REALTY INCOME CORP Form DEF 14A March 28, 2011 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant x

Filed by a Party other than the Registrant o

Check the appropriate box:

o Preliminary Proxy Statement

o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Date Filed:

(4)

x Definitive Proxy Statemento Definitive Additional Materials

o Soliciting Material Pursuant to §240.14a-12

Realty Income Corporation (Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):						
X	No fee required.					
0	Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.  (1) Title of each class of securities to which transaction applies:					
	(2)		Aggregate number of securities to which transaction applies:			
	(3)		Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):			
	(4)		Proposed maximum aggregate value of transaction:			
	(5)		Total fee paid:			
o	Fee paid previously with preliminary materials.					
0	Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.  (1) Amount Previously Paid:					
	(2)	Form, Schedule or Registration Statement No.:				
	(3)	Filing Party:				

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March 28, 2011
Walch 20, 2011
Dear Stockholder:
You are cordially invited to attend the 2011 Annual Meeting of Stockholders of Realty Income Corporation, a Maryland corporation, to be held at 9:00 AM, local time, on May 3, 2011 at the California Center for the Arts Escondido, 340 North Escondido Boulevard, Escondido, California 92025.
At the Annual Meeting, you will be asked to consider and vote upon:
(1) The election of seven directors to serve until the 2012 annual meeting of stockholders and until their respective successors are duly elected and qualify.
(2) The ratification of the appointment of KPMG LLP as our independent registered public accounting firm for the year ended December 31, 2011.
(3) A non-binding advisory vote on executive compensation.
(4) A non-binding advisory vote on whether the frequency of future advisory votes on the compensation of our named executive officers should occur every year, every two years or every three years.
(5) The transaction of such other business as may properly come before the Annual Meeting or any adjournments or postponements of the Annual Meeting.
These proposals are more fully described in the accompanying Proxy Statement. We urge you to carefully review the Proxy Statement.

Our Board of Directors recommends a vote FOR the election of the seven director nominees to serve until the next annual meeting and until their respective successors are duly elected and qualify. Our Board of Directors recommends a vote FOR the ratification of the appointment of KPMG LLP as our independent registered public accounting firm for the year ended December 31, 2011. Our Board of Directors recommends a vote FOR the resolution to approve the compensation of our named executive officers pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the compensation tables and related narrative discussion in this proxy statement. Additionally, our Board of Directors recommends that stockholders vote FOR the proposal to vote on the compensation of our named executive officers every three years.

YOUR VOTE IS IMPORTANT TO US. WHETHER YOU OWN FEW OR MANY SHARES!

Please complete, date and sign the enclosed proxy card and return it in the accompanying postage paid envelope or authorize your proxy by internet or telephone, even if you plan to attend the Annual Meeting. If you attend the Annual Meeting, you may, if you wish, withdraw your proxy and vote in person.

Sincerely,

/s/ THOMAS A. LEWIS

THOMAS A. LEWIS
Vice Chairman of the Board of Directors,
Chief Executive Officer

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#### REALTY INCOME CORPORATION

A Maryland corporation

600 La Terraza Boulevard

Escondido, California 92025-3873

#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

TIME AND DATE 9:00 AM, Pacific Daylight Time, on Tuesday,

May 3, 2011.

PLACE California Center for the Arts Escondido

340 North Escondido Boulevard Escondido, California 92025.

**ITEMS OF BUSINESS** 

PROPOSAL 1 The election of seven directors to serve until the 2012 annual meeting of stockholders and until their respective successors are duly elected and qualify. The director nominees are:

(1) Kathleen R. Allen, Ph.D., (2) Donald R. Cameron, (3) Priya Cherian Huskins, (4) Thomas A. Lewis, (5) Michael D. McKee, (6) Gregory T. McLaughlin and (7) Ronald L. Merriman.

PROPOSAL 2 The ratification of KPMG LLP as our independent registered public accounting firm for the year ended December 31, 2011.

PROPOSAL 3 A non-binding advisory vote on executive compensation.

PROPOSAL 4 A non-binding advisory vote on the frequency of future advisory votes on the compensation of our named executive officers.

Additionally, the transaction of such other business as may properly come before the Annual Meeting or any adjournments or postponements of the Annual Meeting.

The above items of business are more fully described in the accompanying Proxy Statement, which forms a part of this Notice.

Management will report on the current activities of Realty Income and comment on its future plans. A discussion period is planned so that stockholders will have an opportunity to ask questions and make appropriate comments.

You can vote if you were a stockholder of record at the close of business on March 10, 2011.

YOUR VOTE IS IMPORTANT! If you plan to be present, please notify Michael R. Pfeiffer, Executive Vice President, General Counsel and Secretary so that identification can be prepared for you. Whether or not you plan to attend the Annual Meeting, please execute, date and promptly return the enclosed proxy or authorize your proxy by internet or telephone. A return envelope is enclosed for your convenience and requires no postage for mailing in the United States. If you are present at the Annual Meeting

you may, if you wish, withdraw your proxy and vote in person.

By Order of the Board of Directors.

/s/ MICHAEL R. PFEIFFER

Michael R. Pfeiffer

**RECORD DATE** 

**PROXY VOTING** 

March 28, 2011

Executive Vice President, General Counsel

and Secretary

Only stockholders of record at the close of business on the Record Date will be entitled to notice of and to vote at the Annual Meeting or any adjournment or postponement thereof.

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#### REALTY INCOME CORPORATION

#### 600 La Terraza Boulevard

Escondido, California 92025-3873

#### **PROXY STATEMENT**

#### **FOR THE**

#### **ANNUAL MEETING OF STOCKHOLDERS**

May 3, 2011

#### Beginning at 9:00 A.M. Pacific Daylight Time

#### and at any adjournment or postponement of the Annual Meeting

Our Board of Directors is soliciting proxies for the 2011 Annual Meeting of Stockholders, or the Annual Meeting. This Proxy Statement contains important information for you to consider when deciding how to vote on the matters brought before the Annual Meeting. In this Proxy Statement, Realty Income, the company, we and our refer to Realty Income Corporation, a Maryland corporation. A copy of our 2010 Annual Report, the Notice of Annual Meeting, this Proxy Statement and the accompanying proxy card are being mailed to our stockholders beginning on or about March 31, 2011.

#### Do I need a ticket to attend the Annual Meeting?

No, you do not need a ticket, but you will need to register and identify yourself as a stockholder in order to receive certain Annual Meeting materials when you arrive.

#### What is the purpose of the Annual Meeting?

Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting to be Held on May 3, 2011:

At the Annual Meeting, stockholders will consider and vote upon:

This proxy statement and our 2010 annual report to stockholders are available on our website at www.realtyincome.com/investing/2011-annual-docs.html.

You are encouraged to access and review all of the information contained in the proxy materials before voting.

- The election of seven directors to serve until the 2012 annual meeting of stockholders and until their respective successors are duly elected and qualify;
- The ratification of the appointment of KPMG LLP as our independent registered public accounting firm for the year ended December 31, 2011;

#### FREQUENTLY ASKED QUESTIONS

#### Why did I receive these proxy materials?

A non-binding advisory vote on executive compensation;

We are providing these proxy materials to our stockholders in connection with the solicitation of proxies by our Board of Directors for use at the Annual Meeting.

• A non-binding advisory vote on whether the frequency of future advisory votes on the compensation of our named executive officers should occur every year, every two years or every three years; and

You are invited to attend our Annual Meeting, which will be held at the California Center for the Arts Escondido, 340 North Escondido Boulevard, Escondido, California 92025. Stockholders will be admitted to the Annual Meeting at 8:30 AM and refreshments will be provided.

• The transaction of such other business as may properly come before the Annual Meeting or any adjournments or postponements of the Annual Meeting.

#### Who is entitled to vote at the Annual Meeting?

Holders of our common stock at the close of business on March 10, 2011 are entitled to receive notice of and to vote their shares at the Annual Meeting. As of that date, there were 118,201,155 shares of common stock outstanding and entitled to vote. Each outstanding share of our common stock is entitled to one vote on each matter properly brought before the Annual Meeting.

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# What is the difference between holding shares as a stockholder of record or as a beneficial owner?

By Internet

If your shares are registered directly in your name with our transfer agent, Wells Fargo Shareowner Services, you are considered the stockholder of record. In this case, you receive your dividend check from Wells Fargo Shareowner Services and these materials were sent to you directly by us.

Stockholders may authorize their proxies on the internet by going to the web site indicated on the proxy card or your broker s voting instruction form. Step-by-step instructions on how to authorize or vote your proxy are provided on the voting sites.

If your shares are held in a brokerage account, or by a bank or other holder of record, you are considered the beneficial owner of shares held in street name. These materials have been forwarded to you by your broker, bank, or other holder of record. As the beneficial owner you have the right to direct your broker, bank, or other holder of record on how to vote your shares by using the voting instruction card included in the mailing or by following their instructions for authorizing your proxy by telephone or on the internet.

In person at the Annual Meeting

All stockholders of record may vote in person at the Annual Meeting. You may also be represented by another person at the meeting by executing a proper proxy designating that person as your representative. If you are a beneficial owner of shares, you must obtain a legal proxy from your broker, bank or other holder of record and present it to the inspector of election at the Annual Meeting to be able to vote at the Annual Meeting.

#### How do I vote?

#### What happens if I do not indicate my voting preferences?

If you are a stockholder of record and you submit your proxy card or authorize your proxy by telephone or internet, but do not indicate your voting preferences, the persons named in the proxy will vote the shares represented by that proxy FOR

the election to the Board of Directors of the seven nominees listed in this proxy statement, FOR the ratification of KPMG

You may vote using any of the following methods:

By Mail

Be sure to complete, sign and date the proxy card or voting instruction card and return it in the prepaid envelope. If you are a stockholder of record, and the prepaid envelope is missing, please mail your completed proxy to: Realty Income Corporation, c/o Wells Fargo Shareowner Services, P.O. Box 64873, St. Paul, MN 55164.

LLP as our independent registered public accounting firm for the year ended December 31, 2011, FOR the resolution to approve the compensation of our named executive officers pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the compensation tables and related narrative discussion in this proxy statement (the say on pay vote), FOR the proposal to vote on

the compensation of our named executive officers every three years and, in the discretion of the proxy holders (the frequency vote ), on any other matter that may properly come before the Annual Meeting.

By Telephone

Stockholders may authorize their proxies by telephone. The telephone voting procedures are designed to authenticate

If you hold your shares through a broker and do not instruct your broker on how to vote your shares, your broker cannot

your identity, to allow you to authorize your proxy, to give your voting instructions and to confirm that those instructions have been properly recorded. You can authorize your proxy by calling the toll-free number on the proxy card or your broker s voting instruction card. Please have your card available when you call as it contains your control number, which will be required to identify yourself and authorize your proxy to vote your shares. Telephone facilities will be available 24 hours a day and will close at 11:59 P.M. Central Daylight Time on May 2, 2011. If you authorize your proxy by telephone, you do not have to return your proxy or voting instruction card.

vote your shares on the election of directors, the say on pay vote or the frequency vote, but can vote your shares on the proposal regarding ratification of the appointment of our auditor.