Corporation may retain all or a portion of the securities, subordinated tranches, interest-only strips, subordinated interests in accrued interest and fees on the securitized receivables, and, in some cases, cash reserve accounts, all of which are known as retained interests. These retained interests are carried at fair value or amounts that approximate fair value. Changes in the fair value are accounted for in accumulated OCI, except for credit card related interest-only strips that are recorded in card income.

Table of Contents

As of June 30, 2007 and December 31, 2006 the aggregate debt securities outstanding for the Corporation's credit card securitization trusts were \$98.9 billion and \$96.8 billion. Key assumptions used in measuring the fair value of certain interests that continue to be held by the Corporation (included in other assets) from credit card securitizations and the sensitivity of the current fair value of residual cash flows to changes in those assumptions are as follows:

| (Dollars in millions) | June 30 2007 | | December 31 2006 | |
|---|------------------|---|---------------------|---|
| Carrying amount of residual interests (at fair value) ⁽¹⁾ | \$3,134 | | \$2,929 | |
| Balance of unamortized securitized loans | 100,611 | | 98,295 | |
| Weighted average life to call or maturity (in years) | 0.3 | | 0.3 | |
| Monthly payment rate | 10.9-17.0 | % | 11.2-19.8 | % |
| Impact on fair value of 10% favorable change | \$56 | | \$43 | |
| Impact on fair value of 25% favorable change | 156 | | 133 | |
| Impact on fair value of 10% adverse change | (43) | | (38) | |
| Impact on fair value of 25% adverse change | (98) | | (82) | |
| Expected credit losses (annual rate) | 3.4-5.9 | % | 3.8-5.8 | % |
| Impact on fair value of 10% favorable change | \$106 | | \$86 | |
| Impact on fair value of 25% favorable change | 265 | | 218 | |
| Impact on fair value of 10% adverse change | (105) | | (85) | |
| Impact on fair value of 25% adverse change | (265) | | (211) | |
| Residual cash flows discount rate (annual rate) | 12.0 | % | 12.5 | % |
| Impact on fair value of 100 bps favorable change | \$14 | | \$12 | |
| Impact on fair value of 200 bps favorable change | 20 | | 17 | |
| Impact on fair value of 100 bps adverse change | (17) | | (14) | |
| Impact on fair value of 200 bps adverse change | (32) | | (27) | |

⁽¹⁾ Residual interests include interest-only strips, subordinated tranches, subordinated interests in accrued interest and fees on the securitized receivables and cash reserve accounts which are carried at fair value or amounts that approximate fair value.

The sensitivities in the preceding table are hypothetical and should be used with caution. As the amounts indicate, changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of an interest that continues to be held by the Corporation is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Additionally, the Corporation has the ability to hedge interest rate risk associated with retained residual positions. The above sensitivities do not reflect any hedge strategies that may be undertaken to mitigate such risk.

Principal proceeds from collections reinvested in revolving credit card securitizations were \$44.6 billion and \$89.3 billion for the three and six months ended June 30, 2007, and \$40.2 billion and \$79.3 billion for the three and six months ended June 30, 2006. Contractual credit card servicing fee income totaled \$514 million and \$1.0 billion for the three and six months ended June 30, 2007, and \$448 million and \$888 million for the three and six months ended June 30, 2006. Other cash flows received on credit card securitization interests that continued to be held by the Corporation were \$1.5 billion and \$3.2 billion for the three and six months ended June 30, 2007, and \$1.6 billion and \$3.4 billion for the three and six months ended June 30, 2006.

Variable Interest Entities

The Corporation consolidates variable interest entities (VIEs) for which it is the primary beneficiary in accordance with FASB Interpretation No. 46 (Revised December 2003), Consolidation of Variable Interest Entities, an interpretation of ARB No. 51. As of June 30, 2007 and December 31, 2006, the Corporation had consolidated certain multi-seller commercial paper conduits and certain securitization vehicles with assets totaling \$17.6 billion and \$10.5 billion. The assets and liabilities of these entities are recorded in trading account assets and liabilities, AFS and held-to-maturity debt securities, other assets, commercial paper and other short-term borrowings or accrued expenses and other liabilities. In the unlikely event that all of the assets in the VIEs become worthless, the Corporation's maximum loss exposure associated with these

Table of Contents

entities including unfunded lending commitments would be approximately \$19.9 billion and \$12.9 billion at June 30, 2007 and December 31, 2006 if all commitments become fully drawn. In addition, the Corporation had net investments in leveraged lease trusts totaling \$6.4 billion and \$8.6 billion at June 30, 2007 and December 31, 2006. These amounts, which were reflected in loans and leases, represent the Corporation's maximum loss exposure to these entities in the unlikely event that the leveraged lease investments become worthless. Debt issued by the leveraged lease trusts is nonrecourse to the Corporation. The Corporation also had contractual relationships with other consolidated VIEs that engage in leasing or lending activities or real estate joint ventures. As of June 30, 2007 and December 31, 2006, the amount of assets of these entities was \$3.4 billion and \$3.3 billion, and in the unlikely event that all of the assets in the VIEs become worthless, the Corporation's maximum possible loss exposure would be \$2.7 billion and \$1.6 billion.

Additionally, the Corporation had significant variable interests in other VIEs that it did not consolidate because it was not deemed to be the primary beneficiary. In such cases, the Corporation does not absorb the majority of the entities' expected losses nor does it receive a majority of the entities' expected residual returns. These entities typically support the financing needs of the Corporation's customers by facilitating their access to the commercial paper markets. The Corporation functions as administrator and provides either liquidity and letters of credit, or derivatives to the VIE. The Corporation also provides asset management and related services to or invests in other special purpose vehicles that engage in lending, investing, or real estate activities. Total assets of these entities at June 30, 2007 and December 31, 2006 were approximately \$61.8 billion and \$51.9 billion. Revenues associated with administration, liquidity, letters of credit and other services were approximately \$53 million and \$86 million for the three and six months ended June 30, 2007, and \$37 million and \$66 million for the three and six months ended June 30, 2006. At June 30, 2007 and December 31, 2006, in the unlikely event that all of the assets in the VIEs become worthless, the Corporation's maximum loss exposure associated with these VIEs would be approximately \$61.9 billion and \$46.0 billion, which is net of amounts syndicated.

Management does not believe losses resulting from the Corporation's involvement with the entities discussed above will be material.

See *Note 1 Summary of Significant Accounting Principles* and *Note 9 Securitizations* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007 for additional discussion of securitizations and special purpose financing entities.

NOTE 9 Goodwill and Intangible Assets

The following table presents allocated goodwill at June 30, 2007 and December 31, 2006 for each business segment and *All Other*.

| | June 30 | December 31 |
|--|-----------------|-------------|
| | 2007 | 2006 |
| (Dollars in millions) | | |
| Global Consumer and Small Business Banking | \$38,955 | \$38,760 |
| Global Corporate and Investment Banking | 21,438 | 21,420 |
| Global Wealth and Investment Management | 5,243 | 5,243 |
| All Other | 209 | 239 |
| Total goodwill | \$65,845 | \$65,662 |

The gross carrying values and accumulated amortization related to intangible assets at June 30, 2007 and December 31, 2006 are presented below:

| | June 30, 2007 | | December 31, 2006 | |
|-------------------------------------|-----------------|----------------|-------------------|--------------|
| | Gross Carrying | Accumulated | Gross Carrying | Accumulated |
| (Dollars in millions) | Value | Amortization | Value | Amortization |
| Purchased credit card relationships | \$6,861 | \$1,561 | \$6,790 | \$1,159 |
| Core deposit intangibles | 3,822 | 2,596 | 3,850 | 2,396 |
| Affinity relationships | 1,680 | 307 | 1,650 | 205 |
| Other intangibles | 1,517 | 696 | 1,525 | 633 |
| Total intangible assets | \$13,880 | \$5,160 | \$13,815 | \$4,393 |

Table of Contents

Amortization of intangibles expense was \$391 million and \$441 million for the three months ended June 30, 2007 and 2006, and \$780 million and \$881 million for the six months ended June 30, 2007 and 2006. The Corporation estimates that aggregate amortization expense will be approximately \$360 million and \$350 million for the third and fourth quarters of 2007. In addition, the Corporation estimates that aggregate amortization expense will be approximately \$1.3 billion, \$1.2 billion, \$1.0 billion, \$900 million and \$800 million for 2008 through 2012, respectively. These estimates exclude the potential impacts of the LaSalle and U.S. Trust transactions.

NOTE 10 Commitments and Contingencies

In the normal course of business, the Corporation enters into a number of off-balance sheet commitments. These commitments expose the Corporation to varying degrees of credit and market risk and are subject to the same credit and market risk limitation reviews as those instruments recorded on the Corporation's Consolidated Balance Sheet.

Credit Extension Commitments

The Corporation enters into commitments to extend credit such as loan commitments, standby letters of credit and commercial letters of credit to meet the financing needs of its customers. For additional information on commitments to extend credit, see *Note 13 Commitments and Contingencies* to the Consolidated Financial Statements filed on Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007. The outstanding unfunded lending commitments shown in the following table have been reduced by amounts participated to other financial institutions of \$36.6 billion and \$30.5 billion at June 30, 2007 and December 31, 2006. The carrying amount for the unfunded lending commitments shown below, which represents the liability recorded related to these instruments, at June 30, 2007 and December 31, 2006 was \$797 million and \$444 million. At June 30, 2007, the carrying amount included deferred revenue of \$30 million, a reserve for unfunded lending commitments of \$376 million and the fair value of certain unfunded commitments of \$391 million that are recorded in accrued expenses and other liabilities. See *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements for additional information on the adoption of SFAS 159. At June 30, 2007, the notional amount of total legally binding commitments measured at fair value in accordance with SFAS 159 was \$21.7 billion. The table below only reflects the commitments at notional value and excludes the fair value adjustments of \$391 million. At December 31, 2006, the carrying amount included deferred revenue of \$47 million and a reserve for unfunded lending commitments of \$397 million.

| (Dollars in millions) | June 30 2007 | December 31 2006 |
|--|--------------------|---------------------|
| Loan commitments | \$371,142 | \$335,362 |
| Home equity lines of credit | 107,042 | 98,200 |
| Standby letters of credit and financial guarantees | 53,182 | 53,006 |
| Commercial letters of credit | 5,463 | 4,482 |
| Legally binding commitments | 536,829 | 491,050 |
| Credit card lines | 880,539 | 853,592 |
| Total credit extension commitments | \$1,417,368 | \$1,344,642 |

Legally binding commitments to extend credit generally have specified rates and maturities. Certain of these commitments have adverse change clauses that help to protect the Corporation against deterioration in the borrowers' ability to pay.

Other Commitments

At June 30, 2007 and December 31, 2006, the Corporation had unfunded equity investment commitments of approximately \$4.6 billion and \$2.8 billion, which include commitments within the Corporation's Principal Investing and other businesses that will be used to invest directly in privately-held companies or in private equity funds. Also included are unfunded bridge equity commitments, which are used to help facilitate the Corporation's clients' investment activities and are often retired prior to or shortly following funding. The Corporation has an agreement to sell \$638 million of these unfunded equity investment commitments to Conversus Capital, L.P. in July 2007. The Corporation also has an agreement to purchase 24.9 percent of SLM Corporation (Sallie Mae) for \$2.2 billion.

Table of Contents

At June 30, 2007 and December 31, 2006, charge cards (nonrevolving card lines) to individuals and government entities guaranteed by the U.S. government in the amount of \$9.5 billion and \$9.6 billion were not included in credit card line commitments in the previous table. The outstanding balances related to these charge cards were \$287 million and \$193 million at June 30, 2007 and December 31, 2006.

At June 30, 2007, the Corporation had whole mortgage loan purchase commitments related to our ALM activities of \$510 million, all of which will settle in the third quarter of 2007. At December 31, 2006, the Corporation had whole mortgage loan purchase commitments related to our ALM activities of \$8.5 billion, all of which settled in the first quarter of 2007.

At June 30, 2007 the Corporation had home equity loan purchase commitments of \$292 million, all of which will settle in the third quarter of 2007. At December 31, 2006 the Corporation had home equity loan purchase commitments of \$362 million, all of which settled in the first quarter of 2007.

The Corporation is a party to operating leases for certain of its premises and equipment. Commitments under these leases approximate \$1.2 billion, \$1.2 billion, \$1.1 billion, \$970 million and \$840 million for 2007 through 2011, respectively, and \$6.2 billion for all years thereafter.

In 2005, the Corporation entered into an agreement for the committed purchase of retail automotive loans over a five-year period ending June 30, 2010. For the six months ended June 30, 2007, the Corporation purchased \$4.5 billion of such loans. In 2006, the Corporation purchased \$7.5 billion of such loans. Under the agreement, the Corporation is committed to purchase up to \$5.0 billion for the fiscal period July 1, 2007 through June 30, 2008 and \$10.0 billion in each of the agreement's following two fiscal years. As of June 30, 2007, the remaining commitment amount was \$25.0 billion.

Other Guarantees

The Corporation provides credit and debit card processing services to various merchants by processing credit and debit card transactions on their behalf. In connection with these services, a liability may arise in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder's favor and the merchant defaults upon its obligation to reimburse the cardholder. A cardholder, through its issuing bank, generally has until the later of up to six months after the date a transaction is processed or the delivery of the product or service to present a chargeback to the Corporation as the merchant processor. If the Corporation is unable to collect this amount from the merchant, it bears the loss for the amount paid to the cardholder. For the three months ended June 30, 2007 and 2006, the Corporation processed \$91.5 billion and \$97.2 billion of transactions and recorded losses as a result of these chargebacks of \$4 million and \$5 million. For the six months ended June 30, 2007 and 2006, the Corporation processed \$174.3 billion and \$185.6 billion of transactions and recorded losses as a result of these chargebacks of \$8 million and \$9 million.

At June 30, 2007 and December 31, 2006, the Corporation held as collateral approximately \$24 million and \$32 million of merchant escrow deposits which the Corporation has the right to offset against amounts due from the individual merchants. The Corporation also has the right to offset any payments with cash flows otherwise due to the merchant. Accordingly, the Corporation believes that the maximum potential exposure is not representative of the actual potential loss exposure. The Corporation believes the maximum potential exposure for chargebacks would not exceed the total amount of merchant transactions processed through Visa and MasterCard for the last six months, which represents the claim period for the cardholder, plus any outstanding delayed-delivery transactions. As of June 30, 2007 and December 31, 2006, the maximum potential exposure totaled approximately \$152.2 billion and \$176.0 billion.

For additional information on other guarantees, see *Note 13 Commitments and Contingencies* to the Consolidated Financial Statements filed on Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007. For additional information on recourse obligations related to residential mortgage loans sold and other guarantees related to securitizations, see *Note 9 Securitizations* to the Consolidated Financial Statements filed on Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Table of Contents

Litigation and Regulatory Matters

The following supplements the disclosure in *Note 13 Commitments and Contingencies* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Adelphia Communications Corporation

On June 11, 2007, the U.S. Bankruptcy Court for the Southern District of New York (the Bankruptcy Court) entered an order on the pending motions to dismiss the complaint filed by the Creditors' Committee, dismissing some of the claims asserted by the Creditors' Committee against Bank of America, N.A., Banc of America Securities (BAS) and Fleet Securities, Inc. (FSI) (in some cases with leave to amend and replead) and allowing other claims to proceed. Bank of America, N.A., BAS and FSI intend to challenge the adverse rulings in the U.S. District Court for the Southern District of New York. The Bankruptcy Court indicated that it will rule on the motions to dismiss the complaint filed by the Equity Committee at a later date.

Data Treasury

The Corporation and Bank of America, N.A. have been named as defendants in an action filed by Data Treasury Corporation in the U.S. District Court for the Eastern District of Texas. Plaintiff alleges that defendants have provided, sold, installed, utilized, and assisted others to use and utilize image-based banking and archival solutions in a manner that infringes United States Patent Nos. 5,910,988 and 6,032,137. Plaintiff seeks unspecified damages and injunctive relief against the alleged infringement. No trial is currently scheduled.

The Corporation and Bank of America, N.A. have been named as defendants in an action filed by Data Treasury Corporation in the U.S. District Court for the Eastern District of Texas. Plaintiff alleges that the Corporation and Bank of America, N.A., among other defendants, are making, using, selling, offering for sale, and/or importing into the United States, directly, contributory, and/or by inducement, without authority, products and services that fall within the scope of the claims of United States Patent Nos. 5,265,007; 5,583,759; 5,717,868; and 5,930,778. Plaintiff seeks unspecified damages and injunctive relief against the alleged infringement. Trial is currently scheduled for October 2008.

In re Initial Public Offering Securities Litigation

On May 18, 2007, in *In re Initial Public Offering Securities Litigation*, the U.S. Court of Appeals for the Second Circuit (the Second Circuit) denied the plaintiffs' motion seeking reconsideration by the full court of the decision reversing the district court's class certification order. On June 25, 2007, the District Court approved an agreement between the plaintiffs and 298 of the issuer defendants terminating their proposed settlement, which the district court had conditionally approved on February 15, 2005.

On June 18, 2007, the U.S. Supreme Court (the Supreme Court) reversed the Second Circuit's decision reinstating related lawsuits, captioned *Credit Suisse v. Billing*, in which the plaintiffs allege that certain underwriters, including Robertson Stephens, Inc., violated the federal antitrust laws. The Supreme Court held that the alleged conduct could not be challenged under the antitrust laws.

Parmalat Finanziaria S.p.A.

On May 22, 2007, in *Dr. Enrico Bondi, Extraordinary Commissioner of Parmalat Finanziaria, S.p.A., et al. v. Bank of America Corporation, et al.*, the U.S. District Court for the Southern District of New York granted plaintiff's motion to amend to add a claim of breach of fiduciary duty. On July 6, 2007, the preliminary hearings on the administrative charges filed against the Corporation in the Court of Milan ended, and the Court ruled that the trial on such charges will be held in January 2008. The charges against the Corporation allege that it failed to maintain an organizational model sufficient to prevent the alleged criminal activities of its former employees, which are the subject of the current trial in Milan.

Table of Contents**NOTE 11 Shareholders Equity and Earnings Per Common Share****Common Stock**

The following table presents share repurchase activity for the three and six months ended June 30, 2007 and 2006, including total common shares repurchased under announced programs, weighted average per share price and the remaining buyback authority under announced programs.

| (Dollars in millions, except per share information; shares in thousands) | Common Shares Repurchased ⁽¹⁾ | Weighted Average | Remaining Buyback Authority ⁽²⁾ | |
|---|---|------------------|--|----------------|
| | | Per Share Price | Amounts | Shares |
| April 1 30, 2007 | 3,750 | \$50.90 | \$16,175 | 211,338 |
| May 1 31, 2007 | 6,050 | 51.19 | 15,865 | 205,288 |
| June 1 30, 2007 | 3,650 | 50.44 | 15,681 | 201,638 |
| Three months ended June 30, 2007 | 13,450 | 50.91 | | |
| Six months ended June 30, 2007 | 61,450 | 51.94 | | |

| (Dollars in millions, except per share information; shares in thousands) | Common Shares Repurchased ⁽³⁾ | Weighted Average | Remaining Buyback Authority ⁽²⁾ | |
|---|---|------------------|--|---------|
| | | Per Share Price | Amounts | Shares |
| April 1 30, 2006 | 24,100 | \$46.30 | \$16,731 | 241,638 |
| May 1 31, 2006 | 39,450 | 49.33 | 14,785 | 202,188 |
| June 1 30, 2006 | 19,500 | 48.08 | 11,169 | 182,688 |
| Three months ended June 30, 2006 | 83,050 | 48.16 | | |
| Six months ended June 30, 2006 | 171,500 | 47.06 | | |

⁽¹⁾ Reduced shareholders' equity by \$3.2 billion and increased diluted earnings per common share by approximately \$0.01 for the six months ended June 30, 2007. These repurchases were partially offset by the issuance of approximately 40.2 million shares of common stock under employee plans, which increased shareholders' equity by \$1.7 billion, net of \$249 million of deferred compensation related to restricted stock awards, and decreased diluted earnings per common share by approximately \$0.01 for the six months ended June 30, 2007.

⁽²⁾ On January 24, 2007, the Board of Directors (the Board) authorized a stock repurchase program of up to 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$14.0 billion and is limited to a period of 12 to 18 months. On April 26, 2006, the Board authorized a stock repurchase program of up to 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$12.0 billion and to be completed within a period of 12 to 18 months. On March 22, 2005, the Board authorized a stock repurchase program of up to 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$12.0 billion and to be completed within a period of 18 months. This repurchase plan was completed during the second quarter of 2006.

⁽³⁾ Reduced shareholders' equity by \$8.1 billion and increased diluted earnings per common share by approximately \$0.03 for the six months ended June 30, 2006. These repurchases were partially offset by the issuance of approximately 68.6 million shares of common stock under employee plans, which increased shareholders' equity by \$2.6 billion, net of \$245 million of deferred compensation related to restricted stock awards, and decreased diluted earnings per common share by approximately \$0.01 for the six months ended June 30, 2006.

The Corporation may repurchase shares, from time to time, in the open market or in private transactions through the Corporation's approved repurchase program. The Corporation expects to continue to repurchase a number of shares of common stock comparable to any shares issued under the Corporation's employee stock plans.

In July 2007, the Board increased the regular quarterly cash dividend on common stock 14 percent from \$0.56 to \$0.64 per share, payable on September 28, 2007 to common shareholders of record on September 7, 2007.

In April 2007, the Board declared a regular quarterly cash dividend on common stock of \$0.56 per share, payable on June 22, 2007 to common shareholders of record on June 1, 2007.

Table of Contents**Accumulated OCI**

The following table presents the changes in accumulated OCI for the six months ended June 30, 2007 and 2006, net of tax:

| (Dollars in millions) | Securities ^(1, 2) | Derivatives ⁽³⁾ | Employee Benefit Plans | Foreign Currency | Total |
|---|------------------------------|----------------------------|---------------------------|---------------------|-------------------|
| Balance, December 31, 2006 | \$(2,733) | \$(3,697) | \$(1,428) | \$147 | \$(7,711) |
| Net change in fair value recorded in accumulated OCI | (2,561) | 197 | | 90 | (2,274) |
| Net realized (gains) losses reclassified into earnings ⁽⁴⁾ | (262) | 219 | 58 | 13 | 28 |
| Balance, June 30, 2007 | \$(5,556) | \$(3,281) | \$(1,370) | \$250 | \$(9,957) |
| Balance, December 31, 2005 | \$(2,978) | \$(4,338) | \$(118) | \$(122) | \$(7,556) |
| Net change in fair value recorded in accumulated OCI | (4,153) | 771 | | 90 | (3,292) |
| Net realized (gains) losses reclassified into earnings ⁽⁴⁾ | (220) | 95 | | | (125) |
| Balance, June 30, 2006 | \$(7,351) | \$(3,472) | \$(118) | \$(32) | \$(10,973) |

⁽¹⁾ For the six months ended June 30, 2007 and 2006, the Corporation reclassified net realized gains into earnings on the sales of AFS debt securities of \$41 million and \$3 million net of tax, and gains on the sales of AFS marketable equity securities of \$221 million and \$217 million net of tax.

⁽²⁾ Accumulated OCI includes fair value gains of \$4 million and \$162 million net of tax on certain retained interests in the Corporation's securitization transactions that were included in other assets at June 30, 2007 and 2006.

⁽³⁾ The amount included in accumulated OCI for terminated derivative contracts were losses of \$3.3 billion and \$3.2 billion, net of tax, at June 30, 2007 and 2006.

⁽⁴⁾ Included in this line item are amounts related to derivatives used in cash flow hedge relationships. These amounts are reclassified into earnings in the same period or periods during which the hedged forecasted transactions affect earnings. This line item also includes gains (losses) on AFS debt and marketable equity securities. These amounts are reclassified into earnings upon sale of the related security.

Earnings per Common Share

The calculation of earnings per common share and diluted earnings per common share for the three and six months ended June 30, 2007 and 2006 is presented below:

| (Dollars in millions, except per share information; shares in thousands) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|---------------|--------------------------|---------------|
| | 2007 | 2006 | 2007 | 2006 |
| Earnings per common share | | | | |
| Net income | \$5,761 | \$5,475 | \$11,016 | \$10,461 |
| Preferred stock dividends | (40) | (4) | (86) | (9) |
| Net income available to common shareholders | \$5,721 | \$5,471 | \$10,930 | \$10,452 |
| Average common shares issued and outstanding | 4,419,246 | 4,534,627 | 4,426,046 | 4,572,013 |
| Earnings per common share | \$1.29 | \$1.21 | \$2.47 | \$2.29 |
| Diluted earnings per common share | | | | |
| Net income available to common shareholders | \$5,721 | \$5,471 | \$10,930 | \$10,452 |
| Average common shares issued and outstanding | 4,419,246 | 4,534,627 | 4,426,046 | 4,572,013 |
| Dilutive potential common shares ^(1, 2) | 57,553 | 66,542 | 61,178 | 64,946 |
| Total diluted average common shares issued and outstanding | 4,476,799 | 4,601,169 | 4,487,224 | 4,636,959 |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

| | | | | |
|--|---------------|--------|---------------|--------|
| Diluted earnings per common share | \$1.28 | \$1.19 | \$2.44 | \$2.25 |
|--|---------------|--------|---------------|--------|

(1) For the three and six months ended June 30, 2007, average options to purchase 34 million and 24 million shares were outstanding but not included in the computation of earnings per common share because they were antidilutive. For the three and six months ended June 30, 2006, average options to purchase 31 million and 52 million shares were outstanding but not included in the computation of earnings per common share because they were antidilutive.

(2) Includes incremental shares from restricted stock units, restricted stock shares and stock options.

Table of Contents**NOTE 12 Pension and Postretirement Plans**

The Corporation sponsors noncontributory trustee qualified pension plans that cover substantially all officers and employees, a number of noncontributory nonqualified pension plans, and postretirement health and life plans. The Bank of America Pension Plan (the Pension Plan) allows participants to select from various earnings measures, which are based on the returns of certain funds or common stock of the Corporation. The participant-selected earnings measures determine the earnings rate on the individual participant account balances in the Pension Plan. A detailed discussion of these plans is presented in *Note 16 Employee Benefit Plans* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Net periodic benefit cost (income) for the three and six months ended June 30, 2007 and 2006 included the following components:

| (Dollars in millions) | Three Months Ended June 30 | | | | | |
|---|----------------------------|-------------|----------------------------|-------------|--------------------------------------|-------------|
| | Qualified Pension Plans | | Nonqualified Pension Plans | | Postretirement Health and Life Plans | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Components of net periodic benefit cost (income) | | | | | | |
| Service cost | \$65 | \$71 | \$1 | \$3 | \$4 | \$3 |
| Interest cost | 180 | 170 | 16 | 18 | 19 | 24 |
| Expected return on plan assets | (312) | (257) | | | (1) | (2) |
| Amortization of transition obligation | | | | | 8 | 8 |
| Amortization of prior service cost (credits) | 12 | 11 | (2) | (2) | | |
| Recognized net actuarial loss (gain) | 43 | 61 | 4 | 5 | (25) | 13 |
| Recognized loss due to settlements and curtailments | | | 13 | | | |
| Net periodic benefit cost (income) | \$(12) | \$56 | \$32 | \$24 | \$5 | \$46 |

| (Dollars in millions) | Six Months Ended June 30 | | | | | |
|---|--------------------------|--------------|----------------------------|-------------|--------------------------------------|-------------|
| | Qualified Pension Plans | | Nonqualified Pension Plans | | Postretirement Health and Life Plans | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Components of net periodic benefit cost (income) | | | | | | |
| Service cost | \$151 | \$153 | \$4 | \$6 | \$7 | \$7 |
| Interest cost | 360 | 338 | 34 | 40 | 41 | 46 |
| Expected return on plan assets | (628) | (517) | | | (3) | (4) |
| Amortization of transition obligation | | | | | 16 | 16 |
| Amortization of prior service cost (credits) | 24 | 21 | (4) | (4) | | |
| Recognized net actuarial loss (gain) | 76 | 114 | 9 | 10 | (31) | 26 |
| Recognized loss due to settlements and curtailments | | | 13 | | | |
| Net periodic benefit cost (income) | \$(17) | \$109 | \$56 | \$52 | \$30 | \$91 |

The Corporation expects to contribute \$147 million and \$95 million in 2007 to its Nonqualified Pension Plans and Postretirement Health and Life Plans. For the six months ended June 30, 2007, the Corporation contributed \$110 million and \$48 million to these plans.

Table of Contents**NOTE 13 Income Taxes**

Under FIN 48, income tax benefits are recognized and measured based upon a two-step model: 1) a tax position must be more-likely-than-not to be sustained based solely on its technical merits in order to be recognized, and 2) the benefit is measured as the largest dollar amount of that position that is more-likely-than-not to be sustained upon settlement. The difference between the benefit recognized for a position in accordance with this FIN 48 model and the tax benefit claimed on a tax return is referred to as an unrecognized tax benefit (UTB). As of January 1, 2007, the balance of the Corporation's UTBs, excluding any related accrual for interest, was \$2.7 billion, of which \$1.5 billion would, if recognized, affect the Corporation's effective tax rate. Included in the \$2.7 billion UTB balance are some items the recognition of which would not affect the effective tax rate, such as the tax effect of certain temporary differences and the portion of gross state UTBs that would be offset by the tax benefit of the associated federal deduction.

As of June 30, 2007, the Internal Revenue Service (IRS) has completed the examination phase of the audit of the Corporation's federal income tax returns for the years 2000 through 2002 and issued a Revenue Agent's Report (RAR) to the Corporation. Included in this RAR were proposed adjustments to disallow certain tax deductions and include additional taxable income relating to certain leveraged leases referred to by the IRS as SILOs. The Corporation filed a protest of this proposed adjustment as well as certain other of the RAR adjustments with the Appeals office of the IRS. We believe our tax treatment of the SILO position as true leases for U.S. income tax purposes is supported by the relevant facts and tax authorities. Further, issuance of the RAR did not change management's estimate of the ultimate resolution of positions included in the UTB balance. However, final determination of the audit or changes in the Corporation's estimate may result in future income tax expense or benefit. The Corporation's federal income tax returns for the years 2003 and 2004 remain under examination by the IRS. In addition, the federal income tax returns of FleetBoston Financial Corporation (FleetBoston) are currently under examination for the years 1997 through March 31, 2004. Upon the final determination of each of the above audits, the UTB balance will decrease, since resolved items would be removed from the balance whether their resolution resulted in payment or recognition. Management does not expect these matters to be concluded within the next 12 months. Finally, the audit of the federal income tax returns of MBNA for the tax years 2001 through 2004 was completed during the second quarter of 2007. The completion of the MBNA audit does not significantly impact the Corporation's effective tax rate or UTB balance. All tax years subsequent to the above years remain open to examination.

As of June 30, 2007, the Corporation's accrual for interest and penalties that relate to income taxes, net of taxes and net of payments and deposits, including applicable interest on certain leveraged lease positions, was \$475 million. This amount represents a decrease from January 1, 2007, primarily as a result of payments to and deposits with the IRS of tax and interest to stop the potential accrual of interest on certain items relating to the examinations. Under FIN 48 the Corporation continues its policy of accruing income-tax-related interest and penalties (if applicable) within income tax expense.

NOTE 14 Fair Value Disclosures

Effective January 1, 2007, the Corporation adopted SFAS 157, which provides a framework for measuring fair value under GAAP. As described more fully below, SFAS 157 also eliminated the deferral of gains and losses at inception of certain derivative contracts whose fair value was not evidenced by market-observable data. SFAS 157 requires that the impact of this change in accounting for derivative contracts be recorded as an adjustment to beginning retained earnings in the period of adoption.

The Corporation also adopted SFAS 159 on January 1, 2007. SFAS 159 allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis. The Corporation elected to adopt the fair value option for certain financial instruments on the adoption date. SFAS 159 requires that the difference between the carrying value before election of the fair value option and the fair value of these instruments be recorded as an adjustment to beginning retained earnings in the period of adoption.

Table of Contents

The following table summarizes the impact of the change in accounting for derivative contracts described above and the impact of adopting the fair value option for certain financial instruments on January 1, 2007. Amounts shown represent the carrying value of the affected instruments before and after the changes in accounting resulting from the adoption of SFAS 157 and SFAS 159.

Transition Impact

| | Ending Balance Sheet | Adoption Net Gain/(Loss) | Opening Balance Sheet |
|---|-------------------------|-----------------------------|--------------------------|
| | December 31, 2006 | | January 1, 2007 |
| (Dollars in millions) | | | |
| Impact of adopting SFAS 157 | | | |
| Net derivative assets and liabilities ⁽¹⁾ | \$7,100 | \$22 | \$7,122 |
| Impact of electing the fair value option under SFAS 159 | | | |
| Loans and leases ⁽²⁾ | 3,968 | (21) | 3,947 |
| Accrued expenses and other liabilities ⁽³⁾ | (28) | (321) | (349) |
| Other assets ⁽⁴⁾ | 8,778 | - | 8,778 |
| Available-for-sale debt securities ⁽⁵⁾ | 3,692 | - | 3,692 |
| Federal funds sold and securities purchased under agreements to resell ⁽⁶⁾ | 1,401 | (1) | 1,400 |
| Interest-bearing deposits liability in domestic offices ⁽⁷⁾ | (548) | 1 | (547) |
| Cumulative-effect adjustment (pre-tax) | | (320) | |
| Tax impact | | 112 | |
| Cumulative-effect adjustment (net of tax), decrease to retained earnings | | \$(208) | |

⁽¹⁾ The transition adjustment reflects the impact of recognizing previously deferred gains and losses as a result of the rescission of certain requirements of Emerging Issues Task Force (EITF) Issue No. 02-3, Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities (EITF 02-3) in accordance with SFAS 157.

⁽²⁾ Includes loans to certain large corporate clients. The ending balance at December 31, 2006 and the transition adjustment is net of a \$32 million reduction in the allowance for loan and lease losses.

⁽³⁾ The January 1, 2007 balance after adoption represents the fair value of certain unfunded commercial loan commitments. The December 31, 2006 balance prior to adoption represents the reserve for unfunded lending commitments associated with these commitments.

⁽⁴⁾ Other assets include loans held-for-sale. No transition adjustment was recorded for the loans held-for-sale because they were already recorded at fair value pursuant to lower of cost or market accounting.

⁽⁵⁾ Changes in fair value of these AFS debt securities resulting from foreign currency exposure, which is the primary driver of fair value for these securities, had previously been hedged by derivatives that qualified for fair value hedge accounting in accordance with SFAS 133. As a result, there was no transition adjustment. Following the election of the fair value option, these AFS debt securities have been transferred to trading account assets.

⁽⁶⁾ Includes structured reverse repurchase agreements that were hedged with derivatives in accordance with SFAS 133.

⁽⁷⁾ Includes long-term fixed rate deposits that were economically hedged with derivatives.

Fair Value Option

Corporate Loans and Loan Commitments

The Corporation elected to account for certain large corporate loans and loan commitments which exceeded the Corporation's single name credit risk concentration guidelines at fair value in accordance with SFAS 159. Lending commitments, both funded and unfunded, are actively managed and monitored, and, as appropriate, credit risk for these lending relationships may be mitigated through the use of credit derivatives, with our credit view and market perspectives determining the size and timing of the hedging activity. These credit derivatives do not meet the requirements for hedge accounting under SFAS 133 and are therefore carried at fair value with changes in fair value recorded in other income. Electing the fair value option allows the Corporation to account for these loans and loan commitments at fair value, which is more consistent with management's view of the underlying economics and the manner in which they are managed. In addition, accounting for these loans and loan commitments at fair value reduces the accounting asymmetry that would otherwise result from carrying the loans at historical cost and the credit derivatives at fair value.

Fair values for the loans and loan commitments are based on market prices, where available, or discounted cash flows using market-based credit spreads of comparable debt instruments or credit derivatives of the specific borrower or

Table of Contents

comparable borrowers. Results of discounted cash flow calculations may be adjusted, as appropriate, to reflect other market conditions or the perceived credit risk of the borrower.

At June 30, 2007, funded loans which the Corporation has elected to fair value had an aggregate fair value of \$3.61 billion recorded in loans and leases and an aggregate outstanding principal balance of \$3.67 billion. At June 30, 2007, unfunded loan commitments that the Corporation has elected to fair value had an aggregate fair value of \$391 million recorded in accrued expenses and other liabilities and an aggregate committed exposure of \$21.7 billion. Interest income on these loans is recorded in interest and fees on loans and leases. At June 30, 2007, none of these loans were 90 days or more past due and still accruing interest or had been placed on nonaccrual status. Net losses recorded in other income resulting from changes in fair value of these loans and loan commitments totaled \$14 million and \$41 million during the three and six months ended June 30, 2007. These losses were significantly attributable to changes in instrument-specific credit risk. Following adoption of SFAS 159, an immaterial amount of direct loan origination fees and costs related to items for which the fair value option was elected were recognized in earnings. Previously, these items would have been capitalized and amortized to earnings over the life of the loans.

Loans Held-for-Sale

The Corporation also elected to account for certain loans held-for-sale at fair value. Electing to use fair value allows a better offset of the changes in fair values of the loans and the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting under SFAS 133. The Corporation has not elected to fair value other loans held-for-sale primarily because these loans are floating rate loans that are not economically hedged using derivative instruments. Fair values for loans held-for-sale are based on quoted market prices, where available, or are determined by discounting estimated cash flows using interest rates approximating the Corporation's current origination rates for similar loans and adjusted to reflect the inherent credit risk. At June 30, 2007, residential mortgage loans, commercial mortgage loans, and other loans held-for-sale for which the fair value option was elected had an aggregate fair value of \$19.31 billion and an aggregate outstanding principal balance of \$19.83 billion and were recorded in other assets. Interest income on these loans is recorded in interest and fees on loans and leases. Net gains (losses) resulting from changes in fair value of these loans, including realized gains (losses) on sale, of \$3 million and \$59 million were recorded in mortgage banking income, \$(237) million and \$(244) million were recorded in trading account profits and \$(15) million and \$(10) million were recorded in other income during the three and six months ended June 30, 2007. These changes in fair value are mostly offset by hedging activities. An immaterial portion of these amounts was attributable to changes in instrument-specific credit risk. The adoption of SFAS 159 resulted in an increase of \$22 million and \$61 million in mortgage banking income for the three and six months ended June 30, 2007, and in an increase of \$36 million and \$65 million in noninterest expense for the three and six months ended June 30, 2007. Subsequent to the adoption of SFAS 159, mortgage loan origination costs are recognized in noninterest expense when incurred. Previously, mortgage loan origination costs would have been capitalized as part of the carrying amount of the loans and recognized as a reduction of mortgage banking income upon the sale of such loans.

Debt Securities

The Corporation elected to fair value \$3.7 billion of AFS debt securities during the first quarter of 2007. Changes in fair value resulting from foreign currency exposure, which is the primary driver of fair value for these securities, had previously been hedged by derivatives that qualified for fair value hedge accounting in accordance with SFAS 133. Electing the fair value option allows the Corporation to eliminate the burden of complying with the requirements for hedge accounting under SFAS 133 without introducing accounting volatility. Following election of the fair value option, these securities were reclassified to trading account assets. The Corporation did not elect the fair value option for other AFS debt securities because they are not hedged by derivatives that qualified for hedge accounting in accordance with SFAS 133.

Structured Reverse Repurchase Agreements

The Corporation elected to fair value certain structured reverse repurchase agreements which were hedged with derivatives which qualified for fair value hedge accounting in accordance with SFAS 133. Election of the fair value option allows the Corporation to reduce the burden of complying with the requirements of hedge accounting under SFAS 133. At June 30, 2007, these instruments had an aggregate fair value of \$1.97 billion and a principal balance of \$1.96 billion recorded

Table of Contents

in federal funds sold and securities purchased under agreements to resell. Interest earned on these instruments continues to be recorded in interest income. Net gains resulting from changes in fair value of these instruments of \$6 million and \$8 million were recorded in other income for the three and six months ended June 30, 2007. The Corporation did not elect to fair value other financial instruments within the same balance sheet category because they are not hedged by derivatives accounted for under SFAS 133.

Long-term Deposits

The Corporation elected to fair value certain long-term fixed rate deposits which are economically hedged with derivatives. At June 30, 2007, these instruments had an aggregate fair value of \$521 million and principal balance of \$553 million recorded in interest-bearing deposits. Interest paid on these instruments continues to be recorded in interest expense. Net gains resulting from changes in fair value of these instruments of \$22 million and \$21 million were recorded in other income for the three and six months ended June 30, 2007. Election of the fair value option will allow the Corporation to reduce the accounting volatility that would otherwise result from the accounting asymmetry created by accounting for the financial instruments at historical cost and the economic hedges at fair value. The Corporation did not elect to fair value other financial instruments within the same balance sheet category because they are not economically hedged using derivatives.

Fair Value Measurement

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain U.S. Treasury securities that are highly liquid and are actively traded in over-the-counter markets.
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes U.S. Government and agency mortgage-backed debt securities, corporate debt securities, derivative contracts and residential mortgage loans held-for-sale.
- Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights (MSRs) and highly structured or long-term derivative contracts.

Prior to the adoption of SFAS 157, EITF 02-3 prohibited the recognition of gains and losses at inception of a derivative contract unless the fair value of the contract was evidenced by a quoted price in an active market, an observable price or other market transaction, or other observable data. SFAS 157 rescinded this requirement, resulting in the recognition of previously deferred gains and losses as an increase to the beginning balance of retained earnings of \$22 million (pre-tax).

Valuations of derivative assets and liabilities reflect the value of the instrument including the values associated with counterparty risk. With the issuance of SFAS 157, the accounting industry clarified that these values must also take into account the Corporation's own credit standing, thus including in the valuation of the derivative instrument the value of

Table of Contents

the net credit differential between the counterparties to the derivative contract. Effective January 1, 2007, the Corporation updated its methodology to calculate the impact of both the counterparty and its own credit standing. The net impact for the three and six months ended June 30, 2007 was not material.

Assets and liabilities measured at fair value on a recurring basis, including financial instruments for which the Corporation has elected the fair value option, are summarized below:

| (Dollars in millions) | June 30, 2007 | | | Netting Adjustments ⁽¹⁾ | Assets/Liabilities at Fair Value |
|---|-------------------------------|------------------|-----------------|---------------------------------------|-------------------------------------|
| | Fair Value Measurements Using | | | | |
| | Level 1 | Level 2 | Level 3 | | |
| Assets | | | | | |
| Federal funds sold and securities purchased under agreements to resell ⁽²⁾ | \$- | \$1,970 | \$- | \$- | \$1,970 |
| Trading account assets | 53,768 | 128,347 | 289 | - | 182,404 |
| Derivative assets | 6,057 | 286,783 | 7,576 | (270,606) | 29,810 |
| Available-for-sale debt securities ⁽³⁾ | 1,629 | 170,477 | 226 | - | 172,332 |
| Loans and leases ^(2,4) | - | - | 3,606 | - | 3,606 |
| Mortgage servicing rights | - | - | 3,269 | - | 3,269 |
| Other assets ⁽⁵⁾ | 2,755 | 21,166 | 6,670 | - | 30,591 |
| Total assets | \$64,209 | \$608,743 | \$21,636 | \$(270,606) | \$423,982 |
| Liabilities | | | | | |
| Interest-bearing deposits in domestic offices ⁽²⁾ | \$- | \$521 | \$- | \$- | \$521 |
| Trading account liabilities | 48,699 | 26,371 | - | - | 75,070 |
| Derivative liabilities | 6,875 | 279,656 | 8,877 | (270,267) | 25,141 |
| Accrued expenses and other liabilities ⁽²⁾ | - | - | 391 | - | 391 |
| Total liabilities | \$55,574 | \$306,548 | \$9,268 | \$(270,267) | \$101,123 |

⁽¹⁾ Amounts represent the impact of legally enforceable master netting agreements that allow the Corporation to settle positive and negative positions and also cash collateral held or placed with the same counterparties.

⁽²⁾ Amounts represent items for which the Corporation has elected the fair value option under SFAS 159.

⁽³⁾ Effective April 1, 2007, U.S. Government and agency mortgage-backed debt securities are classified as Level 2.

⁽⁴⁾ Loans and leases at June 30, 2007 included \$20.1 billion of leases that were not eligible for the fair value option as they were specifically excluded from fair value option election in accordance with SFAS 159.

⁽⁵⁾ Other assets include equity investments held by Principal Investing, AFS equity investments and certain retained interests in securitization vehicles, including interest-only strips, all of which were carried at fair value prior to the adoption of SFAS 159; and loans held-for-sale of \$19.31 billion for which the Corporation has elected the fair value option under SFAS 159. Substantially all of other assets are eligible for fair value accounting at June 30, 2007.

Table of Contents

The table below presents a reconciliation for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and six months ended June 30, 2007. Level 3 loans and loan commitments are carried at fair value due to adoption of the fair value option, as described on page 25. Other Level 3 instruments presented in the table, including derivatives, trading account assets, AFS debt securities, MSRs, certain equity investments and retained interests in securitizations, were carried at fair value prior to the adoption of SFAS 159.

| Level 3 Instruments Only | Total Fair Value Measurements (Three Months Ended June 30, 2007) | | | | | | | Accrued |
|---|--|-----------------------|---|----------------|----------------|-------------------------------------|---------------------|--|
| | Net | Trading | Available- for-Sale Debt Securities (2) | Loans | | Mortgage Servicing Rights (2) | Other Assets (4) | Expenses and Other Liabilities (3) |
| | | | | and | Leases (3) | | | |
| (Dollars in millions) | Derivatives (1) | Account Assets (2) | | | | | | |
| Balance, March 31, 2007 | \$608 | \$269 | \$- | \$3,859 | \$2,963 | \$5,867 | \$(377) | |
| Total gains or losses (realized/unrealized): | | | | | | | | |
| Included in earnings | (519) | 3 | - | - | 418 | 1,211 | (14) | |
| Included in other comprehensive income | - | - | 4 | - | - | (12) | - | |
| Purchases, issuances, and settlements | (351) | 6 | (9) | (253) | (112) | (747) | - | |
| Transfers in and/or out of Level 3 | (1,039) | 11 | 231 | - | - | 351 | - | |
| Balance, June 30, 2007 | \$(1,301) | \$289 | \$226 | \$3,606 | \$3,269 | \$6,670 | \$(391) | |

| Level 3 Instruments Only | Total Fair Value Measurements (Six Months Ended June 30, 2007) | | | | | | | Accrued |
|---|--|-----------------------|---|----------------|----------------|-------------------------------------|---------------------|--|
| | Net | Trading | Available- for-Sale Debt Securities (2) | Loans | | Mortgage Servicing Rights (2) | Other Assets (4) | Expenses and Other Liabilities (3) |
| | | | | and | Leases (3) | | | |
| (Dollars in millions) | Derivatives (1) | Account Assets (2) | | | | | | |
| Balance, December 31, 2006 | \$766 | \$303 | \$- | \$3,968 | \$2,869 | \$6,605 | \$(28) | |
| Impact of SFAS 157 and SFAS 159 | | | | | | | | |
| adoption | 22 | - | - | (21) | - | - | (321) | |
| Balance, January 1, 2007 | \$788 | \$303 | \$- | \$3,947 | \$2,869 | \$6,605 | \$(349) | |
| Total gains or losses (realized/unrealized): | | | | | | | | |
| Included in earnings | (583) | (27) | - | 1 | 539 | 1,941 | (42) | |
| Included in other comprehensive income | - | - | 4 | - | - | (63) | - | |
| Purchases, issuances, and settlements | (459) | 2 | (9) | (342) | (139) | (2,150) | - | |
| Transfers in and/or out of Level 3 | (1,047) | 11 | 231 | - | - | 337 | - | |
| Balance, June 30, 2007 | \$(1,301) | \$289 | \$226 | \$3,606 | \$3,269 | \$6,670 | \$(391) | |

(1) Net derivatives at June 30, 2007 included derivative assets of \$7.58 billion and derivative liabilities of \$8.88 billion, all of which were carried at fair value prior to the adoption of SFAS 159.

(2) Amounts represented items which were carried at fair value prior to the adoption of SFAS 159.

(3) Amounts represented items for which the Corporation had elected the fair value option under SFAS 159 including commercial loan commitments recorded in accrued expenses and other liabilities.

- (4) Other assets included equity investments held by Principal Investing and certain retained interests in securitization vehicles, including interest-only strips, all of which were carried at fair value prior to the adoption of SFAS 159.

Table of Contents

The table below summarizes gains and losses due to changes in fair value, including both realized and unrealized gains and losses, recorded in earnings for Level 3 assets and liabilities for the three and six months ended June 30, 2007. These amounts include gains and losses generated by loans and loan commitments for which the fair value option was elected and by other instruments, including certain derivative contracts, trading account assets, MSRs, equity investments and retained interests in securitizations, which were carried at fair value prior to the adoption of SFAS 159.

| Level 3 Instruments Only | Total Gains and Losses | | | | | Accrued |
|--|----------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------------|
| | Net | Trading | Loans and | Mortgage | Other | Expenses and |
| (Dollars in millions) | Derivatives ⁽¹⁾ | Account | Leases ⁽²⁾ | Servicing | Assets ⁽¹⁾ | Other |
| Classification of gains and losses (realized/unrealized) included in earnings for the three months ended June 30, 2007: | | Assets ⁽¹⁾ | | Rights ⁽¹⁾ | | Liabilities ⁽²⁾ |
| Card income | \$- | \$- | \$- | \$- | \$99 | \$- |
| Equity investment income | - | - | - | - | 1,103 | - |
| Trading account profits | (396) | 3 | - | - | - | (1) |
| Mortgage banking income | (123) | - | - | 418 | - | - |
| Other income | - | - | - | - | 9 | (13) |
| Total | \$(519) | \$3 | \$- | \$418 | \$1,211 | \$(14) |
| Classification of gains and losses (realized/unrealized) included in earnings for the six months ended June 30, 2007: | | | | | | |
| Card income | \$- | \$- | \$- | \$- | \$280 | \$- |
| Equity investment income | - | - | - | - | 1,611 | - |
| Trading account profits | (465) | (27) | - | - | - | (1) |
| Mortgage banking income | (118) | - | - | 539 | - | - |
| Other income | - | - | 1 | - | 50 | (41) |
| Total | \$(583) | \$(27) | \$1 | \$539 | \$1,941 | \$(42) |

⁽¹⁾ Amounts represented items which were carried at fair value prior to the adoption of SFAS 159.

⁽²⁾ Amounts represented items for which the Corporation had elected the fair value option under SFAS 159.

Table of Contents

The table below summarizes changes in unrealized gains or losses recorded in earnings for the three and six months ended June 30, 2007 for Level 3 assets and liabilities that are still held at June 30, 2007. These amounts include changes in fair value of loans and loan commitments for which the fair value option was elected and changes in fair value for other instruments, including certain derivative contracts, trading account assets, MSRs, equity investments and retained interests in securitizations, which were carried at fair value prior to the adoption of SFAS 159.

| Level 3 Instruments Only | Changes in Unrealized Gains or Losses | | | | | Accrued Expenses and Other Liabilities ⁽²⁾ |
|--|---------------------------------------|-----------------------|-----------------------|---------------------------|-----------------------|---|
| | Net | Trading Account | Loans and Leases | Mortgage Servicing Rights | Other | |
| (Dollars in millions) | Derivatives ⁽¹⁾ | Assets ⁽¹⁾ | Leases ⁽²⁾ | Rights ⁽¹⁾ | Assets ⁽¹⁾ | |
| Changes in unrealized gains or losses relating to assets still held at reporting date for the three months ended June 30, 2007: | | | | | | |
| Card income | \$- | \$- | \$- | \$- | \$64 | \$- |
| Equity investment income | - | - | - | - | 668 | - |
| Trading account profits | (487) | 3 | - | - | - | (1) |
| Mortgage banking income | (114) | - | - | 343 | - | - |
| Other income | - | - | (10) | - | (4) | (47) |
| Total | \$(601) | \$3 | \$(10) | \$343 | \$728 | \$(48) |
| Changes in unrealized gains or losses relating to assets still held at reporting date for the six months ended June 30, 2007: | | | | | | |
| Card income | \$- | \$- | \$- | \$- | \$92 | \$- |
| Equity investment income | - | - | - | - | 787 | - |
| Trading account profits | (637) | (30) | - | - | - | (1) |
| Mortgage banking income | (111) | - | - | 403 | - | - |
| Other income | - | - | (11) | - | (4) | (79) |
| Total | \$(748) | \$(30) | \$(11) | \$403 | \$875 | \$(80) |

⁽¹⁾ Amounts represented items which were carried at fair value prior to the adoption of SFAS 159.

⁽²⁾ Amounts represented items for which the Corporation had elected the fair value option under SFAS 159.

Certain assets are measured at fair value on a non-recurring basis (e.g., loans held-for-sale carried at the lower of cost or fair value). At June 30, 2007, loans held-for-sale for which the Corporation had not elected the fair value option and which were carried at the lower of cost or fair value, with an aggregate cost of \$3.63 billion had been written down to fair value of \$3.32 billion. For the three and six months ended June 30, 2007, a charge of \$22 million and \$26 million was recorded in other income while \$0 and \$4 million was recorded in mortgage banking income for these loans held-for-sale. At June 30, 2007, lease residuals for which the Corporation had not elected the fair value option, with an aggregate cost of \$65 million had been written down to fair value of \$52 million. For both the three and six months ended June 30, 2007, other than temporary impairment charges of \$13 million relating to lease residuals were recorded in other income to write the current carrying amount down to fair value.

NOTE 15 Mortgage Servicing Rights

The Corporation accounts for residential first mortgage MSRs at fair value with changes in fair value recorded in the Consolidated Statement of Income in mortgage banking income. The Corporation economically hedges these MSRs with certain derivatives such as options and interest rate swaps.

Table of Contents

The following table presents activity for residential first mortgage MSR for the three and six months ended June 30, 2007 and 2006.

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|---------|--------------------------|---------|
| | 2007 | 2006 | 2007 | 2006 |
| Balance, beginning of period | \$2,963 | \$2,925 | \$2,869 | \$2,658 |
| MBNA balance, January 1, 2006 | - | - | - | 9 |
| Additions | 97 | 133 | 268 | 282 |
| Impact of customer payments | (184) | (167) | (367) | (338) |
| Other changes in MSR market value | 393 | 192 | 499 | 472 |
| Balance, June 30 | \$3,269 | \$3,083 | \$3,269 | \$3,083 |

For the three and six months ended June 30, 2007, other changes in MSR market value of \$393 million and \$499 million reflect changes in discount rates and prepayment speed assumptions, mostly due to changes in interest rates. These amounts do not include \$25 million and \$40 million resulting from the reconciliation of actual cash received versus expected prepayments. The total of these amounts of \$418 million and \$539 million is included in the line *Mortgage banking income* in the table *Total Fair Value Measurements* in *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements.

The key economic assumptions used in valuations of MSR included modeled prepayment rates and resultant weighted average lives of the MSR and the option adjusted spread levels. Commercial and residential reverse mortgage MSR are accounted for using the amortization method (i.e., lower of cost or market). Commercial and residential reverse mortgage MSR totaled \$239 million at June 30, 2007, including \$32 million of residential reverse mortgage MSR obtained as part of a business acquisition, and commercial MSR totaled \$176 million at December 31, 2006 and are not included in the table above. The Corporation did not have any residential reverse mortgage MSR at December 31, 2006.

NOTE 16 Business Segment Information

The Corporation reports the results of its operations through three business segments: *Global Consumer and Small Business Banking (GCSBB)*, *Global Corporate and Investment Banking (GCIB)* and *Global Wealth and Investment Management (GWIM)*. The Corporation may periodically reclassify business segment results based on modifications to its management reporting methodologies and changes in organizational alignment.

Global Consumer and Small Business Banking

GCSBB provides a diversified range of products and services to individuals and small businesses. The Corporation reports *GCSBB*'s results, specifically credit card, business card and certain unsecured lending portfolios, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management as well as analysts evaluate the results of *GCSBB*. Managed basis assumes that loans that have been securitized were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualified special purpose entity which is excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP.

The performance of the managed portfolio is important in understanding *GCSBB*'s results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. *GCSBB*'s managed income statement line items differ from a held basis as follows:

Managed net interest income includes *GCSBB*'s net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.

Table of Contents

Managed noninterest income includes *GCSBB*'s noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income as management continues to manage this impact within *GCSBB*.

Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Global Corporate and Investment Banking

GCIB provides a wide range of financial services to both the Corporation's issuer and investor clients that range from business banking clients to large international corporate and institutional investor clients using a strategy to deliver value-added financial products and advisory solutions. *GCIB* also includes the results of *Banc of America Specialist*.

Global Wealth and Investment Management

GWIM offers investment and brokerage services, estate management, financial planning services, fiduciary management, credit and banking expertise, and diversified asset management products to institutional clients, as well as affluent and high-net-worth individuals. *GWIM* also includes the impact of migrated qualifying affluent customers, including their related deposit balances from *GCSBB*. After migration, the associated net interest income, service charges and noninterest expense on the deposit balances is recorded in *GWIM*.

All Other

All Other consists of equity investment activities including Principal Investing, Corporate Investments and Strategic Investments, the residual impacts of the allowance for credit losses and the cost allocation processes, merger and restructuring charges, intersegment eliminations, and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated (e.g., the Corporation's Brazilian operations, Asia Commercial Banking business and operations in Chile and Uruguay). *All Other* also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that did not qualify for SFAS 133 hedge accounting treatment, certain gains or losses on sales of whole mortgage loans, and gains (losses) on sales of debt securities. In addition, *GCSBB* is reported on a managed basis which includes a securitization impact adjustment which has the effect of assuming that loans that have been securitized were not sold and presenting these loans in a manner similar to the way loans that have not been sold are presented. *All Other*'s results include a corresponding securitization offset which removes the impact of these securitized loans in order to present the consolidated results of the Corporation on a held basis.

Basis of Presentation

Total revenue, net of interest expense includes net interest income on a fully taxable-equivalent (FTE) basis and noninterest income. The adjustment of net interest income to a FTE basis results in a corresponding increase in income tax expense. The net interest income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. Net interest income of the business segments also includes an allocation of net interest income generated by the Corporation's ALM activities.

Certain expenses not directly attributable to a specific business segment are allocated to the segments based on pre-determined means. The most significant of these expenses include data processing costs, item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain centralized or shared functions are allocated based on methodologies which reflect utilization.

Table of Contents

The following tables present total revenue, net of interest expense, on a FTE basis and net income for the three and six months ended June 30, 2007 and 2006, and total assets at June 30, 2007 and 2006 for each business segment, as well as *All Other*.

Business Segments**Three Months Ended June 30**

| (Dollars in millions) | Total Corporation ⁽¹⁾ | | Global Consumer and Small Business Banking ^(2, 3) | | Global Corporate and Investment Banking ⁽²⁾ | |
|--|----------------------------------|--------------------|---|------------------|---|------------------|
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Net interest income ⁽⁴⁾ | \$8,781 | \$8,926 | \$7,150 | \$6,967 | \$2,618 | \$2,441 |
| Noninterest income | 11,177 | 9,589 | 4,789 | 4,410 | 3,196 | 2,874 |
| Total revenue, net of interest expense | 19,958 | 18,515 | 11,939 | 11,377 | 5,814 | 5,315 |
| Provision for credit losses ⁽⁵⁾ | 1,810 | 1,005 | 3,094 | 1,807 | 41 | 22 |
| Amortization of intangibles | 391 | 441 | 340 | 380 | 33 | 40 |
| Other noninterest expense | 8,702 | 8,276 | 4,629 | 4,128 | 3,102 | 2,724 |
| Income before income taxes | 9,055 | 8,793 | 3,876 | 5,062 | 2,638 | 2,529 |
| Income tax expense ⁽⁴⁾ | 3,294 | 3,318 | 1,417 | 1,858 | 968 | 934 |
| Net income | \$5,761 | \$5,475 | \$2,459 | \$3,204 | \$1,670 | \$1,595 |
| Period-end total assets | \$1,534,359 | \$1,445,193 | \$402,195 | \$396,150 | \$728,498 | \$646,861 |

| (Dollars in millions) | Global Wealth and Investment Management ⁽²⁾ | | All Other ^(2, 3) | |
|--|---|------------------|-----------------------------|------------------|
| | 2007 | 2006 | 2007 | 2006 |
| Net interest income ⁽⁴⁾ | \$958 | \$922 | \$(1,945) | \$(1,404) |
| Noninterest income | 1,050 | 931 | 2,142 | 1,374 |
| Total revenue, net of interest expense | 2,008 | 1,853 | 197 | (30) |
| Provision for credit losses ⁽⁵⁾ | (14) | (40) | (1,311) | (784) |
| Amortization of intangibles | 16 | 18 | 2 | 3 |
| Other noninterest expense | 1,028 | 953 | (57) | 471 |
| Income before income taxes | 978 | 922 | 1,563 | 280 |
| Income tax expense ⁽⁴⁾ | 359 | 340 | 550 | 186 |
| Net income | \$619 | \$582 | \$1,013 | \$94 |
| Period-end total assets | \$129,544 | \$109,759 | \$274,122 | \$292,423 |

(1) There were no material intersegment revenues among the segments.

(2) Total assets include asset allocations to match liabilities (i.e., deposits).

(3) *GCSBB* is presented on a managed basis with a corresponding offset recorded in *All Other*.

(4) FTE basis

(5) Provision for credit losses represents: For *GCSBB* Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio and for *All Other* Provision for credit losses combined with the *GCSBB* securitization offset.

Table of Contents**Business Segments****Six Months Ended June 30**

| (Dollars in millions) | Total Corporation ⁽¹⁾ | | Global Consumer and Small Business Banking ^(2, 3) | | Global Corporate and Investment Banking ⁽²⁾ | |
|--|----------------------------------|--------------------|---|------------------|---|------------------|
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Net interest income ⁽⁴⁾ | \$17,378 | \$17,966 | \$14,179 | \$14,059 | \$5,030 | \$4,930 |
| Noninterest income | 21,064 | 18,504 | 9,183 | 8,159 | 6,107 | 5,669 |
| Total revenue, net of interest expense | 38,442 | 36,470 | 23,362 | 22,218 | 11,137 | 10,599 |
| Provision for credit losses ⁽⁵⁾ | 3,045 | 2,275 | 5,505 | 3,708 | 156 | 47 |
| Amortization of intangibles | 780 | 881 | 677 | 758 | 67 | 80 |
| Other noninterest expense | 17,410 | 16,760 | 9,023 | 8,361 | 5,968 | 5,516 |
| Income before income taxes | 17,207 | 16,554 | 8,157 | 9,391 | 4,946 | 4,956 |
| Income tax expense ⁽⁴⁾ | 6,191 | 6,093 | 3,003 | 3,462 | 1,829 | 1,836 |
| Net income | \$11,016 | \$10,461 | \$5,154 | \$5,929 | \$3,117 | \$3,120 |
| Period-end total assets | \$1,534,359 | \$1,445,193 | \$402,195 | \$396,150 | \$728,498 | \$646,861 |

| (Dollars in millions) | Global Wealth and Investment Management ⁽²⁾ | | All Other ^(2, 3) | |
|--|---|------------------|-----------------------------|------------------|
| | 2007 | 2006 | 2007 | 2006 |
| Net interest income ⁽⁴⁾ | \$1,884 | \$1,861 | \$(3,715) | \$(2,884) |
| Noninterest income | 2,012 | 1,821 | 3,762 | 2,855 |
| Total revenue, net of interest expense | 3,896 | 3,682 | 47 | (29) |
| Provision for credit losses ⁽⁵⁾ | 9 | (40) | (2,625) | (1,440) |
| Amortization of intangibles | 32 | 36 | 4 | 7 |
| Other noninterest expense | 2,029 | 1,902 | 390 | 981 |
| Income before income taxes | 1,826 | 1,784 | 2,278 | 423 |
| Income tax expense ⁽⁴⁾ | 675 | 661 | 684 | 134 |
| Net income | \$1,151 | \$1,123 | \$1,594 | \$289 |
| Period-end total assets | \$129,544 | \$109,759 | \$274,122 | \$292,423 |

⁽¹⁾ There were no material intersegment revenues among the segments.

⁽²⁾ Total assets include asset allocations to match liabilities (i.e., deposits).

⁽³⁾ *GCSBB* is presented on a managed basis with a corresponding offset recorded in *All Other*.

⁽⁴⁾ FTE basis

⁽⁵⁾ Provision for credit losses represents: For *GCSBB* Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio and for *All Other* Provision for credit losses combined with the *GCSBB* securitization offset.

Table of Contents

GCSBB is reported on a managed basis which includes a securitization impact adjustment which has the effect of presenting securitized loans in a manner similar to the way loans that have not been sold are presented. *All Other* results include a corresponding securitization offset which removes the impact of these securitized loans in order to present the consolidated results of the Corporation on a held basis. The tables below reconcile *GCSBB* and *All Other* to a held basis by reclassifying net interest income, all other income and realized credit losses associated with the securitized loans to card income.

Global Consumer and Small Business Banking Reconciliation

| (Dollars in millions) | Three Months Ended June 30, 2007 | | | Three Months Ended June 30, 2006 | | |
|--|----------------------------------|--------------------------------------|----------------|----------------------------------|--------------------------------------|----------------|
| | Managed Basis ⁽¹⁾ | Securitization Impact ⁽²⁾ | Held Basis | Managed Basis ⁽¹⁾ | Securitization Impact ⁽²⁾ | Held Basis |
| Net interest income ⁽³⁾ | \$7,150 | \$(1,981) | \$5,169 | \$6,967 | \$(1,846) | \$5,121 |
| Noninterest income: | | | | | | |
| Card income | 2,676 | 793 | 3,469 | 2,528 | 1,136 | 3,664 |
| Service charges | 1,488 | - | 1,488 | 1,349 | - | 1,349 |
| Mortgage banking income | 297 | - | 297 | 210 | - | 210 |
| Gains (losses) on sales of debt securities | - | - | - | - | - | - |
| All other income | 328 | (74) | 254 | 323 | (67) | 256 |
| Total noninterest income | 4,789 | 719 | 5,508 | 4,410 | 1,069 | 5,479 |
| Total revenue, net of interest expense | 11,939 | (1,262) | 10,677 | 11,377 | (777) | 10,600 |
| Provision for credit losses | 3,094 | (1,262) | 1,832 | 1,807 | (777) | 1,030 |
| Noninterest expense | 4,969 | - | 4,969 | 4,508 | - | 4,508 |
| Income before income taxes | 3,876 | - | 3,876 | 5,062 | - | 5,062 |
| Income tax expense ⁽³⁾ | 1,417 | - | 1,417 | 1,858 | - | 1,858 |
| Net income | \$2,459 | \$- | \$2,459 | \$3,204 | \$- | \$3,204 |

| (Dollars in millions) | Six Months Ended June 30, 2007 | | | Six Months Ended June 30, 2006 | | |
|--|--------------------------------|--------------------------------------|----------------|--------------------------------|--------------------------------------|----------------|
| | Managed Basis ⁽¹⁾ | Securitization Impact ⁽²⁾ | Held Basis | Managed Basis ⁽¹⁾ | Securitization Impact ⁽²⁾ | Held Basis |
| Net interest income ⁽³⁾ | \$14,179 | \$(3,871) | \$10,308 | \$14,059 | \$(3,792) | \$10,267 |
| Noninterest income: | | | | | | |
| Card income | 5,127 | 1,632 | 6,759 | 4,635 | 2,538 | 7,173 |
| Service charges | 2,865 | - | 2,865 | 2,539 | - | 2,539 |
| Mortgage banking income | 599 | - | 599 | 415 | - | 415 |
| Gains (losses) on sales of debt securities | (1) | - | (1) | (1) | - | (1) |
| All other income | 593 | (151) | 442 | 571 | (177) | 394 |
| Total noninterest income | 9,183 | 1,481 | 10,664 | 8,159 | 2,361 | 10,520 |
| Total revenue, net of interest expense | 23,362 | (2,390) | 20,972 | 22,218 | (1,431) | 20,787 |
| Provision for credit losses | 5,505 | (2,390) | 3,115 | 3,708 | (1,431) | 2,277 |
| Noninterest expense | 9,700 | - | 9,700 | 9,119 | - | 9,119 |
| Income before income taxes | 8,157 | - | 8,157 | 9,391 | - | 9,391 |
| Income tax expense ⁽³⁾ | 3,003 | - | 3,003 | 3,462 | - | 3,462 |
| Net income | \$5,154 | \$- | \$5,154 | \$5,929 | \$- | \$5,929 |

(1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

(2) The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

(3) FTE basis

Table of Contents**All Other Reconciliation**

| (Dollars in millions) | Three Months Ended June 30, 2007 | | | Three Months Ended June 30, 2006 | | |
|--|----------------------------------|--------------------------------------|----------------|----------------------------------|--------------------------------------|-------------|
| | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted |
| Net interest income ⁽³⁾ | \$(1,945) | \$1,981 | \$36 | \$(1,404) | \$1,846 | \$442 |
| Noninterest income: | | | | | | |
| Card income | 676 | (793) | (117) | 961 | (1,136) | (175) |
| Equity investment income | 1,719 | - | 1,719 | 577 | - | 577 |
| Gains (losses) on sales of debt securities | 2 | - | 2 | (5) | - | (5) |
| All other income | (255) | 74 | (181) | (159) | 67 | (92) |
| Total noninterest income | 2,142 | (719) | 1,423 | 1,374 | (1,069) | 305 |
| Total revenue, net of interest expense | 197 | 1,262 | 1,459 | (30) | 777 | 747 |
| Provision for credit losses | (1,311) | 1,262 | (49) | (784) | 777 | (7) |
| Merger and restructuring charges | 75 | - | 75 | 194 | - | 194 |
| All other noninterest expense | (130) | - | (130) | 280 | - | 280 |
| Income before income taxes | 1,563 | - | 1,563 | 280 | - | 280 |
| Income tax expense ⁽³⁾ | 550 | - | 550 | 186 | - | 186 |
| Net income | \$1,013 | \$- | \$1,013 | \$94 | \$- | \$94 |

| (Dollars in millions) | Six Months Ended June 30, 2007 | | | Six Months Ended June 30, 2006 | | |
|--|--------------------------------|--------------------------------------|----------------|--------------------------------|--------------------------------------|-------------|
| | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted |
| Net interest income ⁽³⁾ | \$(3,715) | \$3,871 | \$156 | \$(2,884) | \$3,792 | \$908 |
| Noninterest income: | | | | | | |
| Card income | 1,397 | (1,632) | (235) | 2,129 | (2,538) | (409) |
| Equity investment income | 2,615 | - | 2,615 | 1,148 | - | 1,148 |
| Gains (losses) on sales of debt securities | 63 | - | 63 | (4) | - | (4) |
| All other income | (313) | 151 | (162) | (418) | 177 | (241) |
| Total noninterest income | 3,762 | (1,481) | 2,281 | 2,855 | (2,361) | 494 |
| Total revenue, net of interest expense | 47 | 2,390 | 2,437 | (29) | 1,431 | 1,402 |
| Provision for credit losses | (2,625) | 2,390 | (235) | (1,440) | 1,431 | (9) |
| Merger and restructuring charges | 186 | - | 186 | 292 | - | 292 |
| All other noninterest expense | 208 | - | 208 | 696 | - | 696 |
| Income before income taxes | 2,278 | - | 2,278 | 423 | - | 423 |
| Income tax expense ⁽³⁾ | 684 | - | 684 | 134 | - | 134 |
| Net income | \$1,594 | \$- | \$1,594 | \$289 | \$- | \$289 |

⁽¹⁾ Provision for credit losses represents provision for credit losses in *All Other* combined with the *GCSBB* securitization offset.

⁽²⁾ The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

⁽³⁾ FTE basis

Table of Contents

The following table presents reconciliations of the three business segments (*GCSBB*, *GCIB* and *GWIM*) total revenue, net of interest expense, on a FTE basis and net income to the Consolidated Statement of Income. The adjustments presented in the table below include consolidated income and expense amounts not specifically allocated to individual business segments.

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|---|----------------------------|-----------------|--------------------------|-----------------|
| | 2007 | 2006 | 2007 | 2006 |
| Segments total revenue, net of interest expense ⁽¹⁾ | \$19,761 | \$18,545 | \$38,395 | \$36,499 |
| Adjustments: | | | | |
| ALM activities | (136) | (93) | (40) | (252) |
| Equity investment income | 1,719 | 577 | 2,615 | 1,148 |
| Liquidating businesses | 132 | 521 | 454 | 1,067 |
| FTE basis adjustment | (395) | (296) | (724) | (560) |
| Managed securitization impact to total revenue, net of interest expense | (1,262) | (777) | (2,390) | (1,431) |
| Other | (256) | (258) | (592) | (561) |
| Consolidated revenue, net of interest expense | \$19,563 | \$18,219 | \$37,718 | \$35,910 |
| Segments net income | \$4,748 | \$5,381 | \$9,422 | \$10,172 |
| Adjustments, net of taxes: | | | | |
| ALM activities | (141) | (109) | (145) | (254) |
| Equity investment income | 1,083 | 364 | 1,647 | 723 |
| Liquidating businesses | 86 | 159 | 349 | 322 |
| Merger and restructuring charges | 47 | 123 | 117 | 184 |
| Other | (62) | (443) | (374) | (686) |
| Consolidated net income | \$5,761 | \$5,475 | \$11,016 | \$10,461 |

(1) FTE basis

Table of Contents**Bank of America Corporation and Subsidiaries****Management's Discussion and Analysis of Financial Condition and Results of Operations**

| Table of Contents | Page |
|--|-------------|
| <u>Recent Events</u> | 41 |
| <u>Performance Overview</u> | 42 |
| <u>Financial Highlights</u> | 43 |
| <u>Supplemental Financial Data</u> | 49 |
| <u>Business Segment Operations</u> | 56 |
| <u>Global Consumer and Small Business Banking</u> | 57 |
| <u>Global Corporate and Investment Banking</u> | 65 |
| <u>Global Wealth and Investment Management</u> | 71 |
| <u>All Other</u> | 77 |
| <u>Off-Balance Sheet Financing Entities</u> | 79 |
| <u>Obligations and Commitments</u> | 80 |
| <u>Managing Risk</u> | 81 |
| <u>Strategic Risk Management</u> | 81 |
| <u>Liquidity Risk and Capital Management</u> | 82 |
| <u>Credit Risk Management</u> | 85 |
| <u>Consumer Portfolio Credit Risk Management</u> | 85 |
| <u>Commercial Portfolio Credit Risk Management</u> | 92 |
| <u>Foreign Portfolio</u> | 101 |
| <u>Provision for Credit Losses</u> | 103 |
| <u>Allowance for Credit Losses</u> | 103 |
| <u>Market Risk Management</u> | 107 |
| <u>Trading Risk Management</u> | 108 |
| <u>Interest Rate Risk Management for Nontrading Activities</u> | 109 |
| <u>Mortgage Banking Risk Management</u> | 114 |
| <u>Operational Risk Management</u> | 114 |
| <u>Recent Accounting and Reporting Developments</u> | 115 |
| <u>Complex Accounting Estimates</u> | 115 |
| <u>Glossary</u> | 116 |

Table of Contents**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

This report on Form 10-Q contains certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Actual outcomes and results may differ materially from those expressed in, or implied by, our forward-looking statements. Words such as expects, anticipates, believes, estimates and other similar expressions or future or conditional verbs such as will, should, would and could are intended to identify such forward-looking statements. Readers of the Form 10-Q of Bank of America Corporation and its subsidiaries (the Corporation) should not rely solely on the forward-looking statements and should consider all uncertainties and risks throughout this report as well as those discussed under Item 1A. Risk Factors of the Corporation's 2006 Annual Report on Form 10-K. The statements are representative only as of the date they are made, and the Corporation undertakes no obligation to update any forward-looking statement.

Possible events or factors that could cause results or performance to differ materially from those expressed in our forward-looking statements include the following: changes in general economic conditions and economic conditions in the geographic regions and industries in which the Corporation operates which may affect, among other things, the level of nonperforming assets, charge-offs and provision expense; changes in the interest rate environment which may reduce interest margins and impact funding sources; changes in foreign exchange rates; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial products including securities, loans, deposits, debt and derivative financial instruments, and other similar financial instruments; political conditions and related actions by the United States abroad which may adversely affect the Corporation's businesses and economic conditions as a whole; liabilities resulting from litigation and regulatory investigations, including costs, expenses, settlements and judgments; changes in domestic or foreign tax laws, rules and regulations as well as court, Internal Revenue Service or other governmental agencies interpretations thereof; various monetary and fiscal policies and regulations, including those determined by the Board of Governors of the Federal Reserve System, the Office of the Comptroller of Currency, the Federal Deposit Insurance Corporation, state regulators and the Financial Services Authority; changes in accounting standards, rules and interpretations; competition with other local, regional and international banks, thrifts, credit unions and other nonbank financial institutions; ability to grow core businesses; ability to develop and introduce new banking-related products, services and enhancements, and gain market acceptance of such products; mergers and acquisitions and their integration into the Corporation; decisions to downsize, sell or close units or otherwise change the business mix of the Corporation; and management's ability to manage these and other risks.

The Corporation, headquartered in Charlotte, North Carolina, operates in 30 states, the District of Columbia and 45 foreign countries. The Corporation provides a diversified range of banking and nonbanking financial services and products domestically and internationally through three business segments: *Global Consumer and Small Business Banking (GCSBB)*, *Global Corporate and Investment Banking (GCIB)*, and *Global Wealth and Investment Management (GWIM)*.

At June 30, 2007, the Corporation had \$1.5 trillion in assets and approximately 196 thousand full-time equivalent employees. Notes to Consolidated Financial Statements referred to in Management's Discussion and Analysis of Financial Condition and Results of Operations are incorporated by reference into Management's Discussion and Analysis of Financial Condition and Results of Operations. Throughout Management's Discussion and Analysis of Financial Condition and Results of Operations, we use certain acronyms and abbreviations which are defined in the Glossary beginning on page 116. Certain prior period amounts have been reclassified to conform to current period presentation.

Table of Contents

Recent Events

Certain credit markets experienced difficult conditions and volatility during the first six months of 2007. These markets continued to experience pressure into the third quarter including the well publicized sub-prime mortgage market as well as related financings. Further, in late July and early August, market uncertainty increased dramatically and further expanded to other markets (e.g., leveraged finance, collateralized debt obligations and other structured products). These conditions resulted in less liquidity, greater volatility, widening of credit spreads and a lack of price transparency. The Corporation's *GCIB* segment operates in these markets, either directly or indirectly, through exposures in securities, loans, derivatives and other commitments. While it is difficult to predict how long these conditions will exist and which markets, products or other businesses of the Corporation will ultimately be affected, these factors could adversely impact the Corporation's results of operations.

In July 2007, the Corporation sold certain private equity funds, including the associated unfunded equity investment commitments of \$638 million, with a total market value of \$1.9 billion to Conversus Capital, L.P. (Conversus Capital) resulting in the recognition of a \$600 million fair value adjustment for the three and six months ended June 30, 2007. Conversus Capital is a permanent capital vehicle designed to offer its investors both institutional and retail, long-term capital appreciation through a seasoned portfolio of private equity investments. For more information on Conversus Capital see page 79.

In July 2007, the Corporation completed the acquisition of U.S. Trust Corporation (U.S. Trust) for \$3.3 billion in cash. U.S. Trust is one of the largest and most respected U.S. firms which focuses exclusively on managing wealth for high net-worth and ultra high net-worth individuals and families. The acquisition significantly increases the size and capabilities of the Corporation's wealth business and positions it as one of the largest financial services companies managing private wealth in the U.S.

In July 2007, the Board of Directors (the Board) increased the regular quarterly cash dividend on common stock 14 percent from \$0.56 to \$0.64 per share. The dividend will be payable on September 28, 2007 to common shareholders of record on September 7, 2007.

In June 2007, the Corporation announced the sale of Marsico Capital Management LLC (Marsico), a 100 percent owned investment manager, to Thomas F. Marsico, founder and chief executive officer of Marsico. The Corporation expects to realize a gain on this transaction of approximately \$1.4 billion (pre-tax). Closing is expected to occur in the fourth quarter of 2007 and is subject to client consents and mutual fund shareholder approval.

In April 2007, the Corporation announced an agreement to purchase ABN AMRO North America Holding Company, parent company of LaSalle Bank Corporation (LaSalle), from ABN AMRO Bank N.V. (collectively, ABN AMRO) for \$21 billion in cash. The transaction has been approved by both companies' boards of directors. A copy of the agreement was filed as an exhibit to the Corporation's Current Report on Form 8-K filed on April 26, 2007. On July 13, 2007, the Dutch Supreme Court reversed the Enterprise Chamber Court's temporary injunction prohibiting the sale of LaSalle in the absence of a vote by ABN AMRO's shareholders approving the transaction. The Supreme Court held that no such vote was required and that the lower court's injunction improperly affected the rights of the Corporation as a third party to the dispute between ABN AMRO and its shareholders. The closing of the transaction is subject to obtaining all necessary regulatory approvals and is expected to close in the fourth quarter of 2007.

In April 2007, the Corporation announced an agreement to purchase 24.9 percent of SLM Corporation (Sallie Mae), the U.S. leader in originating and servicing student loans, for \$2.2 billion. The Corporation is part of a consortium led by J.C. Flowers & Co. and private-equity firm Friedman Fleischer & Lowe, LLC which under the terms of the agreement will invest \$4.4 billion and own 50.2 percent of Sallie Mae, and JP Morgan Chase & Co, which under the terms of the agreement will invest \$2.2 billion and own the remaining 24.9 percent of Sallie Mae. The agreement also includes a five year forward purchase commitment for the Corporation to purchase \$100 billion of loans from Sallie Mae. The closing of the transaction is subject to certain terms and conditions, will require approval by Sallie Mae's stockholders and will be subject to obtaining all necessary regulatory approvals. The transaction is expected to close in the fourth quarter of 2007.

In April 2007, the Board declared a regular quarterly cash dividend on common stock of \$0.56 per share, payable on June 22, 2007 to common shareholders of record on June 1, 2007.

Table of Contents**Performance Overview**

Net income totaled \$5.8 billion, or \$1.28 per diluted common share, for the three months ended June 30, 2007, increases of five percent and eight percent from \$5.5 billion, or \$1.19 per diluted common share, for the three months ended June 30, 2006. Net income totaled \$11.0 billion, or \$2.44 per diluted common share, for the six months ended June 30, 2007, increases of five percent and eight percent from \$10.5 billion, or \$2.25 per diluted common share, for the six months ended June 30, 2006.

Table 1**Business Segment Total Revenue and Net Income**

| | Three Months Ended June 30 | | | | Six Months Ended June 30 | | | |
|---|------------------------------|-----------------|----------------|----------------|------------------------------|-----------------|-----------------|-----------------|
| | Total Revenue ⁽¹⁾ | | Net Income | | Total Revenue ⁽¹⁾ | | Net Income | |
| (Dollars in millions) | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Global Consumer and Small Business Banking ⁽²⁾ | \$11,939 | \$11,377 | \$2,459 | \$3,204 | \$23,362 | \$22,218 | \$5,154 | \$5,929 |
| Global Corporate and Investment Banking | 5,814 | 5,315 | 1,670 | 1,595 | 11,137 | 10,599 | 3,117 | 3,120 |
| Global Wealth and Investment Management | 2,008 | 1,853 | 619 | 582 | 3,896 | 3,682 | 1,151 | 1,123 |
| All Other ⁽²⁾ | 197 | (30) | 1,013 | 94 | 47 | (29) | 1,594 | 289 |
| Total FTE basis | 19,958 | 18,515 | 5,761 | 5,475 | 38,442 | 36,470 | 11,016 | 10,461 |
| FTE adjustment | (395) | (296) | - | - | (724) | (560) | - | - |
| Total Consolidated | \$19,563 | \$18,219 | \$5,761 | \$5,475 | \$37,718 | \$35,910 | \$11,016 | \$10,461 |

⁽¹⁾ Total revenue is net of interest expense, and is on a FTE basis for the business segments and *All Other*. For more information on a FTE basis, see Supplemental Financial Data beginning on page 49.

⁽²⁾ *GCSBB* is presented on a managed basis with a corresponding offset recorded in *All Other*.

Global Consumer and Small Business Banking

Net income decreased \$745 million, or 23 percent, to \$2.5 billion for the three months ended June 30, 2007 compared to the same period in 2006. Total revenue increased \$562 million, or five percent, to \$11.9 billion due to higher card income, service charges and mortgage banking income. This increase was more than offset by the increase in provision for credit losses of \$1.3 billion, that was driven by portfolio seasoning reflective of growth in the businesses and increases in losses from the unusually low levels experienced in 2006 post bankruptcy reform. Also, noninterest expense increased \$461 million mainly due to increases in technology, overhead and personnel including the ongoing impact of adopting SFAS 159.

Net income decreased \$775 million, or 13 percent, to \$5.2 billion for the six months ended June 30, 2007 compared to the same period in 2006. The increase in total revenue of \$1.1 billion, or five percent, to \$23.4 billion was more than offset by the increases in provision for credit losses of \$1.8 billion and noninterest expense of \$581 million. These period over period changes were largely driven by the same factors as described in the three-month discussion above. For more information on *GCSBB*, see page 57.

Global Corporate and Investment Banking

Net income increased \$75 million, or five percent, to \$1.7 billion for the three months ended June 30, 2007 compared to the same period in 2006. Total revenue increased \$499 million, or nine percent, to \$5.8 billion driven by increases in net interest income (primarily market-based) of \$177 million and investment banking income of \$177 million. Investment banking income increased due to increased market activity and deal flow. These increases were partially offset by increases in noninterest expense of \$371 million mainly due to higher personnel expense, increases in other general operating expenses driven by transaction volume and an increase in litigation reserves. Additionally the provision for credit losses increased \$19 million primarily resulting from a lower level of commercial recoveries.

Net income remained unchanged at \$3.1 billion for the six months ended June 30, 2007 compared to the same period in 2006. The increase in total revenue of \$538 million, or five percent, was offset by increases in noninterest expense of \$439 million and provision for credit losses of \$109 million. These period over period changes were primarily driven by the same factors as described in the three-month discussion above. In addition, trading account profits decreased \$116 million

Table of Contents

compared to record results for the same period in the prior year. Also in the six-month comparison, provision for credit losses was impacted by the absence of 2006 releases of reserves related to favorable commercial credit market conditions. For more information on *GCIB*, see page 65.

Global Wealth and Investment Management

Net income increased \$37 million, or six percent, for the three months ended June 30, 2007 compared to the same period in 2006. Total revenue grew \$155 million, or eight percent, largely resulting from higher noninterest income of \$119 million, driven by the effect of a 13 percent increase in AUM balances. These increases were partially offset by increased noninterest expense of \$73 million driven by the continued investment in client facing associates and a higher level of revenue-generating operating costs. In addition, provision for credit losses increased \$26 million mainly due to the absence of a 2006 credit loss recovery.

Net income increased \$28 million, or two percent, for the six months ended June 30, 2007 compared to the same period in 2006. Total revenue increased \$214 million, or six percent, provision for credit losses increased \$49 million to \$9 million, and noninterest expense increased \$123 million. These period over period changes were largely driven by the same factors as described in the three-month discussion above.

Total AUM were \$566.2 billion at June 30, 2007, an increase of \$23.3 billion since December 31, 2006 and \$66.1 billion since June 30, 2006. For more information on *GWIM*, see page 71.

All Other

Net income increased \$919 million to \$1.0 billion for the three months ended June 30, 2007 compared to the same period in 2006. Excluding the securitization offset, total revenue increased \$712 million largely resulting from higher equity investment income of \$1.1 billion driven by the \$600 million increase in value related to the July sale of private equity funds to Conversus Capital as well as higher dividends from strategic investments. In addition, net interest income and noninterest expense decreased \$406 million and \$410 million primarily due to the sale of the Latin American operations and Hong Kong based retail and commercial banking business which were included in the Corporation's 2006 results. The increase in net income was also driven by decreases in merger and restructuring charges of \$119 million, and provision for credit losses of \$42 million.

Net income increased \$1.3 billion to \$1.6 billion for the six months ended June 30, 2007 compared to the same period in 2006. Excluding the securitization offset, total revenue increased \$1.0 billion. These period over period changes were largely driven by the same factors as described in the three-month discussion above. For more information on *All Other*, see page 77.

Financial Highlights

Net Interest Income

Net interest income on a FTE basis decreased \$145 million to \$8.8 billion and \$588 million to \$17.4 billion for the three and six months ended June 30, 2007 compared to the same periods in 2006. The primary drivers of the decreases were the impact of the divestitures of certain foreign operations in 2006 and the first quarter of 2007, increased hedge costs, higher cost of deposits, spread compression, reduced benefits from purchase accounting adjustments and the negative impact of the adoption of FSP 13-2. These decreases were partially offset by a higher contribution from market-based activity, higher levels of consumer and commercial domestic loans and increased ALM portfolio levels. The net interest yield on a FTE basis decreased 26 basis points (bps) to 2.59 percent and 31 bps to 2.60 percent for the three and six months ended June 30, 2007 compared to the same periods in 2006.

For more information on net interest income on a FTE basis, see Tables 8 and 9 on pages 53 to 55.

Table of Contents*Noninterest Income**Table 2**Noninterest Income*

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|---------|--------------------------|----------|
| | 2007 | 2006 | 2007 | 2006 |
| Card income | \$3,558 | \$3,664 | \$6,891 | \$7,098 |
| Service charges | 2,200 | 2,077 | 4,272 | 3,978 |
| Investment and brokerage services | 1,193 | 1,146 | 2,342 | 2,249 |
| Investment banking income | 774 | 612 | 1,412 | 1,113 |
| Equity investment income | 1,829 | 699 | 2,843 | 1,417 |
| Trading account profits | 890 | 915 | 1,762 | 1,975 |
| Mortgage banking income | 148 | 89 | 361 | 226 |
| Gains (losses) on sales of debt securities | 2 | (9) | 64 | 5 |
| Other income | 583 | 396 | 1,117 | 443 |
| Total noninterest income | \$11,177 | \$9,589 | \$21,064 | \$18,504 |

Noninterest income increased \$1.6 billion to \$11.2 billion and \$2.6 billion to \$21.1 billion for the three and six months ended June 30, 2007 compared to the same periods in 2006, due primarily to the following:

Card income on a held basis decreased \$106 million and \$207 million for the three and six months ended June 30, 2007 as increases in cash advance fees and interchange income from debit and credit cards were more than offset by a decrease in excess servicing income resulting from an increase in credit losses on securitized loans.

Service charges grew \$123 million and \$294 million for the three and six months ended June 30, 2007 resulting from new account growth in deposit products.

Investment banking income increased \$162 million and \$299 million for the three and six months ended June 30, 2007 due to continued strength in debt underwriting and growth in advisory fees.

Equity investment income increased \$1.1 billion and \$1.4 billion for the three and six months ended June 30, 2007 primarily driven by the \$600 million increase in value related to the July sale of private equity funds to Conversus Capital. Equity investment income also benefited from dividends on strategic investments in the second quarter of 2007. For more information on Conversus Capital see page 79.

Trading account profits decreased \$25 million and \$213 million for the three and six months ended June 30, 2007 compared to record results in 2006.

Mortgage banking income increased \$59 million and \$135 million for the three and six months ended June 30, 2007 due to the net favorable performance of the MSR's and the impact of the adoption of SFAS 159 partially offset by the absence of gains on sale of mortgage loans as the Corporation increased retention of residential mortgages.

Other income increased \$187 million and \$674 million for the three and six months ended June 30, 2007 primarily related to gains recognized on certain lease transactions during the quarter and lower losses in credit mitigation. In addition, the increase for the six

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

months ended June 30, 2007 was impacted by the mark-to-market losses realized in 2006 on certain economic hedges that did not qualify for SFAS 133 hedge accounting.

Provision for Credit Losses

The provision for credit losses increased \$805 million to \$1.8 billion and \$770 million to \$3.0 billion for the three and six months ended June 30, 2007 compared to the same periods in 2006. Higher net charge-offs were predominantly driven by portfolio seasoning reflective of growth in the businesses and increases from the unusually low charge-off levels

Table of Contents

experienced in 2006 post bankruptcy reform. Additionally, reserve increases for higher losses inherent in our small business card and home equity portfolios as well as seasoning of the *Card Services* consumer portfolios contributed to the increase in provision expense. In the six-month comparison, partially offsetting these increases were reductions in reserves from consumer credit card securitization activities and the sale of the Argentina portfolio.

For more information on credit quality, see Credit Risk Management beginning on page 85.

Noninterest Expense**Table 3****Noninterest Expense**

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|----------------------------------|----------------------------|-----------------|--------------------------|------------------|
| | 2007 | 2006 | 2007 | 2006 |
| Personnel | \$ 4,737 | \$ 4,480 | \$9,762 | \$9,293 |
| Occupancy | 744 | 703 | 1,457 | 1,404 |
| Equipment | 332 | 316 | 682 | 660 |
| Marketing | 537 | 551 | 1,092 | 1,126 |
| Professional fees | 283 | 233 | 512 | 451 |
| Amortization of intangibles | 391 | 441 | 780 | 881 |
| Data processing | 472 | 409 | 909 | 819 |
| Telecommunications | 244 | 228 | 495 | 448 |
| Other general operating | 1,278 | 1,162 | 2,315 | 2,267 |
| Merger and restructuring charges | 75 | 194 | 186 | 292 |
| Total noninterest expense | \$ 9,093 | \$ 8,717 | \$ 18,190 | \$ 17,641 |

Noninterest expense increased \$376 million to \$9.1 billion and \$549 million to \$18.2 billion for the three and six months ended June 30, 2007 compared to the same periods in 2006 due to the following:

Personnel expense increased \$257 million and \$469 million for the three and six months ended June 30, 2007 mainly due to higher revenue-related incentive compensation expense. In addition, results for the six months ended June 30, 2007 were impacted by stock-based compensation granted to retirement-eligible employees of \$397 million compared to \$320 million for the same period in 2006.

Other general operating expense increased \$116 million and \$48 million for the three and six months ended June 30, 2007 mainly attributable to an increase in litigation reserves.

Merger and restructuring charges decreased \$119 million and \$106 million for the three and six months ended June 30, 2007 mainly due to declining systems integration work and related charges associated with the MBNA acquisition.

Income Tax Expense

Income tax expense was \$2.9 billion for the three months ended June 30, 2007 compared to \$3.0 billion for the three months ended June 30, 2006, resulting in effective tax rates of 33.5 percent and 35.6 percent. Income tax expense was unchanged at \$5.5 billion for the six months ended June 30, 2007 compared to the six months ended June 30, 2006, resulting in effective tax rates of 33.2 percent and 34.6 percent. The decreases in the effective tax rates for both the three and six months ended June 30, 2007 were primarily attributable to the change in tax legislation discussed below. Income tax expense for the six months ended June 30, 2007 also reflects a one-time reduction to expense recorded in the first quarter of 2007 of approximately \$50 million resulting from the remeasurement of certain accrued tax liabilities due to the evaluation

of new guidance from taxing authorities.

During the second quarter of 2006, the Tax Increase Prevention and Reconciliation Act of 2005 was signed into law. Accounting for the change in law resulted in the discrete recognition of a \$175 million charge to income tax expense during the second quarter of 2006.

Table of Contents

Assets

At June 30, 2007, total assets were \$1.5 trillion, an increase of \$74.6 billion, or five percent, from December 31, 2006. Average total assets for both the three and six months ended June 30, 2007 increased approximately \$105 billion, or seven percent, compared to the same periods in 2006. Growth in period end and average total assets was due to an increase in loans and leases attributable to organic growth and bulk purchases of loans, growth in trading account assets driven by higher trading activity, and an increase in loans held-for-sale. Partially offsetting this growth was a decrease in AFS debt securities due to the third quarter 2006 sale of \$43.7 billion of mortgage-backed securities as well as maturities and paydowns.

Liabilities and Shareholders' Equity

At June 30, 2007, total liabilities were \$1.4 trillion, an increase of \$74.1 billion, or six percent, from December 31, 2006. Average total liabilities for the three and six months ended June 30, 2007 increased \$99.5 billion, or seven percent, and \$101.0 billion, or eight percent, compared to the same periods in 2006. Growth in period end and average total liabilities was attributable to increases in most liability line items resulting from funding requirements to support the growth in overall assets.

Period end shareholders' equity was \$135.8 billion at June 30, 2007, an increase of \$479 million from December 31, 2006, largely due to net income and common stock issued in connection with employee benefit plans partially offset by dividend payments, share repurchases, increased losses in accumulated OCI and the adoption of certain new accounting standards. The change in accumulated OCI resulted from unrealized losses on AFS debt securities reflecting higher interest rates during the six months ended June 30, 2007.

Average shareholders' equity for the three and six months ended June 30, 2007 compared to the same periods in 2006, increased \$6.2 billion to \$133.6 billion, and \$4.3 billion to \$133.6 billion, primarily due to net income and the issuances of preferred stock partially offset by net share repurchases and the adoption of certain new accounting standards.

Table of Contents**Table 4****Selected Quarterly Financial Data**

| (Dollars in millions, per share information in thousands) | 2007 Quarters | | | 2006 Quarters | |
|--|---------------|-----------|-----------|---------------|-----------|
| | Second | First | Fourth | Third | Second |
| Income statement | | | | | |
| Net interest income | \$8,386 | \$8,268 | \$8,599 | \$8,586 | \$8,630 |
| Noninterest income | 11,177 | 9,887 | 9,887 | 9,598 | 9,589 |
| Total revenue, net of interest expense | 19,563 | 18,155 | 18,486 | 18,184 | 18,219 |
| Provision for credit losses | 1,810 | 1,235 | 1,570 | 1,165 | 1,005 |
| Noninterest expense, before merger and restructuring charges | 9,018 | 8,986 | 8,849 | 8,594 | 8,523 |
| Merger and restructuring charges | 75 | 111 | 244 | 269 | 194 |
| Income before income taxes | 8,660 | 7,823 | 7,823 | 8,156 | 8,497 |
| Income tax expense | 2,899 | 2,568 | 2,567 | 2,740 | 3,022 |
| Net income | 5,761 | 5,255 | 5,256 | 5,416 | 5,475 |
| Average common shares issued and outstanding | 4,419,246 | 4,432,664 | 4,464,110 | 4,499,704 | 4,534,627 |
| Average diluted common shares issued and outstanding | 4,476,799 | 4,497,028 | 4,536,696 | 4,570,558 | 4,601,169 |
| Performance ratios | | | | | |
| Return on average assets | 1.48 % | 1.40 % | 1.39 % | 1.43 % | 1.51 % |
| Return on average common shareholders equity | 17.55 | 16.16 | 15.76 | 16.64 | 17.26 |
| Total ending equity to total ending assets | 8.85 | 8.98 | 9.27 | 9.22 | 8.85 |
| Total average equity to total average assets | 8.55 | 8.78 | 8.97 | 8.63 | 8.75 |
| Dividend payout | 43.60 | 48.02 | 47.49 | 46.82 | 41.76 |
| Per common share data | | | | | |
| Earnings | \$1.29 | \$1.18 | \$1.17 | \$1.20 | \$1.21 |
| Diluted earnings | 1.28 | 1.16 | 1.16 | 1.18 | 1.19 |
| Dividends paid | 0.56 | 0.56 | 0.56 | 0.56 | 0.50 |
| Book value | 29.95 | 29.74 | 29.70 | 29.52 | 28.17 |
| Average balance sheet | | | | | |
| Total loans and leases | \$740,199 | \$714,042 | \$683,598 | \$673,477 | \$635,649 |
| Total assets | 1,561,649 | 1,521,418 | 1,495,150 | 1,497,987 | 1,456,004 |
| Total deposits | 697,035 | 686,704 | 680,245 | 676,851 | 674,796 |
| Long-term debt | 158,500 | 148,627 | 140,756 | 136,769 | 125,620 |
| Common shareholders equity | 130,700 | 130,737 | 132,004 | 129,098 | 127,102 |
| Total shareholders equity | 133,551 | 133,588 | 134,047 | 129,262 | 127,373 |
| Asset Quality | | | | | |
| Allowance for credit losses ⁽¹⁾ | \$9,436 | \$9,106 | \$9,413 | \$9,260 | \$9,475 |
| Nonperforming assets measured at historical cost | 2,392 | 2,059 | 1,856 | 1,656 | 1,641 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding measured at historical cost ⁽²⁾ | 1.20 % | 1.21 % | 1.28 % | 1.33 % | 1.36 % |
| Allowance for loan and lease losses as a percentage of total nonperforming loans and leases measured at historical cost | 397 | 443 | 505 | 562 | 579 |
| Net charge-offs | \$1,495 | \$1,427 | \$1,417 | \$1,277 | \$1,023 |
| Annualized net charge-offs as a percentage of average loans and leases outstanding measured at historical cost ⁽²⁾ | 0.81 % | 0.81 % | 0.82 % | 0.75 % | 0.65 % |
| Nonperforming loans and leases as a percentage of total loans and leases outstanding measured at historical cost ⁽²⁾ | 0.30 | 0.27 | 0.25 | 0.24 | 0.23 |
| Nonperforming assets as a percentage of total loans, leases, and foreclosed properties ⁽²⁾ | 0.32 | 0.29 | 0.26 | 0.25 | 0.25 |
| Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs | 1.51 | 1.51 | 1.60 | 1.75 | 2.21 |
| Capital ratios (period end) | | | | | |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

Risk-based capital:

| | | | | | |
|---|------------------|-----------|-----------|-----------|-----------|
| Tier 1 | 8.52 % | 8.57 % | 8.64 % | 8.48 % | 8.33 % |
| Total | 12.11 | 11.94 | 11.88 | 11.46 | 11.25 |
| Tier 1 leverage | 6.33 | 6.25 | 6.36 | 6.16 | 6.13 |
| Market capitalization | \$216,922 | \$226,481 | \$238,021 | \$240,966 | \$217,794 |
| Market price per share of common stock | | | | | |
| Closing | \$48.89 | \$51.02 | \$53.39 | \$53.57 | \$48.10 |
| High closing | 51.82 | 54.05 | 54.90 | 53.57 | 50.47 |
| Low closing | 48.80 | 49.46 | 51.66 | 47.98 | 45.48 |

⁽¹⁾ Includes allowance for loan and lease losses, and reserve for unfunded lending commitments.

⁽²⁾ Ratios do not include loans measured at fair value in accordance with SFAS 159 at and for the periods ended June 30, 2007 and March 31, 2007. Loans measured at fair value were \$3.61 billion and \$3.86 billion at June 30, 2007 and March 31, 2007.

Table of Contents**Table 5****Selected Year-to-Date Financial Data**

| (Dollars in millions, per share information in thousands) | Six Months Ended June 30 | |
|--|--------------------------|-----------|
| | 2007 | 2006 |
| Income statement | | |
| Net interest income | \$16,654 | \$17,406 |
| Noninterest income | 21,064 | 18,504 |
| Total revenue, net of interest expense | 37,718 | 35,910 |
| Provision for credit losses | 3,045 | 2,275 |
| Noninterest expense, before merger and restructuring charges | 18,004 | 17,349 |
| Merger and restructuring charges | 186 | 292 |
| Income before income taxes | 16,483 | 15,994 |
| Income tax expense | 5,467 | 5,533 |
| Net income | 11,016 | 10,461 |
| Average common shares issued and outstanding | 4,426,046 | 4,572,013 |
| Average diluted common shares issued and outstanding | 4,487,224 | 4,636,959 |
| Performance ratios | | |
| Return on average assets | 1.44 % | 1.47 % |
| Return on average common shareholders' equity | 16.86 | 16.34 |
| Total ending equity to total ending assets | 8.85 | 8.85 |
| Total average equity to total average assets | 8.66 | 9.00 |
| Dividend payout | 45.71 | 44.14 |
| Per common share data | | |
| Earnings | \$2.47 | \$2.29 |
| Diluted earnings | 2.44 | 2.25 |
| Dividends paid | 1.12 | 1.00 |
| Book value | 29.95 | 28.17 |
| Average balance sheet | | |
| Total loans and leases | \$727,193 | \$625,863 |
| Total assets | 1,541,644 | 1,436,298 |
| Total deposits | 691,898 | 667,350 |
| Long-term debt | 153,591 | 121,343 |
| Common shareholders' equity | 130,718 | 128,981 |
| Total shareholders' equity | 133,569 | 129,253 |
| Asset Quality | | |
| Allowance for credit losses ⁽¹⁾ | \$9,436 | \$9,475 |
| Nonperforming assets measured at historical cost | 2,392 | 1,641 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding measured at historical cost ⁽²⁾ | 1.20 % | 1.36 % |
| Allowance for loan and lease losses as a percentage of total nonperforming loans and leases measured at historical cost | 397 | 579 |
| Net charge-offs | \$2,922 | \$1,845 |
| Annualized net charge-offs as a percentage of average loans and leases outstanding measured at historical cost ⁽²⁾ | 0.81 % | 0.59 % |
| Nonperforming loans and leases as a percentage of total loans and leases outstanding measured at historical cost ⁽²⁾ | 0.30 | 0.23 |
| Nonperforming assets as a percentage of total loans, leases, and foreclosed properties ⁽²⁾ | 0.32 | 0.25 |
| Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs | 1.54 | 2.44 |
| Market price per share of common stock | | |
| Closing | \$48.89 | \$48.10 |
| High closing | 54.05 | 50.47 |
| Low closing | 48.80 | 43.09 |

⁽¹⁾ Includes allowance for loan and lease losses, and reserve for unfunded lending commitments.

⁽²⁾ Ratios do not include loans measured at fair value in accordance with SFAS 159 at and for the six months ended June 30, 2007. Loans measured at fair value were \$3.61 billion at June 30, 2007.

Table of Contents**Supplemental Financial Data**

Table 6 provides a reconciliation of the supplemental financial data mentioned below with financial measures defined by GAAP. Other companies may define or calculate supplemental financial data differently.

Operating Basis Presentation

In managing our business, we may at times look at performance excluding certain nonrecurring items. For example, as an alternative to net income, we view results on an operating basis, which represents net income excluding merger and restructuring charges. The operating basis of presentation is not defined by GAAP. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Net Interest Income FTE Basis

In addition, we view net interest income and related ratios and analysis (i.e., efficiency ratio, net interest yield and operating leverage) on a FTE basis. Although this is a non-GAAP measure, we believe managing the business with net interest income on a FTE basis provides a more accurate picture of the interest margin for comparative purposes. To derive the FTE basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, we use the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources.

Performance Measures

As mentioned above, certain performance measures including the efficiency ratio, net interest yield and operating leverage utilize net interest income (and thus total revenue) on a FTE basis. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates how many basis points we are earning over the cost of funds. Operating leverage measures the total percentage revenue growth minus the total percentage expense growth for the corresponding period. During our annual integrated planning process, we set operating leverage and efficiency targets for the Corporation and each line of business. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. Targets vary by year and by business, and are based on a variety of factors including maturity of the business, investment appetite, competitive environment, market factors, and other items (e.g., risk appetite). The aforementioned performance measures and ratios, return on average assets and dividend payout ratio, as well as those measures discussed more fully below, are presented in Table 6.

Return on Average Common Shareholders Equity and Return on Average Tangible Shareholders Equity

We also evaluate our business based upon ROE and ROTE measures. ROE and ROTE utilize non-GAAP allocation methodologies. ROE measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit. ROTE measures the earnings contribution of the Corporation as a percentage of shareholders' equity reduced by goodwill. These measures are used to evaluate our use of equity (i.e., capital) at the individual unit level and are integral components in the analytics for resource allocation. In addition, profitability, relationship and investment models all use ROE as a key measure to support our overall growth goal.

Table of Contents**Table 6****Supplemental Financial Data and Reconciliations to GAAP Financial Measures**

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|---|----------------------------|-----------|--------------------------|-----------|
| | 2007 | 2006 | 2007 | 2006 |
| Operating basis | | | | |
| Operating earnings | \$5,808 | \$5,598 | \$11,133 | \$10,645 |
| Return on average assets | 1.49 % | 1.54 % | 1.46 % | 1.49 % |
| Return on average common shareholders equity | 17.70 | 17.65 | 17.04 | 16.63 |
| Return on average tangible shareholders equity | 34.34 | 36.72 | 33.08 | 34.02 |
| Operating efficiency ratio (FTE basis) | 45.18 | 46.03 | 46.83 | 47.57 |
| Dividend payout ratio | 43.24 | 40.85 | 45.22 | 43.37 |
| Operating leverage | 1.99 | (0.99) | 1.63 | (1.71) |
| FTE basis data | | | | |
| Net interest income | \$8,781 | \$8,926 | \$17,378 | \$17,966 |
| Total revenue, net of interest expense | 19,958 | 18,515 | 38,442 | 36,470 |
| Net interest yield | 2.59 % | 2.85 % | 2.60 % | 2.91 % |
| Efficiency ratio | 45.56 | 47.08 | 47.32 | 48.37 |
| Reconciliation of net income to operating earnings | | | | |
| Net income | \$5,761 | \$5,475 | \$11,016 | \$10,461 |
| Merger and restructuring charges | 75 | 194 | 186 | 292 |
| Related income tax benefit | (28) | (71) | (69) | (108) |
| Operating earnings | \$5,808 | \$5,598 | \$11,133 | \$10,645 |
| Reconciliation of average shareholders equity to average tangible shareholders equity | | | | |
| Average shareholders equity | \$133,551 | \$127,373 | \$133,569 | \$129,253 |
| Average goodwill | (65,704) | (66,226) | (65,703) | (66,160) |
| Average tangible shareholders equity | \$67,847 | \$61,147 | \$67,866 | \$63,093 |
| Reconciliation of return on average assets to operating return on average assets | | | | |
| Return on average assets | 1.48 % | 1.51 % | 1.44 % | 1.47 % |
| Effect of merger and restructuring charges, net of tax benefit | 0.01 | 0.03 | 0.02 | 0.02 |
| Operating return on average assets | 1.49 % | 1.54 % | 1.46 % | 1.49 % |
| Reconciliation of return on average common shareholders equity to operating return on average common shareholders equity | | | | |
| Return on average common shareholders equity | 17.55 % | 17.26 % | 16.86 % | 16.34 % |
| Effect of merger and restructuring charges, net of tax benefit | 0.15 | 0.39 | 0.18 | 0.29 |
| Operating return on average common shareholders equity | 17.70 % | 17.65 % | 17.04 % | 16.63 % |
| Reconciliation of return on average tangible shareholders equity to operating return on average tangible shareholders equity | | | | |
| Return on average tangible shareholders equity | 34.06 % | 35.92 % | 32.73 % | 33.44 % |
| Effect of merger and restructuring charges, net of tax benefit | 0.28 | 0.80 | 0.35 | 0.58 |
| Operating return on average tangible shareholders equity | 34.34 % | 36.72 % | 33.08 % | 34.02 % |
| Reconciliation of efficiency ratio to operating efficiency ratio (FTE basis) | | | | |
| Efficiency ratio | 45.56 % | 47.08 % | 47.32 % | 48.37 % |
| Effect of merger and restructuring charges | (0.38) | (1.05) | (0.49) | (0.80) |
| Operating efficiency ratio | 45.18 % | 46.03 % | 46.83 % | 47.57 % |
| Reconciliation of dividend payout ratio to operating dividend payout ratio | | | | |
| Dividend payout ratio | 43.60 % | 41.76 % | 45.71 % | 44.14 % |
| Effect of merger and restructuring charges, net of tax benefit | (0.36) | (0.91) | (0.49) | (0.77) |
| Operating dividend payout ratio | 43.24 % | 40.85 % | 45.22 % | 43.37 % |
| Reconciliation of operating leverage to operating basis operating leverage | | | | |
| Operating leverage | 3.48 % | (1.62) % | 2.29 % | (1.71) % |
| Effect of merger and restructuring charges | (1.49) | 0.63 | (0.66) | - |
| Operating leverage | 1.99 % | (0.99) % | 1.63 % | (1.71) % |

Table of Contents**Core Net Interest Income Managed Basis**

In managing our business, we review core net interest income managed basis, which adjusts reported net interest income on a FTE basis for the impact of market-based activities and certain securitizations, net of retained securities. As discussed in the *GCIB* business segment section beginning on page 65, we evaluate our market-based results and strategies on a total market-based revenue approach by combining net interest income and noninterest income for the *Capital Markets and Advisory Services* business. We also adjust for loans that we originated and sold into certain securitizations. These securitizations include off-balance sheet loans and leases, specifically those loans in revolving securitizations and other securitizations where servicing is retained by the Corporation (e.g., credit card and home equity). Noninterest income, rather than net interest income and provision for credit losses, is recorded for assets that have been securitized as we are compensated for servicing the securitized assets and record servicing income and gains or losses on securitizations, where appropriate. We believe the use of this non-GAAP presentation provides additional clarity in assessing the results of the Corporation. An analysis of core net interest income managed basis, core average earning assets managed basis and core net interest yield on earning assets managed basis, which adjusts for the impact of these two non-core items from reported net interest income on a FTE basis, is shown below.

Table 7**Core Net Interest Income Managed Basis**

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|------------------|--------------------------|------------------|
| | 2007 | 2006 | 2007 | 2006 |
| Net interest income | | | | |
| As reported ⁽¹⁾ | \$8,781 | \$8,926 | \$17,378 | \$17,966 |
| Impact of market-based net interest income ⁽²⁾ | (635) | (380) | (1,119) | (792) |
| Core net interest income | 8,146 | 8,546 | 16,259 | 17,174 |
| Impact of securitizations ⁽³⁾ | 1,952 | 1,710 | 3,811 | 3,435 |
| Core net interest income managed basis | \$10,098 | \$10,256 | \$20,070 | \$20,609 |
| Average earning assets | | | | |
| As reported | \$1,358,199 | \$1,253,895 | \$1,340,172 | \$1,236,848 |
| Impact of market-based earning assets ⁽²⁾ | (425,647) | (357,617) | (416,928) | (347,170) |
| Core average earning assets | 932,552 | 896,278 | 923,244 | 889,678 |
| Impact of securitizations | 102,357 | 96,776 | 102,442 | 96,523 |
| Core average earning assets managed basis | \$1,034,909 | \$993,054 | \$1,025,686 | \$986,201 |
| Net interest yield contribution | | | | |
| As reported ⁽¹⁾ | 2.59 % | 2.85 % | 2.60 % | 2.91 % |
| Impact of market-based activities | 0.91 | 0.97 | 0.93 | 0.96 |
| Core net interest yield on earning assets | 3.50 | 3.82 | 3.53 | 3.87 |
| Impact of securitizations | 0.41 | 0.31 | 0.39 | 0.32 |
| Core net interest yield on earning assets managed basis | 3.91 % | 4.13 % | 3.92 % | 4.19 % |

⁽¹⁾ FTE basis

⁽²⁾ Represents market-based amounts included in the *Capital Markets and Advisory Services* business within *GCIB* and excludes net interest income on loans for which the fair value option has been elected.

⁽³⁾ Represents the impact of securitizations utilizing actual bond costs. This is different from the segment view which utilizes funds transfer pricing methodologies.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Core net interest income on a managed basis decreased \$158 million compared to the same period in 2006. This decrease was primarily driven by the impact of the divestitures of certain foreign operations in 2006 and the first quarter of 2007, increased hedge costs, higher cost of deposits, reduced benefits from purchase accounting adjustments and the negative impact of the adoption of FSP 13-2. These decreases were partially offset by higher levels of consumer and commercial domestic loans and increased ALM portfolio levels. Core net interest yield on a

managed basis decreased 22 bps to 3.91 percent compared to the same period in 2006.

Table of Contents

On a managed basis, core average earning assets increased \$41.9 billion compared to the same period in 2006 due to higher levels of consumer and commercial loans partially offset by a decrease in average debt securities.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Core net interest income on a managed basis decreased \$539 million, core average earning assets increased \$39.5 billion and core net interest yield decreased 27 bps compared to the same period in 2006. These period over period changes were primarily driven by the same factors as described in the three-month discussion above.

Table of Contents**Table 8****Quarterly Average Balances and Interest Rates FTE Basis**

| | Second Quarter 2007 | | | First Quarter 2007 | | |
|---|---------------------|----------------|---------------|--------------------|----------------|---------------|
| | Interest | | | Interest | | |
| | Average | Income/ | Yield/ | Average | Income/ | Yield/ |
| (Dollars in millions) | Balance | Expense | Rate | Balance | Expense | Rate |
| Earning assets | | | | | | |
| Time deposits placed and other short-term investments | \$15,310 | \$188 | 4.92 % | \$15,023 | \$169 | 4.57 % |
| Federal funds sold and securities purchased under agreements to resell | 166,258 | 2,156 | 5.19 | 166,195 | 1,979 | 4.79 |
| Trading account assets | 188,287 | 2,364 | 5.03 | 175,249 | 2,357 | 5.41 |
| Debt securities ⁽²⁾ | 177,834 | 2,394 | 5.39 | 186,498 | 2,451 | 5.27 |
| Loans and leases ⁽³⁾ : | | | | | | |
| Residential mortgage | 260,099 | 3,708 | 5.70 | 246,618 | 3,504 | 5.69 |
| Credit card domestic | 56,235 | 1,777 | 12.67 | 57,720 | 1,887 | 13.26 |
| Credit card foreign | 11,946 | 350 | 11.76 | 11,133 | 317 | 11.55 |
| Home equity ⁽⁴⁾ | 94,267 | 1,779 | 7.57 | 89,559 | 1,679 | 7.60 |
| Direct/Indirect consumer | 64,227 | 1,354 | 8.46 | 60,157 | 1,221 | 8.23 |
| Other consumer ⁽⁵⁾ | 8,101 | 187 | 9.28 | 8,809 | 204 | 9.36 |
| Total consumer | 494,875 | 9,155 | 7.41 | 473,996 | 8,812 | 7.50 |
| Commercial domestic | 166,529 | 3,039 | 7.32 | 163,620 | 2,934 | 7.27 |
| Commercial real estate ⁽⁶⁾ | 36,788 | 687 | 7.49 | 36,117 | 672 | 7.55 |
| Commercial lease financing | 19,784 | 217 | 4.40 | 19,651 | 175 | 3.55 |
| Commercial foreign | 22,223 | 319 | 5.75 | 20,658 | 330 | 6.48 |
| Total commercial | 245,324 | 4,262 | 6.97 | 240,046 | 4,111 | 6.94 |
| Total loans and leases | 740,199 | 13,417 | 7.26 | 714,042 | 12,923 | 7.31 |
| Other earning assets | 70,311 | 1,108 | 6.31 | 64,939 | 1,010 | 6.28 |
| Total earning assets ⁽⁷⁾ | 1,358,199 | 21,627 | 6.38 | 1,321,946 | 20,889 | 6.37 |
| Cash and cash equivalents | 33,689 | | | 33,623 | | |
| Other assets, less allowance for loan and lease losses | 169,761 | | | 165,849 | | |
| Total assets | \$1,561,649 | | | \$1,521,418 | | |
| Interest-bearing liabilities | | | | | | |
| Domestic interest-bearing deposits: | | | | | | |
| Savings | \$33,039 | \$47 | 0.58 % | \$32,773 | \$41 | 0.50 % |
| NOW and money market deposit accounts | 212,330 | 987 | 1.86 | 212,249 | 936 | 1.79 |
| Consumer CDs and IRAs | 161,703 | 1,857 | 4.61 | 159,505 | 1,832 | 4.66 |
| Negotiable CDs, public funds and other time deposits | 16,256 | 191 | 4.70 | 13,376 | 136 | 4.12 |
| Total domestic interest-bearing deposits | 423,328 | 3,082 | 2.92 | 417,903 | 2,945 | 2.86 |
| Foreign interest-bearing deposits: | | | | | | |
| Banks located in foreign countries | 41,940 | 522 | 4.99 | 40,372 | 531 | 5.34 |
| Governments and official institutions | 17,868 | 224 | 5.02 | 14,482 | 178 | 4.98 |
| Time, savings and other | 40,335 | 433 | 4.31 | 39,534 | 380 | 3.90 |
| Total foreign interest-bearing deposits | 100,143 | 1,179 | 4.72 | 94,388 | 1,089 | 4.68 |
| Total interest-bearing deposits | 523,471 | 4,261 | 3.27 | 512,291 | 4,034 | 3.19 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | | | | | | |
| | 419,260 | 5,537 | 5.30 | 414,104 | 5,318 | 5.20 |
| Trading account liabilities | 85,550 | 821 | 3.85 | 77,635 | 892 | 4.66 |
| Long-term debt | 158,500 | 2,227 | 5.62 | 148,627 | 2,048 | 5.51 |
| Total interest-bearing liabilities ⁽⁷⁾ | 1,186,781 | 12,846 | 4.34 | 1,152,657 | 12,292 | 4.31 |
| Noninterest-bearing sources: | | | | | | |
| Noninterest-bearing deposits | 173,564 | | | 174,413 | | |
| Other liabilities | 67,753 | | | 60,760 | | |
| Shareholders' equity | 133,551 | | | 133,588 | | |
| Total liabilities and shareholders' equity | \$1,561,649 | | | \$1,521,418 | | |
| Net interest spread | | | 2.04 % | | | 2.06 % |
| Impact of noninterest-bearing sources | | | 0.55 | | | 0.55 |
| Net interest income/yield on earning assets | | \$8,781 | 2.59 % | | \$8,597 | 2.61 % |

(1) Interest income (FTE basis) for the three months ended June 30, 2006, does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to net interest income and net interest yield on earning assets of

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

this retroactive tax adjustment was a reduction of \$270 million and 9 bps, respectively, for the three months ended June 30, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for net interest income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.

- (2) Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.
- (3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
- (4) Includes home equity loans of \$15.6 billion and \$13.5 billion in the second and first quarters of 2007, and \$11.7 billion, \$9.9 billion and \$8.7 billion in the fourth, third and second quarters of 2006, respectively.
- (5) Includes consumer finance loans of \$3.4 billion and \$3.0 billion in the second and first quarters of 2007, and \$2.8 billion, \$2.9 billion and \$3.0 billion in the fourth, third and second quarters of 2006, respectively; and foreign consumer loans of \$4.7 billion and \$5.8 billion in the second and first quarters of 2007, and \$7.8 billion, \$8.1 billion and \$7.8 billion in the fourth, third and second quarters of 2006, respectively.
- (6) Includes domestic commercial real estate loans of \$36.2 billion and \$35.5 billion in the second and first quarters of 2007, and \$36.1 billion, \$36.7 billion and \$36.0 billion in the fourth, third and second quarters of 2006, respectively.
- (7) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$117 million and \$121 million in the second and first quarters of 2007, and \$198 million, \$128 million and \$54 million in the fourth, third and second quarters of 2006, respectively. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on the underlying liabilities \$207 million and \$179 million in the second and first quarters of 2007, and \$(69) million, \$(48) million and \$87 million in the fourth, third and second quarters of 2006, respectively. For further information on interest rate contracts, see Interest Rate Risk Management for Nontrading Activities beginning on page 109.

Table of Contents**Quarterly Average Balances and Interest Rates FTE Basis (Continued)**

| | Fourth Quarter 2006 | | | Third Quarter 2006 | | | Second Quarter 2006 ⁽¹⁾ | | | |
|---|---------------------|--------------------|----------------|--------------------|--------------------|----------------|------------------------------------|--------------------|----------------|--|
| | Interest | | | Interest | | | Interest | | | |
| | Average | Income/ Expense | Yield/ Rate | Average | Income/ Expense | Yield/ Rate | Average | Income/ Expense | Yield/ Rate | |
| (Dollars in millions) | Balance | | | Balance | | | Balance | | | |
| Earning assets | | | | | | | | | | |
| Time deposits placed and other short-term investments | \$15,760 | \$166 | 4.19 % | \$15,629 | \$173 | 4.39 % | \$16,691 | \$168 | 4.05 % | |
| Federal funds sold and securities purchased under agreements to resell | 174,167 | 2,068 | 4.73 | 173,381 | 2,146 | 4.94 | 179,104 | 1,900 | 4.25 | |
| Trading account assets | 167,163 | 2,289 | 5.46 | 146,817 | 1,928 | 5.24 | 133,556 | 1,712 | 5.13 | |
| Debt securities ⁽²⁾ | 193,601 | 2,504 | 5.17 | 236,033 | 3,136 | 5.31 | 236,967 | 3,162 | 5.34 | |
| Loans and leases ⁽³⁾ : | | | | | | | | | | |
| Residential mortgage | 225,985 | 3,202 | 5.66 | 222,889 | 3,151 | 5.65 | 197,228 | 2,731 | 5.54 | |
| Credit card domestic | 59,802 | 2,101 | 13.94 | 62,508 | 2,189 | 13.90 | 64,980 | 2,168 | 13.38 | |
| Credit card foreign | 10,375 | 305 | 11.66 | 9,455 | 286 | 12.02 | 8,305 | 269 | 12.97 | |
| Home equity ⁽⁴⁾ | 84,905 | 1,626 | 7.60 | 79,899 | 1,522 | 7.56 | 75,894 | 1,378 | 7.28 | |
| Direct/Indirect consumer | 53,480 | 1,101 | 8.17 | 51,536 | 1,022 | 7.90 | 48,003 | 910 | 7.59 | |
| Other consumer ⁽⁵⁾ | 10,597 | 225 | 8.47 | 11,076 | 298 | 10.66 | 10,804 | 294 | 10.95 | |
| Total consumer | 445,144 | 8,560 | 7.65 | 437,363 | 8,468 | 7.71 | 405,214 | 7,750 | 7.66 | |
| Commercial domestic | 158,604 | 2,907 | 7.27 | 153,007 | 2,805 | 7.28 | 148,445 | 2,695 | 7.28 | |
| Commercial real estate ⁽⁶⁾ | 36,851 | 704 | 7.58 | 37,471 | 724 | 7.67 | 36,749 | 680 | 7.41 | |
| Commercial lease financing | 21,159 | 254 | 4.80 | 20,875 | 232 | 4.46 | 20,896 | 262 | 5.01 | |
| Commercial foreign | 21,840 | 337 | 6.12 | 24,761 | 454 | 7.27 | 24,345 | 456 | 7.52 | |
| Total commercial | 238,454 | 4,202 | 7.00 | 236,114 | 4,215 | 7.09 | 230,435 | 4,093 | 7.12 | |
| Total loans and leases | 683,598 | 12,762 | 7.42 | 673,477 | 12,683 | 7.49 | 635,649 | 11,843 | 7.47 | |
| Other earning assets | 65,172 | 1,058 | 6.46 | 57,029 | 914 | 6.38 | 51,928 | 808 | 6.24 | |
| Total earning assets ⁽⁷⁾ | 1,299,461 | 20,847 | 6.39 | 1,302,366 | 20,980 | 6.41 | 1,253,895 | 19,593 | 6.26 | |
| Cash and cash equivalents | 32,816 | | | 33,495 | | | 35,070 | | | |
| Other assets, less allowance for loan and lease losses | 162,873 | | | 162,126 | | | 167,039 | | | |
| Total assets | \$1,495,150 | | | \$1,497,987 | | | \$1,456,004 | | | |
| Interest-bearing liabilities | | | | | | | | | | |
| Domestic interest-bearing deposits: | | | | | | | | | | |
| Savings | \$32,965 | \$48 | 0.58 % | \$34,268 | \$69 | 0.81 % | \$35,681 | \$76 | 0.84 % | |
| NOW and money market deposit accounts | 211,055 | 966 | 1.81 | 212,690 | 1,053 | 1.96 | 221,198 | 996 | 1.81 | |
| Consumer CDs and IRAs | 154,621 | 1,794 | 4.60 | 147,607 | 1,658 | 4.46 | 141,408 | 1,393 | 3.95 | |
| Negotiable CDs, public funds and other time deposits | 13,052 | 140 | 4.30 | 14,105 | 150 | 4.19 | 13,005 | 123 | 3.80 | |
| Total domestic interest-bearing deposits | 411,693 | 2,948 | 2.84 | 408,670 | 2,930 | 2.84 | 411,292 | 2,588 | 2.52 | |
| Foreign interest-bearing deposits: | | | | | | | | | | |
| Banks located in foreign countries | 38,648 | 507 | 5.21 | 38,588 | 562 | 5.78 | 32,456 | 489 | 6.05 | |
| Governments and official institutions | 14,220 | 168 | 4.70 | 12,801 | 156 | 4.83 | 13,428 | 155 | 4.63 | |
| Time, savings and other | 41,328 | 366 | 3.50 | 40,444 | 328 | 3.22 | 37,178 | 276 | 2.98 | |
| Total foreign interest-bearing deposits | 94,196 | 1,041 | 4.38 | 91,833 | 1,046 | 4.52 | 83,062 | 920 | 4.44 | |
| Total interest-bearing deposits | 505,889 | 3,989 | 3.13 | 500,503 | 3,976 | 3.15 | 494,354 | 3,508 | 2.85 | |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | | | | | | | | | | |
| | 405,748 | 5,222 | 5.11 | 429,882 | 5,467 | 5.05 | 408,734 | 4,842 | 4.75 | |
| Trading account liabilities | 75,261 | 800 | 4.21 | 69,462 | 727 | 4.15 | 61,263 | 596 | 3.90 | |
| Long-term debt | 140,756 | 1,881 | 5.34 | 136,769 | 1,916 | 5.60 | 125,620 | 1,721 | 5.48 | |
| Total interest-bearing liabilities ⁽⁷⁾ | 1,127,654 | 11,892 | 4.19 | 1,136,616 | 12,086 | 4.23 | 1,089,971 | 10,667 | 3.92 | |
| Noninterest-bearing sources: | | | | | | | | | | |
| Noninterest-bearing deposits | 174,356 | | | 176,348 | | | 180,442 | | | |
| Other liabilities | 59,093 | | | 55,761 | | | 58,218 | | | |
| Shareholders equity | 134,047 | | | 129,262 | | | 127,373 | | | |
| Total liabilities and shareholders equity | \$1,495,150 | | | \$1,497,987 | | | \$1,456,004 | | | |
| Net interest spread | | | 2.20 % | | | 2.18 % | | | 2.34 % | |
| Impact of noninterest-bearing sources | | | 0.55 | | | 0.55 | | | 0.51 | |
| Net interest income/yield on earning assets | | \$8,955 | 2.75 % | | \$8,894 | 2.73 % | | \$8,926 | 2.85 % | |

Table of Contents**Table 9****Year-to-Date Average Balances and Interest Rates - FTE Basis**

| (Dollars in millions) | Six Months Ended June 30 | | | | | | |
|---|--------------------------|------------------------------|-------------|----------|--------------------|----------------------------------|---------------|
| | Average Balance | 2007 Interest Income/Expense | Yield/Rate | | Average Balance | 2006 (1) Interest Income/Expense | Yield/Rate |
| Earning assets | | | | | | | |
| Time deposits placed and other short-term investments | \$15,167 | \$357 | 4.75 | % | \$15,525 | \$307 | 3.99 % |
| Federal funds sold and securities purchased under agreements to resell | 166,227 | 4,135 | 4.99 | | 176,919 | 3,609 | 4.09 |
| Trading account assets | 181,804 | 4,721 | 5.21 | | 133,459 | 3,335 | 5.01 |
| Debt securities (2) | 182,142 | 4,845 | 5.32 | | 235,793 | 6,205 | 5.27 |
| Loans and leases (3): | | | | | | | |
| Residential mortgage | 253,396 | 7,212 | 5.70 | | 191,046 | 5,255 | 5.51 |
| Credit card domestic | 56,973 | 3,664 | 12.97 | | 66,566 | 4,348 | 13.17 |
| Credit card foreign | 11,542 | 667 | 11.66 | | 8,354 | 556 | 13.41 |
| Home equity (4) | 91,926 | 3,458 | 7.59 | | 74,166 | 2,625 | 7.14 |
| Direct/Indirect consumer | 62,204 | 2,575 | 8.35 | | 47,407 | 1,761 | 7.46 |
| Other consumer (5) | 8,452 | 391 | 9.32 | | 10,581 | 566 | 10.77 |
| Total consumer | 484,493 | 17,967 | 7.46 | | 398,120 | 15,111 | 7.63 |
| Commercial domestic | 165,083 | 5,973 | 7.30 | | 146,580 | 5,185 | 7.13 |
| Commercial real estate (6) | 36,454 | 1,359 | 7.52 | | 36,713 | 1,312 | 7.20 |
| Commercial lease financing | 19,718 | 392 | 3.97 | | 20,705 | 509 | 4.91 |
| Commercial foreign | 21,445 | 649 | 6.10 | | 23,745 | 883 | 7.50 |
| Total commercial | 242,700 | 8,373 | 6.95 | | 227,743 | 7,889 | 6.98 |
| Total loans and leases | 727,193 | 26,340 | 7.29 | | 625,863 | 23,000 | 7.40 |
| Other earning assets | 67,639 | 2,118 | 6.29 | | 49,289 | 1,526 | 6.23 |
| Total earning assets (7) | 1,340,172 | 42,516 | 6.38 | | 1,236,848 | 37,982 | 6.17 |
| Cash and cash equivalents | 33,656 | | | | 34,964 | | |
| Other assets, less allowance for loan and lease losses | 167,816 | | | | 164,486 | | |
| Total assets | \$1,541,644 | | | | \$1,436,298 | | |
| Interest-bearing liabilities | | | | | | | |
| Domestic interest-bearing deposits: | | | | | | | |
| Savings | \$32,907 | \$88 | 0.54 | % | \$35,616 | \$152 | 0.86 % |
| NOW and money market deposit accounts | 212,290 | 1,923 | 1.83 | | 224,384 | 1,904 | 1.71 |
| Consumer CDs and IRAs | 160,610 | 3,689 | 4.63 | | 138,256 | 2,570 | 3.75 |
| Negotiable CDs, public funds and other time deposits | 14,824 | 327 | 4.44 | | 10,790 | 193 | 3.60 |
| Total domestic interest-bearing deposits | 420,631 | 6,027 | 2.89 | | 409,046 | 4,819 | 2.38 |
| Foreign interest-bearing deposits: | | | | | | | |
| Banks located in foreign countries | 41,160 | 1,053 | 5.16 | | 31,292 | 913 | 5.88 |
| Governments and official institutions | 16,184 | 402 | 5.00 | | 11,823 | 262 | 4.47 |
| Time, savings and other | 39,937 | 813 | 4.11 | | 36,163 | 521 | 2.91 |
| Total foreign interest-bearing deposits | 97,281 | 2,268 | 4.70 | | 79,278 | 1,696 | 4.32 |
| Total interest-bearing deposits | 517,912 | 8,295 | 3.23 | | 488,324 | 6,515 | 2.69 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | | | | | | | |
| | 416,696 | 10,855 | 5.25 | | 404,339 | 9,151 | 4.56 |
| Trading account liabilities | 81,615 | 1,713 | 4.23 | | 56,889 | 1,113 | 3.94 |
| Long-term debt | 153,591 | 4,275 | 5.57 | | 121,343 | 3,237 | 5.34 |
| Total interest-bearing liabilities (7) | 1,169,814 | 25,138 | 4.33 | | 1,070,895 | 20,016 | 3.76 |
| Noninterest-bearing sources: | | | | | | | |
| Noninterest-bearing deposits | 173,986 | | | | 179,026 | | |
| Other liabilities | 64,275 | | | | 57,124 | | |
| Shareholders equity | 133,569 | | | | 129,253 | | |
| Total liabilities and shareholders equity | \$1,541,644 | | | | \$1,436,298 | | |
| Net interest spread | | | 2.05 | % | | | 2.41 % |
| Impact of noninterest-bearing sources | | | 0.55 | | | | 0.50 |
| Net interest income/yield on earning assets | | \$17,378 | 2.60 | % | | \$17,966 | 2.91 % |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

- (1) Interest income (FTE basis) for the six months ended June 30, 2006, does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to net interest income and net interest yield on earning assets of this retroactive tax adjustment was a reduction of \$270 million and 4 bps, respectively, for the six months ended June 30, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for net interest income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.
- (2) Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.
- (3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
- (4) Includes home equity loans of \$14.5 billion and \$8.5 billion for the six months ended June 30, 2007 and 2006.
- (5) Includes consumer finance loans of \$3.2 billion and \$3.0 billion, and foreign consumer loans of \$5.3 billion and \$7.6 billion for the six months ended June 30, 2007 and 2006.
- (6) Includes domestic commercial real estate loans of \$35.8 billion and \$36.0 billion for the six months ended June 30, 2007 and 2006.
- (7) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$238 million and \$46 million in the six months ended June 30, 2007 and 2006. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities \$386 million and \$223 million in the six months ended June 30, 2007 and 2006. For additional information on interest rate contracts, see Interest Rate Risk Management for Nontrading Activities beginning on page 109.

Table of Contents

Business Segment Operations

Segment Description

The Corporation reports the results of its operations through three business segments: *GCSBB*, *GCIB* and *GWIM*, with the remaining operations recorded in *All Other*. Certain prior period amounts have been reclassified to conform to current period presentation. For more information on the Corporation's basis of presentation, selected financial information for the business segments and reconciliations to consolidated total revenue and net income amounts, see *Note 16 Business Segment Information* to the Consolidated Financial Statements.

Basis of Presentation

We prepare and evaluate segment results using certain non-GAAP methodologies and performance measures, many of which are discussed in Supplemental Financial Data beginning on page 49. We begin by evaluating the operating results of the businesses which by definition excludes merger and restructuring charges. The segment results also reflect certain revenue and expense methodologies which are utilized to determine net income. The net interest income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics.

The management accounting reporting process derives segment and business results by utilizing allocation methodologies for revenue, expense and capital. The net income derived for the businesses are dependent upon revenue and cost allocations using an activity-based costing model, funds transfer pricing, and other methodologies and assumptions management believes are appropriate to reflect the results of the business.

The Corporation's ALM activities maintain an overall interest rate risk management strategy that incorporates the use of interest rate contracts to manage fluctuations in earnings that are caused by interest rate volatility. The Corporation's goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect net interest income. The results of the business segments will fluctuate based on the performance of corporate ALM activities. Some ALM activities are recorded in the businesses (i.e., *Deposits*) such as external product pricing decisions, including deposit pricing strategies, as well as the effects of our internal funds transfer pricing process and other ALM actions such as portfolio positioning. The net effects of other ALM activities are reported in each of the Corporation's segments under *ALM/Other*. In addition, any residual effect of the funds transfer pricing process is retained in *All Other*.

Certain expenses not directly attributable to a specific business segment are allocated to the segments based on pre-determined means. The most significant of these expenses include data processing costs, item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain centralized or shared functions are allocated based on methodologies which reflect utilization.

Equity is allocated to business segments and related businesses using a risk-adjusted methodology incorporating each unit's credit, market, interest rate and operational risk components. The nature of these risks is discussed further beginning on page 85. ROE is calculated by dividing net income by average allocated equity. Average equity is allocated to the business segments and related businesses and is impacted by the portion of goodwill that is specifically assigned to the businesses and the unallocated portion of goodwill that resides in *ALM/Other*.

Table of Contents**Global Consumer and Small Business Banking**

| (Dollars in millions) | Three Months Ended June 30, 2007 | | | | |
|--|----------------------------------|----------------|------------------------------|-------------------------------------|-------------|
| | Total ⁽¹⁾ | Deposits | Card Services ⁽¹⁾ | Consumer Real Estate ⁽²⁾ | ALM/Other |
| Net interest income ⁽³⁾ | \$7,150 | \$2,378 | \$4,044 | \$546 | \$182 |
| Noninterest income: | | | | | |
| Card income | 2,676 | 539 | 2,135 | 2 | - |
| Service charges | 1,488 | 1,487 | - | 1 | - |
| Mortgage banking income | 297 | - | - | 297 | - |
| Gains (losses) on sales of debt securities | - | - | - | - | - |
| All other income | 328 | - | 251 | 10 | 67 |
| Total noninterest income | 4,789 | 2,026 | 2,386 | 310 | 67 |
| Total revenue, net of interest expense | 11,939 | 4,404 | 6,430 | 856 | 249 |
| Provision for credit losses ⁽⁴⁾ | 3,094 | 56 | 2,857 | 125 | 56 |
| Noninterest expense | 4,969 | 2,254 | 2,058 | 508 | 149 |
| Income before income taxes | 3,876 | 2,094 | 1,515 | 223 | 44 |
| Income tax expense ⁽³⁾ | 1,417 | 765 | 554 | 82 | 16 |
| Net income | \$2,459 | \$1,329 | \$961 | \$141 | \$28 |
| Net interest yield ⁽³⁾ | 8.29 % | 3.03 % | 7.91 % | 2.07 % | n/m |
| Return on average equity ⁽⁵⁾ | 15.80 | 35.80 | 8.74 | 14.92 | n/m |
| Efficiency ratio ⁽³⁾ | 41.62 | 51.19 | 32.00 | 59.26 | n/m |
| Period end total assets ⁽⁶⁾ | \$402,195 | \$336,373 | \$241,890 | \$113,215 | n/m |

| (Dollars in millions) | Three Months Ended June 30, 2006 | | | | |
|--|----------------------------------|----------------|------------------------------|-------------------------------------|-------------|
| | Total ⁽¹⁾ | Deposits | Card Services ⁽¹⁾ | Consumer Real Estate ⁽²⁾ | ALM/Other |
| Net interest income ⁽³⁾ | \$6,967 | \$2,372 | \$4,032 | \$478 | \$85 |
| Noninterest income: | | | | | |
| Card income | 2,528 | 473 | 2,054 | 1 | - |
| Service charges | 1,349 | 1,348 | - | 1 | - |
| Mortgage banking income | 210 | - | - | 210 | - |
| Gains (losses) on sales of debt securities | - | - | - | - | - |
| All other income | 323 | - | 242 | 11 | 70 |
| Total noninterest income | 4,410 | 1,821 | 2,296 | 223 | 70 |
| Total revenue, net of interest expense | 11,377 | 4,193 | 6,328 | 701 | 155 |
| Provision for credit losses ⁽⁴⁾ | 1,807 | 30 | 1,733 | 15 | 29 |
| Noninterest expense | 4,508 | 2,126 | 1,883 | 413 | 86 |
| Income before income taxes | 5,062 | 2,037 | 2,712 | 273 | 40 |
| Income tax expense ⁽³⁾ | 1,858 | 748 | 997 | 100 | 13 |
| Net income | \$3,204 | \$1,289 | \$1,715 | \$173 | \$27 |
| Net interest yield ⁽³⁾ | 8.15 % | 2.93 % | 8.59 % | 2.16 % | n/m |
| Return on average equity ⁽⁵⁾ | 20.14 | 35.63 | 15.02 | 22.87 | n/m |
| Efficiency ratio ⁽³⁾ | 39.62 | 50.70 | 29.76 | 58.94 | n/m |
| Period end total assets ⁽⁶⁾ | \$396,150 | \$347,735 | \$225,289 | \$93,395 | n/m |

⁽¹⁾ Presented on a managed basis, specifically *Card Services*.

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

(2) Effective January 1, 2007, *GCSBB* combined the former *Mortgage* and *Home Equity* businesses into *Consumer Real Estate*.

(3) FTE basis

(4) Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

(5) Average allocated equity for *GCSBB* was \$62.4 billion and \$63.8 billion for the three months ended June 30, 2007 and 2006.

(6) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Table of Contents**Global Consumer and Small Business Banking**

| (Dollars in millions) | Six Months Ended June 30, 2007 | | | | |
|--|--------------------------------|----------------|------------------------------|-------------------------------------|-------------|
| | Total ⁽¹⁾ | Deposits | Card Services ⁽¹⁾ | Consumer Real Estate ⁽²⁾ | ALM/Other |
| Net interest income ⁽³⁾ | \$14,179 | \$4,745 | \$8,035 | \$1,070 | \$329 |
| Noninterest income: | | | | | |
| Card income | 5,127 | 1,038 | 4,086 | 3 | - |
| Service charges | 2,865 | 2,862 | - | 3 | - |
| Mortgage banking income | 599 | - | - | 599 | - |
| Gains (losses) on sales of debt securities | (1) | - | - | - | (1) |
| All other income | 593 | - | 440 | 20 | 133 |
| Total noninterest income | 9,183 | 3,900 | 4,526 | 625 | 132 |
| Total revenue, net of interest expense | 23,362 | 8,645 | 12,561 | 1,695 | 461 |
| Provision for credit losses ⁽⁴⁾ | 5,505 | 94 | 5,156 | 155 | 100 |
| Noninterest expense | 9,700 | 4,411 | 4,062 | 953 | 274 |
| Income before income taxes | 8,157 | 4,140 | 3,343 | 587 | 87 |
| Income tax expense ⁽³⁾ | 3,003 | 1,524 | 1,231 | 216 | 32 |
| Net income | \$5,154 | \$2,616 | \$2,112 | \$371 | \$55 |
| Net interest yield ⁽³⁾ | 8.27 % | 3.04 % | 7.96 % | 2.10 % | n/m |
| Return on average equity ⁽⁵⁾ | 16.67 | 35.39 | 9.67 | 20.29 | n/m |
| Efficiency ratio ⁽³⁾ | 41.52 | 51.03 | 32.34 | 56.22 | n/m |
| Period end total assets ⁽⁶⁾ | \$402,195 | \$336,373 | \$241,890 | \$113,215 | n/m |

| (Dollars in millions) | Six Months Ended June 30, 2006 | | | | |
|--|--------------------------------|----------------|------------------------------|-------------------------------------|-------------|
| | Total ⁽¹⁾ | Deposits | Card Services ⁽¹⁾ | Consumer Real Estate ⁽²⁾ | ALM/Other |
| Net interest income ⁽³⁾ | \$14,059 | \$4,660 | \$8,170 | \$974 | \$255 |
| Noninterest income: | | | | | |
| Card income | 4,635 | 901 | 3,730 | 4 | - |
| Service charges | 2,539 | 2,538 | - | 1 | - |
| Mortgage banking income | 415 | - | - | 415 | - |
| Gains (losses) on sales of debt securities | (1) | - | - | - | (1) |
| All other income | 571 | - | 427 | 23 | 121 |
| Total noninterest income | 8,159 | 3,439 | 4,157 | 443 | 120 |
| Total revenue, net of interest expense | 22,218 | 8,099 | 12,327 | 1,417 | 375 |
| Provision for credit losses ⁽⁴⁾ | 3,708 | 58 | 3,542 | 29 | 79 |
| Noninterest expense | 9,119 | 4,321 | 3,803 | 819 | 176 |
| Income before income taxes | 9,391 | 3,720 | 4,982 | 569 | 120 |
| Income tax expense ⁽³⁾ | 3,462 | 1,372 | 1,838 | 210 | 42 |
| Net income | \$5,929 | \$2,348 | \$3,144 | \$359 | \$78 |
| Net interest yield ⁽³⁾ | 8.25 % | 2.91 % | 8.76 % | 2.23 % | n/m |
| Return on average equity ⁽⁵⁾ | 18.42 | 32.62 | 13.93 | 23.72 | n/m |
| Efficiency ratio ⁽³⁾ | 41.04 | 53.36 | 30.85 | 57.75 | n/m |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

| | | | | | | |
|------------|----------------------------|-----------|-----------|-----------|----------|-----|
| Period end | total asset ⁽⁶⁾ | \$396,150 | \$347,735 | \$225,289 | \$93,395 | n/m |
|------------|----------------------------|-----------|-----------|-----------|----------|-----|

(1) Presented on a managed basis, specifically *Card Services*.

(2) Effective January 1, 2007, *GCSBB* combined the former *Mortgage* and *Home Equity* businesses into *Consumer Real Estate*.

(3) FTE basis

(4) Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

(5) Average allocated equity for *GCSBB* was \$62.3 billion and \$64.9 billion for the six months ended June 30, 2007 and 2006.

(6) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Table of Contents

| (Dollars in millions) | Ending Balance | | Average Balance | | | |
|-------------------------------------|------------------|-----------|----------------------------|-----------|--------------------------|-----------|
| | June 30 | | Three Months Ended June 30 | | Six Months Ended June 30 | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Total loans and leases | \$324,452 | \$285,885 | \$317,246 | \$282,390 | \$312,701 | \$280,821 |
| Total earning assets ⁽¹⁾ | 344,765 | 337,138 | 346,045 | 343,093 | 345,803 | 343,753 |
| Total assets ⁽¹⁾ | 402,195 | 396,150 | 401,425 | 396,054 | 401,026 | 396,434 |
| Total deposits | 326,978 | 338,827 | 326,741 | 336,105 | 326,647 | 334,413 |

⁽¹⁾Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

The strategy for *GCSBB* is to attract, retain and deepen customer relationships. We achieve this strategy through our ability to offer a wide range of products and services through a franchise that stretches coast to coast through 30 states and the District of Columbia. We also provide credit card products to customers in Canada, Ireland, Spain and the United Kingdom. In the U.S., we serve approximately 57 million consumer and small business relationships utilizing our network of 5,749 banking centers, 17,183 domestic branded ATMs, and telephone and Internet channels. Within *GCSBB*, there are three primary businesses: *Deposits*, *Card Services*, and *Consumer Real Estate*. In addition, *ALM/Other* includes the results of ALM activities and other consumer-related businesses (e.g., insurance). *GCSBB*, specifically *Card Services*, is presented on a managed basis. For a reconciliation of managed *GCSBB* to held *GCSBB*, see *Note 16 - Business Segment Information* to the Consolidated Financial Statements.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income decreased \$745 million to \$2.5 billion compared to the same period in 2006. The increase in total revenue was more than offset by an increase in provision for credit losses in *Card Services* and an increase in noninterest expense.

Net interest income remained relatively flat compared to the same period in 2006. Noninterest income increased \$379 million, or nine percent, compared to the same period in 2006, mainly due to increases of \$148 million in card income, \$139 million in service charges and \$87 million in mortgage banking income. Card income was higher mainly due to increases in cash advance fees and interchange income from debit and credit cards. Service charges increased due to new account growth. Mortgage banking income increased due to the impact of the adoption of SFAS 159 on *Consumer Real Estate* loans held-for-sale and the net favorable performance of the MSRs.

Provision for credit losses increased \$1.3 billion, or 71 percent, to \$3.1 billion compared to the same period in 2006. This increase primarily resulted from a \$1.1 billion increase in *Card Services* which was mainly driven by portfolio seasoning reflective of growth in the businesses and increased losses from the unusually low levels experienced in 2006 post bankruptcy reform. Additionally, within *Consumer Real Estate*, higher losses inherent in our home equity portfolio reflective of the growth and seasoning of the portfolio also contributed to the increase. For further discussion of the increase in provision for credit losses related to *Card Services*, see the *Card Services* discussion on page 60.

Noninterest expense increased \$461 million, or 10 percent, to \$5.0 billion mainly due to increases in technology, overhead and personnel including the ongoing impact of adopting SFAS 159.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income decreased \$775 million to \$5.2 billion compared to the same period in 2006. The increase in noninterest income of \$1.0 billion was more than offset by the \$1.8 billion increase in provision for credit losses, driven by *Card Services*, and an increase in noninterest expense of \$581 million. These period over period changes were largely driven by the same factors as described in the three month discussion above. In addition, the change in card income was impacted by an unfavorable change in the value of the interest-only strip in the prior year compared to a favorable change in the current year.

Table of Contents**Deposits**

Deposits provides a comprehensive range of products to consumers and small businesses. Our products include traditional savings accounts, money market savings accounts, CDs and IRAs, and non-interest and interest-bearing checking accounts. Debit card results are also included in *Deposits*.

Deposit products provide a relatively stable source of funding and liquidity. We earn net interest spread revenues from investing this liquidity in earning assets through client facing lending activity and our ALM activities. The revenue is attributed to the deposit products using our funds transfer pricing process which takes into account the interest rates and maturity characteristics of the deposits. *Deposits* also generate various account fees such as account service fees, non-sufficient fund fees and overdraft charges while debit cards generate interchange fees. Interchange fees are volume-based and paid by merchants to have the debit transactions processed.

We added approximately 717 thousand net new retail checking accounts and 516 thousand net new retail savings accounts for the three months ended June 30, 2007. We added approximately 1.2 million net new retail checking accounts and 943 thousand net new retail savings accounts for the six months ended June 30, 2007. These additions resulted from continued improvement in sales and service results in the Banking Center Channel, the success of innovative products such as Keep the Change and \$0 Online Equity Trades, as well as eCommerce accessibility and customer referrals.

The Corporation continues to migrate qualifying affluent customers and their related deposit balances from *GCSBB* to *GWIM*. For the three and six months ended June 30, 2007, a total of \$2.9 billion and \$6.4 billion of deposits were migrated from *GCSBB* to *GWIM* compared to \$2.1 billion and \$5.3 billion for the same periods in 2006. After migration, the associated net interest income, service charges and noninterest expense is recorded in *GWIM*.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income increased \$40 million, or three percent, compared to the same period in 2006. Net interest income remained relatively flat at \$2.4 billion compared to the same period in 2006. Average deposits decreased \$9.6 billion, or three percent, largely due to the migration of deposit balances to *GWIM*, partially offset by organic growth. Offsetting the decline in average deposits was an increase in deposit spreads of 10 bps to 3.04 percent as a result of disciplined pricing. The increase in noninterest income was driven by higher service charges of \$139 million, or 10 percent, and higher debit card interchange income of \$66 million, or 14 percent. The increase to service charges was attributable to new account growth. Debit card interchange income grew due to a higher number of checking accounts, increased usage and continued improvements in penetration rates (i.e., increase in the number of existing account holders with debit cards).

Noninterest expense increased \$128 million, or six percent, compared to the same period in 2006, primarily due to costs associated with higher transaction volume and an increase in litigation reserves.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income increased \$268 million, or 11 percent, compared to the same period in 2006. The increase in net income was driven by an increase in noninterest income of \$461 million, or 13 percent, partially offset by an increase in noninterest expense of \$90 million. Net interest income remained relatively flat at \$4.7 billion. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

Card Services

Card Services, which excludes the results of debit cards (included in *Deposits*), provides a broad offering of products, including U.S. Consumer and Business Card, Unsecured Lending, Merchant Services and International Card Businesses. We offer a variety of co-branded and affinity credit card products and have become the leading issuer of credit cards through endorsed marketing in the U.S. and Europe.

Table of Contents

The Corporation reports its *GCSBB* results, specifically *Card Services*, on a managed basis, which is consistent with the way that management as well as analysts evaluate the results of *GCSBB*. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet QSPE which is excluded from the Corporation's consolidated financial statements in accordance with GAAP.

Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income decreased \$754 million, or 44 percent, compared to the same period in 2006. The decrease was driven by \$1.1 billion in higher provision for credit losses. Net interest income remained relatively flat at \$4.0 billion compared to the same period in 2006 as an increase in average loans and leases of \$16.4 billion was partially offset by spread compression.

Noninterest income increased \$90 million, or four percent, compared to the same period in 2006, mainly due to organic growth which increased cash advance fees and interchange income.

Provision for credit losses increased \$1.1 billion, or 65 percent, compared to the same period in 2006. The increase was primarily driven by higher managed net losses. Reserve increases for higher losses inherent in our small business card portfolio reflective of growth in the business, as well as from seasoning of the domestic consumer credit card and unsecured lending portfolios also contributed to the increase in provision for credit losses.

Noninterest expense increased \$175 million, or nine percent, compared to the same period in 2006, largely due to increases in overhead and technology related costs.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income decreased \$1.0 billion, or 33 percent, compared to the same period in 2006. The decrease was driven by increases in provision for credit losses of \$1.6 billion and noninterest expense of \$259 million, partially offset by an increase in noninterest income of \$369 million. These period over period changes were primarily driven by the same factors as described in the three month discussion above. In addition, the change in card income was impacted by an unfavorable change in the value of the interest-only strip in the prior year compared to a favorable change in the current year. Also, the increase in provision for credit losses was partially offset by a higher level of reserve reduction from the addition of legacy Bank of America accounts which have a higher loss profile to the domestic consumer credit card securitization master trust.

Table of Contents**Key Statistics**

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|-------------------------------------|----------------------------|-----------|--------------------------|-----------|
| | 2007 | 2006 | 2007 | 2006 |
| Card Services | | | | |
| Average total loans and leases: | | | | |
| Managed | \$204,332 | \$187,898 | \$202,758 | \$187,222 |
| Held | 102,427 | 92,946 | 100,917 | 93,352 |
| Period end total loans and leases: | | | | |
| Managed | 208,130 | 189,887 | 208,130 | 189,887 |
| Held | 105,378 | 93,039 | 105,378 | 93,039 |
| Managed net losses ⁽¹⁾ : | | | | |
| Amount | 2,534 | 1,684 | 4,865 | 3,016 |
| Percent | 4.98 % | 3.59 % | 4.84 % | 3.25 % |
| Credit Card ⁽²⁾ | | | | |
| Average total loans and leases: | | | | |
| Managed | \$167,569 | \$161,317 | \$167,481 | \$161,725 |
| Held | 68,181 | 73,285 | 68,515 | 74,920 |
| Period end total loans and leases: | | | | |
| Managed | 169,852 | 162,130 | 169,852 | 162,130 |
| Held | 69,241 | 71,566 | 69,241 | 71,566 |
| Managed net losses ⁽¹⁾ : | | | | |
| Amount | 2,099 | 1,474 | 4,052 | 2,720 |
| Percent | 5.02 % | 3.67 % | 4.88 % | 3.39 % |

⁽¹⁾ Represents net charge-offs on held loans combined with realized credit losses associated with the securitized loan portfolio.

⁽²⁾ Includes U.S. consumer card and foreign credit card. Does not include business card.

The table above and the discussion below presents select key indicators for the *Card Services* and credit card portfolios.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Managed net losses increased \$850 million to \$2.5 billion, or 4.98 percent of average *Card Services* outstandings, compared to \$1.7 billion, or 3.59 percent in the same period in 2006. This increase was primarily driven by portfolio seasoning and increases from the unusually low loss levels experienced in 2006 post bankruptcy reform.

Managed *Card Services* total average loans and leases increased \$16.4 billion to \$204.3 billion compared to the same period in 2006, predominantly driven by growth in the foreign and unsecured lending portfolios.

Managed credit card net losses increased \$625 million to \$2.1 billion, or 5.02 percent of average credit card outstandings, compared to \$1.5 billion, or 3.67 percent for the same period in 2006. The increase was driven by portfolio seasoning and increases from the unusually low loss levels experienced in 2006 post bankruptcy reform.

Managed credit card total average loans and leases increased \$6.3 billion to \$167.6 billion compared to the same period in 2006. The increase was mainly driven by growth in the foreign portfolios.

Table of Contents**Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006**

Managed net losses increased \$1.8 billion to \$4.9 billion, or 4.84 percent of average *Card Services* outstandings, compared to \$3.0 billion, or 3.25 percent (\$3.3 billion or 3.50 percent excluding the impact of SOP 03-3) in the same period in 2006. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

Managed credit card net losses increased \$1.3 billion to \$4.1 billion, or 4.88 percent of average credit card outstandings, compared to \$2.7 billion, or 3.39 percent (\$2.8 billion or 3.54 percent excluding SOP 03-3) for the same period in 2006. Managed credit card total average loans and leases increased \$5.8 billion to \$167.5 billion compared to the same period in 2006. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

Consumer Real Estate

Consumer Real Estate generates revenue by providing an extensive line of consumer real estate products and services to customers nationwide. *Consumer Real Estate* products are available to our customers through a retail network of personal bankers located in 5,749 banking centers, mortgage loan officers in nearly 200 locations and through a sales force offering our customers direct telephone and online access to our products. Additionally, we serve our customers through a partnership with more than 7,000 mortgage brokers in all 50 states. *Consumer Real Estate* products include fixed and adjustable rate loans for home purchase and refinancing needs, lines of credit and home equity loans. Mortgage products are either sold into the secondary mortgage market to investors, while retaining the Bank of America customer relationships, or are held on our balance sheet for ALM purposes. *Consumer Real Estate* is not impacted by the Corporation's mortgage production retention decisions as *Consumer Real Estate* is compensated for the decision on a management accounting basis with a corresponding offset recorded in *All Other*.

The consumer real estate business includes the origination, fulfillment, sale and servicing of first mortgage loan products, reverse mortgage products and home equity products. Servicing activities primarily include collecting cash for principal, interest and escrow payments from borrowers, disbursing customer draws for lines of credit and accounting for and remitting principal and interest payments to investors and escrow payments to third parties. Servicing income includes ancillary income derived in connection with these activities such as late fees.

Consumer Real Estate first mortgage and home equity production within *GCSBB* was \$44.3 billion and \$82.3 billion for the three and six months ended June 30, 2007 compared to \$38.1 billion and \$68.3 billion for the same periods in 2006. During the second quarter, the Corporation completed the purchase of a reverse mortgage business which will increase the Corporation's offerings of reverse mortgages.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income for *Consumer Real Estate* decreased \$32 million, or 18 percent, compared to the same period in 2006. The decrease in net income was driven by \$110 million in higher provision for credit losses and an increase in noninterest expense of \$95 million, partially offset by an increase in total revenue of \$155 million. The increase in total revenue was due to an increase of \$68 million, or 14 percent, in net interest income and an increase of \$87 million, or 41 percent, in mortgage banking income. Net interest income growth was predominantly driven by loan production in our home equity business, partially offset by spread compression. Average loans and leases increased \$18.5 billion, or 22 percent. The increase in mortgage banking income was primarily due to the ongoing impact of the adoption of SFAS 159 on *Consumer Real Estate* loans held-for-sale, the net favorable performance of the MSR's and increased production income. For more information on the adoption of SFAS 159 on mortgage banking income, see Mortgage Banking Risk Management on page 114.

Provision for credit losses increased \$110 million to \$125 million compared to the same period in 2006. This increase was largely driven by higher losses inherent in the home equity portfolio, reflective of growth and seasoning of the portfolio.

Table of Contents

Noninterest expense increased \$95 million, or 23 percent, compared to the same period in 2006, mainly driven by costs associated with increased volume and the ongoing impact of the adoption of SFAS 159 on *Consumer Real Estate* loans held-for-sale which resulted in direct origination costs related to loans for which the fair value option was elected being recorded in earnings as incurred.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income for *Consumer Real Estate* increased \$12 million, or three percent, compared to the same period in 2006. The increase in net income was driven by an increase of \$96 million, or 10 percent, in net interest income and an increase of \$184 million, or 44 percent, in mortgage banking income, partially offset by a \$126 million increase in provision for credit losses and a \$134 million increase in noninterest expense. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

The *Consumer Real Estate* servicing portfolio includes loans serviced for others and originated and retained residential mortgages. The servicing portfolio at June 30, 2007 was \$460.1 billion, \$40.6 billion higher than at December 31, 2006, largely driven by production. Included in this amount was \$232.0 billion of residential first mortgage loans serviced for others.

At June 30, 2007, the residential first mortgage MSR balance was \$3.3 billion, an increase of \$400 million, or 14 percent, from December 31, 2006. This value represented 141 bps of the related unpaid principal balance, a 16 bps increase from December 31, 2006. The increase of 16 bps was primarily due to an increase in interest rates during the second quarter of 2007.

ALM/Other

ALM/Other is comprised primarily of the allocation of a portion of the Corporation's net interest income from ALM activities and the results of other consumer-related businesses (e.g., insurance).

Net income remained relatively flat at \$28 million for the three months ended June 30, 2007 and decreased \$23 million for the six months ended June 30, 2007 compared to the same periods in 2006 as an increase in noninterest expense was mostly offset by a higher contribution from ALM activities.

Table of Contents**Global Corporate and Investment Banking**

| (Dollars in millions) | Three Months Ended June 30, 2007 | | | | |
|---|----------------------------------|------------------|--|-------------------|---------------|
| | Total | Business Lending | Capital Markets and Advisory Services ⁽¹⁾ | Treasury Services | ALM/Other |
| Net interest income ⁽²⁾ | \$2,618 | \$1,106 | \$657 | \$927 | \$(72) |
| Noninterest income: | | | | | |
| Service charges | 683 | 122 | 36 | 525 | - |
| Investment and brokerage services | 221 | 1 | 210 | 10 | - |
| Investment banking income | 821 | - | 820 | - | 1 |
| Trading account profits | 877 | 5 | 850 | 16 | 6 |
| Gains (losses) on sales of debt securities | - | - | - | - | - |
| All other income | 594 | 268 | 90 | 211 | 25 |
| Total noninterest income | 3,196 | 396 | 2,006 | 762 | 32 |
| Total revenue, net of interest expense | 5,814 | 1,502 | 2,663 | 1,689 | (40) |
| Provision for credit losses | 41 | 34 | (2) | 9 | - |
| Noninterest expense | 3,135 | 533 | 1,654 | 859 | 89 |
| Income before income taxes | 2,638 | 935 | 1,011 | 821 | (129) |
| Income tax expense (benefit) ⁽²⁾ | 968 | 346 | 372 | 303 | (53) |
| Net income | \$1,670 | \$589 | \$639 | \$518 | \$(76) |
| Net interest yield ⁽²⁾ | 1.56 % | 1.91 % | n/m | 2.63 % | n/m |
| Return on average equity ⁽³⁾ | 16.15 | 16.21 | 21.09 % | 28.44 | n/m |
| Efficiency ratio ⁽²⁾ | 53.91 | 35.56 | 62.06 | 50.87 | n/m |
| Period end total assets ⁽⁴⁾ | \$728,498 | \$250,751 | \$435,121 | \$163,076 | n/m |

Three Months Ended June 30, 2006

| (Dollars in millions) | Three Months Ended June 30, 2006 | | | | |
|---|----------------------------------|------------------|---------------------------------------|-------------------|-----------|
| | Total | Business Lending | Capital Markets and Advisory Services | Treasury Services | ALM/Other |
| Net interest income ⁽²⁾ | \$2,441 | \$1,158 | \$380 | \$960 | \$(57) |
| Noninterest income: | | | | | |
| Service charges | 663 | 123 | 28 | 511 | 1 |
| Investment and brokerage services | 246 | 5 | 234 | 8 | (1) |
| Investment banking income | 644 | - | 644 | - | - |
| Trading account profits | 855 | 19 | 802 | 13 | 21 |
| Gains (losses) on sales of debt securities | (4) | (4) | (1) | - | 1 |
| All other income | 470 | 202 | 75 | 181 | 12 |
| Total noninterest income | 2,874 | 345 | 1,782 | 713 | 34 |
| Total revenue, net of interest expense | 5,315 | 1,503 | 2,162 | 1,673 | (23) |
| Provision for credit losses | 22 | 20 | 8 | (5) | (1) |
| Noninterest expense | 2,764 | 522 | 1,388 | 827 | 27 |
| Income before income taxes | 2,529 | 961 | 766 | 851 | (49) |
| Income tax expense (benefit) ⁽²⁾ | 934 | 368 | 283 | 315 | (32) |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

| | | | | | |
|---|-----------|-----------|-----------|-----------|--------|
| Net income | \$1,595 | \$593 | \$483 | \$536 | \$(17) |
| Net interest yield ⁽²⁾ | 1.65 % | 2.04 % | n/m | 2.77 % | n/m |
| Return on average equity ⁽³⁾ | 15.09 | 14.23 | 17.26 % | 31.19 | n/m |
| Efficiency ratio ⁽²⁾ | 52.01 | 34.71 | 64.21 | 49.44 | n/m |
| Period end total assets ⁽⁴⁾ | \$646,861 | \$237,649 | \$359,013 | \$157,738 | n/m |

⁽¹⁾ Includes \$22 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income.

⁽²⁾ FTE basis

⁽³⁾ Average allocated equity for GCIB was \$41.5 billion and \$42.4 billion for the three months ended June 30, 2007 and 2006.

⁽⁴⁾ Total assets include asset allocations to match liabilities (i.e., deposits).
n/m = not meaningful

Table of Contents**Global Corporate and Investment Banking**

Six Months Ended June 30, 2007

| (Dollars in millions) | Capital Markets and Advisory Services ⁽¹⁾ | | | | | ALM/ |
|---|--|------------------|----------------------------------|-------------------|----------------|------|
| | Total | Business Lending | Advisory Services ⁽¹⁾ | Treasury Services | Other | |
| Net interest income ⁽²⁾ | \$5,030 | \$2,181 | \$1,141 | \$1,860 | \$(152) | |
| Noninterest income: | | | | | | |
| Service charges | 1,336 | 247 | 63 | 1,026 | - | |
| Investment and brokerage services | 453 | 1 | 431 | 21 | - | |
| Investment banking income | 1,524 | - | 1,523 | - | 1 | |
| Trading account profits | 1,715 | 2 | 1,672 | 28 | 13 | |
| Gains on sales of debt securities | 2 | - | 2 | - | - | |
| All other income | 1,077 | 419 | 191 | 377 | 90 | |
| Total noninterest income | 6,107 | 669 | 3,882 | 1,452 | 104 | |
| Total revenue, net of interest expense | 11,137 | 2,850 | 5,023 | 3,312 | (48) | |
| Provision for credit losses | 156 | 139 | 9 | 10 | (2) | |
| Noninterest expense | 6,035 | 1,049 | 3,162 | 1,704 | 120 | |
| Income before income taxes | 4,946 | 1,662 | 1,852 | 1,598 | (166) | |
| Income tax expense (benefit) ⁽²⁾ | 1,829 | 615 | 685 | 591 | (62) | |
| Net income | \$3,117 | \$1,047 | \$1,167 | \$1,007 | \$(104) | |
| Net interest yield ⁽²⁾ | 1.53 % | 1.89 % | n/m | 2.67 % | n/m | |
| Return on average equity ⁽³⁾ | 15.27 | 14.61 | 19.81 % | 27.73 | n/m | |
| Efficiency ratio ⁽²⁾ | 54.18 | 36.85 | 62.94 | 51.45 | n/m | |
| Period end total assets ⁽⁴⁾ | \$728,498 | \$250,751 | \$435,121 | \$163,076 | n/m | |

Six Months Ended June 30, 2006

| (Dollars in millions) | Capital Markets and Advisory Services ⁽¹⁾ | | | | | ALM/ |
|---|--|------------------|----------------------------------|-------------------|---------------|------|
| | Total | Business Lending | Advisory Services ⁽¹⁾ | Treasury Services | Other | |
| Net interest income ⁽²⁾ | \$4,930 | \$2,320 | \$792 | \$1,907 | \$(89) | |
| Noninterest income: | | | | | | |
| Service charges | 1,313 | 249 | 61 | 1,004 | (1) | |
| Investment and brokerage services | 492 | 9 | 467 | 15 | 1 | |
| Investment banking income | 1,166 | - | 1,166 | - | - | |
| Trading account profits | 1,831 | 34 | 1,748 | 25 | 24 | |
| Gains on sales of debt securities | 10 | 5 | 4 | - | 1 | |
| All other income | 857 | 245 | 233 | 348 | 31 | |
| Total noninterest income | 5,669 | 542 | 3,679 | 1,392 | 56 | |
| Total revenue, net of interest expense | 10,599 | 2,862 | 4,471 | 3,299 | (33) | |
| Provision for credit losses | 47 | 35 | 11 | 1 | - | |
| Noninterest expense | 5,596 | 1,028 | 2,861 | 1,644 | 63 | |
| Income before income taxes | 4,956 | 1,799 | 1,599 | 1,654 | (96) | |
| Income tax expense (benefit) ⁽²⁾ | 1,836 | 678 | 592 | 612 | (46) | |
| Net income | \$3,120 | \$1,121 | \$1,007 | \$1,042 | \$(50) | |
| Net interest yield ⁽²⁾ | 1.71 % | 2.07 % | n/m | 2.75 % | n/m | |
| Return on average equity ⁽³⁾ | 14.91 | 13.60 | 18.22 % | 28.24 | n/m | |
| Efficiency ratio ⁽²⁾ | 52.80 | 35.92 | 63.99 | 49.83 | n/m | |
| Period end total assets ⁽⁴⁾ | \$646,861 | \$237,649 | \$359,013 | \$157,738 | n/m | |

(1) Includes \$22 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income.

(2) FTE basis

(3) Average allocated equity for GCIB was \$41.2 billion and \$42.2 billion for the six months ended June 30, 2007 and 2006.

(4) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Table of Contents

| (Dollars in millions) | Ending Balance | | Average Balance | | | |
|--|------------------|-----------|----------------------------|-----------|--------------------------|-----------|
| | June 30 | | Three Months Ended June 30 | | Six Months Ended June 30 | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Total loans and leases | \$257,537 | \$234,643 | \$253,895 | \$231,073 | \$250,913 | \$228,080 |
| Total trading-related assets | 342,629 | 292,891 | 377,171 | 330,816 | 368,896 | 323,316 |
| Total market-based earning assets ⁽¹⁾ | 386,187 | 322,574 | 425,647 | 357,617 | 416,928 | 347,170 |
| Total earning assets ⁽²⁾ | 637,880 | 566,750 | 673,184 | 595,013 | 661,832 | 582,075 |
| Total assets ⁽²⁾ | 728,498 | 646,861 | 762,794 | 681,000 | 747,997 | 664,968 |
| Total deposits | 221,771 | 191,661 | 220,063 | 193,620 | 214,307 | 190,142 |

⁽¹⁾ Total market-based earning assets represents earning assets included in *Capital Markets and Advisory Services* but excludes loans for which the fair value option has been elected.

⁽²⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

GCIB provides a wide range of financial services to both our issuer and investor clients that range from business banking clients to large international corporate and institutional investor clients using a strategy to deliver value-added financial products and advisory solutions. *GCIB*'s products and services are delivered from three primary businesses: *Business Lending*, *Capital Markets and Advisory Services* and *Treasury Services*, and are provided to our clients through a global team of client relationship managers and product partners. In addition, *ALM/Other* includes the results of ALM activities and other *GCIB* activities. Our clients are supported through offices in 23 countries that are divided into four distinct geographic regions: U.S. and Canada; Asia; Europe, Middle East, and Africa; and Latin America. For more information on our foreign operations, see Foreign Portfolio beginning on page 101.

Effective January 1, 2007, the Corporation adopted SFAS 159 and elected to account for loans and loan commitments to certain large corporate clients at fair value. For more information on the adoption of SFAS 159, see *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements and see page 92 for a discussion of loans and loan commitments measured at fair value in accordance with SFAS 159. Effective April 1, 2007, the results of loans and loan commitments to certain large corporate clients for which the Corporation elected the fair value option (including the associated risk mitigation tools) were transferred to *Capital Markets and Advisory Services* to reflect management's view of the underlying economics and the manner in which they are managed. These results were previously recorded in *Business Lending* and the impact of SFAS 159 was not material to the results of *Business Lending* or *Capital Markets and Advisory Services* for the three months ended March 31, 2007 and June 30, 2007.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income increased \$75 million, or five percent, compared to the same period in 2006. Increases in net interest income, investment banking income, and all other income were partially offset by increases in noninterest expense and provision for credit losses.

Net interest income increased \$177 million, or seven percent, attributable to an increase of \$255 million in market-based net interest income and growth in average loans and leases, partially offset by declines in margin on core lending and deposit related activities. *GCIB* experienced overall growth in average loans and leases of \$22.8 billion, or 10 percent, and an increase in average deposits of \$26.4 billion, or 14 percent, compared to the same period in 2006.

Noninterest income increased \$322 million, or 11 percent, compared to the same period in 2006, driven largely by the increases in investment banking income and all other income. The increase in investment banking income was due to increased market activity and deal flow which continued to produce higher debt underwriting and advisory fees. The increase in all other income was due to gains recognized on certain lease transactions, lower losses in credit mitigation and higher card income.

Provision for credit losses increased \$19 million to \$41 million compared to the same period in 2006. The increase was primarily driven by a lower level of commercial recoveries.

Noninterest expense increased \$371 million, or 13 percent, compared to the same period in 2006, mainly due to higher personnel expense, including performance-based incentive compensation, increased other general operating costs driven by transaction volume and an increase in litigation reserves.

Table of Contents**Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006**

Net income remained unchanged at \$3.1 billion. The increase in total revenue of \$538 million was largely due to increases in investment banking income of \$358 million, all other income of \$220 million and net interest income of \$100 million which was offset by the increases in noninterest expense of \$439 million and provision for credit losses of \$109 million. These period over period changes were primarily driven by the same factors above. Additionally, trading account profits decreased \$116 million compared to record results for the same period in the prior year. Also, a portion of the increase in provision for credit losses was attributable to the absence of 2006 releases of reserves related to favorable commercial credit market conditions.

Business Lending

Business Lending provides a wide range of lending-related products and services to our clients through client relationship teams along with various product partners. Products include commercial and corporate bank loans and commitment facilities which cover our business banking clients, middle market commercial clients and our large multinational corporate clients. Real estate lending products are issued primarily to public and private developers, homebuilders and commercial real estate firms. Leasing and asset-based lending products offer our clients innovative financing solutions. Products also include indirect consumer loans which allow us to offer financing through automotive, marine, motorcycle and recreational vehicle dealerships across the U.S. *Business Lending* also contains the results for the economic hedging of our risk to certain credit counterparties utilizing various risk mitigation tools such as CDS and may also include the results of other products to help reduce hedging costs.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income was flat compared to the same period in 2006 as an increase in all other income was more than offset by a decrease in net interest income combined with an increase in provision for credit losses. Net interest income decreased \$52 million, or five percent, as loan growth of seven percent was more than offset by the adverse impact of lower spreads. The increase in average loans and leases was attributable to growth in the commercial and indirect consumer loan portfolio including bulk retail automotive loan purchases of \$7.5 billion. The increase in all other income was due to gains recognized on certain lease transactions and lower losses in credit mitigation. Provision for credit losses increased \$14 million to \$34 million compared to the same period in 2006, mainly due to a lower level of commercial recoveries.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income decreased \$74 million, or seven percent, compared to the same period in 2006. The increase in all other income of \$174 million was more than offset by a decrease in net interest income of \$139 million combined with an increase in provision for credit losses of \$104 million. These period over period changes were primarily driven by the same factors as described in the three month discussion above. In addition, a portion of the increase in provision for credit losses was attributable to the absence of 2006 releases of reserves related to favorable commercial credit market conditions.

Capital Markets and Advisory Services

Capital Markets and Advisory Services provides products, advisory services and financing globally to our institutional investor clients in support of their investing and trading activities. We also work with our commercial and corporate issuer clients to provide debt and equity underwriting and distribution capabilities, merger-related advisory services and risk management solutions using interest rate, equity, credit and commodity derivatives, foreign exchange, fixed income and mortgage-related products. In support of these activities, the business may take positions in these products and participate in market-making activities dealing in government securities, equity and equity-linked securities, high-grade and high-yield corporate debt securities, commercial paper, and mortgage-backed and asset-backed securities. Underwriting debt and equity, securities research and certain market-based activities are executed through *Banc of America Securities, LLC* which is a primary dealer in the U.S. and several other countries.

Table of Contents

Capital Markets and Advisory Services market-based revenue includes net interest income, noninterest income, including equity income, and gains (losses) on sales of debt securities but excludes net interest income on loans for which the fair value option has been elected. We evaluate our trading results and strategies based on market-based revenue. In the event of market volatility, factors such as underlying market movements and liquidity have an impact on the results of the Corporation. The following table presents further detail regarding market-based revenue. Sales and trading revenue is segregated into fixed income from liquid products (primarily interest rate and commodity derivatives, foreign exchange contracts and public finance), credit products (primarily investment and noninvestment grade corporate debt obligations and credit derivatives), structured products (primarily commercial mortgage-backed securities, residential mortgage-backed securities, and collateralized debt obligations), and equity income from equity-linked derivatives and cash equity activity.

| (Dollars in millions) | Three Months Ended | | Six Months Ended | |
|---|--------------------|----------------|------------------|----------------|
| | 2007 | 2006 | 2007 | 2006 |
| | June 30 | | June 30 | |
| Investment banking income | | | | |
| Advisory fees | \$110 | \$53 | \$240 | \$129 |
| Debt underwriting | 610 | 478 | 1,113 | 858 |
| Equity underwriting | 100 | 113 | 170 | 179 |
| Total investment banking income | 820 | 644 | 1,523 | 1,166 |
| Sales and trading | | | | |
| Fixed income: | | | | |
| Liquid products | 539 | 640 | 946 | 1,269 |
| Credit products | 326 | 140 | 803 | 438 |
| Structured products | 521 | 382 | 873 | 730 |
| Total fixed income | 1,386 | 1,162 | 2,622 | 2,437 |
| Equity income | 435 | 356 | 856 | 868 |
| Total sales and trading | 1,821 | 1,518 | 3,478 | 3,305 |
| Total <i>Capital Markets and Advisory Services</i> market-based revenue ⁽¹⁾ | \$2,641 | \$2,162 | \$5,001 | \$4,471 |

⁽¹⁾ Market-based revenue for the three and six months ended June 30, 2007 excludes \$22 million of net interest income on loans for which the fair value option has been elected.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income increased \$156 million, or 32 percent, compared to the same period in 2006. Market-based revenue increased \$479 million, or 22 percent, driven by increased sales and trading of \$303 million and increased investment banking income of \$176 million. The increase in sales and trading revenue was attributable to strong performances in credit and structured products partially offset by a decrease in liquid products. The increase in investment banking income was due to increased market activity and deal flow which continued to produce higher debt underwriting and advisory fees. Noninterest expense increased \$266 million, or 19 percent, due to higher personnel expense, including performance-based incentive compensation, increased other general operating costs driven by transaction volume and an increase in litigation reserves.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income increased \$160 million, or 16 percent compared to the same period in 2006. This was driven mainly by higher investment banking income of \$357 million and an increase in sales and trading of \$173 million, which were partially offset by an increase in performance-based compensation expense. In addition to the period over period changes discussed above, *Capital Markets and Advisory Services* experienced record sales and trading results in the first quarter of 2006.

Treasury Services

Treasury Services provides integrated working capital management and treasury solutions to clients worldwide through our network of proprietary offices and special clearing arrangements. Our clients include multinationals, middle-market companies, correspondent banks, commercial real estate firms and governments. Our products and services include treasury management, trade finance, foreign exchange, short-term credit facilities and short-term investing options. Net interest

Table of Contents

income is derived from interest and noninterest-bearing deposits, sweep investments, and other liability management products. Deposit products provide a relatively stable source of funding and liquidity. We earn net interest spread revenues from investing this liquidity in earning assets through client facing lending activity and our ALM activities. The revenue is attributed to the deposit products using our funds transfer pricing process which takes into account the interest rates and maturity characteristics of the deposits. Noninterest income is generated from payment and receipt products, merchant services, wholesale card products, and trade services and is comprised largely of service charges which are net of market-based earnings credit rates applied against noninterest-bearing deposits.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income remained flat at \$518 million, compared to the same period in 2006, primarily due to a decrease in net interest income and increased noninterest expense offset by an increase in all other income. Net interest income decreased \$33 million, or three percent, as an increase in average deposits of \$5.9 billion, or four percent, was more than offset by the impact on net interest income due to the shift from noninterest-bearing to interest-bearing deposits. All other income increased \$30 million, or 17 percent, due predominantly to higher card income. Noninterest expense increased \$32 million, or four percent, due to higher personnel expense and other general operating costs related to increased investment in the platform.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income decreased \$35 million, or three percent, compared to the same period in 2006, predominantly due to an increase in noninterest expense of \$60 million and a decrease of \$47 million in net interest income, partially offset by an increase in all other income of \$29 million. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

ALM/Other

ALM/Other includes an allocation of a portion of the Corporation's net interest income from ALM activities as well as our commercial insurance business and commercial operations in Mexico.

Net income decreased \$59 million and \$54 million for the three and six months ended June 30, 2007 compared to the same periods in 2006, mainly due to a lower contribution from the Corporation's ALM activities.

Table of Contents**Global Wealth and Investment Management**

Three Months Ended June 30, 2007

| (Dollars in millions) | Total | Private Bank | Columbia Management | Premier Banking and Investments | ALM/ Other |
|---|--------------|--------------|---------------------|---------------------------------|-------------|
| Net interest income ⁽¹⁾ | \$958 | \$225 | \$2 | \$672 | \$59 |
| Noninterest income: | | | | | |
| Investment and brokerage services | 972 | 248 | 444 | 233 | 47 |
| All other income | 78 | 13 | 25 | 36 | 4 |
| Total noninterest income | 1,050 | 261 | 469 | 269 | 51 |
| Total revenue, net of interest expense | 2,008 | 486 | 471 | 941 | 110 |
| Provision for credit losses | (14) | (12) | | (1) | (1) |
| Noninterest expense | 1,044 | 300 | 281 | 416 | 47 |
| Income before income taxes | 978 | 198 | 190 | 526 | 64 |
| Income tax expense ⁽¹⁾ | 359 | 73 | 70 | 195 | 21 |
| Net income | \$619 | \$125 | \$120 | \$331 | \$43 |
| Net interest yield ⁽¹⁾ | 3.17 % | 2.69 % | n/m | 2.81 % | n/m |
| Return on average equity ⁽²⁾ | 25.06 | 35.90 | 29.58 % | 83.98 | n/m |
| Efficiency ratio ⁽¹⁾ | 51.97 | 61.67 | 59.71 | 44.29 | n/m |
| Period end total assets ⁽³⁾ | \$129,544 | \$35,096 | \$2,608 | \$98,400 | n/m |

Three Months Ended June 30, 2006

| (Dollars in millions) | Total | Private Bank | Columbia Management | Premier Banking and Investments | ALM/ Other |
|---|--------------|--------------|---------------------|---------------------------------|-------------|
| Net interest income ⁽¹⁾ | \$922 | \$230 | \$(11) | \$644 | \$59 |
| Noninterest income: | | | | | |
| Investment and brokerage services | 852 | 236 | 377 | 188 | 51 |
| All other income | 79 | 22 | 12 | 36 | 9 |
| Total noninterest income | 931 | 258 | 389 | 224 | 60 |
| Total revenue, net of interest expense | 1,853 | 488 | 378 | 868 | 119 |
| Provision for credit losses | (40) | (44) | | 4 | |
| Noninterest expense | 971 | 288 | 249 | 371 | 63 |
| Income before income taxes | 922 | 244 | 129 | 493 | 56 |
| Income tax expense ⁽¹⁾ | 340 | 91 | 48 | 182 | 19 |
| Net income | \$582 | \$153 | \$81 | \$311 | \$37 |
| Net interest yield ⁽¹⁾ | 3.57 % | 3.06 % | n/m | 3.04 % | n/m |
| Return on average equity ⁽²⁾ | 24.59 | 44.89 | 20.46 % | 76.97 | n/m |
| Efficiency ratio ⁽¹⁾ | 52.40 | 59.02 | 65.85 | 42.72 | n/m |
| Period end total assets ⁽³⁾ | \$109,759 | \$31,494 | \$2,885 | \$86,087 | n/m |

(1) FTE basis

(2) Average allocated equity for *GWIM* was \$9.9 billion and \$9.5 billion for the three months ended June 30, 2007 and 2006.

(3) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Table of Contents**Global Wealth and Investment Management**

| Six Months Ended June 30, 2007 | | | | | | |
|---|----------------|--------------|---------------------|---------------------------------|-------------|--|
| (Dollars in millions) | Total | Private Bank | Columbia Management | Premier Banking and Investments | ALM/ Other | |
| Net interest income ⁽¹⁾ | \$1,884 | \$448 | \$3 | \$1,330 | \$103 | |
| Noninterest income: | | | | | | |
| Investment and brokerage services | 1,882 | 471 | 867 | 447 | 97 | |
| All other income | 130 | 24 | 26 | 71 | 9 | |
| Total noninterest income | 2,012 | 495 | 893 | 518 | 106 | |
| Total revenue, net of interest expense | 3,896 | 943 | 896 | 1,848 | 209 | |
| Provision for credit losses | 9 | 9 | - | - | - | |
| Noninterest expense | 2,061 | 609 | 554 | 826 | 72 | |
| Income before income taxes | 1,826 | 325 | 342 | 1,022 | 137 | |
| Income tax expense ⁽¹⁾ | 675 | 120 | 126 | 378 | 51 | |
| Net income | \$1,151 | \$205 | \$216 | \$644 | \$86 | |
| Net interest yield ⁽¹⁾ | 3.18 % | 2.72 % | n/m | 2.83 % | n/m | |
| Return on average equity ⁽²⁾ | 23.33 | 29.15 | 26.28 % | 81.15 | n/m | |
| Efficiency ratio ⁽¹⁾ | 52.89 | 64.66 | 61.83 | 44.69 | n/m | |
| Period end total assets ⁽³⁾ | \$129,544 | \$35,096 | \$2,608 | \$98,400 | n/m | |

| Six Months Ended June 30, 2006 | | | | | | |
|---|----------------|--------------|---------------------|---------------------------------|--------------|--|
| (Dollars in millions) | Total | Private Bank | Columbia Management | Premier Banking and Investments | ALM/ Other | |
| Net interest income ⁽¹⁾ | \$1,861 | \$455 | \$(21) | \$1,271 | \$156 | |
| Noninterest income: | | | | | | |
| Investment and brokerage services | 1,666 | 457 | 741 | 367 | 101 | |
| All other income | 155 | 58 | 22 | 60 | 15 | |
| Total noninterest income | 1,821 | 515 | 763 | 427 | 116 | |
| Total revenue, net of interest expense | 3,682 | 970 | 742 | 1,698 | 272 | |
| Provision for credit losses | (40) | (48) | - | 8 | - | |
| Noninterest expense | 1,938 | 584 | 486 | 765 | 103 | |
| Income before income taxes | 1,784 | 434 | 256 | 925 | 169 | |
| Income tax expense ⁽¹⁾ | 661 | 161 | 94 | 342 | 64 | |
| Net income | \$1,123 | \$273 | \$162 | \$583 | \$105 | |
| Net interest yield ⁽¹⁾ | 3.62 % | 3.05 % | n/m | 3.02 % | n/m | |
| Return on average equity ⁽²⁾ | 22.52 | 41.14 | 20.38 % | 73.16 | n/m | |
| Efficiency ratio ⁽¹⁾ | 52.65 | 60.21 | 65.46 | 45.08 | n/m | |
| Period end total assets ⁽³⁾ | \$109,759 | \$31,494 | \$2,885 | \$86,087 | n/m | |

(1) FTE basis

(2) Average allocated equity for *GWIM* was \$9.9 billion and \$10.1 billion for the six months ended June 30, 2007 and 2006.

(3) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Table of Contents

| (Dollars in millions) | Ending Balance | | Average Balance | | | |
|-------------------------------------|-----------------|----------|----------------------------|----------|--------------------------|----------|
| | June 30 | | Three Months Ended June 30 | | Six Months Ended June 30 | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Total loans and leases | \$69,217 | \$60,996 | \$67,964 | \$59,803 | \$66,908 | \$58,979 |
| Total earning assets ⁽¹⁾ | 121,833 | 102,035 | 121,095 | 103,441 | 119,384 | 103,552 |
| Total assets ⁽¹⁾ | 129,544 | 109,759 | 128,563 | 110,989 | 126,908 | 111,105 |
| Total deposits | 118,973 | 100,360 | 118,255 | 101,251 | 116,615 | 101,140 |

⁽¹⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

GWIM provides a wide offering of customized banking, investment and brokerage services tailored to meet the changing wealth management goals of our individual and institutional customer base. Our clients have access to a range of services offered through three primary businesses: *The Private Bank*, *Columbia Management (Columbia)*, and *Premier Banking and Investments (PB&I)*. In addition, *ALM/Other* primarily includes the results of *ALM* activities.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income increased \$37 million, or six percent, resulting from record results in investment and brokerage services of \$972 million, increasing \$120 million, or 14 percent, compared to the same period in 2006. This increase was due to higher AUM driven almost equally by net investment inflows and market appreciation, and strong brokerage income growth. Partially offsetting this increase was an increase in noninterest expense.

Net interest income increased \$36 million, or four percent, driven by higher average deposit and loan balances partially offset by loan spread compression and deposit spread compression due in part to a shift in the product mix. *GWIM* deposit growth also benefited from the migration of deposits from *GCSBB*. A more detailed discussion regarding migrated deposit balances is provided in the *PB&I* discussion.

Provision for credit losses increased \$26 million to negative \$14 million compared to the same period in 2006 mainly due to the absence of a 2006 credit loss recovery.

Noninterest expense increased \$73 million, or eight percent, due to increases in personnel expense driven by *PB&I* and *The Private Bank*'s expansion of client facing associates and higher revenue-generated operating costs.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income increased \$28 million, or two percent, compared to the same period in the prior year, primarily driven by increases of \$216 million in investment and brokerage services, and \$23 million in net interest income, largely offset by increases of \$123 million in noninterest expense and \$49 million in provision for credit losses. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

Table of Contents**Client Assets**

Client assets consist of AUM, client brokerage assets, and assets in custody. AUM generate fees based on a percentage of their market value. They consist largely of mutual funds and separate accounts, which are comprised of taxable and nontaxable money market products, equities, and taxable and nontaxable fixed income securities. Client brokerage assets represent a source of commission revenue and fees. Assets in custody represent trust assets administered for customers. Trust assets encompass a broad range of asset types including real estate, private company ownership interest, personal property and investments.

Client Assets

| (Dollars in millions) | 2007 | June 30 2006 |
|---|------------------|-----------------|
| Assets under management | \$566,267 | \$500,144 |
| Client brokerage assets ⁽¹⁾ | 213,711 | 186,798 |
| Assets in custody | 109,360 | 102,236 |
| Less: Client brokerage assets and assets in custody included in assets under management | (80,784) | (58,686) |
| Total net client assets | \$808,554 | \$730,492 |

⁽¹⁾ Client brokerage assets include non-discretionary brokerage and fee-based assets.

AUM increased \$66.1 billion, or 13 percent, as of June 30, 2007 compared to the same period in 2006. The increase was driven by \$34.3 billion in net inflows as well as \$31.8 billion in market appreciation. Client brokerage assets increased by \$26.9 billion, or 14 percent, driven largely by increased brokerage activity. Assets in custody increased \$7.1 billion, or seven percent, as of June 30, 2007 compared to the same period in 2006.

The Private Bank

The Private Bank provides integrated wealth management solutions to high net-worth individuals, middle-market institutions and charitable organizations with investable assets greater than \$3 million. *The Private Bank* provides investment, trust and banking services as well as specialty asset management services (oil and gas, real estate, farm and ranch, timberland, private businesses and tax advisory). *The Private Bank* also provides integrated wealth management solutions to ultra high net worth individuals and families with investable assets greater than \$50 million through its *Family Wealth Advisors* unit. *Family Wealth Advisors* provides a higher level of contact, tailored service and wealth management solutions addressing the complex needs of their clients.

In July 2007, the Corporation completed the acquisition of U.S. Trust for \$3.3 billion in cash. U.S. Trust is one of the largest and most respected U.S. firms which focuses exclusively on managing wealth for high net-worth and ultra high net-worth individuals and families. The acquisition significantly increases the size and capabilities of the Corporation's wealth business and positions it as one of the largest financial services companies managing private wealth in the U.S.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income decreased \$28 million, or 18 percent, compared to the same period in 2006, primarily due to lower net recoveries in the provision for credit losses and an increase in noninterest expense, partially offset by growth in noninterest income. Net interest income remained relatively unchanged at \$225 million as growth in average loans and leases of \$3.5 billion and an increase in average deposits of \$6.1 billion were offset by spread compression in the loan portfolio and the shift in the product mix of the deposit portfolio. The growth in noninterest income was driven by a \$12 million increase in investment and brokerage services mainly due to an increase in asset management fees. Provision for credit losses increased \$32 million to negative \$12 million compared to the same period in 2006 mainly due to the absence of a 2006 credit loss recovery. Noninterest expense increased \$12 million, or four percent, driven by the investment in client facing associates.

Table of Contents**Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006**

Net income decreased \$68 million, or 25 percent, compared to the same period in the prior year, predominantly due to an increase of \$57 million in provision for credit losses, a decrease of \$20 million in noninterest income and an increase of \$25 million in noninterest expense. These period over period changes in provision for credit losses and noninterest expense were primarily driven by the same factors as described in the three month discussion above. The decrease in noninterest income was due to the absence of gains recognized in the same period in 2006 partially offset by higher investment and brokerage services.

Columbia Management

Columbia is an asset management business serving the needs of both institutional clients and individual customers. *Columbia* provides asset management services, including mutual funds, liquidity strategies and separate accounts. *Columbia* mutual fund offerings provide a broad array of investment strategies and products including equities, fixed income (taxable and non-taxable) and money market (taxable and non-taxable) funds. *Columbia* distributes its products and services directly to institutional clients, and distributes to individuals through *The Private Bank*, *Family Wealth Advisors*, *Premier Banking and Investments*, and nonproprietary channels including other brokerage firms.

In June 2007, the Corporation announced the sale of Marsico, a 100 percent owned investment manager, to Thomas F. Marsico, founder and chief executive officer of Marsico. The Corporation expects to realize a gain on this transaction of approximately \$1.4 billion (pre-tax). Closing is expected to occur in the fourth quarter of 2007 and is subject to client consents and mutual fund shareholder approval.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income increased \$39 million, or 48 percent, largely as a result of an increase in investment and brokerage services of \$67 million, or 18 percent, compared to the same period in 2006. This increase was due to higher AUM driven by both net investment inflows as well as market appreciation. Partially offsetting this increase was higher noninterest expense of \$32 million, or 13 percent, primarily due to an increase in revenue-generated operating costs.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income increased \$54 million, or 33 percent, primarily as a result of an increase in investment and brokerage services of \$126 million, partially offset by an increase of \$68 million in noninterest expense. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

Premier Banking and Investments

PB&I includes *Banc of America Investments*, our full-service retail brokerage business and our *Premier Banking* channel. *PB&I* brings personalized banking and investment expertise through priority service with client-dedicated teams. *PB&I* provides a high-touch client experience through a network of approximately 5,500 client facing associates to our affluent customers with a personal wealth profile that includes investable assets plus a mortgage that exceeds \$500,000 or at least \$100,000 of investable assets.

PB&I includes the impact of migrating qualifying affluent customers, including their related deposit balances, from *GCSBB* to our *PB&I* model. After migration, the associated net interest income, service charges and noninterest expense is recorded in *PB&I*. The growth reported in the financial results of *PB&I* includes both the impact of migration, as well as the impact of incremental organic growth from providing a broader array of financial products and services to *PB&I* customers. For the three months ended June 30, 2007 and 2006, a total of \$2.9 billion and \$2.1 billion of deposits were migrated from *GCSBB* to *PB&I* and a total of \$6.4 billion and \$5.3 billion were migrated for the six months ended June 30, 2007 and 2006.

Table of Contents

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income increased \$20 million, or six percent, compared to the same period in 2006 due to revenue increases. Noninterest income increased \$45 million, or 20 percent, driven by higher investment and brokerage services. Net interest income increased \$28 million, or four percent, primarily driven by higher average loan and deposit balances partially offset by spread compression in the loan portfolio and a shift of the product mix in the deposit portfolio. Noninterest expense increased \$45 million, or 12 percent, primarily due to increases in personnel expense driven by the expansion of client managers and financial advisors and higher revenue-generated operating costs.

The reported growth in *PB&I* revenues was eight percent, of which approximately seven percent was attributable to the impact of migration and one percent reflected incremental growth. For the same period, *PB&I* net income grew six percent, of which approximately eight percent was attributable to the impact of migration, and negative two percent to organic growth that comprised deposit balance growth of one percent offset by spread compression.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income increased \$61 million compared to the same period in 2006 due to increases in noninterest income of \$91 million and net interest income of \$59 million partially offset by an increase in noninterest expense of \$61 million. These period over period changes were primarily driven by the same factors as described in the three month discussion above.

The reported growth in *PB&I* revenues was nine percent, of which approximately six percent was attributable to the impact of migration and three percent reflected incremental growth. For the same period, *PB&I* net income grew 10 percent, of which approximately eight percent was attributable to the impact of migration and two percent reflected incremental organic growth.

ALM/Other

ALM/Other primarily includes the results of ALM activities.

Net income increased \$6 million, or 16 percent, and decreased \$19 million, or 18 percent for the three and six months ended June 30, 2007 compared to the same periods in 2006. The increase in net income for the three months ended June 30, 2007 was mainly driven by lower noninterest expense of \$16 million. The decrease in net income for the six months ended June 30, 2007 was primarily driven by lower net interest income of \$53 million due to a reduction in the contribution from ALM activities.

Table of Contents**All Other**

| (Dollars in millions) | For the Three Months Ended June 30, 2007 | | | For the Three Months Ended June 30, 2006 | | |
|---|--|--------------------------------------|----------------|--|--------------------------------------|-------------|
| | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted |
| Net interest income ⁽³⁾ | \$(1,945) | \$1,981 | \$36 | \$(1,404) | \$1,846 | \$442 |
| Noninterest income: | | | | | | |
| Card income | 676 | (793) | (117) | 961 | (1,136) | (175) |
| Equity investment income | 1,719 | - | 1,719 | 577 | - | 577 |
| Gains (losses) on sales of debt securities | 2 | - | 2 | (5) | - | (5) |
| All other income | (255) | 74 | (181) | (159) | 67 | (92) |
| Total noninterest income | 2,142 | (719) | 1,423 | 1,374 | (1,069) | 305 |
| Total revenue, net of interest expense | 197 | 1,262 | 1,459 | (30) | 777 | 747 |
| Provision for credit losses | (1,311) | 1,262 | (49) | (784) | 777 | (7) |
| Merger and restructuring charges ⁽⁴⁾ | 75 | - | 75 | 194 | - | 194 |
| All other noninterest expense | (130) | - | (130) | 280 | - | 280 |
| Income before income taxes | 1,563 | - | 1,563 | 280 | - | 280 |
| Income tax expense ⁽³⁾ | 550 | - | 550 | 186 | - | 186 |
| Net income | \$1,013 | \$- | \$1,013 | \$94 | \$- | \$94 |

| (Dollars in millions) | For the Six Months Ended June 30, 2007 | | | For the Six Months Ended June 30, 2006 | | |
|---|--|--------------------------------------|----------------|--|--------------------------------------|--------------|
| | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted | Reported Basis ⁽¹⁾ | Securitization Offset ⁽²⁾ | As Adjusted |
| Net interest income ⁽³⁾ | \$(3,715) | \$3,871 | \$156 | \$(2,884) | \$3,792 | \$908 |
| Noninterest income: | | | | | | |
| Card income | 1,397 | (1,632) | (235) | 2,129 | (2,538) | (409) |
| Equity investment income | 2,615 | - | 2,615 | 1,148 | - | 1,148 |
| Gains (losses) on sales of debt securities | 63 | - | 63 | (4) | - | (4) |
| All other income | (313) | 151 | (162) | (418) | 177 | (241) |
| Total noninterest income | 3,762 | (1,481) | 2,281 | 2,855 | (2,361) | 494 |
| Total revenue, net of interest expense | 47 | 2,390 | 2,437 | (29) | 1,431 | 1,402 |
| Provision for credit losses | (2,625) | 2,390 | (235) | (1,440) | 1,431 | (9) |
| Merger and restructuring charges ⁽⁴⁾ | 186 | - | 186 | 292 | - | 292 |
| All other noninterest expense | 208 | - | 208 | 696 | - | 696 |
| Income before income taxes | 2,278 | - | 2,278 | 423 | - | 423 |
| Income tax expense ⁽³⁾ | 684 | - | 684 | 134 | - | 134 |
| Net income | \$1,594 | \$- | \$1,594 | \$289 | \$- | \$289 |

⁽¹⁾ Provision for credit losses represents the provision for credit losses in *All Other* combined with the *GCSBB* securitization offset.

⁽²⁾ The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

⁽³⁾ FTE basis

⁽⁴⁾ For more information on merger and restructuring charges, see *Note 2 Merger and Restructuring Activity* to the Consolidated Financial Statements.

GCSBB is reported on a managed basis which includes a securitization impact adjustment which has the effect of assuming that loans that have been securitized were not sold and presenting these loans in a manner similar to the way loans that have not been sold are presented. *All Other* results include a corresponding securitization offset which removes the

Table of Contents

impact of these securitized loans in order to present the consolidated results of the Corporation on a GAAP basis (i.e., held basis). See the *GCSBB* section beginning on page 57 for information on the *GCSBB* managed results. The following *All Other* discussion focuses on the results on an as adjusted basis excluding the offsetting securitization impact. For additional information, see *Note 16 Business Segment Information* to the Consolidated Financial Statements.

In addition to the offsetting securitization impact discussed above, *All Other* includes our *Equity Investments* businesses and *Other*.

Equity Investments includes Principal Investing, Corporate Investments and Strategic Investments. Principal Investing is comprised of a diversified portfolio of investments in privately-held and publicly-traded companies at all stages of their life cycle from start-up to buyout. These investments are made either directly in a company or held through a fund and are accounted for at fair value. In addition, we selectively provide equity bridge financing to facilitate our clients' investment activities. These conditional commitments are often retired prior to or shortly following funding via the placement of securities, syndication or the client's decision to terminate. Where we have a binding equity bridge commitment and there is a market disruption or other unexpected event, there may be heightened exposure in the portfolio and higher potential for loss, unless an orderly disposition of the exposure can be made.

Corporate Investments primarily includes investments in publicly-traded equity securities and funds and are accounted for as AFS marketable equity securities. Strategic Investments includes the Corporation's strategic investments such as China Construction Bank (CCB), Grupo Financiero Santander Serfin (Santander), Banco Itaú and other investments. The restricted shares of CCB and Banco Itaú are currently carried at cost but, as required by GAAP, will be accounted for as AFS marketable equity securities and carried at fair value with an offset to accumulated OCI starting one year prior to the lapse of their restrictions. Our investment in Santander is accounted for under the equity method of accounting. Income associated with *Equity Investments* is recorded in equity investment income.

The following table presents the components of *All Other*'s equity investment income and a reconciliation to the total consolidated equity investment income for the three and six months ended June 30, 2007 and 2006.

Components of Equity Investment Income

| (Dollars in millions) | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|--------------|--------------------------|----------------|
| | 2007 | 2006 | 2007 | 2006 |
| Principal Investing | \$1,250 | \$417 | \$1,825 | \$743 |
| Corporate and Strategic Investments | 469 | 160 | 790 | 405 |
| Total equity investment income included in <i>All Other</i> | 1,719 | 577 | 2,615 | 1,148 |
| Total equity investment income included in the business segments | 110 | 122 | 228 | 269 |
| Total consolidated equity investment income | \$1,829 | \$699 | \$2,843 | \$1,417 |

The *Other* component of *All Other* includes the residual impact of the allowance for credit losses and the cost allocation processes, merger and restructuring charges, intersegment eliminations, and the results of certain businesses that are expected to be or have been sold or liquidated. *Other* also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS 133 hedge accounting treatment, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. The objective of the funds transfer pricing allocation methodology is to minimize the impact to the businesses from changes in interest rate and foreign exchange fluctuations. *Other* also includes adjustments to noninterest income and income tax expense to remove the FTE impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments.

Three Months Ended June 30, 2007 Compared to Three Months Ended June 30, 2006

Net income increased \$919 million to \$1.0 billion driven largely by increases in equity investment income and decreases in all other noninterest expense and provision for credit losses. These changes were partially offset by a decrease in net interest income.

Table of Contents

Net interest income decreased \$406 million resulting largely from the absence of net interest income due to the sale of the Latin American operations and Hong Kong based retail and commercial banking business which were included in the Corporation's 2006 results. Net interest income was also adversely impacted by the adoption of FSP 13-2 which decreased net interest income by approximately \$58 million.

Equity investment income increased \$1.1 billion driven by the \$600 million increase in value related to the July sale of private equity funds including the associated unfund equity investment commitments to Conversus Capital as well as higher dividends from strategic investments and favorable market conditions driving liquidity in the Principal Investing portfolio. Conversus Capital is a new permanent capital vehicle that allowed us to monetize certain previously illiquid investments. The investments sold were historically accounted for at fair value with changes in fair value recorded in earnings in accordance with GAAP. In the second quarter of 2007, the capital vehicle created liquidity that did not previously exist and we subsequently measured the fair value at the estimated sales price.

Provision for credit losses decreased \$42 million to negative \$49 million compared to negative \$7 million in the same period a year ago mainly due to improved performance of the remaining portfolios from consumer finance businesses that we have exited.

Merger and restructuring charges decreased \$119 million to \$75 million compared to \$194 million for the same period a year ago due largely to declining system integration work and related charges associated with the MBNA acquisition. For additional information on merger and restructuring charges, see *Note 2 Merger and Restructuring Activity* to the Consolidated Financial Statements.

All other noninterest expense decreased \$410 million resulting largely from the absence of operating costs after the sale of the Latin America operations and Hong Kong based retail and commercial banking business which were included in the Corporation's 2006 results in addition to decreases in unallocated residual general operating expenses.

Income tax expense was \$550 million compared to \$186 million for the same period in 2006. The increase in expense from 2006 resulted from higher pre-tax income during the second quarter of 2007, partially offset by a \$175 million cumulative tax charge resulting from a change in tax legislation relating to the extraterritorial income and foreign sales corporation regimes that was recorded in the second quarter of 2006.

Six Months Ended June 30, 2007 Compared to Six Months Ended June 30, 2006

Net income increased \$1.3 billion to \$1.6 billion primarily due to an increase of \$1.5 billion in equity investment income, decreases in all other noninterest expense of \$488 million, provision for credit losses of \$226 million and merger and restructuring charges of \$106 million, which was partially offset by a decrease in net interest income of \$752 million. Provision for credit losses decreased to negative \$235 million compared to negative \$9 million in the same period a year ago mainly due to reserve reductions due to the sale of our Argentina portfolio and improved performance of the remaining portfolios from consumer finance businesses that we have exited. The increases in equity investment income, decreases in all other noninterest expense and net interest income, and increase in income tax expense were due to the same factors as described in the three month discussion above. In addition, the increase in all other income was impacted by 2006 containing a \$175 million mark-to-market loss for certain economic hedges that did not qualify for SFAS 133 hedge accounting.

Off-Balance Sheet Financing Entities

Off-Balance Sheet Commercial Paper Conduits

In addition to traditional lending, we also support our customers financing needs by facilitating their access to the commercial paper markets. These markets provide an attractive, lower-cost financing alternative for our customers. Our customers sell or otherwise transfer assets, such as high-grade trade or other receivables or leases, to a commercial paper financing entity, which in turn issues high-grade short-term commercial paper that is collateralized by the underlying assets. The purpose and use of these entities are more fully discussed on page 31 of Management's Discussion and Analysis of

Table of Contents

Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

We receive fees for providing combinations of liquidity and SBLCs or similar loss protection commitments to the commercial paper financing entities. We manage our credit risk on these commitments by subjecting them to our normal underwriting and risk management processes. At June 30, 2007 and December 31, 2006, we had off-balance sheet liquidity commitments and SBLCs to these entities of \$52.3 billion and \$36.7 billion. Substantially all of these liquidity commitments and SBLCs mature within one year. These amounts are included in Table 10. Net revenues earned from fees associated with these off-balance sheet financing entities were \$66 million and \$41 million for the six months ended June 30, 2007 and 2006.

Qualified Special Purpose Entities

To improve our capital position and diversify funding sources, we also sell assets, primarily loans, to other off-balance sheet entities that obtain financing primarily by issuing term notes and, in some cases, commercial paper, that are collateralized by the underlying assets to third party market participants. These entities are QSPEs that have been isolated beyond our reach or that of our creditors, even in the event of bankruptcy or other receivership. The purpose and use of these entities are more fully discussed beginning on page 32 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

We may provide liquidity or loss protection commitments to certain QSPEs that issue commercial paper or notes with similar repricing characteristics, or we may enter into derivatives with these entities in which we assume certain risks. We manage any credit or market risk on commitments or derivatives through normal underwriting and risk management processes. At June 30, 2007 and December 31, 2006, we had off-balance sheet liquidity commitments and other financial guarantees to these entities of \$6.1 billion and \$7.6 billion, for which we received fees of \$5 million for both the six months ended June 30, 2007 and 2006. Substantially all of these commitments mature within one year and are included in Table 10. Derivative activity related to these entities is included in *Note 4 Derivatives* to the Consolidated Financial Statements.

Obligations and Commitments

We have contractual obligations to make future payments on debt and lease agreements. Additionally, in the normal course of business, we enter into contractual arrangements whereby we commit to future purchases of products or services from unaffiliated parties. These obligations are more fully discussed in *Note 10 Commitments and Contingencies* to the Consolidated Financial Statements and *Note 12 Short-term Borrowings and Long-term Debt* and *Note 13 Commitments and Contingencies* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Many of our lending relationships contain funded and unfunded elements. The funded portion is reflected on our balance sheet. For lending relationships carried at historical cost, the unfunded component of these commitments is not recorded on our balance sheet until a draw is made under the credit facility; however, a reserve is established for probable losses. For lending commitments for which the Corporation has elected to account for under SFAS 159, the fair value of the commitment is recorded in accrued expenses and other liabilities. These commitments, as well as guarantees, are more fully discussed in *Note 10 Commitments and Contingencies* to the Consolidated Financial Statements. For more information on the adoption of SFAS 159, see *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements.

Table of Contents

The following table summarizes the total unfunded, or off-balance sheet, credit extension commitment amounts by expiration date. At June 30, 2007, charge cards (nonrevolving card lines) to individuals and government entities guaranteed by the U.S. government in the amount of \$9.5 billion (related outstandings of \$287 million) were not included in credit card line commitments in the table below.

Table 10
Credit Extension Commitments

| | June 30, 2007 | | |
|--|--------------------|------------------|--------------------|
| | Expires in 1 | Thereafter | Total |
| (Dollars in millions) | year or less | | |
| Loan commitments | \$171,278 | \$199,864 | \$371,142 |
| Home equity lines of credit | 1,635 | 105,407 | 107,042 |
| Standby letters of credit and financial guarantees | 26,998 | 26,184 | 53,182 |
| Commercial letters of credit | 5,143 | 320 | 5,463 |
| Legally binding commitments ⁽¹⁾ | 205,054 | 331,775 | 536,829 |
| Credit card lines | 865,493 | 15,046 | 880,539 |
| Total credit extension commitments | \$1,070,547 | \$346,821 | \$1,417,368 |

⁽¹⁾ At June 30, 2007, total legally binding commitments included commitments measured at fair value in accordance with SFAS 159 with an aggregate committed exposure of \$21.7 billion. These commitments are reflected at notional value and do not include the fair value of the commitments of \$391 million recorded in accrued expenses and other liabilities on the Consolidated Balance Sheet.

Managing Risk

Our management governance structure enables us to manage all major aspects of our business through an integrated planning and review process that includes strategic, financial, associate, customer and risk planning. We derive much of our revenue from managing risk from customer transactions for profit. In addition to qualitative factors, we utilize quantitative measures to optimize risk and reward trade offs in order to achieve growth targets and financial objectives while reducing the variability of earnings and minimizing unexpected losses. Risk metrics that allow us to measure performance include economic capital targets and corporate risk limits. By allocating economic capital to a business unit, we effectively manage that unit's ability to take on risk. Review and approval of business plans incorporates approval of economic capital allocation, and economic capital usage is monitored through financial and risk reporting. Industry, country, trading, asset allocation and other limits supplement the allocation of economic capital. These limits are based on an analysis of risk and reward in each business unit and management is responsible for tracking and reporting performance measurements as well as any exceptions to guidelines or limits. Our risk management process continually evaluates risk and appropriate metrics needed to measure it. Our business exposes us to the following major risks: strategic, liquidity, credit, market, operational and event. For a more detailed discussion of our risk management activities, see pages 34 through 69 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Strategic Risk Management

We use an integrated planning process to help manage strategic risk. A key component of the planning process aligns strategies, goals, tactics and resources throughout the enterprise. The process begins with the creation of a corporate-wide business plan which incorporates an assessment of the strategic risks. This business plan establishes the corporate strategic direction. The planning process then cascades through the business units, creating business unit plans that are aligned with the Corporation's strategic direction. At each level, tactics and metrics are identified to measure success in achieving goals and assure adherence to the plans. As part of this process, the business units continuously evaluate the impact of changing market and business conditions, and the overall risk in meeting objectives. See the Operational Risk Management section on page 114 for a further description of this process. Corporate Audit in turn monitors, and independently reviews and evaluates, the plans and measurement processes.

One of the key tools we use to manage strategic risk is economic capital allocation. Through the economic capital allocation process, we effectively manage each business unit's ability to take on risk. Review and approval of business plans

Table of Contents

incorporates approval of economic capital allocation, and economic capital usage is monitored through financial and risk reporting. Economic capital allocation plans for the business units are incorporated into the Corporation's operating plan that is approved by the Board on an annual basis.

Liquidity Risk and Capital Management

Liquidity Risk

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs and accommodate fluctuations in asset and liability levels due to changes in our business operations or unanticipated events. A more detailed discussion of our liquidity risk is included beginning on page 36 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

One ratio that can be used to monitor the stability of funding composition is the loan to domestic deposit ratio. This ratio reflects the percent of loans and leases that are funded by domestic deposits, a relatively stable funding source. A ratio below 100 percent indicates that our loan portfolio is completely funded by domestic deposits. The ratio was 128 percent at June 30, 2007 compared to 118 percent at December 31, 2006. The increase was attributable to organic growth in the loan and lease portfolio, and a decision to retain a larger share of mortgage production on the Corporation's balance sheet instead of AFS debt securities.

The parent company maintains a cushion of excess liquidity that would be sufficient to fully fund holding company and nonbank affiliate operations for an extended period during which funding from normal sources is disrupted. The primary measure used to assess the parent company's liquidity is the Time to Required Funding during such a period of liquidity disruption. At June 30, 2007, the pre-funding for the upcoming U.S. Trust and LaSalle acquisitions increased Time to Required Funding to 26 months compared to 24 months at December 31, 2006.

We originate loans and securities for retention on our balance sheet and for distribution. As part of our originate to distribute strategy, commercial loan originations and underwritten securities are distributed through syndication and placement, and residential mortgages originated by *Consumer Real Estate* are frequently distributed in the secondary market. In connection with our balance sheet management activities, we may retain mortgage loans originated as well as purchase and sell loans based on our assessment of market conditions. Market disruptions or unexpected events in the marketplace may impact liquidity (i.e., delay or impact our ability to distribute) and may heighten exposure in the portfolios resulting in higher potential for loss unless an orderly disposition of the exposure can be made.

Table of Contents**Regulatory Capital**

As a regulated financial services company, we are governed by certain regulatory capital requirements. Presented in Table 11 are the regulatory capital ratios, actual capital amounts and minimum required capital amounts for the Corporation, Bank of America, N.A., and FIA Card Services, N.A., at June 30, 2007 and December 31, 2006.

Table 11**Regulatory Capital**

| (Dollars in millions) | Ratio | June 30, 2007 | | December 31, 2006 | | |
|-----------------------------|--------|---------------|---------------------------------|-------------------|---------------------------------|----------|
| | | Actual Amount | Minimum Required ⁽¹⁾ | Actual Amount | Minimum Required ⁽¹⁾ | |
| Risk-based capital | | | | | | |
| Tier 1 | | | | | | |
| Bank of America Corporation | 8.52 % | \$94,979 | \$44,606 | 8.64 % | \$91,064 | \$42,181 |
| Bank of America, N.A. | 8.47 | 77,744 | 36,696 | 8.89 | 76,174 | 34,264 |
| FIA Card Services, N.A. | 15.22 | 20,972 | 5,510 | 14.08 | 19,562 | 5,558 |
| Total | | | | | | |
| Bank of America Corporation | 12.11 | 135,059 | 89,212 | 11.88 | 125,226 | 84,363 |
| Bank of America, N.A. | 10.94 | 100,353 | 73,391 | 11.19 | 95,867 | 68,529 |
| FIA Card Services, N.A. | 18.03 | 24,834 | 11,020 | 17.02 | 23,648 | 11,117 |
| Tier 1 Leverage | | | | | | |
| Bank of America Corporation | 6.33 | 94,979 | 44,979 | 6.36 | 91,064 | 42,935 |
| Bank of America, N.A. | 6.36 | 77,744 | 36,648 | 6.63 | 76,174 | 34,487 |
| FIA Card Services, N.A. | 17.38 | 20,972 | 3,619 | 16.88 | 19,562 | 3,478 |

⁽¹⁾ Dollar amount required to meet guidelines for adequately capitalized institutions.

Table 12 reconciles the Corporation's total shareholders' equity to tier 1 and total capital, as defined by the regulations issued by the FRB, at June 30, 2007 and December 31, 2006.

Table 12**Reconciliation of Tier 1 and Total Capital**

| (Dollars in millions) | June 30 2007 | December 31 2006 |
|--|------------------|---------------------|
| Tier 1 Capital | | |
| Total shareholders' equity | \$135,751 | \$135,272 |
| Goodwill | (65,845) | (65,662) |
| Nonqualifying intangible assets ⁽¹⁾ | (3,417) | (3,782) |
| Effect of net unrealized losses on AFS debt and marketable equity securities and net losses on derivatives recorded in accumulated OCI, net of tax | 8,841 | 6,565 |
| Unamortized net periodic benefit costs recorded in accumulated OCI, net of tax | 1,370 | 1,428 |
| Trust securities ⁽²⁾ | 16,884 | 15,942 |
| Other | 1,395 | 1,301 |
| Total Tier 1 Capital | 94,979 | 91,064 |
| Long-term debt qualifying as Tier 2 Capital | 30,400 | 24,546 |
| Allowance for loan and lease losses | 9,060 | 9,016 |
| Reserve for unfunded lending commitments | 376 | 397 |
| Other | 244 | 203 |
| Total Capital | \$135,059 | \$125,226 |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

(1) Nonqualifying intangible assets of the Corporation are comprised of certain core deposit intangibles, affinity relationships and other intangibles.

(2) Trust securities are net of unamortized discounts.

Table of Contents

In July 2007, the Corporation completed the acquisition of U.S. Trust for \$3.3 billion in cash. The Corporation anticipates that its Tier 1 and Total Capital Ratios will be reduced by approximately 30 bps and its Tier 1 Leverage Ratio will be reduced by approximately 25 bps in the third quarter of 2007 as a result of this acquisition.

In April 2007, the Corporation announced an agreement to purchase LaSalle for \$21 billion in cash. The transaction is expected to close in the fourth quarter of 2007. The Corporation anticipates that its Tier 1 Capital Ratio will be approximately 7.50 percent after the acquisition of LaSalle based on the Corporation's funding assumptions, earnings, balance sheet composition and the timing of additional capital issuances.

Dividends

In July 2007, the Board increased the regular quarterly cash dividend on common stock 14 percent from \$0.56 to \$0.64 per share. The dividend will be payable on September 28, 2007 to common shareholders of record on September 7, 2007.

In April 2007, the Board declared a regular quarterly cash dividend on common stock of \$0.56 per share, payable on June 22, 2007 to common shareholders of record on June 1, 2007.

In January 2007, the Board declared a quarterly cash dividend of \$0.56 per common share payable on March 23, 2007 to shareholders of record on March 2, 2007.

In July 2007, the Board also declared three dividends on preferred stock. The first was a \$1.75 regular cash dividend on the Cumulative Redeemable Preferred Stock, Series B, payable October 25, 2007 to shareholders of record on October 11, 2007. The second was a regular quarterly cash dividend of \$0.38775 per depositary share on the Series D Preferred Stock, payable September 14, 2007 to shareholders of record on August 31, 2007. The third declared dividend was a regular quarterly cash dividend of \$0.36481 per depositary share of the Floating Rate Non-Cumulative Preferred Stock, Series E, payable August 15, 2007 to shareholders of record on July 31, 2007.

In April 2007, the Board also declared three dividends on preferred stock. The first was a \$1.75 regular cash dividend on the Cumulative Redeemable Preferred Stock, Series B, payable July 25, 2007 to shareholders of record on July 11, 2007. The second was a regular quarterly cash dividend of \$0.38775 per depositary share on the Series D Preferred Stock, payable June 14, 2007 to shareholders of record on May 31, 2007. The third declared dividend was a regular quarterly cash dividend of \$0.35291 per depositary share of the Floating Rate Non-Cumulative Preferred Stock, Series E, payable May 15, 2007 to shareholders of record on April 30, 2007.

In January 2007, the Board declared three dividends on preferred stock. The first was a \$1.75 regular cash dividend on the Cumulative Redeemable Preferred Stock, Series B, payable April 25, 2007 to shareholders of record on April 11, 2007. The second was a regular quarterly cash dividend of \$0.38775 per depositary share on the Series D Preferred Stock, payable March 14, 2007 to shareholders of record on February 28, 2007. The third declared dividend was a regular quarterly cash dividend of \$0.40106 per depositary share of the Floating Rate Non-Cumulative Preferred Stock, Series E, payable February 15, 2007 to shareholders of record on January 31, 2007.

Common Share Repurchases

We may continue to repurchase shares, from time to time, in the open market or in private transactions through our approved repurchase programs. We repurchased approximately 61.5 million shares of common stock for the six months ended June 30, 2007 which more than offset the 40.2 million shares issued under employee stock plans. During the second quarter the Corporation reduced the number of shares it repurchased under its share repurchase programs in anticipation of the LaSalle transaction. We expect to continue to repurchase a number of shares of common stock comparable to any shares issued under our employee stock plans.

In January 2007, the Board authorized a stock repurchase program of an additional 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$14.0 billion and is limited to a period of 12 to 18 months.

Table of Contents

In April 2006, the Board authorized a stock repurchase program of up to 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$12.0 billion to be completed within a period of 12 to 18 months of which the lesser of approximately \$1.7 billion, or 1.6 million shares, remains available for repurchase under the program at June 30, 2007.

For additional information on common share repurchases, see *Note 11 Shareholders' Equity and Earnings Per Common Share* to the Consolidated Financial Statements.

Credit Risk Management

Credit risk is the risk of loss arising from the inability of a borrower or counterparty to meet its obligations. Credit risk can also arise from operational failures that result in an advance, commitment or investment of funds. We define the credit exposure to a borrower or counterparty as the loss potential arising from all product classifications including loans and leases, derivatives, trading account assets, assets held-for-sale, and unfunded lending commitments that include loan commitments, letters of credit and financial guarantees. Derivative positions, trading account assets and assets held-for-sale are recorded at fair value or the lower of cost or fair value. Loans and unfunded commitments, for which the Corporation elected to account for at fair value in accordance with SFAS 159, are also recorded at fair value. Credit risk for these categories of assets is not accounted for as part of the allowance for credit losses but accounted for as part of the fair value adjustment recorded in earnings in the period incurred. For derivative positions, our credit risk is measured as the net replacement cost in the event the counterparties with contracts in a gain position to us fail to perform under the terms of those contracts. We use the current mark-to-market value to represent credit exposure without giving consideration to future mark-to-market changes. The credit risk amounts take into consideration the effects of legally enforceable master netting agreements and cash collateral. Our consumer and commercial credit extension and review procedures take into account funded and unfunded credit exposures. For additional information on derivatives and credit extension commitments, see *Note 4 Derivatives* and *Note 10 Commitments and Contingencies* to the Consolidated Financial Statements.

For credit risk purposes, we evaluate our consumer businesses on both a held and managed basis. Managed basis assumes that loans that have been securitized were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. We evaluate credit performance on a managed basis as the receivables that have been securitized are subject to the same underwriting standards and ongoing monitoring as held loans. In addition to the discussion of credit quality statistics of both held and managed loans included in this section, refer to the *Card Services* discussion beginning on page 60.

We manage credit risk based on the risk profile of the borrower or counterparty, repayment sources, the nature of underlying collateral, and other support given current events, conditions and expectations. We classify our portfolios as either consumer or commercial and monitor credit risk separately as discussed below.

Consumer Portfolio Credit Risk Management

For a detailed discussion of our consumer portfolio credit risk management process, see page 41 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Management of Consumer Credit Risk Concentrations

Consumer credit risk exposure is managed geographically and through our various product offerings with a goal that concentrations of credit exposure do not result in undesirable levels of risk. Our consumer loan portfolio in the state of California represented 23 percent and 22 percent of total managed consumer loans at June 30, 2007 and December 31, 2006 primarily driven by the residential mortgage portfolio. No single Metropolitan Statistical Area (MSA) within California or any other state represented more than 10 percent of the total consumer portfolio. The residential mortgage loans to borrowers in the state of California represented 32 percent and 31 percent of total residential mortgage loans at June 30, 2007 and December 31, 2006. As discussed below, at June 30, 2007 the credit risk on 63 percent of these residential mortgage loans was mitigated through purchased credit protection designed to enhance our overall risk management strategy. No other state represented more than 10 percent of our total residential mortgage loan portfolio.

Table of Contents

We purchase credit protection on certain portions of our portfolio that is designed to enhance our overall risk management strategy. At June 30, 2007 and December 31, 2006, we had mitigated a portion of our credit risk on approximately \$141.4 billion and \$131.0 billion of consumer loans, primarily residential mortgage loans, through the purchase of credit protection. Our regulatory risk-weighted assets were reduced as a result of these transactions because we transferred a portion of our credit risk to unaffiliated parties. At June 30, 2007 and December 31, 2006, these transactions had the cumulative effect of reducing our risk-weighted assets by \$38.3 billion and \$36.4 billion, and resulted in increases of 29 bps and 30 bps in our Tier 1 Capital ratio at June 30, 2007 and December 31, 2006.

Consumer Credit Portfolio

Table 13 presents our held and managed consumer loans and leases, and related credit quality information at June 30, 2007 and December 31, 2006. Overall, consumer credit quality remained sound but losses continued to increase compared to the unusually low levels experienced in 2006 post bankruptcy reform.

Table 13
Consumer Loans and Leases

| | Outstandings | | Nonperforming ^(1, 2) | | Accruing Past Due 90 Days or More ⁽³⁾ | |
|---|------------------|---------------------|---------------------------------|---------------------|--|---------------------|
| | June 30 2007 | December 31 2006 | June 30 2007 | December 31 2006 | June 30 2007 | December 31 2006 |
| (Dollars in millions) | | | | | | |
| Held basis | | | | | | |
| Residential mortgage | \$269,721 | \$241,181 | \$867 | \$660 | \$102 | \$118 |
| Credit card domestic | 57,036 | 61,195 | n/a | n/a | 1,663 | 1,991 |
| Credit card foreign | 12,205 | 10,999 | n/a | n/a | 187 | 184 |
| Home equity ⁽⁴⁾ | 96,467 | 87,893 | 496 | 291 | - | - |
| Direct/Indirect consumer ⁽⁴⁾ | 66,181 | 55,504 | 3 | 2 | 424 | 347 |
| Other consumer ^(4, 5) | 8,041 | 8,933 | 94 | 77 | 37 | 38 |
| Total held | 509,651 | 465,705 | 1,460 | 1,030 | 2,413 | 2,678 |
| Securitization impact | 109,599 | 110,151 | - | 2 | 2,568 | 2,407 |
| Total managed | \$619,250 | \$575,856 | \$1,460 | \$1,032 | \$4,981 | \$5,085 |
| Managed basis | | | | | | |
| Residential mortgage | \$273,897 | \$245,840 | \$867 | \$660 | \$102 | \$118 |
| Credit card domestic | 140,029 | 142,599 | n/a | n/a | 3,686 | 3,828 |
| Credit card foreign | 29,823 | 27,890 | n/a | n/a | 644 | 608 |
| Home equity ⁽⁴⁾ | 96,720 | 88,202 | 496 | 293 | - | - |
| Direct/Indirect consumer ⁽⁴⁾ | 70,740 | 62,392 | 3 | 2 | 512 | 493 |
| Other consumer ^(4, 5) | 8,041 | 8,933 | 94 | 77 | 37 | 38 |
| Total managed | \$619,250 | \$575,856 | \$1,460 | \$1,032 | \$4,981 | \$5,085 |

⁽¹⁾ The definition of nonperforming does not include consumer credit card and consumer non-real estate loans and leases.

⁽²⁾ Nonperforming consumer loans and leases as a percentage of outstanding consumer loans and leases were 0.29 percent and 0.22 percent on a held basis and 0.24 percent and 0.18 percent on a managed basis at June 30, 2007 and December 31, 2006.

⁽³⁾ Accruing consumer loans and leases past due 90 days or more as a percentage of outstanding consumer loans and leases were 0.47 percent and 0.58 percent on a held basis and 0.80 percent and 0.88 percent on a managed basis at June 30, 2007 and December 31, 2006.

⁽⁴⁾ Home equity loan balances of \$13.0 billion and home equity nonperforming loan balances of \$42 million previously included in direct/indirect consumer and other consumer at December 31, 2006 have been reclassified to home equity to conform to the current period presentation.

⁽⁵⁾ Outstandings include foreign consumer loans of \$4.7 billion and \$6.2 billion and consumer finance loans of \$3.3 billion and \$2.8 billion at June 30, 2007 and December 31, 2006.

n/a = not applicable

Table of Contents

Table 14 presents net charge-offs and managed net losses, and related ratios for our held and managed consumer loans and leases for the three and six months ended June 30, 2007 and 2006.

Table 14
Consumer Net Charge-offs/Managed Net Losses and Related Ratios

| (Dollars in millions) | Net Charge-offs/Losses | | | | Net Charge-off / Loss Ratios ⁽¹⁾ | | | | |
|------------------------------|------------------------|----------------|------------------|----------------|---|-------------|------------------|-------------|---|
| | Three Months Ended | | Six Months Ended | | Three Months Ended | | Six Months Ended | | |
| | June 30 | 2006 | June 30 | 2006 | June 30 | 2006 | June 30 | 2006 | |
| Held basis | | | | | | | | | |
| Residential mortgage | \$11 | \$14 | \$17 | \$24 | 0.02 | 0.03 | 0.01 | 0.03 | % |
| Credit card domestic | 807 | 723 | 1,613 | 1,357 | 5.76 | 4.46 | 5.71 | 4.11 | |
| Credit card foreign | 86 | 57 | 174 | 76 | 2.88 | 2.72 | 3.04 | 1.83 | |
| Home equity | 28 | 12 | 45 | 21 | 0.12 | 0.06 | 0.10 | 0.06 | |
| Direct/Indirect consumer | 241 | 103 | 476 | 182 | 1.50 | 0.86 | 1.54 | 0.77 | |
| Other consumer | 100 | 75 | 192 | 117 | 4.96 | 2.80 | 4.58 | 2.25 | |
| Total held | 1,273 | 984 | 2,517 | 1,777 | 1.03 | 0.97 | 1.05 | 0.90 | |
| Securitization impact | 1,271 | 775 | 2,415 | 1,424 | 4.67 | 3.02 | 4.44 | 2.60 | |
| Total managed | \$2,544 | \$1,759 | \$4,932 | \$3,201 | 1.69 | 1.39 | 1.67 | 1.29 | |
| Managed basis | | | | | | | | | |
| Residential mortgage | \$11 | \$14 | \$17 | \$24 | 0.02 | 0.03 | 0.01 | 0.03 | % |
| Credit card domestic | 1,786 | 1,227 | 3,437 | 2,300 | 5.17 | 3.58 | 4.99 | 3.35 | |
| Credit card foreign | 313 | 247 | 615 | 420 | 4.31 | 4.13 | 4.34 | 3.62 | |
| Home equity | 28 | 12 | 45 | 21 | 0.12 | 0.06 | 0.10 | 0.06 | |
| Direct/Indirect consumer | 306 | 184 | 626 | 319 | 1.76 | 1.29 | 1.86 | 1.13 | |
| Other consumer | 100 | 75 | 192 | 117 | 4.96 | 2.80 | 4.58 | 2.25 | |
| Total managed | \$2,544 | \$1,759 | \$4,932 | \$3,201 | 1.69 | 1.39 | 1.67 | 1.29 | |

⁽¹⁾ Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases during the period for each loan and lease category.

Residential Mortgage

The residential mortgage portfolio makes up the largest percentage of our consumer loan portfolio at 53 percent of held consumer loans and leases and 44 percent of managed consumer loans and leases at June 30, 2007. Approximately 22 percent of the managed residential portfolio is in *GCSBB* and *GWIM* and represents residential mortgages that are originated for the home purchase and refinancing needs of our customers. The remaining portion of the managed portfolio is in *All Other*, and is comprised of \$131.6 billion, or 48 percent, of purchased and \$82.1 billion, or 30 percent, of originated residential mortgage loans used in our overall ALM activities

On a held basis, outstanding loans and leases increased \$28.5 billion at June 30, 2007 compared to December 31, 2006 driven by retained mortgage production and bulk purchases. Nonperforming balances increased \$207 million due to portfolio seasoning reflective of growth in the business. Loans past due 90 days or more and still accruing interest of \$102 million are related to repurchases pursuant to our servicing agreements with Government National Mortgage Association (GNMA) mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs.

Credit Card Domestic and Foreign

The consumer credit card portfolio is managed in *Card Services* within *GCSBB*. Outstandings in the held domestic credit card loan portfolio decreased \$4.2 billion at June 30, 2007 compared to December 31, 2006 due to seasonality combined with an increase in securitized levels. The \$328 million decrease in held domestic loans past due 90 days or more and still accruing interest was driven by the addition of legacy Bank of America accounts to the domestic securitization master trust and increased securitizations from the trust. Net charge-offs for the held domestic portfolio increased \$84 million to \$807

Table of Contents

million, or 5.76 percent of total average held credit card domestic loans compared to 4.46 percent in the second quarter of 2006. For the six months ended June 30, 2007, net charge-offs increased \$256 million to \$1.6 billion, or 5.71 percent of total average loans compared to 4.11 percent (4.35 percent excluding the impact of SOP 03-3) for the same period a year ago. These increases were predominantly due to portfolio seasoning and increases from the unusually low charge-off levels experienced in 2006 post bankruptcy reform. These increases were partially offset by the addition of legacy Bank of America accounts which have a higher loss profile to the domestic consumer credit card securitization master trust and increased securitizations from the trust.

Managed domestic credit card outstandings decreased \$2.6 billion to \$140.0 billion at June 30, 2007 compared to December 31, 2006 due to seasonality. Managed net losses increased \$559 million to \$1.8 billion, or 5.17 percent of total average managed domestic loans compared to 3.58 percent in the second quarter of 2006. For the six months ended June 30, 2007, managed net losses increased \$1.1 billion to \$3.4 billion, or 4.99 percent of total average managed loans compared to 3.35 percent for the same period a year ago. These increases were primarily due to portfolio seasoning and increases from the unusually low loss levels experienced in 2006 post bankruptcy reform.

Outstandings in the held foreign credit card loan portfolio increased \$1.2 billion to \$12.2 billion at June 30, 2007 compared to December 31, 2006 due to growth in the portfolio from continued increases in retail and cash volumes coupled with reduced payments. Net charge-offs for the held foreign portfolio increased \$29 million to \$86 million, or 2.88 percent of total average held credit card foreign loans compared to 2.72 percent in the second quarter of 2006. For the six months ended June 30, 2007, net charge-offs increased \$98 million to \$174 million, or 3.04 percent of average loans compared to 1.83 percent (2.90 percent excluding the impact of SOP 03-3) for the same period a year ago. The increases in held net charge-offs were due to seasoning of the European portfolio. Additionally, the six-month comparison was impacted by higher personal insolvencies in the United Kingdom.

Managed foreign credit card outstandings increased \$1.9 billion to \$29.8 billion at June 30, 2007 compared to December 31, 2006 due to the same reasons as the increase in held outstandings stated above. Net losses for the managed foreign portfolio increased \$66 million to \$313 million, or 4.31 percent of total average managed credit card foreign loans for the three months ended June 30, 2007 compared to 4.13 percent a year ago. For the six months ended June 30, 2007, net losses increased \$195 million to \$615 million, or 4.34 percent of average managed loans compared to 3.62 percent for the same period a year ago. The increases in managed net losses were due to the same reasons as the increases in held net charge-offs stated above.

See below for a discussion of the impact of SOP 03-3 on 2006 managed losses and net charge-offs.

Home Equity

At June 30, 2007, approximately 73 percent of the managed home equity portfolio was included in *GCSBB*, while the remainder of the portfolio was mostly in *GWIM*. This portfolio consists of both revolving and non-revolving first and second lien residential mortgage loans and lines of credit. On a held basis, outstanding home equity loans increased \$8.6 billion, or 10 percent, at June 30, 2007 compared to December 31, 2006, as organic home equity production remained strong. Nonperforming home equity loans increased \$205 million compared to December 31, 2006 and net charge-offs increased \$16 million and \$24 million for the three and six months ended June 30, 2007 compared to the same periods in 2006 primarily driven by seasoning of the portfolio, reflective of growth in the business.

Direct/Indirect Consumer

At June 30, 2007, approximately 59 percent of the managed direct/indirect portfolio was included in *Business Lending* within *GCIB* (automotive, marine, motorcycle and recreational vehicle loans); 37 percent was included in *GCSBB* (student and other non-real estate secured and unsecured personal loans) and the remainder was included in *GWIM* (other non-real estate secured and unsecured personal loans).

On a held basis, outstanding loans and leases increased \$10.7 billion at June 30, 2007 compared to December 31, 2006 due to retail automotive portfolio purchases, growth in the *Card Services* unsecured lending product and reduced securitization activity. Loans past due 90 days or more and still accruing interest increased \$77 million due to portfolio seasoning reflective of growth in the businesses. Net charge-offs increased \$138 million to 1.50 percent of total average held

Table of Contents

direct/indirect loans compared to 0.86 percent a year ago. For the six months ended June 30, 2007, net charge-offs increased \$294 million to 1.54 percent of average loans compared to 0.77 percent (1.06 percent excluding the impact of SOP 03-3) for the same period a year ago. The increases were primarily driven by seasoning and increases from the unusually low charge-off levels experienced in 2006 post bankruptcy reform in the *Card Services* unsecured lending portfolio. Also, contributing to the increase in the six-month comparison, though to a lesser extent, was the impact of the Corporation discontinuing new sales of receivables into the unsecured lending trust.

Managed direct/indirect loans outstanding increased \$8.3 billion to \$70.7 billion at June 30, 2007 compared to December 31, 2006, driven by retail automotive portfolio purchases and growth in the *Card Services* unsecured lending product. Net losses for the managed loan portfolio increased \$122 million to \$306 million, or 1.76 percent of total average managed direct/indirect loans for the three months ended June 30, 2007 compared to 1.29 percent a year ago. For the six months ended June 30, 2007, net losses increased \$307 million to 1.86 percent compared to 1.13 percent a year ago. The increases were primarily driven by seasoning and increases from the unusually low loss levels experienced in 2006 post bankruptcy reform in the *Card Services* unsecured lending portfolio.

See below for a discussion of the impact of SOP 03-3 on 2006 managed losses and net charge-offs.

Other Consumer

At June 30, 2007, approximately 59 percent of the other consumer portfolio consists of the foreign consumer loan portfolio which was included in *Card Services* within *GCSBB*. The remainder was associated with the portfolios from consumer finance businesses that we have exited and was included in *All Other*. Other consumer outstanding loans and leases decreased \$892 million, or 10 percent, as of June 30, 2007 compared to December 31, 2006, driven mainly by the sale of our Latin American operations. Net charge-offs for the three and six months ended June 30, 2007 as a percentage of total average other consumer loans increased 216 bps and 233 bps (203 bps and 173 bps excluding the impact of SOP 03-3) compared to the same periods a year ago. These increases were driven by overdraft net charge-offs associated with deposit account growth and expanded activities. Also contributing to the increases were higher loan net charge-offs in the European consumer portfolio primarily due to seasoning. The six-month comparison was also impacted by higher personal insolvencies in the United Kingdom.

See below for a discussion of the impact of SOP 03-3 on 2006 managed losses and net charge-offs.

SOP 03-3

In accordance with SOP 03-3, certain acquired loans of MBNA that were considered impaired were written down to fair value at the acquisition date. Therefore, reported net charge-offs and managed net losses were lower since these impaired loans that would have been charged off during the period were reduced to fair value as of the acquisition date. For additional information on SOP 03-3, see page 44 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Consumer net charge-offs, managed net losses and associated ratios as reported and excluding the impact of SOP 03-3 for the three and six months ended June 30, 2006 are presented in Table 15. Management believes that excluding the impact of SOP 03-3 provides a more accurate reflection of portfolio credit quality. The impact of SOP 03-3 on net charge-offs and managed net losses for the three and six months ended June 30, 2007 was not material.

Table of Contents**Table 15****2006 Consumer Net Charge-offs/Managed Net Losses (Reflecting the Impact of SOP 03-3) ⁽¹⁾**

| (Dollars in millions) | Three Months Ended June 30, 2006 | | | | | | | | | | | |
|--------------------------|----------------------------------|-------------|---------|----------------|-------------|---|----------------|-------------|---|----------------|-------------|---|
| | As Reported | | | | | Excluding Impact of SOP 03-3 ⁽²⁾ | | | | | | |
| | Held | | Managed | | | Held | | Managed | | | | |
| | Amount | Percent | % | Amount | Percent | % | Amount | Percent | % | Amount | Percent | % |
| Residential mortgage | \$14 | 0.03 | % | \$14 | 0.03 | % | \$14 | 0.03 | % | \$14 | 0.03 | % |
| Credit card domestic | 723 | 4.46 | | 1,227 | 3.58 | | 730 | 4.50 | | 1,234 | 3.60 | |
| Credit card foreign | 57 | 2.72 | | 247 | 4.13 | | 63 | 3.02 | | 253 | 4.23 | |
| Home equity | 12 | 0.06 | | 12 | 0.06 | | 12 | 0.06 | | 12 | 0.06 | |
| Direct/Indirect consumer | 103 | 0.86 | | 184 | 1.29 | | 110 | 0.91 | | 191 | 1.33 | |
| Other consumer | 75 | 2.80 | | 75 | 2.80 | | 78 | 2.93 | | 78 | 2.93 | |
| Total consumer | \$984 | 0.97 | | \$1,759 | 1.39 | | \$1,007 | 1.00 | | \$1,782 | 1.41 | |

| (Dollars in millions) | Six Months Ended June 30, 2006 | | | | | | | | | | | |
|--------------------------|--------------------------------|-------------|---------|----------------|-------------|---|----------------|-------------|---|----------------|-------------|---|
| | As Reported | | | | | Excluding Impact of SOP 03-3 ⁽²⁾ | | | | | | |
| | Held | | Managed | | | Held | | Managed | | | | |
| | Amount | Percent | % | Amount | Percent | % | Amount | Percent | % | Amount | Percent | % |
| Residential mortgage | \$24 | 0.03 | % | \$24 | 0.03 | % | \$24 | 0.03 | % | \$24 | 0.03 | % |
| Credit card domestic | 1,357 | 4.11 | | 2,300 | 3.35 | | 1,435 | 4.35 | | 2,378 | 3.47 | |
| Credit card foreign | 76 | 1.83 | | 420 | 3.62 | | 120 | 2.90 | | 464 | 4.00 | |
| Home equity | 21 | 0.06 | | 21 | 0.06 | | 21 | 0.06 | | 21 | 0.06 | |
| Direct/Indirect consumer | 182 | 0.77 | | 319 | 1.13 | | 249 | 1.06 | | 386 | 1.37 | |
| Other consumer | 117 | 2.25 | | 117 | 2.25 | | 148 | 2.85 | | 148 | 2.85 | |
| Total consumer | \$1,777 | 0.90 | | \$3,201 | 1.29 | | \$1,997 | 1.01 | | \$3,421 | 1.38 | |

⁽¹⁾ Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases during the period for each loan and lease category.

⁽²⁾ Excluding impact of SOP 03-3 is a non-GAAP financial measure. The impact of SOP 03-3 on average outstanding held and managed consumer loans and leases for the three and six months ended June 30, 2006 was not material.

Table of Contents**Nonperforming Consumer Assets Activity**

Table 16 presents the additions and reductions to nonperforming assets in the held consumer portfolio during the most recent five quarters. Nonperforming levels have increased over the past four quarters and were driven by seasoning of the home equity and residential mortgage portfolios reflective of growth in these businesses. The nonperforming consumer loans and leases ratio was 0.29 percent compared to 0.19 percent for the same period in 2006.

Table 16**Nonperforming Consumer Assets Activity ⁽¹⁾**

| | Second Quarter 2007 | First Quarter 2007 | Fourth Quarter 2006 | Third Quarter 2006 | Second Quarter 2006 |
|---|---------------------------|--------------------------|---------------------------|--------------------------|---------------------------|
| (Dollars in millions) | | | | | |
| Nonperforming loans and leases | | | | | |
| Balance, beginning of period | \$ 1,230 | \$ 1,030 | \$897 | \$805 | \$785 |
| Additions to nonperforming loans and leases: | | | | | |
| New nonaccrual loans and leases | 625 | 515 | 450 | 394 | 314 |
| Reductions in nonperforming loans and leases: | | | | | |
| Paydowns and payoffs | (101) | (32) | (54) | (61) | (35) |
| Sales | | | (26) | (27) | (33) |
| Returns to performing status ⁽²⁾ | (219) | (224) | (179) | (163) | (173) |
| Charge-offs ⁽³⁾ | (50) | (35) | (43) | (33) | (41) |
| Transfers to foreclosed properties | (24) | (23) | (15) | (18) | (12) |
| Transfers to loans held-for-sale | (1) | (1) | | | |
| Total net additions to nonperforming loans and leases | 230 | 200 | 133 | 92 | 20 |
| Total nonperforming loans and leases, end of period | 1,460 | 1,230 | 1,030 | 897 | 805 |
| Foreclosed properties | | | | | |
| Balance, beginning of period | 74 | 59 | 60 | 47 | 62 |
| Additions to foreclosed properties: | | | | | |
| New foreclosed properties | 68 | 91 | 39 | 49 | 31 |
| Reductions in foreclosed properties: | | | | | |
| Sales | (12) | (34) | (3) | (10) | (32) |
| Writedowns | (48) | (42) | (37) | (26) | (14) |
| Total net additions to (reductions in) foreclosed properties | 8 | 15 | (1) | 13 | (15) |
| Total foreclosed properties, end of period | 82 | 74 | 59 | 60 | 47 |
| Nonperforming consumer assets, end of period | \$ 1,542 | \$ 1,304 | \$ 1,089 | \$957 | \$852 |
| Nonperforming consumer loans and leases as a percentage of outstanding consumer loans and leases | 0.29 % | 0.25 % | 0.22 % | 0.21 % | 0.19 % |
| Nonperforming consumer assets as a percentage of outstanding consumer loans, leases and foreclosed properties | 0.30 | 0.27 | 0.23 | 0.22 | 0.20 |

⁽¹⁾ Balances do not include nonperforming loans held-for-sale included in other assets of \$48 million, \$28 million, \$30 million, \$28 million and \$31 million at June 30, 2007, March 31, 2007, December 31, 2006, September 30, 2006 and June 30, 2006, respectively.

⁽²⁾ Consumer loans and leases are generally returned to performing status when principal or interest is less than 90 days past due.

⁽³⁾ Our policy is not to classify consumer credit card and consumer non-real estate loans and leases as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

Table of Contents

Commercial Portfolio Credit Risk Management

For a detailed discussion of our commercial portfolio credit risk management process, see page 45 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Management of Commercial Credit Risk Concentrations

Portfolio credit risk is evaluated and managed with a goal that concentrations of credit exposure do not result in undesirable levels of risk. We review, measure, and manage concentrations of credit exposure by industry, product, geography and customer relationship. Distribution of loans and leases by loan size is an additional measure of the portfolio risk diversification. We also review, measure, and manage commercial real estate loans by geographic location and property

type. In addition, within our international portfolio, we evaluate borrowings by region and by country. Tables 21, 23 and 26 summarize our concentrations. Additionally, we utilize syndication of exposure to third parties, loan sales, hedging and other risk mitigation techniques to manage the size and risk profile of the loan portfolio.

From the perspective of portfolio risk management, customer concentration management is most relevant in *GCIB*. Within that segment's *Business Lending* and *Capital Markets and Advisory Services* businesses, we facilitate bridge financing (high grade debt, high yield debt and equity) to fund acquisitions, recapitalizations and other short-term needs as well as provide syndicated financing for our clients. These concentrations are managed in part through our established originate to distribute strategy. These client transactions are sometimes large and leveraged. They can also have a higher degree of risk as we are providing offers or commitments for various components of the clients' capital structures, including lower rated unsecured and subordinated debt tranches and/or equity. In many cases, these offers to finance will not be accepted. If accepted, these conditional commitments are often retired prior to or shortly following funding via the placement of securities, syndication or the client's decision to terminate. Where we have a binding commitment and there is a market disruption or other unexpected event, there may be heightened exposure in the portfolios, and higher potential for loss, unless an orderly disposition of the exposure can be made.

Prior to January 1, 2007, the Corporation accounted for all loans in the held-to-maturity portfolio on a historical cost basis and recorded incurred losses on this portfolio as part of the allowance for loan and lease losses. Effective January 1, 2007, the Corporation elected to account for certain large corporate loans and loan commitments (including issued but unfunded letters of credit which are considered utilized for credit risk management purposes), which exceed the Corporation's single name credit risk concentration guidelines at fair value in accordance with SFAS 159. Lending commitments, both funded and unfunded, are actively managed and monitored, and, as appropriate, credit risk for these lending relationships may be mitigated through the use of credit derivatives, with our credit view and market perspectives determining the size and timing of the hedging activity. These credit derivatives do not meet the requirements for hedge accounting under SFAS 133 and changes in fair value are recorded in other income. Electing the fair value option allows the Corporation to account for these loans and loan commitments at fair value, which is more consistent with management's view of the underlying economics and the manner in which they are managed. In addition, accounting for these loans and loan commitments at fair value reduces the accounting asymmetry that would otherwise result from carrying the loans at historical cost and credit derivatives at fair value.

Fair values for the loans and unfunded commitments are based on market prices, where available, or discounted cash flows using market-based credit spreads of comparable debt instruments or credit derivatives of the specific borrower or comparable borrowers. Results of discounted cash flow calculations may be adjusted, as appropriate, to reflect other market conditions or the perceived credit risk of the borrower.

After initial adoption of SFAS 159, any fair value adjustment upon origination and subsequent changes in the fair value of loans and unfunded commitments is recorded in other income. By including the credit risk of the borrower in the fair value adjustments, any credit deterioration or improvement is recorded immediately as part of the fair value adjustment. As a result, the allowance for loan and lease losses and the reserve for unfunded lending commitments are no longer used to capture credit losses inherent in these nonperforming or impaired loans and unfunded commitments. The remaining Commercial Credit Portfolio tables have been modified to exclude loans and unfunded commitments that are carried at fair value and to adjust certain ratios for this accounting change.

Table of Contents

The Corporation initially adopted the fair value option for \$4.0 billion of outstanding commercial loans as of January 1, 2007 and recorded pre-tax net losses of \$21 million (net of adjustments related to the allowance for loan and lease losses and direct loan origination fees and costs) representing the excess of carrying value over fair value of the funded loans, with the after-tax amount recorded in retained earnings. At June 30, 2007, outstanding commercial loans measured at fair value had an aggregate fair value of \$3.61 billion recorded in loans and leases and included commercial domestic loans of \$2.61 billion, commercial foreign loans of \$795 million and commercial real estate loans of \$198 million. Net gains (losses) recorded in other income resulting from changes in fair value of these loans were not material for the three and six months ended June 30, 2007.

The Corporation also initially adopted the fair value option for \$21.1 billion of unfunded commercial commitments, including letters of credit, as of January 1, 2007, and recorded pre-tax net losses of \$321 million (net of associated adjustments related to the reserve for unfunded lending commitments) representing the difference between the carrying value and the fair value of the unfunded commitments, with the after-tax amount recorded in retained earnings. At June 30, 2007, unfunded commitments and letters of credit had fair values of \$372 million and \$19 million, respectively, and were recorded in accrued expenses and other liabilities. The June 30, 2007 notional amounts of unfunded commitments and letters of credit were \$20.6 billion and \$1.1 billion, respectively. Net losses recorded in other income resulting from changes in fair value of these commitments and letters of credit totaled \$14 million and \$42 million during the three and six months ended June 30, 2007.

Commercial Credit Portfolio

Commercial credit quality remained sound for the six months ended June 30, 2007. The loans and leases net charge-off ratio increased to 0.34 percent for the six months ended June 30, 2007 compared to 0.06 percent for the same period a year ago. The increase was principally attributable to seasoning of the small business card portfolio reflective of growth in the business. The total commercial excluding small business commercial domestic net charge-off ratio was 0.05 percent for the six months ended June 30, 2007, and negative 0.07 percent for the six months ended June 30, 2006, primarily due to a lower level of recoveries in 2007. The nonperforming loan ratio was 0.34 percent at June 30, 2007 compared to 0.31 percent at December 31, 2006. The accruing past due 90 days or more ratio remained unchanged at 0.16 percent compared to December 31, 2006.

Table 17 presents our commercial loans and leases and related asset quality information at June 30, 2007 and December 31, 2006.

Table 17**Commercial Loans and Leases**

| (Dollars in millions) | Outstandings | | Nonperforming ⁽¹⁾ | | Accruing Past Due 90 Days or More ⁽²⁾ | |
|---|------------------|------------------|------------------------------|--------------|---|--------------|
| | June 30 | December 31 | June 30 | December 31 | June 30 | December 31 |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Commercial domestic ⁽³⁾ | \$149,085 | \$148,255 | \$399 | \$505 | \$56 | \$66 |
| Commercial real estate ⁽⁴⁾ | 36,950 | 36,258 | 280 | 118 | | 78 |
| Commercial lease financing | 20,053 | 21,864 | 27 | 42 | 25 | 26 |
| Commercial foreign | 23,755 | 20,681 | 17 | 13 | 5 | 9 |
| | 229,843 | 227,058 | 723 | 678 | 86 | 179 |
| Small business commercial domestic | 15,535 | 13,727 | 101 | 79 | 299 | 199 |
| Total measured at historical cost | 245,378 | 240,785 | 824 | 757 | 385 | 378 |
| Total measured at fair value ⁽⁵⁾ | 3,606 | n/a | | n/a | | n/a |
| Total commercial loans and leases | \$248,984 | \$240,785 | \$824 | \$757 | \$385 | \$378 |

⁽¹⁾ Nonperforming commercial loans and leases as a percentage of outstanding commercial loans and leases measured at historical cost were 0.34 percent and 0.31 percent at June 30, 2007 and December 31, 2006. Including commercial loans and leases measured at fair value, the ratio would have been 0.33 percent at June 30, 2007.

⁽²⁾ Accruing commercial loans and leases past due 90 days or more as a percentage of outstanding commercial loans and leases measured at historical cost were 0.16 percent at both June 30, 2007 and December 31, 2006. Including commercial loans and leases measured at fair value, the ratio would have been 0.15

percent at June 30, 2007.

(3) Excludes small business commercial domestic loans.

(4) Outstandings include domestic commercial real estate loans of \$36.2 billion and \$35.7 billion, and foreign commercial real estate loans of \$674 million and \$578 million at June 30, 2007 and December 31, 2006.

(5) Commercial loans measured at fair value in accordance with SFAS 159 include commercial domestic loans of \$2.61 billion, commercial foreign loans of \$795 million and commercial real estate loans of \$198 million at June 30, 2007.

n/a = not applicable

Table of Contents

Table 18 presents our commercial net charge-offs and net charge-off ratios on the held portfolios during the three and six months ended June 30, 2007 and 2006.

Table 18**Commercial Net Charge-offs and Net Charge-off Ratios**

| | Net Charge-offs | | | | Net Charge-off Ratios ⁽²⁾ | | | | | | |
|---|-------------------------------|---------------------|-----------------------------|---------------------|--------------------------------------|-------------|------|-----------------------------|-------------|------|--|
| | Three Months Ended June 30 | | Six Months Ended June 30 | | Three Months Ended June 30 | | | Six Months Ended June 30 | | | |
| | 2007 | 2006 ⁽¹⁾ | 2007 | 2006 ⁽¹⁾ | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | |
| (Dollars in millions) | | | | | | | | | | | |
| Commercial domestic ⁽³⁾ | \$32 | \$(33) | \$57 | \$(45) | 0.09 | %(0.09) | % | 0.08 | %(0.07) | % | |
| Commercial real estate | (1) | 1 | 2 | - | (0.01) | - | | 0.01 | - | | |
| Commercial lease financing | (11) | (17) | (12) | (40) | (0.21) | (0.33) | | (0.12) | (0.39) | | |
| Commercial foreign | 6 | 5 | 3 | 6 | 0.10 | 0.08 | | 0.03 | 0.05 | | |
| | 26 | (44) | 50 | (79) | 0.05 | (0.08) | | 0.05 | (0.07) | | |
| Small business commercial domestic ⁽⁴⁾ | 196 | 83 | 355 | 147 | 5.23 | 2.84 | | 4.92 | 2.65 | | |
| Total commercial net charge-offs | \$222 | \$39 | \$405 | \$68 | 0.37 | 0.07 | | 0.34 | 0.06 | | |

⁽¹⁾ Includes a reduction in net charge-offs on small business commercial domestic of \$4 million and \$17 million as a result of the impact of SOP 03-3 for the three and six months ended June 30, 2006. The impact of SOP 03-3 on average outstanding small business commercial domestic loans and leases for 2006 was not material. See discussion of SOP 03-3 in the Consumer Credit Portfolio section on page 89.

⁽²⁾ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases measured at historical cost during the period for each loan and lease category.

⁽³⁾ Excludes small business commercial domestic loans.

⁽⁴⁾ Small business commercial domestic primarily card related.

Table 19 presents commercial credit exposure by type for utilized, unfunded and total committed credit exposure. The increase in total assets held-for-sale of \$9.3 billion was attributable to growth in the businesses and an increase in warehoused assets related to pending commercial mortgage-backed securitizations.

Table 19**Commercial Credit Exposure by Type**

| | Commercial Utilized ^(1,2) | | Commercial Unfunded ^(3,4) | | Total Commercial Committed | |
|--|--------------------------------------|------------------|--------------------------------------|------------------|----------------------------|------------------|
| | June 30 | December 31 | June 30 | December 31 | June 30 | December 31 |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| (Dollars in millions) | | | | | | |
| Loans and leases | \$248,984 | \$240,785 | \$287,839 | \$269,937 | \$536,823 | \$510,722 |
| Standby letters of credit and financial guarantees | 48,191 | 48,729 | 4,991 | 4,277 | 53,182 | 53,006 |
| Derivative assets ⁽⁵⁾ | 29,810 | 23,439 | - | - | 29,810 | 23,439 |
| Assets held-for-sale | 33,199 | 23,904 | 1,074 | 1,136 | 34,273 | 25,040 |
| Commercial letters of credit | 5,012 | 4,258 | 451 | 224 | 5,463 | 4,482 |
| Bankers acceptances | 1,947 | 1,885 | 4 | 1 | 1,951 | 1,886 |
| Securitized assets | 1,291 | 1,292 | - | - | 1,291 | 1,292 |
| Foreclosed properties | 26 | 10 | - | - | 26 | 10 |
| Total commercial credit exposure | \$368,460 | \$344,302 | \$294,359 | \$275,575 | \$662,819 | \$619,877 |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

- (1) Exposure includes standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances for which the bank is legally bound to advance funds under prescribed conditions, during a specified period. Although funds have not been advanced, these exposure types are considered utilized for credit risk management purposes.
- (2) Total commercial utilized exposure at June 30, 2007 includes loans and issued letters of credit measured at fair value in accordance with SFAS 159 and is comprised of loans outstanding of \$3.61 billion and letters of credit with a notional value of \$1.1 billion.
- (3) Total commercial unfunded exposure at June 30, 2007 includes loan commitments measured at fair value in accordance with SFAS 159 with a notional value of \$20.6 billion.
- (4) Excludes unused business card lines which are not legally binding.
- (5) Derivative assets are reported on a mark-to-market basis, reflect the effects of legally enforceable master netting agreements, and have been reduced by cash collateral of \$7.3 billion at both June 30, 2007 and December 31, 2006. In addition to cash collateral, derivative assets are also collateralized by \$7.9 billion and \$7.6 billion of primarily other marketable securities at June 30, 2007 and December 31, 2006 for which credit risk has not been reduced.

Table of Contents

Table 20 presents commercial utilized criticized exposure by product type and as a percentage of total commercial utilized exposure for each category presented. Utilized criticized exposure related to assets held-for-sale of \$833 million and \$600 million as of June 30, 2007 and December 31, 2006 and other utilized criticized exposure measured at fair value in accordance with SFAS 159 of \$268 million at June 30, 2007, are excluded from the table below. See *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements for a discussion of the fair value portfolio. Criticized assets in the held-for-sale portfolio, including bridge exposure of \$495 million and \$550 million at June 30, 2007 and December 31, 2006 which funded in the normal course of our *Business Lending* and *Capital Markets and Advisory Services* businesses, are carried at the lower of cost or market and are managed in part through our originate to distribute strategy (see Management of Commercial Credit Risk Concentrations beginning on page 92 and *All Other* beginning on page 77 for more information on bridge financing). Had criticized exposure in the assets held-for-sale and fair value portfolios been included, the ratio of commercial utilized criticized exposure to total commercial utilized exposure would have been 2.25 percent and 2.23 percent as of June 30, 2007 and December 31, 2006.

Table 20**Commercial Utilized Criticized Exposure^(1, 2)**

| (Dollars in millions) | June 30, 2007 | | December 31, 2006 | |
|--|----------------|------------------------|-------------------|------------------------|
| | Amount | Percent ⁽³⁾ | Amount | Percent ⁽³⁾ |
| Commercial domestic ⁽⁴⁾ | \$4,640 | 2.19 % | \$4,803 | 2.39 % |
| Commercial real estate | 1,230 | 2.96 | 806 | 1.98 |
| Commercial lease financing | 409 | 2.04 | 504 | 2.31 |
| Commercial foreign | 360 | 0.86 | 571 | 1.32 |
| | 6,639 | 2.11 | 6,684 | 2.18 |
| Small business commercial domestic | 548 | 3.49 | 377 | 2.72 |
| Total commercial utilized criticized exposure | \$7,187 | 2.17 | \$7,061 | 2.20 |

(1) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. Balances and ratios have been adjusted to exclude assets held-for-sale at June 30, 2007 and December 31, 2006 and exposure measured at fair value in accordance with SFAS 159 at June 30, 2007. Had criticized exposure in the assets held-for-sale and fair value portfolios been included, the ratio of commercial utilized criticized exposure to total commercial utilized exposure would have been 2.25 percent and 2.23 percent as of June 30, 2007 and December 31, 2006.

(2) Exposure includes standby letters of credit, financial guarantees, commercial letters of credit and bankers acceptances for which the bank is legally bound to advance funds under prescribed conditions, during a specified period. Although funds have not been advanced, these exposure types are considered utilized for credit risk management purposes.

(3) Ratios are calculated as commercial utilized criticized exposure divided by total commercial utilized exposure for each exposure category.

(4) Excludes small business commercial domestic exposure.

Commercial Domestic

At June 30, 2007, approximately 87 percent of the commercial domestic portfolio, excluding small business, was included in *Business Lending* (business banking, middle market and large multinational corporate loans and leases) and *Capital Markets and Advisory Services* (acquisition and bridge financing), both within *GCIB*. The remaining 13 percent was included in *GWIM* (business-purpose loans for wealthy individuals). Outstanding commercial domestic loans and leases including loans measured at fair value, increased \$3.4 billion to \$151.7 billion at June 30, 2007 compared to December 31, 2006 driven primarily by organic growth. Nonperforming commercial domestic loans declined by \$106 million to \$399 million driven by a large repayment. Net charge-offs were up \$102 million from the six months ended June 30, 2006 driven by a lower level of recoveries. Criticized utilized commercial domestic exposure excluding assets in the held-for-sale and fair value portfolios, declined \$163 million to \$4.6 billion. See Management of Commercial Credit Risk Concentrations beginning on page 92 for a discussion of exposure measured at fair value in accordance with SFAS 159.

Commercial Real Estate

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

The commercial real estate portfolio is managed in *Business Lending* within *GCIB* and consists of loans issued primarily to public and private developers, homebuilders and commercial real estate firms. Outstanding loans and leases, including loans measured at fair value, increased \$890 million to \$37.1 billion as of June 30, 2007 compared to December 31, 2006. Growth across geographic regions and property types is organic and primarily granular in nature. Nonperforming commercial real estate loans increased \$162 million to \$280 million and utilized criticized exposure increased \$424 million to \$1.2

Table of Contents

billion attributable to the continuing impact of the housing slowdown on the homebuilding sector. Nonperforming loans and utilized criticized exposure in the homebuilding sector were \$205 million and \$839 million, respectively, at June 30, 2007 compared to \$71 million and \$348 million at December 31, 2006. See Management of Commercial Credit Risk Concentrations beginning on page 92 for a discussion of exposure measured at fair value in accordance with SFAS 159.

Table 21 presents outstanding commercial real estate loans by geographic region and property type diversification, excluding those commercial loans and leases secured by owner-occupied real estate. Commercial loans and leases secured by owner-occupied real estate are made on the general creditworthiness of the borrower where real estate is obtained as additional security and the ultimate repayment of the credit is not dependent on the sale, lease and rental, or refinancing of the real estate. For purposes of this table, commercial real estate reflects loans dependent on the sale or lease of the real estate as the primary source of repayment.

Table 21**Outstanding Commercial Real Estate Loans**

| (Dollars in millions) | June 30 2007 | December 31 2006 |
|--|-----------------|---------------------|
| By Geographic Region ⁽¹⁾ | | |
| California | \$7,525 | \$7,781 |
| Northeast | 6,790 | 6,368 |
| Southeast | 5,513 | 5,097 |
| Southwest | 3,969 | 3,787 |
| Florida | 3,899 | 3,898 |
| Midsouth | 2,290 | 2,006 |
| Midwest | 2,216 | 2,271 |
| Northwest | 2,042 | 2,053 |
| Other | 1,145 | 870 |
| Geographically diversified ⁽²⁾ | 1,086 | 1,549 |
| Non-U.S. | 673 | 578 |
| Total outstanding commercial real estate loans ⁽⁴⁾ | \$37,148 | \$36,258 |
| By Property Type | | |
| Residential | \$8,123 | \$8,151 |
| Office buildings | 4,884 | 4,823 |
| Shopping centers/retail | 4,548 | 3,955 |
| Apartments | 4,078 | 4,277 |
| Land and land development | 3,830 | 3,956 |
| Industrial/warehouse | 2,669 | 3,247 |
| Hotels/motels | 1,171 | 1,185 |
| Multiple use | 1,153 | 1,257 |
| Resorts | 266 | 180 |
| Other ⁽³⁾ | 6,426 | 5,227 |
| Total outstanding commercial real estate loans ⁽⁴⁾ | \$37,148 | \$36,258 |

⁽¹⁾ Distribution is based on geographic location of collateral. Geographic regions are in the U.S. unless otherwise noted.

⁽²⁾ The geographically diversified category is comprised primarily of unsecured outstandings to real estate investment trusts and national homebuilders whose portfolios of properties span multiple geographic regions.

⁽³⁾ Represents loans to borrowers whose primary business is commercial real estate, but the exposure is not secured by the listed property types.

⁽⁴⁾ Includes commercial real estate loans measured at fair value in accordance with SFAS 159 of \$198 million at June 30, 2007.

Commercial Lease Financing

The commercial lease financing portfolio is managed in *Business Lending* within *GCI*B. Outstanding loans and leases decreased \$1.8 billion to \$20.1 billion as of June 30, 2007 compared to December 31, 2006 primarily due to the adoption of FSP 13-2. Net recoveries were \$11 million and \$12 million for the three and six months ended June 30, 2007 compared to net recoveries of \$17 million and \$40 million in the prior year. For more information on the adoption of FSP 13-2, see *Note 1 Summary of Significant Accounting Principles* to the Consolidated Financial Statements.

Table of Contents

Commercial Foreign

The commercial foreign portfolio is managed primarily in *Business Lending* and *Capital Markets and Advisory Services*, both within *GCIB*. Outstanding loans and leases, including loans measured at fair value, increased by \$3.9 billion to \$24.6 billion at June 30, 2007 compared to December 31, 2006 driven by organic growth, partially offset by the sale of our Latin American operations. Criticized utilized exposure, excluding criticized assets in the held-for-sale and fair value portfolios, decreased \$211 million to \$360 million, primarily attributable to the sale of our Latin American operations. See Management of Commercial Credit Risk Concentrations beginning on page 92 for a discussion of exposure measured at fair value in accordance with SFAS 159. For additional information on the commercial foreign portfolio, refer to the Foreign Portfolio discussion beginning on page 101.

Small Business Commercial Domestic

The small business commercial domestic portfolio (business card and small business loans) is managed in *GCSBB*. Outstanding small business commercial domestic loans and leases increased \$1.8 billion to \$15.5 billion at June 30, 2007 compared to December 31, 2006 driven by organic growth in the small business card portfolio. Approximately 65 percent of the small business commercial domestic outstanding loans and leases at June 30, 2007 were credit card related products. Nonperforming small business commercial domestic loans increased \$22 million to \$101 million, loans past due 90 days or more and still accruing interest increased \$100 million to \$299 million and criticized loans increased \$171 million or 77 bps, to \$548 million, or 3.49 percent, at June 30, 2007. Small business commercial domestic net charge-offs for the six months ended June 30, 2007 compared to the same period in 2006 increased \$208 million, or 227 bps, to \$355 million, or 4.92 percent. The increases were driven by portfolio seasoning reflective of growth in these businesses. Approximately 68 percent of the small business commercial domestic net charge-offs for the three months ended June 30, 2007 were credit card related products.

Table of Contents**Nonperforming Commercial Assets Activity**

Table 22 presents the additions and reductions to nonperforming assets in the commercial portfolio during the most recent five quarters.

Table 22**Nonperforming Commercial Assets Activity ^(1, 2)**

| (Dollars in millions) | Second Quarter 2007 | First Quarter 2007 | Fourth Quarter 2006 | Third Quarter 2006 | Second Quarter 2006 |
|--|---------------------------|--------------------------|---------------------------|--------------------------|---------------------------|
| Nonperforming loans and leases | | | | | |
| Balance, beginning of period | \$740 | \$757 | \$683 | \$762 | \$799 |
| Additions to nonperforming loans and leases: | | | | | |
| New nonaccrual loans and leases | 398 | 357 | 316 | 174 | 204 |
| Advances | 4 | 13 | 10 | 13 | 6 |
| Reductions in nonperforming loans and leases: | | | | | |
| Paydowns and payoffs | (173) | (204) | (104) | (115) | (32) |
| Sales | (23) | (25) | (37) | (41) | (74) |
| Returns to performing status ⁽³⁾ | (32) | (56) | (27) | (26) | (17) |
| Charge-offs ⁽⁴⁾ | (77) | (73) | (82) | (84) | (124) |
| Transfers to foreclosed properties | (13) | (9) | | | |
| Transfers to loans held-for-sale | | (20) | (2) | | |
| Total net additions to (reductions in) nonperforming loans and leases | 84 | (17) | 74 | (79) | (37) |
| Total nonperforming loans and leases, end of period | 824 | 740 | 757 | 683 | 762 |
| Foreclosed properties | | | | | |
| Balance, beginning of period | 15 | 10 | 16 | 27 | 34 |
| Additions to foreclosed properties: | | | | | |
| New foreclosed properties | 13 | 9 | | 1 | 1 |
| Reductions in foreclosed properties: | | | | | |
| Sales | (2) | (4) | (5) | (5) | (7) |
| Writedowns | | | (1) | (7) | (1) |
| Total net additions to (reductions in) foreclosed properties | 11 | 5 | (6) | (11) | (7) |
| Total foreclosed properties, end of period | 26 | 15 | 10 | 16 | 27 |
| Nonperforming commercial assets, end of period | \$850 | \$755 | \$767 | \$699 | \$789 |
| Nonperforming commercial loans and leases as a percentage of outstanding commercial loans and leases measured at historical cost | 0.34% | 0.31% | 0.31% | 0.29% | 0.32% |
| Nonperforming commercial assets as a percentage of outstanding commercial loans and leases measured at historical cost and foreclosed properties | 0.35 | 0.32 | 0.32 | 0.30 | 0.34 |

(1) Balances do not include nonperforming loans held-for-sale included in other assets of \$25 million, \$66 million, \$50 million, \$71 million and \$83 million at June 30, 2007, March 31, 2007, December 31, 2006, September 30, 2006 and June 30, 2006, respectively. There were no nonperforming loans measured at fair value in accordance with SFAS 159 at June 30, 2007 and March 31, 2007. See *Note 14 - Fair Value Disclosures* to the Consolidated Financial Statements for a discussion of the changes in the fair value portfolio during the first and second quarters of 2007.

(2) Includes small business commercial - domestic activity.

(3)

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection.

- ⁽⁴⁾ Certain loan and lease products, including business card, are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

Table of Contents

Industry Concentrations

Table 23 presents commercial committed credit exposure by industry. Our commercial credit exposure is diversified across a broad range of industries. Total commercial credit exposure increased by \$42.9 billion, or seven percent, at June 30, 2007 compared to December 31, 2006. Diversified financials increased \$13.5 billion, or 20 percent, due to increases in the fair value of derivatives for a number of counterparties, and increased loan and conduit volumes. Real estate increased by \$3.8 billion, or five percent, due to warehouse activity related to commercial mortgage-backed securitizations. Government and public education commitments increased \$10.9 billion, or 28 percent, due primarily to financing commitments to Sallie Mae. For more information regarding Sallie Mae, see Recent Events on page 41.

Credit protection is purchased to cover the funded portion as well as the unfunded portion of certain credit exposure which exists in the historical cost and the fair value portfolios. To lessen the cost of obtaining our desired credit protection levels, credit exposure may be added within an industry, borrower or counterparty group by selling protection. Since December 31, 2006, our net credit default protection purchased has been reduced by \$6.2 billion to \$2.0 billion as we continue the process of repositioning the level of purchased protection in light of our current view of the underlying credit risk in the portfolio.

The net cost of credit default protection, including mark-to-market impacts, resulted in net losses of \$7 million and \$21 million for the three and six months ended June 30, 2007 compared to net losses of \$38 million and \$138 million for the same periods in the prior year. Losses for the three and six months ended June 30, 2007 were a reflection of the premium cost and changes in market spreads of our hedge positions. The average VAR for these credit derivative hedges was \$35 million and \$70 million for the twelve months ended June 30, 2007 and 2006. The decrease in VAR was driven by a reduction in the average amount of credit protection outstanding during the periods. There is a diversification effect between the credit derivative hedges and the market-based trading portfolio such that their combined average VAR was \$48 million and \$66 million for the twelve months ended June 30, 2007 and 2006. Refer to Trading Risk Management beginning on page 108 for a description of our VAR calculation for the market-based trading portfolio.

Table of Contents**Table 23****Commercial Credit Exposure by Industry ^(1, 2)**

| | Commercial Utilized | | Total Commercial Committed | |
|---|---------------------|------------------|----------------------------|------------------|
| | June 30 | December 31 | June 30 | December 31 |
| (Dollars in millions) | 2007 | 2006 | 2007 | 2006 |
| Diversified financials | \$35,986 | \$24,813 | \$80,491 | \$67,038 |
| Real estate ⁽³⁾ | 53,046 | 49,259 | 77,356 | 73,544 |
| Government and public education | 22,788 | 22,495 | 50,198 | 39,254 |
| Retailing | 28,102 | 27,226 | 45,094 | 44,064 |
| Capital goods | 18,461 | 16,830 | 38,872 | 37,363 |
| Banks | 27,984 | 26,405 | 37,729 | 36,735 |
| Healthcare equipment and services | 17,388 | 15,881 | 33,989 | 31,189 |
| Consumer services | 19,670 | 19,191 | 33,508 | 32,734 |
| Materials | 16,331 | 15,978 | 29,043 | 28,789 |
| Individuals and trusts | 17,904 | 18,792 | 27,047 | 29,167 |
| Commercial services and supplies | 16,829 | 15,224 | 25,673 | 23,532 |
| Food, beverage and tobacco | 11,489 | 11,384 | 22,956 | 21,124 |
| Energy | 9,593 | 9,505 | 19,171 | 18,460 |
| Media | 8,779 | 8,784 | 18,343 | 19,181 |
| Utilities | 5,182 | 6,624 | 17,682 | 17,222 |
| Insurance | 7,491 | 6,759 | 15,875 | 14,122 |
| Transportation | 10,568 | 11,637 | 15,567 | 17,375 |
| Religious and social organizations | 7,569 | 7,840 | 10,042 | 10,507 |
| Consumer durables and apparel | 4,799 | 4,827 | 9,211 | 9,124 |
| Technology hardware and equipment | 3,685 | 3,326 | 8,659 | 8,093 |
| Telecommunication services | 3,504 | 3,565 | 8,332 | 7,981 |
| Pharmaceuticals and biotechnology | 3,608 | 2,530 | 7,217 | 6,289 |
| Software and services | 2,991 | 2,763 | 7,060 | 6,212 |
| Automobiles and components | 2,047 | 1,584 | 6,053 | 5,153 |
| Food and staples retailing | 2,206 | 2,153 | 4,493 | 4,222 |
| Household and personal products | 653 | 779 | 2,187 | 2,264 |
| Semiconductors and semiconductor equipment | 612 | 802 | 1,370 | 1,364 |
| Other | 9,195 | 7,346 | 9,601 | 7,775 |
| Total commercial credit exposure by industry | \$368,460 | \$344,302 | \$662,819 | \$619,877 |
| Net credit default protection purchased on total commitments ⁽⁴⁾ | | | \$(2,041) | \$(8,260) |

⁽¹⁾ Total commercial utilized and total commercial committed exposure at June 30, 2007 includes loans and unfunded commitments measured at fair value in accordance with SFAS 159 and is comprised of loans outstanding of \$3.61 billion, issued letters of credit at notional value of \$1.1 billion and unfunded loan commitments at notional value of \$20.6 billion.

⁽²⁾ Includes small business commercial domestic exposure.

⁽³⁾ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers or counterparties primary business activity using operating cash flow and primary source of repayment as key factors.

⁽⁴⁾ A negative amount reflects net notional credit protection purchased.

Table of Contents

Tables 24 and 25 present the maturity profiles and the credit exposure debt ratings of the net credit default protection portfolio at June 30, 2007 and December 31, 2006.

Table 24**Net Credit Default Protection by Maturity Profile**

| | June 30 2007 | | December 31 2006 | |
|--|-----------------|----------|---------------------|----------|
| Less than or equal to one year | 17 | % | 7 | % |
| Greater than one year and less than or equal to five years | 37 | | 46 | |
| Greater than five years | 46 | | 47 | |
| Total net credit default protection | 100 | % | 100 | % |

Table 25**Net Credit Default Protection by Credit Exposure Debt Rating ⁽¹⁾**

(Dollars in millions)

| Ratings | June 30, 2007 | | December 31, 2006 | |
|--|------------------|----------------|-------------------|----------------|
| | Net Notional | Percent | Net Notional | Percent |
| AAA | \$6 | (0.3) % | \$(23) | 0.3 % |
| AA | 36 | (1.8) | (237) | 2.9 |
| A | (598) | 29.3 | (2,598) | 31.5 |
| BBB | (459) | 22.5 | (3,968) | 48.0 |
| BB | (538) | 26.4 | (1,341) | 16.2 |
| B | (127) | 6.2 | (334) | 4.0 |
| CCC and below | (55) | 2.7 | (50) | 0.6 |
| NR ⁽²⁾ | (306) | 15.0 | 291 | (3.5) |
| Total net credit default protection | \$(2,041) | 100.0 % | \$(8,260) | 100.0 % |

⁽¹⁾ In order to mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

⁽²⁾ In addition to unrated names, NR includes \$(286) million and \$302 million in net credit default swaps index positions at June 30, 2007 and December 31, 2006. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

Foreign Portfolio

Our foreign credit and trading portfolio is subject to country risk. We define country risk as the risk of loss from unfavorable economic and political developments, currency fluctuations, social instability and changes in government policies. A risk management framework is in place to measure, monitor and manage foreign risk and exposures. Management oversight of country risk including cross-border risk is provided by the Country Risk Committee.

Table 26 sets forth foreign exposure to borrowers or counterparties in emerging markets. Foreign exposure includes credit exposure net of local liabilities, securities, and other investments domiciled in countries other than the U.S. Foreign exposure can be adjusted for externally guaranteed outstandings and certain collateral types. Outstandings which are assigned external guarantees are reported under the country of the guarantor. Outstandings with tangible collateral are reflected in the country where the collateral is held. For securities received, other than cross-border resale agreements, outstandings are assigned to the domicile of the issuer of the securities. Resale agreements are presented based on the domicile of the counterparty consistent with FFIEC reporting rules.

As presented in Table 26, foreign exposure to borrowers or counterparties in emerging markets increased \$4.7 billion to \$25.6 billion at June 30, 2007, compared to \$20.9 billion at December 31, 2006. The increase was predominantly due to higher exposure in *other financings* as well as higher sovereign and corporate securities trading exposures in Asia Pacific. Foreign exposure to borrowers or counterparties in emerging markets represented 18 percent and 16 percent of total foreign exposure at June 30, 2007 and December 31, 2006.

Table of Contents**Table 26****Selected Emerging Markets ⁽¹⁾**

| (Dollars in millions) | Loans and Leases, and Loan Commitments | Other Financing ⁽²⁾ | Derivative Assets ⁽³⁾ | Securities/ Other Investments ⁽⁴⁾ | Total Cross- border Exposure ⁽⁵⁾ | Local Country Exposure Net of Local Liabilities ⁽⁶⁾ | Total Emerging Market Exposure at June 30 2007 | Increase/ (Decrease) From December 31 2006 |
|--|---|-----------------------------------|-------------------------------------|--|--|--|---|--|
| | | | | | | | | |
| Region/Country | | | | | | | | |
| Asia Pacific | | | | | | | | |
| South Korea | \$253 | \$578 | \$83 | \$3,030 | \$3,944 | \$- | \$3,944 | \$567 |
| China | 237 | 60 | 148 | 3,488 | 3,933 | - | 3,933 | 319 |
| India | 1,040 | 1,184 | 359 | 685 | 3,268 | - | 3,268 | 1,233 |
| Singapore | 267 | 324 | 89 | 448 | 1,128 | - | 1,128 | 256 |
| Taiwan | 304 | 81 | 80 | 62 | 527 | 505 | 1,032 | 290 |
| Hong Kong | 115 | 50 | 68 | 348 | 581 | - | 581 | (283) |
| Other Asia Pacific ⁽⁷⁾ | 78 | 26 | 9 | 529 | 642 | 14 | 656 | 65 |
| Total Asia Pacific | 2,294 | 2,303 | 836 | 8,590 | 14,023 | 519 | 14,542 | 2,447 |
| Latin America | | | | | | | | |
| Mexico | 991 | 365 | 19 | 2,990 | 4,365 | - | 4,365 | 434 |
| Brazil | 249 | 138 | 4 | 2,696 | 3,087 | 208 | 3,295 | 644 |
| Other Latin America ⁽⁷⁾ | 247 | 261 | 13 | 130 | 651 | 210 | 861 | 1 |
| Total Latin America | 1,487 | 764 | 36 | 5,816 | 8,103 | 418 | 8,521 | 1,079 |
| Middle East and Africa | | | | | | | | |
| South Africa | 1,080 | 13 | 4 | 129 | 1,226 | - | 1,226 | 930 |
| Other Middle East and Africa ⁽⁷⁾ | 500 | 190 | 77 | 182 | 949 | - | 949 | 129 |
| Total Middle East and Africa | 1,580 | 203 | 81 | 311 | 2,175 | - | 2,175 | 1,059 |
| Central and Eastern Europe ⁽⁷⁾ | 1 | 22 | 30 | 275 | 328 | - | 328 | 113 |
| Total emerging market exposure | \$5,362 | \$3,292 | \$983 | \$14,992 | \$24,629 | \$937 | \$25,566 | \$4,698 |

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe excluding Greece. There was no emerging market exposure included in the portfolio measured at fair value in accordance with SFAS 159 at June 30, 2007.

(2) Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.

(3) Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$98 million and \$9 million at June 30, 2007 and December 31, 2006. There were less than \$1 million of other marketable securities collateralizing derivative assets at June 30, 2007 and December 31, 2006.

(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with FFIEC reporting rules. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.

(5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.

(6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at June 30, 2007 was \$20.2 billion compared to \$20.7 billion at December 31, 2006. Local liabilities at June 30, 2007 in Asia Pacific and Latin America were \$19.0 billion and \$1.2 billion, of which \$7.4 billion were in Hong Kong, \$6.1 billion in Singapore, \$2.4 billion in South Korea, \$1.1 billion in Mexico, \$998 million in India and \$783 million in China. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.

⁽⁷⁾ No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, and Central and Eastern Europe had total foreign exposure of more than \$500 million.

At June 30, 2007 and December 31, 2006, 57 percent and 58 percent of the emerging markets exposure was in Asia Pacific. Asia Pacific emerging markets exposure increased by \$2.4 billion. Growth was driven by higher cross-border exposure in *other financings* and securities trading mainly in India and South Korea. Our exposure in China was primarily related to the carrying value of our equity investment in CCB which accounted for \$3.0 billion at both June 30, 2007 and December 31, 2006.

At June 30, 2007, 33 percent of the emerging markets exposure was in Latin America compared to 36 percent at December 31, 2006. Latin America emerging markets exposure increased by \$1.1 billion driven by an increase in an equity investment in Banco Itaú Holding Financeira S.A. (Banco Itaú) in Brazil. The carrying value of our investment in Banco Itaú accounted for \$2.6 billion and \$1.9 billion of exposure in Brazil at June 30, 2007 and December 31, 2006. The June 30, 2007 equity investment in Banco Itaú represents seven percent of its outstanding voting and non-voting shares. In February and March 2007, the Corporation completed the sale of its operations in Chile and Uruguay for approximately \$750 million in equity of Banco Itaú.

Table of Contents

Our 24.9 percent investment in Santander accounted for \$2.7 billion and \$2.3 billion of exposure in Mexico at June 30, 2007 and December 31, 2006.

At June 30, 2007, nine percent of the emerging markets exposure was in Middle East and Africa compared to five percent at December 31, 2006. Middle East and Africa emerging markets exposure increased by \$1.1 billion predominantly driven by an increase in cross-border loans and loan commitments in South Africa to support the Corporation's sale of its BankBoston Argentina assets to a consortium led by Johannesburg-based Standard Bank Group Ltd. The facility represents a loan commitment made to Standard Bank of South Africa to fulfill Argentine regulatory requirements.

In March 2007, the Corporation completed the sale of its BankBoston Argentina assets to a consortium led by Johannesburg-based Standard Bank Group Ltd in exchange for the assumption of BankBoston Argentina liabilities of approximately \$2.0 billion.

Provision for Credit Losses

The provision for credit losses was \$1.8 billion for the three months ended June 30, 2007, an 80 percent increase compared to the same period in 2006. For the six months ended June 30, 2007, the provision for credit losses was \$3.0 billion, a 34 percent increase compared to the same period in 2006.

The consumer portion of the provision for credit losses increased \$425 million to \$1.4 billion, and \$257 million to \$2.4 billion for the three and six months ended June 30, 2007 compared to the same periods a year ago. Higher net charge-offs from portfolio seasoning, reflective of growth in the businesses and increases from the unusually low charge-off levels experienced in 2006 post bankruptcy reform drove the majority of the increase. Additionally, reserve increases related to seasoning of the *Card Services* consumer portfolios as well as higher losses inherent in our home equity portfolio contributed to the increased provision expense. Partially offsetting these increases were reserve reductions from improved performance of the remaining portfolios from consumer finance businesses that we have exited and in the six-month comparison the addition of legacy Bank of America accounts which have a higher loss profile to the domestic consumer credit card securitization master trust.

The commercial portion of the provision for credit losses increased \$378 million to \$447 million, and \$504 million to \$606 million for the three and six months ended June 30, 2007 compared to the same periods a year ago. Higher net charge-offs from seasoning and increases from the unusually low charge-off levels experienced in 2006 post bankruptcy reform in our small business card portfolio within *GCSBB* as well as a lower level of commercial recoveries in *GCIB* and *GWIM* drove a portion of the increase. A reserve increase for higher losses inherent in the small business card portfolio within *GCSBB* also contributed to the increases in provision expense. The six-month increase was also attributable to the absence of 2006 releases of reserves primarily in *GCIB* related to favorable commercial credit market conditions, partially offset by a reduction of reserves in *All Other* reflecting the sale of our Argentina portfolio during the first quarter of 2007.

Allowance for Credit Losses

Allowance for Loan and Lease Losses

The allowance for loan and lease losses is allocated based on two components. We evaluate the adequacy of the allowance for loan and lease losses based on the combined total of these two components. The allowance for loan and lease losses excludes loans measured at fair value in accordance with SFAS 159 as subsequent mark-to-market adjustments related to loans measured at fair value include a credit risk component.

The first component of the allowance for loan and lease losses covers those commercial loans measured at historical cost that are either nonperforming or impaired. An allowance is allocated when the discounted cash flows (or collateral value or observable market price) are lower than the carrying value of that loan. For purposes of computing the specific loss component of the allowance, larger impaired loans are evaluated individually and smaller impaired loans are evaluated as a pool using historical loss experience for the respective product type and risk rating of the loans.

Table of Contents

The second component of the allowance for loan and lease losses covers performing commercial loans and leases measured at historical cost and consumer loans. The allowance for commercial loan and lease losses is established by product type after analyzing historical loss experience by internal risk rating, current economic conditions, industry performance trends, geographic or obligor concentrations within each portfolio segment, and any other pertinent information. The commercial historical loss experience is updated quarterly to incorporate the most recent data reflective of the current economic environment. As of June 30, 2007, quarterly updating of historical loss experience did not have a material impact on the allowance for loan and lease losses. The allowance for consumer and certain homogeneous commercial loan and lease products is based on aggregated portfolio segment evaluations, generally by product type. Loss forecast models are utilized that consider a variety of factors including, but not limited to, historical loss experience, estimated defaults or foreclosures based on portfolio trends, delinquencies, economic trends and credit scores. These loss forecast models are updated on a quarterly basis in order to incorporate information reflective of the current economic environment. As of June 30, 2007, quarterly updating of the loss forecast models resulted in increases in the allowance for loan and lease losses primarily due to higher losses inherent in the small business card and home equity portfolios and seasoning of the *Card Services* unsecured lending portfolio. These increases were partially offset by reserve reductions resulting from consumer credit card securitization activities as well as a change in estimated losses inherent in the residential mortgage portfolio. Included within this second component of the allowance for loan and lease losses and determined separately from the procedures outlined above are reserves which are maintained to cover uncertainties that affect our estimate of probable losses including the imprecision inherent in the forecasting methodologies, as well as domestic and global economic uncertainty, large single name defaults and event risk.

We monitor differences between estimated and actual incurred loan and lease losses. This monitoring process includes periodic assessments by senior management of loan and lease portfolios and the models used to estimate incurred losses in those portfolios.

Additions to the allowance for loan and lease losses are made by charges to the provision for credit losses. Credit exposures deemed to be uncollectible are charged against the allowance for loan and lease losses. Recoveries of previously charged off amounts are credited to the allowance for loan and lease losses.

The allowance for loan and lease losses for the consumer portfolio as presented in Table 28 was \$5.5 billion at June 30, 2007, a decrease of \$96 million from December 31, 2006. This decrease was attributable to reserve reductions from the addition of legacy Bank of America accounts which have a higher loss profile to the domestic consumer credit card master trust, increased securitizations from the trust and improved performance of the remaining portfolios from consumer finance businesses that we have exited. These decreases were partially offset by increases in reserves in *Card Services* unsecured lending portfolio and higher losses inherent in the home equity portfolio reflective of growth and seasoning of these portfolios.

The allowance for commercial loan and lease losses was \$3.6 billion at June 30, 2007, a \$140 million increase from December 31, 2006. The increase in commercial domestic allowance levels was primarily attributable to an increase in reserves due to higher losses inherent in the small business card portfolio within *GCSBB*, partially offset by reductions in *GCIB* commercial reserves due to the adoption of SFAS 159 for certain large corporate loans. Commercial foreign allowance levels decreased due to the sales of our Latin American portfolios and operations. See Management of Commercial Credit Risk Concentrations beginning on page 92 for additional information related to the adoption of SFAS 159.

The allowance for loan and lease losses as a percentage of total loans and leases outstanding was 1.20 percent at June 30, 2007, compared to 1.28 percent at December 31, 2006. The decline in the ratio was driven primarily by growth of \$28.5 billion in the residential mortgage portfolio, which has a lower loss profile, as the Corporation increased retention of residential mortgage loans. Also contributing to the decline were reserve reductions related to the addition of legacy Bank of America accounts, which have a higher loss profile, to the domestic consumer credit card securitization master trust and the sales of our Latin American portfolios and operations.

Table of Contents

Reserve for Unfunded Lending Commitments

In addition to the allowance for loan and lease losses, we also estimate probable losses related to unfunded lending commitments measured at historical cost, such as letters of credit and financial guarantees, and binding unfunded loan commitments. The reserve for unfunded lending commitments excludes commitments measured at fair value in accordance with SFAS 159. Unfunded lending commitments are subject to individual reviews and are analyzed and segregated by risk according to our internal risk rating scale. These risk classifications, in conjunction with an analysis of historical loss experience, utilization assumptions, current economic conditions and performance trends within specific portfolio segments, and any other pertinent information result in the estimation of the reserve for unfunded lending commitments. The reserve for unfunded lending commitments is included in accrued expenses and other liabilities on the Consolidated Balance Sheet.

We monitor differences between estimated and actual incurred credit losses upon draws of the commitments. This monitoring process includes periodic assessments by senior management of credit portfolios and the models used to estimate incurred losses in those portfolios.

Changes to the reserve for unfunded lending commitments are generally made through the provision for credit losses. The reserve for unfunded lending commitments at June 30, 2007 was \$376 million, a \$21 million decrease from December 31, 2006 primarily driven by the adoption of SFAS 159 for certain large corporate commitments. See Management of Commercial Credit Risk Concentrations beginning on page 92 for additional information related to the adoption of SFAS 159.

Table of Contents

Table 27 presents a rollforward of the allowance for credit losses for the three and six months ended June 30, 2007 and 2006.

Table 27**Allowance for Credit Losses**

| (Dollars in millions) | Three Months Ended | | Six Months Ended | |
|---|--------------------|----------------|------------------|----------------|
| | June 30 | | June 30 | |
| | 2007 | 2006 | 2007 | 2006 |
| Allowance for loan and lease losses, beginning of period | \$8,732 | \$9,067 | \$9,016 | \$8,045 |
| Transition adjustment due to the adoption of SFAS 159 | - | - | (32) | - |
| MBNA balance, January 1, 2006 | - | - | - | 577 |
| Loans and leases charged off | | | | |
| Residential mortgage | (17) | (22) | (30) | (40) |
| Credit card domestic | (890) | (842) | (1,789) | (1,585) |
| Credit card foreign | (107) | (72) | (209) | (104) |
| Home equity | (31) | (16) | (51) | (30) |
| Direct/Indirect consumer | (360) | (166) | (714) | (293) |
| Other consumer | (121) | (105) | (240) | (177) |
| Total consumer charge-offs | (1,526) | (1,223) | (3,033) | (2,229) |
| Commercial domestic ⁽¹⁾ | (259) | (151) | (474) | (245) |
| Commercial real estate | (3) | (2) | (7) | (2) |
| Commercial lease financing | (11) | (5) | (21) | (8) |
| Commercial foreign | (6) | (26) | (13) | (40) |
| Total commercial charge-offs | (279) | (184) | (515) | (295) |
| Total loans and leases charged off | (1,805) | (1,407) | (3,548) | (2,524) |
| Recoveries of loans and leases previously charged off | | | | |
| Residential mortgage | 6 | 8 | 13 | 16 |
| Credit card domestic | 83 | 119 | 176 | 228 |
| Credit card foreign | 21 | 15 | 35 | 28 |
| Home equity | 3 | 4 | 6 | 9 |
| Direct/Indirect consumer | 119 | 63 | 238 | 111 |
| Other consumer | 21 | 30 | 48 | 60 |
| Total consumer recoveries | 253 | 239 | 516 | 452 |
| Commercial domestic ⁽²⁾ | 31 | 101 | 62 | 143 |
| Commercial real estate | 4 | 1 | 5 | 2 |
| Commercial lease financing | 22 | 22 | 33 | 48 |
| Commercial foreign | - | 21 | 10 | 34 |
| Total commercial recoveries | 57 | 145 | 110 | 227 |
| Total recoveries of loans and leases previously charged off | 310 | 384 | 626 | 679 |
| Net charge-offs | (1,495) | (1,023) | (2,922) | (1,845) |
| Provision for loan and lease losses | 1,808 | 1,005 | 3,036 | 2,275 |
| Other | 15 | 31 | (38) | 28 |
| Allowance for loan and lease losses, June 30 | 9,060 | 9,080 | 9,060 | 9,080 |
| Reserve for unfunded lending commitments, beginning of period | 374 | 395 | 397 | 395 |
| Transition adjustment due to the adoption of SFAS 159 | - | - | (28) | - |
| Provision for unfunded lending commitments | 2 | - | 9 | - |
| Other | - | - | (2) | - |
| Reserve for unfunded lending commitments, June 30 | 376 | 395 | 376 | 395 |
| Allowance for credit losses, June 30 | \$9,436 | \$9,475 | \$9,436 | \$9,475 |
| Loans and leases outstanding measured at historical cost at June 30 | \$755,029 | \$667,953 | \$755,029 | \$667,953 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding measured at historical cost at June 30 ⁽³⁾ | 1.20 % | 1.36 % | 1.20 % | 1.36 % |
| Consumer allowance for loan and lease losses as a percentage of total consumer loans and leases outstanding measured at historical cost at June 30 | 1.07 | 1.26 | 1.07 | 1.26 |
| Commercial allowance for loan and lease losses as a percentage of total commercial loans and leases outstanding measured at historical cost at June 30 ⁽³⁾ | 1.47 | 1.55 | 1.47 | 1.55 |
| Average loans and leases outstanding measured at historical cost during the period | \$736,491 | \$635,649 | \$725,150 | \$625,863 |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

| | | | | |
|--|---------------|--------|---------------|--------|
| Annualized net charge-offs as a percentage of average loans and leases outstanding measured at historical cost during the period ^(3, 4) | 0.81 % | 0.65 % | 0.81 % | 0.59 % |
| Allowance for loan and lease losses as a percentage of total nonperforming loans and leases measured at historical cost at June 30 | 397 | 579 | 397 | 579 |
| Ratio of the allowance for loan and lease losses at June 30 to annualized net charge-offs ⁽⁴⁾ | 1.51 | 2.21 | 1.54 | 2.44 |

⁽¹⁾ Includes small business commercial domestic charge offs of \$209 million and \$93 million for the three months ended and \$377 million and \$164 million, for the six months ended June 30, 2007 and 2006.

⁽²⁾ Includes small business commercial domestic recoveries of \$13 million and \$10 million for the three months ended and \$22 million and \$17 million for the six months ended June 30, 2007 and 2006.

⁽³⁾ Ratios do not include loans measured at fair value in accordance with SFAS 159 at and for the periods ended June 30, 2007. Loans measured at fair value were \$3.61 billion at June 30, 2007.

⁽⁴⁾ For the three and six months ended June 30, 2006, the impact of SOP 03-3 decreased net charge-offs by \$27 million and \$237 million. Excluding the impact of SOP 03-3, annualized net charge-offs as a percentage of average loans and leases outstanding for the three and six months ended June 30, 2006 was 0.66 percent and 0.67 percent, and the ratio of the allowance for loan and lease losses to annualized net charge-offs was 2.17 and 2.18 at June 30, 2006.

Table of Contents

For reporting purposes, we allocate the allowance for credit losses across products. However, the allowance is available to absorb any credit losses without restriction. Table 28 presents our allocation by product type.

Table 28**Allocation of the Allowance for Credit Losses by Product Type**

| (Dollars in millions) | June 30, 2007 | | December 31, 2006 | |
|---|----------------|------------------|-------------------|------------------|
| | Amount | Percent of total | Amount | Percent of total |
| Allowance for loan and lease losses | | | | |
| Residential mortgage | \$201 | 2.2 % | \$248 | 2.8 % |
| Credit card domestic | 2,891 | 31.9 | 3,176 | 35.2 |
| Credit card foreign | 354 | 3.9 | 336 | 3.7 |
| Home equity | 248 | 2.7 | 133 | 1.5 |
| Direct/Indirect consumer | 1,421 | 15.7 | 1,200 | 13.3 |
| Other consumer | 349 | 3.9 | 467 | 5.2 |
| Total consumer | 5,464 | 60.3 | 5,560 | 61.7 |
| Commercial domestic ⁽¹⁾ | 2,454 | 27.1 | 2,162 | 24.0 |
| Commercial real estate | 604 | 6.7 | 588 | 6.5 |
| Commercial lease financing | 190 | 2.1 | 217 | 2.4 |
| Commercial foreign | 348 | 3.8 | 489 | 5.4 |
| Total commercial ⁽²⁾ | 3,596 | 39.7 | 3,456 | 38.3 |
| Allowance for loan and lease losses | 9,060 | 100.0 % | 9,016 | 100.0 % |
| Reserve for unfunded lending commitments | 376 | | 397 | |
| Allowance for credit losses | \$9,436 | | \$9,413 | |

(1) Includes allowance for small business commercial domestic loans of \$906 million and \$578 million at June 30, 2007 and December 31, 2006.

(2) Includes allowance for loan and lease losses of commercial impaired loans of \$56 million and \$43 million at June 30, 2007 and December 31, 2006.

Market Risk Management

Market risk is the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions such as market movements. This risk is inherent in the financial instruments associated with our operations and/or activities including loans, deposits, securities, short-term borrowings, long-term debt, trading account assets and liabilities, and derivatives. Market-sensitive assets and liabilities are generated through loans and deposits associated with our traditional banking business, customer and proprietary trading operations, ALM process, credit risk mitigation activities, and mortgage banking activities. In the event of market volatility, factors such as underlying market movements and liquidity have an impact on the results of the Corporation. More detailed information on our market risk management process is included on pages 60 through 68 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Table of Contents

Trading Risk Management

The histogram of daily revenue or loss below is a graphic depiction of trading volatility and illustrates the daily level of trading-related revenue for the twelve months ended June 30, 2007. Trading-related revenue encompasses proprietary trading and customer-related activities. During the twelve months ended June 30, 2007, positive trading-related revenue was recorded for 95 percent of the trading days. Furthermore, only one percent of the total trading days had losses greater than \$10 million, and the largest loss was \$22 million. This can be compared to the twelve months ended June 30, 2006, where positive trading-related revenue was recorded for 93 percent of the trading days and only two percent of the total trading days had losses greater than \$10 million, and the largest loss was \$55 million.

To evaluate risk in our trading activities, we focus on the actual and potential volatility of individual positions as well as portfolios. At a portfolio and corporate level, we use VAR modeling and stress testing. VAR is a key statistic used to measure market risk. In order to manage day-to-day risks, VAR is subject to trading limits both for our overall trading portfolio and within individual businesses. All limit excesses are communicated to management for review.

A VAR model simulates the value of a portfolio under a range of scenarios in order to generate a distribution of potential gains and losses. The VAR represents the worst loss the portfolio is expected to experience with a given level of confidence. VAR depends on the volatility of the positions in the portfolio and on how strongly their risks are correlated. Within any VAR model, there are significant and numerous assumptions that will differ from company to company. Our VAR model uses a historical simulation approach based on three years of historical data and assumes a 99 percent confidence level. Statistically, this means that losses will exceed VAR, on average, one out of 100 trading days, or two to three times each year. Actual losses did not exceed VAR in the twelve months ended June 30, 2007 and exceeded VAR twice in the twelve months ended June 30, 2006.

The assumptions and data underlying our VAR model are updated on a regular basis. In addition, the predictive accuracy of the model is periodically tested by comparing actual losses for individual businesses with the losses predicted by the VAR model. Management reviews and evaluates the results of these tests.

Table of Contents

Table 29 presents average, high and low daily VAR for the twelve months ended June 30, 2007 and 2006.

Table 29**Trading Activities Market Risk**

| (Dollars in millions) | Twelve Months Ended June 30 | | | | | |
|--|-----------------------------|------------------------------------|--------------------|---------------|------------------------------------|--------------------|
| | Average | 2007 VAR High ⁽¹⁾ | Low ⁽¹⁾ | Average | 2006 VAR High ⁽¹⁾ | Low ⁽¹⁾ |
| Foreign exchange | \$8.7 | \$25.3 | \$3.8 | \$5.8 | \$11.1 | \$2.9 |
| Interest rate | 15.9 | 37.0 | 6.6 | 18.9 | 50.0 | 8.8 |
| Credit | 30.3 | 45.6 | 23.1 | 24.5 | 33.4 | 18.4 |
| Real estate/mortgage | 9.2 | 16.7 | 4.7 | 9.6 | 15.8 | 5.5 |
| Equities | 18.8 | 35.3 | 9.6 | 20.5 | 39.6 | 12.6 |
| Commodities | 6.3 | 9.9 | 3.7 | 5.8 | 10.6 | 3.4 |
| Portfolio diversification | (46.5) | - | - | (44.5) | - | - |
| Total market-based trading portfolio ⁽²⁾ | \$42.7 | \$64.7 | \$26.0 | \$40.6 | \$59.8 | \$26.8 |

⁽¹⁾ The high and low for the total portfolio may not equal the sum of the individual components as the highs or lows of the individual portfolios may have occurred on different trading days.

⁽²⁾ The table above does not include credit protection purchased to manage our counterparty credit risk, nor the credit derivatives that economically hedge the loan portfolio. See Commercial Portfolio Credit Risk Management beginning on page 92 for a discussion of the VAR related to the credit derivatives that economically hedge the loan portfolio.

Stress Testing

Because the very nature of a VAR model suggests results can exceed our estimates, we also stress test our portfolio. Stress testing estimates the value change in our trading portfolio that may result from abnormal market movements. Various types of stress tests are run regularly against the overall trading portfolio and individual businesses. Historical scenarios simulate the impact of price changes which occurred during a set of extended historical market events. The results of these scenarios are reported daily to management. During the twelve months ended June 30, 2007, the largest losses among these scenarios ranged from \$51 million to \$591 million. Hypothetical scenarios evaluate the potential impact of extreme but plausible events. These scenarios are developed to address perceived vulnerabilities in the market and in our portfolios, and are periodically updated. Management reviews and evaluates results of these scenarios monthly. During the twelve months ended June 30, 2007, the largest losses among these scenarios ranged from \$436 million to \$709 million. Worst-case losses, which represent the most extreme losses in our daily VAR calculation, are reported daily. Finally, desk-level stress tests are performed daily for individual businesses. These stress tests evaluate the potential adverse impact of large moves in the market risk factors to which those businesses are most sensitive. Depending on the changes in positions held and the severity of potential market disruptions, the results of the above stress tests could vary.

Interest Rate Risk Management for Nontrading Activities

Interest rate risk represents the most significant market risk exposure to our nontrading exposures. Our overall goal is to manage interest rate risk so that movements in interest rates do not adversely affect core net interest income managed basis. Interest rate risk is measured as the potential volatility in our core net interest income managed basis caused by changes in market interest rates. Client facing activities, primarily lending and deposit-taking, create interest rate sensitive positions on our balance sheet. Interest rate risk from these activities, as well as the impact of changing market conditions, is managed through our ALM activities.

Simulations are used to estimate the impact on core net interest income managed basis using numerous interest rate scenarios, balance sheet trends and strategies. These simulations evaluate how the above mentioned scenarios impact core net interest income managed basis on short-term financial instruments, debt securities, loans, deposits, borrowings, and derivative instruments. In addition, these simulations incorporate assumptions about balance sheet dynamics such as loan and deposit growth and pricing, changes in funding mix, and asset and

liability repricing and maturity characteristics.

Table of Contents

Management analyzes core net interest income managed basis forecasts utilizing different rate scenarios, with the base case utilizing the forward interest rates. Management frequently updates the core net interest income managed basis forecast for changing assumptions and differing outlooks based on economic trends and market conditions. Thus, we continually monitor our balance sheet position in an effort to maintain an acceptable level of exposure to interest rate changes.

We prepare forward-looking forecasts of core net interest income managed basis. These baseline forecasts take into consideration expected future business growth, ALM positioning, and the direction of interest rate movements as implied by forward interest rates. We then measure and evaluate the impact that alternative interest rate scenarios have to these static baseline forecasts in order to assess interest rate sensitivity under varied conditions. The spot and 12-month forward rates used in our respective baseline forecasts at June 30, 2007 and December 31, 2006 were as follows:

Table 30**Forward Rates**

| | June 30, 2007 | | December 31, 2006 | |
|------------------------|---------------|---------------|-------------------|---------------|
| | Federal Funds | Ten Year Swap | Federal Funds | Ten Year Swap |
| Spot Rates | 5.25 % | 5.67 % | 5.25 % | 5.18 % |
| 12-month forward rates | 5.00 | 5.72 | 4.85 | 5.19 |

The following table reflects the pre-tax dollar impact to forecasted core net interest income managed basis over the next twelve months from June 30, 2007 and December 31, 2006, resulting from a 100 bp gradual parallel increase, a 100 bp gradual parallel decrease, a 100 bp gradual curve flattening (increase in short-term rates or decrease in long-term rates) and a 100 bp gradual curve steepening (decrease in short-term rates or increase in long-term rates) from the forward market curve. For further discussion of core net interest income managed basis see page 51.

Table 31**Estimated Core Net Interest Income Managed Basis at Risk**

(Dollars in millions)

| Curve Change | Short Rate | Long Rate | June 30 | December 31 |
|---------------------|------------|-----------|---------|-------------|
| | | | 2007 | 2006 |
| +100 Parallel shift | +100 | +100 | \$(511) | \$(557) |
| -100 Parallel shift | -100 | -100 | 840 | 770 |
| Flatteners | | | | |
| Short end | +100 | - | (586) | (687) |
| Long end | - | -100 | (94) | (192) |
| Steeperners | | | | |
| Short end | -100 | - | 938 | 971 |
| Long end | - | +100 | 61 | 138 |

The sensitivity analysis above assumes that we take no action in response to these rate shifts over the indicated years. The estimated exposure is reported on a managed basis and reflects impacts that may be realized primarily in net interest income and card income. This sensitivity analysis excludes any impact that could occur in the valuation of retained interests in the Corporation's securitizations due to changes in interest rate levels. For additional information on securitizations, see Note 8 *Securitizations* to the Consolidated Financial Statements.

Our core net interest income - managed basis, was slightly liability sensitive at both June 30, 2007 and December 31, 2006. Beyond what is already implied in the forward market curve, the interest rate risk position has become modestly less exposed to rising rates since December 31, 2006. Over a 12-month horizon, we would benefit from falling rates or a steepening of the yield curve beyond what is already implied in the forward market curve.

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

As part of our ALM activities, we use securities, residential mortgages, and interest rate and foreign exchange derivatives in managing interest rate sensitivity.

Table of Contents**Securities**

The securities portfolio is an integral part of our ALM position. The securities portfolio is primarily comprised of mortgage-backed securities and includes investments to a lesser extent in corporate, municipal and other investment grade debt securities. During the three months ended June 30, 2007 and 2006, we purchased AFS debt securities of \$2.9 billion and \$8.2 billion, sold \$1.9 billion and \$318 million, and had maturities and received paydowns of \$5.6 billion and \$6.3 billion. We realized \$2 million in gains and \$9 million in losses on sales of debt securities during the three months ended June 30, 2007 and 2006.

During the six months ended June 30, 2007 and 2006, we purchased AFS debt securities of \$5.9 billion and \$34.8 billion, sold \$6.0 billion and \$7.3 billion, and had maturities and received paydowns of \$11.1 billion and \$11.6 billion. We realized \$64 million and \$5 million in gains on sales of debt securities during the six months ended June 30, 2007 and 2006.

The value of our accumulated OCI loss related to AFS debt securities increased by \$4.3 billion and \$4.0 billion (pre-tax) during the three and six months ended June 30, 2007 which was driven by an increase in interest rates. For those securities that are in an unrealized loss position we have the intent and ability to hold these securities to recovery.

Accumulated OCI includes \$5.6 billion in after-tax losses at June 30, 2007, related to unrealized losses associated with our AFS securities portfolio, including \$5.7 billion of unrealized losses related to AFS debt securities and \$105 million of unrealized gains related to AFS marketable equity securities. Total market value of the AFS debt securities was \$172.3 billion at June 30, 2007 with a weighted average duration of 4.7 years and primarily relates to our mortgage-backed securities portfolio.

Prospective changes to the accumulated OCI amounts for the AFS securities portfolio will be driven by further interest rate, credit or price fluctuations, the collection of cash flows including prepayment and maturity activity, and the passage of time. During the fourth quarter of 2007, shares of the Corporation's strategic investment in CCB will be accounted for as AFS marketable equity securities and carried at fair value with an offset to accumulated OCI.

In connection with adopting SFAS 159, the Corporation reclassified approximately \$3.7 billion from AFS debt securities to trading account assets. There were no net unrealized gains or losses associated with these securities recorded in accumulated OCI as these securities were hedged using SFAS 133 hedge accounting. Accordingly, there was no impact on the Corporation's transition adjustment to beginning retained earnings upon adoption of SFAS 159 on January 1, 2007.

Residential Mortgage Portfolio

During the three months ended June 30, 2007 and 2006, we purchased \$5.4 billion and \$25.5 billion of residential mortgages related to ALM activities, and added \$22.3 billion and \$15.5 billion of originated residential mortgages. We sold \$7.0 billion of residential mortgages during the three months ended June 30, 2007 resulting in a gain of \$54 million. Additionally, we received paydowns of \$8.1 billion and \$6.5 billion for the three months ended June 30, 2007 and 2006.

During the six months ended June 30, 2007 and 2006, we purchased \$21.9 billion and \$29.8 billion of residential mortgages related to ALM activities, and added \$40.4 billion and \$22.5 billion of originated residential mortgages. We sold \$18.3 billion of residential mortgages during the first half of 2007, which included \$8.0 billion of originated residential mortgages resulting in a gain of \$176 million. Additionally, we received paydowns of \$15.4 billion and \$12.0 billion for the six months ended June 30, 2007 and 2006. The ending balance at June 30, 2007 was \$269.7 billion, compared to \$222.8 billion at June 30, 2006.

Interest Rate and Foreign Exchange Derivative Contracts

Interest rate and foreign exchange derivative contracts are utilized in our ALM activities and serve as an efficient tool to mitigate our interest rate and foreign exchange risk. We use derivatives to hedge the changes in cash flows or changes in fair value on our balance sheet due to interest rate and foreign exchange components. For additional information on our hedging activities, see *Note 4 Derivatives* to the Consolidated Financial Statements.

Table of Contents

Our interest rate contracts are generally non-leveraged generic interest rate and foreign exchange basis swaps, options, futures, and forwards. In addition, we use foreign exchange contracts, including cross-currency interest rate swaps and foreign currency forward contracts, to mitigate the foreign exchange risk associated with foreign currency-denominated assets and liabilities, as well as certain equity investments in foreign subsidiaries. Table 32 reflects the notional amounts, fair value, weighted average receive fixed and pay fixed rates, expected maturity, and estimated duration of our open ALM derivatives at June 30, 2007 and December 31, 2006.

Changes to the composition of our derivatives portfolio reflect actions taken for interest rate and foreign exchange rate risk management. The decisions to reposition our derivative portfolio are based upon the current assessment of economic and financial conditions including the interest rate environment, balance sheet composition and trends, and the relative mix of our cash and derivative positions. The notional amount of our net receive fixed swap position (including foreign exchange contracts) increased \$36.8 billion to \$49.1 billion at June 30, 2007 compared to \$12.3 billion at December 31, 2006. Changes in the notional levels of our net receive fixed swap position were driven by the net termination of \$86.9 billion in pay fixed swaps partially offset by the net termination of \$50.1 billion in receive fixed swaps. The notional amount of our foreign exchange basis swaps increased \$11.1 billion to \$43.0 billion at June 30, 2007 compared to \$31.9 billion at December 31, 2006. The notional amount of our option position decreased \$118.2 billion to \$125.1 billion at June 30, 2007 compared to December 31, 2006. The decrease in the notional amount of options was due largely to the expiration of \$200 billion in caps offset by the addition of \$100 billion in caps. Notional levels of futures and forward rate contracts changed from \$8.5 billion at December 31, 2006 to \$510 million at June 30, 2007.

Table of Contents

The following table includes derivatives utilized in our ALM activities, including those designated as SFAS 133 accounting hedges and economic hedges. The fair value of net ALM contracts decreased \$356 million from a gain of \$1.5 billion at December 31, 2006 to a gain of \$1.1 billion at June 30, 2007. The decrease was primarily attributable to losses from changes in the value of foreign exchange contracts of \$814 million, receive fixed interest rate swaps of \$510 million and option products of \$272 million. These losses were partially offset by gains from changes in the values of foreign exchange basis swaps of \$1.1 billion, and pay fixed interest rate swaps of \$98 million. The decrease in the value of foreign exchange contracts was largely due to the increase in foreign interest rates during the six months ended June 30, 2007. The decrease in the value of receive fixed interest rate swaps was due to increases in interest rates during the six month period partially offset by losses on terminated trades. The decrease in the value of the option portfolio was primarily attributable to expirations, net of purchases of \$100 billion of caps and terminations of \$18.2 billion of swaptions. The increase in the value of foreign exchange basis swaps was due to the strengthening of most foreign currencies against the U.S. dollar during the six months ended June 30, 2007. The increase in the value of pay fixed interest rate swaps was mainly due to the increase in interest rates over the six month period offset by gains on terminated trades.

Table 32**Asset and Liability Management Interest Rate and Foreign Exchange Contracts
June 30, 2007**

| (Dollars in millions, average estimated duration in years) | Fair Value | Expected Maturity | | | | | | | | Average Estimated Duration |
|--|------------------|-------------------|----------|---------|----------|---------|---------|------------|--|----------------------------------|
| | | Total | 2007 | 2008 | 2009 | 2010 | 2011 | Thereafter | | |
| Receive fixed interest rate swaps ⁽¹⁾ | \$(1,258) | | | | | | | | | 5.48 |
| Notional amount | | \$35,905 | \$995 | \$4,844 | \$3,900 | \$3,252 | \$1,630 | \$21,284 | | |
| Weighted average fixed rate | | 4.80 % | 4.33 % | 3.99 % | 4.17 % | 4.35 % | 4.50 % | 5.21 % | | |
| Pay fixed interest rate swaps ⁽¹⁾ | 359 | | | | | | | | | 5.14 |
| Notional amount | | \$13,340 | \$ | \$ | \$ | \$ | \$ | \$13,340 | | |
| Weighted average fixed rate | | 5.05 % | % | % | % | % | % | 5.05 % | | |
| Foreign exchange basis swaps ⁽²⁾ | 3,097 | | | | | | | | | |
| Notional amount | | \$43,022 | \$77 | \$2,369 | \$3,022 | \$5,518 | \$4,092 | \$27,944 | | |
| Option products ⁽³⁾ | 45 | | | | | | | | | |
| Notional amount | | 125,105 | | 125,000 | | 70 | | 35 | | |
| Foreign exchange contracts ⁽⁴⁾ | (1,133) | | | | | | | | | |
| Notional amount ⁽⁵⁾ | | 26,298 | (336) | 1,639 | 1,886 | 3,952 | 1,166 | 17,991 | | |
| Futures and forward rate contracts ⁽⁶⁾ | (9) | | | | | | | | | |
| Notional amount ⁽⁵⁾ | | 510 | 510 | | | | | | | |
| Net ALM contracts | \$1,101 | | | | | | | | | |
| December 31, 2006 | | | | | | | | | | |
| (Dollars in millions, average estimated duration in years) | Fair Value | Expected Maturity | | | | | | | | Average Estimated Duration |
| | | Total | 2007 | 2008 | 2009 | 2010 | 2011 | Thereafter | | |
| Receive fixed interest rate swaps ⁽¹⁾ | \$(748) | | | | | | | | | 4.42 |
| Notional amount | | \$91,502 | \$2,795 | \$7,844 | \$48,900 | \$3,252 | \$1,630 | \$27,081 | | |
| Weighted average fixed rate | | 4.90 % | 4.80 % | 4.41 % | 4.90 % | 4.35 % | 4.50 % | 5.14 % | | |
| Pay fixed interest rate swaps ⁽¹⁾ | 261 | | | | | | | | | 2.93 |
| Notional amount | | \$100,217 | \$15,000 | \$2,500 | \$44,000 | \$ | \$250 | \$38,467 | | |
| Weighted average fixed rate | | 4.98 % | 5.12 % | 5.11 % | 4.86 % | % | 5.43 % | 5.06 % | | |
| Foreign exchange basis swaps ⁽²⁾ | 1,992 | | | | | | | | | |
| Notional amount | | \$31,916 | \$174 | \$2,292 | \$3,012 | \$5,351 | \$3,962 | \$17,125 | | |

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

| | | | | | | | | |
|---|----------------|---------|--------|-------|-------|-------|--|--------|
| Option products ⁽³⁾ | 317 | | | | | | | |
| Notional amount | 243,280 | 200,000 | 43,176 | | 70 | | | 34 |
| Foreign exchange contracts ⁽⁴⁾ | (319) | | | | | | | |
| Notional amount ⁽⁵⁾ | 20,319 | (753) | 1,588 | 1,901 | 3,850 | 1,104 | | 12,629 |
| Futures and forward rate contracts | (46) | | | | | | | |
| Notional amount ⁽⁵⁾ | 8,480 | 8,480 | | | | | | |
| Net ALM contracts | \$1,457 | | | | | | | |

(1) At June 30, 2007, \$1.5 billion of the pay fixed swap notional represented forward starting swaps that will not be effective until their respective contractual start dates. At December 31, 2006, \$4.2 billion of the receive fixed and \$52.5 billion of the pay fixed swap notional represented forward starting swaps that will not be effective until their respective contractual start dates.

(2) Foreign exchange basis swaps consist of cross-currency variable interest rate swaps used separately or in conjunction with receive fixed interest rate swaps.

(3) Option products include \$125.1 billion in caps at June 30, 2007. Option products include \$225.1 billion in caps and \$18.2 billion in swaptions at December 31, 2006.

(4) Foreign exchange contracts include foreign-denominated receive fixed interest rate swaps, cross-currency receive fixed interest rate swaps and foreign currency forward rate contracts. Total notional was comprised of \$26.6 billion in foreign-denominated and cross-currency receive fixed swaps and \$279 million in foreign currency forward rate contracts at June 30, 2007 and \$21.0 billion in foreign-denominated and cross-currency receive fixed swaps and \$697 million in foreign currency forward rate contracts at December 31, 2006.

(5) Reflects the net of long and short positions.

(6) At June 30, 2007, the position was comprised of \$510 million in forward purchase contracts that settled in July 2007, with an average yield of 6.02%.

Table of Contents

The Corporation uses interest rate derivative instruments to hedge the variability in the cash flows of its assets and liabilities, and other forecasted transactions (cash flow hedges). The net losses on both open and closed derivative instruments recorded in accumulated OCI net of tax was \$3.3 billion at June 30, 2007. These net losses are expected to be reclassified into earnings in the same period when the hedged cash flows affect earnings and will decrease income or increase expense on the respective hedged cash flows. Assuming no change in open cash flow derivative hedge positions and no changes to interest rates beyond what is implied in forward yield curves at June 30, 2007, the net losses are expected to be reclassified into earnings as follows: \$1.0 billion (pre-tax), or 20 percent within the next year, 58 percent within five years, 83 percent within 10 years, with the remaining 17 percent thereafter. For more information on derivatives designated as cash flow hedges, see *Note 4 Derivatives* to the Consolidated Financial Statements.

The amounts included in accumulated OCI for terminated derivative contracts were losses of \$3.3 billion and \$3.2 billion, net of tax, at June 30, 2007 and December 31, 2006. Losses on these terminated derivative contracts are reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings.

Mortgage Banking Risk Management

IRLCs on loans intended to be sold are subject to interest rate risk between the date of the IRLC and the date the loan is funded. Residential first mortgage loans held-for-sale are subject to interest rate risk from the date of funding until the loans are sold to the secondary market. To hedge interest rate risk, we utilize forward loan sale commitments and other derivative instruments including purchased options. These instruments are used as economic hedges of IRLCs and residential first mortgage loans held-for-sale. At June 30, 2007, the notional amount of derivatives economically hedging the IRLCs and residential first mortgage loans held-for-sale was \$16.3 billion.

The Corporation adopted SFAS 159 as of January 1, 2007 and elected to account for certain mortgage loans held-for-sale at fair value. At June 30, 2007, residential mortgage loans held-for-sale in connection with mortgage banking activities for which the fair value option was elected had an aggregate fair value of \$10.64 billion and an aggregate outstanding principal balance of \$10.69 billion. Net gains resulting from changes in fair value of these loans, including realized gains and losses on sale, of \$3 million and \$59 million were recorded in mortgage banking income for the three and six months ended June 30, 2007. The adoption of SFAS 159 resulted in an increase of \$22 million and \$61 million in mortgage banking income for the three and six months ended June 30, 2007, and in an increase of \$36 million and \$65 million in noninterest expense for the three and six months ended June 30, 2007. Subsequent to the adoption of SFAS 159, mortgage loan origination costs are recognized in noninterest expense when incurred. Previously, mortgage loan origination costs would have been capitalized as part of the carrying amount of the loans and recognized as a reduction of mortgage banking income upon the sale of such loans.

We manage changes in the value of MSR by entering into derivative financial instruments. MSRs are a nonfinancial asset created when the underlying mortgage loan is sold to investors and we retain the right to service the loan. We use certain derivatives such as options and interest rate swaps as economic hedges of MSRs. At June 30, 2007, the amount of MSRs identified as being hedged by derivatives was approximately \$3.3 billion. The notional amount of the derivative contracts designated as economic hedges of MSRs at June 30, 2007 was \$44.9 billion. For additional information on MSRs see *Note 15 Mortgage Servicing Rights* to the Consolidated Financial Statement.

Operational Risk Management

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems, including system conversions and integration, and external events. Successful operational risk management is particularly important to diversified financial services companies because of the nature, volume and complexity of the financial services business.

We approach operational risk from two perspectives: enterprise-wide and line of business-specific. The Compliance and Operational Risk Committee provides oversight of significant company-wide operational and compliance issues. Within Global Risk Management, Enterprise Compliance and Operational Risk Management develops policies, practices, controls and monitoring tools for assessing and managing operational risks across the Corporation. We also mitigate operational risk through a broad-based approach to process management and process improvement. Improvement efforts are focused on

Table of Contents

reduction of variation in outputs. We have a dedicated Quality and Productivity team to manage and certify the process management and improvement efforts. For selected risks, we use specialized support groups, such as Information Security and Supply Chain Management, to develop corporate-wide risk management practices, such as an information security program and a supplier program to ensure that suppliers adopt appropriate policies and procedures when performing work on behalf of the Corporation. These specialized groups also assist the lines of business in the development and implementation of risk management practices specific to the needs of the individual businesses. These groups also work with line of business executives and risk executives to develop appropriate policies, practices, controls and monitoring tools for each line of business. Through training and communication efforts, compliance and operational risk awareness is driven across the Corporation.

The lines of business are responsible for all the risks within the business line, including operational risks. Operational and Compliance Risk executives, working in conjunction with senior line of business executives, have developed key tools to help manage, monitor and report operational risk in each business line. Examples of these include personnel management practices, data reconciliation processes, fraud management units, transaction processing monitoring and analysis, business recovery planning and new product introduction processes. In addition, the lines of business are responsible for monitoring adherence to corporate practices. Management uses a self-assessment process, which helps to identify and evaluate the status of risk issues, including mitigation plans, as appropriate. The goal of the self-assessment process is to periodically assess changing market and business conditions and to evaluate key operational risks impacting each line of business. In addition to information gathered from the self-assessment process, key operational risk indicators have been developed and are used to help identify trends and issues on both a corporate and a business line level.

Recent Accounting and Reporting Developments

See *Note 1 Summary of Significant Accounting Principles* to the Consolidated Financial Statements for a discussion of recently issued accounting pronouncements.

Complex Accounting Estimates

Our significant accounting principles, as described in *Note 1 Summary of Significant Accounting Principles* to the Consolidated Financial Statements filed as Exhibit 99.2 to the Corporation's Current Report on Form 8-K filed on May 23, 2007, are essential in understanding Management's Discussion and Analysis of Financial Condition and Results of Operations. Many of our significant accounting principles require complex judgments to estimate values of assets and liabilities. We have procedures and processes to facilitate making these judgments. Effective January 1, 2007, the Corporation adopted SFAS 157 and SFAS 159. For further information on fair value of certain financial assets and liabilities, see *Note 14 Fair Value Disclosures* to the Consolidated Financial Statements. For a complete discussion of our more judgmental and complex accounting estimates, see *Complex Accounting Estimates* on pages 69 through 72 of Management's Discussion and Analysis of Financial Condition and Results of Operations filed as Exhibit 99.1 to the Corporation's Current Report on Form 8-K filed on May 23, 2007.

Table of Contents

Glossary

Assets in Custody Consist largely of custodial and non-discretionary trust assets administered for customers excluding brokerage assets. Trust assets encompass a broad range of asset types including real estate, private company ownership interest, personal property and investments.

Assets Under Management (AUM) The total market value of assets under the investment advisory and discretion of *Global Wealth and Investment Management* which generate asset management fees based on a percentage of the assets' market value. AUM reflects assets that are generally managed for institutional, high net-worth and retail clients and are distributed through various investment products including mutual funds, other commingled vehicles and separate accounts.

Bridge Loan A loan or security which is expected to be replaced by permanent financing (debt or equity securities, loan syndication or asset sales) prior to the maturity date of the loan. Bridge loans may include an unfunded commitment, as well as funded amounts, and are generally expected to be retired in one year or less.

Client Brokerage Assets Include client assets which are held in brokerage accounts. This includes non-discretionary brokerage and fee-based assets which generate brokerage income and asset management fee revenue.

Co-branding Affinity Agreements Contracts with our endorsing partners outlining specific marketing rights, compensation and other terms and conditions mutually agreed to by the Corporation and its partners.

Committed Credit Exposure Committed credit exposure includes any funded portion of a facility plus the unfunded portion of a facility on which the Corporation is legally bound to advance funds during a specified period under prescribed conditions.

Core Net Interest Income Managed Basis Net interest income on a fully taxable-equivalent basis excluding the impact of market-based activities and certain securitizations.

Credit Derivatives / Credit Default Swaps (CDS) A derivative contract that provides protection against the deterioration of credit quality and would allow one party to receive payment in the event of default by a third party under a borrowing arrangement.

Derivative A contract or agreement whose value is derived from changes in an underlying index such as interest rates, foreign exchange rates or prices of securities. Derivatives utilized by the Corporation include swaps, financial futures and forward settlement contracts, and option contracts.

Excess Servicing Income For certain assets that have been securitized, interest income, fee revenue and recoveries in excess of interest paid to the investors, gross credit losses and other trust expenses related to the securitized receivables are all reclassified into excess servicing income, which is a component of card income. Excess servicing income also includes the changes in fair value of the Corporation's card related retained interests.

Interest-only (IO) Strip A residual interest in a securitization trust representing the right to receive future net cash flows from securitized assets after payments to third party investors and net credit losses. These arise when assets are transferred to a special purpose entity as part of an asset securitization transaction qualifying for sale treatment under GAAP.

Letter of Credit A document issued by the Corporation on behalf of a customer to a third party promising to pay that third party upon presentation of specified documents. A letter of credit effectively substitutes the Corporation's credit for that of the Corporation's customer.

Managed Basis Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income.

Managed Net Losses Represents net charge-offs on held loans combined with realized credit losses associated with the securitized loan portfolio.

Table of Contents

Mortgage Servicing Right (MSR) The right to service a mortgage loan when the underlying loan is sold or securitized. Servicing includes collections for principal, interest and escrow payments from borrowers and accounting for and remitting principal and interest payments to investors.

Net Interest Yield Net interest income divided by average total interest-earning assets.

Operating Basis A basis of presentation not defined by GAAP that excludes merger and restructuring charges.

Return on Average Common Shareholders Equity (ROE) Measures the earnings contribution of a unit as a percentage of the shareholders equity allocated to that unit.

Return on Average Tangible Shareholders Equity (ROTE) Measures the earnings contribution of a unit as a percentage of the shareholders equity allocated to that unit reduced by allocated goodwill.

Securitize / Securitization A process by which financial assets are sold to a special purpose entity, which then issues securities collateralized by those underlying assets, and the return on the securities issued is based on the principal and interest cash flow of the underlying assets.

Unrecognized Tax Benefit (UTB) The difference between the benefit recognized for a tax position in accordance with FIN 48, which is measured as the largest dollar amount of that position that is more-likely-than-not to be sustained upon settlement, and the tax benefit claimed on a tax return.

Value-at-Risk (VAR) A VAR model estimates a range of hypothetical scenarios to calculate a potential loss which is not expected to be exceeded with a specified confidence level. VAR is a key statistic used to measure and manage market risk.

Variable Interest Entities (VIE) A term defined by FIN 46(R) for an entity whose equity investors do not have a controlling financial interest. The entity may not have sufficient equity at risk to finance its activities without additional subordinated financial support from third parties. The equity investors may lack the ability to make significant decisions about the entity's activities, or they may not absorb the losses or receive the residual returns generated by the assets and other contractual arrangements of the VIE. A VIE must be consolidated by its primary beneficiary, if any, which is the party that will absorb the majority of the expected losses or expected residual returns of the VIE or both.

Accounting Pronouncements

| | |
|------------------|---|
| SFAS 133 | Accounting for Derivative Instruments and Hedging Activities, as amended |
| SFAS 157 | Fair Value Measurements |
| SFAS 159 | The Fair Value Option for Financial Assets and Financial Liabilities |
| FIN 46(R) | Consolidation of Variable Interest Entities (revised December 2003) an interpretation of ARB No. 51 |
| FIN 48 | Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 |
| FSP 13-2 | Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction |
| SOP 03-3 | Accounting for Certain Loans or Debt Securities Acquired in a Transfer |

Table of Contents*Acronyms*

| | |
|--------------|--|
| AFS | Available-for-sale |
| AICPA | American Institute of Certified Public Accountants |
| ALCO | Asset and Liability Committee |
| ALM | Asset and liability management |
| EPS | Earnings per common share |
| FASB | Financial Accounting Standards Board |
| FDIC | Federal Deposit and Insurance Corporation |
| FFIEC | Federal Financial Institutions Examination Council |
| FIN | Financial Accounting Standards Board Interpretation |
| FRB | Board of Governors of the Federal Reserve System |
| FSA | Financial Services Authority |
| FSP | Financial Accounting Standards Board Staff Position |
| FTE | Fully taxable-equivalent |
| GAAP | Generally accepted accounting principles in the United States |
| IRLC | Interest rate lock commitment |
| OCC | Office of the Comptroller of the Currency |
| OCI | Other comprehensive income |
| QSPE | Qualified special purpose entity |
| RCC | Risk and Capital Committee |
| SBLCs | Standby letters of credit |
| SEC | Securities and Exchange Commission |
| SFAS | Financial Accounting Standards Board Statement of Financial Accounting Standards |
| SOP | American Institute of Certified Public Accountants Statement of Position |
| SPE | Special purpose entity |

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Management's Discussion and Analysis of Financial Condition and Results of Operations Market Risk Management beginning on page 107 and the sections referenced therein for Quantitative and Qualitative Disclosures about Market Risk.

Item 4. CONTROLS AND PROCEDURES*Evaluation of disclosure controls and procedures*

The Corporation's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Exchange Act securities laws is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer.

As of the end of the period covered by this report and pursuant to Rule 13a-15 of the Securities Exchange Act of 1934 (the Exchange Act), the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness and design of the Corporation's disclosure controls and procedures (as that term is defined in Rule 13a-15(e) of the Exchange Act). Based upon that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded, as of the end of the period covered by this report, that the Corporation's disclosure controls and procedures were effective in recording, processing, summarizing and reporting information required to be disclosed by the Corporation, within the time periods specified in the Securities and Exchange Commission's rules and forms.

Table of Contents

Changes in internal controls

In addition and as of the end of the period covered by this report, there have been no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter to which this report relates that have materially affected or are reasonably likely to materially affect the Corporation's internal control over financial reporting.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings

See *Note 10 Commitments and Contingencies* to the Consolidated Financial Statements for litigation and regulatory disclosure that supplements the disclosure in the Corporation's 2006 Annual Report on Form 10-K for the fiscal year ended December 31, 2006, the Form 10-Q for the three months ended March 31, 2007 and the Current Reports on Form 8-K filed since December 31, 2006.

Item 1A. Risk Factors

The following is added to the risk factors set forth under Part I, Item 1A. *Risk Factors* in the Corporation's 2006 Annual Report on Form 10-K:

Certain credit markets experienced difficult conditions and volatility during the first six months of 2007. These markets continued to experience pressure into the third quarter including the well publicized sub-prime mortgage market as well as related financings. Further, in late July and early August, market uncertainty increased dramatically and further expanded to other markets (e.g., leveraged finance, collateralized debt obligations and other structured products). These conditions resulted in less liquidity, greater volatility, widening of credit spreads and a lack of price transparency. The Corporation's *GCIB* segment operates in these markets, either directly or indirectly, through exposures in securities, loans, derivatives and other commitments. While it is difficult to predict how long these conditions will exist and which markets, products or other businesses of the Corporation will ultimately be affected, these factors could adversely impact the Corporation's results of operations.

Item 2. Unregistered Sales of Equity Securities and the Use of Proceeds

See *Note 11 Shareholders' Equity and Earnings Per Common Share* to the Consolidated Financial Statements for information on the monthly share repurchase activity for the three and six months ended June 30, 2007 and 2006, including total common shares repurchased under announced programs, weighted average per share price and the remaining buyback authority under announced programs.

Table of Contents**Item 4. Submission of Matters to a Vote of Security Holders**

1. The Annual Meeting of Stockholders was held on April 25, 2007.
2. The following are the voting results on each matter submitted to the stockholders:
 - a. To elect 17 directors

| | For | Against | Abstain |
|-----------------------|---------------|----------------|----------------|
| William Barnet, III | 3,851,934,737 | 29,275,048 | 36,440,971 |
| Frank P. Bramble, Sr. | 3,835,156,136 | 45,886,499 | 36,608,121 |
| John T. Collins | 3,856,940,070 | 23,989,997 | 36,720,689 |
| Gary L. Countryman | 3,858,104,342 | 22,608,774 | 36,937,640 |
| Tommy R. Franks | 3,847,426,510 | 33,092,560 | 37,131,686 |
| Charles K. Gifford | 3,822,948,207 | 58,246,454 | 36,456,095 |
| W. Steven Jones | 3,859,378,569 | 21,425,887 | 36,846,300 |
| Kenneth D. Lewis | 3,825,405,072 | 55,633,142 | 36,612,542 |
| Monica C. Lozano | 3,855,848,896 | 25,084,460 | 36,717,400 |
| Walter E. Massey | 3,851,749,186 | 28,976,220 | 36,925,350 |
| Thomas J. May | 3,851,972,238 | 28,616,613 | 37,061,905 |
| Patricia E. Mitchell | 3,846,729,699 | 34,289,532 | 36,631,525 |
| Thomas M. Ryan | 3,831,319,303 | 49,779,902 | 36,551,551 |
| O. Temple Sloan, Jr. | 3,811,480,713 | 68,301,554 | 37,868,489 |
| Meredith R. Spangler | 3,820,877,540 | 59,376,505 | 37,396,711 |
| Robert L. Tillman | 3,835,714,314 | 45,568,228 | 36,368,214 |
| Jackie M. Ward | 3,803,882,174 | 76,272,033 | 37,496,549 |

- b. To ratify the selection of PricewaterhouseCoopers LLP as our independent registered public accounting firm for 2007

| For | Against | Abstentions |
|---------------|----------------|--------------------|
| 3,687,332,864 | 195,466,924 | 34,850,568 |

- c. To consider a stockholder proposal regarding stock options

| For | Against | Abstentions | Broker Non-Vote |
|-------------|----------------|--------------------|------------------------|
| 117,647,325 | 2,895,210,563 | 54,373,623 | 850,419,245 |

- d. To consider a stockholder proposal regarding the number of directors

| For | Against | Abstentions | Broker Non-Vote |
|------------|----------------|--------------------|------------------------|
| 91,428,674 | 2,918,502,019 | 57,298,822 | 850,421,241 |

- e. To consider a stockholder proposal regarding an independent board chairman

| For | Against | Abstentions | Broker Non-Vote |
|-------------|----------------|--------------------|------------------------|
| 498,150,175 | 2,516,774,007 | 52,305,333 | 850,421,241 |

120

Table of Contents

Item 6. Exhibits

| | |
|---------------|--|
| Exhibit 2(a) | Purchase and Sale Agreement, dated as of April 22, 2007, by and between ABN AMRO Bank N.V. and the Registrant, incorporated by reference to Exhibit 2.01 of the Registrant's Current Report on Form 8-K filed April 26, 2007 |
| Exhibit 3(a) | Amended and Restated Certificate of Incorporation of the Registrant, as in effect on the date hereof, incorporated by reference to Exhibit 3(a) of the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 |
| Exhibit 3(b) | Amended and Restated Bylaws of the Registrant, as in effect on the date hereof, incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K filed January 24, 2007 |
| Exhibit 4(a) | Fifteenth Supplemental Indenture dated as of May 31, 2007, between the Registrant and The Bank of New York Trust Company, N.A., as successor trustee to The Bank of New York, incorporated by reference to Exhibit 4.4 of the Registrant's Form 8-K filed June 1, 2007 |
| Exhibit 11 | Earnings Per Share Computation - included in <i>Note 11 Shareholders' Equity and Earnings Per Common Share</i> to the Consolidated Financial Statements |
| Exhibit 12 | Ratio of Earnings to Fixed Charges |
| | Ratio of Earnings to Fixed Charges and Preferred Dividends |
| Exhibit 31(a) | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| Exhibit 31(b) | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| Exhibit 32(a) | Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| Exhibit 32(b) | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Bank of America Corporation

Registrant

Date: August 8, 2007

/s/ Neil A. Cotty

Neil A. Cotty

Chief Accounting Officer

(Duly Authorized Officer)

Table of Contents

Bank of America Corporation

Form 10-Q

Index to Exhibits

| Exhibit | Description |
|---------|--|
| 2(a) | Purchase and Sale Agreement, dated as of April 22, 2007, by and between ABN AMRO Bank N.V. and the Registrant, incorporated by reference to Exhibit 2.01 of the Registrant's Current Report on Form 8-K filed April 26, 2007 |
| 3(a) | Amended and Restated Certificate of Incorporation of the Registrant, as in effect on the date hereof, incorporated by reference to Exhibit 3(a) of the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 |
| 3(b) | Amended and Restated Bylaws of the Registrant, as in effect on the date hereof, incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K filed January 24, 2007 |
| 4(a) | Fifteenth Supplemental Indenture dated as of May 31, 2007, between the Registrant and The Bank of New York Trust Company, N.A., as successor trustee to The Bank of New York, incorporated by reference to Exhibit 4.4 of the Registrant's Form 8-K filed June 1, 2007 |
| 11 | Earnings Per Share Computation - included in <i>Note 11 Shareholders' Equity and Earnings Per Common Share</i> to the Consolidated Financial Statements |
| 12 | Ratio of Earnings to Fixed Charges Ratio of Earnings to Fixed Charges and Preferred Dividends |
| 31(a) | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31(b) | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32(a) | Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32(b) | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |