BED BATH & BEYOND INC Form 10-Q/A January 12, 2005

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q/A**

(Amendment No. 1)

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended November 27, 2004

Commission File Number 0-20214

# **BED BATH & BEYOND INC.**

(Exact name of registrant as specified in its charter)

New York (State of incorporation) **11-2250488** (I.R.S. Employer Identification No.)

650 Liberty Avenue, Union, New Jersey 07083

(Address of principal executive offices) (Zip code)

Registrant s telephone number, including area code: (908) 688-0888

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\acute{y}$  No o

Indicate by check mark whether the registrant is an accelerated filer (as defined by Rule 12b-2 of the Securities Exchange Act). Yes  $\acute{y}$  No o

#### Number of shares outstanding of the issuer s Common Stock:

Class Common Stock - \$0.01 par value **Outstanding at November 27, 2004** 302,605,743

Although the percentages reported for the increase in net sales attributable to new store sales for the third quarter and the previous two quarters in fiscal 2004 were correct and remain unchanged, due to a clerical error the cumulative percentage for the nine months ended November 27, 2004 was approximately 53.6% versus the approximately 59.0% originally reported in the registrant s Quarterly Report on Form 10-Q filed for the quarterly period ended November 27, 2004, as filed on January 4, 2005. This Quarterly Report on Form 10-Q/A amends solely this year to date percentage increase inadvertently reported in Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations. There are no other amendments to the original report.

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#### **Consolidated Balance Sheets**

#### (in thousands, except per share data)

	November 27, 2004 (unaudited)	February 28, 2004
Assets		
Current assets:		
Cash and cash equivalents	\$ 781,922	\$ 825,015
Short term investment securities	186,854	41,580
Merchandise inventories	1,213,785	1,012,334
Other current assets	125,639	90,357
Total current assets	2,308,200	1,969,286
Long term investment securities	331,556	210,788
Property and equipment, net	558,496	516,164
Goodwill	147,559	147,269
Other assets	21,148	21,516
	\$ 3,366,959	\$ 2,865,023
Liabilities and Shareholders Equity		
Current liabilities:		
Accounts payable	\$ 518,817	\$ 398,650
Accrued expenses and other current liabilities	265,505	273,851
Merchandise credit and gift card liabilities	73,442	63,188
Income taxes payable	27,259	33,845
Total current liabilities	885,023	769,534
Deferred rent and other liabilities	114,756	104,669
Total liabilities	999,779	874,203
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Shareholders equity: Preferred stock - \$0.01 par value; authorized - 1,000 shares; no shares issued or outstanding		
Common stock - \$0.01 par value; authorized - 900,000 shares; issued and outstanding -		
November 27, 2004, 302,606 shares and February 28, 2004, 300,278 shares	3,026	3,003
Additional paid-in capital	485,757	433,404
Retained earnings	1,878,397	1,554,413
Total shareholders equity	2,367,180	1,990,820
	\$ 3,366,959	\$ 2,865,023

See accompanying Notes to Consolidated Financial Statements.

# Consolidated Statements of Earnings (in thousands, except per share data) (unaudited)

	Three Months Ended				Nine Months Ended			
	November 27, 2004		November 29, 2003		November 27, 2004		November 29, 2003	
Net sales	\$ 1,305,155	\$	1,174,740	\$	3,680,032	\$	3,180,053	
Cost of sales	757,003		687,753		2,144,277		1,866,741	
Gross profit	548,152		486,987		1,535,755		1,313,312	
Selling, general and administrative expenses	357,174		325,528		1,026,962		905,536	
Operating profit	190,978		161,459		508,793		407,776	
Interest income	4,889		1,965		11,663		7,219	
Earnings before provision for income taxes	195,867		163,424		520,456		414,995	
Provision for income taxes	73,940		62,918		196,472		159,773	
Net earnings	\$ 121,927	\$	100,506	\$	323,984	\$	255,222	
Net earnings per share - Basic	\$ 0.40	\$	0.34	\$	1.08	\$	0.86	
Net earnings per share - Diluted	\$ 0.40	\$	0.33	\$	1.06	\$	0.84	
Weighted average shares outstanding - Basic	301,409		297,279		300,868		296,018	
Weighted average shares outstanding - Diluted	307,557		305,156		306,878		304,122	

See accompanying Notes to Consolidated Financial Statements.

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# Consolidated Statements of Cash Flows (in thousands, unaudited)

	Nine Months Ended				
	No	vember 27,	November 29,		
		2004		2003	
Cash Flows from Operating Activities:					
Net earnings	\$	323,984	\$	255,222	
Adjustments to reconcile net earnings to net cash provided by operating activities:					
Depreciation and amortization		69,957		60,686	
Amortization of bond premium		988		1,079	
Tax benefit from exercise of stock options		24,898		43,691	
Deferred income taxes		1,607		2,575	
(Increase) decrease in assets, net of effect of acquisition:					
Merchandise inventories		(201,451)		(182,532)	
Other current assets		(30,417)		(24,799)	
Other assets		305		(6,998)	
Increase (decrease) in liabilities, net of effect of acquisition:					
Accounts payable		120,167		150,131	
Accrued expenses and other current liabilities		(1,823)		25,014	
Merchandise credit and gift card liabilities		10,254		8,775	
Income taxes payable		(6,586)		(44,523)	
Deferred rent and other liabilities		3,410		12,555	
Net cash provided by operating activities		315,293		300,876	
Cash Flows from Investing Activities:					
Purchase of investment securities		(400,578)		(222,224)	
Redemption of investment securities		133,548		252,770	
Payment for acquisition, net of cash acquired				(175,487)	
Capital expenditures		(112,167)		(79,168)	
Net cash used in investing activities		(379,197)		(224,109)	
Cash Flows from Financing Activities:					
Proceeds from exercise of stock options		27,478		49,109	
Payment of deferred purchase price for acquisition		(6,667)			
Prepayment of acquired debt				(21,215)	
Net cash provided by financing activities		20,811		27,894	
Net (decrease) increase in cash and cash equivalents		(43,093)		104,661	
Cash and cash equivalents:					
Beginning of period		825,015		515,670	
End of period	\$	781,922	\$	620,331	
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See accompanying Notes to Consolidated Financial Statements.

Notes to Consolidated Financial Statements

(unaudited)

#### 1) Basis of Presentation

The accompanying consolidated financial statements, except for the February 28, 2004 consolidated balance sheet, have been prepared without audit. In the opinion of management, the accompanying consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of Bed Bath & Beyond Inc. and subsidiaries (the Company ) as of November 27, 2004 and February 28, 2004 and the results of its operations for the three months and nine months ended November 27, 2004 and November 29, 2003, respectively, and its cash flows for the nine months ended November 27, 2004 and November 29, 2003, respectively. All significant intercompany balances and transactions have been eliminated in consolidation.

The accompanying unaudited consolidated financial statements are presented in accordance with the requirements for Form 10-Q and consequently do not include all the disclosures normally required by accounting principles generally accepted in the United States of America. Reference should be made to Bed Bath & Beyond Inc. s Annual Report on Form 10-K for the fiscal year ended February 28, 2004 for additional disclosures, including a summary of the Company s significant accounting policies.

The Company exhibits less seasonality than many other retail businesses, although sales levels are generally higher in August, November and December and generally lower in February and March.

Operating results of the Company on a quarterly basis may not be indicative of operating results for the full year.

Certain reclassifications have been made to the fiscal 2003 consolidated financial statements to conform to the fiscal 2004 consolidated financial statement presentation.

#### 2) Recently Adopted Accounting Pronouncements

In November 2003, the Financial Accounting Standards Board (FASB) ratified the Emerging Issues Task Force s (EITF) consensus on Issue 03-10, which amends EITF 02-16. This consensus requires that if certain criteria are met, consideration received by a reseller in the form of reimbursement from a vendor for honoring the vendor s sales incentives offered to consumers, such as manufacturer s coupons and rebates offered to consumers, should not be recorded as a reduction of the cost of the reseller s purchases from the vendor. The Company adopted EITF 03-10 at the beginning of fiscal 2004. The adoption of EITF 03-10 did not have a material impact on the Company s consolidated financial statements.

In December 2003, the FASB issued FASB Interpretation (FIN) 46R, Consolidation of Variable Interest Entities. FIN 46R replaces FIN 46 and addresses consolidation by business enterprises of variable interest entities. The provisions of FIN 46R are effective for the first reporting period that

ends after December 15, 2003 for variable interests in those entities commonly referred to as special purpose entities. Application of the provisions of FIN 46R for all other entities is effective for the first reporting period ending after March 15, 2004. The adoption of FIN 46R did not have a material impact on the Company s consolidated financial statements.

#### 3) Stock-Based Compensation

As permitted under Statement of Financial Accounting Standard (SFAS) No. 148, Accounting for Stock-Based Compensation Transition and Disclosure, the Company elected not to adopt the fair value based method of accounting for its stock-based compensation plans, but continues to apply the provisions of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25). The Company has complied with the disclosure requirements of SFAS No. 148.

Accordingly, no compensation cost has been recognized in connection with the stock option plans. Set forth below are the Company s net earnings and net earnings per share as reported, and as if compensation cost had been recognized (pro forma) in accordance with the fair value provisions of SFAS No. 148:

		<b>Three Months Ended</b>				Nine Months Ended			
(in thousands, except per share data)	Nov	November 27, 2004		November 29, 2003		ovember 27, 2004	November 29, 2003		
Net earnings:									
As reported	\$	121,927	\$	100,506	\$	323,984	\$	255,222	