PORTUGAL TELECOM SGPS SA Form 6-K October 04, 2007

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of October 2007

**Commission File Number 1-13758** 

# PORTUGAL TELECOM, SGPS, S.A.

(Exact name of registrant as specified in its charter)

Av. Fontes Pereira de Melo, 40 1069 - 300 Lisboa, Portugal

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F o

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No x

**Consolidated report** 

# First half 2007

Public Company- Avenida Fontes Pereira de Melo, 40 1069-300 Lisboa - Share capital: Euro 33,865,695

Registered in the Conservatory of the Commercial Registry of Lisbon and Collective Person under no. 503 215 058

Portugal Telecom

**Consolidated report** 

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The terms PT, Portugal Telecom Group, PT Group, Group and Company refer to Portugal Telecom and its subsidiaries or any of them as the context.

### **Portugal Telecom**

### Portugal

Wireline Euro 993 million (revenues)	Retail [PT Comunicações 100%] Large corporates voice and data [PT Corporate 100%] SMEs voice and data [PT Prime 100%] ISP and broadband services [PT.com 100%]
<b>Mobile</b> Euro 728 million (revenues)	TMN 100%

### International

			<b>Revenues</b> (Euro million)
Vivo 31.38%	Brazil	Mobile	1,140
Médi Télécom 32.18%	Morocco	Mobile	212
Unitel 25%	Angola	Mobile	281
СТМ 28%	Macao	Wireline, mobile, Internet	98
		and data	
мтс 34%	Namibia	Mobile	57
<b>CVT</b> 40%	Cape Verde	Wireline, mobile, Internet	32
		and data	
CST 51%	São Tomé e	Wireline, mobile, Internet	4
	Príncipe	and data	
Timor Telecom 41.12%	East Timor	Wireline, mobile, Internet	11
		and data	
uol 29%	Brazil	ISP, contents and Internet	91

### Support companies

Systems and IT [PT Sistemas de Informação 100%]; Innovation, research and development [PT Inovação 100%];

Backoffice and shared services [PT PRO 100%]; Procurement [PT Compras 100%];

Call centres and telemarketing services [PT Contact 100%]; Pension funds management [Previsão 78.12%]

**Financial review** 

## Consolidated income statement

### **Consolidated income statement (1)**

	1H07	1H06	07/06
Operating revenues	2,955.8	2,805.7	5.4%
Wireline	936.2	991.0	(5.5)%
Domestic mobile TMN	690.1	686.0	0.6%
Brazilian mobile Vivo (1)	1,140.3	1,014.4	12.4%
Other	189.1	114.3	65.5%
Operating costs, excluding D&A	1,809.0	1,810.1	(0.1)%
Wages and salaries	322.6	332.2	(2.9)%
Post retirement benefits	(17.3)	23.9	n.m.
Direct costs	428.1	312.6	36.9%
Cost of products sold	276.4	286.0	(3.4)%
Support services	102.0	104.4	(2.4)%
Marketing and publicity	65.4	65.2	0.2%
Supplies and external services	458.9	453.1	1.3%
Indirect taxes	97.3	89.9	8.2%
Provision and adjustments	75.6	142.6	(47.0)%
EBITDA (2)	1,146.8	995.6	15.2%
Depreciation and amortisation	540.6	557.2	(3.0)%
Income from operations (3)	606.2	438.4	38.3%
Other expenses (income)	111.1	44.8	148.1%
Work force reduction programme costs	84.4	25.0	237.1%
Losses (gains) on disposal of fixed assets, net	11.7	(0.4)	n.m.
Other costs, net	14.9	20.2	(25.9)%
Income before financial results and taxes	495.1	393.6	25.8%
Financial expenses (income)	(89.1)	105.9	n.m.
Net interest expenses	90.9	110.7	(17.9)%
Net foreign currency exchange gains	(2.6)	(1.6)	61.9%
Losses (gains) on financial assets, net	(142.4)	12.8	n.m.
Equity in earnings of associated companies, net	(52.9)	(45.6)	15.9%
Net other financial expenses	17.9	29.7	(39.7)%
Income before income taxes	584.3	287.7	103.1%
Provision for income taxes	(141.1)	65.4	n.m.
Income from continued operations	443.2	353.1	25.5%
Net income from discontinued operations	28.6	45.2	(36.6)%
Losses (income) attributable to minority interests	(42.7)	3.2	n.m.
Consolidated net income	429.1	401.5	6.9%

(1) Considering a Euro/Real average exchange rate of 2.7218 in 1H07 and 2.6925 in 1H06.

(2) EBITDA = income from operations + depreciation and amortisation.

Euro million

(3) Income from operations = income before financials and income taxes + work force reduction programme costs + losses (gains) on disposal of fixed assets + net other costs.

### **Consolidated operating revenues**

Consolidated operating revenues increased by 5.4% y.o.y in the first half of 2007 to Euro 2,956 million, reflecting the higher contribution from: (1) Vivo (Euro 126 million), due to the positive impact of the change in the interconnection regime (July 2006) as well as customer and ARPU growth; (2) TMN (Euro 4 million) on the

back of the 8.4% y.o.y. increase in the number of customers and despite the negative impact of Euro 12 million due to the reduction in mobile interconnection rates; and (3) other businesses (Euro 75 million) primarily explained by the consolidation of MTC (Euro 57 million). These effects were partially offset by the reduction in the contribution from the wireline business (Euro 55 million), mainly as a result of lower voice revenues due to line loss, notwithstanding the increase in revenues from ADSL, wholesale and data & corporate.

#### Consolidated operating revenues - standalone revenues by segment (1)

1H07 1H06 07/06 992.9 Wireline 1,053.5 (5.7)% Domestic mobile TMN 728.1 719.9 1.1% Brazilian mobile Vivo (1) 1,140.3 1,014.4 12.4% Other and eliminations 94.4 17.9 n.m. **Total operating revenues** 2,955.8 2,805.7 5.4%

(1) Considering a Euro/Real average exchange rate of 2.7218 in 1H07 and 2.6925 in 1H06.

#### **Consolidated operating costs**

Consolidated operating costs amounted to Euro 2,350 million in the first half of 2007, a decrease of 0.7% y.o.y. On a constant currency basis, operating costs would have decreased by 0.2% y.o.y. in the first half of 2007.

### **Consolidated operating costs (1)**

1H07 1H06 07/06 % Rev. Wages and salaries 322.6 332.2 (2.9)% 10.9% Post retirement benefits (17.3)23.9 n.m. (0.6)% Direct costs 428.1 312.6 36.9% 14.5% Telecommunications costs 344.5 231.9 11.7% 48.6% Directories 34.6 38.5 (10.0)%1.2% Other 49.0 42.3 15.8% 1.7% Costs of products sold 286.0 276.4 (3.4)% 9.3% Support services 102.0 104.4 (2.4)%3.4% Marketing and publicity 65.4 65.2 0.2% 2.2% Supplies and external services 458.9 453.1 15.5% 1.3% Indirect taxes 97.3 89.9 8.2% 3.3% Provisions and adjustments 75.6 142.6 (47.0)% 2.6% Operating costs, excluding D&A 1,809.0 1,810.1 (0.1)% 61.2% Depreciation and amortisation 540.6 557.2 (3.0)% 18.3% Total operating costs 2,349.6 2,367.3 79.5% (0.7)%

(1) Considering a Euro/Real average exchange rate of 2.7218 in 1H07 and 2.6925 in 1H06.

Euro million

Euro million

**Wages and salaries** Wages and salaries decreased by 2.9% y.o.y. in the first half of 2007 to Euro 323 million, primarily as a result of the 8.8% y.o.y decrease in the wireline business as a result of the ongoing redundancy programme and the focus on

containing wage increases. Wages and salaries accounted for 10.9% of consolidated operating revenues.

**Post retirement benefit costs** Post retirement benefit costs (PRBs) were Euro 17 million negative (gain) in the first half of 2007, mainly as a result of prior years service gains related to vested rights in the amount of Euro 37 million, related to changes in the Social Security Rules and to the formulas used by Portugal Telecom to calculate pension complements. The decrease in post retirement benefit costs is also explained by the reduction in service costs primarily due to the decrease in healthcare obligations that occurred at the end of 2006.

**Direct costs** Direct costs increased by 36.9% y.o.y to Euro 428 million in the first half of 2007 and accounted for 14.5% of consolidated operating revenues. Telecommunications costs, which are the main component of direct costs, increased by 48.6% to Euro 344 million in the first half of 2007, with the reduction in telecommunication costs at the wireline business (Euro 5 million) and domestic mobile business (Euro 8 million), primarily due to lower wireline traffic volumes and lower fixed-to-mobile and mobile-to-mobile interconnection rates in Portugal, being more than offset by the increase in telecommunications costs at Vivo (Euro 113 million), mainly due to the end of the partial Bill & Keep interconnection regime (Euro 128 million).

**Cost of products sold** Cost of products sold decreased by 3.4% y.o.y in the first half of 2007 to Euro 276 million, primarily as a result of lower handset prices at Vivo (benefiting also from the appreciation of the Real against the Dollar), notwithstanding the increase in its commercial activity.

**Support services** Support services decreased by 2.4% y.o.y in the first half of 2007 to Euro 102 million and represented 3.4% of consolidated operating revenues. The increase in support services at TMN (Euro 4 million), mainly due to the growth in

call centre expenses, related to an increase in commercial activity, was more than offset by a reduction of these expenses at the wireline business.

**Marketing and publicity** Marketing and publicity remained stable at Euro 65 million in the first half of 2007, with the reduction at Vivo (Euro 4 million) being offset by the marketing expenses from MTC (Euro 3 million) and the increase at TMN (Euro 1 million). Marketing and publicity expenses accounted for 2.2% of consolidated operating revenues.

**Supplies and external services** Supplies and external expenses increased by 1.3% y.o.y in the first half of 2007 to Euro 459 million, with the reduction in commissions (Euro 10 million) mainly at Vivo, being more than offset by the increase in other supplies and external services (Euro 15 million), mainly due to the increase in the contribution of Vivo (Euro 6 million), primarily as a result of the growth of electricity expenses related to the GSM network and legal fees, and the consolidation of MTC (Euro 5 million). Supplies and external services accounted for 15.5% of consolidated operating revenues.

**Indirect taxes** Indirect taxes, which mainly include spectrum fees (TMN and Vivo) and other taxes, increased from Euro 90 million in the first half of 2006 to Euro 97 million in the first half of 2007, mainly due to the increase in spectrum fees at Vivo and TMN in line with the growth in the customer base of both businesses.

**Provisions and adjustments** Provisions and adjustments decreased from Euro 143 million in the first half of 2006 to Euro 76 million in the first half of 2007. The decrease in this cost item is primarily related to the decreases of Euro 56 million and Euro 13 million at Vivo and the wireline business, respectively, mainly due to a reduction in doubtful accounts receivable at each of these businesses and also due to a one-off provision recorded by Vivo in the first half of 2006 (Euro 30 million) resulting from billing problems associated with the system migration to a unified

platform. In the first half of 2007, provisions accounted for 2.6% of consolidated operating revenues.

**Depreciation and amortisation** Depreciation and amortisation costs decreased by 3.0% y.o.y. in the first half of 2007 to Euro 541 million, due to a reduction across all businesses: Vivo (Euro 12 million), Wireline (Euro 8 million) and TMN (Euro 2 million). The decrease at Vivo is primarily explained by the appreciation of the Euro against the Real (Euro 3 million) and by the reduction in the amortization of intangible assets (Euro 10 million), primarily related to the amortization of certain intangible assets identified in the purchase price allocation of the October 2004 tender offer, which were being amortised over a 2 years period ended in September 2006. These effects were partially offset by the full consolidation of MTC (Euro 6 million). This cost item accounted for 18.3% of consolidated operating revenues.

### EBITDA

EBITDA increased by 15.2% y.o.y in the first half of 2007 to Euro 1,147 million, equivalent to an EBITDA margin of 38.8%, an improvement of 3.3% y.o.y. EBITDA growth in the period was driven by all business segments, with the highest contribution coming from Vivo, which increased EBITDA by 39.0% y.o.y. Although part of the improvement in Vivo s EBITDA is explained by the impact of a one-off provision recorded in the first half of 2006 (Euro 30 million), underlying EBITDA increased by 22.0% y.o.y, in local currency. The improvement in TMN s EBITDA margin was achieved on the back of service revenue growth and strict cost control, despite continued customer growth and mobile termination rates cuts that occurred in previous years. In the Wireline business, EBITDA increased by 3.9% y.o.y, as a result of higher prior years service gains booked in the first half of 2007, related to a reduction in post retirement benefits. Excluding prior years service gains, Wireline EBITDA would have remained broadly flat in the first half of 2007, highlighting the improvement in operating efficiency against a backdrop of top line pressure. Other EBITDA increased to Euro 39 million in the first half of 2007, mainly as a result of

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the consolidation of MTC (Euro 30 million) and the increase in EBITDA of other fully consolidated subsidiaries.

### EBITDA by business segment (1) (2)

	1H07	1H06	07/06
Wireline	506.0	486.9	3.9%
Domestic mobile TMN	327.4	318.8	2.7%
Brazilian mobile Vivo (1)	274.7	197.6	39.0%
Other	38.7	(7.7)	n.m.
Total EBITDA (2)	1,146.8	995.6	15.2%
EBITDA margin (%)	38.8	35.5	3.3pp

(1) Considering a Euro/Real average exchange rate of 2.7218 in 1H07 and 2.6925 in 1H06.

(2) EBITDA = income from operations + depreciation and amortisation.

### 8

Euro million

Net income

**Work force reduction programme costs** Work force reduction programme costs amounted to Euro 84 million in the first half of 2007, as compared to Euro 25 million in the previous year. Work force reduction programme costs in the first half of 2007 were related to the reduction in headcount of 253 employees.

**Net interest expenses** Net interest expenses decreased by 17.9% y.o.y to Euro 91 million in the first half of 2007, mainly as a result of the reduction in the average cost of debt in Portugal and Brazil, as well as the decrease in Vivo s average net debt in the period. Excluding Brazil and the interest cost associated with the PTM equity swap, PT s average cost of debt was 3.2% in the first half of 2007, as compared to 3.7% in the first half of 2006.

**Net foreign currency exchange gains** Net foreign currency exchange gains amounted to Euro 3 million in the first half of 2007, as compared to Euro 2 million in the first half of 2006. This item included mainly foreign currency gains related to Vivo s US Dollar debt not swapped to Reais, in connection with the appreciation of the Real against the Dollar in both periods, which were primarily offset by foreign currency losses related to dividends receivable from Unitel (denominated in US Dollars), following the devaluation of the US Dollar against the Euro in both periods.

**Net losses (gains) on financial assets** Net gains on financial assets amounted to Euro 142 million in the first half of 2007, as compared to net losses of Euro 13 million in the first half of 2006. This caption includes mainly the following: (1) equity swap contracts on PT Multimedia shares (gains of Euro 77 million in the first half of 2007, as compared to losses of Euro 7 million in the first half of 2006); (2) financial settlement of equity swaps over PT s own shares (gain of Euro 31 million in the first half of 2007); and (3) the disposal of the investment in Banco Espírito Santo (gain of Euro 36 million in the first half of 2007).

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**Equity in earnings of associated companies** Equity in earnings of associated companies in the first half of 2007 amounted to Euro 53 million, as compared to Euro 46 million in the first half of 2006. This item included mainly PT s share in the earnings of Unitel in Angola (Euro 42 million in the first half of 2007, as compared to Euro 36 million in the same period of last year) and CTM in Macao (Euro 9 million in the first half of 2007, as compared to Euro 8 million in the same period of last year).

**Net other financial expenses** Net other financial expenses amounted to Euro 18 million in the first half of 2007, as compared to Euro 30 million in the first half of 2006, and included mainly banking services, commissions, financial discounts and other financing costs. The reduction of Euro 12 million is mainly related to the financial taxes paid by Vivo in the first half of 2006, in connection with its debt restructuring occurred in that period, and to a decrease of Euro 4 million in net financial discounts granted.

**Provision for income taxes** Provision for income taxes amounted to Euro 141 million in the first half of 2007, as compared to a gain of Euro 65 million in the first half of 2006. The evolution in this caption is mainly explained by the recognition in the first half of 2006 of: (1) a tax credit amounting to Euro 53 million, following the liquidation of a holding company, and (2) a Euro 142 million gain related to the reduction of deferred tax liabilities resulting from the voluntary taxation of certain capital gains. Adjusting for these one-off effects, the provision for income taxes would have been Euro 130 million in the first half of 2006, corresponding to an effective tax rate of 45%, which compares to an effective tax rate of 24% in the first half of 2007. This decrease is mainly related to: (1) the reduction in net losses at certain Vivo subsidiaries that did not generate the recognition of related deferred tax assets, following the corporate restructuring completed at the end of 2006; (2) the change in the statutory tax rate in Portugal from 27.5% in 2006 to 26.5% in 2007; and (3) the booking of certain non-taxable capital gains in the first half of 2007.

**Net income from discontinued operations** Net income from discontinued operations includes the results of companies that have been or will be disposed of, and the after-tax gains obtained with the sale of these investments. Following the approval of the spin-off of PT Multimedia in PT s Annual General Meeting held on 27 April 2007, this business was reported as a discontinued operation in all reportable periods, in accordance with IFRS rules. As a result, the earnings of PT Multimedia before minority interest were included in this caption. In the first half of 2007, this caption also includes a provision, net of taxes, of Euro 13 million related to the spin-off of PT Multimedia.

**Minority interests** Income attributable to minority interests amounted to Euro 43 million in the first half of 2007, as compared to net losses of Euro 3 million in the same period of last year. The change in this item is primarily explained by: (1) the increase in the income attributable to minority interests of Vivo (from losses attributable to minority interests of Euro 29 million in the first half of 2006 to income attributable to minority interests of Euro 5 million in the first half of 2007), and (2) the income attributable to the minority interests of MTC (Euro 11 million), which was fully consolidated for the first time in September 2006.

**Net income** Net income increased by 6.9% y.o.y in the first half of 2007 to Euro 429 million, primarily as a result of an increase in EBITDA and higher net financial gains, more than offsetting the increase in work force reduction programme costs in the first half of 2007 and lower provision for income taxes in the first half of 2006.

### Capex

### Capex by business segment (1)

1H07 1H06 07/06 Wireline 104.7 99.6 5.1% Domestic mobile TMN 71.0 51.5 37.8% Brazilian mobile Vivo (1) 105.2 114.6 (8.2)% 26.0 15.3 69.8% Other Total capex 281.0 306.8 9.2% Capex as % of revenues (%) 10.4 10.0 0.4pp

(1) Considering a Euro/Real average exchange rate of 2.7218 in 1H07 and 2.6925 in 1H06.

Capex increased by 9.2% y.o.y in the first half of 2007 to Euro 307 million, with the decrease in Vivo capex being more than offset by the capex increase in the remaining reportable business segments. Other Capex increased to Euro 26 million in the first half of 2007, as compared to Euro 15 million in the same period last year, mainly as a result of the consolidation of MTC (Euro 15 million). Total capex was equivalent to 10.4% of consolidated operating revenues.

### Cash flow

### EBITDA minus Capex by business segment (1)

	1H07	1H06	y.o.y
Wireline	401.3	387.3	3.6%
Domestic mobile TMN	256.5	267.3	(4.0)%
Brazilian mobile Vivo (1)	169.5	83.0	104.1%
Other	12.7	(23.0)	n.m.
Total EBITDA minus Capex	840.0	714.6	17.6%

(1) Considering a Euro/Real average exchange rate of 2.7218 in 1H07 and 2.6925 in 1H06.

**EBITDA minus Capex** EBITDA minus Capex increased by 17.6% y.o.y to Euro 840 million in the first half of 2007. On a combined basis, the domestic businesses accounted for approximately 78% of total EBITDA minus Capex.

Euro million

Euro million

### Free cash flow

### Euro million

	1H07	1H06	y.o.y
EBITDA minus Capex	840.0	714.6	17.6%
EBITDA	1,146.8	995.6	15.2%
Capex	(306.8)	(281.0)	9.2%
Non-cash items included in EBITDA	56.0	166.2	(66.3)%
Change in working capital	(274.7)	(247.1)	11.2%
Operating free cash flow	621.4	633.8	(2.0)%
Net disposal (acquisition) of financial investments	114.0	(34.3)	n.m.
Interest paid	(189.7)	(247.7)	(23.4)%
Contributions and payments related to PRBs	(46.8)	(147.2)	(68.2)%
Financial settlement of PTM equity swap	94.5	0.0	n.m.
Income taxes paid	(109.1)	(19.7)	n.m.
Other cash movements (1)	51.8	43.0	20.6%
Free cash flow	536.0	227.9	135.2%

(1) In 1H07, other cash movements included Euro 92 million related to dividends received, mainly from PTM (Euro 54 million) and Unitel (Euro 27 million).

**Operating free cash flow** In the first half of 2007, operating free cash flow decreased by 2.0% y.o.y to Euro 621 million, primarily as a result of a Euro 28 million increase in working capital investment.

**Free cash flow** Free cash flow increased from Euro 228 million in The first half of 2006 to Euro 536 million in the first half of 2007, primarily as a result of: (1) the cash settlement of the PTM equity swap in the first half of 2007 (Euro 94 million); (2) the disposal of the investment in Banco Espírito Santo (Euro 110 million); (3) lower interest paid, and (4) lower contributions and payments related to post retirement benefits, as a result of the Euro 75 million reimbursement made in the first half of 2007 by PT Prestações, the fund created to cover healthcare responsibilities, on account of healthcare expenses paid by PT Comunicações in previous years. These effects were only partially offset by higher income taxes paid, as PT s tax losses carried forward were fully utilised in 2006. The reduction in interest paid from Euro 248 million in the first half of 2006 to Euro 190 million in the first half of 2007, is primarily explained by the fact that in the first half of 2006 PT paid the last annual interest installment (Euro 52 million) on the Eurobond repaid in 2006.

### Consolidated balance sheet

#### Consolidated balance sheet (1)

	30 June 2007	31 December 2006
Cash and equivalents	1,351.4	2,083.7
Accounts receivable, net	1,406.8	1,417.0
Inventories, net	152.1	130.3
Financial investments	520.0	631.5
Intangible assets, net	3,165.3	3,490.9
Tangible assets, net	3,566.3	3,942.0
Post retirement benefits	123.4	134.1
Other assets	963.9	1,050.5
Deferred tax assets and prepaid expenses	1,113.8	1,291.4
Assets of discontinued operations (PTM)	1,105.9	0.0
Total assets	13,468.9	14,171.2
Accounts payable	889.4	1,115.1
Gross debt	5,631.9	5,840.3
Post retirement benefits	1,378.6	1,807.6
Other liabilities	1,830.6	1,995.7
Deferred tax liabilities and deferred income	300.1	306.5
Liabilities of discontinued operations (PTM)	549.7	0.0
Total liabilities	10,580.2	11,065.2
Equity before minority interests	2,003.0	2,255.2
Minority interests	885.7	850.8
Total shareholders equity	2,888.7	3,106.0
Total liabilities and shareholders equity	13,468.9	14,171.2

(1) Considering the Euro/Real exchange rate of 2.6024 at the end of june of 2007 and 2.8118 at the end of 2006.

Assets and liabilities The decrease in assets and liabilities in the first half of 2007 is primarily explained by the reduction in cash, resulting from the dividends paid by PT and subsidiaries during the first half of 2007, amounting to Euro 530 million, and contributions and payments related to post retirement benefits, amounting to Euro 164 million. Following the approval of the PT Multimedia spin-off by PT shareholders, PTM has been considered as a discontinued operation for reporting purposes since 1 January 2007. The book value of PT Multimedia in PT s accounts (assets minus liabilities, net minority interests) amounted to Euro 394 million as at 30 June 2007.

**The net exposure to Brazil** The net exposure (assets minus liabilities) to Brazil amounted to R\$ 7,538 million as at 30 June 2007 (Euro 2,896 million at the Euro/Real exchange rate prevailing as at 30 June 2007). The assets denominated in Brazilian Reais in the balance sheet as at 30 June 2007 amounted to Euro 5,141 million, equivalent to approximately 38% of total assets.

**Gearing ratio** The gearing ratio [net debt / (net debt + shareholders equity)] increased to 59.7% as at 30 June 2007, which compares to 54.7% as at 31 December

Euro million

2006, while the ratio shareholders equity plus long-term debt to total assets decreased from 53.4% to 53.1%. As at 30 June 2007, the net debt to EBITDA ratio was 2.3 times and EBITDA cover was 12.6 times.

#### Consolidated net debt

#### Change in net debt

Euro million

	1H07	1H06
Net debt (initial balance)	3,756.6	3,672.5
Less: PTM Net debt as at 31 December 2006	178.9	0.0
Less: Free cash flow	536.0	227.9
PTM free cash flow	0.0	80.3
Translation effect on foreign currency debt	34.9	(8.4)
Dividends paid (1)	529.0	530.4
Acquisitions of treasury shares (2)	557.9	62.1
Extraordinary contribution to pension fund	117.0	300.0
Other	0.0	(28.5)
Net debt (final balance)	4,280.4	4,380.5
Change in net debt	523.9	708.0
Change in net debt (%)	13.9%	19.3%

(1) In 1H07, this item included dividends paid by PT (Euro 517 million) and certain of its associated companies.

(2) In 1H07, this item corresponds to the notional amount of equity swaps contracted over 54.8 million PT shares, in connection with the share buyback programmeme announced by the Board of Directors on 20 February 2007 and approved at the AGM of 27 April 2007.

**Net debt** Consolidated net debt as at 30 June 2007 increased to Euro 4,280 million, as compared to Euro 3,757 million as at 31 December 2006. The increase in net debt over the period is primarily explained by the share buyback, currently under execution, and the dividends paid in May 2007, which were partially offset by the free cash flow generated in the period.

### Consolidated net debt

Euro million

	30 June 2007	31 December 2006	Change	Change (%)
Short-term	1,372.6	1,372.7	(0.1)	(0.0)%
Bank loans	337.9	406.9	(69.0)	(17.0)%
Other loans	240.3	749.9	(509.6)	(68.0)%
Liability with equity swaps on own shares	776.8	187.6	589.2	314.0%
Financial leases	17.6	28.4	(10.8)	(38.0)%
Medium and long-term	4,259.2	4,467.5	(208.2)	(4.7)%

Bank loans	1,011.8	1,103.4	(91.6)	(8.3)%
Bonds	3,156.2	3,133.6	22.6	0.7%
Other loans	0.0	0.3	(0.2)	(84.7)%
Financial leases	91.2	230.2	(139.0)	(60.4)%
Gross debt	5,631.9	5,840.3	(208.4)	(3.6)%
Cash and equivalents	1,351.4	2,083.7	(732.3)	(35.1)%
NT.4 J.L4	4 200 4	27566	523.9	12.007
Net debt	4,280.4	3,756.6	525.9	13.9%

**Gross debt** As at 30 June 2007, 75.6% of gross debt was medium and long-term, while 59.9% of gross debt was at fixed rates. As at 30 June 2007, 86.4% of gross debt was denominated in Euros, 0.4% in US Dollars and 13.2% in Brazilian Reais. As at 30 June 2007, the only loans with rating triggers were four EIB loans totalling Euro 364 million. PT s rating was confirmed as Baa2 by Moody s and BBB- by S&P, both with stable outlook, on 5 March 2007 and 16 March 2007, respectively. The total undrawn amount of PT s commercial paper lines and standby facilities stood at Euro 1,350 million as at 30 June 2007. The amount of available cash from the domestic operations plus the undrawn amount of PT s commercial paper lines and standby facilities totalled Euro 2,358 million at the end of June 2007.

The 50% share of Vivo s net debt, proportionally consolidated by PT, amounted to Euro 506 million as at 30 June 2007. Approximately 95% of Vivo s net debt is either Real-denominated or has been swapped into Reais.

#### Net debt maturity profile

Euro million

Maturity	Net debt	Notes
2007	(94.5)	Net cash position
2008	480.9	
2009	1,120.9	Includes a Euro 880 million Eurobond issued in April 1999
2010	244.0	
2011	108.9	
2012	1,119.9	Includes a Euro 1,000 million Eurobond issued in March 2005
2013	61.7	
2014	35.7	
2015	207.6	
2015 and following	995.3	Includes a Euro 500 million Eurobond issued in March 2005 (matures in 2017) and a Euro 500 million Eurobond issued in June 2005 (matures in 2025)
Total	4,280.4	

**Cost of debt and maturity** PT s average cost of net debt and maturity in the first half of 2007 was 4.8% and 6.0 years, respectively, including loans obtained in Brazil and denominated in Reais. Excluding Vivo s debt and the interest cost associated with the equity swap over PT Multimedia shares, PT s average cost of debt was 3.2% in the first half of 2007. The maturity of the debt excluding Brazil was 6.3 years as at 30 June 2007.

### **Debt ratings**

	Current	Outlook	Last change
Standard & Poor s	BBB-	Stable	16 March 2007
Moody s	Baa2	Stable	5 March 2007
Fitch Ratings	BBB	Negative	5 March 2007

**Ratings** Following the failure of the tender offer, rating agencies confirmed PT s rating of BBB- (S&P), Baa2 (Moody s) and BBB (Fitch).

### Post retirement benefits

**PBO** As at 30 June 2007, the projected benefit obligations (PBO) of PT s post retirement benefits, including pensions, healthcare obligations and salaries to pre-retired and suspended employees, amounted to Euro 4,279 million. The PBO was computed based on a discount rate of 5.25% for pension and healthcare obligations, and 4.75% for the obligations related to the payment of salaries to pre-retired and suspended employees. PT s post retirement benefits plans are closed to new participants since 1994 for pensions and since 2000 for healthcare.

**Funds** As at 30 June 2007, the market value of the funds amounted to Euro 3,048 million, resulting in a gross unfunded obligation of Euro 1,232 million. The asset allocation as at 30 June 2007 was 47.0% equity, 33.9% bonds, 5.9% real estate and 13.2% cash and others.

Post retirement benefits obligations		Euro million
	1H07	2006
Pension obligations	2,825.5	3,073.8
Salaries to suspended and pre-retired employees	991.5	997.7
Healthcare obligations	462.4	491.1
Projected benefit obligation (PBO)	4,279.4	4,562.6
Market value of funds	(3,047.7)	(2,908.1)
Gross unfunded obligation	1,231.7	1,654.4
Unrecognised prior years service gains	23.5	19.1
Net liability for post retirement benefits	1,255.2	1,673.5
After-tax unfunded obligations	905.3	1,216.0

**Pensions** During the first half of 2007 Dec-Law 187/2007 was published, which introduced some changes to pension formulas in order to guarantee the sustainability

of the Portuguese social security system. These changes are also applied to some of PT Comunicações plans, which led to a reduction in the total pension liability. In addition, PT Comunicações reduced the benefits granted under the same pension plans. The impact of the above mentioned changes to benefits, reduced PT s pension liability by Euro 43 million, of which Euro 37 million was recognised as a prior year service gain since it was related to vested rights, and the remaining Euro 6 million was related to unvested rights and therefore was deferred up to the retirement date.

### Change in gross unfunded obligations

Euro million

	1H07
Gross unfunded obligations (initial balance)	1,654.4
Post retirement benefit cost / (gain)	(17.3)
Work force reduction program costs	82.0
Contributions and payments (1)	(161.3)
Net actuarial gains	(321.6)
Prior years service gains related to unvested rights	(4.4)
Gross unfunded obligations (final balance)	1,231.7
Change in gross unfunded obligations	(422.7)
Change in gross unfunded obligations (%)	(25.6)%

<sup>(1)</sup> In 1H07 this caption included: (i) Euro 32 million of regular contributions; (ii) Euro 76 million of payments of salaries to pre-retired and suspended employees and other; (iii) Euro 64 million of net refunds related to healthcare, and (iv) Euro 117 million of an extraordinary contributions related to pensions.

**Gross unfunded obligations** The reduction in the gross unfunded obligations is primarily related to the net actuarial gains booked in the first half of 2007 (Euro 322 million) and the extraordinary contributions made during the same period (Euro 117 million).

**Net actuarial gains** Net actuarial gains in the first half of 2007 include the impacts of the changes in actuarial assumptions (Euro 242 million) and of the differences between those actuarial assumptions and real data (Euro 80 million). The change in actuarial assumptions corresponds to the effect of the increase in the discount rate from 4.75% to 5.25% for pension and healthcare liabilities and from 4.25% to 4.75% for salary liabilities, reflecting the evolution of market yields.

### Shareholders equity (excluding minority interests)

**Shareholders equity** As at 30 June 2007, shareholders equity excluding minority interests amounted to Euro 2,003 million, a decrease of Euro 252 million in the first half of 2007.

#### Change in shareholders equity (excluding minority interests)

Euro million

	1H07
Equity before minority interests (initial balance)	2,255.2
Net income	429.1
Currency translation adjustments (1)	207.8
Net actuarial gains, net of tax effect	236.4
Dividends paid	(516.5)
Acquisition of treasury stock (2)	(589.2)
Hedge accounting of financial instruments and change in the fair value of available for sale investments	(18.0)
Other	(1.9)
Equity before minority interests (final balance)	2,003.0
Change in equity before minority interests	(252.3)
Change in equity before minority interests (%)	(11.2)%

<sup>(1)</sup> This item is primarily related to the appreciation of the Real against the Euro from 2.8118 as at 31 December 2006 to 2.6024 as at 30 June 2007.

(2) In 1H07, this item includes Euro 1,061 million related to the notional value of the equity swaps contracted during the period over 103.6 million own shares and Euro 472 million recorded in connection with the cancellation of the liability related to equity swaps over 48.8 million own shares, as a result of the cash settlement of those equity swaps during the period.

**Distributable reserves** Pursuant to Portuguese legislation, the amount of distributable reserves is determined according to the standalone financial statements of the company prepared in accordance with Portuguese GAAP. Distributable reserves increased from Euro 2,728 million in 2006 to Euro 3,017 million in the first half of 2007, with the impact of the share capital restructuring (Euro 440 million), as approved by shareholders on 27 April 2007, and the net income generated in the first half of 2007 under Portuguese GAAP (Euro 366 million) more than offsetting the impact of the dividends paid in May 2007 (Euro 517 million).

Change in distributable reserves	Euro million
	1H07
Distributable reserves (initial balance)	2,727.8

(516.5)

Net income under Portuguese GAAP	365.8
Share capital restructuring	440.3
Other	(0.2)
Distributable reserves (final balance)	3,017.1
Change in distributable reserves in the period	289.3
Change in distributable reserves in the period (%)	10.6%

**Business performance** 

# **Domestic market**

### Wireline

**Operating revenues** Wireline operating revenues decreased by 5.7% y.o.y in the first half of 2007 to Euro 993 million, with the reduction in retail revenues more than offsetting the increase in wholesale and data and corporate revenues.

#### Wireline income statement (1)

Euro million

	1H07	1H06	y.o.y
Operating revenues	992.9	1,053.5	(5.7)%
Retail	525.9	607.1	(13.4)%
Voice	433.1	517.4	(16.3)%
Data	92.8	89.7	3.4%
Wholesale	235.2	230.7	1.9%
Data & corporate	133.7	124.5	7.4%
Other wireline revenues	98.1	91.1	7.7%
Operating costs, excluding D&A	486.9	566.6	(14.1)%
Wages and salaries	126.8	139.0	(8.8)%
Post retirement benefits (PRBs)	(17.4)	23.8	n.m.
Direct costs	172.4	176.9	(2.6)%
Commercial costs	41.2	41.3	(0.1)%
Other operating costs	163.9	185.6	(11.7)%
EBITDA (2)	506.0	486.9	3.9%
EBITDA, excluding exceptional items (3)	469.8	472.2	(0.5)%
Depreciation and amortisation	162.7	170.9	(4.8)%
Income from operations (4)	343.4	316.0	8.7%
EBITDA margin	51.0%	46.2%	4.7pp
EBITDA margin, excluding exceptional items	47.3%	44.8%	2.5pp
Capex	104.7	99.6	5.1%
Capex as % of revenues	10.5%	9.5%	1.1pp
EBITDA minus Capex	401.3	387.3	3.6%

(1) Includes intragroup transactions.

(2) EBITDA = income from operations + depreciation and amortisation.

(3) Adjusts for prior years service gains related to vested rights in the amount of Euro 36 million in 1H07 and Euro 15 million in 1H06.

(4) Income from operations = income before financials and income taxes + work force reduction programme costs + losses (gains) on disposal of fixed assets + net other costs.

**Retail revenues** Retail revenues fell by 13.4% y.o.y in first half of 2007, as a result of continued competition from other fixed and mobile operators, which has resulted in continued line loss and pricing pressure. As a result, the growth in retail data revenues, which increased by 3.4% y.o.y, was only partially offset the 16.3% y.o.y reduction in voice revenues. The introduction of wholesale line rental

<sup>20</sup> 

(WLR) in the second quarter of 2006 has resulted in the migration of carrier pre-selection lines (CPS) to WLR, resulting in a transfer of retail revenues to wholesale revenues amounting to Euro 12 million in the first half of 2007. The reduction in revenues is also partially explained by the Euro 8 million negative impact related to discounts to pensioners that are no longer covered by the Portuguese State.

**Wholesale revenues** Wholesale revenues have benefited from the growth in unbundled local loop (ULL) and WLR, which more than offset the reduction in leased lines revenues. Wholesale revenues increased by 1.9% y.o.y in the first half of 2007.

**Data and corporate revenues** Data and corporate revenues increased by 7.4% y.o.y in the first half of 2007, as a result of continued focus on providing increasingly more advanced and customised solutions to corporate customers. The growth in the first half was underpinned by the increase in revenues from VPN and circuits and from outsourcing, network management and IT/IS.

**Other revenues** Other revenues increased by 7.7% y.o.y in the first half of 2007, with the increase in equipment sales, mainly in the corporate segment, and the growth in portal revenues (+65.6% y.o.y), making up for the reduction in revenues from directories.

**EBITDA** EBITDA amounted to Euro 506 million in the first half of 2007, an increase of 3.9% y.o.y, explained by the continued focus on optimising operating costs, including those related to post retirement benefit (PRB) obligations. As a result of the recent changes introduced by the Social Security System to calculate pensions upon retirement, PT adapted the methodology used to determine pension complements, with the view of maintaining the long-term sustainability and financing of the plans. Accordingly, PRB costs amounted to a negative Euro 17 million (gain), as a result of prior years service gains booked in the first half of 2007 in the amount

of Euro 36 million. Excluding prior years service gains, EBITDA would have remained broadly flat in the first half of 2007.

**Costs** EBITDA performance in the first half of 2007 was also underpinned by continued improvements in efficiency, with particular emphasis on personnel and other operating costs. Wages and salaries decreased by 8.8% y.o.y in the first half of 2007, as a result of the ongoing redundancy programme and the focus on containing wage increases. The net reduction in the first half of 2007 in headcount totalled 202 employees, improving the efficiency ratio to 622 lines per employee. Other operating costs decreased by 11.7% y.o.y to Euro 164 million in the first half of 2007, underpinned by cost improvements in support areas, such IT/IS and outsourcing costs, customer care and shared services, as well as the renegotiation of certain network supplier contracts.

**Capex** Capex amounted to Euro 105 million in the first half of 2007, an increase of 5.1% y.o.y, equivalent to 10.5% of operating revenues. Capex was directed mainly towards: (1) network upgrades to provide greater bandwidth to customers; (2) the preparation of the network and information systems for the launch of IPTV (soft launch in the second quarter of 2007), and (3) client-related capex as a result of investments in terminal equipments for corporate clients. EBITDA minus Capex amounted to Euro 401 million in the first half of 2007.

#### Wireline operating data

	1H07	1H06	y.o.y
Main accesses ( 000)	4,342	4,433	(2.0)%
Retail accesses	3,861	4,209	(8.3)%
PSTN/ISDN	3,146	3,573	(12.0)%
Traffic-generating lines	2,833	2,992	(5.3)%
Carrier pre-selection	313	581	(46.1)%
ADSL retail	715	636	12.5%
Wholesale accesses	481	224	114.9%
Unbundled local loops	244	146	67.7%
Wholesale line rental	173	20	n.m.
ADSL wholesale	64	59	8.8%
Net additions ( 000)	(62)	(45)	36.8%
Retail accesses	(141)	(146)	(3.6)%
PSTN/ISDN	(171)	(196)	(13.2)%
Traffic-generating lines	(76)	(202)	(62.5)%
Carrier pre-selection	(95)	6	n.m.
ADSL retail	30	51	(40.6)%
Wholesale accesses	79	101	(21.8)%
Unbundled local loops	48	74	(34.2)%
Wholesale line rental	31	20	57.1%
ADSL wholesale	(1)	7	n.m.
Pricing plans (000)	4,220	2,283	84.9%
ARPU (Euro)	30.2	30.0	0.7%
Voice	24.3	25.0	(2.8)%
Data	5.8	4.9	18.5%
Total traffic (million of minutes)	6,364	6,884	(7.6)%
Retail traffic	2,659	2,872	(7.4)%
Wholesale traffic	3,705	4,012	(7.7)%
Retail MOU (minutes / month)	160	159	0.3%
Employees	6,979	7,723	(9.6)%

**Broadband** Notwithstanding intensifying competition in broadband, from both fixed and mobile competitors, ADSL accesses continued to grow in the first half of 2007, mitigating partially the disconnection of traditional voice lines. Retail ADSL accesses increased to 715 thousand at the end of the first half of 2007, helped by the summer campaign launched in June, with net additions totalling 30 thousand in the first half. PT continued to focus on promoting customer retention through the migration to higher speeds using ADSL 2+. In the first half of 2007, net disconnections of PT s traffic generating lines reached 76 thousand, which represents a clear improvement on the level registered in the first half of 2006. ULL net additions fell by 34.2% y.o.y in the first half of 2007 to 48 thousand, with total ULL accesses reaching 244 thousand. In terms of competitor voice lines, the net effect of the migration of CPS lines to WLR resulted in a net reduction of 64 thousand competitor voice-only lines in the first half of 2007.

**Pricing plans** With the view of promoting customer retention through a better perception of value-for-money, PT has aggressively rollout pricing plan offers over the past three years. PT customers have an extensive offer of flat-rate pricing plans available, which can be combined to provide a more tailored solution for customers. Additionally, at the end of the first quarter of 2007, and in line with PT s long-standing objective, the regulator allowed PT to bundle unlimited fixed-to-fixed off-peak minutes, during the week, with the line rental. Currently, 51% of PT s residential customers have a flat-rate pricing plan.

**IPTV** At the end of the first half of 2007, PT announced the soft launch of IPTV services. The triple-play offer, branded meo , includes 42 pay-TV channels (of which 10 are a la carte ), a broadband access of up to 8MB and unlimited fixed-to-fixed calls for a total of Euro 54.90 per month. Additionally, customers can buy premium channels, such as SportTV (premium sports) and the Lusomundo movie channels. The service is provided using ADSL 2+ and is available for up to two televisions per home. PT was the first operator in Portugal to introduce HDTV and has the most extensive VoD offer in the market. The service is being initially rolled out in Lisbon and Oporto.

**ARPU** Blended ARPU increased by 0.7% y.o.y in the first half of 2007 to Euro 30.2, driven by the growth in data ARPU, which increased by 18.5% y.o.y. The increased penetration of ADSL and the growth in IP-based services, including corporate VoIP, more than offset the negative impact derived from the fact that discounts to pensioners are no longer covered by the Portuguese State. Excluding this impact, voice ARPU would have remained stable in the period.

**Traffic** Although retail traffic fell by 7.4% y.o.y. in the first half of 2007, as a result of line loss, retail MOU increased by 0.3% y.o.y to 160 minutes, reflecting the positive impact of the rollout of flat-rate pricing plans. The reduction in wholesale traffic of 7.7% y.o.y in the first half of 2007 is explained primarily by

the 58.6% y.o.y decrease in dial-up Internet traffic, as a result of the continued migration to broadband.

#### **Domestic mobile - TMN**

**Operating revenues** Operating revenues amounted to Euro 728 million in the first half of 2007, up by 1.1% y.o.y, as a result of the increase in billing revenues (+1.9% y.o.y) that were underpinned by strong customer growth. The positive performance of billing revenues more than offset the impact of lower mobile termination rates, as well as the decrease of sales and other operating revenues. As a result, service revenues increased by 0.7% y.o.y in the first half of 2007 to Euro 667 million.

**Mobile termination rates** The reduction in mobile termination rates throughout 2006 led to the decline in interconnection revenues, which fell by 4.3% y.o.y in the first half of 2007. Fixed-to-mobile and mobile-to-mobile termination rates were cut to Euro 0.11 per minute in the beginning of October 2006, resulting in an average annual decline of 10.2% in termination rates in the first half of 2007. Excluding the Euro 12 million negative impact of lower mobile termination rates, service revenues would have increased by 2.5% y.o.y in the first half of 2007.

#### Domestic mobile income statement (1)

	1H07	1H06	y.o.y
Operating revenues	728.1	719.9	1.1%
Services rendered	666.5	661.7	0.7%
Billing	548.0	537.7	1.9%
Interconnection	118.6	124.0	(4.3)%
Sales	57.1	53.9	6.1%
Other operating revenues	4.5	4.4	2.0%
Operating costs, excluding D&A	400.7	401.2	(0.1)%
Wages and salaries	25.4	29.2	(13.0)%
Direct costs	137.3	144.9	(5.3)%
Commercial costs	141.3	133.5	5.8%
Other operating costs	96.7	93.5	3.4%
EBITDA (2)	327.4	318.8	2.7%
Depreciation and amortisation	106.1	108.2	(2.0)%
Income from operations (3)	221.4	210.5	5.1%
EBITDA margin	45.0%	44.3%	0.7pp
Capex	71.0	51.5	37.8%
Capex as % of revenues	9.7%	7.2%	2.6pp
EBITDA minus Capex	256.5	267.3	(4.0)%

(1) Includes intragroup transactions.

(2) EBITDA = income from operations + depreciation and amortisation.

(3) Income from operations = income before financials and income taxes + work force reduction programme costs + losses (gains) on disposal of fixed assets + net other costs.

**EBITDA** EBITDA increased by 2.7% y.o.y to Euro 327 million in the first half of 2007, notwithstanding significantly higher commercial activity, particularly in postpaid and wireless broadband, and the negative impact of the mobile termination rate cuts (Euro 6 million in the first half of 2007). Excluding the impact of lower mobile termination rates, EBITDA would have increased by 4.5% y.o.y in the first half of 2007. In spite of the increase in commercial activity during the first half of 2007, the decrease in unitary SARC (-9.8% y.o.y) and the focus on the reduction of addressable costs, namely staff, resulted in an EBITDA margin improvement of 0.7pp y.o.y to 45.0% in the first half of 2007. Pre-SARC EBITDA margin also continued to improve, increasing by 1.3pp y.o.y to 56.0% in the first half of 2007.

**Capex** Capex amounted to Euro 71 million in the first half of 2007, equivalent to 9.7% of operating revenues. Capex was directed primarily towards network capacity and 3G/3.5G coverage (approximately 76% of network capex). Additionally, as part of the UMTS licence obligations, capex in the first half of 2007 included a contribution (Euro 8 million) to a fund aimed at promoting the development of the information society in Portugal. At the end of June

#### Euro million

2007, TMN s 3G network covered around 85% of the population. EBITDA minus Capex totalled Euro 256 million in the first half of 2007, equivalent to 35.2% of operating revenues.

**Customers** Customer net additions more than doubled in the first half of 2007 to 110 thousand, reflecting the success of TMN s campaigns. As a result, total customers increased by 8.4% y.o.y to 5.8 million. During the first half, TMN continued to focus on postpaid customers, particularly in the corporate segment and the migration of prepaid, and therefore total net additions in the period were postpaid. As a result, 21% of total customers were postpaid at the end of June 2007.

### Domestic mobile operating data

	1H07	1H06	y.o.y
Customers (000)	5,814	5,362	8.4%
Net additions ( 000)	110	50	121.3%
MOU (minutes)	118	119	(0.6)%
ARPU (Euro)	19.4	20.7	(6.3)%
Customer	15.5	16.3	(4.9)%
Interconnection	3.5	3.9	(11.0)%
Roamers	0.4	0.5	(15.7)%
ARPM (Euro cents)	16.5	17.5	(5.8)%
Data as % of service revenues (%)	14.1	12.6	1.6pp
SARC (Euro)	51.7	57.4	(9.8)%
Employees	1,126	1,165	(3.3)%

**TMN brand** Several initiatives were implemented during the first half of 2007 in key areas such as handset portfolio differentiation, mobile broadband, roaming pricing plans and repositioning of the TMN brand to focus on the corporate and youth segments.

**Handset portfolio** In terms of handsets, TMN continued to differentiate its portfolio by emphasising the offer of exclusive handsets, with the launch of 28 new exclusive handsets in the first half of 2007, bringing the total number of exclusive handsets in offer to 38. For the summer campaign, TMN launched 25 new handsets, of which 8 were exclusive. Exclusive handsets provide greater pricing flexibility, thus allowing for a better control of SARC.

**Broadband** In terms of mobile broadband, TMN launched promotional pricing campaigns for data cards with speeds of up to 3.6 Mbps (HSDPA), as well as special offers aimed at increasing the penetration of wireless Internet access through the PC.

Additionally, the new mobile Internet service, internetnotelemóvel, offers a flat rate for unlimited usage of Internet and e-mail access on mobile handsets.

**Roaming** In terms of roaming, and with the view of progressively adapting roaming pricing plans to customer needs, TMN launched special campaigns focused around key dates such as Easter and Carnival. In addition, TMN launched in the period new roaming pricing packages targeting customers with high roaming usage patterns.

**Corporate segment** In the corporate segment, TMN launched a new voice and data offer targeting the SME/SoHo segment, Office Box PME, that includes mobile and fixed voice services, broadband, as well as Internet and e-mail services.

Youth segment The development of the youth segment continued to be a key area of focus and this was done by revamping and repositioning the brand, which enjoys at present the highest notoriety ever achieved. TMN launched an innovate set of pricing plans, called kitados , that allow customers to make unlimited on-net calls after the first minute, at night ( kit noite ) or the weekend ( kit fim-de-semana ) or to a selected number ( kit par ). Additionally, TMN sponsored several youth-related events, namely the main surfing championships in Portugal, contests for new musical bands (garage sessions) and a successful summer music festival. Finally, TMN launched in Music Box, on an exclusive basis, the new single of Da Weasel (one of the music bands with greatest notoriety in Portugal at the moment). Music Box is a TMN service that allows customers to search and download up to 600 thousand songs.

**ARPU** ARPU decreased by 6.3% y.o.y in the first half of 2007 to Euro 19.4, as a result of the reduction in customer, interconnection and roamers ARPU. The decline in interconnection ARPU of 11.0% y.o.y in the first half of 2007 resulted from the reduction in mobile termination rates that occurred throughout 2006, while the decrease in customer ARPU is explained by the increasing penetration in lower-consumption segments of the market. Notwithstanding, the growth in average number of customers and increased penetration of data services more than offset the decrease

in customer ARPU, thus allowing billing revenues to increase by 1.9% y.o.y in the first half of 2007. Roamers ARPU decreased by 15.7% y.o.y in the first half of 2007, reflecting the adjustments TMN has been making to its roaming tariffs, ahead of EU-imposed changes at wholesale level. Blended MOU registered a slight decrease of 0.6% y.o.y, reaching 118 minutes in the first half of 2007, notwithstanding the customer base having grown by 8.4% y.o.y.

**Data services** Data services continued to have a positive performance, with data revenues already accounting for 14.1% of service revenues in the first half of 2007, up from 12.6% in the same period of last year. The increase in data service revenues is primarily based on non-SMS data revenues, which increased by 55.0% y.o.y and already accounting for 30.7% of total data revenues in the first half of 2007. This growth was driven by a strong performance in terms of mobile Internet and wireless broadband. The number of SMS in the first half of 2007 reached approximately 168 messages per month per active SMS user, reflecting the successful launch of a number of tariff plans targeting the youth segment. The number of active SMS users reached 45% of total customers at the end of the period.

**Information society** As part of TMN s commitment to the development of the information society, under the terms of the UMTS licence, TMN will coinvest with the Portuguese State in the provision of laptop computers with wireless broadband connectivity, at certain discounts, to schools, teachers, students and info-excluded individuals. These initiatives will be developed up until 2015, with the total investment, at market value, amounting up to Euro 260 million. TMN expects these initiatives to increase PC and broadband penetration in Portugal, strengthening TMN s positioning in this key segment of the market.

# International market

#### Brazilian mobile - Vivo

Brazilian mobile income statement (1)

**Operating revenues** Vivo s operating revenues, as stated in Brazilian Reais and in accordance with IFRS, increased by 13.6% y.o.y in the first half of 2007 to R\$ 6,207 million, supported by the strong growth in service revenues (+22.1% y.o.y). Although the change in interconnection regime in July 2006 had a positive impact on revenues (R\$ 699 million), service revenues were underpinned by customer growth and customer ARPU expansion. Excluding the impact of the end of the bill & keep interconnection regime, operating revenues would have increased by 0.8% y.o.y in the first half of 2007.

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	1H07	1H06	y.o.y
Operating revenues	6,207.4	5,462.3	13.6%
Services rendered	5,623.1	4,605.7	22.1%
Sales	479.1	732.0	(34.6)%
Other operating revenues	105.3	124.6	(15.5)%
Operating costs, excluding D&A	4,712.0	4,398.1	7.1%
Wages and salaries	346.0	315.6	9.6%
Direct costs	1,061.8	426.3	149.1%
Commercial costs	1,547.3	1,705.6	(9.3)%
Other operating costs	1,757.0	1,950.5	(9.9)%
EBITDA (2)	1,495.4	1,064.3	40.5%
EBITDA, excluding exceptional items (3)	1,495.4	1,225.8	22.0%
Depreciation and amortisation	1,323.2	1,374.9	(3.8)%
Income from operations (4)	172.2	(310.6)	n.m.
EBITDA margin	24.1%	19.5%	4.6pp
EBITDA margin, excluding exceptional items	24.1%	22.4%	1.7pp
Capex	572.7	617.1	(7.2)%
Capex as % of revenues	9.2%	11.3%	(2.1pp)
EBITDA minus Capex	922.7	447.2	106.3%

(1) Information prepared in accordance with IFRS.

(2) EBITDA = income from operations + depreciation and amortisation.

(3) Adjusts for the one-off provision related to bad debts in the amount of R\$ 162 million.

(4) Income from operations = income before financials and income taxes + work force reduction programme costs + losses (gains) on disposal of fixed assets + net other costs.

**R**\$ million

**EBITDA** EBITDA increased by 40.5% y.o.y to R\$ 1,495 million in the first half of 2007. Part of this improvement is explained by an extraordinary provision for bad debts booked in the first half of 2006 (R\$ 162 million). Nevertheless, the strong underlying performance in terms of top line, combined with a strict management of costs, resulted in an EBITDA (excluding exceptionals) increase of 22.0% y.o.y. In

spite of a significantly higher level of commercial activity, total subscriber and retention costs remained broadly stable over the previous year, highlighting the benefits of the GSM rollout that has improved Vivo s competitiveness in the market. In effect, unitary SARC fell by 20.6% y.o.y to R\$ 109 in the first half of 2007. The reduction in other operating costs (-9.9% y.o.y) also contributed to the margin improvement in the first half. This performance was in part explained by the strict measures implemented to control bad debts (down more than 80% y.o.y) and the efficiency gains that resulted from the integration of the various operating companies, including the IT/IS platforms.

**Capex** Capex decreased by 7.2% y.o.y in the first half of 2007 to R\$ 573 million, equivalent to 9.2% of operating revenues. Capex in the first half of 2007 was directed towards: (1) the implementation of the GSM/EDGE overlay, and (2) network coverage and quality. The GSM/EDGE network overlay was implemented in record time and already covers 96% of the municipalities with CDMA coverage. Approximately 76% of the capex related to the initial GSM/EDGE rollout, as announced in July 2006, has been already invested.

### Brazilian mobile operating data (1)

	1H07	1H06	y.o.y
Customers ( 000) (2)	30,241	28,525	6.0%
Net additions (000)	1,187	(1,280)	n.m.
MOU (minutes)	76	68	12.2%
ARPU (R\$)	29.9	24.7	21.0%
Customer	16.8	15.1	10.8%
Interconnection	13.2	9.6	37.2%
Data as % of service revenues (%)	7.5	7.4	0.1pp
SARC (R\$)	109.5	137.9	(20.6)%
Employees	5,494	5,768	(4.8)%

(1) Operating data calculated using Brazilian GAAP.

(2) Includes the database adjustment, undertaken in 2Q06, of 1,823 thousand customers.

**Net additions** Vivo s net additions reached 1,187 thousand in the first half of 2007, underpinned by the strong level of GSM net additions, following the launch of GSM services in the the first half of 2007. As a result, total customers increased by 6.0% y.o.y to 30,241 thousand. GSM accounted for approximately 60% of total gross adds in the first half of 2007, bringing the total number of GSM customers to 3.4 million. Vivo s commercial activity in the period was centred on Mother s Day and

Valentine s Day and leveraged on a broader offer of handsets. The strengthening of Vivo s competitive position in the market allowed for an improvement in the share of net additions, which increased to approximately 35% in the areas of operation. As part of the continued focus on capturing and retaining higher value customers, Vivo also launched a new set of postpaid plans called Vivo Escolha . In terms of the brand, Vivo built on its repositioning as being the operator that provides the best network quality and the best service offering.

**Data services** The take-up of data services continued to grow strongly, with data revenues increasing by 20.6% y.o.y. Data as a percentage of total service revenues amounted to 7.5% in the first half of 2007. Approximately 50% of data revenues were derived from non-SMS data. Vivo has leveraged on the fact that it is the only operator using two technologies, positioning CDMA/EVDO as the best solution for mobile data. As a result, Vivo has continued to experience strong growth in its WAP and ZAP (EVDO data cards) offers.

**MOU** Vivo s blended MOU increased by 12.2% y.o.y in the first half of 2007 to 76 minutes, as a result of the strong growth in outgoing MOU (+28.9% y.o.y). The success of the prepaid plans, which offer bonus on-net traffic, and the new postpaid plans has underpinned the performance of outgoing MOU, particularly in terms of on-net traffic.

**ARPU** Vivo s blended ARPU reached R\$ 29.9 in the first half of 2007, an increase of 21.0% y.o.y, primarily as a result of the change in the interconnection regime (R\$ 7.9). Nevertheless, the initiatives aimed at stimulating usage had a positive impact not only on traffic but also on customer ARPU. As a result, customer ARPU increased by 10.8% y.o.y, resulting in a 5.2% y.o.y increase in underlying ARPU (excluding the impact of bill & keep ).

#### Other international investments

#### Highlights of main assets in Africa, Brazil and Asia (1H07) (1) (2)

thousand (customers), million (financials)

	Stake	Customers	Rev. local	y.o.y	EBITDA local (5)	y.o.y	Margin	Rev. Euro	EBITDA Euro
Médi Télécom (3)	32.18%	5,800.1	2,367.1	6.2%	980.1	2.0%	41.4%	212.2	87.9
Unitel (3)	25.00%	2,503.3	375.2	29.9%	229.5	15.8%	61.2%	281.2	172.0
CTM (3)	28.00%	494.4	1,052.1	5.6%	448.6	14.0%	42.6%	98.0	41.8
MTC (4)	34.00%	705.2	546.0	21.0%	283.6	3.0%	51.9%	57.0	29.6
CVT (4)	40.00%	193.3	3,543.1	5.9%	2,191.6	4.6%	61.9%	32.1	19.9
CST (4)	51.00%	30.7	71,982	13.5%	24,112	12.6%	33.5%	4.0	1.4
Timor Telecom (4)	41.12%	64.2	14.7	42.5%	7.4	57.0%	50.1%	11.1	5.5
UOL	29.00%	1,701.0	246.5	3.9%	81.6	30.4%	33.1%	90.6	30.0

(1) All information prepared in accordance with local GAAP.

(2) Figures account for 100% of the company. PT has management contracts in Médi Télécom, CVT and Timor Telecom.

(3) Equity consolidation method.

(4) Full consolidation method.

(5) EBITDA = income from operations + depreciation and amortisation.

#### Morocco - Médi Télécom

Médi Télécom revenues increased by 6.2% y.o.y in the first half of 2007 to MAD 2,367 million, while EBITDA increased by 2.0% y.o.y to MAD 980 million, reflecting the increase of marketing and publicity expenses due to the launch of 3G offer and Forza, the low cost product introduced in the period. The mobile customer base rose by 38.7% y.o.y to 5,800 thousand, with net additions in the first half of 2007 to talling 628 thousand. MOU decreased by 9.2% y.o.y in the first half of 2007 to 47 minutes. ARPU totalled MAD 71 in the first half of 2007, a decrease of 20.6% over the same period of last year, mainly due to the significant growth of the customer base.

Angola - Unitel

Unitel s revenues and EBITDA increased by 29.9% and 15.8% y.o.y respectively in the first half of 2007, underpinned by strong customer growth. Net additions totalled 455 thousand in the first half of 2007, with the total customer base reaching 2,503 thousand at the end of June 2007, an increase of 61.8% over the same period of last year. Unitel s MOU decreased by 12.3% y.o.y in the first half of 2007 to 117 minutes, due to the strong increase in the customer base. ARPU totalled USD 26 in the first half of 2007, a decrease of 23.7%.

#### Macao - CTM

CTM s revenues increased by 5.6% y.o.y to MOP 1,052 million in the first half of 2007, as a result of the increase in the number of mobile and broadband customers. EBITDA improved by 14.0% y.o.y to MOP 449 million in 1H07. In the mobile division, customers increased by 20.4% y.o.y to 317 thousand at the end of June 2007. CTM s mobile ARPU decreased by 12.9% y.o.y to MOP 213 in the first half of 2007, as a result of the growth in the customer base.

#### Namibia - MTC

MTC s revenues and EBITDA increased by 21.0% and 3.0% y.o.y respectively in the first half of 2007. Net additions totalled 95 thousand in the first half of 2007, with the total customer base reaching 705 thousand at the end of June 2007, an increase of 39.7% over the same period of last year. ARPU totalled NAD 137 in the first half of 2007, a decrease of 13.5% y.o.y, primarily as a result of the growth in the customer base in the period.

#### Cape Verde - CVT

CVT s revenues and EBITDA increased by 5.9% and 4.6% y.o.y respectively in the first half of 2007. In the wireline division, main lines increased by 1.8% y.o.y in the first half of 2007 to 74 thousand, as a result of the increase of the ADSL penetration. In the mobile division, customers increased by 36.4% y.o.y to 119 thousand, with net additions of 10 thousands. Mobile MOU reached 78 minutes, a decrease of 0.2% y.o.y in the first half of 2007. Mobile ARPU in the first half of 2007 was CVE 2,798, a decrease of 10.8% y.o.y.

#### São Tomé e Príncipe - CST

CST s revenues increased by 13.5% y.o.y to STD 71,982 million in the first half of 2007, with EBITDA growing by 12.6% y.o.y to STD 24,112 million. In the mobile division, CST added 5 thousand customers in the first half of 2007, bringing the total number of customers to 23 thousand at the end of June 2007, an increase of 53.4% y.o.y. Mobile MOU decreased by 25.4% y.o.y in the first half of 2007, reaching 60 minutes, as a result of the growth in the customer base. Mobile ARPU was STD 287 thousand in the first half of 2007, a decrease of 24.9% over the same period of last year.

#### East Timor - Timor Telecom

Timor Telecom s revenues and EBITDA increased by 42.5% and 57.0% y.o.y respectively, mainly as a result of the increase in the number of mobile customers, as well as the growth of roamers revenues. In the mobile division, Timor Telecom had net additions of 13 thousand in the first half of 2007, increasing the total customer base to 62 thousand at the end of June 2007, an increase of 66.0% y.o.y. Mobile MOU decreased by 1.7% y.o.y, reaching 103 minutes. Mobile ARPU was USD 35 in the first half of 2007, a decrease of 1.2% over the same period of last year.

Brazil - UOL

UOL s revenues increased by 3.9% y.o.y to R\$ 247 million in the first half of 2007, as a result of the growth in the customer base and in advertising revenues. EBITDA increased by 30.4% y.o.y to R\$ 82 million in the first half of 2007, corresponding to an EBITDA margin of 33.1%, underpinned by the strong growth in brand advertising and subscription revenues coupled with a strict cost control. UOL s subscriber base totalled 1,701 thousand at the end of June 2007, including 915 thousand broadband customers, which represented an increase of 31% over the same period of last year. In June 2007, page views and unique visitors increased by 17% and 36% y.o.y respectively.

Employees

#### Number of employees and productivity ratios

	30 June 2007	30 June 2006	y.o.y	y.o.y
Domestic employees	11,084	11,853	(769)	(6.5)%
Wireline	6,979	7,723	(744)	(9.6)%
Domestic mobile TMN	1,126	1,165	(39)	(3.3)%
Other	2,979	2,965	14	0.5%
International employees	20,140	18,330	1,810	9.9%
Brazilian mobile Vivo (1)	2,747	2,884	(137)	(4.8)%
Other	17,393	15,446	1,947	12.6%
Total group employees	31,224	30,183	1,041	3.4%
Fixed lines per employee	622	574	48	8.4%
Mobile cards per employee				
TMN	5,163	4,603	561	12.2%
Vivo	5,504	4,945	559	11.3%

(1) The number of employees in the Brazilian mobile business corresponds to 50% of the employees of Vivo.

At the end of June 2007, the number of staff employed by PT totalled 31,224 employees, of which 35.5% were based in Portugal. In the wireline business, the ratio of fixed lines per employee improved by 8.4% y.o.y in the first half of 2007 to 622 lines, reflecting the ongoing workforce rationalisation programme, while in TMN the ratio of mobile cards per employee rose by 12.2% to 5,163 cards. At the end of June 2007, the total number of staff employed by Vivo decreased by 4.8% y.o.y to 5,494 employees, with the ratio of mobile cards per employee increasing by 11.3% to 5,504 cards.

As part of the cost rationalisation programme, PT continued with its workforce reduction programme, with headcount decreasing by 253 employees in the first half of 2007, of which 202 in Wireline business.

First half key events and recent developments

#### Shareholder remuneration

**27 April** PT s shareholders approved at the AGM the following proposals related to the shareholder remuneration package:

The payment of a cash dividend of Euro 0.475 per share for the fiscal year 2006. The dividend was paid on 18 May 2007.

The free attribution (spin-off) of all the ordinary shares of PT Multimedia held by PT to its shareholders. Accordingly, each shareholder will receive a number of shares of PT Multimedia equal to the number of shares of PT held at the time of the spin-off multiplied by a 0.16 ratio, rounded down, which is equivalent to 4 PT Multimedia shares for each 25 PT shares.

The acquisition of own shares, in connection with the share buyback programme announced. Following this approval, as at the date of this report, PT has contracted with several financial institutions equity swap agreements over a total of 101,237,196 shares, representing 8.97% of PT s share capital.

### Share capital

**27 April** PT s shareholders approved at the AGM a share capital increase to Euro 474,119,730, to be carried out by means of incorporation of legal reserve in the amount of Euro 79,019,955. At the same meeting, the shareholders approved a share capital reduction in the amount of Euro 440,254,035 to Euro 33,865,695, to be carried out through a reduction in the par value of PT shares to 3 cents.

**22 May** PT executed the public deed for the referred share capital increase and reduction operations, with the resulting share capital amounting to Euro 33,865,695, comprised by 1,128,856,500 shares with a par value of 3 cents each.

Acquisition of Telemig Participações and Tele Norte Participações

**3 August** Vivo announced the signature of a stock purchase agreement with Telpart Participações to acquire control of Telemig Celular Participações and Tele Norte Celular Participações, corresponding to 22.72% and 19.34% of total share capital respectively, for an aggregate amount of R\$ 1.2 billion. Assuming full acceptance of all mandatory and voluntary offers, Vivo will have acquired a beneficial interest of 58.2% in Telemig Celular and 54.6% in Amazônia Celular, for an aggregate consideration of circa R\$ 2.9 billion (including the value of the subscription rights of R\$ 87 million to be acquired from Telpart). With this transaction Vivo adds two attractive assets to its portfolio reaffirming its leadership in the wireless market with 35 million subscribers and a 33% national market share.

### Debt

**5 March** Moody s confirmed its rating for PT at Baa2, with stable outlook, following the failure of the tender offer. Fitch Ratings also confirmed its rating for PT at BBB, with negative outlook.

**16 March** Standard & Poor s confirmed its rating for PT at BBB-, with stable outlook, following the failure of the tender offer.

**3 July** PT successfully issued a Euro 750 million exchangeable bond with a maturity of 7 years. The coupon was fixed at 4.125% and the exchange price at Euro 13.9859.

### **Corporate bodies**

**2 March** Approval at the Shareholders Meeting of the election of the Vice-Chairman of the General Meeting of Shareholders, Daniel Proença de Carvalho, and of the Secretary of the General Meeting of Shareholders, Francisco Leal Barona,

following the termination of the term of office of the former holders of these positions, as well as the ratification of the appointment of the Director, Nuno Rocha dos Santos de Almeida, to complete the 2006/2008 term of office in both cases.

22 June Approval at the Shareholders Meeting of the following proposals:

Amendment to the articles of association of PT in light of the amendments to the Portuguese Companies Code, which, notably, aims at the implementation of the Anglo-Saxon governance model in PT, with the Company s supervision to be carried out by an Audit Committee composed of members of the Board of Directors and by a statutory auditor.

Change in the composition of the Board of Directors from 21 to 23 members and election of Rafael Mora Funes and José Xavier de Basto as members of the Board of Directors to complete the 2006-2008 term-of-office.

Election of the directors João Mello Franco (Chairman), Thomaz Paes de Vasconcellos and José Xavier de Basto as members of the Audit Committee for the 2006-2008 term of office.

Election of the company P. Matos Silva, Garcia Jr., P. Caiado & Associados, SROC, represented by Pedro Matos Silva as Statutory Auditor, and of the company Ascenção, Gomes, Cruz & Associado - SROC, represented by Mário Gomes as alternate Statutory Auditor, for the 2006-2008 term of office.

Election of Eduardo Vera-Cruz Pinto as the new Vice-Chairman of the General Meeting of Shareholders, following the resignation of the former Vice-Chairman, to complete the 2006-2008 term of office.

Election of Álvaro Pinto Correia, João Mello Franco and Francisco Esteves de Carvalho as members of the Compensation Committee in substitution of the resigning members.

#### **Competition Authority fine**

**2 August** The Portuguese Competition Authority sanctioned PT for alleged abuse of dominant position by refusing to provide access to its ducts and applied a fine of Euro 38 million. Supported by legal opinions, PT has decided not to accrue for this contingency, as it considers that the outcome will be ultimately favourable for PT.

### Public tender offer

**12 January** PT published an update to the report of the Board of Directors regarding the public tender offer announced by Sonaecom. On the same date, PT was notified by the CMVM of its decision to register the offer.

**20 February** PT published an update to the report of the Board of Directors, following the revision of the offer price announced by Sonaecom on 15 February 2007.

**27 February** PT issued a clarification on the shareholder remuneration package included in the update to the Board of Directors report on the revision of the offer price published on 20 February 2007.

**1 March** Following the amendment to the prospectus on the tender offer launched by Sonaecom SGPS and Sonaecom BV, the Board of Directors of PT considered that the offerors amendments to the prospectus did not change the consideration and terms of the revised offer that has been announced, only clarified the conditions of the financing of the offer, namely the sale of assets and the allocation of PT s results through dividends to service the debt assumed by the offerors. Therefore, the Board of Directors reiterated the position and the commitments expressed in its report of 20 February 2007.

**2 March** PT s shareholders rejected, by the majority of the votes cast at the general meeting, the proposal related to the removal of the voting limitation in the bylaws of the Company, whose approval was a condition of the tender offer launched by Sonaecom. Thus, and in accordance with the understanding of the

Portuguese Securities Commission ( CMVM ), the tender offer launched by Sonaecom for PT and PT Multimedia shares, and their effects, have lapsed.

Lisbon, 21 September 2007.

The Board of Directors

**Consolidated financial statements** 

### PORTUGAL TELECOM, SGPS, SA

### CONSOLIDATED INCOME STATEMENT

### SIX MONTHS PERIODS ENDED 30 JUNE 2007 AND 2006

(Amounts stated in Euro)

CONTINUED OPERATIONS  REVENUES  Services rendered 6 Sales 6 Other revenues 6  COSTS, EXPENSES, LOSSES AND (INCOME)  Wages and salaries 8 Post retirement benefits 9 Direct costs 10 Costs of products sold 11 Support services 10 Marketing and publicity Supplies and external services 12 Indirect taxes 14 Provisions and adjustments 38 Depreciation and amortisation 32 and 3 Work force reduction program costs 9 Losses on disposals of fixed assets, net 0  Income before financial results and taxes Net interest expense Net foreign currency exchange gains Losses (gains) on financial assets, net 16 Equity in earnings of associated companies, net 30 Income before taxes I	2007	2006
Services rendered       6         Sales       6         Other revenues       6         COSTS, EXPENSES, LOSSES AND (INCOME)       6         Wages and salaries       8         Post retirement benefits       9         Direct costs       10         Costs of products sold       11         Support services       10         Marketing and publicity       5         Supplies and external services       12         Indirect taxes       14         Provisions and adjustments       38         Depreciation and amortisation       32 and 3         Work force reduction program costs       9         Losses on disposals of fixed assets, net       15         Other costs, net       15         Income before financial results and taxes       16         Equity in earnings of associated companies, net       30         Net other financial assets, net       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17		
Sales 6 Other revenues 6 COSTS, EXPENSES, LOSSES AND (INCOME) Wages and salaries 8 Post retirement benefits 9 Direct costs 10 Costs of products sold 11 Support services 10 Marketing and publicity 11 Supplies and external services 12 Indirect taxes 14 Provisions and adjustments 38 Depreciation and amortisation 32 and 3 Work force reduction program costs 9 Losses on disposals of fixed assets, net 0 Other costs, net 15 Income before financial results and taxes Net interest expense Net foreign currency exchange gains Losses (gains) on financial assets, net 30 Net other financial expenses 17		
Sales 6 Other revenues 6 COSTS, EXPENSES, LOSSES AND (INCOME) Wages and salaries 8 Post retirement benefits 9 Direct costs 10 Costs of products sold 11 Support services 10 Marketing and publicity 11 Supplies and external services 12 Indirect taxes 14 Provisions and adjustments 38 Depreciation and amortisation 32 and 3 Work force reduction program costs 9 Losses on disposals of fixed assets, net 0 Other costs, net 15 Income before financial results and taxes Net interest expense Net foreign currency exchange gains Losses (gains) on financial assets, net 30 Net other financial expenses 17	2,747,742,700	2,556,794,627
Other revenues       6         COSTS, EXPENSES, LOSSES AND (INCOME)       7         Wages and salaries       8         Post retirement benefits       9         Direct costs       10         Costs of products sold       11         Support services       10         Marketing and publicity       8         Supplies and external services       12         Indirect taxes       14         Provisions and adjustments       38         Depreciation and amortisation       32 and 3         Work force reduction program costs       9         Losses on disposals of fixed assets, net       15         Income before financial results and taxes       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	167,468,510	208,284,238
COSTS, EXPENSES, LOSSES AND (INCOME)         Wages and salaries       8         Post retirement benefits       9         Direct costs       10         Costs of products sold       11         Support services       12         Marketing and publicity       12         Indirect taxes       14         Provisions and adjustments       38         Depreciation and amortisation       32 and 3         Work force reduction program costs       9         Losses on disposals of fixed assets, net       15         Income before financial results and taxes       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	40,584,052	40,607,736
Wages and salaries       8         Post retirement benefits       9         Direct costs       10         Costs of products sold       11         Support services       11         Marketing and publicity       12         Indirect taxes       12         Indirect taxes       14         Provisions and adjustments       38         Depreciation and amortisation       32 and 3         Work force reduction program costs       9         Losses on disposals of fixed assets, net       0         Other costs, net       15         Income before financial results and taxes       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17         Income before financial expenses       17	2,955,795,262	2,805,686,601
Post retirement benefits9Direct costs10Costs of products sold11Support services11Marketing and publicity12Indirect taxes12Indirect taxes14Provisions and adjustments38Depreciation and amortisation32 and 3Work force reduction program costs9Losses on disposals of fixed assets, net0Other costs, net15Income before financial results and taxesNet interest expense16Equity in earnings of associated companies, net30Net other financial expenses17		
Post retirement benefits9Direct costs10Costs of products sold11Support services11Marketing and publicity12Indirect taxes12Indirect taxes14Provisions and adjustments38Depreciation and amortisation32 and 3Work force reduction program costs9Losses on disposals of fixed assets, net0Other costs, net15Income before financial results and taxesNet interest expense16Equity in earnings of associated companies, net30Net other financial expenses17	222 (12 187	222 220 740
Direct costs 10 Direct costs 10 Costs of products sold 11 Support services 11 Supplies and external services 12 Indirect taxes 14 Provisions and adjustments 38 Depreciation and amortisation 32 and 3 Work force reduction program costs 9 Losses on disposals of fixed assets, net 0 Other costs, net 15 Income before financial results and taxes Net interest expense Net foreign currency exchange gains Losses (gains) on financial assets, net 16 Equity in earnings of associated companies, net 30 Net other financial expenses 17	322,613,187	332,229,740
Costs of products sold11Support servicesMarketing and publicitySupplies and external services12Indirect taxes14Provisions and adjustments38Depreciation and amortisation32 and 33Work force reduction program costs9Losses on disposals of fixed assets, net0Other costs, net15Income before financial results and taxesNet interest expense16Equity in earnings of associated companies, net30Net other financial expenses17	(17,298,216)	
Support services         Marketing and publicity         Supplies and external services         Indirect taxes         Indirect taxes         Provisions and adjustments         38         Depreciation and amortisation         32 and 3         Work force reduction program costs         9         Losses on disposals of fixed assets, net         Other costs, net         15         Income before financial results and taxes         Net interest expense         Net foreign currency exchange gains         Losses (gains) on financial assets, net         16         Equity in earnings of associated companies, net         30         Net other financial expenses         17	428,105,234	312,647,921
Marketing and publicity       12         Supplies and external services       12         Indirect taxes       14         Provisions and adjustments       38         Depreciation and amortisation       32 and 3.         Work force reduction program costs       9         Losses on disposals of fixed assets, net       9         Other costs, net       15         Income before financial results and taxes       15         Net interest expense       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	276,366,840	285,985,046
Supplies and external services12Indirect taxes14Provisions and adjustments38Depreciation and amortisation32 and 3Work force reduction program costs9Losses on disposals of fixed assets, net0Other costs, net15Income before financial results and taxesNet interest expense16Equity in earnings of associated companies, net30Net other financial expenses17	101,953,752	104,418,534
Indirect taxes       14         Provisions and adjustments       38         Depreciation and amortisation       32 and 3         Work force reduction program costs       9         Losses on disposals of fixed assets, net       9         Other costs, net       15         Income before financial results and taxes       15         Net interest expense       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	65,381,821	65,242,548
Provisions and adjustments       38         Depreciation and amortisation       32 and 3         Work force reduction program costs       9         Losses on disposals of fixed assets, net       9         Other costs, net       15         Income before financial results and taxes       15         Net interest expense       15         Net foreign currency exchange gains       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	458,893,356	453,105,204
Depreciation and amortisation       32 and 3         Work force reduction program costs       9         Losses on disposals of fixed assets, net       9         Other costs, net       15         Income before financial results and taxes       15         Net interest expense       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	97,341,072	89,939,216
Work force reduction program costs       9         Losses on disposals of fixed assets, net       15         Other costs, net       15         Income before financial results and taxes       15         Net interest expense       15         Net foreign currency exchange gains       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	75,611,650	142,624,027
Losses on disposals of fixed assets, net 15 Other costs, net 15 Income before financial results and taxes Net interest expense Net foreign currency exchange gains Losses (gains) on financial assets, net 16 Equity in earnings of associated companies, net 30 Net other financial expenses 17	, ,	557,151,050
Other costs, net 15 Income before financial results and taxes Net interest expense Net foreign currency exchange gains Losses (gains) on financial assets, net 16 Equity in earnings of associated companies, net 30 Net other financial expenses 17	84,432,992	25,048,991
Income before financial results and taxes         Net interest expense         Net foreign currency exchange gains         Losses (gains) on financial assets, net         16         Equity in earnings of associated companies, net         30         Net other financial expenses	11,706,841	(433,158)
Net interest expense         Net foreign currency exchange gains         Losses (gains) on financial assets, net       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	14,936,043 <b>2,460,649,940</b>	20,160,368 2,412,059,987
Net interest expense         Net foreign currency exchange gains         Losses (gains) on financial assets, net       16         Equity in earnings of associated companies, net       30         Net other financial expenses       17	2,400,047,740	2,412,059,907
Net foreign currency exchange gainsLosses (gains) on financial assets, net16Equity in earnings of associated companies, net30Net other financial expenses17	495,145,322	393,626,614
Net foreign currency exchange gainsLosses (gains) on financial assets, net16Equity in earnings of associated companies, net30Net other financial expenses17	90.850.738	110,660,509
Losses (gains) on financial assets, net16Equity in earnings of associated companies, net30Net other financial expenses17	(2,635,303)	, ,
Equity in earnings of associated companies, net30Net other financial expenses17	(142,384,175)	( ) / /
Net other financial expenses 17	(52,869,542)	
	17,897,155	29,662,109
Income before taxes	(89,141,127)	
	584,286,449	287,742,205
Minus: Income taxes 18	141,098,400	(65,394,913)
Net income from continued operations	443,188,049	353,137,118
DISCONTINUED OPERATIONS		

Net income from discontinued operations	19	28,639,541	45,174,093
NET INCOME		471,827,590	398,311,211
Attributable to minority interests	20	42,742,980	(3,225,416)
Attributable to equity holders of the parent	22	429,084,610	401,536,627
Earnings per share from continued operations			
Basic	22	0.38	0.34
Diluted	22	0.38	0.33
Earnings per share from total operations			
Basic	22	0.39	0.36
Diluted	22	0.39	0.35

The accompanying notes form an integral part of these financial statements.

## PORTUGAL TELECOM, SGPS, SA

## CONSOLIDATED BALANCE SHEET

## 30 JUNE 2007 AND 31 DECEMBER 2006

(Amounts stated in Euro)

	Notes	30 Jun 07	31 Dec 06
ASSETS			
Current Assets			
Cash and cash equivalents		462,982,493	548,464,617
Short-term investments	23	888,426,845	1,535,233,729
Accounts receivable - trade	24	1,195,594,867	1,181,912,412
Accounts receivable - other	25	192,056,226	218,912,177
Inventories	26	152,133,928	130,280,564
Taxes receivable	27	175,099,938	211,747,572
Prepaid expenses	28	126,599,888	121,714,749
Other current assets	29	89,858,639	50,405,004
Total current assets		3,282,752,824	3,998,670,824
Non-Current Assets			
Accounts receivable - trade	24	13,402,844	916,813
Accounts receivable - other	25	5,777,362	15,237,939
Taxes receivable	27	131,952,465	124,531,128
Prepaid expenses		3,859,574	2,628,424
Investments in group companies	30	485,209,936	499,098,279
Other investments	31	34,805,831	132,391,079
Intangible assets	7.d and 32	3,165,277,091	3,490,881,263
Tangible assets	7.d and 33	3,566,292,220	3,942,033,190
Post retirement benefits	9	123,363,052	134,060,519
Deferred taxes	18	983,297,937	1,167,007,154
Other non-current assets	29	566,963,551	663,792,688
Assets related to discontinued operations	7.d and 19	1,105,918,714	
Total non-current assets		10,186,120,577	10,172,578,476
Total assets		13,468,873,401	14,171,249,300
LIABILITIES			
Current Liabilities			
Short-term debt	34	1,372,617,103	1,372,724,030
Accounts payable	35	889,351,668	1,115,089,223
Accrued expenses	36	533,582,348	680,217,532
Deferred income	37	216,509,040	215,738,311
Taxes payable	27	302,962,039	316,962,828
Provisions	38	130,325,371	105,151,491
Other current liabilities	39	125,869,815	82,495,889
Total current liabilities		3,571,217,384	3,888,379,304
Non-Current Liabilities			
Medium and long-term debt	34	4,259,239,452	4,467,537,132
Taxes payable	27	39,472,776	25,787,484
Deferred income	37	14,024,974	380,097
Provisions	38	105,020,955	102,633,567

Post retirement benefits	9	1,378,597,016	1,807,570,587
Deferred taxes	18	69,541,104	90,377,817
Other non-current liabilities	39	593,372,578	682,545,374
Liabilities related to discontinued operations	7.d and 19	549,665,191	
Total non-current liabilities		7,008,934,046	7,176,832,058
Total liabilities		10,580,151,430	11,065,211,362
SHAREHOLDERS EQUITY			
Share capital	40	33,865,695	395,099,775
Treasury shares	40	(776,772,019)	(187,612,393)
Legal reserve	40	6,773,139	82,706,881
Accumulated earnings	40	2,739,107,187	1,965,055,467
Equity excluding minority interests		2,002,974,002	2,255,249,730
Minority interests	20	885,747,969	850,788,208
Total equity		2,888,721,971	3,106,037,938
Total liabilities and shareholders equity		13,468,873,401	14,171,249,300

The accompanying notes form an integral part of these financial statements.

### PORTUGAL TELECOM, SGPS, SA

### CONSOLIDATED STATEMENT OF RECOGNISED INCOME AND EXPENSES

### SIX MONTHS PERIODS ENDED 30 JUNE 2007 AND 2006

(Amounts stated in Euro)

	Notes	2007	2006
Income and expenses recognised directly in shareholders equity			
Post-retirement benefits			
Net actuarial gains	9.6	321,609,170	247,232,776
Tax effect	18	(85,226,430)	(67,556,356)
Financial instruments and investments			
Hedge accounting (i)	41	(4,766,775)	17,902,619
Investments available for sale:			
Changes in fair value	31	15,093,348	(2,575,305)
Transferred to profit and loss on sale	16	(35,698,600)	
Tax effect	18	7,349,740	(4,215,011)
Foreign currency translation adjustments (ii)		207,838,465	(40,137,433)
Other expenses recognised directly in shareholders equity, net (iii)		(1,892,814)	(3,688,099)
		424,306,104	146,963,191
Income recognised in the consolidated income statement		471,827,590	398,311,211
Total income recognised		896,133,694	545,274,402
Attributable to minority interests		42,742,980	(3,225,416)
Attributable to equity holders of the parent		853,390,714	548,499,818

(i) In the first half of 2007 and 2006, this item includes a cost of Euro 9 million and a gain of Euro 2 million, respectively, which were transferred to the income statement due to its receivable and payment. In addition to these amounts, this caption includes gains of Euro 4 million and Euro 16 million in the first half of 2007 and 2006, respectively, related to the changes in the fair value of these derivatives, in connection with the increase in market interest rates.

(ii) The gain recorded in the first half of 2007 is mainly related to the appreciation of the Real against the Euro from 2.8118 as at 31 December 2006 to 2.6024 as at 30 June 2007, while losses recorded in the first half of 2006 are basically related with the devaluation of the Real against the Euro from 2.744 as at 31 December 2005 to 2.7829 as at 30 June 2006.

(iii) This caption includes mainly other gains or losses recognised directly in shareholders equity, as well as current income tax related to those and other gains or losses recognised directly in shareholders equity. In the first half of 2007 and 2006, current income taxes recognised directly in shareholders equity amounted to Euro 4,437,430 and Euro 2,667,726, respectively (Note 27), and are related to the tax effect on the dividends received from the equity swaps over PT s own shares.

The accompanying notes form an integral part of these financial statements.

## PORTUGAL TELECOM, SGPS, SA

## CONSOLIDATED STATEMENT OF CASH FLOWS

## SIX MONTHS PERIODS ENDED 30 JUNE 2007 AND 2006

(Amounts stated in Euro)

	Notes	2007	2006
OPERATING ACTIVITIES			
Collections from clients		3,398,921,350	3,289,356,537
Payments to suppliers		(1,752,863,314)	(1,687,127,370)
Payments to employees		(355,859,645)	(380,282,560)
Payments relating to indirect taxes and other	43.a	(304,473,149)	(276,887,441)
Payments relating to post retirement benefits	9	(161,344,169)	(434,611,066)
Payments relating to income taxes	43.b	(107,762,732)	(20,853,879)
Cash flow from operating activities from continued operations		716,618,341	489,594,221
Cash flow from operating activities from discontinued operations	19	126,527,500	106,115,849
Cash flow from operating activities (1)		843,145,841	595,710,070
INVESTING ACTIVITIES			
Cash receipts resulting from			
Short-term financial applications	43.c	8,768,489,704	12,250,416,140
Financial investments	43.d	115,298,232	
Tangible and intangible assets		4,862,109	4,398,230
Interest and related income		99,677,026	136,829,625
Dividends	43.e	38,026,820	13,246,119
Other investing activities	43.f	127,003,463	27,902,978
		9,153,357,354	12,432,793,092
Payments resulting from			
Short-term financial applications	43.c	(8,121,682,820)	(10,172,017,196)
Financial investments	43.g	(1,196,622)	(34,491,057)
Tangible fixed assets		(400,270,030)	(337,359,253)
Other investing activities		(12,988,885)	(21,699,682)
		(8,536,138,357)	(10,565,567,188)
Cash flow from investing activities related to continued operations		617,218,997	1,867,225,904
Cash flow from investing activities related to discontinued operations	19	(46,364,829)	(72,524,912)
Cash flow from investing activities (2)		570,854,168	1,794,700,992
FINANCING ACTIVITIES			
Cash receipts resulting from			
Loans obtained	43.h	6,447,022,308	5,493,662,944
Subsidies		984,420	1,379,363
Other financing activities		430,649	92,069
		6,448,437,377	5,495,134,376
Payments resulting from			
Loans repaid	43.h	(7,088,053,295)	(7,202,751,303)
Lease rentals (principal)		(7,554,596)	(5,639,327)
Interest and related expenses	(2)	(290,388,184)	(384,603,373)
Dividends	43.i	(529,015,031)	(530,382,158)
Other financing activities	43.j	(23,344,540)	(64,574,270)
		(7,938,355,646)	(8,187,950,431)

Cash flow from financing activities related to continued operations		(1,489,918,269)	(2,692,816,055)
Cash flow from financing activities related to discontinued operations	19	5,994,601	(41,024,316)
Cash flow from financing activities (3)		(1,483,923,668)	(2,733,840,371)
Change in cash and cash equivalents (4)=(1)+(2)+(3)		(69,923,659)	(343,429,309)
Effect of exchange differences		21,107,165	2,216,941
Cash and cash equivalents at the beginning of the period		548,464,617	612,158,485
Cash and cash equivalentes from continued operations		462,982,493	270,946,117
Cash and cash equivalentes from discontinued operations		36,665,630	
Cash and cash equivalents at the end of the period		499,648,123	270,946,117

The accompanying notes form an integral part of these financial statements.

Portugal Telecom, SGPS, SA

Notes to the Consolidated Financial Statements

As at 30 June 2007

(Amounts stated in Euros, except where otherwise stated)

## **1. Introduction**

#### a) Parent company

Portugal Telecom, SGPS, SA (formerly Portugal Telecom, SA, Portugal Telecom ) and subsidiaries (Group, Portugal Telecom Group, or the Company), are engaged in rendering a comprehensive range of telecommunications and multimedia services in Portugal and other countries, including Brazil.

Portugal Telecom was incorporated on 23 June 1994, under Decree-Law 122/94, as a result of the merger, effective 1 January 1994, of Telecom Portugal, SA ( Telecom Portugal ), Telefones de Lisboa e Porto (TLP), SA ( TLP ) and Teledifusora de Portugal, SA ( TDP ). On 12 December 2000, Portugal Telecom, SA changed its name to Portugal Telecom, SGPS, SA, and became the holding company of the Group.

As a result of the privatization process, between 1 June 1995 and 4 December 2000, Portugal Telecom s share capital is mainly owned by private shareholders. On 30 June 2007, the Portuguese State owned, directly or indirectly, 7.75% of the total ordinary shares and all of the A Shares (Note 40.1) of Portugal Telecom.

The shares of Portugal Telecom are traded on the Euronext Lisbon Stock Exchange and on the New York Stock Exchange.

b) Corporate purpose

#### **Continued operations**

Portugal Telecom Group is engaged in rendering a comprehensive range of telecommunications services in Portugal and abroad, including Brazil.

In Portugal, fixed line services are rendered by PT Comunicações, SA (PT Comunicações), under the provisions of the Concession Agreement entered into with the Portuguese State on 20 March 1995 in accordance with Decree-Law 40/95, for an initial period of thirty years, subject to renewal for subsequent periods of fifteen years. On 11 December 2002, according to the terms of the Modifying

Agreement to the Concession Contract, PT Comunicações acquired the property of the Basic Network of Telecommunications and Telex ( Basic Network ).

Data transmission services are rendered through PT Prime - Soluções Empresariais de Telecomunicações e Sistemas, SA ( PT Prime ), which is also an Internet Service Provider ( ISP ) for large clients.

ISP services for residential clients are rendered through PT.com - Comunicações Interactivas, SA (PT.com), which also provides services relating to the conception, design and exhibit of publicity and information space on Internet portals.

Mobile services in Portugal are rendered by TMN - Telecomunicações Móveis Nacionais, SA ( TMN ), under a GSM license granted by the Portuguese State in 1992 (period of 15 years), renewed in 2006 until 16 March 2022, and a UMTS license obtained in 19 December 2000 (period of 15 years).

In Brazil, the Group renders mobile telecommunications services through Brasilcel NV (Brasilcel or Vivo), a joint venture incorporated in 2002 by Portugal Telecom (through PT Móveis, SGPS, SA - PT Móveis) and Telefónica (through Telefónica Móviles, SA) to join the mobile operations of each group. Currently, Brasilcel, through its company Vivo, SA, provides mobile services in the Brazilian states of São Paulo, Paraná, Santa Catarina, Rio de Janeiro, Espírito Santo, Bahia, Sergipe, Rio Grande do Sul, and eleven states in the Midwestern and Northern regions of Brazil. On July 2007, Vivo has signed a stock purchase agreement with Telpart Participações S.A. (Telpart) to acquire control of Telemig Celular Participações S.A. (Telemig Participações) and Tele Norte Celular Participações S.A. (Tele Norte Participações), mobile operators in the Brazilian State of Minas Gerais and in the region of Amazónia.

### **Discontinued operations**

PT Multimédia - Serviços de Telecomunicações e Multimédia, SGPS, SA (PT Multimedia) is the Group s subsidiary for multimedia operations. Through its subsidiary TV Cabo Portugal, SA (TV Cabo), PT Multimedia renders cable and satellite television services and voice and internet access services in mainland Portugal, Madeira and Azores. PT Multimedia also renders other multimedia services in Portugal, namely the editing and selling of DVD and movies through Lusomundo Audiovisuais, SA (Lusomundo Audiovisuais) and the distribution and exhibition of movies through Lusomundo Cinemas, SA (Lusomundo Cinemas). At the last Annual General Meeting of Portugal Telecom held on 27 April 2007, it was approved the free allotment (spin-off) of all ordinary shares of PT Multimedia held by Portugal Telecom to its shareholders. Pursuant to this decision, the assets, liabilities and results of this business were presented in the consolidated financial statements under the caption Discontinued operations (Note 19).

The consolidated financial statements for the six months period ended 30 June 2007 were approved by the Board of Directors and authorized for issue on 21 September 2007.

## 2. Basis of presentation

Consolidated financial statements are presented in Euros, which is the currency of the majority of the Portugal Telecom s operations. Financial statements of foreign subsidiaries are translated to Euros according to the accounting principles described in Note 3.q).

The consolidated financial statements of Portugal Telecom are prepared under International Financial Reporting Standards (IFRS) as adopted by the European Union (EU), and include all interpretations of the International Financial Reporting Interpretation Committee (IFRIC) as at 30 June 2007. For Portugal Telecom, there are no differences between IFRS as adopted by the EU and IFRS published by the International Accounting Standards Board.

Consolidated financial statements have been prepared assuming the continuity of operations, based on the accounting records of all subsidiaries (Exhibit I).

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses during the reported periods (Note 3).

#### a) Consolidation principles

#### **Controlled entities**

Portugal Telecom has fully consolidated the financial statements of all controlled entities. Control is achieved where the Group has the majority of the voting rights or has the power to govern the financial and operating policies of an entity. In any case, where the Group does not have the majority of the voting rights but in substance controls the entity, the financial statements of the entity are fully consolidated (See Exhibit I).

The interest of any third party in the equity and net income of fully consolidated companies is presented separately in the consolidated balance sheet and consolidated income statement, under the caption Minority interests (Note 20).

Losses applicable to the minorities in excess of the minority s interest in the subsidiary s equity are allocated against the interest of the Group, except to the extent that the minority has a binding obligation and is able to make an additional investment to cover the losses. Any future gains reported by the subsidiary are allocated against the interest of the Group, until the excess losses recognised by the Group are covered.

From 1 January 2004, assets, liabilities and contingent liabilities of an acquired subsidiary are measured at fair value at acquisition date. Any excess amount to the identifiable net assets is recognised as goodwill. If the acquisition cost is lower than the fair value of identifiable net assets acquired, the difference is recognised as a gain in the net income for the period the

acquisition occurs. Minority interests are presented proportionally to the fair value of identifiable net assets.

The results of subsidiaries acquired or disposed during the period are included in the consolidated income statement from the effective date of the acquisition or up to the effective date of disposal, as appropriate.

All intra-group transactions, balances, income and expenses are eliminated in the consolidation process. Gains obtained in intra-group transactions are also eliminated in the consolidation process.

Where necessary, adjustments are made to the financial statements of subsidiaries to adjust their accounting policies in line with those adopted by the Group.

#### Interests in joint ventures

Portugal Telecom has proportionally consolidated the financial statements of jointly controlled entities beginning on the date the joint control is effective. Under this method, assets, liabilities, income and expenses of the entity are added, on a proportional basis, to the corresponding consolidated caption. Financial investments are classified as jointly controlled entities if the joint control agreement clearly demonstrates the existence of joint control.

All transactions and balances with jointly controlled entities are eliminated to the extent of the Group s interest in the joint venture.

Jointly controlled entities are presented in Exhibit III.

### Investments in associates

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policies of the entity but not to control or jointly control those policies.

Financial investments in associated companies are accounted for under the equity method (Exhibit II). Under this method, investments in associated companies are carried in the consolidated balance sheet at cost, adjusted periodically for the Group s share in the results of the associated company, recorded as part of financial results under the caption Equity in earnings and losses of associated companies (Note 30). In addition, financial investments are adjusted for any impairment losses that may occur.

Losses in associated companies in excess of the cost of acquisition are not recognised, except where the Group has assumed any commitment to cover those losses.

Any excess of the cost of acquisition over the Group s share of the net fair value of the identifiable assets, liabilities and contingent liabilities of the associate recognised at the date of

acquisition is recorded as goodwill. The goodwill is included within the carrying amount of the investment and is assessed annually for impairment as part of the investment. If the acquisition cost is lower than the fair value of identifiable net assets, the difference is recorded as a gain in the net income for the period the acquisition occurs.

Dividends received from associated companies are recorded as a reduction in the value of financial investments.

Profits and losses occurring in transactions with associated companies are eliminated to the extent of the Group s interest in the associate, and recorded against the corresponding financial investment.

#### Non-current assets held for sale and disposal groups

Non-current assets and disposal groups are classified as held for sale or as discontinued operation when the asset or the group of assets will be disposed of, by sale or otherwise, together as a group in a single transaction, and liabilities directly associated with those assets will be transferred in the transaction. This condition is regarded as met, only when: (i) the subject transaction is highly probable and the asset or group of assets are available for immediate sale or to be transferred in its present condition; (ii) the Group has assumed a commitment to the subject of transaction; and (iii) the transaction is expected to be completed within one year. Non-current assets classified as held for sale are measured at the lower of the assets previous carrying amount or the fair value less costs to sell.

#### Goodwill

Goodwill represents the excess of the cost of acquisition over the Group s interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary, jointly controlled or associated entity recognised at the date of acquisition, in accordance with IFRS 3. Considering the exception of IFRS 1, the Group used the provisions of IFRS 3 only for acquisitions that occurred after 1 January 2004. Goodwill related to acquisitions made up to 1 January 2004 was recorded at the carrying amount of those acquisitions as of that date, and is subject to annual impairment tests thereafter.

Goodwill related to foreign investments is carried at the reporting currency of the investment, being translated to Euros at the exchange rate prevailing at the balance sheet date. Exchange gains or losses are recognised in the Statement of Recognised Income and Expenses under the caption Cumulative foreign currency translation adjustments .

Goodwill related to associated companies is recognised under the caption Investments in group companies (Note 30) and goodwill related to subsidiaries and jointly controlled entities is recognized under the caption Intangible assets (Note 32). Goodwill is not amortised, but tested,

on an annual basis, for impairment losses, which are recognised in net income in the period they occur, and cannot be reversed in a subsequent period.

On disposal of a subsidiary, jointly controlled entity or associate, the goodwill allocated to that investment is included in the determination of the gain or loss on disposal.

#### b) Changes in the consolidated Group

During 2006 the main change in the consolidation Group was the inclusion of Mobile Telecommunications Limited (MTC), following the acquisition of a 34% stake in the share capital of this company in September 2006. In connection with this transaction, Portugal Telecom entered into an agreement with the remaining shareholders of MTC, under which Portugal Telecom has the power to set and control the financial and operating policies of this company. Accordingly, Portugal Telecom consolidated MTC s assets, liabilities and results as from the date the control has been transferred. PT s consolidated financial statements include MTC s assets and liabilities as at 30 June 2007 and 31 December 2006 and its results in the six months period ended 30 June 2007.

During the first half of 2007, there were no significant changes in the consolidated Group.

# 3. Summary of significant accounting policies, judgments and estimates

### a) Current classification

Assets to be realized and liabilities to be settled within one year from the date of the balance sheet are classified as current.

### **b)** Inventories

Inventories are stated at average acquisition cost. An adjustment to the carrying value of inventories is recognised when the net realizable value is lower than the average cost, recorded in net income of the period the loss occurs under the caption Cost of products sold. Usually these losses are related to technological obsolescence and lower rotation.

#### c) Tangible assets

Tangible assets are stated at acquisition cost, net of accumulated depreciation, accumulated impairment losses, if any, and investment subsidies. Acquisition cost includes: (1) the amount paid to acquire the asset; (2) direct expenses related to the acquisition process; and (3) the estimated cost of dismantling or removal of the assets (Notes 3.g and 38). Under the exception of IFRS 1, revaluation of tangible assets made in accordance with Portuguese legislation applying monetary indices, prior to 1 January 2004, was not adjusted and was included as the deemed cost of the asset for IFRS purposes.

Tangible assets are depreciated on a straight-line basis from the month they are available for use, during its expected useful life. The amount of the asset to be depreciated is reduced by any residual estimated value. The depreciation rates correspond to the following estimated average economic useful lives:

	Years
Buildings and other constructions	3 - 50
Basic equipment:	
Network installations and equipment	4 - 20
Switching equipment	5 - 10
Telephones, switchboards and other	5 - 10
Submarine cables	15 - 20
Satellite stations	15
Other telecommunications equipment	3 - 10
Other basic equipment	4 - 20
Transportation equipment	4 - 8
Tools and dies	4 - 10
Administrative equipment	3 - 10
Other tangible fixed assets	3 - 10

Estimated losses resulting from the replacement of equipments before the end of their economic useful lives are recognised as a deduction to the corresponding asset s carrying value, against results of the period, as well as any impairment of these assets. The cost of recurring maintenance and repairs is charged to net income as incurred. Costs associated with significant renewals and betterments are capitalized if any future economic benefits are expected and those benefits can be reliably measured. Depreciation periods correspond to the period of the expected benefits.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the assets and is recognised in the income statement under the caption Losses and gains on disposals of fixed assets, net when occurred.

#### d) Intangible assets

Intangible assets are stated at acquisition cost, net of accumulated amortisation and accumulated impairment losses, if any. Intangible assets are recognised only if any future economic benefits are expected and those benefits as well as the cost of the asset can be reliably measured.

Intangible assets include mainly goodwill (Note 2.a), telecommunications licenses and related rights and software licenses.

Internally-generated intangible assets, namely research and development expenditures, are recognised in net income when incurred. Development expenditures can only be recognised initially as an intangible asset if the Company demonstrates the ability to complete the project and put the asset in use or make it available for sale.

Intangible assets, except goodwill, are amortised on a straight-line basis from the month they are available for use, during the following periods:

Telecommunications licenses:

	Band A and Band B licenses held by Vivo	Period of the license
	Property of the Basic Network held by PT	Period of the concession (until 2025)
	Comunicações	
	UMTS license owned by TMN	Period of the license (until 2015)
Software licenses		3 - 6
Other intangible assets		3 - 8

As a result of the application of the purchase price allocation methodology to the acquisition of MTC, undertaken at the end of 2006, Portugal Telecom has identified an intangible asset related to the agreement entered into with the other shareholders of MTC, which allows Portugal Telecom to control

this company. This agreement does not have a definite useful life and therefore this intangible asset is not amortized but is subject to annual impairment tests.

#### e) Investment property

Investment property includes primarily buildings and land held to earn rentals and/or capital appreciation, and not for use in the normal course of the business (exploration, service render or sale).

Investment property is stated at its acquisition cost plus transaction costs and reduced by accumulated depreciation and accumulated impairment losses, if any. Expenditures incurred (maintenance, repairs, insurance and real estate taxes) and any income obtained are recognised in income statement of the period.

#### f) Impairment of tangible and intangible assets, excluding goodwill

The Group performs impairment tests for its tangible and intangible assets if any event or change results in an indication of impairment. In case of any such indication, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. The primary cash-generating units identified in the Group correspond to the wireline, mobile and multimedia (classified as a discontinued operation) businesses in Portugal and mobile in Brazil. The recoverable amount is the higher of fair value less cost to sell and value in use. In assessing fair value less cost to sell, the amount that could be received from an independent entity is considered, reduced by direct costs related with the sale. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risk specific to the asset.

If the recoverable amount of an asset is estimated to be less than its carrying amount, an impairment loss is recognised immediately in the profit and loss statement.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior periods. A reversal of an impairment loss is recognised immediately in net income.

### g) Provisions and contingent liabilities

Provisions are recognised when the Group has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where any of the above

mentioned criteria does not exist, or is not accomplished, the Group discloses the event as a contingent liability, unless the cash outflow is remote.

Provisions for restructuring are only recognised if a detail and formal plan exists and if the plan is communicated to the related parties.

Provisions for dismantling and removal costs are recognised from the day the assets are in use and if a reliable estimate of the obligation is possible (Notes 3.c) and 38). The amount of the provision is discounted, being the corresponding effect of time recognised in net income, under the caption Net interest expense.

Provisions are updated on the balance sheet date, considering the best estimate of the Group s management.

### h) Pension benefits

Under several defined benefit plans, PT Comunicações, PT Sistemas de Informação, SA (PT SI) and DCSI Dados, Comunicações e Soluções Informáticas, Lda (DCSI) are responsible to pay to a group of employees a pension or a pension supplement. In order to fund these obligations, various pension funds were incorporated by PT Comunicações (Note 9.1).

The amount of the Group s liabilities with respect to pensions and pension supplements is estimated based on actuarial valuations, using the Projected Unit Credit Method . The Group has elected to apply the option in IAS 19 to recognise actuarial gains and losses directly in shareholders equity.

Prior years service gains or losses related to vested rights are recognised when they occur and those related to unvested rights are recognised on a straight-line basis until they become vested, which usually corresponds to the retirement date.

Pension and pension supplement liabilities stated in the balance sheet correspond to the difference between the Projected Benefit Obligation (PBO) related to pensions deducted by the fair value of pension fund assets and any prior years service gains or losses not yet recognised.

Contributions made by the Group to defined contribution pension plans are recognised in net income when incurred.

### i) Post retirement health care benefits

Under a defined benefit plan, PT Comunicações, PT SI and DCSI are responsible to pay, after the retirement date, health care expenses to a group of employees and relatives. This health care plan is managed by Portugal Telecom - Associação de Cuidados de Saúde (PT-ACS). In 2004, the Group established PT Prestações - Mandatária de Aquisições e Gestão de Bens, SA (PT Prestações) to manage an autonomous fund to finance these obligations (Note 9.2).

The amount of the Group s liabilities with respect to these benefits after retirement date is estimated based on actuarial valuations, using the Projected Unit Credit Method . The Group has elected to apply the option in IAS 19 to recognise actuarial gains and losses directly in shareholders equity.

Prior years service gains or losses related to vested rights are recognised when occur. Otherwise they are recognised on a straight-line basis until they become vested, which usually corresponds to the retirement date.

Accrued post retirement health care liabilities stated in the balance sheet correspond to the present value of obligations from defined benefit plans, deducted by the fair value of fund assets and any prior years service gains or losses not yet recognised.

### j) Pre-retirement, early retirement and suspended employees

The Group recognizes a liability for the payment of salaries up to the date of retirement and for pensions, pension supplements and health care expenses after that date, in relation to all employees that are under a suspended contract agreement, or that have pre-retired or early retired. This liability is recognised in the net income under the caption Curtailment costs, net when the Group signed the suspended contracts, or allows for pre-retirement or early retirement (Note 9).

### k) Grants and subsidies

Grants and subsidies from the Portuguese Government and from the European Union are recognised at fair value when the receivable is probable and the Company can comply with all requirements of the subsidy s program.

Grants and subsidies to training and other operating activities are recognised in net income when the related expenses are recognised.

Grants and subsidies to acquire assets are deducted from the carrying amount of the related assets.

### 1) Financial assets and liabilities

Financial assets and liabilities are recognised on the Group s balance sheet when the Group becomes a party to the contractual provisions of the instrument.

#### (i) Loans and receivables (Notes 24 and 25)

Trade receivables, loans granted and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as receivables or loans granted.

Trade receivables do not have any implicit interest and are presented at nominal value, net of allowances for estimated non-recoverable amounts, which are computed basically based on (a) the aging of the receivables and (b) the credit profile of specific customers.

#### (ii) Investments (Note 31)

Financial investments, excluding controlled entities, associated entities and interests in joint ventures, are classified as: held to maturity, available for sale or financial assets carried at fair value through profit and loss.

Held to maturity investments are classified as non-current assets, except for those whose maturity date occurs within the next 12 months from the balance sheet date. This caption includes all investments with a defined maturity if the Group intends and has the ability to hold them until that date. **Available for sale investments** are those related to listed shares held by the Group that are traded in a quoted market and for which the Company does not have a strategic interest. Available for sale investments are classified as non-current assets (Note 31). Portugal Telecom carries **financial assets at fair value through profit and loss** for those investments held specifically for trading purposes.

All acquisitions and disposals of these investments are recognised on the date the agreement or contract is signed, independently of the settlement date. Investments are initially recognised by their acquisition cost, including any expenses related to the transaction.

Subsequent to the initial recognition, available for sale investments are measured at fair value through equity, except for available for sale investments not listed in any active market and where an estimate of fair value is not reliable which are recognised at acquisition cost, net of any impairment losses. On disposal of an impaired or an available for sale investment, accumulated changes in the fair value of the investment previously recognised in equity are transferred to net income.

Held to maturity investments are recognised at acquisition cost, net of any impairment losses.

#### (iii) Financial liabilities and equity instruments (Note 34)

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

Equity instruments issued by the Group are recognised based on the proceeds, net of any costs of issuance.

Exchangeable bonds issued by Portugal Telecom are recognised as compound instruments, comprising the following elements: (i) the present value of the debt, estimated using the prevailing market interest rate for similar non-convertible debt and recorded under debt liabilities; and (ii) the fair value of the embedded option for the holder to convert the bond into equity, recorded

directly in shareholders equity. As of the balance sheet date, the debt component is recognised at amortised cost.

#### (iv) Bank loans (Note 34)

Bank loans are recognised as a liability based on the related proceeds, net of any transaction cost. Interest cost, which is computed based on the effective interest rate and including premiums, is recognised when incurred.

#### (v) Accounts payable - trade (Note 35)

Trade payables are recognised at nominal value, which is substantially similar to their fair value.

#### (vi) Derivative financial instruments and hedge accounting (Note 41)

The activities of the Group are primarily exposed to financial risks related with changes in foreign currency exchange rates and changes in interest rates. The Group s policy is to contract derivative financial instruments to hedge those risks, subject to analysis and Board approval.

Derivative financial instruments are initially measured at fair value on the contract date, and are remeasured to fair value at subsequent reporting dates.

#### Hedge accounting

The provisions and requirements of IAS 39 must be met in order to qualify for hedge accounting.

Changes in the fair value of derivative financial instruments classified as fair value hedges are recognised in net income of the period, together with the changes in the value of the covered assets or liabilities related with the hedged risk.

The effective portion of the changes in fair value of derivative financial instruments classified as cash flow hedges is recognised directly in shareholders equity, and the ineffective portion is recognised as financial results. When changes in the value of the covered asset or liability are recognised in net income, the corresponding amount of the derivative financial instrument previously recognised under Hedge accounting is transferred to net income.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting under the provisions of IAS 39.

Changes in fair value of derivative financial instruments that, in accordance with internal policies, were contracted to economically hedge an asset or liability but do not comply with the

provisions and requirements of IAS 39 to be accounted for as hedges, are classified as derivatives held for trading and recognised in net income.

#### (vii) Treasury shares (Note 40)

Treasury shares are recognised as a deduction to shareholders equity, under the caption Treasury shares at acquisition cost, and gains or losses obtained in the disposal of those shares are recorded under Accumulated earnings.

Equity swaps on own shares that include an option exercisable by Portugal Telecom for physical settlement are recognised as a financial liability and are accounted for as an acquisition of treasury shares on the inception date of the contract.

#### (viii) Cash and cash equivalents and short term investments (Note 23)

Cash and cash equivalents comprise cash on hand and demand bank deposits. Short term investments comprise short term highly liquid investments, due within three months or less from the date of acquisition that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

In the consolidated cash flow statement, cash and cash deposits also includes overdrafts recognised under the caption Short-term debt .

#### (ix) Qualified Technological Equipment transactions

In previous years, the Company entered into certain Qualified Technological Equipment transactions (QTE), whereby some telecommunications equipment was sold to certain foreign entities. Simultaneously, those foreign entities entered into leasing contracts with respect to the equipment with special purpose entities, which entered into conditional sale agreements to resell the related equipment to the Company. The Company maintains the legal possession of this equipment.

These transactions correspond to a sale and lease-back transaction, and the equipment continued to be recorded on the Company s consolidated balance sheet. The Company obtained the majority of the economic benefits of the special purpose entities, and therefore those entities were fully consolidated in the Company s financial statements. Consolidated non-current assets include an amount equivalent to the proceeds of the sale of the equipment (Note 29), and non-current liabilities include the future payments under the leasing contract (Note 39). As at the balance sheet date, those amounts are measured at fair value.

Up-front fees received from this transaction are recognised in net income on a straight-line basis during the period of the contracts.

### m) Own work capitalized

Certain internal costs (materials, work force and transportation) incurred to build or produce tangible assets are capitalized only if:

the tangible assets are identifiable;

the tangible assets will generate future economic benefits which can be reliably estimated; and

development expenses can be reliably measured.

The amounts capitalized are deducted from the corresponding operating costs incurred and no internally generated margin is recognised. When any of the above mentioned criteria is not met, the expense is recognised in net income.

Financial costs are not capitalised and expenses incurred during investigation are recognised in net income when incurred.

#### n) Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases (Note 12). The classification of leases depends on the substance of the transaction and not on the form of the contract.

Assets acquired under finance leases and the corresponding liability to the lessor, are accounted for using the finance method, in accordance with the lease payment plan (Note 34). Interest included in the rents and the depreciation of the assets are recognised in net income in the period they occur.

Under operating leases, rents are recognised on a straight-line basis during the period of the lease (Note 13).

### o) Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax. Income tax is recognised in accordance with IAS 12.

Portugal Telecom and PT Multimedia have adopted the tax consolidation regime in Portugal (currently known as the special regime for the taxation of groups of companies). The provision for income taxes is determined on the basis of the estimated taxable income for all the companies in which they hold at least 90% of the share capital and that are domiciled in Portugal and subject to Corporate Income Tax (IRC). The remaining Group companies not covered by the tax consolidation regimes of Portugal Telecom and PT Multimedia are taxed individually based on their respective taxable income, at the applicable tax rates.

The tax currently payable is based on taxable income for the period, and the deferred tax is based on differences between the carrying amounts of assets and liabilities of the financial statements and the

corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method.

Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are recognised to the extent that it is reasonably likely that taxable income will be available against which deductible temporary differences can be used, or when there are deferred tax liabilities whose reversal is expected in the same period in which the deferred tax assets are reverse. The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that is no longer probable that sufficient taxable income will be available to allow for all or part of the asset to be recovered.

Deferred tax is charged to net income, except when it relates to items charged or credited directly to shareholders equity, in which case the deferred tax is also recognised directly in shareholders equity.

### p) Revenue recognition

Revenues from fixed line telecommunications are recognised at their gross amounts when services are rendered. Billings for these services are made on a monthly basis throughout the month. Unbilled revenues or revenues not billed by other operators but accrued or incurred as of the date of the financial statements are recorded based on estimates. Differences between accrued amounts and the actual unbilled revenues, which ordinarily are not significant, are recognised in the following period.

Revenues from international telecommunications services are divided with the operators in the country in which calls are terminated based on traffic records of the country of origin and rates established in agreements with the various telecommunications operators. The operator of the country of origin of the traffic is responsible for crediting the operator of the destination country and, if applicable, the operators of the transit countries.

Revenues from telephone line rentals are recognised as an operating lease in the period to which they apply, under the caption Other revenues .

Revenues from ISP services result essentially from monthly subscription fees and telephone traffic when the service is used by customers. These revenues are recognised when the service is rendered.

Advertising revenues from telephone directories and related costs are recognised in the period in which the directories are effective. PT Comunicações has a contract with Páginas Amarelas whereby the latter is responsible for production, publishing and distribution of PT Comunicações s telephone directories, as well as for selling advertising space in the directories. The total cost to be paid by PT Comunicações for such services is set at a fixed 64% of its gross revenues from the sale of advertising space in telephone directories. Revenues from the sale of advertising space are invoiced

directly by PT Comunicações to its corporate clients during the one-year advertising period. These revenues are recognized in earnings on a monthly basis during the period for the respective directory.

Revenues from mobile telephony services result essentially from the use of the wireless network, by customers or other operators. The moment in which revenues are recognised and the corresponding caption are as follows:

Nature of the revenue	Caption	Moment of recognition
Use of the network	Services rendered	In the month the service is rendered
Interconnection fees	Services rendered	In the month the service is rendered
Roaming	Services rendered	In the month the service is rendered
Pre-paid cards	Services rendered	When the service is rendered
Terminal equipment and accessories	Sales	When the sale occurs

Revenues from bundling services or products are allocated to each of its components based on its fair value and are recognised separately in accordance with the methodology adopted to each component.

Revenues from the Pay-TV, Broadband and Telephony business segment of PT Multimedia result essentially from and are recognised as follows: (i) monthly subscription fees for the use of the service are recognised in the period the service is rendered; (ii) advertising placed on the cable television channels are recognised in the period the advertising is placed; (iii) rental of equipment is recognised in the period it is rented; and (iv) sale of equipment is recognised at the moment of sale.

Revenues from the exhibition of films result from the sale of cinema tickets, and revenues from the distribution of films result from the sale to other cinema operators of distribution rights acquired by Lusomundo Audiovisuais from film producers and distributors. These revenues are recognised in the period of the exhibition or in the period of the sale of the rights.

### q) Foreign currency transactions and balances

Transactions denominated in foreign currencies are translated to Euros at the exchange rates prevailing at the time the transactions are made. At the balance sheet date, assets and liabilities denominated in foreign currencies are adjusted to reflect the exchange rates prevailing at such date. The resulting gains or losses on foreign exchange transactions are recognised in net income. Exchange differences on non-monetary items, including goodwill, and on monetary items representing an extension of the related investment and where settlement is not expected in the foreseeable future, are recognized directly in shareholders equity under the caption. Foreign currency translation adjustments , and included in the Statement of Recognised Income and Expenses.

The financial statements of subsidiaries operating in other countries are translated to Euros, using the following exchange rates:

Assets and liabilities at exchange rates prevailing at the balance sheet date;

Profit and loss items at average exchange rates for the reported period;

Cash flow items at average exchange rates for the reported period, where these rates approximate the effective exchange rates (and in the remaining cases, at the rate effective on the day the transaction occurred); and

Share capital, reserves and retained earnings at historical exchange rates.

The effect of translation differences is recognised in shareholders equity under the caption Foreign currency translation adjustments and included in the Statement of Recognised Income and Expenses.

The Group adopted the exception under IFRS 1 relating to cumulative translation adjustments as of 1 January 2004 and transferred this amount from Foreign currency translation adjustments to Accumulated earnings. As from 1 January 2004, the Group has been recognizing all translation adjustments directly in shareholders equity and therefore these amounts are transferred to net income only if and when the related investments are disposed of.

### r) Borrowing costs

Borrowing costs related to loans are recognised in net income when incurred. The Group does not capitalise any borrowing costs related to loans to finance the acquisition, construction or production of any asset.

#### s) Cash flow statement

The consolidated statement of cash flows is prepared under IAS 7, using the direct method. The Group classifies all highly liquid investments purchased, with original maturity of three months or less, as cash and cash equivalents. The Cash and cash equivalents item presented in the statement of cash flows also includes overdrafts, classified in the balance sheet under Short-term debt .

Cash flows are classified in the statement of cash flows according to three main categories, depending on their nature: (1) operating activities; (2) investing activities; and (3) financing activities. Cash flows from operating activities include primarily collections from clients, payments to suppliers, payments to employees, payments relating to post retirement benefits and net payments relating to income taxes and indirect taxes. Cash flows from investing activities include primarily the acquisitions and disposals of investments in associated companies, dividends received from associated companies and purchase and sale of property, plant and equipment. Cash flows from financing activities include primarily

borrowings and repayments of debt, payments of lease rentals, payments relating to interest and related expenses, acquisition and sale of treasury shares and payments of dividends to shareholders.

### t) Subsequent events (Note 47)

Events that occur after the balance sheet date that could influence the value of any asset or liability as of that date are considered when preparing the financial statements for the period. Those events are disclosed in the notes to the financial statements, if material.

#### Critical judgments and estimates

In preparing the financial statements and accounting estimates herein, management has made use of its best knowledge of past and present events and used certain assumptions in relation to future events. The most significant accounting estimates reflected in the consolidated financial statements, are as follows:

Useful lives of tangible and intangible assets;

Recognition of provisions and adjustments;

Definition of actuarial assumptions for the assessment of post retirement liabilities;

Goodwill impairment analysis; and

Assessment of fair value of financial instruments.

Estimates used are based on the best information available during the preparation of consolidated financial statements, although future events, neither controlled by the Company nor foreseeable by the Company, could occur and have an impact on the estimates. Changes to the estimates used by management, that occur after the date of the consolidated financial statements are recognised in net income, in accordance with IAS 8, using a prospective methodology.

The main estimates used by management are included in the corresponding notes to the consolidated financial statements.

### 4. Changes in accounting policies and estimates

### Consolidated financial statements

During the first half of 2007, no changes occurred in the accounting policies used by the Group, when compared to those ones used in 2006.

### 5. Exchange rates used to translate foreign currency financial statements

As at 30 June 2007 and 31 December 2006, assets and liabilities denominated in foreign currencies were translated to Euros using the following exchange rates:

Currency	Code	30 Jun 2007	31 Dec 2006
Argentine peso	ARS	4.1726	4.0474
Australian dollar	AUD	1.5885	1.6691
Botswana pula	BWP	8.3752	7.9313
Brazilian real	BRL	2.6024	2.8118
British pound	GBP	0.674	0.6715
Canadian dollar	CAD	1.4245	1.5281
Cape Verde Escudo	CVE	110.2650	110.2650
CFA franc	XOF	655.9570	655.9570
Chinese Yuan Renmimbi	CNY	10.2816	10.2793
Danish krone	DKK	7.4422	7.456
Hong Kong dollar	HKD	10.5569	10.2409
Hungarian forint	HUF	246.1500	251.7700
Japanese yen	JPY	166.6300	156.9300
Kenyan shilling	KES	90.2134	91.6632
Macao pataca	MOP	10.8736	10.5481
Moroccan dirham	MAD	11.1811	11.1354
Mozambique metical	MZN	35.1900	34.4700
Namibian dollar	NAD	9.5531	9.2124
Norwegian krone	NOK	7.9725	8.2380
São Tomé Dobra	STD	18,178.3	17,222.3
South African rand	ZAR	9.5531	9.2124
Swedisk krone	SEK	9.2525	9.0404
Swiss franc	CHF	1.6553	1.6069
Ugandan shilling	UGX	2,145.9	2,292.2
USDollar	USD	1.3505	1,317

During the first half of 2007 and 2006, income statements of subsidiaries expressed in foreign currencies were translated using the following average exchange rates to the Euro:

Currency	Code	2007	2006
Argentine peso	ARS	4.1295	3.7961
Botswana pula	BWP	8.296	6.8988
Brazilian real	BRL	2.7218	2.6925
Cape Verde Escudo	CVE	110.2650	110.2650
CFA franc	XOF	655.9570	655.9570
Chinese Yuan Renmimbi	CNY	10.2805	9.8721
Hungarian forint	HUF	250.3783	260.5600
Kenyan shilling	KES	91.2021	89.2365
Macao pataca	MOP	10.7391	9.8224
Moroccan dirham	MAD	11.1524	10.989
Mozambique metical	MZN	35.1150	30.8875
Namibian dollar	NAD	9.5768	7.7668
São Tomé Dobra	STD	17,825.7	14,971.4
Swiss franc	CHF	1.6341	1.5613
Ugandan shilling	UGX	2,279.7	1,887.6
USDollar	USD	1.3344	1.2292

### 6. Revenues

Consolidated revenues by reportable segment in the first half of 2007 and 2006, are as follows:

	2007	2006
Wireline (Note 7.a)	936,211,293	991,049,705
Services rendered (Note 3.p)	901,932,468	966,441,864
Sales (i)	20,691,799	14,774,550
Other revenues (ii)	13,587,026	9,833,291
Domestic Mobile - TMN (Note 7.b)	690,144,062	685,959,001
Services rendered (Note 3.p)	631,745,842	627,879,251
Sales (i)	54,459,699	53,738,418
Other revenues (ii)	3,938,521	4,341,332
Brazilian Mobile - Vivo (Note 7.c)	1,140,307,875	1,014,402,164
Services rendered (Note 3.p)	1,032,962,270	855,281,771
Sales (i)	88,006,160	135,942,368
Other revenues (ii)	19,339,445	23,178,025
Other businesses (iii)	189,132,032	114,275,731
Services rendered	181,102,120	107,191,741
Sales	4,310,852	3,828,902
Other revenues	3,719,060	3,255,088
	2,955,795,262	2,805,686,601

(i) These captions include mainly the sales of terminal equipment of the wireline business, namely fixed telephones and modems (internet access), and terminal mobile equipments of TMN and Vivo.

(ii) Other revenues include mainly the benefits from contractual penalties imposed to customers, rentals of equipment and of other own infra-structures, and revenues resulting from consultancy projects.

(iii) This caption is related to services rendered and sales of companies not included in reportable segments, including mainly Mobitel (call center operation in Brazil), MTC (mobile operator in Namíbia) and Cabo Verde Telecom (telecommunications operator).

Consolidated revenues in the first half of 2007 and 2006 by geographic area, are as follows:

	2007	2006
	1 (75 150 27)	1 710 700 (10
Portugal	1,675,159,376	1,712,780,618
Brazil	1,172,873,049	1,045,621,625
Other countries	107,762,837	47,284,358
	2,955,795,262	2,805,686,601

### 7. Segment reporting

Portugal Telecom s primary basis of business segmentation is related to the nature of the services rendered and the type of technology used by its operating companies. This is the manner in which the Board of Directors oversee and control the business and also the manner in which financial information is internally organized and communicated. Accordingly, the business segments from the continuing operations as at 30 June 2007 and 2006 are as follows:

a. Wireline (including Retail, Wholesale and Data and Corporate);

- b. Domestic Mobile (TMN); and
- c. Brazilian Mobile (Vivo).

The Wireline segment includes PT Comunicações, PT Prime, PT.com and PT Corporate.

In relation to the mobile businesses, Portugal Telecom has identified two different business segments, the Domestic Mobile and Brazilian Mobile , due to the differences between licenses and technologies of both. In terms of technology, GSM/UMTS is the technology used by TMN, while CDMA is the main technology used by Vivo. Also, the telecommunications markets in Portugal and Brazil are substantially different in terms of economic and regulatory environment, classes of customers, suppliers and marketing strategies, which support PT s decision to establish the two different businesses.

Portugal Telecom s secondary basis of segmentation is geographical, under which it distinguishes three segments:

- a. Portugal;
- b. Brazil; and
- c. Other countries.

Segment information for the six-month periods ended 30 June 2007 and 2006 is presented below.

#### a) Wireline

Income statement of this reportable segment for the six months periods ended 30 June 2007 and 2006 are as follows:

	2007	2006
REVENUES		
Services rendered - external customers (Note 6)	901,932,468	966,441,864
Services rendered - inter-segment	50,825,491	58,998,144
Sales - external customers (Note 6)	20,691,799	14,774,550
Sales - inter-segment	218,157	53,121
Other revenues - external customers (Note 6)	13,587,026	9,833,291
Other revenues - inter-segment	5,672,701	3,362,109
	992,927,642	1,053,463,079
COSTS, EXPENSES, LOSSES AND (INCOME)		
Wages and salaries	126,808,645	138,976,823
Post retirement benefits (i)	(17,431,420)	23,798,000
Direct costs	172,366,091	172,447,918
Costs of products sold	18,416,713	15,878,587
Marketing and publicity	15,124,750	20,027,214
Support services	58,389,791	72,404,401
Supplies and external services	107,411,832	105,436,514
Indirect taxes	3,925,001	3,170,801
Provisions and adjustments	1,894,826	14,454,523
Depreciation and amortisation	162,664,049	170,876,102
Work force reduction program costs	83,824,850	13,100,398
Net gains on disposals of fixed assets (ii)	10,784,444	(1,649,857)
Other costs, net	12,083	3,048,633
	744,191,655	751,970,057
Income before financial results and taxes	248,735,987	301,493,022
Net interest income	1,073,613	(2,307,630)
Net foreign currency exchange losses (gains)	322,126	350,021
Net losses/(gains) on financial assets	(808,399)	(491,395)
Net other financial expenses	684.843	341,315
	1,272,183	(2,107,689)
Income before taxes	247,463,804	303,600,711
Minus: Income taxes	69,462,496	85,657,342
Net income	178,001,308	217,943,369

(i) The change in this caption is primarily related to the recognition of prior years service gains of Euro 37,245,920 in the first half of 2007 and Euro 14,642,000 in the first half of 2006, and to the reduction in the service cost following the reduction in healthcare benefits introduced at the end of 2006 (Note 9).

(ii) In the first half of 2007, this caption includes approximately Euro 11 million related to the write-off of certain fixed assets (Note 33).

Total assets and liabilities of this segment as at 30 June 2007 and 31 December 2006 are as follows:

	30 Jun 2007	31 Dec 2006
Assets	3,889,498,555	4,203,333,498
Liabilities	2,743,649,029	3,152,213,639

Capital expenditures in tangible and intangible assets for this reportable segment for the first half of 2007 and 2006 were Euro 105 million and Euro 100 million, respectively.

As at 30 June 2007 and 2006, the total staff in the wireline business was 6,979 and 7,723 employees, respectively.

#### b) Domestic Mobile - TMN

Income statement of this reportable segment for the six months periods ended 30 June 2007 and 2006 are as follows:

	2007	2006
REVENUES		
Services rendered - external customers (Note 6)	631,745,842	627,879,251
Services rendered - inter-segment	34,796,609	33,823,374
Sales - external customers (Note 6)	54,459,699	53,738,418
Sales - inter-segment	2,677,103	137,249
Other revenues - external customers (Note 6)	3,938,521	4,341,332
Other revenues - inter-segment	519,451	29,553
	728,137,225	719,949,177
COSTS, EXPENSES, LOSSES AND (INCOME)		
Wages and salaries	25,425,663	29,213,826
Direct costs	137,278,831	144,947,347
Costs of products sold	72,112,191	72,691,825
Marketing and publicity	12,707,316	11,560,365
Support services	20,244,058	15,880,520
Supplies and external services	113,582,589	109,889,061
Indirect taxes	14,206,783	13,726,481
Provisions and adjustments	5,165,082	3,267,757
Depreciation and amortisation	106,057,175	108,244,796
Work force reduction costs	608,143	
Net losses on disposals of fixed assets	669,233	794,946
Other costs	1,165,819	410,061
	509,222,883	510,626,985
Income before financial results and taxes	218,914,342	209,322,192
Net interest income (i)	(6,429,767)	(1,624,931)
Net foreign currency exchange losses (gains)	74,779	477,936
Equity in losses of affiliated companies, net	825	6,979
Net other financial expenses	444,170	417,634
······································	(5,909,993)	(722,382)
Income before taxes	224,824,335	210,044,574
Minus: Income taxes	59,778,910	57,291,556
Net income	165,045,425	152,753,018

(i) The increase in net interest income is related to the increase in cash flow generated by TMN in the last two years.

Total assets and liabilities of this segment as at 30 June 2007 and 31 December 2006 are as follows:

	30 Jun 2007	31 Dec 2006
Assets	2,443,799,020	2,496,628,387
Liabilities	1,209,065,940	1,205,928,371

Capital expenditures in tangible and intangible assets for this reportable segment for the first half of 2007 and 2006 were Euro 71 million and Euro 51 million, respectively.

As at 30 June 2007 and 2006, the total staff in this segment was 1,126 and 1,165 employees, respectively.

#### c) Brazilian Mobile

Income statement of this reportable segment for the six months periods ended 30 June 2007 and 2006 are as follows:

	2007	2006
REVENUES		
Services rendered - external customers (Note 6) (i)	1,032,962,270	855,281,771
Sales - external customers (Note 6)	88,006,160	135,942,368
Other revenues - external customers (Note 6)	19,339,445	23,178,025
Other operating revenues - inter-segment	7,161	(41,158)
	1,140,315,036	1,014,361,006
COSTS, EXPENSES, LOSSES AND (INCOME)		
Wages and salaries	63,552,168	58,613,111
Direct costs (i)	195,047,393	79,164,207
Costs of products sold	190,753,812	200,662,711
Marketing and publicity	32,101,304	36,165,310
Support services	83,755,833	82,123,483
Supplies and external services	161,639,361	174,329,807
Indirect taxes	71,795,969	62,825,901
Provisions and adjustments (ii)	66,960,585	122,840,131
Depreciation and amortisation	243,074,432	255,317,965
Net losses (gains) on disposals of fixed assets	1,203,319	264,108
Other costs	1,404,096	3,406,715
	1,111,288,272	1,075,713,449
Income before financial results and taxes	29,026,764	(61,352,443)
	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(01,002,110)

Net interest expense (iii)	34,767,271	49,351,405
Net foreign currency exchange gains	(3,729,277)	(8,170,513)
Net losses (gains) on financial assets	2,591,368	(776,760)
Net other financial expenses (iv)	9,859,898	17,361,589
	43,489,260	57,765,721
Income before taxes	(14,462,496)	(119,118,164)
Minus: Income taxes	105,731	(422,307)
Net income	(14,568,227)	(118,695,857)

(ii) The reduction in this caption is mainly explained by (1) the impact of a one-off provision recorded in the first half of 2006 (Euro 30 million) related to billing problems following the migration to a unified platform, and also (2) a lower level of provisions related to subscription fraud and premature insolvency.

(iii) The reduction in net interest expenses is primarily related to the decrease in the average net debt of Vivo in the first half of 2007, as compared with the same period of last year.

(iv) The reduction in this caption is primarily explained by financial taxes incurred in the first half of 2006 related to Vivo s debt restructuring occurred in that period.

Capital expenditures in tangible and intangible assets for this reportable segment for the first half of 2007 and 2006 were Euro 105 million and Euro 115 million, respectively.

A summarized balance sheet of 50% of the assets and liabilities of Vivo as at 30 June 2007 and 31 December 2006 is presented below:

	30 Jun 2007	31 Dec 2006
Current assets	901,633,264	902,752,315
Intangible assets	2,342,948,980	2,245,254,964
Tangible assets	1,159,993,903	1,131,810,840
Deferred taxes	384,794,302	351,507,323
Other non-current assets	155,420,624	142,454,925
Total assets	4,944,791,073	4,773,780,367
Current liabilities	997,810,831	1,059,188,211
Medium and long-term debt	494,198,334	517,255,183
Other non-current liabilities	106,197,539	87,071,963
Total liabilities	1,598,206,704	1,663,515,357

As at 30 June 2007 and 2006, the total staff in this segment (50% of Vivo) was 2,747 and 2,884 employees, respectively.

#### d) Reconciliation of revenues, net income and assets

<sup>(</sup>i) The increase in services rendered and in direct costs is primarily explained by the termination of the partial Bill & Keep interconnection regime in Brazil, which led to the gross recognition of interconnection revenues and costs (Note 10).

In the first half of 2007 and 2006, the reconciliation between revenues of reportable segments and consolidated revenues is as follows:

	2007	2006
Total relating to reportable segments	2,861,379,903	2,787,773,262
Total relating to other businesses (i)	326,761,626	234,087,923
Elimination of intragroup revenues	(232,346,267)	(216,174,584)
Total consolidated revenues	2,955,795,262	2,805,686,601

(i) The increase in this caption is mainly related to the consolidation of MTC from September 2006, which contributed with Euro 57 million to PT s consolidated operating revenues in the first half of 2007, and to the improvement in operating revenues from Cabo Verde Telecom of Euro 10 million.

In the first half of 2007 and 2006, the reconciliation between net income of reportable segments and consolidated net income, is as follows:

	2007	2006
Total relating to reportable segments	328,478,506	252,000,530
Total relating to other businesses (i)	20,199,526	(22,203,635)
Other items not included in reportable segments:		
Net interest expense related with loans obtained at group level	(61,439,621)	(65,241,665)
Net foreign currency exchange gains (losses)	(697,069)	(5,714,447)
Net gains (losses) on financial assets (ii)	144,167,144	(14,070,018)
Equity accounting in earnings of affiliated companies	52,870,367	45,618,942
Income tax not included in reportable segments (iii)	(11,751,263)	207,921,504
Consolidated net income	471,827,590	398,311,211

(i) The improvement in this caption is mainly related to the income before financial results and taxes of MTC in the first half of 2007 amounting to Euro 24 million, a company that was only acquired in September 2006.

(ii) In the first half of 2007, this caption includes primarily (a) the gain of Euro 35,698,600 (Note 16) related to the disposal of the investment in Banco Espírito Santo, (b) the gain of Euro 77,428,725 (Note 41) related to the change in the fair value of the equity swaps over PT Multimedia shares up to its settlement date, and (c) the gain of Euro 31,247,010 (Note 16) related to the financial settlement of equity swaps over own shares.

(iii) In the first half of 2006, this caption includes mainly (a) the recognition of a tax credit amounting to Euro 53 million (Note 18) related to the liquidation of a subsidiary, and (b) a gain of Euro 142 million (Note 18) resulting from the reduction of deferred tax liabilities following the adoption by the Company of the voluntary taxation regime for certain gains on the disposals of investments made in previous years, whose taxation was deferred at that time in accordance with the tax legislation.

As at 30 June 2007 and 31 December 2006, the reconciliation between assets of reportable segments and consolidated assets is as follows:

	30 Jun 2007	31 Dec 2006
Total assets relating to reportable segments (i)	11,278,088,648	12,625,567,751
Total assets relating to discontinued operations (Note 19)	1,105,918,714	
Total assets relating to other businesses and eliminations (ii)	529,758,144	894,074,388
Other items not included in reportable segments:		
Investments in group companies and other investments (iii)	493,161,176	585,838,311
Goodwill (Note 32)	61,946,719	65,768,850
Total consolidated assets	13,468,873,401	14,171,249,300

(i) As at 31 December 2006, this caption includes Euro 1,151,825,499 related to PT Multimédia segment, which as at 30 June 2007 was recognized as a discontinued operation.

(ii) The decrease in this caption is primarily related to the reduction on the short-term investments held by the Group, as explained in Note 23.

(iii) The reduction in this caption is primarily explained by the sale of the investment in Banco Espírito Santo, which as at 31 December 2006 amounted to Euro 95,340,000 (Note 31).

As at 30 June 2007 and 31 December 2006, the reconciliation between liabilities of reportable segments and consolidated liabilities is as follows:

	30 Jun 2007	31 Dec 2006
Total liabilities relating to reportable segments (i)	5,550,921,673	6,572,770,085
Total liabilities relating to discontinued operations (Note 19)	549,665,191	
Total liabilities relating to other businesses and eliminations	(309,990,308)	(252,389,174)
Other items not included in reportable segments:		
Gross debt	4,789,554,874	4,744,830,451
Total consolidated liabilities	10,580,151,430	11,065,211,362

(i) As at 31 December 2006, this caption includes Euro 551,112,718 related to PT Multimédia segment, which as at 30 June 2007 was recognized as a discontinued operation.

Total assets, liabilities, tangible assets and intangible assets by geographic area as at 30 June 2007 and 31 December 2006 and capital expenditures for tangible and intangible assets in the first half of 2007 and 2006 are as follows:

	30 Jun 07				First half of 2007 Capital expenditures
	Total assets	Total liabilities	Tangible assets	Intangible assets	for tangible and intangible assets
Portugal	7,892,699,937	5,784,996,080	2,278,477,833	726,610,615	180,613,345
Brazil	5,132,657,134	1,626,736,990	1,174,419,061	2,348,205,216	108,350,343
Other (i)	443,516,330	3,168,418,360	113,395,326	90,461,260	17,866,341
	13,468,873,401	10,580,151,430	3,566,292,220	3,165,277,091	306,830,029
		31 De	ec 06		First half of 2006 Capital expenditures
	Total	31 De Total	ec 06 Tangible		First half of 2006 Capital expenditures for tangible and
	Total assets			Intangible assets	Capital expenditures
Portugal		Total	Tangible	Intangible assets 1,148,693,900	Capital expenditures for tangible and
Portugal Brazil	assets	Total liabilities	Tangible assets	U	Capital expenditures for tangible and intangible assets
U	assets 8,754,295,771	<b>Total</b> <b>liabilities</b> 6,131,463,187	Tangible assets 2,685,753,152	1,148,693,900	Capital expenditures for tangible and intangible assets 158,815,282

<sup>(</sup>i) As at 30 June 2007, assets and liabilities of other geographic areas included Euro 98,218,912 and Euro

<sup>3,088,702,898</sup> respectively, related to PT Finance, the group finance subsidiary incorporated in the Netherlands. The

assets of PT Finance correspond mainly to short-term investments and the liabilities correspond mainly to loans obtained in financial markets, which are then used to finance the Company s businesses primarily in Portugal. As at 31 December 2006, assets and liabilities of other geographic areas include Euro 195,242,342 and Euro 3,158,205,855 respectively, related to PT Finance.

### 8. Wages and salaries

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Salaries	257,572,543	270,478,520
Employee Benefits	49,903,307	46,182,128
Health care	6,544,743	5,551,374
Social care	2,154,424	2,820,946
Learning	2,952,584	3,943,892
Insurance	2,194,042	2,234,235
Other	1,291,544	1,018,645
	322,613,187	332,229,740

### 9. Post retirement benefits

#### 9.1. Pension benefits

As referred to in Note 3.h, PT Comunicações is responsible for the payment of pensions and pension supplements to retired, suspended and active employees. These liabilities, which are estimated based on actuarial valuations, are as follows:

a) Retirees and employees of Telecom Portugal ( Plan CGA ) hired prior to 14 May 1992, or who were retired on that date, are entitled to receive a pension benefit from PT Comunicações. Employees hired after that date are covered by the general Portuguese government social security system. Suspended employees are also entitled to receive a benefit payment equal to 90% of salary prior to leaving service (with an annual increase in some cases).

b) Retirees and employees of TLP hired prior to 23 June 1994 are entitled to receive a pension supplement from PT Comunicações, which complements the pension paid by the Portuguese social security system. Pre-retired employees are also entitled to receive benefit payments (equal to 25% to 80% of their base salaries at the time of pre-retirement) until they reach the Portuguese social security retirement age. After that date, these former employees become entitled to the pension supplement. Suspended employees are also entitled to receive a benefit payment normally equal to 90% of salary prior to leaving service (with an annual increase in some cases).

c) Retirees and employees of TDP hired prior to 23 June 1994 are entitled to receive a pension supplement from PT Comunicações, which complements the pension paid by the Portuguese social security system. Pre-retired employees are also entitled to receive benefit payments (equal to 25% to 80% of their base salaries at the time of the

pre-retirement) until they reach the Portuguese social security retirement age. After that date, these employees have the right to this pension supplement. Suspended employees are also entitled to receive a benefit payment normally equal to 90% of salary prior to leaving service (with an annual increase in some cases).

d) Retirees and employees of Companhia Portuguesa Rádio Marconi, SA (Marconi, a company merged into PT Comunicações in 2002) hired prior to 1 February 1998 are entitled to a pension

benefit from Caixa Marconi and to two different supplemental pension benefits (Marconi Fundo de Melhoria and Marconi Complementary Fund). Employees hired by PT Comunicações or any of its predecessor companies after the dates indicated above are not entitled to these benefits, as they are covered by the general Portuguese government social security system.

e) On retirement, PT Comunicações pays a lump sum gratuity of a fixed amount which depends on the length of service completed by the employee.

PT SI and DCSI employees who were transferred from PT Comunicações and Marconi and were covered by any of the pension plans described above maintain the right to such benefits.

The actuarial valuations for these plans, as at 30 June 2007 and 2006 and as at 31 December 2006, were computed based on the projected unit credit method and considered the following actuarial assumptions and rates:

	30 Jun 07	31 Dec 06	30 Jun 06
Rate of return on long-term fund assets	6.00%	6.00%	6.00%
Pensions liabilities discount rate	5.25%	4.75%	5.00%
Salaries liabilities discount rate	4.75%	4.25%	4.25%
Salary growth rate	2.25%	2.25%	3.00%
Pension growth rate	1.75%	1.75%	2.00%
Inflation rate	1.75%	1.75%	2.00%

The discount rate for pension liabilities was computed based on long-term yield rates of high-rating bonds as of the balance sheet date for maturities comparable to those liabilities.

The rate of return on long-term fund assets was estimated based on historical information on the return of portfolio assets, the expected portfolio in future years (defined in accordance with the expected maturity of the liabilities) and certain financial market performance indicators usually considered in market analysis.

Salary growth rate was established considering a 50 bp yield above inflaction. This assumption is in line with PT Comunicações policy for wages and salaries.

The demographic assumptions considered as at 30 June 2007 and 2006 and 31 December 2006 were as follows:

Mortality table:

Employees (while in active service):	
Males	AM (92)
Females	AF (92)
Pensioners:	
Males	PA (90)m adjusted
Females	PA (90)f adjusted

Disability table: Swiss Reinsurance Company

Turnover of employees: Nil

Demographic assumptions considered by Portugal Telecom are based on mortality tables generally accepted for actuarial valuation purposes, with these tables being periodically adjusted to reflect the mortality experience occurred in the closed universe of the plan participants.

During the first half of 2007 Dec-Law 187/2007 was published, which introduced some changes to pension formulas in order to guarantee the long-term financial sustainability of the Portuguese social security system. These changes are also applied to some of PT Comunicações plans, which led to a reduction in the total pension liability. In addition, PT Comunicações reduced the benefits granted under the same pension plans. The impact of the above mentioned changes to benefits, reduced PT s pension liability by Euro 42,776,920, of which Euro 37,245,920 was recognized as a prior year service gain, since it was related to vested rights, and the remaining Euro 5,531,000 was related to unvested rights and therefore was deferred up to the retiment date (Note 3.h).

Based on the actuarial studies, the benefit obligation and the fair value of the pension funds as at 30 June 2007 and 31 December 2006 are as follows:

	30 Jun 07	31 Dec 06
Projected benefit obligation:		
Pension and pension supplements	2,825,499,466	3,073,825,333
Salaries and gratuities to pre-retired and suspended employees	991,516,038	997,670,254
	3,817,015,504	4,071,495,587
Pension funds assets at fair value	(2,458,206,970)	(2,263,925,000)
Unfunded pension obligations	1,358,808,534	1,807,570,587
Prior years service gains (i)	5,531,000	
Present value of unfunded pension obligations (Note 9.3)	1,364,339,534	1,807,570,587

(i) This caption refers to the component of the prior years service gain resulting from the changes in the benefits granted under pension plans introduced during the first half of 2007, related to unvested rights. This amount will be recognized in earnings during the estimated period in which those benefits will be earned by employees (15 years).

As at 30 June 2007 and 31 December 2006, the portfolio of pension funds was as follows:

	<b>30 Jun 07</b>		31	Dec 06
	Amount	%	Amount	%
Equities (i)	1,183,656,703	48.2%	1,024,536,020	45.3%
Bonds	784,189,484	31.9%	726,262,119	32.1%
Property (ii)	178,842,867	7.3%	264,172,280	11.7%
Cash, treasury bills, short-term stocks and other current				
assets	311,517,916	12.7%	248,954,581	11.0%
	2,458,206,970	100.0%	2,263,925,000	100.0%

<sup>(</sup>i) As at 30 June 2007 and 31 December 2006, this caption includes investments in PT shares and in shares of related parties, as follows:

	30 Jun 2007		31 Dec 2006	
	Number of shares	Amount	Number of shares	Amount
Banco Espírito Santo	11,204,497	184,650,111	13,107,904	178,529,652
Telefónica	7,631,820	126,230,303	8,928,305	143,924,277
Portugal Telecom	3,315,892	33,921,575	3,887,262	38,250,658
		344,801,989		360,704,587

(ii) As at 30 June 2007, this caption includes certain properties that have been rented to PT Group companies, which represent approximately 89% of the value of property investments held by the funds.

During the first half of 2007 and 2006, the movement in the plan assets was as follows:

	2007	2006
Opening balance of the plan assets	2,263,925,000	2,200,172,000
Actual return on assets	112,255,000	26,591,000
Payments of benefits	(71,450,000)	(66,893,000)
Contributions made by the Company	148,919,970	46,795,000
Participants contributions	4,557,000	1,938,000
Closing balance of the plan assets	2,458,206,970	2,208,603,000

A summary of the components of the net periodic pension cost recorded in the first half of 2007 and 2006 is presented below:

	2007	2006
Service cost	6,963,000	11,268,000
Interest cost	91,907,520	87,533,000
Expected return on plan assets	(72,247,000)	(65,404,000)
Prior years service gains	(37,245,920)	(14,642,000)
Sub total (Note 9.5)	(10,622,400)	18,755,000
Curtailment costs (Note 9.5)	79,540,451	11,961,800
Pensions cost	68,918,051	30,716,800

Actuarial gains and losses resulting essentially from changes in actuarial assumptions or differences between those actuarial assumptions and actual data are recognised directly in shareholders equity. During the first half of 2007 and 2006, the movement in accumulated net actuarial losses was as follows:

	2007	2006
Opening balance (Note 40.6)	1,404,159,583	1,653,137,579
Change in actuarial assumptions (Note 9.6)	(208,920,016)	(247,027,288)
Differences between actual data and actuarial assumptions (Note 9.6):		
Pension benefit obligation related	(38,100,994)	
Asset related	(40,008,000)	38,813,524
Closing balance (Note 40.6)	1,117,130,573	1,444,923,815

During the first half of 2007, the change in actuarial assumptions corresponds to the effect of the increase in the discount rate from 4.75% to 5.25% for pension liabilities and from 4.25% to 4.75% for salary liabilities, reflecting the evolution of market yields. In the first half of 2006, the change in actuarial assumptions corresponds to the effect of the the increase in the discount rate from 4.5% to 5.0% for pension liabilities and from 3.5% to 4.25% for salary liabilities.

#### 9.2. Health care benefits

As referred to in Note 3.i, PT Comunicações is responsible for the payment of post retirement health care benefits to certain active employees, suspended employees, pre-retired employees, retired employees and their eligible relatives. Health care services are rendered by PT-ACS, which was incorporated with the only purpose of managing the Company s Health Care Plan.

This plan sponsored by PT Comunicações includes all employees hired by PT Comunicações until 31 December 2003 and by Marconi until 1 February 1998. Certain employees of PT SI and DCSI who were transferred from PT Comunicações are also covered by this health care plan.

The financing of the Health Care Plan in assured by defined contributions made by participants to PT-ACS and the remainder by PT Comunicações, which incorporated an autonomous fund in 2004 for this purpose.

In the second half of 2006, PT Comunicações made some changes to the Health Care Plan in order to maintain its long-term sustainability and financing. These changes included mainly a reduction in the amount that PT Comunicações pays for each medical act and an increase in participants contributions (from 1.7% of salary in 2007 until 2.1% of salary in 2009), with these effects leading to a reduction in health care benefit obligations at the end of 2006 and to a reduction in future service costs.

In addition, in December 2006 PT Comunicações and SNS agreed to terminate the Protocol entered into in 2004 related to the Health Care Plan. In connection with this Protocol, SNS paid to PT Comunicações an annual amount per participant, and PT Comunicações paid the health care expenses incurred by its participants in SNS s hospitals network. Historically, this Protocol presented a deficit situation for PT Comunicações, with this trend being included in the unfunded health care benefit obligations.

The actuarial valuations for these plans, as at 30 June 2007 and 2006 and 31 December 2006, were computed based on the projected unit credit method and considered the following actuarial assumptions and rates:

	30 Jun 07	31 Dec 06	30 Jun 06
Rate of return on long-term fund assets	6.00%	6.00%	6.00%
Health care liabilities discount rate	5.25%	4.75%	5.00%
Health care cost trend rate:			
Next four years	3.50%	3.50%	3.50%
Years thereafter	2.75%	2.75%	3.00%
Salary growth rate	2.25%	2.25%	3.00%
Inflation rate	1.75%	1.75%	2.00%

The discount rate for health care liabilities was computed based on long-term yield rates of high-rating bonds as of the balance sheet date for maturities comparable to those liabilities.

The rate of return on long-term fund assets was estimated based on historical information on the return of portfolio assets, the expected portfolio in future years (defined in accordance with the expected maturity of the liabilities) and certain financial market performance indicators usually considered in market analysis.

Health care cost trend rate was estimated based on specific indicators for this sector and historical information, with the long-term rate being computed also based on the inflation rate.

The demographic assumptions considered as at 30 June 2007 and 2006 and 31 December 2006 were as follows:

Mortality table:

Employees (while in active service):	
Males	AM (92)
Females	AF (92)
Pensioners:	
Males	PA (90)m adjusted
Females	PA (90)f adjusted

Disability table: Swiss Reinsurance Company

Turnover of employees: Nil

Demographic assumptions considered by Portugal Telecom are based on mortality tables generally accepted for actuarial valuation purposes, with these tables being periodically adjusted to reflect the mortality experience occurred in the closed universe of the plan participants.

Based on the actuarial studies, the benefit obligation and the fair value of health care funds as at 30 June 2007 and 31 December 2006 are as follows:

	30 Jun 07	31 Dec 06
Accumulated health care benefit obligation	462,434,851	491,102,185
Plan assets at fair value	(589,507,421)	(644,224,704)
Excessive funding of pension obligations	(127,072,570)	(153,122,519)
Prior years service gains (i)	17,967,000	19,062,000
Present value of excessive funding of pension obligations (Note 9.3)	(109,105,570)	134,060,519

(i) This caption refers to the component of the prior years service gain resulting from the changes in the health care plan occurred at the end of 2006 related to those benefits that are not yet vested. This amount will be recognized in earnings during the estimated period in which those benefits will be earned by employees (18 years).

As at 30 June 2007 and 31 December 2006, the portfolio of the Company s autonomous fund to cover post retirement health care benefit obligations was as follows:

	30 Jun 07		31 Dec 06	
	Amount	%	Amount	%
Equities	250,080,443	42.4%	289,205,401	44.9%
Bonds	247,638,188	42.0%	260,860,332	40.5%
Cash, treasury bills, short-term stocks and other current assets	91,788,790	15.6%	94,158,971	14.6%
	589,507,421	100.0%	644,224,704	100.0%

During the first half of 2007 and 2006, the movement in the plan assets was as follows:

	2007	2006
Opening balance of the plan assets	644,224,704	315,576,000
Actual return on assets	20,507,000	(7,588,000)
Refund of expenses paid on account by PT Comunicações	(75,224,283)	
Contributions made by PT Comunicações		300,000,000
Closing balance of the plan assets	589,507,421	607,988,000

A summary of the components of the net periodic post retirement health care cost in the first half of 2007 and 2006 is presented below:

	2007	2006
Service cost	1,366,184	3,530,500
Interest cost	11,443,000	20,123,000
Expected return on plan assets	(18,971,000)	(18,468,000)
Prior years service gains	(514,000)	
Sub total (Note 9.5)	(6,675,816)	5,185,500
Curtailment costs (Note 9.5)	2,435,000	483,000
	(4.240.816)	5.668.500

Actuarial gains and losses, resulting essentially from changes in actuarial assumptions or differences between those actuarial assumptions and actual data, are computed periodically by the actuary and are recognised directly in shareholders equity. During the first half of 2007 and 2006, the movements in accumulated net actuarial losses were as follows:

	2007	2006
Opening balance (Note 40.6)	246,438,253	316,875,470
Change in actuarial assumptions (Note 9.6)	(33,044,160)	(65,075,012)
Differences between actual data and actuarial assumptions (Note 9.6):		
Assets related	(1,536,000)	26,056,000
Closing balance (Note 40.6)	211,858,093	277,856,458

During the first half of 2007, the change in actuarial assumptions corresponds to the effect of the increase in the discount rate from 4.75% to 5.25%. During the first half of 2006, the change in actuarial assumptions corresponds to the effect of the increase in the discount rate from 4.5% to 5.0%.

#### 9.3. Responsibilities for post retirement benefits

The movements occurred in the responsibilities for post retirement benefits during the year ended 31 December 2006 and the six months period ended 30 June 2007 were as follows:

	Pension benefits	Health care benefits	
	(Nota 9.1)	(Nota 9.2)	Total
Balance as at 31 December 2005	2,038,652,313	597,231,431	2,635,883,744
Changes in consolidation perimeter (i)	1,270,982	1,241,684	2,512,666
Net periodic pension cost/(gain)	44,653,706	(116,768,684)	(72,114,978)
Work force reduction program costs	197,304,200	11,609,762	208,913,962
Termination of Protocol with SNS		(220,417,000)	(220,417,000)
Payments and contributions	(225,332,618)	(336,520,495)	(561,853,113)
Net actuarial gains	(248,977,996)	(70,437,217)	(319,415,213)
Balance as at 31 December 2006	1,807,570,587	(134,060,519)	1,673,510,068
Net periodic pension cost/(gain) (Note 9.5)	(10,622,400)	(6,675,816)	(17,298,216)
Work force reduction program costs (Note 9.5)	79,540,451	2,435,000	81,975,451
Payments, contributions and refunds (Note 9.4)	(225,120,094)	63,775,925	(161,344,169)
Net actuarial losses (Note 9.6)	(287,029,010)	(34,580,160)	(321,609,170)
Balance as at 30 June 2007	1,364,339,534	(109,105,570)	1,255,233,964

(i) In 2006, this caption relates to the accrued post retirement liability of DCSI, a company acquired during 2006.

Certain post retirement benefit plans have a surplus position, therefore according to IAS 19 they should be presented in the balance sheet separately from those plans with a deficit position. As at 30 June 2007 and 31 December 2006, net post retirement obligations were recognized in the balance sheet as follows:

	30 Jun 07	31 Dec 06
Plans with a deficit position:		
Pensions	1,376,343,328	1,807,570,587
Healthcare	2,253,688	
	1,378,597,016	1,807,570,587
Plans with a surplus position:		
Pensions	(12,003,794)	
Healthcare	(111,359,258)	(134,060,519)
	(123,363,052)	(134,060,519)
	1,255,233,964	1,673,510,068

#### 9.4. Cash flow relating to pension plans

During the first half of 2007 and 2006, the payments and contributions regarding post retirement benefits were as follows:

	2007	2006
Pension benefits		
Contributions to the funds	148,919,970	46,795,000
Payments of salaries to pre-retired and suspended employees	76,200,124	72,191,222
Sub total (Note 9.3)	225,120,094	118,986,222
Health care benefits		
Refund of expenses paid on account by PT Comunicações	(75,224,283)	
Payments to PT ACS	11,448,358	15,624,844
Contributions to the fund		300,000,000
Sub total (Note 9.3)	(63,775,925)	315,624,844
	161,344,169	434,611,066

#### 9.5. Post retirement benefit costs

In the first half of 2007 and 2006, post retirement benefit costs and net work force reduction program costs were as follows:

	2007	2006
Post retirement benefits:		
Pension benefits (Notes 9.1 and 9.3)	(10,622,400)	18,755,000
Health care benefits (Notes 9.2 and 9.3)	(6,675,816)	5,185,500
	(17,298,216)	23,940,500
Curtailment costs, net		
Work force reduction program		
Pensions (Notes 9.1 and 9.3)	79,540,451	11,961,800
Health care (Notes 9.2 and 9.3)	2,435,000	483,000
Termination payments	2,457,541	12,604,191
	84,432,992	25,048,991

The impact of an increase (decrease) by 1% in the rate of return on long-term fund assets would have led to a decrease (increase) of post retirement benefit costs in the six months period ended 30 June 2007 by approximately Euro 15 million, related to the increase (decrease) in expected return on assets.

#### 9.6. Net actuarial gains

In the first half of 2007 and 2006, the net actuarial gains recorded in the Statement of Recognised Income and Expenses were as follows:

	2007	2006
Changes in actuarial assumptions		
Pension benefits (Notes 9.1 and 9.3)	(208,920,016)	(247,027,288)
Health care benefits (Notes 9.2 and 9.3)	(33,044,160)	(65,075,012)
	(241,964,176)	(312,102,300)
Differences between actual data and actuarial assumptions		
Pension benefits (Notes 9.1 and 9.3)	(78,108,994)	38,813,524
Health care benefits (Notes 9.2 and 9.3)	(1,536,000)	26,056,000
	(79,644,994)	64,869,524
	(321,609,170)	(247,232,776)

#### **10. Direct costs**

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Telecommunications costs (i) (ii)	344,483,092	231,866,909
Directories (Note 3.p)	34,597,305	38,455,787
Leasings of sites (ii)	28,020,346	26,674,992
Other	21,004,491	15,650,233
	428,105,234	312,647,921

(i) The increase in telecommunications costs is mainly related to the termination of the partial Bill & Keep interconnection regime in Brazil (Note 7.c).

(ii) During the six months periods ended 30 June 2007 and 2006, these captions include costs related to operating leases of capacity totaling Euro 56,918,252 and Euro 51,381,065, respectively (Note 13).

#### 11. Costs of products sold

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Costs of products sold	278,148,006	284,755,630
Increases in adjustments for inventories (Note 38)	160,377	1,229,539
Reductions in adjustments for inventories (Note 38)	(1,941,543)	(123)
	276,366,840	285,985,046

#### 12. Supplies and external services

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Commissions	124,433,647	134,211,842
Specialized work	83,741,521	81,192,220
Maintenance and repairs	79,443,110	72,500,309
Operating leases (Note 13)	28,998,192	30,313,018
Electricity	37,974,812	33,432,322
Communications	10,462,792	10,785,243
Installation and removal of terminal equipment	9,040,425	7,955,624
Travelling	6,018,494	6,845,345
Surveillance and security	7,151,484	6,627,357
Fuel, water and other fluids	5,693,670	5,756,388
Office material	4,769,493	4,953,600
Insurance	4,565,765	6,237,138
Transportation	4,908,485	5,087,522
Cleaning expenses	4,327,875	4,135,646
Other	47,363,591	43,071,630
	458,893,356	453,105,204

#### 13. Operating leases

During the six months periods ended 30 June 2007 and 2006, operating lease costs were recognised in the following captions:

	2007	2006
Direct costs - capacity (Note 10)	56,918,252	51,381,065
Supplies and external services (Note 12) (i)	28,998,192	30,313,018
	85,916,444	81,694,083

(i) This caption is mainly related to rentals of property and leases of transportation equipment.

As at 30 June 2007, the Company s obligations under operating lease contracts mature as follows:

Short-term	121,701,385
Second half of 2008	28,375,291
2009	52,002,085
2010	42,551,962

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2011	36,018,636
First half of 2012	17,093,468
Second half of 2012 and following periods	124,004,570
	421,747,397

#### 14. Indirect taxes

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Spectrum fees (i)	61,088,789	55,094,881
Value added tax	11,228,025	15,796,575
Other indirect taxes (ii)	25,024,258	19,047,760
	97,341,072	89,939,216

(i) This caption includes primarily spectrum fees from Vivo and TMN, which in the first half of 2007 amounted to Euro 46 million and Euro 14 million, respectively, while in the same period of last year amounted to Euro 41 million and Euro 13 million, respectively.

(ii) This caption includes mainly indirect taxes from Vivo related to Fust (fund to facilitate the general access to telecommunications services) and Funtel (National Telecommunications Fund), as well as other municipal, federal and state taxes in Brazil.

#### 15. Other costs, net

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Donations	3,128,542	4,728,049
Tax fines	505,065	646,676
Other (i)	11,302,436	14,785,643
	14,936,043	20,160,368

<sup>(</sup>i) During the six months periods ended 30 June 2007 and 2006, this caption includes mainly expenses incurred by Portugal Telecom amounting to respectively Euro 7 million and Euro 13 million, related to the tender offer launched against Portugal Telecom by Sonaecom in the first half of 2006.

#### 16. Losses and (gains) on financial assets

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Derivatives (i)	(104,450,608)	11,616,497
Disposal of the investment in Banco Espírito Santo (Notes 7.d, 18 and 31)	(35,698,600)	
Real estate investments (ii)	(403,019)	(161,112)
Other, net (iii)	(1,831,948)	1,346,478
	(142,384,175)	12,801,863

(i) In the first half of 2007 and 2006, this caption includes respectively net gains of Euro 73,203,598 and net losses of Euro 20,024,647, related to changes in the fair value of derivative financial instruments classified

as held for trading (Note 41). In addition, this caption also includes a gain of Euro 31,247,010 (Notes 7.d, 40.3 and 43.f) recorded in the first half of 2007 related to the financial settlement of equity swaps over 48,810,043 own shares (Note 40.3), and a gain of Euro 8,408,150 recorded in the first half of 2006 related to dividends obtained by PT on the equity swap over PT Multimedia s shares.

(ii) This caption includes gains related to rents received from real estate rented to third parties, net of the amortization of these assets (Note 31).

(iii) In the first half of 2007, this caption includes mainly a gain of Euro 2,632,000 related to dividends received from Banco Espirito Santo (Note 43.e). In the first half of 2006, this caption includes primarily a cost of Euro 1,136,737 related to the devaluation of the Iris Capital Fund, and includes also a gain of Euro 1,344,000 related to dividends received from Banco Espirito Santo (Note 43.e).

#### 17. Net other financial expenses

During the six months periods ended 30 June 2007 and 2006, this caption consists of:

	2007	2006
Bank commissions and expenses	12,975,010	15,912,018
Other	4,922,145	13,750,091
	17,897,155	29,662,109

#### 18. Income taxes

From 1 January 2007, Portugal Telecom and its subsidiaries located in Portugal are subject to Corporate Income Tax (IRC) at a rate of 25%, which is increased up to a maximum of 1.5% of collectible profit through a municipal tax, leading to an aggregate tax rate of approximately 26.5%. In 2006, the Corporate Income Tax was increased up to 10%, leading to an aggregate tax rate of approximately 27.5%. In calculating taxable income, to which the above tax rate is applied, non-tax-deductible amounts are added to or subtracted from book entries. These differences between book and taxable entries can be temporary or permanent.

Portugal Telecom and PT Multimedia adopted the tax consolidation regime for groups of companies, which apply to all companies in which they hold at least 90% of the capital stock and that comply with Article 63 of the Portuguese Corporate Income Tax Law. Income taxes from the tax consolidation of PT Multimédia is presented in the consolidated income statement under the capiton Discontinued operations (Note 19).

In accordance with Portuguese tax legislation, income tax returns are subject to review and adjustment by the tax authorities during the period of four calendar years (five years for social security, and ten years for the contributions made with respect to the years before 2001), except when there are tax losses, tax benefits were granted, or when tax inspections, claims or appeals are in progress, in which case the time periods are extended or suspended. The Board of Directors of Portugal Telecom, based on information from its tax advisors, believes that any adjustment which may result from such

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reviews or adjustments, as well as other tax contingencies, would not have a material impact on the consolidated financial statements as at 30 June 2007, except for the situations where provisions have been recognised (Note 38).

#### a) Deferred taxes

During the six months periods ended 30 June 2007 and 2006, the movements in deferred tax assets and liabilities were as follows:

	Balance	Changes in the consolidation	Net Income	Accumulated	Foreign currency translation		Balance
	31 Dec 2006	perimeter (i)	(ii)	earnings	adjustments	Other	30 Jun 2007
Deferred tax assets							
Accrued post-retirement liability	443,480,168		(25,616,738)	(85,226,430)			332,637,000
Tax losses carryforward (iii)	272,545,978	(73,229,713)	(1,249,472)		15,980,495		214,047,288
Provisions and adjustments	112,663,562	(14,931,534)	(6,154,558)		4,199,365		95,776,835
Additional contribution to pension funds	203,542,091		(4,518,650)				199,023,441
Financial instruments	13,224,001		(911,828)		(64,884)		12,247,289
Other	121,551,354	(956,783)	(862,817)		9,875,258	(40,928)	129,566,084
	1,167,007,154	(89,118,030)	(39,314,063)	(85,226,430)	29,990,234	(40,928)	983,297,937
Deferred tax liabilities							
Revaluation of fixed assets	14,342,405	(29,169)	(726,413)				13,586,823
Gains on disposals of investments	3,176,409		(231,394)				2,945,015
Financial instruments and investments							
available for sale	11,660,352		(4,310,612)	(7,349,740)			
Other	61,198,651		(7,531,848)		(657,537)		53,009,266
	90,377,817	(29,169)	(12,800,267)	(7,349,740)	(657,537)		69,541,104
		(89,088,861)	(26,513,796)	(77,876,690)	30,647,771	(40,928)	

(i) Changes in the consolidation perimeter are primarily related to deferred tax asssets and liabilities from PT
 Multimedia, which as at 30 June 2007 are included under the captions Assets related to discontinued operations and Liabilities related to discontinued operations, respectively.

(ii) The movements in deferred tax assets and liabilities recorded through net income include the recognition of a deferred tax asset of Euro 4,823,000 (Note 19) related to the tax effect of a provision recorded by Portugal Telecom for the spin-off of PT Multimedia amounting to Euro 18,200,000 (Note 19).

(iii) As at 30 June 2007, this caption includes the deferred tax assets related to tax losses carryforward recognised by Vivo. Tax losses from Vivo, amounting to Euro 630 million, have no maturity but can only be used up to a limit of 30% of tax gains of each period. The changes in the consolidation perimeter correspond to the deferred tax assets related to tax losses carryforward of PT Multimedia, following the classification of this business as a discontinued operation (Note 19).

		Changes in			Foreign			
	Balance	Changes in the consolidation	Net Income	Accumulated	currency translation	Taxes payable		Balance
	31 Dec 2005	perimeter	(i)	earnings	adjustments	(Note 27)	Other	30 Jun 2006
Deferred tax assets								
Accrued post-retirement liability	720,255,233		(108,815,191)	(67,556,356)				543,883,686
Tax losses carryforward	286,876,872				(534,582)	(134,584,500)	71,922	151,829,712
Provisions and adjustments	133,288,748	21,038	8,096,392		(912,015)			140,494,163
Additional contribution to pension								
funds	139,990,269		67,545,048					207,535,317
Financial instruments	18,477,273		(132,797)	(5,402,142)	79,608			13,021,942
Other	88,922,614		1,591,510		(10,874)		913,407	91,416,657
	1,387,811,009	21,038	(31,715,038)	(72,958,498)	(1,377,863)	(134,584,500)	985,329	1,148,181,477
Deferred tax liabilities								
Revaluation of fixed assets	16,530,675	17,426	(835,665)					15,712,436
Gains on disposals of investments								
(ii)	271,627,295		(268,135,502)					3,491,793
Financial instruments	12,418,218		(10,845,772)	(1,187,131)				385,315
Other	34,290,889		1,570,744					35,861,633
	334,867,077	17,426	(278,246,195)	(1,187,131)				55,451,177
		3,612	246,531,157	(71,771,367)	(1,377,863)	(134,584,500)	985,329	
		,	. ,				, í	

(i) In the first half of 2006, deferred taxes recorded through net income include a cost of Euro 5,437,875 which was now reclassified to the caption Discontinued operations (Note 19), as it is related to PT Multimedia.

(ii) The reduction in this caption is related to the adoption by the Company of the voluntary taxation regime for certain gains obtained in the disposal of investments in prior periods. As a result, the amount excluded from

taxation by this regime, of Euro 141,972,529, was recorded as a gain in the income statement in the first half of 2006, as mentioned below in the reconciliation of the provision for income taxes.

#### b) Reconciliation of income tax provision

During the six months periods ended 30 June 2007 and 2006, the reconciliation between the nominal and effective income tax for the period is as follows:

	2007	2006
Income before taxes	584,286,449	287,742,205
Statutory tax rate	26.5%	27.5%
	154,835,909	79,129,106
Permanent differences (i)	(12,138,956)	19,407,589
Adjustments to the provision for income taxes of the previous year (Note 27)	(8,626,652)	(6,481,032)
Valuation allowance for certain tax losses carryforward (ii)	5,838,717	39,525,825
Difference in tax rates	2,142,667	(6,982,347)
Provisions for income tax contingencies (Notes 27 and 38)	1,414,078	1,851,690
Reversal of deferred tax liabilities related to the taxation of 50% of the gains obtained in		
the disposal of certain financial investments (Note 7.d)		(141,972,529)
Liquidation of a subsidiary (Note 7.d)		(53,342,681)
Other	(2,367,363)	3,469,466
	141,098,400	(65,394,913)
Income tax		
Income tax-current (Note 27)	109,761,604	186,574,119
Deferred taxes (iii)	31,336,796	(251,969,032)
	141,098,400	(65,394,913)

(i) In the first half of 2007, this caption includes an amount of Euro 9,460,129 related to the non-taxable gain obtained with the disposal of the investment in Banco Espírito Santo amounting to Euro 35,698,600 (Note 16).

(ii) This caption relates mainly to tax losses from certain holding companies of Brasilcel, which do not expect to obtain taxable profits in the future that will allow for the recovery of these tax losses. The reduction in the first half of 2007, as compared to the same period of last year, is primarily due to the decrease in allowances for tax losses generated by Vivo, following the corporate restructuring completed at the end of 2006.

(iii) The change in this caption is mainly related to the reduction of deferred tax liabilities in the first half of 2006 by Euro 268 million, following the adoption of the voluntary capital gains taxation regime, as mentioned above.

#### **19.** Discontinued operations

As at 30 June 2007, PT Multimédia was classified as a discontinued operation, following the approval at the last Annual General Meeting of Portugal Telecom, held on 27 April 2007, of the free allotment (spin-off) of all ordinary shares of PT Multimedia held by Portugal Telecom to its shareholders. The assets and liabilities of this business as at 30 June 2007 and its results in the first half of 2007 and 2006 were presented in the consolidated financial statements under the caption Discontinued operations.

During the six months ended 30 June 2007 and 2006, income from discontinued operations includes the results of PT Multimedia in the related periods and in the first half of 2007 it also includes a provision recorded by Portugal Telecom amounting to Euro 18,200,000 (Notes 18 and 38) related to estimated costs with the spin-off process, net of the related tax effect of Euro 4,823,000 (Note 18). The results of PT Multimedia in the first half of 2007 and 2006 were as follows:

	2007	2006
Revenues	350,692,381	324,687,030
Costs:		
Wages and salaries	19,890,380	21,469,203
Direct costs	108,522,917	102,657,908
Commercial costs	25,003,462	20,759,611
Depreciation and amortization (i)	54,540,978	50,865,706
Other costs (ii)	85,032,047	65,545,337
Total costs	292,989,784	261,297,765
Income before financial results and taxes	57,702,597	63,389,265
Interest and other financial expenses, net	337,754	3,659,860
Income before income taxes	57,364,843	59,729,405
Provision for income taxes (iii)	(15,348,302)	(14,555,312)
Results from discontinued operations	42,016,541	45,174,093

(i) This caption includes the amortization related to contracts entered into with PT Comunicações for the acquisition of capacity on its fixed network, which in the first half of 2006 amounted to Euro 10,943,424 and were eliminated in PT s consolidation process.

(ii) In the first half of 2006, this caption includes primarily increases and decreases in provisions amounting to Euro 8,816,365 and Euro 10,422,037 (Note 38), respectively. The reductions in provisions are primarily related to the reduction of the provision for estimated costs from the disposal of Lusomundo Media.

(iii) In the first half of 2006, this caption includes deferred taxes amounting to Euro 5,437,875(Note 18) and current income taxes amounting to Euro 9,117,437.

The assets and liabilities related to discontinued operations as at 30 June 2007 are as follows:

Assets of PT Multimedia:	
Current assets	266 337 483
Intangible assets	262 256 574
Tangible assets	306 463 450
Deferred taxes	76 382 310
Other non-current assets	17 830 949
	929 270 766
Goodwill on the acquisition of PT Multimedia shares	176 647 948
Total assets (Note 7.d)	1,105,918,714
Liabilities of PT Multimedia:	
Current liabilities	395 738 734
Medium and long-term debt	149 063 567
Other non-current liabilities	4 862 890
Total liabilities (Note 7.d)	549,665,191

During the six months periods ended 30 June 2007 and 2006, statements of cash flows from discontinued operations (PT Multimédia) are as follows:

	2007	2006
OPERATING ACTIVITIES		
Collections from clients	423,491,802	373,503,765
Payments to suppliers	(266,505,895)	(235,362,441)
Payments to employees	(19,972,248)	(19,759,409)
Payments relating to income taxes	(1,093,898)	(1,038,541)
Payments relating to indirect taxes and other	(9,392,261)	(11,227,525)
Cash flow from operating activities	126,527,500	106,115,849
INVESTING ACTIVITIES		
Cash receipts resulting from		
Financial investments	3,340,528	10,204,840
Tangible fixed assets	265,568	319,273
Interest and related income	485,304	1,766,696
Dividends	1,476,409	1,641,167
Other investing activities	2,163,792	1,751,590
	7,731,601	15,683,566
Payments resulting from		
Financial investments	(3,462)	(10,204,840)
Tangible and intangible assets	(54,092,417)	(77,449,611)
Other investing activities	(551)	(554,027)
	(54,096,430)	(88,208,478)
Cash flow from investing activities	(46,364,829)	(72,524,912)
FINANCING ACTIVITIES		
Cash receipts resulting from		
Loans obtained	80,225,284	693,527
Other financing activities	333,367	2,243,625
	80,558,651	2,937,152
Payments resulting from		
Loans repaid	(7,485,000)	
Lease rentals (principal)	(18,738,644)	(9,637,057)
Interest and related expenses	(6,725,244)	(4,973,425)
Dividends	(41,173,794)	(29,280,348)
Other financing activities	(441,368)	(70,638)
	(74,564,050)	(43,961,468)
Cash flow from financing activities	5,994,601	(41,024,316)

## 20. Minority interests

During the six months periods ended 30 June 2007 and 2006, the movements in minority interests were as follows:

	Balance 31 Dec 2006	Changes in the consolidation perimeter	Net income	Dividends	Currency translation adjustments	Other	Balance 30 Jun 2007
Brasilcel (i)	558,432,965		4,779,870		45,153,159		608,365,994
PT Multimedia (ii)	171,034,246		18,129,599	(38,547,465)		3,716,550	154,332,930
MTC	62,619,712		10,672,112	(5,731,405)	(2,002,378)		65,558,041
Cabo Verde Telecom	37,683,845		5,782,634	(7,643,967)		(48,189)	35,774,323
Cabo TV Madeirense	6,264,681		1,098,339	(1,865,028)		(4,947)	5,493,045
Timor Telecom	4,137,046		1,400,529	(907,885)	(96,178)		4,533,512
Cabo TV Açoreana	2,277,948		303,404	(729,362)			1,851,990
CST	1,564,571		187,239	(62,603)	(77,976)	(62,603)	1,548,628
LTM	1,475,269		374,867	(673,030)	(17,464)	34,346	1,193,988
Previsão	1,094,263		61,500	(40,128)		(134,875)	980,760
Kenya Postel Directories	1,050,462		260,371	(290,865)	15,341	16,759	1,052,068
Other	3,153,200	2,013,054	(307,484)	(385,206)	(40,264)	629,390	5,062,690
	850,788,208	2,013,054	42,742,980	(56,876,944)	42,934,240	4,146,431	885,747,969

	Balance 31 Dec 2005	Acquisitions, disposals and share capital increases	Net income	Dividends	Currency translation adjustments	Other	Balance 30 Jun 2006
Brasilcel (i)	523,268,570	15,716,673	(28,837,241)		(7,067,529)	1,916,376	504,996,849
PT Multimedia (ii)	178,075,607		17,638,732	(35,335,177)		(207,133)	160,172,029
Cabo Verde Telecom	33,668,323		4,637,279	(6,137,449)		(19,518)	32,148,635
Cabo TV Madeirense	6,531,728		1,100,581	(1,767,001)			5,865,308
Timor Telecom	3,327,479		668,354		(262,552)		3,733,281
Cabo TV Açoreana	2,251,967		372,166	(705,869)			1,918,264
CST	1,675,209		136,421	(67,133)	(183,572)	(66,770)	1,494,155
Kenya Postel Directories	1,015,137		221,664	(225,479)	(104,066)		907,256
LTM	1,493,621		352,089	(495,484)	(242,998)	16,298	1,123,526
Previsão	1,109,089		55,197	(27,584)		(49,507)	1,087,195
Other	1,269,346		429,342	(123,471)	(102,252)	(24,927)	1,448,038
	753,686,076	15,716,673	(3,225,416)	(44,884,647)	(7,962,969)	1,564,819	714,894,536

<sup>(</sup>i) The minority interests in Brasilcel correspond to 50% of the interests of minority shareholders of Brasilcel s subsidiaries in their corresponding amounts of equity and net income. The increases in minority interests in the first half of 2006, which are included in the column Acquisitions, disposals and share capital increases , are related to Vivo s corporate restructuring completed in February 2006 (Note 1.b). The increase in the income applicable to minority interests in the first half of 2007, as compared to losses applicable to minority interests in the same period of last year, is mainly related to the improvement in Vivo s results (Note 7.c).

(ii) The minority interests in PT Multimedia correspond to the interests of minority shareholders in PT Multimedia s equity and net income, considering the application of the equity method of accounting.

### 21. Dividends

On 27 April 2007, the Annual General Meeting of Portugal Telecom approved the proposal of the Board of Directors to distribute a dividend of 47.5 euro cents per share relating to year 2006. Accordingly, dividends amounting to Euro 516,506,816 (Notes 40 and 43.i) were paid in the first half of 2007.

On 21 April 2006, the Annual General Meeting of Portugal Telecom approved the proposal of the Board of Directors to distribute a dividend of 47.5 euro cents per share relating to year 2005. Accordingly, dividends amonting to Euro 526,402,838 (Notes 40 and 43.i) were paid in the first half of 2006.

### 22. Basic earnings per share

Basic earnings per share for the six months periods ended 30 June 2007 and 2006 were computed as follows:

		2007	2006
Income from continued operations, net of minority interests	(1)	420,162,115	375,623,833
Income from discontinued operations, net of minority interests	(2)	8,922,495	25,912,794
Net income	(3)	429,084,610	401,536,627
Financial costs related with exchangeable bonds (net of tax)	(4)		2,829,929
Net income considered in the computation of the diluted earnings per share	(5)	429,084,610	404,366,556
Weighted average common shares outstanding in the period	(6)	1,094,333,196	1,109,546,887
Effect of the exchangeable bonds			31,482,438
	(7)	1,094,333,196	1,141,029,325
Earnings per share from continued operations, net of minority interests			
Basic	(1)/(6)	0.38	0.34
Diluted	[(1)+(4)]/(7)	0.38	0.33
Earnings per share from discontinued operations, net of minority interests			
Basic	(2)/(6)	0.01	0.02
Diluted	(2)/(7)	0.01	0.02
Earnings per share from total operations, net of minority interests			
Basic	(3)/(6)	0.39	0.36
Diluted	(5)/(7)	0.39	0.35

During the first half of 2007 there were no dilutive effects, since exchangeable bonds were repaid in December 2006.

#### 23. Short-term investments

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Fixed rate bonds	249,402,796	492,607,644
Other short-term investments	639,024,049	1,042,626,085
	888,426,845	1,535,233,729

The reduction in this caption is primarily related to the reduction during the first half of 2007 of the short-term commercial paper programs entered into by Portugal Telecom (Note 34).

### 24. Accounts receivable - trade

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Current accounts receivable - trade:		
Accounts receivable from customers (i)	1,315,768,683	1,410,621,902
Unbilled revenues	219,309,879	161,947,862
	1,535,078,562	1,572,569,764
Adjustments for doubtful accounts receivable - trade (Note 38)	(339,483,695)	(390,657,352)
	1,195,594,867	1,181,912,412
Non-current accounts receivable - trade:		
Accounts receivable from customers (ii)	13,402,844	915,174
Other		1,639
	13,402,844	916,813
Total accounts receivable - trade	1,208,997,711	1,182,829,225

(i) The reduction in this caption is primarily explained by (1) the accounts receivable from the multimedia business as at 31 December 2006, which as at 30 June 2007 are included under the caption Assets related to discontinued operations , and (2) the write-off of accounts receivable previously fully adjusted for, amounting to approximately Euro 43 million (Note 38).

(ii) This caption is related to accounts receivable from TV Cabo related to a long-term telecom contract signed by this entity with PT Comunicações (Note 37).

#### 25. Accounts receivable - other

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Current accounts receivable - other		
Receivables from related parties (i)	81,018,837	52,582,087
Contributions from SNS(ii)	35,425,856	35,425,856
Discounts given to retired Portuguese citizens (iii)	21,719,037	17,985,959
Trial deposits	17,778,120	16,810,729
Advances to suppliers (iv)	13,835,204	67,351,746
Unbilled interest	3,596,322	7,314,030
Other	53,811,678	53,219,004
	227,185,054	250,689,411
Adjustments for other current accounts receivable (Note 38)	(35,128,828)	(31,777,234)

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	192,056,226	218,912,177
Other non-current accounts receivable	8,080,349	17,415,215
Adjusments for other non-current accounts receivable (Note 38)	(2,302,987)	(2,177,276)
	5,777,362	15,237,939

(i) As at 30 June 2007 this caption includes dividends receivable from Unitel amounting to Euro 48 million related to its earnings of 2006. As at 31 December 2006, this caption includes dividends receivable form

Unitel related to its earnings of 2005 amounting to Euro 27 million, which were paid in January 2007 (Note 43.e).

(ii) These contributions are related to the agreement with the SNS regarding the Health Care Plan, under which this entity was obliged to make a comparticipation per beneficiary of the plan. This agreement was terminated during 2006 under a restructuring of the Health care plan (Note 9.2).

(iii) This caption corresponds to discounts given to certain eligible retired Portuguese citizens, which were to be reimbursed by the Portuguese State, under Decree-Law 20-C/86, in accordance with the terms of the acquisition of the Basic Network at the end of 2002 and the related Modifying Agreement to the Concession Contract, which stated that this receivable balance should be paid directly by the Portuguese State, that committed to include the corresponding expense in the Annual State Budget. However, in 2007, the Portuguese State excluded this expense from the Annual State Budget, and no longer will reimburse PT Comunicações. As at 30 June 2007, the account receivable from the Portuguese State is related to the discounts granted during the year 2006, and since 1 January 2007 these discounts are fully supported by PT Comunicações.

(iv) As at 31 December 2006, this caption included Euro 43 million related to advances to content providers in the PT Multimedia business (audiovisuals business), which as at 30 June 2007 are included under the caption Assets related to discontinued operations .

#### 26. Inventories

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Merchandise (i)	145,827,800	131,028,707
Raw materials and consumables	19,595,901	16,747,586
Work in progress	8,225,555	7,137,220
	173,649,256	154,913,513
Adjustments for obsolete and slow-moving inventories (Note 38)	(21,515,328)	(24,632,949)
	152,133,928	130,280,564

<sup>(</sup>i) As at 30 June 2007, this caption includes mainly (1) mobile terminal equipments from Vivo and TMN, and (2) telephone and modems (internet access through ADSL) from the wireline business. As at 31 December 2006, this caption includes additionally to the merchandise mentioned above, set-top boxes (access to cable TV), cable modems (internet access) and DVDs from the PT Multimedia business, which as at 30 June 2007 are included under the caption Assets related to discontinued operations .

## 27. Taxes receivable and payable

As at 30 June 2007 and 31 December 2006, this caption consists of:

	<b>30 Jun 2007</b>		31 Dec 2006	
	Receivable	Payable	Receivable	Payable
Current taxes				
Operations in Portugal				
Value-added tax	29,535,481	61,632,159	42,025,536	63,617,392
Income taxes	2,727,645	100,765,422	20,997,678	117,289,642
Personnel income tax witholdings		8,367,724		8,690,404
Social Security Contributions		8,124,242		8,291,722
Other	425,892	1,064,035	1,550,871	1,692,400
	32,689,018	179,953,582	64,574,085	199,581,560
Taxes in foreign countries	142,410,920	123,008,457	147,173,487	117,381,268
	175,099,938	302,962,039	211,747,572	316,962,828
Non-current taxes				
Taxes in foreign countries	131,952,465	39,472,776	124,531,128	25,787,484

As at 30 June 2007 and 31 December 2006, the caption Taxes in foreign countries relates basically to 50% of taxes receivable and payable by Brasilcel s subsidiaries, as follows:

	30 Jun 2007		31 Dec	2006
	Receivable	Payable	Receivable	Payable
Current taxes:				
Income taxes	22,999,171	18,492,129	36,415,422	14,826,855
Indirect taxes	111,223,613	92,716,567	101,965,330	87,792,617
Other	8,188,136	11,799,761	8,792,735	14,761,796
	142,410,920	123,008,457	147,173,487	117,381,268
Non-current taxes:				
Income taxes (i)	90,195,218	286,304	82,229,210	
Indirect taxes (ii)	41,757,247	39,186,472	42,301,918	25,787,484
	131,952,465	39,472,776	124,531,128	25,787,484

(i) This caption is primarily related to withholding income taxes in connection with dividends received by the holding companies of Vivo, which are only recoverable after more than one year and only when these companies achieve taxable profits which allow them to recover those taxes.

(ii) Taxes receivable included in this caption relate mainly to indirect taxes paid in the acquisition of real state property, which under Brazilian law are only recoverable over a period of 48 months. Taxes payable included in this caption mainly relate to ICMS assessed by the Brazilian State of Paraná payable in a period of 48 months in accordance with a special agreement with the local State Government.

As at 30 June 2007 and 31 December 2006, the net balance of the caption Income taxes from operations in Portugal is made up as follows:

	30 Jun 2007	31 Dec 2006
Current income taxes of the operations in Portugal recorded in the balance sheet	(100,097,032)	(116,612,097)
Payments on account	365,532	7,201,228
Witholding income taxes, net	1,364,480	3,274,064
Income taxes receivable (i)	329,243	9,844,841
Net income tax receivable (payable) from operations in Portugal	(98,037,777)	(96,291,964)

<sup>(</sup>i) As at 31 December 2006, this caption is primarily related to withholding income taxes from previous periods at Portugal Telecom that could only be recoverable when the Company started to pay income taxes after full utilization of its tax losses carryforward, which occurred during the first half of 2007, and therefore those withholding income taxes were recovered.

The reconciliation between current income taxes recorded in the Company s balance sheet as at 30 June 2007 and 31 December 2006 and current income tax expense for the periods then ended, is as follows:

	30 Jun 2007	31 Dec 2006
Current income taxes of the operations in Portugal recorded in the balance sheet	100,097,032	116,612,097
Foreign current income taxes of international subsidiaries (ii)	21,238,151	45,631,371
Excess provision for income taxes for the previous year (Note 18)	(8,626,652)	
Provisions for income tax contingencies (Notes 18 and 38)	1,414,078	8,545,381
Tax losses carryforward used in the year (i)		137,127,830
Other	76,425	3,565,066
	114,199,034	311,481,745

(ii) The reduction in ths caption is mainly related to Vivo, following Vivo s corporate restructuring at the end of 2006, which allows Vivo to offset losses from certain companies, with taxable profits from other companies.

<sup>(</sup>i) As at 31 December 2006, this caption is related to the utilization of tax losses carryforward by Portugal Telecom and PT Multimedia. As at 30 June 2007, PT Multimedia is classified as a discontinued operation and Portugal Telecom had already fully utilized its tax losses carryforward by the end of 2006.

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The current income tax expense was recorded in the following captions:

	30 Jun 2007	31 Dec 2006
Profit and loss statement (Note 18)	109,761,604	308,814,019
Accumulated earnings	4,437,430	2,667,726
	114,199,034	311,481,745

#### 28. Prepaid expenses

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Indirect Taxes (i)	41,090,780	
Telephone directories	23,943,985	35,231,362
Marketing and publicity	17,374,215	25,674,326
Sales of equipment (ii)	17,470,107	13,561,835
Rentals	9,308,327	7,752,817
Maintenance and repairs	5,034,201	1,898,802
Interest paid in advance	1,086,193	831,413
Rights to broadcast sporting events (iii)		21,731,063
Programming content (iii)		2,825,949
Other	11,292,080	12,207,182
	126,599,888	121,714,749

<sup>(</sup>i) Vivo pays an annual surcharge related to spectrum fees at the beginning of each year, which is computed based on the customer base of the previous year. This surcharge is recognized in the income statement under the caption Indirect taxes on a straight-line basis until the end of the year.

(ii) Sales of mobile phones at Vivo are recognized when the final client activates the equipment. Therefore the negative margin, as well as indirect taxes, are deferred and recognized up to the activation of the customer.

(iii) These prepaid expenses are related to PT Multimedia. As at 30 June 2007, these prepaid expenses are included under the caption Assets related to discontinued operations .

#### 29. Other current and non-current assets

As at 30 June 2007 and 31 December 2006, these captions are made up as follows:

	30 Jun 2007	31 Dec 2006
Other current assets		
Accounts receivable from QTE transactions (Notes 3.1.ix) and 39)	85,822,772	46,332,009
Other	4,035,867	4,072,995
	89,858,639	50,405,004
Other non-current assets		
Accounts receivable from QTEtransactions (Notes 3.1.ix) and 39)	548,580,425	627,430,804
Fair value of equity swaps over PT Multimedia shares and of interest rate derivatives classified as		
cash flow hedges (Note 41)		21,033,234
Other	18,383,126	15,328,650
	566,963,551	663,792,688

## **30.** Investments in group companies

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Investments in associated companies	224,870,222	229,455,418
Goodwill, net of impairment losses	167,464,852	164,612,372
Loans granted to associated companies and other companies	90,562,940	102,018,169
Investments in other companies	2,147,365	3,012,320
Advances for investments	164,557	
	485,209,936	499,098,279

As at 30 June 2007 and 31 December 2006, the caption Investments in associated companies consists of:

	30 Jun 2007	31 Dec 2006
Unitel	107,050,583	116,979,117
Universo Online, Inc ("UOL")	61,614,569	51,827,526
CTM - Companhia de Telecomunicações de Macau, SARL ("CTM")	31,816,455	30,296,559
Médi Télécom	12,266,654	9,798,765
Banco Best, SA	7,363,720	7,362,020
INESC - Instituto de Engenharia de Sistemas e Computadores (i)	2,992,787	2,992,787
Guiné Telecom, SARL (i)	2,907,534	2,907,534
Hungaro Digitel KFT	2,837,716	2,477,113
Páginas Amarelas, SA ("Páginas Amarelas")	66,161	3,721,127
Lisboa TV - Informação e Multimédia, SA (ii)		3,534,312
Other companies	1,854,364	3,458,879
	230,770,543	235,355,739
Adjustments for investments in associated companies (Note 38)	(5,900,321)	(5,900,321)
	224,870,222	229,455,418

(i) As at 30 June 2007, these investments are fully adjusted for.

(ii) The investment in this company is held by PT Conteúdos (a fully owned subsidiary of PT Multimedia), which was classified as a discontinued operation as at 30 June 2007.

As at 30 June 2007 and 31 December 2006, the caption Goodwill, net of impairment losses consists of:

	30 Jun 2007	31 Dec 2006
Páginas Amarelas	83,754,434	83,754,434
UOL	57,211,915	53,773,291
Unitel	26,498,503	26,498,503
Other companies		586,144
	167,464,852	164,612,372

During the six months periods ended 30 June 2007 and 2006, there were no impairment losses recognized on the above mentioned carrying values of goodwill. Additionally, during the six months period ended 30 June 2007, no events occurred that indicated the existence of any impairment losses.

Loans granted to associated companies and other companies are primarily to finance its operations and to develop new businesses and do not have a defined maturity date. As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Médi Télécom	68,590,690	68,106,243
Sportinveste Multimédia (i)	35,318,668	35,318,668
INESC (ii)	3,292,066	3,292,066
Sport TV/Sportinveste (iii)	, , ,	12,500,000
Other companies	2,949,255	2,041,301
	110,150,679	121,258,278
Adjustments for loans granted to associated companies and other companies (Note 38)	(3,292,066)	(3,292,066)
Adjustments related with the equity accounting on financial investments (Note 38) (iv)	(16,295,673)	(15,948,043)
	90,562,940	102,018,169

(i) This caption includes Euro 30,023,168 (Note 42) of additional paid-in capital contributions and Euro 5,295,500 of shareholder loans granted to this associated company.

(ii) This loan is fully adjusted for its expected realizable value.

(iii) As at 31 December 2006, these loans were granted by PT Multimedia, which as at 30 June 2007 was classified as a discontinued operation.

(iv) This caption corresponds to accumulated losses resulting from the equity method of accounting in excess of the value of investments in associated companies, which for that reason are recorded as a reduction to the value of loans granted to those associated companies. If accumulated losses resulting from the equity method of accounting exceed the total investment amount (including loans) of any associated company, a provision is recorded under the caption

Provisions for other risks and costs - Other , whenever the Group has assumed responsibilities with that associated company. As at 30 June 2007 and 31 December 2006, this provision amounts to Euro 3,797,169 and Euro 4,548,077 (Note 38). As of those dates, accumulated negative equity accounting adjustments are related to the investment in Sportinveste Multimedia.

As at 30 June 2007 and 31 December 2006, the caption Investment in other companies consists of:

	30 Jun 2007	31 Dec 2006
Guinetel	752,835	966,277
Janela Digital	605,722	586,696
Archways (i)		2,997,158
Other companies	788,808	1,277,212

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	2,147,365	5,827,343
Adjustments for investments in group companies (Note 38)		(2,815,023)
	2,147,365	3,012,320

(i) This company was fully consolidated as at 30 June 2007.

During the six months periods ended 30 June 2007 and 2006, the profit and loss caption Equity in earnings of associated companies, net consists of:

	2007	2006
Unitel	41,873,882	35,621,316
Médi Télécom (i)	2,514,392	11,258,953
СТМ	8,656,072	7,693,570
UOL	5,370,387	3,707,748
Other	(5,545,191)	(12,669,624)
	52,869,542	45,611,963

(i) In the first half of 2006, PT s share in the earnings of this associated company amounting to Euro 11,258,953 was recorded as a reduction of provisions for losses in affiliated companies, since Médi Télécom had a negative equity position as at 31 December 2005.

A summarized financial data of the main associated companies as of 30 June 2007 and for the six months ended on that date is presented below:

	Percentage of ownership	Total assets	Total liabilities	Shareholders equity	Operating revenues	Net income
Unitel	25.00%	782,944,898	354,742,566	428,202,332	281,181,315	167,495,528
Médi Télécom	32.18%	1,103,629,108	1,065,510,233	38,118,875	212,207,789	7,813,524
UOL	29.00%	266,444,820	53,980,789	212,464,031	86,406,055	18,518,576
СТМ	28.00%	168,188,341	54,558,144	113,630,196	97,959,792	30,914,543

A summarized financial data of the main associated companies as of 31 December 2006 and for the six months ended 30 June 2006 is presented below:

	Percentage of			Shareholders	Operating	
	ownership	Total assets	Total liabilities	equity	revenues	Net income
Unitel	25.00%	657,489,749	189,573,281	467,916,468	235,063,010	142,485,264
Médi Télécom	32.18%	1,146,312,081	1,115,862,221	30,449,860	202,804,505	34,987,424
UOL	29.00%	263,143,894	84,428,287	178,715,607	88,096,565	12,785,338
CTM	28.00%	165,642,343	57,440,347	108,201,996	101,392,800	27,477,036

### **31.** Other investments

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Financial investments available for sale (Note 3.1.ii)	4,518,877	99,744,129
Real estate investments, net of accumulated amortisation	25,821,846	26,344,787
Other financial investments	4,465,108	6,302,163
	34,805,831	132,391,079

The fair value of financial investments available for sale was determined based on their listed price as of the balance sheet date, and the change in the fair value was recognised in accumulated earnings. The movement in the fair value of financial investments available for sale during the first half of 2007, is as follows:

	Balance 31 Dec 2006	Change in fair value	Disposals (Note 43.d)	Balance 30 Jun 2007
Banco Espírito Santo (i)	95,340,000	14,978,600	(110,318,600)	
Telefónica	4,404,129	114,748		4,518,877
	99,744,129	15,093,348	(110,318,600)	4,518,877

(i) Following the disposal of this investment, Portugal Telecom has recorded in the first half of 2007 a gain amounting to Euro 35,698,600 (Note 16) under the caption Losses (gains) on financial assets , corresponding to the accumulated changes in the fair value of this investment until the date of the disposal, previously recorded in shareholders equity.

Real estate investments relate to land and buildings owned by PT Comunicações that are not used in its operating activities. These assets are recorded at acquisition cost net of accumulated amortization and impairment losses, if any. PT Comunicações periodically assesses those assets and recognizes impairment losses in net income as appropriate. PT Comunicações received rents from lease contracts in the first half of 2007 and 2006 amounting respectively to Euro 925,961 and Euro 652,792 (Note 16). During the first half of 2007 and 2006, amortization costs amounted respectively to Euro 522,942 and Euro 491,680 (Note 16), and no impairment losses were recognized. Regarding real estate investments, investments totaling Euro 8,058,967 are installed in properties of third parties or on public property and investments amounting to Euro 13,166,686 are not yet registered in PT Comunicações s name.

As at 30 June 2007 and 31 December 2006, other financial investments are recorded at acquisition cost net of impairment losses, if any, and consist of the following:

	30 Jun 2007	31 Dec 2006
Lea Louise (i)	7,899,715	
Tagusparque	1,296,875	1,296,875
Vortal	687,514	687,514
Seguradora Internacional	617,224	704,448
Cypress (ii)		3,016,754
Other	4,940,739	6,477,901
	15,442,067	12,183,492
Adjustments for other investments (Note 38)	(10,976,959)	(5,881,329)
	4,465,108	6,302,163

<sup>(</sup>i) During the first half of 2007, Portugal Telecom has disposed 90% of its share in this company, which held investments in Congo. Following this disposal, the investment in this company is now fully provided for and is accounted for at cost, while in 2006 was fully consolidated.

<sup>(</sup>ii) The investment in this company was held by PT Multimedia as at 31 December 2006.

### 32. Intangible assets

During the six months periods ended 30 June 2007 and 2006, the movements in intangible assets were as follows:

	Balance 31 Dec 2006	Changes in the consolidation perimeter	Discontinued operations	Increases	Foreign currency translation adjustments	Other	Balance 30 Jun 2007
Cost		•	•		•		
Industrial property and							
other rights	3,187,464,243	(32,430)	(207,561,435)	28,451,803	182,595,761	18,239,536	3,209,157,479
Goodwill	1,284,041,510	(2,610,251)	(254,516,010)		54,357,631		1,081,272,880
Other intangible							
assets	26,944,906	(258,136)		246,052	124,019	1,867,520	28,924,361
In-progress intangible							
assets	17,672,184		(277,194)	18,324,254	1,777,597	(19,848,202)	17,648,639
	4,516,122,843	(2,900,817)	(462,354,639)	47,022,109	238,855,008	258,854	4,337,003,359
Accumulated depreciation							
Industrial property and							
other rights	1,008,817,783	(31,043)	(48,787,295)	125,457,884	64,708,028	1,475,572	1,151,640,929
Other intangible							
assets	16,423,797	(254,824)		4,485,431	(94,114)	(474,951)	20,085,339
	1,025,241,580	(285,867)	(48,787,295)	129,943,315	64,613,914	1,000,621	1,171,726,268
	3,490,881,263	(2,614,950)	(413,567,344)	(82,921,206)	174,241,094	(741,766)	3,165,277,091

	Balance 31 Dec 2005	Changes in the consolidation perimeter	Increases	Foreign currency translation adjustments	Other	Balance 30 Jun 2006
Cost						
Industrial property and other						
rights	3,054,360,600	(1,788,989)	56,202,993	(32,272,461)	47,382,931	3,123,885,074
Goodwill	1,252,866,414		4,112,173	(9,804,097)		1,247,174,490
Other intangible assets	23,881,640		1,541,504	(194,758)	2,166,616	27,395,002
In-progress intangible assets	18,145,079		23,925,679	(811,014)	(33,562,707)	7,697,037
	4,349,253,733	(1,788,989)	85,782,349	(43,082,330)	15,986,840	4,406,151,603
Accumulated depreciation						
Industrial property and other						
rights	739,141,197	(521,405)	147,469,904	(11,501,798)	4,334,163	878,922,061
Other intangible assets	8,492,066		4,383,363	(165,009)	397,207	13,107,627
	747,633,263	(521,405)	151,853,267	(11,666,807)	4,731,370	892,029,688
	3,601,620,470	(1,267,584)	(66,070,918)	(31,415,523)	11,255,470	3,514,121,915

The changes in the consolidation perimeter during the first half of 2007 are mainly related to the disposals of TV Cabo Macau and Lea Louise (Exhibit I). The changes in the consolidation perimeter during the first half of 2006 are mainly related to the disposal of PrimeSys TI.

PT Multimedia was classified as discontinued operation (Note 19), and therefore its intangible assets as at 30 June 2007 were included under the caption Assets related to discontinued operations. These intangible assets were excluded through the column Discontinued operations.

Increases in accumulated depreciation during the first half of 2007 are related to continued operations and were recorded under the caption Depreciation and amortization . Increases in accumulated depreciation during the first half of 2006 include Euro 142,078,673 related to continued operations, which were included in the caption Depreciation and amortization , and Euro 9,774,594 related to discontinued operations, which were included in the caption Discontinued operations .

As at 30 June 2007, the caption Industrial property and other rights includes the following items:

Euro 339,964,723 related to the acquisition of the Basic Network from the Portuguese State. This amount corresponds to the difference between the amount paid on 27 December 2002 (Euro 365 million) and: (i) the concession rent of 2002 (Euro 16,604,413), which was recorded in the income statement as a cost of the year 2002 because the acquisition occurred only at the end of the year; and (ii) the gain obtained from a QTE lease transaction (Euro 8,430,864) in 2003 with various equipment allocated to the Basic Network, which was considered in the determination of the fair value attributable to the Basic Network in connection with its acquisition by Portugal Telecom;

Euro 1,920,375,721 related to 50% of (i) the value allocated to the Band A licenses owned by Vivo under the purchase price allocation of certain subsidiaries of Brazil which were incorporated in Vivo, and (ii) the cost of Band B mobile telecommunications licenses obtained by Vivo to operate in certain Brazilian states;

Euro 666,999,854 related to software licenses;

Euro 141,092,912 related to a UMTS license obtained by TMN. In addition, TMN and the other mobile operators have assumed the commitment of making contributions to the information society. Under the purchase agreement for the UMTS license, TMN has committed to make contributions of Euro 532 million for the development of the information society in Portugal during the period through the maturity of the license (2015). In May 2007, pursuant to an agreement between TMN and the Portuguese State, and based on contributions already made, the outstanding commitments were valued at Euro 355 million. These contributions will mainly include the sale of subsidized equipment, the offer of our services at reduced prices and investments in the UMTS network;

Euro 80,810,682 related to terminal equipment rented to post-paid customers of mobile businesses, which are being amortised over the period of the related rental contracts; and

Euro 32,944,786 resulting from the MTC s purchase price allocation and related to the value attributed to the agreement entered into with the other shareholders of MTC, which allows Portugal Telecom to control MTC.

As at 30 June 2007 and 31 December 2006, the goodwill related to subsidiaries was as follows:

	30 Jun 2007	31 Dec 2006
Vivo (i)	748,371,028	692,801,517
	, , ,	, ,
Wireline business		
PT.com	162,624,017	162,624,017
PT Comunicações (international carrier business)	75,634,389	75,634,389
PT Prime (Data & Corporate business)	32,126,523	32,126,523
Other	570,204	570,204
	270,955,133	270,955,133
PT Multimedia		
Pay TV and Cable Internet (ii)		254,516,010
Other businesses (Note 7.d)		
MTC	39,287,809	40,499,689
PT SI	8,956,960	8,956,960
Cabo Verde Telecom	7,124,252	7,124,252
Web-Lab	6,543,675	6,543,675
TV Cabo Macau (iii)		2,610,251
Other	34,023	34,023
	61,946,719	65,768,850
	1,081,272,880	1,284,041,510

<sup>(</sup>i) The increase in the goodwill of Vivo is mainly related to the Brazilian Real appreciation against the Euro in the first half of 2007 (Euro/Brazilian Real exchange rate of 2.8118 as at 31 December 2006, as compared to 2.6024 as at 30 June 2007).

(ii) Goodwill related to the PT Multimedia business was included under the caption Assets related to discontinued operations as at 30 June 2007.

(iii) The investment in this company was disposed of in January 2007 for an amount of Euro 3,108,957 (Note 32 and Exhibit I).

For impairment analysis purposes, goodwill was allocated to cash generating units, which correspond to reportable business segments (Note 7). The Company s management has concluded, based on estimated cash flows for those segments discounted using the applicable discount rates, that as at 31 December 2006 the book value of financial investments, including goodwill, does not exceed its recoverable amount. During the six months periods ended 30 June 2007, no events occurred that indicated any impairment losses on goodwill.

# **33.** Tangible assets

During the six months periods ended 30 June 2007 and 2006 the movements in tangible assets were as follows:

	Balance 31 Dec 2006	Changes in the consolidation perimeter	Discontinued operations	Increases	Foreign currency translation adjustments	Other	Balance 30 Jun 2007
Cost	51 Dec 2000	permeter	operations	inci cases	aujustinents	oner	50 Juli 2007
Land	80,701,925		(2,536,060)	2,756	888,512	(170,330)	78,886,803
Buildings and other	00,701,920		(2,000,000)	2,700	000,012	(170,000)	, 0,000,000
constructions	994.010.394	(566,088)	(41,689,480)	4,002,832	4,476,090	7,495,798	967,729,546
Basic equipment	11,693,392,675	(5,193,750)	(592,065,927)	119,118,783	213,597,792	106,916,107	11,535,765,680
Transportation	,-,-,-,-,-,-,-	(0,0,0,0,0,0)	(0,2,000,,21)	,,			,,,,
equipment	83,151,249	(110,754)	(6,719,774)	3,823,390	226,271	(4,643,009)	75,727,373
Tools and dies	22,364,493	(30,836)	(240,069)	966,476	411,783	48,992	23,520,839
Administrative				· · · · · · · · · · · · · · · · · · ·	,		
equipment	1,040,518,167	(534,278)	(60,499,407)	16,810,864	11,308,015	6,221,382	1,013,824,743
Other tangible assets	68,698,713		(17,322,602)	724,283	(23,849)	135,057	52,211,602
In-progress tangible							
assets	202,969,026		(7,557,835)	114,261,736	12,241,918	(178,613,709)	143,301,136
Advances to suppliers							
of tangible assets	332,613		(663,882)	96,800	(22,410)		(256,879)
	14,186,139,255	(6,435,706)	(729,295,036)	259,807,920	243,104,122	(62,609,712)	13,890,710,843
Accumulated							
depreciation							
Land	12,329,972					(18,656)	12,311,316
Buildings and other							
constructions	561,196,222	(515,553)	(14,454,140)	23,740,545	1,109,864	(1,859,656)	569,217,282
Basic equipment	8,696,866,112	(4,526,700)	(360,337,269)	339,262,878	147,264,795	(39,400,753)	8,779,129,063
Transportation							
equipment	43,232,754	(94,198)	(4,013,203)	7,439,460	118,745	(3,329,410)	43,354,148
Tools and dies	18,458,676	(28,944)	(199,540)	482,697	184,443	2,390	18,899,722
Administrative							
equipment	848,234,080	(524,714)	(38,317,829)	38,847,881	7,298,251	(3,476,050)	852,061,619
Other tangible assets	63,788,249		(14,690,691)	888,592	(13,422)	(527,255)	49,445,473
	10,244,106,065	(5,690,109)	(432,012,672)	410,662,053	155,962,676	(48,609,390)	10,324,418,623
	3,942,033,190	(745,596)	(297,282,364)	(150,854,133)	87,141,446	(14,000,322)	3,566,292,220

	Balance 31 Dec 2005	Changes in the consolidation perimeter	Increases	Foreign currency translation adjustments	Other	Balance 30 Jun 2006
Cost						
Land	79,629,860		330,778	(158,240)	(19,015)	79,783,383
Buildings and other constructions	936,482,427		5,045,721	(1,361,480)	6,598,942	946,765,610
Basic equipment	11,217,237,559	(227,137)	155,577,399	(39,392,627)	84,103,467	11,417,298,661
Transportation equipment	76,931,737		6,738,543	(262,658)	(6,788,321)	76,619,301
Tools and dies	20,240,728	(21,360)	1,171,011	(95,873)	873,719	22,168,225
Administrative equipment	964,421,977	(506,576)	23,723,254	(2,667,314)	2,919,911	987,891,252
Other tangible assets	65,655,643		1,104,272	(69,775)	(347,315)	66,342,825
In-progress tangible assets	152,051,621		95,421,101	(2,298,109)	(122,483,898)	122,690,715
Advances to suppliers of tangible						
assets	1,359,837			11,689	(414,286)	957,240
	13,514,011,389	(755,073)	289,112,079	(46,294,387)	(35,556,796)	13,720,517,212

Accumulated depreciation						
Land	12,417,562				(2,412)	12,415,150
Buildings and other constructions	519,591,043		23,941,622	(335,087)	(283,918)	542,913,660
Basic equipment	8,019,715,144	(32,577)	372,441,133	(26,918,879)	(30,492,903)	8,334,711,918
Transportation equipment	39,693,211		7,137,085	(152,320)	(5,590,677)	41,087,299
Tools and dies	17,753,878	(92)	380,162	(47,326)	(3,603)	18,083,019
Administrative equipment	777,628,771	(105,597)	40,844,093	(1,712,006)	(2,345,212)	814,310,049
Other tangible assets	65,208,659		475,970	(261,156)	13,518,971	78,942,444
	9,452,008,268	(138,266)	445,220,065	(29,426,774)	(25,199,754)	9,842,463,539
	4,062,003,121	(616,807)	(156,107,986)	(16,867,613)	(10,357,042)	3,878,053,673

The changes in the consolidation perimeter during the first half of 2007 are mainly related to the disposals of TV Cabo Macau and Lea Louise (Exhibit I). The changes in the consolidation perimeter during the first half of 2006 are mainly related to the disposal of PrimeSys TI.

PT Multimedia was classified as a discontinued operation (Note 19), and therefore its tangible assets as at 30 June 2007 were included under the caption Assets related to discontinued operations. These tangible assets were excluded through the column Discontinued operations .

Increases in accumulated depreciation during the first half of 2007 are related to continued operations and were recorded under the caption Depreciation and amortization . Increases in accumulated depreciation during the first half of 2006 include Euro 415,072,377 related to continued

operations, which were included in the caption Depreciation and amortization , and Euro 30,147,688 related to discontinued operations, which were included in the caption Discontinued operations .

In the first half of 2007, the column Other includes Euro 11 million related to the write-off of certain fixed assets at PT Comunicações (Note 7.a).

The following situations regarding tangible assets should be mentioned:

Euro 1,155,033,576 of tangible assets of PT Comunicações are related to the Concession, under the terms of the Modification Agreement of the Concession;

Euro 20,976,649 of tangible assets of PT Comunicações are located outside Portugal, including participations in submarine cable consortiums; and

In previous years, PT Comunicações, PT Prime and TMN entered into QTE lease contracts, which comprised the sale of certain telecommunications equipment to foreign entities. Simultaneously, those entities entered into leasing contracts with special purpose entities, which made conditional sale agreements to sell the related equipment to PT Comunicações, PT Prime and TMN, at an amount equivalent to the initial sales price. Group companies maintained the legal ownership of those equipments, continuing to be able to sell or substitute any equipment. These transactions correspond to a sale and lease-back and, accordingly, the sale of the equipment was not recorded and the equipment continued to be included in the Company s consolidated balance sheet.

### 34. Loans

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007		31 Dec 2006		
	Short-term	Long-term	Short-term	Long-term	
Bonds		3,156,212,612		3,133,646,046	
Bank loans		0,100,212,012		0,100,010,010	
External market loans	336,047,309	1,009,495,898	381,866,643	1,075,326,685	
Domestic market loans	1,894,295	2,311,851	24,994,569	28,075,839	
Other loans					
Commercial paper	239,848,676		749,411,565		
External market loans	460,231	41,538	460,231	271,654	
Liability related to equity swaps on treasury					
shares (Note 40.3)	776,772,019		187,612,393		
Leasings	17,594,573	91,177,553	28,378,629	230,216,908	
	1,372,617,103	4,259,239,452	1,372,724,030	4,467,537,132	

### 34.1. Bonds

On 7 April 1999, PT Finance issued notes totaling Euro 1,000,000,000 under a Global Medium Term Note (GMTN) Programme, with an annual fixed interest rate of 4.625% and maturity in April 2009. The Company acquired in previous years certain of these bonds (held by the Company in treasury) with a notional amount of Euro 120,500,000, which were cancelled in November 2004. As at 30 June 2007, the notional amount of these bonds outstanding totals Euro 879,500,000.

On 1 August 2003, Vivo Participações issued bonds amounting to 500 million Brazilian Reais (Euro 96 million as at 30 June 2007 corresponding to the 50% consolidated in PT s balance sheet), with a maturity of five years and bearing an annual interest at a rate corresponding to 104.4% of the CDI rate.

On 1 May 2005, Vivo Participações issued bonds amounting to 1 billion Brazilian Reais (Euro 192 million as at 30 June 2007 corresponding to the 50% consolidated in PT s balance sheet), with a

maturity of ten years and bearing an annual interest at a rate ranging between 103.3% and 104.2% of the CDI.

In 2005, PT Finance issued three Eurobonds under the GMTN Programme, with the following amounts and maturities:

On 24 March 2005, issued Eurobonds totaling Euro 1,000,000,000 at an annual interest rate of 3.75% and maturity in 2012;

On 24 March 2005, issued Eurobonds totaling Euro 500,000,000 at an annual interest rate of 4.375% and maturity in 2017;

On 16 June 2005, issued Eurobonds totaling Euro 500,000,000 at an annual interest rate of 4.5% and maturity in 2025.

Expenses incurred at the date these bonds were issued, which are related to roundings in the determination of the interest rate and to commissions, are deferred and recorded as a deduction to these loans, and recognized in earnings through the life of the bons. As at 30 June 2007, the balance of these prepaid expenses amounted to Euro 11,482,900.

As at 30 June 2007, the maximum amount usable of the GMTN Programme established by PT Finance amounted to Euro 7,500,000,000, of which Euro 2,879,500,000 were used as at 30 June 2007.

As at 30 June 2007, the fair value of the bonds issued amounted to Euro 2,976 million.

#### 34.2. Bank loans

As at 30 June 2007 and 31 December 2006, bank loans are denominated in the following currencies:

	30 Jun 2007		31 Dec 2006	
	Currency of the notional	Euro	Currency of the notional	Euro
Euro	873,436,368	873,436,368	945,336,195	945,336,195
USDollar	28,086,845	20,797,368	28,128,423	21,357,952
Brazilian Real	1,183,513,801	454,777,821	1,505,081,850	535,273,437

Other	737,796	8,296,152
	1,349,749,353	1,510,263,736

In 2003, the Company entered into a Revolving Credit Facility amounting to Euro 500 million, with a maturity of 2 years and an extension option. In 2005, the maturity of this Facility was renegotiated with 50% of the loan payable in February 2009 and the remainder in February 2010.

In 2004, Portugal Telecom and PT Finance obtained three other Revolving Credit Facilities totaling Euro 400 million, as follows:

On 24 June 2004, with an amount of Euro 150 million and an initial maturity of four years, which was extended to six years in the first half of 2005;

On 18 October 2004, with an amount of Euro 100 million and an initial maturity of three years, which was extended to five years in the first half of 2005; and

On 22 October 2004, with an amount of Euro 150 million and a maturity of three years and six months.

As at 30 June 2007, the Group has used an amount of Euro 185 million in connection with these four stand-by facilities.

As at 30 June 2007, Vivo had also available standby facilities in the total amount of R\$ 1,650 million, of which no amount was being used at that date.

As at 30 June 2007, loans obtained from the European Investment Bank (EIB) and KFW amounted to, respectively, Euro 668 million and Euro 5 million, maturing up to 2014.

As at 30 June 2007 and 31 December 2006, the bank loans of Portugal Telecom and its group companies bear interest at annual interest rates, equivalent to loans denominated in Euros, which vary between:

	30 Jun 2007	31 Dec 2006
Maximum	5.46%	5.46%
Minimum	3.00%	3.00%

As at 30 June 2007, the fair value of total bank loans amounted to Euro 1,257 million.

#### 34.3. Commercial paper

Portugal Telecom has entered into short-term commercial paper programs, amounting to a total of Euro 875,000,000. As at 30 June 2007, the Company had used an amount of Euro 239,848,676, with maturity in July 2007 and interest at an annual average rate of 4.17%. The fair value as at 30 June 2007 of outstanding commercial paper is similar to its carrying value.

#### 34.4. Leasings

Financial leasing obligations booked at at 30 June 2007 are mainly related to the lease of vehicles and buildings. The reduction occurred in this caption is primarily explained by the contribution of the multimedia business as at 31 December 2006, which amounted to approximately Euro 143 million.

#### 34.5. Medium and long term debt

As at 30 June 2007, long term debt mature on the following years:

Second half of 2008	365,258,805
2009	1,120,878,191
2010	244,016,798
2011	108,895,217
First half of 2012	1,034,744,741
Second half of 2012	85,111,674
2013 and following years	1,300,334,026
	4,259,239,452

### 34.6. Covenants

As at 30 June 2007, the Company had several covenants related to its indebtedness, which have been fully complied with as at that date, as follows:

### **Change in control**

The Credit Facilities amounting to Euro 900 million and certain loans obtained from EIB totaling Euro 655 million as at 30 June 2007, grant the right to the banks of demanding the repayment of all amounts due in the case of any change in the control of Portugal Telecom.

### **Credit rating**

Certain loan agreements with the EIB, totaling Euro 364 million as at 30 June 2007, stated that Portugal Telecom may be asked to present a guarantee acceptable by the EIB if, at any time, the long-term credit rating assigned by the rating agencies to Portugal Telecom was reduced to BBB/Baa2 or less. As a result of PT s downgrade on 3 August 2006 to BBB- by S&P, to Baa2 by Moody s and to BBB by Fitch, the Company negotiated with EIB revised terms and conditions for these loans. The agreement between the two entities, signed on 23 February 2007, allows PT to present the guarantee only in the case of a downgrade from the current rating (BBB- by S&P, Baa2 by Moody s and BBB by Fitch).

### Control/disposal of subsidiaries

The Credit Facility amounting to Euro 500 million states that Portugal Telecom must, directly or indirectly, maintain majority ownership and control of each material subsidiary. Material subsidiaries are those companies whose total assets are equal or exceed 10% of total consolidated assets or whose total revenues are also equal or exceed 10% of total consolidated revenues. As of the date of this filling there are no outstanding amounts related to this Credit Facility.

### **Disposals of assets**

The Credit Facility amounting to Euro 100 million and certain EIB loans totaling Euro 662 million include certain restrictions regarding the disposal of assets by Portugal Telecom. Following the agreement signed with EIB on 23 February 2007 mentioned above, the bank waived its rights related to this covenant solely for the PT Multimedia spin-off.

### **Financial ratios**

The Facility of Euro 500 million and one of the facilities of Euro 150 million state that the ratio Consolidated Net Debt/EBITDA should not be higher than 3.5. The Credit Facility of Euro 100 million, states that the ratio Consolidated Net Debt/EBITDA should not be higher than 4.0. In addition, the conditions (spread and maturity) applicable to the Facility of Euro 500 million and to the Euro 150 million Facility obtained in June 2004 may be changed if the ratio Consolidated Net Debt/EBITDA is higher than, respectively, 2.5 and 2.25. As at 30 June 2007, this ratio stood at 1.87.

### **Negative Pledge**

The Global Medium Term Notes and the Facilities totaling Euro 900 million are subject to negative pledge clauses, which restrict the pledge of security interests in the assets of companies included in the consolidation.

### 35. Accounts payable

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Accounts payable-trade	636,391,557	706,367,545

Fixed asset suppliers	194,194,228	347,216,526
Accounts payable to employees	15,100,745	18,382,030
Other	43,665,138	43,123,122
8	889,351,668	1,115,089,223

## 36. Accrued expenses

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Supplies and external services	215,898,859	299,237,991
Interest expense (i)	129,018,031	196,902,460
Vacation pay and bonuses	97,930,398	111,835,095
Discounts to clients	47,498,269	39,057,657
Other	43,236,791	33,184,329
	533,582,348	680,217,532

(i) As at 30 June 2007 and 31 December 2006, this caption includes (a) respectively Euro 57.3 million and Euro 58.5 million (Note 41) related to the fair value of the interest component of the exchange rate and interest rate derivatives contracted by Vivo, and (b) respectively Euro 13.1 million and Euro 11.2 million (Note 41) related to the fair value of exchange rate and interest rate derivatives contracted by several Group companies. The reduction in this caption as compared to the balance at year-end 2006, is mainly related to the fact that interest expenses related to the Eurobonds issued in the first half of 2005 and on 7 April 1999 (Note 34) are payable in the first half of each year.

### **37. Deferred income**

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Current deferred income		
Advance billings		
Pre-paid mobile traffic	89,344,931	111,408,166
Penalties imposed to customers relating to violations of contracts	41,573,128	39,942,294
Other advance billings	69,479,380	41,948,176
Other	16,111,601	22,439,675
	216,509,040	215,738,311
Non-current deferred income		
Related parties (i)	13,644,866	
Other	380,108	380,097
	14,024,974	380,097

(i) This caption corresponds to the deferred income related to the contract entered into between PT Comunicações and TV Cabo, under which TV Cabo acquires capacity on PT Comunicações fixed network.

### 38. Provisions and adjustments

During the first half of 2007 and 2006, the movements in this caption were as follows:

	Balance 31 Dec 2006	Changes in the consolidation perimeter	Descontinued operations	Increases	Decreases	Foreign currency translation adjustments	Other	Balance 30 Jun 2007
Adjustments								
For doubtful accounts receivable								
(Notes 24 and 25)	424,611,862	(94,235)	(63,075,788)	64,771,762	(13,303,492)	7,381,707	(43,376,306)	376,915,510
For inventories (Note 26)	24,632,949		(7,555,757)	170,620	(2,247,392)	963,935	5,550,973	21,515,328
For investments (Note 30 and 31)	33,836,782	7620942	(3,076,928)	1,004,101	(41,867)	214839	(3,092,850)	36,465,019
	483,081,593	7,526,707	(73,708,473)	65,946,483	(15,592,751)	8,560,481	(40,918,183)	434,895,857
Provisions for risks and costs								
Litigation (Note 45)	52,386,942		(137,000)	26,279,321	(2,779,046)	3,888,228	(11,347,233)	68,291,212
Taxes	43,655,078		(6,423,765)	1,954,211	(3,237,730)	997,652	(10,335,840)	26,609,606
Other	111,743,038		(5,843,708)	29,169,155	(145,926)	2,723,463	2,799,486	140,445,508
	207,785,058		(12,404,473)	57,402,687	(6,162,702)	7,609,343	(18,883,587)	235,346,326
	690,866,651	7,526,707	(86,112,946)	123,349,170	(21,755,453)	16,169,824	(59,801,770)	670,242,183

				Foreign		
				currency		
	Balance			translation		Balance
	31 Dec 2005	Increases	Decreases	adjustments	Other	30 Jun 2006
Adjustments						
For doubtful accounts receivable	373,818,493	169,041,729	(26,243,419)	(4,695,284)	(91,539,042)	420,382,477
For inventories	28,247,571	2,029,496	(2,054,930)	(188,156)	348,230	28,382,211
For investments	65,270,472	2,690,903	(11,258,953)	(335,502)	(1,173,869)	55,193,051
	467,336,536	173,762,128	(39,557,302)	(5,218,942)	(92,364,681)	503,957,739
Provisions for risks and costs						
Litigation	74,717,074	13,360,816	(3,271,628)	(1,093,891)	(11,036,425)	72,675,946
Taxes	66,160,198	2,663,551	(4,905,659)	(556,894)	592,365	63,953,561
Other	135,511,379	2,974,172	(9,555,728)	(546,764)	(11,637,970)	116,745,089
	276,388,651	18,998,539	(17,733,015)	(2,197,549)	(22,082,030)	253,374,596
	743,725,187	192,760,667	(57,290,317)	(7,416,491)	(114,446,711)	757,332,335

PT Multimedia was classified as a discontinued operation (Note 19), and therefore its adjustments and provisions as at 30 June 2007 were included under the captions Assets related to discontinued operations and Liabilities related to discontinued operations, while its adjustments and provisions included in PT s balance sheet as at 31 December 2006 were excluded from consolidation through the column Discontinued operations.

As at 30 June 2007 and 31 December 2006, the caption Provisions for risks and costs was classified in the balance sheet in accordance with the expected settlement date, as follows:

	30 Jun 2007	31 Dec 2006
Current provision		
Litigation	37,287,686	32,053,458
Taxes	18,220,556	26,512,397
Other	74,817,129	46,585,636
	130,325,371	105,151,491
Non-current provision		
Litigation	31,003,526	20,333,484
Taxes	8,389,050	17,142,681
Other	65,628,379	65,157,402
	105,020,955	102,633,567
	235,346,326	207,785,058

The provision for taxes relates to probable tax contingencies, which were estimated based on internal information and the opinion of external tax advisors.

As at 30 June 2007 and 31 December 2006, the caption Provisions for risks and costs - Other , consists of:

	30 Jun 2007	31 Dec 2006
Asset retirement obligation (Note 3.g)	60,095,249	58,867,102
Customer retention programs (i)	48,104,823	42,607,492
Provision related to the spin-off of PT Multimedia (Note 19)	18,200,000	
Negative financial investments (Note 30) (ii)	3,797,169	4,548,077
Other	10,248,267	5,720,367
	140,445,508	111,743,038

(i) This provision was recognised by TMN and Vivo to settle future liabilities relating to customer retention programmes and was computed based on present catalogue costs and estimated usage levels.

(ii) This provision relates to accumulated losses in affiliated companies resulting from the application of the equity method of accounting exceeding the corresponding total invested amount, including loans (Notes 2.a).

The increases in provisions and adjustments in the first half of 2007 and 2006 were recognised in the income statement as follows:

	2007	2006
Provisions and adjustments	94,838,867	176,852,675
Discontinued operations - other costs (Note 19)	18,200,000	8,816,365
Equity in losses of affiliated companies	5,789,570	1,246,395
Income taxes (Notes 18 and 27)	1,414,078	1 851 690
Costs of products sold (Note 11)	160,377	1,229,539
Other	2,946,278	2,764,003
	123,349,170	192,760,667

The decreases in these captions in the first half of 2007 and 2006 were recognised in the income statement as follows:

	2007	2006
Provisions and adjustments	19.425.452	32,814,194
Provisions and adjustments Costs of products sold (Note 11)	19,425,452	123
Equity in earnings of affiliated companies	33.279	11,258,953
Discontinued operations - other costs (Note 19)	,	10,422,037
Discontinued operations - commercial costs		1,943,503
Other	355,179	851,507
	21,755,453	57,290,317

In the first half of 2007 and 2006, the profit and loss caption Provisions and adjustments consists of:

2007	2006
2007	2000

Increases in provisions and adjustments for doubtful receivables and other	94,838,867	176,852,675
Decreases in provisions and adjustments for doubtful receivables and other	(19,425,452)	(32,814,194)
Direct write-off of accounts receivable	1,633,416	1,093,303
Collections from accounts receivable which were previously written-off	(1,435,181)	(2,507,757)
	75,611,650	142,624,027

The amount in the column Other movements under the caption Adjustments for doubtful accounts receivable relates mainly to the write-off of balances previously fully provided for (Note 24).

### 39. Other current and non-current liabilities

As at 30 June 2007 and 31 December 2006, these captions consist of:

	30 Jun 2007	31 Dec 2006
Other current liabilities		
Accounts payable from QTEtransactions (Notes 3.1.ix) and 29)	85,822,772	46,332,009
Dividends payable (i)	13,236,330	8,909,070
Other (ii)	26,810,713	27,254,810
	125,869,815	82,495,889
Other non-current liabilities		
Accounts payable from QTEtransactions (Notes 3.1.ix) and 29)	548,580,425	627,430,804
Fair value of derivative financial instruments (Note 41)	38,254,258	44,048,655
Other (iii)	6,537,895	11,065,915
	593,372,578	682,545,374

(i) This caption is related to unpaid dividends declared by Brasilcel s subsidiaries.

(ii) As at 31 December 2006, this caption includes Euro 22 million related to an account receivable in favour of the shareholders of the subsidiaries of Brasilcel in connection with a reverse stock split undertaken in 2005. In this transaction, the shares issued by the various companies were grouped in lots, with each lot exchanged for a new share. Because certain shareholders did not possess a sufficient number of shares to receive a new share in exchange, an auction of the shares not attributed/exchanged was undertaken. Each company recognized the value received in this auction as a payable to the former shareholders, which will be reduced to the extent the former shareholders request those amounts.

(iii) This caption includes primarily accrued expenses in connection with certain loans obtained by Vivo where the interest component is payable in more than 12 months.

### 40. Shareholders Equity

During 2006 and in the first half of 2007, the movements in this caption were as follows:

	Share capital	Capital issued premium	Treasury shares	Legal reserve	Reserve for treasury shares	Accumulated earnings	Total equity excluding minority intersts
Balance as at 31 December 2005	1,128,856,500	91,704,891	(102,044,948)	179,229,361	125,428,500	405,216,985	1,828,391,289
Share capital increase through the							
incorporation of reserves	338,656,950	(91,704,891)		(121,523,559)	(125,428,500)		
Increase of free reserves through a							
share capital reduction	(1,072,413,675)					1,072,413,675	
Acquisition of treasury shares,							
through equity swaps			(171,984,398)				(171,984,398)
Cash settlement of equity swaps							
over treasury shares			86,416,953			(50 ( 100 000)	86,416,953
Dividends paid (Notes 21 and 43.i)						(526,402,838)	(526,402,838)
Earnings allocated to the legal				25,001,079		(25,001,070)	
reserve Income recognized directly in				25,001,079		(25,001,079)	
equity						172,069,067	172,069,067
Income recognized in the income						172,009,007	172,009,007
statement						866,759,657	866,759,657
Balance as at 31 December 2006	395,099,775		(187,612,393)	82,706,881		1,965,055,467	2,255,249,730
Share capital increase through the	,,		( - )-···/	- , - ,		, , , .	, , ,
incorporation of reserves	79,019,955			(79,019,955)			
Increase of free reserves through a							
share capital reduction	(440,254,035)					440,254,035	
Acquisition of treasury shares,							
through equity swaps			(1,061,285,545)				(1,061,285,545)
Cash settlement of equity swaps							
over treasury shares			472,125,919				472,125,919
Dividends paid (Notes 21 and 43.i)						(516,506,816)	(516,506,816)
Earnings allocated to the legal							
reserve				3,086,213		(3,086,213)	
Income recognized directly in						424 206 104	424 206 104
equity						424,306,104	424,306,104
Income recognized in the income statement						429,084,610	429.084.610
Balance as at 30 June 2007	33,865,695		(776,772,019)	6,773,139		<b>2,739,107,187</b>	2,002,974,002
Datative as at 30 June 2007	33,003,095		(770,772,019)	0,773,139		2,139,107,107	2,002,774,002

#### 40.1. Share capital

As approved at the Annual General Meeting held on 27 April 2007, Portugal Telecom has completed on 22 May 2007 its share capital increase of Euro 79,019,955, through the incorporation of legal reserve, and its share capital reduction of Euro 440,254,035, for the release of excess capital through the creation of free reserves in the same amount. As a result of the referred operations, Portugal Telecom s fully subscribed and paid share capital as at 30 June 2007, amounted to Euro 33,865,695 and is represented by 1,128,856,500 shares, with a nominal value of three cents each with the following distribution:

1,128,856,000 ordinary shares; and

500 Class A shares.

The following matters may not be approved in a General Shareholders Meeting against the majority of the votes corresponding to Class A shares:

Authorization for the acquisition of ordinary shares representing more than 10% of the share capital by shareholders that directly or indirectly perform competing activities to those of the companies within a dominant relation with Portugal Telecom;

Amendments to the by-laws and share capital increases, as well as the limitation or suppression of pre-emptive rights and the establishing of standards for share capital increases to be resolved by the Board of Directors;

Issuing of bonds or other securities, establishing the issue value for these securities to be resolved by the Board of Directors and limitation or suppression of pre-emptive rights in the issuing of bonds convertible into shares, as well as establishing the standards for the issuing of bonds of such nature to be resolved by the Board of Directors;

The passing of resolutions on the application of the financial year results, in the case of dividend distribution to the shareholders in a percentage superior to 40% of distributable profits;

Election of the Board of the General Shareholders Meeting;

Approval of the general goals and fundamental principles of the Company s policies;

Definition of the general principles of the policy of shareholdings in companies, as well as, in the cases where those principles require prior General Shareholders Meeting authorization, the passing of resolutions on the respective acquisitions and sales;

Moving the Company s registered offices within the municipality of Lisbon or to a neighbouring municipality.

In addition, the election of one third of the total number of Directors, including the Chairman of the Board of Directors, requires the approval of a majority of the votes of the Class A shares.

#### 40.2. Capital issued premium

This caption resulted from premiums generated in capital increases made by Portugal Telecom. According to Portuguese law, applicable to companies listed in stock exchanges under the supervision of Comissão

do Mercado de Valores Mobiliários ( CMVM , the Portuguese securities and stock exchange regulator), these amounts can only be used to increase share capital or to absorb accumulated losses (without it being necessary to first use other reserves). Capital issued premium was used in the share capital increase effective on 11 May 2006, as approved at the Annual General Meeting of 21 April 2006.

#### 40.3. Treasury shares

As at 30 June 2007 and 31 December 2006, this caption includes equity swaps contracted by Portugal Telecom up to those dates that are recognised as an effective acquisition of treasury shares, thus implying the recognition of a corresponding financial liability (Note 34).

During 2006 and the first half of 2007, the movements in these captions were as follows:

	Number of shares	Nominal value	Premiums and discounts	Carrying value	Carrying value per share
Balance as at 31 December 2005	13,240,000	13,240,000	88,804,948	102,044,948	7.71
Acquisitions	18,740,000	6,559,000	165,425,398	171,984,398	
Cash settlement of equity swaps over treasury					
shares	(11,340,000)	(3,969,000)	(82,447,953)	(86,416,953)	
Change in the nominal value of each share		(8,606,000)	8,606,000		
Balance as at 31 December 2006	20,640,000	7,224,000	180,388,393	187,612,393	9.09
Acquisitions	103,571,354	3,107,141	1,058,178,404	1,061,285,545	
Cash settlement of equity swaps over treasury					
shares (i)	(48,810,043)	(1,464,301)	(470,661,618)	(472,125,919)	
Change in the nominal value of each share		(6,604,800)	6,604,800		
Balance as at 30 June 2007	75,401,311	2,262,039	774,509,980	776,772,019	10.30

(i) During the first half of 2007, Portugal Telecom decided to cash settle the equity swaps over 48,810,043 own shares, having received an amount of Euro 31,247,010 (Note 16) resulting from the difference between the exercise price and the market price of PT s share as of the dates of the financial settlement.

### 40.4. Legal reserve

Portuguese law provides that at least 5% of each year s profits must be appropriated to a legal reserve until this reserve equals the minimum requirement of 20% of share capital. This reserve is not available for distribution to shareholders but may be capitalized or used to absorb losses, once all other reserves and retained earnings have been exhausted. A portion of the legal reserve amounting to Euro 121,523,559 and Euro 79,019,955 was used in the share capital increases effective on 11 May 2006 and 22 May 2007, respectively.

#### 40.5. Reserve for treasury shares

The reserve for treasury shares is related to the recognition of a non-distributable reserve equivalent to the nominal value of the shares cancelled. This reserve has the same legal regime as the legal reserve. The total reserve for treasury shares was used in the share capital increase effective on 11 May 2006, as approved at the Annual General Meeting of 21 April 2006.

### 40.6. Accumulated earnings

As at 30 June 2007 and 31 December 2006, this caption consists of:

	30 Jun 2007	31 Dec 2006
Income and expenses recognized directly in equity		
Net actuarial losses (Notes 9.1 and 9.2)	(1,328,988,666)	(1,650,597,836)
Hedge accounting of financial instruments (Note 41.2)	(781,844)	3,984,931
Investments available for sale	2,362,844	22,968,096
Cumulative foreign currency translation adjustments and other (i)	845,175,804	637,337,339
	(482,231,862)	(986,307,470)
Tax effect	352,594,907	430,471,597
	(129,636,955)	(555,835,873)
Free reserves and retained earnings	2,439,659,532	1,654,131,683
Net income attributable to equity holders of the parent	429,084,610	866,759,657
	2,739,107,187	1,965,055,467

(i) This caption includes mainly the translation adjustments of assets and liabilities denominated in foreign currencies as from 1 January 2004 up to the balance sheet date (Note 3.q)), and is mainly related to PT s investment in Brazil, whose currency translation adjustments amounted to Euro 864 million as at 30 June 2007, mainly related to the investment in Vivo.

### 41. Financial instruments

#### 41.1. Financial risks

Portugal Telecom is primarily exposed to (i) market risks related mainly to changes in foreign currency exchange rates and in interest rates, (ii) credit risks, (iii) liquidity risks and (iv) other risks. The main objective of Portugal Telecom s financial risk management is to reduce these risks to a lower level. Portugal Telecom enters into a variety of derivative financial instruments to manage its risk exposure to changes in interest rates and foreign currency exchange rates.

The contracting of these derivatives is made after careful analysis of associated risks and rewards, taking into consideration information obtained from different institutions. These transactions are subject to authorization from Portugal Telecom s Executive Committee. The positions held by the Company, as well as the relevant financial markets, are permanently monitored. The fair value of these derivatives is determined on a regular basis in order to assess the economic and financial implications of different scenarios.

#### Foreign currency exchange rate

Foreign currency exchange rate risks are mainly related to our investments in Brazil and other foreign countries, and to our debt denominated in currencies different from the functional currency of the country where the borrowing company operates.

As at 30 June 2007, the net exposure (assets minus liabilities) to Brazil amounted to R\$ 7,538 million (Euro 2,897 million at the Euro/Real exchange rate as at 30 June 2007), of which more than approximately 90% is related to our investment in Vivo.

The Group is also exposed to foreign currency exchange-rate risks related to debt denominated in foreign currencies different from the Group companies functional currencies. As at 30 June 2007, these risks are basically related to:

Debt denominated in US Dollars contracted by Portugal Telecom amounting to US\$ 53 million (Euro 39 million at the Euro/US Dollar exchange rate as at 30 June 2007), for which Portugal Telecom has contracted an exchange rate and interest rate derivative;

Debt denominated in US Dollars contracted by Vivo amounting to US\$ 279 million (Euro 207 million), for which Vivo has contracted exchange and interest rate derivatives, which hedge more than 90% of the debt.

Debt denominated in Japanese Yenes contracted by Vivo amounting to  $\pm 21,684$  million (Euro 131 million), for which Vivo has contracted exchange rate and interest rate derivatives, which hedge 100% of the debt.

An exchange rate derivative contracted by Portugal Telecom with a notional of US\$ 218 million (put) and Euro 200 million (call). This derivative is classified in the balance sheet as a financial

instrument held for trading, since it did not comply with the requirements to account for as a hedge financial instrument (Note 41.2).

On the following paragraphs and as required by IFRS 7, it is described a sensitivity analysis that shows the effects of hypothetical changes of relevant risk variables on the income statement and shareholders equity:

The impact of the appreciation (devaluation) of the Euro/Real exchange rate by 0.1 from 2.6024 to 2.5024 (2.7024), would be an increase (decrease) in PT s net assets as at 30 June 2007 by approximately Euro 116 million (Euro 107 million);

The impact of the US Dollar appreciation (devaluation) against the Euro by 0.01 in PT s held for trading exchange rate derivative mentioned above, would be a decrease (increase) in net financial expenses amounting to approximately Euro 1 million (Euro 1 million);

Most of non-derivative financial assets and liabilities (cash and cash equivalents, trade receivables and payables, and debt) are either directly denominated in the functional currency or indirectly through the use of derivatives. Therefore, changes in exchange rates would have no material effects on the income statement and shareholders equity of the companies where those assets and liabilities are recorded.

#### **Interest rate**

Interest rate risks basically impact our financial expenses on the floating interest rate debt. Portugal Telecom is exposed to these risks primarily in the Euro zone and in Brazil (Vivo). With the purpose of reducing the impact of these risks, the Group has entered into interest-rate swaps, swapping floating rate into fixed rate debt.

As at 30 June 2007, 78.8% of net debt and 59.9% of gross debt were, directly or indirectly through the use of interest rate derivatives, set in fixed rates. The remaining 21.2% of net debt and 40.1% of gross debt are exposed to changes in market interest rates. If all market interest rates had been higher (lower) by 1% during the six months period ended 30 June 2007, net interest expenses would have been higher (lower) by an amount of approximately 1.2 million (1.2 million).

The Group has also entered into some derivatives, which include an interest rate component, that are classified as held for trading derivatives, although its economic goal is to hedge currency or interest rate risk. If the market interest rates had been higher (lower) by 1% during the six months period ended 30 June 2007, net interest expenses in respect of these instruments would have been higher (lower) by an amount of approximately Euro 0.5 million (Euro 0.5 million).

Interest rate risks also results from the exposure to changes in the fair value of PT s long term fixed-rate debt due to changes in market interest rates.

#### Credit risks

Credit risk is related to the risk that a third party fails on its contractual obligations resulting in a financial loss to the Group. Portugal Telecom is subject to credit risks in its treasury and operating activities.

Risks related to treasury activities result from the cash investments made by the Group. In order to dilute these risks, Portugal Telecom s policy is to invest its cash for short time periods, entering in agreements with highly rated financial institutions and diversifying counterparties.

Credit risks related to operations are basically related to outstanding receivables from services rendered to our customers (Notes 24 and 25). These risks are monitored on a business to business basis and PT s management of these risks aims to (a) limit the credit granted to customers, considering the profile and the aging of receivables of each customer, (b) monitor the evolution of the level of credit granted, and (c) perform an impairment analysis of its receivables on a regular basis.

The Group does not have any significant credit risk exposure to any single customer, since trade receivables consist of a large number of customers, spread across several businesses and geographical areas. The Group obtains credit guarantee insurance, whenever the financial condition of a customer requires it.

Adjustments for accounts receivable are computed taking into consideration primarily (a) the risk profile of the customer, weather it s a corporate or a residential customer, (b) the aging of the

receivables, which differs from business to business, and (c) the financial condition of the customers. The movement of these adjustments for the six months periods ended 30 June 2007 and 2006 is disclosed in Note 38. As at 30 June 2007, the Company believes that there is no further credit provision required in excess of the adjustments for doubtful accounts receivable included in Note 38.

#### Liquidity risks

These risks may occur if the sources of funding, such as operating cash inflows, divestments, credit lines and cash flows obtained from financing operations, do not match with our financing needs, such as operating and financing outflows, investments, shareholder remuneration and debt repayments.

In order to mitigate liquidity risks, Portugal Telecom seeks to maintain a liquidity position and an average maturity of debt that allows it to repay its short term debt and, at the same time, pay all its financial commitments, as mentioned above. As at 30 June 2007, the amount of available cash plus the undrawn amount of PT s commercial paper lines (cash immediately available upon a 2-day notice) and PT s standby facilities totaled Euro 2,702 million. Excluding non-domestic operations, this amount was Euro 2,358 million. As at 30 June 2007, Vivo had also available standby facilities in the amount of R\$ 1,650 million, of which no amount was being used at that date. The average maturity of PT s net debt as at 30 June 2007 is 6.0 years.

#### **Country risk**

The political and economic risks of a specific country may affect our investments in foreign countries, with particular emphasis to our investments in Brazil and in Africa. These risks may have a negative effect on net assets, cash flows and results of those investments.

#### Other risks

Portugal Telecom is exposed to equity price risks arising mainly from changes in the value of investments accounted for by the equity method or classified as available for sale. These risks affect Portugal Telecom basically in its investments in UOL (Note 30) and Telefónica (Note 31).

As at 30 June 2007, the fair value of our investment in UOL amounted to Euro 155 million, which compares to a carrying value of Euro 119 million, including goodwill (Note 30). The fair value of this investment is based on the market price of UOL shares, which are listed on the Brazilian stock market. Altough the Group is exposed to the equity price risk arising from the investment in UOL, this investment meets the IFRS requirements to be accounted for under the equity method.

In relation to our investment in Telefónica, which is recorded at fair value through equity, the increase/(decrease) by 10% in its share price as at 30 June 2007, would have increased/(decreased) our investment by Euro 0.5 million.

Portugal Telecom is also exposed to risks related to the changes in the fair value of the plan assets associated with PT s post retirement defined benefit plans (Note 9). The main purpose of the investment policy established is the capital preservation through five main principles: (1) diversification; (2) stable strategic asset allocation and disciplined rebalancing; (3) lower exposure to currency fluctuations; (4) specialized instruments for each class of assets; and (5) cost control.

### 41.2. Derivative financial instruments

#### Equity derivatives

In order to increase its exposure to PT Multimedia, Portugal Telecom contracted in previous years with a financial institution equity swaps over 30,575,090 shares of PT Multimedia, representing 9.9% of PTM s share capital, which were recorded on the balance sheet at fair value through profit and loss.

During the first half of 2007, a gain amounting to Euro 77,428,725 (Note 7.d) was booked related to the change in fair value of these equity swaps up to May 2007, when these equity swaps were cash settled and as a result Portugal Telecom has received an amount of Euro 94,477,028 (Note 43.f).

### Hedging financial instruments

As described above, Portugal Telecom analyses its financial instruments regularly in order to identify those that comply with the criteria established by IAS 39 to be classified as hedging instruments. As at 30 June 2007 and 31 December 2006, the following financial instruments were classified as hedging derivatives (amounts in millions of euros, including 100% of Vivo s financial instruments):

Company	Notional amount	Transaction	Average maturity (years)	Economic goal
Cash flow hedge				
Portugal Telecom	108.9	EURInterest rate swaps	4.5	Eliminate the risk of interest rate fluctuations in loans
Fair value hedge				
Portugal Telecom	39.3	Currency swaps EUR/USD	4.5	Eliminate the risk of exchange rate fluctuations in loans
Vivo	373.0	Currency swaps BRL/USD	0.6	Eliminate the risk of exchange rate fluctuations in loans
Vivo	260.0	Currency swaps BRL/JPY	1.0	Eliminate the risk of exchange rate fluctuations in loans

#### 31 Dec 2006

Euro million

Company	Notional amount	Transaction	Average maturity (years)	Economic goal
Company	amount	Transaction	(years)	Economic goar
Cash flow hedge				
Portugal Telecom	399.0 EUR	Interest rate swaps	6.8	Eliminate the risk of interest rate fluctuations in loans
Fair value hedge				
Portugal Telecom	40.3 Cross	s currency swaps EUR/USD	5.0	Eliminate the risk of exchange rate fluctuations in loans
Vivo	565.8 Cross	s currency swaps BRL/USD	0.8	Eliminate the risk of exchange rate fluctuations in loans
Vivo	320.4 Cross	s currency swaps BRL/JPY	1.3	Eliminate the risk of exchange rate fluctuations in loans

### Financial instruments held for trading

As at 30 June 2007 and 31 December 2006, Portugal Telecom had contracted the following financial instruments which, according with IAS 39, are classified as held for trading derivatives (amounts in million of euros, including 100% of Vivo s financial instruments):

### 30 Jun 2007

Euro million

Company	Notional amount	Transaction	Average maturity (years)	Economic goal
Portugal Telecom	200.0	EURCall / USD Put	1.8	Restructure of previous derivative financial instruments
Cabo Verde Telecom	1.7	Currency swap EUR/USD	2.5	Eliminate the risk of exchange rate and interest rate fluctuations in loans
Vivo	7.7	Currency swaps BRL/USD	1.0	Eliminate the risk of exchange rate fluctuations in loans
Vivo	889.8	BRL Interest rate swaps	1.1	Hedge changes in fair value of loans due to changes in benchmark interest rate
Vivo	172.1	USD Interest rate swaps	0.3	Hedge changes in fair value of loans due to changes in benchmark interest rate
Mobitel	17.5	Currency swaps BRL/USD	2.9	Eliminate the risk of exchange rate fluctuations in loans

### 31 Dec 2006

Euro million

Company	Notional amount	Transaction	Average maturity (years)	Economic goal
Portugal Telecom	251.6	EURInterest rate swaps	5.5	Instruments resulting from previous hedgings
Portugal Telecom	200.0	EURCall / USD Put	2.3	Restructure of previous derivative financial instruments
Portugal Telecom	275.8	Equity swaps on PT Multimedia shares	1.6	Increase exposure to PT Multimedia
Cabo Verde Telecom	2.1	Cross currency swap EUR/USD	2.9	Eliminate the risk of exchange rate and interest rate fluctuations in loans
		Cross currency swaps		
Vivo	12.5	BRL/USD	1.0	Eliminate the risk of exchange rate fluctuations in loans
		Cross currency swaps		
Vivo	1.9	BRL/EUR	0.4	Eliminate the risk of exchange rate fluctuations in loans
Vivo	875.8	BRL Interest rate swaps	0.5	Hedge changes in fair value of loans due to changes in benchmark interest rate
Vivo	176.5	USD Interest rate swaps	0.8	Hedge changes in fair value of loans due to changes in benchmark interest rate
		Cross currency swaps		
Mobitel	16.6	BRL/USD	3.3	Eliminate the risk of exchange rate fluctuations in loans

### Fair value of financial instruments

The movement in the fair value of derivatives during the six months periods ended 30 June 2007 and 2006 was as follows (amounts in millions of euros):

	Balance 31 Dec 2006	Fair value ad Income	ljustment Reserves	Additions and cancelations	Foreign currency translation adjustments and other	Balance 30 Jun 2007
Fair value hedges						
Exchange rate and interest						
rate (i)	(94.1)	(68.6)		49.2	(7.3)	(120.8)
Derivatives held for trading						
Exchange rate (ii)	(35.0)	(2.5)				(37.5)
Exchange rate and interest rate	(11.2)	(5.2)		4.4	(1.2)	(13.1)
Interest rate	(7.4)	0.8		8.2	(1.7)	
Equity swaps over PT						
Multimedia shares (Notes 7.d						
and 43.f)	17.0	77.4		(94.5)		
Cash flow hedges						
Interest rate (Note 40.6)	4.0	9.2	(4.8)	(9.2)		(0.8)
	(126.7)	11.3	(4.8)	(41.9)	(10.2)	(172.2)

(i) This caption includes a liability of Euro 11 million recorded at Portugal Telecom, which has an average maturity of 4.5 years and a liability of Euro 110 million recorded at Vivo with an average maturity of 0.7 years.

(ii) This liability has a maturity of 1.8 years.

	Balance 31 Dec 2005	Fair value ad Income	djustment Reserves	Additions and cancelations	Foreign currency translation adjustments and other	Balance 30 Jun 2006
Fair value hedges						
Interest rate and exchange rate	(122.3)	(84.0)		104.0	1.7	(100.7)
Derivatives held for trading						