Hillenbrand, Inc. Form 4
July 02, 2014

FORM 4

OMB APPROVAL

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number: 3235-0287

Check this box if no longer subject to Section 16.

Expires: January 31, 2005

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

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Form 4 or Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person * HILLENBRAND W AUGUST

2. Issuer Name **and** Ticker or Trading

5. Relationship of Reporting Person(s) to Issuer

Symbol

Hillenbrand, Inc. [HI]

(Check all applicable)

(Last)

Security

(Instr. 3)

(First) (Middle)

3. Date of Earliest Transaction

_____ Director
_____ Officer (give title

____ 10% Owner ___ Other (specify

ONE BATESVILLE BOULEVARD

(Street)

06/30/2014

below) below)

(Month/Day/Year)

 Individual or Joint/Group Filing(Check Applicable Line)

4. If Amendment, Date Original Filed(Month/Day/Year)

Code

(Instr. 8)

X Form filed by One Reporting Person ___ Form filed by More than One Reporting

(Instr. 4)

Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

BATESVILLE, IN 47006

(City) (State) (Zip)

1.Title of 2. Transaction Date 2A. Deemed

2. Transaction Date 2A. Deemed 3. 4. Securities (Month/Day/Year) Execution Date, if TransactionAcquired (A) or

5. Amount of Securities Form: Direct Beneficially (D) or Indirect Owned (I)

6. Ownership 7. Nature of Form: Direct Indirect (D) or Indirect Beneficial (I) Ownership

(A) Reported Transaction

Transaction(s)
(Instr. 3 and 4)

Following

Code V Amount (D) Price

Disposed of (D)

(Instr. 3, 4 and 5)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

(Month/Day/Year)

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474 (9-02)

(Instr. 4)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative 2. 3. Transaction Date 3A. Deemed 5. 7. Title and Amount of 4. 6. Date Exercisable and Security Conversion (Month/Day/Year) Execution Date, if TransactionNumber **Expiration Date Underlying Securities** (Instr. 3) or Exercise Code of (Month/Day/Year) (Instr. 3 and 4) Price of (Month/Day/Year) (Instr. 8) Derivative

	Derivative Security				Acquired (A) or Dispose of (D) (Instr. 3, 4, and 5)	d d			
			Code '	V	(A) (D	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Restricted Stock Units (Deferred Stock Award) 2/13/04	<u>(1)</u>	06/30/2014	A(2)		11	(3)	(3)	Common Stock	11
Restricted Stock Units (Deferred Stock Award) 2/11/05	(1)	06/30/2014	A(2)		15	(3)	(3)	Common Stock	15
Restricted Stock Units (Deferred Sock Award) 2/13/06	<u>(1)</u>	06/30/2014	A(2)		14	(3)	(3)	Common Stock	14
Restricted Stock Units (Deferred Stock Award) 2/9/07	<u>(I)</u>	06/30/2014	A(2)		13	(3)	(3)	Common Stock	13
Restricted Stock Units (Deferred Stock Award) 2/11/08	<u>(1)</u>	06/30/2014	A(2)		13	(3)	(3)	Common Stock	13
Restricted Stock Units (Deferred Stock Award) 2/11/09	(1)	06/30/2014	A(2)		34	(3)	(3)	Common Stock	34
Restricted Stock Units (Deferred Stock Award 2/24/10)	<u>(1)</u>	06/30/2014	A(2)		31	(3)	(3)	Common Stock	31
Restricted Stock Units (Deferred Stock Award) 2/23/11	(1)	06/30/2014	A(2)		28	(3)	(3)	Common Stock	28
Restricted Stock Units (Deferred Stock Award) 2/22/12	<u>(1)</u>	06/30/2014	A(2)		26	(3)	(3)	Common Stock	26

Restricted Stock Units (Deferred Stock Award) 2/27/13	(1)	06/30/2014	A(2)	24	(3)	(3)	Common Stock	24
Restricted Stock Units (Deferred Stock Award 2/26/14)	(1)	06/30/2014	A(2)	19	(3)	(3)	Common Stock	19
RESTRICTED STOCK UNITS CUMULATIVE TOTAL	(1)				(3)	(3)	Common Stock	38,634 (<u>4)</u>
Deferred Director Fees	<u>(1)</u>	06/30/2014	A(2)	67	<u>(5)</u>	(5)	Common Stock	67

Reporting Owners

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

HILLENBRAND W AUGUST ONE BATESVILLE BOULEVARD BATESVILLE, IN 47006

Signatures

By Carol A. Roell As Attorney-In-Fact for W August Hillenbrand

07/02/2014

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Conversion of Exercise Price of Derivative Securities is 1-for-1.
- (2) Restricted Stock Units are entitled to dividend equivalent rights which accrue on dividend record dates.
- These stock units vest immediately upon grant. However, delivery of these shares will not occur until the occurrence of one of the (3) following: a change in control of the Company; the reporting person's death or permanent and total disability, or the six-month anniversary of the date the reporting person ceases to be a director of the Company.
- This amount represents cumulative total of all Restricted Stock Units (deferred stock awards) granted to reporting person. This cumulative total does not represent additional Restricted Stock Units granted to the reporting person, but is merely a total of all awards reported separately on this SEC Form 4.
- (5) These stock units will automatically be converted into shares of common stock on the later of the date the Director ceases to be a member of the Board of Directors or January 1, 2015.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. 18px;font-size:10pt;">

Reporting Owners 3

Notes to Condensed Consolidated Financial Statements (Unaudited)
5
Ita 2
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 17
Item 3. Quantitative and Qualitative Disclosures About Market Risk 29
Item 4. Controls and Procedures 30
Part II.

Other Information

<u>31</u>

Item 1A. Risk Factors 31		
Item 6. Exhibits 32		
Signatures		
<u>33</u>		
Exhibit Index		
<u>34</u>		
i		

PART I--FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

ACACIA RESEARCH CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share information) (Unaudited)

	March 31, 2018	December 3	31,
ASSETS	2010	2017	
Current assets:			
Cash and cash equivalents	\$150,289	\$ 136,604	
Short-term investments	29,359		
Accounts receivable	4,754	153	
Prepaid expenses and other current assets	3,801	2,938	
Total current assets	188,203	139,695	
Investment at fair value ⁽¹⁾	63,657	104,754	
Other investments ⁽¹⁾	8,195	2,195	
Patents, net of accumulated amortization	56,587	61,917	
Other assets	1,193	207	
	\$317,835		
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable and accrued expenses	\$9,040	\$ 7,956	
Royalties and contingent legal fees payable	39,937	1,601	
Total current liabilities	48,977	9,557	
Other liabilities	1,805	3,552	
Total liabilities	50,782	13,109	
Commitments and contingencies (Note 6)			
Stockholders' equity:			
Preferred stock, par value \$0.001 per share; 10,000,000 shares authorized; no shares issued			
or outstanding	_	_	
Common stock, par value \$0.001 per share; 100,000,000 shares authorized; 50,647,882			
and 50,639,926 shares issued and outstanding as of March 31, 2018 and December 31, 2017 respectively	7,51	51	
Treasury stock, at cost, 1,729,408 shares as of March 31, 2018 and December 31, 2017	(34,640)	(34,640)
Additional paid-in capital	649,724	648,996	
Accumulated comprehensive loss		(88)
Accumulated deficit	(349,550)	•)
Total Acacia Research Corporation stockholders' equity	265,460	294,301	
Noncontrolling interests	1,593	1,358	
Total stockholders' equity	267,053	295,659	
	\$317,835	\$ 308,768	

⁽¹⁾ Refer to Note 5 for additional information.

The accompanying notes are an integral part of these condensed consolidated financial statements.

1

ACACIA RESEARCH CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share information)

(Unaudited)

Three Months Ended March 31, 2018 2017

Revenues \$62,093 \$8,854

Operating costs and expenses:

Cost of revenues:

Inventor royalties 666 21,744 Contingent legal fees 15,759 627 Other 4,000 Litigation and licensing expenses - patents 2,745 6,386 Amortization of patents 5,330 5,515 General and administrative expenses⁽²⁾ 3,379 6,916 Other expenses - business development 166 320 Total operating costs and expenses 53,123 20,430 Operating income (loss) 8,970 (11,576)

Other income (expense):

Change in fair value of investment, net⁽¹⁾

Interest income and other

(41,097) —

The .

earnings

of

financial services

companies

are

significantly

affected

by

general

business

and

economic

conditions.

Our

operations

and

profitability

are

impacted

by

general

business

and

economic

conditions

in the

United

States

and

abroad.

These

conditions

include

recession,

short-term

and

long-term

interest

rates,

inflation,

money

supply,

political

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legislative

and

regulatory

changes,

fluctuations

in both

debt and

equity

capital

markets,

broad

trends

in

industry

and

finance,

and the

strength

of the

U.S.

economy

and the

local

economies

in

which

we

operate,

all of

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are

beyond

our

control.

A

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in

economic

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result in

an

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in loan

delinquencies

and

non-performing

assets,

decreases

in loan

collateral

values

and a

decrease

in

demand

for our

products

and

services,

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other

things,

any of

which

could

have a

material

adverse

impact

on our

financial

condition

and

results

of

operations.

Financial

services

companies

depend

on the accuracy and completeness of information about customers and counterparties. In deciding whether to extend credit or enter into other transactions, we may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports, and other financial information. We may also rely representations

of those customers, counterparties or other third parties, such as independent

auditors,

as to the

accuracy

and

completeness

of that

information.

Reliance

on

inaccurate

or

misleading

financial

statements,

credit

reports

or other

financial

information

could

have a

material

adverse

impact

on our

business

and, in

turn,

our

financial

condition

and

results

of

operations.

20

Item 1B. Unresolved Staff Comments

None

Item 2. Properties

Our principal executive offices consist of 19,175 square feet of leased space in Atlanta, Georgia. Our support operations are principally conducted from 65,897 square feet of leased space located at 3 Corporate Square, Atlanta, Georgia. The Bank has 23 branch offices located in Fulton, Dekalb, Cobb, Clayton, Gwinnett, Rockdale, Coweta and Barrow counties, Georgia, and a branch in Jacksonville, Duval county, Florida, of which 14 are owned and 10 are leased. The Company leases a SBA loan production office in Covington, Georgia, and an off-site storage space in Atlanta, Georgia.

Item 3. Legal Proceedings

We are a party to claims and lawsuits arising in the course of normal business activities. Although the ultimate outcome of all claims and lawsuits outstanding as of December 31, 2007, cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on our results of operations or financial condition.

Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders during the fourth quarter of 2007.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our market information and number of shareholders of record is incorporated by reference to the information that is contained under the caption Market Price Common Stock included in our Annual Report to Shareholders, for year ended December 31, 2007, a copy of which is filed as Exhibit 13 to this Form 10-K.

Dividends

We have declared and paid the following dividends per common share in the past two fiscal years:

	Divid	dend
	2007	2006
Fourth Quarter	.09	.08
Third Quarter	.09	.08
Second Quarter	.09	.08
First Quarter	.09	08

See Note 12 to the consolidated financial statements in Item 8 for a discussion of the restrictions on our ability to pay dividends.

Share Repurchases

Fidelity did not repurchase any securities during the fourth quarter of 2007.

21

Sale of Unregistered Securities

Fidelity has not sold any unregistered securities in the past three years.

Securities Authorized for Issuance Under Equity Compensation Plans

The following table presents information as of December 31, 2007, with respect to shares of common stock of Fidelity that may be issued under equity compensation plans. The equity compensation plans of Fidelity consist of the Stock Option Plans and the 401(k) tax qualified savings plan.

				Number of
				Securities
				Remaining
				Available
				for Future
				Issuance
	Number of			Under Equity
				Compensation
	Securities to be			Plans
		V	Veighted	
	Issued upon		Average	(Excluding
		Exe	ercise Price	
	Exercise of		of	Securities
	Outstanding	Oı	utstanding	Reflected in
Plan Category	Options		Options	Column A)
Equity Compensation Plans Approved by				
Shareholders (1)	178,905	\$	18.10	673,333
Equity Compensation Plans Not Approved by				
Shareholders (2)	N/A		N/A	N/A
Tatal	170 005	¢	10 10	(72.222
Total	178,905	\$	18.10	673,333

- (1) 1997 Stock Option Plan and 2006 Equity Incentive Plan
- (2) Excludes shares issued under the 401(k) Plan.

Shareholder Return Performance Graph

The following graph compares the percentage change in the cumulative five-year shareholder return on Fidelity s Common Stock (traded on the NASDAQ National Market under the symbol LION) with the cumulative total return on the NASDAQ Composite Index, and the SNL NASDAQ Bank Index.

The graph assumes that the value invested in the Common Stock of Fidelity and in each of the two indices was \$100 on December 31, 2002, and all dividends were reinvested.

__

		Period Ending December 31,							
Index	2002	2003	2004	2005	2006	2007			
Fidelity Southern									
Corporation	\$100.00	\$125.69	\$197.26	\$188.91	\$199.83	\$102.53			
NASDAQ Composite SNL NASDAQ Bank	100.00	150.01	162.89	165.13	180.85	198.60			
Index	100.00	129.08	147.94	143.43	161.02	126.42			

Item 6. Selected Financial Data

The following table contains selected consolidated financial data. This information should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements and notes included in this report.

23

SELECTED FINANCIAL DATA Vears Ended December 31

	Years Ended December 31,							
	2007	2006	2005	2004	2003(1)			
		(Dollars in th	ousands except pe	er share data)				
Interest income	\$ 113,462	\$ 97,804	\$ 74,016	\$ 59,609	\$ 56,718			
Interest expense	66,682	54,275	34,684	23,961	23,838			
Net interest income	46,780	43,529	39,332	35,648	32,880			
Provision for loan losses	8,500	3,600	2,900	4,800	4,750			
Noninterest income,	·							
including securities gains	17,911	15,699	14,339	14,641	13,756			
Securities gains, net	2		32	384	331			
Noninterest expense	47,203	40,568	35,001	34,070	36,791			
Income from continuing	ŕ							
operations	6,634	10,374	10,326	7,632	3,753			
Income from discontinued	,	,	,	,	,			
operations					78			
Net income	6,634	10,374	10,326	7,632	3,831			
Dividends declared	- ,	- /	- 7-	,,,,,	- ,			
common	3,357	2,964	2,567	1,799	1,774			
Per Share Data:	-,	_,,	_,,-	-,	-,			
Income from continuing								
operations:								
Basic earnings	\$.71	\$ 1.12	\$ 1.13	\$.85	\$.42			
Diluted earnings	.71	1.12	1.12	.84	.42			
Net income:	V				• • •			
Basic earnings	.71	1.12	1.13	.85	.43			
Diluted earnings	.71	1.12	1.12	.84	.43			
Book value	10.67	10.19	9.39	8.64	8.01			
Dividends declared	.36	.32	.28	.20	.20			
Dividend payout ratio	50.61%	28.57%	24.86%	23.56%	47.27%			
Average common shares	200170	20.5770	21.0070	25.5070	17.27 70			
outstanding	9,330,932	9,268,132	9,176,771	9,003,626	8,865,059			
Profitability Ratios:	>,cco,>c -),200,132	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<i>></i> ,00 <i>2</i> ,020	0,002,027			
Return on average assets	.41%	.70%	.79%	.66%	.36%			
Return on average	• • • • • • • • • • • • • • • • • • • •	.7070	.1770	.0070	.5070			
shareholders equity	6.84	11.67	12.59	10.29	5.29			
Net interest margin	3.04	3.10	3.17	3.22	3.35			
Efficiency ratio	72.97	68.49	65.21	67.75	78.89			
Asset Quality Ratios:	12.51	00.47	03.21	01.13	70.07			
Net charge-offs to average								
loans	.45%	.19%	.23%	.29%	.54%			
Allowance to period-end	1-13 /6	.1770	.23 70	.2770	.5170			
loans	1.17	1.05	1.15	1.27	1.25			
Nonperforming assets to	1.17	1.03	1.13	1.27	1.23			
total loans, OREO and								
repos	1.64	.40	.25	.29	.49			
Allowance to	.67x	2.52x	4.50x	5.53x	3.14x			
nonperforming loans,	.U/A	L.J L A	7.504	3.338	J.14A			
nonperforming roans,								

OREO :	and	repos
--------	-----	-------

Liquidity Ratios:					
Total loans to total deposits	103.30%	100.18%	100.51%	97.93%	93.81%
Loans to total deposits	98.77	95.98	97.79	94.57	89.61
Average total loans to					
average earning assets	90.34	88.36	86.58	82.85	84.26
Capital Ratios:					
Leverage	7.93%	8.07%	8.64%	8.74%	9.03%
Risk-based capital					
Tier 1	8.43	8.54	9.60	9.88	10.33
Total	11.54	10.37	11.97	11.91	12.74
Average equity to average					
assets	5.93	5.99	6.29	6.38	6.86
Balance Sheet Data (At					
End of Period):					
Assets	\$1,686,484	\$1,649,179	\$1,405,703	\$1,223,717	\$1,091,919
Earning assets	1,597,855	1,562,736	1,342,335	1,170,535	1,043,543
Total loans	1,452,013	1,389,024	1,129,777	995,289	833,029
Total deposits	1,405,625	1,386,541	1,124,013	1,016,377	887,979
Long-term debt	92,527	83,908	94,908	70,598	80,925
Shareholders equity	99,963	94,647	86,739	78,809	71,126
Daily Average:					
Assets, net of discontinued					
operations	\$1,635,520	\$1,483,384	\$1,304,090	\$1,162,651	\$1,034,527
Earning assets	1,553,603	1,415,105	1,247,480	1,114,141	986,485
Total loans	1,403,462	1,250,386	1,080,025	923,103	831,243
Total deposits	1,377,503	1,223,428	1,072,695	969,815	865,182
Long-term debt	90,366	94,111	81,817	80,205	46,906
Shareholders equity	97,059	88,866	82,002	74,137	70,967

(1) In 2002, we sold our credit card line of business, including all of its credit card accounts and outstanding balances. We serviced the credit card portfolio on a fee basis until May 15, 2003, at which time the servicing was transferred to the purchaser s servicing systems. Substantially all

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operations and activities related to the credit card business ceased by June 30, 2003. In accordance with accounting principles generally accepted in the United States, the earnings of the credit card business are shown separately for 2003 as Income from discontinued operations.

24

Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations CONSOLIDATED FINANCIAL REVIEW

The following management discussion and analysis addresses important factors affecting the results of operations and financial condition of FSC and its subsidiaries for the periods indicated. The consolidated financial statements and accompanying notes should be read in conjunction with this review.

Business Overview

FSC is a bank holding company headquartered in Atlanta, Georgia, and is the parent company of its wholly owned subsidiaries, Fidelity Bank (the Bank), LionMark Insurance Company (LIC), and five subsidiaries formed to issue trust preferred securities. With \$1,686 million in assets, the Bank provides an array of personal and electronic financial services including traditional deposit, lending, mortgage, and international trade services to our commercial and retail customers. Internet banking, including on-line bill pay and Internet cash management services are available to individuals and businesses, respectively. We offer remote item capture deposit services to our commercial customers. Brokerage, credit card, trust, and merchant processing services and products are provided through partnering arrangements with third parties. The Bank currently conducts full-service banking and residential mortgage lending businesses through 23 locations in the metropolitan Atlanta area, a branch in Jacksonville, Florida, and on the Internet at www.lionbank.com. The Bank conducts indirect automobile lending (the purchase of consumer automobile installment sales contracts from automobile dealers) and SBA lending throughout the Southeast. Residential mortgage lending and residential construction lending are conducted through certain of the Bank s Atlanta offices and from the office in Jacksonville, Florida. LIC provides consumer credit related insurance products to the Bank s customers through our Atlanta, Georgia, office.

Our profitability, as with most financial institutions, is significantly dependent upon net interest income, which is the difference between interest received on interest-earning assets, such as loans and securities, and the interest paid on interest-bearing liabilities, principally deposits and borrowings. During a period of economic slow down the lack of interest income from nonperforming assets and an additional provision for loan losses can greatly reduce our profitability. Results of operations are also affected by noninterest income, such as service charges on deposit accounts and fees on other services, income from indirect automobile and SBA lending activities, mortgage banking, brokerage activities, and bank owned life insurance; as well as noninterest expenses such as salaries and employee benefits, occupancy, furniture and equipment, professional and other services, and other expenses, including income taxes.

Economic conditions, competition, and the monetary and fiscal policies of the Federal government significantly affect financial institutions. Poor performance of subprime loans initiated the credit crisis that began in the summer of 2007, followed by substantial declines in residential home sales and prices and the slowing of the national economy. By the end of 2007, the credit turmoil migrated to consumer lending, as demonstrated by the increase in credit card delinquencies and automobile repossessions in all regions of the U.S., including our southeast markets. Our lending activities and the total of our nonperforming assets are significantly influenced by the local economic environments in Atlanta and Jacksonville. Our net interest margin is affected by prevailing interest rates, nonperforming assets and competition among financial institutions for loans and deposits. In 2007, short term interest rates were steady until the end of the third quarter, when the Federal Reserve began to lower rates in response to a weakening economy.

The Bank's franchise spans eight counties in the metropolitan Atlanta market and has an initial branch office in Jacksonville, Florida. Atlanta's economy continues to be negatively impacted by the weak real estate market. Management expects the economy to continue to deteriorate through at least the second quarter of 2008 which will create a challenge for earnings for the year. On the other hand, market turmoil and disruptions will

provide opportunities to attract new customer relationships, talented and experienced bankers and superior office locations. We plan to pursue these opportunities on a selective basis.

During 2007, we grew the core bank, while focusing on the future by continuing marketing and lending initiatives that are anticipated to contribute to our longer-term value through increasing the Bank s transaction deposit base and increasing noninterest income. We define our core banking business as that of providing quality financial products, services, and delivery systems at the community banking level to both consumers and small to medium sized businesses.

We continued our initiative to grow shareholder value by increasing personal and business transaction accounts to expand current customer relationships, add new customers, and increase the number and volume of lower cost transaction account deposits. In 2007, we strengthened our retail banking staff, opened new branches in Newnan and Winder, Georgia and converted our loan production office to a full service branch in Jacksonville, Florida, and continued market studies to identify other potential branch sites. Our Totally Free business and personal checking account program, launched in 2006, continued to grow. In part, as a result of this initiative, the number of transaction and savings accounts increased 10.39% at December 31, 2007, compared to December 31, 2006, and the average balance of transaction accounts increased by approximately 16.16% for the same period.

Our overall focus is on building shareholder value. Our mission is to continue growth, improve earnings and increase shareholder value; to treat customers, employees, community and shareholders according to the Golden Rule; and to operate within a culture of strong internal controls. The strong focus in 2008 will be on credit quality, expense controls, conservation of capital and modest quality loan growth. Fidelity Bank is Atlanta's Community Bank. We are about building relationships with a locally oriented, community based focus. The Bank provides a broad array of sophisticated products delivered with quality personal service.

Critical Accounting Policies

Our accounting and reporting policies are in accordance with U.S. generally accepted accounting principles and conform to general practices within the financial services industry. Our financial position and results of operations are affected by management s application of accounting policies, including estimates, assumptions, and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses, and related disclosures. Different assumptions in the application of these policies, or conditions significantly different from certain assumptions, could result in material changes in our consolidated financial position or consolidated results of operations. The more critical accounting and reporting policies include those related to the allowance for loan losses, the capitalization of excess servicing assets and their amortization, loan related revenue recognition, and income taxes. Our accounting policies are fundamental to understanding our consolidated financial position and consolidated results of operations. Our significant accounting policies are discussed in detail in Note 1 in the Notes to Consolidated Financial Statements. Significant accounting policies have been periodically discussed and reviewed with and approved by the Audit Committee of the Board of Directors and the Board of Directors.

The following is a summary of our significant accounting policies that are highly dependent on estimates, assumptions, and judgments.

Allowance for Loan Losses

The allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management s evaluation of the loan portfolio, including loan portfolio concentrations, current economic conditions, the economic outlook, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management s judgment, deserve consideration in

26

estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

A formal review of the allowance for loan losses is prepared at least quarterly to assess the probable credit risk inherent in the loan portfolio, including concentrations, and to determine the adequacy of the allowance for loan losses. For purposes of the monthly management review, the consumer loan portfolio is separated by loan type and each loan type is treated as a homogeneous pool. In accordance with the Interagency Policy Statement on the Allowance for Loan and Lease Losses, the level of allowance required for each loan type is determined based upon current trends in charge-off rates for each loan type, adjusted for changes in these pools, which includes current information on the payment performance of each loan type. The level of allowance required for each loan type is determined in part based upon historical charge-off experience. Every commercial, commercial real estate, SBA, and construction loan is assigned a risk rating using established credit policy guidelines. A loss allocation factor is determined for each significant loan category based on historical charge-off experience, current trends, the economic outlook, and other factors. All nonperforming commercial, commercial real estate, SBA, and construction loans and loans deemed to have greater than normal risk characteristics are reviewed monthly by Credit Review to determine the level of additional allocation, if any, for loan losses required to be specifically assigned to these loans. The amounts so determined are then added to or subtracted from the previously allocated allowance by category to determine the required allowance for commercial, commercial real estate, SBA, residential real estate, consumer, and construction loans.

Capitalized Servicing Assets and Liabilities

The majority of our indirect automobile loan pools and certain SBA loans are sold with servicing retained. When the contractually specific servicing fees on loans sold servicing retained exceed the estimated costs to service those loans, a capitalized servicing asset is recognized. When the estimated costs to service loans exceed the contractually specific servicing fees on loans sold servicing retained, a capitalized servicing liability is recognized. Servicing assets and servicing liabilities are amortized over the expected lives of the serviced loans utilizing the interest method. Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received.

No less frequently than quarterly, management reviews the status of all loans and pools of loans sold with related capitalized servicing assets to determine if there is any impairment to those assets due to such factors as earlier than estimated repayments or significant prepayments. Any impairment identified in these assets will result in reductions in their carrying values and a corresponding reduction in operating revenues.

Loan Related Revenue Recognition

Loans are reported at principal amounts outstanding net of deferred fees and costs. Interest income and ancillary fees from loans are a primary source of revenue. Interest income is recognized in a manner that results in a level yield on principal amounts outstanding. Rate related loan fee income, loan origination, and commitment fees, and certain direct origination costs are deferred and amortized as an adjustment of the yield over the contractual lives of the related loans, taking into consideration assumed prepayments. The accrual of interest is discontinued when, in management s judgment, it is determined that the collectibility of interest or principal is doubtful.

For commercial, SBA, construction, and real estate loans, the accrual of interest is discontinued and the loan categorized as nonaccrual when, in management s opinion, due to deterioration in the financial position or operations of the borrower, the full repayment of principal and interest is not expected, or principal or interest has been in default for a period of 90 days or more, unless the obligation is both well secured and in the process of collection. Commercial, SBA, construction, and real estate secured loans may be returned to accrual status

27

when management expects to collect all principal and interest and the loan has been brought current. Interest received on well collateralized nonaccrual loans is recognized on the cash basis. If the commercial, SBA, construction or real estate secured loan is not well collateralized, payments are applied to reduce principal.

Consumer loans are placed on nonaccrual upon becoming 90 days past due or sooner if, in the opinion of management, the full repayment of principal and interest is not expected. On consumer loans, any payment received on a loan on which the accrual of interest has been suspended is applied to reduce principal.

When a loan is placed on nonaccrual, interest accrued during the current accounting period is reversed and interest accrued in prior periods, if significant, is charged off and adjustments to principal are made if the collateral related to the loan is deficient.

Income Taxes

We file consolidated Federal income tax returns, as well as tax returns in several states. Income taxes are accounted for in accordance with SFAS No. 109, Accounting for Income Taxes (SFAS No. 109). Under the liability method of SFAS No. 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are recovered or settled. Deferred tax assets are reviewed annually to assess the probability of realization of benefits in future periods or whether valuation allowances are appropriate. Under SFAS No. 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The calculation of the income tax provision is complex and requires the use of judgments and estimates in its determination.

Off-Balance Sheet Arrangements

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers, and to reduce our own exposure to fluctuations in interest rates. These financial instruments, which include commitments to extend credit and letters of credit, involve to varying degrees elements of credit and interest rate risk in excess of the amount recognized in the consolidated financial statements. The contract or notional amounts of these instruments reflect the extent of involvement we have in particular classes of financial instruments.

Our exposure to credit loss, in the event of nonperformance by customers for commitments to extend credit and letters of credit, is represented by the contractual or notional amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for recorded loans. Loan commitments and other off-balance sheet exposures are evaluated by Credit Review quarterly and reserves are provided for risk as deemed appropriate.

Commitments to extend credit are agreements to lend to customers as long as there is no violation of any condition established in the agreement. Substantially all of our commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. We minimize our exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures. Thus, we will deny funding a commitment if the borrower s financial condition deteriorates during the commitment period, such that the customer no longer meets the pre-established conditions of lending. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. We evaluate each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management s credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby and import letters of credit are commitments issued by us to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans or lines of credit to customers. We hold collateral supporting those commitments as deemed necessary.

Financial Overview

The credit crisis of 2007 had a major impact on the Atlanta and Florida economies, particularly in the residential construction and development markets. Many builders have suffered financially due to the decreasing home prices, lack of demand for houses and the over supply of houses and residential lots. Additionally, the credit crisis has also affected the consumer as delinquencies and foreclosures increased throughout the second half of 2007. These are the primary reasons that, when compared to 2006, our net charge-offs increased 168% to \$6.2 million during 2007 and our provision for loan losses increased 136% to \$8.5 million. Our allowance for loan losses as a percentage of loans outstanding increased to 1.17% at December 31, 2007, from 1.05% at the end of 2006.

Since our inception, we have pursued managed profitable growth through internal expansion built on providing quality financial services in selected market areas. During 2007, loan growth slowed compared to prior years due in part to the slowing economy and also to management s decision to reduce the Company s exposure in the real estate construction market. The loan portfolio is well diversified among consumer, business, and real estate.

Net income for 2007 was \$6.6 million compared to \$10.4 million in 2006. Net income per basic and diluted share was \$.71 for 2007 compared to \$1.12 in 2006. Key factors impacting our financial condition and results of operations for 2007 are summarized below:

Total assets increased \$37.3 million or 2.26% to \$1,686 million at the end of 2007 compared to \$1,649 million at year end 2006. This increase was primarily due to the 4.53% increase in total loans, partially offset by decreases in Federal funds sold, investment securities and cash.

Total number of transaction accounts increased 6.6% through our deposit acquisition program.

Net interest income increased \$3.3 million or 7.47% over 2006 to \$46.8 million as the growth in volume exceeded the negative impact of a declining net interest margin and resulted in greater net interest income. The net interest margin declined six basis points in 2007 to 3.04% from 3.10% in 2006, resulting from a 47 basis point increase in the cost of funds outpacing the 41 basis point increase in the yield on earning assets.

The provision for loan losses for 2007 was \$8.5 million compared to \$3.6 million in 2006. Net charge-offs for 2007 were .45% of average loans outstanding compared to .19% for 2006. The allowance for loan losses was 1.17% of outstanding loans and provided a coverage ratio of 113% of nonperforming loans.

The year ended December 31, 2007, was a year in which we experienced moderate growth in loans and deposits, and faced challenges in managing through the impact of a declining economy on our credit exposure, resulting in a significant increase in the provision for loan losses because of increasing charge-offs and deteriorating credit trends. Management continues to be diligent in its loan review process and aggressive in dealing with nonperforming assets.

Table of Contents

Results of Operations 2007 Compared to 2006

Net Income

Our net income for the year ended December 31, 2007, was \$6.6 million or \$.71 basic and fully diluted earnings per share. Net income for the year ended December 31, 2006, was \$10.4 million or \$1.12 basic and fully diluted earnings per share.

The \$3.7 million decrease in net income in 2007 compared to 2006 was primarily due to a \$4.9 million increase in the provision for loan losses as a result on increased charge-offs and nonperforming assets and a \$6.6 million increase in noninterest expense, offset in part by a \$3.3 million increase in net interest income and a \$2.2 million increase in noninterest income. Net interest income increased during 2007 compared to 2006 as the growth in volume exceeded the negative impact of a modest decline in the net interest margin and resulted in greater net interest income. The average balance of interest-earning assets increased \$138.5 million, resulting in an increase in interest income, offset in part by a 6 basis point decline in the net interest margin. Noninterest income increased by \$2.2 million or 14.1% to \$17.9 million in 2007 compared to 2006, primarily due to an increase in revenues from indirect lending activities of \$1.3 million, an increase in revenues from service charges on deposit accounts of \$600,000, in part as a result of growth in the numbers of accounts serviced, as well as an increase in SBA lending activities of \$300,000. Noninterest expense increased \$6.6 million or 16.36% in 2007 compared to 2006 primarily due to increases in salaries and employee benefits and other operating expenses.

Net Interest Income/Margin

Taxable-equivalent net interest income was \$47.3 million in 2007 compared to \$43.8 million in 2006, an increase of \$3.5 million or 7.9%. Average interest-earning assets increased in 2007 to \$1,554 million, a 9.8% increase when compared to 2006. Average interest-bearing liabilities increased to \$1,394 million, a 10.9% increase. The net interest rate margin decreased by six basis points to 3.04% in 2007 when compared to 2006.

Interest income increased \$15.7 million or 16.0% to \$113.5 million during 2007 compared with 2006 as a result of the net growth of \$138.5 million or 9.8% in average interest-earning assets and a 41 basis point increase in the yield on interest-earning assets. The average balance of loans outstanding in 2007 increased \$153.1 million or 12.2% to \$1,483 million when compared to 2006. The yield on average loans outstanding increased 39 basis points to 7.57% when compared to 2006, in large part due to increasing yields on the consumer loan portfolio, consisting primarily of indirect automobile loans. Offsetting this growth was an \$11.8 million decrease in average investment securities balances, as principal payments on mortgage backed securities were utilized in part to fund higher yielding loan growth.

Interest expense in 2007 increased \$12.4 million or 22.9% to \$66.7 million as a result of a \$137.5 million or 11.0% growth in average interest-bearing liability balances, coupled with a 47 basis point increase in the cost of interest-bearing liabilities due to increasing prevailing interest rates and aggressive competition for funds from other financial institutions as the Bank grew deposits to fund our loan growth. Average total interest-bearing deposits increased \$151.2 million or 13.8% to \$1,247 million during 2007 compared to 2006, while average borrowings increased \$13.7 million or 9.3% to \$146.9 million. The increase in average total interest-bearing deposits was primarily due to marketing programs initiated to provide funding for loan growth, including special deposit programs offered as part of the grand openings of new branches and a direct mail advertising program to increase transaction account balances and increase the total balances of multiple relationship customers.

30

The cost of funds for subordinated debt decreased from 9.33% for 2006 to 9.08% in 2007 primarily as a result of the addition of \$20 million in trust preferred securities which have a five year fixed rate of 6.62% then convert to a floating rate at 140 basis points over three month LIBOR.

Average Balances, Interest and Yields

		For the Years Ended December 31, 2007 2006 2005							
	Average	Income/		Average	Income/		Average	Income/	
	Balance	Expense	Rate	Balance (Dollar		Kate	Balance	Expense	Kate
ASSETS Interest-Earning Assets: Loans, net of unearned income ⁽¹⁾⁽²⁾				thousa	nus)				
Taxable	\$1,390,625			\$1,239,437			\$ 1,073,127		6.13%
Tax-exempt ⁽³⁾	12,837	1,052	8.20	10,949	871	7.95	6,898	484	7.02
Total loans Investment securities	1,403,462	106,274	7.57	1,250,386	89,755	7.18	1,080,025	66,262	6.14
Taxable	137,370	6,964	5.07	155,955	7,893	5.03	156,917	7,557	4.82
Tax-exempt (4)	6,782	420	6.19						
Total Investment securities Interest-bearing	144,152	7,384	5.12	155,955	7,893	5.03	156,917	7,557	4.82
deposits	1,134	58		1,484	74	5.00	1,033	32	3.12
Federal funds sold	4,855	243	5.01	7,280	360	4.94	9,505	315	3.31
Total interest-earning assets Noninterest-Earning Assets:	1,553,603	113,959	7.34	1,415,105	98,082	6.93	1,247,480	74,166	5.95
Cash and due from banks Allowance for loan	23,383			22,411			21,775		
losses	(14,644)			(13,133)			(12,913))	
Premises and equipment Other real estate	18,875			15,516			13,539		
owned	2,918			80			528		
Other assets	51,385			43,405			33,681		
Total assets	\$ 1,635,520			\$ 1,483,384			\$ 1,304,090		

LIABILITIES AND SHAREHOLDERS EQUITY Interest-Bearing Liabilities:									
Demand deposits	\$ 293,336	10,243	3.49	\$ 234,871	6,561	2.79	\$ 225,138	4,044	1.80
Savings deposits	203,529	8,881	4.36	177,505	7,328	4.13	153,700	4,575	2.98
Time deposits	749,803	38,778	5.17	683,074	31,462	4.61	576,326	19,329	3.35
Total interest-bearing									
deposits Federal funds	1,246,668	57,902	4.64	1,095,450	45,351	4.14	955,164	27,948	2.93
purchased Securities sold under agreements to	10,310	548	5.31	12,171	637	5.23	6,340	223	3.51
repurchase Other short-term	21,674	657	3.03	28,954	928	3.21	28,695	716	2.50
borrowings	24,516	1,111	4.54	25,337	1,058	4.17	24,648	654	2.65
Subordinated debt	54,478	4,945	9.08	46,908	4,378	9.33	44,790	3,814	8.52
Long-term debt	35,888	1,519	4.23	47,203	1,923	4.07	37,027	1,329	3.59
Total interest-bearing liabilities	1,393,534	66,682	4.79	1,256,023	54,275	4.32	1,096,664	34,684	3.16
Noninterest-Bearing Liabilities and Shareholders Equity:									
Demand deposits	130,835			127,978			117,531		
Other liabilities	14,092			10,517			7,893		
Shareholders equity	97,059			88,866			82,002		
Total liabilities and shareholders equity	\$ 1,635,520			\$ 1,483,384			\$ 1,304,090		
Net interest income/spread		\$ 47,277	2.55		\$ 43,807	2.61		\$ 39,482	2.79
Net interest rate margin			3.04			3.10			3.17
(1) Fee income									

- (1) Fee income relating to loans is included in interest income.
- (2) Nonaccrual loans are included in average balances and income on such loans, if

recognized, is recognized on a cash basis.

- (3) Interest income includes the effects of taxable-equivalent adjustments of \$350,000, \$278,000, and \$150,000, for each of the three years ended December 31, 2007, 2006, and 2005, respectively, using a combined tax rate of 35%.
- (4) Interest income includes the effects of taxable-equivalent adjustments of \$147,000 for 2007.

31

Table of Contents

Rate/Volume Analysis

	2007 Compared to 2006			2006 Compared to 2005				
	Variai	nce Attribute	ed to ⁽¹⁾	Variance Attributed to ⁽¹⁾				
	Net					Net		
	Volume	Rate	Change	Volume	Rate	Change		
Net Loans:								
Taxable	\$ 11,241	\$ 5,097	\$ 16,338	\$ 11,023	\$ 12,083	\$ 23,106		
Tax-exempt ⁽²⁾	153	28	181	316	71	387		
Investment Securities:								
Taxable	(987)	58	(929)	(40)	376	336		
Tax exempt ⁽²⁾	416	4	420					
Federal funds sold	(122)	5	(117)	(87)	132	45		
Interest-bearing deposits	(17)	1	(16)	18	24	42		
Total interest-earning assets	\$ 10,684	\$ 5,193	\$ 15,877	\$11,230	\$ 12,686	\$ 23,916		
Interest-Bearing Deposits:								
Demand	\$ 1,832	\$ 1,850	\$ 3,682	\$ 183	\$ 2,334	\$ 2,517		
Savings	1,121	432	1,553	789	1,964	2,753		
Time	3,255	4,061	7,316	4,012	8,121	12,133		
Total interest-bearing								
deposits	6,208	6,343	12,551	4,984	12,419	17,403		
Federal funds purchased Securities sold under	(99)	10	(89)	270	144	414		
agreements to repurchase	(222)	(49)	(271)	7	205	212		
Other short-term borrowings	(37)	90	53	19	385	404		
Subordinated debt	689	(122)	567	186	378	564		
Long-term debt	(478)	74	(404)	399	195	594		
Total interest-bearing								
liabilities	\$ 6,061	\$ 6,346	\$ 12,407	\$ 5,865	\$13,726	\$ 19,591		

(1) The change in interest due to both rate and volume has been allocated to the components in proportion to the relationship of the dollar amounts of the change in each.

(2) Reflects fully taxable equivalent adjustments using a combined tax rate of 35%.

Provision for Loan Losses

Management s policy is to maintain the allowance for loan losses at a level sufficient to absorb probable losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses and decreased by charge-offs, net of recoveries.

The provision for loan losses was \$8.5 million in 2007, \$3.6 million in 2006 and \$2.9 million in 2005. Net charge-offs were \$6.2 million in 2007 compared to \$2.3 million in 2006 and \$2.4 million in 2005. The increase in the provision in 2007 compared to 2006 was primarily due to charge-offs and charge-downs on indirect automobile and residential construction loans due to deteriorating credit quality. Although we do not have a direct exposure to the subprime market, residential construction and development credit issues first surfacing with the subprime mortgage problems migrated to consumer loans, including our indirect automobile loan portfolio, during the second half of 2007. The metropolitan Atlanta construction market in general and new home sales in particular suffered significantly during 2007. As housing and the economy is not expected to begin to recover in the first half of 2008, with some improvement beginning in the second half of 2008 at the earliest, we expect our provision for loan losses to increase during 2008.

The allowance for loan losses as a percentage of loans outstanding at the end of 2007, 2006, and 2005 was 1.17%, 1.05% and 1.15%, respectively. The allowance for loan losses as a percentage of loans has increased in 2007 in response to the housing downturn and its negative impact on consumer loans, resulting in declining credit quality and increased charge-offs. Adversely classified assets to total assets increased from 1.94% at the end of 2006 to 2.89% at the end of 2007.

32

For additional information on asset quality, refer to the discussions regarding loans, credit quality, nonperforming assets, and the allowance for loan losses.

Analysis of the Allowance for Loan Losses

	December 31,						
	2007	2006	2005	2004	2003		
	(Dollars in thousands)						
Balance at beginning of year	\$13,944	\$ 12,643	\$ 12,174	\$ 9,920	\$ 9,404		
Charge-offs:							
Commercial, financial and agricultural	200	1	385	384	1,398		
SBA		67					
Real estate-construction	1,934						
Real estate-mortgage	82	5	160	454	305		
Consumer installment	5,301	3,616	2,890	2,770	3,145		
Total charge-offs	7,517	3,689	3,435	3,608	4,848		
Recoveries:							
Commercial, financial and agricultural	257	505	284	456	82		
SBA		145					
Real estate-construction	190						
Real estate-mortgage	78	7	41	66	41		
Consumer installment	836	733	679	540	491		
Total recoveries	1,361	1,390	1,004	1,062	614		
Net charge-offs	6,156	2,299	2,431	2,546	4,234		
Provision for loan losses	8,500	3,600	2,900	4,800	4,750		
Balance at end of year	\$ 16,288	\$ 13,944	\$ 12,643	\$ 12,174	\$ 9,920		
Allowance for loan losses as a							
percentage of loans	1.17%	1.05%	1.15%	1.27%	1.25%		
Ratio of net charge-offs during period to		2.02 /0		2,0			
average loans outstanding, net	.45	.19	.23	.29	.54		

The commercial loan recoveries noted in the above table primarily relate to loans charged off in years before 2006. Consumer installment loan net charge-offs of \$4.5 million increased 54.8% over charge-offs of \$2.9 million in 2006. The majority of consumer installment loan charge-offs were related to indirect automobile loan repossessions and liquidations.

Real estate construction loan net charge-offs were \$1.7 million in 2007 compared to no charge-offs in 2006. These charge-offs were related to a few residential construction builders and were attributed to the slow down in housing construction and sales. We believe we have aggressively identified and proactively addressed the problems in our residential construction portfolio and will continue to closely monitor the activity and trends in the residential housing construction portfolio as well as the rest of the loan portfolio.

Noninterest Income

Noninterest income for 2007 was \$17.9 million compared to \$15.7 million in 2006, a 14.1% increase. This increase was primarily due to an increase in revenues from indirect lending, an increase in revenues from service charges on deposit accounts and increased revenue from SBA lending activities, as described below.

Income from indirect lending activities for 2007, which includes both net gains from the sales of indirect automobile loans and servicing and ancillary loan fees on loans sold, increased \$1.3 million or 30.3% to \$5.4 million compared to \$4.1 million for 2006. The increase was due primarily to increased ancillary loan servicing fees on both portfolio loans and on loans sold servicing retained and increased gains resulting from loan sales. Indirect automobile loans serviced for others totaled \$282 million and \$247 million at December 31, 2007 and

33

2006, respectively, an increase of \$35 million or 14.2%. This reflects an increase in the number and volume of indirect automobile loans sold with servicing retained, resulting in an increase in the volume of loans serviced during 2007 when compared to 2006. In 2007, indirect automobile loan production was \$565.8 million and increased \$49.8 million or 9.65% when compared to 2006. There were sales of \$176 million of indirect automobile loans in 2007 with \$156 million sold servicing retained, compared to sales of \$123 million in 2006. Income from indirect automobile lending activities is an important source of noninterest revenue and is heavily driven by investor purchases at favorable volume and pricing, movements in interest rates, competitive pricing, and current loan production, which varies with significant changes in automobile sales and manufacturers marketing packages in our markets. Due to the slow down in the economy experienced in the second half of 2007, which is expected to continue at least through the first half of 2008, management does not expect the trend of significantly increasing revenues from indirect lending activities to continue in 2008.

Service charges on deposit accounts increased \$583,000 or 13.9% and other fees and charges increased \$230,000 or 14.0%, primarily due to the growing number of transaction accounts resulting from the transaction account acquisition program initiated in early 2006 and continuing through 2007 to attract lower-costing deposits generating service charges and fees. These revenues are expected to continue to increase during 2008.

Income from SBA lending activities for 2007, which includes gains from the sale of SBA loans and ancillary fees on loans sold with servicing retained, totaled \$2.4 million compared to \$2.1 million for 2006, due to the continued expansion of the SBA lending business resulting in an increased volume of gains on sales, coupled with a growing servicing portfolio generating increased servicing and ancillary fees. Loans sold increased from \$30.6 million in 2006 to \$40.0 million in 2007 and increased sales volume is anticipated in 2008.

Noninterest Expense

Noninterest expense during 2007 increased \$6.6 million or 16.4% to \$47.2 million when compared to 2006, due primarily to increases in salaries and employee benefits and other operating expenses as the result of hiring new lenders and our branch network expansion. We also experienced increases in operating expenses as a result of increases in the volume of accounts serviced and the expensing of our proportional share of Visa litigation indemnification obligations because of our Visa membership.

Salaries and employee benefits increased \$3.5 million or 15.7% to \$25.8 million in 2007 compared to 2006. The increase was primarily attributable to the addition of seasoned loan production and branch operations staff, including SBA, indirect automobile and commercial lenders to increase lending volume, and staff for the three new branches added in 2007. The number of full-time equivalent employees at December 31, 2007, was 406 compared to 374 full-time equivalent employees at December 31, 2006. We expect salaries and employee benefits expenses to increase on a moderate basis.

Other operating expenses increased \$2.0 million or 39.3% to \$7.0 million in 2007 when compared to 2006. The increase was primarily related to hiring costs, business development costs, and costs in numerous expense areas due to branch network expansion, production growth, account volume growth and account activity increases related to both loans and deposits. In addition, the Company recorded a charge of \$567,000 pretax for its proportional share of a settlement of the Visa litigation with American Express, a reserve for the lawsuit between Visa and Discover Financial Services, and the incremental liability for certain other Visa litigation under our indemnification obligation as a Visa member bank. Visa has a planned public offering for the first quarter of 2008. The value of Fidelity s proportionate shares of the Visa stock, based on current estimates, is expected to more than offset the above charges.

Provision for Income Taxes

The provision for income taxes for 2007, 2006, and 2005 was \$2.4 million, \$4.7 million, and \$5.4 million, respectively, with effective tax rates of 26.2%, 31.1%, and 34.5%, respectively. The decline in the effective tax rate during 2007 was due to decreased income resulting in a lower aggregate tax rate and increases in tax advantaged general obligation bonds and tax advantaged loans.

2006 Compared to 2005

Net Income

Our net income for the year ended December 31, 2006, was \$10.4 million or \$1.12 basic and fully diluted earnings per share, respectively. Net income for the year ended December 31, 2005, was \$10.3 million or \$1.13 basic and \$1.12 fully diluted earnings per share.

The \$48,000 increase in net income in 2006 compared to 2005 was largely attributable to increases in net interest income and noninterest income, offset in large part by the planned advertising and promotion costs associated with our transaction acquisition program which began in January 2006 and other increases in costs primarily driven by our Strategic Plan, which included accelerating our focus on strengthening our sales force and culture to increase both quality loan production and transaction deposit growth. Net interest income increased during 2006 compared to 2005 as the growth in volume exceeded the negative impact of a declining net interest margin and resulted in greater net interest income. The average balance of interest-earning assets increased \$168 million, resulting in an increase in interest income, offset in part by a seven basis point decline in the net interest margin. Noninterest income increased by \$1.4 million or 9.5% to \$15.7 million in 2006 compared to 2005 primarily due to the expansion of the SBA lending business, generating an increase in revenues from those lending activities of \$1.6 million, offset in part by declines in revenues from mortgage banking activities. Noninterest expense increased \$5.6 million or 15.9% in 2006 compared to 2005 primarily due to increases in salaries and employee benefits, advertising and promotion expenses and other operating expenses.

Net Interest Income/Margin

Taxable-equivalent net interest income was \$43.8 million in 2006 compared to \$39.5 million in 2005, an increase of \$4.3 million or 11.0%. Average interest-earning assets increased in 2006 to \$1,415 million, a 13.4% increase when compared to 2005. Average interest-bearing liabilities increased to \$1,256 million, a 14.5% increase. The net interest rate margin decreased by seven basis points to 3.10% in 2006 when compared to 2005.

Interest income increased \$23.8 million or 32.1% to \$97.8 million during 2006 compared with 2005 as a result of the net growth of \$168 million or 13.4% in average interest-earning assets and a 98 basis point increase in the yield on interest-earning assets. Average interest-earning assets in 2006 grew in all loan categories, as average loan balances grew \$170 million. Offsetting this growth was a \$1 million decrease in average investment securities balances, as principal payments on mortgage backed securities were utilized to fund higher yielding loan growth. The 98 basis point increase in the yield on interest-earning assets resulted primarily from increases in market rates of interest.

Interest expense in 2006 increased \$19.6 million or 56.5% to \$54.3 million as a result of a \$159 million or 14.5% growth in average interest-bearing liability balances, coupled with a 116 basis point increase in the cost of interest-bearing liabilities due to increasing prevailing interest rates, and aggressive competition for funds from other financial institutions as the Bank grew deposits to fund significant loan growth. Average total interest-bearing deposits increased \$140 million or 14.7% to \$1,095 million during 2006 compared to 2005, while average borrowings increased \$19.1 million or 13.5% to \$161 million. The increase in average total

35

interest-bearing deposits was primarily due to advertised premium yield programs initiated to provide funding for loan growth, including special deposit programs offered as part of the grand openings of the two branches and a direct mail advertising program to increase transaction account balances and increase the total balances of multiple relationship customers.

Noninterest Income

Noninterest income for 2006 was \$15.7 million compared to \$14.3 million in 2005, a 9.5% increase. This increase was primarily due to a \$1.6 million increase in fee income from the expanded SBA lending business, offset in part by a \$570,000 decline in revenue from mortgage banking activities.

Service charges on deposit accounts increased \$148,000 or 3.6% and other fees and charges increased \$150,000 or 10.1%, primarily due to the growth in transaction accounts resulting from our deposit acquisition program.

Income from SBA lending activities for 2006 totaled \$2.1 million compared to \$559,000 for 2005, primarily due to a significant expansion of the SBA lending business as a result of the hiring of seasoned lenders in various southeast markets, and the increase in SBA loan production.

Income from indirect lending activities for 2006 increased \$141,000 or 3.5% to \$4.1 million compared to \$4.0 million for 2005. This small increase was due to increased servicing fee income and ancillary loan fees, largely offset by a decline in gains on sales due to a reduced volume of loans sold and the adverse effect of rising interest rates. Indirect automobile loans serviced for others totaled \$247 million and \$246 million at December 31, 2006 and 2005, respectively, an increase of \$1 million or .4%. In 2006, indirect automobile loan production was \$516 million and increased \$63 million or 13.9% when compared to 2005 production due in part to the hiring of several seasoned indirect automobile loan buyers in Tennessee and Florida during 2006. There were sales of \$123 million of indirect automobile loans in 2006 compared to sales of \$135 million in 2005.

Revenue from mortgage banking activities in 2006 totaled \$676,000 compared to \$1.2 million in 2005, a decline of \$570,000 or 45.7% due in part to a general decline in the mortgage origination business.

Noninterest Expense

Noninterest expense during 2006 increased \$5.6 million or 15.9% to \$40.6 million when compared to 2005, due primarily to increases in salaries and employee benefits, advertising and promotional and other operating expenses as we expanded our market presence through two new locations, expanded advertising and hired additional proven lenders and retail bankers to accelerate growth. Other expense categories increased moderately, primarily due to expansion and growth.

Salaries and employee benefits increased \$3.1 million or 16.4% to \$22.3 million in 2006 compared to 2005 due in large part to the addition of seasoned loan production and branch operations staff, significantly expanding the SBA lending department and the opening of the two branches during 2006. In addition, we increased the number of indirect automobile lenders and, to some extent, added support personnel. The number of full-time equivalent employees at December 31, 2006, was 374 compared to 356 full-time equivalent employees at December 31, 2005.

Advertising and promotion expenses increased \$1.1 million or 432.8% to \$1.3 million in 2006 when compared to 2005. During January 2006, the Bank initiated a deposit acquisition program. This program has generated significant numbers of new accounts and new relationships and substantially increased deposit balances.

36

Other operating expenses increased \$858,000 or 20.4% to \$5.1 million in 2006 when compared to 2005. The increase was primarily due to business development, hiring costs, bank security costs, costs related to growing volumes of accounts and related transaction activity, and amortization expense related to the investment in Georgia low income housing tax credits, for which there was no comparable expense in 2005.

Financial Condition

We manage our assets and liabilities to maximize long-term earnings opportunities while maintaining the integrity of our financial position and the quality of earnings. To accomplish this objective, management strives for efficient management of interest rate risk and liquidity needs. The primary objectives of interest-sensitivity management are to minimize the effect of interest rate changes on the net interest margin and to manage the exposure to risk while maintaining net interest income at acceptable levels. Liquidity is provided by our attempt to carefully structure our balance sheet and through unsecured and secured lines of credit with other financial institutions, the Federal Home Loan Bank of Atlanta (the FHLB), and the Federal Reserve Bank of Atlanta (the FRB).

The Asset/Liability Management Committee (ALCO) meets regularly to, among other things, review our interest rate sensitivity positions and our balance sheet mix, review our product offerings and pricing, including rates, fees and charges, monitor our funding needs and sources, and assess our current and projected liquidity.

Market Risk

Our primary market risk exposures are interest rate risk and credit risk and, to a lesser extent, liquidity risk. We have little or no risk related to trading accounts, commodities, or foreign exchange.

Interest rate risk, which encompasses price risk, is the exposure of a banking organization s financial condition and earnings ability to withstand adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk can pose a significant threat to assets, earnings, and capital. Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to our success.

ALCO, which includes senior management representatives, monitors and considers methods of managing the rate and sensitivity repricing characteristics of the balance sheet components consistent with maintaining acceptable levels of changes in portfolio values and net interest income with changes in interest rates. The primary purposes of ALCO are to manage our interest rate risk consistent with earnings and liquidity, to effectively invest our capital, and to preserve the value created by our core business operations. Our exposure to interest rate risk compared to established tolerances is reviewed on at least a quarterly basis by our Board of Directors.

Evaluating a financial institution s exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization s quantitative levels of exposure. When assessing the interest rate risk management process, we seek to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires us to assess the existing and potential future effects of changes in interest rates on our consolidated financial condition, including capital adequacy, earnings, liquidity, and, where appropriate, asset quality.

Interest rate sensitivity analysis, referred to as Equity at Risk, is used to measure our interest rate risk by computing estimated changes in earnings and in the net present value of our cash flows from assets, liabilities, and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net present

37

value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in market risk sensitive instruments in the event of a sudden and sustained 200 basis point increase or decrease in market interest rates.

We utilize a statistical research firm specializing in the banking industry to provide various quarterly analyses and special analyses, as requested, related to our current and projected financial performance, including rate shock analyses. Data sources for this and other analyses include quarterly FDIC Call Reports and the Federal Reserve Y-9C, management assumptions, industry norms and financial markets data. For purposes of evaluating rate shock, rate change induced sensitivity tables are used in determining the timing and volume of repayment, prepayment, and early withdrawals.

Earnings and fair value estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Assumptions have been made as to appropriate discount rates, prepayment speeds, expected cash flows, and other variables. Changes in assumptions significantly affect the estimates and, as such, the derived earnings and fair value may not be indicative of the negotiable value in an actual sale or comparable to that reported by other financial institutions. In addition, the fair value estimates are based on existing financial instruments without attempting to estimate the value of anticipated future business. The tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates. Our policy states that a negative change in net present value (equity at risk) as a result of an immediate and sustained 200 basis point increase or decrease in interest rates should not exceed the lesser of 2% of total assets or 15% of total regulatory capital. It also states that a similar increase or decrease in interest rates should not negatively impact net interest income or net income by more than 5% or 15%, respectively.

The following schedule reflects an analysis of our assumed market value risk and earnings risk inherent in our interest rate sensitive instruments related to immediate and sustained interest rate variances of 200 basis points, both above and below current levels (rate shock analysis). It also reflects the estimated effects on net interest income and net income over a one-year period and the estimated effects on net present value of our assets, liabilities, and off-balance sheet items as a result of an immediate and sustained increase or decrease of 200 basis points in market rates of interest as of December 31, 2007 and 2006 (dollars in thousands):

Rate Shock Analysis

	December	December 31, 2006				
	+200		200	+200	-200	
	Basis	Basis Basis		Basis	Basis Points	
Market Rates of Interest	Points		oints	Points		
Change in net present value	\$ (2,783)	\$	(329)	\$ (2,547)	\$	(1,699)
Change as a percent of total assets	(.17)%		(.02)%	(.15)%		(.10)%
Change as a percent of regulatory equity	(1.53)%		(.18)%	(1.63)%		(1.09)%
Percent change in net interest income	(.60)%		(.28)%	.63%		(1.37)%
Percent change in net income	(2.76)%		(1.30)%	1.38%		(3.00)%

The rate shock analysis at December 31, 2007, indicated that the effects of an immediate and sustained increase or decrease of 200 basis points in market rates of interest would fall well within policy parameters and approved tolerances for equity at risk, net interest income and net income.

We have historically been asset sensitive to six months, however, we have been liability sensitive from six months to one year, largely mitigating the potential negative impact on net interest income and net income over a full year

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from a sudden and sustained decrease in interest rates. Likewise, historically the potential \$38\$

positive impact on net interest income and net income of a sudden and sustained increase in interest rates is reduced over a one-year period as a result of our liability sensitivity in the six-month to one-year time frame.

As discussed, the negative impact of an immediate and sustained 200 basis point increase in market rates of interest on the net present value (equity at risk) was well within established tolerances at December 31, 2007, and was significantly less than that at December 31, 2006, primarily because of the reduced sensitivity in our transactional deposits. Also, the negative impact of an immediate and sustained 200 basis point decrease in market rates of interest on net interest income and net income was well within established tolerances and reflected a decrease in interest rate sensitivity at December 31, 2007, compared to year-end 2006. We follow FDIC guidelines for non-maturity deposits such as interest-bearing transaction and savings accounts in the interest rate sensitivity (gap) analysis; therefore, this analysis does not reflect the full impact of rapidly rising or falling market rates of interest on these accounts compared to the results of the rate shock analysis presented.

Rate shock analysis provides only a limited, point in time view of interest rate sensitivity. The gap analysis also does not reflect factors such as the magnitude (versus the timing) of future interest rate changes and asset prepayments. The actual impact of interest rate changes upon earnings and net present value may differ from that implied by any static rate shock or gap measurement. In addition, net interest income and net present value under various future interest rate scenarios are affected by multiple other factors not embodied in a static rate shock or gap analysis, including competition, changes in the shape of the Treasury yield curve, divergent movement among various interest rate indices, and the speed with which interest rates change.

Interest Rate Sensitivity

The major elements used to manage interest rate risk include the mix of fixed and variable rate assets and liabilities and the maturity and repricing patterns of these assets and liabilities. It is our policy not to invest in derivatives. We perform a quarterly review of assets and liabilities that reprice and the time bands within which the repricing occurs. Balances generally are reported in the time band that corresponds to the instrument s next repricing date or contractual maturity, whichever occurs first. However, fixed rate indirect automobile loans, mortgage backed securities, and residential mortgage loans are primarily included based on scheduled payments with a prepayment factor incorporated. Through such analyses, we monitor and manage our interest sensitivity gap to minimize the negative effects of changing interest rates.

The interest rate sensitivity structure within our balance sheet at December 31, 2007, indicated a cumulative net interest sensitivity liability gap of 10.30% when projecting out one year. In the near term, defined as 90 days, there was a cumulative net interest sensitivity asset gap of 5.43% at December 31, 2007. When projecting forward six months, there was a net interest sensitivity liability gap of 2.68%. This information represents a general indication of repricing characteristics over time; however, the sensitivity of certain deposit products may vary during extreme swings in the interest rate cycle (see Market Risk). Since all interest rates and yields do not adjust at the same velocity, the interest rate sensitivity gap is only a general indicator of the potential effects of interest rate changes on net interest income. Our policy states that the cumulative gap at six months and one year should generally not exceed 15% and 10%, respectively. Our cumulative gap at one year slightly exceeds the 10% threshold established for this measure primarily due to the flat yield curve and management s expectation of falling interest rates in 2008. We have positioned our average time deposit maturities in the six month to one year range based on the above, resulting in an increase in our liability sensitivity and positioning ourselves to take advantage of flat to falling interest rates. The interest rate shock analysis is generally considered to be a better indicator of interest rate risk and it reflects this increase in liability sensitivity.

The following table illustrates our interest rate sensitivity gap at December 31, 2007, as well as the cumulative position at December 31, 2007. All amounts are categorized by their actual maturity or repricing date with the exception of non-maturity deposit accounts. As a result of prior experience during periods of rate

Table of Contents

volatility and management s estimate of future rate sensitivities, we allocate the non-maturity deposit accounts noted below, based on the estimated duration of those deposits (dollars in thousands):

Interest Rate Sensitivity Analysis

	0-30 Days	31-60 Days	61-90 Days	91-120 Days	121-150 Days	151-180 Days	181-365 Days	Over One Year	Total
nterest-Earning Assets:									
nvestment ecurities Loans Loans	\$ 1,562 496,484	\$ 1,548 44,002	\$ 1,486 33,721	\$ 7,280 31,581	\$ 1,692 30,908	\$ 1,767 31,444	\$ 12,594 192,909	\$ 109,949 527,309	\$ 137,878 1,388,358
ield-for-sale Federal funds	25,413	24,000	5,000	5,000	4,242				63,655
old Oue from banks	6,605								6,605
nterest-earning	1,357								1,357
Total nterest-earning issets	531,421	69,550	40,207	43,861	36,842	33,211	205,503	637,258	1,597,853
nterest-Bearing Liabilities: Demand deposit									
ccounts	7,896	6,580	5,922	5,790	5,659	5,527	32,899	61,324	131,597
Savings and NOW accounts Money market	214,655	4,770	2,385	2,385	2,385	2,385	14,310	114,485	357,760
ccounts Time deposits	69,100	5,758	2,879	2,879	2,879	2,879	17,275	69,100	172,749
\$100,000 Fime deposits	21,124	22,460	40,470	31,076	24,779	13,499	100,575	31,514	285,497
c\$100,000 Long-term debt	23,667	25,213	37,633	57,381	40,829	43,053	125,270 25,000	104,976 67,527	458,022 92,527
Short-term orrowings	48,954	15,000					12,000		75,954
Total nterest-bearing iabilities	385,396	79,781	89,289	99,511	76,531	67,343	327,329	448,926	1,574,106
nterest ensitivity gap	\$ 146,025	\$ (10,231)	\$ (49,082)	\$ (55,650)	\$ (39,689)	\$ (34,132)	\$ (121,826)	\$ 188,332	\$ 23,747
	\$ 146,025	\$ 135,794	\$ 86,712	\$ 31,062	\$ (8,627)	\$ (42,759)	\$ (164,585)	\$ 23,747	

39

Cumulative gap at 12/31/07

Ratio of cumulative gap to otal nterest-earning								
ssets at 12/31/07 Ratio of interest ensitive assets to nterest sensitive iabilities at	9.14%	8.50%	5.43%	1.94%	(.54)%	(2.68)%	(10.30)%	1.49%
2/31/07	137.89%	87.18%	45.03%	44.08%	48.14%	49.32%	62.78%	141.95%

Liquidity

Market and public confidence in our financial strength and that of financial institutions in general will largely determine the access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound credit quality and the ability to maintain appropriate levels of capital resources.

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. Management measures the liquidity position by giving consideration to both on-balance sheet and off-balance sheet sources of and demands for funds on a daily and weekly basis

Sources of liquidity include cash and cash equivalents, net of Federal requirements to maintain reserves against deposit liabilities; investment securities eligible for sale or pledging to secure borrowings from dealers and customers pursuant to securities sold under agreements to repurchase (repurchase agreements); loan repayments; loan sales; deposits and certain interest-sensitive deposits; brokered deposits; a collateralized contingent line of credit at the FRB Discount Window; a collateralized line of credit from the FHLB; and, borrowings under unsecured overnight Federal funds lines available from correspondent banks. The principal demands for liquidity are new loans, anticipated fundings under credit commitments to customers, and deposit withdrawals.

Maintaining appropriate levels of capital is an important factor in determining the availability of critical sources of liquidity. Providers of liquidity could terminate or suspend liquidity availability or require additional or higher quality collateral in the event of a capital adequacy issue. At December 31, 2007, capital ratios exceeded the Federal regulatory levels required for a well-capitalized institution. The capital of the Bank also exceeded the levels required by the GDBF.

40

Management seeks to maintain a stable net liquidity position while optimizing operating results, as reflected in net interest income, the net yield on earning assets, and the cost of interest-bearing liabilities in particular. ALCO meets regularly to review the current and projected net liquidity positions and to review actions taken by management to achieve this liquidity objective. Levels of total liquidity, short-term liquidity, and short-term liquidity sources will be important in 2008 based on projected core loan growth and projected SBA and indirect automobile loan production and sales, with SBA loans held-for-sale balances, indirect automobile loans held-for-sale balances, and individual loans and pools of loans sold anticipated to increase from time to time during the year.

The consolidated statements of cash flows included in the accompanying consolidated financial statements present certain information about cash flows from operating, investing, and financing activities. While the statements present the periods net cash flows from lending and deposit activities, they do not reflect certain important aspects of our liquidity described above, including (i) anticipated liquidity requirements under new and outstanding credit commitments to customers, (ii) intra-period volatility of deposits, particularly fluctuations in the volume of commercial customers noninterest-bearing demand deposits, and (iii) unused borrowings available under unsecured Federal funds lines, secured or collateralized lines, repurchase agreements, brokered deposits, and other arrangements. Our principal source of operating cash flows is net interest income.

The Company has limited liquidity, and it relies primarily on equity, subordinated debt, and trust preferred securities, interest income, management fees, and dividends from the Bank as sources of liquidity. Interest and dividends from subsidiaries ordinarily provide a source of liquidity to a bank holding company. The Bank pays interest to Fidelity on the Bank subordinated debt and its short-term investments in the Bank and cash dividends on its preferred stock and common stock. Under the regulations of the GDBF, bank dividends may not exceed 50% of the prior year s net earnings without approval from the GDBF. If dividends received from the Bank were reduced or eliminated, our ability to pay dividends to our shareholders would be adversely affected.

Net cash flows from operating activities primarily result from net income adjusted for the following noncash items: the provision for loan losses, depreciation, amortization, loans held-for-sale, and the lower of cost or market adjustments, if any. Net cash flows provided by operating activities in 2007 were negatively impacted primarily by \$236 million in loans originated for resale, offset by net income of \$6.6 million and proceeds from sale of loans, of \$234 million. Net cash flows used in investing activities were negatively impacted primarily by \$72 million in loan production volume net of repayments and due to \$11 million of cash outflows for purchases of investment securities held-for-sale. In addition, the net cash flows used in investing activities were positively impacted by net cash inflows from investment securities of \$18 million. Net cash flows provided by financing activities were positively impacted by increases in demand deposits, money market accounts and savings accounts of \$39 million and the net increase in long term debt of \$9 million, offset in part by a decrease of \$20 million in time deposits.

Contractual Obligations and Other Commitments

The following schedule provides a summary of our financial commitments to make future payments, primarily to fund loan and other credit obligations, long-term debt, and rental commitments primarily for the lease of branch facilities, the operations center, the SBA lending office, and the commercial lending, construction lending, and executive offices as of December 31, 2007. Payments for borrowings do not include interest. Payments related to leases are based on actual payments specified in the underlying contracts. Loan commitments, lines of credit, and letters of credit are presented at contractual amounts; however, since many of these commitments are revolving commitments as discussed below and many are expected to expire unused or partially used, the total amount of these commitments does not necessarily reflect future cash requirements.

41

	Commitment Maturity or Payment Due by Period										
	Commitments or				re Than 1 Tear but		Years or Iore but				
	Long-term	1	Year or	Les	ss Than 3	Le	ss Than 5	5 Years or			
	Borrowings		Less	Years		Years		More			
				(Dollars in thousands		nds)	ls)				
Home equity lines	\$ 52,047	\$	1,121	\$	8,997	\$	10,733	\$	31,196		
Construction	128,457		128,457								
Acquisition and development	17,200		9,923		7,277						
Commercial	69,298		49,555		15,363		2,023		2,357		
SBA	10,346		10,346								
Mortgage	2,323		2,323								
Letters of Credit	11,683		10,880		803						
Lines of Credit	3,034		1,769		28				1,237		
Total financial											
commitments ⁽¹⁾	294,388		214,374		32,468		12,756		34,790		
Subordinated debt ⁽²⁾	67,527								67,527		
Long-term borrowings ⁽³⁾	25,000				25,000						
Rental commitments ⁽⁴⁾	11,686		2,544		2,421		4,405		2,316		
Purchase obligations ⁽⁵⁾	3,699		2,015		1,351		333				
Total commitments and											
long-term borrowings	\$402,300	\$	218,933	\$	61,240	\$	17,494	\$	104,633		

(1) Financial commitments include both secured and unsecured obligations to fund. Certain residential construction and acquisition and development commitments relate to revolving commitments whereby payments are received as individual homes or parcels are sold; therefore, the outstanding balances at any one time will be less than the total commitment. Construction loan

commitments in excess of one year have provisions to convert to term loans at the end of the construction period.

- (2) Subordinated debt is comprised of five trust preferred security issuances in 2000, 2003, 2005 and 2007. We have no obligations related to the trust preferred security holders other than to remit periodic interest payments and to remit principal and interest due at maturity. Each trust preferred security provides us the opportunity to prepay the securities at specified dates from inception, the fixed rate issues with declining premiums based on the time outstanding or at par after designated periods for all issues.
- (3) All long-term borrowings are collateralized with investment grade securities or with pledged real estate loans.
- (4) Leases and other rental agreements typically have renewal options either at

predetermined rates or market rates on renewal.

(5) Purchase obligations include significant contractual obligations under legally enforceable contracts with contract terms that are both fixed and determinable with initial terms greater than one year. The majority of these amounts are primarily for services, including core processing systems and telecommunications maintenance.

Except for loan charge-offs and nonperforming asset trends and concerns with certain commercial and construction portfolio loans, there are no known trends, events, or uncertainties of which we are aware that may have or that are likely to have a material adverse effect on our liquidity, capital resources or operations. A major concern continues to be the housing and general economic decline, which if longer and deeper than currently anticipated could have additional adverse consequences on the Company.

Loans

During 2006, total loans outstanding, which included loans held-for-sale, increased \$63.0 million or 4.53% to \$1,452 million when compared to 2006. Significant loan production in 2007 was offset in large part by significant payoffs including scheduled payoffs as well as the payoff of certain large adversely classified loans and the sale of \$225 million in loans. The increase in loans was the result of a \$59.4 million or 9.2% increase in consumer installment loans, consisting primarily of indirect automobile loans, to \$706.2 million, and an increase in commercial real estate loans including SBA loans of \$26.6 million or 16.3% to \$189.9 million. These increases were partially offset by a decline in construction loans of \$24.0 million or 7.9% to \$282.1 million. Contributing to the decline were significant construction loan payoffs, which more than offset loan production. In addition, commercial, financial and agricultural loans, including SBA loans, decreased \$6.4 million or 5.2% to \$116.6 million.

Loans held-for-sale increased \$5.4 million or 9.3% to \$63.6 million primarily due to a \$9.3 million or 62.2% increase in SBA loans held-for-sale, partially offset by a decrease in indirect automobile loans held-for-

42

sale of \$5 million. The fluctuations in the held-for-sale balances are due to loan production levels and demands of loan investors.

Loans, by Category

	December 31,								
	2007	2006	2005	2004	2003				
		(Dol	lars in thousand	s)					
Loans:									
Commercial, financial and agricultural	\$ 107,325	\$ 107,992	\$ 88,532	\$ 79,597	\$ 61,953				
Tax exempt commercial	9,235	14,969	7,572	6,245	8,144				
Real estate-mortgage-commercial	189,881	163,275	104,996	98,770	87,038				
Total commercial	306,441	286,236	201,100	184,612	157,135				
Real estate-construction	282,056	306,078	257,789	199,127	148,328				
Real estate-mortgage-residential	93,673	91,652	85,086	86,997	77,126				
Consumer installment	706,188	646,790	555,194	490,490	413,149				
Loans	1,388,358	1,330,756	1,099,169	961,226	795,738				
Allowance for loan losses	16,288	13,944	12,643	12,174	9,920				
Loans, net of allowance	\$ 1,372,070	\$ 1,316,812	\$ 1,086,526	\$ 949,052	\$ 785,818				
Total Loans:									
Loans	\$ 1,388,358	\$ 1,330,756	\$1,099,169	\$ 961,226	\$ 795,738				
Loans Held-for-Sale:									
Residential mortgage	1,412	321	1,045	4,063	2,291				
Consumer installment	38,000	43,000	26,000	30,000	35,000				
SBA	24,243	14,947	3,563						
Total loans held-for-sale	63,655	58,268	30,608	34,063	37,291				
Total loans	\$ 1,452,013	\$ 1,389,024	\$ 1,129,777	\$ 995,289	\$833,029				

Loan Maturity and Interest Rate Sensitivity

December 31, 2007 One Through Five

	Within One Year		Years (Dollars in 1	ver Five Years <i>ıds)</i>	Total
Loan Maturity: Commercial, financial and agricultural Real estate construction	\$ 54,014 279,555	\$	43,017 568	\$ 19,529 1,933	\$ 116,560 282,056
Total	\$ 333,569	\$	43,585	\$ 21,462	\$ 398,616

Interest Rate Sensitivity:

Selected loans with:

D 1		•	
Pred	etermined	interect	ratee

Predetermined interest rates:				
Commercial, financial and agricultural	\$ 6,873	\$ 42,842	\$ 8,208	\$ 57,923
Real estate construction	1,769	568		2,337
Floating or adjustable interest rates:				
Commercial, financial and agricultural	47,141	175	11,321	58,637
Real estate construction	277,786		1,933	279,719
Total	\$ 333,569	\$ 43,585	\$ 21,462	\$ 398,616

Credit Quality

Credit quality risk in the loan portfolio provides our highest degree of risk and is under stress due to the current housing slow down and general economic decline. We manage and control risk in the loan portfolio through adherence to standards established by the Board of Directors and senior management, combined with a commitment to producing quality assets, monitoring loan performance, developing profitable relationships, and meeting the strategic loan quality and growth targets. Our credit policies establish underwriting standards,

43

place limits on exposures, which include concentrations and commitments, and set other limits or standards as deemed necessary and prudent. Also included in the policy, primarily determined by the amount and type of loan, are various approval levels, ranging from the branch or department level to those that are more centralized. We maintain a diversified portfolio intended to spread risk and reduce exposure to economic downturns, which may occur in different segments of the economy or in particular industries. Industry and loan type diversification is reviewed at least quarterly.

Management has taken numerous steps to reduce credit risk in the loan portfolio and to strengthen the credit risk management team and processes. As a result of this program, the average credit scores of indirect automobile loans in the loan portfolio have increased significantly over the years, to a three year weighted average FICO credit score of 722 at December 31, 2007. In addition, all credit policies have been reviewed and revised as necessary, and experienced managers are in place and have strengthened all lending areas and Credit Administration. Primarily due to increasing charge-offs and charge-downs on residential construction loans and indirect automobile loans and an increase in adversely classified residential construction loans, the provision for loan losses for the year ended December 31, 2007, was \$8.5 million compared to a \$3.6 million for the year ended December 31, 2006. Net charge-offs in 2007 increased to \$6.2 million compared to \$2.3 million during 2006, largely due to an increase in indirect lending charge-offs. This increase is a function of the slowing housing market and declining economy in general and its impact on consumers. It is related to increasing charge-offs relating in part to the increasing size of the consumer indirect lending portfolio of loans which at December 31, 2007, made up 50.7% of the total loan portfolio. The provision increase is also a result of higher construction loan charge-offs and charge-downs related to a few residential construction builders and is attributable to the slow down in housing construction and sales. The allowance for loan losses as a percentage of loans was 1.17% as of the end of 2007 compared to 1.05% at the end of 2006. The ratio of nonperforming assets to total loans, OREO and repossessions at December 31, 2007, increased to 1.65% compared to .40% at the end of 2006.

The Credit Review Department (Credit Review) regularly reports to senior management and the Loan and Discount Committee of the Board regarding the credit quality of the loan portfolio, as well as trends in the portfolio and the adequacy of the allowance for loan losses. Credit Review monitors loan concentrations, production, loan growth, as well as loan quality, and independent from the lending departments, reviews risk ratings and tests credits approved for adherence to our lending standards. Finally, Credit Review also performs ongoing, independent reviews of the risk management process and adequacy of loan documentation. The results of its reviews are reported to the Loan and Discount Committee of the Board. The consumer collection function is centralized and automated to ensure timely collection of accounts and consistent management of risks associated with delinquent accounts.

Nonperforming Assets

Nonperforming assets consist of nonaccrual loans, troubled debt restructured loans, if any, repossessions, and other real estate. Nonaccrual loans are loans on which the interest accruals have been discontinued when it appears that future collection of principal or interest according to the contractual terms may be doubtful. Troubled debt restructured loans are those loans whose terms have been modified, because of economic or legal reasons related to the debtors—financial difficulties, to provide for a reduction in principal, change in terms, or modification of interest rates to below market levels. Repossessions include vehicles and other personal property that have been repossessed as a result of payment defaults on indirect automobile loans and commercial loans.

Nonperforming assets at December 31, 2007 and 2006, were \$24.2 million and \$5.5 million, respectively. At December 31, 2007, we held \$7.3 million in other real estate and had no troubled debt restructured loans. At December 31, 2006, we held no other real estate or troubled debt restructured loans. There was a \$1.6 million increase in repossessions and an increase of \$9.8 million in nonaccrual loans at December 31, 2007 compared to December 31, 2006. The increase in nonperforming assets from December 31,

2006, to December 31, 2007, was primarily driven by increases in nonaccrual loans and other real estate, over 80% of the aggregate balances of which are secured by real estate. The majority of the increase in repossessions was from an increase in the number of repossessions of indirect automobile loans. Of the \$7.3 million of other real estate, \$6.5 million is related to four residential construction loan relationships. Management believes it has been proactive in charging down and charging off these nonperforming assets as appropriate and at this time anticipates no significant additional losses above those provided for in the allowance for loan losses resulting from these specific nonperforming assets. Management s assessment of the overall loan portfolio is that loan quality and performance are under pressure from the slowing economy in general, and the anemic real estate market in Atlanta in particular. Management is being aggressive in evaluating credit relationships and proactive in addressing problems.

The ratio of nonperforming assets to total loans and repossessed assets was 1.64% at December 31, 2007, compared to .40% at December 31, 2006. There was one loan for \$23,000 past due 90 days and still accruing at December 31, 2007. There were no loans past due 90 days and still accruing at December 31, 2006, or at December 31, 2005.

When a loan is classified as nonaccrual, to the extent collection is in question, previously accrued interest is reversed and interest income is reduced by the interest accrued in the current year. If any portion of the accrued interest was accrued in a previous period, accrued interest is reduced and a charge for that amount is made to the allowance for loan losses. For 2007, the gross amount of interest income that would have been recorded on nonaccrual loans, if all such loans had been accruing interest at the original contract rate, was approximately \$188,000 compared to \$133,000 and \$71,000 during 2006 and 2005, respectively. For additional information on nonaccrual loans see Critical Accounting Policies Allowance for Loan Losses.

Nonperforming Assets

	December 31,									
	2	007		2006	2	2005		004	2	003
					(Dollars i	n thousand	ls)			
Nonaccrual loans	\$1	4,371		\$4,587	\$	1,993	\$ 1	,578	\$ 2	2,244
Repossessions		2,512		937		819		625		918
Other real estate		7,308						665		938
Total nonperforming assets	\$ 2	4,191		\$ 5,524	\$	2,812	\$ 2	,868	\$ 4	1,100
Loans past due 90 days or more and still accruing	\$	23		\$	\$		\$	2	\$	195
Ratio of loans past due 90 days or more and still accruing to total loans Ratio of nonperforming assets to total			%		%	Q	6	%		.02%
loans and repossessions		1.64		.40		.25		.29		.49

Allowance for Loan Losses

As discussed in Critical Accounting Policies Allowance for Loan Losses, the allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management s evaluation of the loan portfolio including current economic conditions, loan portfolio concentrations, the economic outlook, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management s judgment, deserve consideration in estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequently, recoveries are added to the allowance.

For all loan categories, historical loan loss experience, adjusted for changes in the risk characteristics of each loan category, current trends, and other factors, is used to determine the level of allowance required. Additional amounts are allocated based on the possible losses of individual impaired loans and the effect of economic conditions on both

individual loans and loan categories. Since the allocation is based on estimates

45

and subjective judgment, it is not necessarily indicative of the specific amounts of losses that may ultimately occur. In determining the allocated allowance, all portfolios are treated as homogenous pools. The allowance for loan losses for the homogenous pools is allocated to loan types based on historical net charge-off rates adjusted for any current or anticipated changes in these trends. Within the commercial, commercial real estate, and business banking portfolios, every nonperforming loan and loans having greater than normal risk characteristics are not treated as homogenous pools and are individually reviewed for a specific allocation. The specific allowance for these individually reviewed loans is based on a specific loan impairment analysis.

In determining the appropriate level for the allowance, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of possible credit losses. This additional allowance, if any, is reflected in the unallocated portion of the allowance.

At December 31, 2007, the allowance for loan losses was \$16.3 million, or 1.17% of loans compared to \$13.9 million, or 1.05% of loans at December 31, 2006. Net charge-offs as a percent of average loans outstanding was .45% in 2007 compared to .19% for 2006. The allowance allocated to indirect automobile loans increased \$2.7 million or 52.6% to \$7.9 million from \$5.2 million at the end of 2006. The increase is a result of a higher reserve factor due to increased charge-offs during 2007 as a result of the weakening economy as well as an increase in loans outstanding. The allowance allocated to commercial loans was \$4.2 million at December 31, 2007, compared to \$5.2 million at December 31, 2006. During 2007, commercial loan recoveries totaled \$257,000 while gross charge-offs were \$200,000. A decrease in commercial loans included in adversely rated and problem loans at December 31, 2007, contributed to the \$1.0 million decrease in the allocated allowance required for commercial loans at December 31, 2007, compared to December 31, 2006. The allocated allowance for real estate construction loans increased \$196,000 to \$2.8 million at December 31, 2007, when compared to 2006, reflecting an increase in the reserve factor for construction loans net of a decrease in outstandings from \$306 million in 2006 to \$282 million in 2007 and a decrease in certain larger adversely classified loans in 2007 which were included in the construction loan allowance in 2006. The unallocated allowance increased \$401,000 to \$795,000 at December 31, 2007, compared to year-end 2006 based on management s assessment of losses inherent in the loan portfolio and not reflected in specific allocations, in part related to increasing net charge-offs relative to average loan balances as well as the continued poor economic outlook both nationally and locally. See Provision for Loan Losses.

Allocation of the Allowance for Loan Losses

	December 31, 2007		December 3	31, 2006	December 31, 2005				
	Allowance	%*	Allowance	%*	Allowance	%*			
	(Dollars in thousands)								
Commercial, financial and agricultural ⁽¹⁾	\$ 4,228	22.07%	\$ 5,226	21.51%	\$ 3,717	18.30%			
Real estate construction	2,776	20.32	2,580	23.00	2,331	23.45			
Real estate mortgage residential	562	6.75	521	6.89	610	7.74			
Consumer installment	7,927	50.86	5,223	48.60	4,892	50.51			
Unallocated	795		394		1,093				
Total	\$ 16,288	100.00%	\$ 13,944	100.00%	\$ 12,643	100.00%			

46

	December 31, 2004		December 31, 2003		
	Allowance	%*	Allowance	%*	
Commercial, financial and agricultural ⁽¹⁾	\$ 4,703	19.20%	\$ 2,768	19.75%	
Real estate construction	2,041	20.72	1,777	18.64	
Real estate mortgage residential	588	9.05	292	9.69	
Consumer installment	4,540	51.03	4,500	51.92	
Unallocated	302		583		
Total	\$ 12,174	100.00%	\$ 9,920	100.00%	

- * Percentage of respective loan type to loans.
- Includes allowance allocated for real estate mortgage commercial loans and SBA loans.

Investment Securities

The levels of taxable and tax free municipal securities and short-term investments reflect our strategy of maximizing portfolio yields within overall asset and liability management parameters while providing for pledging and liquidity needs. Investment securities other than the investment in FHLB stock, on an amortized cost basis totaled \$134 million and \$145 million at December 31, 2007 and 2006, respectively. The decrease of \$11 million in investments at December 31, 2007, compared to December 31, 2006, was attributable to \$17.4 million in repayments and prepayments of principal on mortgage backed securities as well as a \$5.0 million agency security which was called, partially offset by \$11.4 million in investment purchases in 2007. The \$11 million reduction in investment securities was used to help fund the increase in loans in 2007. We intend to purchase investment securities in 2008 in excess of the repayments and prepayments from mortgage backed securities to increase liquidity and available collateral.

The estimated weighted average life of the securities portfolio was 6.0 years at December 31, 2007, compared to 5.6 years at December 31, 2006. At December 31, 2007, approximately \$104 million based on the amortized cost of investment securities were classified as available-for-sale, compared to \$111 million based on the amortized cost at December 31, 2006. The net unrealized loss on these securities available-for-sale at December 31, 2007, was \$1.3 million before taxes, compared to a net unrealized loss of \$2.6 million before taxes at December 31, 2006. However, all investment securities at December 31, 2007, were agency notes, agency pass-through mortgage backed securities, and general obligation municipal securities, and the unrealized loss positions resulted not from credit quality issues, but from market interest rate increases over the interest rates prevalent at the time the securities were purchased, and are considered temporary.

At December 31, 2007 and 2006, we classified all but \$29.1 million and \$33 million, respectively, of our investment securities as available-for-sale. We maintain a relatively high percentage of our investment portfolio as available-for-sale for possible liquidity needs related primarily to loan production, while held-to-maturity securities are primarily utilized for pledging as collateral for public deposits and other borrowings.

Distribution of Investment Securities

December 31,									
200)7	200)6	2005					
Amortized	Fair	Amortized	Fair	Amortized	Fair				
Cost	Value	Cost	Value	Cost	Value				

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(Dollars in thousands)

			(Domais in	i inousunus)				
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 5,000	\$ 5,007	\$ 9,997	\$ 9,917	\$ 9,997	\$ 9,940		
Municipal securities	10,985	11,050						
Mortgage backed securities	117,525	115,819	134,545	131,364	154,850	151,931		
Total	\$ 133,510	\$ 131,876	\$ 144,542	\$ 141,281	\$ 164,847	\$ 161,871		
47								

The following table depicts the maturity distribution of investment securities and average yields as of December 31, 2007 and 2006. All amounts are categorized by their expected repricing date. The expected maturities may differ from the contractual maturities of mortgage backed securities because the mortgage holder of the underlying mortgage loans has the right to prepay their mortgage loans without prepayment penalties. The expected maturities may differ from the contractual maturities of callable agencies and municipal securities because the issuer has the right to redeem the callable security at predetermined prices at specified times prior to maturity.

Maturity Distribution of Investment Securities and Average Yields⁽¹⁾

	D Amortized Cost	ecember 31, 20 Fair Value	07 Average Yield ⁽¹⁾ (Dollars in a	Amortized Cost	ecember 31, 20 Fair Value	2006 Average Yield ⁽¹⁾	
Available-for-Sale: U.S. Treasury securities and obligations of U.S. Government corporations and agencies: Due after one year through five years	\$ 5,000	\$ 5,007	5.00%	\$ 9,997	\$ 9,917	5.01%	
Municipal securities ⁽²⁾ Due after one year through five years Due after five years	503 10,482	518 10,532	6.05 5.63				
Mortgage backed securities Due after one year through five years Due after five years	67,603 20,858	66,907 20,185	5.06 4.69	101,363	98,879	4.97	
Total available-for-sale	\$ 104,446	\$ 103,149		\$111,360	\$ 108,796		
Held-to-Maturity: Mortgage backed securities Due after one year through five years Due after five years	\$ 23,329 5,735	\$ 23,058 5,669	4.92% 5.05	33,182	32,485	4.95%	
Total held-to-maturity	\$ 29,064	\$ 28,727		\$ 33,182	\$ 32,485		

(1) Weighted average yields are calculated on the basis of the carrying

value of the security.

(2) Interest income includes the effects of taxable equivalent adjustments of \$147,000 in 2007.

Deposits and Funds Purchased

Total deposits increased \$19.1 million or 1.4% during 2007 to \$1,406 million at December 31, 2007, from \$1,387 million at December 31, 2006, due primarily to an increase in savings deposits of \$34.1 million or 18.7% to \$216.4 million and an increase in interest-bearing demand and money market deposits of \$27.4 million or 9.6% to \$314.1 million. Time deposits decreased \$19.6 million or 2.6% to \$743.5 million and noninterest-bearing demand deposits decreased \$22.8 million or 14.8% to \$131.6 million. The growth in time deposit balances was limited as a result of conservative pricing to control margin compression when compared to the overly aggressive time deposit rates of many of the competitors in our market. Noninterest-bearing demand deposits decreased due in part to significant growth in certain commercial account balances during the fourth quarter of 2006 in anticipation of large disbursements for business activities, including tax payments, during the first half of 2007. The increase in savings deposits was in part due to some migration from time deposits to savings deposits as the result of conservative time deposit pricing to manage and better control the cost of funds. The increase in interest-bearing demand and money market account balances was in part due to an increase in the number of transaction accounts as the result of continued benefits from the extensive transaction account acquisition program implemented in January 2006 and continuing through 2007, and in part due to an increase in selected customer premium deposit rates to fund significant loan growth.

48

Average interest-bearing deposits during 2007 increased \$151.2 million over 2006 average balances to \$1,378 million, primarily as a result of premium yield and deposit account acquisition programs as noted above. The average balance of time deposits increased \$66.7 million to \$749.8 million, and the average balance of savings deposits increased \$26.0 million to \$203.5 million, while the average balance of interest-bearing demand deposits increased \$58.5 million to \$293.3 million. Core deposits, obtained from a broad range of customers, and our largest source of funding, consist of all interest-bearing and noninterest-bearing deposits except time deposits over \$100,000 and brokered deposits obtained through investment banking firms utilizing master certificates. Brokered deposits totaled \$136.6 million and \$132.0 million at December 31, 2007 and 2006, respectively, and are included in other time deposit balances in the consolidated balance sheets. The average balance of interest-bearing core deposits was \$835 million and \$728 million during 2007 and 2006, respectively.

Noninterest-bearing deposits are comprised of certain business accounts, including correspondent bank accounts and escrow deposits, as well as individual accounts. Average noninterest-bearing demand deposits totaling \$131 million represented 13.5% of average core deposits in 2007 compared to an average balance of \$128 million or 15.0% in 2006. The average amount of, and average rate paid on, deposits by category for the periods shown are presented in the following table (dollars in thousands):

Selected Statistical Information for Deposits

			December	31,			
	2007	7	2006		2005		
	Average		Average		Average		
	Amount	Rate	Amount	Rate	Amount	Rate	
Noninterest-bearing demand							
deposits	\$ 130,835	%	\$ 127,978	%	\$ 117,531	%	
Interest-bearing demand							
deposits	293,336	3.49	234,871	2.79	225,138	1.80	
Savings deposits	203,529	4.36	177,505	4.13	153,700	2.98	
Time deposits	749,803	5.17	683,074	4.61	576,326	3.35	
Total average deposits	\$1,377,503	4.64	\$ 1,223,428	4.14	\$ 1,072,695	2.93	

Maturity Distribution of Time Deposits

			ber 31, 2007 00,000 or	
	Other		More	Total
		(Dollars	in thousands)	
Three months or less	\$ 86,447	\$	84,054	\$ 170,501
Over three through six months	141,263		69,354	210,617
Over six through 12 months	125,270		100,575	225,845
Over one through two years	89,486		25,665	115,151
Over two through three years	9,293		3,602	12,895
Over three through four years	6,117		2,247	8,364
Over four through five years	146			146
Over five years				
Total	\$ 458,022	\$	285,497	\$ 743,519

Short-Term Debt

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FHLB short-term borrowings totaled \$35.0 million at December 31, 2007, and consisted of the two borrowing amounts drawn on a collateralized line totaling \$20 million maturing January 30, 2008, at a rate of 4.56% and \$15 million maturing February 19, 2008, at a rate of 4.58%. All FHLB advances are collateralized with qualifying residential, home equity, and commercial real estate mortgage loans and, from time to time, agency notes or agency mortgage backed securities. FHLB short-term borrowings totaled \$20 million at December 31, 2006, consisting of the amount drawn on a collateralized line maturing January 2, 2007, with a daily rate of interest which was 5.52% on December 31, 2006.

49

Other short-term borrowings totaled approximately \$71.0 million and \$52 million, respectively, at December 31, 2007 and 2006, consisting of the FHLB short term borrowings listed above, and \$24.0 million and \$21 million, respectively, in overnight repurchase agreements primarily with commercial customers at an average rate of 1.53% and 1.87%. In addition, long-term fixed rate borrowings collateralized with mortgage backed securities totaling \$12.0 million and \$11 million with an average rate of 3.82% and 3.44%, at December 31, 2007 and 2006, respectively, were within one year of maturity and included in short-term borrowings.

A total of \$5.0 million and \$20 million, respectively, of unsecured overnight Federal funds purchased through lines provided by commercial banks with an average rate of 3.85% and 5.40%, respectively, was outstanding on December 31, 2007 and 2006.

Schedule of Short-Term Borrowings⁽¹⁾

					Weighted
	Maximum		Average		Average Interest
	Outstanding		Interest		Rate at
	at Any	Average	Rate During	Ending	
Years Ended December 31	Month-End	Balance	Year	Balance	Year-End
		(L	Pollars in thousan	ds)	
2007	\$ 79,163	\$ 56,500	4.10%	\$ 75,954	3.44%
2006	98,470	66,462	3.95	72,061	4.10
2005	103.202	59,683	2.67	92,488	3.09

(1) Consists of Federal funds purchased, securities sold under agreements to repurchase, long-term borrowings within a year to maturity, and borrowings from the FHLB that mature either overnight or on a remaining fixed maturity not to exceed one year.

Subordinated Debt and Other Long-Term Debt

The Company had approximately \$92.5 million and \$84.0 million, respectively, of subordinated debt and other long-term debt outstanding at December 31, 2007 and 2006, consisting of approximately \$67.5 million and \$46.9 million in trust preferred securities, respectively, classified as subordinated debt, including approximately \$2.0 million and \$1.4 million, respectively, in subordinated debt incurred to acquire stock in the trust preferred subsidiaries. The Company also had \$12 million in long-term borrowings collateralized with mortgage backed securities at December 31, 2006, and \$25.0 million at December 31, 2007 and 2006, in a Federal Home Loan Bank European Convertible Advance.

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On November 3, 2005, we entered into a \$25 million FHLB five-year European Convertible Advance maturing November 3, 2010, with interest at 4.38%, with a one-time Federal Home Loan Bank conversion option at the end of the second year. Under the provisions of the advance, the FHLB converted the advance into a three-month London Interbank Borrowing Rate (LIBOR)-based floating rate advance effective November 5, 2007, at which time the Company terminated the agreement without penalty. On November 5, 2007, the Company entered into a \$25 million three year FHLB European Convertible Advance collateralized with pledged qualifying real estate loans and maturing November 5, 2010. The advance bears interest at 4.06% with a one time FHLB conversion option in November of 2009. Under the provisions of the advance, the FHLB has the option to convert the advance into a three month LIBOR based floating rate advance at which time the Company may elect to terminate the agreement without penalty or at any payment date thereafter.

On August 20, 2007, we issued \$20 million in fixed-floating rate capital securities of Fidelity Southern Statutory Trust III with a liquidation value of \$1,000 per security. Interest is fixed at 6.62% for five years and then converts to a floating rate, which will adjust quarterly at a rate per annum equal to the three-month LIBOR plus 1.40%. The issuance has a final maturity of 30 years, but may be redeemed with regulatory approval at any distribution payment date on or after September 15, 2012, or at any time upon certain events, such as a change in the regulatory treatment of the trust preferred securities, at the redemption price of 100%, plus accrued and unpaid interest, if any.

50

On March 17, 2005, we issued \$10 million in floating rate capital securities of Fidelity Southern Statutory Trust II with a liquidation value of \$1,000 per security. Interest is adjusted quarterly at a rate per annum equal to the three-month LIBOR plus 1.89%. The capital securities had an initial rate of 4.87% and a rate of 6.88% and 7.25% at December 31, 2007 and December 31, 2006, respectively. The issuance has a final maturity of 30 years, but may be redeemed at any distribution payment date on or after March 17, 2010, at the redemption price of 100%.

On June 26, 2003, we issued \$15 million in Floating Rate Capital Securities of Fidelity Southern Statutory Trust I with a liquidation value of \$1,000 per security. Interest is adjusted quarterly at a rate per annum equal to the 3-month LIBOR plus 3.10%. The capital securities had an initial rate of 4.16%, with the provision that prior to June 26, 2008, the rate will not exceed 11.75%. The rates in effect on December 31, 2007 and 2006, were 7.96% and 8.47%, respectively. The issuance has a final maturity of 30 years, but may be redeemed at any distribution payment date on or after June 26, 2008, at the redemption price of 100%.

On July 27, 2000, we issued \$10.0 million of 11.045% Fixed Rate Capital Trust Preferred Securities of Fidelity National Capital Trust I with a liquidation value of \$1,000 per share. On March 23, 2000, we issued \$10.5 million of 10.875% Fixed Rate Capital Trust Pass-through Securities of FNC Capital Trust I with a liquidation value of \$1,000 per share. Both issues have 30 year final maturities and are redeemable in whole or in part after ten years at declining redemption prices to 100% after 20 years.

The trust preferred securities were sold in private transactions exempt from registration under the Securities Act of 1933, as amended (the Act) and were not registered under the Act. The trust preferred securities are included in Tier 1 capital by the Company in the calculation of regulatory capital, subject to a limit of 25% for all restricted core capital elements, with any excess included in Tier 2 capital. The payments to the trust preferred securities holders are fully tax deductible.

The \$65.5 million and \$45.5 million, respectively, of trust preferred securities issued by trusts established by us, as of December 31, 2007 and 2006, are not consolidated for financial reporting purposes in accordance with FASB Interpretation No. 46, Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51 (Revised), . Thus, the equity investments in the subsidiaries created to issue the obligations, the obligations themselves, and related dividend income and interest expense are reported on a deconsolidated basis, with the investments in the amount of \$2.0 million and \$1.4 million, respectively, at December 31, 2007 and 2006, reported as other assets and dividends included as other noninterest income. The obligations, including the amount related to the equity investments, in the amount of \$67.5 million and \$46.9 million, respectively, at December 31, 2007 and 2006, are reported as subordinated debt, with related interest expense reported as interest on subordinated debt.

On March 1, 2005, the FRB announced the adoption of a rule entitled Risk-Based Capital Standards: Trust Preferred Securities and the Definition of Capital (Rule) regarding risk-based capital standards for bank holding companies (BHCs) such as Fidelity. The Rule provides for a five-year transition period, with an effective date of March 31, 2009, but requires BHCs not meeting the standards of the Rule to consult with the FRB and develop a plan to comply with the standards by the effective date.

The Rule defines the restricted core capital elements, including trust preferred securities, which may be included in Tier 1 capital, subject to an aggregate 25% of Tier 1 capital net of goodwill limitation. Excess restricted core capital elements may be included in Tier 2 capital, with trust preferred securities and certain other restricted core capital elements subject to a 50% of Tier 1 capital limitation. The Rule requires that trust preferred securities be excluded from Tier 1 capital within five years of the maturity of the underlying junior subordinated notes issued and be excluded from Tier 2 capital within five years of that maturity at 20% per year for each year during the five-year period to the maturity. The Company s first junior subordinated note matures in March 2030.

51

Our only restricted core capital elements consist of \$65.5 million in trust preferred securities issues and \$1.3 million in goodwill; therefore, the Rule has minimal impact on our capital ratios, our financial condition, or our operating results. The trust preferred securities are eligible for our regulatory Tier 1 capital, with a limit of 25% of the sum of all core capital elements. All amounts exceeding the 25% limit are includable in the Company s regulatory Tier 2 capital.

Shareholders Equity

Shareholders equity at December 31, 2007 and 2006, was \$100 million and \$95 million, respectively.

The Company declared approximately \$3.4 million, \$3.0 million, and \$2.6 million in dividends on common stock in 2007, 2006, and 2005, respectively. Management cannot assure that this trend will continue. Future dividends will require a quarterly review of current and projected earnings for the remainder of 2008 in relation to capital requirements prior to the determination of the dividend. The following schedule summarizes per share common stock dividends declared for the last three years:

	D	ividends Declar	ed
	2007	2006	2005
First Quarter	\$.09	\$.08	\$.07
Second Quarter	.09	.08	.07
Third Quarter	.09	.08	.07
Fourth Quarter	.09	.08	.07
For the Year	\$.36	\$.32	\$.28

Recent Accounting Pronouncements

See Note 1 Summary of Significant Accounting Policies in the accompanying Notes to Consolidated Financial Statements included elsewhere in this report for details of recently issued accounting pronouncements and their expected impact, if any, on our operations and financial condition.

Quarterly Financial Information

The following table sets forth, for the periods indicated, certain consolidated quarterly financial information. This information is derived from unaudited consolidated financial statements that include, in the opinion of management, all normal recurring adjustments which management considers necessary for a fair presentation of the results for such periods. The results for any quarter are not necessarily indicative of results for any future period. This information should be read in conjunction with our consolidated financial statements and the notes thereto included elsewhere in this report.

52

Table of Contents

CONSOLIDATED QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

	2007					2006										
		ourth		Third		econd		First		ourth		Third		Second	First	
	Qu	ıarter	Q	Quarter (_	uarter)uarter	_	uarter	C	Quarter (Quarter		Quarter	
					(In thous	thousands except per share			share						
Interest income	\$2	8,680	\$	29,064	\$	28,317	\$	<i>date</i>) 27,401	\$:	27,602	\$	25,745	\$	23,229	\$	21,228
Interest expense	1	6,874		17,047		16,618		16,143		16,018		14,627		12,689		10,941
Net interest income	1	1,806		12,017		11,699		11,258		11,584		11,118		10,540		10,287
Provision for loan losses Noninterest		3,550		2,800		1,650		500		1,300		1,100		525		675
income Noninterest		4,304		4,795		4,346		4,465		4,291		4,046		3,777		3,585
expense	1	2,450		11,836		11,379		11,537		10,356		10,051		10,082		10,079
Income before income taxes Income tax		110		2,176		3,016		3,686		4,219		4,013		3,710		3,118
expense		(211)		497		946		1,122		1,321		1,224		1,134		1,007
Net income	\$	321	\$	1,679	\$	2,070	\$	2,564	\$	2,898	\$	2,789	\$	2,576	\$	2,111
Earnings per share: Basic earnings per share	\$.03	\$.18	\$.22	\$.28	\$.31	\$.30	\$.28	\$.23
Diluted earnings per share	\$.03	\$.18	\$.22	\$.28	\$.31	\$.30	\$.28	\$.23
Weighted average shares outstanding		9,362		9,341		9,323		9,297		9,282		9,276		9,266		9,248

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

See Item 7, Market Risk and Interest Rate Sensitivity for a quantitative and qualitative discussion about our market risk.

53

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Table of Contents

Item 8. Financial Statements and Supplementary Data Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders

Fidelity Southern Corporation

We have audited the accompanying consolidated balance sheets of Fidelity Southern Corporation and subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of income, shareholders equity, and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion. In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Fidelity Southern Corporation and subsidiaries at December 31, 2007 and 2006 and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Fidelity Southern Corporation s internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 13, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Atlanta, Georgia March 13, 2008

54

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

		Decen	ber 31,	
		2007	20	006
		(Dollars in	thousand	ls)
ASSETS				
Cash and due from banks	\$	22,085	\$ 3	32,075
Interest-bearing deposits with banks		1,357		584
Federal funds sold		6,605	2	26,316
Cash and cash equivalents		30,047	5	58,975
Investment securities available-for-sale (amortized cost of \$104,446 and \$111,360		·		
at December 31, 2007 and 2006, respectively) Investment securities held-to-maturity (approximate fair value of \$28,727 and		103,149	10)8,796
\$32,485 at December 31, 2007 and 2006, respectively)		29,064	3	33,182
Investment in FHLB stock		5,665		4,834
Loans held-for-sale		63,655		58,268
Loans	1	1,388,358		30,756
Allowance for loan losses	J	(16,288)		
Allowance for loan losses		(10,200)	(1	13,944)
Loans, net of allowance for loan losses	1	1,372,070	1,31	16,812
Premises and equipment, net		18,821		18,803
Other real estate		7,307		
Accrued interest receivable		9,367		9,312
Bank owned life insurance		26,699		25,694
Other assets		20,640		14,503
Total assets	\$ 1	1,686,484	\$ 1,64	19,179
LIABILITIES Deposits				
Noninterest-bearing demand deposits	\$	131,597	\$ 15	54,392
Interest-bearing deposits:	Ψ	131,377	Ψ 13	77,372
Demand and money market		314,067	28	36,620
Savings		216,442		32,390
Time deposits, \$100,000 and over		285,497		76,536
Other time deposits		458,022		36,603
Other time deposits		450,022	70	10,003
Total deposits	1	1,405,625	1,38	36,541
Federal funds purchased		5,000	2	20,000
Other short-term borrowings		70,954	5	52,061
Subordinated debt		67,527	4	16,908
Other long-term debt		25,000		37,000
Accrued interest payable		6,760		7,042
Other liabilities		5,655		4,980
Total liabilities	1	1,586,521	1,55	54,532

SHAREHOLDERS EQUITY

Preferred Stock, no par value. Authorized 10,000,000; no shares issued and
outstanding
Common Stock, no par value. Authorized 50,000,000; issued and outstanding

Common Stock, no par value. Authorized 50,000,000; issued and outstanding		
9,368,904 and 9,288,222 at 2007 and 2006, respectively	46,164	44,815
Accumulated other comprehensive loss, net of tax	(804)	(1,590)
Retained earnings	54,603	51,422
Total shareholders equity	99,963	94,647
Total liabilities and shareholders equity	\$ 1,686,484	\$ 1,649,179

See accompanying notes to consolidated financial statements.

55

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

		Year	rs Ende	d Decemb	er 31,	
		2007	2	2006		2005
	(D	ollars in th	ousand	s, except p	er sha	re data)
Interest Income:						
Loans, including fees	\$	105,924	\$	89,477	\$	66,112
Investment securities		7,237		7,893		7,557
Federal funds sold and bank deposits		301		434		347
Total interest income		113,462		97,804		74,016
Interest Expense:		ŕ				
Deposits		57,902		45,351		27,948
Short-term borrowings		2,316		2,623		1,593
Subordinated debt		4,945		4,378		3,814
Other long-term debt		1,519		1,923		1,329
Total interest expense		66,682		54,275		34,684
Net Interest Income		46,780		43,529		39,332
Provision for loan losses		8,500		3,600		2,900
Net Interest Income After Provision for Loan Losses		38,280		39,929		36,432
Noninterest Income:		4 700		4 207		4.050
Service charges on deposit accounts		4,790		4,207		4,059
Other fees and charges		1,872		1,642		1,492
Mortgage banking activities		339 747		676		1,246
Brokerage activities				753		949
Indirect lending activities		5,390		4,136		3,995
SBA lending activities		2,444		2,147		559
Bank owned life insurance		1,166		1,109		946
Securities gains, net		2		1.020		32
Other		1,161		1,029		1,061
Total noninterest income		17,911		15,699		14,339
Noninterest Expense:		25.015		22 21 4		10.170
Salaries and employee benefits		25,815		22,314		19,170
Furniture and equipment		2,942		2,636		2,733
Net occupancy		4,105		3,557		3,368
Communication		1,729		1,548		1,392
Professional and other services		3,582		2,955		2,848
Advertising and promotion		928		1,348		253
Stationery, printing and supplies		758		850		662
Insurance		296		299		372
Other		7,048		5,061		4,203
Total noninterest expense		47,203		40,568		35,001
Income before income tax expense		8,988		15,060		15,770

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Income tax expense		2,354		4,686		5,444
Net Income	\$	6,634	\$	10,374	\$	10,326
Earnings per share: Basic earnings per share	\$.71	\$	1.12	\$	1.13
Diluted earnings per share	\$.71	\$	1.12	\$	1.12
Weighted average shares outstanding Basic	9,	330,932	9	,268,132	9,	176,771
Weighted average shares outstanding Fully Diluted	9,	344,891	9.	,279,520	9,	223,723
See accompanying notes to consolidated financial statements. 56						

Table of Contents

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

Accumulated

67

	Comm Shares	on Stock Amount	Shares	ry Stock Amount <i>usands, exc</i>	Other Comprehensive Income (Loss) Net of Tax ept per share data)	Retained Earnings	Total
Balance December 31, 2004 Comprehensive income:	9,131	\$ 42,725	10	\$ (66)	\$ (103)	\$ 36,253	\$ 78,809
Net income						10,326	10,326
Other comprehensive loss, net of tax					(1,331)		(1,331)
Comprehensive income Common stock issued under:							8,995
Employee benefit plans Dividend reinvestment	110	1,370					1,370
plan Common dividends declared (\$.28 per		83	(7)	49			132
share)						(2,567)	(2,567)
Balance December 31, 2005 Comprehensive income:	9,241	44,178	3	(17)	(1,434)	44,012	86,739
Net income						10,374	10,374
Other comprehensive loss, net of tax					(156)		(156)
Comprehensive income Common stock issued and share-based compensation under:							10,218
Employee benefit plans Dividend reinvestment	38	420					420
plan Common dividends declared (\$.32 per	9	217	(3)	17			234
share)						(2,964)	(2,964)
Balance December 31, 2006	9,288	44,815			(1,590)	51,422	94,647

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Comprehensive income: Net income Other comprehensive income, net of tax					786	6,634	6,634 786
Comprehensive income							7,420
FIN 48 Reserve for Uncertain Tax Position						(96)	(96)
Common stock issued and share-based compensation under:						(20)	(5 0)
Employee benefit plans Dividend reinvestment	50	857					857
plan	31	492					492
Common dividends declared (\$.36 per share)						(3,357)	(3,357)
Balance December 31, 2007	9,369	\$ 46,164	\$	\$	(804)	\$ 54,603	\$ 99,963
See accompanying notes to consolidated financial statements. 57							

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31,			
	2007	2006	2005	
		(Dollars in thousands)		
Operating Activities:				
Net income	\$ 6,634	4 \$ 10,374	\$ 10,326	
Adjustments to reconcile net income to net cash provided by (used				
in) operating activities:				
Provision for loan losses	8,500	3,600	2,900	
Depreciation and amortization of premises and equipment	2,15	1 1,975	1,980	
Other amortization	500	0 337	318	
Impairment of other real estate	85	5		
Share-based compensation	130	0 30		
Excess tax benefit from share-based compensation	(1:	5)		
Proceeds from sale of loans	233,694	4 179,080	188,594	
Proceeds from sales of other real estate	1,173	3 376	442	
Loans originated for resale	(235,893	3) (204,013)	(183,447)	
Securities gains, net		2)	(32)	
Gains on loan sales	(3,188		(1,692)	
Gain on sale of other real estate	(118		(28)	
Net increase in accrued interest receivable	(55		(1,503)	
Net increase in cash value of bank owned life insurance	(1,00		(826)	
Net increase in deferred income taxes	(2,244		(131)	
Net increase in other assets	(4,779		(791)	
Net (decrease) increase in accrued interest payable	(282		1,605	
Net increase in other liabilities	59:		229	
Net cash provided by (used in) operating activities Investing Activities:	5,882	1 (14,551)	17,944	
Purchases of investment securities available-for-sale	(10,984	4)	(34,243)	
Purchase of investment in FHLB stock	(7,89		(11,691)	
Sales of investment securities available-for-sale			1,592	
Maturities and calls of investment securities held-to-maturity	4,13	1 5,167	7,946	
Maturities and calls of investment securities available-for-sale	17,79	1 15,017	20,239	
Redemption of investment in FHLB stock	7,065		9,585	
Redemption of investment in FRB stock	ŕ		1,747	
Investment in bank owned life insurance			(10,000)	
Net increase in loans	(71,838	8) (234,150)	(140,122)	
Capital improvements to other real estate owned	(36'		, ,	
Purchases of premises and equipment	(2,169		(2,537)	
Net cash used in investing activities	(64,26)	7) (220,591)	(157,484)	
Financing Activities:				
Net increase in demand deposits, money market accounts, and	20.50	101.161	27.752	
savings accounts	38,704		27,752	
Net (decrease) increase in time deposits	(19,620		79,884	
Proceeds from issuance of other long term debt	25,000	U	25,000	

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Payment of called other long term debt		(25,000)				
Proceeds from issuance of subordinated debt		20,619				10,310
Repayment of other long term debt		(12,000)		(11,000)		(11,000)
Increase (decrease) in short-term borrowings		3,893		(20,427)		40,276
Proceeds from issuance of common stock		1,204 624				1,502
Excess tax benefit from share-based compensation		15				
Dividends paid		(3,357) (2,964)		(2,964)	(2,567)	
Net cash provided by financing activities		29,458		228,761		171,157
Net (decrease) increase in cash and cash equivalents		(28,928)		(6,381)		31,617
Cash and cash equivalents, beginning of year		58,975		65,356		33,739
Cash and cash equivalents, end of year	\$	30,047	\$	58,975	\$	65,356
Supplemental disclosures of cash flow information:						
Cash paid during the year for:						
Interest	\$	66,964	\$	51,703	\$	33,079
Income taxes	\$	5,812	\$	5,230	\$	5,850
Non-cash transfers of loans to other real estate	\$	8,080	\$	264	\$	167
See accompanying notes to consolidated financial statements. 58						

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2007

1. Summary of Significant Accounting Policies

Basis of Presentation

The consolidated financial statements include the accounts of Fidelity Southern Corporation and its wholly owned subsidiaries. Fidelity Southern Corporation (FSC or Fidelity) owns 100% of Fidelity Bank (the Bank) and LionMark Insurance Company (LIC), an insurance agency offering consumer credit related insurance products. FSC also owns five subsidiaries established to issue trust preferred securities, which entities are not consolidated for financial reporting purposes. FSC is a financial services company that offers traditional banking, mortgage, and investment services to its customers, who are typically individuals or small to medium sized businesses. All significant intercompany accounts and transactions have been eliminated in consolidation. The Company, as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

The consolidated financial statements have been prepared in conformity with U. S. generally accepted accounting principles followed within the financial services industry. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the calculations of and the amortization of capitalized servicing rights and the valuation of real estate or other assets acquired in connection with foreclosures or in satisfaction of loans. In addition, the actual lives of certain amortizable assets and income items are estimates subject to change.

The Company has five trust preferred subsidiaries which are deconsolidated for financial reporting purposes in accordance with Financial Accounting Standards Board (FASB) Interpretation No. 46(R) Consolidation of Variable Interest Entities (revised December 2003), an Interpretation of ARB No. 51. The equity investments in the subsidiaries created to issue the obligations, the obligations themselves, and related dividend income and interest expense are reported on a deconsolidated basis, with the investments reported as other assets and dividends included as other noninterest income. The obligations, including the amount related to the equity investments are reported as subordinated debt, with related interest expense reported as interest on subordinated debt. The Company principally operates in one business segment, which is community banking.

Cash and Cash Equivalents

Cash and cash equivalents include cash, amounts due from banks, and Federal funds sold. Generally, Federal funds are purchased and sold within one-day periods.

Investment Securities

In accordance with Statements of Financial Accounting Standards (SFAS) No. 115, Accounting for Certain Investments in Debt and Equity Securities, the Company classifies our investment securities in one of the following three categories: trading, available-for-sale, or held-to-maturity. Trading securities are bought and held principally for the purpose of selling them in the near term. The Company does not engage in that

59

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

activity. Held-to-maturity securities are those designated as held-to-maturity when purchased, which the Company has the ability and positive intent to hold until maturity. All other debt securities not included in trading or held-to-maturity are classified as available-for-sale.

Available-for-sale securities are recorded at fair value. Held-to-maturity securities are recorded at cost, adjusted for the amortization of premiums or accretion of discounts. Unrealized gains and losses, net of related income taxes, on available-for-sale securities are excluded from income and are reported as a separate component of shareholders equity. A decline in the fair value below cost of any available-for-sale or held-to-maturity security that is deemed other than temporary results in a charge to income and the establishment of a new cost basis for the security.

Purchase premiums and discounts are amortized or accreted over the life of the related investment securities as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses for securities sold are included in income on a trade date basis and are derived using the specific identification method for determining the cost of securities sold.

Loans and Interest Income

Loans are reported at principal amounts outstanding net of deferred fees and costs. Interest income is recognized using the effective interest method on the principal amounts outstanding. Rate related loan fee income is included in interest income. Loan origination and commitment fees as well as certain direct origination costs are deferred and the net amount is amortized as an adjustment of the yield over the contractual lives of the related loans, taking into consideration assumed prepayments.

For commercial, construction, Small Business Administration (SBA) and real estate loans, the accrual of interest is discontinued and the loan categorized as nonaccrual when, in management is opinion, due to deterioration in the financial position of the borrower, the full repayment of principal and interest is not expected or principal or interest has been in default for a period of 90 days or more, unless the obligation is both well secured and in the process of collection within 30 days. Commercial, construction, SBA and real estate secured loans may be returned to accrual status when management expects to collect all principal and interest and the loan has been brought fully current. Consumer loans are placed on nonaccrual upon becoming 90 days past due or sooner if, in the opinion of management, the full repayment of principal and interest is not expected. Any payment received on a loan on which the accrual of interest has been suspended is applied to reduce principal.

When a loan is placed on nonaccrual, interest accrued during the current accounting period is reversed. Interest accrued in prior periods, if significant, is charged off against the allowance and adjustments to principal made if the collateral related to the loan is deficient.

Impaired loans are evaluated based on the present value of expected future cash flows discounted at the loan s original effective interest rate, or at the loan s observable market price, or the fair value of the collateral, if the loan is collateral dependent. Impaired loans are specifically reviewed loans for which it is probable that the Bank will be unable to collect all amounts due according to the terms of the loan agreement. A specific valuation allowance is required to the extent that the estimated value of an impaired loan is less than the recorded investment. SFAS No. 114,

Accounting by Creditors for Impairment of a Loan, does not apply to large groups of smaller balance, homogeneous loans, which are consumer installment loans, and which are collectively evaluated for impairment. Smaller balance commercial loans are also excluded from the application of the statement. Interest on impaired loans is reported on the cash basis as received when the full

60

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

recovery of principal and interest is anticipated, or after full principal and interest has been recovered when collection of interest is in question.

Allowance for Loan Losses

The allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management s evaluation of the loan portfolio, including loan portfolio concentrations, current economic conditions, the economic outlook, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management s judgment, deserve consideration in estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

A formal review of the allowance for loan losses is prepared at least quarterly to assess the probable credit risk inherent in the loan portfolio, including concentrations, and to determine the adequacy of the allowance for loan losses. For purposes of the monthly management review, the consumer loan portfolio is separated by loan type and each loan type is treated as a homogeneous pool. In accordance with the Interagency Policy Statement on the Allowance for Loan and Lease Losses, the level of allowance required for each loan type is determined based upon current trends in charge-off rates for each loan type, adjusted for changes in these pools, which includes current information on the payment performance of each loan type. A probable loss allocation factor is determined for all loan categories based on historic charge-off experience, current trends, economic conditions, and other current factors. The risk factor, when multiplied by the dollar value of loans, results in the amount of the allowance for loan losses allocated to these loans. Additionally, every commercial, commercial real estate, SBA, and construction loan is assigned a risk rating using established credit policy guidelines. Every nonperforming commercial, commercial real estate, SBA, and construction loan 90 days or more past due and with outstanding balances exceeding \$50,000, as well as certain other performing loans with greater than normal credit risks as determined by management and the Credit Review Department (Credit Review), are reviewed monthly by Credit Review to determine the level of allowance required to be specifically allocated to these loans. The amounts so determined are then added to or subtracted from the previously allocated allowance by category to determine the required allowance for commercial, commercial real estate, SBA, and construction loans. Management reviews its allocation of the allowance for loan losses versus the actual performance of each of the portfolios and adjusts allocation rates to reflect the recent performance of the portfolio, as well as current underwriting standards and other current factors which might impact the estimated losses in the portfolio.

In determining the appropriate level for the allowance, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of probable credit losses. This additional allowance may be reflected in an unallocated portion of the allowance. Based on management s evaluation of the allowance for loan losses, a provision for loan losses is charged to operations if additions to the allowance are required.

Management believes that the allowance for loan losses is adequate and appropriate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions or other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank s allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

61

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Additionally, contractually outstanding and undisbursed loan commitments and letters of credit have a loss factor applied similar to the outstanding balances of loan portfolios. Additions to the reserve for outstanding loan commitments are not included in the allowance for loan losses but, instead, are included in other liabilities, and are reported as other operating expenses and not included in the provision for loan losses.

A substantial portion of the Bank s loans is secured by real estate located in the metropolitan Atlanta, Georgia, area. In addition, most of the Bank s other real estate and most consumer loans are located in this same market area. Accordingly, the ultimate collectibility of a substantial portion of the loan portfolio and the recovery of a substantial portion of the carrying amount of other real estate are susceptible to changes in market conditions in this market area. *Loans Held-For-Sale*

Loans held-for-sale include certain originated residential mortgage loans, certain SBA loans, and a pool of indirect automobile loans at December 31, 2007 and 2006. The Company has the ability and intent to sell loans classified as held-for-sale and those loans held-for-sale are recorded at the lower of cost or market on an aggregate basis. For residential mortgage loans, this is determined by outstanding commitments from investors for committed loans and on the basis of current delivery prices in the secondary mortgage market for uncommitted loans, if any. For SBA loans, this is determined primarily based on loan performance and available market information. For indirect automobile loans, the market is determined based on evaluating the estimated market value of the pool being accumulated for sale. Based upon loan performance, commitment pricing, and available market information, no valuation adjustment was required at December 31, 2007 or 2006, as the fair values or committed sales prices for such held-for-sale loans approximated or exceeded their carrying values. There are certain regulatory capital requirements that must be met in order to qualify to originate residential mortgage loans and these capital requirements are monitored to assure compliance.

Gains and losses on sales of loans are recognized at the settlement date. Gains and losses are determined as the difference between the net sales proceeds, including the estimated value associated with servicing assets or liabilities, and the net carrying value of the loans sold.

Capitalized Servicing Assets and Liabilities

The majority of the indirect automobile loan pools and certain SBA loans are sold with servicing retained. When the contractually specific servicing fees on loans sold servicing retained exceed the estimated costs to service those loans, a capitalized servicing asset is recognized. When the estimated costs to service loans exceed the contractually specific servicing fees on loans sold servicing retained, a capitalized servicing liability is recognized. Servicing assets and servicing liabilities are amortized over the expected lives of the serviced loans utilizing the interest method. Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received.

No less frequently than quarterly, management reviews the status of all loans and pools of loans sold with related servicing assets to determine if there is any impairment to those assets due to such factors as earlier than estimated repayments or significant prepayments. Any impairment identified in these assets will result in reductions in their carrying values and a corresponding reduction in operating revenues.

62

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Premises and Equipment

Premises and equipment, including leasehold improvements, are stated at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over an estimated useful life of 20 to 39 years for buildings and three to 15 years for furniture and equipment. Leasehold improvements are amortized using the straight-line method over the lease term or estimated useful life, whichever is shorter.

Other Real Estate

Other real estate represents property acquired through foreclosure or deed in lieu of foreclosure in satisfaction of loans. Other real estate is carried at the lower of cost or fair value less estimated selling costs. Fair value is determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources and may include an undivided interest in the fair value of other repossessed assets. Any excess of the loan balance at the time of foreclosure or acceptance in satisfaction of loans over the fair value less selling costs of the real estate held as collateral is treated as a loan loss and charged against the allowance for loan losses. Gain or loss on sale and any subsequent adjustments to reflect changes in fair value and selling costs are recorded as a component of income. Based on appraisals, environmental tests, and other evaluations as necessary, superior liens, if any, may be serviced or satisfied and repair or capitalizable expenditures may be incurred in an effort to maximize recoveries.

Income Taxes

The Company files a consolidated Federal income tax return. Taxes are accounted for in accordance with SFAS No. 109, Accounting for Income Taxes (SFAS No. 109). Under the liability method of SFAS No. 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are recovered or settled. Under SFAS No. 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The Company adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of SFAS No. 109 (FIN 48), effective January 1, 2007. See Recent Accounting Pronouncements for the details.

Earnings Per Common Share

Earnings per share are presented in accordance with requirements of SFAS No. 128, Earnings Per Share. Any difference between basic earnings per share and diluted earnings per share is a result of the dilutive effect of stock options.

Share-based Compensation

Prior to January 1, 2006, the Company accounted for stock-based compensation under the recognition and measurement provisions of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees (APB 25), and related Interpretations, as permitted by SFAS No. 123, Accounting for Stock-Based compensation (SFAS No. 123). Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123(R), Share-Based Payment (SFAS No. 123(R)) using the modified prospective method (modified prospective application), which requires the recognition of expense over the

63

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

remaining vesting period for the portion of awards not fully vested as of January 1, 2006. Under the modified prospective application, SFAS No. 123(R) applies to new awards and to awards modified, repurchased, or cancelled after January 1, 2006. The attribution of compensation costs for earlier awards will be based on the same method and on the same grant-date fair values previously determined for the pro forma disclosures required for companies that did not adopt the fair value accounting method for stock-based employee compensation. The adoption of SFAS 123(R) resulted in pre-tax expense in 2006 of \$30,000 and did not have a significant effect on our operations and financial condition. Future levels of compensation costs recognized related to stock-based compensation awards (including the aforementioned expected costs during the period of adoption) may be impacted by new awards and/or modifications, repurchases, and cancellations of existing awards before and after the adoption of the standard as well as possible future changes in the underlying valuation assumptions used in the Black-Scholes Option Pricing model.

Recent Accounting Pronouncements

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets (SFAS No. 156). This statement amended SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. SFAS No. 156 requires companies to recognize a servicing asset or servicing liability initially at fair value each time they undertake an obligation to service a financial asset by entering into a servicing contract. The statement permits a company to choose either the amortized cost method or fair value measurement method for each class of separately recognized servicing asset. This statement is effective as of the beginning of a company s first fiscal year after September 15, 2006. The adoption of SFAS No. 156 did not have a material impact to the Company s financial condition or statement of operations.

In July 2006, the FASB issued FIN 48. This interpretation of SFAS No. 109 prescribes the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements, as well as criteria for subsequently recognizing, derecognizing and measuring such tax positions for financial statement purposes. FIN 48 also requires expanded disclosure with respect to the uncertainty in income taxes. In addition, FIN 48 removes income taxes from the guidance of SFAS No. 5, Accounting for Contingencies. The Company adopted FIN 48 on January 1, 2007. As a result of the implementation, the Company recorded a \$96,000 increase in the net liability for uncertain tax positions, which was recorded as an adjustment to the opening balance of retained earnings. In the third quarter of 2007, the Company reduced its net liability by \$59,000, which related to income tax returns no longer subject to examinations by taxing authorities. The total amount of uncertain tax benefits at December 31, 2007 was \$119,000.

In September 2006, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on EITF Issue No. 06-5, Accounting for Purchases of Life Insurance Determining the Amount That Could Be Realized in Accordance With FASB Technical Bulletin No. 85-4, *Accounting for Purchases of Life Insurance*, (EITF No. 06-05). EITF No. 06-05 indicates that the cash surrender value as well as additional amounts included in the contractual terms of the policy that will be paid upon surrender of the policy should be considered in determining the amount recognized as an asset. In addition, the amount that could be realized under the insurance contract should be determined on assumed surrender at the individual policy or certificate level, unless all are required to be surrendered as a group. In addition, fixed amounts recoverable in future periods in excess of one year should be recorded at their present value. The Company adopted EITF No. 06-05 on January 1, 2007. There was no material impact on the Company s financial condition or statement of operations.

64

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In September 2006, the FASB ratified the consensus on EITF issue No. 06-04, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements (EITF No. 06-04). EITF No. 06-04 requires recognition of a liability and related compensation costs for endorsement split dollar life insurance policies that provide a benefit to an employee that extends to postretirement periods. EITF No. 06-04 is effective as of a company s first fiscal year after December 15, 2007, and should be applied as a change in accounting principle through a cumulative-effect adjustment to retained earnings or through retrospective application. The Company expects to record a debit to retained earnings of \$594,000 in the first quarter of 2008 and expects to have ongoing expense of approximately \$200,000 per year.

In September 2006, the Securities and Exchange Commission (SEC) released Staff Accounting Bulletin (SAB) No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB No. 108). SAB 108 addresses the diversity in quantifying financial statement misstatements and the potential to build up improper amounts on the balance sheet. The bulletin requires that both a balance sheet approach and an income statement approach should be used when quantifying and evaluating the materiality of a misstatement. It also contains guidance on correcting errors under this dual approach. It does not change the position in SAB No. 99 regarding qualitative considerations in assessing materiality of misstatements. SAB No. 108 is effective as of a company s first fiscal year after November 15, 2006. The adoption of SAB No. 108 did not have a material impact on the Company s financial condition or statement of operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS No. 157). This statement defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. It does not require any new fair value measurements but applies whenever other accounting pronouncements require or permit fair value measurements. The Company adopted this statement effective January 1, 2008. There was no material impact on the Company s financial condition and statement of operations.

In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Plans-an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS No. 158). This statement requires the recognition of the overfunded or underfunded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in the statement of financial position and recognition of changes in that funded status in the year in which the changes occur through comprehensive income. It also requires measurement of the funded status of the plan as of the date of the year-end statement of financial position. The Company adopted the statement effective January 1, 2007. There was no material impact on the Company s financial condition or statement of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS No. 159). This statement provides companies with an option to report selected financial assets and liabilities at fair value in an effort to reduce both complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. It also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. The Company adopted this statement effective January 1, 2008. There was no material impact on the Company s financial condition and statement of operations.

65

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Regulatory Matters

The Board of Governors of the Federal Reserve System (the FRB) is the primary regulator of FSC, a bank holding company. The Bank is a state chartered commercial bank subject to Federal and state statutes applicable to banks chartered under the banking laws of the State of Georgia and to banks whose deposits are insured by the Federal Deposit Insurance Corporation (the FDIC), the Bank is primary Federal regulator. The Bank is a wholly owned subsidiary of FSC. The FRB, the FDIC, and the Georgia Department of Banking and Finance (the GDBF) have established capital adequacy requirements as a function of their oversight of bank holding companies and state chartered banks. Each bank holding company and each bank must maintain certain minimum capital ratios.

The Bank s primary Federal regulator is the FDIC and the GDBF is its state regulator. The FDIC and the GDBF examine and evaluate the financial condition, operations, and policies and procedures of state chartered commercial banks, such as the Bank, as part of their legally prescribed oversight responsibilities. Additional supervisory powers and regulations mandated by the Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) include a prompt corrective action program based upon five regulatory categories for banks in which all banks are placed, largely based on their capital positions. Regulators are permitted to take increasingly harsh action as a bank s financial condition declines. Regulators are also empowered to place in receivership or require the sale of a bank to another institution when a bank s capital leverage ratio reaches 2%. Better capitalized institutions are subject to less onerous regulation and supervision than banks with lesser amounts of capital.

To implement the prompt corrective action provisions of FDICIA, the FDIC has adopted regulations placing financial institutions in the following five categories based upon capitalization ratios: (i) a well capitalized institution has a total risk-based capital ratio of at least 10%, a Tier 1 risk-based ratio of at least 6% and a leverage ratio of at least 5% and is not subject to an enforcement action requiring it to maintain a specific level of capital; (ii) an adequately capitalized institution has a total risk-based ratio of at least 8%, a Tier 1 risk-based ratio of at least 4% and a leverage ratio of at least 4% (or 3% if it received a CAMELS composite rating of 1 and is not experiencing significant growth); (iii) an undercapitalized institution has a total risk-based ratio of under 8%, a Tier 1 risk-based ratio of under 4% or a leverage ratio of under 4% (or 3% in certain circumstances); (iv) a significantly undercapitalized institution has a total risk-based ratio of under 3%; and (v) a critically undercapitalized institution has a leverage ratio of 2% or less. Institutions in any of the three undercapitalized categories are prohibited from declaring dividends or making capital distributions. The regulations also establish procedures for downgrading an institution to a lower capital category based on supervisory factors other than capital.

Capital leverage ratio standards require a minimum ratio of Tier 1 capital to adjusted total assets (leverage ratio) for the Bank of 4.0%. Institutions experiencing or anticipating significant growth or those with other than minimum risk profiles may be expected to maintain capital above the minimum levels.

66

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table sets forth the capital requirements for the Bank under FDIC regulations and the Bank s capital ratios at December 31, 2007 and 2006:

FDIC Regulations		Regulations	Decemb	ecember 31,			
	Adequately	J		ŕ			
		Well					
Capital Ratios	Capitalized	Capitalized	2007	2006			
Leverage	4.00%	5.00%	8.10%	7.98%			
Risk-Based Capital:							
Tier 1	4.00	6.00	8.60	8.44			
Total	8.00	10.00	10.29	10.05			

The FRB, as the primary regulator of FSC, has established capital requirements as a function of its oversight of bank holding companies.

The following table depicts FSC s capital ratios at December 31, 2007 and 2006, in relation to the minimum capital ratios established by the regulations of the FRB (dollars in thousands):

	December Amount	· 31, 2007 Percent	December Amount	31, 2006 Percent
Tier 1 Capital: Actual Minimum	\$ 132,637 62,954	8.43% 4.00	\$ 128,316 60,126	8.54% 4.00
Excess	\$ 69,683	4.43%	\$ 68,190	4.54%
Total Risk-Based Capital: Actual Minimum Excess	\$ 181,567 125,909 \$ 55,658	11.54% 8.00 3.54%	\$ 155,944 120,251 \$ 35,693	10.37% 8.00 2.37%
Tier 1 Capital Leverage Ratio: Actual Minimum		7.93% 3.00		8.07% 3.00
Excess		4.93%		5.07%

Below are FSC s relevant capital ratios under FRB regulations as of December 31, 2007 and 2006:

	FRB Minimum	Decemb	er 31
Capital Ratios	Capital Ratio	2007	2006
Leverage Risk-Based Capital:	4.00%	7.93%	8.07%

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Tier 1	4.00	8.43	8.54
Total	8.00	11.54	10.37

On March 1, 2005, the FRB announced the adoption of a rule entitled Risk Based Capital Standards: Trust Preferred Securities and the Definition of Capital (Rule) regarding risk-based capital standards for bank holding companies (BHCs) such as FSC. The Rule provides for a five-year transition period, with an

67

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

effective date of March 31, 2009, but requires BHCs not meeting the standards of the Rule to consult with the FRB and develop a plan to comply with the standards by the effective date.

The Rule defines the restricted core capital elements, including trust preferred securities, which may be included in Tier 1 capital, subject to an aggregate 25% of Tier 1 capital net of goodwill limitation. Excess restricted core capital elements may be included in Tier 2 capital, with trust preferred securities and certain other restricted core capital elements subject to a 50% of Tier 1 capital limitation. The Rule requires that trust preferred securities be excluded from Tier 1 capital within five years of the maturity of the underlying junior subordinated notes issued and be excluded from Tier 2 capital within five years of that maturity at 20% per year for each year during the five-year period to the maturity. The Company s first junior subordinated note matures in March 2030.

The Company s only restricted core capital elements consist of \$65.5 million in trust preferred securities issues and \$1.3 million in goodwill; therefore, the Rule has a minimal impact on our capital ratios, financial condition, or operating results. The trust preferred securities are eligible for our regulatory Tier 1 capital, with a limit of 25% of the sum of all core capital elements. All amounts exceeding the 25% limit are includable in our regulatory Tier 2 capital.

3. Investment Securities

Investment securities at December 31, 2007 and 2006, are summarized as follows (dollars in thousands):

Securities available-for-sale at December 31, 2007:	A	mortized Cost	Unr	Gross realized Gains	Uı	Gross nrealized Losses	Fair Value
U.S. Treasury securities and obligations of U.S. Government corporations and agencies Municipal securities Mortgage backed securities	\$	5,000 10,985 88,461	\$	7 131 104	\$	(66) (1,473)	\$ 5,007 11,050 87,092
Total	\$	104,446	\$	242	\$	(1,539)	\$ 103,149
Securities held-to-maturity at December 31, 2007: Mortgage backed securities	\$	29,064	\$	10	\$	(347)	\$ 28,727
Securities available-for-sale at December 31, 2006: U.S. Treasury securities and obligations of U.S. Government corporations and agencies Mortgage backed securities	\$	9,997 101,363	\$	17	\$	(80) (2,501)	\$ 9,917 98,879
Total	\$	111,360	\$	17	\$	(2,581)	\$ 108,796
Securities held-to-maturity at December 31, 2006: Mortgage backed securities	\$	33,182	\$	10	\$	(707)	\$ 32,485

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One \$5 million agency security was called in 2007. There were no sales of investment securities during 2007 and 2006. Proceeds from sales of investment securities available-for-sale during 2005 were \$2 million. A gross gain of \$2,000 was realized in the 2007 called security. Gross gains of \$32,000 were realized on the 2005 security sales. There were no investments held in trading accounts during 2007, 2006 or 2005.

68

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table depicts the amortized cost and estimated fair value of investment securities at December 31, 2007 and 2006.

	Decembe	er 31, 2007	December 31, 2006			
	Amortized	Fair	Amortized	Fair		
	Cost	Value	Cost	Value		
Available-for-Sale						
U.S. Treasury securities and obligations of U.S.						
Government corporations and agencies	\$ 5,000	\$ 5,007	\$ 9,997	\$ 9,917		
Municipal securities	10,985	11,050				
Mortgage backed securities	88,461	87,092	101,363	98,879		
Total	\$ 104,446	\$ 103,149	\$111,360	\$ 108,796		
Held-to-Maturity Mortgage backed securities	\$ 29,064	\$ 28,727	\$ 33,182	\$ 32,485		

The following table reflects the gross unrealized losses and fair values of investment securities with unrealized losses at December 31, 2007 and 2006, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss and temporarily impaired position (dollars in thousands):

	12 Months or Less Fair Unrealized Value Losses		More Tl Fair Value	Un	an 12 Months Unrealized Losses	
Available-for-Sale at December 31, 2007 U.S. Government corporations and agencies Municipal securities Mortgage backed securities	\$ 5,805	\$	66	\$ 67,890	\$	1,473
Total	\$ 5,805	\$	66	\$ 67,890	\$	1,473
Held-to-Maturity at December 31, 2007 Mortgage backed securities	\$	\$		\$ 28,191	\$	(347)
Available-for-Sale at December 31, 2006 U.S. Government corporations and agencies Mortgage backed securities	\$ 27,793	\$	70	\$ 9,917 71,086	\$	80 2,431
Total	\$ 27,793	\$	70	\$ 81,003	\$	2,511
Held-to-Maturity at December 31, 2006 Mortgage backed securities	\$	\$		\$ 31,771	\$	706

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Declines in fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer,

69

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

and (iii) the financial conditions and near term prospects of the insurer, if applicable, (iv) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Certain individual investment securities were in a continuous unrealized loss position at December 31, 2007 and 2006, for 37 months and 25 months, respectively. However, all these investment securities at December 31, 2007, were agency notes and agency pass-through mortgage backed securities and the unrealized loss positions resulted not from credit quality issues, but from market interest rate increases over the interest rates prevalent at the time the securities were purchased, and are considered temporary.

At December 31, 2007, the Company had unrealized losses of \$66,000 related to 16 individual municipal securities purchased during 2007, all of which are general obligations of the municipalities. In determining other-than-temporary losses on municipal securities, management primarily considers the credit rating of the municipality itself as the primary source of repayment and secondarily the financial viability of the insurer of the obligation.

Also, as of December 31, 2007, management had the ability and intent to hold the temporarily impaired securities for a period of time sufficient for a recovery of cost. Accordingly, as of December 31, 2007, management believes the impairments detailed in the table above are temporary and no impairment loss has been recognized in the Company s Consolidated Statements of Income.

Investment securities with a carrying value aggregating approximately \$122 million and \$136 million at December 31, 2007 and 2006, respectively, were pledged as collateral for: (i) public deposits with pledged amounts totaling \$74 million and \$70 million, respectively; (ii) securities sold under overnight agreements to repurchase with pledged amounts totaling \$33 million and \$39 million, respectively; (iii) collateral for certain short-term and long-term fixed rate laddered maturity borrowings with pledged amounts totaling approximately \$14 million and \$26 million at December 31, 2007 and 2006, respectively, and (iv) for other purposes required by law with pledged amounts totaling \$829,000 at December 31, 2007, and \$929,000 at December 31, 2006, respectively.

4. Loans

Loans outstanding, by classification, are summarized as follows, net of deferred loan fees of \$1.0 million and \$509,000 at December 31, 2007 and 2006, respectively (dollars in thousands):

	December 31,		
	2007	2006	
Commercial, financial and agricultural	\$ 116,560	\$ 122,961	
Real estate-mortgage-commercial	189,881	163,275	
Total commercial	306,441	286,236	
Real estate-construction	282,056	306,078	
Real estate-mortgage-residential	93,673	91,652	
Consumer installment	706,188	646,790	
Total loans	1,338,358	1,330,756	
Less: Allowance for loan losses	16,288	13,944	
Loans, net of allowance	\$ 1,372,070	\$ 1,316,812	

Table of Contents 85

70

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Loans held-for-sale at December 31, 2007 and 2006, totaled approximately \$64 million and \$58 million, respectively, of which \$38 million and \$43 million, respectively, were indirect automobile loans; and \$24 million and \$15 million were SBA loans at December 31, 2007 and 2006, respectively; and \$1 million and \$321,000, respectively, were residential mortgage loans. The Bank was servicing for others 21,330 and 19,408 indirect automobile loans on December 31, 2007 and 2006, respectively, totaling \$294 million and \$268 million, respectively. The Bank was also servicing 113 SBA loan sales or participations totaling \$61.6 million at December 31, 2007, and 73 SBA loan sales or participations totaling \$36 million at December 31, 2006.

Approximately \$68 million and \$75 million in commercial loans secured by real estate; \$42 million and \$44 million in home equity lines of credit and second mortgage loans on residential real estate; and \$24 million and \$24 million in residential first mortgage real estate loans were pledged to the Federal Home Loan Bank of Atlanta (the FHLB) at December 31, 2007 and 2006, respectively, as collateral for borrowings. In addition, there were \$164,000 and \$3 million in multifamily first mortgage real estate loans pledged to the FHLB at December 31, 2007 and 2006, respectively. Approximately \$128 million and \$107 million in indirect automobile loans were pledged to the Federal Reserve Bank of Atlanta at December 31, 2007 and 2006, respectively, as collateral for potential Discount Window contingent borrowings.

Loans in nonaccrual status totaled approximately \$14 million, \$5 million, and \$2 million at December 31, 2007, 2006 and 2005, respectively. The average recorded investment in impaired loans during 2007, 2006, and 2005 was approximately \$13 million, \$4 million, and \$3 million, respectively. If such impaired loans had been on a full accrual basis, interest income on these loans would have been approximately \$188,000, \$133,000, and \$71,000, in 2007, 2006, and 2005, respectively.

Loans totaling approximately \$8 million, \$264,000, and \$167,000 were transferred to other real estate in 2007, 2006, and 2005, respectively. There was no other real estate subject to a long-term first mortgage at December 31, 2007. There were write-downs totaling \$85,000 in 2007 on other real estate owned recorded in other operating expenses. There were no write-downs on other real estate owned during 2006 and 2005. There were proceeds from sales of approximately \$1.2 million, \$376,000, and \$442,000 from other real estate owned by the Company in 2007, 2006, and 2005, respectively, resulting in gains on sales of \$118,000, \$112,000 and \$28,000 in 2007, 2006 and 2005, respectively.

Real estate owned consisted of the following (dollars in thousands):

		December 31		
		2007	2006	
Commercial Residential Lots		\$ 1,577 2,652 3,078	\$	
Total real estate owned		\$ 7,307	\$	
	71			

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Gains on sales and capitalized costs related to real estate owned are summarized below (dollars in thousands):

	For the Years Ended December 31						31,
	2007		2	2006		2005	
Net gains on sales of real estate owned	\$	118	\$	112		\$	28
Capitalized costs of real estate owned	\$	367	\$			\$	

The Bank has loans outstanding to various executive officers, directors, and their related interests. Management believes that all of these loans were made in the ordinary course of business on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with other customers, and did not involve more than normal risks. The following is a summary of activity during 2007 for such loans (dollars in thousands):

Loan balances at January 1, 2007	\$ 327
New loans	1,307
Less Loan repayments	242
Loan balances at December 31, 2007	\$ 1.392

The following is a summary of activity in the allowance for loan losses (dollars in thousands):

	December 31,			
	2007	2006	2005	
Balance at beginning of year	\$ 13,944	\$ 12,643	\$ 12,174	
Provision for loan losses	8,500	3,600	2,900	
Loans charged off	(7,517)	(3,689)	(3,435)	
Recoveries on loans charged off	1,361	1,390	1,004	
Balance at end of year	\$ 16,288	\$ 13,944	\$ 12,643	

Impaired loans are summarized as follows at December 31, 2007 and 2006 (dollars in thousands):

	Decen	mber 31, 2006
Impaired loans with related allowance for loan losses calculated under SFAS No. 114	\$ 17,591	\$ 2,599
Impaired loans with no related allowance for loan losses calculated under SFAS No. 114	11,544	23,985
Total impaired loans	\$ 29,135	\$ 26,584
Valuation allowance related to impaired loans	\$ 1,310	\$ 427

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The average impaired loans and interest income recognized are summarized below (dollars in thousands):

	For the Years Ended December 31,			
	2007	2005		
Average impaired loans ⁽¹⁾	\$18,007	\$24,958	\$27,895	
Interest income recognized on impaired loans	\$ 1,845	\$ 1,938	\$ 1,637	
Cash basis interest recognized on impaired loans	\$	\$ 128	\$	

(1) Average based on end of month outstandings

5. Premises and Equipment

Premises and equipment are summarized as follows (dollars in thousands):

	December 31,		
	2007	2006	
Land	\$ 5,051	\$ 5,051	
Buildings and improvements	14,983	14,712	
Furniture and equipment	16,650	16,979	
	36,684	36,742	
Less accumulated depreciation and amortization	17,863	17,939	
Premises and equipment, net	\$ 18,821	\$ 18,803	

6. Deposits

Table of Contents

Time deposits over \$100,000 as of December 31, 2007 and 2006, were approximately \$285 million and \$277 million, respectively. Maturities for time deposits over \$100,000 as of December 31, 2007, in excess of one year are as follows: \$26 million in one to two years, \$4 million in two to three years, and \$2 million in three to five years. Related interest expense was \$16 million, \$12 million, and \$7 million for the years ended December 2007, 2006, and 2005, respectively. Included in demand and money market deposits were NOW accounts totaling \$119 million, \$88 million, and \$121 million at December 31, 2007, 2006, and 2005, respectively.

Brokered deposits obtained through investment banking firms under master certificates totaled approximately \$137 million, \$132 million, and \$102 million as of December 31, 2007, 2006, and 2005, respectively, and were included in other time deposits. Brokered deposits outstanding at December 31, 2007, were acquired in 2007, 2006 and 2005 and had original maturities of 12 to 60 months. Brokered deposits outstanding at December 31, 2006, were acquired in 2006 and 2005 and had original maturities of seven to 60 months. The weighted average cost of brokered deposits at December 31, 2007, 2006, and 2005, was 5.02%, 4.60%, and 4.09%, respectively, and related interest expense totaled \$5.9 million, \$5.5 million, and \$2.6 million during 2007, 2006, and 2005, respectively.

89

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Short-Term Borrowings

Short-term debt is summarized as follows (dollars in thousands):

	Decem	aber 31, 2006
Unsecured overnight Federal funds purchased from commercial banks at an average rate of 3.85% and 5.40% at December 31, 2007 and 2006, respectively	\$ 5,000	\$ 20,000
Overnight repurchase agreements primarily with commercial customers at an average rate of 1.53% and 1.87% at December 31, 2007 and 2006, respectively	23,954	21,061
FHLB collateralized borrowing with a fixed rate of 4.56% at December 31, 2007 and a maturity date of January 30, 2008	20,000	
FHLB collateralized borrowing with a fixed rate of 4.58% at December 31, 2007 and a maturity date of February 19, 2008	15,000	
FHLB collateralized borrowing with a daily rate of 5.52% at December 31, 2006, and a maturity date of January 2, 2007, and prepayable without penalty at any time		20,000
Fixed rate debt collateralized with mortgage backed securities with an interest rate of 3.90% and 3.51% maturing November 17, 2008 and 2007, respectively	7,000	6,000
Fixed rate debt collateralized with mortgage backed securities with an interest rate of 3.71% and 3.36% maturing December 11, 2008 and 2007, respectively	5,000	5,000
Other short-term borrowings	70,954	52,061
Total	\$ 75,954	\$ 72,061

Short-term borrowings mature either overnight or on a remaining fixed maturity not to exceed one year. Overnight repurchase agreements consist primarily of balances in the transaction accounts of commercial customers swept nightly to an overnight investment account. All short-term repurchase agreements are collateralized with investment securities having a market value equal to or greater than, but approximating, the balance borrowed. Term fixed rate advances with the FHLB are collateralized with pledged qualifying real estate loans. A daily rate line of credit advance with the FHLB is a line collateralized with pledged qualifying real estate loans which may be increased or decreased daily and may be drawn on to the extent of available pledged collateral. It reprices daily and bears a rate comparable to that of overnight Federal funds. At December 31, 2007 and 2006, the Company had a collateralized line of credit with the FHLB, which required loans secured by real estate, investment securities or other acceptable collateral, to borrow up to a maximum of approximately \$169 million and \$165 million, respectively, subject to available qualifying pledged collateral. At December 31, 2007 and 2006, the Company had a contingent line of credit collateralized with consumer loans with the Federal Reserve Bank of Atlanta Discount Window. In addition, the Company had an unused term repurchase line available with another financial institution at December 31, 2007 and

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2006, the borrowing amount is dependent upon the market value of securities available to transfer and the agreed upon Buyer's Margin Amount, as defined in the repurchase line. The Company had securities with an aggregate market value of \$9 million and \$18 million available under the repurchase line at December 31, 2007 and 2006, respectively. Finally, the Company had \$62 million in total unsecured Federal funds lines available with various financial institutions as of December 31, 2007 and 2006. The weighted average rate on short-term borrowings outstanding at December 31, 2007, 2006, and 2005, was 3.44%, 4.10% and 3.09%, respectively.

74

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

8. Subordinated Debt and Other Long-Term Debt

Subordinated Debt and Other Long-term Debt are summarized as follows (dollars in thousands):

	Decem 2007	aber 31, 2006
Subordinated Debt		
Fixed rate 30-year capital pass-through securities with interest at 10.875%, payable semi-annually, redeemable in whole or part on or after March 8, 2010, at a declining redemption price ranging from 105.438% to 100%	\$ 10,825	\$ 10,825
Fixed rate 30-year trust preferred securities with interest at 11.045%, payable semi-annually, redeemable in whole or part on or after July 19, 2010, at a declining redemption price ranging from 105.523% to 100%	10,309	10,309
Floating rate 30-year capital securities with interest adjusted quarterly at three-month LIBOR plus 3.10%, with a rate at December 31, 2007 and 2006, of 7.96% and 8.47%, respectively, with interest payable quarterly, redeemable in whole or part on or after June 26, 2008, at a redemption price of 100%	15,464	15,464
Floating rate 30-year capital securities with interest adjusted quarterly at three-month LIBOR plus 1.89%, with a rate at December 31, 2007 and 2006, of 6.88% and 7.25%, respectively, with interest paid quarterly, redeemable in whole or part on or after March 17, 2010, at a redemption price of 100%	10,310	10,310
Fixed/Floating rate 30-year capital securities with interest fixed at 6.62% until September 15, 2012, when the interest rate will become variable and adjusted quarterly at three-month LIBOR plus 1.40%, with interest payable quarterly, redeemable in whole or part on or after September 15, 2012, at a redemption price of 100%.	20,619	
Subordinated debt	67,527	46,908
Long-Term Debt		
Fixed rate debt with an interest rate of 3.90% maturing November 17, 2008 Fixed rate debt with an interest rate of 3.71% maturing December 11, 2008		7,000 5,000
FHLB five year European Convertible Advance with interest at 4.38% maturing November 3, 2010, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of two years		25,000
FHLB three year European Convertible Advance with interest at 4.06% maturing November 5, 2010, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of one year	25,000	

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Long-term debt		25,000	37,000
Total subordinated debt and other long-term debt		\$ 92,527	\$83,908
	75		

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Subordinated debt and other long-term debt note maturities as of December 31, 2007, are summarized as follows (dollars in thousands):

2009 2010 2011	Amount \$ 25,000
2012 2013	
Thereafter	67,527
Total	\$ 92,527

The equity investments in the subsidiaries created to issue the obligations, the obligations themselves, and related dividend income and interest expense are reported on a deconsolidated basis in accordance with FASB Interpretation No. 46, Consolidation of variable Interest Entities, an Interpretation of ARB No. 51 (Revised), with the investments in the amount of \$2 million reported as other assets and dividends included as other noninterest income. The obligations, including the amount related to the equity investments, in the amount of \$67.5 million are reported as subordinated debt, with related interest expense reported as interest on subordinated debt.

The Company has five business trust subsidiaries that are variable interest entities, FNC Capital Trust I (FNCCTI), Fidelity National Capital Trust I (FidNCTI), Fidelity Southern Statutory Trust I (FSSTI), Fidelity Southern Statutory Trust II (FSSTII) and Fidelity Southern Statutory Trust III (FSSTIII) (collectively, the Trust Subsidiaries). During 2000, FNCCTI and FidNCTI and during 2003, 2005, and 2007 FSSTI, FSSTII, and FSSTIII, respectively, issued common securities, all of which were purchased and are held by the Company, totaling \$2 million and are classified by the Company as other assets and trust preferred securities totaling \$67.5 million classified as subordinated debt, which were sold to investors, with 30-year maturities. In addition, the \$2 million borrowed from the business trust subsidiaries to purchase their respective common securities are classified as subordinated debt. The trust preferred security holders may only terminate the business trust subsidiaries on or after defined periods. The trust preferred security holders may only terminate the business trusts under defined circumstances such as default, dissolution, or bankruptcy. The trust preferred security holders and other creditors, if any, of each business trust have no recourse to the Company and may only look to the assets of each business trust to satisfy all debts and obligations.

The only assets of the Trust Subsidiaries are subordinated debentures of the Company, which were purchased with the proceeds from the issuance of the common and preferred securities. FNCCTI and FidNCTI have fixed interest rates of 10.875% and 11.045%, respectively, while FSSTI and FSSTII have current interest rates of 7.96% and 6.88%, respectively, and reprice quarterly at interest rates set at 3.10% and 1.89%, respectively, over three-month LIBOR. FSSTIII currently has a fixed rate of 6.62% until September 15,2012 when it will be repriced quarterly at 1.40% over three month LIBOR. The Company makes semi-annual interest payments on the subordinated debentures to FNCCTI and FidNCTI and quarterly interest payments to FSSTI, FSSTII, and FSSTIII which use these payments to pay dividends on the common and preferred securities. The trust preferred securities are eligible for regulatory Tier 1 capital, with a limit of 25% of the sum of all core capital elements. All amounts exceeding the 25% limit are includable in regulatory Tier 2 capital in the aggregate amount of 50% of the sum of all core capital elements (see Note 2 Regulatory Matters).

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company had no long-term debt collateralized with mortgage backed securities at December 31, 2007 and \$12 million at December 31, 2006. In November and December 2003, the Company purchased approximately \$70 million in Agency mortgage backed securities, funded in part with \$45 million in fixed rate long-term debt, with laddered maturities of approximately equal amounts of two years through five years. The \$45 million was funded through a financial institution on a collateralized basis. As principal payments on the laddered borrowings are made at maturity, excess collateral has been released to the Company. Debt of \$12 million was reclassified to short-term debt in the fourth quarter of 2007, and \$11 million was reclassified to short-term debt in the fourth quarter of 2006 and the fourth quarter of 2005 when maturity dates were less than one year in duration.

In November 2005, the Company entered into a \$25 million 5-year FHLB European Convertible Advance collateralized with pledged qualifying real estate loans and maturing November 3, 2010, with interest at 4.38%, with a one-time FHLB conversion option at the end of the second year. The Company utilized approximately \$20 million of the proceeds of the advance to purchase mortgage backed securities. (See Investment Securities.) Under the provisions of the advance, the FHLB converted the advance into a three month LIBOR-based floating rate advance effective November 5, 2007, at which time the Company terminated the agreement without penalty. To replace this borrowing, on November 5, 2007, the Company entered into a \$25 million three year FHLB European Convertible Advance collateralized with pledged qualifying real estate loans and maturing November 5, 2010. The advance bears interest at 4.06% with a one time FHLB conversion option in November, 2008. Under the provisions of the advance, the FHLB has the option to convert the advance into a three month LIBOR based floating rate advance at which time the Company may elect to terminate the agreement without penalty or at any payment date thereafter.

There was no indebtedness to directors, executive officers, or principal holders of equity securities in excess of 5% of shareholders equity at December 31, 2007 or 2006.

9. Income Tax

Income tax expense (benefit) attributable to pretax income consists of (dollars in thousands):

Voor anded December 21, 2007.	C	Current	Deferred		Total	
Year ended December 31, 2007: Federal State	\$	4,546 52	\$	(1,923) (321)	\$ 2,623 (269)	
	\$	4,598	\$	(2,244)	\$ 2,354	
Year ended December 31, 2006: Federal State		5,378 365	\$	(953) (104)	\$ 4,425 261	
	\$	5,743	\$	(1,057)	\$ 4,686	
Year ended December 31, 2005: Federal State	\$	5,240 335	\$	(477) 346	\$ 4,763 681	
	\$	5,575	\$	(131)	\$ 5,444	
	77					

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Income tax expense differed from amounts computed by applying the statutory U.S. Federal income tax rate to pretax income as a result of the following (dollars in thousands):

	2007	%	2006	%	2005	%
Taxes at statutory rate Increase (reduction) in income taxes resulting from:	\$ 3,056	34.0%	\$ 5,120	34.0%	\$ 5,362	34.0%
State income tax expense, net of Federal income (benefit) tax Cash surrender value of life	(177)	(2.0)	173	1.2	450	2.9
insurance	(376)	(4.2)	(387)	(2.6)	(382)	(2.4)
Tax exempt income	(325)	(3.6)	(192)	(1.3)	(53)	(.4)
Other, net	176	2.0	(28)	(.2)	67	.4
Income tax expense	\$ 2,354	26.2%	\$ 4,686	31.1%	\$ 5,444	34.5%

The tax effects of temporary differences that give rise to significant portions of deferred tax assets and deferred tax liabilities at December 31, 2007 and 2006, are presented below (dollars in thousands):

	December 31,				
	2	2006			
	Assets	Liabilities	Assets	Lia	abilities
Allowance for loan losses	\$ 6,183	\$	\$ 5,293	\$	
Accelerated depreciation		691			790
Deferred loan fees, net		11			152
Deferred compensation	566		452		
Other real estate	465				
Visa settlement and indemnification	215				
State tax carryforward	104				
Unrealized holding losses on securities					
available-for-sale	493		975		
Other	336	67	196		143
	\$ 8,362	\$ 769	\$ 6,916	\$	1,085

There is no valuation allowance provided at December 31, 2007 and 2006 for any of the deferred tax assets based on management s belief that all deferred tax asset benefits will be realized.

Uncertain Tax Positions

The Company is subject to the possibility of a tax audit in numerous jurisdictions in the U.S. until the applicable expiration of the statutes of limitations. For Federal and state purposes, the Company is no longer subject to tax examinations by tax authorities for tax years before 2004.

Effective January 1, 2007, the Company adopted FIN 48, Accounting for Uncertainty in Income Taxes. See Recent Accounting Pronouncements for additional information. As a result of the adoption of FIN 48, the Company recognized a \$96,000 net increase in the liability for unrecognized tax benefits, which

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

was accounted for as a reduction to the January 1, 2007 balance in retained earnings. The reconciliation of our gross unrecognized tax benefits is as follows:

Balance at January 1, 2007 \$198,000

Gross increases to tax positions in prior periods

Gross decreases to tax positions in prior periods Gross increases to current period tax positions

Reductions due to expiration of statute of limitations

(67,000)

Balance at December 31, 2007

\$ 131,000

Unrecognized tax benefits related to federal and state tax positions may decrease by a range of \$70,000 to \$80,000 by December 31, 2008 due to tax years closing during 2008. The Company accrued approximately \$67,000 and \$75,000, for the payment of interest at December 31, 2007 and 2006, respectively. For financial accounting purposes, interest and penalties accrued, if any, are classified as other expense. The amount of unrecognized tax benefits at December 31, 2007 that if recognized would impact the Company s effective tax rate is \$119,000.

10. Employee Benefits

The Company maintains a 401(k) defined contribution retirement savings plan (the Plan) for employees age 21 or older. Employees contributions to the Plan are voluntary. The Company matches 50% of the first 6% of participants contributions in Fidelity Southern Corporation common stock. For the years ended December 31, 2007, 2006, and 2005, the Company contributed \$362,927, \$333,423, and \$305,169 respectively, net of forfeitures, to the Plan.

The Company s 1997 Stock Option Plan authorized the grant of options to management personnel for up to 500,000 shares of the Company s common stock. All options granted have three to eight year terms and vest ratably over three to five years of continued employment. There were 70,000 options granted during 2007 under the 1997 Stock Option Plan that have four year terms and vest ratably over three years of continued employment. No options may be or were granted after March 31, 2007, under this plan.

The Fidelity Southern Corporation Equity Incentive Plan (the 2006 Incentive Plan), permits the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and other incentive awards (Incentive Awards). The maximum number of shares of our common stock that may be issued under the 2006 Incentive Plan is 750,000 shares, all of which may be stock options. Generally, no award shall be exercisable or become vested or payable more than 10 years after the date of grant. Options granted under the 2006 Incentive Plan have four year terms and vest ratably over three years of continued employment. There were 72,500 options granted during 2007 under the 2006 Incentive Plan and a total of 4,167 incentive shares have been awarded to numerous individuals based on longevity. Incentive awards available under the 2006 Incentive Plan totaled 673,333 shares at December 31, 2007.

Prior to January 1, 2006, the Company accounted for employee stock options under the recognition and measurement provisions of APB 25 and related Interpretations as permitted by SFAS No. 123. No stock-based employee compensation cost was recognized in the Consolidated Statements of Income for the year ended December 31, 2005, as all options granted had an exercise price equal to or greater than the market value of the underlying common stock on the date of grant. Effective January 1, 2006, the Company adopted SFAS No. 123(R), using the modified prospective application, which requires the recognition of expense over the

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

remaining vesting period for the portion of awards not fully vested as of January 1, 2006. Under the modified prospective application, compensation cost recognized in 2006 includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, and (b) compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123(R). As a result of adopting SFAS No. 123(R) on January 1, 2006, total compensation cost of \$30,000 was recognized for the year ended December 31, 2006. There was no impact on earnings per share upon adopting SFAS No. 123(R).

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to its employee stock options granted in the period presented prior to the adoption of SFAS No. 123(R) (dollars in thousands).

	Net Income	S	rnings Per hare Basic	S	rnings Per hare luted	
December 31, 2005: As reported Stock based compensation, net of related tax effect	\$ 10,326 (26)	\$	1.13 (.01)	\$	1.12	
Pro forma	\$ 10,300	\$	1.12	\$	1.12	

The per share weighted fair value of stock options is calculated using the Black-Scholes option pricing model. Expected volatilities are based on implied volatilities from historical volatility of the Company s stock. The Company uses historical data to estimate option exercise and employee termination within the valuation model. All option grantees are considered one group for valuation purposes. The expected term of options granted is derived from the output of the option valuation model and represents the period of time that options granted are expected to be outstanding. The risk-free rate period within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The fair values of the options granted were based upon the discounted value of future cash flows of options using the following assumptions:

	2007	2006	2005
Risk-free rate	4.88%	4.60%	4.03%
Expected term of the options (in years)	3	3	5
Expected forfeiture	15.00%	%	%
Expected dividends	1.93	1.52	1.71
Expected volatility	15.48	22.23	30.33
80			

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A summary of option activity under the plan as of December 31, 2007, and changes during the year then ended is presented below:

	Number of share options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at January 1, 2007 Granted Exercised Forfeited	51,405 142,500 15,000	\$ 14.30 18.70 10.75		
Outstanding at December 31, 2007	178,905	\$ 18.10	3.31	\$ (1,569,430)
Exercisable at December 31, 2007	17,262	\$ 14.31	3.36	\$ (85,942)

The weighted-average grant-date fair value of share options granted during the years 2007, 2006 and 2005 was \$2.62, \$3.40 and \$4.63, per share, respectively. The aggregate intrinsic value of share options exercised during the years ended December 31, 2007, 2006, and 2005 was \$119,000, \$282,000, and \$872,000, respectively. Cash received from option exercise for the years ended December 31, 2007, 2006, and 2005, was \$161,000, \$198,000, and \$630,000, respectively. The actual tax benefit realized for the tax deductions from option exercise of the share-based payment arrangements totaled \$55,000 for the year ended December 31, 2005. There were no tax benefits realized from option expenses during the years ended December 31, 2007 and 2006.

A summary of the status of the Company s nonvested share options as of December 31, 2007, and changes during the year then ended is presented below:

	Number of share options	Weighted Average Grant-Date Fair Value
Nonvested at January 1, 2007	31,024	\$4.19
Granted	142,500	2.62
Vested	11,881	4.09
Forfeited		
Nonvested at December 31, 2007	161,643	\$ 2.81

As of December 31, 2007, there was \$242,000 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the plan. The cost is expected to be recognized over a weighted average period of 2.17 years. The total fair value of shares vested during the years ended December 31, 2007, 2006 and 2005 was \$49,000, \$44,000, and \$23,000, respectively. The Company has a policy of issuing shares from the Company s authorized and unissued shares to satisfy share option exercises and expects to issue an insignificant amount of shares for share option exercises during 2008.

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

11. Commitments and Contingencies

The approximate future minimum rental commitment as of December 31, 2007, for all noncancellable leases with initial or remaining terms of one year or more are shown in the following table (dollars in thousands):

	Amount
2008 2009 2010 2011 2012 Thereafter	\$ 2,544 2,421 2,376 2,029 920 1,396
Total	\$ 11,686

Rental expense for all leases amounted to approximately \$2,483,000, \$2,303,000, and \$2,250,000 in 2007, 2006, and 2005, respectively, net of sublease revenues of \$2,000 in 2007. There were no sublease revenues in 2006 and 2005.

Due to the nature of their activities, the Company and its subsidiaries are at times engaged in various legal proceedings that arise in the normal course of business, some of which were outstanding at December 31, 2007. While it is difficult to predict or determine the outcome of these proceedings, it is the opinion of management and its counsel that the ultimate liabilities, if any, will not have a material adverse impact on the Company s consolidated results of operations or its financial position.

The Federal Reserve Board requires that banks maintain cash on hand and reserves in the form of average deposit balances at the Federal Reserve Bank based on the Bank s average deposits. At December 31, 2007, the available credits exceeded the reserve requirement and only minimal balances were maintained to provide a positive reserve balance.

The Company recorded a charge of \$567,000 pretax for its proportional share of a settlement of the Visa litigation with American Express, a reserve for the lawsuit between Visa and Discover Financial Services, and the incremental liability for certain other Visa litigation under our indemnification obligation as a Visa member bank. Visa has a planned public offering for the first quarter of 2008. The value of Fidelity s proportionate shares of the Visa stock, based on current estimates, is expected to more than offset the above charges.

12. Shareholders Equity

Generally, dividends that may be paid by the Bank to FSC are subject to certain regulatory limitations. In particular, under Georgia banking law applicable to Georgia state chartered commercial banks such as the Bank, the approval of the GDBF will be required if the total of all dividends declared in any calendar year by the Bank exceeds 50% of the Bank s net profits for the prior year or if certain other provisions relating to classified assets and capital adequacy are not met. Based on this rule, at December 31, 2007 and 2006, the Bank could pay approximately \$4 million and \$6 million in dividends for 2008 and 2007, respectively, without GDBF regulatory approval. At December 31, 2007 and 2006, the Bank s total shareholders equity was

82

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

approximately \$136 million and \$125 million, respectively. In 2007 and 2006, FSC invested \$5 million and \$6 million, respectively in the Bank in the form of capital infusions.

Also, under current Federal regulations, the Bank is limited in the amount it may loan to its nonbank affiliates, including FSC. As of December 31, 2007 and 2006, there were no loans outstanding from the Bank to FSC.

13. Components of Other Comprehensive Income (Loss)

SFAS No. 130, Reporting Comprehensive Income, establishes standards for reporting comprehensive (loss) income. Comprehensive (loss) income includes net income and other comprehensive (loss) income, which is defined as non-owner related transactions in equity. The only other comprehensive (loss) income item is unrealized gains or losses, net of tax, on securities available-for-sale.

The amounts of other comprehensive (loss) income included in equity with the related tax effect and the accumulated other comprehensive (loss) income are reflected in the following schedule (dollars in thousands):

	in/(Loss) Before		Tax (pense)	O	mulated Other rehensive
January 1, 2005	Tax	/B	enefit	Incon \$	ne/(Loss) (103)
Unrealized market adjustments for the period Less adjustment for net gains included in income	\$ (2,115) 32	\$	804 (12)		(1,311) 20
December 31, 2005	\$ (2,147)	\$	816		(1,434)
Unrealized market adjustments for the period Less adjustment for net gains included in income	\$ (251)	\$	95		(156)
December 31, 2006	\$ (251)	\$	95		(1,590)
Unrealized market adjustments for the period Less adjustment for net gains included in income	\$ 1,268 2	\$	(481) (1)		787 1
December 31, 2007	\$ 1,266	\$	(480)	\$	(804)

14. Fair Value of Financial Instruments

SFAS 107, Disclosures about Fair Value of Financial Instruments, (SFAS 107) requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on settlements using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets, and, in many cases, could not be realized in immediate settlement of the instrument. SFAS 107 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	December 31,			
		007		06
	Carrying	Fair	Carrying	Fair
	Amount	Value	Amount	Value
T		(Dollars in	thousands)	
Financial Instruments (Assets):	h	.		A 22 (#2
Cash and due from banks	\$ 23,442	\$ 23,442	\$ 32,659	\$ 32,659
Federal funds sold	6,605	6,605	26,316	26,316
Investment securities available-for-sale	103,149	103,149	108,796	108,796
Investment securities held-to-maturity	29,064	28,727	33,182	32,485
Investment in FHLB stock	5,665	5,665	4,834	4,834
Total loans	1,452,013	1,466,016	1,389,024	1,386,982
Total financial instruments (assets)	1,619,938	\$ 1,633,604	1,594,811	\$ 1,592,072
Non-financial instruments (assets)	66,546		54,368	
Total assets	\$ 1,686,484		\$ 1,649,179	
Financial Instruments (Liabilities):				
Noninterest-bearing demand deposits	\$ 131,597	\$ 131,597	\$ 154,392	\$ 154,392
Interest-bearing deposits	1,274,028	1,276,535	1,232,149	1,232,347
Total deposits	1,405,625	1,408,132	1,386,541	1,386,739
Short-term borrowings	75,954	75,930	72,061	71,878
Subordinated debt	67,527	65,343	46,908	50,556
Other long-term debt	25,000	24,728	37,000	36,845
Total financial instruments (liabilities)	1,574,106	\$ 1,574,133	1,542,510	\$ 1,546,018
Total Imanetal instruments (nuomties)	1,574,100	Ψ 1,5 / 4,155	1,542,510	ψ1,5-10,010
Non-financial instruments (liabilities and				
shareholders equity)	112,378		106,669	
Total liabilities and shareholders equity	\$ 1,686,484		\$ 1,649,179	

The carrying amounts reported in the consolidated balance sheets for cash, due from banks, and Federal funds sold approximate the fair values of those assets. For investment securities, fair value equals quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or dealer quotes.

Ownership in equity securities of bankers bank (FHLB stock) is restricted and there is no established market for their resale. The carrying amount is a reasonable estimate of fair value.

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type. The fair value of performing loans is calculated by discounting scheduled cash flows through the remaining maturities using estimated market discount rates that reflect the credit and interest rate risk inherent in the loans.

Fair value for significant nonperforming loans is estimated taking into consideration recent external appraisals of the underlying collateral for loans that are collateral dependent. If appraisals are not available or if the loan is not

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collateral dependent, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows, and discount rates are judgmentally determined using available market information and specific borrower information.

84

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The fair value of deposits with no stated maturities, such as noninterest-bearing demand deposits, savings, interest-bearing demand, and money market accounts, is equal to the amount payable on demand. The fair value of time deposits is based on the discounted value of contractual cash flows based on the discount rates currently offered for deposits of similar remaining maturities.

The carrying amounts reported in the consolidated balance sheets for short-term debt approximate those liabilities fair values.

The fair value of the Company s long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to us for debt of the same remaining maturities.

For off-balance sheet instruments, fair values are based on rates currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties—credit standing for loan commitments and letters of credit. Fees related to these instruments were immaterial at December 31, 2007 and 2006, and the carrying amounts represent a reasonable approximation of their fair values. Loan commitments, letters and lines of credit, and similar obligations typically have variable interest rates and clauses that deny funding if the customer—s credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the foregoing schedule.

This presentation excludes certain financial instruments and all nonfinancial instruments. The disclosures also do not include certain intangible assets, such as customer relationships, deposit base intangibles, and goodwill. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

15. Financial Instruments With Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments, which include commitments to extend credit and letters of credit, involve to varying degrees elements of credit and interest rate risk in excess of the amount recognized in the consolidated financial statements. The contract or notional amounts of these instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company s exposure to credit loss, in the event of nonperformance by customers for commitments to extend credit and letters of credit, is represented by the contractual or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for recorded loans. Loan commitments and other off-balance sheet exposures are evaluated by Credit Review quarterly and reserves are provided for risk as deemed appropriate.

Commitments to extend credit are agreements to lend to customers as long as there is no violation of any condition established in the agreement. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management s credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

85

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Standby and import letters of credit are commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank holds collateral supporting those commitments as deemed necessary.

The Company has undertaken certain guarantee obligations for commitments to extend credit and letters of credit that have certain characteristics as specified by FASB Interpretation No. 45, Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others an interpretation of FASB Statements No. 5, 57, and 107 and rescission of FASB Interpretation No. 34 (FIN 45). As noted in Note 14, the fair value of credit and letters of credit are insignificant to the Company.

Financial instruments with off-balance sheet risk at December 31, 2007, are summarized as follows (dollars in thousands):

Financial Instruments Whose Contract Amounts Represent Credit Risk:

	December 31, 2007		
Loan commitments:			
Commercial real estate, construction and land development	\$	145,657	
Commercial		69,298	
SBA		10,346	
Home equity		52,047	
Mortgage loans		2,323	
Lines of credit		3,034	
Standby letters of credit and bankers acceptances		11,683	
Federal funds line			
Total loan commitments	\$	294,388	
86			

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

16. Other Assets, Other Liabilities and Other Operating Expenses

Other assets and other liabilities at December 31, 2007 and 2006, consisted of the following (dollars in thousands):

	December 31,		
	2007	2006	
Other Assets			
Receivables and prepaids	\$ 2,234	\$ 1,842	
Deferred tax assets, net	7,593	5,831	
Common stock of trust preferred securities subsidiaries	2,027	1,408	
Investment in Georgia tax credits	1,657	1,859	
Florida bank charter	1,289		
Servicing assets	2,485	1,651	
Other	3,355	1,912	
Total	\$ 20,640	\$ 14,503	
Other Liabilities			
Payables and accrued expenses	\$ 2,869	\$ 1,946	
Other	2,786	3,034	
Total	\$ 5,655	\$ 4,980	

Other expenses for the years ended December 31, 2007, 2006, and 2005, consisted of the following (dollars in thousands):

	Years	Years Ended December 31,			
	2007	2006	2005		
Other Operating Expenses					
Employee expenses	\$ 1,338	\$ 1,146	\$ 689		
ATM, check card fees	522	486	481		
Regulatory fees and assessments	545	486	465		
Cost of operation of other real estate	87		5		
Visa litigation expense	567				
Other operating expenses	3,989	2,943	2,563		
Total	\$ 7,048	\$ 5,061	\$ 4,203		
	87				

Table of Contents

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

17. Condensed Financial Information of Fidelity Southern Corporation (Parent Company Only) Condensed Balance Sheets

	Decem 2007	ber 31, 2006
	(Dollars in thousands)	
Assets:		
Cash	\$ 18,890	\$ 4,233
Land	419	419
Investment in bank subsidiary	135,705	125,105
Investments in and amounts due from nonbank subsidiaries	2,389	1,819
Subordinated loans to subsidiaries	10,000	10,000
Other assets	1,059	906
Total assets	\$ 168,462	\$ 142,482
Liabilities:		
Long-term debt	\$ 67,527	\$ 46,908
Other liabilities	972	927
Total liabilities	68,499	47,835
Shareholders Equity:	ŕ	
Common stock	46,164	44,815
Accumulated other comprehensive gain (loss), net of tax	(804)	(1,590)
Retained earnings	54,603	51,422
Total shareholders equity	99,963	94,647
* *		
Total liabilities and shareholders equity	\$ 168,462	\$ 142,482

Condensed Statements of Income

	Years Ended December 31, 2007 2006 2005 (Dollars in thousands)		
Interest Income: Deposits in bank Subordinated loan to bank	\$ 449	\$ 367	\$ 297
	853	831	649
Total interest income Interest Expense Long-term debt	1,302	1,198	946
	4,928	4,361	3,796
Net Interest Expense Noninterest Income: Lease income Dividends from subsidiaries	(3,626)	(3,163)	(2,850)
	120	120	120
	3,990	3,640	3,880

109

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Management fees Other	687 161	469 138	495 113
Total noninterest income Noninterest Expense	4,958 684	4,367 650	4,608 556
Income before income taxes and equity in undistributed income of			
subsidiaries	648	554	1,202
Income tax benefit	1,270	1,173	1,011
Income before equity in undistributed income of subsidiaries	1,918	1,727	2,213
Equity in undistributed income of subsidiaries	4,716	8,647	8,113
Net Income	\$ 6,634	\$ 10,374	\$ 10,326
88			

FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued) Condensed Statements of Cash Flows

	2007	Years Ended December 31, 2007 2006 2005 (Dollars in thousands)	
Operating Activities:			
Net income	\$ 6,634	\$ 10,374	\$ 10,326
Equity in undistributed income of subsidiaries	(4,716)	(8,647)	(8,113)
(Increase) decrease in other assets	(153)	1,225	(545)
Increase (decrease) in other liabilities	45	(22)	46
Net cash flows provided by operating activities Investing Activities:	1,810	2,930	1,714
Net increase in loans to and investment in subsidiaries	(5,619)	(6,000)	(5,267)
Net cash flows used in investing activities	(5,619)	(6,000)	(5,267)
Financing Activities:			
Issuance of long-term debt			
Issuance of subordinated debt	20,619		10,310
Issuance of Common Stock	1,204	624	1,502
Dividends paid	(3,357)	(2,964)	(2,567)
Net cash flows provided by (used in) financing activities	18,466	(2,340)	9,245
Net increase (decrease) in cash	14,657	(5,410)	5,692
Cash, beginning of year	4,233	9,643	3,951
Cash, end of year	\$ 18,890	\$ 4,233	\$ 9,643
89)		

Item 9. Changes In and Disagreements With Accountants On Accounting and Financial Disclosure.

None

Item 9A. Controls and Procedures

REPORT OF MANAGEMENT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2007, based on the framework set forth in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on that evaluation, management concluded that our internal control over financial reporting was effective as of December 31, 2007.

Management s assessment of the effectiveness of internal control over financial reporting as of December 31, 2007, has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included elsewhere herein.

Evaluation of Disclosure Controls and Procedures

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, Fidelity carried out an evaluation, with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company s disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, Fidelity s Chief Executive Officer and Chief Financial Officer concluded that Fidelity s disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to management, including the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There has been no change in Fidelity s internal control over financial reporting during the three months ended December 31, 2007, that has materially affected, or is reasonably likely to materially affect, Fidelity s internal control over financial reporting.

90

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Table of Contents

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders

Fidelity Southern Corporation

We have audited Fidelity Southern Corporation s internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Fidelity Southern Corporation s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in Management s Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Fidelity Southern Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Fidelity Southern Corporation and subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of income, shareholders equity, and cash flows for each of the three years in the period ended December 31, 2007 and our report dated March 13, 2008, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Atlanta, Georgia March 13, 2008

91

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Table of Contents

Item 9B. Other Information

None.

PART III

Item 10. Directors and Executive Officers of Registrant

The information required by Item 10 is incorporated herein by reference to the information that appears under the headings Information About Nominees for Director, Section 16(a) Beneficial Ownership Reporting Compliance, and Meetings and Committees of the Board of Directors, in the Company's Proxy Statement for the 2008 Annual Meeting of Shareholders (Proxy Statement). Pursuant to instruction 3 to paragraph (b) of Item 401 of Regulation S-K, information relating to the executive officers of Fidelity is included in Item 1 of this Annual Report on Form 10-K.

The Conflict of Interest/Code of Ethics Policy of the registrant is set forth on our website at www.fidelitysouthern.com.

Item 11. Executive Compensation

The information required by Item 11 is incorporated herein by reference to the information that appears under the headings Executive Compensation, Compensation Committee Report, and Compensation Committee Interlocks and Insider Participation in the Company s Proxy Statement.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by Item 12 is incorporated herein by reference to the information that appears under the heading Security Ownership of Certain Beneficial Owners and Management in the Company s Proxy Statement. Information relating to the Company s equity compensation plans is included in Item 5 of this Annual Report on Form 10-K under the heading Equity Compensation Plan Information .

Item 13. Certain Relationships and Related Transactions

The information required by Item 13 is incorporated herein by reference to the information that appears under the headings Election of Directors and Certain Relationships and Related Party Transactions in the Company s Proxy Statement.

Item 14. Principal Accountant Fees and Services

The information required by Item 14 is incorporated by reference to the information that appears under the heading Fees Paid by Fidelity to Ernst & Young in the Company s Proxy Statement.

PART IV

Item 15. Exhibits, Financial Statement Schedules

- (a) Documents filed as part of this Report
 - (1) Financial Statements

92

- (2) Financial Statement Schedules
 All financial statement schedules are omitted as the required information is inapplicable or the information is presented in the Consolidated Financial Statements and the Notes thereto in Item 8 above.
- (3) Exhibits
 The exhibits filed herewith or incorporated by reference to exhibits previously filed with the SEC are set forth in Item 15(b)
- (b) Exhibits

The following exhibits are required to be filed with this Report by Item 601 of Regulation S-K.

Exhibit No.	Name of Exhibit
3(a) and 4(a)	Amended and Restated Articles of Incorporation of Fidelity Southern Corporation (incorporated by reference from Exhibit 3(f) to Fidelity Southern Corporation s Annual Report on Form 10-K for the year ended December 31, 2003)
3(b)	By-Laws of Fidelity Southern Corporation, as amended (incorporated by reference from Exhibit 3(b) to Fidelity Southern Corporation s Quarterly Report on Form 10-Q for the quarter ended September 30, 2007)
10(a)	Fidelity Southern Corporation Defined Contribution Master Plan and Trust Agreement and related Adoption Agreement, as amended (incorporated by reference from Exhibit 10(a) to Fidelity Southern Corporation s Registration Statement on Form 10, Commission File No. 0-22374)
10(b)#	Amended and Restated Supplemental Deferred Compensation Plan (incorporated by reference from Exhibit 10.7 to Fidelity Southern Corporation s Form 8-K filed January 25, 2006)
10(c)#	Fidelity Southern Corporation 1997 Stock Option Plan (incorporated by reference from Exhibit A to Fidelity Southern Corporation s Proxy Statement, dated April 21, 1997, for the 1997 Annual Meeting of Shareholders)
10(d)#	Fidelity Southern Corporation Equity Incentive Plan dated April 27, 2006, (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation s Form 8-K filed May 3, 2006)
10(e)#	Forms of Stock Option Agreements for the Fidelity Southern Corporation Equity Incentive Plan dated April 27, 2006 (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation s Form 8-K filed January 18, 2007)
10(f)#	Employment Agreement among Fidelity, the Bank and James B. Miller, Jr., dated as of January 18, 2007 (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation s Form 8-K filed January 22, 2007)
10(g)#	Employment Agreement among Fidelity, the Bank and H. Palmer Proctor, Jr., dated as of January 18, 2007 (incorporated by reference from Exhibit 10.2 to Fidelity Southern Corporation s Form 8-K filed January 22, 2007)
10(h)#	Executive Continuity Agreement among Fidelity, the Bank and James B. Miller, Jr., dated as of January 19, 2006 (incorporated by reference from Exhibit 10.3 to Fidelity Southern Corporation s Form 8-K filed January 25, 2006)

Exhibit No.	Name of Exhibit
10(i)#	Executive Continuity Agreement among Fidelity, the Bank and H. Palmer Proctor, Jr., dated as of January 19, 2006 (incorporated by reference from Exhibit 10.4 to Fidelity Southern Corporation s Form 8-K filed January 25, 2006)
10(j)#	Executive Continuity Agreement among Fidelity, the Bank and B. Rodrick Marlow dated as of January 19, 2006 (incorporated by reference from Exhibit 10(i) to Fidelity Southern Corporation s Annual Report on Form 10-K for the year ended December 31, 2006)
10(k)#	Executive Continuity Agreement among Fidelity, the Bank and David Buchanan dated as of January 19, 2006 (incorporated by reference from Exhibit 10.6 to Fidelity Southern Corporation s Form 8-K filed January 25, 2006)
10(1)#	Form of 2008 Incentive Compensation Plan among Fidelity, the Bank and James B. Miller, Jr., H. Palmer Proctor, Jr., B. Rodrick Marlow and David Buchanan dated as of January 17, 2008 (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation s Form 8-K filed January 23, 2008)
10(m)#	Director Compensation Arrangements (incorporated by reference for Exhibit 10(j) to Fidelity Southern Corporation s Annual Report on Form 10-K for the year ended December 31, 2005)
13	Annual Report to Shareholders
21	Subsidiaries of Fidelity Southern Corporation
23	Consent of Ernst & Young LLP
24	Powers of Attorney
31.1	Certification of Chief Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
# Indicates director and management contracts or compensator plans or	nt

arrangements.

(c) Financial
Statement
Schedules.
See Item 15 (a) (2) above.

94

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Fidelity Southern Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Fidelity Southern Corporation

By: /s/ James B. Miller, Jr. James B. Miller, Jr. Chairman of the Board

March 13, 2008

95

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of Fidelity Southern Corporation and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ James B. Miller, Jr.	Chairman of the Board and Director	March 13, 2008
James B. Miller, Jr.	(Principal Executive Officer)	
/s/ B. Rodrick Marlow	Chief Financial Officer	March 13, 2008
B. Rodrick Marlow	(Principal Financial and Accounting Officer)	
*	Director	March 13, 2008
David R. Bockel		
*	Director	March 13, 2008
Edward G. Bowen, M.D.		
*	Director	March 13, 2008
Kevin S. King		
*	Director	March 13, 2008
James H. Miller III		
/s/ H. Palmer Proctor, Jr.	Director	March 13, 2008
H. Palmer Proctor, Jr.		
*	Director	March 13, 2008
Robert J. Rutland		
*	Director	March 13, 2008
W. Clyde Shepherd III		
*	Director	March 13, 2008
Rankin M. Smith, Jr.		

^{*} By: /s/ B. Rodrick Marlow B. Rodrick Marlow,

Attorney-in-fact pursuant to Power of Attorney filed as part of this Form 10-K.

96

EXHIBIT INDEX

Exhibit No.	Name of Exhibit
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31.2	Certification of Chief Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
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