BLUEGREEN CORP Form 10-Q May 10, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

| For the quarterly period ended                                 | March 31, 2007                       |
|--|--------------------------------------|
| or   |                                      |
| [ ] TRANSITION REPORT PURSUANT TO SECTION EXCHANGE ACT OF 1934 | ON 13 OR 15(D) OF THE SECURITIES     |
| For the transition period from                                 | to                                   |
| Commission File Number:  | 0-19292                              |
| [BLUE GREEN(   | [R] LOGO]                            |
| Bluegreen Co   | prporation                           |
| (Exact name of registrant as                                   | specified in its charter)            |
| Massachusetts  | 03-0300793                           |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 4960 Conference Way North, Suite 100,<br>Boca Raton, Florida   | 33431                                |
| (Address of principal executive offices)                       | (Zip Code)                           |
| (561) 912  | 2-8000                               |
| (Registrant's telephone numb                                   | per, including area code)            |
| (Former name, former address and former repor                  |                                      |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated files. (See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act). (Check one):

Large accelerated filer [ ] Accelerated filer [X] Non-accelerated filer [ ]  $\,$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes [ ] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of May 4, 2007, there were 30,983,988 shares of the registrant's common stock, \$0.01 par value, outstanding.

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### PART I - FINANCIAL INFORMATION

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| TRADEMARK |  |      |

The terms "Bluegreen(R)," "Bluegreen Communities(R)," "Bluegreen Vacation Club(R)," "Colorful Places To Live And Play(R)," "You're Going To Like What You See!(R)," "Encore Rewards(R)," "Outdoor Traveler Logo(R)," and the "Bluegreen Logo(R)" are registered in the U.S. Patent and Trademark Office by Bluegreen Corporation.

The terms "The Hammocks at Marathon(TM)," "Orlando's Sunshine Resort(TM),"

"Solara Surfside(TM)," "Mountain Run at Boyne(TM)," "The Falls Village(TM)," "Bluegreen Wilderness Club(TM)," "The Lodge Alley Inn(TM)," "Carolina Grande(TM)," "Harbour Lights(TM)," "Patrick Henry Square(TM)," "SeaGlass Tower(TM)," "Shore Crest Vacation Villas(TM)," "Laurel Crest(TM)," "MountainLoft(TM)," "Daytona SeaBreeze(TM)," "Shenandoah Crossing(TM)," "Christmas Mountain Village(TM)," "Traditions of Braselton(TM)," "Sanctuary Cove at St. Andrews Sound(TM)," "Catawba Falls Preserve(TM)," "Mountain Lakes Ranch(TM)," "Silver Lakes Ranch(TM)," "Mystic Shores(TM)," "Lake Ridge at Joe Pool Lake(TM)," "Ridge Lake Shores(TM)," "Mountain Springs Ranch(TM)," "Havenwood at Hunter's CrossingTM," "Vintage Oaks at the Vineyard(TM)," "The Bridges at Preston Crossings(TM)," "Saddle Creek Forest(TM)," "The Settlement at Patriot Ranch(TM)," "Carolina National(TM)," "Brickshire(TM)," "Golf Club at Brickshire(TM)," "Preserve at Jordan Lake(TM)," "Encore Dividends(TM)," Bluegreen Preferred(TM)," and "Bluegreen Traveler Plus(TM)," are trademarks or service marks of Bluegreen Corporation in the United States.

The terms "Big Cedar(R)" and "Bass Pro Shops(R)" are registered in the U.S. Patent and Trademark Office by Bass Pro Trademarks, LP.

The term "World Golf Village(R)" is registered in the U.S. Patent and Trademark Office by World Golf Foundation, Inc.

All other marks are registered marks of their respective owners.

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#### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.

BLUEGREEN CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except per share data)

Accounts payable ......\$

|   | December 31,<br>2006 |                  | March<br>2007 |           |
|---|----------------------|------------------|---------------|-----------|
|   |                      |                  | (U!           | <br>naudi |
| ASSETS  |                      |                  |               |           |
| Cash and cash equivalents (including restricted cash of \$21,476    |                      |                  |               |           |
| and \$21,967 at December 31, 2006 and March 31, 2007, respectively) | \$                   | 71,148           | \$            | 54        |
| Contracts receivable, net   |                      | 23,856           |               | 24        |
| Notes receivable (net of allowance of \$13,499 and \$12,156 at      |                      |                  |               |           |
| December 31, 2006 and March 31, 2007, respectively)                 |                      | 144,251          |               | 150       |
| Prepaid expenses  |                      | 10,800           |               | 12        |
| Other assets  |                      | 27,465           |               | 27        |
| Inventory, net  |                      | 349,333          |               | 385       |
| Retained interests in notes receivable sold                         |                      | 130,623          |               | 133       |
| Property and equipment, net   |                      | 92,445           |               | 92        |
| Goodwill  |                      | 4,291            |               | 4         |
| Total assets  | \$                   | 854 <b>,</b> 212 | \$            | 887       |
|   | ===                  | =======          | ==:           |           |
| LIABILITIES AND SHAREHOLDERS' EQUITY                                |                      |                  |               |           |
| Liabilities   |                      |                  |               |           |

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18,465 \$

| Accrued liabilities and other  | 49,458        | 44        |
|--|---------------|-----------|
| Deferred income  | 40,270        | 42        |
| Deferred income taxes  | 87,624        | 90        |
| Receivable-backed notes payable  | 21,050        | 18        |
| Lines-of-credit and notes payable  | 124,412       | 124       |
| 10.50% senior secured notes payable  | 55,000        | 55        |
| Junior subordinated debentures   | 90,208        | 110       |
| Total liabilities  | 486,487       | <br>511   |
| Minority interest  | 14,702        | 16        |
| Commitments and contingencies  |               |           |
| Shareholders' Equity   |               |           |
| Preferred stock, \$.01 par value, 1,000 shares authorized; none issued Common stock, \$.01 par value, 90,000 shares authorized; 33,603 and 33,739 shares issued at December 31, 2006 and March 31, 2007, |               |           |
| respectively   | 336           |           |
| Additional paid-in capital   | 175,164       | 176       |
| March 31, 2007, at cost  | (12,885)      | (12       |
| Accumulated other comprehensive income, net of income taxes  | 12,632        | 12        |
| Retained earnings  | 177,776       | 183       |
| Total shareholders' equity   | 353,023       | 359       |
| Total liabilities and shareholders' equity   | \$<br>854,212 | \$<br>00. |
|  | <br>          | <br>      |

Note: The condensed consolidated balance sheet at December 31, 2006 has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by United States generally accepted accounting principles for complete financial statements.

See accompanying notes to condensed consolidated financial statements.

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# BLUEGREEN CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

|   | 2006     |
|---|----------|
|   |          |
| Revenues:                                       |          |
| Sales of real estate                            | \$ 121,7 |
| Other resort and communities operations revenue | 16,6     |
| Interest income                                 | 8,1      |

Gain on sales of notes receivable .....

Three

| Costs and expenses:  | 147,1                       |
|--|-----------------------------|
| Cost of real estate sales  Cost of other resort and communities operations  Selling, general and administrative expenses  Interest expense  Other expense, net                         | 45,2<br>16,7<br>73,5<br>3,3 |
|  | 139 <b>,</b> 5              |
| Income before minority interest and provision for income taxes   | 7,5<br>1,0                  |
| Income before provision for income taxes and change in accounting principle  Provision for income taxes  | 6,5<br>2,5                  |
| Income before cumulative effect of change in accounting principle  | 4,0<br>(5,6<br>1,1          |
| Net (loss) income  | \$ (4<br>=====              |
| Income before cumulative effect of change in accounting principle per common share:  Basic   | \$ 0.                       |
| Diluted  | \$ 0.                       |
| Cumulative effect of change in accounting principle, net of tax and net of minority interest in income of cumulative effect of change in accounting principle per common share:  Basic | \$ (0.                      |
| Diluted  | \$ (0.                      |
| Net (loss) income per common share:  Basic   | \$ (0.<br>=====             |
| Diluted  | \$ (0.<br>=====             |
| Weighted average number of common and common equivalent shares:  Basic   | 30 <b>,</b> 5               |
| Diluted  | ======<br>31 <b>,</b> 1     |

See accompanying notes to condensed consolidated financial statements.

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BLUEGREEN CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

|   | М                   |
|---|---------------------|
|   | 2006                |
| Operating activities:   |                     |
| Net (loss) income   | \$ (4<br>5,6        |
| Non-cash stock compensation expense   | (1                  |
| Depreciation and amortization   | 4,0<br>(7,0         |
| Provision for deferred income taxes   | 10,6<br>2,5         |
| Interest accretion on retained interests in notes receivable sold  Proceeds from sales of notes receivable  | 2,5<br>(2,5<br>36,8 |
| Payments on borrowings collateralized by notes receivable   | (5,7                |
| Contracts receivable  | (10,1<br>(47,4      |
| Inventory Prepaid expenses and other assets   | (7,8<br>(3,4        |
| Accounts payable, accrued liabilities and other   | 4,5                 |
| Net cash used in operating activities   | (20,1               |
| Investing activities: Purchases of property and equipment   | (6,7                |
| Cash received from retained interests in notes receivable sold  | 10,0                |
| Net cash provided by investing activities   | 3,3                 |
| Financing activities:  Borrowings under lines-of-credit facilities and other notes payable  Payments under lines-of-credit facilities and other notes payable | 11,1<br>(6,0        |
| Proceeds from issuance of junior subordinated debentures  | (1,2                |
| Net cash provided by financing activities   | 3 <b>,</b> 9        |
| Net decrease in cash and cash equivalents   | (12,9<br>84,7       |
| Cash and cash equivalents at end of period  | 71,7<br>(23,7       |
| Unrestricted cash and cash equivalents at end of period   | \$ 48,0             |

See accompanying notes to condensed consolidated financial statements.

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# BLUEGREEN CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS--(Continued) (In thousands) (Unaudited)

|  | Three<br>M |
|--|------------|
|  | 2006       |
| Supplemental schedule of non-cash operating, investing and financing activities: |            |
| Inventory acquired through financing   | \$ 22,8    |
| Property and equipment acquired through financing                                | \$         |
| Retained interests in notes receivable sold                                      | \$ 4,7     |
| Net change in unrealized gains in retained interests in notes receivable sold    | \$ 1,3     |

See accompanying notes to condensed consolidated financial statements.

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#### BLUEGREEN CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS March 31, 2007 (Unaudited)

### 1. Organization and Significant Accounting Policies

We have prepared the accompanying unaudited condensed consolidated financial statements in accordance with United States generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles for complete financial statements.

The financial information furnished herein reflects all adjustments consisting of normal recurring items that, in our opinion, are necessary for a fair presentation of our financial position, results of operations and cash flows for the interim periods. The results of operations for the three months ended March 31, 2007, are not necessarily indicative of the results to be expected for the year ending December 31, 2007. For further information, refer to our audited consolidated financial statements for the year ended December 31, 2006, which are included in our 2006 Annual Report on Form 10-K ("Annual Report").

### Organization

We provide colorful places to live and play through our resorts and residential communities businesses. Our resorts business ("Bluegreen Resorts") acquires, develops, markets, sells and manages real estate-based vacation

ownership interests ("VOIs") in resorts generally located in popular, high-volume, "drive-to" vacation destinations. VOIs in our resorts typically entitle the buyer to use resort accommodations through an annual or biennial allotment of "points" which represent their ownership and beneficial rights in perpetuity in our Bluegreen Vacation Club (supported by an underlying deeded VOI held in trust for the buyer). Depending on the extent of their ownership and beneficial rights, members in our Bluegreen Vacation Club may stay in any of our participating resorts or take advantage of other vacation options, including cruises and stays at approximately 3,700 resorts offered primarily by a third-party world-wide vacation ownership exchange network. We are currently marketing and selling VOIs in 21 resorts located in the United States and Aruba, 19 of which have active sales offices. We also sell VOIs at seven off-site sales offices and on the campuses of two resorts under development located in the United States. Our residential communities business ("Bluegreen Communities") acquires, develops and subdivides property and markets residential homesites, the majority of which are sold directly to retail customers who seek to build a home in a high quality residential setting, in some cases on properties featuring a golf course and other related amenities. During the three months ended March 31, 2007, sales recognized by Bluegreen Resorts comprised approximately 71% of our total sales of real estate while sales recognized by Bluegreen Communities comprised approximately 29% of our total sales of real estate. Our other resort and communities operations revenues consist primarily of resort property management services, resort title services, resort amenity operations, sales incentives provided to buyers of VOIs, rental brokerage services, realty operations and daily-fee golf course operations. We also generate significant interest income by providing financing to individual purchasers of VOIs.

#### Principles of Consolidation

Our consolidated financial statements include the accounts of all of our wholly-owned subsidiaries and entities in which we hold a controlling financial interest. The only non-wholly owned subsidiary that we consolidate is Bluegreen/Big Cedar Vacations, LLC (the "Joint Venture"), as we hold a 51% equity interest in the Joint Venture, have an active role as the day-to-day manager of the Joint Venture's activities, and have majority voting control of the Joint Venture's management committee. Additionally, we do not consolidate our wholly-owned statutory business trusts (see Note 4) formed to issue trust preferred securities as these entities are each variable interest entities in which we are not the primary beneficiary as defined by Financial Accounting Standards Board ("FASB") Interpretation No. 46R ("FIN No. 46R"). The statutory business trusts are accounted for under the equity method of accounting. We have eliminated all significant intercompany balances and transactions.

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### Use of Estimates

United States generally accepted accounting principles require us to make estimates and assumptions that affect the amounts reported in our condensed consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

### Reclassifications

We have made certain  $\mbox{reclassifications}$  of prior period amounts to conform to the current period presentation.

#### Earnings Per Common Share

We compute basic earnings per common share by dividing net income by the weighted-average number of common shares outstanding. Diluted earnings per common share is computed in the same manner as basic earnings per share, but also gives effect to all dilutive stock options using the treasury stock method. During the three months ended March 31, 2007 a total of 136,313 common shares were issued as a result of stock option exercises. There were approximately 0.8 million and 0.7 million stock options not included in diluted earnings per common share during the three months ended March 31, 2006 and 2007, respectively, as the effect would be anti-dilutive.

The following table sets forth the computation of basic and diluted (loss) earnings per share (in thousands, except per share data):

|   | Three Months Ended March 31, |                 |  |
|---|------------------------------|-----------------|--|
|   |                              | 2007            |  |
| Basic and diluted (loss) earnings per share - numerator:                      |                              |                 |  |
| Net (loss) income   | \$ (463)<br>=====            |                 |  |
| Denominator: Denominator for basic earnings per share -                       |                              |                 |  |
| weighted-average shares   | 30,513                       | 30 <b>,</b> 889 |  |
| Effect of dilutive securities: Stock options                                  | 666                          | 405             |  |
| Denominator for diluted earnings per share - adjusted weighted-average shares | 31 <b>,</b> 179              | •               |  |
| Basic (loss) earnings per common share  |                              | \$ 0.17         |  |
| Diluted (loss) earnings per common share                                      |                              | \$ 0.17         |  |

Retained Interests in Notes Receivable Sold

When we sell our notes receivable either pursuant to our VOI receivables purchase facilities (more fully described in Note 2) or through term securitizations, we evaluate whether or not such transfers should be accounted for as a sale pursuant to Statement of Financial Accounting Standards ("SFAS") No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, ("SFAS No. 140") and related interpretations. The evaluation of sale treatment under SFAS No. 140 involves legal assessments of the transactions, which include determining whether the transferred assets have been isolated from us (i.e., put presumptively beyond our reach and our creditors, even in bankruptcy or other receivership), determining whether each transferee has the right to pledge or exchange the assets it received, and ensuring that we do not maintain effective control over the transferred assets through either an agreement that (1) both entitles and obligates us to repurchase or redeem the assets before their maturity or (2) provides us with the ability to unilaterally cause the holder to return the assets (other than through a cleanup call).

In connection with such transactions, we retain subordinated tranches, rights to excess interest spread and servicing rights, all of which are retained interests in the notes receivable sold. Gain or loss on the sale of the receivables depends in part on the allocation of the previous carrying amount of the financial assets involved in the transfer between the assets sold and the

retained interests based on their relative fair value at the date of transfer.

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We consider our retained interests in notes receivable sold as available-for-sale investments and, accordingly, carry them at fair value in accordance with SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities. Unrealized holding gains or losses on our retained interests in notes receivable sold are included in our shareholders' equity, net of income taxes. Declines in fair value that are determined to be other than temporary are charged to operations.

We measure the fair value of the retained interests in the notes receivable sold initially and on a quarterly basis based on the present value of future expected cash flows estimated using our best estimates of the key assumptions - prepayment rates, loss severity rates, default rates and discount rates commensurate with the risks involved. Interest on the retained interests in notes receivable sold is accreted using the effective yield method.

### Stock-Based Compensation

We recognize stock-based compensation expense under the provisions of SFAS No. 123R, Share-Based Payment (revised 2004), ("SFAS No. 123R"), which we adopted January 1, 2006, utilizing the modified prospective method.

We utilize the Black-Scholes option pricing model for calculating the fair value of each option granted. The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, this model requires the input of subjective assumptions, including the expected price volatility of the underlying stock. Projected data related to the expected volatility and expected life of stock options is based upon historical and other information. Changes in these subjective assumptions can materially affect the fair value of the estimate, and therefore, the existing valuation models do not provide a precise measure of the fair value of our employee stock options. Additionally, SFAS No. 123R also requires us to estimate forfeitures in calculating the expense relating to stock-based compensation.

Total compensation costs related to stock-based compensation charged against income during the three months ended March 31, 2006 and 2007 was \$0.4 million and \$0.6 million, respectively. There were no stock options granted during the three months ended March 31, 2006 or 2007. As of March 31, 2007, there was \$7.6 million of total unrecognized compensation cost related to stock-based compensation arrangements, which is expected to be recognized over a weighted average period of approximately 2.8 years.

### Comprehensive Income

Accumulated other comprehensive income on our condensed consolidated balance sheets is comprised of net unrealized gains on retained interests in notes receivable sold, which are held as available-for-sale investments. The following table discloses the components of our comprehensive income for the periods presented (in thousands):

| Three | Month | ıs | Ended |
|-------|-------|----|-------|
| 1     | March | 31 | ,     |
|       |       |    |       |
| 2006  | 5     |    | 2007  |
|       |       |    |       |

| Net (loss) income                                    | \$  | (463) | \$ 5,333 |
|--|-----|-------|----------|
| Change in net unrealized gains on retained interests |     |       |          |
| in notes receivable sold, net of income taxes        |     | 854   | (208)    |
|  |     |       |          |
| Total comprehensive income                           | \$  | 391   | \$ 5,125 |
|  | === |       | ======   |

Cumulative Effect of Change in Accounting Principle from the Adoption of SFAS  ${\tt No.}~152$ 

Effective January 1, 2006, we adopted SFAS No. 152, Accounting for Real Estate Time-Sharing Transactions ("SFAS No. 152"). This statement amends SFAS No. 66, Accounting for Sales of Real Estate, and SFAS No. 67, Accounting for Costs and Initial Rental Operations of Real Estate Projects, in association with the issuance of American Institute of Certified Public Accountants ("AICPA") Statement of Position ("SOP") 04-2, Accounting for Real Estate Time-Sharing Transactions. SFAS No. 152 was issued to address the diversity in practice resulting from a lack of guidance specific to the timeshare industry. Among other things, the new standard addresses the treatment of sales incentives provided by a seller to a buyer to consummate a transaction, the calculation of and presentation of uncollectible notes receivable, the recognition of changes in inventory cost estimates, recovery or repossession of VOIs, selling and marketing costs, operations during holding periods, developer subsidies to property owners' associations and upgrade and reload transactions. Restatement of previously reported financial statements is not permitted.

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The adoption of SFAS No. 152 on January 1, 2006, resulted in a net charge of \$4.5 million, which is presented as a cumulative effect of change in accounting principle, net of the related tax benefit and the charge related to minority interest.

Recent Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ("SFAS No. 157"). SFAS No. 157 establishes a common definition for fair value under United States generally accepted accounting principles guidance requiring the use of fair value, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. We will adopt SFAS No. 157 effective January 1, 2008, and are currently assessing the impact the statement will have on our financial condition, results of operations, cash flows or disclosures.

In February 2007 the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS No. 159"). SFAS No. 159 allows entities to voluntarily choose, at specified election dates, to measure many financial assets and financial liabilities at fair value. The election is made on an instrument-by-instrument basis and is irrevocable. Subsequent to the adoption of SFAS No. 159, changes in fair value for the particular instruments shall be reported in earnings. Upon initial adoption, SFAS No. 159 provides entities with a one-time chance to elect the fair value option for existing eligible items. The effect of the first measurement to fair value should be reported as a cumulative-effect adjustment to the opening balance of retained earnings in the year the Statement is adopted. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. We have not completed our analysis of the impact SFAS No. 159 will have on our financial condition, results of operations, cash flows or disclosures.

### 2. Sales of Notes Receivable

During the first quarter of 2007, we sold \$51.2 million in VOI receivables pursuant to a receivables purchase facility (the "2006-A GE Purchase Facility") with General Electric Capital Corporation ("GE"). Under the 2006-A GE Purchase Facility, a variable purchase price of approximately 90% of the principal balance of the receivables sold, subject to certain terms and conditions, is paid at closing in cash. The balance of the purchase price is deferred until such time as GE has received a specified return, a specified over collateralization ratio is achieved, a cash reserve account is fully funded and all servicing, custodial, agent and similar fees and expenses have been paid. GE earns a return equal to the applicable Swap Rate (which is a published interest swap arrangement rate as defined in the 2006-A GE Purchase Facility agreements) plus 2.35%, subject to use of alternate return rates in certain circumstances. Subject to compliance with the terms and conditions of funding, the 2006-A GE Purchase Facility allows for sales of notes receivable for a cumulative purchase price of up to \$125.0 million through March 2008. As of March 31, 2007, the remaining availability under the 2006-A GE Purchase Facility was \$14.2 million of aggregate purchase price, subject to eligibility requirements and fulfillment of conditions precedent.

Sales of notes receivable during the three months ended March 31, 2007 and 2006 were as follows (in millions):

For the Three Months Ended March 31, 2007

|                             | Aggregate<br>Principal<br>Balance of<br>Notes | Purchase          | Gain       | Initial Fair<br>Value of<br>Retained |
|-----------------------------|---|-------------------|------------|--------------------------------------|
| Sale Facility               | Receivable                                    | Price             | Recognized | Interest                             |
|                             |   |                   |            |                                      |
| 2006-A GE Purchase Facility | \$ 51.2                                       | \$ 46.0<br>====== | \$ 8.0     | \$ 6.2                               |

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For the Three Months Ended March 31, 2006

| Sale Facility                                    | Aggregate<br>Principal<br>Balance of<br>Notes<br>Receivable |              |    | Purchase<br>Price |    |     |    |     | ripal<br>ce of<br>ces Purchase Gain |  |  |  | Fair<br>of<br>ned<br>est |
|--|---|--------------|----|-------------------|----|-----|----|-----|-------------------------------------|--|--|--|--------------------------|
| 2005 Term Securitization<br>GE Purchase Facility | \$  | 18.6<br>22.3 | \$ | 16.7              | \$ | 3.6 | \$ | 3.3 |                                     |  |  |  |                          |
| Total  | \$  | 40.9         | \$ | 36.8              | \$ | 7.0 | \$ | 5.9 |                                     |  |  |  |                          |

In accordance with SFAS No. 152, approximately \$6.5 million and \$8.0 million of the gain were recorded as an increase to VOI sales for the three months ended March 31, 2006, and 2007, respectively. The remaining gain of \$0.5 million during the three months ended March 31, 2006 was recorded as a gain on the sales of notes receivable on the accompanying condensed consolidated statement of income.

The following assumptions were used to measure the initial fair value of the retained interest in notes receivable sold for each of the transactions during the three months ended March 31, 2006: prepayment rates decreasing from 14.0% to 9.0% per annum as the portfolios mature; a loss severity rate ranging from 35.0% to 71.3%; default rates decreasing from 10.0% to 1.0% per annum as the portfolios mature; and a discount rate of 9.0%.

The following assumptions were used to measure the initial fair value of the retained interest in notes receivable sold for each of the transactions during the three months ended March 31, 2007: prepayment rates decreasing from 15.0% to 11.0% per annum as the portfolios mature; loss severity rate ranging from 38% to 71.3%; default rates decreasing from 10.5% to 1.0% per annum as the portfolios mature; and a discount rate of 9.0%.

### 3. Lines-of-Credit and Receivable-Backed Notes Payable

In February 2007, we borrowed \$12.6 million under the GMAC Communities Facility (this facility is described in more detail in our "Liquidity and Capital Resources" section of our Management Discussion and Analysis) in connection with the acquisition of 350 acres near St. Simons Island, Georgia, for a property to be called Sanctuary River Club at St. Andrews Sound. As of March 31, 2007, the GMAC Communities Facility had an outstanding balance of \$61.7 million bearing interest at 9.25%. The remaining availability under the GMAC Communities Facility, subject to the terms and conditions of the facility, was \$13.3 million as of March 31, 2007.

Additionally, in February of 2007, we borrowed \$12.5 million under the GMAC Communities Facility for general corporate purposes.

Total interest expense capitalized to construction in progress was \$2.6 million and \$3.4 million for the three months ended March 31, 2006 and 2007, respectively.

### 4. Trust Preferred Securities Offerings

We have formed business statutory trusts (collectively, the "Trusts") for the purpose of issuing trust preferred securities and investing the proceeds thereof in our junior subordinated debentures. The Trusts are variable interest entities in which we are not the primary beneficiary as defined by FASB Interpretation No. 46R. Accordingly, we do not consolidate the operations of the Trusts; instead, the Trusts are accounted for under the equity method of accounting.

On February 26, 2007, one of the Trusts, Bluegreen Statutory Trust VI ("BST VI") issued \$20.0 million of trust preferred securities. BST VI used the proceeds from issuing the trust preferred securities to purchase an identical amount of junior subordinated debentures from us. Interest on the junior subordinated debentures and distributions on the trust preferred securities will be payable quarterly in arrears at a fixed rate of 9.84% through April 2012, and thereafter at a variable rate of interest, per annum, reset quarterly, equal to the 3-month LIBOR plus 4.80% until the scheduled maturity date of April 30, 2037. Distributions on the trust preferred securities will be cumulative and

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based upon the liquidation value of the trust preferred security. The trust preferred securities will be subject to mandatory redemption, in whole or in part, upon repayment of the junior subordinated debentures at maturity or their earlier redemption. The junior subordinated debentures are redeemable five years from the issue date or sooner following certain specified events. In addition,

we contributed \$619,000 to BST VI in exchange for its common securities, all of which are owned by us. Those proceeds were also used by BST VI to purchase an identical amount of junior subordinated debentures from us. The terms of BST VI's common securities are nearly identical to the trust preferred securities.

The above issuances of trust preferred securities were part of larger pooled trust securities offerings which were not registered under the Securities Act of 1933. Proceeds were used for general corporate purposes and debt repayment.

We had the following junior subordinated debentures outstanding at March  $31,\ 2007$  (dollars in thousands):

| Trust   | An<br>Subc | estanding<br>mount of<br>Junior<br>ordinated<br>mentures | Ε¢ | itial<br>quity<br>To<br>st (3)         | Issue<br>Date  | Fixed<br>Interest<br>Rate (1)                              | Variable<br>Rat  |
|---|------------|--|----|--|--|--|--|
| Bluegreen Statutory Trust I  Bluegreen Statutory Trust II  Bluegreen Statutory Trust III  Bluegreen Statutory Trust IV  Bluegreen Statutory Trust V  Bluegreen Statutory Trust VI | \$         | 23,196<br>25,774<br>10,310<br>15,464<br>15,464<br>20,619 | \$ | 696<br>774<br>310<br>464<br>464<br>619 | 3/15/05<br>5/04/05<br>5/10/05<br>4/24/06<br>7/21/06<br>2/26/07 | 9.160%<br>9.158%<br>9.193%<br>10.130%<br>10.280%<br>9.842% | 3-month LI<br>3-month LI<br>3-month LI<br>3-month LI<br>3-month LI<br>3-month LI |

-----

- (1) Both the trust preferred securities and junior subordinated debentures bear interest at a fixed interest rate from the issue date through the beginning optional redemption date.
- (2) Both the trust preferred securities and junior subordinated debentures bear interest at a variable interest rate from the beginning optional redemption date through the maturity date.
- (3) Initial equity in trust is recorded as a component of Other assets in our Condensed Consolidated Balance Sheets.

### 5. Senior Secured Notes Payable

On April 1, 1998, we consummated a private placement offering of \$110.0 million in aggregate principal amount of 10.50% senior secured notes payable due April 1, 2008 (the "Notes"). On September 27, 2005, we redeemed \$55.0 million in aggregate principal amount of the Notes at a redemption price of 101.75% plus accrued and unpaid interest through September 26, 2005 of approximately \$1.4 million. At March 31, 2007, \$55.0 million of the Notes remained outstanding.

None of the assets of Bluegreen Corporation secures its obligations under the Notes, and the Notes are effectively subordinated to our secured indebtedness to any third party to the extent of assets serving as security therefor. The Notes are unconditionally guaranteed, jointly and severally, by each of our subsidiaries (the "Subsidiary Guarantors"), with the exception of Bluegreen/Big Cedar Vacations, LLC, Bluegreen Properties N.V., Resort Title Agency, Inc., any

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special purpose finance subsidiary, any subsidiary which is formed and continues to operate for the limited purpose of holding a real estate license and acting as a broker, and certain other subsidiaries which have individually less than \$50,000 of assets (collectively, "Non-Guarantor Subsidiaries"). Each of the note guarantees covers the full amount of the Notes and each of the Subsidiary Guarantors is 100% owned, directly or indirectly by us. Supplemental financial information for Bluegreen Corporation, its combined Non-Guarantor Subsidiaries and its combined Subsidiary Guarantors is presented below:

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# CONDENSED CONSOLIDATING BALANCE SHEETS (In thousands)

|   |                          | December                                  |                              |  |  |  |
|---|--------------------------|---|------------------------------|--|--|--|
|   | Bluegreen<br>Corporation | Combined<br>Non-Guarantor<br>Subsidiaries | Combin<br>Subsidi<br>Guarant |  |  |  |
| ASSETS  |                          |   |                              |  |  |  |
| Cash and cash equivalents                       | \$ 36,316                | \$ 17,002                                 | \$ 17,                       |  |  |  |
| Contracts receivable, net                       |                          | 1,222                                     | 22,                          |  |  |  |
| Intercompany receivable                         | 159,488                  |   | 0.6                          |  |  |  |
| Notes receivable, net                           |                          | 57,845                                    | 86,                          |  |  |  |
| Inventory, net                                  |                          | 17,967                                    | 331,                         |  |  |  |
|   | 16,110                   | 130 <b>,</b> 623<br>933                   | 75,                          |  |  |  |
| Property and equipment, net                     | 296,593                  | 955                                       | 3,                           |  |  |  |
| Other assets                                    | 7,860                    | 4,582                                     | 30,                          |  |  |  |
| Other assets                                    |                          | ·   |                              |  |  |  |
| Total assets                                    | \$ 516,367               |   | \$ 566,                      |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY            |                          |   |                              |  |  |  |
| Liabilities:                                    |                          |   |                              |  |  |  |
| Accounts payable, accrued liabilities and other |                          | \$ 20,717                                 | \$ 54,                       |  |  |  |
| Intercompany payable                            |                          | 2,458                                     | 157,                         |  |  |  |
| Deferred income taxes                           | (19,813)                 | •   | 59 <b>,</b>                  |  |  |  |
| Lines-of-credit and notes payable               | 4,646<br>55,000          | 18,914                                    | 121,                         |  |  |  |
| Junior subordinated debentures                  | 90,208                   |   |                              |  |  |  |
| Junior Subordinated dependates                  | 90,200                   |   |                              |  |  |  |
| Total liabilities                               | 163,344                  | 89,953                                    | 392,                         |  |  |  |
| Minority interest                               |                          |   |                              |  |  |  |
| Total shareholders' equity                      | 353,023                  |   | 174,                         |  |  |  |
| Total liabilities and shareholders' equity      | \$ 516,367               | \$ 230,174                                | \$ 566,                      |  |  |  |
|   | ========                 | =========                                 | ======                       |  |  |  |

March 31 (Unaudi

|   | Bluegreen<br>Corporation               | Combined<br>Non-Guarantor<br>Subsidiaries | Combin<br>Subsidi<br>Guarant  |  |  |  |
|---|--|---|-------------------------------|--|--|--|
| ASSETS  | å 20 712                               | ^ 17 240                                  | <u>^ 16</u>                   |  |  |  |
| Cash and cash equivalents   | \$ 20,713<br><br>181,729               | 1,457                                     | \$ 16,<br>23,                 |  |  |  |
| Notes receivable, net  Inventory, net  Retained interests in notes receivable sold  | ,<br><br>                              | 12,934                                    | 89,<br>372,                   |  |  |  |
| Property and equipment, net Investments in subsidiaries Other assets  | 17,158<br>320,331                      | 823                                       | 74,<br>3,                     |  |  |  |
| Total assets  | 7,209<br><br>\$ 547,140                | \$ 249,736                                | 35,<br><br>\$ 615,            |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities:   |  |   |                               |  |  |  |
| Accounts payable, accrued liabilities and other Intercompany payable Deferred income taxes Lines-of-credit and notes payable 10.50% senior secured notes payable Junior subordinated debentures | (19,375)<br>4,480<br>55,000<br>110,827 | 50,946<br>18,485<br>—                     | \$ 54,<br>201,<br>59,<br>120, |  |  |  |
| Total liabilities   | 187,833<br><br>359,307                 | 89,375<br><br>160,361                     | •                             |  |  |  |
| Total liabilities and shareholders' equity  | \$ 547,140                             | \$ 249,736                                | \$ 615,<br>======             |  |  |  |
|   |  |   |                               |  |  |  |

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# CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS (In thousands) (Unaudited)

|                         | <br>Three Months End |                       |     |                      |  |
|-------------------------|----------------------|-----------------------|-----|----------------------|--|
| Bluegreen<br>Corporatio | Non-                 | Combined<br>Guarantor | Sul | ombi<br>osid<br>aran |  |
|                         |                      |                       |     |                      |  |
| \$ -                    | <br>\$               | 11,236                | \$  | 110,                 |  |

| Other resort and communities operations revenue      |                 | 3,164    | 13,          |
|--|-----------------|----------|--------------|
| Management fees                                      | 13,095          |          | - ,          |
| Interest income                                      | 540             | 4,391    | 3,           |
| Gain on sales of notes receivable                    |                 | 505      |              |
|  | 13,635          | 19,296   | 127,         |
| COSTS AND EXPENSES                                   | _==, -==        | ,        | ,            |
| Cost of real estate sales                            |                 | 3,690    | 41,          |
| Cost of other resort and communities operations      |                 | 1,333    | 15,          |
| Management fees                                      |                 | 241      | 12,          |
| Equity loss from subsidiaries                        | 2,583           |          |              |
| Selling, general and administrative expenses         | 9,330           | 5,804    | 58,          |
| Interest expense                                     | 988             | 770      | 1,           |
| Other (income) expense                               | (130)           | 289      | ·            |
|  | 12 <b>,</b> 771 | 12,127   | 130,         |
| Income (loss) before minority interest and provision |                 |          |              |
| (benefit) for income taxes                           | 864             | 7,169    | (3,          |
| Minority interest in income of consolidated          | 001             | ,, = 00  | (0)          |
| subsidiary   |                 |          |              |
|  |                 |          |              |
| Income (loss) before provision (benefit) for income  |                 |          |              |
| taxes and cumulative effect of change in accounting  |                 |          |              |
| principle  | 864             | 7,169    | (3,          |
| Provision (benefit) for income taxes                 |                 | 2,366    | (1,          |
| (Loss) income before cumulative effect of change in  |                 |          |              |
| accounting principle                                 | (463)           | 4,803    | (1,          |
| Cumulative effect of change in accounting principle, | (/              | -,       | \ - <i>,</i> |
| net of tax   |                 | (1,942)  | (3,          |
| Minority interest in income of cumulative effect of  |                 | (-, 312) | (0)          |
| change in accounting principle                       |                 |          |              |
| Net (loss) income                                    | \$ (463)        | \$ 2,861 | \$ (5,       |

| IIII | Months | Ended |
|------|--------|-------|
|      |        |       |

|   | Bluegreen<br>Corporation | Combined<br>Non-Guarantor<br>Subsidiaries | Combin<br>Subsidi<br>Guarant |
|---|--------------------------|---|------------------------------|
| REVENUES  |                          |   |                              |
| Sales of real estate                            | \$                       | \$ 13,464                                 | \$ 108 <b>,</b>              |
| Other resort and communities operations revenue |                          | 3,149                                     | 11,                          |
| Management fees                                 | 12,610                   |   |                              |
| Equity income from subsidiaries                 | 4,618                    |   |                              |
| Interest income                                 | 446                      | 6,659                                     | 2,                           |
|   | 17,674                   | 23,272                                    | 123,                         |
| COSTS AND EXPENSES                              |                          |   |                              |
| Cost of real estate sales                       |                          | 3 <b>,</b> 547                            | 33,                          |
| Cost of other resort and communities operations |                          | 1,197                                     | 11,                          |
| Management fees                                 |                          | 294                                       | 12,                          |
| Selling, general and administrative expenses    | 10,206                   | 6 <b>,</b> 978                            | 64,                          |
| Interest expense                                | 1,627                    | 1,060                                     | 2,                           |

|   | ==== |           | ==== |        | ==== |     |
|---|------|-----------|------|--------|------|-----|
| Net income  | \$   | 5,333     | \$   | 6,867  | \$   | (   |
| Provision (benefit) for income taxes                                  |      | 438       |      | 3,208  |      | (   |
| Income (loss) before provision for income taxes                       |      | <br>5,771 |      | 10,075 |      |     |
| Minority interest in income of consolidated subsidiary                |      |           |      |        |      |     |
| Income (loss) before minority interest and provision for income taxes |      | 5,771     |      | 10,075 |      | (   |
|   |      | 11,903    |      | 13,197 | 1    | 24, |
| Other expense, net  |      | 70        |      | 121    |      |     |

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# CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

|   | Three Mor |                          |           |                         |  |  |
|---|-----------|--------------------------|-----------|-------------------------|--|--|
|   |           | luegreen<br>rporation    | Non<br>Su | ombin<br>-Guar<br>bsidi |  |  |
| Operating activities: Net cash (used) provided by operating activities  | \$        | (14,752)                 | \$        | (1                      |  |  |
| Investing activities: Purchases of property and equipment   |           | (2,672)                  |           | 1                       |  |  |
| Net cash (used) provided by investing activities  |           | (2,672)                  |           | 1                       |  |  |
| Financing activities:  Borrowings under line-of-credit facilities and notes payable  Payments under line-of-credit facilities and notes payable  Payment of debt issuance costs |           | (500)                    |           |                         |  |  |
| Net cash (used) provided by financing activities  |           | (508)                    |           |                         |  |  |
| Net (decrease) increase in cash and cash equivalents  |           | (17,932)                 |           | (<br>1                  |  |  |
| Cash and cash equivalents at end of period  |           | 37 <b>,</b> 776<br>(173) |           | 1 (1                    |  |  |
| Unrestricted cash and cash equivalents at end of period   | \$        | 37 <b>,</b> 603          | \$        |                         |  |  |

|  | Bluegreen<br>Corporation |                 |      |  |  |
|--|--------------------------|-----------------|------|--|--|
| Operating activities:  |                          |                 |      |  |  |
| Net cash (used) provided by operating activities   | \$                       | (32,986)        | \$ ( |  |  |
| Investing activities:  |                          |                 |      |  |  |
| Purchases of property and equipment  |                          | (2.259)         |      |  |  |
| Investment in statutory business trusts  |                          |                 |      |  |  |
| Cash received from retained interests in notes receivable sold   |                          |                 |      |  |  |
| Net cash (used) provided by investing activities   |                          | (2.878)         |      |  |  |
| The case (acce, Feerence of English accesses the control of the co |                          |                 |      |  |  |
| Financing activities:  |                          |                 |      |  |  |
| Borrowings under line-of-credit facilities and other notes payable   |                          |                 |      |  |  |
| Payments under line-of-credit facilities and other notes payable   |                          | (281)           |      |  |  |
| Proceeds from issuance of junior subordinated debentures   |                          |                 |      |  |  |
| Payments of debt issuance costs  |                          |                 |      |  |  |
| Proceeds from exercise of stock options  |                          | 546             |      |  |  |
| Net cash provided (used) by financing activities   |                          | 20,261          |      |  |  |
| Net (decrease) increase in cash and cash equivalents   |                          |                 |      |  |  |
| Cash and cash equivalents at beginning of period   |                          | 36,316          | 1    |  |  |
| Cash and cash equivalents at end of period   |                          | 20,713          | 1    |  |  |
| Restricted cash and cash equivalents at end of period  |                          | (173)           |      |  |  |
| Unrestricted cash and cash equivalents at end of period  | \$                       | 20 <b>,</b> 540 | \$   |  |  |

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### 6. Business Segments

We have two reportable business segments. Bluegreen Resorts develops markets and sells VOIs in our resorts, through the Bluegreen Vacation Club, and provides resort management services to resort property owners associations. Bluegreen Communities acquires large tracts of real estate, which are subdivided, improved (in some cases to include a golf course on the property and other related amenities) and sold, typically on a retail basis as homesites. Disclosures for our business segments are as follows (in thousands):

|   | _  |        | ,  |        |        |       |
|---|----|--------|----|--------|--------|-------|
| For the Three Months Ended March 31, 2006       |    |        |    |        |        |       |
| Sales of real estate                            | \$ | 74,135 | \$ | 47,625 | \$ 121 | 760   |
| Other resort and communities operations revenue |    | 14,331 |    | 2,336  | 16     | 6,667 |
| Depreciation expense                            |    | 1,871  |    | 444    | 2      | 2,315 |
| Field operating profit                          |    | 3,136  |    | 9,779  | 12     | 2,915 |

Three Month

| For the Three Months Ended March 31, 2007       |              |              |                 |
|---|--------------|--------------|-----------------|
| Sales of real estate                            | \$<br>87,148 | \$<br>34,874 | \$ 122,022      |
| Other resort and communities operations revenue | 12,838       | 2,180        | 15,018          |
| Depreciation expense                            | 2,117        | 426          | 2,543           |
| Field operating profit                          | 8,849        | 8,808        | 17 <b>,</b> 657 |

Net inventory by business segment (in thousands):

|                   | December | 31, 2006           | March 31, 2 |                    |  |
|-------------------|----------|--------------------|-------------|--------------------|--|
|                   |          |                    |             |                    |  |
| Bluegreen Resorts |          | 233,290<br>116,043 |             | 244,467<br>141,350 |  |
| Total             | \$       | 349,333            | \$          | 385,817            |  |

Reconciliations to Consolidated Amounts:

Field operating profit for our reportable segments reconciled to our consolidated income before minority interest and provision for income taxes is as follows (in thousands):

|  | For the Three Month<br>Ended March 31, |                                   |    |        |
|--|--|-----------------------------------|----|--------|
|  |  | 2006                              |    | 2007   |
| Field operating profit for reportable segments Interest income Gain on sales of notes receivable Other expense, net Corporate general and administrative expenses Interest expense | \$                                     | 8,173<br>505<br>(635)<br>(10,075) |    | •      |
| Consolidated income before minority interest and provision for income taxes  | \$                                     | 7 <b>,</b> 577                    | \$ | 10,236 |

### 7. Income Taxes

We or one of our subsidiaries file income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, we are no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2003. The Internal Revenue Service ("IRS") commenced an examination of our U.S. income tax returns for 2004 and 2005 in the first quarter of 2007 that is anticipated to be complete by the end of 2007.

On July 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes-an Interpretation of FASB Statement No. 109, ("FIN 48") which clarifies the accounting for uncertainty in tax positions. Based on an evaluation of uncertain tax provisions, we are required to measure the tax benefit based on the largest amount of benefit that is greater than 50% likely of being realized upon settlement. The adoption of FIN 48 on

January 1, 2007 did not have an impact on our financial position or results of operations. As of March 31, 2007, we had no amounts recorded for uncertain tax positions.

#### 8. Contingencies

In 2005, the State of Tennessee Audit Division (the "Division") audited Bluegreen Vacations Unlimited, our wholly owned Subsidiary, for the period from December 1, 2001 through December 31, 2004. On September 23, 2006, the Division issued a notice of assessment for \$0.7 million of accommodations tax based on the use of Bluegreen Vacation Club accommodations by Bluegreen Vacation Club members purchased non-Tennessee property. We believe the attempt to impose such a tax is contrary to Tennessee law, and we intend to vigorously oppose such assessment by the Division. While the timeshare industry has been successful in challenging the imposition of sales taxes on the use of accommodations by timeshare owners, there is no assurance that we will be successful in contesting the current assessment.

Bluegreen Southwest One, L.P., ("Southwest"), a subsidiary of Bluegreen Corporation, is the developer of the Mountain Lakes subdivision in Texas. In Cause No. 28006; styled Betty Yvon Lesley et al v. Bluff Dale Development Corporation, Bluegreen Southwest One. L.P.et al. in the 266th Judicial District Court, Erath County, Texas, the Plaintiffs filed a declaratory judgment action against Southwest in which they seek to develop their prior reserved mineral interests in, on and under the Mountain Lakes subdivision. Plaintiffs' claims are based on property law, oil and gas law, contract and tort theories. The property owners association and some of the individual landowners have filed cross actions against Bluegreen, Southwest and individual directors of the property owners association related to the mineral rights and related to certain amenities in the subdivision as described in the following paragraph. The court has ruled that the restrictions placed on the development that prohibited oil and gas production and development were invalid and not enforceable as a matter of law, that such restrictions do not prohibit the prior reserved mineral interests of the plaintiffs from being developed and that a duty to exercise the right to lease the minerals to third parties for development exists and has been breached. The Court further ruled that Southwest is the sole holder of the right to lease the minerals to third parties. The order granting the Plaintiffs motion was severed into a new cause styled Cause No. 28769 Betty Yvon Lesley et al v. Bluff Dale Development Corporation, Bluegreen Southwest One. L.P.et al. in the 266th Judicial District Court, Erath County, Texas. Southwest has appealed the trial court's ruling and, at this time, is unable to predict the ultimate resolution of the litigation. The appeal is styled, Bluegreen Southwest One, LP et al. v. Betty Yvon Lesley et al.; in the 11th Court of Appeals, Eastland, Texas. As of March 31, 2007, we have established a reserve of \$1.3 million in connection with the issues raised in these lawsuits.

One of the amenity lakes in the Mountain Lakes development has not reached the expected level after construction was completed. Owners of homesites within the Mountain Lakes subdivision and the Property Owners Association of Mountain Lakes have asserted claims against Southwest and Bluegreen regarding such failure as part of the Lesley litigation referenced above as well as in Cause No. 067-223662-07; Property Owners Association of Mountain Lakes Ranch, Inc. v. Bluegreen Southwest One, L. P., et al.; in the 67TH Judicial District Court of Tarrant County, Texas. Southwest has been and continues to investigate the causes and circumstances for the delay of the lake to fill and currently estimates that the cost of remediating the condition will be approximately \$3,000,000 and as such was accrued during the year ended December 31, 2006.

We filed suit against the general contractor with regard to alleged construction defects at our Shore Crest Vacation Villas resort in South Carolina. Whether the matter is settled by litigation or by negotiation it is possible that we may need to participate financially in some way to correct the

construction deficiencies. We can not predict the extent of the financial obligation that we may incur.

In Michelle Alamo, Ernest Alamo, Toniann Quinn and Terrance Quinn v. Vacation Station, LLC, LeisurePath Vacation Club, LeisurePath, Inc., Bluegreen Corporation, Superior Court of New Jersey, Bergen County, Docket No. L-6716-05, Civil Action, Plaintiffs filed a purported "Class Action Complaint" on September 23, 2005. The Complaint raises allegations concerning the marketing of the LeisurePath Travel Services Network product to the public, and, in particular, New Jersey residents by Vacation Station, LLC, an independent distributor of travel products. Vacation Station, LLC purchased LeisurePath membership kits from LeisurePath, Inc.'s Master Distributor, Mini Vacations, Inc. and then sold the memberships to consumers. The initial Plaintiffs (none of whom actually bought the Leisure Path product) assert claims for violations of the New Jersey Consumer Fraud Act, fraud, nuisance, negligence and for equitable relief all stemming from the sale and marketing by Vacation Station, LLC of the LeisurePath Travel Services Network. Plaintiffs are seeking the gifts and prizes they were allegedly told by Vacation Station, LLC that they won as part of the sales promotion, and that they be given the opportunity to rescind their agreement with LeisurePath along with a full refund. Plaintiffs further seek punitive damages, compensatory

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damages, attorney's fees and treble damages of unspecified amounts. In February of 2007, the Plaintiffs amended the complaint to add two additional Plaintiffs/proposed class representatives, Bruce Doxey and Karen Smith-Doxey. Unlike the initial Plaintiffs who were first contacted by Vacation Station, LLC some seven (7) months after LeisurePath terminated its relationship with Vacation Station, LLC and did not purchase LeisurePath products, the Doxeys purchased a participation in the LeisurePath Travel Services Network. On March 16, 2007, the Court denied a motion filed by Leisure Path and Bluegreen Corporation to dismiss the Doxeys as parties to the lawsuit. Leisure Path and Bluegreen Corporation intend to vigorously contest this action. Vacation Station, LLC and its owner have each filed for bankruptcy protection.

### 9. Subsequent Events

In April 2007, we borrowed \$10.9 million under the Textron Construction Facility, a new \$12.5 million facility. The borrowings under this facility are primarily for the completion of development at The Grande Villas at World Golf Village resort in St. Augustine, Florida.

In April 2007, the Joint Venture, entered into a \$45.0 million revolving VOI receivables credit facility (the "GE Big Cedar Receivables Facility") with GE. This facility is further described in our "Liquidity and Capital Recourses" section of our Management Discussion and Analysis. Additionally in April 2007, the Joint Venture pledged \$26.8 million in aggregate principal balance of VOI receivables under the GE Big Cedar Receivables Facility and received \$25.7 million in cash proceeds, net of issuance costs.

In April 2007, we transferred \$20.4 million of VOI notes receivable to the 2006 BB&T Purchase Facility, an existing credit facility further described in our "Liquidity and Capital Resources" section of our Management Discussion and Analysis, and received \$17.3 million in cash proceeds. Immediately following the transaction, we had \$120.2 million in remaining availability under the 2006 BB&T Purchase Facility.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Cautionary Statement Regarding Forward-Looking Statements and Risk Factors

We desire to take advantage of the "safe harbor" provisions of the Private Securities Reform Act of 1995 (the "Act") and are making the following statements pursuant to the Act to do so. Certain statements in this Quarterly Report and our other filings with the SEC constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. You may identify these statements by forward-looking words such as "may," "intend," "expect," "anticipate," "believe" "will," "should," "project," "estimate," "plan" or other comparable terminology or by other statements that do not relate to historical facts. All statements, trend analyses and other information relative to the market for our products, remaining life of project sales, our expected future sales, financial position, operating results, liquidity and capital resources, our business strategy, financial plan and expected capital requirements as well as trends in our operations or results are forward-looking statements. These forward-looking statements are subject to known and unknown risks and uncertainties, many of which are beyond our control, including changes in economic conditions, generally, in areas where we operate, or in the travel and tourism industry, increases in interest rates, changes in regulations and other factors discussed throughout our SEC filings all of which could cause our actual results, performance or achievements, or industry trends, to differ materially from any future results, performance, or achievements or trends expressed or implied herein. Given these uncertainties, investors are cautioned not to place undue reliance on these forward-looking statements and no assurance can be given that the plans, estimates and expectations reflected herein will be achieved. Factors that could adversely affect our future results can also be considered general risk factors with respect to our business, whether or not they relate to a forward-looking statement. We wish to caution you that the important factors set forth below and elsewhere in this report in some cases have affected, and in the future could affect our actual results and could cause our actual consolidated results to differ materially from those expressed in any forward-looking statements.

- Our continued liquidity depends on our ability to sell or borrow against our notes receivable.
- o We depend on additional funding to finance our operations.
- o Our success depends on our ability to market our products successfully and efficiently.
- o The state of the economy generally, interest rates, the availability of financing and increased fuel prices, in particular, could affect our ability to market VOIs and residential homesites.
- We would incur substantial losses if the customers we finance default on their obligations to pay the balance of the purchase price.
- Our results of operations and financial condition could be adversely impacted if our estimates concerning our notes receivable are incorrect.
- o We are subject to the risks of the real estate market and the risks associated with real estate development, including the risks and uncertainties relating to the cost and availability of land, labor

and construction materials.

- o We may not successfully acquire additional inventory or execute our growth strategy.
- o We may face a variety of risks when we expand our operations.
- o We may face additional risks when and if we expand into new markets.
- o The limited resale market for VOIs could adversely affect our business.
- o We could incur losses based on the outcome of pending or future litigation, claims, and assessments.
- o Claims for development-related defects could adversely affect our financial condition and operating results.

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- We may be adversely affected by extensive federal, state and local laws and regulations and changes in applicable laws and regulations, including with respect to the imposition of additional taxes on operations.
- o Environmental liabilities, including claims with respect to mold or hazardous or toxic substances, could have a material adverse impact on our business.
- We could incur costs to comply with laws governing accessibility of facilities by disabled persons.

In addition to the foregoing, reference is also made to other risks and factors detailed in reports filed by the Company with the Securities and Exchange Commission including our Annual Report on Form 10-K for the year ended December 31, 2006.

### Executive Overview

We operate through two business segments. Bluegreen Resorts develops, markets and sells VOIs in our Bluegreen Vacation Club resorts, and provides resort management services to resort property owners associations. Bluegreen Communities acquires large tracts of real estate, which are subdivided, improved (in some cases to include a golf course on the property and other related amenities) and sold, typically on a retail basis, as homesites.

Effective January 1, 2006, we adopted the provisions of SFAS No. 152, Accounting for Real Estate Time-Sharing Transactions, which changes the rules for many aspects of timeshare accounting, including revenue recognition, inventory costing and incidental operations. The adoption of SFAS No. 152 resulted in a \$4.5 million or \$0.14 per diluted share charge for the cumulative effect of a change in accounting principle, net of income tax and minority interest in 2006.

We have historically experienced and expect to continue to experience seasonal fluctuations in our gross revenues and net earnings. This seasonality may cause significant fluctuations in our quarterly operating results, with the majority of our gross revenues and net earnings historically expected to occur in the quarters ending in September and December each year. Although we expect to see more potential customers at our sales offices during the quarters ending

in June and September, ultimate recognition of the resulting sales may be delayed due to insufficient down payments on purchases under GAAP or due to the timing of development and the requirement that we use the percentage-of-completion method of accounting. We expect that we will continue to invest in projects that will require substantial development (with significant capital requirements), and as a consequence, our results of operations may fluctuate significantly between quarterly and annual periods as a result of the required use of the percentage-of-completion method of accounting.

We believe that inflation and changing prices have materially impacted our revenues and results of operations, specifically due to periodic increases in the sales prices of our VOIs and homesites and continued increases in construction and development costs. We expect the increased construction and development costs over the past few years to result in an increase in our cost of sales for the foreseeable future. There is no assurance that we will be able to continue to increase our sales prices or that increased construction costs will not have a material adverse impact on our gross margin. In addition, to the extent that inflation in general or increased prices for our VOI and homesites would adversely impact consumer sentiment, our results of operations could be adversely impacted. Also, to the extent inflationary trends affect interest rates, a portion of our debt service costs may increase.

We recognize revenue on homesite and VOI sales when a minimum of 10% of the sales price has been received in cash, the refund or rescission period has expired, collectibility of the receivable representing the remainder of the sales price is reasonably assured and we have completed substantially all of our obligations with respect to any development of the real estate sold. Refund or rescission periods include those required by law and those provided for in our sales contracts. With respect to VOI sales, the revenue recognition rules require that incentives and other similarly treated items such as customer down payment equity earned through our Sampler Program be considered in calculating the required down payment for our VOI sales. If, after considering the value of sales incentives provided, the required 10% of sales price down payment threshold is not met, the VOI sale and the related cost of sale and direct selling costs are deferred and not recognized until the buyer's commitment test is satisfied, generally through the receipt of required mortgage note payments from the buyer. Further, in cases where all development has not been completed, recognition of income is subject to the percentage-of-completion method of accounting.

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Costs associated with the acquisition and development of vacation ownership resorts and residential communities, including carrying costs such as interest and taxes, are capitalized as inventory and are allocated to cost of real estate sold as the respective revenues are recognized.

A portion of our revenues historically has been, and is expected to continue to be, comprised of gains on sales of notes receivable. The gains are recorded on our consolidated statement of operations and the related retained interests in the notes receivable sold are recorded on our consolidated balance sheet at the time of sale. Effective January 1, 2006, the portion of these gains related to the reversal of previously recorded allowances for loan losses on the receivables sold is now recorded as a component of revenue on sales of VOIs. The amount of gains recognized and the fair value of the retained interests recorded are based in part on management's best estimates of future prepayment rates, default rates, loss severity rates, discount rates and other considerations in light of then-current conditions. If actual prepayments with respect to loans occur more quickly than we projected at the time such loans were sold, as can occur when interest rates decline, interest would be less than expected and may

cause a decline in the fair value of the retained interests and a charge to operations. If actual defaults or other factors discussed above with respect to loans sold are greater than estimated, charge-offs would exceed previously estimated amounts and the cash flow from the retained interests in notes receivable sold would decrease. Also, to the extent the portfolio of receivables sold fails to satisfy specified performance criteria (as may occur due to, for example, an increase in default rates or loan loss severity) or certain other events occur, the funds received from obligors must be distributed on an accelerated basis to investors. If the accelerated payment formula were to become applicable, the cash flow to us from the retained interests in notes receivable sold would be reduced until the outside investors were paid or the regular payment formula was resumed. If these situations were to occur on a material basis, it could cause a decline in the fair value of the retained interests and a charge to earnings currently. There is no assurance that the carrying value of our retained interests in notes receivable sold will be fully realized or that future loan sales will be consummated or, if consummated, result in gains. See "Vacation Ownership Receivables Purchase Facilities - Off Balance Sheet Arrangements, " below.

In addition, we have historically sold VOI receivables to financial institutions through warehouse purchase facilities to monetize the receivables while accumulating receivables for a future term securitization transaction. We currently intend to structure future warehouse purchase facilities so that sales of VOI receivables through these facilities will be accounted for as on-balance sheet borrowings rather than as off-balance sheet sales. Therefore, we will not recognize a gain on the sales of receivables sold to the warehouse purchase facilities until such receivables are subsequently included in a properly structured term securitization transaction. We expect this may impact future quarterly earnings patterns as compared to comparable prior periods.

### Critical Accounting Policies and Estimates

Our discussion and analysis of results of operations and financial condition are based upon our condensed consolidated financial statements, which have been prepared in accordance with United States generally accepted accounting principles. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of commitments and contingencies. On an ongoing basis, management evaluates its estimates, including those that relate to the recognition of revenue, including revenue recognition under the percentage-of-completion method of accounting; our estimated development cost and future sales on recovered VOIs for the purpose of recognizing cost of sales related to VOI sales; our estimate of fair value related to stock-based compensation; our reserve for loan losses; the valuation of retained interests in notes receivable sold and the related gains on sales of notes receivable; the recovery of the carrying value of real estate inventories; golf courses; intangible assets and other assets; and the estimate of contingent liabilities related to litigation and other claims and assessments. Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ materially from these estimates under different assumptions and conditions. If actual results significantly differ from management's estimates, our results of operations and financial condition could be materially, adversely impacted. For a more detailed discussion of these critical accounting policies see "Critical Accounting Policies and Estimates" in our Annual Report on Form 10-K for the year ended December 31, 2006.

### Results of Operations

We review financial information, allocate resources and manage our

business as two segments, Bluegreen Resorts and Bluegreen Communities. The information reviewed is based on internal reports and excludes an

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allocation of general and administrative expenses attributable to corporate overhead. The information provided is based on a management approach and is used by us for the purpose of tracking trends and changes in results. It does not reflect the actual economic costs, contributions or results of operations of the segments as stand alone businesses. If a different basis of presentation or allocation were utilized, the relative contributions of the segments might differ but the relative trends, in our view, would likely not be materially impacted. The table below sets forth net revenue and income from operations by segment.

|  | Bluegreen             | Resorts                | _                     | T            |                       |
|--|-----------------------|------------------------|-----------------------|--------------|-----------------------|
|  | Amount                | Percentage<br>of Sales |                       | Percentage   | Amount                |
| Three Months Ended<br>March 31, 2006                                       |                       |                        |                       |              |                       |
| Sales of real estate  Cost of real estate sales                            | \$ 74,135<br>(17,047) | 100%<br>(23)           | \$ 47,625<br>(28,175) |              | \$ 121,760<br>(45,222 |
| Gross profit   | 57 <b>,</b> 088       | 77                     | 19,450                | 41           | 76 <b>,</b> 538       |
| Other resort and communities operations revenues Cost of other resort and  | 14,331                | 19                     | 2,336                 | 5            | 16,667                |
| communities operations   | (14,649)              | (20)                   | (2,131)               | (4)          | (16,780               |
| Selling and marketing expenses   | (47,433)              | (64)                   | (6,980)               | (15)         | (54,413               |
| Field general and administrative expenses (1)                              | (6,201)               | (8)                    | (2,896)               | (6)          | (9,097                |
| Field Operating Profit   | \$ 3,136<br>======    | 4%                     | \$ 9,779              | 21%          | \$ 12,915             |
| Three Months Ended<br>March 31, 2007                                       |                       |                        |                       |              |                       |
| Sales of real estate  Cost of real estate sales                            | (18,877)              | 100%<br>(22)           | \$ 34,874<br>(17,855) | 100%<br>(51) | \$ 122,022<br>(36,732 |
| Gross profit   | 68,271                | 78                     | 17,019                | 49           | 85 <b>,</b> 290       |
| Other resort and communities operations revenues  Cost of other resort and | 12,838                | 15                     | 2,180                 | 6            | 15,018                |
| communities operations Selling and marketing                               | (10,029)              | (12)                   | (2,390)               | (7)          | (12,419               |
| expenses   | (55,301)              | (63)                   | (5,068)               | (15)         | (60,369               |
| Field general and administrative expenses (1)                              | (6,930)               | (8)                    | (2,933)               | (8)          | (9,863                |
| Field Operating Profit   | \$ 8,849              | 10%                    | \$ 8,808              | 25%          | \$ 17,657             |

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(1) General and administrative expenses attributable to corporate overhead have been excluded from the tables. Corporate general and administrative expenses totaled \$10.1 million for the three months ended March 31 2006 and \$11.2 million for the three months ended March 31, 2007. (See "Corporate General and Administrative Expenses," below, for further discussion).

Sales and Field Operations. Consolidated sales increased \$262,000 from \$121.8 million during the three months ended March 31, 2006 to \$122.0 million during the three months ended March 31, 2007.

Bluegreen Resorts

During the three months ended March 31, 2006 and 2007, Bluegreen Resorts generated \$74.1 million (61%) and \$87.1 million (71%) of our total consolidated sales, respectively.

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The following table sets forth certain information for sales of VOIs for the periods indicated, before giving effect to the percentage-of-completion method of accounting and sales deferred under SFAS No. 152.

|                                     | For the Three Months<br>Ended March 31, |        |    |        |
|-------------------------------------|---|--------|----|--------|
|                                     | 2006 200                                |        |    | 2007   |
|                                     |   | F 601  |    | 0.110  |
| Number of VOI sales transactions    |   | 7,681  |    | 9,119  |
| Average sales price per transaction | \$                                      | 10,664 | \$ | 10,566 |
| Gross margin                        |   | 77%    |    | 78%    |

Bluegreen Resorts' sales increased \$13.0 million or 18% during the three months ended March 31, 2007, as compared to the three months ended March 31, 2006. The increase was due primarily to an increase in same-resort sales at many of our existing sales offices and, to a lesser extent, the opening of new sales offices. Same-resort sales increased by approximately 15% during the three months ended March 31, 2007, as compared to the three months ended March 31, 2006 and were highlighted by increased sales at The Fountains sales office in Orlando, Florida, our Bluegreen Wilderness Club at Big Cedar sales office in Ridgedale, Missouri, our MountainLoft sales office in Gatlinburg, Tennessee, our Smoky Mountain Preview Center sales office in Sevierville, Tennessee, and our Falls Village sales office in Branson, Missouri. The increase in sales also reflects our continued focus on marketing to our growing Bluegreen Vacation Club owner base. Sales to owners increased by 28% and accounted for approximately 38% of Resort sales during the three months ended March 31, 2007, compared to 33% during the three months ended March 31, 2006. The number of total prospects seen by Bluegreen Resorts remained relatively constant in the first quarter of 2007 compared to the same period in 2006 at approximately 62,000 prospects in both periods. However, our overall sale-to-tour conversion ratio increased from 14% during the first quarter of 2006 to 15% during the first quarter of 2007. Our sale-to-tour conversion ratio for new prospects (i.e., excluding sales to our existing owners) was approximately 11% and 12% for the three months ended March 31, 2006 and 2007, respectively. We opened three new sales sites subsequent to March 31, 2006: an offsite sales office in Las Vegas, Nevada (opened in July 2006), and sales offices located at our new properties in Wisconsin Dells, Wisconsin (opened in July 2006) and Williamsburg, Virginia (opened August 2006).

The increase in the average sales price per transaction, primarily due to a system-wide price increase during March 2007, also contributed to the overall increase in resort sales.

Bluegreen Resorts' gross margin percentages vary between periods based on the relative costs of the specific VOIs sold in each respective period. Bluegreen Resorts' gross margin more typically ranges between 75% and 77%. During the three months ended March 31, 2007, our gross margin was positively impacted by approximately \$1.2 million as a result of adjustments to cost of real estate sales related to our retroactive application of the estimated gross margins based on project lives as required by SFAS No. 152, and the previously discussed price increase. These increases were partially off-set during the three months ended March 31, 2007 by a higher proportion of sales of VOIs in relatively higher cost resorts as a result of rising construction costs.

Other resort operations revenue decreased \$1.5 million or 10% during the three months ended March 31, 2007, as compared to the three months ended March 31, 2006. The decrease in 2007 represents minimal 2007 sales of mini-vacation packages on behalf of third parties. During 2006, we began transitioning our mini-vacation package business from primarily selling the packages to third-parties to using the sales tours generated by mini-vacations primarily for use at our own sales offices. This had the effect of increasing the profitability of our other resort operations but increasing our selling and marketing costs. The decrease was partially off-set by higher title processing fees on our VOI sales earned by our wholly-owned title company as well as higher resort management fees earned by our resort management company. Resort management fees increased in the aggregate due to an increase in the number of resorts to which management such services are provided.

Cost of other resort operations decreased \$4.6 million or 32% during the three months ended March 31, 2007, as compared to the three months ended March 31, 2006. The decrease during 2007 primarily reflects the lower cost of mini-vacations sold on behalf of third parties due, as previously discussed, due to the reduction in related revenues.

Selling and marketing expenses for Bluegreen Resorts increased \$7.9 million or 17% during the three months ended March 31, 2007, as compared to the three months ended March 31, 2006. As a percentage of sales, selling and marketing expenses decreased from 64% during the three months ended March 31, 2006 to 63% during the three months ended March 31 2007. The increase in selling and marketing expenses during the first quarter 2007 as compared to the same period in 2006 reflects the overall increase in sales, higher marketing expenses as a

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percentage of sales at our newly opened off-site sales offices and the previously discussed transition of our mini-vacations packages from being sold externally to being used internally. As a percentage of sales, our marketing costs decreased primarily a result of increased sales to owners, which generally carry lower marketing costs. We believe that selling and marketing expenses as a percentage of sales is an important indicator of the performance of Bluegreen Resorts and our performance as a whole. No assurance can be given that selling and marketing expenses will not increase as a percentage of sales in future periods.

Field general and administrative expenses for Bluegreen Resorts increased 729,000 or 12% during the three months March 31,2007, as compared to the three months ended March 31,2006, reflecting the overall cost of operating additional sales and support offices.

As of December 31, 2006 and March 31, 2007, Bluegreen Resorts had \$614,000, and \$857,000, respectively, of sales and \$345,000 and \$490,000, respectively of field operating profit deferred under percentage-of-completion accounting. Additionally, as of March 31, 2007, approximately \$32.8 million and \$18.4 million of sales and field operating profit, respectively, were deferred under SFAS No. 152 because the buyers did not make the minimum required initial investment as compared to \$27.3 million and \$15.3 million of sales and field operating profit, respectively, as of December 31, 2006.

### Bluegreen Communities

During the three months ended March 31, 2006 and 2007, Bluegreen Communities generated \$47.6 million (39%) and \$34.9 million (29%) of our total consolidated sales, respectively.

The table below sets forth the number of homesites sold by Bluegreen Communities and the average sales price per homesite for the periods indicated, before giving effect to the percentage-of-completion method of accounting and excluding sales of bulk parcels.

|  | Fo   | For the Three Months<br>Ended March 31, |    |                      |  |  |
|--|------|---|----|----------------------|--|--|
|  | 2006 |   |    | 2007                 |  |  |
| Number of homesites sold<br>Average sales price per homesite<br>Gross margin | \$   | 434<br>70,918<br>41%                    | \$ | 324<br>82,532<br>49% |  |  |

Bluegreen Communities' sales decreased \$12.8 million or 27% during the first quarter of 2007 as compared to the same period in 2006 as a result of several of our more mature developments either approaching sell out or selling out after March 31, 2006, partially offset by sales generated at new Bluegreen Communities that commenced sales subsequent to the first quarter of 2006. Before giving effect to the percentage-of-completion method of accounting, and the legal rescission period, during the first quarter of 2007 we entered into contracts to sell homesites totaling \$32.8 million, as compared to \$44.7 million during the first quarter of 2006. These sales consisted of real estate sold at the following properties:

| Properties | Not S  | ubstar | ntially | 7 Sold | Out |
|------------|--------|--------|---------|--------|-----|
| at Mar     | ch 31, | 2007   | (in 00  | 00's)  |     |

| Project                                   | 2006 |  |          | 2007   |    | ference  |
|---|------|--|----------|--|----|--|
| Chapel Ridge                              | \$   | 5,496<br>9,150<br>2,327<br>4,873<br><br>540<br>2,707 | <br>\$   | 5,016<br>7,557<br>4,377<br>2,698<br>4,497<br>2,702<br>670<br>1,489 | \$ | (480)<br>(1,593)<br>2,050<br>(2,175)<br>4,497<br>2,702<br>130<br>(1,218) |
| The Settlement at Patriot Ranch King Oaks |      | 895<br>  |          | 1,617<br>1,906   |    | 722<br>1 <b>,</b> 906  |
| Total                                     | \$   | 25 <b>,</b> 988                                      | \$<br>== | 32 <b>,</b> 529  | \$ | 6,541  |

Properties Substantially Sold Out at March 31, 2007 (in 000's)

| Project                       | 2006 2007 |        | Differenc |     |    |          |
|-------------------------------|-----------|--------|-----------|-----|----|----------|
|                               |           |        |           |     |    |          |
| Sanctuary Cove at St. Andrews |           |        |           |     |    |          |
| Sound                         | \$        | 2,901  |           |     | \$ | (2,901)  |
| Fairway Crossings             |           | 198    |           | 41  |    | (157)    |
| Mountain Springs Ranch        |           | 4,987  |           |     |    | (4,987)  |
| Big Country                   |           | 7,000  |           |     |    | (7,000)  |
| Catawba Falls Preserve        |           | 2,376  |           |     |    | (2,376)  |
| Brickshire                    |           | 544    |           | 188 |    | (356)    |
| Ridge Lake Shores             |           | 577    |           | 37  |    | (540)    |
| Miscellaneous                 |           | 176    |           |     |    | (176)    |
|                               |           |        |           |     |    |          |
| Total                         | \$        | 18,759 | \$        | 266 | \$ | (18,493) |
|                               | ===       |        | ===:      |     | == |          |

Also contributing to lower sales in the first quarter of 2007 as compared to 2006 was the 2006 bulk sale of Big Country, and the net recognition of approximately \$4.5 million in 2006 of revenue previously deferred as a result of the application of the percentage-of-completion method of accounting. These decreases were partially off-set by the recognition in the first quarter of 2007 of approximately \$5.8 million of sales made in 2006 that were pending final platting, net of revenue which was pending final platting in 2006 which was deferred under the percentage-of-completion accounting at March 31, 2007.

As noted above, certain of our properties substantially sold out earlier in 2006 than previously anticipated as a result of the strong demand for our communities and our challenge to replace sold-out properties with new communities with similar profit margins. Although there is no assurance that we will be successful, we are continually exploring the acquisition of properties in markets where we currently conduct business, and in new regions of the country, in an attempt to maintain appropriate levels of properties in our portfolio.

Bluegreen Communities' gross margin increased from 41% in 2006 to 49% in 2007. Variations in cost structures and the market pricing of projects available for sale as well as the opening of phases of projects, which include premium homesites (e.g., water frontage, preferred views, larger acreage homesites, etc.) impact the gross margin of Bluegreen Communities from period to period. These factors, as well as the impact of percentage-of-completion accounting, will cause variations in gross margin between periods, although the gross margin of Bluegreen Communities has historically been between 45% and 55% of sales and is expected to approximate these percentages for the foreseeable future. In addition, during the first quarter of 2006 our gross margin was negatively impacted by the bulk sale of Big Country, which had a relatively low margin.

Selling and marketing expenses for Bluegreen Communities decreased \$1.9 million or 27% during the three months ending March 31, 2007, as compared to the same period in 2006. As a percentage of sales, selling and marketing expenses for Bluegreen Communities was 15% during the three months ended March 31, 2007 and 2006. These expenditures decreased in total during the three months ended March 31, 2007 due to lower commissions earned as a result of lower sales during the first quarter of 2007 as compared to the first quarter of 2006.

Bluegreen Communities' general and administrative expenses remained relatively constant from the three months ended March 31, 2007, as compared to the three months ended March 31, 2006.

As of December 31, 2006, Bluegreen Communities had \$18.6 million of sales and \$7.7 million of Field Operating Profit deferred under percentage-of-completion accounting. As of March 31, 2007, Bluegreen Communities had \$19.0 million of sales and \$7.6 million of Field Operating Profit deferred under percentage-of-completion accounting.

Corporate General and Administrative Expenses. Our corporate general and administrative expenses consist primarily of expenses associated with administering the various support functions at our corporate headquarters, including accounting, human resources, information technology, resorts' acquisition and development, mortgage servicing, treasury and legal. Such expenses were \$10.1 million and \$11.2 million for the three months ended March 31, 2006 and 2007, respectively.

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Corporate general and administrative expenses increased \$1.1 million or 11% during the first quarter of 2007 as compared to the first quarter of 2006. This increase was primarily driven by increased overhead cost such as accounting, human resources, and legal fees partially off-set by higher fees earned by our mortgage servicing business. As previously discussed, we earn fees for servicing the notes receivable that we have sold in term securitization transactions and through our VOI receivables purchase facilities.

For a discussion of field selling, general and administrative expenses, please see "Sales and Field Operations," above.

Interest Income. Interest income is earned from our notes receivable, retained interests in notes receivable sold and cash and cash equivalents. Interest income totaled \$8.2 million and \$9.8 million during the three months ended March 31, 2006 and March 31, 2007, respectively. The increase in interest income during the three months ended March 31, 2007, as compared to the same periods in 2006 was due primarily to higher interest accretion on our retained interest in notes receivable sold and higher average vacation ownership notes receivable balances during the first quarter of 2007 as compared to the same period in 2006.

Gain on Sales of Notes Receivable. During the three months ended March 31, 2006 and 2007, we sold \$40.9 million and \$51.2 million, respectively, of VOI notes receivable that qualified for off-balance sheet sales treatment under SFAS No. 140. In connection with these sales, we recognized gains on sales of notes receivable of \$7.0 million and \$8.0 million during the three months ended March 31, 2006 and 2007, respectively. As required under SFAS No. 152, approximately \$6.5 million and \$8.0 million of the gains were recorded as an increase to VOI sales for the three months ended March 31, 2006 and 2007, respectively.

The amount of notes receivable sold during a period depends on several factors, including the amount of availability, if any, under receivables purchase facilities, the amount of eligible receivables available for sale, our cash requirements, the covenants and other provisions of the relevant VOI receivables purchase facility (as described further below) and management's discretion. The generally accepted accounting principles governing our sale of receivable transactions is evolving and achieving off-balance sheet accounting treatment is becoming more difficult. Due to the complexity of the accounting rules surrounding such transactions, we have decided to limit the use of off-balance sheet structures in the future. In 2006, we structured a VOI receivables purchase facility that is used to accumulate receivables pending a term securitization transaction in a manner so as to account for sales of receivables under such facilities as on-balance sheet borrowings pursuant to

SFAS No. 140. No gains are recognized on the sales of receivables to this facility until the receivables are included in an appropriately structured term securitization transaction. We expect to continue this accounting treatment for similarly structured facilities in the foreseeable future. As a result, we expect that the volatility of our quarterly earnings will increase prospectively, but we do not anticipate that this will materially impact annual earnings, assuming the continued availability of the facilities and ultimate securitizations.

Interest Expense. Interest expense was \$3.3 million and \$5.2 million during the three months ended March 31, 2006 and 2007, respectively. The increase in interest expense during the three months ended March 31, 2007, as compared to 2006, was primarily as a result of higher average debt outstanding and rising interest rates partially offset by increased capitalized interest on current development activity. Average debt outstanding during the first quarter of 2007 increased in part as a result of the issuance of \$51.5 million in trust preferred debt since March 31, 2006.

Total interest expense capitalized to construction in progress was \$2.6 million and \$3.4 million for the three months ended March 31, 2006 and 2007, respectively.

Provision for Loan Losses. We recorded provisions for loan losses totaling \$10.6 million and \$11.4 million during the three months ended March 31, 2006 and 2007, respectively. This provision was based on our estimated losses on originated VOI receivables, excluding any benefit for the value of future recoveries, and is reflected as a reduction of VOI sales. The 7% increase in the provision for loan losses during the first quarter of 2007 compared to the first quarter of 2006 was primarily due to increases in Bluegreen Resorts sales, approximately 95% of which are historically financed by us.

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The allowance for loan losses by division as of December 31, 2006 and March 31, 2007 was as follows:

|  | -   |                     | Bluegreen Bluegreen<br>Resorts Communities |         | Other |       | Total |              |
|--|-----|---------------------|--|---------|-------|-------|-------|--------------|
|  |     |                     |  | (in the | usar  | nds)  |       |              |
| December 31, 2006: Notes receivable        |     | 150,649<br>(13,140) |  | (173)   |       | (186) |       | (13,499)     |
| Notes receivable, net                      |     |                     | \$   |         | \$    |       | \$    |              |
| Allowance as a % of gross notes receivable | ==: | 9%                  |  | 3%      |       |       |       | 9%<br>====== |
| March 31, 2007: Notes receivable           |     | 156,174<br>(11,761) |  |         |       |       |       |              |
| Notes receivable, net                      | \$  | 144,413             | \$   | 6,498   | \$    |       | \$    | 150,911      |
| 777  |     |                     |  |         |       |       |       |              |

Allowance as a % of gross notes

| receivable | 8% | 3% | 100% | /% |
|------------|----|----|------|----|
|            |    |    |      |    |

Other Expense, Net. Other expense, net was \$635,000 for the three months ended March 31, 2006 as compared to \$951,000 for the three months ended March 31, 2007. The increase in other expense, net, during the three months ended March 31, 2007 compared to the same period in 2006 was primarily a result of a charge of approximately \$525,000 for the loss on disposal of various fixed assets.

Minority Interest in Income of Consolidated Subsidiary. We include the results of operations and financial position of Bluegreen/Big Cedar Vacations, LLC (the "Subsidiary"), our 51%-owned subsidiary, in our consolidated financial statements. (See Note 1 of the Notes to Condensed Consolidated Financial Statements). The minority interest in income of consolidated subsidiary is the portion of our consolidated pre-tax income that is earned by Big Cedar, L.L.C., the unaffiliated 49% interest holder in the Subsidiary. Minority interest in income of consolidated subsidiary was \$1.0 million and \$1.6 million during the three months ended March 31, 2006 and 2007, respectively, before the cumulative effect of change in accounting principle.

Provision for Income Taxes. Based on our anticipated mix of taxable earnings amongst states, we expect that our 2007 effective income tax rate will be approximately 38.0%. Our effective income tax rate varies as our mix of taxable earnings shifts amongst the various states in which we operate. Additionally, in March of 2007, we received notice from the IRS that our 2004 federal income tax return had been selected for examination.

Cumulative Effect of Change in Accounting Principle from the Adoption of SFAS No. 152. The adoption of SFAS No. 152 on January 1, 2006 resulted in a net charge of \$4.5 million, which is presented as a cumulative effect of change in accounting principle. The cumulative effect of change in accounting principle primarily consists of the deferral of VOI sales and related costs for sales that were previously recognized but did not meet the required down payment threshold at January 1, 2006, due to sales incentives provided to buyers and the treatment of our Sampler Program, and the related tax benefit, net of the cumulative effect of change in accounting principle charge, related to the minority interest in the Subsidiary.

Summary. Based on the factors discussed above, our net (loss)/income was \$(463,000)\$ and \$5.3 million during the three months ended March 31, 2006 and 2007, respectively.

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Changes in Financial Condition

The following table summarizes our cash flows for the three months ended March 31, 2006 and 2007 (in thousands):

|   | For   | the Three                  | Months | Ended                      |
|---|-------|----------------------------|--------|----------------------------|
|   | March | 31, 2006                   | March  | 31, 2007                   |
| Cash flows used in operating activities Cash flows provided by investing activities Cash flows provided by financing activities | \$    | (20,198)<br>3,351<br>3,919 | \$     | (25,290)<br>1,233<br>7,533 |
| Net decrease in cash and cash equivalents   | \$    | (12,928)                   | \$     | (16,524)                   |

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Cash Flows From Operating Activities. Cash flows used in operating activities decreased \$5.1 million or 25% from an outflow of \$20.2 million during the three months ended March 31, 2006 to an outflow of \$25.3 million during the three months ended March 31, 2007. The decrease in cash flows used in operating activities during the three months ended March 31, 2007 compared to the same period the prior year was primarily the result of higher inventory development spending and an increase in notes receivable due to increased VOI sales. Partially offsetting the decrease in cash flows from operations was higher proceeds from the sale of notes receivable during the three months ended March 31, 2007, as compared to the same period in 2006.

We report cash flows from borrowings collateralized by notes receivable and sales of notes receivable as operating activities in the consolidated statements of cash flows. The majority of Bluegreen Resorts' sales result in the origination of notes receivable from its customers. We believe that accelerating the conversion of such notes receivable into cash, either through the pledge or sale of our notes receivable, on a regular basis is an integral function of our operations, and have therefore classified such activities as operating activities.

Cash Flows From Investing Activities. Cash flows provided by investing activities decreased \$2.1 million or 64% from an inflow of \$3.3 million during the three months ended March 31, 2006 to an inflow of \$1.2 million during the three months ended March 31, 2007. This decrease was due primarily to lower amounts of cash received from our retained interests in notes receivable sold. The cash received on our retained interest varies based on the total retained interest outstanding, whether or not a sufficient reserve balance has been met (if required), and the timing of the actual cash distribution. During the three months ended March 31, 2006, we received \$7.8 million when we satisfied a unique trigger in our 2004 Term Securitization transaction as cash was received on the related retained interest in notes receivable sold from a general reserve account. There are no similar triggers impacting our retained interests in notes receivable sold at March 31, 2007. In addition, during the three months ended March 31, 2007, we capitalized investments of \$619,000 into statutory business trusts for the purpose of issuing trust preferred securities and investing the proceeds thereof in our junior subordinated debentures (see "Liquidity and Capital Resources"). No such amounts were capitalized during the three months ended March 31, 2006.

Cash Flows From Financing Activities. Cash flows provided by financing activities increased \$3.6 million or 92% from a cash inflow of \$3.9 million during the three months ended March 31, 2006 to a cash inflow of \$7.5 million during the three months ended March 31, 2007. These increases were primarily related to the receipt of \$20.6 million of proceeds in connection with our issuance of the junior subordinated debentures and higher borrowings under our existing lines-of-credit during the period ended March 31, 2007. These increases were partially offset by higher debt payments in 2007.

# Liquidity and Capital Resources

Our capital resources are provided from both internal and external sources. Our primary capital resources from internal operations are: (i) cash sales, (ii) down payments on homesite and VOI sales which are financed, (iii) proceeds from the sale of, or borrowings collateralized by, notes receivable, including cash received from our retained interests in notes receivable sold, (iv) principal and interest payments on the purchase money mortgage loans arising from sales of VOIs and homesites and (v) net cash generated from other resort services and other communities operations. Historically, external sources of liquidity have included non-recourse sales of notes receivable, borrowings under secured and unsecured lines-of-credit, seller and bank financing of

inventory acquisitions and the issuance of debt securities. Our capital resources are used to support our operations, including (i) acquiring and developing inventory, (ii) providing financing for customer purchases, (iii) funding operating

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expenses and (iv) satisfying our debt and other obligations. As we are continually selling and marketing real estate (VOIs and homesites), it is necessary for us to continually acquire and develop new resorts and communities in order to maintain adequate levels of inventory to support operations. We anticipate that we will continue to require external sources of liquidity to support our operations, satisfy our debt and other obligations and to provide funds for growth.

Our level of debt and debt service requirements have several important effects on our operations, including the following: (i) we have significant cash requirements to service debt, reducing funds available for operations and future business opportunities and increasing our vulnerability to adverse economic and industry conditions; (ii) our leveraged position increases our vulnerability to economic and competitive pressures; (iii) the financial covenants and other restrictions contained in the indentures, the credit agreements and other agreements relating to our indebtedness require us to meet certain financial tests and restrict our ability to, among other things, borrow additional funds, dispose of assets, make investments or pay cash dividends on, or repurchase, preferred or common stock; and (iv) funds available for working capital, capital expenditures, acquisitions and general corporate purposes may be limited. Certain of our competitors operate on a less leveraged basis and have greater operating and financial flexibility than we do.

Subject to the continued availability of financing and liquidity, we currently intend to continue to pursue a growth-oriented strategy, particularly with respect to our Bluegreen Resorts business segment. In connection with this strategy, we may from time to time acquire, among other things, additional resort properties and completed but unsold VOIs; land upon which additional resorts may be built; management contracts; loan portfolios of vacation ownership mortgages; portfolios which include properties or assets which may be integrated into our operations; interests in joint ventures; and operating companies providing or possessing management, sales, marketing, development, administration and/or other expertise with respect to our operations in the vacation ownership industry. In addition, we intend to continue to focus Bluegreen Communities' activities on larger, more capital intensive projects particularly in those regions where we believe the market for our products is strongest, such as new golf communities in the Southeast and other areas and continued growth in our successful regions in Texas.

The following is a discussion of our purchase and credit facilities that were important sources of our liquidity as of March 31, 2007. These facilities do not constitute all of our outstanding indebtedness as of March 31, 2007. Our other indebtedness includes outstanding senior secured notes payable, junior subordinated debentures, borrowings collateralized by real estate inventories that were not incurred pursuant to an ongoing credit facility and capital leases.

VOI Receivables Purchase Facilities - Off-Balance Sheet Arrangements

Our ability to sell and/or borrow against our notes receivable from VOI buyers is a critical factor in our continued liquidity. When we sell VOIs, a financed buyer is only required to pay a minimum of 10% of the purchase in cash at the time of sale; however, selling, marketing and administrative expenses are

primarily cash expenses and, in our case for the three months ended March 31, 2007, approximated 63% of sales. Accordingly, having facilities available for the hypothecation or sale of these VOI receivables is a critical factor to our ability to meet our short and long-term cash needs.

The 2006 GE Purchase Facility. In March 2006, we executed agreements for a VOI receivables purchase facility (the "2006 GE Purchase Facility") with General Electric Capital Corporation ("GE"). The 2006 GE Purchase Facility utilizes an owner's trust structure, pursuant to which we sell receivables to Bluegreen Receivables Finance Corporation XI, our wholly-owned, special purpose finance subsidiary ("BRFC XI"), and BRFC XI sells the receivables to an owner's trust (a qualified special purpose entity) without recourse to us or BRFC XI except for breaches of certain customary representations and warranties at the time of sale. We did not enter into any guarantees in connection with the 2006 GE Purchase Facility. The 2006 GE Purchase Facility has detailed requirements with respect to the eligibility of receivables for purchase, and fundings under the 2006 GE Purchase Facility are subject to certain conditions precedent. Under the GE Purchase Facility, a variable purchase price of approximately 90% of the principal balance of the receivables sold, subject to adjustment under certain terms and conditions, is paid at closing in cash. The balance of the purchase price is deferred until such time as GE has received a specified return, a specified over collateralization ratio is achieved, a cash reserve account is fully funded and all servicing, custodial, agent and similar fees and expenses have been paid. GE is entitled to receive a return equal to the applicable Swap Rate (which is essentially a published interest swap arrangement rate as defined in the 2006 GE Purchase Facility agreements) plus 2.35%, subject to use of alternate return rates in certain circumstances. In addition, we paid GE a structuring fee of approximately \$437,500 in March 2006, which is being amortized on a

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straight-line basis through March 2008. Subject to the terms of the agreements, we act as servicer under the 2006 GE Purchase Facility for a fee.

The 2006 GE Purchase Facility includes various conditions to purchase, covenants, trigger events and other provisions customary for a transaction of this type. GE's obligation to purchase under the 2006 GE Purchase Facility may terminate earlier than the dates noted above upon the occurrence of certain specified events set forth in the 2006 GE Purchase Facility agreements. These specified events, some of which are subject to materiality qualifiers and cure periods, include, without limitation, (i) the aggregate amount of all advances under the GE Purchase Facility equaling \$125.0 million; (ii) our breach of the representations or warranties in the 2006 GE Purchase Facility; (iii) our failure to perform our covenants in the 2006 GE Purchase Facility; (iv) our commencement of bankruptcy or similar proceedings; (v) the amount of any advance under the 2006 GE Purchase Facility failing to meet a specified overcollateralization amount; (vi) significant delinquencies or defaults on the receivables sold; (vii) recovery rates falling below a pre-determined amount; (viii) a default or breach under any other agreement beyond the applicable grace period if such default or breach (a) involves the failure to make a payment in excess of 5% of our Tangible Net Worth (as defined in the 2006 GE Purchase Facility agreements to include our subordinated debentures) or (b) causes, or permits the holder of indebtedness to cause, an amount in excess of 5% of our Tangible Net Worth to become due; (ix) our Tangible Net Worth at the end of any calendar quarter not equaling at least \$303.3 million plus 50% of net income following December 31, 2005; (x) the ratio of our debt (excluding our subordinated debentures and receivable-backed debt of no more than \$600 million) to Tangible Net Worth  $\,$  exceeding  $\,$  2.50 to 1; (xi) the ratio of our  $\,$  consolidated earnings before interest, taxes, depreciation and amortization to our interest

expense (net of interest income) falling below 2.00 to 1; (xii) the number of points available in the Bluegreen Vacation Club falling below approximately 930.7 million points; (xiii) our ceasing to conduct the VOI business or to originate VOI receivables or if certain changes in our ownership or control occur; (xiv) the failure of certain of our resorts to be part of the Bluegreen Vacation Club or be managed by us, one of our subsidiaries or another entity acceptable to GE; (xv) operating budgets and reserve accounts maintained by the property owners' associations responsible for maintaining certain of our resorts failing to comply with applicable laws and governing documents; (xvi) our failure to discharge, stay or bond pending appeal any final judgments for the payment of an amount in excess of 2.5% of our Tangible Net Worth in a timely manner; (xvii) our default under or breach of certain resort management or marketing contracts; or (xviii) our failure to perform our servicing obligations, otherwise have our servicing rights terminated or if we do not exercise the Servicer Purchase Option pursuant to the terms of the 2006 GE Purchase Facility.

The 2006 GE Purchase Facility allows for sales of notes receivable for a cumulative purchase price of up to \$125.0 million through March 2008. During the first quarter of 2007, we sold \$51.2 million in vacation ownership receivables under the 2006 GE Purchase Facility for an aggregate purchase price of \$46.0 million. As of March 31, 2007, the remaining availability under the 2006 GE Purchase Facility was \$14.2 million in cumulative purchase price, subject to eligibility requirements and fulfillment of conditions precedent.

The 2006 GE Purchase Facility discussed above, the 2006 BB&T Purchase Facility, the GMAC Receivables Facility, and the GE Bluegreen/Big Cedar Facility discussed below under "Credit Facilities for Bluegreen Resorts' Receivables and Inventories" are the only ongoing receivables facilities under which we currently have the ability to monetize our VOI notes receivable. Factors which could adversely impact our ability to obtain new or additional VOI receivable purchase facilities include a downturn in general economic conditions; negative trends in the commercial paper or LIBOR markets; increases in interest rates; a decrease in the number of financial institutions or other entities willing to enter into facilities with VOI companies; a deterioration in the performance of our VOI notes receivable or in the performance of portfolios sold in prior transactions, specifically increased delinquency, default and loss severity rates; and a deterioration in our performance generally. There can be no assurance that we will obtain new purchase facilities or will be in a position to replace our existing purchase facilities when they are fully funded or expire. As indicated above, our inability to sell VOI receivables under a current or future facility could have a material adverse impact on our liquidity. However, management believes that to the extent we could not sell receivables under a purchase facility, we could potentially mitigate the adverse impact on our liquidity by using our receivables as collateral under existing or future credit facilities.

We have historically chosen to monetize our receivables through facilities such as the 2006 GE Purchase Facility and through periodic term securitization transactions, as these off-balance sheet arrangements provide us with cash inflows both currently and in the future at what we believe to be competitive rates without adding leverage to our balance sheet or retaining recourse for losses on the receivables sold. In addition, these sale transactions have generated gains on our income statement on a periodic basis, which would not be realized under a traditional financing arrangement.

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Historically, we have also been a party to a number of securitization-type transactions, all of which in our opinion utilize customary structures and terms

for transactions of this type. In each securitization-type transaction, we sold receivables to a wholly-owned special purpose entity which, in turn, sold the receivables either directly to third parties or to a trust established for the transaction. In each transaction, the receivables were sold on a non-recourse basis (except for breaches of certain representations and warranties) and the special purpose entity has a retained interest in the receivables sold. We have acted as servicer of the receivables pools in each transaction for a fee, with the servicing obligations specified under the applicable transaction documents. Under the terms of the applicable securitization transaction, the cash payments received from obligors on the receivables sold are distributed to the investors (which, depending on the transaction, may acquire the receivables directly or purchase an interest in, or make loans secured by the receivables to, a trust that owns the receivables), parties providing services in connection with the facility, and our special purpose subsidiary as the holder of the retained interests in the receivables according to specified formulas. In general, available funds are applied monthly to pay fees to service providers, make interest and principal payments to investors, fund required reserves, if any, and pay distributions in respect of the retained interests in the receivables. Pursuant to the terms of the transaction documents; however, to the extent the portfolio of receivables fails to satisfy specified performance criteria (as may occur due to an increase in default rates or loan loss severity) or other trigger events, the funds received from obligors are distributed on an accelerated basis to investors. In effect, during a period in which the accelerated payment formula is applicable, funds go to outside investors until they receive the full amount owed to them and only then are payments made to our subsidiary in its capacity as the holder of the retained interests. Depending on the circumstances and the transaction, the application of the accelerated payment formula may be permanent or temporary until the trigger event is cured. If the accelerated payment formula were to become applicable, the cash flow on the retained interests in the receivables would be reduced until the outside investors were paid or the regular payment formula was resumed. Such a reduction in cash flow could cause a decline in the fair value of our retained interests in the receivables sold. Declines in fair value that are determined to be other than temporary are charged to operations in the current period. In each facility, the failure of the pool of receivables to comply with specified portfolio covenants can create a trigger event, which results in the use of the accelerated payment formula (in certain circumstances until the trigger event is cured and in other circumstances permanently) and, to the extent there was any remaining commitment to purchase receivables from our special purpose subsidiary, the suspension or termination of that commitment. In addition, in each securitization facility certain breaches of our obligations as servicer or other events allow the indenture trustee to cause the servicing to be transferred to a substitute third party servicer. In that case, our obligation to service the receivables would terminate and we would cease to receive a servicing fee.

The following is a summary of significant financial information related to the 2006 GE Purchase Facility and prior off-balance sheet, receivables purchase facilities during the periods presented (in thousands):

|   | December 31,<br>2006 |         |    | March 31,<br>2007 |  |  |
|---|----------------------|---------|----|-------------------|--|--|
| On Balance Sheet: Retained interests in notes receivable sold                                       | \$                   | 130,623 | \$ | 133,717           |  |  |
| Off Balance Sheet: Notes receivable sold without recourse Principal balance owed to note receivable |                      | 540,536 |    | 553,123           |  |  |
| purchasers  |                      | 503,854 |    | 516,463           |  |  |

Three Months Ended

|   | March 31, 2006 | March 31, 2007 |  |  |  |  |
|---|----------------|----------------|--|--|--|--|
|   |                |                |  |  |  |  |
| <pre>Income Statement:</pre>                |                |                |  |  |  |  |
| Gain on sales of notes receivable (1)       | \$ 7,011       | \$ 7,967       |  |  |  |  |
| Interest accretion on retained interests in |                |                |  |  |  |  |
| notes receivable sold                       | 2,578          | 4,234          |  |  |  |  |
| Servicing fee income                        | 1,645          | 2,135          |  |  |  |  |

### (1) Includes amounts classified as VOI sales, pursuant to SFAS No. 152.

As required under SFAS No. 152, approximately \$6.5 million and \$8.0 million of the gain were recorded as an increase to VOI sales for the three months ended March 31, 2006 and 2007, respectively.

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#### Credit Facilities for Bluegreen's Receivables and Inventories

In addition to the VOI receivables purchase facilities discussed above, we maintain various credit facilities with financial institutions that provide receivable, acquisition and development financing for our operations. We had the following credit facilities, as of March 31, 2007 (see further discussion below):

| Credit Facility                     | as of March     | of March 31,     | Advance Period Expiration; Borrowing Maturity | _                | Bor            |
|-------------------------------------|-----------------|------------------|---|------------------|----------------|
| The GMAC<br>Receivables<br>Facility | \$ 15.1 million | \$ 59.9 million  | February 15, 2008;<br>February 15, 2015       | \$ 75.0 million  | 30-da<br>+ 4.0 |
| The GMAC<br>AD&C Facility           | \$ 35.1 million | \$ 114.9 million | February 15, 2008;<br>August 15, 2013         | \$ 150.0 million | 30-da<br>+ 4.5 |
| 2006 BB&T<br>Purchase<br>Facility   | \$              | \$ 137.5 million | May 25, 2008;<br>March 5, 2019                | \$ 137.5 million | 30-da<br>+ 1.2 |
| The GMAC<br>Communities<br>Facility | \$ 61.7 million | \$ 13.3 million  | September 30, 2008;<br>September 30, 2009     | \$ 75.0 million  | Prime          |

### Credit Facilities for Bluegreen Resorts' Receivables and Inventories

The GMAC Receivables Facility. In February 2003, we entered into a revolving VOI receivables credit facility (the "GMAC Receivables Facility") with Residential Funding Corporation ("RFC"), an affiliate of GMAC. The GMAC Receivables Facility has detailed requirements with respect to the eligibility of receivables for inclusion and other conditions to funding. The borrowing base under the GMAC Receivables Facility is 90% of the outstanding principal balance of eligible notes arising from the sale of VOIs. The GMAC Receivables Facility includes affirmative, negative and financial covenants and events of default. All principal and interest payments received on pledged receivables are applied to

principal and interest due under the GMAC Receivables Facility. Interest payments are due monthly. During the three months ended March 31, 2007, we did not pledge any VOI receivables under the GMAC Receivables Facility.

The GMAC AD&C Facility. In September 2003, RFC also provided us with an acquisition, development and construction revolving credit facility for Bluegreen Resorts (the "GMAC AD&C Facility"). The borrowing period on the GMAC AD&C Facility, as amended, expires on February 15, 2008, and outstanding borrowings mature no later than August 15, 2013, although specific draws typically are due four years from the borrowing date. Principal will be repaid through agreed-upon release prices as VOIs are sold at the financed resorts, subject to minimum required amortization. Interest payments are due monthly. There were no borrowings under this facility during the three months ended March 31, 2007.

The 2006 BB&T Purchase Facility. In June 2006, we executed agreements for a VOI receivables purchase facility (the "2006 BB&T Purchase Facility") with BB&T. While ownership of the receivables is transferred for legal purposes, the transfer of the receivables under the facility are accounted for as a financing transaction for financial accounting purposes. Accordingly, the receivables will continue to be reflected as assets and the associated obligations will be reflected as liabilities on our balance sheet. The 2006 BB&T Purchase Facility utilizes an owner's trust structure, pursuant to which we transfer receivables to Bluegreen Timeshare Finance Corporation I, our wholly-owned, special purpose finance subsidiary ("BTFC I"), and BTFC I subsequently transfers the receivables

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an owner's trust without recourse to us or BTFC I, except for breaches of certain customary representations and warranties at the time of transfer. We did not enter into any quarantees in connection with the BB&T Purchase Facility. The 2006 BB&T Purchase Facility has detailed requirements with respect to the eligibility of receivables, and fundings under the BB&T Purchase Facility are subject to certain conditions precedent. Under the 2006 BB&T Purchase Facility, a variable purchase price of approximately 85% of the principal balance of the receivables transferred, subject to certain terms and conditions, is paid at closing in cash. The balance of the purchase price is deferred until such time as BB&T and other liquidity providers arranged by BB&T have in aggregate received a specified return (the "Specified Return") and all servicing, custodial, agent and similar fees and expenses have been paid. The Specified Return is equal to either the commercial paper rate or LIBOR rate plus 1.25%, subject to use of alternate return rates in certain circumstances. In addition, we will pay BB&T  $\,$  structuring and other fees totaling \$1.7 million over the term of the facility and we will act as servicer under the 2006 BB&T Purchase Facility for a fee. The BB&T Purchase Facility allows for transfers of notes receivable for a cumulative purchase price of up to \$137.5 million, on a revolving basis, through May 2008.

There were no outstanding amounts due under this facility as of March 31, 2007. In April 2007, we transferred \$20.4 million of VOI notes receivable to the BB&T Purchase Facility and received \$17.3 million in cash proceeds. Immediately following the transaction, we had \$120.2 million of remaining availability under the BB&T Purchase Facility.

The GE Bluegreen/Big Cedar Facility. In April 2007, the Subsidiary entered into a \$45.0 million revolving VOI receivables credit facility (the "GE Bluegreen/Big Cedar Receivables Facility") with GE. Bluegreen Corporation has guaranteed the full payment and performance of the Subsidiary in connection with the GE Bluegreen/Big Cedar Receivables Facility. The facility allows for advances on a

revolving basis through April 16, 2009 and all outstanding borrowings mature no later than April 16, 2016. The facility has detailed requirements with respect to the eligibility of receivables for inclusion and other conditions to funding. The borrowing base under the facility ranges from 97% - 90% (based on the spread between the weighted average note receivable coupon and GE's interest rate) of the outstanding principal balance of eligible notes receivable arising from the sale of VOIs. The facility includes affirmative, negative and financial covenants and events of default. All principal and interest payments received on pledged receivables are applied to principal and interest due under the facility. Indebtedness under the facility bears interest adjusted monthly at the one month LIBOR plus 1.75%. The Subsidiary was required to pay an upfront loan commitment fee of \$225,000 in connection with the GE Bluegreen/Big Cedar Receivables Facility. On April 20, 2007, the Subsidiary pledged \$26.8 million in aggregate principal balance of notes receivable under the facility and received \$25.7 million in cash proceeds, net of issuance costs.

The Foothill Facility. We are currently seeking to renew a \$30.0 million revolving credit facility with Wells Fargo Foothill, Inc. ("Foothill") primarily used for borrowings collateralized by Bluegreen Communities receivables and inventory, but under which we could also borrow up to \$10.0 million of the facility collateralized by the pledge of VOI receivables. For further details on this facility, see "Credit Facilities for Bluegreen Communities' Receivables and Inventories" below.

Credit Facilities for Bluegreen Communities' Receivables and Inventories

The Foothill Facility. We are currently seeking to renew a \$30.0 million revolving credit facility with Foothill secured by the pledge of Bluegreen Communities' receivables, with up to \$10.0 million of the total facility available for Bluegreen Communities' inventory borrowings and, as indicated above, up to \$10.0 million of the total facility available for the pledge of Bluegreen Resorts' receivables (the "Foothill Facility"). The Foothill Facility requires principal payments based on agreed-upon release prices as homesites in the encumbered communities are sold and bears interest at the prime lending rate plus 1.25% (9.5% at March 31, 2007). Interest payments are due monthly. Subject to a minimum monthly interest charge of \$15,000, the interest rate charged on outstanding receivable borrowings under the Foothill Facility, as amended, is the prime lending rate plus 0.25% (8.5% at March 31, 2007) when the average monthly outstanding loan balance is greater than or equal to \$15.0 million. If the average monthly outstanding loan balance is less than \$15.0 million, the interest rate is the greater of 4.00% or the prime lending rate plus 0.50% (8.75% at March 31, 2007). All principal and interest payments received on pledged receivables are applied to principal and interest due under the Foothill Facility. There can be no assurances that we will renew the Foothill Facility on favorable terms, if at all.

The GMAC Communities Facility. We have a revolving credit facility with RFC (the "GMAC Communities Facility") for the purpose of financing our Bluegreen Communities real estate acquisitions and development

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activities. The GMAC Communities Facility is secured by the real property homesites (and personal property related thereto) at the following Bluegreen Communities projects, as well as any Bluegreen Communities projects acquired by us with funds borrowed under the GMAC Communities Facility (the "Secured Projects"): Brickshire (New Kent County, Virginia); Mountain Lakes Ranch (Bluffdale, Texas); Ridge Lake Shores (Magnolia, Texas); Riverwood Forest (Fulshear, Texas); Waterstone (Boerne, Texas); Catawba Falls Preserve (Black Mountain, North Carolina); Lake Ridge at Joe Pool Lake (Cedar Hill and Grand

Texas); Mystic Shores at Canyon Lake (Spring Branch, Prairie, Yellowstone Creek Ranch (Walsenburg, Colorado); Havenwood at Hunter's Crossing (New Braunfels, Texas); The Bridges at Preston Crossing (Grayson County, Texas); King Oaks (College Station, Texas); Vintage Oaks at the Vineyard (New Braunfels, Texas); and Sanctuary River Club at St. Andrews Sound (St. Simons Island, Georgia). In addition, the GMAC Communities Facility is secured by our Carolina National and the Preserve at Jordan Lake golf courses in Southport, North Carolina and Chapel Hill, North Carolina, respectively. Principal payments are effected through agreed-upon release prices paid to RFC, as homesites in the Secured Projects are sold. Interest payments are due monthly. The GMAC Communities Facility includes customary conditions to funding, acceleration and event of default provisions and certain financial affirmative and negative covenants. We use the proceeds from the GMAC Communities Facility to repay outstanding indebtedness on Bluegreen Communities projects, finance the acquisition and development of Bluegreen Communities projects and for general corporate purposes.

In February 2007, we acquired 350 acres near St. Simons Island, Georgia, for \$18.0 million for a new community to be called Sanctuary River Club at St. Andrews Sound. We borrowed \$12.6 million under the GMAC Communities Facility in connection with the acquisition of this property.

Over the past several years, substantially all of our homesite sales have been for cash and we have not provided a significant amount of financing to homesite purchasers. Accordingly, in recent years we have reduced the borrowing capacity under credit agreements secured by Bluegreen Communities' receivables. We attribute the significant volume of cash sales to an increased willingness on the part of banks to extend direct customer homesite financing at attractive interest rates. No assurances can be given that local banks will continue to provide such customer financing.

Historically, we have funded development for road and utility construction, amenities, surveys and engineering fees from internal operations and have financed the acquisition of Bluegreen Communities properties through seller, bank or financial institution loans. Terms for repayment under these loans typically call for interest to be paid monthly and principal to be repaid through homesite releases. The release price is usually an amount based on a pre-determined percentage (typically 25% to 55%) of the gross selling price of the homesites in the subdivision. In addition, the agreements generally call for minimum cumulative amortization periodically. When we provide financing to our customers (and therefore the release price is not available in cash at closing to repay the lender), we are required to pay the lender with cash derived from other operating activities, principally from cash sales or the pledge of receivables originated from earlier property sales.

### Trust Preferred Securities

We have formed statutory business trusts (collectively, the "Trusts") and each issued trust preferred securities and invested the proceeds thereof in our junior subordinated debentures. The Trusts are variable interest entities in which we are not the primary beneficiary as defined by FASB Interpretation No. 46R. Accordingly, we do not consolidate the operations of the Trusts; instead, the Trusts are accounted for under the equity method of accounting. In each of these transactions, the applicable Trust issued trust preferred securities as part of a larger pooled trust securities offering which was not registered under the Securities Act of 1933. The applicable Trust then used the proceeds from issuing the trust preferred securities to purchase an identical amount of junior subordinated debentures from us. Interest on the junior subordinated debentures and distributions on the trust preferred securities are payable quarterly in arrears at the same interest rate. Distributions on the trust preferred securities are cumulative and based upon the liquidation value of the trust preferred securities are subject to mandatory

redemption, in whole or in part, upon repayment of the junior subordinated debentures at maturity or their earlier redemption. The junior subordinated debentures are redeemable in whole or in part at our option at any time after five years from the issue date or sooner following certain specified events. In addition, we made an initial equity contribution to each Trust in exchange for its common securities, all of which are owned by us, and those proceeds were also used to purchase an identical amount of junior subordinated debentures from us. The terms of each Trust's common securities are nearly identical to the trust preferred securities.

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On February 26, 2007, one of the Trusts, Bluegreen Statutory Trust VI ("BST VI") issued \$20.0 million of trust preferred securities. BST VI used the proceeds from issuing the trust preferred securities to purchase an identical amount of junior subordinated debentures from us. Interest on the junior subordinated debentures and distributions on the trust preferred securities will be payable quarterly in arrears at a fixed rate of 9.84% through April 2012, and thereafter at a variable rate of interest, per annum, reset quarterly, equal to the 3-month LIBOR plus 4.80% until the scheduled maturity date of April 30, 2037. Distributions on the trust preferred securities will be cumulative and based upon the liquidation value of the trust preferred security. The trust preferred securities will be subject to mandatory redemption, in whole or in part, upon repayment of the junior subordinated debentures at maturity or their earlier redemption. The junior subordinated debentures are redeemable five years from the issue date or sooner following certain specified events. In addition, we contributed \$619,000 to BST VI in exchange for its common securities, all of which are owned by us. Those proceeds were also used by BST VI to purchase an identical amount of junior subordinated debentures from us. The terms of BST VI's common securities are nearly identical to the trust preferred securities.

We had the following junior subordinated debentures outstanding at March  $31,\ 2007$  (dollars in thousands):

| Trust               | Junior<br>Subordinated | Initial Equity To Trust (3) | Issue<br>Date |         | Variable<br>Interest Rate<br>(2) | Beginning<br>Optional<br>Redemption<br>Date |
|---------------------|------------------------|-----------------------------|---------------|---------|----------------------------------|---|
|                     |                        |                             |               |         |                                  |   |
| Bluegreen Statutory |                        |                             |               |         | 3-month                          |   |
| Trust I             | \$ 23,196              | \$ 696                      | 3/15/05       | 9.160%  | LIBOR                            | 3/30/10                                     |
|                     |                        |                             |               |         | + 4.90%                          |   |
| Bluegreen Statutory |                        |                             |               |         | 3-month                          |   |
| Trust II            | 25 <b>,</b> 774        | 774                         | 5/04/05       | 9.158%  | LIBOR                            | 7/30/10                                     |
|                     |                        |                             |               |         | + 4.85%                          |   |
| Bluegreen Statutory |                        |                             |               |         | 3-month                          |   |
| Trust III           | 10,310                 | 310                         | 5/10/05       | 9.193%  | LIBOR                            | 7/30/10                                     |
|                     |                        |                             |               |         | + 4.85%                          |   |
| Bluegreen Statutory |                        |                             |               |         | 3-month                          |   |
| Trust IV            | 15 <b>,</b> 464        | 464                         | 4/24/06       | 10.130% | LIBOR                            | 6/30/11                                     |
|                     |                        |                             |               |         | + 4.85%                          |   |
| Bluegreen Statutory |                        |                             |               |         | 3-month                          |   |
| Trust V             | 15,464                 | 464                         | 7/21/06       | 10.280% | LIBOR                            | 9/30/11                                     |
|                     |                        |                             |               |         | + 4.85%                          |   |
| Bluegreen Statutory |                        |                             |               |         | 3-month                          |   |
| Trust VI            | 20,619                 | 619                         | 2/26/07       | 9.842%  | LIBOR                            | 4/30/12                                     |

+ 4.80%

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- (1) Both the trust preferred securities and junior subordinated debentures bear interest at a fixed interest rate from the issue date through the beginning optional redemption date.
- (2) Both the trust preferred securities and junior subordinated debentures bear interest at a variable interest rate from the beginning optional redemption date through the maturity date.
- (3) Initial equity in trust is recorded as part of Other assets in our Condensed Consolidated Balance Sheets.

#### Unsecured Credit Facility

In July 2006, we executed agreements to renew our \$15.0 million unsecured line-of-credit with Wachovia Bank, N.A. Amounts borrowed under the line bear interest at 30-day LIBOR plus 2.00% (7.32% at March 31, 2007). Interest is due monthly and all outstanding amounts are due on June 30, 2007. We can only borrow an amount under the line-of-credit which is less than the remaining availability under our current, active vacation ownership receivables purchase facilities plus availability under certain receivables warehouse facilities, less any outstanding letters of credit. The line-of-credit agreement contains certain covenants and conditions typical of arrangements of this type. As of March 31, 2007, no borrowings were outstanding under the line. However, an aggregate of

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\$463,000 of irrevocable letters of credit were provided under this line-of-credit of which \$428,000 was required in connection with the obtaining of plats for one of our Bluegreen Communities projects. This line-of-credit is an available source of short-term liquidity for us.

### Commitments

Our material commitments as of March 31, 2007 include the required payments due on our receivable-backed debt, lines-of-credit and other notes and debentures payable, commitments to complete our vacation ownership and communities projects based on our sales contracts with customers and commitments under noncancelable operating leases.

The following tables summarize the contractual minimum principal payments and interest obligations required on all of our outstanding debt (including our receivable-backed debt, lines-of-credit and other notes and debentures payable) and our noncancelable operating leases as of March 31, 2007, by period due (in thousands):

|  | Paymen           | nts Due by 1 | Period       |                  |       |
|--|------------------|--------------|--------------|------------------|-------|
| Contractual Obligations and Outstanding Debt | Less than 1 year | 1 3<br>Years | 4 5<br>Years | After 5<br>Years | Total |

| Receivable-backed notes payable     | \$ | 17     | \$ | 3 <b>,</b> 739   | \$<br>      | \$ | 15 <b>,</b> 115 | \$ | 18,871           |
|-------------------------------------|----|--------|----|------------------|-------------|----|-----------------|----|------------------|
| Lines-of-credit and notes payable   |    | 37,372 |    | 83,516           | 556         |    | 3,286           |    | 124,730          |
| 10.50% senior secured notes payable |    |        |    | 55,000           |             |    |                 |    | 55,000           |
| Junior subordinated debentures      |    |        |    |                  |             |    | 110,827         |    | 110,827          |
| Noncancelable operating leases      |    | 9,934  |    | 14,728           | 8,691       |    | 1,674           |    | 35 <b>,</b> 027  |
|                                     |    |        |    |                  | <br>        |    |                 |    |                  |
| Total contractual obligations       | \$ | 47,323 | \$ | 156 <b>,</b> 983 | \$<br>9,247 | \$ | 130,902         | \$ | 344 <b>,</b> 455 |
|                                     | == |        | == |                  | <br>=====   | == |                 | == |                  |

| D        | D   | 1  | Danidad |
|----------|-----|----|---------|
| Payments | Due | DУ | Perioa  |

| Interest Obligations (1)  | Less t<br>1 yea |                          | <br>3<br>Years                      | _      | 5<br>ears                  | fter 5<br>Years                     | <br>Total                                 |
|---|-----------------|--------------------------|-------------------------------------|--------|----------------------------|-------------------------------------|---|
| Receivable-backed notes payable<br>Lines-of-credit and notes payable<br>10.50% senior secured notes payable<br>Junior subordinated debentures | 9,<br>5,        | 746<br>662<br>775<br>618 | \$<br>3,077<br>11,204<br><br>21,236 | ·      | 2,818<br>522<br><br>21,236 | \$<br>2,113<br>4,584<br><br>271,980 | \$<br>9,754<br>25,972<br>5,775<br>325,070 |
| Total contractual obligations   | \$ 27,          | 801                      | \$<br>35,517                        | <br>\$ | 24 <b>,</b> 576            | <br>\$<br>278 <b>,</b> 677          | \$<br>366 <b>,</b> 571                    |

(1) For interest on variable rate debt, we have assumed that the interest rate remains the same as the rate at March 31, 2007.

We intend to use cash flow from operations, including cash received from the sale of VOI notes receivable, and cash received from new borrowings under existing or future debt facilities in order to satisfy the principal payments in the contractual obligations. While we believe that we will be able to meet all required debt payments when due, there can be no assurance that this will be the case.

As noted above, we have \$463,000 in letters-of-credit outstanding at March 31, 2007, all of which were issued under the unsecured line-of-credit with Wachovia Bank, N.A. The majority of these letters-of-credit are required in connection with obtaining governmental approval of plats for one of our Bluegreen Communities projects.

We estimate that the total cash required to complete resort buildings in which sales have occurred and resort amenities and other common costs in projects in which sales have occurred to be approximately \$10.8 million as of March 31, 2007. We estimate that the total cash required to complete our Bluegreen Communities projects in which sales have occurred to be approximately \$39.6 million as of March 31, 2007. These amounts assume that we are not obligated to develop any building, project or amenity in which a commitment has not been made through a sales contract to a customer; however, we anticipate that we will incur such obligations in the future. We plan to fund these expenditures over the next five years primarily with available capacity on existing or proposed credit facilities and cash generated from operations. There can be no assurance that we will be able to obtain the financing or

generate the cash from operations necessary to complete the foregoing plans or that actual costs will not exceed those estimated.

We believe that our existing cash, anticipated cash generated from operations, anticipated new permitted borrowings under existing or proposed credit facilities and anticipated future sales of notes receivable under the purchase facilities, and one or more replacement facilities we will seek to put in place will be sufficient to meet our anticipated working capital, capital expenditures and debt service requirements for the foreseeable future. We will be required to renew or replace credit and receivables purchase facilities that have expired or that will expire in the near term. We will, in the future, also require additional credit facilities or will be required to issue corporate debt or equity securities in connection with acquisitions or otherwise. Any debt incurred or issued by us may be secured or unsecured, bear fixed or variable rate interest and may be subject to such terms as the lender may require and management deems prudent. There can be no assurance that the credit facilities or receivables purchase facilities which have expired or which are scheduled to expire in the near term will be renewed or replaced or that sufficient funds will be available from operations or under existing, proposed or future revolving credit or other borrowing arrangements or receivables purchase facilities to meet our cash needs, including, our debt service obligations. To the extent we are not able to sell notes receivable or borrow under such facilities, our ability to satisfy our obligations would be materially adversely affected.

Our credit facilities, indentures, and other outstanding debt instruments, and receivables purchase facilities include customary conditions to funding, eligibility requirements for collateral, cross-default and other acceleration provisions, certain financial and other affirmative and negative covenants, including, among others, limits on the incurrence of indebtedness, limits on the repurchase of securities, payment of dividends, investments in joint ventures and other restricted payments, the incurrence of liens, transactions with affiliates, covenants concerning net worth, fixed charge coverage requirements, debt-to-equity ratios, portfolio performance requirements and events of default or termination. No assurance can be given that we will not be required to seek waivers of such covenants or that such covenants will not limit our ability to raise funds, sell receivables, satisfy or refinance our obligations or otherwise adversely affect our operations. In addition, our future operating performance and ability to meet our financial obligations will be subject to future economic conditions and to financial, business and other factors, many of which will be beyond our control.

#### Item 4. Controls and Procedures.

- As of the end of the period covered by this report, we carried out an evaluation under the supervision and with the participation of our principal executive officer and principal financial officer of the effectiveness of our disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e) and 15d-15(e), as of March 31, 2007. Based on such evaluation, such officers have concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to us that is required to be included in our periodic SEC filings.
- b) There has been no change in our internal control over financial reporting during the quarter ended March 31, 2007, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

Bluegreen Southwest One, L.P., ("Southwest"), a subsidiary of Bluegreen Corporation, is the developer of the Mountain Lakes subdivision in Texas. In Cause No. 28006; styled Betty Yvon Lesley et al v. Bluff Dale Development Corporation, Bluegreen Southwest One. L.P.et al. in the 266th Judicial District Court, Erath County, Texas, the Plaintiffs filed a declaratory judgment action against Southwest in which they seek to develop their prior reserved mineral interests in, on and under the Mountain Lakes subdivision. Plaintiffs' claims are based on property law, oil and gas law, contract and tort theories. The property owners association and some of the individual landowners have filed cross actions against Bluegreen, Southwest and individual directors of the property owners association related to the mineral rights and related to certain amenities in the subdivision as described in the following paragraph. The court has ruled that the restrictions placed on the development that prohibited oil and gas production and development were invalid and not enforceable as a matter of law, that such restrictions do not prohibit the prior reserved mineral interests of the plaintiffs from being developed and that a duty to exercise the

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right to lease the minerals to third parties for development exists and has been breached. The Court further ruled that Southwest is the sole holder of the right to lease the minerals to third parties. The order granting the Plaintiffs motion was severed into a new cause styled Cause No. 28769 Betty Yvon Lesley et al v. Bluff Dale Development Corporation, Bluegreen Southwest One. L.P.et al. in the 266th Judicial District Court, Erath County, Texas. Southwest has appealed the trial court's ruling and, at this time, is unable to predict the ultimate resolution of the litigation. The appeal is styled, Bluegreen Southwest One, LP et al. v. Betty Yvon Lesley et al.; in the 11th Court of Appeals, Eastland, Texas.

One of the amenity lakes in the Mountain Lakes development has not reached the expected level after construction was completed. Owners of homesites within the Mountain Lakes subdivision and the Property Owners Association of Mountain Lakes have asserted claims against Southwest and Bluegreen regarding such failure as part of the Lesley litigation referenced above as well as in Cause No. 067-223662-07; Property Owners Association of Mountain Lakes Ranch, Inc. v. Bluegreen Southwest One, L. P., et al.; in the 67TH Judicial District Court of Tarrant County, Texas. Southwest has been and continues to investigate the causes and circumstances for the delay of the lake to fill and currently estimates that the cost of remediating the condition will be approximately \$3,000,000 and as such was accrued during the year ended December 31, 2006.

In Michelle Alamo, Ernest Alamo, Toniann Quinn and Terrance Quinn v. Vacation Station, LLC, LeisurePath Vacation Club, LeisurePath, Inc., Bluegreen Corporation, Superior Court of New Jersey, Bergen County, Docket No. L-6716-05, Civil Action, Plaintiffs filed a purported "Class Action Complaint" on September 23, 2005. The Complaint raises allegations concerning the marketing of the LeisurePath Travel Services Network product to the public, and, in particular, New Jersey residents by Vacation Station, LLC, an independent distributor of travel products. Vacation Station, LLC purchased LeisurePath membership kits from LeisurePath, Inc.'s Master Distributor, Mini Vacations, Inc. and then sold the memberships to consumers. The initial Plaintiffs (none of whom actually bought the Leisure Path product) assert claims for violations of the New Jersey Consumer Fraud Act, fraud, nuisance, negligence and for equitable relief all stemming from the sale and marketing by Vacation Station, LLC of the LeisurePath Travel Services Network. Plaintiffs are seeking the gifts and prizes they were allegedly told by Vacation Station, LLC that they won as part of the sales promotion, and that they be given the opportunity to rescind their agreement with LeisurePath along with a full refund. Plaintiffs further seek punitive

damages, compensatory damages, attorney's fees and treble damages of unspecified amounts. In February of 2007, the Plaintiffs amended the complaint to add two additional Plaintiffs/proposed class representatives, Bruce Doxey and Karen Smith-Doxey. Unlike the initial Plaintiffs who were first contacted by Vacation Station, LLC some seven (7) months after LeisurePath terminated its relationship with Vacation Station, LLC and did not purchase LeisurePath products, the Doxeys purchased a participation in the LeisurePath Travel Services Network. On March 16, 2007, the Court denied a motion filed by Leisure Path and Bluegreen Corporation to dismiss the Doxeys as parties to the lawsuit. Leisure Path and Bluegreen Corporation intend to vigorously contest this action. Vacation Station, LLC and its owner have each filed for bankruptcy protection.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

We did not repurchase any of our equity securities registered pursuant to Section 12 of the Securities Exchange Act of 1934. Our Board of Directors has adopted and publicly announced a share repurchase program. Repurchases under such programs from time to time are subject to the price of our stock, prevailing market conditions, our financial condition and available resources, other investment alternatives and other factors. We are not required to seek shareholder approval of share repurchase programs, have not done so in the past, and do not anticipate doing so in the future, except to the extent we may be required to do so under applicable law. We have not repurchased any shares since the fiscal year ended April 1, 2001. As of March 31, 2007, there were 694,500 shares remaining for purchase under our current repurchase program.

#### Item 6. Exhibits.

#### Exhibits:

- 10.87 Loan and Security Agreement, dated April 16, 2007 among Bluegreen/Big Cedar Vacations, LLC, as borrower and General Electric Capital Corporation, as Lender.
- 10.88 Revolving Promissory Note, dated April 16, 2007 from Bluegreen/Big Cedar Vacations, LLC, as borrower to General Electric Capital Corporation, as Lender.

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- 10.150 Employment Letter Agreement, dated April 25, 2007, by and between Bluegreen Corporation and David L. Pontius.
- 10.216 Construction Loan and Security Agreement by and among Textron Financial Corporation and Bluegreen Vacations Unlimited, Inc. and Bluegreen Corporation, as of March 23, 2007.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BLUEGREEN CORPORATION (Registrant)

Date: May 9, 2007 By: /S/ JOHN M. MALONEY, JR.

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John M. Maloney, Jr.,

President and Chief Executive Officer

Date: May 9, 2007 By: /S/ ANTHONY M. PULEO

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Anthony M. Puleo,

Senior Vice President, Chief Financial Officer

and Treasurer

(Principal Financial Officer)

Date: May 9, 2007 By: /S/ RAYMOND S. LOPEZ

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Raymond S. Lopez,

Vice President and Chief Accounting Officer

(Principal Accounting Officer)

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