

HESS CORP  
Form DFAN14A  
March 06, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**SCHEDULE 14A**  
(Rule 14a-101)

**INFORMATION REQUIRED IN PROXY STATEMENT**  
Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under §240.14a-12

Hess Corporation  
(Name of Registrant as Specified In Its Charter)

Elliott Associates, L.P.

Elliott International, L.P.

Paul E. Singer

Elliott Capital Advisors, L.P.

Elliott Special GP, LLC

Braxton Associates, Inc.

Elliott Asset Management LLC

The Liverpool Limited Partnership

Liverpool Associates Ltd.

Elliott International Capital Advisors Inc.

Hambledon, Inc.

Elliott Management Corporation

Rodney F. Chase

Edgar Filing: HESS CORP - Form DFAN14A

Harvey Golub

Karl F. Kurz

David McManus

Marshall D. Smith

William B. Berry

Jonathan R. Macey

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
  - Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
    - (1) Title of each class of securities to which transaction applies:
    - (2) Aggregate number of securities to which transaction applies:
    - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
    - (4) Proposed maximum aggregate value of transaction:
    - (5) Total fee paid:
  - Fee paid previously with preliminary materials.
  - Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
    - (1) Amount Previously Paid:
    - (2) Form, Schedule or Registration Statement No.:
    - (3) Filing Party:
    - (4) Date Filed:
-

## Edgar Filing: HESS CORP - Form DFAN14A

On March 6, 2013, Elliott Associates, L.P. and Elliott International, L.P. (collectively, Elliott ) issued the following press release:

### Media Contact:

Elliot Sloane  
Sloane & Company  
(212) 446-1860  
(646) 623-4819 (cell)

John Hartz  
Sloane & Company  
(212) 446-1872  
(718) 926-3503 (cell)

### Investor Contact:

Bruce H. Goldfarb/ Pat McHugh/ Geoff Sorbello  
Okapi Partners LLC  
(212) 297-0720  
info@okapipartners.com

### **Elliott Management Responds to John Hess**

#### **Letter to Relational Investors**

**NEW YORK (March 6, 2013)** Elliott Management Corporation ( Elliott ) today responded to the letter sent by John Hess, chairman and CEO of Hess Corporation (NYSE: HES), to David Batchelder of Relational Investors, LLC with the following comments:

We were disappointed to see John Hess's letter to fellow shareholder David Batchelder. The letter relays the **attitude of a CEO that has never been held accountable**. We are surprised the Board would allow such communication:

- Elliott has never suggested liquidating the company, and it is disappointing John Hess has resorted to scare tactics.
-

## Edgar Filing: HESS CORP - Form DFAN14A

- By underperforming peers by 460%, John Hess has been in the process of damaging the company through 17 years of poor management.
- Monday, John Hess announced nominees who are up for election in May but at the same time he called their independence into question when he announced that these nominees had **rubber stamped** his plan. At a time when the company sorely needs directors who will act independently in the best interest of shareholders, one has to question this rush to judgment.
- Hess claims they started looking for new directors in August 2012. But it was in August 2012 that Hess added Sam Nunn a former elected legislator with no oil & gas experience and questionable independence. And just this Monday they announce his retirement? **John Hess's statements are difficult to believe and raise concerns about his credibility and accountability.**
- Hess's efforts Monday reflected haste, poor judgment, and lack of analysis.
- Only two of the nominees have E&P operating experience
- Only two have restructuring experience
- None have experience in developing unconventional resources
- None have experience monetizing midstream assets
- Elliott's nominees are truly independent and better qualified:
  - 4 have E&P operating experience
  - 4 have restructuring experience
  - 2 have experience in developing unconventional resources
  - 2 have experience monetizing midstream assets

**It is time for accountability at Hess.**

The following letter was sent by John Hess to David Batchelder of Relational Investors, LLC on Tuesday, March 5, 2013:

Edgar Filing: HESS CORP - Form DFAN14A

Dear David,

I am pleased that you approve of our adding new directors. Our strategy is consistent with our discussions with you in the meetings we had in December and January. However, we do not agree that Elliott's nominees would be helpful in executing our well received announcements regarding our strategy.

We trust you will continue to recognize that Hess is aggressively pursuing the right strategy to deliver shareholder value. We also expect that you would recognize that we have added a truly superior slate of directors.

We have never sought a proxy fight. We hope that you will urge Elliott to cease its attempt to liquidate the company and deprive shareholders of significant value. We also encourage you to urge Elliott to withdraw its inferior slate of candidates tethered to Elliott's flawed strategy.

Sincerely,

John B. Hess

---

Edgar Filing: HESS CORP - Form DFAN14A

cc: Samuel W. Bodman III

Nicholas F. Brady

Gregory P. Hill

Edith E. Holiday

Thomas H. Kean

Craig G. Matthews

Risa Lavizzo-Mourey

John H. Mullin III

Samuel A. Nunn

Frank A. Olson

Ernst H. von Metzsch

F. Borden Walker

Robert N. Wilson

Please visit [www.reassesshess.com](http://www.reassesshess.com) for more information.

---

## **Additional Information**

Elliott Associates, L.P. and Elliott International, L.P. ( Elliott ) intend to make a filing with the Securities and Exchange Commission of a proxy statement and an accompanying proxy card to be used to solicit proxies in connection with the 2013 Annual Meeting of Stockholders (including any adjournments or postponements thereof or any special meeting that may be called in lieu thereof) (the 2013 Annual Meeting ) of Hess Corporation (the Company ). Information relating to the participants in such proxy solicitation has been included in materials filed on January 29, 2013 by Elliott with the Securities and Exchange Commission pursuant to Rule 14a-12 under the Securities Exchange Act of 1934, as amended. Stockholders are advised to read the definitive proxy statement and other documents related to the solicitation of stockholders of the Company for use at the 2013 Annual Meeting when they become available because they will contain important information, including additional information relating to the participants in such proxy solicitation. When completed and available, Elliott s definitive proxy statement and a form of proxy will be mailed to stockholders of the Company. These materials and other materials filed by Elliott in connection with the solicitation of proxies will be available at no charge at the Securities and Exchange Commission s website at [www.sec.gov](http://www.sec.gov). The definitive proxy statement (when available) and other relevant documents filed by Elliott with the Securities and Exchange Commission will also be available, without charge, by directing a request to Elliott s proxy solicitor, Okapi Partners, at its toll-free number (877) 796-5274 or via email at [info@okapipartners.com](mailto:info@okapipartners.com).

## **Cautionary Statement Regarding Forward-Looking Statements**

The information herein contains forward-looking statements. Specific forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and include, without limitation, words such as may, will, expects, believes, anticipates, plans, estimates, projects, targets, forecasts, seeks, could or the negative of such terms or other variations on such terms or comparable terminology. Similarly, statements that describe our objectives, plans or goals are forward-looking. Our forward-looking statements are based on our current intent, belief, expectations, estimates and projections regarding the Company and projections regarding the industry in which it operates. These statements are not guarantees of future performance and involve risks, uncertainties, assumptions and other factors that are difficult to predict and that could cause actual results to differ materially. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.

## **About Elliott Associates**

Elliott Associates, L.P. and its sister fund, Elliott International, L.P. have more than \$21 billion of capital under management. Founded in 1977, Elliott is one of the oldest hedge funds under continuous management. The Elliott funds investors include large institutions, high-net-worth individuals and families, and employees of the firm.

###