

TEAM FINANCIAL INC /KS  
Form 10-Q  
May 13, 2005

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**



(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2005

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from                      to

Commission File Number: 000-26335

**TEAM FINANCIAL, INC.**

(Exact name of registrant as specified in its charter)

KANSAS

48-1017164

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

(State or other jurisdiction)

(I.R.S. Employer Identification No.)

of incorporation or organization)

**8 West Peoria, Suite 200, Paola, Kansas 66071**

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

(Address of principal executive offices) (Zip Code)

Registrant's telephone, including area code: **(913) 294-9667**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined by Rule 12b-2 of the Exchange Act).

Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

There were 4,039,095 shares of the Registrant's common stock, no par value, outstanding as of May 6, 2005.

---

**Part I. Financial Information**

Item 1.

Financial Statements

Unaudited Consolidated Statements of Financial Condition as of March 31, 2005 and December 31, 2004

Unaudited Consolidated Statements of Operations for the Three Months Ended March 31, 2005 and 2004

Unaudited Consolidated Statements of Comprehensive Income (Loss) for the Three Months Ended March 31, 2005 and 2004

Unaudited Consolidated Statements of Changes In Stockholders' Equity for the Three Months Ended March 31, 2005

Unaudited Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2005 and 2004

Notes to Unaudited Consolidated Financial Statements

**Item 2.**

**Management's Discussion and Analysis Of Financial Condition and Results Of Operations**

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Item 3. Quantitative and Qualitative Disclosure About Market Risk

Item 4. Controls and Procedures

**Part II. Other Information**

Item 1. Legal Proceedings

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Item 6. Exhibits

Signature Page

Exhibit 10.1 Employment Agreement Between Team Financial, Inc. and Robert J. Weatherbie dated December 28, 2004

Exhibit 10.2 Employment Agreement Between Team Financial, Inc. and Michael L. Gibson dated January 13, 2005

Exhibit 10.29 Employment Agreement Between TeamBank N.A. and Carolyn S. Jacobs dated January 13, 2005

Exhibit 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of Sarbanes- Oxley Act of 2002

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

- Exhibit 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of Sarbanes- Oxley Act of 2002
- Exhibit 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350
- Exhibit 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350

## Team Financial, Inc. And Subsidiaries

## Unaudited Consolidated Statements of Financial Condition

(In thousands)

	March 31, 2005	December 31, 2004
<b>Assets</b>		
Cash and due from banks	\$ 12,379	\$ 13,718
Interest bearing bank deposits	4,748	21,023
Cash and cash equivalents	17,127	34,741
Investment securities:		
Available for sale, at fair value (amortized cost of \$197,384 and \$190,369 at March 31, 2005 and December 31, 2004, respectively)	196,204	191,842
Total investment securities	196,204	191,842
Loans receivable, net of unearned fees	388,711	378,771
Allowance for loan losses	(5,028)	(4,898)
Net loans receivable	383,683	373,873
Accrued interest receivable	4,031	3,819
Premises and equipment, net	15,072	15,317
Assets acquired through foreclosure	688	408
Goodwill	10,700	10,700
Intangible assets, net of accumulated amortization	3,659	3,811
Bank owned life insurance	18,638	18,460
Other assets	2,670	2,830
Assets of discontinued operations		8,282
<b>Total assets</b>	<b>\$ 652,472</b>	<b>\$ 664,083</b>
<b>Liabilities and Stockholders Equity</b>		
Deposits:		
Checking deposits	\$ 165,826	\$ 183,650
Savings deposits	34,213	32,749
Money market deposits	50,635	49,931
Certificates of deposit	210,192	201,620
Total deposits	460,866	467,950
Federal Funds purchased and securities sold under agreements to repurchase	6,826	5,669
Federal Home Loan Bank advances	111,905	111,915
Notes payable and other borrowings	1,601	3,544
Subordinated debentures	16,005	16,005
Accrued expenses and other liabilities	3,445	4,864
Liabilities of discontinued operations		1,282
<b>Total liabilities</b>	<b>600,648</b>	<b>611,229</b>
Stockholders equity:		
Preferred stock, no par value, 10,000,000 shares authorized, no shares issued		
Common stock, no par value, 50,000,000 shares authorized; 4,499,470 and 4,496,753 shares issued; 4,039,095 and 4,034,178 shares outstanding at March 31, 2005 and December 31, 2004, respectively	27,880	27,849
Additional paid-in-capital	296	306
Retained earnings	28,938	28,264

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Treasury stock, 460,375 and 462,575 shares of common stock at cost at March 31, 2005, and December 31, 2004, respectively	(4,512)	(4,537)
Accumulated other comprehensive income (loss)	(778)	972
Total stockholders' equity	51,824	52,854
Total liabilities and stockholders' equity	\$ 652,472	\$ 664,083

*See accompanying notes to the unaudited consolidated financial statements*

**Team Financial, Inc. And Subsidiaries**  
**Unaudited Consolidated Statements of Operations**  
(In Thousands, Except Per Share Data)

	Three Months Ended March 31	
	2005	2004
<b>Interest Income:</b>		
Interest and fees on loans	\$ 6,230	\$ 5,569
Taxable investment securities	1,810	1,902
Nontaxable investment securities	290	298
Other	76	37
<b>Total interest income</b>	<b>8,406</b>	<b>7,806</b>
<b>Interest Expense:</b>		
Deposits:		
Checking deposits	226	126
Savings deposits	52	56
Money market deposits	140	121
Certificates of deposit	1,347	1,160
Federal funds purchased and securities sold under agreements to repurchase	23	12
FHLB advances payable	1,164	1,238
Notes payable and other borrowings	32	29
Subordinated debentures	388	388
<b>Total interest expense</b>	<b>3,372</b>	<b>3,130</b>
<b>Net interest income before provision for loan losses</b>	<b>5,034</b>	<b>4,676</b>
Provision for loan losses	145	250
<b>Net interest income after provision for loan losses</b>	<b>4,889</b>	<b>4,426</b>
<b>Non-Interest Income:</b>		
Service charges	904	830
Trust fees	187	151
Gain on sales of mortgage loans	215	343
Gain on sales of investment securities	6	6
Bank owned life insurance income	208	215
Other	321	415
<b>Total non-interest income</b>	<b>1,835</b>	<b>1,960</b>
<b>Non-Interest Expenses:</b>		
Salaries and employee benefits	2,617	2,672
Occupancy and equipment	672	663
Data processing	689	612
Professional fees	335	279
Marketing	61	60
Supplies	79	89
Intangible asset amortization	156	208
Other	822	867

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Total non-interest expenses	5,431	5,450
Net income from continuing operations before income taxes	1,293	936
Income tax expense	297	158
Net income from continuing operations	996	778
Net income from discontinued operations, net of tax		50
Net income	\$ 996	\$ 828
Basic income per share from continuing operations	\$ 0.25	\$ 0.19
Diluted income per share from continuing operations	\$ 0.24	\$ 0.19
Basic income per share from discontinued operations	\$	\$ 0.01
Diluted income per share from discontinued operations	\$	\$ 0.01
Basic income per share	\$ 0.25	\$ 0.20
Diluted income per share	\$ 0.24	\$ 0.20
Shares applicable to basic income per share	4,036,945	4,103,527
Shares applicable to diluted income per share	4,091,956	4,153,923

*See accompanying notes to the unaudited consolidated financial statements*

**Team Financial, Inc. And Subsidiaries**

**Unaudited Consolidated Statements of Comprehensive Income (Loss)**

**(In Thousands)**

	<b>Three Months Ended March 31,</b>	
	<b>2005</b>	<b>2004</b>
Net Income	\$ 996	\$ 828
Other comprehensive income (loss), net of tax:		
Unrealized gains (losses) on investment securities available for sale net of tax of \$903 and \$619 for the three months ended March 31, 2005 and 2004, respectively	(1,750)	1,219
Reclassification adjustment for gains included in net income net of tax of \$0 and \$2 for the three months ended March 31, 2005 and 2004, respectively		(4)
Other comprehensive income (loss), net	(1,750)	1,215
Comprehensive income (loss)	\$ (754)	\$ 2,043

*See accompanying notes to the unaudited consolidated financial statements*

## Team Financial, Inc. And Subsidiaries

## Unaudited Consolidated Statements of Changes In Stockholders Equity

Three Months Ended March 31, 2005

(In Thousands, Except Per Share Data)

	Common stock	Additional paid-in- capital	Retained earnings	Treasury stock	Accumulated other comprehensive income (loss)	Total stockholders equity
Balance, December 31, 2004	\$ 27,849	\$ 306	\$ 28,264	\$ (4,537)	\$ 972	\$ 52,854
Common stock issued in connection with compensation plans (2,717 shares)	31					31
Treasury stock issued in connection with compensation plans (2,200 shares)		(10)		25		15
Net income			996			996
Dividends (\$0.08 per share)			(322)			(322)
Other comprehensive loss net of \$903 in taxes					(1,750)	(1,750)
Balance, March 31, 2005	\$ 27,880	296	28,938	\$ (4,512)	(778)	51,824

*See accompanying notes to the unaudited consolidated financial statements*

## Team Financial, Inc. And Subsidiaries

## Unaudited Consolidated Statements Of Cash Flows

(Dollars In Thousands)

	Three Months Ended March 31,	
	2005	2004
Cash flows from operating activities:		
Net income	\$ 996	\$ 828
Net income from discontinued operations		(50)
Adjustments to reconcile net income to net cash provided by operating activities of continuing operations:		
Provision for loan losses	145	250
Depreciation and amortization	620	792
Increase in bank owned life insurance	(178)	(183)
Net gain on sales of investment securities		(6)
FHLB stock dividends	(73)	
Net gain on sales of mortgage loans	(215)	(343)
Net loss on sales of assets	1	76
Proceeds from sale of mortgage loans	11,812	14,222
Origination of mortgage loans for sale	(11,286)	(16,040)
Net decrease (increase) in other assets	(2)	258
Net (decrease) increase in accrued expenses and other liabilities	408	(613)
Net cash (used in) provided by operating activities of continuing operations	2,228	(809)
Net cash flows of discontinued operations	7,000	121
Net cash (used in) provided by operating activities	9,228	(688)
Cash flows from investing activities:		
Net increase in loans	(10,601)	(7,321)
Proceeds from sale of investment securities available-for-sale		16
Proceeds from maturities and principal reductions of investment securities available-for-sale	7,876	27,753
Purchases of investment securities available-for-sale	(14,975)	(25,765)
Purchase of premises and equipment, net	(61)	(1,316)
Proceeds from sales on assets	14	65
Cash paid for acquisitions	(925)	
Cash used in investing activities of discontinued operations		(1,130)
Net cash used in investing activities	(18,672)	(7,698)
Cash flows from financing activities:		
Net increase (decrease) in deposits	(7,084)	3,991
Net increase in federal funds purchased and securities sold under agreement to repurchase	1,157	2,380
Payments on Federal Home Loan Bank advances	(10)	(6)
Payments on notes payable	(3,218)	(3,593)
Proceeds of notes payable	1,276	3,972
Common stock issued	31	87
Purchase of treasury stock		(312)
Dividends paid on common stock	(322)	(328)
Net cash (used in) provided by financing activities	(8,170)	6,191
Net change in cash and cash equivalents	(17,614)	(2,195)

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Cash and cash equivalents at beginning of the period		34,741		18,590
Cash and cash equivalents at end of the period	\$	17,127	\$	16,395

**Supplemental disclosures of cash flow information:**

Cash paid during the period for:

Interest	\$	3,173	\$	3,227
Income taxes	\$	21	\$	471

Noncash activities related to operations

Assets acquired through foreclosure	\$	280	\$	377
Loans to facilitate the sale of real estate acquired through foreclosure				193

*See accompanying notes to the unaudited consolidated financial statements*

**Team Financial, Inc and Subsidiaries**

**Notes to Unaudited Consolidated Financial Statements**

**Three month period ended March 31, 2005 and 2004**

**(1) Basis of Presentation**

The accompanying unaudited consolidated financial statements of Team Financial, Inc. and Subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a comprehensive presentation of financial condition and results of operations required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of results have been included. The consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2004.

The interim consolidated financial statements include the accounts of Team Financial, Inc. and its wholly owned subsidiaries, Team Financial Acquisition Subsidiary, Inc., including TeamBank, N.A. and its subsidiaries, and Post Bancorp including Colorado National Bank. All material inter-company transactions, profits, and balances are eliminated in consolidation. The consolidated financial statements do not include the accounts of our wholly owned statutory trust, Team Financial Capital Trust I (the Trust). In accordance with Financial Accounting Standards Board Interpretation No. 46R, *Consolidation of Variable Interest Entities* (FIN 46 R), adopted in December 2003, the Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of Team Financial, Inc. The Trust was formed in 2001 for the purpose of issuing \$15.5 million of Trust Preferred Securities. We continue to include the Trust Preferred Securities issued by the Trust in Tier I capital for regulatory capital purposes.

The December 31, 2004 statement of financial condition has been derived from the audited consolidated financial statements as of that date. Certain amounts in the 2004 financial statements have been reclassified to conform to the 2005 presentation. The results of the interim period ended March 31, 2005, are not necessarily indicative of the results that may occur for the year ending December 31, 2005.

**(2) Recent Accounting Pronouncements**

In December of 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share Based Payments*, (SFAS 123R). This statement requires that the cost resulting from all share-based transactions be recognized in the financial statements. SFAS 123R establishes fair value as the measurement objective in accounting for share-based arrangements and requires all entities to apply a fair-value based measurement method in accounting for share based payments with employees except for equity instruments held by employee share ownership plans. SFAS 123R replaces FASB Statement No. 123, *Accounting for Stock-Based Compensation*, and supercedes Accounting Principal Board Opinion No. 25, *Accounting for Stock Issued to Employees*, (APB 25) and is effective as of the beginning of the first annual reporting period beginning after June 15, 2005. We apply APB 25 to account for stock incentive plans which requires compensation cost be recognized as the excess, if any, of the fair market value of our stock at the date of grant over the amount the employee must pay to acquire the stock. In accordance with SFAS 123, we report the effect on net income as if the transactions were accounted for using the fair value method in footnote 4. The adoption of SFAS 123R, in fiscal year 2006, will result in higher salaries and employee benefits expense in future periods.

**(3) Discontinued Operations**

On February 25, 2005, we completed the sale of our insurance agency subsidiary, Team Insurance Group, Inc. We sold all the issued and outstanding shares of the insurance agency subsidiary to an unaffiliated

third party for total cash consideration of \$7,000,000, plus or minus any adjustments to the closing balance sheet to reflect the difference between the total equity of Team Insurance Group, Inc. as of December 31, 2004 and the purchase price. Our investment in Team Insurance Group, Inc. as of December 31, 2004 and February 25, 2005 was approximately \$7,000,000. There was no gain or loss recorded on the sale of the subsidiary during the three month period ended March 31, 2005. The sale was effective December 31, 2004, and therefore, the operating activities of the insurance subsidiary during 2005 were assumed by the new owners. The buyer asserted on May 9, 2005, balance sheet adjustments of \$283,000, which are being reviewed by management. Additionally, the buyer has until August 25, 2006 to contest representations and warranties. Any adjustments to the purchase price could result in a loss on the sale of the subsidiary.

As a result of the sale, the operations related to the insurance agency subsidiary during the three months ended March 31, 2004 have been reclassified as discontinued operations in the unaudited consolidated financial statements and notes to the unaudited consolidated financial statements.

The following table presents the net assets of Team Insurance Group, Inc. as of December 31, 2004:

	<b>2004</b>	
	<b>(In thousands)</b>	
Cash	\$	1,033
Premises and equipment, net		571
Goodwill		5,514
Intangible assets, net of accumulated amortization		1,039
Other assets		125
Accrued expenses and other liabilities		(1,282)
Total net assets	\$	7,000

Summarized results of operations of the insurance agency for the three months ended March 31, 2004 are as follows:

	2004	
	(In thousands)	
Insurance agency commissions	\$	1,200
Other interest income		22
Total income		1,222
Salary and employee benefits		830
Occupancy and equipment		77
Professional fees		8
Marketing		29
Supplies		11
Intangible asset amortization		42
Other		141
Total expenses		1,138
Net income from discontinued operations before income taxes		84
Income tax expense		34
Net income from discontinued operations, net of tax	\$	50

#### (4) Stock Compensation and Income Per Share

Basic income per share excludes dilution and is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted income per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock.

We account for employee options under the intrinsic-value method prescribed by Accounting Principles Board Opinion No. 25 *Accounting for Stock Issued to Employees* with pro forma disclosures of net income and income per share, as if the fair value method of accounting defined in SFAS No. 123 *Accounting for Stock Based Compensation* had been applied. SFAS 123 establishes a fair value based method of accounting for stock based employee compensation plans. Under the fair value method, compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. Under SFAS No. 123, our net income and net income per share would have decreased as reflected in the following pro forma amounts.



	March 31, 2005			
	Amortized	Gross	Gross	Fair
	Cost	Unrealized	Unrealized	Value
	(In thousands)			
Debt securities:				
U.S. Agency securities	\$ 57,848	\$ 105	\$ (1,023)	\$ 56,930
Mortgage-backed securities	93,731	604	(1,547)	92,788
Non-taxable Municipal securities	30,236	679	(123)	30,792
Taxable Municipal securities	971	52		1,023
Other debt securities	6,056	78	(37)	6,097
Total debt securities	188,842	1,518	(2,730)	187,630
Equity securities	8,542	40	(8)	8,574
Total available for sale securities	\$ 197,384	\$ 1,558	\$ (2,738)	\$ 196,204

	December 31, 2004			
	Amortized	Gross	Gross	Fair
	Cost	Unrealized	Unrealized	Value
	(In thousands)			
Debt securities:				
U.S. Agency securities	\$ 56,401	\$ 270	\$ (472)	\$ 56,199
Mortgage-backed securities	88,039	1,062	(435)	88,666
Non-taxable Municipal securities	30,442	863	(73)	31,232
Taxable Municipal securities	971	73		1,044
Other debt securities	6,057	139		6,196
Total debt securities	181,910	2,407	(980)	183,337
Equity securities	8,459	53	(7)	8,505
Total available for sale securities	\$ 190,369	\$ 2,460	\$ (987)	\$ 191,842

Management does not believe that any of the securities with unrealized losses at March 31, 2005 are other than temporarily impaired due to changes in market rate from the date of purchase to March 31, 2005.

#### (8) Commitments and Contingencies

Commitments to extend credit to our customers with unused approved lines of credit were approximately \$78,198,000 at March 31, 2005. Additionally, the contractual amount of standby letters of credit at March 31, 2005 was approximately \$4,775,000. These commitments involve credit risk in excess of the amount stated in the consolidated balance sheet. Exposure to credit loss in the event of nonperformance by the customer is represented by the contractual amount of those instruments.

Item 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS  
OF OPERATIONS

**OVERVIEW**



## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Team Financial, Inc. is a financial holding company incorporated in the State of Kansas. Our common stock is listed on the Nasdaq National Market ( NASDAQ ) under the symbol TFIN .

We offer full service community banking and financial services through 18 locations in Kansas, Missouri, Nebraska and Colorado through our wholly owned banking subsidiaries, TeamBank, N.A and Colorado National Bank. Our presence in Kansas consists of seven locations in the Kansas City metropolitan area and three locations in southeast Kansas. We operate two locations in western Missouri, three in the metropolitan area of Omaha, Nebraska, and three in the Colorado Springs, Colorado metropolitan area.

Our results of operations depend primarily on net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. Our operations are also affected by non-interest income, such as service charges, loan fees, and gains and losses from the sales of mortgage loans. Our principal operating expenses, aside from interest expense, consist of compensation and employee benefits, occupancy costs, data processing expense and provisions for loan losses.

On February 25, 2005, we completed the sale of Team Insurance Group, Inc., our insurance agency subsidiary. Team Insurance Group, Inc., based in Tulsa, Oklahoma, operated as a subsidiary of TeamBank, N.A. since December of 2002 and offered employee benefit insurance and property and casualty insurance to businesses and individuals. We sold all the issued and outstanding shares of the insurance agency subsidiary to an unaffiliated third party for total cash consideration of \$7,000,000, plus or minus any adjustments to the closing balance sheet to reflect the difference between the total equity of Team Insurance Group, Inc. as of December 31, 2004 and the purchase price. Our investment in Team Insurance Group, Inc. as of December 31, 2004 and February 25, 2005 was approximately \$7,000,000. There was no gain or loss recorded on the sale of the subsidiary during the three-month period ended March 31, 2005. The sale was effective December 31, 2004, and therefore, the new owners assumed the operating activities of the insurance subsidiary during 2005. The buyer asserted on May 9, 2005, balance sheet adjustments of \$283,000, which are being reviewed by management. Additionally, the buyer has until August 25, 2006 to contest representations and warranties. Any adjustments to the purchase price could result in a loss on the sale of the subsidiary.

As a result of the sale, the operations related to the insurance agency subsidiary during the three months ended March 31, 2004 have been reclassified as discontinued operations. Summarized results of operations of the insurance agency for the three months ended March 31, 2004 are as follows:

**2004**  
**(In thousands)**

Insurance agency commissions	\$	1,200
Other interest income		22
Total income		1,222
Salary and employee benefits		830
Occupancy and equipment		77
Professional fees		8
Marketing		29
Supplies		11
Intangible asset amortization		42
Other		141
Total expenses		1,138
Net income from discontinued operations before income taxes		84
Income tax expense		34
Net income from discontinued operations, net of tax	\$	50

**FINANCIAL CONDITION**



## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Total assets at March 31, 2005, were \$652.5 million compared to \$664.1 million at December 31, 2004, a decrease of \$11.6 million. This decrease was primarily a result of a decrease in cash and cash equivalents of \$17.6 million. Cash and cash equivalents were used to fund the loans receivable increase of \$9.9 million to \$388.7 million at March 31, 2005, from \$378.8 million at December 31, 2004. Total deposits decreased \$7.1 million to \$460.9 million at March 31, 2005 compared to \$468.0 million at December 31, 2004, contributing to the decrease in cash and cash equivalents.

### **Investment Securities**



## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Total investment securities were \$196.2 million at March 31, 2005 compared to \$191.8 million at December 31, 2004, an increase of \$4.4 million, or 2.3%. This increase was due to investing excess cash in the securities markets, which offset a decrease in the market value of the investment portfolio due to decreased market rates.

### **Loans Receivable**

Loans receivable increased \$9.9 million, or 2.6%, to \$388.7 million at March 31, 2005, compared to \$378.8 million at December 31, 2004, primarily due to growth in the construction and land development loans, which increased \$7.6 million, or 15.4%, to \$57.0 million at March 31, 2005, compared to \$49.4 million at December 31, 2004.

The following table presents the composition of the loan portfolio by type of loan at the dates indicated.

	March 31, 2005		December 31, 2004	
	Principal Balance	Percent of Total (Dollars in thousands)	Principal Balance	Percent of Total
Loans secured by real estate:				
One-to-four family	\$ 89,410	23.0%	\$ 87,633	23.1%
Construction and land development	56,964	14.7	49,388	13.0
Commercial	118,530	30.4	122,007	32.2
Other	24,049	6.2	17,781	4.7
Commerical	67,391	17.3	67,970	18.0
Agricultural	13,920	3.6	14,919	3.9
Installment loans	13,529	3.5	13,691	3.6
Other	5,684	1.5	6,172	1.7
Gross loans	389,477	100.2	379,561	100.2
Less unearned fees	(766)	(0.2)	(790)	(0.2)
Total loans receivable	\$ 388,711	100.0%	\$ 378,771	100.0%

Included in one-to-four family real estate loans were loans held for sale of approximately \$2.8 million at March 31, 2005 and \$3.1 million at December 31, 2004.

#### Non-performing Assets

Non-performing assets consist of loans 90 days or more delinquent and still accruing interest, non-accrual loans, restructured loans and assets acquired through foreclosure. Loans are generally placed on non-accrual status when principal or interest is 90 days or more past due, unless the loans are well-secured and in the process of collection. Loans may be placed on non-accrual status earlier when, in the opinion of management, reasonable doubt exists as to the full, timely collection of interest or principal.

The following table summarizes our non-performing assets:

	March 31, 2005		December 31, 2004	
	(Dollars in thousands)			
Non-accrual loans	\$ 2,005		\$ 1,281	
Loans 90 days past due and still accruing		619		420
Restructured loans		1,035		1,053
Non-performing loans		3,659		2,754
Other real estate owned		688		408
Total non-performing assets	\$ 4,347		\$ 3,162	
Non-performing loans as a percentage of total loans		0.94%		0.73%
Non-performing assets as a percentage of total assets		0.67%		0.48%

Non-performing assets totaled \$4.3 million at March 31, 2005, compared to \$3.2 million at December 31, 2004, representing an increase of approximately \$1.1 million, or 34.4%. The increase in non-performing assets was primarily a result of an increase in non-accrual loans.

## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Non-performing loans were approximately \$3.7 million at March 31, 2005 and \$2.8 million at December 31, 2004. Included in non-performing loans at March 31, 2005 were several small non-accrual loans. The largest three loans included in non-accrual at March 31, 2005 were \$315,000 for a commercial building, \$278,000 to an automotive

mechanic shop and \$230,000 for a single-family dwelling. The largest loan included in non-accrual at December 31, 2004 was approximately \$234,000 for a single-family dwelling. Restructured loans at March 31, 2005 and December 31, 2004 included several relationships; the largest was an agricultural loan restructured through Farmer Home Administration of approximately \$500,000.

Other real estate owned at March 31, 2005 consisted of seven properties. The properties consisted of four commercial buildings totaling \$205,000, and three one-to-four family properties totaling \$483,000. The properties are all located within our market areas. Management is working to sell the real estate as soon as practical.

The loan portfolio is continuously monitored for possible non-performing assets as information becomes available. The magnitude of any increase in non-performing loans is not determinable.

#### Allowance for loan losses

Management maintains its allowance for loan losses based on industry standards, historical experience, an evaluation of economic conditions and information regarding the collectibility of specific loans. We regularly review delinquencies and loan portfolio quality. The evaluation of the allowance for loan losses is based on various estimates and assumptions. Actual losses may differ due to changing conditions or information that is currently not available.

The following table summarizes our allowance for loan losses:

	<b>Three Months Ended March 31</b>	
	<b>2005</b>	<b>2004</b>
	<b>(Dollars In thousands)</b>	
Allowance at beginning of period	\$ 4,898	\$ 4,506
Provision for loan losses	145	250
Loans charged off	(196)	(134)
Recoveries	181	76
Allowance at end of period	\$ 5,028	\$ 4,698
Annualized net charge-offs as a percent of total loans	0.02%	0.06%
Allowance as a percent of total loans	1.29%	1.31%
Allowance as a percent of non-performing loans	137.41%	64.91%

The allowance for loan losses was 1.29% at March 31, 2005 and December 31, 2004 compared to 1.31% of total loans at March 31, 2004.

The allowance for loan losses as a percent of non-performing loans was 137.41% at March 31, 2005, compared to 177.85% at December 31, 2004 and 64.91% at March 31, 2004. The allowance for loan losses as a percent of non-performing loans of 137.41% at March 31, 2005 increased from 64.91% at March 31, 2004 due to the inclusion of two large loans in non-performing loans at March 31, 2004 that were resolved during 2004. Approximately \$2.0 million was received as payoff on a residential property development loan and a loan for a single-family dwelling for approximately \$1 million was foreclosed and the related property sold during 2004.

**Deposits**

Total deposits decreased approximately \$7.1 million to \$460.9 million at March 31, 2005 from \$468.0 million at December 31, 2004. This decrease was a result of a decrease in checking deposits of approximately \$17.8 million offset by an increase in certificates of deposits of approximately \$8.6 million. The decrease in checking deposits is due to a decrease in public funds.

**Regulatory Capital**

We are subject to regulatory capital requirements administered by the Federal Reserve, the Federal Deposit Insurance Corporation and the Comptroller of the Currency. Failure to meet the regulatory capital guidelines may result in the initiation by the Federal Reserve of appropriate supervisory or enforcement actions. As of March 31, 2005 and December 31, 2004, we met all capital adequacy requirements to which we are subject. Our ratios at March 31, 2005, were as follows:

<b>Ratio</b>	<b>Actual</b>	<b>Minimum Required</b>
Total capital to risk weighted assets	13.20%	8.00%
Core capital to risk weighted assets	12.08%	4.00%
Core capital to average assets	8.41%	4.00%

**Liquidity**



## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

We continuously forecast and manage our liquidity in order to satisfy cash flow requirements of depositors and borrowers and allow us to meet our own cash flow needs. We have developed internal and external sources of liquidity to meet our continued growth needs. These include, but are not limited to, the ability to raise deposits through branch promotional campaigns, purchase brokered certificates of deposits, maturity of overnight funds, short term investment securities classified as available-for-sale and draws on credit facilities established through the Federal Home Loan Bank of Topeka.

Our most liquid assets are cash and cash equivalents and investment securities available-for-sale. The levels of these assets are dependent on our operating, financing, lending, and investing activities during any given period. At March 31, 2005, these assets, approximating \$213.3 million, consist of investment securities available-for-sale of \$196.2 million. Approximately \$162.5 million of these investment securities were pledged as collateral for borrowings, repurchase agreements and for public funds on deposit at March 31, 2005.

At March 31, 2005, there was approximately \$48.4 million borrowing capacity remaining under agreements with Federal Home Loan Bank of Topeka.

### **RESULTS OF OPERATIONS**



**Net Interest Income**



## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Net interest income from continuing operations before provision for loan losses for the three months ended March 31, 2005 totaled \$5.0 million compared to \$4.7 million for the same period in 2004.

Net interest margin from continuing operations, adjusted for the tax effect of tax exempt securities, as a percent of average earning assets from continuing operations was 3.59% for the three months ended March 31, 2005, compared to 3.43% during the three months ended March 31, 2004. The average rate of interest earning assets from continuing operations for the quarter ended March 31, 2005 increased 28 basis points to 5.90% from 5.62% for the quarter ended March 31, 2004. Offsetting the increase in the rate of interest earning assets was an increase in the average cost of interest bearing liabilities of 15 basis points to 2.57% during the three months ended March 31, 2005 from 2.42% during the three months ended March 31, 2004.

### *Interest earning assets of continuing operations*

The average rate on interest earning assets was 5.90% for the three months ended March 31, 2005, representing an increase of 28 basis points from 5.62% for the same three months in 2004. Interest earning assets are comprised of

loans receivable, investment securities, interest-bearing deposits and investment in a non-consolidated wholly owned subsidiary that was formed for the purpose of issuing Trust Preferred Securities.

The average rate on loans receivable increased 11 basis points to 6.58% for the three months ended March 31, 2005, compared to 6.47% for the three months ended March 31, 2004. Additionally, loans receivables average balance increased approximately \$35.1 million during the three months ended March 31, 2005 compared to the same three months in 2004 contributing to the increase in interest income from loans receivable of \$661,000, or 11.9%.

The average rate on investment securities adjusted for the tax effect of tax exempt securities increased to 4.78% for the three months ended March 31, 2005, compared to 4.47% for the three months ended March 31, 2004. This increase in the yield was offset by a decrease in average balance of \$23.8 million during the quarter ended March 31, 2005 to \$195.4 million compared to average balance during the quarter ended March 31, 2004 of \$219.2 million.

#### *Interest bearing liabilities of continuing operations*

The average rate paid on interest-bearing liabilities increased 15 basis points to 2.57% for the three months ended March 31, 2005, compared to 2.42% for the same three months in 2004. Interest bearing liabilities are comprised of savings and interest bearing checking deposits, time deposits, federal funds purchased and securities sold under agreements to repurchase, Federal Home Loan Bank Advances and other borrowings, and on our subordinated debentures held by our subsidiary trust which issued the 9.50% Trust Preferred Securities.

The average rate paid on interest-bearing savings and interest-bearing checking deposits increased 24 basis points to 0.90% for the three months March 31, 2005, compared to .66% for the three months ended March 31, 2004. The average rate paid on time deposits increased 31 basis points to 2.64% during the first quarter of 2005 compared to 2.33% during the first quarter of 2004.

The effective interest rate on the subordinated debentures was 9.83% for the three months ended March 31, 2005 and 2004. The difference between the contractual interest rate of 9.50% and the effective interest rate is the amortization of debt issuance costs, which are being amortized over a 30-year period ending August 10, 2031.

#### *Balance sheet management strategy*

We initiated a long-term balance sheet management strategy starting in the fourth quarter of 2001 to increase the asset sensitivity of our balance sheet with the expectation of benefiting from increases in interest rates and to borrow long-term borrowings during the period of historically low interest rates.

Under this strategy we borrowed \$88.0 million in FHLB advances and purchased short-term mortgage backed investment securities. The Federal Home Loan Bank borrowings, which carry an average rate of 4.02% as of March 31, 2005, consisted of \$70.0 million in 10 year fixed rate advances convertible to floating rate advances if LIBOR increases to a range of 6.0% to 7.50% within the 10 years, \$10.0 million in 5 year

## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

fixed rate advances convertible to floating rate advances if LIBOR increases to 7.50% within the 5 years, \$5.0 million in 10 year floating rate advances and \$3.0 million in fixed rate advances.

A decreasing interest rate environment may cause an unfavorable impact on our net interest income and net interest margin and an increasing interest rate environment may increase net interest income over the remaining borrowing period, but the magnitude of this impact cannot be estimated.

Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

The following tables present certain information relating to net interest income from continuing operations for the three months ended March 31, 2005 and 2004. The average rates are derived by dividing annualized interest income or expense by the average balance of assets and liabilities, respectively, for the periods shown.

	Three Months Ended March 31, 2005			Three Months Ended March 31, 2004		
	Average Balance	Interest	Average Rate (Dollars in thousands)	Average Balance	Interest	Average Rate
<b>Interest earning assets:</b>						
Loans receivable, net (1) (2) (3)	\$ 384,169	\$ 6,230	6.58%	\$ 349,056	\$ 5,569	6.47%
Investment securities-taxable	165,044	1,810	4.45%	189,764	1,902	4.07%
Investment securities-nontaxable (4)	30,354	494	6.61%	29,460	515	7.09%
Interest-bearing deposits	11,523	65	2.29%	10,315	26	1.02%
Other assets	480	11	9.29%	480	11	9.29%
<b>Total interest earning assets</b>	<b>\$ 591,570</b>	<b>\$ 8,610</b>	<b>5.90%</b>	<b>\$ 579,075</b>	<b>\$ 8,023</b>	<b>5.62%</b>
<b>Interest bearing liabilities:</b>						
Savings deposits and interest bearing checking	\$ 189,400	\$ 418	0.90%	\$ 185,981	\$ 303	0.66%
Time deposits	207,188	1,347	2.64%	201,826	1,160	2.33%
Federal funds purchased and securities sold under agreements to repurchase	4,632	23	2.01%	6,478	12	0.75%
Federal Home Loan Bank advances and other borrowings	115,352	1,196	4.21%	114,763	1,267	4.48%
Subordinated debentures	16,005	388	9.83%	16,005	388	9.83%
<b>Total interest bearing liabilities</b>	<b>\$ 532,577</b>	<b>\$ 3,372</b>	<b>2.57%</b>	<b>\$ 525,053</b>	<b>\$ 3,130</b>	<b>2.42%</b>
Net interest income (tax equivalent)		\$ 5,238			\$ 4,893	
Interest rate spread			3.33%			3.20%
Net interest earning assets	\$ 58,993			\$ 54,022		
Net interest margin (4)			3.59%			3.43%
Ratio of average interest bearing liabilities to average interest earning assets	90.03%			90.67%		

(1) Loans are net of deferred loan fees.

(2) Non-accruing loans are included in the computation of average balances.

(3) Loan fees are included in interest income. These fees for the three months ended March 31, 2005 and 2004 were \$300,000 and \$252,000, respectively.

(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended March 31, 2005 and 2004 were \$204,000 and \$217,000, respectively.

The following table presents the components of changes in net interest income, on a tax equivalent basis, attributed to volume and rate. Changes in interest income or interest expense attributable to volume changes are calculated by multiplying the change in volume by the average interest rate during the prior year's first quarter. The changes in interest income or interest expense attributable to change in interest rates are calculated by multiplying the change in interest rate by the average volume during the prior year's first quarter. The changes in interest income or interest expense attributable to the combined impact of changes in volume and changes in interest rates are calculated by multiplying the change in rate by the change in volume.

	Three Months Ended March 31, 2005 Compared to Three months Ended March 31, 2004 Increase (Decrease) Due To:		
	Volume	Rate (dollars in thousands)	Net
<b>Interest income:</b>			
Loans receivable, net (1) (2) (3)	\$ 560	\$ 101	\$ 661
Investment securities-taxable	(248)	156	(92)
Investment securities-nontaxable (4)	16	(37)	(21)
Interest-bearing deposits	3	36	39
Other assets			
<b>Total interest income</b>	<b>331</b>	<b>256</b>	<b>587</b>
<b>Interest expense:</b>			
Savings deposits and interest bearing checking	6	109	115
Time deposits	31	156	187
Federal funds purchased and securities sold under agreements to repurchase	(3)	14	11
Federal Home Loan Bank advances and other borrowings	7	(78)	(71)
Subordinated debentures			
<b>Total interest expense</b>	<b>41</b>	<b>201</b>	<b>242</b>
<b>Net change in net interest income</b>	<b>\$ 290</b>	<b>\$ 55</b>	<b>\$ 345</b>

(1) Loans are net of deferred loan fees.

(2) Non-accruing loans are included in the computation of average balances.

(3) Loan fees are included in interest income. These fees for the three months ended March 31, 2005 and 2004 were \$300,000 and \$252,000, respectively.

(4) Yield is adjusted for the tax effect of tax exempt securities. The tax effects for the three months ended March 31, 2005 and 2004 were \$204,000 and \$217,000, respectively.

**Provision for Loan Losses**

**A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical loss experience, the volume and type of lending conducted, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to our market areas, and other factors related to the collectibility of our loan portfolio. After considering the above factors, management recorded a provision for loan losses on loans totaling \$145,000 for the three months ended March 31, 2005, and \$250,000 for the three months ended March 31, 2004. The decrease in the provision was a result of improved credit quality during the quarter ended March 31, 2005 compared to the same quarter of 2004.**

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered



**Non-Interest Income from Continuing Operations**



## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

The following table summarizes non-interest income from continuing operations for the three months ended March 31, 2005 and 2004:

	Three Months Ended March 31,	
	2005	2004
	(In thousands)	
Service charges	\$ 904	\$ 830
Trust fees	187	151
Brokerage service revenue	59	110
Gain on sales of mortgage loans	215	343
Gain on sales of investment securities		6
Mortgage servicing fees	64	77
Merchant processing fees	11	49
ATM and debit card fees	97	79
Bank owned life insurance income	208	215
Other	90	100
<b>Total other income</b>	<b>\$ 1,835</b>	<b>\$ 1,960</b>

Non-interest income from continuing operations for the three months ended March 31, 2005, was \$1.8 million, a decrease of \$200,000, or 10.0%, from \$2.0 million for the three months ended March 31, 2004. This decrease was primarily due to a \$128,000, or 37.3% decrease in gain on sales of mortgage loans to \$215,000 for the three months ended March 31, 2005 compared to \$343,000 for the three months ended March 31, 2004. The decrease in gain on sale of mortgage loans was the result of the decrease in the volume of loans originated and sold.

### Non-Interest Expense from Continuing Operations



Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

The following table presents non-interest expense from continuing operations for the three months ended March 31, 2005 and 2004:

	Three months ended March 31,	
	2005	2004
	(In thousands)	
Salaries and employee benefits	\$ 2,617	\$ 2,672
Occupancy and equipment	672	663
Data processing	689	612
Professional fees	335	279
Marketing	61	60
Supplies	79	89
Intangible asset amortization	156	208
Other	822	867
Total other expenses	\$ 5,431	\$ 5,450

Non-interest expense from continuing operations approximated \$5.4 million for the three months ended March 31, 2005 and the three months ended March 31, 2004. See **Discontinued Operations** above for a description of non-interest expense from discontinued operations incurred during the three months ended March 31, 2004.

#### **Income Tax Expense from Continuing Operations**

Income tax expense from continuing operations was \$297,000 for the three months ended March 31, 2005, an increase of \$139,000 compared to an income tax expense of \$158,000 for the three months ended March 31, 2004. The effective tax rate for the three months ended March 31, 2005, was 23.0%, compared to 16.9% for the three months ended March 31, 2004. The effective tax rate is less than the statutory federal rate of 34.0% due primarily to municipal interest income and income from the investment in bank owned life insurance. The increase in the effective tax rate was due to the increase in the taxable income during the quarter ended March 31, 2005 compared to taxable income during the quarter ended March 31, 2004.

**Item 3: QUANTITATIVE AND QUALITATIVE  
DISCLOSURES ABOUT MARKET RISK**



**Asset and Liability Management**



## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Asset and liability management refers to management's efforts to minimize fluctuations in net interest income caused by interest rate changes. This is accomplished by managing the repricing of interest rate sensitive interest-bearing assets and interest-bearing liabilities. Controlling the maturity of repricing of an institution's liabilities and assets in order to minimize interest rate risk is commonly referred to as gap management.

The following table indicates that at March 31, 2005, if there had been a sudden and sustained increase in prevailing market interest rates, our 2005 interest income would be expected to increase, while a decrease in rates would indicate a decrease in interest income.

Change in interest rates	Net interest income	(Decrease) increase (Dollar in thousands)	% change
200 basis point rise	\$ 23,537	\$ 1,585	7.22%
100 basis point rise	22,745	793	3.61%
Base rate scenario	21,952		
100 basis point decline	20,194	(1,758)	(8.01)%
200 basis point decline	17,593	(4,359)	(19.86)%

### Item 4: CONTROLS AND PROCEDURES

#### *Evaluation of Disclosure Controls and Procedures*

As of March 31, 2005, management, including the Chief Executive Officer and Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(e) and Rule 15d-15(e) of the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in recording, processing, summarizing and reporting information required to be disclosed within the time periods specified in the Securities Exchange Commission's rules and forms.

#### *Change in Internal Controls*

No changes in our internal controls over financial reporting have occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

**PART II                    OTHER INFORMATION**

Item 1.            **LEGAL PROCEEDINGS**

We are from time to time involved in routine litigation incidental to the conduct of our business. We believe that no pending litigation to which we are a party will have a material adverse effect on our liquidity, financial condition, or results of operations.

Item 2. **UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**



Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

(c) The following table summarizes information about the shares of common stock we repurchased during the first quarter of 2005.



Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Maximum Number of Shares That May Yet Be purchased Under The Program
January 1- January 31		\$		383,230
February 1-February 29		\$		383,230
March 1 - March 31		\$		383,230
Total		\$		

The Board of Directors approved a stock repurchase program, announced October 14, 2004, authorizing the repurchase of up to 400,000 shares of our common stock. The stock repurchase program does not have an expiration date.

Item 6. EXHIBITS

Exhibit Number	Description
3.1	Restated and Amended Articles of Incorporation of Team Financial, Inc. (1)
3.2	Amended Bylaws of Team Financial, Inc. (1)
4.1	Form of Indenture. (5)
4.2	Form of Subordinated Debenture (included as Exhibit A to Exhibit 4.1). (5)
4.3	Certificate of Trust. (5)
4.4	Trust Agreement. (5)
4.5	Form of Amended and Restated Trust Agreement. (5)
4.6	Form of Preferred Securities Certificate (included as Exhibit D to Exhibit 4.5). (5)
4.7	Form of Preferred Securities Guarantee Agreement. (5)
4.8	Form of Agreement as to Expenses and Liabilities (included as Exhibit C to Exhibit 4.5). (5)
10.1	Employment Agreement between Team Financial, Inc. and Robert J. Weatherbie dated December 28, 2004. (9)

## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

- 10.2 Employment Agreement between Team Financial, Inc. and Michael L. Gibson dated January 13, 2005. (9)
- 10.3 Employment Agreement between Team Financial, Inc. and Rick P. Bartley dated January 1, 2001. (5)
- 10.5 Data Processing Services Agreement between Team Financial, Inc. and Metavante Corporation dated March 1, 2001. (5)
- 10.6 401K Plan of Team Financial, Inc. 401(k) Trust, effective January 1, 1999 and administered by Nationwide Life Insurance Company. (1)
- 10.7-10.10 Exhibit numbers intentionally not used.
- 10.11 Team Financial, Inc. Employee Stock Ownership Plan Summary. (1)
- 10.12 Team Financial, Inc. 1999 Stock Incentive Plan. (1)
- 10.13 Rights Agreement between Team Financial, Inc. and American Securities Transfer & Trust, Inc. dated June 3, 1999. (1)
- 10.14 Team Financial, Inc. Employee Stock Purchase Plan. (1)
- 10.15 Revolving Credit Agreement between Team Financial, Inc. and US Bank dated March 18, 2004. (7)
- 10.16 Acquisition Agreement and Plan of Merger by and among Team Financial, Inc., Team Financial, Inc. Acquisition Subsidiary II and Post Bancorp, Inc. date April 30, 2001 and amendment dated July 25, 2001 (1)
- 10.17 Acquisition Agreement and Plan of Merger dated December 18, 2002 among Team Financial, Inc. and The Quarles Agency, Inc. (2)
- 10.18 Deferred Compensation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated February 1, 2002. (3)
- 10.19 Salary Continuation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated July 1, 2001. (3)
- 10.20 Split Dollar Agreement between TeamBank, N.A. and Robert J. Weatherbie dated January 25, 2002. (3)
- 10.21 Deferred Compensation Agreement between TeamBank, N.A. and Michael L. Gibson dated February 1, 2002. (3)
- 10.22 Salary Continuation Agreement between TeamBank, N.A. and Michael L. Gibson dated July 1, 2001. (3)
- 10.23 Split Dollar Agreement between TeamBank, N.A. and Michael L. Gibson dated January 25, 2002. (3)
- 10.24 Deferred Compensation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated February 1, 2002. (3)
- 10.25 Salary Continuation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated July 1, 2001. (3)
- 10.26 Split Dollar Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated January 25, 2002. (3)
- 10.27 Deferred Compensation Agreement between TeamBank, N.A. and Rick P. Bartley dated February 1, 2002. (3)
- 10.28 Salary Continuation Agreement between TeamBank, N.A. and Rick P. Bartley dated July 1, 2001. (3)
- 10.29 Employment Agreement between TeamBank N.A. and Carolyn S. Jacobs dated January 13, 2005. (9)
- 10.30 Stock Purchase Agreement dated February 7, 2005 between TeamBank N.A. and International

## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Insurance Brokers, Ltd. L.L.C. (8)

- 11.1 Statement regarding Computation of per share earnings see consolidated financial statements. (9)
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (9)
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (9)
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. §1350. (9)
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350. (9)

- 
- (1) Filed with Registration Statement on Form S-1 dated August 6, 2001, as amended, (Registration Statement No. 333-76163) and incorporated herein by reference.
  - (2) Filed with the amended Form 8-K dated December 18, 2002 and incorporated herein by reference.
  - (3) Filed with the annual report on Form 10-K for December 31, 2002, and incorporated herein by reference.
  - (4) Filed with the quarterly report on form 10-Q for the period ended September 30, 2000 and incorporated herein by reference.
  - (5) Filed with Registration Statement on Form S-1 dated July 12, 2001, as amended, (Registration Statement No. 333-64934) and incorporated herein by reference.
  - (6) Filed with the annual report on Form 10-K for the year ended December 31, 2003, and incorporated herein by reference.
  - (7) Filed with the quarterly report on Form 10-Q for the period ended March 31, 2004, and incorporated herein by reference.
  - (8) Filed with the annual report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
  - (9) Filed herewith.

**SIGNATURES**



Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 13, 2005

By: /s/ Robert J. Weatherbie  
Robert J. Weatherbie  
Chairman and  
Chief Executive Officer

Date: May 13, 2005

By: /s/ Michael L. Gibson  
Michael L. Gibson  
President of Investments and  
Chief Financial Officer

## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

### Exhibit Index

Exhibit Number	Description
3.1	Restated and Amended Articles of Incorporation of Team Financial, Inc. (1)
3.2	Amended Bylaws of Team Financial, Inc. (1)
4.1	Form of Indenture. (5)
4.2	Form of Subordinated Debenture (included as Exhibit A to Exhibit 4.1). (5)
4.3	Certificate of Trust. (5)
4.4	Trust Agreement. (5)
4.5	Form of Amended and Restated Trust Agreement. (5)
4.6	Form of Preferred Securities Certificate (included as Exhibit D to Exhibit 4.5). (5)
4.7	Form of Preferred Securities Guarantee Agreement. (5)
4.8	Form of Agreement as to Expenses and Liabilities (included as Exhibit C to Exhibit 4.5). (5)
10.1	Employment Agreement between Team Financial, Inc. and Robert J. Weatherbie dated December 28, 2004. (9)
10.2	Employment Agreement between Team Financial, Inc. and Michael L. Gibson dated January 13, 2005. (9)
10.3	Employment Agreement between Team Financial, Inc. and Rick P. Bartley dated January 1, 2001. (5)
10.5	Data Processing Services Agreement between Team Financial, Inc. and Metavante Corporation dated March 1, 2001. (5)
10.6	401K Plan of Team Financial, Inc. 401(k) Trust, effective January 1, 1999 and administered by Nationwide Life Insurance Company. (1)
10.7-10.10	Exhibit numbers intentionally not used.
10.11	Team Financial, Inc. Employee Stock Ownership Plan Summary. (1)
10.12	Team Financial, Inc. 1999 Stock Incentive Plan. (1)
10.13	Rights Agreement between Team Financial, Inc. and American Securities Transfer & Trust, Inc. dated June 3, 1999. (1)
10.14	Team Financial, Inc. Employee Stock Purchase Plan. (1)
10.15	Revolving Credit Agreement between Team Financial, Inc. and US Bank dated March 18, 2004. (7)
10.16	Acquisition Agreement and Plan of Merger by and among Team Financial, Inc., Team Financial, Inc. Acquisition Subsidiary II and Post Bancorp, Inc. date April 30, 2001 and amendment dated July 25, 2001 (1)
10.17	Acquisition Agreement and Plan of Merger dated December 18, 2002 among Team Financial, Inc. and The Quarles Agency, Inc. (2)
10.18	Deferred Compensation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated February 1, 2002. (3)
10.19	Salary Continuation Agreement between TeamBank, N.A. and Robert J. Weatherbie dated July 1, 2001. (3)

10.20 Split Dollar Agreement between TeamBank, N.A. and Robert J. Weatherbie dated January 25,

## Edgar Filing: TEAM FINANCIAL INC /KS - Form 10-Q

2002. (3)

- 10.21 Deferred Compensation Agreement between TeamBank, N.A. and Michael L. Gibson dated February 1, 2002. (3)
- 10.22 Salary Continuation Agreement between TeamBank, N.A. and Michael L. Gibson dated July 1, 2001. (3)
- 10.23 Split Dollar Agreement between TeamBank, N.A. and Michael L. Gibson dated January 25, 2002. (3)
- 10.24 Deferred Compensation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated February 1, 2002. (3)
- 10.25 Salary Continuation Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated July 1, 2001. (3)
- 10.26 Split Dollar Agreement between TeamBank, N.A. and Carolyn S. Jacobs dated January 25, 2002. (3)
- 10.27 Deferred Compensation Agreement between TeamBank, N.A. and Rick P. Bartley dated February 1, 2002. (3)
- 10.28 Salary Continuation Agreement between TeamBank, N.A. and Rick P. Bartley dated July 1, 2001. (3)
- 10.29 Employment Agreement between TeamBank N.A. and Carolyn S. Jacobs dated January 13, 2005. (9)
- 10.30 Stock Purchase Agreement dated February 7, 2005 between TeamBank N.A. and International Insurance Brokers, Ltd. L.L.C. (8)
- 11.1 Statement regarding Computation of per share earnings see consolidated financial statements. (9)
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (9)
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (9)
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. §1350 (9)
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350 (9)

- 
- (1) Filed with Registration Statement on Form S-1 dated August 6, 2001, as amended, (Registration Statement No. 333-76163) and incorporated herein by reference.
  - (2) Filed with the amended Form 8-K dated December 18, 2002 and incorporated herein by reference.
  - (3) Filed with the annual report on Form 10-K for December 31, 2002, and incorporated herein by reference.
  - (4) Filed with the quarterly report on form 10-Q for the period ended September 30, 2000 and incorporated herein by reference.
  - (5) Filed with Registration Statement on Form S-1 dated July 12, 2001, as amended, (Registration Statement No. 333-64934) and incorporated herein by reference.
  - (6) Filed with the annual report on Form 10-K for the year ended December 31, 2003, and incorporated herein by reference.
  - (7) Filed with the quarterly report on Form 10-Q for the period ended March 31, 2004, and incorporated herein by reference.
  - (8) Filed with the annual report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.

(9) Filed herewith.