

FOREIGN TRADE BANK OF LATIN AMERICA, INC.
Form 6-K
July 22, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE
SECURITIES EXCHANGE ACT OF 1934

Long form of Press Release

BANCO LATINOAMERICANO DE COMERCIO EXTERIOR, S.A.
(Exact name of Registrant as specified in its Charter)

FOREIGN TRADE BANK OF LATIN AMERICA, INC.
(Translation of Registrant's name into English)

Calle 50 y Aquilino de la Guardia
P.O. Box 0819-08730
Panama City, Republic of Panama
(Address of Registrant's Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing information to the Commission pursuant to Rule 12g-3-2(b) under the Securities Exchange Act of 1934.)

Yes No

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b). 82__.)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

July 21, 2011

FOREIGN TRADE BANK OF LATIN AMERICA, INC.

By: /s/ Pedro Toll

Name: Pedro Toll

Title: General Manager

**BLADEX REPORTS SECOND QUARTER NET INCOME OF \$25.7 MILLION; OR \$0.70 PER SHARE;
RETURN ON AVERAGE STOCKHOLDERS' EQUITY ("ROE") OF 14.3%**

PANAMA CITY, July 21, 2011 – Banco Latinoamericano de Comercio Exterior, S.A. (NYSE: BLX, "Bladex", or "the Bank") announced today its results for the second quarter and for the six months ended June 30, 2011.

Second Quarter Business Highlights

- Second quarter 2011 Net Income (*) amounted to \$25.7 million, a \$24.0 million improvement over the second quarter 2010, and a \$9.4 million, or 58% increase compared to the first quarter 2011. Net Income during the first six months 2011 reached \$42.0 million, a \$30.3 million, or 258%, increase compared to the same period 2010, mainly as the result of increased net interest income from the Commercial Portfolio and higher trading gains in the Investment Fund.
- Increased Net Income resulted in a 14.3% return on the Bank's average stockholders' equity ("ROE") in the second quarter 2011, and 11.9% during the first six months 2011. As of June 30, 2011, the Bank's Tier 1 capital ratio stood at 18.1% compared to 23.4% as of June 30, 2010, and 19.3% as of March 31, 2011. The Bank's equity consists entirely of issued and fully paid ordinary common stock.

(*) Net income or loss attributable to Bladex ("Net Income", or "Net Loss").

- Year-on-year, the Commercial Portfolio grew \$1.7 billion, or 47%, and \$456 million, or 10%, versus the previous quarter to reach \$5.2 billion. Second quarter 2011 credit disbursements amounted to \$3.2 billion, compared to \$1.6 billion in the same period 2010, and \$2.3 billion in the first quarter 2011.
- In the second quarter 2011, the Commercial Division's net operating revenues reached \$23.7 million, an increase of 21% over the same period 2010, and 5% over the first quarter 2011. The Division's Net Income in the second quarter 2011 totaled \$13.3 million, compared to \$13.9 million in the second quarter 2010, and \$13.6 million in the first quarter 2011. During the second quarter 2011, portfolio growth implied the creation of generic provisions, which grew \$0.5 million, along with increased balances in the Commercial Portfolio.

- The Treasury Division posted Net Income of \$1.1 million in the second quarter 2011, compared to a Net Loss of \$2.8 million in the second quarter 2010, and a Net Loss of \$0.9 million in the first quarter 2011, mainly attributable to gains on the sale of securities available for sale and the positive impact of variation on valuations of hedging instruments.
- Funding costs continued to improve as the weighted average funding cost in the second quarter 2011 stood at 1.08%, a decrease of 1 bp compared to the first quarter 2011, and a decrease of 18 bps, compared to the second quarter 2010, while during the first six months 2011, the weighted average funding cost decreased 26 bps to 1.08%, compared to the same period 2010.
- Net interest margin stood at 1.75% in the second quarter 2011, compared to 1.67% in the second quarter 2010, and 1.72% in the first quarter 2011. During the first six months 2011, net interest margin improved to 1.74% compared to 1.69% in the same period 2010.
- Net interest income amounted to \$23.5 million in the second quarter 2011, a \$6.3 million, or 37%, increase when compared to the second quarter 2010, and \$2.1 million, or 10%, increase when compared to the first quarter 2011. During the first six months of 2011, net interest income amounted to \$44.9 million, an increase of \$11.4 million, or 34%, compared to \$33.5 million in the same period 2010, mainly as a result of higher average interest-earning assets balances.
- The Asset Management Unit recorded Net Income of \$11.3 million in the second quarter 2011, compared to a Net Loss of \$9.4 million in the same period 2010, and Net Income of \$3.6 million in the first quarter 2011. The increases of \$20.7 million and \$7.7 million, respectively, were mainly attributable to net gains from trading activities in the Bladex Capital Growth Fund (BCGF, the Investment Fund).
- As of June 30, 2011, the non-accrual portfolio stood at \$29.0 million, a decrease of 36% compared to \$45.3 million as of June 30, 2010, and the same level as of March 31, 2011. Principal amounts past due in the entire loan portfolio remained at \$1.0 million. The ratio of the allowance for credit losses to the Commercial Portfolio stood at 1.8% as of June 30, 2011, compared to 2.7% as of June 30, 2010, and 1.9% as of March 31, 2011, while the ratio of non-accruing loans to the loan portfolio stood at 0.6%, 1.5%, and 0.7%, respectively, as of these dates.

- The Bank's efficiency ratio improved to 33% in the second quarter 2011, compared to 120% in the second quarter 2010, and 40% in the first quarter 2011. The efficiency ratio during the first six months 2011 improved to 36%, compared to 82% during the first six months 2010, as revenue growth outpaced expense growth.

CEO's Comments

Mr. Jaime Rivera, Bladex's Chief Executive Officer, stated the following regarding the Bank's results: "I view the second quarter's results as a confirmation of the favorable trends underlying our business and the soundness of our strategy.

Among many other indicators of our solid performance, the 10% commercial portfolio growth reflects our expanding franchise and the continued strength and competitiveness of Latin America's trade flows. The record level of central bank deposits confirms the support and close relationship we maintain with our government shareholders. Improving intermediation margins reflect our pricing power as a strategic partner to our clients.

In spite of our gradual reduction of exposure to the Fund that we had announced, our Asset Management Unit posted one of its best quarters in 4 years.

The combination of these factors resulted in the Bank achieving an ROE of 14.3%, while maintaining a strong 18.1% Tier 1 capital ratio and improving credit quality even further.

While we are satisfied with the quarter's results, we are particularly encouraged about what they say about the Bank's ability to continue to increase its profitability in a prudent, sound, and stable manner." Mr. Rivera concluded.

RESULTS BY BUSINESS SEGMENT

COMMERCIAL DIVISION

The Commercial Division incorporates the Bank's core business of financial intermediation and fee generation activities. Net Income includes net interest income from loans, fee income, allocated operating expenses, the reversals (provisions) for loan and off-balance sheet credit losses, and any impairment on assets.

The Commercial Portfolio includes the book value of loans, acceptances, and contingencies (including letters of credit, stand-by letters of credit, and guarantees covering commercial and country risks and credit commitments).

| (US\$ million) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|---|----------------|----------------|----------------|----------------|----------------|
| Commercial Division: | | | | | |
| Net interest income | \$ 42.1 | \$ 32.2 | \$ 21.7 | \$ 20.4 | \$ 17.0 |
| Non-interest operating income | | | | | |
| (1) | 4.1 | 4.9 | 2.0 | 2.1 | 2.7 |
| Net operating revenues (2) | 46.2 | 37.1 | 23.7 | 22.5 | 19.7 |
| Operating expenses | (18.5) | (13.7) | (9.8) | (8.6) | (6.7) |
| Net operating income (3) | 27.7 | 23.4 | 13.9 | 13.9 | 13.0 |
| Reversal (provision) for loan and off-balance sheet credit losses, net | | | | | |
| | (0.8) | 4.4 | (0.5) | (0.3) | 0.9 |
| Impairment of assets, net of recoveries | | | | | |
| | (0.1) | 0.2 | (0.1) | 0.0 | 0.0 |
| Net Income | \$ 26.8 | \$ 28.0 | \$ 13.3 | \$ 13.6 | \$ 13.9 |

The Commercial Division's portfolio growth continued in the second quarter, driven by demand from the Bank's established client base of corporations and financial institutions, and the continuing business expansion into the middle-market segment. Period-end balances reached \$5.2 billion, a 10% increase from the previous quarter, and a 47% increase from the second quarter 2010. The annual increase was mainly attributable to increased demand from the Bank's established client base of corporations (+39%), and financial institutions (+48%), while the business expansion into the middle-market segment, though still a small portion of the portfolio (7%), grew 131%.

2Q11 vs. 1Q11

Net Income in the second quarter 2011 amounted to \$13.3 million, compared to \$13.6 million in the first quarter 2011. The \$1.3 million, or 6%, quarter-on-quarter increase in net interest income mainly from higher average loan portfolio balances (+8%) was mainly offset by a \$1.2 million increase in operating expenses, mostly attributable to personnel expenses associated with the expansion of the Division's front end activities, and a net increase of \$0.2 million in provision for credit losses due to higher portfolio balances.

2Q11 vs. 2Q10

Net Income decreased \$0.6 million compared to the second quarter 2010 despite the \$4.7 million, or 28%, increase in net interest income from higher average loan portfolio balances (+50%), mainly due to the combined effects of: (i) a \$1.4 million variation in reversals (provision) for credit losses as a result of increased loan portfolio balance, (ii) a \$3.1 million increase in operating expenses related to the deployment of a larger sales force and the establishment of new representative offices, most recently in Lima, Peru, and Bogotá, Colombia, and (iii) a \$0.7 million decrease in non-interest operating income, mostly attributable to commissions from a decrease in the letter of credit business.

6M11 vs. 6M10

The Division's accumulated Net Income amounted to \$26.8 million, compared to \$28.0 million in the same period 2010. The \$1.2 million, or 4%, decrease was mainly the result of \$4.4 million in reversals of provisions for credit losses that took place during the first half 2010, compared to \$0.8 million in provisions in 2011. The change in generic credit reserves due to the portfolio growth more than offset the \$4.3 million, or 18%, increase in net operating income.

On an average basis, the Commercial Portfolio increased 6% in the second quarter 2011, and 47% compared to the second quarter 2010. During the first six months 2011, the average commercial portfolio increased \$1.5 billion, or 47%, compared to the same period 2010.

The Commercial Portfolio continues to be mainly short-term and trade-related in nature: \$3.7 billion, or 71%, of the commercial portfolio matures within one year. Trade financing operations represent 62% of the portfolio, while the remaining balance consists primarily of lending to banks and corporations involved in foreign trade. Refer to Exhibit X for information relating to the Bank's Commercial Portfolio distribution by country and Exhibit XII for the Bank's distribution of credit disbursements by country.

TREASURY DIVISION

The Treasury Division incorporates the Bank's liquidity management, and investment securities activities. Net Income is presented net of allocated operating expenses, and includes net interest income on Treasury activities and net other income (loss) relating to Treasury activities.

| (US\$ million) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|--|--------|-----------|--------|-----------|-----------|
| Treasury Division: | | | | | |
| Net interest income | \$ 2.5 | \$ 1.1 | \$ 1.6 | \$ 1.0 | \$ 0.6 |
| Non-interest operating income (loss) (1) | 1.0 | (2.4) | 1.2 | (0.3) | (1.4) |
| Net operating revenues (2) | 3.5 | (1.3) | 2.8 | 0.7 | (0.8) |
| Operating expenses | (3.2) | (4.2) | (1.7) | (1.6) | (2.0) |
| Net operating income (loss) (3, 4) | 0.3 | (5.5) | 1.1 | (0.9) | (2.8) |
| Net Income (Loss) | \$ 0.3 | \$ (5.5) | \$ 1.1 | \$ (0.9) | \$ (2.8) |

Liquid assets (8) stood at \$351 million as of June 30, 2011, compared to \$322 million as of March 31, 2011, and \$593 million as of June 30, 2010, as capital markets continued to experience decreased volatility in 2011.

The Trading Portfolio stood at \$23 million as of June 30, 2011, compared to \$45 million as of March 31, 2011, and \$51 million as of June 30, 2010 as selected positions were exited.

The Securities Available for Sale Portfolio as of June 30, 2011 amounted to \$495 million, compared to \$387 million as of March 31, 2011, and \$457 million as of June 30, 2010. The Available for Sale Portfolio as of June 30, 2011 consisted entirely of readily quoted Latin American securities, 75% of which were sovereign and state-owned risk in nature (refer to Exhibit XI for a per country distribution of the Treasury portfolio).

The Available for Sale Portfolio is marked to market, with the impact recorded in stockholders' equity through the Other Comprehensive Income Account ("OCI"), which improved to (\$3.4) million in the second quarter 2011, compared to (\$3.8) million in the first quarter 2011, and (\$11.4) million in the second quarter 2010, mainly as the net result of improved valuations of the securities and/or the interest rate hedging instruments associated with the securities.

Funding costs continued to improve as the weighted average funding cost during the first six months of 2011 was 1.08%, a decrease of 26 bps, or 19% compared to the same period of 2010, while in the second quarter 2011, weighted average funding cost stood at 1.08%, relatively stable compared to the 1.09% level in the first quarter 2011, and a decrease of 18 bps, or 14%, compared to the second quarter 2010.

Period-end deposit balances stood at \$2.1 billion, a new historical high, a 9% increase versus the previous quarter, and a 38% year-on-year increase. Borrowings and securities sold under repurchase agreements increased 12% from the first quarter 2011 to \$2.9 billion, a 41% year-on-year increase.

2Q11 vs. 1Q11

In the second quarter 2011, the Treasury Division posted Net Income of \$1.1 million, compared to a Net Loss of \$0.9 million in the first quarter 2011, a \$2.0 million increase mostly driven by a \$1.5 million increase in non-interest operating income mainly related to the contribution from gains on the sale of securities available for sale and the valuation of hedging instruments, along with a \$0.6 million increase in net interest income mainly due to higher yields in the investment securities portfolio.

2Q11 vs. 2Q10

The Division's quarterly Net Income of \$1.1 million represents an increase of \$3.9 million versus a Net Loss of \$2.8 million in the second quarter 2010, primarily as a result of a \$2.6 million increase in non-interest operating income mainly related to gains on the sale of securities available for sale and the positive variation impact in the valuation of hedging instruments, along with a \$1.0 million increase in net interest income, mainly due to higher yields in the investment securities portfolio and lower average liquidity balances.

6M11 vs. 6M10

The Treasury Division reported Net Income of \$0.3 million in the first six months 2011, compared to a \$5.5 million Net Loss in the first six months 2010. The \$5.8 million increase during the period was due to the combined effects of: (i) a \$3.4 million increase in non-interest operating income attributable to a positive year-on-year variation in the valuation of trading securities, and gains on the sale of securities available for sale, (ii) a \$1.4 million increase in net interest income mainly due to higher yields in the investment securities portfolio and lower average liquidity balances, and (iii) a \$1.0 million decrease in operating expenses.

ASSET MANAGEMENT UNIT

The Asset Management Unit incorporates the Bank's asset management activities. The Unit's Investment Fund primarily follows a Latin America macro strategy, utilizing a combination of products (foreign exchange, equity indices, interest rate swaps, and sovereign credit products) to establish long and short positions in the markets.

The Unit's Net Income includes net interest income on the Investment Fund, as well as net gains (losses) from investment fund trading, other related income (loss), allocated operating expenses, and Net Income attributable to the redeemable non-controlling interest.

| (US\$ million) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|--|----------------|-------------------|----------------|---------------|------------------|
| Asset Management Unit: | | | | | |
| Net interest income (loss) | \$ 0.3 | \$ 0.2 | \$ 0.2 | \$ 0.0 | \$ (0.4) |
| Non-interest operating income (loss) (1) | 17.9 | (11.4) | 13.4 | 4.6 | (10.1) |
| Net operating revenues (2) | 18.2 | (11.2) | 13.6 | 4.6 | (10.5) |
| Operating expenses | (2.7) | (2.3) | (1.9) | (0.8) | (1.3) |
| Net operating income (loss) (3) | 15.5 | (13.5) | 11.7 | 3.8 | (11.8) |
| Net income (loss) attributable to the redeemable noncontrolling interest | 0.6 | (2.8) | 0.4 | 0.2 | (2.4) |
| Net Income (Loss) | \$ 14.9 | \$ (10.7) | \$ 11.3 | \$ 3.6 | \$ (9.4) |

2Q11 vs. 1Q11

The Asset Management Unit recorded Net Income in the second quarter 2011 of \$11.3 million, compared to Net Income of \$3.6 million in the first quarter 2011. The \$7.7 million quarterly increase was mainly due to an \$8.8 million increase in non-interest operating income attributable to net gains from trading activities in the Investment Fund, partially offset by a \$1.1 million increase in operating expenses mostly associated with performance-related expenses of the Investment Fund.

2Q11 vs. 2Q10

The Unit posted Net Income of \$11.3 million in the second quarter 2011, compared to a Net Loss of \$9.4 million in the second quarter 2010, due to gains from investments in the Investment Fund, partially offset by net income attributable to the redeemable non-controlling interest.

6M11 vs. 6M10

During the first six months 2011, the Unit posted Net Income of \$14.9 million, compared to a Net Loss of \$10.7 million in the same period 2010. The \$25.6 million year-on-year positive variation was mostly attributable to a \$29.3 million increase in non-interest operating income as a result of gains from investments in the Investment Fund, partially offset by a \$3.4 million increase in net income attributable to the redeemable non-controlling interest.

As of June 30, 2011, the Investment Fund's asset value totaled \$154 million, compared to \$161 million as of March 31, 2011, and \$193 million as of June 30, 2010. As of the same dates, Bladex's ownership of the Bladex Offshore Feeder Fund was 96.59%, 94.64% and 78.79%, respectively, with remaining balances owned by third party investors.

As part of the Board's decision to gradually reduce exposure to BCGF, the Bank redeemed \$15 million in the first six months 2011.

CONSOLIDATED RESULTS OF OPERATIONS

KEY FINANCIAL FIGURES AND RATIOS

The following table illustrates the consolidated results of operations of the Bank for the periods indicated below:

| (US\$ million, except percentages and per share amounts) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|--|----------|------------|----------|-----------|------------|
| Net Interest Income | \$ 44.9 | \$ 33.5 | \$ 23.5 | \$ 21.4 | \$ 17.2 |
| Net Operating Income (Loss) by Business Segment: | | | | | |
| Commercial Division | \$ 27.7 | \$ 23.4 | \$ 13.9 | \$ 13.9 | \$ 13.0 |
| Treasury Division | \$ 0.3 | \$ (5.5) | \$ 1.1 | \$ (0.9) | \$ (2.8) |
| Asset Management Unit | \$ 15.5 | \$ (13.5) | \$ 11.7 | \$ 3.8 | \$ (11.8) |
| Net Operating Income (loss) | \$ 43.5 | \$ 4.4 | \$ 26.7 | \$ 16.8 | \$ (1.6) |
| Net income (loss) | \$ 42.6 | \$ 9.0 | \$ 26.1 | \$ 16.5 | \$ (0.7) |
| Net income (loss) attributable to the redeemable noncontrolling interest | \$ 0.6 | \$ (2.8) | \$ 0.4 | \$ 0.2 | \$ (2.4) |
| Net Income attributable to Bladex | \$ 42.0 | \$ 11.8 | \$ 25.7 | \$ 16.3 | \$ 1.7 |
| Net Income per Share (5) | \$ 1.14 | \$ 0.32 | \$ 0.70 | \$ 0.44 | \$ 0.05 |
| Book Value per common share (period end) | \$ 19.73 | \$ 18.35 | \$ 19.73 | \$ 19.25 | \$ 18.35 |
| Return on Average Equity ("ROE") | 11.9 % | 3.5 % | 14.3 % | 9.4 % | 1.0 % |
| Operating Return on Average Equity ("Operating ROE") (6) | 12.3 % | 1.3 % | 14.9 % | 9.7 % | -1.0 % |
| Return on Average Assets ("ROA") | 1.6 % | 0.6 % | 1.9 % | 1.3 % | 0.2 % |
| Net Interest Margin | 1.74 % | 1.69 % | 1.75 % | 1.72 % | 1.67 % |
| Efficiency Ratio (7) | 36 % | 82 % | 33 % | 40 % | 120 % |
| Liquid Assets / Total Assets (8) | 6.0 % | 13.5 % | 6.0 % | 6.1 % | 13.5 % |
| Liquid Assets / Total Deposits | 16.8 % | 39.4 % | 16.8 % | 16.9 % | 39.4 % |
| Non-Accruing Loans to Total Loans, net | 0.6 % | 1.5 % | 0.6 % | 0.7 % | 1.5 % |
| Allowance for Credit Losses to Commercial Portfolio | 1.8 % | 2.7 % | 1.8 % | 1.9 % | 2.7 % |
| Total Assets | \$ 5,807 | \$ 4,412 | \$ 5,807 | \$ 5,301 | \$ 4,412 |

NET INTEREST INCOME AND MARGINS

| (US\$ million, except percentages) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|------------------------------------|---------|---------|---------|---------|---------|
| Net Interest Income (Loss) | | | | | |
| Commercial Division | \$ 42.1 | \$ 32.2 | \$ 21.7 | \$ 20.4 | \$ 17.0 |
| Treasury Division | 2.5 | 1.1 | 1.6 | 1.0 | 0.6 |
| Asset Management Unit | 0.3 | 0.2 | 0.2 | 0.0 | (0.4) |
| Consolidated | \$ 44.9 | \$ 33.5 | \$ 23.5 | \$ 21.4 | \$ 17.2 |
| Net Interest Margin* | 1.74 % | 1.69 % | 1.75 % | 1.72 % | 1.67 % |

* Net interest income divided by average balance of interest-earning assets.

Net interest margin stood at 1.75% in the second quarter 2011, compared to 1.72% in the first quarter 2011, and 1.67% in the second quarter 2010.

Net interest margin improved to 1.74% in the first six months 2011, compared to 1.69% in the same period of 2010.

2Q11 vs. 1Q11

In the second quarter 2011, net interest income amounted to \$23.5 million, an increase of \$2.1 million, or 10%, compared to \$21.4 million in the first quarter 2011, which primarily reflects:

- (i) A \$0.9 million increase in net interest income as the result of higher average interest-earning assets balances, primarily average loan portfolio balances (+8%), which resulted in a \$2.4 million overall increase in interest income, partially offset by a \$1.5 million increase in interest expense associated with an increase in average interest-bearing liabilities balances (+8%).
- (ii) A \$1.1 million increase in net interest income as the result of higher average yields on interest-earning assets (+3bps) to 2.64%, while the average yield paid on interest-bearing liabilities decreased 1 bp to 1.08%.

2Q11 vs. 2Q10

Net interest income increased \$6.3 million, or 37%, when compared to the second quarter 2010. This quarterly increase primarily reflects:

- (i) Higher average interest-earning asset balances, mainly average loan portfolio balances, which increased \$1.5 billion, or 50%, compared to the second quarter 2010, resulting in a \$9.5 million overall increase in interest income. Average volumes of interest-bearing liabilities increased \$1.3 billion, or 39%, resulting in a \$2.5 million overall increase in interest expense, the combined effects of which resulted in a \$6.9 million net increase in net interest income.
- (ii) A \$0.6 million decrease in net interest income as a result of lower average interest rates on the Bank's assets and liabilities. The average yield paid on interest-bearing liabilities decreased 18 bps to 1.08%, while the average yield on interest-earning assets decreased 1 bp to 2.64%.

6M11 vs. 6M10

During the first six months of 2011, net interest income amounted to \$44.9 million, compared to \$33.5 million in the same period 2010. The \$11.4 million, or 34%, increase of net interest income during the period primarily reflects:

- (i) Higher average interest-earning assets balances, primarily average loan portfolio balances (+49%), which resulted in an \$18.3 million overall increase in interest income, partially offset by a \$4.3 million increase in interest expense associated with an increase in average interest-bearing liabilities balances (+39%).
- (ii) Lower average interest rates on the Bank's assets and liabilities, which resulted in a \$2.6 million decrease in net interest income. The average yield paid on interest-bearing liabilities decreased 26 bps to 1.08% in 2011, while the average yield on interest-earning assets decreased 9 bps to 2.63% during the same period. Both effects were mostly attributable to lower interbank market rates.

FEES AND COMMISSIONS

| (US\$ million) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|--------------------------------|--------|--------|--------|--------|--------|
| Letters of credit | \$ 3.7 | \$ 4.6 | \$ 1.7 | \$ 2.0 | \$ 2.5 |
| Loan commitments | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 |
| Third party investors (BAM) | 0.1 | 0.3 | 0.0 | 0.1 | 0.2 |
| Other* | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 |
| Fees and Commissions, net | \$ 4.1 | \$ 5.2 | \$ 1.9 | \$ 2.2 | \$ 2.8 |

* Net of commission expenses

Fees and commissions decreased to \$1.9 million in the second quarter 2011, compared to \$2.2 million in the previous quarter, and \$2.8 million in the second quarter 2010. The quarterly decreases of \$0.3 million and \$0.9 million, respectively, were mostly the result of fees from lower letters of credit business.

During the first six months 2011, fees and commissions amounted to \$4.1 million, compared to \$5.2 million in the six months 2010, resulting in a \$1.1 million decrease in commission income, mainly from letters of credit transactions.

PORTFOLIO QUALITY AND PROVISION FOR CREDIT LOSSES

| (In US\$ million) | 30-Jun-10 | 30-Sep-10 | 31-Dec-10 | 31-Mar-11 | 30-Jun-11 |
|---|----------------|----------------|----------------|----------------|----------------|
| Allowance for Loan Losses: | | | | | |
| Balance at beginning of the period | \$ 73.9 | \$ 81.3 | \$ 68.7 | \$ 78.6 | \$ 83.4 |
| Provisions (reversals) | 8.7 | (12.6) | 12.8 | 4.8 | (2.6) |
| Charge-offs, net of recoveries | (1.4) | (0.0) | (2.9) | (0.0) | 0.0 |
| End of period balance | \$ 81.3 | \$ 68.7 | \$ 78.6 | \$ 83.4 | \$ 80.8 |
| Reserve for Losses on Off-balance Sheet Credit Risk: | | | | | |
| Balance at beginning of the period | \$ 23.6 | \$ 14.0 | \$ 26.7 | \$ 13.3 | \$ 8.8 |
| Provisions (reversals) | (9.6) | 12.7 | (13.3) | (4.5) | 3.1 |
| End of period balance | \$ 14.0 | \$ 26.7 | \$ 13.3 | \$ 8.8 | \$ 11.9 |
| Total Allowance for Credit Losses | \$ 95.3 | \$ 95.4 | \$ 92.0 | \$ 92.2 | \$ 92.7 |

Allowance for loan and off-balance sheet credit losses amounted to \$92.7 million as of June 30, 2011, compared to \$92.2 million as of March 31, 2011, and \$95.3 million as of June 30, 2010. The \$2.6 million year-on-year reduction in total allowance for credit losses was driven by lower generic reserve requirements relating to the improved risk profile in the Region and in the Bank's portfolio.

As of June 30, 2011, the non-accrual portfolio stood at \$29.0 million, the same level as of March 31, 2011, and compared to \$45.3 million as of June 30, 2010. As of June 30, 2011, principal amounts past due in the loan portfolio remained at \$1.0 million.

The ratio of the allowance for credit losses to the Commercial Portfolio stood at 1.8% as of June 30, 2011, compared to 1.9% as of March 31, 2011, and 2.7% as of June 30, 2010, while the ratio of non-accruing loans to the loan portfolio stood at 0.6%, 0.7%, and 1.5%, respectively, as of these dates.

OPERATING EXPENSES

| (US\$ million) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|--------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Salaries and other employee expenses | \$ 14.4 | \$ 10.9 | \$ 7.6 | \$ 6.8 | \$ 5.5 |
| Depreciation and amortization | 1.2 | 1.3 | 0.6 | 0.6 | 0.6 |
| Professional services | 1.9 | 2.3 | 1.0 | 0.9 | 1.2 |
| Maintenance and repairs | 0.8 | 0.7 | 0.4 | 0.4 | 0.3 |
| Expenses from the investment fund | 1.3 | 0.5 | 1.2 | 0.1 | 0.3 |
| Other operating expenses | 4.8 | 4.4 | 2.7 | 2.1 | 2.1 |
| Total Operating Expenses | \$ 24.4 | \$ 20.1 | \$ 13.4 | \$ 11.0 | \$ 10.0 |

Quarterly Variation

Operating expenses in the second quarter 2011 totaled \$13.4 million, compared to \$11.0 million in the first quarter 2011 and \$10.0 million in the second quarter 2010. The quarterly increases of \$2.4 million, or 22%, from the first quarter 2011, and \$3.4 million, or 34%, versus the second quarter 2010, were mostly attributable to higher salary and other employee expenses associated with the Commercial Division's business expansion in 2011, as well as performance-related expenses from the Investment Fund.

The Bank's second quarter 2011 efficiency ratio improved to 33%, compared to 40% in the first quarter 2011, and 120% in the second quarter 2010, mostly as a result of increased net operating revenues from each of the Bank's business segment, most significantly the Asset Management Unit.

During the second quarter 2011, the operating expenses to average assets ratio stood at 1.00%, compared to 0.89% in the previous quarter, and 0.98% in the second quarter 2010.

6M11 vs. 6M10

During the first six months 2011, operating expenses amounted to \$24.4 million, compared to \$20.1 million during the same period of 2010. The \$4.3 million, or 21%, increase in operating expenses during the period was primarily attributable to salary and other employee expenses associated with higher average headcount in support of the Commercial Division and risk management's expansion planned in 2011, and by performance-related expenses from the Investment Fund.

During the first six months 2011, the Bank's efficiency ratio improved to 36%, compared to 82% as of June 30, 2010, mainly as the result of a \$43.3 million increase in net operating revenues across all business segments during the period, of which \$29.4 million corresponds to the Asset Management Unit, \$9.1 million from the Commercial Division and \$4.8 million from the Treasury Division.

As of June 30, 2011, the Bank's operating expenses to average assets ratio improved to 0.95%, compared to 1.02% as of June 30, 2010.

CAPITAL RATIOS AND CAPITAL MANAGEMENT

The following graph illustrates the trends in Return on Average Stockholders' Equity and Tier 1 Capital Ratio evolution for the periods indicated, showing the Bank's progress in gradually improving ROE and prudently increasing leverage:

The following table shows capital amounts and ratios at the dates indicated:

| (US\$ million, except percentages and per share amounts) | 6M11 | 6M10 | 2Q11 | 1Q11 | 2Q10 |
|--|----------|----------|----------|----------|----------|
| Tier 1 Capital (9) | \$ 731 | \$ 680 | \$ 731 | \$ 709 | \$ 680 |
| Total Capital (10) | \$ 782 | \$ 716 | \$ 782 | \$ 755 | \$ 716 |
| Risk-Weighted Assets | \$ 4,047 | \$ 2,899 | \$ 4,047 | \$ 3,681 | \$ 2,899 |
| Tier 1 Capital Ratio | 18.1 % | 23.4 % | 18.1 % | 19.3 % | 23.4 % |
| Total Capital Ratio | 19.3 % | 24.7 % | 19.3 % | 20.5 % | 24.7 % |
| Stockholders' Equity | \$ 731 | \$ 673 | \$ 731 | \$ 709 | \$ 673 |
| Stockholders' Equity to Total Assets | 12.6 % | 15.2 % | 12.6 % | 13.4 % | 15.2 % |
| Other Comprehensive Income Account ("OCI") | \$ (3) | \$ (11) | \$ (3) | \$ (4) | \$ (11) |
| Leverage (times) (11) | 7.9 | 6.6 | 7.9 | 7.5 | 6.6 |

The Bank's equity consists entirely of issued and fully paid ordinary common stock. As of June 30, 2011, the Bank's Tier 1 capital ratio stood at 18.1%, compared to 19.3% as of March 31, 2011, and 23.4% as of June 30, 2010. The annual reduction in the Bank's Tier 1 Capital ratio was due to a \$1.1 billion increase in risk-weighted assets associated with the Bank's increased loan portfolio. The Bank's leverage stood at 7.9x, 7.5x, and 6.6x, respectively, as of these dates.

The Bank's common shares outstanding totaled 37.0 million as of June 30, 2011, compared to 36.7 million as of March 31, 2011, and 36.7 million as of June 30, 2010.

RECENT EVENTS

§ Quarterly dividend payment: During the Board of Director's meeting held July 18, 2011, the Bank's Board approved a quarterly common dividend of \$0.20 per share corresponding to the second quarter 2011. The dividend will be paid August 9, 2011, to stockholders registered as of August 1, 2011.

§ New Representative Office: On July 7, 2011, the Bank inaugurated a new representative office in Lima, Peru.

Note: Various numbers and percentages set forth in this press release have been rounded and, accordingly, may not total exactly.

Footnotes:

(1) Non-interest operating income (loss) refers to net other income (expense) excluding reversals (provisions) for credit losses and recoveries (impairment) on assets. By business segment, non-interest operating income includes: Commercial Division: Net fees and commissions and Net related other income (expense).

Treasury Division: net gain (loss) on sale of securities available-for-sale, impact of derivative hedging instruments, gain (loss) on foreign currency exchange, and gain (loss) on trading securities.

Asset Management Unit: Gain from Investment Fund trading and related other income (expense).

(2) Net Operating Revenues refers to net interest income plus non-interest operating income.

(3) Net Operating Income (Loss) refers to net interest income plus non-interest operating income, minus operating expenses.

(4) Treasury Division's net operating income includes: (i) interest income from interest bearing deposits with banks, investment securities and trading assets, net of allocated cost of funds; (ii) other income (expense) from derivative financial instrument and hedging; (iii) net gain (loss) from trading securities; (iv) net gain (loss) on sale of securities available for sale; (v) gain (loss) on foreign currency exchange; and (vi) allocated operating expenses.

(5) Net Income per Share calculations are based on the average number of shares outstanding during each period.

(6) Operating ROE: Annualized net operating income divided by average stockholders' equity.

(7) Efficiency ratio refers to consolidated operating expenses as a percentage of net operating revenues.

(8) Liquidity ratio refers to liquid assets as a percentage of total assets. Liquid assets consist of investment-grade 'A' securities, and cash and due from banks, excluding pledged regulatory deposits.

(9) Tier 1 Capital is calculated according to Basel I capital adequacy guidelines, and is equivalent to stockholders' equity excluding the OCI effect of the available for sale portfolio. Tier 1 Capital ratio is calculated as a percentage of risk weighted assets. Risk-weighted assets are, in turn, also calculated based on Basel I capital adequacy guidelines.

(10) Total Capital refers to Tier 1 Capital plus Tier 2 Capital, based on Basel I capital adequacy guidelines. Total Capital ratio refers to Total Capital as a percentage of risk weighted assets.

(11) Leverage corresponds to assets divided by stockholders' equity.

SAFE HARBOR STATEMENT

This press release contains forward-looking statements of expected future developments. The Bank wishes to ensure that such statements are accompanied by meaningful cautionary statements pursuant to the safe harbor established by the Private Securities Litigation Reform Act of 1995. The forward-looking statements in this press

release refer to the growth of the credit portfolio, including the trade portfolio, the increase in the number of the Bank's corporate clients, the positive trend of lending spreads, the increase in activities engaged in by the Bank that are derived from the Bank's client base, anticipated operating income and return on equity in future periods, including income derived from the Treasury Division and Asset Management Unit, the improvement in the financial and performance strength of the Bank and the progress the Bank is making. These forward-looking statements reflect the expectations of the Bank's management and are based on currently available data; however, actual experience with respect to these factors is subject to future events and uncertainties, which could materially impact the Bank's expectations. Among the factors that can cause actual performance and results to differ materially are as follows: the anticipated growth of the Bank's credit portfolio; the continuation of the Bank's preferred creditor status; the impact of increasing/decreasing interest rates and of the macroeconomic environment in the Region on the Bank's financial condition; the execution of the Bank's strategies and initiatives, including its revenue diversification strategy; the adequacy of the Bank's allowance for credit losses; the need for additional provisions for credit losses; the Bank's ability to achieve future growth, to reduce its liquidity levels and increase its leverage; the Bank's ability to maintain its investment-grade credit ratings; the availability and mix of future sources of funding for the Bank's lending operations; potential trading losses; the possibility of fraud; and the adequacy of the Bank's sources of liquidity to replace deposit withdrawals.

About Bladex

Bladex is a supranational bank originally established by the Central Banks of Latin American and Caribbean countries to support trade finance in the Region. Based in Panama, its shareholders include central banks and state-owned entities in 23 countries in the Region, as well as Latin American and international commercial banks, along with institutional and retail investors. Through June 30, 2011, Bladex had disbursed accumulated credits of approximately \$175 billion.

Conference Call Information

There will be a conference call to discuss the Bank's quarterly results on Friday, July 22, 2011 at 11:00 a.m. New York City time (Eastern Time). For those interested in participating, please dial (800) 311-9401 in the United States or, if outside the United States, (334) 323-7224. Participants should use conference ID# 8034, and dial in five minutes before the call is set to begin. There will also be a live audio webcast of the conference at <http://www.bladex.com>.

The conference call will become available for review on Conference Replay one hour after its conclusion, and will remain available through September 22, 2011. Please dial (877) 919-4059 or (334) 323-7226, and follow the instructions. The conference ID# for the replayed call is 53588479. For more information, please access <http://www.bladex.com> or contact:

Mr. Christopher Schech
Chief Financial Officer
Bladex
Calle 50 y Aquilino de la Guardia
Panama City, Panama
Tel: (507) 210-8630
E-mail address: cschech@bladex.com

Investor Relations Firm:
i-advize Corporate Communications, Inc.
Mrs. Melanie Carpenter / Mr. Peter Majeski
20 Broad Street, 25th Floor, New York, NY 10005
Tel: (212) 406-3694
E-mail address: bladex@i-advize.com

CONSOLIDATED BALANCE SHEETS

AT THE END OF,

| | (A) June 30, 2011 | (B) March 31, 2011 | (C) June 30, 2010 | (A) - (B) CHANGE | % | (A) - (C) CHANGE | % |
|--|-------------------------|--------------------------|-------------------------|---------------------|---|---------------------|---|
|--|-------------------------|--------------------------|-------------------------|---------------------|---|---------------------|---|

(In US\$ million)

ASSETS:

| | | | | | | | |
|--|-----------------|-----------------|-----------------|---------------|-----------|-------------------|-----------|
| Cash and due from banks | \$ 356 | \$ 328 | \$ 620 | \$ 28 | 9 | % \$ (264) | (43)% |
| Trading assets | 23 | 45 | 51 | (22) | (49) | (28) | (55) |
| Securities available-for-sale | 495 | 387 | 457 | 108 | 28 | 38 | 8 |
| Securities held-to-maturity | 34 | 33 | 13 | 1 | 3 | 21 | 162 |
| Investment fund | 154 | 161 | 193 | (7) | (4) | (39) | (20) |
| Loans | 4,778 | 4,385 | 3,100 | 393 | 9 | 1,678 | 54 |
| Less: | | | | | | | |
| Allowance for loan losses | (81) | (83) | (81) | 2 | (2) | 0 | 0 |
| Unearned income and deferred fees | (6) | (5) | (4) | (1) | 20 | (2) | 50 |
| Loans, net | 4,690 | 4,297 | 3,015 | 393 | 9 | 1,675 | 56 |
| Customers' liabilities under acceptances | 2 | 3 | 20 | (1) | (33) | (18) | (90) |
| Accrued interest receivable | 32 | 28 | 27 | 4 | 14 | 5 | 19 |
| Premises and equipment, net | 7 | 6 | 7 | 1 | 17 | 0 | 0 |
| Derivative financial instruments used for hedging - receivable | 2 | 2 | 1 | 0 | 0 | 1 | 100 |
| Other assets | 13 | 11 | 10 | 2 | 18 | 3 | 30 |
| TOTAL ASSETS | \$ 5,807 | \$ 5,301 | \$ 4,412 | \$ 506 | 10 | % \$ 1,395 | 32 |

LIABILITIES AND
STOCKHOLDERS'

EQUITY:

Deposits:

| | | | | | | | |
|--|-------|-------|-------|----------|--------|---------|-------|
| Demand | \$ 22 | \$ 35 | \$ 23 | \$ (13) | (37)% | \$ (1) | (4)% |
| Time | 2,063 | 1,873 | 1,484 | 190 | 10 | 579 | 39 |
| Total Deposits | 2,085 | 1,908 | 1,507 | 177 | 9 | 578 | 38 |
| Trading liabilities | 2 | 3 | 4 | (1) | (33) | (2) | (50) |
| Securities sold under repurchase agreements | 247 | 247 | 246 | 0 | 0 | 1 | 0 |
| Short-term borrowings | 1,105 | 1,153 | 434 | (48) | (4) | 671 | 155 |
| Acceptances outstanding | 2 | 3 | 20 | (1) | (33) | (18) | (90) |
| Accrued interest payable | 10 | 9 | 8 | 1 | 11 | 2 | 25 |
| Borrowings and long-term debt | 1,548 | 1,196 | 1,370 | 352 | 29 | 178 | 13 |

Edgar Filing: FOREIGN TRADE BANK OF LATIN AMERICA, INC. - Form 6-K

| | | | | | | | |
|---|-----------------|-----------------|-----------------|---------------|-------------|-----------------|-------------|
| Derivative financial instruments used for hedging - payable | 35 | 40 | 73 | (5) | (13) | (38) | (52) |
| Reserve for losses on off-balance sheet credit risk | 12 | 9 | 14 | 3 | 33 | (2) | (14) |
| Other liabilities | 26 | 16 | 24 | 10 | 63 | 2 | 8 |
| TOTAL LIABILITIES | \$ 5,071 | \$ 4,584 | \$ 3,699 | \$ 487 | 11 % | \$ 1,372 | 37 % |

| | | | | | | | |
|---|---|---|----|------|-------|-------|-------|
| Redeemable noncontrolling interest in the investment fund | 5 | 9 | 41 | (4) | (44) | (36) | (88) |
|---|---|---|----|------|-------|-------|-------|

STOCKHOLDERS' EQUITY:

| | | | | | | | |
|--|--------|--------|--------|------|-------|------|-------|
| Common stock, no par value, assigned value of US\$6.67 | 280 | 280 | 280 | 0 | 0 | 0 | 0 |
| Additional paid-in capital in excess of assigned value of common stock | 131 | 132 | 134 | (1) | (1) | (3) | (2) |
| Capital reserves | 95 | 95 | 95 | 0 | 0 | 0 | 0 |
| Retained earnings | 346 | 328 | 302 | 18 | 5 | 44 | 15 |
| Accumulated other comprehensive loss | (3) | (4) | (11) | 1 | (25) | 8 | (73) |
| Treasury stock | (118) | (123) | (127) | 5 | (4) | 9 | (7) |

| | | | | | | | |
|-----------------------------------|---------------|---------------|---------------|--------------|------------|--------------|------------|
| TOTAL STOCKHOLDERS' EQUITY | \$ 731 | \$ 709 | \$ 673 | \$ 22 | 3 % | \$ 58 | 9 % |
|-----------------------------------|---------------|---------------|---------------|--------------|------------|--------------|------------|

| | | | | | | | |
|---|-----------------|-----------------|-----------------|---------------|-------------|-----------------|-------------|
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 5,807 | \$ 5,301 | \$ 4,412 | \$ 506 | 10 % | \$ 1,395 | 32 % |
|---|-----------------|-----------------|-----------------|---------------|-------------|-----------------|-------------|

CONSOLIDATED STATEMENTS OF INCOME
(In US\$ thousand, except per share amounts and ratios)

FOR THE THREE MONTHS ENDED

| | (A) June 30, 2011 | (B) March 31, 2011 | (C) June 30, 2010 | (A) - (B) CHANGE | % | (A) - (C) CHANGE | % |
|--|-------------------------|--------------------------|-------------------------|---------------------|-----------|---------------------|--------------|
| INCOME STATEMENT DATA: | | | | | | | |
| Interest income | \$ 35,894 | \$ 32,858 | \$ 27,697 | \$ 3,036 | 9 | \$ 8,197 | 30 |
| Interest expense | (12,410) | (11,455) | (10,500) | (955) | 8 | (1,910) | 18 |
| NET INTEREST INCOME | 23,484 | 21,403 | 17,197 | 2,081 | 10 | 6,287 | 37 |
| Reversal (provision) for loan losses | 2,587 | (4,812) | (8,723) | 7,399 | (154) | 11,310 | (130) |
| NET INTEREST INCOME, AFTER PROVISION FOR LOAN LOSSES | 26,071 | 16,591 | 8,474 | 9,480 | 57 | 17,597 | 208 |
| OTHER INCOME (EXPENSE): | | | | | | | |
| Reversal (provision) for losses on off-balance sheet credit risk | (3,075) | 4,546 | 9,618 | (7,621) | (168) | (12,693) | (132) |
| Fees and commissions, net | 1,893 | 2,205 | 2,797 | (312) | (14) | (904) | (32) |
| Derivative financial instrument and hedging | 495 | 13 | (340) | 482 | 3,708 | 835 | (246) |
| Impairment of assets, net of recoveries | (57) | 0 | 0 | (57) | n.m. (*) | (57) | n.m. (*) |
| Net gain (loss) from investment fund trading | 13,314 | 4,499 | (10,343) | 8,815 | 196 | 23,657 | (229) |
| Net loss from trading securities | (588) | (902) | (502) | 314 | (35) | (86) | 17 |
| Net gain on sale of securities available-for-sale | 1,118 | 144 | 0 | 974 | 676 | 1,118 | n.m. (*) |
| Gain (loss) on foreign currency exchange | 165 | 366 | (568) | (201) | (55) | 733 | (129) |
| Other income (expense), net | 229 | 21 | 117 | 208 | 990 | 112 | 96 |
| NET OTHER INCOME (EXPENSE) | 13,494 | 10,892 | 779 | 2,602 | 24 | 12,715 | 1,632 |

OPERATING
EXPENSES:

| | | | | | | | |
|--------------------------------------|-----------------|------------------|-----------------|-----------------|-----------|-----------------|-----------|
| Salaries and other employee expenses | (7,554) | (6,821) | (5,478) | (733) | 11 | (2,076) | 38 |
| Depreciation and amortization | (620) | (622) | (601) | 2 | (0) | (19) | 3 |
| Professional services | (997) | (888) | (1,202) | (109) | 12 | 205 | (17) |
| Maintenance and repairs | (395) | (410) | (347) | 15 | (4) | (48) | 14 |
| Expenses from the investment fund | (1,164) | (113) | (278) | (1,051) | 930 | (886) | 319 |
| Other operating expenses | (2,674) | (2,128) | (2,126) | (546) | 26 | (548) | 26 |
| TOTAL OPERATING EXPENSES | (13,404) | (10,982) | (10,032) | (2,422) | 22 | (3,372) | 34 |

| | | | | | | | |
|-------------------|-----------|-----------|-----------|----------|----|-----------|-----------|
| Net Income (loss) | \$ 26,161 | \$ 16,501 | \$ (779) | \$ 9,660 | 59 | \$ 26,940 | n.m. (*) |
|-------------------|-----------|-----------|-----------|----------|----|-----------|-----------|

| | | | | | | | |
|--|-----|-----|----------|-----|-----|-------|--------|
| Net Income (loss) attributable to the redeemable noncontrolling interest | 421 | 197 | (2,442) | 224 | 114 | 2,863 | (117) |
|--|-----|-----|----------|-----|-----|-------|--------|

NET INCOME
ATTRIBUTABLE TO
BLADEX

| | | | | | | | |
|--|-----------|-----------|----------|----------|----|-------------|---------|
| | \$ 25,740 | \$ 16,304 | \$ 1,663 | \$ 9,436 | 58 | % \$ 24,077 | 1,448 % |
|--|-----------|-----------|----------|----------|----|-------------|---------|

PER COMMON
SHARE DATA:

| | | | |
|--------------------------|------|------|------|
| Basic earnings per share | 0.70 | 0.44 | 0.05 |
|--------------------------|------|------|------|

| | | | |
|----------------------------|------|------|------|
| Diluted earnings per share | 0.69 | 0.44 | 0.05 |
|----------------------------|------|------|------|

| | | | |
|-------------------------------|--------|--------|--------|
| Weighted average basic shares | 36,943 | 36,731 | 36,648 |
|-------------------------------|--------|--------|--------|

| | | | |
|---------------------------------|--------|--------|--------|
| Weighted average diluted shares | 37,201 | 36,993 | 36,808 |
|---------------------------------|--------|--------|--------|

PERFORMANCE
RATIOS:

| | | | | | | |
|--------------------------|-----|---|-----|---|-----|---|
| Return on average assets | 1.9 | % | 1.3 | % | 0.2 | % |
|--------------------------|-----|---|-----|---|-----|---|

| | | | | | | |
|--|------|---|-----|---|-----|---|
| Return on average stockholders' equity | 14.3 | % | 9.4 | % | 1.0 | % |
|--|------|---|-----|---|-----|---|

| | | | | | | |
|---------------------|------|---|------|---|------|---|
| Net interest margin | 1.75 | % | 1.72 | % | 1.67 | % |
|---------------------|------|---|------|---|------|---|

| | | | | | | |
|---------------------|------|---|------|---|------|---|
| Net interest spread | 1.56 | % | 1.52 | % | 1.38 | % |
|---------------------|------|---|------|---|------|---|

| | | | | | | |
|--|------|---|------|---|------|---|
| Operating expenses to total average assets | 1.00 | % | 0.89 | % | 0.98 | % |
|--|------|---|------|---|------|---|

(*) "n.m." means not meaningful.

EXHIBIT III

SUMMARY OF CONSOLIDATED FINANCIAL DATA
(Consolidated Statements of Income, Balance Sheets, and Selected Financial Ratios)

FOR THE SIX MONTHS ENDED
June 30, 2011 June 30, 2010
(In US\$ thousand, except per share amounts
& ratios)

| INCOME STATEMENT DATA: | | |
|--|------------------|------------------|
| | June 30, 2011 | June 30, 2010 |
| Net interest income | \$ 44,887 | \$ 33,483 |
| Fees and commissions, net | 4,098 | 5,178 |
| Reversal (provision) for loan and off-balance sheet credit losses, net | (754) | 4,363 |
| Derivative financial instrument and hedging | 508 | (1,294) |
| Impairment of assets, net of recoveries | (57) | 233 |
| Net gain (loss) from investment fund trading | 17,813 | (11,843) |
| Net loss from trading securities | (1,490) | (1,981) |
| Net gain on sale of securities available-for-sale | 1,262 | 0 |
| Gain on foreign currency exchange | 531 | 744 |
| Other income (expense), net | 250 | 188 |
| Operating expenses | (24,386) | (20,074) |
| Net Income | \$ 42,662 | \$ 8,997 |
| Net Income (loss) attributable to the redeemable noncontrolling interest | 618 | (2,762) |
| NET INCOME ATTRIBUTABLE TO BLADEX | \$ 42,044 | \$ 11,759 |
| BALANCE SHEET DATA (In US\$ millions): | | |
| Investment securities and trading assets | 552 | 521 |
| Investment fund | 154 | 193 |
| Loans, net | 4,690 | 3,015 |
| Total assets | 5,807 | 4,412 |
| Deposits | 2,085 | 1,507 |
| Securities sold under repurchase agreements | 247 | 246 |
| Short-term borrowings | 1,105 | 434 |
| Borrowings and long-term debt | 1,548 | 1,370 |
| Total liabilities | 5,071 | 3,699 |
| Stockholders' equity | 731 | 673 |
| PER COMMON SHARE DATA: | | |
| Basic earnings per share | 1.14 | 0.32 |
| Diluted earnings per share | 1.14 | 0.32 |
| Book value (period average) | 19.33 | 18.37 |
| Book value (period end) | 19.73 | 18.35 |
| (In thousand): | | |
| Weighted average basic shares | 36,838 | 36,604 |
| Weighted average diluted shares | 37,017 | 36,776 |
| Basic shares period end | 37,025 | 36,652 |
| SELECTED FINANCIAL RATIOS: | | |

PERFORMANCE RATIOS:

| | | | | |
|--|------|---|------|---|
| Return on average assets | 1.6 | % | 0.6 | % |
| Return on average stockholders' equity | 11.9 | % | 3.5 | % |
| Net interest margin | 1.74 | % | 1.69 | % |
| Net interest spread | 1.54 | % | 1.38 | % |
| Operating expenses to total average assets | 0.95 | % | 1.02 | % |

ASSET QUALITY RATIOS:

| | | | | |
|--|-----|---|-----|---|
| Non-accruing loans to total loans, net of discounts (1) | 0.6 | % | 1.5 | % |
| Charge offs to total loan portfolio (1) | 0.0 | % | 0.1 | % |
| Allowance for loan losses to total loan portfolio (1) | 1.7 | % | 2.6 | % |
| Allowance for losses on off-balance sheet credit risk to total contingencies | 2.7 | % | 3.1 | % |

CAPITAL RATIOS:

| | | | | |
|--|------|---|------|---|
| Stockholders' equity to total assets | 12.6 | % | 15.2 | % |
| Tier 1 capital to risk-weighted assets | 18.1 | % | 23.4 | % |
| Total capital to risk-weighted assets | 19.3 | % | 24.7 | % |

(1) Loan portfolio is presented net of unearned income and deferred loan fees.

CONSOLIDATED STATEMENTS OF INCOME

FOR THE SIX MONTHS
ENDED,

| | (A) June 30, 2011 | (B) June 30, 2010 | (A) - (B) CHANGE | % |
|---|----------------------|----------------------|---------------------|--------------|
| (In US\$ thousand) | | | | |
| INCOME STATEMENT DATA: | | | | |
| Interest income | \$ 68,752 | \$ 54,716 | \$ 14,036 | 26 % |
| Interest expense | (23,865) | (21,233) | (2,632) | 12 |
| NET INTEREST INCOME | 44,887 | 33,483 | 11,404 | 34 |
| Provision for loan losses | (2,225) | (8,882) | 6,657 | (75) |
| NET INTEREST INCOME, AFTER PROVISION FOR LOAN LOSSES | 42,662 | 24,601 | 18,061 | 73 |
| OTHER INCOME (EXPENSE): | | | | |
| Reversal for losses on off-balance sheet credit risk | 1,471 | 13,245 | (11,774) | (89) |
| Fees and commissions, net | 4,098 | 5,178 | (1,080) | (21) |
| Derivative financial instrument and hedging | 508 | (1,294) | 1,802 | (139) |
| Impairment of assets, net of recoveries | (57) | 233 | (290) | (124) |
| Net gain (loss) from investment fund trading | 17,813 | (11,843) | 29,656 | (250) |
| Net loss from trading securities | (1,490) | (1,981) | 491 | (25) |
| Net gain on sale of securities available-for-sale | 1,262 | 0 | 1,262 | n.m. (*) |
| Gain on foreign currency exchange | 531 | 744 | (213) | (29) |
| Other income (expense), net | 250 | 188 | 62 | 33 |
| NET OTHER INCOME (EXPENSE) | 24,386 | 4,470 | 19,916 | 446 |
| OPERATING EXPENSES: | | | | |
| Salaries and other employee expenses | (14,375) | (10,887) | (3,488) | 32 |
| Depreciation and amortization | (1,242) | (1,277) | 35 | (3) |
| Professional services | (1,885) | (2,308) | 423 | (18) |
| Maintenance and repairs | (805) | (694) | (111) | 16 |
| Expenses from the investment fund | (1,277) | (535) | (742) | 139 |
| Other operating expenses | (4,802) | (4,373) | (429) | 10 |
| TOTAL OPERATING EXPENSES | (24,386) | (20,074) | (4,312) | 21 |
| Net Income | \$ 42,662 | \$ 8,997 | \$ 33,665 | 374 |
| Net Income (loss) attributable to the redeemable noncontrolling interest | 618 | (2,762) | 3,380 | (122) |
| Net Income attributable to Bladex | \$ 42,044 | \$ 11,759 | \$ 30,285 | 258 % |

(*)

"n.m." means not meaningful.

EXHIBIT V

CONSOLIDATED NET INTEREST INCOME AND AVERAGE BALANCES

| | FOR THE THREE MONTHS ENDED, | | | | | | | | |
|--|-----------------------------|----------------|---------------|-----------------|----------------|---------------|-----------------|----------------|---------------|
| | June 30, 2011 | | | March 31, 2011 | | | June 30, 2010 | | |
| | AVERAGE | AVG. | AVERAGE | AVG. | AVERAGE | AVG. | AVERAGE | AVG. | |
| | BALANCE | INTEREST RATE | BALANCE | INTEREST RATE | BALANCE | INTEREST RATE | BALANCE | INTEREST RATE | |
| | (In US\$ million) | | | | | | | | |
| INTEREST EARNING ASSETS | | | | | | | | | |
| Interest bearing deposits with banks | \$ 334 | \$ 0.2 | 0.21 % | \$ 317 | \$ 0.2 | 0.23 % | \$ 468 | \$ 0.2 | 0.20 % |
| Loans, net of unearned income & deferred loan fees | 4,407 | 31.4 | 2.82 | 4,085 | 29.2 | 2.86 | 2,912 | 23.5 | 3.20 |
| Non-accrual loans | 29 | 0.6 | 7.75 | 29 | 0.6 | 8.36 | 48 | 0.8 | 6.45 |
| Trading assets | 29 | 0.4 | 6.15 | 45 | 0.7 | 6.08 | 51 | 0.8 | 6.13 |
| Investment securities | 427 | 2.7 | 2.53 | 395 | 1.8 | 1.83 | 464 | 2.0 | 1.70 |
| Investment fund | 154 | 0.6 | 1.53 | 164 | 0.4 | 0.95 | 198 | 0.4 | 0.73 |
| TOTAL INTEREST EARNING ASSETS | \$ 5,380 | \$ 35.9 | 2.64 % | \$ 5,036 | \$ 32.9 | 2.61 % | \$ 4,140 | \$ 27.7 | 2.65 % |
| Non interest earning assets | | | | | | | | | |
| | 42 | | | 46 | | | 45 | | |
| Allowance for loan losses | (83) | | | (79) | | | (75) | | |
| Other assets | 13 | | | 13 | | | 11 | | |
| TOTAL ASSETS | \$ 5,352 | | | \$ 5,016 | | | \$ 4,121 | | |
| INTEREST BEARING LIABILITIES | | | | | | | | | |
| Deposits | \$ 1,904 | \$ 1.9 | 0.38 % | \$ 1,790 | \$ 1.9 | 0.42 % | \$ 1,395 | \$ 1.7 | 0.50 % |
| Trading liabilities | 2 | 0.0 | 0.00 | 3 | 0.0 | 0.00 | 4 | 0.0 | 0.00 |
| Investment fund | 0 | 0.0 | n.m. (*) | 0 | 0.0 | n.m. (*) | 0 | 0.3 | n.m. (*) |
| Securities sold under repurchase agreement and Short-term borrowings | 1,228 | 3.1 | 1.01 | 1,246 | 3.3 | 1.05 | 506 | 1.3 | 1.04 |
| Borrowings and long term debt | 1,417 | 7.4 | 2.07 | 1,165 | 6.3 | 2.15 | 1,380 | 7.1 | 2.04 |
| TOTAL INTEREST BEARING | \$ 4,551 | \$ 12.4 | 1.08 % | \$ 4,203 | \$ 11.5 | 1.09 % | \$ 3,284 | \$ 10.5 | 1.26 % |

EXHIBIT VI

CONSOLIDATED NET INTEREST INCOME AND AVERAGE BALANCES

FOR THE SIX MONTHS ENDED,

| | June 30, 2011 | | | June 30, 2010 | | |
|--|--------------------|---------------|---------------|--------------------|---------------|---------------|
| | AVERAGE BALANCE | INTEREST | AVG. RATE | AVERAGE BALANCE | INTEREST | AVG. RATE |
| | (In US\$ million) | | | | | |
| INTEREST EARNING ASSETS | | | | | | |
| Interest bearing deposits with banks | \$325 | \$0.4 | 0.22 % | \$431 | \$0.4 | 0.20 % |
| Loans, net of unearned income & deferred loan fees | 4,247 | 60.6 | 2.84 | 2,815 | 45.3 | 3.20 |
| Non-accrual loans | 29 | 1.2 | 8.05 | 49 | 1.9 | 7.56 |
| Trading assets | 37 | 1.1 | 6.11 | 50 | 1.6 | 6.17 |
| Investment securities | 411 | 4.5 | 2.19 | 461 | 4.0 | 1.72 |
| Investment fund | 159 | 1.0 | 1.23 | 199 | 1.6 | 1.57 |
| TOTAL INTEREST EARNING ASSETS | \$5,209 | \$68.8 | 2.63 % | \$4,006 | \$54.7 | 2.72 % |
| Non interest earning assets | 44 | | | 46 | | |
| Allowance for loan losses | (81) | | | (75) | | |
| Other assets | 13 | | | 11 | | |
| TOTAL ASSETS | \$5,185 | | | \$3,988 | | |
| INTEREST BEARING LIABILITIES | | | | | | |
| Deposits | \$1,847 | \$3.7 | 0.40 % | \$1,355 | \$3.9 | 0.58 % |
| Trading liabilities | 2 | 0.0 | 0.00 | 4 | 0.0 | 0.00 |
| Investment fund | 0 | 0.0 | n.m. (*) | 0 | 0.5 | n.m. (*) |
| Securities sold under repurchase agreement and Short-term borrowings | 1,237 | 6.4 | 1.03 | 403 | 2.3 | 1.13 |
| Borrowings and long term debt | 1,292 | 13.7 | 2.11 | 1,387 | 14.5 | 2.08 |
| TOTAL INTEREST BEARING LIABILITIES | \$4,378 | \$23.9 | 1.08 % | \$3,149 | \$21.2 | 1.34 % |
| Non interest bearing liabilities and other liabilities | \$84 | | | \$125 | | |
| TOTAL LIABILITIES | 4,461 | | | 3,274 | | |
| | 12 | | | 41 | | |

Redeemable noncontrolling
interest in the investment fund

STOCKHOLDERS' EQUITY 712 673

TOTAL LIABILITIES AND
STOCKHOLDERS' EQUITY \$5,185 \$3,988

| | | | | | | |
|---|--------|------|---|--------|------|---|
| NET INTEREST SPREAD | | 1.54 | % | | 1.38 | % |
| NET INTEREST INCOME AND NET INTEREST MARGIN | \$44.9 | 1.74 | % | \$33.5 | 1.69 | % |

(*) "n.m." means not meaningful.

CONSOLIDATED STATEMENT OF INCOME
(In US\$ thousand, except per share amounts and ratios)

| | SIX MONTHS ENDED | | FOR THE THREE MONTHS ENDED | | | | SIX MONTHS ENDED |
|---|------------------|---------------|----------------------------|---------------|---------------|---------------|------------------|
| | JUN 30/11 | JUN 30/11 | MAR 31/11 | DEC 31/10 | SEP 30/10 | JUN 30/10 | JUN 30/10 |
| INCOME STATEMENT DATA: | | | | | | | |
| Interest income | \$ 68,752 | \$ 35,894 | \$ 32,858 | \$ 33,203 | \$ 31,559 | \$ 27,697 | \$ 54,716 |
| Interest expense | (23,865) | (12,410) | (11,455) | (12,181) | (11,561) | (10,500) | (21,233) |
| NET INTEREST INCOME | 44,887 | 23,484 | 21,403 | 21,022 | 19,998 | 17,197 | 33,483 |
| Reversal (provision) for loan losses | (2,225) | 2,587 | (4,812) | (12,776) | 12,567 | (8,723) | (8,882) |
| NET INTEREST INCOME AFTER REVERSAL (PROVISION) FOR LOAN LOSSES | 42,662 | 26,071 | 16,591 | 8,246 | 32,565 | 8,474 | 24,601 |
| OTHER INCOME (EXPENSE): | | | | | | | |
| Reversal (provision) for losses on off-balance sheet credit risk | 1,471 | (3,075) | 4,546 | 13,343 | (12,661) | 9,618 | 13,245 |
| Fees and commissions, net | 4,098 | 1,893 | 2,205 | 3,102 | 2,045 | 2,797 | 5,178 |
| Derivative financial instrument and hedging | 508 | 495 | 13 | (117) | (36) | (340) | (1,294) |
| Impairment of assets, net of recoveries | (57) | (57) | 0 | 0 | 0 | 0 | 233 |
| Net gain (loss) from investment fund trading | 17,813 | 13,314 | 4,499 | (331) | 4,179 | (10,343) | (11,843) |
| Net loss from trading securities | (1,490) | (588) | (902) | (507) | (1,115) | (502) | (1,981) |
| Net gains on sale of securities available-for-sale | 1,262 | 1,118 | 144 | 2,346 | 0 | 0 | 0 |
| Gain (loss) on foreign currency exchange | 531 | 165 | 366 | 404 | 722 | (568) | 744 |
| | 250 | 229 | 21 | 499 | 146 | 117 | 188 |

| | | | | | | | | | | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---|--|--|--|--|--|--|
| Other income (expense), net | | | | | | | | | | | | | | |
| NET OTHER INCOME (EXPENSE) | 24,386 | 13,494 | 10,892 | 18,739 | (6,720) | 779 | 4,470 | | | | | | | |
| TOTAL OPERATING EXPENSES: | (24,386) | (13,404) | (10,982) | (11,636) | (10,370) | (10,032) | (20,074) | | | | | | | |
| Net Income (loss) | \$ 42,662 | \$ 26,161 | \$ 16,501 | \$ 15,349 | \$ 15,475 | \$ (779) | \$ 8,997 | | | | | | | |
| Net Income (loss) attributable to the redeemable noncontrolling interest | 618 | 421 | 197 | (168) | 507 | (2,442) | (2,762) | | | | | | | |
| NET INCOME ATTRIBUTABLE TO BLADEX | \$ 42,044 | \$ 25,740 | \$ 16,304 | \$ 15,517 | \$ 14,968 | \$ 1,663 | \$ 11,759 | | | | | | | |
| SELECTED FINANCIAL DATA PER COMMON SHARE DATA | | | | | | | | | | | | | | |
| Basic earnings per share | \$ 1.14 | \$ 0.70 | \$ 0.44 | \$ 0.42 | \$ 0.41 | \$ 0.05 | \$ 0.32 | | | | | | | |
| PERFORMANCE RATIOS | | | | | | | | | | | | | | |
| Return on average assets | 1.6 | % 1.9 | % 1.3 | % 1.3 | % 1.3 | % 0.2 | % 0.6 | % | | | | | | |
| Return on average stockholders' equity | 11.9 | % 14.3 | % 9.4 | % 8.9 | % 8.7 | % 1.0 | % 3.5 | % | | | | | | |
| Net interest margin | 1.74 | % 1.75 | % 1.72 | % 1.70 | % 1.73 | % 1.67 | % 1.69 | % | | | | | | |
| Net interest spread | 1.54 | % 1.56 | % 1.52 | % 1.47 | % 1.48 | % 1.38 | % 1.38 | % | | | | | | |
| Operating expenses to average assets | 0.95 | % 1.00 | % 0.89 | % 0.94 | % 0.91 | % 0.98 | % 1.02 | % | | | | | | |

EXHIBIT VIII

BUSINESS SEGMENT ANALYSIS
(In US\$ million)

FOR THE SIX MONTHS
ENDED
JUN 30/11 JUN 30/10 FOR THE THREE MONTHS ENDED
JUN 30/11 MAR 31/11 JUN 30/10

COMMERCIAL DIVISION:

| | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|
| Net interest income (1) | \$42.1 | \$32.2 | \$21.7 | \$20.4 | \$17.0 |
| Non-interest operating income (2) | 4.1 | 4.9 | 2.0 | 2.1 | 2.7 |
| Operating expenses (3) | (18.5) | (13.7) | (9.8) | (8.6) | (6.7) |
| Net operating income (4) | 27.7 | 23.4 | 13.9 | 13.9 | 13.0 |
| Reversal (provision) for loan and off-balance sheet credit losses, net | (0.8) | 4.4 | (0.5) | (0.3) | 0.9 |
| Impairment of assets, net of recoveries | (0.1) | 0.2 | (0.1) | 0.0 | 0.0 |
| NET INCOME ATTRIBUTABLE TO BLADEX | \$26.8 | \$28.0 | \$13.3 | \$13.6 | \$13.9 |
| Average interest-earning assets (5) | 4,276 | 2,864 | 4,436 | 4,115 | 2,960 |
| End-of-period interest-earning assets (5) | 4,772 | 3,096 | 4,772 | 4,380 | 3,096 |

TREASURY DIVISION:

| | | | | | |
|---|--------------|-----------------|--------------|-----------------|-----------------|
| Net interest income (1) | \$2.5 | \$1.1 | \$1.6 | \$1.0 | \$0.6 |
| Non-interest operating income (loss)(2) | 1.0 | (2.4) | 1.2 | (0.3) | (1.4) |
| Operating expenses (3) | (3.2) | (4.2) | (1.7) | (1.6) | (2.0) |
| Net operating income (loss) (4) | 0.3 | (5.5) | 1.1 | (0.9) | (2.8) |
| NET INCOME (LOSS) ATTRIBUTABLE TO BLADEX | \$0.3 | \$(5.5) | \$1.1 | \$(0.9) | \$(2.8) |
| Average interest-earning assets (6) | 774 | 942 | 790 | 757 | 982 |
| End-of-period interest-earning assets (6) | 908 | 1,140 | 908 | 793 | 1,140 |

ASSET MANAGEMENT UNIT:

| | | | | | |
|--|---------------|------------------|---------------|--------------|-----------------|
| Net interest income (loss) (1) | \$0.3 | \$0.2 | \$0.2 | \$0.0 | \$(0.4) |
| Non-interest operating income (loss) (2) | 17.9 | (11.4) | 13.4 | 4.6 | (10.1) |
| Operating expenses (3) | (2.7) | (2.3) | (1.9) | (0.8) | (1.3) |
| Net operating income (loss) (4) | 15.5 | (13.5) | 11.7 | 3.8 | (11.8) |
| Net income (loss) | 15.5 | (13.5) | 11.7 | 3.8 | (11.8) |
| Net income (loss) attributable to the redeemable noncontrolling interest | 0.6 | (2.8) | 0.4 | 0.2 | (2.4) |
| NET INCOME (LOSS) ATTRIBUTABLE TO BLADEX | \$14.9 | \$(10.7) | \$11.3 | \$3.6 | \$(9.4) |

| | | | | | |
|---|-----|-----|-----|-----|-----|
| Average interest-earning assets (7) | 159 | 199 | 154 | 164 | 198 |
| End-of-period interest-earning assets (7) | 154 | 193 | 154 | 161 | 193 |

CONSOLIDATED:

| | | | | | |
|--|---------|---------|---------|---------|---------|
| Net interest income (1) | \$44.9 | \$33.5 | \$23.5 | \$21.4 | \$17.2 |
| Non-interest operating income (2) | 23.0 | (8.9) | 16.6 | 6.4 | (8.8) |
| Operating expenses (3) | (24.4) | (20.2) | (13.4) | (11.0) | (10.0) |
| Net operating income (4) | 43.5 | 4.4 | 26.7 | 16.8 | (1.6) |
| Reversal (provision) for loan and off-balance sheet credit losses, net | (0.8) | 4.4 | (0.5) | (0.3) | 0.9 |
| Impairment of assets, net of recoveries | (0.1) | 0.2 | (0.1) | 0.0 | 0.0 |
| Net income (loss) | 42.6 | 9.0 | 26.1 | 16.5 | (0.7) |
| Net income (loss) attributable to the redeemable noncontrolling interest | 0.6 | (2.8) | 0.4 | 0.2 | (2.4) |

NET INCOME ATTRIBUTABLE TO BLADEX

| | | | | | |
|---------------------------------------|--------|--------|--------|--------|-------|
| | \$42.0 | \$11.8 | \$25.7 | \$16.3 | \$1.7 |
| Average interest-earning assets | 5,209 | 4,006 | 5,380 | 5,036 | 4,140 |
| End-of-period interest-earning assets | 5,834 | 4,429 | 5,834 | 5,334 | 4,429 |

The bank has aligned its operations into three major business segments, based on the nature of clients, products and on credit risk standards.

Interest expenses are allocated based on average credits.

- (1) Interest income on interest-earning assets, net of allocated cost of funds.
- (2) Non-interest operating income consists of net other income (expense), excluding reversals of provisions for credit losses and impairment on assets.
- (3) Operating expenses are calculated based on average credits.
- (4) Net operating income refers to net income excluding reversals of provisions for credit losses and impairment on assets.
- (5) Includes loans, net of unearned income and deferred loan fees.
- (6) Includes cash and due from banks, interest-bearing deposits with banks, securities available for sale, securities held to maturity, and trading assets.
- (7) Includes investment fund.

EXHIBIT IX

**CREDIT PORTFOLIO
DISTRIBUTION BY COUNTRY**
(In US\$ million)

AT THE END OF,

| COUNTRY | (A) 30JUN11 | | (B) 31MAR11 | | (C) 30JUN10 | | Change in Amount | |
|--|----------------|------------------------------|----------------|------------------------------|----------------|------------------------------|------------------|----------------|
| | Amount | % of Total Outstanding | Amount | % of Total Outstanding | Amount | % of Total Outstanding | (A) - (B) | (A) - (C) |
| ARGENTINA | \$340 | 5.9 | \$234 | 4.5 | \$204 | 5.0 | \$106 | \$136 |
| BRAZIL | 1,911 | 33.1 | 1,929 | 36.9 | 1,623 | 39.9 | (18) | 288 |
| CHILE | 505 | 8.8 | 390 | 7.5 | 279 | 6.9 | 115 | 226 |
| COLOMBIA | 814 | 14.1 | 722 | 13.8 | 496 | 12.2 | 92 | 318 |
| COSTA RICA | 116 | 2.0 | 103 | 2.0 | 133 | 3.3 | 13 | (17) |
| DOMINICAN REPUBLIC | 136 | 2.4 | 142 | 2.7 | 80 | 2.0 | (6) | 56 |
| ECUADOR | 226 | 3.9 | 226 | 4.3 | 109 | 2.7 | 0 | 117 |
| EL SALVADOR | 17 | 0.3 | 54 | 1.0 | 34 | 0.8 | (37) | (17) |
| GUATEMALA | 130 | 2.3 | 93 | 1.8 | 91 | 2.2 | 37 | 39 |
| HONDURAS | 36 | 0.6 | 51 | 1.0 | 28 | 0.7 | (15) | 8 |
| JAMAICA | 55 | 1.0 | 38 | 0.7 | 18 | 0.4 | 17 | 37 |
| MEXICO | 537 | 9.3 | 501 | 9.6 | 387 | 9.5 | 36 | 150 |
| PANAMA | 182 | 3.2 | 124 | 2.4 | 121 | 3.0 | 58 | 61 |
| PERU | 278 | 4.8 | 355 | 6.8 | 244 | 6.0 | (77) | 34 |
| TRINIDAD & TOBAGO | 184 | 3.2 | 114 | 2.2 | 39 | 1.0 | 70 | 145 |
| UNITED STATES | 17 | 0.3 | 0 | 0.0 | 19 | 0.5 | 17 | (2) |
| URUGUAY | 123 | 2.1 | 0 | 0.0 | 3 | 0.1 | 123 | 120 |
| VENEZUELA | 39 | 0.7 | 72 | 1.4 | 84 | 2.1 | (33) | (45) |
| MULTILATERAL ORGANIZATIONS | 94 | 1.6 | 65 | 1.2 | 50 | 1.2 | 29 | 44 |
| OTHER | 26 | 0.5 | 12 | 0.2 | 29 | 0.7 | 14 | (3) |
| TOTAL CREDIT PORTFOLIO (1) | \$5,766 | 100 % | \$5,225 | 100 % | \$4,071 | 100 % | \$541 | \$1,695 |
| UNEARNED INCOME AND COMMISSION (2) | (6) | | (5) | | (4) | | (1) | (2) |
| TOTAL CREDIT PORTFOLIO, NET OF UNEARNED INCOME AND COMMISSION | \$5,760 | | \$5,220 | | \$4,067 | | \$540 | \$1,693 |

- (1) Includes book value of loans, fair value of investment securities, acceptances, and contingencies (including confirmed letters of credit, stand-by letters of credit, and guarantees covering commercial and country risks, credit default swap and credit commitments).
 - (2) Represents unearned income and commission on loans.
-

EXHIBIT X

**COMMERCIAL PORTFOLIO
DISTRIBUTION BY COUNTRY**
(In US\$ million)

AT THE END OF,

| COUNTRY | (A) 30JUN11 | | (B) 31MAR11 | | (C) 30JUN10 | | Change in Amount | |
|--|----------------|------------------------------|----------------|------------------------------|----------------|------------------------------|------------------|----------------|
| | Amount | % of Total Outstanding | Amount | % of Total Outstanding | Amount | % of Total Outstanding | (A) - (B) | (A) - (C) |
| ARGENTINA | \$340 | 6.5 | \$234 | 4.9 | \$204 | 5.8 | \$106 | \$136 |
| BRAZIL | 1,813 | 34.8 | 1,826 | 38.4 | 1,496 | 42.2 | (13) | 317 |
| CHILE | 477 | 9.1 | 362 | 7.6 | 251 | 7.1 | 115 | 226 |
| COLOMBIA | 706 | 13.5 | 620 | 13.0 | 342 | 9.6 | 86 | 364 |
| COSTA RICA | 116 | 2.2 | 103 | 2.2 | 133 | 3.7 | 13 | (17) |
| DOMINICAN REPUBLIC | 134 | 2.6 | 140 | 2.9 | 75 | 2.1 | (6) | 59 |
| ECUADOR | 226 | 4.3 | 226 | 4.7 | 109 | 3.1 | 0 | 117 |
| EL SALVADOR | 2 | 0.0 | 39 | 0.8 | 18 | 0.5 | (37) | (16) |
| GUATEMALA | 119 | 2.3 | 82 | 1.7 | 80 | 2.3 | 37 | 39 |
| HONDURAS | 36 | 0.7 | 51 | 1.1 | 28 | 0.8 | (15) | 8 |
| JAMAICA | 55 | 1.1 | 38 | 0.8 | 18 | 0.5 | 17 | 37 |
| MEXICO | 455 | 8.7 | 454 | 9.5 | 329 | 9.3 | 1 | 126 |
| PANAMA | 102 | 2.0 | 70 | 1.5 | 77 | 2.2 | 32 | 25 |
| PERU | 245 | 4.7 | 317 | 6.7 | 213 | 6.0 | (72) | 32 |
| TRINIDAD & TOBAGO | 184 | 3.5 | 114 | 2.4 | 39 | 1.1 | 70 | 145 |
| UNITED STATES | 17 | 0.3 | 0 | 0.0 | 19 | 0.5 | 17 | (2) |
| URUGUAY | 123 | 2.4 | 0 | 0.0 | 3 | 0.1 | 123 | 120 |
| VENEZUELA | 39 | 0.7 | 72 | 1.5 | 84 | 2.4 | (33) | (45) |
| OTHER | 26 | 0.5 | 11 | 0.2 | 29 | 0.8 | 15 | (3) |
| TOTAL COMMERCIAL PORTFOLIO (1) | \$5,215 | 100 % | \$4,759 | 100 % | \$3,547 | 100 % | \$456 | \$1,668 |
| UNEARNED INCOME AND COMMISSION (2) | (6) | | (5) | | (4) | | (1) | (2) |
| TOTAL COMMERCIAL PORTFOLIO, NET OF UNEARNED INCOME AND COMMISSION | \$5,209 | | \$4,754 | | \$3,543 | | \$455 | \$1,666 |

- (1) Includes book value of loans, acceptances, and contingencies (including confirmed letters of credit, stand-by letters of credit, and guarantees covering commercial and country risks and credit commitments).
- (2) Represents unearned income and commission on loans.
-

TREASURY PORTFOLIO
DISTRIBUTION BY COUNTRY
(In US\$ million)

| COUNTRY | AT THE END OF, | | | Change in Amount | |
|-------------------------------|----------------|----------------|----------------|------------------|-----------|
| | (A) 30JUN11 | (B) 31MAR11 | (C) 30JUN10 | (A) - (B) | (A) - (C) |
| BRAZIL | \$98 | \$103 | \$127 | \$(5) | \$(29) |
| CHILE | 28 | 28 | 28 | 0 | 0 |
| COLOMBIA | 108 | 102 | 154 | 6 | (46) |
| DOMINICAN REPUBLIC | 2 | 2 | 5 | 0 | (3) |
| EL SALVADOR | 15 | 15 | 16 | 0 | (1) |
| GUATEMALA | 11 | 11 | 11 | 0 | 0 |
| MEXICO | 82 | 47 | 58 | 35 | 24 |
| PANAMA | 80 | 54 | 44 | 26 | 36 |
| PERU | 33 | 38 | 31 | (5) | 2 |
| MULTILATERAL ORGANIZATIONS | 94 | 65 | 50 | 29 | 44 |
| TOTAL TREASURY PORTOFOLIO (1) | \$551 | \$465 | \$524 | \$86 | \$27 |

(1) Includes securities available for sale and held to maturity, trading assets and contingent assets, which consist of credit default swap.

EXHIBIT XII

CREDIT DISBURSEMENTS
DISTRIBUTION BY COUNTRY
(In US\$ million)

| COUNTRY | QUARTERLY INFORMATION | | | Change in Amount | |
|-----------------------------------|-----------------------|----------------|----------------|------------------|----------------|
| | (A) 2QTR11 | (B) 1QTR11 | (C) 2QTR10 | (A) - (B) | (A) - (C) |
| ARGENTINA | \$189 | \$57 | \$60 | \$132 | \$129 |
| BRAZIL | 626 | 466 | 520 | 160 | 106 |
| CHILE | 228 | 111 | 20 | 117 | 208 |
| COLOMBIA | 481 | 405 | 264 | 76 | 217 |
| COSTA RICA | 105 | 79 | 85 | 26 | 20 |
| DOMINICAN REPUBLIC | 239 | 305 | 39 | (66) | 200 |
| ECUADOR | 191 | 197 | 70 | (6) | 121 |
| EL SALVADOR | 1 | 1 | 11 | 0 | (10) |
| GUATEMALA | 98 | 38 | 46 | 60 | 52 |
| HONDURAS | 26 | 40 | 19 | (14) | 7 |
| JAMAICA | 70 | 47 | 37 | 23 | 33 |
| MEXICO | 342 | 174 | 66 | 168 | 276 |
| PANAMA | 94 | 12 | 61 | 82 | 33 |
| PERU | 103 | 156 | 107 | (53) | (4) |
| TRINIDAD & TOBAGO | 137 | 71 | 42 | 66 | 95 |
| UNITED STATES | 40 | 0 | 19 | 40 | 21 |
| URUGUAY | 123 | 0 | 0 | 123 | 123 |
| VENEZUELA | 31 | 92 | 84 | (61) | (53) |
| MULTILATERAL ORGANIZATIONS | 51 | 0 | 0 | 51 | 51 |
| OTHER | 20 | 10 | 23 | 10 | (3) |
| TOTAL CREDIT DISBURSED (1) | \$3,195 | \$2,261 | \$1,572 | \$934 | \$1,623 |

(1) Includes book value of loans, fair value of selected investment securities, and contingencies (including confirmed letters of credit, stand-by letters of credit, guarantees covering commercial and country risks, credit default swap and credit commitments).