#### RIVERA LUPE M Form 4

August 06, 2009

## FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES**

Estimated average burden hours per response... 0.5

**OMB APPROVAL** 

3235-0287

January 31,

2005

**OMB** 

Number:

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if no longer

subject to

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 See Instruction

1(b).

(Last)

(Print or Type Responses)

1. Name and Address of Reporting Person \* RIVERA LUPE M

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to Issuer

EXELIXIS INC [EXEL]

(Check all applicable)

(First) C/O EXELIXIS, INC., 249 EAST

(Street)

3. Date of Earliest Transaction (Month/Day/Year)

Director 10% Owner X\_ Officer (give title Other (specify

**GRAND AVE., PO BOX 511** 

4. If Amendment, Date Original

SVP, Operations 6. Individual or Joint/Group Filing(Check

below)

Filed(Month/Day/Year)

08/04/2009

Applicable Line) \_X\_ Form filed by One Reporting Person

Form filed by More than One Reporting Person

**SOUTH SAN** FRANCISCO, CA 94083-0511

> (State) (City) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

below)

1. Title of Security (Instr. 3)

2. Transaction Date 2A. Deemed

(Month/Day/Year) Execution Date, if (Month/Day/Year)

(Middle)

3. 4. Securities TransactionAcquired (A) or Code Disposed of (D) (Instr. 8) (Instr. 3, 4 and 5) 5. Amount of Securities Beneficially Owned (I) Following

6. Ownership 7. Nature of Form: Direct Indirect (D) or Indirect Beneficial Ownership (Instr. 4) (Instr. 4)

(A) or

Transaction(s) (Instr. 3 and 4)

Reported

Code V Amount (D) Price

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Conversion 3. Transaction Date 3A. Deemed

(Month/Day/Year) Execution Date, if

5. Number of TransactionDerivative Securities 6. Date Exercisable and **Expiration Date** 

7. Title and A Underlying S

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Security (Instr. 3)	or Exercise Price of Derivative		any (Month/Day/Year)	Code (Instr. 8)	Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		(Month/Day/Year)		(Instr. 3 and 4
	Security			Code V	(A)	(D)	Date Exercisable	Expiration Date	Title
Option (right to buy)	\$ 7.85	08/04/2009		D		3,750	12/20/2003(1)	12/19/2012	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009		A	3,000		08/05/2010(3)	10/17/2015	Common Stock
Option (right to buy)	\$ 7.92	08/04/2009		D		20,000	08/01/2005(1)	07/31/2014	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009		A	16,000		08/05/2010(3)	10/17/2015	Common Stock
Option (right to buy)	\$ 8.15	08/04/2009		D		5,000	06/01/2004(1)	05/31/2013	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009		A	4,000		08/05/2010(3)	10/17/2015	Common Stock
Option (right to buy)	\$ 8.9	08/04/2009		D		150,000	12/12/2006(1)	12/11/2015	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009		A	105,000		08/05/2010(3)	10/17/2015	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009		A	15,000		08/05/2010(7)	10/17/2015	Common Stock
Option (right to buy)	\$ 8.92	08/04/2009		D		45,000	12/13/2005(1)	12/12/2014	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009		A	36,000		08/05/2010(3)	10/17/2015	Common Stock
Option (right to buy)	\$ 8.99	08/04/2009		D		60,000	12/08/2007(1)	12/07/2016	Common Stock
Option (right to	\$ 5.63	08/05/2009		A	29,999		08/05/2010(3)	10/17/2015	Common Stock

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buy)								
Option (right to buy)	\$ 5.63	08/05/2009	A	18,001		08/05/2010(7)	10/17/2015	Common Stock
Option (right to buy)	\$ 9.91	08/04/2009	D		100,000	12/06/2008(1)	12/05/2017	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009	A	31,666		08/05/2010(3)	10/17/2015	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009	A	48,334		08/05/2010(7)	10/17/2015	Common Stock
Option (right to buy)	\$ 11.93	08/04/2009	D		30,000	07/09/2008(1)	07/08/2017	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009	A	11,500		08/05/2010(3)	10/17/2015	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009	A	12,500		08/05/2010(7)	10/17/2015	Common Stock
Option (right to buy)	\$ 12.25	08/04/2009	D		25,000	02/01/2003(1)	01/31/2012	Common Stock
Option (right to buy)	\$ 5.63	08/05/2009	A	6,250		08/05/2010(3)	10/17/2015	Common Stock

# **Reporting Owners**

\*\*Signature of Reporting Person

Reporting Owner Name / Address	Relationships					
•	Director	10% Owner	Officer	Other		
RIVERA LUPE M						
C/O EXELIXIS, INC.			SVP,			
249 EAST GRAND AVE., PO BOX 511			Operations			
SOUTH SAN FRANCISCO, CA 94083-0511						

Date

# **Signatures**

/s/ James B. Bucher, Attorney	16/2000
in Fact	06/2009

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## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The option provided for vesting as follows: twenty five percent (25%) of the shares one year from date of grant, and the remaining shares in 36 equal monthly installments thereafter.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 3,750 shares of the Issuer's common stock granted to the reporting person on December 20, 2002. In exchange, on August 5, 2009, the reporting person received a replacement option for 3,000 shares of the Issuer's common stock, having an exercise price of \$5.63.
- Option granted pursuant to Issuer's 2000 Equity Incentive Plan. One hundred percent (100%) of the shares vest one year from date of grant.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 20,000 shares of the Issuer's common stock granted to the reporting person on August 1, 2004. In exchange, on August 5, 2009, the reporting person received a replacement option for 16,000 shares of the Issuer's common stock, having an exercise price of \$5.63.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 5,000 shares of the Issuer's common stock granted to the reporting person on June 1, 2003. In exchange, on August 5, 2009, the reporting person received a replacement option for 4,000 shares of the Issuer's common stock, having an exercise price of \$5.63.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 150,000 shares of the Issuer's common stock granted to the reporting person on December 12, 2005. In exchange, on August 5, 2009, the reporting person received two replacement options for 105,000 and 15,000 shares of the Issuer's common stock, respectively, each having an exercise price of \$5.63.
- Option granted pursuant to Issuer's 2000 Equity Incentive Plan. Thirty-three percent (33%) of the shares vest one year from date of grant, and the remaining shares vest in 24 equal monthly installments thereafter.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 45,000 shares of the Issuer's common stock granted to the reporting person on December 13, 2004. In exchange, on August 5, 2009, the reporting person received a replacement option for 36,000 shares of the Issuer's common stock, having an exercise price of \$5.63.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 60,000 shares of the Issuer's common stock granted to the reporting person on December 8, 2006. In exchange, on August 5, 2009, the reporting person received two replacement options for 29,999 and 18,001 shares of the Issuer's common stock, respectively, each having an exercise price of \$5.63.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 100,000 shares of the Issuer's common stock granted to the reporting person on December 6, 2007. In exchange, on August 5, 2009, the reporting person received two replacement options for 31,666 and 48,334 shares of the Issuer's common stock, respectively, each having an exercise price of \$5.63.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 30,000 shares of the Issuer's common stock granted to the reporting person on July 9, 2007. In exchange, on August 5, 2009, the reporting person received two replacement options for 11,500 and 12,500 shares of the Issuer's common stock, respectively, each having an exercise price of \$5.63.
- On August 4, 2009, the Issuer cancelled, pursuant to the Issuer's option exchange program, an option for 25,000 shares of the Issuer's common stock granted to the reporting person on February 1, 2002. In exchange, on August 5, 2009, the reporting person received a replacement option for 6,250 shares of the Issuer's common stock, having an exercise price of \$5.63.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.